					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	40UC-SECURE1	CLRN 40UC ANTI-TIP KIT	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	8030-1811	SYM 8030 181GB SRDF	$0.00	A	51%	$0.00	$604.50	$0.00	$0.00	$0.00	$0.00	$604.50
5	8030-1811UPG	SYM 8030 181GB SRDF UPG	$0.00	A	51%	$0.00	$294.19	$0.00	$0.00	$0.00	$0.00	$294.19
5	8030-181M1	SYM 8030 181GB MIRR	$0.00	A	51%	$0.00	$1,209.00	$0.00	$0.00	$0.00	$0.00	$1,209.00
5	8030-181M1UPG	SYM 830 181GB MIRR UPG	$0.00	A	51%	$0.00	$588.38	$0.00	$0.00	$0.00	$0.00	$588.38
5	8031-1461	SYM 8031 144.6GB SRDF	$0.00	A	51%	$0.00	$306.75	$0.00	$0.00	$0.00	$0.00	$306.75
5	8031-1461UPG	SYM 8031 144.6GB SRDF UPG	$0.00	A	51%	$0.00	$149.29	$0.00	$0.00	$0.00	$0.00	$149.29
5	8031-146M1	SYM 8031 144.6GB MIRROR	$0.00	A	51%	$0.00	$298.58	$0.00	$0.00	$0.00	$0.00	$298.58
5	8031-146M1UPG	SYM 8031 144.6GB MIRR UPG	$0.00	A	51%	$0.00	$298.58	$0.00	$0.00	$0.00	$0.00	$298.58
5	8031-181AS	SYM 8031 17.9GB AS/4 SRDF	$0.00	A	51%	$0.00	$185.00	$0.00	$0.00	$0.00	$0.00	$185.00
5	8031-181ASUPG	SYM 8031 17.9GB AS/4 UPG	$0.00	A	51%	$0.00	$185.00	$0.00	$0.00	$0.00	$0.00	$185.00
5	8031-18M1AS	SYM 8031 17.9GB AS400 MIR	$0.00	A	51%	$0.00	$370.00	$0.00	$0.00	$0.00	$0.00	$370.00
5	8031-18M1ASUP	SYM 8031 17.9GB AS/MIR UP	$0.00	A	51%	$0.00	$370.00	$0.00	$0.00	$0.00	$0.00	$370.00
5	8031-18S3AS	SYM8031 51.6GB AS/4 RAIDS	$0.00	A	51%	$0.00	$740.00	$0.00	$0.00	$0.00	$0.00	$740.00
5	8031-18S3ASUP	SYM8031 51.6GB AS4 R-S UP	$0.00	A	51%	$0.00	$740.00	$0.00	$0.00	$0.00	$0.00	$740.00
5	8031-361ASUPG	SYM 8031 35.8GB AS/4 UPG	$0.00	A	51%	$0.00	$156.22	$0.00	$0.00	$0.00	$0.00	$156.22
5	8031-361L	SYM8031 35.8GB 1	$0.00	A	51%	$0.00	$321.00	$0.00	$0.00	$0.00	$0.00	$321.00
5	8031-361LAS	SYM8031 35GB 1	$0.00	A	51%	$0.00	$321.00	$0.00	$0.00	$0.00	$0.00	$321.00
5	8031-361LASU	SYM8031 35GB 1	$0.00	A	51%	$0.00	$156.22	$0.00	$0.00	$0.00	$0.00	$156.22
5	8031-361LUPG	SYM8031 35.6GB 1	$0.00	A	51%	$0.00	$156.22	$0.00	$0.00	$0.00	$0.00	$156.22
5	8031-361UPG	SYM 8031 35.8GB SRDF UPG	$0.00	A	51%	$0.00	$156.22	$0.00	$0.00	$0.00	$0.00	$156.22
5	8031-36M1ASUP	SYM 8031 34.3GB AS/MIR UP	$0.00	A	51%	$0.00	$312.44	$0.00	$0.00	$0.00	$0.00	$312.44
5	8031-36M1L	SYM8031-36M1L	$0.00	A	51%	$0.00	$642.00	$0.00	$0.00	$0.00	$0.00	$642.00
5	8031-36M1LAS	SYM 8031 35GB 1	$0.00	A	51%	$0.00	$642.00	$0.00	$0.00	$0.00	$0.00	$642.00
5	8031-36M1LASU	SYM8031 35GB 1	$0.00	A	51%	$0.00	$312.44	$0.00	$0.00	$0.00	$0.00	$312.44
5	8031-36M1LUPG	SYM8031 35.8GB 1	$0.00	A	51%	$0.00	$312.44	$0.00	$0.00	$0.00	$0.00	$312.44
5	8031-36M1UPG	SYM 8031 35.8GB MIRR UPG	$0.00	A	51%	$0.00	$312.44	$0.00	$0.00	$0.00	$0.00	$312.44
5	8031-36S3	SYM 8031 107.4GB RAIDS	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3AS	SYM 8031 103GB AS/4 RAIDS	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3ASUP	SYM8031 103GB AS4 RD-S UP	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3L	SYM8031 107.4GB 1	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3LAS	SYM8031 105GB 1	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3LASU	SYM8031 105GB 1	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-36S3LUPG	SYM8031 107.4GB 1	$0.00	A	51%	$0.00	$624.88	$0.00	$0.00	$0.00	$0.00	$624.88
5	8031-731	SYM 8031 72.17GB SRDF	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-731AS	SYM 8031 68.8 GB AS4 SRDF	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-731ASUPG	SYM 8031 68.8 GB AS4 UPG	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-731L	SYM8031 72.17GB 1	$0.00	A	51%	$0.00	$345.00	$0.00	$0.00	$0.00	$0.00	$345.00
5	8031-731LASU	SYM 8031 68.8GB AS4 U	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-731LUPG	SYM8031 72.17GB 1	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-731UPG	SYM 8031 72.17GB SRDF UPG	$0.00	A	51%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	8031-73M1	SYM 8031 72.17GB MIRR	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8031-73M1AS	SYM 8031 68.8 GB AS4 MIR	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8031-73M1ASUP	SYM 8031 68.8GB AS4 MIRUP	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8031-73M1L	SYM8031 72.17GB 1	$0.00	A	51%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	8031-73M1LASU	SYM 8031 68.8GB AS4 MIRU	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8031-73M1LUPG	SYM8031 72.17GB 1	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8031-73M1UPG	SYM 8031 72.17GB MIRR UPG	$0.00	A	51%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	8530-146	SYMM 8530-146 FRAME	$0.00	A	51%	$0.00	$11,206.50	$0.00	$0.00	$0.00	$0.00	$11,206.50
5	8530-181	SYM 8530-181	$0.00	A	51%	$0.00	$11,206.50	$0.00	$0.00	$0.00	$0.00	$11,206.50
5	8530-73	SYM 8530-73	$0.00	A	51%	$0.00	$5,230.00	$0.00	$0.00	$0.00	$0.00	$5,230.00
5	8830-146	SYMM 8830-146 FRAME	$0.00	A	51%	$0.00	$5,773.00	$0.00	$0.00	$0.00	$0.00	$5,773.00
5	8830-181	SYM 8830-181 FRAME	$0.00	A	51%	$0.00	$5,773.00	$0.00	$0.00	$0.00	$0.00	$5,773.00
5	8830-73	SYM 8830-73	$0.00	A	51%	$0.00	$5,773.00	$0.00	$0.00	$0.00	$0.00	$5,773.00
5	ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ACKIT8230-D	AC LINE KIT DOM 8230	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ACLINKIT-D	AC LINE KIT DOM HALF BAY	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ACLINKIT-I	AC LINE KIT INT HALF BAY	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-1200PS	1200W PS FOR CNS-14	$0.00	A	51%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	CNS-14	CAB W-14 DM (514 AND UP)	$0.00	A	51%	$0.00	$5,250.00	$0.00	$0.00	$0.00	$0.00	$5,250.00
5	CS17-F-E	CS - FIBRE, ENET	$0.00	A	51%	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$3,000.00
5	CS17-F-E-U	CNTRL STATION FIBRE ENET	$0.00	A	51%	$0.00	$2,997.80	$0.00	$0.00	$0.00	$0.00	$2,997.80
5	CS-F-E	CS-FIBRE, ENET	$0.00	A	51%	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$3,000.00
5	CS-F-E-U	CNTRL STATION-FIBRE, ENET	$0.00	A	51%	$0.00	$2,000.00	$0.00	$0.00	$0.00	$0.00	$2,000.00
5	D4-2F-2E4	514:3 FC,8 Cop GbE	$0.00	A	51%	$0.00	$4,200.00	$0.00	$0.00	$0.00	$0.00	$4,200.00
5	D4-2F-2E4-U	514:3 FC,8 Cop GbE-UPG	$0.00	A	51%	$0.00	$4,196.92	$0.00	$0.00	$0.00	$0.00	$4,196.92
5	D4-2F-2G	514:3 FC,2 Opt GbE	$0.00	A	51%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	D4-2F-2T	514T: 3FC; 2OP GBE	$0.00	A	51%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	D4-2F-2T-U	514T: 3FC; 2OP GBE-UPG	$0.00	A	51%	$0.00	$4,496.70	$0.00	$0.00	$0.00	$0.00	$4,496.70
5	D4-2F-E4-2G	514:3 FC,4 Cop+2 Opt GbE	$0.00	A	51%	$0.00	$4,950.00	$0.00	$0.00	$0.00	$0.00	$4,950.00
5	D4-2F-E4-2T	514T: 3FC; 4CU+2OP GBE	$0.00	A	51%	$0.00	$4,950.00	$0.00	$0.00	$0.00	$0.00	$4,950.00
5	D4-2F-E4-2T-U	514T: 3FC; 4CU+2OP GBE-UP	$0.00	A	51%	$0.00	$4,946.37	$0.00	$0.00	$0.00	$0.00	$4,946.37
5	D4-F-2E4-2G	514:2 FC 8COP+2OPT GBE	$0.00	A	51%	$0.00	$5,100.00	$0.00	$0.00	$0.00	$0.00	$5,100.00
5	D4-F-2E4-2T	514T: 2FC; 8CU+2OP GBE	$0.00	A	51%	$0.00	$5,100.00	$0.00	$0.00	$0.00	$0.00	$5,100.00
5	D4-F-2E4-2T-U	514T: 2FC; 8CU+2OP GBE-UP	$0.00	A	51%	$0.00	$5,096.26	$0.00	$0.00	$0.00	$0.00	$5,096.26
5	D4-FS-2E4-U	514:2FC+2SC,8 Cop GbE-UPG	$0.00	A	51%	$0.00	$4,150.80	$0.00	$0.00	$0.00	$0.00	$4,150.80
5	D4-FS-2T-U	514T: 2FC+2S: 2OP GBE-UPG	$0.00	A	51%	$0.00	$4,346.81	$0.00	$0.00	$0.00	$0.00	$4,346.81
5	D4-FS-E4-T-U	514T:2FC+2S;4CU+1OP GBE-U	$0.00	A	51%	$0.00	$4,496.70	$0.00	$0.00	$0.00	$0.00	$4,496.70
5	D7SWAPD4-1CU	SWAP 507 DM W 1 514 CU	$0.00	A	51%	$0.00	$5,460.00	$0.00	$0.00	$0.00	$0.00	$5,460.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D7SWAPD4-1OP	SWAP 507 DM W 1 514 OPT	$0.00	A	51%	$0.00	$5,850.00	$0.00	$0.00	$0.00	$0.00	$5,850.00
5	D7SWAPD4-OPCU	SWAP 507 W 514 OP&CU GBE	$0.00	A	51%	$0.00	$6,000.00	$0.00	$0.00	$0.00	$0.00	$6,000.00
5	DA472100016B	1000GB 7.2K 13812.13GB 14+2	$0.00	A	51%	$0.00	$5,148.00	$0.00	$0.00	$0.00	$0.00	$5,148.00
5	DA472100016BU	1000GB 7.2K 13812.13GB 14+2 U	$0.00	A	51%	$0.00	$5,338.36	$0.00	$0.00	$0.00	$0.00	$5,338.36
5	DA47210001B	1000GB7.2K 986.58GBONEDRV	$0.00	A	51%	$0.00	$321.75	$0.00	$0.00	$0.00	$0.00	$321.75
5	DA47210001BU	1000GB7.2K 986.58GBONEDRV U	$0.00	A	51%	$0.00	$333.86	$0.00	$0.00	$0.00	$0.00	$333.86
5	DA47210002B	1000GB 7.2K 986.58GBMIRR	$0.00	A	51%	$0.00	$643.50	$0.00	$0.00	$0.00	$0.00	$643.50
5	DA47210002BU	1000GB 7.2K 986.58GBMIRR U	$0.00	A	51%	$0.00	$667.16	$0.00	$0.00	$0.00	$0.00	$667.16
5	DA47210004B	1000GB 7.2K 2959.74GB3+1	$0.00	A	51%	$0.00	$1,287.00	$0.00	$0.00	$0.00	$0.00	$1,287.00
5	DA47210004BU	1000GB 7.2K 2959.74GB3+1 U	$0.00	A	51%	$0.00	$1,334.31	$0.00	$0.00	$0.00	$0.00	$1,334.31
5	DA47210008B	1000GB 7.2K 6906.06GB7+1	$0.00	A	51%	$0.00	$2,574.00	$0.00	$0.00	$0.00	$0.00	$2,574.00
5	DA47210008BU	1000GB 7.2K 6906.06GB7+1 U	$0.00	A	51%	$0.00	$2,669.18	$0.00	$0.00	$0.00	$0.00	$2,669.18
5	DA4721000D8B	1000GB 7.2K 5919.48GB 6+2	$0.00	A	51%	$0.00	$2,574.00	$0.00	$0.00	$0.00	$0.00	$2,574.00
5	DA4721000D8BU	1000GB 7.2K 5919.48GB 6+2 U	$0.00	A	51%	$0.00	$2,669.18	$0.00	$0.00	$0.00	$0.00	$2,669.18
5	DF2FL14616B	146GB FLASH 2027.41GB 14+2	$0.00	A	51%	$0.00	$64,368.00	$0.00	$0.00	$0.00	$0.00	$64,368.00
5	DF2FL14616BU	146GB FLASH 2027.41GB 14+2 UPG	$0.00	A	51%	$0.00	$66,748.88	$0.00	$0.00	$0.00	$0.00	$66,748.88
5	DF2FL1461B	146GB Flash Drive 144.8GB ONEDRV	$0.00	A	51%	$0.00	$4,023.00	$0.00	$0.00	$0.00	$0.00	$4,023.00
5	DF2FL1461BU	146GB Flash Drive 144.8GB ONEDRV UPG	$0.00	A	51%	$0.00	$4,171.81	$0.00	$0.00	$0.00	$0.00	$4,171.81
5	DF2FL1462B	146GB FLASH 144.8GB MIRR	$0.00	A	51%	$0.00	$8,046.00	$0.00	$0.00	$0.00	$0.00	$8,046.00
5	DF2FL1462BU	146GB FLASH 144.8GB MIRR UPG	$0.00	A	51%	$0.00	$8,343.61	$0.00	$0.00	$0.00	$0.00	$8,343.61
5	DF2FL1464B	146GB Flash Drive 434.4GB 3+1	$0.00	A	51%	$0.00	$16,092.00	$0.00	$0.00	$0.00	$0.00	$16,092.00
5	DF2FL1464BU	146GB Flash Drive 434.4GB 3+1 UPG	$0.00	A	51%	$0.00	$16,687.22	$0.00	$0.00	$0.00	$0.00	$16,687.22
5	DF2FL1468B	146GB Flash Drive 1013.7GB 7+1	$0.00	A	51%	$0.00	$32,184.00	$0.00	$0.00	$0.00	$0.00	$32,184.00
5	DF2FL1468BU	146GB Flash Drive 1013.7GB 7+1 UPG	$0.00	A	51%	$0.00	$33,374.44	$0.00	$0.00	$0.00	$0.00	$33,374.44
5	DF2FL146D8B	146GB FLASH 868.89GB 6+2	$0.00	A	51%	$0.00	$32,184.00	$0.00	$0.00	$0.00	$0.00	$32,184.00
5	DF2FL146D8BU	146GB FLASH 868.89GB 6+2 UPG	$0.00	A	51%	$0.00	$33,374.44	$0.00	$0.00	$0.00	$0.00	$33,374.44
5	DF2FL7316B	73GB FLASH 1013.69GB 14+2	$0.00	A	51%	$0.00	$44,832.00	$0.00	$0.00	$0.00	$0.00	$44,832.00
5	DF2FL7316BU	73GB FLASH 1013.69GB 14+2 UPG	$0.00	A	51%	$0.00	$46,484.24	$0.00	$0.00	$0.00	$0.00	$46,484.24
5	DF2FL731B	73GB Flash Drive 72.4GB ONE DRV	$0.00	A	51%	$0.00	$2,802.00	$0.00	$0.00	$0.00	$0.00	$2,802.00
5	DF2FL731BU	73GB Flash Drive 72.4GB ONE DRV UPG	$0.00	A	51%	$0.00	$2,905.27	$0.00	$0.00	$0.00	$0.00	$2,905.27
5	DF2FL732B	73GB FLASH 72.4GB MIRR	$0.00	A	51%	$0.00	$5,604.00	$0.00	$0.00	$0.00	$0.00	$5,604.00
5	DF2FL732BU	73GB FLASH 72.4GB MIRR UPG	$0.00	A	51%	$0.00	$5,810.53	$0.00	$0.00	$0.00	$0.00	$5,810.53
5	DF2FL734B	73GB Flash Drive 217.2GB 3+1	$0.00	A	51%	$0.00	$11,208.00	$0.00	$0.00	$0.00	$0.00	$11,208.00
5	DF2FL734BU	73GB Flash Drive 217.2GB 3+1 UPG	$0.00	A	51%	$0.00	$11,621.06	$0.00	$0.00	$0.00	$0.00	$11,621.06
5	DF2FL738B	73GB Flash Drive 506.8GB 7+1	$0.00	A	51%	$0.00	$22,416.00	$0.00	$0.00	$0.00	$0.00	$22,416.00
5	DF2FL738BU	73GB Flash Drive 506.8GB 7+1 UPG	$0.00	A	51%	$0.00	$23,242.12	$0.00	$0.00	$0.00	$0.00	$23,242.12
5	DF2FL73D8B	73GB FLASH 434.44GB 6+2	$0.00	A	51%	$0.00	$22,416.00	$0.00	$0.00	$0.00	$0.00	$22,416.00
5	DF2FL73D8BU	73GB FLASH 434.44GB 6+2 UPG	$0.00	A	51%	$0.00	$23,242.12	$0.00	$0.00	$0.00	$0.00	$23,242.12
5	DF41030016B	300GB 10K 4142.78GB 14+2	$0.00	A	51%	$0.00	$4,932.00	$0.00	$0.00	$0.00	$0.00	$4,932.00
5	DF41030016BU	300GB 10K 4142.78GB 14+2 U	$0.00	A	51%	$0.00	$5,113.93	$0.00	$0.00	$0.00	$0.00	$5,113.93
5	DF41030016C	300GB 10K 4094.52 14+2 for IBM-i (AS400)	$0.00	A	51%	$0.00	$4,932.00	$0.00	$0.00	$0.00	$0.00	$4,932.00
5	DF41030016CU	300GB 10K 4094.5GB 14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$5,113.93	$0.00	$0.00	$0.00	$0.00	$5,113.93
5	DF4103001B	300GB10K 295.91GBONEDRV	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25
5	DF4103001BU	300GB10K 295.91GBONEDRV U	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DF4103001C	300GB10K 292.4GBONEDRV IBM-i (AS400)	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25
5	DF4103001CU	300GB10K 292.4GBONEDRV IBM-i (AS400)UG	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DF4103002B	300GB 10K 295.91GBMIRR	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DF4103002BU	300GB 10K 295.91GBMIRR U	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DF4103002C	300GB 10K 292.46GBMIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DF4103002CU	300GB 10K 292.5GBMIR IBM-i (AS400) UG	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DF4103004B	300GB 10K 887.73GB3+1	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DF4103004BU	300GB 10K 887.73GB3+1 U	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DF4103004C	300GB 10K 877.39GB3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DF4103004CU	300GB 10K 877.4GB3+1 IBMi (AS400) UG	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DF4103008B	300GB 10K 2071.39GB7+1	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DF4103008BU	300GB 10K 2071.39GB7+1 U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DF4103008C	300GB 10K 2047.26GB7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DF4103008CU	300GB 10K 2047.3GB 7+1 IBM-i (AS400) UG	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DF410300D8B	300GB 10K 1775.47GB 6+2	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DF410300D8BU	300GB 10K 1775.47GB 6+2 U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DF410300D8C	300GB 10K 1754.79 6+2 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DF410300D8CU	300GB 10K 1754.8GB 6+2 IBM-i (AS400) UG	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DF41040016B	400GB 10K 5523.71GB 14+2	$0.00	A	51%	$0.00	$8,484.00	$0.00	$0.00	$0.00	$0.00	$8,484.00
5	DF41040016BU	400GB 10K 5523.71GB 14+2 U	$0.00	A	51%	$0.00	$8,797.45	$0.00	$0.00	$0.00	$0.00	$8,797.45
5	DF41040016C	400GB 10K 5595.5GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$8,484.00	$0.00	$0.00	$0.00	$0.00	$8,484.00
5	DF41040016CU	400GB 10K 5595.5GB14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$8,797.45	$0.00	$0.00	$0.00	$0.00	$8,797.45
5	DF4104001B	400GB10K 394.55GBONEDRV	$0.00	A	51%	$0.00	$530.25	$0.00	$0.00	$0.00	$0.00	$530.25
5	DF4104001BU	400GB10K 394.55GBONEDRV U	$0.00	A	51%	$0.00	$549.95	$0.00	$0.00	$0.00	$0.00	$549.95
5	DF4104001C	400GB10K 399.68GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$530.25	$0.00	$0.00	$0.00	$0.00	$530.25
5	DF4104001CU	400GB10K 399.68GBONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$549.95	$0.00	$0.00	$0.00	$0.00	$549.95
5	DF4104002B	400GB 10K 394.55GBMIRR	$0.00	A	51%	$0.00	$1,060.50	$0.00	$0.00	$0.00	$0.00	$1,060.50
5	DF4104002BU	400GB 10K 394.55GBMIRR U	$0.00	A	51%	$0.00	$1,099.89	$0.00	$0.00	$0.00	$0.00	$1,099.89
5	DF4104002C	400GB 10K 399.68GBMIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,060.50	$0.00	$0.00	$0.00	$0.00	$1,060.50
5	DF4104002CU	400GB 10K 399.68GBMIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,099.89	$0.00	$0.00	$0.00	$0.00	$1,099.89
5	DF4104004B	400GB 10K 1183.65GB3+1	$0.00	A	51%	$0.00	$2,121.00	$0.00	$0.00	$0.00	$0.00	$2,121.00
5	DF4104004BU	400GB 10K 1183.65GB3+1 U	$0.00	A	51%	$0.00	$2,199.22	$0.00	$0.00	$0.00	$0.00	$2,199.22
5	DF4104004C	400GB 10K 1199.05GB3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,121.00	$0.00	$0.00	$0.00	$0.00	$2,121.00
5	DF4104004CU	400GB 10K 1199.05GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,199.22	$0.00	$0.00	$0.00	$0.00	$2,199.22
5	DF4104008B	400GB 10K 2761.86GB7+1	$0.00	A	51%	$0.00	$4,242.00	$0.00	$0.00	$0.00	$0.00	$4,242.00
5	DF4104008BU	400GB 10K 2761.86GB7+1 U	$0.00	A	51%	$0.00	$4,398.45	$0.00	$0.00	$0.00	$0.00	$4,398.45

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DF4104008C	400GB 10K 2797.77GB7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$4,242.00	$0.00	$0.00	$0.00	$0.00	$4,242.00
5	DF4104008CU	400GB 10K 2797.77GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,398.45	$0.00	$0.00	$0.00	$0.00	$4,398.45
5	DF410400D8B	400GB 10K 2367.31GB 6+2	$0.00	A	51%	$0.00	$4,242.00	$0.00	$0.00	$0.00	$0.00	$4,242.00
5	DF410400D8BU	400GB 10K 2367.31GB 6+2 U	$0.00	A	51%	$0.00	$4,398.45	$0.00	$0.00	$0.00	$0.00	$4,398.45
5	DF410400D8C	400GB 10K 2398.09GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,242.00	$0.00	$0.00	$0.00	$0.00	$4,242.00
5	DF410400D8CU	400GB 10K 2398.09GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,398.45	$0.00	$0.00	$0.00	$0.00	$4,398.45
5	DF41045016B	450GB 10K 6294.90GB 14+2	$0.00	A	51%	$0.00	$6,744.00	$0.00	$0.00	$0.00	$0.00	$6,744.00
5	DF41045016BU	450GB 10K 6294.90GB 14+2 UPG	$0.00	A	51%	$0.00	$6,993.19	$0.00	$0.00	$0.00	$0.00	$6,993.19
5	DF41045016C	450GB 10K 6141.8GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$6,744.00	$0.00	$0.00	$0.00	$0.00	$6,744.00
5	DF41045016CU	450GB 10K 6141.8GB14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$6,993.19	$0.00	$0.00	$0.00	$0.00	$6,993.19
5	DF4104501B	450GB 10K 449.64GB ONEDRV	$0.00	A	51%	$0.00	$421.50	$0.00	$0.00	$0.00	$0.00	$421.50
5	DF4104501BU	450GB 10K 449.64GB GB ONEDRV UPG	$0.00	A	51%	$0.00	$437.18	$0.00	$0.00	$0.00	$0.00	$437.18
5	DF4104501C	450GB 10K 438.7GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$421.50	$0.00	$0.00	$0.00	$0.00	$421.50
5	DF4104501CU	450GB 10K 438.7GBONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$437.18	$0.00	$0.00	$0.00	$0.00	$437.18
5	DF4104502B	450GB 10K 449.64GB MIRR	$0.00	A	51%	$0.00	$843.00	$0.00	$0.00	$0.00	$0.00	$843.00
5	DF4104502BU	450GB 10K 449.64GB MIRR UPG	$0.00	A	51%	$0.00	$874.36	$0.00	$0.00	$0.00	$0.00	$874.36
5	DF4104502C	450GB 10K 438.7GBMIR IBM-i(AS400)	$0.00	A	51%	$0.00	$843.00	$0.00	$0.00	$0.00	$0.00	$843.00
5	DF4104502CU	450GB 10K 438.7GBMIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$874.36	$0.00	$0.00	$0.00	$0.00	$874.36
5	DF4104504B	450GB 10K 1348.93GB 3+1	$0.00	A	51%	$0.00	$1,686.00	$0.00	$0.00	$0.00	$0.00	$1,686.00
5	DF4104504BU	450GB 10K 1348.93GB 3+1 UPG	$0.00	A	51%	$0.00	$1,748.16	$0.00	$0.00	$0.00	$0.00	$1,748.16
5	DF4104504C	450GB 10K 1316.1GB3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$1,686.00	$0.00	$0.00	$0.00	$0.00	$1,686.00
5	DF4104504CU	450GB 10K 1316.1GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,748.16	$0.00	$0.00	$0.00	$0.00	$1,748.16
5	DF4104508B	450GB 10K 3147.48GB 7+1	$0.00	A	51%	$0.00	$3,372.00	$0.00	$0.00	$0.00	$0.00	$3,372.00
5	DF4104508BU	450GB 10K 3147.48GB 7+1 UPG	$0.00	A	51%	$0.00	$3,496.32	$0.00	$0.00	$0.00	$0.00	$3,496.32
5	DF4104508C	450GB 10K 3070.9GB7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$3,372.00	$0.00	$0.00	$0.00	$0.00	$3,372.00
5	DF4104508CU	450GB 10K 3070.9GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$3,496.32	$0.00	$0.00	$0.00	$0.00	$3,496.32
5	DF410450D8B	450GB 10K 2697.84GB 6+2	$0.00	A	51%	$0.00	$3,372.00	$0.00	$0.00	$0.00	$0.00	$3,372.00
5	DF410450D8BU	450GB 10K 2697.84GB 6+2 UPG	$0.00	A	51%	$0.00	$3,496.32	$0.00	$0.00	$0.00	$0.00	$3,496.32
5	DF410450D8C	450GB 10K 2632.2GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$3,372.00	$0.00	$0.00	$0.00	$0.00	$3,372.00
5	DF410450D8CU	450GB 10K 2632.2GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$3,496.32	$0.00	$0.00	$0.00	$0.00	$3,496.32
5	DF41060016B	600GB 10K 8393.28GB 14+2	$0.00	A	51%	$0.00	$8,568.00	$0.00	$0.00	$0.00	$0.00	$8,568.00
5	DF41060016BU	600GB 10K 8393.28GB 14+2 UPG	$0.00	A	51%	$0.00	$8,884.67	$0.00	$0.00	$0.00	$0.00	$8,884.67
5	DF41060016C	600GB 10K 8188.6GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$8,568.00	$0.00	$0.00	$0.00	$0.00	$8,568.00
5	DF41060016CU	600GB 10K 8188.6GB14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$8,884.67	$0.00	$0.00	$0.00	$0.00	$8,884.67
5	DF4106001B	600GB10K 599.52GB ONEDRV	$0.00	A	51%	$0.00	$535.50	$0.00	$0.00	$0.00	$0.00	$535.50
5	DF4106001BU	600GB10K 599.52GB ONEDRV UPG	$0.00	A	51%	$0.00	$555.50	$0.00	$0.00	$0.00	$0.00	$555.50
5	DF4106001C	600GB10K 584.9GB ONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$535.50	$0.00	$0.00	$0.00	$0.00	$535.50
5	DF4106001CU	600GB10K 584.9GB ONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$555.50	$0.00	$0.00	$0.00	$0.00	$555.50
5	DF4106002B	600GB10K 599.52GB MIRR	$0.00	A	51%	$0.00	$1,071.00	$0.00	$0.00	$0.00	$0.00	$1,071.00
5	DF4106002BU	600GB10K 599.52GB MIRR UPG	$0.00	A	51%	$0.00	$1,110.44	$0.00	$0.00	$0.00	$0.00	$1,110.44
5	DF4106002C	600GB 10K 584.9GBMIR IBM-i(AS400)	$0.00	A	51%	$0.00	$1,071.00	$0.00	$0.00	$0.00	$0.00	$1,071.00
5	DF4106002CU	600GB 10K 584.9GBMIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,110.44	$0.00	$0.00	$0.00	$0.00	$1,110.44
5	DF4106004B	600GB 10K 1798.56GB 3+1	$0.00	A	51%	$0.00	$2,142.00	$0.00	$0.00	$0.00	$0.00	$2,142.00
5	DF4106004BU	600GB 10K 1798.56GB 3+1 UPG	$0.00	A	51%	$0.00	$2,220.89	$0.00	$0.00	$0.00	$0.00	$2,220.89
5	DF4106004C	600GB 10K 1754.7GB3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$2,142.00	$0.00	$0.00	$0.00	$0.00	$2,142.00
5	DF4106004CU	600GB 10K 1754.7GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,220.89	$0.00	$0.00	$0.00	$0.00	$2,220.89
5	DF4106008B	600GB 10K 4196.64GB 7+1	$0.00	A	51%	$0.00	$4,284.00	$0.00	$0.00	$0.00	$0.00	$4,284.00
5	DF4106008BU	600GB 10K 4196.64GB 7+1 UPG	$0.00	A	51%	$0.00	$4,442.33	$0.00	$0.00	$0.00	$0.00	$4,442.33
5	DF4106008C	600GB 10K 4094.3GB7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,284.00	$0.00	$0.00	$0.00	$0.00	$4,284.00
5	DF4106008CU	600GB 10K 4094.3GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,442.33	$0.00	$0.00	$0.00	$0.00	$4,442.33
5	DF410600D8B	600GB 10K 3597.12GB 6+2	$0.00	A	51%	$0.00	$4,284.00	$0.00	$0.00	$0.00	$0.00	$4,284.00
5	DF410600D8BU	600GB 10K 3597.12GB 6+2 UPG	$0.00	A	51%	$0.00	$4,442.33	$0.00	$0.00	$0.00	$0.00	$4,442.33
5	DF410600D8C	600GB 10K 3509.4GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,284.00	$0.00	$0.00	$0.00	$0.00	$4,284.00
5	DF410600D8CU	600GB 10K 3509.4GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,442.33	$0.00	$0.00	$0.00	$0.00	$4,442.33
5	DF41545016B	450GB 15K 6295.01GB 14+2	$0.00	A	51%	$0.00	$7,824.00	$0.00	$0.00	$0.00	$0.00	$7,824.00
5	DF41545016BU	450GB 15K 6295.01GB 14+2 UPG	$0.00	A	51%	$0.00	$8,113.08	$0.00	$0.00	$0.00	$0.00	$8,113.08
5	DF41545016C	450GB 15K 6141.8GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$7,824.00	$0.00	$0.00	$0.00	$0.00	$7,824.00
5	DF41545016CU	450GB 15K 6141.8GB14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$8,113.08	$0.00	$0.00	$0.00	$0.00	$8,113.08
5	DF4154501B	450GB15K 449.64GB ONEDRV	$0.00	A	51%	$0.00	$489.00	$0.00	$0.00	$0.00	$0.00	$489.00
5	DF4154501BU	450GB15K 449.64GBONEDRV UPG	$0.00	A	51%	$0.00	$507.17	$0.00	$0.00	$0.00	$0.00	$507.17
5	DF4154501C	450GB15K 438.7GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$489.00	$0.00	$0.00	$0.00	$0.00	$489.00
5	DF4154501CU	450GB15K 438.7GBONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$507.17	$0.00	$0.00	$0.00	$0.00	$507.17
5	DF4154502B	450GB15K 449.64GB MIRR	$0.00	A	51%	$0.00	$978.00	$0.00	$0.00	$0.00	$0.00	$978.00
5	DF4154502BU	450GB15K 449.64GB MIRR UPG	$0.00	A	51%	$0.00	$1,014.34	$0.00	$0.00	$0.00	$0.00	$1,014.34
5	DF4154502C	450GB 15K 438.7GBMIR IBM-i(AS400)	$0.00	A	51%	$0.00	$978.00	$0.00	$0.00	$0.00	$0.00	$978.00
5	DF4154502CU	450GB 15K 438.7GBMIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,014.34	$0.00	$0.00	$0.00	$0.00	$1,014.34
5	DF4154504B	450GB 15K 1348.93GB 3+1	$0.00	A	51%	$0.00	$1,956.00	$0.00	$0.00	$0.00	$0.00	$1,956.00
5	DF4154504BU	450GB 15K 1348.93GB 3+1 UPG	$0.00	A	51%	$0.00	$2,028.13	$0.00	$0.00	$0.00	$0.00	$2,028.13
5	DF4154504C	450GB 15K 1316.1GB3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$1,956.00	$0.00	$0.00	$0.00	$0.00	$1,956.00
5	DF4154504CU	450GB 15K 1316.1GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,028.13	$0.00	$0.00	$0.00	$0.00	$2,028.13
5	DF4154508B	450GB 15K 3147.50GB 7+1	$0.00	A	51%	$0.00	$3,912.00	$0.00	$0.00	$0.00	$0.00	$3,912.00
5	DF4154508BU	450GB 15K 3147.50GB 7+1 UPG	$0.00	A	51%	$0.00	$4,056.26	$0.00	$0.00	$0.00	$0.00	$4,056.26
5	DF4154508C	450GB 15K 3070.9GB7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$3,912.00	$0.00	$0.00	$0.00	$0.00	$3,912.00
5	DF4154508CU	450GB 15K 3070.9GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,056.26	$0.00	$0.00	$0.00	$0.00	$4,056.26
5	DF415450D8B	450GB 15K 2697.86GB 6+2	$0.00	A	51%	$0.00	$3,912.00	$0.00	$0.00	$0.00	$0.00	$3,912.00
5	DF415450D8BU	450GB 15K 2697.86GB 6+2 UPG	$0.00	A	51%	$0.00	$4,056.26	$0.00	$0.00	$0.00	$0.00	$4,056.26
5	DF415450D8C	450GB 15K 2632.2GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$3,912.00	$0.00	$0.00	$0.00	$0.00	$3,912.00
5	DF415450D8CU	450GB 15K 2632.2GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,056.26	$0.00	$0.00	$0.00	$0.00	$4,056.26
5	DF41560016B	600GB 15K 8393.28GB 14+2	$0.00	A	51%	$0.00	$9,660.00	$0.00	$0.00	$0.00	$0.00	$9,660.00
5	DF41560016BU	600GB 15K 8393.28GB 14+2 UPG	$0.00	A	51%	$0.00	$10,016.78	$0.00	$0.00	$0.00	$0.00	$10,016.78

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DF41560016C	600GB 15K 8188.6GB 14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$9,660.00	$0.00	$0.00	$0.00	$0.00	$9,660.00
5	DF41560016CU	600GB 15K 8188.6GB 14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$10,016.78	$0.00	$0.00	$0.00	$0.00	$10,016.78
5	DF4156001B	600GB 15K 591.8GB ONE DRV	$0.00	A	51%	$0.00	$603.75	$0.00	$0.00	$0.00	$0.00	$603.75
5	DF4156001BU	600GB 15K 591.8GB ONE DRV UPG	$0.00	A	51%	$0.00	$626.05	$0.00	$0.00	$0.00	$0.00	$626.05
5	DF4156001C	600GB 15K 584.9GB ONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$603.75	$0.00	$0.00	$0.00	$0.00	$603.75
5	DF4156001CU	600GB 15K 584.9GB ONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$626.05	$0.00	$0.00	$0.00	$0.00	$626.05
5	DF4156002B	600GB 15K 599.52GB MIRR	$0.00	A	51%	$0.00	$1,207.50	$0.00	$0.00	$0.00	$0.00	$1,207.50
5	DF4156002BU	600GB 15K 599.52GB MIRR UPG	$0.00	A	51%	$0.00	$1,252.10	$0.00	$0.00	$0.00	$0.00	$1,252.10
5	DF4156002C	600GB 15K 584.9GB MIR IBM-i(AS400)	$0.00	A	51%	$0.00	$1,207.50	$0.00	$0.00	$0.00	$0.00	$1,207.50
5	DF4156002CU	600GB 15K 584.9GB MIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,252.10	$0.00	$0.00	$0.00	$0.00	$1,252.10
5	DF4156004B	600GB 15K 1798.56GB 3+1	$0.00	A	51%	$0.00	$2,415.00	$0.00	$0.00	$0.00	$0.00	$2,415.00
5	DF4156004BU	600GB 15K 1798.56GB 3+1 UPG	$0.00	A	51%	$0.00	$2,504.19	$0.00	$0.00	$0.00	$0.00	$2,504.19
5	DF4156004C	600GB 15K 1754.7GB3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$2,415.00	$0.00	$0.00	$0.00	$0.00	$2,415.00
5	DF4156004CU	600GB 15K 1754.7GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,504.19	$0.00	$0.00	$0.00	$0.00	$2,504.19
5	DF4156008B	600GB 15K 4196.64GB 7+1	$0.00	A	51%	$0.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DF4156008BU	600GB 15K 4196.64GB 7+1 UPG	$0.00	A	51%	$0.00	$5,008.39	$0.00	$0.00	$0.00	$0.00	$5,008.39
5	DF4156008C	600GB 15K 4094.3GB7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DF4156008CU	600GB 15K 4094.3GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$5,008.39	$0.00	$0.00	$0.00	$0.00	$5,008.39
5	DF415600D8B	600GB 15K 3597.12GB 6+2	$0.00	A	51%	$0.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DF415600D8BU	600GB 15K 3597.12GB 6+2 UPG	$0.00	A	51%	$0.00	$5,008.39	$0.00	$0.00	$0.00	$0.00	$5,008.39
5	DF415600D8C	600GB 15K 3509.4GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DF415600D8CU	600GB 15K 3509.4GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$5,008.39	$0.00	$0.00	$0.00	$0.00	$5,008.39
5	DF4F120016B	200GB FLASH 2800.0GB 14+2	$0.00	A	51%	$0.00	$47,664.00	$0.00	$0.00	$0.00	$0.00	$47,664.00
5	DF4F120016BU	200GB FLASH 2800.0GB 14+2 UPG	$0.00	A	51%	$0.00	$49,424.50	$0.00	$0.00	$0.00	$0.00	$49,424.50
5	DF4F120016C	200GB FLASH 2800GB 14+2 IBM-i (AS400)	$0.00	A	51%	$0.00	$47,664.00	$0.00	$0.00	$0.00	$0.00	$47,664.00
5	DF4F120016CU	200GB FLASH 2800GB 14+2 IBMi (AS400) UG	$0.00	A	51%	$0.00	$49,424.50	$0.00	$0.00	$0.00	$0.00	$49,424.50
5	DF4F12001B	200GB FLASH 200.0GB ONEDRV	$0.00	A	51%	$0.00	$2,979.00	$0.00	$0.00	$0.00	$0.00	$2,979.00
5	DF4F12001BU	200GB FLASH 200.0GB ONEDRV UPG	$0.00	A	51%	$0.00	$3,089.14	$0.00	$0.00	$0.00	$0.00	$3,089.14
5	DF4F12001C	200GB FLASH 200GBONEDRV IBM-i (AS400)	$0.00	A	51%	$0.00	$2,979.00	$0.00	$0.00	$0.00	$0.00	$2,979.00
5	DF4F12001CU	200GB FLASH 200GBONEDRV IBMi (AS400) UG	$0.00	A	51%	$0.00	$3,089.14	$0.00	$0.00	$0.00	$0.00	$3,089.14
5	DF4F12002B	200GB FLASH 400.0GB MIRR	$0.00	A	51%	$0.00	$5,958.00	$0.00	$0.00	$0.00	$0.00	$5,958.00
5	DF4F12002BU	200GB FLASH 400.0GB MIRR UPG	$0.00	A	51%	$0.00	$6,178.27	$0.00	$0.00	$0.00	$0.00	$6,178.27
5	DF4F12002C	200GB FLASH 400GB MIR IBM-i (AS400)	$0.00	A	51%	$0.00	$5,958.00	$0.00	$0.00	$0.00	$0.00	$5,958.00
5	DF4F12002CU	200GB FLASH 400GB MIR IBM-i (AS400) UG	$0.00	A	51%	$0.00	$6,178.27	$0.00	$0.00	$0.00	$0.00	$6,178.27
5	DF4F12004B	200GB FLASH 600.0GB 3+1	$0.00	A	51%	$0.00	$11,916.00	$0.00	$0.00	$0.00	$0.00	$11,916.00
5	DF4F12004BU	200GB FLASH 600.0GB 3+1 UPG	$0.00	A	51%	$0.00	$12,355.99	$0.00	$0.00	$0.00	$0.00	$12,355.99
5	DF4F12004C	200GB FLASH 600GB 3+1 IBM-i (AS400)	$0.00	A	51%	$0.00	$11,916.00	$0.00	$0.00	$0.00	$0.00	$11,916.00
5	DF4F12004CU	200GB FLASH 600GB 3+1 IBM-i (AS400) UG	$0.00	A	51%	$0.00	$12,355.99	$0.00	$0.00	$0.00	$0.00	$12,355.99
5	DF4F12008B	200GB FLASH 1400.0GB 7+1	$0.00	A	51%	$0.00	$23,832.00	$0.00	$0.00	$0.00	$0.00	$23,832.00
5	DF4F12008BU	200GB FLASH 1400.0GB 7+1 UPG	$0.00	A	51%	$0.00	$24,711.97	$0.00	$0.00	$0.00	$0.00	$24,711.97
5	DF4F12008C	200GB FLASH 1400GB 7+1 IBMi (AS400)	$0.00	A	51%	$0.00	$23,832.00	$0.00	$0.00	$0.00	$0.00	$23,832.00
5	DF4F12008CU	200GB FLASH 1400.0GB7+1 IBMi (AS400) UG	$0.00	A	51%	$0.00	$24,711.97	$0.00	$0.00	$0.00	$0.00	$24,711.97
5	DF4F1200D8B	200GB FLASH 1200.0GB 6+2	$0.00	A	51%	$0.00	$23,832.00	$0.00	$0.00	$0.00	$0.00	$23,832.00
5	DF4F1200D8BU	200GB FLASH 1200.0GB 6+2 UPG	$0.00	A	51%	$0.00	$24,711.97	$0.00	$0.00	$0.00	$0.00	$24,711.97
5	DF4F1200D8C	200GB FLASH 1200GB 6+2 IBM-i (AS400)	$0.00	A	51%	$0.00	$23,832.00	$0.00	$0.00	$0.00	$0.00	$23,832.00
5	DF4F1200D8CU	200GB FLASH 1200GB 6+2 IBMi (AS400) UG	$0.00	A	51%	$0.00	$24,711.97	$0.00	$0.00	$0.00	$0.00	$24,711.97
5	DF4F140016B	400GB FLASH 5599.8GB 14+2	$0.00	A	51%	$0.00	$85,824.00	$0.00	$0.00	$0.00	$0.00	$85,824.00
5	DF4F140016BU	400GB FLASH 5599.8GB 14+2 UPG	$0.00	A	51%	$0.00	$88,993.88	$0.00	$0.00	$0.00	$0.00	$88,993.88
5	DF4F140016C	400GB FLASH 5541.2GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$85,824.00	$0.00	$0.00	$0.00	$0.00	$85,824.00
5	DF4F140016CU	400GB FLASH 5541.2GB14+2 IBM-i(AS400)UG	$0.00	A	51%	$0.00	$88,993.88	$0.00	$0.00	$0.00	$0.00	$88,993.88
5	DF4F14001B	400GB FLASH 399.9GB ONEDRV	$0.00	A	51%	$0.00	$5,364.00	$0.00	$0.00	$0.00	$0.00	$5,364.00
5	DF4F14001BU	400GB FLASH 399.9GB ONEDRV UPG	$0.00	A	51%	$0.00	$5,562.22	$0.00	$0.00	$0.00	$0.00	$5,562.22
5	DF4F14001C	400GB FLASH 395.8GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$5,364.00	$0.00	$0.00	$0.00	$0.00	$5,364.00
5	DF4F14001CU	400GB FLASH 395.8GBONEDRV IBM-i(AS400)UG	$0.00	A	51%	$0.00	$5,562.22	$0.00	$0.00	$0.00	$0.00	$5,562.22
5	DF4F14002B	400GB FLASH 799.9GB MIRR	$0.00	A	51%	$0.00	$10,728.00	$0.00	$0.00	$0.00	$0.00	$10,728.00
5	DF4F14002BU	400GB FLASH 799.9GB MIRR UPG	$0.00	A	51%	$0.00	$11,124.44	$0.00	$0.00	$0.00	$0.00	$11,124.44
5	DF4F14002C	400GB FLASH 791.6GBMIR IBM-i(AS400)	$0.00	A	51%	$0.00	$10,728.00	$0.00	$0.00	$0.00	$0.00	$10,728.00
5	DF4F14002CU	400GB FLASH 791.6GBMIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$11,124.44	$0.00	$0.00	$0.00	$0.00	$11,124.44
5	DF4F14004B	400GB FLASH 1199.9GB 3+1	$0.00	A	51%	$0.00	$21,456.00	$0.00	$0.00	$0.00	$0.00	$21,456.00
5	DF4F14004BU	400GB FLASH 1199.9GB 3+1 UPG	$0.00	A	51%	$0.00	$22,248.33	$0.00	$0.00	$0.00	$0.00	$22,248.33
5	DF4F14004C	400GB FLASH 1187.4GB3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$21,456.00	$0.00	$0.00	$0.00	$0.00	$21,456.00
5	DF4F14004CU	400GB FLASH 1187.4GB3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$22,248.33	$0.00	$0.00	$0.00	$0.00	$22,248.33
5	DF4F14008B	400GB FLASH 2799.9GB 7+1	$0.00	A	51%	$0.00	$42,912.00	$0.00	$0.00	$0.00	$0.00	$42,912.00
5	DF4F14008BU	400GB FLASH 2799.9GB 7+1 UPG	$0.00	A	51%	$0.00	$44,496.66	$0.00	$0.00	$0.00	$0.00	$44,496.66
5	DF4F14008C	400GB FLASH 2770.6GB7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$42,912.00	$0.00	$0.00	$0.00	$0.00	$42,912.00
5	DF4F14008CU	400GB FLASH 2770.6GB7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$44,496.66	$0.00	$0.00	$0.00	$0.00	$44,496.66
5	DF4F1400D8B	400GB FLASH 2399.9GB 6+2	$0.00	A	51%	$0.00	$42,912.00	$0.00	$0.00	$0.00	$0.00	$42,912.00
5	DF4F1400D8BU	400GB FLASH 2399.9GB 6+2 UPG	$0.00	A	51%	$0.00	$44,496.66	$0.00	$0.00	$0.00	$0.00	$44,496.66
5	DF4F1400D8C	400GB FLASH 2374.8GB6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$42,912.00	$0.00	$0.00	$0.00	$0.00	$42,912.00
5	DF4F1400D8CU	400GB FLASH 2374.8GB6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$44,496.66	$0.00	$0.00	$0.00	$0.00	$44,496.66
5	DL6100-SYS3D	DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	$104,830.00	A	51%	$51,366.70	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50
5	DL6100-SYS3Y	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWER	$104,830.00	A	51%	$51,366.70	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50
5	DL62G725001B	500GB 7.2K 493.19GB ONE DRV	$2,710.00	A	51%	$1,327.90	$406.50	$0.00	$0.00	$0.00	$0.00	$406.50
5	DL62G725001BU	500GB7.2K493.19GB ONE DRV UPGRADE	$3,795.00	A	51%	$1,859.55	$421.62	$0.00	$0.00	$0.00	$0.00	$421.62
5	DL62G725002B	500GB 7.2K 493.19GB MIRR	$5,420.00	A	51%	$2,655.80	$813.00	$0.00	$0.00	$0.00	$0.00	$813.00
5	DL62G725002BU	500GB 7.2K 493.19GB MIRR UPGRADE	$7,590.00	A	51%	$3,719.10	$843.25	$0.00	$0.00	$0.00	$0.00	$843.25
5	DL62G725008B	500GB 7.2K 3452.33GB 7+1	$21,680.00	A	51%	$10,623.20	$3,252.00	$0.00	$0.00	$0.00	$0.00	$3,252.00
5	DL62G725008BU	500GB 7.2K 3452.33GB 7+1 UPGRADE	$30,360.00	A	51%	$14,876.40	$3,373.00	$0.00	$0.00	$0.00	$0.00	$3,373.00
5	DL6300-SYS3D	DL6300 SYSTEM BAY WITH 3 PHASE DELTA PWR	$104,830.00	A	51%	$51,366.70	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50
5	DL6300-SYS3Y	DL6300 SYSTEM BAY WITH 3 PHASE WYE PWER	$104,830.00	A	51%	$51,366.70	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DL6ACON3P-50U	AC CONNECTOR 3PHASE UPGRADE	$600.00	A	51%	$294.00	$69.24	$0.00	$0.00	$0.00	$0.00	$69.24
5	DL6DBDC-3DU	DL6000 Drive Bay DACHN 3D Upgrade	$27,640.00	A	51%	$13,543.60	$3,189.66	$0.00	$0.00	$0.00	$0.00	$3,189.66
5	DL6DBDC-3YU	DL6000 Drive Bay DACHN 3Y Upgrade	$27,640.00	A	51%	$13,543.60	$3,189.66	$0.00	$0.00	$0.00	$0.00	$3,189.66
5	DL6SB15-DCH-U	STORBAY 15 SLOT DR ENCL DCHN UPGRADE	$5,200.00	A	51%	$2,548.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	DL6SB15-DCHUF	STORBAY 15 SLT DR ENCL DCH UPGRD FIELD	$5,200.00	A	51%	$2,548.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	DL6SB-BBU-U	SB BATTERY BACKUP UPGRADE	$3,400.00	A	51%	$1,666.00	$392.36	$0.00	$0.00	$0.00	$0.00	$392.36
5	DL6SB-BBU-UF	SB BATTERY BACKUP UPGRADE- FIELD	$3,400.00	A	51%	$1,666.00	$392.36	$0.00	$0.00	$0.00	$0.00	$392.36
5	DL6SRVB-3D	DL6000 ServBay w 3D Pwr	$27,640.00	A	51%	$13,543.60	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DL6SRVB-3Y	DL6000 ServBay w 3Y Pwr	$27,640.00	A	51%	$13,543.60	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX-00004	DMX FICON DIR 4 PT MM	$0.00	A	51%	$0.00	$11,175.00	$0.00	$0.00	$0.00	$0.00	$11,175.00
5	DMX-00004U	DMX FICON DIR 4PT MM UPG	$52,300.00	A	51%	$25,627.00	$6,035.42	$0.00	$0.00	$0.00	$0.00	$6,035.42
5	DMX-0004	DMX FICON DIR 4 PT SM	$0.00	A	51%	$0.00	$11,175.00	$0.00	$0.00	$0.00	$0.00	$11,175.00
5	DMX-0004U	DMX FICON DIR 4 PT SM-U	$52,300.00	A	51%	$25,627.00	$6,035.42	$0.00	$0.00	$0.00	$0.00	$6,035.42
5	DMX-0013	DMX MPD 1MGE 3SF	$0.00	A	51%	$0.00	$11,175.00	$0.00	$0.00	$0.00	$0.00	$11,175.00
5	DMX-0013U	DMX MPD 3SF 1MGE-U	$61,075.00	A	51%	$29,926.75	$7,048.06	$0.00	$0.00	$0.00	$0.00	$7,048.06
5	DMX-0020	DMX GIGE DIR 2MGE	$0.00	A	51%	$0.00	$8,385.00	$0.00	$0.00	$0.00	$0.00	$8,385.00
5	DMX-0020U	DMX GIGE DIR 2MGE-U	$58,425.00	A	51%	$28,628.25	$6,742.25	$0.00	$0.00	$0.00	$0.00	$6,742.25
5	DMX-0022	DMX MPD 2MGE 2SF	$0.00	A	51%	$0.00	$11,175.00	$0.00	$0.00	$0.00	$0.00	$11,175.00
5	DMX-0022U	DMX MPD 2SF 2MGE-U	$69,730.00	A	51%	$34,167.70	$8,046.84	$0.00	$0.00	$0.00	$0.00	$8,046.84
5	DMX-0040	DMX GIGE DIR 4 PT MM	$0.00	A	51%	$0.00	$11,175.00	$0.00	$0.00	$0.00	$0.00	$11,175.00
5	DMX-0040U	DMX GIGE DIR 4 PT MM-U	$77,830.00	A	51%	$38,136.70	$8,981.58	$0.00	$0.00	$0.00	$0.00	$8,981.58
5	DMX1000	DMX HIGH PERF SBAY	$0.00	A	51%	$0.00	$35,340.00	$0.00	$0.00	$0.00	$0.00	$35,340.00
5	DMX1000-M2	DMX-2 H PERF SINGL BAY	$0.00	A	51%	$0.00	$11,638.00	$0.00	$0.00	$0.00	$0.00	$11,638.00
5	DMX1000-P	DMX ULTRA PERF SBAY	$0.00	A	51%	$0.00	$74,460.00	$0.00	$0.00	$0.00	$0.00	$74,460.00
5	DMX1000-P2	DMX-2 U PERF SNGL BAY	$0.00	A	51%	$0.00	$23,275.00	$0.00	$0.00	$0.00	$0.00	$23,275.00
5	DMX-1P-PWR	SINGLE PHASE PWR CONV	$33,100.00	A	51%	$16,219.00	$4,965.00	$0.00	$0.00	$0.00	$0.00	$4,965.00
5	DMX2000	DMX HIGH PERF DBAY	$0.00	A	51%	$0.00	$62,985.00	$0.00	$0.00	$0.00	$0.00	$62,985.00
5	DMX2-00004	DMX2 FICON DIR 4PT MM	$0.00	A	51%	$0.00	$2,816.00	$0.00	$0.00	$0.00	$0.00	$2,816.00
5	DMX2-00004U	DMX2 FICON DIR 4PT MM UPG	$52,300.00	A	51%	$25,627.00	$6,035.42	$0.00	$0.00	$0.00	$0.00	$6,035.42
5	DMX2000-3	DMX HIGH PERF DBAY 3PHASE	$0.00	A	51%	$0.00	$62,985.00	$0.00	$0.00	$0.00	$0.00	$62,985.00
5	DMX2-0004	DMX-2 FICON DIR 4SF	$0.00	A	51%	$0.00	$2,816.00	$0.00	$0.00	$0.00	$0.00	$2,816.00
5	DMX2-0004U	DMX-2 FICON DIR 4SF UPG	$52,300.00	A	51%	$25,627.00	$6,035.42	$0.00	$0.00	$0.00	$0.00	$6,035.42
5	DMX2000-M2	DMX-2 H PERF DBL BAY	$0.00	A	51%	$0.00	$27,790.00	$0.00	$0.00	$0.00	$0.00	$27,790.00
5	DMX2000-M2-3	DMX-2 PERF DBL BAY 3-PH	$0.00	A	51%	$0.00	$27,790.00	$0.00	$0.00	$0.00	$0.00	$27,790.00
5	DMX2000-P	DMX ULTRA PERF DBAY	$0.00	A	51%	$0.00	$131,220.00	$0.00	$0.00	$0.00	$0.00	$131,220.00
5	DMX2000-P2	DMX-2 U PERF DBL BAY	$0.00	A	51%	$0.00	$55,580.00	$0.00	$0.00	$0.00	$0.00	$55,580.00
5	DMX2000-P2-3	DMX-2 U PERF DBL BAY 3-PH	$0.00	A	51%	$0.00	$55,580.00	$0.00	$0.00	$0.00	$0.00	$55,580.00
5	DMX2000-P3	DMX ULTRA PERF DBAY 3PHASE	$0.00	A	51%	$0.00	$131,220.00	$0.00	$0.00	$0.00	$0.00	$131,220.00
5	DMX2-0013	DMX-2 MPCD DIR 1MGE 3SF	$0.00	A	51%	$0.00	$3,289.00	$0.00	$0.00	$0.00	$0.00	$3,289.00
5	DMX2-0013U	DMX-2 MPCD 1MGE 3SF UPG	$61,075.00	A	51%	$29,926.75	$7,048.06	$0.00	$0.00	$0.00	$0.00	$7,048.06
5	DMX2-0020	DMX-2 GIGE DIR 2MGE	$0.00	A	51%	$0.00	$3,145.00	$0.00	$0.00	$0.00	$0.00	$3,145.00
5	DMX2-0020U	DMX-2 GIGE DIR 2MGE UPG	$58,410.00	A	51%	$28,620.90	$6,740.51	$0.00	$0.00	$0.00	$0.00	$6,740.51
5	DMX2-0022	DMX2-MPCD DIR 2MGE 2SF	$0.00	A	51%	$0.00	$3,755.00	$0.00	$0.00	$0.00	$0.00	$3,755.00
5	DMX2-0022U	DMX-2 MPCD 2MGE 2SF UPG	$69,730.00	A	51%	$34,167.70	$8,046.84	$0.00	$0.00	$0.00	$0.00	$8,046.84
5	DMX2-0040	DMX2-GIGE DIR 4MGE	$0.00	A	51%	$0.00	$4,193.00	$0.00	$0.00	$0.00	$0.00	$4,193.00
5	DMX2-0040U	DMX-2 GIGE DIR 4MGE UPG	$77,870.00	A	51%	$38,156.30	$8,986.20	$0.00	$0.00	$0.00	$0.00	$8,986.20
5	DMX21014616B	146GB 10K 2027.41GB 14+2	$0.00	A	51%	$0.00	$4,692.00	$0.00	$0.00	$0.00	$0.00	$4,692.00
5	DMX21014616BU	146GB 10K 2027.41GB 14+2	$0.00	A	51%	$0.00	$4,865.07	$0.00	$0.00	$0.00	$0.00	$4,865.07
5	DMX21014616C	146GB 10K 2039.28GB 14+2 A4	$0.00	A	51%	$0.00	$4,692.00	$0.00	$0.00	$0.00	$0.00	$4,692.00
5	DMX21014616CU	146GB 10K 2039.28GB 14+2 A4U	$0.00	A	51%	$0.00	$4,865.07	$0.00	$0.00	$0.00	$0.00	$4,865.07
5	DMX210146D8B	146GB 10K 868.89GB 6+2	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX210146D8BU	146GB 10K 868.89GB 6+2 U	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX210146D8C	146GB 10K 873.97GB 6+2 A4	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX210146D8CU	146GB 10K 873.97GB 6+2 A4U	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX21030016B	300GB 10K 4139.89GB 14+2	$0.00	A	51%	$0.00	$4,932.00	$0.00	$0.00	$0.00	$0.00	$4,932.00
5	DMX21030016BU	300GB 10K 4139.89GB 14+2 U	$0.00	A	51%	$0.00	$5,113.93	$0.00	$0.00	$0.00	$0.00	$5,113.93
5	DMX21030016C	300GB 10K 4088.37 14+2 A4	$0.00	A	51%	$0.00	$4,932.00	$0.00	$0.00	$0.00	$0.00	$4,932.00
5	DMX21030016CU	300GB 10K 4088.37 14+2 A4U	$0.00	A	51%	$0.00	$5,113.93	$0.00	$0.00	$0.00	$0.00	$5,113.93
5	DMX210300D8B	300GB 10K 1774.24GB 6+2	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX210300D8BU	300GB 10K 1774.24GB 6+2 U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX210300D8C	300GB 10K 1752.16 6+2 A4	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX210300D8CU	300GB 10K 1752.16 6+2 A4U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX2107316B	73GB 10K 1013.69GB 14+2	$0.00	A	51%	$0.00	$3,408.75	$0.00	$0.00	$0.00	$0.00	$3,408.75
5	DMX2107316BU	73GB 10K 1013.69GB 14+2 U	$0.00	A	51%	$0.00	$3,534.65	$0.00	$0.00	$0.00	$0.00	$3,534.65
5	DMX2107316C	73GB 10K 1019.59GB 14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$3,408.75	$0.00	$0.00	$0.00	$0.00	$3,408.75
5	DMX2107316CU	73GB 10K 1019.59GB 14+2 A4U	$0.00	A	51%	$0.00	$3,534.65	$0.00	$0.00	$0.00	$0.00	$3,534.65
5	DMX21073D8B	73GB 10K 434.44GB 6+2	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX21073D8BU	73GB 10K 434.44GB 6+2 U	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX21073D8C	73GB 10K 436.96GB 6+2 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX21073D8CU	73GB 10K 436.96GB 6+2 A4U	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX21514616B	146GB 15K 2027.41GB 14+2	$0.00	A	51%	$0.00	$5,892.00	$0.00	$0.00	$0.00	$0.00	$5,892.00
5	DMX21514616BU	146GB 15K 2027.41GB 14+2 U	$0.00	A	51%	$0.00	$6,109.39	$0.00	$0.00	$0.00	$0.00	$6,109.39
5	DMX21514616C	146GB 15K 2039.28GB 14+2 A4	$0.00	A	51%	$0.00	$5,892.00	$0.00	$0.00	$0.00	$0.00	$5,892.00
5	DMX21514616CU	146GB 15K 2039.28GB 14+2 A4U	$0.00	A	51%	$0.00	$6,109.39	$0.00	$0.00	$0.00	$0.00	$6,109.39
5	DMX215146D8B	146GB 15K 868.89GB 6+2	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX215146D8BU	146GB 15K 868.89GB 6+2 U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX215146D8C	146GB 15K 873.97GB 6+2 A4	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX215146D8CU	146GB 15K 873.97GB 6+2 A4U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX21530016B	300GB 15K 4139.89GB 14+2	$0.00	A	51%	$0.00	$5,832.00	$0.00	$0.00	$0.00	$0.00	$5,832.00
5	DMX21530016BU	300GB 15K 4139.89GB 14+2 U	$0.00	A	51%	$0.00	$6,047.17	$0.00	$0.00	$0.00	$0.00	$6,047.17

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX21530016C	300GB 15K 4088.37 14+2 A4	$0.00	A	51%	$0.00	$5,832.00	$0.00	$0.00	$0.00	$0.00	$5,832.00
5	DMX21530016CU	300GB 15K 4088.37 14+2 A4U	$0.00	A	51%	$0.00	$6,047.17	$0.00	$0.00	$0.00	$0.00	$6,047.17
5	DMX215300D8B	300GB 15K 1774.24GB 6+2	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX215300D8BU	300GB 15K 1774.24GB 6+2 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX215300D8C	300GB 15K 1752.16 6+2 A4	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX215300D8CU	300GB 15K 1752.16 6+2 A4U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX2157316B	73GB 15K 1013.69GB 14+2	$0.00	A	51%	$0.00	$4,387.50	$0.00	$0.00	$0.00	$0.00	$4,387.50
5	DMX2157316BU	73GB 15K 1013.69GB 14+2 U	$0.00	A	51%	$0.00	$4,549.55	$0.00	$0.00	$0.00	$0.00	$4,549.55
5	DMX2157316C	73GB 15K 1019.59GB 14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,387.50	$0.00	$0.00	$0.00	$0.00	$4,387.50
5	DMX2157316CU	73GB 15K 1019.59GB 14+2 A4U	$0.00	A	51%	$0.00	$4,549.55	$0.00	$0.00	$0.00	$0.00	$4,549.55
5	DMX21573D8B	73GB 15K 434.44GB 6+2	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX21573D8BU	73GB 15K 434.44GB 6+2 U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX21573D8C	73GB 15K 436.96GB 6+2 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX21573D8CU	73GB 15K 436.96GB 6+2 A4U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX2-2BE-CN	DMX-DMX-2 2 BE DIR CONV	$82,350.00	A	51%	$40,351.50	$12,352.50	$0.00	$0.00	$0.00	$0.00	$12,352.50
5	DMX2-4BE-CN	DMX-DMX-2 4BE DIR CONV	$164,700.00	A	51%	$80,703.00	$24,705.00	$0.00	$0.00	$0.00	$0.00	$24,705.00
5	DMX27250016B	500GB 7.2K 6901.76GB 14+2	$0.00	A	51%	$0.00	$6,180.00	$0.00	$0.00	$0.00	$0.00	$6,180.00
5	DMX27250016BU	500GB 7.2K 6901.76GB 14+2 U	$0.00	A	51%	$0.00	$6,408.25	$0.00	$0.00	$0.00	$0.00	$6,408.25
5	DMX272500D8B	500GB 7.2K 2957.89GB 6+2	$0.00	A	51%	$0.00	$3,090.00	$0.00	$0.00	$0.00	$0.00	$3,090.00
5	DMX272500D8BU	500GB 7.2K 2957.89GB 6+2U	$0.00	A	51%	$0.00	$3,204.12	$0.00	$0.00	$0.00	$0.00	$3,204.12
5	DMX2-8BE-CN	DMX-DMX-2 8BE DIR CONV	$329,310.00	A	51%	$161,361.90	$49,396.50	$0.00	$0.00	$0.00	$0.00	$49,396.50
5	DMX2-8-F	DMX8 M2 2 PT FIC DIR	$0.00	A	51%	$0.00	$1,775.00	$0.00	$0.00	$0.00	$0.00	$1,775.00
5	DMX2-8-FC	DMX8 M2 8PT FC DIR	$0.00	A	51%	$0.00	$2,494.00	$0.00	$0.00	$0.00	$0.00	$2,494.00
5	DMX2-8-FC-CN	DMX800-DMX2 FC CON	$0.00	A	51%	$0.00	$5,146.50	$0.00	$0.00	$0.00	$0.00	$5,146.50
5	DMX2-8-F-CN	DMX8-DMX2 FIC DIR CONV	$0.00	A	51%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	DMX2-8-FC-UPG	DMX8 M2 8 PT FC DIR UPG	$46,300.00	A	51%	$22,687.00	$5,343.02	$0.00	$0.00	$0.00	$0.00	$5,343.02
5	DMX2-8-F-UPG	DMX8 M2 2PT FIC DIR UPG	$32,950.00	A	51%	$16,145.50	$3,802.43	$0.00	$0.00	$0.00	$0.00	$3,802.43
5	DMX2-8-G	DMX8 M2 2PT GIGE DIR	$0.00	A	51%	$0.00	$2,807.00	$0.00	$0.00	$0.00	$0.00	$2,807.00
5	DMX2-8-G-CN	DMX800-DMX2 GE CON	$0.00	A	51%	$0.00	$5,625.00	$0.00	$0.00	$0.00	$0.00	$5,625.00
5	DMX2-8-GF	DMX8 M2 2PT GE FIC DIR	$0.00	A	51%	$0.00	$2,683.00	$0.00	$0.00	$0.00	$0.00	$2,683.00
5	DMX2-8-GF-CN	DMX800-DMX2 FIC-GE CON	$0.00	A	51%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	DMX2-8-GF-UPG	DMX8 M2 2PT GE FIC DIR UP	$49,825.00	A	51%	$24,414.25	$5,749.81	$0.00	$0.00	$0.00	$0.00	$5,749.81
5	DMX2-8-G-UPG	DMX8 M2 2PT GIGE DIR UPG	$52,125.00	A	51%	$25,541.25	$6,015.23	$0.00	$0.00	$0.00	$0.00	$6,015.23
5	DMX2-FC0M8S	DMX-2 FC DIR 0MM 8SM	$0.00	A	51%	$0.00	$10,650.00	$0.00	$0.00	$0.00	$0.00	$10,650.00
5	DMX2-FC4M4S	DMX-2 FC DIR 4MM 4SM	$0.00	A	51%	$0.00	$10,877.25	$0.00	$0.00	$0.00	$0.00	$10,877.25
5	DMX2-FC6M2S	DMX-2 FC DIR 6MM 2SM	$0.00	A	51%	$0.00	$3,878.00	$0.00	$0.00	$0.00	$0.00	$3,878.00
5	DMX2-FC6M2SU	DMX-2 FC DIR 6MM 2SM UPG	$72,015.00	A	51%	$35,287.35	$8,310.53	$0.00	$0.00	$0.00	$0.00	$8,310.53
5	DMX2-FC7M1S	DMX-2 FC DIR 7MM 1SM	$0.00	A	51%	$0.00	$3,859.00	$0.00	$0.00	$0.00	$0.00	$3,859.00
5	DMX2-FC7M1SU	DMX-2 FC DIR 7MM 1SM UPG	$71,670.00	A	51%	$35,118.30	$8,270.72	$0.00	$0.00	$0.00	$0.00	$8,270.72
5	DMX2-FC8M0S	DMX-2 FC DIR 8MM	$0.00	A	51%	$0.00	$3,837.00	$0.00	$0.00	$0.00	$0.00	$3,837.00
5	DMX2-FC8M0SU	DMX-2 FC DIR 8MM UPG	$71,265.00	A	51%	$34,919.85	$8,223.98	$0.00	$0.00	$0.00	$0.00	$8,223.98
5	DMX2-FCD-CN	DMX-2 FC DIR CONV	$41,175.00	A	51%	$20,175.75	$6,176.25	$0.00	$0.00	$0.00	$0.00	$6,176.25
5	DMX2G10-1461	146GB 10K 144.6GB ONE DRV	$0.00	A	51%	$0.00	$293.25	$0.00	$0.00	$0.00	$0.00	$293.25
5	DMX2G10-1461A	146GB10K 143.5GB ONEDR A4	$0.00	A	51%	$0.00	$293.25	$0.00	$0.00	$0.00	$0.00	$293.25
5	DMX2G101461AU	146GB 10K 143.5GB SRD A4U	$0.00	A	51%	$0.00	$303.86	$0.00	$0.00	$0.00	$0.00	$303.86
5	DMX2G101461B	146GB 10K 144.81GB ONEDRV	$0.00	A	51%	$0.00	$293.25	$0.00	$0.00	$0.00	$0.00	$293.25
5	DMX2G101461BU	146GB10K 144.81GBONEDRV U	$0.00	A	51%	$0.00	$303.86	$0.00	$0.00	$0.00	$0.00	$303.86
5	DMX2G101461C	146GB 10K 145.66GBONEDRVA	$0.00	A	51%	$0.00	$293.25	$0.00	$0.00	$0.00	$0.00	$293.25
5	DMX2G101461CU	146GB10K 145.66GBONEDRVAU	$0.00	A	51%	$0.00	$303.86	$0.00	$0.00	$0.00	$0.00	$303.86
5	DMX2G10-1461U	146GB10K 144.6GB ONEDRV U	$0.00	A	51%	$0.00	$303.86	$0.00	$0.00	$0.00	$0.00	$303.86
5	DMX2G10-1462	146GB 10K 144.6GB MIRR	$0.00	A	51%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	DMX2G10-1462A	146GB 10K 143.5GB MIRR A4	$0.00	A	51%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	DMX2G101462AU	146GB 10K 143.5GB MIR A4U	$0.00	A	51%	$0.00	$608.27	$0.00	$0.00	$0.00	$0.00	$608.27
5	DMX2G101462B	146GB 10K 144.81GB MIRR	$0.00	A	51%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	DMX2G101462BU	146GB10K 144.81GBMIRR U	$0.00	A	51%	$0.00	$608.27	$0.00	$0.00	$0.00	$0.00	$608.27
5	DMX2G101462C	146GB 10K 145.66GB MIRRA4	$0.00	A	51%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	DMX2G101462CU	146GB10K 145.66GB MIRRA4U	$0.00	A	51%	$0.00	$608.27	$0.00	$0.00	$0.00	$0.00	$608.27
5	DMX2G10-1462U	146GB 10K 144.6GB MIRR UP	$0.00	A	51%	$0.00	$608.27	$0.00	$0.00	$0.00	$0.00	$608.27
5	DMX2G10-1464	146GB 10K 433.8GB 3+1	$0.00	A	51%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	DMX2G10-1464A	146GB 10K 430.5GB 3+1 A4	$0.00	A	51%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	DMX2G101464AU	146GB 10K 430.5GB 3+1 AU	$0.00	A	51%	$0.00	$1,216.55	$0.00	$0.00	$0.00	$0.00	$1,216.55
5	DMX2G101464B	146GB 10K 434.43GB 3+1	$0.00	A	51%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	DMX2G101464BU	146GB 10K 434.43GB 3+1 U	$0.00	A	51%	$0.00	$1,216.55	$0.00	$0.00	$0.00	$0.00	$1,216.55
5	DMX2G101464C	146GB 10K 436.98GB 3+1A4	$0.00	A	51%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	DMX2G101464CU	146GB 10K 436.98GB3+1A4U	$0.00	A	51%	$0.00	$1,216.55	$0.00	$0.00	$0.00	$0.00	$1,216.55
5	DMX2G10-1464U	146GB 10K 433.8GB 3+1 UP	$0.00	A	51%	$0.00	$1,216.55	$0.00	$0.00	$0.00	$0.00	$1,216.55
5	DMX2G10-1468	146GB 10K 1012.2GB 7+1	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX2G10-1468A	146GB 10K 1004.5GB 7+1 A4	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX2G101468AU	146GB10K 1004.5GB 7+1 A4U	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX2G101468B	146GB 10K 1013.67GB 7+1	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX2G101468BU	146GB 10K 1013.67GB 7+1 U	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX2G101468C	146GB 10K 1019.62GB 7+1A4	$0.00	A	51%	$0.00	$2,346.00	$0.00	$0.00	$0.00	$0.00	$2,346.00
5	DMX2G101468CU	146GB 10K 1019.62GB7+1A4U	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX2G10-1468U	146GB 10K 1012.2GB 7+1 UP	$0.00	A	51%	$0.00	$2,432.53	$0.00	$0.00	$0.00	$0.00	$2,432.53
5	DMX2G10-3001	300GB 10K 295.7GB ONE DRV	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25
5	DMX2G10-3001A	300GB10K292.02GB ONEDRV A	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25
5	DMX2G103001AU	300GB10K292.02GB ONEDR AU	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DMX2G103001B	300GB 10K 296.91GB ONEDRV	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25
5	DMX2G103001BU	300GB10K 296.91GBONEDRV U	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DMX2G103001C	300GB10K 292.46GBONEDRVA4	$0.00	A	51%	$0.00	$308.25	$0.00	$0.00	$0.00	$0.00	$308.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX2G103001CU	300GB10K292.46GBONEDRVA4U	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DMX2G10-3001U	300GB10K 295.7GB ONEDRV U	$0.00	A	51%	$0.00	$319.41	$0.00	$0.00	$0.00	$0.00	$319.41
5	DMX2G10-3002	300GB 10K 295.7GB MIRR	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DMX2G10-3002A	300GB10K 292.02GB MIRR A4	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DMX2G103002AU	300GB10K 292.02GB MIRR AU	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DMX2G103002B	300GB 10K 296.91GB MIRR	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DMX2G103002BU	300GB 10K 296.91GB MIRR U	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DMX2G103002C	300GB 10K 292.46GBMIRRA4	$0.00	A	51%	$0.00	$616.50	$0.00	$0.00	$0.00	$0.00	$616.50
5	DMX2G103002CU	300GB 10K 292.46GBMIRRA4U	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DMX2G10-3002U	300GB 10K 295.7GB MIRR UP	$0.00	A	51%	$0.00	$639.38	$0.00	$0.00	$0.00	$0.00	$639.38
5	DMX2G10-3004	300GB 10K 887.1GB 3+1	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DMX2G10-3004A	300GB 10K 876.06GB 3+1 A4	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DMX2G103004AU	300GB 10K 876.06GB 3+1 AU	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DMX2G103004B	300GB 10K 890.73GB 3+1	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DMX2G103004BU	300GB 10K 890.73GB 3+1 U	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DMX2G103004C	300GB 10K 877.38GB3+1A4	$0.00	A	51%	$0.00	$1,233.00	$0.00	$0.00	$0.00	$0.00	$1,233.00
5	DMX2G103004CU	300GB 10K 877.38GB3+1A4U	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DMX2G10-3004U	300GB 10K 887.1GB 3+1 UP	$0.00	A	51%	$0.00	$1,278.76	$0.00	$0.00	$0.00	$0.00	$1,278.76
5	DMX2G10-3008	300GB 10K 2070GB 7+1	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX2G10-3008A	300GB10K 2044.14GB 7+1 A4	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX2G103008AU	300GB10K 2044.14GB 7+1 AU	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX2G103008B	300GB 10K 2078.37GB 7+1	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX2G103008BU	300GB 10K 2078.37GB 7+1 U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX2G103008C	300GB 10K 2047.22GB7+1A4	$0.00	A	51%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	DMX2G103008CU	300GB 10K 2047.22GB7+1A4U	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX2G10-3008U	300GB 10K 2070GB 7+1 UP	$0.00	A	51%	$0.00	$2,556.97	$0.00	$0.00	$0.00	$0.00	$2,556.97
5	DMX2G10-731	73GB 10K 72.2GB ONE DRV	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	DMX2G10-731A	73GB 10K 71.8GB ONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	DMX2G10731AU	73GB10K 71.8GB ONEDRV A4U	$0.00	A	51%	$0.00	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	DMX2G10-731B	73GB 10K 72.40GB ONE DRV	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	DMX2G10-731BU	73GB 10K 72.40GB ONEDRV U	$0.00	A	51%	$0.00	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	DMX2G10-731C	73GB10K 72.82GB ONEDRV for IBM-i (AS400	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	DMX2G10-731CU	73GB10K 72.82GBONEDRV A4U	$0.00	A	51%	$0.00	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	DMX2G10-731U	73GB 10K 72.2GB ONE DRV UP	$0.00	A	51%	$0.00	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	DMX2G10-732	73 GB 10K 72.2GB MIRR	$0.00	A	51%	$0.00	$426.00	$0.00	$0.00	$0.00	$0.00	$426.00
5	DMX2G10-732A	73GB 10K 71.8GB MIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$426.00	$0.00	$0.00	$0.00	$0.00	$426.00
5	DMX2G10732AU	73 GB 10K 71.8 MIRR A4U	$0.00	A	51%	$0.00	$441.62	$0.00	$0.00	$0.00	$0.00	$441.62
5	DMX2G10-732B	73GB 10K 72.40GB MIRR	$0.00	A	51%	$0.00	$426.00	$0.00	$0.00	$0.00	$0.00	$426.00
5	DMX2G10-732BU	73GB 10K 72.40GB MIRR U	$0.00	A	51%	$0.00	$441.62	$0.00	$0.00	$0.00	$0.00	$441.62
5	DMX2G10-732C	73GB 10K 72.82GB MIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$426.00	$0.00	$0.00	$0.00	$0.00	$426.00
5	DMX2G10-732CU	73GB 10K 72.82GB MIRR A4U	$0.00	A	51%	$0.00	$441.62	$0.00	$0.00	$0.00	$0.00	$441.62
5	DMX2G10-732U	73GB 10K 72.2GB MIRR UP	$0.00	A	51%	$0.00	$441.62	$0.00	$0.00	$0.00	$0.00	$441.62
5	DMX2G10-734	73GB 10K 216.5GB 3+1	$0.00	A	51%	$0.00	$852.00	$0.00	$0.00	$0.00	$0.00	$852.00
5	DMX2G10-734A	73GB 10K 215.4GB 3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$852.00	$0.00	$0.00	$0.00	$0.00	$852.00
5	DMX2G10734AU	73 GB10 K 215.4GB 3+1 A4U	$0.00	A	51%	$0.00	$883.80	$0.00	$0.00	$0.00	$0.00	$883.80
5	DMX2G10-734B	73GB 10K 217.20GB 3+1	$0.00	A	51%	$0.00	$852.00	$0.00	$0.00	$0.00	$0.00	$852.00
5	DMX2G10-734BU	73GB 10K 217.20GB 3+1 U	$0.00	A	51%	$0.00	$883.80	$0.00	$0.00	$0.00	$0.00	$883.80
5	DMX2G10-734C	73GB 10K 218.46GB 3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$852.00	$0.00	$0.00	$0.00	$0.00	$852.00
5	DMX2G10-734CU	73GB 10K 218.46GB 3+1 A4U	$0.00	A	51%	$0.00	$883.80	$0.00	$0.00	$0.00	$0.00	$883.80
5	DMX2G10-734U	73GB 10K 216.5GB 3+1 UP	$0.00	A	51%	$0.00	$883.80	$0.00	$0.00	$0.00	$0.00	$883.80
5	DMX2G10-738	73GB 10K 505.2GB 7+1	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX2G10-738A	73GB 10K 502.6GB 7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX2G10738AU	73GB 10 K 502.6GB 7+1 A4A	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX2G10-738B	73GB 10K 506.80GB 7+1	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX2G10-738BU	73GB 10K 506.80GB 7+1 U	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX2G10-738C	73GB 10K 509.74GB 7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,704.00	$0.00	$0.00	$0.00	$0.00	$1,704.00
5	DMX2G10-738CU	73GB 10K 509.74GB 7+1 A4U	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX2G10-738U	73GB 10K 505.2GB 7+1	$0.00	A	51%	$0.00	$1,767.05	$0.00	$0.00	$0.00	$0.00	$1,767.05
5	DMX2G15-1461	146GB 15K 144.6GB ONE DRV	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX2G15-1461A	146GB15K143.54GB ONEDRV A	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX2G151461AU	146GB15K143.54GB ONEDR AU	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX2G151461B	146GB 15K 144.81GB ONEDRV	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX2G151461BU	146GB15K 144.81GBONEDRV U	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX2G151461C	146GB 15K145.66GBONEDRVA4	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX2G151461CU	146GB15K145.66GBONEDRVA4U	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX2G15-1461U	146GB 15K 144.6GB 1 DRV U	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX2G15-1462	146GB 15K 144.6GB MIRR	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX2G15-1462A	146GB15K143.54GB MIRR A4	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX2G151462AU	146GB15K143.54GB MIRR AU	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX2G151462B	146GB 15K 144.81GB MIRR	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX2G151462BU	146GB 15K 144.81GB MIRR U	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX2G151462C	146GB 15K 145.66GBMIRRA4	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX2G151462CU	146GB 15K 145.66GBMIRRA4U	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX2G15-1462U	146GB 15K 144.6GB MIRR U	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX2G15-1464	146GB 15K 433.8GB 3+1	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00
5	DMX2G15-1464A	146GB 15K 430.62GB 3+1 A4	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00
5	DMX2G151464AU	146GB 15K 430.62GB 3+1 AU	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX2G151464B	146GB 15K 434.43GB 3+1	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00
5	DMX2G151464BU	146GB 15K 434.43GB 3+1 U	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX2G151464C	146GB 15K 436.98GB3+1A4	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX2G151464CU	146GB 15K 436.98GB3+1A4U	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX2G15-1464U	146GB 15K 433.8GB 3+1 U	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX2G15-1468	146GB 15K 1012.2GB 7+1	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX2G15-1468A	146GB15K 1004.78GB 7+1 A4	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX2G151468AU	146GB15K 1004.78GB 7+1 AU	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX2G151468B	146GB 15K 1013.67GB 7+1	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX2G151468BU	146GB 15K 1013.67GB 7+1 U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX2G151468C	146GB 15K 1019.62GB7+1A4	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX2G151468CU	146GB 15K 1019.62GB7+1A4U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX2G15-1468U	146GB 15K 1012.2GB 7+1 U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX2G153001AU	300GB 15K 292.46GB ONE DRV A4 U	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX2G153001B	300GB 15K 296.91GB ONE DRV	$0.00	A	51%	$0.00	$364.50	$0.00	$0.00	$0.00	$0.00	$364.50
5	DMX2G153001BU	300GB15K 296.91GBONEDRV U	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX2G153001C	300GB 15K 292.46GB ONE DRV A4	$0.00	A	51%	$0.00	$364.50	$0.00	$0.00	$0.00	$0.00	$364.50
5	DMX2G153001CU	300GB15K 292.46GB ONE DRV A4 U	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX2G15-3001U	300GB 15K 296.91GB ONE DRV U	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX2G153002AU	300GB 15K 292.46GB MIRR A4 U	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04
5	DMX2G153002B	300GB 15K 296.91GB MIRR	$0.00	A	51%	$0.00	$729.00	$0.00	$0.00	$0.00	$0.00	$729.00
5	DMX2G153002BU	300GB 15K 296.91 GB MIRR U	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04
5	DMX2G153002C	300GB 15K 292.46GB MIRR A4	$0.00	A	51%	$0.00	$729.00	$0.00	$0.00	$0.00	$0.00	$729.00
5	DMX2G153002CU	300GB 15K 292.46GB MIRR A4 U	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04
5	DMX2G15-3002U	300GB 15K 296.91GB MIRR U	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04
5	DMX2G153004AU	300GB 15K 877.38GB 3+1 A4 U	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX2G153004B	300GB 15K 890.73 GB 3+1	$0.00	A	51%	$0.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	DMX2G153004BU	300GB 15K 890.73 GB 3+1 U	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX2G153004C	300GB 15K 877.38GB 3+1 A4	$0.00	A	51%	$0.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	DMX2G153004CU	300GB 15K 877.38GB 3+1 A4 U	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX2G15-3004U	300GB 15K 890.73GB 3+1 U	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX2G153008AU	300GB 15K 2047.22GB 7+1 A4 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX2G153008B	300GB 15K 2078.37GB 7+1	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX2G153008BU	300GB 15K 2078.37GB 7+1 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX2G153008C	300GB 15K 2047.22GB 7+1 A4	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX2G153008CU	300GB 15K 2047.22GB 7+1 A4 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX2G15-3008U	300GB 15K 2078.37GB 7+1 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX2G15-731	73GB 15K 72.2GB ONE DRV	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX2G15-731A	73GB 15K 68.8GB ONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX2G15-731AU	73GB15K 68.8GB ONEDRV A4U	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX2G15-731B	73GB 15K 72.40GB ONE DRV	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX2G15-731BU	73GB15K 72.40GB ONE DRVU	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX2G15-731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX2G15-731CU	73GB15K 72.82GBONEDRV A4U	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX2G15-731U	73GB 15K 72.2GB ONE DRV UP	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX2G15-732	73GB 15K 72.2GB MIRR	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX2G15-732A	73GB 15K 68.8GB MIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX2G15-732AU	73GB 15K 68.8GB MIRR A4U	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX2G15-732B	73GB 15K 72.40GB MIRR	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX2G15-732BU	73GB 15K 72.40GB MIRR U	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX2G15-732C	73GB 15K 72.82GB MIRR for IBM-i (AS400)	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX2G15-732CU	73GB15K 72.82GB MIRR A4U	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX2G15-732U	73GB 15K 72.2GB MIRR UP	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX2G15-734	73GB 15K 216.5GB 3+1	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX2G15-734A	73GB 15K 206.4GB 3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX2G15-734AU	73GB 15K 206.4GB 3+1 A4U	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX2G15-734B	73GB 15K 217.20GB 3+1	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX2G15-734BU	73GB 15K 217.20GB 3+1 U	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX2G15-734C	73GB 15K 218.46GB 3+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX2G15-734CU	73GB 15K 218.46GB 3+1 A4U	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX2G15-734U	73GB 15K 216.5GB 3+1 UP	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX2G15-738	73GB 15K 505.2GB 7+1	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX2G15-738A	73GB 15K 481.6GB 7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX2G15-738AU	73GB 15K 481.6GB 7+1 A4U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX2G15-738B	73GB 15K 506.80GB 7+1	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX2G15-738BU	73GB 15K 506.80GB 7+1 U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX2G15-738C	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX2G15-738CU	73GB 15K 509.74GB 7+1 A4U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX2G15-738U	73GB 15K 505.2GB 7+1 UP	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX2G72-4001	400GB 7.2K394.34GB ONE DR	$0.00	A	51%	$0.00	$600.00	$0.00	$0.00	$0.00	$0.00	$600.00
5	DMX2G724001B	400GB7.2K 394.55GBONEDRV	$0.00	A	51%	$0.00	$600.00	$0.00	$0.00	$0.00	$0.00	$600.00
5	DMX2G72-5001	500GB 7.2K492.98GB ONE DR	$0.00	A	51%	$0.00	$386.25	$0.00	$0.00	$0.00	$0.00	$386.25
5	DMX2G725001B	500GB7.2K 493.19GBONEDRV	$0.00	A	51%	$0.00	$386.25	$0.00	$0.00	$0.00	$0.00	$386.25
5	DMX2G725001BU	500GB7.2K 493.19GBONEDRVU	$0.00	A	51%	$0.00	$400.52	$0.00	$0.00	$0.00	$0.00	$400.52
5	DMX2G72-5001U	500GB7.2K492.98GB ONEDR U	$0.00	A	51%	$0.00	$400.52	$0.00	$0.00	$0.00	$0.00	$400.52
5	DMX2G72-5002	500GB 7.2K492.98GB MIRR	$0.00	A	51%	$0.00	$772.50	$0.00	$0.00	$0.00	$0.00	$772.50
5	DMX2G725002B	500GB 7.2K 493.19GB MIRR	$0.00	A	51%	$0.00	$772.50	$0.00	$0.00	$0.00	$0.00	$772.50
5	DMX2G725002BU	500GB 7.2K 493.19GB MIRRU	$0.00	A	51%	$0.00	$801.03	$0.00	$0.00	$0.00	$0.00	$801.03
5	DMX2G72-5002U	500GB7.2K 492.98GB MIRR U	$0.00	A	51%	$0.00	$801.03	$0.00	$0.00	$0.00	$0.00	$801.03
5	DMX2G72-5004	500GB7.2K 1478.94GB 3+1	$0.00	A	51%	$0.00	$1,545.00	$0.00	$0.00	$0.00	$0.00	$1,545.00
5	DMX2G725004B	500GB 7.2K 1479.57GB 3+1	$0.00	A	51%	$0.00	$1,545.00	$0.00	$0.00	$0.00	$0.00	$1,545.00
5	DMX2G725004BU	500GB 7.2K 1479.57GB 3+1U	$0.00	A	51%	$0.00	$1,602.06	$0.00	$0.00	$0.00	$0.00	$1,602.06
5	DMX2G72-5004U	500GB7.2K 1478.94GB 3+1UP	$0.00	A	51%	$0.00	$1,602.06	$0.00	$0.00	$0.00	$0.00	$1,602.06

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX2G72-5008	500GB 7.2K 3450.86GB 7+1	$0.00	A	51%	$0.00	$3,090.00	$0.00	$0.00	$0.00	$0.00	$3,090.00
5	DMX2G725008B	500GB 7.2K 3452.33GB 7+1	$0.00	A	51%	$0.00	$3,090.00	$0.00	$0.00	$0.00	$0.00	$3,090.00
5	DMX2G725008BU	500GB 7.2K 3452.33GB 7+1U	$0.00	A	51%	$0.00	$3,204.12	$0.00	$0.00	$0.00	$0.00	$3,204.12
5	DMX2G72-5008U	500GB7.2K 3450.86GB 7+1UP	$0.00	A	51%	$0.00	$3,204.12	$0.00	$0.00	$0.00	$0.00	$3,204.12
5	DMX-2GDAE	2GB DISK ARRAY ENCLOSURE	$0.00	A	51%	$0.00	$596.00	$0.00	$0.00	$0.00	$0.00	$596.00
5	DMX-2GDAE-5M	5M DAE FC CABLE	$800.00	A	51%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-2GDAE-FD	2GB DISK ARRAY ENC FIELD	$12,300.00	A	51%	$6,027.00	$1,845.00	$0.00	$0.00	$0.00	$0.00	$1,845.00
5	DMX2-MPCD2-CN	DMX-2 2PT GIGE DIR CONV	$33,750.00	A	51%	$16,537.50	$5,062.50	$0.00	$0.00	$0.00	$0.00	$5,062.50
5	DMX2-MPCD4-CN	DMX-2 4PT MPCD CONV	$36,000.00	A	51%	$17,640.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	DMX3-00004	DMX3 4 PT FICON DIR 4S	$0.00	A	51%	$0.00	$9,344.25	$0.00	$0.00	$0.00	$0.00	$9,344.25
5	DMX3-00004B	DMX3 4PT 4G FICON DIR 4S	$0.00	A	51%	$0.00	$9,344.25	$0.00	$0.00	$0.00	$0.00	$9,344.25
5	DMX3-00004BU	DMX3 4PT 4G FICON DIR 4SU	$0.00	A	51%	$0.00	$9,345.67	$0.00	$0.00	$0.00	$0.00	$9,345.67
5	DMX3-00004U	DMX3 4PT FICON DIR 4S UPG	$0.00	A	51%	$0.00	$9,345.67	$0.00	$0.00	$0.00	$0.00	$9,345.67
5	DMX3000-3	DMX HIGH PERF 3PHASE 3BAY	$0.00	A	51%	$0.00	$112,140.00	$0.00	$0.00	$0.00	$0.00	$112,140.00
5	DMX3-00040	DMX3-4PT FICON DIR 4M	$0.00	A	51%	$0.00	$8,836.50	$0.00	$0.00	$0.00	$0.00	$8,836.50
5	DMX3-00040B	DMX3 4PT 4G FICON 4M	$0.00	A	51%	$0.00	$8,836.50	$0.00	$0.00	$0.00	$0.00	$8,836.50
5	DMX3-00040BU	DMX3 4PT 4G FICON 4MU	$0.00	A	51%	$0.00	$8,837.91	$0.00	$0.00	$0.00	$0.00	$8,837.91
5	DMX3-00040U	DMX3 4PT FICON DIR 4M UPG	$0.00	A	51%	$0.00	$8,837.91	$0.00	$0.00	$0.00	$0.00	$8,837.91
5	DMX3000-M2-3	DMX-2 PERF TRPL BAY 3-PH	$0.00	A	51%	$0.00	$47,719.00	$0.00	$0.00	$0.00	$0.00	$47,719.00
5	DMX3-00103	DMX3 4PT GE FICON 1M3S	$0.00	A	51%	$0.00	$10,292.25	$0.00	$0.00	$0.00	$0.00	$10,292.25
5	DMX3-00103B	DMX3 4PT GEFICN DIR 1M3S	$0.00	A	51%	$0.00	$10,292.25	$0.00	$0.00	$0.00	$0.00	$10,292.25
5	DMX3-00103BS	DMX3 4PT IPv4/6 GE 4M	$0.00	A	51%	$0.00	$11,115.00	$0.00	$0.00	$0.00	$0.00	$11,115.00
5	DMX3-00103BSU	DMX3 4PT IPv4/6 GE 4M	$0.00	A	51%	$0.00	$11,117.06	$0.00	$0.00	$0.00	$0.00	$11,117.06
5	DMX3-00103BU	DMX3 4PT GEFICN DIR 1M3SU	$0.00	A	51%	$0.00	$10,293.68	$0.00	$0.00	$0.00	$0.00	$10,293.68
5	DMX3-00103U	DMX3 4PT GE FICN 1M3S UPG	$0.00	A	51%	$0.00	$10,293.68	$0.00	$0.00	$0.00	$0.00	$10,293.68
5	DMX3-00400	DMX3 4PT GE DIR 4M	$0.00	A	51%	$0.00	$12,105.75	$0.00	$0.00	$0.00	$0.00	$12,105.75
5	DMX3-00400B	DMX3 4PT GE DIR 4M	$80,705.00	A	51%	$39,545.45	$12,105.75	$0.00	$0.00	$0.00	$0.00	$12,105.75
5	DMX3-00400BU	DMX3 4PT GE DIR 4MU	$104,915.00	A	51%	$51,408.35	$12,107.19	$0.00	$0.00	$0.00	$0.00	$12,107.19
5	DMX3-00400S	DMX3 4PT IPv4/6 GE 4M	$0.00	A	51%	$0.00	$13,074.00	$0.00	$0.00	$0.00	$0.00	$13,074.00
5	DMX3-00400SU	DMX3 4PT IPv4/6 GE 4M	$0.00	A	51%	$0.00	$13,074.82	$0.00	$0.00	$0.00	$0.00	$13,074.82
5	DMX3-00400U	DMX3 4PT GE DIR 4M UPG	$0.00	A	51%	$0.00	$12,107.19	$0.00	$0.00	$0.00	$0.00	$12,107.19
5	DMX3-08000	8PT FC DIR 0M8S	$80,185.00	A	51%	$39,290.65	$12,027.75	$0.00	$0.00	$0.00	$0.00	$12,027.75
5	DMX3-08000B	DMX3 8PT 4G FC DIR 0M8S	$80,185.00	A	51%	$39,290.65	$12,027.75	$0.00	$0.00	$0.00	$0.00	$12,027.75
5	DMX3-08000BU	DMX3 8PT 4G FC DIR 0M8SU	$104,240.00	A	51%	$51,077.60	$12,029.30	$0.00	$0.00	$0.00	$0.00	$12,029.30
5	DMX3-08000U	8PT FC DIR 0M8S UPG	$104,240.00	A	51%	$51,077.60	$12,029.30	$0.00	$0.00	$0.00	$0.00	$12,029.30
5	DMX3-120-DCH	DMX3 120 DRVSLT&BBU DCH	$0.00	A	51%	$0.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	DMX3-120-DCHU	DMX3 120 DRVSLT&BBU DCHU	$0.00	A	51%	$0.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	DMX3-120-DIR	DMX3 120 DRVSLT&BBU DCON	$0.00	A	51%	$0.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	DMX3-120-DIRU	DMX3 120 DRVSLT&BBU DCONU	$0.00	A	51%	$0.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	DMX3-1DAPAIR	DMX3 DISK DIR PAIR	$0.00	A	51%	$0.00	$11,715.75	$0.00	$0.00	$0.00	$0.00	$11,715.75
5	DMX3-1DAPAIRU	DMX3 DISK DIR 1 PAIR UPG	$101,535.00	A	51%	$49,752.15	$11,717.14	$0.00	$0.00	$0.00	$0.00	$11,717.14
5	DMX3-2DAPAIR	DMX3 DISK DIR 2 PAIR	$0.00	A	51%	$0.00	$23,431.50	$0.00	$0.00	$0.00	$0.00	$23,431.50
5	DMX3-2DAPAIRU	DMX3 DISK DIR 2 PAIR UPG	$203,070.00	A	51%	$99,504.30	$23,434.28	$0.00	$0.00	$0.00	$0.00	$23,434.28
5	DMX3-3DAPAIR	DMX3 DISK DIR 3 PAIR	$0.00	A	51%	$0.00	$35,147.25	$0.00	$0.00	$0.00	$0.00	$35,147.25
5	DMX3-3DAPAIRU	DMX3 DISK DIR 3 PAIR UPG	$304,605.00	A	51%	$149,256.45	$35,151.42	$0.00	$0.00	$0.00	$0.00	$35,151.42
5	DMX3-40002	DMX3 6PT FC FICON 4M2S	$0.00	A	51%	$0.00	$10,650.00	$0.00	$0.00	$0.00	$0.00	$10,650.00
5	DMX3-40002B	DMX3 6PT 4G FC FICN 4M2S	$0.00	A	51%	$0.00	$10,650.00	$0.00	$0.00	$0.00	$0.00	$10,650.00
5	DMX3-40002BU	DMX3 6PT 4G FC FICN 4M2SU	$0.00	A	51%	$0.00	$10,651.42	$0.00	$0.00	$0.00	$0.00	$10,651.42
5	DMX3-40002U	DMX3 6PT FC FICN 4M2S UPG	$0.00	A	51%	$0.00	$10,651.42	$0.00	$0.00	$0.00	$0.00	$10,651.42
5	DMX3-40200	DMX3 6PT FC GE 4M2M	$0.00	A	51%	$0.00	$12,241.50	$0.00	$0.00	$0.00	$0.00	$12,241.50
5	DMX3-40200B	DMX3 6PT FC GE 4M2M	$0.00	A	51%	$0.00	$12,241.50	$0.00	$0.00	$0.00	$0.00	$12,241.50
5	DMX3-40200BS	DMX3 6PT 4GFC IPv4/6 GE 6M	$0.00	A	51%	$0.00	$13,221.00	$0.00	$0.00	$0.00	$0.00	$13,221.00
5	DMX3-40200BSU	DMX3 6PT 4GFC IPv4/6 GE 6M	$0.00	A	51%	$0.00	$13,221.96	$0.00	$0.00	$0.00	$0.00	$13,221.96
5	DMX3-40200BU	DMX3 6PT FC GE 4M2MU	$0.00	A	51%	$0.00	$12,242.79	$0.00	$0.00	$0.00	$0.00	$12,242.79
5	DMX3-40200U	DMX3 6PT FC GE 4M2M UPG	$0.00	A	51%	$0.00	$12,242.79	$0.00	$0.00	$0.00	$0.00	$12,242.79
5	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR	$0.00	A	51%	$0.00	$46,863.00	$0.00	$0.00	$0.00	$0.00	$46,863.00
5	DMX3-60100	DMX3 7PT FC GE 6M1M	$0.00	A	51%	$0.00	$11,989.50	$0.00	$0.00	$0.00	$0.00	$11,989.50
5	DMX3-60100B	DMX3 7PT FC GE 6M1M	$0.00	A	51%	$0.00	$11,989.50	$0.00	$0.00	$0.00	$0.00	$11,989.50
5	DMX3-60100BS	DMX3 7PT 4GFC IPv4/6 GE 7M	$0.00	A	51%	$0.00	$12,948.75	$0.00	$0.00	$0.00	$0.00	$12,948.75
5	DMX3-60100BSU	DMX3 7PT 4GFC IPv4/6 GE 7M	$0.00	A	51%	$0.00	$12,950.19	$0.00	$0.00	$0.00	$0.00	$12,950.19
5	DMX3-60100BU	DMX3 7PT FC GE 6M1MU	$0.00	A	51%	$0.00	$11,991.21	$0.00	$0.00	$0.00	$0.00	$11,991.21
5	DMX3-60100U	DMX3 7PT FC GE 6M1M UPG	$0.00	A	51%	$0.00	$11,991.21	$0.00	$0.00	$0.00	$0.00	$11,991.21
5	DMX3-62000	DMX3 8PT FC DIR 6M2S	$78,830.00	A	51%	$38,626.70	$11,824.50	$0.00	$0.00	$0.00	$0.00	$11,824.50
5	DMX3-62000B	DMX3 8PT 4G FC DIR 6M2S	$0.00	A	51%	$0.00	$11,824.50	$0.00	$0.00	$0.00	$0.00	$11,824.50
5	DMX3-62000BU	DMX3 8PT 4G FC DIR 6M2SU	$0.00	A	51%	$0.00	$11,826.19	$0.00	$0.00	$0.00	$0.00	$11,826.19
5	DMX3-62000U	DMX3 8PT FC DIR 6M2S UPG	$0.00	A	51%	$0.00	$11,826.19	$0.00	$0.00	$0.00	$0.00	$11,826.19
5	DMX3-6-2FC1G	DMX3 6SLOT 7PT(2PTFC 1PTGEFE 4PTBE)DIR	$0.00	A	51%	$0.00	$4,420.50	$0.00	$0.00	$0.00	$0.00	$4,420.50
5	DMX3-6-2FC1GB	DMX3 6SLOT 4G FCGE3PT DIR	$29,470.00	A	51%	$14,440.30	$4,420.50	$0.00	$0.00	$0.00	$0.00	$4,420.50
5	DMX362FC1GBS	DMX3 6SLT 4GBFCIPv4/6GE 3PTDIR	$31,825.00	A	51%	$15,594.25	$4,773.75	$0.00	$0.00	$0.00	$0.00	$4,773.75
5	DMX362FC1GBSU	DMX3 6SLT 4GBFCIPv4/6GE 3PTDIR	$0.00	A	51%	$0.00	$4,774.68	$0.00	$0.00	$0.00	$0.00	$4,774.68
5	DMX3-62FC1GBU	DMX3 6SLOT 4G 2FC1GE (3PT) DIR UPG	$0.00	A	51%	$0.00	$4,420.97	$0.00	$0.00	$0.00	$0.00	$4,420.97
5	DMX3-6-2FC1GU	DMX3 6 SLOT FCGE 3PT DIRU	$0.00	A	51%	$0.00	$4,420.97	$0.00	$0.00	$0.00	$0.00	$4,420.97
5	DMX3-6-2G	DMX3 6 SLOT 6PT (2PT GE FE 4PT BE) DIR	$0.00	A	51%	$0.00	$4,467.75	$0.00	$0.00	$0.00	$0.00	$4,467.75
5	DMX3-6-2GB	DMX3 6 SLOT GE 2PT DIR	$29,785.00	A	51%	$14,594.65	$4,467.75	$0.00	$0.00	$0.00	$0.00	$4,467.75
5	DMX3-6-2GBS	DMX3 6 SLOT IPv4/6 GE 2PT DIR	$32,165.00	A	51%	$15,760.85	$4,824.75	$0.00	$0.00	$0.00	$0.00	$4,824.75
5	DMX3-6-2GBSU	DMX3 6 SLOT IPv4/6 GE 2PT DIR	$0.00	A	51%	$0.00	$4,824.87	$0.00	$0.00	$0.00	$0.00	$4,824.87
5	DMX3-6-2GBU	DMX3 6 SLOT GE 2PT DIR UPG	$0.00	A	51%	$0.00	$4,467.71	$0.00	$0.00	$0.00	$0.00	$4,467.71
5	DMX3-6-2GU	DMX3 6 SLOT GE 2PT DIRU	$0.00	A	51%	$0.00	$4,467.71	$0.00	$0.00	$0.00	$0.00	$4,467.71
5	DMX3-6-4FC	DMX3 6 SLOT 8PT (4PT FC FE 4PT BE) DIR	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-6-4FCB	DMX3-6 SLOT 4G FC 4PT DIR	$27,640.00	A	51%	$13,543.60	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX3-6-4FCBU	DMX3 6 SLOT 4G FC 4PT DIR UPG	$0.00	A	51%	$0.00	$4,146.32	$0.00	$0.00	$0.00	$0.00	$4,146.32
5	DMX3-6-4FCU	DMX3 6 SLOT FC 4PT DIRU	$0.00	A	51%	$0.00	$4,146.32	$0.00	$0.00	$0.00	$0.00	$4,146.32
5	DMX3-6-4G	DMX3 6 SLOT 8PT (4PT GE FE 4PT BE) DIR	$0.00	A	51%	$0.00	$7,492.50	$0.00	$0.00	$0.00	$0.00	$7,492.50
5	DMX3-6-4GB	DMX3 6 SLOT GE 4PT DIR	$0.00	A	51%	$0.00	$7,170.00	$0.00	$0.00	$0.00	$0.00	$7,170.00
5	DMX3-6-4GBU	DMX3 6 SLOT GE 4PT DIR UPG	$0.00	A	51%	$0.00	$7,170.96	$0.00	$0.00	$0.00	$0.00	$7,170.96
5	DMX3-6-4GS	DMX3 6 SLOT IPv4/6 GE 4PT DIR	$53,945.00	A	51%	$26,433.05	$8,091.75	$0.00	$0.00	$0.00	$0.00	$8,091.75
5	DMX3-6-4GSU	DMX3 6 SLOT IPv4/6 GE 4PT DIR	$0.00	A	51%	$0.00	$8,093.00	$0.00	$0.00	$0.00	$0.00	$8,093.00
5	DMX3-6-4GU	DMX3 6 SLOT GE 4PT DIRU	$0.00	A	51%	$0.00	$7,493.50	$0.00	$0.00	$0.00	$0.00	$7,493.50
5	DMX3-6DBDC3D	DMX3 6 SLT DRV BAY DC 3D	$0.00	A	51%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	DMX3-6DBDC3DU	DMX3 6 SLT DRV BAY DC 3DU	$0.00	A	51%	$0.00	$3,189.66	$0.00	$0.00	$0.00	$0.00	$3,189.66
5	DMX3-6DBDC3Y	DMX3 6 SLT DRV BAY DC 3Y	$0.00	A	51%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	DMX3-6DBDC3YU	DMX3 6 SLT DRV BAY DC 3YU	$0.00	A	51%	$0.00	$3,189.66	$0.00	$0.00	$0.00	$0.00	$3,189.66
5	DMX3-71000	DMX3 8PT FC DIR 7M1S	$78,495.00	A	51%	$38,462.55	$11,774.25	$0.00	$0.00	$0.00	$0.00	$11,774.25
5	DMX3-71000B	DMX3 8PT 4G FC DIR 7M1S	$0.00	A	51%	$0.00	$11,774.25	$0.00	$0.00	$0.00	$0.00	$11,774.25
5	DMX3-71000BU	DMX3 8PT 4G FC DIR 7M1SU	$0.00	A	51%	$0.00	$11,775.42	$0.00	$0.00	$0.00	$0.00	$11,775.42
5	DMX3-71000U	DMX3 8PT FC DIR 7M1S UPG	$0.00	A	51%	$0.00	$11,775.42	$0.00	$0.00	$0.00	$0.00	$11,775.42
5	DMX3-80000	DMX3 8PT FC DIR 8M0S	$78,105.00	A	51%	$38,271.45	$11,715.75	$0.00	$0.00	$0.00	$0.00	$11,715.75
5	DMX3-80000B	DMX3 8PT 4G FC DIR 8M0S	$0.00	A	51%	$0.00	$11,715.75	$0.00	$0.00	$0.00	$0.00	$11,715.75
5	DMX3-80000BU	DMX3 8PT 4G FC DIR 8M0SU	$0.00	A	51%	$0.00	$11,717.14	$0.00	$0.00	$0.00	$0.00	$11,717.14
5	DMX3-80000U	DMX3 8PT FC DIR 8M0S UPG	$0.00	A	51%	$0.00	$11,717.14	$0.00	$0.00	$0.00	$0.00	$11,717.14
5	DMX3-CBL BRKT	DMX3 TOP CABLE ROUTE BRKT	$100.00	A	51%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-DB1201-D	DMX3 6SLTDBAY 120DR1DA 3D	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DB1201-Y	DMX3 6SLTDBAY 120DR1DA 3Y	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DB1202-D	DMX3 6SLTDBAY 120DR2DA 3D	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DB1202-Y	DMX3 6SLTDBAY 120DR2DA 3Y	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DB2402-D	DMX3 6SLTDBAY 240DR2DA 3D	$27,640.00	A	51%	$13,543.60	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DB2402-Y	DMX3 6SLTDBAY 240DR2DA 3Y	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDC-3DU	DMX3 DRV BAY DACHN 3D UPG	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDC-3Y	DMX3 DRV BAY DACHN 3Y	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDC-3YU	DMX3 DRV BAY DACHN 3Y UPG	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDCS-3D	DMX3 DRV BAY DACHN SEP 3D	$0.00	A	51%	$0.00	$6,744.75	$0.00	$0.00	$0.00	$0.00	$6,744.75
5	DMX3-DBDCS3DU	DMX3 DRV BAY DACHN SEP 3D UPG	$0.00	A	51%	$0.00	$6,744.75	$0.00	$0.00	$0.00	$0.00	$6,744.75
5	DMX3-DBDCS-3Y	DMX3 DRV BAY DACHN SEP 3Y	$0.00	A	51%	$0.00	$6,744.75	$0.00	$0.00	$0.00	$0.00	$6,744.75
5	DMX3-DBDCS3YU	DMX3 DRV BAY DACHN SEP 3Y UPG	$0.00	A	51%	$0.00	$6,744.75	$0.00	$0.00	$0.00	$0.00	$6,744.75
5	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDR-3DU	DMX3 DRV BAY DCON 3D UPG	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDR-3Y	DMX3 DRV BAY DCON 3Y	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DBDR-3YU	DMX3 DRV BAY DCON 3Y UPG	$0.00	A	51%	$0.00	$4,146.00	$0.00	$0.00	$0.00	$0.00	$4,146.00
5	DMX3-DCHCBL5M	DMX3 24 SLOT DCCHN 5M CBL	$120.00	A	51%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-DIRCBL6M	DMX3 24 SLOT DCON 6M CBL	$160.00	A	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-DOCKT	DMX3 PRINTED DOC KIT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-FB00200	2X DMX3 2PT GE FEBE 2M	$0.00	A	51%	$0.00	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3-FB00200B	2X DMX3 2 PT GE FEBE 2M	$17,450.00	A	51%	$8,550.50	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3FB00200BU	2X DMX3 2PT GE FEBE 2MU	$0.00	A	51%	$0.00	$2,617.85	$0.00	$0.00	$0.00	$0.00	$2,617.85
5	DMX3-FB00400	2X DMX3 4PT GE FEBE 4M	$0.00	A	51%	$0.00	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3-FB00400B	2X DMX3 4PT GE FEBE 4M	$17,450.00	A	51%	$8,550.50	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3FB00400BU	2X DMX3 4PT GE FEBE 4MU	$22,685.00	A	51%	$11,115.65	$2,617.85	$0.00	$0.00	$0.00	$0.00	$2,617.85
5	DMX3-FB08000	2X DMX3 8PT FC FEBE 0M8S	$0.00	A	51%	$0.00	$3,605.25	$0.00	$0.00	$0.00	$0.00	$3,605.25
5	DMX3-FB08000B	2X DMX3 8PT 4G FC FEBE 8S	$24,035.00	A	51%	$11,777.15	$3,605.25	$0.00	$0.00	$0.00	$0.00	$3,605.25
5	DMX3FB08000BU	2X DMX3 8PT 4G FC FEBE 8SU	$0.00	A	51%	$0.00	$3,605.67	$0.00	$0.00	$0.00	$0.00	$3,605.67
5	DMX3-FB20100	2x DMX3 3PT 2M FC 1M GE FEBE	$0.00	A	51%	$0.00	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3-FB20100B	2X DMX3 3PT FCGE FEBE 3M	$17,450.00	A	51%	$8,550.50	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3FB20100BU	2X DMX3 3PT FCGE FEBE 3MU	$0.00	A	51%	$0.00	$2,617.85	$0.00	$0.00	$0.00	$0.00	$2,617.85
5	DMX3-FB20300	2x DMX3 5PT 2M FC 3M GE FEBE	$0.00	A	51%	$0.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3-FB20300B	2XDMX3 5PT FCGE FEBE 5M	$23,200.00	A	51%	$11,368.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3FB20300BU	2X DMX3 5PT FCGE FEBE 5MU	$0.00	A	51%	$0.00	$3,480.46	$0.00	$0.00	$0.00	$0.00	$3,480.46
5	DMX3-FB20500	2x DMX3 7PT 2M FC 5M GE FEBE	$0.00	A	51%	$0.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3-FB20500B	2XDMX3 7PT 2FC5GE FEBE 7M	$23,200.00	A	51%	$11,368.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3FB20500BU	2X DMX3 7PT 2FC 5GE FEBE 7MU	$0.00	A	51%	$0.00	$3,480.46	$0.00	$0.00	$0.00	$0.00	$3,480.46
5	DMX3-FB40000	2X DMX3 4PT FC FEBE 4M	$0.00	A	51%	$0.00	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3-FB40000B	2X DMX3 4PT 4G FC FEBE 4M	$17,450.00	A	51%	$8,550.50	$2,617.50	$0.00	$0.00	$0.00	$0.00	$2,617.50
5	DMX3FB40000BU	2X DMX3 4PT 4G FC FEBE 4MU	$0.00	A	51%	$0.00	$2,617.85	$0.00	$0.00	$0.00	$0.00	$2,617.85
5	DMX3-FB40200	2x DMX3 6PT 4M FC 2M GE FEBE	$0.00	A	51%	$0.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3-FB40200B	2X DMX3 4M FC 2M GE FEBE	$23,200.00	A	51%	$11,368.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3FB40200BU	2X DMX3 4M FC 2M GE FEBE U	$0.00	A	51%	$0.00	$3,480.46	$0.00	$0.00	$0.00	$0.00	$3,480.46
5	DMX3-FB60100	2x DMX3 7PT 6M FC 1M GE FEBE	$0.00	A	51%	$0.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3-FB60100B	2XDMX3 7PT 6FC1GE FEBE 7M	$23,200.00	A	51%	$11,368.00	$3,480.00	$0.00	$0.00	$0.00	$0.00	$3,480.00
5	DMX3FB60100BU	2X DMX3 6M FC 1M GE FEBE 7MU	$0.00	A	51%	$0.00	$3,480.46	$0.00	$0.00	$0.00	$0.00	$3,480.46
5	DMX3-FB62000	2X DMX3 8PT FC FEBE 6M2S	$0.00	A	51%	$0.00	$3,291.75	$0.00	$0.00	$0.00	$0.00	$3,291.75
5	DMX3-FB62000B	2XDMX3 8PT 4G FC FEBE6M2S	$21,945.00	A	51%	$10,753.05	$3,291.75	$0.00	$0.00	$0.00	$0.00	$3,291.75
5	DMX3FB62000BU	2X DMX3 8PT 4G FC FEBE 6M2SU	$0.00	A	51%	$0.00	$3,292.36	$0.00	$0.00	$0.00	$0.00	$3,292.36
5	DMX3-FB71000	2X DMX3 8PT FC FEBE 7M1S	$0.00	A	51%	$0.00	$3,182.25	$0.00	$0.00	$0.00	$0.00	$3,182.25
5	DMX3-FB71000B	2X DMX3 8P 4G FC FEBE7M1S	$21,215.00	A	51%	$10,395.35	$3,182.25	$0.00	$0.00	$0.00	$0.00	$3,182.25
5	DMX3FB71000BU	2X DMX3 8PT 4G FC FEBE 7M1SU	$0.00	A	51%	$0.00	$3,182.16	$0.00	$0.00	$0.00	$0.00	$3,182.16
5	DMX3-FB80000	2X DMX3 8PT FC FEBE 8M0S	$0.00	A	51%	$0.00	$3,072.00	$0.00	$0.00	$0.00	$0.00	$3,072.00
5	DMX3-FB80000B	2X DMX3 8PT 4G FC FEBE 8M	$20,480.00	A	51%	$10,035.20	$3,072.00	$0.00	$0.00	$0.00	$0.00	$3,072.00
5	DMX3FB80000BU	2X DMX3 8PT 4G FC FEBE 8MU	$0.00	A	51%	$0.00	$3,072.53	$0.00	$0.00	$0.00	$0.00	$3,072.53
5	DMX3-GE-ISCSI	DMX3 ISCSI PT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-GE-SRDF	DMX3 GERDF PT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX3-M9-16GB	DMX3 16GB MEM DIR	$0.00	A	51%	$0.00	$4,061.25	$0.00	$0.00	$0.00	$0.00	$4,061.25
5	DMX3-M9-16GBU	DMX3 16GB MEM DIR UPG	$0.00	A	51%	$0.00	$4,062.08	$0.00	$0.00	$0.00	$0.00	$4,062.08
5	DMX3-M9-32GB	DMX3 32GB MEM DIR	$0.00	A	51%	$0.00	$6,192.00	$0.00	$0.00	$0.00	$0.00	$6,192.00
5	DMX3-M9-32GBU	DMX3 32GB MEM DIR UPG	$0.00	A	51%	$0.00	$6,192.94	$0.00	$0.00	$0.00	$0.00	$6,192.94
5	DMX3-M9-64GB	DMX3 64GB MEM DIR	$0.00	A	51%	$0.00	$14,917.50	$0.00	$0.00	$0.00	$0.00	$14,917.50
5	DMX3-M9-64GBU	DMX3 64GB MEM DIR UPG	$0.00	A	51%	$0.00	$14,919.49	$0.00	$0.00	$0.00	$0.00	$14,919.49
5	DMX3-M964GSUB	DMX3 64GB M9 ONLY SWAP	$0.00	A	51%	$0.00	$19,392.75	$0.00	$0.00	$0.00	$0.00	$19,392.75
5	DMX3-M9-8GB	DMX3 8GB MEM DIR	$0.00	A	51%	$0.00	$3,538.50	$0.00	$0.00	$0.00	$0.00	$3,538.50
5	DMX3-M9-8GBU	DMX3 8GB MEM DIR UPG	$0.00	A	51%	$0.00	$3,539.32	$0.00	$0.00	$0.00	$0.00	$3,539.32
5	DMX3-OPT-4M0S	DMX3 FEBE OPTICS UPG 4M0S	$3,620.00	A	51%	$1,773.80	$417.75	$0.00	$0.00	$0.00	$0.00	$417.75
5	DMX3-OPT4M0SB	4GBC FEBE OPTICS UPGRADE KIT 4M0S	$3,620.00	A	51%	$1,773.80	$417.75	$0.00	$0.00	$0.00	$0.00	$417.75
5	DMX3-OPT-4M4S	DMX3 FEBE OPTICS UPG 4M4S	$10,735.00	A	51%	$5,260.15	$1,238.82	$0.00	$0.00	$0.00	$0.00	$1,238.82
5	DMX3-OPT4M4SB	4GBC FEBE OPTICS UPGRADE KIT 4M 4S	$10,735.00	A	51%	$5,260.15	$1,238.82	$0.00	$0.00	$0.00	$0.00	$1,238.82
5	DMX3-OPT-6M0S	DMX3 FEBE OPTICS UPG 6M0S	$13,725.00	A	51%	$6,725.25	$1,583.87	$0.00	$0.00	$0.00	$0.00	$1,583.87
5	DMX3-OPT6M0SB	4GBC FEBE OPTICS UPGRADE KIT	$13,730.00	A	51%	$6,727.70	$1,584.44	$0.00	$0.00	$0.00	$0.00	$1,584.44
5	DMX3-OPT-6M2S	DMX3 FEBE OPTICS UPG 6M2S	$8,985.00	A	51%	$4,402.65	$1,036.87	$0.00	$0.00	$0.00	$0.00	$1,036.87
5	DMX3-OPT6M2SB	4GBC FEBE OPTICS UPGRADE KIT 6M 2S	$8,985.00	A	51%	$4,402.65	$1,036.87	$0.00	$0.00	$0.00	$0.00	$1,036.87
5	DMX-3PD-PWR	3PHASE DPWR CON	$33,300.00	A	51%	$16,317.00	$4,995.00	$0.00	$0.00	$0.00	$0.00	$4,995.00
5	DMX-3PW-PWR	3PHASE WPWR CON	$34,100.00	A	51%	$16,709.00	$5,115.00	$0.00	$0.00	$0.00	$0.00	$5,115.00
5	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS	$0.00	A	51%	$0.00	$2,199.75	$0.00	$0.00	$0.00	$0.00	$2,199.75
5	DMX3-PWRMODU	DMX3 PWR MOD 24 SYS UPG	$19,063.00	A	51%	$9,340.87	$2,199.87	$0.00	$0.00	$0.00	$0.00	$2,199.87
5	DMX3-SECURE24	DMX3 SYS24 SEISMIC KIT	$6,600.00	A	51%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-SECUREDB	DMX3 DRIVEBAY SEISMIC KIT	$2,600.00	A	51%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-SECUREJK	DMX3 SYS24 SEISMIC JN KIT	$2,700.00	A	51%	$1,323.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D	$0.00	A	51%	$0.00	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50
5	DMX3-SYS24-3Y	DMX3 24 SLOT SYS BAY 3Y	$0.00	A	51%	$0.00	$15,724.50	$0.00	$0.00	$0.00	$0.00	$15,724.50
5	DMX3-SYS6-3D	DMX3 6 SLOT SYS BAY 3D	$0.00	A	51%	$0.00	$13,266.00	$0.00	$0.00	$0.00	$0.00	$13,266.00
5	DMX3-SYS6-3Y	DMX3 6 SLOT SYS BAY 3Y	$0.00	A	51%	$0.00	$13,266.00	$0.00	$0.00	$0.00	$0.00	$13,266.00
5	DMX3-TELCO	DMX3 INTL PHONE CORD KIT	$100.00	A	51%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-00004B	DMX4 4PT 4G FICON DIR 4S	$50,445.00	A	51%	$24,718.05	$7,566.75	$0.00	$0.00	$0.00	$0.00	$7,566.75
5	DMX4-00004BU	DMX4 4PT 4G FICON DIR 4SU	$65,580.00	A	51%	$32,134.20	$7,567.93	$0.00	$0.00	$0.00	$0.00	$7,567.93
5	DMX4-00040B	DMX4 4PT 4G FICON DIR 4M	$47,710.00	A	51%	$23,377.90	$7,156.50	$0.00	$0.00	$0.00	$0.00	$7,156.50
5	DMX4-00040BU	DMX4 4PT 4G FICON DIR 4MU	$62,020.00	A	51%	$30,389.80	$7,157.11	$0.00	$0.00	$0.00	$0.00	$7,157.11
5	DMX4-00103B	DMX4 4PT GEFICN DIR 1M3S	$55,570.00	A	51%	$27,229.30	$8,335.50	$0.00	$0.00	$0.00	$0.00	$8,335.50
5	DMX4-00103BS	DMX4 4PT 4GFIPv4/6 GE1M3S	$77,425.00	A	51%	$37,938.25	$11,613.75	$0.00	$0.00	$0.00	$0.00	$11,613.75
5	DMX4-00103BSU	DMX4 4PT 4GFIPv4/6 GE1M3S	$100,575.00	A	51%	$49,281.75	$11,606.36	$0.00	$0.00	$0.00	$0.00	$11,606.36
5	DMX4-00103BU	DMX4 4PT GEFICN DIR 1M3SU	$72,235.00	A	51%	$35,395.15	$8,335.92	$0.00	$0.00	$0.00	$0.00	$8,335.92
5	DMX4-00400	DMX4 4PT GE DIR 4M	$65,360.00	A	51%	$32,026.40	$9,804.00	$0.00	$0.00	$0.00	$0.00	$9,804.00
5	DMX4-00400S	DMX4 4PT IPv4/6 GE 4M	$91,070.00	A	51%	$44,624.30	$13,660.50	$0.00	$0.00	$0.00	$0.00	$13,660.50
5	DMX4-00400SU	DMX4 4PT IPv4/6 GE 4M	$118,390.00	A	51%	$58,011.10	$13,662.21	$0.00	$0.00	$0.00	$0.00	$13,662.21
5	DMX4-00400U	DMX4 4PT GE DIR 4MU	$84,970.00	A	51%	$41,635.30	$9,805.54	$0.00	$0.00	$0.00	$0.00	$9,805.54
5	DMX4-08000B	DMX4 8PT 4G FC DIR 0M8S	$64,935.00	A	51%	$31,818.15	$9,740.25	$0.00	$0.00	$0.00	$0.00	$9,740.25
5	DMX4-08000BU	DMX4 8PT 4G FC DIR 0M8SU	$84,415.00	A	51%	$41,363.35	$9,741.49	$0.00	$0.00	$0.00	$0.00	$9,741.49
5	DMX-40URACK	DMX800 19" NEMA RACK	$0.00	A	51%	$0.00	$957.00	$0.00	$0.00	$0.00	$0.00	$957.00
5	DMX41514616B	146GB 15K 2027.41GB 14+2	$0.00	A	51%	$0.00	$5,892.00	$0.00	$0.00	$0.00	$0.00	$5,892.00
5	DMX41514616BU	146GB 15K 2027.41GB 14+2 U	$0.00	A	51%	$0.00	$6,109.39	$0.00	$0.00	$0.00	$0.00	$6,109.39
5	DMX41514616C	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)	$0.00	A	51%	$0.00	$5,892.00	$0.00	$0.00	$0.00	$0.00	$5,892.00
5	DMX41514616CU	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$6,109.39	$0.00	$0.00	$0.00	$0.00	$6,109.39
5	DMX4151461B	146GB 15K 144.81GB ONEDRV	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX4151461BU	146GB15K 144.81GBONEDRV U	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX4151461C	146GB15K145.6GBONEDRV DRV IBMi (AS400)	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	DMX4151461CU	146GB15K145.6GBONEDRV DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	DMX4151462B	146GB 15K 144.81GB MIRR	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX4151462BU	146GB 15K 144.81GB MIRR U	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX4151462C	146GB 15K 145.6GBMIR DRV IBMi(AS400)	$0.00	A	51%	$0.00	$736.50	$0.00	$0.00	$0.00	$0.00	$736.50
5	DMX4151462CU	146GB 15K 145.6GBMIR DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$763.81	$0.00	$0.00	$0.00	$0.00	$763.81
5	DMX4151464B	146GB 15K 434.43GB 3+1	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00
5	DMX4151464BU	146GB 15K 434.43GB 3+1 U	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX4151464C	146GB 15K 436.98GB3+1 DRV IBM-i(AS400)	$0.00	A	51%	$0.00	$1,473.00	$0.00	$0.00	$0.00	$0.00	$1,473.00
5	DMX4151464CU	146GB 15K 436.98GB3+1 DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$1,527.63	$0.00	$0.00	$0.00	$0.00	$1,527.63
5	DMX4151468B	146GB 15K 1013.67GB 7+1	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX4151468BU	146GB 15K 1013.67GB 7+1 U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX4151468C	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX4151468CU	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX415146D8B	146GB 15K 868.89GB 6+2	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX415146D8BU	146GB 15K 868.89GB 6+2 U	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX415146D8C	146GB 15K 873.97GB6+2 DRV IBM-i (AS400)	$0.00	A	51%	$0.00	$2,946.00	$0.00	$0.00	$0.00	$0.00	$2,946.00
5	DMX415146D8CU	146GB 15K 873.97GB6+2 DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$3,054.69	$0.00	$0.00	$0.00	$0.00	$3,054.69
5	DMX41530016B	300GB 15K 4142.78GB 14+2	$0.00	A	51%	$0.00	$5,832.00	$0.00	$0.00	$0.00	$0.00	$5,832.00
5	DMX41530016BU	300GB 15K 4142.78GB 14+2 U	$0.00	A	51%	$0.00	$6,047.17	$0.00	$0.00	$0.00	$0.00	$6,047.17
5	DMX41530016C	300GB 15K 4094.5GB14+2 DRV IBM-i(AS400)	$0.00	A	51%	$0.00	$5,832.00	$0.00	$0.00	$0.00	$0.00	$5,832.00
5	DMX41530016CU	300GB 15K 4094.5GB14+2 DRV IBMi(AS400)UG	$0.00	A	51%	$0.00	$6,047.17	$0.00	$0.00	$0.00	$0.00	$6,047.17
5	DMX4153001B	300GB15K 295.91GBONEDRV	$0.00	A	51%	$0.00	$364.50	$0.00	$0.00	$0.00	$0.00	$364.50
5	DMX4153001BU	300GB15K 295.91GBONEDRV U	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX4153001C	300GB15K 292.4GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$364.50	$0.00	$0.00	$0.00	$0.00	$364.50
5	DMX4153001CU	300GB15K 292.4GBONEDRV IBM-i(AS400)UG	$0.00	A	51%	$0.00	$377.74	$0.00	$0.00	$0.00	$0.00	$377.74
5	DMX4153002B	300GB 15K 295.91GBMIRR	$0.00	A	51%	$0.00	$729.00	$0.00	$0.00	$0.00	$0.00	$729.00
5	DMX4153002BU	300GB 15K 295.91GBMIRR U	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04
5	DMX4153002C	300GB 15K 292.5GBMIR DRV IBM-i(AS400)	$0.00	A	51%	$0.00	$729.00	$0.00	$0.00	$0.00	$0.00	$729.00
5	DMX4153002CU	300GB 15K 292.5GBMIR DRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$756.04	$0.00	$0.00	$0.00	$0.00	$756.04

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX4153004B	300GB 15K 887.73GB3+1	$0.00	A	51%	$0.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	DMX4153004BU	300GB 15K 887.73GB3+1 U	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX4153004C	300GB 15K 877.3GB3+1 DRV IBM-i(AS400)	$0.00	A	51%	$0.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	DMX4153004CU	300GB 15K 877.3GB3+1 DRV IBM-i (AS400)UG	$0.00	A	51%	$0.00	$1,512.07	$0.00	$0.00	$0.00	$0.00	$1,512.07
5	DMX4153008B	300GB 15K 2071.39GB7+1	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX4153008BU	300GB 15K 2071.39GB7+1 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX4153008C	300GB 15K 2047.2GB7+1 DRV IBM-i (AS400)	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX4153008CU	300GB 15K 2047.2GB7+1 DRV IBM-i(AS400)UG	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX415300D8B	300GB 15K 1775.47GB 6+2	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX415300D8BU	300GB 15K 1775.47GB 6+2 U	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX415300D8C	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)	$0.00	A	51%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	DMX415300D8CU	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)UG	$0.00	A	51%	$0.00	$3,023.59	$0.00	$0.00	$0.00	$0.00	$3,023.59
5	DMX4157316B	73GB 15K 1013.69GB 14+2	$0.00	A	51%	$0.00	$4,387.50	$0.00	$0.00	$0.00	$0.00	$4,387.50
5	DMX4157316BU	73GB 15K 1013.69GB 14+2 U	$0.00	A	51%	$0.00	$4,549.55	$0.00	$0.00	$0.00	$0.00	$4,549.55
5	DMX4157316C	73GB 15K 1019.59GB14+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$4,387.50	$0.00	$0.00	$0.00	$0.00	$4,387.50
5	DMX4157316CU	73GB 15K 1019.59GB 14+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$4,549.55	$0.00	$0.00	$0.00	$0.00	$4,549.55
5	DMX415731B	73GB 15K 72.40GB ONE DRV	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX415731BU	73GB15K 72.40GB ONE DRV U	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX415731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	$0.00	A	51%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	DMX415731CU	73GB15K 72.8GBONEDRV IBM-i(AS400) UG	$0.00	A	51%	$0.00	$284.42	$0.00	$0.00	$0.00	$0.00	$284.42
5	DMX415732B	73GB 15K 72.40GB MIRR	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX415732BU	73GB 15K 72.40GB MIRR U	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX415732C	73GB 15K 72.8GB MIR IBM-i(AS400)	$0.00	A	51%	$0.00	$548.25	$0.00	$0.00	$0.00	$0.00	$548.25
5	DMX415732CU	73GB 15K 72.8GB MIR IBM-i(AS400) UG	$0.00	A	51%	$0.00	$568.83	$0.00	$0.00	$0.00	$0.00	$568.83
5	DMX415734B	73GB 15K 217.20GB 3+1	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX415734BU	73GB 15K 217.20GB 3+1 U	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX415734C	73GB 15K 218.46GB 3+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$1,097.25	$0.00	$0.00	$0.00	$0.00	$1,097.25
5	DMX415734CU	73GB 15K 218.46GB 3+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$1,137.66	$0.00	$0.00	$0.00	$0.00	$1,137.66
5	DMX415738B	73GB 15K 506.80GB 7+1	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX415738BU	73GB 15K 506.80GB 7+1 U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX415738C	73GB 15K 509.74GB 7+1 IBM-i(AS400)	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX415738CU	73GB 15K 509.74GB 7+1 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX41573D8B	73GB 15K 434.44GB 6+2	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX41573D8BU	73GB 15K 434.44GB 6+2 U	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX41573D8C	73GB 15K 436.96GB 6+2 IBM-i(AS400)	$0.00	A	51%	$0.00	$2,193.75	$0.00	$0.00	$0.00	$0.00	$2,193.75
5	DMX41573D8CU	73GB 15K 436.96GB 6+2 IBM-i(AS400) UG	$0.00	A	51%	$0.00	$2,274.77	$0.00	$0.00	$0.00	$0.00	$2,274.77
5	DMX4-1DAPAIR	DMX4 DISK DIR PAIR	$65,665.00	A	51%	$32,175.85	$9,849.75	$0.00	$0.00	$0.00	$0.00	$9,849.75
5	DMX4-1DAPAIRU	DMX4 DISK DIR PAIR UPG	$85,365.00	A	51%	$41,828.85	$9,851.12	$0.00	$0.00	$0.00	$0.00	$9,851.12
5	DMX4-2DAPAIR	DMX4-DISK DIR 2 PAIR	$131,310.00	A	51%	$64,341.90	$19,696.50	$0.00	$0.00	$0.00	$0.00	$19,696.50
5	DMX4-2DAPAIRU	DMX4-DISK DIR 2 PAIR UPG	$170,730.00	A	51%	$83,657.70	$19,702.24	$0.00	$0.00	$0.00	$0.00	$19,702.24
5	DMX4-3DAPAIR	DMX4 DISK DIR 3 PAIRS	$196,995.00	A	51%	$96,527.55	$29,549.25	$0.00	$0.00	$0.00	$0.00	$29,549.25
5	DMX4-3DAPAIRU	DMX4 DISK DIR 3 PAIRS UPG	$256,095.00	A	51%	$125,486.55	$29,553.36	$0.00	$0.00	$0.00	$0.00	$29,553.36
5	DMX4-40002B	DMX4 6PT 4G FC FICON 4M2S	$57,495.00	A	51%	$28,172.55	$8,624.25	$0.00	$0.00	$0.00	$0.00	$8,624.25
5	DMX4-40002BU	DMX4 6PT 4G FC FICON 4M2SU	$74,745.00	A	51%	$36,625.05	$8,625.57	$0.00	$0.00	$0.00	$0.00	$8,625.57
5	DMX4-40200B	DMX4 6PT FC GE 4M2M	$66,090.00	A	51%	$32,384.10	$9,913.50	$0.00	$0.00	$0.00	$0.00	$9,913.50
5	DMX4-40200BS	DMX4 6PT 4GFC IPv4/6 GE 6M	$92,085.00	A	51%	$45,121.65	$13,812.75	$0.00	$0.00	$0.00	$0.00	$13,812.75
5	DMX4-40200BSU	DMX4 6PT 4GFC IPv4/6 GE 6M	$119,710.00	A	51%	$58,657.90	$13,814.53	$0.00	$0.00	$0.00	$0.00	$13,814.53
5	DMX4-40200BU	DMX4 6PT FC GE 4M2MU	$85,915.00	A	51%	$42,098.35	$9,914.59	$0.00	$0.00	$0.00	$0.00	$9,914.59
5	DMX4-4DAPAIR	DMX4-DISK DIR 4 PAIRS	$262,620.00	A	51%	$128,683.80	$39,393.00	$0.00	$0.00	$0.00	$0.00	$39,393.00
5	DMX4-60100B	DMX4 7PT FC GE 6M1M	$64,730.00	A	51%	$31,717.70	$9,709.50	$0.00	$0.00	$0.00	$0.00	$9,709.50
5	DMX4-60100BS	DMX4 7PT 4GFC IPv4/6 GE 7M	$90,195.00	A	51%	$44,195.55	$13,529.25	$0.00	$0.00	$0.00	$0.00	$13,529.25
5	DMX4-60100BSU	DMX4 7PT 4GFC IPv4/6 GE 7M	$117,255.00	A	51%	$57,454.95	$13,531.23	$0.00	$0.00	$0.00	$0.00	$13,531.23
5	DMX4-60100BU	DMX4 7PT FC GE 6M1MU	$84,150.00	A	51%	$41,233.50	$9,710.91	$0.00	$0.00	$0.00	$0.00	$9,710.91
5	DMX4-62000B	DMX4 8PT 4G FC DIR 6M2S	$63,840.00	A	51%	$31,281.60	$9,576.00	$0.00	$0.00	$0.00	$0.00	$9,576.00
5	DMX4-62000BU	DMX4 8PT 4G FC DIR 6M2SU	$83,000.00	A	51%	$40,670.00	$9,578.20	$0.00	$0.00	$0.00	$0.00	$9,578.20
5	DMX4-6-2FC1GB	DMX4 6 SLOT 4G FCGE 3PT DIR	$25,160.00	A	51%	$12,328.40	$3,774.00	$0.00	$0.00	$0.00	$0.00	$3,774.00
5	DMX462FC1GBS	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	$33,435.00	A	51%	$16,383.15	$5,015.25	$0.00	$0.00	$0.00	$0.00	$5,015.25
5	DMX462FC1GBSU	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	$43,465.00	A	51%	$21,297.85	$5,015.86	$0.00	$0.00	$0.00	$0.00	$5,015.86
5	DMX4-62FC1GBU	DMX4 6 SLOT 4G FCGE 3PT DIR UPG	$32,710.00	A	51%	$16,027.90	$3,774.73	$0.00	$0.00	$0.00	$0.00	$3,774.73
5	DMX4-6-2FIB	DMX4 6 SLOT 4G FICON 2PT DIR	$27,885.00	A	51%	$13,663.65	$4,182.75	$0.00	$0.00	$0.00	$0.00	$4,182.75
5	DMX4-6-2FIBU	DMX4 6 SLOT 4G FICON 2PT DIR UPG	$36,250.00	A	51%	$17,762.50	$4,183.25	$0.00	$0.00	$0.00	$0.00	$4,183.25
5	DMX4-6-2GB	DMX4 6 SLOT GE 2PT DIR	$25,435.00	A	51%	$12,463.15	$3,815.25	$0.00	$0.00	$0.00	$0.00	$3,815.25
5	DMX4-6-2GBS	DMX4 6 SLOT IPv4/6 GE 2PT DIR	$33,785.00	A	51%	$16,554.65	$5,067.75	$0.00	$0.00	$0.00	$0.00	$5,067.75
5	DMX4-6-2GBSU	DMX4 6 SLOT IPv4/6 GE 2PT DIR	$43,925.00	A	51%	$21,523.25	$5,068.95	$0.00	$0.00	$0.00	$0.00	$5,068.95
5	DMX4-6-2GBU	DMX4 6 SLOT GE 2PT DIR UPG	$33,060.00	A	51%	$16,199.40	$3,815.12	$0.00	$0.00	$0.00	$0.00	$3,815.12
5	DMX4-6-4FCB	DMX4 6 SLOT 4G FC 4PT DIR	$23,600.00	A	51%	$11,564.00	$3,540.00	$0.00	$0.00	$0.00	$0.00	$3,540.00
5	DMX4-6-4FCBU	DMX4 6 SLOT 4G FC 4PT DIR UPG	$30,685.00	A	51%	$15,035.65	$3,541.05	$0.00	$0.00	$0.00	$0.00	$3,541.05
5	DMX4-6-4G	DMX4 6 SLOT GE 4 PT DIR	$42,650.00	A	51%	$20,898.50	$6,397.50	$0.00	$0.00	$0.00	$0.00	$6,397.50
5	DMX4-6-4GS	DMX4 6 SLOT IPv4/6 GE 4PT DIR	$56,665.00	A	51%	$27,765.85	$8,499.75	$0.00	$0.00	$0.00	$0.00	$8,499.75
5	DMX4-6-4GSU	DMX4 6 SLOT IPv4/6 GE 4PT DIR	$73,665.00	A	51%	$36,095.85	$8,500.94	$0.00	$0.00	$0.00	$0.00	$8,500.94
5	DMX4-6-4GU	DMX4 6 SLOT GE DIR UPG	$55,450.00	A	51%	$27,170.50	$6,398.93	$0.00	$0.00	$0.00	$0.00	$6,398.93
5	DMX4-6DBDC3D	DMX4 6 SLT DRV BAY DCHAIN 3D	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX4-6DBDC3DP	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX46DBDC3DPU	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX4-6DBDC3DU	DMX4 6 SLT DRV BAY DCHAIN 3D UPG	$26,745.00	A	51%	$13,105.05	$3,086.37	$0.00	$0.00	$0.00	$0.00	$3,086.37
5	DMX4-6DBDC3Y	DMX4 6 SLT DRV BAY DCHAIN 3Y	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX4-6DBDC3YP	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX46DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	$26,745.00	A	51%	$13,105.05	$4,011.75	$0.00	$0.00	$0.00	$0.00	$4,011.75
5	DMX4-6DBDC3YU	DMX4 6 SLT DRV BAY DCHAIN 3Y UPG	$26,745.00	A	51%	$13,105.05	$3,086.37	$0.00	$0.00	$0.00	$0.00	$3,086.37
5	DMX4-6-DOCKT	DMX4 6 SLOT PRINTED DOC KIT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX4-71000B	DMX4 8PT 4G FC DIR 7M1S	$63,565.00	A	51%	$31,146.85	$9,534.75	$0.00	$0.00	$0.00	$0.00	$9,534.75
5	DMX4-71000BU	DMX4 8PT 4G FC DIR 7M1SU	$82,633.00	A	51%	$40,490.17	$9,535.85	$0.00	$0.00	$0.00	$0.00	$9,535.85
5	DMX47250016B	500GB 7.2K 6904. 66GB 14+2	$0.00	A	51%	$0.00	$6,180.00	$0.00	$0.00	$0.00	$0.00	$6,180.00
5	DMX47250016BU	500GB 7.2K 6904.66GB 14+2U	$0.00	A	51%	$0.00	$6,408.25	$0.00	$0.00	$0.00	$0.00	$6,408.25
5	DMX4725001B	500GB 7.2K 493.191GB ONEDRV	$0.00	A	51%	$0.00	$386.25	$0.00	$0.00	$0.00	$0.00	$386.25
5	DMX4725001BU	500GB 7.2K 493.191GB ONEDRV U	$0.00	A	51%	$0.00	$400.52	$0.00	$0.00	$0.00	$0.00	$400.52
5	DMX4725002B	500GB 7.2K 493.191GB MIRR	$0.00	A	51%	$0.00	$772.50	$0.00	$0.00	$0.00	$0.00	$772.50
5	DMX4725002BU	500GB 7.2K 493.191GB MIRR U	$0.00	A	51%	$0.00	$801.03	$0.00	$0.00	$0.00	$0.00	$801.03
5	DMX4725004B	500GB 7.2K 1479.57GB 3+1	$0.00	A	51%	$0.00	$1,545.00	$0.00	$0.00	$0.00	$0.00	$1,545.00
5	DMX4725004BU	500GB 7.2K 1479.57GB 3+1U	$0.00	A	51%	$0.00	$1,602.06	$0.00	$0.00	$0.00	$0.00	$1,602.06
5	DMX4725008B	500GB 7.2K 3452.33GB 7+1	$0.00	A	51%	$0.00	$3,090.00	$0.00	$0.00	$0.00	$0.00	$3,090.00
5	DMX4725008BU	500GB 7.2K 3452.33GB 7+1U	$0.00	A	51%	$0.00	$3,204.12	$0.00	$0.00	$0.00	$0.00	$3,204.12
5	DMX472500D8B	500GB 7.2K 2959. 14GB 6+2	$0.00	A	51%	$0.00	$3,090.00	$0.00	$0.00	$0.00	$0.00	$3,090.00
5	DMX472500D8BU	500GB 7.2K 2959.14GB 6+2U	$0.00	A	51%	$0.00	$3,204.12	$0.00	$0.00	$0.00	$0.00	$3,204.12
5	DMX4-80000B	DMX4 8PT FC DIR 8M0S	$62,730.00	A	51%	$30,737.70	$9,409.50	$0.00	$0.00	$0.00	$0.00	$9,409.50
5	DMX4-80000BU	DMX4 8PT FC DIR 8M0SU	$81,550.00	A	51%	$39,959.50	$9,410.87	$0.00	$0.00	$0.00	$0.00	$9,410.87
5	DMX4-DBDC-3D	DMX4 DRV BAY DCHAIN 3D	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC-3DP	DMX4 DRV BAY DCHAIN 3D REAR PERF'D DOOR	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC3DPU	DMX4 DRVBAY DCHAIN 3D REAR PERFD DOOR UG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC-3DU	DMX4 DRV BAY DCHAIN 3D UPG	$27,165.00	A	51%	$13,310.85	$3,134.84	$0.00	$0.00	$0.00	$0.00	$3,134.84
5	DMX4-DBDC-3Y	DMX4 DRV BAY DCHAIN 3Y	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC-3YP	DMX4 DRV BAY DCHAIN 3Y REAR PERF'D DOOR	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC3YPU	DMX4 DRVBAY DCHAIN 3Y REAR PERFD DOOR UG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDC-3YU	DMX4 DRV BAY DCHAIN 3Y UPG	$27,165.00	A	51%	$13,310.85	$3,134.84	$0.00	$0.00	$0.00	$0.00	$3,134.84
5	DMX4-DBDCT-3D	DMX4 DRV BAY DACHN SEP 3D	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCT3DP	DMX4 DRV BAY DACHN SEP 3D PRD	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4DBDCT3DPU	DMX4 DRV BAY DACHN SEP 3D U PRD	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCT3DU	DMX4 DRV BAY DACHN SEP 3D UPG	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCT-3Y	DMX4 DRV BAY DACHN SEP 3Y	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4DBDCT3YP	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DOOR	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCT3YP	DMX4 DRV BAY DACHN SEP 3Y PRD	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4DBDCT3YPU	DMX4 DRV BAY DACHN SEP 3Y U PRD	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCT3YU	DMX4 DRV BAY DACHN SEP 3Y UPG	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDCTDP	DMX4 DRVBAY DACHN SEP3D REAR PERFD DOOR	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX4-DBDR-3D	DMX4 DRV BAY DCON 3D	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR-3DP	DMX4 DRV BAY DCON 3D REAR PERF'D DOOR	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR3DPU	DMX4 DRVBAY DCON 3D REAR PERFD DOOR UG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR-3DU	DMX4 DRV BAY DCON 3D UPG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR-3Y	DMX4 DRV BAY DCON 3Y	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR-3YP	DMX4 DRV BAY DCON 3Y REAR PERF'D DOOR	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR3YPU	DMX4 DRVBAY DCON 3Y REAR PERFD DOOR UG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DBDR-3YU	DMX4 DRV BAY DCON 3Y UPG	$27,165.00	A	51%	$13,310.85	$4,074.75	$0.00	$0.00	$0.00	$0.00	$4,074.75
5	DMX4-DOCKT	DMX4 PRINTED DOC KIT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-FB00002B	2X DMX4 2PT 4G FI FEBE 2S	$12,775.00	A	51%	$6,259.75	$1,916.25	$0.00	$0.00	$0.00	$0.00	$1,916.25
5	DMX4FB00002BU	2X DMX4 2PT 4G FI FEBE 2M UPG	$16,605.00	A	51%	$8,136.45	$1,916.22	$0.00	$0.00	$0.00	$0.00	$1,916.22
5	DMX4-FB00004B	2X DMX4 4PT 4G FI FEBE 4S	$18,275.00	A	51%	$8,954.75	$2,741.25	$0.00	$0.00	$0.00	$0.00	$2,741.25
5	DMX4FB00004BU	2X DMX4 4PT 4G FI FEBE 4S UPG	$23,760.00	A	51%	$11,642.40	$2,741.90	$0.00	$0.00	$0.00	$0.00	$2,741.90
5	DMX4-FB00040B	2X DMX4 4PT 4G FI FEBE 4M	$14,975.00	A	51%	$7,337.75	$2,246.25	$0.00	$0.00	$0.00	$0.00	$2,246.25
5	DMX4FB00040BU	2X DMX4 4PT 4G FI FEBE 4M UPG	$19,470.00	A	51%	$9,540.30	$2,246.84	$0.00	$0.00	$0.00	$0.00	$2,246.84
5	DMX4-FB00200B	2X DMX4 2PT GE FEBE 2M	$16,560.00	A	51%	$8,114.40	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	DMX4FB00200BU	2X DMX4 2PT GE FEBE 2M UPG	$21,530.00	A	51%	$10,549.70	$2,484.56	$0.00	$0.00	$0.00	$0.00	$2,484.56
5	DMX4-FB00400B	2X DMX4 4PT GE FEBE 4M	$16,560.00	A	51%	$8,114.40	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	DMX4FB00400BU	2X DMX4 4PT GE FEBE 4M UPG	$21,530.00	A	51%	$10,549.70	$2,484.56	$0.00	$0.00	$0.00	$0.00	$2,484.56
5	DMX4-FB08000B	2X DMX4 8PT 4G FC FEBE 8S	$22,800.00	A	51%	$11,172.00	$3,420.00	$0.00	$0.00	$0.00	$0.00	$3,420.00
5	DMX4FB08000BU	2X DMX4 8PT 4G FC FEBE 8S UPG	$29,640.00	A	51%	$14,523.60	$3,420.46	$0.00	$0.00	$0.00	$0.00	$3,420.46
5	DMX4-FB20100B	2X DMX4 3PT FCGE FEBE 3M	$16,560.00	A	51%	$8,114.40	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	DMX4FB20100BU	2X DMX4 3PT FCGE FEBE 3M UPG	$21,530.00	A	51%	$10,549.70	$2,484.56	$0.00	$0.00	$0.00	$0.00	$2,484.56
5	DMX4-FB20102B	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S	$22,850.00	A	51%	$11,196.50	$3,427.50	$0.00	$0.00	$0.00	$0.00	$3,427.50
5	DMX4FB20102BU	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S UPG	$29,705.00	A	51%	$14,555.45	$3,427.96	$0.00	$0.00	$0.00	$0.00	$3,427.96
5	DMX4-FB20300B	2XDMX4 5PT FCGE FEBE 5M	$22,235.00	A	51%	$10,895.15	$3,335.25	$0.00	$0.00	$0.00	$0.00	$3,335.25
5	DMX4FB20300BU	2X DMX4 5PT FCGE FEBE 5M UPG	$28,905.00	A	51%	$14,163.45	$3,335.64	$0.00	$0.00	$0.00	$0.00	$3,335.64
5	DMX4-FB20500B	2X DMX4 7PT 2FC5GE FEBE 7M	$22,000.00	A	51%	$10,780.00	$3,300.00	$0.00	$0.00	$0.00	$0.00	$3,300.00
5	DMX4FB20500BU	2X DMX4 7PT 2FC5GE FEBE 7M UPG	$28,605.00	A	51%	$14,016.45	$3,301.02	$0.00	$0.00	$0.00	$0.00	$3,301.02
5	DMX4-FB21002B	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S	$17,265.00	A	51%	$8,459.85	$2,589.75	$0.00	$0.00	$0.00	$0.00	$2,589.75
5	DMX4FB21002BU	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S UPG	$22,445.00	A	51%	$10,998.05	$2,590.15	$0.00	$0.00	$0.00	$0.00	$2,590.15
5	DMX4-FB40000B	2X DMX4 4PT 4G FC FEBE 4M	$16,560.00	A	51%	$8,114.40	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	DMX4FB40000BU	2X DMX4 4PT 4G FC FEBE 4M UPG	$21,530.00	A	51%	$10,549.70	$2,484.56	$0.00	$0.00	$0.00	$0.00	$2,484.56
5	DMX4-FB40002B	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S	$22,355.00	A	51%	$10,953.95	$3,353.25	$0.00	$0.00	$0.00	$0.00	$3,353.25
5	DMX4FB40002BU	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S UPG	$29,060.00	A	51%	$14,239.40	$3,353.52	$0.00	$0.00	$0.00	$0.00	$3,353.52
5	DMX4-FB40200B	2X DMX4 4M FC 2M GE FEBE	$22,000.00	A	51%	$10,780.00	$3,300.00	$0.00	$0.00	$0.00	$0.00	$3,300.00
5	DMX4FB40200BU	2X DMX4 4M FC 2M GE FEBE UPG	$28,605.00	A	51%	$14,016.45	$3,301.02	$0.00	$0.00	$0.00	$0.00	$3,301.02
5	DMX4-FB60100B	2X DMX4 7PT 6FC1GE FEBE 7M	$22,000.00	A	51%	$10,780.00	$3,300.00	$0.00	$0.00	$0.00	$0.00	$3,300.00
5	DMX4FB60100BU	2X DMX4 7PT 6FC1GE FEBE 7M UPG	$28,605.00	A	51%	$14,016.45	$3,301.02	$0.00	$0.00	$0.00	$0.00	$3,301.02
5	DMX4-FB62000B	2X DMX4 8PT 4G FC FEBE 6M2S	$20,815.00	A	51%	$10,199.35	$3,122.25	$0.00	$0.00	$0.00	$0.00	$3,122.25
5	DMX4FB62000BU	2X DMX4 8PT 4G FC FEBE6M2S UPG	$27,060.00	A	51%	$13,259.40	$3,122.72	$0.00	$0.00	$0.00	$0.00	$3,122.72
5	DMX4-FB71000B	2X DMX4 8PT 4G FC FEBE 7M1S	$20,125.00	A	51%	$9,861.25	$3,018.75	$0.00	$0.00	$0.00	$0.00	$3,018.75
5	DMX4FB71000BU	2X DMX4 8PT 4G FC FEBE7M1S UPG	$26,165.00	A	51%	$12,820.85	$3,019.44	$0.00	$0.00	$0.00	$0.00	$3,019.44
5	DMX4-FB80000B	2X DMX4 8PT 4G FC FEBE 8M	$19,425.00	A	51%	$9,518.25	$2,913.75	$0.00	$0.00	$0.00	$0.00	$2,913.75
5	DMX4FB80000BU	2X DMX4 8PT 4G FC FEBE 8M UPG	$25,250.00	A	51%	$12,372.50	$2,913.85	$0.00	$0.00	$0.00	$0.00	$2,913.85
5	DMX4-GE-ISCSI	DMX4 GE ISCSI PT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX4-GE-SRDF	DMX4 GE SRDF PT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-MEM-16GB	16 GB GLOBAL MEMORY DIR	$23,485.00	A	51%	$11,507.65	$3,522.75	$0.00	$0.00	$0.00	$0.00	$3,522.75
5	DMX4-MEM16GBU	16GB GLOBAL MEMORY DIR UPG	$30,530.00	A	51%	$14,959.70	$3,523.16	$0.00	$0.00	$0.00	$0.00	$3,523.16
5	DMX4-MEM-32GB	32 GB GLOBAL MEMORY DIR	$33,650.00	A	51%	$16,488.50	$5,047.50	$0.00	$0.00	$0.00	$0.00	$5,047.50
5	DMX4-MEM32GBU	32 GB GLOBAL MEMORY DIR UPG	$43,745.00	A	51%	$21,435.05	$5,048.17	$0.00	$0.00	$0.00	$0.00	$5,048.17
5	DMX4-MEM-64GB	64 GB GLOBAL MEMORY DIR	$58,260.00	A	51%	$28,547.40	$8,739.00	$0.00	$0.00	$0.00	$0.00	$8,739.00
5	DMX4-MEM64GBU	64 GB GLOBAL MEMORY DIR UPG	$75,740.00	A	51%	$37,112.60	$8,740.40	$0.00	$0.00	$0.00	$0.00	$8,740.40
5	DMX4-MEM-8GB	8 GB GLOBAL MEMORY DIR	$20,095.00	A	51%	$9,846.55	$3,014.25	$0.00	$0.00	$0.00	$0.00	$3,014.25
5	DMX4-MEM-8GBU	8 GB GLOBAL MEMORY DIR UPG	$26,125.00	A	51%	$12,801.25	$3,014.83	$0.00	$0.00	$0.00	$0.00	$3,014.83
5	DMX4-OPT0M4SB	DMX4 4GB FEBE OPTICS UPG 0M4S	$13,490.00	A	51%	$6,610.10	$2,023.50	$0.00	$0.00	$0.00	$0.00	$2,023.50
5	DMX4-OPT4M0SB	DMX4 4GB FEBE OPTICS UPG 4M0S	$3,775.00	A	51%	$1,849.75	$566.25	$0.00	$0.00	$0.00	$0.00	$566.25
5	DMX4-OPT4M2SB	DMX4 4GB FEBE OPTICS UPG 4M2S	$11,665.00	A	51%	$5,715.85	$1,749.75	$0.00	$0.00	$0.00	$0.00	$1,749.75
5	DMX4-OPT4M4SB	DMX4 4GB FEBE OPTICS UPG 4M4S	$11,205.00	A	51%	$5,490.45	$1,680.75	$0.00	$0.00	$0.00	$0.00	$1,680.75
5	DMX4-OPT6M0SB	DMX4 4GB FEBE OPTICS UPG 6M0S	$14,335.00	A	51%	$7,024.15	$2,150.25	$0.00	$0.00	$0.00	$0.00	$2,150.25
5	DMX4-OPT6M2SB	DMX4 4GB FEBE OPTICS UPG 6M2S	$9,385.00	A	51%	$4,598.65	$1,407.75	$0.00	$0.00	$0.00	$0.00	$1,407.75
5	DMX4-PC3YAFLA	DMX4 PWR CBL ABL-FL 3Y	$2,970.00	A	51%	$1,455.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-PC3YAFLE	DMX4 PWR CBL ABL-FL 3Y	$5,165.00	A	51%	$2,530.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-PCBL3DHH	DMX4 PWR CBL HBL-HBL 3D	$2,970.00	A	51%	$1,455.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-PCBL3DHR	DMX4 PWR CBL HBL-RSTOL 3D	$2,970.00	A	51%	$1,455.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-PCBL3YAG	DMX4 PWR CBL ABL-GARO 3Y	$5,165.00	A	51%	$2,530.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-PWRMOD	DMX4 PWR MOD 24 SYS	$14,710.00	A	51%	$7,207.90	$2,206.50	$0.00	$0.00	$0.00	$0.00	$2,206.50
5	DMX4-PWRMODU	DMX4 PWR MOD 24 SYS UPG	$19,145.00	A	51%	$9,381.05	$2,209.33	$0.00	$0.00	$0.00	$0.00	$2,209.33
5	DMX4-SB-CBL6M	4GB FC SFP TO HSSDC2 6M	$175.00	A	51%	$85.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX4-SYS24-3D	DMX4 24 SLOT SYS BAY 3D	$89,750.00	A	51%	$43,977.50	$13,462.50	$0.00	$0.00	$0.00	$0.00	$13,462.50
5	DMX4-SYS24-3Y	DMX4 24 SLOT SYS BAY 3Y	$89,750.00	A	51%	$43,977.50	$13,462.50	$0.00	$0.00	$0.00	$0.00	$13,462.50
5	DMX4-SYS6-1P	DMX4 6 SLOT SYS BAY 1 PHASE	$78,865.00	A	51%	$38,643.85	$11,829.75	$0.00	$0.00	$0.00	$0.00	$11,829.75
5	DMX4-SYS6-3D	DMX4 6 SLOT SYS BAY 3D	$78,865.00	A	51%	$38,643.85	$11,829.75	$0.00	$0.00	$0.00	$0.00	$11,829.75
5	DMX4-SYS6-3Y	DMX4 6 SLOT SYS BAY 3Y	$78,865.00	A	51%	$38,643.85	$11,829.75	$0.00	$0.00	$0.00	$0.00	$11,829.75
5	DMX4-TELCO	DMX4 INTL PHONE CORD KIT	$115.00	A	51%	$56.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX800	DMX800 SPE FC 4 FC DIR	$0.00	A	51%	$0.00	$28,650.00	$0.00	$0.00	$0.00	$0.00	$28,650.00
5	DMX800-FD	DMX800 SPE 4 FC DIR FIE	$0.00	A	51%	$0.00	$28,650.00	$0.00	$0.00	$0.00	$0.00	$28,650.00
5	DMX800-M2	DMX800 M2 SPE 2/4 DIR	$0.00	A	51%	$0.00	$5,250.00	$0.00	$0.00	$0.00	$0.00	$5,250.00
5	DMX800-M2-FD	DMX800 M2 SPE 2/4 DIR FIE	$0.00	A	51%	$0.00	$5,408.00	$0.00	$0.00	$0.00	$0.00	$5,408.00
5	DMX801	DMX800 SPE 2 FC DIR	$0.00	A	51%	$0.00	$13,011.00	$0.00	$0.00	$0.00	$0.00	$13,011.00
5	DMX801-FD	DMX800 SPE 2 FC DIR FIE	$0.00	A	51%	$0.00	$13,011.00	$0.00	$0.00	$0.00	$0.00	$13,011.00
5	DMX8-3100	2XFEBE 3MFC1SFC 2-DIR SYS	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-3102	2XFEBE 3MFC1SFC2SF	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-3111	2XFEBE 3MFC 1SFC 1MGE 1SF	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-3120	2XFEBE 3MFC1SMFC2MGE	$0.00	A	51%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	DMX8-4000	2XFEBE 4MFC 2-FC DIR SYS	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-4002	2XFEBE 4MFC2SF	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-4011	2XFEBE 4MFC 1MGE 1SF	$0.00	A	51%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DMX8-4020	2XFEBE 4MFC2MGE	$0.00	A	51%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	DMX8-DOCKT	DMX800 DOC KIT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX8-F	DMX8 FICON DIR	$0.00	A	51%	$0.00	$8,442.00	$0.00	$0.00	$0.00	$0.00	$8,442.00
5	DMX8-FC	DMX8 FC DIR	$0.00	A	51%	$0.00	$7,497.00	$0.00	$0.00	$0.00	$0.00	$7,497.00
5	DMX8-FC-UPG	DMX8 FC DIR-U	$46,300.00	A	51%	$22,687.00	$5,343.02	$0.00	$0.00	$0.00	$0.00	$5,343.02
5	DMX8-F-UPG	DMX8 FICON DIR-U	$54,865.00	A	51%	$26,883.85	$6,331.42	$0.00	$0.00	$0.00	$0.00	$6,331.42
5	DMX8-G	DMX8 GIGE DIR	$0.00	A	51%	$0.00	$8,442.00	$0.00	$0.00	$0.00	$0.00	$8,442.00
5	DMX8-GF	DMX800 MPD-GF	$0.00	A	51%	$0.00	$9,576.00	$0.00	$0.00	$0.00	$0.00	$9,576.00
5	DMX8-GF-UPG	DMX800 MPD GF DIR-U	$54,865.00	A	51%	$26,883.85	$6,331.42	$0.00	$0.00	$0.00	$0.00	$6,331.42
5	DMX8-G-UPG	DMX8 GIGE DIR-U	$59,140.00	A	51%	$28,978.60	$6,824.76	$0.00	$0.00	$0.00	$0.00	$6,824.76
5	DMX-ACL-3P-EU	10FT EXT PWR CORD 3P EU	$2,545.00	A	51%	$1,247.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACL-EU	AC LINE CORD 10FT EXT EU	$1,400.00	A	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACL-FL-EU	ACLINE 10FT W/FL LDS EU	$760.00	A	51%	$372.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACLINE	AC LINE CORD 10FT EXTEN	$1,400.00	A	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACLINE3P	10 FT EXT PWR CORD 3P	$2,545.00	A	51%	$1,247.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACLINE-FL	AC LINE CORD (10FT) W/FLYING LEADS	$760.00	A	51%	$372.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACON3P-50	AC CONNECTOR 3 PHASE	$600.00	A	51%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ACONSP-60	AC MATING CONNECTOR 60 AMP	$360.00	A	51%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMXDBDCT3DPU	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMXDBDCT3YPU	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG	$49,860.00	A	51%	$24,431.40	$7,479.00	$0.00	$0.00	$0.00	$0.00	$7,479.00
5	DMX-DELTA	DELTA 3-PHASE POWER	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-DOCKT	DMX1000 2000 3000 DOC KIT	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-ESCD8	8 PT ESCON DIR	$32,185.00	A	51%	$15,770.65	$2,816.00	$0.00	$0.00	$0.00	$0.00	$2,816.00
5	DMX-ESCD8U	8 PT ESCON DIR	$52,300.00	A	51%	$25,627.00	$6,035.42	$0.00	$0.00	$0.00	$0.00	$6,035.42
5	DMX-FCD0M4S	4 PT FC DIR 0MM 4SM	$0.00	A	51%	$0.00	$11,850.00	$0.00	$0.00	$0.00	$0.00	$11,850.00
5	DMX-FCD0M8S	8 PT FC DIR 0MM 8SM	$0.00	A	51%	$0.00	$11,850.00	$0.00	$0.00	$0.00	$0.00	$11,850.00
5	DMX-FCD4M4S	8 PT FC DIR 4MM 4SM	$0.00	A	51%	$0.00	$10,860.00	$0.00	$0.00	$0.00	$0.00	$10,860.00
5	DMX-FCD6M2S	8 PT FC DIR 6MM, 2SM	$0.00	A	51%	$0.00	$10,335.00	$0.00	$0.00	$0.00	$0.00	$10,335.00
5	DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	$72,015.00	A	51%	$35,287.35	$8,310.53	$0.00	$0.00	$0.00	$0.00	$8,310.53
5	DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	$0.00	A	51%	$0.00	$10,287.00	$0.00	$0.00	$0.00	$0.00	$10,287.00
5	DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	$71,655.00	A	51%	$35,110.95	$8,268.99	$0.00	$0.00	$0.00	$0.00	$8,268.99
5	DMX-FCD8M0S	8 PT FC DIR 8MM, 0SM	$0.00	A	51%	$0.00	$10,233.00	$0.00	$0.00	$0.00	$0.00	$10,233.00
5	DMX-FCD8M0SU	8 PT FC DIR 8MM 0SM	$71,270.00	A	51%	$34,922.30	$8,224.56	$0.00	$0.00	$0.00	$0.00	$8,224.56
5	DMX-FE-3M1S	2XFEBE 3MM,1SM EACH BOARD	$0.00	A	51%	$0.00	$824.00	$0.00	$0.00	$0.00	$0.00	$824.00
5	DMX-FE-4M0S	2XFEBE 4MM,0SM EACH BOARD	$0.00	A	51%	$0.00	$803.00	$0.00	$0.00	$0.00	$0.00	$803.00
5	DMX-FE-6M2S	2XFEBE 6MM,2SM EACH BOARD	$0.00	A	51%	$0.00	$976.00	$0.00	$0.00	$0.00	$0.00	$976.00
5	DMX-FE-7M1S	2XFEBE 7MM,1SM EACH BOARD	$0.00	A	51%	$0.00	$906.00	$0.00	$0.00	$0.00	$0.00	$906.00
5	DMX-FE-8M0S	2XFEBE 8MM,0SM EACH BOARD	$0.00	A	51%	$0.00	$906.00	$0.00	$0.00	$0.00	$0.00	$906.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX-GE-ISCSI	DMX GIGE ISCSI PORTS	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-GE-SRDF	DMX GIGE SRDF PORTS	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-KVM	KEYBOARD, VIDEO, MOUSE	$0.00	A	51%	$0.00	$780.00	$0.00	$0.00	$0.00	$0.00	$780.00
5	DMX-KVM-FD	KEYBD, VIDEO, MOUSE-FIELD	$6,760.00	A	51%	$3,312.40	$1,014.00	$0.00	$0.00	$0.00	$0.00	$1,014.00
5	DMX-M5-16384	16GB M5 CACHE DIRECTOR	$0.00	A	51%	$0.00	$3,136.00	$0.00	$0.00	$0.00	$0.00	$3,136.00
5	DMX-M5-16384U	16GB M5 CACHE DIR UPG	$58,240.00	A	51%	$28,537.60	$6,720.90	$0.00	$0.00	$0.00	$0.00	$6,720.90
5	DMX-M5-2048	2GB M5 CACHE DIRECTOR	$0.00	A	51%	$0.00	$2,080.00	$0.00	$0.00	$0.00	$0.00	$2,080.00
5	DMX-M5-2048U	2GB M5 CACHE DIR UPG	$38,625.00	A	51%	$18,926.25	$4,457.33	$0.00	$0.00	$0.00	$0.00	$4,457.33
5	DMX-M5-32768	32GB M5 CACHE DIR	$0.00	A	51%	$0.00	$6,661.00	$0.00	$0.00	$0.00	$0.00	$6,661.00
5	DMX-M5-32768U	32GB M5 CACHE DIR UPG	$123,710.00	A	51%	$60,617.90	$14,276.13	$0.00	$0.00	$0.00	$0.00	$14,276.13
5	DMX-M5-4096	4GB M5 CACHE DIRECTOR	$0.00	A	51%	$0.00	$2,173.00	$0.00	$0.00	$0.00	$0.00	$2,173.00
5	DMX-M5-4096U	4GB M5 CACHE DIR UPG	$40,350.00	A	51%	$19,771.50	$4,656.39	$0.00	$0.00	$0.00	$0.00	$4,656.39
5	DMX-M5-8192	8GB M5 CACHE DIRECTOR	$0.00	A	51%	$0.00	$2,499.00	$0.00	$0.00	$0.00	$0.00	$2,499.00
5	DMX-M5-8192U	8GB M5 CACHE DIR UPG	$46,410.00	A	51%	$22,740.90	$5,355.71	$0.00	$0.00	$0.00	$0.00	$5,355.71
5	DMX-OPT-1M1S	2X OPTICS KIT 1M1S	$2,900.00	A	51%	$1,421.00	$435.00	$0.00	$0.00	$0.00	$0.00	$435.00
5	DMX-OPT-2M	2X OPTICS KIT 2M	$1,900.00	A	51%	$931.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	DMX-OPT-2S	2X OPTICS KIT 2S	$4,000.00	A	51%	$1,960.00	$600.00	$0.00	$0.00	$0.00	$0.00	$600.00
5	DMX-OPT-3M1S	2X OPTICS KIT 3M1S	$4,420.00	A	51%	$2,165.80	$663.00	$0.00	$0.00	$0.00	$0.00	$663.00
5	DMX-OPT-4M0S	2X OPTICS KIT 4M0S	$4,130.00	A	51%	$2,023.70	$619.50	$0.00	$0.00	$0.00	$0.00	$619.50
5	DMX-PW40UASTL	AC LINE CORD AUSTRALIA	$1,850.00	A	51%	$906.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-PW40UIEC3	AC LINE CORD	$360.00	A	51%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-PW40U-US	DMX AC LINE CORD NAM	$360.00	A	51%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-PWRMOD8	8 POWER MODULE	$9,600.00	A	51%	$4,704.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	DMX-PWRMOD8U	8" POWER MODULE UPGRADE	$12,500.00	A	51%	$6,125.00	$660.00	$0.00	$0.00	$0.00	$0.00	$660.00
5	DMX-RS232	RS232 SWITCH	$0.00	A	51%	$0.00	$420.00	$0.00	$0.00	$0.00	$0.00	$420.00
5	DMX-RS23210FT	10 FT RS232 CABLE	$30.00	A	51%	$14.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-RS232-FD	RS232 SWITCH FIELD INST	$2,800.00	A	51%	$1,372.00	$420.00	$0.00	$0.00	$0.00	$0.00	$420.00
5	DMXSB-BOT-KIT	DMX SEP DRV BAY SEP BOT ROUTING KIT	$875.00	A	51%	$428.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMXSB-TOP-KIT	DMX SEP DRV BAY SEP TOP ROUTING KIT	$875.00	A	51%	$428.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SECURE1	DMX1000 SEISMIC RESTRAINT	$4,200.00	A	51%	$2,058.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SECURE2	DMX2000 SEISMIC RESTRAINT	$12,600.00	A	51%	$6,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SECURE3	DMX3000 SEISMIC RESTRAINT	$17,000.00	A	51%	$8,330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SERVER	DMX SERVER	$0.00	A	51%	$0.00	$1,110.00	$0.00	$0.00	$0.00	$0.00	$1,110.00
5	DMX-SERVER-FD	DMX SERVER SERVER FIELD INST	$9,620.00	A	51%	$4,713.80	$1,443.00	$0.00	$0.00	$0.00	$0.00	$1,443.00
5	DMX-SILENCER1	DMX1000 SOUND MUFFLER	$1,700.00	A	51%	$833.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SILENCER2	DMX2000 SOUND MUFFLER	$2,400.00	A	51%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SILENCER3	DMX3000 SOUND MUFFLER	$3,800.00	A	51%	$1,862.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DMX-SPS	2X850W STANDBY POWER SUP	$0.00	A	51%	$0.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	DMX-SPS-FD	2X850W STANDBY PWR-FIELD	$2,600.00	A	51%	$1,274.00	$390.00	$0.00	$0.00	$0.00	$0.00	$390.00
5	DMX-WYE	WYE 3-PHASE POWER	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DP3-FCD2	2PORT DP FIBRE CHNL MULT	$0.00	A	51%	$0.00	$660.00	$0.00	$0.00	$0.00	$0.00	$660.00
5	DP3-FCD2S	FIBRE CHN DIR 2PT MUL/SIN	$0.00	A	51%	$0.00	$739.00	$0.00	$0.00	$0.00	$0.00	$739.00
5	DP3-FCD4	FIBRE CHN DIR 4PT MULTIMD	$0.00	A	51%	$0.00	$600.00	$0.00	$0.00	$0.00	$0.00	$600.00
5	DP3-FCD42G	2GB FC DIR 4PT MULTI	$0.00	A	51%	$0.00	$757.00	$0.00	$0.00	$0.00	$0.00	$757.00
5	DP3-FCD42GS	2GB FC DIR 4PT 1SIN, 3MUL	$0.00	A	51%	$0.00	$771.00	$0.00	$0.00	$0.00	$0.00	$771.00
5	DP3-FCD8	FIBRE CHN DIR 8 PORT HUB	$0.00	A	51%	$0.00	$921.00	$0.00	$0.00	$0.00	$0.00	$921.00
5	DP3-FND2M	FICON 2PT CHN DIR MULTI	$0.00	A	51%	$0.00	$995.00	$0.00	$0.00	$0.00	$0.00	$995.00
5	DP3-FND2MS	FICON DIRECTOR MULTI/SING	$0.00	A	51%	$0.00	$1,117.00	$0.00	$0.00	$0.00	$0.00	$1,117.00
5	DP3-FND2S	FICON 2PT CHN DIR SINGLE	$0.00	A	51%	$0.00	$1,134.00	$0.00	$0.00	$0.00	$0.00	$1,134.00
5	DP3-GBENET2	GIGE DIR 4PT MULTI	$0.00	A	51%	$0.00	$1,211.00	$0.00	$0.00	$0.00	$0.00	$1,211.00
5	DP3-RFD2	2PORT DP FIBRE CHN REMOT	$0.00	A	51%	$0.00	$600.00	$0.00	$0.00	$0.00	$0.00	$600.00
5	DP3-RFD2S	REMOTE FC DIR 2PT MUL/SIN	$0.00	A	51%	$0.00	$739.00	$0.00	$0.00	$0.00	$0.00	$739.00
5	DP3-RFD42G	2GB FC DIR 4PT MULTI SRDF	$0.00	A	51%	$0.00	$1,514.00	$0.00	$0.00	$0.00	$0.00	$1,514.00
5	DP3-RFD42GS	2GB FC DIR 4PT 1S/3M SRDF	$0.00	A	51%	$0.00	$1,541.00	$0.00	$0.00	$0.00	$0.00	$1,541.00
5	DP3-RLD42	REMOTE LNK DIR 4PT 2CCI/O	$0.00	A	51%	$0.00	$818.00	$0.00	$0.00	$0.00	$0.00	$818.00
5	DP3-RLD44	REMOTE LNK DIR 4PT 4CCI/O	$0.00	A	51%	$0.00	$921.00	$0.00	$0.00	$0.00	$0.00	$921.00
5	DP3-SCB1	12PORTB SYM FC SWITCH DIR	$0.00	A	51%	$0.00	$1,202.00	$0.00	$0.00	$0.00	$0.00	$1,202.00
5	DP3-SCD42	ESCON CHN DIR 4PT 2CCI/O	$0.00	A	51%	$0.00	$818.00	$0.00	$0.00	$0.00	$0.00	$818.00
5	DP3-SCD44	ESCON CHN DIR 4PT 4CCI/O	$0.00	A	51%	$0.00	$921.00	$0.00	$0.00	$0.00	$0.00	$921.00
5	DP3-SCQ1	12PORTQ SYM FC SWITCH DIR	$0.00	A	51%	$0.00	$1,022.00	$0.00	$0.00	$0.00	$0.00	$1,022.00
5	DP3-USD4H	4-PORT HVD ULTRA SCSI DIR	$0.00	A	51%	$0.00	$565.00	$0.00	$0.00	$0.00	$0.00	$565.00
5	ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-50M	FIBRE CHNL 100 MTR 50/125	$950.00	A	51%	$465.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-50MLC	FCHNL 100M 50/125 LC-LC	$1,320.00	A	51%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-50MSLC	FCHNL 100M 50/125 SC-LC	$1,280.00	A	51%	$627.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-62M	SC/SC 62.5 FC CABLE 100M	$1,150.00	A	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	$1,300.00	A	51%	$637.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	$1,630.00	A	51%	$798.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-9M	FCHNL 100M 9/125 SC-SC	$1,090.00	A	51%	$534.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-9MLC	FCHNL 100M 9/125 LC-LC	$1,090.00	A	51%	$534.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC100M-9MSLC	FCHNL 100M 9/125 SC-LC	$1,090.00	A	51%	$534.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-50M	FIBRE CHNL 10 MTR 50/125	$300.00	A	51%	$147.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-50MLC	FCHNL 10M 50/125 LC-LC	$420.00	A	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	$400.00	A	51%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-62M	SC/SC 62.5 FC CABLE 10M	$320.00	A	51%	$156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	$364.00	A	51%	$178.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-62MSLC	SC/LC 62.5 FC CABLE 10M	$475.00	A	51%	$232.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-9M	FCHNL 10M 9/125 SC-SC	$450.00	A	51%	$220.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-9MLC	FCHNL 10M 9/125 LC-LC	$450.00	A	51%	$220.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	$450.00	A	51%	$220.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FC1M-50MLC	FCHNL 1M 50/125 LC-LC	$330.00	A	51%	$161.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	$340.00	A	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1M-62M	SC/SC 62.5 FC CABLE - 1M	$210.00	A	51%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1M-62MLC	LC/LC 62.5 FC CABLE 1M	$282.00	A	51%	$138.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1M-9MSLC	FCHNL 1M 9/125 SC-LC	$420.00	A	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-50M	FIBRE CHNL 30 MTR 50/125	$430.00	A	51%	$210.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-50MLC	FCHNL 30M 50/125 LC-LC	$610.00	A	51%	$298.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-50MSLC	FCHNL 30M 50/125 SC-LC	$580.00	A	51%	$284.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-62M	SC/SC 62.5 FC CABLE 30M	$520.00	A	51%	$254.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-62MLC	LC/LC 62.5 FC CABLE 30M	$545.00	A	51%	$267.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-62MSLC	SC/LC 62.5 FC CABLE 30M	$710.00	A	51%	$347.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-9M	FCHNL 30M 9/125 SC-SC	$590.00	A	51%	$289.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-9MLC	FCHNL 30M 9/125 LC-LC	$580.00	A	51%	$284.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	$590.00	A	51%	$289.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-50MLC	FCHNL 3M 50/125 LC-LC	$330.00	A	51%	$161.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	$350.00	A	51%	$171.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-62M	SC/SC 62.5 FC CABLE 3M	$275.00	A	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-62MLC	LC/LC 62.5 FC CABLE 3M	$300.00	A	51%	$147.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-62MSLC	SC/LC 62.5 3M W/SC CPLR	$455.00	A	51%	$222.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	$340.00	A	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	$400.00	A	51%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-MTESCADP	MTRJ/ESCON W/ST CPLR 3M	$500.00	A	51%	$245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC3M-MTLCADP	MTRJ/LC W/LC CPLR 3M	$600.00	A	51%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-50M	FIBRE CHNL 50 MTR CABLE	$560.00	A	51%	$274.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-50MLC	FCHNL 50M 50/125 LC-LC	$830.00	A	51%	$406.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-50MSLC	FCHNL 50M 50/125 SC-LC	$790.00	A	51%	$387.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-62M	SC/SC 62.5 FC CABLE 50M	$705.00	A	51%	$345.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	$791.00	A	51%	$387.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	$1,030.00	A	51%	$504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-9M	FCHNL 50M 9/125 SC-SC	$750.00	A	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-9MLC	FCHNL 50M 9/125 LC-LC	$750.00	A	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC50M-9MSLC	FCHNL 50M 9/125 SC-LC	$750.00	A	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-50M	FIBRE CHNL 5 METER 50/125	$260.00	A	51%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-50MLC	FCHNL 5M 50/125 LC-LC	$380.00	A	51%	$186.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	$350.00	A	51%	$171.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-62M	SC/SC 62.5 FC CABLE 5M	$275.00	A	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	$318.00	A	51%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-62MSLC	SC/LC 62.5 FC CABLE 5M	$420.00	A	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-9M	FCHNL 5M 9/125 SC-SC	$410.00	A	51%	$200.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-9MLC	FCHNL 5M 9/125 LC-LC	$410.00	A	51%	$200.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	$420.00	A	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-107M	FBR JUMPER CBL FOR ESCON	$1,200.00	A	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-122M	FIBER OPTIC CBL 122METERS	$1,300.00	A	51%	$637.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-46M	FBR JUMPER CBL FOR ESCON	$700.00	A	51%	$343.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-61M	FIBER OPTIC CBL 61 METERS	$900.00	A	51%	$441.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-77M	FBR JUMPER CBL FOR ESCON	$1,000.00	A	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FIBER-92M	FBR JUMPER CBL FOR ESCON	$1,100.00	A	51%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FREE5TB	5TB FREE TIERED STORAGE	$0.00	A	51%	$0.00	$1,978.30	$0.00	$0.00	$0.00	$0.00	$1,978.30
5	FREE5TB-SATA	5TB FREE TIERED STORAGE SATA	$0.00	A	51%	$0.00	$1,880.00	$0.00	$0.00	$0.00	$0.00	$1,880.00
5	LSE-FHDA	FIBRE LSE FOR ISERIES	$0.00	A	51%	$0.00	$3,450.00	$0.00	$0.00	$0.00	$0.00	$3,450.00
5	MEM3-1024UPG	1024MB M3 CACHE UPG	$0.00	A	51%	$0.00	$455.00	$0.00	$0.00	$0.00	$0.00	$455.00
5	MEM3-16384	16384MB M3 CACHE MEM	$0.00	A	51%	$0.00	$2,463.00	$0.00	$0.00	$0.00	$0.00	$2,463.00
5	MEM3-16384UPG	16384MB M3 CACHE UPG	$0.00	A	51%	$0.00	$1,463.00	$0.00	$0.00	$0.00	$0.00	$1,463.00
5	MEM3-2048	2048MB M3 CACHE MEM	$0.00	A	51%	$0.00	$547.00	$0.00	$0.00	$0.00	$0.00	$547.00
5	MEM3-2048UPG	2048MB M3 CACHE UPG	$0.00	A	51%	$0.00	$568.00	$0.00	$0.00	$0.00	$0.00	$568.00
5	MEM3-24576	24576MB M3 CACHE MEM	$0.00	A	51%	$0.00	$3,653.00	$0.00	$0.00	$0.00	$0.00	$3,653.00
5	MEM3-32768	32768MB M3 CACHE MEM	$0.00	A	51%	$0.00	$4,610.00	$0.00	$0.00	$0.00	$0.00	$4,610.00
5	MEM3-4096	4096MB M3 CACHE MEM	$0.00	A	51%	$0.00	$741.00	$0.00	$0.00	$0.00	$0.00	$741.00
5	MEM3-4096UPG	4096MB M3 CACHE UPG	$0.00	A	51%	$0.00	$904.00	$0.00	$0.00	$0.00	$0.00	$904.00
5	MEM3-49152	49152MB M3 CACHE MEM	$0.00	A	51%	$0.00	$4,802.00	$0.00	$0.00	$0.00	$0.00	$4,802.00
5	MEM3-65536	65536MB M3 CACHE MEM	$0.00	A	51%	$0.00	$6,406.00	$0.00	$0.00	$0.00	$0.00	$6,406.00
5	MEM3-8192	8192MB M3 CACHE MEM	$0.00	A	51%	$0.00	$1,344.00	$0.00	$0.00	$0.00	$0.00	$1,344.00
5	MEM3-8192UPG	8192MB M3 CACHE MEM UPG	$0.00	A	51%	$0.00	$1,453.00	$0.00	$0.00	$0.00	$0.00	$1,453.00
5	NA3F12001B	VMAX 4G FLASH 200GB DRV	$0.00	A	51%	$0.00	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NA3F12001BTU	VMAX 3G FLASH 200GB DRV UPG TAA	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NA3F12001BU	VMAX 3G FLASH 200GB DRV UPG	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NA3F12001C	VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)	$0.00	A	51%	$0.00	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NA3F12001CU	VMAX 3G FLASH 200GB DRV IBM-I(AS400)UPG	$0.00	A	51%	$0.00	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NA47210001B	VMAX 4G 7_2K1000GB DRV	$0.00	A	51%	$0.00	$283.50	$0.00	$0.00	$0.00	$0.00	$283.50
5	NA47210001BTU	VMAX 4G 7_2K1000GB DRV UPG TAA	$2,645.00	A	51%	$1,296.05	$293.86	$0.00	$0.00	$0.00	$0.00	$293.86
5	NA47210001BU	VMAX 4G 7_2K1000GB DRV UPG	$2,645.00	A	51%	$1,296.05	$293.86	$0.00	$0.00	$0.00	$0.00	$293.86
5	NA47220001B	VMAX 4G 72K 2000GB DRV	$0.00	A	51%	$0.00	$448.50	$0.00	$0.00	$0.00	$0.00	$448.50
5	NA47220001BTU	VMAX 4G 72K 2000GB DRV UPG TAA	$4,185.00	A	51%	$2,050.65	$464.95	$0.00	$0.00	$0.00	$0.00	$464.95
5	NA47220001BU	VMAX 4G 72K 2000GB DRV UPG	$4,185.00	A	51%	$2,050.65	$464.95	$0.00	$0.00	$0.00	$0.00	$464.95
5	NA47220001C	VMAX 4G 72K 2000GB DRVSI	$0.00	A	51%	$0.00	$448.50	$0.00	$0.00	$0.00	$0.00	$448.50
5	NA47220001CTU	VMAX 4G 72K 2000GB DRVSI UPG TAA	$4,185.00	A	51%	$2,050.65	$464.95	$0.00	$0.00	$0.00	$0.00	$464.95
5	NA47220001CU	VMAX 4G 72K 2000GB DRVSI UPGRADE	$4,185.00	A	51%	$2,050.65	$464.95	$0.00	$0.00	$0.00	$0.00	$464.95
5	NF4103001B	VMAX 4G 10K300GB DRIVE	$0.00	A	51%	$0.00	$275.25	$0.00	$0.00	$0.00	$0.00	$275.25
5	NF4103001BTU	VMAX 4G 10K300GB DRV UPG TAA	$2,570.00	A	51%	$1,259.30	$285.53	$0.00	$0.00	$0.00	$0.00	$285.53
5	NF4103001BU	VMAX 4G 10K300GB DRV UPG	$2,570.00	A	51%	$1,259.30	$285.53	$0.00	$0.00	$0.00	$0.00	$285.53

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NF4103001C	VMAX 4G 10K300GB DRVsi	$0.00	A	51%	$0.00	$275.25	$0.00	$0.00	$0.00	$0.00	$275.25
5	NF4103001CTU	VMAX 4G 10K300GB DRVSi UPG TAA	$2,570.00	A	51%	$1,259.30	$285.53	$0.00	$0.00	$0.00	$0.00	$285.53
5	NF4103001CU	VMAX 4G 10K300GB DRVSi UPG	$2,570.00	A	51%	$1,259.30	$285.53	$0.00	$0.00	$0.00	$0.00	$285.53
5	NF4104001B	VMAX 4G 10K400GB DRV	$0.00	A	51%	$0.00	$452.25	$0.00	$0.00	$0.00	$0.00	$452.25
5	NF4104001BU	VMAX 4G 10K400GB DRV UPG	$4,220.00	A	51%	$2,067.80	$468.84	$0.00	$0.00	$0.00	$0.00	$468.84
5	NF4104001C	VMAX 4G 10K400GB DRVSi	$0.00	A	51%	$0.00	$452.25	$0.00	$0.00	$0.00	$0.00	$452.25
5	NF4104001CU	VMAX 4G 10K400GB DRVSi UPG	$4,220.00	A	51%	$2,067.80	$468.84	$0.00	$0.00	$0.00	$0.00	$468.84
5	NF4104501B	VMAX 4G 10K450GB DRV	$0.00	A	51%	$0.00	$359.25	$0.00	$0.00	$0.00	$0.00	$359.25
5	NF4104501BTU	VMAX 4G 10K450GB DRV UPG TAA	$3,355.00	A	51%	$1,643.95	$372.74	$0.00	$0.00	$0.00	$0.00	$372.74
5	NF4104501BU	VMAX 4G 10K450GB DRV UPG	$3,355.00	A	51%	$1,643.95	$372.74	$0.00	$0.00	$0.00	$0.00	$372.74
5	NF4104501C	VMAX 4G 10K450GB DRVSi	$0.00	A	51%	$0.00	$359.25	$0.00	$0.00	$0.00	$0.00	$359.25
5	NF4104501CTU	VMAX 4G 10K450GB DRVSi UPG TAA	$3,355.00	A	51%	$1,643.95	$372.74	$0.00	$0.00	$0.00	$0.00	$372.74
5	NF4104501CU	VMAX 4G 10K450GB DRVSi UPG	$3,355.00	A	51%	$1,643.95	$372.74	$0.00	$0.00	$0.00	$0.00	$372.74
5	NF4106001B	VMAX 4G 10K600GB DRV	$0.00	A	51%	$0.00	$436.50	$0.00	$0.00	$0.00	$0.00	$436.50
5	NF4106001BTU	VMAX 4G 10K600GB DRV UPG TAA	$4,075.00	A	51%	$1,996.75	$452.73	$0.00	$0.00	$0.00	$0.00	$452.73
5	NF4106001BU	VMAX 4G 10K600GB DRV UPG	$4,075.00	A	51%	$1,996.75	$452.73	$0.00	$0.00	$0.00	$0.00	$452.73
5	NF4106001C	V-MAX 4G 10K600GB DRVSi	$0.00	A	51%	$0.00	$436.50	$0.00	$0.00	$0.00	$0.00	$436.50
5	NF4106001CTU	VMAX 4G 10K600GB DRVSi UPG TAA	$4,075.00	A	51%	$1,996.75	$452.73	$0.00	$0.00	$0.00	$0.00	$452.73
5	NF4106001CU	VMAX 4G 10K600GB DRVSi UPG	$4,075.00	A	51%	$1,996.75	$452.73	$0.00	$0.00	$0.00	$0.00	$452.73
5	NF4151461B	VMAX 4G 15K146GB DRV	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	NF4151461BTU	VMAX 4G 15K146GB DRV UPG TAA	$3,435.00	A	51%	$1,683.15	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	NF4151461BU	VMAX 4G 15K146GB DRV UPG	$3,435.00	A	51%	$1,683.15	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	NF4151461C	VMAX 4G 15K146GB DRVSi	$0.00	A	51%	$0.00	$368.25	$0.00	$0.00	$0.00	$0.00	$368.25
5	NF4151461CTU	VMAX 4G 15K146GB DRVSi UPG TAA	$3,435.00	A	51%	$1,683.15	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	NF4151461CU	VMAX 4G 15K146GB DRVSi UPG	$3,435.00	A	51%	$1,683.15	$381.63	$0.00	$0.00	$0.00	$0.00	$381.63
5	NF4153001B	VMAX 4G 15K300GB DRV	$0.00	A	51%	$0.00	$346.50	$0.00	$0.00	$0.00	$0.00	$346.50
5	NF4153001BTU	VMAX 4G 15K300GB DRV UPG TAA	$3,235.00	A	51%	$1,585.15	$359.41	$0.00	$0.00	$0.00	$0.00	$359.41
5	NF4153001BU	VMAX 4G 15K300GB DRV UPG	$3,235.00	A	51%	$1,585.15	$359.41	$0.00	$0.00	$0.00	$0.00	$359.41
5	NF4153001C	VMAX 4G 15K300GB DRVSi	$0.00	A	51%	$0.00	$346.50	$0.00	$0.00	$0.00	$0.00	$346.50
5	NF4153001CTU	VMAX 4G 15K300GB DRVSi UPG TAA	$3,235.00	A	51%	$1,585.15	$359.41	$0.00	$0.00	$0.00	$0.00	$359.41
5	NF4153001CU	VMAX 4G 15K300GB DRVSi UPG	$3,235.00	A	51%	$1,585.15	$359.41	$0.00	$0.00	$0.00	$0.00	$359.41
5	NF4154501B	VMAX 4G 15K450GB DRV	$0.00	A	51%	$0.00	$454.50	$0.00	$0.00	$0.00	$0.00	$454.50
5	NF4154501BTU	VMAX 4G 15K450GB DRV UPG TAA	$4,240.00	A	51%	$2,077.60	$471.06	$0.00	$0.00	$0.00	$0.00	$471.06
5	NF4154501BU	VMAX 4G 15K450GB DRV UPG	$4,240.00	A	51%	$2,077.60	$471.06	$0.00	$0.00	$0.00	$0.00	$471.06
5	NF4154501C	VMAX 4G 15K450GB DRVSi	$0.00	A	51%	$0.00	$454.50	$0.00	$0.00	$0.00	$0.00	$454.50
5	NF4154501CTU	VMAX 4G 15K450GB DRVSi UPG TAA	$4,240.00	A	51%	$2,077.60	$471.06	$0.00	$0.00	$0.00	$0.00	$471.06
5	NF4154501CU	VMAX 4G 15K450GB DRVSi UPG	$4,240.00	A	51%	$2,077.60	$471.06	$0.00	$0.00	$0.00	$0.00	$471.06
5	NF4156001B	VMAX 4G 15K600GB DRV	$0.00	A	51%	$0.00	$561.00	$0.00	$0.00	$0.00	$0.00	$561.00
5	NF4156001BTU	VMAX 4G 15K600GB DRV UPG TAA	$5,235.00	A	51%	$2,565.15	$581.61	$0.00	$0.00	$0.00	$0.00	$581.61
5	NF4156001BU	VMAX 4G 15K600GB DRV UPG	$5,235.00	A	51%	$2,565.15	$581.61	$0.00	$0.00	$0.00	$0.00	$581.61
5	NF4156001C	VMAX 4G 15K600GB DRVSI	$0.00	A	51%	$0.00	$561.00	$0.00	$0.00	$0.00	$0.00	$561.00
5	NF4156001CTU	VMAX 4G 15K600GB DRVSI UPG TAA	$5,235.00	A	51%	$2,565.15	$581.61	$0.00	$0.00	$0.00	$0.00	$581.61
5	NF4156001CU	VMAX 4G 15K600GB DRVSI UPG	$5,235.00	A	51%	$2,565.15	$581.61	$0.00	$0.00	$0.00	$0.00	$581.61
5	NF4F11001B	VMAX 4G FLASH 100GB DRV	$6,505.00	A	51%	$3,187.45	$975.75	$0.00	$0.00	$0.00	$0.00	$975.75
5	NF4F11001BU	VMAX 4G FLASH 100GB DRV UPG	$9,105.00	A	51%	$4,461.45	$1,011.57	$0.00	$0.00	$0.00	$0.00	$1,011.57
5	NF4F11001C	VMAX 4G FLASH 100GB DRVSI	$6,505.00	A	51%	$3,187.45	$975.75	$0.00	$0.00	$0.00	$0.00	$975.75
5	NF4F11001CU	VMAX 4G FLASH 100GB DRVSI UPG	$9,105.00	A	51%	$4,461.45	$1,011.57	$0.00	$0.00	$0.00	$0.00	$1,011.57
5	NF4F12001B	VMAX 4G FLASH 200GB DRV	$0.00	A	51%	$0.00	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NF4F12001BTU	VMAX 200GB FLASH 4GB FC UPG TAA	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F12001BU	VMAX 200GB FLASH 4GB FC UPG	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F12001C	VMAX 4G FLASH 200GB DRVSi	$0.00	A	51%	$0.00	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NF4F12001CTU	VMAX 200GB FLASH 4GB FC Si UPG TAA	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F12001CU	VMAX 200GB FLASH 4GB FC Si UPG	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F14001B	VMAX 4G FLASH 400GB DRV	$0.00	A	51%	$0.00	$3,462.75	$0.00	$0.00	$0.00	$0.00	$3,462.75
5	NF4F14001BTU	VMAX 400GB FLASH 4GB FC UPG TAA	$32,320.00	A	51%	$15,836.80	$3,590.75	$0.00	$0.00	$0.00	$0.00	$3,590.75
5	NF4F14001BU	VMAX 400GB FLASH 4GB FC UPG	$32,320.00	A	51%	$15,836.80	$3,590.75	$0.00	$0.00	$0.00	$0.00	$3,590.75
5	NF4F14001C	VMAX 4G FLASH 400GB DRVSi	$0.00	A	51%	$0.00	$3,462.75	$0.00	$0.00	$0.00	$0.00	$3,462.75
5	NF4F14001CU	VMAX 400GB FLASH 4GB FC Si UPG	$32,320.00	A	51%	$15,836.80	$3,590.75	$0.00	$0.00	$0.00	$0.00	$3,590.75
5	NF4F22001B	VMAX 4G FLASH 200GB DRV (STG2)	$12,170.00	A	51%	$5,963.30	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NF4F22001BU	VMAX 4G FLASH 200GB DRV UPG(STG2)	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F22001C	VMAX 4G FLASH 200GB DRVSI (STG2)	$12,170.00	A	51%	$5,963.30	$1,825.50	$0.00	$0.00	$0.00	$0.00	$1,825.50
5	NF4F22001CU	VMAX 4G FLASH 200GB DRVSI UPG(STG2)	$17,035.00	A	51%	$8,347.15	$1,892.59	$0.00	$0.00	$0.00	$0.00	$1,892.59
5	NF4F24001B	VMAX 4G FLASH 400GBS DRV	$23,085.00	A	51%	$11,311.65	$3,462.75	$0.00	$0.00	$0.00	$0.00	$3,462.75
5	NF4F24001BU	VMAX 4G FLASH 400GBS DRV UPG	$32,320.00	A	51%	$15,836.80	$3,590.75	$0.00	$0.00	$0.00	$0.00	$3,590.75
5	NF4F24001C	VMAX 4G FLASH 400GBS DRVSI	$23,085.00	A	51%	$11,311.65	$3,462.75	$0.00	$0.00	$0.00	$0.00	$3,462.75
5	NF4F24001CU	VMAX 4G FLASH 400GBS DRVSI UPG	$32,320.00	A	51%	$15,836.80	$3,590.75	$0.00	$0.00	$0.00	$0.00	$3,590.75
5	NS4103001B	VMAX 4G 10K 300GB SAS DRV	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	NS4103001BTU	VMAX 4G 10K 300GB SAS DRV UPG TAA	$1,990.00	A	51%	$975.10	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	NS4103001BU	VMAX 4G 10K 300GB SAS DRV UPG	$1,990.00	A	51%	$975.10	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	NS4103001C	VMAX 4G 10K 300GB SAS DRV FOR IBM-I	$0.00	A	51%	$0.00	$213.00	$0.00	$0.00	$0.00	$0.00	$213.00
5	NS4103001CTU	VMAX 4G 10K 300GB SAS DRV IBMI UPG TAA	$1,990.00	A	51%	$975.10	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	NS4103001CU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	$1,990.00	A	51%	$975.10	$221.09	$0.00	$0.00	$0.00	$0.00	$221.09
5	NS4104501B	VMAX 4G 10K 450GB SAS DRV	$0.00	A	51%	$0.00	$303.75	$0.00	$0.00	$0.00	$0.00	$303.75
5	NS4104501BTU	VMAX 4G 10K 450GB SAS DRV UPG TAA	$2,835.00	A	51%	$1,389.15	$314.97	$0.00	$0.00	$0.00	$0.00	$314.97
5	NS4104501BU	VMAX 4G 10K 450GB SAS DRV UPG	$2,835.00	A	51%	$1,389.15	$314.97	$0.00	$0.00	$0.00	$0.00	$314.97
5	NS4104501C	VMAX 4G 10K 450GB SAS DRV IBM-I	$0.00	A	51%	$0.00	$303.75	$0.00	$0.00	$0.00	$0.00	$303.75
5	NS4104501CTU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	$2,835.00	A	51%	$1,389.15	$314.97	$0.00	$0.00	$0.00	$0.00	$314.97
5	NS4104501CU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	$2,835.00	A	51%	$1,389.15	$314.97	$0.00	$0.00	$0.00	$0.00	$314.97
5	NS4106001B	VMAX 4G 10K 600GB SAS DRV	$0.00	A	51%	$0.00	$369.75	$0.00	$0.00	$0.00	$0.00	$369.75
5	NS4106001BTU	VMAX 4G 10K 600GB SAS DRV UPG TAA	$3,450.00	A	51%	$1,690.50	$383.30	$0.00	$0.00	$0.00	$0.00	$383.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS4106001BU	VMAX 4G 10K 600GB SAS DRV UPG	$3,450.00	A	51%	$1,690.50	$383.30	$0.00	$0.00	$0.00	$0.00	$383.30
5	NS4106001C	VMAX 4G 10K 600GB SAS DRV IBM-I	$0.00	A	51%	$0.00	$369.75	$0.00	$0.00	$0.00	$0.00	$369.75
5	NS4106001CTU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	$3,450.00	A	51%	$1,690.50	$383.30	$0.00	$0.00	$0.00	$0.00	$383.30
5	NS4106001CU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	$3,450.00	A	51%	$1,690.50	$383.30	$0.00	$0.00	$0.00	$0.00	$383.30
5	NSXDM00-4A	NSX XBLADE60: 4GB,6CU+2OP	$0.00	A	51%	$0.00	$4,725.00	$0.00	$0.00	$0.00	$0.00	$4,725.00
5	NSXDM00-4A-U	NSX XB60: 4GB,6CU+2OP-UPG	$0.00	A	51%	$0.00	$4,721.54	$0.00	$0.00	$0.00	$0.00	$4,721.54
5	NSXDM01-4C	NSX XBLADE65 4GBMEM 6CU+2OP GIGE 1X10GIG	$0.00	A	51%	$0.00	$7,560.00	$0.00	$0.00	$0.00	$0.00	$7,560.00
5	NSXDM01-4C-S	NSX XBLADE60 TO XBLADE 65 UPGRADE	$0.00	A	51%	$0.00	$7,554.46	$0.00	$0.00	$0.00	$0.00	$7,554.46
5	NSXDM01-4C-U	XBLADE 4GBMEM 6CU+2OP GIGE 1X10GIGE UPG	$0.00	A	51%	$0.00	$7,563.68	$0.00	$0.00	$0.00	$0.00	$7,563.68
5	NSXDME00	NSX EXP CHASSIS: NO BLADE	$0.00	A	51%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	NSXDME00-U	NSX EXP CHAS: NO BL-UPG	$0.00	A	51%	$0.00	$1,625.73	$0.00	$0.00	$0.00	$0.00	$1,625.73
5	NSXRACKU	NSX BASE CAB: 2CS+UPS	$0.00	A	51%	$0.00	$14,250.00	$0.00	$0.00	$0.00	$0.00	$14,250.00
5	NT47230001B	VMAX 4G 7_2K3000GB DRV	$4,215.00	A	51%	$2,065.35	$632.25	$0.00	$0.00	$0.00	$0.00	$632.25
5	NT47230001BTU	VMAX 4G 7_2K3000GB DRV UPG TAA	$5,900.00	A	51%	$2,891.00	$655.49	$0.00	$0.00	$0.00	$0.00	$655.49
5	NT47230001BU	VMAX 4G 7_2K3000GB DRV UPG	$5,900.00	A	51%	$2,891.00	$655.49	$0.00	$0.00	$0.00	$0.00	$655.49
5	NT47230001C	VMAX 4G 7_2K3000GB DRV FOR IBM-I	$4,215.00	A	51%	$2,065.35	$632.25	$0.00	$0.00	$0.00	$0.00	$632.25
5	NT47230001CTU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG TAA	$5,900.00	A	51%	$2,891.00	$655.49	$0.00	$0.00	$0.00	$0.00	$655.49
5	NT47230001CU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG	$5,900.00	A	51%	$2,891.00	$655.49	$0.00	$0.00	$0.00	$0.00	$655.49
5	PDP-1PHA-RC	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-1PHTA-RC	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHDELA-R	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHDEL-IN	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS)	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHDEL-IR	QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHDELT-R	QTY 2 3-PH DELTA PDP TYCO/AMP-ROHS COMPL	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHWYEA-R	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPLT	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHWYET-N	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS CMP	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	PDP-3PHWYET-R	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SB-00004-RET	VMAX 4Gb 4S FIC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-00040-RET	VMAX 4Gb 4M FIC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-00400-RET	VMAX 4M GIGE RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-08000-RET	VMAX 4Gb 8S FC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-128A-BASE	VMAX SE BASE-128GB	$0.00	A	51%	$0.00	$39,588.00	$0.00	$0.00	$0.00	$0.00	$39,588.00
5	SB-128A-BASEC	VMAX SE BASE-128GB-C	$0.00	A	51%	$0.00	$39,588.00	$0.00	$0.00	$0.00	$0.00	$39,588.00
5	SB-128AD-BASC	VMAX SE BASE-128GB-C with Encryption	$0.00	A	51%	$0.00	$46,338.00	$0.00	$0.00	$0.00	$0.00	$46,338.00
5	SB-128AD-BASE	VMAX SE BASE-128GB with Encryption	$0.00	A	51%	$0.00	$46,338.00	$0.00	$0.00	$0.00	$0.00	$46,338.00
5	SB-128-BASE	VMAX BASE-128GB	$0.00	A	51%	$0.00	$51,850.50	$0.00	$0.00	$0.00	$0.00	$51,850.50
5	SB-128-BASEC	VMAX BASE -128GB-C	$0.00	A	51%	$0.00	$51,850.50	$0.00	$0.00	$0.00	$0.00	$51,850.50
5	SB-128D-BASE	VMAX BASE-128GB with Encryption	$0.00	A	51%	$0.00	$58,600.50	$0.00	$0.00	$0.00	$0.00	$58,600.50
5	SB-128D-BASEC	VMAX BASE -128GB-C with Encryption	$0.00	A	51%	$0.00	$58,600.50	$0.00	$0.00	$0.00	$0.00	$58,600.50
5	SB-128-RET	VMAX MEMORY RETURN 128GB	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-15-DCH	STOR BAY 15SLT DR ENCL	$0.00	A	51%	$0.00	$780.00	$0.00	$0.00	$0.00	$0.00	$780.00
5	SB-15-DCH-U	STOR BAY 15SLT DR ENCL U	$0.00	A	51%	$0.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	SB-15-DCH-UFD	SB DCH 15SLT DR ENC UFD	$5,200.00	A	51%	$2,548.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	SB-15-DIR	STOR BAY 15SLT DR ENCL	$0.00	A	51%	$0.00	$780.00	$0.00	$0.00	$0.00	$0.00	$780.00
5	SB-15-DIR-U	STOR BAY 15SLT DR ENCL U	$0.00	A	51%	$0.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	SB-15-DIR-UFD	SB DIR 15SLT DR ENC UFD	$5,200.00	A	51%	$2,548.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	SB-1P	VMAX 1P INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-1P-A	VMAX SE 1P INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-32-128UFD	VMAX MEMCONV 2X16 to 2X64 GB	$159,145.00	A	51%	$77,981.05	$18,365.33	$0.00	$0.00	$0.00	$0.00	$18,365.33
5	SB-32-64UFD	VMAX MEMCONV 2X16 to 2X32 GB	$46,120.00	A	51%	$22,598.80	$5,322.25	$0.00	$0.00	$0.00	$0.00	$5,322.25
5	SB-32A-BASE	VMAX BASE SE-32GB	$0.00	A	51%	$0.00	$24,789.75	$0.00	$0.00	$0.00	$0.00	$24,789.75
5	SB-32A-BASEC	VMAX SE BASE-32GB-C	$0.00	A	51%	$0.00	$24,789.75	$0.00	$0.00	$0.00	$0.00	$24,789.75
5	SB-32AD-BASE	VMAX SE BASE-32GB with Encryption	$0.00	A	51%	$0.00	$31,539.75	$0.00	$0.00	$0.00	$0.00	$31,539.75
5	SB-32AD-BASEC	VMAX SE BASE-32GB-C with Encryption	$0.00	A	51%	$0.00	$31,539.75	$0.00	$0.00	$0.00	$0.00	$31,539.75
5	SB-32-BASE	VMAX BASE-32GB	$0.00	A	51%	$0.00	$35,995.50	$0.00	$0.00	$0.00	$0.00	$35,995.50
5	SB-32-BASEC	VMAX BASE-32GB-C	$0.00	A	51%	$0.00	$35,995.50	$0.00	$0.00	$0.00	$0.00	$35,995.50
5	SB-32D-BASE	VMAX BASE-32GB with Encryption	$0.00	A	51%	$0.00	$42,745.50	$0.00	$0.00	$0.00	$0.00	$42,745.50
5	SB-32D-BASEC	VMAX BASE-32GB-C with Encryption	$0.00	A	51%	$0.00	$42,745.50	$0.00	$0.00	$0.00	$0.00	$42,745.50
5	SB-32-RET	VMAX MEMORY RETURN 32GB	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-3D	VMAX DELTA INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-3D-A	VMAX SE DELTA INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-3Y	VMAX WYE INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-3Y-A	VMAX SE WYE INFRAST	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB4-15-DCH	DMX4 STOR BAY 15SLT DR ENCL	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB4-15-DCH-U	DMX4 STOR BAY 15SLT DR ENCL U	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	SB4-15DCH-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB4-15-DIR	DMX4 STOR BAY 15SLT DR ENCL	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB4-15-DIR-U	DMX4 STOR BAY 15SLT DR ENCL U	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	SB4-15DIR-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-44000-RET	VMAX 4Gb 4M4S FC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-62000-RET	VMAX 4Gb 6M2S FC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-64-128UFD	VMAX MEMCONV 2X32 to 2X64 GB	$146,770.00	A	51%	$71,917.30	$16,937.26	$0.00	$0.00	$0.00	$0.00	$16,937.26
5	SB-64A-BASE	VMAX SE BASE-64GB	$0.00	A	51%	$0.00	$28,307.25	$0.00	$0.00	$0.00	$0.00	$28,307.25
5	SB-64A-BASEC	VMAX SE BASE-64GB-C	$0.00	A	51%	$0.00	$28,307.25	$0.00	$0.00	$0.00	$0.00	$28,307.25
5	SB-64AD-BASE	VMAX SE BASE-64GB with Encryption	$0.00	A	51%	$0.00	$35,057.25	$0.00	$0.00	$0.00	$0.00	$35,057.25
5	SB-64AD-BASEC	VMAX SE BASE-64GB-C with Encryption	$0.00	A	51%	$0.00	$35,057.25	$0.00	$0.00	$0.00	$0.00	$35,057.25
5	SB-64-BASE	VMAX BASE-64GB	$0.00	A	51%	$0.00	$40,196.25	$0.00	$0.00	$0.00	$0.00	$40,196.25
5	SB-64-BASEC	VMAX BASE -64GB-C	$0.00	A	51%	$0.00	$40,196.25	$0.00	$0.00	$0.00	$0.00	$40,196.25
5	SB-64D-BASE	VMAX BASE-64GB with Encryption	$0.00	A	51%	$0.00	$46,946.25	$0.00	$0.00	$0.00	$0.00	$46,946.25
5	SB-64D-BASEC	VMAX BASE -64GB-C with Encryption	$0.00	A	51%	$0.00	$46,946.25	$0.00	$0.00	$0.00	$0.00	$46,946.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SB-64-RET	VMAX MEMORY RETURN 64GB	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-80000-RET	VMAX 4Gb 8M FC RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SBA-CNV-1PU	VMAX SE Conv to 1P infrastructure	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SBA-CNV-3DU	VMAX SE Conv to 3D infrastructure	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SBA-CNV-3YU	VMAX SE Conv to 3Y infrastructure	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SBA-CNVDB-1PU	VMAX-SE EXPN BAY POWER CONVERSION 1P UPG	$4,340.00	A	51%	$2,126.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-AD128DNDCU	VMAX UPG ENGINE-128GB-C with Encryption	$433,500.00	A	51%	$212,415.00	$50,025.90	$0.00	$0.00	$0.00	$0.00	$50,025.90
5	SB-AD128NDECU	VMAX UPG ENGINE-128GB-C	$375,000.00	A	51%	$183,750.00	$43,275.00	$0.00	$0.00	$0.00	$0.00	$43,275.00
5	SB-ADD128DNDC	VMAX ADD ENGINE-128GB-C with Encryption	$333,460.00	A	51%	$163,395.40	$50,019.00	$0.00	$0.00	$0.00	$0.00	$50,019.00
5	SB-ADD128DNDE	VMAX ADD ENGINE-128GB with Encryption	$333,460.00	A	51%	$163,395.40	$50,019.00	$0.00	$0.00	$0.00	$0.00	$50,019.00
5	SB-ADD128DNDU	VMAX UPG ENGINE-128GB with Encryption	$433,500.00	A	51%	$212,415.00	$50,025.90	$0.00	$0.00	$0.00	$0.00	$50,025.90
5	SB-ADD128NDE	VMAX ADD ENGINE-128GB	$0.00	A	51%	$0.00	$43,269.00	$0.00	$0.00	$0.00	$0.00	$43,269.00
5	SB-ADD128NDEC	VMAX ADD ENGINE-128GB-C	$0.00	A	51%	$0.00	$43,269.00	$0.00	$0.00	$0.00	$0.00	$43,269.00
5	SB-ADD128NDEU	VMAX UPG ENGINE-128GB	$375,000.00	A	51%	$183,750.00	$43,275.00	$0.00	$0.00	$0.00	$0.00	$43,275.00
5	SB-ADD32DNDCU	VMAX UPG ENGINE-32GB-C with Encryption	$293,160.00	A	51%	$143,648.40	$33,830.66	$0.00	$0.00	$0.00	$0.00	$33,830.66
5	SB-ADD32DNDE	VMAX ADD ENGINE-32GB with Encryption	$225,505.00	A	51%	$110,497.45	$33,825.75	$0.00	$0.00	$0.00	$0.00	$33,825.75
5	SB-ADD32DNDEC	VMAX ADD ENGINE-32GB-C with Encryption	$225,505.00	A	51%	$110,497.45	$33,825.75	$0.00	$0.00	$0.00	$0.00	$33,825.75
5	SB-ADD32DNDEU	VMAX UPG ENGINE-32GB with Encryption	$293,160.00	A	51%	$143,648.40	$33,830.66	$0.00	$0.00	$0.00	$0.00	$33,830.66
5	SB-ADD32NDE	VMAX ADD ENGINE-32GB	$0.00	A	51%	$0.00	$27,075.75	$0.00	$0.00	$0.00	$0.00	$27,075.75
5	SB-ADD32NDEC	VMAX ADD ENGINE-32GB-C	$0.00	A	51%	$0.00	$27,075.75	$0.00	$0.00	$0.00	$0.00	$27,075.75
5	SB-ADD32NDECU	VMAX UPG ENGINE-32GB-C	$234,660.00	A	51%	$114,983.40	$27,079.76	$0.00	$0.00	$0.00	$0.00	$27,079.76
5	SB-ADD32NDEU	VMAX UPG ENGINE-32GB	$234,660.00	A	51%	$114,983.40	$27,079.76	$0.00	$0.00	$0.00	$0.00	$27,079.76
5	SB-ADD64DNDCU	VMAX UPG ENGINE-64GB-C with Encryption	$325,890.00	A	51%	$159,686.10	$37,607.71	$0.00	$0.00	$0.00	$0.00	$37,607.71
5	SB-ADD64DNDE	VMAX ADD ENGINE-64GB with Encryption	$250,685.00	A	51%	$122,835.65	$37,602.75	$0.00	$0.00	$0.00	$0.00	$37,602.75
5	SB-ADD64DNDEC	VMAX ADD ENGINE-64GB-C with Encryption	$250,685.00	A	51%	$122,835.65	$37,602.75	$0.00	$0.00	$0.00	$0.00	$37,602.75
5	SB-ADD64DNDEU	VMAX UPG ENGINE-64GB with Encryption	$325,890.00	A	51%	$159,686.10	$37,607.71	$0.00	$0.00	$0.00	$0.00	$37,607.71
5	SB-ADD64NDE	VMAX ADD ENGINE-64GB	$0.00	A	51%	$0.00	$30,852.75	$0.00	$0.00	$0.00	$0.00	$30,852.75
5	SB-ADD64NDEC	VMAX ADD ENGINE-64GB-C	$0.00	A	51%	$0.00	$30,852.75	$0.00	$0.00	$0.00	$0.00	$30,852.75
5	SB-ADD64NDECU	VMAX UPG ENGINE-64GB-C	$267,390.00	A	51%	$131,021.10	$30,856.81	$0.00	$0.00	$0.00	$0.00	$30,856.81
5	SB-ADD64NDEU	VMAX UPG ENGINE-64GB	$267,390.00	A	51%	$131,021.10	$30,856.81	$0.00	$0.00	$0.00	$0.00	$30,856.81
5	SBA-SILENCER	VMAX SE SILENCER KIT SYS BAY	$2,000.00	A	51%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SBA-TOP-KIT	VMAX-SE Sys Bay Top Routing Kit	$1,080.00	A	51%	$529.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-BBU	STOR BAY BATTERY BACK-U	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-BBU-U	STOR BAY BATTERY BACK-UP	$3,400.00	A	51%	$1,666.00	$392.36	$0.00	$0.00	$0.00	$0.00	$392.36
5	SB-BBU-UFD	SB BATTERY BACK-UP UFD	$3,400.00	A	51%	$1,666.00	$392.36	$0.00	$0.00	$0.00	$0.00	$392.36
5	SB-CNV-3DU	VMAX Conv to 3D infra/storage bay	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SB-CNV-3YU	VMAX Conv to 3Y infra/storage bay	$4,340.00	A	51%	$2,126.60	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	SB-CNVDB-1PU	VMAX Conv to 1P storage bay	$4,340.00	A	51%	$2,126.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-CNVINF-1PU	VMAX Conv to 1P infrastructure	$4,340.00	A	51%	$2,126.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-COMPRSUFD	VMAX UPG CMPR ENABLED	$16,460.00	A	51%	$8,065.40	$1,899.48	$0.00	$0.00	$0.00	$0.00	$1,899.48
5	SB-DBA-DC-1P	VMAX SE SB DCH 1PHASE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC1PPU	VMAX SE SB DCH 1-PH UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC-1PU	VMAX SE SB DCH 1 PHASE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC-3D	VMAX SE SB DCH DELTA	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC3DPU	VMAX SE SB DCH DELTA UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC-3DU	VMAX SE SB DCH DELTA UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC-3Y	VMAX SE SB DCH WYE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC3YPU	VMAX SE SB DCH WYE UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DC-3YU	VMAX SE SB DCH WYE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBA-DCS-1P	VMAX SE SB SEPARATED DCH 1PHASE	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DBA-DCS1PU	VMAX SE SB SEPARATED DCH 1PHASE UPG	$49,730.00	A	51%	$24,367.70	$5,738.84	$0.00	$0.00	$0.00	$0.00	$5,738.84
5	SB-DBA-DCS-3D	VMAX SE SB SEPARATED DCH DELTA	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DBA-DCS3DU	VMAX SE SB SEPARATED DCH DELTA UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DBA-DCS-3Y	VMAX SE SB SEPARATED DCH WYE	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DBA-DCS3YU	VMAX SE SB SEPARATED DCH WYE UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DB-BOT-KIT	VMAX BOT ROUTING KIT	$1,080.00	A	51%	$529.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-DB-DC-1P	VMAX SB DCH 1 PHASE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-1PPU	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-1PU	VMAX SB DCH 1 PHASE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3D	VMAX SB DCH DELTA	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3DPU	VMAX SB DCH DELTA UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3DU	VMAX SB DCH DELTA UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3Y	VMAX SB DCH WYE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3YP	VMAX SB DCH WYE WITH PERF REAR DOOR	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3YPU	VMAX SB DCH WYE UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DC-3YU	VMAX SB DCH WYE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DBDC-SPS	VMAX SB DCH SPS	$0.00	A	51%	$0.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DBDC-SPS-U	VMAX SB DCH SPS UPG	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DBDCSPS-UF	VMAX SB DCH SPS UFD	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DB-DIR-1P	VMAX SB DIR 1 PHASE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR1PPU	VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-1PU	VMAX SB DIR 1 PHASE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-3D	VMAX SB DIR DELTA	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR3DPU	VMAX SB DIR DELTA UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-3DU	VMAX SB DIR DELTA UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-3Y	VMAX SB DIR WYE	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-3YP	VMAX SB DIR WYE PERF REAR DOOR	$0.00	A	51%	$0.00	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR3YPU	VMAX SB DIR WYE UPG PERF REAR DOOR	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-DIR-3YU	VMAX SB DIR WYE UPG	$27,315.00	A	51%	$13,384.35	$4,097.25	$0.00	$0.00	$0.00	$0.00	$4,097.25
5	SB-DB-SOLIDDR	VMAX Solid Rear Door-storage bay	$1,400.00	A	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SB-DB-SPS	VMAX SB SPS	$0.00	A	51%	$0.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DB-SPS-U	VMAX SB SPS UPG	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DB-SPS-UFD	VMAX SB SPS UFD	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-DDB-DC-1P	VMAX SEP SB 1PHASE	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-1PP	VMAX SEP SB 1PH PERF REAR DOOR	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC1PPU	VMAX SEP SB 1PH PERF REAR DOOR UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-1PU	VMAX SEP SB 1PHASE UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3D	VMAX SEP SB DELTA	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3DP	VMAX SEP SB DELTA PERF REAR DOOR	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3DU	VMAX SEP SB DELTA UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3Y	VMAX SEP SB WYE	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3YP	VMAX SEP SB WYE PERF REAR DOOR	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DDB-DC-3YU	VMAX SEP SB WYE UPG	$49,730.00	A	51%	$24,367.70	$7,459.50	$0.00	$0.00	$0.00	$0.00	$7,459.50
5	SB-DE15A-DIR	VMAX 15SLTA DRV ENCL	$0.00	A	51%	$0.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15DCH	VMAX 15SLT DR ENCL	$0.00	A	51%	$0.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15DCHU	VMAX 15SLT DR ENCL UPG	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15DCHUFD	VMAX 15SLT DR ENCL UFD	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15-DIR	VMAX 15SLT DR ENCL	$0.00	A	51%	$0.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15-DIRU	VMAX 15SLT DR ENCL UPG	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-DE15DIRUFD	VMAX 15SLT DR ENCL UFD	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	SB-FE00004	VMAX 4Gb 4S FIC	$0.00	A	51%	$0.00	$456.00	$0.00	$0.00	$0.00	$0.00	$456.00
5	SB-FE00004E	VMAX 8Gb 4S FIC	$0.00	A	51%	$0.00	$1,368.00	$0.00	$0.00	$0.00	$0.00	$1,368.00
5	SB-FE00004EU	VMAX 8Gb 4S FIC-UPG	$11,855.00	A	51%	$5,808.95	$1,368.07	$0.00	$0.00	$0.00	$0.00	$1,368.07
5	SBFE00004EUF	VMAX 8Gb 4S FIC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE00004U	VMAX 4Gb 4S FIC-UPG	$3,950.00	A	51%	$1,935.50	$455.83	$0.00	$0.00	$0.00	$0.00	$455.83
5	SB-FE00004UFD	VMAX 4Gb 4S FIC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE00040E	VMAX 8Gb 4M FIC	$0.00	A	51%	$0.00	$912.00	$0.00	$0.00	$0.00	$0.00	$912.00
5	SB-FE00040EU	VMAX 8Gb 4M FIC-UPG	$7,905.00	A	51%	$3,873.45	$912.24	$0.00	$0.00	$0.00	$0.00	$912.24
5	SBFE00040EUF	VMAX 8Gb 4M FIC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE00040U	VMAX 4Gb 4M FIC-UPG	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-FE00040UFD	VMAX 4Gb 4M FIC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE00400T	VMAX 10Gb 4M GIGE	$0.00	A	51%	$0.00	$912.00	$0.00	$0.00	$0.00	$0.00	$912.00
5	SB-FE00400TU	VMAX 10Gb 4M GIGE-UPG	$7,904.00	A	51%	$3,872.96	$912.12	$0.00	$0.00	$0.00	$0.00	$912.12
5	SB-FE00400TUF	VMAX 10Gb 4M GIGE-CV	$0.00	A	51%	$0.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE00400U	VMAX 4M GIGE-UPG	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-FE00400UFD	VMAX 4M GIGE-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE08000	VMAX 4Gb 8S FC	$0.00	A	51%	$0.00	$912.00	$0.00	$0.00	$0.00	$0.00	$912.00
5	SB-FE08000E	VMAX 8Gb 8S FC	$0.00	A	51%	$0.00	$1,824.00	$0.00	$0.00	$0.00	$0.00	$1,824.00
5	SB-FE08000EU	VMAX 8Gb 8S FC-UPG	$15,810.00	A	51%	$7,746.90	$1,824.47	$0.00	$0.00	$0.00	$0.00	$1,824.47
5	SBFE08000EUF	VMAX 8Gb 8S FC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE08000U	VMAX 4Gb 8S FC-UPG	$7,905.00	A	51%	$3,873.45	$912.24	$0.00	$0.00	$0.00	$0.00	$912.24
5	SB-FE08000UFD	VMAX 4Gb 8S FC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE44000	VMAX 4Gb 4M4S FC	$0.00	A	51%	$0.00	$456.00	$0.00	$0.00	$0.00	$0.00	$456.00
5	SB-FE44000E	VMAX 8Gb 4M4S FC	$0.00	A	51%	$0.00	$1,368.00	$0.00	$0.00	$0.00	$0.00	$1,368.00
5	SB-FE44000EU	VMAX 8Gb 4M4S FC-UPG	$11,855.00	A	51%	$5,808.95	$1,368.07	$0.00	$0.00	$0.00	$0.00	$1,368.07
5	SBFE44000EUF	VMAX 8Gb 4M4S FC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE44000U	VMAX 4Gb 4M4S FC-UPG	$3,950.00	A	51%	$1,935.50	$455.83	$0.00	$0.00	$0.00	$0.00	$455.83
5	SB-FE44000UFD	VMAX 4Gb 4M4S FC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE62000	VMAX 4Gb 6M2S FC	$0.00	A	51%	$0.00	$228.00	$0.00	$0.00	$0.00	$0.00	$228.00
5	SB-FE62000E	VMAX 8Gb 6M2S FC	$0.00	A	51%	$0.00	$1,140.00	$0.00	$0.00	$0.00	$0.00	$1,140.00
5	SB-FE62000EU	VMAX 8Gb 6M2S FC-UPG	$9,880.00	A	51%	$4,841.20	$1,140.15	$0.00	$0.00	$0.00	$0.00	$1,140.15
5	SBFE62000EUF	VMAX 8Gb 6M2S FC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE62000U	VMAX 4Gb 6M2S FC-UPG	$1,975.00	A	51%	$967.75	$227.92	$0.00	$0.00	$0.00	$0.00	$227.92
5	SB-FE62000UFD	VMAX 4Gb 6M2S FC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-FE80000	VMAX 4Gb 8M FC	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-FE80000E	VMAX 8Gb 8M FC	$0.00	A	51%	$0.00	$912.00	$0.00	$0.00	$0.00	$0.00	$912.00
5	SB-FE80000EU	VMAX 8Gb 8M FC-UPG	$7,905.00	A	51%	$3,873.45	$912.24	$0.00	$0.00	$0.00	$0.00	$912.24
5	SB-FE80000EUF	VMAX 8Gb 8M FC-CV	$19,000.00	A	51%	$9,310.00	$2,850.00	$0.00	$0.00	$0.00	$0.00	$2,850.00
5	SB-FE80000U	VMAX 4Gb 8M FC-UPG	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-FE80000UFD	VMAX 4Gb 8M FC-CV	$19,000.00	A	51%	$9,310.00	$2,192.60	$0.00	$0.00	$0.00	$0.00	$2,192.60
5	SB-GE-ISCSI	VMAX GIGE ISCSI PORTS	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-GE-SRDF	VMAX GIGE SRDF PORTS	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-INF-PERFDR	VMAX Perf Rear Door-infrastructure	$1,400.00	A	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-NOCMPRSRET	VMAX NON-CMPR RETURN	$0.00	A	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-PERFREARDR	VMAX STORAGE BAY PERFORATED REAR DOOR	$1,400.00	A	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-SECUREA	VMAX SE SEISMIC BRKT KIT	$8,120.00	A	51%	$3,978.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-SPSA	VMAX SE BAY SPS	$0.00	A	51%	$0.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	SB-SYS-TOPKIT	VMAX SYSTEM BAY TOP ROUTING KIT	$1,080.00	A	51%	$529.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SB-VMAX-LOGO	VMAX/VMAX SE DOOR LOGO RETROFIT KIT	$250.00	A	51%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-115V	MODEM 115V	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-230V	MODEM 230V	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-ARTINA	MODEM ARGENTINA	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-AST	MODEM AUSTRIA	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-AUL	SYMII.5 MODEM AUSTRALIA	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-BEL	SYMII.5 MODEM BELGIUM	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-CZ	MODEM CZECH	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-DEN	SYMII.5 MODEM DENMARK	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-DMX3	MODEM FOR SYMMETRIX DMX3 SYSTEMS	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-DMX4	MODEM FOR SYMMETRIX DMX4 SYSTEMS	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-EUR	MODEM EURO	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMMOD-FIN	MODEM FINLAND	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-FRA	SYMII.5 MODEM FRANCE	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-GER	SYMII.5 MODEM GERMANY	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-HK	SYMII.5 MODEM HONG KONG	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-IR1	SYMII.5 MODEM ICELAND	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-IRL	MODEM IRELAND	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-ISR	MODEM ISRAEL	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-ITA	SYMII.5 MODEM ITALY	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-JAP	SYMII.5 MODEM JAPAN	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-KOR	SYMII.5 MODEM KOREA	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-MOR	MODEM MOROCCO	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-NET	SYMI.5 MODEM NETHERLANDS	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-NOR	SYMII.5 MODEM NORWAY	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-NZEA	MODEM NEW ZEALAND	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-SA	SYMII.5 MODEM S.AFRICA	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-SPA	MODEM SPAIN	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-SWE	SYMII.5 MODEM SWEDEN	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-SWI	SYMII.5 MODEM SWITZERLAND	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-SWZ	SYMII.5 MODEM SWITZ INTER	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-TAI	SYMII.5 MODEM TAIWAN	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-UK	SYMMETRIXII.5 MODEM UK	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMOD-US	MODEM UNITED STATES	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	$1,620.00	A	51%	$793.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	$520.00	A	51%	$254.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	$410.00	A	51%	$200.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	$750.00	A	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	$410.00	A	51%	$200.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	$1,020.00	A	51%	$499.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	$470.00	A	51%	$230.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-SECURE1	HALF BAY SEISMIC KIT	$2,600.00	A	51%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-SECURE2	1 BAY SEISMIC KIT	$12,200.00	A	51%	$5,978.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-SECURE3	3 BAY SEISMIC KIT	$12,200.00	A	51%	$5,978.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TB-15-DIR	EQUIP BAY 15 SLOT DR ENCL	$0.00	A	51%	$0.00	$780.00	$0.00	$0.00	$0.00	$0.00	$780.00
5	TB-15-DIR-U	EQUIP BAY 15SLT DR ENCL U	$5,200.00	A	51%	$2,548.00	$600.08	$0.00	$0.00	$0.00	$0.00	$600.08
5	TB-15-DIR-UFD	SYS BAY 15 SLT DR ENC FLD UPG	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	TB24-SILENCER	SYSTEM BAY SILENCER KIT	$2,500.00	A	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TB4-15-DIR	Equip Bay 15 Slot DR encl	$5,100.00	A	51%	$2,499.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00
5	TB4-15-DIRU	Equip Bay 15SLT DR ENCLUPG	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	TB4-15-DIRUFD	SYS BAY 15 SLT DR ENC FLD UPG	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	TB-BBU	EQUIP BAY BATTERY BACK-UP	$3,400.00	A	51%	$1,666.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	TB-BBU-U	EQUIP BAY BATTERY BACKUPU	$3,400.00	A	51%	$1,666.00	$392.36	$0.00	$0.00	$0.00	$0.00	$392.36
5	TB-BBU-UFD	SYS BAY BATTERY BACK-UP FLD UPG	$5,100.00	A	51%	$2,499.00	$588.54	$0.00	$0.00	$0.00	$0.00	$588.54
5	Z8530-2E	MF SYMM 8530 2TB ESCON	$0.00	A	51%	$0.00	$51,240.00	$0.00	$0.00	$0.00	$0.00	$51,240.00
5	Z8530-2F	MF 8530 2TB FICON	$0.00	A	51%	$0.00	$53,640.00	$0.00	$0.00	$0.00	$0.00	$53,640.00
5	Z8530-3.5E	MF SYMM 8530 3.5TB ESCON	$0.00	A	51%	$0.00	$68,040.00	$0.00	$0.00	$0.00	$0.00	$68,040.00
5	Z8530-3.5F	MF SYMM 8530 3.5TB FICON	$0.00	A	51%	$0.00	$70,440.00	$0.00	$0.00	$0.00	$0.00	$70,440.00
5	Z8830-10E	MF SYMM 8830 10TB ESCON	$0.00	A	51%	$0.00	$167,520.00	$0.00	$0.00	$0.00	$0.00	$167,520.00
5	Z8830-10F	MF SYMM 8830 10TB FICON	$0.00	A	51%	$0.00	$171,120.00	$0.00	$0.00	$0.00	$0.00	$171,120.00
5	Z8830-5E	MF SYMM 8830 5TB	$0.00	A	51%	$0.00	$108,720.00	$0.00	$0.00	$0.00	$0.00	$108,720.00
5	Z8830-5F	MF SYMM 8830 5TB FICON	$0.00	A	51%	$0.00	$112,320.00	$0.00	$0.00	$0.00	$0.00	$112,320.00
5	Z-SILENCER	SILENCER Z8530Z8830	$770.00	A	51%	$377.30	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	$1,000.00	B	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUX-M1GI-A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	$0.00	B	51%	$0.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	AUX-M4GF-BE-A	CELERRA 4FC 4G BE SLIC PAIR FOR AUX FACT	$0.00	B	51%	$0.00	$1,500.00	$1,100.00	$0.00	$400.00	$0.00	$1,500.00
5	AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	$20,000.00	B	51%	$9,800.00	$3,000.00	$2,200.00	$0.00	$800.00	$0.00	$3,000.00
5	AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	$5,000.00	B	51%	$2,450.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	AUX-M4GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	$0.00	B	51%	$0.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	$12,500.00	B	51%	$6,125.00	$1,875.00	$1,375.00	$0.00	$500.00	$0.00	$1,875.00
5	AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	$6,250.00	B	51%	$3,062.50	$937.50	$687.50	$0.00	$250.00	$0.00	$937.50
5	AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	$8,750.00	B	51%	$4,287.50	$1,312.50	$962.50	$0.00	$350.00	$0.00	$1,312.50
5	AUX-M8GF-FE-A	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	$0.00	B	51%	$0.00	$937.50	$687.50	$0.00	$250.00	$0.00	$937.50
5	AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	$8,750.00	B	51%	$4,287.50	$1,312.50	$962.50	$0.00	$350.00	$0.00	$1,312.50
5	AUX-MXGFCEOPA	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	$0.00	B	51%	$0.00	$900.00	$660.00	$0.00	$240.00	$0.00	$900.00
5	AUX-MXGFCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	$8,100.00	B	51%	$3,969.00	$1,215.00	$891.00	$0.00	$324.00	$0.00	$1,215.00
5	AUX-MXGFCETWA	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	$0.00	B	51%	$0.00	$630.00	$462.00	$0.00	$168.00	$0.00	$630.00
5	AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	$5,670.00	B	51%	$2,778.30	$850.50	$623.70	$0.00	$226.80	$0.00	$850.50
5	AUX-MXGI-A	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT	$0.00	B	51%	$0.00	$2,250.00	$1,650.00	$0.00	$600.00	$0.00	$2,250.00
5	AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	$21,000.00	B	51%	$10,290.00	$3,150.00	$2,310.00	$0.00	$840.00	$0.00	$3,150.00
5	BROKERAGE-HW	BROKERAGE HW MISC	$10,204.08	B	51%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BROKERAGE-VCE	BROKERAGE-VCE MISC	$10,204.08	B	51%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-1	2 C13 PWRCORDS W/ NBR 14136 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-11	2 C13 CORDS CNS690 125V 10A - NON DPE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	C13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-15	2 C13 POWER CORDS WITH IN6SA3 PLUGS	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-4	2 C13 PWRCORDS W/ IRAM 2073 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-6	2 C13 PWRCORDS w/ SAA/3 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-9	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	$163,033.00	B	51%	$79,886.17	$24,454.95	$17,933.63	$0.00	$4,347.55	$0.00	$24,454.95
5	C4BFSAW	2.2TB4N MRDWIN LGT2YRMNT	$137,013.00	B	51%	$67,136.37	$20,551.95	$15,071.43	$0.00	$3,653.68	$0.00	$20,551.95
5	C4CEX1K	2.2TB4NOD LGTO1000MAILBX	$201,633.00	B	51%	$98,800.17	$30,244.95	$22,179.63	$0.00	$5,376.88	$0.00	$30,244.95
5	C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	$123,252.00	B	51%	$60,393.48	$18,487.80	$13,557.72	$0.00	$3,286.72	$0.00	$18,487.80
5	C4NBRSS	4NODEMRRD CNTINSTL3YRMNT	$99,102.00	B	51%	$48,559.98	$14,865.30	$10,901.22	$0.00	$2,642.72	$0.00	$14,865.30
5	C8BCEX5	4.4TB8NODE LGTO500MAILBXS	$220,268.00	B	51%	$107,931.32	$33,040.20	$24,229.48	$0.00	$5,873.81	$0.00	$33,040.20
5	C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	$179,613.00	B	51%	$88,010.37	$26,941.95	$19,757.43	$0.00	$4,789.68	$0.00	$26,941.95
5	C8CEX1K	4.4TB8NOD LGTO1000MAILBX	$247,768.00	B	51%	$121,406.32	$37,165.20	$27,254.48	$0.00	$6,607.15	$0.00	$37,165.20
5	C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	$172,154.00	B	51%	$84,355.46	$25,823.10	$18,936.94	$0.00	$4,590.77	$0.00	$25,823.10
5	C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	$157,504.00	B	51%	$77,176.96	$23,625.60	$17,325.44	$0.00	$4,200.11	$0.00	$23,625.60
5	CAT6CBL100	UTP CAT6 CABLE 100 WHITE	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	$100.00	B	51%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	$100.00	B	51%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-ARG	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-AUS	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-IND	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-ISR	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-ITA	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-SWI	CLRN REM MOINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-TAI	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLAR-RM-UK	CLRN REM MAINT MODEM KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-MODEM-US	CLARIION SERVICE MODEM-US	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	$102,300.00	B	51%	$50,127.00	$15,345.00	$11,253.00	$0.00	$2,728.00	$0.00	$15,345.00
5	CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	$9,990.00	B	51%	$4,895.10	$1,498.50	$1,098.90	$0.00	$399.60	$0.00	$1,498.50
5	CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	$9,990.00	B	51%	$4,895.10	$1,498.50	$1,098.90	$0.00	$399.60	$0.00	$1,498.50
5	CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	$17,760.00	B	51%	$8,702.40	$2,664.00	$1,953.60	$0.00	$710.40	$0.00	$2,664.00
5	CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	$17,760.00	B	51%	$8,702.40	$2,664.00	$1,953.60	$0.00	$710.40	$0.00	$2,664.00
5	CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	$24,770.00	B	51%	$12,137.30	$3,715.50	$2,724.70	$0.00	$990.80	$0.00	$3,715.50
5	CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	$24,770.00	B	51%	$12,137.30	$3,715.50	$2,724.70	$0.00	$990.80	$0.00	$3,715.50
5	CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	$1,200.00	B	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	$1,200.00	B	51%	$588.00	$180.00	$132.00	$0.00	$32.00	$0.00	$180.00
5	CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	$20,940.00	B	51%	$10,260.60	$3,141.00	$2,303.40	$0.00	$837.60	$0.00	$3,141.00
5	CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	$20,940.00	B	51%	$10,260.60	$3,141.00	$2,303.40	$0.00	$837.60	$0.00	$3,141.00
5	CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	$38,350.00	B	51%	$18,791.50	$5,752.50	$4,218.50	$0.00	$1,534.00	$0.00	$5,752.50
5	CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	$38,350.00	B	51%	$18,791.50	$5,752.50	$4,218.50	$0.00	$1,534.00	$0.00	$5,752.50
5	CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	$53,350.00	B	51%	$26,141.50	$8,002.50	$5,868.50	$0.00	$2,134.00	$0.00	$8,002.50
5	CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	$53,350.00	B	51%	$26,141.50	$8,002.50	$5,868.50	$0.00	$2,134.00	$0.00	$8,002.50
5	CNACLUSTER	CLUSTER UPG KIT	$10,200.00	B	51%	$4,998.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNACUA1NG4	SINGLE CUA NODE G4LP	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$165.33	$0.00	$930.00
5	CNARK	40U VNX TITAN RACK SINGLE PHASE POWER	$4,200.00	B	51%	$2,058.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR1PH	SP PWR EXP EMC RK	$1,200.00	B	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	$9,990.00	B	51%	$4,895.10	$1,498.50	$1,098.90	$0.00	$399.60	$0.00	$1,498.50
5	CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	$9,990.00	B	51%	$4,895.10	$1,498.50	$1,098.90	$0.00	$399.60	$0.00	$1,498.50
5	CNR2N2FUPG4LP	Centera 2-node field upgrade model with	$17,760.00	B	51%	$8,702.40	$2,664.00	$1,953.60	$0.00	$710.40	$0.00	$2,664.00
5	CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	$17,760.00	B	51%	$8,702.40	$2,664.00	$1,953.60	$0.00	$710.40	$0.00	$2,664.00
5	CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	$24,770.00	B	51%	$12,137.30	$3,715.50	$2,724.70	$0.00	$990.80	$0.00	$3,715.50
5	CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	$24,770.00	B	51%	$12,137.30	$3,715.50	$2,724.70	$0.00	$990.80	$0.00	$3,715.50
5	CNR2N7FUPG4LP	2NODE 750GB FIELD UPG LOW POWER G4	$0.00	B	51%	$0.00	$2,445.00	$1,793.00	$0.00	$434.67	$0.00	$2,445.00
5	CNR2N7MEXG4LP	2NODE 750GB MANF EXPAN LOW POWER G4	$0.00	B	51%	$0.00	$2,010.00	$1,474.00	$0.00	$357.33	$0.00	$2,010.00
5	CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	$950.00	B	51%	$465.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR3PHINT	3P INT PWR OP T RK	$1,200.00	B	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR3PHNAM	3P NAM PWR RK FLD	$1,200.00	B	51%	$588.00	$180.00	$132.00	$0.00	$32.00	$0.00	$180.00
5	CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	$20,940.00	B	51%	$10,260.60	$3,141.00	$2,303.40	$0.00	$837.60	$0.00	$3,141.00
5	CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	$20,940.00	B	51%	$10,260.60	$3,141.00	$2,303.40	$0.00	$837.60	$0.00	$3,141.00
5	CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	$38,350.00	B	51%	$18,791.50	$5,752.50	$4,218.50	$0.00	$1,534.00	$0.00	$5,752.50
5	CNR4N2MBAG4LP	Centera 4-node base manufacturing model	$38,350.00	B	51%	$18,791.50	$5,752.50	$4,218.50	$0.00	$1,534.00	$0.00	$5,752.50
5	CNR4N3FBAG4	4NODE 320GB FIELD BASE G4	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$784.00	$0.00	$4,410.00
5	CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	$53,350.00	B	51%	$26,141.50	$8,002.50	$5,868.50	$0.00	$2,134.00	$0.00	$8,002.50
5	CNR4N3MBAG4	4NODE 320GB MANF BASE G4	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$784.00	$0.00	$4,410.00
5	CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	$53,350.00	B	51%	$26,141.50	$8,002.50	$5,868.50	$0.00	$2,134.00	$0.00	$8,002.50
5	CNR4N5FBAG4	4NODE 500GB FIELD BASE G4	$0.00	B	51%	$0.00	$5,314.50	$3,897.30	$0.00	$944.80	$0.00	$5,314.50
5	CNR4N5FUPG4	4NODE 500GB FIELD UPG G4	$0.00	B	51%	$0.00	$4,741.50	$3,477.10	$0.00	$842.93	$0.00	$4,741.50
5	CNR4N5MBAG4	4 NODE 500GB MANF BASE G4	$0.00	B	51%	$0.00	$5,314.50	$3,897.30	$0.00	$944.80	$0.00	$5,314.50
5	CNR4N5MEXG4	4NODE 500GB MANF EXPAN G4	$0.00	B	51%	$0.00	$3,931.50	$2,883.10	$0.00	$698.93	$0.00	$3,931.50
5	CNR4N7FBAG4LP	4NODE 750GB FIELD BASE LOW POWER G4	$0.00	B	51%	$0.00	$5,445.00	$3,993.00	$0.00	$968.00	$0.00	$5,445.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNR4N7MBAG4LP	4NODE 750GB MANF BASE LOW POWER G4	$0.00	B	51%	$0.00	$5,445.00	$3,993.00	$0.00	$968.00	$0.00	$5,445.00
5	CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	$1,400.00	B	51%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR8NUPG3	8 NODE G3 FIELD UPGRADE	$0.00	B	51%	$0.00	$7,320.00	$5,368.00	$0.00	$1,301.33	$0.00	$7,320.00
5	CNR8TB	CNR 8TB RAW INCRE FAC INS	$40,300.00	B	51%	$19,747.00	$6,045.00	$4,433.00	$0.00	$1,074.67	$0.00	$6,045.00
5	CNR8TBUP	CNR 8TB RAW INCRE FLD INS	$44,180.00	B	51%	$21,648.20	$6,627.00	$4,859.80	$0.00	$1,178.13	$0.00	$6,627.00
5	CNR-CBL15-G4	SHORT UPLINK CBL KIT	$100.00	B	51%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR-CBL70-G4	LONG UPLINK CBL KIT	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCLUSTER	CLUST UPG KIT	$10,200.00	B	51%	$4,998.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCUA1NG4	SINGLE CUA NODE G4	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$165.33	$0.00	$930.00
5	CNRGPLLICHW	CENTERA OPEN SOURCE LICENSES(RTU)	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRGTWY1NG3	CUA 1 NODE GEN3	$0.00	B	51%	$0.00	$930.00	$682.00	$0.00	$165.33	$0.00	$930.00
5	CNRMODEMG4-IL	INTERNATIONAL MODEM KIT FOR CENTERA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRRK	40U T RACK SP POWER	$4,200.00	B	51%	$2,058.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRRK4NG3	CNR GEN3 4NODE CHAN OFF	$0.00	B	51%	$0.00	$7,200.00	$5,280.00	$0.00	$1,280.00	$0.00	$7,200.00
5	CNRRK8NG3	CNR 8NODE GEN3 ENTRY RACK	$0.00	B	51%	$0.00	$8,025.00	$5,885.00	$0.00	$1,426.67	$0.00	$8,025.00
5	CNRRK8TB	40U 6FT CENTERA CABINET WITH 8 TB RAW	$0.00	B	51%	$0.00	$7,266.00	$5,328.40	$0.00	$1,291.73	$0.00	$7,266.00
5	CNRRTSWCH	Dl 8pt GbEth swtch inter	$18,000.00	B	51%	$8,820.00	$2,700.00	$1,980.00	$0.00	$480.00	$0.00	$2,700.00
5	CNRSFPLX10K	LX LONG WAVE SFP OPTION	$800.00	B	51%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRSFPLX35K	LONG WAVE SFP OPT	$2,400.00	B	51%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRSFPSX	SHORT WAVE SFP OPTION	$400.00	B	51%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	$144,900.00	B	51%	$71,001.00	$21,735.00	$15,939.00	$0.00	$3,864.00	$0.00	$21,735.00
5	CTA8-APL	CLOUD TIERING APPLIANCE	$70,000.00	B	51%	$34,300.00	$10,500.00	$7,700.00	$0.00	$933.33	$0.00	$10,500.00
5	CTA8-HA-APL	CLOUD TIERING APL HIGH AVAIL	$34,000.00	B	51%	$16,660.00	$5,100.00	$3,740.00	$0.00	$453.33	$0.00	$5,100.00
5	CTA-APL	CLOUD TIERING APPLIANCE	$0.00	B	51%	$0.00	$6,375.00	$4,675.00	$0.00	$566.67	$0.00	$6,375.00
5	CTA-APL-HA	CLOUD TIERING APPLIANCE HIGH AVAILABILIT	$0.00	B	51%	$0.00	$3,000.00	$2,200.00	$0.00	$266.67	$0.00	$3,000.00
5	CUA-RAIL-ADJ	DELL CUA SERVER ADJUSTABLE RAIL KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CUA-RAIL-FXD	DELL CUA FIXED RAIL KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX10DAE0105	CX3-10 DAE OS W 5 1TB SATA DRIVE FACT IN	$0.00	B	51%	$0.00	$2,092.50	$1,534.50	$0.00	$558.00	$0.00	$2,092.50
5	CX10DAE010F5	CX3-10 DAE OS W 5 1TB SATA DRIVES FLD IN	$0.00	B	51%	$0.00	$2,092.50	$1,534.50	$0.00	$558.00	$0.00	$2,092.50
5	CX10DAE1465	CX3-10 DAE OS W 5 146GB 15K DRIVES- FAC	$0.00	B	51%	$0.00	$1,882.50	$1,380.50	$0.00	$502.00	$0.00	$1,882.50
5	CX10DAE146F5	CX3-10 DAE OS W 5 146 GB DRIVES - FIELD	$0.00	B	51%	$0.00	$1,882.50	$1,380.50	$0.00	$502.00	$0.00	$1,882.50
5	CX10DAE146X5	CX3-10 DAE OS W 5 146-10K FC DRIVE FAC I	$0.00	B	51%	$0.00	$1,650.00	$1,210.00	$0.00	$440.00	$0.00	$1,650.00
5	CX10DAE146XF5	CX3-10 DAE OS W 5 146-10K FC DRIVE FIELD	$0.00	B	51%	$0.00	$1,650.00	$1,210.00	$0.00	$440.00	$0.00	$1,650.00
5	CX10DAE3005	CX3-10 DAE OS W 5 300 GB 10K FACTORY INS	$0.00	B	51%	$0.00	$1,893.75	$1,388.75	$0.00	$505.00	$0.00	$1,893.75
5	CX10DAE300F5	CX3-10 DAE OS W 5 300 GB DRIVES - FIELD	$0.00	B	51%	$0.00	$1,893.75	$1,388.75	$0.00	$505.00	$0.00	$1,893.75
5	CX10DAE300X5	CX3-10 DAE OS W 5 300GB 15K FACT-INSTALL	$0.00	B	51%	$0.00	$2,268.75	$1,663.75	$0.00	$605.00	$0.00	$2,268.75
5	CX10DAE300XF5	CX3-10 DAE OS W 5 300GB 15K DRIVES - FIE	$0.00	B	51%	$0.00	$2,268.75	$1,663.75	$0.00	$605.00	$0.00	$2,268.75
5	CX10DAE4005	CX3-10 DAE OS W 5 400GB 10K FACT-INSTALL	$0.00	B	51%	$0.00	$2,272.50	$1,666.50	$0.00	$606.00	$0.00	$2,272.50
5	CX10DAE400F5	CX3-10 DAE-0S W 5 400GB DRIVES FIELD INS	$0.00	B	51%	$0.00	$2,272.50	$1,666.50	$0.00	$606.00	$0.00	$2,272.50
5	CX10DAE4505	CX3-10 DAE OS W 5 450 GB 15K FACTORY INS	$0.00	B	51%	$0.00	$2,771.25	$2,032.25	$0.00	$739.00	$0.00	$2,771.25
5	CX10DAE450F5	CX3-10 DAE OS W 5 450 GB 15K DRIVES - FI	$0.00	B	51%	$0.00	$2,771.25	$2,032.25	$0.00	$739.00	$0.00	$2,771.25
5	CX10DAE5005	CX3-10 DAE OS W 5 500GB SATA DRIVE FAC I	$0.00	B	51%	$0.00	$2,032.50	$1,490.50	$0.00	$542.00	$0.00	$2,032.50
5	CX10DAE500F5	CX3-10 DAE OS W 5 500 SATA DRIVES FIELD	$0.00	B	51%	$0.00	$2,032.50	$1,490.50	$0.00	$542.00	$0.00	$2,032.50
5	CX10DAE7505	CX3-10 DAE OS W 750GB SATA DRIVE FAC INS	$0.00	B	51%	$0.00	$2,306.25	$1,691.25	$0.00	$615.00	$0.00	$2,306.25
5	CX10DAE750F5	CX3-10 DAE OS W 5 750GB SATA DRIVES FIEL	$0.00	B	51%	$0.00	$2,306.25	$1,691.25	$0.00	$615.00	$0.00	$2,306.25
5	CX200	3U DPE, HA, W/SPS	$0.00	B	51%	$0.00	$2,325.00	$1,705.00	$0.00	$620.00	$0.00	$2,325.00
5	CX200-CX300	CX200 TO CX300 UPGRADE	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX200-CX400	CX200 TO CX400 UPGRADE	$0.00	B	51%	$0.00	$4,500.00	$3,836.80	$0.00	$0.00	$0.00	$4,500.00
5	CX200-CX500	CX200 UPGRADE TO CX500	$0.00	B	51%	$0.00	$3,810.00	$2,794.00	$0.00	$1,016.00	$0.00	$3,810.00
5	CX200-CX600	CX200 TO CX600 UPGRADE	$85,250.00	B	51%	$41,772.50	$11,000.00	$9,377.50	$0.00	$0.00	$0.00	$11,000.00
5	CX200-F14610	CX200 W DRIVES FLD INST	$0.00	B	51%	$0.00	$4,650.00	$3,410.00	$0.00	$1,240.00	$0.00	$4,650.00
5	CX200-F3610	CX200 W DRIVES FLD INST	$0.00	B	51%	$0.00	$3,487.50	$2,557.50	$0.00	$930.00	$0.00	$3,487.50
5	CX200-F7305	CX200 WDRIVES FLD INST	$0.00	B	51%	$0.00	$3,069.00	$2,250.60	$0.00	$818.40	$0.00	$3,069.00
5	CX200-F7310	CX200 W DRIVES FLD INST	$0.00	B	51%	$0.00	$4,020.00	$2,948.00	$0.00	$1,072.00	$0.00	$4,020.00
5	CX200-FD	3U DPE, HA, W/SPS, FIELD	$0.00	B	51%	$0.00	$2,325.00	$1,705.00	$0.00	$620.00	$0.00	$2,325.00
5	CX200LC	CX200 NON-HA FACTORY INS	$0.00	B	51%	$0.00	$1,920.00	$1,408.00	$0.00	$512.00	$0.00	$1,920.00
5	CX200LC-CX200	CX200LC-CX200 CONVERSION	$0.00	B	51%	$0.00	$1,380.00	$1,012.00	$0.00	$368.00	$0.00	$1,380.00
5	CX200LC-FD	CX200 NON-HA FIELD INST	$0.00	B	51%	$0.00	$1,920.00	$1,408.00	$0.00	$512.00	$0.00	$1,920.00
5	CX200-R14610	CX200 BUNDLE FOR EMC RACK W/ 10 146GB 10	$0.00	B	51%	$0.00	$4,650.00	$3,410.00	$0.00	$1,240.00	$0.00	$4,650.00
5	CX200-R3610	CX200 WDRIVES FACT INST	$23,250.00	B	51%	$11,392.50	$3,487.50	$2,557.50	$0.00	$930.00	$0.00	$3,487.50
5	CX200-R7305	CX200 WITH 5 73GB DRIVES	$0.00	B	51%	$0.00	$3,069.00	$2,250.60	$0.00	$818.40	$0.00	$3,069.00
5	CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	$26,800.00	B	51%	$13,132.00	$4,020.00	$2,948.00	$0.00	$1,072.00	$0.00	$4,020.00
5	CX2-300-CX700	CX200300 UPGRADE TOCX700	$0.00	B	51%	$0.00	$10,620.00	$7,788.00	$0.00	$2,832.00	$0.00	$10,620.00
5	CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	$42,300.00	B	51%	$20,727.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX2345-3-40F	CX2/3/4/500 UPGRADE TO MODEL CX3-40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX2345-CX3-40	CX200 300 400 OR 500 UPGRADE TO CX3-40	$0.00	B	51%	$0.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00
5	CX2345-CX3-80	CX200 300 400 OR CX500 UPGRADE TO CX3-80	$0.00	B	51%	$0.00	$10,950.00	$8,030.00	$0.00	$2,920.00	$0.00	$10,950.00
5	CX2-3-CX3-20	CX200 OR CX300 UPGRADE TO MODEL CX3-20	$0.00	B	51%	$0.00	$2,250.00	$1,650.00	$0.00	$600.00	$0.00	$2,250.00
5	CX23-CX3-20C	CX200 300 OR 300I UPGRADE TO MODEL CX3-2	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX23-CX3-20F	CX200 OR CX300 UPGRADE TO MODEL CX3-20F	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX-2D300-FD	CX300 DC POWER FIELD INS	$0.00	B	51%	$0.00	$2,250.00	$1,650.00	$0.00	$600.00	$0.00	$2,250.00
5	CX-2D500-FD	CX500 W DC PWER FIELD INS	$0.00	B	51%	$0.00	$4,815.00	$3,531.00	$0.00	$1,284.00	$0.00	$4,815.00
5	CX-2D700-FD	CX700 W DC PWR FIELD INS	$0.00	B	51%	$0.00	$9,915.00	$7,271.00	$0.00	$2,644.00	$0.00	$9,915.00
5	CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	$7,300.00	B	51%	$3,577.00	$1,095.00	$803.00	$0.00	$292.00	$0.00	$1,095.00
5	CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	$7,300.00	B	51%	$3,577.00	$1,095.00	$803.00	$0.00	$292.00	$0.00	$1,095.00
5	CX-2G10-146	146GB 10K 2GB FC	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	CX-2G10-146U	146GB 10K 2GB FC UPG	$0.00	B	51%	$0.00	$152.76	$111.93	$0.00	$40.75	$0.00	$152.76
5	CX-2G10-300	300GB 10K 2GB FC	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX2G10-300-5	DRIVE BUNDLE W5 300GB 10K	$0.00	B	51%	$0.00	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	CX-2G10-300U	300GB 10K 2GB FC UPG	$0.00	B	51%	$0.00	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	$1,140.00	B	51%	$558.60	$171.00	$125.40	$0.00	$45.60	$0.00	$171.00
5	CX-2G10-73	73GB 10K 2Gb FC	$755.00	B	51%	$369.95	$113.25	$83.05	$0.00	$30.20	$0.00	$113.25
5	CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	CX-2G10-73U	73GB 10K 2Gb FC UPG	$0.00	B	51%	$0.00	$113.32	$83.03	$0.00	$30.23	$0.00	$113.32
5	CX-2G15-146	146GB 15K 2GB FC	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	CX2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	CX-2G15-146U	146GB 15K 2G FC UPG	$1,800.00	B	51%	$882.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	CX-2G15-36	FC 36GB 15K 520B 2Gb	$685.00	B	51%	$335.65	$102.75	$75.35	$0.00	$27.40	$0.00	$102.75
5	CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	$3,425.00	B	51%	$1,678.25	$513.75	$376.75	$0.00	$137.00	$0.00	$513.75
5	CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	$925.00	B	51%	$453.25	$102.77	$75.30	$0.00	$27.41	$0.00	$102.77
5	CX-2G15-73	73GB 15K 2GB FC	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	CX-2G15-73U	73GB 15K 2GB FC UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	CX-2G72-500	500GB 7200RPM 2GB FC DISK	$0.00	B	51%	$0.00	$255.00	$187.00	$0.00	$68.00	$0.00	$255.00
5	CX-2G72-500U	500GB 7200RPM 2GB FC UPG	$0.00	B	51%	$0.00	$254.97	$186.81	$0.00	$68.01	$0.00	$254.97
5	CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2GDAE-70	CX700 DAE EXP W FLARE OS	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$248.00	$0.00	$930.00
5	CX-2GDAE-OSFD	2Gb DAE EXP wFLAREOS FIELD	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$248.00	$0.00	$930.00
5	CX-2GDAE-U	CUST INST FLD UPG FC DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2PDAE	CX DAE FC 2GB EXPANSION	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2PDAE-70	CX700 2G FC DAE W/FLARE	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2PDAE-FD	CX DAE FC 2GB EXPANSION	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-2PDAE-U	2GB CUST INSTALL ULTRAPOINT DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX300	CX300 FIBRE CHANNEL 2GB	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX300146-10	CX300 BUNDLE W10 146GB	$0.00	B	51%	$0.00	$2,977.50	$2,183.50	$0.00	$794.00	$0.00	$2,977.50
5	CX300146-10FD	CX300 BUNDLE-10 146GB FLD	$0.00	B	51%	$0.00	$2,977.50	$2,183.50	$0.00	$794.00	$0.00	$2,977.50
5	CX300146-5	CX300 BUNDLE-5 146GB 10K	$0.00	B	51%	$0.00	$2,491.50	$1,827.10	$0.00	$664.40	$0.00	$2,491.50
5	CX300146-5FD	CX300 BUNDLE-5 146GB 10K	$0.00	B	51%	$0.00	$2,491.50	$1,827.10	$0.00	$664.40	$0.00	$2,491.50
5	CX300300-10	CX300 BUNDLE 10 300GB	$0.00	B	51%	$0.00	$3,375.00	$2,475.00	$0.00	$900.00	$0.00	$3,375.00
5	CX300300-10FD	CX300 BUNDLE10 300 10K FD	$0.00	B	51%	$0.00	$3,375.00	$2,475.00	$0.00	$900.00	$0.00	$3,375.00
5	CX300300-5	CX300 BUNDLE W5 300GB 10K	$0.00	B	51%	$0.00	$2,392.50	$1,754.50	$0.00	$638.00	$0.00	$2,392.50
5	CX300300-5FD	CX300 BUNDLE W5 300GB 10K DRIVES	$0.00	B	51%	$0.00	$2,392.50	$1,754.50	$0.00	$638.00	$0.00	$2,392.50
5	CX300-412C	CONVERT CX300 / CX300I TO MODEL CX4-120C	$0.00	B	51%	$0.00	$1,837.50	$1,347.50	$0.00	$490.00	$0.00	$1,837.50
5	CX300-412C8	CONVERT CX300/CX300I TO MODEL CX4-120C8	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	$0.00	B	51%	$0.00	$3,600.00	$2,640.00	$0.00	$960.00	$0.00	$3,600.00
5	CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	$17,750.00	B	51%	$8,697.50	$2,662.50	$1,952.50	$0.00	$710.00	$0.00	$2,662.50
5	CX30073-10	CX300 BUNDLE-10 73GB 10K	$0.00	B	51%	$0.00	$2,651.25	$1,944.25	$0.00	$707.00	$0.00	$2,651.25
5	CX30073-10FD	CX300 BUNDLE-10 73GB FLD	$0.00	B	51%	$0.00	$2,651.25	$1,944.25	$0.00	$707.00	$0.00	$2,651.25
5	CX3007315-10	CX300 BUNDLE W10 73GB 15K	$0.00	B	51%	$0.00	$2,988.75	$2,191.75	$0.00	$797.00	$0.00	$2,988.75
5	CX3007315-10F	CX300 BUNDLE W10 73GB 15K 2Gb FC DRIVES	$0.00	B	51%	$0.00	$2,988.75	$2,191.75	$0.00	$797.00	$0.00	$2,988.75
5	CX3007315-5	CX300 BUNDLE-5 73GB 15K	$0.00	B	51%	$0.00	$2,499.00	$1,832.60	$0.00	$666.40	$0.00	$2,499.00
5	CX3007315-5FD	CX300 BUNDLE-5 73GB 15K	$0.00	B	51%	$0.00	$2,499.00	$1,832.60	$0.00	$666.40	$0.00	$2,499.00
5	CX30073-5	CX300 BUNDLE-5 73GB 10K	$0.00	B	51%	$0.00	$2,319.00	$1,700.60	$0.00	$618.40	$0.00	$2,319.00
5	CX30073-5FD	CX300 BUNDLE-5 73GB FLD	$0.00	B	51%	$0.00	$2,319.00	$1,700.60	$0.00	$618.40	$0.00	$2,319.00
5	CX300-BAS	CX300 FC BASIC SVC	$11,040.00	B	51%	$5,409.60	$1,656.00	$1,214.40	$0.00	$441.60	$0.00	$1,656.00
5	CX300-BAS-FD	CX300 FC FLD BASIC SVC	$11,040.00	B	51%	$5,409.60	$1,656.00	$1,214.40	$0.00	$441.60	$0.00	$1,656.00
5	CX300-BSP	CX300 FC BAS PLUS SVC	$12,350.00	B	51%	$6,051.50	$1,852.50	$1,358.50	$0.00	$494.00	$0.00	$1,852.50
5	CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	$12,350.00	B	51%	$6,051.50	$1,852.50	$1,358.50	$0.00	$494.00	$0.00	$1,852.50
5	CX300-CX500	CX300 UPGRADE TO CX500	$0.00	B	51%	$0.00	$3,780.00	$2,772.00	$0.00	$1,008.00	$0.00	$3,780.00
5	CX300-FD	CX300 W 2GB FIELD INSTALL	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX300I	CX300I HA ISCSI DPE	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX300I-CX500I	CX300I TO CX500I UPGRADE	$0.00	B	51%	$0.00	$3,780.00	$2,772.00	$0.00	$1,008.00	$0.00	$3,780.00
5	CX300I-FD	CX300I HA ISCSI DPE	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX3-10C	CX3-10C SPE FACTORY INSTALLED	$0.00	B	51%	$0.00	$1,950.00	$1,430.00	$0.00	$520.00	$0.00	$1,950.00
5	CX3-10C-3-20C	UPGRADE CX3-10C TO MODEL CX3-20C	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-10C-3-40C	UPGRADE FROM CX3-10C TO MODEL CX3-40C	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-10C-FD	CX3-10C SPE FIELD INSTALL	$0.00	B	51%	$0.00	$1,950.00	$1,430.00	$0.00	$520.00	$0.00	$1,950.00
5	CX3-10DC-FD	CX3-10 SPE DC FIELD INSTALL	$0.00	B	51%	$0.00	$2,662.50	$1,952.50	$0.00	$710.00	$0.00	$2,662.50
5	CX3146-15	CX300 BUNDLE-15 146GB 10K	$0.00	B	51%	$0.00	$3,603.75	$2,642.75	$0.00	$961.00	$0.00	$3,603.75
5	CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	$22,385.00	B	51%	$10,968.65	$3,357.75	$2,462.35	$0.00	$895.40	$0.00	$3,357.75
5	CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	$22,385.00	B	51%	$10,968.65	$3,357.75	$2,462.35	$0.00	$895.40	$0.00	$3,357.75
5	CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	$17,965.00	B	51%	$8,802.85	$2,694.75	$1,976.15	$0.00	$718.60	$0.00	$2,694.75
5	CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	$17,965.00	B	51%	$8,802.85	$2,694.75	$1,976.15	$0.00	$718.60	$0.00	$2,694.75
5	CX3146-15FD	CX300 BUNDLE-15 146GB 10K	$24,025.00	B	51%	$11,772.25	$3,603.75	$2,642.75	$0.00	$961.00	$0.00	$3,603.75
5	CX3-20	CX3-20 SPE-FACTORY INSTAL	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-20-3-20C	MODEL CX3-20 UPGRADE TO MODEL CX3-20C	$0.00	B	51%	$0.00	$2,025.00	$1,485.00	$0.00	$540.00	$0.00	$2,025.00
5	CX3-20-3-20F	MODEL CX3-20 UPGRADE TO MODEL CX3-20F	$0.00	B	51%	$0.00	$1,425.00	$1,045.00	$0.00	$380.00	$0.00	$1,425.00
5	CX3-20-3-40C	CX3-20 OR 3-20C UPGRADE TO MODEL CX3-40C	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-20-3-40F	CX3-20 UPGRADE TO MODEL CX3-40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-20-40-80	CX3-20 OR CX3-40 UPGRADE TO MODEL CX3-80	$0.00	B	51%	$0.00	$10,950.00	$8,030.00	$0.00	$2,920.00	$0.00	$10,950.00
5	CX3-20C	CX3-20C SPE FACTORY INST	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-20C-FD	CX3-20C SPE-FIELD INSTALL	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-20CUST	CX3-20 CUSTOMER INSTALLABLE ARRAY	$0.00	B	51%	$0.00	$2,205.00	$1,617.00	$0.00	$588.00	$0.00	$2,205.00
5	CX3-20-CX3-40	CX3-20 UPGRADE TO MODEL CX3-40	$0.00	B	51%	$0.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX3-20F	CX3-20 SPE- FC FACTORY INSTALL	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-20F-40F	UPGRADE FROM CX3-20F TO MODEL CX3-40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-20FD	CX3-20 SPE-FIELD INSTALL	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-20FDC-FD	CX3-20 SPE DC FIELD INSTALL	$0.00	B	51%	$0.00	$3,405.00	$2,497.00	$0.00	$908.00	$0.00	$3,405.00
5	CX3-20F-FD	CX3-20 SPE- FC FIELD INSTALL	$0.00	B	51%	$0.00	$2,505.00	$1,837.00	$0.00	$668.00	$0.00	$2,505.00
5	CX3-40	CX3-40 SPE-FACTORY INSTAL	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-40-3-40C	MODEL CX3-40 UPGRADE TO MODEL CX3-40C	$0.00	B	51%	$0.00	$3,225.00	$2,365.00	$0.00	$860.00	$0.00	$3,225.00
5	CX3-40-3-40F	MODEL CX3-40 UPGRADE TO MODEL CX3-40F	$0.00	B	51%	$0.00	$2,025.00	$1,485.00	$0.00	$540.00	$0.00	$2,025.00
5	CX3-40C	CX3-40C SPE-FACTORY INSTA	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-40C-FD	CX3-40C SPE-FIELD INSTALL	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-40F	CX3-40F SPE FC FACTORY INSTALL	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-40F-3-80	UPGRADE FROM CX3-40F TO MODEL CX3-80	$0.00	B	51%	$0.00	$12,525.00	$9,185.00	$0.00	$3,340.00	$0.00	$12,525.00
5	CX3-40FD	CX3-40 SPE-FLD INSTAL	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-40FDC-FD	CX3-40F SPE DC FIELD INSTALL	$0.00	B	51%	$0.00	$7,245.00	$5,313.00	$0.00	$1,932.00	$0.00	$7,245.00
5	CX3-40F-FD	CX3-40F SPE FC FIELD INSTALL	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX3-412C	CONVERT CX3-10C TO CX4-120C ARRAY	$0.00	B	51%	$0.00	$1,837.50	$1,347.50	$0.00	$490.00	$0.00	$1,837.50
5	CX3-412C8	CONVERT CX3-10C TO CX4-120C8 ARRAY	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	CX3-412C8X	CONVERT CX3-10C TO CX4-120C8X ARRAY	$0.00	B	51%	$0.00	$3,600.00	$2,640.00	$0.00	$960.00	$0.00	$3,600.00
5	CX3-424C	CONVERT CX3-10/20 TO CX4-240C	$0.00	B	51%	$0.00	$3,615.00	$2,651.00	$0.00	$964.00	$0.00	$3,615.00
5	CX3-424C8	CONVERT CX3-10/20 MODEL TO CX4-240C8	$0.00	B	51%	$0.00	$3,877.50	$2,843.50	$0.00	$1,034.00	$0.00	$3,877.50
5	CX3-424C8X	CONVERT CX3-10/20 MODEL TO CX4-240C8X	$0.00	B	51%	$0.00	$5,377.50	$3,943.50	$0.00	$1,434.00	$0.00	$5,377.50
5	CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	$30,100.00	B	51%	$14,749.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX3-448C	CONVERT CX3-10/20/40 TO CX4-480C	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX3-448C8	CONVERT CX3-10/20/40 TO CX4-480C8	$0.00	B	51%	$0.00	$8,861.25	$6,498.25	$0.00	$2,363.00	$0.00	$8,861.25
5	CX3-448C8X	CONVERT CX3-10/20/40 TO CX4-480C8X	$0.00	B	51%	$0.00	$10,361.25	$7,598.25	$0.00	$2,763.00	$0.00	$10,361.25
5	CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	$80,100.00	B	51%	$39,249.00	$12,015.00	$8,811.00	$0.00	$3,204.00	$0.00	$12,015.00
5	CX3-496C	CONVERT CX3-10/20/40 TO CX4-960C	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX3-496C8	CONVERT CX3-10/20/40 TO CX4-960C8	$0.00	B	51%	$0.00	$14,486.25	$10,623.25	$0.00	$3,863.00	$0.00	$14,486.25
5	CX3-496C8X	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY	$0.00	B	51%	$0.00	$15,986.25	$11,723.25	$0.00	$4,263.00	$0.00	$15,986.25
5	CX35-424C	CONVERT CX300X/CX500X TO CX4-240C	$0.00	B	51%	$0.00	$3,615.00	$2,651.00	$0.00	$964.00	$0.00	$3,615.00
5	CX35-424C8	CONVERT CX300X/CX500X TO CX4-240C8	$0.00	B	51%	$0.00	$3,877.50	$2,843.50	$0.00	$1,034.00	$0.00	$3,877.50
5	CX35-424C8X	CONVERT CX300X/CX500X TO CX4-240C8X	$0.00	B	51%	$0.00	$5,377.50	$3,943.50	$0.00	$1,434.00	$0.00	$5,377.50
5	CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	$30,100.00	B	51%	$14,749.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX35-448C	CONVERT CX300X/CX500X TO CX4-480C	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX35-448C8	CONVERT CX300X/CX500X TO CX4-480C8	$0.00	B	51%	$0.00	$8,861.25	$6,498.25	$0.00	$2,363.00	$0.00	$8,861.25
5	CX35-448C8X	CONVERT CX300X/CX500X TO CX4-480C8X	$0.00	B	51%	$0.00	$10,361.25	$7,598.25	$0.00	$2,763.00	$0.00	$10,361.25
5	CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	$80,100.00	B	51%	$39,249.00	$12,015.00	$8,811.00	$0.00	$3,204.00	$0.00	$12,015.00
5	CX35-496C	CONVERT CX300X/CX500X TO CX4-960C	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX35-496C8	CONVERT CX300X/CX500X TO CX4-960C8	$0.00	B	51%	$0.00	$14,486.25	$10,623.25	$0.00	$3,863.00	$0.00	$14,486.25
5	CX35-496C8X	CONVERT CX300X/CX500X TO CX4-960C8X	$0.00	B	51%	$0.00	$15,986.25	$11,723.25	$0.00	$4,263.00	$0.00	$15,986.25
5	CX37315-15	CX300 BUNDLE-15 73GB 15K	$24,150.00	B	51%	$11,833.50	$3,622.50	$2,656.50	$0.00	$966.00	$0.00	$3,622.50
5	CX37315-15FD	CX300 BUNDLE-15 73GB 15K	$24,150.00	B	51%	$11,833.50	$3,622.50	$2,656.50	$0.00	$966.00	$0.00	$3,622.50
5	CX3-80	CX3-80 SPE FAC INSTALL	$0.00	B	51%	$0.00	$12,525.00	$9,185.00	$0.00	$3,340.00	$0.00	$12,525.00
5	CX3-80FD	CX3-80 SPE FLD INSTALL	$0.00	B	51%	$0.00	$12,525.00	$9,185.00	$0.00	$3,340.00	$0.00	$12,525.00
5	CX3-80N	CX3-80 NEBS SPE FAC INSTALL	$0.00	B	51%	$0.00	$12,525.00	$9,185.00	$0.00	$3,340.00	$0.00	$12,525.00
5	CX3-80N-FD	CX3-80 NEBS SPE FIELD INSTALL	$0.00	B	51%	$0.00	$12,525.00	$9,185.00	$0.00	$3,340.00	$0.00	$12,525.00
5	CX38-496C	CONVERT CX3-80 TO CX4-960C ARRAY	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX38-496C8	CONVERT CX3-80 TO CX4-960C8 ARRAY	$0.00	B	51%	$0.00	$14,486.25	$10,623.25	$0.00	$3,863.00	$0.00	$14,486.25
5	CX38-496C8X	CONVERT CX3-80 TO CX4-960C8X ARRAY	$0.00	B	51%	$0.00	$15,986.25	$11,723.25	$0.00	$4,263.00	$0.00	$15,986.25
5	CX3I146-15	CX300I BUNDLE 15 146 GB	$0.00	B	51%	$0.00	$3,908.25	$2,866.05	$0.00	$1,042.20	$0.00	$3,908.25
5	CX3I146-15FD	CX300I BNDL 15 146 10K FD	$0.00	B	51%	$0.00	$3,908.25	$2,866.05	$0.00	$1,042.20	$0.00	$3,908.25
5	CX3I300-10	CX300I BUNDLE 10 300GB	$0.00	B	51%	$0.00	$3,836.25	$2,813.25	$0.00	$1,023.00	$0.00	$3,836.25
5	CX3I300-10FD	CX300I BUNDLE 10 300GB FD	$0.00	B	51%	$0.00	$3,836.25	$2,813.25	$0.00	$1,023.00	$0.00	$3,836.25
5	CX3I7315-15	CX300I BUNDLE 15 73GB 15K	$0.00	B	51%	$0.00	$3,788.25	$2,778.05	$0.00	$1,010.20	$0.00	$3,788.25
5	CX3I7315-15FD	CX300I BNDL 15 73GB 15KFD	$25,255.00	B	51%	$12,374.95	$3,788.25	$2,778.05	$0.00	$1,010.20	$0.00	$3,788.25
5	CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	$31,025.00	B	51%	$15,202.25	$4,653.75	$3,412.75	$0.00	$1,241.00	$0.00	$4,653.75
5	CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	$31,025.00	B	51%	$15,202.25	$4,653.75	$3,412.75	$0.00	$1,241.00	$0.00	$4,653.75
5	CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	$31,120.00	B	51%	$15,248.80	$4,668.00	$3,423.20	$0.00	$1,244.80	$0.00	$4,668.00
5	CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	$900.00	B	51%	$441.00	$135.00	$99.00	$0.00	$36.00	$0.00	$135.00
5	CX3-SPS-FD	CX3-10 OPTIONAL SPS - FIELD INSTALL	$0.00	B	51%	$0.00	$135.00	$99.00	$0.00	$36.00	$0.00	$135.00
5	CX400	CX400 DPE RACK MT & DUAL SPS	$0.00	B	51%	$0.00	$4,300.00	$4,730.00	$0.00	$0.00	$0.00	$4,300.00
5	CX400-CX500	CX400 TO CX500 UPGRADE	$0.00	B	51%	$0.00	$3,360.00	$2,464.00	$0.00	$896.00	$0.00	$3,360.00
5	CX400-CX600	CX400 TO CX600 UPGRADE	$0.00	B	51%	$0.00	$7,130.00	$7,843.00	$0.00	$0.00	$0.00	$7,130.00
5	CX400-FD	FIELD INSTALL CX400 DPE & DUAL SPSS	$0.00	B	51%	$0.00	$4,300.00	$4,730.00	$0.00	$0.00	$0.00	$4,300.00
5	CX4-120C	CX4-120C SPE WITH SINGLE SPS	$0.00	B	51%	$0.00	$1,459.80	$1,070.52	$0.00	$389.28	$0.00	$1,459.80
5	CX4-120C8	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	$0.00	B	51%	$0.00	$1,688.55	$1,238.27	$0.00	$450.28	$0.00	$1,688.55
5	CX4-120C8DC	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	$0.00	B	51%	$0.00	$2,930.55	$2,149.07	$0.00	$781.48	$0.00	$2,930.55
5	CX4-120C8X	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	$0.00	B	51%	$0.00	$2,998.05	$2,198.57	$0.00	$799.48	$0.00	$2,998.05
5	CX4-120C8XDC	CX4-120C8X DC (8GBFC-10GBISCSI)NO SPS	$0.00	B	51%	$0.00	$3,095.55	$2,270.07	$0.00	$825.48	$0.00	$3,095.55
5	CX4-120CDC	CX4-120 DC SPE	$0.00	B	51%	$0.00	$2,179.80	$1,598.52	$0.00	$581.28	$0.00	$2,179.80
5	CX4-120FCOEOP	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	$0.00	B	51%	$0.00	$1,838.55	$1,348.27	$0.00	$490.28	$0.00	$1,838.55
5	CX4-120FCOETW	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	$0.00	B	51%	$0.00	$1,568.55	$1,150.27	$0.00	$418.28	$0.00	$1,568.55
5	CX4-12-24-96C	CONVERT CX4-120C & 240C TO CX4-960C	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX412-24C	CONVERT CX4-120C TO CX4-240C	$0.00	B	51%	$0.00	$3,615.00	$2,651.00	$0.00	$964.00	$0.00	$3,615.00
5	CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	$30,100.00	B	51%	$14,749.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX412-48C	CONVERT CX4-120C TO CX4-480C ARRAY	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	$80,100.00	B	51%	$39,249.00	$12,015.00	$8,811.00	$0.00	$3,204.00	$0.00	$12,015.00
5	CX4-240C	CX4-240C SPE WITH REDUNDANT SPS	$0.00	B	51%	$0.00	$2,988.00	$2,191.20	$0.00	$796.80	$0.00	$2,988.00
5	CX4-240C8	CX4-240 COMBO(8GBFC- 1GBISCSI) W 2 SPS	$0.00	B	51%	$0.00	$3,204.75	$2,350.15	$0.00	$854.60	$0.00	$3,204.75
5	CX4-240C8DC	CX4-240 DC SPE COMBO (8G FC - 1 G ISCSI)	$0.00	B	51%	$0.00	$5,175.00	$3,795.00	$0.00	$1,380.00	$0.00	$5,175.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX4-240C8X	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	$0.00	B	51%	$0.00	$4,444.50	$3,259.30	$0.00	$1,185.20	$0.00	$4,444.50
5	CX4-240C8XDC	CX4-240 DC PWR SPE(8GBFC-10GBISCSI)NO SP	$0.00	B	51%	$0.00	$4,678.50	$3,430.90	$0.00	$1,247.60	$0.00	$4,678.50
5	CX4-240CDC	CX4-240C DC SPE	$0.00	B	51%	$0.00	$3,732.00	$2,736.80	$0.00	$995.20	$0.00	$3,732.00
5	CX4-240C-ISW	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	$0.00	B	51%	$0.00	$3,615.00	$2,651.00	$0.00	$964.00	$0.00	$3,615.00
5	CX4-240FCOEOP	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	$0.00	B	51%	$0.00	$3,354.75	$2,460.15	$0.00	$894.60	$0.00	$3,354.75
5	CX4-240FCOETW	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX	$0.00	B	51%	$0.00	$3,084.75	$2,262.15	$0.00	$822.60	$0.00	$3,084.75
5	CX424-48C	CONVERT CX4-240C TO CX4-480C ARRAY	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	$80,100.00	B	51%	$39,249.00	$12,015.00	$8,811.00	$0.00	$3,204.00	$0.00	$12,015.00
5	CX4-480C	CX4-480C SPE	$0.00	B	51%	$0.00	$6,095.25	$4,469.85	$0.00	$1,625.40	$0.00	$6,095.25
5	CX4-480C8	CX4480 SPE (8GBFC- 1GBISCSI) W 2 SPS	$0.00	B	51%	$0.00	$6,479.25	$4,751.45	$0.00	$1,727.80	$0.00	$6,479.25
5	CX4-480C8DC	CX4-480 DC SPE COMBO (8G FC - 1G ISCSI)	$0.00	B	51%	$0.00	$10,322.25	$7,569.65	$0.00	$2,752.60	$0.00	$10,322.25
5	CX4-480C8X	CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	$0.00	B	51%	$0.00	$7,576.50	$5,556.10	$0.00	$2,020.40	$0.00	$7,576.50
5	CX4-480C8XDC	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	$0.00	B	51%	$0.00	$8,807.10	$6,458.54	$0.00	$2,348.56	$0.00	$8,807.10
5	CX4-480CDC	CX4-480C DC SPE	$0.00	B	51%	$0.00	$6,589.50	$4,832.30	$0.00	$1,757.20	$0.00	$6,589.50
5	CX4-480FCOEOP	CX4-480 SPE COMBO 8GBFC-FCOE OPT	$0.00	B	51%	$0.00	$6,629.25	$4,861.45	$0.00	$1,767.80	$0.00	$6,629.25
5	CX4-480FCOETW	CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	$0.00	B	51%	$0.00	$6,359.25	$4,663.45	$0.00	$1,695.80	$0.00	$6,359.25
5	CX448-96C	CONVERT CX4-480C TO CX4-960C ARRAY	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX4-4DDAE	CX4 ULTRAPOINT DC ARRAY EXPANSION	$0.00	B	51%	$0.00	$1,185.00	$869.00	$0.00	$316.00	$0.00	$1,185.00
5	CX4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX4-500-CX700	CX400 OR 500 UP TO CX700	$0.00	B	51%	$0.00	$9,825.00	$7,205.00	$0.00	$2,620.00	$0.00	$9,825.00
5	CX4-960C	CX4-960C SPE	$0.00	B	51%	$0.00	$10,208.25	$7,486.05	$0.00	$2,722.20	$0.00	$10,208.25
5	CX4-960C8	CX4-960 SPE 480 DRIVEREADY 8GBFC-1GBISCI	$0.00	B	51%	$0.00	$10,592.25	$7,767.65	$0.00	$2,824.60	$0.00	$10,592.25
5	CX4-960C8X	CX4960C8X SPE 480 READY(8GBFC-10ISCSI)	$0.00	B	51%	$0.00	$11,689.50	$8,572.30	$0.00	$3,117.20	$0.00	$11,689.50
5	CX4-960C-ISW	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX4-960EXPIO	EXPANSION IO MODULES FOR CX4-960	$0.00	B	51%	$0.00	$3,000.00	$2,200.00	$0.00	$800.00	$0.00	$3,000.00
5	CX4-960EXPIOU	UPGRADE EXPANSION IO MODULES FOR CX4-960	$0.00	B	51%	$0.00	$3,000.00	$2,200.00	$0.00	$800.00	$0.00	$3,000.00
5	CX4-960FCOEOP	CX4960 SPE (480 READY) 8GBFC-FCOE OPT	$0.00	B	51%	$0.00	$10,742.25	$7,877.65	$0.00	$2,864.60	$0.00	$10,742.25
5	CX4-960FCOETW	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	$0.00	B	51%	$0.00	$10,472.25	$7,679.65	$0.00	$2,792.60	$0.00	$10,472.25
5	CX4D-480C	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX4D-480C8	CX4-480C8 SPE IN CX DENSE RACK	$0.00	B	51%	$0.00	$8,861.25	$6,498.25	$0.00	$2,363.00	$0.00	$8,861.25
5	CX4D-480C8X	CX4-480C8X SPE IN CX DENSE RACK	$0.00	B	51%	$0.00	$10,361.25	$7,598.25	$0.00	$2,763.00	$0.00	$10,361.25
5	CX4D-960C	CX4-960C SPE IN CX DENSE RACK	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX4D-960C8	CX4-960C8 SPE IN CX DENSE RACK	$0.00	B	51%	$0.00	$14,486.25	$10,623.25	$0.00	$3,863.00	$0.00	$14,486.25
5	CX4D-960C8X	CX4-960C8X SPE IN CX DENSE RACK	$0.00	B	51%	$0.00	$15,986.25	$11,723.25	$0.00	$4,263.00	$0.00	$15,986.25
5	CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	$7,900.00	B	51%	$3,871.00	$1,185.00	$869.00	$0.00	$316.00	$0.00	$1,185.00
5	CX-4DDAE-20FD	CX3-20 DAE OS DC FIELD INSTALL	$0.00	B	51%	$0.00	$1,185.00	$869.00	$0.00	$316.00	$0.00	$1,185.00
5	CX-4DDAE-40FD	CX3-40DAE OS DC FIELD	$0.00	B	51%	$0.00	$1,185.00	$869.00	$0.00	$316.00	$0.00	$1,185.00
5	CX-4DDAE-FD	4G DAE DC FIELD INSTALL	$0.00	B	51%	$0.00	$1,185.00	$869.00	$0.00	$316.00	$0.00	$1,185.00
5	CX-4G10-300	300GB 10K 4Gb FC	$1,345.00	B	51%	$659.05	$201.75	$147.95	$0.00	$53.80	$0.00	$201.75
5	CX-4G10-300U	300GB 10K 4Gb FC UPG	$0.00	B	51%	$0.00	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	CX-4G10-400	400GB 10K 4Gb FC	$1,850.00	B	51%	$906.50	$277.50	$203.50	$0.00	$74.00	$0.00	$277.50
5	CX-4G10-400U	400GB 10K 4Gb FC UPG	$0.00	B	51%	$0.00	$277.75	$203.50	$0.00	$74.08	$0.00	$277.75
5	CX-4G10-450	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE	$0.00	B	51%	$0.00	$264.75	$194.15	$0.00	$70.60	$0.00	$264.75
5	CX-4G10-450U	450GB 4GB FC 10K DISK DRIVE	$0.00	B	51%	$0.00	$264.97	$194.14	$0.00	$70.68	$0.00	$264.97
5	CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	$0.00	B	51%	$0.00	$324.00	$237.60	$0.00	$86.40	$0.00	$324.00
5	CX-4G10-600U	600GB 10K 4GB FC DISK DRIVE	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	CX4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	CX-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	CX-4G15-146	146GB 15K 4GB FC	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	CX-4G15-146U	146GB 15K 4GB FC UPG	$1,800.00	B	51%	$882.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	CX-4G15-300	300GB 15K 4GB FC	$0.00	B	51%	$0.00	$252.00	$184.80	$0.00	$67.20	$0.00	$252.00
5	CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	$0.00	B	51%	$0.00	$239.31	$175.34	$0.00	$63.83	$0.00	$239.31
5	CX-4G15-300U	300GB 15K 4GB FC UPG	$0.00	B	51%	$0.00	$239.31	$175.34	$0.00	$63.83	$0.00	$239.31
5	CX-4G15-450	450GB 15K 4GB 520BPS FC DISK DRIVE	$0.00	B	51%	$0.00	$333.75	$244.75	$0.00	$89.00	$0.00	$333.75
5	CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	$0.00	B	51%	$0.00	$316.86	$232.15	$0.00	$84.51	$0.00	$316.86
5	CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	$0.00	B	51%	$0.00	$316.86	$232.15	$0.00	$84.51	$0.00	$316.86
5	CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	$0.00	B	51%	$0.00	$413.25	$303.05	$0.00	$110.20	$0.00	$413.25
5	CX-4G15-600TU	600GB 4GB FC 15K DISK DRIVE	$0.00	B	51%	$0.00	$392.18	$287.34	$0.00	$104.61	$0.00	$392.18
5	CX-4G15-600U	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	$0.00	B	51%	$0.00	$392.18	$287.34	$0.00	$104.61	$0.00	$392.18
5	CX-4G15-73	73GB 15K 4GB FC	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	CX-4G15-73U	73GB 15K 4GB FC UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	$0.00	B	51%	$0.00	$2,846.25	$2,087.25	$0.00	$759.00	$0.00	$2,846.25
5	CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	$25,650.00	B	51%	$12,568.50	$3,847.50	$2,821.50	$0.00	$1,026.00	$0.00	$3,847.50
5	CX-4PDAE	4G DAE FACTORY INSTALL	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-20	CX3-20 DAE OS	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-40	CX3-40 DAE OS	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	$5,900.00	B	51%	$2,891.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX-4PDAE-FD	4G DAE FIELD INSTALL	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	CX500	CX500 FC Array W 4GB MEM	$0.00	B	51%	$0.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX500-BAS	CX500 FC BASIC SVC	$0.00	B	51%	$0.00	$3,798.00	$2,785.20	$0.00	$1,012.80	$0.00	$3,798.00
5	CX500-BAS-FD	CX500 FC FLD BASIC SVC	$0.00	B	51%	$0.00	$3,798.00	$2,785.20	$0.00	$1,012.80	$0.00	$3,798.00
5	CX500-BSP	CX500 FC BAS PLUS SVC	$0.00	B	51%	$0.00	$4,177.50	$3,063.50	$0.00	$1,114.00	$0.00	$4,177.50
5	CX500-BSP-FD	CX500 FC FLD BAS PLUS SVC	$0.00	B	51%	$0.00	$4,177.50	$3,063.50	$0.00	$1,114.00	$0.00	$4,177.50
5	CX500-FD	CX500 FC 4G MEM FIELD INS	$0.00	B	51%	$0.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX500I	CX500 W ISCSI	$0.00	B	51%	$0.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX500I-FD	CX500I 4GB WISCSI FLD	$0.00	B	51%	$0.00	$4,515.00	$3,311.00	$0.00	$1,204.00	$0.00	$4,515.00
5	CX600	2Gb SPE	$0.00	B	51%	$0.00	$7,130.00	$5,258.00	$0.00	$1,912.00	$0.00	$7,130.00
5	CX600-CX3-40F	CX600 UPGRADE TO MODEL CX3-40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX600-CX700	CX600 TO CX700 UPGRADE	$0.00	B	51%	$0.00	$6,960.00	$5,104.00	$0.00	$1,856.00	$0.00	$6,960.00
5	CX600-FD	2Gb SPE FIELD INSTALL	$0.00	B	51%	$0.00	$7,130.00	$5,258.00	$0.00	$1,912.00	$0.00	$7,130.00
5	CX6-7-CX3-80	CX600 OR CX700 UPGRADE TO A CX3-80	$0.00	B	51%	$0.00	$10,950.00	$8,030.00	$0.00	$2,920.00	$0.00	$10,950.00
5	CX700	CX700 FC Array W 8GB MEM	$0.00	B	51%	$0.00	$9,465.00	$6,941.00	$0.00	$2,524.00	$0.00	$9,465.00
5	CX700-CX3-40F	UPGRADE FROM CX700 TO MODEL CX3-40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	CX700-FD	CX700 FC 8G MEM FIELD INS	$0.00	B	51%	$0.00	$9,465.00	$6,941.00	$0.00	$2,524.00	$0.00	$9,465.00
5	CX7-448C	CONVERT CX700 TO CX4-480C ARRAY	$0.00	B	51%	$0.00	$8,336.25	$6,113.25	$0.00	$2,223.00	$0.00	$8,336.25
5	CX7-448C8	CONVERT CX700 TO CX4-480C8 ARRAY	$0.00	B	51%	$0.00	$8,861.25	$6,498.25	$0.00	$2,363.00	$0.00	$8,861.25
5	CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	$0.00	B	51%	$0.00	$10,361.25	$7,598.25	$0.00	$2,763.00	$0.00	$10,361.25
5	CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	$0.00	B	51%	$0.00	$13,961.25	$10,238.25	$0.00	$3,723.00	$0.00	$13,961.25
5	CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	$0.00	B	51%	$0.00	$14,486.25	$10,623.25	$0.00	$3,863.00	$0.00	$14,486.25
5	CX7-496C8X	CONVERT CX700 TO CX4-960C8X ARRAY	$0.00	B	51%	$0.00	$15,986.25	$11,723.25	$0.00	$4,263.00	$0.00	$15,986.25
5	CX-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25
5	CX-AF04-100U	100GB FLASH DRIVE UPG	$0.00	B	51%	$0.00	$873.80	$640.21	$0.00	$233.07	$0.00	$873.80
5	CX-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	$0.00	B	51%	$0.00	$1,578.18	$1,156.29	$0.00	$420.94	$0.00	$1,578.18
5	CX-AT05-250	250GB PATA 5400RPM	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	CX-AT05-250U	250GB PATA 5400RPM	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	CX-AT05-320	ATA 320GB 5400RPM	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	CXAT05-320-5	ATA 320GB 5400RPM 5PK	$4,750.00	B	51%	$2,327.50	$712.50	$522.50	$0.00	$190.00	$0.00	$712.50
5	CX-AT05-320U	ATA 320GB 5400RPM UPG	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	CX-AT07-010	1000GB 7200RPM SATA II	$1,450.00	B	51%	$710.50	$217.50	$159.50	$0.00	$58.00	$0.00	$217.50
5	CX-AT07-010U	1000GB 7200RPM SATA II UPG	$0.00	B	51%	$0.00	$204.98	$150.18	$0.00	$54.67	$0.00	$204.98
5	CX-AT07-250	250GB 7200RPM SATA Drive	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	CX-AT07-250U	250GB 7200RPM ATA DRIVE	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	CX-AT07-500	500GB 7200RPM SATA DISK	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	CX-AT07-500U	500GB 7200RPM SATA II UPG	$1,795.00	B	51%	$879.55	$199.42	$146.11	$0.00	$53.19	$0.00	$199.42
5	CX-AT07-750	750GB 7200RPM SATA II	$1,895.00	B	51%	$928.55	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	CX-AT07-750U	750GB 7200RPM SATA II UPG	$2,558.00	B	51%	$1,253.42	$284.19	$208.22	$0.00	$75.80	$0.00	$284.19
5	CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$1,219.50	$894.30	$0.00	$325.20	$0.00	$1,219.50
5	CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	$0.00	B	51%	$0.00	$1,219.32	$893.37	$0.00	$325.23	$0.00	$1,219.32
5	CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$2,697.75	$1,978.35	$0.00	$719.40	$0.00	$2,697.75
5	CX-FC04-200U	200GB 4GB FC EFD UPG	$0.00	B	51%	$0.00	$2,697.51	$1,976.39	$0.00	$719.50	$0.00	$2,697.51
5	CX-FC04-400	400GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$4,624.50	$3,391.30	$0.00	$1,233.20	$0.00	$4,624.50
5	CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPGRADE	$0.00	B	51%	$0.00	$4,624.54	$3,388.28	$0.00	$1,233.49	$0.00	$4,624.54
5	CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	$150.00	B	51%	$73.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-LP05-010	1TB 5400RPM SATA II LOW POWER DISK DRIVE	$0.00	B	51%	$0.00	$189.75	$139.15	$0.00	$50.60	$0.00	$189.75
5	CX-LP05-010U	1TB 5400RPM SATA 3GB LOW PWR UG DRIVE	$0.00	B	51%	$0.00	$189.98	$139.19	$0.00	$50.67	$0.00	$189.98
5	CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	$0.00	B	51%	$0.00	$350.25	$256.85	$0.00	$93.40	$0.00	$350.25
5	CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	$0.00	B	51%	$0.00	$364.96	$267.40	$0.00	$97.35	$0.00	$364.96
5	CX-M1GI-A	PAIR 1G ISCSI - TOTAL 4 FE PORTS	$0.00	B	51%	$0.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	CX-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	CX-M4GF-FE-A	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	$0.00	B	51%	$0.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	CX-M8GF-FE-A	8 GB FC FRONT END I/O MODULE PAIR	$0.00	B	51%	$0.00	$937.50	$687.50	$0.00	$250.00	$0.00	$937.50
5	CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	$8,750.00	B	51%	$4,287.50	$1,312.50	$962.50	$0.00	$350.00	$0.00	$1,312.50
5	CX-MXGFCOEOPA	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	$0.00	B	51%	$0.00	$900.00	$660.00	$0.00	$240.00	$0.00	$900.00
5	CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	$0.00	B	51%	$0.00	$630.00	$462.00	$0.00	$168.00	$0.00	$630.00
5	CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	$5,880.00	B	51%	$2,881.20	$882.00	$646.80	$0.00	$235.20	$0.00	$882.00
5	CX-MXGI-A	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	$0.00	B	51%	$0.00	$2,250.00	$1,650.00	$0.00	$600.00	$0.00	$2,250.00
5	CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	$21,000.00	B	51%	$10,290.00	$3,150.00	$2,310.00	$0.00	$840.00	$0.00	$3,150.00
5	CX-NEBS2-HWKT	CX LAN CABLE SURGE SUPPRESSOR KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-NEBS-HWKIT	AC NEBS CHASSIS MECH KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	$570.00	B	51%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	$290.00	B	51%	$142.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	$310.00	B	51%	$151.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	$250.00	B	51%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	$390.00	B	51%	$191.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	$260.00	B	51%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-PW40U-NIEC	40U CORD NA IEC 309-330P6	$3,500.00	B	51%	$1,715.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-SA07-010	1000GB 7200RPM SATA II	$0.00	B	51%	$0.00	$248.25	$182.05	$0.00	$66.20	$0.00	$248.25
5	CX-SA07-010TU	1000GB 7200RPM SATA II UPG FOR 4G DAE	$0.00	B	51%	$0.00	$224.42	$164.43	$0.00	$59.86	$0.00	$224.42
5	CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	$0.00	B	51%	$0.00	$224.42	$164.43	$0.00	$59.86	$0.00	$224.42
5	CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	$0.00	B	51%	$0.00	$396.00	$290.40	$0.00	$105.60	$0.00	$396.00
5	CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE	$0.00	B	51%	$0.00	$358.08	$262.35	$0.00	$95.51	$0.00	$358.08
5	CX-SA07-020U	2TB 7200RPM 520BPS SATA	$0.00	B	51%	$0.00	$358.08	$262.35	$0.00	$95.51	$0.00	$358.08
5	CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	$0.00	B	51%	$0.00	$515.28	$377.53	$0.00	$137.44	$0.00	$515.28
5	CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	$0.00	B	51%	$0.00	$515.28	$377.53	$0.00	$137.44	$0.00	$515.28
5	CX-SA07-500	500GB SATA II DISK FOR 4G DAE	$1,530.00	B	51%	$749.70	$229.50	$168.30	$0.00	$61.20	$0.00	$229.50
5	CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	$2,065.00	B	51%	$1,011.85	$229.42	$168.09	$0.00	$61.19	$0.00	$229.42
5	CX-SA07-750	750GB 7200RPM SATA II	$1,895.00	B	51%	$928.55	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	$2,558.00	B	51%	$1,253.42	$284.19	$208.22	$0.00	$75.80	$0.00	$284.19

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAE	ARRAY EXPANSION NEW SYS	$5,400.00	B	51%	$2,646.00	$810.00	$594.00	$0.00	$216.00	$0.00	$810.00
5	DAEFLD	DAE FIELD UPGRADE	$5,400.00	B	51%	$2,646.00	$810.00	$594.00	$0.00	$216.00	$0.00	$810.00
5	DCA1-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	$1,700.00	B	51%	$833.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-CAPRACK	GP DCA 40U CAPACITY SYS RACK	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-FLDINST	GP DCA FIELD INSTALL KIT FOR SERVERS	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-FLDINST	GP DCA FIELD INSTALL KIT	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-P-FW	FORMWARE PARALLEL DONGLE	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-AF61M	ABBYY FINEREADER 6.0 1000K USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-AF6200K	ABBYY FINEREADER 6.0 200K USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-AF625K	ABBYY FINEREADER 6.0 25K USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-AF675K	ABBYY FINEREADER 6.0 75K USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-AF6DEMO	ABBYY FINEREADER 6.0 DEMO USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-FW	FORMWARE USB DONGLE	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-IA	INPUTACCEL USB DONGLE	$200.00	B	51%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MCS1	MITEK CHECKSCRIPT 1 DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MCS12	MITEK CHECKSCRIPT 12 DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MCS2	MITEK CHECKSCRIPT 2 DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MCS4	MITEK CHECKSCRIPT 4 DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MCS8	MITEK CHECKSCRIPT 8 DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MQSB100	MITEK QUICKSTROKES BASIC 100CPS DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MQSB1K	MITEK QUICKSTROKES BASIC 1000CPS DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MQSB250	MITEK QUICKSTROKES BASIC 250CPS DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MQSB50	MITEK QUICKSTROKES BASIC 50CPS DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-MQSB500	MITEK QUICKSTROKES BASIC 500CPS DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGL-U-PRFPST	PERFECTPOST USB DONGLE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DL210BA-FD	PCDL BASE ARRAY FIELD INS	$0.00	B	51%	$0.00	$2,500.00	$2,750.00	$0.00	$0.00	$0.00	$2,500.00
5	DL210EXP	DL210 EXPANSION ARRAY	$23,000.00	B	51%	$11,270.00	$2,300.00	$2,530.00	$0.00	$0.00	$0.00	$2,300.00
5	DL210EXP-FD	FIELD DL210 EXP ARRAY	$23,000.00	B	51%	$11,270.00	$2,300.00	$2,530.00	$0.00	$0.00	$0.00	$2,300.00
5	DL300-310_UPG	UGRD KIT DL300 TO DL310	$60,000.00	B	51%	$29,400.00	$6,000.00	$6,600.00	$0.00	$0.00	$0.00	$6,000.00
5	DL4100	CX3-80 Array for Single Engine DL	$0.00	B	51%	$0.00	$11,500.00	$12,650.00	$0.00	$0.00	$0.00	$11,500.00
5	DL4200	CX3-80 Array for Dual Engine DL	$0.00	B	51%	$0.00	$11,500.00	$12,650.00	$0.00	$0.00	$0.00	$11,500.00
5	DL4400A	CX3-80 Array (1 of 2) for Dual Engine DL	$0.00	B	51%	$0.00	$11,500.00	$12,650.00	$0.00	$0.00	$0.00	$11,500.00
5	DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	$0.00	B	51%	$0.00	$11,500.00	$12,650.00	$0.00	$0.00	$0.00	$11,500.00
5	DL700-STBY	DL700 STANDBY SERVER	$28,300.00	B	51%	$13,867.00	$2,830.00	$3,113.00	$0.00	$0.00	$0.00	$2,830.00
5	DL700-STBY-FD	FLD INST. DL700 STBY SVR	$28,300.00	B	51%	$13,867.00	$2,830.00	$3,113.00	$0.00	$0.00	$0.00	$2,830.00
5	DL720	DL720 Array Module	$0.00	B	51%	$0.00	$14,900.00	$24,068.00	$0.00	$0.00	$0.00	$14,900.00
5	DL740	DL740 Array Module	$0.00	B	51%	$0.00	$14,900.00	$20,229.00	$0.00	$0.00	$0.00	$14,900.00
5	DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	$38,600.00	B	51%	$18,914.00	$3,860.00	$4,246.00	$0.00	$0.00	$0.00	$3,860.00
5	DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	$38,600.00	B	51%	$18,914.00	$3,860.00	$4,246.00	$0.00	$0.00	$0.00	$3,860.00
5	DL-ENGINE	DISK LIBRARY ENGINE	$34,900.00	B	51%	$17,101.00	$3,490.00	$3,839.00	$0.00	$0.00	$0.00	$3,490.00
5	DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	$340.00	B	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	$660.00	B	51%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	$350.00	B	51%	$171.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	$275.00	B	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS2-RK1U-T	TELCO RKT FOR 1U CL	$360.00	B	51%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	$650.00	B	51%	$318.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS32B2RK40	DS-32B2-0D 40U RAIL KIT	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS32B2RK40-FD	DS 32B RK- VARIABLE	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS32B2RKEXT	DS32B2RK40 EXTENSION	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	$280.00	B	51%	$137.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSB2RK40-FD	DS8B/16B RK-VARIABLE	$275.00	B	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	$150.00	B	51%	$73.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	$275.00	B	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	$500.00	B	51%	$245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	$250.00	B	51%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	$600.00	B	51%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-31-146	146GB 10K 520BPS 1GB 12V	$2,050.00	B	51%	$1,004.50	$317.00	$225.50	$0.00	$0.00	$0.00	$317.00
5	FC-31-146UPG	146GB 10K 1Gb 520BP UPG	$1,835.00	B	51%	$899.15	$203.87	$149.37	$0.00	$54.38	$0.00	$203.87
5	FC-315-36	36GB 15K, 520BPS 1	$950.00	B	51%	$465.50	$146.00	$104.50	$0.00	$0.00	$0.00	$146.00
5	FC-315-36U	36GB 15K, 520BPS Upgrade	$960.00	B	51%	$470.40	$106.66	$78.14	$0.00	$28.45	$0.00	$106.66
5	FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	$1,790.00	B	51%	$877.10	$198.87	$145.71	$0.00	$53.04	$0.00	$198.87
5	FC-31-73	FC 73GB DRIVE 10K	$1,280.00	B	51%	$627.20	$198.00	$140.80	$0.00	$0.00	$0.00	$198.00
5	FC-31-73UP	FC73GB DRIVE UPG	$1,095.00	B	51%	$536.55	$121.65	$89.13	$0.00	$32.45	$0.00	$121.65
5	FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	$80.00	B	51%	$39.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT100M	100M OPTICAL CABLE	$570.00	B	51%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT10M	10M OPTICAL CABLE	$120.00	B	51%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT250M	250M OPTICAL CABLE	$1,300.00	B	51%	$637.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT500M	500M OPTICAL CABLE	$2,500.00	B	51%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT50M	50M OPTICAL CABLE	$290.00	B	51%	$142.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FC-OPT5M	5M OPTICAL CABLE	$110.00	B	51%	$53.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLCXAF04-100	100GB FLASH FOR CX4 FASTCACHE NEW	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25
5	FLCXAF04-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	$0.00	B	51%	$0.00	$873.80	$640.21	$0.00	$233.07	$0.00	$873.80
5	FLCXAF04-200	200GB FLASH FOR CX4 FASTCACHE NEW	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	FLCXAF04-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	$0.00	B	51%	$0.00	$1,578.18	$1,156.29	$0.00	$420.94	$0.00	$1,578.18
5	FLCXFC04-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	$0.00	B	51%	$0.00	$1,219.50	$894.30	$0.00	$325.20	$0.00	$1,219.50
5	FLCXFC04-073U	73GB FLASH DRIVE FOR CX4 FAST CACHE UPGR	$0.00	B	51%	$0.00	$1,219.32	$893.37	$0.00	$325.23	$0.00	$1,219.32
5	FLNSAF04-100	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLNSAF04100HS	3.5IN 100GB FLASH HOTSPARE FOR NS SERIES	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25
5	FLNSAF04-100U	100GB FLASH DRIVE FOR NS FAST CACHE U/G	$0.00	B	51%	$0.00	$873.80	$640.21	$0.00	$233.07	$0.00	$873.80
5	FLNSAF04-200	200GB DRIVE FOR NS FASTCACHE NEW INSTALL	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	FLNSAF04200HS	200GB FLASH DRIVE FAST CACHE HOT SPARE	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	FLNSAF04-200U	200GB FLASH DRIVE FOR NS FAST CACHE U/G	$0.00	B	51%	$0.00	$1,578.18	$1,156.29	$0.00	$420.94	$0.00	$1,578.18
5	FLNSFC04-073	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	$0.00	B	51%	$0.00	$1,219.50	$894.30	$0.00	$325.20	$0.00	$1,219.50
5	FLNSFC04-073U	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	$0.00	B	51%	$0.00	$1,219.32	$893.37	$0.00	$325.23	$0.00	$1,219.32
5	FLNSFC04-200	200GB FLASH DRIVE FOR NS FAST CACHE NEW	$0.00	B	51%	$0.00	$2,697.75	$1,978.35	$0.00	$719.40	$0.00	$2,697.75
5	FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE UPGR	$0.00	B	51%	$0.00	$2,697.51	$1,976.39	$0.00	$719.50	$0.00	$2,697.51
5	FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	B	51%	$7,428.40	$2,274.00	$1,667.60	$0.00	$606.40	$0.00	$2,274.00
5	FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	B	51%	$7,428.40	$2,274.00	$1,667.60	$0.00	$606.40	$0.00	$2,274.00
5	FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	B	51%	$7,428.40	$2,274.00	$1,667.60	$0.00	$606.40	$0.00	$2,274.00
5	FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	B	51%	$7,428.40	$2,274.00	$1,667.60	$0.00	$606.40	$0.00	$2,274.00
5	FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	B	51%	$7,428.40	$2,274.00	$1,667.60	$0.00	$606.40	$0.00	$2,274.00
5	FM-LL100MD	100M MM FIBRE CABLE LC-LC	$570.00	B	51%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL10MD	10M MM FIBRE CABLE LC-LC	$290.00	B	51%	$142.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL1MD	1M MM FIBRE CABLE LC-LC	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL30MD	30M MM FIBRE CABLE LC-LC	$310.00	B	51%	$151.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL3MD	3M MM FIBRE CABLE LC-LC	$250.00	B	51%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL50MD	50M MM FIBRE CABLE LC-LC	$390.00	B	51%	$191.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LL5MD	5M MM FIBRE CABLE LC-LC	$260.00	B	51%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS100MD	100M MM FIBRE CABLE LC-SC	$570.00	B	51%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS10MD	10M MM FIBRE CABLE LC-SC	$290.00	B	51%	$142.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS1MD	1M MM FIBRE CABLE LC-SC	$230.00	B	51%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS30MD	30M MM FIBRE CABLE LC-SC	$310.00	B	51%	$151.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS3MD	3M MM FIBRE CABLE LC-SC	$250.00	B	51%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS50MD	50M MM FIBRE CABLE LC-SC	$390.00	B	51%	$191.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FM-LS5MD	5M MM FIBRE CABLE LC-SC	$260.00	B	51%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T	TELCO RAILS FOR DAE/DPE	$540.00	B	51%	$264.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-CS	TELCO RAIL KIT FOR NS CS	$565.00	B	51%	$276.85	$84.75	$62.15	$0.00	$0.00	$0.00	$84.75
5	FRAME-T-DAE2	TELCO RAIL KIT - DAE2	$340.00	B	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-PDAE	TELCO RAIL KIT	$340.00	B	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-SPE	TELCO RAIL KIT - SPE	$340.00	B	51%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-12G-MEM-U	MEMORY UPGRADE 4GB TO 12G	$0.00	B	51%	$0.00	$3,195.00	$2,343.00	$0.00	$852.00	$0.00	$3,195.00
5	GFV412C12-HU	12-PORT COPPER 12GB HW FOR SA TO CL UPGR	$0.00	B	51%	$0.00	$12,405.00	$9,097.00	$0.00	$3,308.00	$0.00	$12,405.00
5	GFV424C12-HU	HW UPG - GFV424C - 12GB	$0.00	B	51%	$0.00	$6,705.00	$4,917.00	$0.00	$1,788.00	$0.00	$6,705.00
5	GFV424C4-HU	HW UPG - GFV424C - 4GB	$0.00	B	51%	$0.00	$3,510.00	$2,574.00	$0.00	$936.00	$0.00	$3,510.00
5	GFV424F12-HU	HW UPG - GFV424F - 12GB	$0.00	B	51%	$0.00	$6,705.00	$4,917.00	$0.00	$1,788.00	$0.00	$6,705.00
5	GFV424F4-HU	HW UPG - GFV424F-4GB	$0.00	B	51%	$0.00	$3,510.00	$2,574.00	$0.00	$936.00	$0.00	$3,510.00
5	GFV426F12-HU	HW UPG - GFV426F - 12GB	$0.00	B	51%	$0.00	$7,005.00	$5,137.00	$0.00	$1,868.00	$0.00	$7,005.00
5	GFV426F4-HU	HW UPG - GFV426F - 4GB	$0.00	B	51%	$0.00	$3,810.00	$2,794.00	$0.00	$1,016.00	$0.00	$3,810.00
5	GFV428C12-HU	HW UPG - GFV428C - 12GB	$0.00	B	51%	$0.00	$7,005.00	$5,137.00	$0.00	$1,868.00	$0.00	$7,005.00
5	GFV428C4-HU	HW UPG - GFV428C - 4GB	$0.00	B	51%	$0.00	$3,810.00	$2,794.00	$0.00	$1,016.00	$0.00	$3,810.00
5	GFV428CF12-HU	HW UPG - GFV424CF - 12GB	$0.00	B	51%	$0.00	$7,005.00	$5,137.00	$0.00	$1,868.00	$0.00	$7,005.00
5	GFV428CF4-HU	HW UPG - GFV428CF - 4GB	$0.00	B	51%	$0.00	$3,810.00	$2,794.00	$0.00	$1,016.00	$0.00	$3,810.00
5	GFV4-441212HU	GFV4 UPGRADE KIT FROM 4GB/4-PORT TO 12GB	$0.00	B	51%	$0.00	$5,625.00	$4,125.00	$0.00	$1,500.00	$0.00	$5,625.00
5	GFV4-C-S	4-PORT COPPER CARD FOR GFV4	$0.00	B	51%	$0.00	$150.00	$110.00	$0.00	$40.00	$0.00	$150.00
5	GFV4-F-S	2-PORT FIBER CARD FOR GFV4	$0.00	B	51%	$0.00	$375.00	$275.00	$0.00	$100.00	$0.00	$375.00
5	GFV5-1216C-HU	GFV5 12X16 SA-CL UPGRADE	$0.00	B	51%	$0.00	$13,875.00	$10,175.00	$0.00	$3,700.00	$0.00	$13,875.00
5	GFV5-441216HU	GFV5 UPGRADE 4X4 TO 12X16	$0.00	B	51%	$0.00	$6,375.00	$4,675.00	$0.00	$1,700.00	$0.00	$6,375.00
5	GFV5-44C-HU	GFV5 4X4 SA-CL UPGRADE	$0.00	B	51%	$0.00	$10,875.00	$7,975.00	$0.00	$2,900.00	$0.00	$10,875.00
5	GFV5-616F-HU	GFV5 6X16 SA-CL UPGRADE	$0.00	B	51%	$0.00	$13,875.00	$10,175.00	$0.00	$3,700.00	$0.00	$13,875.00
5	GFV5-816CF-HU	GFV5 8X16 SA-CL UPGRADE	$0.00	B	51%	$0.00	$13,875.00	$10,175.00	$0.00	$3,700.00	$0.00	$13,875.00
5	GFV5-C-S	4-PORT COPPER CARD - GFV5	$0.00	B	51%	$0.00	$150.00	$110.00	$0.00	$40.00	$0.00	$150.00
5	GFV5-F-S	2-PORT FIBER CARD - GFV5	$0.00	B	51%	$0.00	$375.00	$275.00	$0.00	$100.00	$0.00	$375.00
5	GFV-SERVER	EMC RAINFINITY GFV SERVER	$0.00	B	51%	$0.00	$2,050.00	$1,435.00	$0.00	$0.00	$0.00	$2,050.00
5	GFV-SERVER-CL	EMC RAINFINITY GFV SVR CL	$0.00	B	51%	$0.00	$4,100.00	$2,870.00	$0.00	$0.00	$0.00	$4,100.00
5	HW-INT-CAB	FACTORY RACK INSTALL FLAG	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-95CAB-KIT	MDS-95XX KIT FOR INV-CAB	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-CTL	INV CONTROLLER	$20,000.00	B	51%	$9,800.00	$3,000.00	$2,200.00	$0.00	$533.33	$0.00	$3,000.00
5	INV-CTL2-FD	Two Invista SR-1550 Controllers	$30,000.00	B	51%	$14,700.00	$4,500.00	$3,300.00	$0.00	$800.00	$0.00	$4,500.00
5	INV-CTL-FD	INV CONTROLLER FLD MNT	$20,000.00	B	51%	$9,800.00	$3,000.00	$2,200.00	$0.00	$533.33	$0.00	$3,000.00
5	INV-RM-AUS	INV MODEM AUSTRALIA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-DEN	INV MODEM DENMARK	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-EUR	INV MODEM INTER-EUROPE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-IND	INVISTA MODEM INDIA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-ISR	INVISTA MODEM ISRAEL	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-ITA	INV MODEM ITALY	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-JAP	INV MODEM JAPAN	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-KOR	INV MODEM KOREA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-SWI	INV MODEM SWITZERLAND	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-UK	INV MODEM IRE/UK	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RM-US	INV MODEM US DOMESTIC	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RTR	INV INTERNAL IP ROUTER	$8,000.00	B	51%	$3,920.00	$1,200.00	$880.00	$0.00	$213.33	$0.00	$1,200.00
5	INV-RTR2-FD	CISCO ROUTER	$10,000.00	B	51%	$4,900.00	$1,500.00	$1,100.00	$0.00	$266.67	$0.00	$1,500.00
5	INV-RTR-KIT1	INV MNT KIT FOR 1 INV RTR	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-RTR-KIT2	INV MNT KIT FOR 2 INV RTR	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-STG	INV METADATA STORAGE	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$186.67	$0.00	$1,050.00
5	INV-STG-FD	INV METADATA STG FLD MNT	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$186.67	$0.00	$1,050.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M4GB-CX600	4GB CACHE UPG CX600-F INS	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$248.00	$0.00	$930.00
5	MODEM-ARG	MODEM FOR ARGENTINA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-AUS	AUSTRALIA MODEM	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-DEN	MODEM FOR DENMARK	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-EUR	INTER EUROPE MODEM	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-ITA	MODEM FOR ITALY	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-JPN	MODEM FOR JAPAN	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-KOR	MODEM FOR KOREA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-SWI	MODEM FOR SWITZERLAND	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-TAI	MODEM FOR TAIWAN	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MODEM-UK	UNITED KINGDOM MODEM	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-2G10-146	NEBS system 146GB 10K 2Gb FC	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	NB-2G10-146U	NEBS 146GB 10K 2Gb FC UPG	$0.00	B	51%	$0.00	$152.76	$111.93	$0.00	$40.75	$0.00	$152.76
5	NB-2G10-300	NEBS system 300GB 10K 2Gb FC	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	$1,980.00	B	51%	$970.20	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	NB-2G10-73	NEBS system 73GB 10K 2Gb FC	$755.00	B	51%	$369.95	$113.25	$83.05	$0.00	$30.20	$0.00	$113.25
5	NB-2G10-73U	NEBS 73GB 10K 2GB FC UPG	$0.00	B	51%	$0.00	$113.32	$83.03	$0.00	$30.23	$0.00	$113.32
5	NB-2G15-146	NEBS 146GB 15K 2Gb FC	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NB-2G15-146U	NEBS 146GB 15K 2Gb FC UPG	$0.00	B	51%	$0.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	NB-2G15-73	NEBS 73GB 15K 2Gb FC	$0.00	B	51%	$0.00	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NB-2G15-73U	NEBS 73GB 15K 2GB FC UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NB-4G10-300	300GB 10K 4GB FC NEBS	$1,345.00	B	51%	$659.05	$201.75	$147.95	$0.00	$53.80	$0.00	$201.75
5	NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	$1,980.00	B	51%	$970.20	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	NB-4G10-400	400GB 10K 4GB FC NEBS DISK DRIVE	$0.00	B	51%	$0.00	$277.50	$203.50	$0.00	$74.00	$0.00	$277.50
5	NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	$0.00	B	51%	$0.00	$277.75	$203.50	$0.00	$74.08	$0.00	$277.75
5	NB-4G15-146	NEBS 146GB 15K 4GB FC	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	$1,800.00	B	51%	$882.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	NB-4G15-300	NEBS 300GB 15K 4Gb FC	$0.00	B	51%	$0.00	$252.00	$184.80	$0.00	$67.20	$0.00	$252.00
5	NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	$2,154.00	B	51%	$1,055.46	$239.31	$175.34	$0.00	$63.83	$0.00	$239.31
5	NB-4G15-450	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	$0.00	B	51%	$0.00	$333.75	$244.75	$0.00	$89.00	$0.00	$333.75
5	NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	$2,852.00	B	51%	$1,397.48	$316.86	$232.15	$0.00	$84.51	$0.00	$316.86
5	NB-4G15-73	NEBS 73GB 15K 4GB FC	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NS120-1-2-U	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	$0.00	B	51%	$0.00	$2,115.75	$1,551.55	$0.00	$564.20	$0.00	$2,115.75
5	NS120-4PDAE	4GB DAE ONE MODEL FOR NS-120. FACTORY	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120 FIELD	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	$0.00	B	51%	$0.00	$1,414.20	$1,037.08	$0.00	$377.12	$0.00	$1,414.20
5	NS120-AUX-CR	NS120 ARRAY NO FC. NO ISCSI PORTS. FIELD	$0.00	B	51%	$0.00	$1,414.20	$1,037.08	$0.00	$377.12	$0.00	$1,414.20
5	NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	$0.00	B	51%	$0.00	$1,194.45	$875.93	$0.00	$318.52	$0.00	$1,194.45
5	NS120-AUXF8	NS-120 ARRAY NO ISCSI. 8 8GB FC PORTS	$0.00	B	51%	$0.00	$1,381.95	$1,013.43	$0.00	$368.52	$0.00	$1,381.95
5	NS120-AUXF8CR	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	$0.00	B	51%	$0.00	$1,381.95	$1,013.43	$0.00	$368.52	$0.00	$1,381.95
5	NS120-AUXF-CR	NS120 ARRAY NO ISCSI. 8 FC PORTS. FIELD	$0.00	B	51%	$0.00	$1,194.45	$875.93	$0.00	$318.52	$0.00	$1,194.45
5	NS120-AUXI	NS-120 CAPTIVE ARRAY NO FC 8 ISCSI PORTS	$0.00	B	51%	$0.00	$2,156.25	$1,581.25	$0.00	$575.00	$0.00	$2,156.25
5	NS120-AUXI-CR	NS120 ARRAY NO FC. 8 ISCSI PORTS. FIELD	$0.00	B	51%	$0.00	$2,156.25	$1,581.25	$0.00	$575.00	$0.00	$2,156.25
5	NS120C-1-2-U	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	$0.00	B	51%	$0.00	$3,285.75	$2,409.55	$0.00	$876.20	$0.00	$3,285.75
5	NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	$0.00	B	51%	$0.00	$490.80	$359.92	$0.00	$130.88	$0.00	$490.80
5	NS120-CS-FD	NS-120 CONTROL STATION (FIELD INSTALLED)	$0.00	B	51%	$0.00	$585.90	$429.66	$0.00	$156.24	$0.00	$585.90
5	NS120DAE-CR	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	$7,000.00	B	51%	$3,430.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	NS120-SPS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL	$0.00	B	51%	$0.00	$184.50	$135.30	$0.00	$49.20	$0.00	$184.50
5	NS120-SPS-U	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	$0.00	B	51%	$0.00	$184.50	$135.30	$0.00	$49.20	$0.00	$184.50
5	NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS121-C	NS120 INT-1DM-4GB-2OP 10GE 2CU 1GE FACT	$0.00	B	51%	$0.00	$1,286.25	$943.25	$0.00	$343.00	$0.00	$1,286.25
5	NS121-C-FD	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	$0.00	B	51%	$0.00	$1,286.25	$943.25	$0.00	$343.00	$0.00	$1,286.25
5	NS122-A	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$1,649.40	$1,209.56	$0.00	$439.84	$0.00	$1,649.40
5	NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$1,649.40	$1,209.56	$0.00	$439.84	$0.00	$1,649.40
5	NS122-C	NS120 INT-2DM-4GB-2OP 10GE 2CU 1GE FACT	$0.00	B	51%	$0.00	$3,449.40	$2,529.56	$0.00	$919.84	$0.00	$3,449.40
5	NS122-C-FD	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	$0.00	B	51%	$0.00	$3,449.40	$2,529.56	$0.00	$919.84	$0.00	$3,449.40
5	NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	$0.00	B	51%	$0.00	$1,489.50	$1,092.30	$0.00	$397.20	$0.00	$1,489.50
5	NS20-CS	NS20 CONTROL STATION	$4,700.00	B	51%	$2,303.00	$470.00	$329.00	$0.00	$188.00	$0.00	$470.00
5	NS20-CSB	NS20 CONTROL STATION - FACTORY INSTALLED	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	$4,700.00	B	51%	$2,303.00	$470.00	$329.00	$0.00	$188.00	$0.00	$470.00
5	NS20DAE0105	NS20 DAE OS W 5X1000GB DISKS-FAC INST	$0.00	B	51%	$0.00	$1,971.75	$1,445.95	$0.00	$525.80	$0.00	$1,971.75
5	NS20DAE010F5	NS20 DAE OS W 5X1000GB DISKS-FIELD INST	$0.00	B	51%	$0.00	$1,971.75	$1,445.95	$0.00	$525.80	$0.00	$1,971.75
5	NS20DAE1465	NS20 DAE OS W 5X146GB DISKS-FAC INST	$0.00	B	51%	$0.00	$1,882.50	$1,380.50	$0.00	$502.00	$0.00	$1,882.50
5	NS20DAE146F5	NS20 DAE OS W 5X146GB DISKS-CUST RACK	$0.00	B	51%	$0.00	$1,882.50	$1,380.50	$0.00	$502.00	$0.00	$1,882.50
5	NS20DAE146X5	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	$0.00	B	51%	$0.00	$1,650.00	$1,210.00	$0.00	$440.00	$0.00	$1,650.00
5	NS20DAE146XF5	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	$0.00	B	51%	$0.00	$1,650.00	$1,210.00	$0.00	$440.00	$0.00	$1,650.00
5	NS20DAE3005	NS20 DAE OS W 5X300GB DISKS-FAC INST	$0.00	B	51%	$0.00	$1,771.50	$1,299.10	$0.00	$472.40	$0.00	$1,771.50
5	NS20DAE300F5	NS20 DAE OS W 5X300GB DISKS-CUST RACK	$0.00	B	51%	$0.00	$1,771.50	$1,299.10	$0.00	$472.40	$0.00	$1,771.50
5	NS20DAE300X5	NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	$0.00	B	51%	$0.00	$2,070.75	$1,518.55	$0.00	$552.20	$0.00	$2,070.75
5	NS20DAE300XF5	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	$0.00	B	51%	$0.00	$2,070.75	$1,518.55	$0.00	$552.20	$0.00	$2,070.75
5	NS20DAE4005	NS20 DAE OS W 5X400GB DISKS-FAC INST	$0.00	B	51%	$0.00	$2,272.50	$1,666.50	$0.00	$606.00	$0.00	$2,272.50
5	NS20DAE400F5	NS20 DAE OS W 5X400GB DISKS-FIELD INST	$0.00	B	51%	$0.00	$2,272.50	$1,666.50	$0.00	$606.00	$0.00	$2,272.50
5	NS20DAE4505	NS20 DAEOS W5X450GB 15K DISKS-FACTINSTAL	$0.00	B	51%	$0.00	$2,493.00	$1,828.20	$0.00	$664.80	$0.00	$2,493.00
5	NS20DAE450F5	NS20 DAEOS 5X450GB 15K DISKS-FLD INSTALL	$0.00	B	51%	$0.00	$2,493.00	$1,828.20	$0.00	$664.80	$0.00	$2,493.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS20DAE5005	NS20 DAE OS W 5X500GB DISKS-FAC INST	$0.00	B	51%	$0.00	$2,032.50	$1,490.50	$0.00	$542.00	$0.00	$2,032.50
5	NS20DAE500F5	NS20 DAE OS W 5X500GB DISKS-CUST RACK	$0.00	B	51%	$0.00	$2,032.50	$1,490.50	$0.00	$542.00	$0.00	$2,032.50
5	NS20DAE7505	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	$0.00	B	51%	$0.00	$2,306.25	$1,691.25	$0.00	$615.00	$0.00	$2,306.25
5	NS20DAE750F5	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK	$0.00	B	51%	$0.00	$2,306.25	$1,691.25	$0.00	$615.00	$0.00	$2,306.25
5	NS21-22-U	NS21 TO NS22 HW FIELD UPGRADE	$0.00	B	51%	$0.00	$2,115.75	$1,551.55	$0.00	$564.20	$0.00	$2,115.75
5	NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	$0.00	B	51%	$0.00	$2,013.75	$1,476.75	$0.00	$537.00	$0.00	$2,013.75
5	NS22C-A-FD	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$2,013.75	$1,476.75	$0.00	$537.00	$0.00	$2,013.75
5	NS2-40-AUXF-U	CONVERT NS20 TO NS40F	$0.00	B	51%	$0.00	$6,345.00	$4,653.00	$0.00	$1,692.00	$0.00	$6,345.00
5	NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	$0.00	B	51%	$0.00	$1,342.50	$984.50	$0.00	$358.00	$0.00	$1,342.50
5	NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	$0.00	B	51%	$0.00	$1,342.50	$984.50	$0.00	$358.00	$0.00	$1,342.50
5	NS2-AUXCR	NS20 XPE-CUST RACK-NO AVAIL FC PORTS	$0.00	B	51%	$0.00	$1,342.50	$984.50	$0.00	$358.00	$0.00	$1,342.50
5	NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	$0.00	B	51%	$0.00	$1,342.50	$984.50	$0.00	$358.00	$0.00	$1,342.50
5	NS2-AUXFBCR	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	$0.00	B	51%	$0.00	$1,342.50	$984.50	$0.00	$358.00	$0.00	$1,342.50
5	NS2-AUXFCR	NS20 XPE-CUST RACK-8 AVAIL FC PORTS	$0.00	B	51%	$0.00	$895.00	$627.00	$0.00	$358.00	$0.00	$895.00
5	NS2-AUXF-UPG	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	$0.00	B	51%	$0.00	$555.00	$407.00	$0.00	$148.00	$0.00	$555.00
5	NS-2G10-146	146GB 10K 520BPS 2GB 12V	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	NS2G10-146-HS	NS600 10K 146GB HOT SPARE	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	NS-2G10-146U	146GB 10K 520BPS 2GB 12V	$1,375.00	B	51%	$673.75	$152.76	$111.93	$0.00	$40.75	$0.00	$152.76
5	NS-2G10-300	300GB FC 10K 2GB	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NS2G10-300-HS	NS 10K 300GB HOT SPARE	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NS-2G10-300U	300GB FC 10K 2GB UPG	$0.00	B	51%	$0.00	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	NS-2G10-73	CHV 73GB 10K 520BPS 12V 2	$0.00	B	51%	$0.00	$113.25	$83.05	$0.00	$30.20	$0.00	$113.25
5	NS2G10-73-HS	NS600 10K73GB HOT SPARE	$0.00	B	51%	$0.00	$113.25	$83.05	$0.00	$30.20	$0.00	$113.25
5	NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	$1,020.00	B	51%	$499.80	$113.32	$83.03	$0.00	$30.23	$0.00	$113.32
5	NS-2G15-146	146GB 15K 520BPS 2GB 12V	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NS2G15-146-HS	NS HOT SPARE 146GB 15K FC	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NS-2G15-146U	146GB FC 15K 2GB 520BPS	$0.00	B	51%	$0.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	NS-2G15-36	X15-2 36GB 15K 520BPS 12V	$685.00	B	51%	$335.65	$102.75	$75.35	$0.00	$27.40	$0.00	$102.75
5	NS2G15-36-HS	NS600 15K 36GB HOT SPARE	$685.00	B	51%	$335.65	$102.75	$75.35	$0.00	$27.40	$0.00	$102.75
5	NS-2G15-36U	36GB 15K 520BPS 12V	$925.00	B	51%	$453.25	$102.77	$75.30	$0.00	$27.41	$0.00	$102.77
5	NS-2G15-73	73GB 15K 12V 520BPS 2GB	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NS2G15-73-HS	73GB 15K 12V 520BPS 2GB	$0.00	B	51%	$0.00	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NS-2G72-500	500GB 7200RPM 2GB FC DISK	$0.00	B	51%	$0.00	$255.00	$187.00	$0.00	$68.00	$0.00	$255.00
5	NS-2G72-500HS	500GB 7200RPM 2GB FC HS	$0.00	B	51%	$0.00	$255.00	$187.00	$0.00	$68.00	$0.00	$255.00
5	NS-2G72-500U	500GB 7200RPM 2GB FC UPG	$0.00	B	51%	$0.00	$254.97	$186.81	$0.00	$68.01	$0.00	$254.97
5	NS-2GDAE	2GB DAE EXP FOR NS	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2GDAE-70	CX700 DAE EXP W FLARE OS	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2GDAE-OS	2GB DAE EXP WFLAREOS	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	$5,900.00	B	51%	$2,891.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2PDAE	CX DAE FC 2GB EXPANSION	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2PDAE-70	STILETTO DAE EXP W FLARE	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2PDAE-74	STILETTO DAE EXP W FLARE	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS350-AUX	NS350 AUX EMC RACK	$0.00	B	51%	$0.00	$1,897.50	$1,391.50	$0.00	$506.00	$0.00	$1,897.50
5	NS350-AUXCR	NS350 AUX NO RACK	$0.00	B	51%	$0.00	$1,897.50	$1,391.50	$0.00	$506.00	$0.00	$1,897.50
5	NS350-AUXFD	NS350 AUX NO RACK	$0.00	B	51%	$0.00	$1,897.50	$1,391.50	$0.00	$506.00	$0.00	$1,897.50
5	NS350-CS	NS350 CTRL STN EMC RACK	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS350-CSFD	NS350 CTRL STN NO RACK	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS351-352-UPG	NS350 UPGRADE FROM 1-2 DM	$0.00	B	51%	$0.00	$1,957.50	$1,435.50	$0.00	$522.00	$0.00	$1,957.50
5	NS351C-4-A	1DM NS350EMC RACK	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS351C-4-A-FD	1DM NS350NO RACK	$0.00	B	51%	$0.00	$386.25	$283.25	$0.00	$103.00	$0.00	$386.25
5	NS352C-4-A	2DM NS350 EMC RACK	$0.00	B	51%	$0.00	$2,013.75	$1,476.75	$0.00	$537.00	$0.00	$2,013.75
5	NS352C-4-A-FD	2DM NS350NO RACK	$0.00	B	51%	$0.00	$2,013.75	$1,476.75	$0.00	$537.00	$0.00	$2,013.75
5	NS40-AUX	NS40 ARRAY RACK REQ	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	$11,420.00	B	51%	$5,595.80	$1,142.00	$1,256.20	$0.00	$456.80	$0.00	$1,142.00
5	NS40-AUXF	NS40F ARRAY 8 FC	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUXF-CR	NS40F ARRAY 8 FC CUSTOMER RACK	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-AUX-FD	NS40 ARRAY FIELD INSTALL	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS40-CS	NS40 CONTROL STATION	$4,700.00	B	51%	$2,303.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	$5,370.00	B	51%	$2,631.30	$537.00	$590.70	$0.00	$214.80	$0.00	$537.00
5	NS40-CS-FD	NS CONTROL STATION FLD	$4,700.00	B	51%	$2,303.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS40F-CS	NS40F CTRL STATION	$4,700.00	B	51%	$2,303.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS40F-CSB	NS40F CONTROL STATION	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS40F-CSB-FD	NS40F CONTROL STATION - FIELD INSTALLED	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS40F-CS-FD	NS40F CTRL STATION FLD	$4,700.00	B	51%	$2,303.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS40-NS40FC-U	NS40 AUX TO AUXF UPG	$0.00	B	51%	$0.00	$1,350.00	$1,485.00	$0.00	$540.00	$0.00	$1,350.00
5	NS41-42-A-U	NS40 1-2 DM 4 IO UPG	$0.00	B	51%	$0.00	$2,096.00	$2,305.60	$0.00	$838.40	$0.00	$2,096.00
5	NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	$0.00	B	51%	$0.00	$2,096.00	$2,305.60	$0.00	$838.40	$0.00	$2,096.00
5	NS41C-A	NS40 INT-1DM-4GB-4-IO	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS41C-A-FD	NS40 FLD-1DM-4GB-4-IO	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41C-B	NS40 INT-1DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	$11,400.00	B	51%	$5,586.00	$1,140.00	$1,254.00	$0.00	$456.00	$0.00	$1,140.00
5	NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	$11,400.00	B	51%	$5,586.00	$1,140.00	$1,254.00	$0.00	$456.00	$0.00	$1,140.00
5	NS41F-A	NS40 1DM-4GB-4-IO-8-FC	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41F-B	NS40 1DM-4GB-2/2IO-8-FC	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41F-B-FD	NS40 FLD-1DM-4GB-2/2IO-8-FC	$0.00	B	51%	$0.00	$1,000.00	$1,100.00	$0.00	$400.00	$0.00	$1,000.00
5	NS41G-42G-A-U	NS40G 1-2 DM 4 IO UPG	$0.00	B	51%	$0.00	$2,096.00	$2,305.60	$0.00	$838.40	$0.00	$2,096.00
5	NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	$0.00	B	51%	$0.00	$2,096.00	$2,305.60	$0.00	$838.40	$0.00	$2,096.00
5	NS41G-A	NS40G 1DM-4GB-4-IO	$0.00	B	51%	$0.00	$2,535.00	$2,788.50	$0.00	$1,014.00	$0.00	$2,535.00
5	NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	$0.00	B	51%	$0.00	$2,535.00	$2,788.50	$0.00	$1,014.00	$0.00	$2,535.00
5	NS41G-B	NS40G 1DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$2,535.00	$2,788.50	$0.00	$1,014.00	$0.00	$2,535.00
5	NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	$0.00	B	51%	$0.00	$2,535.00	$2,788.50	$0.00	$1,014.00	$0.00	$2,535.00
5	NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	$28,900.00	B	51%	$14,161.00	$2,890.00	$3,179.00	$0.00	$1,156.00	$0.00	$2,890.00
5	NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	$28,900.00	B	51%	$14,161.00	$2,890.00	$3,179.00	$0.00	$1,156.00	$0.00	$2,890.00
5	NS42C-A	NS40 INT-2DM-4GB-4-IO	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42C-B	NS40 INT-2DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	$33,515.00	B	51%	$16,422.35	$3,351.50	$3,686.65	$0.00	$1,340.60	$0.00	$3,351.50
5	NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	$33,515.00	B	51%	$16,422.35	$3,351.50	$3,686.65	$0.00	$1,340.60	$0.00	$3,351.50
5	NS42F-A	NS40 2DM-4GB-4-IO -8-FC	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42F-A-FD	NS40 FLD-2DM-4GB-4-IO -8-FC	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42F-B	NS40 2DM-4GB-2/2IO-8-FC	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42F-B-FD	NS40 FLD-2DM-4GB-2/2IO-8-FC	$0.00	B	51%	$0.00	$2,940.00	$3,234.00	$0.00	$1,176.00	$0.00	$2,940.00
5	NS42G-A	NS40G 2DM-4GB-4-IO	$0.00	B	51%	$0.00	$3,820.00	$4,202.00	$0.00	$1,528.00	$0.00	$3,820.00
5	NS42G-A-FD	NS40G FLD-2DM-4GB-4-IO	$0.00	B	51%	$0.00	$3,820.00	$4,202.00	$0.00	$1,528.00	$0.00	$3,820.00
5	NS42G-B	NS40G 2DM-4GB-2/2-IO	$0.00	B	51%	$0.00	$3,820.00	$4,202.00	$0.00	$1,528.00	$0.00	$3,820.00
5	NS42G-B-FD	NS40G FLD-2DM-4GB-2/2IO	$0.00	B	51%	$0.00	$3,820.00	$4,202.00	$0.00	$1,528.00	$0.00	$3,820.00
5	NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	$43,550.00	B	51%	$21,339.50	$4,355.00	$4,790.50	$0.00	$1,742.00	$0.00	$4,355.00
5	NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	$43,550.00	B	51%	$21,339.50	$4,355.00	$4,790.50	$0.00	$1,742.00	$0.00	$4,355.00
5	NS42U-DAEPAIR	TWO NS-4PDAE FOR USE WITH NS42U RACK	$0.00	B	51%	$0.00	$1,770.00	$1,298.00	$0.00	$472.00	$0.00	$1,770.00
5	NS4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS480-4PDAE	4GB DAE ONE MODEL FOR NS-480 FACTORY	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS480-4PDAE-F	4GB DAE ONE MODEL FOR NS-480 FIELD	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS480A-2-4-U	NS-480A 2 BLADE TO 4 BLADE UPGRADE	$0.00	B	51%	$0.00	$5,733.00	$4,204.20	$0.00	$1,528.80	$0.00	$5,733.00
5	NS480-AUX	NS-480 CAPTIVE ARRAY NO FC/ISCSI. FACTOR	$0.00	B	51%	$0.00	$2,989.50	$2,192.30	$0.00	$797.20	$0.00	$2,989.50
5	NS480-AUX-CR	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	$0.00	B	51%	$0.00	$2,989.50	$2,192.30	$0.00	$797.20	$0.00	$2,989.50
5	NS480-AUXF	NS-480 8 FC PORTS NO ISCSI. FACTORY	$0.00	B	51%	$0.00	$3,514.50	$2,577.30	$0.00	$937.20	$0.00	$3,514.50
5	NS480-AUXF-CR	NS480 ARRAY 8 FC PORTS NO ISCSI. FIELD	$0.00	B	51%	$0.00	$3,514.50	$2,577.30	$0.00	$937.20	$0.00	$3,514.50
5	NS480-AUXI	NS-480 NO FC 12 ISCSI PORT. FACTORY	$0.00	B	51%	$0.00	$4,042.50	$2,964.50	$0.00	$1,078.00	$0.00	$4,042.50
5	NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	$26,950.00	B	51%	$13,205.50	$4,042.50	$2,964.50	$0.00	$1,078.00	$0.00	$4,042.50
5	NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	$0.00	B	51%	$0.00	$1,489.50	$1,092.30	$0.00	$397.20	$0.00	$1,489.50
5	NS480B-2-4-U	NS-480B 2 BLADE TO 4 BLADE UPGRADE	$0.00	B	51%	$0.00	$5,733.00	$4,204.20	$0.00	$1,528.80	$0.00	$5,733.00
5	NS480C-2-4-U	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	$0.00	B	51%	$0.00	$8,073.00	$5,920.20	$0.00	$2,152.80	$0.00	$8,073.00
5	NS480-CS	NS-480 CONTROL STATION	$0.00	B	51%	$0.00	$539.40	$395.56	$0.00	$143.84	$0.00	$539.40
5	NS480-CS-FD	NS-480 CONTROL STATION (FIELD INSTALLED)	$0.00	B	51%	$0.00	$634.50	$465.30	$0.00	$169.20	$0.00	$634.50
5	NS480DAE-CR	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS480-FC-IS	ADD ISCSI IO TO NS-480 FC FOR MV/A ETC	$0.00	B	51%	$0.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	NS480-NAS-FC	NS-480 NAS VARIANT TO FC VARIANT	$0.00	B	51%	$0.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	NS480-NAS-MIS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	$0.00	B	51%	$0.00	$3,150.00	$2,310.00	$0.00	$840.00	$0.00	$3,150.00
5	NS4824-A	NS480 2OF4DM-4GB-4CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS4824-A-FD	NS480 2OF4DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS4824-B	NS480 2OF4DM-4GB-4 OPT/CU GIGE PORTSFACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS4824-B-FD	NS480 2OF4DM-4GB-4 OPT/CU GIGE PORT FLD	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS4824-C	NS480 2OF4DM-4GB-2OPT 10GE 2 CU 1GE FACT	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS4824-C-FD	NS480 2OF4DM-4GB-2OPT 10GE 2CU 1GE FLD	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS482-A	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS482-A-FD	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS482-B	NS480 2DM-4GB-4 OPT/CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS482-B-FD	NS480 INT-2DM-4GB-4 OPT/CU GIGE (FIELD)	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS482-C	NS480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FACT	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS482-C-FD	NS-480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FLD	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS484-A	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS484-A-FD	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS484-B	NS480 4DM-4GB-4 OPT/CU GIGE PORTS FACT	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS484-B-FD	NS480 INT-4DM-4GB-4 OPT/CU GIGE (FIELD)	$0.00	B	51%	$0.00	$3,969.00	$2,910.60	$0.00	$1,058.40	$0.00	$3,969.00
5	NS484-C	NS480 INT-4DM-4GB-2OPT 10GE 2CU 1GE FACT	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS484-C-FD	NS480 INT-4DM-4GB-2OPT 10GE 2 CU 1GE FLD	$0.00	B	51%	$0.00	$5,769.00	$4,230.60	$0.00	$1,538.40	$0.00	$5,769.00
5	NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	$1,345.00	B	51%	$659.05	$201.75	$147.95	$0.00	$53.80	$0.00	$201.75
5	NS-4G10-300HS	300GB 10K 520BPS 5/12V 4GB FC 16MB -R HS	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NS-4G10-300U	300GB 10K 520BPS 5/12V 4GB FC 16MB-R UPG	$0.00	B	51%	$0.00	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	$1,850.00	B	51%	$906.50	$277.50	$203.50	$0.00	$74.00	$0.00	$277.50
5	NS-4G10-400HS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	$0.00	B	51%	$0.00	$277.50	$203.50	$0.00	$74.00	$0.00	$277.50
5	NS-4G10-400U	DISK 400GB10K 520BPS 12V 4GB FC 16MB UPG	$0.00	B	51%	$0.00	$277.75	$203.50	$0.00	$74.08	$0.00	$277.75
5	NS-4G10-450	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	$0.00	B	51%	$0.00	$264.75	$194.15	$0.00	$70.60	$0.00	$264.75
5	NS-4G10-450HS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	$0.00	B	51%	$0.00	$264.75	$194.15	$0.00	$70.60	$0.00	$264.75
5	NS-4G10-450U	450GB 10K RPM 4GB FC DRIVE	$0.00	B	51%	$0.00	$264.97	$194.14	$0.00	$70.68	$0.00	$264.97

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS-4G10-600	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	$0.00	B	51%	$0.00	$324.00	$237.60	$0.00	$86.40	$0.00	$324.00
5	NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	$0.00	B	51%	$0.00	$324.00	$237.60	$0.00	$86.40	$0.00	$324.00
5	NS-4G10-600U	600GB 10K RPM 4GB FC DRIVE	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	NS4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	NS-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	$0.00	B	51%	$0.00	$323.86	$237.28	$0.00	$86.38	$0.00	$323.86
5	NS-4G15-146	146GB 15K 520BPS 4GB	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NS-4G15-146HS	146GB 15K 520BPS 4GB HS	$0.00	B	51%	$0.00	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NS-4G15-146U	146GB 15K 4GB FC DISK UPG	$1,800.00	B	51%	$882.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	NS-4G15-300	300GB 15K 4GB FC 520BPS	$0.00	B	51%	$0.00	$252.00	$184.80	$0.00	$67.20	$0.00	$252.00
5	NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	$0.00	B	51%	$0.00	$252.00	$184.80	$0.00	$67.20	$0.00	$252.00
5	NS-4G15-300TU	300GB 15K 4GB FC 520BPS UPG	$0.00	B	51%	$0.00	$239.31	$175.34	$0.00	$63.83	$0.00	$239.31
5	NS-4G15-300U	300GB 15K 4GB FC 520BPS UPG	$0.00	B	51%	$0.00	$239.31	$175.34	$0.00	$63.83	$0.00	$239.31
5	NS-4G15-450	450GB 15K 520BPS 12V 4GB FC	$0.00	B	51%	$0.00	$333.75	$244.75	$0.00	$89.00	$0.00	$333.75
5	NS-4G15-450HS	450GB 15K 520BPS 12V 4GB FC HS	$0.00	B	51%	$0.00	$333.75	$244.75	$0.00	$89.00	$0.00	$333.75
5	NS-4G15-450TU	450GB 15K 4GB FC 520BPS UPG	$0.00	B	51%	$0.00	$316.86	$232.15	$0.00	$84.51	$0.00	$316.86
5	NS-4G15-450U	450GB 15K 520BPS 12V 4GB FC UPG	$0.00	B	51%	$0.00	$316.86	$232.15	$0.00	$84.51	$0.00	$316.86
5	NS-4G15-600	600GB 15K 4G FC NAS DISK DRIVE	$0.00	B	51%	$0.00	$413.25	$303.05	$0.00	$110.20	$0.00	$413.25
5	NS-4G15-600HS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	$0.00	B	51%	$0.00	$413.25	$303.05	$0.00	$110.20	$0.00	$413.25
5	NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	$0.00	B	51%	$0.00	$392.18	$287.34	$0.00	$104.61	$0.00	$392.18
5	NS-4G15-600U	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	$0.00	B	51%	$0.00	$392.18	$287.34	$0.00	$104.61	$0.00	$392.18
5	NS-4G15-73	73GB 15K 520BPS 4GB	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NS-4G15-73HS	73GB 15K 520BPS 4GB HS	$0.00	B	51%	$0.00	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NS-4G15-73U	73GB 15K 4GB FC DISK UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NS4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	$0.00	B	51%	$0.00	$3,902.25	$2,861.65	$0.00	$1,040.60	$0.00	$3,902.25
5	NS4-LP010-15U	DAE WITH 15 1 TB SATA 5400 RPM DRIVE UPG	$0.00	B	51%	$0.00	$4,976.25	$3,649.25	$0.00	$1,327.00	$0.00	$4,976.25
5	NS-4PDAE	NS INT EXP DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS-4PDAE-40	NS40 INT VAULT DAE	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-4PDAE-40FD	NS40 FLD VAULT DAE	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-4PDAE-80	NS80 DAE OS FAC INSTALL	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-4PDAE-80FD	NS80 DAE OS FLD INSTALL	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-4PDAE-CR	4G DAE FIELD INSTALL	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS-4PDAE-FD	NS FLD EXP DAE	$0.00	B	51%	$0.00	$885.00	$649.00	$0.00	$236.00	$0.00	$885.00
5	NS500-40-CS-U	NS500 TO NS40 CONTROL STATION UPGRADE	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS500-AUX	NS500 STORAGE BACK-END	$0.00	B	51%	$0.00	$1,455.00	$1,067.00	$0.00	$388.00	$0.00	$1,455.00
5	NS500-AUXFD	NS500 BACK-END - NO RACK	$0.00	B	51%	$0.00	$1,455.00	$1,067.00	$0.00	$388.00	$0.00	$1,455.00
5	NS501	1 DM NS500 EMC RACK	$0.00	B	51%	$0.00	$600.00	$440.00	$0.00	$160.00	$0.00	$600.00
5	NS501-501G-U	1DM NS500 INT TO GTWY UPG	$0.00	B	51%	$0.00	$5,000.00	$5,500.00	$0.00	$2,000.00	$0.00	$5,000.00
5	NS501-502-UPG	NS500 UPGRADE FROM 1-2 DM	$0.00	B	51%	$0.00	$2,520.00	$2,772.00	$0.00	$1,008.00	$0.00	$2,520.00
5	NS501-701G-U	1DM NS500 TO 700/CX500 UP	$0.00	B	51%	$0.00	$7,420.00	$8,162.00	$0.00	$2,968.00	$0.00	$7,420.00
5	NS501-FD	1 DM NS500 FIELD INSTALL	$0.00	B	51%	$0.00	$600.00	$440.00	$0.00	$160.00	$0.00	$600.00
5	NS501G	1 DM NS500 GTWY EMC RACK	$0.00	B	51%	$0.00	$2,175.00	$1,595.00	$0.00	$580.00	$0.00	$2,175.00
5	NS501G-502G-U	NS500 GTWY 1-2 DM UPGR	$0.00	B	51%	$0.00	$1,885.00	$2,073.50	$0.00	$754.00	$0.00	$1,885.00
5	NS501G-701G-U	1DM NS500G TO NS700G UPG	$0.00	B	51%	$0.00	$3,230.00	$3,553.00	$0.00	$1,292.00	$0.00	$3,230.00
5	NS501G-FD	1 DM NS500 GTWY FLD INST	$0.00	B	51%	$0.00	$2,175.00	$1,595.00	$0.00	$580.00	$0.00	$2,175.00
5	NS502	2 DM NS500 EMC RACK	$0.00	B	51%	$0.00	$3,510.00	$2,574.00	$0.00	$936.00	$0.00	$3,510.00
5	NS502-502G-U	2DM NS500 INT TO GTWY UPG	$0.00	B	51%	$0.00	$5,000.00	$5,500.00	$0.00	$2,000.00	$0.00	$5,000.00
5	NS502-702G-U	2DM NS500 TO 700/CX500 UP	$0.00	B	51%	$0.00	$7,420.00	$8,162.00	$0.00	$2,968.00	$0.00	$7,420.00
5	NS502-FD	2 DM NS500 FIELD INSTALL	$0.00	B	51%	$0.00	$3,510.00	$2,574.00	$0.00	$936.00	$0.00	$3,510.00
5	NS502G	2 DM NS500 GTWY EMC RACK	$0.00	B	51%	$0.00	$4,350.00	$3,190.00	$0.00	$1,160.00	$0.00	$4,350.00
5	NS502G-42G-U	2DM NS500G TO NS40G UPG	$0.00	B	51%	$0.00	$3,820.00	$4,202.00	$0.00	$1,528.00	$0.00	$3,820.00
5	NS502G-702G-U	2DM NS500G TO NS700G UPG	$0.00	B	51%	$0.00	$5,850.00	$6,435.00	$0.00	$2,340.00	$0.00	$5,850.00
5	NS502G-FD	2 DM NS500 GTWY FLD INST	$0.00	B	51%	$0.00	$4,350.00	$3,190.00	$0.00	$1,160.00	$0.00	$4,350.00
5	NS600-AUX	NS600 STORAGE BACK-END	$0.00	B	51%	$0.00	$1,740.00	$1,276.00	$0.00	$464.00	$0.00	$1,740.00
5	NS600-AUXFD	NS600 BACK-END - NO RACK	$0.00	B	51%	$0.00	$1,740.00	$1,276.00	$0.00	$464.00	$0.00	$1,740.00
5	NS600G-CSFD	NS600G CTRL ST - NO RACK	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NS601-601G-U	NS601 UPG TO GATEWAY	$0.00	B	51%	$0.00	$3,950.00	$4,345.00	$0.00	$1,580.00	$0.00	$3,950.00
5	NS601-602-UPG	NS600 UPGRADE FROM 1-2 DM	$0.00	B	51%	$0.00	$2,020.00	$2,222.00	$0.00	$808.00	$0.00	$2,020.00
5	NS601-FD	1 DM NS,field install	$0.00	B	51%	$0.00	$1,170.00	$858.00	$0.00	$312.00	$0.00	$1,170.00
5	NS601G-602G-U	NS600G UPGRADE FROM 1-2 D	$0.00	B	51%	$0.00	$2,020.00	$2,222.00	$0.00	$808.00	$0.00	$2,020.00
5	NS601G-701G-U	1DM UPG NS600 TO NS70	$0.00	B	51%	$0.00	$2,220.00	$2,442.00	$0.00	$888.00	$0.00	$2,220.00
5	NS601G-FD	1 DM NS Gtwy,field install	$0.00	B	51%	$0.00	$2,460.00	$1,804.00	$0.00	$656.00	$0.00	$2,460.00
5	NS602	2 DM NS,EMC rack	$0.00	B	51%	$0.00	$3,495.00	$2,563.00	$0.00	$932.00	$0.00	$3,495.00
5	NS602-602G-U	NS602 UPG TO GATEWAY	$0.00	B	51%	$0.00	$4,360.00	$4,796.00	$0.00	$1,744.00	$0.00	$4,360.00
5	NS602-702-UPG	NS600-NS700 UPG - 2 DM	$0.00	B	51%	$0.00	$6,280.00	$6,908.00	$0.00	$2,512.00	$0.00	$6,280.00
5	NS602-FD	2 DM NS,field install	$0.00	B	51%	$0.00	$3,495.00	$2,563.00	$0.00	$932.00	$0.00	$3,495.00
5	NS602G-702G-U	2DM UPG NS600 TO NS700	$0.00	B	51%	$0.00	$4,430.00	$4,873.00	$0.00	$1,772.00	$0.00	$4,430.00
5	NS602G-FD	2 DM NS Gtwy,field install	$0.00	B	51%	$0.00	$4,680.00	$3,432.00	$0.00	$1,248.00	$0.00	$4,680.00
5	NS700-AUX	NS700 ARRAY RACK REQ	$0.00	B	51%	$0.00	$3,495.00	$2,563.00	$0.00	$932.00	$0.00	$3,495.00
5	NS700-AUXFD	NS700 ARRAY FIELD INSTALL	$0.00	B	51%	$0.00	$3,495.00	$2,563.00	$0.00	$932.00	$0.00	$3,495.00
5	NS701-2-A-UPG	NS700 1-2 DM NEW UPGR	$0.00	B	51%	$0.00	$3,745.00	$4,119.50	$0.00	$1,498.00	$0.00	$3,745.00
5	NS701-701G-U	NS701 INT TO GTWY CONVERT	$0.00	B	51%	$0.00	$6,020.00	$6,622.00	$0.00	$2,408.00	$0.00	$6,020.00
5	NS701-702-UPG	NS700 UPGRADE FROM 1-2 DM	$0.00	B	51%	$0.00	$3,720.00	$4,092.00	$0.00	$1,488.00	$0.00	$3,720.00
5	NS701C-4-A	NS700 INT-1DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$2,700.00	$1,980.00	$0.00	$720.00	$0.00	$2,700.00
5	NS701C-4-A-FD	NS700 FLD-1DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$2,700.00	$1,980.00	$0.00	$720.00	$0.00	$2,700.00
5	NS701-CA-U	NS700 1DM-UPG TO 6/2 IO	$0.00	B	51%	$0.00	$1,800.00	$1,980.00	$0.00	$720.00	$0.00	$1,800.00
5	NS701G-2G-A-U	NS700 GTWY 1-2 DM NEW UPG	$0.00	B	51%	$0.00	$3,410.00	$3,751.00	$0.00	$1,364.00	$0.00	$3,410.00
5	NS701G-4-A	NS700 GTWY-1DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$3,930.00	$2,882.00	$0.00	$1,048.00	$0.00	$3,930.00
5	NS701G-4-A-FD	NS700G FLD-1DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$3,930.00	$2,882.00	$0.00	$1,048.00	$0.00	$3,930.00
5	NS701G-702G-U	NS700G UPG FROM 1-2 DMS	$0.00	B	51%	$0.00	$3,720.00	$4,092.00	$0.00	$1,488.00	$0.00	$3,720.00
5	NS701G-GA-U	NS700G 1DM-UPG TO 6/2 IO	$0.00	B	51%	$0.00	$2,620.00	$2,882.00	$0.00	$1,048.00	$0.00	$2,620.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS702-702G-U	NS702 INT TO GTWY CONVERT	$0.00	B	51%	$0.00	$6,430.00	$7,073.00	$0.00	$2,572.00	$0.00	$6,430.00
5	NS702C-4-A	NS700 INT-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,020.00	$5,148.00	$0.00	$1,872.00	$0.00	$7,020.00
5	NS702C-4-A-FD	NS700 FLD-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,020.00	$5,148.00	$0.00	$1,872.00	$0.00	$7,020.00
5	NS702-CA-U	NS700 2DM-UPG TO 6/2 IO	$0.00	B	51%	$0.00	$4,680.00	$5,148.00	$0.00	$1,872.00	$0.00	$4,680.00
5	NS702G-4-A	NS700 GTWY-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS702G-4-A-FD	NS700G FLD-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS702G-GA-U	NS700G 2DM-UPG TO 6/2 IO	$0.00	B	51%	$0.00	$5,240.00	$5,764.00	$0.00	$2,096.00	$0.00	$5,240.00
5	NS704-704G-U	NS704 INT TO GTWY UPG	$0.00	B	51%	$0.00	$7,000.00	$7,700.00	$0.00	$2,800.00	$0.00	$7,000.00
5	NS704-AUX	NS704 STORAGE BE DPE	$0.00	B	51%	$0.00	$9,750.00	$7,150.00	$0.00	$2,600.00	$0.00	$9,750.00
5	NS704C-4-A	NS704 INT-2DM-4GB-6/2-IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704C-4-A1	NS704 INT-2DM-4GB-6/2-IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704G-4-A	NS704 GTWY-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704G-4-A1	NS704 GTWY-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704G-4-A1FD	NS704G FLD-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704G-4-A-FD	NS704G FLD-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$7,860.00	$5,764.00	$0.00	$2,096.00	$0.00	$7,860.00
5	NS704G-4-A-U	NS704G UPG-2DM-4GB-6/2 IO	$0.00	B	51%	$0.00	$5,240.00	$5,764.00	$0.00	$2,096.00	$0.00	$5,240.00
5	NS80-AUX	NS80 ARRAY RACK REQ	$0.00	B	51%	$0.00	$9,070.00	$9,977.00	$0.00	$3,628.00	$0.00	$9,070.00
5	NS80-AUX-FC	NS80 ARRAY 2 FC	$0.00	B	51%	$0.00	$9,070.00	$9,977.00	$0.00	$3,628.00	$0.00	$9,070.00
5	NS80-AUX-FD	NS80 ARRAY FLD INSTALL	$0.00	B	51%	$0.00	$9,070.00	$9,977.00	$0.00	$3,628.00	$0.00	$9,070.00
5	NS80CDM0-4A	NS80 XB60: 4GB6CU+2OP INT FACT	$0.00	B	51%	$0.00	$1,500.00	$1,650.00	$0.00	$600.00	$0.00	$1,500.00
5	NS80CDM0-4AFD	NS80 XB60: 4GB6CU+2OP INT FLD INST	$0.00	B	51%	$0.00	$1,500.00	$1,650.00	$0.00	$600.00	$0.00	$1,500.00
5	NS80CDM0-4A-U	NS80 XB60: 4GB6CU+2OP INT UPG	$0.00	B	51%	$0.00	$1,950.00	$2,145.00	$0.00	$780.00	$0.00	$1,950.00
5	NS80CDM1-4C	NS80 XB65: 4GB4GB MIM;6CU+2OP GIGE+1X10	$0.00	B	51%	$0.00	$3,000.00	$3,300.00	$0.00	$1,200.00	$0.00	$3,000.00
5	NS80CDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	$0.00	B	51%	$0.00	$3,000.00	$3,300.00	$0.00	$1,200.00	$0.00	$3,000.00
5	NS80CDM1-4C-S	NS80 XBLADE60 TO XBLADE 65 UPGRADE	$0.00	B	51%	$0.00	$3,900.00	$4,290.00	$0.00	$1,560.00	$0.00	$3,900.00
5	NS80CDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	$0.00	B	51%	$0.00	$3,900.00	$4,290.00	$0.00	$1,560.00	$0.00	$3,900.00
5	NS80CDME60	NS80 INT ENCL WITH 2 XB60 FACTORY	$0.00	B	51%	$0.00	$3,500.00	$3,850.00	$0.00	$1,400.00	$0.00	$3,500.00
5	NS80CDME60-FD	NS80 INT ENCL WITH 2 XB60 FLD INST	$0.00	B	51%	$0.00	$3,500.00	$3,850.00	$0.00	$1,400.00	$0.00	$3,500.00
5	NS80CDME65	NS80 INT ENCL WITH 2 XB65 FACTORY	$0.00	B	51%	$0.00	$7,500.00	$8,250.00	$0.00	$3,000.00	$0.00	$7,500.00
5	NS80CDME65-FD	NS80 INT ENCL WITH 2 XB65 FLD INST	$0.00	B	51%	$0.00	$7,500.00	$8,250.00	$0.00	$3,000.00	$0.00	$7,500.00
5	NS80-CS	NS80 CONTROL STATION FACTORY PRIMARY	$0.00	B	51%	$0.00	$635.00	$698.50	$0.00	$254.00	$0.00	$635.00
5	NS80-CS2	NS80 CONTROL STATION FACTORY 2ND	$0.00	B	51%	$0.00	$635.00	$698.50	$0.00	$254.00	$0.00	$635.00
5	NS80-CS2-FD	NS80 CONTROL STATION FLD 2ND	$0.00	B	51%	$0.00	$635.00	$698.50	$0.00	$254.00	$0.00	$635.00
5	NS80-CS-FD	NS80 CONTROL STATION FLD PRIMARY	$0.00	B	51%	$0.00	$635.00	$698.50	$0.00	$254.00	$0.00	$635.00
5	NS80-DME0	NS80 ENCLOSURE FACTORY	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS80-DME0-FD	NS80 ENCLOSURE FLD INSTALL	$0.00	B	51%	$0.00	$590.00	$649.00	$0.00	$236.00	$0.00	$590.00
5	NS80GDM0-4A	NS80 XB60: 4GB6CU+2OP GW FACT	$0.00	B	51%	$0.00	$2,500.00	$2,750.00	$0.00	$1,000.00	$0.00	$2,500.00
5	NS80GDM0-4AFD	NS80 XB60: 4GB6CU+2OP GW FLD INST	$0.00	B	51%	$0.00	$2,500.00	$2,750.00	$0.00	$1,000.00	$0.00	$2,500.00
5	NS80GDM0-4A-U	NS80 XB60: 4GB6CU+2OP GW UPG	$0.00	B	51%	$0.00	$3,250.00	$3,575.00	$0.00	$1,300.00	$0.00	$3,250.00
5	NS80GDM1-4C	NS80 XB65: 4GB4GB MIM;6CU+2OP GIGE+1X10	$0.00	B	51%	$0.00	$4,500.00	$4,950.00	$0.00	$1,800.00	$0.00	$4,500.00
5	NS80GDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	$0.00	B	51%	$0.00	$4,500.00	$4,950.00	$0.00	$1,800.00	$0.00	$4,500.00
5	NS80GDM1-4C-S	NS80G XBLADE60 TO XBLADE 65 UPGRADE	$0.00	B	51%	$0.00	$5,850.00	$6,435.00	$0.00	$2,340.00	$0.00	$5,850.00
5	NS80GDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	$0.00	B	51%	$0.00	$5,850.00	$6,435.00	$0.00	$2,340.00	$0.00	$5,850.00
5	NS80GDME60	NS80 GW ENCL WITH 2 XB60 FACTORY	$0.00	B	51%	$0.00	$4,900.00	$5,390.00	$0.00	$1,960.00	$0.00	$4,900.00
5	NS80GDME60-FD	NS80 GW ENCL WITH 2 XB60 FLD INST	$0.00	B	51%	$0.00	$4,900.00	$5,390.00	$0.00	$1,960.00	$0.00	$4,900.00
5	NS80GDME65	NS80 GW ENCL WITH 2 XB65 FACTORY	$0.00	B	51%	$0.00	$7,500.00	$8,250.00	$0.00	$3,000.00	$0.00	$7,500.00
5	NS80GDME65-FD	NS80 GW ENCL WITH 2 XB65 FLD INST	$0.00	B	51%	$0.00	$7,500.00	$8,250.00	$0.00	$3,000.00	$0.00	$7,500.00
5	NS-8GFC-SFP	SINGLE 8G FC SFP	$0.00	B	51%	$0.00	$468.75	$343.75	$0.00	$125.00	$0.00	$468.75
5	NS960-AUX	NS-960 ARRAY 8FC	$0.00	B	51%	$0.00	$9,975.00	$7,315.00	$0.00	$2,660.00	$0.00	$9,975.00
5	NS960-AUX8	NS-960 ARRAY 8 8GBFC	$0.00	B	51%	$0.00	$10,818.75	$7,933.75	$0.00	$2,885.00	$0.00	$10,818.75
5	NS960-AUXF	NS-960 ARRAY 16FC	$0.00	B	51%	$0.00	$12,412.50	$9,102.50	$0.00	$3,310.00	$0.00	$12,412.50
5	NS960-AUXI	NS-960 ARRAY 8FC 8 ISCSI	$0.00	B	51%	$0.00	$11,564.25	$8,480.45	$0.00	$3,083.80	$0.00	$11,564.25
5	NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	$0.00	B	51%	$0.00	$600.00	$440.00	$0.00	$160.00	$0.00	$600.00
5	NS960-CSB2	NS-960 CONTROL STATION FACTORY 2ND	$0.00	B	51%	$0.00	$857.25	$628.65	$0.00	$228.60	$0.00	$857.25
5	NS960DM-8A	NS-960 A BLADE; 8GB MEM 8 GBE 4 FC	$0.00	B	51%	$0.00	$3,598.50	$2,638.90	$0.00	$959.60	$0.00	$3,598.50
5	NS960DM-8A1	NS-960 A1 BLADE; 8GB MEM 16 GBE 4 FC	$0.00	B	51%	$0.00	$4,065.00	$2,981.00	$0.00	$1,084.00	$0.00	$4,065.00
5	NS960DM-8A2	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	$0.00	B	51%	$0.00	$5,229.75	$3,835.15	$0.00	$1,394.60	$0.00	$5,229.75
5	NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	$0.00	B	51%	$0.00	$3,715.50	$2,724.70	$0.00	$990.80	$0.00	$3,715.50
5	NS960DM-8B1	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	$0.00	B	51%	$0.00	$4,300.50	$3,153.70	$0.00	$1,146.80	$0.00	$4,300.50
5	NS960DM-8C	NS-960 C BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	B	51%	$0.00	$4,317.00	$3,165.80	$0.00	$1,151.20	$0.00	$4,317.00
5	NS960DM-8C1	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	B	51%	$0.00	$5,503.50	$4,035.90	$0.00	$1,467.60	$0.00	$5,503.50
5	NS960DM-8C3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	B	51%	$0.00	$4,902.00	$3,594.80	$0.00	$1,307.20	$0.00	$4,902.00
5	NS960DM-8C5	NS960 C5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	$0.00	B	51%	$0.00	$5,505.00	$4,037.00	$0.00	$1,468.00	$0.00	$5,505.00
5	NS960DM-8D	NS-960 D BLADE; 8GB MEM 8 GBE 4 8GBFC	$0.00	B	51%	$0.00	$3,729.75	$2,735.15	$0.00	$994.60	$0.00	$3,729.75
5	NS960DM-8D1	NS-960 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	$0.00	B	51%	$0.00	$4,196.25	$3,077.25	$0.00	$1,119.00	$0.00	$4,196.25
5	NS960DM-8E	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	$0.00	B	51%	$0.00	$3,846.75	$2,820.95	$0.00	$1,025.80	$0.00	$3,846.75
5	NS960DM-8E1	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	$0.00	B	51%	$0.00	$4,431.75	$3,249.95	$0.00	$1,181.80	$0.00	$4,431.75
5	NS960DM-8F	NS-960 F BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	B	51%	$0.00	$4,448.25	$3,262.05	$0.00	$1,186.20	$0.00	$4,448.25
5	NS960DM-8F1	NS-960 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	B	51%	$0.00	$5,634.75	$4,132.15	$0.00	$1,502.60	$0.00	$5,634.75
5	NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	B	51%	$0.00	$5,033.25	$3,691.05	$0.00	$1,342.20	$0.00	$5,033.25
5	NS960DM-8F5	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	$0.00	B	51%	$0.00	$5,636.25	$4,133.25	$0.00	$1,503.00	$0.00	$5,636.25
5	NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	$0.00	B	51%	$0.00	$1,419.00	$1,040.60	$0.00	$378.40	$0.00	$1,419.00
5	NS960-DME1	NS-960 ENCLOSURE	$0.00	B	51%	$0.00	$2,027.25	$1,486.65	$0.00	$540.60	$0.00	$2,027.25
5	NS960-DM-F4	NS-960 BASE BLADE; 8GB MEM; 4 PORT 4G FC	$0.00	B	51%	$0.00	$2,098.50	$1,538.90	$0.00	$559.60	$0.00	$2,098.50
5	NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	$0.00	B	51%	$0.00	$2,728.05	$2,000.57	$0.00	$727.48	$0.00	$2,728.05
5	NS960-DM-F8	NS-960 BASE BLADE; 8GB MEM; 4 PORT 8G FC	$0.00	B	51%	$0.00	$2,229.75	$1,635.15	$0.00	$594.60	$0.00	$2,229.75
5	NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	$0.00	B	51%	$0.00	$2,898.75	$2,125.75	$0.00	$773.00	$0.00	$2,898.75
5	NS960I-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	$0.00	B	51%	$0.00	$2,385.00	$1,749.00	$0.00	$636.00	$0.00	$2,385.00
5	NS96-CSB2-U	NS-960 CONTROL STATION UPGRADE	$0.00	B	51%	$0.00	$1,238.25	$908.05	$0.00	$330.20	$0.00	$1,238.25
5	NS96-DM-8A1-U	NS-960 A1 BLADE; 8GB MEM 4 GBE 16 FC	$0.00	B	51%	$0.00	$5,284.50	$3,875.30	$0.00	$1,409.20	$0.00	$5,284.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	$0.00	B	51%	$0.00	$6,798.75	$4,985.75	$0.00	$1,813.00	$0.00	$6,798.75
5	NS96-DM-8A-U	NS-960 A BLADE; 8GB MEM 4GBE 8FC UPGRADE	$0.00	B	51%	$0.00	$4,678.50	$3,430.90	$0.00	$1,247.60	$0.00	$4,678.50
5	NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	$0.00	B	51%	$0.00	$5,590.50	$4,099.70	$0.00	$1,490.80	$0.00	$5,590.50
5	NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	$0.00	B	51%	$0.00	$4,830.00	$3,542.00	$0.00	$1,288.00	$0.00	$4,830.00
5	NS96-DM-8C1-U	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	B	51%	$0.00	$7,155.00	$5,247.00	$0.00	$1,908.00	$0.00	$7,155.00
5	NS96-DM-8C3-U	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4	$0.00	B	51%	$0.00	$6,372.00	$4,672.80	$0.00	$1,699.20	$0.00	$6,372.00
5	NS96-DM-8C5-U	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	$0.00	B	51%	$0.00	$7,156.50	$5,248.10	$0.00	$1,908.40	$0.00	$7,156.50
5	NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OP 4FC U/G	$0.00	B	51%	$0.00	$5,611.50	$4,115.10	$0.00	$1,496.40	$0.00	$5,611.50
5	NS96-DM-8D1-U	NS-960 D1 BLADE; 8GBMEM 16GBE 4 8GBFC UP	$0.00	B	51%	$0.00	$5,455.20	$4,000.48	$0.00	$1,454.72	$0.00	$5,455.20
5	NS96-DM-8D-U	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	$0.00	B	51%	$0.00	$4,848.75	$3,555.75	$0.00	$1,293.00	$0.00	$4,848.75
5	NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	$0.00	B	51%	$0.00	$5,761.35	$4,224.99	$0.00	$1,536.36	$0.00	$5,761.35
5	NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	$0.00	B	51%	$0.00	$5,000.85	$3,667.29	$0.00	$1,333.56	$0.00	$5,000.85
5	NS96-DM-8F1-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$0.00	B	51%	$0.00	$7,325.25	$5,371.85	$0.00	$1,953.40	$0.00	$7,325.25
5	NS96-DM-8F3-U	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	B	51%	$0.00	$6,543.30	$4,798.42	$0.00	$1,744.88	$0.00	$6,543.30
5	NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOP 8 GBECU 4FC UPG	$0.00	B	51%	$0.00	$7,327.20	$5,373.28	$0.00	$1,953.92	$0.00	$7,327.20
5	NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	$0.00	B	51%	$0.00	$5,782.80	$4,240.72	$0.00	$1,542.08	$0.00	$5,782.80
5	NS96-DME1-U	NS-960 ENCLOSURE UPG	$0.00	B	51%	$0.00	$3,100.50	$2,273.70	$0.00	$826.80	$0.00	$3,100.50
5	NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25
5	NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	$0.00	B	51%	$0.00	$920.25	$674.85	$0.00	$245.40	$0.00	$920.25
5	NS-AF04-100U	100GB 3.5IN 520BPS FLASH 4GB FC U/G	$0.00	B	51%	$0.00	$873.80	$640.21	$0.00	$233.07	$0.00	$873.80
5	NS-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	$0.00	B	51%	$0.00	$1,660.50	$1,217.70	$0.00	$442.80	$0.00	$1,660.50
5	NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC U/G	$0.00	B	51%	$0.00	$1,578.18	$1,156.29	$0.00	$420.94	$0.00	$1,578.18
5	NS-AT05-250	250GB PATA 5400RPM	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	NS-AT05-250U	250GB PATA 5400RPM	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	NS-AT05-320	320GB 5400RPM PATA	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	NS-AT05-320U	320GB 5400RPM PATA UPG	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,440.00	B	51%	$705.60	$216.00	$158.40	$0.00	$57.60	$0.00	$216.00
5	NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,440.00	B	51%	$705.60	$216.00	$158.40	$0.00	$57.60	$0.00	$216.00
5	NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,790.00	B	51%	$877.10	$198.87	$145.71	$0.00	$53.04	$0.00	$198.87
5	NS-AT07-250	250GB 7200RPM ATA DRIVE	$950.00	B	51%	$465.50	$142.50	$104.50	$0.00	$38.00	$0.00	$142.50
5	NS-AT07-250U	250GB 7200RPM ATA DRIVE	$1,280.00	B	51%	$627.20	$142.21	$104.19	$0.00	$37.93	$0.00	$142.21
5	NS-AT07-500	500GB 7200RPM SATA DISK	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NS-AT07-500U	500GB SATA UPGRADE	$1,795.00	B	51%	$879.55	$199.42	$146.11	$0.00	$53.19	$0.00	$199.42
5	NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	$1,895.00	B	51%	$928.55	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	$1,895.00	B	51%	$928.55	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	$2,558.00	B	51%	$1,253.42	$284.19	$208.22	$0.00	$75.80	$0.00	$284.19
5	NSB2G10-146	NEBS 146GB 10K 2GB FC	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	$1,020.00	B	51%	$499.80	$153.00	$112.20	$0.00	$40.80	$0.00	$153.00
5	NSB2G10-146U	NEBS 146GB 10K 2GB FC UPG	$0.00	B	51%	$0.00	$152.76	$111.93	$0.00	$40.75	$0.00	$152.76
5	NSB2G10-300	NEBS 300GB 10K 2GB FC	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NSB2G10-300HS	NEBS 300GB 10K 2GB FC HS	$0.00	B	51%	$0.00	$219.75	$161.15	$0.00	$58.60	$0.00	$219.75
5	NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	$0.00	B	51%	$0.00	$219.98	$161.17	$0.00	$58.67	$0.00	$219.98
5	NSB4G15-146	NEBS 146GB 15K 4GB FC	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	$1,330.00	B	51%	$651.70	$199.50	$146.30	$0.00	$53.20	$0.00	$199.50
5	NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	$1,800.00	B	51%	$882.00	$199.98	$146.52	$0.00	$53.34	$0.00	$199.98
5	NSB4G15-73	NEBS 73GB 15K 4GB FC	$0.00	B	51%	$0.00	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NSB4G15-73HS	NEBS 73GB 15K 4GB FC HS	$0.00	B	51%	$0.00	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NSB4G15-73U	NEBS 73GB 15K 4GB FC UPG	$0.00	B	51%	$0.00	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NS-CS	1 CS NS500/NS700 EMC Rack	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS-CS-2	2nd CS NS704 EMC Rack	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS-CS-2-FD	2nd CS NS704 Fld Inst	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS-CS-2-U	2nd CS add-on for NS704	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NS-CSB	GATEWAY CONTROL STATION SERIES B	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELERRA	$0.00	B	51%	$0.00	$1,238.25	$908.05	$0.00	$330.20	$0.00	$1,238.25
5	NS-CSFD	1 CS NS500/NS700 Fld Inst	$0.00	B	51%	$0.00	$470.00	$517.00	$0.00	$188.00	$0.00	$470.00
5	NSD480-AUX	NS-480 DENSE ARRAY NO FC/ISCSI FACT	$0.00	B	51%	$0.00	$2,989.50	$2,192.30	$0.00	$797.20	$0.00	$2,989.50
5	NSD480-CS	NS-480 DENSE CONTROL STATION	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NSD4824-A	NS480 DENSE 2OF4DM-4GB-4 CU GIGE FACT	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD4824-B	NS480DENSE 2OF4DM-4GB-4 OPT/CU GIGE	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD4824-C	NS480DENSE 2OF4DM-4GB-2OPT10GE2CU1GE	$0.00	B	51%	$0.00	$6,210.00	$4,554.00	$0.00	$1,656.00	$0.00	$6,210.00
5	NSD482-A	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD482-B	NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD482-C	NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	$0.00	B	51%	$0.00	$6,210.00	$4,554.00	$0.00	$1,656.00	$0.00	$6,210.00
5	NSD484-A	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD484-B	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	$0.00	B	51%	$0.00	$4,410.00	$3,234.00	$0.00	$1,176.00	$0.00	$4,410.00
5	NSD484-C	NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE	$0.00	B	51%	$0.00	$6,210.00	$4,554.00	$0.00	$1,656.00	$0.00	$6,210.00
5	NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	$0.00	B	51%	$0.00	$790.00	$869.00	$0.00	$316.00	$0.00	$790.00
5	NSD4PDAE-FD	NS40-FLD-EXP-DAE DC	$0.00	B	51%	$0.00	$790.00	$869.00	$0.00	$316.00	$0.00	$790.00
5	NSD960-AUX	NS-960 DENSE AUX CHASSIS	$0.00	B	51%	$0.00	$10,500.00	$7,700.00	$0.00	$2,800.00	$0.00	$10,500.00
5	NSD960-AUX8	NS-960 DENSE AUX CHASSIS	$0.00	B	51%	$0.00	$12,727.50	$9,333.50	$0.00	$3,394.00	$0.00	$12,727.50
5	NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NSD960-DME0	NS960 DENSE INT INITIAL D-MOVER ENCL-0	$0.00	B	51%	$0.00	$2,385.00	$1,749.00	$0.00	$636.00	$0.00	$2,385.00
5	NSD960-DME1	NS960 DENSE INT DATAMOVER ENCLOSURE 1	$0.00	B	51%	$0.00	$2,385.00	$1,749.00	$0.00	$636.00	$0.00	$2,385.00
5	NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	$13,900.00	B	51%	$6,811.00	$2,085.00	$1,529.00	$0.00	$556.00	$0.00	$2,085.00
5	NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	$13,900.00	B	51%	$6,811.00	$2,085.00	$1,529.00	$0.00	$556.00	$0.00	$2,085.00
5	NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	$10,550.00	B	51%	$5,169.50	$1,582.50	$1,160.50	$0.00	$422.00	$0.00	$1,582.50
5	NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	$10,550.00	B	51%	$5,169.50	$1,582.50	$1,160.50	$0.00	$422.00	$0.00	$1,582.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NSDAE1536OS	NS600 DAE W-OS 5-15K36GB	$9,750.00	B	51%	$4,777.50	$1,462.50	$1,072.50	$0.00	$390.00	$0.00	$1,462.50
5	NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB	$9,750.00	B	51%	$4,777.50	$1,462.50	$1,072.50	$0.00	$390.00	$0.00	$1,462.50
5	NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	$13,700.00	B	51%	$6,713.00	$2,055.00	$1,507.00	$0.00	$548.00	$0.00	$2,055.00
5	NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	$13,700.00	B	51%	$6,713.00	$2,055.00	$1,507.00	$0.00	$548.00	$0.00	$2,055.00
5	NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$1,219.50	$894.30	$0.00	$325.20	$0.00	$1,219.50
5	NS-FC04-073HS	73GB 4GB FIBRE CHANNEL EFD HS	$0.00	B	51%	$0.00	$1,219.50	$894.30	$0.00	$325.20	$0.00	$1,219.50
5	NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD UPGRADE	$0.00	B	51%	$0.00	$1,219.32	$893.37	$0.00	$325.23	$0.00	$1,219.32
5	NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$2,697.75	$1,978.35	$0.00	$719.40	$0.00	$2,697.75
5	NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	$0.00	B	51%	$0.00	$2,697.75	$1,978.35	$0.00	$719.40	$0.00	$2,697.75
5	NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	$0.00	B	51%	$0.00	$2,697.51	$1,976.39	$0.00	$719.50	$0.00	$2,697.51
5	NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	$0.00	B	51%	$0.00	$4,624.50	$3,391.30	$0.00	$1,233.20	$0.00	$4,624.50
5	NS-FC04-400HS	400GB 4GB FIBRE CHANNEL EFD HS	$0.00	B	51%	$0.00	$4,624.50	$3,391.30	$0.00	$1,233.20	$0.00	$4,624.50
5	NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPG	$0.00	B	51%	$0.00	$4,624.54	$3,388.28	$0.00	$1,233.49	$0.00	$4,624.54
5	NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	$0.00	B	51%	$0.00	$2,505.75	$1,837.55	$0.00	$668.20	$0.00	$2,505.75
5	NSG2-1-2-B-U	NSG2 1TO2 BLADE UPG 2X 1GBECU 2X 1GBEOP	$0.00	B	51%	$0.00	$2,505.75	$1,837.55	$0.00	$668.20	$0.00	$2,505.75
5	NSG2-1-2-C-U	NS-G2 1TO2 BLADE UG 2X1GBE CU 2X10GBE OP	$0.00	B	51%	$0.00	$3,675.75	$2,695.55	$0.00	$980.20	$0.00	$3,675.75
5	NSG2-1A	NS-G2 1DM 4GB 4 IO	$0.00	B	51%	$0.00	$3,591.00	$2,633.40	$0.00	$957.60	$0.00	$3,591.00
5	NSG2-1A-FD	NS-G2 1DM 4GB 4 IO FLD	$0.00	B	51%	$0.00	$3,591.00	$2,633.40	$0.00	$957.60	$0.00	$3,591.00
5	NSG2-1B	NS-G2 1DM 4GB 4 IO FLD	$0.00	B	51%	$0.00	$3,591.00	$2,633.40	$0.00	$957.60	$0.00	$3,591.00
5	NSG2-1B-FD	NS-G2 1DM 4GB 2/2 1GIO FLD	$0.00	B	51%	$0.00	$3,591.00	$2,633.40	$0.00	$957.60	$0.00	$3,591.00
5	NSG2-1C	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	$0.00	B	51%	$0.00	$4,491.00	$3,293.40	$0.00	$1,197.60	$0.00	$4,491.00
5	NSG2-1C-FD	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	$0.00	B	51%	$0.00	$4,491.00	$3,293.40	$0.00	$1,197.60	$0.00	$4,491.00
5	NSG2-2A	NS-G2 2DM 4GB 4X1G CU IO	$0.00	B	51%	$0.00	$5,518.50	$4,046.90	$0.00	$1,471.60	$0.00	$5,518.50
5	NSG2-2A-FD	NS-G2 2DM 4GB 4X1G CU IO FLD	$0.00	B	51%	$0.00	$5,518.50	$4,046.90	$0.00	$1,471.60	$0.00	$5,518.50
5	NSG2-2B	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	$0.00	B	51%	$0.00	$5,518.50	$4,046.90	$0.00	$1,471.60	$0.00	$5,518.50
5	NSG2-2B-FD	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	$0.00	B	51%	$0.00	$5,518.50	$4,046.90	$0.00	$1,471.60	$0.00	$5,518.50
5	NSG2-2C	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	$0.00	B	51%	$0.00	$7,318.50	$5,366.90	$0.00	$1,951.60	$0.00	$7,318.50
5	NSG2-2C-FD	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD	$0.00	B	51%	$0.00	$7,318.50	$5,366.90	$0.00	$1,951.60	$0.00	$7,318.50
5	NSG2-CS	NS-G2 CONTROL STATION	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NSG2-CS-FD	NS-G2 CONTROL STATION (FIELD INSTALL)	$0.00	B	51%	$0.00	$705.00	$517.00	$0.00	$188.00	$0.00	$705.00
5	NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	$0.00	B	51%	$0.00	$2,388.00	$2,626.80	$0.00	$955.20	$0.00	$2,388.00
5	NSG41-2-DC-BU	NS40G DC 1-2 DM 2/2 IO UPG	$0.00	B	51%	$0.00	$2,388.00	$2,626.80	$0.00	$955.20	$0.00	$2,388.00
5	NSG8-CSB	NS-G8 CONTROL STATION FACTORY PRIMARY	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NSG8-CSB2	NS-G8 CONTROL STATION FACTORY 2ND	$0.00	B	51%	$0.00	$952.50	$698.50	$0.00	$254.00	$0.00	$952.50
5	NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	$0.00	B	51%	$0.00	$1,238.25	$908.05	$0.00	$330.20	$0.00	$1,238.25
5	NSG8-DM-8A	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC	$0.00	B	51%	$0.00	$3,958.35	$2,902.79	$0.00	$1,055.56	$0.00	$3,958.35
5	NSG8-DM-8A1	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	$0.00	B	51%	$0.00	$4,471.50	$3,279.10	$0.00	$1,192.40	$0.00	$4,471.50
5	NSG8-DM-8A1-U	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	$0.00	B	51%	$0.00	$5,812.50	$4,262.50	$0.00	$1,550.00	$0.00	$5,812.50
5	NSG8-DM-8A2	NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT	$0.00	B	51%	$0.00	$5,589.60	$4,099.04	$0.00	$1,490.56	$0.00	$5,589.60
5	NSG8-DM-8A2-U	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	$0.00	B	51%	$0.00	$7,266.45	$5,328.73	$0.00	$1,937.72	$0.00	$7,266.45
5	NSG8-DM-8A-U	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC UPG	$0.00	B	51%	$0.00	$5,146.50	$3,774.10	$0.00	$1,372.40	$0.00	$5,146.50
5	NSG8-DM-8B	NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC	$0.00	B	51%	$0.00	$4,087.05	$2,997.17	$0.00	$1,089.88	$0.00	$4,087.05
5	NSG8-DM-8B1	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC	$0.00	B	51%	$0.00	$4,730.55	$3,469.07	$0.00	$1,261.48	$0.00	$4,730.55
5	NSG8-DM-8B1-U	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	$0.00	B	51%	$0.00	$6,150.00	$4,510.00	$0.00	$1,640.00	$0.00	$6,150.00
5	NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	$0.00	B	51%	$0.00	$5,313.00	$3,896.20	$0.00	$1,416.80	$0.00	$5,313.00
5	NSG8-DM-8C	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	B	51%	$0.00	$4,748.70	$3,482.38	$0.00	$1,266.32	$0.00	$4,748.70
5	NSG8-DM-8C1	NS-G8 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	B	51%	$0.00	$6,053.85	$4,439.49	$0.00	$1,614.36	$0.00	$6,053.85
5	NSG8-DM-8C1-U	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$0.00	B	51%	$0.00	$7,870.50	$5,771.70	$0.00	$2,098.80	$0.00	$7,870.50
5	NSG8-DM-8C3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	B	51%	$0.00	$5,392.20	$3,954.28	$0.00	$1,437.92	$0.00	$5,392.20
5	NSG8-DM-8C3-U	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	$0.00	B	51%	$0.00	$7,009.50	$5,140.30	$0.00	$1,869.20	$0.00	$7,009.50
5	NSG8-DM-8C5	NSG8 8GBMEM 2 10GBEOP 8GBECU 4 FC	$0.00	B	51%	$0.00	$6,055.50	$4,440.70	$0.00	$1,614.80	$0.00	$6,055.50
5	NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	$0.00	B	51%	$0.00	$7,872.00	$5,772.80	$0.00	$2,099.20	$0.00	$7,872.00
5	NSG8-DM-8C-U	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4FC UG	$0.00	B	51%	$0.00	$6,173.25	$4,527.05	$0.00	$1,646.20	$0.00	$6,173.25
5	NSG8-DM-8D	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC	$0.00	B	51%	$0.00	$4,089.60	$2,999.04	$0.00	$1,090.56	$0.00	$4,089.60
5	NSG8-DM-8D1	NS-G8 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	$0.00	B	51%	$0.00	$4,602.75	$3,375.35	$0.00	$1,227.40	$0.00	$4,602.75
5	NSG8-DM-8D1-U	NS-G8 D1 BLADE; 8GB MEM 16GBE 4 8GBFC UG	$0.00	B	51%	$0.00	$5,983.65	$4,388.01	$0.00	$1,595.64	$0.00	$5,983.65
5	NSG8-DM-8D-U	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC UPG	$0.00	B	51%	$0.00	$5,316.45	$3,898.73	$0.00	$1,417.72	$0.00	$5,316.45
5	NSG8-DM-8E	NSG8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBF	$0.00	B	51%	$0.00	$4,218.30	$3,093.42	$0.00	$1,124.88	$0.00	$4,218.30
5	NSG8-DM-8E1	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC	$0.00	B	51%	$0.00	$4,861.80	$3,565.32	$0.00	$1,296.48	$0.00	$4,861.80
5	NSG8-DM-8E1-U	NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	$0.00	B	51%	$0.00	$6,320.40	$4,634.96	$0.00	$1,685.44	$0.00	$6,320.40
5	NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	$0.00	B	51%	$0.00	$5,483.85	$4,021.49	$0.00	$1,462.36	$0.00	$5,483.85
5	NSG8-DM-8F	NS-G8 F BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	B	51%	$0.00	$4,879.95	$3,578.63	$0.00	$1,301.32	$0.00	$4,879.95
5	NSG8-DM-8F1	NS-G8 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	B	51%	$0.00	$6,185.10	$4,535.74	$0.00	$1,649.36	$0.00	$6,185.10
5	NSG8-DM-8F1-U	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$0.00	B	51%	$0.00	$8,040.60	$5,896.44	$0.00	$2,144.16	$0.00	$8,040.60
5	NSG8-DM-8F3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	B	51%	$0.00	$5,523.45	$4,050.53	$0.00	$1,472.92	$0.00	$5,523.45
5	NSG8-DM-8F3-U	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	$0.00	B	51%	$0.00	$7,180.50	$5,265.70	$0.00	$1,914.80	$0.00	$7,180.50
5	NSG8-DM-8F5	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC	$0.00	B	51%	$0.00	$6,186.75	$4,536.95	$0.00	$1,649.80	$0.00	$6,186.75
5	NSG8-DM-8F5-U	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	$0.00	B	51%	$0.00	$8,042.85	$5,898.09	$0.00	$2,144.76	$0.00	$8,042.85
5	NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	$0.00	B	51%	$0.00	$6,343.95	$4,652.23	$0.00	$1,691.72	$0.00	$6,343.95
5	NSG8-DME0	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	$0.00	B	51%	$0.00	$2,385.00	$1,749.00	$0.00	$636.00	$0.00	$2,385.00
5	NSG8-DME1	NS-G8 ENCLOSURE	$0.00	B	51%	$0.00	$2,385.00	$1,749.00	$0.00	$636.00	$0.00	$2,385.00
5	NSG8-DME1-U	NS-G8 ENCLOSURE UPG	$0.00	B	51%	$0.00	$3,100.50	$2,273.70	$0.00	$826.80	$0.00	$3,100.50
5	NSG8-DM-F4	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 4G FC	$0.00	B	51%	$0.00	$2,176.50	$1,596.10	$0.00	$580.40	$0.00	$2,176.50
5	NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	$0.00	B	51%	$0.00	$2,829.45	$2,074.93	$0.00	$754.52	$0.00	$2,829.45
5	NSG8-DM-F8	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 8G FC	$0.00	B	51%	$0.00	$2,308.50	$1,692.90	$0.00	$615.60	$0.00	$2,308.50
5	NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	$0.00	B	51%	$0.00	$3,001.05	$2,200.77	$0.00	$800.28	$0.00	$3,001.05
5	NSG8-VG8-UPG	NSG8 TO VG8 CONVERSION	$0.00	B	51%	$0.00	$11,250.00	$8,250.00	$0.00	$3,000.00	$0.00	$11,250.00
5	NS-M1GCU-A	4 GBE CU PORTS FACTORY	$0.00	B	51%	$0.00	$750.00	$550.00	$0.00	$200.00	$0.00	$750.00
5	NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	$0.00	B	51%	$0.00	$937.50	$687.50	$0.00	$250.00	$0.00	$937.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS-M1GCUOP-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	$0.00	B	51%	$0.00	$1,312.50	$962.50	$0.00	$350.00	$0.00	$1,312.50
5	NS-M1GCU-U	4 GBE CU PORTS UPG	$0.00	B	51%	$0.00	$1,050.00	$770.00	$0.00	$280.00	$0.00	$1,050.00
5	NS-M4GF-A	4 FC 4GB PORTS FACTORY	$0.00	B	51%	$0.00	$375.00	$275.00	$0.00	$100.00	$0.00	$375.00
5	NS-M4GF-U	4 FC 4GB PORTS UPG	$0.00	B	51%	$0.00	$525.00	$385.00	$0.00	$140.00	$0.00	$525.00
5	NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	$0.00	B	51%	$0.00	$468.75	$343.75	$0.00	$125.00	$0.00	$468.75
5	NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	$0.00	B	51%	$0.00	$656.25	$481.25	$0.00	$175.00	$0.00	$656.25
5	NS-M8GF-A	4FC 8GB PORTS FACTORY	$0.00	B	51%	$0.00	$468.75	$343.75	$0.00	$125.00	$0.00	$468.75
5	NS-M8GF-U	4FC 8GB PORTS UPG	$0.00	B	51%	$0.00	$656.25	$481.25	$0.00	$175.00	$0.00	$656.25
5	NS-MXG2O-A	10GBE OPT DUAL PORT FACT	$0.00	B	51%	$0.00	$1,125.00	$825.00	$0.00	$300.00	$0.00	$1,125.00
5	NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	$0.00	B	51%	$0.00	$1,173.90	$860.86	$0.00	$313.04	$0.00	$1,173.90
5	NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	$0.00	B	51%	$0.00	$1,648.20	$1,208.68	$0.00	$439.52	$0.00	$1,648.20
5	NS-MXG2O-U	10GBE OPT DUAL PORT UPG	$0.00	B	51%	$0.00	$1,575.00	$1,155.00	$0.00	$420.00	$0.00	$1,575.00
5	NS-MXG2TWBA	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	$0.00	B	51%	$0.00	$782.55	$573.87	$0.00	$208.68	$0.00	$782.55
5	NS-MXG2TWBU	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	$0.00	B	51%	$0.00	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	NS-MXGO-A	10GBE OPT PORT FACTORY	$0.00	B	51%	$0.00	$1,016.25	$745.25	$0.00	$271.00	$0.00	$1,016.25
5	NS-MXGO-U	10GBE OPT PORT UPG	$0.00	B	51%	$0.00	$1,425.00	$1,045.00	$0.00	$380.00	$0.00	$1,425.00
5	NS-MXGTA	VNX GTWY 2-PORT 10GBASE-T DM MODULE	$0.00	B	51%	$0.00	$1,173.90	$860.86	$0.00	$313.04	$0.00	$1,173.90
5	NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	$0.00	B	51%	$0.00	$1,648.20	$1,208.68	$0.00	$439.52	$0.00	$1,648.20
5	NS-PXG2O2GC-U	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	$0.00	B	51%	$0.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	$0.00	B	51%	$0.00	$350.25	$256.85	$0.00	$93.40	$0.00	$350.25
5	NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	$0.00	B	51%	$0.00	$364.50	$267.30	$0.00	$97.20	$0.00	$364.50
5	NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	$0.00	B	51%	$0.00	$364.96	$267.40	$0.00	$97.35	$0.00	$364.96
5	NS-SA07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	$0.00	B	51%	$0.00	$248.25	$182.05	$0.00	$66.20	$0.00	$248.25
5	NS-SA07-010HS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	$0.00	B	51%	$0.00	$248.25	$182.05	$0.00	$66.20	$0.00	$248.25
5	NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$0.00	B	51%	$0.00	$224.42	$164.43	$0.00	$59.86	$0.00	$224.42
5	NS-SA07-010U	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$0.00	B	51%	$0.00	$224.42	$164.43	$0.00	$59.86	$0.00	$224.42
5	NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	$0.00	B	51%	$0.00	$396.00	$290.40	$0.00	$105.60	$0.00	$396.00
5	NS-SA07-020HS	2TB 7200RPM DISK W/4GB FC HOT SPARE	$0.00	B	51%	$0.00	$396.00	$290.40	$0.00	$105.60	$0.00	$396.00
5	NS-SA07-020TU	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$0.00	B	51%	$0.00	$358.08	$262.35	$0.00	$95.51	$0.00	$358.08
5	NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	$0.00	B	51%	$0.00	$358.08	$262.35	$0.00	$95.51	$0.00	$358.08
5	NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$0.00	B	51%	$0.00	$515.28	$377.53	$0.00	$137.44	$0.00	$515.28
5	NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	$0.00	B	51%	$0.00	$515.28	$377.53	$0.00	$137.44	$0.00	$515.28
5	NS-SA07-500	500GB SATA II DISK FOR 4G DAE	$1,530.00	B	51%	$749.70	$229.50	$168.30	$0.00	$61.20	$0.00	$229.50
5	NS-SA07-500HS	500GB SATA FOR 4G DAE HS	$1,530.00	B	51%	$749.70	$229.50	$168.30	$0.00	$61.20	$0.00	$229.50
5	NS-SA07-500U	500GB SATA UPG FOR 4G DAE	$2,065.00	B	51%	$1,011.85	$229.42	$168.09	$0.00	$61.19	$0.00	$229.42
5	NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	$1,895.00	B	51%	$928.55	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	$0.00	B	51%	$0.00	$284.25	$208.45	$0.00	$75.80	$0.00	$284.25
5	NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	$2,558.00	B	51%	$1,253.42	$284.19	$208.22	$0.00	$75.80	$0.00	$284.19
5	NW200F14610FD	NETW CX200 NORACK 10 146G	$31,000.00	B	51%	$15,190.00	$4,000.00	$3,200.00	$2,560.00	$3,200.00	$1,600.00	$4,000.00
5	NW200F7305FD	NETW CX200 NORACK 5 73G	$20,460.00	B	51%	$10,025.40	$2,640.00	$2,112.00	$1,690.00	$2,112.00	$1,056.00	$2,640.00
5	NW200F7310FD	NETW CX200 NORACK 10 73G	$26,820.00	B	51%	$13,141.80	$3,460.00	$2,768.00	$2,214.00	$2,768.00	$1,384.00	$3,460.00
5	NW-2G10-146	146GB 10K 520BPS 2GB 12V	$1,540.00	B	51%	$754.60	$231.00	$169.40	$0.00	$61.60	$0.00	$231.00
5	NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	$2,080.00	B	51%	$1,019.20	$231.09	$169.31	$0.00	$61.64	$0.00	$231.09
5	NW-2G10-300	300GB FIBRE DRIVE	$2,700.00	B	51%	$1,323.00	$405.00	$297.00	$0.00	$108.00	$0.00	$405.00
5	NW-2G10-300U	300 GB FOBRE DRIVE UPG	$3,645.00	B	51%	$1,786.05	$404.96	$296.70	$0.00	$108.01	$0.00	$404.96
5	NW-2G10-73	73GB 10K 520BPS 2GB 12V	$870.00	B	51%	$426.30	$130.50	$95.70	$0.00	$34.80	$0.00	$130.50
5	NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	$1,175.00	B	51%	$575.75	$130.54	$95.65	$0.00	$34.82	$0.00	$130.54
5	NW-2G15-36	36GB 15K 520BPS 2GB 12V	$710.00	B	51%	$347.90	$106.50	$78.10	$0.00	$28.40	$0.00	$106.50
5	NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	$960.00	B	51%	$470.40	$106.66	$78.14	$0.00	$28.45	$0.00	$106.66
5	NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	$1,500.00	B	51%	$735.00	$225.00	$165.00	$0.00	$60.00	$0.00	$225.00
5	NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	$2,025.00	B	51%	$992.25	$224.98	$164.84	$0.00	$60.01	$0.00	$224.98
5	NW-2GDAE-FD	DAE NO RACK FOR NETWIN	$6,200.00	B	51%	$3,038.00	$930.00	$682.00	$0.00	$248.00	$0.00	$930.00
5	NW30014610FD	NW CX300 W 10 146GB DRIVE	$29,500.00	B	51%	$14,455.00	$4,425.00	$3,245.00	$0.00	$1,180.00	$0.00	$4,425.00
5	NW30073-10FD	NW CX300 BUNDL 10 73G FLD	$23,600.00	B	51%	$11,564.00	$3,540.00	$2,596.00	$0.00	$944.00	$0.00	$3,540.00
5	NW-AT05-250	NETWIN ATA 250GB DRIVE	$1,160.00	B	51%	$568.40	$180.00	$144.00	$115.00	$120.00	$60.00	$180.00
5	NW-AT05-250U	NETWIN 250GB ATA DR UPGD	$1,510.00	B	51%	$739.90	$180.00	$144.00	$116.00	$120.00	$60.00	$180.00
5	NW-AT05-320	NETWIN ATA 320GB DRIVE	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NW-AT05-320U	NETWIN 320GB 5400 ATA DR	$1,390.00	B	51%	$681.10	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NW-AT07-250	NETWIN 250GB ATA DR 7200	$1,030.00	B	51%	$504.70	$154.50	$113.30	$0.00	$41.20	$0.00	$154.50
5	NW-AT07-250U	NETWIN 250GB ATA DR 7200	$1,390.00	B	51%	$681.10	$154.43	$113.15	$0.00	$41.19	$0.00	$154.43
5	NW-CX200-FD	CX200 DPE NO RACK	$15,500.00	B	51%	$7,595.00	$2,000.00	$1,600.00	$1,280.00	$1,600.00	$800.00	$2,000.00
5	NW-CX300-FD	NETWIN CX300 FIELD INSTAL	$14,450.00	B	51%	$7,080.50	$2,167.50	$1,589.50	$0.00	$578.00	$0.00	$2,167.50
5	NW-CX500-FD	NETWIN CX500 FIELD INSTAL	$38,000.00	B	51%	$18,620.00	$5,700.00	$4,180.00	$0.00	$1,520.00	$0.00	$5,700.00
5	PW25U-AZP	PDU FOR AUSTRALIA AND NZ	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW25U-EUP	PDU FOR EUROPE	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW25U-NAP	PDU FOR NORTH AMERICA	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW3PHD	3PH DELTA PDP CORD NAM	$1,000.00	B	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW3PHD-RS	3PH DELTA PDP CORD NAM	$1,000.00	B	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW3PHW-FL	3PH PDP CORD FLY LEADS	$1,000.00	B	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW3PHW-G	32A 3PH PDP CORD INT	$1,000.00	B	51%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-60-ASTL	RACK-40U-60 PWR CORD ASTL	$2,200.00	B	51%	$1,078.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-60-IEC3	RACK-40U-60 PWR CORD IEC3	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-60-RS	RACK-40U-60 PWR CORD	$2,200.00	B	51%	$1,078.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-60-US	RACK-40U-60 PWR CORD US	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-ASTL	DUALRACK PWRCORD AUST	$800.00	B	51%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-C-ASTL	40U-C PWR CORD - AUST	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-C-IEC3	40U-C PWR CORD - IEC309	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-C-RS	40U-C PWR CORD - RS	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-C-US	40U-C PWR CORD - US	$1,150.00	B	51%	$563.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40UD-ASTL	40U DEEP RACK PWR CORD ASTL LP-57 QTY 2	$3,130.00	B	51%	$1,533.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PW40UD-IEC3	40U DEEP RACK PWR CORD IEC309 - QTY 2	$1,326.00	B	51%	$649.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	$4,529.00	B	51%	$2,219.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-IEC3	DUAL 40U PWRCORD-INTL	$800.00	B	51%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-US	Dual 40U Rack Power Cord US	$800.00	B	51%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	$1,200.00	B	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWCAB-IEC3	DUAL PWR RACK IEC309	$1,200.00	B	51%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWCAB-INTL	DUAL PWR RACK INTL TWIST	$850.00	B	51%	$416.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWCAB-USL	DUAL PWR RACK US TWIST	$670.00	B	51%	$328.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RACK-40U-C	40U COMMON RACK	$4,200.00	B	51%	$2,058.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	$0.00	B	51%	$0.00	$2,050.00	$1,435.00	$0.00	$615.00	$0.00	$2,050.00
5	RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	$0.00	B	51%	$0.00	$4,100.00	$2,870.00	$0.00	$1,230.00	$0.00	$4,100.00
5	RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	$160.00	B	51%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	$550.00	B	51%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	$130.00	B	51%	$63.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	$150.00	B	51%	$73.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	$275.00	B	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	$275.00	B	51%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	$750.00	B	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	$900.00	B	51%	$441.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	$1,100.00	B	51%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	$40.00	B	51%	$19.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	$45.00	B	51%	$22.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	$50.00	B	51%	$24.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	$750.00	B	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	$420.00	B	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPST	TELCO RAILS FOR SPS	$600.00	B	51%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPST-2GB	TELCO RAIL KIT - 2GB SPS	$420.00	B	51%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	$500.00	B	51%	$245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	$750.00	B	51%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	$1,500.00	B	51%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX4-14615KN	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	$0.00	B	51%	$0.00	$1,241.25	$910.25	$0.00	$331.00	$0.00	$1,241.25
5	V-CX4-2K72K	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5	$0.00	B	51%	$0.00	$1,980.00	$1,452.00	$0.00	$528.00	$0.00	$1,980.00
5	V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	$6,725.00	B	51%	$3,295.25	$1,008.75	$739.75	$0.00	$269.00	$0.00	$1,008.75
5	V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	$6,725.00	B	51%	$3,295.25	$1,008.75	$739.75	$0.00	$269.00	$0.00	$1,008.75
5	V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX4-30015KN	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	$0.00	B	51%	$0.00	$1,323.75	$970.75	$0.00	$353.00	$0.00	$1,323.75
5	V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	$0.00	B	51%	$0.00	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX4-45015KN	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	$0.00	B	51%	$0.00	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX4-60010K	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	$0.00	B	51%	$0.00	$1,620.00	$1,188.00	$0.00	$432.00	$0.00	$1,620.00
5	V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	$0.00	B	51%	$0.00	$2,066.25	$1,515.25	$0.00	$551.00	$0.00	$2,066.25
5	V-CX4-AF04100	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	$0.00	B	51%	$0.00	$4,600.50	$3,373.70	$0.00	$1,226.80	$0.00	$4,600.50
5	V-CX4-AF04200	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY	$0.00	B	51%	$0.00	$8,303.25	$6,089.05	$0.00	$2,214.20	$0.00	$8,303.25
5	V-CX4-EFD-073	73GB EFD VAULT PACK FOR CX4 SERIES	$0.00	B	51%	$0.00	$6,097.50	$4,471.50	$0.00	$1,626.00	$0.00	$6,097.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	$0.00	B	51%	$0.00	$13,488.75	$9,891.75	$0.00	$3,597.00	$0.00	$13,488.75
5	V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	$0.00	B	51%	$0.00	$23,124.00	$16,957.60	$0.00	$6,166.40	$0.00	$23,124.00
5	V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	$5,100.00	B	51%	$2,499.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	$6,715.00	B	51%	$3,290.35	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	$11,125.00	B	51%	$5,451.25	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	$3,775.00	B	51%	$1,849.75	$566.25	$415.25	$0.00	$151.00	$0.00	$566.25
5	V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	$5,150.00	B	51%	$2,523.50	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	$6,000.00	B	51%	$2,940.00	$900.00	$660.00	$0.00	$240.00	$0.00	$900.00
5	VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	$8,400.00	B	51%	$4,116.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	$4,200.00	B	51%	$2,058.00	$630.00	$462.00	$0.00	$168.00	$0.00	$630.00
5	VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	$5,880.00	B	51%	$2,881.20	$882.00	$646.80	$0.00	$235.20	$0.00	$882.00
5	VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	$10,000.00	B	51%	$4,900.00	$1,500.00	$1,100.00	$0.00	$400.00	$0.00	$1,500.00
5	VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	$14,000.00	B	51%	$6,860.00	$2,100.00	$1,540.00	$0.00	$560.00	$0.00	$2,100.00
5	VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	$13,000.00	B	51%	$6,370.00	$1,950.00	$1,430.00	$0.00	$520.00	$0.00	$1,950.00
5	VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	$55,000.00	B	51%	$26,950.00	$8,250.00	$6,050.00	$0.00	$2,200.00	$0.00	$8,250.00
5	VG8-DME0	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	$75,000.00	B	51%	$36,750.00	$11,250.00	$8,250.00	$0.00	$3,000.00	$0.00	$11,250.00
5	VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	$35,000.00	B	51%	$17,150.00	$5,250.00	$3,850.00	$0.00	$1,400.00	$0.00	$5,250.00
5	VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	$45,500.00	B	51%	$22,295.00	$6,825.00	$5,005.00	$0.00	$1,820.00	$0.00	$6,825.00
5	VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	$71,500.00	B	51%	$35,035.00	$10,725.00	$7,865.00	$0.00	$2,860.00	$0.00	$10,725.00
5	VG-CS-1UBEZEL	1U VNX BEZEL FOR CTRL STATION	$0.00	B	51%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	$0.00	B	51%	$0.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	$0.00	B	51%	$0.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-NS4014615K	VAULTPACK NS40 146GB15K 4GB DRIVES QTY 5	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-NS4030010K	Vault Pack NS40 300GB10K 4Gb Qty 5	$0.00	B	51%	$0.00	$1,008.75	$739.75	$0.00	$269.00	$0.00	$1,008.75
5	V-NS4030010KN	VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	$0.00	B	51%	$0.00	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	V-NS4030015K	VAULTPACK NS40 300GB15K 4GB DRIVES QTY 5	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-NS4030015KN	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-NS4040010K	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5	$0.00	B	51%	$0.00	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	$0.00	B	51%	$0.00	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	$0.00	B	51%	$0.00	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	$0.00	B	51%	$0.00	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-NS4-14615K	CX4 VAULT 146GB 15K 4GB DRIVES	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-NS4-1K72K	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	$0.00	B	51%	$0.00	$1,241.25	$910.25	$0.00	$331.00	$0.00	$1,241.25
5	V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	$0.00	B	51%	$0.00	$1,980.00	$1,452.00	$0.00	$528.00	$0.00	$1,980.00
5	V-NS4-30010K	VAULT WITH 300GB 10K 4GB FC DRIVES QTY	$0.00	B	51%	$0.00	$1,008.75	$739.75	$0.00	$269.00	$0.00	$1,008.75
5	V-NS4-30015K	CX4 VAULT 300GB 15K 4GB DRIVES	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	$9,240.00	B	51%	$4,527.60	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-NS4-45010K	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	$0.00	B	51%	$0.00	$1,323.75	$970.75	$0.00	$353.00	$0.00	$1,323.75
5	V-NS4-45015K	CX4 VAULT 450GB 15K 4GB DRIVES	$0.00	B	51%	$0.00	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-NS4-60010K	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	$0.00	B	51%	$0.00	$1,620.00	$1,188.00	$0.00	$432.00	$0.00	$1,620.00
5	V-NS4-60015K	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK	$0.00	B	51%	$0.00	$2,066.25	$1,515.25	$0.00	$551.00	$0.00	$2,066.25
5	V-NS8014610K	VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	$0.00	B	51%	$0.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-NS8014610KN	VAULT PACK NS80 146GB 10K 2GB NEBS DRIVE	$0.00	B	51%	$0.00	$765.00	$561.00	$0.00	$204.00	$0.00	$765.00
5	V-NS8014615K	VAULT PACK NS80 146GB 15K 4GB DRIVES QTY	$0.00	B	51%	$0.00	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	$6,665.00	B	51%	$3,265.85	$999.75	$733.15	$0.00	$266.60	$0.00	$999.75
5	V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Qt	$0.00	B	51%	$0.00	$1,007.25	$738.65	$0.00	$268.60	$0.00	$1,007.25
5	V-NS8030010KN	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	$0.00	B	51%	$0.00	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	V-NS8030015K	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-NS8030015KN	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE	$0.00	B	51%	$0.00	$1,260.00	$924.00	$0.00	$336.00	$0.00	$1,260.00
5	V-NS8040010K	VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	$0.00	B	51%	$0.00	$1,386.00	$1,016.40	$0.00	$369.60	$0.00	$1,386.00
5	V-NS8045015K	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	$0.00	B	51%	$0.00	$1,668.75	$1,223.75	$0.00	$445.00	$0.00	$1,668.75
5	V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	$0.00	B	51%	$0.00	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	$0.00	B	51%	$0.00	$772.50	$566.50	$0.00	$206.00	$0.00	$772.50
5	2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	$11,980.00	C	46%	$6,469.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-10G40K-XFP	10GB 40KM LONG WAVE XFP-BR	$0.00	C	46%	$0.00	$1,650.00	$1,155.00	$0.00	$495.00	$0.00	$1,650.00
5	BR-10G80K-XFP	10GB 80KM LONG WAVE XFP-BR	$0.00	C	46%	$0.00	$2,880.00	$2,016.00	$0.00	$864.00	$0.00	$2,880.00
5	BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK	$1,400.00	C	46%	$756.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	$7,256.00	C	46%	$3,918.24	$725.60	$507.92	$0.00	$217.68	$0.00	$725.60
5	BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	$33,710.00	C	46%	$18,203.40	$3,371.00	$2,359.70	$0.00	$1,011.30	$0.00	$3,371.00
5	BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	$4,890.00	C	46%	$2,640.60	$489.00	$342.30	$0.00	$146.70	$0.00	$489.00
5	BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	$12,500.00	C	46%	$6,750.00	$1,250.00	$875.00	$0.00	$375.00	$0.00	$1,250.00
5	BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	$1,110.00	C	46%	$599.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	$7,740.00	C	46%	$4,179.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	$910.00	C	46%	$491.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	$1,086.00	C	46%	$586.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	$7,486.00	C	46%	$4,042.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	$2,300.00	C	46%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRSFP-4G30KLW	BRCD LBL 4GB 30KM LONG WAVE SFP	$4,550.00	C	46%	$2,457.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	$1,320.00	C	46%	$712.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	$240.00	C	46%	$129.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	$21,180.00	C	46%	$11,437.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	$1,450.00	C	46%	$783.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	$16,500.00	C	46%	$8,910.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	$2,300.00	C	46%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	$9,830.00	C	46%	$5,308.20	$983.00	$688.10	$0.00	$294.90	$0.00	$983.00
5	BRSFP-8GSW	BRCD LBL 8GB SHORT WAVE SFP	$240.00	C	46%	$129.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	$57,190.00	C	46%	$30,882.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	$1,450.00	C	46%	$783.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	$240.00	C	46%	$129.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	$1,450.00	C	46%	$783.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-PWR-12-B	US/NA 5-15P TO C13 POWER CORD-B	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CP-24000-UPG	UPG 12K CPs TO ED-24000B	$0.00	C	46%	$0.00	$3,250.00	$2,275.00	$0.00	$975.00	$0.00	$3,250.00
5	DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	$50.00	C	46%	$27.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	$19,300.00	C	46%	$10,422.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	$3,190.00	C	46%	$1,722.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-64PTCHPNL	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	$0.00	C	46%	$0.00	$1,260.00	$882.00	$0.00	$378.00	$0.00	$1,260.00
5	DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	$2,730.00	C	46%	$1,474.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPS	$105,090.00	C	46%	$56,748.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	$630.00	C	46%	$340.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	$144,680.00	C	46%	$78,127.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	$1,300.00	C	46%	$702.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	$410.00	C	46%	$221.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	$185,600.00	C	46%	$100,224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX858-ENTICL	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	$371,300.00	C	46%	$200,502.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-FIPS-KIT	DCX FIPS KIT	$44,200.00	C	46%	$23,868.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	$500.00	C	46%	$270.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	$2,800.00	C	46%	$1,512.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	$670.00	C	46%	$361.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	$1,530.00	C	46%	$826.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	$420.00	C	46%	$226.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS-4400M-SHLF	DS-4400MRK MNT TRAY	$0.00	C	46%	$0.00	$50.00	$35.00	$0.00	$15.00	$0.00	$50.00
5	DSB2RLKT	RAILS FOR SYMM DS8B2	$700.00	C	46%	$378.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS-B-PC01	DEPT SWITCH INTL PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS-B-PC04	DEPT SWITCH INTL PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS-B-PC07	DEPT SWITCH INTL PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	$210.00	C	46%	$113.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	$290.00	C	46%	$156.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSBRLKT-B	DSB SW GEN RCK KIT -B	$600.00	C	46%	$324.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT10	LW OPTIC KIT-10KM	$300.00	C	46%	$162.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT20	LW OPTIC KIT-20 KM	$1,200.00	C	46%	$648.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT35	LW OPTIC KIT-35 KM	$1,200.00	C	46%	$648.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	$2,100.00	C	46%	$1,134.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	$3,500.00	C	46%	$1,890.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKTB4G4	4GB 4KM LW SFP OPTIC BRCD	$1,275.00	C	46%	$688.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT-XG1	XFP 10 GBPS L/W	$3,600.00	C	46%	$1,944.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	$10,200.00	C	46%	$5,508.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-SWKT	ED OR DSSW OPTIC KIT	$100.00	C	46%	$54.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSED-SWKT-XG	XFP 10 GBPS S/W	$1,600.00	C	46%	$864.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1200	CONNECTRIX CABINET	$0.00	C	46%	$0.00	$1,310.00	$917.00	$0.00	$393.00	$0.00	$1,310.00
5	EC-1230B	CABINET ED-12000B	$0.00	C	46%	$0.00	$965.00	$675.50	$0.00	$289.50	$0.00	$965.00
5	EC-1500-B	CONNECTRIX B-SERIES CAB	$0.00	C	46%	$0.00	$770.00	$539.00	$0.00	$231.00	$0.00	$770.00
5	EC1500BRLKT	MOUNT ED-XXB IN EC-1500B	$305.00	C	46%	$164.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1500-M	CONNECTRIX M CABINET	$0.00	C	46%	$0.00	$1,670.00	$1,169.00	$0.00	$501.00	$0.00	$1,670.00
5	EC-1500-PC1	PWR CRD 1PHS-L630P	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1500-PC2	PWR CRD 1PHS-IP66	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1500-PC3	PWR CRD 1PHS-IEC	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1500-PC4	PWR CRD 1PHS-IEC	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EC-1700-B	CONNECTRIX B SERIES CABINET	$9,400.00	C	46%	$5,076.00	$940.00	$658.00	$0.00	$282.00	$0.00	$940.00
5	EC-1700-C	FOR C SERIES MDS SWITCHES AND DIRECTORS	$9,400.00	C	46%	$5,076.00	$940.00	$658.00	$0.00	$282.00	$0.00	$940.00
5	ED-10000M	Chassis 2 SWMs 0/256 ports Director	$0.00	C	46%	$0.00	$6,520.00	$4,564.00	$0.00	$1,956.00	$0.00	$6,520.00
5	ED-10KM-164L	I10K 16X2GB&4X10GB LW LIM	$0.00	C	46%	$0.00	$6,830.00	$4,781.00	$0.00	$2,049.00	$0.00	$6,830.00
5	ED-10KM-164LU	10KM LIM 16-2G&4-10G LW	$0.00	C	46%	$0.00	$8,879.00	$6,215.30	$0.00	$2,663.70	$0.00	$8,879.00
5	ED-10KM-164S	I10K 16X2GB & 4X10GB LIM	$0.00	C	46%	$0.00	$4,520.00	$3,164.00	$0.00	$1,356.00	$0.00	$4,520.00
5	ED-10KM-164SU	10KM LIM 16-2G&4-10G SW	$0.00	C	46%	$0.00	$5,876.00	$4,113.20	$0.00	$1,762.80	$0.00	$5,876.00
5	ED-10KM-242L	I10K 24X2GB&2X10GB LW LIM	$0.00	C	46%	$0.00	$6,830.00	$4,781.00	$0.00	$2,049.00	$0.00	$6,830.00
5	ED-10KM-242LU	10KM LIM 24-2G&2-10G LW	$0.00	C	46%	$0.00	$8,879.00	$6,215.30	$0.00	$2,663.70	$0.00	$8,879.00
5	ED-10KM-242S	I10K 24X2GB & 2X10GB LIM	$0.00	C	46%	$0.00	$4,520.00	$3,164.00	$0.00	$1,356.00	$0.00	$4,520.00
5	ED-10KM-242SU	10KM LIM 24-2G&2-10G SW	$0.00	C	46%	$0.00	$5,876.00	$4,113.20	$0.00	$1,762.80	$0.00	$5,876.00
5	ED-10KM-320L	I10K 32X2GB LW LIM	$0.00	C	46%	$0.00	$6,020.00	$4,214.00	$0.00	$1,806.00	$0.00	$6,020.00
5	ED-10KM-320LU	ED-10K LIM 32 2GB L/W UPG	$0.00	C	46%	$0.00	$7,826.00	$5,478.20	$0.00	$2,347.80	$0.00	$7,826.00
5	ED-10KM-320S	I10K 32X2GB LIM	$0.00	C	46%	$0.00	$4,800.00	$3,360.00	$0.00	$1,440.00	$0.00	$4,800.00
5	ED-10KM-320SU	ED-10KM LIM 32 2GB S/W	$0.00	C	46%	$0.00	$6,240.00	$4,368.00	$0.00	$1,872.00	$0.00	$6,240.00
5	ED-10KM432L4	I10K 4G LMQ W 4KM LONG WAVE OPTICS	$0.00	C	46%	$0.00	$7,450.00	$5,215.00	$0.00	$2,235.00	$0.00	$7,450.00
5	ED-10KM432L4U	I10K 4G LMQ W 4KM LONG WAVE OPTICS	$0.00	C	46%	$0.00	$9,685.00	$6,779.50	$0.00	$2,905.50	$0.00	$9,685.00
5	ED-10KM432LX	I10K 4G LMQ W 10KM LONG WAVE OPTICS	$0.00	C	46%	$0.00	$8,860.00	$6,202.00	$0.00	$2,658.00	$0.00	$8,860.00
5	ED-10KM432LXU	I10K 4G LMQ W 10KM LONG WAVE OPTICS	$0.00	C	46%	$0.00	$8,868.86	$6,219.72	$0.00	$2,649.14	$0.00	$8,868.86
5	ED-10KM432SW	I10K 4G LMQ W SHORT WAVE OPTICS	$0.00	C	46%	$0.00	$4,800.00	$3,360.00	$0.00	$1,440.00	$0.00	$4,800.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ED-10KM432SWU	I10K 4G LMQ W SHORT WAVE OPTICS	$0.00	C	46%	$0.00	$4,804.80	$3,369.60	$0.00	$1,435.20	$0.00	$4,804.80
5	ED-10KM-CBLDOM	DOM CABLE MNT PLUG	$0.00	C	46%	$0.00	$23.00	$16.10	$0.00	$6.90	$0.00	$23.00
5	ED-10KM-CBLINT	INT CABMNT PLUG INSTALLED	$0.00	C	46%	$0.00	$23.00	$16.10	$0.00	$6.90	$0.00	$23.00
5	ED-10KM-SWM	I10k switching module	$0.00	C	46%	$0.00	$1,540.00	$1,078.00	$0.00	$462.00	$0.00	$1,540.00
5	ED-10KM-SWX	I10K SWX CARD	$0.00	C	46%	$0.00	$1,540.00	$1,078.00	$0.00	$462.00	$0.00	$1,540.00
5	ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	$0.00	C	46%	$0.00	$13,500.00	$9,450.00	$0.00	$4,050.00	$0.00	$13,500.00
5	ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR UPG	$0.00	C	46%	$0.00	$13,813.80	$9,687.60	$0.00	$4,126.20	$0.00	$13,813.80
5	ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	$0.00	C	46%	$0.00	$14,500.00	$10,150.00	$0.00	$4,350.00	$0.00	$14,500.00
5	ED-12000B-64U	ED-12000B UPG	$0.00	C	46%	$0.00	$15,515.50	$10,881.00	$0.00	$4,634.50	$0.00	$15,515.50
5	ED-12000B-CNV	12K/24K - NEMA RACK KIT	$1,745.00	C	46%	$942.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-140M	Chassis 0/140 ports FC Director	$0.00	C	46%	$0.00	$3,800.00	$2,660.00	$0.00	$1,140.00	$0.00	$3,800.00
5	ED-140MCUP	140 PORT DIRECTOR WCUP	$0.00	C	46%	$0.00	$15,080.00	$10,556.00	$0.00	$4,524.00	$0.00	$15,080.00
5	ED-140MCUP-U	140 PORT DRCTR UPGRADE	$0.00	C	46%	$0.00	$15,095.08	$10,586.16	$0.00	$4,508.92	$0.00	$15,095.08
5	ED-140M-UPG	Chassis 0/140 ports Director UPG	$0.00	C	46%	$0.00	$3,803.80	$2,667.60	$0.00	$1,136.20	$0.00	$3,803.80
5	ED-24000B	ED-24000B CHASSIS-NO PORT	$0.00	C	46%	$0.00	$3,750.00	$2,625.00	$0.00	$1,125.00	$0.00	$3,750.00
5	ED-24000B-U	ED-24000B CHASSIS-NO PORT	$0.00	C	46%	$0.00	$4,943.40	$3,466.80	$0.00	$1,476.60	$0.00	$4,943.40
5	ED-48000B	Chassis 0 Ports director	$0.00	C	46%	$0.00	$4,400.00	$3,080.00	$0.00	$1,320.00	$0.00	$4,400.00
5	ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	$800.00	C	46%	$432.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-6064-UPG	64 Port FICON Dirctr Upgrade	$0.00	C	46%	$0.00	$34,034.00	$23,868.00	$0.00	$10,166.00	$0.00	$34,034.00
5	ED-64M	64-PORT FC DIRECTOR	$0.00	C	46%	$0.00	$4,520.00	$3,164.00	$0.00	$1,356.00	$0.00	$4,520.00
5	ED-64MCUP	64-PT FICON CUP DIRCTOR	$0.00	C	46%	$0.00	$10,400.00	$7,280.00	$0.00	$3,120.00	$0.00	$10,400.00
5	ED-64MCUP-UPG	64 PRT FICON CUP DRCT UPG	$0.00	C	46%	$0.00	$10,410.40	$7,300.80	$0.00	$3,109.60	$0.00	$10,410.40
5	ED-64M-UPG	64-PORT FC DIRECTOR UPG	$0.00	C	46%	$0.00	$4,519.90	$3,169.80	$0.00	$1,350.10	$0.00	$4,519.90
5	ED-B-PC-AS	BROCADE AS 3112 PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-B-PC-BS	BROCADE BS-1363 PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-B-PC-CEE	BROCADE CEE 7/7 PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-B-PC-IEC	BROCADE IEC60309 PWR CORD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-CTP2-UPG	2Gb CTP UPG Kit/ED-64M	$0.00	C	46%	$0.00	$2,420.00	$1,694.00	$0.00	$726.00	$0.00	$2,420.00
5	ED-DCX-4S-B	ED-DCX-4S BASE CHASSIS - 0 PORTS	$0.00	C	46%	$0.00	$9,680.00	$6,776.00	$0.00	$2,904.00	$0.00	$9,680.00
5	ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS; 0 PORTS	$104,800.00	C	46%	$56,592.00	$10,480.00	$7,336.00	$0.00	$3,144.00	$0.00	$10,480.00
5	ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	$181,800.00	C	46%	$98,172.00	$18,180.00	$12,726.00	$0.00	$5,454.00	$0.00	$18,180.00
5	ED-DCX-B	BASE DCX CHASSIS W FW OPTIONS 0 PORTS	$0.00	C	46%	$0.00	$16,738.50	$11,716.95	$0.00	$5,021.55	$0.00	$16,738.50
5	ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	$480.00	C	46%	$259.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-QPM-04	4Gb 4FC shortwave QPM ED-64/140M	$0.00	C	46%	$0.00	$520.00	$364.00	$0.00	$156.00	$0.00	$520.00
5	ED-QPM-04-U	4Gb 4FC shortwave QPM ED-64/140M UPG	$0.00	C	46%	$0.00	$523.60	$367.20	$0.00	$156.40	$0.00	$523.60
5	ED-QPM-L04	4Gb 4FC 4km longwave QPM	$0.00	C	46%	$0.00	$840.00	$588.00	$0.00	$252.00	$0.00	$840.00
5	ED-QPM-L04-U	4Gb 4FC 4km longwave QPM UPG	$0.00	C	46%	$0.00	$839.30	$588.60	$0.00	$250.70	$0.00	$839.30
5	ED-QPM-L10	4GB 4FC 10km longwave QPM	$0.00	C	46%	$0.00	$1,290.00	$903.00	$0.00	$387.00	$0.00	$1,290.00
5	ED-QPM-L10-U	4GB 4FC 10km longwave QPM UPG	$0.00	C	46%	$0.00	$1,291.29	$905.58	$0.00	$385.71	$0.00	$1,291.29
5	ED-UPM-04	2Gb 4 port w/sw optics	$0.00	C	46%	$0.00	$520.00	$364.00	$0.00	$156.00	$0.00	$520.00
5	ED-UPM-04-UPG	2Gb 4 port w/sw optics UPG	$0.00	C	46%	$0.00	$520.52	$365.04	$0.00	$155.48	$0.00	$520.52
5	ED-UPMC-04	SHORT WAVE CARD CUP	$0.00	C	46%	$0.00	$860.00	$602.00	$0.00	$258.00	$0.00	$860.00
5	ED-UPMC-04-U	SHORT WAVE CARD CUP UPGD	$0.00	C	46%	$0.00	$870.10	$610.20	$0.00	$259.90	$0.00	$870.10
5	ED-UPMC-L10	4 PORT LW 10KM W/CUP	$0.00	C	46%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	ED-UPMC-L10-U	4 PORT LW 10KM W/CUP UPGRADE	$0.00	C	46%	$0.00	$862.40	$604.80	$0.00	$257.60	$0.00	$862.40
5	ED-UPM-L10	2Gb 4 port w/LW 10K optics	$0.00	C	46%	$0.00	$790.00	$553.00	$0.00	$237.00	$0.00	$790.00
5	ED-UPM-L10UPG	2Gb 4 port w/LW 10K optics UPG	$0.00	C	46%	$0.00	$790.79	$554.58	$0.00	$236.21	$0.00	$790.79
5	ED-XPM-01	10Gb 2 port FC card	$0.00	C	46%	$0.00	$1,180.00	$826.00	$0.00	$354.00	$0.00	$1,180.00
5	ED-XPM-01-U	10Gb 2 port FC card UPG	$0.00	C	46%	$0.00	$1,181.18	$828.36	$0.00	$352.82	$0.00	$1,181.18
5	ED-XPM-L10	10Gb 2 port L/W FC card	$0.00	C	46%	$0.00	$1,790.00	$1,253.00	$0.00	$537.00	$0.00	$1,790.00
5	ED-XPM-L10-U	10Gb 2 port L/W FC card UPG	$0.00	C	46%	$0.00	$1,791.79	$1,256.58	$0.00	$535.21	$0.00	$1,791.79
5	INTCABPWRCD-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	$6.00	C	46%	$3.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	$6.00	C	46%	$3.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-10G-LR	10GBASE-LR SFP+ MODULE	$4,900.00	C	46%	$2,646.00	$490.00	$343.00	$0.00	$147.00	$0.00	$490.00
5	MDS-10G-SR	10GBASE-SR SFP+ MODULE	$1,825.00	C	46%	$985.50	$182.50	$127.75	$0.00	$54.75	$0.00	$182.50
5	MDS-10GX2-LR	MDS 10GB X2 LONG RANGE OPTIC	$0.00	C	46%	$0.00	$1,270.00	$889.00	$0.00	$381.00	$0.00	$1,270.00
5	MDS-10GX2-SR	MDS 10GB X2 SHORT RANGE OPTIC	$0.00	C	46%	$0.00	$460.00	$322.00	$0.00	$138.00	$0.00	$460.00
5	MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	$93,660.00	C	46%	$50,576.40	$9,366.00	$6,556.20	$0.00	$2,809.80	$0.00	$9,366.00
5	MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	$118,640.00	C	46%	$64,065.60	$9,135.28	$6,406.56	$0.00	$2,728.72	$0.00	$9,135.28
5	MDS-4G-SR	MDS 1/2/4-GBPS FC SHORTWAVE SFP LC	$200.00	C	46%	$108.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-8G-ER	MDS 8G FC EXT Range Direcotr Optic	$9,900.00	C	46%	$5,346.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	$2,700.00	C	46%	$1,458.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	$315.00	C	46%	$170.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-92CAB-KIT	SWITCH INSTALL EC-1500	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9506	Chassis SUP1 no ports Director	$0.00	C	46%	$0.00	$7,220.00	$5,054.00	$0.00	$2,166.00	$0.00	$7,220.00
5	MDS-9506-V2	Chassis SUP2 no ports Director	$67,800.00	C	46%	$36,612.00	$6,780.00	$4,746.00	$0.00	$2,034.00	$0.00	$6,780.00
5	MDS-9509	Chassis SUP1 no ports Director	$0.00	C	46%	$0.00	$7,540.00	$5,278.00	$0.00	$2,262.00	$0.00	$7,540.00
5	MDS-9509-V2	Chassis SUP2 no ports Director	$0.00	C	46%	$0.00	$6,970.00	$4,879.00	$0.00	$2,091.00	$0.00	$6,970.00
5	MDS-9513	Chassis SUP2 no ports Director	$82,100.00	C	46%	$44,334.00	$8,210.00	$5,747.00	$0.00	$2,463.00	$0.00	$8,210.00
5	MDS-9513-FAB	MDS 9513 CROSSBAR SWITCHING FABRIC2 MOD	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9513-FAB2	CISCO MDS 9513 FABRIC2 MODULE	$0.00	C	46%	$0.00	$520.00	$364.00	$0.00	$156.00	$0.00	$520.00
5	MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	$10,600.00	C	46%	$5,724.00	$1,060.00	$742.00	$0.00	$318.00	$0.00	$1,060.00
5	MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-AUS	MDS 9700 Power cord Australia	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-CAB	MDS 9700 Cabinet Jumper Power Cord	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	$140.00	C	46%	$75.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-EU	MDS 9700 Power cord Europe	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-INT	MDS 9700 Power cord International	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-ISR	MDS 9700 Power cord Israel	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-KOR	MDS 9700 Power Cord Korea	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-9700-NA	MDS 9700 NEMA 5-20 North America/Japan	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-SA	MDS 9700 Power cord South Africa	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-SW	MDS 9700 Power cord Switzerland	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9706	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	$123,120.00	C	46%	$66,484.80	$12,312.00	$8,618.40	$0.00	$3,693.60	$0.00	$12,312.00
5	MDS9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	$230.00	C	46%	$124.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9706-FAB1	MDS 9706 Crossbar	$6,310.00	C	46%	$3,407.40	$631.00	$441.70	$0.00	$189.30	$0.00	$631.00
5	MDS-9710	Connectrix MDS-9710 Director	$193,340.00	C	46%	$104,403.60	$19,334.00	$13,533.80	$0.00	$5,800.20	$0.00	$19,334.00
5	MDS-9710-FAB	MDS 9710 Fabric 1 module	$22,880.00	C	46%	$12,355.20	$2,288.00	$1,601.60	$0.00	$686.40	$0.00	$2,288.00
5	MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	$28,980.00	C	46%	$15,649.20	$2,231.46	$1,564.92	$0.00	$666.54	$0.00	$2,231.46
5	MDS-9710-PS	MDS 9710 3K Watt Power Supply	$2,100.00	C	46%	$1,134.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	$2,660.00	C	46%	$1,436.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9718	9718 Chassis 2 Sup1E 12-PS 6-Fab Mods	$381,173.00	C	46%	$205,833.42	$38,117.30	$26,682.11	$0.00	$11,435.19	$0.00	$38,117.30
5	MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	$0.00	C	46%	$0.00	$2,460.00	$1,722.00	$0.00	$738.00	$0.00	$2,460.00
5	MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	$31,980.00	C	46%	$17,269.20	$2,462.46	$1,726.92	$0.00	$735.54	$0.00	$2,462.46
5	MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	$84,800.00	C	46%	$45,792.00	$8,480.00	$5,936.00	$0.00	$2,544.00	$0.00	$8,480.00
5	MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	$110,240.00	C	46%	$59,529.60	$8,488.48	$5,952.96	$0.00	$2,535.52	$0.00	$8,488.48
5	MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	$93,035.00	C	46%	$50,238.90	$9,303.50	$6,512.45	$0.00	$2,791.05	$0.00	$9,303.50
5	MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	$120,946.00	C	46%	$65,310.84	$9,312.84	$6,531.08	$0.00	$2,781.76	$0.00	$9,312.84
5	MDS-FLASH-512	512MB FLASH UPGRADE	$3,500.00	C	46%	$1,890.00	$350.00	$245.00	$0.00	$105.00	$0.00	$350.00
5	MDS-PBF-12SW	4Gb 12-Port FC Module	$0.00	C	46%	$0.00	$2,680.00	$1,876.00	$0.00	$804.00	$0.00	$2,680.00
5	MDS-PBF-12SWU	4Gb 12-Port FC Module UPG	$0.00	C	46%	$0.00	$2,682.68	$1,881.36	$0.00	$801.32	$0.00	$2,682.68
5	MDS-PBF-16	2Gb 16-Port FC Module	$0.00	C	46%	$0.00	$3,650.00	$2,555.00	$0.00	$1,095.00	$0.00	$3,650.00
5	MDS-PBF-16LW	2Gb 16-Port FC Module LW	$0.00	C	46%	$0.00	$4,880.00	$3,416.00	$0.00	$1,464.00	$0.00	$4,880.00
5	MDS-PBF-16U	2Gb 16-Port FC Module UPG	$0.00	C	46%	$0.00	$3,653.65	$2,562.30	$0.00	$1,091.35	$0.00	$3,653.65
5	MDS-PBF-24-8G	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE	$0.00	C	46%	$0.00	$4,860.00	$3,402.00	$0.00	$1,458.00	$0.00	$4,860.00
5	MDS-PBF24-8GU	MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	$0.00	C	46%	$0.00	$4,744.74	$3,327.48	$0.00	$1,417.26	$0.00	$4,744.74
5	MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	$0.00	C	46%	$0.00	$7,780.00	$5,446.00	$0.00	$2,334.00	$0.00	$7,780.00
5	MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	$0.00	C	46%	$0.00	$7,787.78	$5,461.56	$0.00	$2,326.22	$0.00	$7,787.78
5	MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	$0.00	C	46%	$0.00	$5,730.00	$4,011.00	$0.00	$1,719.00	$0.00	$5,730.00
5	MDS-PBF-24MRU	24 PORT 4GB MEDIUM RANGE PORT BLADE UPGR	$0.00	C	46%	$0.00	$5,735.73	$4,022.46	$0.00	$1,713.27	$0.00	$5,735.73
5	MDS-PBF-24SW	4Gb 24-Port FC Module	$0.00	C	46%	$0.00	$4,050.00	$2,835.00	$0.00	$1,215.00	$0.00	$4,050.00
5	MDS-PBF-24SWU	4Gb 24-Port FC Module UPG	$0.00	C	46%	$0.00	$4,054.05	$2,843.10	$0.00	$1,210.95	$0.00	$4,054.05
5	MDS-PBF-32	2Gb 32-Port FC Module	$0.00	C	46%	$0.00	$4,530.00	$3,171.00	$0.00	$1,359.00	$0.00	$4,530.00
5	MDS-PBF-32U	2Gb 32-Port FC Module UPG	$0.00	C	46%	$0.00	$4,534.53	$3,180.06	$0.00	$1,354.47	$0.00	$4,534.53
5	MDS-PBF-44-8G	1/2/4/8-GBPS 4/44 HOST FC MODULE	$0.00	C	46%	$0.00	$4,860.00	$3,402.00	$0.00	$1,458.00	$0.00	$4,860.00
5	MDS-PBF44-8GU	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE	$0.00	C	46%	$0.00	$4,827.90	$3,385.80	$0.00	$1,442.10	$0.00	$4,827.90
5	MDS-PBF-48-8G	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	$0.00	C	46%	$0.00	$7,170.00	$5,019.00	$0.00	$2,151.00	$0.00	$7,170.00
5	MDS-PBF48-8GU	MDS 1/2/4/8-GBPS 48P PERF FC MODULE UPG	$0.00	C	46%	$0.00	$7,114.80	$4,989.60	$0.00	$2,125.20	$0.00	$7,114.80
5	MDS-PBF-48SW	4Gb 48-Port FC Module UPG	$0.00	C	46%	$0.00	$6,000.00	$4,200.00	$0.00	$1,800.00	$0.00	$6,000.00
5	MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	$0.00	C	46%	$0.00	$6,006.00	$4,212.00	$0.00	$1,794.00	$0.00	$6,006.00
5	MDS-PBF-4LR	10Gb 4-Port FC Module LW 10Km	$0.00	C	46%	$0.00	$10,010.00	$7,007.00	$0.00	$3,003.00	$0.00	$10,010.00
5	MDS-PBF-4LRU	10Gb 4-Port FC Module LW 10Km UPG	$0.00	C	46%	$0.00	$10,020.01	$7,027.02	$0.00	$2,992.99	$0.00	$10,020.01
5	MDS-PBF-4SR	10Gb 4-Port FC Module SW 500m	$0.00	C	46%	$0.00	$6,832.50	$4,782.75	$0.00	$2,049.75	$0.00	$6,832.50
5	MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	$0.00	C	46%	$0.00	$6,839.37	$4,796.44	$0.00	$2,042.93	$0.00	$6,839.37
5	MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	$81,200.00	C	46%	$43,848.00	$8,120.00	$5,684.00	$0.00	$2,436.00	$0.00	$8,120.00
5	MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	$105,560.00	C	46%	$57,002.40	$8,128.12	$5,700.24	$0.00	$2,427.88	$0.00	$8,128.12
5	MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	$97,200.00	C	46%	$52,488.00	$9,720.00	$6,804.00	$0.00	$2,916.00	$0.00	$9,720.00
5	MDS-PBFADV48U	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	$126,360.00	C	46%	$68,234.40	$9,729.72	$6,823.44	$0.00	$2,906.28	$0.00	$9,729.72
5	MDS-PBFI-1402	2Gb 14-Port FC+ 2-Port IP Module	$0.00	C	46%	$0.00	$4,750.00	$3,325.00	$0.00	$1,425.00	$0.00	$4,750.00
5	MDS-PBFI-1804	4 GB 18 FC/4 GE PORT MODULE	$0.00	C	46%	$0.00	$5,240.00	$3,668.00	$0.00	$1,572.00	$0.00	$5,240.00
5	MDS-PBFI1804U	4 GB 18 FC/4 GE PORT MODULE	$68,120.00	C	46%	$36,784.80	$5,245.24	$3,678.48	$0.00	$1,566.76	$0.00	$5,245.24
5	MDS-PBI-4	4 PORT IP BLADE MDS	$0.00	C	46%	$0.00	$2,240.00	$1,568.00	$0.00	$672.00	$0.00	$2,240.00
5	MDS-PBI-4U	4 PORT IP BLADE UPGRADE	$0.00	C	46%	$0.00	$2,217.60	$1,555.20	$0.00	$662.40	$0.00	$2,217.60
5	MDS-PBI-8	8-Port IP Module	$0.00	C	46%	$0.00	$4,100.00	$2,870.00	$0.00	$1,230.00	$0.00	$4,100.00
5	MDS-PBI-8U	8-Port IP Module UPG	$0.00	C	46%	$0.00	$4,104.10	$2,878.20	$0.00	$1,225.90	$0.00	$4,104.10
5	MDS-PFI-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	$0.00	C	46%	$0.00	$4,754.75	$3,334.50	$0.00	$1,420.25	$0.00	$4,754.75
5	MDS-PW19-EU	Qty 2 9506 Power Cord Europe	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-INT	Qty 2 9506 Power Cord International	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-KR	KOREA POWER CORDS FOR 9506 DIRECTOR	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-SA	Qty 2 9506 Power Cord South America	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-SW	Qty 2 9506 Power Cord Switzerland	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-UK	Qty 2 9506 Power Cord UK	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW19-US	Qty 2 9506 Power Cord US	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-AUS	CISCO POWER CABLE FOR MDS-9509 AUSTRALIA	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-CAB	CAB PC DIRECTOR EC-1500	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-KR	KOREA POWER CORDS FOR 9509 DIRECTOR	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-CAB	Qty 2 Cabinet Power Cord	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-KR	Qty 2 9100 9200 Power Cord KOREA	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-SW	Qty 2 9100 9200 Power Cord Switzerland	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-AU	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-EU	Qty 4 9513 Power Cord Europe	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-INT	Qty 4 9513 Power Cord International	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-ISR	Qty 4 9513 Power Cord Israel	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-KR	KOREA POWER CORDS FOR 9513 DIRECTOR	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-PW9513-SW	Qty 4 9513 Power Cord Switzerland	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-TWS	Qty 4 9513 Twist Lock Power Cord US/Japn	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW9513-US	Qty 4 9513 Power Cord US/Japan	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PWQ-ARGIN	Qty 1 9Q20 & 9124 Power Cord Argintina	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PWQ-AUS	Qty 1 9Q20 & 9124 Power Cord Australia	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PWQ-ITALY	Qty 1 9Q20 & 9124 Power Cord Italy	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PWQ-SA	Qty 1 9Q20 & 9124 Power Cord S Africa	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PWQ-SW	Qty 1 9Q20 & 9124 Power Cord Switzerland	$0.00	C	46%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	$3,668.00	C	46%	$1,980.72	$366.80	$256.76	$0.00	$110.04	$0.00	$366.80
5	MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	$3,668.00	C	46%	$1,980.72	$366.80	$256.76	$0.00	$110.04	$0.00	$366.80
5	MDS-QSFP-40G-SR-BD	MDS 40G QSFP BiDi	$1,342.00	C	46%	$724.68	$134.20	$93.94	$0.00	$40.26	$0.00	$134.20
5	MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	$1,224.00	C	46%	$660.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	$1,039.00	C	46%	$561.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	$1,224.00	C	46%	$660.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	$470.00	C	46%	$253.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SCR	OPTIONAL SMART CARD READER FOR SME	$1,100.00	C	46%	$594.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	$4,900.00	C	46%	$2,646.00	$490.00	$343.00	$0.00	$147.00	$0.00	$490.00
5	MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	$1,800.00	C	46%	$972.00	$180.00	$126.00	$0.00	$54.00	$0.00	$180.00
5	MDS-SFP-16GLW	MDS 16GB FC LW Optic	$4,560.00	C	46%	$2,462.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SFP-16GSW	MDS 16GB FC SW Optic	$520.00	C	46%	$280.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	$0.00	C	46%	$0.00	$5,440.00	$3,808.00	$0.00	$1,632.00	$0.00	$5,440.00
5	MDS-SSM-32F	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	$0.00	C	46%	$0.00	$5,800.00	$4,060.00	$0.00	$1,740.00	$0.00	$5,800.00
5	MDS-SSM-32U	2Gb 32-Port FC Stg Sol Mod UPG	$0.00	C	46%	$0.00	$5,555.55	$3,896.10	$0.00	$1,659.45	$0.00	$5,555.55
5	MDS-SSM-32UF	SSM UPGRADE BLADE 32 PORT	$0.00	C	46%	$0.00	$7,540.00	$5,278.00	$0.00	$2,262.00	$0.00	$7,540.00
5	MDS-SSN-16	MDS 16P STORAGE SERVICES NO OPTICS	$64,600.00	C	46%	$34,884.00	$6,460.00	$4,522.00	$0.00	$1,938.00	$0.00	$6,460.00
5	MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS UPG	$83,980.00	C	46%	$45,349.20	$8,398.00	$5,878.60	$0.00	$2,519.40	$0.00	$8,398.00
5	MDS-SUP-V2U	Supervisor2 Card UPG	$48,250.00	C	46%	$26,055.00	$3,715.25	$2,605.50	$0.00	$1,109.75	$0.00	$3,715.25
5	MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	$1,700.00	C	46%	$918.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	$300.00	C	46%	$162.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TWNX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	$510.00	C	46%	$275.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TWNX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	$185.00	C	46%	$99.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TWNX-3M	10G BASE COPPER PASSIVE TWINAX CABLE, 3M	$265.00	C	46%	$143.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	$325.00	C	46%	$175.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE, 7M	$450.00	C	46%	$243.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PB-12000B-16	16-Port CARD ED-12000B	$0.00	C	46%	$0.00	$3,220.00	$2,254.00	$0.00	$966.00	$0.00	$3,220.00
5	PB-12000B-16U	16-Port CARD ED-12000B	$0.00	C	46%	$0.00	$3,203.20	$2,246.40	$0.00	$956.80	$0.00	$3,203.20
5	PB-24000-16	16-Port CARD ED-24000B	$0.00	C	46%	$0.00	$2,500.00	$1,750.00	$0.00	$750.00	$0.00	$2,500.00
5	PB-24000-16U	2Gb 16 FC port blade/ED-24000B	$0.00	C	46%	$0.00	$2,202.20	$1,544.40	$0.00	$657.80	$0.00	$2,202.20
5	PB-48000B-16	4Gb 16 FC port blade/ED-48000B	$0.00	C	46%	$0.00	$2,460.00	$1,722.00	$0.00	$738.00	$0.00	$2,460.00
5	PB-48000B-16U	4Gb 16 FC port blade/ED-48000B UPG	$0.00	C	46%	$0.00	$2,462.46	$1,726.92	$0.00	$735.54	$0.00	$2,462.46
5	PB-48000B-32	4Gb 32 FC port blade/ED-48000B	$0.00	C	46%	$0.00	$4,180.00	$2,926.00	$0.00	$1,254.00	$0.00	$4,180.00
5	PB-48000B-32U	4Gb 32 FC port blade/ED-48000B UPG	$0.00	C	46%	$0.00	$4,184.18	$2,934.36	$0.00	$1,249.82	$0.00	$4,184.18
5	PB-48K-10G-6	10GB 6 FC PORT BLADE/ED-48K	$0.00	C	46%	$0.00	$11,231.00	$7,861.70	$0.00	$3,369.30	$0.00	$11,231.00
5	PB-48K-10G-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	$0.00	C	46%	$0.00	$11,588.50	$8,127.00	$0.00	$3,461.50	$0.00	$11,588.50
5	PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	$0.00	C	46%	$0.00	$6,590.00	$4,613.00	$0.00	$1,977.00	$0.00	$6,590.00
5	PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	$0.00	C	46%	$0.00	$6,621.62	$4,643.73	$0.00	$1,977.89	$0.00	$6,621.62
5	PB-48K-18I	BROCADE FC4-18I IP-BLADE	$0.00	C	46%	$0.00	$6,242.50	$4,369.75	$0.00	$1,872.75	$0.00	$6,242.50
5	PB-48K-18IU	BROCADE FC4-18I IP-BLADE UPGRADE	$0.00	C	46%	$0.00	$6,778.70	$4,753.89	$0.00	$2,024.81	$0.00	$6,778.70
5	PB-48K-48	4GB 48-PORT FC CARD	$0.00	C	46%	$0.00	$6,360.00	$4,452.00	$0.00	$1,908.00	$0.00	$6,360.00
5	PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	$0.00	C	46%	$0.00	$6,366.75	$4,464.99	$0.00	$1,901.76	$0.00	$6,366.75
5	PB-48K-AP4-18	AP4-18 ED-48000B APPLICATION BLADE	$0.00	C	46%	$0.00	$9,050.00	$6,335.00	$0.00	$2,715.00	$0.00	$9,050.00
5	PB48K-AP4-18U	AP4-18 ED-48000B APPLICATION BLADE UPG	$0.00	C	46%	$0.00	$11,765.00	$8,235.50	$0.00	$3,529.50	$0.00	$11,765.00
5	PB-DCX-16EB	ED-DCX-B 16P ENCRYPTION BLADE	$0.00	C	46%	$0.00	$18,581.00	$13,006.70	$0.00	$5,574.30	$0.00	$18,581.00
5	PB-DCX-16EBU	ED-DCX-B 16P ENCRYPTION BLADE UPGRADE	$0.00	C	46%	$0.00	$24,078.50	$16,854.95	$0.00	$7,223.55	$0.00	$24,078.50
5	PB-DCX-16P-4G	DCX PORT BLADE 16P 16 4G SFPS	$0.00	C	46%	$0.00	$3,230.00	$2,261.00	$0.00	$969.00	$0.00	$3,230.00
5	PB-DCX-16P4GU	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	$0.00	C	46%	$0.00	$4,460.00	$3,122.00	$0.00	$1,338.00	$0.00	$4,460.00
5	PB-DCX-16P-8G	DCX PORT BLADE 16P 16 8G SFPS	$0.00	C	46%	$0.00	$3,165.50	$2,215.85	$0.00	$949.65	$0.00	$3,165.50
5	PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	$0.00	C	46%	$0.00	$4,180.00	$2,926.00	$0.00	$1,254.00	$0.00	$4,180.00
5	PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	$0.00	C	46%	$0.00	$2,901.00	$2,030.70	$0.00	$870.30	$0.00	$2,901.00
5	PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	$105,100.00	C	46%	$56,754.00	$10,510.00	$7,357.00	$0.00	$3,153.00	$0.00	$10,510.00
5	PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	$139,375.00	C	46%	$75,262.50	$13,937.50	$9,756.25	$0.00	$4,181.25	$0.00	$13,937.50
5	PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	$82,600.00	C	46%	$44,604.00	$8,260.00	$5,782.00	$0.00	$2,478.00	$0.00	$8,260.00
5	PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	$64,100.00	C	46%	$34,614.00	$6,410.00	$4,487.00	$0.00	$1,923.00	$0.00	$6,410.00
5	PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	$83,330.00	C	46%	$44,998.20	$6,416.41	$4,499.82	$0.00	$1,916.59	$0.00	$6,416.41
5	PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	$109,590.00	C	46%	$59,178.60	$10,959.00	$7,671.30	$0.00	$3,287.70	$0.00	$10,959.00
5	PB-DCX-32P-4G	DCX PORT BLADE 32P 32 4G SFPS	$0.00	C	46%	$0.00	$5,560.00	$3,892.00	$0.00	$1,668.00	$0.00	$5,560.00
5	PB-DCX-32P4GU	DCX UPGRADE PORT BLADE 32P 32 4G SFPS	$0.00	C	46%	$0.00	$7,670.00	$5,369.00	$0.00	$2,301.00	$0.00	$7,670.00
5	PB-DCX-32P-8G	DCX PORT BLADE 32P 32 8G SFPS	$0.00	C	46%	$0.00	$5,351.00	$3,745.70	$0.00	$1,605.30	$0.00	$5,351.00
5	PB-DCX-32P8GM	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	$0.00	C	46%	$0.00	$5,560.00	$3,892.00	$0.00	$1,668.00	$0.00	$5,560.00
5	PB-DCX32P8GME	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	$0.00	C	46%	$0.00	$5,020.00	$3,514.00	$0.00	$1,506.00	$0.00	$5,020.00
5	PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	$0.00	C	46%	$0.00	$7,228.00	$5,059.60	$0.00	$2,168.40	$0.00	$7,228.00
5	PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	$0.00	C	46%	$0.00	$7,070.00	$4,949.00	$0.00	$2,121.00	$0.00	$7,070.00
5	PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	$0.00	C	46%	$0.00	$4,919.50	$3,443.65	$0.00	$1,475.85	$0.00	$4,919.50
5	PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	$115,800.00	C	46%	$62,532.00	$11,580.00	$8,106.00	$0.00	$3,474.00	$0.00	$11,580.00
5	PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	$89,200.00	C	46%	$48,168.00	$8,920.00	$6,244.00	$0.00	$2,676.00	$0.00	$8,920.00
5	PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	$115,960.00	C	46%	$62,618.40	$8,928.92	$6,261.84	$0.00	$2,667.08	$0.00	$8,928.92
5	PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	$153,530.00	C	46%	$82,906.20	$15,353.00	$10,747.10	$0.00	$4,605.90	$0.00	$15,353.00
5	PB-DCX-48P-4G	DCX PORT BLADE 48P 48 4G SFPS	$0.00	C	46%	$0.00	$7,790.00	$5,453.00	$0.00	$2,337.00	$0.00	$7,790.00
5	PB-DCX-48P4GU	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	$0.00	C	46%	$0.00	$10,750.00	$7,525.00	$0.00	$3,225.00	$0.00	$10,750.00
5	PB-DCX-48P-8G	DCX PORT BLADE 48P 48 8G SFPS	$0.00	C	46%	$0.00	$7,497.00	$5,247.90	$0.00	$2,249.10	$0.00	$7,497.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PB-DCX-48P8GM	DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	$0.00	C	46%	$0.00	$7,790.00	$5,453.00	$0.00	$2,337.00	$0.00	$7,790.00
5	PB-DCX48P8GME	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	$0.00	C	46%	$0.00	$6,980.00	$4,886.00	$0.00	$2,094.00	$0.00	$6,980.00
5	PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	$0.00	C	46%	$0.00	$10,127.00	$7,088.90	$0.00	$3,038.10	$0.00	$10,127.00
5	PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	$0.00	C	46%	$0.00	$9,910.00	$6,937.00	$0.00	$2,973.00	$0.00	$9,910.00
5	PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	$0.00	C	46%	$0.00	$6,840.50	$4,788.35	$0.00	$2,052.15	$0.00	$6,840.50
5	PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	$153,300.00	C	46%	$82,782.00	$15,330.00	$10,731.00	$0.00	$4,599.00	$0.00	$15,330.00
5	PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	$199,290.00	C	46%	$107,616.60	$15,345.33	$10,761.66	$0.00	$4,583.67	$0.00	$15,345.33
5	PB-DCX-64P-8G	DCX PORT BLADE 64P 64 8G MSFPS	$0.00	C	46%	$0.00	$10,170.00	$7,119.00	$0.00	$3,051.00	$0.00	$10,170.00
5	PB-DCX-64P8GU	DCX UPGRADE PORT BLADE 64P 64 8G MSFPS	$0.00	C	46%	$0.00	$13,754.00	$9,627.80	$0.00	$4,126.20	$0.00	$13,754.00
5	PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	$109,660.00	C	46%	$59,216.40	$10,966.00	$7,676.20	$0.00	$3,289.80	$0.00	$10,966.00
5	PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	$142,000.00	C	46%	$76,680.00	$14,200.00	$9,940.00	$0.00	$4,260.00	$0.00	$14,200.00
5	PWRC-DCX-AU	DCX AUSTRALIA/NZ 250V PWR CRD KIT - 2PER	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	$400.00	C	46%	$216.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP-1004	SRVCE PROCSSR FOR EC1200	$0.00	C	46%	$0.00	$1,020.00	$714.00	$0.00	$306.00	$0.00	$1,020.00
5	SP-1010	CTX SRVC PROCSR-1U SRVR	$0.00	C	46%	$0.00	$1,360.00	$952.00	$0.00	$408.00	$0.00	$1,360.00
5	SP-1020	CTX SERVICE PROCESSOR WINDOWS 2003	$0.00	C	46%	$0.00	$1,340.00	$938.00	$0.00	$402.00	$0.00	$1,340.00
5	SP-HUB-ETH	CONNECTRIX ETHERNET HUB	$1,300.00	C	46%	$702.00	$130.00	$91.00	$0.00	$39.00	$0.00	$130.00
5	SP-KVM	CTX KVM UNIT	$0.00	C	46%	$0.00	$609.00	$426.30	$0.00	$182.70	$0.00	$609.00
5	456-104-345	VMAX CE REPLICATION OPTION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-200	VMAX CE OS=CB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-201	VMAX CE SOFTWARE=CB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PREHW-013	PREMIUM SYSTEM SUPPORT (VMAX CE) - REFER TO HW/SW MODEL FOR MAINT/WAI	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	PV-1000-CP	VMAX CE BRONZE1 10.1 TBU	$0.00	CL-E	13%	$0.00	$4,975.56	$0.00	$0.00	$0.00	$0.00	$4,975.56
5	PV-1001-CP	VMAX CE BRONZE2 11.1 TBU	$0.00	CL-E	13%	$0.00	$7,655.22	$0.00	$0.00	$0.00	$0.00	$7,655.22
5	PV-1002-CP	VMAX CE SILVER1 12.1 TBU	$0.00	CL-E	13%	$0.00	$10,538.64	$0.00	$0.00	$0.00	$0.00	$10,538.64
5	PV-1003-CP	VMAX CE SILVER2 13.2 TBU	$0.00	CL-E	13%	$0.00	$12,832.20	$0.00	$0.00	$0.00	$0.00	$12,832.20
5	PV-1004-CP	VMAX CE SILVE3 50.6 TBU	$0.00	CL-E	13%	$0.00	$49,916.88	$0.00	$0.00	$0.00	$0.00	$49,916.88
5	PV-1005-CP	VMAX CE SILVER4 25.3 TBU	$0.00	CL-E	13%	$0.00	$25,538.58	$0.00	$0.00	$0.00	$0.00	$25,538.58
5	PV-1007-CP	VMAX CE GOLD1 13.0 TBU	$0.00	CL-E	13%	$0.00	$14,014.62	$0.00	$0.00	$0.00	$0.00	$14,014.62
5	PV-1009-CP	VMAX CE GOLD2 25.9 TBU	$0.00	CL-E	13%	$0.00	$28,571.58	$0.00	$0.00	$0.00	$0.00	$28,571.58
5	PV-1011-CP	VMAX CE GOLD3 26.7 TBU	$0.00	CL-E	13%	$0.00	$32,274.18	$0.00	$0.00	$0.00	$0.00	$32,274.18
5	PV-1012-CP	VMAX CE GOLD4 14.8 TBU	$0.00	CL-E	13%	$0.00	$19,007.64	$0.00	$0.00	$0.00	$0.00	$19,007.64
5	PV-1013-CP	VMAX CE PLATINUM1 13.5 TBU	$0.00	CL-E	13%	$0.00	$18,424.44	$0.00	$0.00	$0.00	$0.00	$18,424.44
5	PV-1014-CP	VMAX CE PLATINUM2 13.8 TBU	$0.00	CL-E	13%	$0.00	$20,325.78	$0.00	$0.00	$0.00	$0.00	$20,325.78
5	PV-1015-CP	VMAX CE PLATINUM3 2.7 TBU	$0.00	CL-E	13%	$0.00	$7,076.70	$0.00	$0.00	$0.00	$0.00	$7,076.70
5	PV-1017-CP	VMAX CE DIAMOND 1.7 TBU	$0.00	CL-E	13%	$0.00	$4,997.88	$0.00	$0.00	$0.00	$0.00	$4,997.88
5	PV-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128E-ENG	VMAX CE ENGINE 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128E-ENGU	VMAX CE ENGINE 2 ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128-ENG	VMAX CE ENGINE - 128GB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128-ENGU	VMAX CE UPG ENGINE - 128GB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128GB	VMAX CE MEMCONV TO 128GB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96E-ENG	VMAX CE ENGINE 1	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96E-ENGU	VMAX CE ENGINE 1 ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96-ENG	VMAX CE ENGINE - 96GB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96-ENGU	VMAX CE ENGINE - 96GB UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-96GB-RET	VMAX CE MEMORY RETURN 96GB	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKIT1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKIT4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITU1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITU4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITUFD1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHKITUFD4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DCHE	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DCHUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DCHUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DIRE	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DIRUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15DIRUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15EUFD	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-DR01-FM	VMAX CE DR JOURNAL	$0.00	CL-E	13%	$0.00	$238.86	$0.00	$0.00	$0.00	$0.00	$238.86

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PV-FABE-UFD	VMAX CE FABRIC CONNECTION - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FAB-UFD	VMAX CE FABRIC CONNECTION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE08000E	VMAX CE 8GB 8SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE08000EU	VMAX CE 8GB 8SM FC PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE40000S	VMAX CE 16Gb 4MM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE44000E	VMAX CE 8GB 4MM 4SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE44000EU	VMAX CE 8GB 4MM 4SM FC PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVFE44000EUF	VMAX CE 8GB 4MM 4SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE62000E	VMAX CE 8GB 6MM 2SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE62000EU	VMAX CE 8GB 6MM 2SM FC PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVFE62000EUF	VMAX SP 8GB 6MM 2SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE80000E	VMAX CE 8Gb 8MM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-HA1	VMAX CE HA (SM)	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-HA2	VMAX CE HA (MD)	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-HA4	VMAX CE HA (LG)	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-INFRA-DS	VMAX CE INFRASTRUCTURE DATASTORE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-MODEM	VMAX CE ZBA MODEM LEAD FREE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40UASTL	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40UASTLE	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40UIEC3	VMAX CE 30A 1PH IEC309-332P6 INTL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40URUS	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40U-US	VMAX CE 30A 1PH L6-30P N.AMER; JAPAN	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-PW40U-USE	VMAX CE 30A 1PH L6-30P NA JAPAN - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-REP-REMOTE	VMAX CE DR OPTION	$0.00	CL-E	13%	$0.00	$276.48	$0.00	$0.00	$0.00	$0.00	$276.48
5	PV-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-ROLLBACK1	VMAX CE FC ROLLBACK	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-ROLLBACK2	VMAX CE SATA ROLLBACK	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-RP-APP	VMAX CE REP APPLIANCE G5	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SB	VMAX CE STORAGE BAY	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SBE	VMAX CE STORAGE BAY - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SBEU	VMAX CE STORAGE BAY - E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SBU	VMAX CE STORAGE BAY UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SBUX	VMAX CE STORAGE BAY EXPANSION UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SBX	VMAX CE STORAGE BAY EXPANSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SECUREJK	VMAX CE SECURE BRKT JNG KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SP-APP	VMAX CE APPLIANCE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SP-APP-ADD	VMAX CE APP ONSITE ARRAYS 2-10	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SP-APPALT	VMAX IMA APPLIANCE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-01	VMAX CE SPARE 1	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-02	VMAX CE SPARE 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-03	VMAX CE SPARE 3	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-EFD	VMAX CE EFD DRIVE SPARE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-EFD1	VMAX CE EFD DRIVE SPARE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-FC	VMAX CE FC DRIVE SPARE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARE-SATA	VMAX CE SATA DRIVE SPARE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SPARESATA1	VMAX CE SATA DRIVE SPARE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS1	VMAX CE BASE INFRASTRUCTURE 1	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS1U	VMAX SP BASE INFRASTRUCTURE 1 UPGRADE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS2	VMAX CE SCALE INFRASTRUCTURE 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS2U	VMAX CE SCALE INFRASTRUCTURE 2 UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3	VMAX CE SCALE INFRASTRUCTURE 3	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3COPKIT	VMAX CE SCALE INFRSTRCTRE 3 COP CNV KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PV-SYS3OPTKIT	VMAX CE SCALE INFRSTRCTRE 3 OPT CNV KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3-SEP	VMAX CE SCALE INFRASTRUCTURE 3 SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3-SEPU	VMAX CE SCALE INFRASTRUCTURE 3 SEP UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS3U	VMAX CE SCALE INFRASTRUCTURE 3 UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4	VMAX CE SCALE INFRASTRUCTURE 4	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4COPKIT	VMAX CE SCALE INFRSTRCTRE 4 COP CNV KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4OPTKIT	VMAX CE SCALE INFRSTRCTRE 4 OPT CNV KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4-SEP	VMAX CE SCALE INFRASTRUCTURE 4 SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4-SEPU	VMAX CE SCALE INFRASTRUCTURE 4 SEP UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-SYS4U	VMAX CE SCALE INFRASTRUCTURE 4 UPG	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-TELCO	VMAX CE ZBA INTL TELCO KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PV-TOP-KIT	VMAX CE TOP ROUTING KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-128E-ENG	VMAX CE ENGINE 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-128E-ENGU	VMAX CE ENGINE 2 ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-96E-ENG	VMAX CE ENGINE 1	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-96E-ENGU	VMAX CE ENGINE 1 ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DE15EUFD	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FABE-UFD	VMAX CE FABRIC CONNECTION - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE08000E	VMAX CE 8GB 8SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE08000EU	VMAX CE 8GB 8SM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PXFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE40000S	VMAX CE 16Gb 4MM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE44000E	VMAX CE 8GB 4MM 4SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE44000EU	VMAX CE 8GB 4MM 4SM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PXFE44000EUF	VMAX CE 8GB 4MM 4SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE62000E	VMAX CE 8GB 6MM 2SM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE62000EU	VMAX CE 8GB 6MM 2SM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PXFE62000EUF	VMAX CE 8GB 6MM 2SM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE80000E	VMAX CE 8Gb 8MM FC PORTS	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-MODEM	VMAX CE ZBA MODEM LEAD FREE	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-PW40UASTLE	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-PW40U-USE	VMAX CE 30A 1PH L6-30P NA, JAPAN - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SBE	VMAX CE STORAGE BAY - E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SBEU	VMAX CE STORAGE BAY - E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SECUREJK	VMAX CE SECURE BRKT JNG KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PX-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-TELCO	VMAX CE ZBA INTL TELCO KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PX-TOP-KIT	VMAX CE TOP ROUTING KIT	$0.00	CL-E	13%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-000-521	SYMM MGMT SUITE SATA 0-14TB	$1,000.00	D1	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-000-522	SYMM MGMT SUITE SATA 15-25TB	$945.00	D1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-000-523	SYMM MGMT SUITE SATA 26-40TB	$830.00	D1	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-000-524	SYMM MGMT SUITE SATA 41-60TB	$775.00	D1	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-000-525	SYMM MGMT SUITE SATA 61-100TB	$740.00	D1	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-000-526	SYMM MGMT SUITE SATA 101-150TB	$665.00	D1	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-000-527	SYMM MGMT SUITE SATA 151-250TB	$590.00	D1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-000-528	SYMM MGMT SUITE SATA 251-400TB	$515.00	D1	36%	$329.60	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	456-000-529	SYMM MGMT SUITE SATA 401-600TB	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-000-530	SYMM MGMT SUITE SATA 601-1000TB	$385.00	D1	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	456-000-531	SYMM MGMT SUITE SATA 1000TB +	$335.00	D1	36%	$214.40	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	456-000-532	SYMM MGMT SUITE NON-SATA 0-14TB	$2,010.00	D1	36%	$1,286.40	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	456-000-533	SYMM MGMT SUITE NON-SATA 15-25TB	$1,890.00	D1	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-000-534	SYMM MGMT SUITE NON-SATA 26-40TB	$1,665.00	D1	36%	$1,065.60	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	456-000-535	SYMM MGMT SUITE NON-SATA 41-60TB	$1,550.00	D1	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-000-536	SYMM MGMT SUITE NON-SATA 61-100TB	$1,485.00	D1	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-000-537	SYMM MGMT SUITE NON-SATA 101-150TB	$1,335.00	D1	36%	$854.40	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-000-538	SYMM MGMT SUITE NON-SATA 151-250TB	$1,185.00	D1	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-000-539	SYMM MGMT SUITE NON-SATA 251-400TB	$1,020.00	D1	36%	$652.80	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	456-000-540	SYMM MGMT SUITE NON-SATA 401-600TB	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-000-541	SYMM MGMT SUITE NON-SATA 601-1000TB	$775.00	D1	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-000-542	SYMM MGMT SUITE NON-SATA 1000TB +	$665.00	D1	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-005-541	ADV FAST SUITE FTS 0-14TB	$0.00	D1	36%	$0.00	$185.04	$0.00	$0.00	$0.00	$0.00	$185.04
5	456-005-542	ADV FAST SUITE FTS 15-25TB	$0.00	D1	36%	$0.00	$136.08	$0.00	$0.00	$0.00	$0.00	$136.08
5	456-005-543	ADV FAST SUITE FTS 26-40TB	$0.00	D1	36%	$0.00	$110.16	$0.00	$0.00	$0.00	$0.00	$110.16
5	456-005-544	ADV FAST SUITE FTS 41-60TB	$0.00	D1	36%	$0.00	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36
5	456-005-545	ADV FAST SUITE FTS 61-100TB	$0.00	D1	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-005-546	ADV FAST SUITE FTS 101-150TB	$0.00	D1	36%	$0.00	$152.64	$0.00	$0.00	$0.00	$0.00	$152.64
5	456-005-547	ADV FAST SUITE FTS 151-250TB	$0.00	D1	36%	$0.00	$141.84	$0.00	$0.00	$0.00	$0.00	$141.84
5	456-005-548	ADV FAST SUITE FTS 251-400TB	$0.00	D1	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-005-549	ADV FAST SUITE FTS 401-600TB	$0.00	D1	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-005-550	ADV FAST SUITE FTS 601-1000TB	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-005-551	ADV FAST SUITE FTS 1001TB+	$0.00	D1	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-005-552	SRDF-A FTS 0 - 14TB	$0.00	D1	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-005-553	SRDF-A FTS 15-25TB	$0.00	D1	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-005-554	SRDF-A FTS 26-40TB	$0.00	D1	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-005-555	SRDF-A FTS 41-60TB	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-005-556	SRDF-A FTS 61-100TB	$0.00	D1	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-005-557	SRDF-A FTS 101-150TB	$0.00	D1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-005-558	SRDF-A FTS 151-250TB	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-005-559	SRDF-A FTS 251-400TB	$0.00	D1	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-005-560	SRDF-A FTS 401-600TB	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-005-561	SRDF-A FTS 601-1000TB	$0.00	D1	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-005-562	SRDF-A FTS 1000TB+	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-005-563	SRDF-S FTS 0 - 14TB	$0.00	D1	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-005-564	SRDF-S FTS 15-25TB	$0.00	D1	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-005-565	SRDF-S FTS 26-40TB	$0.00	D1	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-005-566	SRDF-S FTS 41-60TB	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-005-567	SRDF-S FTS 61-100TB	$0.00	D1	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-005-568	SRDF-S FTS 101-150TB	$0.00	D1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-005-569	SRDF-S FTS 151-250TB	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-005-570	SRDF-S FTS 251-400TB	$0.00	D1	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-005-571	SRDF-S FTS 401-600TB	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-005-572	SRDF-S FTS 601-1000TB	$0.00	D1	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-005-573	SRDF-S FTS 1001TB+	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-005-574	SRDF-STAR FTS 0 - 14TB	$0.00	D1	36%	$0.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-005-575	SRDF-STAR FTS 15-25TB	$0.00	D1	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-005-576	SRDF-STAR FTS 26-40TB	$0.00	D1	36%	$0.00	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-005-577	SRDF-STAR FTS 41-60TB	$0.00	D1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-005-578	SRDF-STAR FTS 61-100TB	$0.00	D1	36%	$0.00	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-005-579	SRDF-STAR FTS 101-150TB	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-005-580	SRDF-STAR FTS 151-250TB	$0.00	D1	36%	$0.00	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-005-581	SRDF-STAR FTS 251-400TB	$0.00	D1	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-005-582	SRDF-STAR FTS 401-600TB	$0.00	D1	36%	$0.00	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-005-583	SRDF-STAR FTS 601-1000TB	$0.00	D1	36%	$0.00	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-005-584	SRDF-STAR FTS 1001TB+	$0.00	D1	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-005-585	TF-CLONE FTS 0-14TB	$0.00	D1	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-005-586	TF-CLONE FTS 15-25TB	$0.00	D1	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-005-587	TF-CLONE FTS 26-40TB	$0.00	D1	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-005-588	TF-CLONE FTS 41-60TB	$0.00	D1	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-005-589	TF-CLONE FTS 61-100TB	$0.00	D1	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-005-590	TF-CLONE FTS 101-150TB	$0.00	D1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-005-591	TF-CLONE FTS 151-250TB	$0.00	D1	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-005-592	TF-CLONE FTS 251-400TB	$0.00	D1	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-005-593	TF-CLONE FTS 401-600TB	$0.00	D1	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-005-594	TF-CLONE FTS 601-1000TB	$0.00	D1	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-005-595	TF-CLONE FTS 1001TB+	$0.00	D1	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-005-596	TF-SNAP FTS 0 - 14TB	$0.00	D1	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-005-597	TF-SNAP FTS 15-25TB	$0.00	D1	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-005-598	TF-SNAP FTS 26-40TB	$0.00	D1	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-005-599	TF-SNAP FTS 41-60TB	$0.00	D1	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-005-600	TF-SNAP FTS 61-100TB	$0.00	D1	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-005-601	TF-SNAP FTS 101-150TB	$0.00	D1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-005-602	TF-SNAP FTS 151-250TB	$0.00	D1	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-005-603	TF-SNAP FTS 251-400TB	$0.00	D1	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-005-604	TF-SNAP FTS 401-600TB	$0.00	D1	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-005-605	TF-SNAP FTS 601-1000TB	$0.00	D1	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-005-606	TF-SNAP FTS 1001TB+	$0.00	D1	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-005-607	SYMM MGMT NON-SATA 0-14TB	$0.00	D1	36%	$0.00	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	456-005-608	SYMM MGMT NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-005-609	SYMM MGMT NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	456-005-610	SYMM MGMT NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-005-611	SYMM MGMT NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-005-612	SYMM MGMT NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-005-613	SYMM MGMT NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-005-614	SYMM MGMT NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	456-005-615	SYMM MGMT NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-005-616	SYMM MGMT NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-005-617	SYMM MGMT NON-SATA 1001TB+	$0.00	D1	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-005-618	SYMM MGMT SATA 0-14TB	$0.00	D1	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-005-619	SYMM MGMT SATA 15-25TB	$0.00	D1	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-005-620	SYMM MGMT SATA 26-40TB	$0.00	D1	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-005-621	SYMM MGMT SATA 41-60TB	$0.00	D1	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-005-622	SYMM MGMT SATA 61-100TB	$0.00	D1	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-005-623	SYMM MGMT SATA 101-150TB	$0.00	D1	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-005-624	SYMM MGMT SATA 151-250TB	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-005-625	SYMM MGMT SATA 251-400TB	$0.00	D1	36%	$0.00	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	456-005-626	SYMM MGMT SATA 401-600TB	$0.00	D1	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-005-627	SYMM MGMT SATA 601-1000TB	$0.00	D1	36%	$0.00	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	456-005-628	SYMM MGMT SATA 1001TB+	$0.00	D1	36%	$0.00	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	456-005-731	OR-DM NON-SATA 0-14TB	$0.00	D1	36%	$0.00	$709.56	$0.00	$0.00	$0.00	$0.00	$709.56
5	456-005-732	OR-DM NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$667.44	$0.00	$0.00	$0.00	$0.00	$667.44
5	456-005-733	OR-DM NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$588.06	$0.00	$0.00	$0.00	$0.00	$588.06
5	456-005-734	OR-DM NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$524.88	$0.00	$0.00	$0.00	$0.00	$524.88
5	456-005-735	OR-DM NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$468.18	$0.00	$0.00	$0.00	$0.00	$468.18
5	456-005-736	OR-DM NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$414.72	$0.00	$0.00	$0.00	$0.00	$414.72
5	456-005-737	OR-DM NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	456-005-738	OR-DM NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$304.56	$0.00	$0.00	$0.00	$0.00	$304.56
5	456-005-739	OR-DM NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-005-740	OR-DM NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$225.18	$0.00	$0.00	$0.00	$0.00	$225.18
5	456-005-741	OR-DM NON-SATA 1001TB+	$0.00	D1	36%	$0.00	$192.78	$0.00	$0.00	$0.00	$0.00	$192.78
5	456-005-742	OR-DM SATA 0-14TB	$0.00	D1	36%	$0.00	$354.78	$0.00	$0.00	$0.00	$0.00	$354.78
5	456-005-743	OR-DM SATA 15-25TB	$0.00	D1	36%	$0.00	$333.72	$0.00	$0.00	$0.00	$0.00	$333.72
5	456-005-744	OR-DM SATA 26-40TB	$0.00	D1	36%	$0.00	$293.22	$0.00	$0.00	$0.00	$0.00	$293.22
5	456-005-745	OR-DM SATA 41-60TB	$0.00	D1	36%	$0.00	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-005-746	OR-DM SATA 61-100TB	$0.00	D1	36%	$0.00	$234.90	$0.00	$0.00	$0.00	$0.00	$234.90
5	456-005-747	OR-DM SATA 101-150TB	$0.00	D1	36%	$0.00	$207.36	$0.00	$0.00	$0.00	$0.00	$207.36
5	456-005-748	OR-DM SATA 151-250TB	$0.00	D1	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-005-749	OR-DM SATA 251-400TB	$0.00	D1	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-005-750	OR-DM SATA 401-600TB	$0.00	D1	36%	$0.00	$131.22	$0.00	$0.00	$0.00	$0.00	$131.22
5	456-005-751	OR-DM SATA 601-1000TB	$0.00	D1	36%	$0.00	$111.78	$0.00	$0.00	$0.00	$0.00	$111.78
5	456-005-752	OR-DM SATA 1001TB+	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-011-711	FAST REGISTERED 0-14TB	$0.00	D1	36%	$0.00	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-011-712	FAST REGISTERED 1001+	$0.00	D1	36%	$0.00	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-011-713	FAST REGISTERED 101-150TB	$0.00	D1	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-011-714	FAST REGISTERED 151-250TB	$0.00	D1	36%	$0.00	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	456-011-715	FAST REGISTERED 15-25TB	$0.00	D1	36%	$0.00	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-011-716	FAST REGISTERED 251-400TB	$0.00	D1	36%	$0.00	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-011-717	FAST REGISTERED 26-40TB	$0.00	D1	36%	$0.00	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	456-011-718	FAST REGISTERED 401-600TB	$0.00	D1	36%	$0.00	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-011-719	FAST REGISTERED 41-60TB	$0.00	D1	36%	$0.00	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-011-720	FAST REGISTERED 601-1000TB	$0.00	D1	36%	$0.00	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-011-721	FAST REGISTERED 61-100TB	$0.00	D1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-011-733	FAST VP REGISTERED 0-14TB	$0.00	D1	36%	$0.00	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-011-734	FAST VP REGISTERED 1001+	$0.00	D1	36%	$0.00	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-011-735	FAST VP REGISTERED 101-150TB	$0.00	D1	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-011-736	FAST VP REGISTERED 151-250TB	$0.00	D1	36%	$0.00	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	456-011-737	FAST VP REGISTERED 15-25TB	$0.00	D1	36%	$0.00	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-011-738	FAST VP REGISTERED 251-400TB	$0.00	D1	36%	$0.00	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-011-739	FAST VP REGISTERED 26-40TB	$0.00	D1	36%	$0.00	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-011-740	FAST VP REGISTERED 401-600TB	$0.00	D1	36%	$0.00	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-011-741	FAST VP REGISTERED 41-60TB	$0.00	D1	36%	$0.00	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-011-742	FAST VP REGISTERED 601-1000TB	$0.00	D1	36%	$0.00	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-011-743	FAST VP REGISTERED 61-100TB	$0.00	D1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-101-739	SPA 1TB NON-SATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-740	SPA 1TB NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-741	SPA 1TB NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-742	SPA 1TB NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-743	SPA 1TB NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-744	SPA 1TB NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-745	SPA 1TB NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-746	SPA 1TB NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-747	SPA 1TB NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-748	SPA 1TB NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-749	SPA 1TB NON-SATA 1001TB+	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-750	SPA 1TB SATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-751	SPA 1TB SATA 15-25TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-752	SPA 1TB SATA 26-40TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-753	SPA 1TB SATA 41-60TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-754	SPA 1TB SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-755	SPA 1TB SATA 101-150TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-756	SPA 1TB SATA 151-250TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-757	SPA 1TB SATA 251-400TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-758	SPA 1TB SATA 401-600TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-759	SPA 1TB SATA 601-1000TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-760	SPA 1TB SATA 1001TB+	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-889	COMPUSET AFP COLOR EMITTER RECOVERY	$0.00	D1	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	456-101-890	COMPUSET CALLABLE COMPUSET DEV-TEST	$0.00	D1	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	456-102-542	ENGINUITY NON-SATA 0-14TB (TCF0100)	$2,020.00	D1	36%	$1,292.80	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	456-102-543	ENGINUITY NON-SATA 15-25TB (TCF0200)	$1,940.00	D1	36%	$1,241.60	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	456-102-544	ENGINUITY NON-SATA 26-40TB (TCF0300)	$1,860.00	D1	36%	$1,190.40	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	456-102-545	ENGINUITY NON-SATA 41-60TB (TCF0400)	$1,790.00	D1	36%	$1,145.60	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	456-102-546	ENGINUITY NON-SATA 61-100TB (TCF0500)	$1,710.00	D1	36%	$1,094.40	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-102-547	ENGINUITY NON-SATA 101-150TB (TCF0600)	$1,650.00	D1	36%	$1,056.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	456-102-548	ENGINUITY NON-SATA 151-250TB (TCF0700)	$1,580.00	D1	36%	$1,011.20	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	456-102-549	ENGINUITY NON-SATA 251-400TB (TCF0800)	$1,520.00	D1	36%	$972.80	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	456-102-550	ENGINUITY NON-SATA 401-600TB (TCF0900)	$1,460.00	D1	36%	$934.40	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	456-102-551	ENGINUITY NON-SATA 601-1000TB (TCF1000)	$1,400.00	D1	36%	$896.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	456-102-552	ENGINUITY NON-SATA 1001+ (TCF1100)	$1,340.00	D1	36%	$857.60	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	456-102-553	ENGINUITY SATA 0-14TB (TCS0100)	$910.00	D1	36%	$582.40	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-102-554	ENGINUITY SATA 15-25TB (TCS0200)	$870.00	D1	36%	$556.80	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	456-102-555	ENGINUITY SATA 26-40TB (TCS0300)	$840.00	D1	36%	$537.60	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	456-102-556	ENGINUITY SATA 41-60TB (TCS0400)	$800.00	D1	36%	$512.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	456-102-557	ENGINUITY SATA 61-100TB (TCS0500)	$770.00	D1	36%	$492.80	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	456-102-558	ENGINUITY SATA 101-150TB (TCS0600)	$740.00	D1	36%	$473.60	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	456-102-559	ENGINUITY SATA 151-250TB (TCS0700)	$710.00	D1	36%	$454.40	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	456-102-560	ENGINUITY SATA 251-400TB (TCS0800)	$680.00	D1	36%	$435.20	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	456-102-561	ENGINUITY SATA 401-600TB (TCS0900)	$660.00	D1	36%	$422.40	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-102-562	ENGINUITY SATA 601-1000TB (TCS1000)	$630.00	D1	36%	$403.20	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-102-563	ENGINUITY SATA 1001+ (TCS1100)	$600.00	D1	36%	$384.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	456-102-565	OPTIMIZER NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-566	OPTIMIZER NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-567	OPTIMIZER NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-568	OPTIMIZER NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-569	OPTIMIZER NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-570	OPTIMIZER NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-571	OPTIMIZER NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-572	OPTIMIZER NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-573	OPTIMIZER NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-574	OPTIMIZER NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-575	OPTIMIZER NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-576	OPTIMIZER SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-577	OPTIMIZER SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-578	OPTIMIZER SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-579	OPTIMIZER SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-580	OPTIMIZER SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-581	OPTIMIZER SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-582	OPTIMIZER SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-583	OPTIMIZER SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-584	OPTIMIZER SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-585	OPTIMIZER SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-586	OPTIMIZER SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-588	ATSM NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-589	ATSM NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-590	ATSM NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-591	ATSM NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-592	ATSM NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-593	ATSM NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-594	ATSM NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-595	ATSM NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-596	ATSM NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-597	ATSM NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-598	ATSM NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-599	ATSM SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-600	ATSM SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-601	ATSM SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-602	ATSM SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-603	ATSM SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-604	ATSM SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-605	ATSM SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-606	ATSM SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-607	ATSM SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-608	ATSM SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-609	ATSM SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-611	TSM NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-612	TSM NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-613	TSM NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-614	TSM NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-615	TSM NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-616	TSM NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-617	TSM NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-618	TSM NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-619	TSM NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-620	TSM NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-621	TSM NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-622	TSM SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-623	TSM SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-624	TSM SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-625	TSM SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-626	TSM SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-627	TSM SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-628	TSM SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-629	TSM SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-630	TSM SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-631	TSM SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-632	TSM SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-634	FAST SUITE NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	456-102-635	FAST SUITE NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$260.82	$0.00	$0.00	$0.00	$0.00	$260.82
5	456-102-636	FAST SUITE NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-102-637	FAST SUITE NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$213.48	$0.00	$0.00	$0.00	$0.00	$213.48
5	456-102-638	FAST SUITE NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$204.12	$0.00	$0.00	$0.00	$0.00	$204.12
5	456-102-639	FAST SUITE NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$183.78	$0.00	$0.00	$0.00	$0.00	$183.78
5	456-102-640	FAST SUITE NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-102-641	FAST SUITE NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$142.92	$0.00	$0.00	$0.00	$0.00	$142.92
5	456-102-642	FAST SUITE NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-102-643	FAST SUITE NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$108.36	$0.00	$0.00	$0.00	$0.00	$108.36
5	456-102-644	FAST SUITE NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$94.14	$0.00	$0.00	$0.00	$0.00	$94.14
5	456-102-645	FAST SUITE SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$138.96	$0.00	$0.00	$0.00	$0.00	$138.96
5	456-102-646	FAST SUITE SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$130.32	$0.00	$0.00	$0.00	$0.00	$130.32
5	456-102-647	FAST SUITE SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$114.66	$0.00	$0.00	$0.00	$0.00	$114.66
5	456-102-648	FAST SUITE SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$106.74	$0.00	$0.00	$0.00	$0.00	$106.74
5	456-102-649	FAST SUITE SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	456-102-650	FAST SUITE SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-102-651	FAST SUITE SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$82.44	$0.00	$0.00	$0.00	$0.00	$82.44
5	456-102-652	FAST SUITE SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$71.46	$0.00	$0.00	$0.00	$0.00	$71.46
5	456-102-653	FAST SUITE SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$61.38	$0.00	$0.00	$0.00	$0.00	$61.38
5	456-102-654	FAST SUITE SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$54.18	$0.00	$0.00	$0.00	$0.00	$54.18
5	456-102-655	FAST SUITE SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16
5	456-102-657	FAST ADD ON NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	456-102-658	FAST ADD ON NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$260.82	$0.00	$0.00	$0.00	$0.00	$260.82
5	456-102-659	FAST ADD ON NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-102-660	FAST ADD ON NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$213.48	$0.00	$0.00	$0.00	$0.00	$213.48
5	456-102-661	FAST ADD ON NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$204.12	$0.00	$0.00	$0.00	$0.00	$204.12
5	456-102-662	FAST ADD ON NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$183.78	$0.00	$0.00	$0.00	$0.00	$183.78
5	456-102-663	FAST ADD ON NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-102-664	FAST ADD ON NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$142.92	$0.00	$0.00	$0.00	$0.00	$142.92
5	456-102-665	FAST ADD ON NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-102-666	FAST ADD ON NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$108.36	$0.00	$0.00	$0.00	$0.00	$108.36
5	456-102-667	FAST ADD ON NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$94.14	$0.00	$0.00	$0.00	$0.00	$94.14
5	456-102-668	FAST ADD ON SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$138.96	$0.00	$0.00	$0.00	$0.00	$138.96
5	456-102-669	FAST ADD ON SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$130.32	$0.00	$0.00	$0.00	$0.00	$130.32
5	456-102-670	FAST ADD ON SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$114.66	$0.00	$0.00	$0.00	$0.00	$114.66
5	456-102-671	FAST ADD ON SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$106.74	$0.00	$0.00	$0.00	$0.00	$106.74
5	456-102-672	FAST ADD ON SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	456-102-673	FAST ADD ON SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-102-674	FAST ADD ON SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$82.44	$0.00	$0.00	$0.00	$0.00	$82.44
5	456-102-675	FAST ADD ON SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$71.46	$0.00	$0.00	$0.00	$0.00	$71.46
5	456-102-676	FAST ADD ON SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$61.38	$0.00	$0.00	$0.00	$0.00	$61.38
5	456-102-677	FAST ADD ON SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$54.18	$0.00	$0.00	$0.00	$0.00	$54.18
5	456-102-678	FAST ADD ON SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-680	ADV FAST SUITE NON-SATA 0-14TB	$2,054.00	D1	36%	$1,314.56	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-102-681	ADV FAST SUITE NON-SATA 15-25TB	$1,926.00	D1	36%	$1,232.64	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-102-682	ADV FAST SUITE NON-SATA 26-40TB	$1,696.00	D1	36%	$1,085.44	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-102-683	ADV FAST SUITE NON-SATA 41-60TB	$1,578.00	D1	36%	$1,009.92	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-102-684	ADV FAST SUITE NON-SATA 61-100TB	$1,509.00	D1	36%	$965.76	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-102-685	ADV FAST SUITE NON-SATA 101-150TB	$1,358.00	D1	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-102-686	ADV FAST SUITE NON-SATA 151-250TB	$1,220.00	D1	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-102-687	ADV FAST SUITE NON-SATA 251-400TB	$1,056.00	D1	36%	$675.84	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-102-688	ADV FAST SUITE NON-SATA 401-600TB	$906.00	D1	36%	$579.84	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-102-689	ADV FAST SUITE NON-SATA 601-1000TB	$800.00	D1	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-102-690	ADV FAST SUITE NON-SATA 1001TB+	$695.00	D1	36%	$444.80	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-102-691	ADV FAST SUITE SATA 0-14TB (TCS0100)	$1,026.00	D1	36%	$656.64	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-102-692	ADV FAST SUITE SATA 15-25TB (TCS0200)	$964.00	D1	36%	$616.96	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-102-693	ADV FAST SUITE SATA 26-40TB (TCS0300)	$846.00	D1	36%	$541.44	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-102-694	ADV FAST SUITE SATA 41-60TB (TCS0400)	$787.00	D1	36%	$503.68	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-102-695	ADV FAST SUITE SATA 61-100TB (TCS0500)	$754.00	D1	36%	$482.56	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-102-696	ADV FAST SUITE SATA 101-150TB (TCS0600)	$679.00	D1	36%	$434.56	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-102-697	ADV FAST SUITE SATA 151-250TB (TCS0700)	$610.00	D1	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-102-698	ADV FAST SUITE SATA 251-400TB (TCS0800)	$528.00	D1	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-102-699	ADV FAST SUITE SATA 401-600TB (TCS0900)	$453.00	D1	36%	$289.92	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-102-700	ADV FAST SUITE SATA 601-1000TB (TCS1000)	$400.00	D1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-102-701	ADV FAST SUITE SATA 1001TB+ (TCS1100)	$348.00	D1	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-102-703	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$91.62	$0.00	$0.00	$0.00	$0.00	$91.62
5	456-102-704	FAST VP ADD ON NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$86.22	$0.00	$0.00	$0.00	$0.00	$86.22
5	456-102-705	FAST VP ADD ON NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-102-706	FAST VP ADD ON NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-102-707	FAST VP ADD ON NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$67.32	$0.00	$0.00	$0.00	$0.00	$67.32
5	456-102-708	FAST VP ADD ON NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$60.84	$0.00	$0.00	$0.00	$0.00	$60.84
5	456-102-709	FAST VP ADD ON NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$54.36	$0.00	$0.00	$0.00	$0.00	$54.36
5	456-102-710	FAST VP ADD ON NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16
5	456-102-711	FAST VP ADD ON NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$40.14	$0.00	$0.00	$0.00	$0.00	$40.14
5	456-102-712	FAST VP ADD ON NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-102-713	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$31.32	$0.00	$0.00	$0.00	$0.00	$31.32
5	456-102-714	FAST VP ADD ON SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$46.08	$0.00	$0.00	$0.00	$0.00	$46.08
5	456-102-715	FAST VP ADD ON SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$43.02	$0.00	$0.00	$0.00	$0.00	$43.02
5	456-102-716	FAST VP ADD ON SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-102-717	FAST VP ADD ON SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$35.46	$0.00	$0.00	$0.00	$0.00	$35.46
5	456-102-718	FAST VP ADD ON SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$33.66	$0.00	$0.00	$0.00	$0.00	$33.66
5	456-102-719	FAST VP ADD ON SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$30.06	$0.00	$0.00	$0.00	$0.00	$30.06
5	456-102-720	FAST VP ADD ON SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$27.18	$0.00	$0.00	$0.00	$0.00	$27.18
5	456-102-721	FAST VP ADD ON SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$23.58	$0.00	$0.00	$0.00	$0.00	$23.58
5	456-102-722	FAST VP ADD ON SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$19.98	$0.00	$0.00	$0.00	$0.00	$19.98
5	456-102-723	FAST VP ADD ON SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$17.64	$0.00	$0.00	$0.00	$0.00	$17.64
5	456-102-724	FAST VP ADD ON SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$15.48	$0.00	$0.00	$0.00	$0.00	$15.48
5	456-102-726	ADV FAST ADD ON NON-SATA 0-14TB	$0.00	D1	36%	$0.00	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-102-727	ADV FAST ADD ON NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-102-728	ADV FAST ADD ON NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-102-729	ADV FAST ADD ON NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-102-730	ADV FAST ADD ON NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-102-731	ADV FAST ADD ON NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-102-732	ADV FAST ADD ON NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-102-733	ADV FAST ADD ON NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-102-734	ADV FAST ADD ON NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-102-735	ADV FAST ADD ON NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-102-736	ADV FAST ADD ON NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-102-737	ADV FAST ADD ON SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-102-738	ADV FAST ADD ON SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-102-739	ADV FAST ADD ON SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-102-740	ADV FAST ADD ON SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-102-741	ADV FAST ADD ON SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-102-742	ADV FAST ADD ON SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-102-743	ADV FAST ADD ON SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-102-744	ADV FAST ADD ON SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-102-745	ADV FAST ADD ON SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-102-746	ADV FAST ADD ON SATA 601-1000TB	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-102-747	ADV FAST ADD ON SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-102-749	DCP NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-750	DCP NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-751	DCP NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-752	DCP NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-753	DCP NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-754	DCP NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-755	DCP NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-756	DCP NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-757	DCP NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-758	DCP NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-759	DCP NON-SATA 1001TB + (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-760	DCP SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-761	DCP SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-762	DCP SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-763	DCP SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-764	DCP SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-765	DCP SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-766	DCP SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-767	DCP SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-768	DCP SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-769	DCP SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-770	DCP SATA 1001TB + (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-773	SPC NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-774	SPC NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-775	SPC NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-776	SPC NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-777	SPC NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-778	SPC NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-779	SPC NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-780	SPC NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-781	SPC NON-SATA 601-1000TB (TCF1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-782	SPC NON-SATA 1001TB + (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-783	SPC SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-784	SPC SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-785	SPC SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-786	SPC SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-787	SPC SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-788	SPC SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-789	SPC SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-790	SPC SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-791	SPC SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-792	SPC SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-793	SPC SATA 1001TB + (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-795	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	$4,395.00	D1	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-102-796	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	$3,647.00	D1	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-102-797	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	$3,660.00	D1	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-102-798	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	$2,990.00	D1	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-102-799	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	$2,595.00	D1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-102-800	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	$2,205.00	D1	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-102-801	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	$2,090.00	D1	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-102-802	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	$1,915.00	D1	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-102-803	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	$1,715.00	D1	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-102-804	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	$1,505.00	D1	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-102-805	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-102-806	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	$4,380.00	D1	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-102-807	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	$4,120.00	D1	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-102-808	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-102-809	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	$3,240.00	D1	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-102-810	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	$2,890.00	D1	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-102-811	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	$2,560.00	D1	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-102-812	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	$2,200.00	D1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-102-813	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-102-814	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-102-815	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	$1,390.00	D1	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-102-816	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	$1,190.00	D1	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-102-817	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	$2,190.00	D1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-102-818	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	$2,060.00	D1	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-102-819	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	$1,810.00	D1	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-102-820	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-102-821	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	$1,450.00	D1	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-102-822	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-102-823	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-102-824	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-102-825	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-102-826	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-102-827	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-102-828	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-830	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-831	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-832	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-833	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-834	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-835	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-836	RMT SYNC-ADD-SRDFSCMPPEER NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-837	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-838	RMT SYNC-ADD-SRDFSCMPPEER NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-839	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-840	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-841	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-842	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-843	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-844	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-845	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-846	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-847	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-848	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-849	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-850	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-851	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-852	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-854	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	$4,395.00	D1	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-102-855	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	$3,647.00	D1	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-102-856	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	$3,660.00	D1	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-102-857	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	$2,990.00	D1	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-102-858	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	$2,595.00	D1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-102-859	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	$2,205.00	D1	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-102-860	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	$2,090.00	D1	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-102-861	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	$1,915.00	D1	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-102-862	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	$1,715.00	D1	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-102-863	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	$1,505.00	D1	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-102-864	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-102-865	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	$4,380.00	D1	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-102-866	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	$4,120.00	D1	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-102-867	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-102-868	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	$3,240.00	D1	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-102-869	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	$2,890.00	D1	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-102-870	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	$2,560.00	D1	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-102-871	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	$2,200.00	D1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-102-872	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-102-873	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-102-874	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	$1,390.00	D1	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-102-875	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	$1,190.00	D1	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-102-876	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	$2,190.00	D1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-102-877	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	$2,060.00	D1	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-102-878	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	$1,810.00	D1	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-102-879	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-102-880	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	$1,450.00	D1	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-102-881	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-102-882	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-102-883	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-102-884	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-102-885	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-102-886	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-102-887	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-889	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-890	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-891	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-892	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-893	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-894	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-895	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-896	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-897	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-898	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-899	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-900	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-901	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-902	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-903	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-904	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-905	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-906	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-907	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-908	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-909	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-910	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-911	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-913	SRDF-STAR REGISTERED 0-14TB (TR00100)	$1,425.00	D1	36%	$912.00	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	456-102-914	SRDF-STAR REGISTERED 15-25TB (TR00200)	$1,155.00	D1	36%	$739.20	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	456-102-915	SRDF-STAR REGISTERED 26-40TB (TR00300)	$1,203.00	D1	36%	$769.92	$216.54	$0.00	$0.00	$0.00	$0.00	$216.54
5	456-102-916	SRDF-STAR REGISTERED 41-60TB (TR00400)	$1,073.00	D1	36%	$686.72	$193.14	$0.00	$0.00	$0.00	$0.00	$193.14
5	456-102-917	SRDF-STAR REGISTERED 61-100TB (TR00500)	$917.00	D1	36%	$586.88	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-102-918	SRDF-STAR REGISTERED 101-150TB (TR00600)	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-102-919	SRDF-STAR REGISTERED 151-250TB (TR00700)	$749.00	D1	36%	$479.36	$134.82	$0.00	$0.00	$0.00	$0.00	$134.82
5	456-102-920	SRDF-STAR REGISTERED 251-400TB (TR00800)	$668.00	D1	36%	$427.52	$120.24	$0.00	$0.00	$0.00	$0.00	$120.24
5	456-102-921	SRDF-STAR REGISTERED 401-600TB (TR00900)	$555.00	D1	36%	$355.20	$99.90	$0.00	$0.00	$0.00	$0.00	$99.90
5	456-102-922	SRDF-STAR REGISTER 601-1000TB (TR01000)	$449.00	D1	36%	$287.36	$80.82	$0.00	$0.00	$0.00	$0.00	$80.82
5	456-102-923	SRDF-STAR REGISTERED 1001+ (TR01100)	$285.00	D1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-102-924	SRDF-STAR NON-SATA 0-14TB (TCF0100)	$3,460.00	D1	36%	$2,214.40	$622.80	$0.00	$0.00	$0.00	$0.00	$622.80
5	456-102-925	SRDF-STAR NON-SATA 15-25TB (TCF0200)	$3,250.00	D1	36%	$2,080.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	456-102-926	SRDF-STAR NON-SATA 26-40TB (TCF0300)	$2,865.00	D1	36%	$1,833.60	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	456-102-927	SRDF-STAR NON-SATA 41-60TB (TCF0400)	$2,560.00	D1	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-102-928	SRDF-STAR NON-SATA 61-100TB (TCF0500)	$2,275.00	D1	36%	$1,456.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	456-102-929	SRDF-STAR NON-SATA 101-150TB (TCF0600)	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-930	SRDF-STAR NON-SATA 151-250TB (TCF0700)	$1,740.00	D1	36%	$1,113.60	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-102-931	SRDF-STAR NON-SATA 251-400TB (TCF0800)	$1,490.00	D1	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	456-102-932	SRDF-STAR NON-SATA 401-600TB (TCF0900)	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-102-933	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	$1,095.00	D1	36%	$700.80	$197.10	$0.00	$0.00	$0.00	$0.00	$197.10
5	456-102-934	SRDF-STAR NON-SATA 1001+ (TCF1100)	$935.00	D1	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-102-935	SRDF-STAR SATA 0-14TB (TCS0100)	$1,725.00	D1	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-102-936	SRDF-STAR SATA 15-25TB (TCS0200)	$1,630.00	D1	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-102-937	SRDF-STAR SATA 26-40TB (TCS0300)	$1,435.00	D1	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-102-938	SRDF-STAR SATA 41-60TB (TCS0400)	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-102-939	SRDF-STAR SATA 61-100TB (TCS0500)	$1,145.00	D1	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-102-940	SRDF-STAR SATA 101-150TB (TCS0600)	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-102-941	SRDF-STAR SATA 151-250TB (TCS0700)	$870.00	D1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-102-942	SRDF-STAR SATA 251-400TB (TCS0800)	$740.00	D1	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-102-943	SRDF-STAR SATA 401-600TB (TCS0900)	$635.00	D1	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-102-944	SRDF-STAR SATA 601-1000TB (TCS1000)	$545.00	D1	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-102-945	SRDF-STAR SATA 1001+ (TCS1100)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-102-946	SRDF-STAR ADD SATA OPT OUT TR (TN00000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-948	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	$4,425.00	D1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-102-949	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	$3,850.00	D1	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-102-950	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	$3,350.00	D1	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-102-951	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	$2,730.00	D1	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-102-952	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-102-953	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	$2,135.00	D1	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-102-954	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	$1,985.00	D1	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-102-955	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	$1,840.00	D1	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-102-956	TF-LOCL REP-TFCLONE CNFLASH REG 401-600	$1,675.00	D1	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-102-957	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	$1,560.00	D1	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-102-958	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-102-959	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	$2,540.00	D1	36%	$1,625.60	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	456-102-960	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	$2,385.00	D1	36%	$1,526.40	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	456-102-961	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	$2,100.00	D1	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-102-962	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	$1,955.00	D1	36%	$1,251.20	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	456-102-963	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-102-964	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	$1,690.00	D1	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-102-965	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	$1,500.00	D1	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-102-966	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	$1,300.00	D1	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-102-967	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	$1,135.00	D1	36%	$726.40	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	456-102-968	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	$985.00	D1	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	456-102-969	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	$860.00	D1	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	456-102-970	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-102-971	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	$1,185.00	D1	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-102-972	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-102-973	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-102-974	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	$935.00	D1	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-102-975	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-102-976	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	$745.00	D1	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-102-977	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-102-978	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	$565.00	D1	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-102-979	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	$495.00	D1	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-102-980	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-102-981	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-983	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-984	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-985	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-986	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-987	LOCL REP-ADD-TFCLNCNFLASH NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-988	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-989	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-990	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-991	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-992	LOCL REP-ADD-TFCLNCNFLASH NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-993	LOCL REP-ADD-TFCLNCNFLASH NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-994	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-995	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-996	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-997	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-998	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-999	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-001	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-002	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-003	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-004	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-005	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-006	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-008	TF-SNAP REGISTERED 0-14TB (TR00100)	$4,425.00	D1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-103-009	TF-SNAP REGISTERED 15-25TB (TR00200)	$3,850.00	D1	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-103-010	TF-SNAP REGISTERED 26-40TB (TR00300)	$3,350.00	D1	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-103-011	TF-SNAP REGISTERED 41-60TB (TR00400)	$2,730.00	D1	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-103-012	TF-SNAP REGISTERED 61-100TB (TR00500)	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-103-013	TF-SNAP REGISTERED 101-150TB (TR00600)	$2,135.00	D1	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-103-014	TF-SNAP REGISTERED 151-250TB (TR00700)	$1,985.00	D1	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-103-015	TF-SNAP REGISTERED 251-400TB (TR00800)	$1,840.00	D1	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-103-016	TF-SNAP REGISTERED 401-600TB (TR00900)	$1,675.00	D1	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-103-017	TF-SNAP REGISTERED 601-1000TB (TR01000)	$1,560.00	D1	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-103-018	TF-SNAP REGISTERED 1001+ (TR01100)	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-103-019	TF-SNAP NON-SATA 0-14TB (TCF0100)	$2,420.00	D1	36%	$1,548.80	$435.60	$0.00	$0.00	$0.00	$0.00	$435.60
5	456-103-020	TF-SNAP NON-SATA 15-25TB (TCF0200)	$2,270.00	D1	36%	$1,452.80	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	456-103-021	TF-SNAP NON-SATA 26-40TB (TCF0300)	$2,000.00	D1	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	456-103-022	TF-SNAP NON-SATA 41-60TB (TCF0400)	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-103-023	TF-SNAP NON-SATA 61-100TB (TCF0500)	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-103-024	TF-SNAP NON-SATA 101-150TB (TCF0600)	$1,610.00	D1	36%	$1,030.40	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	456-103-025	TF-SNAP NON-SATA 151-250TB (TCF0700)	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-103-026	TF-SNAP NON-SATA 251-400TB (TCF0800)	$1,240.00	D1	36%	$793.60	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	456-103-027	TF-SNAP NON-SATA 401-600TB (TCF0900)	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	456-103-028	TF-SNAP NON-SATA 601-1000TB (TCF1000)	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-103-029	TF-SNAP NON-SATA 1001+ (TCF1100)	$820.00	D1	36%	$524.80	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	456-103-030	TF-SNAP SATA 0-14TB (TCS0100)	$1,210.00	D1	36%	$774.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-103-031	TF-SNAP SATA 15-25TB (TCS0200)	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	456-103-032	TF-SNAP SATA 26-40TB (TCS0300)	$1,000.00	D1	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-103-033	TF-SNAP SATA 41-60TB (TCS0400)	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-103-034	TF-SNAP SATA 61-100TB (TCS0500)	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-103-035	TF-SNAP SATA 101-150TB (TCS0600)	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-103-036	TF-SNAP SATA 151-250TB (TCS0700)	$710.00	D1	36%	$454.40	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	456-103-037	TF-SNAP SATA 251-400TB (TCS0800)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	456-103-038	TF-SNAP SATA 401-600TB (TCS0900)	$540.00	D1	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-103-039	TF-SNAP SATA 601-1000TB (TCS1000)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-103-040	TF-SNAP SATA 1001+ (TCS1100)	$410.00	D1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-103-041	TF-SNAP SATA OPT OUT TIER (TN00000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-043	TF-SNAP ADD NON-SATA 0-14TB (TCF0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-044	TF-SNAP ADD NON-SATA 15-25TB (TCF0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-045	TF-SNAP ADD NON-SATA 26-40TB (TCF0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-046	TF-SNAP ADD NON-SATA 41-60TB (TCF0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-047	TF-SNAP ADD NON-SATA 61-100TB (TCF0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-048	TF-SNAP ADD NON-SATA 101-150TB (TCF0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-049	TF-SNAP ADD NON-SATA 151-250TB (TCF0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-050	TF-SNAP ADD NON-SATA 251-400TB (TCF0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-051	TF-SNAP ADD NON-SATA 401-600TB (TCF0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-052	TF-SNAP ADD NO-SATA 601-1000TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-053	TF-SNAP ADD NON-SATA 1001+ (TCF1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-054	TF-SNAP ADD SATA 0-14TB (TCS0100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-055	TF-SNAP ADD SATA 15-25TB (TCS0200)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-056	TF-SNAP ADD SATA 26-40TB (TCS0300)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-057	TF-SNAP ADD SATA 41-60TB (TCS0400)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-058	TF-SNAP ADD SATA 61-100TB (TCS0500)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-059	TF-SNAP ADD SATA 101-150TB (TCS0600)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-060	TF-SNAP ADD SATA 151-250TB (TCS0700)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-061	TF-SNAP ADD SATA 251-400TB (TCS0800)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-062	TF-SNAP ADD SATA 401-600TB (TCS0900)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-063	TF-SNAP ADD SATA 601-1000TB (TCS1000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-064	TF-SNAP ADD SATA 1001+ (TCS1100)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-065	TF-SNAP ADD SATA OPT OUT TIER (TN00000)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-676	PROSPHERE MGMT SYMM DMX 1TB	$0.00	D1	36%	$0.00	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	456-103-886	PROSPHERE-CC ADD ON NON-SATA 0-14TB	$0.00	D1	36%	$0.00	$804.60	$0.00	$0.00	$0.00	$0.00	$804.60
5	456-103-887	PROSPHERE-CC ADD ON NON-SATA 15-25TB	$0.00	D1	36%	$0.00	$754.20	$0.00	$0.00	$0.00	$0.00	$754.20
5	456-103-888	PROSPHERE-CC ADD ON NON-SATA 26-40TB	$0.00	D1	36%	$0.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	456-103-889	PROSPHERE-CC ADD ON NON-SATA 41-60TB	$0.00	D1	36%	$0.00	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	456-103-890	PROSPHERE-CC ADD ON NON-SATA 61-100TB	$0.00	D1	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	456-103-891	PROSPHERE-CC ADD ON NON-SATA 101-150TB	$0.00	D1	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-103-892	PROSPHERE-CC ADD ON NON-SATA 151-250TB	$0.00	D1	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-103-893	PROSPHERE-CC ADD ON NON-SATA 251-400TB	$0.00	D1	36%	$0.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	456-103-894	PROSPHERE-CC ADD ON NON-SATA 401-600TB	$0.00	D1	36%	$0.00	$255.60	$0.00	$0.00	$0.00	$0.00	$255.60
5	456-103-895	PROSPHERE-CC ADD ON NON-SATA 601-1000TB	$0.00	D1	36%	$0.00	$212.40	$0.00	$0.00	$0.00	$0.00	$212.40
5	456-103-896	PROSPHERE-CC ADD ON NON-SATA 1001TB+	$0.00	D1	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-103-897	PROSPHERE-CC ADD ON SATA 0-14TB	$0.00	D1	36%	$0.00	$403.20	$0.00	$0.00	$0.00	$0.00	$403.20
5	456-103-898	PROSPHERE-CC ADD ON SATA 15-25TB	$0.00	D1	36%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-103-899	PROSPHERE-CC ADD ON SATA 26-40TB	$0.00	D1	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-103-900	PROSPHERE-CC ADD ON SATA 41-60TB	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-103-901	PROSPHERE-CC ADD ON SATA 61-100TB	$0.00	D1	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	456-103-902	PROSPHERE-CC ADD ON SATA 101-150TB	$0.00	D1	36%	$0.00	$221.40	$0.00	$0.00	$0.00	$0.00	$221.40
5	456-103-903	PROSPHERE-CC ADD ON SATA 151-250TB	$0.00	D1	36%	$0.00	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	456-103-904	PROSPHERE-CC ADD ON SATA 251-400TB	$0.00	D1	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-103-905	PROSPHERE-CC ADD ON SATA 401-600TB	$0.00	D1	36%	$0.00	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	456-103-906	PROSPHERE-CC ADD ON SATA 601-1000TB	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-103-907	PROSPHERE-CC ADD ON SATA 1001TB+	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-104-038	ENGINUITY SATA 0-14TB	$910.00	D1	36%	$582.40	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-104-039	ENGINUITY SATA 15-25TB	$870.00	D1	36%	$556.80	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	456-104-040	ENGINUITY SATA 26-40TB	$840.00	D1	36%	$537.60	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	456-104-041	ENGINUITY SATA 41-60TB	$800.00	D1	36%	$512.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	456-104-042	ENGINUITY SATA 61-100TB	$770.00	D1	36%	$492.80	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	456-104-043	ENGINUITY SATA 101-150TB	$740.00	D1	36%	$473.60	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-044	ENGINUITY SATA 151-250TB	$710.00	D1	36%	$454.40	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	456-104-045	ENGINUITY SATA 251-400TB	$680.00	D1	36%	$435.20	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	456-104-046	ENGINUITY SATA 401-600TB	$660.00	D1	36%	$422.40	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-104-047	ENGINUITY SATA 601-1000TB	$630.00	D1	36%	$403.20	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-104-048	ENGINUITY SATA 1000TB +	$600.00	D1	36%	$384.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	456-104-049	ENGINUITY NON-SATA 0-14TB	$2,020.00	D1	36%	$1,292.80	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	456-104-050	ENGINUITY NON-SATA 15-25TB	$1,940.00	D1	36%	$1,241.60	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	456-104-051	ENGINUITY NON-SATA 26-40TB	$1,860.00	D1	36%	$1,190.40	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	456-104-052	ENGINUITY NON-SATA 41-60TB	$1,790.00	D1	36%	$1,145.60	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	456-104-053	ENGINUITY NON-SATA 61-100TB	$1,710.00	D1	36%	$1,094.40	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-104-054	ENGINUITY NON-SATA 101-150TB	$1,650.00	D1	36%	$1,056.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	456-104-055	ENGINUITY NON-SATA 151-250TB	$1,580.00	D1	36%	$1,011.20	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	456-104-056	ENGINUITY NON-SATA 251-400TB	$1,520.00	D1	36%	$972.80	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	456-104-057	ENGINUITY NON-SATA 401-600TB	$1,460.00	D1	36%	$934.40	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	456-104-058	ENGINUITY NON-SATA 601-1000TB	$1,400.00	D1	36%	$896.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	456-104-059	ENGINUITY NON-SATA 1000TB +	$1,340.00	D1	36%	$857.60	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	456-104-180	ATSM NON-SATA FOR REG FAST 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-181	ATSM NON-SATA FOR REG FAST 15-25TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-182	ATSM NON-SATA FOR REG FAST 26-40TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-183	ATSM NON-SATA FOR REG FAST 41-60TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-184	ATSM NON-SATA FOR REG FAST 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-185	ATSM NON-SATA FOR REG FAST 101-150TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-186	ATSM NON-SATA FOR REG FAST 151-250TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-187	ATSM NON-SATA FOR REG FAST 251-400TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-188	ATSM NON-SATA FOR REG FAST 401-600TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-189	ATSM NON-SATA FOR REG FAST 601-1000TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-190	ATSM NON-SATA FOR REG FAST 1001+	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-191	ATSM SATA FOR REG FAST 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-192	ATSM SATA FOR REG FAST 15-25TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-193	ATSM SATA FOR REG FAST 26-40TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-194	ATSM SATA FOR REG FAST 41-60TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-195	ATSM SATA FOR REG FAST 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-196	ATSM SATA FOR REG FAST 101-150TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-197	ATSM SATA FOR REG FAST 151-250TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-198	ATSM SATA FOR REG FAST 251-400TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-199	ATSM SATA FOR REG FAST 401-600TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-200	ATSM SATA FOR REG FAST 601-1000TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-201	ATSM SATA FOR REG FAST 1001+	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-517	RP/EX LOC REG CAP VMAX (0-14TB)	$3,800.00	D1	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-518	RP/EX LOC REG CAP VMAX (15-25TB) =CA	$3,370.00	D1	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-519	RP/EX LOC REG CAP VMAX (26-40TB) =CA	$3,200.00	D1	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-520	RP/EX LOC REG CAP VMAX (41-60TB) =CA	$2,800.00	D1	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-521	RP/EX LOC REG CAP VMAX (61-100TB) =CA	$2,575.00	D1	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-522	RP/EX LOC REG CAP VMAX (101-150TB) =CA	$2,125.00	D1	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-523	RP/EX LOC REG CAP VMAX (151-250TB) =CA	$1,970.00	D1	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-524	RP/EX LOC REG CAP VMAX (251-400TB) =CA	$1,835.00	D1	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-525	RP/EX LOC REG CAP VMAX (401-600TB) =CA	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-526	RP/EX LOC REG CAP VMAX (601-1000TB) =CA	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-527	RP/EX LOC REG CAP VMAX (1001TB+) =CA	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-528	RP/EX REM REG CAP VMAX (0-14TB) =CA	$3,800.00	D1	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-529	RP/EX REM REG CAP VMAX (15-25TB) =CA	$3,370.00	D1	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-530	RP/EX REM REG CAP VMAX (26-40TB) =CA	$3,200.00	D1	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-531	RP/EX REM REG CAP VMAX (41-60TB) =CA	$2,800.00	D1	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-532	RP/EX REM REG CAP VMAX (61-100TB) =CA	$2,575.00	D1	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-533	RP/EX REM REG CAP VMAX (101-150TB) =CA	$2,125.00	D1	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-534	RP/EX REM REG CAP VMAX (151-250TB) =CA	$1,970.00	D1	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-535	RP/EX REM REG CAP VMAX (251-400TB) =CA	$1,835.00	D1	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-536	RP/EX REM REG CAP VMAX (401-600TB) =CA	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-537	RP/EX REM REG CAP VMAX (601-1000TB) =CA	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-538	RP/EX REM REG CAP VMAX (1001TB+) =CA	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-105-156	1TB LOCAL RECOVERPOINT/EX FOR VMEE=CA	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-298	SRMSUITE VMAX 0-14TB S =CB	$0.00	D1	36%	$0.00	$403.20	$0.00	$0.00	$0.00	$0.00	$403.20
5	456-105-299	SRMSUITE VMAX 15-25TB S =CB	$0.00	D1	36%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-105-300	SRMSUITE VMAX 26-40TB S =CB	$0.00	D1	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-105-301	SRMSUITE VMAX 41-60TB S =CB	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-105-302	SRMSUITE VMAX 61-100TB S =CB	$0.00	D1	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	456-105-303	SRMSUITE VMAX 101-150TB S =CB	$0.00	D1	36%	$0.00	$221.40	$0.00	$0.00	$0.00	$0.00	$221.40
5	456-105-304	SRMSUITE VMAX 151-250TB S =CB	$0.00	D1	36%	$0.00	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	456-105-305	SRMSUITE VMAX 251-400TB S =CB	$0.00	D1	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-105-306	SRMSUITE VMAX 401-600TB S =CB	$0.00	D1	36%	$0.00	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	456-105-307	SRMSUITE VMAX 601-1PB S =CB	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-105-308	SRMSUITE VMAX 1001TB+ S =CB	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-105-309	SRMSUITE VMAX 0-14TB =CB	$0.00	D1	36%	$0.00	$804.60	$0.00	$0.00	$0.00	$0.00	$804.60
5	456-105-310	SRMSUITE VMAX 15-25TB =CB	$0.00	D1	36%	$0.00	$754.20	$0.00	$0.00	$0.00	$0.00	$754.20
5	456-105-311	SRMSUITE VMAX 26-40TB =CB	$0.00	D1	36%	$0.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	456-105-312	SRMSUITE VMAX 41-60TB =CB	$0.00	D1	36%	$0.00	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	456-105-313	SRMSUITE VMAX 61-100TB =CB	$0.00	D1	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	456-105-314	SRMSUITE VMAX 101-150TB =CB	$0.00	D1	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-105-315	SRMSUITE VMAX 151-250TB =CB	$0.00	D1	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-105-316	SRMSUITE VMAX 251-400TB =CB	$0.00	D1	36%	$0.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-317	SRMSUITE VMAX 401-600TB =CB	$0.00	D1	36%	$0.00	$255.60	$0.00	$0.00	$0.00	$0.00	$255.60
5	456-105-318	SRMSUITE VMAX 601-1PB =CB	$0.00	D1	36%	$0.00	$212.40	$0.00	$0.00	$0.00	$0.00	$212.40
5	456-105-319	SRMSUITE VMAX 1001TB+ =CB	$0.00	D1	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-105-365	SRMSUITE DMX 1TB =CB	$0.00	D1	36%	$0.00	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	456-105-399	SRMSUITE UPG VMAX 0-14TB S =CB	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-105-400	SRMSUITE UPG VMAX 15-25TB S =CB	$0.00	D1	36%	$0.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	456-105-401	SRMSUITE UPG VMAX 26-40TB S =CB	$0.00	D1	36%	$0.00	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	456-105-402	SRMSUITE UPG VMAX 41-60TB S =CB	$0.00	D1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-105-403	SRMSUITE UPG VMAX 61-100TB S =CB	$0.00	D1	36%	$0.00	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	456-105-404	SRMSUITE UPG VMAX 101-150TB S =CB	$0.00	D1	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	456-105-405	SRMSUITE UPG VMAX 151-250TB S =CB	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	456-105-406	SRMSUITE UPG VMAX 251-400TB S =CB	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-105-407	SRMSUITE UPG VMAX 401-600TB S =CB	$0.00	D1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-105-408	SRMSUITE UPG VMAX 601-1PB S =CB	$0.00	D1	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	456-105-409	SRMSUITE UPG VMAX 1001TB+ S =CB	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	456-105-410	SRMSUITE UPG VMAX 0-14TB =CB	$0.00	D1	36%	$0.00	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	456-105-411	SRMSUITE UPG VMAX 15-25TB =CB	$0.00	D1	36%	$0.00	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	456-105-412	SRMSUITE UPG VMAX 26-40TB =CB	$0.00	D1	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	456-105-413	SRMSUITE UPG VMAX 41-60TB =CB	$0.00	D1	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-105-414	SRMSUITE UPG VMAX 61-100TB =CB	$0.00	D1	36%	$0.00	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	456-105-415	SRMSUITE UPG VMAX 101-150TB =CB	$0.00	D1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-416	SRMSUITE UPG VMAX 151-250TB =CB	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-105-417	SRMSUITE UPG VMAX 251-400TB =CB	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	456-105-418	SRMSUITE UPG VMAX 401-600TB =CB	$0.00	D1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-105-419	SRMSUITE UPG VMAX 601-1PB =CB	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	456-105-420	SRMSUITE UPG VMAX 1001TB+ =CB	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	456-106-204	APPSYNC VMAX 0-14TB SATA =CB	$1,150.00	D1	36%	$736.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-205	APPSYNC VMAX 15-25TB SATA =CB	$1,070.00	D1	36%	$684.80	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-206	APPSYNC VMAX 26-40TB SATA =CB	$950.00	D1	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-207	APPSYNC VMAX 41-60TB SATA =CB	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-208	APPSYNC VMAX 61-100TB SATA =CB	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-209	APPSYNC VMAX 101-150TB SATA =CB	$770.00	D1	36%	$492.80	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-210	APPSYNC VMAX 151-250TB SATA =CB	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-211	APPSYNC VMAX 251-400TB SATA =CB	$590.00	D1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-212	APPSYNC VMAX 401-600TB SATA =CB	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-213	APPSYNC VMAX 601-1PB SATA =CB	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-106-214	APPSYNC VMAX 1001TB+ SATA =CB	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-215	APPSYNC VMAX 0-14TB NOSATA =CB	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-216	APPSYNC VMAX 15-25TB NOSATA =CB	$2,150.00	D1	36%	$1,376.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-217	APPSYNC VMAX 26-40TB NOSATA =CB	$1,890.00	D1	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-218	APPSYNC VMAX 41-60TB NOSATA =CB	$1,760.00	D1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-219	APPSYNC VMAX 61-100TB NOSATA =CB	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-220	APPSYNC VMAX 101-150TB NOSATA =CB	$1,530.00	D1	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-221	APPSYNC VMAX 151-250TB NOSATA =CB	$1,350.00	D1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-222	APPSYNC VMAX 251-400TB NOSATA =CB	$1,170.00	D1	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-223	APPSYNC VMAX 401-600TB NOSATA =CB	$1,030.00	D1	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-224	APPSYNC VMAX 601-1PB NOSATA =CB	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-225	APPSYNC VMAX 1001TB+ NOSATA =CB	$780.00	D1	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-271	APPSYNC VMAX CAP UPG 0-14TB S=CB	$0.00	D1	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-272	APPSYNC VMAX CAP UPG 15-25TB S=CB	$0.00	D1	36%	$0.00	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-273	APPSYNC VMAX CAP UPG 26-40TB S=CB	$0.00	D1	36%	$0.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-274	APPSYNC VMAX CAP UPG 41-60TB S=CB	$0.00	D1	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-275	APPSYNC VMAX CAP UPG 61-100TB S=CB	$0.00	D1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-276	APPSYNC VMAX CAP UPG 101-150TB S=CB	$0.00	D1	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-277	APPSYNC VMAX CAP UPG 151-250TB S=CB	$0.00	D1	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-278	APPSYNC VMAX CAP UPG 251-400TB S=CB	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-279	APPSYNC VMAX CAP UPG 401-600TB S=CB	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-280	APPSYNC VMAX CAP UPG 601-1PB S=CB	$0.00	D1	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-106-281	APPSYNC VMAX CAP UPG 1001TB+ S=CB	$0.00	D1	36%	$0.00	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-282	APPSYNC VMAX CAP UPG 0-14TB NS=CB	$0.00	D1	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-283	APPSYNC VMAX CAP UPG 15-25TB NS=CB	$0.00	D1	36%	$0.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-284	APPSYNC VMAX CAP UPG 26-40TB NS=CB	$0.00	D1	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-285	APPSYNC VMAX CAP UPG 41-60TB NS=CB	$0.00	D1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-286	APPSYNC VMAX CAP UPG 61-100TB NS=CB	$0.00	D1	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-287	APPSYNC VMAX CAP UPG 101-150TB NS =CB	$0.00	D1	36%	$0.00	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-288	APPSYNC VMAX CAP UPG 151-250TB NS=CB	$0.00	D1	36%	$0.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-289	APPSYNC VMAX CAP UPG 251-400TB NS=CB	$0.00	D1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-290	APPSYNC VMAX CAP UPG 401-600TB NS=CB	$0.00	D1	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-291	APPSYNC VMAX CAP UPG 601-1PB NS=CB	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-292	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	$0.00	D1	36%	$0.00	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-338	APPSYNC VMAX 0-14TB REG CAP =CA	$3,990.00	D1	36%	$2,553.60	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-339	APPSYNC VMAX 15-25TB REG CAP =CA	$3,470.00	D1	36%	$2,220.80	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-340	APPSYNC VMAX 26-40TB REG CAP =CA	$3,020.00	D1	36%	$1,932.80	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-341	APPSYNC VMAX 41-60TB REG CAP =CA	$2,460.00	D1	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-342	APPSYNC VMAX 61-100TB REG CAP =CA	$2,070.00	D1	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-343	APPSYNC VMAX 101-150TB REG CAP =CA	$1,930.00	D1	36%	$1,235.20	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-344	APPSYNC VMAX 151-250TB REG CAP =CA	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-345	APPSYNC VMAX 251-400TB REG CAP =CA	$1,660.00	D1	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-346	APPSYNC VMAX 401-600TB REG CAP =CA	$1,510.00	D1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-347	APPSYNC VMAX 601-1PB REG CAP =CA	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-348	APPSYNC VMAX 1001TB+ REG CAP =CA	$990.00	D1	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-372	APPSYNC VMAX CAP UPG 0-14TB R=CA	$0.00	D1	36%	$0.00	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-373	APPSYNC VMAX CAP UPG 15-25TB R=CA	$0.00	D1	36%	$0.00	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-374	APPSYNC VMAX CAP UPG 26-40TB R=CA	$0.00	D1	36%	$0.00	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-375	APPSYNC VMAX CAP UPG 41-60TB R=CA	$0.00	D1	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-376	APPSYNC VMAX CAP UPG 61-100TB R=CA	$0.00	D1	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-377	APPSYNC VMAX CAP UPG 101-150TB R=CA	$0.00	D1	36%	$0.00	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-378	APPSYNC VMAX CAP UPG 151-250TB R=CA	$0.00	D1	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-379	APPSYNC VMAX CAP UPG 251-400TB R=CA	$0.00	D1	36%	$0.00	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-380	APPSYNC VMAX CAP UPG 401-600TB R=CA	$0.00	D1	36%	$0.00	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-381	APPSYNC VMAX CAP UPG 601-1PB R=CA	$0.00	D1	36%	$0.00	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-106-382	APPSYNC VMAX CAP UPG 1001TB+ R=CA	$0.00	D1	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-107-195	ESA FOR VMAX NON-SATA 0-14TB=CB	$0.00	D1	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	456-107-196	ESA FOR VMAX NON-SATA 15-25TB=CB	$0.00	D1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-197	ESA FOR VMAX NON-SATA 26-40TB=CB	$0.00	D1	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-107-198	ESA FOR VMAX NON-SATA 41-60TB=CB	$0.00	D1	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	456-107-199	ESA FOR VMAX NON-SATA 61-100TB=CB	$0.00	D1	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-200	ESA FOR VMAX NON-SATA 101-150TB=CB	$0.00	D1	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-107-201	ESA FOR VMAX NON-SATA 151-250TB=CB	$0.00	D1	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	456-107-202	ESA FOR VMAX NON-SATA 251-400TB=CB	$0.00	D1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-107-203	ESA FOR VMAX NON-SATA 401-600TB=CB	$0.00	D1	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	456-107-204	ESA FOR VMAX NON-SATA 601-1000TB=CB	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	456-107-205	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	$0.00	D1	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	456-107-206	ESA FOR VMAX SATA 0-14TB=CB	$0.00	D1	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	456-107-207	ESA FOR VMAX SATA 15-25TB=CB	$0.00	D1	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	456-107-208	ESA FOR VMAX SATA 26-40TB=CB	$0.00	D1	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	456-107-209	ESA FOR VMAX SATA 41-60TB=CB	$0.00	D1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-107-210	ESA FOR VMAX SATA 61-100TB=CB	$0.00	D1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-211	ESA FOR VMAX SATA 101-150TB=CB	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-107-212	ESA FOR VMAX SATA 151-250TB=CB	$0.00	D1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-213	ESA FOR VMAX SATA 251-400TB=CB	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-107-214	ESA FOR VMAX SATA 401-600TB=CB	$0.00	D1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-215	ESA FOR VMAX SATA 601-1000TB=CB	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-216	ESA FOR VMAX SATA 1001TB-PLUS=CB	$0.00	D1	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-108-126	RP/EX LOC BASE CAP VMAX LIC=IC	$24,300.00	D1	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-127	RP/EX REM BASE FOR VMAX LIC=IC	$24,300.00	D1	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-145	VIPR SRM DMX BASE =IC	$20,980.00	D1	36%	$13,427.20	$3,776.40	$0.00	$0.00	$0.00	$0.00	$3,776.40
5	456-108-789	APPSYNC VMAX BASE =IC	$19,240.00	D1	36%	$12,313.60	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	456-109-267	VIPR SRM DMX BASE =IC	$20,980.00	D1	36%	$13,427.20	$3,776.40	$0.00	$0.00	$0.00	$0.00	$3,776.40
5	456-109-306	VIPR SRM VMAX BASE =IC	$17,890.00	D1	36%	$11,449.60	$3,220.20	$0.00	$0.00	$0.00	$0.00	$3,220.20
5	456-109-307	ADV FAST SUITE BASE NEW LICENSE=IC	$18,394.00	D1	36%	$11,772.16	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	456-109-308	SYMM MGMT SUITE BASE NEW LICENSE=IC	$11,405.00	D1	36%	$7,299.20	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	456-109-309	RMT ASYNC PROT-SRDFA CMPEXT-BASE=IC	$20,760.00	D1	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	456-109-310	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG=IC	$22,120.00	D1	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-109-311	RMT SYNC PROT-SRDFS CMPPEER BASE=IC	$20,760.00	D1	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	456-109-312	RMT SYNC PROT-SRDFS CMPPEER BASE REG=IC	$22,120.00	D1	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-109-313	SRDF-STAR BASE NEW LICENSE=IC	$16,370.00	D1	36%	$10,476.80	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	456-109-314	SRDF-STAR BASE NEW REG LICENSE=IC	$9,820.00	D1	36%	$6,284.80	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	456-109-315	LOCL REP PROT-TFCLONE CNFLASH BASE=IC	$21,368.00	D1	36%	$13,675.52	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	456-109-316	LOCL REP PROT-TFCLN CNFLASH BASE REG=IC	$13,890.00	D1	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	456-109-317	TF-SNAP BASE NEW LICENSE=IC	$20,350.00	D1	36%	$13,024.00	$3,663.00	$0.00	$0.00	$0.00	$0.00	$3,663.00
5	456-109-318	TF-SNAP BASE NEW REG LICENSE=IC	$13,230.00	D1	36%	$8,467.20	$2,381.40	$0.00	$0.00	$0.00	$0.00	$2,381.40
5	456-110-697	VIPR SRM VMAX 1-14TB S =CB	$2,240.00	D1	36%	$1,433.60	$403.20	$0.00	$0.00	$0.00	$0.00	$403.20
5	456-110-698	VIPR SRM VMAX 15-25TB S =CB	$2,100.00	D1	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-110-699	VIPR SRM VMAX 26-40TB S =CB	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-110-700	VIPR SRM VMAX 41-60TB S =CB	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-110-701	VIPR SRM VMAX 61-100TB S =CB	$1,380.00	D1	36%	$883.20	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	456-110-702	VIPR SRM VMAX 101-150TB S =CB	$1,230.00	D1	36%	$787.20	$221.40	$0.00	$0.00	$0.00	$0.00	$221.40
5	456-110-703	VIPR SRM VMAX 151-250TB S =CB	$1,040.00	D1	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	456-110-704	VIPR SRM VMAX 251-400TB S =CB	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-110-705	VIPR SRM VMAX 401-600TB S =CB	$720.00	D1	36%	$460.80	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	456-110-706	VIPR SRM VMAX 601-1PB S =CB	$590.00	D1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-110-707	VIPR SRM VMAX 1001TB+ S =CB	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-110-708	VIPR SRM VMAX 1-14TB =CB	$4,470.00	D1	36%	$2,860.80	$804.60	$0.00	$0.00	$0.00	$0.00	$804.60
5	456-110-709	VIPR SRM VMAX 15-25TB =CB	$4,190.00	D1	36%	$2,681.60	$754.20	$0.00	$0.00	$0.00	$0.00	$754.20
5	456-110-710	VIPR SRM VMAX 26-40TB =CB	$3,750.00	D1	36%	$2,400.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	456-110-711	VIPR SRM VMAX 41-60TB =CB	$3,230.00	D1	36%	$2,067.20	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	456-110-712	VIPR SRM VMAX 61-100TB =CB	$2,760.00	D1	36%	$1,766.40	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	456-110-713	VIPR SRM VMAX 101-150TB =CB	$2,460.00	D1	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-110-714	VIPR SRM VMAX 151-250TB =CB	$2,070.00	D1	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-110-715	VIPR SRM VMAX 251-400TB =CB	$1,750.00	D1	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	456-110-716	VIPR SRM VMAX 401-600TB =CB	$1,420.00	D1	36%	$908.80	$255.60	$0.00	$0.00	$0.00	$0.00	$255.60
5	456-110-717	VIPR SRM VMAX 601-1PB =CB	$1,180.00	D1	36%	$755.20	$212.40	$0.00	$0.00	$0.00	$0.00	$212.40
5	456-110-718	VIPR SRM VMAX 1001TB+ =CB	$1,030.00	D1	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-110-764	VIPR SRM DMX 1TB =CB	$1,710.00	D1	36%	$1,094.40	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	457-000-160	SYMM MGMT SUITE BASE NEW LICENSE	$0.00	D1	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-000-161	SYMM MGMT SUITE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-601	SYMM MGMT BASE NEW LICENSE	$0.00	D1	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-000-602	SYMM MGMT CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-605	SYMM MGR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-000-664	OR-DM BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	457-000-665	OR-DM CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-803	FAST REG BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-804	FAST REG BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-000-809	FAST VP REG BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-810	FAST VP REG BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-100-208	SPA BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-209	SPA BASE UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-221	SPA ADD-ON BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-223	SPA ADV DIAG - SERVICE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-224	SPA ADV DIAG - INTERNAL LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-225	SPA - EVALUATION LICENSE 90 DAY ONLY	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-461	ENGINUITY BASE NEW LICENSE	$0.00	D1	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-100-462	ENGINUITY CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-465	OPTIMIZER BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-466	OPTIMIZER CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-469	ATSM BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-470	ATSM CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-473	TSM BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-474	TSM CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-477	FAST SUITE BASE NEW LICENSE	$0.00	D1	36%	$0.00	$2,489.22	$0.00	$0.00	$0.00	$0.00	$2,489.22
5	457-100-478	FAST SUITE BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-481	FAST ADD ON BASE NEW LICENSE	$0.00	D1	36%	$0.00	$2,489.22	$0.00	$0.00	$0.00	$0.00	$2,489.22
5	457-100-482	FAST ADD ON BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-485	ADV FAST SUITE BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-100-486	ADV FAST SUITE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-489	FAST VP ADD ON BASE NEW LICENSE	$0.00	D1	36%	$0.00	$821.16	$0.00	$0.00	$0.00	$0.00	$821.16
5	457-100-490	FAST VP ADD ON BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-493	ADV FAST ADD ON BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-100-494	ADV FAST ADD ON BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-497	DCP BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-498	DCP CAP UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-501	SPC BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-502	SPC CAP UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-505	RMT SYNC PROT-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-100-508	RMT SYNC PROT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-509	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	$0.00	D1	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-100-510	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-511	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-512	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-513	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-516	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-517	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-518	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-519	RMT ASYNC PROT-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-100-522	RMT ASYNC PROT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-523	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	$0.00	D1	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-100-524	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-525	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-526	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-527	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-530	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-531	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-532	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-533	SRDF-STAR BASE NEW LICENSE	$0.00	D1	36%	$0.00	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	457-100-536	SRDF-STAR BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-537	SRDF-STAR BASE REGISTERED NEW LICENSE	$0.00	D1	36%	$0.00	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	457-100-538	SRDF-STAR BASE REGISTER CAP UPG LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-539	SRDF-STAR ADD OPT OUT BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-540	SRDF-STAR ADD OPT OUT BASE CAP UPG LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-541	LOCL REP PROT-TFCLONE CNFLASH-BASE	$0.00	D1	36%	$0.00	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	457-100-544	LOCL REP PROT-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-545	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	$0.00	D1	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-100-546	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-547	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-548	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-549	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-552	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-553	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-554	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-555	TF-SNAP BASE NEW LICENSE	$0.00	D1	36%	$0.00	$3,663.00	$0.00	$0.00	$0.00	$0.00	$3,663.00
5	457-100-558	TF-SNAP BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-559	TF-SNAP BASE REGISTERED NEW LICENSE	$0.00	D1	36%	$0.00	$2,381.40	$0.00	$0.00	$0.00	$0.00	$2,381.40
5	457-100-560	TF-SNAP BASE REGISTERED CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-561	TF-SNAP OPT OUT BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-562	TF-SNAP OPT OUT BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-563	TF-SNAP ADD ON BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-566	TF-SNAP ADD BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-567	TF-SNAP ADD OPT OUT BASE NEW LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-568	TF-SNAP ADD OPT OUT BASE CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-100-968	ENGINUITY BASE NEW LICENSE	$0.00	D1	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-100-969	ENGINUITY CAP UPG LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-004	ATSM BASE NEW LICENSE FOR REG FAST	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-005	ATSM CAP UPG FOR REG FAST LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-144	RP/EX LOC BASE FOR VMAX =CA	$0.00	D1	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-145	RP/EX LOC REG CAP UG FOR VMAX =CA	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-146	RP/EX REM BASE FOR VMAX =CA	$0.00	D1	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-147	RP/EX REM REG CAP UG FOR VMAX =CA	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-375	SRMSUITE VMAX BASE =IC	$0.00	D1	36%	$0.00	$3,220.20	$0.00	$0.00	$0.00	$0.00	$3,220.20
5	457-101-376	SRMSUITE VMAX CAP UPG =IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-383	SRMSUITE DMX BASE =IC	$0.00	D1	36%	$0.00	$3,776.40	$0.00	$0.00	$0.00	$0.00	$3,776.40
5	457-101-384	SRMSUITE DMX CAP UPG =IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-403	SRMSUITE UPG VMAX BASE =IC	$0.00	D1	36%	$0.00	$835.20	$0.00	$0.00	$0.00	$0.00	$835.20
5	457-101-407	SRMSUITE UPG DMX BASE =IC	$0.00	D1	36%	$0.00	$981.00	$0.00	$0.00	$0.00	$0.00	$981.00
5	457-101-643	APPSYNC VMAX BASE =IC	$0.00	D1	36%	$0.00	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	457-101-647	APPSYNC VMAX CAP UPG BASE=IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-889	ESA FOR VMAX BASE NEW LICENSE=CB	$0.00	D1	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	457-101-890	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-641	VIPR SRM VMAX BASE =IC	$0.00	D1	36%	$0.00	$3,220.20	$0.00	$0.00	$0.00	$0.00	$3,220.20
5	457-102-642	VIPR SRM VMAX CAP UPG =IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-649	VIPR SRM DMX BASE =IC	$0.00	D1	36%	$0.00	$3,776.40	$0.00	$0.00	$0.00	$0.00	$3,776.40
5	458-000-171	RP FOR CAPITAL ONE PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-198	VIPR SRM for DMX=IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-244	VMAX ENGINUITY PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-245	ADV FAST SUITE PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-246	VMAX SYMM MGMT SUITE PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-247	VMAX RMT ASYNC PROT-SRDFA CMPEXT PROD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-248	RMT SYNC PROT-SRDFS CMPPEER PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-249	VMAX SRDF-STAR PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-250	VMAX LOCL REP PROT-TFCLONE CNFLASH PROD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-251	VMAX TF-SNAP PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-271	APPSYNC VMAX	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-272	VIPR SRM for VMAX	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-305	RP/EX REMOTE FOR VMAX PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-308	RP/EX LOCAL FOR VMAX PRODUCT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ACLILTD01	DMX-LITE BUNDLE FOR DEAL	$49,287.00	D1	36%	$31,543.68	$8,871.66	$0.00	$0.00	$0.00	$0.00	$8,871.66
5	ARMSYM-T1-5U	ARM SYM T1-T5UPG	$0.00	D1	36%	$0.00	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	ARMSYM-T6-30U	ARM-SYM T6-T35UPG	$0.00	D1	36%	$0.00	$1,425.60	$0.00	$0.00	$0.00	$0.00	$1,425.60
5	ARMSYM-T6-35U	CC SYM ARM T6-35 UPG	$0.00	D1	36%	$0.00	$1,425.60	$0.00	$0.00	$0.00	$0.00	$1,425.60
5	AS400-STM	AS400 SRDF TF MANAGER	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AS-MSU-T0-3U	AUTOSWAP UPG MSU 0-3	$0.00	D1	36%	$0.00	$1,638.00	$0.00	$0.00	$0.00	$0.00	$1,638.00
5	AS-MSU-T4-14U	AUTOSWAP UPG MSU 4-14	$0.00	D1	36%	$0.00	$1,638.00	$0.00	$0.00	$0.00	$0.00	$1,638.00
5	AUTOS-MSUBASE	AUTOSWAP FOR MF BASE-3MSU	$86,800.00	D1	36%	$55,552.00	$15,624.00	$0.00	$0.00	$0.00	$0.00	$15,624.00
5	AUTOS-MSU-M00	AUTOSWAP FOR MF 4-45 MSU	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	AUTOS-MSU-M01	AUTOSWAP FOR MF 46-175MSU	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	AUTOS-MSU-M02	AUTOSWAP MF 176-315 MSU	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	AUTOS-MSU-M03	AUTOSWAP MF 316-575 MSU	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	AUTOS-MSU-M04	AUTOSWAP MF 576-875 MSU	$50.00	D1	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	AUTOS-MSU-M05	AUTOSWAP MF 876-1315 MSU	$35.00	D1	36%	$22.40	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	AUTOS-MSU-M06	AUTOSWAP MF 1316-1975 MSU	$18.00	D1	36%	$11.52	$3.24	$0.00	$0.00	$0.00	$0.00	$3.24
5	AUTOS-MSU-M07	AUTOSWAP MF 1976 & UP MSU	$4.00	D1	36%	$2.56	$0.72	$0.00	$0.00	$0.00	$0.00	$0.72
5	AUTOS-MSU-UPG	AUTOSWAP FOR MF UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOSWAPMSU00	AUTOSWAP BASE-3 MSU	$124,560.00	D1	36%	$79,718.40	$22,420.80	$0.00	$0.00	$0.00	$0.00	$22,420.80
5	AUTOSWAPMSU01	AUTOSWAP 4-25 MSU	$131,110.00	D1	36%	$83,910.40	$23,599.80	$0.00	$0.00	$0.00	$0.00	$23,599.80
5	AUTOSWAPMSU02	AUTOSWAP 26-50 MSU	$137,660.00	D1	36%	$88,102.40	$24,778.80	$0.00	$0.00	$0.00	$0.00	$24,778.80
5	AUTOSWAPMSU03	AUTOSWAP 51-75 MSU	$144,220.00	D1	36%	$92,300.80	$25,959.60	$0.00	$0.00	$0.00	$0.00	$25,959.60
5	AUTOSWAPMSU04	AUTOSWAP 76-100 MSU	$150,770.00	D1	36%	$96,492.80	$27,138.60	$0.00	$0.00	$0.00	$0.00	$27,138.60
5	AUTOSWAPMSU05	AUTOSWAP 101-150 MSU	$157,320.00	D1	36%	$100,684.80	$28,317.60	$0.00	$0.00	$0.00	$0.00	$28,317.60
5	AUTOSWAPMSU06	AUTOSWAP 151-200 MSU	$163,870.00	D1	36%	$104,876.80	$29,496.60	$0.00	$0.00	$0.00	$0.00	$29,496.60
5	AUTOSWAPMSU07	AUTOSWAP 201-250 MSU	$170,420.00	D1	36%	$109,068.80	$30,675.60	$0.00	$0.00	$0.00	$0.00	$30,675.60
5	AUTOSWAPMSU08	AUTOSWAP 251-300 MSU	$176,980.00	D1	36%	$113,267.20	$31,856.40	$0.00	$0.00	$0.00	$0.00	$31,856.40
5	AUTOSWAPMSU09	AUTOSWAP 301-350 MSU	$183,530.00	D1	36%	$117,459.20	$33,035.40	$0.00	$0.00	$0.00	$0.00	$33,035.40
5	AUTOSWAPMSU10	AUTOSWAP 351-400 MSU	$190,080.00	D1	36%	$121,651.20	$34,214.40	$0.00	$0.00	$0.00	$0.00	$34,214.40
5	AUTOSWAPMSU11	AUTOSWAP 401-450 MSU	$196,630.00	D1	36%	$125,843.20	$35,393.40	$0.00	$0.00	$0.00	$0.00	$35,393.40
5	AUTOSWAPMSU12	AUTOSWAP 451-500 MSU	$203,180.00	D1	36%	$130,035.20	$36,572.40	$0.00	$0.00	$0.00	$0.00	$36,572.40
5	AUTOSWAPMSU13	AUTOSWAP 501-550 MSU	$209,740.00	D1	36%	$134,233.60	$37,753.20	$0.00	$0.00	$0.00	$0.00	$37,753.20
5	AUTOSWAPMSU14	AUTOSWAP 551-600 MSU	$216,290.00	D1	36%	$138,425.60	$38,932.20	$0.00	$0.00	$0.00	$0.00	$38,932.20
5	AUTOS-ZVMBASE	AUTOSWAP FOR ZVM BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAM-KEY	CAM ICM LIC KEY	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-AM-SYM-T1	AUTO RES MGR 0-.250	$0.00	D1	36%	$0.00	$752.40	$0.00	$0.00	$0.00	$0.00	$752.40
5	CC-AM-SYM-T10	AUTO RES MGR 10.01-12.00	$0.00	D1	36%	$0.00	$8,917.20	$0.00	$0.00	$0.00	$0.00	$8,917.20
5	CC-AM-SYM-T11	AUTO RES MGR 12.01-14.00	$0.00	D1	36%	$0.00	$10,342.80	$0.00	$0.00	$0.00	$0.00	$10,342.80
5	CC-AM-SYM-T12	AUTO RES MGR 14.01-17.00	$0.00	D1	36%	$0.00	$11,768.40	$0.00	$0.00	$0.00	$0.00	$11,768.40
5	CC-AM-SYM-T13	AUTO RES MGR 17.01-20.00	$0.00	D1	36%	$0.00	$13,194.00	$0.00	$0.00	$0.00	$0.00	$13,194.00
5	CC-AM-SYM-T14	AUTO RES MGR 20.01-23.00	$0.00	D1	36%	$0.00	$14,619.60	$0.00	$0.00	$0.00	$0.00	$14,619.60
5	CC-AM-SYM-T15	AUTO RES MGR 23.01-26.00	$0.00	D1	36%	$0.00	$16,045.20	$0.00	$0.00	$0.00	$0.00	$16,045.20
5	CC-AM-SYM-T16	AUTO RES MGR 26.01-29.00	$0.00	D1	36%	$0.00	$17,470.80	$0.00	$0.00	$0.00	$0.00	$17,470.80
5	CC-AM-SYM-T17	AUTO RES MGR 29.01-32.00	$0.00	D1	36%	$0.00	$18,896.40	$0.00	$0.00	$0.00	$0.00	$18,896.40
5	CC-AM-SYM-T18	AUTO RES MGR 32.01-35.00	$0.00	D1	36%	$0.00	$20,322.00	$0.00	$0.00	$0.00	$0.00	$20,322.00
5	CC-AM-SYM-T19	AUTO RES MGR 35.01-38.00	$0.00	D1	36%	$0.00	$21,747.60	$0.00	$0.00	$0.00	$0.00	$21,747.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-AM-SYM-T2	AUTO RES MGR .251-.500	$0.00	D1	36%	$0.00	$1,011.60	$0.00	$0.00	$0.00	$0.00	$1,011.60
5	CC-AM-SYM-T20	AUTO RES MGR 38.01-41.00	$0.00	D1	36%	$0.00	$23,173.20	$0.00	$0.00	$0.00	$0.00	$23,173.20
5	CC-AM-SYM-T21	AUTO RES MGR 41.01-44.00	$0.00	D1	36%	$0.00	$24,598.80	$0.00	$0.00	$0.00	$0.00	$24,598.80
5	CC-AM-SYM-T22	AUTO RES MGR 44.01-47.00	$0.00	D1	36%	$0.00	$26,024.40	$0.00	$0.00	$0.00	$0.00	$26,024.40
5	CC-AM-SYM-T23	AUTO RES MGR 47.01-50.00	$0.00	D1	36%	$0.00	$27,450.00	$0.00	$0.00	$0.00	$0.00	$27,450.00
5	CC-AM-SYM-T24	AUTO RES MGR 50.01-53.00	$0.00	D1	36%	$0.00	$28,875.60	$0.00	$0.00	$0.00	$0.00	$28,875.60
5	CC-AM-SYM-T25	AUTO RES MGR 53.01-56.00	$0.00	D1	36%	$0.00	$30,301.20	$0.00	$0.00	$0.00	$0.00	$30,301.20
5	CC-AM-SYM-T26	AUTO RES MGR 56.01-59.00	$0.00	D1	36%	$0.00	$31,726.80	$0.00	$0.00	$0.00	$0.00	$31,726.80
5	CC-AM-SYM-T27	AUTO RES MGR 59.01-62.00	$0.00	D1	36%	$0.00	$33,152.40	$0.00	$0.00	$0.00	$0.00	$33,152.40
5	CC-AM-SYM-T28	AUTO RES MGR 62.01-65.00	$0.00	D1	36%	$0.00	$34,578.00	$0.00	$0.00	$0.00	$0.00	$34,578.00
5	CC-AM-SYM-T29	AUTO RES MGR 65.01-68.00	$0.00	D1	36%	$0.00	$36,003.60	$0.00	$0.00	$0.00	$0.00	$36,003.60
5	CC-AM-SYM-T3	AUTO RES MGR .501-.750	$0.00	D1	36%	$0.00	$1,270.80	$0.00	$0.00	$0.00	$0.00	$1,270.80
5	CC-AM-SYM-T30	AUTO RES MGR 68.01-71.00	$0.00	D1	36%	$0.00	$37,429.20	$0.00	$0.00	$0.00	$0.00	$37,429.20
5	CC-AM-SYM-T31	AUTO RES MGR 71.01-74.00	$0.00	D1	36%	$0.00	$38,854.80	$0.00	$0.00	$0.00	$0.00	$38,854.80
5	CC-AM-SYM-T32	AUTO RES MGR 74.01-77.00	$0.00	D1	36%	$0.00	$40,280.40	$0.00	$0.00	$0.00	$0.00	$40,280.40
5	CC-AM-SYM-T33	AUTO RES MGR 77.01-80.00	$0.00	D1	36%	$0.00	$41,706.00	$0.00	$0.00	$0.00	$0.00	$41,706.00
5	CC-AM-SYM-T34	AUTO RES MGR 80.01-83.00	$0.00	D1	36%	$0.00	$43,131.60	$0.00	$0.00	$0.00	$0.00	$43,131.60
5	CC-AM-SYM-T35	AUTO RES MGR 83.01-86.00	$0.00	D1	36%	$0.00	$44,557.20	$0.00	$0.00	$0.00	$0.00	$44,557.20
5	CC-AM-SYM-T4	AUTO RES MGR .751-1.00	$0.00	D1	36%	$0.00	$1,530.00	$0.00	$0.00	$0.00	$0.00	$1,530.00
5	CC-AM-SYM-T5	AUTO RES MGR 1.01-2.00	$0.00	D1	36%	$0.00	$1,789.20	$0.00	$0.00	$0.00	$0.00	$1,789.20
5	CC-AM-SYM-T6	AUTO RES MGR 2.01-4.00	$0.00	D1	36%	$0.00	$3,214.80	$0.00	$0.00	$0.00	$0.00	$3,214.80
5	CC-AM-SYM-T7	AUTO RES MGR 4.01-6.00	$0.00	D1	36%	$0.00	$4,640.40	$0.00	$0.00	$0.00	$0.00	$4,640.40
5	CC-AM-SYM-T8	AUTO RES MGR 6.01-8.00	$0.00	D1	36%	$0.00	$6,066.00	$0.00	$0.00	$0.00	$0.00	$6,066.00
5	CC-AM-SYM-T9	AUTO RES MGR 8.01-10.00	$0.00	D1	36%	$0.00	$7,491.60	$0.00	$0.00	$0.00	$0.00	$7,491.60
5	CC-ARC-T1	SAN ARC 1YR 0-.250	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T10	SAN ARC 1YR 10.01-12.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T11	SAN ARC 1YR 12.01-14.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T12	SAN ARC 1YR 14.01-16.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T13	SAN ARC 1YR 16.01-19.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T14	SAN ARC 1YR 19.01-22.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T15	SAN ARC 1YR 22.01-25.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T16	SAN ARC 1YR 25.01-28.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T17	SAN ARC 1YR 28.01-31.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T18	SAN ARC 1YR 31.01-34.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T19	SAN ARC 1YR 34.01-37.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T1-T4	CC-SAN ARC 1YR T1-T4UP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T2	SAN ARC 1YR .251-.500	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T20	SAN ARC 1YR 37.01-40.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T21	SAN ARC 1YR 40.01-43.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T22	SAN ARC 1YR 43.01-46.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T23	SAN ARC 1YR 46.01-49.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T24	SAN ARC 1YR 49.01-52.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T25	SAN ARC 1YR 52.01-55.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T26	SAN ARC 1YR 55.01-58.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T27	SAN ARC 1YR 58.01-61.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T28	SAN ARC 1YR 61.01-64.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T29	SAN ARC 1YR 64.01-67.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T3	SAN ARC 1YR .501-.750	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T30	SAN ARC 1YR 67.01-70.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T4	SAN ARC 1YR .751-1.0	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T5	SAN ARC 1YR 1.01-2.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T6	SAN ARC 1YR 2.01-4.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T7	SAN ARC 1YR 4.01-6.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T8	SAN ARC 1YR 6.01-8.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARC-T9	SAN ARC 1YR 8.01-10.00	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	CC-OIC-KIT	CC5.X OPN INTG CMPNTS KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OIC-KITPRV	PREVIOUS VERSION OIC KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OICMF-KIT	CC5.X OIC MAINFRAME KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIM-BASE	SYMM OPT BASE LICENSE	$0.00	D1	36%	$0.00	$2,255.40	$0.00	$0.00	$0.00	$0.00	$2,255.40
5	CC-OPTIM-C01	SYMM OPT 1TB (0-14TB)	$0.00	D1	36%	$0.00	$252.00	$0.00	$0.00	$0.00	$0.00	$252.00
5	CC-OPTIM-C02	SYMM OPT 1TB (15-25TB)	$0.00	D1	36%	$0.00	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	CC-OPTIM-C03	SYMM OPT 1TB (26-40TB)	$0.00	D1	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	CC-OPTIM-C04	SYMM OPT 1TB (41-60TB)	$0.00	D1	36%	$0.00	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	CC-OPTIM-C05	SYMM OPT 1TB (61-100TB)	$0.00	D1	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	CC-OPTIM-C06	SYMM OPT 1TB (101-150TB)	$0.00	D1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	CC-OPTIM-C07	SYMM OPT 1TB (151-250TB)	$0.00	D1	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	CC-OPTIM-C08	SYMM OPT 1TB (251-400TB)	$0.00	D1	36%	$0.00	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	CC-OPTIM-C09	SYMM OPT 1TB (401-600TB)	$0.00	D1	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	CC-OPTIM-C10	SYMM OPT 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CC-OPTIM-C11	SYMM OPT 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$86.40	$0.00	$0.00	$0.00	$0.00	$86.40
5	CC-OPTIM-N01	SYMM OPT 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	CC-OPTIM-N02	SYMM OPT 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	CC-OPTIM-N03	SYMM OPT 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	CC-OPTIM-N04	SYMM OPT 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	CC-OPTIM-N05	SYMM OPT 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	CC-OPTIM-N06	SYMM OPT 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	CC-OPTIM-N07	SYMM OPT 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-OPTIM-N08	SYMM OPT 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	CC-OPTIM-N09	SYMM OPT 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	CC-OPTIM-N10	SYMM OPT 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	CC-OPTIM-N11	SYMM OPT 1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	CC-OPTIM-T1	SYM OPTIM 0-.250	$0.00	D1	36%	$0.00	$2,487.60	$0.00	$0.00	$0.00	$0.00	$2,487.60
5	CC-OPTIM-T10	SYM OPTIM 10.01-12.	$0.00	D1	36%	$0.00	$7,093.80	$0.00	$0.00	$0.00	$0.00	$7,093.80
5	CC-OPTIM-T11	SYM OPTIM 12.01-14.	$0.00	D1	36%	$0.00	$7,788.60	$0.00	$0.00	$0.00	$0.00	$7,788.60
5	CC-OPTIM-T12	SYM OPTIM 14.01-17.	$0.00	D1	36%	$0.00	$8,483.40	$0.00	$0.00	$0.00	$0.00	$8,483.40
5	CC-OPTIM-T13	SYM OPTIM 17.01-20.00	$0.00	D1	36%	$0.00	$9,178.20	$0.00	$0.00	$0.00	$0.00	$9,178.20
5	CC-OPTIM-T14	SYM OPTIM 20.01-23.00	$0.00	D1	36%	$0.00	$9,873.00	$0.00	$0.00	$0.00	$0.00	$9,873.00
5	CC-OPTIM-T15	SYM OPTIM 23.01-26.00	$0.00	D1	36%	$0.00	$10,567.80	$0.00	$0.00	$0.00	$0.00	$10,567.80
5	CC-OPTIM-T16	SYM OPTIM 26.01-29.00	$0.00	D1	36%	$0.00	$11,262.60	$0.00	$0.00	$0.00	$0.00	$11,262.60
5	CC-OPTIM-T17	SYM OPTIM 29.01-32.00	$0.00	D1	36%	$0.00	$11,957.40	$0.00	$0.00	$0.00	$0.00	$11,957.40
5	CC-OPTIM-T18	SYM OPTIM 32.01-35.00	$0.00	D1	36%	$0.00	$12,652.20	$0.00	$0.00	$0.00	$0.00	$12,652.20
5	CC-OPTIM-T19	SYM OPTIM 35.01-38.00	$0.00	D1	36%	$0.00	$13,347.00	$0.00	$0.00	$0.00	$0.00	$13,347.00
5	CC-OPTIM-T2	SYM OPTIM .251-.500	$0.00	D1	36%	$0.00	$2,633.40	$0.00	$0.00	$0.00	$0.00	$2,633.40
5	CC-OPTIM-T20	SYM OPTIM 38.01-41.00	$0.00	D1	36%	$0.00	$14,041.80	$0.00	$0.00	$0.00	$0.00	$14,041.80
5	CC-OPTIM-T21	SYM OPTIM 41.01-44.00	$0.00	D1	36%	$0.00	$14,736.60	$0.00	$0.00	$0.00	$0.00	$14,736.60
5	CC-OPTIM-T22	SYM OPTIM 44.01-47.00	$0.00	D1	36%	$0.00	$15,431.40	$0.00	$0.00	$0.00	$0.00	$15,431.40
5	CC-OPTIM-T23	SYM OPTIM 47.01-50.00	$0.00	D1	36%	$0.00	$16,126.20	$0.00	$0.00	$0.00	$0.00	$16,126.20
5	CC-OPTIM-T24	SYM OPTIM 50.01-53.00	$0.00	D1	36%	$0.00	$16,821.00	$0.00	$0.00	$0.00	$0.00	$16,821.00
5	CC-OPTIM-T25	SYM OPTIM 53.01-56.00	$0.00	D1	36%	$0.00	$17,515.80	$0.00	$0.00	$0.00	$0.00	$17,515.80
5	CC-OPTIM-T26	SYM OPTIM 56.01-59.00	$0.00	D1	36%	$0.00	$18,210.60	$0.00	$0.00	$0.00	$0.00	$18,210.60
5	CC-OPTIM-T27	SYM OPTIM 59.01-62.00	$0.00	D1	36%	$0.00	$18,905.40	$0.00	$0.00	$0.00	$0.00	$18,905.40
5	CC-OPTIM-T28	SYM OPTIM 62.01-65.00	$0.00	D1	36%	$0.00	$19,600.20	$0.00	$0.00	$0.00	$0.00	$19,600.20
5	CC-OPTIM-T29	SYM OPTIM 65.01-68.00	$0.00	D1	36%	$0.00	$20,295.00	$0.00	$0.00	$0.00	$0.00	$20,295.00
5	CC-OPTIM-T3	SYM OPTIM .501-.750	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	CC-OPTIM-T30	SYM OPTIM 68.01-71.00	$0.00	D1	36%	$0.00	$20,989.80	$0.00	$0.00	$0.00	$0.00	$20,989.80
5	CC-OPTIM-T31	SYM OPTIM 71.01-74.00	$0.00	D1	36%	$0.00	$21,684.60	$0.00	$0.00	$0.00	$0.00	$21,684.60
5	CC-OPTIM-T32	SYM OPTIM 74.01-77.00	$0.00	D1	36%	$0.00	$22,379.40	$0.00	$0.00	$0.00	$0.00	$22,379.40
5	CC-OPTIM-T33	SYM OPTIM 77.01-80.00	$0.00	D1	36%	$0.00	$23,074.20	$0.00	$0.00	$0.00	$0.00	$23,074.20
5	CC-OPTIM-T34	SYM OPTIM 80.01-83.00	$0.00	D1	36%	$0.00	$23,769.00	$0.00	$0.00	$0.00	$0.00	$23,769.00
5	CC-OPTIM-T35	SYM OPTIM 83.01-86.00	$0.00	D1	36%	$0.00	$24,463.80	$0.00	$0.00	$0.00	$0.00	$24,463.80
5	CC-OPTIM-T4	SYM OPTIM .751-1.00	$0.00	D1	36%	$0.00	$2,925.00	$0.00	$0.00	$0.00	$0.00	$2,925.00
5	CC-OPTIM-T5	SYM OPTIM 1.01-2.00	$0.00	D1	36%	$0.00	$3,619.80	$0.00	$0.00	$0.00	$0.00	$3,619.80
5	CC-OPTIM-T6	SYM OPTIM 2.01-4.00	$0.00	D1	36%	$0.00	$4,314.60	$0.00	$0.00	$0.00	$0.00	$4,314.60
5	CC-OPTIM-T7	SYM OPTIM 4.01-6.00	$0.00	D1	36%	$0.00	$5,009.40	$0.00	$0.00	$0.00	$0.00	$5,009.40
5	CC-OPTIM-T8	SYM OPTIM 6.01-8.00	$0.00	D1	36%	$0.00	$5,704.20	$0.00	$0.00	$0.00	$0.00	$5,704.20
5	CC-OPTIM-T9	SYM OPTIM 8.01-10.0	$0.00	D1	36%	$0.00	$6,399.00	$0.00	$0.00	$0.00	$0.00	$6,399.00
5	CC-OPTIMZ-BAS	VMAX OPTIMIZER BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C01	VMAX OPTIMIZER 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C03	VMAX OPTIMIZER 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C04	VMAX OPTIMIZER 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C05	VMAX OPTIMIZER 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C06	VMAX OPTIMIZER 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C07	VMAX OPTIMIZER 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C08	VMAX OPTIMIZER 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C09	VMAX OPTIMIZER 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C10	VMAX OPTIMIZER 1TB(601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-C11	VMAX OPTIMIZER 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N01	VMAX OPTIMIZER 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N02	VMAX OPTIMIZER 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N03	VMAX OPTIMIZER 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N04	VMAX OPTIMIZER 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N05	VMAX OPTIMIZER 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N06	VMAX OPTIMIZER 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N07	VMAX OPTIMIZER 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N08	VMAX OPTIMIZER 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N09	VMAX OPTIMIZER 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N10	VMAX OPTIMIZER 1TB(601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTIMZ-N11	VMAX OPTIMIZER 1TB(1001TB or >) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTM6-BASE	EMC ControlCenter 6.1 Symmetrix Optimize	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPTM6-UPG	EMC ControlCenter 6.1 Symmetrix Optimize	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-OPT-PRV	PREVIOUS VERSION OPTIM	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	CC-PFM-PRV	PREVIOUS VERSION PERFMGR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-PFM-SY-T01	PERF MGR-SYM0-.250	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	CC-PFM-SY-T02	PERF MGR-SYM.251-.500	$0.00	D1	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	CC-PFM-SY-T03	PERF MGR-SYM.501-.750	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	CC-PFM-SY-T04	PERF MGR-SYM.751-1.00	$0.00	D1	36%	$0.00	$1,121.40	$0.00	$0.00	$0.00	$0.00	$1,121.40
5	CC-PFM-SY-T05	PERF MGR-SYM1.01-2.00	$0.00	D1	36%	$0.00	$1,670.40	$0.00	$0.00	$0.00	$0.00	$1,670.40
5	CC-PFM-SY-T06	PERF MGR-SYM2.01-4.00	$0.00	D1	36%	$0.00	$2,219.40	$0.00	$0.00	$0.00	$0.00	$2,219.40
5	CC-PFM-SY-T07	PERF MGR-SYM4.01-6.00	$0.00	D1	36%	$0.00	$2,768.40	$0.00	$0.00	$0.00	$0.00	$2,768.40
5	CC-PFM-SY-T08	PERF MGR-SYM6.01-8.00	$0.00	D1	36%	$0.00	$3,317.40	$0.00	$0.00	$0.00	$0.00	$3,317.40
5	CC-PFM-SY-T09	PERF MGR-SYM8.01-10.00	$0.00	D1	36%	$0.00	$3,866.40	$0.00	$0.00	$0.00	$0.00	$3,866.40
5	CC-PFM-SY-T10	PERF MGR-SYM10.01-12.00	$0.00	D1	36%	$0.00	$4,415.40	$0.00	$0.00	$0.00	$0.00	$4,415.40
5	CC-PFM-SY-T11	PERF MGR-SYM12.01-14.00	$0.00	D1	36%	$0.00	$4,964.40	$0.00	$0.00	$0.00	$0.00	$4,964.40
5	CC-PFM-SY-T12	PERF MGR-SYM14.01-17.00	$0.00	D1	36%	$0.00	$5,513.40	$0.00	$0.00	$0.00	$0.00	$5,513.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-PFM-SY-T13	PERF MGR-SYM17.01-20.00	$0.00	D1	36%	$0.00	$6,062.40	$0.00	$0.00	$0.00	$0.00	$6,062.40
5	CC-PFM-SY-T14	PERF MGR-SYM20.01-23.00	$0.00	D1	36%	$0.00	$6,611.40	$0.00	$0.00	$0.00	$0.00	$6,611.40
5	CC-PFM-SY-T15	PERF MGR-SYM23.01-26.00	$0.00	D1	36%	$0.00	$7,160.40	$0.00	$0.00	$0.00	$0.00	$7,160.40
5	CC-PFM-SY-T16	PERF MGR-SYM26.01-29.00	$0.00	D1	36%	$0.00	$7,709.40	$0.00	$0.00	$0.00	$0.00	$7,709.40
5	CC-PFM-SY-T17	PERF MGR-SYM29.01-32.00	$0.00	D1	36%	$0.00	$8,258.40	$0.00	$0.00	$0.00	$0.00	$8,258.40
5	CC-PFM-SY-T18	PERF MGR-SYM32.01-35.00	$0.00	D1	36%	$0.00	$8,807.40	$0.00	$0.00	$0.00	$0.00	$8,807.40
5	CC-PFM-SY-T19	PERF MGR-SYM35.01-38.00	$0.00	D1	36%	$0.00	$9,356.40	$0.00	$0.00	$0.00	$0.00	$9,356.40
5	CC-PFM-SY-T20	PERF MGR-SYM38.01-41.00	$0.00	D1	36%	$0.00	$9,905.40	$0.00	$0.00	$0.00	$0.00	$9,905.40
5	CC-PFM-SY-T21	PERF MGR-SYM41.01-44.00	$0.00	D1	36%	$0.00	$10,454.40	$0.00	$0.00	$0.00	$0.00	$10,454.40
5	CC-PFM-SY-T22	PERF MGR-SYM44.01-47.00	$0.00	D1	36%	$0.00	$11,003.40	$0.00	$0.00	$0.00	$0.00	$11,003.40
5	CC-PFM-SY-T23	PERF MGR-SYM47.01-50.00	$0.00	D1	36%	$0.00	$11,552.40	$0.00	$0.00	$0.00	$0.00	$11,552.40
5	CC-PFM-SY-T24	PERF MGR-SYM50.01-53.00	$0.00	D1	36%	$0.00	$12,101.40	$0.00	$0.00	$0.00	$0.00	$12,101.40
5	CC-PFM-SY-T25	PERF MGR-SYM53.01-56.00	$0.00	D1	36%	$0.00	$12,650.40	$0.00	$0.00	$0.00	$0.00	$12,650.40
5	CC-PFM-SY-T26	PERF MGR-SYM56.01-59.00	$0.00	D1	36%	$0.00	$13,199.40	$0.00	$0.00	$0.00	$0.00	$13,199.40
5	CC-PFM-SY-T27	PERF MGR-SYM59.01-62.00	$0.00	D1	36%	$0.00	$13,748.40	$0.00	$0.00	$0.00	$0.00	$13,748.40
5	CC-PFM-SY-T28	PERF MGR-SYM62.01-65.00	$0.00	D1	36%	$0.00	$14,297.40	$0.00	$0.00	$0.00	$0.00	$14,297.40
5	CC-PFM-SY-T29	PERF MGR-SYM65.01-68.00	$0.00	D1	36%	$0.00	$14,846.40	$0.00	$0.00	$0.00	$0.00	$14,846.40
5	CC-PFM-SY-T30	PERF MGR-SYM68.01-71.00	$0.00	D1	36%	$0.00	$15,395.40	$0.00	$0.00	$0.00	$0.00	$15,395.40
5	CC-PFM-SY-T31	PERF MGR-SYM71.01-74.00	$0.00	D1	36%	$0.00	$15,944.40	$0.00	$0.00	$0.00	$0.00	$15,944.40
5	CC-PFM-SY-T32	PERF MGR-SYM74.01-77.00	$0.00	D1	36%	$0.00	$16,506.00	$0.00	$0.00	$0.00	$0.00	$16,506.00
5	CC-PFM-SY-T33	PERF MGR-SYM77.01-80.00	$0.00	D1	36%	$0.00	$17,055.00	$0.00	$0.00	$0.00	$0.00	$17,055.00
5	CC-PFM-SY-T34	PERF MGR-SYM80.01-83.00	$0.00	D1	36%	$0.00	$17,604.00	$0.00	$0.00	$0.00	$0.00	$17,604.00
5	CC-PFM-SY-T35	PERF MGR-SYM83.01-86.00	$0.00	D1	36%	$0.00	$18,153.00	$0.00	$0.00	$0.00	$0.00	$18,153.00
5	CCPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CCPKG-T5-12UP	ECC PACKAGE T5-T12 UPGRAD	$0.00	D1	36%	$0.00	$1,891.80	$0.00	$0.00	$0.00	$0.00	$1,891.80
5	CC-SARC-SYT1	SMGR SARC 1YR 0-.250	$0.00	D1	36%	$0.00	$2,385.00	$0.00	$0.00	$0.00	$0.00	$2,385.00
5	CC-SARC-SYT10	SMGR SARC 1YR 10.01-12.00	$0.00	D1	36%	$0.00	$8,908.20	$0.00	$0.00	$0.00	$0.00	$8,908.20
5	CC-SARC-SYT11	SMGR SARC 1YR 12.01-14.00	$0.00	D1	36%	$0.00	$9,891.00	$0.00	$0.00	$0.00	$0.00	$9,891.00
5	CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	$0.00	D1	36%	$0.00	$10,873.80	$0.00	$0.00	$0.00	$0.00	$10,873.80
5	CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	$0.00	D1	36%	$0.00	$11,856.60	$0.00	$0.00	$0.00	$0.00	$11,856.60
5	CC-SARC-SYT14	SMGR SARC 1YR 19.01-22.00	$0.00	D1	36%	$0.00	$12,839.40	$0.00	$0.00	$0.00	$0.00	$12,839.40
5	CC-SARC-SYT15	SMGR SARC 1YR 22.01-25.00	$0.00	D1	36%	$0.00	$13,822.20	$0.00	$0.00	$0.00	$0.00	$13,822.20
5	CC-SARC-SYT16	SMGR SARC 1YR 25.01-28.00	$0.00	D1	36%	$0.00	$14,805.00	$0.00	$0.00	$0.00	$0.00	$14,805.00
5	CC-SARC-SYT17	SMGR SARC 1YR 28.01-31.00	$0.00	D1	36%	$0.00	$15,787.80	$0.00	$0.00	$0.00	$0.00	$15,787.80
5	CC-SARC-SYT18	SMGR SARC 1YR 31.01-34.00	$0.00	D1	36%	$0.00	$16,770.60	$0.00	$0.00	$0.00	$0.00	$16,770.60
5	CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	$0.00	D1	36%	$0.00	$17,753.40	$0.00	$0.00	$0.00	$0.00	$17,753.40
5	CC-SARC-SYT2	SMGR SARC 1YR .251-.500	$0.00	D1	36%	$0.00	$2,593.80	$0.00	$0.00	$0.00	$0.00	$2,593.80
5	CC-SARC-SYT20	SMGR SARC 1YR 37.01-40.00	$0.00	D1	36%	$0.00	$18,736.20	$0.00	$0.00	$0.00	$0.00	$18,736.20
5	CC-SARC-SYT21	SMGR SARC 1YR 40.01-43.00	$0.00	D1	36%	$0.00	$19,719.00	$0.00	$0.00	$0.00	$0.00	$19,719.00
5	CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	$0.00	D1	36%	$0.00	$20,701.80	$0.00	$0.00	$0.00	$0.00	$20,701.80
5	CC-SARC-SYT23	SMGR SARC 1YR 46.01-49.00	$0.00	D1	36%	$0.00	$21,684.60	$0.00	$0.00	$0.00	$0.00	$21,684.60
5	CC-SARC-SYT24	SMGR SARC 1YR 49.01-52.00	$0.00	D1	36%	$0.00	$22,667.40	$0.00	$0.00	$0.00	$0.00	$22,667.40
5	CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	$0.00	D1	36%	$0.00	$23,650.20	$0.00	$0.00	$0.00	$0.00	$23,650.20
5	CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	$0.00	D1	36%	$0.00	$24,633.00	$0.00	$0.00	$0.00	$0.00	$24,633.00
5	CC-SARC-SYT27	SMGR SARC 1YR 58.01-61.00	$0.00	D1	36%	$0.00	$25,615.80	$0.00	$0.00	$0.00	$0.00	$25,615.80
5	CC-SARC-SYT28	SMGR SARC 1YR 61.01-64.00	$0.00	D1	36%	$0.00	$26,598.60	$0.00	$0.00	$0.00	$0.00	$26,598.60
5	CC-SARC-SYT29	SMGR SARC 1YR 64.01-67.00	$0.00	D1	36%	$0.00	$27,581.40	$0.00	$0.00	$0.00	$0.00	$27,581.40
5	CC-SARC-SYT3	SMGR SARC 1YR .501-.750	$0.00	D1	36%	$0.00	$2,802.60	$0.00	$0.00	$0.00	$0.00	$2,802.60
5	CC-SARC-SYT30	SMGR SARC 1YR 67.01-70.00	$0.00	D1	36%	$0.00	$28,564.20	$0.00	$0.00	$0.00	$0.00	$28,564.20
5	CC-SARC-SYT4	SMGR SARC 1YR .751-1.0	$0.00	D1	36%	$0.00	$3,011.40	$0.00	$0.00	$0.00	$0.00	$3,011.40
5	CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	$0.00	D1	36%	$0.00	$3,994.20	$0.00	$0.00	$0.00	$0.00	$3,994.20
5	CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	$0.00	D1	36%	$0.00	$4,977.00	$0.00	$0.00	$0.00	$0.00	$4,977.00
5	CC-SARC-SYT7	SMGR SARC 1YR 4.01-6.00	$0.00	D1	36%	$0.00	$5,959.80	$0.00	$0.00	$0.00	$0.00	$5,959.80
5	CC-SARC-SYT8	SMGR SARC 1YR 6.01-8.00	$0.00	D1	36%	$0.00	$6,942.60	$0.00	$0.00	$0.00	$0.00	$6,942.60
5	CC-SARC-SYT9	SMGR SARC 1YR 8.01-10.00	$0.00	D1	36%	$0.00	$7,925.40	$0.00	$0.00	$0.00	$0.00	$7,925.40
5	CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CC-SMPKLT-T01	CC SYM PKG LITE T1	$0.00	D1	36%	$0.00	$3,524.40	$0.00	$0.00	$0.00	$0.00	$3,524.40
5	CC-SMPKLT-T02	CC SYM PKG LITE T2	$0.00	D1	36%	$0.00	$4,107.60	$0.00	$0.00	$0.00	$0.00	$4,107.60
5	CC-SMPKLT-T03	CC SYM PKG LITE T3	$0.00	D1	36%	$0.00	$4,690.80	$0.00	$0.00	$0.00	$0.00	$4,690.80
5	CC-SMPKLT-T04	CC SYM PKG LITE T4	$0.00	D1	36%	$0.00	$5,274.00	$0.00	$0.00	$0.00	$0.00	$5,274.00
5	CC-SMPKLT-T05	CC SYM PKG LITE T5	$0.00	D1	36%	$0.00	$7,452.00	$0.00	$0.00	$0.00	$0.00	$7,452.00
5	CC-SMPKLT-T06	CC SYM PKG LITE T6	$0.00	D1	36%	$0.00	$9,630.00	$0.00	$0.00	$0.00	$0.00	$9,630.00
5	CC-SMPKLT-T07	CC SYM PKG LITE T7	$0.00	D1	36%	$0.00	$11,808.00	$0.00	$0.00	$0.00	$0.00	$11,808.00
5	CC-SMPKLT-T08	CC SYM PKG LITE T8	$0.00	D1	36%	$0.00	$13,986.00	$0.00	$0.00	$0.00	$0.00	$13,986.00
5	CC-SMPKLT-T09	CC SYM PKG LITE T9	$0.00	D1	36%	$0.00	$16,164.00	$0.00	$0.00	$0.00	$0.00	$16,164.00
5	CC-SMPKLT-T10	CC SYM PKG LITE T10	$0.00	D1	36%	$0.00	$18,342.00	$0.00	$0.00	$0.00	$0.00	$18,342.00
5	CC-SMPKLT-T11	CC SYM PKG LITE T11	$0.00	D1	36%	$0.00	$20,520.00	$0.00	$0.00	$0.00	$0.00	$20,520.00
5	CC-SMPKLT-T12	CC SYM PKG LITE T12	$0.00	D1	36%	$0.00	$22,698.00	$0.00	$0.00	$0.00	$0.00	$22,698.00
5	CC-SMPKLT-T13	CC SYM PKG LITE T13	$0.00	D1	36%	$0.00	$24,876.00	$0.00	$0.00	$0.00	$0.00	$24,876.00
5	CC-SMPKLT-T14	CC SYM PKG LITE T14	$0.00	D1	36%	$0.00	$27,054.00	$0.00	$0.00	$0.00	$0.00	$27,054.00
5	CC-SMPKLT-T15	CC SYM PKG LITE T15	$0.00	D1	36%	$0.00	$29,232.00	$0.00	$0.00	$0.00	$0.00	$29,232.00
5	CC-SMPKLT-T16	CC SYM PKG LITE T16	$0.00	D1	36%	$0.00	$31,410.00	$0.00	$0.00	$0.00	$0.00	$31,410.00
5	CC-SMPKLT-T17	CC SYM PKG LITE T17	$0.00	D1	36%	$0.00	$33,588.00	$0.00	$0.00	$0.00	$0.00	$33,588.00
5	CC-SMPKLT-T18	CC SYM PKG LITE T18	$0.00	D1	36%	$0.00	$35,766.00	$0.00	$0.00	$0.00	$0.00	$35,766.00
5	CC-SMPKLT-T19	CC SYM PKG LITE T19	$0.00	D1	36%	$0.00	$37,944.00	$0.00	$0.00	$0.00	$0.00	$37,944.00
5	CC-SMPKLT-T20	CC SYM PKG LITE T20	$0.00	D1	36%	$0.00	$40,122.00	$0.00	$0.00	$0.00	$0.00	$40,122.00
5	CC-SMPKLT-T21	CC SYM PKG LITE T21	$0.00	D1	36%	$0.00	$42,300.00	$0.00	$0.00	$0.00	$0.00	$42,300.00
5	CC-SMPKLT-T22	CC SYM PKG LITE T22	$0.00	D1	36%	$0.00	$44,478.00	$0.00	$0.00	$0.00	$0.00	$44,478.00
5	CC-SMPKLT-T23	CC SYM PKG LITE T23	$0.00	D1	36%	$0.00	$46,656.00	$0.00	$0.00	$0.00	$0.00	$46,656.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SMPKLT-T24	CC SYM PKG LITE T24	$0.00	D1	36%	$0.00	$48,834.00	$0.00	$0.00	$0.00	$0.00	$48,834.00
5	CC-SMPKLT-T25	CC SYM PKG LITE T25	$0.00	D1	36%	$0.00	$51,012.00	$0.00	$0.00	$0.00	$0.00	$51,012.00
5	CC-SMPKLT-T26	CC SYM PKG LITE T26	$0.00	D1	36%	$0.00	$53,190.00	$0.00	$0.00	$0.00	$0.00	$53,190.00
5	CC-SMPKLT-T27	CC SYM PKG LITE T27	$0.00	D1	36%	$0.00	$55,368.00	$0.00	$0.00	$0.00	$0.00	$55,368.00
5	CC-SMPKLT-T28	CC SYM PKG LITE T28	$0.00	D1	36%	$0.00	$57,546.00	$0.00	$0.00	$0.00	$0.00	$57,546.00
5	CC-SMPKLT-T29	CC SYM PKG LITE T29	$0.00	D1	36%	$0.00	$59,724.00	$0.00	$0.00	$0.00	$0.00	$59,724.00
5	CC-SMPKLT-T30	CC SYM PKG LITE T30	$0.00	D1	36%	$0.00	$61,902.00	$0.00	$0.00	$0.00	$0.00	$61,902.00
5	CC-SM-SYM-T1	SYM SANMGR 0-.250	$0.00	D1	36%	$0.00	$1,866.60	$0.00	$0.00	$0.00	$0.00	$1,866.60
5	CC-SM-SYM-T10	SYM SANMGR 10.01-12.	$0.00	D1	36%	$0.00	$6,980.40	$0.00	$0.00	$0.00	$0.00	$6,980.40
5	CC-SM-SYM-T11	SYM SANMGR 12.01-14.	$0.00	D1	36%	$0.00	$7,750.80	$0.00	$0.00	$0.00	$0.00	$7,750.80
5	CC-SM-SYM-T12	SYM SANMGR 14.01-17.	$0.00	D1	36%	$0.00	$8,521.20	$0.00	$0.00	$0.00	$0.00	$8,521.20
5	CC-SM-SYM-T13	SYM SANMGR 17.01-20.00	$0.00	D1	36%	$0.00	$9,291.60	$0.00	$0.00	$0.00	$0.00	$9,291.60
5	CC-SM-SYM-T14	SYM SANMGR 20.01-23.00	$0.00	D1	36%	$0.00	$10,062.00	$0.00	$0.00	$0.00	$0.00	$10,062.00
5	CC-SM-SYM-T15	SYM SANMGR 23.01-26.00	$0.00	D1	36%	$0.00	$10,832.40	$0.00	$0.00	$0.00	$0.00	$10,832.40
5	CC-SM-SYM-T16	SYM SANMGR 26.01-29.00	$0.00	D1	36%	$0.00	$11,602.80	$0.00	$0.00	$0.00	$0.00	$11,602.80
5	CC-SM-SYM-T17	SYM SANMGR 29.01-32.00	$0.00	D1	36%	$0.00	$12,373.20	$0.00	$0.00	$0.00	$0.00	$12,373.20
5	CC-SM-SYM-T18	SYM SANMGR 32.01-35.00	$0.00	D1	36%	$0.00	$13,143.60	$0.00	$0.00	$0.00	$0.00	$13,143.60
5	CC-SM-SYM-T19	SYM SANMGR 35.01-38.00	$0.00	D1	36%	$0.00	$13,914.00	$0.00	$0.00	$0.00	$0.00	$13,914.00
5	CC-SM-SYM-T2	SYM SANMGR .251-.500	$0.00	D1	36%	$0.00	$2,030.40	$0.00	$0.00	$0.00	$0.00	$2,030.40
5	CC-SM-SYM-T20	SYM SANMGR 38.01-41.00	$0.00	D1	36%	$0.00	$14,684.40	$0.00	$0.00	$0.00	$0.00	$14,684.40
5	CC-SM-SYM-T21	SYM SANMGR 41.01-44.00	$0.00	D1	36%	$0.00	$15,454.80	$0.00	$0.00	$0.00	$0.00	$15,454.80
5	CC-SM-SYM-T22	SYM SANMGR 44.01-47.00	$0.00	D1	36%	$0.00	$16,225.20	$0.00	$0.00	$0.00	$0.00	$16,225.20
5	CC-SM-SYM-T23	SYM SANMGR 47.01-50.00	$0.00	D1	36%	$0.00	$16,995.60	$0.00	$0.00	$0.00	$0.00	$16,995.60
5	CC-SM-SYM-T24	SYM SANMGR 50.01-53.00	$0.00	D1	36%	$0.00	$17,766.00	$0.00	$0.00	$0.00	$0.00	$17,766.00
5	CC-SM-SYM-T25	SYM SANMGR 53.01-56.00	$0.00	D1	36%	$0.00	$18,536.40	$0.00	$0.00	$0.00	$0.00	$18,536.40
5	CC-SM-SYM-T26	SYM SANMGR 56.01-59.00	$0.00	D1	36%	$0.00	$19,306.80	$0.00	$0.00	$0.00	$0.00	$19,306.80
5	CC-SM-SYM-T27	SYM SANMGR 59.01-62.00	$0.00	D1	36%	$0.00	$20,077.20	$0.00	$0.00	$0.00	$0.00	$20,077.20
5	CC-SM-SYM-T28	SYM SANMGR 62.01-65.00	$0.00	D1	36%	$0.00	$20,847.60	$0.00	$0.00	$0.00	$0.00	$20,847.60
5	CC-SM-SYM-T29	SYM SANMGR 65.01-68.00	$0.00	D1	36%	$0.00	$21,618.00	$0.00	$0.00	$0.00	$0.00	$21,618.00
5	CC-SM-SYM-T3	SYM SANMGR .501-.750	$0.00	D1	36%	$0.00	$2,194.20	$0.00	$0.00	$0.00	$0.00	$2,194.20
5	CC-SM-SYM-T30	SYM SANMGR 68.01-71.00	$0.00	D1	36%	$0.00	$22,388.40	$0.00	$0.00	$0.00	$0.00	$22,388.40
5	CC-SM-SYM-T31	SYM SANMGR 71.01-74.00	$0.00	D1	36%	$0.00	$23,158.80	$0.00	$0.00	$0.00	$0.00	$23,158.80
5	CC-SM-SYM-T32	SYM SANMGR 74.01-77.00	$0.00	D1	36%	$0.00	$23,929.20	$0.00	$0.00	$0.00	$0.00	$23,929.20
5	CC-SM-SYM-T33	SYM SANMGR 77.01-80.00	$0.00	D1	36%	$0.00	$24,699.60	$0.00	$0.00	$0.00	$0.00	$24,699.60
5	CC-SM-SYM-T34	SYM SANMGR 80.01-83.00	$0.00	D1	36%	$0.00	$25,470.00	$0.00	$0.00	$0.00	$0.00	$25,470.00
5	CC-SM-SYM-T35	SYM SANMGR 83.01-86.00	$0.00	D1	36%	$0.00	$26,240.40	$0.00	$0.00	$0.00	$0.00	$26,240.40
5	CC-SM-SYM-T4	SYM SANMGR .751-1.00	$0.00	D1	36%	$0.00	$2,358.00	$0.00	$0.00	$0.00	$0.00	$2,358.00
5	CC-SM-SYM-T5	SYM SANMGR 1.01-2.00	$0.00	D1	36%	$0.00	$3,128.40	$0.00	$0.00	$0.00	$0.00	$3,128.40
5	CC-SM-SYM-T6	SYM SANMGR 2.01-4.00	$0.00	D1	36%	$0.00	$3,898.80	$0.00	$0.00	$0.00	$0.00	$3,898.80
5	CC-SM-SYM-T7	SYM SANMGR 4.01-6.00	$0.00	D1	36%	$0.00	$4,669.20	$0.00	$0.00	$0.00	$0.00	$4,669.20
5	CC-SM-SYM-T8	SYM SANMGR 6.01-8.00	$0.00	D1	36%	$0.00	$5,439.60	$0.00	$0.00	$0.00	$0.00	$5,439.60
5	CC-SM-SYM-T9	SYM SANMGR 8.01-10.0	$0.00	D1	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CC-SYMGR6-BAS	EMC SYMMETRIX MANAGEMENT BASE LICENSE	$10,610.00	D1	36%	$6,790.40	$1,909.80	$0.00	$0.00	$0.00	$0.00	$1,909.80
5	CC-SYMGR6-R	EMC SYMMETRIX MANAGEMENT REFRESH	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMGR6-UPG	EMC SYMMETRIX MANAGEMENT UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMGR-BASE	SYMM MGR BASE LICENSE	$10,610.00	D1	36%	$6,790.40	$1,909.80	$0.00	$0.00	$0.00	$0.00	$1,909.80
5	CC-SYMGR-C01	SYMM MGR 1TB (0-14TB)	$1,870.00	D1	36%	$1,196.80	$336.60	$0.00	$0.00	$0.00	$0.00	$336.60
5	CC-SYMGR-C02	SYMM MGR 1TB (15-25TB)	$1,760.00	D1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	CC-SYMGR-C03	SYMM MGR 1TB (26-40TB)	$1,550.00	D1	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	CC-SYMGR-C04	SYMM MGR 1TB (41-60TB)	$1,440.00	D1	36%	$921.60	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	CC-SYMGR-C05	SYMM MGR 1TB (61-100TB)	$1,380.00	D1	36%	$883.20	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	CC-SYMGR-C06	SYMM MGR 1TB (101-150TB)	$1,240.00	D1	36%	$793.60	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	CC-SYMGR-C07	SYMM MGR 1TB (151-250TB)	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	CC-SYMGR-C08	SYMM MGR 1TB (251-400TB)	$950.00	D1	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	CC-SYMGR-C09	SYMM MGR 1TB (401-600TB)	$830.00	D1	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	CC-SYMGR-C10	SYMM MGR 1TB (601-1000TB)	$720.00	D1	36%	$460.80	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	CC-SYMGR-C11	SYMM MGR 1TB(1001TB or greater)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	CC-SYMGR-N01	SYMM MGR 1TB (0-14TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	CC-SYMGR-N02	SYMM MGR 1TB (15-25TB) NLT3	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	CC-SYMGR-N03	SYMM MGR 1TB (26-40TB) NLT3	$770.00	D1	36%	$492.80	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	CC-SYMGR-N04	SYMM MGR 1TB (41-60TB) NLT3	$720.00	D1	36%	$460.80	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	CC-SYMGR-N05	SYMM MGR 1TB (61-100TB) NLT3	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	CC-SYMGR-N06	SYMM MGR 1TB (101-150TB) NLT3	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	CC-SYMGR-N07	SYMM MGR 1TB (151-250TB) NLT3	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CC-SYMGR-N08	SYMM MGR 1TB (251-400TB) NLT3	$480.00	D1	36%	$307.20	$86.40	$0.00	$0.00	$0.00	$0.00	$86.40
5	CC-SYMGR-N09	SYMM MGR 1TB (401-600TB) NLT3	$420.00	D1	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	CC-SYMGR-N10	SYMM MGR 1TB (601-1000TB) NLT3	$360.00	D1	36%	$230.40	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	CC-SYMGR-N11	SYMM MGR 1TB(1001TB or greater) NLT3	$310.00	D1	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	CC-SYMGR-PRV	PREVIOUS VERSION SYMMGR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMGR-T1	CC5x SYMMETRIX MGR T1	$0.00	D1	36%	$0.00	$1,717.20	$0.00	$0.00	$0.00	$0.00	$1,717.20
5	CC-SYMGR-T10	CC5x SYMMETRIX MGR T10	$0.00	D1	36%	$0.00	$8,332.20	$0.00	$0.00	$0.00	$0.00	$8,332.20
5	CC-SYMGR-T11	CC5x SYMMETRIX MGR T11	$0.00	D1	36%	$0.00	$9,302.40	$0.00	$0.00	$0.00	$0.00	$9,302.40
5	CC-SYMGR-T12	CC5x SYMMETRIX MGR T12	$0.00	D1	36%	$0.00	$10,272.60	$0.00	$0.00	$0.00	$0.00	$10,272.60
5	CC-SYMGR-T13	CC5x SYMMETRIX MGR T13	$0.00	D1	36%	$0.00	$11,242.80	$0.00	$0.00	$0.00	$0.00	$11,242.80
5	CC-SYMGR-T14	CC5x SYMMETRIX MGR T14	$0.00	D1	36%	$0.00	$12,213.00	$0.00	$0.00	$0.00	$0.00	$12,213.00
5	CC-SYMGR-T15	CC5x SYMMETRIX MGR T15	$0.00	D1	36%	$0.00	$13,183.20	$0.00	$0.00	$0.00	$0.00	$13,183.20
5	CC-SYMGR-T16	CC5x SYMMETRIX MGR T16	$0.00	D1	36%	$0.00	$14,153.40	$0.00	$0.00	$0.00	$0.00	$14,153.40
5	CC-SYMGR-T17	CC5x SYMMETRIX MGR T17	$0.00	D1	36%	$0.00	$15,123.60	$0.00	$0.00	$0.00	$0.00	$15,123.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SYMGR-T18	CC5x SYMMETRIX MGR T18	$0.00	D1	36%	$0.00	$16,093.80	$0.00	$0.00	$0.00	$0.00	$16,093.80
5	CC-SYMGR-T19	CC5x SYMMETRIX MGR T19	$0.00	D1	36%	$0.00	$17,064.00	$0.00	$0.00	$0.00	$0.00	$17,064.00
5	CC-SYMGR-T2	CC5x SYMMETRIX MGR T2	$0.00	D1	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	CC-SYMGR-T20	CC5x SYMMETRIX MGR T20	$0.00	D1	36%	$0.00	$18,034.20	$0.00	$0.00	$0.00	$0.00	$18,034.20
5	CC-SYMGR-T21	CC5x SYMMETRIX MGR T21	$0.00	D1	36%	$0.00	$19,004.40	$0.00	$0.00	$0.00	$0.00	$19,004.40
5	CC-SYMGR-T22	CC5x SYMMETRIX MGR T22	$0.00	D1	36%	$0.00	$19,974.60	$0.00	$0.00	$0.00	$0.00	$19,974.60
5	CC-SYMGR-T23	CC5x SYMMETRIX MGR T23	$0.00	D1	36%	$0.00	$20,944.80	$0.00	$0.00	$0.00	$0.00	$20,944.80
5	CC-SYMGR-T24	CC5x SYMMETRIX MGR T24	$0.00	D1	36%	$0.00	$21,915.00	$0.00	$0.00	$0.00	$0.00	$21,915.00
5	CC-SYMGR-T25	CC5x SYMMETRIX MGR T25	$0.00	D1	36%	$0.00	$22,885.20	$0.00	$0.00	$0.00	$0.00	$22,885.20
5	CC-SYMGR-T26	CC5x SYMMETRIX MGR T26	$0.00	D1	36%	$0.00	$23,855.40	$0.00	$0.00	$0.00	$0.00	$23,855.40
5	CC-SYMGR-T27	CC5x SYMMETRIX MGR T27	$0.00	D1	36%	$0.00	$24,825.60	$0.00	$0.00	$0.00	$0.00	$24,825.60
5	CC-SYMGR-T28	CC5x SYMMETRIX MGR T28	$0.00	D1	36%	$0.00	$25,795.80	$0.00	$0.00	$0.00	$0.00	$25,795.80
5	CC-SYMGR-T29	CC5x SYMMETRIX MGR T29	$0.00	D1	36%	$0.00	$26,766.00	$0.00	$0.00	$0.00	$0.00	$26,766.00
5	CC-SYMGR-T3	CC5x SYMMETRIX MGR T3	$0.00	D1	36%	$0.00	$2,246.40	$0.00	$0.00	$0.00	$0.00	$2,246.40
5	CC-SYMGR-T30	CC5x SYMMETRIX MGR T30	$0.00	D1	36%	$0.00	$27,736.20	$0.00	$0.00	$0.00	$0.00	$27,736.20
5	CC-SYMGR-T31	CC SYMMETRIX MGR 71.01-74	$0.00	D1	36%	$0.00	$28,706.40	$0.00	$0.00	$0.00	$0.00	$28,706.40
5	CC-SYMGR-T32	CC SYMMETRIX MGR 74.01-77	$0.00	D1	36%	$0.00	$29,676.60	$0.00	$0.00	$0.00	$0.00	$29,676.60
5	CC-SYMGR-T33	CC SYMMETRIX MGR 77.01-80	$0.00	D1	36%	$0.00	$30,646.80	$0.00	$0.00	$0.00	$0.00	$30,646.80
5	CC-SYMGR-T34	CC SYMMETRIX MGR 80.01-83	$0.00	D1	36%	$0.00	$31,617.00	$0.00	$0.00	$0.00	$0.00	$31,617.00
5	CC-SYMGR-T35	CC SYMMETRIX MGR 83.01-86	$0.00	D1	36%	$0.00	$32,587.20	$0.00	$0.00	$0.00	$0.00	$32,587.20
5	CC-SYMGR-T4	CC5x SYMMETRIX MGR T4	$0.00	D1	36%	$0.00	$2,511.00	$0.00	$0.00	$0.00	$0.00	$2,511.00
5	CC-SYMGR-T5	CC5x SYMMETRIX MGR T5	$0.00	D1	36%	$0.00	$3,481.20	$0.00	$0.00	$0.00	$0.00	$3,481.20
5	CC-SYMGR-T6	CC5x SYMMETRIX MGR T6	$0.00	D1	36%	$0.00	$4,451.40	$0.00	$0.00	$0.00	$0.00	$4,451.40
5	CC-SYMGR-T7	CC5x SYMMETRIX MGR T7	$0.00	D1	36%	$0.00	$5,421.60	$0.00	$0.00	$0.00	$0.00	$5,421.60
5	CC-SYMGR-T8	CC5x SYMMETRIX MGR T8	$0.00	D1	36%	$0.00	$6,391.80	$0.00	$0.00	$0.00	$0.00	$6,391.80
5	CC-SYMGR-T9	CC5x SYMMETRIX MGR T9	$0.00	D1	36%	$0.00	$7,362.00	$0.00	$0.00	$0.00	$0.00	$7,362.00
5	CC-SYMGR-UPG	SYMM MGR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMPK6-BAS	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	D1	36%	$0.00	$2,770.20	$0.00	$0.00	$0.00	$0.00	$2,770.20
5	CC-SYMPK6-R	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMPK6-UPG	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMPK-BASE	SYMM PKG BASE LICENSE	$15,390.00	D1	36%	$9,849.60	$2,770.20	$0.00	$0.00	$0.00	$0.00	$2,770.20
5	CC-SYMPK-C01	SYMM PKG 1TB (0-14TB)	$3,770.00	D1	36%	$2,412.80	$678.60	$0.00	$0.00	$0.00	$0.00	$678.60
5	CC-SYMPK-C02	SYMM PKG 1TB (15-25TB)	$3,540.00	D1	36%	$2,265.60	$637.20	$0.00	$0.00	$0.00	$0.00	$637.20
5	CC-SYMPK-C03	SYMM PKG 1TB (26-40TB)	$3,110.00	D1	36%	$1,990.40	$559.80	$0.00	$0.00	$0.00	$0.00	$559.80
5	CC-SYMPK-C04	SYMM PKG 1TB (41-60TB)	$2,890.00	D1	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	CC-SYMPK-C05	SYMM PKG 1TB (61-100TB)	$2,770.00	D1	36%	$1,772.80	$498.60	$0.00	$0.00	$0.00	$0.00	$498.60
5	CC-SYMPK-C06	SYMM PKG 1TB (101-150TB)	$2,490.00	D1	36%	$1,593.60	$448.20	$0.00	$0.00	$0.00	$0.00	$448.20
5	CC-SYMPK-C07	SYMM PKG 1TB (151-250TB)	$2,210.00	D1	36%	$1,414.40	$397.80	$0.00	$0.00	$0.00	$0.00	$397.80
5	CC-SYMPK-C08	SYMM PKG 1TB (251-400TB)	$1,930.00	D1	36%	$1,235.20	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	CC-SYMPK-C09	SYMM PKG 1TB (401-600TB)	$1,670.00	D1	36%	$1,068.80	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	CC-SYMPK-C10	SYMM PKG 1TB (601-1000TB)	$1,460.00	D1	36%	$934.40	$262.80	$0.00	$0.00	$0.00	$0.00	$262.80
5	CC-SYMPK-C11	SYMM PKG 1TB(1001TB or greater)	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	CC-SYMPKE-BAS	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	$0.00	D1	36%	$0.00	$5,948.10	$0.00	$0.00	$0.00	$0.00	$5,948.10
5	CC-SYMPKE-UPG	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SYMPKGEC01	NEW SYMM PKG 1TB (0-14TB)	$0.00	D1	36%	$0.00	$1,269.00	$0.00	$0.00	$0.00	$0.00	$1,269.00
5	CC-SYMPKGEC02	NEW SYMM PKG 1TB (15-25TB)	$0.00	D1	36%	$0.00	$1,190.70	$0.00	$0.00	$0.00	$0.00	$1,190.70
5	CC-SYMPKGEC03	NEW SYMM PKG 1TB (26-40TB)	$0.00	D1	36%	$0.00	$1,046.70	$0.00	$0.00	$0.00	$0.00	$1,046.70
5	CC-SYMPKGEC04	NEW SYMM PKG 1TB (41-60TB)	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	CC-SYMPKGEC05	NEW SYMM PKG 1TB (61-100TB)	$0.00	D1	36%	$0.00	$934.20	$0.00	$0.00	$0.00	$0.00	$934.20
5	CC-SYMPKGEC06	NEW SYMM PKG 1TB (101-150TB)	$0.00	D1	36%	$0.00	$839.70	$0.00	$0.00	$0.00	$0.00	$839.70
5	CC-SYMPKGEC07	NEW SYMM PKG 1TB (151-250TB)	$0.00	D1	36%	$0.00	$745.20	$0.00	$0.00	$0.00	$0.00	$745.20
5	CC-SYMPKGEC08	NEW SYMM PKG 1TB (251-400TB)	$0.00	D1	36%	$0.00	$650.70	$0.00	$0.00	$0.00	$0.00	$650.70
5	CC-SYMPKGEC09	NEW SYMM PKG 1TB (401-600TB)	$0.00	D1	36%	$0.00	$564.30	$0.00	$0.00	$0.00	$0.00	$564.30
5	CC-SYMPKGEC10	NEW SYMM PKG 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	CC-SYMPKGEC11	NEW SYMM PKG 1TB(1001-1500TB)	$0.00	D1	36%	$0.00	$430.20	$0.00	$0.00	$0.00	$0.00	$430.20
5	CC-SYMPKGEN01	NEW SYMM PKG 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$634.50	$0.00	$0.00	$0.00	$0.00	$634.50
5	CC-SYMPKGEN02	NEW SYMM PKG 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$595.80	$0.00	$0.00	$0.00	$0.00	$595.80
5	CC-SYMPKGEN03	NEW SYMM PKG 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$523.80	$0.00	$0.00	$0.00	$0.00	$523.80
5	CC-SYMPKGEN04	NEW SYMM PKG 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$487.80	$0.00	$0.00	$0.00	$0.00	$487.80
5	CC-SYMPKGEN05	NEW SYMM PKG 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	CC-SYMPKGEN06	NEW SYMM PKG 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$420.30	$0.00	$0.00	$0.00	$0.00	$420.30
5	CC-SYMPKGEN07	NEW SYMM PKG 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	CC-SYMPKGEN08	NEW SYMM PKG 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	CC-SYMPKGEN09	NEW SYMM PKG 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$281.70	$0.00	$0.00	$0.00	$0.00	$281.70
5	CC-SYMPKGEN10	NEW SYMM PKG 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$247.50	$0.00	$0.00	$0.00	$0.00	$247.50
5	CC-SYMPKGEN11	NEW SYMM PKG 1TB(1001-1500TB) NLT3	$0.00	D1	36%	$0.00	$215.10	$0.00	$0.00	$0.00	$0.00	$215.10
5	CC-SYMPK-N01	SYMM PKG 1TB (0-14TB) NLT3	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	CC-SYMPK-N02	SYMM PKG 1TB (15-25TB) NLT3	$1,770.00	D1	36%	$1,132.80	$318.60	$0.00	$0.00	$0.00	$0.00	$318.60
5	CC-SYMPK-N03	SYMM PKG 1TB (26-40TB) NLT3	$1,550.00	D1	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	CC-SYMPK-N04	SYMM PKG 1TB (41-60TB) NLT3	$1,450.00	D1	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	CC-SYMPK-N05	SYMM PKG 1TB (61-100TB) NLT3	$1,390.00	D1	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	CC-SYMPK-N06	SYMM PKG 1TB (101-150TB) NLT3	$1,250.00	D1	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	CC-SYMPK-N07	SYMM PKG 1TB (151-250TB) NLT3	$1,110.00	D1	36%	$710.40	$199.80	$0.00	$0.00	$0.00	$0.00	$199.80
5	CC-SYMPK-N08	SYMM PKG 1TB (251-400TB) NLT3	$970.00	D1	36%	$620.80	$174.60	$0.00	$0.00	$0.00	$0.00	$174.60
5	CC-SYMPK-N09	SYMM PKG 1TB (401-600TB) NLT3	$840.00	D1	36%	$537.60	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	CC-SYMPK-N10	SYMM PKG 1TB (601-1000TB) NLT3	$730.00	D1	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	CC-SYMPK-N11	SYMM PKG 1TB(1001TB or greater) NLT3	$640.00	D1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	CC-SYMPK-T1	SYM PKG 0-.250	$0.00	D1	36%	$0.00	$2,147.40	$0.00	$0.00	$0.00	$0.00	$2,147.40
5	CC-SYMPK-T10	SYM PKG 10.01-12.	$0.00	D1	36%	$0.00	$15,966.00	$0.00	$0.00	$0.00	$0.00	$15,966.00
5	CC-SYMPK-T11	SYM PKG 12.01-14.	$0.00	D1	36%	$0.00	$18,025.20	$0.00	$0.00	$0.00	$0.00	$18,025.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SYMPK-T12	SYM PKG 14.01-17.	$0.00	D1	36%	$0.00	$20,084.40	$0.00	$0.00	$0.00	$0.00	$20,084.40
5	CC-SYMPK-T13	SYM PKG 17.01-20.00	$0.00	D1	36%	$0.00	$22,143.60	$0.00	$0.00	$0.00	$0.00	$22,143.60
5	CC-SYMPK-T14	SYM PKG 20.01-23.00	$0.00	D1	36%	$0.00	$24,202.80	$0.00	$0.00	$0.00	$0.00	$24,202.80
5	CC-SYMPK-T15	SYM PKG 23.01-26.00	$0.00	D1	36%	$0.00	$26,262.00	$0.00	$0.00	$0.00	$0.00	$26,262.00
5	CC-SYMPK-T16	SYM PKG 26.01-29.00	$0.00	D1	36%	$0.00	$28,321.20	$0.00	$0.00	$0.00	$0.00	$28,321.20
5	CC-SYMPK-T17	SYM PKG 29.01-32.00	$0.00	D1	36%	$0.00	$30,380.40	$0.00	$0.00	$0.00	$0.00	$30,380.40
5	CC-SYMPK-T18	SYM PKG 32.01-35.00	$0.00	D1	36%	$0.00	$32,439.60	$0.00	$0.00	$0.00	$0.00	$32,439.60
5	CC-SYMPK-T19	SYM PKG 35.01-38.00	$0.00	D1	36%	$0.00	$34,498.80	$0.00	$0.00	$0.00	$0.00	$34,498.80
5	CC-SYMPK-T2	SYM PKG .251-.500	$0.00	D1	36%	$0.00	$2,635.20	$0.00	$0.00	$0.00	$0.00	$2,635.20
5	CC-SYMPK-T20	SYM PKG 38.01-41.00	$0.00	D1	36%	$0.00	$36,558.00	$0.00	$0.00	$0.00	$0.00	$36,558.00
5	CC-SYMPK-T21	SYM PKG 41.01-44.00	$0.00	D1	36%	$0.00	$38,617.20	$0.00	$0.00	$0.00	$0.00	$38,617.20
5	CC-SYMPK-T22	SYM PKG 44.01-47.00	$0.00	D1	36%	$0.00	$40,676.40	$0.00	$0.00	$0.00	$0.00	$40,676.40
5	CC-SYMPK-T23	SYM PKG 47.01-50.00	$0.00	D1	36%	$0.00	$42,735.60	$0.00	$0.00	$0.00	$0.00	$42,735.60
5	CC-SYMPK-T24	SYM PKG 50.01-53.00	$0.00	D1	36%	$0.00	$44,794.80	$0.00	$0.00	$0.00	$0.00	$44,794.80
5	CC-SYMPK-T25	SYM PKG 53.01-56.00	$0.00	D1	36%	$0.00	$46,854.00	$0.00	$0.00	$0.00	$0.00	$46,854.00
5	CC-SYMPK-T26	SYM PKG 56.01-59.00	$0.00	D1	36%	$0.00	$48,913.20	$0.00	$0.00	$0.00	$0.00	$48,913.20
5	CC-SYMPK-T27	SYM PKG 59.01-62.00	$0.00	D1	36%	$0.00	$50,972.40	$0.00	$0.00	$0.00	$0.00	$50,972.40
5	CC-SYMPK-T28	SYM PKG 62.01-65.00	$0.00	D1	36%	$0.00	$53,031.60	$0.00	$0.00	$0.00	$0.00	$53,031.60
5	CC-SYMPK-T29	SYM PKG 65.01-68.00	$0.00	D1	36%	$0.00	$55,090.80	$0.00	$0.00	$0.00	$0.00	$55,090.80
5	CC-SYMPK-T3	SYM PKG .501-.750	$0.00	D1	36%	$0.00	$3,123.00	$0.00	$0.00	$0.00	$0.00	$3,123.00
5	CC-SYMPK-T30	SYM PKG 68.01-71.00	$0.00	D1	36%	$0.00	$57,150.00	$0.00	$0.00	$0.00	$0.00	$57,150.00
5	CC-SYMPK-T31	SYM PKG 71.01-74.00	$0.00	D1	36%	$0.00	$59,209.20	$0.00	$0.00	$0.00	$0.00	$59,209.20
5	CC-SYMPK-T32	SYM PKG 74.01-77.00	$0.00	D1	36%	$0.00	$61,268.40	$0.00	$0.00	$0.00	$0.00	$61,268.40
5	CC-SYMPK-T33	SYM PKG 77.01-80.00	$0.00	D1	36%	$0.00	$63,327.60	$0.00	$0.00	$0.00	$0.00	$63,327.60
5	CC-SYMPK-T34	SYM PKG 80.01-83.00	$0.00	D1	36%	$0.00	$65,386.80	$0.00	$0.00	$0.00	$0.00	$65,386.80
5	CC-SYMPK-T35	SYM PKG 83.01-86.00	$0.00	D1	36%	$0.00	$67,446.00	$0.00	$0.00	$0.00	$0.00	$67,446.00
5	CC-SYMPK-T4	SYM PKG .751-1.00	$0.00	D1	36%	$0.00	$3,610.80	$0.00	$0.00	$0.00	$0.00	$3,610.80
5	CC-SYMPK-T5	SYM PKG 1.01-2.00	$0.00	D1	36%	$0.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	CC-SYMPK-T6	SYM PKG 2.01-4.00	$0.00	D1	36%	$0.00	$7,729.20	$0.00	$0.00	$0.00	$0.00	$7,729.20
5	CC-SYMPK-T7	SYM PKG 4.01-6.00	$0.00	D1	36%	$0.00	$9,788.40	$0.00	$0.00	$0.00	$0.00	$9,788.40
5	CC-SYMPK-T8	SYM PKG 6.01-8.00	$0.00	D1	36%	$0.00	$11,847.60	$0.00	$0.00	$0.00	$0.00	$11,847.60
5	CC-SYMPK-T9	SYM PKG 8.01-10.0	$0.00	D1	36%	$0.00	$13,906.80	$0.00	$0.00	$0.00	$0.00	$13,906.80
5	CC-WLA-SY-T1	CC5.x WLA-SYM T1	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	CC-WLA-SY-T10	CC5.x WLA-SYM T10	$0.00	D1	36%	$0.00	$4,415.40	$0.00	$0.00	$0.00	$0.00	$4,415.40
5	CC-WLA-SY-T11	CC5.x WLA-SYM T11	$0.00	D1	36%	$0.00	$4,964.40	$0.00	$0.00	$0.00	$0.00	$4,964.40
5	CC-WLA-SY-T12	CC5.x WLA-SYM T12	$0.00	D1	36%	$0.00	$5,513.40	$0.00	$0.00	$0.00	$0.00	$5,513.40
5	CC-WLA-SY-T13	CC5.x WLA-SYM T13	$0.00	D1	36%	$0.00	$6,062.40	$0.00	$0.00	$0.00	$0.00	$6,062.40
5	CC-WLA-SY-T14	CC5.x WLA-SYM T14	$0.00	D1	36%	$0.00	$6,611.40	$0.00	$0.00	$0.00	$0.00	$6,611.40
5	CC-WLA-SY-T15	CC5.x WLA-SYM T15	$0.00	D1	36%	$0.00	$7,160.40	$0.00	$0.00	$0.00	$0.00	$7,160.40
5	CC-WLA-SY-T16	CC5.x WLA-SYM T16	$0.00	D1	36%	$0.00	$7,709.40	$0.00	$0.00	$0.00	$0.00	$7,709.40
5	CC-WLA-SY-T17	CC5.x WLA-SYM T17	$0.00	D1	36%	$0.00	$8,258.40	$0.00	$0.00	$0.00	$0.00	$8,258.40
5	CC-WLA-SY-T18	CC5.x WLA-SYM T18	$0.00	D1	36%	$0.00	$8,807.40	$0.00	$0.00	$0.00	$0.00	$8,807.40
5	CC-WLA-SY-T19	CC5.x WLA-SYM T19	$0.00	D1	36%	$0.00	$9,356.40	$0.00	$0.00	$0.00	$0.00	$9,356.40
5	CC-WLA-SY-T2	CC5.x WLA-SYM T2	$0.00	D1	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	CC-WLA-SY-T20	CC5.x WLA-SYM T20	$0.00	D1	36%	$0.00	$9,905.40	$0.00	$0.00	$0.00	$0.00	$9,905.40
5	CC-WLA-SY-T21	CC5.x WLA-SYM T21	$0.00	D1	36%	$0.00	$10,454.40	$0.00	$0.00	$0.00	$0.00	$10,454.40
5	CC-WLA-SY-T22	CC5.x WLA-SYM T22	$0.00	D1	36%	$0.00	$11,003.40	$0.00	$0.00	$0.00	$0.00	$11,003.40
5	CC-WLA-SY-T23	CC5.x WLA-SYM T23	$0.00	D1	36%	$0.00	$11,552.40	$0.00	$0.00	$0.00	$0.00	$11,552.40
5	CC-WLA-SY-T24	CC5.x WLA-SYM T24	$0.00	D1	36%	$0.00	$12,101.40	$0.00	$0.00	$0.00	$0.00	$12,101.40
5	CC-WLA-SY-T25	CC5.x WLA-SYM T25	$0.00	D1	36%	$0.00	$12,650.40	$0.00	$0.00	$0.00	$0.00	$12,650.40
5	CC-WLA-SY-T26	CC5.x WLA-SYM T26	$0.00	D1	36%	$0.00	$13,199.40	$0.00	$0.00	$0.00	$0.00	$13,199.40
5	CC-WLA-SY-T27	CC5.x WLA-SYM T27	$0.00	D1	36%	$0.00	$13,748.40	$0.00	$0.00	$0.00	$0.00	$13,748.40
5	CC-WLA-SY-T28	CC5.x WLA-SYM T28	$0.00	D1	36%	$0.00	$14,297.40	$0.00	$0.00	$0.00	$0.00	$14,297.40
5	CC-WLA-SY-T29	CC5.x WLA-SYM T29	$0.00	D1	36%	$0.00	$14,846.40	$0.00	$0.00	$0.00	$0.00	$14,846.40
5	CC-WLA-SY-T3	CC5.x WLA-SYM T3	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	CC-WLA-SY-T30	CC5.x WLA-SYM T30	$0.00	D1	36%	$0.00	$15,395.40	$0.00	$0.00	$0.00	$0.00	$15,395.40
5	CC-WLA-SY-T31	CC5.X WLA-SYM T31	$0.00	D1	36%	$0.00	$15,944.40	$0.00	$0.00	$0.00	$0.00	$15,944.40
5	CC-WLA-SY-T32	CC5.X WLA-SYM T32	$0.00	D1	36%	$0.00	$16,493.40	$0.00	$0.00	$0.00	$0.00	$16,493.40
5	CC-WLA-SY-T33	CC5.X WLA-SYM T33	$0.00	D1	36%	$0.00	$17,042.40	$0.00	$0.00	$0.00	$0.00	$17,042.40
5	CC-WLA-SY-T34	CC5.X WLA-SYM T34	$0.00	D1	36%	$0.00	$17,591.40	$0.00	$0.00	$0.00	$0.00	$17,591.40
5	CC-WLA-SY-T35	CC5.X WLA-SYM T35	$0.00	D1	36%	$0.00	$18,140.40	$0.00	$0.00	$0.00	$0.00	$18,140.40
5	CC-WLA-SY-T4	CC5.x WLA-SYM T4	$0.00	D1	36%	$0.00	$1,121.40	$0.00	$0.00	$0.00	$0.00	$1,121.40
5	CC-WLA-SY-T5	CC5.x WLA-SYM T5	$0.00	D1	36%	$0.00	$1,670.40	$0.00	$0.00	$0.00	$0.00	$1,670.40
5	CC-WLA-SY-T6	CC5.x WLA-SYM T6	$0.00	D1	36%	$0.00	$2,219.40	$0.00	$0.00	$0.00	$0.00	$2,219.40
5	CC-WLA-SY-T7	CC5.x WLA-SYM T7	$0.00	D1	36%	$0.00	$2,768.40	$0.00	$0.00	$0.00	$0.00	$2,768.40
5	CC-WLA-SY-T8	CC5.x WLA-SYM T8	$0.00	D1	36%	$0.00	$3,317.40	$0.00	$0.00	$0.00	$0.00	$3,317.40
5	CC-WLA-SY-T9	CC5.x WLA-SYM T9	$0.00	D1	36%	$0.00	$3,866.40	$0.00	$0.00	$0.00	$0.00	$3,866.40
5	CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CCWLA-T5-12UP	ECC WLA T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CEXT-T1-4UP	CMPEXT T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CEXT-T5-35UP	CMPEXT T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,944.00	$0.00	$0.00	$0.00	$0.00	$1,944.00
5	CMPEXT-BASE	CMPEXT BASE LICENSE	$15,180.00	D1	36%	$9,715.20	$2,732.40	$0.00	$0.00	$0.00	$0.00	$2,732.40
5	CMPEXT-C01	CMPEXT 1TB (0-14TB)	$3,400.00	D1	36%	$2,176.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	CMPEXT-C02	CMPEXT 1TB (15-25TB)	$3,200.00	D1	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	CMPEXT-C03	CMPEXT 1TB (26-40TB)	$2,810.00	D1	36%	$1,798.40	$505.80	$0.00	$0.00	$0.00	$0.00	$505.80
5	CMPEXT-C04	CMPEXT 1TB (41-60TB)	$2,620.00	D1	36%	$1,676.80	$471.60	$0.00	$0.00	$0.00	$0.00	$471.60
5	CMPEXT-C05	CMPEXT 1TB (61-100TB)	$2,510.00	D1	36%	$1,606.40	$451.80	$0.00	$0.00	$0.00	$0.00	$451.80
5	CMPEXT-C06	CMPEXT 1TB (101-150TB)	$2,260.00	D1	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	CMPEXT-C07	CMPEXT 1TB (151-250TB)	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPEXT-C08	CMPEXT 1TB (251-400TB)	$1,750.00	D1	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPEXT-C09	CMPEXT 1TB (401-600TB)	$1,530.00	D1	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	CMPEXT-C10	CMPEXT 1TB (601-1000TB)	$1,330.00	D1	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	CMPEXT-C11	CMPEXT1TB(1001TB or greater)	$1,160.00	D1	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	CMPEXT-N01	CMPEXT 1TB (0-14TB) NLT3	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	CMPEXT-N02	CMPEXT 1TB (15-25TB) NLT3	$1,600.00	D1	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	CMPEXT-N03	CMPEXT 1TB (26-40TB) NLT3	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	CMPEXT-N04	CMPEXT 1TB (41-60TB) NLT3	$1,310.00	D1	36%	$838.40	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	CMPEXT-N05	CMPEXT 1TB (61-100TB) NLT3	$1,260.00	D1	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	CMPEXT-N06	CMPEXT 1TB (101-150TB) NLT3	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	CMPEXT-N07	CMPEXT 1TB (151-250TB) NLT3	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CMPEXT-N08	CMPEXT 1TB (251-400TB) NLT3	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	CMPEXT-N09	CMPEXT 1TB (401-600TB) NLT3	$760.00	D1	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	CMPEXT-N10	CMPEXT 1TB (601-1000TB) NLT3	$670.00	D1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	CMPEXT-N11	CMPEXT1TB(1001TB or greater) NLT3	$580.00	D1	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	CMPEXTRMZ-BAS	CMPEXTRMZ BASE LICENSE	$2,580.00	D1	36%	$1,651.20	$464.40	$0.00	$0.00	$0.00	$0.00	$464.40
5	CMPEXTRMZ-C01	COMPEXTRMZ 1 TB (0-14 TB)	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CMPEXTRMZ-C02	COMPEXTRMZ 1 TB (15-25 TB)	$525.00	D1	36%	$336.00	$94.50	$0.00	$0.00	$0.00	$0.00	$94.50
5	CMPEXTRMZ-C03	COMPEXTRMZ 1 TB (26-40 TB)	$495.00	D1	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	CMPEXTRMZ-C04	COMPEXTRMZ 1 TB (41-60 TB)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	CMPEXTRMZ-C05	COMPEXTRMZ 1 TB (61-100 TB)	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	CMPEXTRMZ-C06	COMPEXTRMZ 1 TB (101-150 TB)	$425.00	D1	36%	$272.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50
5	CMPEXTRMZ-C07	COMPEXTRMZ 1 TB (151-250 TB)	$405.00	D1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	CMPEXTRMZ-C08	COMPEXTRMZ 1 TB (251-400 TB)	$385.00	D1	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	CMPEXTRMZ-C09	COMPEXTRMZ 1 TB (401-600 TB)	$365.00	D1	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	CMPEXTRMZ-C10	COMPEXTRMZ 1 TB (601-1000 TB)	$345.00	D1	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CMPEXTRMZ-C11	COMPEXTRMZ 1 TB (1001 TB OR GREATER)	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	CMPEXTRMZ-N01	CMPEXTRMZ 1 TB (0-14TB) NLT3	$275.00	D1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	CMPEXTRMZ-N02	CMPEXTRMZ 1 TB (15-25TB) NLT3	$260.00	D1	36%	$166.40	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	CMPEXTRMZ-N03	CMPEXTRMZ 1 TB (26-40TB) NLT3	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	CMPEXTRMZ-N04	CMPEXTRMZ 1 TB (41-60TB) NLT3	$235.00	D1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	CMPEXTRMZ-N05	CMPEXTRMZ 1 TB (61-100TB) NLT3	$225.00	D1	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	CMPEXTRMZ-N06	CMPEXTRMZ 1 TB (101-150TB) NLT3	$215.00	D1	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	CMPEXTRMZ-N07	CMPEXTRMZ 1 TB (151-250TB) NLT3	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	CMPEXTRMZ-N08	CMPEXTRMZ 1 TB (251-400TB) NLT3	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	CMPEXTRMZ-N09	CMPEXTRMZ 1 TB (401-600TB) NLT3	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	CMPEXTRMZ-N10	CMPEXTRMZ 1 TB (601-1000TB) NLT3	$175.00	D1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	CMPEXTRMZ-N11	CMPEXTRMZ 1 TB (1001 TB OR GREATER) NLT3	$165.00	D1	36%	$105.60	$29.70	$0.00	$0.00	$0.00	$0.00	$29.70
5	CMPEXTRMZ-UPG	CMPEXTRMZ BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXT-T01	COMP EXT CPTY 0-.250	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	CMPEXT-T02	COMP EXT CPTY .251-.500	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	CMPEXT-T03	COMP EXT CPTY .501-.750	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	CMPEXT-T04	COMP EXT CPTY .751-1.00	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	CMPEXT-T05	COMP EXT CPTY 1.01-2.00	$0.00	D1	36%	$0.00	$5,635.80	$0.00	$0.00	$0.00	$0.00	$5,635.80
5	CMPEXT-T06	COMP EXT CPTY 2.01-4.00	$0.00	D1	36%	$0.00	$7,579.80	$0.00	$0.00	$0.00	$0.00	$7,579.80
5	CMPEXT-T07	COMP EXT CPTY 4.01-6.00	$0.00	D1	36%	$0.00	$9,523.80	$0.00	$0.00	$0.00	$0.00	$9,523.80
5	CMPEXT-T08	COMP EXT CPTY 6.01-8.00	$0.00	D1	36%	$0.00	$11,467.80	$0.00	$0.00	$0.00	$0.00	$11,467.80
5	CMPEXT-T09	COMP EXT CPTY 8.01-10.00	$0.00	D1	36%	$0.00	$13,411.80	$0.00	$0.00	$0.00	$0.00	$13,411.80
5	CMPEXT-T10	COMP EXT CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$15,355.80	$0.00	$0.00	$0.00	$0.00	$15,355.80
5	CMPEXT-T11	COMP EXT CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$17,299.80	$0.00	$0.00	$0.00	$0.00	$17,299.80
5	CMPEXT-T12	COMP EXT CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$19,243.80	$0.00	$0.00	$0.00	$0.00	$19,243.80
5	CMPEXT-T13	COMP EXT CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$21,187.80	$0.00	$0.00	$0.00	$0.00	$21,187.80
5	CMPEXT-T14	COMP EXT CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$23,131.80	$0.00	$0.00	$0.00	$0.00	$23,131.80
5	CMPEXT-T15	COMP EXT CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$25,075.80	$0.00	$0.00	$0.00	$0.00	$25,075.80
5	CMPEXT-T16	COMP EXT CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$27,019.80	$0.00	$0.00	$0.00	$0.00	$27,019.80
5	CMPEXT-T17	COMP EXT CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$28,963.80	$0.00	$0.00	$0.00	$0.00	$28,963.80
5	CMPEXT-T18	COMP EXT CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$30,907.80	$0.00	$0.00	$0.00	$0.00	$30,907.80
5	CMPEXT-T19	COMP EXT CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$32,851.80	$0.00	$0.00	$0.00	$0.00	$32,851.80
5	CMPEXT-T20	COMP EXT CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$34,795.80	$0.00	$0.00	$0.00	$0.00	$34,795.80
5	CMPEXT-T21	COMP EXT CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$36,739.80	$0.00	$0.00	$0.00	$0.00	$36,739.80
5	CMPEXT-T22	COMP EXT CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$38,683.80	$0.00	$0.00	$0.00	$0.00	$38,683.80
5	CMPEXT-T23	COMP EXT CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$40,627.80	$0.00	$0.00	$0.00	$0.00	$40,627.80
5	CMPEXT-T24	COMP EXT CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$42,571.80	$0.00	$0.00	$0.00	$0.00	$42,571.80
5	CMPEXT-T25	COMP EXT CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$44,515.80	$0.00	$0.00	$0.00	$0.00	$44,515.80
5	CMPEXT-T26	COMP EXT CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$46,459.80	$0.00	$0.00	$0.00	$0.00	$46,459.80
5	CMPEXT-T27	COMP EXT CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$48,403.80	$0.00	$0.00	$0.00	$0.00	$48,403.80
5	CMPEXT-T28	COMP EXT CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$50,347.80	$0.00	$0.00	$0.00	$0.00	$50,347.80
5	CMPEXT-T29	COMP EXT CPTY 62.01-68.00	$0.00	D1	36%	$0.00	$52,291.80	$0.00	$0.00	$0.00	$0.00	$52,291.80
5	CMPEXT-T30	COMP EXT CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$54,235.80	$0.00	$0.00	$0.00	$0.00	$54,235.80
5	CMPEXT-T31	COMP EXT CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$56,179.80	$0.00	$0.00	$0.00	$0.00	$56,179.80
5	CMPEXT-T32	COMP EXT CPTY74.01-77.00	$0.00	D1	36%	$0.00	$58,123.80	$0.00	$0.00	$0.00	$0.00	$58,123.80
5	CMPEXT-T33	COMP EXT CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$60,067.80	$0.00	$0.00	$0.00	$0.00	$60,067.80
5	CMPEXT-T34	COMP EXT CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$62,011.80	$0.00	$0.00	$0.00	$0.00	$62,011.80
5	CMPEXT-T35	COMP EXT CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$63,955.80	$0.00	$0.00	$0.00	$0.00	$63,955.80
5	CMPEXT-UPG	CMPEXT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPFLASHBASE	CMPFLASH BASE LICENSE	$7,000.00	D1	36%	$4,480.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	CMPFLASH-C01	CMPFLASH 1TB (0-14TB)	$4,200.00	D1	36%	$2,688.00	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	CMPFLASH-C02	CMPFLASH 1TB (15-25TB)	$4,030.00	D1	36%	$2,579.20	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	CMPFLASH-C03	CMPFLASH 1TB (26-40TB)	$3,870.00	D1	36%	$2,476.80	$696.60	$0.00	$0.00	$0.00	$0.00	$696.60
5	CMPFLASH-C04	CMPFLASH 1TB (41-60TB)	$3,720.00	D1	36%	$2,380.80	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	CMPFLASH-C05	CMPFLASH 1TB (61-100TB)	$3,570.00	D1	36%	$2,284.80	$642.60	$0.00	$0.00	$0.00	$0.00	$642.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPFLASH-C06	CMPFLASH 1TB (101-150TB)	$3,430.00	D1	36%	$2,195.20	$617.40	$0.00	$0.00	$0.00	$0.00	$617.40
5	CMPFLASH-C07	CMPFLASH 1TB (151-250TB)	$3,290.00	D1	36%	$2,105.60	$592.20	$0.00	$0.00	$0.00	$0.00	$592.20
5	CMPFLASH-C08	CMPFLASH 1TB (251-400TB)	$3,160.00	D1	36%	$2,022.40	$568.80	$0.00	$0.00	$0.00	$0.00	$568.80
5	CMPFLASH-C09	CMPFLASH 1TB (401-600TB)	$3,030.00	D1	36%	$1,939.20	$545.40	$0.00	$0.00	$0.00	$0.00	$545.40
5	CMPFLASH-C10	CMPFLASH 1TB (601-1000TB)	$2,910.00	D1	36%	$1,862.40	$523.80	$0.00	$0.00	$0.00	$0.00	$523.80
5	CMPFLASH-C11	CMPFLASH1TB(1001TB or greater)	$2,790.00	D1	36%	$1,785.60	$502.20	$0.00	$0.00	$0.00	$0.00	$502.20
5	CMPFLASH-N01	CMPFLASH 1TB (0-14TB) NLT3	$2,100.00	D1	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	CMPFLASH-N02	CMPFLASH 1TB (15-25TB) NLT3	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPFLASH-N03	CMPFLASH 1TB (26-40TB) NLT3	$1,940.00	D1	36%	$1,241.60	$349.20	$0.00	$0.00	$0.00	$0.00	$349.20
5	CMPFLASH-N04	CMPFLASH 1TB (41-60TB) NLT3	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	CMPFLASH-N05	CMPFLASH 1TB (61-100TB) NLT3	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	CMPFLASH-N06	CMPFLASH 1TB (101-150TB) NLT3	$1,720.00	D1	36%	$1,100.80	$309.60	$0.00	$0.00	$0.00	$0.00	$309.60
5	CMPFLASH-N07	CMPFLASH 1TB (151-250TB) NLT3	$1,650.00	D1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	CMPFLASH-N08	CMPFLASH 1TB (251-400TB) NLT3	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	CMPFLASH-N09	CMPFLASH 1TB (401-600TB) NLT3	$1,520.00	D1	36%	$972.80	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	CMPFLASH-N10	CMPFLASH 1TB (601-1000TB) NLT3	$1,460.00	D1	36%	$934.40	$262.80	$0.00	$0.00	$0.00	$0.00	$262.80
5	CMPFLASH-N11	CMPFLASH1TB(1001TB or greater) NLT3	$1,400.00	D1	36%	$896.00	$252.00	$0.00	$0.00	$0.00	$0.00	$252.00
5	CMPFLASH-UPG	CMPFLASH BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPNFLASHBASE	CMP NATIVE FLASH BASE LICENSE	$7,000.00	D1	36%	$4,480.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	CMPNFLASH-C01	CMPNFLASH 1TB (0-14TB)	$4,200.00	D1	36%	$2,688.00	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	CMPNFLASH-C02	CMPNFLASH 1TB (15-25TB)	$4,030.00	D1	36%	$2,579.20	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	CMPNFLASH-C03	CMPNFLASH 1TB (26-40TB)	$3,870.00	D1	36%	$2,476.80	$696.60	$0.00	$0.00	$0.00	$0.00	$696.60
5	CMPNFLASH-C04	CMPNFLASH 1TB (41-60TB)	$3,720.00	D1	36%	$2,380.80	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	CMPNFLASH-C05	CMPNFLASH 1TB (61-100TB)	$3,570.00	D1	36%	$2,284.80	$642.60	$0.00	$0.00	$0.00	$0.00	$642.60
5	CMPNFLASH-C06	CMPNFLASH 1TB (101-150TB)	$3,430.00	D1	36%	$2,195.20	$617.40	$0.00	$0.00	$0.00	$0.00	$617.40
5	CMPNFLASH-C07	CMPNFLASH 1TB (151-250TB)	$3,290.00	D1	36%	$2,105.60	$592.20	$0.00	$0.00	$0.00	$0.00	$592.20
5	CMPNFLASH-C08	CMPNFLASH 1TB (251-400TB)	$3,160.00	D1	36%	$2,022.40	$568.80	$0.00	$0.00	$0.00	$0.00	$568.80
5	CMPNFLASH-C09	CMPNFLASH 1TB (401-600TB)	$3,030.00	D1	36%	$1,939.20	$545.40	$0.00	$0.00	$0.00	$0.00	$545.40
5	CMPNFLASH-C10	CMPNFLASH 1TB (601-1000TB)	$2,910.00	D1	36%	$1,862.40	$523.80	$0.00	$0.00	$0.00	$0.00	$523.80
5	CMPNFLASH-C11	CMPNFLASH1TB(1001TB or greater)	$2,790.00	D1	36%	$1,785.60	$502.20	$0.00	$0.00	$0.00	$0.00	$502.20
5	CMPNFLASH-N01	CMPNFLASH 1TB (0-14TB) NLT3	$2,100.00	D1	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	CMPNFLASH-N02	CMPNFLASH 1TB (15-25TB) NLT3	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPNFLASH-N03	CMPNFLASH 1TB (26-40TB) NLT3	$1,940.00	D1	36%	$1,241.60	$349.20	$0.00	$0.00	$0.00	$0.00	$349.20
5	CMPNFLASH-N04	CMPNFLASH 1TB (41-60TB) NLT3	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	CMPNFLASH-N05	CMPNFLASH 1TB (61-100TB) NLT3	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	CMPNFLASH-N06	CMPNFLASH 1TB (101-150TB) NLT3	$1,720.00	D1	36%	$1,100.80	$309.60	$0.00	$0.00	$0.00	$0.00	$309.60
5	CMPNFLASH-N07	CMPNFLASH 1TB (151-250TB) NLT3	$1,650.00	D1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	CMPNFLASH-N08	CMPNFLASH 1TB (251-400TB) NLT3	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	CMPNFLASH-N09	CMPNFLASH 1TB (401-600TB) NLT3	$1,520.00	D1	36%	$972.80	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	CMPNFLASH-N10	CMPNFLASH 1TB (601-1000TB) NLT3	$1,460.00	D1	36%	$934.40	$262.80	$0.00	$0.00	$0.00	$0.00	$262.80
5	CMPNFLASH-N11	CMPNFLASH1TB(1001TB or greater) NLT3	$1,400.00	D1	36%	$896.00	$252.00	$0.00	$0.00	$0.00	$0.00	$252.00
5	CMPNFLASH-UPG	CMPNFLASH BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPPEER-BASE	CMPPEER BASE LICENSE	$23,060.00	D1	36%	$14,758.40	$4,150.80	$0.00	$0.00	$0.00	$0.00	$4,150.80
5	CMPPEER-C01	CMPPEER 1TB (0-14TB)	$4,870.00	D1	36%	$3,116.80	$876.60	$0.00	$0.00	$0.00	$0.00	$876.60
5	CMPPEER-C02	CMPPEER 1TB (15-25TB)	$4,570.00	D1	36%	$2,924.80	$822.60	$0.00	$0.00	$0.00	$0.00	$822.60
5	CMPPEER-C03	CMPPEER 1TB (26-40TB)	$4,030.00	D1	36%	$2,579.20	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	CMPPEER-C04	CMPPEER 1TB (41-60TB)	$3,750.00	D1	36%	$2,400.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	CMPPEER-C05	CMPPEER 1TB (61-100TB)	$3,590.00	D1	36%	$2,297.60	$646.20	$0.00	$0.00	$0.00	$0.00	$646.20
5	CMPPEER-C06	CMPPEER 1TB (101-150TB)	$3,230.00	D1	36%	$2,067.20	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	CMPPEER-C07	CMPPEER 1TB (151-250TB)	$2,880.00	D1	36%	$1,843.20	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	CMPPEER-C08	CMPPEER 1TB (251-400TB)	$2,510.00	D1	36%	$1,606.40	$451.80	$0.00	$0.00	$0.00	$0.00	$451.80
5	CMPPEER-C09	CMPPEER 1TB (401-600TB)	$2,180.00	D1	36%	$1,395.20	$392.40	$0.00	$0.00	$0.00	$0.00	$392.40
5	CMPPEER-C10	CMPPEER 1TB (601-1000TB)	$1,900.00	D1	36%	$1,216.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	CMPPEER-C11	CMPPEER1TB(1001TB or greater)	$1,650.00	D1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	CMPPEER-N01	CMPPEER 1TB (0-14TB) NLT3	$2,430.00	D1	36%	$1,555.20	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	CMPPEER-N02	CMPPEER 1TB (15-25TB) NLT3	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	CMPPEER-N03	CMPPEER 1TB (26-40TB) NLT3	$2,010.00	D1	36%	$1,286.40	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	CMPPEER-N04	CMPPEER 1TB (41-60TB) NLT3	$1,870.00	D1	36%	$1,196.80	$336.60	$0.00	$0.00	$0.00	$0.00	$336.60
5	CMPPEER-N05	CMPPEER 1TB (61-100TB) NLT3	$1,800.00	D1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	CMPPEER-N06	CMPPEER 1TB (101-150TB) NLT3	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	CMPPEER-N07	CMPPEER 1TB (151-250TB) NLT3	$1,440.00	D1	36%	$921.60	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	CMPPEER-N08	CMPPEER 1TB (251-400TB) NLT3	$1,250.00	D1	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	CMPPEER-N09	CMPPEER 1TB (401-600TB) NLT3	$1,090.00	D1	36%	$697.60	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	CMPPEER-N10	CMPPEER 1TB (601-1000TB) NLT3	$950.00	D1	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	CMPPEER-N11	CMPPEER1TB(1001TB or greater) NLT3	$830.00	D1	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	CMPPEER-T01	COMPPEER CPTY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	CMPPEER-T02	COMPPEER CPTY .251-.500	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	CMPPEER-T03	COMPPEER CPTY .501-.750	$0.00	D1	36%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	CMPPEER-T04	COMPPEER CPTY .751-1.00	$0.00	D1	36%	$0.00	$6,118.20	$0.00	$0.00	$0.00	$0.00	$6,118.20
5	CMPPEER-T05	COMPPEER CPTY 1.01-2.00	$0.00	D1	36%	$0.00	$8,897.40	$0.00	$0.00	$0.00	$0.00	$8,897.40
5	CMPPEER-T06	COMPPEER CPTY 2.01-4.00	$0.00	D1	36%	$0.00	$11,676.60	$0.00	$0.00	$0.00	$0.00	$11,676.60
5	CMPPEER-T07	COMPPEER CPTY 4.01-6.00	$0.00	D1	36%	$0.00	$14,455.80	$0.00	$0.00	$0.00	$0.00	$14,455.80
5	CMPPEER-T08	COMPPEERCPTY 6.01-8.00	$0.00	D1	36%	$0.00	$17,235.00	$0.00	$0.00	$0.00	$0.00	$17,235.00
5	CMPPEER-T09	COMPPEER CPTY 8.01-10.00	$0.00	D1	36%	$0.00	$20,014.20	$0.00	$0.00	$0.00	$0.00	$20,014.20
5	CMPPEER-T10	COMPPEER CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	CMPPEER-T11	COMPPEER CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$25,572.60	$0.00	$0.00	$0.00	$0.00	$25,572.60
5	CMPPEER-T12	COMPPEER CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$28,351.80	$0.00	$0.00	$0.00	$0.00	$28,351.80
5	CMPPEER-T13	COMPPEER CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$31,131.00	$0.00	$0.00	$0.00	$0.00	$31,131.00
5	CMPPEER-T14	COMPPEER CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$33,910.20	$0.00	$0.00	$0.00	$0.00	$33,910.20
5	CMPPEER-T15	COMPPEER CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$36,689.40	$0.00	$0.00	$0.00	$0.00	$36,689.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPPEER-T16	COMPPEER CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$39,468.60	$0.00	$0.00	$0.00	$0.00	$39,468.60
5	CMPPEER-T17	COMPPEER CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$42,247.80	$0.00	$0.00	$0.00	$0.00	$42,247.80
5	CMPPEER-T18	COMPPEER CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$45,027.00	$0.00	$0.00	$0.00	$0.00	$45,027.00
5	CMPPEER-T19	COMPPEER CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$47,806.20	$0.00	$0.00	$0.00	$0.00	$47,806.20
5	CMPPEER-T20	COMPPEER CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$50,585.40	$0.00	$0.00	$0.00	$0.00	$50,585.40
5	CMPPEER-T21	COMPPEER CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$53,364.60	$0.00	$0.00	$0.00	$0.00	$53,364.60
5	CMPPEER-T22	COMPPEER CPTY44.01-47.00	$0.00	D1	36%	$0.00	$56,143.80	$0.00	$0.00	$0.00	$0.00	$56,143.80
5	CMPPEER-T23	COMPPEER CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$58,923.00	$0.00	$0.00	$0.00	$0.00	$58,923.00
5	CMPPEER-T24	COMPPEER CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$61,702.20	$0.00	$0.00	$0.00	$0.00	$61,702.20
5	CMPPEER-T25	COMPPEER CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$64,481.40	$0.00	$0.00	$0.00	$0.00	$64,481.40
5	CMPPEER-T26	COMPPEER CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$67,260.60	$0.00	$0.00	$0.00	$0.00	$67,260.60
5	CMPPEER-T27	COMPPEER CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$70,039.80	$0.00	$0.00	$0.00	$0.00	$70,039.80
5	CMPPEER-T28	COMPPEER CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$72,819.00	$0.00	$0.00	$0.00	$0.00	$72,819.00
5	CMPPEER-T29	COMPPEER CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$75,598.20	$0.00	$0.00	$0.00	$0.00	$75,598.20
5	CMPPEER-T30	COMPPEER CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$78,377.40	$0.00	$0.00	$0.00	$0.00	$78,377.40
5	CMPPEER-T31	COMPPEER CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$81,156.60	$0.00	$0.00	$0.00	$0.00	$81,156.60
5	CMPPEER-T32	COMPPEER CPTY74.01-77.00	$0.00	D1	36%	$0.00	$83,935.80	$0.00	$0.00	$0.00	$0.00	$83,935.80
5	CMPPEER-T33	COMPPEER CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$86,715.00	$0.00	$0.00	$0.00	$0.00	$86,715.00
5	CMPPEER-T34	COMPPEER CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$89,494.20	$0.00	$0.00	$0.00	$0.00	$89,494.20
5	CMPPEER-T35	COMPPEER CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$92,273.40	$0.00	$0.00	$0.00	$0.00	$92,273.40
5	CMPPEER-UPG	CMPPEER BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPZHPF-BAS	CMP HIGH PERFORMANCE FICON BASE LICENSE	$10,000.00	D1	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	CNFMGR-T1-4U	ECC CNFMGR T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CNFMGR-T5-12U	ECC CNFMGR T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CNS-CAVA-LIC	CAVA WIN LICENSE	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	CNS-CAVA-L-U	CAVA WIN UPGRADE LIC	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	CNS-CIFS-C-UL	CIFS PROTO LIC CLARIION	$0.00	D1	36%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	CNS-CIFS-DCD	CNS CIFS DOC & CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-CIFS-L-CL	CIFS PROTOCOL - CLARIION	$0.00	D1	36%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	CNS-CIFS-LIC	CIFS PROTOCOL LIC	$0.00	D1	36%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	CNS-CIFS-S-UL	CIFS PROTO LIC SYM	$0.00	D1	36%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	CNS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D1	36%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	CNS-CM-LIC	MONITOR FOR CELERRA	$0.00	D1	36%	$0.00	$777.60	$0.00	$0.00	$0.00	$0.00	$777.60
5	CNS-CM-L-U	MONITOR UPGRADE LIC	$0.00	D1	36%	$0.00	$777.60	$0.00	$0.00	$0.00	$0.00	$777.60
5	CNS-CNM-LIC	NATIVE MGR FOR CELERRA	$0.00	D1	36%	$0.00	$1,814.40	$0.00	$0.00	$0.00	$0.00	$1,814.40
5	CNS-CNM-L-U	UPGRADE LIC NATIVE MGR	$0.00	D1	36%	$0.00	$1,814.40	$0.00	$0.00	$0.00	$0.00	$1,814.40
5	CNS-ENT-C-UL	M-PROTOCOL CLAR UPGRADE	$0.00	D1	36%	$0.00	$5,436.00	$0.00	$0.00	$0.00	$0.00	$5,436.00
5	CNS-ENT-DCD	CNS ENT DOC & CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-ENT-L-CL	M-PROTOCOL LIC - CLARIION	$0.00	D1	36%	$0.00	$5,436.00	$0.00	$0.00	$0.00	$0.00	$5,436.00
5	CNS-ENT-LIC	M-PROTOCOL DM LIC	$0.00	D1	36%	$0.00	$5,436.00	$0.00	$0.00	$0.00	$0.00	$5,436.00
5	CNS-ENT-S-UL	M-PROTOCOL SYM UPGRADE	$0.00	D1	36%	$0.00	$5,436.00	$0.00	$0.00	$0.00	$0.00	$5,436.00
5	CNS-EXC2K-L	SNAPSURE FOR EXCHANGE	$0.00	D1	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	CNS-EXC2K-UL	CNS EXCHANGE 2000 UPG	$0.00	D1	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	CNS-IS-CI-L	CNS ISCSI WITH CIFS LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-ISCSI-DCD	ISCSI APPLICATION DOC KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-ISCSI-L	CNS ISCSI LIC	$0.00	D1	36%	$0.00	$4,212.00	$0.00	$0.00	$0.00	$0.00	$4,212.00
5	CNS-ISCSI-UL	CNS ISCSI UPGRADE LIC	$0.00	D1	36%	$0.00	$4,212.00	$0.00	$0.00	$0.00	$0.00	$4,212.00
5	CNS-IS-EN-L	CNS ISCSI W/ ENT LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-ISNAP-DP	CNS SNAP MGR DEPARTMENTAL	$0.00	D1	36%	$0.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	CNSISNAPDP-EN	CNS SNAP DEP TO ENT	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	CNS-ISNAP-DPU	CNS ISCSI SNAP FOR DEPT	$0.00	D1	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	CNS-ISNAP-EN	CNS SNAP MGR ENT	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	CNS-ISNAP-ENU	CNS ISCSI SNAP FOR ENT	$0.00	D1	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	CNS-ISNAP-WG	CNS SNAP MGR WKGRP	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	CNSISNAPWG-DP	CNS SNAP WKGP TO DEP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNSISNAPWG-EN	CNS SNAP WKGP TO ENT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-ISNAP-WGU	CNS ISCSI SNAP WORKGRP	$0.00	D1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	CNS-IS-NF-L	CNS ISCSI W/ NFS LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-REP-LIC	CELERRA REPLICATOR LIC	$0.00	D1	36%	$0.00	$3,114.00	$0.00	$0.00	$0.00	$0.00	$3,114.00
5	CNS-REP-L-U	CNS REPLICATOR UPG LIC	$0.00	D1	36%	$0.00	$3,114.00	$0.00	$0.00	$0.00	$0.00	$3,114.00
5	CNS-SNAP-LIC	CELERRA SNAPSURE LICENSE	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	CNS-SNAP-L-U	CNS SNAPSURE UPG LIC	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	CNS-UNIX-C-UL	NFS PROTOCOL LIC CLARIION	$0.00	D1	36%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	CNS-UNIX-DCD	CNS UNIX DOC & CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNS-UNIX-L-CL	NFS PROTOCOL LIC CLARIION	$0.00	D1	36%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	CNS-UNIX-LIC	NFS PROTOCOL DM LIC	$0.00	D1	36%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	CNS-UNIX-S-UL	NFS PROTOCOL LIC - SYM	$0.00	D1	36%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	CNS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D1	36%	$0.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00
5	COM-PAV/MAT1	COMPAV CPCTY 0-.250	$4,820.00	D1	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	COM-PAV/MAT10	COMPAV CPCTY 10.01-12.00	$56,450.00	D1	36%	$36,128.00	$10,161.00	$0.00	$0.00	$0.00	$0.00	$10,161.00
5	COM-PAV/MAT11	COMPAV CPCTY 12.01-14.00	$63,580.00	D1	36%	$40,691.20	$11,444.40	$0.00	$0.00	$0.00	$0.00	$11,444.40
5	COM-PAV/MAT12	COMPAV CPCTY 14.01-17.00	$70,710.00	D1	36%	$45,254.40	$12,727.80	$0.00	$0.00	$0.00	$0.00	$12,727.80
5	COM-PAV/MAT13	COMPAV CPCTY 17.01-20.00	$77,840.00	D1	36%	$49,817.60	$14,011.20	$0.00	$0.00	$0.00	$0.00	$14,011.20
5	COM-PAV/MAT14	COMPAV CPCTY 20.01-23.00	$84,970.00	D1	36%	$54,380.80	$15,294.60	$0.00	$0.00	$0.00	$0.00	$15,294.60
5	COM-PAV/MAT15	COMPAV CPCTY 23.01-26.00	$92,100.00	D1	36%	$58,944.00	$16,578.00	$0.00	$0.00	$0.00	$0.00	$16,578.00
5	COM-PAV/MAT16	COMPAV CPCTY 26.01-29.00	$99,230.00	D1	36%	$63,507.20	$17,861.40	$0.00	$0.00	$0.00	$0.00	$17,861.40
5	COM-PAV/MAT17	COMPAV CPCTY 29.01-32.00	$106,360.00	D1	36%	$68,070.40	$19,144.80	$0.00	$0.00	$0.00	$0.00	$19,144.80
5	COM-PAV/MAT18	COMPAV CPCTY 32.01-35.00	$113,490.00	D1	36%	$72,633.60	$20,428.20	$0.00	$0.00	$0.00	$0.00	$20,428.20
5	COM-PAV/MAT19	COMPAV CPCTY 35.01-38.00	$120,620.00	D1	36%	$77,196.80	$21,711.60	$0.00	$0.00	$0.00	$0.00	$21,711.60
5	COM-PAV/MAT2	COMPAV .251-.500	$7,770.00	D1	36%	$4,972.80	$1,398.60	$0.00	$0.00	$0.00	$0.00	$1,398.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	COM-PAV/MAT20	COMPAV CPCTY 38.01-41.00	$127,750.00	D1	36%	$81,760.00	$22,995.00	$0.00	$0.00	$0.00	$0.00	$22,995.00
5	COM-PAV/MAT21	COMPAV CPCTY 41.01-44.00	$134,880.00	D1	36%	$86,323.20	$24,278.40	$0.00	$0.00	$0.00	$0.00	$24,278.40
5	COM-PAV/MAT22	COMPAV CPCTY 44.01-47.00	$142,010.00	D1	36%	$90,886.40	$25,561.80	$0.00	$0.00	$0.00	$0.00	$25,561.80
5	COM-PAV/MAT23	COMPAV CPCTY 47.01-50.00	$149,140.00	D1	36%	$95,449.60	$26,845.20	$0.00	$0.00	$0.00	$0.00	$26,845.20
5	COM-PAV/MAT24	COMPAV CPCTY 50.01-53.00	$156,270.00	D1	36%	$100,012.80	$28,128.60	$0.00	$0.00	$0.00	$0.00	$28,128.60
5	COM-PAV/MAT25	COMPAV CPCTY 53.01-56.00	$163,400.00	D1	36%	$104,576.00	$29,412.00	$0.00	$0.00	$0.00	$0.00	$29,412.00
5	COM-PAV/MAT26	COMPAV CPCTY 56.01-59.00	$170,530.00	D1	36%	$109,139.20	$30,695.40	$0.00	$0.00	$0.00	$0.00	$30,695.40
5	COM-PAV/MAT27	COMPAV CPCTY 59.01-62.00	$177,660.00	D1	36%	$113,702.40	$31,978.80	$0.00	$0.00	$0.00	$0.00	$31,978.80
5	COM-PAV/MAT28	COMPAV CPCTY 62.01-65.00	$184,790.00	D1	36%	$118,265.60	$33,262.20	$0.00	$0.00	$0.00	$0.00	$33,262.20
5	COM-PAV/MAT29	COMPAV CPCTY 65.01-68.00	$191,920.00	D1	36%	$122,828.80	$34,545.60	$0.00	$0.00	$0.00	$0.00	$34,545.60
5	COM-PAV/MAT3	COMPAV CPCTY .501-.750	$10,720.00	D1	36%	$6,860.80	$1,929.60	$0.00	$0.00	$0.00	$0.00	$1,929.60
5	COM-PAV/MAT30	COMPAV CPCTY 68.01-71.00	$199,050.00	D1	36%	$127,392.00	$35,829.00	$0.00	$0.00	$0.00	$0.00	$35,829.00
5	COM-PAV/MAT4	COMPAV CPCTY .751-1.00	$13,670.00	D1	36%	$8,748.80	$2,460.60	$0.00	$0.00	$0.00	$0.00	$2,460.60
5	COM-PAV/MAT5	COMPAV CPCTY 1.01-2.00	$20,800.00	D1	36%	$13,312.00	$3,744.00	$0.00	$0.00	$0.00	$0.00	$3,744.00
5	COM-PAV/MAT6	COMPAV CPCTY 2.01-4.00	$27,930.00	D1	36%	$17,875.20	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	COM-PAV/MAT7	COMPAV CPCTY 4.01-6.00	$35,060.00	D1	36%	$22,438.40	$6,310.80	$0.00	$0.00	$0.00	$0.00	$6,310.80
5	COM-PAV/MAT8	COMPAV CPCTY 6.01-8.00	$42,190.00	D1	36%	$27,001.60	$7,594.20	$0.00	$0.00	$0.00	$0.00	$7,594.20
5	COM-PAV/MAT9	COMPAV CPCTY 8.01-10.00	$49,320.00	D1	36%	$31,564.80	$8,877.60	$0.00	$0.00	$0.00	$0.00	$8,877.60
5	COM-PAV/MBASE	COM-PAV/M BASE LICENSE	$9,510.00	D1	36%	$6,086.40	$1,711.80	$0.00	$0.00	$0.00	$0.00	$1,711.80
5	COM-PAV/M-C01	COM-PAV/M 1TB (0-14TB)	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	COM-PAV/M-C02	COM-PAV/M 1TB (15-25TB)	$2,110.00	D1	36%	$1,350.40	$379.80	$0.00	$0.00	$0.00	$0.00	$379.80
5	COM-PAV/M-C03	COM-PAV/M 1TB (26-40TB)	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	COM-PAV/M-C04	COM-PAV/M 1TB (41-60TB)	$1,730.00	D1	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	COM-PAV/M-C05	COM-PAV/M 1TB (61-100TB)	$1,660.00	D1	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	COM-PAV/M-C06	COM-PAV/M 1TB (101-150TB)	$1,490.00	D1	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	COM-PAV/M-C07	COM-PAV/M 1TB (151-250TB)	$1,330.00	D1	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	COM-PAV/M-C08	COM-PAV/M 1TB (251-400TB)	$1,160.00	D1	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	COM-PAV/M-C09	COM-PAV/M 1TB (401-600TB)	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	COM-PAV/M-C10	COM-PAV/M 1TB(601-1000TB)	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	COM-PAV/M-C11	COMPAV/M 1TB(1001TB or greater)	$760.00	D1	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	COM-PAV/M-N01	COM-PAV/M 1TB (0-14TB) NLT3	$1,120.00	D1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	COM-PAV/M-N02	COM-PAV/M 1TB (15-25TB) NLT3	$1,060.00	D1	36%	$678.40	$190.80	$0.00	$0.00	$0.00	$0.00	$190.80
5	COM-PAV/M-N03	COM-PAV/M 1TB (26-40TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	COM-PAV/M-N04	COM-PAV/M 1TB (41-60TB) NLT3	$860.00	D1	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	COM-PAV/M-N05	COM-PAV/M 1TB (61-100TB) NLT3	$830.00	D1	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	COM-PAV/M-N06	COM-PAV/M 1TB (101-150TB) NLT3	$750.00	D1	36%	$480.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	COM-PAV/M-N07	COM-PAV/M 1TB (151-250TB) NLT3	$670.00	D1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	COM-PAV/M-N08	COM-PAV/M 1TB (251-400TB) NLT3	$580.00	D1	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	COM-PAV/M-N09	COM-PAV/M 1TB (401-600TB) NLT3	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	COM-PAV/M-N10	COM-PAV/M 1TB(601-1000TB) NLT3	$440.00	D1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	COM-PAV/M-N11	COMPAV/M 1TB(1001TB or greater) NLT3	$380.00	D1	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	COM-PAV/M-UPG	COM-PAV/M BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	COM-PAVM-R01	COM-PAV/M REG 1TB (0-14TB)	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	COM-PAVM-R02	COM-PAV/M REG 1TB (15-25TB)	$2,110.00	D1	36%	$1,350.40	$379.80	$0.00	$0.00	$0.00	$0.00	$379.80
5	COM-PAVM-R03	COM-PAV/M REG 1TB (26-40TB)	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	COM-PAVM-R04	COM-PAV/M REG 1TB (41-60TB)	$1,730.00	D1	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	COM-PAVM-R05	COM-PAV/M REG 1TB (61-100TB)	$1,660.00	D1	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	COM-PAVM-R06	COM-PAV/M REG 1TB (101-150TB)	$1,490.00	D1	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	COM-PAVM-R07	COM-PAV/M REG 1TB (151-250TB)	$1,330.00	D1	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	COM-PAVM-R08	COM-PAV/M REG 1TB (251-400TB)	$1,160.00	D1	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	COM-PAVM-R09	COM-PAV/M REG 1TB (401-600TB)	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	COM-PAVM-R10	COM-PAV/M REG 1TB (601-1000TB)	$880.00	D1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	COM-PAVM-R11	COMPAV/M REG 1TB (1001 TB+)	$760.00	D1	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	COM-PAVM-RBAS	COM-PAV/M REG BASE LICENSE	$9,510.00	D1	36%	$6,086.40	$1,711.80	$0.00	$0.00	$0.00	$0.00	$1,711.80
5	COM-PAVM-RUP	COM-PAV/M REG BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CONENB-T1	CON ENBL CPTY 0-.250	$0.00	D1	36%	$0.00	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	CONENB-T10	CON ENBL CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$4,480.20	$0.00	$0.00	$0.00	$0.00	$4,480.20
5	CONENB-T11	CON ENBL CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$5,023.80	$0.00	$0.00	$0.00	$0.00	$5,023.80
5	CONENB-T12	CON ENBL CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$5,567.40	$0.00	$0.00	$0.00	$0.00	$5,567.40
5	CONENB-T13	CON ENBL CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$6,111.00	$0.00	$0.00	$0.00	$0.00	$6,111.00
5	CONENB-T14	CON ENBL CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$6,654.60	$0.00	$0.00	$0.00	$0.00	$6,654.60
5	CONENB-T15	CON ENBL CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$7,198.20	$0.00	$0.00	$0.00	$0.00	$7,198.20
5	CONENB-T16	CON ENBL CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$7,741.80	$0.00	$0.00	$0.00	$0.00	$7,741.80
5	CONENB-T17	CON ENBL CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$8,285.40	$0.00	$0.00	$0.00	$0.00	$8,285.40
5	CONENB-T18	CON ENBL CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$8,829.00	$0.00	$0.00	$0.00	$0.00	$8,829.00
5	CONENB-T19	CON ENBL CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$9,372.60	$0.00	$0.00	$0.00	$0.00	$9,372.60
5	CONENB-T2	CON ENBL CPTY .251-.500	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	CONENB-T20	CON ENBL CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$9,916.20	$0.00	$0.00	$0.00	$0.00	$9,916.20
5	CONENB-T21	CON ENBL CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$10,459.80	$0.00	$0.00	$0.00	$0.00	$10,459.80
5	CONENB-T22	CON ENBL CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$11,003.40	$0.00	$0.00	$0.00	$0.00	$11,003.40
5	CONENB-T23	CON ENBL CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$11,547.00	$0.00	$0.00	$0.00	$0.00	$11,547.00
5	CONENB-T24	CON ENBL CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$12,090.60	$0.00	$0.00	$0.00	$0.00	$12,090.60
5	CONENB-T25	CON ENBL CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$12,634.20	$0.00	$0.00	$0.00	$0.00	$12,634.20
5	CONENB-T26	CON ENBL CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$13,177.80	$0.00	$0.00	$0.00	$0.00	$13,177.80
5	CONENB-T27	CON ENBL CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$13,721.40	$0.00	$0.00	$0.00	$0.00	$13,721.40
5	CONENB-T28	CON ENBL CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$14,265.00	$0.00	$0.00	$0.00	$0.00	$14,265.00
5	CONENB-T29	CON ENBL CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$14,808.60	$0.00	$0.00	$0.00	$0.00	$14,808.60
5	CONENB-T3	CON ENBL CPTY .501-.750	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	CONENB-T30	CON ENBL CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$15,352.20	$0.00	$0.00	$0.00	$0.00	$15,352.20
5	CONENB-T4	CON ENBL CPTY .751-1.00	$0.00	D1	36%	$0.00	$1,218.60	$0.00	$0.00	$0.00	$0.00	$1,218.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CONENB-T5	CON ENBL CPTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,762.20	$0.00	$0.00	$0.00	$0.00	$1,762.20
5	CONENB-T6	CON ENBL CPTY 2.01-4.00	$0.00	D1	36%	$0.00	$2,305.80	$0.00	$0.00	$0.00	$0.00	$2,305.80
5	CONENB-T7	CON ENBL CPTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,849.40	$0.00	$0.00	$0.00	$0.00	$2,849.40
5	CONENB-T8	CON ENBL CPTY 6.01-8.00	$0.00	D1	36%	$0.00	$3,393.00	$0.00	$0.00	$0.00	$0.00	$3,393.00
5	CONENB-T9	CON ENBL CPTY 8.01-10.00	$0.00	D1	36%	$0.00	$3,936.60	$0.00	$0.00	$0.00	$0.00	$3,936.60
5	CPAV-T1-T4UP	COM PAV T1-T4 UPG	$0.00	D1	36%	$0.00	$531.00	$0.00	$0.00	$0.00	$0.00	$531.00
5	CPAV-T5-30UP	COMPAV T5-T30 UPG	$0.00	D1	36%	$0.00	$1,283.40	$0.00	$0.00	$0.00	$0.00	$1,283.40
5	CPEER-T1-4UP	COMPPEER T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$1,348.20	$0.00	$0.00	$0.00	$0.00	$1,348.20
5	CPEER-T5-35UP	COMPPEER T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	CSL-MSU-BASE	CATALOG S BASE-3 MSU	$2,050.00	D1	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	CSL-MSU-M00	CATALOG S 4-45 MSU	$410.00	D1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	CSL-MSU-M01	CATALOG S 46-175 MSU	$290.00	D1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	CSL-MSU-M02	CATALOG S 176-315 MSU	$270.00	D1	36%	$172.80	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	CSL-MSU-M03	CATALOG S 316-575 MSU	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	CSL-MSU-M04	CATALOG S 576-875 MSU	$230.00	D1	36%	$147.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	CSL-MSU-M05	CATALOG S 876-1315 MSU	$210.00	D1	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	CSL-MSU-M06	CATALOG S 1316-1975 MSU	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	CSL-MSU-M07	CATALOG S 1976 & UP MSU	$160.00	D1	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	CSL-MSU-UPG	CATALOG S UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSL-MVS-MIP1	CAT SOL MVS, 1-200 MIPS	$14,400.00	D1	36%	$9,216.00	$2,592.00	$0.00	$0.00	$0.00	$0.00	$2,592.00
5	CSL-MVS-MIP10	CAT COL MVS, 1801-2000 MIPS	$273,600.00	D1	36%	$175,104.00	$49,248.00	$0.00	$0.00	$0.00	$0.00	$49,248.00
5	CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	$302,400.00	D1	36%	$193,536.00	$54,432.00	$0.00	$0.00	$0.00	$0.00	$54,432.00
5	CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	$43,200.00	D1	36%	$27,648.00	$7,776.00	$0.00	$0.00	$0.00	$0.00	$7,776.00
5	CSL-MVS-MIP3	CAT SOL MVS, 401-600 MIPS	$72,000.00	D1	36%	$46,080.00	$12,960.00	$0.00	$0.00	$0.00	$0.00	$12,960.00
5	CSL-MVS-MIP4	CAT SOL MVS, 601-800 MIPS	$100,800.00	D1	36%	$64,512.00	$18,144.00	$0.00	$0.00	$0.00	$0.00	$18,144.00
5	CSL-MVS-MIP5	CSL-MVS-MIP5	$129,600.00	D1	36%	$82,944.00	$23,328.00	$0.00	$0.00	$0.00	$0.00	$23,328.00
5	CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	$158,400.00	D1	36%	$101,376.00	$28,512.00	$0.00	$0.00	$0.00	$0.00	$28,512.00
5	CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	$187,200.00	D1	36%	$119,808.00	$33,696.00	$0.00	$0.00	$0.00	$0.00	$33,696.00
5	CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	$216,000.00	D1	36%	$138,240.00	$38,880.00	$0.00	$0.00	$0.00	$0.00	$38,880.00
5	CSL-MVS-MIP9	CAT SOL MVS, 1601-1800 MIPS	$244,800.00	D1	36%	$156,672.00	$44,064.00	$0.00	$0.00	$0.00	$0.00	$44,064.00
5	CSL-MVS-UPG	CAT SOL MVS, UPGRADE	$28,800.00	D1	36%	$18,432.00	$5,184.00	$0.00	$0.00	$0.00	$0.00	$5,184.00
5	CTLM-T1-T4UP	CTL MSP T1-T4UP	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CTLM-T5-12UP	CTL MSP T5-T12UP	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CTLV-T1-T4UP	CTL VOS T1-T4UP	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CTLV-T5-12UP	CTL VOS T5-T12UP	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	CUCJ-ENB	SPECIAL PKG SW TITLES CUC JIANGXI FULL	$86,655.00	D1	36%	$55,459.20	$15,597.90	$0.00	$0.00	$0.00	$0.00	$15,597.90
5	CUCJ-LTD	SPECIAL PKG SW TITLES CUC JIANGXI LTD	$37,140.00	D1	36%	$23,769.60	$6,685.20	$0.00	$0.00	$0.00	$0.00	$6,685.20
5	CUCX-ENB	SPECIAL PKG SW TITLES CUC XINJIANG FULL	$320,625.00	D1	36%	$205,200.00	$57,712.50	$0.00	$0.00	$0.00	$0.00	$57,712.50
5	CUCX-LTD	SPECIAL PKG SW TITLES CUC XINJIANG DMX	$137,425.00	D1	36%	$87,952.00	$24,736.50	$0.00	$0.00	$0.00	$0.00	$24,736.50
5	D7SWAPD4-SW	SW LIC 507 TO 514 SWAP	$0.00	D1	36%	$0.00	$10,650.00	$0.00	$0.00	$0.00	$0.00	$10,650.00
5	D-ATSM-BAS	ADV TIERED STORAGE MGMT BUNDLE FOR DMX	$0.00	D1	36%	$0.00	$2,481.30	$0.00	$0.00	$0.00	$0.00	$2,481.30
5	D-ATSM-C01	DMX ADV TIER MGMT SW 1TB (0-14TB)	$0.00	D1	36%	$0.00	$277.20	$0.00	$0.00	$0.00	$0.00	$277.20
5	D-ATSM-C02	DMX ADV TIER MGMT SW 1TB (15-25TB)	$0.00	D1	36%	$0.00	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	D-ATSM-C03	DMX ADV TIER MGMT SW 1TB (26-40TB)	$0.00	D1	36%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	D-ATSM-C04	DMX ADV TIER MGMT SW 1TB (41-60TB)	$0.00	D1	36%	$0.00	$211.50	$0.00	$0.00	$0.00	$0.00	$211.50
5	D-ATSM-C05	DMX ADV TIER MGMT SW 1TB (61-100TB)	$0.00	D1	36%	$0.00	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	D-ATSM-C06	DMX ADV TIER MGMT SW 1TB (101-150TB)	$0.00	D1	36%	$0.00	$184.50	$0.00	$0.00	$0.00	$0.00	$184.50
5	D-ATSM-C07	DMX ADV TIER MGMT SW 1TB (151-250TB)	$0.00	D1	36%	$0.00	$164.70	$0.00	$0.00	$0.00	$0.00	$164.70
5	D-ATSM-C08	DMX ADV TIER MGMT SW 1TB (251-400TB)	$0.00	D1	36%	$0.00	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	D-ATSM-C09	DMX ADV TIER MGMT SW 1TB (401-600TB)	$0.00	D1	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	D-ATSM-C10	DMX ADV TIER MGMT SW 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	D-ATSM-C11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	$0.00	D1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	D-ATSM-N01	DMX ADV TIER MGMT SW 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	D-ATSM-N02	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$128.70	$0.00	$0.00	$0.00	$0.00	$128.70
5	D-ATSM-N03	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$112.50	$0.00	$0.00	$0.00	$0.00	$112.50
5	D-ATSM-N04	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$107.10	$0.00	$0.00	$0.00	$0.00	$107.10
5	D-ATSM-N05	DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	D-ATSM-N06	DMX ADV TIER MGMT SW 1TB (101-150TB) NLT	$0.00	D1	36%	$0.00	$90.90	$0.00	$0.00	$0.00	$0.00	$90.90
5	D-ATSM-N07	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	$0.00	D1	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	D-ATSM-N08	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	$0.00	D1	36%	$0.00	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	D-ATSM-N09	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT	$0.00	D1	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	D-ATSM-N10	DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	D-ATSM-N11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)N	$0.00	D1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	DCP-PC-BASE	DCP-PC BUNDLE BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C01	DCP AND PC BUNDLE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C02	DCP AND PC BUNDLE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C03	DCP AND PC BUNDLE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C04	DCP AND PC BUNDLE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C05	DCP AND PC BUNDLE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C06	DCP AND PC BUNDLE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C07	DCP AND PC BUNDLE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C08	DCP AND PC BUNDLE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C09	DCP AND PC BUNDLE1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C10	DCP AND PC BUNDLE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-C11	DCP & PC BUNDLE 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N01	DCP AND PC BUNDLE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N02	DCP AND PC BUNDLE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N03	DCP AND PC BUNDLE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N04	DCP AND PC BUNDLE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N05	DCP AND PC BUNDLE 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCP-PC-N06	DCP AND PC BUNDLE 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N07	DCP AND PC BUNDLE1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N08	DCP AND PC BUNDLE 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N09	DCP AND PC BUNDLE 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N10	DCP AND PC BUNDLE 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCP-PC-N11	DCP & PC BNDL 1TB(1001TB or greater)NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-MF-BAS	DMX MAINFRAME PKG BASE	$0.00	D1	36%	$0.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	D-MF-C01	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	D-MF-C02	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	D-MF-C03	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	D-MF-C04	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	D-MF-C05	DMX MNFRM PKG SWR 1TB (61-100TB)	$0.00	D1	36%	$0.00	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	D-MF-C06	DMX MNFRM PKG SWR 1TB (101-150TB)	$0.00	D1	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	D-MF-C07	DMX MNFRM PKG SWR 1TB (151-250TB)	$0.00	D1	36%	$0.00	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	D-MF-C08	DMX MNFRM PKG SWR 1TB (401-600TB)	$0.00	D1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	D-MF-C09	DMX MNFRM PKG SWR 1TB (401-600TB)	$0.00	D1	36%	$0.00	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	D-MF-C10	DMX MNFRM PKG SWR 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	D-MF-C11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$0.00	D1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	D-MF-N01	DMX MNFRAME PKG SOFTWRE 1TB (0-14TB)NLT3	$0.00	D1	36%	$0.00	$231.30	$0.00	$0.00	$0.00	$0.00	$231.30
5	D-MF-N02	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$216.90	$0.00	$0.00	$0.00	$0.00	$216.90
5	D-MF-N03	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$191.70	$0.00	$0.00	$0.00	$0.00	$191.70
5	D-MF-N04	DMX MNFRM PKG SWR 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	D-MF-N05	DMX MNFRM PKG SWR 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	D-MF-N06	DMX MNFRM PKG SWR 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	D-MF-N07	DMX MNFRM PKG SWR 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	D-MF-N08	DMX MNFRM PKG SWR 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	D-MF-N09	DMX MNFRM PKG SWR 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	D-MF-N10	DMX MNFRM PKG SWR 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	D-MF-N11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$0.00	D1	36%	$0.00	$78.30	$0.00	$0.00	$0.00	$0.00	$78.30
5	D-MF-R01	DMX MNFRM PKG SWR REG 1TB (0-14TB)	$0.00	D1	36%	$0.00	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	D-MF-R02	DMX MNFRM PKG SWR REG 1TB (15-25TB)	$0.00	D1	36%	$0.00	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	D-MF-R03	DMX MNFRM PKG SWR REG 1TB (26-40TB)	$0.00	D1	36%	$0.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	D-MF-R04	DMX MNFRM PKG SWR REG 1TB (41-60TB)	$0.00	D1	36%	$0.00	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	D-MF-R05	DMX MNFRM PKG SWR REG 1TB (61-100TB)	$0.00	D1	36%	$0.00	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	D-MF-R06	DMX MNFRM PKG SWR REG 1TB (101-150TB)	$0.00	D1	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	D-MF-R07	DMX MNFRM PKG SWR REG 1TB (151-250TB)	$0.00	D1	36%	$0.00	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	D-MF-R08	DMX MNFRM PKG SWR REG 1TB (251-400TB)	$0.00	D1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	D-MF-R09	DMX MNFRM PKG SWR REG 1TB (401-600TB)	$0.00	D1	36%	$0.00	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	D-MF-R10	DMX MNFRM PKG SWR REG 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	D-MF-R11	DMX MNFRM PKG SWR REG 1TB (1001 TB+)	$0.00	D1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	D-MF-RBAS	DMX MNFRM PKG SWR BASE LICENSE	$0.00	D1	36%	$0.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	D-MF-RUP	DMX MNFRM PKG SWR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DM-T1-4UP	SRDF-DM-T1-T4UPGRADE	$0.00	D1	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	DM-T5-30UP	SRDF-DM-T5-30UPGRADE	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	DM-T5-35UP	SRDF-DM T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	DRU-BASE	DRU BASE LICENSE	$7,700.00	D1	36%	$4,928.00	$1,386.00	$0.00	$0.00	$0.00	$0.00	$1,386.00
5	DRU-C01	DRU 1TB (0-14TB)	$1,900.00	D1	36%	$1,216.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	DRU-C02	DRU 1TB (15-25TB)	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	DRU-C03	DRU 1TB (26-40TB)	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	DRU-C04	DRU 1TB (41-60TB)	$1,470.00	D1	36%	$940.80	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	DRU-C05	DRU 1TB (61-100TB)	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	DRU-C06	DRU 1TB (101-150TB)	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	DRU-C07	DRU 1TB (151-250TB)	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	DRU-C08	DRU 1TB (251-400TB)	$980.00	D1	36%	$627.20	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	DRU-C09	DRU 1TB (401-600TB)	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	DRU-C10	DRU 1TB (601-1000TB)	$740.00	D1	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	DRU-C11	DRU1TB(1001-1500TB)	$640.00	D1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	DRU-T01	DATA RELO 0-.250	$0.00	D1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	DRU-T02	DATA RELO .251-.500	$0.00	D1	36%	$0.00	$694.80	$0.00	$0.00	$0.00	$0.00	$694.80
5	DRU-T03	DATA RELO .501-.750	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	DRU-T04	DATA RELO .751-1.00	$0.00	D1	36%	$0.00	$1,256.40	$0.00	$0.00	$0.00	$0.00	$1,256.40
5	DRU-T05	DATA RELO 1.01-2.00	$0.00	D1	36%	$0.00	$1,940.40	$0.00	$0.00	$0.00	$0.00	$1,940.40
5	DRU-T06	DATA RELO 2.01-4.00	$0.00	D1	36%	$0.00	$2,624.40	$0.00	$0.00	$0.00	$0.00	$2,624.40
5	DRU-T07	DATA RELO 4.01-6.00	$0.00	D1	36%	$0.00	$3,308.40	$0.00	$0.00	$0.00	$0.00	$3,308.40
5	DRU-T08	DATA RELO 6.01-8.00	$0.00	D1	36%	$0.00	$3,992.40	$0.00	$0.00	$0.00	$0.00	$3,992.40
5	DRU-T09	DATA RELO 8.01-10.00	$0.00	D1	36%	$0.00	$4,676.40	$0.00	$0.00	$0.00	$0.00	$4,676.40
5	DRU-T10	DATA RELO 10.01-12.00	$0.00	D1	36%	$0.00	$5,360.40	$0.00	$0.00	$0.00	$0.00	$5,360.40
5	DRU-T11	DATA RELO 12.01-14.00	$0.00	D1	36%	$0.00	$6,044.40	$0.00	$0.00	$0.00	$0.00	$6,044.40
5	DRU-T12	DATA RELO 14.01-17.00	$0.00	D1	36%	$0.00	$6,728.40	$0.00	$0.00	$0.00	$0.00	$6,728.40
5	DRU-T13	DATA RELO 17.01-20.00	$0.00	D1	36%	$0.00	$7,412.40	$0.00	$0.00	$0.00	$0.00	$7,412.40
5	DRU-T14	DATA RELO 20.01-23.00	$0.00	D1	36%	$0.00	$8,096.40	$0.00	$0.00	$0.00	$0.00	$8,096.40
5	DRU-T1-4U	DATA RELO T1-T4UPG	$0.00	D1	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	DRU-T15	DATA RELO 23.01-26.00	$0.00	D1	36%	$0.00	$8,780.40	$0.00	$0.00	$0.00	$0.00	$8,780.40
5	DRU-T16	DATA RELO 26.01-29.00	$0.00	D1	36%	$0.00	$9,464.40	$0.00	$0.00	$0.00	$0.00	$9,464.40
5	DRU-T17	DATA RELO 29.01-32.00	$0.00	D1	36%	$0.00	$10,148.40	$0.00	$0.00	$0.00	$0.00	$10,148.40
5	DRU-T18	DATA RELO 32.01-35.00	$0.00	D1	36%	$0.00	$10,832.40	$0.00	$0.00	$0.00	$0.00	$10,832.40
5	DRU-T19	DATA RELO 35.01-38.00	$0.00	D1	36%	$0.00	$11,516.40	$0.00	$0.00	$0.00	$0.00	$11,516.40
5	DRU-T20	DATA RELO 38.01-41.00	$0.00	D1	36%	$0.00	$12,200.40	$0.00	$0.00	$0.00	$0.00	$12,200.40
5	DRU-T21	DATA RELO 41.01-44.00	$0.00	D1	36%	$0.00	$12,884.40	$0.00	$0.00	$0.00	$0.00	$12,884.40
5	DRU-T22	DATA RELO 44.01-47.00	$0.00	D1	36%	$0.00	$13,568.40	$0.00	$0.00	$0.00	$0.00	$13,568.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DRU-T23	DATA RELO 47.01-50.00	$0.00	D1	36%	$0.00	$14,252.40	$0.00	$0.00	$0.00	$0.00	$14,252.40
5	DRU-T24	DATA RELO 50.01-53.00	$0.00	D1	36%	$0.00	$14,936.40	$0.00	$0.00	$0.00	$0.00	$14,936.40
5	DRU-T25	DATA RELO 53.01-56.00	$0.00	D1	36%	$0.00	$15,620.40	$0.00	$0.00	$0.00	$0.00	$15,620.40
5	DRU-T26	DATA RELO 56.01-59.00	$0.00	D1	36%	$0.00	$16,304.40	$0.00	$0.00	$0.00	$0.00	$16,304.40
5	DRU-T27	DATA RELO 59.01-62.00	$0.00	D1	36%	$0.00	$16,988.40	$0.00	$0.00	$0.00	$0.00	$16,988.40
5	DRU-T28	DATA RELO 62.01-65.00	$0.00	D1	36%	$0.00	$17,672.40	$0.00	$0.00	$0.00	$0.00	$17,672.40
5	DRU-T29	DATA RELO 65.01-68.00	$0.00	D1	36%	$0.00	$18,356.40	$0.00	$0.00	$0.00	$0.00	$18,356.40
5	DRU-T30	DATA RELO 68.01-71.00	$0.00	D1	36%	$0.00	$19,040.40	$0.00	$0.00	$0.00	$0.00	$19,040.40
5	DRU-T31	DATA RELO 71.01-74.00	$0.00	D1	36%	$0.00	$19,724.40	$0.00	$0.00	$0.00	$0.00	$19,724.40
5	DRU-T32	DATA RELO 74.01-77.00	$0.00	D1	36%	$0.00	$20,408.40	$0.00	$0.00	$0.00	$0.00	$20,408.40
5	DRU-T33	DATA RELO 77.01-80.00	$0.00	D1	36%	$0.00	$21,092.40	$0.00	$0.00	$0.00	$0.00	$21,092.40
5	DRU-T34	DATA RELO 80.01-83.00	$0.00	D1	36%	$0.00	$21,776.40	$0.00	$0.00	$0.00	$0.00	$21,776.40
5	DRU-T35	DATA RELO 83.01-86.00	$0.00	D1	36%	$0.00	$22,460.40	$0.00	$0.00	$0.00	$0.00	$22,460.40
5	DRU-T5-35U	DATA RELO T5-T35UPG	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	DRU-UPG	DRU BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-TIERADD-BAS	DMX FAST ADD BASE LICENSE	$0.00	D1	36%	$0.00	$694.44	$0.00	$0.00	$0.00	$0.00	$694.44
5	D-TIERADD-C01	DMX FAST ADD SOFTWARE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	D-TIERADD-C02	DMX FAST ADD SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$72.54	$0.00	$0.00	$0.00	$0.00	$72.54
5	D-TIERADD-C03	DMX FAST ADD SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$63.72	$0.00	$0.00	$0.00	$0.00	$63.72
5	D-TIERADD-C04	DMX FAST ADD SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$59.58	$0.00	$0.00	$0.00	$0.00	$59.58
5	D-TIERADD-C05	DMX FAST ADD SOFTWARE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	D-TIERADD-C06	DMX FAST ADD SOFTWARE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$51.48	$0.00	$0.00	$0.00	$0.00	$51.48
5	D-TIERADD-C07	DMX FAST ADD SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$46.08	$0.00	$0.00	$0.00	$0.00	$46.08
5	D-TIERADD-C08	DMX FAST ADD SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$40.14	$0.00	$0.00	$0.00	$0.00	$40.14
5	D-TIERADD-C09	DMX FAST ADD SOFTWARE 1TB (401-600TB)	$0.00	D1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	D-TIERADD-C10	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$30.06	$0.00	$0.00	$0.00	$0.00	$30.06
5	D-TIERADD-C11	DMX FAST ADD 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$26.64	$0.00	$0.00	$0.00	$0.00	$26.64
5	D-TIERADD-N01	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$39.06	$0.00	$0.00	$0.00	$0.00	$39.06
5	D-TIERADD-N02	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$36.54	$0.00	$0.00	$0.00	$0.00	$36.54
5	D-TIERADD-N03	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$31.86	$0.00	$0.00	$0.00	$0.00	$31.86
5	D-TIERADD-N04	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$29.52	$0.00	$0.00	$0.00	$0.00	$29.52
5	D-TIERADD-N05	DMX FAST ADD 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$28.44	$0.00	$0.00	$0.00	$0.00	$28.44
5	D-TIERADD-N06	DMX FAST ADD 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$25.92	$0.00	$0.00	$0.00	$0.00	$25.92
5	D-TIERADD-N07	DMX FAST ADD 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$23.04	$0.00	$0.00	$0.00	$0.00	$23.04
5	D-TIERADD-N08	DMX FAST ADD 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$19.98	$0.00	$0.00	$0.00	$0.00	$19.98
5	D-TIERADD-N09	DMX FAST ADD 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	D-TIERADD-N10	DMX FAST ADD 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$15.48	$0.00	$0.00	$0.00	$0.00	$15.48
5	D-TIERADD-N11	DMX FAST ADD 1TB (1001TB or >) NLT3	$0.00	D1	36%	$0.00	$12.96	$0.00	$0.00	$0.00	$0.00	$12.96
5	D-TIERPKG-BAS	DMX FAST PKG BASE LICENSE	$0.00	D1	36%	$0.00	$1,953.00	$0.00	$0.00	$0.00	$0.00	$1,953.00
5	D-TIERPKG-C01	DMX FAST PKG SOFTWARE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$218.52	$0.00	$0.00	$0.00	$0.00	$218.52
5	D-TIERPKG-C02	DMX FAST PKG SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	D-TIERPKG-C03	DMX FAST PKG SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$179.46	$0.00	$0.00	$0.00	$0.00	$179.46
5	D-TIERPKG-C04	DMX FAST PKG SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$166.50	$0.00	$0.00	$0.00	$0.00	$166.50
5	D-TIERPKG-C05	DMX FAST PKG SOFTWARE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$160.56	$0.00	$0.00	$0.00	$0.00	$160.56
5	D-TIERPKG-C06	DMX FAST PKG SOFTWARE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$145.26	$0.00	$0.00	$0.00	$0.00	$145.26
5	D-TIERPKG-C07	DMX FAST PKG SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$129.24	$0.00	$0.00	$0.00	$0.00	$129.24
5	D-TIERPKG-C08	DMX FAST PKG SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$112.14	$0.00	$0.00	$0.00	$0.00	$112.14
5	D-TIERPKG-C09	DMX FAST PKG SOFTWARE 1TB (401-600TB)	$0.00	D1	36%	$0.00	$96.84	$0.00	$0.00	$0.00	$0.00	$96.84
5	D-TIERPKG-C10	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$85.68	$0.00	$0.00	$0.00	$0.00	$85.68
5	D-TIERPKG-C11	DMX FAST PKG 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$75.06	$0.00	$0.00	$0.00	$0.00	$75.06
5	D-TIERPKG-N01	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$109.26	$0.00	$0.00	$0.00	$0.00	$109.26
5	D-TIERPKG-N02	DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	D-TIERPKG-N03	DMX FAST PKG SOFTWARE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$89.64	$0.00	$0.00	$0.00	$0.00	$89.64
5	D-TIERPKG-N04	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$83.16	$0.00	$0.00	$0.00	$0.00	$83.16
5	D-TIERPKG-N05	DMX FAST PKG 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$80.28	$0.00	$0.00	$0.00	$0.00	$80.28
5	D-TIERPKG-N06	DMX FAST PKG 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$72.54	$0.00	$0.00	$0.00	$0.00	$72.54
5	D-TIERPKG-N07	DMX FAST PKG 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$64.98	$0.00	$0.00	$0.00	$0.00	$64.98
5	D-TIERPKG-N08	DMX FAST PKG 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$56.16	$0.00	$0.00	$0.00	$0.00	$56.16
5	D-TIERPKG-N09	DMX FAST PKG 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$48.42	$0.00	$0.00	$0.00	$0.00	$48.42
5	D-TIERPKG-N10	DMX FAST PKG 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$43.02	$0.00	$0.00	$0.00	$0.00	$43.02
5	D-TIERPKG-N11	DMX FAST PKG 1TB (1001TB or >) NLT3	$0.00	D1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	DYNCP-BASE	DYNAMIC CACHE PARTITIONING BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C01	DYNAMIC CACHE PARTITIONING 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C02	DYNAMIC CACHE PARTITIONING 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C03	DYNAMIC CACHE PARTITIONING 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C04	DYNAMIC CACHE PARTITIONING 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C05	DCP 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C06	DCP 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C07	DCP 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C08	DCP 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C09	DCP 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C10	DCP 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-C11	DCP 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N01	DCP 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N02	DCP 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N03	DCP 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N04	DCP 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N05	DCP 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N06	DCP 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N07	DCP 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DYNCP-N08	DCP 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N09	DCP 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N10	DCP 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DYNCP-N11	DCP 1TB (1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECRC-T01	ECRC CAPACITY 0-.250	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	ECRC-T02	ECRC CAPACITY .251-.500	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	ECRC-T03	ECRC CAPACITY .501-.750	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	ECRC-T04	ECRC CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$3,691.80	$0.00	$0.00	$0.00	$0.00	$3,691.80
5	ECRC-T05	ECRC CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$5,635.80	$0.00	$0.00	$0.00	$0.00	$5,635.80
5	ECRC-T06	ECRC CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$7,579.80	$0.00	$0.00	$0.00	$0.00	$7,579.80
5	ECRC-T07	ECRC CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$9,523.80	$0.00	$0.00	$0.00	$0.00	$9,523.80
5	ECRC-T08	ECRC CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$11,467.80	$0.00	$0.00	$0.00	$0.00	$11,467.80
5	ECRC-T09	ECRC CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$13,411.80	$0.00	$0.00	$0.00	$0.00	$13,411.80
5	ECRC-T10	ECRC CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$15,355.80	$0.00	$0.00	$0.00	$0.00	$15,355.80
5	ECRC-T11	ECRC CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$17,299.80	$0.00	$0.00	$0.00	$0.00	$17,299.80
5	ECRC-T12	ECRC CAPACITY 14.01-17.00	$0.00	D1	36%	$0.00	$19,243.80	$0.00	$0.00	$0.00	$0.00	$19,243.80
5	ECRC-T13	ECRC CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$21,187.80	$0.00	$0.00	$0.00	$0.00	$21,187.80
5	ECRC-T14	ECRC CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$23,131.80	$0.00	$0.00	$0.00	$0.00	$23,131.80
5	ECRC-T1-4UP	ECRC T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECRC-T15	ECRC CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$25,075.80	$0.00	$0.00	$0.00	$0.00	$25,075.80
5	ECRC-T16	ECRC CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$27,019.80	$0.00	$0.00	$0.00	$0.00	$27,019.80
5	ECRC-T17	ECRC CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$28,963.80	$0.00	$0.00	$0.00	$0.00	$28,963.80
5	ECRC-T18	ECRC CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$30,907.80	$0.00	$0.00	$0.00	$0.00	$30,907.80
5	ECRC-T19	ECRC CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$32,851.80	$0.00	$0.00	$0.00	$0.00	$32,851.80
5	ECRC-T20	ECRC CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$34,795.80	$0.00	$0.00	$0.00	$0.00	$34,795.80
5	ECRC-T21	ECRC CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$36,739.80	$0.00	$0.00	$0.00	$0.00	$36,739.80
5	ECRC-T22	ECRC CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$38,683.80	$0.00	$0.00	$0.00	$0.00	$38,683.80
5	ECRC-T23	ECRC CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$40,627.80	$0.00	$0.00	$0.00	$0.00	$40,627.80
5	ECRC-T24	ECRC CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$42,571.80	$0.00	$0.00	$0.00	$0.00	$42,571.80
5	ECRC-T25	ECRC CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$44,515.80	$0.00	$0.00	$0.00	$0.00	$44,515.80
5	ECRC-T26	ECRC CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$46,459.80	$0.00	$0.00	$0.00	$0.00	$46,459.80
5	ECRC-T27	ECRC CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$48,403.80	$0.00	$0.00	$0.00	$0.00	$48,403.80
5	ECRC-T28	ECRC CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$50,347.80	$0.00	$0.00	$0.00	$0.00	$50,347.80
5	ECRC-T29	ECRC CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$52,291.80	$0.00	$0.00	$0.00	$0.00	$52,291.80
5	ECRC-T30	ECRC CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$54,235.80	$0.00	$0.00	$0.00	$0.00	$54,235.80
5	ECRC-T31	ECRC CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$56,179.80	$0.00	$0.00	$0.00	$0.00	$56,179.80
5	ECRC-T32	ECRC CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$58,123.80	$0.00	$0.00	$0.00	$0.00	$58,123.80
5	ECRC-T33	ECRC CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$60,067.80	$0.00	$0.00	$0.00	$0.00	$60,067.80
5	ECRC-T34	ECRC CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$62,011.80	$0.00	$0.00	$0.00	$0.00	$62,011.80
5	ECRC-T35	ECRC CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$63,955.80	$0.00	$0.00	$0.00	$0.00	$63,955.80
5	ECRC-T5-30UP	ECRC T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	ECRC-T5-35UP	ECRC T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,944.00	$0.00	$0.00	$0.00	$0.00	$1,944.00
5	E-DCHK-NTDEP	EMC DBLCHECK NT DEPT	$4,750.00	D1	36%	$3,040.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	E-DCHK-NTENT	EMC DBLCHECK NT ENTER	$6,910.00	D1	36%	$4,422.40	$1,243.80	$0.00	$0.00	$0.00	$0.00	$1,243.80
5	E-DCHK-NTWG	EMC DBLCHECK NT WKGRP	$1,940.00	D1	36%	$1,241.60	$349.20	$0.00	$0.00	$0.00	$0.00	$349.20
5	E-DCHK-UDEP	EMC DBLCHECK UNIX DEPT	$0.00	D1	36%	$0.00	$912.60	$0.00	$0.00	$0.00	$0.00	$912.60
5	E-DCHK-UENT	EMC DBLCHECK UNIX ENTER	$0.00	D1	36%	$0.00	$1,279.80	$0.00	$0.00	$0.00	$0.00	$1,279.80
5	E-DCHK-UGLOB	EMC DBLCHECK UNIX GLOBL	$0.00	D1	36%	$0.00	$1,632.60	$0.00	$0.00	$0.00	$0.00	$1,632.60
5	E-DCHK-UWG	EMC DBLCHECK UNIX WKGRP	$0.00	D1	36%	$0.00	$367.20	$0.00	$0.00	$0.00	$0.00	$367.20
5	ENGTY-SB-BAS	VMAX ENGINUITY BASE LICENSE	$8,080.00	D1	36%	$5,171.20	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	ENGTY-SB-C01	VMAX ENGINUITY 1TB (0-14TB)	$2,020.00	D1	36%	$1,292.80	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	ENGTY-SB-C02	VMAX ENGINUITY 1TB (15-25TB)	$1,940.00	D1	36%	$1,241.60	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	ENGTY-SB-C03	VMAX ENGINUITY 1TB (26-40TB)	$1,860.00	D1	36%	$1,190.40	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	ENGTY-SB-C04	VMAX ENGINUITY 1TB (41-60TB)	$1,790.00	D1	36%	$1,145.60	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	ENGTY-SB-C05	VMAX ENGINUITY 1TB (61-100TB)	$1,710.00	D1	36%	$1,094.40	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	ENGTY-SB-C06	VMAX ENGINUITY 1TB (101-150TB)	$1,650.00	D1	36%	$1,056.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	ENGTY-SB-C07	VMAX ENGINUITY 1TB (151-250TB)	$1,580.00	D1	36%	$1,011.20	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	ENGTY-SB-C08	VMAX ENGINUITY 1TB (251-400TB)	$1,520.00	D1	36%	$972.80	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	ENGTY-SB-C09	VMAX ENGINUITY 1TB (401-600TB)	$1,460.00	D1	36%	$934.40	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	ENGTY-SB-C10	VMAX ENGINUITY 1TB (601-1000TB)	$1,400.00	D1	36%	$896.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	ENGTY-SB-C11	VMAX ENGINUITY 1TB (1001TB or greater)	$1,340.00	D1	36%	$857.60	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	ENGTY-SB-N01	VMAX ENGINUITY 1TB (0-14TB) NLT3	$910.00	D1	36%	$582.40	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	ENGTY-SB-N02	VMAX ENGINUITY 1TB (15-25TB) NLT3	$870.00	D1	36%	$556.80	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	ENGTY-SB-N03	VMAX ENGINUITY 1TB (26-40TB) NLT3	$840.00	D1	36%	$537.60	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	ENGTY-SB-N04	VMAX ENGINUITY 1TB (41-60TB) NLT3	$800.00	D1	36%	$512.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	ENGTY-SB-N05	VMAX ENGINUITY 1TB (61-100TB) NLT3	$770.00	D1	36%	$492.80	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	ENGTY-SB-N06	VMAX ENGINUITY 1TB (101-150TB) NLT3	$740.00	D1	36%	$473.60	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	ENGTY-SB-N07	VMAX ENGINUITY 1TB (151-250TB) NLT3	$710.00	D1	36%	$454.40	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	ENGTY-SB-N08	VMAX ENGINUITY 1TB (251-400TB) NLT3	$680.00	D1	36%	$435.20	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	ENGTY-SB-N09	VMAX ENGINUITY 1TB (401-600TB) NLT3	$660.00	D1	36%	$422.40	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	ENGTY-SB-N10	VMAX ENGINUITY 1TB (601-1000TB) NLT3	$630.00	D1	36%	$403.20	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	ENGTY-SB-N11	VMAX ENGINTY 1TB (1001TB or >)NLT3	$600.00	D1	36%	$384.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	ENGTY-SB-UPG	VMAX ENGINUITY BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-VMX-BASE	ESA FOR VMAX BASE NEW LICENSE=CB	$0.00	D1	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	ESA-VMX-C-UPG	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-VMX-NON1	ESA FOR VMAX NON-SATA 0-14TB=CB	$0.00	D1	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	ESA-VMX-NON10	ESA FOR VMAX NON-SATA 601-1000TB=CB	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	ESA-VMX-NON11	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	$0.00	D1	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	ESA-VMX-NON2	ESA FOR VMAX NON-SATA 15-25TB=CB	$0.00	D1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	ESA-VMX-NON3	ESA FOR VMAX NON-SATA 26-40TB=CB	$0.00	D1	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESA-VMX-NON4	ESA FOR VMAX NON-SATA 41-60TB=CB	$0.00	D1	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	ESA-VMX-NON5	ESA FOR VMAX NON-SATA 61-100TB=CB	$0.00	D1	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	ESA-VMX-NON6	ESA FOR VMAX NON-SATA 101-150TB=CB	$0.00	D1	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	ESA-VMX-NON7	ESA FOR VMAX NON-SATA 151-250TB=CB	$0.00	D1	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	ESA-VMX-NON8	ESA FOR VMAX NON-SATA 251-400TB=CB	$0.00	D1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	ESA-VMX-NON9	ESA FOR VMAX NON-SATA 401-600TB=CB	$0.00	D1	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	ESA-VMX-SAT1	ESA FOR VMAX SATA 0-14TB=CB	$0.00	D1	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	ESA-VMX-SAT10	ESA FOR VMAX SATA 601-1000TB=CB	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	ESA-VMX-SAT11	ESA FOR VMAX SATA 1001TB-PLUS=CB	$0.00	D1	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	ESA-VMX-SAT2	ESA FOR VMAX SATA 15-25TB=CB	$0.00	D1	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	ESA-VMX-SAT3	ESA FOR VMAX SATA 26-40TB=CB	$0.00	D1	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	ESA-VMX-SAT4	ESA FOR VMAX SATA 41-60TB=CB	$0.00	D1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	ESA-VMX-SAT5	ESA FOR VMAX SATA 61-100TB=CB	$0.00	D1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	ESA-VMX-SAT6	ESA FOR VMAX SATA 101-150TB=CB	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	ESA-VMX-SAT7	ESA FOR VMAX SATA 151-250TB=CB	$0.00	D1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	ESA-VMX-SAT8	ESA FOR VMAX SATA 251-400TB=CB	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	ESA-VMX-SAT9	ESA FOR VMAX SATA 401-600TB=CB	$0.00	D1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	ESN-MGR-T1	ESN CAPACITY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	ESN-MGR-T10	ESN CAPACITY 10.00 -12.00	$0.00	D1	36%	$0.00	$7,749.00	$0.00	$0.00	$0.00	$0.00	$7,749.00
5	ESN-MGR-T11	ESN CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	ESN-MGR-T12	ESN CPTY 14.00-17.00	$0.00	D1	36%	$0.00	$9,459.00	$0.00	$0.00	$0.00	$0.00	$9,459.00
5	ESN-MGR-T13	ESN MGR 17.01-20.00	$0.00	D1	36%	$0.00	$10,314.00	$0.00	$0.00	$0.00	$0.00	$10,314.00
5	ESN-MGR-T14	ESN MGR 20.01-23.00	$0.00	D1	36%	$0.00	$11,169.00	$0.00	$0.00	$0.00	$0.00	$11,169.00
5	ESN-MGR-T15	ESN MGR 23.01-26.00	$0.00	D1	36%	$0.00	$12,024.00	$0.00	$0.00	$0.00	$0.00	$12,024.00
5	ESN-MGR-T16	ESN MGR 26.01-29.00	$0.00	D1	36%	$0.00	$12,879.00	$0.00	$0.00	$0.00	$0.00	$12,879.00
5	ESN-MGR-T17	ESN MGR 29.01-32.00	$0.00	D1	36%	$0.00	$13,734.00	$0.00	$0.00	$0.00	$0.00	$13,734.00
5	ESN-MGR-T18	ESN MGR 32.01-35.00	$0.00	D1	36%	$0.00	$14,589.00	$0.00	$0.00	$0.00	$0.00	$14,589.00
5	ESN-MGR-T19	ESN MGR 35.01-38.00	$0.00	D1	36%	$0.00	$15,444.00	$0.00	$0.00	$0.00	$0.00	$15,444.00
5	ESN-MGR-T2	ESN CAPACITY .251-.500	$0.00	D1	36%	$0.00	$2,255.40	$0.00	$0.00	$0.00	$0.00	$2,255.40
5	ESN-MGR-T20	ESN MGR 38.01-41.00	$0.00	D1	36%	$0.00	$16,299.00	$0.00	$0.00	$0.00	$0.00	$16,299.00
5	ESN-MGR-T21	ESN MGR 41.01-44.00	$0.00	D1	36%	$0.00	$17,154.00	$0.00	$0.00	$0.00	$0.00	$17,154.00
5	ESN-MGR-T22	ESN MGR 44.01-47.00	$0.00	D1	36%	$0.00	$18,009.00	$0.00	$0.00	$0.00	$0.00	$18,009.00
5	ESN-MGR-T23	ESN MGR 47.01-50.00	$0.00	D1	36%	$0.00	$18,864.00	$0.00	$0.00	$0.00	$0.00	$18,864.00
5	ESN-MGR-T24	ESN MGR 50.01-53.00	$0.00	D1	36%	$0.00	$19,719.00	$0.00	$0.00	$0.00	$0.00	$19,719.00
5	ESN-MGR-T25	ESN MGR 53.01-56.00	$0.00	D1	36%	$0.00	$20,574.00	$0.00	$0.00	$0.00	$0.00	$20,574.00
5	ESN-MGR-T26	ESN MGR 56.01-59.00	$0.00	D1	36%	$0.00	$21,429.00	$0.00	$0.00	$0.00	$0.00	$21,429.00
5	ESN-MGR-T27	ESN MGR 59.01-62.00	$0.00	D1	36%	$0.00	$22,284.00	$0.00	$0.00	$0.00	$0.00	$22,284.00
5	ESN-MGR-T28	ESN MGR 62.01-65.00	$0.00	D1	36%	$0.00	$23,139.00	$0.00	$0.00	$0.00	$0.00	$23,139.00
5	ESN-MGR-T29	ESN MGR 65.01-68.00	$0.00	D1	36%	$0.00	$23,994.00	$0.00	$0.00	$0.00	$0.00	$23,994.00
5	ESN-MGR-T3	ESN CAPACITY .501-.750	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	ESN-MGR-T30	ESN MGR 68.01-71.00	$0.00	D1	36%	$0.00	$24,849.00	$0.00	$0.00	$0.00	$0.00	$24,849.00
5	ESN-MGR-T4	ESN CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$2,619.00	$0.00	$0.00	$0.00	$0.00	$2,619.00
5	ESN-MGR-T5	ESN CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$3,474.00	$0.00	$0.00	$0.00	$0.00	$3,474.00
5	ESN-MGR-T6	ESN CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$4,329.00	$0.00	$0.00	$0.00	$0.00	$4,329.00
5	ESN-MGR-T7	ESN CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$5,184.00	$0.00	$0.00	$0.00	$0.00	$5,184.00
5	ESN-MGR-T8	ESN CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$6,039.00	$0.00	$0.00	$0.00	$0.00	$6,039.00
5	ESN-MGR-T9	ESN CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$6,894.00	$0.00	$0.00	$0.00	$0.00	$6,894.00
5	ESN-T1-4UP	ESN MGR T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	ESN-T5-30UP	ESNM UPGRADE T5-T30	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	ESP-BASE	ESP BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C01	ESP 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C02	ESP 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C03	ESP 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C04	ESP 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C05	ESP 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C06	ESP 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C07	ESP 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C08	ESP 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C09	ESP 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C10	ESP 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-C11	ESP 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N01	ESP 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N02	ESP 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N03	ESP 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N04	ESP 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N05	ESP 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N06	ESP 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N07	ESP 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N08	ESP 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N09	ESP 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N10	ESP 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-N11	ESP 1TB (1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-T1	ESP CAPACITY 0-.250	$0.00	D1	36%	$0.00	$2,426.40	$0.00	$0.00	$0.00	$0.00	$2,426.40
5	ESP-T10	ESP CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$12,751.20	$0.00	$0.00	$0.00	$0.00	$12,751.20
5	ESP-T11	ESP CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$14,130.00	$0.00	$0.00	$0.00	$0.00	$14,130.00
5	ESP-T12	ESP CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$15,508.80	$0.00	$0.00	$0.00	$0.00	$15,508.80
5	ESP-T13	ESP CAPACITY 17.01-20.00	$0.00	D1	36%	$0.00	$16,887.60	$0.00	$0.00	$0.00	$0.00	$16,887.60
5	ESP-T14	ESP CAPACITY 20.01-23.00	$0.00	D1	36%	$0.00	$18,266.40	$0.00	$0.00	$0.00	$0.00	$18,266.40
5	ESP-T1-4UP	ESP T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	ESP-T15	ESP CAPACITY 23.01-26.00	$0.00	D1	36%	$0.00	$19,645.20	$0.00	$0.00	$0.00	$0.00	$19,645.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESP-T16	ESP CAPACITY 26.01-29.00	$0.00	D1	36%	$0.00	$21,024.00	$0.00	$0.00	$0.00	$0.00	$21,024.00
5	ESP-T17	ESP CAPACITY 29.01-32.00	$0.00	D1	36%	$0.00	$22,402.80	$0.00	$0.00	$0.00	$0.00	$22,402.80
5	ESP-T18	ESP CAPACITY 32.01-35.00	$0.00	D1	36%	$0.00	$23,781.60	$0.00	$0.00	$0.00	$0.00	$23,781.60
5	ESP-T19	ESP CAPACITY 35.01-38.00	$0.00	D1	36%	$0.00	$25,160.40	$0.00	$0.00	$0.00	$0.00	$25,160.40
5	ESP-T2	ESP CAPACITY .251-.500	$0.00	D1	36%	$0.00	$3,110.40	$0.00	$0.00	$0.00	$0.00	$3,110.40
5	ESP-T20	ESP CAPACITY 38.01-41.00	$0.00	D1	36%	$0.00	$26,539.20	$0.00	$0.00	$0.00	$0.00	$26,539.20
5	ESP-T21	ESP CAPACITY 41.01-44.00	$0.00	D1	36%	$0.00	$27,918.00	$0.00	$0.00	$0.00	$0.00	$27,918.00
5	ESP-T22	ESP CAPACITY 44.01-47.00	$0.00	D1	36%	$0.00	$29,296.80	$0.00	$0.00	$0.00	$0.00	$29,296.80
5	ESP-T23	ESP CAPACITY 47.01-50.00	$0.00	D1	36%	$0.00	$30,675.60	$0.00	$0.00	$0.00	$0.00	$30,675.60
5	ESP-T24	ESP CAPACITY 50.01-53.00	$0.00	D1	36%	$0.00	$32,054.40	$0.00	$0.00	$0.00	$0.00	$32,054.40
5	ESP-T25	ESP CAPACITY 53.01-56.00	$0.00	D1	36%	$0.00	$33,433.20	$0.00	$0.00	$0.00	$0.00	$33,433.20
5	ESP-T26	ESP CAPACITY 56.01-59.00	$0.00	D1	36%	$0.00	$34,812.00	$0.00	$0.00	$0.00	$0.00	$34,812.00
5	ESP-T27	ESP CAPACITY 59.01-62.00	$0.00	D1	36%	$0.00	$36,190.80	$0.00	$0.00	$0.00	$0.00	$36,190.80
5	ESP-T28	ESP CAPACITY 62.01-65.00	$0.00	D1	36%	$0.00	$37,569.60	$0.00	$0.00	$0.00	$0.00	$37,569.60
5	ESP-T29	ESP CAPACITY 65.01-68.00	$0.00	D1	36%	$0.00	$38,948.40	$0.00	$0.00	$0.00	$0.00	$38,948.40
5	ESP-T3	ESP CAPACITY .501-.750	$0.00	D1	36%	$0.00	$3,794.40	$0.00	$0.00	$0.00	$0.00	$3,794.40
5	ESP-T30	ESP CAPACITY 68.01-71.00	$0.00	D1	36%	$0.00	$40,327.20	$0.00	$0.00	$0.00	$0.00	$40,327.20
5	ESP-T31	ESP CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$41,706.00	$0.00	$0.00	$0.00	$0.00	$41,706.00
5	ESP-T32	ESP CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$43,084.80	$0.00	$0.00	$0.00	$0.00	$43,084.80
5	ESP-T33	ESP CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$44,463.60	$0.00	$0.00	$0.00	$0.00	$44,463.60
5	ESP-T34	ESP CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$45,842.40	$0.00	$0.00	$0.00	$0.00	$45,842.40
5	ESP-T35	ESP CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$47,221.20	$0.00	$0.00	$0.00	$0.00	$47,221.20
5	ESP-T4	ESP CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$4,478.40	$0.00	$0.00	$0.00	$0.00	$4,478.40
5	ESP-T5	ESP CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	ESP-T5-30UP	ESP T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	ESP-T5-35UP	ESP T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	ESP-T6	ESP CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$7,236.00	$0.00	$0.00	$0.00	$0.00	$7,236.00
5	ESP-T7	ESP CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$8,614.80	$0.00	$0.00	$0.00	$0.00	$8,614.80
5	ESP-T8	ESP CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$9,993.60	$0.00	$0.00	$0.00	$0.00	$9,993.60
5	ESP-T9	ESP CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$11,372.40	$0.00	$0.00	$0.00	$0.00	$11,372.40
5	ESP-UPG	ESP BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-ADD-BASE	EZSM BASE LIC & PROD ADD	$4,820.00	D1	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	EZSM-ADD-C01	EZSM 1TB (0-14TB) ADD	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-ADD-C02	EZSM 1TB (15-25TB) ADD	$800.00	D1	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-ADD-C03	EZSM 1TB (26-40TB) ADD	$700.00	D1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-ADD-C04	EZSM 1TB (41-60TB) ADD	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-ADD-C05	EZSM 1TB (61-100TB) ADD	$630.00	D1	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-ADD-C06	EZSM 1TB (101-150TB) ADD	$560.00	D1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-ADD-C07	EZSM 1TB (151-250TB) ADD	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-ADD-C08	EZSM 1TB (251-400TB) ADD	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-ADD-C09	EZSM 1TB (401-600TB) ADD	$380.00	D1	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-ADD-C10	EZSM 1TB (601-1000TB) ADD	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-ADD-C11	EZSM 1TB (1001TB or greater) AD	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-ADD-N01	EZSM ADD 1TB (0-14TB) NLT3	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-ADD-N02	EZSM ADD 1TB (15-25TB) NLT3	$400.00	D1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	EZSM-ADD-N03	EZSM ADD 1TB (26-40TB) NLT3	$350.00	D1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	EZSM-ADD-N04	EZSM ADD 1TB (41-60TB) NLT3	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-ADD-N05	EZSM ADD 1TB (61-100TB) NLT3	$310.00	D1	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	EZSM-ADD-N06	EZSM ADD 1TB (101-150TB) NLT3	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-ADD-N07	EZSM ADD 1TB (151-250TB) NLT3	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	EZSM-ADD-N08	EZSM ADD 1TB (251-400TB) NLT3	$220.00	D1	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	EZSM-ADD-N09	EZSM ADD 1TB (401-600TB) NLT3	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	EZSM-ADD-N10	EZSM ADD 1TB (601-1000TB) NLT3	$160.00	D1	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	EZSM-ADD-N11	EZSM ADD 1TB (1001TB or greater) NLT3	$140.00	D1	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	EZSM-ADD-R01	EZSM REG 1TB (0-14TB) ADD	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-ADD-R02	EZSM REG 1TB (15-25TB) ADD	$800.00	D1	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-ADD-R03	EZSM REG 1TB (26-40TB) ADD	$700.00	D1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-ADD-R04	EZSM REG 1TB (41-60TB) ADD	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-ADD-R05	EZSM REG 1TB (61-100TB) ADD	$630.00	D1	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-ADD-R06	EZSM REG 1TB (101-150TB) ADD	$560.00	D1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-ADD-R07	EZSM REG 1TB (151-250TB) ADD	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-ADD-R08	EZSM REG 1TB (251-400TB) ADD	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-ADD-R09	EZSM REG 1TB (401-600TB) ADD	$380.00	D1	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-ADD-R10	EZSM REG 1TB (601-1000TB) ADD	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-ADD-R11	EZSM REG 1TB (1001 TB+) ADD	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-ADD-RBAS	EZSM REG BASE LICENSE	$4,820.00	D1	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	EZSM-ADD-RUP	EZSM REG BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-ADD-UPG	EZSM ADD UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-BASE	EZSM BASE LIC & PROD	$9,640.00	D1	36%	$6,169.60	$1,735.20	$0.00	$0.00	$0.00	$0.00	$1,735.20
5	EZSM-C01	EZSM 1TB (0-14TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	EZSM-C02	EZSM 1TB (15-25TB)	$1,600.00	D1	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	EZSM-C03	EZSM 1TB (26-40TB)	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	EZSM-C04	EZSM 1TB (41-60TB)	$1,300.00	D1	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	EZSM-C05	EZSM 1TB (61-100TB)	$1,250.00	D1	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	EZSM-C06	EZSM 1TB (101-150TB)	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	EZSM-C07	EZSM 1TB (151-250TB)	$1,000.00	D1	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	EZSM-C08	EZSM 1TB (251-400TB)	$870.00	D1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	EZSM-C09	EZSM 1TB (401-600TB)	$760.00	D1	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	EZSM-C10	EZSM 1TB (601-1000TB)	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	EZSM-C11	EZSM 1TB (1001TB or greater)	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EZSM-N01	EZSM 1TB (0-14TB) NLT3	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-N02	EZSM 1TB (15-25TB) NLT3	$800.00	D1	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-N03	EZSM 1TB (26-40TB) NLT3	$700.00	D1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-N04	EZSM 1TB (41-60TB) NLT3	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-N05	EZSM 1TB (61-100TB) NLT3	$630.00	D1	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-N06	EZSM 1TB (101-150TB) NLT3	$560.00	D1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-N07	EZSM 1TB (151-250TB) NLT3	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-N08	EZSM 1TB (251-400TB) NLT3	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-N09	EZSM 1TB (401-600TB) NLT3	$380.00	D1	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-N10	EZSM 1TB (601-1000TB) NLT3	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-N11	EZSM 1TB (1001TB or greater) NLT3	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-R01	EZSM REG 1TB (0-14TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	EZSM-R02	EZSM REG 1TB (15-25TB)	$1,600.00	D1	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	EZSM-R03	EZSM REG 1TB (26-40TB)	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	EZSM-R04	EZSM REG 1TB (41-60TB)	$1,300.00	D1	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	EZSM-R05	EZSM REG 1TB (61-100TB)	$1,250.00	D1	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	EZSM-R06	EZSM REG 1TB (101-150TB)	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	EZSM-R07	EZSM REG 1TB (151-250TB)	$1,000.00	D1	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	EZSM-R08	EZSM REG 1TB (251-400TB)	$870.00	D1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	EZSM-R09	EZSM REG 1TB (401-600TB)	$760.00	D1	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	EZSM-R10	EZSM REG 1TB (601-1000TB)	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	EZSM-R11	EZSM REG 1TB (1001 TB+)	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	EZSM-RBAS	EZSM REG BASE LICENSE	$9,640.00	D1	36%	$6,169.60	$1,735.20	$0.00	$0.00	$0.00	$0.00	$1,735.20
5	EZSM-RUP	EZSM REG BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-UPGRADE	EZSM UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GDDR-CAOPSMVS	EMC GDDR W/ CAOPSMVS LIC	$210,000.00	D1	36%	$134,400.00	$37,800.00	$0.00	$0.00	$0.00	$0.00	$37,800.00
5	GDDR-SITELIC	EMC GDDR SITE LICENSE	$175,000.00	D1	36%	$112,000.00	$31,500.00	$0.00	$0.00	$0.00	$0.00	$31,500.00
5	GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	$3,600.00	D1	36%	$2,304.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	$7,200.00	D1	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	GEO-MSCS-WG	GEOSPAN-MSCS-WG	$1,800.00	D1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	GEO-VCS-DEP	GEOSPAN FOR VCS DEP	$4,320.00	D1	36%	$2,764.80	$777.60	$0.00	$0.00	$0.00	$0.00	$777.60
5	GEO-VCS-ENT	GEOSPAN FOR VCS ENT	$8,060.00	D1	36%	$5,158.40	$1,450.80	$0.00	$0.00	$0.00	$0.00	$1,450.80
5	GEO-VCS-GLB	GEOSPAN FOR VCS GLB	$13,540.00	D1	36%	$8,665.60	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	GEO-VCS-WG	GEOSPAN FOR VCS-WG	$2,880.00	D1	36%	$1,843.20	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	IBMI-STM	SRDF TIMEFINDER MANAGER FOR IBM I =IC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IFSAGENT-MSP	IFS FOR MSP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INFOMOV-LXDEP	INFOMOVER LINUX DEPARTMENT	$0.00	D1	36%	$0.00	$3,002.40	$0.00	$0.00	$0.00	$0.00	$3,002.40
5	INFOMOV-LXENT	INFOMOVER LINUX ENTERPRISE	$0.00	D1	36%	$0.00	$4,354.20	$0.00	$0.00	$0.00	$0.00	$4,354.20
5	INFOMOV-LXWG	INFOMOVER LINUX WORKGROUP	$0.00	D1	36%	$0.00	$1,188.00	$0.00	$0.00	$0.00	$0.00	$1,188.00
5	INFOMOV-NTDEP	INFOMOVER WINDOWS DEPARTMENT	$0.00	D1	36%	$0.00	$3,002.40	$0.00	$0.00	$0.00	$0.00	$3,002.40
5	INFOMOV-NTENT	INFOMOVER WINDOWS ENTERPRISE	$0.00	D1	36%	$0.00	$4,354.20	$0.00	$0.00	$0.00	$0.00	$4,354.20
5	INFOMOV-NTWG	INFOMOVER WINDOWS WORKGROUP	$0.00	D1	36%	$0.00	$1,188.00	$0.00	$0.00	$0.00	$0.00	$1,188.00
5	INFOMOV-UDEP	INFOMOVER UNIX DEPARTMENT	$0.00	D1	36%	$0.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	INFOMOV-UENT	INFOMOVER UNIX ENTERPRISE	$0.00	D1	36%	$0.00	$6,350.40	$0.00	$0.00	$0.00	$0.00	$6,350.40
5	INFOMOV-UGLO	INFOMOVER UNIX GLOBAL	$0.00	D1	36%	$0.00	$8,164.80	$0.00	$0.00	$0.00	$0.00	$8,164.80
5	INFOMOV-UWG	INFOMOVER UNIX WORKGROUP	$0.00	D1	36%	$0.00	$1,814.40	$0.00	$0.00	$0.00	$0.00	$1,814.40
5	IPSEC-RN-ENT	SYMMETRIX IPSEC RUNTIME KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MFE-SW-KIT	MAINFRAME ENABLERS RT KIT FOR ZOS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPFS-CPU-T1	MPFS: LESS THAN 100 CPUS	$0.00	D1	36%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	MPFS-CPU-T2	MPFS: 100 TO 149 CPUS	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	MPFS-CPU-T3	MPFS: MORE THAN 149 CPUS	$0.00	D1	36%	$0.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	MPFSI-CPU-LIC	SERIALIZED MPFSI RTU LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPFSI-CPU-T1	MPFSI: LESS THAN 100 CPUS	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	MPFSI-CPU-T10	MPFSI: 4000 TO 5999 CPUS	$0.00	D1	36%	$0.00	$15.30	$0.00	$0.00	$0.00	$0.00	$15.30
5	MPFSI-CPU-T11	MPFSI: 6000 TO 9999 CPUS	$0.00	D1	36%	$0.00	$13.68	$0.00	$0.00	$0.00	$0.00	$13.68
5	MPFSI-CPU-T12	MPFSI: 10000 OR MORE CPUS	$0.00	D1	36%	$0.00	$12.24	$0.00	$0.00	$0.00	$0.00	$12.24
5	MPFSI-CPU-T2	MPFSI: 100 TO 149 CPUS	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	MPFSI-CPU-T3	MPFSI: 150 TO 249 CPUS	$0.00	D1	36%	$0.00	$33.84	$0.00	$0.00	$0.00	$0.00	$33.84
5	MPFSI-CPU-T4	MPFSI: 250 TO 399 CPUS	$0.00	D1	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	MPFSI-CPU-T5	MPFSI: 400 TO 599 CPUS	$0.00	D1	36%	$0.00	$25.92	$0.00	$0.00	$0.00	$0.00	$25.92
5	MPFSI-CPU-T6	MPFSI: 600 TO 999 CPUS	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	MPFSI-CPU-T7	MPFSI: 1000 TO 1499 CPUS	$0.00	D1	36%	$0.00	$21.06	$0.00	$0.00	$0.00	$0.00	$21.06
5	MPFSI-CPU-T8	MPFSI: 1500 TO 2499 CPUS	$0.00	D1	36%	$0.00	$18.90	$0.00	$0.00	$0.00	$0.00	$18.90
5	MPFSI-CPU-T9	MPFSI: 2500 TO 3999 CPUS	$0.00	D1	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	MPFSI-LNX-DCD	MPFSI LINUX DOC AND CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPFS-LNXDEP	MPFS LINUX DEPARTMENTAL LIC	$0.00	D1	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	MPFS-LNXENT	MPFS LINUX ENTERPRISE LIC	$0.00	D1	36%	$0.00	$2,138.40	$0.00	$0.00	$0.00	$0.00	$2,138.40
5	MPFS-LNXWG	MPFS LINUX WORKGROUP LIC	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	MPFS-NT-DCD	MPFS NT DOC, CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPFS-NTDEP	MPFS NT DEPARTMENTAL	$0.00	D1	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	MPFS-NTENT	MPFS NT ENTERPRISE	$0.00	D1	36%	$0.00	$2,138.40	$0.00	$0.00	$0.00	$0.00	$2,138.40
5	MPFS-NTWG	MPFS NT WORK GROUP	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	MPFS-UNX-DCD	MPFS UNIX DOC, CD	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPFS-UNXDEP	MPFS UNIX DEPARTMENTAL	$0.00	D1	36%	$0.00	$2,592.00	$0.00	$0.00	$0.00	$0.00	$2,592.00
5	MPFS-UNXENT	MPFS UNIX ENTERPRISE	$0.00	D1	36%	$0.00	$4,289.40	$0.00	$0.00	$0.00	$0.00	$4,289.40
5	MPFS-UNXGLO	MPFS UNIX GLOBAL	$0.00	D1	36%	$0.00	$5,533.20	$0.00	$0.00	$0.00	$0.00	$5,533.20
5	MPFS-UNXWG	MPFS UNIX WORK GROUP	$0.00	D1	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	MPLF-BASE	MPLF BASE LICENSE	$48,000.00	D1	36%	$30,720.00	$8,640.00	$0.00	$0.00	$0.00	$0.00	$8,640.00
5	MPLF-C01	MPLF 1TB (0-14TB)	$11,520.00	D1	36%	$7,372.80	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	MPLF-C02	MPLF 1TB (15-25TB)	$10,830.00	D1	36%	$6,931.20	$1,949.40	$0.00	$0.00	$0.00	$0.00	$1,949.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MPLF-C03	MPLF 1TB (26-40TB)	$9,530.00	D1	36%	$6,099.20	$1,715.40	$0.00	$0.00	$0.00	$0.00	$1,715.40
5	MPLF-C04	MPLF 1TB (41-60TB)	$8,860.00	D1	36%	$5,670.40	$1,594.80	$0.00	$0.00	$0.00	$0.00	$1,594.80
5	MPLF-C05	MPLF 1TB (61-100TB)	$8,510.00	D1	36%	$5,446.40	$1,531.80	$0.00	$0.00	$0.00	$0.00	$1,531.80
5	MPLF-C06	MPLF 1TB (101-150TB)	$7,660.00	D1	36%	$4,902.40	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	MPLF-C07	MPLF 1TB (151-250TB)	$6,820.00	D1	36%	$4,364.80	$1,227.60	$0.00	$0.00	$0.00	$0.00	$1,227.60
5	MPLF-C08	MPLF 1TB (251-400TB)	$5,930.00	D1	36%	$3,795.20	$1,067.40	$0.00	$0.00	$0.00	$0.00	$1,067.40
5	MPLF-C09	MPLF 1TB (401-600TB)	$5,160.00	D1	36%	$3,302.40	$928.80	$0.00	$0.00	$0.00	$0.00	$928.80
5	MPLF-C10	MPLF 1TB (601-1000TB)	$4,490.00	D1	36%	$2,873.60	$808.20	$0.00	$0.00	$0.00	$0.00	$808.20
5	MPLF-C11	MPLF1TB (1001-1500TB)	$3,910.00	D1	36%	$2,502.40	$703.80	$0.00	$0.00	$0.00	$0.00	$703.80
5	MPLF-T1	MPLF CAPACITY 0-.250	$0.00	D1	36%	$0.00	$3,110.40	$0.00	$0.00	$0.00	$0.00	$3,110.40
5	MPLF-T10	MPLF CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$32,659.20	$0.00	$0.00	$0.00	$0.00	$32,659.20
5	MPLF-T11	MPLF CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$36,806.40	$0.00	$0.00	$0.00	$0.00	$36,806.40
5	MPLF-T12	MPLF CPTY 14.01-AND ABOVE	$0.00	D1	36%	$0.00	$40,953.60	$0.00	$0.00	$0.00	$0.00	$40,953.60
5	MPLF-T2	MPLF CAPACITY .251-.500	$0.00	D1	36%	$0.00	$4,665.60	$0.00	$0.00	$0.00	$0.00	$4,665.60
5	MPLF-T3	MPLF CAPACITY .501-.750	$0.00	D1	36%	$0.00	$6,220.80	$0.00	$0.00	$0.00	$0.00	$6,220.80
5	MPLF-T4	MPLF CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$7,776.00	$0.00	$0.00	$0.00	$0.00	$7,776.00
5	MPLF-T5	MPLF CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$11,923.20	$0.00	$0.00	$0.00	$0.00	$11,923.20
5	MPLF-T6	MPLF CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$16,070.40	$0.00	$0.00	$0.00	$0.00	$16,070.40
5	MPLF-T7	MPLF CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$20,217.60	$0.00	$0.00	$0.00	$0.00	$20,217.60
5	MPLF-T8	MPLF CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$24,364.80	$0.00	$0.00	$0.00	$0.00	$24,364.80
5	MPLF-T9	MPLF CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$28,512.00	$0.00	$0.00	$0.00	$0.00	$28,512.00
5	MPLF-UPG	MPLF BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSC-RUN-ZOS	LIC FEAT CODE MSC ON ZOS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-SIM-EXT-L	CELERRA SIM ISV LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-SIM-EXT-UL	Celerra SIM ISV UPG LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-SIM-INT-L	CELERRA SIMULATOR LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-SIM-INT-UL	CELERRA SIM UPG LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSX-CAVA2-L	NSX 2 FOR 1 CAVA LICENSE	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	NSX-CAVA-LIC	CAVA WIN LIC:NSX	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	NSX-CAVA-L-U	CAVA WIN LIC:NSX-UPG	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	NSX-CEE2-L	NSX EVENT ENABLER-2	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	NSX-CEE-LIC	NSX EVENT ENABLER	$0.00	D1	36%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	NSX-CIFS-L	CIFS LIC:1DM NSX	$0.00	D1	36%	$0.00	$3,366.00	$0.00	$0.00	$0.00	$0.00	$3,366.00
5	NSX-CIFS-L-U	CIFS LIC:1DM NSX	$0.00	D1	36%	$0.00	$3,366.00	$0.00	$0.00	$0.00	$0.00	$3,366.00
5	NSX-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D1	36%	$0.00	$3,366.00	$0.00	$0.00	$0.00	$0.00	$3,366.00
5	NSX-ENT-L	ENT LIC:1DM NSX	$0.00	D1	36%	$0.00	$6,084.00	$0.00	$0.00	$0.00	$0.00	$6,084.00
5	NSX-ENT-L-U	ENT LIC:1DM NSX	$0.00	D1	36%	$0.00	$6,084.00	$0.00	$0.00	$0.00	$0.00	$6,084.00
5	NSX-FLR-LIC	NSX FLR LICENSE	$0.00	D1	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NSX-FLR-L-U	NSX FLR UPGRADE LICENSE	$0.00	D1	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NSX-ISCSI-L	ISCSI LIC:1DM NSX	$0.00	D1	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	NSX-ISCSI-L-U	ISCSI LIC:1DM NSX	$0.00	D1	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	NSX-IS-EN-L	NSX ISCSI WITH ENT LIC	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSX-REP-LIC	1DM REPLICATOR LIC: NSX	$0.00	D1	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NSX-REP-L-U	1DM REPLICATR LIC:NSX-UPG	$0.00	D1	36%	$0.00	$3,114.00	$0.00	$0.00	$0.00	$0.00	$3,114.00
5	NSX-REPV2-L	NSX REPLICATOR V2 LICENSE	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NSX-REPV2-LU	NSX REPLICATOR V2 UPG LIC	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NSX-SNAP-LIC	1DM SNAPSURE LIC:NSX	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	NSX-SNAP-L-U	1DM SNAPSURE LIC:NSX-UPG	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	NSX-UNIX-L	NFS LIC:1DM NSX	$0.00	D1	36%	$0.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	NSX-UNIX-L-U	NFS LIC:1DM NSX	$0.00	D1	36%	$0.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	NSX-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D1	36%	$0.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	OM-LM-DEP-UNX	OPEN MIGRATOR DEP UNIX	$6,050.00	D1	36%	$3,872.00	$1,089.00	$0.00	$0.00	$0.00	$0.00	$1,089.00
5	OM-LM-ENT-UNX	OPEN MIGRATOR ENT UNIX	$12,450.00	D1	36%	$7,968.00	$2,241.00	$0.00	$0.00	$0.00	$0.00	$2,241.00
5	OM-LM-WRK-UNX	OPEN MIGRATOR WRK UNIX	$2,500.00	D1	36%	$1,600.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	OPTIMZ-RN-OPN	OPTIMIZER RUN TIME KIT FOR OPEN SYSTEMS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OPT-T1-4U	SYM OPT T1-4UPG	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	OPT-T5-30U	SYM OPT T5-35UPG	$0.00	D1	36%	$0.00	$694.80	$0.00	$0.00	$0.00	$0.00	$694.80
5	OPT-T5-35U	CC OPT T5-35 UPG	$0.00	D1	36%	$0.00	$694.80	$0.00	$0.00	$0.00	$0.00	$694.80
5	OPTUPT1-4	ECC OPT UPGRADE T1-T4	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	OPTUPT5-12	ECC OPT UPGRADE T5-T12	$4,820.00	D1	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	OR-DM-BASE	OR-DM BASE LICENSE	$0.00	D1	36%	$0.00	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	OR-DM-C01	OR-DM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$709.56	$0.00	$0.00	$0.00	$0.00	$709.56
5	OR-DM-C02	OR-DM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$667.44	$0.00	$0.00	$0.00	$0.00	$667.44
5	OR-DM-C03	OR-DM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$588.06	$0.00	$0.00	$0.00	$0.00	$588.06
5	OR-DM-C04	OR-DM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$524.88	$0.00	$0.00	$0.00	$0.00	$524.88
5	OR-DM-C05	OR-DM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$468.18	$0.00	$0.00	$0.00	$0.00	$468.18
5	OR-DM-C06	OR-DM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$414.72	$0.00	$0.00	$0.00	$0.00	$414.72
5	OR-DM-C07	OR-DM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	OR-DM-C08	OR-DM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$304.56	$0.00	$0.00	$0.00	$0.00	$304.56
5	OR-DM-C09	OR-DM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	OR-DM-C10	OR-DM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$225.18	$0.00	$0.00	$0.00	$0.00	$225.18
5	OR-DM-C11	OR-DM1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$192.78	$0.00	$0.00	$0.00	$0.00	$192.78
5	OR-DM-N01	OR-DM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$354.78	$0.00	$0.00	$0.00	$0.00	$354.78
5	OR-DM-N02	OR-DM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$333.72	$0.00	$0.00	$0.00	$0.00	$333.72
5	OR-DM-N03	OR-DM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$293.22	$0.00	$0.00	$0.00	$0.00	$293.22
5	OR-DM-N04	OR-DM 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	OR-DM-N05	OR-DM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$234.90	$0.00	$0.00	$0.00	$0.00	$234.90
5	OR-DM-N06	OR-DM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$207.36	$0.00	$0.00	$0.00	$0.00	$207.36
5	OR-DM-N07	OR-DM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	OR-DM-N08	OR-DM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	OR-DM-N09	OR-DM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$131.22	$0.00	$0.00	$0.00	$0.00	$131.22
5	OR-DM-N10	OR-DM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$111.78	$0.00	$0.00	$0.00	$0.00	$111.78
5	OR-DM-N11	OR-DM1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	OR-DM-T01	OR-DM CPCTY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	OR-DM-T02	OR-DM CPCTY .251-.500	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	OR-DM-T03	OR-DM CPCTY .501-.750	$0.00	D1	36%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	OR-DM-T04	OR-DM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$6,118.20	$0.00	$0.00	$0.00	$0.00	$6,118.20
5	OR-DM-T05	OR-DM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$8,897.40	$0.00	$0.00	$0.00	$0.00	$8,897.40
5	OR-DM-T06	OR-DM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$11,676.60	$0.00	$0.00	$0.00	$0.00	$11,676.60
5	OR-DM-T07	OR-DM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$14,455.80	$0.00	$0.00	$0.00	$0.00	$14,455.80
5	OR-DM-T08	OR-DM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$17,235.00	$0.00	$0.00	$0.00	$0.00	$17,235.00
5	OR-DM-T09	OR-DM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$20,014.20	$0.00	$0.00	$0.00	$0.00	$20,014.20
5	OR-DM-T10	OR-DM CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	OR-DM-T11	OR-DM CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$25,572.60	$0.00	$0.00	$0.00	$0.00	$25,572.60
5	OR-DM-T12	OR-DM CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$28,351.80	$0.00	$0.00	$0.00	$0.00	$28,351.80
5	OR-DM-T13	OR-DM CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$31,131.00	$0.00	$0.00	$0.00	$0.00	$31,131.00
5	OR-DM-T14	OR-DM CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$33,910.20	$0.00	$0.00	$0.00	$0.00	$33,910.20
5	OR-DM-T1-4U	OR-DM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$1,348.20	$0.00	$0.00	$0.00	$0.00	$1,348.20
5	OR-DM-T15	OR-DM CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$36,689.40	$0.00	$0.00	$0.00	$0.00	$36,689.40
5	OR-DM-T16	OR-DM CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$39,468.60	$0.00	$0.00	$0.00	$0.00	$39,468.60
5	OR-DM-T17	OR-DM CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$42,247.80	$0.00	$0.00	$0.00	$0.00	$42,247.80
5	OR-DM-T18	OR-DM CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$45,027.00	$0.00	$0.00	$0.00	$0.00	$45,027.00
5	OR-DM-T19	OR-DM CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$47,806.20	$0.00	$0.00	$0.00	$0.00	$47,806.20
5	OR-DM-T20	OR-DM CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$50,585.40	$0.00	$0.00	$0.00	$0.00	$50,585.40
5	OR-DM-T21	OR-DM CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$53,364.60	$0.00	$0.00	$0.00	$0.00	$53,364.60
5	OR-DM-T22	OR-DM CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$56,143.80	$0.00	$0.00	$0.00	$0.00	$56,143.80
5	OR-DM-T23	OR-DM CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$58,923.00	$0.00	$0.00	$0.00	$0.00	$58,923.00
5	OR-DM-T24	OR-DM CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$61,702.20	$0.00	$0.00	$0.00	$0.00	$61,702.20
5	OR-DM-T25	OR-DM CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$64,481.40	$0.00	$0.00	$0.00	$0.00	$64,481.40
5	OR-DM-T26	OR-DM CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$67,260.60	$0.00	$0.00	$0.00	$0.00	$67,260.60
5	OR-DM-T27	OR-DM CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$70,039.80	$0.00	$0.00	$0.00	$0.00	$70,039.80
5	OR-DM-T28	OR-DM CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$72,819.00	$0.00	$0.00	$0.00	$0.00	$72,819.00
5	OR-DM-T29	OR-DM CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$75,598.20	$0.00	$0.00	$0.00	$0.00	$75,598.20
5	OR-DM-T30	OR-DM CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$78,377.40	$0.00	$0.00	$0.00	$0.00	$78,377.40
5	OR-DM-T31	OR-DM CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$81,156.60	$0.00	$0.00	$0.00	$0.00	$81,156.60
5	OR-DM-T32	OR-DM CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$83,935.80	$0.00	$0.00	$0.00	$0.00	$83,935.80
5	OR-DM-T33	OR-DM CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$86,715.00	$0.00	$0.00	$0.00	$0.00	$86,715.00
5	OR-DM-T34	OR-DM CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$89,494.20	$0.00	$0.00	$0.00	$0.00	$89,494.20
5	OR-DM-T35	OR-DM CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$92,273.40	$0.00	$0.00	$0.00	$0.00	$92,273.40
5	OR-DM-T5-35U	OR-DM T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	OR-LM-BASE	OR-LM BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C01	OR-LM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C02	OR-LM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C03	OR-LM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C04	OR-LM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C05	OR-LM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C06	OR-LM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C07	OR-LM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C08	OR-LM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C09	OR-LM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C10	OR-LM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-C11	OR-LM1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N01	OR-LM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N02	OR-LM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N03	OR-LM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N04	OR-LM 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N05	OR-LM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N06	OR-LM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N07	OR-LM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N08	OR-LM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N09	OR-LM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N10	OR-LM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-N11	OR-LM1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OR-LM-T01	OR-LM CPCTY 0-.250	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	OR-LM-T02	OR-LM CPCTY .251-.500	$0.00	D1	36%	$0.00	$1,710.90	$0.00	$0.00	$0.00	$0.00	$1,710.90
5	OR-LM-T03	OR-LM CPCTY .501-.750	$0.00	D1	36%	$0.00	$2,385.00	$0.00	$0.00	$0.00	$0.00	$2,385.00
5	OR-LM-T04	OR-LM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$3,059.10	$0.00	$0.00	$0.00	$0.00	$3,059.10
5	OR-LM-T05	OR-LM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$4,448.70	$0.00	$0.00	$0.00	$0.00	$4,448.70
5	OR-LM-T06	OR-LM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$5,838.30	$0.00	$0.00	$0.00	$0.00	$5,838.30
5	OR-LM-T07	OR-LM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$7,227.90	$0.00	$0.00	$0.00	$0.00	$7,227.90
5	OR-LM-T08	OR-LM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$8,617.50	$0.00	$0.00	$0.00	$0.00	$8,617.50
5	OR-LM-T09	OR-LM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$10,007.10	$0.00	$0.00	$0.00	$0.00	$10,007.10
5	OR-LM-T10	OR-LM CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$11,396.70	$0.00	$0.00	$0.00	$0.00	$11,396.70
5	OR-LM-T11	OR-LM CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$12,786.30	$0.00	$0.00	$0.00	$0.00	$12,786.30
5	OR-LM-T12	OR-LM CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$14,175.90	$0.00	$0.00	$0.00	$0.00	$14,175.90
5	OR-LM-T13	OR-LM CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$15,565.50	$0.00	$0.00	$0.00	$0.00	$15,565.50
5	OR-LM-T14	OR-LM CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$16,955.10	$0.00	$0.00	$0.00	$0.00	$16,955.10
5	OR-LM-T1-4U	OR-LM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$674.10	$0.00	$0.00	$0.00	$0.00	$674.10
5	OR-LM-T15	OR-LM CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$18,344.70	$0.00	$0.00	$0.00	$0.00	$18,344.70
5	OR-LM-T16	OR-LM CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$19,734.30	$0.00	$0.00	$0.00	$0.00	$19,734.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	OR-LM-T17	OR-LM CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$21,123.90	$0.00	$0.00	$0.00	$0.00	$21,123.90
5	OR-LM-T18	OR-LM CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$22,513.50	$0.00	$0.00	$0.00	$0.00	$22,513.50
5	OR-LM-T19	OR-LM CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$23,903.10	$0.00	$0.00	$0.00	$0.00	$23,903.10
5	OR-LM-T20	OR-LM CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$25,292.70	$0.00	$0.00	$0.00	$0.00	$25,292.70
5	OR-LM-T21	OR-LM CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$26,682.30	$0.00	$0.00	$0.00	$0.00	$26,682.30
5	OR-LM-T22	OR-LM CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$28,071.90	$0.00	$0.00	$0.00	$0.00	$28,071.90
5	OR-LM-T23	OR-LM CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$29,461.50	$0.00	$0.00	$0.00	$0.00	$29,461.50
5	OR-LM-T24	OR-LM CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$30,851.10	$0.00	$0.00	$0.00	$0.00	$30,851.10
5	OR-LM-T25	OR-LM CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$32,240.70	$0.00	$0.00	$0.00	$0.00	$32,240.70
5	OR-LM-T26	OR-LM CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$33,630.30	$0.00	$0.00	$0.00	$0.00	$33,630.30
5	OR-LM-T27	OR-LM CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$35,019.90	$0.00	$0.00	$0.00	$0.00	$35,019.90
5	OR-LM-T28	OR-LM CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$36,409.50	$0.00	$0.00	$0.00	$0.00	$36,409.50
5	OR-LM-T29	OR-LM CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$37,799.10	$0.00	$0.00	$0.00	$0.00	$37,799.10
5	OR-LM-T30	OR-LM CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$39,188.70	$0.00	$0.00	$0.00	$0.00	$39,188.70
5	OR-LM-T31	OR-LM CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$40,578.30	$0.00	$0.00	$0.00	$0.00	$40,578.30
5	OR-LM-T32	OR-LM CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$41,967.90	$0.00	$0.00	$0.00	$0.00	$41,967.90
5	OR-LM-T33	OR-LM CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$43,357.50	$0.00	$0.00	$0.00	$0.00	$43,357.50
5	OR-LM-T34	OR-LM CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$44,747.10	$0.00	$0.00	$0.00	$0.00	$44,747.10
5	OR-LM-T35	OR-LM CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$46,136.70	$0.00	$0.00	$0.00	$0.00	$46,136.70
5	OR-LM-T5-35U	OR-LM T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,389.60	$0.00	$0.00	$0.00	$0.00	$1,389.60
5	OR-LM-UPG	OR-LM BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PERE-MSU-BASE	PERF ESS BASE-3 MSU	$15,900.00	D1	36%	$10,176.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	PERE-MSU-M00	PERF ESS 4-45 MSU	$1,110.00	D1	36%	$710.40	$199.80	$0.00	$0.00	$0.00	$0.00	$199.80
5	PERE-MSU-M01	PERF ESS 46-175 MSU	$800.00	D1	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	PERE-MSU-M02	PERF ESS 176-315 MSU	$640.00	D1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	PERE-MSU-M03	PERF ESS 316-575 MSU	$480.00	D1	36%	$307.20	$86.40	$0.00	$0.00	$0.00	$0.00	$86.40
5	PERE-MSU-M04	PERF ESS 576-875 MSU	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	PERE-MSU-M05	PERF ESS 876-1315 MSU	$380.00	D1	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	PERE-MSU-M06	PERF ESS 1316-1975 MSU	$240.00	D1	36%	$153.60	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	PERE-MSU-M07	PERF ESS 1976 & UP MSU	$160.00	D1	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	PERE-MSU-UPG	PERF ESS UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PFM-SY-T1-4U	PERF MGR-SYM1-4 UPG	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	PFM-SY-T5-35U	PERF MGR-SYM5-T35UPG	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	PKG-SY-T1-4U	SYM PKG T1-4UPG	$0.00	D1	36%	$0.00	$487.80	$0.00	$0.00	$0.00	$0.00	$487.80
5	PKG-SY-T5-30U	SYM PKG T5-35UPG	$0.00	D1	36%	$0.00	$2,059.20	$0.00	$0.00	$0.00	$0.00	$2,059.20
5	PKG-SY-T5-35U	CC PKG SY T5-35UPG	$0.00	D1	36%	$0.00	$2,059.20	$0.00	$0.00	$0.00	$0.00	$2,059.20
5	PKG-T1-4U	CC5.1 PKG T1-4 UPG	$0.00	D1	36%	$0.00	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	PKG-T5-30U	CC5.1 PKG T5-30 UPG	$0.00	D1	36%	$0.00	$1,891.80	$0.00	$0.00	$0.00	$0.00	$1,891.80
5	PKGUPT1-4	ECC PKG UPGRADE T1-T4	$3,890.00	D1	36%	$2,489.60	$700.20	$0.00	$0.00	$0.00	$0.00	$700.20
5	PKGUPT5-12	ECC PKG UPGRADE T5-T12	$10,510.00	D1	36%	$6,726.40	$1,891.80	$0.00	$0.00	$0.00	$0.00	$1,891.80
5	PKL-SY-T1-4U	CC SY PKG LT T1-4U	$0.00	D1	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	PKL-SY-T5-30U	CC SY PKG LT T5-30U	$0.00	D1	36%	$0.00	$2,178.00	$0.00	$0.00	$0.00	$0.00	$2,178.00
5	PP-AIX-DPF	PPATH AIX DEP FENB	$5,043.00	D1	36%	$3,227.52	$907.74	$0.00	$0.00	$0.00	$0.00	$907.74
5	PP-AIX-DPL	PPATH AIX DEP LITE	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	PPEP-DP-EN	PP ENT PLUS DEP-ENT	$4,610.00	D1	36%	$2,950.40	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	PPEP-LX-DP	PPATH EN PLUS LINUX DEP	$2,520.00	D1	36%	$1,612.80	$453.60	$0.00	$0.00	$0.00	$0.00	$453.60
5	PPEP-LX-EN	PPATH EN PLUS LINUX ENT	$7,130.00	D1	36%	$4,563.20	$1,283.40	$0.00	$0.00	$0.00	$0.00	$1,283.40
5	PPEP-LX-WG	PPATH EN PLUS LINUX WGR	$1,440.00	D1	36%	$921.60	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	PPEP-NW-DP	PPATH EN PLUS NETWARE DEP	$0.00	D1	36%	$0.00	$453.60	$0.00	$0.00	$0.00	$0.00	$453.60
5	PPEP-NW-EN	PPATH EN PLUS NETWARE ENT	$0.00	D1	36%	$0.00	$1,283.40	$0.00	$0.00	$0.00	$0.00	$1,283.40
5	PPEP-NW-WG	PPATH EN PLUS NETWARE WGR	$0.00	D1	36%	$0.00	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	PPEP-UX-DP	PPATH EN PLUS UNIX DEP	$6,980.00	D1	36%	$4,467.20	$1,256.40	$0.00	$0.00	$0.00	$0.00	$1,256.40
5	PPEPUX-DP-EN	PP ENT PLUS UNIX DEP-ENT	$7,420.00	D1	36%	$4,748.80	$1,335.60	$0.00	$0.00	$0.00	$0.00	$1,335.60
5	PPEP-UX-EN	PPATH EN PLUS UNIX ENT	$14,400.00	D1	36%	$9,216.00	$2,592.00	$0.00	$0.00	$0.00	$0.00	$2,592.00
5	PPEPUX-EN-GB	PP ENT PLUS UNIX ENT-GLB	$25,200.00	D1	36%	$16,128.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	PPEP-UX-GB	PPATH EN PLUS UNIX GLB	$39,600.00	D1	36%	$25,344.00	$7,128.00	$0.00	$0.00	$0.00	$0.00	$7,128.00
5	PPEP-UX-WG	PPATH EN PLUS UNIX WGR	$2,880.00	D1	36%	$1,843.20	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	PPEPUX-WG-DP	PP ENT PLUS UNIX WGR-DEP	$4,100.00	D1	36%	$2,624.00	$738.00	$0.00	$0.00	$0.00	$0.00	$738.00
5	PPEP-WG-DP	PP ENT PLUS WGR-DEP	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	PPEP-WN-DP	PPATH EN PLUS WINDOWS DEP	$2,520.00	D1	36%	$1,612.80	$453.60	$0.00	$0.00	$0.00	$0.00	$453.60
5	PPEP-WN-EN	PPATH EN PLUS WINDOWS ENT	$7,130.00	D1	36%	$4,563.20	$1,283.40	$0.00	$0.00	$0.00	$0.00	$1,283.40
5	PPEP-WN-WG	PPATH EN PLUS WINDOWS WGR	$1,440.00	D1	36%	$921.60	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	PP-HP-DPF	PPATH HP DEP FENB	$5,043.00	D1	36%	$3,227.52	$907.74	$0.00	$0.00	$0.00	$0.00	$907.74
5	PP-HP-DPL	PPATH HP DEP LITE	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	PP-LX-DPF	PPATH LINUX DEP FENB	$1,812.00	D1	36%	$1,159.68	$326.16	$0.00	$0.00	$0.00	$0.00	$326.16
5	PP-LX-DPL	PPATH LINUX DEP LITE	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	PP-SUN-DPF	PPATH SUN DEP FENB	$5,043.00	D1	36%	$3,227.52	$907.74	$0.00	$0.00	$0.00	$0.00	$907.74
5	PP-SUN-DPL	PPATH SUN DEP LITE	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	PP-WN-DPF	PPATH WINDOWS DEP FENB	$1,812.00	D1	36%	$1,159.68	$326.16	$0.00	$0.00	$0.00	$0.00	$326.16
5	PP-WN-DPL	PPATH WINDOWS DEP LITE	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	RCCBENB01	DMX-LITE FULLY ENABLED SW PACKAGE	$316,176.00	D1	36%	$202,352.64	$56,911.68	$0.00	$0.00	$0.00	$0.00	$56,911.68
5	RCCBLTD01	DMX-LITE BASE LIMITED SW PACKAGE	$135,504.00	D1	36%	$86,722.56	$24,390.72	$0.00	$0.00	$0.00	$0.00	$24,390.72
5	REPLI-MON-T6	REPLICARE MONITORING T6	$0.00	D1	36%	$0.00	$3,852.00	$0.00	$0.00	$0.00	$0.00	$3,852.00
5	REPLIM-T5-T30U	REPLICAREMONITOR T5-30 UP	$0.00	D1	36%	$0.00	$687.60	$0.00	$0.00	$0.00	$0.00	$687.60
5	RESPK-WIN-T01	RESPAK CPCTY 0-.250	$0.00	D1	36%	$0.00	$694.80	$0.00	$0.00	$0.00	$0.00	$694.80
5	RESPK-WIN-T02	RESPAK CPCTY .251-.500	$0.00	D1	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	RESPK-WIN-T03	RESPAK CPCTY .501 - .750	$0.00	D1	36%	$0.00	$964.80	$0.00	$0.00	$0.00	$0.00	$964.80
5	RESPK-WIN-T04	RESPAK CPCTY .751 - 1.00	$0.00	D1	36%	$0.00	$1,099.80	$0.00	$0.00	$0.00	$0.00	$1,099.80
5	RESPK-WIN-T05	RESPAK CPCTY 1.01 - 2.00	$0.00	D1	36%	$0.00	$1,648.80	$0.00	$0.00	$0.00	$0.00	$1,648.80
5	RESPK-WIN-T06	RESPAK CPCTY 2.01 - 4.00	$0.00	D1	36%	$0.00	$2,197.80	$0.00	$0.00	$0.00	$0.00	$2,197.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RESPK-WIN-T07	RESPAK CPCTY 4.01 - 6.00	$0.00	D1	36%	$0.00	$2,746.80	$0.00	$0.00	$0.00	$0.00	$2,746.80
5	RESPK-WIN-T08	RESPAK CPCTY 6.01 - 8.00	$0.00	D1	36%	$0.00	$3,295.80	$0.00	$0.00	$0.00	$0.00	$3,295.80
5	RESPK-WIN-T09	RESPAK CPCTY 8.01 - 10.00	$0.00	D1	36%	$0.00	$3,844.80	$0.00	$0.00	$0.00	$0.00	$3,844.80
5	RESPK-WIN-T10	RESPAK CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$4,393.80	$0.00	$0.00	$0.00	$0.00	$4,393.80
5	RESPK-WIN-T11	RESPAK CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$4,942.80	$0.00	$0.00	$0.00	$0.00	$4,942.80
5	RESPK-WIN-T12	RESPAK CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$5,491.80	$0.00	$0.00	$0.00	$0.00	$5,491.80
5	RESPK-WIN-T13	RESPAK CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$6,040.80	$0.00	$0.00	$0.00	$0.00	$6,040.80
5	RESPK-WIN-T14	RESPAK CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$6,589.80	$0.00	$0.00	$0.00	$0.00	$6,589.80
5	RESPK-WIN-T15	RESPAK CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$7,138.80	$0.00	$0.00	$0.00	$0.00	$7,138.80
5	RESPK-WIN-T16	RESPAK CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$7,687.80	$0.00	$0.00	$0.00	$0.00	$7,687.80
5	RESPK-WIN-T17	RESPAK CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$8,236.80	$0.00	$0.00	$0.00	$0.00	$8,236.80
5	RESPK-WIN-T18	RESPAK CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$8,785.80	$0.00	$0.00	$0.00	$0.00	$8,785.80
5	RESPK-WIN-T19	RESPAK CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$9,334.80	$0.00	$0.00	$0.00	$0.00	$9,334.80
5	RESPK-WIN-T20	RESPAK CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$9,883.80	$0.00	$0.00	$0.00	$0.00	$9,883.80
5	RESPK-WIN-T21	RESPAK CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$10,432.80	$0.00	$0.00	$0.00	$0.00	$10,432.80
5	RESPK-WIN-T22	RESPAK CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$10,981.80	$0.00	$0.00	$0.00	$0.00	$10,981.80
5	RESPK-WIN-T23	RESPAK CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$11,530.80	$0.00	$0.00	$0.00	$0.00	$11,530.80
5	RESPK-WIN-T24	RESPAK CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$12,079.80	$0.00	$0.00	$0.00	$0.00	$12,079.80
5	RESPK-WIN-T25	RESPAK CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$12,628.80	$0.00	$0.00	$0.00	$0.00	$12,628.80
5	RESPK-WIN-T26	RESPAK CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$13,177.80	$0.00	$0.00	$0.00	$0.00	$13,177.80
5	RESPK-WIN-T27	RESPAK CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$13,726.80	$0.00	$0.00	$0.00	$0.00	$13,726.80
5	RESPK-WIN-T28	RESPAK CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$14,275.80	$0.00	$0.00	$0.00	$0.00	$14,275.80
5	RESPK-WIN-T29	RESPAK CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$14,824.80	$0.00	$0.00	$0.00	$0.00	$14,824.80
5	RESPK-WIN-T30	RESPAK CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$15,373.80	$0.00	$0.00	$0.00	$0.00	$15,373.80
5	RESPK-WIN-T31	RPW CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$15,922.80	$0.00	$0.00	$0.00	$0.00	$15,922.80
5	RESPK-WIN-T32	RPW CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$16,471.80	$0.00	$0.00	$0.00	$0.00	$16,471.80
5	RESPK-WIN-T33	RPW CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$17,020.80	$0.00	$0.00	$0.00	$0.00	$17,020.80
5	RESPK-WIN-T34	RPW CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$17,569.80	$0.00	$0.00	$0.00	$0.00	$17,569.80
5	RESPK-WIN-T35	RPW CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$18,118.80	$0.00	$0.00	$0.00	$0.00	$18,118.80
5	RPE-MSP	RESOURCEPAK EXT FOR MSP	$10,500.00	D1	36%	$6,720.00	$1,890.00	$0.00	$0.00	$0.00	$0.00	$1,890.00
5	RPEXT-MSUBASE	RESPKEXT BASE-3 MSU	$0.00	D1	36%	$0.00	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	RPEXT-MSU-M00	RESPKEXT 4-45 MSU	$0.00	D1	36%	$0.00	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	RPEXT-MSU-M01	RESPKEXT 46-175 MSU	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	RPEXT-MSU-M02	RESPKEXT 176-315 MSU	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	RPEXT-MSU-M03	RESPKEXT 316-575 MSU	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	RPEXT-MSU-M04	RESPKEXT 576-875 MSU	$0.00	D1	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	RPEXT-MSU-M05	RESPKEXT 876-1315 MSU	$0.00	D1	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	RPEXT-MSU-M06	RESPKEXT 1316-1975 MSU	$0.00	D1	36%	$0.00	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	RPEXT-MSU-M07	RESPKEXT 1976 & UP MSU	$0.00	D1	36%	$0.00	$3.60	$0.00	$0.00	$0.00	$0.00	$3.60
5	RPEXT-MSU-T0	RESPKEXT BASE-3 MSU	$0.00	D1	36%	$0.00	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	RPEXT-MSU-T1	RESPKEXT 4-25 MSU	$0.00	D1	36%	$0.00	$1,839.60	$0.00	$0.00	$0.00	$0.00	$1,839.60
5	RPEXT-MSU-T10	RESPKEXT 351-400 MSU	$0.00	D1	36%	$0.00	$15,003.00	$0.00	$0.00	$0.00	$0.00	$15,003.00
5	RPEXT-MSU-T11	RESPKEXT 401-450 MSU	$0.00	D1	36%	$0.00	$16,506.00	$0.00	$0.00	$0.00	$0.00	$16,506.00
5	RPEXT-MSU-T12	RESPKEXT 451-500 MSU	$0.00	D1	36%	$0.00	$18,009.00	$0.00	$0.00	$0.00	$0.00	$18,009.00
5	RPEXT-MSU-T13	RESPKEXT 501-550 MSU	$0.00	D1	36%	$0.00	$19,512.00	$0.00	$0.00	$0.00	$0.00	$19,512.00
5	RPEXT-MSU-T14	RESPKEXT 551-600 MSU	$0.00	D1	36%	$0.00	$21,015.00	$0.00	$0.00	$0.00	$0.00	$21,015.00
5	RPEXT-MSU-T2	RESPKEXT 26-50 MSU	$0.00	D1	36%	$0.00	$3,160.80	$0.00	$0.00	$0.00	$0.00	$3,160.80
5	RPEXT-MSU-T3	RESPKEXT 51-75 MSU	$0.00	D1	36%	$0.00	$4,482.00	$0.00	$0.00	$0.00	$0.00	$4,482.00
5	RPEXT-MSU-T4	RESPKEXT 76-100 MSU	$0.00	D1	36%	$0.00	$5,985.00	$0.00	$0.00	$0.00	$0.00	$5,985.00
5	RPEXT-MSU-T5	RESPKEXT 101-150 MSU	$0.00	D1	36%	$0.00	$7,488.00	$0.00	$0.00	$0.00	$0.00	$7,488.00
5	RPEXT-MSU-T6	RESPKEXT 151-200 MSU	$0.00	D1	36%	$0.00	$8,991.00	$0.00	$0.00	$0.00	$0.00	$8,991.00
5	RPEXT-MSU-T7	RESPKEXT 201-250 MSU	$0.00	D1	36%	$0.00	$10,494.00	$0.00	$0.00	$0.00	$0.00	$10,494.00
5	RPEXT-MSU-T8	RESPKEXT 251-300 MSU	$0.00	D1	36%	$0.00	$11,997.00	$0.00	$0.00	$0.00	$0.00	$11,997.00
5	RPEXT-MSU-T9	RESPKEXT 301-350 MSU	$0.00	D1	36%	$0.00	$13,500.00	$0.00	$0.00	$0.00	$0.00	$13,500.00
5	RPEXT-T0-T3U	RESPK EXT UPG T0-T3U	$0.00	D1	36%	$0.00	$1,321.20	$0.00	$0.00	$0.00	$0.00	$1,321.20
5	RPEXT-T4-T14U	RESPK EXT UPG T4-T14	$0.00	D1	36%	$0.00	$1,503.00	$0.00	$0.00	$0.00	$0.00	$1,503.00
5	RPKTPF-MSUBSE	RPTPF BASE-3 MSU	$0.00	D1	36%	$0.00	$453.60	$0.00	$0.00	$0.00	$0.00	$453.60
5	RPKTPF-MSUM00	RPTPF 4-45 MSU	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	RPKTPF-MSUM01	RPTPF 46-175 MSU	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	RPKTPF-MSUM02	RPTPF 176-315 MSU	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	RPKTPF-MSUM03	RPTPF 316-575 MSU	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	RPKTPF-MSUM04	RPTPF 576-875 MSU	$0.00	D1	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	RPKTPF-MSUM05	RPTPF 876-1315 MSU	$0.00	D1	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	RPKTPF-MSUM06	RPTPF 1316-1975 MSU	$0.00	D1	36%	$0.00	$4.50	$0.00	$0.00	$0.00	$0.00	$4.50
5	RPKTPF-MSUM07	RRTPF 1976 & UP MSU	$0.00	D1	36%	$0.00	$2.52	$0.00	$0.00	$0.00	$0.00	$2.52
5	RPK-WIN-T1	RESPAK CPCTY 0-.250	$0.00	D1	36%	$0.00	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	RPK-WIN-T10	RESPAK CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$5,490.00	$0.00	$0.00	$0.00	$0.00	$5,490.00
5	RPK-WIN-T11	RESPAK CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$6,175.80	$0.00	$0.00	$0.00	$0.00	$6,175.80
5	RPK-WIN-T12	RESPAK CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$6,861.60	$0.00	$0.00	$0.00	$0.00	$6,861.60
5	RPK-WIN-T13	RESPAK CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$7,547.40	$0.00	$0.00	$0.00	$0.00	$7,547.40
5	RPK-WIN-T14	RESPAK CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$8,233.20	$0.00	$0.00	$0.00	$0.00	$8,233.20
5	RPK-WIN-T15	RESPAK CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$8,919.00	$0.00	$0.00	$0.00	$0.00	$8,919.00
5	RPK-WIN-T16	RESPAK CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$9,604.80	$0.00	$0.00	$0.00	$0.00	$9,604.80
5	RPK-WIN-T17	RESPAK CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$10,290.60	$0.00	$0.00	$0.00	$0.00	$10,290.60
5	RPK-WIN-T18	RESPAK CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$10,976.40	$0.00	$0.00	$0.00	$0.00	$10,976.40
5	RPK-WIN-T19	RESPAK CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$11,662.20	$0.00	$0.00	$0.00	$0.00	$11,662.20
5	RPK-WIN-T2	RESPAK CPCTY .251-.500	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	RPK-WIN-T20	RESPAK CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$12,348.00	$0.00	$0.00	$0.00	$0.00	$12,348.00
5	RPK-WIN-T21	RESPAK CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$13,033.80	$0.00	$0.00	$0.00	$0.00	$13,033.80
5	RPK-WIN-T22	RESPAK CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$13,719.60	$0.00	$0.00	$0.00	$0.00	$13,719.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RPK-WIN-T23	RESPAK CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$14,405.40	$0.00	$0.00	$0.00	$0.00	$14,405.40
5	RPK-WIN-T24	RESPAK CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$15,091.20	$0.00	$0.00	$0.00	$0.00	$15,091.20
5	RPK-WIN-T25	RESPAK CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$15,777.00	$0.00	$0.00	$0.00	$0.00	$15,777.00
5	RPK-WIN-T26	RESPAK CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$16,462.80	$0.00	$0.00	$0.00	$0.00	$16,462.80
5	RPK-WIN-T27	RESPAK CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$17,148.60	$0.00	$0.00	$0.00	$0.00	$17,148.60
5	RPK-WIN-T28	RESPAK CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$17,834.40	$0.00	$0.00	$0.00	$0.00	$17,834.40
5	RPK-WIN-T29	RESPAK CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$18,520.20	$0.00	$0.00	$0.00	$0.00	$18,520.20
5	RPK-WIN-T3	RESPAK CPCTY .501 - .750	$0.00	D1	36%	$0.00	$1,206.00	$0.00	$0.00	$0.00	$0.00	$1,206.00
5	RPK-WIN-T30	RESPAK CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$19,206.00	$0.00	$0.00	$0.00	$0.00	$19,206.00
5	RPK-WIN-T4	RESPAK CPCTY .751 - 1.00	$0.00	D1	36%	$0.00	$1,375.20	$0.00	$0.00	$0.00	$0.00	$1,375.20
5	RPK-WIN-T5	RESPAK CPCTY 1.01 - 2.00	$0.00	D1	36%	$0.00	$2,061.00	$0.00	$0.00	$0.00	$0.00	$2,061.00
5	RPK-WIN-T6	RESPAK CPCTY 2.01 - 4.00	$0.00	D1	36%	$0.00	$2,746.80	$0.00	$0.00	$0.00	$0.00	$2,746.80
5	RPK-WIN-T7	RESPAK CPCTY 4.01 - 6.00	$0.00	D1	36%	$0.00	$3,432.60	$0.00	$0.00	$0.00	$0.00	$3,432.60
5	RPK-WIN-T8	RESPAK CPCTY 6.01 - 8.00	$0.00	D1	36%	$0.00	$4,118.40	$0.00	$0.00	$0.00	$0.00	$4,118.40
5	RPK-WIN-T9	RESPAK CPCTY 8.01 - 10.00	$0.00	D1	36%	$0.00	$4,804.20	$0.00	$0.00	$0.00	$0.00	$4,804.20
5	RPTPF-MSU-T0	RESPK TPF BASE-3 MSU	$0.00	D1	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	RPTPF-MSU-T1	RESPK TPF 4-25 MSU	$0.00	D1	36%	$0.00	$2,203.20	$0.00	$0.00	$0.00	$0.00	$2,203.20
5	RPTPF-MSU-T10	RESPK TPF 351-400 MSU	$0.00	D1	36%	$0.00	$17,838.00	$0.00	$0.00	$0.00	$0.00	$17,838.00
5	RPTPF-MSU-T11	RESPK TPF 401-450 MSU	$0.00	D1	36%	$0.00	$19,627.20	$0.00	$0.00	$0.00	$0.00	$19,627.20
5	RPTPF-MSU-T12	RESPK TPF 451-500 MSU	$0.00	D1	36%	$0.00	$21,416.40	$0.00	$0.00	$0.00	$0.00	$21,416.40
5	RPTPF-MSU-T13	RESPK TPF 501-550 MSU	$0.00	D1	36%	$0.00	$23,205.60	$0.00	$0.00	$0.00	$0.00	$23,205.60
5	RPTPF-MSU-T14	RESPK TPF 551-600 MSU	$0.00	D1	36%	$0.00	$24,994.80	$0.00	$0.00	$0.00	$0.00	$24,994.80
5	RPTPF-MSU-T2	RESPK TPF 26-50 MSU	$0.00	D1	36%	$0.00	$3,758.40	$0.00	$0.00	$0.00	$0.00	$3,758.40
5	RPTPF-MSU-T3	RESPK TPF 51-75 MSU	$0.00	D1	36%	$0.00	$5,313.60	$0.00	$0.00	$0.00	$0.00	$5,313.60
5	RPTPF-MSU-T4	RESPK TPF 76-100 MSU	$0.00	D1	36%	$0.00	$7,102.80	$0.00	$0.00	$0.00	$0.00	$7,102.80
5	RPTPF-MSU-T5	RESPK TPF 101-150 MSU	$0.00	D1	36%	$0.00	$8,892.00	$0.00	$0.00	$0.00	$0.00	$8,892.00
5	RPTPF-MSU-T6	RESPK TPF 151-200 MSU	$0.00	D1	36%	$0.00	$10,681.20	$0.00	$0.00	$0.00	$0.00	$10,681.20
5	RPTPF-MSU-T7	RESPK TPF 201-250 MSU	$0.00	D1	36%	$0.00	$12,470.40	$0.00	$0.00	$0.00	$0.00	$12,470.40
5	RPTPF-MSU-T8	RESPK TPF 251-300 MSU	$0.00	D1	36%	$0.00	$14,259.60	$0.00	$0.00	$0.00	$0.00	$14,259.60
5	RPTPF-MSU-T9	RESPK TPF 301-350 MSU	$0.00	D1	36%	$0.00	$16,048.80	$0.00	$0.00	$0.00	$0.00	$16,048.80
5	RPTPF-T0-T3U	RESPK TPF UPG T0 THRU T3	$0.00	D1	36%	$0.00	$1,555.20	$0.00	$0.00	$0.00	$0.00	$1,555.20
5	RPTPF-T4-T14U	RESPK UPG T4-T14	$0.00	D1	36%	$0.00	$1,789.20	$0.00	$0.00	$0.00	$0.00	$1,789.20
5	RPW-T1-4UPG	RESPAK T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	RPW-T5-30UPG	RESPAK T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	RSPEX-MSU-T00	RESPKEXT BASE-3 MSU	$0.00	D1	36%	$0.00	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	RSPEX-MSU-T01	RESPKEXT 4-25 MSU	$0.00	D1	36%	$0.00	$1,839.60	$0.00	$0.00	$0.00	$0.00	$1,839.60
5	RSPEX-MSU-T02	RESPKEXT 26-50 MSU	$0.00	D1	36%	$0.00	$3,160.80	$0.00	$0.00	$0.00	$0.00	$3,160.80
5	RSPEX-MSU-T03	RESPKEXT 51-75 MSU	$0.00	D1	36%	$0.00	$4,482.00	$0.00	$0.00	$0.00	$0.00	$4,482.00
5	RSPEX-MSU-T04	RESPKEXT 76-100 MSU	$0.00	D1	36%	$0.00	$5,985.00	$0.00	$0.00	$0.00	$0.00	$5,985.00
5	RSPEX-MSU-T05	RESPKEXT 101-150 MSU	$0.00	D1	36%	$0.00	$7,488.00	$0.00	$0.00	$0.00	$0.00	$7,488.00
5	RSPEX-MSU-T06	RESPKEXT 151-200 MSU	$0.00	D1	36%	$0.00	$8,991.00	$0.00	$0.00	$0.00	$0.00	$8,991.00
5	RSPEX-MSU-T07	RESPKEXT 201-250 MSU	$0.00	D1	36%	$0.00	$10,494.00	$0.00	$0.00	$0.00	$0.00	$10,494.00
5	RSPEX-MSU-T08	RESPKEXT 251-300 MSU	$0.00	D1	36%	$0.00	$11,997.00	$0.00	$0.00	$0.00	$0.00	$11,997.00
5	RSPEX-MSU-T09	RESPKEXT 301-350 MSU	$0.00	D1	36%	$0.00	$13,500.00	$0.00	$0.00	$0.00	$0.00	$13,500.00
5	RSPEX-MSU-T10	RESPKEXT 351-400 MSU	$0.00	D1	36%	$0.00	$15,003.00	$0.00	$0.00	$0.00	$0.00	$15,003.00
5	RSPEX-MSU-T11	RESPKEXT 401-450 MSU	$0.00	D1	36%	$0.00	$16,506.00	$0.00	$0.00	$0.00	$0.00	$16,506.00
5	RSPEX-MSU-T12	RESPKEXT 451-500 MSU	$0.00	D1	36%	$0.00	$18,009.00	$0.00	$0.00	$0.00	$0.00	$18,009.00
5	RSPEX-MSU-T13	RESPKEXT 501-550 MSU	$0.00	D1	36%	$0.00	$19,512.00	$0.00	$0.00	$0.00	$0.00	$19,512.00
5	RSPEX-MSU-T14	RESPKEXT 551-600 MSU	$0.00	D1	36%	$0.00	$21,015.00	$0.00	$0.00	$0.00	$0.00	$21,015.00
5	RSPW-T01-04U	RESPAK T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	RSPW-T05-30U	RESPAK T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	RSPW-T05-35U	RESPAK T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$385.20	$0.00	$0.00	$0.00	$0.00	$385.20
5	SAAM-4HOSTADD	SAAM 4 HOST ADD-ON	$18,000.00	D1	36%	$11,520.00	$3,240.00	$0.00	$0.00	$0.00	$0.00	$3,240.00
5	SAAM-T11-T30U	SAAM T11-T30 PER TIER UP	$0.00	D1	36%	$0.00	$2,086.20	$0.00	$0.00	$0.00	$0.00	$2,086.20
5	SAAM-T11-T35U	SAAM T11-T35 PER TIER UP	$0.00	D1	36%	$0.00	$2,086.20	$0.00	$0.00	$0.00	$0.00	$2,086.20
5	SACENB01	DXM LITE FULLY ENABLED FOR SAC	$295,421.00	D1	36%	$189,069.44	$53,175.78	$0.00	$0.00	$0.00	$0.00	$53,175.78
5	SACLTD01	DMX-LITE MODEL FOR BUNDLE DEAL	$126,610.00	D1	36%	$81,030.40	$22,789.80	$0.00	$0.00	$0.00	$0.00	$22,789.80
5	SDMM-DP	SDMM DP LICENSE	$7,560.00	D1	36%	$4,838.40	$1,360.80	$0.00	$0.00	$0.00	$0.00	$1,360.80
5	SDMM-DP-EN	DP TO EN UPG	$10,440.00	D1	36%	$6,681.60	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	SDMM-EN	SDMM EN LICENSE	$18,000.00	D1	36%	$11,520.00	$3,240.00	$0.00	$0.00	$0.00	$0.00	$3,240.00
5	SDMM-EN-GB	SDMM EN TO GB UPG	$7,220.00	D1	36%	$4,620.80	$1,299.60	$0.00	$0.00	$0.00	$0.00	$1,299.60
5	SDMM-GB	SDMM GB LICENSE	$25,200.00	D1	36%	$16,128.00	$4,536.00	$0.00	$0.00	$0.00	$0.00	$4,536.00
5	SDMM-KIT	SDMM SVR CLIENT KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SDMM-T1	SDMM T1 CAP 0-.250	$0.00	D1	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	SDMM-T10	SDMM T10 CAP 10.01-12.00	$0.00	D1	36%	$0.00	$4,415.40	$0.00	$0.00	$0.00	$0.00	$4,415.40
5	SDMM-T11	SDMM T11 CAP 12.01-14.00	$0.00	D1	36%	$0.00	$4,964.40	$0.00	$0.00	$0.00	$0.00	$4,964.40
5	SDMM-T12	SDMM T12 CAP 14.01-17.00	$0.00	D1	36%	$0.00	$5,513.40	$0.00	$0.00	$0.00	$0.00	$5,513.40
5	SDMM-T13	SDMM T13 CAP 17.01-20.00	$0.00	D1	36%	$0.00	$6,062.40	$0.00	$0.00	$0.00	$0.00	$6,062.40
5	SDMM-T14	SDMM T14 CAP 20.01-23.00	$0.00	D1	36%	$0.00	$6,611.40	$0.00	$0.00	$0.00	$0.00	$6,611.40
5	SDMM-T1-4UP	SDMM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	SDMM-T15	SDMM T15 CAP 23.01-26.00	$0.00	D1	36%	$0.00	$7,160.40	$0.00	$0.00	$0.00	$0.00	$7,160.40
5	SDMM-T16	SDMM T16 CAP 26.01-29.00	$0.00	D1	36%	$0.00	$7,709.40	$0.00	$0.00	$0.00	$0.00	$7,709.40
5	SDMM-T17	SDMM T17 CAP 29.01-32.00	$0.00	D1	36%	$0.00	$8,258.40	$0.00	$0.00	$0.00	$0.00	$8,258.40
5	SDMM-T18	SDMM T18 CAP 32.01-35.00	$0.00	D1	36%	$0.00	$8,807.40	$0.00	$0.00	$0.00	$0.00	$8,807.40
5	SDMM-T19	SDMM T19 CAP 35.01-38.00	$0.00	D1	36%	$0.00	$9,356.40	$0.00	$0.00	$0.00	$0.00	$9,356.40
5	SDMM-T2	SDMM T2 CAP .251-.500	$0.00	D1	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	SDMM-T20	SDMM T20 CAP 38.01-41.00	$0.00	D1	36%	$0.00	$9,905.40	$0.00	$0.00	$0.00	$0.00	$9,905.40
5	SDMM-T21	SDMM T21 CAP 41.01-44.00	$0.00	D1	36%	$0.00	$10,454.40	$0.00	$0.00	$0.00	$0.00	$10,454.40
5	SDMM-T22	SDMM T22 CAP 44.01-47.00	$0.00	D1	36%	$0.00	$11,003.40	$0.00	$0.00	$0.00	$0.00	$11,003.40
5	SDMM-T23	SDMM T23 CAP 47.01-50.00	$0.00	D1	36%	$0.00	$11,552.40	$0.00	$0.00	$0.00	$0.00	$11,552.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SDMM-T24	SDMM T24 CAP 50.01-53.00	$0.00	D1	36%	$0.00	$12,101.40	$0.00	$0.00	$0.00	$0.00	$12,101.40
5	SDMM-T25	SDMM T25 CAP 53.01-56.00	$0.00	D1	36%	$0.00	$12,650.40	$0.00	$0.00	$0.00	$0.00	$12,650.40
5	SDMM-T26	SDMM T26 CAP 56.01-59.00	$0.00	D1	36%	$0.00	$13,199.40	$0.00	$0.00	$0.00	$0.00	$13,199.40
5	SDMM-T27	SDMM T27 CAP 59.01-62.00	$0.00	D1	36%	$0.00	$13,748.40	$0.00	$0.00	$0.00	$0.00	$13,748.40
5	SDMM-T28	SDMM T28 CAP 62.01-65.00	$0.00	D1	36%	$0.00	$14,297.40	$0.00	$0.00	$0.00	$0.00	$14,297.40
5	SDMM-T29	SDMM T29 CAP 65.01-68.00	$0.00	D1	36%	$0.00	$14,846.40	$0.00	$0.00	$0.00	$0.00	$14,846.40
5	SDMM-T3	SDMM T3 CAP .501-.750	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	SDMM-T30	SDMM T30 CAP 68.01-71.00	$0.00	D1	36%	$0.00	$15,395.40	$0.00	$0.00	$0.00	$0.00	$15,395.40
5	SDMM-T4	SDMM T4 CAP .751-1.00	$0.00	D1	36%	$0.00	$1,121.40	$0.00	$0.00	$0.00	$0.00	$1,121.40
5	SDMM-T5	SDMM T5 CAP 1.01-2.00	$0.00	D1	36%	$0.00	$1,670.40	$0.00	$0.00	$0.00	$0.00	$1,670.40
5	SDMM-T5-T30UP	SDMM T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	SDMM-T6	SDMM T6 CAP 2.01-4.00	$0.00	D1	36%	$0.00	$2,219.40	$0.00	$0.00	$0.00	$0.00	$2,219.40
5	SDMM-T7	SDMM T7 CAP 4.01-6.00	$0.00	D1	36%	$0.00	$2,768.40	$0.00	$0.00	$0.00	$0.00	$2,768.40
5	SDMM-T8	SDMM T8 CAP 6.01-8.00	$0.00	D1	36%	$0.00	$3,317.40	$0.00	$0.00	$0.00	$0.00	$3,317.40
5	SDMM-T9	SDMM T9 CAP 8.01-10.00	$0.00	D1	36%	$0.00	$3,866.40	$0.00	$0.00	$0.00	$0.00	$3,866.40
5	SDMM-WG	SDMM WG LICENSE	$3,740.00	D1	36%	$2,393.60	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	SDMM-WG-DP	SDMM WG TO DP UPG	$3,820.00	D1	36%	$2,444.80	$687.60	$0.00	$0.00	$0.00	$0.00	$687.60
5	SE-BMC-BACKUP	BACKUP ENABLER: BMC	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-CA-BACKUP	BACKUP ENABLER: CA	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-CMG-BACKUP	BACKUP ENABLER: COMVAULT	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-HP-BACKUP	BACKUP ENABLER: HP	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-LGT-BACKUP	LEGATO NETWORKER	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-QRT-BACKUP	BACKUP ENABLER: QUADRATEC	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-TSM-BACKUP	BACKUP ENABLER: TIVOLI	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SE-VRT-BACKUP	BACKUP ENABLER: VERITAS	$0.00	D1	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	SGRUPT1-4	ECC SGR UPGRADE T1-T4	$1,870.00	D1	36%	$1,196.80	$336.60	$0.00	$0.00	$0.00	$0.00	$336.60
5	SGRUPT5-12	ECC SGR UPGRADE T5-T12	$6,770.00	D1	36%	$4,332.80	$1,218.60	$0.00	$0.00	$0.00	$0.00	$1,218.60
5	SHANG-ENB	SPECIAL PKG SE TITLES FOR SHANGHI UPG	$78,925.00	D1	36%	$50,512.00	$14,206.50	$0.00	$0.00	$0.00	$0.00	$14,206.50
5	SHANG-LTD	SPECIAL PKG SW TITLES FOR SHANGHI MOBILE	$33,825.00	D1	36%	$21,648.00	$6,088.50	$0.00	$0.00	$0.00	$0.00	$6,088.50
5	SM-ARC-T1-T4	SAN MGR SARC1YR T1-T4 UP	$0.00	D1	36%	$0.00	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	SM-ARC-T5-T30	SAN MGR SARC1YR T5-T30 UP	$0.00	D1	36%	$0.00	$982.80	$0.00	$0.00	$0.00	$0.00	$982.80
5	SMC-ADD-BASE	SMC ADD BASE LICENSE	$6,885.00	D1	36%	$4,406.40	$1,239.30	$0.00	$0.00	$0.00	$0.00	$1,239.30
5	SMC-ADD-C01	SMC-ADD 1TB (0-14TB)	$1,215.00	D1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	SMC-ADD-C02	SMC-ADD 1TB (15-25TB)	$1,140.00	D1	36%	$729.60	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	SMC-ADD-C03	SMC-ADD 1TB (26-40TB)	$1,005.00	D1	36%	$643.20	$180.90	$0.00	$0.00	$0.00	$0.00	$180.90
5	SMC-ADD-C04	SMC-ADD 1TB (41-60TB)	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SMC-ADD-C05	SMC-ADD 1TB (61-100TB)	$895.00	D1	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	SMC-ADD-C06	SMC-ADD 1TB (101-150TB)	$805.00	D1	36%	$515.20	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	SMC-ADD-C07	SMC-ADD 1TB (151-250TB)	$715.00	D1	36%	$457.60	$128.70	$0.00	$0.00	$0.00	$0.00	$128.70
5	SMC-ADD-C08	SMC-ADD 1TB (251-400TB)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SMC-ADD-C09	SMC-ADD 1TB (401-600TB)	$540.00	D1	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	SMC-ADD-C10	SMC-ADD 1TB(601-1000TB)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	SMC-ADD-C11	SMC-ADD1TB(1001-1500TB)	$405.00	D1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	SMC-ADD-N01	SMC-ADD 1TB (0-14TB) NLT3	$608.00	D1	36%	$389.12	$109.44	$0.00	$0.00	$0.00	$0.00	$109.44
5	SMC-ADD-N02	SMC-ADD 1TB (15-25TB) NLT3	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	SMC-ADD-N03	SMC-ADD 1TB (26-40TB) NLT3	$505.00	D1	36%	$323.20	$90.90	$0.00	$0.00	$0.00	$0.00	$90.90
5	SMC-ADD-N04	SMC-ADD 1TB (41-60TB) NLT3	$465.00	D1	36%	$297.60	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	SMC-ADD-N05	SMC-ADD 1TB (61-100TB) NLT3	$448.00	D1	36%	$286.72	$80.64	$0.00	$0.00	$0.00	$0.00	$80.64
5	SMC-ADD-N06	SMC-ADD 1TB (101-150TB) NLT3	$405.00	D1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	SMC-ADD-N07	SMC-ADD 1TB (151-250TB) NLT3	$358.00	D1	36%	$229.12	$64.44	$0.00	$0.00	$0.00	$0.00	$64.44
5	SMC-ADD-N08	SMC-ADD 1TB (251-400TB) NLT3	$310.00	D1	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	SMC-ADD-N09	SMC-ADD 1TB (401-600TB) NLT3	$270.00	D1	36%	$172.80	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	SMC-ADD-N10	SMC-ADD 1TB(601-1000TB) NLT3	$235.00	D1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	SMC-ADD-N11	SMC-ADD1TB(1001-1500TB) NLT3	$205.00	D1	36%	$131.20	$36.90	$0.00	$0.00	$0.00	$0.00	$36.90
5	SMC-ADD-UPG	SMCADD BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMC-BASE	SMC BASE LICENSE	$13,770.00	D1	36%	$8,812.80	$2,478.60	$0.00	$0.00	$0.00	$0.00	$2,478.60
5	SMC-BASE-ADD	SMC-ADD BASE LICENSE	$6,885.00	D1	36%	$4,406.40	$1,239.30	$0.00	$0.00	$0.00	$0.00	$1,239.30
5	SMC-C01	SMC 1TB (0-14TB)	$2,430.00	D1	36%	$1,555.20	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	SMC-C01-ADD	SMC-ADD 1TB (0-14TB)	$1,215.00	D1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	SMC-C02	SMC 1TB (15-25TB)	$2,280.00	D1	36%	$1,459.20	$410.40	$0.00	$0.00	$0.00	$0.00	$410.40
5	SMC-C02-ADD	SMC-ADD 1TB (15-25TB)	$1,140.00	D1	36%	$729.60	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	SMC-C03	SMC 1TB (26-40TB)	$2,010.00	D1	36%	$1,286.40	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	SMC-C03-ADD	SMC-ADD 1TB (26-40TB)	$1,005.00	D1	36%	$643.20	$180.90	$0.00	$0.00	$0.00	$0.00	$180.90
5	SMC-C04	SMC 1TB (41-60TB)	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SMC-C04-ADD	SMC-ADD 1TB (41-60TB)	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SMC-C05	SMC 1TB (61-100TB)	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	SMC-C05-ADD	SMC-ADD 1TB (61-100TB)	$895.00	D1	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	SMC-C06	SMC 1TB (101-150TB)	$1,610.00	D1	36%	$1,030.40	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	SMC-C06-ADD	SMC-ADD 1TB (101-150TB)	$805.00	D1	36%	$515.20	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	SMC-C07	SMC 1TB (151-250TB)	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	SMC-C07-ADD	SMC-ADD 1TB (151-250TB)	$715.00	D1	36%	$457.60	$128.70	$0.00	$0.00	$0.00	$0.00	$128.70
5	SMC-C08	SMC 1TB (251-400TB)	$1,240.00	D1	36%	$793.60	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	SMC-C08-ADD	SMC-ADD 1TB (251-400TB)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SMC-C09	SMC 1TB (401-600TB)	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	SMC-C09-ADD	SMC-ADD 1TB (401-600TB)	$540.00	D1	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	SMC-C10	SMC 1TB (601-1000TB)	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	SMC-C10-ADD	SMC-ADD 1TB(601-1000TB)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	SMC-C11	SMC 1TB(1001-1500TB)	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	SMC-C11-ADD	SMC-ADD1TB(1001-1500TB)	$405.00	D1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	SMC-N01	SMC 1TB (0-14TB) NLT3	$1,215.00	D1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-N02	SMC 1TB (15-25TB) NLT3	$1,140.00	D1	36%	$729.60	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	SMC-N03	SMC 1TB (26-40TB) NLT3	$1,005.00	D1	36%	$643.20	$180.90	$0.00	$0.00	$0.00	$0.00	$180.90
5	SMC-N04	SMC 1TB (41-60TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SMC-N05	SMC 1TB (61-100TB) NLT3	$895.00	D1	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	SMC-N06	SMC 1TB (101-150TB) NLT3	$805.00	D1	36%	$515.20	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	SMC-N07	SMC 1TB (151-250TB) NLT3	$715.00	D1	36%	$457.60	$128.70	$0.00	$0.00	$0.00	$0.00	$128.70
5	SMC-N08	SMC 1TB (251-400TB) NLT3	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SMC-N09	SMC 1TB (401-600TB) NLT3	$540.00	D1	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	SMC-N10	SMC 1TB (601-1000TB) NLT3	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	SMC-N11	SMC 1TB(1001-1500TB) NLT3	$405.00	D1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	SMC-UPG	SMC BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMC-UPG-ADD	SMCADD BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-SYM-T1-4U	SM SYM T1-T4UPG	$0.00	D1	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	SM-SYM-T5-30U	CC5.x SM SYM T5-30 UPG	$0.00	D1	36%	$0.00	$770.40	$0.00	$0.00	$0.00	$0.00	$770.40
5	SM-SYM-T5-35U	SM SYM T5-T35UPG	$0.00	D1	36%	$0.00	$770.40	$0.00	$0.00	$0.00	$0.00	$770.40
5	SNAPADD-T1	SNAP ADD CPTY 0-.250	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	SNAPADD-T10	SNAP ADD CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$6,937.20	$0.00	$0.00	$0.00	$0.00	$6,937.20
5	SNAPADD-T11	SNAP ADD CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$7,626.60	$0.00	$0.00	$0.00	$0.00	$7,626.60
5	SNAPADD-T12	SNAP ADD CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	SNAPADD-T13	SNAP ADD CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	SNAPADD-T14	SNAP ADD CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	SNAPADDT1-4UPG	SNAP ADD T1-T4 UPGRADE	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	SNAPADD-T15	SNAP ADD CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$10,384.20	$0.00	$0.00	$0.00	$0.00	$10,384.20
5	SNAPADD-T16	SNAP ADD CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$11,073.60	$0.00	$0.00	$0.00	$0.00	$11,073.60
5	SNAPADD-T17	SNAP ADD CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$11,763.00	$0.00	$0.00	$0.00	$0.00	$11,763.00
5	SNAPADD-T18	SNAP ADD CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$12,452.40	$0.00	$0.00	$0.00	$0.00	$12,452.40
5	SNAPADD-T19	SNAP ADD CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$13,141.80	$0.00	$0.00	$0.00	$0.00	$13,141.80
5	SNAPADD-T2	SNAP ADD CPTY .251-.500	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	SNAPADD-T20	SNAP ADD CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$13,831.20	$0.00	$0.00	$0.00	$0.00	$13,831.20
5	SNAPADD-T21	SNAP ADD CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$14,520.60	$0.00	$0.00	$0.00	$0.00	$14,520.60
5	SNAPADD-T22	SNAP ADD CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	SNAPADD-T23	SNAP ADD CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$15,899.40	$0.00	$0.00	$0.00	$0.00	$15,899.40
5	SNAPADD-T24	SNAP ADD CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$16,588.80	$0.00	$0.00	$0.00	$0.00	$16,588.80
5	SNAPADD-T25	SNAP ADD CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$17,278.20	$0.00	$0.00	$0.00	$0.00	$17,278.20
5	SNAPADD-T26	SNAP ADD CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$17,967.60	$0.00	$0.00	$0.00	$0.00	$17,967.60
5	SNAPADD-T27	SNAP ADD CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$18,657.00	$0.00	$0.00	$0.00	$0.00	$18,657.00
5	SNAPADD-T28	SNAP ADD CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$19,346.40	$0.00	$0.00	$0.00	$0.00	$19,346.40
5	SNAPADD-T29	SNAP ADD CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$20,035.80	$0.00	$0.00	$0.00	$0.00	$20,035.80
5	SNAPADD-T3	SNAP ADD CPTY .501-.750	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	SNAPADD-T30	SNAP ADD CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$20,725.20	$0.00	$0.00	$0.00	$0.00	$20,725.20
5	SNAPADD-T31	SNAP ADD CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$21,414.60	$0.00	$0.00	$0.00	$0.00	$21,414.60
5	SNAPADD-T32	SNAP ADD CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$22,104.00	$0.00	$0.00	$0.00	$0.00	$22,104.00
5	SNAPADD-T33	SNAP ADD CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	SNAPADD-T34	SNAP ADD CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$23,482.80	$0.00	$0.00	$0.00	$0.00	$23,482.80
5	SNAPADD-T35	SNAP ADD CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$24,172.20	$0.00	$0.00	$0.00	$0.00	$24,172.20
5	SNAPADD-T4	SNAP ADD CPTY .751-1.00	$0.00	D1	36%	$0.00	$2,800.80	$0.00	$0.00	$0.00	$0.00	$2,800.80
5	SNAPADD-T5	SNAP ADD CPTY 1.01-2.00	$0.00	D1	36%	$0.00	$3,490.20	$0.00	$0.00	$0.00	$0.00	$3,490.20
5	SNAPADDT5-35U	SNAP ADD T5-T35 UPGRADE	$3,830.00	D1	36%	$2,451.20	$689.40	$0.00	$0.00	$0.00	$0.00	$689.40
5	SNAPADD-T6	SNAP ADD CPTY 2.01-4.00	$0.00	D1	36%	$0.00	$4,179.60	$0.00	$0.00	$0.00	$0.00	$4,179.60
5	SNAPADD-T7	SNAP ADD CPTY 4.01-6.00	$0.00	D1	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	SNAPADD-T8	SNAP ADD CPTY 6.01-8.00	$0.00	D1	36%	$0.00	$5,558.40	$0.00	$0.00	$0.00	$0.00	$5,558.40
5	SNAPADD-T9	SNAP ADD CPTY 8.01-10.00	$0.00	D1	36%	$0.00	$6,247.80	$0.00	$0.00	$0.00	$0.00	$6,247.80
5	SNAPCD-RN-ZOS	MF SNAP CODE FOR ZOS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SNAP-DOC-MF	MEDIAMANUALS MF VSNAP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SNAP-RUN-OPN	EMC SNAP OPEN RUNTIME KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SNAP-RUN-ZOS	MF LIC FEAT FOR VSNAP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SNAP-T1	SNAP CAPACITY 0-.250	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	SNAP-T10	SNAP CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$13,870.80	$0.00	$0.00	$0.00	$0.00	$13,870.80
5	SNAP-T11	SNAP CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$15,249.60	$0.00	$0.00	$0.00	$0.00	$15,249.60
5	SNAP-T12	SNAP CAPACITY 14.01-17.00	$0.00	D1	36%	$0.00	$16,628.40	$0.00	$0.00	$0.00	$0.00	$16,628.40
5	SNAP-T13	SNAP CAPACITY 17.01-20.00	$0.00	D1	36%	$0.00	$18,007.20	$0.00	$0.00	$0.00	$0.00	$18,007.20
5	SNAP-T14	SNAP CAPACITY 20.01-23.00	$0.00	D1	36%	$0.00	$19,386.00	$0.00	$0.00	$0.00	$0.00	$19,386.00
5	SNAP-T15	SNAP CAPACITY 23.01-26.00	$0.00	D1	36%	$0.00	$20,764.80	$0.00	$0.00	$0.00	$0.00	$20,764.80
5	SNAP-T16	SNAP CAPACITY 26.01-29.00	$0.00	D1	36%	$0.00	$22,143.60	$0.00	$0.00	$0.00	$0.00	$22,143.60
5	SNAP-T17	SNAP CAPACITY 29.01-32.00	$0.00	D1	36%	$0.00	$23,522.40	$0.00	$0.00	$0.00	$0.00	$23,522.40
5	SNAP-T18	SNAP CAPACITY 32.01-35.00	$0.00	D1	36%	$0.00	$24,901.20	$0.00	$0.00	$0.00	$0.00	$24,901.20
5	SNAP-T19	SNAP CAPACITY 35.01-38.00	$0.00	D1	36%	$0.00	$26,280.00	$0.00	$0.00	$0.00	$0.00	$26,280.00
5	SNAPT1-T4UPG	SNAP T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	SNAP-T2	SNAP CAPACITY .251-.500	$0.00	D1	36%	$0.00	$4,147.20	$0.00	$0.00	$0.00	$0.00	$4,147.20
5	SNAP-T20	SNAP CAPACITY 38.01-41.00	$0.00	D1	36%	$0.00	$27,658.80	$0.00	$0.00	$0.00	$0.00	$27,658.80
5	SNAP-T21	SNAP CAPACITY 41.01-44.00	$0.00	D1	36%	$0.00	$29,037.60	$0.00	$0.00	$0.00	$0.00	$29,037.60
5	SNAP-T22	SNAP CAPACITY 44.01-47.00	$0.00	D1	36%	$0.00	$30,416.40	$0.00	$0.00	$0.00	$0.00	$30,416.40
5	SNAP-T23	SNAP CAPACITY 47.01-50.00	$0.00	D1	36%	$0.00	$31,795.20	$0.00	$0.00	$0.00	$0.00	$31,795.20
5	SNAP-T24	SNAP CAPACITY 50.01-53.00	$0.00	D1	36%	$0.00	$33,174.00	$0.00	$0.00	$0.00	$0.00	$33,174.00
5	SNAP-T25	SNAP CAPACITY 53.01-56.00	$0.00	D1	36%	$0.00	$34,552.80	$0.00	$0.00	$0.00	$0.00	$34,552.80
5	SNAP-T26	SNAP CAPACITY 56.01-59.00	$0.00	D1	36%	$0.00	$35,931.60	$0.00	$0.00	$0.00	$0.00	$35,931.60
5	SNAP-T27	SNAP CAPACITY 59.01-62.00	$0.00	D1	36%	$0.00	$37,310.40	$0.00	$0.00	$0.00	$0.00	$37,310.40
5	SNAP-T28	SNAP CAPACITY 62.01-65.00	$0.00	D1	36%	$0.00	$38,689.20	$0.00	$0.00	$0.00	$0.00	$38,689.20
5	SNAP-T29	SNAP CAPACITY 65.01-68.00	$0.00	D1	36%	$0.00	$40,068.00	$0.00	$0.00	$0.00	$0.00	$40,068.00
5	SNAP-T3	SNAP CAPACITY .501-.750	$0.00	D1	36%	$0.00	$4,872.60	$0.00	$0.00	$0.00	$0.00	$4,872.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SNAP-T30	SNAP CAPACITY 68.01-71.00	$0.00	D1	36%	$0.00	$41,446.80	$0.00	$0.00	$0.00	$0.00	$41,446.80
5	SNAP-T31	SNAP CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$42,825.60	$0.00	$0.00	$0.00	$0.00	$42,825.60
5	SNAP-T32	SNAP CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$44,204.40	$0.00	$0.00	$0.00	$0.00	$44,204.40
5	SNAP-T33	SNAP CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$45,583.20	$0.00	$0.00	$0.00	$0.00	$45,583.20
5	SNAP-T34	SNAP CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$46,962.00	$0.00	$0.00	$0.00	$0.00	$46,962.00
5	SNAP-T35	SNAP CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$48,340.80	$0.00	$0.00	$0.00	$0.00	$48,340.80
5	SNAP-T4	SNAP CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	SNAP-T5	SNAP CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$6,976.80	$0.00	$0.00	$0.00	$0.00	$6,976.80
5	SNAP-T5-35U	SNAP T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	SNAP-T6	SNAP CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$8,355.60	$0.00	$0.00	$0.00	$0.00	$8,355.60
5	SNAP-T7	SNAP CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$9,734.40	$0.00	$0.00	$0.00	$0.00	$9,734.40
5	SNAP-T8	SNAP CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$11,113.20	$0.00	$0.00	$0.00	$0.00	$11,113.20
5	SNAP-T9	SNAP CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$12,492.00	$0.00	$0.00	$0.00	$0.00	$12,492.00
5	SPA-LICSOL	SPA LICENSE SOLUTION	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-PHYS-KIT	SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C05	SPA SOFTWARE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C09	SPA SOFTWARE1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-C11	SPA SOFTWARE 1TB (1001-1500TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N07	SPA SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N08	SPA SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N09	SPA SOFTWARE1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-N11	SPA SOFTWARE 1TB (1001-1500TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-RDF-UPG	SPA BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-BAS	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C05	SPA SOFTWARE 1TB (61-100	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C09	SPA SOFTWARE 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-C11	SPA SOFTWARE 1TB (1001-1	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N07	SPA SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N08	SPA SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N09	SPA SOFTWARE1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-N11	SPA SOFTWARE 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SRDFA-UPG	SPA BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE AND	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C05	SPA SOFTWARE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C09	SPA SOFTWARE1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-C11	SPA SOFTWARE 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SPA-SW-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N07	SPA SOFTWARE1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N08	SPA SOFTWARE 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N09	SPA SOFTWARE 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N10	SPA SOFTWARE 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-N11	SPA SOFTWARE 1TB (1001TB OR GR) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPA-SW-UPG	SPA BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADDBASE	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C01	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C02	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C03	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C04	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C05	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C06	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C07	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C08	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C09	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-C11	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N01	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N02	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N03	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N04	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N05	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N06	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N07	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N08	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N09	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N10	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-N11	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADDOBAS	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-OPT	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-OUP	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA-ADD-T01	SRDFA ADD CTY 0-.250	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	SRDFA-ADD-T02	SRDFA ADD CTY .251-.500	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	SRDFA-ADD-T03	SRDFA ADD CTY .501-.750	$0.00	D1	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	SRDFA-ADD-T04	SRDFA ADD CTY .751-1.00	$0.00	D1	36%	$0.00	$3,056.40	$0.00	$0.00	$0.00	$0.00	$3,056.40
5	SRDFA-ADD-T05	SRDFA ADD CTY 1.01-2.00	$0.00	D1	36%	$0.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	SRDFA-ADD-T06	SRDFA ADD CTY 2.01-4.00	$0.00	D1	36%	$0.00	$5,835.60	$0.00	$0.00	$0.00	$0.00	$5,835.60
5	SRDFA-ADD-T07	SRDFA ADD CTY 4.01-6.00	$0.00	D1	36%	$0.00	$7,225.20	$0.00	$0.00	$0.00	$0.00	$7,225.20
5	SRDFA-ADD-T08	SRDFA ADD CTY 6.01-8.00	$0.00	D1	36%	$0.00	$8,614.80	$0.00	$0.00	$0.00	$0.00	$8,614.80
5	SRDFA-ADD-T09	SRDFA ADD CTY 8.01-10.00	$0.00	D1	36%	$0.00	$10,004.40	$0.00	$0.00	$0.00	$0.00	$10,004.40
5	SRDFA-ADD-T10	SRDFA ADD CTY 10.01-12.00	$0.00	D1	36%	$0.00	$11,394.00	$0.00	$0.00	$0.00	$0.00	$11,394.00
5	SRDFA-ADD-T11	SRDFA ADD CTY 12.01-14.00	$0.00	D1	36%	$0.00	$12,783.60	$0.00	$0.00	$0.00	$0.00	$12,783.60
5	SRDFA-ADD-T12	SRDFA ADD CTY 14.01-17.00	$0.00	D1	36%	$0.00	$14,173.20	$0.00	$0.00	$0.00	$0.00	$14,173.20
5	SRDFA-ADD-T13	SRDFA ADD CTY 17.01-20.00	$0.00	D1	36%	$0.00	$15,562.80	$0.00	$0.00	$0.00	$0.00	$15,562.80
5	SRDFA-ADD-T14	SRDFA ADD CTY 20.01-23.00	$0.00	D1	36%	$0.00	$16,952.40	$0.00	$0.00	$0.00	$0.00	$16,952.40
5	SRDFAADDT1-4U	SRDFA ADD CTY T1-T4 UPG	$3,740.00	D1	36%	$2,393.60	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	SRDFA-ADD-T15	SRDFA ADD CTY 23.01-26.00	$0.00	D1	36%	$0.00	$18,342.00	$0.00	$0.00	$0.00	$0.00	$18,342.00
5	SRDFA-ADD-T16	SRDFA ADD CTY 26.01-29.00	$0.00	D1	36%	$0.00	$19,731.60	$0.00	$0.00	$0.00	$0.00	$19,731.60
5	SRDFA-ADD-T17	SRDFA ADD CTY 29.01-32.00	$0.00	D1	36%	$0.00	$21,121.20	$0.00	$0.00	$0.00	$0.00	$21,121.20
5	SRDFA-ADD-T18	SRDFA ADD CTY 32.01-35.00	$0.00	D1	36%	$0.00	$22,510.80	$0.00	$0.00	$0.00	$0.00	$22,510.80
5	SRDFA-ADD-T19	SRDFA ADD CTY 35.01-38.00	$0.00	D1	36%	$0.00	$23,900.40	$0.00	$0.00	$0.00	$0.00	$23,900.40
5	SRDFA-ADD-T20	SRDFA ADD CTY 38.01-41.00	$0.00	D1	36%	$0.00	$25,290.00	$0.00	$0.00	$0.00	$0.00	$25,290.00
5	SRDFA-ADD-T21	SRDFA ADD CTY 41.01-44.00	$0.00	D1	36%	$0.00	$26,679.60	$0.00	$0.00	$0.00	$0.00	$26,679.60
5	SRDFA-ADD-T22	SRDFA ADD CTY 44.01-47.00	$0.00	D1	36%	$0.00	$28,069.20	$0.00	$0.00	$0.00	$0.00	$28,069.20
5	SRDFA-ADD-T23	SRDFA ADD CTY 47.01-50.00	$0.00	D1	36%	$0.00	$29,458.80	$0.00	$0.00	$0.00	$0.00	$29,458.80
5	SRDFA-ADD-T24	SRDFA ADD CTY 50.01-53.00	$0.00	D1	36%	$0.00	$30,848.40	$0.00	$0.00	$0.00	$0.00	$30,848.40
5	SRDFA-ADD-T25	SRDFA ADD CTY 53.01-56.00	$0.00	D1	36%	$0.00	$32,238.00	$0.00	$0.00	$0.00	$0.00	$32,238.00
5	SRDFA-ADD-T26	SRDFA ADD CTY 56.01-59.00	$0.00	D1	36%	$0.00	$33,627.60	$0.00	$0.00	$0.00	$0.00	$33,627.60
5	SRDFA-ADD-T27	SRDFA ADD CTY 59.01-62.00	$0.00	D1	36%	$0.00	$35,017.20	$0.00	$0.00	$0.00	$0.00	$35,017.20
5	SRDFA-ADD-T28	SRDFA ADD CTY 62.01-65.00	$0.00	D1	36%	$0.00	$36,406.80	$0.00	$0.00	$0.00	$0.00	$36,406.80
5	SRDFA-ADD-T29	SRDFA ADD CTY 65.01-68.00	$0.00	D1	36%	$0.00	$37,796.40	$0.00	$0.00	$0.00	$0.00	$37,796.40
5	SRDFA-ADD-T30	SRDFA ADD CTY 68.01-71.00	$0.00	D1	36%	$0.00	$39,186.00	$0.00	$0.00	$0.00	$0.00	$39,186.00
5	SRDFA-ADD-T31	SRDFA ADD CTY 71.01-74.00	$0.00	D1	36%	$0.00	$40,575.60	$0.00	$0.00	$0.00	$0.00	$40,575.60
5	SRDFA-ADD-T32	SRDFA ADD CTY 74.01-77.00	$0.00	D1	36%	$0.00	$41,965.20	$0.00	$0.00	$0.00	$0.00	$41,965.20
5	SRDFA-ADD-T33	SRDFA ADD CTY 77.01-80.00	$0.00	D1	36%	$0.00	$43,354.80	$0.00	$0.00	$0.00	$0.00	$43,354.80
5	SRDFA-ADD-T34	SRDFA ADD CTY 80.01-83.00	$0.00	D1	36%	$0.00	$44,744.40	$0.00	$0.00	$0.00	$0.00	$44,744.40
5	SRDFA-ADD-T35	SRDFA ADD CTY 83.01-86.00	$0.00	D1	36%	$0.00	$46,134.00	$0.00	$0.00	$0.00	$0.00	$46,134.00
5	SRDFA-ADD-UPG	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAADT5-35U	SRDFA ADD CTY T5-35 UPG	$9,650.00	D1	36%	$6,176.00	$1,737.00	$0.00	$0.00	$0.00	$0.00	$1,737.00
5	SRDF-AAM-KIT	SAAM MEDIA KIT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AAM-T01	SAAM CAP0-.25 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T02	SAAM CAP.251-.5 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T03	SAAM CAP.501-.75 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T04	SAAM CAP.751-1 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T05	SAAM CAP1.01-2 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T06	SAAM CAP2.01-4 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T07	SAAM CAP4.01-6 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T08	SAAM CAP6.01-8 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-AAM-T09	SAAM CAP8.01-10 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T10	SAAM CAP10.01-12 LT21HOST	$0.00	D1	36%	$0.00	$16,977.60	$0.00	$0.00	$0.00	$0.00	$16,977.60
5	SRDF-AAM-T11	SAAM CAP12.01-14 LT23HOST	$0.00	D1	36%	$0.00	$19,063.80	$0.00	$0.00	$0.00	$0.00	$19,063.80
5	SRDF-AAM-T12	SAAM CAP14.01-17 LT25HOST	$0.00	D1	36%	$0.00	$21,150.00	$0.00	$0.00	$0.00	$0.00	$21,150.00
5	SRDF-AAM-T13	SAAM CAP17.01-20 LT27HOST	$0.00	D1	36%	$0.00	$23,236.20	$0.00	$0.00	$0.00	$0.00	$23,236.20
5	SRDF-AAM-T14	SAAM CAP20.01-23 LT29HOST	$0.00	D1	36%	$0.00	$25,322.40	$0.00	$0.00	$0.00	$0.00	$25,322.40
5	SRDF-AAM-T15	SAAM CAP23.01-26 LT31HOST	$0.00	D1	36%	$0.00	$27,408.60	$0.00	$0.00	$0.00	$0.00	$27,408.60
5	SRDF-AAM-T16	SAAM CAP26.01-29 LT33HOST	$0.00	D1	36%	$0.00	$29,494.80	$0.00	$0.00	$0.00	$0.00	$29,494.80
5	SRDF-AAM-T17	SAAM CAP29.01-32 LT35HOST	$0.00	D1	36%	$0.00	$31,581.00	$0.00	$0.00	$0.00	$0.00	$31,581.00
5	SRDF-AAM-T18	SAAM CAP32.01-35 LT37HOST	$0.00	D1	36%	$0.00	$33,667.20	$0.00	$0.00	$0.00	$0.00	$33,667.20
5	SRDF-AAM-T19	SAAM CAP35.01-38 LT39HOST	$0.00	D1	36%	$0.00	$35,753.40	$0.00	$0.00	$0.00	$0.00	$35,753.40
5	SRDF-AAM-T20	SAAM CAP38.01-41 LT41HOST	$0.00	D1	36%	$0.00	$37,839.60	$0.00	$0.00	$0.00	$0.00	$37,839.60
5	SRDF-AAM-T21	SAAM CAP41.01-44 LT43HOST	$0.00	D1	36%	$0.00	$39,925.80	$0.00	$0.00	$0.00	$0.00	$39,925.80
5	SRDF-AAM-T22	SAAM CAP44.01-47 LT45HOST	$0.00	D1	36%	$0.00	$42,012.00	$0.00	$0.00	$0.00	$0.00	$42,012.00
5	SRDF-AAM-T23	SAAM CAP47.01-50 LT47HOST	$0.00	D1	36%	$0.00	$44,098.20	$0.00	$0.00	$0.00	$0.00	$44,098.20
5	SRDF-AAM-T24	SAAM CAP50.01-53 LT49HOST	$0.00	D1	36%	$0.00	$46,184.40	$0.00	$0.00	$0.00	$0.00	$46,184.40
5	SRDF-AAM-T25	SAAM CAP53.01-56 LT51HOST	$0.00	D1	36%	$0.00	$48,270.60	$0.00	$0.00	$0.00	$0.00	$48,270.60
5	SRDF-AAM-T26	SAAM CAP56.01-59 LT53HOST	$0.00	D1	36%	$0.00	$50,356.80	$0.00	$0.00	$0.00	$0.00	$50,356.80
5	SRDF-AAM-T27	SAAM CAP59.01-62 LT55HOST	$0.00	D1	36%	$0.00	$52,443.00	$0.00	$0.00	$0.00	$0.00	$52,443.00
5	SRDF-AAM-T28	SAAM CAP62.01-65 LT57HOST	$0.00	D1	36%	$0.00	$54,529.20	$0.00	$0.00	$0.00	$0.00	$54,529.20
5	SRDF-AAM-T29	SAAM CAP65.01-68 LT59HOST	$0.00	D1	36%	$0.00	$56,615.40	$0.00	$0.00	$0.00	$0.00	$56,615.40
5	SRDF-AAM-T30	SAAM CAP68.01-71 LT61HOST	$0.00	D1	36%	$0.00	$58,701.60	$0.00	$0.00	$0.00	$0.00	$58,701.60
5	SRDF-AAM-T31	SAAM CAP71.01-74 LT63HOST	$0.00	D1	36%	$0.00	$60,787.80	$0.00	$0.00	$0.00	$0.00	$60,787.80
5	SRDF-AAM-T32	SAAM CAP74.01-77 LT65HOST	$0.00	D1	36%	$0.00	$62,874.00	$0.00	$0.00	$0.00	$0.00	$62,874.00
5	SRDF-AAM-T33	SAAM CAP77.01-80 LT67HOST	$0.00	D1	36%	$0.00	$64,960.20	$0.00	$0.00	$0.00	$0.00	$64,960.20
5	SRDF-AAM-T34	SAAM CAP80.01-83 LT69HOST	$0.00	D1	36%	$0.00	$67,046.40	$0.00	$0.00	$0.00	$0.00	$67,046.40
5	SRDF-AAM-T35	SAAM CAP83.01-86 LT71HOST	$0.00	D1	36%	$0.00	$69,132.60	$0.00	$0.00	$0.00	$0.00	$69,132.60
5	SRDF-A-BASE	RMT ASYNC PROT-SRDFA CMPEXT-BASE	$20,760.00	D1	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	SRDF-A-BASEF	SRDF-A FENB BASE LICENSE	$17,640.00	D1	36%	$11,289.60	$3,175.20	$0.00	$0.00	$0.00	$0.00	$3,175.20
5	SRDF-A-BASEL	SRDF-A LITE BASE LICENSE	$3,120.00	D1	36%	$1,996.80	$561.60	$0.00	$0.00	$0.00	$0.00	$561.60
5	SRDF-A-C01	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	$4,380.00	D1	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	SRDF-A-C02	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	$4,120.00	D1	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	SRDF-A-C03	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	SRDF-A-C04	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	$3,240.00	D1	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	SRDF-A-C05	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	$2,890.00	D1	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	SRDF-A-C06	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	$2,560.00	D1	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	SRDF-A-C07	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	$2,200.00	D1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	SRDF-A-C08	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	SRDF-A-C09	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-A-C10	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	$1,390.00	D1	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	SRDF-A-C11	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	$1,190.00	D1	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	SRDF-A-CF01	SRDF-A FENB 1TB (0-14TB)	$3,720.00	D1	36%	$2,380.80	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	SRDF-A-CF02	SRDF-A FENB 1TB (15-25TB)	$3,500.00	D1	36%	$2,240.00	$630.00	$0.00	$0.00	$0.00	$0.00	$630.00
5	SRDF-A-CF03	SRDF-A FENB 1TB (26-40TB)	$3,080.00	D1	36%	$1,971.20	$554.40	$0.00	$0.00	$0.00	$0.00	$554.40
5	SRDF-A-CF04	SRDF-A FENB 1TB (41-60TB)	$2,750.00	D1	36%	$1,760.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	SRDF-A-CF05	SRDF-A FENB 1TB (61-100TB)	$2,450.00	D1	36%	$1,568.00	$441.00	$0.00	$0.00	$0.00	$0.00	$441.00
5	SRDF-A-CF06	SRDF-A FENB 1TB (101-150TB)	$2,170.00	D1	36%	$1,388.80	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	SRDF-A-CF07	SRDF-A FENB 1TB (151-250TB)	$1,870.00	D1	36%	$1,196.80	$336.60	$0.00	$0.00	$0.00	$0.00	$336.60
5	SRDF-A-CF08	SRDF-A FENB 1TB (251-400TB)	$1,590.00	D1	36%	$1,017.60	$286.20	$0.00	$0.00	$0.00	$0.00	$286.20
5	SRDF-A-CF09	SRDF-A FENB 1TB (401-600TB)	$1,370.00	D1	36%	$876.80	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	SRDF-A-CF10	SRDF-A FENB 1TB (601-1000TB)	$1,180.00	D1	36%	$755.20	$212.40	$0.00	$0.00	$0.00	$0.00	$212.40
5	SRDF-A-CF11	SRDF-A FENB 1TB(1001TB OR GREATER)	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	SRDF-A-CL01	SRDF-A LITE 1TB (0-14TB)	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	SRDF-A-CL02	SRDF-A LITE 1TB (15-25TB)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SRDF-A-CL03	SRDF-A LITE 1TB (26-40TB)	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	SRDF-A-CL04	SRDF-A LITE 1TB (41-60TB)	$490.00	D1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	SRDF-A-CL05	SRDF-A LITE 1TB (61-100TB)	$440.00	D1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	SRDF-A-CL06	SRDF-A LITE 1TB (101-150TB)	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	SRDF-A-CL07	SRDF-A LITE 1TB (151-250TB)	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	SRDF-A-CL08	SRDF-A LITE 1TB (251-400TB)	$290.00	D1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	SRDF-A-CL09	SRDF-A LITE 1TB (401-600TB)	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-A-CL10	SRDF-A LITE 1TB (601-1000TB)	$210.00	D1	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	SRDF-A-CL11	SRDF-A LITE 1TB(1001TB OR GREATER)	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDFADD-T01	SRDF ADD CTY 0-.250	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	SRDFADD-T02	SRDF ADD CTY .251-.500	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	SRDFADD-T03	SRDF ADD CTY .501-.750	$0.00	D1	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	SRDFADD-T04	SRDF ADD CTY .751-1.00	$0.00	D1	36%	$0.00	$3,056.40	$0.00	$0.00	$0.00	$0.00	$3,056.40
5	SRDFADD-T05	SRDF ADD CTY 1.01-2.00	$0.00	D1	36%	$0.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	SRDFADD-T06	SRDF ADD CTY 2.01-4.00	$0.00	D1	36%	$0.00	$5,835.60	$0.00	$0.00	$0.00	$0.00	$5,835.60
5	SRDFADD-T07	SRDF ADD CTY 4.01-6.00	$0.00	D1	36%	$0.00	$7,225.20	$0.00	$0.00	$0.00	$0.00	$7,225.20
5	SRDFADD-T08	SRDF ADD CTY 6.01-8.00	$0.00	D1	36%	$0.00	$8,614.80	$0.00	$0.00	$0.00	$0.00	$8,614.80
5	SRDFADD-T09	SRDF ADD CTY 8.01-10.00	$0.00	D1	36%	$0.00	$10,004.40	$0.00	$0.00	$0.00	$0.00	$10,004.40
5	SRDFADD-T10	SRDF ADD CTY 10.01-12.00	$0.00	D1	36%	$0.00	$11,394.00	$0.00	$0.00	$0.00	$0.00	$11,394.00
5	SRDFADD-T11	SRDF ADD CTY 12.01-14.00	$0.00	D1	36%	$0.00	$12,783.60	$0.00	$0.00	$0.00	$0.00	$12,783.60
5	SRDFADD-T12	SRDF ADD CTY 14.01-17.00	$0.00	D1	36%	$0.00	$14,173.20	$0.00	$0.00	$0.00	$0.00	$14,173.20
5	SRDFADD-T13	SRDF ADD CTY 17.01-20.00	$0.00	D1	36%	$0.00	$15,562.80	$0.00	$0.00	$0.00	$0.00	$15,562.80
5	SRDFADD-T14	SRDF ADD CTY 20.01-23.00	$0.00	D1	36%	$0.00	$16,952.40	$0.00	$0.00	$0.00	$0.00	$16,952.40
5	SRDFADDT1-4U	SRDF ADD CTY T1-T4 UPG	$3,740.00	D1	36%	$2,393.60	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	SRDFADD-T15	SRDF ADD CTY 23.01-26.00	$0.00	D1	36%	$0.00	$18,342.00	$0.00	$0.00	$0.00	$0.00	$18,342.00
5	SRDFADD-T16	SRDF ADD CTY 26.01-29.00	$0.00	D1	36%	$0.00	$19,731.60	$0.00	$0.00	$0.00	$0.00	$19,731.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFADD-T17	SRDF ADD CTY 29.01-32.00	$0.00	D1	36%	$0.00	$21,121.20	$0.00	$0.00	$0.00	$0.00	$21,121.20
5	SRDFADD-T18	SRDF ADD CTY 32.01-35.00	$0.00	D1	36%	$0.00	$22,510.80	$0.00	$0.00	$0.00	$0.00	$22,510.80
5	SRDFADD-T19	SRDF ADD CTY 35.01-38.00	$0.00	D1	36%	$0.00	$23,900.40	$0.00	$0.00	$0.00	$0.00	$23,900.40
5	SRDFADD-T20	SRDF ADD CTY 38.01-41.00	$0.00	D1	36%	$0.00	$25,290.00	$0.00	$0.00	$0.00	$0.00	$25,290.00
5	SRDFADD-T21	SRDF ADD CTY 41.01-44.00	$0.00	D1	36%	$0.00	$26,679.60	$0.00	$0.00	$0.00	$0.00	$26,679.60
5	SRDFADD-T22	SRDF ADD CTY 44.01-47.00	$0.00	D1	36%	$0.00	$28,069.20	$0.00	$0.00	$0.00	$0.00	$28,069.20
5	SRDFADD-T23	SRDF ADD CTY 47.01-50.00	$0.00	D1	36%	$0.00	$29,458.80	$0.00	$0.00	$0.00	$0.00	$29,458.80
5	SRDFADD-T24	SRDF ADD CTY 50.01-53.00	$0.00	D1	36%	$0.00	$30,848.40	$0.00	$0.00	$0.00	$0.00	$30,848.40
5	SRDFADD-T25	SRDF ADD CTY 53.01-56.00	$0.00	D1	36%	$0.00	$32,238.00	$0.00	$0.00	$0.00	$0.00	$32,238.00
5	SRDFADD-T26	SRDF ADD CTY 56.01-59.00	$0.00	D1	36%	$0.00	$33,627.60	$0.00	$0.00	$0.00	$0.00	$33,627.60
5	SRDFADD-T27	SRDF ADD CTY 59.01-62.00	$0.00	D1	36%	$0.00	$35,017.20	$0.00	$0.00	$0.00	$0.00	$35,017.20
5	SRDFADD-T28	SRDF ADD CTY 62.01-65.00	$0.00	D1	36%	$0.00	$36,406.80	$0.00	$0.00	$0.00	$0.00	$36,406.80
5	SRDFADD-T29	SRDF ADD CTY 65.01-68.00	$0.00	D1	36%	$0.00	$37,796.40	$0.00	$0.00	$0.00	$0.00	$37,796.40
5	SRDFADD-T30	SRDF ADD CTY 68.01-71.00	$0.00	D1	36%	$0.00	$39,186.00	$0.00	$0.00	$0.00	$0.00	$39,186.00
5	SRDFADD-T31	SRDF ADD CTY 71.01-74.00	$0.00	D1	36%	$0.00	$40,575.60	$0.00	$0.00	$0.00	$0.00	$40,575.60
5	SRDFADD-T32	SRDF ADD CTY 74.01-77.00	$0.00	D1	36%	$0.00	$41,965.20	$0.00	$0.00	$0.00	$0.00	$41,965.20
5	SRDFADD-T33	SRDF ADD CTY 77.01-80.00	$0.00	D1	36%	$0.00	$43,354.80	$0.00	$0.00	$0.00	$0.00	$43,354.80
5	SRDFADD-T34	SRDF ADD CTY 80.01-83.00	$0.00	D1	36%	$0.00	$44,744.40	$0.00	$0.00	$0.00	$0.00	$44,744.40
5	SRDFADD-T35	SRDF ADD CTY 83.01-86.00	$0.00	D1	36%	$0.00	$46,134.00	$0.00	$0.00	$0.00	$0.00	$46,134.00
5	SRDFADDT5-30U	SRDF ADD CTY T5-30 UPG	$7,720.00	D1	36%	$4,940.80	$1,389.60	$0.00	$0.00	$0.00	$0.00	$1,389.60
5	SRDFADDT5-35U	SRDF ADD CTY T5-35 UPG	$7,720.00	D1	36%	$4,940.80	$1,389.60	$0.00	$0.00	$0.00	$0.00	$1,389.60
5	SRDF-A-N01	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	$2,190.00	D1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	SRDF-A-N02	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	$2,060.00	D1	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	SRDF-A-N03	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	$1,810.00	D1	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	SRDF-A-N04	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-A-N05	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	$1,450.00	D1	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	SRDF-A-N06	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	SRDF-A-N07	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	SRDF-A-N08	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	SRDF-A-N09	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	SRDF-A-N10	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	SRDF-A-N11	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	SRDF-A-NF01	SRDF-A FENB 1TB (0-14TB) NLT3	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDF-A-NF02	SRDF-A FENB 1TB (15-25TB) NLT3	$1,750.00	D1	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SRDF-A-NF03	SRDF-A FENB 1TB (26-40TB) NLT3	$1,530.00	D1	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	SRDF-A-NF04	SRDF-A FENB 1TB (41-60TB) NLT3	$1,370.00	D1	36%	$876.80	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	SRDF-A-NF05	SRDF-A FENB 1TB (61-100TB) NLT3	$1,230.00	D1	36%	$787.20	$221.40	$0.00	$0.00	$0.00	$0.00	$221.40
5	SRDF-A-NF06	SRDF-A FENB 1TB (101-150TB) NLT3	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	SRDF-A-NF07	SRDF-A FENB 1TB (151-250TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SRDF-A-NF08	SRDF-A FENB 1TB (251-400TB) NLT3	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	SRDF-A-NF09	SRDF-A FENB 1TB (401-600TB) NLT3	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	SRDF-A-NF10	SRDF-A FENB 1TB (601-1000TB) NLT3	$580.00	D1	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	SRDF-A-NF11	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	SRDF-A-NL01	SRDF-A LITE 1TB (0-14TB) NLT3	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	SRDF-A-NL02	SRDF-A LITE 1TB (15-25TB) NLT3	$310.00	D1	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	SRDF-A-NL03	SRDF-A LITE 1TB (26-40TB) NLT3	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	SRDF-A-NL04	SRDF-A LITE 1TB (41-60TB) NLT3	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-A-NL05	SRDF-A LITE 1TB (61-100TB) NLT3	$220.00	D1	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SRDF-A-NL06	SRDF-A LITE 1TB (101-150TB) NLT3	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDF-A-NL07	SRDF-A LITE 1TB (151-250TB) NLT3	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	SRDF-A-NL08	SRDF-A LITE 1TB (251-400TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	SRDF-A-NL09	SRDF-A LITE 1TB (401-600TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SRDF-A-NL10	SRDF-A LITE 1TB (601-1000TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-A-NL11	SRDF-A LITE 1TB(1001TB OR GREATER) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDF-A-OBAS	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-OPT	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-OUP	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-R01	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	$4,395.00	D1	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	SRDF-A-R02	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	$3,647.00	D1	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	SRDF-A-R03	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	$3,660.00	D1	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	SRDF-A-R04	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	$2,990.00	D1	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	SRDF-A-R05	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	$2,595.00	D1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	SRDF-A-R06	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	$2,205.00	D1	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	SRDF-A-R07	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	$2,090.00	D1	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SRDF-A-R08	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	$1,915.00	D1	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	SRDF-A-R09	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	$1,715.00	D1	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	SRDF-A-R10	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	$1,505.00	D1	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	SRDF-A-R11	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	SRDF-A-RBAS	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	$22,120.00	D1	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	SRDFAR-BASE	SRDFAR BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-RBASF	SRDF-A FENB REPL BASE LICENSE	$12,740.00	D1	36%	$8,153.60	$2,293.20	$0.00	$0.00	$0.00	$0.00	$2,293.20
5	SRDF-A-RBASL	SRDF-A LITE REPL BASE LICENSE	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	SRDFAR-C01	SRDFAR 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C02	SRDFAR 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C03	SRDFAR 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C04	SRDFAR 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C05	SRDFAR 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C06	SRDFAR 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C07	SRDFAR 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C08	SRDFAR 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFAR-C09	SRDFAR 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C10	SRDFAR 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-C11	SRDFAR1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-RF01	SRDF-A FENB REPL 1TB(0-14TB)	$8,270.00	D1	36%	$5,292.80	$1,488.60	$0.00	$0.00	$0.00	$0.00	$1,488.60
5	SRDF-A-RF02	SRDF-A FENB REPL 1TB(15-25TB)	$6,870.00	D1	36%	$4,396.80	$1,236.60	$0.00	$0.00	$0.00	$0.00	$1,236.60
5	SRDF-A-RF03	SRDF-A FENB REPL 1TB(26-40TB)	$5,830.00	D1	36%	$3,731.20	$1,049.40	$0.00	$0.00	$0.00	$0.00	$1,049.40
5	SRDF-A-RF04	SRDF-A FENB REPL 1TB(41-60TB)	$5,180.00	D1	36%	$3,315.20	$932.40	$0.00	$0.00	$0.00	$0.00	$932.40
5	SRDF-A-RF05	SRDF-A FENB REPL 1TB(61-100TB)	$4,600.00	D1	36%	$2,944.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SRDF-A-RF06	SRDF-A FENB REPL 1TB(101-150TB)	$4,090.00	D1	36%	$2,617.60	$736.20	$0.00	$0.00	$0.00	$0.00	$736.20
5	SRDF-A-RF07	SRDF-A FENB REPL 1TB(151-250TB)	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	SRDF-A-RF08	SRDF-A FENB REPL 1TB(251-400TB)	$3,220.00	D1	36%	$2,060.80	$579.60	$0.00	$0.00	$0.00	$0.00	$579.60
5	SRDF-A-RF09	SRDF-A FENB REPL 1TB(401-600TB)	$2,860.00	D1	36%	$1,830.40	$514.80	$0.00	$0.00	$0.00	$0.00	$514.80
5	SRDF-A-RF10	SRDF-A FENB REPL 1TB(601-1000TB)	$2,550.00	D1	36%	$1,632.00	$459.00	$0.00	$0.00	$0.00	$0.00	$459.00
5	SRDF-A-RF11	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	SRDF-A-RL01	SRDF-A LITE REPL 1TB(0-14TB)	$1,470.00	D1	36%	$940.80	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	SRDF-A-RL02	SRDF-A LITE REPL 1TB(15-25TB)	$1,220.00	D1	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	SRDF-A-RL03	SRDF-A LITE REPL 1TB(26-40TB)	$1,040.00	D1	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	SRDF-A-RL04	SRDF-A LITE REPL 1TB(41-60TB)	$920.00	D1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	SRDF-A-RL05	SRDF-A LITE REPL 1TB(61-100TB)	$820.00	D1	36%	$524.80	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	SRDF-A-RL06	SRDF-A LITE REPL 1TB(101-150TB)	$730.00	D1	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	SRDF-A-RL07	SRDF-A LITE REPL 1TB(151-250TB)	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	SRDF-A-RL08	SRDF-A LITE REPL 1TB(251-400TB)	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	SRDF-A-RL09	SRDF-A LITE REPL 1TB(401-600TB)	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	SRDF-A-RL10	SRDF-A LITE REPL 1TB(601-1000TB)	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	SRDF-A-RL11	SRDF-A LITE REPL 1TB(1001TB OR GREATER)	$400.00	D1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	SRDFAR-N01	SRDFAR 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N02	SRDFAR 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N03	SRDFAR 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N04	SRDFAR 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N05	SRDFAR 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N06	SRDFAR 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N07	SRDFAR 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N08	SRDFAR 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N09	SRDFAR 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N10	SRDFAR 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-N11	SRDFAR1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-OBAS	SRDFAR OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-OPT	SRDFAR OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-OUP	SRDFAR OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R01	SRDFAR REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R02	SRDFAR REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R03	SRDFAR REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R04	SRDFAR REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R05	SRDFAR REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R06	SRDFAR REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R07	SRDFAR REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R08	SRDFAR REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R09	SRDFAR REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R10	SRDFAR REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-R11	SRDFAR REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-RBAS	SRDFAR REPL BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-RN-ZOS	LIC FEAT CODE MF SRDFAR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-AR-RUP	SRDFAR REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-T01	AUTO REPLI 0-.250	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDFAR-T02	AUTO REPLI .251-.500	$0.00	D1	36%	$0.00	$552.60	$0.00	$0.00	$0.00	$0.00	$552.60
5	SRDFAR-T03	AUTO REPLI .501-.750	$0.00	D1	36%	$0.00	$770.40	$0.00	$0.00	$0.00	$0.00	$770.40
5	SRDFAR-T04	AUTO REPLI .751-1.00	$0.00	D1	36%	$0.00	$988.20	$0.00	$0.00	$0.00	$0.00	$988.20
5	SRDFAR-T05	AUTO REPLI 1.01-2.00	$0.00	D1	36%	$0.00	$1,436.40	$0.00	$0.00	$0.00	$0.00	$1,436.40
5	SRDFAR-T06	AUTO REPLI 2.01-4.00	$0.00	D1	36%	$0.00	$1,884.60	$0.00	$0.00	$0.00	$0.00	$1,884.60
5	SRDFAR-T07	AUTO REPLI 4.01-6.00	$0.00	D1	36%	$0.00	$2,332.80	$0.00	$0.00	$0.00	$0.00	$2,332.80
5	SRDFAR-T08	AUTO REPLI 6.01-8.00	$0.00	D1	36%	$0.00	$2,781.00	$0.00	$0.00	$0.00	$0.00	$2,781.00
5	SRDFAR-T09	AUTO REPLI 8.01-10.0	$0.00	D1	36%	$0.00	$3,229.20	$0.00	$0.00	$0.00	$0.00	$3,229.20
5	SRDFAR-T10	AUTO REPLI 10.01-12.	$0.00	D1	36%	$0.00	$3,677.40	$0.00	$0.00	$0.00	$0.00	$3,677.40
5	SRDFAR-T11	AUTO REPLI 12.01-14.	$0.00	D1	36%	$0.00	$4,125.60	$0.00	$0.00	$0.00	$0.00	$4,125.60
5	SRDFAR-T12	AUTO REPLI 14.01-17.	$0.00	D1	36%	$0.00	$4,573.80	$0.00	$0.00	$0.00	$0.00	$4,573.80
5	SRDFAR-T13	AUTO REPLI 17.01-20.00	$0.00	D1	36%	$0.00	$5,022.00	$0.00	$0.00	$0.00	$0.00	$5,022.00
5	SRDFAR-T14	AUTO REPLI 20.01-23.00	$0.00	D1	36%	$0.00	$5,470.20	$0.00	$0.00	$0.00	$0.00	$5,470.20
5	SRDFAR-T1-4U	AUTO REP T1-T4UPG	$0.00	D1	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	SRDFAR-T15	AUTO REPLI 23.01-26.00	$0.00	D1	36%	$0.00	$5,918.40	$0.00	$0.00	$0.00	$0.00	$5,918.40
5	SRDFAR-T16	AUTO REPLI 26.01-29.00	$0.00	D1	36%	$0.00	$6,366.60	$0.00	$0.00	$0.00	$0.00	$6,366.60
5	SRDFAR-T17	AUTO REPLI 29.01-32.00	$0.00	D1	36%	$0.00	$6,814.80	$0.00	$0.00	$0.00	$0.00	$6,814.80
5	SRDFAR-T18	AUTO REPLI 32.01-35.00	$0.00	D1	36%	$0.00	$7,263.00	$0.00	$0.00	$0.00	$0.00	$7,263.00
5	SRDFAR-T19	AUTO REPLI 35.01-38.00	$0.00	D1	36%	$0.00	$7,711.20	$0.00	$0.00	$0.00	$0.00	$7,711.20
5	SRDFAR-T20	AUTO REPLI 38.01-41.00	$0.00	D1	36%	$0.00	$8,159.40	$0.00	$0.00	$0.00	$0.00	$8,159.40
5	SRDFAR-T21	AUTO REPLI 41.01-44.00	$0.00	D1	36%	$0.00	$8,607.60	$0.00	$0.00	$0.00	$0.00	$8,607.60
5	SRDFAR-T22	AUTO REPLI 44.01-47.00	$0.00	D1	36%	$0.00	$9,055.80	$0.00	$0.00	$0.00	$0.00	$9,055.80
5	SRDFAR-T23	AUTO REPLI 47.01-50.00	$0.00	D1	36%	$0.00	$9,504.00	$0.00	$0.00	$0.00	$0.00	$9,504.00
5	SRDFAR-T24	AUTO REPLI 50.01-53.00	$0.00	D1	36%	$0.00	$9,952.20	$0.00	$0.00	$0.00	$0.00	$9,952.20
5	SRDFAR-T25	AUTO REPLI 53.01-56.00	$0.00	D1	36%	$0.00	$10,400.40	$0.00	$0.00	$0.00	$0.00	$10,400.40
5	SRDFAR-T26	AUTO REPLI 56.01-59.00	$0.00	D1	36%	$0.00	$10,848.60	$0.00	$0.00	$0.00	$0.00	$10,848.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFAR-T27	AUTO REPLI 59.01-62.00	$0.00	D1	36%	$0.00	$11,296.80	$0.00	$0.00	$0.00	$0.00	$11,296.80
5	SRDFAR-T28	AUTO REPLI 62.01-65.00	$0.00	D1	36%	$0.00	$11,745.00	$0.00	$0.00	$0.00	$0.00	$11,745.00
5	SRDFAR-T29	AUTO REPLI 65.01-68.00	$0.00	D1	36%	$0.00	$12,193.20	$0.00	$0.00	$0.00	$0.00	$12,193.20
5	SRDFAR-T30	AUTO REPLI 68.01-71.00	$0.00	D1	36%	$0.00	$12,641.40	$0.00	$0.00	$0.00	$0.00	$12,641.40
5	SRDFAR-T31	AUTO REPLI 71.01-74.00	$0.00	D1	36%	$0.00	$13,089.60	$0.00	$0.00	$0.00	$0.00	$13,089.60
5	SRDF-AR-T31	SRDF-AR CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$13,089.60	$0.00	$0.00	$0.00	$0.00	$13,089.60
5	SRDFAR-T32	AUTO REPLI 74.01-77.00	$0.00	D1	36%	$0.00	$13,537.80	$0.00	$0.00	$0.00	$0.00	$13,537.80
5	SRDF-AR-T32	SRDF-AR CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$13,537.80	$0.00	$0.00	$0.00	$0.00	$13,537.80
5	SRDFAR-T33	AUTO REPLI 77.01-80.00	$0.00	D1	36%	$0.00	$13,986.00	$0.00	$0.00	$0.00	$0.00	$13,986.00
5	SRDF-AR-T33	SRDF-AR CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$13,986.00	$0.00	$0.00	$0.00	$0.00	$13,986.00
5	SRDFAR-T34	AUTO REPLI 80.01-83.00	$0.00	D1	36%	$0.00	$14,434.20	$0.00	$0.00	$0.00	$0.00	$14,434.20
5	SRDF-AR-T34	SRDF-AR CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$14,434.20	$0.00	$0.00	$0.00	$0.00	$14,434.20
5	SRDFAR-T35	AUTO REPLI 83.01-86.00	$0.00	D1	36%	$0.00	$14,882.40	$0.00	$0.00	$0.00	$0.00	$14,882.40
5	SRDF-AR-T35	SRDF-AR CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$14,882.40	$0.00	$0.00	$0.00	$0.00	$14,882.40
5	SRDFAR-T5-35U	AUTO REP T5-T35UPG	$0.00	D1	36%	$0.00	$448.20	$0.00	$0.00	$0.00	$0.00	$448.20
5	SRDF-A-RUP	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR-UPG	SRDFAR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-RUPL	SRDF-A LITE REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-T01	SRDF-A CTY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	SRDF-A-T02	SRDF-A CTY .251-.500	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	SRDF-A-T03	SRDF-A CTY .501-.750	$0.00	D1	36%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	SRDF-A-T04	SRDF-A CTY .751-1.00	$0.00	D1	36%	$0.00	$6,118.20	$0.00	$0.00	$0.00	$0.00	$6,118.20
5	SRDF-A-T05	SRDF-A CTY 1.01-2.00	$0.00	D1	36%	$0.00	$8,897.40	$0.00	$0.00	$0.00	$0.00	$8,897.40
5	SRDF-A-T06	SRDF-A CTY 2.01-4.00	$0.00	D1	36%	$0.00	$11,676.60	$0.00	$0.00	$0.00	$0.00	$11,676.60
5	SRDF-A-T07	SRDF-A CTY 4.01-6.00	$0.00	D1	36%	$0.00	$14,455.80	$0.00	$0.00	$0.00	$0.00	$14,455.80
5	SRDF-A-T08	SRDF-A CTY 6.01-8.00	$0.00	D1	36%	$0.00	$17,235.00	$0.00	$0.00	$0.00	$0.00	$17,235.00
5	SRDF-A-T09	SRDF-A CTY 8.01-10.00	$0.00	D1	36%	$0.00	$20,014.20	$0.00	$0.00	$0.00	$0.00	$20,014.20
5	SRDF-A-T10	SRDF-A CTY 10.01-12.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	SRDF-A-T11	SRDF-A CTY 12.01-14.00	$0.00	D1	36%	$0.00	$25,572.60	$0.00	$0.00	$0.00	$0.00	$25,572.60
5	SRDF-A-T12	SRDF-A CTY 14.01-17.00	$0.00	D1	36%	$0.00	$28,351.80	$0.00	$0.00	$0.00	$0.00	$28,351.80
5	SRDF-A-T13	SRDF-A CTY 17.01-20.00	$0.00	D1	36%	$0.00	$31,131.00	$0.00	$0.00	$0.00	$0.00	$31,131.00
5	SRDF-A-T14	SRDF-A CTY 20.01-23.00	$0.00	D1	36%	$0.00	$33,910.20	$0.00	$0.00	$0.00	$0.00	$33,910.20
5	SRDF-A-T15	SRDF-A CTY 23.01-26.00	$0.00	D1	36%	$0.00	$36,689.40	$0.00	$0.00	$0.00	$0.00	$36,689.40
5	SRDF-A-T16	SRDF-A CTY26.01-29.00	$0.00	D1	36%	$0.00	$39,468.60	$0.00	$0.00	$0.00	$0.00	$39,468.60
5	SRDF-A-T17	SRDF-A CTY 29.01-32.00	$0.00	D1	36%	$0.00	$42,247.80	$0.00	$0.00	$0.00	$0.00	$42,247.80
5	SRDF-A-T18	SRDF-A CTY 32.01-35.00	$0.00	D1	36%	$0.00	$45,027.00	$0.00	$0.00	$0.00	$0.00	$45,027.00
5	SRDF-A-T19	SRDF-A CTY 35.01-38.00	$0.00	D1	36%	$0.00	$47,806.20	$0.00	$0.00	$0.00	$0.00	$47,806.20
5	SRDF-AT1-T4UP	SRDF-A T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$1,348.20	$0.00	$0.00	$0.00	$0.00	$1,348.20
5	SRDF-A-T20	SRDF-A CTY 38.01-41.00	$0.00	D1	36%	$0.00	$50,585.40	$0.00	$0.00	$0.00	$0.00	$50,585.40
5	SRDF-A-T21	SRDF-A CTY 41.01-44.00	$0.00	D1	36%	$0.00	$53,364.60	$0.00	$0.00	$0.00	$0.00	$53,364.60
5	SRDF-A-T22	SRDF-A CTY 44.01-47.00	$0.00	D1	36%	$0.00	$56,143.80	$0.00	$0.00	$0.00	$0.00	$56,143.80
5	SRDF-A-T23	SRDF-A CTY47.01-50.00	$0.00	D1	36%	$0.00	$58,923.00	$0.00	$0.00	$0.00	$0.00	$58,923.00
5	SRDF-A-T24	SRDF-A CTY 50.01-53.00	$0.00	D1	36%	$0.00	$61,702.20	$0.00	$0.00	$0.00	$0.00	$61,702.20
5	SRDF-A-T25	SRDF-A CTY 53.01-56.00	$0.00	D1	36%	$0.00	$64,481.40	$0.00	$0.00	$0.00	$0.00	$64,481.40
5	SRDF-A-T26	SRDF-A CTY56.01-59.00	$0.00	D1	36%	$0.00	$67,260.60	$0.00	$0.00	$0.00	$0.00	$67,260.60
5	SRDF-A-T27	SRDF-A CTY 59.01-62.00	$0.00	D1	36%	$0.00	$70,039.80	$0.00	$0.00	$0.00	$0.00	$70,039.80
5	SRDF-A-T28	SRDF-A CTY 62.01-65.00	$0.00	D1	36%	$0.00	$72,819.00	$0.00	$0.00	$0.00	$0.00	$72,819.00
5	SRDF-A-T29	SRDF-A CTY 65.01-68.00	$0.00	D1	36%	$0.00	$75,598.20	$0.00	$0.00	$0.00	$0.00	$75,598.20
5	SRDF-A-T30	SRDF-A CTY 68.01-71.00	$0.00	D1	36%	$0.00	$78,377.40	$0.00	$0.00	$0.00	$0.00	$78,377.40
5	SRDF-A-T31	SRDF-A CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$81,156.60	$0.00	$0.00	$0.00	$0.00	$81,156.60
5	SRDF-A-T32	SRDF-A CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$83,935.80	$0.00	$0.00	$0.00	$0.00	$83,935.80
5	SRDF-A-T33	SRDF-A CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$86,715.00	$0.00	$0.00	$0.00	$0.00	$86,715.00
5	SRDF-A-T34	SRDF-A CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$89,494.20	$0.00	$0.00	$0.00	$0.00	$89,494.20
5	SRDF-A-T35	SRDF-A CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$92,273.40	$0.00	$0.00	$0.00	$0.00	$92,273.40
5	SRDF-A-T5-35U	SRDF-A T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	SRDF-A-UPG	RMT ASYNC PROT-SRDFA CMPEXT-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-A-UPGL	SRDF-A LITE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-BASE	SRDF-CEM BASE LICENSE	$0.00	D1	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	SRDF-CEM-C01	SRDF-CEM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-CEM-C02	SRDF-CEM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SRDF-CEM-C03	SRDF-CEM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDF-CEM-C04	SRDF-CEM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDF-CEM-C05	SRDF-CEM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	SRDF-CEM-C06	SRDF-CEM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	SRDF-CEM-C07	SRDF-CEM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SRDF-CEM-C08	SRDF-CEM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-C09	SRDF-CEM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-C10	SRDF-CEM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-C11	SRDF-CEM1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDF-CEM-N01	SRDF-CEM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SRDF-CEM-N02	SRDF-CEM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-N03	SRDF-CEM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SRDF-CEM-N04	SRDF-CEM 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDF-CEM-N05	SRDF-CEM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-N06	SRDF-CEM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDF-CEM-N07	SRDF-CEM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	SRDF-CEM-N08	SRDF-CEM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	SRDF-CEM-N09	SRDF-CEM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	SRDF-CEM-N10	SRDF-CEM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$7.02	$0.00	$0.00	$0.00	$0.00	$7.02
5	SRDF-CEM-N11	SRDF-CEM1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEM-OBAS	SRDF-CEM OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-OPT	SRDF-CEM OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-OUP	SRDF-CEM OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-R01	SRDF-CEM REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$50.58	$0.00	$0.00	$0.00	$0.00	$50.58
5	SRDF-CEM-R02	SRDF-CEM REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	SRDF-CEM-R03	SRDF-CEM REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$41.04	$0.00	$0.00	$0.00	$0.00	$41.04
5	SRDF-CEM-R04	SRDF-CEM REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$37.44	$0.00	$0.00	$0.00	$0.00	$37.44
5	SRDF-CEM-R05	SRDF-CEM REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$32.76	$0.00	$0.00	$0.00	$0.00	$32.76
5	SRDF-CEM-R06	SRDF-CEM REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$29.34	$0.00	$0.00	$0.00	$0.00	$29.34
5	SRDF-CEM-R07	SRDF-CEM REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$26.46	$0.00	$0.00	$0.00	$0.00	$26.46
5	SRDF-CEM-R08	SRDF-CEM REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$23.04	$0.00	$0.00	$0.00	$0.00	$23.04
5	SRDF-CEM-R09	SRDF-CEM REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-R10	SRDF-CEM REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$15.84	$0.00	$0.00	$0.00	$0.00	$15.84
5	SRDF-CEM-R11	SRDF-CEM REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	SRDF-CEM-RBAS	SRDF-CEM REPL BASE LICENSE	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDF-CEM-RUP	SRDF-CEM REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-T01	SRDFCEM CPCTY 0-.250	$0.00	D1	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	SRDF-CEM-T02	SRDFCEM CPCTY .251-.500	$0.00	D1	36%	$0.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	SRDF-CEM-T03	SRDFCEM CPCTY .501-.750	$0.00	D1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	SRDF-CEM-T04	SRDFCEM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	SRDF-CEM-T05	SRDFCEM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	SRDF-CEM-T06	SRDFCEM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	SRDF-CEM-T07	SRDFCEM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	SRDF-CEM-T08	SRDFCEM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$858.60	$0.00	$0.00	$0.00	$0.00	$858.60
5	SRDF-CEM-T09	SRDFCEM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$997.20	$0.00	$0.00	$0.00	$0.00	$997.20
5	SRDF-CEM-T10	SRDFCEM CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$1,135.80	$0.00	$0.00	$0.00	$0.00	$1,135.80
5	SRDF-CEM-T11	SRDFCEM CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$1,274.40	$0.00	$0.00	$0.00	$0.00	$1,274.40
5	SRDF-CEM-T12	SRDFCEM CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$1,413.00	$0.00	$0.00	$0.00	$0.00	$1,413.00
5	SRDF-CEM-T13	SRDFCEM CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$1,551.60	$0.00	$0.00	$0.00	$0.00	$1,551.60
5	SRDF-CEM-T14	SRDFCEM CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$1,690.20	$0.00	$0.00	$0.00	$0.00	$1,690.20
5	SRDF-CEM-T15	SRDFCEM CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$1,828.80	$0.00	$0.00	$0.00	$0.00	$1,828.80
5	SRDF-CEM-T16	SRDFCEM CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$1,967.40	$0.00	$0.00	$0.00	$0.00	$1,967.40
5	SRDF-CEM-T17	SRDFCEM CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	SRDF-CEM-T18	SRDFCEM CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$2,244.60	$0.00	$0.00	$0.00	$0.00	$2,244.60
5	SRDF-CEM-T19	SRDFCEM CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	SRDF-CEM-T20	SRDFCEM CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$2,521.80	$0.00	$0.00	$0.00	$0.00	$2,521.80
5	SRDF-CEM-T21	SRDFCEM CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$2,660.40	$0.00	$0.00	$0.00	$0.00	$2,660.40
5	SRDF-CEM-T22	SRDFCEM CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$2,799.00	$0.00	$0.00	$0.00	$0.00	$2,799.00
5	SRDF-CEM-T23	SRDFCEM CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$2,937.60	$0.00	$0.00	$0.00	$0.00	$2,937.60
5	SRDF-CEM-T24	SRDFCEM CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$3,076.20	$0.00	$0.00	$0.00	$0.00	$3,076.20
5	SRDF-CEM-T25	SRDFCEM CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$3,214.80	$0.00	$0.00	$0.00	$0.00	$3,214.80
5	SRDF-CEM-T26	SRDFCEM CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$3,353.40	$0.00	$0.00	$0.00	$0.00	$3,353.40
5	SRDF-CEM-T27	SRDFCEM CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$3,492.00	$0.00	$0.00	$0.00	$0.00	$3,492.00
5	SRDF-CEM-T28	SRDFCEM CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$3,630.60	$0.00	$0.00	$0.00	$0.00	$3,630.60
5	SRDF-CEM-T29	SRDFCEM CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$3,769.20	$0.00	$0.00	$0.00	$0.00	$3,769.20
5	SRDF-CEM-T30	SRDFCEM CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$3,907.80	$0.00	$0.00	$0.00	$0.00	$3,907.80
5	SRDF-CEM-T31	SRDFCEM CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$4,046.40	$0.00	$0.00	$0.00	$0.00	$4,046.40
5	SRDF-CEM-T32	SRDFCEM CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$4,185.00	$0.00	$0.00	$0.00	$0.00	$4,185.00
5	SRDF-CEM-T33	SRDFCEM CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$4,323.60	$0.00	$0.00	$0.00	$0.00	$4,323.60
5	SRDF-CEM-T34	SRDFCEM CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$4,462.20	$0.00	$0.00	$0.00	$0.00	$4,462.20
5	SRDF-CEM-T35	SRDFCEM CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$4,600.80	$0.00	$0.00	$0.00	$0.00	$4,600.80
5	SRDF-CEM-UPG	SRDF-CEM BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEV-BASE	SRDF-CEV BASE LICENSE	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-CEV-C01	SRDF-CEV 1TB (0-14TB)	$0.00	D1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	SRDF-CEV-C02	SRDF-CEV 1TB (15-25TB)	$0.00	D1	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	SRDF-CEV-C03	SRDF-CEV 1TB (26-40TB)	$0.00	D1	36%	$0.00	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	SRDF-CEV-C04	SRDF-CEV 1TB (41-60TB)	$0.00	D1	36%	$0.00	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	SRDF-CEV-C05	SRDF-CEV 1TB (61-100TB)	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	SRDF-CEV-C06	SRDF-CEV 1TB (101-150TB)	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDF-CEV-C07	SRDF-CEV 1TB (151-250TB)	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDF-CEV-C08	SRDF-CEV 1TB (251-400TB)	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	SRDF-CEV-C09	SRDF-CEV 1TB (401-600TB)	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SRDF-CEV-C10	SRDF-CEV 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEV-C11	SRDF-CEV1TB(1001-1500TB)	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SRDF-CEV-N01	SRDF-CEV 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	SRDF-CEV-N02	SRDF-CEV 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	SRDF-CEV-N03	SRDF-CEV 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	SRDF-CEV-N04	SRDF-CEV 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SRDF-CEV-N05	SRDF-CEV 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$20.70	$0.00	$0.00	$0.00	$0.00	$20.70
5	SRDF-CEV-N06	SRDF-CEV 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SRDF-CEV-N07	SRDF-CEV 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDF-CEV-N08	SRDF-CEV 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$13.50	$0.00	$0.00	$0.00	$0.00	$13.50
5	SRDF-CEV-N09	SRDF-CEV 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	SRDF-CEV-N10	SRDF-CEV 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	SRDF-CEV-N11	SRDF-CEV1TB(1001-1500TB) NLT3	$0.00	D1	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	SRDF-CEV-R01	SRDF-CEV REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	SRDF-CEV-R02	SRDF-CEV REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	SRDF-CEV-R03	SRDF-CEV REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SRDF-CEV-R04	SRDF-CEV REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	SRDF-CEV-R05	SRDF-CEV REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$86.40	$0.00	$0.00	$0.00	$0.00	$86.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEV-R06	SRDF-CEV REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	SRDF-CEV-R07	SRDF-CEV REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	SRDF-CEV-R08	SRDF-CEV REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	SRDF-CEV-R09	SRDF-CEV REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-CEV-R10	SRDF-CEV REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	SRDF-CEV-R11	SRDF-CEV REPL 1TB(1001-1500TB)	$0.00	D1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	SRDF-CEV-RBAS	SRDF-CEV REPL BASE LICENSE	$0.00	D1	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-CEV-RUP	SRDF-CEV REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEV-T01	SRDFCEV CPCTY 0-.250	$0.00	D1	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	SRDF-CEV-T02	SRDFCEV CPCTY .251-.500	$0.00	D1	36%	$0.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	SRDF-CEV-T03	SRDFCEV CPCTY .501-.750	$0.00	D1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	SRDF-CEV-T04	SRDFCEV CPCTY .751-1.00	$0.00	D1	36%	$0.00	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	SRDF-CEV-T05	SRDFCEV CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	SRDF-CEV-T06	SRDFCEV CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$581.40	$0.00	$0.00	$0.00	$0.00	$581.40
5	SRDF-CEV-T07	SRDFCEV CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	SRDF-CEV-T08	SRDFCEV CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$858.60	$0.00	$0.00	$0.00	$0.00	$858.60
5	SRDF-CEV-T09	SRDFCEV CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$997.20	$0.00	$0.00	$0.00	$0.00	$997.20
5	SRDF-CEV-T10	SRDFCEV CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$1,135.80	$0.00	$0.00	$0.00	$0.00	$1,135.80
5	SRDF-CEV-T11	SRDFCEV CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$1,274.40	$0.00	$0.00	$0.00	$0.00	$1,274.40
5	SRDF-CEV-T12	SRDFCEV CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$1,413.00	$0.00	$0.00	$0.00	$0.00	$1,413.00
5	SRDF-CEV-T13	SRDFCEV CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$1,551.60	$0.00	$0.00	$0.00	$0.00	$1,551.60
5	SRDF-CEV-T14	SRDFCEV CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$1,690.20	$0.00	$0.00	$0.00	$0.00	$1,690.20
5	SRDF-CEV-T15	SRDFCEV CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$1,828.80	$0.00	$0.00	$0.00	$0.00	$1,828.80
5	SRDF-CEV-T16	SRDFCEV CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$1,967.40	$0.00	$0.00	$0.00	$0.00	$1,967.40
5	SRDF-CEV-T17	SRDFCEV CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	SRDF-CEV-T18	SRDFCEV CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$2,244.60	$0.00	$0.00	$0.00	$0.00	$2,244.60
5	SRDF-CEV-T19	SRDFCEV CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	SRDF-CEV-T20	SRDFCEV CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$2,521.80	$0.00	$0.00	$0.00	$0.00	$2,521.80
5	SRDF-CEV-T21	SRDFCEV CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$2,660.40	$0.00	$0.00	$0.00	$0.00	$2,660.40
5	SRDF-CEV-T22	SRDFCEV CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$2,799.00	$0.00	$0.00	$0.00	$0.00	$2,799.00
5	SRDF-CEV-T23	SRDFCEV CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$2,937.60	$0.00	$0.00	$0.00	$0.00	$2,937.60
5	SRDF-CEV-T24	SRDFCEV CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$3,076.20	$0.00	$0.00	$0.00	$0.00	$3,076.20
5	SRDF-CEV-T25	SRDFCEV CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$3,214.80	$0.00	$0.00	$0.00	$0.00	$3,214.80
5	SRDF-CEV-T26	SRDFCEV CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$3,353.40	$0.00	$0.00	$0.00	$0.00	$3,353.40
5	SRDF-CEV-T27	SRDFCEV CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$3,492.00	$0.00	$0.00	$0.00	$0.00	$3,492.00
5	SRDF-CEV-T28	SRDFCEV CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$3,630.60	$0.00	$0.00	$0.00	$0.00	$3,630.60
5	SRDF-CEV-T29	SRDFCEV CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$3,769.20	$0.00	$0.00	$0.00	$0.00	$3,769.20
5	SRDF-CEV-T30	SRDFCEV CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$3,907.80	$0.00	$0.00	$0.00	$0.00	$3,907.80
5	SRDF-CEV-T31	SRDFCEV CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$4,046.40	$0.00	$0.00	$0.00	$0.00	$4,046.40
5	SRDF-CEV-T32	SRDFCEV CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$4,185.00	$0.00	$0.00	$0.00	$0.00	$4,185.00
5	SRDF-CEV-T33	SRDFCEV CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$4,323.60	$0.00	$0.00	$0.00	$0.00	$4,323.60
5	SRDF-CEV-T34	SRDFCEV CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$4,462.20	$0.00	$0.00	$0.00	$0.00	$4,462.20
5	SRDF-CEV-T35	SRDFCEV CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$4,600.80	$0.00	$0.00	$0.00	$0.00	$4,600.80
5	SRDF-CEV-UPG	SRDF-CEV BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-BASE	SRDF-CG BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C01	SRDF-CG 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C02	SRDF-CG 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C03	SRDF-CG 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C04	SRDF-CG 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C05	SRDF-CG 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C06	SRDF-CG 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C07	SRDF-CG 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C08	SRDF-CG 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C09	SRDF-CG 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C10	SRDF-CG 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-C11	SRDF-CG1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N01	SRDF-CG 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N02	SRDF-CG 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N03	SRDF-CG 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N04	SRDF-CG 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N05	SRDF-CG 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N06	SRDF-CG 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N07	SRDF-CG 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N08	SRDF-CG 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N09	SRDF-CG 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N10	SRDF-CG 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-N11	SRDF-CG1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-OBAS	SRDF-CG OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-OPT	SRDF-CG OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-OUP	SRDF-CG OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R01	SRDF-CG REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R02	SRDF-CG REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R03	SRDF-CG REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R04	SRDF-CG REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R05	SRDF-CG REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R06	SRDF-CG REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R07	SRDF-CG REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R08	SRDF-CG REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R09	SRDF-CG REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-R10	SRDF-CG REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CG-R11	SRDF-CG REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-RBAS	SRDF-CG REPL BASE LICENS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CG-RUP	SRDF-CG REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCG-T01	SRDFCG CAPACITY 0-.250	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDFCG-T02	SRDFCG CAPACITY .251-.500	$0.00	D1	36%	$0.00	$552.60	$0.00	$0.00	$0.00	$0.00	$552.60
5	SRDFCG-T03	SRDFCG CAPACITY .501-.750	$0.00	D1	36%	$0.00	$770.40	$0.00	$0.00	$0.00	$0.00	$770.40
5	SRDFCG-T04	SRDFCG CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$988.20	$0.00	$0.00	$0.00	$0.00	$988.20
5	SRDFCG-T05	SRDFCG CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$1,436.40	$0.00	$0.00	$0.00	$0.00	$1,436.40
5	SRDFCG-T06	SRDFCG CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$1,884.60	$0.00	$0.00	$0.00	$0.00	$1,884.60
5	SRDFCG-T07	SRDFCG CAPACTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,332.80	$0.00	$0.00	$0.00	$0.00	$2,332.80
5	SRDFCG-T08	SRDFCG CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$2,781.00	$0.00	$0.00	$0.00	$0.00	$2,781.00
5	SRDFCG-T09	SRDFCG CAPACITY 8.01-10.0	$0.00	D1	36%	$0.00	$3,229.20	$0.00	$0.00	$0.00	$0.00	$3,229.20
5	SRDFCG-T10	SRDFCG CAPACITY 10.01-12.	$0.00	D1	36%	$0.00	$3,677.40	$0.00	$0.00	$0.00	$0.00	$3,677.40
5	SRDFCG-T11	SRDFCG CAPACITY 12.01-14.	$0.00	D1	36%	$0.00	$4,125.60	$0.00	$0.00	$0.00	$0.00	$4,125.60
5	SRDFCG-T12	SRDFCG CAPACITY 14.01-17.	$0.00	D1	36%	$0.00	$4,573.80	$0.00	$0.00	$0.00	$0.00	$4,573.80
5	SRDFCG-T13	SRDFCG CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$5,022.00	$0.00	$0.00	$0.00	$0.00	$5,022.00
5	SRDFCG-T14	SRDFCG CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$5,470.20	$0.00	$0.00	$0.00	$0.00	$5,470.20
5	SRDFCG-T1-4U	SRDFCG T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	SRDFCG-T15	SRDFCG CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$5,918.40	$0.00	$0.00	$0.00	$0.00	$5,918.40
5	SRDFCG-T16	SRDFCG CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$6,366.60	$0.00	$0.00	$0.00	$0.00	$6,366.60
5	SRDFCG-T17	SRDFCG CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$6,814.80	$0.00	$0.00	$0.00	$0.00	$6,814.80
5	SRDFCG-T18	SRDFCG CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$7,263.00	$0.00	$0.00	$0.00	$0.00	$7,263.00
5	SRDFCG-T19	SRDFCG CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$7,711.20	$0.00	$0.00	$0.00	$0.00	$7,711.20
5	SRDFCG-T20	SRDFCG CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$8,159.40	$0.00	$0.00	$0.00	$0.00	$8,159.40
5	SRDFCG-T21	SRDFCG CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$8,607.60	$0.00	$0.00	$0.00	$0.00	$8,607.60
5	SRDFCG-T22	SRDFCG CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$9,055.80	$0.00	$0.00	$0.00	$0.00	$9,055.80
5	SRDFCG-T23	SRDFCG CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$9,504.00	$0.00	$0.00	$0.00	$0.00	$9,504.00
5	SRDFCG-T24	SRDFCG CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$9,952.20	$0.00	$0.00	$0.00	$0.00	$9,952.20
5	SRDFCG-T25	SRDFCG CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$10,400.40	$0.00	$0.00	$0.00	$0.00	$10,400.40
5	SRDFCG-T26	SRDFCG CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$10,848.60	$0.00	$0.00	$0.00	$0.00	$10,848.60
5	SRDFCG-T27	SRDFCG CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$11,296.80	$0.00	$0.00	$0.00	$0.00	$11,296.80
5	SRDFCG-T28	SRDFCG CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$11,745.00	$0.00	$0.00	$0.00	$0.00	$11,745.00
5	SRDFCG-T29	SRDFCG CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$12,193.20	$0.00	$0.00	$0.00	$0.00	$12,193.20
5	SRDFCG-T30	SRDFCG CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$12,641.40	$0.00	$0.00	$0.00	$0.00	$12,641.40
5	SRDFCG-T31	SRDFCG CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$13,089.60	$0.00	$0.00	$0.00	$0.00	$13,089.60
5	SRDFCG-T32	SRDFCG CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$13,537.80	$0.00	$0.00	$0.00	$0.00	$13,537.80
5	SRDFCG-T33	SRDFCG CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$13,986.00	$0.00	$0.00	$0.00	$0.00	$13,986.00
5	SRDFCG-T34	SRDFCG CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$14,434.20	$0.00	$0.00	$0.00	$0.00	$14,434.20
5	SRDFCG-T35	SRDFCG CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$14,882.40	$0.00	$0.00	$0.00	$0.00	$14,882.40
5	SRDFCG-T5-35U	SRDFCG T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$448.20	$0.00	$0.00	$0.00	$0.00	$448.20
5	SRDF-CG-UPG	SRDF-CG BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCM-T1-4U	SRDFCEM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	SRDFCM-T5-35U	SRDFCEM T5-T35 UPGR	$0.00	D1	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	SRDF-CR-BASE	CASCADED SRDF BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C01	CASCADED SRDF 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C02	CASCADED SRDF 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C03	CASCADED SRDF 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C04	CASCADED SRDF 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C05	CASCADED SRDF 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C06	CASCADED SRDF 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C07	CASCADED SRDF 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C08	CASCADED SRDF 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C09	CASCADED SRDF 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C10	CASCADED SRDF 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-C11	CASCADED SRDF 1TB(1001-1500TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N01	CASCADED SRDF 1TB(0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N02	CASCADED SRDF 1TB(15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N03	CASCADED SRDF 1TB(26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N04	CASCADED SRDF 1TB(41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N05	CASCADED SRDF 1TB(61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N06	CASCADED SRDF 1TB(101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N07	CASCADED SRDF 1TB(151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N08	CASCADED SRDF 1TB(251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N09	CASCADED SRDF 1TB(401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N10	CASCADED SRDF 1TB(601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-N11	CASCADED SRDF 1TB(1001-1500TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-OPN	RT FOR CASCADED SRDF OPEN SYSTEMS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R01	CASCADED SRDF REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R02	CASCADED SRDF REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R03	CASCADED SRDF REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R04	CASCADED SRDF REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R05	CASCADED SRDF REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R06	CASCADED SRDF REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R07	CASCADED SRDF REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R08	CASCADED SRDF REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R09	CASCADED SRDF REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R10	CASCADED SRDF REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-R11	CASCADED SRDF REPL 1TB(1001-1500TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-RBAS	CASCADED SRDF REPL BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-RUP	CASCADED SRDF REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CR-UPG	CASCADED SRDF BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CR-ZOS	RT FOR CASCADED SRDF MAINFRAME	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCV-T1-4U	SRDFCEV T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	SRDFCV-T5-35U	SRDFCEV T5-T35 UPGR	$0.00	D1	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	SRDF-DM-BASE	SRDF-DM BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C01	SRDF-DM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C02	SRDF-DM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C03	SRDF-DM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C04	SRDF-DM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C05	SRDF-DM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C06	SRDF-DM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C07	SRDF-DM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C08	SRDF-DM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C09	SRDF-DM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C10	SRDF-DM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-C11	SRDF-DM1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N01	SRDF-DM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N02	SRDF-DM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N03	SRDF-DM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N04	SRDF-DM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N05	SRDF-DM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N06	SRDF-DM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N07	SRDF-DM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N08	SRDF-DM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N09	SRDF-DM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N10	SRDF-DM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-N11	SRDF-DM1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-OBAS	SRDF-DM OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-OPT	SRDF-DM OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-OUP	SRDF-DM OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R01	SRDF-DM REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R02	SRDF-DM REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R03	SRDF-DM REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R04	SRDF-DM REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R05	SRDF-DM REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R06	SRDF-DM REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R07	SRDF-DM REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R08	SRDF-DM REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R09	SRDF-DM REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R10	SRDF-DM REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-R11	SRDF-DM REPL 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-RBAS	SRDF-DM REPL BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-RUP	SRDF-DM REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-DM-T1	DM CPCTY 0-.250	$0.00	D1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	SRDF-DM-T10	DM CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$5,360.40	$0.00	$0.00	$0.00	$0.00	$5,360.40
5	SRDF-DM-T11	DM CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$6,044.40	$0.00	$0.00	$0.00	$0.00	$6,044.40
5	SRDF-DM-T12	DM CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$6,728.40	$0.00	$0.00	$0.00	$0.00	$6,728.40
5	SRDF-DM-T13	DM CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$7,412.40	$0.00	$0.00	$0.00	$0.00	$7,412.40
5	SRDF-DM-T14	DM CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$8,096.40	$0.00	$0.00	$0.00	$0.00	$8,096.40
5	SRDF-DM-T15	DM CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$8,780.40	$0.00	$0.00	$0.00	$0.00	$8,780.40
5	SRDF-DM-T16	DM CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$9,464.40	$0.00	$0.00	$0.00	$0.00	$9,464.40
5	SRDF-DM-T17	DM CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$10,148.40	$0.00	$0.00	$0.00	$0.00	$10,148.40
5	SRDF-DM-T18	DM CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$10,832.40	$0.00	$0.00	$0.00	$0.00	$10,832.40
5	SRDF-DM-T19	DM CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$11,516.40	$0.00	$0.00	$0.00	$0.00	$11,516.40
5	SRDF-DM-T2	DM CPCTY .251-.500	$0.00	D1	36%	$0.00	$694.80	$0.00	$0.00	$0.00	$0.00	$694.80
5	SRDF-DM-T20	DM CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$12,200.40	$0.00	$0.00	$0.00	$0.00	$12,200.40
5	SRDF-DM-T21	DM CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$12,884.40	$0.00	$0.00	$0.00	$0.00	$12,884.40
5	SRDF-DM-T22	DM CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$13,568.40	$0.00	$0.00	$0.00	$0.00	$13,568.40
5	SRDF-DM-T23	DM CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$14,252.40	$0.00	$0.00	$0.00	$0.00	$14,252.40
5	SRDF-DM-T24	DM CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$14,936.40	$0.00	$0.00	$0.00	$0.00	$14,936.40
5	SRDF-DM-T25	DM CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$15,620.40	$0.00	$0.00	$0.00	$0.00	$15,620.40
5	SRDF-DM-T26	DM CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$16,304.40	$0.00	$0.00	$0.00	$0.00	$16,304.40
5	SRDF-DM-T27	DM CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$16,988.40	$0.00	$0.00	$0.00	$0.00	$16,988.40
5	SRDF-DM-T28	DM CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$17,672.40	$0.00	$0.00	$0.00	$0.00	$17,672.40
5	SRDF-DM-T29	DM CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$18,356.40	$0.00	$0.00	$0.00	$0.00	$18,356.40
5	SRDF-DM-T3	DM CPCTY .501-.750	$0.00	D1	36%	$0.00	$975.60	$0.00	$0.00	$0.00	$0.00	$975.60
5	SRDF-DM-T30	DM CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$19,040.40	$0.00	$0.00	$0.00	$0.00	$19,040.40
5	SRDF-DM-T31	SRDF-DM CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$19,724.40	$0.00	$0.00	$0.00	$0.00	$19,724.40
5	SRDF-DM-T32	SRDF-DM CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$20,408.40	$0.00	$0.00	$0.00	$0.00	$20,408.40
5	SRDF-DM-T33	SRDF-DM CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$21,092.40	$0.00	$0.00	$0.00	$0.00	$21,092.40
5	SRDF-DM-T34	SRDF-DM CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$21,776.40	$0.00	$0.00	$0.00	$0.00	$21,776.40
5	SRDF-DM-T35	SRDF-DM CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$22,460.40	$0.00	$0.00	$0.00	$0.00	$22,460.40
5	SRDF-DM-T4	DM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$1,256.40	$0.00	$0.00	$0.00	$0.00	$1,256.40
5	SRDF-DM-T5	DM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,940.40	$0.00	$0.00	$0.00	$0.00	$1,940.40
5	SRDF-DM-T6	DM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$2,624.40	$0.00	$0.00	$0.00	$0.00	$2,624.40
5	SRDF-DM-T7	DM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$3,308.40	$0.00	$0.00	$0.00	$0.00	$3,308.40
5	SRDF-DM-T8	DM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$3,992.40	$0.00	$0.00	$0.00	$0.00	$3,992.40
5	SRDF-DM-T9	DM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$4,676.40	$0.00	$0.00	$0.00	$0.00	$4,676.40
5	SRDF-DM-UPG	SRDF-DM BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-EDP-OBAS	SRDF-EDP OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-EDP-OPT	SRDF-EDP OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-EDP-OUP	SRDF-EDP OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-HP-MC	SRDF HP METRO CLUST 3X	$0.00	D1	36%	$0.00	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	SRDF-RUN-AS4	SRDF AS4 RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-MSP	SRDF MSP RUNTIM NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-TPF	SRDF TPF RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-RUN-VOS	SRDF VOS RUNTIME NO CHRG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSADD-BASE	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C01	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C02	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C03	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C04	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C05	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C06	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C07	RMT SYNC-ADD-SRDFSCMPPEER NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C08	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C09	RMT SYNC-ADD-SRDFSCMPPEER NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C10	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-C11	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N01	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N02	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N03	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N04	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N05	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N06	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N07	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N08	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N09	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N10	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-N11	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSADD-OBAS	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-OPT	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSADD-OUP	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADD-T01	SRDFS ADD 0-.250 TB	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	SRDFS-ADD-T02	SRDFS ADD .251-.500 TB	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	SRDFS-ADD-T03	SRDFS ADD .501-.750 TB	$0.00	D1	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	SRDFS-ADD-T04	SRDFS ADD .751-1.00 TB	$0.00	D1	36%	$0.00	$3,056.40	$0.00	$0.00	$0.00	$0.00	$3,056.40
5	SRDFS-ADD-T05	SRDFS ADD 1.01-2.00 TB	$0.00	D1	36%	$0.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	SRDFS-ADD-T06	SRDFS ADD 2.01-4.00 TB	$0.00	D1	36%	$0.00	$5,835.60	$0.00	$0.00	$0.00	$0.00	$5,835.60
5	SRDFS-ADD-T07	SRDFS ADD 4.01-6.00 TB	$0.00	D1	36%	$0.00	$7,225.20	$0.00	$0.00	$0.00	$0.00	$7,225.20
5	SRDFS-ADD-T08	SRDFS ADD 6.01-8.00 TB	$0.00	D1	36%	$0.00	$8,614.80	$0.00	$0.00	$0.00	$0.00	$8,614.80
5	SRDFS-ADD-T09	SRDFS ADD 8.01-10.00 TB	$0.00	D1	36%	$0.00	$10,004.40	$0.00	$0.00	$0.00	$0.00	$10,004.40
5	SRDFS-ADD-T10	SRDFS ADD 10.01-12.00 TB	$0.00	D1	36%	$0.00	$11,394.00	$0.00	$0.00	$0.00	$0.00	$11,394.00
5	SRDFS-ADD-T11	SRDFS ADD 12.01-14.00 TB	$0.00	D1	36%	$0.00	$12,783.60	$0.00	$0.00	$0.00	$0.00	$12,783.60
5	SRDFS-ADD-T12	SRDFS ADD 14.01-17.00 TB	$0.00	D1	36%	$0.00	$14,173.20	$0.00	$0.00	$0.00	$0.00	$14,173.20
5	SRDFS-ADD-T13	SRDFS ADD 17.01-20.00 TB	$0.00	D1	36%	$0.00	$15,562.80	$0.00	$0.00	$0.00	$0.00	$15,562.80
5	SRDFS-ADD-T14	SRDFS ADD 20.01-23.00 TB	$0.00	D1	36%	$0.00	$16,952.40	$0.00	$0.00	$0.00	$0.00	$16,952.40
5	SRDFS-ADD-T15	SRDFS ADD 23.01-26.00 TB	$0.00	D1	36%	$0.00	$18,342.00	$0.00	$0.00	$0.00	$0.00	$18,342.00
5	SRDFS-ADD-T16	SRDFS ADD 26.01-29.00 TB	$0.00	D1	36%	$0.00	$19,731.60	$0.00	$0.00	$0.00	$0.00	$19,731.60
5	SRDFS-ADD-T17	SRDFS ADD 29.01-32.00 TB	$0.00	D1	36%	$0.00	$21,121.20	$0.00	$0.00	$0.00	$0.00	$21,121.20
5	SRDFS-ADD-T18	SRDFS ADD 32.01-35.00 TB	$0.00	D1	36%	$0.00	$22,510.80	$0.00	$0.00	$0.00	$0.00	$22,510.80
5	SRDFS-ADD-T19	SRDFS ADD 35.01-38.00 TB	$0.00	D1	36%	$0.00	$23,900.40	$0.00	$0.00	$0.00	$0.00	$23,900.40
5	SRDFS-ADD-T20	SRDFS ADD 38.01-41.00 TB	$0.00	D1	36%	$0.00	$25,290.00	$0.00	$0.00	$0.00	$0.00	$25,290.00
5	SRDFS-ADD-T21	SRDFS ADD 41.01-44.00 TB	$0.00	D1	36%	$0.00	$26,679.60	$0.00	$0.00	$0.00	$0.00	$26,679.60
5	SRDFS-ADD-T22	SRDFS ADD 44.01-47.00 TB	$0.00	D1	36%	$0.00	$28,069.20	$0.00	$0.00	$0.00	$0.00	$28,069.20
5	SRDFS-ADD-T23	SRDFS ADD 47.01-50.00 TB	$0.00	D1	36%	$0.00	$29,458.80	$0.00	$0.00	$0.00	$0.00	$29,458.80
5	SRDFS-ADD-T24	SRDFS ADD 50.01-53.00 TB	$0.00	D1	36%	$0.00	$30,848.40	$0.00	$0.00	$0.00	$0.00	$30,848.40
5	SRDFS-ADD-T25	SRDFS ADD 53.01-56.00 TB	$0.00	D1	36%	$0.00	$32,238.00	$0.00	$0.00	$0.00	$0.00	$32,238.00
5	SRDFS-ADD-T26	SRDFS ADD 56.01-59.00 TB	$0.00	D1	36%	$0.00	$33,627.60	$0.00	$0.00	$0.00	$0.00	$33,627.60
5	SRDFS-ADD-T27	SRDFS ADD 59.01-62.00 TB	$0.00	D1	36%	$0.00	$35,017.20	$0.00	$0.00	$0.00	$0.00	$35,017.20
5	SRDFS-ADD-T28	SRDFS ADD 62.01-65.00 TB	$0.00	D1	36%	$0.00	$36,406.80	$0.00	$0.00	$0.00	$0.00	$36,406.80
5	SRDFS-ADD-T29	SRDFS ADD 65.01-68.00 TB	$0.00	D1	36%	$0.00	$37,796.40	$0.00	$0.00	$0.00	$0.00	$37,796.40
5	SRDFS-ADD-T30	SRDFS ADD 68.01-71.00 TB	$0.00	D1	36%	$0.00	$39,186.00	$0.00	$0.00	$0.00	$0.00	$39,186.00
5	SRDFS-ADD-T31	SRDFS ADD 71.01-74.00 TB	$0.00	D1	36%	$0.00	$40,575.60	$0.00	$0.00	$0.00	$0.00	$40,575.60
5	SRDFS-ADD-T32	SRDFS ADD 74.01-77.00 TB	$0.00	D1	36%	$0.00	$41,965.20	$0.00	$0.00	$0.00	$0.00	$41,965.20
5	SRDFS-ADD-T33	SRDFS ADD 77.01-80.00 TB	$0.00	D1	36%	$0.00	$43,354.80	$0.00	$0.00	$0.00	$0.00	$43,354.80
5	SRDFS-ADD-T34	SRDFS ADD 80.01-83.00 TB	$0.00	D1	36%	$0.00	$44,744.40	$0.00	$0.00	$0.00	$0.00	$44,744.40
5	SRDFS-ADD-T35	SRDFS ADD 83.01-86.00 TB	$0.00	D1	36%	$0.00	$46,134.00	$0.00	$0.00	$0.00	$0.00	$46,134.00
5	SRDFSADD-UPG	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-ADT1-4U	SRDFS ADD T1-T4 UPG	$3,740.00	D1	36%	$2,393.60	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	SRDFS-ADT5-35	SRDFS ADD T5-35 UPG	$7,720.00	D1	36%	$4,940.80	$1,389.60	$0.00	$0.00	$0.00	$0.00	$1,389.60
5	SRDF-S-BASE	RMT SYNC PROT-SRDFS CMPPEER-BASE	$20,760.00	D1	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	SRDF-S-BASEF	SRDF-S FENB BASE LICENSE	$17,640.00	D1	36%	$11,289.60	$3,175.20	$0.00	$0.00	$0.00	$0.00	$3,175.20
5	SRDF-S-BASEL	SRDF-S LITE BASE LICENSE	$3,120.00	D1	36%	$1,996.80	$561.60	$0.00	$0.00	$0.00	$0.00	$561.60
5	SRDF-S-C01	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	$4,380.00	D1	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	SRDF-S-C02	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	$4,120.00	D1	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	SRDF-S-C03	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-S-C04	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	$3,240.00	D1	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	SRDF-S-C05	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	$2,890.00	D1	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	SRDF-S-C06	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	$2,560.00	D1	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	SRDF-S-C07	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	$2,200.00	D1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	SRDF-S-C08	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	SRDF-S-C09	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-S-C10	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	$1,390.00	D1	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	SRDF-S-C11	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	$1,190.00	D1	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	SRDF-S-CF01	SRDF-S FENB 1TB (0-14TB)	$3,720.00	D1	36%	$2,380.80	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	SRDF-S-CF02	SRDF-S FENB 1TB (15-25TB)	$3,500.00	D1	36%	$2,240.00	$630.00	$0.00	$0.00	$0.00	$0.00	$630.00
5	SRDF-S-CF03	SRDF-S FENB 1TB (26-40TB)	$3,080.00	D1	36%	$1,971.20	$554.40	$0.00	$0.00	$0.00	$0.00	$554.40
5	SRDF-S-CF04	SRDF-S FENB 1TB (41-60TB)	$2,750.00	D1	36%	$1,760.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	SRDF-S-CF05	SRDF-S FENB 1TB (61-100TB)	$2,450.00	D1	36%	$1,568.00	$441.00	$0.00	$0.00	$0.00	$0.00	$441.00
5	SRDF-S-CF06	SRDF-S FENB 1TB (101-150TB)	$2,170.00	D1	36%	$1,388.80	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	SRDF-S-CF07	SRDF-S FENB 1TB (151-250TB)	$1,870.00	D1	36%	$1,196.80	$336.60	$0.00	$0.00	$0.00	$0.00	$336.60
5	SRDF-S-CF08	SRDF-S FENB 1TB (251-400TB)	$1,590.00	D1	36%	$1,017.60	$286.20	$0.00	$0.00	$0.00	$0.00	$286.20
5	SRDF-S-CF09	SRDF-S FENB 1TB (401-600TB)	$1,370.00	D1	36%	$876.80	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	SRDF-S-CF10	SRDF-S FENB 1TB (601-1000TB)	$1,180.00	D1	36%	$755.20	$212.40	$0.00	$0.00	$0.00	$0.00	$212.40
5	SRDF-S-CF11	SRDF-S FENB 1TB(1001TB OR GREATER)	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	SRDF-S-CL01	SRDF-S LITE 1TB (0-14TB)	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	SRDF-S-CL02	SRDF-S LITE 1TB (15-25TB)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SRDF-S-CL03	SRDF-S LITE 1TB (26-40TB)	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	SRDF-S-CL04	SRDF-S LITE 1TB (41-60TB)	$490.00	D1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	SRDF-S-CL05	SRDF-S LITE 1TB (61-100TB)	$440.00	D1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	SRDF-S-CL06	SRDF-S LITE 1TB (101-150TB)	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	SRDF-S-CL07	SRDF-S LITE 1TB (151-250TB)	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	SRDF-S-CL08	SRDF-S LITE 1TB (251-400TB)	$290.00	D1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	SRDF-S-CL09	SRDF-S LITE 1TB (401-600TB)	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-S-CL10	SRDF-S LITE 1TB (601-1000TB)	$210.00	D1	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	SRDF-S-CL11	SRDF-S LITE 1TB(1001TB OR GREATER)	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDF-S-N01	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	$2,190.00	D1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	SRDF-S-N02	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	$2,060.00	D1	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	SRDF-S-N03	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	$1,810.00	D1	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	SRDF-S-N04	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	$1,620.00	D1	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	SRDF-S-N05	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	$1,450.00	D1	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	SRDF-S-N06	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	$1,280.00	D1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	SRDF-S-N07	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	SRDF-S-N08	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	SRDF-S-N09	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	SRDF-S-N10	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	SRDF-S-N11	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	SRDF-S-NF01	SRDF-S FENB 1TB (0-14TB) NLT3	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDF-S-NF02	SRDF-S FENB 1TB (15-25TB) NLT3	$1,750.00	D1	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SRDF-S-NF03	SRDF-S FENB 1TB (26-40TB) NLT3	$1,530.00	D1	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	SRDF-S-NF04	SRDF-S FENB 1TB (41-60TB) NLT3	$1,370.00	D1	36%	$876.80	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	SRDF-S-NF05	SRDF-S FENB 1TB (61-100TB) NLT3	$1,230.00	D1	36%	$787.20	$221.40	$0.00	$0.00	$0.00	$0.00	$221.40
5	SRDF-S-NF06	SRDF-S FENB 1TB (101-150TB) NLT3	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	SRDF-S-NF07	SRDF-S FENB 1TB (151-250TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SRDF-S-NF08	SRDF-S FENB 1TB (251-400TB) NLT3	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	SRDF-S-NF09	SRDF-S FENB 1TB (401-600TB) NLT3	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	SRDF-S-NF10	SRDF-S FENB 1TB (601-1000TB) NLT3	$580.00	D1	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	SRDF-S-NF11	SRDF-S FENB 1TB(1001TB OR GREATER) NLT3	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	SRDF-S-NL01	SRDF-S LITE 1TB (0-14TB) NLT3	$330.00	D1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	SRDF-S-NL02	SRDF-S LITE 1TB (15-25TB) NLT3	$310.00	D1	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	SRDF-S-NL03	SRDF-S LITE 1TB (26-40TB) NLT3	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	SRDF-S-NL04	SRDF-S LITE 1TB (41-60TB) NLT3	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-S-NL05	SRDF-S LITE 1TB (61-100TB) NLT3	$220.00	D1	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SRDF-S-NL06	SRDF-S LITE 1TB (101-150TB) NLT3	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDF-S-NL07	SRDF-S LITE 1TB (151-250TB) NLT3	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	SRDF-S-NL08	SRDF-S LITE 1TB (251-400TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	SRDF-S-NL09	SRDF-S LITE 1TB (401-600TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SRDF-S-NL10	SRDF-S LITE 1TB (601-1000TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-S-NL11	SRDF-S LITE 1TB(1001TB OR GREATER) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDF-S-OBAS	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-OPT	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-OUP	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-R01	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	$4,395.00	D1	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	SRDF-S-R02	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	$3,647.00	D1	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	SRDF-S-R03	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	$3,660.00	D1	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	SRDF-S-R04	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	$2,990.00	D1	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	SRDF-S-R05	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	$2,595.00	D1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	SRDF-S-R06	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	$2,205.00	D1	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	SRDF-S-R07	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	$2,090.00	D1	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SRDF-S-R08	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	$1,915.00	D1	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	SRDF-S-R09	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	$1,715.00	D1	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	SRDF-S-R10	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	$1,505.00	D1	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	SRDF-S-R11	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	SRDF-S-RBAS	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	$22,120.00	D1	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	SRDF-S-RBASF	SRDF-S FENB REPL BASE LICENSE	$12,740.00	D1	36%	$8,153.60	$2,293.20	$0.00	$0.00	$0.00	$0.00	$2,293.20
5	SRDF-S-RBASL	SRDF-S LITE REPL BASE LICENSE	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-S-RF01	SRDF-S FENB REPL 1TB (0-14TB)	$8,270.00	D1	36%	$5,292.80	$1,488.60	$0.00	$0.00	$0.00	$0.00	$1,488.60
5	SRDF-S-RF02	SRDF-S FENB REPL 1TB (15-25TB)	$6,870.00	D1	36%	$4,396.80	$1,236.60	$0.00	$0.00	$0.00	$0.00	$1,236.60
5	SRDF-S-RF03	SRDF-S FENB REPL 1TB (26-40TB)	$5,830.00	D1	36%	$3,731.20	$1,049.40	$0.00	$0.00	$0.00	$0.00	$1,049.40
5	SRDF-S-RF04	SRDF-S FENB REPL 1TB (41-60TB)	$5,180.00	D1	36%	$3,315.20	$932.40	$0.00	$0.00	$0.00	$0.00	$932.40
5	SRDF-S-RF05	SRDF-S FENB REPL 1TB (61-100TB)	$4,600.00	D1	36%	$2,944.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SRDF-S-RF06	SRDF-S FENB REPL 1TB (101-150TB)	$4,090.00	D1	36%	$2,617.60	$736.20	$0.00	$0.00	$0.00	$0.00	$736.20
5	SRDF-S-RF07	SRDF-S FENB REPL 1TB (151-250TB)	$3,630.00	D1	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	SRDF-S-RF08	SRDF-S FENB REPL 1TB (251-400TB)	$3,220.00	D1	36%	$2,060.80	$579.60	$0.00	$0.00	$0.00	$0.00	$579.60
5	SRDF-S-RF09	SRDF-S FENB REPL 1TB (401-600TB)	$2,860.00	D1	36%	$1,830.40	$514.80	$0.00	$0.00	$0.00	$0.00	$514.80
5	SRDF-S-RF10	SRDF-S FENB REPL 1TB (601-1000TB)	$2,550.00	D1	36%	$1,632.00	$459.00	$0.00	$0.00	$0.00	$0.00	$459.00
5	SRDF-S-RF11	SRDF-S FENB REPL 1TB (1001TB OR GREATER)	$2,250.00	D1	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	SRDF-S-RL01	SRDF-S LITE REPL 1TB (0-14TB)	$1,470.00	D1	36%	$940.80	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	SRDF-S-RL02	SRDF-S LITE REPL 1TB (15-25TB)	$1,220.00	D1	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	SRDF-S-RL03	SRDF-S LITE REPL 1TB (26-40TB)	$1,040.00	D1	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	SRDF-S-RL04	SRDF-S LITE REPL 1TB (41-60TB)	$920.00	D1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	SRDF-S-RL05	SRDF-S LITE REPL 1TB (61-100TB)	$820.00	D1	36%	$524.80	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	SRDF-S-RL06	SRDF-S LITE REPL 1TB (101-150TB)	$730.00	D1	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	SRDF-S-RL07	SRDF-S LITE REPL 1TB (151-250TB)	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	SRDF-S-RL08	SRDF-S LITE REPL 1TB (251-400TB)	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	SRDF-S-RL09	SRDF-S LITE REPL 1TB (401-600TB)	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	SRDF-S-RL10	SRDF-S LITE REPL 1TB (601-1000TB)	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	SRDF-S-RL11	SRDF-S LITE REPL 1TB (1001TB OR GREATER)	$400.00	D1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	SRDF-S-RN-OPN	RT FOR SRDF-S ON OPEN SYS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFS-RN-ZOS	SRDF/S RUNTIME FOR ZOS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-RUP	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-RUPL	SRDF-S LITE REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-T01	SRDF-S CAPACITY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	SRDF-S-T02	SRDF-S CAPACITY .251-.500	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	SRDF-S-T03	SRDF-S CAPACITY .501-.750	$0.00	D1	36%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	SRDF-S-T04	SRDF-S CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$6,118.20	$0.00	$0.00	$0.00	$0.00	$6,118.20
5	SRDF-S-T05	SRDF-S CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$8,897.40	$0.00	$0.00	$0.00	$0.00	$8,897.40
5	SRDF-S-T06	SRDF-S CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$11,676.60	$0.00	$0.00	$0.00	$0.00	$11,676.60
5	SRDF-S-T07	SRDF-S CAPACTY 4.01-6.00	$0.00	D1	36%	$0.00	$14,455.80	$0.00	$0.00	$0.00	$0.00	$14,455.80
5	SRDF-S-T08	SRDF-S CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$17,235.00	$0.00	$0.00	$0.00	$0.00	$17,235.00
5	SRDF-S-T09	SRDF-S CAPACITY 8.01-10.0	$0.00	D1	36%	$0.00	$20,014.20	$0.00	$0.00	$0.00	$0.00	$20,014.20
5	SRDF-S-T10	SRDF-S CAPACITY 10.01-12.	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	SRDF-S-T11	SRDF-S CAPACITY 12.01-14.	$0.00	D1	36%	$0.00	$25,572.60	$0.00	$0.00	$0.00	$0.00	$25,572.60
5	SRDF-S-T12	SRDF-S CAPACITY 14.01-17.	$0.00	D1	36%	$0.00	$28,351.80	$0.00	$0.00	$0.00	$0.00	$28,351.80
5	SRDF-S-T13	SRDF-S CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$31,131.00	$0.00	$0.00	$0.00	$0.00	$31,131.00
5	SRDF-S-T14	SRDF-S CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$33,910.20	$0.00	$0.00	$0.00	$0.00	$33,910.20
5	SRDF-S-T1-4U	SRDF-S T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$1,348.20	$0.00	$0.00	$0.00	$0.00	$1,348.20
5	SRDF-S-T15	SRDF-S CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$36,689.40	$0.00	$0.00	$0.00	$0.00	$36,689.40
5	SRDF-S-T16	SRDF-S CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$39,468.60	$0.00	$0.00	$0.00	$0.00	$39,468.60
5	SRDF-S-T17	SRDF-S CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$42,247.80	$0.00	$0.00	$0.00	$0.00	$42,247.80
5	SRDF-S-T18	SRDF-S CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$45,027.00	$0.00	$0.00	$0.00	$0.00	$45,027.00
5	SRDF-S-T19	SRDF-S CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$47,806.20	$0.00	$0.00	$0.00	$0.00	$47,806.20
5	SRDF-S-T20	SRDF-S CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$50,585.40	$0.00	$0.00	$0.00	$0.00	$50,585.40
5	SRDF-S-T21	SRDF-S CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$53,364.60	$0.00	$0.00	$0.00	$0.00	$53,364.60
5	SRDF-S-T22	SRDF-S CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$56,143.80	$0.00	$0.00	$0.00	$0.00	$56,143.80
5	SRDF-S-T23	SRDF-S CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$58,923.00	$0.00	$0.00	$0.00	$0.00	$58,923.00
5	SRDF-S-T24	SRDF-S CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$61,702.20	$0.00	$0.00	$0.00	$0.00	$61,702.20
5	SRDF-S-T25	SRDF-S CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$64,481.40	$0.00	$0.00	$0.00	$0.00	$64,481.40
5	SRDF-S-T26	SRDF-S CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$67,260.60	$0.00	$0.00	$0.00	$0.00	$67,260.60
5	SRDF-S-T27	SRDF-S CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$70,039.80	$0.00	$0.00	$0.00	$0.00	$70,039.80
5	SRDF-S-T28	SRDF-S CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$72,819.00	$0.00	$0.00	$0.00	$0.00	$72,819.00
5	SRDF-S-T29	SRDF-S CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$75,598.20	$0.00	$0.00	$0.00	$0.00	$75,598.20
5	SRDF-S-T30	SRDF-S CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$78,377.40	$0.00	$0.00	$0.00	$0.00	$78,377.40
5	SRDF-S-T31	SRDF-S CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$81,156.60	$0.00	$0.00	$0.00	$0.00	$81,156.60
5	SRDF-S-T32	SRDF-S CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$83,935.80	$0.00	$0.00	$0.00	$0.00	$83,935.80
5	SRDF-S-T33	SRDF-S CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$86,715.00	$0.00	$0.00	$0.00	$0.00	$86,715.00
5	SRDF-S-T34	SRDF-S CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$89,494.20	$0.00	$0.00	$0.00	$0.00	$89,494.20
5	SRDF-S-T35	SRDF-S CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$92,273.40	$0.00	$0.00	$0.00	$0.00	$92,273.40
5	SRDF-S-T5-35U	SRDF-S T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	SRDFSTAR OPT	SRDFSTAR OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-BASE	SRDFSTAR BASE LICENSE	$0.00	D1	36%	$0.00	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	SRDFSTAR-C01	SRDFSTAR 1TB (0-14TB)	$0.00	D1	36%	$0.00	$622.80	$0.00	$0.00	$0.00	$0.00	$622.80
5	SRDFSTAR-C02	SRDFSTAR 1TB (15-25TB)	$0.00	D1	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	SRDFSTAR-C03	SRDFSTAR 1TB (26-40TB)	$0.00	D1	36%	$0.00	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	SRDFSTAR-C04	SRDFSTAR 1TB (41-60TB)	$0.00	D1	36%	$0.00	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	SRDFSTAR-C05	SRDFSTAR 1TB (61-100TB)	$0.00	D1	36%	$0.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	SRDFSTAR-C06	SRDFSTAR 1TB (101-150TB)	$0.00	D1	36%	$0.00	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	SRDFSTAR-C07	SRDFSTAR 1TB (151-250TB)	$0.00	D1	36%	$0.00	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	SRDFSTAR-C08	SRDFSTAR 1TB (251-400TB)	$0.00	D1	36%	$0.00	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	SRDFSTAR-C09	SRDFSTAR 1TB (401-600TB)	$0.00	D1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	SRDFSTAR-C10	SRDFSTAR 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$197.10	$0.00	$0.00	$0.00	$0.00	$197.10
5	SRDFSTAR-C11	SRDFSTAR1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	SRDFSTAR-N01	SRDFSTAR 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	SRDFSTAR-N02	SRDFSTAR 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	SRDFSTAR-N03	SRDFSTAR 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	SRDFSTAR-N04	SRDFSTAR 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFSTAR-N05	SRDFSTAR 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	SRDFSTAR-N06	SRDFSTAR 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	SRDFSTAR-N07	SRDFSTAR 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	SRDFSTAR-N08	SRDFSTAR 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	SRDFSTAR-N09	SRDFSTAR 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	SRDFSTAR-N10	SRDFSTAR 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	SRDFSTAR-N11	SRDFSTAR1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	SRDFSTAR-OBAS	SRDFSTAR OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-OPT	SRDFSTAR OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-OUP	SRDFSTAR OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-R01	SRDFSTAR REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	SRDFSTAR-R02	SRDFSTAR REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	SRDFSTAR-R03	SRDFSTAR REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$216.54	$0.00	$0.00	$0.00	$0.00	$216.54
5	SRDFSTAR-R04	SRDFSTAR REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$193.14	$0.00	$0.00	$0.00	$0.00	$193.14
5	SRDFSTAR-R05	SRDFSTAR REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	SRDFSTAR-R06	SRDFSTAR REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	SRDFSTAR-R07	SRDFSTAR REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$134.82	$0.00	$0.00	$0.00	$0.00	$134.82
5	SRDFSTAR-R08	SRDFSTAR REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$120.24	$0.00	$0.00	$0.00	$0.00	$120.24
5	SRDFSTAR-R09	SRDFSTAR REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$99.90	$0.00	$0.00	$0.00	$0.00	$99.90
5	SRDFSTAR-R10	SRDFSTAR REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$80.82	$0.00	$0.00	$0.00	$0.00	$80.82
5	SRDFSTAR-R11	SRDFSTAR REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	SRDFSTAR-RBAS	SRDFSTAR REPL BASE LICENSE	$0.00	D1	36%	$0.00	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	SRDFSTAR-RN-Z	SRDFSTAR RUNTIME FOR ZOS	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-RUP	SRDFSTAR REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTAR-T01	SRDFSTAR CPCTY 0-.250	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDFSTAR-T02	SRDFSTAR CPCTY .251-.500	$0.00	D1	36%	$0.00	$552.60	$0.00	$0.00	$0.00	$0.00	$552.60
5	SRDFSTAR-T03	SRDFSTAR CPCTY .501-.750	$0.00	D1	36%	$0.00	$770.40	$0.00	$0.00	$0.00	$0.00	$770.40
5	SRDFSTAR-T04	SRDFSTAR CPCTY .751-1.00	$0.00	D1	36%	$0.00	$988.20	$0.00	$0.00	$0.00	$0.00	$988.20
5	SRDFSTAR-T05	SRDFSTAR CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,436.40	$0.00	$0.00	$0.00	$0.00	$1,436.40
5	SRDFSTAR-T06	SRDFSTAR CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$1,884.60	$0.00	$0.00	$0.00	$0.00	$1,884.60
5	SRDFSTAR-T07	SRDFSTAR CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,332.80	$0.00	$0.00	$0.00	$0.00	$2,332.80
5	SRDFSTAR-T08	SRDFSTAR CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$2,781.00	$0.00	$0.00	$0.00	$0.00	$2,781.00
5	SRDFSTAR-T09	SRDFSTAR CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$3,229.20	$0.00	$0.00	$0.00	$0.00	$3,229.20
5	SRDFSTAR-T10	SRDFSTAR CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$3,677.40	$0.00	$0.00	$0.00	$0.00	$3,677.40
5	SRDFSTAR-T11	SRDFSTAR CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$4,125.60	$0.00	$0.00	$0.00	$0.00	$4,125.60
5	SRDFSTAR-T12	SRDFSTAR CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$4,573.80	$0.00	$0.00	$0.00	$0.00	$4,573.80
5	SRDFSTAR-T13	SRDFSTAR CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$5,022.00	$0.00	$0.00	$0.00	$0.00	$5,022.00
5	SRDFSTAR-T14	SRDFSTAR CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$5,470.20	$0.00	$0.00	$0.00	$0.00	$5,470.20
5	SRDFSTAR-T15	SRDFSTAR CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$5,918.40	$0.00	$0.00	$0.00	$0.00	$5,918.40
5	SRDFSTAR-T16	SRDFSTAR CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$6,366.60	$0.00	$0.00	$0.00	$0.00	$6,366.60
5	SRDFSTAR-T17	SRDFSTAR CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$6,814.80	$0.00	$0.00	$0.00	$0.00	$6,814.80
5	SRDFSTAR-T18	SRDFSTAR CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$7,263.00	$0.00	$0.00	$0.00	$0.00	$7,263.00
5	SRDFSTAR-T19	SRDFSTAR CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$7,711.20	$0.00	$0.00	$0.00	$0.00	$7,711.20
5	SRDFSTAR-T20	SRDFSTAR CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$8,159.40	$0.00	$0.00	$0.00	$0.00	$8,159.40
5	SRDFSTAR-T21	SRDFSTAR CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$8,607.60	$0.00	$0.00	$0.00	$0.00	$8,607.60
5	SRDFSTAR-T22	SRDFSTAR CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$9,055.80	$0.00	$0.00	$0.00	$0.00	$9,055.80
5	SRDFSTAR-T23	SRDFSTAR CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$9,504.00	$0.00	$0.00	$0.00	$0.00	$9,504.00
5	SRDFSTAR-T24	SRDFSTAR CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$9,952.20	$0.00	$0.00	$0.00	$0.00	$9,952.20
5	SRDFSTAR-T25	SRDFSTAR CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$10,400.40	$0.00	$0.00	$0.00	$0.00	$10,400.40
5	SRDFSTAR-T26	SRDFSTAR CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$10,848.60	$0.00	$0.00	$0.00	$0.00	$10,848.60
5	SRDFSTAR-T27	SRDFSTAR CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$11,296.80	$0.00	$0.00	$0.00	$0.00	$11,296.80
5	SRDFSTAR-T28	SRDFSTAR CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$11,745.00	$0.00	$0.00	$0.00	$0.00	$11,745.00
5	SRDFSTAR-T29	SRDFSTAR CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$12,193.20	$0.00	$0.00	$0.00	$0.00	$12,193.20
5	SRDFSTAR-T30	SRDFSTAR CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$12,641.40	$0.00	$0.00	$0.00	$0.00	$12,641.40
5	SRDFSTAR-T31	SRDFSTAR CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$13,089.60	$0.00	$0.00	$0.00	$0.00	$13,089.60
5	SRDFSTAR-T32	SRDFSTAR CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$13,537.80	$0.00	$0.00	$0.00	$0.00	$13,537.80
5	SRDFSTAR-T33	SRDFSTAR CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$13,986.00	$0.00	$0.00	$0.00	$0.00	$13,986.00
5	SRDFSTAR-T34	SRDFSTAR CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$14,434.20	$0.00	$0.00	$0.00	$0.00	$14,434.20
5	SRDFSTAR-T35	SRDFSTAR CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$14,882.40	$0.00	$0.00	$0.00	$0.00	$14,882.40
5	SRDFSTAR-UPG	SRDFSTAR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTR-T1-4U	SRDFSTAR T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	SRDFSTRT5-35U	SRDFSTAR T5-T35 UPGRADE	$2,490.00	D1	36%	$1,593.60	$448.20	$0.00	$0.00	$0.00	$0.00	$448.20
5	SRDF-S-UPG	RMT SYNC PROT-SRDFS CMPPEER-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-S-UPGL	SRDF-S LITE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-T1	SRDF CAPACITY 0-.250	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	SRDF-T10	SRDF CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	SRDF-T11	SRDF CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$25,572.60	$0.00	$0.00	$0.00	$0.00	$25,572.60
5	SRDF-T12	SRDF CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$28,351.80	$0.00	$0.00	$0.00	$0.00	$28,351.80
5	SRDF-T13	SRDF CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$31,131.00	$0.00	$0.00	$0.00	$0.00	$31,131.00
5	SRDF-T14	SRDF CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$33,910.20	$0.00	$0.00	$0.00	$0.00	$33,910.20
5	SRDF-T1-4UP	SRDF T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$1,348.20	$0.00	$0.00	$0.00	$0.00	$1,348.20
5	SRDF-T15	SRDF CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$36,689.40	$0.00	$0.00	$0.00	$0.00	$36,689.40
5	SRDF-T16	SRDF CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$39,468.60	$0.00	$0.00	$0.00	$0.00	$39,468.60
5	SRDF-T17	SRDF CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$42,247.80	$0.00	$0.00	$0.00	$0.00	$42,247.80
5	SRDF-T18	SRDF CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$45,027.00	$0.00	$0.00	$0.00	$0.00	$45,027.00
5	SRDF-T19	SRDF CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$47,806.20	$0.00	$0.00	$0.00	$0.00	$47,806.20
5	SRDF-T2	SRDF CAPACITY .251-.500	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	SRDF-T20	SRDF CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$50,585.40	$0.00	$0.00	$0.00	$0.00	$50,585.40
5	SRDF-T21	SRDF CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$53,364.60	$0.00	$0.00	$0.00	$0.00	$53,364.60
5	SRDF-T22	SRDF CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$56,143.80	$0.00	$0.00	$0.00	$0.00	$56,143.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-T23	SRDF CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$58,923.00	$0.00	$0.00	$0.00	$0.00	$58,923.00
5	SRDF-T24	SRDF CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$61,702.20	$0.00	$0.00	$0.00	$0.00	$61,702.20
5	SRDF-T25	SRDF CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$67,260.60	$0.00	$0.00	$0.00	$0.00	$67,260.60
5	SRDF-T26	SRDF CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$72,819.00	$0.00	$0.00	$0.00	$0.00	$72,819.00
5	SRDF-T27	SRDF CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$78,377.40	$0.00	$0.00	$0.00	$0.00	$78,377.40
5	SRDF-T28	SRDF CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$83,935.80	$0.00	$0.00	$0.00	$0.00	$83,935.80
5	SRDF-T29	SRDF CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$89,494.20	$0.00	$0.00	$0.00	$0.00	$89,494.20
5	SRDF-T3	SRDF CAPACITY .501-.750	$0.00	D1	36%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	SRDF-T30	SRDF CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$92,273.40	$0.00	$0.00	$0.00	$0.00	$92,273.40
5	SRDF-T31	SRDF CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$64,481.40	$0.00	$0.00	$0.00	$0.00	$64,481.40
5	SRDF-T32	SRDF CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$70,039.80	$0.00	$0.00	$0.00	$0.00	$70,039.80
5	SRDF-T33	SRDF CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$75,598.20	$0.00	$0.00	$0.00	$0.00	$75,598.20
5	SRDF-T34	SRDF CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$81,156.60	$0.00	$0.00	$0.00	$0.00	$81,156.60
5	SRDF-T35	SRDF CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$86,715.00	$0.00	$0.00	$0.00	$0.00	$86,715.00
5	SRDF-T4	SRDF CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$6,118.20	$0.00	$0.00	$0.00	$0.00	$6,118.20
5	SRDF-T5	SRDF CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$8,897.40	$0.00	$0.00	$0.00	$0.00	$8,897.40
5	SRDF-T5-30UP	SRDF T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	SRDF-T5-35U	SRDF T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$2,779.20	$0.00	$0.00	$0.00	$0.00	$2,779.20
5	SRDF-T6	SRDF CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$11,676.60	$0.00	$0.00	$0.00	$0.00	$11,676.60
5	SRDF-T7	SRDF CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$14,455.80	$0.00	$0.00	$0.00	$0.00	$14,455.80
5	SRDF-T8	SRDF CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$17,235.00	$0.00	$0.00	$0.00	$0.00	$17,235.00
5	SRDF-T9	SRDF CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$20,014.20	$0.00	$0.00	$0.00	$0.00	$20,014.20
5	SRM-ENABLER	SRM ENABLER MODEL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRMENB-T1	SRM CPTY 0-.250	$0.00	D1	36%	$0.00	$673.20	$0.00	$0.00	$0.00	$0.00	$673.20
5	SRMENB-T10	SRM CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$4,480.20	$0.00	$0.00	$0.00	$0.00	$4,480.20
5	SRMENB-T11	SRM CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$5,023.80	$0.00	$0.00	$0.00	$0.00	$5,023.80
5	SRMENB-T12	ESP CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$5,567.40	$0.00	$0.00	$0.00	$0.00	$5,567.40
5	SRMENB-T13	SRM CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$6,111.00	$0.00	$0.00	$0.00	$0.00	$6,111.00
5	SRMENB-T14	SRM CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$6,654.60	$0.00	$0.00	$0.00	$0.00	$6,654.60
5	SRMENB-T15	SRM CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$7,198.20	$0.00	$0.00	$0.00	$0.00	$7,198.20
5	SRMENB-T16	SRM CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$7,741.80	$0.00	$0.00	$0.00	$0.00	$7,741.80
5	SRMENB-T17	SRM CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$8,285.40	$0.00	$0.00	$0.00	$0.00	$8,285.40
5	SRMENB-T18	SRM CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$8,829.00	$0.00	$0.00	$0.00	$0.00	$8,829.00
5	SRMENB-T19	SRM CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$9,372.60	$0.00	$0.00	$0.00	$0.00	$9,372.60
5	SRMENB-T2	SRM CPTY .251-.500	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	SRMENB-T20	SRM CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$9,916.20	$0.00	$0.00	$0.00	$0.00	$9,916.20
5	SRMENB-T21	SRM CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$10,459.80	$0.00	$0.00	$0.00	$0.00	$10,459.80
5	SRMENB-T22	SRM CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$11,003.40	$0.00	$0.00	$0.00	$0.00	$11,003.40
5	SRMENB-T23	SRM CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$11,547.00	$0.00	$0.00	$0.00	$0.00	$11,547.00
5	SRMENB-T24	SRM CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$12,090.60	$0.00	$0.00	$0.00	$0.00	$12,090.60
5	SRMENB-T25	SRM CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$12,634.20	$0.00	$0.00	$0.00	$0.00	$12,634.20
5	SRMENB-T26	SRM CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$13,177.80	$0.00	$0.00	$0.00	$0.00	$13,177.80
5	SRMENB-T27	SRM CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$13,721.40	$0.00	$0.00	$0.00	$0.00	$13,721.40
5	SRMENB-T28	SRM CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$14,265.00	$0.00	$0.00	$0.00	$0.00	$14,265.00
5	SRMENB-T29	SRM CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$14,808.60	$0.00	$0.00	$0.00	$0.00	$14,808.60
5	SRMENB-T3	SRM CPTY .501-.750	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	SRMENB-T30	SRM CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$15,352.20	$0.00	$0.00	$0.00	$0.00	$15,352.20
5	SRMENB-T4	SRM CPTY .751-1.00	$0.00	D1	36%	$0.00	$1,218.60	$0.00	$0.00	$0.00	$0.00	$1,218.60
5	SRMENB-T5	SRM CPTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,762.20	$0.00	$0.00	$0.00	$0.00	$1,762.20
5	SRMENB-T6	SRM CPTY 2.01-4.00	$0.00	D1	36%	$0.00	$2,305.80	$0.00	$0.00	$0.00	$0.00	$2,305.80
5	SRMENB-T7	SRM CPTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,849.40	$0.00	$0.00	$0.00	$0.00	$2,849.40
5	SRMENB-T8	SRM CPTY 6.01-8.00	$0.00	D1	36%	$0.00	$3,393.00	$0.00	$0.00	$0.00	$0.00	$3,393.00
5	SRMENB-T9	SRM CPTY 8.01-10.00	$0.00	D1	36%	$0.00	$3,936.60	$0.00	$0.00	$0.00	$0.00	$3,936.60
5	STM-T1-4U	CC5.1 STM T1-4 UPG	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	STM-T5-30U	CC5.1 STM T5-30 UPG	$0.00	D1	36%	$0.00	$687.60	$0.00	$0.00	$0.00	$0.00	$687.60
5	STMUPT1-4	ECC STM UPGRADE T1-T4	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	STMUPT5-12	ECC STM UPGRADE T5-T12	$3,820.00	D1	36%	$2,444.80	$687.60	$0.00	$0.00	$0.00	$0.00	$687.60
5	SYMADVMGT-BAS	VMAX ADV TIER STOR MGT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C01	VMAX ADV TIER STOR MGT 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C02	VMAX ADV TIER STOR MGT 1TB (14-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C03	VMAX ADV TIER STOR MGT 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C04	VMAX ADV TIER STOR MGT 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C05	VMAX ADV TIER STOR MGT 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C06	VMAX ADV TIER STOR MGT 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C07	VMAX ADV TIER STOR MGT 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C08	VMAX ADV TIER STOR MGT 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C09	VMAX ADV TIER STOR MGT 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C10	VMAX ADV TIER STOR MGT 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-C11	VMAX ADV TIER STOR MGT 1TB (1001TB or gr	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N01	VMAX ADV TIER STOR MGT 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N02	VMAX ADV TIER MGMT SW 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N03	VMAX ADV TIER STOR MGT 1TB (26-40) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N04	VMAX ADV TIER MGMT SW 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N05	VMAX ADV TIER MGMT SW 1TB (61-100TB) NLT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N06	VMAX ADV TIER MGMT SW 1TB (101-150TB) NL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N07	VMAX ADV TIER MGMT SW 1TB (151-250TB) NL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N08	VMAX ADV TIER MGMT SW 1TB (251-400TB) NL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N09	VMAX ADV TIER MGMT SW 1TB (401-600TB) NL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N10	VMAX ADV TIER MGMT SW 1TB (601-1000TB) N	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMADVMGT-N11	VMAX ADV TIER MGMT SW 1TB (1001TB GR) NL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMADVMGT-UPG	VMAX ADV TIER STOR MGT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-ERAS-BASE	SYM-DISK-ERASE BASE LICENSE	$3,500.00	D1	36%	$2,240.00	$630.00	$0.00	$0.00	$0.00	$0.00	$630.00
5	SYM-ERAS-C01	SYM-DISK-ERASE 1TB (0-14TB)	$260.00	D1	36%	$166.40	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	SYM-ERAS-C02	SYM-DISK-ERASE 1TB (15-25TB)	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SYM-ERAS-C03	SYM-DISK-ERASE 1TB (26-40TB)	$240.00	D1	36%	$153.60	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	SYM-ERAS-C04	SYM-DISK-ERASE 1TB (41-60TB)	$230.00	D1	36%	$147.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	SYM-ERAS-C05	SYM-DISK-ERASE 1TB (61-100TB)	$210.00	D1	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	SYM-ERAS-C06	SYM-DISK-ERASE 1TB (101-150TB)	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SYM-ERAS-C07	SYM-DISK-ERASE 1TB (151-250TB)	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	SYM-ERAS-C08	SYM-DISK-ERASE 1TB (251-400TB)	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	SYM-ERAS-C09	SYM-DISK-ERASE 1TB (401-600TB)	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SYM-ERAS-C10	SYM-DISK-ERASE 1TB (601-1000TB)	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	SYM-ERAS-C11	SYM-DISK-ERASE 1TB (1001TB or greater)	$160.00	D1	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	SYM-ERAS-N01	SYM-DISK-ERASE 1TB (0-14TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SYM-ERAS-N02	SYM-DISK-ERASE 1TB (15-25TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SYM-ERAS-N03	SYM-DISK-ERASE 1TB (26-40TB) NLT3	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SYM-ERAS-N04	SYM-DISK-ERASE 1TB (41-60TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SYM-ERAS-N05	SYM-DISK-ERASE 1TB (61-100TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SYM-ERAS-N06	SYM-DISK-ERASE 1TB (101-150TB) NLT3	$100.00	D1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SYM-ERAS-N07	SYM-DISK-ERASE 1TB (151-250TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SYM-ERAS-N08	SYM-DISK-ERASE 1TB (251-400TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SYM-ERAS-N09	SYM-DISK-ERASE 1TB (401-600TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SYM-ERAS-N10	SYM-DISK-ERASE 1TB (601-1000TB) NLT3	$80.00	D1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SYM-ERAS-N11	SYM-DISK-ERASE 1TB (1001TB or >) NLT3	$80.00	D1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SYM-ERAS-UPG	SYM-DISK-ERASE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMGR-T1-4U	CC5x SYMGR T1-4 UPG	$0.00	D1	36%	$0.00	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	SYMGR-T5-30U	CC5x SYMGR T5-30 UPG	$0.00	D1	36%	$0.00	$970.20	$0.00	$0.00	$0.00	$0.00	$970.20
5	SYMGR-T5-35U	CC SYMGR T5-35 UPG	$0.00	D1	36%	$0.00	$970.20	$0.00	$0.00	$0.00	$0.00	$970.20
5	SYM-HYPERPAV	HYPERPAV BASE LICENSE	$28,000.00	D1	36%	$17,920.00	$5,040.00	$0.00	$0.00	$0.00	$0.00	$5,040.00
5	SYM-IPSEC-SW	SYMMETRIX IPSEC SINGLE-PORT LICENSE	$7,000.00	D1	36%	$4,480.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	SYMMGMT-BAS	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) BA	$0.00	D1	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	SYMMGMT-BASF	SYMM MGMT FENB (SMC & SYMM MGR) BASE	$0.00	D1	36%	$0.00	$1,621.80	$0.00	$0.00	$0.00	$0.00	$1,621.80
5	SYMMGMT-BASL	SYMM MGMT LITE (SMC & SYMM MGR) BASE	$0.00	D1	36%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	SYMMGMT-C01	SYMM MGMT 1TB (0-14TB)	$0.00	D1	36%	$0.00	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	SYMMGMT-C02	SYMM MGMT 1TB (15-25TB)	$0.00	D1	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	SYMMGMT-C03	SYMM MGMT 1TB (26-40TB)	$0.00	D1	36%	$0.00	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	SYMMGMT-C04	SYMM MGMT 1TB (41-60TB)	$0.00	D1	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	SYMMGMT-C05	SYMM MGMT 1TB (61-100TB)	$0.00	D1	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	SYMMGMT-C06	SYMM MGMT 1TB (101-150TB)	$0.00	D1	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	SYMMGMT-C07	SYMM MGMT 1TB (151-250TB)	$0.00	D1	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	SYMMGMT-C08	SYMM MGMT 1TB (251-400TB)	$0.00	D1	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	SYMMGMT-C09	SYMM MGMT 1TB (401-600TB)	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	SYMMGMT-C10	SYMM MGMT 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	SYMMGMT-C11	SYMM MGMT 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	SYMMGMT-CF01	SYMM MGMT FENB 1TB (0-14TB)	$0.00	D1	36%	$0.00	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	SYMMGMT-CF02	SYMM MGMT FENB 1TB (15-25TB)	$0.00	D1	36%	$0.00	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	SYMMGMT-CF03	SYMM MGMT FENB 1TB (26-40TB)	$0.00	D1	36%	$0.00	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	SYMMGMT-CF04	SYMM MGMT FENB 1TB (41-60TB)	$0.00	D1	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	SYMMGMT-CF05	SYMM MGMT FENB 1TB (61-100TB)	$0.00	D1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	SYMMGMT-CF06	SYMM MGMT FENB 1TB (101-150TB)	$0.00	D1	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	SYMMGMT-CF07	SYMM MGMT FENB 1TB (151-250TB)	$0.00	D1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	SYMMGMT-CF08	SYMM MGMT FENB 1TB (251-400TB)	$0.00	D1	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	SYMMGMT-CF09	SYMM MGMT FENB 1TB (401-600TB)	$0.00	D1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	SYMMGMT-CF10	SYMM MGMT FENB 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	SYMMGMT-CF11	SYMM MGMT FENB 1TB(1001TB OR GREATER)	$0.00	D1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	SYMMGMT-CL01	SYMM MGMT LITE 1TB (0-14TB)	$0.00	D1	36%	$0.00	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	SYMMGMT-CL02	SYMM MGMT LITE 1TB (15-25TB)	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	SYMMGMT-CL03	SYMM MGMT LITE 1TB (26-40TB)	$0.00	D1	36%	$0.00	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	SYMMGMT-CL04	SYMM MGMT LITE 1TB (41-60TB)	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SYMMGMT-CL05	SYMM MGMT LITE 1TB (61-100TB)	$0.00	D1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	SYMMGMT-CL06	SYMM MGMT LITE 1TB (101-150TB)	$0.00	D1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	SYMMGMT-CL07	SYMM MGMT LITE 1TB (151-250TB)	$0.00	D1	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	SYMMGMT-CL08	SYMM MGMT LITE 1TB (251-400TB)	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	SYMMGMT-CL09	SYMM MGMT LITE 1TB (401-600TB)	$0.00	D1	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SYMMGMT-CL10	SYMM MGMT LITE 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SYMMGMT-CL11	SYMM MGMT LITE 1TB(1001TB OR GREATER)	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SYMMGMT-N01	SYMM MGMT 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	SYMMGMT-N02	SYMM MGMT 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	SYMMGMT-N03	SYMM MGMT 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	SYMMGMT-N04	SYMM MGMT 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	SYMMGMT-N05	SYMM MGMT 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	SYMMGMT-N06	SYMM MGMT 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	SYMMGMT-N07	SYMM MGMT 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	SYMMGMT-N08	SYMM MGMT 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	SYMMGMT-N09	SYMM MGMT 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	SYMMGMT-N10	SYMM MGMT 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	SYMMGMT-N11	SYMM MGMT 1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	SYMMGMT-NF01	SYMM MGMT FENB 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	SYMMGMT-NF02	SYMM MGMT FENB 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	SYMMGMT-NF03	SYMM MGMT FENB 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMMGMT-NF04	SYMM MGMT FENB 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	SYMMGMT-NF05	SYMM MGMT FENB 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	SYMMGMT-NF06	SYMM MGMT FENB 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	SYMMGMT-NF07	SYMM MGMT FENB 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	SYMMGMT-NF08	SYMM MGMT FENB 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	SYMMGMT-NF09	SYMM MGMT FENB 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	SYMMGMT-NF10	SYMM MGMT FENB 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	SYMMGMT-NF11	SYMM MGMT FENB 1TB(1001TB OR GR) NLT3	$0.00	D1	36%	$0.00	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	SYMMGMT-NL01	SYMM MGMT LITE 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	SYMMGMT-NL02	SYMM MGMT LITE 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	SYMMGMT-NL03	SYMM MGMT LITE 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SYMMGMT-NL04	SYMM MGMT LITE 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SYMMGMT-NL05	SYMM MGMT LITE 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SYMMGMT-NL06	SYMM MGMT LITE 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SYMMGMT-NL07	SYMM MGMT LITE 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SYMMGMT-NL08	SYMM MGMT LITE 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SYMMGMT-NL09	SYMM MGMT LITE 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SYMMGMT-NL10	SYMM MGMT LITE 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	SYMMGMT-NL11	SYMM MGMT LITE 1TB(1001TB OR GR) NLT3	$0.00	D1	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	SYMMGMT-UPG	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) UP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMGMT-UPGL	SYMM MGMT LITE (SMC & SYMM MGR) UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMGT-KIT	SYMMETRIX MANAGEMENT PHYSICAL FULFILL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-MIGR-BAS	SYMMETRIX MIGRATION PKG BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMMIP	REMOTE MAINTENANCE S/W	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-BASE	SYMM PRIORITY CONTROLS BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C01	SYMM PRIORITY CONTROLS 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C02	SYMM PRIORITY CONTROLS 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C03	SYMM PRIORITY CONTROLS 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C04	SYMM PRIORITY CONTROLS 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C05	SYMM PRIORITY CONTROLS 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C06	SYMM PRIORITY CONTROLS 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C07	SYMM PRIORITY CONTROLS 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C08	SYMM PRIORITY CONTROLS 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C09	SYMM PRIORITY CONTROLS 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C10	SYMM PRIORITY CONTROLS 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-C11	SPC 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N01	SYMM PRIORITY CONTROLS 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N02	SPC 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N03	SPC 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N04	SPC 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N05	SPC 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N06	SPC 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N07	SPC 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N08	SPC 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N09	SPC 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N10	SPC 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-N11	SPC 1TB (1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-RN-M	SYMMETRIX PRIORITY CONTROLS RUNTIME FOR	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMPRCNT-UPG	SYMM PRIORITY CONTROLS BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVP-RN-OPN	SYMM VIRTUAL PROV RUNTIME	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-BAS	SYMM VIRTUAL PROVISIONING BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R01	SYMM VIRTUAL PROV STD 1TB(0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R02	SYMM VIRTUAL PROV STD 1TB(15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R03	SYMM VIRTUAL PROV STD 1TB(26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R04	SYMM VIRTUAL PROV STD 1TB(41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R05	SYMM VIRTUAL PROV STD 1TB(61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R06	SYMM VIRTUAL PROV STD 1TB(101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R07	SYMM VIRTUAL PROV STD 1TB(151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R08	SYMM VIRTUAL PROV STD 1TB(251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R09	SYMM VIRTUAL PROV STD 1TB(401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R10	SYMM VIRTUAL PROV STD 1TB(601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-R11	SYMM VIRTUAL PROV STD 1TB(1001TB & grtr)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S01	SYMM VIRTUAL PROV LCD 1TB(0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S02	SYMM VIRTUAL PROV LCD 1TB(15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S03	SYMM VIRTUAL PROV LCD 1TB(26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S04	SYMM VIRTUAL PROV LCD 1TB(41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S05	SYMM VIRTUAL PROV LCD 1TB(61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S06	SYMM VIRTUAL PROV LCD 1TB(101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S07	SYMM VIRTUAL PROV LCD 1TB(151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S08	SYMM VIRTUAL PROV LCD 1TB(251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S09	SYMM VIRTUAL PROV LCD 1TB(401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S10	SYMM VIRTUAL PROV LCD 1TB(601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-S11	SYMM VIRTUAL PROV LCD 1TB(1001TB & grtr)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYMVPROV-UPG	SYMM VIRTUAL PROV BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TERA-MSUBASE	TERASAM BASE-3 MSU	$26,620.00	D1	36%	$17,036.80	$4,791.60	$0.00	$0.00	$0.00	$0.00	$4,791.60
5	TERA-MSU-M00	TERASAM 4-45 MSU	$1,060.00	D1	36%	$678.40	$190.80	$0.00	$0.00	$0.00	$0.00	$190.80
5	TERA-MSU-M01	TERASAM 46-175 MSU	$990.00	D1	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	TERA-MSU-M02	TERASAM 176-315 MSU	$530.00	D1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	TERA-MSU-M03	TERASAM 316-575 MSU	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TERA-MSU-M04	TERASAM 576-875 MSU	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TERA-MSU-M05	TERASAM 876-1315 MSU	$350.00	D1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TERA-MSU-M06	TERASAM 1316-1975 MSU	$320.00	D1	36%	$204.80	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	TERA-MSU-M07	TERASAM 1976 & UP MSU	$290.00	D1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	TERA-MSU-UPG	TERASAM UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFADD-T1	TF ADDL CPCTY 0-.25	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	TFADD-T10	TF ADDL CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$6,937.20	$0.00	$0.00	$0.00	$0.00	$6,937.20
5	TFADD-T11	TF ADDL CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$7,626.60	$0.00	$0.00	$0.00	$0.00	$7,626.60
5	TFADD-T12	TF ADDL CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	TFADD-T13	TF ADDL CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	TFADD-T14	TF ADDL CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	TFADD-T15	TF ADDL CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$10,384.20	$0.00	$0.00	$0.00	$0.00	$10,384.20
5	TFADD-T16	TF ADDL CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$11,073.60	$0.00	$0.00	$0.00	$0.00	$11,073.60
5	TFADD-T17	TF ADDL CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$11,763.00	$0.00	$0.00	$0.00	$0.00	$11,763.00
5	TFADD-T18	TF ADDL CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$12,452.40	$0.00	$0.00	$0.00	$0.00	$12,452.40
5	TFADD-T19	TF ADDL CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$13,141.80	$0.00	$0.00	$0.00	$0.00	$13,141.80
5	TFADD-T2	TF ADDL CPCTY .251-.500	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	TFADD-T20	TF ADDL CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$13,831.20	$0.00	$0.00	$0.00	$0.00	$13,831.20
5	TFADD-T21	TF ADDL CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$14,520.60	$0.00	$0.00	$0.00	$0.00	$14,520.60
5	TFADD-T22	TF ADDL CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	TFADD-T23	TF ADDL CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$15,899.40	$0.00	$0.00	$0.00	$0.00	$15,899.40
5	TFADD-T24	TF ADDL CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$16,588.80	$0.00	$0.00	$0.00	$0.00	$16,588.80
5	TFADD-T25	TF ADDL CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$17,278.20	$0.00	$0.00	$0.00	$0.00	$17,278.20
5	TFADD-T26	TF ADDL CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$17,967.60	$0.00	$0.00	$0.00	$0.00	$17,967.60
5	TFADD-T27	TF ADDL CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$18,657.00	$0.00	$0.00	$0.00	$0.00	$18,657.00
5	TFADD-T28	TF ADDL CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$19,346.40	$0.00	$0.00	$0.00	$0.00	$19,346.40
5	TFADD-T29	TF ADDL CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$20,035.80	$0.00	$0.00	$0.00	$0.00	$20,035.80
5	TFADD-T3	TF ADDL CPCTY .501-.750	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	TFADD-T30	TF ADDL CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$20,725.20	$0.00	$0.00	$0.00	$0.00	$20,725.20
5	TFADD-T31	TF ADDL CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$21,414.60	$0.00	$0.00	$0.00	$0.00	$21,414.60
5	TFADD-T32	TF ADDL CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$22,104.00	$0.00	$0.00	$0.00	$0.00	$22,104.00
5	TFADD-T33	TF ADDL CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	TFADD-T34	TF ADDL CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$23,482.80	$0.00	$0.00	$0.00	$0.00	$23,482.80
5	TFADD-T35	TF ADDL CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$24,172.20	$0.00	$0.00	$0.00	$0.00	$24,172.20
5	TFADD-T4	TF ADDL CPCTY .751-1.00	$0.00	D1	36%	$0.00	$2,800.80	$0.00	$0.00	$0.00	$0.00	$2,800.80
5	TFADD-T5	TF ADDL CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$3,490.20	$0.00	$0.00	$0.00	$0.00	$3,490.20
5	TFADDT5-35UPG	TF ADD T5-35 UPGRADE	$3,830.00	D1	36%	$2,451.20	$689.40	$0.00	$0.00	$0.00	$0.00	$689.40
5	TFADD-T6	TF ADDL CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$4,179.60	$0.00	$0.00	$0.00	$0.00	$4,179.60
5	TFADD-T7	TF ADDL CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	TFADD-T8	TF ADDL CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$5,558.40	$0.00	$0.00	$0.00	$0.00	$5,558.40
5	TFADD-T9	TF ADDL CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$6,247.80	$0.00	$0.00	$0.00	$0.00	$6,247.80
5	TF-CG-BASE	TF-CG BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C01	TF-CG 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C02	TF-CG 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C03	TF-CG 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C04	TF-CG 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C05	TF-CG 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C06	TF-CG 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C07	TF-CG 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C08	TF-CG 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C09	TF-CG 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C10	TF-CG 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-C11	TF-CG1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N01	TF-CG 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N02	TF-CG 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N03	TF-CG 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N04	TF-CG 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N05	TF-CG 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N06	TF-CG 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N07	TF-CG 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N08	TF-CG 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N09	TF-CG 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N10	TF-CG 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-N11	TF-CG1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-OBAS	TF-CG OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-OPT	TF-CG OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-OUP	TF-CG OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R01	TF-CG REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R02	TF-CG REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R03	TF-CG REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R04	TF-CG REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R05	TF-CG REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R06	TF-CG REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R07	TF-CG REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R08	TF-CG REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R09	TF-CG REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R10	TF-CG REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-R11	TF-CG REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-RBAS	TF-CG REPL BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-RUN-MSP	TIMEFINDER CONSISTENCY LFC FOR MSP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CG-RUP	TF-CG REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CG-T01	TF-CG CAPACITY 0-.250	$0.00	D1	36%	$0.00	$552.60	$0.00	$0.00	$0.00	$0.00	$552.60
5	TF-CG-T02	TF-CG CAPACITY .251-.500	$0.00	D1	36%	$0.00	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	TF-CG-T03	TF-CG CAPACITY .501-.750	$0.00	D1	36%	$0.00	$786.60	$0.00	$0.00	$0.00	$0.00	$786.60
5	TF-CG-T04	TF-CG CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$903.60	$0.00	$0.00	$0.00	$0.00	$903.60
5	TF-CG-T05	TF-CG CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$1,126.80	$0.00	$0.00	$0.00	$0.00	$1,126.80
5	TF-CG-T06	TF-CG CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	TF-CG-T07	TF-CG CAPACTY 4.01-6.00	$0.00	D1	36%	$0.00	$1,573.20	$0.00	$0.00	$0.00	$0.00	$1,573.20
5	TF-CG-T08	TF-CG CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$1,796.40	$0.00	$0.00	$0.00	$0.00	$1,796.40
5	TF-CG-T09	TF-CG CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$2,019.60	$0.00	$0.00	$0.00	$0.00	$2,019.60
5	TF-CG-T10	TF-CG CAPACITY 10.01-12.0	$0.00	D1	36%	$0.00	$2,242.80	$0.00	$0.00	$0.00	$0.00	$2,242.80
5	TF-CG-T11	TF-CG CAPACITY 12.01-14.0	$0.00	D1	36%	$0.00	$2,466.00	$0.00	$0.00	$0.00	$0.00	$2,466.00
5	TF-CG-T12	TF-CG CAPACITY 14.01-17.0	$0.00	D1	36%	$0.00	$2,689.20	$0.00	$0.00	$0.00	$0.00	$2,689.20
5	TF-CG-T13	TF-CG CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$2,912.40	$0.00	$0.00	$0.00	$0.00	$2,912.40
5	TF-CG-T14	TF-CG CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$3,135.60	$0.00	$0.00	$0.00	$0.00	$3,135.60
5	TF-CG-T1-4U	TF-CG T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	TF-CG-T15	TF-CG CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$3,358.80	$0.00	$0.00	$0.00	$0.00	$3,358.80
5	TF-CG-T16	TF-CG CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	TF-CG-T17	TF-CG CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$3,805.20	$0.00	$0.00	$0.00	$0.00	$3,805.20
5	TF-CG-T18	TF-CG CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$4,028.40	$0.00	$0.00	$0.00	$0.00	$4,028.40
5	TF-CG-T19	TF-CG CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$4,251.60	$0.00	$0.00	$0.00	$0.00	$4,251.60
5	TF-CG-T20	TF-CG CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$4,474.80	$0.00	$0.00	$0.00	$0.00	$4,474.80
5	TF-CG-T21	TF-CG CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$4,698.00	$0.00	$0.00	$0.00	$0.00	$4,698.00
5	TF-CG-T22	TF-CG CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$4,921.20	$0.00	$0.00	$0.00	$0.00	$4,921.20
5	TF-CG-T23	TF-CG CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$5,144.40	$0.00	$0.00	$0.00	$0.00	$5,144.40
5	TF-CG-T24	TF-CG CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$5,367.60	$0.00	$0.00	$0.00	$0.00	$5,367.60
5	TF-CG-T25	TF-CG CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$5,590.80	$0.00	$0.00	$0.00	$0.00	$5,590.80
5	TF-CG-T26	TF-CG CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$5,814.00	$0.00	$0.00	$0.00	$0.00	$5,814.00
5	TF-CG-T27	TF-CG CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$6,037.20	$0.00	$0.00	$0.00	$0.00	$6,037.20
5	TF-CG-T28	TF-CG CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$6,260.40	$0.00	$0.00	$0.00	$0.00	$6,260.40
5	TF-CG-T29	TF-CG CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$6,483.60	$0.00	$0.00	$0.00	$0.00	$6,483.60
5	TF-CG-T30	TF-CG CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$6,706.80	$0.00	$0.00	$0.00	$0.00	$6,706.80
5	TF-CG-T31	TF-CG CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$6,930.00	$0.00	$0.00	$0.00	$0.00	$6,930.00
5	TF-CG-T32	TF-CG CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$7,153.20	$0.00	$0.00	$0.00	$0.00	$7,153.20
5	TF-CG-T33	TF-CG CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$7,376.40	$0.00	$0.00	$0.00	$0.00	$7,376.40
5	TF-CG-T34	TF-CG CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$7,599.60	$0.00	$0.00	$0.00	$0.00	$7,599.60
5	TF-CG-T35	TF-CG CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$7,822.80	$0.00	$0.00	$0.00	$0.00	$7,822.80
5	TF-CG-T5-35U	TF-CG T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	TF-CG-UPG	TF-CG BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLNADD-BASE	TF-CLNADD BASE LICENSE	$0.00	D1	36%	$0.00	$1,837.80	$0.00	$0.00	$0.00	$0.00	$1,837.80
5	TF-CLNADD-C01	TF-CLNADD 1TB (0-14TB)	$0.00	D1	36%	$0.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	TF-CLNADD-C02	TF-CLNADD 1TB (15-25TB)	$0.00	D1	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	TF-CLNADD-C03	TF-CLNADD 1TB (26-40TB)	$0.00	D1	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	TF-CLNADD-C04	TF-CLNADD 1TB (41-60TB)	$0.00	D1	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	TF-CLNADD-C05	TF-CLNADD 1TB (61-100TB)	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	TF-CLNADD-C06	TF-CLNADD 1TB (101-150TB)	$0.00	D1	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	TF-CLNADD-C07	TF-CLNADD 1TB (151-250TB)	$0.00	D1	36%	$0.00	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	TF-CLNADD-C08	TF-CLNADD 1TB (251-400TB)	$0.00	D1	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	TF-CLNADD-C09	TF-CLNADD 1TB (401-600TB)	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	TF-CLNADD-C10	TF-CLNADD 1TB(601-1000TB)	$0.00	D1	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-CLNADD-C11	TF-CLNADD1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-CLNADD-N01	TF-CLNADD 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-CLNADD-N02	TF-CLNADD 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-CLNADD-N03	TF-CLNADD 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-CLNADD-N04	TF-CLNADD 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-CLNADD-N05	TF-CLNADD 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-CLNADD-N06	TF-CLNADD 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-CLNADD-N07	TF-CLNADD 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	TF-CLNADD-N08	TF-CLNADD 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-CLNADD-N09	TF-CLNADD 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-CLNADD-N10	TF-CLNADD 1TB(601-1000TB) NLT3	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-CLNADD-N11	TF-CLNADD1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TFCLNADD-OBAS	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADD-OPT	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLNADD-OUP	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLNADD-UPG	TF-CLNADD BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLNADP-BASE	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C01	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C02	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C03	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C04	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C05	LOCL REP-ADD-TFCLNCNFLASH NONSATA61-100T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C06	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C07	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C08	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C09	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C10	LOCL REP-ADD-TFCLNCNFLASH NOSATA601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-C11	LOCL REP-ADD-TFCLNCNFLASH NONSATA1001+TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N01	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N02	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLNADP-N03	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N04	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N05	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N06	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N07	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N08	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N09	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N10	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-N11	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLNADP-OBAS	TF-CLONE OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-OPT	TF-CLONE OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-OUP	TF-CLONE OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-RBA	TF/CLONE PREMIUM REGISTERED BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNADP-UPG	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNAD-T01	TFCLNADD CPCTY 0-.250	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	TF-CLNAD-T02	TFCLNADD CPCTY .251-.500	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	TF-CLNAD-T03	TFCLNADD CPCTY .501-.750	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	TF-CLNAD-T04	TFCLNADD CPCTY .751-1.00	$0.00	D1	36%	$0.00	$2,800.80	$0.00	$0.00	$0.00	$0.00	$2,800.80
5	TF-CLNAD-T05	TFCLNADD CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$3,490.20	$0.00	$0.00	$0.00	$0.00	$3,490.20
5	TF-CLNAD-T06	TFCLNADD CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$4,179.60	$0.00	$0.00	$0.00	$0.00	$4,179.60
5	TF-CLNAD-T07	TFCLNADD CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	TF-CLNAD-T08	TFCLNADD CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$5,558.40	$0.00	$0.00	$0.00	$0.00	$5,558.40
5	TF-CLNAD-T09	TFCLNADD CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$6,247.80	$0.00	$0.00	$0.00	$0.00	$6,247.80
5	TF-CLNAD-T10	TFCLNADD CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$6,937.20	$0.00	$0.00	$0.00	$0.00	$6,937.20
5	TF-CLNAD-T11	TFCLNADD CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$7,626.60	$0.00	$0.00	$0.00	$0.00	$7,626.60
5	TF-CLNAD-T12	TFCLNADD CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	TF-CLNAD-T13	TFCLNADD CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	TF-CLNAD-T14	TFCLNADD CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	TFCLNAD-T1-4U	TFCLNADD T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	TF-CLNAD-T15	TFCLNADD CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$10,384.20	$0.00	$0.00	$0.00	$0.00	$10,384.20
5	TF-CLNAD-T16	TFCLNADD CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$11,073.60	$0.00	$0.00	$0.00	$0.00	$11,073.60
5	TF-CLNAD-T17	TFCLNADD CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$11,763.00	$0.00	$0.00	$0.00	$0.00	$11,763.00
5	TF-CLNAD-T18	TFCLNADD CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$12,452.40	$0.00	$0.00	$0.00	$0.00	$12,452.40
5	TF-CLNAD-T19	TFCLNADD CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$13,141.80	$0.00	$0.00	$0.00	$0.00	$13,141.80
5	TF-CLNAD-T20	TFCLNADD CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$13,831.20	$0.00	$0.00	$0.00	$0.00	$13,831.20
5	TF-CLNAD-T21	TFCLNADD CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$14,520.60	$0.00	$0.00	$0.00	$0.00	$14,520.60
5	TF-CLNAD-T22	TFCLNADD CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	TF-CLNAD-T23	TFCLNADD CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$15,899.40	$0.00	$0.00	$0.00	$0.00	$15,899.40
5	TF-CLNAD-T24	TFCLNADD CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$16,588.80	$0.00	$0.00	$0.00	$0.00	$16,588.80
5	TF-CLNAD-T25	TFCLNADD CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$17,278.20	$0.00	$0.00	$0.00	$0.00	$17,278.20
5	TF-CLNAD-T26	TFCLNADD CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$17,967.60	$0.00	$0.00	$0.00	$0.00	$17,967.60
5	TF-CLNAD-T27	TFCLNADD CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$18,657.00	$0.00	$0.00	$0.00	$0.00	$18,657.00
5	TF-CLNAD-T28	TFCLNADD CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$19,346.40	$0.00	$0.00	$0.00	$0.00	$19,346.40
5	TF-CLNAD-T29	TFCLNADD CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$20,035.80	$0.00	$0.00	$0.00	$0.00	$20,035.80
5	TF-CLNAD-T30	TFCLNADD CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$20,725.20	$0.00	$0.00	$0.00	$0.00	$20,725.20
5	TF-CLNAD-T31	TFCLNADD CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$21,414.60	$0.00	$0.00	$0.00	$0.00	$21,414.60
5	TF-CLNAD-T32	TFCLNADD CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$22,104.00	$0.00	$0.00	$0.00	$0.00	$22,104.00
5	TF-CLNAD-T33	TFCLNADD CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	TF-CLNAD-T34	TFCLNADD CPTY 80.01-83.0	$0.00	D1	36%	$0.00	$23,482.80	$0.00	$0.00	$0.00	$0.00	$23,482.80
5	TF-CLNAD-T35	TFCLNADD CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$24,172.20	$0.00	$0.00	$0.00	$0.00	$24,172.20
5	TFCLNADT5-35U	TFCLNADD T5-T35 UPGRADE	$3,830.00	D1	36%	$2,451.20	$689.40	$0.00	$0.00	$0.00	$0.00	$689.40
5	TF-CLNP-BAS	LOCL REP PROT-TFCLONE CNFLASH-BASE	$21,368.00	D1	36%	$13,675.52	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	TF-CLNP-BASF	TF-CLONEP FENB BASE LICENSE	$18,158.00	D1	36%	$11,621.12	$3,268.44	$0.00	$0.00	$0.00	$0.00	$3,268.44
5	TF-CLNP-BASL	TF-CLONEP LITE BASE LICENSE	$3,210.00	D1	36%	$2,054.40	$577.80	$0.00	$0.00	$0.00	$0.00	$577.80
5	TF-CLNP-C01	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	$2,540.00	D1	36%	$1,625.60	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	TF-CLNP-C02	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	$2,385.00	D1	36%	$1,526.40	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	TF-CLNP-C03	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	$2,100.00	D1	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	TF-CLNP-C04	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	$1,955.00	D1	36%	$1,251.20	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	TF-CLNP-C05	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	$1,880.00	D1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	TF-CLNP-C06	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	$1,690.00	D1	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	TF-CLNP-C07	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	$1,500.00	D1	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	TF-CLNP-C08	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	$1,300.00	D1	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	TF-CLNP-C09	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	$1,135.00	D1	36%	$726.40	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	TF-CLNP-C10	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	$985.00	D1	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	TF-CLNP-C11	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	$860.00	D1	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	TF-CLNP-CF01	TF-CLONEP FENB 1TB (0-14TB)	$2,150.00	D1	36%	$1,376.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	TF-CLNP-CF02	TF-CLONEP FENB 1TB (15-25TB)	$2,025.00	D1	36%	$1,296.00	$364.50	$0.00	$0.00	$0.00	$0.00	$364.50
5	TF-CLNP-CF03	TF-CLONEP FENB 1TB (26-40TB)	$1,780.00	D1	36%	$1,139.20	$320.40	$0.00	$0.00	$0.00	$0.00	$320.40
5	TF-CLNP-CF04	TF-CLONEP FENB 1TB (41-60TB)	$1,655.00	D1	36%	$1,059.20	$297.90	$0.00	$0.00	$0.00	$0.00	$297.90
5	TF-CLNP-CF05	TF-CLONEP FENB 1TB (61-100TB)	$1,590.00	D1	36%	$1,017.60	$286.20	$0.00	$0.00	$0.00	$0.00	$286.20
5	TF-CLNP-CF06	TF-CLONEP FENB 1TB (101-150TB)	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	TF-CLNP-CF07	TF-CLONEP FENB 1TB (151-250TB)	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	TF-CLNP-CF08	TF-CLONEP FENB 1TB (251-400TB)	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	TF-CLNP-CF09	TF-CLONEP FENB 1TB (401-600TB)	$955.00	D1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	TF-CLNP-CF10	TF-CLONEP FENB 1TB (601-1000TB)	$835.00	D1	36%	$534.40	$150.30	$0.00	$0.00	$0.00	$0.00	$150.30
5	TF-CLNP-CF11	TF-CLONEP FENB 1TB (1001TB OR GREATER)	$730.00	D1	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	TF-CLNP-CL01	TF-CLONEP LITE 1TB (0-14TB)	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	TF-CLNP-CL02	TF-CLONEP LITE 1TB (15-25TB)	$360.00	D1	36%	$230.40	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	TF-CLNP-CL03	TF-CLONEP LITE 1TB (26-40TB)	$320.00	D1	36%	$204.80	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	TF-CLNP-CL04	TF-CLONEP LITE 1TB (41-60TB)	$300.00	D1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLNP-CL05	TF-CLONEP LITE 1TB (61-100TB)	$290.00	D1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	TF-CLNP-CL06	TF-CLONEP LITE 1TB (101-150TB)	$260.00	D1	36%	$166.40	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	TF-CLNP-CL07	TF-CLONEP LITE 1TB (151-250TB)	$230.00	D1	36%	$147.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-CLNP-CL08	TF-CLONEP LITE 1TB (251-400TB)	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-CLNP-CL09	TF-CLONEP LITE 1TB (401-600TB)	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-CLNP-CL10	TF-CLONEP LITE 1TB (601-1000TB)	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-CLNP-CL11	TF-CLONEP LITE 1TB (1001TB OR GREATER)	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-CLNP-N01	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	TF-CLNP-N02	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	$1,185.00	D1	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	TF-CLNP-N03	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	TF-CLNP-N04	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	$975.00	D1	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	TF-CLNP-N05	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	$935.00	D1	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	TF-CLNP-N06	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	TF-CLNP-N07	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	$745.00	D1	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	TF-CLNP-N08	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	$650.00	D1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	TF-CLNP-N09	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	$565.00	D1	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	TF-CLNP-N10	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	$495.00	D1	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	TF-CLNP-N11	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	TF-CLNP-NF01	TF-CLONEP FENB 1TB (0-14TB) NLT3	$1,070.00	D1	36%	$684.80	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	TF-CLNP-NF02	TF-CLONEP FENB 1TB (15-25TB) NLT3	$1,005.00	D1	36%	$643.20	$180.90	$0.00	$0.00	$0.00	$0.00	$180.90
5	TF-CLNP-NF03	TF-CLONEP FENB 1TB (26-40TB) NLT3	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	TF-CLNP-NF04	TF-CLONEP FENB 1TB (41-60TB) NLT3	$825.00	D1	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	TF-CLNP-NF05	TF-CLONEP FENB 1TB (61-100TB) NLT3	$785.00	D1	36%	$502.40	$141.30	$0.00	$0.00	$0.00	$0.00	$141.30
5	TF-CLNP-NF06	TF-CLONEP FENB 1TB (101-150TB) NLT3	$720.00	D1	36%	$460.80	$129.60	$0.00	$0.00	$0.00	$0.00	$129.60
5	TF-CLNP-NF07	TF-CLONEP FENB 1TB (151-250TB) NLT3	$625.00	D1	36%	$400.00	$112.50	$0.00	$0.00	$0.00	$0.00	$112.50
5	TF-CLNP-NF08	TF-CLONEP FENB 1TB (251-400TB) NLT3	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	TF-CLNP-NF09	TF-CLONEP FENB 1TB (401-600TB) NLT3	$475.00	D1	36%	$304.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	TF-CLNP-NF10	TF-CLONEP FENB 1TB (601-1000TB) NLT3	$415.00	D1	36%	$265.60	$74.70	$0.00	$0.00	$0.00	$0.00	$74.70
5	TF-CLNP-NF11	TF-CLONEP FENB 1TB (>=1001TB) NLT3	$360.00	D1	36%	$230.40	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	TF-CLNP-NL01	TF-CLONEP LITE 1TB (0-14TB) NLT3	$200.00	D1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-CLNP-NL02	TF-CLONEP LITE 1TB (15-25TB) NLT3	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-CLNP-NL03	TF-CLONEP LITE 1TB (26-40TB) NLT3	$160.00	D1	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	TF-CLNP-NL04	TF-CLONEP LITE 1TB (41-60TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-CLNP-NL05	TF-CLONEP LITE 1TB (61-100TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-CLNP-NL06	TF-CLONEP LITE 1TB (101-150TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-CLNP-NL07	TF-CLONEP LITE 1TB (151-250TB) NLT3	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-CLNP-NL08	TF-CLONEP LITE 1TB (251-400TB) NLT3	$100.00	D1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-CLNP-NL09	TF-CLONEP LITE 1TB (401-600TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	TF-CLNP-NL10	TF-CLONEP LITE 1TB (601-1000TB) NLT3	$80.00	D1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	TF-CLNP-NL11	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	TF-CLNP-OBAS	VMAX TF-CLONE OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-OPT	VMAX TF-CLONE OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-OUP	VMAX TF-CLONE OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-R01	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	$4,425.00	D1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	TF-CLNP-R02	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	$3,850.00	D1	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	TF-CLNP-R03	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	$3,350.00	D1	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	TF-CLNP-R04	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	$2,730.00	D1	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	TF-CLNP-R05	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	TF-CLNP-R06	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	$2,135.00	D1	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	TF-CLNP-R07	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	$1,985.00	D1	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	TF-CLNP-R08	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	$1,840.00	D1	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	TF-CLNP-R09	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	$1,675.00	D1	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	TF-CLNP-R10	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	$1,560.00	D1	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	TF-CLNP-R11	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	TF-CLNP-RBAS	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	$13,890.00	D1	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	TF-CLNP-RBASF	TF-CLONEP FENB LITE REG'D BASE LICENSE	$11,800.00	D1	36%	$7,552.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	TF-CLNP-RBASL	TF-CLONEP LITE REGISTERED BASE LICENSE	$2,090.00	D1	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	TF-CLNP-RF01	TF-CLONEP FENB REGISTERED 1TB (0-14TB)	$6,135.00	D1	36%	$3,926.40	$1,104.30	$0.00	$0.00	$0.00	$0.00	$1,104.30
5	TF-CLNP-RF02	TF-CLONEP FENB REGISTERED 1TB (15-25TB)	$5,340.00	D1	36%	$3,417.60	$961.20	$0.00	$0.00	$0.00	$0.00	$961.20
5	TF-CLNP-RF03	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	$4,640.00	D1	36%	$2,969.60	$835.20	$0.00	$0.00	$0.00	$0.00	$835.20
5	TF-CLNP-RF04	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	$4,130.00	D1	36%	$2,643.20	$743.40	$0.00	$0.00	$0.00	$0.00	$743.40
5	TF-CLNP-RF05	TF-CLONEP FENB REGISTERED 1TB (61-100TB)	$3,720.00	D1	36%	$2,380.80	$669.60	$0.00	$0.00	$0.00	$0.00	$669.60
5	TF-CLNP-RF06	TF-CLONEP FENB REG'D 1TB (101-150TB)	$3,455.00	D1	36%	$2,211.20	$621.90	$0.00	$0.00	$0.00	$0.00	$621.90
5	TF-CLNP-RF07	TF-CLONEP FENB REG'D 1TB (151-250TB)	$3,220.00	D1	36%	$2,060.80	$579.60	$0.00	$0.00	$0.00	$0.00	$579.60
5	TF-CLNP-RF08	TF-CLONEP FENB REG'D 1TB (251-400TB)	$2,985.00	D1	36%	$1,910.40	$537.30	$0.00	$0.00	$0.00	$0.00	$537.30
5	TF-CLNP-RF09	TF-CLONEP FENB REG'D 1TB (401-600TB)	$2,775.00	D1	36%	$1,776.00	$499.50	$0.00	$0.00	$0.00	$0.00	$499.50
5	TF-CLNP-RF10	TF-CLONEP FENB REG'D 1TB (601-1000TB)	$2,585.00	D1	36%	$1,654.40	$465.30	$0.00	$0.00	$0.00	$0.00	$465.30
5	TF-CLNP-RF11	TF-CLONEP FENB REG'D 1TB (>=1001TB)	$2,405.00	D1	36%	$1,539.20	$432.90	$0.00	$0.00	$0.00	$0.00	$432.90
5	TF-CLNP-RL01	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	$1,090.00	D1	36%	$697.60	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	TF-CLNP-RL02	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	$950.00	D1	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	TF-CLNP-RL03	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	$830.00	D1	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	TF-CLNP-RL04	TF-CLONEP LITE REGISTERED 1TB (41-60TB)	$730.00	D1	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	TF-CLNP-RL05	TF-CLONEP LITE REGISTERED 1TB (61-100TB)	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	TF-CLNP-RL06	TF-CLONEP LITE REG'D 1TB (101-150TB)	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	TF-CLNP-RL07	TF-CLONEP LITE REG'D 1TB (151-250TB)	$570.00	D1	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-CLNP-RL08	TF-CLONEP LITE REG'D 1TB (251-400TB)	$530.00	D1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	TF-CLNP-RL09	TF-CLONEP LITE REG'D 1TB (401-600TB)	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-CLNP-RL10	TF-CLONEP LITE REG'D 1TB (601-1000TB)	$460.00	D1	36%	$294.40	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-CLNP-RL11	TF-CLONEP LITE REG'D 1TB (>=1001TB)	$430.00	D1	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	TFCLNP-RN-OPN	RT VMAX TF-CLONE ON OPEN SYSTEM	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TFCLNP-RN-ZOS	RT VMAX TF-CLONE ON MAINFRAME	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-RUP	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-RUPL	TF-CLONEP LITE REGISTERED BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-UPG	LOCL REP PROT-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLNP-UPGL	TF-CLONEP LITE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLN-RN-OPN	RT FOR TFCLONE ON OPEN SY	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-BASE	TF-CLONE BASE LICENSE	$20,350.00	D1	36%	$13,024.00	$3,663.00	$0.00	$0.00	$0.00	$0.00	$3,663.00
5	TF-CLONE-BASF	TF-CLONE FENB BASE LICENSE	$17,290.00	D1	36%	$11,065.60	$3,112.20	$0.00	$0.00	$0.00	$0.00	$3,112.20
5	TF-CLONE-BASL	TF-CLONE LITE BASE LICENSE	$3,060.00	D1	36%	$1,958.40	$550.80	$0.00	$0.00	$0.00	$0.00	$550.80
5	TF-CLONE-C01	TF-CLONE 1TB (0-14TB)	$2,420.00	D1	36%	$1,548.80	$435.60	$0.00	$0.00	$0.00	$0.00	$435.60
5	TF-CLONE-C02	TF-CLONE 1TB (15-25TB)	$2,270.00	D1	36%	$1,452.80	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	TF-CLONE-C03	TF-CLONE 1TB (26-40TB)	$2,000.00	D1	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	TF-CLONE-C04	TF-CLONE 1TB (41-60TB)	$1,860.00	D1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	TF-CLONE-C05	TF-CLONE 1TB (61-100TB)	$1,790.00	D1	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	TF-CLONE-C06	TF-CLONE 1TB (101-150TB)	$1,610.00	D1	36%	$1,030.40	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	TF-CLONE-C07	TF-CLONE 1TB (151-250TB)	$1,430.00	D1	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	TF-CLONE-C08	TF-CLONE 1TB (251-400TB)	$1,240.00	D1	36%	$793.60	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	TF-CLONE-C09	TF-CLONE 1TB (401-600TB)	$1,080.00	D1	36%	$691.20	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	TF-CLONE-C10	TF-CLONE 1TB (601-1000TB)	$940.00	D1	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	TF-CLONE-C11	TF-CLONE 1TB(1001TB or greater)	$820.00	D1	36%	$524.80	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	TF-CLONE-CF01	TF-CLONE FENB 1TB (0-14TB)	$2,050.00	D1	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	TF-CLONE-CF02	TF-CLONE FENB 1TB (15-25TB)	$1,920.00	D1	36%	$1,228.80	$345.60	$0.00	$0.00	$0.00	$0.00	$345.60
5	TF-CLONE-CF03	TF-CLONE FENB 1TB (26-40TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	TF-CLONE-CF04	TF-CLONE FENB 1TB (41-60TB)	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	TF-CLONE-CF05	TF-CLONE FENB 1TB (61-100TB)	$1,520.00	D1	36%	$972.80	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-CLONE-CF06	TF-CLONE FENB 1TB (101-150TB)	$1,360.00	D1	36%	$870.40	$244.80	$0.00	$0.00	$0.00	$0.00	$244.80
5	TF-CLONE-CF07	TF-CLONE FENB 1TB (151-250TB)	$1,210.00	D1	36%	$774.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	TF-CLONE-CF08	TF-CLONE FENB 1TB (251-400TB)	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	TF-CLONE-CF09	TF-CLONE FENB 1TB (401-600TB)	$910.00	D1	36%	$582.40	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-CLONE-CF10	TF-CLONE FENB 1TB (601-1000TB)	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-CLONE-CF11	TF-CLONE FENB 1TB(1001TB OR GREATER)	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	TF-CLONE-CL01	TF-CLONE LITE 1TB (0-14TB)	$370.00	D1	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	TF-CLONE-CL02	TF-CLONE LITE 1TB (15-25TB)	$350.00	D1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-CLONE-CL03	TF-CLONE LITE 1TB (26-40TB)	$300.00	D1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-CLONE-CL04	TF-CLONE LITE 1TB (41-60TB)	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-CLONE-CL05	TF-CLONE LITE 1TB (61-100TB)	$270.00	D1	36%	$172.80	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-CLONE-CL06	TF-CLONE LITE 1TB (101-150TB)	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-CLONE-CL07	TF-CLONE LITE 1TB (151-250TB)	$220.00	D1	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-CLONE-CL08	TF-CLONE LITE 1TB (251-400TB)	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	TF-CLONE-CL09	TF-CLONE LITE 1TB (401-600TB)	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	TF-CLONE-CL10	TF-CLONE LITE 1TB (601-1000TB)	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-CLONE-CL11	TF-CLONE LITE 1TB(1001TB OR GREATER)	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-CLONE-N01	TF-CLONE 1TB (0-14TB) NLT3	$1,210.00	D1	36%	$774.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	TF-CLONE-N02	TF-CLONE 1TB (15-25TB) NLT3	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	TF-CLONE-N03	TF-CLONE 1TB (26-40TB) NLT3	$1,000.00	D1	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	TF-CLONE-N04	TF-CLONE 1TB (41-60TB) NLT3	$930.00	D1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	TF-CLONE-N05	TF-CLONE 1TB (61-100TB) NLT3	$890.00	D1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	TF-CLONE-N06	TF-CLONE 1TB (101-150TB) NLT3	$810.00	D1	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	TF-CLONE-N07	TF-CLONE 1TB (151-250TB) NLT3	$710.00	D1	36%	$454.40	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	TF-CLONE-N08	TF-CLONE 1TB (251-400TB) NLT3	$620.00	D1	36%	$396.80	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	TF-CLONE-N09	TF-CLONE 1TB (401-600TB) NLT3	$540.00	D1	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	TF-CLONE-N10	TF-CLONE 1TB (601-1000TB) NLT3	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-CLONE-N11	TF-CLONE 1TB(1001TB or greater) NLT3	$410.00	D1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-CLONE-NF01	TF-CLONE FENB 1TB (0-14TB) NLT3	$1,020.00	D1	36%	$652.80	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-CLONE-NF02	TF-CLONE FENB 1TB (15-25TB) NLT3	$960.00	D1	36%	$614.40	$172.80	$0.00	$0.00	$0.00	$0.00	$172.80
5	TF-CLONE-NF03	TF-CLONE FENB 1TB (26-40TB) NLT3	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	TF-CLONE-NF04	TF-CLONE FENB 1TB (41-60TB) NLT3	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-CLONE-NF05	TF-CLONE FENB 1TB (61-100TB) NLT3	$750.00	D1	36%	$480.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	TF-CLONE-NF06	TF-CLONE FENB 1TB (101-150TB) NLT3	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	TF-CLONE-NF07	TF-CLONE FENB 1TB (151-250TB) NLT3	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-CLONE-NF08	TF-CLONE FENB 1TB (251-400TB) NLT3	$520.00	D1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	TF-CLONE-NF09	TF-CLONE FENB 1TB (401-600TB) NLT3	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	TF-CLONE-NF10	TF-CLONE FENB 1TB (601-1000TB) NLT3	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	TF-CLONE-NF11	TF-CLONE FENB 1TB(>=1001TB) NLT3	$340.00	D1	36%	$217.60	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	TF-CLONE-NL01	TF-CLONE LITE 1TB (0-14TB) NLT3	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	TF-CLONE-NL02	TF-CLONE LITE 1TB (15-25TB) NLT3	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	TF-CLONE-NL03	TF-CLONE LITE 1TB (26-40TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-CLONE-NL04	TF-CLONE LITE 1TB (41-60TB) NLT3	$140.00	D1	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-CLONE-NL05	TF-CLONE LITE 1TB (61-100TB) NLT3	$140.00	D1	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-CLONE-NL06	TF-CLONE LITE 1TB (101-150TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-CLONE-NL07	TF-CLONE LITE 1TB (151-250TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	TF-CLONE-NL08	TF-CLONE LITE 1TB (251-400TB) NLT3	$100.00	D1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-CLONE-NL09	TF-CLONE LITE 1TB (401-600TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	TF-CLONE-NL10	TF-CLONE LITE 1TB (601-1000TB) NLT3	$80.00	D1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	TF-CLONE-NL11	TF-CLONE LITE 1TB(>=1001TB) NLT3	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	TF-CLONE-OBAS	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-OPT	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-OUP	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-R01	TF-CLONE REPL 1TB(0-14TB)	$4,425.00	D1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	TF-CLONE-R02	TF-CLONE REPL 1TB(15-25TB)	$3,850.00	D1	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-CLONE-R03	TF-CLONE REPL 1TB(26-40TB)	$3,350.00	D1	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	TF-CLONE-R04	TF-CLONE REPL 1TB(41-60TB)	$2,730.00	D1	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	TF-CLONE-R05	TF-CLONE REPL 1TB(61-100TB)	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	TF-CLONE-R06	TF-CLONE REPL 1TB(101-150TB)	$2,135.00	D1	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	TF-CLONE-R07	TF-CLONE REPL 1TB(151-250TB)	$1,985.00	D1	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	TF-CLONE-R08	TF-CLONE REPL 1TB(251-400TB)	$1,840.00	D1	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	TF-CLONE-R09	TF-CLONE REPL 1TB(401-600TB)	$1,675.00	D1	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	TF-CLONE-R10	TF-CLONE REPL 1TB(601-1000TB)	$1,560.00	D1	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	TF-CLONE-R11	TF-CLONE REPL 1TB(1001TB or greater)	$1,100.00	D1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	TF-CLONE-RBAS	TF-CLONE REPL BASE LICENSE	$13,230.00	D1	36%	$8,467.20	$2,381.40	$0.00	$0.00	$0.00	$0.00	$2,381.40
5	TF-CLONERBASF	TF-CLONE FENB REPL BASE LICENSE	$11,240.00	D1	36%	$7,193.60	$2,023.20	$0.00	$0.00	$0.00	$0.00	$2,023.20
5	TF-CLONERBASL	TF-CLONE LITE REPL BASE LICENSE	$1,990.00	D1	36%	$1,273.60	$358.20	$0.00	$0.00	$0.00	$0.00	$358.20
5	TF-CLONE-RF01	TF-CLONE FENB REPL 1TB(0-14TB)	$5,840.00	D1	36%	$3,737.60	$1,051.20	$0.00	$0.00	$0.00	$0.00	$1,051.20
5	TF-CLONE-RF02	TF-CLONE FENB REPL 1TB(15-25TB)	$5,090.00	D1	36%	$3,257.60	$916.20	$0.00	$0.00	$0.00	$0.00	$916.20
5	TF-CLONE-RF03	TF-CLONE FENB REPL 1TB(26-40TB)	$4,420.00	D1	36%	$2,828.80	$795.60	$0.00	$0.00	$0.00	$0.00	$795.60
5	TF-CLONE-RF04	TF-CLONE FENB REPL 1TB(41-60TB)	$3,930.00	D1	36%	$2,515.20	$707.40	$0.00	$0.00	$0.00	$0.00	$707.40
5	TF-CLONE-RF05	TF-CLONE FENB REPL 1TB(61-100TB)	$3,540.00	D1	36%	$2,265.60	$637.20	$0.00	$0.00	$0.00	$0.00	$637.20
5	TF-CLONE-RF06	TF-CLONE FENB REPL 1TB(101-150TB)	$3,290.00	D1	36%	$2,105.60	$592.20	$0.00	$0.00	$0.00	$0.00	$592.20
5	TF-CLONE-RF07	TF-CLONE FENB REPL 1TB(151-250TB)	$3,060.00	D1	36%	$1,958.40	$550.80	$0.00	$0.00	$0.00	$0.00	$550.80
5	TF-CLONE-RF08	TF-CLONE FENB REPL 1TB(251-400TB)	$2,840.00	D1	36%	$1,817.60	$511.20	$0.00	$0.00	$0.00	$0.00	$511.20
5	TF-CLONE-RF09	TF-CLONE FENB REPL 1TB(401-600TB)	$2,650.00	D1	36%	$1,696.00	$477.00	$0.00	$0.00	$0.00	$0.00	$477.00
5	TF-CLONE-RF10	TF-CLONE FENB REPL 1TB(601-1000TB)	$2,460.00	D1	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	TF-CLONE-RF11	TF-CLONE FENB REPL 1TB(>=1001TB)	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	TF-CLONE-RL01	TF-CLONE LITE REPL 1TB(0-14TB)	$1,040.00	D1	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	TF-CLONE-RL02	TF-CLONE LITE REPL 1TB(15-25TB)	$900.00	D1	36%	$576.00	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	TF-CLONE-RL03	TF-CLONE LITE REPL 1TB(26-40TB)	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-CLONE-RL04	TF-CLONE LITE REPL 1TB(41-60TB)	$700.00	D1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	TF-CLONE-RL05	TF-CLONE LITE REPL 1TB(61-100TB)	$630.00	D1	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-CLONE-RL06	TF-CLONE LITE REPL 1TB(101-150TB)	$590.00	D1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	TF-CLONE-RL07	TF-CLONE LITE REPL 1TB(151-250TB)	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	TF-CLONE-RL08	TF-CLONE LITE REPL 1TB(251-400TB)	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	TF-CLONE-RL09	TF-CLONE LITE REPL 1TB(401-600TB)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-CLONE-RL10	TF-CLONE LITE REPL 1TB(601-1000TB)	$440.00	D1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-CLONE-RL11	TF-CLONE LITE REPL 1TB(>=1001TB)	$410.00	D1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-CLONE-RUP	TF-CLONE REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-RUPL	TF-CLONE LITE REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-T01	TF-CLONE CPCTY 0-.250	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	TF-CLONE-T02	TF-CLONE CPCTY .251-.500	$0.00	D1	36%	$0.00	$4,147.20	$0.00	$0.00	$0.00	$0.00	$4,147.20
5	TF-CLONE-T03	TF-CLONE CPCTY .501-.750	$0.00	D1	36%	$0.00	$4,872.60	$0.00	$0.00	$0.00	$0.00	$4,872.60
5	TF-CLONE-T04	TF-CLONE CPCTY .751-1.00	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	TF-CLONE-T05	TF-CLONE CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$6,976.80	$0.00	$0.00	$0.00	$0.00	$6,976.80
5	TF-CLONE-T06	TF-CLONE CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$8,355.60	$0.00	$0.00	$0.00	$0.00	$8,355.60
5	TF-CLONE-T07	TF-CLONE CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$9,734.40	$0.00	$0.00	$0.00	$0.00	$9,734.40
5	TF-CLONE-T08	TF-CLONE CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$11,113.20	$0.00	$0.00	$0.00	$0.00	$11,113.20
5	TF-CLONE-T09	TF-CLONE CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$12,492.00	$0.00	$0.00	$0.00	$0.00	$12,492.00
5	TF-CLONE-T10	TF-CLONE CPTY 10.01-12.00	$0.00	D1	36%	$0.00	$13,870.80	$0.00	$0.00	$0.00	$0.00	$13,870.80
5	TF-CLONE-T11	TF-CLONE CPTY 12.01-14.00	$0.00	D1	36%	$0.00	$15,249.60	$0.00	$0.00	$0.00	$0.00	$15,249.60
5	TF-CLONE-T12	TF-CLONE CPTY 14.01-17.00	$0.00	D1	36%	$0.00	$16,628.40	$0.00	$0.00	$0.00	$0.00	$16,628.40
5	TF-CLONE-T13	TF-CLONE CPTY 17.01-20.00	$0.00	D1	36%	$0.00	$18,007.20	$0.00	$0.00	$0.00	$0.00	$18,007.20
5	TF-CLONE-T14	TF-CLONE CPTY 20.01-23.00	$0.00	D1	36%	$0.00	$19,386.00	$0.00	$0.00	$0.00	$0.00	$19,386.00
5	TFCLONE-T1-4U	TF-CLONE T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	TF-CLONE-T15	TF-CLONE CPTY 23.01-26.00	$0.00	D1	36%	$0.00	$20,764.80	$0.00	$0.00	$0.00	$0.00	$20,764.80
5	TF-CLONE-T16	TF-CLONE CPTY 26.01-29.00	$0.00	D1	36%	$0.00	$22,143.60	$0.00	$0.00	$0.00	$0.00	$22,143.60
5	TF-CLONE-T17	TF-CLONE CPTY 29.01-32.00	$0.00	D1	36%	$0.00	$23,522.40	$0.00	$0.00	$0.00	$0.00	$23,522.40
5	TF-CLONE-T18	TF-CLONE CPTY 32.01-35.00	$0.00	D1	36%	$0.00	$24,901.20	$0.00	$0.00	$0.00	$0.00	$24,901.20
5	TF-CLONE-T19	TF-CLONE CPTY 35.01-38.00	$0.00	D1	36%	$0.00	$26,280.00	$0.00	$0.00	$0.00	$0.00	$26,280.00
5	TF-CLONE-T20	TF-CLONE CPTY 38.01-41.00	$0.00	D1	36%	$0.00	$27,658.80	$0.00	$0.00	$0.00	$0.00	$27,658.80
5	TF-CLONE-T21	TF-CLONE CPTY 41.01-44.00	$0.00	D1	36%	$0.00	$29,037.60	$0.00	$0.00	$0.00	$0.00	$29,037.60
5	TF-CLONE-T22	TF-CLONE CPTY 44.01-47.00	$0.00	D1	36%	$0.00	$30,416.40	$0.00	$0.00	$0.00	$0.00	$30,416.40
5	TF-CLONE-T23	TF-CLONE CPTY 47.01-50.00	$0.00	D1	36%	$0.00	$31,795.20	$0.00	$0.00	$0.00	$0.00	$31,795.20
5	TF-CLONE-T24	TF-CLONE CPTY 50.01-53.00	$0.00	D1	36%	$0.00	$33,174.00	$0.00	$0.00	$0.00	$0.00	$33,174.00
5	TF-CLONE-T25	TF-CLONE CPTY 53.01-56.00	$0.00	D1	36%	$0.00	$34,552.80	$0.00	$0.00	$0.00	$0.00	$34,552.80
5	TF-CLONE-T26	TF-CLONE CPTY 56.01-59.00	$0.00	D1	36%	$0.00	$35,931.60	$0.00	$0.00	$0.00	$0.00	$35,931.60
5	TF-CLONE-T27	TF-CLONE CPTY 59.01-62.00	$0.00	D1	36%	$0.00	$37,310.40	$0.00	$0.00	$0.00	$0.00	$37,310.40
5	TF-CLONE-T28	TF-CLONE CPTY 62.01-65.00	$0.00	D1	36%	$0.00	$38,689.20	$0.00	$0.00	$0.00	$0.00	$38,689.20
5	TF-CLONE-T29	TF-CLONE CPTY 65.01-68.00	$0.00	D1	36%	$0.00	$40,068.00	$0.00	$0.00	$0.00	$0.00	$40,068.00
5	TF-CLONE-T30	TF-CLONE CPTY 68.01-71.00	$0.00	D1	36%	$0.00	$41,446.80	$0.00	$0.00	$0.00	$0.00	$41,446.80
5	TF-CLONE-T31	TF-CLONE CPTY 71.01-74.00	$0.00	D1	36%	$0.00	$42,825.60	$0.00	$0.00	$0.00	$0.00	$42,825.60
5	TF-CLONE-T32	TF-CLONE CPTY 74.01-77.00	$0.00	D1	36%	$0.00	$44,204.40	$0.00	$0.00	$0.00	$0.00	$44,204.40
5	TF-CLONE-T33	TF-CLONE CPTY 77.01-80.00	$0.00	D1	36%	$0.00	$45,583.20	$0.00	$0.00	$0.00	$0.00	$45,583.20
5	TF-CLONE-T34	TF-CLONE CPTY 80.01-83.00	$0.00	D1	36%	$0.00	$46,962.00	$0.00	$0.00	$0.00	$0.00	$46,962.00
5	TF-CLONE-T35	TF-CLONE CPTY 83.01-86.00	$0.00	D1	36%	$0.00	$48,340.80	$0.00	$0.00	$0.00	$0.00	$48,340.80
5	TF-CLONE-UPG	TF-CLONE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-CLONE-UPGL	TF-CLONE LITE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFCLON-T5-35U	TF-CLONE T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	TF-C-RN-ZOS	TFCLONE RUNTIME ZOS TGT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-BASE	TF-EIM BASE MODEL	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-C01	TF-EIM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-EIM-C02	TF-EIM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-EIM-C03	TF-EIM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-EIM-C04	TF-EIM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-EIM-C05	TF-EIM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-EIM-C06	TF-EIM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-EIM-C07	TF-EIM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-EIM-C08	TF-EIM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-EIM-C09	TF-EIM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-EIM-C10	TF-EIM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-C11	TF-EIM1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-N01	TF-EIM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-EIM-N02	TF-EIM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-EIM-N03	TF-EIM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-EIM-N04	TF-EIM 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-N05	TF-EIM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-EIM-N06	TF-EIM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-N07	TF-EIM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-EIM-N08	TF-EIM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-EIM-N09	TF-EIM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-EIM-N10	TF-EIM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-EIM-N11	TF-EIM1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-EIM-OBAS	TF-EIM BASE MODEL	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-OPT	TF-EIM OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-OUP	TF-EIM OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-R01	TF-EIM REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-EIM-R02	TF-EIM REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-EIM-R03	TF-EIM REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-EIM-R04	TF-EIM REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-EIM-R05	TF-EIM REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-EIM-R06	TF-EIM REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-EIM-R07	TF-EIM REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-EIM-R08	TF-EIM REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-EIM-R09	TF-EIM REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-EIM-R10	TF-EIM REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-EIM-R11	TF-EIM REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-EIM-RBAS	TF-EIM REPL BASE LICENSE	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-RUP	TF-EIM REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFEIM-T01	TF EIM CPCTY 0-.250	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	TFEIM-T02	TF EIM CPCTY .251-.500	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	TFEIM-T03	TF EIM CPCTY .501-.750	$0.00	D1	36%	$0.00	$1,218.60	$0.00	$0.00	$0.00	$0.00	$1,218.60
5	TFEIM-T04	TF EIM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$1,400.40	$0.00	$0.00	$0.00	$0.00	$1,400.40
5	TFEIM-T05	TF EIM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,744.20	$0.00	$0.00	$0.00	$0.00	$1,744.20
5	TFEIM-T06	TF EIM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	TFEIM-T07	TF EIM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,431.80	$0.00	$0.00	$0.00	$0.00	$2,431.80
5	TFEIM-T08	TF EIM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$2,775.60	$0.00	$0.00	$0.00	$0.00	$2,775.60
5	TFEIM-T09	TF EIM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$3,119.40	$0.00	$0.00	$0.00	$0.00	$3,119.40
5	TFEIM-T10	TF EIM CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	TFEIM-T11	TF EIM CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$3,807.00	$0.00	$0.00	$0.00	$0.00	$3,807.00
5	TFEIM-T12	TF EIM CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$4,150.80	$0.00	$0.00	$0.00	$0.00	$4,150.80
5	TFEIM-T13	TF EIM CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$4,494.60	$0.00	$0.00	$0.00	$0.00	$4,494.60
5	TFEIM-T14	TF EIM CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$4,838.40	$0.00	$0.00	$0.00	$0.00	$4,838.40
5	TFEIM-T1-4U	TF EIM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	TFEIM-T15	TF EIM CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$5,182.20	$0.00	$0.00	$0.00	$0.00	$5,182.20
5	TFEIM-T16	TF EIM CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$5,526.00	$0.00	$0.00	$0.00	$0.00	$5,526.00
5	TFEIM-T17	TF EIM CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$5,869.80	$0.00	$0.00	$0.00	$0.00	$5,869.80
5	TFEIM-T18	TF EIM CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$6,213.60	$0.00	$0.00	$0.00	$0.00	$6,213.60
5	TFEIM-T19	TF EIM CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$6,557.40	$0.00	$0.00	$0.00	$0.00	$6,557.40
5	TFEIM-T20	TF EIM CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$6,901.20	$0.00	$0.00	$0.00	$0.00	$6,901.20
5	TFEIM-T21	TF EIM CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$7,245.00	$0.00	$0.00	$0.00	$0.00	$7,245.00
5	TFEIM-T22	TF EIM CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$7,588.80	$0.00	$0.00	$0.00	$0.00	$7,588.80
5	TFEIM-T23	TF EIM CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$7,932.60	$0.00	$0.00	$0.00	$0.00	$7,932.60
5	TFEIM-T24	TF EIM CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$8,276.40	$0.00	$0.00	$0.00	$0.00	$8,276.40
5	TFEIM-T25	TF EIM CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$8,620.20	$0.00	$0.00	$0.00	$0.00	$8,620.20
5	TFEIM-T26	TF EIM CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$8,964.00	$0.00	$0.00	$0.00	$0.00	$8,964.00
5	TFEIM-T27	TF EIM CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$9,307.80	$0.00	$0.00	$0.00	$0.00	$9,307.80
5	TFEIM-T28	TF EIM CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$9,651.60	$0.00	$0.00	$0.00	$0.00	$9,651.60
5	TFEIM-T29	TF EIM CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$9,995.40	$0.00	$0.00	$0.00	$0.00	$9,995.40
5	TFEIM-T30	TF EIM CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$10,339.20	$0.00	$0.00	$0.00	$0.00	$10,339.20
5	TFEIM-T31	TFEIM CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$10,683.00	$0.00	$0.00	$0.00	$0.00	$10,683.00
5	TFEIM-T32	TFEIM CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$11,026.80	$0.00	$0.00	$0.00	$0.00	$11,026.80
5	TFEIM-T33	TFEIM CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$11,370.60	$0.00	$0.00	$0.00	$0.00	$11,370.60
5	TFEIM-T34	TFEIM CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$11,714.40	$0.00	$0.00	$0.00	$0.00	$11,714.40
5	TFEIM-T35	TFEIM CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$12,058.20	$0.00	$0.00	$0.00	$0.00	$12,058.20
5	TFEIM-T5-35U	TFEIM T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$343.80	$0.00	$0.00	$0.00	$0.00	$343.80
5	TF-EIM-UPG	TF-EIM BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-ADD-BASE	TF-M-ADD BASE LICENSE	$16,200.00	D1	36%	$10,368.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	TF-M-ADD-C01	TF-M-ADD 1TB (0-14TB)	$1,915.00	D1	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	TF-M-ADD-C02	TF-M-ADD 1TB (15-25TB)	$1,800.00	D1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	TF-M-ADD-C03	TF-M-ADD 1TB (26-40TB)	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	TF-M-ADD-C04	TF-M-ADD 1TB (41-60TB)	$1,470.00	D1	36%	$940.80	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	TF-M-ADD-C05	TF-M-ADD 1TB (61-100TB)	$1,410.00	D1	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	TF-M-ADD-C06	TF-M-ADD 1TB (101-150TB)	$1,270.00	D1	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-M-ADD-C07	TF-M-ADD 1TB (151-250TB)	$1,130.00	D1	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	TF-M-ADD-C08	TF-M-ADD 1TB (251-400TB)	$980.00	D1	36%	$627.20	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	TF-M-ADD-C09	TF-M-ADD 1TB (401-600TB)	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	TF-M-ADD-C10	TF-M-ADD 1TB (601-1000TB)	$740.00	D1	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	TF-M-ADD-C11	TF-M-ADD1TB(1001-1500TB)	$640.00	D1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	TF-M-ADD-T01	TF-M ADD 0-.250 TB	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	TF-M-ADD-T02	TF-M ADD .251-.500 TB	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	TF-M-ADD-T03	TF-M ADD .501-.750 TB	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	TF-M-ADD-T04	TF-M ADD .751-1.00 TB	$0.00	D1	36%	$0.00	$2,800.80	$0.00	$0.00	$0.00	$0.00	$2,800.80
5	TF-M-ADD-T05	TF-M ADD 1.01-2.00 TB	$0.00	D1	36%	$0.00	$3,490.20	$0.00	$0.00	$0.00	$0.00	$3,490.20
5	TF-M-ADD-T06	TF-M ADD 2.01-4.00 TB	$0.00	D1	36%	$0.00	$4,179.60	$0.00	$0.00	$0.00	$0.00	$4,179.60
5	TF-M-ADD-T07	TF-M ADD 4.01-6.00 TB	$0.00	D1	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	TF-M-ADD-T08	TF-M ADD 6.01-8.00 TB	$0.00	D1	36%	$0.00	$5,558.40	$0.00	$0.00	$0.00	$0.00	$5,558.40
5	TF-M-ADD-T09	TF-M ADD 8.01-10.00 TB	$0.00	D1	36%	$0.00	$6,247.80	$0.00	$0.00	$0.00	$0.00	$6,247.80
5	TF-M-ADD-T10	TF-M ADD 10.01-12.00 TB	$0.00	D1	36%	$0.00	$6,937.20	$0.00	$0.00	$0.00	$0.00	$6,937.20
5	TF-M-ADD-T11	TF-M ADD 12.01-14.00 TB	$0.00	D1	36%	$0.00	$7,626.60	$0.00	$0.00	$0.00	$0.00	$7,626.60
5	TF-M-ADD-T12	TF-M ADD 14.01-17.00 TB	$0.00	D1	36%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	TF-M-ADD-T13	TF-M ADD 17.01-20.00 TB	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	TF-M-ADD-T14	TF-M ADD 20.01-23.00 TB	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	TF-M-ADD-T15	TF-M ADD 23.01-26.00 TB	$0.00	D1	36%	$0.00	$10,384.20	$0.00	$0.00	$0.00	$0.00	$10,384.20
5	TF-M-ADD-T16	TF-M ADD 26.01-29.00 TB	$0.00	D1	36%	$0.00	$11,073.60	$0.00	$0.00	$0.00	$0.00	$11,073.60
5	TF-M-ADD-T17	TF-M ADD 29.01-32.00 TB	$0.00	D1	36%	$0.00	$11,763.00	$0.00	$0.00	$0.00	$0.00	$11,763.00
5	TF-M-ADD-T18	TF-M ADD 32.01-35.00 TB	$0.00	D1	36%	$0.00	$12,452.40	$0.00	$0.00	$0.00	$0.00	$12,452.40
5	TF-M-ADD-T19	TF-M ADD 35.01-38.00 TB	$0.00	D1	36%	$0.00	$13,141.80	$0.00	$0.00	$0.00	$0.00	$13,141.80
5	TF-M-ADD-T20	TF-M ADD 38.01-41.00 TB	$0.00	D1	36%	$0.00	$13,831.20	$0.00	$0.00	$0.00	$0.00	$13,831.20
5	TF-M-ADD-T21	TF-M ADD 41.01-44.00 TB	$0.00	D1	36%	$0.00	$14,520.60	$0.00	$0.00	$0.00	$0.00	$14,520.60
5	TF-M-ADD-T22	TF-M ADD 44.01-47.00 TB	$0.00	D1	36%	$0.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	TF-M-ADD-T23	TF-M ADD 47.01-50.00 TB	$0.00	D1	36%	$0.00	$15,899.40	$0.00	$0.00	$0.00	$0.00	$15,899.40
5	TF-M-ADD-T24	TF-M ADD 50.01-53.00 TB	$0.00	D1	36%	$0.00	$16,588.80	$0.00	$0.00	$0.00	$0.00	$16,588.80
5	TF-M-ADD-T25	TF-M ADD 53.01-56.00 TB	$0.00	D1	36%	$0.00	$17,278.20	$0.00	$0.00	$0.00	$0.00	$17,278.20
5	TF-M-ADD-T26	TF-M ADD 56.01-59.00 TB	$0.00	D1	36%	$0.00	$17,967.60	$0.00	$0.00	$0.00	$0.00	$17,967.60
5	TF-M-ADD-T27	TF-M ADD 59.01-62.00 TB	$0.00	D1	36%	$0.00	$18,657.00	$0.00	$0.00	$0.00	$0.00	$18,657.00
5	TF-M-ADD-T28	TF-M ADD 62.01-65.00 TB	$0.00	D1	36%	$0.00	$19,346.40	$0.00	$0.00	$0.00	$0.00	$19,346.40
5	TF-M-ADD-T29	TF-M ADD 65.01-68.00 TB	$0.00	D1	36%	$0.00	$20,035.80	$0.00	$0.00	$0.00	$0.00	$20,035.80
5	TF-M-ADD-T30	TF-M ADD 68.01-71.00 TB	$0.00	D1	36%	$0.00	$20,725.20	$0.00	$0.00	$0.00	$0.00	$20,725.20
5	TF-M-ADD-T31	TF-M ADD 71.01-74.00 TB	$0.00	D1	36%	$0.00	$21,414.60	$0.00	$0.00	$0.00	$0.00	$21,414.60
5	TF-M-ADD-T32	TF-M ADD 74.01-77.00 TB	$0.00	D1	36%	$0.00	$22,104.00	$0.00	$0.00	$0.00	$0.00	$22,104.00
5	TF-M-ADD-T33	TF-M ADD 77.01-80.00 TB	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	TF-M-ADD-T34	TF-M ADD 80.01-83.00 TB	$0.00	D1	36%	$0.00	$23,482.80	$0.00	$0.00	$0.00	$0.00	$23,482.80
5	TF-M-ADD-T35	TF-M ADD 83.01-86.00 TB	$0.00	D1	36%	$0.00	$24,172.20	$0.00	$0.00	$0.00	$0.00	$24,172.20
5	TF-M-ADD-UPG	TF-M-ADD BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-ADT1-4U	TF-M ADD T1-T4 UPG	$2,020.00	D1	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	TF-M-ADT5-35	TF-M ADD T5-35 UPG	$3,830.00	D1	36%	$2,451.20	$689.40	$0.00	$0.00	$0.00	$0.00	$689.40
5	TF-M-BASE	TF-M BASE LICENSE	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-M-C01	TF-M 1TB (0-14TB)	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-M-C02	TF-M 1TB (15-25TB)	$0.00	D1	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-M-C03	TF-M 1TB (26-40TB)	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-M-C04	TF-M 1TB (41-60TB)	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-M-C05	TF-M 1TB (61-100TB)	$0.00	D1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-M-C06	TF-M 1TB (101-150TB)	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-M-C07	TF-M 1TB (151-250TB)	$0.00	D1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-M-C08	TF-M 1TB (251-400TB)	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-M-C09	TF-M 1TB (401-600TB)	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-M-C10	TF-M 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-M-C11	TF-M1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-MIR-BASE	TF-MIR BASE LICENSE	$32,300.00	D1	36%	$20,672.00	$5,814.00	$0.00	$0.00	$0.00	$0.00	$5,814.00
5	TF-MIR-C01	TF-MIR 1TB (0-14TB)	$0.00	D1	36%	$0.00	$435.60	$0.00	$0.00	$0.00	$0.00	$435.60
5	TF-MIR-C02	TF-MIR 1TB (15-25TB)	$0.00	D1	36%	$0.00	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	TF-MIR-C03	TF-MIR 1TB (26-40TB)	$0.00	D1	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	TF-MIR-C04	TF-MIR 1TB (41-60TB)	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	TF-MIR-C05	TF-MIR 1TB (61-100TB)	$0.00	D1	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	TF-MIR-C06	TF-MIR 1TB (101-150TB)	$0.00	D1	36%	$0.00	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	TF-MIR-C07	TF-MIR 1TB (151-250TB)	$0.00	D1	36%	$0.00	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	TF-MIR-C08	TF-MIR 1TB (251-400TB)	$0.00	D1	36%	$0.00	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	TF-MIR-C09	TF-MIR 1TB (401-600TB)	$0.00	D1	36%	$0.00	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	TF-MIR-C10	TF-MIR 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	TF-MIR-C11	TF-MIR 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	TF-MIR-N01	TF-MIR 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	TF-MIR-N02	TF-MIR 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	TF-MIR-N03	TF-MIR 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	TF-MIR-N04	TF-MIR 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	TF-MIR-N05	TF-MIR 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	TF-MIR-N06	TF-MIR 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	TF-MIR-N07	TF-MIR 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	TF-MIR-N08	TF-MIR 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	TF-MIR-N09	TF-MIR 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	TF-MIR-N10	TF-MIR 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-MIR-N11	TF-MIR 1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-MIR-UPG	TF-MIR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-N01	TF-M 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-M-N02	TF-M 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-M-N03	TF-M 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-M-N04	TF-M 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-M-N05	TF-M 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-M-N06	TF-M 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-M-N07	TF-M 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-M-N08	TF-M 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-M-N09	TF-M 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-M-N10	TF-M 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-M-N11	TF-M1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-M-OBAS	TF-M OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-OPT	TF-M OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-OUP	TF-M OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-R01	TF-M REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-M-R02	TF-M REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-M-R03	TF-M REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-M-R04	TF-M REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-M-R05	TF-M REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-M-R06	TF-M REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-M-R07	TF-M REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-M-R08	TF-M REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-M-R09	TF-M REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-M-R10	TF-M REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-M-R11	TF-M REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-M-RBAS	TF-M REPL BASE LICENSE	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-M-RUP	TF-M REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-M-T01	TF-M CAPACITY 0-.250	$0.00	D1	36%	$0.00	$856.80	$0.00	$0.00	$0.00	$0.00	$856.80
5	TF-M-T02	TF-M CAPACITY .251-.500	$0.00	D1	36%	$0.00	$1,038.60	$0.00	$0.00	$0.00	$0.00	$1,038.60
5	TF-M-T03	TF-M CAPACITY .501-.750	$0.00	D1	36%	$0.00	$1,220.40	$0.00	$0.00	$0.00	$0.00	$1,220.40
5	TF-M-T04	TF-M CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$1,402.20	$0.00	$0.00	$0.00	$0.00	$1,402.20
5	TF-M-T05	TF-M CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$1,747.80	$0.00	$0.00	$0.00	$0.00	$1,747.80
5	TF-M-T06	TF-M CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$2,093.40	$0.00	$0.00	$0.00	$0.00	$2,093.40
5	TF-M-T07	TF-M CAPACITY 4.01-6.00	$0.00	D1	36%	$0.00	$2,439.00	$0.00	$0.00	$0.00	$0.00	$2,439.00
5	TF-M-T08	TF-M CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$2,784.60	$0.00	$0.00	$0.00	$0.00	$2,784.60
5	TF-M-T09	TF-M CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$3,130.20	$0.00	$0.00	$0.00	$0.00	$3,130.20
5	TF-M-T10	TF-M CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$3,475.80	$0.00	$0.00	$0.00	$0.00	$3,475.80
5	TF-M-T11	TF-M CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$3,821.40	$0.00	$0.00	$0.00	$0.00	$3,821.40
5	TF-M-T12	TF-M CAPACITY 14.01-17.00	$0.00	D1	36%	$0.00	$4,167.00	$0.00	$0.00	$0.00	$0.00	$4,167.00
5	TF-M-T13	TF-M CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$4,512.60	$0.00	$0.00	$0.00	$0.00	$4,512.60
5	TF-M-T14	TF-M CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$4,858.20	$0.00	$0.00	$0.00	$0.00	$4,858.20
5	TF-M-T1-4U	TF-M T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	TF-M-T15	TF-M CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$5,203.80	$0.00	$0.00	$0.00	$0.00	$5,203.80
5	TF-M-T16	TF-M CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$5,549.40	$0.00	$0.00	$0.00	$0.00	$5,549.40
5	TF-M-T17	TF-M CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$5,895.00	$0.00	$0.00	$0.00	$0.00	$5,895.00
5	TF-M-T18	TF-M CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$6,240.60	$0.00	$0.00	$0.00	$0.00	$6,240.60
5	TF-M-T19	TF-M CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$6,586.20	$0.00	$0.00	$0.00	$0.00	$6,586.20
5	TF-M-T20	TF-M CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$6,931.80	$0.00	$0.00	$0.00	$0.00	$6,931.80
5	TF-M-T21	TF-M CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$7,277.40	$0.00	$0.00	$0.00	$0.00	$7,277.40
5	TF-M-T22	TF-M CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$7,623.00	$0.00	$0.00	$0.00	$0.00	$7,623.00
5	TF-M-T23	TF-M CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$7,968.60	$0.00	$0.00	$0.00	$0.00	$7,968.60
5	TF-M-T24	TF-M CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$8,314.20	$0.00	$0.00	$0.00	$0.00	$8,314.20
5	TF-M-T25	TF-M CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$8,659.80	$0.00	$0.00	$0.00	$0.00	$8,659.80
5	TF-M-T26	TF-M CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	TF-M-T27	TF-M CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$9,351.00	$0.00	$0.00	$0.00	$0.00	$9,351.00
5	TF-M-T28	TF-M CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$9,696.60	$0.00	$0.00	$0.00	$0.00	$9,696.60
5	TF-M-T29	TF-M CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$10,042.20	$0.00	$0.00	$0.00	$0.00	$10,042.20
5	TF-M-T30	TF-M CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$10,387.80	$0.00	$0.00	$0.00	$0.00	$10,387.80
5	TF-M-T31	TF-M CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$10,733.40	$0.00	$0.00	$0.00	$0.00	$10,733.40
5	TF-M-T32	TF-M CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$11,079.00	$0.00	$0.00	$0.00	$0.00	$11,079.00
5	TF-M-T33	TF-M CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$11,424.60	$0.00	$0.00	$0.00	$0.00	$11,424.60
5	TF-M-T34	TF-M CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$11,770.20	$0.00	$0.00	$0.00	$0.00	$11,770.20
5	TF-M-T35	TF-M CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$12,115.80	$0.00	$0.00	$0.00	$0.00	$12,115.80
5	TF-M-T5-35U	TF-M T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$345.60	$0.00	$0.00	$0.00	$0.00	$345.60
5	TF-M-UPG	TF-M BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-RUN-OPEN	RUNTIME NO CHARGE-OPEN	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-RUN-S390	RUNTIME-NO CHARGE-S390	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-BASE	TF-SIM BASE LICENSE	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-C01	TF-SIM 1TB (0-14TB)	$0.00	D1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-SIM-C02	TF-SIM 1TB (15-25TB)	$0.00	D1	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-SIM-C03	TF-SIM 1TB (26-40TB)	$0.00	D1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-SIM-C04	TF-SIM 1TB (41-60TB)	$0.00	D1	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-SIM-C05	TF-SIM 1TB (61-100TB)	$0.00	D1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-SIM-C06	TF-SIM 1TB (101-150TB)	$0.00	D1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-SIM-C07	TF-SIM 1TB (151-250TB)	$0.00	D1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-SIM-C08	TF-SIM 1TB (251-400TB)	$0.00	D1	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-SIM-C09	TF-SIM 1TB (401-600TB)	$0.00	D1	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-SIM-C10	TF-SIM 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SIM-C11	TF-SIM1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-N01	TF-SIM 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-SIM-N02	TF-SIM 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-SIM-N03	TF-SIM 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-SIM-N04	TF-SIM 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-SIM-N05	TF-SIM 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-SIM-N06	TF-SIM 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-N07	TF-SIM 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-SIM-N08	TF-SIM 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-SIM-N09	TF-SIM 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-SIM-N10	TF-SIM 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-SIM-N11	TF-SIM1TB (1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-SIM-OBAS	TF-SIM OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-OPT	TF-SIM OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-OUP	TF-SIM OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-R01	TF-SIM REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-SIM-R02	TF-SIM REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-SIM-R03	TF-SIM REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-SIM-R04	TF-SIM REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-SIM-R05	TF-SIM REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-SIM-R06	TF-SIM REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-SIM-R07	TF-SIM REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-SIM-R08	TF-SIM REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-SIM-R09	TF-SIM REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-SIM-R10	TF-SIM REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-SIM-R11	TF-SIM REPL 1TB (1001TB or greater)	$0.00	D1	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-SIM-RBAS	TF-SIM REPL BASE LICENSE	$0.00	D1	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-RUP	TF-SIM REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSIM-T01	TF SIM CPCTY 0-.250	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	TFSIM-T02	TF SIM CPCTY 0-.250	$0.00	D1	36%	$0.00	$1,036.80	$0.00	$0.00	$0.00	$0.00	$1,036.80
5	TFSIM-T03	TF SIM CPCTY .501-.750	$0.00	D1	36%	$0.00	$1,218.60	$0.00	$0.00	$0.00	$0.00	$1,218.60
5	TFSIM-T04	TF SIM CPCTY .751-1.00	$0.00	D1	36%	$0.00	$1,400.40	$0.00	$0.00	$0.00	$0.00	$1,400.40
5	TFSIM-T05	TF SIM CPCTY 1.01-2.00	$0.00	D1	36%	$0.00	$1,746.00	$0.00	$0.00	$0.00	$0.00	$1,746.00
5	TFSIM-T06	TF SIM CPCTY 2.01-4.00	$0.00	D1	36%	$0.00	$2,091.60	$0.00	$0.00	$0.00	$0.00	$2,091.60
5	TFSIM-T07	TF SIM CPCTY 4.01-6.00	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	TFSIM-T08	TF SIM CPCTY 6.01-8.00	$0.00	D1	36%	$0.00	$2,782.80	$0.00	$0.00	$0.00	$0.00	$2,782.80
5	TFSIM-T09	TF SIM CPCTY 8.01-10.00	$0.00	D1	36%	$0.00	$3,128.40	$0.00	$0.00	$0.00	$0.00	$3,128.40
5	TFSIM-T10	TF SIM CPCTY 10.01-12.00	$0.00	D1	36%	$0.00	$3,474.00	$0.00	$0.00	$0.00	$0.00	$3,474.00
5	TFSIM-T11	TF SIM CPCTY 12.01-14.00	$0.00	D1	36%	$0.00	$3,819.60	$0.00	$0.00	$0.00	$0.00	$3,819.60
5	TFSIM-T12	TF SIM CPCTY 14.01-17.00	$0.00	D1	36%	$0.00	$4,165.20	$0.00	$0.00	$0.00	$0.00	$4,165.20
5	TFSIM-T13	TF SIM CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$4,510.80	$0.00	$0.00	$0.00	$0.00	$4,510.80
5	TFSIM-T14	TF SIM CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$4,856.40	$0.00	$0.00	$0.00	$0.00	$4,856.40
5	TFSIM-T1-4U	TF SIM T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	TFSIM-T15	TF SIM CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$5,202.00	$0.00	$0.00	$0.00	$0.00	$5,202.00
5	TFSIM-T16	TF SIM CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$5,547.60	$0.00	$0.00	$0.00	$0.00	$5,547.60
5	TFSIM-T17	TF SIM CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$5,893.20	$0.00	$0.00	$0.00	$0.00	$5,893.20
5	TFSIM-T18	TF SIM CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$6,238.80	$0.00	$0.00	$0.00	$0.00	$6,238.80
5	TFSIM-T19	TF SIM CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$6,584.40	$0.00	$0.00	$0.00	$0.00	$6,584.40
5	TFSIM-T20	TF SIM CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$6,930.00	$0.00	$0.00	$0.00	$0.00	$6,930.00
5	TFSIM-T21	TF SIM CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$7,275.60	$0.00	$0.00	$0.00	$0.00	$7,275.60
5	TFSIM-T22	TF SIM CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$7,621.20	$0.00	$0.00	$0.00	$0.00	$7,621.20
5	TFSIM-T23	TF SIM CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$7,966.80	$0.00	$0.00	$0.00	$0.00	$7,966.80
5	TFSIM-T24	TF SIM CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$8,312.40	$0.00	$0.00	$0.00	$0.00	$8,312.40
5	TFSIM-T25	TF SIM CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$8,658.00	$0.00	$0.00	$0.00	$0.00	$8,658.00
5	TFSIM-T26	TF SIM CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$9,003.60	$0.00	$0.00	$0.00	$0.00	$9,003.60
5	TFSIM-T27	TF SIM CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$9,349.20	$0.00	$0.00	$0.00	$0.00	$9,349.20
5	TFSIM-T28	TF SIM CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	TFSIM-T29	TF SIM CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$10,040.40	$0.00	$0.00	$0.00	$0.00	$10,040.40
5	TFSIM-T30	TF SIM CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$10,386.00	$0.00	$0.00	$0.00	$0.00	$10,386.00
5	TFSIM-T31	TFSIM CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$10,731.60	$0.00	$0.00	$0.00	$0.00	$10,731.60
5	TFSIM-T32	TFSIM CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$11,077.20	$0.00	$0.00	$0.00	$0.00	$11,077.20
5	TFSIM-T33	TFSIM CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$11,422.80	$0.00	$0.00	$0.00	$0.00	$11,422.80
5	TFSIM-T34	TFSIM CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$11,768.40	$0.00	$0.00	$0.00	$0.00	$11,768.40
5	TFSIM-T35	TFSIM CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$12,114.00	$0.00	$0.00	$0.00	$0.00	$12,114.00
5	TFSIM-T5-35U	TFSIM T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$345.60	$0.00	$0.00	$0.00	$0.00	$345.60
5	TF-SIM-UPG	TF-SIM BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADDBASE	TFSNAP-ADD BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C01	TFSNAP-ADD 1TB (0-14TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C02	TFSNAP-ADD 1TB (15-25TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C03	TFSNAP-ADD 1TB (26-40TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C04	TFSNAP-ADD 1TB (41-60TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C05	TFSNAP-ADD 1TB (61-100TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C06	TFSNAPADD 1TB (101-150TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C07	TFSNAPADD 1TB (151-250TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C08	TFSNAPADD 1TB (251-400TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C09	TFSNAPADD 1TB (401-600TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C10	TFSNAPADD 1TB(601-1000TB)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-C11	TFSNAPADD1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N01	TFSNAP-ADD 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N02	TFSNAP-ADD 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TFSNAPADD-N03	TFSNAP-ADD 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N04	TFSNAP-ADD 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N05	TFSNAP-ADD 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N06	TFSNAPADD 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N07	TFSNAPADD 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N08	TFSNAPADD 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N09	TFSNAPADD 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N10	TFSNAPADD 1TB(601-1000TB) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-N11	TFSNAPADD1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADDOBAS	TFSNAP-ADD OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-OPT	TFSNAP-ADD OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAPADD-OUP	TFSNAP-ADD OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SNAP-BASE	TF-SNAP BASE LICENSE	$0.00	D1	36%	$0.00	$3,663.00	$0.00	$0.00	$0.00	$0.00	$3,663.00
5	TF-SNAP-BASEF	TF-SNAP FENB BASE LICENSE	$17,290.00	D1	36%	$11,065.60	$3,112.20	$0.00	$0.00	$0.00	$0.00	$3,112.20
5	TF-SNAP-BASEL	TF-SNAP LITE BASE LICENSE	$3,060.00	D1	36%	$1,958.40	$550.80	$0.00	$0.00	$0.00	$0.00	$550.80
5	TF-SNAP-C01	TF-SNAP 1TB (0-14TB)	$0.00	D1	36%	$0.00	$435.60	$0.00	$0.00	$0.00	$0.00	$435.60
5	TF-SNAP-C02	TF-SNAP 1TB (15-25TB)	$0.00	D1	36%	$0.00	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	TF-SNAP-C03	TF-SNAP 1TB (26-40TB)	$0.00	D1	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	TF-SNAP-C04	TF-SNAP 1TB (41-60TB)	$0.00	D1	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	TF-SNAP-C05	TF-SNAP 1TB (61-100TB)	$0.00	D1	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	TF-SNAP-C06	TF-SNAP 1TB (101-150TB)	$0.00	D1	36%	$0.00	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	TF-SNAP-C07	TF-SNAP 1TB (151-250TB)	$0.00	D1	36%	$0.00	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	TF-SNAP-C08	TF-SNAP 1TB (251-400TB)	$0.00	D1	36%	$0.00	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	TF-SNAP-C09	TF-SNAP 1TB (401-600TB)	$0.00	D1	36%	$0.00	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	TF-SNAP-C10	TF-SNAP 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	TF-SNAP-C11	TF-SNAP1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	TF-SNAP-CF01	TF-SNAP FENB 1TB (0-14TB)	$2,050.00	D1	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	TF-SNAP-CF02	TF-SNAP FENB 1TB (15-25TB)	$1,920.00	D1	36%	$1,228.80	$345.60	$0.00	$0.00	$0.00	$0.00	$345.60
5	TF-SNAP-CF03	TF-SNAP FENB 1TB (26-40TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	TF-SNAP-CF04	TF-SNAP FENB 1TB (41-60TB)	$1,580.00	D1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	TF-SNAP-CF05	TF-SNAP FENB 1TB (61-100TB)	$1,520.00	D1	36%	$972.80	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-SNAP-CF06	TF-SNAP FENB 1TB (101-150TB)	$1,360.00	D1	36%	$870.40	$244.80	$0.00	$0.00	$0.00	$0.00	$244.80
5	TF-SNAP-CF07	TF-SNAP FENB 1TB (151-250TB)	$1,210.00	D1	36%	$774.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	TF-SNAP-CF08	TF-SNAP FENB 1TB (251-400TB)	$1,050.00	D1	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	TF-SNAP-CF09	TF-SNAP FENB 1TB (401-600TB)	$910.00	D1	36%	$582.40	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-SNAP-CF10	TF-SNAP FENB 1TB (601-1000TB)	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-SNAP-CF11	TF-SNAP FENB1TB(1001TB OR GREATER)	$690.00	D1	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	TF-SNAP-CL01	TF-SNAP LITE 1TB (0-14TB)	$370.00	D1	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	TF-SNAP-CL02	TF-SNAP LITE 1TB (15-25TB)	$350.00	D1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-SNAP-CL03	TF-SNAP LITE 1TB (26-40TB)	$300.00	D1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-SNAP-CL04	TF-SNAP LITE 1TB (41-60TB)	$280.00	D1	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-SNAP-CL05	TF-SNAP LITE 1TB (61-100TB)	$270.00	D1	36%	$172.80	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-SNAP-CL06	TF-SNAP LITE 1TB (101-150TB)	$250.00	D1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-SNAP-CL07	TF-SNAP LITE 1TB (151-250TB)	$220.00	D1	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-SNAP-CL08	TF-SNAP LITE 1TB (251-400TB)	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	TF-SNAP-CL09	TF-SNAP LITE 1TB (401-600TB)	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	TF-SNAP-CL10	TF-SNAP LITE 1TB (601-1000TB)	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-SNAP-CL11	TF-SNAP LITE1TB(1001TB OR GREATER)	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-SNAP-N01	TF-SNAP 1TB (0-14TB) NLT3	$0.00	D1	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	TF-SNAP-N02	TF-SNAP 1TB (15-25TB) NLT3	$0.00	D1	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	TF-SNAP-N03	TF-SNAP 1TB (26-40TB) NLT3	$0.00	D1	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	TF-SNAP-N04	TF-SNAP 1TB (41-60TB) NLT3	$0.00	D1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	TF-SNAP-N05	TF-SNAP 1TB (61-100TB) NLT3	$0.00	D1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	TF-SNAP-N06	TF-SNAP 1TB (101-150TB) NLT3	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	TF-SNAP-N07	TF-SNAP 1TB (151-250TB) NLT3	$0.00	D1	36%	$0.00	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	TF-SNAP-N08	TF-SNAP 1TB (251-400TB) NLT3	$0.00	D1	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	TF-SNAP-N09	TF-SNAP 1TB (401-600TB) NLT3	$0.00	D1	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	TF-SNAP-N10	TF-SNAP 1TB (601-1000TB) NLT3	$0.00	D1	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-SNAP-N11	TF-SNAP1TB(1001TB or greater) NLT3	$0.00	D1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-SNAP-NF01	TF-SNAP FENB 1TB (0-14TB) NLT3	$1,020.00	D1	36%	$652.80	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-SNAP-NF02	TF-SNAP FENB 1TB (15-25TB) NLT3	$960.00	D1	36%	$614.40	$172.80	$0.00	$0.00	$0.00	$0.00	$172.80
5	TF-SNAP-NF03	TF-SNAP FENB 1TB (26-40TB) NLT3	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	TF-SNAP-NF04	TF-SNAP FENB 1TB (41-60TB) NLT3	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-SNAP-NF05	TF-SNAP FENB 1TB (61-100TB) NLT3	$750.00	D1	36%	$480.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	TF-SNAP-NF06	TF-SNAP FENB 1TB (101-150TB) NLT3	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	TF-SNAP-NF07	TF-SNAP FENB 1TB (151-250TB) NLT3	$600.00	D1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-SNAP-NF08	TF-SNAP FENB 1TB (251-400TB) NLT3	$520.00	D1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	TF-SNAP-NF09	TF-SNAP FENB 1TB (401-600TB) NLT3	$450.00	D1	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	TF-SNAP-NF10	TF-SNAP FENB 1TB (601-1000TB) NLT3	$390.00	D1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	TF-SNAP-NF11	TF-SNAP FENB1TB(1001TB OR GREATER) NLT3	$340.00	D1	36%	$217.60	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	TF-SNAP-NL01	TF-SNAP LITE 1TB (0-14TB) NLT3	$190.00	D1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	TF-SNAP-NL02	TF-SNAP LITE 1TB (15-25TB) NLT3	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	TF-SNAP-NL03	TF-SNAP LITE 1TB (26-40TB) NLT3	$150.00	D1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-SNAP-NL04	TF-SNAP LITE 1TB (41-60TB) NLT3	$140.00	D1	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-SNAP-NL05	TF-SNAP LITE 1TB (61-100TB) NLT3	$140.00	D1	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-SNAP-NL06	TF-SNAP LITE 1TB (101-150TB) NLT3	$130.00	D1	36%	$83.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	TF-SNAP-NL07	TF-SNAP LITE 1TB (151-250TB) NLT3	$110.00	D1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	TF-SNAP-NL08	TF-SNAP LITE 1TB (251-400TB) NLT3	$100.00	D1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-SNAP-NL09	TF-SNAP LITE 1TB (401-600TB) NLT3	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	TF-SNAP-NL10	TF-SNAP LITE 1TB (601-1000TB) NLT3	$80.00	D1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SNAP-NL11	TF-SNAP LITE1TB(1001TB OR GREATER) NLT3	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	TF-SNAP-OBAS	TF-SNAP OPT OUT BASE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SNAP-OPT	TF-SNAP OPT OUT TB	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SNAP-OUP	TF-SNAP OPT OUT BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SNAP-R01	TF-SNAP REPL 1TB (0-14TB)	$0.00	D1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	TF-SNAP-R02	TF-SNAP REPL 1TB (15-25TB)	$0.00	D1	36%	$0.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	TF-SNAP-R03	TF-SNAP REPL 1TB (26-40TB)	$0.00	D1	36%	$0.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	TF-SNAP-R04	TF-SNAP REPL 1TB (41-60TB)	$0.00	D1	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	TF-SNAP-R05	TF-SNAP REPL 1TB (61-100TB)	$0.00	D1	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	TF-SNAP-R06	TF-SNAP REPL 1TB (101-150TB)	$0.00	D1	36%	$0.00	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	TF-SNAP-R07	TF-SNAP REPL 1TB (151-250TB)	$0.00	D1	36%	$0.00	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	TF-SNAP-R08	TF-SNAP REPL 1TB (251-400TB)	$0.00	D1	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	TF-SNAP-R09	TF-SNAP REPL 1TB (401-600TB)	$0.00	D1	36%	$0.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	TF-SNAP-R10	TF-SNAP REPL 1TB (601-1000TB)	$0.00	D1	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	TF-SNAP-R11	TF-SNAP REPL 1TB(1001TB or greater)	$0.00	D1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	TF-SNAP-RBAS	TF-SNAP REPL BASE LICENSE	$0.00	D1	36%	$0.00	$2,381.40	$0.00	$0.00	$0.00	$0.00	$2,381.40
5	TF-SNAP-RBASF	TF-SNAP FENB REPL BASE LICENSE	$11,240.00	D1	36%	$7,193.60	$2,023.20	$0.00	$0.00	$0.00	$0.00	$2,023.20
5	TF-SNAP-RBASL	TF-SNAP LITE REPL BASE LICENSE	$1,990.00	D1	36%	$1,273.60	$358.20	$0.00	$0.00	$0.00	$0.00	$358.20
5	TF-SNAP-RF01	TF-SNAP FENB REPL 1TB (0-14TB)	$5,840.00	D1	36%	$3,737.60	$1,051.20	$0.00	$0.00	$0.00	$0.00	$1,051.20
5	TF-SNAP-RF02	TF-SNAP FENB REPL 1TB (15-25TB)	$5,090.00	D1	36%	$3,257.60	$916.20	$0.00	$0.00	$0.00	$0.00	$916.20
5	TF-SNAP-RF03	TF-SNAP FENB REPL 1TB (26-40TB)	$4,420.00	D1	36%	$2,828.80	$795.60	$0.00	$0.00	$0.00	$0.00	$795.60
5	TF-SNAP-RF04	TF-SNAP FENB REPL 1TB (41-60TB)	$3,930.00	D1	36%	$2,515.20	$707.40	$0.00	$0.00	$0.00	$0.00	$707.40
5	TF-SNAP-RF05	TF-SNAP FENB REPL 1TB (61-100TB)	$3,540.00	D1	36%	$2,265.60	$637.20	$0.00	$0.00	$0.00	$0.00	$637.20
5	TF-SNAP-RF06	TF-SNAP FENB REPL 1TB (101-150TB)	$3,290.00	D1	36%	$2,105.60	$592.20	$0.00	$0.00	$0.00	$0.00	$592.20
5	TF-SNAP-RF07	TF-SNAP FENB REPL 1TB (151-250TB)	$3,060.00	D1	36%	$1,958.40	$550.80	$0.00	$0.00	$0.00	$0.00	$550.80
5	TF-SNAP-RF08	TF-SNAP FENB REPL 1TB (251-400TB)	$2,840.00	D1	36%	$1,817.60	$511.20	$0.00	$0.00	$0.00	$0.00	$511.20
5	TF-SNAP-RF09	TF-SNAP FENB REPL 1TB (401-600TB)	$2,650.00	D1	36%	$1,696.00	$477.00	$0.00	$0.00	$0.00	$0.00	$477.00
5	TF-SNAP-RF10	TF-SNAP FENB REPL 1TB (601-1000TB)	$2,460.00	D1	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	TF-SNAP-RF11	TF-SNAP FENB REPL 1TB(1001TB OR GREATER)	$2,290.00	D1	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	TF-SNAP-RL01	TF-SNAP LITE REPL 1TB (0-14TB)	$1,040.00	D1	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	TF-SNAP-RL02	TF-SNAP LITE REPL 1TB (15-25TB)	$900.00	D1	36%	$576.00	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	TF-SNAP-RL03	TF-SNAP LITE REPL 1TB (26-40TB)	$790.00	D1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	TF-SNAP-RL04	TF-SNAP LITE REPL 1TB (41-60TB)	$700.00	D1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	TF-SNAP-RL05	TF-SNAP LITE REPL 1TB (61-100TB)	$630.00	D1	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-SNAP-RL06	TF-SNAP LITE REPL 1TB (101-150TB)	$590.00	D1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	TF-SNAP-RL07	TF-SNAP LITE REPL 1TB (151-250TB)	$550.00	D1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	TF-SNAP-RL08	TF-SNAP LITE REPL 1TB (251-400TB)	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	TF-SNAP-RL09	TF-SNAP LITE REPL 1TB (401-600TB)	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	TF-SNAP-RL10	TF-SNAP LITE REPL 1TB (601-1000TB)	$440.00	D1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-SNAP-RL11	TF-SNAP LITE REPL 1TB(1001TB OR GREATER)	$410.00	D1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	TF-SNAP-RUPL	TF-SNAP LITE REPL BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNAP-T01	TFSNAP CAPACITY 0-.250	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	TFSNAP-T02	TFSNAP CAPACITY .251-.500	$0.00	D1	36%	$0.00	$4,147.20	$0.00	$0.00	$0.00	$0.00	$4,147.20
5	TFSNAP-T03	TFSNAP CAPACITY .501-.750	$0.00	D1	36%	$0.00	$4,872.60	$0.00	$0.00	$0.00	$0.00	$4,872.60
5	TFSNAP-T04	TFSNAP CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	TFSNAP-T05	TFSNAP CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$6,976.80	$0.00	$0.00	$0.00	$0.00	$6,976.80
5	TFSNAP-T06	TFSNAP CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$8,355.60	$0.00	$0.00	$0.00	$0.00	$8,355.60
5	TFSNAP-T07	TFSNAP CAPACTY 4.01-6.00	$0.00	D1	36%	$0.00	$9,734.40	$0.00	$0.00	$0.00	$0.00	$9,734.40
5	TFSNAP-T08	TFSNAP CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$11,113.20	$0.00	$0.00	$0.00	$0.00	$11,113.20
5	TFSNAP-T09	TFSNAP CAPACITY 8.01-10.0	$0.00	D1	36%	$0.00	$12,492.00	$0.00	$0.00	$0.00	$0.00	$12,492.00
5	TFSNAP-T10	TFSNAP CAPACITY 10.01-12.	$0.00	D1	36%	$0.00	$13,870.80	$0.00	$0.00	$0.00	$0.00	$13,870.80
5	TFSNAP-T11	TFSNAP CAPACITY 12.01-14.	$0.00	D1	36%	$0.00	$15,249.60	$0.00	$0.00	$0.00	$0.00	$15,249.60
5	TFSNAP-T12	TFSNAP CAPACITY 14.01-17.	$0.00	D1	36%	$0.00	$16,628.40	$0.00	$0.00	$0.00	$0.00	$16,628.40
5	TFSNAP-T13	TFSNAP CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$18,007.20	$0.00	$0.00	$0.00	$0.00	$18,007.20
5	TFSNAP-T14	TFSNAP CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$19,386.00	$0.00	$0.00	$0.00	$0.00	$19,386.00
5	TFSNAP-T1-4U	TFSNAP T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	TFSNAP-T15	TFSNAP CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$20,764.80	$0.00	$0.00	$0.00	$0.00	$20,764.80
5	TFSNAP-T16	TFSNAP CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$22,143.60	$0.00	$0.00	$0.00	$0.00	$22,143.60
5	TFSNAP-T17	TFSNAP CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$23,522.40	$0.00	$0.00	$0.00	$0.00	$23,522.40
5	TFSNAP-T18	TFSNAP CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$24,901.20	$0.00	$0.00	$0.00	$0.00	$24,901.20
5	TFSNAP-T19	TFSNAP CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$26,280.00	$0.00	$0.00	$0.00	$0.00	$26,280.00
5	TFSNAP-T20	TFSNAP CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$27,658.80	$0.00	$0.00	$0.00	$0.00	$27,658.80
5	TFSNAP-T21	TFSNAP CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$29,037.60	$0.00	$0.00	$0.00	$0.00	$29,037.60
5	TFSNAP-T22	TFSNAP CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$30,416.40	$0.00	$0.00	$0.00	$0.00	$30,416.40
5	TFSNAP-T23	TFSNAP CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$31,795.20	$0.00	$0.00	$0.00	$0.00	$31,795.20
5	TFSNAP-T24	TFSNAP CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$33,174.00	$0.00	$0.00	$0.00	$0.00	$33,174.00
5	TFSNAP-T25	TFSNAP CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$34,552.80	$0.00	$0.00	$0.00	$0.00	$34,552.80
5	TFSNAP-T26	TFSNAP CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$35,931.60	$0.00	$0.00	$0.00	$0.00	$35,931.60
5	TFSNAP-T27	TFSNAP CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$37,310.40	$0.00	$0.00	$0.00	$0.00	$37,310.40
5	TFSNAP-T28	TFSNAP CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$38,689.20	$0.00	$0.00	$0.00	$0.00	$38,689.20
5	TFSNAP-T29	TFSNAP CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$40,068.00	$0.00	$0.00	$0.00	$0.00	$40,068.00
5	TFSNAP-T30	TFSNAP CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$41,446.80	$0.00	$0.00	$0.00	$0.00	$41,446.80
5	TFSNAP-T31	TFSNAP CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$42,825.60	$0.00	$0.00	$0.00	$0.00	$42,825.60
5	TFSNAP-T32	TFSNAP CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$44,204.40	$0.00	$0.00	$0.00	$0.00	$44,204.40
5	TFSNAP-T33	TFSNAP CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$45,583.20	$0.00	$0.00	$0.00	$0.00	$45,583.20
5	TFSNAP-T34	TFSNAP CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$46,962.00	$0.00	$0.00	$0.00	$0.00	$46,962.00
5	TFSNAP-T35	TFSNAP CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$48,340.80	$0.00	$0.00	$0.00	$0.00	$48,340.80
5	TFSNAP-T5-35U	TFSNAP T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	TF-SNAP-UPGL	TF-SNAP LITE BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TFSNPAD-T1-4U	TF-SNAP ADD T1-T4 UPG	$0.00	D1	36%	$0.00	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-T1	TF CAPACITY 0-.250	$0.00	D1	36%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	TF-T10	TF CAPACITY 10.01-12.00	$0.00	D1	36%	$0.00	$13,870.80	$0.00	$0.00	$0.00	$0.00	$13,870.80
5	TF-T11	TF CAPACITY 12.01-14.00	$0.00	D1	36%	$0.00	$15,249.60	$0.00	$0.00	$0.00	$0.00	$15,249.60
5	TF-T12	TF CAPACITY 14.01-16.00	$0.00	D1	36%	$0.00	$16,628.40	$0.00	$0.00	$0.00	$0.00	$16,628.40
5	TF-T13	TF CPCTY 17.01-20.00	$0.00	D1	36%	$0.00	$18,007.20	$0.00	$0.00	$0.00	$0.00	$18,007.20
5	TF-T14	TF CPCTY 20.01-23.00	$0.00	D1	36%	$0.00	$19,386.00	$0.00	$0.00	$0.00	$0.00	$19,386.00
5	TF-T1-4UP	TF T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	TF-T15	TF CPCTY 23.01-26.00	$0.00	D1	36%	$0.00	$20,764.80	$0.00	$0.00	$0.00	$0.00	$20,764.80
5	TF-T16	TF CPCTY 26.01-29.00	$0.00	D1	36%	$0.00	$22,143.60	$0.00	$0.00	$0.00	$0.00	$22,143.60
5	TF-T17	TF CPCTY 29.01-32.00	$0.00	D1	36%	$0.00	$23,522.40	$0.00	$0.00	$0.00	$0.00	$23,522.40
5	TF-T18	TF CPCTY 32.01-35.00	$0.00	D1	36%	$0.00	$24,901.20	$0.00	$0.00	$0.00	$0.00	$24,901.20
5	TF-T19	TF CPCTY 35.01-38.00	$0.00	D1	36%	$0.00	$26,280.00	$0.00	$0.00	$0.00	$0.00	$26,280.00
5	TF-T2	TF CAPACITY .251-.500	$0.00	D1	36%	$0.00	$4,147.20	$0.00	$0.00	$0.00	$0.00	$4,147.20
5	TF-T20	TF CPCTY 38.01-41.00	$0.00	D1	36%	$0.00	$27,658.80	$0.00	$0.00	$0.00	$0.00	$27,658.80
5	TF-T21	TF CPCTY 41.01-44.00	$0.00	D1	36%	$0.00	$29,037.60	$0.00	$0.00	$0.00	$0.00	$29,037.60
5	TF-T22	TF CPCTY 44.01-47.00	$0.00	D1	36%	$0.00	$30,416.40	$0.00	$0.00	$0.00	$0.00	$30,416.40
5	TF-T23	TF CPCTY 47.01-50.00	$0.00	D1	36%	$0.00	$31,795.20	$0.00	$0.00	$0.00	$0.00	$31,795.20
5	TF-T24	TF CPCTY 50.01-53.00	$0.00	D1	36%	$0.00	$33,174.00	$0.00	$0.00	$0.00	$0.00	$33,174.00
5	TF-T25	TF CPCTY 53.01-56.00	$0.00	D1	36%	$0.00	$34,552.80	$0.00	$0.00	$0.00	$0.00	$34,552.80
5	TF-T26	TF CPCTY 56.01-59.00	$0.00	D1	36%	$0.00	$35,931.60	$0.00	$0.00	$0.00	$0.00	$35,931.60
5	TF-T27	TF CPCTY 59.01-62.00	$0.00	D1	36%	$0.00	$37,310.40	$0.00	$0.00	$0.00	$0.00	$37,310.40
5	TF-T28	TF CPCTY 62.01-65.00	$0.00	D1	36%	$0.00	$38,689.20	$0.00	$0.00	$0.00	$0.00	$38,689.20
5	TF-T29	TF CPCTY 65.01-68.00	$0.00	D1	36%	$0.00	$40,068.00	$0.00	$0.00	$0.00	$0.00	$40,068.00
5	TF-T3	TF CAPACITY .501-.750	$0.00	D1	36%	$0.00	$4,872.60	$0.00	$0.00	$0.00	$0.00	$4,872.60
5	TF-T30	TF CPCTY 68.01-71.00	$0.00	D1	36%	$0.00	$41,446.80	$0.00	$0.00	$0.00	$0.00	$41,446.80
5	TF-T31	TF CPCTY 71.01-74.00	$0.00	D1	36%	$0.00	$42,825.60	$0.00	$0.00	$0.00	$0.00	$42,825.60
5	TF-T32	TF CPCTY 74.01-77.00	$0.00	D1	36%	$0.00	$44,204.40	$0.00	$0.00	$0.00	$0.00	$44,204.40
5	TF-T33	TF CPCTY 77.01-80.00	$0.00	D1	36%	$0.00	$45,583.20	$0.00	$0.00	$0.00	$0.00	$45,583.20
5	TF-T34	TF CPCTY 80.01-83.00	$0.00	D1	36%	$0.00	$46,962.00	$0.00	$0.00	$0.00	$0.00	$46,962.00
5	TF-T35	TF CPCTY 83.01-86.00	$0.00	D1	36%	$0.00	$48,340.80	$0.00	$0.00	$0.00	$0.00	$48,340.80
5	TF-T4	TF CAPACITY .751-1.00	$0.00	D1	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	TF-T5	TF CAPACITY 1.01-2.00	$0.00	D1	36%	$0.00	$6,976.80	$0.00	$0.00	$0.00	$0.00	$6,976.80
5	TF-T5-30UP	TF T5-T30 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	TF-T5-35U	TF T5-T35 UPGRADE	$0.00	D1	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	TF-T6	TF CAPACITY 2.01-4.00	$0.00	D1	36%	$0.00	$8,355.60	$0.00	$0.00	$0.00	$0.00	$8,355.60
5	TF-T7	TF CAPACTY 4.01-6.00	$0.00	D1	36%	$0.00	$9,734.40	$0.00	$0.00	$0.00	$0.00	$9,734.40
5	TF-T8	TF CAPACITY 6.01-8.00	$0.00	D1	36%	$0.00	$11,113.20	$0.00	$0.00	$0.00	$0.00	$11,113.20
5	TF-T9	TF CAPACITY 8.01-10.00	$0.00	D1	36%	$0.00	$12,492.00	$0.00	$0.00	$0.00	$0.00	$12,492.00
5	TSNAPADD-T01	TF-SNAP ADD 0-.250TB	$0.00	D1	36%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	TSNAPADD-T02	TF-SNAP ADD .251-.500TB	$0.00	D1	36%	$0.00	$2,073.60	$0.00	$0.00	$0.00	$0.00	$2,073.60
5	TSNAPADD-T03	TF-SNAP ADD .501-.750TB	$0.00	D1	36%	$0.00	$2,437.20	$0.00	$0.00	$0.00	$0.00	$2,437.20
5	TSNAPADD-T04	TF-SNAP ADD .751-1.00TB	$0.00	D1	36%	$0.00	$2,800.80	$0.00	$0.00	$0.00	$0.00	$2,800.80
5	TSNAPADD-T05	TF-SNAP ADD 1.01-2.00TB	$0.00	D1	36%	$0.00	$3,490.20	$0.00	$0.00	$0.00	$0.00	$3,490.20
5	TSNAPADD-T06	TF-SNAP ADD 2.01-4.00TB	$0.00	D1	36%	$0.00	$4,179.60	$0.00	$0.00	$0.00	$0.00	$4,179.60
5	TSNAPADD-T07	TF-SNAP ADD 4.01-6.00TB	$0.00	D1	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	TSNAPADD-T08	TF-SNAP ADD 6.01-8.00TB	$0.00	D1	36%	$0.00	$5,558.40	$0.00	$0.00	$0.00	$0.00	$5,558.40
5	TSNAPADD-T09	TF-SNAP ADD 8.01-10.00TB	$0.00	D1	36%	$0.00	$6,247.80	$0.00	$0.00	$0.00	$0.00	$6,247.80
5	TSNAPADD-T10	TF-SNAP ADD 10.01-12.00TB	$0.00	D1	36%	$0.00	$6,937.20	$0.00	$0.00	$0.00	$0.00	$6,937.20
5	TSNAPADD-T11	TF-SNAP ADD 12.01-14.00TB	$0.00	D1	36%	$0.00	$7,626.60	$0.00	$0.00	$0.00	$0.00	$7,626.60
5	TSNAPADD-T12	TF-SNAP ADD 14.01-17.00TB	$0.00	D1	36%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	TSNAPADD-T13	TF-SNAP ADD 17.01-20.00TB	$0.00	D1	36%	$0.00	$9,005.40	$0.00	$0.00	$0.00	$0.00	$9,005.40
5	TSNAPADD-T14	TF-SNAP ADD 20.01-23.00TB	$0.00	D1	36%	$0.00	$9,694.80	$0.00	$0.00	$0.00	$0.00	$9,694.80
5	TSNAPADD-T15	TF-SNAP ADD 23.01-26.00TB	$0.00	D1	36%	$0.00	$10,384.20	$0.00	$0.00	$0.00	$0.00	$10,384.20
5	TSNAPADD-T16	TF-SNAP ADD 26.01-29.00TB	$0.00	D1	36%	$0.00	$11,073.60	$0.00	$0.00	$0.00	$0.00	$11,073.60
5	TSNAPADD-T17	TF-SNAP ADD 29.01-32.00TB	$0.00	D1	36%	$0.00	$11,763.00	$0.00	$0.00	$0.00	$0.00	$11,763.00
5	TSNAPADD-T18	TF-SNAP ADD 32.01-35.00TB	$0.00	D1	36%	$0.00	$12,452.40	$0.00	$0.00	$0.00	$0.00	$12,452.40
5	TSNAPADD-T19	TF-SNAP ADD 35.01-38.00TB	$0.00	D1	36%	$0.00	$13,141.80	$0.00	$0.00	$0.00	$0.00	$13,141.80
5	TSNAPADD-T20	TF-SNAP ADD 38.01-41.00TB	$0.00	D1	36%	$0.00	$13,831.20	$0.00	$0.00	$0.00	$0.00	$13,831.20
5	TSNAPADD-T21	TF-SNAP ADD 41.01-44.00TB	$0.00	D1	36%	$0.00	$14,520.60	$0.00	$0.00	$0.00	$0.00	$14,520.60
5	TSNAPADD-T22	TF-SNAP ADD 44.01-47.00TB	$0.00	D1	36%	$0.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	TSNAPADD-T23	TF-SNAP ADD 47.01-50.00TB	$0.00	D1	36%	$0.00	$15,899.40	$0.00	$0.00	$0.00	$0.00	$15,899.40
5	TSNAPADD-T24	TF-SNAP ADD 50.01-53.00TB	$0.00	D1	36%	$0.00	$16,588.80	$0.00	$0.00	$0.00	$0.00	$16,588.80
5	TSNAPADD-T25	TF-SNAP ADD 53.01-56.00TB	$0.00	D1	36%	$0.00	$17,278.20	$0.00	$0.00	$0.00	$0.00	$17,278.20
5	TSNAPADD-T26	TF-SNAP ADD 56.01-59.00TB	$0.00	D1	36%	$0.00	$17,967.60	$0.00	$0.00	$0.00	$0.00	$17,967.60
5	TSNAPADD-T27	TF-SNAP ADD 59.01-62.00TB	$0.00	D1	36%	$0.00	$18,657.00	$0.00	$0.00	$0.00	$0.00	$18,657.00
5	TSNAPADD-T28	TF-SNAP ADD 62.01-65.00TB	$0.00	D1	36%	$0.00	$19,346.40	$0.00	$0.00	$0.00	$0.00	$19,346.40
5	TSNAPADD-T29	TF-SNAP ADD 65.01-68.00TB	$0.00	D1	36%	$0.00	$20,035.80	$0.00	$0.00	$0.00	$0.00	$20,035.80
5	TSNAPADD-T30	TF-SNAP ADD 68.01-71.00TB	$0.00	D1	36%	$0.00	$20,725.20	$0.00	$0.00	$0.00	$0.00	$20,725.20
5	TSNAPADD-T31	TF-SNAP ADD 71.01-74.00TB	$0.00	D1	36%	$0.00	$21,414.60	$0.00	$0.00	$0.00	$0.00	$21,414.60
5	TSNAPADD-T32	TF-SNAP ADD 74.01-77.00TB	$0.00	D1	36%	$0.00	$22,104.00	$0.00	$0.00	$0.00	$0.00	$22,104.00
5	TSNAPADD-T33	TF-SNAP ADD 77.01-80.00TB	$0.00	D1	36%	$0.00	$22,793.40	$0.00	$0.00	$0.00	$0.00	$22,793.40
5	TSNAPADD-T34	TF-SNAP ADD 80.01-83.00TB	$0.00	D1	36%	$0.00	$23,482.80	$0.00	$0.00	$0.00	$0.00	$23,482.80
5	TSNAPADD-T35	TF-SNAP ADD 83.01-86.00TB	$0.00	D1	36%	$0.00	$24,172.20	$0.00	$0.00	$0.00	$0.00	$24,172.20
5	TSNPAD-T5-35U	TF-SNAP ADD T5-35 UPG	$0.00	D1	36%	$0.00	$689.40	$0.00	$0.00	$0.00	$0.00	$689.40
5	V-FASTADD-BAS	VMAX FAST ADD BASE LICENSE	$5,510.00	D1	36%	$3,526.40	$991.80	$0.00	$0.00	$0.00	$0.00	$991.80
5	V-FASTADD-C01	VMAX FAST ADD SOFTWARE 1TB (0-14TB)	$615.00	D1	36%	$393.60	$110.70	$0.00	$0.00	$0.00	$0.00	$110.70
5	V-FASTADD-C02	VMAX FAST ADD SOFTWARE 1TB (15-25TB)	$578.00	D1	36%	$369.92	$104.04	$0.00	$0.00	$0.00	$0.00	$104.04
5	V-FASTADD-C03	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	$508.00	D1	36%	$325.12	$91.44	$0.00	$0.00	$0.00	$0.00	$91.44
5	V-FASTADD-C04	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	$473.00	D1	36%	$302.72	$85.14	$0.00	$0.00	$0.00	$0.00	$85.14
5	V-FASTADD-C05	VMAX FAST ADD SOFTWARE 1TB (61-100TB)	$452.00	D1	36%	$289.28	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-FASTADD-C06	VMAX FAST ADD SOFTWARE 1TB (101-150TB)	$406.00	D1	36%	$259.84	$73.08	$0.00	$0.00	$0.00	$0.00	$73.08
5	V-FASTADD-C07	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	$365.00	D1	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	V-FASTADD-C08	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	$316.00	D1	36%	$202.24	$56.88	$0.00	$0.00	$0.00	$0.00	$56.88
5	V-FASTADD-C09	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	$271.00	D1	36%	$173.44	$48.78	$0.00	$0.00	$0.00	$0.00	$48.78
5	V-FASTADD-C10	VMAX FAST ADD SOFTWARE 1TB (601-1000TB)	$240.00	D1	36%	$153.60	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	V-FASTADD-C11	VMAX FAST ADD 1TB (1001TB OR GREATER)	$209.00	D1	36%	$133.76	$37.62	$0.00	$0.00	$0.00	$0.00	$37.62
5	V-FASTADD-N01	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	$308.00	D1	36%	$197.12	$55.44	$0.00	$0.00	$0.00	$0.00	$55.44
5	V-FASTADD-N02	VMAX FAST ADD 1TB (15-25TB) NLT3	$289.00	D1	36%	$184.96	$52.02	$0.00	$0.00	$0.00	$0.00	$52.02
5	V-FASTADD-N03	VMAX FAST ADD 1TB (26-40TB) NLT3	$254.00	D1	36%	$162.56	$45.72	$0.00	$0.00	$0.00	$0.00	$45.72
5	V-FASTADD-N04	VMAX FAST ADD 1TB (41-60TB) NLT3	$236.00	D1	36%	$151.04	$42.48	$0.00	$0.00	$0.00	$0.00	$42.48
5	V-FASTADD-N05	VMAX FAST ADD 1TB (61-100TB) NLT3	$226.00	D1	36%	$144.64	$40.68	$0.00	$0.00	$0.00	$0.00	$40.68
5	V-FASTADD-N06	VMAX FAST ADD 1TB (101-150TB) NLT3	$203.00	D1	36%	$129.92	$36.54	$0.00	$0.00	$0.00	$0.00	$36.54
5	V-FASTADD-N07	VMAX FAST ADD 1TB (151-250TB) NLT3	$182.00	D1	36%	$116.48	$32.76	$0.00	$0.00	$0.00	$0.00	$32.76
5	V-FASTADD-N08	VMAX FAST ADD 1TB (251-400TB) NLT3	$158.00	D1	36%	$101.12	$28.44	$0.00	$0.00	$0.00	$0.00	$28.44
5	V-FASTADD-N09	VMAX FAST ADD 1TB (401-600TB) NLT3	$136.00	D1	36%	$87.04	$24.48	$0.00	$0.00	$0.00	$0.00	$24.48
5	V-FASTADD-N10	VMAX FAST ADD 1TB (601-1000TB) NLT3	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	V-FASTADD-N11	VMAX FAST ADD 1TB (1001TB OR GREATER) NL	$104.00	D1	36%	$66.56	$18.72	$0.00	$0.00	$0.00	$0.00	$18.72
5	V-FASTADD-UPG	VMAX FAST ADD UPGRADE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-FASTPKG-BAS	VMAX FAST PKG BASE LICENSE	$13,829.00	D1	36%	$8,850.56	$2,489.22	$0.00	$0.00	$0.00	$0.00	$2,489.22
5	V-FASTPKG-C01	VMAX FAST PKG SOFTWARE 1TB (0-14TB)	$1,544.00	D1	36%	$988.16	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	V-FASTPKG-C02	VMAX FAST PKG SOFTWARE 1TB (15-25TB)	$1,449.00	D1	36%	$927.36	$260.82	$0.00	$0.00	$0.00	$0.00	$260.82
5	V-FASTPKG-C03	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	$1,274.00	D1	36%	$815.36	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	V-FASTPKG-C04	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	$1,186.00	D1	36%	$759.04	$213.48	$0.00	$0.00	$0.00	$0.00	$213.48
5	V-FASTPKG-C05	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	$1,134.00	D1	36%	$725.76	$204.12	$0.00	$0.00	$0.00	$0.00	$204.12
5	V-FASTPKG-C06	VMAX FAST PKG SOFTWARE 1TB (101-150TB)	$1,021.00	D1	36%	$653.44	$183.78	$0.00	$0.00	$0.00	$0.00	$183.78
5	V-FASTPKG-C07	VMAX FAST PKG SOFTWARE 1TB (151-250TB)	$917.00	D1	36%	$586.88	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	V-FASTPKG-C08	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	$794.00	D1	36%	$508.16	$142.92	$0.00	$0.00	$0.00	$0.00	$142.92
5	V-FASTPKG-C09	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	$680.00	D1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	V-FASTPKG-C10	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	$602.00	D1	36%	$385.28	$108.36	$0.00	$0.00	$0.00	$0.00	$108.36
5	V-FASTPKG-C11	VMAX FAST PKG 1TB (1001TB OR GREATER)	$523.00	D1	36%	$334.72	$94.14	$0.00	$0.00	$0.00	$0.00	$94.14
5	V-FASTPKG-N01	VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	$772.00	D1	36%	$494.08	$138.96	$0.00	$0.00	$0.00	$0.00	$138.96
5	V-FASTPKG-N02	VMAX FAST PKG 1TB (15-25TB) NLT3	$724.00	D1	36%	$463.36	$130.32	$0.00	$0.00	$0.00	$0.00	$130.32
5	V-FASTPKG-N03	VMAX FAST PKG 1TB (26-40TB) NLT3	$637.00	D1	36%	$407.68	$114.66	$0.00	$0.00	$0.00	$0.00	$114.66
5	V-FASTPKG-N04	VMAX FAST PKG 1TB (41-60TB) NLT3	$593.00	D1	36%	$379.52	$106.74	$0.00	$0.00	$0.00	$0.00	$106.74
5	V-FASTPKG-N05	VMAX FAST PKG 1TB (61-100TB) NLT3	$567.00	D1	36%	$362.88	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	V-FASTPKG-N06	VMAX FAST PKG 1TB (101-150TB) NLT3	$510.00	D1	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	V-FASTPKG-N07	VMAX FAST PKG 1TB (151-250TB) NLT3	$458.00	D1	36%	$293.12	$82.44	$0.00	$0.00	$0.00	$0.00	$82.44
5	V-FASTPKG-N08	VMAX FAST PKG 1TB (251-400TB) NLT3	$397.00	D1	36%	$254.08	$71.46	$0.00	$0.00	$0.00	$0.00	$71.46
5	V-FASTPKG-N09	VMAX FAST PKG 1TB (401-600TB) NLT3	$341.00	D1	36%	$218.24	$61.38	$0.00	$0.00	$0.00	$0.00	$61.38
5	V-FASTPKG-N10	VMAX FAST PKG 1TB (601-1000TB) NLT3	$301.00	D1	36%	$192.64	$54.18	$0.00	$0.00	$0.00	$0.00	$54.18
5	V-FASTPKG-N11	VMAX FAST PKG 1TB (1001TB OR GREATER) NL	$262.00	D1	36%	$167.68	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16
5	V-FASTPKG-UPG	VMAX FAST PKG UPGRADE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	$7,200.00	D1	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	VLGX-SM-UPG	VLX TO SAN MGR UP	$6,480.00	D1	36%	$4,147.20	$1,166.40	$0.00	$0.00	$0.00	$0.00	$1,166.40
5	VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE	$0.00	D1	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	VLGX-T5-12UP	VLGX MGR T5-T12 UPGRADE	$0.00	D1	36%	$0.00	$855.00	$0.00	$0.00	$0.00	$0.00	$855.00
5	V-MF-BAS	VMAX MAINFRAME PKG BASE	$30,650.00	D1	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-C01	VMAX MAINFRAME PKG SOFTWARE 1TB (0-14TB)	$2,565.00	D1	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-C02	VMAX MNFRM PKG SWR 1TB (15-25TB)	$2,415.00	D1	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-C03	VMAX MNFRM PKG SWR 1TB (26-40TB)	$2,125.00	D1	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	V-MF-C04	VMAX MNFRM PKG SWR 1TB (41-60TB)	$1,970.00	D1	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-C05	VMAX MNFRM PKG SWR 1TB (61-100TB)	$1,895.00	D1	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-C06	VMAX MNFRM PKG SWR 1TB (101-150TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-C07	VMAX MNFRM PKG SWR 1TB (151-250TB)	$1,515.00	D1	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-C08	VMAX MNFRM PKG SWR 1TB (251-400TB)	$1,320.00	D1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-C09	VMAX MNFRM PKG SWR 1TB (401-600TB)	$1,145.00	D1	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-C10	VMAX MNFRM PKG SWR 1TB (601-1000TB)	$995.00	D1	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-C11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$865.00	D1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	V-MF-N01	VMAX MNFRM PKG SWR 1TB (0-14TB) NLT3	$1,285.00	D1	36%	$822.40	$231.30	$0.00	$0.00	$0.00	$0.00	$231.30
5	V-MF-N02	VMAX MNFRM PKG SWR 1TB (15-25TB) NLT3	$1,205.00	D1	36%	$771.20	$216.90	$0.00	$0.00	$0.00	$0.00	$216.90
5	V-MF-N03	VMAX MNFRM PKG SWR 1TB (26-40TB) NLT3	$1,065.00	D1	36%	$681.60	$191.70	$0.00	$0.00	$0.00	$0.00	$191.70
5	V-MF-N04	VMAX MNFRM PKG SWR 1TB (41-60TB) NLT3	$985.00	D1	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	V-MF-N05	VMAX MNFRM PKG SWR 1TB (61-100TB) NLT3	$945.00	D1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	V-MF-N06	VMAX MNFRM PKG SWR 1TB (101-150TB) NLT3	$850.00	D1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	V-MF-N07	VMAX MNFRM PKG SWR 1TB (151-250TB) NLT3	$755.00	D1	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	V-MF-N08	VMAX MNFRM PKG SWR 1TB (251-400TB) NLT3	$660.00	D1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	V-MF-N09	VMAX MNFRM PKG SWR 1TB (401-600TB) NLT3	$575.00	D1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	V-MF-N10	VMAX MNFRM PKG SWR 1TB (601-1000TB) NLT3	$500.00	D1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	V-MF-N11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$435.00	D1	36%	$278.40	$78.30	$0.00	$0.00	$0.00	$0.00	$78.30
5	V-MF-R01	VMAX MNFRM PKG SWR REG 1TB (0-14TB)	$2,565.00	D1	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-R02	VMAX MNFRM PKG SWR REG 1TB (15-25TB)	$2,415.00	D1	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-R03	VMAX MNFRM PKG SWR REG 1TB (26-40TB)	$2,125.00	D1	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	V-MF-R04	VMAX MNFRM PKG SWR REG 1TB (41-60TB)	$1,970.00	D1	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-R05	VMAX MNFRM PKG SWR REG 1TB (61-100TB)	$1,895.00	D1	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-R06	VMAX MNFRM PKG SWR REG 1TB (101-150TB)	$1,700.00	D1	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-R07	VMAX MNFRM PKG SWR REG 1TB (151-250TB)	$1,515.00	D1	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-R08	VMAX MNFRM PKG SWR REG 1TB (251-400TB)	$1,320.00	D1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-R09	VMAX MNFRM PKG SWR REG 1TB (401-600TB)	$1,145.00	D1	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-R10	VMAX MNFRM PKG SWR REG 1TB (601-1000TB)	$995.00	D1	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-R11	VMAX MNFRM PKG SWR REG 1TB (1001 TB+)	$865.00	D1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-RBAS	VMAX MNFRM PKG SWR BASE LICENSE	$30,650.00	D1	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-RUP	VMAX MNFRM PKG SWR BASE UPGRADE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-UPG	VMAX MAINFRAME PKG UPGRADE LICENSE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSA-MSUBASE	VSAM A BASE-3 MSU	$2,370.00	D1	36%	$1,516.80	$426.60	$0.00	$0.00	$0.00	$0.00	$426.60
5	VSA-MSU-M00	VSAM A 4-45 MSU	$470.00	D1	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	VSA-MSU-M01	VSAM A 46-175 MSU	$240.00	D1	36%	$153.60	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	VSA-MSU-M02	VSAM A 176-315 MSU	$170.00	D1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	VSA-MSU-M03	VSAM A 316-575 MSU	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	VSA-MSU-M04	VSAM A 576-875 MSU	$100.00	D1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	VSA-MSU-M05	VSAM A 876-1315 MSU	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	VSA-MSU-M06	VSAM A 1316-1975 MSU	$50.00	D1	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	VSA-MSU-M07	VSAM A 1976 & UP MSU	$20.00	D1	36%	$12.80	$3.60	$0.00	$0.00	$0.00	$0.00	$3.60
5	VSA-MSU-UPG	VSAM A UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSQI-MSUBASE	VSAM QI BASE-3 MSU	$2,370.00	D1	36%	$1,516.80	$426.60	$0.00	$0.00	$0.00	$0.00	$426.60
5	VSQI-MSU-M00	VSAM QI 4-45 MSU	$360.00	D1	36%	$230.40	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	VSQI-MSU-M01	VSAM QI 46-175 MSU	$180.00	D1	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	VSQI-MSU-M02	VSAM QI 176-315 MSU	$120.00	D1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	VSQI-MSU-M03	VSAM QI 316-575 MSU	$90.00	D1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	VSQI-MSU-M04	VSAM QI 576-875 MSU	$70.00	D1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	VSQI-MSU-M05	VSAM QI 876-1315 MSU	$50.00	D1	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	VSQI-MSU-M06	VSAM QI 1316-1975 MSU	$40.00	D1	36%	$25.60	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	VSQI-MSU-M07	VSAM QI 1976 & UP MSU	$20.00	D1	36%	$12.80	$3.60	$0.00	$0.00	$0.00	$0.00	$3.60
5	VSQI-MSU-UPG	VSAM QI UPG	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSS-STDS	PROVIDES VSS SUPPORT	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WLA-SY-T1-4U	CC5.x WLA SYM T1-4 UPG	$0.00	D1	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	WLA-SY-T5-30U	CC5.x WLA SYM T5-30 UPG	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	WLA-SY-T5-35U	CC WLA SYM T5-35 UPG	$0.00	D1	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	WLAUPT1-4	ECC WLA UPGRADE T1-T4	$1,010.00	D1	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	WLAUPT5-12	ECC WLA UPGRADE T5-T12	$3,820.00	D1	36%	$2,444.80	$687.60	$0.00	$0.00	$0.00	$0.00	$687.60
5	YMAX-ENB	SPECIAL PKG SW TITLES FOR YMAX UPGRADE	$256,850.00	D1	36%	$164,384.00	$46,233.00	$0.00	$0.00	$0.00	$0.00	$46,233.00
5	YMAX-LTD	SPECIAL PKG SW TITLES FOR DMX-LITE DEAL	$110,080.00	D1	36%	$70,451.20	$19,814.40	$0.00	$0.00	$0.00	$0.00	$19,814.40
5	Z-COMPAV	Z8PAVMA- NO CHRGE	$0.00	D1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-728	CC / PROSPHERE PKG CLAR CX3-10/CX4-120	$0.00	D2	36%	$0.00	$2,426.40	$0.00	$0.00	$0.00	$0.00	$2,426.40
5	456-103-729	CC / PROSPHERE PKG CLAR CX3-20/CX4-240	$0.00	D2	36%	$0.00	$5,945.40	$0.00	$0.00	$0.00	$0.00	$5,945.40
5	456-103-730	CC / PROSPHERE PKG CLAR CX3-40/CX4-480	$0.00	D2	36%	$0.00	$11,062.80	$0.00	$0.00	$0.00	$0.00	$11,062.80
5	456-103-731	CC / PROSPHERE PKG CLAR CX3-80/CX4-960	$0.00	D2	36%	$0.00	$19,078.20	$0.00	$0.00	$0.00	$0.00	$19,078.20
5	456-104-647	RPSE LOC ARRY LIC - CX1 & CX2 = IC	$0.00	D2	36%	$0.00	$328.50	$0.00	$0.00	$0.00	$0.00	$328.50
5	456-104-648	RPSE LOC ARRY LIC - CX3-10, AX4-5 = IC	$0.00	D2	36%	$0.00	$333.00	$0.00	$0.00	$0.00	$0.00	$333.00
5	456-104-649	RPSE LOC ARRY LIC - CX3-20, CX4-120 = IC	$0.00	D2	36%	$0.00	$490.50	$0.00	$0.00	$0.00	$0.00	$490.50
5	456-104-650	RPSE LOC ARRY LIC- CX3-40, CX4-240 = IC	$0.00	D2	36%	$0.00	$1,413.00	$0.00	$0.00	$0.00	$0.00	$1,413.00
5	456-104-651	RPSE LOC ARRY LIC - CX3-80, CX4-480 = IC	$0.00	D2	36%	$0.00	$2,326.50	$0.00	$0.00	$0.00	$0.00	$2,326.50
5	456-104-652	RPSE LOC ARRY LIC - CX4-960 = IC	$0.00	D2	36%	$0.00	$2,898.00	$0.00	$0.00	$0.00	$0.00	$2,898.00
5	456-104-653	RPSE REM ARRY LIC- CX1 & CX2 = IC	$0.00	D2	36%	$0.00	$643.50	$0.00	$0.00	$0.00	$0.00	$643.50
5	456-104-654	RPSE REM ARRY LIC - CX3-10, AX4-5 = IC	$0.00	D2	36%	$0.00	$657.00	$0.00	$0.00	$0.00	$0.00	$657.00
5	456-104-655	RPSE REM ARRY LIC - CX3-20, CX4-120 = IC	$0.00	D2	36%	$0.00	$1,264.50	$0.00	$0.00	$0.00	$0.00	$1,264.50
5	456-104-656	RPSE REM ARRY LIC - CX3-40, CX4-240 = IC	$0.00	D2	36%	$0.00	$3,334.50	$0.00	$0.00	$0.00	$0.00	$3,334.50
5	456-104-657	RPSE REM ARRY LIC - CX3-80, CX4-480 = IC	$0.00	D2	36%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	456-104-658	RPSE REM ARRY LIC - CX4-960 = IC	$0.00	D2	36%	$0.00	$12,460.50	$0.00	$0.00	$0.00	$0.00	$12,460.50
5	456-104-659	RP/SE REM UG FOR CX1 & CX2 = IC	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	456-104-660	RP/SE REM UG FOR CX3-10, AX4-5 = IC	$0.00	D2	36%	$0.00	$549.00	$0.00	$0.00	$0.00	$0.00	$549.00
5	456-104-661	RP/SE REM UG FOR CX3-20,CX4-120 = IC	$0.00	D2	36%	$0.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	456-104-662	RP/SE REM UG FOR CX3-40, CX4-240 = IC	$0.00	D2	36%	$0.00	$2,632.50	$0.00	$0.00	$0.00	$0.00	$2,632.50
5	456-104-663	RP/SE REM UG FOR CX3-80 CX4-480 = IC	$0.00	D2	36%	$0.00	$4,576.50	$0.00	$0.00	$0.00	$0.00	$4,576.50
5	456-104-664	RP/SE REM UG FOR CX4-960 = IC	$0.00	D2	36%	$0.00	$9,837.00	$0.00	$0.00	$0.00	$0.00	$9,837.00
5	456-104-665	RP/SE LOC UG FOR CX1 & CX2 = IC	$0.00	D2	36%	$0.00	$274.50	$0.00	$0.00	$0.00	$0.00	$274.50
5	456-104-666	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	$0.00	D2	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-104-667	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	$0.00	D2	36%	$0.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	456-104-668	RP/SE LOC UG FOR CX3-40, CX4-240 = IC	$0.00	D2	36%	$0.00	$1,179.00	$0.00	$0.00	$0.00	$0.00	$1,179.00
5	456-104-669	RP/SE LOC UG FOR CX3-80 CX4-480 = IC	$0.00	D2	36%	$0.00	$1,836.00	$0.00	$0.00	$0.00	$0.00	$1,836.00
5	456-104-670	RPSE LOC UG FOR CX4-960 = IC	$0.00	D2	36%	$0.00	$2,286.00	$0.00	$0.00	$0.00	$0.00	$2,286.00
5	456-104-671	RP/SE REM UPGRADE TO LOC & REM = IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-672	RP/SE LOC UPGRADE TO REM = IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-382	SRMSUITE CENTERA (NODE PAIR) =ID	$0.00	D2	36%	$0.00	$534.60	$475.20	$0.00	$0.00	$0.00	$534.60
5	456-105-483	SRMSUITE UPG CENTERA (NODE PAIR) =ID	$0.00	D2	36%	$0.00	$138.60	$123.20	$0.00	$0.00	$0.00	$138.60
5	456-110-777	VIPR SRM CENTERA (NODE PAIR) =ID	$2,970.00	D2	36%	$1,900.80	$534.60	$475.20	$0.00	$0.00	$0.00	$534.60
5	458-000-202	VIPR SRM for CENTERA =ID	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-213	VIPR SRM UPG for CENTERA =ID	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ACLG45-T1	ACCESSLOGIX,FC4500,T1	$0.00	D2	36%	$0.00	$1,116.00	$0.00	$0.00	$0.00	$0.00	$1,116.00
5	ACLG45-T10	ACCESSLOGIX,FC4500,T10	$0.00	D2	36%	$0.00	$8,020.80	$0.00	$0.00	$0.00	$0.00	$8,020.80
5	ACLG45-T11	ACCESSLOGIX,FC4500,T11	$0.00	D2	36%	$0.00	$9,068.40	$0.00	$0.00	$0.00	$0.00	$9,068.40
5	ACLG45-T12	ACCESSLOGIX,FC4500,T12	$0.00	D2	36%	$0.00	$10,114.20	$0.00	$0.00	$0.00	$0.00	$10,114.20
5	ACLG45-T2	ACCESSLOGIX,FC4500,T2	$0.00	D2	36%	$0.00	$1,324.80	$0.00	$0.00	$0.00	$0.00	$1,324.80
5	ACLG45-T3	ACCESSLOGIX,FC4500,T3	$0.00	D2	36%	$0.00	$1,535.40	$0.00	$0.00	$0.00	$0.00	$1,535.40
5	ACLG45-T4	ACCESSLOGIX,FC4500,T4	$0.00	D2	36%	$0.00	$1,744.20	$0.00	$0.00	$0.00	$0.00	$1,744.20
5	ACLG45-T5	ACCESSLOGIX,FC4500,T5	$0.00	D2	36%	$0.00	$2,790.00	$0.00	$0.00	$0.00	$0.00	$2,790.00
5	ACLG45-T6	ACCESSLOGIX,FC4500,T6	$0.00	D2	36%	$0.00	$3,835.80	$0.00	$0.00	$0.00	$0.00	$3,835.80
5	ACLG45-T7	ACCESSLOGIX,FC4500,T7	$0.00	D2	36%	$0.00	$4,883.40	$0.00	$0.00	$0.00	$0.00	$4,883.40
5	ACLG45-T8	ACCESSLOGIX,FC4500,T8	$0.00	D2	36%	$0.00	$5,929.20	$0.00	$0.00	$0.00	$0.00	$5,929.20
5	ACLG45-T9	ACCESSLOGIX,FC4500,T9	$0.00	D2	36%	$0.00	$6,975.00	$0.00	$0.00	$0.00	$0.00	$6,975.00
5	ACLG47-T1	ACCESS LOGIX, FC4700, T1	$0.00	D2	36%	$0.00	$1,116.00	$0.00	$0.00	$0.00	$0.00	$1,116.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ACLG47-T10	ACCESSLOGIX,FC4700,T10	$0.00	D2	36%	$0.00	$8,020.80	$0.00	$0.00	$0.00	$0.00	$8,020.80
5	ACLG47-T11	ACCESSLOGIX,FC4700,T11	$0.00	D2	36%	$0.00	$9,068.40	$0.00	$0.00	$0.00	$0.00	$9,068.40
5	ACLG47-T12	ACCESSLOGIX,FC4700,T12	$0.00	D2	36%	$0.00	$10,114.20	$0.00	$0.00	$0.00	$0.00	$10,114.20
5	ACLG47-T2	ACCESSLOGIX,FC4700,T2	$0.00	D2	36%	$0.00	$1,324.80	$0.00	$0.00	$0.00	$0.00	$1,324.80
5	ACLG47-T3	ACCESSLOGIX,FC4700,T3	$0.00	D2	36%	$0.00	$1,535.40	$0.00	$0.00	$0.00	$0.00	$1,535.40
5	ACLG47-T4	ACCESSLOGIX,FC4700,T4	$0.00	D2	36%	$0.00	$1,744.20	$0.00	$0.00	$0.00	$0.00	$1,744.20
5	ACLG47-T5	ACCESS LOGIX, FC4700, T5	$0.00	D2	36%	$0.00	$2,790.00	$0.00	$0.00	$0.00	$0.00	$2,790.00
5	ACLG47-T6	ACCESSLOGIX,FC4700,T6	$0.00	D2	36%	$0.00	$3,835.80	$0.00	$0.00	$0.00	$0.00	$3,835.80
5	ACLG47-T7	ACCESSLOGIX, FC4700,T7	$0.00	D2	36%	$0.00	$4,883.40	$0.00	$0.00	$0.00	$0.00	$4,883.40
5	ACLG47-T8	ACCESSLOGIX,FC4700,T8	$0.00	D2	36%	$0.00	$5,929.20	$0.00	$0.00	$0.00	$0.00	$5,929.20
5	ACLG47-T9	ACCESSLOGIX,FC4700,T9	$0.00	D2	36%	$0.00	$6,975.00	$0.00	$0.00	$0.00	$0.00	$6,975.00
5	AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	$0.00	D2	36%	$0.00	$1,215.00	$0.00	$0.00	$0.00	$0.00	$1,215.00
5	AFS-240	EMC ADVANCED FAST SUITE FOR THE CX4-240	$0.00	D2	36%	$0.00	$6,075.00	$0.00	$0.00	$0.00	$0.00	$6,075.00
5	AFS-240UPG	FAST SUITE- UPGRADE TO CX4-240 PLATFORM	$0.00	D2	36%	$0.00	$6,075.00	$0.00	$0.00	$0.00	$0.00	$6,075.00
5	AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	$0.00	D2	36%	$0.00	$15,795.00	$0.00	$0.00	$0.00	$0.00	$15,795.00
5	AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	$0.00	D2	36%	$0.00	$15,795.00	$0.00	$0.00	$0.00	$0.00	$15,795.00
5	AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	$0.00	D2	36%	$0.00	$25,515.00	$0.00	$0.00	$0.00	$0.00	$25,515.00
5	AFS-960UPG	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	$0.00	D2	36%	$0.00	$25,515.00	$0.00	$0.00	$0.00	$0.00	$25,515.00
5	AL200-DAE	ACCESS LOGIX - CX200 DAE	$0.00	D2	36%	$0.00	$1,134.00	$1,058.00	$0.00	$0.00	$0.00	$1,134.00
5	AL200-DPE	ACCESS LOGIX - CX200 DPE	$0.00	D2	36%	$0.00	$284.00	$265.00	$0.00	$0.00	$0.00	$284.00
5	AL200-KIT	CX200 ACCESS LOGIX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL200-KIT303	CX200 ACC LGX V2.04 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL200-KIT308	CX200 ACC LGX V2.05 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL200T1-T4	Ac Lgx CX200 Cap Upg T1-T4	$0.00	D2	36%	$0.00	$101.00	$95.00	$0.00	$0.00	$0.00	$101.00
5	AL200T5-T12	AC Lgx CX200 Cap Upg T5-T12	$0.00	D2	36%	$0.00	$203.00	$189.00	$0.00	$0.00	$0.00	$203.00
5	AL400-KIT	CX400 ACCESS LOGIX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL400-KIT303	CX400 ACC LGX V2.04 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL400-KIT308	CX400 ACC LGX V2.05 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL400-NAS	CX400 ACCESSLOGIX FOR NAS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL400-T1	CX400 ACCESS LOGIX TIER 1	$0.00	D2	36%	$0.00	$651.00	$0.00	$0.00	$0.00	$0.00	$651.00
5	AL400-T10	CX400 ACCESS LOGIX TIER 10	$0.00	D2	36%	$0.00	$3,459.00	$0.00	$0.00	$0.00	$0.00	$3,459.00
5	AL400-T11	CX400 ACCESS LOGIX TIER 11	$0.00	D2	36%	$0.00	$3,459.00	$0.00	$0.00	$0.00	$0.00	$3,459.00
5	AL400-T12	CX400 ACCESS LOGIX TIER 12	$0.00	D2	36%	$0.00	$3,459.00	$0.00	$0.00	$0.00	$0.00	$3,459.00
5	AL400T1-T4	CX400 ACCESS-LGX UPG	$0.00	D2	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	AL400-T2	CX400 ACCESS LOGIX TIER 2	$0.00	D2	36%	$0.00	$773.00	$0.00	$0.00	$0.00	$0.00	$773.00
5	AL400-T3	CX400 ACCESS LOGIX TIER 3	$0.00	D2	36%	$0.00	$895.00	$0.00	$0.00	$0.00	$0.00	$895.00
5	AL400-T4	CX400 ACCESS LOGIX TIER 4	$0.00	D2	36%	$0.00	$1,016.00	$0.00	$0.00	$0.00	$0.00	$1,016.00
5	AL400-T5	CX400 ACCESS LOGIX TIER 5	$0.00	D2	36%	$0.00	$1,628.00	$0.00	$0.00	$0.00	$0.00	$1,628.00
5	AL400T5-T12	CX400 ACCESS-LGX UPG	$0.00	D2	36%	$0.00	$523.80	$0.00	$0.00	$0.00	$0.00	$523.80
5	AL400T5-T8	CX400 ACCESS-LGX UPG	$0.00	D2	36%	$0.00	$523.80	$0.00	$0.00	$0.00	$0.00	$523.80
5	AL400-T6	CX400 ACCESS LOGIX TIER 6	$0.00	D2	36%	$0.00	$2,239.00	$0.00	$0.00	$0.00	$0.00	$2,239.00
5	AL400-T7	CX400 ACCESS LOGIX TIER 7	$0.00	D2	36%	$0.00	$2,848.00	$0.00	$0.00	$0.00	$0.00	$2,848.00
5	AL400-T8	CX400 ACCESS LOGIX TIER 8	$0.00	D2	36%	$0.00	$3,459.00	$0.00	$0.00	$0.00	$0.00	$3,459.00
5	AL400-T9	CX400 ACCESS LOGIX TIER 9	$0.00	D2	36%	$0.00	$3,459.00	$0.00	$0.00	$0.00	$0.00	$3,459.00
5	AL400T9-T12	CX400 ACCESS-LGX UPG	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	$0.00	D2	36%	$0.00	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	$0.00	D2	36%	$0.00	$1,045.80	$0.00	$0.00	$0.00	$0.00	$1,045.80
5	AL600-KIT	CX600 ACCESS LOGIX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL600-KIT303	CX600 ACC LGX V2.04 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL600-KIT308	CX600 ACC LGX V2.05 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL600-NAS	CX600 ACCESSLOGIX FOR NAS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AL600-T1	CX600 ACCESS LOGIX TIER 1	$0.00	D2	36%	$0.00	$1,302.00	$0.00	$0.00	$0.00	$0.00	$1,302.00
5	AL600-T10	CX600 ACCESS LOGIX TIER 10	$0.00	D2	36%	$0.00	$9,358.00	$0.00	$0.00	$0.00	$0.00	$9,358.00
5	AL600-T11	CX600 ACCESS LOGIX TIER 11	$0.00	D2	36%	$0.00	$10,580.00	$0.00	$0.00	$0.00	$0.00	$10,580.00
5	AL600-T12	CX600 ACCESS LOGIX TIER 12	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T13	CX600 ACCESS LOGIX TIER 13	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T14	CX600 ACCESS LOGIX TIER 14	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T15	CX600 ACCESS LOGIX TIER 15	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T16	CX600 ACCESS LOGIX TIER 16	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T17	CX600 ACCESS LOGIX TIER 17	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T18	CX600 ACCESS LOGIX TIER 18	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T19	CX600 ACCESS LOGIX T19	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T2	CX600 ACCESS LOGIX TIER 2	$0.00	D2	36%	$0.00	$1,546.00	$0.00	$0.00	$0.00	$0.00	$1,546.00
5	AL600-T20	CX600 ACCESS LOGIX T20	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T21	CX600 ACCESS LOGIX T21	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T22	CX600 ACCESS LOGIX T22	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T23	CX600 ACCESS LOGIX T23	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T24	CX600 ACCESS LOGIX T24	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T25	CX600 ACCESS LOGIX T25	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T26	CX600 ACCESS LOGIX T26	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T27	CX600 ACCESS LOGIX T27	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T28	CX600 ACCESS LOGIX T28	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T29	CX600 ACCESS LOGIX T29	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T3	CX600 ACCESS LOGIX TIER 3	$0.00	D2	36%	$0.00	$1,792.00	$0.00	$0.00	$0.00	$0.00	$1,792.00
5	AL600-T30	CX600 ACCESS LOGIX T30	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T31	CX600 ACCESS LOGIX T31	$0.00	D2	36%	$0.00	$11,801.00	$0.00	$0.00	$0.00	$0.00	$11,801.00
5	AL600-T4	CX600 ACCESS LOGIX TIER 4	$0.00	D2	36%	$0.00	$2,036.00	$0.00	$0.00	$0.00	$0.00	$2,036.00
5	AL600-T5	CX600 ACCESS LOGIX TIER 5	$0.00	D2	36%	$0.00	$3,255.00	$0.00	$0.00	$0.00	$0.00	$3,255.00
5	AL600-T6	CX600 ACCESS LOGIX TIER 6	$0.00	D2	36%	$0.00	$4,476.00	$0.00	$0.00	$0.00	$0.00	$4,476.00
5	AL600-T7	CX600 ACCESS LOGIX TIER 7	$0.00	D2	36%	$0.00	$5,698.00	$0.00	$0.00	$0.00	$0.00	$5,698.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL600-T8	CX600 ACCESS LOGIX TIER 8	$0.00	D2	36%	$0.00	$6,917.00	$0.00	$0.00	$0.00	$0.00	$6,917.00
5	AL600-T9	CX600 ACCESS LOGIX TIER 9	$0.00	D2	36%	$0.00	$8,138.00	$0.00	$0.00	$0.00	$0.00	$8,138.00
5	ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	$7,750.00	D2	36%	$4,960.00	$1,395.00	$0.00	$0.00	$0.00	$0.00	$1,395.00
5	ALGX-SM-UPG	ACCESS LOGIX-SAN MGR UPG	$0.00	D2	36%	$0.00	$1,395.00	$0.00	$0.00	$0.00	$0.00	$1,395.00
5	AL-NAS	ACCESS LOGIX FOR NAS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALT13-T31	ACCESS-LGX UPG T13-T31	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALT1-T4	ACCESS-LGX UPG T1-T4	$0.00	D2	36%	$0.00	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	ALT5-T12	ACCESS-LGX UPG T5-T12	$0.00	D2	36%	$0.00	$1,045.80	$0.00	$0.00	$0.00	$0.00	$1,045.80
5	ALT5-T31	ACCESS-LGX UPG T5-T31	$0.00	D2	36%	$0.00	$1,045.80	$0.00	$0.00	$0.00	$0.00	$1,045.80
5	ALX2-X4UP-T1	AC Lgx CX200 to 400 Upg TIER 1	$0.00	D2	36%	$0.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	ALX2-X4UP-T10	AC Lgx CX200 to 400 Upg TIER 10	$0.00	D2	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	ALX2-X4UP-T11	AC Lgx CX200 to 400 Upg TIER 11	$0.00	D2	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	ALX2-X4UP-T12	AC Lgx CX200 to 400 Upg TIER 12	$0.00	D2	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	ALX2-X4UP-T2	AC Lgx CX200 to 400 Upg TIER 2	$0.00	D2	36%	$0.00	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	ALX2-X4UP-T3	AC Lgx CX200 to 400 Upg TIER 3	$0.00	D2	36%	$0.00	$453.60	$0.00	$0.00	$0.00	$0.00	$453.60
5	ALX2-X4UP-T4	AC Lgx CX200 to 400 Upg TIER 4	$0.00	D2	36%	$0.00	$446.40	$0.00	$0.00	$0.00	$0.00	$446.40
5	ALX2-X4UP-T5	AC Lgx CX200 to 400 Upg TIER 5	$0.00	D2	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	ALX2-X4UP-T6	AC Lgx CX200 to 400 Upg TIER 6	$0.00	D2	36%	$0.00	$1,213.20	$0.00	$0.00	$0.00	$0.00	$1,213.20
5	ALX2-X4UP-T7	AC Lgx CX200 to 400 Upg TIER 7	$0.00	D2	36%	$0.00	$1,596.60	$0.00	$0.00	$0.00	$0.00	$1,596.60
5	ALX2-X4UP-T8	AC Lgx CX200 to 400 Upg TIER 8	$0.00	D2	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	ALX2-X4UP-T9	AC Lgx CX200 to 400 Upg TIER 9	$0.00	D2	36%	$0.00	$1,981.80	$0.00	$0.00	$0.00	$0.00	$1,981.80
5	ALX2-X6UP-T1	AC Lgx CX200 to 600 Upg TIER 1	$0.00	D2	36%	$0.00	$934.20	$0.00	$0.00	$0.00	$0.00	$934.20
5	ALX2-X6UP-T10	AC Lgx CX200 to 600 Upg TIER 10	$0.00	D2	36%	$0.00	$5,497.20	$0.00	$0.00	$0.00	$0.00	$5,497.20
5	ALX2-X6UP-T11	AC Lgx CX200 to 600 Upg TIER 11	$0.00	D2	36%	$0.00	$6,264.00	$0.00	$0.00	$0.00	$0.00	$6,264.00
5	ALX2-X6UP-T12	AC Lgx CX200 to 600 Upg TIER 12	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T13	AC Lgx CX200 to 600 Upg TIER 13	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T14	AC Lgx CX200 to 600 Upg TIER 14	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T15	AC Lgx CX200 to 600 Upg TIER 15	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T16	AC Lgx CX200 to 600 Upg TIER 16	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T17	AC Lgx CX200 to 600 Upg TIER 17	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T18	AC Lgx CX200 to 600 Upg TIER 18	$0.00	D2	36%	$0.00	$7,030.80	$0.00	$0.00	$0.00	$0.00	$7,030.80
5	ALX2-X6UP-T2	AC Lgx CX200 to 600 Upg TIER 2	$0.00	D2	36%	$0.00	$921.60	$0.00	$0.00	$0.00	$0.00	$921.60
5	ALX2-X6UP-T3	AC Lgx CX200 to 600 Upg TIER 3	$0.00	D2	36%	$0.00	$907.20	$0.00	$0.00	$0.00	$0.00	$907.20
5	ALX2-X6UP-T4	AC Lgx CX200 to 600 Upg TIER 4	$0.00	D2	36%	$0.00	$892.80	$0.00	$0.00	$0.00	$0.00	$892.80
5	ALX2-X6UP-T5	AC Lgx CX200 to 600 Upg TIER 5	$0.00	D2	36%	$0.00	$1,659.60	$0.00	$0.00	$0.00	$0.00	$1,659.60
5	ALX2-X6UP-T6	AC Lgx CX200 to 600 Upg TIER 6	$0.00	D2	36%	$0.00	$2,428.20	$0.00	$0.00	$0.00	$0.00	$2,428.20
5	ALX2-X6UP-T7	AC Lgx CX200 to 600 Upg TIER 7	$0.00	D2	36%	$0.00	$3,195.00	$0.00	$0.00	$0.00	$0.00	$3,195.00
5	ALX2-X6UP-T8	AC Lgx CX200 to 600 Upg TIER 8	$0.00	D2	36%	$0.00	$3,961.80	$0.00	$0.00	$0.00	$0.00	$3,961.80
5	ALX2-X6UP-T9	AC Lgx CX200 to 600 Upg TIER 9	$0.00	D2	36%	$0.00	$4,728.60	$0.00	$0.00	$0.00	$0.00	$4,728.60
5	ALX4-X6UP-T01	ACCLGX UPG CX4 TO CX6 T1	$0.00	D2	36%	$0.00	$558.00	$0.00	$0.00	$0.00	$0.00	$558.00
5	ALX4-X6UP-T02	ACCLGX UPG CX4 TO CX6 T2	$0.00	D2	36%	$0.00	$662.40	$0.00	$0.00	$0.00	$0.00	$662.40
5	ALX4-X6UP-T03	ACCLGX UPG CX4 TO CX6 T3	$0.00	D2	36%	$0.00	$766.80	$0.00	$0.00	$0.00	$0.00	$766.80
5	ALX4-X6UP-T04	ACCLGX UPG CX4 TO CX6 T4	$0.00	D2	36%	$0.00	$871.20	$0.00	$0.00	$0.00	$0.00	$871.20
5	ALX4-X6UP-T05	ACCLGX UPG CX4 TO CX6 T5	$0.00	D2	36%	$0.00	$1,395.00	$0.00	$0.00	$0.00	$0.00	$1,395.00
5	ALX4-X6UP-T06	ACCLGX UPG CX4 TO CX6 T6	$0.00	D2	36%	$0.00	$1,918.80	$0.00	$0.00	$0.00	$0.00	$1,918.80
5	ALX4-X6UP-T07	ACCLGX UPG CX4 TO CX6 T7	$0.00	D2	36%	$0.00	$2,440.80	$0.00	$0.00	$0.00	$0.00	$2,440.80
5	ALX4-X6UP-T08	ACCLGX UPG CX4 TO CX6 T8	$0.00	D2	36%	$0.00	$2,964.60	$0.00	$0.00	$0.00	$0.00	$2,964.60
5	ALX4-X6UP-T09	ACCLGX UPG CX4 TO CX6 T9	$0.00	D2	36%	$0.00	$3,488.40	$0.00	$0.00	$0.00	$0.00	$3,488.40
5	ALX4-X6UP-T10	ACCLGX UPG CX4 TO CX6 T10	$0.00	D2	36%	$0.00	$4,010.40	$0.00	$0.00	$0.00	$0.00	$4,010.40
5	ALX4-X6UP-T11	ACCLGX UPG CX4 TO CX6 T11	$0.00	D2	36%	$0.00	$4,534.20	$0.00	$0.00	$0.00	$0.00	$4,534.20
5	ALX4-X6UP-T12	ACCLGX UPG CX4 TO CX6 T12	$0.00	D2	36%	$0.00	$5,056.20	$0.00	$0.00	$0.00	$0.00	$5,056.20
5	ARMCL-T1-5U	CC5.1 CL ARM T1-5 UPG	$0.00	D2	36%	$0.00	$419.40	$0.00	$0.00	$0.00	$0.00	$419.40
5	ARMCL-T6-T31U	CC5.1 CL ARM T6-31 UPG	$0.00	D2	36%	$0.00	$1,535.40	$0.00	$0.00	$0.00	$0.00	$1,535.40
5	ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AYZ4-120UPG	NAVI/Uni ANALYZER Upg CX4-120	$0.00	D2	36%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	AYZ4-240UPG	NAVI/Uni ANALYZER Upg CX4-240	$0.00	D2	36%	$0.00	$2,070.00	$0.00	$0.00	$0.00	$0.00	$2,070.00
5	AYZ4-480UPG	NAVI/Uni ANALYZER Upg CX4-480	$0.00	D2	36%	$0.00	$5,274.00	$0.00	$0.00	$0.00	$0.00	$5,274.00
5	AYZ4-960UPG	NAVI/Uni ANALYZER Upg CX4-960	$0.00	D2	36%	$0.00	$8,694.00	$0.00	$0.00	$0.00	$0.00	$8,694.00
5	AYZT13-T31	NAVI ANALYZER T13-T31	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AYZT1-T4	NAVI ANALYZER, T1-T4	$0.00	D2	36%	$0.00	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	AYZT5-T12	NAVI ANALYZER, T5-T12	$0.00	D2	36%	$0.00	$599.40	$0.00	$0.00	$0.00	$0.00	$599.40
5	AYZT5-T31	NAVI ANALYZER T5-T31	$0.00	D2	36%	$0.00	$599.40	$0.00	$0.00	$0.00	$0.00	$599.40
5	CC-AM-CL-T1	CC5.x ARM-CLAR T1	$0.00	D2	36%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	CC-AM-CL-T10	CC5.x ARM-CLAR T10	$0.00	D2	36%	$0.00	$9,603.00	$0.00	$0.00	$0.00	$0.00	$9,603.00
5	CC-AM-CL-T11	CC5.x ARM-CLAR T11	$0.00	D2	36%	$0.00	$11,138.40	$0.00	$0.00	$0.00	$0.00	$11,138.40
5	CC-AM-CL-T12	CC5.x ARM-CLAR T12	$0.00	D2	36%	$0.00	$12,673.80	$0.00	$0.00	$0.00	$0.00	$12,673.80
5	CC-AM-CL-T13	CC5.x ARM-CLAR T13	$0.00	D2	36%	$0.00	$14,209.20	$0.00	$0.00	$0.00	$0.00	$14,209.20
5	CC-AM-CL-T14	CC5.x ARM-CLAR T14	$0.00	D2	36%	$0.00	$15,744.60	$0.00	$0.00	$0.00	$0.00	$15,744.60
5	CC-AM-CL-T15	CC5.x ARM-CLAR T15	$0.00	D2	36%	$0.00	$17,280.00	$0.00	$0.00	$0.00	$0.00	$17,280.00
5	CC-AM-CL-T16	CC5.x ARM-CLAR T16	$0.00	D2	36%	$0.00	$18,815.40	$0.00	$0.00	$0.00	$0.00	$18,815.40
5	CC-AM-CL-T17	CC5.x ARM-CLAR T17	$0.00	D2	36%	$0.00	$20,350.80	$0.00	$0.00	$0.00	$0.00	$20,350.80
5	CC-AM-CL-T18	CC5.x ARM-CLAR T18	$0.00	D2	36%	$0.00	$21,886.20	$0.00	$0.00	$0.00	$0.00	$21,886.20
5	CC-AM-CL-T19	CC5.x ARM-CLAR T19	$0.00	D2	36%	$0.00	$23,421.60	$0.00	$0.00	$0.00	$0.00	$23,421.60
5	CC-AM-CL-T2	CC5.x ARM-CLAR T2	$0.00	D2	36%	$0.00	$1,089.00	$0.00	$0.00	$0.00	$0.00	$1,089.00
5	CC-AM-CL-T20	CC5.x ARM-CLAR T20	$0.00	D2	36%	$0.00	$24,957.00	$0.00	$0.00	$0.00	$0.00	$24,957.00
5	CC-AM-CL-T21	CC5.x ARM-CLAR T21	$0.00	D2	36%	$0.00	$26,492.40	$0.00	$0.00	$0.00	$0.00	$26,492.40
5	CC-AM-CL-T22	CC5.x ARM-CLAR T22	$0.00	D2	36%	$0.00	$28,027.80	$0.00	$0.00	$0.00	$0.00	$28,027.80
5	CC-AM-CL-T23	CC5.x ARM-CLAR T23	$0.00	D2	36%	$0.00	$29,563.20	$0.00	$0.00	$0.00	$0.00	$29,563.20
5	CC-AM-CL-T24	CC5.x ARM-CLAR T24	$0.00	D2	36%	$0.00	$31,098.60	$0.00	$0.00	$0.00	$0.00	$31,098.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-AM-CL-T25	CC5.x ARM-CLAR T25	$0.00	D2	36%	$0.00	$32,634.00	$0.00	$0.00	$0.00	$0.00	$32,634.00
5	CC-AM-CL-T26	CC5.x ARM-CLAR T26	$0.00	D2	36%	$0.00	$34,169.40	$0.00	$0.00	$0.00	$0.00	$34,169.40
5	CC-AM-CL-T27	CC5.x ARM-CLAR T27	$0.00	D2	36%	$0.00	$35,704.80	$0.00	$0.00	$0.00	$0.00	$35,704.80
5	CC-AM-CL-T28	CC5.x ARM-CLAR T28	$0.00	D2	36%	$0.00	$37,240.20	$0.00	$0.00	$0.00	$0.00	$37,240.20
5	CC-AM-CL-T29	CC5.x ARM-CLAR T29	$0.00	D2	36%	$0.00	$38,775.60	$0.00	$0.00	$0.00	$0.00	$38,775.60
5	CC-AM-CL-T3	CC5.x ARM-CLAR T3	$0.00	D2	36%	$0.00	$1,368.00	$0.00	$0.00	$0.00	$0.00	$1,368.00
5	CC-AM-CL-T30	CC5.x ARM-CLAR T30	$0.00	D2	36%	$0.00	$40,311.00	$0.00	$0.00	$0.00	$0.00	$40,311.00
5	CC-AM-CL-T31	CC5.x ARM-CLAR T31	$0.00	D2	36%	$0.00	$41,846.40	$0.00	$0.00	$0.00	$0.00	$41,846.40
5	CC-AM-CL-T4	CC5.x ARM-CLAR T4	$0.00	D2	36%	$0.00	$1,647.00	$0.00	$0.00	$0.00	$0.00	$1,647.00
5	CC-AM-CL-T5	CC5.x ARM-CLAR T5	$0.00	D2	36%	$0.00	$1,926.00	$0.00	$0.00	$0.00	$0.00	$1,926.00
5	CC-AM-CL-T6	CC5.x ARM-CLAR T6	$0.00	D2	36%	$0.00	$3,461.40	$0.00	$0.00	$0.00	$0.00	$3,461.40
5	CC-AM-CL-T7	CC5.x ARM-CLAR T7	$0.00	D2	36%	$0.00	$4,996.80	$0.00	$0.00	$0.00	$0.00	$4,996.80
5	CC-AM-CL-T8	CC5.x ARM-CLAR T8	$0.00	D2	36%	$0.00	$6,532.20	$0.00	$0.00	$0.00	$0.00	$6,532.20
5	CC-AM-CL-T9	CC5.x ARM-CLAR T9	$0.00	D2	36%	$0.00	$8,067.60	$0.00	$0.00	$0.00	$0.00	$8,067.60
5	CC-CLKEY	CC CLARIION KEY	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-CLPKLT-T01	CC CLARIION PKG LITE T01	$0.00	D2	36%	$0.00	$878.40	$0.00	$0.00	$0.00	$0.00	$878.40
5	CC-CLPKLT-T02	CC CLARIION PKG LITE T02	$0.00	D2	36%	$0.00	$1,130.40	$0.00	$0.00	$0.00	$0.00	$1,130.40
5	CC-CLPKLT-T03	CC CLARIION PKG LITE T03	$0.00	D2	36%	$0.00	$1,382.40	$0.00	$0.00	$0.00	$0.00	$1,382.40
5	CC-CLPKLT-T04	CC CLARIION PKG LITE T04	$0.00	D2	36%	$0.00	$1,634.40	$0.00	$0.00	$0.00	$0.00	$1,634.40
5	CC-CLPKLT-T05	CC CLARIION PKG LITE T05	$0.00	D2	36%	$0.00	$2,876.40	$0.00	$0.00	$0.00	$0.00	$2,876.40
5	CC-CLPKLT-T06	CC CLARIION PKG LITE T06	$0.00	D2	36%	$0.00	$4,118.40	$0.00	$0.00	$0.00	$0.00	$4,118.40
5	CC-CLPKLT-T07	CC CLARIION PKG LITE T07	$0.00	D2	36%	$0.00	$5,360.40	$0.00	$0.00	$0.00	$0.00	$5,360.40
5	CC-CLPKLT-T08	CC CLARIION PKG LITE T08	$0.00	D2	36%	$0.00	$6,602.40	$0.00	$0.00	$0.00	$0.00	$6,602.40
5	CC-CLPKLT-T09	CC CLARIION PKG LITE T09	$0.00	D2	36%	$0.00	$7,844.40	$0.00	$0.00	$0.00	$0.00	$7,844.40
5	CC-CLPKLT-T10	CC CLARIION PKG LITE T10	$0.00	D2	36%	$0.00	$9,086.40	$0.00	$0.00	$0.00	$0.00	$9,086.40
5	CC-CLPKLT-T11	CC CLARIION PKG LITE T11	$0.00	D2	36%	$0.00	$10,328.40	$0.00	$0.00	$0.00	$0.00	$10,328.40
5	CC-CLPKLT-T12	CC CLARIION PKG LITE T12	$0.00	D2	36%	$0.00	$11,570.40	$0.00	$0.00	$0.00	$0.00	$11,570.40
5	CC-CLPKLT-T13	CC CLARIION PKG LITE T13	$0.00	D2	36%	$0.00	$12,812.40	$0.00	$0.00	$0.00	$0.00	$12,812.40
5	CC-CLPKLT-T14	CC CLARIION PKG LITE T14	$0.00	D2	36%	$0.00	$14,054.40	$0.00	$0.00	$0.00	$0.00	$14,054.40
5	CC-CLPKLT-T15	CC CLARIION PKG LITE T15	$0.00	D2	36%	$0.00	$15,296.40	$0.00	$0.00	$0.00	$0.00	$15,296.40
5	CC-CLPKLT-T16	CC CLARIION PKG LITE T16	$0.00	D2	36%	$0.00	$16,538.40	$0.00	$0.00	$0.00	$0.00	$16,538.40
5	CC-CLPKLT-T17	CC CLARIION PKG LITE T17	$0.00	D2	36%	$0.00	$17,780.40	$0.00	$0.00	$0.00	$0.00	$17,780.40
5	CC-CLPKLT-T18	CC CLARIION PKG LITE T18	$0.00	D2	36%	$0.00	$19,022.40	$0.00	$0.00	$0.00	$0.00	$19,022.40
5	CC-CLPKLT-T19	CC CLARIION PKG LITE T19	$0.00	D2	36%	$0.00	$20,264.40	$0.00	$0.00	$0.00	$0.00	$20,264.40
5	CC-CLPKLT-T20	CC CLARIION PKG LITE T20	$0.00	D2	36%	$0.00	$21,506.40	$0.00	$0.00	$0.00	$0.00	$21,506.40
5	CC-CLPKLT-T21	CC CLARIION PKG LITE T21	$0.00	D2	36%	$0.00	$22,748.40	$0.00	$0.00	$0.00	$0.00	$22,748.40
5	CC-CLPKLT-T22	CC CLARIION PKG LITE T22	$0.00	D2	36%	$0.00	$23,990.40	$0.00	$0.00	$0.00	$0.00	$23,990.40
5	CC-CLPKLT-T23	CC CLARIION PKG LITE T23	$0.00	D2	36%	$0.00	$25,232.40	$0.00	$0.00	$0.00	$0.00	$25,232.40
5	CC-CLPKLT-T24	CC CLARIION PKG LITE T24	$0.00	D2	36%	$0.00	$26,474.40	$0.00	$0.00	$0.00	$0.00	$26,474.40
5	CC-CLPKLT-T25	CC CLARIION PKG LITE T25	$0.00	D2	36%	$0.00	$27,716.40	$0.00	$0.00	$0.00	$0.00	$27,716.40
5	CC-CLPKLT-T26	CC CLARIION PKG LITE T26	$0.00	D2	36%	$0.00	$28,958.40	$0.00	$0.00	$0.00	$0.00	$28,958.40
5	CC-CLPKLT-T27	CC CLARIION PKG LITE T27	$0.00	D2	36%	$0.00	$30,200.40	$0.00	$0.00	$0.00	$0.00	$30,200.40
5	CC-CLPKLT-T28	CC CLARIION PKG LITE T28	$0.00	D2	36%	$0.00	$31,442.40	$0.00	$0.00	$0.00	$0.00	$31,442.40
5	CC-CLPKLT-T29	CC CLARIION PKG LITE T29	$0.00	D2	36%	$0.00	$32,684.40	$0.00	$0.00	$0.00	$0.00	$32,684.40
5	CC-CLPKLT-T30	CC CLARIION PKG LITE T30	$0.00	D2	36%	$0.00	$33,926.40	$0.00	$0.00	$0.00	$0.00	$33,926.40
5	CC-CLPKLT-T31	CC CLARIION PKG LITE T31	$0.00	D2	36%	$0.00	$35,168.40	$0.00	$0.00	$0.00	$0.00	$35,168.40
5	CC-CLPK-T1	CC511 CLARIION PKG T1	$0.00	D2	36%	$0.00	$1,292.40	$0.00	$0.00	$0.00	$0.00	$1,292.40
5	CC-CLPK-T10	CC511 CLARIION PKG T10	$0.00	D2	36%	$0.00	$13,960.80	$0.00	$0.00	$0.00	$0.00	$13,960.80
5	CC-CLPK-T11	CC511 CLARIION PKG T11	$0.00	D2	36%	$0.00	$15,994.80	$0.00	$0.00	$0.00	$0.00	$15,994.80
5	CC-CLPK-T12	CC511 CLARIION PKG T12	$0.00	D2	36%	$0.00	$18,028.80	$0.00	$0.00	$0.00	$0.00	$18,028.80
5	CC-CLPK-T13	CC511 CLARIION PKG T13	$0.00	D2	36%	$0.00	$20,062.80	$0.00	$0.00	$0.00	$0.00	$20,062.80
5	CC-CLPK-T14	CC511 CLARIION PKG T14	$0.00	D2	36%	$0.00	$22,096.80	$0.00	$0.00	$0.00	$0.00	$22,096.80
5	CC-CLPK-T15	CC511 CLARIION PKG T15	$0.00	D2	36%	$0.00	$24,130.80	$0.00	$0.00	$0.00	$0.00	$24,130.80
5	CC-CLPK-T16	CC511 CLARIION PKG T16	$0.00	D2	36%	$0.00	$26,164.80	$0.00	$0.00	$0.00	$0.00	$26,164.80
5	CC-CLPK-T17	CC511 CLARIION PKG T17	$0.00	D2	36%	$0.00	$28,198.80	$0.00	$0.00	$0.00	$0.00	$28,198.80
5	CC-CLPK-T18	CC511 CLARIION PKG T18	$0.00	D2	36%	$0.00	$30,232.80	$0.00	$0.00	$0.00	$0.00	$30,232.80
5	CC-CLPK-T19	CC511 CLARIION PKG T19	$0.00	D2	36%	$0.00	$32,266.80	$0.00	$0.00	$0.00	$0.00	$32,266.80
5	CC-CLPK-T2	CC511 CLARIION PKG T2	$0.00	D2	36%	$0.00	$1,670.40	$0.00	$0.00	$0.00	$0.00	$1,670.40
5	CC-CLPK-T20	CC511 CLARIION PKG T20	$0.00	D2	36%	$0.00	$34,300.80	$0.00	$0.00	$0.00	$0.00	$34,300.80
5	CC-CLPK-T21	CC511 CLARIION PKG T21	$0.00	D2	36%	$0.00	$36,334.80	$0.00	$0.00	$0.00	$0.00	$36,334.80
5	CC-CLPK-T22	CC511 CLARIION PKG T22	$0.00	D2	36%	$0.00	$38,368.80	$0.00	$0.00	$0.00	$0.00	$38,368.80
5	CC-CLPK-T23	CC511 CLARIION PKG T23	$0.00	D2	36%	$0.00	$40,402.80	$0.00	$0.00	$0.00	$0.00	$40,402.80
5	CC-CLPK-T24	CC511 CLARIION PKG T24	$0.00	D2	36%	$0.00	$42,436.80	$0.00	$0.00	$0.00	$0.00	$42,436.80
5	CC-CLPK-T25	CC511 CLARIION PKG T25	$0.00	D2	36%	$0.00	$44,469.00	$0.00	$0.00	$0.00	$0.00	$44,469.00
5	CC-CLPK-T26	CC511 CLARIION PKG T26	$0.00	D2	36%	$0.00	$46,503.00	$0.00	$0.00	$0.00	$0.00	$46,503.00
5	CC-CLPK-T27	CC511 CLARIION PKG T27	$0.00	D2	36%	$0.00	$48,537.00	$0.00	$0.00	$0.00	$0.00	$48,537.00
5	CC-CLPK-T28	CC511 CLARIION PKG T28	$0.00	D2	36%	$0.00	$50,571.00	$0.00	$0.00	$0.00	$0.00	$50,571.00
5	CC-CLPK-T29	CC511 CLARIION PKG T29	$0.00	D2	36%	$0.00	$52,605.00	$0.00	$0.00	$0.00	$0.00	$52,605.00
5	CC-CLPK-T3	CC511 CLARIION PKG T3	$0.00	D2	36%	$0.00	$2,046.60	$0.00	$0.00	$0.00	$0.00	$2,046.60
5	CC-CLPK-T30	CC511 CLARIION PKG T30	$0.00	D2	36%	$0.00	$54,639.00	$0.00	$0.00	$0.00	$0.00	$54,639.00
5	CC-CLPK-T31	CC511 CLARIION PKG T31	$0.00	D2	36%	$0.00	$56,673.00	$0.00	$0.00	$0.00	$0.00	$56,673.00
5	CC-CLPK-T4	CC511 CLARIION PKG T4	$0.00	D2	36%	$0.00	$2,422.80	$0.00	$0.00	$0.00	$0.00	$2,422.80
5	CC-CLPK-T5	CC511 CLARIION PKG T5	$0.00	D2	36%	$0.00	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	CC-CLPK-T6	CC511 CLARIION PKG T6	$0.00	D2	36%	$0.00	$5,824.80	$0.00	$0.00	$0.00	$0.00	$5,824.80
5	CC-CLPK-T7	CC511 CLARIION PKG T7	$0.00	D2	36%	$0.00	$7,858.80	$0.00	$0.00	$0.00	$0.00	$7,858.80
5	CC-CLPK-T8	CC511 CLARIION PKG T8	$0.00	D2	36%	$0.00	$9,892.80	$0.00	$0.00	$0.00	$0.00	$9,892.80
5	CC-CLPK-T9	CC511 CLARIION PKG T9	$0.00	D2	36%	$0.00	$11,926.80	$0.00	$0.00	$0.00	$0.00	$11,926.80
5	CC-PFM-CL-T01	PERF MGR CL 0-.250	$0.00	D2	36%	$0.00	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	CC-PFM-CL-T02	PERF MGR CL .251-.500	$0.00	D2	36%	$0.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	CC-PFM-CL-T03	PERF MGR CL .501-.750	$0.00	D2	36%	$0.00	$599.40	$0.00	$0.00	$0.00	$0.00	$599.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-PFM-CL-T04	PERF MGR CL .751-1.00	$0.00	D2	36%	$0.00	$703.80	$0.00	$0.00	$0.00	$0.00	$703.80
5	CC-PFM-CL-T05	PERF MGR CL 1.01-2.00	$0.00	D2	36%	$0.00	$1,180.80	$0.00	$0.00	$0.00	$0.00	$1,180.80
5	CC-PFM-CL-T06	PERF MGR CL 2.01-4.00	$0.00	D2	36%	$0.00	$1,657.80	$0.00	$0.00	$0.00	$0.00	$1,657.80
5	CC-PFM-CL-T07	PERF MGR CL 4.01-6.00	$0.00	D2	36%	$0.00	$2,134.80	$0.00	$0.00	$0.00	$0.00	$2,134.80
5	CC-PFM-CL-T08	PERF MGR CL 6.01-8.00	$0.00	D2	36%	$0.00	$2,611.80	$0.00	$0.00	$0.00	$0.00	$2,611.80
5	CC-PFM-CL-T09	PERF MGR CL 8.01-10.00	$0.00	D2	36%	$0.00	$3,088.80	$0.00	$0.00	$0.00	$0.00	$3,088.80
5	CC-PFM-CL-T10	PERF MGR CL 10.01-12.00	$0.00	D2	36%	$0.00	$3,565.80	$0.00	$0.00	$0.00	$0.00	$3,565.80
5	CC-PFM-CL-T11	PERF MGR CL 12.01-14.00	$0.00	D2	36%	$0.00	$4,042.80	$0.00	$0.00	$0.00	$0.00	$4,042.80
5	CC-PFM-CL-T12	PERF MGR CL 14.01-17.00	$0.00	D2	36%	$0.00	$4,519.80	$0.00	$0.00	$0.00	$0.00	$4,519.80
5	CC-PFM-CL-T13	PERF MGR CL 17.01-20.00	$0.00	D2	36%	$0.00	$4,996.80	$0.00	$0.00	$0.00	$0.00	$4,996.80
5	CC-PFM-CL-T14	PERF MGR CL 20.01-23.00	$0.00	D2	36%	$0.00	$5,473.80	$0.00	$0.00	$0.00	$0.00	$5,473.80
5	CC-PFM-CL-T15	PERF MGR CL 23.01-26.00	$0.00	D2	36%	$0.00	$5,950.80	$0.00	$0.00	$0.00	$0.00	$5,950.80
5	CC-PFM-CL-T16	PERF MGR CL 26.01-29.00	$0.00	D2	36%	$0.00	$6,427.80	$0.00	$0.00	$0.00	$0.00	$6,427.80
5	CC-PFM-CL-T17	PERF MGR CL 29.01-32.00	$0.00	D2	36%	$0.00	$6,904.80	$0.00	$0.00	$0.00	$0.00	$6,904.80
5	CC-PFM-CL-T18	PERF MGR CL 32.01-35.00	$0.00	D2	36%	$0.00	$7,381.80	$0.00	$0.00	$0.00	$0.00	$7,381.80
5	CC-PFM-CL-T19	PERF MGR CL 35.01-38.00	$0.00	D2	36%	$0.00	$7,858.80	$0.00	$0.00	$0.00	$0.00	$7,858.80
5	CC-PFM-CL-T20	PERF MGR CL 38.01-41.00	$0.00	D2	36%	$0.00	$8,335.80	$0.00	$0.00	$0.00	$0.00	$8,335.80
5	CC-PFM-CL-T21	PERF MGR CL 41.01-44.00	$0.00	D2	36%	$0.00	$8,812.80	$0.00	$0.00	$0.00	$0.00	$8,812.80
5	CC-PFM-CL-T22	PERF MGR CL 44.01-47.00	$0.00	D2	36%	$0.00	$9,289.80	$0.00	$0.00	$0.00	$0.00	$9,289.80
5	CC-PFM-CL-T23	PERF MGR CL 47.01-50.00	$0.00	D2	36%	$0.00	$9,766.80	$0.00	$0.00	$0.00	$0.00	$9,766.80
5	CC-PFM-CL-T24	PERF MGR CL 50.01-53.00	$0.00	D2	36%	$0.00	$10,243.80	$0.00	$0.00	$0.00	$0.00	$10,243.80
5	CC-PFM-CL-T25	PERF MGR CL 53.01-56.00	$0.00	D2	36%	$0.00	$10,720.80	$0.00	$0.00	$0.00	$0.00	$10,720.80
5	CC-PFM-CL-T26	PERF MGR CL 56.01-59.00	$0.00	D2	36%	$0.00	$11,197.80	$0.00	$0.00	$0.00	$0.00	$11,197.80
5	CC-PFM-CL-T27	PERF MGR CL 59.01-62.00	$0.00	D2	36%	$0.00	$11,674.80	$0.00	$0.00	$0.00	$0.00	$11,674.80
5	CC-PFM-CL-T28	PERF MGR CL 62.01-65.00	$0.00	D2	36%	$0.00	$12,151.80	$0.00	$0.00	$0.00	$0.00	$12,151.80
5	CC-PFM-CL-T29	PERF MGR CL 65.01-68.00	$0.00	D2	36%	$0.00	$12,628.80	$0.00	$0.00	$0.00	$0.00	$12,628.80
5	CC-PFM-CL-T30	PERF MGR CL 68.01-71.00	$0.00	D2	36%	$0.00	$13,105.80	$0.00	$0.00	$0.00	$0.00	$13,105.80
5	CC-PFM-CL-T31	PERF MGR CL 71.00 - +	$0.00	D2	36%	$0.00	$13,582.80	$0.00	$0.00	$0.00	$0.00	$13,582.80
5	CC-SM-AL5-T1	CC5.1 SAN MGR-CLAR 45 T1	$0.00	D2	36%	$0.00	$2,008.80	$0.00	$0.00	$0.00	$0.00	$2,008.80
5	CC-SM-AL5-T10	CC5.1 SAN MGR-CLAR 45 T10	$0.00	D2	36%	$0.00	$7,516.80	$0.00	$0.00	$0.00	$0.00	$7,516.80
5	CC-SM-AL5-T11	CC5.1 SAN MGR-CLAR 45 T11	$0.00	D2	36%	$0.00	$8,346.60	$0.00	$0.00	$0.00	$0.00	$8,346.60
5	CC-SM-AL5-T12	CC5.1 SAN MGR-CLAR 45 T12	$0.00	D2	36%	$0.00	$9,176.40	$0.00	$0.00	$0.00	$0.00	$9,176.40
5	CC-SM-AL5-T13	CC5.1 SAN MGR-CLAR 45 T13	$0.00	D2	36%	$0.00	$10,006.20	$0.00	$0.00	$0.00	$0.00	$10,006.20
5	CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	$0.00	D2	36%	$0.00	$10,836.00	$0.00	$0.00	$0.00	$0.00	$10,836.00
5	CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	$0.00	D2	36%	$0.00	$11,665.80	$0.00	$0.00	$0.00	$0.00	$11,665.80
5	CC-SM-AL5-T16	CC5.1 SAN MGR-CLAR 45 T16	$0.00	D2	36%	$0.00	$12,495.60	$0.00	$0.00	$0.00	$0.00	$12,495.60
5	CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T17	$0.00	D2	36%	$0.00	$13,325.40	$0.00	$0.00	$0.00	$0.00	$13,325.40
5	CC-SM-AL5-T18	CC5.1 SAN MGR-CLAR 45 T18	$0.00	D2	36%	$0.00	$14,155.20	$0.00	$0.00	$0.00	$0.00	$14,155.20
5	CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	$0.00	D2	36%	$0.00	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	$0.00	D2	36%	$0.00	$2,361.60	$0.00	$0.00	$0.00	$0.00	$2,361.60
5	CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	$0.00	D2	36%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	$0.00	D2	36%	$0.00	$3,367.80	$0.00	$0.00	$0.00	$0.00	$3,367.80
5	CC-SM-AL5-T6	CC5.1 SAN MGR-CLAR 45 T6	$0.00	D2	36%	$0.00	$4,197.60	$0.00	$0.00	$0.00	$0.00	$4,197.60
5	CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T7	$0.00	D2	36%	$0.00	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T8	$0.00	D2	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	$0.00	D2	36%	$0.00	$6,687.00	$0.00	$0.00	$0.00	$0.00	$6,687.00
5	CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	$0.00	D2	36%	$0.00	$2,008.80	$0.00	$0.00	$0.00	$0.00	$2,008.80
5	CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	$0.00	D2	36%	$0.00	$7,516.80	$0.00	$0.00	$0.00	$0.00	$7,516.80
5	CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	$0.00	D2	36%	$0.00	$8,346.60	$0.00	$0.00	$0.00	$0.00	$8,346.60
5	CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	$0.00	D2	36%	$0.00	$9,176.40	$0.00	$0.00	$0.00	$0.00	$9,176.40
5	CC-SM-AL7-T13	CC5.1 SAN MGR -CLAR 47 T13	$0.00	D2	36%	$0.00	$10,006.20	$0.00	$0.00	$0.00	$0.00	$10,006.20
5	CC-SM-AL7-T14	CC5.1 SAN MGR -CLAR 47 T14	$0.00	D2	36%	$0.00	$10,836.00	$0.00	$0.00	$0.00	$0.00	$10,836.00
5	CC-SM-AL7-T15	CC5.1 SAN MGR -CLAR 47 T15	$0.00	D2	36%	$0.00	$11,665.80	$0.00	$0.00	$0.00	$0.00	$11,665.80
5	CC-SM-AL7-T16	CC5.1 SAN MGR -CLAR 47 T16	$0.00	D2	36%	$0.00	$12,495.60	$0.00	$0.00	$0.00	$0.00	$12,495.60
5	CC-SM-AL7-T17	CC5.1 SAN MGR -CLAR 47 T17	$0.00	D2	36%	$0.00	$13,325.40	$0.00	$0.00	$0.00	$0.00	$13,325.40
5	CC-SM-AL7-T18	CC5.1 SAN MGR -CLAR 47 T18	$0.00	D2	36%	$0.00	$14,155.20	$0.00	$0.00	$0.00	$0.00	$14,155.20
5	CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	$0.00	D2	36%	$0.00	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	$0.00	D2	36%	$0.00	$2,361.60	$0.00	$0.00	$0.00	$0.00	$2,361.60
5	CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	$0.00	D2	36%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	$0.00	D2	36%	$0.00	$3,367.80	$0.00	$0.00	$0.00	$0.00	$3,367.80
5	CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	$0.00	D2	36%	$0.00	$4,197.60	$0.00	$0.00	$0.00	$0.00	$4,197.60
5	CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	$0.00	D2	36%	$0.00	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	$0.00	D2	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	$0.00	D2	36%	$0.00	$6,687.00	$0.00	$0.00	$0.00	$0.00	$6,687.00
5	CC-SM-CL-T01	CC SANMGR-CLARIION T01	$0.00	D2	36%	$0.00	$2,008.80	$0.00	$0.00	$0.00	$0.00	$2,008.80
5	CC-SM-CL-T02	CC SANMGR-CLARIION T02	$0.00	D2	36%	$0.00	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	CC-SM-CL-T03	CC SANMGR-CLARIION T03	$0.00	D2	36%	$0.00	$2,361.60	$0.00	$0.00	$0.00	$0.00	$2,361.60
5	CC-SM-CL-T04	CC SANMGR-CLARIION T04	$0.00	D2	36%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	CC-SM-CL-T05	CC SANMGR-CLARIION T05	$0.00	D2	36%	$0.00	$3,367.80	$0.00	$0.00	$0.00	$0.00	$3,367.80
5	CC-SM-CL-T06	CC SANMGR-CLARIION T06	$0.00	D2	36%	$0.00	$4,197.60	$0.00	$0.00	$0.00	$0.00	$4,197.60
5	CC-SM-CL-T07	CC SANMGR-CLARIION T07	$0.00	D2	36%	$0.00	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	CC-SM-CL-T08	CC SANMGR-CLARIION T08	$0.00	D2	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	CC-SM-CL-T09	CC SANMGR-CLARIION T09	$0.00	D2	36%	$0.00	$6,687.00	$0.00	$0.00	$0.00	$0.00	$6,687.00
5	CC-SM-CL-T10	CC SANMGR-CLARIION T10	$0.00	D2	36%	$0.00	$7,516.80	$0.00	$0.00	$0.00	$0.00	$7,516.80
5	CC-SM-CL-T11	CC SANMGR-CLARIION T11	$0.00	D2	36%	$0.00	$8,346.60	$0.00	$0.00	$0.00	$0.00	$8,346.60
5	CC-SM-CL-T12	CC SANMGR-CLARIION T12	$0.00	D2	36%	$0.00	$9,176.40	$0.00	$0.00	$0.00	$0.00	$9,176.40
5	CC-SM-CL-T13	CC SANMGR-CLARIION T13	$0.00	D2	36%	$0.00	$10,006.20	$0.00	$0.00	$0.00	$0.00	$10,006.20
5	CC-SM-CL-T14	CC SANMGR-CLARIION T14	$0.00	D2	36%	$0.00	$10,836.00	$0.00	$0.00	$0.00	$0.00	$10,836.00
5	CC-SM-CL-T15	CC SANMGR-CLARIION T15	$0.00	D2	36%	$0.00	$11,665.80	$0.00	$0.00	$0.00	$0.00	$11,665.80
5	CC-SM-CL-T16	CC SANMGR-CLARIION T16	$0.00	D2	36%	$0.00	$12,495.60	$0.00	$0.00	$0.00	$0.00	$12,495.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SM-CL-T17	CC SANMGR-CLARIION T17	$0.00	D2	36%	$0.00	$13,325.40	$0.00	$0.00	$0.00	$0.00	$13,325.40
5	CC-SM-CL-T18	CC SANMGR-CLARIION T18	$0.00	D2	36%	$0.00	$14,155.20	$0.00	$0.00	$0.00	$0.00	$14,155.20
5	CC-SM-CL-T19	CC SANMGR-CLARIION T19	$0.00	D2	36%	$0.00	$14,985.00	$0.00	$0.00	$0.00	$0.00	$14,985.00
5	CC-SM-CL-T20	CC SANMGR-CLARIION T20	$0.00	D2	36%	$0.00	$15,814.80	$0.00	$0.00	$0.00	$0.00	$15,814.80
5	CC-SM-CL-T21	CC SANMGR-CLARIION T21	$0.00	D2	36%	$0.00	$16,644.60	$0.00	$0.00	$0.00	$0.00	$16,644.60
5	CC-SM-CL-T22	CC SANMGR-CLARIION T22	$0.00	D2	36%	$0.00	$17,474.40	$0.00	$0.00	$0.00	$0.00	$17,474.40
5	CC-SM-CL-T23	CC SANMGR-CLARIION T23	$0.00	D2	36%	$0.00	$18,304.20	$0.00	$0.00	$0.00	$0.00	$18,304.20
5	CC-SM-CL-T24	CC SANMGR-CLARIION T24	$0.00	D2	36%	$0.00	$19,134.00	$0.00	$0.00	$0.00	$0.00	$19,134.00
5	CC-SM-CL-T25	CC SANMGR-CLARIION T25	$0.00	D2	36%	$0.00	$19,963.80	$0.00	$0.00	$0.00	$0.00	$19,963.80
5	CC-SM-CL-T26	CC SANMGR-CLARIION T26	$0.00	D2	36%	$0.00	$20,793.60	$0.00	$0.00	$0.00	$0.00	$20,793.60
5	CC-SM-CL-T27	CC SANMGR-CLARIION T27	$0.00	D2	36%	$0.00	$21,623.40	$0.00	$0.00	$0.00	$0.00	$21,623.40
5	CC-SM-CL-T28	CC SANMGR-CLARIION T28	$0.00	D2	36%	$0.00	$22,453.20	$0.00	$0.00	$0.00	$0.00	$22,453.20
5	CC-SM-CL-T29	CC SANMGR-CLARIION T29	$0.00	D2	36%	$0.00	$23,283.00	$0.00	$0.00	$0.00	$0.00	$23,283.00
5	CC-SM-CL-T30	CC SANMGR-CLARIION T30	$0.00	D2	36%	$0.00	$24,112.80	$0.00	$0.00	$0.00	$0.00	$24,112.80
5	CC-SM-CL-T31	CC SANMGR-CLARIION T31	$0.00	D2	36%	$0.00	$24,942.60	$0.00	$0.00	$0.00	$0.00	$24,942.60
5	CC-SM-CX2-T01	CC SM CL CX2 0.00-.25	$0.00	D2	36%	$0.00	$2,400.00	$2,240.00	$0.00	$0.00	$0.00	$2,400.00
5	CC-SM-CX2-T02	CC SM CL CX2 .251-.50	$0.00	D2	36%	$0.00	$2,610.00	$2,496.00	$0.00	$0.00	$0.00	$2,610.00
5	CC-SM-CX2-T03	CC SM CL CX2 .501-.75	$0.00	D2	36%	$0.00	$2,820.00	$2,632.00	$0.00	$0.00	$0.00	$2,820.00
5	CC-SM-CX2-T04	CC SM CL CX2 .751-1.0	$0.00	D2	36%	$0.00	$3,030.00	$2,828.00	$0.00	$0.00	$0.00	$3,030.00
5	CC-SM-CX2-T05	CC SM CL CX2 1.01-2.0	$0.00	D2	36%	$0.00	$4,020.00	$3,752.00	$0.00	$0.00	$0.00	$4,020.00
5	CC-SM-CX2-T06	CC SM CL CX2 2.01-4.0	$0.00	D2	36%	$0.00	$5,010.00	$4,676.00	$0.00	$0.00	$0.00	$5,010.00
5	CC-SM-CX2-T07	CC SM CL CX2 4.01-6.0	$0.00	D2	36%	$0.00	$6,000.00	$5,600.00	$0.00	$0.00	$0.00	$6,000.00
5	CC-SM-CX2-T08	CC SM CL CX2 6.01-8.00	$0.00	D2	36%	$0.00	$6,990.00	$6,524.00	$0.00	$0.00	$0.00	$6,990.00
5	CC-SM-CX2-T09	CC SM CL CX2 8.01-10.0	$0.00	D2	36%	$0.00	$7,980.00	$7,448.00	$0.00	$0.00	$0.00	$7,980.00
5	CC-SM-CX2-T10	CC SM CL CX2 10.01-12.0	$0.00	D2	36%	$0.00	$8,970.00	$8,372.00	$0.00	$0.00	$0.00	$8,970.00
5	CC-SM-CX2-T11	CC SM CL CX2 12.01-14.00	$0.00	D2	36%	$0.00	$9,960.00	$9,296.00	$0.00	$0.00	$0.00	$9,960.00
5	CC-SM-CX2-T12	CC SM CL CX2 14.01-17.0	$0.00	D2	36%	$0.00	$10,950.00	$10,220.00	$0.00	$0.00	$0.00	$10,950.00
5	CC-SM-CX4-T1	SAN MGR CX400 0-.250	$0.00	D2	36%	$0.00	$2,008.80	$0.00	$0.00	$0.00	$0.00	$2,008.80
5	CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	$0.00	D2	36%	$0.00	$7,516.80	$0.00	$0.00	$0.00	$0.00	$7,516.80
5	CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	$0.00	D2	36%	$0.00	$8,346.60	$0.00	$0.00	$0.00	$0.00	$8,346.60
5	CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	$0.00	D2	36%	$0.00	$9,176.40	$0.00	$0.00	$0.00	$0.00	$9,176.40
5	CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	$0.00	D2	36%	$0.00	$10,006.20	$0.00	$0.00	$0.00	$0.00	$10,006.20
5	CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	$0.00	D2	36%	$0.00	$10,836.00	$0.00	$0.00	$0.00	$0.00	$10,836.00
5	CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	$0.00	D2	36%	$0.00	$11,665.80	$0.00	$0.00	$0.00	$0.00	$11,665.80
5	CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	$0.00	D2	36%	$0.00	$12,495.60	$0.00	$0.00	$0.00	$0.00	$12,495.60
5	CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	$0.00	D2	36%	$0.00	$13,325.40	$0.00	$0.00	$0.00	$0.00	$13,325.40
5	CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	$0.00	D2	36%	$0.00	$14,155.20	$0.00	$0.00	$0.00	$0.00	$14,155.20
5	CC-SM-CX4-T2	SAN MGR CX400 .251-.500	$0.00	D2	36%	$0.00	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	CC-SM-CX4-T3	SAN MGR CX400 .501-.750	$0.00	D2	36%	$0.00	$2,361.60	$0.00	$0.00	$0.00	$0.00	$2,361.60
5	CC-SM-CX4-T4	SAN MGR CX400 .751-1.00	$0.00	D2	36%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	CC-SM-CX4-T5	SAN MGR CX400 1.01-2.00	$0.00	D2	36%	$0.00	$3,367.80	$0.00	$0.00	$0.00	$0.00	$3,367.80
5	CC-SM-CX4-T6	SAN MGR CX400 2.01-4.00	$0.00	D2	36%	$0.00	$4,197.60	$0.00	$0.00	$0.00	$0.00	$4,197.60
5	CC-SM-CX4-T7	SAN MGR CX400 4.01-6.00	$0.00	D2	36%	$0.00	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	CC-SM-CX4-T8	SAN MGR CX400 6.01-8.00	$0.00	D2	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	CC-SM-CX4-T9	SAN MGR CX400 8.01-10.00	$0.00	D2	36%	$0.00	$6,687.00	$0.00	$0.00	$0.00	$0.00	$6,687.00
5	CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	$0.00	D2	36%	$0.00	$2,008.80	$0.00	$0.00	$0.00	$0.00	$2,008.80
5	CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	$0.00	D2	36%	$0.00	$7,516.80	$0.00	$0.00	$0.00	$0.00	$7,516.80
5	CC-SM-CX6-T11	CC5.1 SAN MGR-CL CX6 T11	$0.00	D2	36%	$0.00	$8,346.60	$0.00	$0.00	$0.00	$0.00	$8,346.60
5	CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12	$0.00	D2	36%	$0.00	$9,176.40	$0.00	$0.00	$0.00	$0.00	$9,176.40
5	CC-SM-CX6-T13	CC5.1 SAN MGR-CL-CX6 T13	$0.00	D2	36%	$0.00	$10,006.20	$0.00	$0.00	$0.00	$0.00	$10,006.20
5	CC-SM-CX6-T14	CC5.1 SAN MGR-CL-CX6 T14	$0.00	D2	36%	$0.00	$10,836.00	$0.00	$0.00	$0.00	$0.00	$10,836.00
5	CC-SM-CX6-T15	CC5.1 SAN MGR-CL-CX6 T15	$0.00	D2	36%	$0.00	$11,665.80	$0.00	$0.00	$0.00	$0.00	$11,665.80
5	CC-SM-CX6-T16	CC5.1 SAN MGR-CL-CX6 T16	$0.00	D2	36%	$0.00	$12,495.60	$0.00	$0.00	$0.00	$0.00	$12,495.60
5	CC-SM-CX6-T17	CC5.1 SAN MGR-CL-CX6 T17	$0.00	D2	36%	$0.00	$13,325.40	$0.00	$0.00	$0.00	$0.00	$13,325.40
5	CC-SM-CX6-T18	CC5.1 SAN MGR-CL-CX6 T18	$0.00	D2	36%	$0.00	$14,155.20	$0.00	$0.00	$0.00	$0.00	$14,155.20
5	CC-SM-CX6-T19	CC5.1 SAN MGR-CL-CX6 T19	$0.00	D2	36%	$0.00	$14,985.00	$0.00	$0.00	$0.00	$0.00	$14,985.00
5	CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	$0.00	D2	36%	$0.00	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	CC-SM-CX6-T20	CC5.1 SAN MGR-CL-CX6 T20	$0.00	D2	36%	$0.00	$15,814.80	$0.00	$0.00	$0.00	$0.00	$15,814.80
5	CC-SM-CX6-T21	CC5.1 SAN MGR-CL-CX6 T21	$0.00	D2	36%	$0.00	$16,644.60	$0.00	$0.00	$0.00	$0.00	$16,644.60
5	CC-SM-CX6-T22	CC5.1 SAN MGR-CL-CX6 T22	$0.00	D2	36%	$0.00	$17,474.40	$0.00	$0.00	$0.00	$0.00	$17,474.40
5	CC-SM-CX6-T23	CC5.1 SAN MGR-CL-CX6 T23	$0.00	D2	36%	$0.00	$18,304.20	$0.00	$0.00	$0.00	$0.00	$18,304.20
5	CC-SM-CX6-T24	CC5.1 SAN MGR-CL-CX6 T24	$0.00	D2	36%	$0.00	$19,134.00	$0.00	$0.00	$0.00	$0.00	$19,134.00
5	CC-SM-CX6-T25	CC5.1 SAN MGR-CL-CX6 T25	$0.00	D2	36%	$0.00	$19,963.80	$0.00	$0.00	$0.00	$0.00	$19,963.80
5	CC-SM-CX6-T26	CC5.1 SAN MGR-CL-CX6 T26	$0.00	D2	36%	$0.00	$20,793.60	$0.00	$0.00	$0.00	$0.00	$20,793.60
5	CC-SM-CX6-T27	CC5.1 SAN MGR-CL-CX6 T27	$0.00	D2	36%	$0.00	$21,623.40	$0.00	$0.00	$0.00	$0.00	$21,623.40
5	CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	$0.00	D2	36%	$0.00	$22,453.20	$0.00	$0.00	$0.00	$0.00	$22,453.20
5	CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	$0.00	D2	36%	$0.00	$23,283.00	$0.00	$0.00	$0.00	$0.00	$23,283.00
5	CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	$0.00	D2	36%	$0.00	$2,361.60	$0.00	$0.00	$0.00	$0.00	$2,361.60
5	CC-SM-CX6-T30	CC5.1 SAN MGR-CL-CX6 T30	$0.00	D2	36%	$0.00	$24,112.80	$0.00	$0.00	$0.00	$0.00	$24,112.80
5	CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T31	$0.00	D2	36%	$0.00	$24,942.60	$0.00	$0.00	$0.00	$0.00	$24,942.60
5	CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	$0.00	D2	36%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	$0.00	D2	36%	$0.00	$3,367.80	$0.00	$0.00	$0.00	$0.00	$3,367.80
5	CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	$0.00	D2	36%	$0.00	$4,197.60	$0.00	$0.00	$0.00	$0.00	$4,197.60
5	CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	$0.00	D2	36%	$0.00	$5,027.40	$0.00	$0.00	$0.00	$0.00	$5,027.40
5	CC-SM-CX6-T8	CC5.1 SAN MGR-CL CX6 T8	$0.00	D2	36%	$0.00	$5,857.20	$0.00	$0.00	$0.00	$0.00	$5,857.20
5	CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T9	$0.00	D2	36%	$0.00	$6,687.00	$0.00	$0.00	$0.00	$0.00	$6,687.00
5	CC-WLA-CL-T1	CC5.x WLA-CLAR T1	$0.00	D2	36%	$0.00	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	CC-WLA-CL-T10	CC5.x WLA-CLAR T10	$0.00	D2	36%	$0.00	$3,803.40	$0.00	$0.00	$0.00	$0.00	$3,803.40
5	CC-WLA-CL-T11	CC5.x WLA-CLAR T11	$0.00	D2	36%	$0.00	$4,316.40	$0.00	$0.00	$0.00	$0.00	$4,316.40
5	CC-WLA-CL-T12	CC5.x WLA-CLAR T12	$0.00	D2	36%	$0.00	$4,829.40	$0.00	$0.00	$0.00	$0.00	$4,829.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-WLA-CL-T13	CC5.x WLA-CLAR T13	$0.00	D2	36%	$0.00	$5,342.40	$0.00	$0.00	$0.00	$0.00	$5,342.40
5	CC-WLA-CL-T14	CC5.x WLA-CLAR T14	$0.00	D2	36%	$0.00	$5,855.40	$0.00	$0.00	$0.00	$0.00	$5,855.40
5	CC-WLA-CL-T15	CC5.x WLA-CLAR T15	$0.00	D2	36%	$0.00	$6,368.40	$0.00	$0.00	$0.00	$0.00	$6,368.40
5	CC-WLA-CL-T16	CC5.x WLA-CLAR T16	$0.00	D2	36%	$0.00	$6,881.40	$0.00	$0.00	$0.00	$0.00	$6,881.40
5	CC-WLA-CL-T17	CC5.x WLA-CLAR T17	$0.00	D2	36%	$0.00	$7,394.40	$0.00	$0.00	$0.00	$0.00	$7,394.40
5	CC-WLA-CL-T18	CC5.x WLA-CLAR T18	$0.00	D2	36%	$0.00	$7,907.40	$0.00	$0.00	$0.00	$0.00	$7,907.40
5	CC-WLA-CL-T19	CC5.x WLA-CLAR T19	$0.00	D2	36%	$0.00	$8,420.40	$0.00	$0.00	$0.00	$0.00	$8,420.40
5	CC-WLA-CL-T2	CC5.x WLA-CLAR T2	$0.00	D2	36%	$0.00	$502.20	$0.00	$0.00	$0.00	$0.00	$502.20
5	CC-WLA-CL-T20	CC5.x WLA-CLAR T20	$0.00	D2	36%	$0.00	$8,933.40	$0.00	$0.00	$0.00	$0.00	$8,933.40
5	CC-WLA-CL-T21	CC5.x WLA-CLAR T21	$0.00	D2	36%	$0.00	$9,446.40	$0.00	$0.00	$0.00	$0.00	$9,446.40
5	CC-WLA-CL-T22	CC5.x WLA-CLAR T22	$0.00	D2	36%	$0.00	$9,959.40	$0.00	$0.00	$0.00	$0.00	$9,959.40
5	CC-WLA-CL-T23	CC5.x WLA-CLAR T23	$0.00	D2	36%	$0.00	$10,472.40	$0.00	$0.00	$0.00	$0.00	$10,472.40
5	CC-WLA-CL-T24	CC5.x WLA-CLAR T24	$0.00	D2	36%	$0.00	$10,985.40	$0.00	$0.00	$0.00	$0.00	$10,985.40
5	CC-WLA-CL-T25	CC5.x WLA-CLAR T25	$0.00	D2	36%	$0.00	$11,498.40	$0.00	$0.00	$0.00	$0.00	$11,498.40
5	CC-WLA-CL-T26	CC5.x WLA-CLAR T26	$0.00	D2	36%	$0.00	$12,011.40	$0.00	$0.00	$0.00	$0.00	$12,011.40
5	CC-WLA-CL-T27	CC5.x WLA-CLAR T27	$0.00	D2	36%	$0.00	$12,524.40	$0.00	$0.00	$0.00	$0.00	$12,524.40
5	CC-WLA-CL-T28	CC5.x WLA-CLAR T28	$0.00	D2	36%	$0.00	$13,037.40	$0.00	$0.00	$0.00	$0.00	$13,037.40
5	CC-WLA-CL-T29	CC5.x WLA-CLAR T29	$0.00	D2	36%	$0.00	$13,550.40	$0.00	$0.00	$0.00	$0.00	$13,550.40
5	CC-WLA-CL-T3	CC5.x WLA-CLAR T3	$0.00	D2	36%	$0.00	$613.80	$0.00	$0.00	$0.00	$0.00	$613.80
5	CC-WLA-CL-T30	CC5.x WLA-CLAR T30	$0.00	D2	36%	$0.00	$14,063.40	$0.00	$0.00	$0.00	$0.00	$14,063.40
5	CC-WLA-CL-T31	CC5.x WLA-CLAR T31	$0.00	D2	36%	$0.00	$14,576.40	$0.00	$0.00	$0.00	$0.00	$14,576.40
5	CC-WLA-CL-T4	CC5.x WLA-CLAR T4	$0.00	D2	36%	$0.00	$725.40	$0.00	$0.00	$0.00	$0.00	$725.40
5	CC-WLA-CL-T5	CC5.x WLA-CLAR T5	$0.00	D2	36%	$0.00	$1,238.40	$0.00	$0.00	$0.00	$0.00	$1,238.40
5	CC-WLA-CL-T6	CC5.x WLA-CLAR T6	$0.00	D2	36%	$0.00	$1,751.40	$0.00	$0.00	$0.00	$0.00	$1,751.40
5	CC-WLA-CL-T7	CC5.x WLA-CLAR T7	$0.00	D2	36%	$0.00	$2,264.40	$0.00	$0.00	$0.00	$0.00	$2,264.40
5	CC-WLA-CL-T8	CC5.x WLA-CLAR T8	$0.00	D2	36%	$0.00	$2,777.40	$0.00	$0.00	$0.00	$0.00	$2,777.40
5	CC-WLA-CL-T9	CC5.x WLA-CLAR T9	$0.00	D2	36%	$0.00	$3,290.40	$0.00	$0.00	$0.00	$0.00	$3,290.40
5	CN514-REP2-LU	CNS 514 DM REPLICATOR V2 UPGRADE LICENSE	$0.00	D2	36%	$0.00	$3,114.00	$0.00	$0.00	$0.00	$0.00	$3,114.00
5	CNACUAISW	CENTERA INTERNAL BOX CUA SW	$11,600.00	D2	36%	$7,424.00	$2,088.00	$1,856.00	$0.00	$0.00	$0.00	$2,088.00
5	CNR2CHBKLIC	EMC CENTERA CHARGEBACK REPORTER BASE 2-N	$0.00	D2	36%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	$1,400.00	D2	36%	$896.00	$252.00	$224.00	$0.00	$0.00	$0.00	$252.00
5	CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	$3,100.00	D2	36%	$1,984.00	$558.00	$496.00	$0.00	$0.00	$0.00	$558.00
5	CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	$3,100.00	D2	36%	$1,984.00	$558.00	$496.00	$0.00	$0.00	$0.00	$558.00
5	CNR2NHSMLIC	EMC CENTERA MAINFRAME HSM MIGRATOR BASE	$0.00	D2	36%	$0.00	$225.00	$200.00	$0.00	$0.00	$0.00	$225.00
5	CNR2NMSWG4	EMC CENTERA BASIC - MIRRORED 2-NODE RIGH	$14,000.00	D2	36%	$8,960.00	$980.00	$980.00	$0.00	$0.00	$0.00	$980.00
5	CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	$16,300.00	D2	36%	$10,432.00	$1,141.00	$1,141.00	$0.00	$0.00	$0.00	$1,141.00
5	CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	$3,000.00	D2	36%	$1,920.00	$210.00	$210.00	$0.00	$0.00	$0.00	$210.00
5	CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	$2,500.00	D2	36%	$1,600.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	$2,000.00	D2	36%	$1,280.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	$2,500.00	D2	36%	$1,600.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	$2,800.00	D2	36%	$1,792.00	$504.00	$448.00	$0.00	$0.00	$0.00	$504.00
5	CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	$6,200.00	D2	36%	$3,968.00	$1,116.00	$992.00	$0.00	$0.00	$0.00	$1,116.00
5	CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	$6,200.00	D2	36%	$3,968.00	$1,116.00	$992.00	$0.00	$0.00	$0.00	$1,116.00
5	CNR4NHSMLIC	4NODE HSM MIGRTR RTU LIC	$0.00	D2	36%	$0.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	CNR4NMSWG3	CNR GEN3 $NODE MIRR SW	$0.00	D2	36%	$0.00	$3,395.00	$3,395.00	$0.00	$0.00	$0.00	$3,395.00
5	CNR4NMSWG4	MIRR SW RTU LIC	$32,700.00	D2	36%	$20,928.00	$2,289.00	$2,289.00	$0.00	$0.00	$0.00	$2,289.00
5	CNR4NMUPSW	CNR 4 NODE MIRR UPG SW	$0.00	D2	36%	$0.00	$2,716.00	$2,716.00	$0.00	$0.00	$0.00	$2,716.00
5	CNR4NODEMSW	CNR 4 NODE MIRR SW	$0.00	D2	36%	$0.00	$2,682.00	$1,960.00	$0.00	$0.00	$0.00	$2,682.00
5	CNR4NPSWG4	PAR SW RTU LIC	$38,200.00	D2	36%	$24,448.00	$2,674.00	$2,674.00	$0.00	$0.00	$0.00	$2,674.00
5	CNR4NPUPG4	SW RTU LIC	$10,000.00	D2	36%	$6,400.00	$700.00	$700.00	$0.00	$0.00	$0.00	$700.00
5	CNR4NPUPSW	CNR GEN4 4NODE PTY UPG SW	$0.00	D2	36%	$0.00	$3,234.00	$3,234.00	$0.00	$0.00	$0.00	$3,234.00
5	CNR4NREPLIC	4NODE REPLICATION SW LIC	$5,000.00	D2	36%	$3,200.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	CNR50VPOOLLIC	50 VIRTUAL POOLS SW LIC	$25,000.00	D2	36%	$16,000.00	$1,750.00	$1,750.00	$0.00	$0.00	$0.00	$1,750.00
5	CNR8NECCLIC	EMC CONTROL CENTER LIC KE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR8NMANSW	2 CNR ACCESSNODE MIR SW	$0.00	D2	36%	$0.00	$1,372.00	$1,372.00	$0.00	$0.00	$0.00	$1,372.00
5	CNR8NMBSW	BASIC 8N MIRR SW	$0.00	D2	36%	$0.00	$4,109.00	$4,109.00	$0.00	$0.00	$0.00	$4,109.00
5	CNR8NMSWG3	CENTERA BASIC SW RTU GEN3	$0.00	D2	36%	$0.00	$5,481.00	$5,481.00	$0.00	$0.00	$0.00	$5,481.00
5	CNR8NODEPUPG	UPG CENTERA RTU TO CPP	$0.00	D2	36%	$0.00	$1,085.00	$1,085.00	$0.00	$0.00	$0.00	$1,085.00
5	CNR8NPANSW	3 CNR ACCESSNODE PTY SW	$23,400.00	D2	36%	$14,976.00	$1,638.00	$1,638.00	$0.00	$0.00	$0.00	$1,638.00
5	CNR8NPBSW	CNTRA STG NODE PARITY SW	$0.00	D2	36%	$0.00	$4,900.00	$4,900.00	$0.00	$0.00	$0.00	$4,900.00
5	CNR8NPSWG3	CNR PARITY SW RTU G3	$0.00	D2	36%	$0.00	$6,538.00	$6,538.00	$0.00	$0.00	$0.00	$6,538.00
5	CNR8NPUPG3	CNR PARITY SW G3 UPGRADE	$0.00	D2	36%	$0.00	$686.00	$686.00	$0.00	$0.00	$0.00	$686.00
5	CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	$20,000.00	D2	36%	$12,800.00	$1,400.00	$1,400.00	$0.00	$0.00	$0.00	$1,400.00
5	CNRANPUPG3	1 ACSNODE PTY UPGRADE	$8,000.00	D2	36%	$5,120.00	$560.00	$560.00	$0.00	$0.00	$0.00	$560.00
5	CNRCAPEX	CNR 4N CAP EXPAN SW	$50,000.00	D2	36%	$32,000.00	$3,500.00	$3,500.00	$0.00	$0.00	$0.00	$3,500.00
5	CNRCBRMBSW	CNR BACKUP AND REC MOD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCBRMLIC	BACKUP & RECVRY RTU LIC	$0.00	D2	36%	$0.00	$855.00	$760.00	$0.00	$0.00	$0.00	$855.00
5	CNRCELIC	CENTERA COMP ED RTU	$12,400.00	D2	36%	$7,936.00	$2,232.00	$1,984.00	$0.00	$0.00	$0.00	$2,232.00
5	CNRCELICG4	CE SW RTU LIC	$9,600.00	D2	36%	$6,144.00	$1,728.00	$1,536.00	$0.00	$0.00	$0.00	$1,728.00
5	CNRCEPLUSG4	CE SW RTU LIC	$9,600.00	D2	36%	$6,144.00	$1,728.00	$1,536.00	$0.00	$0.00	$0.00	$1,728.00
5	CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	$12,400.00	D2	36%	$7,936.00	$2,232.00	$1,984.00	$0.00	$0.00	$0.00	$2,232.00
5	CNRCFAESW	CNR FILEARCHIVER EXT SW	$0.00	D2	36%	$0.00	$1,350.00	$1,200.00	$0.00	$0.00	$0.00	$1,350.00
5	CNRCFAISW	CNR FILEARCHIVER INT SW	$0.00	D2	36%	$0.00	$1,350.00	$1,200.00	$0.00	$0.00	$0.00	$1,350.00
5	CNRCHBKBSW	CHARGEBACK SW KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	$3,000.00	D2	36%	$1,920.00	$540.00	$480.00	$0.00	$0.00	$0.00	$540.00
5	CNRCNSLSWKIT	ASSY CENTERA CONSOLE SOFTWARE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCONSOLESW	CONSOLE SW LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCUAESW	CNR EXT DELL CUA SW	$0.00	D2	36%	$0.00	$2,088.00	$1,856.00	$0.00	$0.00	$0.00	$2,088.00
5	CNRCUAISW	CNR INT BOX CUA SW	$11,600.00	D2	36%	$7,424.00	$2,088.00	$1,856.00	$0.00	$0.00	$0.00	$2,088.00
5	CNRFMA5HASW	RAINFINITY FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNRFMA5SW	RAINFINITY FMA	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	CNRFMA6SW	RAINFINITY FMA APPLIANCE	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	CNRFMA7HASW	FMA HA APPLIANCE	$20,000.00	D2	36%	$12,800.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	CNRFMA7SW	FMA APPLIANCE	$42,500.00	D2	36%	$27,200.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	CNRGTWYPROG	UNIV ACCESS PROGRAM	$0.00	D2	36%	$0.00	$1,755.00	$0.00	$0.00	$0.00	$0.00	$1,755.00
5	CNRGTWYRUPG	UNIV ACS SW RET UPG	$0.00	D2	36%	$0.00	$702.00	$624.00	$0.00	$0.00	$0.00	$702.00
5	CNRHSMTPKIT	MAINFRAME TAPE SW KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRREPSW	CENTERA RPL ENT SW	$0.00	D2	36%	$0.00	$1,746.00	$1,552.00	$0.00	$0.00	$0.00	$1,746.00
5	CNRREPSWG4	SW RTU LIC REP G4	$0.00	D2	36%	$0.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	CNRSDK	CNR ENT SW DV KIT	$11,630.00	D2	36%	$7,443.20	$2,093.40	$1,860.80	$0.00	$0.00	$0.00	$2,093.40
5	CNRSEEKBSW	CNR SEEK BASE SW KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	$4,000.00	D2	36%	$2,560.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	CNRSKCBLIC	4N SEEK & CHBK RTU LIC	$5,000.00	D2	36%	$3,200.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	CNRSWRK2RK	CNR RACK TO RACK ENT SW	$3,000.00	D2	36%	$1,920.00	$0.00	$480.00	$0.00	$0.00	$0.00	$0.00
5	CNRTOOLSSW	EMC CENTERA CUSTOMER TOOLS & DOCUMENTATI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWAR	$8,000.00	D2	36%	$5,120.00	$1,440.00	$1,280.00	$0.00	$0.00	$0.00	$1,440.00
5	COMP-120	EMC COMPRESSION FOR THE CX4-120 / NS-120	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	COMP-240	EMC COMPRESSION FOR THE CX4-240	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	$0.00	D2	36%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	$0.00	D2	36%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	$0.00	D2	36%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	$0.00	D2	36%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	CTA-APL-HA-SW	CLOUD TIERING APPLIANCE HA SOFTWARE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTA-APL-SW	CLOUD TIERING APPLIANCE SOFTWARE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTA-P2V	CLOUD TIERING APP TO VE UPGRADE	$14,700.00	D2	36%	$9,408.00	$2,116.80	$1,764.00	$0.00	$0.00	$0.00	$2,116.80
5	CTA-VE	CLOUD TIERING APPLIANCE VIRTUAL EDITION	$24,500.00	D2	36%	$15,680.00	$3,528.00	$2,940.00	$0.00	$0.00	$0.00	$3,528.00
5	CTA-VE-HA	CLOUD TIERING APPLIANCE VIRTUAL ED - HA	$11,700.00	D2	36%	$7,488.00	$1,684.80	$1,404.00	$0.00	$0.00	$0.00	$1,684.80
5	CX20015-FL303	FLARE OS UPDATE 303	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX20015-FL308	FLARE OS UPDATE 02.05	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX20015-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200-FL303	FLARE OS UPDATE 303	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200-FL308	FLARE OS UPDATE 02.05	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200LC-FL303	FLARE OS UPDATE 303	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200LC-FL308	FLARE OS UPDATE 02.05	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX200LC-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	$29,400.00	D2	36%	$18,816.00	$5,292.00	$0.00	$0.00	$0.00	$0.00	$5,292.00
5	CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	$43,560.00	D2	36%	$27,878.40	$7,840.80	$0.00	$0.00	$0.00	$0.00	$7,840.80
5	CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	$19,800.00	D2	36%	$12,672.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	$34,560.00	D2	36%	$22,118.40	$6,220.80	$0.00	$0.00	$0.00	$0.00	$6,220.80
5	CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	$26,250.00	D2	36%	$16,800.00	$4,725.00	$0.00	$0.00	$0.00	$0.00	$4,725.00
5	CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	$0.00	D2	36%	$0.00	$4,185.00	$0.00	$0.00	$0.00	$0.00	$4,185.00
5	CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	$0.00	D2	36%	$0.00	$2,349.00	$0.00	$0.00	$0.00	$0.00	$2,349.00
5	CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	$16,140.00	D2	36%	$10,329.60	$2,905.20	$0.00	$0.00	$0.00	$0.00	$2,905.20
5	CX2-3-20DP	CX2/300 TO CX3-20 NAVI Dept Upg	$0.00	D2	36%	$0.00	$2,224.80	$0.00	$0.00	$0.00	$0.00	$2,224.80
5	CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	$18,600.00	D2	36%	$11,904.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	$4,500.00	D2	36%	$2,880.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	$26,100.00	D2	36%	$16,704.00	$4,698.00	$0.00	$0.00	$0.00	$0.00	$4,698.00
5	CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	$38,700.00	D2	36%	$24,768.00	$6,966.00	$0.00	$0.00	$0.00	$0.00	$6,966.00
5	CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	$12,900.00	D2	36%	$8,256.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	$32,640.00	D2	36%	$20,889.60	$5,875.20	$0.00	$0.00	$0.00	$0.00	$5,875.20
5	CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	$48,360.00	D2	36%	$30,950.40	$8,704.80	$0.00	$0.00	$0.00	$0.00	$8,704.80
5	CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	$26,900.00	D2	36%	$17,216.00	$4,842.00	$0.00	$0.00	$0.00	$0.00	$4,842.00
5	CX30015-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX30030-FL407	BACK REV FLARE 02.07.300	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX30030-FL-501	BACK REV FLARE 0E 02.16	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-612KIT	BACK REV DOC KIT 02.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300DC-FL612	BACK REV FLARE OE 02.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-FL407	BACK REV FLARE 02.07.300	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-FL501	BACK REV FLARE OE 02.16	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-FL508	BACK REV FLARE OE 2.19	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-FL612	BACK REV FLARE OE 02.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	$12,360.00	D2	36%	$7,910.40	$2,224.80	$0.00	$0.00	$0.00	$0.00	$2,224.80
5	CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	$18,600.00	D2	36%	$11,904.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	$9,000.00	D2	36%	$5,760.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	$15,720.00	D2	36%	$10,060.80	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	$11,940.00	D2	36%	$7,641.60	$2,149.20	$0.00	$0.00	$0.00	$0.00	$2,149.20
5	CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	$6,000.00	D2	36%	$3,840.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	CX3-10-20SC	CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	$0.00	D2	36%	$0.00	$1,890.00	$0.00	$0.00	$0.00	$0.00	$1,890.00
5	CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	$0.00	D2	36%	$0.00	$1,069.20	$0.00	$0.00	$0.00	$0.00	$1,069.20
5	CX3-10-20WG	CX3-10 TO CX3-20 NAVI Wkg Lic Upg	$0.00	D2	36%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	D2	36%	$15,052.80	$4,233.60	$0.00	$0.00	$0.00	$0.00	$4,233.60
5	CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	$34,800.00	D2	36%	$22,272.00	$6,264.00	$0.00	$0.00	$0.00	$0.00	$6,264.00
5	CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	$15,840.00	D2	36%	$10,137.60	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	$27,600.00	D2	36%	$17,664.00	$4,968.00	$0.00	$0.00	$0.00	$0.00	$4,968.00
5	CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	$21,000.00	D2	36%	$13,440.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	$13,800.00	D2	36%	$8,832.00	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX3-10-40SC	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX3-10-40SV	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	$0.00	D2	36%	$0.00	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	CX3-10-40WG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	$0.00	D2	36%	$0.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	CX31-612KIT	BACK REV DOC KIT 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX31DC-FL612	BACK REV FLARE OE 3.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX3204080N	NQM Upg CX3-20/40 TO CX3-80	$19,800.00	D2	36%	$12,672.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	D2	36%	$15,052.80	$4,233.60	$0.00	$0.00	$0.00	$0.00	$4,233.60
5	CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	$34,800.00	D2	36%	$22,272.00	$6,264.00	$0.00	$0.00	$0.00	$0.00	$6,264.00
5	CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	$15,840.00	D2	36%	$10,137.60	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	$27,600.00	D2	36%	$17,664.00	$4,968.00	$0.00	$0.00	$0.00	$0.00	$4,968.00
5	CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	D2	36%	$13,440.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	$13,800.00	D2	36%	$8,832.00	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	$12,900.00	D2	36%	$8,256.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	CX3-20NQM	NQM Upg CX300 TO CX3-20	$6,000.00	D2	36%	$3,840.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$1,069.20	$0.00	$0.00	$0.00	$0.00	$1,069.20
5	CX32-612KIT	BACK REV DOC KIT 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32C-FL508	BACK REV FLARE OE 03.22	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32C-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32FDC-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32F-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX32-FL508	BACK REV FLARE OE 03.22	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX345-40SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	CX345-80SV	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$2,349.00	$0.00	$0.00	$0.00	$0.00	$2,349.00
5	CX34-612KIT	BACK REV DOC KIT 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34C-FL508	BACK REV FLARE OE 03.22	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34C-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34FDC-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34F-FL612	BACK REV FLARE OE 3.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34F-KIT	CX3-40F DOCS AND RTU KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX34-FL508	BACK REV FLARE OE 03.22	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX35-40NQM	NQM Upg CX300/500 TO CX3-40	$13,800.00	D2	36%	$8,832.00	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	CX38-612KIT	BACK REV DOC KIT 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX38-FL508	BACK REV FLARE OE 03.22	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX38-FL612	BACK REV FLARE OE 03.24	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX400-FL303	FLARE OS UPDATE 303	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX400-FL308	FLARE OS UPDATE 02.05	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX400-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	$15,840.00	D2	36%	$10,137.60	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	$27,600.00	D2	36%	$17,664.00	$4,968.00	$0.00	$0.00	$0.00	$0.00	$4,968.00
5	CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	D2	36%	$13,440.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	$19,800.00	D2	36%	$12,672.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	$34,560.00	D2	36%	$22,118.40	$6,220.80	$0.00	$0.00	$0.00	$0.00	$6,220.80
5	CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	$26,250.00	D2	36%	$16,800.00	$4,725.00	$0.00	$0.00	$0.00	$0.00	$4,725.00
5	CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	$0.00	D2	36%	$0.00	$4,185.00	$0.00	$0.00	$0.00	$0.00	$4,185.00
5	CX4-960EXPSW	EXPANSION SW PACK FOR CX4-960	$0.00	D2	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	CX4-FL808	Manufacturing flag FL 4.28 install	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX4-FL908	Manufacturing flag FL 4.29 install	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX500-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX500-FL407	BACK REV FLARE 02.07.500	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX500-FL501	BACK REV FLARE OE 02.16	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	$26,100.00	D2	36%	$16,704.00	$4,698.00	$0.00	$0.00	$0.00	$0.00	$4,698.00
5	CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	$38,700.00	D2	36%	$24,768.00	$6,966.00	$0.00	$0.00	$0.00	$0.00	$6,966.00
5	CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	$15,840.00	D2	36%	$10,137.60	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	$27,600.00	D2	36%	$17,664.00	$4,968.00	$0.00	$0.00	$0.00	$0.00	$4,968.00
5	CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	D2	36%	$13,440.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	CX600-40WG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	$12,900.00	D2	36%	$8,256.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	CX600-FL303	FLARE OS UPDATE 303	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX600-FL308	FLARE OS UPDATE 02.05	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX600-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	$32,640.00	D2	36%	$20,889.60	$5,875.20	$0.00	$0.00	$0.00	$0.00	$5,875.20
5	CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	$48,360.00	D2	36%	$30,950.40	$8,704.80	$0.00	$0.00	$0.00	$0.00	$8,704.80
5	CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	$19,800.00	D2	36%	$12,672.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	$34,560.00	D2	36%	$22,118.40	$6,220.80	$0.00	$0.00	$0.00	$0.00	$6,220.80
5	CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	$26,250.00	D2	36%	$16,800.00	$4,725.00	$0.00	$0.00	$0.00	$0.00	$4,725.00
5	CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	$0.00	D2	36%	$0.00	$4,185.00	$0.00	$0.00	$0.00	$0.00	$4,185.00
5	CX6-7-80SV	CX6/700 TO CX3-80 SV UPGRADE LICENSE	$0.00	D2	36%	$0.00	$2,349.00	$0.00	$0.00	$0.00	$0.00	$2,349.00
5	CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	$16,140.00	D2	36%	$10,329.60	$2,905.20	$0.00	$0.00	$0.00	$0.00	$2,905.20
5	CX700-FL402	BACK REV FLARE RELEASE 13	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX700-FL407	BACK REV FLARE 02.07.700	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX700-FL501	BACK REV FLARE OE 02.16	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	D2	36%	$15,052.80	$4,233.60	$0.00	$0.00	$0.00	$0.00	$4,233.60
5	CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	$34,800.00	D2	36%	$22,272.00	$6,264.00	$0.00	$0.00	$0.00	$0.00	$6,264.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	$15,840.00	D2	36%	$10,137.60	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	$27,600.00	D2	36%	$17,664.00	$4,968.00	$0.00	$0.00	$0.00	$0.00	$4,968.00
5	CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	$21,000.00	D2	36%	$13,440.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	$13,800.00	D2	36%	$8,832.00	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	CX7-40SC	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	CX7-40SV	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE	$0.00	D2	36%	$0.00	$1,879.20	$0.00	$0.00	$0.00	$0.00	$1,879.20
5	CX7-40WG	CX700 TO CX3-40 NAVI Wkg Lic Upg	$0.00	D2	36%	$0.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	$19,800.00	D2	36%	$12,672.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	$0.00	D2	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	$0.00	D2	36%	$0.00	$3,060.00	$0.00	$0.00	$0.00	$0.00	$3,060.00
5	ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	$0.00	D2	36%	$0.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	$0.00	D2	36%	$0.00	$6,534.00	$0.00	$0.00	$0.00	$0.00	$6,534.00
5	ESA-NS120	EMC Storage Analytics for NS-120 = IC	$0.00	D2	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	ESA-NS480	EMC Storage Analytics for NS-480 = IC	$0.00	D2	36%	$0.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	ESA-NS960	EMC Storage Analytics for NS-960 = IC	$0.00	D2	36%	$0.00	$6,534.00	$0.00	$0.00	$0.00	$0.00	$6,534.00
5	ESA-SWKIT	EMC Storage Analytics Media Kit = IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-VG2	EMC Storage Analytics for VG2 = IC	$7,000.00	D2	36%	$4,480.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	ESA-VG8	EMC Storage Analytics for VG8 = IC	$35,000.00	D2	36%	$22,400.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	ESNAL7-T1	ESN MGR & ACCESS LOGIX 0-.250	$0.00	D2	36%	$0.00	$2,232.00	$0.00	$0.00	$0.00	$0.00	$2,232.00
5	ESNAL7-T10	ESN MGR & ACCESS LOGIX 10.01-12.00	$0.00	D2	36%	$0.00	$8,350.20	$0.00	$0.00	$0.00	$0.00	$8,350.20
5	ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	$0.00	D2	36%	$0.00	$9,271.80	$0.00	$0.00	$0.00	$0.00	$9,271.80
5	ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABOVE	$0.00	D2	36%	$0.00	$10,193.40	$0.00	$0.00	$0.00	$0.00	$10,193.40
5	ESNAL7-T13	ESN FOR 4700 17.01-20.00	$0.00	D2	36%	$0.00	$11,115.00	$0.00	$0.00	$0.00	$0.00	$11,115.00
5	ESNAL7-T14	ESN FOR 4700 20.01-23.00	$0.00	D2	36%	$0.00	$12,036.60	$0.00	$0.00	$0.00	$0.00	$12,036.60
5	ESNAL7-T15	ESN FOR 4700 23.01-26.00	$0.00	D2	36%	$0.00	$12,958.20	$0.00	$0.00	$0.00	$0.00	$12,958.20
5	ESNAL7-T16	ESN FOR 4700 26.01-29.00	$0.00	D2	36%	$0.00	$13,879.80	$0.00	$0.00	$0.00	$0.00	$13,879.80
5	ESNAL7-T17	ESN FOR 4700 29.01-32.00	$0.00	D2	36%	$0.00	$14,801.40	$0.00	$0.00	$0.00	$0.00	$14,801.40
5	ESNAL7-T18	ESN FOR 4700 32.01-35.00	$0.00	D2	36%	$0.00	$15,723.00	$0.00	$0.00	$0.00	$0.00	$15,723.00
5	ESNAL7-T2	ESN MGR & ACCESS LOGIX .251-.500	$0.00	D2	36%	$0.00	$2,428.20	$0.00	$0.00	$0.00	$0.00	$2,428.20
5	ESNAL7-T3	ESN MGR & ACCESS LOGIX .501-.750	$0.00	D2	36%	$0.00	$2,624.40	$0.00	$0.00	$0.00	$0.00	$2,624.40
5	ESNAL7-T4	ESN MGR & ACCESS LOGIX .751-1.00	$0.00	D2	36%	$0.00	$2,820.60	$0.00	$0.00	$0.00	$0.00	$2,820.60
5	ESNAL7-T5	ESN MGR & ACCESS LOGIX 1.01-2.00	$0.00	D2	36%	$0.00	$3,742.20	$0.00	$0.00	$0.00	$0.00	$3,742.20
5	ESNAL7-T6	ESN MGR & ACCESS LOGIX 2.01-4.00	$0.00	D2	36%	$0.00	$4,663.80	$0.00	$0.00	$0.00	$0.00	$4,663.80
5	ESNAL7-T7	ESN MGR & ACCESS LOGIX 4.01-6.00	$0.00	D2	36%	$0.00	$5,585.40	$0.00	$0.00	$0.00	$0.00	$5,585.40
5	ESNAL7-T8	ESN MGR & ACCESS LOGIX 6.01-8.00	$0.00	D2	36%	$0.00	$6,507.00	$0.00	$0.00	$0.00	$0.00	$6,507.00
5	ESNAL7-T9	ESN MGR & ACCESS LOGIX 8.01-10.00	$0.00	D2	36%	$0.00	$7,428.60	$0.00	$0.00	$0.00	$0.00	$7,428.60
5	ESNCX4-T1	ESNM FOR CX400-0-.250	$0.00	D2	36%	$0.00	$2,232.00	$0.00	$0.00	$0.00	$0.00	$2,232.00
5	ESNCX4-T10	ESNM FOR CX400-10.01-12.00	$0.00	D2	36%	$0.00	$8,350.20	$0.00	$0.00	$0.00	$0.00	$8,350.20
5	ESNCX4-T11	ESNM FOR CX400-12.01-14.00	$0.00	D2	36%	$0.00	$9,271.80	$0.00	$0.00	$0.00	$0.00	$9,271.80
5	ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	$0.00	D2	36%	$0.00	$10,193.40	$0.00	$0.00	$0.00	$0.00	$10,193.40
5	ESNCX4-T13	ESN FOR CX400 17.01-20.00	$0.00	D2	36%	$0.00	$11,115.00	$0.00	$0.00	$0.00	$0.00	$11,115.00
5	ESNCX4-T14	ESN FOR CX400 20.01-23.00	$0.00	D2	36%	$0.00	$12,036.60	$0.00	$0.00	$0.00	$0.00	$12,036.60
5	ESNCX4-T15	ESN FOR CX400 23.01-26.00	$0.00	D2	36%	$0.00	$12,958.20	$0.00	$0.00	$0.00	$0.00	$12,958.20
5	ESNCX4-T16	ESN FOR CX400 26.01-29.00	$0.00	D2	36%	$0.00	$13,879.80	$0.00	$0.00	$0.00	$0.00	$13,879.80
5	ESNCX4-T17	ESN FOR CX400 29.01-32.00	$0.00	D2	36%	$0.00	$14,801.40	$0.00	$0.00	$0.00	$0.00	$14,801.40
5	ESNCX4-T18	ESN FOR CX400 32.01-35.00	$0.00	D2	36%	$0.00	$15,723.00	$0.00	$0.00	$0.00	$0.00	$15,723.00
5	ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	$0.00	D2	36%	$0.00	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	ESNCX4-T2	ESNM FOR CX400-.251-.500	$0.00	D2	36%	$0.00	$2,428.20	$0.00	$0.00	$0.00	$0.00	$2,428.20
5	ESNCX4-T3	ESNM FOR CX400-.501-.750	$0.00	D2	36%	$0.00	$2,624.40	$0.00	$0.00	$0.00	$0.00	$2,624.40
5	ESNCX4-T4	ESNM FOR CX400-.751-1.00	$0.00	D2	36%	$0.00	$2,820.60	$0.00	$0.00	$0.00	$0.00	$2,820.60
5	ESNCX4-T5	ESNM FOR CX400-1.01-2.00	$0.00	D2	36%	$0.00	$3,742.20	$0.00	$0.00	$0.00	$0.00	$3,742.20
5	ESNCX4T5-18UP	ESNM FOR CX400 UPG T5-18	$0.00	D2	36%	$0.00	$921.60	$0.00	$0.00	$0.00	$0.00	$921.60
5	ESNCX4-T6	ESNM FOR CX400-2.01-4.00	$0.00	D2	36%	$0.00	$4,663.80	$0.00	$0.00	$0.00	$0.00	$4,663.80
5	ESNCX4-T7	ESNM FOR CX400-4.01-6.00	$0.00	D2	36%	$0.00	$5,585.40	$0.00	$0.00	$0.00	$0.00	$5,585.40
5	ESNCX4-T8	ESNM FOR CX400-6.01-8.00	$0.00	D2	36%	$0.00	$6,507.00	$0.00	$0.00	$0.00	$0.00	$6,507.00
5	ESNCX4-T9	ESNM FOR CX400-8.01-10.00	$0.00	D2	36%	$0.00	$7,428.60	$0.00	$0.00	$0.00	$0.00	$7,428.60
5	ESNCX6-T1	ESN MGR FOR CX600-0-.250	$0.00	D2	36%	$0.00	$2,232.00	$0.00	$0.00	$0.00	$0.00	$2,232.00
5	ESNCX6-T10	ESNM FOR CX600-10.01-12.0	$0.00	D2	36%	$0.00	$7,624.80	$0.00	$0.00	$0.00	$0.00	$7,624.80
5	ESNCX6-T11	ESNM FOR CX600-12.01-14.0	$0.00	D2	36%	$0.00	$8,546.40	$0.00	$0.00	$0.00	$0.00	$8,546.40
5	ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	$0.00	D2	36%	$0.00	$9,468.00	$0.00	$0.00	$0.00	$0.00	$9,468.00
5	ESNCX6-T13	ESN FOR CX600 17.01-20.00	$0.00	D2	36%	$0.00	$10,389.60	$0.00	$0.00	$0.00	$0.00	$10,389.60
5	ESNCX6-T14	ESN FOR CX600 20.01-23.00	$0.00	D2	36%	$0.00	$11,311.20	$0.00	$0.00	$0.00	$0.00	$11,311.20
5	ESNCX6-T15	ESN FOR CX600 23.01-26.00	$0.00	D2	36%	$0.00	$12,232.80	$0.00	$0.00	$0.00	$0.00	$12,232.80
5	ESNCX6-T16	ESN FOR CX600 26.01-29.00	$0.00	D2	36%	$0.00	$13,154.40	$0.00	$0.00	$0.00	$0.00	$13,154.40
5	ESNCX6-T17	ESN FOR CX600 29.01-32.00	$0.00	D2	36%	$0.00	$14,076.00	$0.00	$0.00	$0.00	$0.00	$14,076.00
5	ESNCX6-T18	ESN FOR CX600 32.01-35.00	$0.00	D2	36%	$0.00	$14,997.60	$0.00	$0.00	$0.00	$0.00	$14,997.60
5	ESNCX6-T19	ESN FOR CX600 35.01-38.00	$0.00	D2	36%	$0.00	$15,919.20	$0.00	$0.00	$0.00	$0.00	$15,919.20
5	ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	$0.00	D2	36%	$0.00	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	ESNCX6-T2	ESN MGR FOR CX600-.251-.5	$0.00	D2	36%	$0.00	$2,428.20	$0.00	$0.00	$0.00	$0.00	$2,428.20
5	ESNCX6-T20	ESN FOR CX600 38.01-41.00	$0.00	D2	36%	$0.00	$16,840.80	$0.00	$0.00	$0.00	$0.00	$16,840.80
5	ESNCX6-T21	ESN FOR CX600 41.01-44.00	$0.00	D2	36%	$0.00	$17,762.40	$0.00	$0.00	$0.00	$0.00	$17,762.40
5	ESNCX6-T22	ESN FOR CX600 44.01-47.00	$0.00	D2	36%	$0.00	$18,684.00	$0.00	$0.00	$0.00	$0.00	$18,684.00
5	ESNCX6-T23	ESN FOR CX600 47.01-50.00	$0.00	D2	36%	$0.00	$19,605.60	$0.00	$0.00	$0.00	$0.00	$19,605.60
5	ESNCX6-T24	ESN FOR CX600 50.01-53.00	$0.00	D2	36%	$0.00	$20,527.20	$0.00	$0.00	$0.00	$0.00	$20,527.20
5	ESNCX6-T25	ESN FOR CX600 53.01-56.00	$0.00	D2	36%	$0.00	$21,448.80	$0.00	$0.00	$0.00	$0.00	$21,448.80
5	ESNCX6-T26	ESN FOR CX600 56.01-59.00	$0.00	D2	36%	$0.00	$22,370.40	$0.00	$0.00	$0.00	$0.00	$22,370.40
5	ESNCX6-T27	ESN FOR CX600 59.01-62.00	$0.00	D2	36%	$0.00	$23,292.00	$0.00	$0.00	$0.00	$0.00	$23,292.00
5	ESNCX6-T28	ESN FOR CX600 62.01-65.00	$0.00	D2	36%	$0.00	$24,213.60	$0.00	$0.00	$0.00	$0.00	$24,213.60
5	ESNCX6-T29	ESN FOR CX600 65.01-68.00	$0.00	D2	36%	$0.00	$25,135.20	$0.00	$0.00	$0.00	$0.00	$25,135.20
5	ESNCX6-T3	ESNM FOR CX600-.501-.750	$0.00	D2	36%	$0.00	$2,624.40	$0.00	$0.00	$0.00	$0.00	$2,624.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESNCX6-T30	ESN FOR CX600 68.01-71.00	$0.00	D2	36%	$0.00	$26,056.80	$0.00	$0.00	$0.00	$0.00	$26,056.80
5	ESNCX6-T31	ESN FOR CX600 71.01-74.00	$0.00	D2	36%	$0.00	$26,978.40	$0.00	$0.00	$0.00	$0.00	$26,978.40
5	ESNCX6-T4	ESNM FOR CX600-.751-1.0	$0.00	D2	36%	$0.00	$2,820.60	$0.00	$0.00	$0.00	$0.00	$2,820.60
5	ESNCX6-T5	ESNM FOR CX600-1.01-2.0	$0.00	D2	36%	$0.00	$3,016.80	$0.00	$0.00	$0.00	$0.00	$3,016.80
5	ESNCX6T5-31UP	ESNM FOR CX600 UPG T5-31	$0.00	D2	36%	$0.00	$921.60	$0.00	$0.00	$0.00	$0.00	$921.60
5	ESNCX6-T6	ESNM FOR CX600-2.01-4.0	$0.00	D2	36%	$0.00	$3,938.40	$0.00	$0.00	$0.00	$0.00	$3,938.40
5	ESNCX6-T7	ESNM FOR CX600-4.01-6.0	$0.00	D2	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	ESNCX6-T8	ESNM FOR CX600-6.01-8.0	$0.00	D2	36%	$0.00	$5,781.60	$0.00	$0.00	$0.00	$0.00	$5,781.60
5	ESNCX6-T9	ESNM FOR CX600-8.01-10.0	$0.00	D2	36%	$0.00	$6,703.20	$0.00	$0.00	$0.00	$0.00	$6,703.20
5	ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	$1,090.00	D2	36%	$697.60	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	ESNT5-18UP	ESNM FOR 4700 UPG T5-18	$0.00	D2	36%	$0.00	$921.60	$0.00	$0.00	$0.00	$0.00	$921.60
5	FAST-120	EMC FAST FOR THE CX4-120 OR NS-120	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	FAST-240	EMC FAST FOR THE CX4-240	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	FAST-240UPG	FAST - UPGRADE TO CX4-240 PLATFORM	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	FAST-480	EMC FAST FOR THE CX4-480 OR NS-480	$0.00	D2	36%	$0.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	$0.00	D2	36%	$0.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	$0.00	D2	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	$0.00	D2	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	$0.00	D2	36%	$0.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	FASTUP-240	EMC FAST UPGRADE FOR THE CX4-240	$0.00	D2	36%	$0.00	$1,575.00	$0.00	$0.00	$0.00	$0.00	$1,575.00
5	FASTUP-480	EMC FAST UPGRADE FOR THE CX4-480/NS-480	$0.00	D2	36%	$0.00	$4,095.00	$0.00	$0.00	$0.00	$0.00	$4,095.00
5	FASTUP-960	EMC FAST UPGRADE FOR THE CX4-960/NS-960	$0.00	D2	36%	$0.00	$6,615.00	$0.00	$0.00	$0.00	$0.00	$6,615.00
5	FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	FL-240	EMC FAST CACHE FOR CX4-240	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	FL-480	EMC FAST CACHE FOR CX4-480 OR NS-480	$0.00	D2	36%	$0.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	FL-480UPG	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	$0.00	D2	36%	$0.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	$0.00	D2	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	$0.00	D2	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	FLMA4-120	FAST ADD ON FOR THE CX4-120	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	FLMA4-240	FAST ADD ON FOR THE CX4-240	$0.00	D2	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	FLMA4-480	FAST ADD ON FOR THE CX4-480	$0.00	D2	36%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	FLMA4-960	FAST ADD ON FOR THE CX4-960	$0.00	D2	36%	$0.00	$5,760.00	$0.00	$0.00	$0.00	$0.00	$5,760.00
5	FLMS4-120	FAST SUITE CX4-120	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	FLMS4-240	FAST SUITE FOR THE CX4-240	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	$15,000.00	D2	36%	$9,600.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	FLMS4-480	FAST SUITE FOR THE CX4-480	$0.00	D2	36%	$0.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	$39,000.00	D2	36%	$24,960.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	FLMS4-960	FAST SUITE FOR THE CX4-960	$0.00	D2	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	$63,000.00	D2	36%	$40,320.00	$11,340.00	$0.00	$0.00	$0.00	$0.00	$11,340.00
5	FMA5-APL	RAINFINITY FMA	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	FMA5-HA-APL	RAINFINITY FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	FMA6-APL	RAINFINITY FMA APPLIANCE	$42,500.00	D2	36%	$27,200.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	FMA7-APL	FMA APPLIANCE	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	FMA7-HA-APL	FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	FMA-APL	FMA APPLIANCE	$42,500.00	D2	36%	$27,200.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	FMA-CTA-CONV	CONVERT FROM FMA/VE TO CTA/VE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FMA-DCD-F	FULL FMA LICENSE DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FMA-DCD-T	TRIAL FMA LICENSE DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FMA-HA	FMA HA APPLIANCE	$20,000.00	D2	36%	$12,800.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	FMAVE	FMA VIRTUAL EDITION	$0.00	D2	36%	$0.00	$3,528.00	$2,940.00	$0.00	$0.00	$0.00	$3,528.00
5	FMA-VE	FMA VIRTUAL EDITION	$24,500.00	D2	36%	$15,680.00	$3,528.00	$2,940.00	$0.00	$0.00	$0.00	$3,528.00
5	FMAVE-120	FMA/VE FOR CELERRA NS-120	$26,500.00	D2	36%	$16,960.00	$3,816.00	$3,180.00	$0.00	$0.00	$0.00	$3,816.00
5	FMAVE-480	FMA/VE FOR CELERRA NS-480	$31,500.00	D2	36%	$20,160.00	$4,536.00	$3,780.00	$0.00	$0.00	$0.00	$4,536.00
5	FMAVE-960	FMA/VE FOR CELERRA NS-960	$36,500.00	D2	36%	$23,360.00	$5,256.00	$4,380.00	$0.00	$0.00	$0.00	$5,256.00
5	FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	$31,500.00	D2	36%	$20,160.00	$4,536.00	$3,780.00	$0.00	$0.00	$0.00	$4,536.00
5	FMAVE-G8	FMA/VE FOR CELERRA NS-G8	$36,500.00	D2	36%	$23,360.00	$5,256.00	$4,380.00	$0.00	$0.00	$0.00	$5,256.00
5	FMA-VE-HA	FMA VIRTUAL EDITION HA	$0.00	D2	36%	$0.00	$1,684.80	$1,404.00	$0.00	$0.00	$0.00	$1,684.80
5	FMA-VE-MIG	FMA APPLIANCE TO VE UPGRADE	$0.00	D2	36%	$0.00	$2,116.80	$1,764.00	$0.00	$0.00	$0.00	$2,116.80
5	FMAVE-NX4	FMA/VE FOR CELERRA NX4	$21,500.00	D2	36%	$13,760.00	$3,096.00	$2,580.00	$0.00	$0.00	$0.00	$3,096.00
5	FVA6-1232C-C	FVA6 12-COP 32G CIFS	$0.00	D2	36%	$0.00	$21,908.88	$18,257.40	$0.00	$0.00	$0.00	$21,908.88
5	FVA6-1232CCCL	FVA6 12-COP 32G CIFS CL	$0.00	D2	36%	$0.00	$37,908.00	$31,590.00	$0.00	$0.00	$0.00	$37,908.00
5	FVA6-1232C-M	FVA6 12-COP 32G MULTI PROTOCOL	$0.00	D2	36%	$0.00	$27,838.08	$23,198.40	$0.00	$0.00	$0.00	$27,838.08
5	FVA6-1232CMCL	FVA6 12-COP 32G MULIT CL	$0.00	D2	36%	$0.00	$43,817.76	$36,514.80	$0.00	$0.00	$0.00	$43,817.76
5	FVA6-1232C-N	FVA6 12-COP 32G NFS	$0.00	D2	36%	$0.00	$21,908.88	$18,257.40	$0.00	$0.00	$0.00	$21,908.88
5	FVA6-1232CNCL	FVA6 12-COP 32G NFS CLUSTER	$0.00	D2	36%	$0.00	$37,908.00	$31,590.00	$0.00	$0.00	$0.00	$37,908.00
5	FVA6-HWUP4GFV	HW ONLY UPGRADE FOR EXISTING GFV CUSTOME	$0.00	D2	36%	$0.00	$4,248.00	$3,540.00	$0.00	$0.00	$0.00	$4,248.00
5	FVA7-1216C-C	FVA7 12-COP 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	$0.00	D2	36%	$0.00	$14,040.00	$11,700.00	$0.00	$0.00	$0.00	$14,040.00
5	FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	$0.00	D2	36%	$0.00	$14,040.00	$11,700.00	$0.00	$0.00	$0.00	$14,040.00
5	FVA7-1216C-HU	FVA7 12-COP 16G HW ONLY UPG	$0.00	D2	36%	$0.00	$4,248.00	$3,540.00	$0.00	$0.00	$0.00	$4,248.00
5	FVA7-1216C-M	FVA7 12-COP 16G MULTI PROTOCOL	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	FVA7-1216C-N	FVA7 12-COP 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	$0.00	D2	36%	$0.00	$14,040.00	$11,700.00	$0.00	$0.00	$0.00	$14,040.00
5	FVA71216CNCL2	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	$0.00	D2	36%	$0.00	$14,040.00	$11,700.00	$0.00	$0.00	$0.00	$14,040.00
5	FVA-DCD-FCM	FVA FULL CIFS SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-FCMCL	FVA FULL CIFS CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FVA-DCD-FEM	FVA FULL MULTI SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-FNM	FVA FULL NFS SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-FNMCL	FVA FULL NFS CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TCM	FVA TRY CIFS SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TCMCL	FVA TRY CIFS CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TEM	FVA TRY MULTI SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TEMCL	FVA TRY MULTI CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TNM	FVA TRY NFS SA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-DCD-TNMCL	FVA TRY NFS CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	$0.00	D2	36%	$0.00	$4,392.00	$3,660.00	$0.00	$0.00	$0.00	$4,392.00
5	FVA-SWU-N-M	LICENSE UPGRADE FROM NFS TO MULTI-PROTOC	$0.00	D2	36%	$0.00	$4,392.00	$3,660.00	$0.00	$0.00	$0.00	$4,392.00
5	FVASWU-SC-CL	FVA SW UPG-SINGLE TO CL-CIFS	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-MULTI	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	GFV421212C-C	4212-12G COPPER CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV421212CCCL	12G 12-COP CIFS CL- SPECIAL ORDER ONLY	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV421212C-E	4212-12G COPPER ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV421212CECL	4212-12G COPPER ENT CLUSTER	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV421212C-N	4212-12G COPPER NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV421212CNCL	4212-12G COPPER NFS CLUSTER	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV42412C-C	424-12G COPPER CIFS	$0.00	D2	36%	$0.00	$14,745.60	$12,288.00	$0.00	$0.00	$0.00	$14,745.60
5	GFV42412C-CCL	424-12G COPPER CIFS CL	$0.00	D2	36%	$0.00	$26,582.40	$22,152.00	$0.00	$0.00	$0.00	$26,582.40
5	GFV42412C-E	424-12G COPPER ENT	$0.00	D2	36%	$0.00	$19,137.60	$15,948.00	$0.00	$0.00	$0.00	$19,137.60
5	GFV42412C-ECL	424-12G COPPER ENT CL	$0.00	D2	36%	$0.00	$30,960.00	$25,800.00	$0.00	$0.00	$0.00	$30,960.00
5	GFV42412C-N	424-12G COPPER NFS	$0.00	D2	36%	$0.00	$14,745.60	$12,288.00	$0.00	$0.00	$0.00	$14,745.60
5	GFV42412C-NCL	424-12G COPPER NFS CL	$0.00	D2	36%	$0.00	$26,582.40	$22,152.00	$0.00	$0.00	$0.00	$26,582.40
5	GFV42412F-C	424-12G FIBER CIFS	$0.00	D2	36%	$0.00	$14,745.60	$12,288.00	$0.00	$0.00	$0.00	$14,745.60
5	GFV42412F-CCL	424-12G FIBER CIFS CL	$0.00	D2	36%	$0.00	$26,582.40	$22,152.00	$0.00	$0.00	$0.00	$26,582.40
5	GFV42412F-E	424-12G FIBER ENT	$0.00	D2	36%	$0.00	$19,137.60	$15,948.00	$0.00	$0.00	$0.00	$19,137.60
5	GFV42412F-ECL	424-12G FIBER ENT CL	$0.00	D2	36%	$0.00	$30,960.00	$25,800.00	$0.00	$0.00	$0.00	$30,960.00
5	GFV42412F-N	424-12G FIBER NFS	$0.00	D2	36%	$0.00	$14,745.60	$12,288.00	$0.00	$0.00	$0.00	$14,745.60
5	GFV42412F-NCL	424-12G FIBER NFS CL	$0.00	D2	36%	$0.00	$26,582.40	$22,152.00	$0.00	$0.00	$0.00	$26,582.40
5	GFV4244C-C	424-4G COPPER CIFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV4244C-CCL	4G 4-COP CIFS CL- SPECIAL ORDER ONLY	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV4244C-E	424-4G COPPER ENT	$0.00	D2	36%	$0.00	$16,056.00	$13,380.00	$0.00	$0.00	$0.00	$16,056.00
5	GFV4244C-ECL	424-4G COPPER CIFS CL	$0.00	D2	36%	$0.00	$24,825.60	$20,688.00	$0.00	$0.00	$0.00	$24,825.60
5	GFV4244C-N	424-4G COPPER NFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV4244C-NCL	424-4G COPPER NFS CL	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV4244F-C	424-4G FIBER CIFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV4244F-CCL	424-4G FIBER CIFS CL	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV4244F-E	424-4G FIBER ENT	$0.00	D2	36%	$0.00	$16,056.00	$13,380.00	$0.00	$0.00	$0.00	$16,056.00
5	GFV4244F-ECL	424-4G FIBER ENT CL	$0.00	D2	36%	$0.00	$24,825.60	$20,688.00	$0.00	$0.00	$0.00	$24,825.60
5	GFV4244F-N	424-4G FIBER NFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV4244F-NCL	424-4G FIBER NFS CL	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV424C-S	GFV424 COPPER SPARE	$0.00	D2	36%	$0.00	$0.00	$4,872.00	$0.00	$0.00	$0.00	$0.00
5	GFV424F-S	GFV424 FIBER SPARE	$0.00	D2	36%	$0.00	$0.00	$4,872.00	$0.00	$0.00	$0.00	$0.00
5	GFV42612F-C	426-12G FIBER CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42612F-CCL	426-12G FIBER CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV42612F-E	426-12G FIBER ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV42612F-ECL	426-12G FIBER ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV42612F-N	426-12G FIBER NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42612F-NCL	426-12G FIBER NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV4264F-C	426-4G FIBER CIFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60
5	GFV4264F-CCL	426-4G FIBER CIFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV4264F-E	426-4G FIBER ENT	$0.00	D2	36%	$0.00	$17,553.60	$14,628.00	$0.00	$0.00	$0.00	$17,553.60
5	GFV4264F-ECL	426-4G FIBER ENT CL	$0.00	D2	36%	$0.00	$26,323.20	$21,936.00	$0.00	$0.00	$0.00	$26,323.20
5	GFV4264F-N	426-4G FIBER NFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60
5	GFV4264F-NCL	426-4G FIBER NFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV426F-S	GFV426 FIBER SPARE	$0.00	D2	36%	$0.00	$0.00	$6,084.00	$0.00	$0.00	$0.00	$0.00
5	GFV42812C-C	428-12G COPPER CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42812C-CCL	428-12G COPPER CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV42812C-E	428-12G COPPER ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV42812C-ECL	428-12G COPPER ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV42812-CF-C	428-12G COP/FBR CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42812CFCCL	428-12G COP/FBR CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV42812-CF-E	428-12G COP/FBR ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV42812CFECL	428-12G COP/FBR ENTCL	$0.00	D2	36%	$0.00	$32,472.00	$27,060.00	$0.00	$0.00	$0.00	$32,472.00
5	GFV42812-CF-N	428-12G COP/FBR NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42812CFNCL	428-12G COP/FBR NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV42812C-N	428-12G COPPER NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV42812C-NCL	428-12G COPPER NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV4284C-C	428-4G COPPER CIFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60
5	GFV4284C-CCL	428-4G COP CIFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV4284C-E	428-4G COPPER ENT	$0.00	D2	36%	$0.00	$17,553.60	$14,628.00	$0.00	$0.00	$0.00	$17,553.60
5	GFV4284C-ECL	428-4G COP ENT CL	$0.00	D2	36%	$0.00	$26,323.20	$21,936.00	$0.00	$0.00	$0.00	$26,323.20
5	GFV4284-CF-C	428-4G COP/FBR CIFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60
5	GFV4284CF-CCL	428-4G COP/FBR CIFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV4284-CF-E	428-4G COP/FBR ENT	$0.00	D2	36%	$0.00	$17,553.60	$14,628.00	$0.00	$0.00	$0.00	$17,553.60
5	GFV4284CF-ECL	428-4G COP/FBR ENT CL	$0.00	D2	36%	$0.00	$26,323.20	$21,936.00	$0.00	$0.00	$0.00	$26,323.20
5	GFV4284-CF-N	428-4G COP/FBR NFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GFV4284CF-NCL	428-4G COP/FBR NFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV4284C-N	428-4G COPPER NFS	$0.00	D2	36%	$0.00	$13,161.60	$10,968.00	$0.00	$0.00	$0.00	$13,161.60
5	GFV4284C-NCL	428-4G COP NFS CL	$0.00	D2	36%	$0.00	$21,931.20	$18,276.00	$0.00	$0.00	$0.00	$21,931.20
5	GFV428CF-S	GFV428 COPPER/FIBER SPARE	$0.00	D2	36%	$0.00	$0.00	$6,096.00	$0.00	$0.00	$0.00	$0.00
5	GFV428C-S	GFV428 COPPER SPARE	$0.00	D2	36%	$0.00	$0.00	$6,084.00	$0.00	$0.00	$0.00	$0.00
5	GFV4FM-BASE	GFV4 FILE MANAGEMENT BASE	$0.00	D2	36%	$0.00	$1,800.00	$1,500.00	$0.00	$0.00	$0.00	$1,800.00
5	GFV4FM-EXPN	GFV4 FILE MANAGEMENT EXPANSION	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	GFV5-1216C-C	GFV5 12-COP 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-1216CCCL	GFV5 12-COP 16G CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-1216C-E	GFV5 12-COP 16G ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV5-1216CECL	GFV5 12-COP 16G ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV5-1216C-N	GFV5 12-COP 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-1216CNCL	GFV5 12-COP 16G NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-44C-C	GFV5 4-COP 4G CIFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV5-44C-CCL	GFV5 4-COP 4G CIFS CL	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV5-616F-C	GFV5 6-FIB 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-616F-CCL	GFV5 6-FIB 16G CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-616F-E	GFV5 6-FIB 16G ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV5-616F-ECL	GFV5 6-FIB 16G ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV5-616F-N	GFV5 6-FIB 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-616F-NCL	GFV5 6-FIB 16G NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-816CF-C	GFV5 8-MIX 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-816CFCCL	GFV5 8-MIX 16G CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-816CF-E	GFV5 8-MIX 16G ENT	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV5-816CFECL	GFV5 8-MIX 16G ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV5-816CF-N	GFV5 8-MIX 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV5-816CFNCL	GFV5 8-MIX 16G NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV5-FM-BASE	GFV5 FMA BASE	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	GFV5-FM-EXPN	GFV5 FMA EXPN	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	GFV6-1216C-C	GFV6 12-COP 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV6-1216C-E	GFV6 12-COP 16G ENTERPRISE	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV6-1216CECL	GFV6 12-COP 16G ENT CL	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV6-1216C-HU	GFV6 12X16 SA-CL UPGRADE	$0.00	D2	36%	$0.00	$13,320.00	$11,100.00	$0.00	$0.00	$0.00	$13,320.00
5	GFV6-1216C-N	GFV6 12-COP 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV6-1216CNCL	GFV6 12-COP 16G NFS CL	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV6-1232C-C	GFV6 12-COPPER 32G CIFS	$0.00	D2	36%	$0.00	$21,908.88	$18,257.40	$0.00	$0.00	$0.00	$21,908.88
5	GFV6-1232CCCL	GFV6 12-COPPER 32G CIFS CLUSTER	$0.00	D2	36%	$0.00	$37,908.00	$31,590.00	$0.00	$0.00	$0.00	$37,908.00
5	GFV6-1232C-E	GFV6 12-COPPER 32G ENTERPRISE	$0.00	D2	36%	$0.00	$27,838.08	$23,198.40	$0.00	$0.00	$0.00	$27,838.08
5	GFV6-1232CECL	GFV6 12-COP 32G ENT CL	$0.00	D2	36%	$0.00	$43,817.76	$36,514.80	$0.00	$0.00	$0.00	$43,817.76
5	GFV6-1232C-N	GFV6 12-COPPER 32G NFS	$0.00	D2	36%	$0.00	$21,908.88	$18,257.40	$0.00	$0.00	$0.00	$21,908.88
5	GFV6-1232CNCL	GFV6 12-COPPER 32G NFS CLUSTER	$0.00	D2	36%	$0.00	$37,908.00	$31,590.00	$0.00	$0.00	$0.00	$37,908.00
5	GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	GFV6-44C-C	GFV6 4-COP 4G CIFS	$0.00	D2	36%	$0.00	$11,678.40	$9,732.00	$0.00	$0.00	$0.00	$11,678.40
5	GFV6-44C-CCL	GFV6 4-COP 4G CIFS CL	$0.00	D2	36%	$0.00	$20,448.00	$17,040.00	$0.00	$0.00	$0.00	$20,448.00
5	GFV6-44C-HU	GFV6 4X4 SA-CL UPGRADE	$0.00	D2	36%	$0.00	$10,440.00	$8,700.00	$0.00	$0.00	$0.00	$10,440.00
5	GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	$0.00	D2	36%	$0.00	$20,620.80	$17,184.00	$0.00	$0.00	$0.00	$20,620.80
5	GFV6-616F-ECL	GFV6 6-OPTICAL 16G ENTERPRISE CLUSTER	$0.00	D2	36%	$0.00	$32,457.60	$27,048.00	$0.00	$0.00	$0.00	$32,457.60
5	GFV6-616F-HU	GFV6 6X16 SA-CL UPGRADE	$0.00	D2	36%	$0.00	$13,320.00	$11,100.00	$0.00	$0.00	$0.00	$13,320.00
5	GFV6-616F-N	GFV6 6-OPTICAL 16G NFS	$0.00	D2	36%	$0.00	$16,228.80	$13,524.00	$0.00	$0.00	$0.00	$16,228.80
5	GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	$0.00	D2	36%	$0.00	$28,080.00	$23,400.00	$0.00	$0.00	$0.00	$28,080.00
5	GFV6-C-S	4-PORT COPPER CARD - GFV6	$0.00	D2	36%	$0.00	$144.00	$120.00	$0.00	$0.00	$0.00	$144.00
5	GFV6-F-S	2-PORT FIBER CARD FOR GFV6	$0.00	D2	36%	$0.00	$360.00	$300.00	$0.00	$0.00	$0.00	$360.00
5	GFV-DCD-FC	FULL CIFS N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FCCL	FULL CIFS N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FCM	FULL CIFS MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FCMCL	FULL CIFS MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FE	FULL ENT N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FECL	FULL ENT N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FEM	FULL ENT MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FEMCL	FULL ENT MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FN	FULL NFS N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FNCL	FULL NFS N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FNM	FULL NFS MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-FNMCL	FULL NFS MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TC	TRY CIFS N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TCCL	TRY CIFS N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TCM	TRY CIFS MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TCMCL	TRY CIFS MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TE	TRY ENT N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TECL	TRY ENT N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TEM	TRY ENT MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TEMCL	TRY ENT MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TN	TRY NFS N/MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TNCL	TRY NFS N/MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TNM	TRY NFS MIR N/CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-DCD-TNMCL	TRY NFS MIR CLU DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-SWU-C-E	GFV SW UPG - CIFS TO ENT	$0.00	D2	36%	$0.00	$4,392.00	$3,660.00	$0.00	$0.00	$0.00	$4,392.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GFV-SWU-FVA	GFV TO FVA SOFTWARE UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GFV-SWU-N-E	GFV SW UPG - NFS TO ENT	$0.00	D2	36%	$0.00	$4,392.00	$3,660.00	$0.00	$0.00	$0.00	$4,392.00
5	GFVSWU-SC-CL	GFV UPG-SINGLE TO CL-CIFS	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	GFVSWU-SE-CL	GFV UPG-SINGLE TO CL-ENT	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	GFVSWU-SN-CL	GFV UPG-SINGLE TO CL-NFS	$0.00	D2	36%	$0.00	$2,923.20	$2,436.00	$0.00	$0.00	$0.00	$2,923.20
5	GNA6-12C-N1	GNA6 12-COP NODE 1 OF 2	$0.00	D2	36%	$0.00	$7,200.00	$6,000.00	$0.00	$0.00	$0.00	$7,200.00
5	GNA6-12C-N2	GNA6 12-COP NODE 2 OF 2	$0.00	D2	36%	$0.00	$7,200.00	$6,000.00	$0.00	$0.00	$0.00	$7,200.00
5	GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	$0.00	D2	36%	$0.00	$4,680.00	$3,900.00	$0.00	$0.00	$0.00	$4,680.00
5	GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	$0.00	D2	36%	$0.00	$4,680.00	$3,900.00	$0.00	$0.00	$0.00	$4,680.00
5	GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	$32,500.00	D2	36%	$20,800.00	$4,680.00	$3,900.00	$0.00	$0.00	$0.00	$4,680.00
5	GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	$32,500.00	D2	36%	$20,800.00	$4,680.00	$3,900.00	$0.00	$0.00	$0.00	$4,680.00
5	GNA-DCD-F	GNA FULL LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GNA-DCD-T	GNA TRY LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	$37,500.00	D2	36%	$24,000.00	$10,980.00	$0.00	$0.00	$0.00	$0.00	$10,980.00
5	INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	$40,000.00	D2	36%	$25,600.00	$10,980.00	$0.00	$0.00	$0.00	$0.00	$10,980.00
5	INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	$45,000.00	D2	36%	$28,800.00	$10,980.00	$0.00	$0.00	$0.00	$0.00	$10,980.00
5	INV-BSV-BASE	INV-BSV BASE LICENSE	$0.00	D2	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	$5,000.00	D2	36%	$3,200.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	INV-BSV-DPC	INVISTA BASE LICENSE KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-BSVT10LIC	INV-BSV 1TB(601-1000TB)	$0.00	D2	36%	$0.00	$552.00	$0.00	$0.00	$0.00	$0.00	$552.00
5	INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	$2,350.00	D2	36%	$1,504.00	$540.50	$0.00	$0.00	$0.00	$0.00	$540.50
5	INV-BSV-T1LIC	INV-BSV 1TB (0-14 TB)	$0.00	D2	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	INV-BSV-T2LIC	INV-BSV 1TB (15-25 TB)	$0.00	D2	36%	$0.00	$805.00	$0.00	$0.00	$0.00	$0.00	$805.00
5	INV-BSV-T3LIC	INV-BSV 1TB (26-40 TB)	$0.00	D2	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	INV-BSV-T4LIC	INV-BSV 1TB (41-60 TB)	$0.00	D2	36%	$0.00	$621.00	$0.00	$0.00	$0.00	$0.00	$621.00
5	INV-BSV-T5LIC	INV-BSV 1TB (61-100 TB)	$0.00	D2	36%	$0.00	$609.50	$0.00	$0.00	$0.00	$0.00	$609.50
5	INV-BSV-T6LIC	INV-BSV 1TB (101-150 TB)	$0.00	D2	36%	$0.00	$598.00	$0.00	$0.00	$0.00	$0.00	$598.00
5	INV-BSV-T7LIC	INV-BSV 1TB (151-250 TB)	$0.00	D2	36%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	INV-BSV-T8LIC	INV-BSV 1TB (251-400 TB)	$0.00	D2	36%	$0.00	$575.00	$0.00	$0.00	$0.00	$0.00	$575.00
5	INV-BSV-T9LIC	INV-BSV 1TB(401-600 TB)	$0.00	D2	36%	$0.00	$563.50	$0.00	$0.00	$0.00	$0.00	$563.50
5	INV-CL-BASE	INV-CL BASE LICENSE	$0.00	D2	36%	$0.00	$230.00	$0.00	$0.00	$0.00	$0.00	$230.00
5	INV-CL-DPC	INVISTA CLONE LICENSE KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-CL-T10LIC	INV-CL 1TB(601-1000TB)	$0.00	D2	36%	$0.00	$264.50	$0.00	$0.00	$0.00	$0.00	$264.50
5	INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	$990.00	D2	36%	$633.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	INV-CL-T1LIC	INV-CL 1TB (0-14 TB)	$0.00	D2	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	INV-CL-T2LIC	INV-CL 1TB (15-25 TB)	$0.00	D2	36%	$0.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	INV-CL-T3LIC	INV-CL 1TB (26-40 TB)	$0.00	D2	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	INV-CL-T4LIC	INV-CL 1TB (41-60 TB)	$0.00	D2	36%	$0.00	$805.00	$0.00	$0.00	$0.00	$0.00	$805.00
5	INV-CL-T5LIC	INV-CL 1TB (61-100 TB)	$0.00	D2	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	INV-CL-T6LIC	INV-CL 1TB (101-150 TB)	$0.00	D2	36%	$0.00	$575.00	$0.00	$0.00	$0.00	$0.00	$575.00
5	INV-CL-T7LIC	INV-CL 1TB (151-250 TB)	$0.00	D2	36%	$0.00	$483.00	$0.00	$0.00	$0.00	$0.00	$483.00
5	INV-CL-T8LIC	INV-CL 1TB (251-400 TB)	$0.00	D2	36%	$0.00	$368.00	$0.00	$0.00	$0.00	$0.00	$368.00
5	INV-CL-T9LIC	INV-CL 1TB(401-600 TB)	$0.00	D2	36%	$0.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	INV-MGMT-SW	INV MANAGEMENT SOFTWARE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INV-T1B1B2UP	INV BASE LIC UPG 1-2 T-1	$0.00	D2	36%	$0.00	$27,600.00	$0.00	$0.00	$0.00	$0.00	$27,600.00
5	INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	$120,000.00	D2	36%	$76,800.00	$27,600.00	$0.00	$0.00	$0.00	$0.00	$27,600.00
5	INV-T1B2B4UP	INV BASE LIC UPG 2-4 T-1	$0.00	D2	36%	$0.00	$55,200.00	$0.00	$0.00	$0.00	$0.00	$55,200.00
5	INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	$240,000.00	D2	36%	$153,600.00	$55,200.00	$0.00	$0.00	$0.00	$0.00	$55,200.00
5	INV-T1B4LIC	INV BASE LIC 4 T-1 DPC	$480,000.00	D2	36%	$307,200.00	$110,400.00	$0.00	$0.00	$0.00	$0.00	$110,400.00
5	INV-T1C1C2UP	INV CLONE LIC UPG 1-2 T-1	$0.00	D2	36%	$0.00	$9,200.00	$0.00	$0.00	$0.00	$0.00	$9,200.00
5	INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	$40,000.00	D2	36%	$25,600.00	$9,200.00	$0.00	$0.00	$0.00	$0.00	$9,200.00
5	INV-T1C2C4UP	INV CLONE LIC UPG 2-4 T-1	$0.00	D2	36%	$0.00	$18,400.00	$0.00	$0.00	$0.00	$0.00	$18,400.00
5	INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	$80,000.00	D2	36%	$51,200.00	$18,400.00	$0.00	$0.00	$0.00	$0.00	$18,400.00
5	INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	$160,000.00	D2	36%	$102,400.00	$36,800.00	$0.00	$0.00	$0.00	$0.00	$36,800.00
5	IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPCFT5-T12	CIFS, IP4700, T5-T12 UPG	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPFPT1-T4	IP4700 FTP ENBR UPG T1-T4	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPFPT5-T12	IP4700 FTP UPG T5-T12	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	$0.00	D2	36%	$0.00	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	$0.00	D2	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	IPNFT1-T4	NFS, IP4700, T1-T4 UPG	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPNFT5-T12	NFS, IP4700, T5-512 UPG	$0.00	D2	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	IPSVT1-T4	SNPVW/IP,IP4700,T1-T4 UPG	$0.00	D2	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	IPSVT5-T12	SNPVW/IP,IP4700,T5-T12UPG	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	MGRB200-DAE	NAVI MGR BASE - CX200 DAE	$0.00	D2	36%	$0.00	$1,215.00	$1,134.00	$0.00	$0.00	$0.00	$1,215.00
5	MGRB200-DPE	NAVI MGR BASE - CX200 DPE	$0.00	D2	36%	$0.00	$245.00	$228.00	$0.00	$0.00	$0.00	$245.00
5	MGRB200-KIT	NAVI MGR BASE MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASEKIT407	MANAGER BASE MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASEKIT501	NAVI MANAGER BASE MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRBASET1-T4	NAVI MGR BASE UPG T1-T4	$0.00	D2	36%	$0.00	$180.00	$168.00	$0.00	$0.00	$0.00	$180.00
5	MGRBASET5-T12	NAVI MGR BASE UPG T5-T12	$0.00	D2	36%	$0.00	$270.00	$252.00	$0.00	$0.00	$0.00	$270.00
5	MGRBASEUP-T1	BASE TO NAVIMGR UPG - T1	$0.00	D2	36%	$0.00	$285.00	$266.00	$0.00	$0.00	$0.00	$285.00
5	MGRBASEUP-T10	BASE TO NAVIMGR UPG - T10	$0.00	D2	36%	$0.00	$3,345.00	$3,122.00	$0.00	$0.00	$0.00	$3,345.00
5	MGRBASEUP-T11	BASE TO NAVIMGR UPG - T11	$0.00	D2	36%	$0.00	$3,870.00	$3,612.00	$0.00	$0.00	$0.00	$3,870.00
5	MGRBASEUP-T12	BASE TO NAVIMGR UPG - T12	$0.00	D2	36%	$0.00	$4,395.00	$4,102.00	$0.00	$0.00	$0.00	$4,395.00
5	MGRBASEUP-T2	BASE TO NAVIMGR UPG - T2	$0.00	D2	36%	$0.00	$255.00	$238.00	$0.00	$0.00	$0.00	$255.00
5	MGRBASEUP-T3	BASE TO NAVIMGR UPG - T3	$0.00	D2	36%	$0.00	$225.00	$210.00	$0.00	$0.00	$0.00	$225.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MGRBASEUP-T4	BASE TO NAVIMGR UPG - T4	$0.00	D2	36%	$0.00	$195.00	$182.00	$0.00	$0.00	$0.00	$195.00
5	MGRBASEUP-T5	BASE TO NAVIMGR UPG - T5	$0.00	D2	36%	$0.00	$720.00	$672.00	$0.00	$0.00	$0.00	$720.00
5	MGRBASEUP-T6	BASE TO NAVIMGR UPG - T6	$0.00	D2	36%	$0.00	$1,245.00	$1,162.00	$0.00	$0.00	$0.00	$1,245.00
5	MGRBASEUP-T7	BASE TO NAVIMGR UPG - T7	$0.00	D2	36%	$0.00	$1,770.00	$1,652.00	$0.00	$0.00	$0.00	$1,770.00
5	MGRBASEUP-T8	BASE TO NAVIMGR UPG - T8	$0.00	D2	36%	$0.00	$2,295.00	$2,142.00	$0.00	$0.00	$0.00	$2,295.00
5	MGRBASEUP-T9	BASE TO NAVIMGR UPG - T9	$0.00	D2	36%	$0.00	$2,820.00	$2,632.00	$0.00	$0.00	$0.00	$2,820.00
5	MGRT13-T31	NAVI MGR UPG T13-T31	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGRT1-T4	NAVI MGR T1-T4	$0.00	D2	36%	$0.00	$150.00	$140.00	$0.00	$0.00	$0.00	$150.00
5	MGRT5-T12	NAVI MGR T5-T12	$0.00	D2	36%	$0.00	$739.80	$0.00	$0.00	$0.00	$0.00	$739.80
5	MGRT5-T31	NAVI MGR UPG T5-T31	$0.00	D2	36%	$0.00	$795.00	$742.00	$0.00	$0.00	$0.00	$795.00
5	MV400-KIT	MV/S CX400 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MV400-KIT303	CX400 MV V1.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MV400-KIT308	CX400 MV V1.8 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MV400-T1	MV/S CX400 TIER 1	$0.00	D2	36%	$0.00	$4,869.00	$0.00	$0.00	$0.00	$0.00	$4,869.00
5	MV400-T10	MV/S CX400 TIER 10	$0.00	D2	36%	$0.00	$8,067.00	$0.00	$0.00	$0.00	$0.00	$8,067.00
5	MV400-T11	MV/S CX400 TIER 11	$0.00	D2	36%	$0.00	$8,067.00	$0.00	$0.00	$0.00	$0.00	$8,067.00
5	MV400-T12	MV/S CX400 TIER 12	$0.00	D2	36%	$0.00	$8,067.00	$0.00	$0.00	$0.00	$0.00	$8,067.00
5	MV400T1-T4	MIRMV/S CX400 UPG T1-T4	$0.00	D2	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	MV400-T2	MV/S CX400 TIER 2	$0.00	D2	36%	$0.00	$5,891.00	$0.00	$0.00	$0.00	$0.00	$5,891.00
5	MV400-T3	MV/S CX400 TIER 3	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	MV400-T4	MV/S CX400 TIER 4	$0.00	D2	36%	$0.00	$6,311.00	$0.00	$0.00	$0.00	$0.00	$6,311.00
5	MV400-T5	MV/S CX400 TIER 5	$0.00	D2	36%	$0.00	$6,749.00	$0.00	$0.00	$0.00	$0.00	$6,749.00
5	MV400T5-T12	MIRRORVIEW CX400 UPG T5-T12	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	MV400T5-T8	MV/S CX400 UPG T5-T8	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	MV400-T6	MV/S CX400 TIER 6	$0.00	D2	36%	$0.00	$7,189.00	$0.00	$0.00	$0.00	$0.00	$7,189.00
5	MV400-T7	MV/S CX400 TIER 7	$0.00	D2	36%	$0.00	$7,627.00	$0.00	$0.00	$0.00	$0.00	$7,627.00
5	MV400-T8	MV/S CX400 TIER 8	$0.00	D2	36%	$0.00	$8,067.00	$0.00	$0.00	$0.00	$0.00	$8,067.00
5	MV400-T9	MV/S CX400 TIER 9	$0.00	D2	36%	$0.00	$8,067.00	$0.00	$0.00	$0.00	$0.00	$8,067.00
5	MV47-T01	MV/S FC4700 TIER 01	$0.00	D2	36%	$0.00	$6,278.40	$0.00	$0.00	$0.00	$0.00	$6,278.40
5	MV47-T02	MV/S FC4700 TIER 02	$0.00	D2	36%	$0.00	$6,458.40	$0.00	$0.00	$0.00	$0.00	$6,458.40
5	MV47-T03	MV/S FC4700 TIER 03	$0.00	D2	36%	$0.00	$6,638.40	$0.00	$0.00	$0.00	$0.00	$6,638.40
5	MV47-T04	MV/S FC4700 TIER 04	$0.00	D2	36%	$0.00	$6,818.40	$0.00	$0.00	$0.00	$0.00	$6,818.40
5	MV47-T05	MV/S FC4700 TIER 05	$0.00	D2	36%	$0.00	$7,194.60	$0.00	$0.00	$0.00	$0.00	$7,194.60
5	MV47-T06	MV/S FC4700 TIER 06	$0.00	D2	36%	$0.00	$7,570.80	$0.00	$0.00	$0.00	$0.00	$7,570.80
5	MV47-T07	MV/S FC4700 TIER 07	$0.00	D2	36%	$0.00	$7,947.00	$0.00	$0.00	$0.00	$0.00	$7,947.00
5	MV47-T08	MV/S FC4700 TIER 08	$0.00	D2	36%	$0.00	$8,323.20	$0.00	$0.00	$0.00	$0.00	$8,323.20
5	MV47-T09	MV/S FC4700 TIER 09	$0.00	D2	36%	$0.00	$8,699.40	$0.00	$0.00	$0.00	$0.00	$8,699.40
5	MV47-T10	MV/S FC4700 TIER 10	$0.00	D2	36%	$0.00	$9,075.60	$0.00	$0.00	$0.00	$0.00	$9,075.60
5	MV47-T11	MV/S FC4700 TIER 11	$0.00	D2	36%	$0.00	$9,451.80	$0.00	$0.00	$0.00	$0.00	$9,451.80
5	MV47-T12	MV/S FC4700 TIER 12	$0.00	D2	36%	$0.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	MVA31	MIRRORVIEW A (ASYNC) FOR THE CX3-10	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	MVA32	MIRRORVIEW/A CX3-20	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	MVA34	MIRRORVIEW/A CX3-40	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	MVA38	MIRRORVIEW/A CX3-80	$0.00	D2	36%	$0.00	$5,940.00	$0.00	$0.00	$0.00	$0.00	$5,940.00
5	MVA3-KIT	MIRRORVIEW A MEDIA KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MVA400-T1	CX400 MIRRORVIEW/A TIER 1	$0.00	D2	36%	$0.00	$4,262.00	$0.00	$0.00	$0.00	$0.00	$4,262.00
5	MVA400-T10	CX400 MIRRORVIEW/A TIER 10	$0.00	D2	36%	$0.00	$6,052.00	$0.00	$0.00	$0.00	$0.00	$6,052.00
5	MVA400-T11	CX400 MIRRORVIEW/A TIER 11	$0.00	D2	36%	$0.00	$6,052.00	$0.00	$0.00	$0.00	$0.00	$6,052.00
5	MVA400-T12	CX400 MIRRORVIEW/A TIER 12	$0.00	D2	36%	$0.00	$6,052.00	$0.00	$0.00	$0.00	$0.00	$6,052.00
5	MVA400T1-T4	MV/A CX400 UPG T1-T4	$0.00	D2	36%	$0.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	MVA400-T2	CX400 MIRRORVIEW/A TIER 2	$0.00	D2	36%	$0.00	$4,418.00	$0.00	$0.00	$0.00	$0.00	$4,418.00
5	MVA400-T3	CX400 MIRRORVIEW/A TIER 3	$0.00	D2	36%	$0.00	$4,577.00	$0.00	$0.00	$0.00	$0.00	$4,577.00
5	MVA400-T4	CX400 MIRRORVIEW/A TIER 4	$0.00	D2	36%	$0.00	$4,733.00	$0.00	$0.00	$0.00	$0.00	$4,733.00
5	MVA400-T5	CX400 MIRRORVIEW/A TIER 5	$0.00	D2	36%	$0.00	$5,064.00	$0.00	$0.00	$0.00	$0.00	$5,064.00
5	MVA400T5-T8	MV/A CX400 UPG T5-T8	$0.00	D2	36%	$0.00	$282.60	$0.00	$0.00	$0.00	$0.00	$282.60
5	MVA400-T6	CX400 MIRRORVIEW/A TIER 6	$0.00	D2	36%	$0.00	$5,393.00	$0.00	$0.00	$0.00	$0.00	$5,393.00
5	MVA400-T7	CX400 MIRRORVIEW/A TIER 7	$0.00	D2	36%	$0.00	$5,723.00	$0.00	$0.00	$0.00	$0.00	$5,723.00
5	MVA400-T8	CX400 MIRRORVIEW/A TIER 8	$0.00	D2	36%	$0.00	$6,052.00	$0.00	$0.00	$0.00	$0.00	$6,052.00
5	MVA400-T9	CX400 MIRRORVIEW/A TIER 9	$0.00	D2	36%	$0.00	$6,052.00	$0.00	$0.00	$0.00	$0.00	$6,052.00
5	MVA4-120	MIRRORVIEW/A FOR CX4-120	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	MVA4-120UPG	MIRRORVIEW/A UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	MVA4-240	MIRRORVIEW/A FOR CX4-240	$0.00	D2	36%	$0.00	$3,168.00	$0.00	$0.00	$0.00	$0.00	$3,168.00
5	MVA4-240UPG	MIRRORVIEW/A UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$1,908.00	$0.00	$0.00	$0.00	$0.00	$1,908.00
5	MVA4-480	MIRRORVIEW/A FOR CX4-480	$0.00	D2	36%	$0.00	$6,336.00	$0.00	$0.00	$0.00	$0.00	$6,336.00
5	MVA4-480UPG	MIRRORVIEW/A UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$3,816.00	$0.00	$0.00	$0.00	$0.00	$3,816.00
5	MVA4-960	MIRRORVIEW/A FOR CX4-960	$0.00	D2	36%	$0.00	$12,654.00	$0.00	$0.00	$0.00	$0.00	$12,654.00
5	MVA4-960UPG	MIRRORVIEW/A UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$7,596.00	$0.00	$0.00	$0.00	$0.00	$7,596.00
5	MVA600-T1	CX600 MIRRORVIEW/A TIER 1	$0.00	D2	36%	$0.00	$5,494.00	$0.00	$0.00	$0.00	$0.00	$5,494.00
5	MVA600-T10	CX600 MIRRORVIEW/A TIER10	$0.00	D2	36%	$0.00	$7,945.00	$0.00	$0.00	$0.00	$0.00	$7,945.00
5	MVA600-T11	CX600 MIRRORVIEW/A TIER11	$0.00	D2	36%	$0.00	$8,274.00	$0.00	$0.00	$0.00	$0.00	$8,274.00
5	MVA600-T12	CX600 MIRRORVIEW/A TIER12	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T13	CX600 MIRRORVIEW/A TIER13	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T14	CX600 MIRRORVIEW/A TIER14	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T15	CX600 MIRRORVIEW/A TIER15	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T16	CX600 MIRRORVIEW/A TIER16	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T17	CX600 MIRRORVIEW/A TIER17	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T18	CX600 MIRRORVIEW/A TIER18	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T19	CX600 MIRRORVIEW/A TIER19	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600T1-T4	MV/A CX600 UPG T1-T4	$0.00	D2	36%	$0.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	MVA600-T2	CX600 MIRRORVIEW/A TIER 2	$0.00	D2	36%	$0.00	$5,652.00	$0.00	$0.00	$0.00	$0.00	$5,652.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MVA600-T20	CX600 MIRRORVIEW/A TIER20	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T21	CX600 MIRRORVIEW/A TIER21	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T22	CX600 MIRRORVIEW/A TIER22	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T23	CX600 MIRRORVIEW/A TIER23	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T24	CX600 MIRRORVIEW/A TIER24	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T25	CX600 MIRRORVIEW/A TIER25	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T26	CX600 MIRRORVIEW/A TIER26	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T27	CX600 MIRRORVIEW/A TIER27	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T28	CX600 MIRRORVIEW/A TIER28	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T29	CX600 MIRRORVIEW/A TIER29	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T3	CX600 MIRRORVIEW/A TIER 3	$0.00	D2	36%	$0.00	$5,809.00	$0.00	$0.00	$0.00	$0.00	$5,809.00
5	MVA600-T30	CX600 MIRRORVIEW/A TIER30	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T31	CX600 MIRRORVIEW/A TIER31	$0.00	D2	36%	$0.00	$8,604.00	$0.00	$0.00	$0.00	$0.00	$8,604.00
5	MVA600-T4	CX600 MIRRORVIEW/A TIER 4	$0.00	D2	36%	$0.00	$5,967.00	$0.00	$0.00	$0.00	$0.00	$5,967.00
5	MVA600-T5	CX600 MIRRORVIEW/A TIER 5	$0.00	D2	36%	$0.00	$6,296.00	$0.00	$0.00	$0.00	$0.00	$6,296.00
5	MVA600T5-T12	MV/A CX600 UPG T5-T12	$0.00	D2	36%	$0.00	$282.60	$0.00	$0.00	$0.00	$0.00	$282.60
5	MVA600-T6	CX600 MIRRORVIEW/A TIER 6	$0.00	D2	36%	$0.00	$6,626.00	$0.00	$0.00	$0.00	$0.00	$6,626.00
5	MVA600-T7	CX600 MIRRORVIEW/A TIER 7	$0.00	D2	36%	$0.00	$6,955.00	$0.00	$0.00	$0.00	$0.00	$6,955.00
5	MVA600-T8	CX600 MIRRORVIEW/A TIER 8	$0.00	D2	36%	$0.00	$7,286.00	$0.00	$0.00	$0.00	$0.00	$7,286.00
5	MVA600-T9	CX600 MIRRORVIEW/A TIER 9	$0.00	D2	36%	$0.00	$7,615.00	$0.00	$0.00	$0.00	$0.00	$7,615.00
5	MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	$0.00	D2	36%	$0.00	$1,890.00	$0.00	$0.00	$0.00	$0.00	$1,890.00
5	MVAL32	MIRRORVW A/S BNDL CX3-20	$0.00	D2	36%	$0.00	$4,716.00	$0.00	$0.00	$0.00	$0.00	$4,716.00
5	MVAL34	MIRRORVW A/S BNDL CX3-40	$0.00	D2	36%	$0.00	$8,280.00	$0.00	$0.00	$0.00	$0.00	$8,280.00
5	MVAL38	MIRRORVW A/S BNDL CX3-80	$0.00	D2	36%	$0.00	$10,368.00	$0.00	$0.00	$0.00	$0.00	$10,368.00
5	MVAL400-T1	CX400 MVS+MVA BUNDLE T1	$0.00	D2	36%	$0.00	$7,455.00	$0.00	$0.00	$0.00	$0.00	$7,455.00
5	MVAL400-T10	CX400 MVS+MVA BUNDLE T10	$0.00	D2	36%	$0.00	$10,563.00	$0.00	$0.00	$0.00	$0.00	$10,563.00
5	MVAL400-T11	CX400 MVS+MVA BUNDLE T11	$0.00	D2	36%	$0.00	$10,563.00	$0.00	$0.00	$0.00	$0.00	$10,563.00
5	MVAL400-T12	CX400 MVS+MVA BUNDLE T12	$0.00	D2	36%	$0.00	$10,563.00	$0.00	$0.00	$0.00	$0.00	$10,563.00
5	MVAL400-T2	CX400 MVS+MVA BUNDLE T2	$0.00	D2	36%	$0.00	$7,732.00	$0.00	$0.00	$0.00	$0.00	$7,732.00
5	MVAL400-T3	CX400 MVS+MVA BUNDLE T3	$0.00	D2	36%	$0.00	$8,009.00	$0.00	$0.00	$0.00	$0.00	$8,009.00
5	MVAL400-T4	CX400 MVS+MVA BUNDLE T4	$0.00	D2	36%	$0.00	$8,287.00	$0.00	$0.00	$0.00	$0.00	$8,287.00
5	MVAL400-T5	CX400 MVS+MVA BUNDLE T5	$0.00	D2	36%	$0.00	$8,856.00	$0.00	$0.00	$0.00	$0.00	$8,856.00
5	MVAL400-T6	CX400 MVS+MVA BUNDLE T6	$0.00	D2	36%	$0.00	$9,425.00	$0.00	$0.00	$0.00	$0.00	$9,425.00
5	MVAL400-T7	CX400 MVS+MVA BUNDLE T7	$0.00	D2	36%	$0.00	$9,995.00	$0.00	$0.00	$0.00	$0.00	$9,995.00
5	MVAL400-T8	CX400 MVS+MVA BUNDLE T8	$0.00	D2	36%	$0.00	$10,563.00	$0.00	$0.00	$0.00	$0.00	$10,563.00
5	MVAL400-T9	CX400 MVS+MVA BUNDLE T9	$0.00	D2	36%	$0.00	$10,563.00	$0.00	$0.00	$0.00	$0.00	$10,563.00
5	MVAL4-120	MIRRORVIEW BUNDLE FOR CX4-120	$0.00	D2	36%	$0.00	$2,232.00	$0.00	$0.00	$0.00	$0.00	$2,232.00
5	MVAL4-120UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	MVAL4-240	MIRRORVIEW BUNDLE FOR CX4-240	$0.00	D2	36%	$0.00	$5,508.00	$0.00	$0.00	$0.00	$0.00	$5,508.00
5	MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$3,312.00	$0.00	$0.00	$0.00	$0.00	$3,312.00
5	MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	$0.00	D2	36%	$0.00	$11,016.00	$0.00	$0.00	$0.00	$0.00	$11,016.00
5	MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$6,624.00	$0.00	$0.00	$0.00	$0.00	$6,624.00
5	MVAL4-5UP	CX4-CX5 MVS+MVA BUNDL UPG	$0.00	D2	36%	$0.00	$3,132.00	$0.00	$0.00	$0.00	$0.00	$3,132.00
5	MVAL4-7UP	CX4-CX7 MVS+MVA BUNDL UPG	$0.00	D2	36%	$0.00	$5,148.00	$0.00	$0.00	$0.00	$0.00	$5,148.00
5	MVAL4-960	MIRRORVIEW BUNDLE FOR CX4-960	$0.00	D2	36%	$0.00	$22,014.00	$0.00	$0.00	$0.00	$0.00	$22,014.00
5	MVAL4-960UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$13,212.00	$0.00	$0.00	$0.00	$0.00	$13,212.00
5	MVAL4T1-T4	CX4 MVS+MVA BUND UP T1-T4	$0.00	D2	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	MVAL4T5-T8	CX4 MVS+MVA BUND UP T5-T8	$0.00	D2	36%	$0.00	$487.80	$0.00	$0.00	$0.00	$0.00	$487.80
5	MVAL5-7UP	CX5-CX7 MVS+MVA BUNDL UPG	$0.00	D2	36%	$0.00	$2,016.00	$0.00	$0.00	$0.00	$0.00	$2,016.00
5	MVAL600-T1	CX600 MVS+MVA BUNDLE T1	$0.00	D2	36%	$0.00	$9,618.00	$0.00	$0.00	$0.00	$0.00	$9,618.00
5	MVAL600-T10	CX600 MVS+MVA BUNDLE T10	$0.00	D2	36%	$0.00	$13,864.00	$0.00	$0.00	$0.00	$0.00	$13,864.00
5	MVAL600-T11	CX600 MVS+MVA BUNDLE T11	$0.00	D2	36%	$0.00	$14,434.00	$0.00	$0.00	$0.00	$0.00	$14,434.00
5	MVAL600-T12	CX600 MVS+MVA BUNDLE T12	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T13	CX600 MVS+MVA BUNDLE T13	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T14	CX600 MVS+MVA BUNDLE T14	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T15	CX600 MVS+MVA BUNDLE T15	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T16	CX600 MVS+MVA BUNDLE T16	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T17	CX600 MVS+MVA BUNDLE T17	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T18	CX600 MVS+MVA BUNDLE T18	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T19	CX600 MVS+MVA BUNDLE T19	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T2	CX600 MVS+MVA BUNDLE T2	$0.00	D2	36%	$0.00	$9,895.00	$0.00	$0.00	$0.00	$0.00	$9,895.00
5	MVAL600-T20	CX600 MVS+MVA BUNDLE T20	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T21	CX600 MVS+MVA BUNDLE T21	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T22	CX600 MVS+MVA BUNDLE T22	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T23	CX600 MVS+MVA BUNDLE T23	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T24	CX600 MVS+MVA BUNDLE T24	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T25	CX600 MVS+MVA BUNDLE T25	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T26	CX600 MVS+MVA BUNDLE T26	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T27	CX600 MVS+MVA BUNDLE T27	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T28	CX600 MVS+MVA BUNDLE T28	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T29	CX600 MVS+MVA BUNDLE T29	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T3	CX600 MVS+MVA BUNDLE T3	$0.00	D2	36%	$0.00	$10,172.00	$0.00	$0.00	$0.00	$0.00	$10,172.00
5	MVAL600-T30	CX600 MVS+MVA BUNDLE T30	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T31	CX600 MVS+MVA BUNDLE T31	$0.00	D2	36%	$0.00	$15,002.00	$0.00	$0.00	$0.00	$0.00	$15,002.00
5	MVAL600-T4	CX600 MVS+MVA BUNDLE T4	$0.00	D2	36%	$0.00	$10,450.00	$0.00	$0.00	$0.00	$0.00	$10,450.00
5	MVAL600-T5	CX600 MVS+MVA BUNDLE T5	$0.00	D2	36%	$0.00	$11,019.00	$0.00	$0.00	$0.00	$0.00	$11,019.00
5	MVAL600-T6	CX600 MVS+MVA BUNDLE T6	$0.00	D2	36%	$0.00	$11,588.00	$0.00	$0.00	$0.00	$0.00	$11,588.00
5	MVAL600-T7	CX600 MVS+MVA BUNDLE T7	$0.00	D2	36%	$0.00	$12,158.00	$0.00	$0.00	$0.00	$0.00	$12,158.00
5	MVAL600-T8	CX600 MVS+MVA BUNDLE T8	$0.00	D2	36%	$0.00	$12,726.00	$0.00	$0.00	$0.00	$0.00	$12,726.00
5	MVAL600-T9	CX600 MVS+MVA BUNDLE T9	$0.00	D2	36%	$0.00	$13,296.00	$0.00	$0.00	$0.00	$0.00	$13,296.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MVAL6-7UP	CX6-CX7 MVS+MVA BUNDL UPG	$0.00	D2	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	MVAL6T1-T4	CX6 MVS+MVA BUND UP T1-T4	$0.00	D2	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	MVAL6T5-T12	CX6 MVS+MVA BND UP T5-T12	$0.00	D2	36%	$0.00	$630.00	$0.00	$0.00	$0.00	$0.00	$630.00
5	MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	$0.00	D2	36%	$0.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERSS) FOR CX3-40	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	MV-CEM-38	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	MV-CEM4-120	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	$0.00	D2	36%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	MVCEM4-120UPG	MIRRORVIEW/CE UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	MV-CEM4-240	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	$0.00	D2	36%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	MVCEM4-240UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$507.60	$0.00	$0.00	$0.00	$0.00	$507.60
5	MV-CEM4-480	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	$0.00	D2	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	MVCEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	MV-CEM4-960	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	$0.00	D2	36%	$0.00	$2,484.00	$0.00	$0.00	$0.00	$0.00	$2,484.00
5	MVCEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$1,490.40	$0.00	$0.00	$0.00	$0.00	$1,490.40
5	MV-KIT	MV/S CX600 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MV-KIT303	MIRRORVIEW MEDIA 1.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MV-KIT308	MIRRORVIEW V1.8 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MVS31	MIRRORVIEW SYNC FOR THE CX3-10	$0.00	D2	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	MVS32	MIRRORVIEW SYNC CX3-20	$0.00	D2	36%	$0.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	MVS34	MIRRORVIEW SYNC CX3-40	$0.00	D2	36%	$0.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	MVS38	MIRRORVIEW SYNC CX3-80	$0.00	D2	36%	$0.00	$7,875.00	$0.00	$0.00	$0.00	$0.00	$7,875.00
5	MVS4-120	MIRRORVIEW/S FOR CX4-120	$0.00	D2	36%	$0.00	$1,692.00	$0.00	$0.00	$0.00	$0.00	$1,692.00
5	MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	MVS4-240	MIRRORVIEW/S FOR CX4-240	$0.00	D2	36%	$0.00	$4,194.00	$0.00	$0.00	$0.00	$0.00	$4,194.00
5	MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	MVS4-480	MIRRORVIEW/S FOR CX4-480	$0.00	D2	36%	$0.00	$8,406.00	$0.00	$0.00	$0.00	$0.00	$8,406.00
5	MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$5,058.00	$0.00	$0.00	$0.00	$0.00	$5,058.00
5	MVS4-960	MIRRORVIEW/S FOR CX4-960	$0.00	D2	36%	$0.00	$16,794.00	$0.00	$0.00	$0.00	$0.00	$16,794.00
5	MVS4-960UPG	MIRRORVIEW/S UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$10,080.00	$0.00	$0.00	$0.00	$0.00	$10,080.00
5	MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	$0.00	D2	36%	$0.00	$3,207.00	$0.00	$0.00	$0.00	$0.00	$3,207.00
5	MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	$0.00	D2	36%	$0.00	$4,530.00	$0.00	$0.00	$0.00	$0.00	$4,530.00
5	MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	$0.00	D2	36%	$0.00	$4,530.00	$0.00	$0.00	$0.00	$0.00	$4,530.00
5	MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	$0.00	D2	36%	$0.00	$4,530.00	$0.00	$0.00	$0.00	$0.00	$4,530.00
5	MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	$0.00	D2	36%	$0.00	$3,321.00	$0.00	$0.00	$0.00	$0.00	$3,321.00
5	MVS4-AL-T3	CX400 MVS TO BDLE UPG T3	$0.00	D2	36%	$0.00	$3,434.00	$0.00	$0.00	$0.00	$0.00	$3,434.00
5	MVS4-AL-T4	CX400 MVS TO BDLE UPG T4	$0.00	D2	36%	$0.00	$3,548.00	$0.00	$0.00	$0.00	$0.00	$3,548.00
5	MVS4-AL-T5	CX400 MVS TO BDLE UPG T5	$0.00	D2	36%	$0.00	$3,793.00	$0.00	$0.00	$0.00	$0.00	$3,793.00
5	MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	$0.00	D2	36%	$0.00	$4,039.00	$0.00	$0.00	$0.00	$0.00	$4,039.00
5	MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	$0.00	D2	36%	$0.00	$4,284.00	$0.00	$0.00	$0.00	$0.00	$4,284.00
5	MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	$0.00	D2	36%	$0.00	$4,530.00	$0.00	$0.00	$0.00	$0.00	$4,530.00
5	MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	$0.00	D2	36%	$0.00	$4,530.00	$0.00	$0.00	$0.00	$0.00	$4,530.00
5	MVS500-REP	MIRRORVIEW/S NS REP DISC	$0.00	D2	36%	$0.00	$5,202.00	$0.00	$0.00	$0.00	$0.00	$5,202.00
5	MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	$0.00	D2	36%	$0.00	$4,150.00	$0.00	$0.00	$0.00	$0.00	$4,150.00
5	MVS6-AL-T10	CX600 MVS TO BDLE UPG T10	$0.00	D2	36%	$0.00	$5,964.00	$0.00	$0.00	$0.00	$0.00	$5,964.00
5	MVS6-AL-T11	CX600 MVS TO BDLE UPG T11	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	MVS6-AL-T12	CX600 MVS TO BDLE UPG T12	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T13	CX600 MVS TO BDLE UPG T13	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T19	CX600 MVS TO BDLE UPG T19	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T2	CX600 MVS TO BDLE UPG T2	$0.00	D2	36%	$0.00	$4,263.00	$0.00	$0.00	$0.00	$0.00	$4,263.00
5	MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T25	CX600 MVS TO BDLE UPG T25	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T26	CX600 MVS TO BDLE UPG T26	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	$0.00	D2	36%	$0.00	$4,376.00	$0.00	$0.00	$0.00	$0.00	$4,376.00
5	MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T31	CX600 MVS TO BDLE UPG T31	$0.00	D2	36%	$0.00	$6,455.00	$0.00	$0.00	$0.00	$0.00	$6,455.00
5	MVS6-AL-T4	CX600 MVS TO BDLE UPG T4	$0.00	D2	36%	$0.00	$4,490.00	$0.00	$0.00	$0.00	$0.00	$4,490.00
5	MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	$0.00	D2	36%	$0.00	$4,736.00	$0.00	$0.00	$0.00	$0.00	$4,736.00
5	MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	$0.00	D2	36%	$0.00	$4,981.00	$0.00	$0.00	$0.00	$0.00	$4,981.00
5	MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	$0.00	D2	36%	$0.00	$5,228.00	$0.00	$0.00	$0.00	$0.00	$5,228.00
5	MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	$0.00	D2	36%	$0.00	$5,473.00	$0.00	$0.00	$0.00	$0.00	$5,473.00
5	MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	$0.00	D2	36%	$0.00	$5,719.00	$0.00	$0.00	$0.00	$0.00	$5,719.00
5	MVS700-REP	MIRRORVIEW/S NS REP DISC	$0.00	D2	36%	$0.00	$7,218.00	$0.00	$0.00	$0.00	$0.00	$7,218.00
5	MV-T1	MV/S CX600 TIER1	$0.00	D2	36%	$0.00	$7,325.00	$0.00	$0.00	$0.00	$0.00	$7,325.00
5	MV-T10	MV/S CX600 TIER10	$0.00	D2	36%	$0.00	$10,588.00	$0.00	$0.00	$0.00	$0.00	$10,588.00
5	MV-T11	MV/S CX600 TIER11	$0.00	D2	36%	$0.00	$11,028.00	$0.00	$0.00	$0.00	$0.00	$11,028.00
5	MV-T12	MV/S CX600 TIER12	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T13	MV/S CX600 TIER 13	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MV-T14	MV/S CX600 TIER 14	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T15	MV/S CX600 TIER 15	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T16	MV/S CX600 TIER 16	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T17	MV/S CX600 TIER 17	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T18	MV/S CX600 TIER 18	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T19	MV/S CX600 TIER 19	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MVT1-T4	MV/S CX600 UPG T1-T4	$0.00	D2	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	MV-T2	MV/S CX600 TIER2	$0.00	D2	36%	$0.00	$7,535.00	$0.00	$0.00	$0.00	$0.00	$7,535.00
5	MV-T20	MV/S CX600 TIER 20	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T21	MV/S CX600 TIER 21	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T22	MV/S CX600 TIER 22	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T23	MV/S CX600 TIER 23	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T24	MV/S CX600 TIER 24	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T25	MV/S CX600 TIER 25	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T26	MV/S CX600 TIER 26	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T27	MV/S CX600 TIER 27	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T28	MV/S CX600 TIER 28	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T29	MV/S CX600 TIER 29	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T3	MV/S CX600 TIER3	$0.00	D2	36%	$0.00	$7,745.00	$0.00	$0.00	$0.00	$0.00	$7,745.00
5	MV-T30	MV/S CX600 TIER 30	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T31	MV/S CX600 TIER 31	$0.00	D2	36%	$0.00	$11,466.00	$0.00	$0.00	$0.00	$0.00	$11,466.00
5	MV-T4	MV/S CX600 TIER4	$0.00	D2	36%	$0.00	$7,955.00	$0.00	$0.00	$0.00	$0.00	$7,955.00
5	MV-T5	MV/S CX600 TIER5	$0.00	D2	36%	$0.00	$8,394.00	$0.00	$0.00	$0.00	$0.00	$8,394.00
5	MVT5-T12	MV/S CX600 UPG T5-T12	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	MVT5-T31	MIRRORVIEW UPG T5-T31	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	MV-T6	MV/S CX600 TIER6	$0.00	D2	36%	$0.00	$8,833.00	$0.00	$0.00	$0.00	$0.00	$8,833.00
5	MV-T7	MV/S CX600 TIER7	$0.00	D2	36%	$0.00	$9,272.00	$0.00	$0.00	$0.00	$0.00	$9,272.00
5	MV-T8	MV/S CX600 TIER8	$0.00	D2	36%	$0.00	$9,710.00	$0.00	$0.00	$0.00	$0.00	$9,710.00
5	MV-T9	MV/S CX600 TIER9	$0.00	D2	36%	$0.00	$10,150.00	$0.00	$0.00	$0.00	$0.00	$10,150.00
5	MVX4-X6UP-T1	MIRRORVIEW CX400-CX600 UPG TIER 1	$0.00	D2	36%	$0.00	$3,835.80	$0.00	$0.00	$0.00	$0.00	$3,835.80
5	MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 10	$0.00	D2	36%	$0.00	$5,293.80	$0.00	$0.00	$0.00	$0.00	$5,293.80
5	MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 11	$0.00	D2	36%	$0.00	$5,488.20	$0.00	$0.00	$0.00	$0.00	$5,488.20
5	MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	$0.00	D2	36%	$0.00	$5,682.60	$0.00	$0.00	$0.00	$0.00	$5,682.60
5	MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	$0.00	D2	36%	$0.00	$3,933.00	$0.00	$0.00	$0.00	$0.00	$3,933.00
5	MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	$0.00	D2	36%	$0.00	$4,030.20	$0.00	$0.00	$0.00	$0.00	$4,030.20
5	MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	$0.00	D2	36%	$0.00	$4,127.40	$0.00	$0.00	$0.00	$0.00	$4,127.40
5	MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER 5	$0.00	D2	36%	$0.00	$4,321.80	$0.00	$0.00	$0.00	$0.00	$4,321.80
5	MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 6	$0.00	D2	36%	$0.00	$4,516.20	$0.00	$0.00	$0.00	$0.00	$4,516.20
5	MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 7	$0.00	D2	36%	$0.00	$4,710.60	$0.00	$0.00	$0.00	$0.00	$4,710.60
5	MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	$0.00	D2	36%	$0.00	$4,905.00	$0.00	$0.00	$0.00	$0.00	$4,905.00
5	MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	$0.00	D2	36%	$0.00	$5,099.40	$0.00	$0.00	$0.00	$0.00	$5,099.40
5	NAS-MGR-L	MANAGER ADVANCED EDITION	$11,600.00	D2	36%	$7,424.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	NAS-MGR-L-U	MANAGER ADVANCED EDITION	$11,600.00	D2	36%	$7,424.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	$9,300.00	D2	36%	$5,952.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	NAV2-3UP-DP	CX200-CX300 DEPT UPGRADE	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NAV2-3UP-EN	CX200-CX300 ENT UPGRADE	$0.00	D2	36%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	NAV2-3UP-WG	CX200-CX300 WG UPGRADE	$0.00	D2	36%	$0.00	$202.50	$0.00	$0.00	$0.00	$0.00	$202.50
5	NAV300-DP	CX300 NAVI DEPARTMENTAL	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	NAV300-DP-EN	CX300 DEPT TO ENT. UPGRAD	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NAV300-EN	CX300 NAVI ENTERPRISE	$0.00	D2	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	NAV300-WG	CX300 NAVI WORKGROUP	$0.00	D2	36%	$0.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	NAV300-WG-DP	CX300 WG TO DEPT UPGRADE	$0.00	D2	36%	$0.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	NAV300-WG-EN	CX300 WG TO ENT. UPGRAD	$0.00	D2	36%	$0.00	$1,215.00	$0.00	$0.00	$0.00	$0.00	$1,215.00
5	NAV31-DP	NAVI Mgr Dept Lic CX3-10	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	$3,000.00	D2	36%	$1,920.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NAV31-EN	NAVI MGR ENTERPRISE LICENSE FOR CX3-10	$0.00	D2	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	NAV31-WG	NAVI Mgr Wkg Lic CX3-10	$0.00	D2	36%	$0.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	NAV31-WG-DP	NAVI MGR WG TO DP UPGD LIC FOR CX3-10	$0.00	D2	36%	$0.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	NAV31-WG-EN	NAVI MGR WG TO EN Lic Upg CX3-10	$0.00	D2	36%	$0.00	$1,215.00	$0.00	$0.00	$0.00	$0.00	$1,215.00
5	NAV32-DP	NAVI MGR CX3-20 DEPT LIC	$0.00	D2	36%	$0.00	$3,708.00	$0.00	$0.00	$0.00	$0.00	$3,708.00
5	NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	$0.00	D2	36%	$0.00	$1,872.00	$0.00	$0.00	$0.00	$0.00	$1,872.00
5	NAV32-EN	NAVI MGR CX3-20 ENTPR LIC	$0.00	D2	36%	$0.00	$5,580.00	$0.00	$0.00	$0.00	$0.00	$5,580.00
5	NAV32-WG	NAVI MGR CX3-20 WKGRP LIC	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	$0.00	D2	36%	$0.00	$2,358.00	$0.00	$0.00	$0.00	$0.00	$2,358.00
5	NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	$0.00	D2	36%	$0.00	$4,230.00	$0.00	$0.00	$0.00	$0.00	$4,230.00
5	NAV34-DP	NAVI MGR CX3-40 DEPT LIC	$0.00	D2	36%	$0.00	$7,056.00	$0.00	$0.00	$0.00	$0.00	$7,056.00
5	NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	$0.00	D2	36%	$0.00	$3,780.00	$0.00	$0.00	$0.00	$0.00	$3,780.00
5	NAV34-EN	NAVI MGR CX3-40 ENTPR LIC	$0.00	D2	36%	$0.00	$10,440.00	$0.00	$0.00	$0.00	$0.00	$10,440.00
5	NAV34-WG	NAVI MGR CX3-40 WKGRP LIC	$0.00	D2	36%	$0.00	$3,870.00	$0.00	$0.00	$0.00	$0.00	$3,870.00
5	NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG	$0.00	D2	36%	$0.00	$3,960.00	$0.00	$0.00	$0.00	$0.00	$3,960.00
5	NAV34-WG-EN	NAVI CX3-40 WG TO EN UPGR	$0.00	D2	36%	$0.00	$7,740.00	$0.00	$0.00	$0.00	$0.00	$7,740.00
5	NAV38-DP	NAVI MGR CX3-80 DEPT LIC	$0.00	D2	36%	$0.00	$8,820.00	$0.00	$0.00	$0.00	$0.00	$8,820.00
5	NAV38-DP-EN	NAVI CX3-80 DP TO EN UPGR	$0.00	D2	36%	$0.00	$4,716.00	$0.00	$0.00	$0.00	$0.00	$4,716.00
5	NAV38-EN	NAVI MGR CX3-80 ENTPR LIC	$0.00	D2	36%	$0.00	$13,068.00	$0.00	$0.00	$0.00	$0.00	$13,068.00
5	NAV38-WG	NAVI MGR CX3-80 WKGRP LIC	$0.00	D2	36%	$0.00	$4,842.00	$0.00	$0.00	$0.00	$0.00	$4,842.00
5	NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	$0.00	D2	36%	$0.00	$4,950.00	$0.00	$0.00	$0.00	$0.00	$4,950.00
5	NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	$0.00	D2	36%	$0.00	$9,666.00	$0.00	$0.00	$0.00	$0.00	$9,666.00
5	NAV3I-5IUP	NAVI 300I TO 500I UPGRADE	$0.00	D2	36%	$0.00	$2,880.00	$0.00	$0.00	$0.00	$0.00	$2,880.00
5	NAV4-120	Navi/Uni CX4-120	$0.00	D2	36%	$0.00	$855.90	$0.00	$0.00	$0.00	$0.00	$855.90
5	NAV4-120UPG	NAVI/Uni BLOCK Upg CX4-120	$0.00	D2	36%	$0.00	$564.30	$0.00	$0.00	$0.00	$0.00	$564.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAV4-240	Navi/Uni CX4-240	$0.00	D2	36%	$0.00	$2,992.50	$0.00	$0.00	$0.00	$0.00	$2,992.50
5	NAV4-240UPG	NAVI/Uni BLOCK Upg CX4-240	$0.00	D2	36%	$0.00	$1,795.50	$0.00	$0.00	$0.00	$0.00	$1,795.50
5	NAV4-480	Navi/Uni CX4-480	$0.00	D2	36%	$0.00	$9,537.30	$0.00	$0.00	$0.00	$0.00	$9,537.30
5	NAV4-480UPG	NAVI/Uni BLOCK Upg CX4-480	$0.00	D2	36%	$0.00	$5,722.20	$0.00	$0.00	$0.00	$0.00	$5,722.20
5	NAV4-960	Navi/Uni CX4-960	$0.00	D2	36%	$0.00	$15,817.50	$0.00	$0.00	$0.00	$0.00	$15,817.50
5	NAV4-960UPG	NAVI/Uni BLOCK Upg CX4-960	$0.00	D2	36%	$0.00	$9,490.50	$0.00	$0.00	$0.00	$0.00	$9,490.50
5	NAVAGT-AIX	NAVISPHERE AGENT AIX	$1,200.00	D2	36%	$768.00	$225.00	$210.00	$0.00	$0.00	$0.00	$225.00
5	NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-AIX308	AIX AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-AIX402	AIX AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HP	NAVISPHERE AGENT HPUX	$1,200.00	D2	36%	$768.00	$225.00	$210.00	$0.00	$0.00	$0.00	$225.00
5	NAVAGT-HP303	HPUX AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HP308	HPUX AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HP402	HP AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HP407	HPUX AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HP501	HPUX AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-HPKIT	NAVI AGENT HPUX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRX	NAVISPHERE AGENT IRIX	$1,200.00	D2	36%	$768.00	$225.00	$210.00	$0.00	$0.00	$0.00	$225.00
5	NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRX407	IRIX AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRX501	IRIX AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNX	NAVISPHERE AGENT LINUX	$550.00	D2	36%	$352.00	$102.00	$95.00	$0.00	$0.00	$0.00	$102.00
5	NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNX402	LINUX AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNX407	LINUX AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNX501	LINUX AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NW	NAVISPHERE AGENT NETWARE	$550.00	D2	36%	$352.00	$102.00	$95.00	$0.00	$0.00	$0.00	$102.00
5	NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NW308	NETWARE AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NW402	NETWARE AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-NWKIT	NAVI AGENT NETWARE MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUN	NAVISPHERE AGENT SUN	$1,200.00	D2	36%	$768.00	$225.00	$210.00	$0.00	$0.00	$0.00	$225.00
5	NAVAGT-SUN303	SUN AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUN501	SUN AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-SUNKIT	NAVI AGENT SUN MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-VMW	NAVI AGENT VMWARE	$550.00	D2	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	$550.00	D2	36%	$352.00	$102.00	$95.00	$0.00	$0.00	$0.00	$102.00
5	NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WIN308	WINDOWS AGENT V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WIN402	WINDOWS AGENT V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WIN501	WINDOWS AGENT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAG-WINIKIT	NAVI AGENT WINDOWS MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVATF-AIX	NAVISPHERE ATF FOR AIX	$1,940.00	D2	36%	$1,241.60	$375.00	$350.00	$0.00	$0.00	$0.00	$375.00
5	NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	$1,600.00	D2	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	$14,650.00	D2	36%	$9,376.00	$2,637.00	$0.00	$0.00	$0.00	$0.00	$2,637.00
5	NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	$30,900.00	D2	36%	$19,776.00	$5,562.00	$0.00	$0.00	$0.00	$0.00	$5,562.00
5	NAVAYZ300	CX300 NAVI ANALYZER	$0.00	D2	36%	$0.00	$594.00	$0.00	$0.00	$0.00	$0.00	$594.00
5	NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	$0.00	D2	36%	$0.00	$594.00	$0.00	$0.00	$0.00	$0.00	$594.00
5	NAVAYZ-32	NAVI ANALYZER CX3-20	$0.00	D2	36%	$0.00	$2,934.00	$0.00	$0.00	$0.00	$0.00	$2,934.00
5	NAVAYZ-34	NAVI ANALYZER CX3-40	$0.00	D2	36%	$0.00	$5,868.00	$0.00	$0.00	$0.00	$0.00	$5,868.00
5	NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	$13,000.00	D2	36%	$8,320.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	$29,300.00	D2	36%	$18,752.00	$5,274.00	$0.00	$0.00	$0.00	$0.00	$5,274.00
5	NAVAYZ-38	NAVI ANALYZER CX3-80	$0.00	D2	36%	$0.00	$7,344.00	$0.00	$0.00	$0.00	$0.00	$7,344.00
5	NAVAYZ4-120	Navi/Uni ANALYZER CX4-120	$0.00	D2	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	NAVAYZ4-240	Navi/Uni ANALYZER CX4-240	$0.00	D2	36%	$0.00	$3,438.00	$0.00	$0.00	$0.00	$0.00	$3,438.00
5	NAVAYZ4-480	Navi/Uni ANALYZER CX4-480	$0.00	D2	36%	$0.00	$8,784.00	$0.00	$0.00	$0.00	$0.00	$8,784.00
5	NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	$8,100.00	D2	36%	$5,184.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	NAVAYZ47-T01	4700 ANALYZER - TIER 1	$0.00	D2	36%	$0.00	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	NAVAYZ47-T02	4700 ANALYZER - TIER 2	$0.00	D2	36%	$0.00	$502.20	$0.00	$0.00	$0.00	$0.00	$502.20
5	NAVAYZ47-T03	4700 ANALYZER - TIER 3	$0.00	D2	36%	$0.00	$640.80	$0.00	$0.00	$0.00	$0.00	$640.80
5	NAVAYZ47-T04	4700 ANALYZER - TIER 4	$0.00	D2	36%	$0.00	$779.40	$0.00	$0.00	$0.00	$0.00	$779.40
5	NAVAYZ47-T05	4700 ANALYZER - TIER 5	$0.00	D2	36%	$0.00	$1,378.80	$0.00	$0.00	$0.00	$0.00	$1,378.80
5	NAVAYZ47-T06	4700 ANALYZER - TIER 6	$0.00	D2	36%	$0.00	$1,978.20	$0.00	$0.00	$0.00	$0.00	$1,978.20
5	NAVAYZ47-T07	4700 ANALYZER - TIER 7	$0.00	D2	36%	$0.00	$2,577.60	$0.00	$0.00	$0.00	$0.00	$2,577.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAVAYZ47-T08	4700 ANALYZER - TIER 8	$0.00	D2	36%	$0.00	$3,177.00	$0.00	$0.00	$0.00	$0.00	$3,177.00
5	NAVAYZ47-T09	4700 ANALYZER - TIER 9	$0.00	D2	36%	$0.00	$3,776.40	$0.00	$0.00	$0.00	$0.00	$3,776.40
5	NAVAYZ47-T10	4700 ANALYZER - TIER 10	$0.00	D2	36%	$0.00	$4,375.80	$0.00	$0.00	$0.00	$0.00	$4,375.80
5	NAVAYZ47-T11	4700 ANALYZER - TIER 11	$0.00	D2	36%	$0.00	$4,975.20	$0.00	$0.00	$0.00	$0.00	$4,975.20
5	NAVAYZ47-T12	4700 ANALYZER - TIER 12	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T13	4700 ANALYZER - TIER 13	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T14	4700 ANALYZER - TIER 14	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T15	4700 ANALYZER - TIER 15	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T16	4700 ANALYZER - TIER 16	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T17	4700 ANALYZER - TIER 17	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T18	4700 ANALYZER - TIER 18	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T19	4700 ANALYZER - TIER 19	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T20	4700 ANALYZER - TIER 20	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T21	4700 ANALYZER - TIER 21	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T22	4700 ANALYZER - TIER 22	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T23	4700 ANALYZER - TIER 23	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T24	4700 ANALYZER - TIER 24	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T25	4700 ANALYZER - TIER 25	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T26	4700 ANALYZER - TIER 26	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T27	4700 ANALYZER - TIER 27	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T28	4700 ANALYZER - TIER 28	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T29	4700 ANALYZER - TIER 29	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T30	4700 ANALYZER - TIER 30	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ47-T31	4700 ANALYZER - TIER 31	$0.00	D2	36%	$0.00	$5,574.60	$0.00	$0.00	$0.00	$0.00	$5,574.60
5	NAVAYZ4-7UP	ANALYZER CX4 TO CX7 UPG	$0.00	D2	36%	$0.00	$4,392.00	$0.00	$0.00	$0.00	$0.00	$4,392.00
5	NAVAYZ4-960	Navi/Uni ANALYZER CX4-960	$0.00	D2	36%	$0.00	$14,477.40	$0.00	$0.00	$0.00	$0.00	$14,477.40
5	NAVAYZ4-KIT	NAVI/UNISPHERE ANALYZER CX4 MEDIA KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	$16,300.00	D2	36%	$10,432.00	$2,934.00	$0.00	$0.00	$0.00	$0.00	$2,934.00
5	NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	$16,300.00	D2	36%	$10,432.00	$2,934.00	$0.00	$0.00	$0.00	$0.00	$2,934.00
5	NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-KIT	NAVI ANALYZER MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-KIT303	NAVI ANALYZER V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZKIT-407	ANALYZER MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-KIT501	NAVI ANALYZER MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVAYZ-T1	NAVISPHERE ANALYZER, T1	$0.00	D2	36%	$0.00	$546.00	$510.00	$0.00	$0.00	$0.00	$546.00
5	NAVAYZ-T10	NAVISPHERE ANALYZER, T10	$0.00	D2	36%	$0.00	$6,594.00	$6,154.00	$0.00	$0.00	$0.00	$6,594.00
5	NAVAYZ-T11	NAVISPHERE ANALYZER, T11	$0.00	D2	36%	$0.00	$7,497.00	$6,997.00	$0.00	$0.00	$0.00	$7,497.00
5	NAVAYZ-T12	NAVISPHERE ANALYZER, T12	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T13	NAVISPHERE ANALYZER, T13	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T14	NAVISPHERE ANALYZER, T14	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T15	NAVISPHERE ANALYZER, T15	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T16	NAVISPHERE ANALYZER, T16	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T17	NAVISPHERE ANALYZER, T17	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T18	NAVISPHERE ANALYZER, T18	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T19	NAVISPHERE ANALYZER T19	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T2	NAVISPHERE ANALYZER, T2	$0.00	D2	36%	$0.00	$756.00	$706.00	$0.00	$0.00	$0.00	$756.00
5	NAVAYZ-T20	NAVISPHERE ANALYZER T20	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T21	NAVISPHERE ANALYZER T21	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T22	NAVISPHERE ANALYZER T22	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T23	NAVISPHERE ANALYZER T23	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T24	NAVISPHERE ANALYZER T24	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T25	NAVISPHERE ANALYZER T25	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T26	NAVISPHERE ANALYZER T26	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T27	NAVISPHERE ANALYZER T27	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T28	NAVISPHERE ANALYZER T28	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T29	NAVISPHERE ANALYZER T29	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T3	NAVISPHERE ANALYZER, T3	$0.00	D2	36%	$0.00	$966.00	$902.00	$0.00	$0.00	$0.00	$966.00
5	NAVAYZ-T30	NAVISPHERE ANALYZER T30	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T31	NAVISPHERE ANALYZER T31	$0.00	D2	36%	$0.00	$8,400.00	$7,840.00	$0.00	$0.00	$0.00	$8,400.00
5	NAVAYZ-T4	NAVISPHERE ANALYZER, T4	$0.00	D2	36%	$0.00	$1,176.00	$1,098.00	$0.00	$0.00	$0.00	$1,176.00
5	NAVAYZ-T5	NAVISPHERE ANALYZER, T5	$0.00	D2	36%	$0.00	$2,079.00	$1,940.00	$0.00	$0.00	$0.00	$2,079.00
5	NAVAYZ-T6	NAVISPHERE ANALYZER, T6	$0.00	D2	36%	$0.00	$2,982.00	$2,783.00	$0.00	$0.00	$0.00	$2,982.00
5	NAVAYZ-T7	NAVISPHERE ANALYZER, T7	$0.00	D2	36%	$0.00	$3,885.00	$3,626.00	$0.00	$0.00	$0.00	$3,885.00
5	NAVAYZ-T8	NAVISPHERE ANALYZER, T8	$0.00	D2	36%	$0.00	$4,788.00	$4,469.00	$0.00	$0.00	$0.00	$4,788.00
5	NAVAYZ-T9	NAVISPHERE ANALYZER, T9	$0.00	D2	36%	$0.00	$5,691.00	$5,312.00	$0.00	$0.00	$0.00	$5,691.00
5	NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-DPKIT	NAVI DEPARTMENTAL MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-DPKIT402	NAVI DP SUITE V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-DPKIT407	NAVI DEPT MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-DPKIT501	DEPART. KIT CX3/5/700	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-ENKIT	NAVI ENTERPRISE MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-ENKIT407	ENTERPRISE MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-ENKIT501	ENTRPR KIT V6.16 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-IKIT	NAVI SUITE MEDIA CX-XXXI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGR47-T01	4700 NAVI MGR - TIER 1	$0.00	D2	36%	$0.00	$487.80	$0.00	$0.00	$0.00	$0.00	$487.80
5	NAVMGR47-T02	4700 NAVI MGR - TIER 2	$0.00	D2	36%	$0.00	$626.40	$0.00	$0.00	$0.00	$0.00	$626.40
5	NAVMGR47-T03	4700 NAVI MGR - TIER 3	$0.00	D2	36%	$0.00	$765.00	$0.00	$0.00	$0.00	$0.00	$765.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAVMGR47-T04	4700 NAVI MGR - TIER 4	$0.00	D2	36%	$0.00	$903.60	$0.00	$0.00	$0.00	$0.00	$903.60
5	NAVMGR47-T05	4700 NAVI MGR - TIER 5	$0.00	D2	36%	$0.00	$1,643.40	$0.00	$0.00	$0.00	$0.00	$1,643.40
5	NAVMGR47-T06	4700 NAVI MGR - TIER 6	$0.00	D2	36%	$0.00	$2,383.20	$0.00	$0.00	$0.00	$0.00	$2,383.20
5	NAVMGR47-T07	4700 NAVI MGR - TIER 7	$0.00	D2	36%	$0.00	$3,123.00	$0.00	$0.00	$0.00	$0.00	$3,123.00
5	NAVMGR47-T08	4700 NAVI MGR - TIER 8	$0.00	D2	36%	$0.00	$3,862.80	$0.00	$0.00	$0.00	$0.00	$3,862.80
5	NAVMGR47-T09	4700 NAVI MGR - TIER 9	$0.00	D2	36%	$0.00	$4,602.60	$0.00	$0.00	$0.00	$0.00	$4,602.60
5	NAVMGR47-T10	4700 NAVI MGR - TIER 10	$0.00	D2	36%	$0.00	$5,342.40	$0.00	$0.00	$0.00	$0.00	$5,342.40
5	NAVMGR47-T11	4700 NAVI MGR - TIER 11	$0.00	D2	36%	$0.00	$6,082.20	$0.00	$0.00	$0.00	$0.00	$6,082.20
5	NAVMGR47-T12	4700 NAVI MGR - TIER 12	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T13	4700 NAVI MGR - TIER 13	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T14	4700 NAVI MGR - TIER 14	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T15	4700 NAVI MGR - TIER 15	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T16	4700 NAVI MGR - TIER 16	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T17	4700 NAVI MGR - TIER 17	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T18	4700 NAVI MGR - TIER 18	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T19	4700 NAVI MGR - TIER 19	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T20	4700 NAVI MGR - TIER 20	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T21	4700 NAVI MGR - TIER 21	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T22	4700 NAVI MGR - TIER 22	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T23	4700 NAVI MGR - TIER 23	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T24	4700 NAVI MGR - TIER 24	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T25	4700 NAVI MGR - TIER 25	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T26	4700 NAVI MGR - TIER 26	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T27	4700 NAVI MGR - TIER 27	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T28	4700 NAVI MGR - TIER 28	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T29	4700 NAVI MGR - TIER 29	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T30	4700 NAVI MGR - TIER 30	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR47-T31	4700 NAVI MGR - TIER 31	$0.00	D2	36%	$0.00	$6,822.00	$0.00	$0.00	$0.00	$0.00	$6,822.00
5	NAVMGR-KIT303	NAVI MANAGER V6.4 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGR-KIT308	NAVI MANAGER V6.5 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGR-KIT402	NAVI MANAGER V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGRKIT-407	MANAGER MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGR-KIT501	NAV MGR CX246 BK RV 16	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAVMGR-T1	NAVI MGR T1	$0.00	D2	36%	$0.00	$735.00	$686.00	$0.00	$0.00	$0.00	$735.00
5	NAVMGR-T10	NAVI MGR T10	$0.00	D2	36%	$0.00	$8,043.00	$7,507.00	$0.00	$0.00	$0.00	$8,043.00
5	NAVMGR-T11	NAVI MGR T11	$0.00	D2	36%	$0.00	$9,156.00	$8,546.00	$0.00	$0.00	$0.00	$9,156.00
5	NAVMGR-T12	NAVI MGR T12	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T13	NAVI MGR T13	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T14	NAVI MGR T14	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T15	NAVI MGR T15	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T16	NAVI MGR T16	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T17	NAVI MGR T17	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T18	NAVI MGR T18	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T19	NAVI MGR T19	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T2	NAVI MGR T2	$0.00	D2	36%	$0.00	$945.00	$882.00	$0.00	$0.00	$0.00	$945.00
5	NAVMGR-T20	NAVI MGR T20	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T21	NAVI MGR T21	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T22	NAVI MGR T22	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T23	NAVI MGR T23	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T24	NAVI MGR T24	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T25	NAVI MGR T25	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T26	NAVI MGR T26	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T27	NAVI MGR T27	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T28	NAVI MGR T28	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T29	NAVI MGR T29	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T3	NAVI MGR T3	$0.00	D2	36%	$0.00	$1,155.00	$1,078.00	$0.00	$0.00	$0.00	$1,155.00
5	NAVMGR-T30	NAVI MGR T30	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T31	NAVI MGR T31	$0.00	D2	36%	$0.00	$10,269.00	$9,584.00	$0.00	$0.00	$0.00	$10,269.00
5	NAVMGR-T4	NAVI MGR T4	$0.00	D2	36%	$0.00	$1,365.00	$1,274.00	$0.00	$0.00	$0.00	$1,365.00
5	NAVMGR-T5	NAVI MGR T5	$0.00	D2	36%	$0.00	$2,478.00	$2,313.00	$0.00	$0.00	$0.00	$2,478.00
5	NAVMGR-T6	NAVI MGR T6	$0.00	D2	36%	$0.00	$3,591.00	$3,352.00	$0.00	$0.00	$0.00	$3,591.00
5	NAVMGR-T7	NAVI MGR T7	$0.00	D2	36%	$0.00	$4,704.00	$4,390.00	$0.00	$0.00	$0.00	$4,704.00
5	NAVMGR-T8	NAVI MGR T8	$0.00	D2	36%	$0.00	$5,817.00	$5,429.00	$0.00	$0.00	$0.00	$5,817.00
5	NAVMGR-T9	NAVI MGR T9	$0.00	D2	36%	$0.00	$6,930.00	$6,468.00	$0.00	$0.00	$0.00	$6,930.00
5	NAV-NS120	NAVI MGR LICENSE FOR FC ENABLED NS-120	$0.00	D2	36%	$0.00	$940.50	$0.00	$0.00	$0.00	$0.00	$940.50
5	NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	$0.00	D2	36%	$0.00	$2,992.50	$0.00	$0.00	$0.00	$0.00	$2,992.50
5	NAV-NS480A	NAVI MANAGER LICENSE NS-480 480 DRIVES	$0.00	D2	36%	$0.00	$9,537.30	$0.00	$0.00	$0.00	$0.00	$9,537.30
5	NAV-NS480-UL	Navi Mgr Upg FROM 240 TO 480 DRIVES	$0.00	D2	36%	$0.00	$6,544.80	$0.00	$0.00	$0.00	$0.00	$6,544.80
5	NAV-WGKIT	NAVI WORKGROUP MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-WGKIT402	NAVI WG SUITE V6.6 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-WGKIT407	NAVI WORKGROUP MEDIA V6.7	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV-WGKIT501	WORK GROUP KIT CX3/5/700	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NQM300	NAVISPHERE QOS MANAGER FOR ANY CX300	$0.00	D2	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	NQM31	NAVISPHERE QOS MANAGER FOR CX3-10	$0.00	D2	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	NQM32	NAVISPHERE QOS MANAGER FOR ANY CX3-20	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NQM34	NAVISPHERE QOS MANAGER FOR ANY CX3-40	$0.00	D2	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	NQM38	NAVISPHERE QOS MANAGER FOR CX3-80	$0.00	D2	36%	$0.00	$5,940.00	$0.00	$0.00	$0.00	$0.00	$5,940.00
5	NQM4-120	NAVI/UNISPHERE QOS MNGR FOR THE CX4-120	$0.00	D2	36%	$0.00	$1,908.00	$0.00	$0.00	$0.00	$0.00	$1,908.00
5	NQM4-120UPG	NAVI/Uni QOS Mgr Upg CX4-120	$0.00	D2	36%	$0.00	$1,152.00	$0.00	$0.00	$0.00	$0.00	$1,152.00
5	NQM4-240	NAVI/UNISPHERE QOS MNGR FOR THE CX4-240	$0.00	D2	36%	$0.00	$3,762.00	$0.00	$0.00	$0.00	$0.00	$3,762.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NQM4-240UPG	NAVI/Uni QOS Mgr Upg CX4-240	$0.00	D2	36%	$0.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	NQM4-480	NAVI/UNISPHERE QOS MNGR FOR THE CX4-480	$0.00	D2	36%	$0.00	$7,524.00	$0.00	$0.00	$0.00	$0.00	$7,524.00
5	NQM4-480UPG	NAVI/Uni QOS Mgr Upg CX4-480	$0.00	D2	36%	$0.00	$4,518.00	$0.00	$0.00	$0.00	$0.00	$4,518.00
5	NQM4-960	NAVI/UNISPHERE QOS MNGR FOR THE CX4-960	$0.00	D2	36%	$0.00	$15,030.00	$0.00	$0.00	$0.00	$0.00	$15,030.00
5	NQM4-960UPG	NAVI/Uni QOS Mgr Upg CX4-960	$0.00	D2	36%	$0.00	$9,018.00	$0.00	$0.00	$0.00	$0.00	$9,018.00
5	NQM-KIT	NAVISPHERE QOS MANAGER MEDIA KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS120-CEE-L	NS-120 CELERRA EVENT ENABLER LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS120-CIFS-L	CELERRA NS-120 CIFS LICENSE	$0.00	D2	36%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NS120-DCD	CELERRA NS-120 DOCUMENT AND CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-FASTVE	FAST FMA/VE FOR NS-120	$26,500.00	D2	36%	$16,960.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	$2,200.00	D2	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	$2,200.00	D2	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS120-FLR-L	NS-120 FLR LICENSE	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS120-IS-AL	NS120 ACCOMPANYING ISCSI LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-IS-CI-L	NS-120 ADD ISCSI LICENSE TO CIFS LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-ISCSI-L	CELERRA NS-120 ISCSI LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS120-IS-DCD	NS-120 ISCSI DOC AND CD SOFTWARE KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-IS-NF-L	NS-120 ADD ISCSI LICENSE TO UNIX NFS LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS120-NBOPT-L	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	$0.00	D2	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS120-NBOPTUL	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	$0.00	D2	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS120-NFS-UL	NS-120 NFS LICENSE ADD TO EXISTING SYS	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS120-REPV2-L	NS-120 CELERRA REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS120-REPV2LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS120-UNIX-L	CELERRA NS-120 UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-40-CEE-L	NS20 TO 40 LICENSE U/G FOR CEE AND CAVA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	$5,000.00	D2	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-40-IS-LU	U/G NS20 ISCSI LIC TO NS40 ISCSI LIC	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS20-40-RV2-L	U/G NS20 REPV2 LIC TO NS40 REPV2 LIC	$0.00	D2	36%	$0.00	$2,025.00	$0.00	$0.00	$0.00	$0.00	$2,025.00
5	NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	$2,000.00	D2	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS20-CAVA-L	NS20 CAVA LICENSE	$2,000.00	D2	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS20-C-DCD	DOC AND CD: NS20 WITH CLARIION	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS20-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS20-CI-UL	NS20 ADD CIFS POST INSTALL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	$0.00	D2	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	$0.00	D2	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	NS20-FLR-L	NS20 FLR LICENSE	$0.00	D2	36%	$0.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	$5,000.00	D2	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-FLR-U	NS20 FLR UPGRADE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS20-IS-CI-L	NS20 ADD ISCSI LICENSE TO CIFS LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-IS-CI-UL	NS20 UPG ADD CIFS LIC TO ISCSI LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-ISCSI-L	NS20 ISCSI LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-ISCSI-UL	NS20 ISCSI LICENSE ADD-ON	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-IS-DCD	NS20 ISCSI APP DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-IS-NF-L	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-IS-NF-UL	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS20-NF-UL	NS20 ADD NFS POST INSTALL	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-REP-L	NS20 REPLICATOR LICENSE	$5,000.00	D2	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS20-REPV2-L	NS20 REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS20-REPV2-LU	NS20 REPLICATOR V2 UPG LIC	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS21-2-CIRYLT	NS21 TO NS22 CIFS FIELD UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS21-2-NFUL	NS21 TO NS22 NFS FIELD UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS21-41-CI-LU	U/G NS21 CIFS LICENSE TO NS41	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	$0.00	D2	36%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS22-42-CI-LU	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00
5	NS22-42-UN-LU	UPGRADE NS22 NFS LICENSE TO NS42 NFS	$0.00	D2	36%	$0.00	$2,196.00	$0.00	$0.00	$0.00	$0.00	$2,196.00
5	NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	$0.00	D2	36%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS350-CAVA2-L	NS350 2 FOR 1 CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS350-CAVA-L	NS350CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS350-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS350-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS350-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS350-ISCSI-L	NS350 ISCSI LIC	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS350-ISCSI-UL	NS350 ISCSI LICENSE ADD ON	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS350-REP2-LU	NS350 REPLICATOR V2 UPGRADE LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS350-REP-L	NS350 REPLICATOR LICENSE	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS351C-2-CIUL	NS351 TO NS352 CIFS LIC ADD ON	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS351C-2-ENUL	NS351 TO NS352 ENTERPRISE LICENSE ADD ON	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS351C-ENT-L	NS351 ENTERPRISE LICENSE	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS351-C-RYLT	NS351 CIFS ROYALTY	$0.00	D2	36%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NS351C-UNIX-L	NS351 UNIX LICENSE	$5,000.00	D2	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS352C-ENT-L	NS352 ENTERPRISE LICENSE	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS352-C-RYLT	NS352 CIFS ROYALTY	$0.00	D2	36%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NS352C-UNIX-L	NS352 UNIX LICENSE	$5,000.00	D2	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	NS35-IS-CI-L	NS350 ISCSI WITH CIFS LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS35-IS-CI-UL	NS350 UPG CIFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS35-ISCSI-DCD	NS350 ISCSI APP DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS35-IS-EN-L	NS350 ISCSI WITH ENT LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS35-IS-EN-UL	NS350 UPG ENT WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS35-IS-NF-UL	NS350 UPG NFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS40-CAVA-L	NS40 CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS40-C-DCD	DOC & CD: NS40+CLAR	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS40-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	NS40-FCOPT-L	NS40 FC PORT OPTION ENABLED LICENSE	$0.00	D2	36%	$0.00	$1,476.00	$0.00	$0.00	$0.00	$0.00	$1,476.00
5	NS40-FCOPT-UL	NS40 FC PORT OPTION ENABLED U/G LICENSE	$0.00	D2	36%	$0.00	$1,476.00	$0.00	$0.00	$0.00	$0.00	$1,476.00
5	NS40-FLR24	BACK REV FLARE OE V03.24.040.5.011 NS40	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS40G-FLR-L	NS40G FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS40-IS-CI-L	NS40 ISCSI WITH CIFS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-CI-UL	NS40 UPG CIFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-ISCSI-L	CELERRA NS40 ISCSI LIC	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS40-ISCSI-UL	NS40 ISCSI LICENSE ADD ON	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-DCD	NS40 ISCSI APP DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-EN-L	NS40 ISCSI WITH ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-EN-UL	NS40 UPG ENT WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-NF-L	NS40 ISCSI WITH NFS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-IS-NF-UL	NS40 UPG NFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NS40-REP-L	NS40 REPLICATOR LIC	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS40-REP-L-U	NS40 REPLICATOR UPG LIC	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS40-REPV2-L	NS40 REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NS40-REPV2-LU	NS40 REPLICATOR V2 UPG LIC	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NS40-S-DCD	DOC & CD: NS40+SYMM	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NS41-2-EN-U	NS41-2 ENT UPG LIC	$0.00	D2	36%	$0.00	$1,404.00	$0.00	$0.00	$0.00	$0.00	$1,404.00
5	NS41-2-NF-U	NS41-2 NFS UPG LIC	$0.00	D2	36%	$0.00	$936.00	$0.00	$0.00	$0.00	$0.00	$936.00
5	NS41C-CIFS-L	CELERRA NS41C CIFS LIC	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NS41C-ENT-L	CELERRA NS41C ENT LIC	$0.00	D2	36%	$0.00	$2,601.00	$0.00	$0.00	$0.00	$0.00	$2,601.00
5	NS41C-UNIX-L	CELERRA NS41C UNIX LIC	$0.00	D2	36%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	NS41G-CIFS-L	CELERRA NS41G CIFS LIC	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NS41G-ENT-L	CELERRA NS41G ENT LIC	$0.00	D2	36%	$0.00	$2,601.00	$0.00	$0.00	$0.00	$0.00	$2,601.00
5	NS41G-UNIX-L	CELERRA NS41G UNIX LIC	$0.00	D2	36%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	NS42C-CIFS-L	CELERRA NS42C CIFS LIC	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00
5	NS42C-ENT-L	CELERRA NS42C ENT LIC	$0.00	D2	36%	$0.00	$4,005.00	$0.00	$0.00	$0.00	$0.00	$4,005.00
5	NS42C-UNIX-L	CELERRA NS42C UNIX LIC	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS42G-CIFS-L	CELERRA NS42G CIFS LIC	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00
5	NS42G-ENT-L	CELERRA NS42G ENT LIC	$0.00	D2	36%	$0.00	$4,005.00	$0.00	$0.00	$0.00	$0.00	$4,005.00
5	NS42G-UNIX-L	CELERRA NS42G UNIX LIC	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS480-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS480-CEE-L	NS-480 CELERRA EVENT ENABLER LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00
5	NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00
5	NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	$0.00	D2	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	NS480-DCD	CELERRA NS-480 DOCUMENT AND CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS480-FASTVE	FAST FMA/VE FOR NS480	$31,500.00	D2	36%	$20,160.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	$11,700.00	D2	36%	$7,488.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	$11,700.00	D2	36%	$7,488.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS480-IS-AL	NS480 ACCOMPANYING ISCSI LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS480-ISCSI-L	CELERRA NS-480 ISCSI LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS480-IS-DCD	NS-480 ISCIS DOC AND CD SOFTWARE KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	$0.00	D2	36%	$0.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	NS480-NBOPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	$0.00	D2	36%	$0.00	$2,106.00	$0.00	$0.00	$0.00	$0.00	$2,106.00
5	NS480-NBOPU	NS480 BLOCK ENBL UPG	$0.00	D2	36%	$0.00	$1,263.60	$0.00	$0.00	$0.00	$0.00	$1,263.60
5	NS480-NFS-UL	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS480-NFU	CELERRA NFS LIC UPG TO NS-480	$0.00	D2	36%	$0.00	$1,857.60	$0.00	$0.00	$0.00	$0.00	$1,857.60
5	NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	$0.00	D2	36%	$0.00	$2,025.00	$0.00	$0.00	$0.00	$0.00	$2,025.00
5	NS480-REPV2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NS480-REPV2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	$24,000.00	D2	36%	$15,360.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	NS480-UNIX-L	CELERRA NS-480 UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS500-CAVA-L	NS500 CAVA LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS500-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS500-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NS500-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS500-REP2-LU	NS500 REPLICATOR V2 UPGRADE LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS500-REP-L	NS500 REPLICATOR LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$1,404.00	$0.00	$0.00	$0.00	$0.00	$1,404.00
5	NS501C-2-CIUL	NS501-2 CIFS UPG LIC	$0.00	D2	36%	$0.00	$1,170.00	$0.00	$0.00	$0.00	$0.00	$1,170.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS501C-2-ENUL	NS501-2 ENT UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS501C-CIFS-L	NS501 CIFS LICENSE	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	NS501C-ENT-L	NS500 ENTERPRISE LICENSE	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS501C-UNIX-L	NS500 NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS501G-2-CIUL	NS501-2 CIFS UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS501G-2-ENUL	NS501-2 ENT UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS501G-CIFS-L	NS501G CIFS LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS501G-ENT-L	NS500 ENTERPRISE LICENSE	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS501G-UNIX-L	NS500 NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS502C-CIFS-L	NS500 CIFS LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS502C-ENT-L	NS502C ENTERPRISE LICENSE	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS502C-UNIX-L	NS502C NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS502G-CIFS-L	NS500 CIFS LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS502G-ENT-L	NS502G ENTERPRISE LICENSE	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS502G-UNIX-L	NS502G NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NS5-C-DCD	DOC & CD: NS500+CLAR	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	$0.00	D2	36%	$0.00	$3,510.00	$0.00	$0.00	$0.00	$0.00	$3,510.00
5	NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	$0.00	D2	36%	$0.00	$3,510.00	$0.00	$0.00	$0.00	$0.00	$3,510.00
5	NS5-IS-CI-L	NS500 ISCSI WITH CIFS LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-IS-CI-UL	NS500 UPG CIFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISCSI-L	NS500 ISCSI	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NS5-ISCSI-UL	NS500 ISCSI UPGRADE LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-IS-EN-L	NS500 ISCSI WITH ENT LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-IS-EN-UL	NS500 UPG ENT WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-DP	NS500 SNAP MGR DEP	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5ISNAPDP-EN	NS500 SNAP MGR DEP TO ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-DPU	NS500 ISCSI SNAP FOR DEPT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-EN	NS500 SNAP MGR ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-ENU	NS500 ISCSI SNAP FOR ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-WG	NS500 ISNAP WKGRP	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5ISNAPWG-DP	NS500 ISNAP WKGRP TO DEP	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5ISNAPWG-EN	NS500 ISNAP WKGRP TO ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-ISNAP-WGU	NS500 ISCSI SNAP WORK GRP	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-IS-NF-L	NS500 ISCSI WITH NFS LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-IS-NF-UL	NS500 UPG NFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS5-S-DCD	DOC & CD: NS500+SYMM	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS600-CIFS-L	CELERRA NS600 CIFS LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS600-CM-L	MONITOR FOR CELERRA NS600 SERIES	$0.00	D2	36%	$0.00	$698.40	$0.00	$0.00	$0.00	$0.00	$698.40
5	NS600-CM-L-U	NS600 UPG MONITOR	$0.00	D2	36%	$0.00	$698.40	$0.00	$0.00	$0.00	$0.00	$698.40
5	NS600-CNM-L	CELERRA NATIVE MANAGER FOR NS600 SERIES	$0.00	D2	36%	$0.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	NS600-CNM-L-U	NS600 UPG NATIVE MGR	$0.00	D2	36%	$0.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	NS600-DCD	CELERRA NS600 DOCS & CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS600-ENT-L	CELERRA NS600 ENT LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS600-REP-L	CELERRA NS600 REPLICATOR LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS600-REP-L-U	NS600 REPLICATOR UPG LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS600-UNIX-L	CELERRA NS600 NFS LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	$0.00	D2	36%	$0.00	$1,980.00	$0.00	$0.00	$0.00	$0.00	$1,980.00
5	NS700-CAVA2-L	NS700 2 FOR 1 CAVA LICENSE	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS700-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS700-FLR19	BACK REV FLARE 02.19.701.5.034 FOR NS700	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS700-REP2-LU	NS700 REPLICATOR V2 UPGRADE LICENSE	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS701C-2-CIUL	NS701-2 CIFS UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS701C-2-ENUL	NS701-2 ENT UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS701C-CIFS-L	CELERRA NS701C CIFS LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS701C-ENT-L	CELERRA NS701C ENT LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS701C-UNIX-L	CELERRA NS701C UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS701G-2-CIUL	NS701-2 CIFS UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS701G-2-ENUL	NS701-2 ENT UPG LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS701G-CIFS-L	CELERRA NS701G CIFS LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS701G-ENT-L	CELERRA NS701G ENT LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS701G-UNIX-L	CELERRA NS701G UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS702C-CIFS-L	CELERRA NS702C CIFS LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS702C-ENT-L	CELERRA NS702C ENT LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS702C-UNIX-L	CELERRA NS702C UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS702-FLR24	BACK REV FLARE OE V02.24.701.5.006	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS702G-CIFS-L	CELERRA NS702G CIFS LIC	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS702G-ENT-L	CELERRA NS702G ENT LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS702G-UNIX-L	CELERRA NS702G UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS704C-CIFS-L	CIFS LIC:4DM NS700 INT	$0.00	D2	36%	$0.00	$10,098.00	$0.00	$0.00	$0.00	$0.00	$10,098.00
5	NS704C-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$10,098.00	$0.00	$0.00	$0.00	$0.00	$10,098.00
5	NS704C-ENT-L	ENT LIC:4DM NS700 INT	$0.00	D2	36%	$0.00	$20,160.00	$0.00	$0.00	$0.00	$0.00	$20,160.00
5	NS704-CIFS-UL	PNS704 CIFS UPGRADE LIC	$0.00	D2	36%	$0.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS704C-UNIX-L	NFS LIC:4DM NS700 INT	$0.00	D2	36%	$0.00	$14,310.00	$0.00	$0.00	$0.00	$0.00	$14,310.00
5	NS704C-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$5,886.00	$0.00	$0.00	$0.00	$0.00	$5,886.00
5	NS704-ENT-UL	NS702 TO 704 ENT UPG LIC	$0.00	D2	36%	$0.00	$13,392.00	$0.00	$0.00	$0.00	$0.00	$13,392.00
5	NS704-FLR19	BACK REV FLARE 02.19.700.5.034 FOR NS704	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS704-FLR24	BACK REV FLARE OE V02.24.700.5.006	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS704G-CIFS-L	NS704 CIFS LIC	$0.00	D2	36%	$0.00	$10,098.00	$0.00	$0.00	$0.00	$0.00	$10,098.00
5	NS704G-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$10,098.00	$0.00	$0.00	$0.00	$0.00	$10,098.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS704G-ENT-L	NS704 ENT LIC	$0.00	D2	36%	$0.00	$20,160.00	$0.00	$0.00	$0.00	$0.00	$20,160.00
5	NS704G-UNIX-L	NS704 NFS LICENSE	$0.00	D2	36%	$0.00	$14,310.00	$0.00	$0.00	$0.00	$0.00	$14,310.00
5	NS704G-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$5,886.00	$0.00	$0.00	$0.00	$0.00	$5,886.00
5	NS704-UNIX-UL	UNIX UPG NS700 TO 704	$0.00	D2	36%	$0.00	$9,504.00	$0.00	$0.00	$0.00	$0.00	$9,504.00
5	NS7-C-DCD	DOC & CD: NS700+CLAR	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-EXC2K-L	SNAPSURE FOR EXCHANGE	$0.00	D2	36%	$0.00	$5,265.00	$0.00	$0.00	$0.00	$0.00	$5,265.00
5	NS7-EXC2K-UL	NS700 EXCHANGE 2000 UPG	$0.00	D2	36%	$0.00	$5,265.00	$0.00	$0.00	$0.00	$0.00	$5,265.00
5	NS7-IS-CI-L	NS700 ISCSI WITH CIFS LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-IS-CI-UL	NS700 UPG CIFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-ISCSI-L	NS700 ISCSI	$0.00	D2	36%	$0.00	$3,366.00	$0.00	$0.00	$0.00	$0.00	$3,366.00
5	NS7-ISCSI-UL	NS700 ISCSI UPGRADE LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-IS-EN-L	NS700 ISCSI WITH ENT LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-IS-EN-UL	NS700 UPG ENT WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-ISNAP-DP	NS700 SNAP MGR DEPARTMENT	$0.00	D2	36%	$0.00	$486.00	$0.00	$0.00	$0.00	$0.00	$486.00
5	NS7ISNAPDP-EN	NS7 SNAP DEP TO ENT UPG	$0.00	D2	36%	$0.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	NS7-ISNAP-DPU	NS700 ISCSI SNAP FOR DEPT	$0.00	D2	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	NS7-ISNAP-EN	NS700 SNAP MGR ENTERPRISE	$0.00	D2	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	NS7-ISNAP-ENU	NS700 ISCSI SNAP FOR ENT	$0.00	D2	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	NS7-ISNAP-WG	NS7 SNAP MGR WKGRP	$0.00	D2	36%	$0.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	NS7ISNAPWG-DP	NS7 SNAP WKGRP TO DEP	$0.00	D2	36%	$0.00	$486.00	$0.00	$0.00	$0.00	$0.00	$486.00
5	NS7ISNAPWG-EN	NS7 SNAP WKGRP TO ENT	$0.00	D2	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	NS7-ISNAP-WGU	NS700 ISCSI SNAP WK GRP	$0.00	D2	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	NS7-IS-NF-L	NS700 ISCSI WITH NFS LICE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-IS-NF-UL	NS700 UPG NFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS7-S-DCD	DOC & CD: NS700+SYMM	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	$3,000.00	D2	36%	$1,920.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS80-CAVA-L	NS80 CAVA LICENSE	$3,000.00	D2	36%	$1,920.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS80C-CIFS-L	CELERRA NS80C CIFS LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS80-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS80-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS80-CIFS-U-L	Upg CIFS to CIFS and NFS	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS80C-UNIX-L	CELERRA NS80C UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS80-FCOPT-L	NS80 FC PORT OPTION ENABLED LICENSE	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	NS80-FLR24	BACK REV FLARE OE V03 24 080 5 011	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-FLR-L	NS80 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS80G-CIFS-L	CELERRA NS80G CIFS LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS80G-ENT-L	CELERRA NS80G ENT LIC	$37,200.00	D2	36%	$23,808.00	$6,696.00	$0.00	$0.00	$0.00	$0.00	$6,696.00
5	NS80G-FLR-L	NS80G FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS80G-UNIX-L	CELERRA NS80G UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS80-IS-CI-L	NS80 ISCSI WITH CIFS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-IS-CI-UL	NS80 UPG CIFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-ISCSI-L	CELERRA NS80 ISCSI LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS80-ISCSI-UL	NS80 ISCSI UPGRADE LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-IS-EN-L	NS80 ISCSI WITH ENT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-IS-NF-L	NS80 ISCSI WITH NFS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-IS-NF-UL	NS80 UPG NFS WITH ISCSI	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS80-NFS-U-L	NS80 NFS UPGRADE TO ADD CIFS LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS80-REP-L	NS80 REPLICATOR LIC	$18,600.00	D2	36%	$11,904.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS80-REPV2-L	NS80 REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NS80-REPV2-LU	NS80 REPLICATOR V2 UPG LIC	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NS960-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS960-CEE-L	NS-960 AV LICENSE	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS960-CIFS-L	CELERRA NS-960 CIFS LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS960-CIFS-UL	CELERRA NS-960 CIFS UPG LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS960-CIU	CELERRA CIFS LIC UPG TO NS-960	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	NS960-DCD	CELERRA NS-960 DOCS & CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS960-EXPSW	SW CHARGE FOR 960 DRIVES ON NS960	$0.00	D2	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	NS960-FASTVE	FAST FMA/VE FOR NS-960	$36,500.00	D2	36%	$23,360.00	$6,570.00	$0.00	$0.00	$0.00	$0.00	$6,570.00
5	NS960-FCOPT-U	CELERRA NS-960 FC ENABLEMENT LIC UPG	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS960-FLR-L	NS960 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS960-ISCSI-L	CELERRA NS-960 ISCSI LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NS960-ISU	CELERRA ISCSI LIC UPG TO NS-960	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	NS960-NFS-UL	CELERRA NS-960 NFS UPG LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS960-NFU	CELERRA NFS LIC UPG TO NS-960	$0.00	D2	36%	$0.00	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	NS960-REP2U	CELERRA REPV2 UPG LIC FOR NS-960	$0.00	D2	36%	$0.00	$3,358.80	$0.00	$0.00	$0.00	$0.00	$3,358.80
5	NS960-REPV2-L	NS-960 CELERRA REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NS960-REPV2LU	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	$43,200.00	D2	36%	$27,648.00	$7,776.00	$0.00	$0.00	$0.00	$0.00	$7,776.00
5	NS960-UNIX-L	CELERRA NS-960 UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	$96,500.00	D2	36%	$61,760.00	$17,370.00	$0.00	$0.00	$0.00	$0.00	$17,370.00
5	NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	$96,500.00	D2	36%	$61,760.00	$17,370.00	$0.00	$0.00	$0.00	$0.00	$17,370.00
5	NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	$33,500.00	D2	36%	$21,440.00	$6,030.00	$0.00	$0.00	$0.00	$0.00	$6,030.00
5	NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	$130,000.00	D2	36%	$83,200.00	$23,400.00	$0.00	$0.00	$0.00	$0.00	$23,400.00
5	NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	$130,000.00	D2	36%	$83,200.00	$23,400.00	$0.00	$0.00	$0.00	$0.00	$23,400.00
5	NS96-NBNV480L	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	$0.00	D2	36%	$0.00	$16,501.50	$0.00	$0.00	$0.00	$0.00	$16,501.50
5	NS96-NBNV480U	NS960 BLOCK ENBL W NAV TO 480 DRVS UPG	$0.00	D2	36%	$0.00	$16,501.50	$0.00	$0.00	$0.00	$0.00	$16,501.50
5	NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	$0.00	D2	36%	$0.00	$5,728.50	$0.00	$0.00	$0.00	$0.00	$5,728.50
5	NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	$0.00	D2	36%	$0.00	$22,230.00	$0.00	$0.00	$0.00	$0.00	$22,230.00
5	NS96-NBNV960U	NS960 BLOCK ENBL W NAV TO 960 DRVS UPG	$0.00	D2	36%	$0.00	$22,230.00	$0.00	$0.00	$0.00	$0.00	$22,230.00
5	NS-CAVA-L-U	CELERRA NS600 AV UPG LIC	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS-DART-54	BACK REV DART V5.4.27.2	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-DART-55	BACK REV DART V5 5	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-DART-5537	BACK REV DART V5 5 37	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-DCD-56	NS MEDIA AND DOC KIT FOR DART V 5 6 44	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-FAST-APL	CELERRA FAST FMA APPLIANCE	$0.00	D2	36%	$0.00	$6,120.00	$5,100.00	$0.00	$0.00	$0.00	$6,120.00
5	NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	$0.00	D2	36%	$0.00	$2,880.00	$2,400.00	$0.00	$0.00	$0.00	$2,880.00
5	NS-FAST-VE	CELERRA FAST FMA/VE	$24,500.00	D2	36%	$15,680.00	$3,528.00	$2,940.00	$0.00	$0.00	$0.00	$3,528.00
5	NS-FLR-LIC	NS FLR LICENSE	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS-FLR-L-U	NS FLR UPGRADE LICENSE	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NS-FLR-U	NS FLR ADDITIONAL BLADE	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NSG2-C-DCD	DOC & CD: NS-G2 + CLARIION	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG2-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NSG2-CEE-L	NS EVENT ENABLER LICENSE	$0.00	D2	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	NSG2-CIFS-L	CELERRA NS-G2 CIFS LICENSE	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NSG2-CIFS-UL	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NSG2-FASTVE	FAST FMA/VE FOR NS-G2	$31,500.00	D2	36%	$20,160.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NSG2-IS-AL	ISCSI LICENSE WITH EXISTING NFS OR CIFS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG2-ISCSI-L	CELERRA NS-G2 ISCSI LICENSE	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	NSG2-NFS-L	CELERRA NS-G2 UNIX NFS LICENSE	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NSG2-NFS-UL	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	$0.00	D2	36%	$0.00	$3,096.00	$0.00	$0.00	$0.00	$0.00	$3,096.00
5	NSG2-REPV2-L	NS-G2 REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NSG2-REPV2-LU	CELERRA REPLICATOR V2 RTU	$0.00	D2	36%	$0.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	NSG2-S-DCD	DOC & CD: NS-G2 + SYMMETRIX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG-41-2-CI-U	NS41G-2G CIFS UPG LIC	$0.00	D2	36%	$0.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	NSG-41-2-NF-U	NS41G-2G NFS UPG LIC	$0.00	D2	36%	$0.00	$936.00	$0.00	$0.00	$0.00	$0.00	$936.00
5	NSG8-C-DCD	CELERRA NS-G8 WITH CLARIION DOCS CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG8-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NSG8-CEE-L	NS-G8 AV LICENSE	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NSG8-CIFS-L	CELERRA NS-G8 CIFS LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	NSG8-FASTVE	FAST FMA/VE FOR NS-G8	$36,500.00	D2	36%	$23,360.00	$6,570.00	$0.00	$0.00	$0.00	$0.00	$6,570.00
5	NSG8-FLR-L	NSG8 FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NSG8-ISCSI-AL	CELERRA NS-G8 ADD ISCSI LIC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG8-ISCSI-L	CELERRA NS-G8 ISCSI LIC	$0.00	D2	36%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	$0.00	D2	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	$0.00	D2	36%	$0.00	$2,851.20	$0.00	$0.00	$0.00	$0.00	$2,851.20
5	NSG8-REP2U	CELERRA REPV2 UPG LIC FOR NS-G8	$0.00	D2	36%	$0.00	$3,358.80	$0.00	$0.00	$0.00	$0.00	$3,358.80
5	NSG8-REPV2-L	NS-G8 CELERRA REPLICATOR V2 LICENSE	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NSG8-REPV2-LU	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	$0.00	D2	36%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	NSG8-S-DCD	CELERRA NS-G8 WITH SYMM DOCS CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSG8-UNIX-L	CELERRA NS-G8 UNIX LIC	$0.00	D2	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	NS-ISCSI-DCD	CELERRA ISCSI APP DCD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-REP-L	NS REPLICATOR LICENSE	$18,600.00	D2	36%	$11,904.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	NS-REP-PKG	NS REP PLUG-IN PKG	$14,000.00	D2	36%	$8,960.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	NS-REPV1V2-U	REPLICATOR V1 TO V2 UPGRADE LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	D2	36%	$0.00	$1,980.00	$0.00	$0.00	$0.00	$0.00	$1,980.00
5	NS-WIN-CAVA-L	CELERRA NS700 AV LIC	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS-WIN-CEE2-L	NS EVENT ENABLER-2	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NS-WIN-CEE-L	NS EVENT ENABLER	$0.00	D2	36%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	$0.00	D2	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	$6,280.00	D2	36%	$4,019.20	$1,215.00	$1,134.00	$0.00	$0.00	$0.00	$1,215.00
5	NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	$1,260.00	D2	36%	$806.40	$245.00	$228.00	$0.00	$0.00	$0.00	$245.00
5	NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	$40.00	D2	36%	$25.60	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	$6,050.00	D2	36%	$3,872.00	$1,089.00	$0.00	$0.00	$0.00	$0.00	$1,089.00
5	OM-CLR-EN-UNX	OM CLARIION UNIX ENT	$12,450.00	D2	36%	$7,968.00	$2,241.00	$0.00	$0.00	$0.00	$0.00	$2,241.00
5	OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	$2,500.00	D2	36%	$1,600.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	PFM-CL-T1-4U	PFM CL T1-4 UPG	$0.00	D2	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	PFM-CL-T5-31U	PFM CL T5-31 UPG	$0.00	D2	36%	$0.00	$477.00	$0.00	$0.00	$0.00	$0.00	$477.00
5	PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	$0.00	D2	36%	$0.00	$2,034.00	$0.00	$0.00	$0.00	$0.00	$2,034.00
5	PKL-CL-T1-4U	CC CL PKG LT T1-4U	$0.00	D2	36%	$0.00	$252.00	$0.00	$0.00	$0.00	$0.00	$252.00
5	PKL-CL-T5-31U	CC CL PKG LT T5-31U	$0.00	D2	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	PP-AIX-BR405	BACK-REV FOR PP 4.2 AIX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-AIX-BR501	POWERPATH 4.3 AIX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-DPU	PPATH DEP UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-ENU	PPATH ENT UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPEN-UX-DP	PPATH ENT UNIX DEP	$7,520.00	D2	36%	$4,812.80	$1,455.00	$1,358.00	$0.00	$0.00	$0.00	$1,455.00
5	PPEN-UX-EN	PPATH ENT UNIX ENT	$15,500.00	D2	36%	$9,920.00	$3,000.00	$2,800.00	$0.00	$0.00	$0.00	$3,000.00
5	PPEN-UX-GB	PPATH ENT UNIX GLB	$42,630.00	D2	36%	$27,283.20	$8,250.00	$7,700.00	$0.00	$0.00	$0.00	$8,250.00
5	PPEN-UX-WG	PPATH ENT UNIX WGR	$3,100.00	D2	36%	$1,984.00	$600.00	$560.00	$0.00	$0.00	$0.00	$600.00
5	PP-HP-BR312	POWERPATH 4.1 FOR HP-UX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-HP-BR403	POWERPATH 4.2 HP-UX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-BR212	PP LINUX BACK REV	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-BR402	POWERPATH LINUX 3.0.5	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-BR410	POWERPATH 4.3 LINUX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	$18,000.00	D2	36%	$11,520.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	$36,000.00	D2	36%	$23,040.00	$8,280.00	$0.00	$0.00	$0.00	$0.00	$8,280.00
5	PPME-INV-BASE	PPME INVISTA BASE LICENSE	$0.00	D2	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	PPME-INV-T1	PPME-INV T1 (0- 14 TB)	$0.00	D2	36%	$0.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	PPME-INV-T10	PPME-INV-T10 (601-1000TB)	$0.00	D2	36%	$0.00	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	PPME-INV-T1B1	PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	$0.00	D2	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	PPME-INV-T1B2	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	$0.00	D2	36%	$0.00	$8,280.00	$0.00	$0.00	$0.00	$0.00	$8,280.00
5	PPME-INV-T1B4	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	$0.00	D2	36%	$0.00	$16,560.00	$0.00	$0.00	$0.00	$0.00	$16,560.00
5	PPME-INV-T2	PPME-INV T2(15-25 TB)	$0.00	D2	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	PPME-INV-T3	PPME-INV T3 (26-40 TB)	$0.00	D2	36%	$0.00	$69.00	$0.00	$0.00	$0.00	$0.00	$69.00
5	PPME-INV-T4	PPME-INV T4 (41-60 TB)	$0.00	D2	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	PPME-INV-T5	PPME-INV T5 (61-100 TB)	$0.00	D2	36%	$0.00	$60.95	$0.00	$0.00	$0.00	$0.00	$60.95
5	PPME-INV-T6	PPME-INV T6 (101-150 TB)	$0.00	D2	36%	$0.00	$59.80	$0.00	$0.00	$0.00	$0.00	$59.80
5	PPME-INV-T7	PPME-INV T7 (151-250 TB)	$0.00	D2	36%	$0.00	$58.65	$0.00	$0.00	$0.00	$0.00	$58.65
5	PPME-INV-T8	PPME-INV T8 (251-400 TB)	$0.00	D2	36%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	PPME-INV-T9	PPME-INV-T9 (401-600TB)	$0.00	D2	36%	$0.00	$56.35	$0.00	$0.00	$0.00	$0.00	$56.35
5	PPME-INV-UPG	PPME INVISTA UPGRADE LICENSE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-BR307	POWERPATH 4.0.2 SUN BR	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-BR312	INACTIVE PP 4.1 for Solaris	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-BR403	POWERPATH 4.2 SOLARIS	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-BR407	POWERPATH SOLARIS 4.3	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-UX-DPU	PPATH UNIX DEP UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-UX-ENU	PPATH UNIX ENT UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-UX-GBU	PPATH UNIX GLB UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-UX-WGU	PPATH UNIX WGR UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WGU	PPATH WGR UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-BR205	PP WINDOWS BACK REV	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-BR308	POWERPATH WIN 3.0.5 BR	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-BR411	POWERPATH WINDOWS 4.3.1	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RM-IN-U31PLUS	RM FOR INVISTA / UNIX 31 HOSTS & UP	$0.00	D2	36%	$0.00	$1,104.00	$0.00	$0.00	$0.00	$0.00	$1,104.00
5	RM-INV-LINUX	RM FOR INVISTA CLONES / LINUX HST	$0.00	D2	36%	$0.00	$989.00	$0.00	$0.00	$0.00	$0.00	$989.00
5	RM-INV-U16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	$0.00	D2	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	$0.00	D2	36%	$0.00	$1,380.00	$0.00	$0.00	$0.00	$0.00	$1,380.00
5	RM-INV-W16-30	RM FOR INVISTA CLONES / WINDOWS 16-30 HO	$0.00	D2	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS HST	$0.00	D2	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-IN-W31PLUS	RM FOR INVISTA / WINDOWS 31 HOSTS & UP	$0.00	D2	36%	$0.00	$736.00	$0.00	$0.00	$0.00	$0.00	$736.00
5	ROAM-DCD	ROAM DOCUMENTATION & CD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-CDP-CX1	CX3-10 CDP	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	$20,250.00	D2	36%	$12,960.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	$54,750.00	D2	36%	$35,040.00	$9,855.00	$0.00	$0.00	$0.00	$0.00	$9,855.00
5	RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	$95,000.00	D2	36%	$60,800.00	$17,100.00	$0.00	$0.00	$0.00	$0.00	$17,100.00
5	RP-CDP-CX2	CX3-20 CDP	$35,000.00	D2	36%	$22,400.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	$39,750.00	D2	36%	$25,440.00	$7,155.00	$0.00	$0.00	$0.00	$0.00	$7,155.00
5	RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	$80,000.00	D2	36%	$51,200.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	RP-CDP-CX4	CX3-40 CDP	$65,000.00	D2	36%	$41,600.00	$11,700.00	$0.00	$0.00	$0.00	$0.00	$11,700.00
5	RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	$50,000.00	D2	36%	$32,000.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	RP-CDP-CX8	CX3-80 CDP	$100,000.00	D2	36%	$64,000.00	$18,000.00	$0.00	$0.00	$0.00	$0.00	$18,000.00
5	RP-CLR-CX1	CX3-10 CLR	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	$15,500.00	D2	36%	$9,920.00	$2,790.00	$0.00	$0.00	$0.00	$0.00	$2,790.00
5	RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	$57,500.00	D2	36%	$36,800.00	$10,350.00	$0.00	$0.00	$0.00	$0.00	$10,350.00
5	RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	$100,000.00	D2	36%	$64,000.00	$18,000.00	$0.00	$0.00	$0.00	$0.00	$18,000.00
5	RP-CLR-CX2	CX3-20 CLR	$35,500.00	D2	36%	$22,720.00	$6,390.00	$0.00	$0.00	$0.00	$0.00	$6,390.00
5	RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	$42,000.00	D2	36%	$26,880.00	$7,560.00	$0.00	$0.00	$0.00	$0.00	$7,560.00
5	RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	$84,500.00	D2	36%	$54,080.00	$15,210.00	$0.00	$0.00	$0.00	$0.00	$15,210.00
5	RP-CLR-CX4	CX3-40 CLR	$77,500.00	D2	36%	$49,600.00	$13,950.00	$0.00	$0.00	$0.00	$0.00	$13,950.00
5	RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	$42,500.00	D2	36%	$27,200.00	$7,650.00	$0.00	$0.00	$0.00	$0.00	$7,650.00
5	RP-CLR-CX8	CX3-80 CLR	$120,000.00	D2	36%	$76,800.00	$21,600.00	$0.00	$0.00	$0.00	$0.00	$21,600.00
5	RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	$500.00	D2	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	$12,500.00	D2	36%	$8,000.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	$134,100.00	D2	36%	$85,824.00	$24,138.00	$0.00	$0.00	$0.00	$0.00	$24,138.00
5	RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	$119,100.00	D2	36%	$76,224.00	$21,438.00	$0.00	$0.00	$0.00	$0.00	$21,438.00
5	RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	$89,100.00	D2	36%	$57,024.00	$16,038.00	$0.00	$0.00	$0.00	$0.00	$16,038.00
5	RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	$54,100.00	D2	36%	$34,624.00	$9,738.00	$0.00	$0.00	$0.00	$0.00	$9,738.00
5	RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	$168,000.00	D2	36%	$107,520.00	$30,240.00	$0.00	$0.00	$0.00	$0.00	$30,240.00
5	RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	$152,500.00	D2	36%	$97,600.00	$27,450.00	$0.00	$0.00	$0.00	$0.00	$27,450.00
5	RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	$110,500.00	D2	36%	$70,720.00	$19,890.00	$0.00	$0.00	$0.00	$0.00	$19,890.00
5	RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	$68,000.00	D2	36%	$43,520.00	$12,240.00	$0.00	$0.00	$0.00	$0.00	$12,240.00
5	RP-RR-CX1	CX3-10 CRR	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	$10,700.00	D2	36%	$6,848.00	$1,926.00	$0.00	$0.00	$0.00	$0.00	$1,926.00
5	RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	$41,750.00	D2	36%	$26,720.00	$7,515.00	$0.00	$0.00	$0.00	$0.00	$7,515.00
5	RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	$70,500.00	D2	36%	$45,120.00	$12,690.00	$0.00	$0.00	$0.00	$0.00	$12,690.00
5	RP-RR-CX2	CX3-20 CRR	$18,000.00	D2	36%	$11,520.00	$3,240.00	$0.00	$0.00	$0.00	$0.00	$3,240.00
5	RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	$33,750.00	D2	36%	$21,600.00	$6,075.00	$0.00	$0.00	$0.00	$0.00	$6,075.00
5	RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	$62,500.00	D2	36%	$40,000.00	$11,250.00	$0.00	$0.00	$0.00	$0.00	$11,250.00
5	RP-RR-CX4	CX3-40 CRR	$45,000.00	D2	36%	$28,800.00	$8,100.00	$0.00	$0.00	$0.00	$0.00	$8,100.00
5	RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	$35,500.00	D2	36%	$22,720.00	$6,390.00	$0.00	$0.00	$0.00	$0.00	$6,390.00
5	RP-RR-CX8	CX3-80 CRR	$70,000.00	D2	36%	$44,800.00	$12,600.00	$0.00	$0.00	$0.00	$0.00	$12,600.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RP-RR-CXBW	CX BW REDUCTION OPTION	$30,000.00	D2	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	$45,000.00	D2	36%	$28,800.00	$8,100.00	$0.00	$0.00	$0.00	$0.00	$8,100.00
5	RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	$40,000.00	D2	36%	$25,600.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	$70,000.00	D2	36%	$44,800.00	$12,600.00	$0.00	$0.00	$0.00	$0.00	$12,600.00
5	RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	$72,000.00	D2	36%	$46,080.00	$12,960.00	$0.00	$0.00	$0.00	$0.00	$12,960.00
5	RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	$40,000.00	D2	36%	$25,600.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	$17,500.00	D2	36%	$11,200.00	$3,150.00	$0.00	$0.00	$0.00	$0.00	$3,150.00
5	RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	$32,500.00	D2	36%	$20,800.00	$5,850.00	$0.00	$0.00	$0.00	$0.00	$5,850.00
5	RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	$50,000.00	D2	36%	$32,000.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	$114,150.00	D2	36%	$73,056.00	$20,547.00	$0.00	$0.00	$0.00	$0.00	$20,547.00
5	RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	$106,150.00	D2	36%	$67,936.00	$19,107.00	$0.00	$0.00	$0.00	$0.00	$19,107.00
5	RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	$79,150.00	D2	36%	$50,656.00	$14,247.00	$0.00	$0.00	$0.00	$0.00	$14,247.00
5	RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	$54,150.00	D2	36%	$34,656.00	$9,747.00	$0.00	$0.00	$0.00	$0.00	$9,747.00
5	RPSE-CDP-16	RP/SE CDP 16TB	$0.00	D2	36%	$0.00	$4,176.00	$0.00	$0.00	$0.00	$0.00	$4,176.00
5	RPSE-CDP-1TB	RP/SE CDP 1TB	$0.00	D2	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	RPSE-CDP-24	RP/SE CDP 24TB	$0.00	D2	36%	$0.00	$6,264.00	$0.00	$0.00	$0.00	$0.00	$6,264.00
5	RPSE-CDP-32	RP/SE CDP 32TB	$0.00	D2	36%	$0.00	$8,352.00	$0.00	$0.00	$0.00	$0.00	$8,352.00
5	RPSE-CDP-4	RP/SE CDP 4TB	$0.00	D2	36%	$0.00	$1,062.00	$0.00	$0.00	$0.00	$0.00	$1,062.00
5	RPSE-CDP-4-16	RP/SE 4TB TO 16TB CDP CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$3,114.00	$0.00	$0.00	$0.00	$0.00	$3,114.00
5	RPSE-CDP-4-24	RP/SE CDP 4TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$5,958.00	$0.00	$0.00	$0.00	$0.00	$5,958.00
5	RPSE-CDP-4-32	RP/SE CDP 4TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$8,478.00	$0.00	$0.00	$0.00	$0.00	$8,478.00
5	RPSE-CDP-4-8	RP/SE 4TB TO 8TB CDP CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	RPSE-CDP-8	RP/SE CDP 8TB	$0.00	D2	36%	$0.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	RPSE-CDP-8-16	RP/SE 8TB TO 16TB CDP CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	RPSE-CDP-8-24	RP/SE CDP 8TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$4,932.00	$0.00	$0.00	$0.00	$0.00	$4,932.00
5	RPSE-CDP-8-32	RP/SE CDP 8TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$7,452.00	$0.00	$0.00	$0.00	$0.00	$7,452.00
5	RPSE-CDP-L23U	RP/SE CDP UPGRADE LICENSE L2 TO L3	$0.00	D2	36%	$0.00	$4.50	$0.00	$0.00	$0.00	$0.00	$4.50
5	RPSE-CDP-L24U	RP/SE CDP UPGRADE LICENSE L2 TO L4	$0.00	D2	36%	$0.00	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	RPSE-CDP-L25U	RP/SE CDP UPGRADE LICENSE L2 TO L5	$0.00	D2	36%	$0.00	$1,084.50	$0.00	$0.00	$0.00	$0.00	$1,084.50
5	RPSE-CDP-L26U	RP/SE CDP UPGRADE LICENSE L2 TO L6	$0.00	D2	36%	$0.00	$1,998.00	$0.00	$0.00	$0.00	$0.00	$1,998.00
5	RPSE-CDP-L27U	RP/SE CDP UPGRADE LICENSE L2 TO L7	$0.00	D2	36%	$0.00	$2,569.50	$0.00	$0.00	$0.00	$0.00	$2,569.50
5	RPSE-CDP-L34U	RP/SE CDP UPGRADE LICENSE L3 TO L4	$0.00	D2	36%	$0.00	$157.50	$0.00	$0.00	$0.00	$0.00	$157.50
5	RPSE-CDP-L35U	RP/SE CDP UPGRADE LICENSE L3 TO L5	$0.00	D2	36%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	RPSE-CDP-L36U	RP/SE CDP UPGRADE LICENSE L3 TO L6	$0.00	D2	36%	$0.00	$1,993.50	$0.00	$0.00	$0.00	$0.00	$1,993.50
5	RPSE-CDP-L37U	RP/SE CDP UPGRADE LICENSE L3 TO L7	$0.00	D2	36%	$0.00	$2,565.00	$0.00	$0.00	$0.00	$0.00	$2,565.00
5	RPSE-CDP-L45U	RP/SE CDP UPGRADE LICENSE L4 TO L5	$0.00	D2	36%	$0.00	$922.50	$0.00	$0.00	$0.00	$0.00	$922.50
5	RPSE-CDP-L46U	RP/SE CDP UPGRADE LICENSE L4 TO L6	$0.00	D2	36%	$0.00	$1,836.00	$0.00	$0.00	$0.00	$0.00	$1,836.00
5	RPSE-CDP-L47U	RP/SE CDP UPGRADE LICENSE L4 TO L7	$0.00	D2	36%	$0.00	$2,407.50	$0.00	$0.00	$0.00	$0.00	$2,407.50
5	RPSE-CDP-L56U	RP/SE CDP UPGRADE LICENSE L5 TO L6	$0.00	D2	36%	$0.00	$913.50	$0.00	$0.00	$0.00	$0.00	$913.50
5	RPSE-CDP-L57U	RP/SE CDP UPGRADE LICENSE L5 TO L7	$0.00	D2	36%	$0.00	$1,485.00	$0.00	$0.00	$0.00	$0.00	$1,485.00
5	RPSE-CDP-L67U	RP/SE CDP UPGRADE LICENSE L6 TO L7	$0.00	D2	36%	$0.00	$571.50	$0.00	$0.00	$0.00	$0.00	$571.50
5	RPSE-CDP-UPG	RPSE CDP CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPSE-CE-16	RP CE FOR RP/SE: MS CLUSTERS 16TB	$0.00	D2	36%	$0.00	$3,387.24	$0.00	$0.00	$0.00	$0.00	$3,387.24
5	RPSE-CE-16-24	RP CE FOR RP/SE: UG 16 TO 24TB	$0.00	D2	36%	$0.00	$1,583.46	$0.00	$0.00	$0.00	$0.00	$1,583.46
5	RPSE-CE-16-32	RP CE FOR RP/SE: UG 16 TO 32TB	$0.00	D2	36%	$0.00	$1,700.46	$0.00	$0.00	$0.00	$0.00	$1,700.46
5	RPSE-CE-1TB	RP CE FOR RP/SE: MS CLUSTERS 1TB	$0.00	D2	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	RPSE-CE-24	RP CE FOR RP/SE: MS CLUSTERS 24TB	$0.00	D2	36%	$0.00	$4,970.70	$0.00	$0.00	$0.00	$0.00	$4,970.70
5	RPSE-CE-24-32	RP CE FOR RP/SE: UG 24 TO 32TB	$0.00	D2	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	RPSE-CE-32	RP CE FOR RP/SE: MS CLUSTERS 32TB	$0.00	D2	36%	$0.00	$5,087.70	$0.00	$0.00	$0.00	$0.00	$5,087.70
5	RPSE-CE-4	RP CE FOR RP/SE: MS CLUSTERS 4TB	$0.00	D2	36%	$0.00	$1,234.26	$0.00	$0.00	$0.00	$0.00	$1,234.26
5	RPSE-CE-4-16	RP CE FOR RP/SE: UG 4 TO 16TB	$0.00	D2	36%	$0.00	$2,152.98	$0.00	$0.00	$0.00	$0.00	$2,152.98
5	RPSE-CE-4-24	RP CE FOR RP/SE: UG 4 TO 24TB	$0.00	D2	36%	$0.00	$3,736.44	$0.00	$0.00	$0.00	$0.00	$3,736.44
5	RPSE-CE-4-32	RP CE FOR RP/SE:UG 4 TO 32TB	$0.00	D2	36%	$0.00	$3,853.44	$0.00	$0.00	$0.00	$0.00	$3,853.44
5	RPSE-CE-4-8	RP CE FOR RP/SE: UG 4 TO 8TB	$0.00	D2	36%	$0.00	$688.50	$0.00	$0.00	$0.00	$0.00	$688.50
5	RPSE-CE-8	RP CE FOR RP/SE: MS CLUSTERS 8TB	$0.00	D2	36%	$0.00	$1,922.76	$0.00	$0.00	$0.00	$0.00	$1,922.76
5	RPSE-CE-8-16	RP CE FOR RP/SE: UG 8 TO 16TB	$0.00	D2	36%	$0.00	$1,464.48	$0.00	$0.00	$0.00	$0.00	$1,464.48
5	RPSE-CE-8-24	RP CE FOR RP/SE: UG 8 TO 24TB	$0.00	D2	36%	$0.00	$3,506.22	$0.00	$0.00	$0.00	$0.00	$3,506.22
5	RPSE-CE-8-32	RP CE FOR RP/SE: UG 8 TO 32TB	$0.00	D2	36%	$0.00	$3,623.22	$0.00	$0.00	$0.00	$0.00	$3,623.22
5	RPSE-CP-16-24	RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$2,844.00	$0.00	$0.00	$0.00	$0.00	$2,844.00
5	RPSE-CP-16-32	RP/SE CDP 16TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$5,364.00	$0.00	$0.00	$0.00	$0.00	$5,364.00
5	RPSE-CP-24-32	RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	RPSE-CRR	RP/SE CRR HOLDER FOR SERIAL NUMBER	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPSE-CRR-16	RP/SE CRR 16TB	$0.00	D2	36%	$0.00	$12,960.00	$0.00	$0.00	$0.00	$0.00	$12,960.00
5	RPSE-CRR-1TB	RP/SE CRR 1TB	$0.00	D2	36%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	RPSE-CRR-24	RP/SE CRR 24TB	$0.00	D2	36%	$0.00	$19,440.00	$0.00	$0.00	$0.00	$0.00	$19,440.00
5	RPSE-CRR-32	RP/SE CRR 32TB	$0.00	D2	36%	$0.00	$25,920.00	$0.00	$0.00	$0.00	$0.00	$25,920.00
5	RPSE-CRR-4	RP/SE CRR 4TB	$0.00	D2	36%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RPSE-CRR-4-16	RP/SE 4TB TO 16TB CRR CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$9,360.00	$0.00	$0.00	$0.00	$0.00	$9,360.00
5	RPSE-CRR-4-24	RP/SE CRR 4TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$15,840.00	$0.00	$0.00	$0.00	$0.00	$15,840.00
5	RPSE-CRR-4-32	RP/SE CRR 4TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$22,320.00	$0.00	$0.00	$0.00	$0.00	$22,320.00
5	RPSE-CRR-4-8	RP/SE 4TB TO 8TB CRR CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	RPSE-CRR-8	RP/SE CRR 8TB	$0.00	D2	36%	$0.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	RPSE-CRR-8-16	RP/SE 8TB TO 16TB CRR CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$5,760.00	$0.00	$0.00	$0.00	$0.00	$5,760.00
5	RPSE-CRR-8-24	RP/SE CRR 8TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$12,240.00	$0.00	$0.00	$0.00	$0.00	$12,240.00
5	RPSE-CRR-8-32	RP/SE CRR 8TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$18,720.00	$0.00	$0.00	$0.00	$0.00	$18,720.00
5	RPSE-CRR-L23U	RP/SE CRR UPGRADE LICENSE L2 TO L3	$0.00	D2	36%	$0.00	$13.50	$0.00	$0.00	$0.00	$0.00	$13.50
5	RPSE-CRR-L24U	RP/SE CRR UPGRADE LICENSE L2 TO L4	$0.00	D2	36%	$0.00	$621.00	$0.00	$0.00	$0.00	$0.00	$621.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RPSE-CRR-L25U	RP/SE CRR UPGRADE LICENSE L2 TO L5	$0.00	D2	36%	$0.00	$2,691.00	$0.00	$0.00	$0.00	$0.00	$2,691.00
5	RPSE-CRR-L26U	RP/SE CRR UPGRADE LICENSE L2 TO L6	$0.00	D2	36%	$0.00	$5,152.50	$0.00	$0.00	$0.00	$0.00	$5,152.50
5	RPSE-CRR-L27U	RP/SE CRR UPGRADE LICENSE L2 TO L7	$0.00	D2	36%	$0.00	$11,817.00	$0.00	$0.00	$0.00	$0.00	$11,817.00
5	RPSE-CRR-L34U	RP/SE CRR UPGRADE LICENSE L3 TO L4	$0.00	D2	36%	$0.00	$607.50	$0.00	$0.00	$0.00	$0.00	$607.50
5	RPSE-CRR-L35U	RP/SE CRR UPGRADE LICENSE L3 TO L5	$0.00	D2	36%	$0.00	$2,677.50	$0.00	$0.00	$0.00	$0.00	$2,677.50
5	RPSE-CRR-L36U	RP/SE CRR UPGRADE LICENSE L3 TO L6	$0.00	D2	36%	$0.00	$5,139.00	$0.00	$0.00	$0.00	$0.00	$5,139.00
5	RPSE-CRR-L37U	RP/SE CRR UPGRADE LICENSE L3 TO L7	$0.00	D2	36%	$0.00	$11,803.50	$0.00	$0.00	$0.00	$0.00	$11,803.50
5	RPSE-CRR-L45U	RP/SE CRR UPGRADE LICENSE L4 TO L5	$0.00	D2	36%	$0.00	$2,070.00	$0.00	$0.00	$0.00	$0.00	$2,070.00
5	RPSE-CRR-L46U	RP/SE CRR UPGRADE LICENSE L4 TO L6	$0.00	D2	36%	$0.00	$4,531.50	$0.00	$0.00	$0.00	$0.00	$4,531.50
5	RPSE-CRR-L47U	RP/SE CRR UPGRADE LICENSE L4 TO L7	$0.00	D2	36%	$0.00	$11,196.00	$0.00	$0.00	$0.00	$0.00	$11,196.00
5	RPSE-CRR-L56U	RP/SE CRR UPGRADE LICENSE L5 TO L6	$0.00	D2	36%	$0.00	$2,461.50	$0.00	$0.00	$0.00	$0.00	$2,461.50
5	RPSE-CRR-L57U	RP/SE CRR UPGRADE LICENSE L5 TO L7	$0.00	D2	36%	$0.00	$9,126.00	$0.00	$0.00	$0.00	$0.00	$9,126.00
5	RPSE-CRR-L67U	RP/SE CRR UPGRADE LICENSE L6 TO L7	$0.00	D2	36%	$0.00	$6,664.50	$0.00	$0.00	$0.00	$0.00	$6,664.50
5	RPSE-CRR-UPG	RPSE CRR CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPSE-RR-16-24	RP/SE CRR 16TB TO 24TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	RPSE-RR-16-32	RP/SE CRR 16TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$12,960.00	$0.00	$0.00	$0.00	$0.00	$12,960.00
5	RPSE-RR-24-32	RP/SE CRR 24TB TO 32TB CAPACITY UPGRADE	$0.00	D2	36%	$0.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	SC31	SANCOPY FOR THE CX3-10	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	SC32	SAN COPY CX3-20	$0.00	D2	36%	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00	$3,150.00
5	SC34	SAN COPY CX3-40	$0.00	D2	36%	$0.00	$5,580.00	$0.00	$0.00	$0.00	$0.00	$5,580.00
5	SC38	SAN COPY CX3-80	$0.00	D2	36%	$0.00	$6,975.00	$0.00	$0.00	$0.00	$0.00	$6,975.00
5	SC4-120	SAN COPY FOR CX4-120	$0.00	D2	36%	$0.00	$1,476.00	$0.00	$0.00	$0.00	$0.00	$1,476.00
5	SC4-120UPG	SAN COPY UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	SC4-240	SAN COPY FOR CX4-240	$0.00	D2	36%	$0.00	$3,690.00	$0.00	$0.00	$0.00	$0.00	$3,690.00
5	SC4-240UPG	SAN COPY UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$2,214.00	$0.00	$0.00	$0.00	$0.00	$2,214.00
5	SC4-480	SAN COPY FOR CX4-480	$0.00	D2	36%	$0.00	$7,380.00	$0.00	$0.00	$0.00	$0.00	$7,380.00
5	SC4-480UPG	SAN COPY UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$4,428.00	$0.00	$0.00	$0.00	$0.00	$4,428.00
5	SC47-T01	SANCOPY FC4700 TIER 01	$0.00	D2	36%	$0.00	$2,525.40	$0.00	$0.00	$0.00	$0.00	$2,525.40
5	SC47-T02	SANCOPY FC4700 TIER 02	$0.00	D2	36%	$0.00	$2,637.00	$0.00	$0.00	$0.00	$0.00	$2,637.00
5	SC47-T03	SANCOPY FC4700 TIER 03	$0.00	D2	36%	$0.00	$2,748.60	$0.00	$0.00	$0.00	$0.00	$2,748.60
5	SC47-T04	SANCOPY FC4700 TIER 04	$0.00	D2	36%	$0.00	$2,860.20	$0.00	$0.00	$0.00	$0.00	$2,860.20
5	SC47-T05	SANCOPY FC4700 TIER 05	$0.00	D2	36%	$0.00	$3,168.00	$0.00	$0.00	$0.00	$0.00	$3,168.00
5	SC47-T06	SANCOPY FC4700 TIER 06	$0.00	D2	36%	$0.00	$3,475.80	$0.00	$0.00	$0.00	$0.00	$3,475.80
5	SC47-T07	SANCOPY FC4700 TIER 07	$0.00	D2	36%	$0.00	$3,783.60	$0.00	$0.00	$0.00	$0.00	$3,783.60
5	SC47-T08	SANCOPY FC4700 TIER 08	$0.00	D2	36%	$0.00	$4,091.40	$0.00	$0.00	$0.00	$0.00	$4,091.40
5	SC47-T09	SANCOPY FC4700 TIER 09	$0.00	D2	36%	$0.00	$4,399.20	$0.00	$0.00	$0.00	$0.00	$4,399.20
5	SC47-T10	SANCOPY FC4700 TIER 10	$0.00	D2	36%	$0.00	$4,707.00	$0.00	$0.00	$0.00	$0.00	$4,707.00
5	SC47-T11	SANCOPY FC4700 TIER 11	$0.00	D2	36%	$0.00	$5,014.80	$0.00	$0.00	$0.00	$0.00	$5,014.80
5	SC47-T12	SANCOPY FC4700 TIER 12	$0.00	D2	36%	$0.00	$5,322.60	$0.00	$0.00	$0.00	$0.00	$5,322.60
5	SC4-960	SAN COPY FOR CX4-960	$0.00	D2	36%	$0.00	$14,760.00	$0.00	$0.00	$0.00	$0.00	$14,760.00
5	SC4-960UPG	SAN COPY UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$8,856.00	$0.00	$0.00	$0.00	$0.00	$8,856.00
5	SCE300	SAN COPY/E CX300	$0.00	D2	36%	$0.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	SCE300-KIT	SAN COPY/E MEDIA CX300	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-KIT	SAN COPY MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-KIT303	SAN COPY V1.0 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-KIT308	SAN COPY V1.1 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-KIT402	SANCOPY MEDIA V2.0	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-KIT-407	SANCOPY MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SC-ORCL CX500	SAN COPY FOR ORACLE	$0.00	D2	36%	$0.00	$7,560.00	$0.00	$0.00	$0.00	$0.00	$7,560.00
5	SC-ORCL CX700	SAN COPY FOR ORACLE	$0.00	D2	36%	$0.00	$10,260.00	$0.00	$0.00	$0.00	$0.00	$10,260.00
5	SC-T1	SAN COPY TIER 1	$0.00	D2	36%	$0.00	$2,947.00	$0.00	$0.00	$0.00	$0.00	$2,947.00
5	SC-T10	SAN COPY TIER 10	$0.00	D2	36%	$0.00	$5,492.00	$0.00	$0.00	$0.00	$0.00	$5,492.00
5	SC-T11	SAN COPY TIER 11	$0.00	D2	36%	$0.00	$5,851.00	$0.00	$0.00	$0.00	$0.00	$5,851.00
5	SC-T12	SAN COPY TIER 12	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T13	SAN COPY TIER 13	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T14	SAN COPY TIER 14	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T15	SAN COPY TIER 15	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T16	SAN COPY TIER 16	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T17	SAN COPY TIER 17	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T18	SAN COPY TIER 18	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T19	SAN COPY TIER 19	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SCT1-T4	SAN COPY UPG T1-T4	$0.00	D2	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	SC-T2	SAN COPY TIER 2	$0.00	D2	36%	$0.00	$3,077.00	$0.00	$0.00	$0.00	$0.00	$3,077.00
5	SC-T20	SAN COPY TIER 20	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T21	SAN COPY TIER 21	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T22	SAN COPY TIER 22	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T23	SAN COPY TIER 23	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T24	SAN COPY TIER 24	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T25	SAN COPY TIER 25	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T26	SAN COPY TIER 26	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T27	SAN COPY TIER 27	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T28	SAN COPY TIER 28	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T29	SAN COPY TIER 29	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T3	SAN COPY TIER 3	$0.00	D2	36%	$0.00	$3,207.00	$0.00	$0.00	$0.00	$0.00	$3,207.00
5	SC-T30	SAN COPY TIER 30	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T31	SAN COPY TIER 31	$0.00	D2	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	SC-T4	SAN COPY TIER 4	$0.00	D2	36%	$0.00	$3,338.00	$0.00	$0.00	$0.00	$0.00	$3,338.00
5	SC-T5	SAN COPY TIER 5	$0.00	D2	36%	$0.00	$3,696.00	$0.00	$0.00	$0.00	$0.00	$3,696.00
5	SCT5-T12	SAN COPY UPG T5-T12	$0.00	D2	36%	$0.00	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	SCT5-T31	SAN COPY UPG T5-T31	$0.00	D2	36%	$0.00	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SC-T6	SAN COPY TIER 6	$0.00	D2	36%	$0.00	$4,056.00	$0.00	$0.00	$0.00	$0.00	$4,056.00
5	SC-T7	SAN COPY TIER 7	$0.00	D2	36%	$0.00	$4,414.00	$0.00	$0.00	$0.00	$0.00	$4,414.00
5	SC-T8	SAN COPY TIER 8	$0.00	D2	36%	$0.00	$4,774.00	$0.00	$0.00	$0.00	$0.00	$4,774.00
5	SC-T9	SAN COPY TIER 9	$0.00	D2	36%	$0.00	$5,132.00	$0.00	$0.00	$0.00	$0.00	$5,132.00
5	SE-CL-BAS	SOL ENABLER FOR CL	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIME-W2K	SV INT MOD FOR EXC W2K ED	$0.00	D2	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	SIME-W2K3	SV INT MOD FOR EXC W2K3ED	$0.00	D2	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	SIMS	SNAPVIEW INT MOD FOR SQL	$800.00	D2	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	SM-AL5-T1-4U	CC5.x SM AL5 T1-4 UPG	$0.00	D2	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	SM-AL5-T5-18U	CC5.x SM AL5 T5-18 UPG	$0.00	D2	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SM-AL7-T1-4U	CC5.x SM AL7 T1-4 UPG	$0.00	D2	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	SM-AL7-T5-18U	CC5.x SM AL7 T5-18 UPG	$0.00	D2	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SM-CL-T1-4U	CC SANMGR-CLARIION T1-T4U	$0.00	D2	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	SM-CL-T5-31U	CC SANMGR-CLARIION T5-T31	$0.00	D2	36%	$0.00	$829.80	$0.00	$0.00	$0.00	$0.00	$829.80
5	SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	$0.00	D2	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	$0.00	D2	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SM-CX6-T1-4U	CC5.x SM CX6 T1-4 UPG	$0.00	D2	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	SM-CX6-T5-31U	CC5.x SM CX6 T5-31 UPG	$0.00	D2	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	SV300	CX300 SNAPVIEW	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	SV300-KIT-407	SNAPVIEW CX300 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV31	SNAPVIEW FOR THE CX3-10	$0.00	D2	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	SV31-RM	SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	$0.00	D2	36%	$0.00	$2,376.00	$0.00	$0.00	$0.00	$0.00	$2,376.00
5	SV32	SNAPVIEW CX3-20	$0.00	D2	36%	$0.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	SV32-RM	S-VIEW/ REP-MGR BUNDLE FOR CX3-20	$0.00	D2	36%	$0.00	$4,104.00	$0.00	$0.00	$0.00	$0.00	$4,104.00
5	SV34	SNAPVIEW CX3-40	$0.00	D2	36%	$0.00	$3,132.00	$0.00	$0.00	$0.00	$0.00	$3,132.00
5	SV38	SNAPVIEW CX3-80	$0.00	D2	36%	$0.00	$3,915.00	$0.00	$0.00	$0.00	$0.00	$3,915.00
5	SV400-KIT	SNAPVIEW CX400 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV400-KIT303	CX400 SV V2.1 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV400-KIT308	CX400 SV V1.8 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV400-KIT-407	SNAPVIEW CX400 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV400-T1	SNAPVIEW CX400 TIER 1	$0.00	D2	36%	$0.00	$1,611.00	$0.00	$0.00	$0.00	$0.00	$1,611.00
5	SV400-T10	SNAPVIEW CX400 TIER 10	$0.00	D2	36%	$0.00	$4,003.00	$0.00	$0.00	$0.00	$0.00	$4,003.00
5	SV400-T11	SNAPVIEW CX400 TIER 11	$0.00	D2	36%	$0.00	$4,003.00	$0.00	$0.00	$0.00	$0.00	$4,003.00
5	SV400-T12	SNAPVIEW CX400 TIER 12	$0.00	D2	36%	$0.00	$4,003.00	$0.00	$0.00	$0.00	$0.00	$4,003.00
5	SV400T1-T4	SNAPVIEW CX400 UPG T1-T4	$0.00	D2	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	SV400-T2	SNAPVIEW CX400 TIER 2	$0.00	D2	36%	$0.00	$1,823.00	$0.00	$0.00	$0.00	$0.00	$1,823.00
5	SV400-T3	SNAPVIEW CX400 TIER 3	$0.00	D2	36%	$0.00	$2,036.00	$0.00	$0.00	$0.00	$0.00	$2,036.00
5	SV400-T4	SNAPVIEW CX400 TIER 4	$0.00	D2	36%	$0.00	$2,247.00	$0.00	$0.00	$0.00	$0.00	$2,247.00
5	SV400-T5	SNAPVIEW CX400 TIER 5	$0.00	D2	36%	$0.00	$2,687.00	$0.00	$0.00	$0.00	$0.00	$2,687.00
5	SV400T5-T12	SNAPVIEW CX400 UPG T5-T12	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SV400T5-T8	SNAPVIEW CX400 UPG T5-T8	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SV400-T6	SNAPVIEW CX400 TIER 6	$0.00	D2	36%	$0.00	$3,125.00	$0.00	$0.00	$0.00	$0.00	$3,125.00
5	SV400-T7	SNAPVIEW CX400 TIER 7	$0.00	D2	36%	$0.00	$3,564.00	$0.00	$0.00	$0.00	$0.00	$3,564.00
5	SV400-T8	SNAPVIEW CX400 TIER 8	$0.00	D2	36%	$0.00	$4,003.00	$0.00	$0.00	$0.00	$0.00	$4,003.00
5	SV400-T9	SNAPVIEW CX400 TIER 9	$0.00	D2	36%	$0.00	$4,003.00	$0.00	$0.00	$0.00	$0.00	$4,003.00
5	SV4-120	SNAPVIEW FOR CX4-120	$0.00	D2	36%	$0.00	$1,062.00	$0.00	$0.00	$0.00	$0.00	$1,062.00
5	SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	$4,175.00	D2	36%	$2,672.00	$751.50	$0.00	$0.00	$0.00	$0.00	$751.50
5	SV4-120UPG	SNAPVIEW UPGRADE TO CX4-120C	$0.00	D2	36%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	SV4-240	SNAPVIEW FOR CX4-240	$0.00	D2	36%	$0.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	$9,035.00	D2	36%	$5,782.40	$1,626.30	$0.00	$0.00	$0.00	$0.00	$1,626.30
5	SV4-240UPG	SNAPVIEW UPGRADE TO CX4-240C	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	SV4-480	SNAPVIEW FOR CX4-480	$0.00	D2	36%	$0.00	$4,176.00	$0.00	$0.00	$0.00	$0.00	$4,176.00
5	SV4-480UPG	SNAPVIEW UPGRADE TO CX4-480C	$0.00	D2	36%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	SV47-T01	SNAPVIEW FC4700 TIER 01	$0.00	D2	36%	$0.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	SV47-T02	SNAPVIEW FC4700 TIER 02	$0.00	D2	36%	$0.00	$1,855.80	$0.00	$0.00	$0.00	$0.00	$1,855.80
5	SV47-T03	SNAPVIEW FC4700 TIER 03	$0.00	D2	36%	$0.00	$2,037.60	$0.00	$0.00	$0.00	$0.00	$2,037.60
5	SV47-T04	SNAPVIEW FC4700 TIER 04	$0.00	D2	36%	$0.00	$2,219.40	$0.00	$0.00	$0.00	$0.00	$2,219.40
5	SV47-T05	SNAPVIEW FC4700 TIER 05	$0.00	D2	36%	$0.00	$2,595.60	$0.00	$0.00	$0.00	$0.00	$2,595.60
5	SV47-T06	SNAPVIEW FC4700 TIER 06	$0.00	D2	36%	$0.00	$2,971.80	$0.00	$0.00	$0.00	$0.00	$2,971.80
5	SV47-T07	SNAPVIEW FC4700 TIER 07	$0.00	D2	36%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	SV47-T08	SNAPVIEW FC4700 TIER 08	$0.00	D2	36%	$0.00	$3,724.20	$0.00	$0.00	$0.00	$0.00	$3,724.20
5	SV47-T09	SNAPVIEW FC4700 TIER 09	$0.00	D2	36%	$0.00	$4,100.40	$0.00	$0.00	$0.00	$0.00	$4,100.40
5	SV47-T10	SNAPVIEW FC4700 TIER 10	$0.00	D2	36%	$0.00	$4,476.60	$0.00	$0.00	$0.00	$0.00	$4,476.60
5	SV47-T11	SNAPVIEW FC4700 TIER 11	$0.00	D2	36%	$0.00	$4,852.80	$0.00	$0.00	$0.00	$0.00	$4,852.80
5	SV47-T12	SNAPVIEW FC4700 TIER 12	$0.00	D2	36%	$0.00	$5,229.00	$0.00	$0.00	$0.00	$0.00	$5,229.00
5	SV4-960	SNAPVIEW FOR CX4-960	$0.00	D2	36%	$0.00	$8,352.00	$0.00	$0.00	$0.00	$0.00	$8,352.00
5	SV4-960UPG	SNAPVIEW UPGRADE TO CX4-960C	$0.00	D2	36%	$0.00	$5,022.00	$0.00	$0.00	$0.00	$0.00	$5,022.00
5	SV-KIT	SNAPVIEW CX600 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV-KIT303	SNAPVIEW V2.1 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV-KIT308	SNAPVIEW V1.8 MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV-KIT-407	SNAPVIEW MEDIA	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SV-ORCL CX500	SNAPVIEW FOR ORACLE	$0.00	D2	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	SV-ORCL CX700	SNAPVIEW FOR ORACLE	$0.00	D2	36%	$0.00	$5,940.00	$0.00	$0.00	$0.00	$0.00	$5,940.00
5	SV-T1	SNAPVIEW CX600 TIER1	$0.00	D2	36%	$0.00	$1,953.00	$0.00	$0.00	$0.00	$0.00	$1,953.00
5	SV-T10	SNAPVIEW CX600 TIER10	$0.00	D2	36%	$0.00	$5,223.00	$0.00	$0.00	$0.00	$0.00	$5,223.00
5	SV-T11	SNAPVIEW CX600 TIER11	$0.00	D2	36%	$0.00	$5,662.00	$0.00	$0.00	$0.00	$0.00	$5,662.00
5	SV-T12	SNAPVIEW CX600 TIER12	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T13	SNAPVIEW CX600 TIER 13	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T14	SNAPVIEW CX600 TIER 14	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T15	SNAPVIEW CX600 TIER 15	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SV-T16	SNAPVIEW CX600 TIER 16	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T17	SNAPVIEW CX600 TIER 17	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T18	SNAPVIEW CX600 TIER 18	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T19	SNAPVIEW CX600 TIER 19	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SVT1-T4	SNAPVIEW CX600 UPG T1-T4	$0.00	D2	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	SV-T2	SNAPVIEW CX600 TIER 2	$0.00	D2	36%	$0.00	$2,166.00	$0.00	$0.00	$0.00	$0.00	$2,166.00
5	SV-T20	SNAPVIEW CX600 TIER 20	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T21	SNAPVIEW CX600 TIER 21	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T22	SNAPVIEW CX600 TIER 22	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T23	SNAPVIEW CX600 TIER 23	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T24	SNAPVIEW CX600 TIER 24	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T25	SNAPVIEW CX600 TIER 25	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T26	SNAPVIEW CX600 TIER 26	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T27	SNAPVIEW CX600 TIER 27	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T28	SNAPVIEW CX600 TIER 28	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T29	SNAPVIEW CX600 TIER 29	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T3	SNAPVIEW CX600 TIER3	$0.00	D2	36%	$0.00	$2,377.00	$0.00	$0.00	$0.00	$0.00	$2,377.00
5	SV-T30	SNAPVIEW CX600 TIER 30	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T31	SNAPVIEW CX600 TIER 31	$0.00	D2	36%	$0.00	$6,101.00	$0.00	$0.00	$0.00	$0.00	$6,101.00
5	SV-T4	SNAPVIEW CX600 TIER4	$0.00	D2	36%	$0.00	$2,590.00	$0.00	$0.00	$0.00	$0.00	$2,590.00
5	SV-T5	SNAPVIEW CX600 TIER5	$0.00	D2	36%	$0.00	$3,028.00	$0.00	$0.00	$0.00	$0.00	$3,028.00
5	SVT5-T12	SNAPVIEW CX600 UPG T5-T12	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SVT5-T31	SNAPVIEW UPG T5-T31	$0.00	D2	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	SV-T6	SNAPVIEW CX600 TIER6	$0.00	D2	36%	$0.00	$3,468.00	$0.00	$0.00	$0.00	$0.00	$3,468.00
5	SV-T7	SNAPVIEW CX600 TIER7	$0.00	D2	36%	$0.00	$3,906.00	$0.00	$0.00	$0.00	$0.00	$3,906.00
5	SV-T8	SNAPVIEW CX600 TIER8	$0.00	D2	36%	$0.00	$4,346.00	$0.00	$0.00	$0.00	$0.00	$4,346.00
5	SV-T9	SNAPVIEW CX600 TIER9	$0.00	D2	36%	$0.00	$4,784.00	$0.00	$0.00	$0.00	$0.00	$4,784.00
5	SVX4-X6UP-T1	SNAPVIEW CX400-CX600 UPG TIER1	$0.00	D2	36%	$0.00	$977.40	$0.00	$0.00	$0.00	$0.00	$977.40
5	SVX4-X6UP-T10	SNAPVIEW CX400-CX600 UPG TIER10	$0.00	D2	36%	$0.00	$2,446.20	$0.00	$0.00	$0.00	$0.00	$2,446.20
5	SVX4-X6UP-T11	SNAPVIEW CX400-CX600 UPG TIER11	$0.00	D2	36%	$0.00	$2,642.40	$0.00	$0.00	$0.00	$0.00	$2,642.40
5	SVX4-X6UP-T12	SNAPVIEW CX400-CX600 UPG TIER12	$0.00	D2	36%	$0.00	$2,838.60	$0.00	$0.00	$0.00	$0.00	$2,838.60
5	SVX4-X6UP-T2	SNAPVIEW CX400-CX600 UPG TIER2	$0.00	D2	36%	$0.00	$1,074.60	$0.00	$0.00	$0.00	$0.00	$1,074.60
5	SVX4-X6UP-T3	SNAPVIEW CX400-CX600 UPG TIER3	$0.00	D2	36%	$0.00	$1,171.80	$0.00	$0.00	$0.00	$0.00	$1,171.80
5	SVX4-X6UP-T4	SNAPVIEW CX400-CX600 UPG TIER4	$0.00	D2	36%	$0.00	$1,269.00	$0.00	$0.00	$0.00	$0.00	$1,269.00
5	SVX4-X6UP-T5	SNAPVIEW CX400-CX600 UPG TIER5	$0.00	D2	36%	$0.00	$1,465.20	$0.00	$0.00	$0.00	$0.00	$1,465.20
5	SVX4-X6UP-T6	SNAPVIEW CX400-CX600 UPG TIER6	$0.00	D2	36%	$0.00	$1,661.40	$0.00	$0.00	$0.00	$0.00	$1,661.40
5	SVX4-X6UP-T7	SNAPVIEW CX400-CX600 UPG TIER7	$0.00	D2	36%	$0.00	$1,857.60	$0.00	$0.00	$0.00	$0.00	$1,857.60
5	SVX4-X6UP-T8	SNAPVIEW CX400-CX600 UPG TIER8	$0.00	D2	36%	$0.00	$2,053.80	$0.00	$0.00	$0.00	$0.00	$2,053.80
5	SVX4-X6UP-T9	SNAPVIEW CX400-CX600 UPG TIER9	$0.00	D2	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	SWBDL-160TB	CX4 BUNDLE CONFIG - S1 (160TB; NO REPLN)	$0.00	D2	36%	$0.00	$46,732.50	$0.00	$0.00	$0.00	$0.00	$46,732.50
5	SWBDL-160TBMS	CX4 BUNDLE-SERIES1 (160TB; MV-SV REPLN)	$0.00	D2	36%	$0.00	$77,098.50	$0.00	$0.00	$0.00	$0.00	$77,098.50
5	SWBDL-27TB	CX4 BUNDLE - SERIES 1 (27 TB; NO REPLN)	$0.00	D2	36%	$0.00	$9,067.50	$0.00	$0.00	$0.00	$0.00	$9,067.50
5	SWBDL-27TBMS	CX4 BUNDLE SERIES 1 (27 TB; MV-SV REPLN	$0.00	D2	36%	$0.00	$16,663.50	$0.00	$0.00	$0.00	$0.00	$16,663.50
5	SWBDL-56TB	CX4 BUNDLE - SERIES 1 (56 TB; NO REPLN)	$0.00	D2	36%	$0.00	$25,332.30	$0.00	$0.00	$0.00	$0.00	$25,332.30
5	SWBDL-56TBMS	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	$0.00	D2	36%	$0.00	$40,524.30	$0.00	$0.00	$0.00	$0.00	$40,524.30
5	SWBDL-79TB	CX4 BUNDLE - SERIES 1 (79 TB; NO REPLN)	$0.00	D2	36%	$0.00	$43,200.00	$0.00	$0.00	$0.00	$0.00	$43,200.00
5	SWBDL-79TBMS	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	$0.00	D2	36%	$0.00	$49,500.00	$0.00	$0.00	$0.00	$0.00	$49,500.00
5	TP-240	EMC THIN PROVISIONING FOR THE CX4-240	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UNIF4-120	UNISPHERE FOR FILE ON NS120	$0.00	D2	36%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	UNIF4-120U	UNISPHERE UNIFIED Upg NS120	$0.00	D2	36%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	UNIF4-480	UNISPHERE FOR FILE ON NS480	$0.00	D2	36%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	UNIF4-480AU	UNISPHERE UNIFED UPG NS480 (480 DRIVE)	$0.00	D2	36%	$0.00	$12,150.00	$0.00	$0.00	$0.00	$0.00	$12,150.00
5	UNIF4-480U	UNISPHERE UNIFED UPG NS480 (240 DRIVE)	$0.00	D2	36%	$0.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	UNIF4-960	UNISPHERE FOR FILE ON NS960	$0.00	D2	36%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	UNIF4-960U	UNISPHERE UNIFIED Upg NS960	$0.00	D2	36%	$0.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	UNIF-G2	UNISPHERE FOR FILE ON G2	$1,000.00	D2	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	UNIF-G8	UNISPHERE FOR FILE ON G8	$4,000.00	D2	36%	$2,560.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	UNIF-VG2	UNISPHERE FOR FILE ON V-G2=IC	$2,000.00	D2	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	UNIF-VG8	UNISPHERE FOR FILE ON V-G8=IC	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	UNIU4-120	UNISPHERE FOR UNIFIED ON NS120	$0.00	D2	36%	$0.00	$1,392.30	$0.00	$0.00	$0.00	$0.00	$1,392.30
5	UNIU4-480	UNISPHERE UNIFIED NS480 (240 DRIVES)	$0.00	D2	36%	$0.00	$7,020.00	$0.00	$0.00	$0.00	$0.00	$7,020.00
5	UNIU4-480A	UNISPHERE UNIFIED NS480 (480 DRIVES)	$0.00	D2	36%	$0.00	$13,500.00	$0.00	$0.00	$0.00	$0.00	$13,500.00
5	UNIU4-480AU	UNISPHERE UNIFIED 240+ DRIVE FIELD Upg	$0.00	D2	36%	$0.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	UNIU4-960	UNISPHERE FOR UNIFIED ON NS960	$0.00	D2	36%	$0.00	$18,000.00	$0.00	$0.00	$0.00	$0.00	$18,000.00
5	UTIL-AIX305	AIX UTILITIES W-PP3.0.0	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-AIX407	AIX 4.2 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-AIX501	AIX PP 4.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-HP306	HP UTILITIES W-PP3.0.0	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-HPUX312	HPUX 4.1 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-HPUX407	HPUX 4.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-LNX306	LINUX 3.0.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-LNX410	LINUX PP 4.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-LNX504	LINUX 4.3.2 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-LNX507	LINUX 4.4UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-NW405	NETWARE 3.0.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-SUN303	SUN UTILITIES W-PP3.0.0	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-SUN307	SUN UTILITIES W-PP4.0.2	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-SUN407	SOLARIS PP 4.3 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-WIN303	WIN UTILITIES W-PP3.0.0	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UTIL-WIN308	WIN UTILITIES W-PP3.0.5	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	UTIL-WIN411	WINDOW PP 4.3.1 UTILITIES	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG2-ADV-L	VG2 ADV FILE LIC (NFS; MPFS & PNFS)=IC	$20,000.00	D2	36%	$12,800.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	VG2-BASE-L	VG2 BASE FILE LIC (INCL CIFS & FTP)=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG2-C-DCD	VG2 DOCUMENT CD KIT FOR CLARIION=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE=IC	$2,000.00	D2	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	VG2-CEE-L	VG2 AV LICENSE	$2,000.00	D2	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	VG2-REPV2-L	VG2 REPLICATOR V2 LICENSE=IC	$18,750.00	D2	36%	$12,000.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	VG2-REPV2-LU	VG2 REPLICATOR V2 UPG LICENSE	$18,750.00	D2	36%	$12,000.00	$3,375.00	$0.00	$0.00	$0.00	$0.00	$3,375.00
5	VG2-S-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG2-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG8-ADV-L	VG8 ADV FILE LIC (NFS; MPFS & PNFS)=IC	$30,000.00	D2	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	VG8-BASE-L	VG8 BASE FILE LIC (INCL CIFS & FTP)=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARIION=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	$3,000.00	D2	36%	$1,920.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	VG8-CEE-L	VG8 AV LICENSE	$3,000.00	D2	36%	$1,920.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG8-FLR-L	VG8 FLR BASE LICENSE (2 BLADES)=IC	$10,000.00	D2	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	VG8-REPV2-L	VG8 REPLICATOR V2 LICENSE=IC	$31,100.00	D2	36%	$19,904.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	VG8-REPV2-LU	VG8 REPLICATOR V2 UPG LICENSE	$31,100.00	D2	36%	$19,904.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-240	VIRTUAL PROVISIONING FOR THE CX4-240	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-240UPG	VIRTUAL PROVISIONING FOR THE CX4-240	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-480	VIRTUAL PROVISIONING FOR THE CX4-480	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-480UPG	VIRTUAL PROVISIONING FOR THE CX4-480	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-960UPG	VIRTUAL PROVISIONING FOR THE CX4-960	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VP4-KIT	VIRTUAL PROVISIONING CX4 MEDIA KIT	$0.00	D2	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WLA-CL-T1-4U	CC5.1 WLA CL T1-4 UPG	$0.00	D2	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	WLA-CL-T5-31U	CC5.1 WLA CL T5-31 UPG	$0.00	D2	36%	$0.00	$513.00	$0.00	$0.00	$0.00	$0.00	$513.00
5	450-001-050	EMC DCTM LS R&D Approver SLN ASL=UA	$360.00	D3	36%	$230.40	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	450-001-051	EMC DCTM LS R&D Contributor SLN ASL=UA	$720.00	D3	36%	$460.80	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	450-001-052	EMC DCTM LS R&D Reader SLN ASL=UA	$180.00	D3	36%	$115.20	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	450-001-053	EMC DCTM LS Q&M Approver SLN ASL=UA	$360.00	D3	36%	$230.40	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	450-001-054	EMC DCTM LS Q&M Contributor SLN ASL=UA	$720.00	D3	36%	$460.80	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	450-001-055	EMC DCTM LS Q&M Reader SLN ASL=UA	$180.00	D3	36%	$115.20	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	450-001-056	EMC DCTM LS eTMF Approver SLN ASL=UA	$360.00	D3	36%	$230.40	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	450-001-057	EMC DCTM LS eTMF Contributer SLN ASL=UA	$720.00	D3	36%	$460.80	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	450-001-058	EMC DCTM LS eTMF Reader SLN ASL=UA	$180.00	D3	36%	$115.20	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	450-001-061	EMC DCTM LS SSV Contributor SLN ASL=UA	$1,000.00	D3	36%	$640.00	$270.00	$230.00	$0.00	$0.00	$0.00	$270.00
5	450-001-062	EMC DCTM LS SSV Reader SLN ASL=UA	$360.00	D3	36%	$230.40	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	450-001-063	EMC DCTM LS SSV Server=IA	$300,000.00	D3	36%	$192,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-066	EMC Clinical Archiving ASL=MC	$920,000.00	D3	36%	$588,800.00	$248,400.00	$211,600.00	$0.00	$0.00	$0.00	$248,400.00
5	450-001-184	EMC DCTM Capital Projects SLN ASL=UA	$700.00	D3	36%	$448.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	450-001-185	EMC DCTM Asset Operations SLN ASL=UA	$700.00	D3	36%	$448.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	450-001-186	EMC DCTM Medical Image Manager ASL=MC	$160,000.00	D3	36%	$102,400.00	$43,200.00	$36,800.00	$0.00	$0.00	$0.00	$43,200.00
5	450-001-187	EMC DCTM Medical Records Manager ASL=MC	$355,000.00	D3	36%	$227,200.00	$95,850.00	$81,650.00	$0.00	$0.00	$0.00	$95,850.00
5	450-001-514	ViPR SUITE SIO Tier 0=CB	$450.00	D3	36%	$288.00	$103.50	$94.50	$81.00	$0.00	$0.00	$103.50
5	450-001-515	ViPR SUITE SIO Tier 1=CB	$340.00	D3	36%	$217.60	$78.20	$71.40	$61.20	$0.00	$0.00	$78.20
5	450-001-516	ViPR SUITE SIO Tier 2=CB	$270.00	D3	36%	$172.80	$62.10	$56.70	$48.60	$0.00	$0.00	$62.10
5	450-001-517	ViPR SUITE SIO Tier 3=CB	$240.00	D3	36%	$153.60	$55.20	$50.40	$43.20	$0.00	$0.00	$55.20
5	450-001-518	ViPR SUITE SIO Tier 4=CB	$190.00	D3	36%	$121.60	$43.70	$39.90	$34.20	$0.00	$0.00	$43.70
5	450-001-519	ViPR SUITE SIO Tier 5=CB	$160.00	D3	36%	$102.40	$36.80	$33.60	$28.80	$0.00	$0.00	$36.80
5	450-001-520	ViPR SUITE SIO Tier 6=CB	$150.00	D3	36%	$96.00	$34.50	$31.50	$27.00	$0.00	$0.00	$34.50
5	450-001-534	ViPR SUITE Ent 1-50TB=CB	$1,600.00	D3	36%	$1,024.00	$368.00	$0.00	$0.00	$0.00	$0.00	$368.00
5	450-001-535	ViPR SUITE Ent 51-150TB=CB	$1,590.00	D3	36%	$1,017.60	$365.70	$0.00	$0.00	$0.00	$0.00	$365.70
5	450-001-536	ViPR SUITE Ent 151-300TB=CB	$1,580.00	D3	36%	$1,011.20	$363.40	$0.00	$0.00	$0.00	$0.00	$363.40
5	450-001-537	ViPR SUITE Ent 301-450TB=CB	$1,570.00	D3	36%	$1,004.80	$361.10	$0.00	$0.00	$0.00	$0.00	$361.10
5	450-001-538	ViPR SUITE Ent 451-750TB=CB	$1,460.00	D3	36%	$934.40	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	450-001-539	ViPR SUITE Ent 751-1500TB=CB	$1,230.00	D3	36%	$787.20	$282.90	$0.00	$0.00	$0.00	$0.00	$282.90
5	450-001-540	ViPR SUITE Ent 1501-3000TB=CB	$1,170.00	D3	36%	$748.80	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	450-001-541	ViPR SUITE Ent 3001-5000TB=CB	$1,060.00	D3	36%	$678.40	$243.80	$0.00	$0.00	$0.00	$0.00	$243.80
5	450-001-542	ViPR SUITE Ent 5001-10000TB=CB	$810.00	D3	36%	$518.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	450-001-543	ViPR SUITE Ent 10001TB+=CB	$690.00	D3	36%	$441.60	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	450-001-544	ViPR SUITE Mid 1-50TB=CB	$975.00	D3	36%	$624.00	$224.25	$0.00	$0.00	$0.00	$0.00	$224.25
5	450-001-545	ViPR SUITE Mid 51-150TB=CB	$970.00	D3	36%	$620.80	$223.10	$0.00	$0.00	$0.00	$0.00	$223.10
5	450-001-546	ViPR SUITE Mid 151-300TB=CB	$900.00	D3	36%	$576.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	450-001-547	ViPR SUITE Mid 301-450TB=CB	$830.00	D3	36%	$531.20	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	450-001-548	ViPR SUITE Mid 451-750TB=CB	$760.00	D3	36%	$486.40	$174.80	$0.00	$0.00	$0.00	$0.00	$174.80
5	450-001-549	ViPR SUITE Mid 751-1500TB=CB	$580.00	D3	36%	$371.20	$133.40	$0.00	$0.00	$0.00	$0.00	$133.40
5	450-001-550	ViPR SUITE Mid 1501-3000TB=CB	$540.00	D3	36%	$345.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	450-001-551	ViPR SUITE Mid 3001-5000TB=CB	$500.00	D3	36%	$320.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	450-001-552	ViPR SUITE Mid 5001-10000TB=CB	$470.00	D3	36%	$300.80	$108.10	$0.00	$0.00	$0.00	$0.00	$108.10
5	450-001-553	ViPR SUITE Mid 10001TB+=CB	$440.00	D3	36%	$281.60	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	450-001-554	ViPR SUITE Cloud 1-50TB=CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	450-001-555	ViPR SUITE Cloud 51-150TB=CB	$660.00	D3	36%	$422.40	$151.80	$0.00	$0.00	$0.00	$0.00	$151.80
5	450-001-556	ViPR SUITE Cloud 151-300TB=CB	$610.00	D3	36%	$390.40	$140.30	$0.00	$0.00	$0.00	$0.00	$140.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-557	ViPR SUITE Cloud 301-450TB=CB	$560.00	D3	36%	$358.40	$128.80	$0.00	$0.00	$0.00	$0.00	$128.80
5	450-001-558	ViPR SUITE Cloud 451-750TB=CB	$520.00	D3	36%	$332.80	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	450-001-559	ViPR SUITE Cloud 751-1500TB=CB	$470.00	D3	36%	$300.80	$108.10	$0.00	$0.00	$0.00	$0.00	$108.10
5	450-001-560	ViPR SUITE Cloud 1501-3000TB=CB	$430.00	D3	36%	$275.20	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	450-001-561	ViPR SUITE Cloud 3001-5000TB=CB	$380.00	D3	36%	$243.20	$87.40	$0.00	$0.00	$0.00	$0.00	$87.40
5	450-001-562	ViPR SUITE Cloud 5001-10000TB=CB	$350.00	D3	36%	$224.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	450-001-563	ViPR SUITE Cloud 10001TB+=CB	$320.00	D3	36%	$204.80	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	456-000-054	RETROSPECT ADVANCED TAPE SUPPORT	$0.00	D3	36%	$0.00	$309.81	$282.87	$242.46	$0.00	$0.00	$309.81
5	456-000-055	RETROSPECT DISASTER RECOVERY	$0.00	D3	36%	$0.00	$206.31	$188.37	$161.46	$0.00	$0.00	$206.31
5	456-000-056	RETROSPECT EXCHANGE SERVER AGENT	$0.00	D3	36%	$0.00	$309.81	$282.87	$242.46	$0.00	$0.00	$309.81
5	456-000-057	RETROSPECT MACINTOSH CLIENT 50-PACK	$0.00	D3	36%	$0.00	$455.86	$416.22	$356.76	$0.00	$0.00	$455.86
5	456-000-058	RETROSPECT FOR WINDOWS MULTI SERVER	$0.00	D3	36%	$0.00	$502.32	$458.64	$393.12	$0.00	$0.00	$502.32
5	456-000-059	RETROSPECT OPEN FILE OPTION	$0.00	D3	36%	$0.00	$448.73	$409.71	$351.18	$0.00	$0.00	$448.73
5	456-000-060	RETROSPECT SERVER CLIENT 1-PACK	$0.00	D3	36%	$0.00	$85.10	$77.70	$66.60	$0.00	$0.00	$85.10
5	456-000-061	RETROSPECT FOR MACINTOSH SERVER	$0.00	D3	36%	$0.00	$277.61	$253.47	$217.26	$0.00	$0.00	$277.61
5	456-000-062	RETROSPECT FOR WINDOWS SINGLE SERVER	$0.00	D3	36%	$0.00	$241.96	$220.92	$189.36	$0.00	$0.00	$241.96
5	456-000-063	RETROSPECT SQL SERVER AGENT	$0.00	D3	36%	$0.00	$309.81	$282.87	$242.46	$0.00	$0.00	$309.81
5	456-000-065	RETROSPECT PROFESSIONAL - QTY 100	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-000-066	SRDF/AUTOSTART	$0.00	D3	36%	$0.00	$9,032.10	$8,246.70	$7,068.60	$0.00	$0.00	$9,032.10
5	456-000-067	SRDF/AUTOSTART FOR EXCHANGE 2000	$0.00	D3	36%	$0.00	$580.75	$530.25	$454.50	$0.00	$0.00	$580.75
5	456-000-069	SRDF/AUTOSTART FOR EXCHANGE 5.5	$0.00	D3	36%	$0.00	$580.75	$530.25	$454.50	$0.00	$0.00	$580.75
5	456-000-070	SRDF/AUTOSTART FOR ORACLE ON SOLARIS	$0.00	D3	36%	$0.00	$2,150.50	$1,963.50	$1,683.00	$0.00	$0.00	$2,150.50
5	456-000-073	SRDF/AUTOSTART FOR SRDF DATA SOURCE	$0.00	D3	36%	$0.00	$3,343.97	$3,053.19	$2,617.02	$0.00	$0.00	$3,343.97
5	456-000-240	RETROSPECT MULTI SERVER (CU)	$0.00	D3	36%	$0.00	$176.87	$161.49	$138.42	$0.00	$0.00	$176.87
5	456-000-241	RETROSPECT SMALL BUS SVR-PREMIUM (CU)	$0.00	D3	36%	$0.00	$110.17	$100.59	$86.22	$0.00	$0.00	$110.17
5	456-000-242	RETROSPECT SINGLE SERVER (CU)	$0.00	D3	36%	$0.00	$103.27	$94.29	$80.82	$0.00	$0.00	$103.27
5	456-000-243	RETROSPECT DISK-TO-DISK (CU)	$0.00	D3	36%	$0.00	$59.57	$54.39	$46.62	$0.00	$0.00	$59.57
5	456-000-244	RETROSPECT PROFESSIONAL (CU)	$0.00	D3	36%	$0.00	$41.40	$37.80	$32.40	$0.00	$0.00	$41.40
5	456-000-245	RETROSPECT ADD-ON VALUE PACKAGE (CU)	$0.00	D3	36%	$0.00	$367.77	$335.79	$287.82	$0.00	$0.00	$367.77
5	456-000-246	RETROSPECT OPEN FILE BACKUP (CU)	$0.00	D3	36%	$0.00	$119.37	$108.99	$93.42	$0.00	$0.00	$119.37
5	456-000-247	RETROSPECT DISASTER RECOVERY (CU)	$0.00	D3	36%	$0.00	$91.77	$83.79	$71.82	$0.00	$0.00	$91.77
5	456-000-248	RETROSPECT ADVANCED TAPE SUPPORT (CU)	$0.00	D3	36%	$0.00	$119.37	$108.99	$93.42	$0.00	$0.00	$119.37
5	456-000-249	RETROSPECT SQL SERVER AGENT (CU)	$0.00	D3	36%	$0.00	$119.37	$108.99	$93.42	$0.00	$0.00	$119.37
5	456-000-250	RETROSPECT EXCHANGE SERVER AGENT (CU)	$0.00	D3	36%	$0.00	$119.37	$108.99	$93.42	$0.00	$0.00	$119.37
5	456-000-251	RETROSPECT SMALL BUSINESS SVR - PREMIUM	$0.00	D3	36%	$0.00	$209.07	$190.89	$163.62	$0.00	$0.00	$209.07
5	456-000-252	RETROSPECT SMALL BUSINESS SVR - STANDARD	$0.00	D3	36%	$0.00	$140.07	$127.89	$109.62	$0.00	$0.00	$140.07
5	456-000-253	RETROSPECT DISK-TO-DISK SERVERS	$0.00	D3	36%	$0.00	$96.37	$87.99	$75.42	$0.00	$0.00	$96.37
5	456-000-254	RETROSPECT PROFESSIONAL SERVERS	$0.00	D3	36%	$0.00	$57.27	$52.29	$44.82	$0.00	$0.00	$57.27
5	456-000-255	RETROSPECT ADD-ON VALUE PACKAGE	$0.00	D3	36%	$0.00	$705.87	$644.49	$552.42	$0.00	$0.00	$705.87
5	456-000-278	BACKUP ADVISOR (UP TO 50 CLIENTS)	$0.00	D3	36%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-000-279	BACKUP ADVISOR (UP TO 100 CLIENTS)	$0.00	D3	36%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-000-280	BACKUP ADVISOR (UP TO 250 CLIENTS)	$0.00	D3	36%	$0.00	$11,500.00	$10,500.00	$0.00	$0.00	$0.00	$11,500.00
5	456-000-281	BACKUP ADVISOR (UP TO 500 CLIENTS)	$0.00	D3	36%	$0.00	$18,400.00	$16,800.00	$0.00	$0.00	$0.00	$18,400.00
5	456-000-282	BACKUP ADVISOR (UP TO 800 CLIENTS)	$0.00	D3	36%	$0.00	$25,300.00	$23,100.00	$0.00	$0.00	$0.00	$25,300.00
5	456-000-283	BACKUP ADVISOR (MORE THAN 800 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-000-362	DISKXTENDER UNIX STORAGE MANAGER SERVER	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-000-366	DX DISASTER RECOVERY FOR STG MGR PER SVR	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-000-367	DSKXTNDR DATABASE ED FOR ORACLE SVR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-000-368	DISKXTENDER LINUX STORAGE MGR SERVER	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-000-390	DISKXTENDER FILE SYSTEM MGR UNIX	$0.00	D3	36%	$0.00	$2,230.77	$2,036.79	$1,745.82	$0.00	$0.00	$2,230.77
5	456-000-391	DISKXTENDER FOR UNIX/LINUX CAPACITY 1TB	$0.00	D3	36%	$0.00	$2,046.77	$1,868.79	$1,601.82	$0.00	$0.00	$2,046.77
5	456-000-397	DISKXTENDER FOR UNIX/LINUX CAPACITY 20TB	$0.00	D3	36%	$0.00	$15,456.00	$14,112.00	$12,096.00	$0.00	$0.00	$15,456.00
5	456-000-400	DISKXTENDER FOR UNIX/LINUX CAPACITY 32TB	$0.00	D3	36%	$0.00	$18,078.00	$16,506.00	$14,148.00	$0.00	$0.00	$18,078.00
5	456-000-403	DSKXTNDR FOR UX/LX CAP 100TB	$0.00	D3	36%	$0.00	$26,403.77	$24,107.79	$20,663.82	$0.00	$0.00	$26,403.77
5	456-000-404	DSKXTNDR FOR UX/LX CAP 200TB	$0.00	D3	36%	$0.00	$31,693.77	$28,937.79	$24,803.82	$0.00	$0.00	$31,693.77
5	456-000-405	DSKXTNDR FOR UX/LX CAP 300TB	$0.00	D3	36%	$0.00	$36,615.77	$33,431.79	$28,655.82	$0.00	$0.00	$36,615.77
5	456-000-406	DSKXTNDR FOR UX/LX CAP 400TB	$0.00	D3	36%	$0.00	$40,847.77	$37,295.79	$31,967.82	$0.00	$0.00	$40,847.77
5	456-000-407	DSKXTNDR FOR UX/LX CAP 500TB	$0.00	D3	36%	$0.00	$44,366.77	$40,508.79	$34,721.82	$0.00	$0.00	$44,366.77
5	456-000-408	DSKXTNDR FOR UX/LX CAP 750TB	$0.00	D3	36%	$0.00	$101,568.00	$92,736.00	$79,488.00	$0.00	$0.00	$101,568.00
5	456-000-409	DISXTENDER-U/L CAP 1000TB (1 PETABYTE)	$0.00	D3	36%	$0.00	$70,425.77	$64,301.79	$55,115.82	$0.00	$0.00	$70,425.77
5	456-000-411	DISXTENDER FOR U/L CAP 2KTB (2 PETABYTE)	$0.00	D3	36%	$0.00	$132,042.77	$120,560.79	$103,337.82	$0.00	$0.00	$132,042.77
5	456-000-413	DISXTENDER-U/L CAP 3000TB (3 PETABYTE)	$0.00	D3	36%	$0.00	$167,255.77	$152,711.79	$130,895.82	$0.00	$0.00	$167,255.77
5	456-000-415	DISXTENDER-U/L CAP 4000TB (4 PETABYTE)	$0.00	D3	36%	$0.00	$193,659.77	$176,819.79	$151,559.82	$0.00	$0.00	$193,659.77
5	456-000-417	DISXTENDER-U/L CAP 5000TB (5 PETABYTE)	$0.00	D3	36%	$0.00	$211,277.77	$192,905.79	$165,347.82	$0.00	$0.00	$211,277.77
5	456-000-418	DISKXTENDER FILE SYSTEM MANAGER LINUX	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-000-419	DSKXTNDR UX/LX DATA MGR EMC CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-000-420	DISKXTENDER FOR UNIX/LINUX CAPACITY 2TB	$0.00	D3	36%	$0.00	$3,518.77	$3,212.79	$2,753.82	$0.00	$0.00	$3,518.77
5	456-000-421	DISKXTENDER FOR UNIX/LINUX CAPACITY 5TB	$0.00	D3	36%	$0.00	$7,037.77	$6,425.79	$5,507.82	$0.00	$0.00	$7,037.77
5	456-000-422	DISKXTENDER FOR UNIX/LINUX CAPACITY 10TB	$0.00	D3	36%	$0.00	$11,614.77	$10,604.79	$9,089.82	$0.00	$0.00	$11,614.77
5	456-000-423	DISKXTENDER FOR UNIX/LINUX CAPACITY 15TB	$0.00	D3	36%	$0.00	$13,984.00	$12,768.00	$10,944.00	$0.00	$0.00	$13,984.00
5	456-000-424	DISKXTENDER FOR UNIX/LINUX CAPACITY 64TB	$0.00	D3	36%	$0.00	$22,701.00	$20,727.00	$17,766.00	$0.00	$0.00	$22,701.00
5	456-000-425	DSKXTNDR FOR UX/LX CAP 600TB	$0.00	D3	36%	$0.00	$49,288.77	$45,002.79	$38,573.82	$0.00	$0.00	$49,288.77
5	456-000-426	DSKXTNDR FOR UX/LX CAP 700TB	$0.00	D3	36%	$0.00	$58,097.77	$53,045.79	$45,467.82	$0.00	$0.00	$58,097.77
5	456-000-427	DSKXTNDR FOR UX/LX CAP 800TB	$0.00	D3	36%	$0.00	$61,616.77	$56,258.79	$48,221.82	$0.00	$0.00	$61,616.77
5	456-000-428	DSKXTNDR FOR UX/LX CAP 900TB	$0.00	D3	36%	$0.00	$65,135.77	$59,471.79	$50,975.82	$0.00	$0.00	$65,135.77
5	456-000-429	DSKXTNDR FOR U/L CAP 6000TB (6 PETABYTE)	$0.00	D3	36%	$0.00	$228,872.77	$208,970.79	$179,117.82	$0.00	$0.00	$228,872.77
5	456-000-430	DSKXTNDR FOR U/L CAP 7000TB (7 PETABYTE)	$0.00	D3	36%	$0.00	$246,467.77	$225,035.79	$192,887.82	$0.00	$0.00	$246,467.77
5	456-000-431	DSKXTNDR FOR U/L CAP 8000TB (8 PETABYTE)	$0.00	D3	36%	$0.00	$264,085.77	$241,121.79	$206,675.82	$0.00	$0.00	$264,085.77
5	456-000-432	DSKXTNDR FOR U/L CAP 9000TB (9 PETABYTE)	$0.00	D3	36%	$0.00	$281,680.77	$257,186.79	$220,445.82	$0.00	$0.00	$281,680.77
5	456-000-433	DSKXTNDR FOR U/L CAP 10000TB(10PETABYTE)	$0.00	D3	36%	$0.00	$308,107.77	$281,315.79	$241,127.82	$0.00	$0.00	$308,107.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-466	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-000-467	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	$0.00	D3	36%	$0.00	$275.77	$251.79	$215.82	$0.00	$0.00	$275.77
5	456-000-468	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	$0.00	D3	36%	$0.00	$620.77	$566.79	$485.82	$0.00	$0.00	$620.77
5	456-000-469	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	$0.00	D3	36%	$0.00	$942.77	$860.79	$737.82	$0.00	$0.00	$942.77
5	456-000-470	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-000-471	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	$0.00	D3	36%	$0.00	$1,586.77	$1,448.79	$1,241.82	$0.00	$0.00	$1,586.77
5	456-000-472	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	$0.00	D3	36%	$0.00	$2,253.77	$2,057.79	$1,763.82	$0.00	$0.00	$2,253.77
5	456-000-473	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	$0.00	D3	36%	$0.00	$2,506.77	$2,288.79	$1,961.82	$0.00	$0.00	$2,506.77
5	456-000-474	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-000-475	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	$0.00	D3	36%	$0.00	$4,208.77	$3,842.79	$3,293.82	$0.00	$0.00	$4,208.77
5	456-000-476	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	$0.00	D3	36%	$0.00	$6,301.77	$5,753.79	$4,931.82	$0.00	$0.00	$6,301.77
5	456-000-477	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-000-478	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	$0.00	D3	36%	$0.00	$8,923.77	$8,147.79	$6,983.82	$0.00	$0.00	$8,923.77
5	456-000-479	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-000-480	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	$0.00	D3	36%	$0.00	$413.77	$377.79	$323.82	$0.00	$0.00	$413.77
5	456-000-481	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-000-482	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-000-483	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	$0.00	D3	36%	$0.00	$3,150.77	$2,876.79	$2,465.82	$0.00	$0.00	$3,150.77
5	456-000-484	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	$0.00	D3	36%	$0.00	$3,932.77	$3,590.79	$3,077.82	$0.00	$0.00	$3,932.77
5	456-000-485	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	$0.00	D3	36%	$0.00	$4,737.77	$4,325.79	$3,707.82	$0.00	$0.00	$4,737.77
5	456-000-486	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	$0.00	D3	36%	$0.00	$5,519.77	$5,039.79	$4,319.82	$0.00	$0.00	$5,519.77
5	456-000-487	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	$0.00	D3	36%	$0.00	$6,577.77	$6,005.79	$5,147.82	$0.00	$0.00	$6,577.77
5	456-000-488	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	$0.00	D3	36%	$0.00	$7,612.77	$6,950.79	$5,957.82	$0.00	$0.00	$7,612.77
5	456-000-489	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-000-490	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	$0.00	D3	36%	$0.00	$9,728.77	$8,882.79	$7,613.82	$0.00	$0.00	$9,728.77
5	456-000-491	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	$0.00	D3	36%	$0.00	$10,763.77	$9,827.79	$8,423.82	$0.00	$0.00	$10,763.77
5	456-000-492	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	$0.00	D3	36%	$0.00	$11,798.77	$10,772.79	$9,233.82	$0.00	$0.00	$11,798.77
5	456-000-493	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	$0.00	D3	36%	$0.00	$12,833.77	$11,717.79	$10,043.82	$0.00	$0.00	$12,833.77
5	456-000-494	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	$0.00	D3	36%	$0.00	$13,891.77	$12,683.79	$10,871.82	$0.00	$0.00	$13,891.77
5	456-000-495	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	$0.00	D3	36%	$0.00	$137.77	$125.79	$107.82	$0.00	$0.00	$137.77
5	456-000-496	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-000-497	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	$0.00	D3	36%	$0.00	$942.77	$860.79	$737.82	$0.00	$0.00	$942.77
5	456-000-498	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-000-499	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	$0.00	D3	36%	$0.00	$1,862.77	$1,700.79	$1,457.82	$0.00	$0.00	$1,862.77
5	456-000-500	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-000-501	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-000-502	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-000-503	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	$0.00	D3	36%	$0.00	$3,150.77	$2,876.79	$2,465.82	$0.00	$0.00	$3,150.77
5	456-000-504	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	$0.00	D3	36%	$0.00	$3,932.77	$3,590.79	$3,077.82	$0.00	$0.00	$3,932.77
5	456-000-505	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	$0.00	D3	36%	$0.00	$5,243.77	$4,787.79	$4,103.82	$0.00	$0.00	$5,243.77
5	456-000-506	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	$0.00	D3	36%	$0.00	$6,577.77	$6,005.79	$5,147.82	$0.00	$0.00	$6,577.77
5	456-000-507	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-000-508	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	$0.00	D3	36%	$0.00	$9,176.77	$8,378.79	$7,181.82	$0.00	$0.00	$9,176.77
5	456-000-510	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	$0.00	D3	36%	$0.00	$758.77	$692.79	$593.82	$0.00	$0.00	$758.77
5	456-000-511	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	$0.00	D3	36%	$0.00	$1,057.77	$965.79	$827.82	$0.00	$0.00	$1,057.77
5	456-000-512	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	$0.00	D3	36%	$0.00	$1,448.77	$1,322.79	$1,133.82	$0.00	$0.00	$1,448.77
5	456-000-513	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-000-514	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-000-515	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-000-516	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-000-517	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	$0.00	D3	36%	$0.00	$3,702.77	$3,380.79	$2,897.82	$0.00	$0.00	$3,702.77
5	456-000-519	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	$0.00	D3	36%	$0.00	$5,795.77	$5,291.79	$4,535.82	$0.00	$0.00	$5,795.77
5	456-000-520	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	$0.00	D3	36%	$0.00	$7,359.77	$6,719.79	$5,759.82	$0.00	$0.00	$7,359.77
5	456-001-755	INA REPLISTOR FOR WINDOWS	$0.00	D3	36%	$0.00	$632.50	$577.50	$495.00	$0.00	$0.00	$632.50
5	456-001-756	INA REPLISTOR FOR WINDOWS ADVANCED SVR	$0.00	D3	36%	$0.00	$1,150.00	$1,050.00	$900.00	$0.00	$0.00	$1,150.00
5	456-001-757	INA REPLISTOR FOR WINDOWS STORAGE SERVER	$0.00	D3	36%	$0.00	$379.50	$346.50	$297.00	$0.00	$0.00	$379.50
5	456-001-758	INA REPLISTOR FOR WINDOWS DATA CENTER	$0.00	D3	36%	$0.00	$6,578.00	$6,006.00	$5,148.00	$0.00	$0.00	$6,578.00
5	456-001-795	APPXTNDR SOFTWARE DEVELOPER KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-001-881	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-001-882	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	$0.00	D3	36%	$0.00	$620.77	$566.79	$485.82	$0.00	$0.00	$620.77
5	456-001-883	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	$0.00	D3	36%	$0.00	$827.77	$755.79	$647.82	$0.00	$0.00	$827.77
5	456-001-884	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	$0.00	D3	36%	$0.00	$1,172.77	$1,070.79	$917.82	$0.00	$0.00	$1,172.77
5	456-001-885	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-001-886	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-001-887	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	$0.00	D3	36%	$0.00	$2,000.77	$1,826.79	$1,565.82	$0.00	$0.00	$2,000.77
5	456-001-888	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	$0.00	D3	36%	$0.00	$2,230.77	$2,036.79	$1,745.82	$0.00	$0.00	$2,230.77
5	456-001-889	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	$0.00	D3	36%	$0.00	$2,253.77	$2,057.79	$1,763.82	$0.00	$0.00	$2,253.77
5	456-001-890	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	$0.00	D3	36%	$0.00	$2,598.77	$2,372.79	$2,033.82	$0.00	$0.00	$2,598.77
5	456-001-891	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-001-892	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	$0.00	D3	36%	$0.00	$3,794.77	$3,464.79	$2,969.82	$0.00	$0.00	$3,794.77
5	456-001-893	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	$0.00	D3	36%	$0.00	$5,680.77	$5,186.79	$4,445.82	$0.00	$0.00	$5,680.77
5	456-001-894	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	$0.00	D3	36%	$0.00	$6,301.77	$5,753.79	$4,931.82	$0.00	$0.00	$6,301.77
5	456-001-895	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	$0.00	D3	36%	$0.00	$7,083.77	$6,467.79	$5,543.82	$0.00	$0.00	$7,083.77
5	456-001-896	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	$0.00	D3	36%	$0.00	$8,026.77	$7,328.79	$6,281.82	$0.00	$0.00	$8,026.77
5	456-001-897	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	$0.00	D3	36%	$0.00	$8,923.77	$8,147.79	$6,983.82	$0.00	$0.00	$8,923.77
5	456-001-898	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	$0.00	D3	36%	$0.00	$9,452.77	$8,630.79	$7,397.82	$0.00	$0.00	$9,452.77
5	456-001-909	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-001-911	AX CONNECTOR FOR SHARESCAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-001-912	QUICKSCAN PRO EXPORTER FOR AX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-001-944	ARCHIVEXTENDER API TOOLKIT FOR WINDOWS	$0.00	D3	36%	$0.00	$574.77	$524.79	$449.82	$0.00	$0.00	$574.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-001-989	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	$0.00	D3	36%	$0.00	$66.47	$60.69	$52.02	$0.00	$0.00	$66.47
5	456-001-990	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	$0.00	D3	36%	$0.00	$735.77	$671.79	$575.82	$0.00	$0.00	$735.77
5	456-001-991	ARCHXTNDR WIN PRODATA LEVEL A	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-001-992	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	$0.00	D3	36%	$0.00	$1,080.77	$986.79	$845.82	$0.00	$0.00	$1,080.77
5	456-001-993	ARCHXTNDR WIN PRODATA LEVEL D	$0.00	D3	36%	$0.00	$1,517.77	$1,385.79	$1,187.82	$0.00	$0.00	$1,517.77
5	456-001-994	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	$0.00	D3	36%	$0.00	$1,379.77	$1,259.79	$1,079.82	$0.00	$0.00	$1,379.77
5	456-001-995	ARCHXTNDR WIN PRODATA LEVEL G	$0.00	D3	36%	$0.00	$3,219.77	$2,939.79	$2,519.82	$0.00	$0.00	$3,219.77
5	456-001-996	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	$0.00	D3	36%	$0.00	$1,517.77	$1,385.79	$1,187.82	$0.00	$0.00	$1,517.77
5	456-001-997	ARCHXTNDR WIN PRODATA LEVEL J	$0.00	D3	36%	$0.00	$5,450.77	$4,976.79	$4,265.82	$0.00	$0.00	$5,450.77
5	456-001-998	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	$0.00	D3	36%	$0.00	$1,609.77	$1,469.79	$1,259.82	$0.00	$0.00	$1,609.77
5	456-001-999	ARCHXTNDR WIN PRODATA LEVEL M	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-002-000	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	$0.00	D3	36%	$0.00	$1,793.77	$1,637.79	$1,403.82	$0.00	$0.00	$1,793.77
5	456-002-001	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	$0.00	D3	36%	$0.00	$1,839.77	$1,679.79	$1,439.82	$0.00	$0.00	$1,839.77
5	456-002-002	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	$0.00	D3	36%	$0.00	$1,954.77	$1,784.79	$1,529.82	$0.00	$0.00	$1,954.77
5	456-002-003	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	$0.00	D3	36%	$0.00	$2,092.77	$1,910.79	$1,637.82	$0.00	$0.00	$2,092.77
5	456-002-004	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	$0.00	D3	36%	$0.00	$2,184.77	$1,994.79	$1,709.82	$0.00	$0.00	$2,184.77
5	456-002-005	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	$0.00	D3	36%	$0.00	$2,322.77	$2,120.79	$1,817.82	$0.00	$0.00	$2,322.77
5	456-002-006	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	$0.00	D3	36%	$0.00	$2,414.77	$2,204.79	$1,889.82	$0.00	$0.00	$2,414.77
5	456-002-007	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	$0.00	D3	36%	$0.00	$2,598.77	$2,372.79	$2,033.82	$0.00	$0.00	$2,598.77
5	456-002-008	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	$0.00	D3	36%	$0.00	$2,690.77	$2,456.79	$2,105.82	$0.00	$0.00	$2,690.77
5	456-002-009	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	$0.00	D3	36%	$0.00	$2,966.77	$2,708.79	$2,321.82	$0.00	$0.00	$2,966.77
5	456-002-010	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	$0.00	D3	36%	$0.00	$3,242.77	$2,960.79	$2,537.82	$0.00	$0.00	$3,242.77
5	456-002-011	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-002-012	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	$0.00	D3	36%	$0.00	$4,760.77	$4,346.79	$3,725.82	$0.00	$0.00	$4,760.77
5	456-002-013	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	$0.00	D3	36%	$0.00	$114.77	$104.79	$89.82	$0.00	$0.00	$114.77
5	456-002-014	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	$0.00	D3	36%	$0.00	$1,632.77	$1,490.79	$1,277.82	$0.00	$0.00	$1,632.77
5	456-002-015	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	$0.00	D3	36%	$0.00	$2,023.77	$1,847.79	$1,583.82	$0.00	$0.00	$2,023.77
5	456-002-016	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	$0.00	D3	36%	$0.00	$2,483.77	$2,267.79	$1,943.82	$0.00	$0.00	$2,483.77
5	456-002-017	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	$0.00	D3	36%	$0.00	$2,874.77	$2,624.79	$2,249.82	$0.00	$0.00	$2,874.77
5	456-002-018	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	$0.00	D3	36%	$0.00	$3,242.77	$2,960.79	$2,537.82	$0.00	$0.00	$3,242.77
5	456-002-019	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	$0.00	D3	36%	$0.00	$3,472.77	$3,170.79	$2,717.82	$0.00	$0.00	$3,472.77
5	456-002-020	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	$0.00	D3	36%	$0.00	$4,162.77	$3,800.79	$3,257.82	$0.00	$0.00	$4,162.77
5	456-002-021	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	$0.00	D3	36%	$0.00	$4,990.77	$4,556.79	$3,905.82	$0.00	$0.00	$4,990.77
5	456-002-022	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	$0.00	D3	36%	$0.00	$6,002.77	$5,480.79	$4,697.82	$0.00	$0.00	$6,002.77
5	456-002-023	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	$0.00	D3	36%	$0.00	$7,083.77	$6,467.79	$5,543.82	$0.00	$0.00	$7,083.77
5	456-002-024	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-002-025	ARCHXTNDR WIN DVD-RAM LEVEL A	$0.00	D3	36%	$0.00	$114.77	$104.79	$89.82	$0.00	$0.00	$114.77
5	456-002-026	ARCHXTNDR WIN DVD-RAM LEVEL B	$0.00	D3	36%	$0.00	$597.77	$545.79	$467.82	$0.00	$0.00	$597.77
5	456-002-027	ARCHXTNDR WIN DVD-RAM LEVEL C	$0.00	D3	36%	$0.00	$827.77	$755.79	$647.82	$0.00	$0.00	$827.77
5	456-002-028	ARCHXTNDR WIN DVD-RAM LEVEL D	$0.00	D3	36%	$0.00	$1,172.77	$1,070.79	$917.82	$0.00	$0.00	$1,172.77
5	456-002-029	ARCHXTNDR WIN DVD-RAM LEVEL E	$0.00	D3	36%	$0.00	$1,655.77	$1,511.79	$1,295.82	$0.00	$0.00	$1,655.77
5	456-002-030	ARCHXTNDR WIN DVD-RAM LEVEL F	$0.00	D3	36%	$0.00	$1,908.77	$1,742.79	$1,493.82	$0.00	$0.00	$1,908.77
5	456-002-031	ARCHXTNDR WIN DVD-RAM LEVEL G	$0.00	D3	36%	$0.00	$2,138.77	$1,952.79	$1,673.82	$0.00	$0.00	$2,138.77
5	456-002-032	ARCHXTNDR WIN DVD-RAM LEVEL H	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-002-033	ARCHXTNDR WIN DVD-RAM LEVEL I	$0.00	D3	36%	$0.00	$2,621.77	$2,393.79	$2,051.82	$0.00	$0.00	$2,621.77
5	456-002-034	ARCHXTNDR WIN DVD-RAM LEVEL J	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-002-035	ARCHXTNDR WIN DVD-RAM LEVEL K	$0.00	D3	36%	$0.00	$2,828.77	$2,582.79	$2,213.82	$0.00	$0.00	$2,828.77
5	456-002-036	ARCHXTNDR WIN DVD-RAM LEVEL L	$0.00	D3	36%	$0.00	$3,127.77	$2,855.79	$2,447.82	$0.00	$0.00	$3,127.77
5	456-002-037	ARCHXTNDR WIN DVD-RAM LEVEL M	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-002-038	ARCHXTNDR WIN DVD-RAM LEVEL N	$0.00	D3	36%	$0.00	$4,714.77	$4,304.79	$3,689.82	$0.00	$0.00	$4,714.77
5	456-002-039	ARCHXTNDR WIN DVD-RAM LEVEL O	$0.00	D3	36%	$0.00	$5,197.77	$4,745.79	$4,067.82	$0.00	$0.00	$5,197.77
5	456-002-040	ARCHXTNDR WIN DVD-RAM LEVEL P	$0.00	D3	36%	$0.00	$5,910.77	$5,396.79	$4,625.82	$0.00	$0.00	$5,910.77
5	456-002-041	ARCHXTNDR WIN DVD-RAM LEVEL Q	$0.00	D3	36%	$0.00	$6,807.77	$6,215.79	$5,327.82	$0.00	$0.00	$6,807.77
5	456-002-042	ARCHXTNDR WIN DVD-RAM LEVEL R	$0.00	D3	36%	$0.00	$7,359.77	$6,719.79	$5,759.82	$0.00	$0.00	$7,359.77
5	456-002-043	ARCHX WIN ROM LV A MIN CHGR 0- 7 SLTS	$0.00	D3	36%	$0.00	$91.77	$83.79	$71.82	$0.00	$0.00	$91.77
5	456-002-044	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-002-045	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER	$0.00	D3	36%	$0.00	$505.77	$461.79	$395.82	$0.00	$0.00	$505.77
5	456-002-046	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-002-047	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	$0.00	D3	36%	$0.00	$735.77	$671.79	$575.82	$0.00	$0.00	$735.77
5	456-002-048	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	$0.00	D3	36%	$0.00	$528.77	$482.79	$413.82	$0.00	$0.00	$528.77
5	456-002-049	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	$0.00	D3	36%	$0.00	$1,034.77	$944.79	$809.82	$0.00	$0.00	$1,034.77
5	456-002-050	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	$0.00	D3	36%	$0.00	$133.17	$121.59	$104.22	$0.00	$0.00	$133.17
5	456-002-051	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-002-052	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	$0.00	D3	36%	$0.00	$436.77	$398.79	$341.82	$0.00	$0.00	$436.77
5	456-002-053	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	$0.00	D3	36%	$0.00	$482.77	$440.79	$377.82	$0.00	$0.00	$482.77
5	456-002-054	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	$0.00	D3	36%	$0.00	$712.77	$650.79	$557.82	$0.00	$0.00	$712.77
5	456-002-055	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	$0.00	D3	36%	$0.00	$850.77	$776.79	$665.82	$0.00	$0.00	$850.77
5	456-002-056	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	$0.00	D3	36%	$0.00	$896.77	$818.79	$701.82	$0.00	$0.00	$896.77
5	456-002-057	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	$0.00	D3	36%	$0.00	$965.77	$881.79	$755.82	$0.00	$0.00	$965.77
5	456-002-058	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	$0.00	D3	36%	$0.00	$1,149.77	$1,049.79	$899.82	$0.00	$0.00	$1,149.77
5	456-002-059	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	$0.00	D3	36%	$0.00	$1,195.77	$1,091.79	$935.82	$0.00	$0.00	$1,195.77
5	456-002-060	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-002-061	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-002-062	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	$0.00	D3	36%	$0.00	$1,517.77	$1,385.79	$1,187.82	$0.00	$0.00	$1,517.77
5	456-002-063	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	$0.00	D3	36%	$0.00	$1,655.77	$1,511.79	$1,295.82	$0.00	$0.00	$1,655.77
5	456-002-064	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	$0.00	D3	36%	$0.00	$1,747.77	$1,595.79	$1,367.82	$0.00	$0.00	$1,747.77
5	456-002-065	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	$0.00	D3	36%	$0.00	$1,908.77	$1,742.79	$1,493.82	$0.00	$0.00	$1,908.77
5	456-002-066	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	$0.00	D3	36%	$0.00	$2,023.77	$1,847.79	$1,583.82	$0.00	$0.00	$2,023.77
5	456-002-067	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	$0.00	D3	36%	$0.00	$2,322.77	$2,120.79	$1,817.82	$0.00	$0.00	$2,322.77
5	456-002-068	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	$0.00	D3	36%	$0.00	$2,598.77	$2,372.79	$2,033.82	$0.00	$0.00	$2,598.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-069	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	$0.00	D3	36%	$0.00	$2,874.77	$2,624.79	$2,249.82	$0.00	$0.00	$2,874.77
5	456-002-070	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	$0.00	D3	36%	$0.00	$4,116.77	$3,758.79	$3,221.82	$0.00	$0.00	$4,116.77
5	456-002-296	DSKXTNDR APPLIANCE ED NAS LEVEL A	$0.00	D3	36%	$0.00	$230.00	$210.00	$180.00	$0.00	$0.00	$230.00
5	456-002-297	DSKXTNDR APPLIANCE ED NAS LEVEL B	$0.00	D3	36%	$0.00	$575.00	$525.00	$450.00	$0.00	$0.00	$575.00
5	456-002-298	DSKXTNDR APPLIANCE ED NAS LEVEL C	$0.00	D3	36%	$0.00	$920.00	$840.00	$720.00	$0.00	$0.00	$920.00
5	456-002-304	DSKXTNDR APPLIANCE ED DATA MGR FOR SNAP	$0.00	D3	36%	$0.00	$344.77	$314.79	$269.82	$0.00	$0.00	$344.77
5	456-002-326	DSKXTNDR APPLIANCE ED DATA MGR	$0.00	D3	36%	$0.00	$344.77	$314.79	$269.82	$0.00	$0.00	$344.77
5	456-002-328	DISKXTENDER APPLIANCE EDITION FOR MAXTOR	$0.00	D3	36%	$0.00	$344.77	$314.79	$269.82	$0.00	$0.00	$344.77
5	456-002-370	DSKXTNDR 2K DATA MGR SVR SINGLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-471	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	$0.00	D3	36%	$0.00	$4,484.77	$4,094.79	$3,509.82	$0.00	$0.00	$4,484.77
5	456-002-472	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	$0.00	D3	36%	$0.00	$165.37	$150.99	$129.42	$0.00	$0.00	$165.37
5	456-002-474	TIVOLI DISKXTENDER 2000 DATA MANAGER	$0.00	D3	36%	$0.00	$344.77	$314.79	$269.82	$0.00	$0.00	$344.77
5	456-002-475	TIVOLI DSKXTNDR 2K DATA MGR CLUSTER	$0.00	D3	36%	$0.00	$1,149.77	$1,049.79	$899.82	$0.00	$0.00	$1,149.77
5	456-002-476	TIVOLI DISKXTENDER 2000 TSM 1TB CP	$0.00	D3	36%	$0.00	$2,529.77	$2,309.79	$1,979.82	$0.00	$0.00	$2,529.77
5	456-002-477	TIVOLI DISKXTENDER 2000 TSM 5TB CP	$0.00	D3	36%	$0.00	$5,979.77	$5,459.79	$4,679.82	$0.00	$0.00	$5,979.77
5	456-002-478	TIVOLI DISKXTENDER 2000 TSM 10TB CP	$0.00	D3	36%	$0.00	$7,589.77	$6,929.79	$5,939.82	$0.00	$0.00	$7,589.77
5	456-002-479	TIVOLI DISKXTENDER 2000 TSM 20TB CP	$0.00	D3	36%	$0.00	$9,199.77	$8,399.79	$7,199.82	$0.00	$0.00	$9,199.77
5	456-002-482	XTRATA VOLUME 5M PER MO	$0.00	D3	36%	$0.00	$21,600.00	$18,400.00	$0.00	$0.00	$0.00	$21,600.00
5	456-002-553	ASCENT CAPTURE ENHANCED RELSE SCRIPT	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-002-567	APPXTNDR CERNER OIF USER ACCESS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-604	XTRATA VOLUME 5K PER MONTH	$0.00	D3	36%	$0.00	$268.65	$228.85	$0.00	$0.00	$0.00	$268.65
5	456-002-605	XTRATA VOLUME 20K PER MONTH	$0.00	D3	36%	$0.00	$810.00	$690.00	$0.00	$0.00	$0.00	$810.00
5	456-002-606	XTRATA VOLUME 25K PER MONTH	$0.00	D3	36%	$0.00	$891.00	$759.00	$0.00	$0.00	$0.00	$891.00
5	456-002-607	XTRATA VOLUME 50K PER MONTH	$0.00	D3	36%	$0.00	$1,134.00	$966.00	$0.00	$0.00	$0.00	$1,134.00
5	456-002-608	XTRATA VOLUME 75K PER MONTH	$0.00	D3	36%	$0.00	$1,485.00	$1,265.00	$0.00	$0.00	$0.00	$1,485.00
5	456-002-609	XTRATA VOLUME 125K PER MONTH	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$0.00	$0.00	$0.00	$2,160.00
5	456-002-610	XTRATA VOLUME 200K PER MONTH	$0.00	D3	36%	$0.00	$2,835.00	$2,415.00	$0.00	$0.00	$0.00	$2,835.00
5	456-002-611	XTRATA VOLUME 350K PER MONTH	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-002-612	XTRATA VOLUME 500K PER MONTH	$0.00	D3	36%	$0.00	$5,130.00	$4,370.00	$0.00	$0.00	$0.00	$5,130.00
5	456-002-613	XTRATA VOLUME 1M PER MONTH	$0.00	D3	36%	$0.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-002-614	XTRATA VOLUME 2M PER MONTH	$0.00	D3	36%	$0.00	$11,880.00	$10,120.00	$0.00	$0.00	$0.00	$11,880.00
5	456-002-615	XTRATA VOLUME 3M PER MONTH	$0.00	D3	36%	$0.00	$15,390.00	$13,110.00	$0.00	$0.00	$0.00	$15,390.00
5	456-002-616	XTRATA VOLUME 5K PER YR	$0.00	D3	36%	$0.00	$268.65	$228.85	$0.00	$0.00	$0.00	$268.65
5	456-002-617	XTRATA VOLUME 2M PER YR	$0.00	D3	36%	$0.00	$4,590.00	$3,910.00	$0.00	$0.00	$0.00	$4,590.00
5	456-002-618	XTRATA VOLUME 5M PER YR	$0.00	D3	36%	$0.00	$7,020.00	$5,980.00	$0.00	$0.00	$0.00	$7,020.00
5	456-002-619	XTRATA VOLUME 10M PER YR	$0.00	D3	36%	$0.00	$9,990.00	$8,510.00	$0.00	$0.00	$0.00	$9,990.00
5	456-002-620	XTRATA VOLUME 15M PER YR	$0.00	D3	36%	$0.00	$13,203.00	$11,247.00	$0.00	$0.00	$0.00	$13,203.00
5	456-002-621	XTRATA VOLUME 20M PER YR	$0.00	D3	36%	$0.00	$14,310.00	$12,190.00	$0.00	$0.00	$0.00	$14,310.00
5	456-002-622	XTRATA VOLUME 40M PER YR	$0.00	D3	36%	$0.00	$21,276.00	$18,124.00	$0.00	$0.00	$0.00	$21,276.00
5	456-002-623	XTRATA VOLUME 300K PAGE COUNT	$0.00	D3	36%	$0.00	$891.00	$759.00	$0.00	$0.00	$0.00	$891.00
5	456-002-624	XTRATA VOLUME 1M PAGE COUNT	$0.00	D3	36%	$0.00	$1,485.00	$1,265.00	$0.00	$0.00	$0.00	$1,485.00
5	456-002-625	KODAK PDF IMAGE & TEXT 5K PER MONTH	$0.00	D3	36%	$0.00	$134.46	$114.54	$0.00	$0.00	$0.00	$134.46
5	456-002-626	KODAK PDF IMAGE & TEXT 20K PER MONTH	$0.00	D3	36%	$0.00	$367.74	$313.26	$0.00	$0.00	$0.00	$367.74
5	456-002-627	KODAK PDF IMAGE & TEXT 25K PER MONTH	$0.00	D3	36%	$0.00	$445.50	$379.50	$0.00	$0.00	$0.00	$445.50
5	456-002-629	KODAK PDF IMAGE & TEXT 75K PER MONTH	$0.00	D3	36%	$0.00	$742.50	$632.50	$0.00	$0.00	$0.00	$742.50
5	456-002-630	KODAK PDF IMAGE & TEXT 125K PER MONTH	$0.00	D3	36%	$0.00	$980.10	$834.90	$0.00	$0.00	$0.00	$980.10
5	456-002-631	KODAK PDF IMAGE & TEXT 200K PER MONTH	$0.00	D3	36%	$0.00	$1,336.50	$1,138.50	$0.00	$0.00	$0.00	$1,336.50
5	456-002-632	KODAK PDF IMAGE & TEXT 350K PER MONTH	$0.00	D3	36%	$0.00	$1,613.25	$1,374.25	$0.00	$0.00	$0.00	$1,613.25
5	456-002-633	KODAK PDF IMAGE & TEXT 500K PER MONTH	$0.00	D3	36%	$0.00	$1,890.00	$1,610.00	$0.00	$0.00	$0.00	$1,890.00
5	456-002-634	KODAK PDF IMAGE & TEXT 1M PER MONTH	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-002-635	KODAK PDF IMAGE & TEXT 2M PER MONTH	$0.00	D3	36%	$0.00	$4,320.00	$3,680.00	$0.00	$0.00	$0.00	$4,320.00
5	456-002-636	KODAK PDF IMAGE & TEXT 3M PER MONTH	$0.00	D3	36%	$0.00	$5,940.00	$5,060.00	$0.00	$0.00	$0.00	$5,940.00
5	456-002-637	KODAK PDF IMAGE & TEXT 2M PER YR	$0.00	D3	36%	$0.00	$1,514.70	$1,290.30	$0.00	$0.00	$0.00	$1,514.70
5	456-002-638	KODAK PDF IMAGE & TEXT 5M PER YR	$0.00	D3	36%	$0.00	$2,316.60	$1,973.40	$0.00	$0.00	$0.00	$2,316.60
5	456-002-639	KODAK PDF IMAGE & TEXT 10M PER YR	$0.00	D3	36%	$0.00	$3,296.70	$2,808.30	$0.00	$0.00	$0.00	$3,296.70
5	456-002-640	KODAK PDF IMAGE & TEXT 15M PER YR	$0.00	D3	36%	$0.00	$4,356.99	$3,711.51	$0.00	$0.00	$0.00	$4,356.99
5	456-002-641	KODAK PDF IMAGE & TEXT 20M PER YR	$0.00	D3	36%	$0.00	$4,722.30	$4,022.70	$0.00	$0.00	$0.00	$4,722.30
5	456-002-642	KODAK PDF IMAGE & TEXT 40M PER YR	$0.00	D3	36%	$0.00	$7,021.08	$5,980.92	$0.00	$0.00	$0.00	$7,021.08
5	456-002-643	KODAK PDF IMAGE & TEXT 300K PAGE COUNT	$0.00	D3	36%	$0.00	$445.50	$379.50	$0.00	$0.00	$0.00	$445.50
5	456-002-644	KODAK PDF IMAGE & TEXT 1M PAGE COUNT	$0.00	D3	36%	$0.00	$742.50	$632.50	$0.00	$0.00	$0.00	$742.50
5	456-002-645	RECOSTAR PROFESSIONAL 25 CPS	$0.00	D3	36%	$0.00	$1,822.50	$1,552.50	$0.00	$0.00	$0.00	$1,822.50
5	456-002-646	RECOSTAR PROFESSIONAL 100 CPS	$0.00	D3	36%	$0.00	$5,467.50	$4,657.50	$0.00	$0.00	$0.00	$5,467.50
5	456-002-647	RECOSTAR PROFESSIONAL 250 CPS	$0.00	D3	36%	$0.00	$10,935.00	$9,315.00	$0.00	$0.00	$0.00	$10,935.00
5	456-002-650	ENHANCED BAR CODE	$0.00	D3	36%	$0.00	$673.65	$573.85	$0.00	$0.00	$0.00	$673.65
5	456-002-652	KOFAX SOFTWARE UPGRADE V5 TO V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-653	KOFAX SOFTWARE UPGRADE V4 TO V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-655	KOFAX SOFTWARE UPGRADE V5 TO V7	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-656	RS DOCUMENTUM V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-657	RS DOCUMENTUM V6 JAPANESE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-658	RS FILENET PANAGON IS V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-659	RS FILENET PANAGON CS V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-660	RS FILENET CM V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-661	RS HUMMINGBIRD DM V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-662	RS HUMMINGBIRD DOCSFUSION V5	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-663	RS IBM CM MULTI 8.X V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-664	RS IBM IMGPLUS/400 WAF V4	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-665	RS IBM CM ISERIES 5.1 V5	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-666	RS IBM CM MULTI 6.1 7.1 V4	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-667	RS IBM VISUALINFO 4.1 4.3 V4	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-668	RS IBM CM EXPRESS 8.2 V6	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-669	RS KOFAX XML	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-671	AC V7 GERMAN STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-672	AC V7 SPANISH STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-673	AC V7 FRENCH STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-674	AC V7 ITALIAN STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-675	AC V7 PORTUGUESE STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-676	AC V7 JAPANESE STD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-790	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-002-791	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	$0.00	D3	36%	$0.00	$275.77	$251.79	$215.82	$0.00	$0.00	$275.77
5	456-002-792	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	$0.00	D3	36%	$0.00	$620.77	$566.79	$485.82	$0.00	$0.00	$620.77
5	456-002-793	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	$0.00	D3	36%	$0.00	$942.77	$860.79	$737.82	$0.00	$0.00	$942.77
5	456-002-794	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-002-795	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	$0.00	D3	36%	$0.00	$1,586.77	$1,448.79	$1,241.82	$0.00	$0.00	$1,586.77
5	456-002-796	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	$0.00	D3	36%	$0.00	$2,253.77	$2,057.79	$1,763.82	$0.00	$0.00	$2,253.77
5	456-002-797	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	$0.00	D3	36%	$0.00	$2,506.77	$2,288.79	$1,961.82	$0.00	$0.00	$2,506.77
5	456-002-798	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-002-799	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	$0.00	D3	36%	$0.00	$4,208.77	$3,842.79	$3,293.82	$0.00	$0.00	$4,208.77
5	456-002-800	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	$0.00	D3	36%	$0.00	$6,301.77	$5,753.79	$4,931.82	$0.00	$0.00	$6,301.77
5	456-002-801	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-002-802	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	$0.00	D3	36%	$0.00	$8,923.77	$8,147.79	$6,983.82	$0.00	$0.00	$8,923.77
5	456-002-803	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-002-804	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	$0.00	D3	36%	$0.00	$413.77	$377.79	$323.82	$0.00	$0.00	$413.77
5	456-002-805	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-002-806	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-002-807	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	$0.00	D3	36%	$0.00	$3,150.77	$2,876.79	$2,465.82	$0.00	$0.00	$3,150.77
5	456-002-808	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	$0.00	D3	36%	$0.00	$3,932.77	$3,590.79	$3,077.82	$0.00	$0.00	$3,932.77
5	456-002-809	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	$0.00	D3	36%	$0.00	$4,737.77	$4,325.79	$3,707.82	$0.00	$0.00	$4,737.77
5	456-002-810	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	$0.00	D3	36%	$0.00	$5,519.77	$5,039.79	$4,319.82	$0.00	$0.00	$5,519.77
5	456-002-811	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	$0.00	D3	36%	$0.00	$6,577.77	$6,005.79	$5,147.82	$0.00	$0.00	$6,577.77
5	456-002-812	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	$0.00	D3	36%	$0.00	$7,612.77	$6,950.79	$5,957.82	$0.00	$0.00	$7,612.77
5	456-002-813	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-002-814	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	$0.00	D3	36%	$0.00	$9,728.77	$8,882.79	$7,613.82	$0.00	$0.00	$9,728.77
5	456-002-815	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	$0.00	D3	36%	$0.00	$10,763.77	$9,827.79	$8,423.82	$0.00	$0.00	$10,763.77
5	456-002-816	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	$0.00	D3	36%	$0.00	$11,798.77	$10,772.79	$9,233.82	$0.00	$0.00	$11,798.77
5	456-002-817	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	$0.00	D3	36%	$0.00	$12,833.77	$11,717.79	$10,043.82	$0.00	$0.00	$12,833.77
5	456-002-818	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	$0.00	D3	36%	$0.00	$13,891.77	$12,683.79	$10,871.82	$0.00	$0.00	$13,891.77
5	456-002-819	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	$0.00	D3	36%	$0.00	$137.77	$125.79	$107.82	$0.00	$0.00	$137.77
5	456-002-820	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-002-821	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	$0.00	D3	36%	$0.00	$942.77	$860.79	$737.82	$0.00	$0.00	$942.77
5	456-002-822	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-002-823	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	$0.00	D3	36%	$0.00	$1,862.77	$1,700.79	$1,457.82	$0.00	$0.00	$1,862.77
5	456-002-824	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-002-825	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-002-826	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-002-827	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	$0.00	D3	36%	$0.00	$3,150.77	$2,876.79	$2,465.82	$0.00	$0.00	$3,150.77
5	456-002-828	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	$0.00	D3	36%	$0.00	$3,932.77	$3,590.79	$3,077.82	$0.00	$0.00	$3,932.77
5	456-002-829	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	$0.00	D3	36%	$0.00	$5,243.77	$4,787.79	$4,103.82	$0.00	$0.00	$5,243.77
5	456-002-830	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	$0.00	D3	36%	$0.00	$6,577.77	$6,005.79	$5,147.82	$0.00	$0.00	$6,577.77
5	456-002-831	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-002-832	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	$0.00	D3	36%	$0.00	$9,176.77	$8,378.79	$7,181.82	$0.00	$0.00	$9,176.77
5	456-002-833	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	$0.00	D3	36%	$0.00	$758.77	$692.79	$593.82	$0.00	$0.00	$758.77
5	456-002-834	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	$0.00	D3	36%	$0.00	$1,057.77	$965.79	$827.82	$0.00	$0.00	$1,057.77
5	456-002-835	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	$0.00	D3	36%	$0.00	$1,448.77	$1,322.79	$1,133.82	$0.00	$0.00	$1,448.77
5	456-002-836	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-002-837	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	$0.00	D3	36%	$0.00	$2,368.77	$2,162.79	$1,853.82	$0.00	$0.00	$2,368.77
5	456-002-838	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-002-839	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-002-840	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	$0.00	D3	36%	$0.00	$3,702.77	$3,380.79	$2,897.82	$0.00	$0.00	$3,702.77
5	456-002-841	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	$0.00	D3	36%	$0.00	$5,795.77	$5,291.79	$4,535.82	$0.00	$0.00	$5,795.77
5	456-002-842	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	$0.00	D3	36%	$0.00	$7,359.77	$6,719.79	$5,759.82	$0.00	$0.00	$7,359.77
5	456-002-843	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-002-844	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	$0.00	D3	36%	$0.00	$9,958.77	$9,092.79	$7,793.82	$0.00	$0.00	$9,958.77
5	456-002-845	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	$0.00	D3	36%	$0.00	$53.59	$48.93	$41.94	$0.00	$0.00	$53.59
5	456-002-846	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	$0.00	D3	36%	$0.00	$165.37	$150.99	$129.42	$0.00	$0.00	$165.37
5	456-002-847	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-002-848	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	$0.00	D3	36%	$0.00	$528.77	$482.79	$413.82	$0.00	$0.00	$528.77
5	456-002-849	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	$0.00	D3	36%	$0.00	$758.77	$692.79	$593.82	$0.00	$0.00	$758.77
5	456-002-850	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	$0.00	D3	36%	$0.00	$850.77	$776.79	$665.82	$0.00	$0.00	$850.77
5	456-002-851	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	$0.00	D3	36%	$0.00	$988.77	$902.79	$773.82	$0.00	$0.00	$988.77
5	456-002-852	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-002-853	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	$0.00	D3	36%	$0.00	$132.25	$120.75	$103.50	$0.00	$0.00	$132.25
5	456-002-854	DISKXTENDER 2000 DATA MANAGER CLUSTER	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-002-855	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	$0.00	D3	36%	$0.00	$275.77	$251.79	$215.82	$0.00	$0.00	$275.77
5	456-002-856	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	$0.00	D3	36%	$0.00	$804.77	$734.79	$629.82	$0.00	$0.00	$804.77
5	456-002-857	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-002-858	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	$0.00	D3	36%	$0.00	$2,437.77	$2,225.79	$1,907.82	$0.00	$0.00	$2,437.77
5	456-002-859	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	$0.00	D3	36%	$0.00	$5,243.77	$4,787.79	$4,103.82	$0.00	$0.00	$5,243.77
5	456-002-860	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-002-861	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-002-862	DISKXTENDER 2000 ACSLS SERVER CONNECTION	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-863	DISKXTENDER 2000 ACSLS 500GB CP	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-002-864	DISKXTENDER 2000 ACSLS 1TB CP	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-002-865	DISKXTENDER 2000 ACSLS 5TB CP	$0.00	D3	36%	$0.00	$6,830.77	$6,236.79	$5,345.82	$0.00	$0.00	$6,830.77
5	456-002-866	DISKXTENDER 2000 ACSLS 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-002-867	DISKXTENDER 2000 ACSLS 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-002-868	DISKXTENDER 2000 TSM SERVER CONNECTION	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-002-869	DISKXTENDER 2000 TSM 500GB CP	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-002-870	DISKXTENDER 2000 TSM 1TB CP	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-002-871	DISKXTENDER 2000 TSM 5TB CP	$0.00	D3	36%	$0.00	$6,830.77	$6,236.79	$5,345.82	$0.00	$0.00	$6,830.77
5	456-002-872	DISKXTENDER 2000 TSM 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-002-873	DISKXTENDER 2000 TSM 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-002-874	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	$0.00	D3	36%	$0.00	$2,437.77	$2,225.79	$1,907.82	$0.00	$0.00	$2,437.77
5	456-002-877	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	D3	36%	$0.00	$4,737.77	$4,325.79	$3,707.82	$0.00	$0.00	$4,737.77
5	456-002-878	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-002-879	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	$0.00	D3	36%	$0.00	$9,176.77	$8,378.79	$7,181.82	$0.00	$0.00	$9,176.77
5	456-002-880	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	$0.00	D3	36%	$0.00	$9,728.77	$8,882.79	$7,613.82	$0.00	$0.00	$9,728.77
5	456-002-881	DX 2K ENBL RET POL-EMC CENTERA MEDIA SVC	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-002-882	DISKXTENDER 2000 ACSLS 32TB CP	$0.00	D3	36%	$0.00	$14,282.77	$13,040.79	$11,177.82	$0.00	$0.00	$14,282.77
5	456-002-883	DISKXTENDER 2000 ACSLS 64TB CP	$0.00	D3	36%	$0.00	$26,703.00	$24,381.00	$20,898.00	$0.00	$0.00	$26,703.00
5	456-002-884	DISKXTENDER 2000 ACSLS 100TB CP	$0.00	D3	36%	$0.00	$38,295.00	$34,965.00	$29,970.00	$0.00	$0.00	$38,295.00
5	456-002-885	DISKXTENDER 2000 ACSLS 200TB CP	$0.00	D3	36%	$0.00	$47,610.00	$43,470.00	$37,260.00	$0.00	$0.00	$47,610.00
5	456-002-886	DISKXTENDER 2000 ACSLS 300TB CP	$0.00	D3	36%	$0.00	$53,820.00	$49,140.00	$42,120.00	$0.00	$0.00	$53,820.00
5	456-002-887	DISKXTENDER 2000 ACSLS 400TB CP	$0.00	D3	36%	$0.00	$60,030.00	$54,810.00	$46,980.00	$0.00	$0.00	$60,030.00
5	456-002-888	DISKXTENDER 2000 ACSLS 500TB CP	$0.00	D3	36%	$0.00	$66,240.00	$60,480.00	$51,840.00	$0.00	$0.00	$66,240.00
5	456-002-889	DISKXTENDER 2000 ACSLS 750TB CP	$0.00	D3	36%	$0.00	$82,800.00	$75,600.00	$64,800.00	$0.00	$0.00	$82,800.00
5	456-002-891	DISKXTENDER FOR WINDOWS 100GB CP	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-002-892	DISKXTENDER FOR WINDOWS 500GB CP	$0.00	D3	36%	$0.00	$620.77	$566.79	$485.82	$0.00	$0.00	$620.77
5	456-002-893	DISKXTENDER FOR WINDOWS 1TB CP	$0.00	D3	36%	$0.00	$1,034.77	$944.79	$809.82	$0.00	$0.00	$1,034.77
5	456-002-894	DISKXTENDER FOR WINDOWS 2TB CP	$0.00	D3	36%	$0.00	$1,862.77	$1,700.79	$1,457.82	$0.00	$0.00	$1,862.77
5	456-002-895	DISKXTENDER FOR WINDOWS 5TB CP	$0.00	D3	36%	$0.00	$4,139.77	$3,779.79	$3,239.82	$0.00	$0.00	$4,139.77
5	456-002-896	DISKXTENDER FOR WINDOWS 10TB CP	$0.00	D3	36%	$0.00	$7,451.77	$6,803.79	$5,831.82	$0.00	$0.00	$7,451.77
5	456-002-897	DISKXTENDER FOR WINDOWS 15TB CP	$0.00	D3	36%	$0.00	$9,383.77	$8,567.79	$7,343.82	$0.00	$0.00	$9,383.77
5	456-002-898	DISKXTENDER FOR WINDOWS 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-002-899	DISKXTENDER FOR WINDOWS 32TB CP	$0.00	D3	36%	$0.00	$11,476.77	$10,478.79	$8,981.82	$0.00	$0.00	$11,476.77
5	456-002-900	DISKXTENDER FOR WINDOWS 64TB CP	$0.00	D3	36%	$0.00	$12,534.77	$11,444.79	$9,809.82	$0.00	$0.00	$12,534.77
5	456-002-901	DISKXTENDER FOR WINDOWS 100TB CP	$0.00	D3	36%	$0.00	$19,572.77	$17,870.79	$15,317.82	$0.00	$0.00	$19,572.77
5	456-002-902	DISKXTENDER FOR WINDOWS 200TB CP	$0.00	D3	36%	$0.00	$23,482.77	$21,440.79	$18,377.82	$0.00	$0.00	$23,482.77
5	456-002-903	DISKXTENDER FOR WINDOWS 300TB CP	$0.00	D3	36%	$0.00	$27,139.77	$24,779.79	$21,239.82	$0.00	$0.00	$27,139.77
5	456-002-904	DISKXTENDER FOR WINDOWS 400TB CP	$0.00	D3	36%	$0.00	$27,967.77	$25,535.79	$21,887.82	$0.00	$0.00	$27,967.77
5	456-002-905	DISKXTENDER FOR WINDOWS 500TB CP	$0.00	D3	36%	$0.00	$32,866.77	$30,008.79	$25,721.82	$0.00	$0.00	$32,866.77
5	456-002-906	DISKXTENDER FOR WINDOWS 600TB CP	$0.00	D3	36%	$0.00	$36,523.77	$33,347.79	$28,583.82	$0.00	$0.00	$36,523.77
5	456-002-907	DISKXTENDER FOR WINDOWS 700TB CP	$0.00	D3	36%	$0.00	$43,032.77	$39,290.79	$33,677.82	$0.00	$0.00	$43,032.77
5	456-002-908	DISKXTENDER FOR WINDOWS 800TB CP	$0.00	D3	36%	$0.00	$45,654.77	$41,684.79	$35,729.82	$0.00	$0.00	$45,654.77
5	456-002-909	DISKXTENDER FOR WINDOWS 900TB CP	$0.00	D3	36%	$0.00	$48,253.77	$44,057.79	$37,763.82	$0.00	$0.00	$48,253.77
5	456-002-910	DISKXTENDER FOR WINDOWS 1PB CP	$0.00	D3	36%	$0.00	$52,163.77	$47,627.79	$40,823.82	$0.00	$0.00	$52,163.77
5	456-002-911	DISKXTENDER FOR WINDOWS FILE SYS MGR SVR	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-002-913	DSKXTNDR WIN FILE SYS MGR CLUSTER	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-002-914	RECORDS MGR-AX ADMINISTRATIVE CLIENT CON	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-915	APPXTNDR SVR CC CON STANDALONE ST	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	456-002-916	APPLICATIONXTENDER SVR CC CON (2-5) ST	$0.00	D3	36%	$0.00	$715.50	$609.50	$0.00	$0.00	$0.00	$715.50
5	456-002-917	APPLICATIONXTENDER API SERVICES ST	$0.00	D3	36%	$0.00	$2,699.73	$2,299.77	$0.00	$0.00	$0.00	$2,699.73
5	456-002-918	APPX-ECOPY SHARESCN OP 3.0 CONNECTOR	$0.00	D3	36%	$0.00	$322.65	$274.85	$0.00	$0.00	$0.00	$322.65
5	456-002-920	APPXTNDR WORKFLOW ACCOUNTS PAYABLE ST	$0.00	D3	36%	$0.00	$4,049.73	$3,449.77	$0.00	$0.00	$0.00	$4,049.73
5	456-002-921	ARCGIS FOR APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-002-922	SAP FOR APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$13,499.73	$11,499.77	$0.00	$0.00	$0.00	$13,499.73
5	456-002-923	RECORDS MGR-AX SVR CC CONS (1-249) ST	$0.00	D3	36%	$0.00	$50.49	$43.01	$0.00	$0.00	$0.00	$50.49
5	456-002-924	RECORDS MGR-AX SVR CC CONS (250-499) ST	$0.00	D3	36%	$0.00	$45.36	$38.64	$0.00	$0.00	$0.00	$45.36
5	456-002-925	RECORDS MGR-AX SVR CC CONS (500-999) ST	$0.00	D3	36%	$0.00	$40.77	$34.73	$0.00	$0.00	$0.00	$40.77
5	456-002-926	RECORDS MGR-AX SVR CC CONS (1000-2499)ST	$0.00	D3	36%	$0.00	$35.64	$30.36	$0.00	$0.00	$0.00	$35.64
5	456-002-927	RECORDS MGR-AX SVR CC CONS (2500-4999)ST	$0.00	D3	36%	$0.00	$20.25	$17.25	$0.00	$0.00	$0.00	$20.25
5	456-002-928	RECORDS MGR-AX SVR CC CONS (5000P) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-929	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-002-930	ADDL RECORDS MGR ADMINISTRATOR CLNT CON	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-002-931	APPX MDA DIST DB REINTGRTN SVR SVR CNTN	$0.00	D3	36%	$0.00	$674.73	$574.77	$0.00	$0.00	$0.00	$674.73
5	456-002-932	APPX MDA DIST DB REINTGRTN WKSTN SVR CON	$0.00	D3	36%	$0.00	$269.73	$229.77	$0.00	$0.00	$0.00	$269.73
5	456-002-933	APPX MEDIA DIST VIEWER SVR CC (1) ST	$0.00	D3	36%	$0.00	$161.73	$137.77	$0.00	$0.00	$0.00	$161.73
5	456-002-934	APPX MEDIA DIST VIEWER SVR CC (3) ST	$0.00	D3	36%	$0.00	$431.73	$367.77	$0.00	$0.00	$0.00	$431.73
5	456-002-935	APPX MEDIA DIST VIEWER SVR CC (5) ST	$0.00	D3	36%	$0.00	$701.73	$597.77	$0.00	$0.00	$0.00	$701.73
5	456-002-936	APPX MEDIA DIST VIEWER SVR CC (10) ST	$0.00	D3	36%	$0.00	$1,187.73	$1,011.77	$0.00	$0.00	$0.00	$1,187.73
5	456-002-937	APPX MEDIA DIST VIEWER SVR CC (25) ST	$0.00	D3	36%	$0.00	$2,024.73	$1,724.77	$0.00	$0.00	$0.00	$2,024.73
5	456-002-938	APPX MEDIA DIST VIEWER SVR CC (50) ST	$0.00	D3	36%	$0.00	$3,239.73	$2,759.77	$0.00	$0.00	$0.00	$3,239.73
5	456-002-939	APPX MEDIA DIST VIEWER SVR CC (75) ST	$0.00	D3	36%	$0.00	$4,049.73	$3,449.77	$0.00	$0.00	$0.00	$4,049.73
5	456-002-940	APPX MEDIA DIST VIEWER SVR CC (100) ST	$0.00	D3	36%	$0.00	$5,129.73	$4,369.77	$0.00	$0.00	$0.00	$5,129.73
5	456-002-941	APPX MEDIA DIST VIEWER SVR CC (101+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-990	WEBXTENDER SVR CONCURRENT CONN ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-991	APPX WB ACS .NET PUB ACC (100 -149)ST	$0.00	D3	36%	$0.00	$12,959.73	$11,039.77	$0.00	$0.00	$0.00	$12,959.73
5	456-002-992	APPX WB ACS .NET PUB ACC (250-499) CNC	$0.00	D3	36%	$0.00	$26,999.73	$22,999.77	$0.00	$0.00	$0.00	$26,999.73
5	456-002-993	VERITY K2 CLIENT SOFTWARE (1-49) ST	$0.00	D3	36%	$0.00	$80.73	$68.77	$0.00	$0.00	$0.00	$80.73
5	456-002-994	VERITY K2 CLIENT SOFTWARE (50-99) ST	$0.00	D3	36%	$0.00	$75.33	$64.17	$0.00	$0.00	$0.00	$75.33
5	456-002-995	VERITY K2 CLIENT SOFTWARE (100-149) ST	$0.00	D3	36%	$0.00	$72.63	$61.87	$0.00	$0.00	$0.00	$72.63

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-996	VERITY K2 CLIENT SOFTWARE (150-499) ST	$0.00	D3	36%	$0.00	$67.23	$57.27	$0.00	$0.00	$0.00	$67.23
5	456-002-997	VERITY K2 CLIENT SOFTWARE (500+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-002-998	APPX PROINDEX FULL TEXT CLNT (1-49) ST	$0.00	D3	36%	$0.00	$53.73	$45.77	$0.00	$0.00	$0.00	$53.73
5	456-002-999	APPX PROINDEX FULL TEXT CLNT (50-99) ST	$0.00	D3	36%	$0.00	$48.33	$41.17	$0.00	$0.00	$0.00	$48.33
5	456-003-000	APPX PROINDEX FULL TEXT CLNT (100-149)ST	$0.00	D3	36%	$0.00	$45.63	$38.87	$0.00	$0.00	$0.00	$45.63
5	456-003-001	APPLICATIONXTENDER OCR SERVER	$0.00	D3	36%	$0.00	$539.73	$459.77	$0.00	$0.00	$0.00	$539.73
5	456-003-002	APPLICATIONXTENDER SVR CCNT CONN ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-004	APPXTNDR RPTS MGMT BI GATEWAY OPTION	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-003-005	APPLICATIONXTENDER RPTS MGMT AFP OPTION	$0.00	D3	36%	$0.00	$8,099.73	$6,899.77	$0.00	$0.00	$0.00	$8,099.73
5	456-003-006	APPXTNDR RPTS MGMT METACODE OPTION	$0.00	D3	36%	$0.00	$8,099.73	$6,899.77	$0.00	$0.00	$0.00	$8,099.73
5	456-003-007	APPLICATIONXTENDER RPTS MGMT PCL OPTION	$0.00	D3	36%	$0.00	$8,099.73	$6,899.77	$0.00	$0.00	$0.00	$8,099.73
5	456-003-008	APPLICATIONXTENDER RPTS MGMT PDF OPTION	$0.00	D3	36%	$0.00	$1,349.73	$1,149.77	$0.00	$0.00	$0.00	$1,349.73
5	456-003-009	APPLICATIONXTENDER REPORTS MGMT SERVER	$0.00	D3	36%	$0.00	$1,349.73	$1,149.77	$0.00	$0.00	$0.00	$1,349.73
5	456-003-010	APPXTENDER REPORTS MGMT SERVER CC ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-011	APPXTENDER REPORTS MGMT SVR CC (2-5) ST	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-003-012	APPXTENDER REPORTS MGMT SVR CC (6-9) ST	$0.00	D3	36%	$0.00	$540.00	$460.00	$0.00	$0.00	$0.00	$540.00
5	456-003-013	APPXTENDER RPTS MGMT SVR CC (10-24) ST	$0.00	D3	36%	$0.00	$459.00	$391.00	$0.00	$0.00	$0.00	$459.00
5	456-003-014	APPXTENDER RPTS MGMT SVR CC (25-49) ST	$0.00	D3	36%	$0.00	$313.20	$266.80	$0.00	$0.00	$0.00	$313.20
5	456-003-015	APPXTENDER RPTS MGMT SVR CC (50-74) ST	$0.00	D3	36%	$0.00	$243.00	$207.00	$0.00	$0.00	$0.00	$243.00
5	456-003-016	APPXTENDER RPTS MGMT SVR CC (75-99) ST	$0.00	D3	36%	$0.00	$205.20	$174.80	$0.00	$0.00	$0.00	$205.20
5	456-003-017	APPXTENDER RPTS MGMT SVR CC (100-149) ST	$0.00	D3	36%	$0.00	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	456-003-018	APPXTENDER RPTS MGMT SVR CC (150-199) ST	$0.00	D3	36%	$0.00	$183.60	$156.40	$0.00	$0.00	$0.00	$183.60
5	456-003-019	APPXTENDER REPORTS MGMT SVR CC (200+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-020	APPXTENDER WORKFLOW SERVER CC (10-24) ST	$0.00	D3	36%	$0.00	$216.00	$184.00	$0.00	$0.00	$0.00	$216.00
5	456-003-021	APPXTENDER WORKFLOW SERVER CC (25-49) ST	$0.00	D3	36%	$0.00	$205.20	$174.80	$0.00	$0.00	$0.00	$205.20
5	456-003-022	APPXTENDER WORKFLOW SERVER CC (50-74) ST	$0.00	D3	36%	$0.00	$199.80	$170.20	$0.00	$0.00	$0.00	$199.80
5	456-003-023	APPXTENDER WORKFLOW SERVER CC (75-99) ST	$0.00	D3	36%	$0.00	$190.89	$162.61	$0.00	$0.00	$0.00	$190.89
5	456-003-024	APPXTENDER WORKFLOW SVR CC (100-149) ST	$0.00	D3	36%	$0.00	$180.90	$154.10	$0.00	$0.00	$0.00	$180.90
5	456-003-025	APPXTENDER WORKFLOW SVR CC (150-199) ST	$0.00	D3	36%	$0.00	$176.31	$150.19	$0.00	$0.00	$0.00	$176.31
5	456-003-026	APPXTENDER WORKFLOW SVR CC (200-249) ST	$0.00	D3	36%	$0.00	$155.25	$132.25	$0.00	$0.00	$0.00	$155.25
5	456-003-027	APPXTENDER WORKFLOW SVR CC (250-499) ST	$0.00	D3	36%	$0.00	$129.60	$110.40	$0.00	$0.00	$0.00	$129.60
5	456-003-028	WORKFLOWXTNDR SVR CC CONNS (500-749) ST	$0.00	D3	36%	$0.00	$101.25	$86.25	$0.00	$0.00	$0.00	$101.25
5	456-003-029	WORKFLOWXTNDR SVR CC CONNS (750-999) ST	$0.00	D3	36%	$0.00	$87.75	$74.75	$0.00	$0.00	$0.00	$87.75
5	456-003-030	APPXTENDER WORKFLOW SERVER CC (1000+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-040	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-003-041	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	$0.00	D3	36%	$0.00	$620.77	$566.79	$485.82	$0.00	$0.00	$620.77
5	456-003-042	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	$0.00	D3	36%	$0.00	$827.77	$755.79	$647.82	$0.00	$0.00	$827.77
5	456-003-043	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	$0.00	D3	36%	$0.00	$1,195.77	$1,091.79	$935.82	$0.00	$0.00	$1,195.77
5	456-003-044	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-003-045	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-003-046	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	$0.00	D3	36%	$0.00	$2,000.77	$1,826.79	$1,565.82	$0.00	$0.00	$2,000.77
5	456-003-047	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	$0.00	D3	36%	$0.00	$2,230.77	$2,036.79	$1,745.82	$0.00	$0.00	$2,230.77
5	456-003-048	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	$0.00	D3	36%	$0.00	$2,253.77	$2,057.79	$1,763.82	$0.00	$0.00	$2,253.77
5	456-003-049	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	$0.00	D3	36%	$0.00	$2,621.77	$2,393.79	$2,051.82	$0.00	$0.00	$2,621.77
5	456-003-050	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-003-051	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	$0.00	D3	36%	$0.00	$3,794.77	$3,464.79	$2,969.82	$0.00	$0.00	$3,794.77
5	456-003-052	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	$0.00	D3	36%	$0.00	$5,680.77	$5,186.79	$4,445.82	$0.00	$0.00	$5,680.77
5	456-003-053	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	$0.00	D3	36%	$0.00	$6,301.77	$5,753.79	$4,931.82	$0.00	$0.00	$6,301.77
5	456-003-054	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	$0.00	D3	36%	$0.00	$7,083.77	$6,467.79	$5,543.82	$0.00	$0.00	$7,083.77
5	456-003-055	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	$0.00	D3	36%	$0.00	$8,049.77	$7,349.79	$6,299.82	$0.00	$0.00	$8,049.77
5	456-003-056	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	$0.00	D3	36%	$0.00	$8,923.77	$8,147.79	$6,983.82	$0.00	$0.00	$8,923.77
5	456-003-057	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	$0.00	D3	36%	$0.00	$9,452.77	$8,630.79	$7,397.82	$0.00	$0.00	$9,452.77
5	456-003-058	RECORDS MANAGER FOR AX	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$0.00	$0.00	$0.00	$2,025.00
5	456-003-069	AX SVR CC CON-WFX APSTARTER PKG 5-USERST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-070	AX SVR CC CON-WFX APSTRTER PKG 10-USRST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-071	APPX MDA DISTRIBUTION PERPETUAL LICENSE	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	456-003-072	APPXTENDER IMAGE CAPTURE SERVER CC ST	$0.00	D3	36%	$0.00	$134.73	$114.77	$0.00	$0.00	$0.00	$134.73
5	456-003-073	APPLICATIONXTENDER WORKFLOW SERVER	$0.00	D3	36%	$0.00	$2,699.73	$2,299.77	$0.00	$0.00	$0.00	$2,699.73
5	456-003-074	APPXTNDR WORKFLOW PROCESS BUILDER	$0.00	D3	36%	$0.00	$1,349.73	$1,149.77	$0.00	$0.00	$0.00	$1,349.73
5	456-003-075	APPX WF SVR CC-WKFLW AP ST PKG5-USER ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-076	APPX WF SVR CC-WKFLW AP ST PKG10-USER ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-077	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-003-078	APPXTNDR PROINDEX FULL TEXT SVR	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	456-003-079	VERITY K2 SERVER FOR APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$1,079.73	$919.77	$0.00	$0.00	$0.00	$1,079.73
5	456-003-080	APPXTENDER RPTS MGMT SVR CC STANDALONE	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	456-003-081	APPXTENDER INTG MOD (1-10 CCNT USERS) ST	$0.00	D3	36%	$0.00	$1,348.65	$1,148.85	$0.00	$0.00	$0.00	$1,348.65
5	456-003-082	APPX INTG MOD (11-25 CCNT USERS) ST	$0.00	D3	36%	$0.00	$2,698.65	$2,298.85	$0.00	$0.00	$0.00	$2,698.65
5	456-003-083	APPX INTG MOD (26-50 CCNT USERS) ST	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-003-084	APPX INTG MOD (51-100 CCNT USERS) CNC	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	456-003-085	APPX INTG MOD (101-250 CCNT USERS) ST	$0.00	D3	36%	$0.00	$12,150.00	$10,350.00	$0.00	$0.00	$0.00	$12,150.00
5	456-003-086	APPXTENDER INTG MOD (251P CCNT USERS) ST	$0.00	D3	36%	$0.00	$20,250.00	$17,250.00	$0.00	$0.00	$0.00	$20,250.00
5	456-003-087	APPX WB ACS .NET PUB ACC (50-74) CNC	$0.00	D3	36%	$0.00	$8,099.73	$6,899.77	$0.00	$0.00	$0.00	$8,099.73
5	456-003-088	APPX WB ACS .NET PUB ACC (75-99) CNC	$0.00	D3	36%	$0.00	$10,259.73	$8,739.77	$0.00	$0.00	$0.00	$10,259.73
5	456-003-089	APPX WB ACS .NET PUB ACC (150-199) CNC	$0.00	D3	36%	$0.00	$18,359.73	$15,639.77	$0.00	$0.00	$0.00	$18,359.73
5	456-003-090	APPX WB ACS .NET PUB ACC (200-249) CNC	$0.00	D3	36%	$0.00	$22,949.73	$19,549.77	$0.00	$0.00	$0.00	$22,949.73
5	456-003-091	APPX WB ACS .NET PUB ACC (500-999) CNC	$0.00	D3	36%	$0.00	$47,249.73	$40,249.77	$0.00	$0.00	$0.00	$47,249.73
5	456-003-092	APPX WB ACS .NET PUB ACC (1K-1,999) CNC	$0.00	D3	36%	$0.00	$80,999.73	$68,999.77	$0.00	$0.00	$0.00	$80,999.73
5	456-003-093	APPX WB ACS .NET PUB ACC (2K-2,999) CNC	$0.00	D3	36%	$0.00	$140,399.73	$119,599.77	$0.00	$0.00	$0.00	$140,399.73
5	456-003-094	APPX WB ACS .NET PUB ACC (3K-3,999) CNC	$0.00	D3	36%	$0.00	$195,749.73	$166,749.77	$0.00	$0.00	$0.00	$195,749.73
5	456-003-095	APPX WB ACS .NET PUB ACC (4K-4,999) CNC	$0.00	D3	36%	$0.00	$248,399.73	$211,599.77	$0.00	$0.00	$0.00	$248,399.73

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-003-096	APPX WB ACS .NET PUB ACC (5,000+) CNC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-097	APPXTENDER WEBXTENDER PUBL ACC (1-49) ST	$0.00	D3	36%	$0.00	$216.00	$184.00	$0.00	$0.00	$0.00	$216.00
5	456-003-098	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	$0.00	D3	36%	$0.00	$68.77	$62.79	$53.82	$0.00	$0.00	$68.77
5	456-003-099	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	$0.00	D3	36%	$0.00	$735.77	$671.79	$575.82	$0.00	$0.00	$735.77
5	456-003-100	ARCHXTNDR WIN PRODATA LEVEL A	$0.00	D3	36%	$0.00	$252.77	$230.79	$197.82	$0.00	$0.00	$252.77
5	456-003-101	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	$0.00	D3	36%	$0.00	$1,080.77	$986.79	$845.82	$0.00	$0.00	$1,080.77
5	456-003-102	ARCHXTNDR WIN PRODATA LEVEL D	$0.00	D3	36%	$0.00	$1,517.77	$1,385.79	$1,187.82	$0.00	$0.00	$1,517.77
5	456-003-103	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	$0.00	D3	36%	$0.00	$1,379.77	$1,259.79	$1,079.82	$0.00	$0.00	$1,379.77
5	456-003-104	ARCHXTNDR WIN PRODATA LEVEL G	$0.00	D3	36%	$0.00	$3,219.77	$2,939.79	$2,519.82	$0.00	$0.00	$3,219.77
5	456-003-105	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	$0.00	D3	36%	$0.00	$1,517.77	$1,385.79	$1,187.82	$0.00	$0.00	$1,517.77
5	456-003-106	ARCHXTNDR WIN PRODATA LEVEL J	$0.00	D3	36%	$0.00	$5,450.77	$4,976.79	$4,265.82	$0.00	$0.00	$5,450.77
5	456-003-107	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	$0.00	D3	36%	$0.00	$1,609.77	$1,469.79	$1,259.82	$0.00	$0.00	$1,609.77
5	456-003-108	ARCHXTNDR WIN PRODATA LEVEL M	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-003-109	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	$0.00	D3	36%	$0.00	$1,793.77	$1,637.79	$1,403.82	$0.00	$0.00	$1,793.77
5	456-003-110	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	$0.00	D3	36%	$0.00	$1,839.77	$1,679.79	$1,439.82	$0.00	$0.00	$1,839.77
5	456-003-111	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	$0.00	D3	36%	$0.00	$1,977.77	$1,805.79	$1,547.82	$0.00	$0.00	$1,977.77
5	456-003-112	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	$0.00	D3	36%	$0.00	$2,069.77	$1,889.79	$1,619.82	$0.00	$0.00	$2,069.77
5	456-003-113	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	$0.00	D3	36%	$0.00	$2,184.77	$1,994.79	$1,709.82	$0.00	$0.00	$2,184.77
5	456-003-114	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	$0.00	D3	36%	$0.00	$2,345.77	$2,141.79	$1,835.82	$0.00	$0.00	$2,345.77
5	456-003-115	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	$0.00	D3	36%	$0.00	$2,414.77	$2,204.79	$1,889.82	$0.00	$0.00	$2,414.77
5	456-003-116	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	$0.00	D3	36%	$0.00	$2,552.77	$2,330.79	$1,997.82	$0.00	$0.00	$2,552.77
5	456-003-117	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	$0.00	D3	36%	$0.00	$2,690.77	$2,456.79	$2,105.82	$0.00	$0.00	$2,690.77
5	456-003-118	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	$0.00	D3	36%	$0.00	$2,966.77	$2,708.79	$2,321.82	$0.00	$0.00	$2,966.77
5	456-003-119	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	$0.00	D3	36%	$0.00	$3,242.77	$2,960.79	$2,537.82	$0.00	$0.00	$3,242.77
5	456-003-120	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-003-121	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	$0.00	D3	36%	$0.00	$4,760.77	$4,346.79	$3,725.82	$0.00	$0.00	$4,760.77
5	456-003-122	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	$0.00	D3	36%	$0.00	$114.77	$104.79	$89.82	$0.00	$0.00	$114.77
5	456-003-123	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	$0.00	D3	36%	$0.00	$1,632.77	$1,490.79	$1,277.82	$0.00	$0.00	$1,632.77
5	456-003-124	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	$0.00	D3	36%	$0.00	$2,023.77	$1,847.79	$1,583.82	$0.00	$0.00	$2,023.77
5	456-003-125	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	$0.00	D3	36%	$0.00	$2,483.77	$2,267.79	$1,943.82	$0.00	$0.00	$2,483.77
5	456-003-126	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	$0.00	D3	36%	$0.00	$2,874.77	$2,624.79	$2,249.82	$0.00	$0.00	$2,874.77
5	456-003-127	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	$0.00	D3	36%	$0.00	$3,219.77	$2,939.79	$2,519.82	$0.00	$0.00	$3,219.77
5	456-003-128	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	$0.00	D3	36%	$0.00	$3,449.77	$3,149.79	$2,699.82	$0.00	$0.00	$3,449.77
5	456-003-129	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	$0.00	D3	36%	$0.00	$4,139.77	$3,779.79	$3,239.82	$0.00	$0.00	$4,139.77
5	456-003-130	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	$0.00	D3	36%	$0.00	$4,990.77	$4,556.79	$3,905.82	$0.00	$0.00	$4,990.77
5	456-003-131	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	$0.00	D3	36%	$0.00	$5,979.77	$5,459.79	$4,679.82	$0.00	$0.00	$5,979.77
5	456-003-132	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	$0.00	D3	36%	$0.00	$7,083.77	$6,467.79	$5,543.82	$0.00	$0.00	$7,083.77
5	456-003-133	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-003-134	ARCHXTNDR WIN DVD-RAM LEVEL A	$0.00	D3	36%	$0.00	$114.77	$104.79	$89.82	$0.00	$0.00	$114.77
5	456-003-135	ARCHXTNDR WIN DVD-RAM LEVEL B	$0.00	D3	36%	$0.00	$597.77	$545.79	$467.82	$0.00	$0.00	$597.77
5	456-003-136	ARCHXTNDR WIN DVD-RAM LEVEL C	$0.00	D3	36%	$0.00	$827.77	$755.79	$647.82	$0.00	$0.00	$827.77
5	456-003-137	ARCHXTNDR WIN DVD-RAM LEVEL D	$0.00	D3	36%	$0.00	$1,149.77	$1,049.79	$899.82	$0.00	$0.00	$1,149.77
5	456-003-138	ARCHXTNDR WIN DVD-RAM LEVEL E	$0.00	D3	36%	$0.00	$1,655.77	$1,511.79	$1,295.82	$0.00	$0.00	$1,655.77
5	456-003-139	ARCHXTNDR WIN DVD-RAM LEVEL F	$0.00	D3	36%	$0.00	$1,885.77	$1,721.79	$1,475.82	$0.00	$0.00	$1,885.77
5	456-003-140	ARCHXTNDR WIN DVD-RAM LEVEL G	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-003-141	ARCHXTNDR WIN DVD-RAM LEVEL H	$0.00	D3	36%	$0.00	$2,345.77	$2,141.79	$1,835.82	$0.00	$0.00	$2,345.77
5	456-003-142	ARCHXTNDR WIN DVD-RAM LEVEL I	$0.00	D3	36%	$0.00	$2,621.77	$2,393.79	$2,051.82	$0.00	$0.00	$2,621.77
5	456-003-143	ARCHXTNDR WIN DVD-RAM LEVEL J	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-003-144	ARCHXTNDR WIN DVD-RAM LEVEL K	$0.00	D3	36%	$0.00	$2,851.77	$2,603.79	$2,231.82	$0.00	$0.00	$2,851.77
5	456-003-145	ARCHXTNDR WIN DVD-RAM LEVEL L	$0.00	D3	36%	$0.00	$3,127.77	$2,855.79	$2,447.82	$0.00	$0.00	$3,127.77
5	456-003-146	ARCHXTNDR WIN DVD-RAM LEVEL M	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-003-147	ARCHXTNDR WIN DVD-RAM LEVEL N	$0.00	D3	36%	$0.00	$4,737.77	$4,325.79	$3,707.82	$0.00	$0.00	$4,737.77
5	456-003-148	ARCHXTNDR WIN DVD-RAM LEVEL O	$0.00	D3	36%	$0.00	$5,197.77	$4,745.79	$4,067.82	$0.00	$0.00	$5,197.77
5	456-003-149	ARCHXTNDR WIN DVD-RAM LEVEL P	$0.00	D3	36%	$0.00	$5,910.77	$5,396.79	$4,625.82	$0.00	$0.00	$5,910.77
5	456-003-150	ARCHXTNDR WIN DVD-RAM LEVEL Q	$0.00	D3	36%	$0.00	$6,807.77	$6,215.79	$5,327.82	$0.00	$0.00	$6,807.77
5	456-003-151	ARCHXTNDR WIN DVD-RAM LEVEL R	$0.00	D3	36%	$0.00	$7,359.77	$6,719.79	$5,759.82	$0.00	$0.00	$7,359.77
5	456-003-152	ARCHX WIN ROM LV A MINI CHGR 0- 7 SLOTS	$0.00	D3	36%	$0.00	$91.77	$83.79	$71.82	$0.00	$0.00	$91.77
5	456-003-153	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	$0.00	D3	36%	$0.00	$229.77	$209.79	$179.82	$0.00	$0.00	$229.77
5	456-003-154	ARCHX FOR WIN ROM LEVEL A UP TO 16 CHGR	$0.00	D3	36%	$0.00	$505.77	$461.79	$395.82	$0.00	$0.00	$505.77
5	456-003-155	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-003-156	ARCHX FOR WIN ROM LEVEL A UP TO 32 CHGR	$0.00	D3	36%	$0.00	$735.77	$671.79	$575.82	$0.00	$0.00	$735.77
5	456-003-157	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	$0.00	D3	36%	$0.00	$528.77	$482.79	$413.82	$0.00	$0.00	$528.77
5	456-003-158	ARCHX FOR WIN ROM LEVEL A UP TO 64 CHGR	$0.00	D3	36%	$0.00	$1,034.77	$944.79	$809.82	$0.00	$0.00	$1,034.77
5	456-003-159	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	$0.00	D3	36%	$0.00	$137.77	$125.79	$107.82	$0.00	$0.00	$137.77
5	456-003-160	ARCHX FOR WIN ROM LEVEL A UP TO 8 CHGR	$0.00	D3	36%	$0.00	$275.77	$251.79	$215.82	$0.00	$0.00	$275.77
5	456-003-161	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	$0.00	D3	36%	$0.00	$436.77	$398.79	$341.82	$0.00	$0.00	$436.77
5	456-003-162	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	$0.00	D3	36%	$0.00	$482.77	$440.79	$377.82	$0.00	$0.00	$482.77
5	456-003-163	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	$0.00	D3	36%	$0.00	$712.77	$650.79	$557.82	$0.00	$0.00	$712.77
5	456-003-164	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	$0.00	D3	36%	$0.00	$850.77	$776.79	$665.82	$0.00	$0.00	$850.77
5	456-003-165	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	$0.00	D3	36%	$0.00	$896.77	$818.79	$701.82	$0.00	$0.00	$896.77
5	456-003-166	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	$0.00	D3	36%	$0.00	$965.77	$881.79	$755.82	$0.00	$0.00	$965.77
5	456-003-167	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	$0.00	D3	36%	$0.00	$1,149.77	$1,049.79	$899.82	$0.00	$0.00	$1,149.77
5	456-003-168	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	$0.00	D3	36%	$0.00	$1,195.77	$1,091.79	$935.82	$0.00	$0.00	$1,195.77
5	456-003-169	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-003-170	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-003-171	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	$0.00	D3	36%	$0.00	$1,540.77	$1,406.79	$1,205.82	$0.00	$0.00	$1,540.77
5	456-003-172	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	$0.00	D3	36%	$0.00	$1,678.77	$1,532.79	$1,313.82	$0.00	$0.00	$1,678.77
5	456-003-173	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	$0.00	D3	36%	$0.00	$1,747.77	$1,595.79	$1,367.82	$0.00	$0.00	$1,747.77
5	456-003-174	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	$0.00	D3	36%	$0.00	$1,908.77	$1,742.79	$1,493.82	$0.00	$0.00	$1,908.77
5	456-003-175	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	$0.00	D3	36%	$0.00	$2,046.77	$1,868.79	$1,601.82	$0.00	$0.00	$2,046.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-003-176	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	$0.00	D3	36%	$0.00	$2,322.77	$2,120.79	$1,817.82	$0.00	$0.00	$2,322.77
5	456-003-177	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	$0.00	D3	36%	$0.00	$2,598.77	$2,372.79	$2,033.82	$0.00	$0.00	$2,598.77
5	456-003-178	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-003-179	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	$0.00	D3	36%	$0.00	$4,116.77	$3,758.79	$3,221.82	$0.00	$0.00	$4,116.77
5	456-003-392	DSKXTNDR 2K DATA MGR SVR SINGLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-003-393	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	$0.00	D3	36%	$0.00	$4,484.77	$4,094.79	$3,509.82	$0.00	$0.00	$4,484.77
5	456-003-394	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	$0.00	D3	36%	$0.00	$165.37	$150.99	$129.42	$0.00	$0.00	$165.37
5	456-003-559	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	D3	36%	$0.00	$436.77	$398.79	$341.82	$0.00	$0.00	$436.77
5	456-003-646	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	D3	36%	$0.00	$5,243.77	$4,787.79	$4,103.82	$0.00	$0.00	$5,243.77
5	456-004-481	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-004-482	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	$0.00	D3	36%	$0.00	$9,958.77	$9,092.79	$7,793.82	$0.00	$0.00	$9,958.77
5	456-004-483	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	$0.00	D3	36%	$0.00	$53.59	$48.93	$41.94	$0.00	$0.00	$53.59
5	456-004-484	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	$0.00	D3	36%	$0.00	$165.37	$150.99	$129.42	$0.00	$0.00	$165.37
5	456-004-485	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	$0.00	D3	36%	$0.00	$390.77	$356.79	$305.82	$0.00	$0.00	$390.77
5	456-004-486	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	$0.00	D3	36%	$0.00	$528.77	$482.79	$413.82	$0.00	$0.00	$528.77
5	456-004-487	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	$0.00	D3	36%	$0.00	$758.77	$692.79	$593.82	$0.00	$0.00	$758.77
5	456-004-488	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	$0.00	D3	36%	$0.00	$850.77	$776.79	$665.82	$0.00	$0.00	$850.77
5	456-004-489	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	$0.00	D3	36%	$0.00	$988.77	$902.79	$773.82	$0.00	$0.00	$988.77
5	456-004-490	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-004-491	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	$0.00	D3	36%	$0.00	$132.25	$120.75	$103.50	$0.00	$0.00	$132.25
5	456-004-492	DISKXTENDER 2000 DATA MANAGER CLUSTER	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-004-493	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	$0.00	D3	36%	$0.00	$275.77	$251.79	$215.82	$0.00	$0.00	$275.77
5	456-004-494	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	$0.00	D3	36%	$0.00	$804.77	$734.79	$629.82	$0.00	$0.00	$804.77
5	456-004-495	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	$0.00	D3	36%	$0.00	$1,333.77	$1,217.79	$1,043.82	$0.00	$0.00	$1,333.77
5	456-004-496	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	$0.00	D3	36%	$0.00	$2,437.77	$2,225.79	$1,907.82	$0.00	$0.00	$2,437.77
5	456-004-497	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	$0.00	D3	36%	$0.00	$5,243.77	$4,787.79	$4,103.82	$0.00	$0.00	$5,243.77
5	456-004-498	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-004-499	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-004-500	DISKXTENDER 2000 ACSLS SERVER CONNECTION	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-004-501	DISKXTENDER 2000 ACSLS 500GB CP	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-004-502	DISKXTENDER 2000 ACSLS 1TB CP	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-004-503	DISKXTENDER 2000 ACSLS 5TB CP	$0.00	D3	36%	$0.00	$6,830.77	$6,236.79	$5,345.82	$0.00	$0.00	$6,830.77
5	456-004-504	DISKXTENDER 2000 ACSLS 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-004-505	DISKXTENDER 2000 ACSLS 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-004-506	DISKXTENDER 2000 TSM SERVER CONNECTION	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-004-507	DISKXTENDER 2000 TSM 500GB CP	$0.00	D3	36%	$0.00	$2,115.77	$1,931.79	$1,655.82	$0.00	$0.00	$2,115.77
5	456-004-508	DISKXTENDER 2000 TSM 1TB CP	$0.00	D3	36%	$0.00	$2,897.77	$2,645.79	$2,267.82	$0.00	$0.00	$2,897.77
5	456-004-509	DISKXTENDER 2000 TSM 5TB CP	$0.00	D3	36%	$0.00	$6,830.77	$6,236.79	$5,345.82	$0.00	$0.00	$6,830.77
5	456-004-510	DISKXTENDER 2000 TSM 10TB CP	$0.00	D3	36%	$0.00	$8,670.77	$7,916.79	$6,785.82	$0.00	$0.00	$8,670.77
5	456-004-511	DISKXTENDER 2000 TSM 20TB CP	$0.00	D3	36%	$0.00	$10,487.77	$9,575.79	$8,207.82	$0.00	$0.00	$10,487.77
5	456-004-513	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	$0.00	D3	36%	$0.00	$2,437.77	$2,225.79	$1,907.82	$0.00	$0.00	$2,437.77
5	456-004-522	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	D3	36%	$0.00	$4,737.77	$4,325.79	$3,707.82	$0.00	$0.00	$4,737.77
5	456-004-523	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	$0.00	D3	36%	$0.00	$7,865.77	$7,181.79	$6,155.82	$0.00	$0.00	$7,865.77
5	456-004-524	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	$0.00	D3	36%	$0.00	$9,176.77	$8,378.79	$7,181.82	$0.00	$0.00	$9,176.77
5	456-004-525	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	$0.00	D3	36%	$0.00	$9,728.77	$8,882.79	$7,613.82	$0.00	$0.00	$9,728.77
5	456-004-526	DX2K EN RETENTION POL-EMC CTRA MDA SVC	$0.00	D3	36%	$0.00	$2,644.77	$2,414.79	$2,069.82	$0.00	$0.00	$2,644.77
5	456-004-554	DISKXTENDER 2000 ACSLS 32TB CP	$0.00	D3	36%	$0.00	$14,282.77	$13,040.79	$11,177.82	$0.00	$0.00	$14,282.77
5	456-004-555	DISKXTENDER 2000 ACSLS 64TB CP	$0.00	D3	36%	$0.00	$26,703.00	$24,381.00	$20,898.00	$0.00	$0.00	$26,703.00
5	456-004-556	DISKXTENDER 2000 ACSLS 100TB CP	$0.00	D3	36%	$0.00	$38,295.00	$34,965.00	$29,970.00	$0.00	$0.00	$38,295.00
5	456-004-557	DISKXTENDER 2000 ACSLS 200TB CP	$0.00	D3	36%	$0.00	$47,610.00	$43,470.00	$37,260.00	$0.00	$0.00	$47,610.00
5	456-004-558	DISKXTENDER 2000 ACSLS 300TB CP	$0.00	D3	36%	$0.00	$53,820.00	$49,140.00	$42,120.00	$0.00	$0.00	$53,820.00
5	456-004-559	DISKXTENDER 2000 ACSLS 400TB CP	$0.00	D3	36%	$0.00	$60,030.00	$54,810.00	$46,980.00	$0.00	$0.00	$60,030.00
5	456-004-560	DISKXTENDER 2000 ACSLS 500TB CP	$0.00	D3	36%	$0.00	$66,240.00	$60,480.00	$51,840.00	$0.00	$0.00	$66,240.00
5	456-004-561	DISKXTENDER 2000 ACSLS 750TB CP	$0.00	D3	36%	$0.00	$82,800.00	$75,600.00	$64,800.00	$0.00	$0.00	$82,800.00
5	456-004-566	DSKXTNDR 2K DATA MGR FOR EMC CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-567	DISKXTENDER FOR WINDOWS 100GB CP	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-004-568	DISKXTENDER FOR WINDOWS 500GB CP	$0.00	D3	36%	$0.00	$598.00	$546.00	$468.00	$0.00	$0.00	$598.00
5	456-004-569	DISKXTENDER FOR WINDOWS 1TB CP	$0.00	D3	36%	$0.00	$1,034.77	$944.79	$809.82	$0.00	$0.00	$1,034.77
5	456-004-570	DISKXTENDER FOR WINDOWS 2TB CP	$0.00	D3	36%	$0.00	$1,862.77	$1,700.79	$1,457.82	$0.00	$0.00	$1,862.77
5	456-004-571	DISKXTENDER FOR WINDOWS 5TB CP	$0.00	D3	36%	$0.00	$4,139.77	$3,779.79	$3,239.82	$0.00	$0.00	$4,139.77
5	456-004-572	DISKXTENDER FOR WINDOWS 10TB CP	$0.00	D3	36%	$0.00	$7,451.77	$6,803.79	$5,831.82	$0.00	$0.00	$7,451.77
5	456-004-573	DISKXTENDER FOR WINDOWS 15TB CP	$0.00	D3	36%	$0.00	$9,383.77	$8,567.79	$7,343.82	$0.00	$0.00	$9,383.77
5	456-004-574	DISKXTENDER FOR WINDOWS 20TB CP	$0.00	D3	36%	$0.00	$10,580.00	$9,660.00	$8,280.00	$0.00	$0.00	$10,580.00
5	456-004-575	DISKXTENDER FOR WINDOWS 32TB CP	$0.00	D3	36%	$0.00	$12,650.00	$11,550.00	$9,900.00	$0.00	$0.00	$12,650.00
5	456-004-576	DISKXTENDER FOR WINDOWS 64TB CP	$0.00	D3	36%	$0.00	$16,100.00	$14,700.00	$12,600.00	$0.00	$0.00	$16,100.00
5	456-004-577	DISKXTENDER FOR WINDOWS 100TB CP	$0.00	D3	36%	$0.00	$18,400.00	$16,800.00	$14,400.00	$0.00	$0.00	$18,400.00
5	456-004-578	DISKXTENDER FOR WINDOWS 200TB CP	$0.00	D3	36%	$0.00	$23,482.77	$21,440.79	$18,377.82	$0.00	$0.00	$23,482.77
5	456-004-579	DISKXTENDER FOR WINDOWS 300TB CP	$0.00	D3	36%	$0.00	$27,139.77	$24,779.79	$21,239.82	$0.00	$0.00	$27,139.77
5	456-004-580	DISKXTENDER FOR WINDOWS 400TB CP	$0.00	D3	36%	$0.00	$27,967.77	$25,535.79	$21,887.82	$0.00	$0.00	$27,967.77
5	456-004-581	DISKXTENDER FOR WINDOWS 500TB CP	$0.00	D3	36%	$0.00	$32,866.77	$30,008.79	$25,721.82	$0.00	$0.00	$32,866.77
5	456-004-582	DISKXTENDER FOR WINDOWS 600TB CP	$0.00	D3	36%	$0.00	$36,523.77	$33,347.79	$28,583.82	$0.00	$0.00	$36,523.77
5	456-004-583	DISKXTENDER FOR WINDOWS 700TB CP	$0.00	D3	36%	$0.00	$43,032.77	$39,290.79	$33,677.82	$0.00	$0.00	$43,032.77
5	456-004-584	DISKXTENDER FOR WINDOWS 800TB CP	$0.00	D3	36%	$0.00	$45,654.77	$41,684.79	$35,729.82	$0.00	$0.00	$45,654.77
5	456-004-585	DISKXTENDER FOR WINDOWS 900TB CP	$0.00	D3	36%	$0.00	$48,253.77	$44,057.79	$37,763.82	$0.00	$0.00	$48,253.77
5	456-004-586	DISKXTENDER FOR WINDOWS 1PB CP	$0.00	D3	36%	$0.00	$52,163.77	$47,627.79	$40,823.82	$0.00	$0.00	$52,163.77
5	456-004-587	DSKXTNDR WIN FILE SYSTEM MGR SVR	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-004-588	DSKXTNDR WIN FILE SYSTEM MGR SVR SGL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-589	DSKXTNDR WIN FILE SYSTEM MGR CLUSTER	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-004-591	DISKXTENDER FILE SYSTEM MGR V3.1 UNIX	$0.00	D3	36%	$0.00	$2,466.75	$2,252.25	$1,930.50	$0.00	$0.00	$2,466.75
5	456-004-592	DSKXTNDR UX STORAGE MGR V3.1 SVR	$0.00	D3	36%	$0.00	$3,928.40	$3,586.80	$3,074.40	$0.00	$0.00	$3,928.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-004-760	INA NETWORKER MODULE FOR IANYWHERE CLIEN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-765	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-766	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-767	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-004-768	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-005-143	AUTOSTART FOR LINUX	$0.00	D3	36%	$0.00	$570.40	$520.80	$446.40	$0.00	$0.00	$570.40
5	456-005-147	AUTOSTART FOR UNIX WG	$0.00	D3	36%	$0.00	$1,366.20	$1,247.40	$1,069.20	$0.00	$0.00	$1,366.20
5	456-005-148	AUTOSTART FOR UNIX DP	$0.00	D3	36%	$0.00	$2,732.40	$2,494.80	$2,138.40	$0.00	$0.00	$2,732.40
5	456-005-149	AUTOSTART FOR UNIX EN	$0.00	D3	36%	$0.00	$9,563.40	$8,731.80	$7,484.40	$0.00	$0.00	$9,563.40
5	456-005-151	AUTOSTART FOR WINDOWS WG	$0.00	D3	36%	$0.00	$683.10	$623.70	$534.60	$0.00	$0.00	$683.10
5	456-005-189	AUTOSTART DS SRDF WG	$0.00	D3	36%	$0.00	$1,718.10	$1,568.70	$1,344.60	$0.00	$0.00	$1,718.10
5	456-005-190	AUTOSTART DS SRDF DP	$0.00	D3	36%	$0.00	$2,401.20	$2,192.40	$1,879.20	$0.00	$0.00	$2,401.20
5	456-005-191	AUTOSTART DS SRDF EN	$0.00	D3	36%	$0.00	$3,539.70	$3,231.90	$2,770.20	$0.00	$0.00	$3,539.70
5	456-005-198	AUTOSTART FOR WINDOWS DP	$0.00	D3	36%	$0.00	$1,366.20	$1,247.40	$1,069.20	$0.00	$0.00	$1,366.20
5	456-005-199	AUTOSTART FOR WINDOWS EN	$0.00	D3	36%	$0.00	$2,732.40	$2,494.80	$2,138.40	$0.00	$0.00	$2,732.40
5	456-005-205	AUTOSTART DS SRDF INTEL	$0.00	D3	36%	$0.00	$869.40	$793.80	$680.40	$0.00	$0.00	$869.40
5	456-005-209	AUTOSTART MOD FOR MS SQL SERVER	$0.00	D3	36%	$0.00	$621.00	$567.00	$486.00	$0.00	$0.00	$621.00
5	456-005-210	AUTOSTART DS MV WG	$0.00	D3	36%	$0.00	$1,718.10	$1,568.70	$1,344.60	$0.00	$0.00	$1,718.10
5	456-005-211	AUTOSTART DS MV DP	$0.00	D3	36%	$0.00	$2,401.20	$2,192.40	$1,879.20	$0.00	$0.00	$2,401.20
5	456-005-212	AUTOSTART DS MV EN	$0.00	D3	36%	$0.00	$3,539.70	$3,231.90	$2,770.20	$0.00	$0.00	$3,539.70
5	456-005-213	AUTOSTART DS MV INTEL	$0.00	D3	36%	$0.00	$869.40	$793.80	$680.40	$0.00	$0.00	$869.40
5	456-005-242	AUTOSTART MOD FOR EXCH2K3	$0.00	D3	36%	$0.00	$621.00	$567.00	$486.00	$0.00	$0.00	$621.00
5	456-005-413	AUTOSTART MOD FOR ORA WG	$0.00	D3	36%	$0.00	$625.60	$571.20	$489.60	$0.00	$0.00	$625.60
5	456-005-414	AUTOSTART MOD FOR ORA DP	$0.00	D3	36%	$0.00	$1,196.00	$1,092.00	$936.00	$0.00	$0.00	$1,196.00
5	456-005-415	AUTOSTART MOD FOR ORA EN	$0.00	D3	36%	$0.00	$2,277.00	$2,079.00	$1,782.00	$0.00	$0.00	$2,277.00
5	456-005-416	AUTOSTART MOD FOR ORA WN	$0.00	D3	36%	$0.00	$614.10	$560.70	$480.60	$0.00	$0.00	$614.10
5	456-010-489	RETENTION MGR FOR APPLICATIONXTENDER SVR	$0.00	D3	36%	$0.00	$1,349.73	$1,149.77	$0.00	$0.00	$0.00	$1,349.73
5	456-010-490	RECORDS MGR FOR APPXTENDER SVR CC ST	$0.00	D3	36%	$0.00	$108.00	$92.00	$0.00	$0.00	$0.00	$108.00
5	456-010-494	APPXTENDER WORKFLOW SVR CC (500-999) ST	$0.00	D3	36%	$0.00	$101.25	$86.25	$0.00	$0.00	$0.00	$101.25
5	456-010-502	DISKXTENDER FOR NAS WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-010-503	DISKXTENDER FOR NAS UNIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-010-540	DSKXTNDR FILE SYSTEM MGR FOR NAS WIN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-010-541	APPX WEB ACCESS .NET PUBL ACC (1-24) ST	$0.00	D3	36%	$0.00	$3,509.73	$2,989.77	$0.00	$0.00	$0.00	$3,509.73
5	456-010-542	APPX WEB ACCESS .NET PUBL ACC (25-49) ST	$0.00	D3	36%	$0.00	$6,209.73	$5,289.77	$0.00	$0.00	$0.00	$6,209.73
5	456-010-543	APPX DOCUMENT ROUTING CC (1-49U) ST	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-010-544	APPX DOCUMENT ROUTING CC (50-99U) ST	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$0.00	$0.00	$0.00	$2,025.00
5	456-010-545	APPX DOCUMENT ROUTING CC (100-249U) ST	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-010-546	APPX DOCUMENT ROUTING CC (250+ U) ST	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-010-547	RETROSPECT USER INITIATED RESTORE	$0.00	D3	36%	$0.00	$206.31	$188.37	$161.46	$0.00	$0.00	$206.31
5	456-010-548	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	$0.00	D3	36%	$0.00	$309.81	$282.87	$242.46	$0.00	$0.00	$309.81
5	456-010-549	RETROSPECT SMALL BUSINESS SVR-STD (CU)	$0.00	D3	36%	$0.00	$87.17	$79.59	$68.22	$0.00	$0.00	$87.17
5	456-010-550	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	$0.00	D3	36%	$0.00	$87.17	$79.59	$68.22	$0.00	$0.00	$87.17
5	456-010-551	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU)	$0.00	D3	36%	$0.00	$163.07	$148.89	$127.62	$0.00	$0.00	$163.07
5	456-010-552	RETROSPECT USER INITIATED RESTORE (CU)	$0.00	D3	36%	$0.00	$87.17	$79.59	$68.22	$0.00	$0.00	$87.17
5	456-010-553	RETROSPECT SERVER CLIENT 1-PACK (CU)	$0.00	D3	36%	$0.00	$18.17	$16.59	$14.22	$0.00	$0.00	$18.17
5	456-010-554	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	$0.00	D3	36%	$0.00	$163.07	$148.89	$127.62	$0.00	$0.00	$163.07
5	456-010-850	DISPATCHER-IA CLSFICATN + 1,850,000 PPY	$0.00	D3	36%	$0.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	456-010-863	DISPATCHER-IA EXTRACT + 1,850,000 PPY	$0.00	D3	36%	$0.00	$8,197.20	$6,982.80	$5,768.40	$0.00	$0.00	$8,197.20
5	456-010-866	DISPATCHER-IA TABLE READER < 912,500 PPY	$0.00	D3	36%	$0.00	$4,833.00	$4,117.00	$3,401.00	$0.00	$0.00	$4,833.00
5	456-010-868	DISPATCHER-IA TBL RDR < 1,825,000 PPY	$0.00	D3	36%	$0.00	$6,831.00	$5,819.00	$4,807.00	$0.00	$0.00	$6,831.00
5	456-010-869	DISPATCHER-IA TBL RDR < 3,650,000 PPY	$0.00	D3	36%	$0.00	$11,286.00	$9,614.00	$7,942.00	$0.00	$0.00	$11,286.00
5	456-010-870	DISPATCHER-IA TBL RDR < 9,125,000 PPY	$0.00	D3	36%	$0.00	$18,792.00	$16,008.00	$13,224.00	$0.00	$0.00	$18,792.00
5	456-010-871	DISPATCHER-IA TBL RDR < 18,250,000 PPY	$0.00	D3	36%	$0.00	$29,565.00	$25,185.00	$20,805.00	$0.00	$0.00	$29,565.00
5	456-010-872	DISPATCHER-IA TBL RDR < 36,500,000 PPY	$0.00	D3	36%	$0.00	$47,898.00	$40,802.00	$33,706.00	$0.00	$0.00	$47,898.00
5	456-010-873	DISPATCHER-IA TBL RDR < 54,750,000 PPY	$0.00	D3	36%	$0.00	$60,723.00	$51,727.00	$42,731.00	$0.00	$0.00	$60,723.00
5	456-010-874	DISPATCHER-IA TBL RDR < 91,250,000 PPY	$0.00	D3	36%	$0.00	$86,346.00	$73,554.00	$60,762.00	$0.00	$0.00	$86,346.00
5	456-010-875	DISPATCHER-IA TABLE READER - UNLIMITED	$0.00	D3	36%	$0.00	$129,600.00	$110,400.00	$91,200.00	$0.00	$0.00	$129,600.00
5	456-010-876	DISPATCHER-IA TABLE READER + 365,000 PPY	$0.00	D3	36%	$0.00	$3,531.60	$3,008.40	$2,485.20	$0.00	$0.00	$3,531.60
5	456-010-877	DISPATCHER-IA TBL RDR + 1,850,000 PPY	$0.00	D3	36%	$0.00	$8,197.20	$6,982.80	$5,768.40	$0.00	$0.00	$8,197.20
5	456-010-878	DISPATCHER-IA TBL RDR + 3,650,000 PPY	$0.00	D3	36%	$0.00	$13,543.20	$11,536.80	$9,530.40	$0.00	$0.00	$13,543.20
5	456-010-879	DISPATCHER-IA TBL RDR + 9,125,000 PPY	$0.00	D3	36%	$0.00	$22,550.40	$19,209.60	$15,868.80	$0.00	$0.00	$22,550.40
5	456-010-880	Dispatcher for IA Bundle < 912,500 PPY	$0.00	D3	36%	$0.00	$15,979.95	$13,612.55	$11,245.15	$0.00	$0.00	$15,979.95
5	456-010-881	Dispatcher for IA Bundle < 1,825,000 PPY	$0.00	D3	36%	$0.00	$22,597.65	$19,249.85	$15,902.05	$0.00	$0.00	$22,597.65
5	456-010-882	Dispatcher for IA Bundle < 3,650,000 PPY	$0.00	D3	36%	$0.00	$37,654.20	$32,075.80	$26,497.40	$0.00	$0.00	$37,654.20
5	456-010-883	Dispatcher for IA Bundle < 9,125,000 PPY	$0.00	D3	36%	$0.00	$62,483.40	$53,226.60	$43,969.80	$0.00	$0.00	$62,483.40
5	456-010-884	DISPATCHER-IA BUNDLE < 18,250,000 PPY	$0.00	D3	36%	$0.00	$98,470.35	$83,882.15	$69,293.95	$0.00	$0.00	$98,470.35
5	456-010-885	DISPATCHER-IA BUNDLE < 36,500,000 PPY	$0.00	D3	36%	$0.00	$158,876.10	$135,338.90	$111,801.70	$0.00	$0.00	$158,876.10
5	456-010-886	DISPATCHER-IA BUNDLE < 54,750,000 PPY	$0.00	D3	36%	$0.00	$201,506.40	$171,653.60	$141,800.80	$0.00	$0.00	$201,506.40
5	456-010-887	DISPATCHER-IA BUNDLE < 91,250,000 PPY	$0.00	D3	36%	$0.00	$286,690.05	$244,217.45	$201,744.85	$0.00	$0.00	$286,690.05
5	456-010-888	Dispatcher for IA Bundle + 365,000 PPY	$0.00	D3	36%	$0.00	$7,020.00	$5,980.00	$4,940.00	$0.00	$0.00	$7,020.00
5	456-010-889	Dispatcher for IA Bundle + 1,850,000 PPY	$0.00	D3	36%	$0.00	$19,980.00	$17,020.00	$14,060.00	$0.00	$0.00	$19,980.00
5	456-010-890	Dispatcher for IA Bundle + 3,650,000 PPY	$0.00	D3	36%	$0.00	$35,640.00	$30,360.00	$25,080.00	$0.00	$0.00	$35,640.00
5	456-010-891	Dispatcher for IA Bundle + 9,125,000 PPY	$0.00	D3	36%	$0.00	$59,940.00	$51,060.00	$42,180.00	$0.00	$0.00	$59,940.00
5	456-010-897	Dispatcher Statistics	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-010-900	Dispatcher AllMyPaper 2D Bar Code	$0.00	D3	36%	$0.00	$2,484.00	$2,116.00	$1,748.00	$0.00	$0.00	$2,484.00
5	456-010-901	DISPATCHER FN RDR 6 (10K FLDS-MO1 CPU)	$0.00	D3	36%	$0.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-010-902	DISPATCHER FN RDR 6 (25K FLDS-MO1 CPU)	$0.00	D3	36%	$0.00	$270.00	$230.00	$190.00	$0.00	$0.00	$270.00
5	456-010-903	DISPATCHER FN RDR 6 (75K FLDS-MO2 CPU)	$0.00	D3	36%	$0.00	$675.00	$575.00	$475.00	$0.00	$0.00	$675.00
5	456-010-904	DISPATCHER FN RDR 6 (200K FLDS-MO3 CPU)	$0.00	D3	36%	$0.00	$1,188.00	$1,012.00	$836.00	$0.00	$0.00	$1,188.00
5	456-010-905	DISPATCHER FN RDR 6 (10K FLDS-MO4 CPU)	$0.00	D3	36%	$0.00	$3,078.00	$2,622.00	$2,166.00	$0.00	$0.00	$3,078.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-010-909	DISPATCHER RCOSTR PRO ZNE V2.5 (25 CPS)	$0.00	D3	36%	$0.00	$3,267.00	$2,783.00	$2,299.00	$0.00	$0.00	$3,267.00
5	456-010-910	DISPATCHER RCOSTR PRO ZNE V2.5 (50 CPS)	$0.00	D3	36%	$0.00	$5,940.00	$5,060.00	$4,180.00	$0.00	$0.00	$5,940.00
5	456-010-911	DISPATCHER RCOSTR PRO ZNE V2.5 (100 CPS)	$0.00	D3	36%	$0.00	$9,801.00	$8,349.00	$6,897.00	$0.00	$0.00	$9,801.00
5	456-010-912	DISPATCHER RCOSTR PRO ZNE V2.5 (250 CPS)	$0.00	D3	36%	$0.00	$19,602.00	$16,698.00	$13,794.00	$0.00	$0.00	$19,602.00
5	456-010-922	DISPATCHER PAGE LV API CLASS-45,000 PPY	$0.00	D3	36%	$0.00	$2,646.00	$2,254.00	$1,862.00	$0.00	$0.00	$2,646.00
5	456-010-923	DISPATCHER PAGE LV API CLASS-90,000 PPY	$0.00	D3	36%	$0.00	$3,456.00	$2,944.00	$2,432.00	$0.00	$0.00	$3,456.00
5	456-010-924	DISPATCHER PAGE LV API CLASS-135,000 PPY	$0.00	D3	36%	$0.00	$4,104.00	$3,496.00	$2,888.00	$0.00	$0.00	$4,104.00
5	456-010-925	DISPATCHER PAGE LV API CLASS-180,000 PPY	$0.00	D3	36%	$0.00	$4,698.00	$4,002.00	$3,306.00	$0.00	$0.00	$4,698.00
5	456-010-926	DISPATCHER PAGE LV API CLASS-270,000 PPY	$0.00	D3	36%	$0.00	$5,670.00	$4,830.00	$3,990.00	$0.00	$0.00	$5,670.00
5	456-010-927	DISPATCHER PAGE LV API CLASS-365,000 PPY	$0.00	D3	36%	$0.00	$6,696.00	$5,704.00	$4,712.00	$0.00	$0.00	$6,696.00
5	456-010-928	DISPATCHER PAGE LV API CLASS-540,000 PPY	$0.00	D3	36%	$0.00	$7,965.00	$6,785.00	$5,605.00	$0.00	$0.00	$7,965.00
5	456-010-929	DISPATCHER PAGE LV API CLASS-720,000 PPY	$0.00	D3	36%	$0.00	$9,315.00	$7,935.00	$6,555.00	$0.00	$0.00	$9,315.00
5	456-010-930	DISPATCHER PAGE LV API CLASS-912,500 PPY	$0.00	D3	36%	$0.00	$10,530.00	$8,970.00	$7,410.00	$0.00	$0.00	$10,530.00
5	456-010-931	DISPATCHER PAGE LVAPI CLASS-1,350K PPY	$0.00	D3	36%	$0.00	$13,095.00	$11,155.00	$9,215.00	$0.00	$0.00	$13,095.00
5	456-010-932	DISPATCHER PAGE LVAPI CLASS-1,825K PPY	$0.00	D3	36%	$0.00	$15,201.00	$12,949.00	$10,697.00	$0.00	$0.00	$15,201.00
5	456-010-933	DISPATCHER PAGE LVAPI CLASS-3,650K PPY	$0.00	D3	36%	$0.00	$25,191.00	$21,459.00	$17,727.00	$0.00	$0.00	$25,191.00
5	456-010-934	DISPATCHER PAGE LVAPI CLASS-9,125K PPY	$0.00	D3	36%	$0.00	$41,850.00	$35,650.00	$29,450.00	$0.00	$0.00	$41,850.00
5	456-010-935	DISPATCHER PAGE LVAPI CLASS-18,250K PPY	$0.00	D3	36%	$0.00	$64,881.00	$55,269.00	$45,657.00	$0.00	$0.00	$64,881.00
5	456-010-936	DISPATCHER PAGE LVAPI CLASS-36,500K PPY	$0.00	D3	36%	$0.00	$107,595.00	$91,655.00	$75,715.00	$0.00	$0.00	$107,595.00
5	456-010-937	DISPATCHER PAGE LVAPI CLASS-54,750K PPY	$0.00	D3	36%	$0.00	$135,513.00	$115,437.00	$95,361.00	$0.00	$0.00	$135,513.00
5	456-010-938	DISPATCHER PAGE LVAPI CLASS-91,250K PPY	$0.00	D3	36%	$0.00	$191,349.00	$163,001.00	$134,653.00	$0.00	$0.00	$191,349.00
5	456-010-939	DISPATCHER PAGE LV API CLASS ULTD PPY	$0.00	D3	36%	$0.00	$223,695.00	$190,555.00	$157,415.00	$0.00	$0.00	$223,695.00
5	456-010-940	DISPATCHER PAGE LV CLASS + 365,000 PPY	$0.00	D3	36%	$0.00	$6,804.00	$5,796.00	$4,788.00	$0.00	$0.00	$6,804.00
5	456-010-941	DISPATCHER PAGE LV CLASS + 1,850,000 PPY	$0.00	D3	36%	$0.00	$15,714.00	$13,386.00	$11,058.00	$0.00	$0.00	$15,714.00
5	456-010-942	DISPATCHER PAGE LV CLASS + 3,650,000 PPY	$0.00	D3	36%	$0.00	$18,241.20	$15,538.80	$12,836.40	$0.00	$0.00	$18,241.20
5	456-010-943	DISPATCHER PAGE LV CLASS + 9,125,000 PPY	$0.00	D3	36%	$0.00	$30,229.20	$25,750.80	$21,272.40	$0.00	$0.00	$30,229.20
5	456-010-944	DISPATCHER PAGE LV API EXTCT-45,000 PPY	$0.00	D3	36%	$0.00	$2,646.00	$2,254.00	$1,862.00	$0.00	$0.00	$2,646.00
5	456-010-945	DISPATCHER PAGE LV API EXTCT-90,000 PPY	$0.00	D3	36%	$0.00	$3,456.00	$2,944.00	$2,432.00	$0.00	$0.00	$3,456.00
5	456-010-946	DISPATCHER PAGE LV API EXTCT-135,000 PPY	$0.00	D3	36%	$0.00	$4,104.00	$3,496.00	$2,888.00	$0.00	$0.00	$4,104.00
5	456-010-947	DISPATCHER PAGE LV API EXTCT-180,000 PPY	$0.00	D3	36%	$0.00	$4,698.00	$4,002.00	$3,306.00	$0.00	$0.00	$4,698.00
5	456-010-948	DISPATCHER PAGE LV API EXTCT-270,000 PPY	$0.00	D3	36%	$0.00	$5,670.00	$4,830.00	$3,990.00	$0.00	$0.00	$5,670.00
5	456-010-949	DISPATCHER PAGE LV API EXTCT-365,000 PPY	$0.00	D3	36%	$0.00	$6,696.00	$5,704.00	$4,712.00	$0.00	$0.00	$6,696.00
5	456-010-950	DISPATCHER PAGE LV API EXTCT-540000 PPY	$0.00	D3	36%	$0.00	$7,965.00	$6,785.00	$5,605.00	$0.00	$0.00	$7,965.00
5	456-010-951	DISPATCHER PAGE LV API EXTCT-720,000 PPY	$0.00	D3	36%	$0.00	$9,315.00	$7,935.00	$6,555.00	$0.00	$0.00	$9,315.00
5	456-010-952	DISPATCHER PAGE LV API EXTCT-912,500 PPY	$0.00	D3	36%	$0.00	$10,530.00	$8,970.00	$7,410.00	$0.00	$0.00	$10,530.00
5	456-010-953	DISPATCHER PAGE LVAPI EXTCT-1,350K PPY	$0.00	D3	36%	$0.00	$13,095.00	$11,155.00	$9,215.00	$0.00	$0.00	$13,095.00
5	456-010-954	DISPATCHER PAGE LVAPI EXTCT-1,825K PPY	$0.00	D3	36%	$0.00	$15,201.00	$12,949.00	$10,697.00	$0.00	$0.00	$15,201.00
5	456-010-955	DISPATCHER PAGE LVAPI EXTCT-3,650K PPY	$0.00	D3	36%	$0.00	$25,191.00	$21,459.00	$17,727.00	$0.00	$0.00	$25,191.00
5	456-010-956	DISPATCHER PAGE LVAPI EXTCT-9,125K PPY	$0.00	D3	36%	$0.00	$41,850.00	$35,650.00	$29,450.00	$0.00	$0.00	$41,850.00
5	456-010-957	DISPATCHER PAGE LVAPI EXTCT-18,250K PPY	$0.00	D3	36%	$0.00	$64,881.00	$55,269.00	$45,657.00	$0.00	$0.00	$64,881.00
5	456-010-958	DISPATCHER PAGE LVAPI EXTCT-36,500K PPY	$0.00	D3	36%	$0.00	$107,595.00	$91,655.00	$75,715.00	$0.00	$0.00	$107,595.00
5	456-010-959	DISPATCHER PAGE LVAPI EXTCT-54,750K PPY	$0.00	D3	36%	$0.00	$135,513.00	$115,437.00	$95,361.00	$0.00	$0.00	$135,513.00
5	456-010-960	DISPATCHER PAGE LVAPI EXTCT-91,250K PPY	$0.00	D3	36%	$0.00	$191,349.00	$163,001.00	$134,653.00	$0.00	$0.00	$191,349.00
5	456-010-961	DISPATCHER PAGE LV API EXTRACT ULTD PPY	$0.00	D3	36%	$0.00	$149,580.00	$127,420.00	$105,260.00	$0.00	$0.00	$149,580.00
5	456-010-962	DISPATCHER PAGE LV EXTRACT + 365,000 PPY	$0.00	D3	36%	$0.00	$6,804.00	$5,796.00	$4,788.00	$0.00	$0.00	$6,804.00
5	456-010-963	DISPATCHER PAGE LV EXTCT + 1,850,000 PPY	$0.00	D3	36%	$0.00	$15,714.00	$13,386.00	$11,058.00	$0.00	$0.00	$15,714.00
5	456-010-964	DISPATCHER PAGE LV EXTCT + 3,650,000 PPY	$0.00	D3	36%	$0.00	$18,241.20	$15,538.80	$12,836.40	$0.00	$0.00	$18,241.20
5	456-010-965	DISPATCHER PAGE LV EXTCT + 9,125,000 PPY	$0.00	D3	36%	$0.00	$30,229.20	$25,750.80	$21,272.40	$0.00	$0.00	$30,229.20
5	456-010-966	DISPATCHER PAGE LV TBLRDR-45,000 PPY	$0.00	D3	36%	$0.00	$2,646.00	$2,254.00	$1,862.00	$0.00	$0.00	$2,646.00
5	456-010-967	DISPATCHER PAGE LV TBLRDR-90,000 PPY	$0.00	D3	36%	$0.00	$3,456.00	$2,944.00	$2,432.00	$0.00	$0.00	$3,456.00
5	456-010-968	DISPATCHER PAGE LV TBLRDR-135,000 PPY	$0.00	D3	36%	$0.00	$4,104.00	$3,496.00	$2,888.00	$0.00	$0.00	$4,104.00
5	456-010-969	DISPATCHER PAGE LV TBLRDR-180,000 PPY	$0.00	D3	36%	$0.00	$4,698.00	$4,002.00	$3,306.00	$0.00	$0.00	$4,698.00
5	456-010-970	DISPATCHER PAGE LV TBLRDR-270,000 PPY	$0.00	D3	36%	$0.00	$5,670.00	$4,830.00	$3,990.00	$0.00	$0.00	$5,670.00
5	456-010-971	DISPATCHER PAGE LV TBLRDR-365,000 PPY	$0.00	D3	36%	$0.00	$6,696.00	$5,704.00	$4,712.00	$0.00	$0.00	$6,696.00
5	456-010-972	DISPATCHER PAGE LV TBLRDR-540,000 PPY	$0.00	D3	36%	$0.00	$7,965.00	$6,785.00	$5,605.00	$0.00	$0.00	$7,965.00
5	456-010-973	DISPATCHER PAGE LV TBLRDR-720,000 PPY	$0.00	D3	36%	$0.00	$9,315.00	$7,935.00	$6,555.00	$0.00	$0.00	$9,315.00
5	456-010-974	DISPATCHER PAGE LV TBLRDR-912,500 PPY	$0.00	D3	36%	$0.00	$10,530.00	$8,970.00	$7,410.00	$0.00	$0.00	$10,530.00
5	456-010-975	DISPATCHER PAGE LV TBLRDR-1,350,000 PPY	$0.00	D3	36%	$0.00	$13,095.00	$11,155.00	$9,215.00	$0.00	$0.00	$13,095.00
5	456-010-976	DISPATCHER PAGE LV TBLRDR-1,825,000 PPY	$0.00	D3	36%	$0.00	$15,201.00	$12,949.00	$10,697.00	$0.00	$0.00	$15,201.00
5	456-010-977	DISPATCHER PAGE LV TBLRDR-3,650,000 PPY	$0.00	D3	36%	$0.00	$25,191.00	$21,459.00	$17,727.00	$0.00	$0.00	$25,191.00
5	456-010-978	DISPATCHER PAGE LV TBLRDR-9,125,000 PPY	$0.00	D3	36%	$0.00	$41,850.00	$35,650.00	$29,450.00	$0.00	$0.00	$41,850.00
5	456-010-979	DISPATCHER PAGE LV TBLRDR-18,250,000 PPY	$0.00	D3	36%	$0.00	$64,881.00	$55,269.00	$45,657.00	$0.00	$0.00	$64,881.00
5	456-010-980	DISPATCHER PAGE LV TBLRDR-36,500,000 PPY	$0.00	D3	36%	$0.00	$107,595.00	$91,655.00	$75,715.00	$0.00	$0.00	$107,595.00
5	456-010-981	DISPATCHER PAGE LV TBLRDR-54,750,000 PPY	$0.00	D3	36%	$0.00	$135,513.00	$115,437.00	$95,361.00	$0.00	$0.00	$135,513.00
5	456-010-982	DISPATCHER PAGE LV TBLRDR-91,250,000 PPY	$0.00	D3	36%	$0.00	$191,349.00	$163,001.00	$134,653.00	$0.00	$0.00	$191,349.00
5	456-010-983	DISPATCHER PAGE LV TABLEREADER ULTD PPY	$0.00	D3	36%	$0.00	$149,580.00	$127,420.00	$105,260.00	$0.00	$0.00	$149,580.00
5	456-010-984	DISPATCHER PAGE LV TABLE + 365,000 PPY	$0.00	D3	36%	$0.00	$6,804.00	$5,796.00	$4,788.00	$0.00	$0.00	$6,804.00
5	456-010-985	DISPATCHER PAGE LV TABLE + 1,850,000 PPY	$0.00	D3	36%	$0.00	$15,714.00	$13,386.00	$11,058.00	$0.00	$0.00	$15,714.00
5	456-010-986	DISPATCHER PAGE LV TABLE + 3,650,000 PPY	$0.00	D3	36%	$0.00	$18,241.20	$15,538.80	$12,836.40	$0.00	$0.00	$18,241.20
5	456-010-987	DISPATCHER PAGE LV TABLE + 9,125,000 PPY	$0.00	D3	36%	$0.00	$30,229.20	$25,750.80	$21,272.40	$0.00	$0.00	$30,229.20
5	456-010-990	DISPATCHER BCH LV API CLASS-135,000 PPY	$0.00	D3	36%	$0.00	$5,022.00	$4,278.00	$3,534.00	$0.00	$0.00	$5,022.00
5	456-010-992	DISPATCHER BCH LV API CLASS-270,000 PPY	$0.00	D3	36%	$0.00	$6,885.00	$5,865.00	$4,845.00	$0.00	$0.00	$6,885.00
5	456-010-995	DISPATCHER BCH LV API CLASS-720,000 PPY	$0.00	D3	36%	$0.00	$11,421.00	$9,729.00	$8,037.00	$0.00	$0.00	$11,421.00
5	456-010-997	DISPATCHER BCH LV API CLS-1,350,000 PPY	$0.00	D3	36%	$0.00	$16,254.00	$13,846.00	$11,438.00	$0.00	$0.00	$16,254.00
5	456-011-000	DISPATCHER BCH LV API CLS-9,125,000 PPY	$0.00	D3	36%	$0.00	$51,516.00	$43,884.00	$36,252.00	$0.00	$0.00	$51,516.00
5	456-011-001	DISPATCHER BCH LVAPI CLASS-18,250K PPY	$0.00	D3	36%	$0.00	$79,650.00	$67,850.00	$56,050.00	$0.00	$0.00	$79,650.00
5	456-011-002	DISPATCHER BCH LVAPI CLASS-36,500K PPY	$0.00	D3	36%	$0.00	$132,219.00	$112,631.00	$93,043.00	$0.00	$0.00	$132,219.00
5	456-011-003	DISPATCHER BCH LVAPI CLASS-54,750K PPY	$0.00	D3	36%	$0.00	$166,590.00	$141,910.00	$117,230.00	$0.00	$0.00	$166,590.00
5	456-011-004	DISPATCHER BCH LVAPI CLASS-91,250K PPY	$0.00	D3	36%	$0.00	$235,359.00	$200,491.00	$165,623.00	$0.00	$0.00	$235,359.00
5	456-011-005	DISPATCHER BATCH LV API CLASS ULTD PPY	$0.00	D3	36%	$0.00	$268,380.00	$228,620.00	$188,860.00	$0.00	$0.00	$268,380.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-011-007	DISPATCHER BCH LV CLASS + 1,850,000 PPY	$0.00	D3	36%	$0.00	$19,504.80	$16,615.20	$13,725.60	$0.00	$0.00	$19,504.80
5	456-011-009	DISPATCHER BCH LV CLASS + 9,125,000 PPY	$0.00	D3	36%	$0.00	$37,454.40	$31,905.60	$26,356.80	$0.00	$0.00	$37,454.40
5	456-011-012	DISPATCHER BCH LV API EXTCT-135,000 PPY	$0.00	D3	36%	$0.00	$4,104.00	$3,496.00	$2,888.00	$0.00	$0.00	$4,104.00
5	456-011-014	DISPATCHER BCH LV API EXTCT-270,000 PPY	$0.00	D3	36%	$0.00	$5,670.00	$4,830.00	$3,990.00	$0.00	$0.00	$5,670.00
5	456-011-017	DISPATCHER BCH LV API EXTCT-720,000 PPY	$0.00	D3	36%	$0.00	$9,315.00	$7,935.00	$6,555.00	$0.00	$0.00	$9,315.00
5	456-011-019	DISPATCHER BCH LVAPI EXTCT-1,350K PPY	$0.00	D3	36%	$0.00	$13,095.00	$11,155.00	$9,215.00	$0.00	$0.00	$13,095.00
5	456-011-022	DISPATCHER BCH LVAPI EXTCT-9,125K PPY	$0.00	D3	36%	$0.00	$41,850.00	$35,650.00	$29,450.00	$0.00	$0.00	$41,850.00
5	456-011-023	DISPATCHER BCH LVAPI EXTCT-18,250K PPY	$0.00	D3	36%	$0.00	$64,881.00	$55,269.00	$45,657.00	$0.00	$0.00	$64,881.00
5	456-011-024	DISPATCHER BCH LVAPI EXTCT-36,500K PPY	$0.00	D3	36%	$0.00	$107,595.00	$91,655.00	$75,715.00	$0.00	$0.00	$107,595.00
5	456-011-025	DISPATCHER BCH LVAPI EXTCT-54,750K PPY	$0.00	D3	36%	$0.00	$135,513.00	$115,437.00	$95,361.00	$0.00	$0.00	$135,513.00
5	456-011-026	DISPATCHER BCH LVAPI EXTCT-91,250K PPY	$0.00	D3	36%	$0.00	$191,349.00	$163,001.00	$134,653.00	$0.00	$0.00	$191,349.00
5	456-011-027	DISPATCHER BATCH LV API EXTRACT ULTD PPY	$0.00	D3	36%	$0.00	$179,550.00	$152,950.00	$126,350.00	$0.00	$0.00	$179,550.00
5	456-011-029	DISPATCHER BCH LV EXTCT + 1,850,000 PPY	$0.00	D3	36%	$0.00	$12,636.00	$10,764.00	$8,892.00	$0.00	$0.00	$12,636.00
5	456-011-031	DISPATCHER BCH LV EXTCT + 9,125,000 PPY	$0.00	D3	36%	$0.00	$18,241.20	$15,538.80	$12,836.40	$0.00	$0.00	$18,241.20
5	456-011-032	DISPATCHER BATCH LV TBLRDR-45,000 PPY	$0.00	D3	36%	$0.00	$2,646.00	$2,254.00	$1,862.00	$0.00	$0.00	$2,646.00
5	456-011-033	DISPATCHER BATCH LV TBLRDR-90,000 PPY	$0.00	D3	36%	$0.00	$3,456.00	$2,944.00	$2,432.00	$0.00	$0.00	$3,456.00
5	456-011-034	DISPATCHER BATCH LV TBLRDR-135,000 PPY	$0.00	D3	36%	$0.00	$4,104.00	$3,496.00	$2,888.00	$0.00	$0.00	$4,104.00
5	456-011-035	DISPATCHER BATCH LV TBLRDR-180,000 PPY	$0.00	D3	36%	$0.00	$4,698.00	$4,002.00	$3,306.00	$0.00	$0.00	$4,698.00
5	456-011-036	DISPATCHER BATCH LV TBLRDR-270,000 PPY	$0.00	D3	36%	$0.00	$5,670.00	$4,830.00	$3,990.00	$0.00	$0.00	$5,670.00
5	456-011-037	DISPATCHER BATCH LV TBLRDR-365,000 PPY	$0.00	D3	36%	$0.00	$6,696.00	$5,704.00	$4,712.00	$0.00	$0.00	$6,696.00
5	456-011-038	DISPATCHER BATCH LV TBLRDR-540,000 PPY	$0.00	D3	36%	$0.00	$7,965.00	$6,785.00	$5,605.00	$0.00	$0.00	$7,965.00
5	456-011-039	DISPATCHER BATCH LV TBLRDR-720,000 PPY	$0.00	D3	36%	$0.00	$9,315.00	$7,935.00	$6,555.00	$0.00	$0.00	$9,315.00
5	456-011-040	DISPATCHER BATCH LV TBLRDR-912,500 PPY	$0.00	D3	36%	$0.00	$10,530.00	$8,970.00	$7,410.00	$0.00	$0.00	$10,530.00
5	456-011-041	DISPATCHER BATCH LV TBLRDR-1,350,000 PPY	$0.00	D3	36%	$0.00	$13,095.00	$11,155.00	$9,215.00	$0.00	$0.00	$13,095.00
5	456-011-042	DISPATCHER BATCH LV TBLRDR-1,825,000 PPY	$0.00	D3	36%	$0.00	$15,201.00	$12,949.00	$10,697.00	$0.00	$0.00	$15,201.00
5	456-011-043	DISPATCHER BATCH LV TBLRDR-3,650,000 PPY	$0.00	D3	36%	$0.00	$25,191.00	$21,459.00	$17,727.00	$0.00	$0.00	$25,191.00
5	456-011-044	DISPATCHER BATCH LV TBLRDR-9,125,000 PPY	$0.00	D3	36%	$0.00	$41,850.00	$35,650.00	$29,450.00	$0.00	$0.00	$41,850.00
5	456-011-045	DISPATCHER BCH LV TBLRDR <18,250,000 PPY	$0.00	D3	36%	$0.00	$64,881.00	$55,269.00	$45,657.00	$0.00	$0.00	$64,881.00
5	456-011-046	DISPATCHER BCH LV TBLRDR <36,500,000 PPY	$0.00	D3	36%	$0.00	$107,595.00	$91,655.00	$75,715.00	$0.00	$0.00	$107,595.00
5	456-011-047	DISPATCHER BCH LV TBLRDR <54,750,000 PPY	$0.00	D3	36%	$0.00	$135,513.00	$115,437.00	$95,361.00	$0.00	$0.00	$135,513.00
5	456-011-048	DISPATCHER BCH LV TBLRDR <91,250,000 PPY	$0.00	D3	36%	$0.00	$191,349.00	$163,001.00	$134,653.00	$0.00	$0.00	$191,349.00
5	456-011-049	DISPATCHER BATCH LV TABLEREADER ULTD PPY	$0.00	D3	36%	$0.00	$179,550.00	$152,950.00	$126,350.00	$0.00	$0.00	$179,550.00
5	456-011-050	DISPATCHER BATCH LV TABLE + 365,000 PPY	$0.00	D3	36%	$0.00	$6,804.00	$5,796.00	$4,788.00	$0.00	$0.00	$6,804.00
5	456-011-051	DISPATCHER BCH LV TABLE + 1,850,000 PPY	$0.00	D3	36%	$0.00	$15,714.00	$13,386.00	$11,058.00	$0.00	$0.00	$15,714.00
5	456-011-052	DISPATCHER BCH LV TABLE + 3,650,000 PPY	$0.00	D3	36%	$0.00	$18,241.20	$15,538.80	$12,836.40	$0.00	$0.00	$18,241.20
5	456-011-053	DISPATCHER BCH LV TABLE + 9,125,000 PPY	$0.00	D3	36%	$0.00	$30,229.20	$25,750.80	$21,272.40	$0.00	$0.00	$30,229.20
5	456-011-105	EMC Documentum Export Module	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-011-113	InputAccel Compatibility Module	$0.00	D3	36%	$0.00	$148.50	$126.50	$104.50	$0.00	$0.00	$148.50
5	456-011-115	InScript2 - 1D & 2D Barcode Module	$5,500.00	D3	36%	$3,520.00	$1,485.00	$1,265.00	$1,045.00	$0.00	$0.00	$1,485.00
5	456-011-204	3 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	D3	36%	$0.00	$538.65	$458.85	$379.05	$0.00	$0.00	$538.65
5	456-011-205	3 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	D3	36%	$0.00	$1,020.60	$869.40	$718.20	$0.00	$0.00	$1,020.60
5	456-011-206	3 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	D3	36%	$0.00	$1,927.80	$1,642.20	$1,356.60	$0.00	$0.00	$1,927.80
5	456-011-207	3 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	D3	36%	$0.00	$4,536.00	$3,864.00	$3,192.00	$0.00	$0.00	$4,536.00
5	456-011-208	3 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	D3	36%	$0.00	$8,977.50	$7,647.50	$6,317.50	$0.00	$0.00	$8,977.50
5	456-011-209	3 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	D3	36%	$0.00	$17,482.50	$14,892.50	$12,302.50	$0.00	$0.00	$17,482.50
5	456-011-210	3 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	D3	36%	$0.00	$25,987.50	$22,137.50	$18,287.50	$0.00	$0.00	$25,987.50
5	456-011-211	3 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	D3	36%	$0.00	$49,612.50	$42,262.50	$34,912.50	$0.00	$0.00	$49,612.50
5	456-011-212	7 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	D3	36%	$0.00	$692.55	$589.95	$487.35	$0.00	$0.00	$692.55
5	456-011-213	7 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	D3	36%	$0.00	$1,312.20	$1,117.80	$923.40	$0.00	$0.00	$1,312.20
5	456-011-214	7 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	D3	36%	$0.00	$2,478.60	$2,111.40	$1,744.20	$0.00	$0.00	$2,478.60
5	456-011-215	7 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	D3	36%	$0.00	$5,832.00	$4,968.00	$4,104.00	$0.00	$0.00	$5,832.00
5	456-011-216	7 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	D3	36%	$0.00	$11,542.50	$9,832.50	$8,122.50	$0.00	$0.00	$11,542.50
5	456-011-217	7 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	D3	36%	$0.00	$22,477.50	$19,147.50	$15,817.50	$0.00	$0.00	$22,477.50
5	456-011-218	7 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	D3	36%	$0.00	$33,412.50	$28,462.50	$23,512.50	$0.00	$0.00	$33,412.50
5	456-011-219	7 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	D3	36%	$0.00	$63,787.50	$54,337.50	$44,887.50	$0.00	$0.00	$63,787.50
5	456-011-220	12 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	D3	36%	$0.00	$846.45	$721.05	$595.65	$0.00	$0.00	$846.45
5	456-011-221	12 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	D3	36%	$0.00	$1,603.80	$1,366.20	$1,128.60	$0.00	$0.00	$1,603.80
5	456-011-222	12 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	D3	36%	$0.00	$3,029.40	$2,580.60	$2,131.80	$0.00	$0.00	$3,029.40
5	456-011-223	12 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	D3	36%	$0.00	$7,128.00	$6,072.00	$5,016.00	$0.00	$0.00	$7,128.00
5	456-011-224	12 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	D3	36%	$0.00	$14,107.50	$12,017.50	$9,927.50	$0.00	$0.00	$14,107.50
5	456-011-225	12 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	D3	36%	$0.00	$27,472.50	$23,402.50	$19,332.50	$0.00	$0.00	$27,472.50
5	456-011-226	12 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	D3	36%	$0.00	$40,837.50	$34,787.50	$28,737.50	$0.00	$0.00	$40,837.50
5	456-011-227	12 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	D3	36%	$0.00	$77,962.50	$66,412.50	$54,862.50	$0.00	$0.00	$77,962.50
5	456-011-228	IMC VOLUME PK FOR IA SVR - 365,000 PPY	$0.00	D3	36%	$0.00	$207.90	$177.10	$146.30	$0.00	$0.00	$207.90
5	456-011-229	IMC VOLUME PK FOR IA SVR - 1,825,000 PPY	$0.00	D3	36%	$0.00	$992.25	$845.25	$698.25	$0.00	$0.00	$992.25
5	456-011-230	IMC VOLUME PK FOR IA SVR - 3,650,000 PPY	$0.00	D3	36%	$0.00	$1,956.15	$1,666.35	$1,376.55	$0.00	$0.00	$1,956.15
5	456-011-231	IMC VOLUME PK FOR IA SVR - 9,125,000 PPY	$0.00	D3	36%	$0.00	$4,583.25	$3,904.25	$3,225.25	$0.00	$0.00	$4,583.25
5	456-011-232	IMC-IA SCALESVR TIER 1 (1,825,000 PPY)	$0.00	D3	36%	$0.00	$236.25	$201.25	$166.25	$0.00	$0.00	$236.25
5	456-011-233	IMC-IA SCALESVR TIER 2 (9,125,000 PPY)	$0.00	D3	36%	$0.00	$472.50	$402.50	$332.50	$0.00	$0.00	$472.50
5	456-011-234	IMC-IA SCALESVR TIER 3 (27,375,000 PPY)	$0.00	D3	36%	$0.00	$708.75	$603.75	$498.75	$0.00	$0.00	$708.75
5	456-011-235	IMC-IA SCALESVR TIER 4 (54,750,000 PPY)	$0.00	D3	36%	$0.00	$945.00	$805.00	$665.00	$0.00	$0.00	$945.00
5	456-011-236	IMC FOR IA SCALESVR TIER 5 (UNLIMITED)	$0.00	D3	36%	$0.00	$1,417.50	$1,207.50	$997.50	$0.00	$0.00	$1,417.50
5	456-011-237	IMC-IA APPLICATION DEV AND TEST SYSTEMS	$0.00	D3	36%	$0.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-011-240	IMC for InputAccel Express-1	$0.00	D3	36%	$0.00	$94.50	$80.50	$66.50	$0.00	$0.00	$94.50
5	456-011-241	IMC for InputAccel Express-2	$0.00	D3	36%	$0.00	$236.25	$201.25	$166.25	$0.00	$0.00	$236.25
5	456-011-242	IMC for InputAccel Express-3	$0.00	D3	36%	$0.00	$351.00	$299.00	$247.00	$0.00	$0.00	$351.00
5	456-011-243	IMC for InputAccel Express-4	$0.00	D3	36%	$0.00	$538.65	$458.85	$379.05	$0.00	$0.00	$538.65
5	456-011-244	IMC for InputAccel Express-5	$0.00	D3	36%	$0.00	$1,188.00	$1,012.00	$836.00	$0.00	$0.00	$1,188.00
5	456-011-301	IA SVR FOR FORMWARE ONLY (UNLIMITED PPD)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-302	InputAccel Standard Export Bundle	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-011-303	INPUTACCEL STD EXPORT BUNDLE-N/C	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-304	InputAccel Values to XML Module	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-011-305	InputAccel ODBC Export	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-011-306	Microsoft Sharepoint Export for 2003	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-011-307	MICROSOFT SHAREPOINT EXPORT-2003-N/C	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-308	ApplicationXtender Export	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-011-309	ApplicationXtender Export-NoCharge	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-310	FileNET Export (IS / CS)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-011-311	FileNET Export (IS / CS)-NoCharge	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-312	FileNET Content Manager P8 Export	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-011-313	FILENET CONTENT MGR P8 EXPORT-NOCHARGE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-383	Upgrade From N-ES-PR1 to 50 DIMC	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-011-384	Upgrade From N-ES-PR1 to 100 DIMC	$0.00	D3	36%	$0.00	$3,240.00	$2,760.00	$2,280.00	$0.00	$0.00	$3,240.00
5	456-011-385	Upgrade From N-ES-PR1 to 200 DIMC	$0.00	D3	36%	$0.00	$7,290.00	$6,210.00	$5,130.00	$0.00	$0.00	$7,290.00
5	456-011-386	Upgrade From N-ES-PR1 to Unlimited DIMC	$0.00	D3	36%	$0.00	$18,090.00	$15,410.00	$12,730.00	$0.00	$0.00	$18,090.00
5	456-011-387	Upgrade From N-ES-PR2 to 100 DIMC	$0.00	D3	36%	$0.00	$1,890.00	$1,610.00	$1,330.00	$0.00	$0.00	$1,890.00
5	456-011-388	Upgrade From N-ES-PR2 to 200 DIMC	$0.00	D3	36%	$0.00	$5,940.00	$5,060.00	$4,180.00	$0.00	$0.00	$5,940.00
5	456-011-389	Upgrade From N-ES-PR2 to Unlimited DIMC	$0.00	D3	36%	$0.00	$16,740.00	$14,260.00	$11,780.00	$0.00	$0.00	$16,740.00
5	456-011-390	Upgrade From N-ES-PR3 to 200 DIMC	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-011-391	Upgrade From N-ES-PR3 to Unlimited DIMC	$0.00	D3	36%	$0.00	$14,850.00	$12,650.00	$10,450.00	$0.00	$0.00	$14,850.00
5	456-011-392	Upgrade From N-ES-PR4 to Unlimited DIMC	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-011-442	KWOLGBSE RECOG OPTION-30,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-443	KWOLGBSE RECOG OPTION-60,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-444	KWOLGBSE RECOG OPTION-90,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-445	KWOLGBSE RECOG OPTION-120,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-446	KWOLGBSE RECOG OPTION-180,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-447	KWOLGBSE RECOG OPTION-240,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-448	KWOLGBSE RECOG OPTION-300,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-449	KWOLGBSE RECOG OPTION-450,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-450	KWOLGBSE RECOG OPTION-600,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-451	KWOLGBSE RECOG OPTION-750,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-452	KWOLGBSE RECOG OPTION-900,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-453	KWOLGBSE RECOG OPTION-1,050,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-454	KWOLGBSE RECOG OPTION-1,440,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-455	KWOLGBSE RECOG OPTION-1,750,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-456	KWOLGBSE RECOG OPTION-2,400,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-457	KWOLGBSE RECOG OPTION-3.600,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-458	KWOLGBSE RECOG OPTION-4,800,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-459	KWOLGBSE RECOG OPTION-6,000,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-460	KWOLGBSE RECOG OPTION-7,500,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-461	KWOLGBSE RECOG OPTION-9,000,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-462	DMR IMAGE CLASSIFIER-CLSFCTN-365K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-463	DMR IMAGE CLASSIFIER-CLSFCTN-3,650K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-464	DMR IMAGE CLASSIFIER-CLSFCTN-9,125K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-465	DMR IMAGE CLSIFIER-EXTCTION-365,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-466	DMR IMAGE CLASSIFIER-EXTCTION-3,650K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-467	DMR IMAGE CLASSIFIER-EXTCTION-9,125K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-468	DMR IMG CLASSIFIER-TABLE RDG-365K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-469	DMR Test System	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-470	ISIS Driver-Level 1 ST	$0.00	D3	36%	$0.00	$27.00	$23.00	$19.00	$0.00	$0.00	$27.00
5	456-011-471	ISIS Driver-Level 2 ST	$0.00	D3	36%	$0.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	456-011-472	ISIS Driver-Level 3 ST	$0.00	D3	36%	$0.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-011-474	PixTools EZ (5 INST) - ST	$0.00	D3	36%	$0.00	$0.00	$995.00	$663.10	$0.00	$0.00	$0.00
5	456-011-475	PixTools Distributed Imaging ST	$0.00	D3	36%	$0.00	$0.00	$995.00	$569.05	$0.00	$0.00	$0.00
5	456-011-476	PixTools IP (5 INST) - ST	$0.00	D3	36%	$0.00	$0.00	$995.00	$568.10	$0.00	$0.00	$0.00
5	456-011-477	PixTools Scan (5 INST) - ST	$0.00	D3	36%	$0.00	$0.00	$995.00	$568.10	$0.00	$0.00	$0.00
5	456-011-478	PixTools View (5 INST) - ST	$0.00	D3	36%	$0.00	$0.00	$995.00	$568.10	$0.00	$0.00	$0.00
5	456-011-479	Production QuickDriver Module	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-488	3 IMC MONITORS-MNTRG NON-EMC CAPTIVA SW	$0.00	D3	36%	$0.00	$7,560.00	$6,440.00	$5,320.00	$0.00	$0.00	$7,560.00
5	456-011-489	1 IMC MONITOR-MNTRG NON-EMC CAPTIVA SW	$0.00	D3	36%	$0.00	$3,240.00	$2,760.00	$2,280.00	$0.00	$0.00	$3,240.00
5	456-011-501	Dispatcher for IA Bundle < 45,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-502	Dispatcher for IA Bundle < 135,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-503	Dispatcher for IA Bundle < 1,350,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-504	DISPATCHER-IA CLSFICATN < 45,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-505	DISPATCHER-IA CLSFICATN < 90,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-506	DISPATCHER-IA CLSFICATN < 135,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-507	DISPATCHER-IA CLSFICATN < 365,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-508	DISPATCHER-IA CLSFICATN < 540,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-509	DISPATCHER-IA EXTRACTION < 135,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-510	DISPATCHER-IA EXTRACTION < 365,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-511	DISPATCHER-IA EXTRACTION < 540,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-512	Extra SWT Captiva OCR/ICR/OMR Engines	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-513	Extra TOCR Engine	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-514	ABBYY FN RDR 6 (1000K FLDS/MONTH/4 CPU)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-520	DISPATCHER-IA TABLE READER < 45,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-521	Dispatcher Validation Module (1 license)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-522	DISPATCHER VALIDATION MOD (4 LICENSES)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-569	INPUTACCEL-INVOICES V1.X - 30,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-570	INPUTACCEL-INVOICES V1.X - 60,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-571	INPUTACCEL-INVOICES V1.X - 90,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-011-572	IMPUTACCEL-INVOICES V1.X - 120,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-573	INPUTACCEL-INVOICES V1.X - 180,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-574	INPUTACCEL-INVOICES V1.X - 240,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-575	INPUTACCEL-INVOICES V1.X - 300,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-576	INPUTACCEL-INVOICES V1.X - 450,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-577	INPUTACCEL-INVOICES V1.X - 600,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-578	INPUTACCEL-INVOICES V1.X - 750,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-579	INPUTACCEL-INVOICES V1.X - 900,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-580	INPUTACCEL-INVOICES V1.X - 1,050,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-581	INPUTACCEL-INVOICES V1.X - 1,440,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-582	INPUTACCEL-INVOICES V1.X - 1,750,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-583	INPUTACCEL-INVOICES V1.X - 2,400,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-584	INPUTACCEL-INVOICES V1.X - 3,600,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-585	INPUTACCEL-INVOICES V1.X - 4,800,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-586	INPUTACCEL-INVOICES V1.X - 6,000,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-587	INPUTACCEL-INVOICES V1.X - 7,500,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-011-588	INPUTACCEL-INVOICES V1.X - 9,000,000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-012	INA REPLISTOR WORKGROUP	$0.00	D3	36%	$0.00	$506.00	$462.00	$396.00	$0.00	$0.00	$506.00
5	456-100-013	INA REPLISTOR DEPARTMENT/ENTERPRISE	$0.00	D3	36%	$0.00	$920.00	$840.00	$720.00	$0.00	$0.00	$920.00
5	456-100-014	INA REPLISTOR WORKGROUP VIRTUAL	$0.00	D3	36%	$0.00	$1,380.00	$1,260.00	$1,080.00	$0.00	$0.00	$1,380.00
5	456-100-015	INA REPLISTOR DEPARTMENT/ENTERPRISE VIRT	$0.00	D3	36%	$0.00	$2,760.00	$2,520.00	$2,160.00	$0.00	$0.00	$2,760.00
5	456-100-016	INA REPLISTOR WG TO DP/EN	$0.00	D3	36%	$0.00	$414.00	$378.00	$324.00	$0.00	$0.00	$414.00
5	456-100-017	INA REPLISTOR WG TO WG_VIRTUAL	$0.00	D3	36%	$0.00	$874.00	$798.00	$684.00	$0.00	$0.00	$874.00
5	456-100-018	INA REPLISTOR WG TO DP/EN_VIRTUAL	$0.00	D3	36%	$0.00	$2,254.00	$2,058.00	$1,764.00	$0.00	$0.00	$2,254.00
5	456-100-019	INA REPLISTOR DP/EN TO DP/EN_VIRTUAL	$0.00	D3	36%	$0.00	$1,840.00	$1,680.00	$1,440.00	$0.00	$0.00	$1,840.00
5	456-100-020	INA REPLISTOR WG_VIRTUAL 2 DP/EN_VIRTUAL	$0.00	D3	36%	$0.00	$1,380.00	$1,260.00	$1,080.00	$0.00	$0.00	$1,380.00
5	456-100-038	DATA PROTECTION ADVISOR 50 CLNTS UPGRADE	$0.00	D3	36%	$0.00	$2,001.00	$1,827.00	$0.00	$0.00	$0.00	$2,001.00
5	456-100-089	QuickScan Pro Level 1 (per scanner)=MA	$0.00	D3	36%	$0.00	$0.00	$124.20	$74.00	$0.00	$0.00	$0.00
5	456-100-090	QuickScan Pro Level 2 (per scanner)=MA	$0.00	D3	36%	$0.00	$0.00	$249.55	$149.00	$0.00	$0.00	$0.00
5	456-100-091	QuickScan Pro Level 3 (per scanner)=MA	$0.00	D3	36%	$0.00	$0.00	$425.04	$254.00	$0.00	$0.00	$0.00
5	456-100-092	QuickScan Pro Production(per scanner)=MA	$0.00	D3	36%	$0.00	$0.00	$776.02	$464.00	$0.00	$0.00	$0.00
5	456-100-116	DX SEARCH MODULE FOR ONE DXW SERVER=IA	$0.00	D3	36%	$0.00	$2,760.00	$2,520.00	$2,160.00	$0.00	$0.00	$2,760.00
5	456-100-117	DX SEARCH MOD 2-5 DXW SVR (PER SVR)=IA	$0.00	D3	36%	$0.00	$1,840.00	$1,680.00	$1,440.00	$0.00	$0.00	$1,840.00
5	456-100-118	DX SEARCH MOD 6-10 DXW SVR(PER SVR)=IA	$0.00	D3	36%	$0.00	$1,725.00	$1,575.00	$1,350.00	$0.00	$0.00	$1,725.00
5	456-100-139	DX FOR NAS - WINDOWS	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-100-140	DX FOR NAS - WINDOWS - CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-141	DX FOR NAS - WINDOWS - NETAPP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-142	DX FOR NAS - WINDOWS - CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-143	DX FOR NAS - WINDOWS - DISK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-144	DX FOR NAS - WINDOWS - TAPE/OPTICAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-145	DX FOR NAS - LINUX	$0.00	D3	36%	$0.00	$1,425.77	$1,301.79	$1,115.82	$0.00	$0.00	$1,425.77
5	456-100-146	DX FOR NAS - LINUX - CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-147	DX FOR NAS - LINUX - NETAPP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-148	DX FOR NAS - LINUX - CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-149	DX FOR NAS - LINUX - DISK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-150	DX FOR NAS - LINUX - TAPE/OPTICAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-151	DX FOR NAS - UNIX	$0.00	D3	36%	$0.00	$3,541.77	$3,233.79	$2,771.82	$0.00	$0.00	$3,541.77
5	456-100-152	DX FOR NAS - UNIX - CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-153	DX FOR NAS - UNIX - CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-154	DX FOR NAS - UNIX - DISK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-155	DX FOR NAS - UNIX - TAPE/OPTICAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-156	HOMEBASE SERVER	$0.00	D3	36%	$0.00	$3,450.00	$3,150.00	$2,700.00	$0.00	$0.00	$3,450.00
5	456-100-157	HOMEBASE AGENT FOR AIX	$0.00	D3	36%	$0.00	$321.77	$293.79	$251.82	$0.00	$0.00	$321.77
5	456-100-158	HomeBase Agent for HP/UX	$0.00	D3	36%	$0.00	$321.77	$293.79	$251.82	$0.00	$0.00	$321.77
5	456-100-159	HOMEBASE AGENT FOR SOLARIS	$0.00	D3	36%	$0.00	$321.77	$293.79	$251.82	$0.00	$0.00	$321.77
5	456-100-160	HOMEBASE AGENT FOR WINDOWS	$0.00	D3	36%	$0.00	$321.77	$293.79	$251.82	$0.00	$0.00	$321.77
5	456-100-161	HOMEBASE AGENT FOR LINUX	$0.00	D3	36%	$0.00	$321.77	$293.79	$251.82	$0.00	$0.00	$321.77
5	456-100-162	HOMEBASE DISCOVERY AGENT FOR AIX	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-100-163	HomeBase Discovery Agent for HP/UX	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-100-164	HOMEBASE DISCOVERY AGENT FOR SOLARIS	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-100-165	HOMEBASE DISCOVERY AGENT FOR WINDOWS	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-100-166	HOMEBASE DISCOVERY AGENT FOR LINUX	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-100-167	HOMEBASE PC WINDOWS	$0.00	D3	36%	$0.00	$15.87	$14.49	$12.42	$0.00	$0.00	$15.87
5	456-100-168	HOMEBASE PROXY SERVER	$0.00	D3	36%	$0.00	$644.00	$588.00	$504.00	$0.00	$0.00	$644.00
5	456-100-316	PIXTOOLS FOR .NET =MA	$3,265.00	D3	36%	$2,089.60	$0.00	$750.95	$995.00	$0.00	$0.00	$0.00
5	456-100-330	DISPATCHER IA SCNSOFT 2D BRCD ULTD -CLNT	$0.00	D3	36%	$0.00	$918.00	$782.00	$646.00	$0.00	$0.00	$918.00
5	456-100-345	DISPATCHER API SCNSOFT 2D BRCD ULTD -CL	$0.00	D3	36%	$0.00	$918.00	$782.00	$646.00	$0.00	$0.00	$918.00
5	456-100-376	EMC CAPTIVA QSP FOR APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	456-100-387	RECORDS MANAGER FOR APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$108.00	$92.00	$0.00	$0.00	$0.00	$108.00
5	456-100-388	APPXTENDER REPORTS MGMT BI GATEWAY=IA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-100-389	APPXTENDER REPORTS MGMT AFP=IA	$30,000.00	D3	36%	$19,200.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-100-390	APPXTENDER REPORTS MGMT METACODE=IA	$30,000.00	D3	36%	$19,200.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-100-391	APPXTENDER REPORTS MGMT PCL=IA	$30,000.00	D3	36%	$19,200.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-100-393	VERITY K2 CLIENT - 1 CC USER	$0.00	D3	36%	$0.00	$81.00	$69.00	$0.00	$0.00	$0.00	$81.00
5	456-100-394	VERITY K2 CLIENT - 5 CC USERS	$0.00	D3	36%	$0.00	$405.00	$345.00	$0.00	$0.00	$0.00	$405.00
5	456-100-395	VERITY K2 CLIENT - 25 CC USERS	$0.00	D3	36%	$0.00	$1,923.75	$1,638.75	$0.00	$0.00	$0.00	$1,923.75
5	456-100-396	VERITY K2 CLIENT - 100 CC USERS	$0.00	D3	36%	$0.00	$7,290.00	$6,210.00	$0.00	$0.00	$0.00	$7,290.00
5	456-100-397	VERITY K2 CLIENT - 250 CC USERS	$0.00	D3	36%	$0.00	$17,212.50	$14,662.50	$0.00	$0.00	$0.00	$17,212.50
5	456-100-399	VERITY K2 CLIENT - 1000 CC USERS	$0.00	D3	36%	$0.00	$60,750.00	$51,750.00	$0.00	$0.00	$0.00	$60,750.00
5	456-100-400	VERITY K2 CLIENT - 2500 CC USERS	$0.00	D3	36%	$0.00	$141,750.00	$120,750.00	$0.00	$0.00	$0.00	$141,750.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-100-406	APPXTENDER WORKFLOW SERVER - 1 CC USERS	$0.00	D3	36%	$0.00	$216.00	$184.00	$0.00	$0.00	$0.00	$216.00
5	456-100-412	APPXTENDER WORKFLOW SVR - 2500 CC USERS	$0.00	D3	36%	$0.00	$270,000.00	$230,000.00	$0.00	$0.00	$0.00	$270,000.00
5	456-100-413	APPXTENDER WORKFLOW SVR - 5000 CC USERS	$0.00	D3	36%	$0.00	$432,000.00	$368,000.00	$0.00	$0.00	$0.00	$432,000.00
5	456-100-414	APPXTNDR DOCUMENT ROUTING-5 USERS	$0.00	D3	36%	$0.00	$168.75	$143.75	$0.00	$0.00	$0.00	$168.75
5	456-100-415	APPXTNDR DOCUMENT ROUTING-10 USERS	$0.00	D3	36%	$0.00	$324.00	$276.00	$0.00	$0.00	$0.00	$324.00
5	456-100-416	APPXTNDR DOCUMENT ROUTING-25 USERS	$0.00	D3	36%	$0.00	$783.00	$667.00	$0.00	$0.00	$0.00	$783.00
5	456-100-424	SAP FOR APPXTENDER=IA	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$0.00	$0.00	$0.00	$13,500.00
5	456-100-425	APPXTENDER IMAGE CAPTURE SERVER =IA	$500.00	D3	36%	$320.00	$135.00	$115.00	$0.00	$0.00	$0.00	$135.00
5	456-100-427	APPXTENDER OCR SERVER=IA	$0.00	D3	36%	$0.00	$540.00	$460.00	$0.00	$0.00	$0.00	$540.00
5	456-100-428	APPX PROINDEX FULL TEXT CLNT - 1 CC USER	$200.00	D3	36%	$128.00	$54.00	$46.00	$0.00	$0.00	$0.00	$54.00
5	456-100-429	APPX PROINDEX FULL TEXT CLNT - 5 CC USER	$950.00	D3	36%	$608.00	$256.50	$218.50	$0.00	$0.00	$0.00	$256.50
5	456-100-430	APPX PROINDEX FULL TEXT CLNT-10 CC USER	$0.00	D3	36%	$0.00	$502.20	$427.80	$0.00	$0.00	$0.00	$502.20
5	456-100-431	APPX PROINDEX FULL TEXT CLNT-25 CC USER	$4,500.00	D3	36%	$2,880.00	$1,215.00	$1,035.00	$0.00	$0.00	$0.00	$1,215.00
5	456-100-432	APPX PROINDEX FULL TEXT CLNT-50 CC USER	$0.00	D3	36%	$0.00	$2,376.00	$2,024.00	$0.00	$0.00	$0.00	$2,376.00
5	456-100-433	APPX PROINDEX FULL TEXT CLNT-75 CC USER	$0.00	D3	36%	$0.00	$3,483.00	$2,967.00	$0.00	$0.00	$0.00	$3,483.00
5	456-100-434	APPX PROINDEX FULL TEXT CLNT-100 CC USER	$17,000.00	D3	36%	$10,880.00	$4,590.00	$3,910.00	$0.00	$0.00	$0.00	$4,590.00
5	456-100-435	APPX PROINDEX FULL TEXT CLNT-250 CC USER	$40,000.00	D3	36%	$25,600.00	$10,800.00	$9,200.00	$0.00	$0.00	$0.00	$10,800.00
5	456-100-436	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-100-437	ADDITIONAL RECORDS MGR ADMIN CLIENT CONN	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-100-449	APPX WEB ACCESS .NET PAL - 10000 USERS	$0.00	D3	36%	$0.00	$405,000.00	$345,000.00	$0.00	$0.00	$0.00	$405,000.00
5	456-100-450	APPX WEB ACCESS .NET PAL - 25000 USERS	$0.00	D3	36%	$0.00	$945,000.00	$805,000.00	$0.00	$0.00	$0.00	$945,000.00
5	456-100-452	APPXTENDER WORKFLOW SERVER	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-100-453	APPXTENDER WORKFLOW PROCESS BUILDER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-100-485	HOMEBASE SE	$0.00	D3	36%	$0.00	$919.77	$839.79	$719.82	$0.00	$0.00	$919.77
5	456-100-493	DX FOR NAS - WINDOWS - DEDUPE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-494	DX FOR NAS - LINUX - DEDUPE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-495	DX FOR NAS - UNIX - DEDUPE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-496	VERITY K2 SERVER	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$0.00	$0.00	$0.00	$1,080.00
5	456-100-497	APPXTENDER PROINDEX FULL TEXT SERVER	$3,000.00	D3	36%	$1,920.00	$810.00	$690.00	$0.00	$0.00	$0.00	$810.00
5	456-100-581	DX WIN CAP UPGR FROM 0.1 TB TO 0.5 TB	$0.00	D3	36%	$0.00	$391.00	$357.00	$306.00	$0.00	$0.00	$391.00
5	456-100-582	DX WIN CAP UPGR FROM 0.5 TB TO 1 TB	$0.00	D3	36%	$0.00	$437.00	$399.00	$342.00	$0.00	$0.00	$437.00
5	456-100-583	DX WIN CAP UPGR FROM 1 TB TO 2 TB	$0.00	D3	36%	$0.00	$828.00	$756.00	$648.00	$0.00	$0.00	$828.00
5	456-100-584	DX WIN CAP UPGR FROM 2 TB TO 5 TB	$0.00	D3	36%	$0.00	$2,277.00	$2,079.00	$1,782.00	$0.00	$0.00	$2,277.00
5	456-100-585	DX WIN CAP UPGR FROM 5 TB TO 10 TB	$0.00	D3	36%	$0.00	$3,312.00	$3,024.00	$2,592.00	$0.00	$0.00	$3,312.00
5	456-100-586	DX WIN CAP UPGR FROM 10 TB TO 15 TB	$0.00	D3	36%	$0.00	$1,932.00	$1,764.00	$1,512.00	$0.00	$0.00	$1,932.00
5	456-100-587	DX WIN CAP UPGR FROM 15 TB TO 20 TB	$0.00	D3	36%	$0.00	$1,196.00	$1,092.00	$936.00	$0.00	$0.00	$1,196.00
5	456-100-588	DX WIN CAP UPGR FROM 20 TB TO 32 TB	$0.00	D3	36%	$0.00	$2,070.00	$1,890.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-100-589	DX WIN CAP UPGR FROM 32 TB TO 64 TB	$0.00	D3	36%	$0.00	$3,450.00	$3,150.00	$2,700.00	$0.00	$0.00	$3,450.00
5	456-100-590	DX WIN CAP UPGR FROM 64 TB TO 100 TB	$0.00	D3	36%	$0.00	$2,300.00	$2,100.00	$1,800.00	$0.00	$0.00	$2,300.00
5	456-100-598	DX FOR UX/LX CAP UPGR FROM 1 TB TO 2 TB	$0.00	D3	36%	$0.00	$1,472.00	$1,344.00	$1,152.00	$0.00	$0.00	$1,472.00
5	456-100-599	DX FOR UX/LX CAP UPGR FROM 2 TB TO 5 TB	$0.00	D3	36%	$0.00	$3,519.00	$3,213.00	$2,754.00	$0.00	$0.00	$3,519.00
5	456-100-600	DX FOR UX/LX CAP UPGR FROM 5 TB TO 10 TB	$0.00	D3	36%	$0.00	$4,577.00	$4,179.00	$3,582.00	$0.00	$0.00	$4,577.00
5	456-100-601	DX FOR UX/LX CAP UPGR FROM 10TB TO 15TB	$0.00	D3	36%	$0.00	$2,369.00	$2,163.00	$1,854.00	$0.00	$0.00	$2,369.00
5	456-100-602	DX FOR UX/LX CAP UPGR FROM 15TB TO 20TB	$0.00	D3	36%	$0.00	$1,472.00	$1,344.00	$1,152.00	$0.00	$0.00	$1,472.00
5	456-100-603	DX FOR UX/LX CAP UPGR FROM 20TB TO 32TB	$0.00	D3	36%	$0.00	$2,622.00	$2,394.00	$2,052.00	$0.00	$0.00	$2,622.00
5	456-100-604	DX FOR UX/LX CAP UPGR FROM 32TB TO 64TB	$0.00	D3	36%	$0.00	$4,623.00	$4,221.00	$3,618.00	$0.00	$0.00	$4,623.00
5	456-100-605	DX FOR UX/LX CAP UPGR FROM 64TB TO 100TB	$0.00	D3	36%	$0.00	$3,703.00	$3,381.00	$2,898.00	$0.00	$0.00	$3,703.00
5	456-100-607	DATA PROTECTION ADVISOR 0-50 CLNTS UPG	$0.00	D3	36%	$0.00	$2,001.00	$1,827.00	$0.00	$0.00	$0.00	$2,001.00
5	456-100-608	Data Protection Advisor UP TO 50 CLIENTS	$0.00	D3	36%	$0.00	$2,001.00	$1,827.00	$0.00	$0.00	$0.00	$2,001.00
5	456-100-609	DATA PROTECTION ADVISOR 0- 100 CLIENTS	$0.00	D3	36%	$0.00	$3,997.40	$3,649.80	$0.00	$0.00	$0.00	$3,997.40
5	456-100-610	DATA PROTECTION ADVISOR 0- 250 CLIENTS	$0.00	D3	36%	$0.00	$9,993.50	$9,124.50	$0.00	$0.00	$0.00	$9,993.50
5	456-100-611	DATA PROTECTION ADVISOR 0- 500 CLIENTS	$0.00	D3	36%	$0.00	$18,823.20	$17,186.40	$0.00	$0.00	$0.00	$18,823.20
5	456-100-612	DATA PROTECTION ADVISOR 0- 800 CLIENTS	$0.00	D3	36%	$0.00	$27,600.00	$25,200.00	$0.00	$0.00	$0.00	$27,600.00
5	456-100-613	DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	$0.00	D3	36%	$0.00	$34.50	$31.50	$0.00	$0.00	$0.00	$34.50
5	456-100-634	HOMEBASE SE NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-636	INA REPLISTOR AX4 VIRT WKGRP 2 ESX SVRS	$0.00	D3	36%	$0.00	$920.00	$840.00	$720.00	$0.00	$0.00	$920.00
5	456-100-645	CERNER MMF LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-647	HomeBase SE Base Package	$0.00	D3	36%	$0.00	$805.00	$735.00	$630.00	$0.00	$0.00	$805.00
5	456-100-648	HOMEBASE BMR ADDITIONAL AIX AGENT	$0.00	D3	36%	$0.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-100-649	HOMEBASE BMR ADDITIONAL HP/UX AGENT	$0.00	D3	36%	$0.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-100-650	HOMEBASE BMR ADDITIONAL SOLARIS AGENT	$0.00	D3	36%	$0.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-100-651	HOMEBASE BMR ADDITIONAL WINDOWS AGENT	$0.00	D3	36%	$0.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-100-652	HOMEBASE BMR ADDITIONAL SERVER	$0.00	D3	36%	$0.00	$345.00	$315.00	$270.00	$0.00	$0.00	$345.00
5	456-100-653	HOMEBASE BMR ADDITIONAL LINUX AGENT	$0.00	D3	36%	$0.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-100-654	AUTOSTART MOD FOR SQL2005 and 2008	$0.00	D3	36%	$0.00	$621.00	$567.00	$486.00	$0.00	$0.00	$621.00
5	456-100-662	HOMEBASE SE FS	$0.00	D3	36%	$0.00	$343.85	$313.95	$269.10	$0.00	$0.00	$343.85
5	456-100-663	DPA: single disk array	$0.00	D3	36%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-100-665	DPA: SINGLE DB SERVER	$0.00	D3	36%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-100-670	HOMEBASE SERVER FOR ESR	$0.00	D3	36%	$0.00	$1,150.00	$1,050.00	$900.00	$0.00	$0.00	$1,150.00
5	456-100-671	HOMEBASE PROXY SERVER FOR ESR	$0.00	D3	36%	$0.00	$228.85	$208.95	$179.10	$0.00	$0.00	$228.85
5	456-100-672	HB CLIENT: 1 CLIENT (IBM-SUNGARD ONLY)	$0.00	D3	36%	$0.00	$34.50	$31.50	$27.00	$0.00	$0.00	$34.50
5	456-100-673	HOMEBASE SERVER RECOVERY CLIENT QTY 5	$0.00	D3	36%	$0.00	$391.00	$357.00	$306.00	$0.00	$0.00	$391.00
5	456-100-674	HOMEBASE SERVER RECOVERY CLIENT QTY 25	$0.00	D3	36%	$0.00	$1,955.00	$1,785.00	$1,530.00	$0.00	$0.00	$1,955.00
5	456-100-675	HOMEBASE SERVER RECOVERY CLIENT QTY 100	$0.00	D3	36%	$0.00	$7,820.00	$7,140.00	$6,120.00	$0.00	$0.00	$7,820.00
5	456-100-677	APPXTNDR REGISTRATION ASSISTANT-1 USER	$0.00	D3	36%	$0.00	$270.00	$230.00	$0.00	$0.00	$0.00	$270.00
5	456-100-678	APPXTNDR REGISTRATION ASSISTANT-5 USER	$0.00	D3	36%	$0.00	$1,215.00	$1,035.00	$0.00	$0.00	$0.00	$1,215.00
5	456-100-679	APPXTNDR REGISTRATION ASSISTANT-25 USER	$0.00	D3	36%	$0.00	$5,062.50	$4,312.50	$0.00	$0.00	$0.00	$5,062.50
5	456-100-681	DISPATCHER CHK RDG US, 1.5M PPY PER CLNT	$0.00	D3	36%	$0.00	$4,590.00	$3,910.00	$3,230.00	$0.00	$0.00	$4,590.00
5	456-100-682	DISPATCHER CHK RDG US, 2.5M PPY PER CLNT	$0.00	D3	36%	$0.00	$7,290.00	$6,210.00	$5,130.00	$0.00	$0.00	$7,290.00
5	456-100-683	DISPATCHER CHK RDG US, 5M PPY PER CLNT	$0.00	D3	36%	$0.00	$14,310.00	$12,190.00	$10,070.00	$0.00	$0.00	$14,310.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-100-684	DISPATCHER CHK RDG US, 10M PPY PER CLNT	$0.00	D3	36%	$0.00	$28,890.00	$24,610.00	$20,330.00	$0.00	$0.00	$28,890.00
5	456-100-686	DISPATCHER CHK RDG FR, 1.5M PPY PER CLNT	$0.00	D3	36%	$0.00	$4,590.00	$3,910.00	$3,230.00	$0.00	$0.00	$4,590.00
5	456-100-687	DISPATCHER CHK RDG FR, 2.5M PPY PER CLNT	$0.00	D3	36%	$0.00	$7,290.00	$6,210.00	$5,130.00	$0.00	$0.00	$7,290.00
5	456-100-688	DISPATCHER CHK RDG FR, 5M PPY PER CLNT	$0.00	D3	36%	$0.00	$14,310.00	$12,190.00	$10,070.00	$0.00	$0.00	$14,310.00
5	456-100-689	DISPATCHER CHK RDG FR, 10M PPY PER CLNT	$0.00	D3	36%	$0.00	$28,890.00	$24,610.00	$20,330.00	$0.00	$0.00	$28,890.00
5	456-100-708	AUTOSTART MOD FOR ORA LINUX	$0.00	D3	36%	$0.00	$614.10	$560.70	$480.60	$0.00	$0.00	$614.10
5	456-100-709	AUTOSTART MOD FOR EXCH2K7	$0.00	D3	36%	$0.00	$621.00	$567.00	$486.00	$0.00	$0.00	$621.00
5	456-100-735	3 IMC MONITORS - BASE SERVER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-100-736	IMC MONITOR VOLUME PACK - + 100K PPY	$0.00	D3	36%	$0.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-100-737	IMC MONITOR VOLUME PACK - + 1M PPY	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-100-738	IMC MONITOR VOLUME PACK - + 10M PPY	$0.00	D3	36%	$0.00	$7,560.00	$6,440.00	$5,320.00	$0.00	$0.00	$7,560.00
5	456-100-749	MICROSOFT SHAREPOINT 2007 EXPORT - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-751	EMC APPLICATIONXTENDER EXPORT - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-755	FILENET P8 CONTENT MANAGER EXPORT - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-757	IBM CM ADVANCED FOR MULTIPLATFORM - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-765	GLOBAL360 (EISTREAM SW NT) - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-767	EMC DOCUMENTUM EXPORT - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-769	OPENTXT LIVELINK ADV EXPORT(V9-PRIOR)-NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-773	SAP ARCHIVE EXPORT AND CONNECT - NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-186	INPUTACCEL 5.X HANDPRINTOMR RECOG-CLTP	$0.00	D3	36%	$0.00	$648.00	$552.00	$456.00	$0.00	$0.00	$648.00
5	456-101-192	INPUTACCEL STANDARD SVR TEST/DEV SYSTEM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-193	INPUTACCEL ENT SVR-TEST/DEV SYSTEM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-194	INPUTACCELSTD TO ENTERPRISE SVR UGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-254	STANDALONE DPA LICENSE FOR DISK LIBRARY	$0.00	D3	36%	$0.00	$63.00	$54.00	$0.00	$0.00	$0.00	$63.00
5	456-101-268	HOMEBASE FOR ESR: AIX/SOLARIS-20 CLIENTS	$0.00	D3	36%	$0.00	$690.00	$630.00	$540.00	$0.00	$0.00	$690.00
5	456-101-269	HOMEBASE FOR ESR:WINDOWS -20 CLIENTS	$0.00	D3	36%	$0.00	$690.00	$630.00	$540.00	$0.00	$0.00	$690.00
5	456-101-270	HOMEBASE FOR ESR:REDHAT-LINUX-20 CLIENTS	$0.00	D3	36%	$0.00	$690.00	$630.00	$540.00	$0.00	$0.00	$690.00
5	456-101-271	PROMO: DPA 1TB AVAMAR CAP	$0.00	D3	36%	$0.00	$228.85	$208.95	$0.00	$0.00	$0.00	$228.85
5	456-101-298	INPUTACCEL STANDARD SVR-1M PPY-BDL ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-299	INPUTACCEL SCNPLUS MOD (STD)-BDL ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-510	INPUTACCEL ATTENDED CLIENT - BDL ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-512	INPUTACCEL REPORTS - BDL ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-513	DISPATCHER-IA BUNDLE +1M PPY - BDL ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-520	XPRESSION ENTERPRISE SRVR ADD 2 CORES=IA	$90,000.00	D3	36%	$57,600.00	$24,300.00	$20,700.00	$17,100.00	$0.00	$0.00	$24,300.00
5	456-101-525	XDESIGN CLIENT=UA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-526	XPRESSO FOR WORD CLIENT=UA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-529	XPRESSO FOR INDESIGN CLIENT=UA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-530	XPRESSO FOR DREAMWEAVER CLIENT=UA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-531	XPRESSO SERVER ADAPTER=IA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-532	XPRESSION COMPUSET ENABLEMENT=IA	$25,000.00	D3	36%	$16,000.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	456-101-533	COMPUSET AFP B-W EMITTER	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-534	COMPUSET CCF EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-535	COMPUSET COLOR COMPUSET	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-536	COMPUSET SERVER MAINFRAME ADD 500 MIPS	$0.00	D3	36%	$0.00	$16,200.00	$13,800.00	$11,400.00	$0.00	$0.00	$16,200.00
5	456-101-537	XPRESSION COMPUSET BRIDGE=IA	$200,000.00	D3	36%	$128,000.00	$54,000.00	$46,000.00	$38,000.00	$0.00	$0.00	$54,000.00
5	456-101-538	COMPUSET SERVER WINDOWS-UNIX ADD CPU	$0.00	D3	36%	$0.00	$8,100.00	$6,900.00	$5,700.00	$0.00	$0.00	$8,100.00
5	456-101-539	XPRESSION COMPUSET BRIDGE DEV-TEST=IA	$80,000.00	D3	36%	$51,200.00	$21,600.00	$18,400.00	$15,200.00	$0.00	$0.00	$21,600.00
5	456-101-540	COMPUSET METACODE B-W EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-541	COMPUSET OUTPUT PROCESSING	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-542	COMPUSET PCL B-W EMITTER	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-543	COMPUSET PDF COLOR EMITTER	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-544	COMPUSET POSTSCRIPT COLOR EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-545	COMPUSET VIPP EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-546	COMPUSET AFP COLOR EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-547	COMPUSET CALLABLE COMPUSET	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-548	COMPUSET COMPUSERIES II	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-549	COMPUSET COMPUVIEW NAVIGATOR V2	$0.00	D3	36%	$0.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-101-550	COMPUSET POSTSCRIPT B-W EMITTER	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-551	COMPUSET VPS EMITTER	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-552	DLS BATCH	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-553	DLS CLIENT	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-554	XPRESSO SERVER ADAPTER DEV-TEST=IA	$6,000.00	D3	36%	$3,840.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-555	XPRESSO SERVER ADAPTER RECOVERY=IA	$3,000.00	D3	36%	$1,920.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-556	DLS SERVER WINDOWS ADD CPU	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-557	DLS SERVER MAINFRAME ADD 500 MIPS	$0.00	D3	36%	$0.00	$21,600.00	$18,400.00	$15,200.00	$0.00	$0.00	$21,600.00
5	456-101-558	DLS ECOR	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	456-101-559	DLS COM	$0.00	D3	36%	$0.00	$8,100.00	$6,900.00	$5,700.00	$0.00	$0.00	$8,100.00
5	456-101-560	XPRESSION COMPUSET ENABLEMNT DEV-TEST=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-561	XPRESSION COMPUSET ENABLEMNT RECOVERY=IA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-562	DLS EXPRESS CLIENT	$0.00	D3	36%	$0.00	$337.50	$287.50	$237.50	$0.00	$0.00	$337.50
5	456-101-563	DLS EXPRESS COM	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-566	XPRESSION COMPUSET BRIDGE RECOVERY=IA	$40,000.00	D3	36%	$25,600.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-582	XPRESSFORMS USER=UA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-583	XPRESSFORMS UI SERVER=IA	$100,000.00	D3	36%	$64,000.00	$27,000.00	$23,000.00	$19,000.00	$0.00	$0.00	$27,000.00
5	456-101-598	DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	$0.00	D3	36%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-101-599	DPA MULTI-USE ASSMNT LIC-ALL OPT-12 MOS	$0.00	D3	36%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-101-600	PowerPath Hyper-V =IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-620	RM for SnapView on Windows License	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	456-101-621	RM for SnapView on Linux License	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	456-101-622	RM for SnapView on Unix License	$0.00	D3	36%	$0.00	$1,380.00	$0.00	$0.00	$0.00	$0.00	$1,380.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-623	RM for TimeFinder on Windows License	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-101-624	RM for TimeFinder on Linux License	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-101-625	RM for TimeFinder on Unix License	$0.00	D3	36%	$0.00	$1,840.00	$0.00	$0.00	$0.00	$0.00	$1,840.00
5	456-101-628	RM Server License=IA	$0.00	D3	36%	$0.00	$390.77	$0.00	$0.00	$0.00	$0.00	$390.77
5	456-101-629	RM for SANCopy on Windows License	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	456-101-630	RM for SANCopy on Linux License	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	456-101-631	RM for SANCopy on Unix License	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	456-101-632	RM for iSCSI Celerra on Windows 2 Licens	$0.00	D3	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	456-101-663	RM for RecoverPoint Windows	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	456-101-664	RM VMWARE Proxy Host License=IA	$0.00	D3	36%	$0.00	$2,443.75	$0.00	$0.00	$0.00	$0.00	$2,443.75
5	456-101-666	RM Agent License=ID	$0.00	D3	36%	$0.00	$859.97	$0.00	$0.00	$0.00	$0.00	$859.97
5	456-101-667	RM Agent License 15 + hosts	$0.00	D3	36%	$0.00	$664.47	$0.00	$0.00	$0.00	$0.00	$664.47
5	456-101-782	DPA: RA 1TB RECOVERPOINT CAPACITY	$0.00	D3	36%	$0.00	$184.00	$168.00	$0.00	$0.00	$0.00	$184.00
5	456-101-783	DPA: 1TB RECOVERPOINT SE CAPACITY	$0.00	D3	36%	$0.00	$112.70	$102.90	$0.00	$0.00	$0.00	$112.70
5	456-101-784	DPA: RA FOR CLARIION CX-120	$0.00	D3	36%	$0.00	$420.90	$384.30	$0.00	$0.00	$0.00	$420.90
5	456-101-785	DPA: RA FOR CLARIION CX-240	$0.00	D3	36%	$0.00	$970.60	$886.20	$0.00	$0.00	$0.00	$970.60
5	456-101-787	DPA: RA FOR CLARIION CX-960	$0.00	D3	36%	$0.00	$3,880.10	$3,542.70	$0.00	$0.00	$0.00	$3,880.10
5	456-101-788	DPA: REPLICATION ANALYSIS BASE SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-789	DPA: RA 1TB(0-14TB) RAW HI PERF	$0.00	D3	36%	$0.00	$158.70	$144.90	$0.00	$0.00	$0.00	$158.70
5	456-101-790	DPA: RA 1TB (15-25TB) RAW HI PERF	$0.00	D3	36%	$0.00	$149.50	$136.50	$0.00	$0.00	$0.00	$149.50
5	456-101-791	DPA: RA 1TB (26-40TB) HI PERF	$0.00	D3	36%	$0.00	$132.25	$120.75	$0.00	$0.00	$0.00	$132.25
5	456-101-792	DPA: RA 1TB (41-60TB) HI PERF	$0.00	D3	36%	$0.00	$119.60	$109.20	$0.00	$0.00	$0.00	$119.60
5	456-101-793	DPA: RA 1TB(61-100TB) HI PERF	$0.00	D3	36%	$0.00	$109.25	$99.75	$0.00	$0.00	$0.00	$109.25
5	456-101-794	DPA: RA 1TB(101-150TB) HI PERF	$0.00	D3	36%	$0.00	$97.75	$89.25	$0.00	$0.00	$0.00	$97.75
5	456-101-795	DPA: RA 1TB(151-250TB) HI PERF	$0.00	D3	36%	$0.00	$85.10	$77.70	$0.00	$0.00	$0.00	$85.10
5	456-101-796	DPA: RA 1TB(251-400TB) HI PERF	$0.00	D3	36%	$0.00	$73.60	$67.20	$0.00	$0.00	$0.00	$73.60
5	456-101-797	DPA: RA 1TB (401-600TB) HI PERF	$0.00	D3	36%	$0.00	$63.25	$57.75	$0.00	$0.00	$0.00	$63.25
5	456-101-798	DPA: RA 1TB (601-1000TB) HI PERF	$0.00	D3	36%	$0.00	$54.05	$49.35	$0.00	$0.00	$0.00	$54.05
5	456-101-799	DPA: RA 1TB (1001TB OR MORE) HI PERF	$0.00	D3	36%	$0.00	$47.15	$43.05	$0.00	$0.00	$0.00	$47.15
5	456-101-800	ILF XPRESSION ENTERPRISE SRVR ADD 2 CORE	$0.00	D3	36%	$0.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	456-101-801	INIT LIC FEE XRESPONSE SERVER	$0.00	D3	36%	$0.00	$3,375.00	$2,875.00	$2,375.00	$0.00	$0.00	$3,375.00
5	456-101-802	INIT LIC FEE XRESPONSE SERVER DEV-TEST	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-803	INIT LIC FEE XRESPONSE SERVER RECOVERY	$0.00	D3	36%	$0.00	$675.00	$575.00	$475.00	$0.00	$0.00	$675.00
5	456-101-804	INIT LIC FEE XRESPONSE USER	$0.00	D3	36%	$0.00	$81.00	$69.00	$57.00	$0.00	$0.00	$81.00
5	456-101-805	INIT LIC FEE XREVISE SERVER	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	456-101-806	INIT LIC FEE XREVISE SERVER DEV-TEST	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-807	INIT LIC FEE XREVISE SERVER RECOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-808	INIT LIC FEE XREVISE USER	$0.00	D3	36%	$0.00	$202.50	$172.50	$142.50	$0.00	$0.00	$202.50
5	456-101-809	INIT LIC FEE XDESIGN CLIENT	$0.00	D3	36%	$0.00	$1,012.50	$862.50	$712.50	$0.00	$0.00	$1,012.50
5	456-101-810	INIT LIC FEE XPRESSO FOR WORD CLIENT	$0.00	D3	36%	$0.00	$1,012.50	$862.50	$712.50	$0.00	$0.00	$1,012.50
5	456-101-811	INIT LIC FEE XPRESSO FOR INDESIGN CLIENT	$0.00	D3	36%	$0.00	$1,012.50	$862.50	$712.50	$0.00	$0.00	$1,012.50
5	456-101-812	ILF XPRESSO FOR DREAMWEAVER CLIENT	$0.00	D3	36%	$0.00	$1,012.50	$862.50	$712.50	$0.00	$0.00	$1,012.50
5	456-101-813	INIT LIC FEE XPRESSO SERVER ADAPTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-814	ILF XPRESSO SERVER ADAPTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-815	ILF XPRESSO SERVER ADAPTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-816	ILF XPRESSION COMPUSET ENABLEMENT	$0.00	D3	36%	$0.00	$3,375.00	$2,875.00	$2,375.00	$0.00	$0.00	$3,375.00
5	456-101-817	ILF XPRESSION COMPUSET ENABLEMNT DEVTEST	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-818	ILF XPRESSION COMPUSET ENABLEMNT RECOVRY	$0.00	D3	36%	$0.00	$675.00	$575.00	$475.00	$0.00	$0.00	$675.00
5	456-101-819	INIT LIC FEE XPRESSION COMPUSET BRIDGE	$0.00	D3	36%	$0.00	$27,000.00	$23,000.00	$19,000.00	$0.00	$0.00	$27,000.00
5	456-101-820	ILF XPRESSION COMPUSET BRIDGE DEV-TEST	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-821	ILF XPRESSION COMPUSET BRIDGE RECOVERY	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-822	INIT LIC FEE XPRESSFORMS UI SERVER	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	456-101-823	INIT LIC FEE XPRESSFORMS USER	$0.00	D3	36%	$0.00	$1,012.50	$862.50	$712.50	$0.00	$0.00	$1,012.50
5	456-101-824	INIT LIC FEE COMPUSET AFP B-W EMITTER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-825	INIT LIC FEE COMPUSET CCF EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-826	INIT LIC FEE COMPUSET COLOR COMPUSET	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-827	ILF COMPUSET SERVER WIN-UNIX ADD CPU	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-828	ILF COMPUSET SRVR MAINFRAME ADD 500MIPS	$0.00	D3	36%	$0.00	$8,100.00	$6,900.00	$5,700.00	$0.00	$0.00	$8,100.00
5	456-101-829	ILF COMPUSET METACODE B-W EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-830	INIT LIC FEE COMPUSET OUTPUT PROCESSING	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-831	INIT LIC FEE COMPUSET PCL B-W EMITTER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-832	INIT LIC FEE COMPUSET PDF COLOR EMITTER	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-833	ILF COMPUSET POSTSCRIPT COLOR EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-834	INIT LIC FEE COMPUSET VIPP EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-835	INIT LIC FEE COMPUSET AFP COLOR EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-836	INIT LIC FEE COMPUSET CALLABLE COMPUSET	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-837	INIT LIC FEE COMPUSET COMPUSERIES II	$0.00	D3	36%	$0.00	$675.00	$575.00	$475.00	$0.00	$0.00	$675.00
5	456-101-838	ILF COMPUSET COMPUVIEW NAVIGATOR V2	$0.00	D3	36%	$0.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	456-101-839	ILF COMPUSET POSTSCRIPT B-W EMITTER	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-101-840	INIT LIC FEE COMPUSET VPS EMITTER	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-841	INIT LIC FEE DLS BATCH	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-842	INIT LIC FEE DLS CLIENT	$0.00	D3	36%	$0.00	$675.00	$575.00	$475.00	$0.00	$0.00	$675.00
5	456-101-843	INIT LIC FEE DLS SERVER WINDOWS ADD CPU	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-844	ILF DLS SERVER MAINFRAME ADD 500MIPS	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-845	INIT LIC FEE DLS ECOR	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	456-101-846	INIT LIC FEE DLS COM	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$2,850.00	$0.00	$0.00	$4,050.00
5	456-101-847	INIT LIC FEE DLS EXPRESS CLIENT	$0.00	D3	36%	$0.00	$168.75	$143.75	$118.75	$0.00	$0.00	$168.75
5	456-101-848	INIT LIC FEE DLS EXPRESS COM	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-101-867	DPA: RA 1TB (0-14TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$79.58	$72.66	$0.00	$0.00	$0.00	$79.58
5	456-101-868	DPA: RA 1TB (15-25TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$74.75	$68.25	$0.00	$0.00	$0.00	$74.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-869	DPA: RA 1TB (26-40TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$65.55	$59.85	$0.00	$0.00	$0.00	$65.55
5	456-101-870	DPA: RA 1TB (41-60TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$59.80	$54.60	$0.00	$0.00	$0.00	$59.80
5	456-101-871	DPA: RA 1TB (61-100TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$55.20	$50.40	$0.00	$0.00	$0.00	$55.20
5	456-101-872	DPA: RA 1TB (101-150TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$49.45	$45.15	$0.00	$0.00	$0.00	$49.45
5	456-101-873	DPA: RA 1TB (151-250TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$42.55	$38.85	$0.00	$0.00	$0.00	$42.55
5	456-101-874	DPA: RA 1TB (251-400TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$36.80	$33.60	$0.00	$0.00	$0.00	$36.80
5	456-101-875	DPA: RA 1TB (401-600TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$32.20	$29.40	$0.00	$0.00	$0.00	$32.20
5	456-101-876	DPA VNX/File: VNX 5100, VNX 5300	$0.00	D3	36%	$0.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-101-878	DPA VNX/File: VNX 7500	$0.00	D3	36%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-101-886	COMPUSET AFP B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-887	COMPUSET AFP B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-888	COMPUSET AFP COLOR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-891	COMPUSET CALLABLE COMPUSET RECOVERY	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-892	COMPUSET CCF EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-893	COMPUSET CCF EMITTER RECOVERY	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-894	COMPUSET COLOR COMPUSET DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-895	COMPUSET COLOR COMPUSET RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-896	COMPUSET METACODE B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-897	COMPUSET METACODE B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-898	COMPUSET OUTPUT PROCESSING DEV-TEST	$0.00	D3	36%	$0.00	$4,320.00	$3,680.00	$3,040.00	$0.00	$0.00	$4,320.00
5	456-101-899	COMPUSET OUTPUT PROCESSING RECOVERY	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$1,520.00	$0.00	$0.00	$2,160.00
5	456-101-900	COMPUSET PCL B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-901	COMPUSET PCL B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-902	COMPUSET PDF COLOR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$1,520.00	$0.00	$0.00	$2,160.00
5	456-101-903	COMPUSET PDF COLOR EMITTER RECOVERY	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-904	COMPUSET POSTSCRIPT B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-905	COMPUSET POSTSCRIPT B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-906	COMPUSET POSTSCRIPT CLR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-907	COMPUSET POSTSCRIPT CLR EMITTER RECOVERY	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-908	COMPUSET VIPP EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-909	COMPUSET VIPP EMITTER RECOVERY	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-910	COMPUSET VPS EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-101-911	COMPUSET VPS EMITTER RECOVERY	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-912	DLS BATCH DEV-TEST	$0.00	D3	36%	$0.00	$4,320.00	$3,680.00	$3,040.00	$0.00	$0.00	$4,320.00
5	456-101-913	DLS BATCH RECOVERY	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$1,520.00	$0.00	$0.00	$2,160.00
5	456-101-914	XPRESSFORMS UI SERVER DEV-TEST=IA	$40,000.00	D3	36%	$25,600.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-101-915	XPRESSFORMS UI SERVER RECOVERY=IA	$20,000.00	D3	36%	$12,800.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-916	XPRESSFORMS USER DEV-TEST	$3,000.00	D3	36%	$1,920.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-917	XPRESSFORMS USER RECOVERY=UA	$1,500.00	D3	36%	$960.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-922	ILF COMPUSET AFP B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-923	ILF COMPUSET AFP B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$270.00	$230.00	$190.00	$0.00	$0.00	$270.00
5	456-101-924	ILF COMPUSET AFP COLOR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-925	ILF COMPUSET AFP COLOR EMITTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-926	ILF COMPUSET CALLABLE COMPUSET DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-927	ILF COMPUSET CALLABLE COMPUSET RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-928	ILF COMPUSET CCF EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-929	ILF COMPUSET CCF EMITTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-930	ILF COMPUSET COLOR COMPUSET DEV-TEST	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-931	ILF COMPUSET COLOR COMPUSET RECOVERY	$0.00	D3	36%	$0.00	$270.00	$230.00	$190.00	$0.00	$0.00	$270.00
5	456-101-932	ILF COMPUSET METACODE BW EMITTER DEVTEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-933	ILF COMPUSET METACODE BW EMITTER RECOVRY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-934	ILF COMPUSET OUTPUT PROCESSING DEV-TEST	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$1,520.00	$0.00	$0.00	$2,160.00
5	456-101-935	ILF COMPUSET OUTPUT PROCESSING RECOVERY	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-936	ILF COMPUSET PCL B-W EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-937	ILF COMPUSET PCL B-W EMITTER RECOVERY	$0.00	D3	36%	$0.00	$270.00	$230.00	$190.00	$0.00	$0.00	$270.00
5	456-101-938	ILF COMPUSET PDF COLOR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-939	ILF COMPUSET PDF COLOR EMITTER RECOVERY	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-940	ILF COMPUSET PS BW EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-101-941	ILF COMPUSET PS BW EMITTER RECOVERY	$0.00	D3	36%	$0.00	$270.00	$230.00	$190.00	$0.00	$0.00	$270.00
5	456-101-942	ILF COMPUSET PS COLOR EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-943	ILF COMPUSET PS COLOR EMITTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-944	ILF COMPUSET VIPP EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-945	ILF COMPUSET VIPP EMITTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-946	ILF COMPUSET VPS EMITTER DEV-TEST	$0.00	D3	36%	$0.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-101-947	ILF COMPUSET VPS EMITTER RECOVERY	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-948	INIT LIC FEE DLS BATCH DEV-TEST	$0.00	D3	36%	$0.00	$2,160.00	$1,840.00	$1,520.00	$0.00	$0.00	$2,160.00
5	456-101-949	INIT LIC FEE DLS BATCH RECOVERY	$0.00	D3	36%	$0.00	$1,080.00	$920.00	$760.00	$0.00	$0.00	$1,080.00
5	456-101-950	ILF XPRESSFORMS UI SERVER DEV-TEST	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$3,800.00	$0.00	$0.00	$5,400.00
5	456-101-951	ILF XPRESSFORMS UI SERVER RECOVERY	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	456-101-952	INIT LIC FEE XPRESSFORMS USER DEV-TEST	$0.00	D3	36%	$0.00	$405.00	$345.00	$285.00	$0.00	$0.00	$405.00
5	456-101-953	INIT LIC FEE XPRESSFORMS USER RECOVERY	$0.00	D3	36%	$0.00	$202.50	$172.50	$142.50	$0.00	$0.00	$202.50
5	456-101-954	INIT LIC FEE XRESPONSE USER DEV-TEST	$0.00	D3	36%	$0.00	$32.40	$27.60	$22.80	$0.00	$0.00	$32.40
5	456-101-955	INIT LIC FEE XRESPONSE USER RECOVERY	$0.00	D3	36%	$0.00	$16.20	$13.80	$11.40	$0.00	$0.00	$16.20
5	456-101-956	INIT LIC FEE XREVISE USER DEV-TEST	$0.00	D3	36%	$0.00	$81.00	$69.00	$57.00	$0.00	$0.00	$81.00
5	456-101-957	INIT LIC FEE XREVISE USER RECOVERY	$0.00	D3	36%	$0.00	$40.50	$34.50	$28.50	$0.00	$0.00	$40.50
5	456-101-960	XPPRESSION DCTM EDTN SRVR FOR 4 CORES=IA	$125,000.00	D3	36%	$80,000.00	$33,750.00	$28,750.00	$23,750.00	$0.00	$0.00	$33,750.00
5	456-101-961	XPRESSION DCTM EDITION DEV/TEST SRVR=IA	$50,000.00	D3	36%	$32,000.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	456-101-962	XPRESSION DCTM EDITION RECOVERY SRVR=IA	$25,000.00	D3	36%	$16,000.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	456-101-963	XPRESSION DCTM EDITION ADD 2 CORES=IA	$62,500.00	D3	36%	$40,000.00	$16,875.00	$14,375.00	$11,875.00	$0.00	$0.00	$16,875.00
5	456-101-970	DPA: RA 1TB (601-1000TB) HIGH DENSITY	$0.00	D3	36%	$0.00	$27.60	$25.20	$0.00	$0.00	$0.00	$27.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-971	DPA: RA 1TB (1001TB OR MORE)	$0.00	D3	36%	$0.00	$24.15	$22.05	$0.00	$0.00	$0.00	$24.15
5	456-101-972	DPA: RA 1TB (0-14TB) REPLICATED CAP	$0.00	D3	36%	$0.00	$427.80	$390.60	$0.00	$0.00	$0.00	$427.80
5	456-101-973	DPA: RA 1TB (15-25TB) REPLICATED CAP	$0.00	D3	36%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-101-974	DPA: RA 1TB (26-40TB) REPLICATED CAP	$0.00	D3	36%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-101-975	DPA:Replic. Analysis 1TB (41-60TB) Repl	$0.00	D3	36%	$0.00	$288.65	$263.55	$0.00	$0.00	$0.00	$288.65
5	456-101-976	DPA:Replic. Analysis 1TB (61-100TB) Repl	$0.00	D3	36%	$0.00	$266.80	$243.60	$0.00	$0.00	$0.00	$266.80
5	456-101-977	DPA: Replic. Analysis 1TB (101-150TB) Re	$0.00	D3	36%	$0.00	$239.20	$218.40	$0.00	$0.00	$0.00	$239.20
5	456-101-978	DPA: RA 1TB (151-250TB) REPLICATED CAP	$0.00	D3	36%	$0.00	$212.75	$194.25	$0.00	$0.00	$0.00	$212.75
5	456-101-979	DPA: RA 1TB (251-400TB) REPLICATED CAP	$0.00	D3	36%	$0.00	$186.30	$170.10	$0.00	$0.00	$0.00	$186.30
5	456-101-980	DPA: REPLIC. ANALYSIS 1TB (401 TO 600TB)	$0.00	D3	36%	$0.00	$163.30	$149.10	$0.00	$0.00	$0.00	$163.30
5	456-101-981	DPA: RA 1TB (601-1000TB)REPLICATED CAP	$0.00	D3	36%	$0.00	$143.75	$131.25	$0.00	$0.00	$0.00	$143.75
5	456-101-982	DPA: RA 1TB (1001TB PLUS)REPLICATED CAP	$0.00	D3	36%	$0.00	$126.50	$115.50	$0.00	$0.00	$0.00	$126.50
5	456-102-031	KAZCN CONCEPT MANAGER (PER TB)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-032	KAZCN EMC CENTERA (PER TB)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-033	LEGAL HOLD MANAGER FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$0.00	$0.00	$0.00	$13,500.00
5	456-102-034	KAZCN Laptop/Desktop (Per TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-035	KAZCN EMC DCTM (PER TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-036	CONCEPT MANAGER ROE 500GB S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-037	EMC CENTERA ROE 500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-038	KAZCN EMC CELERRA FLR (PER TB)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-039	KAZCN NETAPP SNAPLOCK (PER TB)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-040	KAZCN IBM LOTUS DOMINO (PER TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-041	KAZCN EMC SOURCEONE EM (PER TB)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-042	KAZCN NETAPP SNAPSHOTS (PER TB)	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-043	LT/DT ROE500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-044	EMC DCTM ROE 500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$0.00	$0.00	$0.00	$5,400.00
5	456-102-045	KAZCN MICROSOFT EXCH (PER TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-046	CELERRA FLR ROE 500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-047	LOTUS DOMINO ROE 500GB S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-048	S1 EM ROE 500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-049	KAZCN MICROSOFT SP (PER TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-092	INFOCTR ECS ROE LICENSE S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-093	INFOCTR FILE INT ROE LICENSE FOR S1	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-102-094	INFOCTR ECS NODE LICENSE S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-095	INFOCTR FILE INT NODE LICENSE FOR S1	$0.00	D3	36%	$0.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-102-096	MICROSOFT EXCH ROE500GB S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-097	MICROSOFT SP ROE 500GB S1 EDISCOVERY	$0.00	D3	36%	$0.00	$5,400.00	$4,600.00	$0.00	$0.00	$0.00	$5,400.00
5	456-102-098	KAZCN SYMANTEC EV (PER TB)	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-102-099	SYMANTEC EV ROE 500GB S1 EDISCOVERY	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-102-217	ECS SW (PER TB) FOR SOURCEONE EDISCOVERY	$0.00	D3	36%	$0.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-102-218	FILE INT TO ECS UPGRADE FOR S1 KAZEON	$0.00	D3	36%	$0.00	$38,340.00	$32,660.00	$0.00	$0.00	$0.00	$38,340.00
5	456-102-219	AUTOSTART MOD FOR EXCH2010	$0.00	D3	36%	$0.00	$621.00	$567.00	$486.00	$0.00	$0.00	$621.00
5	456-102-251	RM Server - RP/SE Adv Prot	$0.00	D3	36%	$0.00	$283.36	$0.00	$0.00	$0.00	$0.00	$283.36
5	456-102-252	RM Agent - RP/SE Adv Prot	$0.00	D3	36%	$0.00	$623.53	$0.00	$0.00	$0.00	$0.00	$623.53
5	456-102-253	RM for VMware Datastore - RP/SE Adv Prot	$0.00	D3	36%	$0.00	$1,771.69	$0.00	$0.00	$0.00	$0.00	$1,771.69
5	456-102-256	CAPTIVA STANDARD SERVER 100K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-257	CAPTIVA ENTERPRISE SERVER 1M PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-258	CAPTIVASTD SVR + ADV RECOG 100K PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-259	CAPTIVA ENTPRS SVR + ADV RECOG 1M PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-260	CAPTIVA STANDARD SERVER TEST/DRS 10K PPY	$0.00	D3	36%	$0.00	$294.30	$250.70	$207.10	$0.00	$0.00	$294.30
5	456-102-261	Captiva Enterpr Server Test/DRS 100K PPY	$0.00	D3	36%	$0.00	$4,944.24	$4,211.76	$3,479.28	$0.00	$0.00	$4,944.24
5	456-102-262	Captiva StdSrvr+AdvRecg Test/DRS 10K PPY	$0.00	D3	36%	$0.00	$706.32	$601.68	$497.04	$0.00	$0.00	$706.32
5	456-102-263	Captiva EntSrvr+AdvRecg Test/DRS 100KPPY	$0.00	D3	36%	$0.00	$9,064.44	$7,721.56	$6,378.68	$0.00	$0.00	$9,064.44
5	456-102-264	CAPTIVA SERVER VOLUME +100K PPY=PA	$1,499.00	D3	36%	$959.36	$404.73	$344.77	$284.81	$0.00	$0.00	$404.73
5	456-102-265	CAPTIVA SERVER VOL+ADV RECOG+100K PPY=PA	$5,276.00	D3	36%	$3,376.64	$1,424.52	$1,213.48	$1,002.44	$0.00	$0.00	$1,424.52
5	456-102-266	CAPTIVA ADV RECOG VOLUME +100K PPY=PA	$4,197.00	D3	36%	$2,686.08	$1,133.19	$965.31	$797.43	$0.00	$0.00	$1,133.19
5	456-102-271	CAPTIVA REPORTS	$8,175.00	D3	36%	$5,232.00	$2,207.25	$1,880.25	$1,553.25	$0.00	$0.00	$2,207.25
5	456-102-272	Captiva Software Developers Kit=UB	$16,350.00	D3	36%	$10,464.00	$4,414.50	$3,760.50	$3,106.50	$0.00	$0.00	$4,414.50
5	456-102-273	Captiva ScanPlus Module (Standard)=UB	$1,090.00	D3	36%	$697.60	$294.30	$250.70	$207.10	$0.00	$0.00	$294.30
5	456-102-274	Captiva ScanPlus Module (Premium)=UB	$6,540.00	D3	36%	$4,185.60	$1,765.80	$1,504.20	$1,242.60	$0.00	$0.00	$1,765.80
5	456-102-275	Captiva Attended Client=UB	$3,500.00	D3	36%	$2,240.00	$945.00	$805.00	$665.00	$0.00	$0.00	$945.00
5	456-102-276	CAPTIVA EINPUT ATTENDED CLIENT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-278	Captiva Export for EMC=IA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-102-279	Captiva Export for EMC - NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-280	Captiva Export for IBM + FileNet=IA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-102-281	Captiva Export for IBM + FileNet - NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-282	Captiva Export for SharePoint=IA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-102-283	Captiva Export for SharePoint - NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-284	Captiva Export for GLOBAL360=IA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-102-285	Captiva Export for GLOBAL360 - NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-286	Captiva Export for OPENTEXT LIVELINK=IA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-102-287	Captiva Export for OPNTXT LIVELINK NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-288	Captiva Export for SAP Arch and AP=IA	$10,900.00	D3	36%	$6,976.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	456-102-289	Captiva Export for SAP Archive - NC=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-290	Captiva East Euro / APAC OCR, per CL=MA	$12,426.00	D3	36%	$7,952.64	$3,355.02	$2,857.98	$2,360.94	$0.00	$0.00	$3,355.02
5	456-102-296	Captiva Check ReadingUS 100KPPY perCL=PA	$2,800.00	D3	36%	$1,792.00	$756.00	$644.00	$532.00	$0.00	$0.00	$756.00
5	456-102-297	Captiva Check ReadingFR 100KPPY perCL=PA	$2,800.00	D3	36%	$1,792.00	$756.00	$644.00	$532.00	$0.00	$0.00	$756.00
5	456-102-301	CAPTIVA FORMWARE STARTER BUNDLE	$45,000.00	D3	36%	$28,800.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	456-102-302	CAPTIVA FMWR OCR BUNDLE 1M CPD 25 CPS	$12,100.00	D3	36%	$7,744.00	$3,267.00	$2,783.00	$2,299.00	$0.00	$0.00	$3,267.00
5	456-102-303	CAPTIVA FMWR OCR BUNDLE 3M CPD 100 CPS	$36,300.00	D3	36%	$23,232.00	$9,801.00	$8,349.00	$6,897.00	$0.00	$0.00	$9,801.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-304	CAPTIVA FMWR OCR BUNDLE ULTD CPD 250 CPS	$72,600.00	D3	36%	$46,464.00	$19,602.00	$16,698.00	$13,794.00	$0.00	$0.00	$19,602.00
5	456-102-305	CAPTIVA FORMWARE ATTENDED CLIENT	$2,200.00	D3	36%	$1,408.00	$594.00	$506.00	$418.00	$0.00	$0.00	$594.00
5	456-102-306	CAPTIVA FORMWARE CLAIMPK ATTENDED CLIENT	$2,200.00	D3	36%	$1,408.00	$594.00	$506.00	$418.00	$0.00	$0.00	$594.00
5	456-102-307	AppXtender Web Public Access 5 CC Pk=UB	$1,750.00	D3	36%	$1,120.00	$472.50	$402.50	$0.00	$0.00	$0.00	$472.50
5	456-102-308	APPX WEB PUBLIC ACCESS - 25 CC USER PK	$8,750.00	D3	36%	$5,600.00	$2,362.50	$2,012.50	$0.00	$0.00	$0.00	$2,362.50
5	456-102-309	APPX WEB PUBLIC ACCESS - 75 CC USER PK	$26,250.00	D3	36%	$16,800.00	$7,087.50	$6,037.50	$0.00	$0.00	$0.00	$7,087.50
5	456-102-310	AppXtender Workflow Mgr 5 CC Usr Pk=UB	$5,500.00	D3	36%	$3,520.00	$1,485.00	$1,265.00	$0.00	$0.00	$0.00	$1,485.00
5	456-102-311	APPXTENDER WORKFLOW MGR - 25 CC USER PK	$27,500.00	D3	36%	$17,600.00	$7,425.00	$6,325.00	$0.00	$0.00	$0.00	$7,425.00
5	456-102-312	APPXTENDER WORKFLOW MGR - 75 CC USER PK	$82,500.00	D3	36%	$52,800.00	$22,275.00	$18,975.00	$0.00	$0.00	$0.00	$22,275.00
5	456-102-313	AppXtender Workflow Manager - Forms=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-102-314	AppXtender Workflow Manager Server=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-102-315	IRM for AppXtender Server=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-102-316	IRM for AppXtender 5 CC Usr Pk=UB	$750.00	D3	36%	$480.00	$202.50	$172.50	$0.00	$0.00	$0.00	$202.50
5	456-102-317	IRM-APPXTENDER CC USER - 25 CC USER PK	$3,750.00	D3	36%	$2,400.00	$1,012.50	$862.50	$0.00	$0.00	$0.00	$1,012.50
5	456-102-318	IRM-APPXTENDER CC USER - 75 CC USER PK	$11,250.00	D3	36%	$7,200.00	$3,037.50	$2,587.50	$0.00	$0.00	$0.00	$3,037.50
5	456-102-319	APPXTENDER SDK, CDK AND WEB SERVICES KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-320	AppXtender Image Enhancer=IA	$100.00	D3	36%	$64.00	$27.00	$23.00	$0.00	$0.00	$0.00	$27.00
5	456-102-367	CAPTIVA SCANPLUS MODULE (STANDARD) NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-368	CAPTIVA ATTENDED CLIENT NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-369	CAPTIVA SOFTWARE DEVELOPERS KIT NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-370	CAPT ENTPRS SVRADV RCG TESTDRS 100KPPYNC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-371	CAPTIVA ENTPRS SVR TST/DRS 100K PPY NC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-372	BUSINESS ACTIVITY MONITOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-373	PROCESS INTEGRATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-374	DOCUMENTUM DOCUMENT IMAGE SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-375	PROCESS ENGINE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-376	TASKSPACE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-399	ADMINISTRATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-401	COMPOSER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-402	CONNECTOR FOR NETWORK APPLIANCE SNAPLOCK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-403	CONTENT SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-404	CONTENT SERVICES FOR EMC CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-407	DOCUMENT TRANSFORMATION SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-408	DOCUMENTUM APPLICATION CONNECTORS SDK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-409	DCTM BRANCH OFFICE CACHING SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-410	DOCUMENTUM CONTENT INTELLIGENCE SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-412	DOCUMENTUM CONTENT STORAGE SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-413	DOCUMENTUM DYNAMIC DELIVERY SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-417	DOCUMENTUM IRM SDK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-418	DOCUMENTUM IRM SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-420	DOCUMENTUM XDB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-429	HIGH-VOLUME SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-444	PROCESS ANALYZER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-445	PROCESS NAVIGATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-446	PROCESS SIMULATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-468	PROCESS BUILDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-469	FORMS BUILDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-482	IRM-SB DOCUMENTUM IRM EXNET SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-483	FEDERATED SEARCH SERVICES SDK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-484	FEDERATED SEARCH ADAPTERS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-485	DOCUMENTUM TRUSTED CONTENT SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-486	DOCUMENTUM CUSTOM CLIENT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-502	DOCUMENTUM WEBTOP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-509	ADOBE LIVECYCLE READER EXTENSIONS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-512	DOCUMENTUM PDF ANNOTATION SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-067	DOCUMENTATION FOR DOCUMENTUM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-073	DOCUMENTUM FTP SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-074	MY DOCUMENTUM FOR THE DESKTOP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-075	MEDIA WORKSPACE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-099	ADVANCED DOCUMENT TRANSFORMATION SVRICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-109	DOCUMENTUM MEDIA TRANSFORMATION SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-119	AUDIO/VIDEO TRANSFORMATION SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-129	TELESTREAM FLIPFACTORY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-136	DOCUMENTUM CONTENT SERVICES FOR SAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-142	DOCUMENTUM FTP SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-143	DOCUMENTUM WEBDAV SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-157	MY DOCUMENTUM FOR MICROSOFT SHAREPOINT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-162	DOCUMENTUM WEBTOP - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-186	DOCUMENTUM THUMBNAIL SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-187	BUSINESS ACTIVITY MONITOR - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-188	PROCESS INTEGRATOR - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-189	DCTM DOCUMENT IMAGE SVRICES-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-190	PROCESS ENGINE - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-191	TASKSPACE - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-207	ADMINISTRATOR - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-208	APPLICATION CONNECTORS SDK - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-211	COMPOSER - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-212	CONTENT INTELLIGENCE SVRICES-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-214	CONTENT SERVER - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-223	DCTM FEDERATED SEARCH SVCS-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-103-224	DCTM WEB DEVELOPMENT KIT - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-225	CONTENT SVRICES-EMC CENTERA-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-226	BRANCH OFFICE CACHING SVCS-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-227	DCTM CONTENT STORAGE SVRICES-APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-228	CONNECTR-NETWORKAPLNCE SNAPLOCK-APPSPEC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-229	HIGH-VOLUME SERVER - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-233	CSTG + MYD DOCUMENTUM CS FOR SAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-234	CSTG+MYD DCTM FILE SHARE SVCS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-235	CSTG + MYD DOCUMENTUM FTP SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-236	CSTG + MYD DOCUMENTUM WEBDAV SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-238	CSTG + MYD FOR MICROSOFT OUTLOOK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-255	CSTG + MYD FOR MICROSOFT SHAREPOINT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-260	CSTG + MYD REP SERVICES FOR SHAREPOINT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-262	DCTM REPOSITORY SERVICES FOR SHAREPOINT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-263	DOCUMENTUM PROCESS SERVICES FOR SAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-326	DCTM THUMBNAIL SVR - APPSPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-327	XCP-UG BUSINESS ACTIVITY MONITOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-328	XCP-UG PROCESS INTEGRATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-329	XCP-UG DCTM DOCUMENT IMAGE SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-330	XCP-UG PROCESS ENGINE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-331	XCP-UG TASKSPACE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-347	PLT-UG ADMINISTRATOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-348	PLT-UG DCTM APPLICATION CONNECTORS SDK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-351	PLT-UG COMPOSER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-352	PLT-UG DCTM CONTENT INTELLIGENCE SVCS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-354	PLT-UG CONTENT SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-363	PLT-UG DCTM FEDERATED SEARCH SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-364	PLT-UG DOCUMENTUM WEB DEVELOPMENT KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-365	PLT-UG CONTENT SERVICES FOR EMC CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-366	PLT-UG DOCUMENTUM THUMBNAIL SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-368	PLT-UG DCTM BRANCH OFFICE CACHING SVCS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-369	PLT-UG DCTM CONTENT STORAGE SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-370	PLT-UG CONNECTOR-NWRK APPLNCE SNAPLOCK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-371	PLT-UG HIGH-VOLUME SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-388	WT-UG DOCUMENTUM WEBTOP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-630	DPA RA Upg:CX4-120 to CX4-960	$0.00	D3	36%	$0.00	$3,459.20	$0.00	$0.00	$0.00	$0.00	$3,459.20
5	456-103-632	DPA RA UPG:CX4-240 TO CX4-960	$0.00	D3	36%	$0.00	$2,909.50	$0.00	$0.00	$0.00	$0.00	$2,909.50
5	456-103-633	DPA RA UPG:CX4-480 TO CX4-960	$0.00	D3	36%	$0.00	$1,938.90	$0.00	$0.00	$0.00	$0.00	$1,938.90
5	456-103-643	VNX/CLARIION HOST ENCRYPTION FOR WINDOWS	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-644	POWERPATH PPE-LNX	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-645	POWERPATH PPE-SOL	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-646	POWERPATH PPE-WIN	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-657	POWERPATH PME-HC-BDL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-662	DCTM Digital Asset Manager LP-TR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-717	Captiva Adv. Recog Prod Auto Learning=IA	$2,725.00	D3	36%	$1,744.00	$735.75	$626.75	$517.75	$0.00	$0.00	$735.75
5	456-103-739	DOCUMENTUM XML STORE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-740	DOCUMENTUM XML DIFF ENGINE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-741	Greenplum DCA DB Client and Server SW	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-753	MOBILE SERVER FOR DOCUMENTUM=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-797	DOCUMENTUM XCP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-884	CAPTIVA CLOUD CAPTURE TOOLKIT=UA	$1,630.00	D3	36%	$1,043.20	$0.00	$0.00	$995.00	$0.00	$0.00	$0.00
5	456-104-088	DOCUMENTUM D2 ADV PUB SVS ECTD	$0.00	D3	36%	$0.00	$27,000.00	$23,000.00	$0.00	$0.00	$0.00	$27,000.00
5	456-104-089	Documentum D2 eCTD Viewer 1-50	$50.00	D3	36%	$32.00	$13.50	$11.50	$0.00	$0.00	$0.00	$13.50
5	456-104-244	AppXtender Connector – 5 CC Users=UB	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-104-245	APPXTENDER CONNECTOR - 25 CC USERS	$12,500.00	D3	36%	$8,000.00	$3,375.00	$2,875.00	$0.00	$0.00	$0.00	$3,375.00
5	456-104-246	APPXTENDER CONNECTOR -75 CC USERS	$37,500.00	D3	36%	$24,000.00	$10,125.00	$8,625.00	$0.00	$0.00	$0.00	$10,125.00
5	456-104-273	DOCUMENTUM XCP DESIGNER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-275	SW (PER TB) FOR FI ENTERPRISE	$0.00	D3	36%	$0.00	$5,940.00	$5,060.00	$0.00	$0.00	$0.00	$5,940.00
5	456-104-276	INFOCTR NODE LICENSE FOR FI ENTERPRISE	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-104-277	FI TO FIE UPGRADE	$0.00	D3	36%	$0.00	$24,840.00	$21,160.00	$0.00	$0.00	$0.00	$24,840.00
5	456-104-278	FIE TO ECS UPGRADE	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-104-330	INTERACTIVE EDITOR SERVER=IA	$50,000.00	D3	36%	$32,000.00	$13,500.00	$11,500.00	$0.00	$0.00	$0.00	$13,500.00
5	456-104-331	INTERACTIVE EDITOR USER=UA	$400.00	D3	36%	$256.00	$108.00	$92.00	$0.00	$0.00	$0.00	$108.00
5	456-104-359	DOCUMENTUM PLATFORM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-360	DOCUMENTUM PLATFORM UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-361	DOCUMENTUM PLATFORM APP SPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-362	DOCUMENTUM XCP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-363	DOCUMENTUM XCP UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-364	DOCUMENTUM XCP APP SPECIFIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-406	KAZCN CONCEPT MANAGER (PER TB)=CA	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-104-411	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-104-437	FI TO FIE UPGRADE=IA	$92,000.00	D3	36%	$58,880.00	$24,840.00	$21,160.00	$0.00	$0.00	$0.00	$24,840.00
5	456-104-495	RP/CL LOC REP CAP (0-14 TB)= CA	$4,700.00	D3	36%	$3,008.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	456-104-496	RP/CL LOC REP CAP (15-25 TB) =CA	$3,595.00	D3	36%	$2,300.80	$647.10	$0.00	$0.00	$0.00	$0.00	$647.10
5	456-104-497	RP/CL LOC REP CAP (26-40 TB) = CA	$3,330.00	D3	36%	$2,131.20	$599.40	$0.00	$0.00	$0.00	$0.00	$599.40
5	456-104-498	RP/CL LOC REP CAP (41-60 TB) =CA	$2,820.00	D3	36%	$1,804.80	$507.60	$0.00	$0.00	$0.00	$0.00	$507.60
5	456-104-499	RP/CL LOC REP CAP (61-100 TB) =CA	$2,640.00	D3	36%	$1,689.60	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-104-500	RP/CL LOC REP CAP (101-150 TB) =CA	$2,400.00	D3	36%	$1,536.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	456-104-501	RP/CL LOC REP CAP (151-250 TB) =CA	$2,255.00	D3	36%	$1,443.20	$405.90	$0.00	$0.00	$0.00	$0.00	$405.90
5	456-104-502	RP/CL LOC REP CAP (251-400 TB) =CA	$2,100.00	D3	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-503	RP/CL LOC REP CAP (401-600 TB) =CA	$1,840.00	D3	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-104-504	RP/CL LOC REP CAP (601-1000TB) =CA	$1,545.00	D3	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-104-505	RP/CL LOC REP CAP (1001TB+) =CA	$1,175.00	D3	36%	$752.00	$211.50	$0.00	$0.00	$0.00	$0.00	$211.50
5	456-104-506	RP/CL REM REP CAP (0-14 TB) =CA	$4,700.00	D3	36%	$3,008.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	456-104-507	RP/CL REM REP CAP (15-25 TB) =CA	$3,595.00	D3	36%	$2,300.80	$647.10	$0.00	$0.00	$0.00	$0.00	$647.10
5	456-104-508	RP/CL REM REP CAP (26-40 TB) =CA	$3,330.00	D3	36%	$2,131.20	$599.40	$0.00	$0.00	$0.00	$0.00	$599.40
5	456-104-509	RP/CL REM REP CAP (41-60 TB) =CA	$2,820.00	D3	36%	$1,804.80	$507.60	$0.00	$0.00	$0.00	$0.00	$507.60
5	456-104-510	RP/CL REM REP CAP (61-100 TB) =CA	$2,640.00	D3	36%	$1,689.60	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-104-511	RP/CL REM REP CAP (101-150 TB) =CA	$2,400.00	D3	36%	$1,536.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	456-104-512	RP/CL REM REP CAP (151-250 TB) =CA	$2,255.00	D3	36%	$1,443.20	$405.90	$0.00	$0.00	$0.00	$0.00	$405.90
5	456-104-513	RP/CL REM REP CAP (251-400 TB) =CA	$2,100.00	D3	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-104-514	RP/CL REM REP CAP (401-600 TB) =CA	$1,840.00	D3	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-104-515	RP/CL REM REP CAP (601-1000TB) =CA	$1,545.00	D3	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-104-516	RP/CL REM REP CAP (1001TB+) =CA	$1,175.00	D3	36%	$752.00	$211.50	$0.00	$0.00	$0.00	$0.00	$211.50
5	456-104-751	DISKXTENDER_FOR_WINDOWS_100GB=CA	$0.00	D3	36%	$0.00	$206.77	$188.79	$161.82	$0.00	$0.00	$206.77
5	456-104-752	DISKXTENDER_FOR_WINDOWS_500GB=CA	$0.00	D3	36%	$0.00	$598.00	$546.00	$468.00	$0.00	$0.00	$598.00
5	456-104-753	DISKXTENDER_FOR_WINDOWS_1TB=CA	$0.00	D3	36%	$0.00	$1,034.77	$944.79	$809.82	$0.00	$0.00	$1,034.77
5	456-104-754	DISKXTENDER_FOR_WINDOWS_2TB=CA	$0.00	D3	36%	$0.00	$1,862.77	$1,700.79	$1,457.82	$0.00	$0.00	$1,862.77
5	456-104-755	DISKXTENDER_FOR_WINDOWS_5TB=CA	$0.00	D3	36%	$0.00	$4,139.77	$3,779.79	$3,239.82	$0.00	$0.00	$4,139.77
5	456-104-756	DISKXTENDER_FOR_WINDOWS_10TB=CA	$0.00	D3	36%	$0.00	$7,451.77	$6,803.79	$5,831.82	$0.00	$0.00	$7,451.77
5	456-104-757	DISKXTENDER_FOR_WINDOWS_15TB=CA	$0.00	D3	36%	$0.00	$9,383.77	$8,567.79	$7,343.82	$0.00	$0.00	$9,383.77
5	456-104-758	DISKXTENDER_FOR_WINDOWS_20TB=CA	$0.00	D3	36%	$0.00	$10,580.00	$9,660.00	$8,280.00	$0.00	$0.00	$10,580.00
5	456-104-759	DISKXTENDER_FOR_WINDOWS_32TB=CA	$0.00	D3	36%	$0.00	$12,650.00	$11,550.00	$9,900.00	$0.00	$0.00	$12,650.00
5	456-104-760	DISKXTENDER_FOR_WINDOWS_64TB=CA	$0.00	D3	36%	$0.00	$16,100.00	$14,700.00	$12,600.00	$0.00	$0.00	$16,100.00
5	456-104-761	DISKXTENDER_FOR_WINDOWS_100TB=CA	$0.00	D3	36%	$0.00	$18,400.00	$16,800.00	$14,400.00	$0.00	$0.00	$18,400.00
5	456-104-762	DISKXTENDER_FOR_WINDOWS_200TB=CA	$0.00	D3	36%	$0.00	$23,482.77	$21,440.79	$18,377.82	$0.00	$0.00	$23,482.77
5	456-104-763	DISKXTENDER_FOR_WINDOWS_300TB=CA	$0.00	D3	36%	$0.00	$27,139.77	$24,779.79	$21,239.82	$0.00	$0.00	$27,139.77
5	456-104-764	DISKXTENDER_FOR_WINDOWS_400TB=CA	$0.00	D3	36%	$0.00	$27,967.77	$25,535.79	$21,887.82	$0.00	$0.00	$27,967.77
5	456-104-765	DISKXTENDER_FOR_WINDOWS_500TB=CA	$0.00	D3	36%	$0.00	$32,866.77	$30,008.79	$25,721.82	$0.00	$0.00	$32,866.77
5	456-104-766	DISKXTENDER_FOR_WINDOWS_600TB=CA	$0.00	D3	36%	$0.00	$36,523.77	$33,347.79	$28,583.82	$0.00	$0.00	$36,523.77
5	456-104-767	DISKXTENDER_FOR_WINDOWS_700TB=CA	$0.00	D3	36%	$0.00	$43,032.77	$39,290.79	$33,677.82	$0.00	$0.00	$43,032.77
5	456-104-768	DISKXTENDER_FOR_WINDOWS_800TB=CA	$0.00	D3	36%	$0.00	$45,654.77	$41,684.79	$35,729.82	$0.00	$0.00	$45,654.77
5	456-104-769	DISKXTENDER_FOR_WINDOWS_900TB=CA	$0.00	D3	36%	$0.00	$48,253.77	$44,057.79	$37,763.82	$0.00	$0.00	$48,253.77
5	456-104-770	DISKXTENDER_FOR_WINDOWS_1PB=CA	$0.00	D3	36%	$0.00	$52,163.77	$47,627.79	$40,823.82	$0.00	$0.00	$52,163.77
5	456-104-771	DX_WIN_UPGR_0.1TB_TO_0.5TB=CA	$0.00	D3	36%	$0.00	$391.00	$357.00	$306.00	$0.00	$0.00	$391.00
5	456-104-772	DX_WIN_UPGR_0.5TB_TO_1TB=CA	$0.00	D3	36%	$0.00	$437.00	$399.00	$342.00	$0.00	$0.00	$437.00
5	456-104-773	DX_WIN_UPGR_1TB_TO_2TB=CA	$0.00	D3	36%	$0.00	$828.00	$756.00	$648.00	$0.00	$0.00	$828.00
5	456-104-774	DX_WIN_UPGR_2TB_TO_ 5TB=CA	$0.00	D3	36%	$0.00	$2,277.00	$2,079.00	$1,782.00	$0.00	$0.00	$2,277.00
5	456-104-775	DX_WIN_UPGR_5TB_TO_10TB=CA	$0.00	D3	36%	$0.00	$3,312.00	$3,024.00	$2,592.00	$0.00	$0.00	$3,312.00
5	456-104-776	DX_WIN_UPGR_10TB_TO_15TB=CA	$0.00	D3	36%	$0.00	$1,932.00	$1,764.00	$1,512.00	$0.00	$0.00	$1,932.00
5	456-104-777	DX_WIN_UPGR_15TB_TO_20TB=CA	$0.00	D3	36%	$0.00	$1,196.00	$1,092.00	$936.00	$0.00	$0.00	$1,196.00
5	456-104-778	DX_WIN_UPGR_20TB_TO_32TB=CA	$0.00	D3	36%	$0.00	$2,070.00	$1,890.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-104-779	DX_WIN_UPGR_32TB_TO_64TB=CA	$0.00	D3	36%	$0.00	$3,450.00	$3,150.00	$2,700.00	$0.00	$0.00	$3,450.00
5	456-104-780	DX_WIN_UPGR_64TB_TO_100TB=CA	$0.00	D3	36%	$0.00	$2,300.00	$2,100.00	$1,800.00	$0.00	$0.00	$2,300.00
5	456-104-781	DX_WIN_FSM_SERVER=IA	$0.00	D3	36%	$0.00	$1,310.77	$1,196.79	$1,025.82	$0.00	$0.00	$1,310.77
5	456-104-782	DX_WIN_FSM_CLUSTER=IA	$0.00	D3	36%	$0.00	$666.77	$608.79	$521.82	$0.00	$0.00	$666.77
5	456-104-783	DX_WINDOWS_SDK_TOOLKIT=IA	$0.00	D3	36%	$0.00	$1,150.00	$1,050.00	$900.00	$0.00	$0.00	$1,150.00
5	456-104-863	DPA RA: VNX5200 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-864	DPA RA: VNX5400 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-865	DPA RA: VNX5600 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-866	DPA RA: VNX5800 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-867	DPA RA: VNX7600 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-868	DPA RA: VNX8000 (BLOCK)=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-880	Documentum IRM Client=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-883	Documentum xCP User=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-884	xCP User Solution ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-885	xCP User Solution ASL Upgrade=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-886	Documentum xCP Designer=UA	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-104-887	Documentum Trusted Content Services=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-888	Documentum Platform=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-889	Documentum Platform Ext=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-890	DCTM Platform Solution ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-891	DCTM Platform EXT Solution ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-892	DCTM Platform Solution ASL Upgrade=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-893	DCTM Plfrm EXT Solution ASL Upgrade=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-894	Documentum External User - 25000up=UA	$0.00	D3	36%	$0.00	$8.10	$6.90	$5.70	$0.00	$0.00	$8.10
5	456-104-895	Documentum xDB=UA	$0.00	D3	36%	$0.00	$22,072.50	$18,802.50	$15,532.50	$0.00	$0.00	$22,072.50
5	456-104-896	Content Trans Services Audio Video=ZA	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-104-897	Content Trans Services Documents=ZA	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-104-898	Content Transformation Services Media=ZA	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-104-902	Captiva 7 Adv. Zonal & Full Page OCR=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-987	HIP PMRA DCTM Interface ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-988	HIP PMRA Content Server ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-989	HIP PMRA Documentum Administrator ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-990	HIP PMRA Webtop ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-991	HIP PMRA CSS ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-992	HIP PMRA CSS Centera ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-993	HIP PMRA RPS ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-995	HIP PMRA TCS ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-996	HIP PMRA Thumbnail Server ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-997	HIP PMRA Custom Client ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-998	HIP PMRA HL7 Interface ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-999	HIP PMRA XDS Interface ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-000	HIP PMRA EMR Integration ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-022	HIP PMRA RPS Admin=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-026	HIP PMRA Task Space=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-027	HIP PMRA Forms User=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-028	EMC Syncplicity Connector for DCTM=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-030	APPXTENDER WORKFLOW MGR SERVER=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-105-031	APPXTENDER WORKFLOW MGR FORMS SERVER=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-105-032	APPXTENDER WORKFLOW MGR 5 CC USR PK=UB	$5,500.00	D3	36%	$3,520.00	$1,485.00	$1,265.00	$0.00	$0.00	$0.00	$1,485.00
5	456-105-036	DOCUMENTUM LIFESCIENCES Q&M SOLUTION=UA	$0.00	D3	36%	$0.00	$81.00	$69.00	$0.00	$0.00	$0.00	$81.00
5	456-105-037	DCTM LIFESCIENCES eTMF SOLUTION=UA	$0.00	D3	36%	$0.00	$81.00	$69.00	$0.00	$0.00	$0.00	$81.00
5	456-105-146	Ad-hoc Scanning Module=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-147	Ad-hoc Content Upload Module=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-148	Release of Information-EPS Module=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-149	End-user Viewer Module=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-180	Documentum Connect for MSSP from MYD=UA	$40.00	D3	36%	$25.60	$10.80	$9.20	$7.60	$0.00	$0.00	$10.80
5	456-105-287	SRMSUITE AX TIER 1 =IC	$0.00	D3	36%	$0.00	$1,110.90	$0.00	$0.00	$0.00	$0.00	$1,110.90
5	456-105-288	SRMSUITE CX/NS TIER 2 =IC	$0.00	D3	36%	$0.00	$3,100.40	$0.00	$0.00	$0.00	$0.00	$3,100.40
5	456-105-289	SRMSUITE CX TIER 3 =IC	$0.00	D3	36%	$0.00	$7,596.90	$0.00	$0.00	$0.00	$0.00	$7,596.90
5	456-105-290	SRMSUITE CX/NS TIER 4 =IC	$0.00	D3	36%	$0.00	$14,135.80	$0.00	$0.00	$0.00	$0.00	$14,135.80
5	456-105-291	SRMSUITE CX/NS TIER 5 =IC	$0.00	D3	36%	$0.00	$24,377.70	$0.00	$0.00	$0.00	$0.00	$24,377.70
5	456-105-369	SRMSUITE Vblock TIER 1 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-370	SRMSUITE Vblock TIER 2 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-371	SRMSUITE Vblock TIER 3 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-372	SRMSUITE Vblock TIER 4 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-373	SRMSUITE 3PTY TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-374	SRMSUITE HDS TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-375	SRMSUITE IBM DS TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-376	SRMSUITE XIV TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-377	SRMSUITE 3Par TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-378	SRMSUITE HP EVA TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-379	SRMSUITE NTAP TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-380	SRMSUITE Compellent TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-381	SRMSUITE 3PTY2 TB =CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-105-388	SRMSUITE UPG AX TIER 1 =IC	$0.00	D3	36%	$0.00	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	456-105-389	SRMSUITE UPG CX/NS TIER 2 =IC	$0.00	D3	36%	$0.00	$805.00	$0.00	$0.00	$0.00	$0.00	$805.00
5	456-105-390	SRMSUITE UPG CX TIER 3 =IC	$0.00	D3	36%	$0.00	$1,971.10	$0.00	$0.00	$0.00	$0.00	$1,971.10
5	456-105-391	SRMSUITE UPG CX/NS TIER 4 =IC	$0.00	D3	36%	$0.00	$3,666.20	$0.00	$0.00	$0.00	$0.00	$3,666.20
5	456-105-392	SRMSUITE UPG CX/NS TIER 5 =IC	$0.00	D3	36%	$0.00	$6,338.80	$0.00	$0.00	$0.00	$0.00	$6,338.80
5	456-105-466	SRMSUITE UPG DMX 1TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-474	SRMSUITE UPG 3PTY TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-475	SRMSUITE UPG HDS TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-476	SRMSUITE UPG IBM DS TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-477	SRMSUITE UPG XIV TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-478	SRMSUITE UPG 3Par TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-479	SRMSUITE UPG HP EVA TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-480	SRMSUITE UPG NTAP TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-481	SRMSUITE UPG Compellent TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-482	SRMSUITE UPG 3PTY2 TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-741	SRMSUITE STD HP XP/P9500 TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-742	SRMSUITE HP XP/P9500 TB =CB	$390.00	D3	36%	$249.60	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-743	SRMSUITE UPG HP XP/P9500 TB =CB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-105-947	SRMSUITE VG GATEWAY =ID	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-105-948	EMC SCALEIO SOFTWARE CAPACITY=CB	$0.00	D3	36%	$0.00	$218.50	$199.50	$171.00	$0.00	$0.00	$218.50
5	456-105-949	EMC SCALEIO ENTERPRISE FEATURES=CB	$0.00	D3	36%	$0.00	$69.00	$63.00	$54.00	$0.00	$0.00	$69.00
5	456-105-984	KZN LEGAL HOLD MGR=IA	$50,000.00	D3	36%	$32,000.00	$13,500.00	$11,500.00	$0.00	$0.00	$0.00	$13,500.00
5	456-106-000	KZN EDSC FED ROE LICENSE=IA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-106-002	KZN EDSC FED NODE LICENSE=IA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-106-008	KZN EDSC SW (PER TB)=CA	$30,000.00	D3	36%	$19,200.00	$8,100.00	$6,900.00	$0.00	$0.00	$0.00	$8,100.00
5	456-106-009	KZN FILE INT-EDSC UPGRADE=IA	$142,000.00	D3	36%	$90,880.00	$38,340.00	$32,660.00	$0.00	$0.00	$0.00	$38,340.00
5	456-106-012	KZN FILE INT ENT-EDSC UPGRADE=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-106-022	AppXtender xPlore Full Txt 5CC Usr Pk=UB	$1,500.00	D3	36%	$960.00	$405.00	$345.00	$0.00	$0.00	$0.00	$405.00
5	456-106-023	AppXtender xPlore Full Text Server=IA	$4,000.00	D3	36%	$2,560.00	$1,080.00	$920.00	$0.00	$0.00	$0.00	$1,080.00
5	456-106-024	AppXtender 7 Update Enabler=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-033	Documentum Life Science Q&M ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-034	EMC DCTM D2 Q&M Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-035	EMC DCTM D2 +Pack Q&M Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-036	EMC DCTM ADTS Q&M Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-037	EMC DCTM Process Engine Q&M Appr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-038	EMC DCTM LS eTMF Approver ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-039	EMC DCTM D2 eTMF Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-040	EMC DCTM D2 +Pack eTMF Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-041	EMC DCTM ADTS eTMF Approver ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-042	EMC DCTM Process Engine eTMF Appr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-043	Documentum Life Science R&D ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-044	Documentum D2 ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-045	Documentum D2 +Pack ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-046	Documentum ADTS ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-047	Documentum Process Engine ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-048	Documentum Asset Operations ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-049	EMC DCTM D2 Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-050	EMC DCTM D2 PlusPack Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-051	EMC DCTM ADTS Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-052	EMC DCTM Process Engine Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-053	EMC DCTM LS Q&M Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-054	EMC DCTM D2 Q&M Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-055	EMC DCTM D2 +Pack QM Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-056	EMC DCTM ADTS Q&M Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-057	EMC DCTM Process Engine Q&M Contr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-058	EMC DCTM LS eTMF Contributor ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-059	EMC DCTM D2 eTMF Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-060	EMC DCTM D2 +Pack eTMF Contrbutr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-061	EMC DCTM ADTS eTMF Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-062	EMC DCTM Proces Engin eTMF Contrb ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-063	EMC DCTM LS R&D Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-064	EMC DCTM D2 R&D Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-065	EMC DCTM D2 +Pack R&D Contrbutr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-066	EMC DCTM ADTS R&D Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-067	EMC DCTM Proces Engin R&D Contrb ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-068	EMC DCTM LS Q&M Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-069	EMC DCTM D2 Q&M Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-070	EMC DCTM D2 +Pack Q&M Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-071	EMC DCTM ADTS Q&M Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-072	EMC DCTM Process Engine QM Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-073	EMC DCTM LS eTMF Reader ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-074	EMC DCTM D2 eTMF Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-075	EMC DCTM D2 PlusPack eTMF Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-076	EMC DCTM ADTS eTMF Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-077	EMC DCTM Proces Engin eTMF Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-078	EMC DCTM LS R&D Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-079	EMC DCTM D2 R&D Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-080	EMC DCTM D2 PlusPack R&D Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-081	EMC DCTM ADTS R&D Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-082	EMC DCTM Proces Engin R&D Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-083	EMC Documentum xCP Unlimited=UA	$0.00	D3	36%	$0.00	$340.20	$289.80	$0.00	$0.00	$0.00	$340.20
5	456-106-084	EMC Documentum xCP Single App Lic=UA	$0.00	D3	36%	$0.00	$135.00	$115.00	$0.00	$0.00	$0.00	$135.00
5	456-106-092	PowerPath Linux on SystemZ =IA	$0.00	D3	36%	$0.00	$2,300.00	$0.00	$0.00	$0.00	$0.00	$2,300.00
5	456-106-104	EMC Documentum Platform IA=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-105	EMC Documentum Platform Extensions IA=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-106	EMC Documentum xDB IA=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-119	EMC InfoArchive Software=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-127	RecoverPoint - VM REM 1(1-99 VM)=IB	$0.00	D3	36%	$0.00	$285.20	$0.00	$0.00	$0.00	$0.00	$285.20
5	456-106-128	RecoverPoint - VM REM 1(100-249 VM)=IB	$0.00	D3	36%	$0.00	$270.25	$0.00	$0.00	$0.00	$0.00	$270.25
5	456-106-129	RecoverPoint - VM REM 1(250-499 VM)=IB	$0.00	D3	36%	$0.00	$257.60	$0.00	$0.00	$0.00	$0.00	$257.60
5	456-106-130	RecoverPoint - VM REM 1(500-999 VM)=IB	$0.00	D3	36%	$0.00	$243.80	$0.00	$0.00	$0.00	$0.00	$243.80
5	456-106-131	RecoverPoint -VM REM 1(1000-1999 VM)=IB	$0.00	D3	36%	$0.00	$232.30	$0.00	$0.00	$0.00	$0.00	$232.30
5	456-106-132	RecoverPoint - VM REM 1(2000+ VM)=IB	$0.00	D3	36%	$0.00	$219.65	$0.00	$0.00	$0.00	$0.00	$219.65
5	456-106-133	RecoverPoint - VM REM 2 (1-99 VM) =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-134	RecoverPoint - VM REM 2(100-249 VM) =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-154	EMC SCALEIO SOFTWARE CAPACITY=CB	$0.00	D3	36%	$0.00	$218.50	$199.50	$171.00	$0.00	$0.00	$218.50
5	456-106-155	EMC SCALEIO ENTERPRISE FEATURES=CB	$0.00	D3	36%	$0.00	$69.00	$63.00	$54.00	$0.00	$0.00	$69.00
5	456-106-409	Documentum Capital Projects ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-410	Documentum Webtop ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-411	EMC DCTM ADTS Cap Projects ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-439	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	$860.00	D3	36%	$550.40	$197.80	$0.00	$0.00	$0.00	$0.00	$197.80
5	456-106-440	RP VIRTUAL APPLIANCE v54-v80 & VNX-F=IB	$8,570.00	D3	36%	$5,484.80	$1,971.10	$0.00	$0.00	$0.00	$0.00	$1,971.10
5	456-106-491	RecoverPoint - VM REM 2(250-499) VM) =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-492	RecoverPoint - VM REM 2 (500-999) VM=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-493	RecoverPoint - VM REM 2(1000-1999) VM=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-494	RecoverPoint - VM REM 2 (2000+) VM) =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-495	RecoverPoint - VM LOC (1-99 VM) =IB	$1,240.00	D3	36%	$793.60	$285.20	$0.00	$0.00	$0.00	$0.00	$285.20
5	456-106-496	RecoverPoint - VM LOC(100-249 VM) =IB	$1,175.00	D3	36%	$752.00	$270.25	$0.00	$0.00	$0.00	$0.00	$270.25
5	456-106-497	RecoverPoint - VM LOC (250-499) VM) =IB	$1,120.00	D3	36%	$716.80	$257.60	$0.00	$0.00	$0.00	$0.00	$257.60
5	456-106-498	RecoverPoint - VM LOC (500-999) VM) =IB	$1,060.00	D3	36%	$678.40	$243.80	$0.00	$0.00	$0.00	$0.00	$243.80
5	456-106-499	RecoverPoint - VM LOC (1000-1999) VM=IB	$1,010.00	D3	36%	$646.40	$232.30	$0.00	$0.00	$0.00	$0.00	$232.30
5	456-106-500	RecoverPoint - VM LOC (2000+) VM) =IB	$955.00	D3	36%	$611.20	$219.65	$0.00	$0.00	$0.00	$0.00	$219.65
5	456-106-538	Captiva Mobile Toolkit=IA	$50,000.00	D3	36%	$32,000.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	456-106-539	Captiva Mobile SDK=MA	$6,000.00	D3	36%	$3,840.00	$1,620.00	$1,380.00	$1,140.00	$0.00	$0.00	$1,620.00
5	456-106-540	Captiva Mobile Runtime Tier 1=MA	$4,500.00	D3	36%	$2,880.00	$1,215.00	$1,035.00	$855.00	$0.00	$0.00	$1,215.00
5	456-106-541	Captiva Mobile Runtime Tier 2=MA	$3,600.00	D3	36%	$2,304.00	$972.00	$828.00	$684.00	$0.00	$0.00	$972.00
5	456-106-542	Captiva Mobile Runtime Tier 3=MA	$2,800.00	D3	36%	$1,792.00	$756.00	$644.00	$532.00	$0.00	$0.00	$756.00
5	456-106-543	Captiva Mobile Runtime Tier 4=MA	$2,400.00	D3	36%	$1,536.00	$648.00	$552.00	$456.00	$0.00	$0.00	$648.00
5	456-106-648	EMC Ent Hybrid Cloud Solution-VMware=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-650	Documentum Platform ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-651	Content Trans Svcs ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-652	Content Storage Services ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-653	Trusted Content Services ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-654	Retention Policy Service ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-655	Documentum HIP MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-656	EMC Documentum Platform MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-657	EMC Content Trans Svcs MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-658	EMC Content Storage Services MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-659	EMC Trusted Content Services MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-660	EMC Retention Policy Service MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-661	Documentum HIP MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-662	EMC Connector for EPIC=MC	$54,000.00	D3	36%	$34,560.00	$14,580.00	$12,420.00	$0.00	$0.00	$0.00	$14,580.00
5	456-106-663	EMC InfoArchive CA ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-664	EMC Documentum HIP CA ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-665	EMC DCTM LS SSV ASL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-666	EMC DCTM D2 SSV Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-667	EMC DCTM D2 +Pack SSV Contrib ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-668	EMC DCTM ADTS LS SSV Contributor ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-669	EMC DCTM Process Eng LS SSV Contr ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-670	EMC DCTM LS SSV Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-671	EMC DCTM D2 LS SSV Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-672	EMC DCTM D2 +Pack LS SSV Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-673	EMC DCTM ADTS LS SSV Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-674	EMC Process Engine LS SSV Reader ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-703	RecoverPoint Remote-SIO (12-100 TB)=CA	$0.00	D3	36%	$0.00	$43.70	$39.90	$34.20	$0.00	$0.00	$43.70
5	456-106-704	RecoverPoint Remote-SIO (101-250 TB)=CA	$0.00	D3	36%	$0.00	$40.25	$36.75	$31.50	$0.00	$0.00	$40.25
5	456-106-705	RecoverPoint Remote-SIO (251-500 TB)=CA	$0.00	D3	36%	$0.00	$35.65	$32.55	$27.90	$0.00	$0.00	$35.65
5	456-106-706	RecoverPoint Remote-SIO(501-1000 TB)=CA	$0.00	D3	36%	$0.00	$32.20	$29.40	$25.20	$0.00	$0.00	$32.20
5	456-106-707	RecoverPoint Remote-SIO(1001-5000 TB)=CA	$0.00	D3	36%	$0.00	$29.90	$27.30	$23.40	$0.00	$0.00	$29.90
5	456-106-708	RecoverPoint Remote-SIO(5001 -10K TB)=CA	$0.00	D3	36%	$0.00	$26.45	$24.15	$20.70	$0.00	$0.00	$26.45
5	456-106-709	RecoverPoint Remote-SIO (10001+ TB)=CA	$0.00	D3	36%	$0.00	$24.15	$22.05	$18.90	$0.00	$0.00	$24.15
5	456-106-710	RecoverPoint Remote SIO Upgrade=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-711	VIRTUAL RPA FOR SIO =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-720	RecoverPoint for VM (15-99 VM)=IB	$1,240.00	D3	36%	$793.60	$285.20	$260.40	$0.00	$0.00	$0.00	$285.20
5	456-106-721	RecoverPoint for VM (100-249 VM)=IB	$1,175.00	D3	36%	$752.00	$270.25	$246.75	$0.00	$0.00	$0.00	$270.25
5	456-106-722	RecoverPoint for VM (250-499 VM)=IB	$1,120.00	D3	36%	$716.80	$257.60	$235.20	$0.00	$0.00	$0.00	$257.60
5	456-106-723	RecoverPoint for VM (500-999 VM)=IB	$1,060.00	D3	36%	$678.40	$243.80	$222.60	$0.00	$0.00	$0.00	$243.80
5	456-106-724	RecoverPoint for VM (1000-1999 VM)=IB	$1,010.00	D3	36%	$646.40	$232.30	$212.10	$0.00	$0.00	$0.00	$232.30
5	456-106-725	RecoverPoint for VM (2000+ VM)=IB	$955.00	D3	36%	$611.20	$219.65	$200.55	$0.00	$0.00	$0.00	$219.65
5	456-106-727	RecoverPoint for VM VSPEX Blue REM 1=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-728	RecoverPoint for VM VSPEX Blue REM 2=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-729	RecoverPoint for VM VSPEX Blue LOC=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-730	RecoverPoint for VM for HCIA =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-736	RecoverPoint-VM Storage Analytics UG=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-740	RTI PERP=ZC	$0.00	D3	36%	$0.00	$5,290.00	$0.00	$0.00	$0.00	$0.00	$5,290.00
5	456-106-741	RTI 1yr Sub=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-742	RTI 2yr Sub=ZC	$26,000.00	D3	36%	$16,640.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-743	RTI 3yr Sub=ZC	$39,000.00	D3	36%	$24,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-776	EMC DCTM LS SSV Server ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-777	EMC DCTM ADTS LS SSV Server ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-778	EMC Process Engine LS SSV Server ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-801	EMC Hybrid Cloud Solution - Microsoft=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-929	EMC SIO SW Basic Starter Pack 12TB=CB	$0.00	D3	36%	$0.00	$83.72	$76.44	$65.52	$0.00	$0.00	$83.72
5	456-106-930	EMC SIO Ent Starter Pack 12 TB=CB	$0.00	D3	36%	$0.00	$178.25	$162.75	$139.50	$0.00	$0.00	$178.25
5	456-106-931	EMC SIO SW Basic Tier 1=CB	$0.00	D3	36%	$0.00	$92.00	$84.00	$72.00	$0.00	$0.00	$92.00
5	456-106-932	EMC SIO SW Basic Tier 2=CB	$0.00	D3	36%	$0.00	$82.80	$75.60	$64.80	$0.00	$0.00	$82.80
5	456-106-933	EMC SIO SW Basic Tier 3=CB	$0.00	D3	36%	$0.00	$75.90	$69.30	$59.40	$0.00	$0.00	$75.90
5	456-106-934	EMC SIO SW Basic Tier 4=CB	$0.00	D3	36%	$0.00	$69.00	$63.00	$54.00	$0.00	$0.00	$69.00
5	456-106-935	EMC SIO SW Basic Tier 5=CB	$0.00	D3	36%	$0.00	$62.10	$56.70	$48.60	$0.00	$0.00	$62.10
5	456-106-936	EMC SIO SW Basic Tier 6=CB	$0.00	D3	36%	$0.00	$57.50	$52.50	$45.00	$0.00	$0.00	$57.50
5	456-106-937	EMC SIO SW Basic Tier 7=CB	$0.00	D3	36%	$0.00	$52.90	$48.30	$41.40	$0.00	$0.00	$52.90
5	456-106-938	EMC SIO Ent Tier 1=CB	$850.00	D3	36%	$544.00	$195.50	$178.50	$153.00	$0.00	$0.00	$195.50
5	456-106-939	EMC SIO Ent Tier 2=CB	$770.00	D3	36%	$492.80	$177.10	$161.70	$138.60	$0.00	$0.00	$177.10
5	456-106-940	EMC SIO Ent Tier 3=CB	$690.00	D3	36%	$441.60	$158.70	$144.90	$124.20	$0.00	$0.00	$158.70
5	456-106-941	EMC SIO Ent Tier 4=CB	$620.00	D3	36%	$396.80	$142.60	$130.20	$111.60	$0.00	$0.00	$142.60
5	456-106-942	EMC SIO Ent Tier 5=CB	$560.00	D3	36%	$358.40	$128.80	$117.60	$100.80	$0.00	$0.00	$128.80
5	456-106-943	EMC SIO Ent Tier 6=CB	$490.00	D3	36%	$313.60	$112.70	$102.90	$88.20	$0.00	$0.00	$112.70
5	456-106-944	EMC SIO Ent Tier 7=CB	$440.00	D3	36%	$281.60	$101.20	$92.40	$79.20	$0.00	$0.00	$101.20
5	456-106-957	IONIX ITOPS OPTICAL TRANSPORT MGR KIT=MA	$175,000.00	D3	36%	$112,000.00	$40,250.00	$0.00	$31,500.00	$0.00	$0.00	$40,250.00
5	456-106-958	IONIX IT OPS OTM MANAGED DEVICE L11=MA	$2,300.00	D3	36%	$1,472.00	$529.00	$0.00	$414.00	$0.00	$0.00	$529.00
5	456-106-959	IONIX IT OPS OTM MANAGED DEVICE L21=MA	$1,725.00	D3	36%	$1,104.00	$396.75	$0.00	$310.50	$0.00	$0.00	$396.75
5	456-106-960	IONIX IT OPS OTM MANAGED DEVICE L31=MA	$1,334.00	D3	36%	$853.76	$306.82	$0.00	$240.12	$0.00	$0.00	$306.82
5	456-106-961	IONIX IT OPS OTM MANAGED DEVICE L41=MA	$1,081.00	D3	36%	$691.84	$248.63	$0.00	$194.58	$0.00	$0.00	$248.63
5	456-106-962	ACM MANAGED SYSTEM=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-106-963	ACM Prod RTU Lic=MA	$36,000.00	D3	36%	$23,040.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	456-106-964	AL5620 SAM ADP-P/PER SERV=MA	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	456-106-965	BMC Patrol ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-966	Concord eHealth ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-967	CONCORD SYSEDGE ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-968	CIENA C.D TMF 814 ADP - P=MA	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	456-106-969	CISCO CTM TMF 814 ADP - P=MA	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	456-106-970	E-Mail ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-971	ISC Adp - Production Lic=MA	$22,500.00	D3	36%	$14,400.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	456-106-972	InfoVista Server ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-973	Log File ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-974	NetIQ ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-975	OUTBOUND SNMP ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-976	ADP MICROSFT SYS CTR OPS MGR 2007 PRO=MA	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	456-106-977	Remedy ADP - P=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-978	Script ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-979	CLAR-CEL-SYM ADP SITE LIC=MA	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	456-106-980	SQL Unix ADP(p/server)-P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-981	SQL Windows ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-982	Syslog ADP - P=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-983	SNMP Trap ADP - P=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-984	XML ADP - P=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-106-985	AM Mgd High End Device=MA	$13.00	D3	36%	$8.32	$2.99	$0.00	$2.34	$0.00	$0.00	$2.99
5	456-106-986	IP AM - NAS EXTENSION (2)=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-106-987	IP AM - NAS EXTENSION (1)=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-106-988	AM Production License=MA	$22,500.00	D3	36%	$14,400.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	456-106-989	ITOI C API LICENSE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-990	ITOI JAVA API LICENSE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-991	ITOI PERL API LICENSE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-992	ITOI BUSINESS IMPACT MANAGER=MA	$31,500.00	D3	36%	$20,160.00	$7,245.00	$0.00	$5,670.00	$0.00	$0.00	$7,245.00
5	456-106-993	DM Static Ent License=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-994	DM Static SP License=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-106-995	DM Traveling License=MA	$90,000.00	D3	36%	$57,600.00	$20,700.00	$0.00	$16,200.00	$0.00	$0.00	$20,700.00
5	456-106-996	ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA	$900.00	D3	36%	$576.00	$207.00	$0.00	$162.00	$0.00	$0.00	$207.00
5	456-106-997	ITOI BUSNS DASHBRD 2500 CONCURRNT USR=MA	$152,280.00	D3	36%	$97,459.20	$35,024.40	$0.00	$27,410.40	$0.00	$0.00	$35,024.40
5	456-106-998	ITOI BUSNS DASHBRD 5 CONCURRENT USERS=MA	$2,835.00	D3	36%	$1,814.40	$652.05	$0.00	$510.30	$0.00	$0.00	$652.05
5	456-106-999	ITOI BUSNS DASHBRD 10 CONCURRNT USERS=MA	$4,050.00	D3	36%	$2,592.00	$931.50	$0.00	$729.00	$0.00	$0.00	$931.50
5	456-107-000	ITOI BUSNS DASHBRD 25 CONCURRENT USER=MA	$8,100.00	D3	36%	$5,184.00	$1,863.00	$0.00	$1,458.00	$0.00	$0.00	$1,863.00
5	456-107-001	ITOI BUSNS DASHBRD 50 CONCURRNT USERS=MA	$13,770.00	D3	36%	$8,812.80	$3,167.10	$0.00	$2,478.60	$0.00	$0.00	$3,167.10
5	456-107-002	ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA	$20,250.00	D3	36%	$12,960.00	$4,657.50	$0.00	$3,645.00	$0.00	$0.00	$4,657.50
5	456-107-003	ITOI BUSNS DASHBRD 250 CONCURRNT USRS=MA	$40,500.00	D3	36%	$25,920.00	$9,315.00	$0.00	$7,290.00	$0.00	$0.00	$9,315.00
5	456-107-004	ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA	$60,750.00	D3	36%	$38,880.00	$13,972.50	$0.00	$10,935.00	$0.00	$0.00	$13,972.50
5	456-107-005	ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA	$81,000.00	D3	36%	$51,840.00	$18,630.00	$0.00	$14,580.00	$0.00	$0.00	$18,630.00
5	456-107-006	ITOI BUSINESS DASHBOARD PRODUCTION=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-007	ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-008	ITOI SRVR MGR-CLUSTER MGT MOD- SITE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-009	F5 LOAD BALANCER MGMT MODULE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-010	MICROSOFT HYPER-V MGMT MODULE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-011	EMC SERVER MANAGER - PROD LICENSE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-012	ITOI SERVER MGR - VM MODULE- SITE=MA	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	456-107-013	ACM EXP PACK UPG 1=MA	$24,300.00	D3	36%	$15,552.00	$5,589.00	$0.00	$4,374.00	$0.00	$0.00	$5,589.00
5	456-107-014	ACM EXP PACK UPG 2=MA	$100,800.00	D3	36%	$64,512.00	$23,184.00	$0.00	$18,144.00	$0.00	$0.00	$23,184.00
5	456-107-015	ACM EXP PACK UPG 3=MA	$76,500.00	D3	36%	$48,960.00	$17,595.00	$0.00	$13,770.00	$0.00	$0.00	$17,595.00
5	456-107-016	ASM Express Pack Upg 1=MA	$17,000.00	D3	36%	$10,880.00	$3,910.00	$0.00	$3,060.00	$0.00	$0.00	$3,910.00
5	456-107-017	ASM Express Pack Upg 2=MA	$65,875.00	D3	36%	$42,160.00	$15,151.25	$0.00	$11,857.50	$0.00	$0.00	$15,151.25
5	456-107-018	ASM Express Pack Upg 3=MA	$48,875.00	D3	36%	$31,280.00	$11,241.25	$0.00	$8,797.50	$0.00	$0.00	$11,241.25
5	456-107-019	BI Express Pack Upg 1=MA	$37,000.00	D3	36%	$23,680.00	$8,510.00	$0.00	$6,660.00	$0.00	$0.00	$8,510.00
5	456-107-020	BI Express Pack Upg 2=MA	$145,875.00	D3	36%	$93,360.00	$33,551.25	$0.00	$26,257.50	$0.00	$0.00	$33,551.25
5	456-107-021	BI Express Pack Upg 3=MA	$108,875.00	D3	36%	$69,680.00	$25,041.25	$0.00	$19,597.50	$0.00	$0.00	$25,041.25
5	456-107-022	NAS EXPRESS PACK 50 to 100 UPG - P=MA	$14,400.00	D3	36%	$9,216.00	$3,312.00	$0.00	$2,592.00	$0.00	$0.00	$3,312.00
5	456-107-023	NAS EXPRESS PACK 100 to 200 UPG - P=MA	$57,600.00	D3	36%	$36,864.00	$13,248.00	$0.00	$10,368.00	$0.00	$0.00	$13,248.00
5	456-107-024	NAS EXPRESS PACK 100 to 250 UPG - P=MA	$43,200.00	D3	36%	$27,648.00	$9,936.00	$0.00	$7,776.00	$0.00	$0.00	$9,936.00
5	456-107-025	Express Pack Upg 1=MA	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	456-107-026	Express Pack Upg 2=MA	$72,000.00	D3	36%	$46,080.00	$16,560.00	$0.00	$12,960.00	$0.00	$0.00	$16,560.00
5	456-107-027	Express Pack Upg 3=MA	$54,000.00	D3	36%	$34,560.00	$12,420.00	$0.00	$9,720.00	$0.00	$0.00	$12,420.00
5	456-107-028	GLOBAL CONSOLE 100=MA	$72,000.00	D3	36%	$46,080.00	$16,560.00	$0.00	$12,960.00	$0.00	$0.00	$16,560.00
5	456-107-029	GLOBAL CONSOLE 10=MA	$22,500.00	D3	36%	$14,400.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	456-107-030	GLOBAL CONSOLE 1=MA	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	456-107-031	GLOBAL CONSOLE 25=MA	$36,000.00	D3	36%	$23,040.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	456-107-032	GLOBAL CONSOLE 3=MA	$10,800.00	D3	36%	$6,912.00	$2,484.00	$0.00	$1,944.00	$0.00	$0.00	$2,484.00
5	456-107-033	GLOBAL CONSOLE 50=MA	$54,000.00	D3	36%	$34,560.00	$12,420.00	$0.00	$9,720.00	$0.00	$0.00	$12,420.00
5	456-107-034	IP AM Mgd Tier 1 Lic=MA	$225.00	D3	36%	$144.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75
5	456-107-035	IP AM Mgd Tier 1: 501-1000 Lic=MA	$216.00	D3	36%	$138.24	$49.68	$0.00	$38.88	$0.00	$0.00	$49.68
5	456-107-036	IP AM MGD TIER 1 DEVICES: 1001-1500=MA	$198.00	D3	36%	$126.72	$45.54	$0.00	$35.64	$0.00	$0.00	$45.54
5	456-107-037	IP AM MGD TIER 1 DEVICES: 1501-2500=MA	$180.00	D3	36%	$115.20	$41.40	$0.00	$32.40	$0.00	$0.00	$41.40
5	456-107-038	IP AM MGD TIER 1 DEVICES: 2501-5000=MA	$149.00	D3	36%	$95.36	$34.27	$0.00	$26.82	$0.00	$0.00	$34.27
5	456-107-039	IP AM MGD TIER 1 DEVICES: 5001-10000=MA	$122.00	D3	36%	$78.08	$28.06	$0.00	$21.96	$0.00	$0.00	$28.06
5	456-107-040	IP AM Mgd Tier 1: 10,001+ =MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-107-041	IP AM Mgd Tier 2 Lic=MA	$18.00	D3	36%	$11.52	$4.14	$0.00	$3.24	$0.00	$0.00	$4.14
5	456-107-042	IP AM Mgd Tier 2: 501-1000=MA	$17.00	D3	36%	$10.88	$3.91	$0.00	$3.06	$0.00	$0.00	$3.91
5	456-107-043	IP AM MGD TIER 2 DEVICES: 1001-1500=MA	$16.00	D3	36%	$10.24	$3.68	$0.00	$2.88	$0.00	$0.00	$3.68
5	456-107-044	IP AM MGD TIER 2 DEVICES: 1501-2500=MA	$15.00	D3	36%	$9.60	$3.45	$0.00	$2.70	$0.00	$0.00	$3.45
5	456-107-045	IP AM MGD TIER 2 DEVICES: 2501-5000=MA	$14.00	D3	36%	$8.96	$3.22	$0.00	$2.52	$0.00	$0.00	$3.22
5	456-107-046	IP AM MGD TIER 2 DEVICES: 5001-10000=MA	$12.00	D3	36%	$7.68	$2.76	$0.00	$2.16	$0.00	$0.00	$2.76
5	456-107-047	IP AM Mgd Tier 2: 10,001+ =MA	$10.00	D3	36%	$6.40	$2.30	$0.00	$1.80	$0.00	$0.00	$2.30
5	456-107-048	IP AM Mgd Tier 3 Lic=MA	$54.00	D3	36%	$34.56	$12.42	$0.00	$9.72	$0.00	$0.00	$12.42
5	456-107-049	IP AM Mgd Tier 3: 501-1000=MA	$50.00	D3	36%	$32.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	456-107-050	IP AM MGD TIER 3 DEVICES: 1001-1500=MA	$45.00	D3	36%	$28.80	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	456-107-051	IP AM MGD TIER 3 DEVICES: 1501-2500=MA	$41.00	D3	36%	$26.24	$9.43	$0.00	$7.38	$0.00	$0.00	$9.43
5	456-107-052	IP AM MGD TIER 3 DEVICES: 2501-5000=MA	$36.00	D3	36%	$23.04	$8.28	$0.00	$6.48	$0.00	$0.00	$8.28

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-053	IP AM MGD TIER 3 DEVICES: 5001-10000=MA	$32.00	D3	36%	$20.48	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	456-107-054	IP AM Mgd Tier 3: 10,001+=MA	$23.00	D3	36%	$14.72	$5.29	$0.00	$4.14	$0.00	$0.00	$5.29
5	456-107-055	IP AM Mgd Tier 4 NAS Lic=MA	$32.00	D3	36%	$20.48	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	456-107-056	IP AM MGD TIER 4 NAS DEVICES:101-250=MA	$27.00	D3	36%	$17.28	$6.21	$0.00	$4.86	$0.00	$0.00	$6.21
5	456-107-057	IP AM MGD TIER 4 NAS DEVICES:251+UP=MA	$23.00	D3	36%	$14.72	$5.29	$0.00	$4.14	$0.00	$0.00	$5.29
5	456-107-059	MULTICAST MGD DEV LIC=MA	$125.00	D3	36%	$80.00	$28.75	$0.00	$22.50	$0.00	$0.00	$28.75
5	456-107-060	MULTICAST MGD DEV: 501-1,000 =MA	$120.00	D3	36%	$76.80	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	456-107-061	MULTICAST MGR DEVICES: 1001-1500=MA	$110.00	D3	36%	$70.40	$25.30	$0.00	$19.80	$0.00	$0.00	$25.30
5	456-107-062	MULTICAST MGR DEVICES: 1501-2500=MA	$100.00	D3	36%	$64.00	$23.00	$0.00	$18.00	$0.00	$0.00	$23.00
5	456-107-063	MULTICAST MGR DEVICES: 2501-5000=MA	$85.00	D3	36%	$54.40	$19.55	$0.00	$15.30	$0.00	$0.00	$19.55
5	456-107-064	MULTICAST MGR DEVICES: 5001-10000=MA	$70.00	D3	36%	$44.80	$16.10	$0.00	$12.60	$0.00	$0.00	$16.10
5	456-107-065	MULTICAST MGD DEV: 10,000+ =MA	$50.00	D3	36%	$32.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	456-107-066	MULTICAST MGR: MULTICST VPN FEATURE=MA	$35,000.00	D3	36%	$22,400.00	$8,050.00	$0.00	$6,300.00	$0.00	$0.00	$8,050.00
5	456-107-067	MULTICAST PRODUCTION LIC=MA	$25,000.00	D3	36%	$16,000.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	456-107-068	MPLSMGD LAY3 CE DEV LIC=MA	$150.00	D3	36%	$96.00	$34.50	$0.00	$27.00	$0.00	$0.00	$34.50
5	456-107-069	MPLS MGD LAY3 CE DEVICES: 2501-5000=MA	$144.00	D3	36%	$92.16	$33.12	$0.00	$25.92	$0.00	$0.00	$33.12
5	456-107-070	MPLS MGD LAY3 CE DEVICES: 5001-10000=MA	$132.00	D3	36%	$84.48	$30.36	$0.00	$23.76	$0.00	$0.00	$30.36
5	456-107-071	MPLS MGD LAY3 CE DEVICES: 10001-25000=MA	$126.00	D3	36%	$80.64	$28.98	$0.00	$22.68	$0.00	$0.00	$28.98
5	456-107-072	MPLS MGD LAY3 CE DEVICES: 25001-50000=MA	$120.00	D3	36%	$76.80	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	456-107-073	MPLS MGD LAY3 CE DEVICES: 50001+UP=MA	$105.00	D3	36%	$67.20	$24.15	$0.00	$18.90	$0.00	$0.00	$24.15
5	456-107-074	MPLSMGD LAY2 FWD INTF LIC=MA	$75.00	D3	36%	$48.00	$17.25	$0.00	$13.50	$0.00	$0.00	$17.25
5	456-107-075	MPLS MGD LAY2 FRWRDR INTFC:201-1000=MA	$72.00	D3	36%	$46.08	$16.56	$0.00	$12.96	$0.00	$0.00	$16.56
5	456-107-076	MPLS MGD LAY2 FRWRDR INTFC:1001-4000=MA	$66.00	D3	36%	$42.24	$15.18	$0.00	$11.88	$0.00	$0.00	$15.18
5	456-107-077	MPLS MGD LAY2 FRWRDR INTFC:4001-20000=MA	$63.00	D3	36%	$40.32	$14.49	$0.00	$11.34	$0.00	$0.00	$14.49
5	456-107-078	MPLS MGD LAY2 FRWRDR INTFC:20001-100K=MA	$60.00	D3	36%	$38.40	$13.80	$0.00	$10.80	$0.00	$0.00	$13.80
5	456-107-079	MPLS MGD LAY2 FRWRDR INTFC:100K+UP=MA	$53.00	D3	36%	$33.92	$12.19	$0.00	$9.54	$0.00	$0.00	$12.19
5	456-107-080	MPLS PRODUCTION LICENSE=MA	$100,000.00	D3	36%	$64,000.00	$23,000.00	$0.00	$18,000.00	$0.00	$0.00	$23,000.00
5	456-107-081	MPLSMGD LAY3 VRF INTF LIC=MA	$50.00	D3	36%	$32.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	456-107-082	MPLS MGD LAY3 VRF INTFC: 2501-5000=MA	$48.00	D3	36%	$30.72	$11.04	$0.00	$8.64	$0.00	$0.00	$11.04
5	456-107-083	MPLS MGD LAY3 VRF INTFC: 5001-10000=MA	$44.00	D3	36%	$28.16	$10.12	$0.00	$7.92	$0.00	$0.00	$10.12
5	456-107-084	MPLS MGD LAY3 VRF INTFC: 10001-25000=MA	$42.00	D3	36%	$26.88	$9.66	$0.00	$7.56	$0.00	$0.00	$9.66
5	456-107-085	MPLS MGD LAY3 VRF INTFC: 25001-50000=MA	$40.00	D3	36%	$25.60	$9.20	$0.00	$7.20	$0.00	$0.00	$9.20
5	456-107-086	MPLS MGD LAY3 VRF INTFC: 50001+UP=MA	$35.00	D3	36%	$22.40	$8.05	$0.00	$6.30	$0.00	$0.00	$8.05
5	456-107-087	IPV6 AVAILABILITY MGR - PRODUCTION=MA	$26,100.00	D3	36%	$16,704.00	$6,003.00	$0.00	$4,698.00	$0.00	$0.00	$6,003.00
5	456-107-088	EMC NOTIFICATION MANAGER=MA	$67,500.00	D3	36%	$43,200.00	$15,525.00	$0.00	$12,150.00	$0.00	$0.00	$15,525.00
5	456-107-089	NPM MGD DEVICES LIC=MA	$113.00	D3	36%	$72.32	$25.99	$0.00	$20.34	$0.00	$0.00	$25.99
5	456-107-090	NPM MGD DEVICES: 501-1,000=MA	$108.00	D3	36%	$69.12	$24.84	$0.00	$19.44	$0.00	$0.00	$24.84
5	456-107-091	NPM MGD DEVICES: 1,001-1,500=MA	$99.00	D3	36%	$63.36	$22.77	$0.00	$17.82	$0.00	$0.00	$22.77
5	456-107-092	NPM MGD DEVICES: 1,501-2,500=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-107-093	NPM MGD DEVICES: 2,501-5,000=MA	$77.00	D3	36%	$49.28	$17.71	$0.00	$13.86	$0.00	$0.00	$17.71
5	456-107-094	NPM MGD DEVICES: 5,001-10,000=MA	$63.00	D3	36%	$40.32	$14.49	$0.00	$11.34	$0.00	$0.00	$14.49
5	456-107-095	NPM MGD DEVICES: 10,001+=MA	$45.00	D3	36%	$28.80	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	456-107-096	NPM PRODUCTION LICENSE=MA	$22,500.00	D3	36%	$14,400.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	456-107-097	OLIP Production License=MA	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	456-107-098	IP AM Mgd P&I Lic=MA	$1,080.00	D3	36%	$691.20	$248.40	$0.00	$194.40	$0.00	$0.00	$248.40
5	456-107-099	IP AM MGD PORTS&INTRFCS: 5001-10000=MA	$990.00	D3	36%	$633.60	$227.70	$0.00	$178.20	$0.00	$0.00	$227.70
5	456-107-100	IP AM MGD PORTS&INTRFCS: 10001-25000=MA	$900.00	D3	36%	$576.00	$207.00	$0.00	$162.00	$0.00	$0.00	$207.00
5	456-107-101	IP AM MGD PORTS&INTRFCS: 25001-50000=MA	$810.00	D3	36%	$518.40	$186.30	$0.00	$145.80	$0.00	$0.00	$186.30
5	456-107-102	IP AM MGD PORTS&INTRFCS: 50001-100K=MA	$720.00	D3	36%	$460.80	$165.60	$0.00	$129.60	$0.00	$0.00	$165.60
5	456-107-103	IP AM MGD PORTS&INTRFCS: 100001-250K=MA	$540.00	D3	36%	$345.60	$124.20	$0.00	$97.20	$0.00	$0.00	$124.20
5	456-107-104	IP AM MGD PORTS&INTRFCS: 250001-500K=MA	$450.00	D3	36%	$288.00	$103.50	$0.00	$81.00	$0.00	$0.00	$103.50
5	456-107-105	IP AM MGD PORTS&INTRFCS: 500001-1M=MA	$360.00	D3	36%	$230.40	$82.80	$0.00	$64.80	$0.00	$0.00	$82.80
5	456-107-106	IP AM MGD PORTS&INTRFCS: 1000001-1.5M=MA	$270.00	D3	36%	$172.80	$62.10	$0.00	$48.60	$0.00	$0.00	$62.10
5	456-107-107	IP AM MGD PORTS&INTRFCS: 1500001-2M=MA	$180.00	D3	36%	$115.20	$41.40	$0.00	$32.40	$0.00	$0.00	$41.40
5	456-107-108	IP AM Mgd P&I: 2MM + Lic 91.7% Disc=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	456-107-109	PM Production License=MA	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	456-107-110	RCA Upgrade License=MA	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	456-107-111	SERVICE ASSURANCE MGR - PRODUCTION=MA	$36,000.00	D3	36%	$23,040.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	456-107-112	ITOPS DYNAMIC MODEL COMPILER LICENSE=MA	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	456-107-113	SMARTS DYNAMIC MODEL=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-114	ITOI ITOPS DYNAMIC MODEL LOADER LIC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-115	SPM PRODUCTION LICENSE=MA	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	456-107-116	SDN SR for Smarts=MA=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-117	EMC SMARTS VOIP ENBLMNT PACK FOR AVAY=MA	$25,000.00	D3	36%	$16,000.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	456-107-118	VOIP - CISCO IP MODULE=MA	$25,000.00	D3	36%	$16,000.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	456-107-119	EMC SMARTS VOIP AM PRODUCTION LICENSE=MA	$40,000.00	D3	36%	$25,600.00	$9,200.00	$0.00	$7,200.00	$0.00	$0.00	$9,200.00
5	456-107-120	VOIP MGMT SUITE PROD RTU PER DCTR/NOC=MA	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	456-107-121	WIFI ACCESS POINTS LICENSE 1-1000=MA	$38.00	D3	36%	$24.32	$8.74	$0.00	$6.84	$0.00	$0.00	$8.74
5	456-107-122	WIFI ACCESS POINTS LICENSE 1001-5000=MA	$33.00	D3	36%	$21.12	$7.59	$0.00	$5.94	$0.00	$0.00	$7.59
5	456-107-123	WIFI ACCESS POINTS LICENSE 5001-10000=MA	$25.00	D3	36%	$16.00	$5.75	$0.00	$4.50	$0.00	$0.00	$5.75
5	456-107-124	WIFI CONTROLLER LICENSE COUNT=MA	$200.00	D3	36%	$128.00	$46.00	$0.00	$36.00	$0.00	$0.00	$46.00
5	456-107-125	WIRELESS MANAGER - FAILOVER LICENSE=MA	$7,500.00	D3	36%	$4,800.00	$1,725.00	$0.00	$1,350.00	$0.00	$0.00	$1,725.00
5	456-107-126	WIRELESS MANAGER - PRODUCTION LICENSE=MA	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	456-107-127	Storage Ops - Smarts Lite DA only=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-134	EMC DCTM WebTop=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-194	SRMSUITE IBM V7000 TB=CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-107-265	EMC Asset Operations Mobile=UA	$150.00	D3	36%	$96.00	$40.50	$34.50	$0.00	$0.00	$0.00	$40.50
5	456-107-267	External User 25K Unique Users=UA	$750,000.00	D3	36%	$480,000.00	$202,500.00	$172,500.00	$142,500.00	$0.00	$0.00	$202,500.00
5	456-107-268	ExternalUsersPubSect10KResidentUsrs=UA	$300,000.00	D3	36%	$192,000.00	$81,000.00	$69,000.00	$57,000.00	$0.00	$0.00	$81,000.00
5	456-107-269	Content Trans Services Audio Video=ZA	$27,250.00	D3	36%	$17,440.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-270	Content Trans Services Documents=ZA	$27,250.00	D3	36%	$17,440.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-107-271	Content Transformation Services Media=ZA	$27,250.00	D3	36%	$17,440.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-107-272	Documentum Trusted Content Services=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-273	Documentum Platform=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-277	Documentum Platform Ext=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-281	PowerPath VE Bundle =IC	$0.00	D3	36%	$0.00	$1,967.42	$0.00	$0.00	$0.00	$0.00	$1,967.42
5	456-107-804	DPS for VMWare RP4VM Enabler=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-805	RP4VM for VNXe3200 STARTER PACK =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-808	EMC Documentum Platform IA=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-809	EMC Documentum Platform Extensions IA=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-817	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-107-818	Federation EUC: VDI Standalone=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-819	Federation EUC: VDI on EHC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-820	Federation EUC: Visually Intensive=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-124	RP/CL LOC BASE LIC=IC	$26,400.00	D3	36%	$16,896.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	456-108-125	RP/CL REM BASE LIC=IC	$26,400.00	D3	36%	$16,896.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	456-108-162	VIPR SRM UPG IBM DS BASE =IC	$4,820.00	D3	36%	$3,084.80	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	456-108-164	VIPR SRM UPG HP XP/P9500 BASE =IC	$4,820.00	D3	36%	$3,084.80	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	456-108-165	VIPR SRM UPG NTAP BASE =IC	$4,820.00	D3	36%	$3,084.80	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	456-108-167	POWERPATH PP-NON-X86-T1 =ZC	$1,400.00	D3	36%	$896.00	$322.00	$0.00	$0.00	$0.00	$0.00	$322.00
5	456-108-168	POWERPATH PP-NON-X86-T2 =ZC	$1,335.00	D3	36%	$854.40	$307.05	$0.00	$0.00	$0.00	$0.00	$307.05
5	456-108-169	POWERPATH PP-NON-X86-V1 =ZC	$1,200.00	D3	36%	$768.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	456-108-170	POWERPATH PP-NON-X86-V2 =ZC	$1,100.00	D3	36%	$704.00	$253.00	$0.00	$0.00	$0.00	$0.00	$253.00
5	456-108-171	POWERPATH PP-X86-T1 =ZC	$595.00	D3	36%	$380.80	$136.85	$0.00	$0.00	$0.00	$0.00	$136.85
5	456-108-172	POWERPATH PP-X86-T2 =ZC	$550.00	D3	36%	$352.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	456-108-173	POWERPATH PP-X86-V1 =ZC	$500.00	D3	36%	$320.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	456-108-174	POWERPATH PP-X86-V2 =ZC	$450.00	D3	36%	$288.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-108-175	POWERPATH/VE STD. VOLUME (1,000+)=ZC	$1,050.00	D3	36%	$672.00	$241.50	$0.00	$0.00	$0.00	$0.00	$241.50
5	456-108-177	POWERPATH/VE STD. VOLUME (3,000+)=ZC	$900.00	D3	36%	$576.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-108-179	POWERPATH/VE STD. VOLUME (500+)=ZC	$1,200.00	D3	36%	$768.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	456-108-180	POWERPATH/VE ADD-ON VOL (200+ CPU)=ZC	$900.00	D3	36%	$576.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-108-181	POWERPATH/VE ADD-ON VOL (100-199 CPU)=ZC	$1,000.00	D3	36%	$640.00	$230.00	$0.00	$0.00	$0.00	$0.00	$230.00
5	456-108-182	POWERPATH/VE STD. VOL (100-199 CPU)=ZC	$1,500.00	D3	36%	$960.00	$345.00	$0.00	$0.00	$0.00	$0.00	$345.00
5	456-108-183	POWERPATH/VE STD. VOL (200+ CPU)=ZC	$1,350.00	D3	36%	$864.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-108-188	POWERPATH/VE ADD-ON X86 T1 (1-7 CPU)=ZC	$1,200.00	D3	36%	$768.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	456-108-189	POWERPATH/VE ADD-ON X86 T2 (8+ CPUS)=ZC	$1,100.00	D3	36%	$704.00	$253.00	$0.00	$0.00	$0.00	$0.00	$253.00
5	456-108-190	POWERPATH/VE STD. X86 T1 (1-7 CPUS)=ZC	$1,785.00	D3	36%	$1,142.40	$410.55	$0.00	$0.00	$0.00	$0.00	$410.55
5	456-108-191	POWERPATH/VE STD. X86 T2 (8+ CPUS)=ZC	$1,645.00	D3	36%	$1,052.80	$378.35	$0.00	$0.00	$0.00	$0.00	$378.35
5	456-108-235	xPression Enterprise Srvr for 4 Cores=IA	$180,000.00	D3	36%	$115,200.00	$48,600.00	$41,400.00	$34,200.00	$0.00	$0.00	$48,600.00
5	456-108-236	XPRESSION ENTERPRISE SERVER DEV-TEST=IA	$72,000.00	D3	36%	$46,080.00	$19,440.00	$16,560.00	$13,680.00	$0.00	$0.00	$19,440.00
5	456-108-238	XPRESSION ENTERPRISE SERVER RECOVERY=IA	$36,000.00	D3	36%	$23,040.00	$9,720.00	$8,280.00	$6,840.00	$0.00	$0.00	$9,720.00
5	456-108-444	eRoom (Core)=UA	$200.00	D3	36%	$128.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	456-108-445	eRoom Enterprise=UA	$150.00	D3	36%	$96.00	$40.50	$34.50	$28.50	$0.00	$0.00	$40.50
5	456-108-447	EROOM SERVER (MS SQL SERVER) ST=UA	$75.00	D3	36%	$48.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	456-108-451	INTERACTIVE DLVRY SRVCS ADV SRCE CORE=ZA	$21,800.00	D3	36%	$13,952.00	$5,886.00	$5,014.00	$4,142.00	$0.00	$0.00	$5,886.00
5	456-108-452	INTERACTIVE DLVRY SRVCS ADV TRGT CORE=ZA	$10,900.00	D3	36%	$6,976.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	456-108-453	INTERACTIVE DLVRY SRVCS SOURCE CORE=ZA	$10,900.00	D3	36%	$6,976.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	456-108-454	INTERACTIVE DLVERY SRVCS TARGET CORE=ZA	$5,450.00	D3	36%	$3,488.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	456-108-456	XML TRANSFORMATION SERVICES CPU=ZA	$27,250.00	D3	36%	$17,440.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-108-458	ARCHIVE SERVICES FOR SAP=IA	$38,150.00	D3	36%	$24,416.00	$10,300.50	$8,774.50	$7,248.50	$0.00	$0.00	$10,300.50
5	456-108-459	CONTENT SERVICES FOR SAP ST=UA	$218.00	D3	36%	$139.52	$58.86	$50.14	$41.42	$0.00	$0.00	$58.86
5	456-108-460	CONTENT SVCS FOR SAP SVR AGENT=IA	$54,500.00	D3	36%	$34,880.00	$14,715.00	$12,535.00	$10,355.00	$0.00	$0.00	$14,715.00
5	456-108-461	PROCESS SVCS FOR SAP XTNS CMA PCS STE=IA	$27,250.00	D3	36%	$17,440.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	456-108-462	AppXtender Server - 5 CC User Pack=UB	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$0.00	$0.00	$0.00	$2,025.00
5	456-108-463	AppXtender Capture Package=MA	$700.00	D3	36%	$448.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	456-108-465	Reports Management Package=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-108-654	DX_FOR_WIN_FILE_SYS_MGR=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-732	Documentum Custom Client (1-50)=UA	$82.00	D3	36%	$52.48	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	456-108-733	Documentum Custom Client (51-200)=UA	$65.00	D3	36%	$41.60	$17.55	$14.95	$12.35	$0.00	$0.00	$17.55
5	456-108-734	Documentum Custom Client (201-500)=UA	$51.00	D3	36%	$32.64	$13.77	$11.73	$9.69	$0.00	$0.00	$13.77
5	456-108-735	Documentum Custom Client (501-1250)=UA	$45.00	D3	36%	$28.80	$12.15	$10.35	$8.55	$0.00	$0.00	$12.15
5	456-108-736	Documentum Custom Client (1251+)=UA	$41.00	D3	36%	$26.24	$11.07	$9.43	$7.79	$0.00	$0.00	$11.07
5	456-108-768	My Documentum for Microsoft Outlook=UA	$82.00	D3	36%	$52.48	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	456-108-770	Documentum IRM Client 1-50=UA	$218.00	D3	36%	$139.52	$58.86	$50.14	$0.00	$0.00	$0.00	$58.86
5	456-108-771	Documentum IRM Client 51-200=UA	$174.00	D3	36%	$111.36	$46.98	$40.02	$0.00	$0.00	$0.00	$46.98
5	456-108-772	Documentum IRM Client 201-500=UA	$137.00	D3	36%	$87.68	$36.99	$31.51	$0.00	$0.00	$0.00	$36.99
5	456-108-773	Documentum IRM Client 501-1250=UA	$120.00	D3	36%	$76.80	$32.40	$27.60	$0.00	$0.00	$0.00	$32.40
5	456-108-774	Documentum IRM Client 1251-PLUS=UA	$109.00	D3	36%	$69.76	$29.43	$25.07	$0.00	$0.00	$0.00	$29.43
5	456-108-782	SRMSUITE IBM V7000 BASE=IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-016	Trusted Content Services 1-50=UA	$112.00	D3	36%	$71.68	$30.24	$25.76	$21.28	$0.00	$0.00	$30.24
5	456-109-017	Trusted Content Services 51-200=UA	$89.00	D3	36%	$56.96	$24.03	$20.47	$16.91	$0.00	$0.00	$24.03
5	456-109-018	Trusted Content Services 201-500=UA	$71.00	D3	36%	$45.44	$19.17	$16.33	$13.49	$0.00	$0.00	$19.17
5	456-109-019	Trusted Content Services 501-1250=UA	$62.00	D3	36%	$39.68	$16.74	$14.26	$11.78	$0.00	$0.00	$16.74
5	456-109-020	Trusted Content Services 1251-PLUS=UA	$57.00	D3	36%	$36.48	$15.39	$13.11	$10.83	$0.00	$0.00	$15.39
5	456-109-100	AppXtender Server - 25 CC User Pack=UB	$37,500.00	D3	36%	$24,000.00	$10,125.00	$8,625.00	$0.00	$0.00	$0.00	$10,125.00
5	456-109-101	AppXtender Server - 75 CC User Pack=UB	$112,500.00	D3	36%	$72,000.00	$30,375.00	$25,875.00	$0.00	$0.00	$0.00	$30,375.00
5	456-109-102	APPLICATIONXTENDER 3 CC USER WITH QSP=UB	$0.00	D3	36%	$0.00	$1,618.65	$1,378.85	$0.00	$0.00	$0.00	$1,618.65
5	456-109-103	AppXtender 10 CC User, ProIndex & QSP=UB	$0.00	D3	36%	$0.00	$6,451.65	$5,495.85	$0.00	$0.00	$0.00	$6,451.65
5	456-109-104	KZN EDSC SW (NODES=IA)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-105	KZN EDSC ROE 500GB=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-110	KZN EDSC FED SW=IA	$25,000.00	D3	36%	$16,000.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-186	RETENTION MANAGEMENT 1 - 50=UA	$200.00	D3	36%	$128.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	456-109-187	RETENTION MANAGEMENT 51 - 200=UA	$160.00	D3	36%	$102.40	$43.20	$36.80	$30.40	$0.00	$0.00	$43.20
5	456-109-188	RETENTION MANAGEMENT 201 - 500=UA	$125.00	D3	36%	$80.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	456-109-189	RETENTION MANAGEMENT 501 - 1250=UA	$110.00	D3	36%	$70.40	$29.70	$25.30	$20.90	$0.00	$0.00	$29.70
5	456-109-190	RETENTION MANAGEMENT 1251-PLUS=UA	$100.00	D3	36%	$64.00	$27.00	$23.00	$19.00	$0.00	$0.00	$27.00
5	456-109-191	UPGRADE RETENTION TO CRM 1-50=UA	$250.00	D3	36%	$160.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	456-109-192	UPGRADE RETENTION TO CRM 51-200=UA	$200.00	D3	36%	$128.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	456-109-193	UPGRADE RETENTION TO CRM 201-500=UA	$158.00	D3	36%	$101.12	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	456-109-194	UPGRADE RETENTION TO CRM 501-1250=UA	$138.00	D3	36%	$88.32	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	456-109-195	UPGRADE RETENTION TO CRM 1251-PLUS=UA	$125.00	D3	36%	$80.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	456-109-196	CERTIFIED RECORDS MANAGER 1 - 50=UA	$450.00	D3	36%	$288.00	$121.50	$103.50	$85.50	$0.00	$0.00	$121.50
5	456-109-197	CERTIFIED RECORDS MANAGER 51 - 200=UA	$360.00	D3	36%	$230.40	$97.20	$82.80	$68.40	$0.00	$0.00	$97.20
5	456-109-198	CERTIFIED RECORDS MANAGER 201 - 500=UA	$284.00	D3	36%	$181.76	$76.68	$65.32	$53.96	$0.00	$0.00	$76.68
5	456-109-199	CERTIFIED RECORDS MANAGER 501 - 1250=UA	$248.00	D3	36%	$158.72	$66.96	$57.04	$47.12	$0.00	$0.00	$66.96
5	456-109-200	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	$225.00	D3	36%	$144.00	$60.75	$51.75	$42.75	$0.00	$0.00	$60.75
5	456-109-201	PHYSICAL RECORDS MODULE 1 - 50=UA	$109.00	D3	36%	$69.76	$29.43	$25.07	$20.71	$0.00	$0.00	$29.43
5	456-109-202	PHYSICAL RECORDS MODULE 51 - 200=UA	$87.00	D3	36%	$55.68	$23.49	$20.01	$16.53	$0.00	$0.00	$23.49
5	456-109-203	PHYSICAL RECORDS MODULE 201 - 500=UA	$69.00	D3	36%	$44.16	$18.63	$15.87	$13.11	$0.00	$0.00	$18.63
5	456-109-204	PHYSICAL RECORDS MODULE 501 - 1250=UA	$60.00	D3	36%	$38.40	$16.20	$13.80	$11.40	$0.00	$0.00	$16.20
5	456-109-205	PHYSICAL RECORDS MODULE 1251-PLUS=UA	$55.00	D3	36%	$35.20	$14.85	$12.65	$10.45	$0.00	$0.00	$14.85
5	456-109-249	Documentum WebTop (1-50)=UA	$251.00	D3	36%	$160.64	$67.77	$57.73	$47.69	$0.00	$0.00	$67.77
5	456-109-250	Documentum WebTop (51-200)=UA	$201.00	D3	36%	$128.64	$54.27	$46.23	$38.19	$0.00	$0.00	$54.27
5	456-109-251	Documentum WebTop (201-500)=UA	$158.00	D3	36%	$101.12	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	456-109-252	Documentum WebTop (501-1250)=UA	$138.00	D3	36%	$88.32	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	456-109-253	Documentum WebTop (1251-PLUS)=UA	$125.00	D3	36%	$80.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	456-109-254	INTERACTIVE DLVRY SVCS ADV SRCE CORE=ZA	$21,800.00	D3	36%	$13,952.00	$5,886.00	$5,014.00	$4,142.00	$0.00	$0.00	$5,886.00
5	456-109-255	INTERACTIVE DLVRY SVCS ADV TARG CORE=ZA	$10,900.00	D3	36%	$6,976.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	456-109-268	VIPR SRM 3PTY BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-269	VIPR SRM HDS BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-270	VIPR SRM IBM DS BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-271	VIPR SRM XIV BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-272	VIPR SRM 3Par BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-273	VIPR SRM HP EVA BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-274	VIPR SRM HP XP/P9500 BASE =IC	$4,820.00	D3	36%	$3,084.80	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	456-109-275	VIPR SRM NTAP BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-276	VIPR SRM Compellent BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-277	VIPR SRM 3PTY2 BASE =IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-278	VIPR SRM IBM V7000 BASE=IC	$7,920.00	D3	36%	$5,068.80	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	456-109-286	COMPUSET MAINFRAME FIRST 500MIPS DEVTEST	$36,000.00	D3	36%	$23,040.00	$9,720.00	$8,280.00	$6,840.00	$0.00	$0.00	$9,720.00
5	456-109-287	COMPUSET MAINFRAME FIRST 500MIPS RECOVRY	$18,000.00	D3	36%	$11,520.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	456-109-288	COMPUSET SERVER MAINFRAME FIRST 500 MIPS	$90,000.00	D3	36%	$57,600.00	$24,300.00	$20,700.00	$17,100.00	$0.00	$0.00	$24,300.00
5	456-109-289	COMPUSET SERVER WINDOWS-UNIX	$45,000.00	D3	36%	$28,800.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	456-109-290	COMPUSET SERVER WINDOWS-UNIX DEV-TEST	$18,000.00	D3	36%	$11,520.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	456-109-291	COMPUSET SERVER WINDOWS-UNIX RECOVERY	$9,000.00	D3	36%	$5,760.00	$2,430.00	$2,070.00	$1,710.00	$0.00	$0.00	$2,430.00
5	456-109-292	Documentum Compliance Manager - Consumer	$0.00	D3	36%	$0.00	$108.00	$92.00	$76.00	$0.00	$0.00	$108.00
5	456-109-293	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	$0.00	D3	36%	$0.00	$202.50	$172.50	$142.50	$0.00	$0.00	$202.50
5	456-109-294	PRINT CONTROL SERVICES	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	456-109-295	PROCESS ENGINE D6 UPG RESTRICTED LIC=ZA	$100.00	D3	36%	$64.00	$27.00	$23.00	$19.00	$0.00	$0.00	$27.00
5	456-109-296	Digital Asset Manager Bundle 1-50=UA	$340.00	D3	36%	$217.60	$91.80	$78.20	$64.60	$0.00	$0.00	$91.80
5	456-109-297	Digital Asset Manager Bundle 51-200=UA	$272.00	D3	36%	$174.08	$73.44	$62.56	$51.68	$0.00	$0.00	$73.44
5	456-109-298	Digital Asset Manager Bundle 201-500=UA	$214.00	D3	36%	$136.96	$57.78	$49.22	$40.66	$0.00	$0.00	$57.78
5	456-109-299	Digital Asset Manager Bundle 501-1250=UA	$187.00	D3	36%	$119.68	$50.49	$43.01	$35.53	$0.00	$0.00	$50.49
5	456-109-300	DIGITAL ASSET MANAGER BUNDLE 1251-PLS=UA	$170.00	D3	36%	$108.80	$45.90	$39.10	$32.30	$0.00	$0.00	$45.90
5	456-109-301	Partner Package LIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-302	Life Sciences eTMF Module =MA	$300,000.00	D3	36%	$192,000.00	$81,000.00	$69,000.00	$0.00	$0.00	$0.00	$81,000.00
5	456-109-303	Life Sciences Q&M Module =MA	$300,000.00	D3	36%	$192,000.00	$81,000.00	$69,000.00	$0.00	$0.00	$0.00	$81,000.00
5	456-109-304	Life Sciences R&D Module =MA	$300,000.00	D3	36%	$192,000.00	$81,000.00	$69,000.00	$0.00	$0.00	$0.00	$81,000.00
5	456-109-305	Life Sciences SSV Module =MA	$300,000.00	D3	36%	$192,000.00	$81,000.00	$69,000.00	$0.00	$0.00	$0.00	$81,000.00
5	456-109-371	CLOUDARRAY SW FC AP 20TBU - 40TBU UPG=IC	$53,360.00	D3	36%	$34,150.40	$9,604.80	$0.00	$7,470.40	$0.00	$0.00	$9,604.80
5	456-109-396	DPS ENTERPRISE EDITION RP4VM ENABLER=IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-562	RP4VM STARTER PACK FOR SCALEIO =IB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-750	Documentum D2 Adv Publishing Services=MA	$200,000.00	D3	36%	$128,000.00	$54,000.00	$46,000.00	$0.00	$0.00	$0.00	$54,000.00
5	456-109-934	KZN EMC CENTERA (PER TB)=CA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-935	KZN LAPTOP/DESKTOP (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-936	KZN EMC Documentum (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-937	KZN EMC CELERRA FLR (PER TB)=CA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-938	KZN NETAPP SNAPLOCK (PER TB)=CA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-939	KZN IBM LOTUS DOMINO (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-940	KZN EMC SOURCEONE EM (PER TB)=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-941	KZN NETAPP SNAPSHOTS (PER TB)=CA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-942	KZN MICROSOFT EXCH (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-943	KZN SYMANTEC EV (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-944	KZN FILE INT ENT SW (PER TB)=CA	$22,000.00	D3	36%	$14,080.00	$5,940.00	$5,060.00	$0.00	$0.00	$0.00	$5,940.00
5	456-109-945	KZN EMC CENTERA ROE 500GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-946	KZN LAPTOP/DESKTOP ROE 500GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-947	KZN EMC Documentum ROE 500 GB=CA	$20,000.00	D3	36%	$12,800.00	$5,400.00	$4,600.00	$0.00	$0.00	$0.00	$5,400.00
5	456-109-948	KZN EMC CELERRA FLR ROE 500GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-949	KZN LOTUS DOMINO ROE 500 GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-950	KZN S1 EM ROE 500 GB=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-951	KZN MICROSOFT EXCH ROE 500GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-952	KZN MICROSOFT SP ROE 500GB=CA	$20,000.00	D3	36%	$12,800.00	$5,400.00	$4,600.00	$0.00	$0.00	$0.00	$5,400.00
5	456-109-953	KZN SYMANTEC EV ROE 500GB=CA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-954	KZN FILE INT ROE 15M FILES=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-955	KZN FILE INT SW 100M FILES=IA	$40,000.00	D3	36%	$25,600.00	$10,800.00	$9,200.00	$0.00	$0.00	$0.00	$10,800.00
5	456-109-956	KZN FILE INT FED SW=IA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-957	KZN FILE INT FED NODE LICENSE=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-109-958	KZN FILE INT FED ROE LICENSE=IA	$2,500.00	D3	36%	$1,600.00	$675.00	$575.00	$0.00	$0.00	$0.00	$675.00
5	456-109-959	KZN FILE INT ENT FED SW=IA	$25,000.00	D3	36%	$16,000.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-960	KZN FILE INT ENT FED NODE LICENSE=IA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	456-109-961	KZN FILE INT-FILE INT ENT UPGRADE=IA	$92,000.00	D3	36%	$58,880.00	$24,840.00	$21,160.00	$0.00	$0.00	$0.00	$24,840.00
5	456-109-962	KZN MICROSOFT SP (PER TB)=CA	$15,000.00	D3	36%	$9,600.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-963	CONCEPT MANAGER (PER TB) =CA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-968	APPLICATIONXTENDER OCR SERVER=UA	$2,000.00	D3	36%	$1,280.00	$540.00	$460.00	$0.00	$0.00	$0.00	$540.00
5	456-109-970	ApplicationXtender Web Services=UA	$10,000.00	D3	36%	$6,400.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	456-109-971	ApplicationXtender Server 7 - 4 CC User	$6,000.00	D3	36%	$3,840.00	$1,620.00	$1,380.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-972	ApplicationXtender Server 7 - 1 CC User	$1,500.00	D3	36%	$960.00	$405.00	$345.00	$0.00	$0.00	$0.00	$405.00
5	456-110-063	EMC SIO SW Tier 1=CB	$1,250.00	D3	36%	$800.00	$287.50	$262.50	$225.00	$0.00	$0.00	$287.50
5	456-110-064	EMC SIO SW Tier 2=CB	$1,130.00	D3	36%	$723.20	$259.90	$237.30	$203.40	$0.00	$0.00	$259.90
5	456-110-065	EMC SIO SW Tier 3=CB	$1,020.00	D3	36%	$652.80	$234.60	$214.20	$183.60	$0.00	$0.00	$234.60
5	456-110-066	EMC SIO SW Tier 4=CB	$920.00	D3	36%	$588.80	$211.60	$193.20	$165.60	$0.00	$0.00	$211.60
5	456-110-067	EMC SIO SW Tier 5=CB	$830.00	D3	36%	$531.20	$190.90	$174.30	$149.40	$0.00	$0.00	$190.90
5	456-110-068	EMC SIO SW Tier 6=CB	$740.00	D3	36%	$473.60	$170.20	$155.40	$133.20	$0.00	$0.00	$170.20
5	456-110-069	EMC SIO SW Tier 7=CB	$670.00	D3	36%	$428.80	$154.10	$140.70	$120.60	$0.00	$0.00	$154.10
5	456-110-121	RecoverPoint Local - SIO(12 -100 TB)=CA	$0.00	D3	36%	$0.00	$43.70	$39.90	$34.20	$0.00	$0.00	$43.70
5	456-110-122	RecoverPoint Local - SIO(101-250 TB)=CA	$0.00	D3	36%	$0.00	$40.25	$36.75	$31.50	$0.00	$0.00	$40.25
5	456-110-123	RecoverPoint Local - SIO(251-500 TB)=CA	$0.00	D3	36%	$0.00	$35.65	$32.55	$27.90	$0.00	$0.00	$35.65
5	456-110-124	RecoverPoint Local - SIO(501-1000 TB)=CA	$0.00	D3	36%	$0.00	$32.20	$29.40	$25.20	$0.00	$0.00	$32.20
5	456-110-125	RecoverPoint Local - SIO(1001-5K TB)=CA	$0.00	D3	36%	$0.00	$29.90	$27.30	$23.40	$0.00	$0.00	$29.90
5	456-110-126	RecoverPoint Local - SIO(5001-10K TB)=CA	$0.00	D3	36%	$0.00	$26.45	$24.15	$20.70	$0.00	$0.00	$26.45
5	456-110-127	RecoverPoint Local - SIO(10,001+ TB)=CA	$0.00	D3	36%	$0.00	$24.15	$22.05	$18.90	$0.00	$0.00	$24.15
5	456-110-143	EMC DCTM Capital Projects ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-144	EMC DCTM WebTop Capital Projects ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-145	EMC DCTM ADTS Cap Projects ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-146	Captiva Real-Time Server =IA	$40,000.00	D3	36%	$25,600.00	$10,800.00	$9,200.00	$7,600.00	$0.00	$0.00	$10,800.00
5	456-110-147	Captiva Real-Time OCR/PDF 100K PPY=PA	$2,000.00	D3	36%	$1,280.00	$540.00	$460.00	$380.00	$0.00	$0.00	$540.00
5	456-110-148	Captiva Real-Time Adv Recog 100K PPY=PA	$7,500.00	D3	36%	$4,800.00	$2,025.00	$1,725.00	$1,425.00	$0.00	$0.00	$2,025.00
5	456-110-149	Captiva Real-Time Web Client =UB	$3,000.00	D3	36%	$1,920.00	$810.00	$690.00	$570.00	$0.00	$0.00	$810.00
5	456-110-150	Captiva License Refresh =MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-159	EMC Storage Analytics for SIO Tier 1=CB	$0.00	D3	36%	$0.00	$20.24	$18.48	$15.84	$0.00	$0.00	$20.24
5	456-110-160	EMC Storage Analytics for SIO Tier 2=CB	$0.00	D3	36%	$0.00	$18.17	$16.59	$14.22	$0.00	$0.00	$18.17
5	456-110-161	EMC Storage Analytics for SIO Tier 3=CB	$0.00	D3	36%	$0.00	$16.33	$14.91	$12.78	$0.00	$0.00	$16.33
5	456-110-162	EMC Storage Analytics for SIO Tier 4=CB	$0.00	D3	36%	$0.00	$14.72	$13.44	$11.52	$0.00	$0.00	$14.72
5	456-110-163	EMC Storage Analytics for SIO Tier 5=CB	$0.00	D3	36%	$0.00	$13.34	$12.18	$10.44	$0.00	$0.00	$13.34
5	456-110-164	EMC Storage Analytics for SIO Tier 6=CB	$0.00	D3	36%	$0.00	$11.96	$10.92	$9.36	$0.00	$0.00	$11.96
5	456-110-165	EMC Storage Analytics for SIO Tier 7=CB	$0.00	D3	36%	$0.00	$10.81	$9.87	$8.46	$0.00	$0.00	$10.81
5	456-110-204	My Documentum for Desktop=UA	$82.00	D3	36%	$52.48	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	456-110-205	DCTM CONNECT FOR MSHAREPOINT 1-50=UA	$251.00	D3	36%	$160.64	$67.77	$57.73	$47.69	$0.00	$0.00	$67.77
5	456-110-206	DCTM CONNECT FOR MSHAREPOINT 51-200=UA	$201.00	D3	36%	$128.64	$54.27	$46.23	$38.19	$0.00	$0.00	$54.27
5	456-110-207	DCTM CONNECT FOR MSHAREPOINT 201-500=UA	$158.00	D3	36%	$101.12	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	456-110-208	DCTM CONNECT FOR MSHAREPOINT 501-1250=UA	$138.00	D3	36%	$88.32	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	456-110-209	DCTM CONNECT FOR MSHAREPOINT 1251-PLS=UA	$125.00	D3	36%	$80.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	456-110-224	CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC	$100,000.00	D3	36%	$64,000.00	$18,000.00	$0.00	$14,000.00	$0.00	$0.00	$18,000.00
5	456-110-225	Documentum Retention Management=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-226	Documentum Certified Records Manager =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-227	Documentum Physical Records Module =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-228	Certified Records Manager - UPGRADE =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-229	EMC SIO SW lic key delivery=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-230	VCE ESRS ENABLER=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-300	VS T1 NPSUITE SRM LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-301	VS T2 NPSUITE SRM LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-302	VS T3 NPSUITE SRM LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-303	T1 SRM SA 1-50TB=CB	$1,340.00	D3	36%	$857.60	$308.20	$0.00	$0.00	$0.00	$0.00	$308.20
5	456-110-304	T1 SRM SA 51-150TB=CB	$1,330.00	D3	36%	$851.20	$305.90	$0.00	$0.00	$0.00	$0.00	$305.90
5	456-110-305	T1 SRM SA 151-300TB=CB	$1,320.00	D3	36%	$844.80	$303.60	$0.00	$0.00	$0.00	$0.00	$303.60
5	456-110-306	T1 SRM SA 301-450TB=CB	$1,310.00	D3	36%	$838.40	$301.30	$0.00	$0.00	$0.00	$0.00	$301.30
5	456-110-307	T1 SRM SA 451-750TB=CB	$1,220.00	D3	36%	$780.80	$280.60	$0.00	$0.00	$0.00	$0.00	$280.60
5	456-110-308	T1 SRM SA 751-1500TB=CB	$1,020.00	D3	36%	$652.80	$234.60	$0.00	$0.00	$0.00	$0.00	$234.60
5	456-110-309	T1 SRM SA 1501-3000TB=CB	$970.00	D3	36%	$620.80	$223.10	$0.00	$0.00	$0.00	$0.00	$223.10
5	456-110-310	T1 SRM SA 3001-5000TB=CB	$880.00	D3	36%	$563.20	$202.40	$0.00	$0.00	$0.00	$0.00	$202.40
5	456-110-311	T1 SRM SA 5001-10000TB=CB	$680.00	D3	36%	$435.20	$156.40	$0.00	$0.00	$0.00	$0.00	$156.40
5	456-110-312	T1 SRM SA 10001+TB=CB	$580.00	D3	36%	$371.20	$133.40	$0.00	$0.00	$0.00	$0.00	$133.40
5	456-110-313	T2 SRM SA 1-50TB=CB	$830.00	D3	36%	$531.20	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	456-110-314	T2 SRM SA 51-150TB=CB	$780.00	D3	36%	$499.20	$179.40	$0.00	$0.00	$0.00	$0.00	$179.40
5	456-110-315	T2 SRM SA 151-300TB=CB	$720.00	D3	36%	$460.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	456-110-316	T2 SRM SA 301-450TB=CB	$660.00	D3	36%	$422.40	$151.80	$0.00	$0.00	$0.00	$0.00	$151.80
5	456-110-317	T2 SRM SA 451-750TB=CB	$600.00	D3	36%	$384.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	456-110-318	T2 SRM SA 751-1500TB=CB	$430.00	D3	36%	$275.20	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	456-110-319	T2 SRM SA 1501-3000TB=CB	$400.00	D3	36%	$256.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	456-110-320	T2 SRM SA 3001-5000TB=CB	$380.00	D3	36%	$243.20	$87.40	$0.00	$0.00	$0.00	$0.00	$87.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-321	T2 SRM SA 5001-10000TB=CB	$350.00	D3	36%	$224.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	456-110-322	T2 SRM SA 10001+TB=CB	$320.00	D3	36%	$204.80	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	456-110-323	T3 SRM SA 1-50TB=CB	$530.00	D3	36%	$339.20	$121.90	$0.00	$0.00	$0.00	$0.00	$121.90
5	456-110-324	T3 SRM SA 51-150TB=CB	$490.00	D3	36%	$313.60	$112.70	$0.00	$0.00	$0.00	$0.00	$112.70
5	456-110-325	T3 SRM SA 151-300TB=CB	$460.00	D3	36%	$294.40	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	456-110-326	T3 SRM SA 301-450TB=CB	$420.00	D3	36%	$268.80	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	456-110-327	T3 SRM SA 451-750TB=CB	$390.00	D3	36%	$249.60	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	456-110-328	T3 SRM SA 751-1500TB=CB	$350.00	D3	36%	$224.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	456-110-329	T3 SRM SA 1501-3000TB=CB	$320.00	D3	36%	$204.80	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	456-110-348	VS T1 NPSUITE VIPRC LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-349	VS T2 NPSUITE VIPRC LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-350	VS T3 NPSUITE VIPRC LICENSE=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-351	T1 VIPRC SA 1-50TB=CB	$555.00	D3	36%	$355.20	$127.65	$0.00	$0.00	$0.00	$0.00	$127.65
5	456-110-352	T1 VIPRC SA 51-150TB=CB	$550.00	D3	36%	$352.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	456-110-353	T1 VIPRC SA 151-300TB=CB	$544.00	D3	36%	$348.16	$125.12	$0.00	$0.00	$0.00	$0.00	$125.12
5	456-110-354	T1 VIPRC SA 301-450TB=CB	$540.00	D3	36%	$345.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-110-355	T1 VIPRC SA 451-750TB=CB	$510.00	D3	36%	$326.40	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	456-110-356	T1 VIPRC SA 751-1500TB=CB	$430.00	D3	36%	$275.20	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	456-110-357	T1 VIPRC SA 1501-3000TB=CB	$410.00	D3	36%	$262.40	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	456-110-358	T1 VIPRC SA 3001-5000TB=CB	$370.00	D3	36%	$236.80	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	456-110-359	T1 VIPRC SA 5001-10000TB=CB	$280.00	D3	36%	$179.20	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	456-110-360	T1 VIPRC SA 10001+TB=CB	$240.00	D3	36%	$153.60	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-110-361	T2 VIPRC SA 1-50TB=CB	$375.00	D3	36%	$240.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	456-110-362	T2 VIPRC SA 51-150TB=CB	$370.00	D3	36%	$236.80	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	456-110-363	T2 VIPRC SA 151-300TB=CB	$340.00	D3	36%	$217.60	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	456-110-364	T2 VIPRC SA 301-450TB=CB	$320.00	D3	36%	$204.80	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	456-110-365	T2 VIPRC SA 451-750TB=CB	$290.00	D3	36%	$185.60	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	456-110-366	T2 VIPRC SA 751-1500TB=CB	$250.00	D3	36%	$160.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	456-110-367	T2 VIPRC SA 1501-3000TB=CB	$230.00	D3	36%	$147.20	$52.90	$0.00	$0.00	$0.00	$0.00	$52.90
5	456-110-368	T2 VIPRC SA 3001-5000TB=CB	$220.00	D3	36%	$140.80	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-110-369	T2 VIPRC SA 5001-10000TB=CB	$210.00	D3	36%	$134.40	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	456-110-370	T2 VIPRC SA 10001+TB=CB	$200.00	D3	36%	$128.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	456-110-371	T3 VIPRC SA 1-50TB=CB	$300.00	D3	36%	$192.00	$69.00	$0.00	$0.00	$0.00	$0.00	$69.00
5	456-110-372	T3 VIPRC SA 51-150TB=CB	$280.00	D3	36%	$179.20	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	456-110-373	T3 VIPRC SA 151-300TB=CB	$260.00	D3	36%	$166.40	$59.80	$0.00	$0.00	$0.00	$0.00	$59.80
5	456-110-374	T3 VIPRC SA 301-450TB=CB	$240.00	D3	36%	$153.60	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-110-375	T3 VIPRC SA 451-750TB=CB	$220.00	D3	36%	$140.80	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-110-376	T3 VIPRC SA 751-1500TB=CB	$200.00	D3	36%	$128.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	456-110-377	T3 VIPRC SA 1501-3000TB=CB	$180.00	D3	36%	$115.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-110-401	CPD Native Hybrid Cloud=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-421	T3 SRM SA 3001-5000TB=CB	$290.00	D3	36%	$185.60	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	456-110-422	T3 SRM SA 5001-10000TB=CB	$260.00	D3	36%	$166.40	$59.80	$0.00	$0.00	$0.00	$0.00	$59.80
5	456-110-423	T3 SRM SA 10001TB+=CB	$240.00	D3	36%	$153.60	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-110-424	T3 VIPRC SA 3001-5000TB=CB	$170.00	D3	36%	$108.80	$39.10	$0.00	$0.00	$0.00	$0.00	$39.10
5	456-110-425	T3 VIPRC SA 5001-10000TB=CB	$150.00	D3	36%	$96.00	$34.50	$0.00	$0.00	$0.00	$0.00	$34.50
5	456-110-426	T3 VIPRC SA 10001TB+=CB	$140.00	D3	36%	$89.60	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-110-456	POWERPATH VE HOST LICENSES SRV/USRV=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-457	POWERPATH VE BUNDLE=IC	$8,554.00	D3	36%	$5,474.56	$1,967.42	$0.00	$0.00	$0.00	$0.00	$1,967.42
5	456-110-459	EMC DCTM Asset Operations ASL =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-460	EMC DCTM D2 Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-461	EMC DCTM D2 PlusPack Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-462	EMC DCTM ADTS Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-463	EMC DCTM Process Engine Asset Ops ASL=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-464	EMC Documentum Platform MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-465	EMC Content Trans Svcs MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-466	EMC Content Storage Services MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-467	EMC Trusted Content Services MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-468	EMC Retention Policy Service MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-469	EMC Documentum HIP MIMG ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-470	EMC Documentum Platform MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-471	EMC Content Trans Svcs MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-472	EMC Content Storage Services MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-473	EMC Trusted Content Services MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-474	EMC Retention Policy Service MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-475	EMC Documentum HIP MREC ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-510	FEHC-Master-Order-Agreement=ID	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-539	VS SRM SIO Tier 0 TB=CB	$450.00	D3	36%	$288.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-110-553	VS VIPRC SIO LIC=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-555	CLOUDARRAY SW FOR FC APPLIANCE 20TBU=IC	$66,700.00	D3	36%	$42,688.00	$12,006.00	$0.00	$9,338.00	$0.00	$0.00	$12,006.00
5	456-110-574	DOCUMENTUM D2 + D2 PLUSPACK=UA	$500.00	D3	36%	$320.00	$135.00	$115.00	$0.00	$0.00	$0.00	$135.00
5	456-110-575	DOCUMENTUM D2=UA	$450.00	D3	36%	$288.00	$121.50	$103.50	$0.00	$0.00	$0.00	$121.50
5	456-110-576	DOCUMENTUM D2 PLUSPACK=UA	$150.00	D3	36%	$96.00	$40.50	$34.50	$0.00	$0.00	$0.00	$40.50
5	456-110-577	DOCUMENTUM D2 PARTNER ASL=UA	$200.00	D3	36%	$128.00	$54.00	$46.00	$0.00	$0.00	$0.00	$54.00
5	456-110-578	DOCUMENTUM D2 PLUSPACK PARTNER ASL=UA	$75.00	D3	36%	$48.00	$20.25	$17.25	$0.00	$0.00	$0.00	$20.25
5	456-110-579	DOCUMENTUM D2+ PLUSPACK PARTNER ASL=UA	$250.00	D3	36%	$160.00	$67.50	$57.50	$0.00	$0.00	$0.00	$67.50
5	456-110-620	D2 ASL CONTRIBUTOR=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-621	D2 +Pack ASL CONTRIBUTOR=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-622	Process Engine ASL CONTRIBUTOR=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-623	Retention Policy Service ASL CONTRIB=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-625	D2 ASL CONSUMER=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-626	D2 +Pack ASL CONSUMER=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-627	Process Engine ASL CONSUMER=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-628	Retention Policy Service ASL CONSUMER=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-686	VIPR SRM AX TIER 1 =IC	$4,830.00	D3	36%	$3,091.20	$1,110.90	$0.00	$0.00	$0.00	$0.00	$1,110.90
5	456-110-687	VIPR SRM CX/NS TIER 2 =IC	$13,480.00	D3	36%	$8,627.20	$3,100.40	$0.00	$0.00	$0.00	$0.00	$3,100.40
5	456-110-688	VIPR SRM CX TIER 3 =IC	$33,030.00	D3	36%	$21,139.20	$7,596.90	$0.00	$0.00	$0.00	$0.00	$7,596.90
5	456-110-689	VIPR SRM CX/NS TIER 4 =IC	$61,460.00	D3	36%	$39,334.40	$14,135.80	$0.00	$0.00	$0.00	$0.00	$14,135.80
5	456-110-690	VIPR SRM CX/NS TIER 5 =IC	$105,990.00	D3	36%	$67,833.60	$24,377.70	$0.00	$0.00	$0.00	$0.00	$24,377.70
5	456-110-768	VIPR SRM 3PTY TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-769	VIPR SRM HDS TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-770	VIPR SRM IBM DS TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-771	VIPR SRM XIV TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-772	VIPR SRM 3Par TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-773	VIPR SRM HP EVA TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-774	VIPR SRM NTAP TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-775	VIPR SRM Compellent TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-776	VIPR SRM 3PTY2 TB =CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-782	VIPR SRM VG GATEWAY =ID	$5,000.00	D3	36%	$3,200.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	456-110-808	VIPR SRM SIO Tier 0 TB=CB	$310.00	D3	36%	$198.40	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	456-110-809	VIPR SRM SIO Tier 1 TB=CB	$240.00	D3	36%	$153.60	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-110-810	VIPR SRM SIO Tier 2 TB=CB	$180.00	D3	36%	$115.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-110-811	VIPR SRM SIO Tier 3 TB=CB	$170.00	D3	36%	$108.80	$39.10	$0.00	$0.00	$0.00	$0.00	$39.10
5	456-110-812	VIPR SRM SIO Tier 4 TB=CB	$130.00	D3	36%	$83.20	$29.90	$0.00	$0.00	$0.00	$0.00	$29.90
5	456-110-813	VIPR SRM SIO Tier 5 TB=CB	$110.00	D3	36%	$70.40	$25.30	$0.00	$0.00	$0.00	$0.00	$25.30
5	456-110-814	VIPR SRM SIO Tier 6 TB=CB	$100.00	D3	36%	$64.00	$23.00	$0.00	$0.00	$0.00	$0.00	$23.00
5	456-110-824	VIPR SRM IBM V7000 TB=CB	$700.00	D3	36%	$448.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	456-110-884	AppXtender 8 Update Enabler=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-891	VIPR SRM Vblock TIER 1 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-892	VIPR SRM Vblock TIER 2 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-893	VIPR SRM Vblock TIER 3 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-894	VIPR SRM Vblock TIER 4 =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-895	ViPR SRM DMX CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-937	CLOUDARRAY VIRT EDTN SW <118TB=CC	$23,810.00	D3	36%	$15,238.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-938	CLOUDARRAY VIRT EDTN SW 118-499TB=CC	$205.00	D3	36%	$131.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-939	CLOUDARRAY VIRT EDTN SW 500-999TB=CC	$175.00	D3	36%	$112.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-940	CLOUDARRAY VIRT EDTN SW 1000-4999TB=CC	$155.00	D3	36%	$99.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-941	CLOUDARRAY VIRT EDTN SW >5000TB=CC	$135.00	D3	36%	$86.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-955	SVR SAN STE VMWARE 5TB SCALEIO=CB	$3,750.00	D3	36%	$2,400.00	$862.50	$787.50	$675.00	$0.00	$0.00	$862.50
5	456-110-956	SVR SAN STE 5TB SIO OR 1CPU VSANAD=CB	$6,250.00	D3	36%	$4,000.00	$1,437.50	$1,312.50	$1,125.00	$0.00	$0.00	$1,437.50
5	456-110-969	SDS BUNDLE 1 CPU VSAN ADV=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-970	SDS BUNDLE 5TB ScaleIO=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-133	AX to CAMM=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-156	CloudLink for ScaleIO DARE Tier 1=CB	$113.00	D3	36%	$72.32	$25.99	$23.73	$20.34	$0.00	$0.00	$25.99
5	456-111-157	CloudLink for ScaleIO DARE Tier 2=CB	$102.00	D3	36%	$65.28	$23.46	$21.42	$18.36	$0.00	$0.00	$23.46
5	456-111-158	CloudLink for ScaleIO DARE Tier 3=CB	$92.00	D3	36%	$58.88	$21.16	$19.32	$16.56	$0.00	$0.00	$21.16
5	456-111-159	CloudLink for ScaleIO DARE Tier 4=CB	$83.00	D3	36%	$53.12	$19.09	$17.43	$14.94	$0.00	$0.00	$19.09
5	456-111-160	CloudLink for ScaleIO DARE Tier 5=CB	$75.00	D3	36%	$48.00	$17.25	$15.75	$13.50	$0.00	$0.00	$17.25
5	456-111-161	CloudLink for ScaleIO DARE Tier 6=CB	$67.00	D3	36%	$42.88	$15.41	$14.07	$12.06	$0.00	$0.00	$15.41
5	456-111-162	CloudLink for ScaleIO DARE Tier 7=CB	$61.00	D3	36%	$39.04	$14.03	$12.81	$10.98	$0.00	$0.00	$14.03
5	456-111-189	EMC InfoArchive Tier 1=CA	$76,000.00	D3	36%	$48,640.00	$20,520.00	$17,480.00	$0.00	$0.00	$0.00	$20,520.00
5	456-111-190	EMC InfoArchive Tier 2=CA	$57,000.00	D3	36%	$36,480.00	$15,390.00	$13,110.00	$0.00	$0.00	$0.00	$15,390.00
5	456-111-191	EMC InfoArchive Tier 3=CA	$38,000.00	D3	36%	$24,320.00	$10,260.00	$8,740.00	$0.00	$0.00	$0.00	$10,260.00
5	456-111-192	EMC InfoArchive Tier 4=CA	$30,400.00	D3	36%	$19,456.00	$8,208.00	$6,992.00	$0.00	$0.00	$0.00	$8,208.00
5	456-111-193	EMC InfoArchive Tier 5=CA	$22,800.00	D3	36%	$14,592.00	$6,156.00	$5,244.00	$0.00	$0.00	$0.00	$6,156.00
5	456-111-231	CLOUDARRAY VMAXFX SW FOR FC APP 40TBU=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-283	EMC Clinical Archiving ASL=MC	$50,000.00	D3	36%	$32,000.00	$13,500.00	$11,500.00	$0.00	$0.00	$0.00	$13,500.00
5	456-111-359	EMC SIO SW Tier 8=CB	$603.00	D3	36%	$385.92	$138.69	$126.63	$108.54	$0.00	$0.00	$138.69
5	456-111-360	EMC SIO SW Tier 9=CB	$543.00	D3	36%	$347.52	$124.89	$114.03	$97.74	$0.00	$0.00	$124.89
5	456-111-361	CloudLink for ScaleIO DARE Tier 8=CB	$55.00	D3	36%	$35.20	$12.65	$11.55	$9.90	$0.00	$0.00	$12.65
5	456-111-362	CloudLink for ScaleIO DARE Tier 9=CB	$50.00	D3	36%	$32.00	$11.50	$10.50	$9.00	$0.00	$0.00	$11.50
5	456-111-470	EAST EURO / APJ OCR FOR CAPTURE=MA	$12,426.00	D3	36%	$7,952.64	$3,355.02	$2,857.98	$2,360.94	$0.00	$0.00	$3,355.02
5	456-111-497	EMC SIO SW Tier 10=CB	$488.00	D3	36%	$312.32	$112.24	$102.48	$87.84	$0.00	$0.00	$112.24
5	456-111-498	EMC SIO SW Tier 11=CB	$440.00	D3	36%	$281.60	$101.20	$92.40	$79.20	$0.00	$0.00	$101.20
5	456-111-499	CloudLink for ScaleIO DARE Tier 10=CB	$45.00	D3	36%	$28.80	$10.35	$9.45	$8.10	$0.00	$0.00	$10.35
5	456-111-500	CloudLink for ScaleIO DARE Tier 11=CB	$41.00	D3	36%	$26.24	$9.43	$8.61	$7.38	$0.00	$0.00	$9.43
5	456-111-593	EMC DCTM xCP User Single App=UA	$500.00	D3	36%	$320.00	$135.00	$115.00	$95.00	$0.00	$0.00	$135.00
5	456-111-594	EMC DCTM xCP User Unlimited Apps=UA	$1,260.00	D3	36%	$806.40	$340.20	$289.80	$239.40	$0.00	$0.00	$340.20
5	456-111-595	EMC DCTM xCP Designer=UA	$5,000.00	D3	36%	$3,200.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	456-111-672	VS SRM SIO LIC=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-673	VS SRM ECS LIC=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-038	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	$0.00	D3	36%	$0.00	$5,060.00	$4,620.00	$0.00	$0.00	$0.00	$5,060.00
5	457-000-039	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	$0.00	D3	36%	$0.00	$12,650.00	$11,550.00	$0.00	$0.00	$0.00	$12,650.00
5	457-000-040	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	$0.00	D3	36%	$0.00	$20,240.00	$18,480.00	$0.00	$0.00	$0.00	$20,240.00
5	457-000-041	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	$0.00	D3	36%	$0.00	$28,750.00	$26,250.00	$0.00	$0.00	$0.00	$28,750.00
5	457-000-042	EMC BACKUP ADVISOR (MORE THAN 800 CLNTS)	$0.00	D3	36%	$0.00	$34.50	$31.50	$0.00	$0.00	$0.00	$34.50
5	457-000-251	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-254	DISKXTENDER APPLIANCE ED	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-255	DISKXTENDER APPLIANCE ED FOR SNAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-256	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-257	DISKXTENDER 2000 MEDIASTOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-000-269	WEBXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-272	ARCHXTNDR PLACE HOLDER-ORDERS FROM ICBC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-276	ARCHIVEXTENDER FOR WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-303	INA REPLISTOR FOR XTENDER SOLUTIONS	$0.00	D3	36%	$0.00	$1,380.00	$1,260.00	$1,080.00	$0.00	$0.00	$1,380.00
5	457-000-304	APPLICATIONXTENDER DEVELOPER PROGRAM	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$0.00	$0.00	$0.00	$1,350.00
5	457-000-305	APPXTNDR DEVELOPER PROGRAM UPDATE FEE	$0.00	D3	36%	$0.00	$270.00	$230.00	$0.00	$0.00	$0.00	$270.00
5	457-000-306	APPLICATIONXTENDER SVR STANDALONE CONN	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	457-000-307	APPLICATIONXTENDER SERVER CC (2-5) ST	$0.00	D3	36%	$0.00	$715.50	$609.50	$0.00	$0.00	$0.00	$715.50
5	457-000-308	APPLICATIONXTENDER SERVER CC (6-9) ST	$0.00	D3	36%	$0.00	$702.00	$598.00	$0.00	$0.00	$0.00	$702.00
5	457-000-309	APPLICATIONXTENDER SERVER CC (10-24) ST	$0.00	D3	36%	$0.00	$594.00	$506.00	$0.00	$0.00	$0.00	$594.00
5	457-000-310	APPLICATIONXTENDER SERVER CC (25-49) ST	$0.00	D3	36%	$0.00	$410.40	$349.60	$0.00	$0.00	$0.00	$410.40
5	457-000-311	APPLICATIONXTENDER SERVER CC (50-74) ST	$0.00	D3	36%	$0.00	$324.00	$276.00	$0.00	$0.00	$0.00	$324.00
5	457-000-312	APPLICATIONXTENDER SERVER CC (75-99) ST	$0.00	D3	36%	$0.00	$270.00	$230.00	$0.00	$0.00	$0.00	$270.00
5	457-000-313	APPLICATIONXTENDER SVR CC (100-149) ST	$0.00	D3	36%	$0.00	$256.50	$218.50	$0.00	$0.00	$0.00	$256.50
5	457-000-314	APPLICATIONXTENDER SVR CC (150-199) ST	$0.00	D3	36%	$0.00	$243.00	$207.00	$0.00	$0.00	$0.00	$243.00
5	457-000-315	APPLICATIONXTENDER SVR CC (200-249) ST	$0.00	D3	36%	$0.00	$229.50	$195.50	$0.00	$0.00	$0.00	$229.50
5	457-000-316	APPLICATIONXTENDER SVR CC (250-499) ST	$0.00	D3	36%	$0.00	$216.00	$184.00	$0.00	$0.00	$0.00	$216.00
5	457-000-317	APPXTENDER/WX SVR CC 500-999 ST	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	457-000-318	APPXTENDER/WX SVR CC 1000-1999 ST	$0.00	D3	36%	$0.00	$162.00	$138.00	$0.00	$0.00	$0.00	$162.00
5	457-000-319	APPXTENDER/WX SVR CC 2000-2999 ST	$0.00	D3	36%	$0.00	$140.40	$119.60	$0.00	$0.00	$0.00	$140.40
5	457-000-320	APPXTENDER/WX SVR CC 3000-3999 ST	$0.00	D3	36%	$0.00	$130.41	$111.09	$0.00	$0.00	$0.00	$130.41
5	457-000-321	APPXTENDER/WX SVR CC 4000-4999 ST	$0.00	D3	36%	$0.00	$124.20	$105.80	$0.00	$0.00	$0.00	$124.20
5	457-000-322	APPLICATIONXTENDER SERVER CC (5000+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-327	AX/WX STANDALONE ST	$0.00	D3	36%	$0.00	$809.73	$689.77	$0.00	$0.00	$0.00	$809.73
5	457-000-330	DISKXTENDER 2000 DATA MGR (CONTENT)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-333	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-334	DISKXTENDER 2000 MEDIASTOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-336	WORKFLOWXTENDER AP STARTER PK 5 USER ST	$0.00	D3	36%	$0.00	$8,167.23	$6,957.27	$0.00	$0.00	$0.00	$8,167.23
5	457-000-337	WORKFLOWXTENDER AP STARTER PK 10 USER ST	$0.00	D3	36%	$0.00	$11,609.73	$9,889.77	$0.00	$0.00	$0.00	$11,609.73
5	457-000-339	WORKFLOWXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-341	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	$0.00	D3	36%	$0.00	$945.00	$805.00	$0.00	$0.00	$0.00	$945.00
5	457-000-342	APPXTENDER REPORTS MGMT SOFTWARE ST	$0.00	D3	36%	$0.00	$1,214.73	$1,034.77	$0.00	$0.00	$0.00	$1,214.73
5	457-000-343	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	$0.00	D3	36%	$0.00	$945.00	$805.00	$0.00	$0.00	$0.00	$945.00
5	457-000-344	APPXTENDER RPTS MGMT SOFTWARE (6-9) ST	$0.00	D3	36%	$0.00	$945.00	$805.00	$0.00	$0.00	$0.00	$945.00
5	457-000-345	APPXTENDER RPTS MGMT SOFTWARE(10-24) ST	$0.00	D3	36%	$0.00	$796.50	$678.50	$0.00	$0.00	$0.00	$796.50
5	457-000-346	APPXTENDER RPTS MGMT SOFTWARE (25-49) ST	$0.00	D3	36%	$0.00	$545.40	$464.60	$0.00	$0.00	$0.00	$545.40
5	457-000-347	APPXTENDER RPTS MGMT SOFTWARE (50-74) ST	$0.00	D3	36%	$0.00	$423.90	$361.10	$0.00	$0.00	$0.00	$423.90
5	457-000-348	APPXTENDER RPTS MGMT SOFTWARE (75-99) ST	$0.00	D3	36%	$0.00	$354.51	$301.99	$0.00	$0.00	$0.00	$354.51
5	457-000-349	APPX RPTS MGMT SOFTWARE (100-149) ST	$0.00	D3	36%	$0.00	$338.85	$288.65	$0.00	$0.00	$0.00	$338.85
5	457-000-350	APPX RPTS MGMT SOFTWARE (150-199) ST	$0.00	D3	36%	$0.00	$319.41	$272.09	$0.00	$0.00	$0.00	$319.41
5	457-000-351	APPX RPTS MGMT SOFTWARE (200-249) ST	$0.00	D3	36%	$0.00	$301.59	$256.91	$0.00	$0.00	$0.00	$301.59
5	457-000-352	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-353	APPX WB ACS .NET PUBLIC ACCESS LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-357	ARCHIVEXTENDER FOR WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-358	APPX/RPTS MGT SOFTWARE (250-499) ST	$0.00	D3	36%	$0.00	$283.50	$241.50	$0.00	$0.00	$0.00	$283.50
5	457-000-359	APPX/RPTS MGT SOFTWARE (500-999) ST	$0.00	D3	36%	$0.00	$248.13	$211.37	$0.00	$0.00	$0.00	$248.13
5	457-000-360	APPX/RPTS MGT SOFTWARE (1,000-1,999) ST	$0.00	D3	36%	$0.00	$212.49	$181.01	$0.00	$0.00	$0.00	$212.49
5	457-000-361	APPX/RPTS MGT SOFTWARE (2,000-2,999) ST	$0.00	D3	36%	$0.00	$184.14	$156.86	$0.00	$0.00	$0.00	$184.14
5	457-000-362	APPX/RPTS MGT SOFTWARE (3,000-3,999) ST	$0.00	D3	36%	$0.00	$171.18	$145.82	$0.00	$0.00	$0.00	$171.18
5	457-000-363	APPX/RPTS MGT SOFTWARE (4,000-4,999) ST	$0.00	D3	36%	$0.00	$163.08	$138.92	$0.00	$0.00	$0.00	$163.08
5	457-000-364	APPXTENDER/RPTS MGT SOFTWARE (5000+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-365	APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-407	DISKXTENDER 2000 FOR CENTERA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-481	DISKXTENDER FOR NAS AND UNIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-499	DISKXTENDER FOR NAS AND WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-501	APPXTENDER SERVER CC (500-4999) ST	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	457-000-505	DISKXTENDER WINDOWS FOR CENTERA WITH EX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-020	DISKXTENDER FOR NAS - LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-035	DX FOR NAS AND WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-036	DX FOR NAS AND LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-037	DX FOR NAS AND UNIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-039	EMC APPXTNDR 3 USER BUNDLE W/QSP	$0.00	D3	36%	$0.00	$1,618.65	$1,378.85	$0.00	$0.00	$0.00	$1,618.65
5	457-100-072	WORKFLOWXTENDER AP STARTER PK 5 USER	$0.00	D3	36%	$0.00	$8,167.50	$6,957.50	$0.00	$0.00	$0.00	$8,167.50
5	457-100-073	APPXTNDR WORKFLOW ACCOUNTS PAYABLE	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	457-100-074	WORKFLOWXTENDER AP STARTER PK 10 USER	$0.00	D3	36%	$0.00	$11,610.00	$9,890.00	$0.00	$0.00	$0.00	$11,610.00
5	457-100-087	APPXTNDR 10 USER, PROINDEX, AND QSP	$0.00	D3	36%	$0.00	$6,451.65	$5,495.85	$0.00	$0.00	$0.00	$6,451.65
5	457-100-088	APPXTNDR 10 USER, VERITY AND QSP	$0.00	D3	36%	$0.00	$6,748.65	$5,748.85	$0.00	$0.00	$0.00	$6,748.65
5	457-100-182	POWERPATH VE STD X86 T1 (2-7 CPUs)	$0.00	D3	36%	$0.00	$410.55	$0.00	$0.00	$0.00	$0.00	$410.55
5	457-100-183	POWERPATH VE STD X86 T2 (8+ CPUs)	$0.00	D3	36%	$0.00	$378.35	$0.00	$0.00	$0.00	$0.00	$378.35
5	457-100-184	POWERPATH VE STD. VOL (100-199 CPU)	$0.00	D3	36%	$0.00	$345.00	$0.00	$0.00	$0.00	$0.00	$345.00
5	457-100-185	POWERPATH VE STD. VOLUME 2 (200+ CPUs)	$0.00	D3	36%	$0.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	457-100-186	POWERPATH VE ADD-ON X86 T1 (2-7 CPUs)	$0.00	D3	36%	$0.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	457-100-187	POWERPATH VE ADD-ON X86 T2 (8+ CPUs)	$0.00	D3	36%	$0.00	$253.00	$0.00	$0.00	$0.00	$0.00	$253.00
5	457-100-188	PPOWERPATH VEADDON VOL (100 - 199 CPU)	$0.00	D3	36%	$0.00	$230.00	$0.00	$0.00	$0.00	$0.00	$230.00
5	457-100-189	POWERPATH VE ADDON VOL 2 (200+ CPUs)	$0.00	D3	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	457-100-234	ECS ROE 500GB FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	457-100-235	FILE INT ROE 15M FILES FOR S1 fka: FRM	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	457-100-236	ECS SW (NODES) FOR SOURCEONE EDISCOVERY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-237	FILE INT SW 100M FILES FOR S1 fka: FRM	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$0.00	$0.00	$0.00	$10,800.00
5	457-100-238	INFOCTR ECS SOFTWARE FOR S1 EDISCOVERY	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-100-239	INFOCTR FILE INT SOFTWARE FOR SOURCEONE	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	457-100-245	APPXTENDER SERVER - 5 CC USER PACK	$0.00	D3	36%	$0.00	$2,025.00	$1,725.00	$0.00	$0.00	$0.00	$2,025.00
5	457-100-246	APPXTENDER SERVER - 25 CC USER PACK	$0.00	D3	36%	$0.00	$10,125.00	$8,625.00	$0.00	$0.00	$0.00	$10,125.00
5	457-100-247	APPXTENDER SERVER - 75 CC USER PACK	$0.00	D3	36%	$0.00	$30,375.00	$25,875.00	$0.00	$0.00	$0.00	$30,375.00
5	457-100-248	APPXTENDER CAPTURE PACKAGE	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	457-100-251	REPORTS MANAGEMENT PACKAGE	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	457-100-290	DOCUMENTUM XCP DESIGNER BUNDLE	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	457-100-300	XPRESSION ENTERPRISE SERVER FOR 4 CORES	$0.00	D3	36%	$0.00	$48,600.00	$41,400.00	$34,200.00	$0.00	$0.00	$48,600.00
5	457-100-301	XPRESSION ENTERPRISE SERVER DEV-TEST	$0.00	D3	36%	$0.00	$19,440.00	$16,560.00	$13,680.00	$0.00	$0.00	$19,440.00
5	457-100-302	XPRESSION ENTERPRISE SERVER RECOVERY	$0.00	D3	36%	$0.00	$9,720.00	$8,280.00	$6,840.00	$0.00	$0.00	$9,720.00
5	457-100-303	COMPUSET SERVER WINDOWS-UNIX	$0.00	D3	36%	$0.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	457-100-304	COMPUSET SERVER WINDOWS-UNIX DEV-TEST	$0.00	D3	36%	$0.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	457-100-305	COMPUSET SERVER WINDOWS-UNIX RECOVERY	$0.00	D3	36%	$0.00	$2,430.00	$2,070.00	$1,710.00	$0.00	$0.00	$2,430.00
5	457-100-306	COMPUSET SERVER MAINFRAME FIRST 500 MIPS	$0.00	D3	36%	$0.00	$24,300.00	$20,700.00	$17,100.00	$0.00	$0.00	$24,300.00
5	457-100-307	COMPUSET MAINFRAME FIRST 500MIPS DEVTEST	$0.00	D3	36%	$0.00	$9,720.00	$8,280.00	$6,840.00	$0.00	$0.00	$9,720.00
5	457-100-308	COMPUSET MAINFRAME FIRST 500MIPS RECOVRY	$0.00	D3	36%	$0.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	457-100-309	DLS SERVER WINDOWS	$0.00	D3	36%	$0.00	$18,900.00	$16,100.00	$13,300.00	$0.00	$0.00	$18,900.00
5	457-100-310	DLS SERVER WINDOWS DEV-TEST	$0.00	D3	36%	$0.00	$7,560.00	$6,440.00	$5,320.00	$0.00	$0.00	$7,560.00
5	457-100-311	DLS SERVER WINDOWS RECOVERY	$0.00	D3	36%	$0.00	$3,780.00	$3,220.00	$2,660.00	$0.00	$0.00	$3,780.00
5	457-100-312	DLS SERVER MAINFRAME FIRST 500 MIPS	$0.00	D3	36%	$0.00	$37,800.00	$32,200.00	$26,600.00	$0.00	$0.00	$37,800.00
5	457-100-313	DLS MAINFRAME FIRST 500 MIPS DEV-TEST	$0.00	D3	36%	$0.00	$15,120.00	$12,880.00	$10,640.00	$0.00	$0.00	$15,120.00
5	457-100-314	DLS MAINFRAME FIRST 500 MIPS RECOVERY	$0.00	D3	36%	$0.00	$7,560.00	$6,440.00	$5,320.00	$0.00	$0.00	$7,560.00
5	457-100-315	DLS EXPRESS	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	457-100-316	DLS EXPRESS 5000	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	457-100-327	ILF XPRESSION ENTERPRISE SERVER 4 CORES	$0.00	D3	36%	$0.00	$24,300.00	$20,700.00	$17,100.00	$0.00	$0.00	$24,300.00
5	457-100-328	ILF XPRESSION ENTERPRISE SERVER DEV-TEST	$0.00	D3	36%	$0.00	$9,720.00	$8,280.00	$6,840.00	$0.00	$0.00	$9,720.00
5	457-100-329	ILF XPRESSION ENTERPRISE SERVER RECOVERY	$0.00	D3	36%	$0.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	457-100-330	ILF COMPUSET SERVER WINDOWS-UNIX	$0.00	D3	36%	$0.00	$6,075.00	$5,175.00	$4,275.00	$0.00	$0.00	$6,075.00
5	457-100-331	ILF COMPUSET SERVER WINDOWS-UNIX DEVTEST	$0.00	D3	36%	$0.00	$2,430.00	$2,070.00	$1,710.00	$0.00	$0.00	$2,430.00
5	457-100-332	ILF COMPUSET SERVER WINDOWS-UNIX RECOVRY	$0.00	D3	36%	$0.00	$1,215.00	$1,035.00	$855.00	$0.00	$0.00	$1,215.00
5	457-100-333	ILF COMPUSET SERVER MAINFRAME 500MIPS	$0.00	D3	36%	$0.00	$12,150.00	$10,350.00	$8,550.00	$0.00	$0.00	$12,150.00
5	457-100-334	ILF COMPUSET SERVER MF 500MIPS DEV-TEST	$0.00	D3	36%	$0.00	$4,860.00	$4,140.00	$3,420.00	$0.00	$0.00	$4,860.00
5	457-100-335	ILF COMPUSET SERVER MF 500MIPS RECOVERY	$0.00	D3	36%	$0.00	$2,430.00	$2,070.00	$1,710.00	$0.00	$0.00	$2,430.00
5	457-100-336	INIT LIC FEE DLS SERVER WINDOWS	$0.00	D3	36%	$0.00	$9,450.00	$8,050.00	$6,650.00	$0.00	$0.00	$9,450.00
5	457-100-337	INIT LIC FEE DLS SERVER WINDOWS DEV-TEST	$0.00	D3	36%	$0.00	$3,780.00	$3,220.00	$2,660.00	$0.00	$0.00	$3,780.00
5	457-100-338	INIT LIC FEE DLS SERVER WINDOWS RECOVERY	$0.00	D3	36%	$0.00	$1,890.00	$1,610.00	$1,330.00	$0.00	$0.00	$1,890.00
5	457-100-339	ILF DLS SERVER MAINFRAME 500MIPS	$0.00	D3	36%	$0.00	$18,900.00	$16,100.00	$13,300.00	$0.00	$0.00	$18,900.00
5	457-100-340	ILF DLS SERVER MAINFRAME 500MIPS DEVTEST	$0.00	D3	36%	$0.00	$7,560.00	$6,440.00	$5,320.00	$0.00	$0.00	$7,560.00
5	457-100-341	ILF DLS SERVER MAINFRAME 500MIPS RECOVRY	$0.00	D3	36%	$0.00	$3,780.00	$3,220.00	$2,660.00	$0.00	$0.00	$3,780.00
5	457-100-342	INIT LIC FEE DLS EXPRESS	$0.00	D3	36%	$0.00	$3,375.00	$2,875.00	$2,375.00	$0.00	$0.00	$3,375.00
5	457-100-343	INIT LIC FEE DLS EXPRESS 5000	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	457-100-369	DOCUMENTUM XDB BUNDLING DDS	$0.00	D3	36%	$0.00	$20,250.00	$17,250.00	$14,250.00	$0.00	$0.00	$20,250.00
5	457-100-410	FEDERATED SEARCH ADAPTER	$0.00	D3	36%	$0.00	$5,886.00	$5,014.00	$4,142.00	$0.00	$0.00	$5,886.00
5	457-100-420	EMC DOCUMENTUM CUSTOM CLIENT (1-50)	$0.00	D3	36%	$0.00	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	457-100-421	EMC DOCUMENTUM CUSTOM CLIENT (51-200)	$0.00	D3	36%	$0.00	$17.55	$14.95	$12.35	$0.00	$0.00	$17.55
5	457-100-422	EMC DOCUMENTUM CUSTOM CLIENT (201-500)	$0.00	D3	36%	$0.00	$13.77	$11.73	$9.69	$0.00	$0.00	$13.77
5	457-100-423	EMC DOCUMENTUM CUSTOM CLIENT (501-1250)	$0.00	D3	36%	$0.00	$12.15	$10.35	$8.55	$0.00	$0.00	$12.15
5	457-100-429	EMC DOCUMENTUM WEBTOP (1-50)	$0.00	D3	36%	$0.00	$67.77	$57.73	$47.69	$0.00	$0.00	$67.77
5	457-100-430	EMC DOCUMENTUM WEBTOP (51-200)	$0.00	D3	36%	$0.00	$54.27	$46.23	$38.19	$0.00	$0.00	$54.27
5	457-100-431	EMC DOCUMENTUM WEBTOP (201-500)	$0.00	D3	36%	$0.00	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	457-100-432	EMC DOCUMENTUM WEBTOP (501-1250)	$0.00	D3	36%	$0.00	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	457-100-442	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	$0.00	D3	36%	$0.00	$735.75	$626.75	$517.75	$0.00	$0.00	$735.75
5	457-100-443	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	$0.00	D3	36%	$0.00	$12,360.60	$10,529.40	$8,698.20	$0.00	$0.00	$12,360.60
5	457-100-444	Captiva Std Srvr+Adv Recg 100K PPY Bndle	$0.00	D3	36%	$0.00	$1,765.80	$1,504.20	$1,242.60	$0.00	$0.00	$1,765.80
5	457-100-445	Captiva Ent Srvr+Adv Recog 1M PPY Bundle	$0.00	D3	36%	$0.00	$22,661.10	$19,303.90	$15,946.70	$0.00	$0.00	$22,661.10
5	457-100-446	Captiva Std to Enterpr Upgrade (no vol)	$0.00	D3	36%	$0.00	$8,829.00	$7,521.00	$6,213.00	$0.00	$0.00	$8,829.00
5	457-100-578	CONTENT TRANSFORMATION SVCS-DCMNT BUNDLE	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	457-100-579	CONTENT TRANSFORMATION SVCS-MEDIA BUNDLE	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	457-100-580	CONTENT TRANSFORMATION SVCS-VIDEO BUNDLE	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	457-100-696	PP IND LIC X86 (1-7 CPUs)	$0.00	D3	36%	$0.00	$136.85	$0.00	$0.00	$0.00	$0.00	$136.85
5	457-100-697	PP IND LIC X86 (8+ CPUs)	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	457-100-698	PP VOL X86 (100-199 CPUS)	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	457-100-699	PP VOL X86 (200+ CPUS)	$0.00	D3	36%	$0.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	457-100-700	PP IND LIC NX86 (1-7 CPUs)	$0.00	D3	36%	$0.00	$322.00	$0.00	$0.00	$0.00	$0.00	$322.00
5	457-100-701	PP IND LIC NX86 (8+ CPUs)	$0.00	D3	36%	$0.00	$307.05	$0.00	$0.00	$0.00	$0.00	$307.05
5	457-100-702	PP VOL NX86 (100-199 CPUS)	$0.00	D3	36%	$0.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	457-100-703	PP VOL NX86 (200+ CPUS)	$0.00	D3	36%	$0.00	$253.00	$0.00	$0.00	$0.00	$0.00	$253.00
5	457-100-756	DOCUMENTUM XDB BUNDLE	$0.00	D3	36%	$0.00	$22,072.50	$18,802.50	$15,532.50	$0.00	$0.00	$22,072.50
5	457-101-016	SW (NODES) FOR FI ENTERPRISE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-017	INFOCTR SOFTWARE FOR FI ENTERPRISE	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	457-101-046	POWERPATH/VE STD. VOLUME (500+)	$0.00	D3	36%	$0.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	457-101-047	POWERPATH/VE STD. VOLUME (1,000+)	$0.00	D3	36%	$0.00	$241.50	$0.00	$0.00	$0.00	$0.00	$241.50
5	457-101-048	POWERPATH/VE STD. VOLUME (3,000+)	$0.00	D3	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	457-101-103	SW (NODES) FOR FI ENTERPRISE=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-121	EMC DOCUMENTUM CUSTOM CLIENT 1251PLUS=UA	$0.00	D3	36%	$0.00	$11.07	$9.43	$7.79	$0.00	$0.00	$11.07
5	457-101-123	EMC DOCUMENTUM WEBTOP 1251-PLUS=UA	$0.00	D3	36%	$0.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	457-101-141	RP/CL LOC BASE = CA	$0.00	D3	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	457-101-142	RP/CL LOC REP CAP UG =CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-143	RP/CL REM BASE =CA	$0.00	D3	36%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	457-101-164	RP/CL REM REP CAP UG =CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-181	DX_FOR_WIN_FILE_SYS_MGR_S=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-182	DX_FOR_WIN_FILE_SYS_MGR_C=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-207	Documentum xCP User SLN ASL 1-50=UA	$704.00	D3	36%	$450.56	$190.08	$161.92	$133.76	$0.00	$0.00	$190.08
5	457-101-208	Documentum xCP User SLN ASL 51-200=UA	$563.00	D3	36%	$360.32	$152.01	$129.49	$106.97	$0.00	$0.00	$152.01
5	457-101-209	Documentum xCP User SLN ASL 201-500=UA	$444.00	D3	36%	$284.16	$119.88	$102.12	$84.36	$0.00	$0.00	$119.88
5	457-101-210	Documentum xCP User SLN ASL 501-1250=UA	$387.00	D3	36%	$247.68	$104.49	$89.01	$73.53	$0.00	$0.00	$104.49
5	457-101-211	Documentum xCP User SLN ASL 1251-PLUS=UA	$352.00	D3	36%	$225.28	$95.04	$80.96	$66.88	$0.00	$0.00	$95.04
5	457-101-212	DCTM xCP User SLN ASL Upg 1-50=UA	$347.00	D3	36%	$222.08	$93.69	$79.81	$65.93	$0.00	$0.00	$93.69
5	457-101-213	DCTM xCP User SLN ASL Upg 51-200=UA	$278.00	D3	36%	$177.92	$75.06	$63.94	$52.82	$0.00	$0.00	$75.06
5	457-101-214	DCTM xCP User SLN ASL Upg 201-500=UA	$219.00	D3	36%	$140.16	$59.13	$50.37	$41.61	$0.00	$0.00	$59.13
5	457-101-215	DCTM xCP User SLN ASL Upg 501-1250=UA	$191.00	D3	36%	$122.24	$51.57	$43.93	$36.29	$0.00	$0.00	$51.57
5	457-101-216	DCTM xCP User SLN ASL Upg 1251-PLUS=UA	$174.00	D3	36%	$111.36	$46.98	$40.02	$33.06	$0.00	$0.00	$46.98
5	457-101-218	DCTM Trusted Content Svcs 1-50=UA	$0.00	D3	36%	$0.00	$30.24	$25.76	$21.28	$0.00	$0.00	$30.24
5	457-101-219	DCTM Trusted Content Svcs 51-200=UA	$0.00	D3	36%	$0.00	$24.03	$20.47	$16.91	$0.00	$0.00	$24.03
5	457-101-220	DCTM Trusted Content Svcs 201-500=UA	$0.00	D3	36%	$0.00	$19.17	$16.33	$13.49	$0.00	$0.00	$19.17
5	457-101-221	DCTM Trusted Content Svcs 501-1250=UA	$0.00	D3	36%	$0.00	$16.74	$14.26	$11.78	$0.00	$0.00	$16.74
5	457-101-222	DCTM Trusted Content Svcs 1251-PLUS=UA	$0.00	D3	36%	$0.00	$15.39	$13.11	$10.83	$0.00	$0.00	$15.39
5	457-101-223	Retention to Cert. Records Mgr 1-50=UA	$250.00	D3	36%	$160.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	457-101-224	Retention to Cert. Records Mgr 51-200=UA	$200.00	D3	36%	$128.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	457-101-225	Retention to Cert. Record Mgr 201-500=UA	$158.00	D3	36%	$101.12	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	457-101-226	Retent. to Cert. Records Mgr 501-1250=UA	$138.00	D3	36%	$88.32	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	457-101-227	Retent. to Cert. Records Mgr 1251-PLS=UA	$125.00	D3	36%	$80.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	457-101-228	Documentum IRM Client 1-50=UA	$0.00	D3	36%	$0.00	$58.86	$50.14	$0.00	$0.00	$0.00	$58.86
5	457-101-229	Documentum IRM Client 51-200=UA	$0.00	D3	36%	$0.00	$46.98	$40.02	$0.00	$0.00	$0.00	$46.98
5	457-101-230	Documentum IRM Client 201-500=UA	$0.00	D3	36%	$0.00	$36.99	$31.51	$0.00	$0.00	$0.00	$36.99
5	457-101-231	Documentum IRM Client 501-1250=UA	$0.00	D3	36%	$0.00	$32.40	$27.60	$0.00	$0.00	$0.00	$32.40
5	457-101-232	Documentum IRM Client 1251-PLUS=UA	$0.00	D3	36%	$0.00	$29.43	$25.07	$0.00	$0.00	$0.00	$29.43
5	457-101-248	Documentum Platform 1-50=UA	$0.00	D3	36%	$0.00	$147.15	$125.35	$103.55	$0.00	$0.00	$147.15
5	457-101-249	Documentum Platform 51-200=UA	$0.00	D3	36%	$0.00	$117.72	$100.28	$82.84	$0.00	$0.00	$117.72
5	457-101-250	Documentum Platform 201-500=UA	$0.00	D3	36%	$0.00	$92.61	$78.89	$65.17	$0.00	$0.00	$92.61
5	457-101-251	Documentum Platform 501-1250=UA	$0.00	D3	36%	$0.00	$81.00	$69.00	$57.00	$0.00	$0.00	$81.00
5	457-101-252	Documentum Platform 1251-PLUS=UA	$0.00	D3	36%	$0.00	$73.71	$62.79	$51.87	$0.00	$0.00	$73.71
5	457-101-253	DCTM Platform Extensions 1-50=UA	$0.00	D3	36%	$0.00	$44.28	$37.72	$31.16	$0.00	$0.00	$44.28
5	457-101-254	DCTM Platform Extensions 51-200=UA	$0.00	D3	36%	$0.00	$35.37	$30.13	$24.89	$0.00	$0.00	$35.37
5	457-101-255	DCTM Platform Extensions 201-500=UA	$0.00	D3	36%	$0.00	$28.08	$23.92	$19.76	$0.00	$0.00	$28.08
5	457-101-256	DCTM Platform Extensions 501-1250=UA	$0.00	D3	36%	$0.00	$24.30	$20.70	$17.10	$0.00	$0.00	$24.30
5	457-101-257	DCTM Platform Extensions 1251-PLUS=UA	$0.00	D3	36%	$0.00	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	457-101-258	Documentum Platform SLN ASL 1-50=UA	$335.00	D3	36%	$214.40	$90.45	$77.05	$63.65	$0.00	$0.00	$90.45
5	457-101-259	Documentum Platform SLN ASL 51-200=UA	$268.00	D3	36%	$171.52	$72.36	$61.64	$50.92	$0.00	$0.00	$72.36
5	457-101-260	Documentum Platform SLN ASL 201-500=UA	$211.00	D3	36%	$135.04	$56.97	$48.53	$40.09	$0.00	$0.00	$56.97
5	457-101-261	Documentum Platform SLN ASL 501-1250=UA	$184.00	D3	36%	$117.76	$49.68	$42.32	$34.96	$0.00	$0.00	$49.68
5	457-101-262	Documentum Platform SLN ASL 1251-PLUS=UA	$168.00	D3	36%	$107.52	$45.36	$38.64	$31.92	$0.00	$0.00	$45.36
5	457-101-263	DCTM Platform EXT SLN ASL 1-50=UA	$101.00	D3	36%	$64.64	$27.27	$23.23	$19.19	$0.00	$0.00	$27.27
5	457-101-264	DCTM Platform EXT SLN ASL 51-200=UA	$81.00	D3	36%	$51.84	$21.87	$18.63	$15.39	$0.00	$0.00	$21.87
5	457-101-265	DCTM Platform EXT SLN ASL 201-500=UA	$64.00	D3	36%	$40.96	$17.28	$14.72	$12.16	$0.00	$0.00	$17.28
5	457-101-266	DCTM Platform EXT SLN ASL 501-1250=UA	$56.00	D3	36%	$35.84	$15.12	$12.88	$10.64	$0.00	$0.00	$15.12
5	457-101-267	DCTM Platform EXT SLN ASL 1251-PLUS=UA	$51.00	D3	36%	$32.64	$13.77	$11.73	$9.69	$0.00	$0.00	$13.77
5	457-101-268	DCTM Platform SLN ASL Upgrade 1-50=UA	$165.00	D3	36%	$105.60	$44.55	$37.95	$31.35	$0.00	$0.00	$44.55
5	457-101-269	DCTM Platform SLN ASL Upgrade 51-200=UA	$132.00	D3	36%	$84.48	$35.64	$30.36	$25.08	$0.00	$0.00	$35.64
5	457-101-270	DCTM Platform SLN ASL Upgrade 201-500=UA	$104.00	D3	36%	$66.56	$28.08	$23.92	$19.76	$0.00	$0.00	$28.08
5	457-101-271	DCTM Platform SLN ASL Upgrde 501-1250=UA	$91.00	D3	36%	$58.24	$24.57	$20.93	$17.29	$0.00	$0.00	$24.57
5	457-101-272	DCTM Platform SLN ASL Upgrde 1251-PLS=UA	$83.00	D3	36%	$53.12	$22.41	$19.09	$15.77	$0.00	$0.00	$22.41
5	457-101-273	DCTM Pltfrm EXT SLN ASL Upg 1-50=UA	$50.00	D3	36%	$32.00	$13.50	$11.50	$9.50	$0.00	$0.00	$13.50
5	457-101-274	DCTM Pltfrm EXT SLN ASL Upg 51-200=UA	$40.00	D3	36%	$25.60	$10.80	$9.20	$7.60	$0.00	$0.00	$10.80
5	457-101-275	DCTM Pltfrm EXT SLN ASL Upg 201-500=UA	$32.00	D3	36%	$20.48	$8.64	$7.36	$6.08	$0.00	$0.00	$8.64
5	457-101-276	DCTM Pltfrm EXT SLN ASL Upg 501-1250=UA	$28.00	D3	36%	$17.92	$7.56	$6.44	$5.32	$0.00	$0.00	$7.56
5	457-101-277	DCTM Pltfrm EXT SLN ASL Upg 1251-PLuS=UA	$25.00	D3	36%	$16.00	$6.75	$5.75	$4.75	$0.00	$0.00	$6.75
5	457-101-385	SRMSUITE 3PTY BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-386	SRMSUITE 3PTY CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-387	SRMSUITE HDS BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-388	SRMSUITE HDS CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-389	SRMSUITE IBM DS BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-390	SRMSUITE IBM DS CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-391	SRMSUITE XIV BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-392	SRMSUITE XIV CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-393	SRMSUITE 3Par BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-394	SRMSUITE 3Par CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-395	SRMSUITE HP EVA BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-396	SRMSUITE HP EVA CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-397	SRMSUITE NTAP BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-398	SRMSUITE NTAP CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-399	SRMSUITE Compellent BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-400	SRMSUITE Compellent CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-401	SRMSUITE 3PTY2 BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-402	SRMSUITE 3PTY2 CAP UPG =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-408	SRMSUITE UPG 3PTY BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-409	SRMSUITE UPG HDS BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-410	SRMSUITE UPG IBM DS BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-411	SRMSUITE UPG XIV BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-412	SRMSUITE UPG 3Par BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-413	SRMSUITE UPG HP EVA BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-414	SRMSUITE UPG NTAP BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-415	SRMSUITE UPG Compellent BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-525	SRMSUITE HP XP/P9500 BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-526	SRMSUITE HP XP/P9500 CAP UPG =IC	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	457-101-527	SRMSUITE UPG HP XP/P9500 BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-101-563	KZN EDSC ROE 500GB=CA	$0.00	D3	36%	$0.00	$4,050.00	$3,450.00	$0.00	$0.00	$0.00	$4,050.00
5	457-101-564	KZN FILE INT ROE 15M FILES=IA	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	457-101-565	KZN EDSC SW (NODES)=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-566	KZN FILE INT SW 100M FILES=IA	$0.00	D3	36%	$0.00	$10,800.00	$9,200.00	$0.00	$0.00	$0.00	$10,800.00
5	457-101-567	KZN EDSC FED SW=IA	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	457-101-568	KZN FILE INT FED SW=IA	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$0.00	$0.00	$0.00	$2,700.00
5	457-101-569	KZN FILE INT ENT FED SW=IA	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$0.00	$0.00	$0.00	$6,750.00
5	457-101-849	EMC DCTM WebTop 1-50=UA	$0.00	D3	36%	$0.00	$67.77	$57.73	$47.69	$0.00	$0.00	$67.77
5	457-101-850	EMC DCTM WebTop 51-200=UA	$0.00	D3	36%	$0.00	$54.27	$46.23	$38.19	$0.00	$0.00	$54.27
5	457-101-851	EMC DCTM WebTop 201-500=UA	$0.00	D3	36%	$0.00	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	457-101-852	EMC DCTM WebTop 501-1250=UA	$0.00	D3	36%	$0.00	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	457-101-853	EMC DCTM WebTop 1251-Plus=UA	$0.00	D3	36%	$0.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	457-101-888	SRMSUITE IBM V7000 BASE=IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-101-899	DCTM Trusted Content Svcs 1-50=UA	$0.00	D3	36%	$0.00	$30.24	$25.76	$21.28	$0.00	$0.00	$30.24
5	457-101-900	DCTM Trusted Content Svcs 51-200=UA	$0.00	D3	36%	$0.00	$24.03	$20.47	$16.91	$0.00	$0.00	$24.03
5	457-101-901	DCTM Trusted Content Svcs 201-500=UA	$0.00	D3	36%	$0.00	$19.17	$16.33	$13.49	$0.00	$0.00	$19.17
5	457-101-902	DCTM Trusted Content Svcs 501-1250=UA	$0.00	D3	36%	$0.00	$16.74	$14.26	$11.78	$0.00	$0.00	$16.74
5	457-101-903	DCTM Trusted Content Svcs 1251-PLUS=UA	$0.00	D3	36%	$0.00	$15.39	$13.11	$10.83	$0.00	$0.00	$15.39
5	457-101-904	Documentum Platform 1-50=UA	$0.00	D3	36%	$0.00	$147.15	$125.35	$103.55	$0.00	$0.00	$147.15
5	457-101-905	Documentum Platform 51-200=UA	$0.00	D3	36%	$0.00	$117.72	$100.28	$82.84	$0.00	$0.00	$117.72
5	457-101-906	Documentum Platform 201-500=UA	$0.00	D3	36%	$0.00	$92.61	$78.89	$65.17	$0.00	$0.00	$92.61
5	457-101-907	Documentum Platform 501-1250=UA	$0.00	D3	36%	$0.00	$81.00	$69.00	$57.00	$0.00	$0.00	$81.00
5	457-101-908	Documentum Platform 1251-PLUS=UA	$0.00	D3	36%	$0.00	$73.71	$62.79	$51.87	$0.00	$0.00	$73.71
5	457-101-909	DCTM Platform Extensions 1-50=UA	$0.00	D3	36%	$0.00	$44.28	$37.72	$31.16	$0.00	$0.00	$44.28
5	457-101-910	DCTM Platform Extensions 51-200=UA	$0.00	D3	36%	$0.00	$35.37	$30.13	$24.89	$0.00	$0.00	$35.37
5	457-101-911	DCTM Platform Extensions 201-500=UA	$0.00	D3	36%	$0.00	$28.08	$23.92	$19.76	$0.00	$0.00	$28.08
5	457-101-912	DCTM Platform Extensions 501-1250=UA	$0.00	D3	36%	$0.00	$24.30	$20.70	$17.10	$0.00	$0.00	$24.30
5	457-101-913	DCTM Platform Extensions 1251-PLUS=UA	$0.00	D3	36%	$0.00	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	457-102-012	RecoverPoint SIO Upgrade =CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-013	EMC InfoArchive Tier 1=CA	$0.00	D3	36%	$0.00	$20,520.00	$17,480.00	$0.00	$0.00	$0.00	$20,520.00
5	457-102-014	EMC InfoArchive Tier 2=CA	$0.00	D3	36%	$0.00	$15,390.00	$13,110.00	$0.00	$0.00	$0.00	$15,390.00
5	457-102-015	EMC InfoArchive Tier 3=CA	$0.00	D3	36%	$0.00	$10,260.00	$8,740.00	$0.00	$0.00	$0.00	$10,260.00
5	457-102-016	EMC InfoArchive Tier 4=CA	$0.00	D3	36%	$0.00	$8,208.00	$6,992.00	$0.00	$0.00	$0.00	$8,208.00
5	457-102-017	EMC InfoArchive Tier 5=CA	$0.00	D3	36%	$0.00	$6,156.00	$5,244.00	$0.00	$0.00	$0.00	$6,156.00
5	457-102-041	RecoverPoint Local SIO Upgrade =CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-054	RETENTION MANAGEMENT 1 - 50=UA	$0.00	D3	36%	$0.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	457-102-055	RETENTION MANAGEMENT 51 - 200=UA	$0.00	D3	36%	$0.00	$43.20	$36.80	$30.40	$0.00	$0.00	$43.20
5	457-102-056	RETENTION MANAGEMENT 201 - 500=UA	$0.00	D3	36%	$0.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	457-102-057	RETENTION MANAGEMENT 501 - 1250=UA	$0.00	D3	36%	$0.00	$29.70	$25.30	$20.90	$0.00	$0.00	$29.70
5	457-102-058	RETENTION MANAGEMENT 1251-PLUS=UA	$0.00	D3	36%	$0.00	$27.00	$23.00	$19.00	$0.00	$0.00	$27.00
5	457-102-059	CERTIFIED RECORDS MANAGER 1 - 50=UA	$0.00	D3	36%	$0.00	$121.50	$103.50	$85.50	$0.00	$0.00	$121.50
5	457-102-060	CERTIFIED RECORDS MANAGER 51 - 200=UA	$0.00	D3	36%	$0.00	$97.20	$82.80	$68.40	$0.00	$0.00	$97.20
5	457-102-061	CERTIFIED RECORDS MANAGER 201 - 500=UA	$0.00	D3	36%	$0.00	$76.68	$65.32	$53.96	$0.00	$0.00	$76.68
5	457-102-062	CERTIFIED RECORDS MANAGER 501 - 1250=UA	$0.00	D3	36%	$0.00	$66.96	$57.04	$47.12	$0.00	$0.00	$66.96
5	457-102-063	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	$0.00	D3	36%	$0.00	$60.75	$51.75	$42.75	$0.00	$0.00	$60.75
5	457-102-064	PHYSICAL RECORDS MODULE 1 - 50=UA	$0.00	D3	36%	$0.00	$29.43	$25.07	$20.71	$0.00	$0.00	$29.43
5	457-102-065	PHYSICAL RECORDS MODULE 51 - 200=UA	$0.00	D3	36%	$0.00	$23.49	$20.01	$16.53	$0.00	$0.00	$23.49
5	457-102-066	PHYSICAL RECORDS MODULE 201 - 500=UA	$0.00	D3	36%	$0.00	$18.63	$15.87	$13.11	$0.00	$0.00	$18.63
5	457-102-067	PHYSICAL RECORDS MODULE 501 - 1250=UA	$0.00	D3	36%	$0.00	$16.20	$13.80	$11.40	$0.00	$0.00	$16.20
5	457-102-068	PHYSICAL RECORDS MODULE 1251-PLUS=UA	$0.00	D3	36%	$0.00	$14.85	$12.65	$10.45	$0.00	$0.00	$14.85
5	457-102-069	UPGRADE RETENTION TO CRM 1-50=UA	$0.00	D3	36%	$0.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	457-102-070	UPGRADE RETENTION TO CRM 51-200=UA	$0.00	D3	36%	$0.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	457-102-071	UPGRADE RETENTION TO CRM 201-500=UA	$0.00	D3	36%	$0.00	$42.66	$36.34	$30.02	$0.00	$0.00	$42.66
5	457-102-072	UPGRADE RETENTION TO CRM 501-1250=UA	$0.00	D3	36%	$0.00	$37.26	$31.74	$26.22	$0.00	$0.00	$37.26
5	457-102-073	UPGRADE RETENTION TO CRM 1251-PLUS=UA	$0.00	D3	36%	$0.00	$33.75	$28.75	$23.75	$0.00	$0.00	$33.75
5	457-102-089	VS T1 NPSUITE 1-50TB=CB	$0.00	D3	36%	$0.00	$368.00	$0.00	$0.00	$0.00	$0.00	$368.00
5	457-102-090	VS T1 NPSUITE 51-150TB=CB	$0.00	D3	36%	$0.00	$365.70	$0.00	$0.00	$0.00	$0.00	$365.70
5	457-102-091	VS T1 NPSUITE 151-300TB=CB	$0.00	D3	36%	$0.00	$363.40	$0.00	$0.00	$0.00	$0.00	$363.40
5	457-102-092	VS T1 NPSUITE 301-450TB=CB	$0.00	D3	36%	$0.00	$361.10	$0.00	$0.00	$0.00	$0.00	$361.10
5	457-102-093	VS T1 NPSUITE 451-750TB=CB	$0.00	D3	36%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	457-102-094	VS T1 NPSUITE 751-1500TB=CB	$0.00	D3	36%	$0.00	$282.90	$0.00	$0.00	$0.00	$0.00	$282.90
5	457-102-095	VS T1 NPSUITE 1501-3000TB=CB	$0.00	D3	36%	$0.00	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	457-102-096	VS T1 NPSUITE 3001-5000TB=CB	$0.00	D3	36%	$0.00	$243.80	$0.00	$0.00	$0.00	$0.00	$243.80
5	457-102-097	VS T1 NPSUITE 5001-10000TB=CB	$0.00	D3	36%	$0.00	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	457-102-098	VS T1 NPSUITE 10001TB+=CB	$0.00	D3	36%	$0.00	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	457-102-099	VS T2 NPSUITE 1-50TB=CB	$0.00	D3	36%	$0.00	$224.25	$0.00	$0.00	$0.00	$0.00	$224.25
5	457-102-100	VS T2 NPSUITE 51-150TB=CB	$0.00	D3	36%	$0.00	$223.10	$0.00	$0.00	$0.00	$0.00	$223.10
5	457-102-101	VS T2 NPSUITE 151-300TB=CB	$0.00	D3	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	457-102-102	VS T2 NPSUITE 301-450TB=CB	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	457-102-103	VS T2 NPSUITE 451-750TB=CB	$0.00	D3	36%	$0.00	$174.80	$0.00	$0.00	$0.00	$0.00	$174.80
5	457-102-104	VS T2 NPSUITE 751-1500TB=CB	$0.00	D3	36%	$0.00	$133.40	$0.00	$0.00	$0.00	$0.00	$133.40
5	457-102-105	VS T2 NPSUITE 1501-3000TB=CB	$0.00	D3	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	457-102-106	VS T2 NPSUITE 3001-5000TB=CB	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	457-102-107	VS T2 NPSUITE 5001-10000TB=CB	$0.00	D3	36%	$0.00	$108.10	$0.00	$0.00	$0.00	$0.00	$108.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-102-108	VS T2 NPSUITE 10001TB+=CB	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	457-102-109	VS T3 NPSUITE 1-50TB=CB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	457-102-110	VS T3 NPSUITE 51-150TB=CB	$0.00	D3	36%	$0.00	$151.80	$0.00	$0.00	$0.00	$0.00	$151.80
5	457-102-111	VS T3 NPSUITE 151-300TB=CB	$0.00	D3	36%	$0.00	$140.30	$0.00	$0.00	$0.00	$0.00	$140.30
5	457-102-112	VS T3 NPSUITE 301-450TB=CB	$0.00	D3	36%	$0.00	$128.80	$0.00	$0.00	$0.00	$0.00	$128.80
5	457-102-113	VS T3 NPSUITE 451-750TB=CB	$0.00	D3	36%	$0.00	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	457-102-114	VS T3 NPSUITE 751-1500TB=CB	$0.00	D3	36%	$0.00	$108.10	$0.00	$0.00	$0.00	$0.00	$108.10
5	457-102-115	VS T3 NPSUITE 1501-3000TB=CB	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	457-102-124	VS T3 NPSUITE 3001-5000TB=CB	$0.00	D3	36%	$0.00	$87.40	$0.00	$0.00	$0.00	$0.00	$87.40
5	457-102-125	VS T3 NPSUITE 5001-10000TB=CB	$0.00	D3	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	457-102-126	VS T3 NPSUITE 10001TB+=CB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	457-102-650	VIPR SRM 3PTY BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-651	VIPR SRM HDS BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-652	VIPR SRM IBM DS BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-653	VIPR SRM XIV BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-654	VIPR SRM 3Par BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-655	VIPR SRM HP EVA BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-656	VIPR SRM NTAP BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-657	VIPR SRM Compellent BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-658	VIPR SRM 3PTY2 BASE =IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	457-102-659	VIPR SRM HP XP/P9500 BASE =IC	$0.00	D3	36%	$0.00	$1,108.60	$0.00	$0.00	$0.00	$0.00	$1,108.60
5	457-102-660	VIPR SRM HP XP/P9500 CAP UPG=IC	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	457-102-667	VIPR SRM IBM V7000 BASE=IC	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	458-000-040	Documentum Connector for MS SP from MYD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-150	RP/CL LOCAL CLASSIC PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-151	RP/CL REMOTE CLASSIC PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-170	RP FOR HCA PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-192	VIPR SRM for VG Gateway=ID	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-200	VIPR SRM for Vblock =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-201	VIPR SRM for 3rd Party =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-203	VIPR SRM for DATA DOM =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-212	VIPR SRM UPG for 3PTY =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-217	POWERPATH Physical Edition	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-218	POWERPATH Virtual Edition	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-226	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-228	RECOVERPOINT FOR VM PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-229	CAPTIVA STD SERVER 100K PPY BUNDLE=IA	$2,725.00	D3	36%	$1,744.00	$735.75	$626.75	$517.75	$0.00	$0.00	$735.75
5	458-000-230	CAPTIVA ENTERPRISE SRVR 1M PPY BUNDLE=IA	$45,780.00	D3	36%	$29,299.20	$12,360.60	$10,529.40	$8,698.20	$0.00	$0.00	$12,360.60
5	458-000-231	CAPTIVA STD SERVER TEST/DRS 10K PPY=IA	$1,090.00	D3	36%	$697.60	$294.30	$250.70	$207.10	$0.00	$0.00	$294.30
5	458-000-232	Captiva Enterpr Srvr Tst/DRS 100K PPY=IA	$18,312.00	D3	36%	$11,719.68	$4,944.24	$4,211.76	$3,479.28	$0.00	$0.00	$4,944.24
5	458-000-233	Captiva Std Srvr + Adv Recog 100K PPY=IA	$6,540.00	D3	36%	$4,185.60	$1,765.80	$1,504.20	$1,242.60	$0.00	$0.00	$1,765.80
5	458-000-234	Captiva Ent Srvr+Adv Recog 1MPPY Bndl=IA	$83,930.00	D3	36%	$53,715.20	$22,661.10	$19,303.90	$15,946.70	$0.00	$0.00	$22,661.10
5	458-000-235	Captiva StdSvr+AdvRecg Tst/DRS 10KPPY=IA	$2,616.00	D3	36%	$1,674.24	$706.32	$601.68	$497.04	$0.00	$0.00	$706.32
5	458-000-236	Captiva EntSvr+AdvRec Tst/DRS 100KPPY=IA	$33,572.00	D3	36%	$21,486.08	$9,064.44	$7,721.56	$6,378.68	$0.00	$0.00	$9,064.44
5	458-000-237	Captiva Exporter	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-238	Captiva Check Reading	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-239	Captiva Attended Client	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-240	Captiva ScanPlus Module	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-241	Captiva Software Developers Kit	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-243	Captiva Server Volume Additions	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-244	Captiva East Euro / APAC OCR, per CL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-245	Captiva Adv. Recog Prod Auto Learning	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-246	Quickscan Pro	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-247	Captiva Mobile	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-248	CAPTIVA CLOUD CAPTURE TOOLKIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-249	PIXTOOLS FOR .NET	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-326	xPression Server Components	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-327	xPression Client Components	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-405	ScaleIO Software	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-464	RP/EX REMOTE FOR SCALE IO PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-476	Captiva Std to Entpr Upgrade (no vol)=IA	$32,700.00	D3	36%	$20,928.00	$8,829.00	$7,521.00	$6,213.00	$0.00	$0.00	$8,829.00
5	458-000-487	eRoom	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-489	Interactive Delivery Services	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-490	xPression Documentum Edition	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-492	XML TRANSFORMATION SERVICES CPU	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-494	Documentum Application Integrations	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-495	AppXtender	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-526	DISKXTENDER SOFTWARE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-586	EMC Hybrid Cloud Solution 2.5-Vmware	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-626	Documentum xDB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-628	Federated Search Adapter=MA	$21,800.00	D3	36%	$13,952.00	$5,886.00	$5,014.00	$4,142.00	$0.00	$0.00	$5,886.00
5	458-000-630	EMC Documentum WebTop	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-636	My Documentum	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-643	MOBILE SERVER FOR DOCUMENTUM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-646	Documentum External User	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-836	PowerPath VE Bundle	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-840	PPTH PHYSICAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-841	PPVE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-874	Captiva NC Exporters	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-884	SMARTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-887	Documentum Platform 1-50=UA	$545.00	D3	36%	$348.80	$147.15	$125.35	$103.55	$0.00	$0.00	$147.15
5	458-000-888	Documentum Platform 51-200=UA	$436.00	D3	36%	$279.04	$117.72	$100.28	$82.84	$0.00	$0.00	$117.72
5	458-000-889	Documentum Platform 201-500=UA	$343.00	D3	36%	$219.52	$92.61	$78.89	$65.17	$0.00	$0.00	$92.61
5	458-000-890	Documentum Platform 501-1250=UA	$300.00	D3	36%	$192.00	$81.00	$69.00	$57.00	$0.00	$0.00	$81.00
5	458-000-891	Documentum Platform 1251-PLUS=UA	$273.00	D3	36%	$174.72	$73.71	$62.79	$51.87	$0.00	$0.00	$73.71
5	458-000-893	Content Trans Services Audio Video	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-894	Content Trans Services Documents	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-895	Content Transformation Services Media	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-896	Documentum Platform Extensions 1-50=UA	$164.00	D3	36%	$104.96	$44.28	$37.72	$31.16	$0.00	$0.00	$44.28
5	458-000-897	Documentum Platform Extensions 51-200=UA	$131.00	D3	36%	$83.84	$35.37	$30.13	$24.89	$0.00	$0.00	$35.37
5	458-000-898	Documentum Platform Extension 201-500=UA	$104.00	D3	36%	$66.56	$28.08	$23.92	$19.76	$0.00	$0.00	$28.08
5	458-000-899	Documentum Platform Extension501-1250=UA	$90.00	D3	36%	$57.60	$24.30	$20.70	$17.10	$0.00	$0.00	$24.30
5	458-000-900	Documentum Platform Extensions 1251+=UA	$82.00	D3	36%	$52.48	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	458-000-901	Documentum Trusted Content Services	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-902	Documentum Connector for MS SP=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-916	Documentum Custom Client	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-921	Documentum IRM Client	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-922	EMC Connector for EPIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-930	Documentum XDB Bundle=ZA	$81,750.00	D3	36%	$52,320.00	$22,072.50	$18,802.50	$15,532.50	$0.00	$0.00	$22,072.50
5	458-000-950	EMC Asset Operations Mobile	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-955	ECS Promotion	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-956	RecoverPoint LOCAL SIO PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-972	Federation EUC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-991	CLOUDARRAY SW PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-992	CLOUDARRAY VIRT EDITION SW PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-996	EMC Storage Analytics for SIO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-997	VCE HYP OE Software	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-107	EMC Storage Analytics for SIO Tier 1=CB	$62.00	D3	36%	$39.68	$14.26	$13.02	$11.16	$0.00	$0.00	$14.26
5	458-001-108	EMC Storage Analytics for SIO Tier 2=CB	$56.00	D3	36%	$35.84	$12.88	$11.76	$10.08	$0.00	$0.00	$12.88
5	458-001-109	EMC Storage Analytics for SIO Tier 3=CB	$50.00	D3	36%	$32.00	$11.50	$10.50	$9.00	$0.00	$0.00	$11.50
5	458-001-110	EMC Storage Analytics for SIO Tier 4=CB	$46.00	D3	36%	$29.44	$10.58	$9.66	$8.28	$0.00	$0.00	$10.58
5	458-001-111	EMC Storage Analytics for SIO Tier 5=CB	$41.00	D3	36%	$26.24	$9.43	$8.61	$7.38	$0.00	$0.00	$9.43
5	458-001-112	EMC Storage Analytics for SIO Tier 6=CB	$37.00	D3	36%	$23.68	$8.51	$7.77	$6.66	$0.00	$0.00	$8.51
5	458-001-113	EMC Storage Analytics for SIO Tier 7=CB	$33.00	D3	36%	$21.12	$7.59	$6.93	$5.94	$0.00	$0.00	$7.59
5	458-001-114	ScaleIO Node SW	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-121	RecoverPoint for VM for HCIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-124	CLOUDARRAY FOR FC APPL PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-130	IRM for AppXtender	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-132	DiskXtender Server Software	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-139	RETENTION MANAGEMENT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-140	Upgrade from Retention to CRM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-141	CERTIFIED RECORDS MANAGER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-142	PHYSICAL RECORDS MODULE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-155	EROOM SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-161	ViPR Controller Open	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-187	RECOVERPOINT FOR HCIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-188	Captiva Real-Time	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-196	CLOUDARRAY SW FOR SA APPL PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-197	CLOUDARRAY VIRTL EDTN BULK SW PROD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-204	Compuset	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-205	Captiva MO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-206	Documentum MO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-207	Digital Asset Manager	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-208	Partner Package	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-210	PixTools	$2,995.00	D3	36%	$1,916.80	$808.65	$688.85	$569.05	$0.00	$0.00	$808.65
5	458-001-211	Life Sciences Modules	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-212	Life Sciences Suite Contributor =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-213	Life Sciences Suite Consumer =UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-314	ViPR Controller Promo	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-328	REAL TIME INTELLIGENCE-PERPETUAL=ZC	$13,000.00	D3	36%	$8,320.00	$2,990.00	$0.00	$0.00	$0.00	$0.00	$2,990.00
5	458-001-336	Server SAN Suite	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-440	RecoverPoint for VM Starter Packs	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-443	Kazeon Software	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-484	CloudLink for ScaleIO DARE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-491	Documentum D2=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-492	EMC InfoArchive=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-524	CPD Native Hybrid Cloud=IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-530	Life Sciences Modules	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-531	Life Sciences Suite Contributor =UA	$700.00	D3	36%	$448.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	458-001-532	Life Sciences Suite Consumer =UA	$300.00	D3	36%	$192.00	$81.00	$69.00	$0.00	$0.00	$0.00	$81.00
5	458-001-587	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-635	EMC Clinical Archiving ASL=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-639	VS SRM SIO=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-640	VS VIPRC SIO=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-644	VS VIPRC ECS=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-645	VS SRM Ent=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-646	VS VIPRC Ent=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-647	VS SRM Mid=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-648	VS VIPRC Mid=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-649	VS SRM Cloud=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-650	VS VIPRC Cloud=CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-706	ViPR Controller Promo	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-709	EMC Storage Analytics for SIO Tier 8=CB	$30.00	D3	36%	$19.20	$6.90	$6.30	$5.40	$0.00	$0.00	$6.90
5	458-001-710	EMC Storage Analytics for SIO Tier 9=CB	$27.00	D3	36%	$17.28	$6.21	$5.67	$4.86	$0.00	$0.00	$6.21
5	458-001-731	EAST EURO / APJ OCR FOR CAPTURE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-740	EMC Storage Analytics for SIO Tier 10=CB	$25.00	D3	36%	$16.00	$5.75	$5.25	$4.50	$0.00	$0.00	$5.75
5	458-001-741	EMC Storage Analytics for SIO Tier 11=CB	$23.00	D3	36%	$14.72	$5.29	$4.83	$4.14	$0.00	$0.00	$5.29
5	458-001-758	Documentum xCP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-815	PROTECTPOINT RP ENABLER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNSTRTRASIM	DOCUMENTUM ADMINISTRATOR AS-IMG ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADTS-1-LOCKIT	ADTS LOCALIZATION KIT-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADV-CAPM-T01	ADV ICM UP TO 14TB	$0.00	D3	36%	$0.00	$464.60	$0.00	$0.00	$0.00	$0.00	$464.60
5	ADV-CAPM-T02	ADV ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$407.10	$0.00	$0.00	$0.00	$0.00	$407.10
5	ADV-CAPM-T03	ADV ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$342.70	$0.00	$0.00	$0.00	$0.00	$342.70
5	ADV-CAPM-T04	ADV ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$292.10	$0.00	$0.00	$0.00	$0.00	$292.10
5	ADV-CAPM-T05	ADV ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$255.30	$0.00	$0.00	$0.00	$0.00	$255.30
5	ADV-CAPM-T06	ADV ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$216.20	$0.00	$0.00	$0.00	$0.00	$216.20
5	ADV-CAPM-T07	ADV ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	ADV-CAPM-T08	ADV ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	ADV-CAPM-T09	ADV ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	ADV-CAPM-T10	ADV ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	ADV-CAPM-T11	ADV ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	ADV-CAPM-T12	ADV ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	ADV-CAPM-T13	ADV ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	ADV-CAPM-T14	ADV ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	ADV-KEY	ADV ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADV-UPG-T01	ADV UP PP TO 14TB	$0.00	D3	36%	$0.00	$469.20	$0.00	$0.00	$0.00	$0.00	$469.20
5	ADV-UPG-T02	ADV UP PP AT LEAST 15TB	$0.00	D3	36%	$0.00	$411.70	$0.00	$0.00	$0.00	$0.00	$411.70
5	ADV-UPG-T03	ADV UP PP AT LEAST 25TB	$0.00	D3	36%	$0.00	$347.30	$0.00	$0.00	$0.00	$0.00	$347.30
5	ADV-UPG-T04	ADV UP PP AT LEAST 40TB	$0.00	D3	36%	$0.00	$296.70	$0.00	$0.00	$0.00	$0.00	$296.70
5	ADV-UPG-T05	ADV UP PP AT LEAST 60TB	$0.00	D3	36%	$0.00	$259.90	$0.00	$0.00	$0.00	$0.00	$259.90
5	ADV-UPG-T06	ADV UP PP AT LEAST 100TB	$0.00	D3	36%	$0.00	$218.50	$0.00	$0.00	$0.00	$0.00	$218.50
5	ADV-UPG-T07	ADV UP PP AT LEAST 150TB	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	ADV-UPG-T08	ADV UP PP AT LEAST 250TB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	ADV-UPG-T09	ADV UP PP AT LEAST 400TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	ADV-UPG-T10	ADV UP PP AT LEAST 600TB	$0.00	D3	36%	$0.00	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	ADV-UPG-T11	ADV UP PP AT LEAST 1000TB	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	ADV-UPG-T12	ADV UP PP AT LEAST 1500TB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	ADV-UPG-T13	ADV UP PP AT LEAST 2500TB	$0.00	D3	36%	$0.00	$75.90	$0.00	$0.00	$0.00	$0.00	$75.90
5	ADV-UPG-T14	ADV UP PP AT LEAST 4000TB	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	AG-CSET-ILFS	INIT LIC FEE COMPUSET SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AG-CSET-SOLN	COMPUSET SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AG-DLS-ILFS	INIT LIC FEE DLS SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AG-DLS-SOLN	DLS SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AG-VC-ILFS	INIT LIC FEE VC VISUAL COMPUSET SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AG-VC-SOLN	VC VISUAL COMPUSET SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AOP-ASL2-PKG	EMC DCTM Asset Operations SLN ASL=UA	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	APPLCONN-SDKP	DOCUMENTUM APPLICATION CONNECTOR SDK PAR	$75.00	D3	36%	$48.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	APPLICATIONX	APPLICATIONXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T01	ARC 1YRICM UP TO 14TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T02	ARC 1YRICM UP TO 15TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T03	ARC 1YRICM UP TO 25TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T04	ARC 1YRICM UP TO 40TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T05	ARC 1YRICM UP TO 60TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T06	ARC 1YRICM UP TO 100TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T07	ARC 1YRICM UP TO 150TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T08	ARC 1YRICM UP TO 250TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T09	ARC 1YRICM UP TO 400TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T10	ARC 1YRICM UP TO 600TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T11	ARC 1YRICM UP TO 1000TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T12	ARC 1YRICM UP TO 1500TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T13	ARC 1YRICM UP TO 2500TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-CAPM-T14	ARC 1YRICM UP TO 4000TB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARCH-SVC-SAP	ARCHIVE SERVICES FOR SAP	$0.00	D3	36%	$0.00	$10,300.50	$8,774.50	$7,248.50	$0.00	$0.00	$10,300.50
5	ARCHX-FOR-WI	ARCHIVEXTENDER FOR WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARCHX-PLACE	ARCHIVEXTENDER PLACE HOLDER - ORDERS FRO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARCHX-WINDOW	ARCHIVEXTENDER FOR WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-KEY	ARC ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARC-UPG-T01	ARC UP PP TO 14TB	$0.00	D3	36%	$0.00	$184.00	$0.00	$0.00	$0.00	$0.00	$184.00
5	ARC-UPG-T02	ARC UP PP AT LEAST 15TB	$0.00	D3	36%	$0.00	$161.00	$0.00	$0.00	$0.00	$0.00	$161.00
5	ARC-UPG-T03	ARC UP PP AT LEAST 25TB	$0.00	D3	36%	$0.00	$135.70	$0.00	$0.00	$0.00	$0.00	$135.70
5	ARC-UPG-T04	ARC UP PP AT LEAST 40TB	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	ARC-UPG-T05	ARC UP PP AT LEAST 60TB	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	ARC-UPG-T06	ARC UP PP AT LEAST 100TB	$0.00	D3	36%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	ARC-UPG-T07	ARC UP PP AT LEAST 150TB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	ARC-UPG-T08	ARC UP PP AT LEAST 250TB	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	ARC-UPG-T09	ARC UP PP AT LEAST 400TB	$0.00	D3	36%	$0.00	$52.90	$0.00	$0.00	$0.00	$0.00	$52.90
5	ARC-UPG-T10	ARC UP PP AT LEAST 600TB	$0.00	D3	36%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	ARC-UPG-T11	ARC UP PP AT LEAST 1000TB	$0.00	D3	36%	$0.00	$39.10	$0.00	$0.00	$0.00	$0.00	$39.10
5	ARC-UPG-T12	ARC UP PP AT LEAST 1500TB	$0.00	D3	36%	$0.00	$34.50	$0.00	$0.00	$0.00	$0.00	$34.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ARC-UPG-T13	ARC UP PP AT LEAST 2500TB	$0.00	D3	36%	$0.00	$29.90	$0.00	$0.00	$0.00	$0.00	$29.90
5	ARC-UPG-T14	ARC UP PP AT LEAST 4000TB	$0.00	D3	36%	$0.00	$25.30	$0.00	$0.00	$0.00	$0.00	$25.30
5	ARCXJMJAP	ArchiveXtender Jukeman NT/2000 Unix Jap	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARM6-CAPM-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	$0.00	D3	36%	$0.00	$878.60	$0.00	$0.00	$0.00	$0.00	$878.60
5	ARM6-CAPM-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	$0.00	D3	36%	$0.00	$765.90	$0.00	$0.00	$0.00	$0.00	$765.90
5	ARM6-CAPM-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	$0.00	D3	36%	$0.00	$646.30	$0.00	$0.00	$0.00	$0.00	$646.30
5	ARM6-CAPM-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	$0.00	D3	36%	$0.00	$554.30	$0.00	$0.00	$0.00	$0.00	$554.30
5	ARM6-CAPM-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	$0.00	D3	36%	$0.00	$485.30	$0.00	$0.00	$0.00	$0.00	$485.30
5	ARM6-CAPM-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	$0.00	D3	36%	$0.00	$407.10	$0.00	$0.00	$0.00	$0.00	$407.10
5	ARM6-CAPM-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	$0.00	D3	36%	$0.00	$356.50	$0.00	$0.00	$0.00	$0.00	$356.50
5	ARM6-CAPM-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	$0.00	D3	36%	$0.00	$299.00	$0.00	$0.00	$0.00	$0.00	$299.00
5	ARM6-CAPM-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	$0.00	D3	36%	$0.00	$255.30	$0.00	$0.00	$0.00	$0.00	$255.30
5	ARM6-CAPM-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	$0.00	D3	36%	$0.00	$225.40	$0.00	$0.00	$0.00	$0.00	$225.40
5	ARM6-CAPM-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	ARM6-CAPM-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	$0.00	D3	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	ARM6-CAPM-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	ARM6-CAPM-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	$0.00	D3	36%	$0.00	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	ARM6-UPG-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	$0.00	D3	36%	$0.00	$503.70	$0.00	$0.00	$0.00	$0.00	$503.70
5	ARM6-UPG-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	$0.00	D3	36%	$0.00	$441.60	$0.00	$0.00	$0.00	$0.00	$441.60
5	ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	$0.00	D3	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	ARM6-UPG-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	$0.00	D3	36%	$0.00	$317.40	$0.00	$0.00	$0.00	$0.00	$317.40
5	ARM6-UPG-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	$0.00	D3	36%	$0.00	$278.30	$0.00	$0.00	$0.00	$0.00	$278.30
5	ARM6-UPG-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	$0.00	D3	36%	$0.00	$234.60	$0.00	$0.00	$0.00	$0.00	$234.60
5	ARM6-UPG-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	$0.00	D3	36%	$0.00	$204.70	$0.00	$0.00	$0.00	$0.00	$204.70
5	ARM6-UPG-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	$0.00	D3	36%	$0.00	$172.50	$0.00	$0.00	$0.00	$0.00	$172.50
5	ARM6-UPG-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	$0.00	D3	36%	$0.00	$147.20	$0.00	$0.00	$0.00	$0.00	$147.20
5	ARM6-UPG-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	$0.00	D3	36%	$0.00	$128.80	$0.00	$0.00	$0.00	$0.00	$128.80
5	ARM6-UPG-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	ARM6-UPG-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	$0.00	D3	36%	$0.00	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	ARM6-UPG-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	$0.00	D3	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	ARM6-UPG-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	$0.00	D3	36%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	ARM-CAPM-T01	ARM ICM UP TO 14TB	$0.00	D3	36%	$0.00	$878.60	$0.00	$0.00	$0.00	$0.00	$878.60
5	ARM-CAPM-T02	ARM ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$765.90	$0.00	$0.00	$0.00	$0.00	$765.90
5	ARM-CAPM-T03	ARM ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$646.30	$0.00	$0.00	$0.00	$0.00	$646.30
5	ARM-CAPM-T04	ARM ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$554.30	$0.00	$0.00	$0.00	$0.00	$554.30
5	ARM-CAPM-T05	ARM ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$485.30	$0.00	$0.00	$0.00	$0.00	$485.30
5	ARM-CAPM-T06	ARM ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$407.10	$0.00	$0.00	$0.00	$0.00	$407.10
5	ARM-CAPM-T07	ARM ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$356.50	$0.00	$0.00	$0.00	$0.00	$356.50
5	ARM-CAPM-T08	ARM ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$299.00	$0.00	$0.00	$0.00	$0.00	$299.00
5	ARM-CAPM-T09	ARM ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$255.30	$0.00	$0.00	$0.00	$0.00	$255.30
5	ARM-CAPM-T10	ARM ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$225.40	$0.00	$0.00	$0.00	$0.00	$225.40
5	ARM-CAPM-T11	ARM ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	ARM-CAPM-T12	ARM ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	ARM-CAPM-T13	ARM ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	ARM-CAPM-T14	ARM ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$119.60	$0.00	$0.00	$0.00	$0.00	$119.60
5	ARMHP-T1-5U	ARM HP T1-T5UPG	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	ARMHP-T6-30U	ARM HP T6-T30UPG	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	ARM-KEY	ARM ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARMOTH-T1-5U	OTH ARM T1-5 UPG	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	ARMOTH-T6-30U	OTH ARM T6-30 UPG	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	ARM-UPG-T01	ARM UP PP TO 14TB	$0.00	D3	36%	$0.00	$503.70	$0.00	$0.00	$0.00	$0.00	$503.70
5	ARM-UPG-T02	ARM UP PP AT LEAST 15TB	$0.00	D3	36%	$0.00	$441.60	$0.00	$0.00	$0.00	$0.00	$441.60
5	ARM-UPG-T03	ARM UP PP AT LEAST 25TB	$0.00	D3	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	ARM-UPG-T04	ARM UP PP AT LEAST 40TB	$0.00	D3	36%	$0.00	$317.40	$0.00	$0.00	$0.00	$0.00	$317.40
5	ARM-UPG-T05	ARM UP PP AT LEAST 60TB	$0.00	D3	36%	$0.00	$278.30	$0.00	$0.00	$0.00	$0.00	$278.30
5	ARM-UPG-T06	ARM UP PP AT LEAST 100TB	$0.00	D3	36%	$0.00	$234.60	$0.00	$0.00	$0.00	$0.00	$234.60
5	ARM-UPG-T07	ARM UP PP AT LEAST 150TB	$0.00	D3	36%	$0.00	$204.70	$0.00	$0.00	$0.00	$0.00	$204.70
5	ARM-UPG-T08	ARM UP PP AT LEAST 250TB	$0.00	D3	36%	$0.00	$172.50	$0.00	$0.00	$0.00	$0.00	$172.50
5	ARM-UPG-T09	ARM UP PP AT LEAST 400TB	$0.00	D3	36%	$0.00	$147.20	$0.00	$0.00	$0.00	$0.00	$147.20
5	ARM-UPG-T10	ARM UP PP AT LEAST 600TB	$0.00	D3	36%	$0.00	$128.80	$0.00	$0.00	$0.00	$0.00	$128.80
5	ARM-UPG-T11	ARM UP PP AT LEAST 1000TB	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	ARM-UPG-T12	ARM UP PP AT LEAST 1500TB	$0.00	D3	36%	$0.00	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	ARM-UPG-T13	ARM UP PP AT LEAST 2500TB	$0.00	D3	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	ARM-UPG-T14	ARM UP PP AT LEAST 4000TB	$0.00	D3	36%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	AS4EALP-JA-JP	ARCHIVE SVCS FOR EMAIL ADMIN LANG PACK-J	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOSTART-KIT	EMC AVAILABILITY MEDIA KIT	$0.00	D3	36%	$0.00	$3.45	$3.15	$2.70	$0.00	$0.00	$3.45
5	AVACLIENT10	ADDL CLIENTS 10+	$0.00	D3	36%	$0.00	$1,639.90	$1,497.30	$0.00	$0.00	$0.00	$1,639.90
5	AVTS1LP-DE-DE	AUDIO/VIDEO TRANSF SVCS LANG PACK-GERMAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-ES-ES	AUDIO/VIDEO TRANSF SVCS LANG PACK-SPANIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-FR-FR	AUDIO/VIDEO TRANSF SVCS LANG PACK-FRENCH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-IT-IT	AUDIO/VIDEO TRANSF SVCS LANG PACK-ITALIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-JA-JP	AUDIO/VIDEO TRANSF SVCS LANG PACK-JAPANE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-KO-KR	AUDIO/VIDEO TRANSF SVCS LANG PACK-KOREAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-PT-BR	AUDIO/VIDEO TRANSF SVCS LANG PACK-BR_POR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-RU-RU	AUDIO/VIDEO TRANSF SVCS LANG PACK-RUSSIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVTS1LP-ZH-CN	AUDIO/VIDEO TRANSF SVCS LANG PACK-CHINES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AWE1000-1999	APPXTENDER/REPORTS MGT SOFTWARE (1,000-1	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AWE2000-2999	APPXTENDER/REPORTS MGT SOFTWARE (2,000-2	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AWE3000-3999	APPXTENDER/REPORTS MGT SOFTWARE (3,000-3	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AWE4000-4999	APPXTENDER/REPORTS MGT SOFTWARE (4,000-4	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AX	APPLICATIONXTENDR PRODUCT FMLY MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-DEV-PROG	APPLICATIONXTENDER DEVELOPER PROGRAM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-DEV-PRUPD	APPLICATIONXTENDER DEVELOPER PROGRAM UPD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-ERMX	APPXTENDER REPORTS MGMT SOFTWARE CNC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-ERMX-2-5	APPXTENDER REPORTS MGMT SOFTWARE (2-5) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXS-500-4999	APPXTENDER SERVER CC (500-4999) CNC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-UPG	APPLICATION XTENDER 5.3 UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-WEBX-STDA	APPLICATIONXTENDER SERVER STANDALONE CON	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWEX100-149	APPXTENDER REPORTS MGMT SOFTWARE (100-14	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWEX150-199	APPXTENDER REPORTS MGMT SOFTWARE (150-19	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWEX200-249	APPXTENDER REPORTS MGMT SOFTWARE (200-24	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWEX250-499	APPXTENDER/REPORTS MGT SOFTWARE (250-499	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWEX500-999	APPXTENDER/REPORTS MGT SOFTWARE (500-999	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-100-149	APPLICATIONXTENDER SERVER CC (100-149) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-10-24	APPLICATIONXTENDER SERVER CC (10-24) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-150-199	APPLICATIONXTENDER SERVER CC (150-199) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-1K-1999	APPXTENDER/WX SVR CC (1000-1999) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-200-249	APPLICATIONXTENDER SERVER CC (200-249) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-2-5	APPLICATIONXTENDER SERVER CC (2-5) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-250-499	APPLICATIONXTENDER SERVER CC (250-499) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-25-49	APPLICATIONXTENDER SERVER CC (25-49) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-2K-2999	APPXTENDER/WX SVR CC (2000-2999) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-3K-3999	APPXTENDER/WX SVR CC (3000-3999) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-4K-4999	APPXTENDER/WX SVR CC (4000-4999) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-5000P	APPLICATIONXTENDER SERVER CC (5000+) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-500-999	APPXTENDER/WX SVR CC (500-999) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-50-74	APPLICATIONXTENDER SERVER CC (50-74) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-6-9	APPLICATIONXTENDER SERVER CC (6-9) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWX-75-99	APPLICATIONXTENDER SERVER CC (75-99) ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXEMX10-24	APPXTENDER REPORTS MGMT SOFTWARE(10-24)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXEMX25-49	APPXTENDER REPORTS MGMT SOFTWARE (25-49)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXEMX-5000	APPXTENDER/REPORTS MGT SOFTWARE (5000+)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXEMX50-74	APPXTENDER REPORTS MGMT SOFTWARE (50-74)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXEMX75-99	APPXTENDER REPORTS MGMT SOFTWARE (75-99)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-WX-ERMX	APPXTENDER REPORTS MGMT SOFTWARE (2-5)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AXWXERMX-6-9	APPXTENDER REPORTS MGMT SOFTWARE (6-9) S	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BKP-4TBLNX-NS7	NS700700S BUNDLE 4TB LNX	$0.00	D3	36%	$0.00	$2,139.00	$0.00	$0.00	$0.00	$0.00	$2,139.00
5	BKP-DBO-INC	NW TIER 5 - 1TB INCREMENT	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	BKP-KIT	BKP TO DISK KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BKP-RS-KIT	RETROSPECT MEDIA KIT	$0.00	D3	36%	$0.00	$3.45	$0.00	$0.00	$0.00	$0.00	$3.45
5	BKP-RS-OPEN-3	RETROSPECT OPEN FILE 3 SV	$0.00	D3	36%	$0.00	$236.67	$0.00	$0.00	$0.00	$0.00	$236.67
5	BKP-RS-UIR	RETROSPECT USER INIT REST	$0.00	D3	36%	$0.00	$163.07	$0.00	$0.00	$0.00	$0.00	$163.07
5	BROKERAGE-SW	BROKERAGE SW MISC	$7,812.50	D3	36%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BUAD-MT800CI	EMC Data Protection Advisor (MORE THAN 8	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UPGR50	DATA PROTECTION ADVISOR 50 CLIENT UPGRAD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UT100CI	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UT250CI	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UT500CI	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UT50CI	EMC BACKUP ADVISOR (UP TO 50 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BUAD-UT800CI	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAP-ENTAR-1M	CAPTIVA ENTERPRISE SVR + ADV RECOG 1M PP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAP-PRO2-PKG	EMC DCTM Capital Projects SLN ASL=UA	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	CAP-PRO-PKG	EMC DCTM Capital Projects SLN ASL=UA	$0.00	D3	36%	$0.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	CAP-STD-100K	CAPTIVA STANDARD SERVER 100K PPY LIC SOL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ADV-BASE	SAN ADV BASE LICENSE	$0.00	D3	36%	$0.00	$1,239.70	$0.00	$0.00	$0.00	$0.00	$1,239.70
5	CC-ADV-C01	SAN ADV 1TB (0-14TB)	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	CC-ADV-C02	SAN ADV 1TB (15-25TB)	$0.00	D3	36%	$0.00	$179.40	$0.00	$0.00	$0.00	$0.00	$179.40
5	CC-ADV-C03	SAN ADV 1TB (26-40TB)	$0.00	D3	36%	$0.00	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	CC-ADV-C04	SAN ADV 1TB (41-60TB)	$0.00	D3	36%	$0.00	$147.20	$0.00	$0.00	$0.00	$0.00	$147.20
5	CC-ADV-C05	SAN ADV 1TB (61-100TB)	$0.00	D3	36%	$0.00	$142.60	$0.00	$0.00	$0.00	$0.00	$142.60
5	CC-ADV-C06	SAN ADV 1TB (101-150TB)	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	CC-ADV-C07	SAN ADV 1TB (151-250TB)	$0.00	D3	36%	$0.00	$112.70	$0.00	$0.00	$0.00	$0.00	$112.70
5	CC-ADV-C08	SAN ADV 1TB (251-400TB)	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	CC-ADV-C09	SAN ADV 1TB (401-600TB)	$0.00	D3	36%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	CC-ADV-C10	SAN ADV 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	CC-ADV-C11	SAN ADV 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	CC-ADV-N01	SAN ADV 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	CC-ADV-N02	SAN ADV 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	CC-ADV-N03	SAN ADV 1TB (26-40TB) NLT3	$0.00	D3	36%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	CC-ADV-N04	SAN ADV 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	CC-ADV-N05	SAN ADV 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	CC-ADV-N06	SAN ADV 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	CC-ADV-N07	SAN ADV 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	CC-ADV-N08	SAN ADV 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	CC-ADV-N09	SAN ADV 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$43.70	$0.00	$0.00	$0.00	$0.00	$43.70
5	CC-ADV-N10	SAN ADV 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$36.80	$0.00	$0.00	$0.00	$0.00	$36.80
5	CC-ADV-N11	SAN ADV 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	CC-ADV-UPG	SAN ADV BASE UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-ARM6-BASE	EMC CC 6.1 Automated Resource Mgr Base	$0.00	D3	36%	$0.00	$604.90	$0.00	$0.00	$0.00	$0.00	$604.90
5	CC-ARM6-R	EMC CONTROLCENTER 6.0 AUTOMATED RESRCE M	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-ARM-BASE	CC ARM BASE LICENSE	$0.00	D3	36%	$0.00	$604.90	$0.00	$0.00	$0.00	$0.00	$604.90
5	CC-ARM-C01	CC ARM 1TB (0-14TB)	$0.00	D3	36%	$0.00	$572.70	$0.00	$0.00	$0.00	$0.00	$572.70
5	CC-ARM-C02	CC ARM 1TB (15-25TB)	$0.00	D3	36%	$0.00	$533.60	$0.00	$0.00	$0.00	$0.00	$533.60
5	CC-ARM-C03	CC ARM 1TB (26-40TB)	$0.00	D3	36%	$0.00	$469.20	$0.00	$0.00	$0.00	$0.00	$469.20
5	CC-ARM-C04	CC ARM 1TB (41-60TB)	$0.00	D3	36%	$0.00	$437.00	$0.00	$0.00	$0.00	$0.00	$437.00
5	CC-ARM-C05	CC ARM 1TB (61-100TB)	$0.00	D3	36%	$0.00	$418.60	$0.00	$0.00	$0.00	$0.00	$418.60
5	CC-ARM-C06	CC ARM 1TB (101-150TB)	$0.00	D3	36%	$0.00	$377.20	$0.00	$0.00	$0.00	$0.00	$377.20
5	CC-ARM-C07	CC ARM 1TB (151-250TB)	$0.00	D3	36%	$0.00	$335.80	$0.00	$0.00	$0.00	$0.00	$335.80
5	CC-ARM-C08	CC ARM 1TB (251-400TB)	$0.00	D3	36%	$0.00	$292.10	$0.00	$0.00	$0.00	$0.00	$292.10
5	CC-ARM-C09	CC ARM 1TB (401-600TB)	$0.00	D3	36%	$0.00	$255.30	$0.00	$0.00	$0.00	$0.00	$255.30
5	CC-ARM-C10	CC ARM 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$220.80	$0.00	$0.00	$0.00	$0.00	$220.80
5	CC-ARM-C11	CC ARM 1TB(1001TB or greater)	$0.00	D3	36%	$0.00	$193.20	$0.00	$0.00	$0.00	$0.00	$193.20
5	CC-ARM-N01	CC ARM 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$287.50	$0.00	$0.00	$0.00	$0.00	$287.50
5	CC-ARM-N02	CC ARM 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$266.80	$0.00	$0.00	$0.00	$0.00	$266.80
5	CC-ARM-N03	CC ARM 1TB (26-40TB) NLT3	$0.00	D3	36%	$0.00	$234.60	$0.00	$0.00	$0.00	$0.00	$234.60
5	CC-ARM-N04	CC ARM 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$218.50	$0.00	$0.00	$0.00	$0.00	$218.50
5	CC-ARM-N05	CC ARM 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$209.30	$0.00	$0.00	$0.00	$0.00	$209.30
5	CC-ARM-N06	CC ARM 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	CC-ARM-N07	CC ARM 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	CC-ARM-N08	CC ARM 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	CC-ARM-N09	CC ARM 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	CC-ARM-N10	CC ARM 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	CC-ARM-N11	CC ARM 1TB(1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	CC-ARM-PRV	PREVIOUS VERSION ARM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-CENT-2NODE	ECC 6.1 LIC FOR CENTERA PER 2 NODE	$0.00	D3	36%	$0.00	$683.10	$0.00	$0.00	$0.00	$0.00	$683.10
5	CC-CENT-NODE	EMC CC 6.1 MGMT PKG LICENSE FOR CENTERA	$0.00	D3	36%	$0.00	$923.45	$0.00	$0.00	$0.00	$0.00	$923.45
5	CC-CNRKEY6-B	CC 6.0 STORAGE AGENT CENTERA RTU CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-CX200/300	CC 6.1 MGMT PKG LIC CLARIION CX200/300	$0.00	D3	36%	$0.00	$1,657.15	$0.00	$0.00	$0.00	$0.00	$1,657.15
5	CC-FLR6-BASE	EMC ControlCenter 6.1 File Level Reporte	$0.00	D3	36%	$0.00	$1,000.50	$0.00	$0.00	$0.00	$0.00	$1,000.50
5	CC-FLR6-R	EMC CONTROLCENTER 6.0 FILE LEVEL REPORTE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-FLR6-UPG	EMC ControlCenter 6.1 File Level Reporte	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-FLR-BASE	FLR BASE LICENSE	$0.00	D3	36%	$0.00	$1,428.30	$0.00	$0.00	$0.00	$0.00	$1,428.30
5	CC-FLR-C01	FLR 1TB (0-14TB)	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	CC-FLR-C02	FLR 1TB (15-25TB)	$0.00	D3	36%	$0.00	$177.10	$0.00	$0.00	$0.00	$0.00	$177.10
5	CC-FLR-C03	FLR 1TB (26-40TB)	$0.00	D3	36%	$0.00	$154.10	$0.00	$0.00	$0.00	$0.00	$154.10
5	CC-FLR-C04	FLR 1TB (41-60TB)	$0.00	D3	36%	$0.00	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	CC-FLR-C05	FLR 1TB (61-100TB)	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	CC-FLR-C06	FLR 1TB (101-150TB)	$0.00	D3	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	CC-FLR-C07	FLR 1TB (151-250TB)	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	CC-FLR-C08	FLR 1TB (251-400TB)	$0.00	D3	36%	$0.00	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	CC-FLR-C09	FLR 1TB (401-600TB)	$0.00	D3	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	CC-FLR-C10	FLR 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	CC-FLR-C11	FLR 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	CC-FLR-KIT	CC FILE LEVEL REPORTER KI	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-FLR-N01	FLR 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	CC-FLR-N02	FLR 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	CC-FLR-N03	FLR 1TB (26-40TB) NLT3	$0.00	D3	36%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	CC-FLR-N04	FLR 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	CC-FLR-N05	FLR 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$69.00	$0.00	$0.00	$0.00	$0.00	$69.00
5	CC-FLR-N06	FLR 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CC-FLR-N07	FLR 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	CC-FLR-N08	FLR 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	CC-FLR-N09	FLR 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	CC-FLR-N10	FLR 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$36.80	$0.00	$0.00	$0.00	$0.00	$36.80
5	CC-FLR-N11	FLR 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	CCFLR-T01-04U	FILE LVL RPT T1-T5UPG	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-FLR-UPG	FLR BASE UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-MR6-BASE	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	D3	36%	$0.00	$1,136.20	$0.00	$0.00	$0.00	$0.00	$1,136.20
5	CC-MR6-R	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-MR6-UPG	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-NASKEY6-B	CC 6.0 STORAGE AGENT FOR NAS RTU CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-NS-20	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	D3	36%	$0.00	$1,248.90	$0.00	$0.00	$0.00	$0.00	$1,248.90
5	CC-NS350	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	D3	36%	$0.00	$1,782.50	$0.00	$0.00	$0.00	$0.00	$1,782.50
5	CC-NS-40	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	D3	36%	$0.00	$3,118.80	$0.00	$0.00	$0.00	$0.00	$3,118.80
5	CC-NS-80	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	D3	36%	$0.00	$4,646.00	$0.00	$0.00	$0.00	$0.00	$4,646.00
5	CC-NS-OTHER	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	D3	36%	$0.00	$6,635.50	$0.00	$0.00	$0.00	$0.00	$6,635.50
5	CC-OPTM6-R	EMC CONTROLCENTER 6.0 SYMM OPTIMIZER REF	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-PFM6-R	EMC CONTROLCENTER 6.0 PERFORMANCE MGR RE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-PP6-BASE	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	D3	36%	$0.00	$1,718.10	$0.00	$0.00	$0.00	$0.00	$1,718.10
5	CC-PP6-R	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-PP6-UPG	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SAMGR-PRV	PREVIOUS VERSION SANMGR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-SM6-R	EMC CONTROLCENTER 6.0 SAN MGR REFRESH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-STS6-R	EMC CONTROLCENTER 6.0 STORAGE SCOPE REFR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-STS-C01	STS 1TB (0-14TB)	$0.00	D3	36%	$0.00	$262.20	$0.00	$0.00	$0.00	$0.00	$262.20
5	CC-STS-C11	STS 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$131.10	$0.00	$0.00	$0.00	$0.00	$131.10
5	CC-STSFLR-KIT	STS+FLR KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-STS-N01	STS 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$131.10	$0.00	$0.00	$0.00	$0.00	$131.10
5	CC-STS-N11	STS 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	CC-STS-PRV	PREVIOUS VERSION STS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-UPG-KIT6	EMC CC 6.1 UPGRADE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHE-AIX	CLARIION HOST ENCRYPTION FOR AIX	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	CHE-LNX	CLARIION HOST ENCRYPTION FOR LINUX	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	CHE-SOL	CLARIION HOST ENCRYPTION FOR SOLARIS	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	CHE-WIN	CLARIION HOST ENCRYPTION FOR WINDOWS	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	CLA-CLDARRSW-12TBU	CLOUDARRAY SW FOR 12TBU=IA	$0.00	D3	36%	$0.00	$7,200.00	$0.00	$5,600.00	$0.00	$0.00	$7,200.00
5	CLA-CLDARRSW-18TBU	CLOUDARRAY SW FOR 18TBU=IA	$0.00	D3	36%	$0.00	$10,800.00	$0.00	$8,400.00	$0.00	$0.00	$10,800.00
5	CLA-CLDARRSW-40TBU	CLOUDARRAY SW FOR 40TBU=IA	$0.00	D3	36%	$0.00	$18,000.00	$0.00	$14,000.00	$0.00	$0.00	$18,000.00
5	CLA-CLDARRSW-60TBU	CLOUDARRAY SW FOR 60TBU=IA	$0.00	D3	36%	$0.00	$25,200.00	$0.00	$19,600.00	$0.00	$0.00	$25,200.00
5	CLA-FCSAHW-18TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	$0.00	D3	36%	$0.00	$2,400.00	$0.00	$1,200.00	$0.00	$0.00	$2,400.00
5	CLA-FCSAHW20-40TBU	CLOUDARRAY SA HW FC APPLIANCE 20-40TBU	$24,000.00	D3	36%	$15,360.00	$2,400.00	$0.00	$1,200.00	$0.00	$0.00	$2,400.00
5	CLA-FCSAHW-40TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	$24,000.00	D3	36%	$15,360.00	$2,400.00	$0.00	$1,200.00	$0.00	$0.00	$2,400.00
5	CLA-HWVMAXFX-40TBU	CLOUDARRAY VMAXFX HW FC APPLIANCE 40TBU	$24,000.00	D3	36%	$15,360.00	$2,400.00	$0.00	$1,200.00	$0.00	$0.00	$2,400.00
5	CLA-VRTED12-NEW	CLOUDARRAY VIRT EDITION 12 SW NEW=IA	$0.00	D3	36%	$0.00	$10,005.00	$0.00	$7,830.00	$0.00	$0.00	$10,005.00
5	CLA-VRTED3-NEW	CLOUDARRAY VIRT EDITION 3 SW NEW=IA	$0.00	D3	36%	$0.00	$3,277.50	$0.00	$2,565.00	$0.00	$0.00	$3,277.50
5	CLA-VRTED6-NEW	CLOUDARRAY VIRT EDITION 6 SW NEW=IA	$0.00	D3	36%	$0.00	$6,555.00	$0.00	$5,130.00	$0.00	$0.00	$6,555.00
5	CNT-SRVRASIMG	CONTENT SERVER AS-IMG ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNTSV-SAPIVW	CONTENT SVCS - SAP - IVIEWS ST	$0.00	D3	36%	$0.00	$108.00	$92.00	$76.00	$0.00	$0.00	$108.00
5	CNTSV-SAPM-MC	CONTENT SVC SAP REPOSITORY MGR CORE	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	CS-BEA-WL	CONTENT SERVICES FOR BEA WEBLOGIC PORTAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-EMC-CENAS	CONTENT SVCS FOR EMC CENTERA AS-IMG CPU	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSSAP-JA-JP	CONTENT SERVICES FOR SAP-JP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSSAP-KO-KR	CONTENT SERVICES FOR SAP-KR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSSAP-PT-BR	CONTENT SERVICES FOR SAP-BP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-UPGRADE	CONTENT SERVER MULTI-CLIENT UPGRADE	$0.00	D3	36%	$0.00	$67.50	$57.50	$47.50	$0.00	$0.00	$67.50
5	CTSVR-1-CLT	CLIENT SPECIFIC DOCUMENTUM CONTENT SERVE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX300-KIT	ARRAY DOCS & RTU	$0.00	D3	36%	$0.00	$259.00	$0.00	$0.00	$0.00	$0.00	$259.00
5	CX31C-KIT	CX3-10C DOCS RTU KIT AND POWERPATH FOR C	$0.00	D3	36%	$0.00	$259.00	$0.00	$0.00	$0.00	$0.00	$259.00
5	CX412CDC-KIT	CX4-120CDC DOCS & RTU & PPATH FOR DC	$0.00	D3	36%	$0.00	$259.00	$0.00	$0.00	$0.00	$0.00	$259.00
5	CX412C-KIT	CX4-120 DOCS COMMON RTU & POWERPATH	$0.00	D3	36%	$0.00	$259.00	$0.00	$0.00	$0.00	$0.00	$259.00
5	DAM-LP-RU-RU	DIGITAL ASSET MANAGER LANG PACK-RUSSIAN-	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DAM-LP-ZH-CN	DIGITAL ASSET MANAGER LANG PACK-CHINESE-	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DAM-READONLY	DAM READ-ONLY ST	$0.00	D3	36%	$0.00	$13.50	$11.50	$9.50	$0.00	$0.00	$13.50
5	DBIDM-DE-KIT	DBIDM DVLP EDITION SW KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBIDM-DE-T1	DBIDM DVLP EDITION TIER 1	$0.00	D3	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	DBIDM-DE-T2	DBIDM DVLP EDITION TIER 2	$0.00	D3	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	DBIDM-DE-T3	DBIDM DVLP EDITION TIER 3	$0.00	D3	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	DBIDM-DE-T4	DBIDM DVLP EDITION TIER 4	$0.00	D3	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	DBIDM-DE-T5	DBIDM DVLP EDITION TIER 5	$0.00	D3	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	DBIDM-DE-T6	DBIDM DVLP EDITION TIER 6	$0.00	D3	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	DBIDM-DE-T7	DBIDM DVLP EDITION TIER 7	$0.00	D3	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	DBIDM-DE-T8	DBIDM DVLP EDITION TIER 8	$0.00	D3	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	DBIDM-IG-KIT	DBIDM INSTANCE GEN SW KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBIDM-IG-T1	DBIDM INSTANCE GEN TIER 1	$0.00	D3	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	DBIDM-IG-T2	DBIDM INSTANCE GEN TIER 2	$0.00	D3	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	DBIDM-IG-T3	DBIDM INSTANCE GEN TIER 3	$0.00	D3	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	DBIDM-IG-T4	DBIDM INSTANCE GEN TIER 4	$0.00	D3	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	DBIDM-IG-T5	DBIDM INSTANCE GEN TIER 5	$0.00	D3	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	DBIDM-IG-T6	DBIDM INSTANCE GEN TIER 6	$0.00	D3	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	DBIDM-IG-T7	DBIDM INSTANCE GEN TIER 7	$0.00	D3	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	DBIDM-IG-T8	DBIDM INSTANCE GEN TIER 8	$0.00	D3	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	DBIDM-KIT	DBIDM SOFTWARE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBIDM-MOD-KIT	DBIDM MODULE SOFTWARE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBIDM-MOD-T1	DB IDM APP MODULES TIER 1	$0.00	D3	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	DBIDM-MOD-T2	DB IDM APP MODULES TIER 2	$0.00	D3	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	DBIDM-MOD-T3	DB IDM APP MODULES TIER 3	$0.00	D3	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	DBIDM-MOD-T4	DB IDM APP MODULES TIER 4	$0.00	D3	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	DBIDM-MOD-T5	DB IDM APP MODULES TIER 5	$0.00	D3	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	DBIDM-MOD-T6	DB IDM APP MODULES TIER 6	$0.00	D3	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	DBIDM-MOD-T7	DB IDM APP MODULES TIER 7	$0.00	D3	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	DBIDM-MOD-T8	DB IDM APP MODULES TIER 8	$0.00	D3	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	DBIDM-T1	DATABASE IDM TIER 1	$0.00	D3	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	DBIDM-T2	DATABASE IDM TIER 2	$0.00	D3	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	DBIDM-T3	DATABASE IDM TIER 3	$0.00	D3	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	DBIDM-T4	DATABASE IDM TIER 4	$0.00	D3	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	DBIDM-T5	DATABASE IDM TIER 5	$0.00	D3	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	DBIDM-T6	DATABASE IDM TIER 6	$0.00	D3	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DBIDM-T7	DATABASE IDM TIER 7	$0.00	D3	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	DBIDM-T8	DATABASE IDM TIER 8	$0.00	D3	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	DBX-OPT-KIT	DBX OPT SW KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBX-SS-KIT	DBX SUBSETTER SW KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-DBSW-BAS	DCA-GREENPLUM APPLIANCE	$1,100,000.00	D3	36%	$704,000.00	$198,000.00	$0.00	$0.00	$0.00	$0.00	$198,000.00
5	DCA1-DBSW-TB	DCA-MODEL NOT USED	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-DBSW-UPG	DCA - GREENPLUM APPLIANCE UPG	$1,100,000.00	D3	36%	$704,000.00	$198,000.00	$0.00	$0.00	$0.00	$0.00	$198,000.00
5	DCA1-DCD	GP DCA MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-GP0	DCA - Greenplum Appliance Half Rack Bala	$0.00	D3	36%	$0.00	$198,000.00	$0.00	$0.00	$0.00	$0.00	$198,000.00
5	DCA1GP0-2TBT	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	$0.00	D3	36%	$0.00	$198,000.00	$0.00	$0.00	$0.00	$0.00	$198,000.00
5	DCA1GP0-2TBTU	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	$0.00	D3	36%	$0.00	$90,000.00	$0.00	$0.00	$0.00	$0.00	$90,000.00
5	DCA1-GP04	GP DCA STD MOD ALL INCLSV GPDB	$0.00	D3	36%	$0.00	$90,000.00	$0.00	$0.00	$0.00	$0.00	$90,000.00
5	DCA1GP04-2TBT	GP DCA CAP MOD ALL INCLSV GPDB	$0.00	D3	36%	$0.00	$90,000.00	$0.00	$0.00	$0.00	$0.00	$90,000.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCA1-GP04-3TB	GP DCA STD MOD PLTFRM 3TB GPDB	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1GP04-3TBC	GP DCA CAP MOD PLTFRM 3TB GPDB	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1GP04-UP3A	GP DCA STD MOD PLTFRM 3TB GPDB UPG FCT	$0.00	D3	36%	$0.00	$54,000.00	$0.00	$0.00	$0.00	$0.00	$54,000.00
5	DCA1GP04UP3CA	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FCT	$0.00	D3	36%	$0.00	$54,000.00	$0.00	$0.00	$0.00	$0.00	$54,000.00
5	DCA1GP04-UPC	GP DCA CAP MOD ALL INCLSV GPDB UPG FLD	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1GP04-UPCA	GP DCA CAP MOD ALL INCLSV GPDB UPG FCT	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1GP04-UPG	GP DCA STD MOD ALL INCLSV GPDB UPG FLD	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1GP04-UPG3	GP DCA STD MOD PLTFRM 3TB GPDB UPG FLD	$0.00	D3	36%	$0.00	$54,000.00	$0.00	$0.00	$0.00	$0.00	$54,000.00
5	DCA1GP04UPG3C	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FLD	$0.00	D3	36%	$0.00	$54,000.00	$0.00	$0.00	$0.00	$0.00	$54,000.00
5	DCA1GP04-UPGA	GP DCA STD MOD ALL INCLSV GPDB UPG FCT	$0.00	D3	36%	$0.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA1-GP1	DCA - Greenplum Appliance Full Rack Bala	$0.00	D3	36%	$0.00	$360,000.00	$0.00	$0.00	$0.00	$0.00	$360,000.00
5	DCA1GP1-2TBT	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	$0.00	D3	36%	$0.00	$360,000.00	$0.00	$0.00	$0.00	$0.00	$360,000.00
5	DCA1GP1-2TBTU	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	$0.00	D3	36%	$0.00	$162,000.00	$0.00	$0.00	$0.00	$0.00	$162,000.00
5	DCA1-GP1U	DCA - Greenplum Appliance Full Rack Bala	$0.00	D3	36%	$0.00	$162,000.00	$0.00	$0.00	$0.00	$0.00	$162,000.00
5	DCA1-GP2	DCA - Greenplum Appliance Two Rack Balan	$0.00	D3	36%	$0.00	$691,200.00	$0.00	$0.00	$0.00	$0.00	$691,200.00
5	DCA1GP2-2TBT	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	$0.00	D3	36%	$0.00	$691,200.00	$0.00	$0.00	$0.00	$0.00	$691,200.00
5	DCA1GP2-2TBTU	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	$0.00	D3	36%	$0.00	$342,000.00	$0.00	$0.00	$0.00	$0.00	$342,000.00
5	DCA1-GP2U	DCA - Greenplum Appliance Two Rack Balan	$0.00	D3	36%	$0.00	$342,000.00	$0.00	$0.00	$0.00	$0.00	$342,000.00
5	DCA1-GP3	DCA - Greenplum Appliance Three Rack Bal	$0.00	D3	36%	$0.00	$986,400.00	$0.00	$0.00	$0.00	$0.00	$986,400.00
5	DCA1GP3-2TBT	DCA - GREENPLUM APPLIANCE THREE RACK HIG	$0.00	D3	36%	$0.00	$986,400.00	$0.00	$0.00	$0.00	$0.00	$986,400.00
5	DCA1GP3-2TBTU	DCA - GREENPLUM APPLIANCE THREE RACK HIG	$0.00	D3	36%	$0.00	$315,000.00	$0.00	$0.00	$0.00	$0.00	$315,000.00
5	DCA1-GP3U	DCA - Greenplum Appliance Three Rack Bal	$0.00	D3	36%	$0.00	$315,000.00	$0.00	$0.00	$0.00	$0.00	$315,000.00
5	DCA1-HD04A	GP DCA HD MOD UPG FCT	$0.00	D3	36%	$0.00	$45,000.00	$0.00	$0.00	$0.00	$0.00	$45,000.00
5	DCA1-HD04U	GP DCA HD MOD UPG FLD	$0.00	D3	36%	$0.00	$45,000.00	$0.00	$0.00	$0.00	$0.00	$45,000.00
5	DCA2-DIA02A	GP DIA MOD 64GB MEM 300GBHDD UPG FCT	$71,000.00	D3	36%	$45,440.00	$12,780.00	$0.00	$0.00	$0.00	$0.00	$12,780.00
5	DCA2-DIA02DA	GP DIA SVR 64GB MEM 12x3TB HDD UPG FCT	$100,000.00	D3	36%	$64,000.00	$18,000.00	$0.00	$0.00	$0.00	$0.00	$18,000.00
5	DCA2-DIA02DU	GP DIA SVR 64GB MEM 12x3TB HDD UPG FLD	$100,000.00	D3	36%	$64,000.00	$18,000.00	$0.00	$0.00	$0.00	$0.00	$18,000.00
5	DCA2-DIA02U	GP DIA MOD 64GB MEM 300GBHDD UPG FLD	$71,000.00	D3	36%	$45,440.00	$12,780.00	$0.00	$0.00	$0.00	$0.00	$12,780.00
5	DCA2-GP04CH	GPDB UAP STD MOD ALL INCLSV HI DEN RACK	$750,000.00	D3	36%	$480,000.00	$135,000.00	$0.00	$0.00	$0.00	$0.00	$135,000.00
5	DCA2-GP04CH2	GPDB UAP STD MOD ALL INCLSV HI DEN MS2	$750,000.00	D3	36%	$480,000.00	$135,000.00	$0.00	$0.00	$0.00	$0.00	$135,000.00
5	DCA2-GP04H	GPDB COM MOD ALL INCLSV HI DEN RACK	$500,000.00	D3	36%	$320,000.00	$90,000.00	$0.00	$0.00	$0.00	$0.00	$90,000.00
5	DCA2-GP04H2	GPDB COM MOD ALL INCLSV HI DEN MS2 RACK	$500,450.00	D3	36%	$320,288.00	$90,081.00	$0.00	$0.00	$0.00	$0.00	$90,081.00
5	DCA2-GP04MH	GPDB STD MEM MOD AL INCLSV HI DEN RACK	$530,000.00	D3	36%	$339,200.00	$95,400.00	$0.00	$0.00	$0.00	$0.00	$95,400.00
5	DCA2-GP04MH2	GPDB STD MEM MOD AL INCLSV HI DEN MS2	$530,000.00	D3	36%	$339,200.00	$95,400.00	$0.00	$0.00	$0.00	$0.00	$95,400.00
5	DCA2GP04-SCA	GPDB UAPSTD MOD ALL INCLSV UPG FCT	$600,000.00	D3	36%	$384,000.00	$108,000.00	$0.00	$0.00	$0.00	$0.00	$108,000.00
5	DCA2GP04-SCU	GPDB UAP STD MOD ALL INCLSV UPG FLD	$600,000.00	D3	36%	$384,000.00	$108,000.00	$0.00	$0.00	$0.00	$0.00	$108,000.00
5	DCA2GP04-SMA	GPDB 256GB MEM MOD ALL INCLSV UPG FCT	$430,000.00	D3	36%	$275,200.00	$77,400.00	$0.00	$0.00	$0.00	$0.00	$77,400.00
5	DCA2GP04-SMU	GPDB 256GB MEM MOD ALL INCLSV UPG FLD	$430,000.00	D3	36%	$275,200.00	$77,400.00	$0.00	$0.00	$0.00	$0.00	$77,400.00
5	DCA2GP04-SU	GPDB COM MOD ALL INCLSV UPG FLD	$400,000.00	D3	36%	$256,000.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA2GP04-SUA	GPDB COM MOD ALL INCLSV UPG FCT	$400,000.00	D3	36%	$256,000.00	$72,000.00	$0.00	$0.00	$0.00	$0.00	$72,000.00
5	DCA2-HD04A	GP HD MOD UPG FCT	$220,000.00	D3	36%	$140,800.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-HD04H	GPHD DATA MOD ALL INCLSV HI DEN RACK	$220,000.00	D3	36%	$140,800.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-HD04H2	GPHD DATA MOD ALL INCLSV HI DEN MS2	$220,450.00	D3	36%	$141,088.00	$39,681.00	$0.00	$0.00	$0.00	$0.00	$39,681.00
5	DCA2-HD04U	GP HD MOD UPG FLD	$220,000.00	D3	36%	$140,800.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-HDC02A	GP HD COMPUTE MOD UPG FCT	$80,000.00	D3	36%	$51,200.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCA2-HDC02H	GPHD COMPUTE MOD ALL INCLSV MOD HI DEN R	$80,000.00	D3	36%	$51,200.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCA2-HDC02H2	GPHD COMPUTE MOD ALL INCLSV MOD MS2	$80,450.00	D3	36%	$51,488.00	$14,481.00	$0.00	$0.00	$0.00	$0.00	$14,481.00
5	DCA2-HDC02U	GP HD COMPUTE MOD UPG FLD	$80,000.00	D3	36%	$51,200.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCA2-PHD04A	PHD DATA MOD UPG FCT	$0.00	D3	36%	$0.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-PHD04AH2	PHD DATA MOD ALL INCLSV HI DEN MS2	$0.00	D3	36%	$0.00	$39,681.00	$0.00	$0.00	$0.00	$0.00	$39,681.00
5	DCA2-PHD04H	PHD DATA MOD ALL INCLSV HI DEN RACK	$0.00	D3	36%	$0.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-PHD04U	PHD DATA MOD UPG FLD	$0.00	D3	36%	$0.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCA2-PHDC02A	PHD COMPUTE MOD UPG FCT	$0.00	D3	36%	$0.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCA2-PHDC02H	PHD COMPUTE MOD ALL INCLSV MOD HI DEN R	$0.00	D3	36%	$0.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCA2-PHDC02H2	PHD COMPUTE MOD ALL INCLSV MOD MS2	$0.00	D3	36%	$0.00	$14,481.00	$0.00	$0.00	$0.00	$0.00	$14,481.00
5	DCA2-PHDC02U	PHD COMPUTE MOD UPG FLD	$0.00	D3	36%	$0.00	$14,400.00	$0.00	$0.00	$0.00	$0.00	$14,400.00
5	DCAETL-GP04A	GP DCA DIA MOD UPG FCT	$220,000.00	D3	36%	$140,800.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCAETL-GP04U	GP DCA DIA MOD UPG FLD	$220,000.00	D3	36%	$140,800.00	$39,600.00	$0.00	$0.00	$0.00	$0.00	$39,600.00
5	DCM-CONSUMR	Documentum Compliance Manager - Consumer	$0.00	D3	36%	$0.00	$108.00	$92.00	$76.00	$0.00	$0.00	$108.00
5	DCM-CONTRIB	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	$0.00	D3	36%	$0.00	$202.50	$172.50	$142.50	$0.00	$0.00	$202.50
5	DCO-013-00	IONIX ITOPS OPTICAL TRANSPORT MGR KIT	$0.00	D3	36%	$0.00	$40,250.00	$0.00	$31,500.00	$0.00	$0.00	$40,250.00
5	DCO-LP-DE-DE	DCTM CLIENT FOR OUTLOOK LANG PACK-GERMAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-ES-ES	DCTM CLIENT FOR OUTLOOK LANG PACK-SPANIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-FR-FR	DCTM CLIENT FOR OUTLOOK LANG PACK-FRENCH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-IT-IT	DCTM CLIENT FOR OUTLOOK LANG PACK-ITALIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-JA-JP	DCTM CLIENT FOR OUTLOOK LANG PACK-JAPANE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-KO-KR	DCTM CLIENT FOR OUTLOOK LANG PACK-KOREAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-LP-SV-SE	DCTM CLIENT FOR OUTLOOK LANG PACK-SWEDIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCO-OTM-11	IONIX IT OPS OTM MANAGED DEVICE L11	$0.00	D3	36%	$0.00	$529.00	$0.00	$414.00	$0.00	$0.00	$529.00
5	DCO-OTM-21	IONIX IT OPS OTM MANAGED DEVICE L21	$0.00	D3	36%	$0.00	$396.75	$0.00	$310.50	$0.00	$0.00	$396.75
5	DCO-OTM-31	IONIX IT OPS OTM MANAGED DEVICE L31	$0.00	D3	36%	$0.00	$306.82	$0.00	$240.12	$0.00	$0.00	$306.82
5	DCO-OTM-41	IONIX IT OPS OTM MANAGED DEVICE L41	$0.00	D3	36%	$0.00	$248.63	$0.00	$194.58	$0.00	$0.00	$248.63
5	DCO-OTM-LIC	IONIX IT OPS OPTICAL TRANSPORT MGR LICEN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM_OEM	DOCUMENTUM OEM EDITION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM-DFS	DOCUMENTUM FOUNDATION SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM-EXPORT	EMC DOCUMENTUM EXPORT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM-ROY-MNT	DCTM ROYALTY MTN REVENUE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DGTL-AST-MGR	MEDIA WORKSPACE / DIGITAL ASSET MANAGER	$0.00	D3	36%	$0.00	$108.00	$92.00	$76.00	$0.00	$0.00	$108.00
5	DX2-DM-ECLM	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX2K-CNTRA-M	DISKXTENDER WINDOWS FOR CENTERA WITH EX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DX2K-DM-CM	DISKXTENDER 2000 DATA MGR (CONTENT)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX2K-DM-ECLC	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX2K-DM-SM	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX2K-MDST-CM	DISKXTENDER 2000 MEDIASTOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX2K-MEDIAST	DISKXTENDER 2000 MEDIASTOR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-AE-SNP-SM	DISKXTENDER APPLIANCE ED FOR SNAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-APED-SM	DISKXTENDER APPLIANCE ED	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-DBE-ORCLE	DISKXTENDER DATABASE ED FOR ORACLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-FSM30-L	DX FILE SYS MGR 3.0 LINUX	$0.00	D3	36%	$0.00	$1,581.25	$0.00	$0.00	$0.00	$0.00	$1,581.25
5	DX-FSM31-U	DX FILE SYS MGR V3.1 UNIX	$0.00	D3	36%	$0.00	$2,466.75	$0.00	$0.00	$0.00	$0.00	$2,466.75
5	DX-FSM-L	DX FILE SYS MGR LINUX	$0.00	D3	36%	$0.00	$1,581.25	$0.00	$0.00	$0.00	$0.00	$1,581.25
5	DXFSMNASLINUX	DISKXTENDER FOR NAS LINUX MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXFSM-NAS-UX	DISKXTENDER FOR NAS AND UNIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXFSM-NAS-WC	DISKXTENDER FOR NAS WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXFSM-NAS-WN	DISKXTENDER FOR NAS AND WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXFSMSOLARIS	DISKXTENDER FSM FOR SOLARIS MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-FSM-U	DX FILE SYS MGR UNIX	$0.00	D3	36%	$0.00	$2,466.75	$0.00	$0.00	$0.00	$0.00	$2,466.75
5	DXNASLINUX	DX FOR NAS AND LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-NAS-LINUX	DISKXTENDER FOR NAS LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXNASUNIX	DX FOR NAS AND UNIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXNASWINDOWS	DX FOR NAS AND WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DXUL-DM-EC	DX U/L DM FOR EMC CELERRA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-UX-LINUX	DISKXTENDER UNIX/LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-WIN-FSM-C	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DX-WIN-FSM-S	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EBA-QUOTE	EMC BACKUP ADVISOR (>800)	$0.00	D3	36%	$0.00	$31.05	$0.00	$0.00	$0.00	$0.00	$31.05
5	EBA-UP-1.5K-2K	EBA UPGRADE(1.5K-2K)	$0.00	D3	36%	$0.00	$15,525.00	$0.00	$0.00	$0.00	$0.00	$15,525.00
5	EBA-UP-100-250	EBA UPGRADE(100-250)	$0.00	D3	36%	$0.00	$6,900.00	$0.00	$0.00	$0.00	$0.00	$6,900.00
5	EBA-UP-1K-1.5K	EBA UPGRADE(1K-1.5K)	$0.00	D3	36%	$0.00	$15,525.00	$0.00	$0.00	$0.00	$0.00	$15,525.00
5	EBA-UP-250-500	EBA UPGRADE(250-500)	$0.00	D3	36%	$0.00	$6,900.00	$0.00	$0.00	$0.00	$0.00	$6,900.00
5	EBA-UP-500-800	EBA UPGRADE(500-800)	$0.00	D3	36%	$0.00	$6,900.00	$0.00	$0.00	$0.00	$0.00	$6,900.00
5	EBA-UP-800-1K	EBA UPGRADE(800-1K)	$0.00	D3	36%	$0.00	$6,210.00	$0.00	$0.00	$0.00	$0.00	$6,210.00
5	ECIS-EXT	ECI SERVICES EXTENSION ST	$0.00	D3	36%	$0.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	ECIS-ML	ECI SERVICES MULTI-LINGUAL CPU	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	ECONN-4-MAIL	EMC Documentum Client for Lotus Notes	$0.00	D3	36%	$0.00	$108.00	$92.00	$76.00	$0.00	$0.00	$108.00
5	ECONN-4-SAP	CONTENT SVCS FOR SAP ST	$0.00	D3	36%	$0.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	ECONN-SAP-CS	CONTENT SERVICES FOR SAP ST	$0.00	D3	36%	$0.00	$58.86	$50.14	$41.42	$0.00	$0.00	$58.86
5	ECONN-SAP-SA	CONTENT SVCS FOR SAP SVR AGENT	$0.00	D3	36%	$0.00	$14,715.00	$12,535.00	$10,355.00	$0.00	$0.00	$14,715.00
5	ENT-LRN-PACK	DOCUMENTUM LEARNER PACK	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	ER-CLIENT	EROOM (CORE) ST	$0.00	D3	36%	$0.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	ER-CLIENT-KIT	EROOM (CORE) ST MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-CLIENT-ZER	NO CHARGE EROOM CLIENT FOR AX CHANNEL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-ENT-KIT	EROOM ENTERPRISE ADD-ON ST MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERM-ENT	EROOM ENTERPRISE ST	$0.00	D3	36%	$0.00	$40.50	$34.50	$28.50	$0.00	$0.00	$40.50
5	ERM-EXCH-DP	ERM EXCHANGE 2K CLIENT	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	ERM-EXCH-EN	ERM EXCHANGE 2K CLIENT	$0.00	D3	36%	$0.00	$662.40	$0.00	$0.00	$0.00	$0.00	$662.40
5	ERM-EXCH-WG	ERM EXCHANGE 2K CLIENT	$0.00	D3	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	ERM-ORAUNX-DP	ORACLE UNIX FS CLIENT	$0.00	D3	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	ERM-ORAUNX-EN	ORACLE UNIX FS CLIENT	$0.00	D3	36%	$0.00	$1,324.80	$0.00	$0.00	$0.00	$0.00	$1,324.80
5	ERM-ORAUNX-GB	ORACLE UNIX FS CLIENT	$0.00	D3	36%	$0.00	$1,656.00	$0.00	$0.00	$0.00	$0.00	$1,656.00
5	ERM-ORAUNX-WG	ORACLE UNIX FS CLIENT	$0.00	D3	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	ERM-ORAW2K-DP	ORACLE-NTFS: W2K CLIENT	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	ERM-ORAW2K-EN	ORACLE-NTFS: W2K CLIENT	$0.00	D3	36%	$0.00	$662.40	$0.00	$0.00	$0.00	$0.00	$662.40
5	ERM-ORAW2K-WG	ORACLE-NTFS: W2K CLIENT	$0.00	D3	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	ERM-SQLS-DP	ERM SQL 2K CLIENT	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	ERM-SQLS-EN	ERM SQL 2K CLIENT	$0.00	D3	36%	$0.00	$662.40	$0.00	$0.00	$0.00	$0.00	$662.40
5	ERM-SQLS-WG	ERM SQL 2K CLIENT	$0.00	D3	36%	$0.00	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	ERM-SRVR-SQL	EROOM SERVER (MS SQL SERVER) ST	$0.00	D3	36%	$0.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	ERM-SRVR-SYB	EROOM SERVER (SYBASE) ST	$0.00	D3	36%	$0.00	$20.25	$17.25	$14.25	$0.00	$0.00	$20.25
5	ERM-SRVSUN-DP	ERM SERVER ON SOLARIS	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	ERM-SRVSUN-EN	ERM SERVER ON SOLARIS	$0.00	D3	36%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	ERM-SRVSUN-GB	ERM SERVER ON SOLARIS	$0.00	D3	36%	$0.00	$8,280.00	$0.00	$0.00	$0.00	$0.00	$8,280.00
5	ERM-SRVSUN-WG	ERM SERVER ON SOLARIS	$0.00	D3	36%	$0.00	$1,656.00	$0.00	$0.00	$0.00	$0.00	$1,656.00
5	ERM-SRVW2K-DP	ERM SERVER ON W2K	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	ERM-SRVW2K-EN	ERM SERVER ON W2K	$0.00	D3	36%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	ERM-SRVW2K-WG	ERM SERVER ON W2K	$0.00	D3	36%	$0.00	$1,656.00	$0.00	$0.00	$0.00	$0.00	$1,656.00
5	ERM-UDBUNX-DP	ERM UDB UNIX FS CLIENT	$0.00	D3	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	ERM-UDBUNX-EN	ERM UDB UNIX FS CLIENT	$0.00	D3	36%	$0.00	$1,324.80	$0.00	$0.00	$0.00	$0.00	$1,324.80
5	ERM-UDBUNX-GB	ERM UDB UNIX FS CLIENT	$0.00	D3	36%	$0.00	$1,656.00	$0.00	$0.00	$0.00	$0.00	$1,656.00
5	ERM-UDBUNX-WG	ERM UDB UNIX FS CLIENT	$0.00	D3	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	ERMXTENDER	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-CS-CZ	EROOM LP-CZ	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-DE-DE	EROOM LP-DE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-ES-ES	EROOM LP-ES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-FR-FR	EROOM LP-FR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-HU-HU	EROOM LP-HU	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-IT-IT	EROOM LP-IT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-JA-JP	EROOM LP-JP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-KO-KR	EROOM LP-KR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-NO-NO	EROOM LP-NO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EROOMLP-PL-PL	EROOM LP-PO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-PT-BR	EROOM LP-BP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-RU-RU	EROOM LP-RU	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOMLP-ZH-CN	EROOM LP-SCH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-SQL-ZERO	NO CHARGE EROOM SERVER MS SQL FOR AX CHA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-TEN-PACK	EROOM TEN USER PACK ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EXVWSAP-JA-JP	EXTERNAL VIEW SRVCS FOR SAP-JAPANESE-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EXVWSAP-PT-BR	EXTERNAL VIEW SRVCS FOR SAP-BR_PORTU-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EX-VW-SVCSAP	EXTERNAL VIEWING SVCS FOR SAP ST	$0.00	D3	36%	$0.00	$54.00	$46.00	$38.00	$0.00	$0.00	$54.00
5	FLR6-CAPM-T01	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$411.70	$0.00	$0.00	$0.00	$0.00	$411.70
5	FLR6-CAPM-T02	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$358.80	$0.00	$0.00	$0.00	$0.00	$358.80
5	FLR6-CAPM-T03	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$303.60	$0.00	$0.00	$0.00	$0.00	$303.60
5	FLR6-CAPM-T04	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$259.90	$0.00	$0.00	$0.00	$0.00	$259.90
5	FLR6-CAPM-T05	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$225.40	$0.00	$0.00	$0.00	$0.00	$225.40
5	FLR6-CAPM-T06	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$190.90	$0.00	$0.00	$0.00	$0.00	$190.90
5	FLR6-CAPM-T07	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	FLR6-CAPM-T08	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$140.30	$0.00	$0.00	$0.00	$0.00	$140.30
5	FLR6-CAPM-T09	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$121.90	$0.00	$0.00	$0.00	$0.00	$121.90
5	FLR6-CAPM-T10	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	FLR6-CAPM-T11	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	FLR6-CAPM-T12	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	FLR6-CAPM-T13	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	FLR6-CAPM-T14	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	D3	36%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	FLR6-UPG-T01	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$328.90	$0.00	$0.00	$0.00	$0.00	$328.90
5	FLR6-UPG-T02	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$287.50	$0.00	$0.00	$0.00	$0.00	$287.50
5	FLR6-UPG-T03	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$241.50	$0.00	$0.00	$0.00	$0.00	$241.50
5	FLR6-UPG-T04	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$204.70	$0.00	$0.00	$0.00	$0.00	$204.70
5	FLR6-UPG-T05	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$181.70	$0.00	$0.00	$0.00	$0.00	$181.70
5	FLR6-UPG-T06	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$154.10	$0.00	$0.00	$0.00	$0.00	$154.10
5	FLR6-UPG-T07	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$133.40	$0.00	$0.00	$0.00	$0.00	$133.40
5	FLR6-UPG-T08	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$112.70	$0.00	$0.00	$0.00	$0.00	$112.70
5	FLR6-UPG-T09	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	FLR6-UPG-T10	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	FLR6-UPG-T11	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	FLR6-UPG-T12	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	FLR6-UPG-T13	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	FLR6-UPG-T14	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	D3	36%	$0.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	FLR-KEY	STS FLR ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FTP-SVCS	DOCUMENTUM FTP SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCS-CA-PKG	EMC Clinical Archiving ASL=MC	$0.00	D3	36%	$0.00	$248,400.00	$211,600.00	$0.00	$0.00	$0.00	$248,400.00
5	HCS-MIM2-PKG	EMC DCTM Medical Image Manager ASL=MC	$0.00	D3	36%	$0.00	$43,200.00	$36,800.00	$0.00	$0.00	$0.00	$43,200.00
5	HCS-MRM2-PKG	EMC DCTM Medical Records Manager ASL=MC	$0.00	D3	36%	$0.00	$95,850.00	$81,650.00	$0.00	$0.00	$0.00	$95,850.00
5	HIP-PMRA-PKG	HIP Patient Medical Records Arch ASL=MC	$0.00	D3	36%	$0.00	$14,661.00	$12,489.00	$0.00	$0.00	$0.00	$14,661.00
5	IA-CAPT-PREM	CAPTIVA IA CAPTURE - PREMIUM	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA-SERVER	INPUTACCEL SERVER 2000000 PPY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA-SERVER-ADD	INPUT ACCEL SERVER ADDITIONAL VOLUME - 3	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IDSA-SRC-MC	INTERACTIVE DELIVERY SVCS ADV SRCE CORE	$0.00	D3	36%	$0.00	$5,886.00	$5,014.00	$4,142.00	$0.00	$0.00	$5,886.00
5	IDSA-TAR-MC	INTERACTIVE DELIVERY SVCS ADV TARG CORE	$0.00	D3	36%	$0.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	IDS-SRC-MC	INTERACTIVE DELIVERY SVCS SOURCE CORE	$0.00	D3	36%	$0.00	$2,943.00	$2,507.00	$2,071.00	$0.00	$0.00	$2,943.00
5	IDS-TAR-MC	INTERACTIVE DELIVERY SVCS TARGET CORE	$0.00	D3	36%	$0.00	$1,471.50	$1,253.50	$1,035.50	$0.00	$0.00	$1,471.50
5	INPUTMGMT-2M	INPUT MANAGEMENT CONSOLE FOR AS-IMG-2M	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	INPUTMGMT-PK1	INPUT MANAGEMENT CONSOLE FOR AS-IMG-PK1	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ITEMPT-EX-500	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	$0.00	D3	36%	$0.00	$365.70	$0.00	$0.00	$0.00	$0.00	$365.70
5	ITPC-PL-G1	EMC ITPC Base Platform User Seats 1-15	$0.00	D3	36%	$0.00	$24,150.00	$0.00	$0.00	$0.00	$0.00	$24,150.00
5	ITPC-PL-UG2	EMC ITPC Platform User Seats 16-64	$0.00	D3	36%	$0.00	$193.20	$0.00	$0.00	$0.00	$0.00	$193.20
5	ITPC-PL-UG3	EMC ITPC Platform User Seats 65-515	$0.00	D3	36%	$0.00	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	ITPC-PL-UG4	EMC ITPC Platform User Seats 516 and up	$0.00	D3	36%	$0.00	$112.70	$0.00	$0.00	$0.00	$0.00	$112.70
5	ITPC-RMM-G1	ITPC REQUEST MANAGEMENT MODULE SEATS 1-1	$0.00	D3	36%	$0.00	$1,610.00	$0.00	$0.00	$0.00	$0.00	$1,610.00
5	ITPC-RMM-G2	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	$0.00	D3	36%	$0.00	$3,220.00	$0.00	$0.00	$0.00	$0.00	$3,220.00
5	ITPC-RMM-G3	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	$0.00	D3	36%	$0.00	$5,635.00	$0.00	$0.00	$0.00	$0.00	$5,635.00
5	ITPC-RMM-G4	ITPC REQUEST MANAGEMENT MODULE SEATS 501	$0.00	D3	36%	$0.00	$8,050.00	$0.00	$0.00	$0.00	$0.00	$8,050.00
5	LEARNING-SVC	DOCUMENTUM LEARNING SERVICES	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	LIC-ARMAGNT	ARM AGENT	$0.00	D3	36%	$0.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	LIC-ARMBASE1	APP REL MGR 1 (1-20)	$0.00	D3	36%	$0.00	$38,431.00	$0.00	$0.00	$0.00	$0.00	$38,431.00
5	LIC-ARMBASE2	APP REL MGR 2 (21-150)	$0.00	D3	36%	$0.00	$76,863.00	$0.00	$0.00	$0.00	$0.00	$76,863.00
5	LIC-ARMBASE3	APP REL MGR 3 (151-600)	$0.00	D3	36%	$0.00	$146,039.00	$0.00	$0.00	$0.00	$0.00	$146,039.00
5	LIC-ARMBASE4	APP REL MGR 4 (600)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	LIC-ARMCOMP	TARGET APP MODEL	$0.00	D3	36%	$0.00	$7,686.00	$0.00	$0.00	$0.00	$0.00	$7,686.00
5	LIC-OPSCFG	CONFIGURATION MODULE	$0.00	D3	36%	$0.00	$123.00	$0.00	$0.00	$0.00	$0.00	$123.00
5	LIC-OPSCMP	COMPLIANCE MODULE	$0.00	D3	36%	$0.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	LIC-OPSDSC	DISCOVERY MODULE	$0.00	D3	36%	$0.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	LIC-OPSMGR	OPERATIONS MANAGER SUITE	$0.00	D3	36%	$0.00	$215.00	$0.00	$0.00	$0.00	$0.00	$215.00
5	LIC-ORCAPAD	ORCH MGR APP ADAPT	$0.00	D3	36%	$0.00	$7,313.00	$0.00	$0.00	$0.00	$0.00	$7,313.00
5	LIC-ORCBASE	ORCH MGR BP	$0.00	D3	36%	$0.00	$24,375.00	$0.00	$0.00	$0.00	$0.00	$24,375.00
5	LIC-ORCBSAD	ORCH MGR ADD BASE ADAPT	$0.00	D3	36%	$0.00	$2,438.00	$0.00	$0.00	$0.00	$0.00	$2,438.00
5	LIC-ORCWFS	SECONDARY WF SERV	$0.00	D3	36%	$0.00	$1,950.00	$0.00	$0.00	$0.00	$0.00	$1,950.00
5	LIC-RPTMGR	REPORTING ANALYTICS MGR	$0.00	D3	36%	$0.00	$3,075.00	$0.00	$0.00	$0.00	$0.00	$3,075.00
5	LIC-VRMMGR	VIRTUALIZATION MANAGER	$0.00	D3	36%	$0.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	LOCKIT-DA	DCTM ADMINISTRATOR LOCALIZATION KIT-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	LS-CONSUM-PKG	Life Sciences Suite Consumer =UA	$300.00	D3	36%	$192.00	$81.00	$69.00	$0.00	$0.00	$0.00	$81.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	LS-CONTRI-PKG	Life Sciences Suite Contributor =UA	$700.00	D3	36%	$448.00	$189.00	$161.00	$0.00	$0.00	$0.00	$189.00
5	LSE-APV-PKG	EMC DCTM LS eTMF Approver SLN ASL=UA	$0.00	D3	36%	$0.00	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	LSE-CTB-PKG	EMC DCTM LS eTMF Contributor SLN ASL=UA	$0.00	D3	36%	$0.00	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	LSE-RED-PKG	EMC DCTM LS eTMF Reader SLN ASL=UA	$0.00	D3	36%	$0.00	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	L-SIO-7010-E	Enhanced L3 License - 7010	$0.00	D3	36%	$0.00	$2,130.49	$1,945.23	$1,667.34	$0.00	$0.00	$2,130.49
5	L-SIO-7010-E-CF	Enhanced L3 License - 7010	$9,263.00	D3	36%	$5,928.32	$2,130.49	$1,945.23	$1,667.34	$0.00	$0.00	$2,130.49
5	L-SIO-7010-V	Virtualization License - 7010	$0.00	D3	36%	$0.00	$1,066.74	$973.98	$834.84	$0.00	$0.00	$1,066.74
5	L-SIO-7010-V-CF	Virtualization License - 7010	$4,638.00	D3	36%	$2,968.32	$1,066.74	$973.98	$834.84	$0.00	$0.00	$1,066.74
5	L-SIO-7050-E	Enhanced L3 License - 7050	$0.00	D3	36%	$0.00	$4,690.62	$4,282.74	$3,670.92	$0.00	$0.00	$4,690.62
5	L-SIO-7050-E-CF	Enhanced L3 License - 7050	$20,394.00	D3	36%	$13,052.16	$4,690.62	$4,282.74	$3,670.92	$0.00	$0.00	$4,690.62
5	L-SIO-7050-V	Virtualization License - 7050	$0.00	D3	36%	$0.00	$2,133.48	$1,947.96	$1,669.68	$0.00	$0.00	$2,133.48
5	L-SIO-7050-V-CF	Virtualization License - 7050	$9,276.00	D3	36%	$5,936.64	$2,133.48	$1,947.96	$1,669.68	$0.00	$0.00	$2,133.48
5	LSQ-APV-PKG	EMC DCTM LS Q&M Approver SLN ASL=UA	$0.00	D3	36%	$0.00	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	LSQ-CTB-PKG	EMC DCTM LS Q&M Contributor SLN ASL=UA	$0.00	D3	36%	$0.00	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	LSQ-RED-PKG	EMC DCTM LS Q&M Reader SLN ASL=UA	$0.00	D3	36%	$0.00	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	LSR-APV-PKG	EMC DCTM LS R&D Approver SLN ASL=UA	$0.00	D3	36%	$0.00	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	LSR-CTB-PKG	EMC DCTM LS R&D Contributor SLN ASL=UA	$0.00	D3	36%	$0.00	$194.40	$165.60	$0.00	$0.00	$0.00	$194.40
5	LSR-RED-PKG	EMC DCTM LS R&D Reader SLN ASL=UA	$0.00	D3	36%	$0.00	$48.60	$41.40	$0.00	$0.00	$0.00	$48.60
5	LSV-CTB-PKG	EMC DCTM LS SSV Contributor SLN ASL=UA	$0.00	D3	36%	$0.00	$270.00	$230.00	$0.00	$0.00	$0.00	$270.00
5	LSV-RED-PKG	EMC DCTM LS SSV Reader SLN ASL=UA	$0.00	D3	36%	$0.00	$97.20	$82.80	$0.00	$0.00	$0.00	$97.20
5	LSV-SVR-PKG	EMC DCTM LS SSV Server=IA	$0.00	D3	36%	$0.00	$81,000.00	$69,000.00	$0.00	$0.00	$0.00	$81,000.00
5	MD-IMG-TRANS	MEDICAL IMAGING TRANS SVCS CPU	$0.00	D3	36%	$0.00	$2,700.00	$2,300.00	$1,900.00	$0.00	$0.00	$2,700.00
5	MDOUTLK-DE-DE	MYD FOR MICROSOFT OUTLOOK-GER-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-ES-ES	MYD FOR MICROSOFT OUTLOOK-SP-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-FR-FR	MYD FOR MICROSOFT OUTLOOK-FR-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-IT-IT	MYD FOR MICROSOFT OUTLOOK-IT-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-JA-JP	MYD FOR MICROSOFT OUTLOOK-JAP-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-KO-KR	MYD FOR MICROSOFT OUTLOOK-KOR-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-SV-SE	MYD FOR MICROSOFT OUTLOOK-SWE-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDOUTLK-ZH-CN	MYD FOR MICROSOFT OUTLOOK-CH-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MPKG-CAPM-T01	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$1,534.10	$0.00	$0.00	$0.00	$0.00	$1,534.10
5	MPKG-CAPM-T02	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$1,320.20	$0.00	$0.00	$0.00	$0.00	$1,320.20
5	MPKG-CAPM-T03	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$1,087.90	$0.00	$0.00	$0.00	$0.00	$1,087.90
5	MPKG-CAPM-T04	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$913.10	$0.00	$0.00	$0.00	$0.00	$913.10
5	MPKG-CAPM-T05	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$788.90	$0.00	$0.00	$0.00	$0.00	$788.90
5	MPKG-CAPM-T06	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$664.70	$0.00	$0.00	$0.00	$0.00	$664.70
5	MPKG-CAPM-T07	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$577.30	$0.00	$0.00	$0.00	$0.00	$577.30
5	MPKG-CAPM-T08	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	D3	36%	$0.00	$485.30	$0.00	$0.00	$0.00	$0.00	$485.30
5	MPKG-CAPM-T09	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	$0.00	D3	36%	$0.00	$416.30	$0.00	$0.00	$0.00	$0.00	$416.30
5	MPKG-CAPM-T10	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	$0.00	D3	36%	$0.00	$363.40	$0.00	$0.00	$0.00	$0.00	$363.40
5	MPKG-CAPM-T11	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	$0.00	D3	36%	$0.00	$305.90	$0.00	$0.00	$0.00	$0.00	$305.90
5	MPKG-CAPM-T12	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12	$0.00	D3	36%	$0.00	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	MPKG-CAPM-T13	6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	$0.00	D3	36%	$0.00	$225.40	$0.00	$0.00	$0.00	$0.00	$225.40
5	MPKG-CAPM-T14	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	$0.00	D3	36%	$0.00	$193.20	$0.00	$0.00	$0.00	$0.00	$193.20
5	MPKG-KEY	EMC CONTROLCENTER 6.1 SRM MANAGEMENT PAC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PRESWTS-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	MR-CAPM-T01	SMR ICM UP TO 14TB	$0.00	D3	36%	$0.00	$1,297.20	$0.00	$0.00	$0.00	$0.00	$1,297.20
5	MR-CAPM-T02	SMR ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$1,122.40	$0.00	$0.00	$0.00	$0.00	$1,122.40
5	MR-CAPM-T03	SMR ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$926.90	$0.00	$0.00	$0.00	$0.00	$926.90
5	MR-CAPM-T04	SMR ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$779.70	$0.00	$0.00	$0.00	$0.00	$779.70
5	MR-CAPM-T05	SMR ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$673.90	$0.00	$0.00	$0.00	$0.00	$673.90
5	MR-CAPM-T06	SMR ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$568.10	$0.00	$0.00	$0.00	$0.00	$568.10
5	MR-CAPM-T07	SMR ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	MR-CAPM-T08	SMR ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$418.60	$0.00	$0.00	$0.00	$0.00	$418.60
5	MR-CAPM-T09	SMR ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$358.80	$0.00	$0.00	$0.00	$0.00	$358.80
5	MR-CAPM-T10	SMR ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$312.80	$0.00	$0.00	$0.00	$0.00	$312.80
5	MR-CAPM-T11	SMR ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$264.50	$0.00	$0.00	$0.00	$0.00	$264.50
5	MR-CAPM-T12	SMR ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$232.30	$0.00	$0.00	$0.00	$0.00	$232.30
5	MR-CAPM-T13	SMR ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$195.50	$0.00	$0.00	$0.00	$0.00	$195.50
5	MR-CAPM-T14	SMR ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	MR-KEY	SMR ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSG-KIT	MESSAGING MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MYD-OUTLOOK	MY DOCUMENTUM FOR MICROSOFT OUTLOOK	$0.00	D3	36%	$0.00	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	MYD-SHAREPNT	EMC MYD FOR MICROSOFT SHAREPOINT - SEAT	$0.00	D3	36%	$0.00	$22.14	$18.86	$15.58	$0.00	$0.00	$22.14
5	MYD-SPT-DE-DE	MYD FOR MICROSOFT SHAREPOINT LP-DE-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MYD-SPT-ES-ES	MYD FOR MICROSOFT SHAREPOINT LP-ES-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MYD-SPT-FR-FR	MYD FOR MICROSOFT SHAREPOINT LP-FR-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MYD-SPT-IT-IT	MYD FOR MICROSOFT SHAREPOINT LP-IT-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NCM-001-00	ITOI NCM FOUNDATION LICENSE	$0.00	D3	36%	$0.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	NCM-001-00A	ITOI NCM FOUNDATION LICENSE=MA	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	NCM-KIT-001	EMC NETWORK CONFIGURATION MANAGER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NL-AD-HPOV	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	$31,500.00	D3	36%	$20,160.00	$7,245.00	$0.00	$5,670.00	$0.00	$0.00	$7,245.00
5	NODE-OPTICS-0001	VxRack Node 2U4N Optics Kit 16x SFP+ SR	$16,124.00	D3	36%	$10,319.36	$806.20	$564.34	$0.00	$0.00	$0.00	$806.20
5	NODE-OPTICS-0002	VxRack Node 1U1N Optics Kit 4x SFP+ SR	$4,031.00	D3	36%	$2,579.84	$201.55	$141.09	$0.00	$0.00	$0.00	$201.55
5	NODE-OPTICS-0003	VxRack Node 2U1N Optics Kit 4x SFP+ SR	$4,031.00	D3	36%	$2,579.84	$201.55	$141.09	$0.00	$0.00	$0.00	$201.55
5	NODE-OPTICS-0004	VxRack Node 2U4N Optics Kit 16x SFP+ LR	$50,672.00	D3	36%	$32,430.08	$2,533.60	$1,773.52	$0.00	$0.00	$0.00	$2,533.60
5	NODE-OPTICS-0005	VxRack Node 1U1N Optics Kit 4x SFP+ LR	$12,664.00	D3	36%	$8,104.96	$633.20	$443.24	$0.00	$0.00	$0.00	$633.20
5	NODE-OPTICS-0006	VxRack Node 2U1N Optics Kit 4x SFP+ LR	$12,664.00	D3	36%	$8,104.96	$633.20	$443.24	$0.00	$0.00	$0.00	$633.20
5	NW200-RS-STG	NETWIN200 REPLISTOR STORAGE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OEM-PLEXP-ORA	DOCUMENTUM PLATFORM EXPRESS ORACLE EDITI	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	OEM-PLEXP-SQL	DOCUMENTUM PLATFORM EXPRESS SQL SERVER E	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OEM-PLEXP-SYB	DOCUMENTUM PLATFORM EXPRESS SYBASE EDITI	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OPT-BW BASE	DBX OPT FOR SAP BW BASE	$0.00	D3	36%	$0.00	$28,750.00	$0.00	$0.00	$0.00	$0.00	$28,750.00
5	OPT-BW-ADD ON	DBX OPT FOR SAP BW ADD ON	$0.00	D3	36%	$0.00	$28,750.00	$0.00	$0.00	$0.00	$0.00	$28,750.00
5	OPTICS-CBL-0001	VxRack Node Optical Cable - 1m	$31.00	D3	36%	$19.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OPTICS-CBL-0002	VxRack Node Optical Cable - 3m	$42.00	D3	36%	$26.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	OPTICS-CBL-0003	VxRack Node Optical Cable - 10m	$59.00	D3	36%	$37.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PARTNER-PKG	PARTNER PACKAGE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PB-LOCKIT	DOCUMENTUM PROCESS BUILDER LOCALIZATION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PCS-CPU	PRINT CONTROL SERVICES	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	PDFANN-DE-DE	PDF ANNOTATION SERVICES-LOCALIZED-GERMAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-ES-ES	PDF ANNOTATION SERVICES-LOCALIZED-SPANIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-FR-FR	PDF ANNOTATION SERVICES LOCALIZED-FRENCH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-IT-IT	PDF ANNOTATION SERVICES-LOCALIZED-ITALIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-JA-JP	PDF ANNOTATION SERVICES-LOCALIZED-JAPANE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-KO-KR	PDF ANNOTATION SERVICES-LOCALIZED-KOREAN	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-SV-SE	PDF ANNOTATION SERVICES-LOCALIZED-SWEDIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PDFANN-ZH-CN	PDF ANNOTATION SERVICES LOCALIZED-CHINES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PFM6-CAPM-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$623.30	$0.00	$0.00	$0.00	$0.00	$623.30
5	PFM6-CAPM-T02	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$529.00	$0.00	$0.00	$0.00	$0.00	$529.00
5	PFM6-CAPM-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$425.50	$0.00	$0.00	$0.00	$0.00	$425.50
5	PFM6-CAPM-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$347.30	$0.00	$0.00	$0.00	$0.00	$347.30
5	PFM6-CAPM-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$294.40	$0.00	$0.00	$0.00	$0.00	$294.40
5	PFM6-CAPM-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	PFM6-CAPM-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$216.20	$0.00	$0.00	$0.00	$0.00	$216.20
5	PFM6-CAPM-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$181.70	$0.00	$0.00	$0.00	$0.00	$181.70
5	PFM6-CAPM-T09	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$156.40	$0.00	$0.00	$0.00	$0.00	$156.40
5	PFM6-CAPM-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	PFM6-CAPM-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	PFM6-CAPM-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	PFM6-CAPM-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	PFM6-CAPM-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	PFM6-UPG-T01	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$400.20	$0.00	$0.00	$0.00	$0.00	$400.20
5	PFM6-UPG-T02	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$340.40	$0.00	$0.00	$0.00	$0.00	$340.40
5	PFM6-UPG-T03	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$271.40	$0.00	$0.00	$0.00	$0.00	$271.40
5	PFM6-UPG-T04	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$223.10	$0.00	$0.00	$0.00	$0.00	$223.10
5	PFM6-UPG-T05	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	PFM6-UPG-T06	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	PFM6-UPG-T07	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	PFM6-UPG-T08	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	PFM6-UPG-T09	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	PFM6-UPG-T10	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$87.40	$0.00	$0.00	$0.00	$0.00	$87.40
5	PFM6-UPG-T11	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	PFM6-UPG-T12	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	PFM6-UPG-T13	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$52.90	$0.00	$0.00	$0.00	$0.00	$52.90
5	PFM6-UPG-T14	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	D3	36%	$0.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	PFM-CAPM-T01	PFM ICM UP TO 14TB	$0.00	D3	36%	$0.00	$623.30	$0.00	$0.00	$0.00	$0.00	$623.30
5	PFM-CAPM-T02	PFM ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$529.00	$0.00	$0.00	$0.00	$0.00	$529.00
5	PFM-CAPM-T03	PFM ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$425.50	$0.00	$0.00	$0.00	$0.00	$425.50
5	PFM-CAPM-T04	PFM ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$347.30	$0.00	$0.00	$0.00	$0.00	$347.30
5	PFM-CAPM-T05	PFM ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$294.40	$0.00	$0.00	$0.00	$0.00	$294.40
5	PFM-CAPM-T06	PFM ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	PFM-CAPM-T07	PFM ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$216.20	$0.00	$0.00	$0.00	$0.00	$216.20
5	PFM-CAPM-T08	PFM ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$181.70	$0.00	$0.00	$0.00	$0.00	$181.70
5	PFM-CAPM-T09	PFM ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$156.40	$0.00	$0.00	$0.00	$0.00	$156.40
5	PFM-CAPM-T10	PFM ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	PFM-CAPM-T11	PFM ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	PFM-CAPM-T12	PFM ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	PFM-CAPM-T13	PFM ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	PFM-CAPM-T14	PFM ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	PFM-HD-T1-4U	PERF MGR HD T1-T4UPG	$0.00	D3	36%	$0.00	$133.40	$0.00	$0.00	$0.00	$0.00	$133.40
5	PFM-HD-T5-31U	PERF MGR HD T5-T31UPG	$0.00	D3	36%	$0.00	$609.50	$0.00	$0.00	$0.00	$0.00	$609.50
5	PFM-KEY	PFM ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PFM-UPG-T01	PFM UP MR TO 14TB	$0.00	D3	36%	$0.00	$400.20	$0.00	$0.00	$0.00	$0.00	$400.20
5	PFM-UPG-T02	PFM UP MR AT LEAST 15TB	$0.00	D3	36%	$0.00	$340.40	$0.00	$0.00	$0.00	$0.00	$340.40
5	PFM-UPG-T03	PFM UP MR AT LEAST 25TB	$0.00	D3	36%	$0.00	$271.40	$0.00	$0.00	$0.00	$0.00	$271.40
5	PFM-UPG-T04	PFM UP MR AT LEAST 40TB	$0.00	D3	36%	$0.00	$223.10	$0.00	$0.00	$0.00	$0.00	$223.10
5	PFM-UPG-T05	PFM UP MR AT LEAST 60TB	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	PFM-UPG-T06	PFM UP MR AT LEAST 100TB	$0.00	D3	36%	$0.00	$158.70	$0.00	$0.00	$0.00	$0.00	$158.70
5	PFM-UPG-T07	PFM UP MR AT LEAST 150TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	PFM-UPG-T08	PFM UP MR AT LEAST 250TB	$0.00	D3	36%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	PFM-UPG-T09	PFM UP MR AT LEAST 400TB	$0.00	D3	36%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	PFM-UPG-T10	PFM UP MR AT LEAST 600TB	$0.00	D3	36%	$0.00	$87.40	$0.00	$0.00	$0.00	$0.00	$87.40
5	PFM-UPG-T11	PFM UP MR AT LEAST 1000TB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	PFM-UPG-T12	PFM UP MR AT LEAST 1500TB	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	PFM-UPG-T13	PFM UP MR AT LEAST 2500TB	$0.00	D3	36%	$0.00	$52.90	$0.00	$0.00	$0.00	$0.00	$52.90
5	PFM-UPG-T14	PFM UP MR AT LEAST 4000TB	$0.00	D3	36%	$0.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	PKG-HP-T1-4U	CC5.1 PKG HP T1-4 UPG	$0.00	D3	36%	$0.00	$239.20	$0.00	$0.00	$0.00	$0.00	$239.20
5	PKG-HP-T5-30U	CC5.1 PKG HP T5-30 UPG	$0.00	D3	36%	$0.00	$1,534.10	$0.00	$0.00	$0.00	$0.00	$1,534.10
5	POWERPATH-VE	PowerPath/VE License Solution	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PP6-CAPM-T01	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$1,568.60	$0.00	$0.00	$0.00	$0.00	$1,568.60
5	PP6-CAPM-T02	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$1,368.50	$0.00	$0.00	$0.00	$0.00	$1,368.50
5	PP6-CAPM-T03	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$1,154.60	$0.00	$0.00	$0.00	$0.00	$1,154.60
5	PP6-CAPM-T04	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$986.70	$0.00	$0.00	$0.00	$0.00	$986.70
5	PP6-CAPM-T05	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$862.50	$0.00	$0.00	$0.00	$0.00	$862.50
5	PP6-CAPM-T06	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$726.80	$0.00	$0.00	$0.00	$0.00	$726.80
5	PP6-CAPM-T07	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$637.10	$0.00	$0.00	$0.00	$0.00	$637.10
5	PP6-CAPM-T08	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$535.90	$0.00	$0.00	$0.00	$0.00	$535.90
5	PP6-CAPM-T09	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$457.70	$0.00	$0.00	$0.00	$0.00	$457.70
5	PP6-CAPM-T10	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$400.20	$0.00	$0.00	$0.00	$0.00	$400.20
5	PP6-CAPM-T11	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$338.10	$0.00	$0.00	$0.00	$0.00	$338.10
5	PP6-CAPM-T12	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$294.40	$0.00	$0.00	$0.00	$0.00	$294.40
5	PP6-CAPM-T13	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	PP6-CAPM-T14	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	D3	36%	$0.00	$213.90	$0.00	$0.00	$0.00	$0.00	$213.90
5	PP-AIX-COUNTR	COUNTS # OF POWERPATH AIX HOSTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-AIX-DP	PPATH AIX DEP	$0.00	D3	36%	$0.00	$1,364.59	$0.00	$0.00	$0.00	$0.00	$1,364.59
5	PP-AIX-EN	PPATH AIX ENT	$0.00	D3	36%	$0.00	$2,815.20	$0.00	$0.00	$0.00	$0.00	$2,815.20
5	PP-AIX-GB	PPATH AIX GLB	$0.00	D3	36%	$0.00	$7,741.80	$0.00	$0.00	$0.00	$0.00	$7,741.80
5	PP-AIX-KIT	POWERPATH PP-AIX-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-AIX-SYMC	INACTIVE PP SYMC L KEY CARD FOR AIX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-AIX-WG	PPATH AIX WGR	$0.00	D3	36%	$0.00	$563.04	$0.00	$0.00	$0.00	$0.00	$563.04
5	PPB-EN-WGU	PPATH BASE-ENT WGR UPG	$0.00	D3	36%	$0.00	$77.00	$71.00	$0.00	$0.00	$0.00	$77.00
5	PPB-LX	PPATH BASE LINUX	$0.00	D3	36%	$0.00	$224.00	$209.00	$0.00	$0.00	$0.00	$224.00
5	PPB-NW	PPATH BASE NETWARE	$0.00	D3	36%	$0.00	$224.00	$209.00	$0.00	$0.00	$0.00	$224.00
5	PPB-WN	PPATH BASE WINDOWS	$0.00	D3	36%	$0.00	$224.00	$209.00	$0.00	$0.00	$0.00	$224.00
5	PP-CPU-KEY	PP ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-CPU-T01	PP ICM AT LEAST 100 CPUS	$0.00	D3	36%	$0.00	$293.25	$0.00	$0.00	$0.00	$0.00	$293.25
5	PP-CPU-T02	PP ICM AT LEAST 150 CPUS	$0.00	D3	36%	$0.00	$265.88	$0.00	$0.00	$0.00	$0.00	$265.88
5	PP-CPU-T03	PP ICM AT LEAST 250 CPUS	$0.00	D3	36%	$0.00	$232.76	$0.00	$0.00	$0.00	$0.00	$232.76
5	PP-CPU-T04	PP ICM AT LEAST 400 CPUS	$0.00	D3	36%	$0.00	$207.23	$0.00	$0.00	$0.00	$0.00	$207.23
5	PP-CPU-T05	PP ICM AT LEAST 600 CPUS	$0.00	D3	36%	$0.00	$187.68	$0.00	$0.00	$0.00	$0.00	$187.68
5	PP-CPU-T06	PP ICM AT LEAST 1000 CPUS	$0.00	D3	36%	$0.00	$164.22	$0.00	$0.00	$0.00	$0.00	$164.22
5	PP-CPU-T07	PP ICM AT LEAST 1500 CPUS	$0.00	D3	36%	$0.00	$148.58	$0.00	$0.00	$0.00	$0.00	$148.58
5	PP-CPU-T08	PP ICM AT LEAST 2500 CPUS	$0.00	D3	36%	$0.00	$131.10	$0.00	$0.00	$0.00	$0.00	$131.10
5	PP-CPU-T09	PP ICM AT LEAST 4000 CPUS	$0.00	D3	36%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	PP-CPUWL-T01	PPA WL AT LEAST 100 CPUS	$0.00	D3	36%	$0.00	$191.59	$0.00	$0.00	$0.00	$0.00	$191.59
5	PP-CPUWL-T02	PPA WL AT LEAST 150 CPUS	$0.00	D3	36%	$0.00	$174.11	$0.00	$0.00	$0.00	$0.00	$174.11
5	PP-CPUWL-T03	PPA WL AT LEAST 250 CPUS	$0.00	D3	36%	$0.00	$152.49	$0.00	$0.00	$0.00	$0.00	$152.49
5	PP-CPUWL-T04	PPA WL AT LEAST 400 CPUS	$0.00	D3	36%	$0.00	$135.01	$0.00	$0.00	$0.00	$0.00	$135.01
5	PP-CPUWL-T05	PPA WL AT LEAST 600 CPUS	$0.00	D3	36%	$0.00	$123.28	$0.00	$0.00	$0.00	$0.00	$123.28
5	PP-CPUWL-T06	PPA WL AT LEAST 1000 CPUS	$0.00	D3	36%	$0.00	$107.64	$0.00	$0.00	$0.00	$0.00	$107.64
5	PP-CPUWL-T07	PPA WL AT LEAST 1500 CPUS	$0.00	D3	36%	$0.00	$97.75	$0.00	$0.00	$0.00	$0.00	$97.75
5	PP-CPUWL-T08	PPA WL AT LEAST 2500 CPUS	$0.00	D3	36%	$0.00	$86.02	$0.00	$0.00	$0.00	$0.00	$86.02
5	PP-CPUWL-T09	PPA WL AT LEAST 4000 CPUS	$0.00	D3	36%	$0.00	$76.36	$0.00	$0.00	$0.00	$0.00	$76.36
5	PP-DP-EN-U	PP ENT DEP-ENT	$0.00	D3	36%	$0.00	$901.37	$0.00	$0.00	$0.00	$0.00	$901.37
5	PPE-AIX	POWERPATH ENCRYPTION FOR AIX	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	PPE-LNX	POWERPATH ENCRYPTION FOR LINUX	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	PPENCRYPT-LNX	POWERPATH ENCRYPTION WITH RSA FOR LINUX	$0.00	D3	36%	$0.00	$2,365.55	$0.00	$0.00	$0.00	$0.00	$2,365.55
5	PPE-SOL	POWERPATH ENCRYPTION FOR SOLARIS	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	PPE-WIN	POWERPATH ENCRYPTION FOR WINDOWS	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	PP-HP-COUNTR	COUNTS # OF POWERPATH HP-UX HOSTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-HP-DP	PPATH HP DEP	$0.00	D3	36%	$0.00	$1,364.59	$0.00	$0.00	$0.00	$0.00	$1,364.59
5	PP-HP-EN	PPATH HP ENT	$0.00	D3	36%	$0.00	$2,815.20	$0.00	$0.00	$0.00	$0.00	$2,815.20
5	PP-HP-GB	PPATH HP GLB	$0.00	D3	36%	$0.00	$7,741.80	$0.00	$0.00	$0.00	$0.00	$7,741.80
5	PP-HP-KIT	POWERPATH PP-HP-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-HP-WG	PPATH HP WGR	$0.00	D3	36%	$0.00	$563.04	$0.00	$0.00	$0.00	$0.00	$563.04
5	PP-HPX-SYMC	INACTIVE PP SYMC L KEY CARD FOR HP-UX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-ISCSI-LX	POWERPATH ISCSI - LINUX	$0.00	D3	36%	$0.00	$264.50	$0.00	$0.00	$0.00	$0.00	$264.50
5	PP-ISCSI-WN	POWERPATH ISCSI - WINDOWS	$0.00	D3	36%	$0.00	$264.50	$0.00	$0.00	$0.00	$0.00	$264.50
5	PP-LNX-SYMC	INACTIVE PP SYMC L KEY CARD FOR LINUX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-COUNTR	COUNTS # OF POWERPATH LINUX HOSTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-DP	PPATH LINUX DEP	$0.00	D3	36%	$0.00	$492.66	$0.00	$0.00	$0.00	$0.00	$492.66
5	PP-LX-EN	PPATH LINUX ENT	$0.00	D3	36%	$0.00	$1,394.03	$0.00	$0.00	$0.00	$0.00	$1,394.03
5	PP-LX-KIT	POWERPATH PP-LX-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-LX-WG	PPATH LINUX WGR	$0.00	D3	36%	$0.00	$281.52	$0.00	$0.00	$0.00	$0.00	$281.52
5	PPME-HC-AIX	POWERPATH MIGRATION ENABLER HOST COPY FO	$0.00	D3	36%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	PPME-HC-BDL	PPME HOST COPY BUNDLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPME-HC-LNX	POWERPATH MIGRATION ENABLER HOST COPY FO	$0.00	D3	36%	$0.00	$1,380.00	$0.00	$0.00	$0.00	$0.00	$1,380.00
5	PPME-HC-SUN	POWERPATH MIGRATION ENABLER HOST COPY SU	$0.00	D3	36%	$0.00	$1,173.00	$0.00	$0.00	$0.00	$0.00	$1,173.00
5	PPME-HC-WIN	POWERPATH MIGRATION ENABLER HOST COPY WI	$0.00	D3	36%	$0.00	$586.50	$0.00	$0.00	$0.00	$0.00	$586.50
5	PPME-INV-BDL	PPME INVISTA BUNDLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPME-OR-BASE	PPME-OR BASE LICENSE	$0.00	D3	36%	$0.00	$2,864.19	$0.00	$0.00	$0.00	$0.00	$2,864.19
5	PPME-OR-BDL	PPME OPEN REPLICATOR BUNDLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPME-OR-C01	PPME-OR 1TB (0-14TB)	$0.00	D3	36%	$0.00	$604.21	$0.00	$0.00	$0.00	$0.00	$604.21
5	PPME-OR-C02	PPME-OR 1TB (15-25TB)	$0.00	D3	36%	$0.00	$566.95	$0.00	$0.00	$0.00	$0.00	$566.95
5	PPME-OR-C03	PPME-OR 1TB (26-40TB)	$0.00	D3	36%	$0.00	$498.64	$0.00	$0.00	$0.00	$0.00	$498.64
5	PPME-OR-C04	PPME-OR 1TB (41-60TB)	$0.00	D3	36%	$0.00	$464.37	$0.00	$0.00	$0.00	$0.00	$464.37
5	PPME-OR-C05	PPME-OR 1TB (61-100TB)	$0.00	D3	36%	$0.00	$445.74	$0.00	$0.00	$0.00	$0.00	$445.74
5	PPME-OR-C06	PPME-OR 1TB (101-150TB)	$0.00	D3	36%	$0.00	$401.81	$0.00	$0.00	$0.00	$0.00	$401.81
5	PPME-OR-C07	PPME-OR 1TB (151-250TB)	$0.00	D3	36%	$0.00	$357.88	$0.00	$0.00	$0.00	$0.00	$357.88

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PPME-OR-C08	PPME-OR 1TB (251-400TB)	$0.00	D3	36%	$0.00	$310.96	$0.00	$0.00	$0.00	$0.00	$310.96
5	PPME-OR-C09	PPME-OR 1TB (401-600TB)	$0.00	D3	36%	$0.00	$270.71	$0.00	$0.00	$0.00	$0.00	$270.71
5	PPME-OR-C10	PPME-OR 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$236.67	$0.00	$0.00	$0.00	$0.00	$236.67
5	PPME-OR-C11	PPME-OR 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$205.39	$0.00	$0.00	$0.00	$0.00	$205.39
5	PPME-OR-N01	PPME-OR 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$301.99	$0.00	$0.00	$0.00	$0.00	$301.99
5	PPME-OR-N02	PPME-OR 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$283.59	$0.00	$0.00	$0.00	$0.00	$283.59
5	PPME-OR-N03	PPME-OR 1TB (16-40TB) NLT3	$0.00	D3	36%	$0.00	$249.32	$0.00	$0.00	$0.00	$0.00	$249.32
5	PPME-OR-N04	PPME-OR 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$232.76	$0.00	$0.00	$0.00	$0.00	$232.76
5	PPME-OR-N05	PPME-OR 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$222.87	$0.00	$0.00	$0.00	$0.00	$222.87
5	PPME-OR-N06	PPME-OR 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$201.48	$0.00	$0.00	$0.00	$0.00	$201.48
5	PPME-OR-N07	PPME-OR 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$178.94	$0.00	$0.00	$0.00	$0.00	$178.94
5	PPME-OR-N08	PPME-OR 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$155.48	$0.00	$0.00	$0.00	$0.00	$155.48
5	PPME-OR-N09	PPME-OR 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$135.01	$0.00	$0.00	$0.00	$0.00	$135.01
5	PPME-OR-N10	PPME-OR 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$118.22	$0.00	$0.00	$0.00	$0.00	$118.22
5	PPME-OR-N11	PPME-OR 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$102.58	$0.00	$0.00	$0.00	$0.00	$102.58
5	PPME-OR-UPG	PPME-OR BASE UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPME-TFC-BDL	PPME TF/CLONE BUNDLE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-NON-X86-T1	PP IND LIC NON-X86 1-7 CPUS	$0.00	D3	36%	$0.00	$322.00	$0.00	$0.00	$0.00	$0.00	$322.00
5	PP-NONX86-T1F	INACTIVE PP IND L NON-X86 1-7 CPUS FENB	$0.00	D3	36%	$0.00	$273.70	$0.00	$0.00	$0.00	$0.00	$273.70
5	PP-NONX86-T1L	INACTIVE PP IND L NON-X86 1-7 CPUS LITE	$0.00	D3	36%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	PP-NON-X86-T2	PP IND LIC NON-X86 8+ CPUS	$0.00	D3	36%	$0.00	$307.05	$0.00	$0.00	$0.00	$0.00	$307.05
5	PP-NON-X86-V1	PP VOL NON-X86 100-199 CPUS	$0.00	D3	36%	$0.00	$276.00	$0.00	$0.00	$0.00	$0.00	$276.00
5	PP-NON-X86-V2	PP VOL NON-X86 200+ CPUS	$0.00	D3	36%	$0.00	$253.00	$0.00	$0.00	$0.00	$0.00	$253.00
5	PP-NW-DP	PPATH NETWARE DEP	$0.00	D3	36%	$0.00	$579.60	$0.00	$0.00	$0.00	$0.00	$579.60
5	PP-NW-EN	PPATH NETWARE ENT	$0.00	D3	36%	$0.00	$1,639.90	$0.00	$0.00	$0.00	$0.00	$1,639.90
5	PP-NW-KIT	POWERPATH NETWARE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-NW-WG	PPATH NETWARE WGR	$0.00	D3	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	PP-SE-SPC	PPATH FABRIC FAILOVER SYM - Q407 SPECIAL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SOL-COUNTR	COUNTS # OF POWERPATH SOLARIS HOSTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SOL-SYMC	INACTIVE PP SYMC L KEY CARD FOR SOLARIS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-DP	PPATH SUN DEP	$0.00	D3	36%	$0.00	$1,364.59	$0.00	$0.00	$0.00	$0.00	$1,364.59
5	PP-SUN-EN	PPATH SUN ENT	$0.00	D3	36%	$0.00	$2,815.20	$0.00	$0.00	$0.00	$0.00	$2,815.20
5	PP-SUN-GB	PPATH SUN GLB	$0.00	D3	36%	$0.00	$7,741.80	$0.00	$0.00	$0.00	$0.00	$7,741.80
5	PP-SUN-KIT	POWERPATH PP-SOL-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-SUN-WG	PPATH SUN WGR	$0.00	D3	36%	$0.00	$563.04	$0.00	$0.00	$0.00	$0.00	$563.04
5	PPUX-DP-EN-U	PP ENT UNIX DEP-ENT	$0.00	D3	36%	$0.00	$1,706.60	$0.00	$0.00	$0.00	$0.00	$1,706.60
5	PPUX-EN-GB-U	PP ENT UNIX ENT-GLB	$0.00	D3	36%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	PP-UX-KIT	POWERPATH UNIX KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPUX-WG-DP-U	PP ENT UNIX WGR-DEP	$0.00	D3	36%	$0.00	$943.00	$0.00	$0.00	$0.00	$0.00	$943.00
5	PPVE-VM-KIT	POWERPATH PP-VMW-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPVM-UX-KIT	POWERPATHVM UNIX KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WG-DP-U	PP ENT WGR-DEP	$0.00	D3	36%	$0.00	$211.14	$0.00	$0.00	$0.00	$0.00	$211.14
5	PP-WIN-SYMC	INACTIVE PP SYMC L KEY CARD FOR WINDOWS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN43-KIT	POWERPATH FOR WINDOWS 4.3	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-COUNTR	COUNTS # OF POWERPATH WINDOWS HOSTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-DP	PPATH WINDOWS DEP	$0.00	D3	36%	$0.00	$492.66	$0.00	$0.00	$0.00	$0.00	$492.66
5	PP-WN-EN	PPATH WINDOWS ENT	$0.00	D3	36%	$0.00	$1,394.03	$0.00	$0.00	$0.00	$0.00	$1,394.03
5	PP-WN-KIT	POWERPATH PP-WN-KIT	$50.00	D3	36%	$32.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WNMPIO-KIT	PP MPIO	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PP-WN-WG	PPATH WINDOWS WGR	$0.00	D3	36%	$0.00	$281.52	$0.00	$0.00	$0.00	$0.00	$281.52
5	PP-X86-T1	PP IND LIC X86 1-7 CPUS	$0.00	D3	36%	$0.00	$136.85	$0.00	$0.00	$0.00	$0.00	$136.85
5	PP-X86-T1F	INACTIVE PP IND L X86 1-7 CPUS FENB	$0.00	D3	36%	$0.00	$116.38	$0.00	$0.00	$0.00	$0.00	$116.38
5	PP-X86-T1L	INACTIVE PP IND L X86 1-7 CPUS LITE	$0.00	D3	36%	$0.00	$20.47	$0.00	$0.00	$0.00	$0.00	$20.47
5	PP-X86-T2	PP IND LIC X86 8+ CPUS	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	PP-X86-V1	PP VOL X86 100-199 CPUS	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	PP-X86-V2	PP VOL X86 200+ CPUS	$0.00	D3	36%	$0.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	PRC-ENG-RST	PROCESS ENGINE D6 UPGRADE RESTRICTED LIC	$0.00	D3	36%	$0.00	$27.00	$23.00	$19.00	$0.00	$0.00	$27.00
5	PRC-ENGSTDAL	PROCESS ENGINE CPU	$0.00	D3	36%	$0.00	$13,500.00	$11,500.00	$9,500.00	$0.00	$0.00	$13,500.00
5	PRC-PKG-VISIO	PROCESS INTEGRATION PACKAGE FOR MICROSFT	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	PRC-SRVS-SAP	PROCESS SERVICES FOR SAP EXTENDS IIG XCP	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	PROD-SCAN	PRODUCTION SCAN LEVEL 4 MODULE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRS-LOCKIT	PHYSICAL RECORDS SERVICES LOCALIZATION K	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	$2,485.00	D3	36%	$1,590.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-02	PWR CORD 24A SP 15FT IEC309P	$1,468.00	D3	36%	$939.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-03	PWR CORD 24A SP 15FT L6-30P	$470.00	D3	36%	$300.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	$2,194.00	D3	36%	$1,404.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-F-01	FAC PWR CORD 24A SP 15FT 56PA332	$2,485.00	D3	36%	$1,590.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-F-02	FAC PWR CORD 24A SP 15FT IEC309P	$1,468.00	D3	36%	$939.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-F-03	FAC PWR CORD 24A SP 15FT L6-30P	$470.00	D3	36%	$300.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-1PH-F-04	FAC PWR CORD 24A SP 15FT 3750DP	$2,194.00	D3	36%	$1,404.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-01	PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	$2,426.00	D3	36%	$1,552.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	$1,754.00	D3	36%	$1,122.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-03	PWR CORD 3-PH DELTA, 40A/RS 15FT, N. Am.	$3,175.00	D3	36%	$2,032.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-F-01	FAC PWR CORD 3PH DELTA 40A 15FT INT'L	$2,426.00	D3	36%	$1,552.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-F-02	FAC PWR CORD 3PH DELTA 40A 15FT N. AM	$1,754.00	D3	36%	$1,122.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-DELTA-F-03	FAC PWR CORD 3PH DELTA 40A/RS 15FT N. AM	$3,175.00	D3	36%	$2,032.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-JUMP-01	3-PHASE DELTA, 40A, PDU JUMPER CABLE	$493.00	D3	36%	$315.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-JUMP-F-01	FAC 3-PHASE DELTA 40A PDU JUMPER CABLE	$493.00	D3	36%	$315.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-WYE-01	PWR CORD 3-PH WYE, 32A, 15FT, INT'L	$838.00	D3	36%	$536.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-WYE-02	PWR CORD 3-PH WYE, 32A, 15FT, UNIV (FL)	$749.00	D3	36%	$479.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PWR-3PH-WYE-03	PWR CORD 3-PH WYE, 32A, 15FT, N. AM	$1,855.00	D3	36%	$1,187.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-WYE-F-01	FAC PWR CORD 3PH WYE 32A 15FT INT'L	$838.00	D3	36%	$536.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-WYE-F-02	FAC PWR CORD 3PH WYE 32A 15FT UNIV (FL)	$749.00	D3	36%	$479.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PWR-3PH-WYE-F-03	FAC PWR CORD 3PH WYE 32A 15FT N. AM	$1,855.00	D3	36%	$1,187.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RECOVERPNT-VM-KIT	RECOVERPOINT FOR VM MEDIA KIT=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RECOVRPNT-KIT	RECOVERPOINT MEDIA KIT=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	REPLISTOR-XS	REPLISTOR FOR XTENDER SOLUTIONS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RET-POL-SVCS	RETENTION POLICY SERVICES CPU	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	RML-DP-EN	RM LOCAL DP TO EN UPG	$0.00	D3	36%	$0.00	$1,821.60	$0.00	$0.00	$0.00	$0.00	$1,821.60
5	RML-EN-GB	RM LOCAL EN TO GB UPG	$0.00	D3	36%	$0.00	$1,324.80	$0.00	$0.00	$0.00	$0.00	$1,324.80
5	RML-EXCHANGE	RM LOCAL EXCHANGE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-LINUX	RMLOCAL LINUX CL KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RM-LOCAL-DP	RM LOCAL DP LIC	$0.00	D3	36%	$0.00	$1,490.40	$0.00	$0.00	$0.00	$0.00	$1,490.40
5	RM-LOCAL-EN	RM LOCAL EN LIC	$0.00	D3	36%	$0.00	$3,312.00	$0.00	$0.00	$0.00	$0.00	$3,312.00
5	RM-LOCAL-GB	RM LOCAL GB LIC	$0.00	D3	36%	$0.00	$4,636.80	$0.00	$0.00	$0.00	$0.00	$4,636.80
5	RM-LOCAL-WG	RM LOCAL WG LIC	$0.00	D3	36%	$0.00	$729.10	$0.00	$0.00	$0.00	$0.00	$729.10
5	RML-ORACLE	RM LOCAL ORACLE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-SQL	RM LOCAL SQL KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-SVR-SUN	RM LOCAL SUN SVR KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-SVR-WIN	RM LOCAL WIN SVR KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-UDB	RM LOCAL UDB KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RML-WG-DP	RM LOCAL WG TO DP UPG	$0.00	D3	36%	$0.00	$761.30	$0.00	$0.00	$0.00	$0.00	$761.30
5	RM-NS20	RM FOR CELERRA ISCSI NS20 NO VSS SUPPORT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RM-NSWIN02	RM FOR ISCSI CELERRA / WINDOWS 2	$0.00	D3	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	RM-NSWIN03	RM FOR ISCSI CELERRA / WINDOWS 3	$0.00	D3	36%	$0.00	$1,759.50	$0.00	$0.00	$0.00	$0.00	$1,759.50
5	RM-NSWIN05	RM FOR ISCSI CELERRA / WINDOWS 5	$0.00	D3	36%	$0.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	RM-NSWIN08	RM FOR ISCSI CELERRA / WINDOWS 8	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	RM-NSWIN12	RM FOR ISCSI CELERRA / WINDOWS 12	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$0.00	$0.00	$0.00	$5,750.00
5	RM-RP	RM FOR RECOVERPOINT	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-SC-L16-30	RM FOR SANCOPY / LINUX 16-30 HOSTS	$0.00	D3	36%	$0.00	$621.00	$0.00	$0.00	$0.00	$0.00	$621.00
5	RM-SC-L31PLUS	RM FOR SANCOPY / LINUX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$552.00	$0.00	$0.00	$0.00	$0.00	$552.00
5	RM-SC-LINUX	RM FOR SANCOPY / LINUX HST	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	RM-SC-U16-30	RM FOR SANCOPY/UNIX 16-30 HOSTS	$0.00	D3	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	RM-SC-U31PLUS	RM FOR SANCOPY / UNIX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$736.00	$0.00	$0.00	$0.00	$0.00	$736.00
5	RM-SC-UNIX	RM FOR SANCOPY / UNIX HST	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-SC-W16-30	RM FOR SANCOPY / WINDOWS 16-30 HOSTS	$0.00	D3	36%	$0.00	$621.00	$0.00	$0.00	$0.00	$0.00	$621.00
5	RM-SC-W31PLUS	RM FOR SANCOPY / WINDOWS 31 HOSTS & UP	$0.00	D3	36%	$0.00	$552.00	$0.00	$0.00	$0.00	$0.00	$552.00
5	RM-SC-WIN	RM FOR SANCOPY / WINDOWS HST	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	RMSE-EXCHANGE	FOR EXCHANGE 5.5 2K 2K3	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	RMSE-NSKIT	RMSE-CELERRA MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RMSE-NSWIN02	RMSE-CELERRA 2 RTUS	$0.00	D3	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	RMSE-NSWIN03	RMSE-CELERRA RTUS (03)	$0.00	D3	36%	$0.00	$1,759.50	$0.00	$0.00	$0.00	$0.00	$1,759.50
5	RMSE-NSWIN05	RMSE-CELERRA RTUS (05)	$0.00	D3	36%	$0.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	RMSE-NSWIN08	RMSE-CELERRA RTUS (08)	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	RMSE-NSWIN12	RMSE-CELERRA RTUS (12)	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$0.00	$0.00	$0.00	$5,750.00
5	RM-SERVER-DR	RM SERVER HST - DR	$0.00	D3	36%	$0.00	$115.00	$0.00	$0.00	$0.00	$0.00	$115.00
5	RMSE-SQL	FOR SQL 2000	$0.00	D3	36%	$0.00	$690.00	$0.00	$0.00	$0.00	$0.00	$690.00
5	RM-SV-L16-30	RM FOR SNAPVIEW / LINUX 16-30 HOSTS	$0.00	D3	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	RM-SV-L31PLUS	RM FOR SNAPVIEW / LINUX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$736.00	$0.00	$0.00	$0.00	$0.00	$736.00
5	RM-SV-LINUX	RM FOR SNAPVIEW / LINUX HST	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-SV-U16-30	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	$0.00	D3	36%	$0.00	$1,242.00	$0.00	$0.00	$0.00	$0.00	$1,242.00
5	RM-SV-U31PLUS	RM FOR SNAPVIEW / UNIX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$1,104.00	$0.00	$0.00	$0.00	$0.00	$1,104.00
5	RM-SV-UNIX	RM FOR SNAPVIEW / UNIX HST	$0.00	D3	36%	$0.00	$1,380.00	$0.00	$0.00	$0.00	$0.00	$1,380.00
5	RM-SV-W16-30	RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	$0.00	D3	36%	$0.00	$828.00	$0.00	$0.00	$0.00	$0.00	$828.00
5	RM-SV-W31PLUS	RM FOR SNAPVIEW / WINDOWS 31 HOSTS & UP	$0.00	D3	36%	$0.00	$736.00	$0.00	$0.00	$0.00	$0.00	$736.00
5	RM-SV-WIN	RM FOR SNAPVIEW / WINDOWS HST	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-TF-L16-30	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	RM-TF-L31PLUS	RM FOR TIMEFINDER / LINUX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-TF-LINUX	RM FOR TIMEFINDER / LINUX HST	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	RM-TF-U16-30	RM FOR TIMEFINDER / UNIX 16-30 HOSTS	$0.00	D3	36%	$0.00	$1,656.00	$0.00	$0.00	$0.00	$0.00	$1,656.00
5	RM-TF-U31PLUS	RM FOR TIMEFINDER / UNIX 31 HOSTS & UP	$0.00	D3	36%	$0.00	$1,472.00	$0.00	$0.00	$0.00	$0.00	$1,472.00
5	RM-TF-UNIX	RM FOR TIMEFINDER / UNIX HST	$0.00	D3	36%	$0.00	$1,840.00	$0.00	$0.00	$0.00	$0.00	$1,840.00
5	RM-TF-W16-30	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	RM-TF-W31PLUS	RM FOR TIMEFINDER / WINDOWS 31 HOSTS & U	$0.00	D3	36%	$0.00	$920.00	$0.00	$0.00	$0.00	$0.00	$920.00
5	RM-TF-WIN	RM FOR TIMEFINDER / WINDOWS HST	$0.00	D3	36%	$0.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$1,150.00
5	RM-WG	RM WORKGROUP LICENSE	$0.00	D3	36%	$0.00	$729.10	$665.70	$570.60	$0.00	$0.00	$729.10
5	RP-BNDL1	MUST BE ORDERED WITH INV-BNDL1	$0.00	D3	36%	$0.00	$10,890.00	$0.00	$0.00	$0.00	$0.00	$10,890.00
5	RP-BNDL2	MUST BE ORDERED WITH INV-BNDL2	$0.00	D3	36%	$0.00	$15,840.00	$0.00	$0.00	$0.00	$0.00	$15,840.00
5	RP-BNDL3	MUST BE ORDERED WITH INV-BNDL3	$0.00	D3	36%	$0.00	$26,730.00	$0.00	$0.00	$0.00	$0.00	$26,730.00
5	RP-BROCADE	RP BROCADE SPLITTER (CONFIG)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-CDP-BASEF	RP CDP BASE PROMO LIC	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$0.00	$0.00	$0.00	$11,500.00
5	RP-CDP-BASEP	RP CDP BASE PROMO LIC	$0.00	D3	36%	$0.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	RP-CDP-R01P	RP-CDP 1TB (0-14 TB) PROMO	$0.00	D3	36%	$0.00	$1,890.00	$0.00	$0.00	$0.00	$0.00	$1,890.00
5	RP-CDP-R02P	RP-CDP 1TB (15-25 TB) PROMO	$0.00	D3	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	RP-CDP-R03P	RP-CDP 1TB (26-40 TB) PROMO	$0.00	D3	36%	$0.00	$1,368.00	$0.00	$0.00	$0.00	$0.00	$1,368.00
5	RP-CDP-R04P	RP-CDP 1TB (41-60 TB) PROMO	$0.00	D3	36%	$0.00	$1,116.00	$0.00	$0.00	$0.00	$0.00	$1,116.00
5	RP-CDP-R05P	RP-CDP 1TB (61-100 TB) PROMO	$0.00	D3	36%	$0.00	$954.00	$0.00	$0.00	$0.00	$0.00	$954.00
5	RP-CDP-R06P	RP-CDP 1TB (101-150 TB) PROMO	$0.00	D3	36%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	RP-CE-01	RP CE FOR RP: MS CLUSTERS (0-14TB)	$0.00	D3	36%	$0.00	$80.96	$0.00	$0.00	$0.00	$0.00	$80.96
5	RP-CE-02	RP CE FOR RP: MS CLUSTERS (15-25TB)	$0.00	D3	36%	$0.00	$64.86	$0.00	$0.00	$0.00	$0.00	$64.86

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RP-CE-03	RP CE FOR RP: MS CLUSTERS (26-40TB)	$0.00	D3	36%	$0.00	$50.14	$0.00	$0.00	$0.00	$0.00	$50.14
5	RP-CE-04	RP CE FOR RP: MS CLUSTERS (41-60TB)	$0.00	D3	36%	$0.00	$43.24	$0.00	$0.00	$0.00	$0.00	$43.24
5	RP-CE-05	RP CE FOR RP: MS CLUSTERS (61-100TB)	$0.00	D3	36%	$0.00	$35.42	$0.00	$0.00	$0.00	$0.00	$35.42
5	RP-CE-06	RP CE FOR RP: MS CLUSTERS (101-150TB)	$0.00	D3	36%	$0.00	$32.43	$0.00	$0.00	$0.00	$0.00	$32.43
5	RP-CE-07	RP CE FOR RP: MS CLUSTERS (151-250TB)	$0.00	D3	36%	$0.00	$30.36	$0.00	$0.00	$0.00	$0.00	$30.36
5	RP-CE-08	RP CE FOR RP: MS CLUSTERS (251-400TB)	$0.00	D3	36%	$0.00	$28.75	$0.00	$0.00	$0.00	$0.00	$28.75
5	RP-CE-09	RP CE FOR RP: MS CLUSTERS (401-600TB)	$0.00	D3	36%	$0.00	$27.37	$0.00	$0.00	$0.00	$0.00	$27.37
5	RP-CE-BASE	RP CE FOR RP: MS CLUSTERS BASE	$0.00	D3	36%	$0.00	$303.60	$0.00	$0.00	$0.00	$0.00	$303.60
5	RP-CLARIION	RP CLARIION SPLITTER (CONFIG)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-KDRIVER	RP KDRIVER SPLITTER (CONFIG)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-LNX-GPL	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-LS	RECOVERPOINT LICENSE SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-RR-BASEF	RP RR BASE PROMO LIC	$0.00	D3	36%	$0.00	$7,590.00	$0.00	$0.00	$0.00	$0.00	$7,590.00
5	RP-RR-CP-BASE	CDP AND CRR BASE LICENSE	$0.00	D3	36%	$0.00	$10,672.00	$0.00	$0.00	$0.00	$0.00	$10,672.00
5	RP-RRCP-BASEF	RP RR CDP BASE PROMO LIC	$0.00	D3	36%	$0.00	$13,340.00	$0.00	$0.00	$0.00	$0.00	$13,340.00
5	RP-RRCP-BASEP	RP RR CDP BASE PROMO	$0.00	D3	36%	$0.00	$10,440.00	$0.00	$0.00	$0.00	$0.00	$10,440.00
5	RP-SANTAP	RP SANTAP SPLITTER (CONFIG)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RP-SYNC	RP SYNCHRONOUS REPLICATION (CONFIG)	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPTS-LOCKIT	RPTS LOCALIZATION KIT-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-MEDIA-KIT	REPLISTOR MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-ADSV	REPLISTOR FOR WINDOWS ADVANCED SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-ADVSV	REPLISTOR ADVANCED SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-DC	REPLISTOR FOR WINDOWS DATA CENTER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-SERV	REPLISTOR FOR WINDOWS SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-STGSV	REPLISTOR FOR WINDOWS STORAGE SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RS-WIN-SV	REPLISTOR FOR WINDOWS SERVER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-INF-FIE-SW	S1 INFO CENTER FIE SW LIC SOL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-KIT-2P-KZ	SOURCEONE EDISCOVERY - 2POST RAIL KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-KZ-FIE-SW	S1 KAZEON FIE SW LIC SOL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-KZ-FI-SW	S1 EDISCOV FI SW LIC SOL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-001	EMC Supplier Exchange Tier 1=MC	$15,000.00	D3	36%	$9,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-002	EMC Supplier Exchange Tier 2=MC	$30,000.00	D3	36%	$19,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-003	EMC Supplier Exchange Tier 3=MC	$60,000.00	D3	36%	$38,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-004	EMC Supplier Exchange Tier 4=MC	$100,000.00	D3	36%	$64,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-005	EMC Supplier Exchange Upgrd T1 to T2=MC	$16,500.00	D3	36%	$10,560.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-006	EMC Supplier Exchange Upgrd T2 to T3=MC	$33,000.00	D3	36%	$21,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-007	EMC Supplier Exchange Upgrd T3 to T4=MC	$44,000.00	D3	36%	$28,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-008	Cap Prj Expr private cloud=MC	$1,800.00	D3	36%	$1,152.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-009	Cap Prj Expr & SuppEx private cloud=MC	$2,100.00	D3	36%	$1,344.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-010	Cap Prj Expr & SuppEx Public Cloud=MC	$1,860.00	D3	36%	$1,190.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-011	Life Sciences Public Cloud Contributor	$2,600.00	D3	36%	$1,664.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-012	Life Sciences Public Cloud Consumer =UA	$650.00	D3	36%	$416.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-013	DCTM Public Cloud 1 TB LS R&D SUBSCR =CA	$2,000.00	D3	36%	$1,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-014	HORIZON PER USER=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-015	HORIZON MANAGED ENTITY=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-016	EMC Supplier Exchange Tier 5=MC	$200,000.00	D3	36%	$128,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-017	EMC Supplier Exchange Tier 6=MC	$350,000.00	D3	36%	$224,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-018	EMC Supplier Exchange Tier 7=MC	$600,000.00	D3	36%	$384,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-019	EMC Supplier Exchange Tier 8=MC	$1,000,000.00	D3	36%	$640,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-020	EMC Supplier Exchange Upgrd T4 to T5=MC	$110,000.00	D3	36%	$70,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-021	EMC Supplier Exchange Upgrd T5 to T6=MC	$165,000.00	D3	36%	$105,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-022	EMC Supplier Exchange Upgrd T6 to T7=MC	$275,000.00	D3	36%	$176,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-023	EMC Supplier Exchange Upgrd T7 to T8=MC	$440,000.00	D3	36%	$281,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-024	CapProj Ex 1TB Storage=CA	$2,000.00	D3	36%	$1,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-025	Courier Loyalty Tier=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-026	Courier Essentials Tier=UA	$300.00	D3	36%	$192.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-027	Courier Plus Tier=UA	$600.00	D3	36%	$384.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-028	Courier Ultimate Tier=UA	$1,200.00	D3	36%	$768.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-029	Snap Loyalty Tier=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-030	Snap Essentials Tier=UA	$900.00	D3	36%	$576.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-031	Snap Plus Tier=UA	$1,800.00	D3	36%	$1,152.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-032	Snap Ultimate Tier=UA	$3,600.00	D3	36%	$2,304.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-033	Courier Loyalty to Essentials Upgrade=UA	$300.00	D3	36%	$192.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-034	Courier Entitlement to Plus Upg=MA	$600.00	D3	36%	$384.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-035	Courier Entitlement to Ultimate Upg=MA	$1,200.00	D3	36%	$768.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-036	Courier Essentials to Plus Upgrade=UA	$330.00	D3	36%	$211.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-037	Courier Essentials to Ultimate Upg=UA	$990.00	D3	36%	$633.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-038	Courier Plus to Ultimate Upgrade=UA	$660.00	D3	36%	$422.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-039	Snap Loyalty to Essentials Upgrade=UA	$900.00	D3	36%	$576.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-040	Snap Loyalty to Plus Upgrade=UA	$1,800.00	D3	36%	$1,152.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-041	Snap Loyalty to Ultimate Upgrade=UA	$3,600.00	D3	36%	$2,304.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-042	Snap Essentials to Plus Upgrade=UA	$990.00	D3	36%	$633.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-043	Snap Essentials to Ultimate Upgrade=UA	$2,970.00	D3	36%	$1,900.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-456-000-044	Snap Plus to Ultimate Upgrade=UA	$1,980.00	D3	36%	$1,267.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-458-000-004	Life Sciences Public Cloud=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA-458-000-007	LEAP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAE-EX-BASE	SA4E BASE INCL 125 MBXS	$0.00	D3	36%	$0.00	$228.85	$0.00	$0.00	$0.00	$0.00	$228.85
5	SAE-EX-MBXT1	126-500 ADDITIONAL MBXS	$0.00	D3	36%	$0.00	$1.84	$0.00	$0.00	$0.00	$0.00	$1.84
5	SAE-EX-MBXT2	501-1000 ADDITIONAL MBXS	$0.00	D3	36%	$0.00	$1.38	$0.00	$0.00	$0.00	$0.00	$1.38
5	SAE-EX-MBXT3	1001-2000 ADDITIONAL MBXS	$0.00	D3	36%	$0.00	$1.15	$0.00	$0.00	$0.00	$0.00	$1.15

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SAE-EX-MBXT4	2001+ ADDITIONAL MBXS	$0.00	D3	36%	$0.00	$0.92	$0.00	$0.00	$0.00	$0.00	$0.92
5	SAE-EX-RTU	RTU CARD FOR SAFE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SANARC-ADVUPG	$0 UPG SAN-ARC TO SAN-ADV	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SANM-CAPM-T01	SANM ICM UP TO 14TB	$0.00	D3	36%	$0.00	$775.10	$0.00	$0.00	$0.00	$0.00	$775.10
5	SANM-CAPM-T02	SANM ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$678.50	$0.00	$0.00	$0.00	$0.00	$678.50
5	SANM-CAPM-T03	SANM ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$572.70	$0.00	$0.00	$0.00	$0.00	$572.70
5	SANM-CAPM-T04	SANM ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$487.60	$0.00	$0.00	$0.00	$0.00	$487.60
5	SANM-CAPM-T05	SANM ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$427.80	$0.00	$0.00	$0.00	$0.00	$427.80
5	SANM-CAPM-T06	SANM ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$361.10	$0.00	$0.00	$0.00	$0.00	$361.10
5	SANM-CAPM-T07	SANM ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$315.10	$0.00	$0.00	$0.00	$0.00	$315.10
5	SANM-CAPM-T08	SANM ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$266.80	$0.00	$0.00	$0.00	$0.00	$266.80
5	SANM-CAPM-T09	SANM ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	SANM-CAPM-T10	SANM ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$197.80	$0.00	$0.00	$0.00	$0.00	$197.80
5	SANM-CAPM-T11	SANM ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$167.90	$0.00	$0.00	$0.00	$0.00	$167.90
5	SANM-CAPM-T12	SANM ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$147.20	$0.00	$0.00	$0.00	$0.00	$147.20
5	SANM-CAPM-T13	SANM ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	SANM-CAPM-T14	SANM ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	SANM-KEY	SANM ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-ADV-AE	SA SUITE ADVANCED EDITION=MA	$0.00	D3	36%	$0.00	$74.75	$0.00	$58.50	$0.00	$0.00	$74.75
5	SAS-ADV-AEA	SA SUITE ADVANCED EDITION ADD=MA	$0.00	D3	36%	$0.00	$74.75	$0.00	$58.50	$0.00	$0.00	$74.75
5	SAS-ADV-AEA-CF	SA SUITE ADVANCED EDITION ADD=MA	$325.00	D3	36%	$208.00	$74.75	$0.00	$58.50	$0.00	$0.00	$74.75
5	SAS-ADV-AE-CF	SA SUITE ADVANCED EDITION=MA	$325.00	D3	36%	$208.00	$74.75	$0.00	$58.50	$0.00	$0.00	$74.75
5	SAS-ADV-AEU	SA SUITE UPGRADE TO ADVANCED=MA	$0.00	D3	36%	$0.00	$23.00	$0.00	$18.00	$0.00	$0.00	$23.00
5	SAS-ADV-AEU-CF	SA SUITE UPGRADE TO ADVANCED=MA	$100.00	D3	36%	$64.00	$23.00	$0.00	$18.00	$0.00	$0.00	$23.00
5	SAS-ADV-SDN	SDN for SA Suite Advanced Edition=MA	$0.00	D3	36%	$0.00	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-ADV-SDN-CF	SDN FOR SA SUITE ADVANCED EDITION=MA	$140.00	D3	36%	$89.60	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-MOB-CR1	Mobile Core Edition from 1 to 49=MA	$0.00	D3	36%	$0.00	$839.50	$0.00	$657.00	$0.00	$0.00	$839.50
5	SAS-MOB-CR1-CF	Mobile Core Edition from 1 to 49=MA	$3,650.00	D3	36%	$2,336.00	$839.50	$0.00	$657.00	$0.00	$0.00	$839.50
5	SAS-MOB-CR2	Mobile Core Edition from 50 to 99=MA	$0.00	D3	36%	$0.00	$671.60	$0.00	$525.60	$0.00	$0.00	$671.60
5	SAS-MOB-CR2-CF	Mobile Core Edition from 50 to 99=MA	$2,920.00	D3	36%	$1,868.80	$671.60	$0.00	$525.60	$0.00	$0.00	$671.60
5	SAS-MOB-CR3	Mobile Core Edition from 100+=MA	$0.00	D3	36%	$0.00	$538.20	$0.00	$421.20	$0.00	$0.00	$538.20
5	SAS-MOB-CR3-CF	Mobile Core Edition from 100+=MA	$2,340.00	D3	36%	$1,497.60	$538.20	$0.00	$421.20	$0.00	$0.00	$538.20
5	SAS-MOB-IM1	Mobile IMS Edition from 1 to 49=MA	$0.00	D3	36%	$0.00	$2,548.40	$0.00	$1,994.40	$0.00	$0.00	$2,548.40
5	SAS-MOB-IM1-CF	Mobile IMS Edition from 1 to 49=MA	$11,080.00	D3	36%	$7,091.20	$2,548.40	$0.00	$1,994.40	$0.00	$0.00	$2,548.40
5	SAS-MOB-IM2	Mobile IMS Edition from 50 to 99=MA	$0.00	D3	36%	$0.00	$2,040.10	$0.00	$1,596.60	$0.00	$0.00	$2,040.10
5	SAS-MOB-IM2-CF	Mobile IMS Edition from 50 to 99=MA	$8,870.00	D3	36%	$5,676.80	$2,040.10	$0.00	$1,596.60	$0.00	$0.00	$2,040.10
5	SAS-MOB-IM3	Mobile IMS Edition from 100+=MA	$0.00	D3	36%	$0.00	$1,630.70	$0.00	$1,276.20	$0.00	$0.00	$1,630.70
5	SAS-MOB-IM3-CF	Mobile IMS Edition from 100+=MA	$7,090.00	D3	36%	$4,537.60	$1,630.70	$0.00	$1,276.20	$0.00	$0.00	$1,630.70
5	SAS-MOB-RN1	Mobile RAN Edition from 1 to 4999=MA	$0.00	D3	36%	$0.00	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-MOB-RN1-CF	Mobile RAN Edition from 1 to 4999=MA	$140.00	D3	36%	$89.60	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-MOB-RN2	Mobile RAN Edition from 5000 to 9999=MA	$0.00	D3	36%	$0.00	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SAS-MOB-RN2-CF	Mobile RAN Edition from 5000 to 9999=MA	$120.00	D3	36%	$76.80	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SAS-MOB-RN3	Mobile RAN Edition from 10000+=MA	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SAS-MOB-RN3-CF	Mobile RAN Edition from 10000+=MA	$90.00	D3	36%	$57.60	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SASN-AE	SA SUITE N ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SE	SA SUITE N STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SER	SA SUITE NR STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SERA	SA SUITE NR STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SERA-CF	SA SUITE NR STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SEV	SA SUITE NV STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASN-SEV-CF	SA SUITE NV STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AE	SA SUITE S ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AER	SA SUITE SR ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AER-CF	SA SUITE SR ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AEV	SA SUITE SV ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AEV50	SA SUITE SV50 ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AEV50-CF	SA SUITE SV50 ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-AEV-CF	SA SUITE SV ADVANCED ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-SP-E2E	SolutionPack for Transaction=MA	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SAS-SP-E2E-CF	SOLUTIONPACK FOR TRANSACTION=MA	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SAS-SP-MSSQL	SolutionPack for Microsoft SQL Server=MA	$0.00	D3	36%	$0.00	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SAS-SP-MSSQL-CF	SOLUTIONPACK FOR MICROSOFT SQLSERVER=MA	$120.00	D3	36%	$76.80	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SAS-SP-OMYSQL	SolutionPack for ORA MySQL Database=MA	$0.00	D3	36%	$0.00	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SAS-SP-OMYSQL-CF	SOLUTIONPACK FOR ORA MYSQL DATABASE=MA	$120.00	D3	36%	$76.80	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SASS-SDR	SDN SR for SA Suite=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SDR-CF	SDN SR FOR SA SUITE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SDV	SDN SV for SA Suite=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SDV50	SDN SV50 for SA Suite=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SDV50-CF	SDN SV50 FOR SA SUITE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SDV-CF	SDN SV FOR SA SUITE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SE	SA SUITE S STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SER	SA SUITE SR STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SER-CF	SA SUITE SR STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SEV	SA SUITE SV STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SEV50	SA SUITE SV50 STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SEV50-CF	SA SUITE SV50 STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASS-SEV-CF	SA SUITE SV STANDARD ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-STD-SDN	SDN for SA Suite Standard Edition=MA	$0.00	D3	36%	$0.00	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-STD-SDN-CF	SDN FOR SA SUITE STANDARD EDITION=MA	$140.00	D3	36%	$89.60	$32.20	$0.00	$25.20	$0.00	$0.00	$32.20
5	SAS-STND-SE	SA SUITE STANDARD EDITION=MA	$0.00	D3	36%	$0.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SAS-STND-SEA	SA SUITE STANDARD EDITION ADD=MA	$0.00	D3	36%	$0.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75
5	SAS-STND-SEA-CF	SA SUITE STANDARD EDITION ADD=MA	$225.00	D3	36%	$144.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75
5	SAS-STND-SE-CF	SA SUITE STANDARD EDITION=MA	$225.00	D3	36%	$144.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75
5	SASW-AE	SA SUITE W ADVANCED ED; SERVER BASE=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-LER	SA SUITE WR LITE ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-LER-CF	SA SUITE WR LITE ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-LEV	SA SUITE WV LITE ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-LEV-CF	SA SUITE WV LITE ED=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-SDNR	SDN WR for SA Suite=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-SDNR-CF	SDN WR FOR SA SUITE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-SDNV	SDN WV for SA Suite=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-SDNV-CF	SDN WV FOR SA SUITE=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASW-SE	SA SUITE W STANDARD ED; SERVER BASE=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SCAN-MODULE	SCAN MODULE LEVELS 1-3	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-130	REAL TIME INTELLIGENCE - SUBSC=ZC	$23,000.00	D3	36%	$14,720.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-0001	NETWORK KIT FOR SCALEIO 2U4N	$3,829.00	D3	36%	$2,450.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-0002	NETWORK KIT FOR SCALEIO 2U1N	$957.00	D3	36%	$612.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-0003	NETWORK KIT FOR SCALEIO 1U1N	$1,197.00	D3	36%	$766.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-F-0001	FAC NETWORK KIT FOR SCALEIO 2U4N	$3,829.00	D3	36%	$2,450.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-F-0002	FAC NETWORK KIT FOR SCALEIO 2U1N	$957.00	D3	36%	$612.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBLKIT-F-0003	FAC NETWORK KIT FOR SCALEIO 1U1N	$1,197.00	D3	36%	$766.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBL-LBL-1U1N	SIO 1U1N SERVERS CABLE LABEL SHEET	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBL-LBL-2U1N	SIO 2U1N SERVERS CABLE LABEL SHEET	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-CBL-LBL-2U4N	SIO 2U4N SERVERS CABLE LABEL SHEET	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-HO-0001	HO 2U4N-280/512G/4.8T SSD	$526,048.10	D3	36%	$336,670.78	$42,083.85	$34,193.13	$0.00	$0.00	$0.00	$42,083.85
5	SIO-HO-0002	HO 2U4N-280/256G/4.8T SSD	$426,940.80	D3	36%	$273,242.11	$34,155.26	$27,751.15	$0.00	$0.00	$0.00	$34,155.26
5	SIO-HO-0003	HO 2U4N-280/256G/400G SSD/6T/CC	$267,810.20	D3	36%	$171,398.53	$21,424.82	$17,407.66	$0.00	$0.00	$0.00	$21,424.82
5	SIO-HO-0004	HO 2U4N-250/256G/400G SSD/6T/CC	$237,650.30	D3	36%	$152,096.19	$19,012.02	$15,447.27	$0.00	$0.00	$0.00	$19,012.02
5	SIO-HO-0005	HO 2U4N-280/512G/400G SSD/6T/CC	$357,006.50	D3	36%	$228,484.16	$28,560.52	$23,205.42	$0.00	$0.00	$0.00	$28,560.52
5	SIO-HO-0006	HO 2U4N-250/512G/400G SSD/6T/CC	$326,846.60	D3	36%	$209,181.82	$26,147.73	$21,245.03	$0.00	$0.00	$0.00	$26,147.73
5	SIO-HO-0007	HO 2U1N-250/256G/28.8T	$59,832.80	D3	36%	$38,292.99	$4,786.62	$3,889.13	$0.00	$0.00	$0.00	$4,786.62
5	SIO-HO-0008	HO 2U1N-280/256G/4.8T SSD/21.6T	$90,578.18	D3	36%	$57,970.04	$7,246.25	$5,887.58	$0.00	$0.00	$0.00	$7,246.25
5	SIO-HO-0009	HO 2U1N-250/256G/800G SSD/26.4T/CC	$63,893.13	D3	36%	$40,891.60	$5,111.45	$4,153.05	$0.00	$0.00	$0.00	$5,111.45
5	SIO-HO-0010	HO 2U1N-250/512G/800G SSD/26.4T/CC	$78,030.11	D3	36%	$49,939.27	$6,242.41	$5,071.96	$0.00	$0.00	$0.00	$6,242.41
5	SIO-HO-0011	HO 2U1N-280/256G/800G SSD/26.4T/CC	$69,204.31	D3	36%	$44,290.76	$5,536.34	$4,498.28	$0.00	$0.00	$0.00	$5,536.34
5	SIO-HO-0012	HO 2U1N-280/512G/800G SSD/26.4T/CC	$83,341.29	D3	36%	$53,338.43	$6,667.30	$5,417.18	$0.00	$0.00	$0.00	$6,667.30
5	SIO-HO-0013	HO 2U1N-150/64G/28.8T	$43,879.62	D3	36%	$28,082.96	$3,510.37	$2,852.18	$0.00	$0.00	$0.00	$3,510.37
5	SIO-HO-0014	HO 2U1N-150/64G/4.8T SSD/21.6T	$68,732.00	D3	36%	$43,988.48	$5,498.56	$4,467.58	$0.00	$0.00	$0.00	$5,498.56
5	SIO-HO-0015	HO 2U1N-150/64G/800G SSD/26.4T/CC	$47,939.94	D3	36%	$30,681.56	$3,835.20	$3,116.10	$0.00	$0.00	$0.00	$3,835.20
5	SIO-HO-0016	HO 2U4N-280/128G/400G SSD/6T/CC	$223,265.05	D3	36%	$142,889.63	$17,861.20	$14,512.23	$0.00	$0.00	$0.00	$17,861.20
5	SIO-HO-0017	HO 2U4N-250/128G/400G SSD/6T/CC	$193,108.80	D3	36%	$123,589.63	$15,448.70	$12,552.07	$0.00	$0.00	$0.00	$15,448.70
5	SIO-HO-0018	HO 2U1N-250/256G/4T SSD/21.6T/CC	$80,461.39	D3	36%	$51,495.29	$6,436.91	$5,229.99	$0.00	$0.00	$0.00	$6,436.91
5	SIO-HO-0019	HO 2U1N-250/512G/4T SSD/21.6T/CC	$99,427.79	D3	36%	$63,633.79	$7,954.22	$6,462.81	$0.00	$0.00	$0.00	$7,954.22
5	SIO-HO-0020	HO 2U1N-250/128G/4T SSD/21.6T/CC	$71,625.78	D3	36%	$45,840.50	$5,730.06	$4,655.68	$0.00	$0.00	$0.00	$5,730.06
5	SIO-HO-0021	HO 2U1N-250/128G/800G SSD/26.4T/CC	$55,057.52	D3	36%	$35,236.81	$4,404.60	$3,578.74	$0.00	$0.00	$0.00	$4,404.60
5	SIO-HO-0022	HO 2U1N-280/256G/4T SSD/21.6T/CC	$85,778.57	D3	36%	$54,898.28	$6,862.29	$5,575.61	$0.00	$0.00	$0.00	$6,862.29
5	SIO-HO-0023	HO 2U1N-280/512G/4T SSD/21.6T/CC	$106,397.22	D3	36%	$68,094.22	$8,511.78	$6,915.82	$0.00	$0.00	$0.00	$8,511.78
5	SIO-HO-0024	HO 2U1N-280/128G/4T SSD/21.6T/CC	$76,936.96	D3	36%	$49,239.65	$6,154.96	$5,000.90	$0.00	$0.00	$0.00	$6,154.96
5	SIO-HO-0025	HO 2U1N-280/128G/800G SSD/26.4T/CC	$60,368.70	D3	36%	$38,635.97	$4,829.50	$3,923.97	$0.00	$0.00	$0.00	$4,829.50
5	SIO-HO-0026	HO 2U1N-120/64G/28.8T	$40,443.55	D3	36%	$25,883.87	$3,235.48	$2,628.83	$0.00	$0.00	$0.00	$3,235.48
5	SIO-HO-0028	HO 2U1N-120/64G/800G SSD/26.4T/CC	$44,503.87	D3	36%	$28,482.48	$3,560.31	$2,892.75	$0.00	$0.00	$0.00	$3,560.31
5	SIO-HO-0029	HO 1U1N-280/512G/800GB SSD/9.6T/CC	$72,937.23	D3	36%	$46,679.83	$5,834.98	$4,740.92	$0.00	$0.00	$0.00	$5,834.98
5	SIO-HO-0030	HO 1U1N-280/512G/16T SSD	$178,205.52	D3	36%	$114,051.53	$14,256.44	$11,583.36	$0.00	$0.00	$0.00	$14,256.44
5	SIO-HO-0031	HO 1U1N-150/64G/16T SSD	$130,980.18	D3	36%	$83,827.32	$10,478.41	$8,513.71	$0.00	$0.00	$0.00	$10,478.41
5	SIO-HO-0032	HO 1U1N-120/64G/12T	$32,845.35	D3	36%	$21,021.02	$2,627.63	$2,134.95	$0.00	$0.00	$0.00	$2,627.63
5	SIO-HO-0035	HO 1U1N-280/768G/800GB SSD/9.6T/CC	$89,210.97	D3	36%	$57,095.02	$7,136.88	$5,798.71	$0.00	$0.00	$0.00	$7,136.88
5	SIO-HO-0036	HO 1U1N-250/256G/800G SSD/9.6T/CC	$54,895.34	D3	36%	$35,133.02	$4,391.63	$3,568.20	$0.00	$0.00	$0.00	$4,391.63
5	SIO-HO-0037	HO 1U1N-150/128G/400G SSD/10.8T/CC	$37,148.60	D3	36%	$23,775.10	$2,971.89	$2,414.66	$0.00	$0.00	$0.00	$2,971.89
5	SIO-HO-0039	HO 1U1N-250/256G/4T SSD /6T/CC	$78,156.83	D3	36%	$50,020.37	$6,252.55	$5,080.19	$0.00	$0.00	$0.00	$6,252.55
5	SIO-HYP-0001	2U4N-280/512G/4.8T SSD	$544,672.00	D3	36%	$348,590.08	$78,674.83	$66,571.01	$0.00	$0.00	$0.00	$78,674.83
5	SIO-HYP-0002	2U4N-280/256G/4.8T SSD	$445,565.00	D3	36%	$285,161.60	$64,359.36	$54,457.92	$0.00	$0.00	$0.00	$64,359.36
5	SIO-HYP-0003	2U4N-280/256G/400G SSD/6T/CC	$292,641.00	D3	36%	$187,290.24	$42,270.41	$35,767.27	$0.00	$0.00	$0.00	$42,270.41
5	SIO-HYP-0004	2U4N-250/256G/400G SSD/6T/CC	$262,482.00	D3	36%	$167,988.48	$37,913.98	$32,081.06	$0.00	$0.00	$0.00	$37,913.98
5	SIO-HYP-0005	2U4N-280/512G/400G SSD/6T/CC	$381,838.00	D3	36%	$244,376.32	$55,154.32	$46,669.04	$0.00	$0.00	$0.00	$55,154.32
5	SIO-HYP-0006	2U4N-250/512G/400G SSD/6T/CC	$351,678.00	D3	36%	$225,073.92	$50,798.02	$42,982.94	$0.00	$0.00	$0.00	$50,798.02
5	SIO-HYP-0007	2U1N-250/256G/28.8T	$76,755.00	D3	36%	$49,123.20	$8,443.05	$6,907.95	$0.00	$0.00	$0.00	$8,443.05
5	SIO-HYP-0008	2U1N-280/256G/4.8T SSD/21.6T	$114,100.00	D3	36%	$73,024.00	$12,551.00	$10,269.00	$0.00	$0.00	$0.00	$12,551.00
5	SIO-HYP-0009	2U1N-250/256G/800G SSD/26.4T/CC	$81,666.00	D3	36%	$52,266.24	$8,983.26	$7,349.94	$0.00	$0.00	$0.00	$8,983.26
5	SIO-HYP-0010	2U1N-250/512G/800G SSD/26.4T/CC	$100,890.00	D3	36%	$64,569.60	$11,097.90	$9,080.10	$0.00	$0.00	$0.00	$11,097.90
5	SIO-HYP-0011	2U1N-280/256G/800G SSD/26.4T/CC	$88,166.00	D3	36%	$56,426.24	$9,698.26	$7,934.94	$0.00	$0.00	$0.00	$9,698.26
5	SIO-HYP-0012	2U1N-280/512G/800G SSD/26.4T/CC	$107,390.00	D3	36%	$68,729.60	$11,812.90	$9,665.10	$0.00	$0.00	$0.00	$11,812.90
5	SIO-HYP-0013	2U1N-150/64G/28.8T	$55,309.00	D3	36%	$35,397.76	$6,083.99	$4,977.81	$0.00	$0.00	$0.00	$6,083.99
5	SIO-HYP-0014	2U1N-150/64G/4.8T SSD/21.6T	$86,154.00	D3	36%	$55,138.56	$9,476.94	$7,753.86	$0.00	$0.00	$0.00	$9,476.94
5	SIO-HYP-0015	2U1N-150/64G/800G SSD/26.4T/CC	$60,220.00	D3	36%	$38,540.80	$6,624.20	$5,419.80	$0.00	$0.00	$0.00	$6,624.20
5	SIO-HYP-0016	2U4N-280/128G/400G SSD/6T/CC	$248,097.00	D3	36%	$158,782.08	$35,836.19	$30,322.93	$0.00	$0.00	$0.00	$35,836.19
5	SIO-HYP-0017	2U4N-250/128G/400G SSD/6T/CC	$217,941.00	D3	36%	$139,482.24	$31,480.28	$26,637.16	$0.00	$0.00	$0.00	$31,480.28
5	SIO-HYP-0018	2U1N-250/256G/4T SSD/21.6T/CC	$102,235.00	D3	36%	$65,430.40	$11,245.85	$9,201.15	$0.00	$0.00	$0.00	$11,245.85
5	SIO-HYP-0019	2U1N-250/512G/4T SSD/21.6T/CC	$121,452.00	D3	36%	$77,729.28	$13,359.72	$10,930.68	$0.00	$0.00	$0.00	$13,359.72
5	SIO-HYP-0020	2U1N-250/128G/4T SSD/21.6T/CC	$92,617.00	D3	36%	$59,274.88	$10,187.87	$8,335.53	$0.00	$0.00	$0.00	$10,187.87
5	SIO-HYP-0021	2U1N-250/128G/800G SSD/26.4T/CC	$72,055.00	D3	36%	$46,115.20	$7,926.05	$6,484.95	$0.00	$0.00	$0.00	$7,926.05

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SIO-HYP-0022	2U1N-280/256G/4T SSD/21.6T/CC	$108,727.00	D3	36%	$69,585.28	$11,959.97	$9,785.43	$0.00	$0.00	$0.00	$11,959.97
5	SIO-HYP-0023	2U1N-280/512G/4T SSD/21.6T/CC	$127,950.00	D3	36%	$81,888.00	$14,074.50	$11,515.50	$0.00	$0.00	$0.00	$14,074.50
5	SIO-HYP-0024	2U1N-280/128G/4T SSD/21.6T/CC	$99,115.00	D3	36%	$63,433.60	$10,902.65	$8,920.35	$0.00	$0.00	$0.00	$10,902.65
5	SIO-HYP-0025	2U1N-280/128G/800G SSD/26.4T/CC	$78,553.00	D3	36%	$50,273.92	$8,640.83	$7,069.77	$0.00	$0.00	$0.00	$8,640.83
5	SIO-HYP-0026	2U1N-120/64G/28.8T	$50,021.00	D3	36%	$32,013.44	$5,502.31	$4,501.89	$0.00	$0.00	$0.00	$5,502.31
5	SIO-HYP-0027	2U1N-120/64G/4.8T SSD/21.6T	$89,852.00	D3	36%	$57,505.28	$9,883.72	$8,086.68	$0.00	$0.00	$0.00	$9,883.72
5	SIO-HYP-0028	2U1N-120/64G/800G SSD/26.4T/CC	$56,017.00	D3	36%	$35,850.88	$6,161.87	$5,041.53	$0.00	$0.00	$0.00	$6,161.87
5	SIO-HYP-0029	1U1N-280/512G/800GB SSD/9.6T/CC	$79,682.00	D3	36%	$50,996.48	$8,765.02	$7,171.38	$0.00	$0.00	$0.00	$8,765.02
5	SIO-HYP-0030	1U1N-280/512G/16T SSD	$184,117.00	D3	36%	$117,834.88	$20,252.87	$16,570.53	$0.00	$0.00	$0.00	$20,252.87
5	SIO-HYP-0031	1U1N-220/64G/16T SSD	$140,087.00	D3	36%	$89,655.68	$15,409.57	$12,607.83	$0.00	$0.00	$0.00	$15,409.57
5	SIO-HYP-0032	1U1N-220/64G/12T	$36,003.00	D3	36%	$23,041.92	$3,960.33	$3,240.27	$0.00	$0.00	$0.00	$3,960.33
5	SIO-HYP-0033	1U1N-280/512G/16T SSD-R	$157,328.00	D3	36%	$100,689.92	$17,306.08	$14,159.52	$0.00	$0.00	$0.00	$17,306.08
5	SIO-HYP-0034	1U1N-220/64G/16T SSD-R	$106,661.00	D3	36%	$68,263.04	$11,732.71	$9,599.49	$0.00	$0.00	$0.00	$11,732.71
5	SIO-HYP-0035	1U1N-280/768G/800GB SSD/9.6T/CC	$94,855.00	D3	36%	$60,707.20	$10,434.05	$8,536.95	$0.00	$0.00	$0.00	$10,434.05
5	SIO-HYP-0036	1U1N-250/256G/800G SSD/9.6T/CC	$61,883.00	D3	36%	$39,605.12	$6,807.13	$5,569.47	$0.00	$0.00	$0.00	$6,807.13
5	SIO-HYP-0037	1U1N-220/128G/400G SSD/10.8T/CC	$43,864.00	D3	36%	$28,072.96	$4,825.04	$3,947.76	$0.00	$0.00	$0.00	$4,825.04
5	SIO-HYP-0038	1U1N-120/128G/400G SSD/10.8T/CC	$46,917.00	D3	36%	$30,026.88	$5,160.87	$4,222.53	$0.00	$0.00	$0.00	$5,160.87
5	SIO-HYP-0039	1U1N-250/256G/4T SSD /6T/CC	$84,100.00	D3	36%	$53,824.00	$9,251.00	$7,569.00	$0.00	$0.00	$0.00	$9,251.00
5	SIO-HYP-0040	2U1N-150/64G/19.2T SSD	$195,872.00	D3	36%	$125,358.08	$21,545.92	$17,628.48	$0.00	$0.00	$0.00	$21,545.92
5	SIO-HYP-0041	2U1N-250/256G/800G SSD/26.4T/CC-SED	$117,963.00	D3	36%	$75,496.32	$12,975.93	$10,616.67	$0.00	$0.00	$0.00	$12,975.93
5	SIO-HYP-0042	2U1N-120/64G/800G SSD/26.4T/CC-SED	$80,913.00	D3	36%	$51,784.32	$8,900.43	$7,282.17	$0.00	$0.00	$0.00	$8,900.43
5	SIO-HYP-0043	2U1N-250/256G/800G SSD/26.4T/CC-2	$88,118.00	D3	36%	$56,395.52	$9,692.98	$7,930.62	$0.00	$0.00	$0.00	$9,692.98
5	SIO-HYP-0044	2U1N-120/64G/800G SSD/26.4T/CC-2	$60,704.00	D3	36%	$38,850.56	$6,677.44	$5,463.36	$0.00	$0.00	$0.00	$6,677.44
5	SIO-HYP-R003	1U1N-150/64G/8T SSD	$96,875.00	D3	36%	$62,000.00	$10,656.25	$8,718.75	$0.00	$0.00	$0.00	$10,656.25
5	SIO-MGMT-0001	MGMT 1U1N-120/16G/1.8T	$22,211.00	D3	36%	$14,215.04	$2,443.21	$1,998.99	$0.00	$0.00	$0.00	$2,443.21
5	SIO-NETCNCT-F-001	FAC ARISTA 10GBASE-SRL SFP+ OPTIC	$2,063.00	D3	36%	$1,320.32	$103.15	$72.21	$0.00	$0.00	$0.00	$103.15
5	SIO-NETCNCT-F-002	FAC ARISTA 40GBASE-SR4 QSFP+ OPTIC	$8,662.00	D3	36%	$5,543.68	$433.10	$303.17	$0.00	$0.00	$0.00	$433.10
5	SIO-NETCNCT-F-003	FAC SIO Intel Ethernet SFP+ SR Optics	$815.00	D3	36%	$521.60	$40.75	$28.53	$0.00	$0.00	$0.00	$40.75
5	SIO-NETCONNECT-001	ARISTA 10GBASE-SRL SFP+ OPTICAL MODULE	$2,063.00	D3	36%	$1,320.32	$103.15	$72.21	$0.00	$0.00	$0.00	$103.15
5	SIO-NETCONNECT-002	ARISTA 40GBASE-SR4 QSFP+ OPTICAL MODULE	$8,662.00	D3	36%	$5,543.68	$433.10	$303.17	$0.00	$0.00	$0.00	$433.10
5	SIO-NETCONNECT-003	SIO Intel Ethernet SFP+ SR Optics	$815.00	D3	36%	$521.60	$40.75	$28.53	$0.00	$0.00	$0.00	$40.75
5	SIO-RACK-1PH	SCALEIO RACK 40U SINGLE PHASE	$12,759.00	D3	36%	$8,165.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-RACK-3PH-DELTA	SCALEIO RACK 40U 3-PHASE DELTA	$17,093.00	D3	36%	$10,939.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-RACK-3PH-F-DLT	FAC SCALEIO RACK 40U 3-PHASE DELTA	$17,093.00	D3	36%	$10,939.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-RACK-3PH-F-WYE	FAC SCALEIO RACK 40U 3-PHASE WYE	$16,914.00	D3	36%	$10,824.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-RACK-3PH-WYE	SCALEIO RACK 40U 3-PHASE WYE	$16,914.00	D3	36%	$10,824.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-RACK-F-1PH	FAC SCALEIO RACK 40U SINGLE PHASE	$12,759.00	D3	36%	$8,165.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIO-SWITCH-0001	ARISTA 7010T-48-R 48xRJ45 4xSFP+	$30,637.00	D3	36%	$19,607.68	$1,531.85	$1,072.30	$0.00	$0.00	$0.00	$1,531.85
5	SIO-SWITCH-0002	ARISTA 7050SX-64-R 48xSFP+ 4xQSFP+	$67,519.00	D3	36%	$43,212.16	$3,375.95	$2,363.17	$0.00	$0.00	$0.00	$3,375.95
5	SIO-SWITCH-0003	ARISTA 7050SX-128-R 96xSFP+ 8xQSFP+	$131,900.00	D3	36%	$84,416.00	$6,595.00	$4,616.50	$0.00	$0.00	$0.00	$6,595.00
5	SIO-SWITCH-0004	ARISTA 7280SE-64-R 48xSFP+ 4xQSFP+	$123,870.00	D3	36%	$79,276.80	$6,193.50	$4,335.45	$0.00	$0.00	$0.00	$6,193.50
5	SM6-CAPM-T12	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	D3	36%	$0.00	$147.20	$0.00	$0.00	$0.00	$0.00	$147.20
5	SM6-CAPM-T13	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	D3	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	SM6-CAPM-T14	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	D3	36%	$0.00	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	SM6-UPG-T01	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$673.90	$0.00	$0.00	$0.00	$0.00	$673.90
5	SM6-UPG-T02	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$588.80	$0.00	$0.00	$0.00	$0.00	$588.80
5	SM6-UPG-T03	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	SM6-UPG-T04	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$423.20	$0.00	$0.00	$0.00	$0.00	$423.20
5	SM6-UPG-T05	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$370.30	$0.00	$0.00	$0.00	$0.00	$370.30
5	SM6-UPG-T06	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$312.80	$0.00	$0.00	$0.00	$0.00	$312.80
5	SM6-UPG-T07	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$273.70	$0.00	$0.00	$0.00	$0.00	$273.70
5	SM6-UPG-T08	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$230.00	$0.00	$0.00	$0.00	$0.00	$230.00
5	SM6-UPG-T09	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$195.50	$0.00	$0.00	$0.00	$0.00	$195.50
5	SM6-UPG-T10	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$172.50	$0.00	$0.00	$0.00	$0.00	$172.50
5	SM6-UPG-T11	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	SM6-UPG-T12	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	SM6-UPG-T13	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	SM6-UPG-T14	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	D3	36%	$0.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	SMA-ACM-F	ACM FAILOVER & TEST RTU LIC	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-ACM-MS	ACM MANAGED SYSTEM	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SMA-ACM-P	ACM Prod RTU Lic	$0.00	D3	36%	$0.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	SMA-ACM-UPG	ACM VOLUME LIC UPG CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-ALS-F	AL5620 SAM ADAPTER-FAILOVER & TEST	$37,500.00	D3	36%	$24,000.00	$8,625.00	$0.00	$6,750.00	$0.00	$0.00	$8,625.00
5	SMA-AD-ALS-P	AL5620 SAM ADP-P/PER SERV	$0.00	D3	36%	$0.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-AD-BMC-F	BMC PATROL ADAPTER-FAILOVER & TEST	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-BMC-P	BMC Patrol ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-BOX	ITOI ADAPTERS BOX	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-CEH-F	CONCORD EHEALTH ADAPTR - FAILOVER & TEST	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-CEH-P	Concord eHealth ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-CSE-F	CONCORD SYSEDGE ADAPTR - FAILOVER & TEST	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-CSE-P	CONCORD SYSEDGE ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-CTC-P	CIENA C.D TMF 814 ADP - P	$0.00	D3	36%	$0.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-AD-CTM-P	CISCO CTM TMF 814 ADP - P	$0.00	D3	36%	$0.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-AD-EML-F	EMAIL ADAPTER - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-EML-P	E-Mail ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-ISC-F	ISC ADAPTER - FAILOVER & TEST	$11,250.00	D3	36%	$7,200.00	$2,587.50	$0.00	$2,025.00	$0.00	$0.00	$2,587.50
5	SMA-AD-ISC-P	ISC Adp - Production Lic	$0.00	D3	36%	$0.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	SMA-AD-IVS-F	INFOVISTA SRVR ADAPTER - FAILOVER & TEST	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-IVS-P	InfoVista Server ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-LGF-F	LOG FILE NOTIFICTN ADPTR - FAILOVER&TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-AD-LGF-P	Log File ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-LIC	ITOI ADAPTERS LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-MOM-F	MOM TO SAM ADAPTER - FAILOVER & TEST	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-MOM-P	MOM TO SAM ADAPTER - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-NIQ-F	NETIQ ADAPTER - FAILOVER & TEST	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-NIQ-P	NetIQ ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-NOTF-F	OUTBOUND SNMP ADAPTER - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-NOTF-P	OUTBOUND SNMP ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-NV-F	IBM TIVOLI NETVW ADPTR - FAILOVER & TEST	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-NV-P	IBM Netview ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-OPS-F	ADP MICROSFT SYS CTR OPS MGR 2007 - F&T	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-OPS-P	ADP MICROSFT SYS CTR OPS MGR 2007 - PRO	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-AD-OVN-F	HP OPNVW NOTIFICTN ADPTR-FAILOVER & TST	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-OVN-P	HPOV Notification ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-OVO-F	SAM ADAPTER HP OVO/U - FAILOVER & TEST	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-OVO-P	HPOV Ops Unix ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-REM-F	BMC REMEDY ARS ADAPTER - FAILOVER & TEST	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-REM-P	Remedy ADP - P	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-SCR-F	SCRIPT ADAPTER - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-SCR-P	Script ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-SIA-S	CLAR-CEL-SYM ADP SITE LIC	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-AD-SQU-F	SQL UNIX ADPTR-P/SRVR - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-SQU-P	SQL Unix ADP(p/server)-P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-SQW-F	SQL WIN ADAPTER - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-SQW-P	SQL Windows ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-SSC-F	SAM ADPTR FOR SITESCOPE - FAIL OVER LIC	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AD-SSC-P	SAM ADAPTER FOR SITESCOPE - PROD LIC	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-AD-SYS-F	SYSLOG ADAPTER - FAILOVER & TEST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-SYS-P	Syslog ADP - P	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-TRP-F	SNMP TRAP ADAPTER - FAILOVER & TEST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-TRP-P	SNMP Trap ADP - P	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-ADVSOL	EMC SMARTS ADVANCED SOLUTIONS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AD-XML-F	XML ADAPTER - FAILOVER & TEST	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-AD-XML-P	XML ADP - P	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-AM-HED	AM Mgd High End Device	$0.00	D3	36%	$0.00	$2.99	$0.00	$2.34	$0.00	$0.00	$2.99
5	SMA-AM-LIC	IP AVAIL MGR LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-AM-NAS-N	IP AM - NAS EXTENSION (1)	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SMA-AM-P	AM Production License	$0.00	D3	36%	$0.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	SMA-API-C	ITOI C API LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-API-JAVA	ITOI JAVA API LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-API-PERL	ITOI PERL API LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-ATT-NGP	ATT NGP - AM DEVICES	$0.00	D3	36%	$0.00	$0.23	$0.00	$0.18	$0.00	$0.00	$0.23
5	SMA-BIM-F	BIM MGR - FAILOVER & TEST	$15,750.00	D3	36%	$10,080.00	$3,622.50	$0.00	$2,835.00	$0.00	$0.00	$3,622.50
5	SMA-BIM-LIC	BUS IMPACT MGR LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-BIM-P	ITOI BUSINESS IMPACT MANAGER	$0.00	D3	36%	$0.00	$7,245.00	$0.00	$5,670.00	$0.00	$0.00	$7,245.00
5	SMA-DMS-E	DM Static Ent License	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-DMS-SP	DM Static SP License	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-DMT-UD	DM Traveling License	$0.00	D3	36%	$0.00	$20,700.00	$0.00	$16,200.00	$0.00	$0.00	$20,700.00
5	SMA-DSB-1	ITOI BUSNS DASHBRD - 1 CONCURRENT USER	$0.00	D3	36%	$0.00	$207.00	$0.00	$162.00	$0.00	$0.00	$207.00
5	SMA-DSB-10	ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	$0.00	D3	36%	$0.00	$35,024.40	$0.00	$27,410.40	$0.00	$0.00	$35,024.40
5	SMA-DSB-2	ITOI BUSNS DASHBRD - 5 CONCURRENT USERS	$0.00	D3	36%	$0.00	$652.05	$0.00	$510.30	$0.00	$0.00	$652.05
5	SMA-DSB-3	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	$0.00	D3	36%	$0.00	$931.50	$0.00	$729.00	$0.00	$0.00	$931.50
5	SMA-DSB-4	ITOI BUSNS DASHBRD - 25 CONCURRENT USER	$0.00	D3	36%	$0.00	$1,863.00	$0.00	$1,458.00	$0.00	$0.00	$1,863.00
5	SMA-DSB-5	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS	$0.00	D3	36%	$0.00	$3,167.10	$0.00	$2,478.60	$0.00	$0.00	$3,167.10
5	SMA-DSB-6	ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	$0.00	D3	36%	$0.00	$4,657.50	$0.00	$3,645.00	$0.00	$0.00	$4,657.50
5	SMA-DSB-7	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	$0.00	D3	36%	$0.00	$9,315.00	$0.00	$7,290.00	$0.00	$0.00	$9,315.00
5	SMA-DSB-8	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	$0.00	D3	36%	$0.00	$13,972.50	$0.00	$10,935.00	$0.00	$0.00	$13,972.50
5	SMA-DSB-9	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	$0.00	D3	36%	$0.00	$18,630.00	$0.00	$14,580.00	$0.00	$0.00	$18,630.00
5	SMA-DSB-F	ITOI BUSINESS DASHBRD - FAILOVER & TEST	$6,750.00	D3	36%	$4,320.00	$1,552.50	$0.00	$1,215.00	$0.00	$0.00	$1,552.50
5	SMA-DSB-LIC	EMC BUSINESS DASHBOARD LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-DSB-P	ITOI BUSINESS DASHBOARD PRODUCTION LIC	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-A1	ITOI SRVR MGR-APP PROCESS SRVR 1-9	$106.00	D3	36%	$67.84	$24.38	$0.00	$19.08	$0.00	$0.00	$24.38
5	SMA-ESM-A2	ITOI SRVR MGR-APP PROCESS SRVR 10-49	$96.00	D3	36%	$61.44	$22.08	$0.00	$17.28	$0.00	$0.00	$22.08
5	SMA-ESM-A3	ITOI SRVR MGR-APP PROCESS SRVR 50-99	$85.00	D3	36%	$54.40	$19.55	$0.00	$15.30	$0.00	$0.00	$19.55
5	SMA-ESM-A4	ITOI SRVR MGR-APP PROCESS SRVR 100-249	$74.00	D3	36%	$47.36	$17.02	$0.00	$13.32	$0.00	$0.00	$17.02
5	SMA-ESM-A5	ITOI SRVR MGR-APP PROCESS SRVR 250-599	$64.00	D3	36%	$40.96	$14.72	$0.00	$11.52	$0.00	$0.00	$14.72
5	SMA-ESM-A6	ITOI SRVR MGR-APP PROCESS SRVR 600-999	$58.00	D3	36%	$37.12	$13.34	$0.00	$10.44	$0.00	$0.00	$13.34
5	SMA-ESM-A7	ITOI SRVR MGR-APP PROCESS SRVR 1000-199	$53.00	D3	36%	$33.92	$12.19	$0.00	$9.54	$0.00	$0.00	$12.19
5	SMA-ESM-A8	ITOI SRVR MGR-APP PROCESS SRVR 2000+	$45.00	D3	36%	$28.80	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	SMA-ESM-APM	ITOI SRVR MGR-APP PROCESS MGMT MODULE	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-APM-1	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	$113.00	D3	36%	$72.32	$25.99	$0.00	$20.34	$0.00	$0.00	$25.99
5	SMA-ESM-BOX	EMC SERVER MONITOR KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-ESM-CMM	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-CMM-1	ITOI SERVER MGR - PER SERVER IN CLUSTER	$113.00	D3	36%	$72.32	$25.99	$0.00	$20.34	$0.00	$0.00	$25.99
5	SMA-ESM-F	ITOI SERVER MGR - FAILOVER & TEST	$6,750.00	D3	36%	$4,320.00	$1,552.50	$0.00	$1,215.00	$0.00	$0.00	$1,552.50
5	SMA-ESM-F5	F5 LOAD BALANCER MGMT MODULE	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-F51	F5 LOAD BALANCER PER SERVER LICENSE	$133.00	D3	36%	$85.12	$30.59	$0.00	$23.94	$0.00	$0.00	$30.59
5	SMA-ESM-H1	ITOI SERVER MGR - HYPER-V SERVER 1-9	$1,912.00	D3	36%	$1,223.68	$439.76	$0.00	$344.16	$0.00	$0.00	$439.76
5	SMA-ESM-H2	ITOI SERVER MGR - HYPER-V SERVER 10-49	$1,721.00	D3	36%	$1,101.44	$395.83	$0.00	$309.78	$0.00	$0.00	$395.83
5	SMA-ESM-H3	ITOI SERVER MGR - HYPER-V SERVER 50-99	$1,530.00	D3	36%	$979.20	$351.90	$0.00	$275.40	$0.00	$0.00	$351.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-ESM-H4	ITOI SERVER MGR - HYPER-V SERVER 100-249	$1,338.00	D3	36%	$856.32	$307.74	$0.00	$240.84	$0.00	$0.00	$307.74
5	SMA-ESM-H5	ITOI SERVER MGR - HYPER-V SERVER 250-599	$1,147.00	D3	36%	$734.08	$263.81	$0.00	$206.46	$0.00	$0.00	$263.81
5	SMA-ESM-H6	ITOI SERVER MGR - HYPER-V SERVER 600-999	$1,052.00	D3	36%	$673.28	$241.96	$0.00	$189.36	$0.00	$0.00	$241.96
5	SMA-ESM-H7	ITOI SERVER MGR - HYPER-V SRVR 1000-1999	$956.00	D3	36%	$611.84	$219.88	$0.00	$172.08	$0.00	$0.00	$219.88
5	SMA-ESM-H8	ITOI SERVER MGR - HYPER-V SERVER 2000+	$812.00	D3	36%	$519.68	$186.76	$0.00	$146.16	$0.00	$0.00	$186.76
5	SMA-ESM-HPV	MICROSOFT HYPER-V MGMT MODULE	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-LIC	EMC SERVER MANAGER LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-ESM-N1	ESX-NSX Servers 1 to 9=IA	$1,912.00	D3	36%	$1,223.68	$439.76	$0.00	$344.16	$0.00	$0.00	$439.76
5	SMA-ESM-N2	ESX-NSX Servers 10 to 49=IA	$1,721.00	D3	36%	$1,101.44	$395.83	$0.00	$309.78	$0.00	$0.00	$395.83
5	SMA-ESM-N3	ESX-NSX Servers 50 to 99=IA	$1,530.00	D3	36%	$979.20	$351.90	$0.00	$275.40	$0.00	$0.00	$351.90
5	SMA-ESM-N4	ESX-NSX Servers 100 to 249=IA	$1,338.00	D3	36%	$856.32	$307.74	$0.00	$240.84	$0.00	$0.00	$307.74
5	SMA-ESM-N5	ESX-NSX Servers 250 to 599=IA	$1,147.00	D3	36%	$734.08	$263.81	$0.00	$206.46	$0.00	$0.00	$263.81
5	SMA-ESM-N6	ESX-NSX Servers 600 to 999=IA	$1,052.00	D3	36%	$673.28	$241.96	$0.00	$189.36	$0.00	$0.00	$241.96
5	SMA-ESM-N7	ESX-NSX Servers 1000 to 1999=IA	$956.00	D3	36%	$611.84	$219.88	$0.00	$172.08	$0.00	$0.00	$219.88
5	SMA-ESM-N8	ESX-NSX Servers 2000+=IA	$812.00	D3	36%	$519.68	$186.76	$0.00	$146.16	$0.00	$0.00	$186.76
5	SMA-ESM-O1	Opn Src KVM,XEN Servers 1-9=IA	$1,243.00	D3	36%	$795.52	$285.89	$0.00	$223.74	$0.00	$0.00	$285.89
5	SMA-ESM-O2	Opn Src KVM,XEN Servers 10-49=IA	$1,119.00	D3	36%	$716.16	$257.37	$0.00	$201.42	$0.00	$0.00	$257.37
5	SMA-ESM-O3	Opn Src KVM,XEN Servers 50-99=IA	$995.00	D3	36%	$636.80	$228.85	$0.00	$179.10	$0.00	$0.00	$228.85
5	SMA-ESM-O4	Opn Src KVM,XEN Servers 100-249=IA	$870.00	D3	36%	$556.80	$200.10	$0.00	$156.60	$0.00	$0.00	$200.10
5	SMA-ESM-O5	Opn Src KVM,XEN Servers 250-599=IA	$746.00	D3	36%	$477.44	$171.58	$0.00	$134.28	$0.00	$0.00	$171.58
5	SMA-ESM-O6	Opn Src KVM,XEN Servers 600-999=IA	$684.00	D3	36%	$437.76	$157.32	$0.00	$123.12	$0.00	$0.00	$157.32
5	SMA-ESM-O7	Opn Src KVM,XEN Servers 1000-1999=IA	$622.00	D3	36%	$398.08	$143.06	$0.00	$111.96	$0.00	$0.00	$143.06
5	SMA-ESM-O8	Opn Src KVM,XEN Servers 2000+=IA	$528.00	D3	36%	$337.92	$121.44	$0.00	$95.04	$0.00	$0.00	$121.44
5	SMA-ESM-P	EMC SERVER MANAGER - PROD LICENSE	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-SDN	SDN for Smarts=MA	$17,200.00	D3	36%	$11,008.00	$3,956.00	$0.00	$3,096.00	$0.00	$0.00	$3,956.00
5	SMA-ESM-V1	ITOI SERVER MGR - VMWARE ESX SRVR 1-9	$1,912.00	D3	36%	$1,223.68	$439.76	$0.00	$344.16	$0.00	$0.00	$439.76
5	SMA-ESM-V2	ITOI SERVER MGR - VMWARE ESX SRVR 10-49	$1,721.00	D3	36%	$1,101.44	$395.83	$0.00	$309.78	$0.00	$0.00	$395.83
5	SMA-ESM-V3	ITOI SERVER MGR - VMWARE ESX SRVR 50-99	$1,530.00	D3	36%	$979.20	$351.90	$0.00	$275.40	$0.00	$0.00	$351.90
5	SMA-ESM-V4	ITOI SERVER MGR - VMWARE ESX SVR 100-249	$1,338.00	D3	36%	$856.32	$307.74	$0.00	$240.84	$0.00	$0.00	$307.74
5	SMA-ESM-V5	ITOI SERVER MGR - VMWARE ESX SVR 250-599	$1,147.00	D3	36%	$734.08	$263.81	$0.00	$206.46	$0.00	$0.00	$263.81
5	SMA-ESM-V6	ITOI SERVER MGR - VMWARE ESX SVR 600-999	$1,052.00	D3	36%	$673.28	$241.96	$0.00	$189.36	$0.00	$0.00	$241.96
5	SMA-ESM-V7	ITOI SERVER MGR - VMW ESX SVR 1000-1999	$956.00	D3	36%	$611.84	$219.88	$0.00	$172.08	$0.00	$0.00	$219.88
5	SMA-ESM-V8	ITOI SERVER MGR - VMWARE ESX SRVR 2000+	$812.00	D3	36%	$519.68	$186.76	$0.00	$146.16	$0.00	$0.00	$186.76
5	SMA-ESM-VMM	ITOI SERVER MGR - VM MODULE (SITE LIC)	$0.00	D3	36%	$0.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-ESM-VMM-1	EMC SERVER MANAGER - MANAGED VM HOSTS	$2,250.00	D3	36%	$1,440.00	$517.50	$0.00	$405.00	$0.00	$0.00	$517.50
5	SMA-EX-100	Express Pack 100	$45,000.00	D3	36%	$28,800.00	$10,350.00	$0.00	$8,100.00	$0.00	$0.00	$10,350.00
5	SMA-EX-250	Express Pack 250	$99,000.00	D3	36%	$63,360.00	$22,770.00	$0.00	$17,820.00	$0.00	$0.00	$22,770.00
5	SMA-EX-250F	EXPRESS PACK 250 - FAILOVER & TEST	$29,250.00	D3	36%	$18,720.00	$6,727.50	$0.00	$5,265.00	$0.00	$0.00	$6,727.50
5	SMA-EX-50	Express Pack 50	$27,000.00	D3	36%	$17,280.00	$6,210.00	$0.00	$4,860.00	$0.00	$0.00	$6,210.00
5	SMA-EX-A100	ASM Express Pack 100	$0.00	D3	36%	$0.00	$13,685.00	$0.00	$10,710.00	$0.00	$0.00	$13,685.00
5	SMA-EX-A250	ASM Express Pack 250	$0.00	D3	36%	$0.00	$24,926.25	$0.00	$19,507.50	$0.00	$0.00	$24,926.25
5	SMA-EX-A50	ASM Express Pack 50	$0.00	D3	36%	$0.00	$9,775.00	$0.00	$7,650.00	$0.00	$0.00	$9,775.00
5	SMA-EX-AC100	ACM EXPRESS 100 PROD LIC	$65,250.00	D3	36%	$41,760.00	$15,007.50	$0.00	$11,745.00	$0.00	$0.00	$15,007.50
5	SMA-EX-AC100F	ACM EXPRESS PACK 100 - FAILOVER & TEST	$32,625.00	D3	36%	$20,880.00	$7,503.75	$0.00	$5,872.50	$0.00	$0.00	$7,503.75
5	SMA-EX-AC250	ACM EXPRESS 250 PROD LIC	$141,750.00	D3	36%	$90,720.00	$32,602.50	$0.00	$25,515.00	$0.00	$0.00	$32,602.50
5	SMA-EX-AC250F	ACM EXPRESS PACK 250 - FAILOVER & TEST	$47,250.00	D3	36%	$30,240.00	$10,867.50	$0.00	$8,505.00	$0.00	$0.00	$10,867.50
5	SMA-EX-AC50	ACM EXPRESS 50 PROD LIC	$40,950.00	D3	36%	$26,208.00	$9,418.50	$0.00	$7,371.00	$0.00	$0.00	$9,418.50
5	SMA-EX-AC50F	ACM EXPRESS PACK 50 - FAILOVER & TEST	$20,475.00	D3	36%	$13,104.00	$4,709.25	$0.00	$3,685.50	$0.00	$0.00	$4,709.25
5	SMA-EX-ACUP1	ACM EXP PACK UPG 1	$0.00	D3	36%	$0.00	$5,589.00	$0.00	$4,374.00	$0.00	$0.00	$5,589.00
5	SMA-EX-ACUP1F	ACM EXPRESS PACK 50 UPG-FAILOVER & TEST	$12,150.00	D3	36%	$7,776.00	$2,794.50	$0.00	$2,187.00	$0.00	$0.00	$2,794.50
5	SMA-EX-ACUP2	ACM EXP PACK UPG 2	$0.00	D3	36%	$0.00	$23,184.00	$0.00	$18,144.00	$0.00	$0.00	$23,184.00
5	SMA-EX-ACUP2F	ACM EXPRESS PACK 200 UPG-FAILOVER & TEST	$26,775.00	D3	36%	$17,136.00	$6,158.25	$0.00	$4,819.50	$0.00	$0.00	$6,158.25
5	SMA-EX-ACUP3	ACM EXP PACK UPG 3	$0.00	D3	36%	$0.00	$17,595.00	$0.00	$13,770.00	$0.00	$0.00	$17,595.00
5	SMA-EX-ACUP3F	ACM EXPRESS PACK 100 UPG-FAILOVER & TEST	$14,625.00	D3	36%	$9,360.00	$3,363.75	$0.00	$2,632.50	$0.00	$0.00	$3,363.75
5	SMA-EX-AC-UPG	ACM EXP UPG LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-EX-AUP1	ASM Express Pack Upg 1	$0.00	D3	36%	$0.00	$3,910.00	$0.00	$3,060.00	$0.00	$0.00	$3,910.00
5	SMA-EX-AUP2	ASM Express Pack Upg 2	$0.00	D3	36%	$0.00	$15,151.25	$0.00	$11,857.50	$0.00	$0.00	$15,151.25
5	SMA-EX-AUP3	ASM Express Pack Upg 3	$0.00	D3	36%	$0.00	$11,241.25	$0.00	$8,797.50	$0.00	$0.00	$11,241.25
5	SMA-EX-BUP1	BI Express Pack Upg 1	$0.00	D3	36%	$0.00	$8,510.00	$0.00	$6,660.00	$0.00	$0.00	$8,510.00
5	SMA-EX-BUP2	BI Express Pack Upg 2	$0.00	D3	36%	$0.00	$33,551.25	$0.00	$26,257.50	$0.00	$0.00	$33,551.25
5	SMA-EX-BUP3	BI Express Pack Upg 3	$0.00	D3	36%	$0.00	$25,041.25	$0.00	$19,597.50	$0.00	$0.00	$25,041.25
5	SMA-EX-BUPG	BI EXP UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-EX-CM250	SMARTS EXPRESS PACK COMMERCIAL 250	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	SMA-EX-CM250U	SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	$45,000.00	D3	36%	$28,800.00	$10,350.00	$0.00	$8,100.00	$0.00	$0.00	$10,350.00
5	SMA-EX-EME-F	EMER MRKTS EXPRS PKG EXT-FAILOVER & TEST	$42,300.00	D3	36%	$27,072.00	$9,729.00	$0.00	$7,614.00	$0.00	$0.00	$9,729.00
5	SMA-EX-EME-P	EMER MRKTS EXPRS PKG EXT-PRODUCTION	$84,600.00	D3	36%	$54,144.00	$19,458.00	$0.00	$15,228.00	$0.00	$0.00	$19,458.00
5	SMA-EX-EM-F	EMERGING MRKTS EXP PKG - FAILOVER & TEST	$58,500.00	D3	36%	$37,440.00	$13,455.00	$0.00	$10,530.00	$0.00	$0.00	$13,455.00
5	SMA-EX-EM-P	EMERGING MRKTS EXP PKG - PRODUCTION	$140,400.00	D3	36%	$89,856.00	$32,292.00	$0.00	$25,272.00	$0.00	$0.00	$32,292.00
5	SMA-EX-M100	MPLS EXPRESS PACK 100	$112,500.00	D3	36%	$72,000.00	$25,875.00	$0.00	$20,250.00	$0.00	$0.00	$25,875.00
5	SMA-EX-M100F	MPLS EXPRESS PACK 100 - FAILOVER & TEST	$49,500.00	D3	36%	$31,680.00	$11,385.00	$0.00	$8,910.00	$0.00	$0.00	$11,385.00
5	SMA-EX-M250	MPLS EXPRESS PACK 250	$186,750.00	D3	36%	$119,520.00	$42,952.50	$0.00	$33,615.00	$0.00	$0.00	$42,952.50
5	SMA-EX-M250F	MPLS EXPRESS PACK 250 - FAILOVER & TEST	$55,800.00	D3	36%	$35,712.00	$12,834.00	$0.00	$10,044.00	$0.00	$0.00	$12,834.00
5	SMA-EX-M50	MPLS EXPRESS PACK 50	$87,750.00	D3	36%	$56,160.00	$20,182.50	$0.00	$15,795.00	$0.00	$0.00	$20,182.50
5	SMA-EX-M50F	MPLS EXPRESS PACK 50 - FAILOVER & TEST	$40,500.00	D3	36%	$25,920.00	$9,315.00	$0.00	$7,290.00	$0.00	$0.00	$9,315.00
5	SMA-EX-MUP1	MPLS EXP PACK UPG 1	$24,750.00	D3	36%	$15,840.00	$5,692.50	$0.00	$4,455.00	$0.00	$0.00	$5,692.50
5	SMA-EX-MUP1F	MPLS EXP PACK 50 UPG - FAILOVER & TEST	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-EX-MUP2	MPLS EXP PACK UPG 2	$99,000.00	D3	36%	$63,360.00	$22,770.00	$0.00	$17,820.00	$0.00	$0.00	$22,770.00
5	SMA-EX-MUP2F	MPLS EXP PACK 200 UPG - FAILOVER & TEST	$15,300.00	D3	36%	$9,792.00	$3,519.00	$0.00	$2,754.00	$0.00	$0.00	$3,519.00
5	SMA-EX-MUP3	MPLS EXP PACK UPG 3	$74,250.00	D3	36%	$47,520.00	$17,077.50	$0.00	$13,365.00	$0.00	$0.00	$17,077.50
5	SMA-EX-MUP3F	MPLS EXP PACK 100 UPG - FAILOVER & TEST	$6,300.00	D3	36%	$4,032.00	$1,449.00	$0.00	$1,134.00	$0.00	$0.00	$1,449.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-EX-MUPG	MPLS EXP UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-EX-NA100	NAS EXPRESS PACK 100 PRODUCTION LICENSE	$37,260.00	D3	36%	$23,846.40	$8,569.80	$0.00	$6,706.80	$0.00	$0.00	$8,569.80
5	SMA-EX-NA100F	NAS EXPRESS PACK 100 - FAILOVER & TEST	$18,630.00	D3	36%	$11,923.20	$4,284.90	$0.00	$3,353.40	$0.00	$0.00	$4,284.90
5	SMA-EX-NA250	NAS EXPRESS PACK 250 PRODUCTION LICNESE	$80,460.00	D3	36%	$51,494.40	$18,505.80	$0.00	$14,482.80	$0.00	$0.00	$18,505.80
5	SMA-EX-NA250F	NAS EXPRESS PACK 250 - FAILOVER & TEST	$29,250.00	D3	36%	$18,720.00	$6,727.50	$0.00	$5,265.00	$0.00	$0.00	$6,727.50
5	SMA-EX-NA50	NAS EXPRESS PACK 50 PRODUCTION LICENSE	$22,860.00	D3	36%	$14,630.40	$5,257.80	$0.00	$4,114.80	$0.00	$0.00	$5,257.80
5	SMA-EX-NA50F	NAS EXPRESS PACK 50 - FAILOVER & TEST	$11,430.00	D3	36%	$7,315.20	$2,628.90	$0.00	$2,057.40	$0.00	$0.00	$2,628.90
5	SMA-EX-NAUP1	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	$0.00	D3	36%	$0.00	$3,312.00	$0.00	$2,592.00	$0.00	$0.00	$3,312.00
5	SMA-EX-NAUP1F	NAS EXP PACK 50 UPG - FAILOVER & TEST	$7,200.00	D3	36%	$4,608.00	$1,656.00	$0.00	$1,296.00	$0.00	$0.00	$1,656.00
5	SMA-EX-NAUP2	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	$0.00	D3	36%	$0.00	$13,248.00	$0.00	$10,368.00	$0.00	$0.00	$13,248.00
5	SMA-EX-NAUP2F	NAS EXP PACK 50 UPG - FAILOVER & TEST	$17,820.00	D3	36%	$11,404.80	$4,098.60	$0.00	$3,207.60	$0.00	$0.00	$4,098.60
5	SMA-EX-NAUP3	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	$0.00	D3	36%	$0.00	$9,936.00	$0.00	$7,776.00	$0.00	$0.00	$9,936.00
5	SMA-EX-NAUP3F	NAS EXP PACK 100 UPG - FAILOVER & TEST	$10,620.00	D3	36%	$6,796.80	$2,442.60	$0.00	$1,911.60	$0.00	$0.00	$2,442.60
5	SMA-EX-NAUPG	NAS EXPRESS PACKAGE UPGRADE LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-EX-OP100F	MS SCOM 2007 EXP PACK 100- FAILOVER&TEST	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	SMA-EX-OP100P	MS SCOM 2007 EXP PACK 100 - PRODUCTION	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-EXP-100F	ITOI EXPRESS PACK 100 - FAILOVER & TEST	$22,500.00	D3	36%	$14,400.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	SMA-EXP-50F	ITOI EXPRESS PACK 50 - FAILOVER & TEST	$13,500.00	D3	36%	$8,640.00	$3,105.00	$0.00	$2,430.00	$0.00	$0.00	$3,105.00
5	SMA-EX-UP1	Express Pack Upg 1	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-EX-UP1F	ITOI EXP PCK 50 UPG-100 -FAILOVER&TEST	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-EX-UP2	Express Pack Upg 2	$0.00	D3	36%	$0.00	$16,560.00	$0.00	$12,960.00	$0.00	$0.00	$16,560.00
5	SMA-EX-UP2F	ITOI EXP PCK 50 UPG-250 -FAILOVERs&TEST	$15,750.00	D3	36%	$10,080.00	$3,622.50	$0.00	$2,835.00	$0.00	$0.00	$3,622.50
5	SMA-EX-UP3	Express Pack Upg 3	$0.00	D3	36%	$0.00	$12,420.00	$0.00	$9,720.00	$0.00	$0.00	$12,420.00
5	SMA-EX-UP3F	ITOI EXP PCK 100 UPG-250 -FAILOVER&TEST	$6,750.00	D3	36%	$4,320.00	$1,552.50	$0.00	$1,215.00	$0.00	$0.00	$1,552.50
5	SMA-EX-UPG	EXPRESS PACK UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-EXVC-100	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	$0.00	D3	36%	$0.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	SMA-EXVC-100A	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	SMA-EXVC-100F	ITOI NCM EXP PACK 100 - FAILOVER & TEST	$9,500.00	D3	36%	$6,080.00	$2,185.00	$0.00	$1,710.00	$0.00	$0.00	$2,185.00
5	SMA-EXVC-250	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	$0.00	D3	36%	$0.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-EXVC-250A	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-EXVC-250F	ITOI NCM EXP PACK 250 - FAILOVER & TEST	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-EXVC-50	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION	$0.00	D3	36%	$0.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	SMA-EXVC-50A	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION=	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	SMA-EXVC-50F	ITOI NCM EXP PACK 50 - FAILOVER & TEST	$5,500.00	D3	36%	$3,520.00	$1,265.00	$0.00	$990.00	$0.00	$0.00	$1,265.00
5	SMA-EXVC-UP1	ITOI NCM EXP PACK 50 UPG- PRODUCTION	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	SMA-EXVC-UP1F	ITOI NCM EXP PACK 50 UPG- FAILOVER&TEST	$4,000.00	D3	36%	$2,560.00	$920.00	$0.00	$720.00	$0.00	$0.00	$920.00
5	SMA-EXVC-UP2	ITOI NCM EXP PACK 50 UPG-250 - PRODCTN	$60,000.00	D3	36%	$38,400.00	$13,800.00	$0.00	$10,800.00	$0.00	$0.00	$13,800.00
5	SMA-EXVC-UP2F	ITOI NCM EXP PAK 50 UPG-250-FAILOVR&TST	$7,000.00	D3	36%	$4,480.00	$1,610.00	$0.00	$1,260.00	$0.00	$0.00	$1,610.00
5	SMA-EXVC-UP3	ITOI NCM EXP PACK 100 UPG-250 - PRODCTN	$45,000.00	D3	36%	$28,800.00	$10,350.00	$0.00	$8,100.00	$0.00	$0.00	$10,350.00
5	SMA-EXVC-UP3F	ITOI NCM EXPPAK 100 UPG-250-FAILOVR&TST	$3,000.00	D3	36%	$1,920.00	$690.00	$0.00	$540.00	$0.00	$0.00	$690.00
5	SMA-EXVS-100	ITOI NCM&ITOI EXP PACK 100 - PRODCTN	$0.00	D3	36%	$0.00	$19,550.00	$0.00	$15,300.00	$0.00	$0.00	$19,550.00
5	SMA-EXVS-100A	ITOI NCM&ITOI EXP PACK 100 - PRODCTN=MA	$85,000.00	D3	36%	$54,400.00	$19,550.00	$0.00	$15,300.00	$0.00	$0.00	$19,550.00
5	SMA-EXVS-100F	ITOI NCM&ITOI EXP PAK 100-FAILOVER&TST	$32,500.00	D3	36%	$20,800.00	$7,475.00	$0.00	$5,850.00	$0.00	$0.00	$7,475.00
5	SMA-EXVS-250	ITOI NCM&ITOI EXP PACK 250 - PRODCTN	$0.00	D3	36%	$0.00	$44,850.00	$0.00	$35,100.00	$0.00	$0.00	$44,850.00
5	SMA-EXVS-250A	ITOI NCM&ITOI EXP PACK 250 - PRODCTN=MA	$195,000.00	D3	36%	$124,800.00	$44,850.00	$0.00	$35,100.00	$0.00	$0.00	$44,850.00
5	SMA-EXVS-250F	ITOI NCM&ITOI EXP PAK 250-FAILOVER&TST	$45,000.00	D3	36%	$28,800.00	$10,350.00	$0.00	$8,100.00	$0.00	$0.00	$10,350.00
5	SMA-EXVS-50	ITOI NCM&ITOI EXP PACK 50 - PRODCTN	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SMA-EXVS-50A	ITOI NCM&ITOI EXP PACK 50 - PRODCTN=MA	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SMA-EXVS-50F	ITOI NCM&ITOI EXP PACK 50-FAILOVER&TST	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-EXVS-UP1	ITOI NCM&ITOI EXP PAK 50 UPG-PRODCTN	$35,000.00	D3	36%	$22,400.00	$8,050.00	$0.00	$6,300.00	$0.00	$0.00	$8,050.00
5	SMA-EXVS-UP1F	ITOI NCM&ITOI EXPPAK 50UPG-FAILOVR&TST	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-EXVS-UP2	ITOI NCM&ITOI EXP PAK200 UPG-PRODCTN	$140,000.00	D3	36%	$89,600.00	$32,200.00	$0.00	$25,200.00	$0.00	$0.00	$32,200.00
5	SMA-EXVS-UP2F	ITOI NCM&ITOI EXPAK 200UPG-FAILOVR&TST	$25,000.00	D3	36%	$16,000.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-EXVS-UP3	ITOI NCM&ITOI EXP PAK100 UPG-PRODCTN	$105,000.00	D3	36%	$67,200.00	$24,150.00	$0.00	$18,900.00	$0.00	$0.00	$24,150.00
5	SMA-EXVS-UP3F	ITOI NCM&ITOI EXPAK 100UPG-FAILOVR&TST	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-GC-100P	GLOBAL CONSOLE 100	$0.00	D3	36%	$0.00	$16,560.00	$0.00	$12,960.00	$0.00	$0.00	$16,560.00
5	SMA-GC-10P	GLOBAL CONSOLE 10	$0.00	D3	36%	$0.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	SMA-GC-1P	GLOBAL CONSOLE 1	$0.00	D3	36%	$0.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-GC-25P	GLOBAL CONSOLE 25	$0.00	D3	36%	$0.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	SMA-GC-3P	GLOBAL CONSOLE 3	$0.00	D3	36%	$0.00	$2,484.00	$0.00	$1,944.00	$0.00	$0.00	$2,484.00
5	SMA-GC-50P	GLOBAL CONSOLE 50	$0.00	D3	36%	$0.00	$12,420.00	$0.00	$9,720.00	$0.00	$0.00	$12,420.00
5	SMA-IP-BOX	IP MANAGEMENT SUITE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-MD1-001	IP AM Mgd Tier 1 Lic	$0.00	D3	36%	$0.00	$51.75	$0.00	$40.50	$0.00	$0.00	$51.75
5	SMA-MD1-002	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	$0.00	D3	36%	$0.00	$49.68	$0.00	$38.88	$0.00	$0.00	$49.68
5	SMA-MD1-003	IP AM MANAGED TIER 1 DEVICES: 1001-1500	$0.00	D3	36%	$0.00	$45.54	$0.00	$35.64	$0.00	$0.00	$45.54
5	SMA-MD1-004	IP AM MANAGED TIER 1 DEVICES: 1501-2500	$0.00	D3	36%	$0.00	$41.40	$0.00	$32.40	$0.00	$0.00	$41.40
5	SMA-MD1-005	IP AM MANAGED TIER 1 DEVICES: 2501-5000	$0.00	D3	36%	$0.00	$34.27	$0.00	$26.82	$0.00	$0.00	$34.27
5	SMA-MD1-006	IP AM MANAGED TIER 1 DEVICES: 5001-10000	$0.00	D3	36%	$0.00	$28.06	$0.00	$21.96	$0.00	$0.00	$28.06
5	SMA-MD1-007	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SMA-MD2-001	IP AM Mgd Tier 2 Lic	$0.00	D3	36%	$0.00	$4.14	$0.00	$3.24	$0.00	$0.00	$4.14
5	SMA-MD2-002	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc	$0.00	D3	36%	$0.00	$3.91	$0.00	$3.06	$0.00	$0.00	$3.91
5	SMA-MD2-003	IP AM MANAGED TIER 2 DEVICES: 1001-1500	$0.00	D3	36%	$0.00	$3.68	$0.00	$2.88	$0.00	$0.00	$3.68
5	SMA-MD2-004	IP AM MANAGED TIER 2 DEVICES: 1501-2500	$0.00	D3	36%	$0.00	$3.45	$0.00	$2.70	$0.00	$0.00	$3.45
5	SMA-MD2-005	IP AM MANAGED TIER 2 DEVICES: 2501-5000	$0.00	D3	36%	$0.00	$3.22	$0.00	$2.52	$0.00	$0.00	$3.22
5	SMA-MD2-006	IP AM MANAGED TIER 2 DEVICES: 5001-10000	$0.00	D3	36%	$0.00	$2.76	$0.00	$2.16	$0.00	$0.00	$2.76
5	SMA-MD2-007	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	$0.00	D3	36%	$0.00	$2.30	$0.00	$1.80	$0.00	$0.00	$2.30
5	SMA-MD3-001	IP AM Mgd Tier 3 Lic	$0.00	D3	36%	$0.00	$12.42	$0.00	$9.72	$0.00	$0.00	$12.42
5	SMA-MD3-002	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc	$0.00	D3	36%	$0.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	SMA-MD3-003	IP AM MANAGED TIER 3 DEVICES: 1001-1500	$0.00	D3	36%	$0.00	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	SMA-MD3-004	IP AM MANAGED TIER 3 DEVICES: 1501-2500	$0.00	D3	36%	$0.00	$9.43	$0.00	$7.38	$0.00	$0.00	$9.43

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-MD3-005	IP AM MANAGED TIER 3 DEVICES: 2501-5000	$0.00	D3	36%	$0.00	$8.28	$0.00	$6.48	$0.00	$0.00	$8.28
5	SMA-MD3-006	IP AM MANAGED TIER 3 DEVICES: 5001-10000	$0.00	D3	36%	$0.00	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	SMA-MD3-007	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	$0.00	D3	36%	$0.00	$5.29	$0.00	$4.14	$0.00	$0.00	$5.29
5	SMA-MD4-001	IP AM Mgd Tier 4 NAS Lic	$0.00	D3	36%	$0.00	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	SMA-MD4-002	IP AM MANGD TIER 4 NAS DEVICES:101-250	$0.00	D3	36%	$0.00	$6.21	$0.00	$4.86	$0.00	$0.00	$6.21
5	SMA-MD4-003	IP AM MANGD TIER 4 NAS DEVICES:251+UP	$0.00	D3	36%	$0.00	$5.29	$0.00	$4.14	$0.00	$0.00	$5.29
5	SMA-MMD-BOX	MULTICAST MGMT SUITE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-MMD-F	MULTICAST MGR RTU:DC-NOC - FAILOVER&TEST	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-MMD-MD1	MULTICAST MGD DEV LIC	$0.00	D3	36%	$0.00	$28.75	$0.00	$22.50	$0.00	$0.00	$28.75
5	SMA-MMD-MD2	MULTICAST MGD DEV: 501-1,000 LIC 4% DISC	$0.00	D3	36%	$0.00	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SMA-MMD-MD3	MULTICAST MGR DEVICES: 1001-1500	$0.00	D3	36%	$0.00	$25.30	$0.00	$19.80	$0.00	$0.00	$25.30
5	SMA-MMD-MD4	MULTICAST MGR DEVICES: 1501-2500	$0.00	D3	36%	$0.00	$23.00	$0.00	$18.00	$0.00	$0.00	$23.00
5	SMA-MMD-MD5	MULTICAST MGR DEVICES: 2501-5000	$0.00	D3	36%	$0.00	$19.55	$0.00	$15.30	$0.00	$0.00	$19.55
5	SMA-MMD-MD6	MULTICAST MGR DEVICES: 5001-10000	$0.00	D3	36%	$0.00	$16.10	$0.00	$12.60	$0.00	$0.00	$16.10
5	SMA-MMD-MD7	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	$0.00	D3	36%	$0.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	SMA-MMD-MVPN	MULTICAST MGR: MULTICST VPN FEATURE LIC	$0.00	D3	36%	$0.00	$8,050.00	$0.00	$6,300.00	$0.00	$0.00	$8,050.00
5	SMA-MMD-P	MULTICAST PRODUCTION LIC	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-MMD-UPG	MULTICAST VOLUME LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-MPLS-BOX	EMC ITOI MPLS MANAGER KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-MPLS-CE1	MPLSMGD LAY3 CE DEV LIC	$0.00	D3	36%	$0.00	$34.50	$0.00	$27.00	$0.00	$0.00	$34.50
5	SMA-MPLS-CE2	MPLS MGD LAY3 CE DEVICES: 2501-5000	$0.00	D3	36%	$0.00	$33.12	$0.00	$25.92	$0.00	$0.00	$33.12
5	SMA-MPLS-CE3	MPLS MGD LAY3 CE DEVICES: 5001-10000	$0.00	D3	36%	$0.00	$30.36	$0.00	$23.76	$0.00	$0.00	$30.36
5	SMA-MPLS-CE4	MPLS MGD LAY3 CE DEVICES: 10001-25000	$0.00	D3	36%	$0.00	$28.98	$0.00	$22.68	$0.00	$0.00	$28.98
5	SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 25001-50000	$0.00	D3	36%	$0.00	$27.60	$0.00	$21.60	$0.00	$0.00	$27.60
5	SMA-MPLS-CE6	MPLS MGD LAY3 CE DEVICES: 50001+UP	$0.00	D3	36%	$0.00	$24.15	$0.00	$18.90	$0.00	$0.00	$24.15
5	SMA-MPLS-FI1	MPLSMGD LAY2 FWD INTF LIC	$0.00	D3	36%	$0.00	$17.25	$0.00	$13.50	$0.00	$0.00	$17.25
5	SMA-MPLS-FI2	MPLS MGD LAY2 FRWRDR INTFC: 201-1000	$0.00	D3	36%	$0.00	$16.56	$0.00	$12.96	$0.00	$0.00	$16.56
5	SMA-MPLS-FI3	MPLS MGD LAY2 FRWRDR INTFC: 1001-4000	$0.00	D3	36%	$0.00	$15.18	$0.00	$11.88	$0.00	$0.00	$15.18
5	SMA-MPLS-FI4	MPLS MGD LAY2 FRWRDR INTFC: 4001-20000	$0.00	D3	36%	$0.00	$14.49	$0.00	$11.34	$0.00	$0.00	$14.49
5	SMA-MPLS-FI5	MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	$0.00	D3	36%	$0.00	$13.80	$0.00	$10.80	$0.00	$0.00	$13.80
5	SMA-MPLS-FI6	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	$0.00	D3	36%	$0.00	$12.19	$0.00	$9.54	$0.00	$0.00	$12.19
5	SMA-MPLS-P	MPLS PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$23,000.00	$0.00	$18,000.00	$0.00	$0.00	$23,000.00
5	SMA-MPLS-UPG	MPLS UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-MPLS-VR1	MPLSMGD LAY3 VRF INTF LIC	$0.00	D3	36%	$0.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	SMA-MPLS-VR2	MPLS MGD LAY3 VRF INTFC: 2501-5000	$0.00	D3	36%	$0.00	$11.04	$0.00	$8.64	$0.00	$0.00	$11.04
5	SMA-MPLS-VR3	MPLS MGD LAY3 VRF INTFC: 5001-10000	$0.00	D3	36%	$0.00	$10.12	$0.00	$7.92	$0.00	$0.00	$10.12
5	SMA-MPLS-VR4	MPLS MGD LAY3 VRF INTFC: 10001-25000	$0.00	D3	36%	$0.00	$9.66	$0.00	$7.56	$0.00	$0.00	$9.66
5	SMA-MPLS-VR5	MPLS MGD LAY3 VRF INTFC: 25001-50000	$0.00	D3	36%	$0.00	$9.20	$0.00	$7.20	$0.00	$0.00	$9.20
5	SMA-MPLS-VR6	MPLS MGD LAY3 VRF INTFC: 50001+UP	$0.00	D3	36%	$0.00	$8.05	$0.00	$6.30	$0.00	$0.00	$8.05
5	SMA-MULTI-UPG	MULTICAST UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NIPV61-01	IPV6 AM MNGD TIER 1 DEVICES: 1-500	$261.00	D3	36%	$167.04	$60.03	$0.00	$46.98	$0.00	$0.00	$60.03
5	SMA-NIPV61-02	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	$248.00	D3	36%	$158.72	$57.04	$0.00	$44.64	$0.00	$0.00	$57.04
5	SMA-NIPV61-03	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	$230.00	D3	36%	$147.20	$52.90	$0.00	$41.40	$0.00	$0.00	$52.90
5	SMA-NIPV61-04	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	$207.00	D3	36%	$132.48	$47.61	$0.00	$37.26	$0.00	$0.00	$47.61
5	SMA-NIPV61-05	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP	$171.00	D3	36%	$109.44	$39.33	$0.00	$30.78	$0.00	$0.00	$39.33
5	SMA-NIPV61-U1	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	$36.00	D3	36%	$23.04	$8.28	$0.00	$6.48	$0.00	$0.00	$8.28
5	SMA-NIPV61-U2	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	$32.00	D3	36%	$20.48	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	SMA-NIPV61-U3	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	$32.00	D3	36%	$20.48	$7.36	$0.00	$5.76	$0.00	$0.00	$7.36
5	SMA-NIPV61-U4	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	$27.00	D3	36%	$17.28	$6.21	$0.00	$4.86	$0.00	$0.00	$6.21
5	SMA-NIPV61-U5	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP	$9.00	D3	36%	$5.76	$2.07	$0.00	$1.62	$0.00	$0.00	$2.07
5	SMA-NIPV62-01	NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	$21.00	D3	36%	$13.44	$4.83	$0.00	$3.78	$0.00	$0.00	$4.83
5	SMA-NIPV62-02	NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	$20.00	D3	36%	$12.80	$4.60	$0.00	$3.60	$0.00	$0.00	$4.60
5	SMA-NIPV62-03	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	$19.00	D3	36%	$12.16	$4.37	$0.00	$3.42	$0.00	$0.00	$4.37
5	SMA-NIPV62-04	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	$18.00	D3	36%	$11.52	$4.14	$0.00	$3.24	$0.00	$0.00	$4.14
5	SMA-NIPV62-05	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP	$16.00	D3	36%	$10.24	$3.68	$0.00	$2.88	$0.00	$0.00	$3.68
5	SMA-NIPV62-U1	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	SMA-NIPV62-U2	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:501-1000	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	SMA-NIPV62-U3	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	SMA-NIPV62-U4	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 1501-2500	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	SMA-NIPV62-U5	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 2501+UP	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	SMA-NIPV63-01	NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	$63.00	D3	36%	$40.32	$14.49	$0.00	$11.34	$0.00	$0.00	$14.49
5	SMA-NIPV63-02	NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	$58.00	D3	36%	$37.12	$13.34	$0.00	$10.44	$0.00	$0.00	$13.34
5	SMA-NIPV63-03	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	$52.00	D3	36%	$33.28	$11.96	$0.00	$9.36	$0.00	$0.00	$11.96
5	SMA-NIPV63-04	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	$47.00	D3	36%	$30.08	$10.81	$0.00	$8.46	$0.00	$0.00	$10.81
5	SMA-NIPV63-05	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	$41.00	D3	36%	$26.24	$9.43	$0.00	$7.38	$0.00	$0.00	$9.43
5	SMA-NIPV63-U1	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500	$9.00	D3	36%	$5.76	$2.07	$0.00	$1.62	$0.00	$0.00	$2.07
5	SMA-NIPV63-U2	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	$8.00	D3	36%	$5.12	$1.84	$0.00	$1.44	$0.00	$0.00	$1.84
5	SMA-NIPV63-U3	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	$7.00	D3	36%	$4.48	$1.61	$0.00	$1.26	$0.00	$0.00	$1.61
5	SMA-NIPV63-U4	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 1501-2500	$6.00	D3	36%	$3.84	$1.38	$0.00	$1.08	$0.00	$0.00	$1.38
5	SMA-NIPV63-U5	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 2501+UP	$5.00	D3	36%	$3.20	$1.15	$0.00	$0.90	$0.00	$0.00	$1.15
5	SMA-NIPV6-BOX	EMC ITOI NATIVE IPV6 AM KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NIPV6-F	IPV6 AM MGR RTU LIC - FAILOVER & TEST	$13,050.00	D3	36%	$8,352.00	$3,001.50	$0.00	$2,349.00	$0.00	$0.00	$3,001.50
5	SMA-NIPV6-LIC	EMC ITOI NATIVE IPV6 AM LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NIPV6-P	IPV6 AVAILABILITY MGR - PRODUCTION	$0.00	D3	36%	$0.00	$6,003.00	$0.00	$4,698.00	$0.00	$0.00	$6,003.00
5	SMA-NIPV6-UF	IPV6 AM - V4 TO V6 UPG - FAILOVER & TEST	$1,800.00	D3	36%	$1,152.00	$414.00	$0.00	$324.00	$0.00	$0.00	$414.00
5	SMA-NIPV6-UP	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	$3,600.00	D3	36%	$2,304.00	$828.00	$0.00	$648.00	$0.00	$0.00	$828.00
5	SMA-NIPV6-UPG	IPV6 AM - VOLUME LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NOTIF-BOX	EMC NOTIFICATION MANAGER KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NOTIF-F	EMC NOTIFICATION MANAGER	$33,750.00	D3	36%	$21,600.00	$7,762.50	$0.00	$6,075.00	$0.00	$0.00	$7,762.50
5	SMA-NOTIF-P	EMC NOTIFICATION MANAGER	$0.00	D3	36%	$0.00	$15,525.00	$0.00	$12,150.00	$0.00	$0.00	$15,525.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-NPM-BOX	EMC ITOI NPM KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-NPM-F	NPM FAIL OVER LICENSE	$11,250.00	D3	36%	$7,200.00	$2,587.50	$0.00	$2,025.00	$0.00	$0.00	$2,587.50
5	SMA-NPM-MD1	NPM MGD DEVICES LIC	$0.00	D3	36%	$0.00	$25.99	$0.00	$20.34	$0.00	$0.00	$25.99
5	SMA-NPM-MD2	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	$0.00	D3	36%	$0.00	$24.84	$0.00	$19.44	$0.00	$0.00	$24.84
5	SMA-NPM-MD3	NPM MGD DEVICES: 1,001-1,500	$0.00	D3	36%	$0.00	$22.77	$0.00	$17.82	$0.00	$0.00	$22.77
5	SMA-NPM-MD4	NPM MGD DEVICES: 1,501-2,500	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SMA-NPM-MD5	NPM MGD DEVICES: 2,501-5,000	$0.00	D3	36%	$0.00	$17.71	$0.00	$13.86	$0.00	$0.00	$17.71
5	SMA-NPM-MD6	NPM MGD DEVICES: 5,001-10,000	$0.00	D3	36%	$0.00	$14.49	$0.00	$11.34	$0.00	$0.00	$14.49
5	SMA-NPM-MD7	NPM MGD DEVICES: 10,001+ LIC 60% DISC	$0.00	D3	36%	$0.00	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	SMA-NPM-P	NPM PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$5,175.00	$0.00	$4,050.00	$0.00	$0.00	$5,175.00
5	SMA-NPM-UPG	NPM UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-OLIP-F	OLIP Fail Over License	$9,000.00	D3	36%	$5,760.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-OLIP-LIC	OVERLAPPING IP LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-OLIP-P	OLIP Production License	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-PI-001	IP AM Mgd P&I Lic	$0.00	D3	36%	$0.00	$248.40	$0.00	$194.40	$0.00	$0.00	$248.40
5	SMA-PI-002	IP AM MNGD PORTS & INTRFCS: 5001-10000	$0.00	D3	36%	$0.00	$227.70	$0.00	$178.20	$0.00	$0.00	$227.70
5	SMA-PI-003	IP AM MNGD PORTS & INTRFCS: 10001-25000	$0.00	D3	36%	$0.00	$207.00	$0.00	$162.00	$0.00	$0.00	$207.00
5	SMA-PI-004	IP AM MNGD PORTS & INTRFCS: 25001-50000	$0.00	D3	36%	$0.00	$186.30	$0.00	$145.80	$0.00	$0.00	$186.30
5	SMA-PI-005	IP AM MNGD PORTS & INTRFCS: 50001-100K	$0.00	D3	36%	$0.00	$165.60	$0.00	$129.60	$0.00	$0.00	$165.60
5	SMA-PI-006	IP AM MNGD PORTS & INTRFCS: 100001-250K	$0.00	D3	36%	$0.00	$124.20	$0.00	$97.20	$0.00	$0.00	$124.20
5	SMA-PI-007	IP AM MNGD PORTS & INTRFCS: 250001-500K	$0.00	D3	36%	$0.00	$103.50	$0.00	$81.00	$0.00	$0.00	$103.50
5	SMA-PI-008	IP AM MNGD PORTS & INTRFCS: 500001-1M	$0.00	D3	36%	$0.00	$82.80	$0.00	$64.80	$0.00	$0.00	$82.80
5	SMA-PI-009	IP AM MNGD PORTS & INTRFCS: 1000001-1.5M	$0.00	D3	36%	$0.00	$62.10	$0.00	$48.60	$0.00	$0.00	$62.10
5	SMA-PI-010	IP AM MNGD PORTS & INTRFCS: 1500001-2M	$0.00	D3	36%	$0.00	$41.40	$0.00	$32.40	$0.00	$0.00	$41.40
5	SMA-PI-011	IP AM Mgd P&I: 2MM + Lic 91.7% Disc	$0.00	D3	36%	$0.00	$20.70	$0.00	$16.20	$0.00	$0.00	$20.70
5	SMA-PM-F	PM Fail Over License	$4,500.00	D3	36%	$2,880.00	$1,035.00	$0.00	$810.00	$0.00	$0.00	$1,035.00
5	SMA-PM-LIC	IP PERF MGR LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-PM-P	PM Production License	$0.00	D3	36%	$0.00	$2,070.00	$0.00	$1,620.00	$0.00	$0.00	$2,070.00
5	SMA-RCA	RCA Upgrade License	$0.00	D3	36%	$0.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-RM-UPG	RM UPGRADE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SAM-BOX	ITOI SERVICE ASSURANCE MGR KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SAM-F	SERVICE ASSURANCE MGR - FAILOVER & TEST	$18,000.00	D3	36%	$11,520.00	$4,140.00	$0.00	$3,240.00	$0.00	$0.00	$4,140.00
5	SMA-SAM-LIC	ITOI SERVICE ASSURANCE MRG LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SAM-P	SERVICE ASSURANCE MGR - PRODUCTION	$0.00	D3	36%	$0.00	$8,280.00	$0.00	$6,480.00	$0.00	$0.00	$8,280.00
5	SMA-SCM-ADLIC	EMC SCM ACTIVE DIRECTORY LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SDM-C	ITOPS DYNAMIC MODEL COMPILER LICENSE	$0.00	D3	36%	$0.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	SMA-SDM-F	SMARTS DYNAMIC MODEL	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SDM-L	ITOI ITOPS DYNAMIC MODEL LOADER LICENSE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SIA-C10TB	EMC SIA EXPRESS PACKAGE 10 TB SIA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SIA-NP001	SIA PPA: up to 14TB NLT3	$1,452.00	D3	36%	$929.28	$333.96	$0.00	$261.36	$0.00	$0.00	$333.96
5	SMA-SIA-NP002	SIA PPA: Least 15TB NLT3	$1,236.00	D3	36%	$791.04	$284.28	$0.00	$222.48	$0.00	$0.00	$284.28
5	SMA-SIA-NP003	SIA PPA: Least 25TB NLT3	$989.00	D3	36%	$632.96	$227.47	$0.00	$178.02	$0.00	$0.00	$227.47
5	SMA-SIA-NP004	SIA PPA: Least 40TB NLT3	$807.00	D3	36%	$516.48	$185.61	$0.00	$145.26	$0.00	$0.00	$185.61
5	SMA-SIA-NP005	SIA PPA: Least 60TB NLT3	$686.00	D3	36%	$439.04	$157.78	$0.00	$123.48	$0.00	$0.00	$157.78
5	SMA-SIA-NP006	SIA PPA: Least 100TB NLT3	$578.00	D3	36%	$369.92	$132.94	$0.00	$104.04	$0.00	$0.00	$132.94
5	SMA-SIA-NP007	SIA PPA: Least 150TB NLT3	$503.00	D3	36%	$321.92	$115.69	$0.00	$90.54	$0.00	$0.00	$115.69
5	SMA-SIA-NP008	SIA PPA: Least 250TB NLT3	$426.00	D3	36%	$272.64	$97.98	$0.00	$76.68	$0.00	$0.00	$97.98
5	SMA-SIA-NP009	SIA PPA: Least 400TB NLT3	$389.00	D3	36%	$248.96	$89.47	$0.00	$70.02	$0.00	$0.00	$89.47
5	SMA-SIA-NP010	SIA PPA: Least 600TB NLT3	$338.00	D3	36%	$216.32	$77.74	$0.00	$60.84	$0.00	$0.00	$77.74
5	SMA-SIA-NP011	SIA PPA: Least 1000TB NLT3	$284.00	D3	36%	$181.76	$65.32	$0.00	$51.12	$0.00	$0.00	$65.32
5	SMA-SIA-NP012	SIA PPA: Least 1500TB NLT3	$248.00	D3	36%	$158.72	$57.04	$0.00	$44.64	$0.00	$0.00	$57.04
5	SMA-SIA-NP013	SIA PPA: Least 2500TB NLT3	$209.00	D3	36%	$133.76	$48.07	$0.00	$37.62	$0.00	$0.00	$48.07
5	SMA-SIA-NP014	SIA PPA: Least 4000TB NLT3	$180.00	D3	36%	$115.20	$41.40	$0.00	$32.40	$0.00	$0.00	$41.40
5	SMA-SIA-P001	SIA PPA: UP TO 14TB	$2,903.00	D3	36%	$1,857.92	$667.69	$0.00	$522.54	$0.00	$0.00	$667.69
5	SMA-SIA-P002	SIA PPA: LEAST 15TB	$2,471.00	D3	36%	$1,581.44	$568.33	$0.00	$444.78	$0.00	$0.00	$568.33
5	SMA-SIA-P003	SIA PPA: LEAST 25TB	$1,978.00	D3	36%	$1,265.92	$454.94	$0.00	$356.04	$0.00	$0.00	$454.94
5	SMA-SIA-P004	SIA PPA: LEAST 40TB	$1,614.00	D3	36%	$1,032.96	$371.22	$0.00	$290.52	$0.00	$0.00	$371.22
5	SMA-SIA-P005	SIA PPA: LEAST 60TB	$1,371.00	D3	36%	$877.44	$315.33	$0.00	$246.78	$0.00	$0.00	$315.33
5	SMA-SIA-P006	SIA PPA: LEAST 100TB	$1,155.00	D3	36%	$739.20	$265.65	$0.00	$207.90	$0.00	$0.00	$265.65
5	SMA-SIA-P007	SIA PPA: LEAST 150TB	$1,006.00	D3	36%	$643.84	$231.38	$0.00	$181.08	$0.00	$0.00	$231.38
5	SMA-SIA-P008	SIA PPA: LEAST 250TB	$851.00	D3	36%	$544.64	$195.73	$0.00	$153.18	$0.00	$0.00	$195.73
5	SMA-SIA-P009	SIA PPA: LEAST 400TB	$778.00	D3	36%	$497.92	$178.94	$0.00	$140.04	$0.00	$0.00	$178.94
5	SMA-SIA-P010	SIA PPA: LEAST 600TB	$677.00	D3	36%	$433.28	$155.71	$0.00	$121.86	$0.00	$0.00	$155.71
5	SMA-SIA-P011	SIA PPA: LEAST 1000TB	$569.00	D3	36%	$364.16	$130.87	$0.00	$102.42	$0.00	$0.00	$130.87
5	SMA-SIA-P012	SIA PPA: LEAST 1500TB	$497.00	D3	36%	$318.08	$114.31	$0.00	$89.46	$0.00	$0.00	$114.31
5	SMA-SIA-P013	SMA PPA: LEAST 2500TB	$418.00	D3	36%	$267.52	$96.14	$0.00	$75.24	$0.00	$0.00	$96.14
5	SMA-SIA-P014	SMA PPA: LEAST 4000TB	$360.00	D3	36%	$230.40	$82.80	$0.00	$64.80	$0.00	$0.00	$82.80
5	SMA-SPM-F	IP SPM - FAILOVER & TEST	$5,000.00	D3	36%	$3,200.00	$1,150.00	$0.00	$900.00	$0.00	$0.00	$1,150.00
5	SMA-SPM-LIC	SERVER PERF MGR LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-SPM-P	SPM PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	SMAS-SDR	SDN SR for Smarts=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMAS-SDV	SDN SV for Smarts=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMAS-SDV50	SDN SV50 for Smarts=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCB-LIC	ITOI NCM INTEGRATION TOOL KIT LIC CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VC-BOX	VC SOFTWARE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCB-SDK	ITOI NCM INTEGRATION TOOL KIT	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	SMA-VCIM-BOX	EMC VOYENCE CONTROL INTEGRATION MODULES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VC-LIC	NCM LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCM-ADB2	ITOI NCM BMC ATRIUM INTEGRATION MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCM-BRT	ITOI NCM BMC REMEDY INTEGRATION MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-VCM-BSIM	ITOI NCM BMC SIM INTEGRATION MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCM-CRME	ITOI NCM CISCOWORKS RME INT MODULE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCMD1-01	NCM TIER 1 MNGD DEVICES: 1-500	$250.00	D3	36%	$160.00	$57.50	$0.00	$45.00	$0.00	$0.00	$57.50
5	SMA-VCMD1-02	NCM TIER 1 MNGD DEVICES: 501-1000	$240.00	D3	36%	$153.60	$55.20	$0.00	$43.20	$0.00	$0.00	$55.20
5	SMA-VCMD1-03	NCM TIER 1 MNGD DEVICES: 1001-1500	$220.00	D3	36%	$140.80	$50.60	$0.00	$39.60	$0.00	$0.00	$50.60
5	SMA-VCMD1-04	NCM TIER 1 MNGD DEVICES: 1501-2500	$200.00	D3	36%	$128.00	$46.00	$0.00	$36.00	$0.00	$0.00	$46.00
5	SMA-VCMD1-05	NCM TIER 1 MNGD DEVICES: 2501-5000	$165.00	D3	36%	$105.60	$37.95	$0.00	$29.70	$0.00	$0.00	$37.95
5	SMA-VCMD1-06	NCM TIER 1 MNGD DEVICES: 5001-10000	$135.00	D3	36%	$86.40	$31.05	$0.00	$24.30	$0.00	$0.00	$31.05
5	SMA-VCMD1-07	NCM TIER 1 MNGD DEVICES: 10000+ UP	$100.00	D3	36%	$64.00	$23.00	$0.00	$18.00	$0.00	$0.00	$23.00
5	SMA-VCMD2-01	NCM TIER 2 MNGD DEVICES: 1-500	$20.00	D3	36%	$12.80	$4.60	$0.00	$3.60	$0.00	$0.00	$4.60
5	SMA-VCMD2-02	NCM TIER 2 MNGD DEVICES: 501-1000	$19.00	D3	36%	$12.16	$4.37	$0.00	$3.42	$0.00	$0.00	$4.37
5	SMA-VCMD2-03	NCM TIER 2 MNGD DEVICES: 1001-1500	$18.00	D3	36%	$11.52	$4.14	$0.00	$3.24	$0.00	$0.00	$4.14
5	SMA-VCMD2-04	NCM TIER 2 MNGD DEVICES: 1501-2500	$17.00	D3	36%	$10.88	$3.91	$0.00	$3.06	$0.00	$0.00	$3.91
5	SMA-VCMD2-05	NCM TIER 2 MNGD DEVICES: 2501-5000	$15.00	D3	36%	$9.60	$3.45	$0.00	$2.70	$0.00	$0.00	$3.45
5	SMA-VCMD2-06	NCM TIER 2 MNGD DEVICES: 5001-10000	$13.00	D3	36%	$8.32	$2.99	$0.00	$2.34	$0.00	$0.00	$2.99
5	SMA-VCMD2-07	NCM TIER 2 MNGD DEVICES: 10000+ UP	$11.00	D3	36%	$7.04	$2.53	$0.00	$1.98	$0.00	$0.00	$2.53
5	SMA-VCMD3-01	NCM TIER 3 MNGD DEVICES: 1-500	$60.00	D3	36%	$38.40	$13.80	$0.00	$10.80	$0.00	$0.00	$13.80
5	SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 501-1000	$55.00	D3	36%	$35.20	$12.65	$0.00	$9.90	$0.00	$0.00	$12.65
5	SMA-VCMD3-03	NCM TIER 3 MNGD DEVICES: 1001-1500	$50.00	D3	36%	$32.00	$11.50	$0.00	$9.00	$0.00	$0.00	$11.50
5	SMA-VCMD3-04	NCM TIER 3 MNGD DEVICES: 1501-2500	$45.00	D3	36%	$28.80	$10.35	$0.00	$8.10	$0.00	$0.00	$10.35
5	SMA-VCMD3-05	NCM TIER 3 MNGD DEVICES: 2501-5000	$40.00	D3	36%	$25.60	$9.20	$0.00	$7.20	$0.00	$0.00	$9.20
5	SMA-VCMD3-06	NCM TIER 3 MNGD DEVICES: 5001-10000	$35.00	D3	36%	$22.40	$8.05	$0.00	$6.30	$0.00	$0.00	$8.05
5	SMA-VCMD3-07	NCM TIER 3 MNGD DEVICES: 10000+ UP	$25.00	D3	36%	$16.00	$5.75	$0.00	$4.50	$0.00	$0.00	$5.75
5	SMA-VCMD-F	ITOI NCM FAIL OVER LICENSE	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-VCMD-P	ITOI NCM PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-VCMD-PA	ITOI NCM PRODUCTION LICENSE=MA	$25,000.00	D3	36%	$16,000.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-VCMD-T	ITOI NCM TEST LAB LICENSE	$12,500.00	D3	36%	$8,000.00	$2,875.00	$0.00	$2,250.00	$0.00	$0.00	$2,875.00
5	SMA-VCM-HPNM	ITOI NCM HP OPENVIEW NNM INT MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCM-LIC	ITOI NCM INT MODULES LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCM-MNC	ITOI NCM IBM TIVOLI NETCOOL INT MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCM-SIC	ITOI NCM IT OPS INTEGRATION MODULE	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCO-BOX	EMC VOYENCE CONTROL OPTIONAL COMPONENTS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCO-LIC	ITOI NCM PCI ADVISOR LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCO-NA01	NCM NETWORK ADVISOR - LESS THAN 1K DEVS	$0.00	D3	36%	$0.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	SMA-VCO-NA02	NCM NETWORK ADVISOR - 1K TO 10K DEVS	$0.00	D3	36%	$0.00	$9,200.00	$0.00	$7,200.00	$0.00	$0.00	$9,200.00
5	SMA-VCO-NA03	NCM NETWORK ADVISOR - 10K TO 100K DEVS	$0.00	D3	36%	$0.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	SMA-VCO-NA04	NCM NETWORK ADVISOR - 100K+UP DEVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VCO-NALIC	ITOI NCM NETWORK ADVISOR LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VC-ROY	EMC VOYENCE NEW CUSTOMER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMA-VOIP-AYA	EMC SMARTS VOIP ENABLEMENT PACK FOR AVAY	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-VOIP-CS	VOIP - CISCO IP MODULE	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	SMA-VOIP-P	EMC SMARTS VOIP AM PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$9,200.00	$0.00	$7,200.00	$0.00	$0.00	$9,200.00
5	SMA-VOIPS-P	VOIP MGMT SUITE PROD RTU PER DCTR/NOC	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SMA-WAP-01	WIFI ACCESS POINTS LICENSE 1-1000	$0.00	D3	36%	$0.00	$8.74	$0.00	$6.84	$0.00	$0.00	$8.74
5	SMA-WAP-02	WIFI ACCESS POINTS LICENSE 1001-5000	$0.00	D3	36%	$0.00	$7.59	$0.00	$5.94	$0.00	$0.00	$7.59
5	SMA-WAP-03	WIFI ACCESS POINTS LICENSE 5001-10;000	$0.00	D3	36%	$0.00	$5.75	$0.00	$4.50	$0.00	$0.00	$5.75
5	SMA-WCTL-01	WIFI CONTROLLER LICENSE COUNT	$0.00	D3	36%	$0.00	$46.00	$0.00	$36.00	$0.00	$0.00	$46.00
5	SMA-WIFI-F	WIRELESS MANAGER - FAILOVER LICENSE	$0.00	D3	36%	$0.00	$1,725.00	$0.00	$1,350.00	$0.00	$0.00	$1,725.00
5	SMA-WIFI-P	WIRELESS MANAGER - PRODUCTION LICENSE	$0.00	D3	36%	$0.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	SMAW-SDNR	SDN WR for Smarts=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMAW-SDNV	SDN WV for Smarts=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMC-SW-KIT	SYMMETRIX MANAGEMENT CONSOLE KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMG-UPG-T01	SMG UP PP TO 14TB	$0.00	D3	36%	$0.00	$673.90	$0.00	$0.00	$0.00	$0.00	$673.90
5	SMG-UPG-T02	SMG UP PP AT LEAST 15TB	$0.00	D3	36%	$0.00	$588.80	$0.00	$0.00	$0.00	$0.00	$588.80
5	SMG-UPG-T03	SMG UP PP AT LEAST 25TB	$0.00	D3	36%	$0.00	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	SMG-UPG-T04	SMG UP PP AT LEAST 40TB	$0.00	D3	36%	$0.00	$423.20	$0.00	$0.00	$0.00	$0.00	$423.20
5	SMG-UPG-T05	SMG UP PP AT LEAST 60TB	$0.00	D3	36%	$0.00	$370.30	$0.00	$0.00	$0.00	$0.00	$370.30
5	SMG-UPG-T06	SMG UP PP AT LEAST 100TB	$0.00	D3	36%	$0.00	$312.80	$0.00	$0.00	$0.00	$0.00	$312.80
5	SMG-UPG-T07	SMG UP PP AT LEAST 150TB	$0.00	D3	36%	$0.00	$273.70	$0.00	$0.00	$0.00	$0.00	$273.70
5	SMG-UPG-T08	SMG UP PP AT LEAST 250TB	$0.00	D3	36%	$0.00	$230.00	$0.00	$0.00	$0.00	$0.00	$230.00
5	SMG-UPG-T09	SMG UP PP AT LEAST 400TB	$0.00	D3	36%	$0.00	$195.50	$0.00	$0.00	$0.00	$0.00	$195.50
5	SMG-UPG-T10	SMG UP PP AT LEAST 600TB	$0.00	D3	36%	$0.00	$172.50	$0.00	$0.00	$0.00	$0.00	$172.50
5	SMG-UPG-T11	SMG UP PP AT LEAST 1000TB	$0.00	D3	36%	$0.00	$144.90	$0.00	$0.00	$0.00	$0.00	$144.90
5	SMG-UPG-T12	SMG UP PP AT LEAST 1500TB	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	SMG-UPG-T13	SMG UP PP AT LEAST 2500TB	$0.00	D3	36%	$0.00	$105.80	$0.00	$0.00	$0.00	$0.00	$105.80
5	SMG-UPG-T14	SMG UP PP AT LEAST 4000TB	$0.00	D3	36%	$0.00	$92.00	$0.00	$0.00	$0.00	$0.00	$92.00
5	SM-HD-T1-4U	SAN MGR HDS T1-T5UPG	$0.00	D3	36%	$0.00	$149.50	$0.00	$0.00	$0.00	$0.00	$149.50
5	SM-HD-T5-30U	SAN MGR HDS T6-T30UPG	$0.00	D3	36%	$0.00	$745.20	$0.00	$0.00	$0.00	$0.00	$745.20
5	SM-HP-T1-4U	CC5.x SM HP T1-4 UPG	$0.00	D3	36%	$0.00	$209.30	$0.00	$0.00	$0.00	$0.00	$209.30
5	SM-HP-T5-30U	CC5.x SM HP T5-30 UPG	$0.00	D3	36%	$0.00	$984.40	$0.00	$0.00	$0.00	$0.00	$984.40
5	SOM-ESM-DA	Storage Ops - Smarts Lite DA only	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPP-CAPM-T01	SPP ICM UP TO 14TB	$0.00	D3	36%	$0.00	$1,568.60	$0.00	$0.00	$0.00	$0.00	$1,568.60
5	SPP-CAPM-T02	SPP ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$1,368.50	$0.00	$0.00	$0.00	$0.00	$1,368.50
5	SPP-CAPM-T03	SPP ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$1,154.60	$0.00	$0.00	$0.00	$0.00	$1,154.60
5	SPP-CAPM-T04	SPP ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$986.70	$0.00	$0.00	$0.00	$0.00	$986.70
5	SPP-CAPM-T05	SPP ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$862.50	$0.00	$0.00	$0.00	$0.00	$862.50
5	SPP-CAPM-T06	SPP ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$726.80	$0.00	$0.00	$0.00	$0.00	$726.80
5	SPP-CAPM-T07	SPP ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$637.10	$0.00	$0.00	$0.00	$0.00	$637.10
5	SPP-CAPM-T08	SPP ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$535.90	$0.00	$0.00	$0.00	$0.00	$535.90
5	SPP-CAPM-T09	SPP ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$457.70	$0.00	$0.00	$0.00	$0.00	$457.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SPP-CAPM-T10	SPP ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$400.20	$0.00	$0.00	$0.00	$0.00	$400.20
5	SPP-CAPM-T11	SPP ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$338.10	$0.00	$0.00	$0.00	$0.00	$338.10
5	SPP-CAPM-T12	SPP ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$294.40	$0.00	$0.00	$0.00	$0.00	$294.40
5	SPP-CAPM-T13	SPP ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	SPP-CAPM-T14	SPP ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$213.90	$0.00	$0.00	$0.00	$0.00	$213.90
5	SPP-KEY	SPP ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM3-SW-KIT	SRM SUITE 3.0 MEDIA KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM-MR-C02	SRM MR 1TB (15-25TB)	$0.00	D3	36%	$0.00	$798.10	$0.00	$0.00	$0.00	$0.00	$798.10
5	SRM-MR-C03	SRM MR 1TB (26-40TB)	$0.00	D3	36%	$0.00	$710.70	$0.00	$0.00	$0.00	$0.00	$710.70
5	SRM-MR-C04	SRM MR 1TB (41-60TB)	$0.00	D3	36%	$0.00	$673.90	$0.00	$0.00	$0.00	$0.00	$673.90
5	SRM-MR-C06	SRM MR 1TB (101-150TB)	$0.00	D3	36%	$0.00	$588.80	$0.00	$0.00	$0.00	$0.00	$588.80
5	SRM-MR-C07	SRM MR 1TB (151-250TB)	$0.00	D3	36%	$0.00	$524.40	$0.00	$0.00	$0.00	$0.00	$524.40
5	SRM-MR-C08	SRM MR 1TB (251-400TB)	$0.00	D3	36%	$0.00	$455.40	$0.00	$0.00	$0.00	$0.00	$455.40
5	SRM-MR-C09	SRM MR 1TB (401-600TB)	$0.00	D3	36%	$0.00	$395.60	$0.00	$0.00	$0.00	$0.00	$395.60
5	SRM-MR-C10	SRM MR 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$342.70	$0.00	$0.00	$0.00	$0.00	$342.70
5	SRM-MR-C11	SRM MR 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$301.30	$0.00	$0.00	$0.00	$0.00	$301.30
5	SRM-MR-N01	SRM MR 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$424.35	$0.00	$0.00	$0.00	$0.00	$424.35
5	SRM-MR-N02	SRM MR 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$399.05	$0.00	$0.00	$0.00	$0.00	$399.05
5	SRM-MR-N03	SRM MR 1TB (26-40TB) NLT3	$0.00	D3	36%	$0.00	$355.35	$0.00	$0.00	$0.00	$0.00	$355.35
5	SRM-MR-N04	SRM MR 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$336.95	$0.00	$0.00	$0.00	$0.00	$336.95
5	SRM-MR-N05	SRM MR 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$326.60	$0.00	$0.00	$0.00	$0.00	$326.60
5	SRM-MR-N06	SRM MR 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$294.40	$0.00	$0.00	$0.00	$0.00	$294.40
5	SRM-MR-N07	SRM MR 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$262.20	$0.00	$0.00	$0.00	$0.00	$262.20
5	SRM-MR-N08	SRM MR 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	SRM-MR-N09	SRM MR 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$197.80	$0.00	$0.00	$0.00	$0.00	$197.80
5	SRM-MR-N10	SRM MR 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$171.35	$0.00	$0.00	$0.00	$0.00	$171.35
5	SRM-MR-N11	SRM MR 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$150.65	$0.00	$0.00	$0.00	$0.00	$150.65
5	SRM-MR-UPG	SRM MR BASE UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM-PP-C02	SRM PP 1TB (15-25TB)	$0.00	D3	36%	$0.00	$1,048.80	$0.00	$0.00	$0.00	$0.00	$1,048.80
5	SRM-PP-C03	SRM PP 1TB (26-40TB)	$0.00	D3	36%	$0.00	$939.55	$0.00	$0.00	$0.00	$0.00	$939.55
5	SRM-PP-C04	SRM PP 1TB (41-60TB)	$0.00	D3	36%	$0.00	$883.20	$0.00	$0.00	$0.00	$0.00	$883.20
5	SRM-PP-C05	SRM PP 1TB (61-100TB)	$0.00	D3	36%	$0.00	$855.60	$0.00	$0.00	$0.00	$0.00	$855.60
5	SRM-PP-C06	SRM PP 1TB (101-150TB)	$0.00	D3	36%	$0.00	$770.50	$0.00	$0.00	$0.00	$0.00	$770.50
5	SRM-PP-C07	SRM PP 1TB (151-250TB)	$0.00	D3	36%	$0.00	$685.40	$0.00	$0.00	$0.00	$0.00	$685.40
5	SRM-PP-C08	SRM PP 1TB (251-400TB)	$0.00	D3	36%	$0.00	$596.85	$0.00	$0.00	$0.00	$0.00	$596.85
5	SRM-PP-C09	SRM PP 1TB (401-600TB)	$0.00	D3	36%	$0.00	$519.80	$0.00	$0.00	$0.00	$0.00	$519.80
5	SRM-PP-C10	SRM PP 1TB (601-1000TB)	$0.00	D3	36%	$0.00	$451.95	$0.00	$0.00	$0.00	$0.00	$451.95
5	SRM-PP-C11	SRM PP 1TB (1001TB or greater)	$0.00	D3	36%	$0.00	$393.30	$0.00	$0.00	$0.00	$0.00	$393.30
5	SRM-PP-N01	SRM PP 1TB (0-14TB) NLT3	$0.00	D3	36%	$0.00	$564.65	$0.00	$0.00	$0.00	$0.00	$564.65
5	SRM-PP-N02	SRM PP 1TB (15-25TB) NLT3	$0.00	D3	36%	$0.00	$524.40	$0.00	$0.00	$0.00	$0.00	$524.40
5	SRM-PP-N03	SRM PP 1TB (26-40TB) NLT3	$0.00	D3	36%	$0.00	$470.35	$0.00	$0.00	$0.00	$0.00	$470.35
5	SRM-PP-N04	SRM PP 1TB (41-60TB) NLT3	$0.00	D3	36%	$0.00	$441.60	$0.00	$0.00	$0.00	$0.00	$441.60
5	SRM-PP-N05	SRM PP 1TB (61-100TB) NLT3	$0.00	D3	36%	$0.00	$427.80	$0.00	$0.00	$0.00	$0.00	$427.80
5	SRM-PP-N06	SRM PP 1TB (101-150TB) NLT3	$0.00	D3	36%	$0.00	$385.25	$0.00	$0.00	$0.00	$0.00	$385.25
5	SRM-PP-N07	SRM PP 1TB (151-250TB) NLT3	$0.00	D3	36%	$0.00	$342.70	$0.00	$0.00	$0.00	$0.00	$342.70
5	SRM-PP-N08	SRM PP 1TB (251-400TB) NLT3	$0.00	D3	36%	$0.00	$299.00	$0.00	$0.00	$0.00	$0.00	$299.00
5	SRM-PP-N09	SRM PP 1TB (401-600TB) NLT3	$0.00	D3	36%	$0.00	$259.90	$0.00	$0.00	$0.00	$0.00	$259.90
5	SRM-PP-N10	SRM PP 1TB (601-1000TB) NLT3	$0.00	D3	36%	$0.00	$225.40	$0.00	$0.00	$0.00	$0.00	$225.40
5	SRM-PP-N11	SRM PP 1TB (1001TB or greater) NLT3	$0.00	D3	36%	$0.00	$196.65	$0.00	$0.00	$0.00	$0.00	$196.65
5	SRM-PP-UPG	SRM PP BASE UPGRADE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRMST-SITE	SRST SITE; SERVER BASE =IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-DX3P-BN	SRSTW DMX/VMAX10K/3PTY BASE =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-DX3P-N	SRSTW DMX/VMAX10K/3PTY 1TB =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMAX-B	SRSTW VMAX BASE =IC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX1	SRSTW VMAX (0-14TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX10	SRSTW VMAX (601-1000TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX11	SRSTW VMAX (1001TB+) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX2	SRSTW VMAX (15-25TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX3	SRSTW VMAX (26-40TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX4	SRSTW VMAX (41-60TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX5	SRSTW VMAX (61-100TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX6	SRSTW VMAX (101-150TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX7	SRSTW VMAX (151-250TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX8	SRSTW VMAX (251-400TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMX9	SRSTW VMAX (401-600TB) NONSATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS1	SRSTW VMAX (0-14TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS10	SRSTW VMAX (601-1000TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS11	SRSTW VMAX (1001TB+) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS2	SRSTW VMAX (15-25TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS3	SRSTW VMAX (26-40TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS4	SRSTW VMAX (41-60TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS5	SRSTW VMAX (61-100TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS6	SRSTW VMAX (101-150TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS7	SRSTW VMAX (151-250TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS8	SRSTW VMAX (251-400TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VMXS9	SRSTW VMAX (401-600TB) SATA =CB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STD-EXPORT	IMAGE INDEX PDF FILE-SYSTEM XML ODBC EXP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STS6-CAPM-T01	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$588.80	$0.00	$0.00	$0.00	$0.00	$588.80
5	STS6-CAPM-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$512.90	$0.00	$0.00	$0.00	$0.00	$512.90
5	STS6-CAPM-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$432.40	$0.00	$0.00	$0.00	$0.00	$432.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STS6-CAPM-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$370.30	$0.00	$0.00	$0.00	$0.00	$370.30
5	STS6-CAPM-T05	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$324.30	$0.00	$0.00	$0.00	$0.00	$324.30
5	STS6-CAPM-T06	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$271.40	$0.00	$0.00	$0.00	$0.00	$271.40
5	STS6-CAPM-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$239.20	$0.00	$0.00	$0.00	$0.00	$239.20
5	STS6-CAPM-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$200.10	$0.00	$0.00	$0.00	$0.00	$200.10
5	STS6-CAPM-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$170.20	$0.00	$0.00	$0.00	$0.00	$170.20
5	STS6-CAPM-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$149.50	$0.00	$0.00	$0.00	$0.00	$149.50
5	STS6-CAPM-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	STS6-CAPM-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	STS6-CAPM-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	STS6-CAPM-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	D3	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	STS6-UPG-T01	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$469.20	$0.00	$0.00	$0.00	$0.00	$469.20
5	STS6-UPG-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$416.30	$0.00	$0.00	$0.00	$0.00	$416.30
5	STS6-UPG-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$345.00	$0.00	$0.00	$0.00	$0.00	$345.00
5	STS6-UPG-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$303.60	$0.00	$0.00	$0.00	$0.00	$303.60
5	STS6-UPG-T05	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$259.90	$0.00	$0.00	$0.00	$0.00	$259.90
5	STS6-UPG-T06	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$218.50	$0.00	$0.00	$0.00	$0.00	$218.50
5	STS6-UPG-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	STS6-UPG-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$163.30	$0.00	$0.00	$0.00	$0.00	$163.30
5	STS6-UPG-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	STS6-UPG-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$121.90	$0.00	$0.00	$0.00	$0.00	$121.90
5	STS6-UPG-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	STS6-UPG-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	STS6-UPG-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	STS6-UPG-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	STS-CAPM-T01	STS ICM UP TO 14TB	$0.00	D3	36%	$0.00	$588.80	$0.00	$0.00	$0.00	$0.00	$588.80
5	STS-CAPM-T02	STS ICM AT LEAST 15TB	$0.00	D3	36%	$0.00	$512.90	$0.00	$0.00	$0.00	$0.00	$512.90
5	STS-CAPM-T03	STS ICM AT LEAST 25TB	$0.00	D3	36%	$0.00	$432.40	$0.00	$0.00	$0.00	$0.00	$432.40
5	STS-CAPM-T04	STS ICM AT LEAST 40TB	$0.00	D3	36%	$0.00	$370.30	$0.00	$0.00	$0.00	$0.00	$370.30
5	STS-CAPM-T05	STS ICM AT LEAST 60TB	$0.00	D3	36%	$0.00	$324.30	$0.00	$0.00	$0.00	$0.00	$324.30
5	STS-CAPM-T06	STS ICM AT LEAST 100TB	$0.00	D3	36%	$0.00	$271.40	$0.00	$0.00	$0.00	$0.00	$271.40
5	STS-CAPM-T07	STS ICM AT LEAST 150TB	$0.00	D3	36%	$0.00	$239.20	$0.00	$0.00	$0.00	$0.00	$239.20
5	STS-CAPM-T08	STS ICM AT LEAST 250TB	$0.00	D3	36%	$0.00	$200.10	$0.00	$0.00	$0.00	$0.00	$200.10
5	STS-CAPM-T09	STS ICM AT LEAST 400TB	$0.00	D3	36%	$0.00	$170.20	$0.00	$0.00	$0.00	$0.00	$170.20
5	STS-CAPM-T10	STS ICM AT LEAST 600TB	$0.00	D3	36%	$0.00	$149.50	$0.00	$0.00	$0.00	$0.00	$149.50
5	STS-CAPM-T11	STS ICM AT LEAST 1000TB	$0.00	D3	36%	$0.00	$126.50	$0.00	$0.00	$0.00	$0.00	$126.50
5	STS-CAPM-T12	STS ICM AT LEAST 1500TB	$0.00	D3	36%	$0.00	$110.40	$0.00	$0.00	$0.00	$0.00	$110.40
5	STS-CAPM-T13	STS ICM AT LEAST 2500TB	$0.00	D3	36%	$0.00	$94.30	$0.00	$0.00	$0.00	$0.00	$94.30
5	STS-CAPM-T14	STS ICM AT LEAST 4000TB	$0.00	D3	36%	$0.00	$80.50	$0.00	$0.00	$0.00	$0.00	$80.50
5	STSFLR-KEY	STS+FLR ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STS-KEY	STS ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STS-UPG-T01	STS UP MR TO 14TB	$0.00	D3	36%	$0.00	$469.20	$0.00	$0.00	$0.00	$0.00	$469.20
5	STS-UPG-T02	STS UP MR AT LEAST 15TB	$0.00	D3	36%	$0.00	$416.30	$0.00	$0.00	$0.00	$0.00	$416.30
5	STS-UPG-T03	STS UP MR AT LEAST 25TB	$0.00	D3	36%	$0.00	$345.00	$0.00	$0.00	$0.00	$0.00	$345.00
5	STS-UPG-T04	STS UP MR AT LEAST 40TB	$0.00	D3	36%	$0.00	$303.60	$0.00	$0.00	$0.00	$0.00	$303.60
5	STS-UPG-T05	STS UP MR AT LEAST 60TB	$0.00	D3	36%	$0.00	$259.90	$0.00	$0.00	$0.00	$0.00	$259.90
5	STS-UPG-T06	STS UP MR AT LEAST 100TB	$0.00	D3	36%	$0.00	$218.50	$0.00	$0.00	$0.00	$0.00	$218.50
5	STS-UPG-T07	STS UP MR AT LEAST 150TB	$0.00	D3	36%	$0.00	$188.60	$0.00	$0.00	$0.00	$0.00	$188.60
5	STS-UPG-T08	STS UP MR AT LEAST 250TB	$0.00	D3	36%	$0.00	$163.30	$0.00	$0.00	$0.00	$0.00	$163.30
5	STS-UPG-T09	STS UP MR AT LEAST 400TB	$0.00	D3	36%	$0.00	$138.00	$0.00	$0.00	$0.00	$0.00	$138.00
5	STS-UPG-T10	STS UP MR AT LEAST 600TB	$0.00	D3	36%	$0.00	$121.90	$0.00	$0.00	$0.00	$0.00	$121.90
5	STS-UPG-T11	STS UP MR AT LEAST 1000TB	$0.00	D3	36%	$0.00	$101.20	$0.00	$0.00	$0.00	$0.00	$101.20
5	STS-UPG-T12	STS UP MR AT LEAST 1500TB	$0.00	D3	36%	$0.00	$89.70	$0.00	$0.00	$0.00	$0.00	$89.70
5	STS-UPG-T13	STS UP MR AT LEAST 2500TB	$0.00	D3	36%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	STS-UPG-T14	STS UP MR AT LEAST 4000TB	$0.00	D3	36%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	SU-456-000-279	DCTM CONNECT FOR MS SHAREPOINT SUBS_L=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-280	EMC DCTM WebTop SUBSC_L=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-286	PIVOTAL APP SUITE 2 SUB=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-287	PIVOTAL TC SERVER STANDARD SUB=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-288	PIVOTAL TC SERVER SPRING SUB=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-289	Life Sciences SSV Module SUBSCR =MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-290	LS Solution Foundation CONT SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-291	D2 ASL CONTRIBUTOR SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-292	D2 +Pack ASL CONTRIBUTOR SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-293	Process Engine ASL CONTRIBUTOR SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-294	Retention Policy Services ASL CONT SUBS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-295	LS Solution Foundation CONSUMER SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-296	D2 ASL CONSUMER SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-297	D2 +Pack ASL CONSUMER SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-298	Process Engine ASL CONSUMER SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-299	Retention Policy Service ASL CONS SUBSCR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-322	XPRESSION DCTM DEVTEST SERVER SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-323	EAST EURO/APAC OCR FOR CAPTIVA SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-324	DOCUMENTUM D2 SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-325	DOCUMENTUM D2 PLUSPACK SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-326	DCTM D2 + D2 PLUSPACK SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-327	DOCUMENTUM D2 PARTNER ASL SUBSCR=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-328	DOCUMENTUM D2 +PACK PARTNER ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-329	DOCUMENTUM D2 & +PACK PARTNR ASL SUBS=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-340	Documentum D2 Adv Publish SVCS SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SU-456-000-341	EMC InfoArchive Software SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-344	EMC Documentum xDB IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-361	BUSINESS DATA LAKE SOFTWARE 12months=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-362	BUSINESS DATA LAKE SOFTWARE 24months=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-363	BUSINESS DATA LAKE SOFTWARE 36months=ZC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-364	EMC xCP User Single App SUBSC_L=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-365	EMC xCP User Unlimited App SUBSC_L=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-366	EMC xCP Designer SUBSC_L=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-001	INTERACTIVE EDITOR SERVER SUBSC=ZA	$2,348.00	D3	36%	$1,502.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-002	XPRESSFORMS UI SERVER SUBSC=MA	$4,695.00	D3	36%	$3,004.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-003	XPRESSFORMS UI SERVER DEV-TEST SUBS=MA	$1,878.00	D3	36%	$1,201.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-004	XPRESSFORMS UI SERVER RECOVERY SUBS=MA	$939.00	D3	36%	$600.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-005	XPRESSION DCTM FOR 4 CORES SUBSC=ZA	$5,868.00	D3	36%	$3,755.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-006	XPRESSION ENT SERVER + 2 CORES SUBS=ZA	$4,225.00	D3	36%	$2,704.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-007	XPRESSION ENT SERVER DEV-TEST SUBSC=MA	$3,380.00	D3	36%	$2,163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-008	XPRESSION ENT SERVER 4 CORES SUBSC=ZA	$8,450.00	D3	36%	$5,408.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-009	XPRESSION ENT SERVER RECOVERY SUBSC=MA	$1,690.00	D3	36%	$1,081.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-010	XPRESSO SERVER ADAPTER SUBSC=MA	$705.00	D3	36%	$451.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-011	XPRESSO SERVER ADAPTER DEVTEST SUBS=MA	$282.00	D3	36%	$180.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-012	XPRESSO SERVER ADAPTER RECOVERY SUB=MA	$141.00	D3	36%	$90.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-015	INTERACTIVE EDITOR USER SUBSC=UA	$18.75	D3	36%	$12.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-016	XDESIGN CLIENT SUBSC=UB	$352.08	D3	36%	$225.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-017	XPRESSFORMS USER SUBSC=UB	$352.00	D3	36%	$225.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-018	XPRESSFORMS USER DEV-TEST SUBSC=UB	$140.83	D3	36%	$90.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-019	XPRESSFORMS USER RECOVERY SUBSC=UB	$71.00	D3	36%	$45.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-020	XPRESSO FOR DREAMWEAVER CLIENT SUBS=UA	$352.00	D3	36%	$225.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-021	XPRESSO FOR INDESIGN CLIENT SUBSC=UA	$352.00	D3	36%	$225.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-022	XPRESSO FOR WORD CLIENT SUBSC=UA	$352.00	D3	36%	$225.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-023	XPRESSION Documentum RECVRY SRV SUBS=MA	$1,274.00	D3	36%	$815.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-024	FEDERATED SEARCH ADAPTER SUBSC=MA	$1,024.00	D3	36%	$655.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-029	EMC DOCUMENTUM CUSTOM CLIENT SUBSC=UA	$4.00	D3	36%	$2.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-030	EMC DOCUMENTUM D2 SUBSC=UA	$21.17	D3	36%	$13.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-031	EMC DOCUMENTUM D2 PLUSPACK SUBSC=UA	$7.00	D3	36%	$4.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-032	EMC DOCUMENTUM IRM CLIENT SUBSC=UA	$11.00	D3	36%	$7.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-036	D2 + D2 PlusPack SUBSC=UA	$24.00	D3	36%	$15.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-038	Documentum Conn for MSSHAREPOINT SUBS=UA	$11.83	D3	36%	$7.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-039	MY DOCUMENTUM DESKTOP SUBSC=UA	$4.00	D3	36%	$2.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-040	MY DOCUMENTUM MICROSOFT OUTLOOK SUB=UA	$4.00	D3	36%	$2.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-045	ARCHIVE SERVICES FOR SAP SUBSC=MA	$1,791.00	D3	36%	$1,146.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-046	CONTENT SERVICES FOR SAP ST SUBSC=UA	$11.00	D3	36%	$7.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-047	CONTENT SVCS FOR SAP SVR AGENT SUBS=MA	$2,559.00	D3	36%	$1,637.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-053	EMC DOCUMENTUM XDB SUBSC=ZA	$3,838.00	D3	36%	$2,456.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-057	Asset Operations ASL SLN SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-065	CAPTIVA STDSRVR 100K PPY BUNDLE SUBSC=PA	$128.00	D3	36%	$81.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-071	CAPTIVA STDSVR+ADVRCG100KPPY BNDL SUB=PA	$307.00	D3	36%	$196.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-077	CAPTIVA ENTSVR+ADVRCG1MPPY BNDL SUB=PA	$3,940.00	D3	36%	$2,521.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-083	CPTV ENTSVR 1MPPY SUB EX-EMC=PA	$2,149.17	D3	36%	$1,375.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-089	CAPTIVA STDSRVR TEST/DRS 10K PPY SUB=PA	$51.17	D3	36%	$32.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-095	CAPTIVA ENTSRVR TEST/DRS 100K PPY SUB=PA	$860.00	D3	36%	$550.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-101	Captiva Export for EMC =MA	$256.00	D3	36%	$163.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-102	Captiva Export for IBM + FileNet =MA	$255.92	D3	36%	$163.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-103	Captiva Export for SharePoint =MA	$255.92	D3	36%	$163.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-104	Captiva Export for GLOBAL360 =MA	$256.00	D3	36%	$163.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-105	Captiva Export OPENTXT LIVELINK =MA	$256.00	D3	36%	$163.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-106	Captiva Export for SAP Arch AP Con=MA	$469.42	D3	36%	$300.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-107	CAPTIVA SRVR VOL+ADVRECG+100KPPY SUB =PA	$248.00	D3	36%	$158.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-108	CAPTIVA SERVER VOLUME+100K PPY SUB =PA	$71.00	D3	36%	$45.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-109	CAPTIVA ADV RECOG VOL+100K PPY SUB=PA	$197.08	D3	36%	$126.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-110	CAPTIVA ATTENDED CLIENT SUB=UA	$179.00	D3	36%	$114.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-112	CAPTIVA SOFTWARE DEVELOPERS KIT SUB=PA	$768.00	D3	36%	$491.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-113	CAPTIVA SCAN+ MODULE (PREMIUM) SUB=UB	$307.00	D3	36%	$196.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-114	CAPTIVA SCAN+ MODULE (STANDARD) SUB=UB	$51.00	D3	36%	$32.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-115	Captiva Adv Zonal & Full Page OCR SUB=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-116	Captiva Adv Recog Prod Autolearn SUB=MA	$128.00	D3	36%	$81.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-119	Captiva East Euro/APAC OCR PER CL SUB=UA	$584.00	D3	36%	$373.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-120	Captiva Mobile Toolkit Sub=IA	$2,348.00	D3	36%	$1,502.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-121	CAPTIVA EntSrvrAdvRec T/D 100KPPY SUB=PA	$1,576.00	D3	36%	$1,008.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-127	CAPTIVA StdSrvr+AdvRec T/D 10KPPY SUB=PA	$123.00	D3	36%	$78.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-133	DocSci Documentum Srv +2 Cores SUB=ZA	$2,934.00	D3	36%	$1,877.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-134	Documentum D2 Adv Publish SVCS SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-135	EMC Connecter for EPIC SUB=MC	$2,500.00	D3	36%	$1,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-148	CAPTIVA EXPORT EMC NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-149	CAPTIVA EXPORT Global360 NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-150	CAPTIVA EXPORT IBM FILENET NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-151	CAPTIVA EXPORT OTX LIVELINK NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-152	CAPTIVA EXPORT SAP Arch AP Con NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-153	CAPTIVA EXPORT SHAREPOINT NC SUB=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-155	EMC Asset Operations Mobile SUBSC=UA	$7.00	D3	36%	$4.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-159	External User 25K Unique Users SUBSC=UA	$33,334.00	D3	36%	$21,333.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-160	ExtUserPublicSector10KResidentUsrSUBS=UA	$13,334.00	D3	36%	$8,533.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SU-458-000-161	EMC DOCUMENTUM PLATFORM SUBSC=UA	$26.00	D3	36%	$16.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-162	EMC DCTM PLATFORM EXTENSIONS SUBSC=UA	$8.00	D3	36%	$5.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-163	CONTENT TRANS SERVICES-DOCUMENT SUB=ZA	$1,279.33	D3	36%	$818.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-164	CONTENT TRANS SERVICES-MEDIA SUBSC=ZA	$1,279.33	D3	36%	$818.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-165	CONTENT TRANS SERVICES-VIDEO SUBSC=ZA	$1,280.00	D3	36%	$819.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-166	DCTM TRUSTED CONTENT SERVICES SUBSC=UA	$6.00	D3	36%	$3.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-180	EMC DCTM Cap Projects SLN ASL SUBSC=UA	$33.00	D3	36%	$21.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-186	CERTIFIED RECORDS MANAGER SUBSC=UA	$22.00	D3	36%	$14.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-187	PHYSICAL RECORDS MODULE SUBSC=UA	$5.00	D3	36%	$3.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-188	RETENTION MANAGEMENT SUBSC=UA	$10.00	D3	36%	$6.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-189	UPGRADE FROM RETENTION TO CRM SUBSC=UA	$12.00	D3	36%	$7.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-190	EMC Medical Image Manager ASL SUBSC=MC	$7,500.00	D3	36%	$4,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-191	EMC Medical Records Manager ASL SUBSC=MC	$16,667.00	D3	36%	$10,666.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-192	EMC DCTM Asset Ops ASL SLN SUBSC=UA	$33.00	D3	36%	$21.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-193	Captiva Real-Time Server SUB =IA	$1,879.00	D3	36%	$1,202.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-194	CPTV Real-Time OCR/PDF 100K PPY SUB=PA	$94.00	D3	36%	$60.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-195	CPTV Real-Time AdvRecg 100K PPY SUB=PA	$352.00	D3	36%	$225.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-196	Captiva Web Client SUB =MA	$141.00	D3	36%	$90.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-197	DCTM CONNECT FOR MS SHAREPOINT SUBS=UA	$12.00	D3	36%	$7.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-198	EMC DCTM WebTop SUBSC=UA	$11.00	D3	36%	$7.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-208	Life Sciences eTMF Module SUBSCR=MA	$14,000.00	D3	36%	$8,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-209	Life Sciences Q&M Module SUBSCR =MA	$14,000.00	D3	36%	$8,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-210	Life Sciences R&D Module SUBSCR =MA	$14,000.00	D3	36%	$8,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-211	Life Sciences SSV Module SUBSCR =MA	$14,000.00	D3	36%	$8,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-212	Life Science Suite Contributor SUBSCR=UA	$33.00	D3	36%	$21.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-213	Life Sciences Suite Consumer SUBSCR =UA	$14.00	D3	36%	$8.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-219	XPRESSION DCTM DEVTEST SERVER SUBSC=MA	$2,348.00	D3	36%	$1,502.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-220	EAST EURO/APAC OCR FOR CAPTIVA SUBSC=UA	$584.00	D3	36%	$373.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-222	DOCUMENTUM D2 SUBSC=UA	$22.00	D3	36%	$14.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-223	DOCUMENTUM D2 PLUSPACK SUBSC=UA	$7.00	D3	36%	$4.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-224	DCTM D2 + D2 PLUSPACK SUBSC=UA	$24.00	D3	36%	$15.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-225	DOCUMENTUM D2 PARTNER ASL SUBSCR=UA	$10.00	D3	36%	$6.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-226	DOCUMENTUM D2 +PACK PARTNER ASL SUBSC=UA	$4.00	D3	36%	$2.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-227	DOCUMENTUM D2 & +PACK PARTNR ASL SUBS=UA	$12.00	D3	36%	$7.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-229	Documentum D2 Adv Publish SVCS SUB=MA	$9,389.00	D3	36%	$6,008.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-230	EMC InfoArchive SUBSC Tier 1=CA	$3,568.00	D3	36%	$2,283.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-231	EMC InfoArchive SUBSC Tier 2=CA	$2,676.00	D3	36%	$1,712.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-232	EMC InfoArchive SUBSC Tier 3=CA	$1,784.00	D3	36%	$1,141.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-233	EMC InfoArchive SUBSC Tier 4=CA	$1,428.00	D3	36%	$913.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-234	EMC InfoArchive SUBSC Tier 5=CA	$1,071.00	D3	36%	$685.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-235	BUSINESS DATA LAKE SOFTWARE 12months=ZC	$684.00	D3	36%	$437.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-236	BUSINESS DATA LAKE SOFTWARE 24months=ZC	$662.00	D3	36%	$423.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-237	BUSINESS DATA LAKE SOFTWARE 36months=ZC	$609.00	D3	36%	$389.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-238	EMC xCP User Single App SUBSC=UA	$24.00	D3	36%	$15.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-239	EMC xCP User Unlimited App SUBSC=UA	$60.00	D3	36%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-240	EMC xCP Designer SUBSC=UA	$235.00	D3	36%	$150.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-001-001	CPTV ENTSRVR+ADVRCG 1MPPY BNDL SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-002-001	CPTV ENTPR SVR ADV RECOG 1M PPY SUBS=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-002-002	CPTV SCANPLUS MOD STND ENT ADV SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-002-003	CAPTIVA ATTENDED CLIENT ENT ADV SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-002-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-002-005	CAPT ENTSVR AVRC TSTDRS 100KPPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-003-001	CPTV ENTSRVR 1MPPY BUNDLE SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-001	CAPTIVA ENTERPRISE SERVER 1M PPY SUBS=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-002	CPTV SCANPLUS MOD STANDARD ENT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-003	CAPTIVA ATTENDED CLIENT ENT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-005	CPTV ENTPRS SVR TST/DRS 100K PPY SUBS=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-004-006	CAPTIVA SDK ENT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-005-001	CPTV STDSRVR 100K PPY BUNDLE SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-006-001	CPTV STANDARD SERVER 100K PPY SUSBC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-006-002	CPTV SCANPLUS MODULE STANDARD SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-006-003	CAPTIVA ATTENDED CLIENT SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-007-001	CPTV STDSVR+ADVRCG100KPPY BNDL SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-008-001	CPTV STD SVR ADV RECOG 100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-008-002	CPTV SCANPLUS MOD STND ADV SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-008-003	CAPTIVA ATTENDED CLIENT STD ADV SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-201-001	FEDERATED SEARCH ADAPTER SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-202-001	FEDERATED SEARCH ADAPTERS SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-202-002	FEDERATED SEARCH SERVICES SDK SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-203-001	EMC DOCUMENTUM XDB SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-204-001	DOCUMENTUM XML STORE SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-204-002	DOCUMENTUM XML DIFF ENGINE SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-318-001	EMC DCTM LS Q&M Appr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-318-002	EMC DCTM D2 Q&M Appr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-318-003	DCTM D2 PlusPack Q&M Appr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-318-004	EMC DCTM ADTS Q&M AppR ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-318-005	DCTM Process Engine App Q&M ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-320-001	EMC DCTM LS eTMF Approver ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-320-002	EMC DCTM D2 eTMF Approver ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SUB-320-003	EMC DCTM D2 +Pack eTMF Apr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-320-004	EMC DCTM ADTS eTMF Approvr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-320-005	EMC Process Engin Appr eTMF ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-324-001	EMC DCTM LS Q&M Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-324-002	EMC DCTM D2 Q&M Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-324-003	EMC DCTM D2 +Pack QM Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-324-004	EMC DCTM ADTS Q&M Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-324-005	DCTM Process Engine Cntr QM ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-326-001	EMC DCTM LS eTMF Contributr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-326-002	EMC DCTM D2 eTMF Contributr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-326-003	EMC DCTM D2 +Pck eTMF Cntb ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-326-004	EMC DCTM ADTS eTMF Contrib ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-326-005	EMC Prcess Engin Contr eTMF ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-328-001	EMC DCTM LS Reader Q&M ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-328-002	EMC DCTM D2 Reader Q&M ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-328-003	EMC DCTM D2 +Pack Read Q&M ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-328-004	EMC DCTM ADTS Reader Q&M ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-328-005	EMC Process Engine Q&M Read ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-330-001	EMC DCTM LS eTMF Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-330-002	EMC DCTM D2 eTMF Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-330-003	EMC D2 +Pack eTMF Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-330-004	EMC DCTM ADTS eTMF Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-330-005	EMC Proces Engine eTMF Read ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-332-001	EMC DCTM LS R&D Approver ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-332-002	EMC DCTM D2 R&D Approver ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-332-003	EMC DCTM D2 +Pack R&D Apr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-332-004	EMC DCTM ADTS R&D Approvr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-332-005	EMC Process Engin Appr R&D ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-334-001	EMC DCTM LS R&D Contributr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-334-002	EMC DCTM D2 R&D Contributr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-334-003	EMC DCTM D2 +Pck R&D Cntb ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-334-004	EMC DCTM ADTS R&D Contrib ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-334-005	EMC Prcess Engin Contr R&D ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-336-001	EMC DCTM LS R&D Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-336-002	EMC DCTM D2 R&D Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-336-003	EMC D2 +Pack R&D Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-336-004	EMC DCTM ADTS R&D Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-336-005	EMC Proces Engine R&D Read ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-337-001	EMC InfoArchive SUBSC Tier 1=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-337-002	EMC InfoArchive SUBSC Tier 2=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-337-003	EMC InfoArchive SUBSC Tier 3=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-337-004	EMC InfoArchive SUBSC Tier 4=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-337-005	EMC InfoArchive SUBSC Tier 5=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-338-001	EMC Documentum Platform IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-338-002	EMC Documentum Platform Ext IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-338-003	EMC Documentum xDB IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-338-004	EMC InfoArchive Software SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-339-PKG	EMC DCTM Cap Projects SLN ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-340-001	EMC DCTM Capital Projects ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-340-002	EMC DCTM Webtop Cap Prjcts ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-340-003	EMC DCTM ADTS Cap Projects ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-341-001	EMC InfoArchive SUBSC Tier 1=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-341-002	EMC InfoArchive SUBSC Tier 2=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-341-003	EMC InfoArchive SUBSC Tier 3=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-341-004	EMC InfoArchive SUBSC Tier 4=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-341-005	EMC InfoArchive SUBSC Tier 5=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-342-001	EMC InfoArchive Software SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-342-002	EMC Documentum Platform IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-342-003	EMC Documentum Platform Ext IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-342-004	EMC Documentum xDB IA SUBSC=CA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-344-001	EMC DCTM LS SSV Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-344-002	EMC DCTM D2 LS SSV Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-344-003	EMC DCTM D2 +Pack SSV Cont ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-344-004	EMC DCTM ADTS LS SSV Contr ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-344-005	DCTM Process Engine SSV Con ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-346-001	EMC DCTM LS SSV Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-346-002	EMC DCTM D2 LS SSV Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-346-003	EMC DCTM D2 +Pack SSV Read ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-346-004	EMC DCTM ADTS LS SSV Reader ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-346-005	EMC Process Eng LS SSV Read ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-348-001	EMC DCTM LS SSV Server SUBSC ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-348-002	EMC DCTM ADTS LS SSV Server SUBSC ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-348-003	EMC PRC Eng LS SSV Server SUBSC ASL=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-349-PKG	EMC DCTM Cap Projects SLN ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-350-001	EMC DCTM Capital Projects ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-350-002	EMC DCTM WebTop Cap Prjcts ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-350-003	EMC DCTM ADTS Cap Projects ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-351-PKG	EMC DCTM Asset Ops ASL SLN SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-352-001	EMC DCTM Asset Ops ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-352-002	EMC DCTM D2 Asset Ops ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SUB-352-003	DCTM D2 +Pack Asset Ops ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-352-004	EMC DCTM ADTS Asset Ops ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-352-005	EMC Process Engin Asset Ops ASL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-353-PKG	Life Science Suite Contributor SUBSCR=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-355-PKG	Life Sciences Suite Consumer SUBSCR =UA	$14.00	D3	36%	$8.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-405-PKG	EMC Medical Image Manager ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-001	Documentum Platform MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-002	EMC Content Trans Svcs MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-003	Content Storage Svcs MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-004	Trusted Content Svcs MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-005	Retention Policy Svcs MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-406-006	EMC Documentum HIP MIMG ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-407-PKG	EMC Medical Records Manager ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-001	Documentum Platform MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-002	EMC Content Trans Svcs MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-003	Content Storage Svcs MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-004	Trusted Content Svcs MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-005	Retention Policy Svcs MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-408-006	EMC Documentum HIP MREC ASL SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-001	EMC Supplier Exchange Tier 1=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-002	EMC Supplier Exchange Tier 2=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-003	EMC Supplier Exchange Tier 3=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-004	EMC Supplier Exchange Tier 4=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-010	Cap Prj Expr private cloud=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-888-011	Cap Prj Expr & SuppEx private cloud=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-001	Cptv 7 Adv Zona & Full Page OCR SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-002	CPTV ADV RECOG PROD AUTO LEARN SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-005	CPTV EAST EURO/APAC OCR PER CL SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-007	CPTV ADV RECOG VOL+100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-008	CPTV ATTENDED CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-009	CPTV ENTSRVR TEST/DRS 100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-011	CPTV EXPORT FOR EMC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-012	CPTV EXPORT FOR Global360 SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-013	CPTV EXPORT FOR IBM + FILENET SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-014	CPTV EXPORT OPENTEXT LIVELINK SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-015	CPTV EXPORT SAP Arch_AP Connct SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-016	CPTV EXPORT FOR SHAREPOINT SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-017	CPTV SCANPLUS MODULE (PREMIUM) SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-018	CPTV SCAN+ MODULE (STANDARD) SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-019	CPTV SRVR VOL+ADVRECG+100KPPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-020	CPTV SERVER VOLUME+100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-021	CPTV STDSRVR TEST/DRS 10K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-024	CPTV EXPORT FOR EMC NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-025	CPTV EXPORT FOR Global360 NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-026	CPTV EXPORT FOR IBM FILENET NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-027	CPTV EXPORT OPENTXT LIVELINK NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-028	CPTV EXPORT SAP Arch AP Con NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-029	CPTV EXPORT FOR SHAREPOINT NC SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-030	CPTV EntSrvrAdvRec T/D 100KPPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-031	CPTV StdSrvr+AdvRec T/D 10K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-032	Captiva Mobile Toolkit Subsc=IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-033	Captiva Mobile SDK Subsc=MA	$3,380.00	D3	36%	$2,163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-038	Captiva Real-Time Server SUBSC =IA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-039	CPTV Real-Time OCR/PDF 100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-040	CPTV Real-Time AdvRecg 100K PPY SUBSC=PA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-900-041	Captiva Web Client SUBSC =MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-002	INTERACTIVE EDITOR SERVER SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-003	INTERACTIVE EDITOR USER SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-004	XDESIGN CLIENT SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-005	XPRESSFORMS UI SERVER SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-006	XPRESSFORMS UI SERVER DEV-TEST SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-007	XPRESSFORMS UI SERVER RECOVERY SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-008	XPRESSFORMS USER SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-009	XPRESSFORMS USER DEV-TEST SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-010	XPRESSFORMS USER RECOVERY SUBSC=UB	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-012	XPRESSION DCTM FOR 4 CORES SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-013	XPRESSION DCTM RECOVERY SERVER SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-014	XPRESSION ENT SERVER + 2 CORES SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-015	XPRESSION ENT SERVER DEV-TEST SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-016	XPRESSION ENT SERVER 4 CORES SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-017	XPRESSION ENT SERVER RECOVERY SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-018	XPRESSO FOR DREAMWEAVER CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-019	XPRESSO FOR INDESIGN CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-020	XPRESSO FOR WORD CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-021	XPRESSO SERVER ADAPTER SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-022	XPRESSO SERVER ADAPTER DEVTEST SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-023	XPRESSO SERVER ADAPTER RECOVERY SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-910-024	DocSci DCTM Server PLUS 2 Cores SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-001	DCTM EXTERNAL USER - 25000UP SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-003	EMC DOCUMENTUM PLATFORM SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SUB-920-004	EMC DOCUMENTUM CUSTOM CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-005	EMC DOCUMENTUM D2 SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-006	EMC DOCUMENTUM D2 PLUSPACK SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-007	EMC DOCUMENTUM IRM CLIENT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-009	MY DOCUMENTUM DESKTOP SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-010	MY DOCUMENTUM MICROSOFT OUTLOOK SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-013	EMC DCTM PLATFORM EXTENSIONS SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-018	ARCHIVE SERVICES FOR SAP SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-019	CONTENT SERVICES FOR SAP ST SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-020	CONTENT SVCS FOR SAP SVR AGENT SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-021	CONTENT TRANS SERVICES-DOCUMENT SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-022	CONTENT TRANS SERVICES-MEDIA SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-023	CONTENT TRANS SERVICES-VIDEO SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-024	DCTM TRUSTED CONTENT SERVICES SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-026	EMC DOCUMENTUM XCP DESIGNER SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-027	EMC DOCUMENTUM XCP UNLTD USER SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-028	EMC DCTM xCP User Single App SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-029	EMC DCTM xCP User Unlimitd Apps SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-030	EMC DCTM xCP Designer SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-031	EMC DCTM WebTop SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-032	EMC DCTM PLATFORM SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-033	EMC DCTM PLATFORM EXT SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-034	EMC DCTM CTS-DOCUMENT SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-035	EMC DCTM CTS-MEDIA SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-036	EMC DCTM CTS-VIDEO SUBSC=ZA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-037	EMC DCTM TRUSTED CNTNT SVCS SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-038	External User 25K Unique Users SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-920-039	ExtUserPublicSector10KResidentUsrSUBS=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-930-006	EMC DCTM D2 + D2 PlusPack SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-930-007	EMC Documentum xCP Single App SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-930-008	Documentum D2 Adv Publish SVCS SUBSC=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-930-009	EMC Asset Operations Mobile SUBSC=UA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUB-940-001	EMC Connector for EPIC SUBSC=MC	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUBMISS-MGR	DOCUMENTUM SUBMISSIONS MANAGER ST	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	TSL-CLOUDARRAY-BAS	CloudArray SW 1TB=IA	$0.00	D3	36%	$0.00	$458.85	$0.00	$359.10	$0.00	$0.00	$458.85
5	TSL-CLOUDARRAY-T1	CloudArray SW 5TB=IA	$0.00	D3	36%	$0.00	$1,378.85	$0.00	$1,079.10	$0.00	$0.00	$1,378.85
5	TSL-CLOUDARRAY-T2	CloudArray SW 10TB=IA	$0.00	D3	36%	$0.00	$2,298.85	$0.00	$1,799.10	$0.00	$0.00	$2,298.85
5	TSL-CLOUDARRAY-T3	CloudArray SW 25TB=IA	$0.00	D3	36%	$0.00	$3,218.85	$0.00	$2,519.10	$0.00	$0.00	$3,218.85
5	TSL-CLOUDARRAY-T4	CloudArray SW 50TB=IA	$0.00	D3	36%	$0.00	$4,598.85	$0.00	$3,599.10	$0.00	$0.00	$4,598.85
5	TSL-CLOUDARRAY-T5	CloudArray SW Unlimited=IA	$0.00	D3	36%	$0.00	$5,748.85	$0.00	$4,499.10	$0.00	$0.00	$5,748.85
5	UNIV-CLIENT	UNIVERSAL CLIENT MODULE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UNIV-CLIENT-3	UNIVERSAL CLIENT MODULE 3-PACK	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-MGM1-720A	INACTIVE VBK 700a INFRA MGMT 10K=MA	$0.00	D3	36%	$0.00	$57,500.00	$0.00	$45,000.00	$0.00	$0.00	$57,500.00
5	VBK-MGM2-720A	INACTIVE VBK 700a INFRA MGMT 20K=MA	$0.00	D3	36%	$0.00	$92,000.00	$0.00	$72,000.00	$0.00	$0.00	$92,000.00
5	VBK-MGM4-720A	INACTIVE VBK 700a INFRA MGMT 40K=MA	$0.00	D3	36%	$0.00	$138,000.00	$0.00	$108,000.00	$0.00	$0.00	$138,000.00
5	VBK-MGMT-320A	INACTIVE VBK 300a INFRA MGMT=MA	$0.00	D3	36%	$0.00	$41,400.00	$0.00	$32,400.00	$0.00	$0.00	$41,400.00
5	VBK-MTR1-700	VBLOCK 700 MONITORING VMAX 10K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-MTR2-700	INACTIVE VBK 700 MONT VMAX 20K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-MTR-300	INACTIVE VBK 300 MONT=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-MTR4-700	INACTIVE VBK 700 MONT VMAX 40K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-PRV1-700	VBLOCK 700 PROVISIONING VMAX 10K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-PRV2-700	INACTIVE VBK 700 PROV VMAX 20K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-PRV-300	INACTIVE VBK 300 PROV=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-PRV4-700	INACTIVE VBK 700 PROV VMAX 40K=MA	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBK-UIM-200	VBLOCK 200 UIM=MA	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	VBK-UIM-320	VBLOCK 300/320 UIM = MA	$0.00	D3	36%	$0.00	$28,750.00	$0.00	$22,500.00	$0.00	$0.00	$28,750.00
5	VBK-UIM-720	VBLOCK 700/720 UIM = MA	$0.00	D3	36%	$0.00	$57,500.00	$0.00	$45,000.00	$0.00	$0.00	$57,500.00
5	VBK-UIM-LIC	VBLOCK UIM LICENSE CARD	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VLCTY-ISV-PKG	VELOCITY ISV PACKAGE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSRM-BAS-ED	VISUALSRM BASE EDITION	$0.00	D3	36%	$0.00	$667.00	$0.00	$0.00	$0.00	$0.00	$667.00
5	VSRM-BAS-ED-U	VISUALSRM BASE EDITION TO ENHANCED EDITI	$0.00	D3	36%	$0.00	$1,401.85	$0.00	$0.00	$0.00	$0.00	$1,401.85
5	VSRM-CAP25TBU	VSRM 25TB CAPACITY UPG	$0.00	D3	36%	$0.00	$14,950.00	$0.00	$0.00	$0.00	$0.00	$14,950.00
5	VSRM-CAP-5TBU	VSRM 5TB CAPACITY UPG	$0.00	D3	36%	$0.00	$2,990.00	$0.00	$0.00	$0.00	$0.00	$2,990.00
5	VSRM-EN-ED	VISUALSRM ENHANCED EDITION	$0.00	D3	36%	$0.00	$1,838.85	$0.00	$0.00	$0.00	$0.00	$1,838.85
5	VSX-UIM-LG	VSPEX UIM LARGE = MA	$0.00	D3	36%	$0.00	$23,000.00	$0.00	$18,000.00	$0.00	$0.00	$23,000.00
5	VSX-UIM-MD	VSPEX UIM MEDIUM = MA	$0.00	D3	36%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	VSX-UIM-SM	VSPEX UIM SMALL = MA	$0.00	D3	36%	$0.00	$5,750.00	$0.00	$4,500.00	$0.00	$0.00	$5,750.00
5	W4N5620SAM	SOLUTIONPACK FOR ALCATEL 5620SAM	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NAVAYA	SOLUTIONPACK FOR AVAYA VOIP	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NBROADSOFT	SOLUTIONPACK FOR BROADSOFT VOIP	$0.00	D3	36%	$0.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NC-JMS	COLLECTOR FOR JMS	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NC-JMX	COLLECTOR FOR JMX	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NC-SNMP	COLLECTOR FOR SNMP/ICMP	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NC-SQL	COLLECTOR FOR SQL	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NC-SSH	COLLECTOR FOR SSH/TELNET	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NC-TEXT	COLLECTOR FOR CSV/TEXT	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NCUCM	SOLUTIONPACK FOR CISCO VOIP	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NC-WMI	COLLECTOR FOR WMI/POWERSHELL	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NC-XML	COLLECTOR FOR XML/SOAP	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NE2E	SOLUTIONPACK FOR TRANSACTIONS	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	W4NFAIL-LAB	W4N FAILOVER/LAB LICENSE	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	W4NFLOWS	SOLUTIONPACK FOR TRAFFIC FLOWS	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NGEOMAPS	GEOMAPS MODULE	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NHPOVO	SOLUTIONPACK FOR HP OPENVIEW	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NHUAWEI	SOLUTIONPACK FOR HUAWEI IMANAGER	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NIPH-50	IPHONE INTEGRATION (50NAMEDUSERS)	$7,500.00	D3	36%	$4,800.00	$1,725.00	$0.00	$1,350.00	$0.00	$0.00	$1,725.00
5	W4NITOI	SOLUTIONPACK FOR EMC ITOI IP/ACM/ESM	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NITOI-BAS	ITOI BASIC REPORTING	$21,000.00	D3	36%	$13,440.00	$4,830.00	$0.00	$3,780.00	$0.00	$0.00	$4,830.00
5	W4NITOI-BAS-1	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	$12.00	D3	36%	$7.68	$2.76	$0.00	$2.16	$0.00	$0.00	$2.76
5	W4NITOI-BAS-2	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499	$10.00	D3	36%	$6.40	$2.30	$0.00	$1.80	$0.00	$0.00	$2.30
5	W4NITOI-BAS-3	ITOI BASIC RPTG MGD DEVICES 3500 TO 9999	$8.00	D3	36%	$5.12	$1.84	$0.00	$1.44	$0.00	$0.00	$1.84
5	W4NITOI-BAS-4	ITOI BASIC RPTG MGD DEVICES 10;000 PLUS	$6.00	D3	36%	$3.84	$1.38	$0.00	$1.08	$0.00	$0.00	$1.38
5	W4N-KIT	EMC Watch4Net Physical Media	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	W4NMD-ACC-1	MGD DEVICES: ACCESS; 1 TO 1;499	$20.00	D3	36%	$12.80	$4.60	$0.00	$3.60	$0.00	$0.00	$4.60
5	W4NMD-ACC-2	MGD DEVICES: ACCESS; 1500 TO 3499	$15.00	D3	36%	$9.60	$3.45	$0.00	$2.70	$0.00	$0.00	$3.45
5	W4NMD-ACC-3	MGD DEVICES: ACCESS; 3500 TO 9999	$12.00	D3	36%	$7.68	$2.76	$0.00	$2.16	$0.00	$0.00	$2.76
5	W4NMD-ACC-4	MGD DEVICES: ACCESS; 10;000PLUS	$8.00	D3	36%	$5.12	$1.84	$0.00	$1.44	$0.00	$0.00	$1.84
5	W4NMD-FLOW-1	MGD FLOW-ENABLED ROUTERS: 1 TO 10	$800.00	D3	36%	$512.00	$184.00	$0.00	$144.00	$0.00	$0.00	$184.00
5	W4NMD-FLOW-2	MGD FLOW-ENABLED ROUTERS: 11 TO 50	$600.00	D3	36%	$384.00	$138.00	$0.00	$108.00	$0.00	$0.00	$138.00
5	W4NMD-FLOW-3	MGD FLOW-ENABLED ROUTERS: 51 TO 200	$460.00	D3	36%	$294.40	$105.80	$0.00	$82.80	$0.00	$0.00	$105.80
5	W4NMD-FLOW-4	MGD FLOW-ENABLED ROUTERS: 201 TO 500	$350.00	D3	36%	$224.00	$80.50	$0.00	$63.00	$0.00	$0.00	$80.50
5	W4NMD-FLOW-5	MGD FLOW-ENABLED ROUTERS: 500PLUS	$270.00	D3	36%	$172.80	$62.10	$0.00	$48.60	$0.00	$0.00	$62.10
5	W4NMD-HE-1	MGD DEVICES: NETWORK HE; 1 TO 1499	$750.00	D3	36%	$480.00	$172.50	$0.00	$135.00	$0.00	$0.00	$172.50
5	W4NMD-HE-2	MGD DEVICES: NETWORK HE; 1500 TO 3499	$570.00	D3	36%	$364.80	$131.10	$0.00	$102.60	$0.00	$0.00	$131.10
5	W4NMD-HE-3	MGD DEVICES: NETWORK HE; 3500 TO 9999	$430.00	D3	36%	$275.20	$98.90	$0.00	$77.40	$0.00	$0.00	$98.90
5	W4NMD-HE-4	MGD DEVICES: NETWORK HE; 10000PLUS	$330.00	D3	36%	$211.20	$75.90	$0.00	$59.40	$0.00	$0.00	$75.90
5	W4NMD-NET-1	MGD DEVICES: NETWORK; 1 TO 1499	$150.00	D3	36%	$96.00	$34.50	$0.00	$27.00	$0.00	$0.00	$34.50
5	W4NMD-NET-2	MGD DEVICES: NETWORK; 1500 TO 3499	$115.00	D3	36%	$73.60	$26.45	$0.00	$20.70	$0.00	$0.00	$26.45
5	W4NMD-NET-3	MGD DEVICES: NETWORK; 3500 TO 9999	$85.00	D3	36%	$54.40	$19.55	$0.00	$15.30	$0.00	$0.00	$19.55
5	W4NMD-NET-4	MGD DEVICES: NETWORK; 10;000PLUS	$65.00	D3	36%	$41.60	$14.95	$0.00	$11.70	$0.00	$0.00	$14.95
5	W4NMD-SVR-1	MGD DEVICES: SERVERS; 1 TO 1499	$70.00	D3	36%	$44.80	$16.10	$0.00	$12.60	$0.00	$0.00	$16.10
5	W4NMD-SVR-2	MGD DEVICES: SERVERS 1500 TO 3499	$55.00	D3	36%	$35.20	$12.65	$0.00	$9.90	$0.00	$0.00	$12.65
5	W4NMD-SVR-3	MGD DEVICES: SERVERS; 3500 TO 9999	$40.00	D3	36%	$25.60	$9.20	$0.00	$7.20	$0.00	$0.00	$9.20
5	W4NMD-SVR-4	MGD DEVICES: SERVERS; 10;000PLUS	$30.00	D3	36%	$19.20	$6.90	$0.00	$5.40	$0.00	$0.00	$6.90
5	W4NMD-TB-1	MGD TERABYTES: 1 TO 25TB	$3,560.00	D3	36%	$2,278.40	$818.80	$0.00	$640.80	$0.00	$0.00	$818.80
5	W4NMD-TB-2	MGD TERABYTES: 26 TO 100TB	$2,983.00	D3	36%	$1,909.12	$686.09	$0.00	$536.94	$0.00	$0.00	$686.09
5	W4NMD-TB-3	MGD TERABYTES: 101 TO 400TB	$1,956.00	D3	36%	$1,251.84	$449.88	$0.00	$352.08	$0.00	$0.00	$449.88
5	W4NMD-TB-4	MGD TERABYTES: 401 TO 1;000TB	$1,385.00	D3	36%	$886.40	$318.55	$0.00	$249.30	$0.00	$0.00	$318.55
5	W4NMD-TB-5	MGD TERABYTES: 1;000TBPLUS	$1,385.00	D3	36%	$886.40	$318.55	$0.00	$249.30	$0.00	$0.00	$318.55
5	W4NMD-VOIP-1	MGD IP PHONES: 1 TO 10000	$6.00	D3	36%	$3.84	$1.38	$0.00	$1.08	$0.00	$0.00	$1.38
5	W4NMD-VOIP-2	MGD IP PHONES: 10001 TO 20000	$5.00	D3	36%	$3.20	$1.15	$0.00	$0.90	$0.00	$0.00	$1.15
5	W4NMD-VOIP-3	MGD IP PHONES: 20001 TO 40000	$4.00	D3	36%	$2.56	$0.92	$0.00	$0.72	$0.00	$0.00	$0.92
5	W4NMD-VOIP-4	MGD IP PHONES: 40000PLUS	$3.00	D3	36%	$1.92	$0.69	$0.00	$0.54	$0.00	$0.00	$0.69
5	W4NNETACT	SOLUTIONPACK FOR NOKIA NETACT	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NR-ACME	REPORTPACK FOR ACME PACKET SBC	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-BCOAT	REPORTPACK FOR BLUECOAT SG SERIES	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-BGP	REPORTPACK FOR BGP	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-BIGIP	REPORTPACK FOR F5 BIGIP	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-CABLE	REPORTPACK FOR CABLE DOCSIS	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NR-CHKPT	REPORTPACK FOR CHECKPOINT FIREWALL	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-CISFW	REPORTPACK FOR CISCO FIREWALL	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-CLAR	REPORTPACK FOR EMC CLARIION	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	W4NR-CWIFI	REPORTPACK FOR CISCO WIFI	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-DB2	REPORTPACK FOR IBM DB2	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-DSLAM	REPORTPACK FOR DSLAM	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NR-FC	REPORTPACK FIBRE-CHANNEL FABRICS	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	W4NR-HPEVA	REPORTPACK FOR HP EVA	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	W4NR-IBMDS	REPORTPACK FOR IBM DS SERIES	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	W4NR-IBMSV	REPORTPACK FOR IBM SVC	$50,000.00	D3	36%	$32,000.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	W4NR-IPSLA	REPORTPACK FOR CISCO IP-SLA	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NR-JUNFW	REPORTPACK FOR JUNIPER FIREWALL	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-JUNQOS	REPORTPACK FOR JUNIPER QOS	$15,000.00	D3	36%	$9,600.00	$3,450.00	$0.00	$2,700.00	$0.00	$0.00	$3,450.00
5	W4NR-MPLS	REPORTPACK FOR MPLS	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NR-MSSQL	REPORTPACK FOR MICROSOFT SQLSERVER	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-MYSQL	REPORTPACK FOR MYSQL	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-NETAP	REPORTPACK FOR NETAPP FILERS	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	W4NR-NGGSN	REPORTPACK FOR NSN GGSN	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-NSCA	REPORTPACK FOR CITRIX NETSCALER	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NR-ORA	REPORTPACK FOR ORACLE	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-QOS	REPORTPACK FOR CISCO CLASS-BASED QOS	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-RIM	REPORTPACK RIM BLACKBERRY SERVER	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NR-RPM	REPORTPACK FOR JUNIPER RPM	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NR-SYMM	REPORTPACK FOR EMC SYMMETRIX	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	W4NR-UPS	REPORTPACK FOR UPS	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	W4NSCOM	SOLUTIONPACK FOR MICROSOFT SCOM	$20,000.00	D3	36%	$12,800.00	$4,600.00	$0.00	$3,600.00	$0.00	$0.00	$4,600.00
5	W4NSERVER	W4N PRODUCTION SERVER LICENSE	$30,000.00	D3	36%	$19,200.00	$6,900.00	$0.00	$5,400.00	$0.00	$0.00	$6,900.00
5	W4NSTORAGE	SOLUTIONPACK FOR STORAGE	$75,000.00	D3	36%	$48,000.00	$17,250.00	$0.00	$13,500.00	$0.00	$0.00	$17,250.00
5	W4NTR-OS	TRAINING ON CUSTOMER SITE (5 DAY)	$20,000.00	D3	36%	$12,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	W4NTR-P5	TRAINING AT MONTREAL FACILITY (5 DAY)	$4,500.00	D3	36%	$2,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	W4NUCS	SOLUTIONPACK FOR CISCO UCS MANAGER	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	W4NVBLOCK-1	Solution Pack for Vblock Series 300	$98,000.00	D3	36%	$62,720.00	$22,540.00	$0.00	$17,640.00	$0.00	$0.00	$22,540.00
5	W4NVBLOCK-2	Solution Pack for Vblock Series 700	$380,000.00	D3	36%	$243,200.00	$87,400.00	$0.00	$68,400.00	$0.00	$0.00	$87,400.00
5	W4NVMWARE	SOLUTIONPACK FOR VMWARE VSPHERE	$10,000.00	D3	36%	$6,400.00	$2,300.00	$0.00	$1,800.00	$0.00	$0.00	$2,300.00
5	WBCACH-TARG	SITE CACHING SVCS - TARGET CPU	$0.00	D3	36%	$0.00	$1,350.00	$1,150.00	$950.00	$0.00	$0.00	$1,350.00
5	WDKP-LP-DE-DE	WDK FOR PORTLETS LANG PACK-GERMAN-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WDKP-LP-ES-ES	WDK FOR PORTLETS LANG PACK-SPANISH-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WDKP-LP-FR-FR	WDK FOR PORTLETS LANG PACK-FRENCH-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WDKP-LP-IT-IT	WDK FOR PORTLETS LANG PACK-ITALIAN-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WDKP-LP-JA-JP	WDK FOR PORTLETS LANG PACK-JAPANESE-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WDKP-LP-KO-KR	WDK FOR PORTLETS LANG PACK-KOREAN-ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WEBDAV	DOCUMENTUM WEBDAV SERVICES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WEBTOPASIMG	WEBTOP CLIENT AS-IMG ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WEBX-PUB-ACC	APPXTENDER WEB ACCESS .NET PUBLIC ACCESS	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WEBX-SOFTWR	WEBXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WFX-AP-SP-10	WORKFLOWXTENDER AP STARTER PK 10 USER ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WFX-AP-SP-5U	WORKFLOWXTENDER AP STARTER PK 5 USER ST	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WFXTENDER	WORKFLOWXTENDER	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WLA-KEY	WLA ICM LIC KEY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WN-MPIO-KIT	EMC WINDOWS MPIO KIT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-DE-DE	WEB PUBLISHER LP-DE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-ES-ES	WEB PUBLISHER LP-ES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-FR-FR	WEB PUBLISHER LP-FR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-IT-IT	WEB PUBLISHER LP-IT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-JA-JP	WEB PUBLISHER LP-JP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-KO-KR	WEB PUBLISHER LP-KR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WP-LP-LT-LT	WEB PUBLISHER LP-LT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XML TS	XML TRANSFORMATION SERVICES CPU	$0.00	D3	36%	$0.00	$6,750.00	$5,750.00	$4,750.00	$0.00	$0.00	$6,750.00
5	XML-DCTO-BRSR	DOCATO BROWSER AND USER - ONLY FOR MAINT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XML-DCTO-BRSV	XML DOCATO BROWSER SERVER - MAINT ONLY	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XML-TRF-SV-MC	XML TRANSFORMATION SERVICES CORE	$0.00	D3	36%	$0.00	$7,357.50	$6,267.50	$5,177.50	$0.00	$0.00	$7,357.50
5	XPR-ENT-ILFS	INIT LIC FEE XPRESSION ENTERPRISE SOLUTI	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XPR-ENT-SOLN	XPRESSION ENTERPRISE SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LOCKIT	XML TRANSFORMATION SERVICES LOCALIZATION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-DE-DE	XML TRANSFORMATION SERVICES LP-DE	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-ES-ES	XML TRANSFORMATION SERVICES LP-ES	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-FR-FR	XML TRANSFORMATION SERVICES LP-FR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-IT-IT	XML TRANSFORMATION SERVICES LP-IT	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-JA-JP	XML TRANSFORMATION SERVICES LP-JP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-KO-KR	XML TRANSFORMATION SERVICES LP-KR	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-PT-BR	XML TRANSFORMATION SERVICES LP-BP	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-RU-RU	XML TRANSFORMATION SERVICES LP-RU	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTS-LP-ZH-CN	XML TRANSFORMATION SERVICES LP-SCH	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTST-CON-SOLN	XTEST CONCURRENT USER SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTST-WKS-SOLN	XTEST WORKSTATION SOLUTION	$0.00	D3	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-750	Avamar S2400 1/2 Capacity License	$24,000.00	DE	17%	$19,920.00	$5,520.00	$5,040.00	$0.00	$0.00	$0.00	$5,520.00
5	456-109-596	LICENSE BASE DD OE DD2200-14=IA	$6,700.00	DE	17%	$5,561.00	$737.00	$603.00	$0.00	$0.00	$0.00	$737.00
5	456-109-597	LICENSE BASE DD OE DD2200-24=IA	$12,200.00	DE	17%	$10,126.00	$1,342.00	$1,098.00	$0.00	$0.00	$0.00	$1,342.00
5	456-109-598	LICENSE BASE DD OE DD2200-4=IA	$3,600.00	DE	17%	$2,988.00	$396.00	$324.00	$0.00	$0.00	$0.00	$396.00
5	456-109-600	LIC BOOST DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-601	LICENSE ENCRYPTION DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-602	LIC REPLICATOR DD2200=IA	$2,540.00	DE	17%	$2,108.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	456-109-603	LIC REPLICATOR 4TB DD2200=IA	$2,540.00	DE	17%	$2,108.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-608	LIC VTL IBM IOS DD2200=IA	$2,250.00	DE	17%	$1,867.50	$405.00	$360.00	$0.00	$0.00	$0.00	$405.00
5	456-109-609	LICENSE EXPSTOR DD2200=IA	$8,500.00	DE	17%	$7,055.00	$935.00	$765.00	$0.00	$0.00	$0.00	$935.00
5	456-109-611	UPG BOOST 2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-613	LIC REPLICATOR 2200,UPGRADE=IA	$2,540.00	DE	17%	$2,108.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	$2,250.00	DE	17%	$1,867.50	$405.00	$360.00	$0.00	$0.00	$0.00	$405.00
5	456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	$750.00	DE	17%	$622.50	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	456-109-620	LICENSE EXPSTOR 2200 UPG=IA	$8,500.00	DE	17%	$7,055.00	$935.00	$765.00	$0.00	$0.00	$0.00	$935.00
5	456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	$11,500.00	DE	17%	$9,545.00	$1,265.00	$1,035.00	$0.00	$0.00	$0.00	$1,265.00
5	456-109-817	UPG BOOST;DD160=IA	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	456-109-818	LICENSE;ENCRYPTION;DD160;UPGRADE=IA	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	456-109-819	LIC;RETENTION LOCK COMPL; DD160;UPG=IA	$500.00	DE	17%	$415.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	456-109-820	LIC;RETENTION LOCK GOV; DD160;UPG=IA	$500.00	DE	17%	$415.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	456-109-821	LIC;VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	$3,000.00	DE	17%	$2,490.00	$540.00	$480.00	$0.00	$0.00	$0.00	$540.00
5	456-109-822	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	456-109-823	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA	$3,175.00	DE	17%	$2,635.25	$571.50	$508.00	$0.00	$0.00	$0.00	$571.50
5	456-109-824	LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	$175.00	DE	17%	$145.25	$31.50	$28.00	$0.00	$0.00	$0.00	$31.50
5	456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	$3,000.00	DE	17%	$2,490.00	$540.00	$480.00	$0.00	$0.00	$0.00	$540.00
5	456-109-826	LICENSE;BACKUP-NEARLINE;DD160;UPGRADE=IA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-827	LICENSE;NEARLINE;DD160;UPGRADE=IA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	$24,000.00	DE	17%	$19,920.00	$5,520.00	$5,040.00	$0.00	$0.00	$0.00	$5,520.00
5	456-110-232	CloudBoost VM Appliance 2TB ENABLER=CA	$6,000.00	DE	17%	$4,980.00	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00
5	456-110-233	CloudBoost VM Appliance 6TB ENABLER=CA	$15,000.00	DE	17%	$12,450.00	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00
5	456-110-234	CloudBoost Client ENABLER=CA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-455	CloudBoost SW for HW ENABLER=CA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	$24,000.00	DE	17%	$19,920.00	$5,520.00	$5,040.00	$0.00	$0.00	$0.00	$5,520.00
5	456-110-556	CloudBoost v2 VM 2TB for DPS ENABLER=CA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-557	CloudBoost v2 Client for DPS ENABLER=CA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-635	CLOUDBOOST Amazon Image=CA	$15,000.00	DE	17%	$12,450.00	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00
5	458-001-195	Cloudboost VM SW Option	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-400	DD2200 OPERATING ENVIRONMENT SOFTWARE	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-401	DD2200 OE APPLICATION SOFTWARE	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-402	DD2200 OE APPLICATION SOFTWARE UPGRADE	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-430	DD160 OE APPLICATION SOFTWARE UPGRADE	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-768	CLOUDBOOST Amazon Image	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CB-APPLIANCE-SW	CLOUDBOOST APPLIANCE SW=IA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-140	LICENSE;BACKUP-NEARLINE;DD140	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-160	LICENSE;BACKUP-NEARLINE;DD160	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-620	LICENSE;BACKUP-NEARLINE;DD620	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-640	LICENSE;BACKUP-NEARLINE; DD640	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BST-140	LICENSE; BOOST; DD140	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	L-BST-2200	LICENSE BOOST DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-DDOE-DD160	LICENSE BASE DD OE DD160=IA	$0.00	DE	17%	$0.00	$550.00	$450.00	$0.00	$0.00	$0.00	$550.00
5	L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	$6,700.00	DE	17%	$5,561.00	$737.00	$603.00	$0.00	$0.00	$0.00	$737.00
5	L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	$12,200.00	DE	17%	$10,126.00	$1,342.00	$1,098.00	$0.00	$0.00	$0.00	$1,342.00
5	L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	$3,600.00	DE	17%	$2,988.00	$396.00	$324.00	$0.00	$0.00	$0.00	$396.00
5	L-ENC-140	LICENSE;ENCRYPTION;DD140	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	LIC-REP-140	LICENSE; REPLICATOR; DD140	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-140	LICENSE;NEARLINE;DD140	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-160	LICENSE;NEARLINE;DD160	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-OST-140	LICENSE; OPENSTORAGE (OST); DD140	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	L-REP-2200	LICENSE REPLICATOR DD2200=IA	$2,540.00	DE	17%	$2,108.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	L-REP-2200-B	LICENSE REPLICATOR 4TB DD2200=IA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	L-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	$2,250.00	DE	17%	$1,867.50	$405.00	$360.00	$0.00	$0.00	$0.00	$405.00
5	L-XCAP2200	LICENSE EXPSTOR DD2200=IA	$8,500.00	DE	17%	$7,055.00	$935.00	$765.00	$0.00	$0.00	$0.00	$935.00
5	L-XCAP2200-B	LICENSE EXPSTOR DD2200=IA	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-ENHSWDD-E1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARI	$0.00	DE	17%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWDD-E1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	DE	17%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	U-BST-120	UPGRADE;LICENSE;BOOST;DD120	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-BST-140	UPGRADE;LICENSE;BOOST;DD140	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-BST-160	LICENSE;BOOST;DD160;UPGRADE	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-ENC-120	UPGRADE;LICENSE;ENCRYPTION;DD120	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-ENC-140	UPGRADE;LICENSE;ENCRYPTION;DD140	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-ENC-160	LICENSE;ENCRYPTION;DD160;UPGRADE	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-IOSUP160	LIC;VTL;OPEN SYS TO IBM I/OS;DD160;UPG	$0.00	DE	17%	$0.00	$31.50	$28.00	$0.00	$0.00	$0.00	$31.50
5	U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	$750.00	DE	17%	$622.50	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	U-OST-120	UPGRADE;LICENSE;OPENSTORAGE(OST);DD120	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-OST-140	UPGRADE;LICENSE;OPENSTORAGE(OST);DD140	$350.00	DE	17%	$290.50	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	$2,540.00	DE	17%	$2,108.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	U-RL-120	LIC;RETENTION LOCK GOV EDITION;DD120;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RL-160	LIC;RETENTION LOCK GOV EDITION;DD160;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RLC-120	LIC;RETENTION LOCK COMPL EDITN;DD120;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RLC-160	LIC;RETENTION LOCK COMPL EDITN;DD160;UPG	$0.00	DE	17%	$0.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL120-E	LIC;VTL;NDMP TAPE SVR;ETH;DD120;UPG	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140;UPG	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-VTL-160-1	LIC;VTL;160.INCL:1XPCIE CARD;DP;4G;UPG	$0.00	DE	17%	$0.00	$540.00	$480.00	$0.00	$0.00	$0.00	$540.00
5	U-VTL160-E	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG	$0.00	DE	17%	$0.00	$63.00	$56.00	$0.00	$0.00	$0.00	$63.00
5	U-VTL160-F1	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG	$0.00	DE	17%	$0.00	$571.50	$508.00	$0.00	$0.00	$0.00	$571.50
5	U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	$1,500.00	DE	17%	$1,245.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	$2,250.00	DE	17%	$1,867.50	$405.00	$360.00	$0.00	$0.00	$0.00	$405.00
5	U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	$8,500.00	DE	17%	$7,055.00	$935.00	$765.00	$0.00	$0.00	$0.00	$935.00
5	U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	$11,500.00	DE	17%	$9,545.00	$1,265.00	$1,035.00	$0.00	$0.00	$0.00	$1,265.00
5	450-000-598	NW VIRTUAL TAPE LIBRARY=CC	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	450-000-599	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	$20,000.00	DH	27%	$14,600.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	$9,590.00	DH	27%	$7,000.70	$2,205.70	$2,013.90	$0.00	$0.00	$0.00	$2,205.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-602	NW OPENVMS STG NODE ALPHA TIER 1=CC	$3,250.00	DH	27%	$2,372.50	$747.50	$682.50	$0.00	$0.00	$0.00	$747.50
5	450-000-603	NW OPENVMS STG NODE ALPHA TIER 2=CC	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	450-000-604	NW OPENVMS STG NODE ALPHA TIER 3=CC	$14,000.00	DH	27%	$10,220.00	$3,220.00	$2,940.00	$0.00	$0.00	$0.00	$3,220.00
5	450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	$3,569.00	DH	27%	$2,605.37	$820.87	$749.49	$0.00	$0.00	$0.00	$820.87
5	456-000-268	CENTERA BKUP & RCVRY MOD 8 NODES OR LESS	$0.00	DH	27%	$0.00	$1,966.50	$1,795.50	$0.00	$0.00	$0.00	$1,966.50
5	456-000-269	CENTERA BKUP & RCVRY MOD 9 TO 16 NODES	$0.00	DH	27%	$0.00	$3,933.00	$3,591.00	$0.00	$0.00	$0.00	$3,933.00
5	456-000-270	CENTERA BKUP & RCVRY MOD 17 TO 24 NODES	$0.00	DH	27%	$0.00	$5,899.50	$5,386.50	$0.00	$0.00	$0.00	$5,899.50
5	456-000-271	CENTERA BKUP & RCVRY MOD 25 TO 32 NODES	$0.00	DH	27%	$0.00	$7,866.00	$7,182.00	$0.00	$0.00	$0.00	$7,866.00
5	456-001-583	ALPHASTOR MEDIA MGR	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-001-584	ALPHASTOR MEDIA MGR 1000 VOLUME	$0.00	DH	27%	$0.00	$132.25	$120.75	$0.00	$0.00	$0.00	$132.25
5	456-001-587	ALPHASTOR MEDIA MGR DZ CON UNIX	$0.00	DH	27%	$0.00	$1,840.00	$1,680.00	$0.00	$0.00	$0.00	$1,840.00
5	456-001-588	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-001-589	ALPHASTOR MEDIA MGR DZ CON QTY 10 UNIX	$0.00	DH	27%	$0.00	$9,200.00	$8,400.00	$0.00	$0.00	$0.00	$9,200.00
5	456-001-590	ALPHASTOR MEDIA MGR DZ CON	$0.00	DH	27%	$0.00	$920.00	$840.00	$0.00	$0.00	$0.00	$920.00
5	456-001-591	ALPHASTOR MEDIA MGR DZ CON QTY 5	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-001-592	ALPHASTOR MEDIA MGR DZ CON QTY 10	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-001-593	ALPHASTOR ROBOT MGR	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-001-594	ALPHASTOR ROBOT MGR DZ CON UNIX	$0.00	DH	27%	$0.00	$1,840.00	$1,680.00	$0.00	$0.00	$0.00	$1,840.00
5	456-001-595	ALPHASTOR ROBOT MGR DZ CON QTY 5 UNIX	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-001-596	ALPHASTOR ROBOT MGR DZ CON QTY 10 UNIX	$0.00	DH	27%	$0.00	$9,200.00	$8,400.00	$0.00	$0.00	$0.00	$9,200.00
5	456-001-597	ALPHASTOR ROBOT MGR DZ CON NT/WIN2K/LIN	$0.00	DH	27%	$0.00	$920.00	$840.00	$0.00	$0.00	$0.00	$920.00
5	456-001-598	ALPHASTOR ROBOT MGR DZ CON QTY 5	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-001-599	ALPHASTOR ROBOT MGR DZ CON QTY 10	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-001-600	ALPHASTOR ROBOT MGR DRIVE CON	$0.00	DH	27%	$0.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-001-604	ALPHASTOR ROBOT MGR DDS	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-001-608	ALPHASTOR ROBOT MGR DEVICE RESOURCE MGR	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-001-609	ALPHASTOR ADV MOD/STGTK SN6000 (16 PORT)	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-001-610	ALPHASTOR ADV MOD/STGTK SN6000 (32 PORT)	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-001-611	ALPHASTOR ADV MOD/STGTK SN6000 (64 PORT)	$0.00	DH	27%	$0.00	$9,200.00	$8,400.00	$0.00	$0.00	$0.00	$9,200.00
5	456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	$5,500.00	DH	27%	$4,015.00	$1,265.00	$1,155.00	$0.00	$0.00	$0.00	$1,265.00
5	456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	$7,700.00	DH	27%	$5,621.00	$1,771.00	$1,617.00	$0.00	$0.00	$0.00	$1,771.00
5	456-001-665	NW NETWORK ED STG NODE QTY 5 UNIX	$0.00	DH	27%	$0.00	$9,522.00	$8,694.00	$0.00	$0.00	$0.00	$9,522.00
5	456-001-737	NetWorker VSS Client For Windows	$0.00	DH	27%	$0.00	$159.85	$145.95	$0.00	$0.00	$0.00	$159.85
5	456-001-738	NetWorker VSS Client For Windows QTY 5	$0.00	DH	27%	$0.00	$799.25	$729.75	$0.00	$0.00	$0.00	$799.25
5	456-001-739	NetWorker VSS Client For Windows QTY 25	$0.00	DH	27%	$0.00	$3,996.25	$3,648.75	$0.00	$0.00	$0.00	$3,996.25
5	456-001-740	NetWorker VSS Client for Windows Qty 500	$0.00	DH	27%	$0.00	$15,985.00	$14,595.00	$0.00	$0.00	$0.00	$15,985.00
5	456-001-741	NetWorker VSS Client for Windows Qty 500	$0.00	DH	27%	$0.00	$79,925.00	$72,975.00	$0.00	$0.00	$0.00	$79,925.00
5	456-001-742	NW VSS CLIENT WIN QTY 1000	$0.00	DH	27%	$0.00	$159,850.00	$145,950.00	$0.00	$0.00	$0.00	$159,850.00
5	456-001-743	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	$0.00	DH	27%	$0.00	$2,380.50	$2,173.50	$0.00	$0.00	$0.00	$2,380.50
5	456-001-744	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	$0.00	DH	27%	$0.00	$11,902.50	$10,867.50	$0.00	$0.00	$0.00	$11,902.50
5	456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	$750.00	DH	27%	$547.50	$172.50	$157.50	$0.00	$0.00	$0.00	$172.50
5	456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA	$3,750.00	DH	27%	$2,737.50	$862.50	$787.50	$0.00	$0.00	$0.00	$862.50
5	456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	$2,500.00	DH	27%	$1,825.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-004-540	NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5	$0.00	DH	27%	$0.00	$2,875.00	$2,625.00	$0.00	$0.00	$0.00	$2,875.00
5	456-004-541	NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25	$0.00	DH	27%	$0.00	$14,375.00	$13,125.00	$0.00	$0.00	$0.00	$14,375.00
5	456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-004-543	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5	$0.00	DH	27%	$0.00	$5,750.00	$5,250.00	$0.00	$0.00	$0.00	$5,750.00
5	456-004-544	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	$0.00	DH	27%	$0.00	$28,750.00	$26,250.00	$0.00	$0.00	$0.00	$28,750.00
5	456-004-562	NETWORKER CLIENT CONNECTIONS	$0.00	DH	27%	$0.00	$92.00	$84.00	$0.00	$0.00	$0.00	$92.00
5	456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	$2,000.00	DH	27%	$1,460.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	$9,000.00	DH	27%	$6,570.00	$2,070.00	$1,890.00	$0.00	$0.00	$0.00	$2,070.00
5	456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	$6,900.00	DH	27%	$5,037.00	$1,587.00	$1,449.00	$0.00	$0.00	$0.00	$1,587.00
5	456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	$2,400.00	DH	27%	$1,752.00	$552.00	$504.00	$0.00	$0.00	$0.00	$552.00
5	456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	$4,830.00	DH	27%	$3,525.90	$1,110.90	$1,014.30	$0.00	$0.00	$0.00	$1,110.90
5	456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	$11,000.00	DH	27%	$8,030.00	$2,530.00	$2,310.00	$0.00	$0.00	$0.00	$2,530.00
5	456-004-613	NETWORKER CLIENT CONNECTIONS QTY 5	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-004-614	NETWORKER CLIENT CONNECTIONS QTY 25	$0.00	DH	27%	$0.00	$2,047.00	$1,869.00	$0.00	$0.00	$0.00	$2,047.00
5	456-004-615	NETWORKER CLIENT CONNECTIONS QTY 100	$0.00	DH	27%	$0.00	$7,728.00	$7,056.00	$0.00	$0.00	$0.00	$7,728.00
5	456-004-617	NW SNMP MOD=IA	$2,000.00	DH	27%	$1,460.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-004-622	NW ARCHIVE MOD UNIX=IA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-004-632	NW SILO SOFTWARE MOD 1-128 VOLUMES	$0.00	DH	27%	$0.00	$3,335.00	$3,045.00	$0.00	$0.00	$0.00	$3,335.00
5	456-004-633	NW SILO SOFTWARE MOD UNLIMITED VOLUMES	$0.00	DH	27%	$0.00	$8,970.00	$8,190.00	$0.00	$0.00	$0.00	$8,970.00
5	456-004-634	NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	$0.00	DH	27%	$0.00	$2,530.00	$2,310.00	$0.00	$0.00	$0.00	$2,530.00
5	456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	$14,500.00	DH	27%	$10,585.00	$3,335.00	$3,045.00	$0.00	$0.00	$0.00	$3,335.00
5	456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	$20,480.00	DH	27%	$14,950.40	$4,710.40	$4,300.80	$0.00	$0.00	$0.00	$4,710.40
5	456-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA	$39,000.00	DH	27%	$28,470.00	$8,970.00	$8,190.00	$0.00	$0.00	$0.00	$8,970.00
5	456-004-639	NW SILO SOFTWARE MOD 1-256 VOLUMES	$0.00	DH	27%	$0.00	$4,710.40	$4,300.80	$0.00	$0.00	$0.00	$4,710.40
5	456-004-640	NW SILO SOFTWARE MOD 1-512 VOLUMES	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-004-659	NW NETWORK ED STG NODE UNIX	$0.00	DH	27%	$0.00	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-004-660	NW NETWORK ED STG NODE WIN	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-004-663	NW MOD FOR MS SQL SVR CLIENT TIER 1	$0.00	DH	27%	$0.00	$294.40	$268.80	$0.00	$0.00	$0.00	$294.40
5	456-004-664	NW MOD FOR MS SQL SVR CLIENT TIER 2	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-004-665	NW MOD FOR MS SQL SVR CLIENT TIER 3	$0.00	DH	27%	$0.00	$481.85	$439.95	$0.00	$0.00	$0.00	$481.85
5	456-004-666	NW MOD FOR MS SQL SVR CLIENT TIER 4	$0.00	DH	27%	$0.00	$734.85	$670.95	$0.00	$0.00	$0.00	$734.85
5	456-004-676	NW SVR NETWORK ED UNIX	$0.00	DH	27%	$0.00	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-004-677	NW SVR WORKGROUP ED UNIX	$0.00	DH	27%	$0.00	$952.20	$869.40	$0.00	$0.00	$0.00	$952.20
5	456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	$2,000.00	DH	27%	$1,460.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-004-681	NW CLUSTER CLNT CON WIN	$0.00	DH	27%	$0.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-004-682	NW CLUSTER CLNT CON WIN QTY 5	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-004-685	NW CLUSTER CLNT CON UNIX	$0.00	DH	27%	$0.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-004-686	NW CLUSTER CLNT CON QTY 5 UNIX	$0.00	DH	27%	$0.00	$2,875.00	$2,625.00	$0.00	$0.00	$0.00	$2,875.00
5	456-004-689	NW NDMP CLNT CON - TIER 1=IC	$2,995.00	DH	27%	$2,186.35	$688.85	$628.95	$539.10	$0.00	$0.00	$688.85
5	456-004-690	NW NDMP CLNT CON - TIER 2=IC	$4,995.00	DH	27%	$3,646.35	$1,148.85	$1,048.95	$899.10	$0.00	$0.00	$1,148.85
5	456-004-691	NW NDMP CLNT CON - TIER 3=IC	$11,995.00	DH	27%	$8,756.35	$2,758.85	$2,518.95	$2,159.10	$0.00	$0.00	$2,758.85
5	456-004-692	NW NDMP CLNT CON - TIER 4=IC	$17,995.00	DH	27%	$13,136.35	$4,138.85	$3,778.95	$3,239.10	$0.00	$0.00	$4,138.85
5	456-004-714	NETWORKER MOD FOR INFORMIX CLIENT Linux	$0.00	DH	27%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-004-716	NETWORKER MOD FOR INFORMIX CLIENT UNIX	$0.00	DH	27%	$0.00	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-004-717	NETWORKER MOD FOR SYBASE CLIENT UNIX	$0.00	DH	27%	$0.00	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-004-718	NW MOD FOR ORACLE CLT ORACLE8 & LATER UX	$0.00	DH	27%	$0.00	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	$0.00	DH	27%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-004-725	NW MOD SAP UNIX CLNT=IA	$15,500.00	DH	27%	$11,315.00	$3,565.00	$3,255.00	$0.00	$0.00	$0.00	$3,565.00
5	456-004-726	NW MOD SAP LIN CLNT=IA	$4,000.00	DH	27%	$2,920.00	$920.00	$840.00	$0.00	$0.00	$0.00	$920.00
5	456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	$0.00	DH	27%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-004-755	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	$0.00	DH	27%	$0.00	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-004-756	NW MOD FOR LOTUS NOTES CLIENT UX	$0.00	DH	27%	$0.00	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	$0.00	DH	27%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	$26,500.00	DH	27%	$19,345.00	$6,095.00	$5,565.00	$0.00	$0.00	$0.00	$6,095.00
5	456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	$30,000.00	DH	27%	$21,900.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	$34,500.00	DH	27%	$25,185.00	$7,935.00	$7,245.00	$0.00	$0.00	$0.00	$7,935.00
5	456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX	$0.00	DH	27%	$0.00	$317.40	$289.80	$0.00	$0.00	$0.00	$317.40
5	456-004-821	NDMP TAPESERVER FOR WINDOWS	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-004-822	NETWORKER RESTORE NODE FOR EDM	$22,500.00	DH	27%	$16,425.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-004-824	NW NETWORK ED DED STG NODE WIN V7	$0.00	DH	27%	$0.00	$287.50	$262.50	$0.00	$0.00	$0.00	$287.50
5	456-004-825	NW PWR ED DED STG NODE WIN V7	$0.00	DH	27%	$0.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-004-826	NW NETWORK ED DED STG NODE UNIX V7	$0.00	DH	27%	$0.00	$690.00	$630.00	$0.00	$0.00	$0.00	$690.00
5	456-004-827	NW PWR ED DED STG NODE UNIX V7	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-004-828	NW NETWORK ED DED STG NODE LIN V7	$0.00	DH	27%	$0.00	$287.50	$262.50	$0.00	$0.00	$0.00	$287.50
5	456-004-829	NW PWR ED DED STG NODE LIN V7	$0.00	DH	27%	$0.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-004-960	NW ARCHIVE MOD NETWARE	$0.00	DH	27%	$0.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	$0.00	DH	27%	$0.00	$64.40	$58.80	$0.00	$0.00	$0.00	$64.40
5	456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	$0.00	DH	27%	$0.00	$322.00	$294.00	$0.00	$0.00	$0.00	$322.00
5	456-004-984	NW SVR NETWORK ED WIN	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-004-987	NW SVR WORKGROUP ED WIN	$0.00	DH	27%	$0.00	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-005-006	NW ARCHIVE MOD WIN=IA	$1,000.00	DH	27%	$730.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-005-031	NW MOD SAP WIN CLNT=IA	$4,000.00	DH	27%	$2,920.00	$920.00	$840.00	$0.00	$0.00	$0.00	$920.00
5	456-005-032	OPEN FILE MGR 5 CLIENT SVR WIN NETWARE	$0.00	DH	27%	$0.00	$1,086.75	$992.25	$0.00	$0.00	$0.00	$1,086.75
5	456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWARE	$0.00	DH	27%	$0.00	$5,433.75	$4,961.25	$0.00	$0.00	$0.00	$5,433.75
5	456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWARE	$0.00	DH	27%	$0.00	$217.35	$198.45	$0.00	$0.00	$0.00	$217.35
5	456-005-083	NW CLNTPAK UNIX	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-005-085	NW CLNTPAK PC DESKTOPS	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-005-087	NW CLNTPAK WIN	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-005-101	NW CLNTPAK LIN	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-005-102	NW CLNTPAK MAC OS-X	$0.00	DH	27%	$0.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-005-123	NW PWR ED STG NODE UNIX	$0.00	DH	27%	$0.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-005-124	NW PWR ED STG NODE WIN	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-005-126	NW SVR PWR ED UNIX	$0.00	DH	27%	$0.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-005-139	NW SVR PWR ED WIN	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-005-404	NW PWRSNAP MOD 500GB CAP	$0.00	DH	27%	$0.00	$573.85	$523.95	$0.00	$0.00	$0.00	$573.85
5	456-005-405	NW PWRSNAP MOD 1TB CAP	$0.00	DH	27%	$0.00	$1,033.85	$943.95	$0.00	$0.00	$0.00	$1,033.85
5	456-005-406	NW PWRNAP MOD 2TB CAP	$0.00	DH	27%	$0.00	$1,838.85	$1,678.95	$0.00	$0.00	$0.00	$1,838.85
5	456-005-407	NW PWRSNAP MOD 5TB CAP	$0.00	DH	27%	$0.00	$4,023.85	$3,673.95	$0.00	$0.00	$0.00	$4,023.85
5	456-005-408	NW PWRNAP MOD 10TB CAP	$0.00	DH	27%	$0.00	$6,898.85	$6,298.95	$0.00	$0.00	$0.00	$6,898.85
5	456-005-409	NW PWRSNAP MOD 25TB CAP	$0.00	DH	27%	$0.00	$14,603.85	$13,333.95	$0.00	$0.00	$0.00	$14,603.85
5	456-005-410	NW PWRSNAP MOD 50TB CAP	$0.00	DH	27%	$0.00	$23,573.85	$21,523.95	$0.00	$0.00	$0.00	$23,573.85
5	456-005-411	NW PWRSNAP MOD 100TB CAP	$0.00	DH	27%	$0.00	$40,133.85	$36,643.95	$0.00	$0.00	$0.00	$40,133.85
5	456-005-471	NW SVR WORKGROUP ED LIN	$0.00	DH	27%	$0.00	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-005-472	NW SVR NETWORK ED LIN	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-005-473	NW SVR PWR ED LIN	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-005-474	NW NETWORK ED STG NODE LIN	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-005-475	NW PWR ED STG NODE FOR LIN	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-005-476	NW ARCHIVE MOD LIN=IA	$1,000.00	DH	27%	$730.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-005-477	NW CLUSTER CLNT CON LIN	$0.00	DH	27%	$0.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-005-478	NW CLUSTER CLNT CON LIN QTY5	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	$900.00	DH	27%	$657.00	$207.00	$189.00	$0.00	$0.00	$0.00	$207.00
5	456-010-506	NW ORACLE ON OPENVMS INTEGRITY SVR=IA	$2,250.00	DH	27%	$1,642.50	$517.50	$472.50	$0.00	$0.00	$0.00	$517.50
5	456-010-507	NW SVR WORKGROUP ED SOLARIS X64/X86	$0.00	DH	27%	$0.00	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-010-509	NW SVR NETWORK ED SOLARIS X64/X86	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-010-510	NW SVR PWR ED SOLARIS X64/X86	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-010-512	NW PWR ED STG NODE SOLARIS X64/X86	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-010-513	NW ED DED STG NODE SOLARIS X64/X86	$0.00	DH	27%	$0.00	$287.50	$262.50	$0.00	$0.00	$0.00	$287.50
5	456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	$0.00	DH	27%	$0.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-100-042	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	$7,495.00	DH	27%	$5,471.35	$1,723.85	$1,573.95	$0.00	$0.00	$0.00	$1,723.85
5	456-100-043	NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	$16,100.00	DH	27%	$11,753.00	$3,703.00	$3,381.00	$0.00	$0.00	$0.00	$3,703.00
5	456-100-136	CBRM LICENSE FOR NW - 4 CENTERA NODES	$0.00	DH	27%	$0.00	$1,092.50	$997.50	$0.00	$0.00	$0.00	$1,092.50
5	456-100-137	CBRM LICENSE-SYMANTEC NBU-4 CTRA NODES	$0.00	DH	27%	$0.00	$1,092.50	$997.50	$0.00	$0.00	$0.00	$1,092.50
5	456-100-138	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	$0.00	DH	27%	$0.00	$1,092.50	$997.50	$0.00	$0.00	$0.00	$1,092.50
5	456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	$12,000.00	DH	27%	$8,760.00	$2,760.00	$2,520.00	$0.00	$0.00	$0.00	$2,760.00
5	456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	$100.00	DH	27%	$73.00	$23.00	$21.00	$0.00	$0.00	$0.00	$23.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-100-484	NW AGENT DATA DEDUP=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-578	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	$0.00	DH	27%	$0.00	$546.25	$498.75	$0.00	$0.00	$0.00	$546.25
5	456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-592	NW MOD FOR INFORMIX CLIENT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-595	NW MOD MS SQL SVR CLNT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-596	NW MOD FOR ORACLE CLIENT WIN	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-597	NETWORKER MOD FOR SYBASE CLIENT WINDOWS	$0.00	DH	27%	$0.00	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	$95.00	DH	27%	$69.35	$21.85	$19.95	$0.00	$0.00	$0.00	$21.85
5	456-100-629	NW SVR UPG NETWORK TO PWR ED WIN	$0.00	DH	27%	$0.00	$1,196.00	$1,092.00	$0.00	$0.00	$0.00	$1,196.00
5	456-100-630	NW SVR UPG NETWORK TO PWR ED UNIX	$0.00	DH	27%	$0.00	$3,270.60	$2,986.20	$0.00	$0.00	$0.00	$3,270.60
5	456-100-631	NW SVR UPG NETWORK TO PWR ED LIN	$0.00	DH	27%	$0.00	$1,196.00	$1,092.00	$0.00	$0.00	$0.00	$1,196.00
5	456-100-632	NW MOD MEDITECH LIC=IA	$4,950.00	DH	27%	$3,613.50	$1,138.50	$1,039.50	$0.00	$0.00	$0.00	$1,138.50
5	456-100-633	NW MOD MICROSOFT APPS=IA	$1,595.00	DH	27%	$1,164.35	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-100-635	NW CONVERT AUTOCH TO EDL NW 7.4=IC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-100-676	NETWORKER VIRTUAL EDITION CLIENT=IA	$1,995.00	DH	27%	$1,456.35	$458.85	$418.95	$0.00	$0.00	$0.00	$458.85
5	456-100-690	NW CLNT=IA	$500.00	DH	27%	$365.00	$115.00	$105.00	$0.00	$0.00	$0.00	$115.00
5	456-100-691	NW CLNT QTY 5=IA	$2,500.00	DH	27%	$1,825.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-100-692	NW CLNT QTY 25=IA	$11,500.00	DH	27%	$8,395.00	$2,645.00	$2,415.00	$0.00	$0.00	$0.00	$2,645.00
5	456-100-693	NW CLNT QTY 100=IA	$42,500.00	DH	27%	$31,025.00	$9,775.00	$8,925.00	$0.00	$0.00	$0.00	$9,775.00
5	456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	$1,495.00	DH	27%	$1,091.35	$343.85	$313.95	$0.00	$0.00	$0.00	$343.85
5	456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	$4,160.00	DH	27%	$3,036.80	$956.80	$873.60	$0.00	$0.00	$0.00	$956.80
5	456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	$7,495.00	DH	27%	$5,471.35	$1,723.85	$1,573.95	$0.00	$0.00	$0.00	$1,723.85
5	456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	$16,100.00	DH	27%	$11,753.00	$3,703.00	$3,381.00	$0.00	$0.00	$0.00	$3,703.00
5	456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	$26,960.00	DH	27%	$19,680.80	$6,200.80	$5,661.60	$0.00	$0.00	$0.00	$6,200.80
5	456-100-703	NW VIRT TAPE LIBRARY 1TB CAP ADDON=CC	$1,495.00	DH	27%	$1,091.35	$343.85	$313.95	$0.00	$0.00	$0.00	$343.85
5	456-100-704	NW VIRT TAPE LIBRARY 5TB CAP ADDON=CC	$4,160.00	DH	27%	$3,036.80	$956.80	$873.60	$0.00	$0.00	$0.00	$956.80
5	456-100-705	NW VIRT TAPE LIBRARY 50TB CAP ADDON=CC	$29,960.00	DH	27%	$21,870.80	$6,890.80	$6,291.60	$0.00	$0.00	$0.00	$6,890.80
5	456-101-213	DATA PROTECTION ADVISOR: SGL VMWARE SVR	$0.00	DH	27%	$0.00	$131.10	$119.70	$0.00	$0.00	$0.00	$131.10
5	456-101-235	NW SVR NETWORK ED UNIX (E)	$0.00	DH	27%	$0.00	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-101-236	NW SVR NETWORK ED WIN (E)	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-101-237	NW SVR NETWORK ED LIN (E)	$0.00	DH	27%	$0.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-101-238	NW SVR WORKGROUP ED UNIX (E)	$0.00	DH	27%	$0.00	$952.20	$869.40	$0.00	$0.00	$0.00	$952.20
5	456-101-239	NW SVR WORKGROUP ED WIN (E)	$0.00	DH	27%	$0.00	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-101-240	NW SVR WORKGROUP ED LIN (E)	$0.00	DH	27%	$0.00	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-101-241	NW SVR PWR ED UNIX (E)	$0.00	DH	27%	$0.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-101-242	NW SVR PWR ED WIN (E)	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-101-243	NW SVR PWR ED LIN (E)	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-101-253	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	$0.00	DH	27%	$0.00	$690.00	$630.00	$0.00	$0.00	$0.00	$690.00
5	456-101-264	DPA-Avamar 1TB CAP=CB	$0.00	DH	27%	$0.00	$458.85	$418.95	$0.00	$0.00	$0.00	$458.85
5	456-101-595	NW CLNT DATA DEDUP QTY 25=IA	$575.00	DH	27%	$419.75	$132.25	$120.75	$0.00	$0.00	$0.00	$132.25
5	456-101-596	NW CLNT DATA DEDUP QTY 100=IA	$2,225.00	DH	27%	$1,624.25	$511.75	$467.25	$0.00	$0.00	$0.00	$511.75
5	456-101-597	NW VIRTUAL ED CLNT DATA DEDUP=IA	$225.00	DH	27%	$164.25	$51.75	$47.25	$0.00	$0.00	$0.00	$51.75
5	456-101-708	NW PUBLIC CLOUD BACKUP OPTION=IA	$1,495.00	DH	27%	$1,091.35	$343.85	$313.95	$0.00	$0.00	$0.00	$343.85
5	456-101-709	NW PRIVATE CLOUD BACKUP OPTION: 1TB=CC	$1,495.00	DH	27%	$1,091.35	$343.85	$313.95	$0.00	$0.00	$0.00	$343.85
5	456-101-710	NW PRIVATE CLOUD BACKUP OPTION: 5TB=CC	$4,160.00	DH	27%	$3,036.80	$956.80	$873.60	$0.00	$0.00	$0.00	$956.80
5	456-101-711	NW PRIVATE CLOUD BACKUP OPTION: 10TB=CC	$7,495.00	DH	27%	$5,471.35	$1,723.85	$1,573.95	$0.00	$0.00	$0.00	$1,723.85
5	456-101-712	NW PRIVATE CLOUD BACKUP OPTION: 25TB=CC	$16,100.00	DH	27%	$11,753.00	$3,703.00	$3,381.00	$0.00	$0.00	$0.00	$3,703.00
5	456-101-713	NW PRIVATE CLOUD BACKUP OPTION: 50TB=CC	$26,960.00	DH	27%	$19,680.80	$6,200.80	$5,661.60	$0.00	$0.00	$0.00	$6,200.80
5	456-101-761	NW SVR NETWORK ED WIN/LIN	$2,300.00	DH	27%	$1,679.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-101-762	NW SVR NETWORK ED UNIX	$8,280.00	DH	27%	$6,044.40	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-101-763	NW SVR WORKGROUP ED WIN/LIN	$1,150.00	DH	27%	$839.50	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-101-764	NW SVR WORKGROUP ED UNIX	$4,140.00	DH	27%	$3,022.20	$952.20	$869.40	$0.00	$0.00	$0.00	$952.20
5	456-101-765	NW SVR PWR ED WIN/LIN	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-101-766	NW SVR PWR ED UNIX	$22,500.00	DH	27%	$16,425.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	$2,300.00	DH	27%	$1,679.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-101-768	NW NETWORK ED STG NODE UNIX=IA	$8,280.00	DH	27%	$6,044.40	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-101-769	NW PWR ED STG NODE WIN/LIN=IA	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-101-770	NW PWR ED STG NODE UNIX=IA	$22,500.00	DH	27%	$16,425.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	$1,250.00	DH	27%	$912.50	$287.50	$262.50	$0.00	$0.00	$0.00	$287.50
5	456-101-772	NW NETWORK ED DED STG NODE UNIX=IA	$3,000.00	DH	27%	$2,190.00	$690.00	$630.00	$0.00	$0.00	$0.00	$690.00
5	456-101-773	NW PWR ED DED STG NODE WIN/LIN=IA	$2,500.00	DH	27%	$1,825.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-101-774	NW PWR ED DED STG NODE UNIX=IA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-101-775	NW ARCHIVE MOD WIN/LIN=IA	$1,000.00	DH	27%	$730.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-101-776	NW ARCHIVE MOD UNIX=IA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	$1,595.00	DH	27%	$1,164.35	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-101-780	NW MOD DATABASES AND APPS UNIX=IA	$7,750.00	DH	27%	$5,657.50	$1,782.50	$1,627.50	$0.00	$0.00	$0.00	$1,782.50
5	456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	$1,595.00	DH	27%	$1,164.35	$366.85	$334.95	$0.00	$0.00	$0.00	$366.85
5	456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	$29.00	DH	27%	$21.17	$6.67	$6.09	$0.00	$0.00	$0.00	$6.67
5	456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	$25.00	DH	27%	$18.25	$5.75	$5.25	$0.00	$0.00	$0.00	$5.75
5	456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	$29.00	DH	27%	$21.17	$6.67	$6.09	$0.00	$0.00	$0.00	$6.67
5	456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	$25.00	DH	27%	$18.25	$5.75	$5.25	$0.00	$0.00	$0.00	$5.75
5	456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	$40.00	DH	27%	$29.20	$9.20	$8.40	$0.00	$0.00	$0.00	$9.20
5	456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	$35.00	DH	27%	$25.55	$8.05	$7.35	$0.00	$0.00	$0.00	$8.05
5	456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	$31.00	DH	27%	$22.63	$7.13	$6.51	$0.00	$0.00	$0.00	$7.13
5	456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	$26.00	DH	27%	$18.98	$5.98	$5.46	$0.00	$0.00	$0.00	$5.98
5	456-102-513	NW DATA DOMAIN DEV TYPE ENABLER=IA	$4,250.00	DH	27%	$3,102.50	$977.50	$892.50	$0.00	$0.00	$0.00	$977.50
5	456-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	$2,540.00	DH	27%	$1,854.20	$584.20	$533.40	$0.00	$0.00	$0.00	$584.20
5	456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	$7,075.00	DH	27%	$5,164.75	$1,627.25	$1,485.75	$0.00	$0.00	$0.00	$1,627.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	$12,740.00	DH	27%	$9,300.20	$2,930.20	$2,675.40	$0.00	$0.00	$0.00	$2,930.20
5	456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	$27,370.00	DH	27%	$19,980.10	$6,295.10	$5,747.70	$0.00	$0.00	$0.00	$6,295.10
5	456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	$45,830.00	DH	27%	$33,455.90	$10,540.90	$9,624.30	$0.00	$0.00	$0.00	$10,540.90
5	456-102-536	S1-FILE SYSTEMS,TIER 1, ADD-ON=MB	$26.00	DH	27%	$18.98	$5.98	$5.46	$0.00	$0.00	$0.00	$5.98
5	456-102-537	S1 FOR FILE SYSTEMS,TIER 2, ADD-ON=MB	$23.00	DH	27%	$16.79	$5.29	$4.83	$0.00	$0.00	$0.00	$5.29
5	456-103-178	NW SOURCE CAP DATA ZONE ENABLER=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-179	NW SOURCE CAP 1TB LICENSE TIER 1=CA	$9,500.00	DH	27%	$6,935.00	$2,185.00	$1,995.00	$0.00	$0.00	$0.00	$2,185.00
5	456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	$95,000.00	DH	27%	$69,350.00	$21,850.00	$19,950.00	$0.00	$0.00	$0.00	$21,850.00
5	456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	$87,500.00	DH	27%	$63,875.00	$20,125.00	$18,375.00	$0.00	$0.00	$0.00	$20,125.00
5	456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	$82,500.00	DH	27%	$60,225.00	$18,975.00	$17,325.00	$0.00	$0.00	$0.00	$18,975.00
5	456-103-183	NW SOURCE CAP 10TB LICENSE TIER 4=CA	$75,000.00	DH	27%	$54,750.00	$17,250.00	$15,750.00	$0.00	$0.00	$0.00	$17,250.00
5	456-103-184	NW SOURCE CAP 10TB LICENSE TIER 5=CA	$65,000.00	DH	27%	$47,450.00	$14,950.00	$13,650.00	$0.00	$0.00	$0.00	$14,950.00
5	456-103-185	NW SOURCE CAP 10TB LICENSE TIER 6=CA	$60,000.00	DH	27%	$43,800.00	$13,800.00	$12,600.00	$0.00	$0.00	$0.00	$13,800.00
5	456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	$8,750.00	DH	27%	$6,387.50	$2,012.50	$1,837.50	$0.00	$0.00	$0.00	$2,012.50
5	456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3=CA	$8,250.00	DH	27%	$6,022.50	$1,897.50	$1,732.50	$0.00	$0.00	$0.00	$1,897.50
5	456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4=CA	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5=CA	$6,500.00	DH	27%	$4,745.00	$1,495.00	$1,365.00	$0.00	$0.00	$0.00	$1,495.00
5	456-103-439	NW SOURCE CAP 1TB LICENSE TIER 6=CA	$0.00	DH	27%	$0.00	$1,380.00	$1,260.00	$0.00	$0.00	$0.00	$1,380.00
5	456-103-718	Avamar 1 TB Replication Capacity Lic=CB	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	$9,000.00	DH	27%	$6,570.00	$2,070.00	$1,890.00	$0.00	$0.00	$0.00	$2,070.00
5	456-103-732	DPA FOR NETWORKER 1TB CAPACITY	$0.00	DH	27%	$0.00	$136.85	$124.95	$0.00	$0.00	$0.00	$136.85
5	456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	$10.00	DH	27%	$7.30	$2.30	$2.10	$0.00	$0.00	$0.00	$2.30
5	456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	$2,500.00	DH	27%	$1,825.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	$2,500.00	DH	27%	$1,825.00	$575.00	$525.00	$0.00	$0.00	$0.00	$575.00
5	456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	$2,000.00	DH	27%	$1,460.00	$460.00	$420.00	$0.00	$0.00	$0.00	$460.00
5	456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	$15,000.00	DH	27%	$10,950.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	$1,800.00	DH	27%	$1,314.00	$414.00	$378.00	$0.00	$0.00	$0.00	$414.00
5	456-103-913	AVAMAR EXTENDED RETENTION	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-950	Backup and Recovery Manager Avamar	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-951	Backup and Recovery Manager - NetWorker	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-970	CONCEPT MGR 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-103-971	EMC CENTERA 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	$0.00	DH	27%	$0.00	$11,500.00	$10,500.00	$0.00	$0.00	$0.00	$11,500.00
5	456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-974	EMC DCTM 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-976	EMC CENTERA ROE 500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-977	EMC CELERRA FLR 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-980	EMC S1 EM 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-103-982	LT/DT ROE500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-983	EMC DCTM ROE 500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-103-984	MS EXCH 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-987	S1 EM ROE 500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-988	MS SP 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-989	INFOCTR ECS ROE LICENSE BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-990	INFOCTR ECS NODE LICENSE BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-991	MS EXCH ROE500GB BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-992	MS SP ROE 500GB BRS S1 EDISC	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-103-995	ECS SW (PER TB) - BRS S1 EDISC	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-103-996	ECS ROE 500GB - BRS S1 EDISC	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-103-997	ECS SW (NODES) - BRS S1 EDISC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	$0.00	DH	27%	$0.00	$5,750.00	$5,250.00	$0.00	$0.00	$0.00	$5,750.00
5	456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	$2,300.00	DH	27%	$1,679.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-104-325	NW SVR NETWORK ED UNIX - G=IA	$8,280.00	DH	27%	$6,044.40	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	$1,150.00	DH	27%	$839.50	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	$4,140.00	DH	27%	$3,022.20	$952.20	$869.40	$0.00	$0.00	$0.00	$952.20
5	456-104-328	NW SVR POWER ED WIN/LIN - G=IA	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-104-329	NW SVR POWER ED UNIX - G=IA	$22,500.00	DH	27%	$16,425.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-104-439	CONCEPT MGR 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-104-440	EMC CENTERA 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	$0.00	DH	27%	$0.00	$11,500.00	$10,500.00	$0.00	$0.00	$0.00	$11,500.00
5	456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-444	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-445	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-446	EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-104-451	LT/DT ROE500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-452	EMC DCTM ROE 500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-457	MS SP 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-458	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-459	INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$4,600.00	$4,200.00	$0.00	$0.00	$0.00	$4,600.00
5	456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$6,900.00	$6,300.00	$0.00	$0.00	$0.00	$6,900.00
5	456-104-465	ECS ROE 500GB - BRS S1 EDISC=CA	$0.00	DH	27%	$0.00	$3,450.00	$3,150.00	$0.00	$0.00	$0.00	$3,450.00
5	456-104-466	ECS SW (NODES) - BRS S1 EDISC=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	$0.00	DH	27%	$0.00	$5,750.00	$5,250.00	$0.00	$0.00	$0.00	$5,750.00
5	456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	$1,400.00	DH	27%	$1,022.00	$322.00	$294.00	$0.00	$0.00	$0.00	$322.00
5	456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	$1,300.00	DH	27%	$949.00	$299.00	$273.00	$0.00	$0.00	$0.00	$299.00
5	456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	$1,200.00	DH	27%	$876.00	$276.00	$252.00	$0.00	$0.00	$0.00	$276.00
5	456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	$1,100.00	DH	27%	$803.00	$253.00	$231.00	$0.00	$0.00	$0.00	$253.00
5	456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	$1,000.00	DH	27%	$730.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	$7,000.00	DH	27%	$5,110.00	$1,610.00	$1,470.00	$0.00	$0.00	$0.00	$1,610.00
5	456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	$6,500.00	DH	27%	$4,745.00	$1,495.00	$1,365.00	$0.00	$0.00	$0.00	$1,495.00
5	456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	$6,000.00	DH	27%	$4,380.00	$1,380.00	$1,260.00	$0.00	$0.00	$0.00	$1,380.00
5	456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	$5,500.00	DH	27%	$4,015.00	$1,265.00	$1,155.00	$0.00	$0.00	$0.00	$1,265.00
5	456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	$5,000.00	DH	27%	$3,650.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	$4,495.00	DH	27%	$3,281.35	$1,033.85	$943.95	$0.00	$0.00	$0.00	$1,033.85
5	456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	$7,995.00	DH	27%	$5,836.35	$1,838.85	$1,678.95	$0.00	$0.00	$0.00	$1,838.85
5	456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	$17,495.00	DH	27%	$12,771.35	$4,023.85	$3,673.95	$0.00	$0.00	$0.00	$4,023.85
5	456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	$29,995.00	DH	27%	$21,896.35	$6,898.85	$6,298.95	$0.00	$0.00	$0.00	$6,898.85
5	456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	$63,495.00	DH	27%	$46,351.35	$14,603.85	$13,333.95	$0.00	$0.00	$0.00	$14,603.85
5	456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	$102,495.00	DH	27%	$74,821.35	$23,573.85	$21,523.95	$0.00	$0.00	$0.00	$23,573.85
5	456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	$174,495.00	DH	27%	$127,381.35	$40,133.85	$36,643.95	$0.00	$0.00	$0.00	$40,133.85
5	456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	$9,475.00	DH	27%	$6,916.75	$2,179.25	$1,989.75	$0.00	$0.00	$0.00	$2,179.25
5	456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	$17,900.00	DH	27%	$13,067.00	$4,117.00	$3,759.00	$0.00	$0.00	$0.00	$4,117.00
5	456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	$1,150.00	DH	27%	$839.50	$264.50	$241.50	$0.00	$0.00	$0.00	$264.50
5	456-105-058	NW SERVER WORKGROUP ED UNIX=IA	$4,140.00	DH	27%	$3,022.20	$952.20	$869.40	$0.00	$0.00	$0.00	$952.20
5	456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	$2,300.00	DH	27%	$1,679.00	$529.00	$483.00	$0.00	$0.00	$0.00	$529.00
5	456-105-060	NW SERVER NETWORK ED UNIX=IA	$8,280.00	DH	27%	$6,044.40	$1,904.40	$1,738.80	$0.00	$0.00	$0.00	$1,904.40
5	456-105-061	NW SERVER POWER ED WIN/LIN=IA	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-105-062	NW SERVER POWER ED UNIX=IA	$22,500.00	DH	27%	$16,425.00	$5,175.00	$4,725.00	$0.00	$0.00	$0.00	$5,175.00
5	456-105-081	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	$6,800.00	DH	27%	$4,964.00	$1,564.00	$1,428.00	$0.00	$0.00	$0.00	$1,564.00
5	456-105-082	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	$13,600.00	DH	27%	$9,928.00	$3,128.00	$2,856.00	$0.00	$0.00	$0.00	$3,128.00
5	456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	$27,200.00	DH	27%	$19,856.00	$6,256.00	$5,712.00	$0.00	$0.00	$0.00	$6,256.00
5	456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	$54,400.00	DH	27%	$39,712.00	$12,512.00	$11,424.00	$0.00	$0.00	$0.00	$12,512.00
5	456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-089	S1 CPTY FILES 251 TO 400 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-090	S1 CPTY FILES 401 TO 600 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-091	S1 CPTY FILES 601 TO 1000 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-092	S1 CPTY FILES 1001+ TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-093	S1 CPTY SP 11 TO 50 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-094	S1 CPTY SP 51 TO 150 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-095	S1 CPTY SP 151 TO 250 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-096	S1 CPTY SP 251 TO 400 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-097	S1 CPTY SP 401 TO 600 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-098	S1 CPTY SP 601 TO 1000 TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-099	S1 CPTY SP 1001+ TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-100	S1 CPTYBDL EM_EXCH=UA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-101	S1 CPTYBDL EM_LTDM=UA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-102	S1 CPTYBDL MS SP STORMGT PREM=UA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-104	S1_DISKXTENDER_FOR_WINDOWS_2TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-105	S1_DISKXTENDER_FOR_WINDOWS_5TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-106	S1_DISKXTENDER_FOR_WINDOWS_10TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-107	S1_DISKXTENDER_FOR_WINDOWS_15TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-108	S1_DISKXTENDER_FOR_WINDOWS_20TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-109	S1_DISKXTENDER_FOR_WINDOWS_32TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-110	S1_DISKXTENDER_FOR_WINDOWS_64TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-111	S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-112	S1_DISKXTENDER_FOR_WINDOWS_200TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-113	S1_DISKXTENDER_FOR_WINDOWS_300TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-114	S1_DISKXTENDER_FOR_WINDOWS_400TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-115	S1_DISKXTENDER_FOR_WINDOWS_500TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-116	S1_DISKXTENDER_FOR_WINDOWS_600TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-117	S1_DISKXTENDER_FOR_WINDOWS_700TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-118	S1_DISKXTENDER_FOR_WINDOWS_800TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-119	S1_DISKXTENDER_FOR_WINDOWS_900TB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-120	S1_DISKXTENDER_FOR_WINDOWS_1PB=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-129	S1_DX_WIN_FSM_SERVER=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-130	S1_DSKXTNDR WIN FILE SYS MGR CLUSTER=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-131	S1_DX_WIN_FSM_CLUSTER=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-132	S1_DX_WINDOWS_SDK_TOOLKIT=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-181	S1 CPTYBDL EM=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-733	SRMSUITE DATA DOM TIER 3 =IC	$0.00	DH	27%	$0.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	456-105-734	SRMSUITE DATA DOM TIER 4 =IC	$0.00	DH	27%	$0.00	$7,200.00	$6,400.00	$0.00	$0.00	$0.00	$7,200.00
5	456-105-943	S1 CPTY FILES 1 TO 10TB = CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-944	S1 CPTY SP 1 TO 10TB = CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	$9,500.00	DH	27%	$6,935.00	$2,185.00	$1,995.00	$0.00	$0.00	$0.00	$2,185.00
5	456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	$8,750.00	DH	27%	$6,387.50	$2,012.50	$1,837.50	$0.00	$0.00	$0.00	$2,012.50
5	456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	$8,250.00	DH	27%	$6,022.50	$1,897.50	$1,732.50	$0.00	$0.00	$0.00	$1,897.50
5	456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	$7,500.00	DH	27%	$5,475.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	$6,500.00	DH	27%	$4,745.00	$1,495.00	$1,365.00	$0.00	$0.00	$0.00	$1,495.00
5	456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	$6,000.00	DH	27%	$4,380.00	$1,380.00	$1,260.00	$0.00	$0.00	$0.00	$1,380.00
5	456-107-750	NW 9.0 UPGRADE ENTITLEMENT=EA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	$2,650.00	DH	27%	$1,934.50	$609.50	$556.50	$0.00	$0.00	$0.00	$609.50
5	456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	$750.00	DH	27%	$547.50	$172.50	$157.50	$0.00	$0.00	$0.00	$172.50
5	456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	$1,550.00	DH	27%	$1,131.50	$356.50	$325.50	$0.00	$0.00	$0.00	$356.50
5	456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	$850.00	DH	27%	$620.50	$195.50	$178.50	$0.00	$0.00	$0.00	$195.50
5	456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	$3,650.00	DH	27%	$2,664.50	$839.50	$766.50	$0.00	$0.00	$0.00	$839.50
5	456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	$3,850.00	DH	27%	$2,810.50	$885.50	$808.50	$0.00	$0.00	$0.00	$885.50
5	456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	$6,600.00	DH	27%	$4,818.00	$1,518.00	$1,386.00	$0.00	$0.00	$0.00	$1,518.00
5	456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	$10,450.00	DH	27%	$7,628.50	$2,403.50	$2,194.50	$0.00	$0.00	$0.00	$2,403.50
5	456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	$9,900.00	DH	27%	$7,227.00	$2,277.00	$2,079.00	$0.00	$0.00	$0.00	$2,277.00
5	456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	$6,020.00	DH	27%	$4,394.60	$1,384.60	$1,264.20	$0.00	$0.00	$0.00	$1,384.60
5	456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	$3,500.00	DH	27%	$2,555.00	$805.00	$735.00	$0.00	$0.00	$0.00	$805.00
5	456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	$4,500.00	DH	27%	$3,285.00	$1,035.00	$945.00	$0.00	$0.00	$0.00	$1,035.00
5	456-108-329	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA	$4,500.00	DH	27%	$3,285.00	$1,035.00	$945.00	$0.00	$0.00	$0.00	$1,035.00
5	456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-108-671	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	$9,590.00	DH	27%	$7,000.70	$2,205.70	$2,013.90	$0.00	$0.00	$0.00	$2,205.70
5	456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	$9,590.00	DH	27%	$7,000.70	$2,205.70	$2,013.90	$0.00	$0.00	$0.00	$2,205.70
5	456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	456-108-995	Data Prot Suite Archive 1001TB+=CA	$2,575.00	DH	27%	$1,879.75	$592.25	$540.75	$0.00	$0.00	$0.00	$592.25
5	456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	$5,100.00	DH	27%	$3,723.00	$1,173.00	$1,071.00	$0.00	$0.00	$0.00	$1,173.00
5	456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	$4,125.00	DH	27%	$3,011.25	$948.75	$866.25	$0.00	$0.00	$0.00	$948.75
5	456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	$3,875.00	DH	27%	$2,828.75	$891.25	$813.75	$0.00	$0.00	$0.00	$891.25
5	456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	$3,575.00	DH	27%	$2,609.75	$822.25	$750.75	$0.00	$0.00	$0.00	$822.25
5	456-109-011	DATA PROT SUITE ARCHIVE 401-600TB=CA	$3,250.00	DH	27%	$2,372.50	$747.50	$682.50	$0.00	$0.00	$0.00	$747.50
5	456-109-012	DATA PROT SUITE ARCHIVE 601-1000TB=CA	$2,900.00	DH	27%	$2,117.00	$667.00	$609.00	$0.00	$0.00	$0.00	$667.00
5	456-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	$2,575.00	DH	27%	$1,879.75	$592.25	$540.75	$0.00	$0.00	$0.00	$592.25
5	456-109-014	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	$6,050.00	DH	27%	$4,416.50	$1,391.50	$1,270.50	$0.00	$0.00	$0.00	$1,391.50
5	456-109-420	vREALIZE DATA PROTECTION EXTENSION = IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	$1,750.00	DH	27%	$1,277.50	$192.50	$157.50	$0.00	$0.00	$0.00	$192.50
5	456-109-428	LICENSE DD OE PER TB UPG ER=CB	$915.00	DH	27%	$667.95	$100.65	$82.35	$0.00	$0.00	$0.00	$100.65
5	456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	$1,450.00	DH	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	456-109-690	LICENSE BASE DD OE DD7200=IA	$20,000.00	DH	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	456-109-691	LIC BOOST,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-692	LICENSE,ENCRYPTION,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-693	LICENSE;EXTD RETN SW OPT;DD7200=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-694	LIC REPLICATOR,DD7200=IA	$60,000.00	DH	27%	$43,800.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-697	LIC VTL,OPEN SYSTEMS,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-698	LIC VTL,NDMP TAPE SVR,ETH,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-699	LIC VTL,IBM IOS,DD7200=IA	$57,000.00	DH	27%	$41,610.00	$10,260.00	$9,120.00	$0.00	$0.00	$0.00	$10,260.00
5	456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	456-109-701	LICENSE,EXP CAP,DD7200,ABOVE 360TB(B)=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-706	UPG BOOST,DD7200=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-708	LICENSE;ER SW OPT;DD7200;UPGRADE=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-709	LIC REPLICATOR, DD7200,UPGRADE=IA	$60,000.00	DH	27%	$43,800.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	456-109-710	LIC,RETENTION LOCK COMPL ;DD7200,UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-711	LIC,RETENTION LOCK GOV ,DD7200,UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-712	LIC,VTL,OPEN SYSTEMS,DD7200,UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-713	LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-714	LIC,VTL,IBM IOS,DD7200,UPG=IA	$57,000.00	DH	27%	$41,610.00	$10,260.00	$9,120.00	$0.00	$0.00	$0.00	$10,260.00
5	456-109-715	LIC,VTL,OPEN SYS TO IBM IOS,DD7200=IA	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	456-109-775	LICENSE BASE DD OE DD9500=IA	$20,000.00	DH	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	456-109-776	LIC BOOST DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-777	LIC ENCRYPTION DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-778	LIC;EXTD RETN SW OPT;DD9500=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-779	LIC REPLICATOR DD9500=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	$90,000.00	DH	27%	$65,700.00	$16,200.00	$14,400.00	$0.00	$0.00	$0.00	$16,200.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-782	LIC VTL OPEN SYSTEMS DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-783	LIC VTL NDMP TAPE SVR ETH DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-784	LIC VTL IBM IOS DD9500=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	456-109-786	LIC DD STORAGE MIGRATION=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-787	LIC HA OPEN A-P SYSTEMS DD9500=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-788	UPG BOOST;DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-789	LIC ENCRYPTION DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-790	LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-791	LIC REPLICATOR DD9500 UPG=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	$90,000.00	DH	27%	$65,700.00	$16,200.00	$14,400.00	$0.00	$0.00	$0.00	$16,200.00
5	456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-796	LIC VTL IBM IOS DD9500 UPG=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	$50,000.00	DH	27%	$36,500.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	456-109-799	LIC DD STORAGE MIGRATION UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-800	LIC HA A-P DD9500 UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-889	UPG BOOST;DD860=IA	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-890	LICENSE;ENCRYPTION;DD860;UPGRADE=IA	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-891	LICENSE;EXTD RETN;DD860;UPGRADE=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-892	LIC REPLICATOR DD860,UPGRADE=IA	$30,000.00	DH	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	456-109-893	LIC;RETENTION LOCK COMPL; DD860;UPG=IA	$20,400.00	DH	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-894	LIC;RETENTION LOCK GOV; DD860;UPG=IA	$20,400.00	DH	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-895	LIC;VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA	$23,500.00	DH	27%	$17,155.00	$4,230.00	$3,760.00	$0.00	$0.00	$0.00	$4,230.00
5	456-109-896	LIC;VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA	$28,000.00	DH	27%	$20,440.00	$5,040.00	$4,480.00	$0.00	$0.00	$0.00	$5,040.00
5	456-109-897	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-898	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	$33,000.00	DH	27%	$24,090.00	$5,940.00	$5,280.00	$0.00	$0.00	$0.00	$5,940.00
5	456-109-899	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	$37,500.00	DH	27%	$27,375.00	$6,750.00	$6,000.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-900	LIC;VTL;OPEN SYS TO IBM I/OS;DD860=IA	$9,500.00	DH	27%	$6,935.00	$1,710.00	$1,520.00	$0.00	$0.00	$0.00	$1,710.00
5	456-109-901	LICENSE;DD860 CAP EXP;ABOVE 60TB;UPG=IA	$30,000.00	DH	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	456-109-902	UPG BOOST;DD890=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-903	UPG BOOST;DD890;CTL2=IA	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-905	LIC REPLICATOR DD890,UPGRADE=IA	$60,000.00	DH	27%	$43,800.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	456-109-906	LIC REPLICATOR DD890;CTL2;UPG=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	456-109-907	LIC;RETENTION LOCK COMPL; DD890;UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-908	LIC;RETENTION LOCK GOV; DD890;UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-909	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA	$42,500.00	DH	27%	$31,025.00	$7,650.00	$6,800.00	$0.00	$0.00	$0.00	$7,650.00
5	456-109-910	LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	$47,000.00	DH	27%	$34,310.00	$8,460.00	$7,520.00	$0.00	$0.00	$0.00	$8,460.00
5	456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	456-109-912	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA	$61,500.00	DH	27%	$44,895.00	$11,070.00	$9,840.00	$0.00	$0.00	$0.00	$11,070.00
5	456-109-913	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	$66,000.00	DH	27%	$48,180.00	$11,880.00	$10,560.00	$0.00	$0.00	$0.00	$11,880.00
5	456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	$27,000.00	DH	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-916	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	456-109-917	UPG BOOST;DD990=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-918	LICENSE; ENCRYPTION;DD990;UPGRADE=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-919	LICENSE;EXTD RETN;DD990;UPGRADE=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-920	LIC REPLICATOR DD990,UPGRADE=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-923	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	456-109-924	LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	456-109-925	LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	$58,500.00	DH	27%	$42,705.00	$10,530.00	$9,360.00	$0.00	$0.00	$0.00	$10,530.00
5	456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	$76,500.00	DH	27%	$55,845.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	456-109-929	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA	$81,000.00	DH	27%	$59,130.00	$14,580.00	$12,960.00	$0.00	$0.00	$0.00	$14,580.00
5	456-109-930	LIC;VTL;OPEN SYS TO IBM I/OS;DD990-=IA	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-931	LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	456-109-966	vRealize Data Protection Extn for AV=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-030	CloudBoost for NetWorker=CA	$1,500.00	DH	27%	$1,095.00	$345.00	$315.00	$0.00	$0.00	$0.00	$345.00
5	456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	$12,000.00	DH	27%	$8,760.00	$2,760.00	$2,520.00	$0.00	$0.00	$0.00	$2,760.00
5	456-110-071	AVAMAR E DATA TRANSPORT SINGLE VM=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-072	AVAMAR E 1TB REPLICATION CAPACITY=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	$9,000.00	DH	27%	$6,570.00	$2,070.00	$1,890.00	$0.00	$0.00	$0.00	$2,070.00
5	456-110-074	AVAMAR E EXTENDED RETENTION=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-075	AVAMAR E VIRTUAL EDITION .5TB=CA	$6,800.00	DH	27%	$4,964.00	$1,564.00	$1,428.00	$0.00	$0.00	$0.00	$1,564.00
5	456-110-076	AVAMAR E VIRTUAL EDITION 1TB=CA	$13,600.00	DH	27%	$9,928.00	$3,128.00	$2,856.00	$0.00	$0.00	$0.00	$3,128.00
5	456-110-077	AVAMAR E VIRTUAL EDITION 2TB=CA	$27,200.00	DH	27%	$19,856.00	$6,256.00	$5,712.00	$0.00	$0.00	$0.00	$6,256.00
5	456-110-078	AVAMAR E VIRTUAL EDITION 4TB=CA	$54,400.00	DH	27%	$39,712.00	$12,512.00	$11,424.00	$0.00	$0.00	$0.00	$12,512.00
5	456-110-079	AVAMAR E VIRTUAL NDMP ACCELERATOR=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-082	AVAMAR E DESKTOP/LAPTOP=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-203	Plugin for vRealize Automation=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-231	Avamar Plugin for vCloud Director=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	$12,000.00	DH	27%	$8,760.00	$2,760.00	$2,520.00	$0.00	$0.00	$0.00	$2,760.00
5	456-110-495	AVAMAR F 1TB REPLICATION CAPACITY=CA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	$9,000.00	DH	27%	$6,570.00	$2,070.00	$1,890.00	$0.00	$0.00	$0.00	$2,070.00
5	456-110-498	AVAMAR F VIRTUAL EDITION .5TB=CA	$6,800.00	DH	27%	$4,964.00	$1,564.00	$1,428.00	$0.00	$0.00	$0.00	$1,564.00
5	456-110-499	AVAMAR F VIRTUAL EDITION 1TB=CA	$13,600.00	DH	27%	$9,928.00	$3,128.00	$2,856.00	$0.00	$0.00	$0.00	$3,128.00
5	456-110-500	AVAMAR F VIRTUAL EDITION 2TB=CA	$27,200.00	DH	27%	$19,856.00	$6,256.00	$5,712.00	$0.00	$0.00	$0.00	$6,256.00
5	456-110-501	AVAMAR F VIRTUAL EDITION 4TB=CA	$54,400.00	DH	27%	$39,712.00	$12,512.00	$11,424.00	$0.00	$0.00	$0.00	$12,512.00
5	456-110-502	AVAMAR F VIRTUAL NDMP ACCELERATOR=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-503	AVAMAR F DPS BACKUP ENABLER=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-505	AVAMAR F DESKTOP/LAPTOP=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-778	VIPR SRM DATA DOM TIER 3 =IC	$20,000.00	DH	27%	$14,600.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	456-110-779	VIPR SRM DATA DOM TIER 4 =IC	$40,000.00	DH	27%	$29,200.00	$7,200.00	$6,400.00	$0.00	$0.00	$0.00	$7,200.00
5	456-111-143	EMC GLR for MS Apps Enabler=CA	$445.00	DH	27%	$324.85	$102.35	$93.45	$0.00	$0.00	$0.00	$102.35
5	456-111-202	ESA for Avamar=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-119	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	$0.00	DH	27%	$0.00	$747.50	$682.50	$0.00	$0.00	$0.00	$747.50
5	457-000-120	NW OPENVMS STG NODE ALPHA TIER 1 QTY 5	$0.00	DH	27%	$0.00	$3,737.50	$3,412.50	$0.00	$0.00	$0.00	$3,737.50
5	457-000-121	NW OPENVMS STG NODE ALPHA TIER 1 QTY 25	$0.00	DH	27%	$0.00	$18,687.50	$17,062.50	$0.00	$0.00	$0.00	$18,687.50
5	457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	$0.00	DH	27%	$0.00	$1,725.00	$1,575.00	$0.00	$0.00	$0.00	$1,725.00
5	457-000-123	NW OPENVMS STG NODE ALPHA TIER 2 QTY 5	$0.00	DH	27%	$0.00	$8,625.00	$7,875.00	$0.00	$0.00	$0.00	$8,625.00
5	457-000-124	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25	$0.00	DH	27%	$0.00	$43,125.00	$39,375.00	$0.00	$0.00	$0.00	$43,125.00
5	457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	$0.00	DH	27%	$0.00	$3,220.00	$2,940.00	$0.00	$0.00	$0.00	$3,220.00
5	457-000-126	NW OPENVMS STG NODE ALPHA TIER 3 QTY 5	$0.00	DH	27%	$0.00	$16,100.00	$14,700.00	$0.00	$0.00	$0.00	$16,100.00
5	457-000-127	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	$0.00	DH	27%	$0.00	$80,500.00	$73,500.00	$0.00	$0.00	$0.00	$80,500.00
5	457-000-128	NW OPENVMS CLNT VAX TIER 1	$0.00	DH	27%	$0.00	$230.00	$210.00	$0.00	$0.00	$0.00	$230.00
5	457-000-129	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	$0.00	DH	27%	$0.00	$1,150.00	$1,050.00	$0.00	$0.00	$0.00	$1,150.00
5	457-000-130	NW FOR OPENVMS FOR VAX TIER 1 QTY 25	$0.00	DH	27%	$0.00	$5,750.00	$5,250.00	$0.00	$0.00	$0.00	$5,750.00
5	457-000-131	NW OPENVMS CLNT VAX TIER 2	$0.00	DH	27%	$0.00	$552.00	$504.00	$0.00	$0.00	$0.00	$552.00
5	457-000-132	NW FOR OPENVMS FOR VAX TIER 2 QTY 5	$0.00	DH	27%	$0.00	$2,760.00	$2,520.00	$0.00	$0.00	$0.00	$2,760.00
5	457-000-133	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	$0.00	DH	27%	$0.00	$13,800.00	$12,600.00	$0.00	$0.00	$0.00	$13,800.00
5	457-000-134	NW OPENVMS CLNT VAX TIER 3	$0.00	DH	27%	$0.00	$1,012.00	$924.00	$0.00	$0.00	$0.00	$1,012.00
5	457-000-135	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	$0.00	DH	27%	$0.00	$5,060.00	$4,620.00	$0.00	$0.00	$0.00	$5,060.00
5	457-000-136	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	$0.00	DH	27%	$0.00	$25,300.00	$23,100.00	$0.00	$0.00	$0.00	$25,300.00
5	457-000-147	NETWORKER SNAPIMAGE MODULE FOR UNIX	$0.00	DH	27%	$0.00	$1,322.50	$1,207.50	$0.00	$0.00	$0.00	$1,322.50
5	457-000-173	NW SNAPIMAGE CLNT PKG	$0.00	DH	27%	$0.00	$805.00	$735.00	$0.00	$0.00	$0.00	$805.00
5	457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	$0.00	DH	27%	$0.00	$4,023.85	$3,673.95	$0.00	$0.00	$0.00	$4,023.85
5	457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	$0.00	DH	27%	$0.00	$4,023.85	$3,673.95	$0.00	$0.00	$0.00	$4,023.85
5	457-000-209	NW PWRSNAP MOD EMC CLARiiON 2TB LIC	$0.00	DH	27%	$0.00	$1,838.85	$1,678.95	$0.00	$0.00	$0.00	$1,838.85
5	457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	$0.00	DH	27%	$0.00	$820.87	$749.49	$0.00	$0.00	$0.00	$820.87
5	457-100-004	NW AUTOCH UPGRD FROM 1-9 TO 1-16	$0.00	DH	27%	$0.00	$609.50	$556.50	$0.00	$0.00	$0.00	$609.50
5	457-100-005	NW AUTOCH UPGRD FROM 1-16 TO 1-20	$0.00	DH	27%	$0.00	$172.50	$157.50	$0.00	$0.00	$0.00	$172.50
5	457-100-006	NW AUTOCH UPGRD FROM 1-20 TO 1-32	$0.00	DH	27%	$0.00	$356.50	$325.50	$0.00	$0.00	$0.00	$356.50
5	457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	$0.00	DH	27%	$0.00	$195.50	$178.50	$0.00	$0.00	$0.00	$195.50
5	457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	$0.00	DH	27%	$0.00	$839.50	$766.50	$0.00	$0.00	$0.00	$839.50
5	457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	$0.00	DH	27%	$0.00	$885.50	$808.50	$0.00	$0.00	$0.00	$885.50
5	457-100-010	NW AUTOCH UPGRD FROM 1-128 TO 1-256	$0.00	DH	27%	$0.00	$1,518.00	$1,386.00	$0.00	$0.00	$0.00	$1,518.00
5	457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512	$0.00	DH	27%	$0.00	$2,403.50	$2,194.50	$0.00	$0.00	$0.00	$2,403.50
5	457-100-012	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	$0.00	DH	27%	$0.00	$2,277.00	$2,079.00	$0.00	$0.00	$0.00	$2,277.00
5	457-100-013	NW AUTOCH BUNDLE VTL 10TB	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	457-100-014	NW EMBEDDED STG NODE EDL	$0.00	DH	27%	$0.00	$586.50	$535.50	$0.00	$0.00	$0.00	$586.50
5	457-100-038	NW EMC DISK LIBRARY 10TB CAP	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	$0.00	DH	27%	$0.00	$1,838.85	$1,678.95	$0.00	$0.00	$0.00	$1,838.85
5	457-100-075	NW AUTOCH UPGRD FROM 1-256 TO 1-400	$0.00	DH	27%	$0.00	$1,384.60	$1,264.20	$0.00	$0.00	$0.00	$1,384.60
5	457-100-076	NW AUTOCH UPGRD FROM 1-400 TO 1-512	$0.00	DH	27%	$0.00	$805.00	$735.00	$0.00	$0.00	$0.00	$805.00
5	457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	$0.00	DH	27%	$0.00	$1,035.00	$945.00	$0.00	$0.00	$0.00	$1,035.00
5	457-100-078	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	$0.00	DH	27%	$0.00	$1,035.00	$945.00	$0.00	$0.00	$0.00	$1,035.00
5	457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	$18,995.00	DH	27%	$13,866.35	$4,368.85	$3,988.95	$0.00	$0.00	$0.00	$4,368.85
5	457-100-130	EMC SOURCEONE DISCOVERY MANAGER	$0.00	DH	27%	$0.00	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-133	EMC SOURCEONE DISCOVERY MANAGER - FRENCH	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-135	EMC SOURCEONE DISCOVERY MANAGER - GERMAN	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-136	EMC SOURCEONE DISCOVERY MGR - ITALIAN	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-139	EMC SOURCEONE DISCOVERY MGR - SPANISH	$30.00	DH	27%	$21.90	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	$0.00	DH	27%	$0.00	$6.90	$6.30	$0.00	$0.00	$0.00	$6.90
5	457-100-147	NW BUNDLE EMC DL3D MODELS 10TB CAP	$0.00	DH	27%	$0.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	$0.00	DH	27%	$0.00	$4,023.85	$3,673.95	$0.00	$0.00	$0.00	$4,023.85
5	457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	$10,000.00	DH	27%	$7,300.00	$2,300.00	$2,100.00	$0.00	$0.00	$0.00	$2,300.00
5	457-100-439	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	$0.00	DH	27%	$0.00	$2,205.70	$2,013.90	$0.00	$0.00	$0.00	$2,205.70
5	457-101-192	S1 BUNDLE EXCH_SP_FILES TIER1=UA	$0.00	DH	27%	$0.00	$13.80	$12.60	$0.00	$0.00	$0.00	$13.80
5	457-101-193	S1 BUNDLE LTDM_SP_FILES TIER1=UA	$0.00	DH	27%	$0.00	$13.80	$12.60	$0.00	$0.00	$0.00	$13.80
5	457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	$0.00	DH	27%	$0.00	$8.28	$7.56	$0.00	$0.00	$0.00	$8.28
5	457-101-195	S1 BUNDLE LTDM_SP_FILES TIER2=UA	$0.00	DH	27%	$0.00	$8.28	$7.56	$0.00	$0.00	$0.00	$8.28
5	457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	$0.00	DH	27%	$0.00	$25.30	$23.10	$0.00	$0.00	$0.00	$25.30
5	457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	$0.00	DH	27%	$0.00	$25.30	$23.10	$0.00	$0.00	$0.00	$25.30
5	457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	$0.00	DH	27%	$0.00	$15.18	$13.86	$0.00	$0.00	$0.00	$15.18
5	457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	$0.00	DH	27%	$0.00	$15.18	$13.86	$0.00	$0.00	$0.00	$15.18
5	457-101-279	Data Prot Suite Archive 11-50TB=CA	$0.00	DH	27%	$0.00	$1,173.00	$1,071.00	$0.00	$0.00	$0.00	$1,173.00
5	457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	$0.00	DH	27%	$0.00	$948.75	$866.25	$0.00	$0.00	$0.00	$948.75
5	457-101-281	Data Prot Suite Archive 151-250TB=CA	$0.00	DH	27%	$0.00	$891.25	$813.75	$0.00	$0.00	$0.00	$891.25
5	457-101-282	Data Prot Suite Archive 251-400TB=CA	$0.00	DH	27%	$0.00	$822.25	$750.75	$0.00	$0.00	$0.00	$822.25
5	457-101-283	Data Prot Suite Archive 401-600TB=CA	$0.00	DH	27%	$0.00	$747.50	$682.50	$0.00	$0.00	$0.00	$747.50
5	457-101-284	Data Prot Suite Archive 601-1000TB=CA	$0.00	DH	27%	$0.00	$667.00	$609.00	$0.00	$0.00	$0.00	$667.00
5	457-101-285	Data Prot Suite Archive 1001TB+=CA	$0.00	DH	27%	$0.00	$592.25	$540.75	$0.00	$0.00	$0.00	$592.25
5	457-101-286	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-287	S1_DX_FOR_WIN_FILE_SYS_MGR_C=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	$0.00	DH	27%	$0.00	$1,391.50	$1,270.50	$0.00	$0.00	$0.00	$1,391.50
5	458-000-189	AVAMAR BACKUP AND RECOVERY SW	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-396	NW Family of Capacity Licenses	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-397	NW FAMILY OF TRADITIONAL LICENSES	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-719	Backup and Recovery Manager Avamar=CC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-850	SOURCEONE CAPACITY BUNDLES	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-851	SOURCEONE ARCHIVING PRODUCTS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-882	EMC DATA PROTECTION SUITE FOR BACKUP	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-883	EMC DATA PROTECTION SUITE FOR ARCHIVE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-961	CloudBoost for NetWorker	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-976	AVAMAR VCD PLUGIN	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-301	Backup and Recovery Manager-NetWorker=IC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	$6,000.00	DH	27%	$4,380.00	$1,380.00	$1,260.00	$0.00	$0.00	$0.00	$1,380.00
5	458-001-334	vREALIZE DATA PROTECTION EXTENSION	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-412	DD7200 OPERATING ENVIRONMENT SOFTWARE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-413	DD7200 OE APPLICATION SOFTWARE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-414	DD7200 OE APPLICATION SOFTWARE UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-421	DD9500 OPERATING ENVIRONMENT SOFTWARE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-422	DD9500 OE APPLICATION SOFTWARE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-423	DD9500 OE APPLICATION SOFTWARE UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-437	DD860 OE APPLICATION SOFTWARE UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-438	DD890 OE APPLICATION SOFTWARE UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-439	DD990 OE APPLICATION SOFTWARE UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-446	vRealize Data Protection Extn for AV=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-480	DD990 OE APPLICATION SOFTWARE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-481	EMC Granular Recovery for Microsoft=IC	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-507	ESA for Avamar	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-522	DD RAW SHELF CAPACITY LICENSE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-523	DD 1TB CAPACITY LICENSE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-673	DD SHELF CAPACITY LICENSE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-730	DD ER TO ACT RAW SHELF CAPACITY LICENSE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS1	DOCS; BOOST; S1	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS2	DOCS; BOOST; S2	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS2N	DOCS, LICENSE, BOOST, S2	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS3	DOCS; BOOST; S3	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS4	DOCS, BOOST, S4	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD-BST-DOCS3N	DOCS, LICENSE, BOOST, S3N	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A1	DOCS; DD OS DOC; A1	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A2	DOCS; DD OS DOC; A2	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A3	DOCS; DD OS DOC; A3	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A4	DOCS; DD OS DOC; A4	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A4N	DOCS,DD OS DOC,A4	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-A4N-X	DOCS DD OS DOC A4 LATEST FACTORY REL=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOCDL3	DDOCS; DD OS DOC; DLM GEN3	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOC-E1	DOCS, DD OS DOC, ENTERPRISE, 1	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	$15,000.00	DH	27%	$10,950.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	DL3D-15UPTT	DL3D 1500 AUTO TAPE ARCHIVING LICENSE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	$25,000.00	DH	27%	$18,250.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	$10,000.00	DH	27%	$7,300.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	DL-3DREP1500	DL3D 1500 REPLICATION OPTION	$0.00	DH	27%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	DL-3DREP3000	DL3D 3000 REPLICATION OPTION	$0.00	DH	27%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	DL-3DREP4000	3D4000 REPLICATION OPTION	$0.00	DH	27%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	DL-3DVTL1500	DL3D 1500 VTL OPTION	$8,000.00	DH	27%	$5,840.00	$1,440.00	$0.00	$0.00	$0.00	$0.00	$1,440.00
5	DL-3DVTL3000	DL3D 3000 VTL OPTION	$15,000.00	DH	27%	$10,950.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	$40,000.00	DH	27%	$29,200.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	DL-IPCOPY	REMOTE COPY SOFTWARE OPITON	$20,000.00	DH	27%	$14,600.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	$0.00	DH	27%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DLM120-SC-L	DLM120 UNIX NFS LICENSE	$0.00	DH	27%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	$7,500.00	DH	27%	$5,475.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DLM2-VTEOS	DLM - VTE OPERATING SYSTEM LICENSE	$0.00	DH	27%	$0.00	$12,648.96	$0.00	$0.00	$0.00	$0.00	$12,648.96
5	DLM3-CAPTB-L	DLM3 VNX STORAGE CAPACITY LICENSE	$0.00	DH	27%	$0.00	$145.08	$0.00	$0.00	$0.00	$0.00	$145.08
5	DLM3-CAPTB-L-CF	DLM3 VNX STORAGE CAPACITY LICENSE	$806.00	DH	27%	$588.38	$145.08	$0.00	$0.00	$0.00	$0.00	$145.08
5	DLM3-REPL	DLM3 VNX REPLICATOR LICENSE	$0.00	DH	27%	$0.00	$13,118.58	$0.00	$0.00	$0.00	$0.00	$13,118.58
5	DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	$72,881.00	DH	27%	$53,203.13	$13,118.58	$0.00	$0.00	$0.00	$0.00	$13,118.58
5	DLM3-VNX-L	DLM3 VNX USAGE LICENSE	$0.00	DH	27%	$0.00	$13,084.56	$0.00	$0.00	$0.00	$0.00	$13,084.56
5	DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	$72,692.00	DH	27%	$53,065.16	$13,084.56	$0.00	$0.00	$0.00	$0.00	$13,084.56
5	DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	$97,500.00	DH	27%	$71,175.00	$17,550.00	$0.00	$0.00	$0.00	$0.00	$17,550.00
5	DLM3-WORM	DLM3 VNX FLR LICENSE	$4,972.00	DH	27%	$3,629.56	$894.96	$0.00	$0.00	$0.00	$0.00	$894.96
5	DLM4-8KVTEOS	DLm8100 - VTE Operating System license	$0.00	DH	27%	$0.00	$17,640.00	$0.00	$0.00	$0.00	$0.00	$17,640.00
5	DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	$98,000.00	DH	27%	$71,540.00	$17,640.00	$0.00	$0.00	$0.00	$0.00	$17,640.00
5	DLM4-8KVTEOSU	DLm8100 - VTE OS license Upgrade	$0.00	DH	27%	$0.00	$17,640.00	$0.00	$0.00	$0.00	$0.00	$17,640.00
5	DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	$98,000.00	DH	27%	$71,540.00	$17,640.00	$0.00	$0.00	$0.00	$0.00	$17,640.00
5	DLM4-GVL	DLm Global Virtual Library License =MA	$50,000.00	DH	27%	$36,500.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	$97,500.00	DH	27%	$71,175.00	$17,550.00	$0.00	$0.00	$0.00	$0.00	$17,550.00
5	DLM-8P10G6740	DLm Brocade VDX6740 8-port 10G upg =MA	$4,400.00	DH	27%	$3,212.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DLM960-REPV2	DLM960 REPLICATOR V2 LICENSE	$0.00	DH	27%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	DLM960-REPV2U	DLM960 REPLICATOR V2 LICENSE - UPGRADE	$0.00	DH	27%	$0.00	$5,598.00	$0.00	$0.00	$0.00	$0.00	$5,598.00
5	DLM960-SC-L	DLM960 STORAGE CONTROLLER OS LICENSE	$0.00	DH	27%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM960-SC-LU	DLM960 STORAGE CONTROLLR OS LICENS-UPGRD	$0.00	DH	27%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	DL-MEDIAMGR	NetBackup Media Mgr Software Option	$7,500.00	DH	27%	$5,475.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	$11,600.00	DH	27%	$8,468.00	$2,088.00	$0.00	$0.00	$0.00	$0.00	$2,088.00
5	DL-NODEMGR	NETWORKER NODE MGR SFTW OPT	$7,500.00	DH	27%	$5,475.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DL-STKACSLS	STK ACSLS SOFTWARE OPTION	$15,000.00	DH	27%	$10,950.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	DL-TAPECACHE	TAPE CACHING OPTION FOR EDL	$25,000.00	DH	27%	$18,250.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	L-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB	$0.00	DH	27%	$0.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	L-860XCAP-B	LICENSE;DD860 CAP EXP;MORE THAN 60TB	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-890AU384T	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	$0.00	DH	27%	$0.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	L-ARCH990	LICENSE;EXTENDED RETENTION;DD990	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-AS	LICENSE,ARCHIVE STORE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-ASN	LICENSE,ARCHIVE STORE,4500,6200	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-860	LICENSE; BACKUP-NEARLINE; DD860	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-890	LICENSE;BACKUP-NEARLINE;DD890	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BST-690	LICENSE; BOOST; DD690	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-BST-690G	LICENSE; BOOST; DD690G	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-BST-7200	LICENSE,BOOST,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-BST-860	LICENSE; BOOST; DD860	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-BST-880	LICENSE; BOOST; DD880	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-BST-880G	LICENSE; BOOST; DD880G	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-BST-890	LICENSE; BOOST; DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-BST-9500	LIC BOOST DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-BST-990	LICENSE;BOOST;DD990	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-BSTC2-880	LICENSE; BOOST; DD880;CTL2	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-BSTC2-890	LICENSE; BOOST; DD890;CTL2	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	$785.00	DH	27%	$573.05	$86.35	$70.65	$0.00	$0.00	$0.00	$86.35
5	L-DDOE-CAP-ER-N	LICENSE DD OE PER TB CAPACITY ER=CB	$785.00	DH	27%	$573.05	$86.35	$70.65	$0.00	$0.00	$0.00	$86.35
5	L-DDOE-CAP-ER-NC	LICENSE DD OE PER TB CAPACITY ER=CB	$785.00	DH	27%	$573.05	$86.35	$70.65	$0.00	$0.00	$0.00	$86.35
5	L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	$20,000.00	DH	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	$20,000.00	DH	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	L-DDOE-DD990	LICENSE BASE DD OE DD990=IA	$20,000.00	DH	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	L-DDOE-HICAP-ACT	LICENSE DD OE PER TB HI CAPACITY ACT=CB	$1,450.00	DH	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	L-DDOE-HICAP-ACT-N	LICENSE DD OE PER TB HI CAPACITY ACT=CB	$1,450.00	DH	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	L-DDOE-HICAP-ACTNC	LICENSE DD OE PER TB HI CAPACITY ACT=CB	$1,450.00	DH	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	L-DD-SMIG	LIC DD STORAGE MIGRATION=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-DLM6000	LICENSE; DEDUPE STORAGE FOR DLM; DD890	$0.00	DH	27%	$0.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	$50,000.00	DH	27%	$36,500.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	L-DLM8100N	LICENSE DLM8100 DEDUPE STORAGE =IA	$50,000.00	DH	27%	$36,500.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	L-DLM960	LICENSE;DEDUPE STORAGE FOR DLM;DD880	$50,000.00	DH	27%	$36,500.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	L-ENC-690	LICENSE;ENCRYPTION;DD690	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-ENC-690G	LICENSE;ENCRYPTION;DD690G	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-ENC-7200	LICENSE,ENCRYPTION,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-ENC-860	LICENSE; ENCRYPTION; DD860	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-ENC-880	LICENSE;ENCRYPTION;DD880	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-ENC-880G	LICENSE;ENCRYPTION;DD880G	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-ENC-890	LICENSE;ENCRYPTION;DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-ENC-9500	LIC ENCRYPTION DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-ENC-990	LICENSE;ENCRYPTION;DD990	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-ER-7200	LICENSE,EXTENDED RETENTION SW OPT,DD7200	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-ER-9500	LIC EXTENDED RETENTION SW OPT DD9500=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-GDC1-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	L-GDC1880-B	LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-GDC1-890	LICENSE;GLOBAL DEDUP;DD890;CTL1	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	L-GDC1890-B	LICENSE;GLOBAL DEDUP;DD890;CTL1	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-GDC2-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	L-GDC2880-B	LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-GDC2-890	LICENSE;GLOBAL DEDUP;DD890;CTL2	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	L-GDC2890-B	LICENSE;GLOBAL DEDUP;DD890;CTL2	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-GWSTOR-3	LICENSE; GATEWAY STORAGE; LEVEL 3; 143TB	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-GWSTOR-L2	LICENSE; GATEWAY STORAGE; LEVEL 2;71TB	$30,000.00	DH	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	L-HA-9500	LIC HA OPEN A-P SYSTEMS DD9500=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-10-CF	LICENSE;DDMC-10;ADDITIONAL SYSTEMS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-5-CF	LICENSE;DDMC-5;ADDITIONAL SYSTEMS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-BASE	LICENSE DDMC-BASE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-MC-BASE-CF	LICENSE;DDMC-BASE WITH 5 SYSTEMS	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-860	LICENSE; NEARLINE; DD860	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-890	LICENSE;NEARLINE;DD890	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-OST-690	LICENSE; OPENSTORAGE (OST); DD690	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-OST-690G	LICENSE; OPENSTORAGE (OST); DD690G	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-OST-880	LICENSE; OPENSTORAGE (OST); DD880	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-OST-880G	LICENSE; OPENSTORAGE (OST); DD880G	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-OSTC2-880	LICENSE; OPENSTORAGE (OST); DD880;CTRL 2	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-REP-690	LICENSE; REPLICATOR; DD690	$0.00	DH	27%	$0.00	$6,300.00	$5,600.00	$0.00	$0.00	$0.00	$6,300.00
5	L-REP-690G	LICENSE; REPLICATOR; DD690G	$35,000.00	DH	27%	$25,550.00	$6,300.00	$5,600.00	$0.00	$0.00	$0.00	$6,300.00
5	L-REP-7200	LICENSE,REPLICATOR,DD7200	$60,000.00	DH	27%	$43,800.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	L-REP-860	LICENSE; REPLICATOR; DD860	$0.00	DH	27%	$0.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	L-REP-880	LICENSE; REPLICATOR; DD880	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-REP-880G	LICENSE; REPLICATOR; DD880G	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-REP-890	LICENSE;REPLICATOR;DD890	$0.00	DH	27%	$0.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	L-REP-9500	LIC REPLICATOR DD9500=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-REP-990	LICENSE;REPLICATOR;DD990	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-REPC2-880	LICENSE; REPLICATOR; DD880;CTRL 2	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-REPC2-890	LICENSE;REPLICATOR;DD890;CTL2	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	L-RL-690	LICENSE; RETENTION LOCK; DD690	$0.00	DH	27%	$0.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	L-RL-690G	LICENSE; RETENTION LOCK; DD690G	$24,000.00	DH	27%	$17,520.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	L-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860	$0.00	DH	27%	$0.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	L-RL-880	LICENSE; RETENTION LOCK; DD880	$55,000.00	DH	27%	$40,150.00	$9,900.00	$8,800.00	$0.00	$0.00	$0.00	$9,900.00
5	L-RL-880G	LICENSE; RETENTION LOCK; DD880G	$55,000.00	DH	27%	$40,150.00	$9,900.00	$8,800.00	$0.00	$0.00	$0.00	$9,900.00
5	L-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860	$0.00	DH	27%	$0.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	L-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-RLC-9500	LIC RETENTION LOCK COMPLIANCE DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-RLG-7200	LICENSE,RETENTION LOCK GOVERANCE,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-VTL-690-1	LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	L-VTL-690-2	LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	L-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XPCIE;DP;4G	$0.00	DH	27%	$0.00	$6,885.00	$6,120.00	$0.00	$0.00	$0.00	$6,885.00
5	L-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XPCIE;DP;4G	$0.00	DH	27%	$0.00	$7,695.00	$6,840.00	$0.00	$0.00	$0.00	$7,695.00
5	L-VTL-690G1	LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	$27,000.00	DH	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	L-VTL-690G2	LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	$31,500.00	DH	27%	$22,995.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	$57,000.00	DH	27%	$41,610.00	$10,260.00	$9,120.00	$0.00	$0.00	$0.00	$10,260.00
5	L-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$4,230.00	$3,760.00	$0.00	$0.00	$0.00	$4,230.00
5	L-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$5,040.00	$4,480.00	$0.00	$0.00	$0.00	$5,040.00
5	L-VTL860-E	LIC;VTL;NDMP TAPE SVR;ETH;DD860	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XPCIE;DP;8G	$0.00	DH	27%	$0.00	$5,940.00	$5,280.00	$0.00	$0.00	$0.00	$5,940.00
5	L-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XPCIE;DP;8G	$0.00	DH	27%	$0.00	$6,750.00	$6,000.00	$0.00	$0.00	$0.00	$6,750.00
5	L-VTL-880-1	LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	L-VTL-880-2	LIC;VTL;880. INCL:2XPCIE CARD;DP;4G	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	L-VTL8808G1	LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	L-VTL8808G2	LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	L-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XPCIE;DP;8G	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	L-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XPCIE;DP;8G	$76,500.00	DH	27%	$55,845.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	L-VTL-880G1	LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	L-VTL-880G2	LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	L-VTL880G81	LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	L-VTL880G82	LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	L-VTL-890-1	LICENSE;VTL;DD890;INCL1X PCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$7,650.00	$6,800.00	$0.00	$0.00	$0.00	$7,650.00
5	L-VTL-890-2	LICENSE;VTL;DD890;INCL2X PCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$8,460.00	$7,520.00	$0.00	$0.00	$0.00	$8,460.00
5	L-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	L-VTL890-F1	LIC;VTL;IBM I/OS;FC;DD890;1XPCIE;DP;8G	$0.00	DH	27%	$0.00	$11,070.00	$9,840.00	$0.00	$0.00	$0.00	$11,070.00
5	L-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XPCIE;DP;8G	$0.00	DH	27%	$0.00	$11,880.00	$10,560.00	$0.00	$0.00	$0.00	$11,880.00
5	L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	L-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	L-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	L-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G	$58,500.00	DH	27%	$42,705.00	$10,530.00	$9,360.00	$0.00	$0.00	$0.00	$10,530.00
5	L-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	L-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XPCIE;DP;8G	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	L-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XPCIE;DP;8G	$76,500.00	DH	27%	$55,845.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	L-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XPCIE;DP;8G	$81,000.00	DH	27%	$59,130.00	$14,580.00	$12,960.00	$0.00	$0.00	$0.00	$14,580.00
5	L-VTLC2-890	LIC;VTL;890;INCL 2XPCIE CARD;DP;8G;CTL2	$27,000.00	DH	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	L-VTLC2-892	LICENSE;VTL;CTL2;INCL2X PCIE CARD;DP;8G	$31,500.00	DH	27%	$22,995.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	L-XCAP7200-B	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	L-XCAP9500-B	LIC EXP CAP DD9500 MORE THAN 570TB=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-XCAP990	LICENSE;EXP CAP;DD990;MORE THAN 360TB	$0.00	DH	27%	$0.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	M-ENHSWDD-01	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARI	$0.00	DH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWDD-H1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARI	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-PRESWDD-01	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	DH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	DH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S1-CTA-VE	S1 CPCTY BDL CTA-VE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE-HA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S1-LS	S1 LIC SOL	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	$13,600.00	DH	27%	$9,928.00	$1,496.00	$1,224.00	$0.00	$0.00	$0.00	$1,496.00
5	U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	$23,000.00	DH	27%	$16,790.00	$2,530.00	$2,070.00	$0.00	$0.00	$0.00	$2,530.00
5	U-3TB-ER-ACT	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	$37,500.00	DH	27%	$27,375.00	$4,125.00	$3,375.00	$0.00	$0.00	$0.00	$4,125.00
5	U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	$37,500.00	DH	27%	$27,375.00	$4,125.00	$3,375.00	$0.00	$0.00	$0.00	$4,125.00
5	U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	$49,900.00	DH	27%	$36,427.00	$5,489.00	$4,491.00	$0.00	$0.00	$0.00	$5,489.00
5	U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	$49,900.00	DH	27%	$36,427.00	$5,489.00	$4,491.00	$0.00	$0.00	$0.00	$5,489.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	$30,000.00	DH	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	U-890AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	U-ARCH860	LICENSE;EXTENDED RETENTION;DD860;UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-ARCH990	LICENSE;ARCHIVER;DD990;UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BST-690	UPGRADE;LICENSE;BOOST;DD690	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-BST-690G	UPGRADE;LICENSE;BOOST;DD690G	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-BST-7200	LICENSE,BOOST,DD7200,UPGRADE	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-BST-860	UPGRADE;LICENSE;BOOST;DD860	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-BST-880	UPGRADE;LICENSE;BOOST;DD880	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-BST-880G	UPGRADE;LICENSE;BOOST;DD880G	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-BST-890	UPGRADE;LICENSE;BOOST;DD890	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-BST-9500	LIC BOOST DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-BST-990	LICENSE;BOOST;DD990;UPGRADE	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-BSTC2-880	UPGRADE;LICENSE;BOOST;DD880;CTL2	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-BSTC2-890	LICENSE;BOOST;DD890;CTL2;UPGRADE	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	$1,750.00	DH	27%	$1,277.50	$192.50	$157.50	$0.00	$0.00	$0.00	$192.50
5	U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	$1,750.00	DH	27%	$1,277.50	$192.50	$157.50	$0.00	$0.00	$0.00	$192.50
5	U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	$915.00	DH	27%	$667.95	$100.65	$82.35	$0.00	$0.00	$0.00	$100.65
5	U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB	$915.00	DH	27%	$667.95	$100.65	$82.35	$0.00	$0.00	$0.00	$100.65
5	U-DD-SMIG	LIC DD STORAGE MIGRATION UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-DD-SMIG-NC	LICENSE DD STORAGE MIGRATION UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-DLM960	UPG;LIC;DEDUPE STORAGE FOR DLM;DD880	$50,000.00	DH	27%	$36,500.00	$9,000.00	$8,000.00	$0.00	$0.00	$0.00	$9,000.00
5	U-ENC-690	UPGRADE;LICENSE;ENCRYPTION;DD690	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-ENC-690G	UPGRADE;LICENSE;ENCRYPTION;DD690G	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-ENC-7200	LICENSE,ENCRYPTION,DD7200,UPGRADE	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-ENC-860	LICENSE;ENCRYPTION;DD860;UPGRADE	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-ENC-880	UPGRADE;LICENSE;ENCRYPTION;DD880	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-ENC-880G	UPGRADE;LICENSE;ENCRYPTION;DD880G	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-ENC-890	LICENSE;ENCRYPTION;DD890;UPGRADE	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-ENC-990	LICENSE; ENCRYPTION;DD990;UPGRADE	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-ER-7200	LICENSE,EXTD RETN SW OPT,DD7200,UPGRADE	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-ER-9500-CF	LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-GDC1-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	U-GDC1-890	LIC;GLOBAL DEDUP;DD890;CTL1;UPG	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	U-GDC2-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	U-GDC2-890	LIC;GLOBAL DEDUP;DD890;CTL2;UPG	$75,000.00	DH	27%	$54,750.00	$13,500.00	$12,000.00	$0.00	$0.00	$0.00	$13,500.00
5	U-GW-L2TOL3	UPG;LIC;GWAYSTOR;71TB LEV2 TO 143TB LEV3	$0.00	DH	27%	$0.00	$7,200.00	$6,400.00	$0.00	$0.00	$0.00	$7,200.00
5	U-GWSTOR-3	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 3-143TB	$0.00	DH	27%	$0.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-GWSTOR-L2	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 2;71TB	$0.00	DH	27%	$0.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	U-HA-9500	LIC HA A-P DD9500 UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-HA-9500-CF	LIC HA A-P DD9500 UPG=IA	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-IOSUP690	LIC;VTL;OPEN SYS TO IBM I/OS;DD690;UPG	$0.00	DH	27%	$0.00	$2,025.00	$1,800.00	$0.00	$0.00	$0.00	$2,025.00
5	U-IOSUP690G	LIC;VTL;OPEN SYS TO IBM I/OS;DD690G;UPG	$0.00	DH	27%	$0.00	$2,025.00	$1,800.00	$0.00	$0.00	$0.00	$2,025.00
5	U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG	$19,000.00	DH	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-IOSUP860	LIC;VTL;OPEN SYS TO IBM I/OS;DD860;UPG	$0.00	DH	27%	$0.00	$1,710.00	$1,520.00	$0.00	$0.00	$0.00	$1,710.00
5	U-IOSUP880	LIC;VTL;OPEN SYS TO IBM I/OS;DD880;UPG	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-IOSUP880G	LIC;VTL;OPEN SYS TO IBM I/OS;DD880G;UPG	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-IOSUP890	LIC;VTL;OPEN SYS TO IBM I/OS;DD890;UPG	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-IOSUP9500	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	$0.00	DH	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-IOSUP9500-CF	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	$27,000.00	DH	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-IOSUP990	LIC;VTL;OPEN SYS TO IBM I/OS;DD990;UPG	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS,UPGR	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-MC-10-CF	LICENSE;DDMC-10;ADDITIONAL SYSTEMS,UPGR	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS,UPGR	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-MC-5-CF	LICENSE;DDMC-5;ADDITIONAL SYSTEMS,UPGR	$0.00	DH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-OST-690	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-OST-690G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690G	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-OST-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-OST-880G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880G	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-OSTC2-880	UPG;LIC;OPENSTORAGE(OST); DD880;CTRL 2	$22,500.00	DH	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-REP-690	UPGRADE; LICENSE; REPLICATOR; DD690	$0.00	DH	27%	$0.00	$6,300.00	$5,600.00	$0.00	$0.00	$0.00	$6,300.00
5	U-REP-690G	UPGRADE; LICENSE; REPLICATOR; DD690G	$0.00	DH	27%	$0.00	$6,300.00	$5,600.00	$0.00	$0.00	$0.00	$6,300.00
5	U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	$60,000.00	DH	27%	$43,800.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	U-REP-860	LICENSE; REPLICATOR; DD860;UPGRADE	$0.00	DH	27%	$0.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	U-REP-880	UPGRADE; LICENSE; REPLICATOR; DD880	$0.00	DH	27%	$0.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-REP-880G	UPGRADE; LICENSE; REPLICATOR; DD880G	$0.00	DH	27%	$0.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-REP-890	LICENSE;REPLICATOR;DD890;UPGRADE	$0.00	DH	27%	$0.00	$10,800.00	$9,600.00	$0.00	$0.00	$0.00	$10,800.00
5	U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-REP-990	LICENSE; REPLICATOR; DD990;UPGRADE	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-REPC2-880	UPG; LICENSE; REPLICATOR; DD880;CTRL 2	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-REPC2-890	LICENSE;REPLICATOR;DD890;CTL2;UPG	$70,000.00	DH	27%	$51,100.00	$12,600.00	$11,200.00	$0.00	$0.00	$0.00	$12,600.00
5	U-RL-690	LIC;RETENTION LOCK GOV EDITION;DD690;UPG	$0.00	DH	27%	$0.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-RL-690G	LIC;RETENTION LOCKGOV EDITION;DD690G;UPG	$0.00	DH	27%	$0.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860;UPG	$0.00	DH	27%	$0.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	U-RL-880	LIC;RETENTION LOCK GOV EDITION;DD880;UPG	$0.00	DH	27%	$0.00	$9,900.00	$8,800.00	$0.00	$0.00	$0.00	$9,900.00
5	U-RL-880G	LIC;RETENTION LOCKGOV EDITION;DD880G;UPG	$0.00	DH	27%	$0.00	$9,900.00	$8,800.00	$0.00	$0.00	$0.00	$9,900.00
5	U-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890;UPG	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990;UPG	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	$24,000.00	DH	27%	$17,520.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860;UPG	$0.00	DH	27%	$0.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	U-RLC-880	LIC;RETENTION LOCK COMPL EDITN;DD880;UPG	$0.00	DH	27%	$0.00	$9,900.00	$8,800.00	$0.00	$0.00	$0.00	$9,900.00
5	U-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890;UPG	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	$90,000.00	DH	27%	$65,700.00	$16,200.00	$14,400.00	$0.00	$0.00	$0.00	$16,200.00
5	U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-RLG-9500	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL-690-1	UPG;LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTL-690-2	UPG;LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690;UPG	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XDP;4G;UPG	$0.00	DH	27%	$0.00	$6,885.00	$6,120.00	$0.00	$0.00	$0.00	$6,885.00
5	U-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XDP;4G;UPG	$0.00	DH	27%	$0.00	$7,695.00	$6,840.00	$0.00	$0.00	$0.00	$7,695.00
5	U-VTL-690G1	UPG;LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTL-690G2	UPG;LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-VTL690G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690G;UPG	$0.00	DH	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-VTL690GF1	LIC;VTL;IBM I/OS;FC;DD690G;1XDP;4G;UPG	$0.00	DH	27%	$0.00	$6,885.00	$6,120.00	$0.00	$0.00	$0.00	$6,885.00
5	U-VTL690GF2	LIC;VTL;IBM I/OS;FC;DD690G;2XDP;4G;UPG	$0.00	DH	27%	$0.00	$7,695.00	$6,840.00	$0.00	$0.00	$0.00	$7,695.00
5	U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	$38,000.00	DH	27%	$27,740.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	$57,000.00	DH	27%	$41,610.00	$10,260.00	$9,120.00	$0.00	$0.00	$0.00	$10,260.00
5	U-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G;UPG	$0.00	DH	27%	$0.00	$4,230.00	$3,760.00	$0.00	$0.00	$0.00	$4,230.00
5	U-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G;UPG	$0.00	DH	27%	$0.00	$5,040.00	$4,480.00	$0.00	$0.00	$0.00	$5,040.00
5	U-VTL860-E	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG	$0.00	DH	27%	$0.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG	$0.00	DH	27%	$0.00	$5,940.00	$5,280.00	$0.00	$0.00	$0.00	$5,940.00
5	U-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG	$0.00	DH	27%	$0.00	$6,750.00	$6,000.00	$0.00	$0.00	$0.00	$6,750.00
5	U-VTL-880-1	UPG;LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	U-VTL-880-2	UPG;LIC;VTL;880. INCL:2XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	U-VTL8808G1	UPG;LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	U-VTL8808G2	UPG;LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	U-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880;UPG	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XDP;8G;UPG	$0.00	DH	27%	$0.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	U-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XDP;8G;UPG	$0.00	DH	27%	$0.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	U-VTL-880G1	UPG;LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	U-VTL-880G2	UPG;LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	$0.00	DH	27%	$0.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	U-VTL880G81	UPG;LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	U-VTL880G82	UPG;LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	$0.00	DH	27%	$0.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	U-VTL880G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880G;UPG	$0.00	DH	27%	$0.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL880GF1	LIC;VTL;IBM I/OS;FC;DD880G;1XDP;8G;UPG	$0.00	DH	27%	$0.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	U-VTL880GF2	LIC;VTL;IBM I/OS;FC;DD880G;2XDP;8G;UPG	$0.00	DH	27%	$0.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	U-VTL-890-1	LIC;VTL;890; INCL 1XPCIE CARD;DP;8G;UPG	$0.00	DH	27%	$0.00	$7,650.00	$6,800.00	$0.00	$0.00	$0.00	$7,650.00
5	U-VTL-890-2	LIC;VTL;890; INCL 2XPCIE CARD;DP;8G;UPG	$0.00	DH	27%	$0.00	$8,460.00	$7,520.00	$0.00	$0.00	$0.00	$8,460.00
5	U-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG	$0.00	DH	27%	$0.00	$6,840.00	$6,080.00	$0.00	$0.00	$0.00	$6,840.00
5	U-VTL890-F1	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG	$0.00	DH	27%	$0.00	$11,070.00	$9,840.00	$0.00	$0.00	$0.00	$11,070.00
5	U-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG	$0.00	DH	27%	$0.00	$11,880.00	$10,560.00	$0.00	$0.00	$0.00	$11,880.00
5	U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	$49,500.00	DH	27%	$36,135.00	$8,910.00	$7,920.00	$0.00	$0.00	$0.00	$8,910.00
5	U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	$54,000.00	DH	27%	$39,420.00	$9,720.00	$8,640.00	$0.00	$0.00	$0.00	$9,720.00
5	U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	$58,500.00	DH	27%	$42,705.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	$45,000.00	DH	27%	$32,850.00	$8,100.00	$7,200.00	$0.00	$0.00	$0.00	$8,100.00
5	U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	$72,000.00	DH	27%	$52,560.00	$12,960.00	$11,520.00	$0.00	$0.00	$0.00	$12,960.00
5	U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	$76,500.00	DH	27%	$55,845.00	$13,770.00	$12,240.00	$0.00	$0.00	$0.00	$13,770.00
5	U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	$81,000.00	DH	27%	$59,130.00	$14,580.00	$12,960.00	$0.00	$0.00	$0.00	$14,580.00
5	U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	$27,000.00	DH	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	$31,500.00	DH	27%	$22,995.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	$40,000.00	DH	27%	$29,200.00	$4,400.00	$3,600.00	$0.00	$0.00	$0.00	$4,400.00
5	U-XCAP9500	LIC EXPCAP DD9500 MORETHAN 540TB UPG=IA	$0.00	DH	27%	$0.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	U-XCAP990	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG	$50,000.00	DH	27%	$36,500.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	456-100-664	DPA: NetApp Single Fileserver	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-781	DPA: 1TB HP EVA ARRAY CAP	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-786	DR Basic Metering for RecoverPoint.	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-101-877	DPA: VNX File: VNX 5500, VNX 5700	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-254	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP	$0.00	DM	27%	$0.00	$81.65	$74.55	$63.90	$0.00	$0.00	$81.65
5	456-104-123	Data Prot Suite Backup 51-150TB=CA	$8,250.00	DM	27%	$6,022.50	$1,897.50	$1,732.50	$1,485.00	$0.00	$0.00	$1,897.50
5	456-104-124	Data Prot Suite Backup 151-250TB=CA	$7,750.00	DM	27%	$5,657.50	$1,782.50	$1,627.50	$1,395.00	$0.00	$0.00	$1,782.50
5	456-104-147	Data Prot Suite Backup 251-400TB=CA	$7,150.00	DM	27%	$5,219.50	$1,644.50	$1,501.50	$1,287.00	$0.00	$0.00	$1,644.50
5	456-104-148	Data Prot Suite Backup 401-600TB=CA	$6,500.00	DM	27%	$4,745.00	$1,495.00	$1,365.00	$1,170.00	$0.00	$0.00	$1,495.00
5	456-104-149	Data Prot Suite Backup 601-1000TB=CA	$5,800.00	DM	27%	$4,234.00	$1,334.00	$1,218.00	$1,044.00	$0.00	$0.00	$1,334.00
5	456-104-150	Data Prot Suite Backup 1001TB+=CA	$5,150.00	DM	27%	$3,759.50	$1,184.50	$1,081.50	$927.00	$0.00	$0.00	$1,184.50
5	456-104-151	EMC BACKUP SUITE (2001-3000TB)	$0.00	DM	27%	$0.00	$1,035.00	$945.00	$810.00	$0.00	$0.00	$1,035.00
5	456-104-152	EMC BACKUP SUITE (3001-4000TB)	$0.00	DM	27%	$0.00	$920.00	$840.00	$720.00	$0.00	$0.00	$920.00
5	456-104-153	EMC BACKUP SUITE (4001TB OR MORE)	$0.00	DM	27%	$0.00	$805.00	$735.00	$630.00	$0.00	$0.00	$805.00
5	456-104-247	EMC BACKUP SUITE AVAMAR ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-248	EMC BACKUP SUITE DPA ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-857	DPA: 20 backup clients=IA	$3,000.00	DM	27%	$2,190.00	$690.00	$630.00	$540.00	$0.00	$0.00	$690.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-858	DPA: 1TB Avamar capacity=CB	$1,995.00	DM	27%	$1,456.35	$458.85	$418.95	$359.10	$0.00	$0.00	$458.85
5	456-104-859	DPA: single VMware server=IA	$570.00	DM	27%	$416.10	$131.10	$119.70	$102.60	$0.00	$0.00	$131.10
5	456-104-860	DPA: NetWorker Source Capacity 1TB=CB	$595.00	DM	27%	$434.35	$136.85	$124.95	$107.10	$0.00	$0.00	$136.85
5	456-105-080	Data Prot Suite Backup 11-50TB=CA	$10,200.00	DM	27%	$7,446.00	$2,346.00	$2,142.00	$1,836.00	$0.00	$0.00	$2,346.00
5	456-105-958	Data Prot Suite Backup 1-10TB=CA	$12,100.00	DM	27%	$8,833.00	$2,783.00	$2,541.00	$2,178.00	$0.00	$0.00	$2,783.00
5	456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	$33,000.00	DM	27%	$24,090.00	$7,590.00	$6,930.00	$5,940.00	$0.00	$0.00	$7,590.00
5	456-106-107	DPA-20 Backup Clients-B=IA	$3,000.00	DM	27%	$2,190.00	$690.00	$630.00	$540.00	$0.00	$0.00	$690.00
5	456-106-108	DPA-1TB Avamar Capacity-B=CB	$1,995.00	DM	27%	$1,456.35	$458.85	$418.95	$359.10	$0.00	$0.00	$458.85
5	456-106-109	DPA-Single VMware Server-B=IA	$570.00	DM	27%	$416.10	$131.10	$119.70	$102.60	$0.00	$0.00	$131.10
5	456-106-110	DPA-NetWorker Source Capacity 1TB-B=CB	$595.00	DM	27%	$434.35	$136.85	$124.95	$107.10	$0.00	$0.00	$136.85
5	456-106-111	DPA-Primary Storage Replication-B=IC	$33,000.00	DM	27%	$24,090.00	$7,590.00	$6,930.00	$5,940.00	$0.00	$0.00	$7,590.00
5	456-106-112	EMC BACKUP SUITE DPA ENABLER-B=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-120	VMAX3 DPSAPPS 0-10TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-121	VMAX3 DPSAPPS 11-50TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-122	VMAX3 DPSAPPS 51-150TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-123	VMAX3 DPSAPPS 151-250TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-124	VMAX3 DPSAPPS 251-400TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-125	VMAX3 DPSAPPS 401-600TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-126	VMAX3 DPSAPPS 601-1000TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-137	SRMSUITE ATMOS 1TB =CB	$0.00	DM	27%	$0.00	$74.75	$68.25	$58.50	$0.00	$0.00	$74.75
5	456-106-138	DD Boost for Apps 1-10TB=CA	$0.00	DM	27%	$0.00	$1,113.20	$1,016.40	$871.20	$0.00	$0.00	$1,113.20
5	456-106-139	DD Boost for Apps 11-50TB=CA	$0.00	DM	27%	$0.00	$936.10	$854.70	$732.60	$0.00	$0.00	$936.10
5	456-106-140	DD Boost for Apps 51-150TB=CA	$0.00	DM	27%	$0.00	$756.93	$691.11	$592.38	$0.00	$0.00	$756.93
5	456-106-141	DD Boost for Apps 151-250TB=CA	$0.00	DM	27%	$0.00	$712.54	$650.58	$557.64	$0.00	$0.00	$712.54
5	456-106-142	DD Boost for Apps 251-400TB=CA	$0.00	DM	27%	$0.00	$656.88	$599.76	$514.08	$0.00	$0.00	$656.88
5	456-106-143	DD Boost for Apps 401-600TB=CA	$0.00	DM	27%	$0.00	$601.22	$548.94	$470.52	$0.00	$0.00	$601.22
5	456-106-144	DD Boost for Apps 601-1000TB=CA	$0.00	DM	27%	$0.00	$534.29	$487.83	$418.14	$0.00	$0.00	$534.29
5	456-106-145	DD Boost for Apps 1001TB+=CA	$0.00	DM	27%	$0.00	$478.63	$437.01	$374.58	$0.00	$0.00	$478.63
5	456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	$7,260.00	DM	27%	$5,299.80	$1,669.80	$1,524.60	$1,306.80	$0.00	$0.00	$1,669.80
5	456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	$6,130.00	DM	27%	$4,474.90	$1,409.90	$1,287.30	$1,103.40	$0.00	$0.00	$1,409.90
5	456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	$4,959.00	DM	27%	$3,620.07	$1,140.57	$1,041.39	$892.62	$0.00	$0.00	$1,140.57
5	456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	$4,652.00	DM	27%	$3,395.96	$1,069.96	$976.92	$837.36	$0.00	$0.00	$1,069.96
5	456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	$4,294.00	DM	27%	$3,134.62	$987.62	$901.74	$772.92	$0.00	$0.00	$987.62
5	456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	$3,886.00	DM	27%	$2,836.78	$893.78	$816.06	$699.48	$0.00	$0.00	$893.78
5	456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	$3,477.00	DM	27%	$2,538.21	$799.71	$730.17	$625.86	$0.00	$0.00	$799.71
5	456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	$3,069.00	DM	27%	$2,240.37	$705.87	$644.49	$552.42	$0.00	$0.00	$705.87
5	456-106-406	DPS for BU DDBoost for Apps ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-407	DPA ENABLER FOR DDBEA=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-675	VMAX3 DPSAPPS 1001+TB=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-676	DPSAPPS 0-10TB=CC	$0.00	DM	27%	$0.00	$1,669.80	$1,524.60	$1,306.80	$0.00	$0.00	$1,669.80
5	456-106-677	DPSAPPS 11-50TB=CC	$0.00	DM	27%	$0.00	$1,409.90	$1,287.30	$1,103.40	$0.00	$0.00	$1,409.90
5	456-106-678	DPSAPPS 51-150TB=CC	$0.00	DM	27%	$0.00	$1,140.57	$1,041.39	$892.62	$0.00	$0.00	$1,140.57
5	456-106-679	DPSAPPS 151-250TB=CC	$0.00	DM	27%	$0.00	$1,069.96	$976.92	$837.36	$0.00	$0.00	$1,069.96
5	456-106-680	DPSAPPS 251-400TB=CC	$0.00	DM	27%	$0.00	$987.62	$901.74	$772.92	$0.00	$0.00	$987.62
5	456-106-681	DPSAPPS 401-600TB=CC	$0.00	DM	27%	$0.00	$893.78	$816.06	$699.48	$0.00	$0.00	$893.78
5	456-106-682	DPSAPPS 601-1000TB=CC	$0.00	DM	27%	$0.00	$799.71	$730.17	$625.86	$0.00	$0.00	$799.71
5	456-106-683	DPSAPPS 1001+TB=CC	$0.00	DM	27%	$0.00	$712.08	$650.16	$557.28	$0.00	$0.00	$712.08
5	456-106-701	DPA ENABLER DDBEA-B=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-702	DPA ENABLER PRIM STOR DPSAPPS-B=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-802	DPA-Enterprise Applications-B=CB	$200.00	DM	27%	$146.00	$46.00	$42.00	$36.00	$0.00	$0.00	$46.00
5	456-106-803	DPA: Symmetrix/RecoverPoint-B=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-804	DR Basic Metering for RecoverPoint-B=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-278	CloudBoost ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-280	DPS for BU DP Search ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-330	CloudBoost Client (AV) ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-773	Upgrade to DPSAPPS 0-10TB=CC	$0.00	DM	27%	$0.00	$556.60	$508.20	$435.60	$0.00	$0.00	$556.60
5	456-107-774	Upgrade to DPSAPPS 11-50TB=CC	$0.00	DM	27%	$0.00	$473.80	$432.60	$370.80	$0.00	$0.00	$473.80
5	456-107-775	Upgrade to DPSAPPS 51-150TB=CC	$0.00	DM	27%	$0.00	$383.64	$350.28	$300.24	$0.00	$0.00	$383.64
5	456-107-776	Upgrade to DPSAPPS 151-250TB=CC	$0.00	DM	27%	$0.00	$357.42	$326.34	$279.72	$0.00	$0.00	$357.42
5	456-107-777	Upgrade to DPSAPPS 251-400TB=CC	$0.00	DM	27%	$0.00	$330.74	$301.98	$258.84	$0.00	$0.00	$330.74
5	456-107-778	Upgrade to DPSAPPS 401-600TB=CC	$0.00	DM	27%	$0.00	$292.56	$267.12	$228.96	$0.00	$0.00	$292.56
5	456-107-779	Upgrade to DPSAPPS 601-1000TB=CC	$0.00	DM	27%	$0.00	$265.42	$242.34	$207.72	$0.00	$0.00	$265.42
5	456-107-780	Upgrade to DPSAPPS 1001+TB=CC	$0.00	DM	27%	$0.00	$233.45	$213.15	$182.70	$0.00	$0.00	$233.45
5	456-107-988	DD VE PERPETUAL CAP 1TB=CA	$1,675.00	DM	27%	$1,222.75	$385.25	$0.00	$0.00	$0.00	$0.00	$385.25
5	456-108-690	V100K DPSAPPS BASE LIC=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-692	V200K DPSAPPS BASE LIC=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-694	V400K DPSAPPS BASE LIC=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-385	DPS Ent Edition 151-250TB=CA	$8,500.00	DM	27%	$6,205.00	$1,955.00	$1,785.00	$1,530.00	$0.00	$0.00	$1,955.00
5	456-109-386	DPS Ent Edition 251-400TB=CA	$7,900.00	DM	27%	$5,767.00	$1,817.00	$1,659.00	$1,422.00	$0.00	$0.00	$1,817.00
5	456-109-387	DPS Ent Edition 401-600TB=CA	$7,200.00	DM	27%	$5,256.00	$1,656.00	$1,512.00	$1,296.00	$0.00	$0.00	$1,656.00
5	456-109-388	DPS Ent Edition 601-999TB=CA	$6,400.00	DM	27%	$4,672.00	$1,472.00	$1,344.00	$1,152.00	$0.00	$0.00	$1,472.00
5	456-109-389	DPS Ent Edition 1PB-1.999PB=CA	$5,700.00	DM	27%	$4,161.00	$1,311.00	$1,197.00	$1,026.00	$0.00	$0.00	$1,311.00
5	456-109-390	DPS Ent Edition 2PB-3.999PB=CA	$5,000.00	DM	27%	$3,650.00	$1,150.00	$1,050.00	$900.00	$0.00	$0.00	$1,150.00
5	456-109-391	DPS Ent Edition 4PB+=CA	$3,500.00	DM	27%	$2,555.00	$805.00	$735.00	$630.00	$0.00	$0.00	$805.00
5	456-109-392	DPS Ent Edition 1-10TB=CA	$13,300.00	DM	27%	$9,709.00	$3,059.00	$2,793.00	$2,394.00	$0.00	$0.00	$3,059.00
5	456-109-393	DPS Ent Edition 11-50TB=CA	$11,200.00	DM	27%	$8,176.00	$2,576.00	$2,352.00	$2,016.00	$0.00	$0.00	$2,576.00
5	456-109-394	DPS Ent Edition 51-150TB=CA	$9,100.00	DM	27%	$6,643.00	$2,093.00	$1,911.00	$1,638.00	$0.00	$0.00	$2,093.00
5	456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	$1,450.00	DM	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	456-109-564	DPS Upg Ent Edition 1-10TB=CA	$1,200.00	DM	27%	$876.00	$276.00	$252.00	$216.00	$0.00	$0.00	$276.00
5	456-109-565	DPS Upg Ent Edition 11-50TB=CA	$1,000.00	DM	27%	$730.00	$230.00	$210.00	$180.00	$0.00	$0.00	$230.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-566	DPS Upg Ent Edition 51-150TB=CA	$850.00	DM	27%	$620.50	$195.50	$178.50	$153.00	$0.00	$0.00	$195.50
5	456-109-567	DPS Upg Ent Edition 151-250TB=CA	$750.00	DM	27%	$547.50	$172.50	$157.50	$135.00	$0.00	$0.00	$172.50
5	456-109-568	DPS Upg Ent Edition 251-400TB=CA	$750.00	DM	27%	$547.50	$172.50	$157.50	$135.00	$0.00	$0.00	$172.50
5	456-109-569	DPS Upg Ent Edition 401-600TB=CA	$700.00	DM	27%	$511.00	$161.00	$147.00	$126.00	$0.00	$0.00	$161.00
5	456-109-570	DPS Upg Ent Edition 601-999TB=CA	$600.00	DM	27%	$438.00	$138.00	$126.00	$108.00	$0.00	$0.00	$138.00
5	456-109-571	DPS Upg Ent Edition 1PB+=CA	$550.00	DM	27%	$401.50	$126.50	$115.50	$99.00	$0.00	$0.00	$126.50
5	456-109-622	LICENSE BASE DD OE DD2500-21=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	456-109-623	LICENSE BASE DD OE DD2500-36=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	456-109-624	LIC BOOST,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-625	LICENSE,ENCRYPTION,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-626	LIC REPLICATOR,DD2500=IA	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	456-109-627	LICENSE,RETENTION LOCK COMPL,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-628	LICENSE,RETENTION LOCK GOV,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-631	LIC VTL,IBM IOS,DD2500=IA	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	456-109-632	LICENSE,DD2500 EXP CAP,ABOVE 66TB=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-634	UPG BOOST,2500=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-636	LIC REPLICATOR, 2500,UPGRADE=IA	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	456-109-637	LIC,RETENTION LOCK COMPL ,DD2500,UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-638	LIC,RETENTION LOCK GOV ,DD2500,UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-639	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-640	LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	$2,000.00	DM	27%	$1,460.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	456-109-643	LICENSE,EXPSTOR,2500,UPG=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-644	LICENSE BASE DD OE DD4200=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	456-109-645	LIC BOOST,DD4200=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-646	LICENSE,ENCRYPTION,DD4200=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-647	LICENSE;EXTD RETN SW OPT;DD4200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-648	LIC REPLICATOR,DD4200=IA	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	456-109-649	LICENSE,RETENTION LOCK COMPL,DD4200=IA	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	456-109-650	LICENSE,RETENTION LOCK GOV,DD4200=IA	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-653	LIC VTL,IBM IOS,DD4200=IA	$13,500.00	DM	27%	$9,855.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	$20,000.00	DM	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	456-109-656	UPG BOOST,DD4200=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-657	LICENSE,ENCRYPTION,DD4200,UPGRADE=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-658	LICENSE;ER SW OPT;DD4200,UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	456-109-660	LIC,RETENTION LOCK COMPL ,DD4200,UPG=IA	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	456-109-661	LIC,RETENTION LOCK GOV ,DD4200,UPG=IA	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	$13,500.00	DM	27%	$9,855.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	$20,000.00	DM	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	456-109-667	LICENSE BASE DD OE DD4500=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	456-109-668	LIC BOOST,DD4500=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-669	LICENSE,ENCRYPTION,DD4500=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-670	LICENSE;EXTD RETN SW OPT;DD4500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-671	LIC REPLICATOR,DD4500=IA	$30,000.00	DM	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	456-109-672	LICENSE,RETENTION LOCK COMPL,DD4500=IA	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-673	LICENSE,RETENTION LOCK GOV,DD4500=IA	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-676	LIC VTL,IBM IOS,DD4500=IA	$28,500.00	DM	27%	$20,805.00	$5,130.00	$4,560.00	$0.00	$0.00	$0.00	$5,130.00
5	456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	$30,000.00	DM	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	456-109-679	UPG BOOST,DD4500=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-680	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-681	LICENSE;ER SW OPT;DD4500;UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	$30,000.00	DM	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	456-109-683	LIC,RETENTION LOCK COMPL ,DD4500,UPG=IA	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-684	LIC,RETENTION LOCK GOV ,DD4500,UPG=IA	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	$28,500.00	DM	27%	$20,805.00	$5,130.00	$4,560.00	$0.00	$0.00	$0.00	$5,130.00
5	456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	$9,500.00	DM	27%	$6,935.00	$1,710.00	$1,520.00	$0.00	$0.00	$0.00	$1,710.00
5	456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	$30,000.00	DM	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	456-109-723	NW 9+DPS CAP ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-801	Enterprise Copy Data Management BASE=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-839	UPG BOOST;DD620=IA	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-840	LICENSE;ENCRYPTION;DD620;UPGRADE=IA	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-841	LIC REPLICATOR DD620,UPGRADE=IA	$2,540.00	DM	27%	$1,854.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	456-109-842	LIC;RETENTION LOCK COMPL; DD620;UPG=IA	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-843	LIC;RETENTION LOCK GOV; DD620;UPG=IA	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	456-109-844	LIC;VTL;620INCL:1XPCIE CARD;DP;4G;UPG=IA	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	456-109-845	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-846	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA	$6,750.00	DM	27%	$4,927.50	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	456-109-847	LIC;VTL;OPEN SYS TO IBM I/OS;DD620=IA	$750.00	DM	27%	$547.50	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	456-109-849	LICENSE;BACKUP-NEARLINE;DD620;UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-850	LICENSE;NEARLINE;DD620;UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-862	UPG BOOST;DD640=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-863	LICENSE;ENCRYPTION;DD640;UPGRADE=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-864	LIC REPLICATOR DD640,UPGRADE=IA	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	456-109-865	LIC;RETENTION LOCK COMPL; DD640;UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-866	LIC;RETENTION LOCK GOV; DD640;UPG=IA	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	456-109-867	LIC;VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA	$8,500.00	DM	27%	$6,205.00	$1,530.00	$1,360.00	$0.00	$0.00	$0.00	$1,530.00
5	456-109-868	LIC;VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	$13,000.00	DM	27%	$9,490.00	$2,340.00	$2,080.00	$0.00	$0.00	$0.00	$2,340.00
5	456-109-869	LIC;VTL;OPEN SYS TO IBM I/OS;DD640=IA	$2,000.00	DM	27%	$1,460.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	456-109-870	LICENSE;EXPSTOR;DD640;UPGRADE=IA	$10,000.00	DM	27%	$7,300.00	$1,100.00	$900.00	$0.00	$0.00	$0.00	$1,100.00
5	456-109-871	LICENSE;BACKUP-NEARLINE;DD640;UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-872	LICENSE;NEARLINE;DD640;UPGRADE=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-874	UPGRADE; LICENSE; ENCRYPTION; DD670=IA	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-875	LIC REPLICATOR DD670,UPGRADE=IA	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	456-109-877	LIC;RETENTION LOCK GOV; DD670;UPG=IA	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	456-109-878	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA	$18,000.00	DM	27%	$13,140.00	$3,240.00	$2,880.00	$0.00	$0.00	$0.00	$3,240.00
5	456-109-879	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG=IA	$22,500.00	DM	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-880	LIC;VTL;OPEN SYS TO IBM I/OS;DD670=IA	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	456-109-974	DPS for VMware 2TB AVE Enabler=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-080	AVAMAR E DPS BACKUP ENABLER=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-128	DPSAPPS RP ENABLER BASE=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-129	DPSAPPS RP ENABLER UPG=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-151	DD Boost for Ent Apps 1-10TB=CA	$4,840.00	DM	27%	$3,533.20	$1,113.20	$1,016.40	$871.20	$0.00	$0.00	$1,113.20
5	456-110-152	DD Boost for Ent Apps 11-50TB=CA	$4,070.00	DM	27%	$2,971.10	$936.10	$854.70	$732.60	$0.00	$0.00	$936.10
5	456-110-153	DD Boost for Ent Apps 51-150TB=CA	$3,291.00	DM	27%	$2,402.43	$756.93	$691.11	$592.38	$0.00	$0.00	$756.93
5	456-110-154	DD Boost for Ent Apps 151-250TB=CA	$3,098.00	DM	27%	$2,261.54	$712.54	$650.58	$557.64	$0.00	$0.00	$712.54
5	456-110-155	DD Boost for Ent Apps 251-400TB=CA	$2,856.00	DM	27%	$2,084.88	$656.88	$599.76	$514.08	$0.00	$0.00	$656.88
5	456-110-156	DD Boost for Ent Apps 401-600TB=CA	$2,614.00	DM	27%	$1,908.22	$601.22	$548.94	$470.52	$0.00	$0.00	$601.22
5	456-110-157	DD Boost for Ent Apps 601-1000TB=CA	$2,323.00	DM	27%	$1,695.79	$534.29	$487.83	$418.14	$0.00	$0.00	$534.29
5	456-110-158	DD Boost for Ent Apps 1001TB+=CA	$2,081.00	DM	27%	$1,519.13	$478.63	$437.01	$374.58	$0.00	$0.00	$478.63
5	456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	$3,872.00	DM	27%	$2,826.56	$890.56	$813.12	$696.96	$0.00	$0.00	$890.56
5	456-110-331	Upgrade to DPSAPPS 0-10TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-332	Upgrade to DPSAPPS 11-50TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-333	Upgrade to DPSAPPS 51-150TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-334	Upgrade to DPSAPPS 151-250TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-335	Upgrade to DPSAPPS 251-400TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-336	Upgrade to DPSAPPS 401-600TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-337	Upgrade to DPSAPPS 601-1000TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-338	Upgrade to DPSAPPS 1001+TB=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-339	DPSAPPS 0-10TB=CC	$4,840.00	DM	27%	$3,533.20	$1,113.20	$1,016.40	$871.20	$0.00	$0.00	$1,113.20
5	456-110-340	DPSAPPS 11-50TB=CC	$4,070.00	DM	27%	$2,971.10	$936.10	$854.70	$732.60	$0.00	$0.00	$936.10
5	456-110-341	DPSAPPS 51-150TB=CC	$3,291.00	DM	27%	$2,402.43	$756.93	$691.11	$592.38	$0.00	$0.00	$756.93
5	456-110-342	DPSAPPS 151-250TB=CC	$3,098.00	DM	27%	$2,261.54	$712.54	$650.58	$557.64	$0.00	$0.00	$712.54
5	456-110-343	DPSAPPS 251-400TB=CC	$2,856.00	DM	27%	$2,084.88	$656.88	$599.76	$514.08	$0.00	$0.00	$656.88
5	456-110-344	DPSAPPS 401-600TB=CC	$2,614.00	DM	27%	$1,908.22	$601.22	$548.94	$470.52	$0.00	$0.00	$601.22
5	456-110-345	DPSAPPS 601-1000TB=CC	$2,323.00	DM	27%	$1,695.79	$534.29	$487.83	$418.14	$0.00	$0.00	$534.29
5	456-110-346	DPSAPPS 1001+TB=CC	$2,081.00	DM	27%	$1,519.13	$478.63	$437.01	$374.58	$0.00	$0.00	$478.63
5	456-110-793	VIPR SRM ATMOS 1TB =CB	$325.00	DM	27%	$237.25	$74.75	$68.25	$58.50	$0.00	$0.00	$74.75
5	456-110-832	DPS for VMWare Sockets=IA	$2,100.00	DM	27%	$1,533.00	$483.00	$441.00	$378.00	$0.00	$0.00	$483.00
5	456-110-833	DPS for VMWare AVAMAR ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-834	DPS for VMWare DPA ENABLER-C=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-835	DPS for VMWare DPSearch ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-205	LIC;CLD TIER; 1TB;SW CAP=CC	$500.00	DM	27%	$365.00	$90.00	$80.00	$0.00	$0.00	$0.00	$90.00
5	456-111-235	DPS for VMware Avamar F Enabler=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-273	APPSYNC 3.0 ULTD DPS ENT ED ENABLER=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-304	DPS Ent Edition 3PB-3.999PB=CA	$4,200.00	DM	27%	$3,066.00	$966.00	$882.00	$756.00	$0.00	$0.00	$966.00
5	456-111-314	ProtectPoint for VMAX ENABLER=CA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-332	Upgrade to DPS for APPS=CC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	$8,460.00	DM	27%	$6,175.80	$1,945.80	$1,776.60	$1,522.80	$0.00	$0.00	$1,945.80
5	456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	$7,130.00	DM	27%	$5,204.90	$1,639.90	$1,497.30	$1,283.40	$0.00	$0.00	$1,639.90
5	456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	$5,809.00	DM	27%	$4,240.57	$1,336.07	$1,219.89	$1,045.62	$0.00	$0.00	$1,336.07
5	456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	$5,402.00	DM	27%	$3,943.46	$1,242.46	$1,134.42	$972.36	$0.00	$0.00	$1,242.46
5	456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	$5,044.00	DM	27%	$3,682.12	$1,160.12	$1,059.24	$907.92	$0.00	$0.00	$1,160.12
5	456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	$4,586.00	DM	27%	$3,347.78	$1,054.78	$963.06	$825.48	$0.00	$0.00	$1,054.78
5	456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	$4,077.00	DM	27%	$2,976.21	$937.71	$856.17	$733.86	$0.00	$0.00	$937.71
5	456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	$3,619.00	DM	27%	$2,641.87	$832.37	$759.99	$651.42	$0.00	$0.00	$832.37
5	456-111-358	LIC DD ENABLER DDBEA PROTECTPOINT=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-601	DPSAPPS BASE NEW 100K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-602	DPSAPPS BASE NEW 200K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-603	DPSAPPS BASE NEW 400K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-604	DPSAPPS CAP UPG 100K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-605	DPSAPPS CAP UPG 200K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-606	DPSAPPS CAP UPG 400K=IC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-167	VIPR SRM for ATMOS	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-325	DATA PROTECTION ADVISOR 6.1 PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-588	DATA PROTECTION ADVISOR 6.2 PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-589	VMAX3 DPSAPPS PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-837	DPA ENABLER PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-846	VMAX3 DPSAPPS PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-880	DD Boost for Apps	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-952	DPSAPPS CAPACITY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-953	DPSAPPS CAPACITY UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-959	DPSAPPS CAPACITY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-960	DPSAPPS CAPACITY UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-156	DPSAPPS RP ENABLER	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-162	DPSAPPS RP ENABLER	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-191	CLOUDBOOST CONNECTORS	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-192	DPS for VMWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-193	DD Boost for Enterprise Applications	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-329	DPS ENTERPRISE EDITION	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-403	DD2500 OPERATING ENVIRONMENT SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-404	DD2500 OE APPLICATION SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-405	DD2500 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-406	DD4200 OPERATING ENVIRONMENT SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-407	DD4200 OE APPLICATION SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-408	DD4200 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-409	DD4500 OPERATING ENVIRONMENT SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-410	DD4500 OE APPLICATION SOFTWARE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-411	DD4500 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-432	DD620 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-434	DD640 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-435	DD670 OE APPLICATION SOFTWARE UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-634	ProtectPoint for VMAX ENABLER	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-675	DPS for APPS PRODUCT CAPACITY UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-708	DD ENABLER DDBEA PROTECTPOINT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-729	DD ER TO ACT RAW SHELF CAPACITY LICENSE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-811	DPA ENABLER PRODUCT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-812	DPS for APPS PRODUCT CAPACITY UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-813	DPS for APPS PRODUCT CAPACITY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-814	ProtectPoint for VMAX ENABLER	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-816	COPY DATA MANAGEMENT	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	$228.00	DM	27%	$166.44	$41.04	$36.48	$31.92	$0.00	$0.00	$41.04
5	A-ACE-L-RTU	ATMOS CE RIGHT TO USE LIC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-ACE-ULE-1TB	ATMOS LE TO CE UPGRADE PER TB	$275.00	DM	27%	$200.75	$49.50	$44.00	$38.50	$0.00	$0.00	$49.50
5	A-ALE-C-1TB	ATMOS LE CAPACITY PER TB	$49.00	DM	27%	$35.77	$8.82	$7.84	$6.86	$0.00	$0.00	$8.82
5	A-ALE-L-RTU	ATMOS LE RIGHT TO USE LIC	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-AOS-C-1TB	ATMOS OS CAPACITY PER TB	$163.00	DM	27%	$118.99	$11.41	$11.41	$11.41	$0.00	$0.00	$11.41
5	A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	$350.00	DM	27%	$255.50	$80.50	$73.50	$63.00	$0.00	$0.00	$80.50
5	A-AVE-L-ENTL	ATMOS VE ENTITLEMENT KEY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	$125.00	DM	27%	$91.25	$22.50	$20.00	$17.50	$0.00	$0.00	$22.50
5	A-CDP-L-ENTL	ATMOS CDP ENTITLEMENT KEY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	$175.00	DM	27%	$127.75	$31.50	$28.00	$24.50	$0.00	$0.00	$31.50
5	CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	$125.00	DM	27%	$91.25	$22.50	$20.00	$17.50	$0.00	$0.00	$22.50
5	CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	$105.00	DM	27%	$76.65	$18.90	$16.80	$14.70	$0.00	$0.00	$18.90
5	CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	$84.00	DM	27%	$61.32	$15.12	$13.44	$11.76	$0.00	$0.00	$15.12
5	CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	$70.00	DM	27%	$51.10	$12.60	$11.20	$9.80	$0.00	$0.00	$12.60
5	CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	$20,940.00	DM	27%	$15,286.20	$3,769.20	$3,350.40	$2,931.60	$0.00	$0.00	$3,769.20
5	COS-SW-B-SOL	ATMOS SW BASE & CAP 500TB	$279,588.00	DM	27%	$204,099.24	$50,325.84	$44,734.08	$39,142.32	$0.00	$0.00	$50,325.84
5	COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	$523.00	DM	27%	$381.79	$94.14	$83.68	$73.22	$0.00	$0.00	$94.14
5	COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	$477.00	DM	27%	$348.21	$85.86	$76.32	$66.78	$0.00	$0.00	$85.86
5	COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	$432.00	DM	27%	$315.36	$77.76	$69.12	$60.48	$0.00	$0.00	$77.76
5	COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	$397.00	DM	27%	$289.81	$71.46	$63.52	$55.58	$0.00	$0.00	$71.46
5	COS-SW-ENTL	ATMOS SW LICENSE KEY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	$558.00	DM	27%	$407.34	$100.44	$89.28	$78.12	$0.00	$0.00	$100.44
5	DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	$13,200.00	DM	27%	$9,636.00	$2,376.00	$0.00	$0.00	$0.00	$0.00	$2,376.00
5	DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	$26,400.00	DM	27%	$19,272.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	DLM2K-REPL	DLM2000 VNX REPLICATOR LICENSE	$0.00	DM	27%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	$10,000.00	DM	27%	$7,300.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	DLM2K-VNX-L	DLM2000 VNX5300 USAGE LICENSE	$0.00	DM	27%	$0.00	$1,410.84	$0.00	$0.00	$0.00	$0.00	$1,410.84
5	DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	$7,838.00	DM	27%	$5,721.74	$1,410.84	$0.00	$0.00	$0.00	$0.00	$1,410.84
5	DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	$48,750.00	DM	27%	$35,587.50	$8,775.00	$0.00	$0.00	$0.00	$0.00	$8,775.00
5	DLM4-2KVTEOS	DLm2100 - VTE Operating System license	$0.00	DM	27%	$0.00	$8,550.00	$0.00	$0.00	$0.00	$0.00	$8,550.00
5	DLM42KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	$0.00	DM	27%	$0.00	$2,376.00	$0.00	$0.00	$0.00	$0.00	$2,376.00
5	DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	$13,200.00	DM	27%	$9,636.00	$2,376.00	$0.00	$0.00	$0.00	$0.00	$2,376.00
5	DLM42KVTEOS2	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	$0.00	DM	27%	$0.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	$26,400.00	DM	27%	$19,272.00	$4,752.00	$0.00	$0.00	$0.00	$0.00	$4,752.00
5	DLM4-2KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	$47,500.00	DM	27%	$34,675.00	$8,550.00	$0.00	$0.00	$0.00	$0.00	$8,550.00
5	DLM4-2KVTEOSU	DLm2100 - VTE OS license Upgrade	$0.00	DM	27%	$0.00	$8,550.00	$0.00	$0.00	$0.00	$0.00	$8,550.00
5	DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	$47,500.00	DM	27%	$34,675.00	$8,550.00	$0.00	$0.00	$0.00	$0.00	$8,550.00
5	DLM4-8KXVTEOS	DLM8100 VMAX - VTE OS LICENSE =ID	$0.00	DM	27%	$0.00	$35,100.00	$0.00	$0.00	$0.00	$0.00	$35,100.00
5	DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	$195,000.00	DM	27%	$142,350.00	$35,100.00	$0.00	$0.00	$0.00	$0.00	$35,100.00
5	DLM48KXVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	$0.00	DM	27%	$0.00	$35,100.00	$0.00	$0.00	$0.00	$0.00	$35,100.00
5	DLM48KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	$195,000.00	DM	27%	$142,350.00	$35,100.00	$0.00	$0.00	$0.00	$0.00	$35,100.00
5	DLM-5400-REPL	DLm VNX5400 Replicator License =MA	$0.00	DM	27%	$0.00	$2,756.34	$0.00	$0.00	$0.00	$0.00	$2,756.34
5	DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	$15,313.00	DM	27%	$11,178.49	$2,756.34	$0.00	$0.00	$0.00	$0.00	$2,756.34
5	DLM-5400-REPU	DLm VNX5400 Replicator Upg License =MA	$0.00	DM	27%	$0.00	$2,756.34	$0.00	$0.00	$0.00	$0.00	$2,756.34

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	$15,313.00	DM	27%	$11,178.49	$2,756.34	$0.00	$0.00	$0.00	$0.00	$2,756.34
5	DLM-7600-REPL	DLm VNX7600 Replicator License =MA	$0.00	DM	27%	$0.00	$12,069.18	$0.00	$0.00	$0.00	$0.00	$12,069.18
5	DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	$67,051.00	DM	27%	$48,947.23	$12,069.18	$0.00	$0.00	$0.00	$0.00	$12,069.18
5	DLM-7600REPU	DLm VNX7600 Replicator Upg License =MA	$0.00	DM	27%	$0.00	$12,069.18	$0.00	$0.00	$0.00	$0.00	$12,069.18
5	DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	$67,051.00	DM	27%	$48,947.23	$12,069.18	$0.00	$0.00	$0.00	$0.00	$12,069.18
5	DLM8K-UNIFVG8	DLm8000 Unisphere Software License	$0.00	DM	27%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	DLM8K-UNIFVG8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	$20,000.00	DM	27%	$14,600.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	DLM8K-VG8ADVL	DLm8000 VG8 Advanced Protocol License	$0.00	DM	27%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	DLM8K-VG8ADVL-CF	DLM8000 VG8 ADVANCED PROTOCOL LICENSE	$30,000.00	DM	27%	$21,900.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	DLM8K-VG8BASL	DLm8000 VG8 Base Protocol License	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-VG8SDCD	DLm8000 VG8 Symm (VMAX) Support	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-FSTVP5400	DLm Fast VP for VNX5400 License =MA	$0.00	DM	27%	$0.00	$1,537.74	$0.00	$0.00	$0.00	$0.00	$1,537.74
5	DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	$8,543.00	DM	27%	$6,236.39	$1,537.74	$0.00	$0.00	$0.00	$0.00	$1,537.74
5	DLM-FSTVP7600	DLm Fast VP for VNX7600 License =MA	$0.00	DM	27%	$0.00	$3,844.44	$0.00	$0.00	$0.00	$0.00	$3,844.44
5	DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	$21,358.00	DM	27%	$15,591.34	$3,844.44	$0.00	$0.00	$0.00	$0.00	$3,844.44
5	DLM-V54CAPTBL	DLm VNX5400 Storage Cap License =CB	$0.00	DM	27%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	$400.00	DM	27%	$292.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V54CAPTBU	DLm VNX5400 Storage Cap Upg License =CB	$400.00	DM	27%	$292.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	$400.00	DM	27%	$292.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V76CAPTBL	DLm VNX7600 Storage Cap License =CB	$0.00	DM	27%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	$400.00	DM	27%	$292.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V76CAPTBU	DLm VNX7600 Storage Cap Upg License =CB	$0.00	DM	27%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	$400.00	DM	27%	$292.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	DLM-VNX5400L	DLm VNX5400 Usage License =MA	$0.00	DM	27%	$0.00	$1,933.92	$0.00	$0.00	$0.00	$0.00	$1,933.92
5	DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	$10,744.00	DM	27%	$7,843.12	$1,933.92	$0.00	$0.00	$0.00	$0.00	$1,933.92
5	DLM-VNX7600L	DLm VNX7600 Usage License =MA	$0.00	DM	27%	$0.00	$16,122.06	$0.00	$0.00	$0.00	$0.00	$16,122.06
5	DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	$89,567.00	DM	27%	$65,383.91	$16,122.06	$0.00	$0.00	$0.00	$0.00	$16,122.06
5	DLM-VNX7600LU	DLm VNX7600 Usage Upg License =MA	$0.00	DM	27%	$0.00	$16,122.06	$0.00	$0.00	$0.00	$0.00	$16,122.06
5	DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	$89,567.00	DM	27%	$65,383.91	$16,122.06	$0.00	$0.00	$0.00	$0.00	$16,122.06
5	L-640-XCAP	LICENSE;EXPSTOR;DD640	$0.00	DM	27%	$0.00	$1,100.00	$900.00	$0.00	$0.00	$0.00	$1,100.00
5	L-640XCAP-B	LICENSE;EXPSTOR;DD640	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-2200	BLOCK SERVICE DPSAPPS DD2200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-2500	BLOCK SERVICE DPSAPPS DD2500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-4200	BLOCK SERVICE DPSAPPS DD4200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-4500	BLOCK SERVICE DPSAPPS DD4500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-7200	BLOCK SERVICE DPSAPPS DD7200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-9500	LIC BL0CK SVCS DPSAPPS 9500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BLCK-990	BLOCK SERVICE DPSAPPS DD990=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-610	LICENSE;BACKUP-NEARLINE;DD610	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-630	LICENSE;BACKUP-NEARLINE;DD630	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BNL-670	LICENSE; BACKUP-NEARLINE; DD670	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-BST-2500	LICENSE,BOOST,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-BST-4200	LICENSE,BOOST,DD4200	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-BST-4500	LICENSE,BOOST,DD4500	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-BST-610	LICENSE; BOOST; DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-BST-620	LICENSE; BOOST; DD620	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-BST-630	LICENSE; BOOST; DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-BST-640	LICENSE;BOOST;DD640	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-BST-660	LICENSE; BOOST; DD660	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	L-BST-670	LICENSE; BOOST; DD670	$0.00	DM	27%	$0.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	$15,000.00	DM	27%	$10,950.00	$1,650.00	$1,350.00	$0.00	$0.00	$0.00	$1,650.00
5	L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	$1,450.00	DM	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	$1,450.00	DM	27%	$1,058.50	$159.50	$130.50	$0.00	$0.00	$0.00	$159.50
5	L-ENC-2500	LICENSE,ENCRYPTION,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-ENC-4200	LICENSE,ENCRYPTION,DD4200	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-ENC-4500	LICENSE,ENCRYPTION,DD4500	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-ENC-610	LICENSE;ENCRYPTION;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-ENC-620	LICENSE;ENCRYPTION;DD620	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-ENC-630	LICENSE;ENCRYPTION;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-ENC-640	LICENSE;ENCRYPTION;DD640	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-ENC-660	LICENSE;ENCRYPTION;DD660	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	L-ENC-670	LICENSE; ENCRYPTION; DD670	$0.00	DM	27%	$0.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-ER-4200	LICENSE,EXTENDED RETENTION SW OPT,DD4200	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-ER-4500	LICENSE,EXTENDED RETENTION SW OPT,DD4500	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-610	LICENSE;NEARLINE;DD610	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-620	LICENSE;NEARLINE;DD620	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-630	LICENSE;NEARLINE;DD630	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-640	LICENSE;NEARLINE;DD640	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-NL-670	LICENSE; NEARLINE; DD670	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-OST-565	LICENSE; OPENSTORAGE (OST); DD565	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	L-OST-610	LICENSE; OPENSTORAGE (OST); DD610	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-OST-630	LICENSE; OPENSTORAGE (OST); DD630	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	L-OST-660	LICENSE; OPENSTORAGE (OST); DD660	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	L-PP-DD	DPSAPPS Enablement for Data Domain=CB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-REP-2500	LICENSE,REPLICATOR,DD2500	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	L-REP-4200	LICENSE,REPLICATOR,DD4200	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	L-REP-4500	LICENSE,REPLICATOR,DD4500	$30,000.00	DM	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-REP-565	LICENSE; REPLICATOR; DD565	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	L-REP-610	LICENSE; REPLICATOR; DD610	$0.00	DM	27%	$0.00	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	L-REP-620	LICENSE; REPLICATOR; DD620	$2,540.00	DM	27%	$1,854.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	L-REP-630	LICENSE; REPLICATOR; DD630	$0.00	DM	27%	$0.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	L-REP-640	LICENSE; REPLICATOR; DD640	$0.00	DM	27%	$0.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	L-REP-660	LICENSE; REPLICATOR; DD660	$25,000.00	DM	27%	$18,250.00	$4,500.00	$4,000.00	$0.00	$0.00	$0.00	$4,500.00
5	L-REP-670	LICENSE; REPLICATOR; DD670	$0.00	DM	27%	$0.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	L-RL-565	LICENSE; RETENTION LOCK; DD565	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	L-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660	$20,000.00	DM	27%	$14,600.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	L-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670	$0.00	DM	27%	$0.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	L-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670	$0.00	DM	27%	$0.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	L-RLG-2500	LICENSE,RETENTION LOCK GOVERANCE,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-RLG-4200	LICENSE,RETENTION LOCK GOVERANCE,DD4200	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	L-RLG-4500	LICENSE,RETENTION LOCK GOVERANCE,DD4500	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	$13,500.00	DM	27%	$9,855.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	$28,500.00	DM	27%	$20,805.00	$5,130.00	$4,560.00	$0.00	$0.00	$0.00	$5,130.00
5	L-VTL-565-1	LIC;VTL;565. INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,060.00	$2,720.00	$0.00	$0.00	$0.00	$3,060.00
5	L-VTL-565-2	LIC;VTL;565. INCL:2XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,870.00	$3,440.00	$0.00	$0.00	$0.00	$3,870.00
5	L-VTL-610	LIC;VTL;610. INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	L-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XPCIE;DP;4G	$0.00	DM	27%	$0.00	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	L-VTL-620-1	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	L-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	L-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	$6,750.00	DM	27%	$4,927.50	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	L-VTL-630	LIC;VTL;630. INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$1,530.00	$1,360.00	$0.00	$0.00	$0.00	$1,530.00
5	L-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XPCIE;DP;4G	$0.00	DM	27%	$0.00	$1,890.00	$1,680.00	$0.00	$0.00	$0.00	$1,890.00
5	L-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G	$0.00	DM	27%	$0.00	$1,530.00	$1,360.00	$0.00	$0.00	$0.00	$1,530.00
5	L-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G	$0.00	DM	27%	$0.00	$2,340.00	$2,080.00	$0.00	$0.00	$0.00	$2,340.00
5	L-VTL640-E	LIC;VTL;NDMP TAPE SVR;ETH;DD640	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	L-VTL640-F1	LIC;VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G	$0.00	DM	27%	$0.00	$1,890.00	$1,680.00	$0.00	$0.00	$0.00	$1,890.00
5	L-VTL640-F2	LIC;VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	L-VTL-660-1	LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	$19,500.00	DM	27%	$14,235.00	$3,510.00	$3,120.00	$0.00	$0.00	$0.00	$3,510.00
5	L-VTL-660-2	LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	$24,000.00	DM	27%	$17,520.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	L-VTL-670-1	LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	$0.00	DM	27%	$0.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	L-VTL-670-2	LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	$0.00	DM	27%	$0.00	$3,240.00	$2,880.00	$0.00	$0.00	$0.00	$3,240.00
5	L-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670	$0.00	DM	27%	$0.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	L-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XPCIE;DP;8G	$0.00	DM	27%	$0.00	$3,240.00	$2,880.00	$0.00	$0.00	$0.00	$3,240.00
5	L-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XPCIE;DP;8G	$0.00	DM	27%	$0.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	L-XCAP2500	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	$20,000.00	DM	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	L-XCAP4200-B	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	$30,000.00	DM	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	L-XCAP4500-B	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-BASSW-BT1	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	DM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	$0.00	DM	27%	$0.00	$1,584.00	$1,408.00	$1,232.00	$0.00	$0.00	$1,584.00
5	MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	$0.00	DM	27%	$0.00	$3,168.00	$2,816.00	$2,464.00	$0.00	$0.00	$3,168.00
5	MDL-VIR-BKUP	MDL-2000/1000/100 VIRTUENT BACKUP	$0.00	DM	27%	$0.00	$1,125.00	$1,000.00	$875.00	$0.00	$0.00	$1,125.00
5	MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT REPLICATOR	$0.00	DM	27%	$0.00	$1,125.00	$1,000.00	$875.00	$0.00	$0.00	$1,125.00
5	M-ENHSW-BT1	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	DM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWDD-M1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARI	$0.00	DM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-BT1	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	DM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	DM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OMSA-TOOL-SET	GPLV3 DELL OMSA TOOLSET VARIOUS PRODUCTS	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAMBA GPLV3	SAMBA GPLV3 TOOLSET VARIOUS PRODUCTS	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	$10,000.00	DM	27%	$7,300.00	$1,100.00	$900.00	$0.00	$0.00	$0.00	$1,100.00
5	U-BLCK-2200	UPG BLOCK SERVICE DPSAPPS DD2200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-2500	UPG BLOCK SERVICE DPSAPPS DD2500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-4200	UPG BLOCK SERVICE DPSAPPS DD4200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-4500	UPG BLOCK SERVICE DPSAPPS DD4500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-4500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-BLCK-7200	UPG BLOCK SERVICE DPSAPPS DD7200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-7200V	UPG BLOCK SERVICE DPSAPPS DD7200=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-9500	UPG BLOCK SERVICE DPSAPPS DD9500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-9500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-990	UPG BLOCK SERVICE DPSAPPS DD990=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BLCK-990V	UPG BLOCK SERVICE DPSAPPS DD990=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BNL-880G	LICENSE;BACKUP-NEARLINE;DD880G;UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-BST-2500	LICENSE,BOOST,2500,UPGRADE	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-BST-510	UPGRADE;LICENSE;BOOST;DD510	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-BST-530	UPGRADE;LICENSE;BOOST;DD530	$0.00	DM	27%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-BST-560	UPGRADE;LICENSE;BOOST;DD560	$12,500.00	DM	27%	$9,125.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-BST-560G	UPGRADE;LICENSE;BOOST;DD560G	$12,500.00	DM	27%	$9,125.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-BST-565	UPGRADE;LICENSE;BOOST;DD565	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-BST-580	UPGRADE;LICENSE;BOOST;DD580	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-BST-580G	UPGRADE;LICENSE;BOOST;DD580G	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-BST-610	UPGRADE;LICENSE;BOOST;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-BST-620	LICENSE;BOOST;DD620;UPGRADE	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-BST-630	UPGRADE;LICENSE;BOOST;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-BST-640	LICENSE;BOOST;DD640;UPGRADE	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-BST-660	UPGRADE;LICENSE;BOOST;DD660	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-BST-670	UPGRADE;LICENSE;BOOST;DD670	$0.00	DM	27%	$0.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-ENC-510	UPGRADE;LICENSE;ENCRYPTION;DD510	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-ENC-530	UPGRADE;LICENSE;ENCRYPTION;DD530	$0.00	DM	27%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-ENC-565	UPGRADE;LICENSE;ENCRYPTION;DD565	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-ENC-580	UPGRADE;LICENSE;ENCRYPTION;DD580	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-ENC-580G	UPGRADE;LICENSE;ENCRYPTION;DD580G	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-ENC-610	UPGRADE;LICENSE;ENCRYPTION;DD610	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-ENC-620	LICENSE;ENCRYPTION;DD620;UPGRADE	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-ENC-630	UPGRADE;LICENSE;ENCRYPTION;DD630	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-ENC-640	LICENSE;ENCRYPTION;DD640;UPGRADE	$0.00	DM	27%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-ENC-660	UPGRADE;LICENSE;ENCRYPTION;DD660	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-ER-4200	LICENSE,EXTD RETN SW OPT,DD4200,UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-ER-4500	LICENSE,EXTD RETN SW OPT,DD4500,UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	$2,000.00	DM	27%	$1,460.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	U-IOSUP4200	LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	$9,500.00	DM	27%	$6,935.00	$1,710.00	$1,520.00	$0.00	$0.00	$0.00	$1,710.00
5	U-IOSUP510	LIC;VTL;OPEN SYS TO IBM I/OS;DD510;UPG	$0.00	DM	27%	$0.00	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	U-IOSUP530	LIC;VTL;OPEN SYS TO IBM I/OS;DD530;UPG	$0.00	DM	27%	$0.00	$405.00	$360.00	$0.00	$0.00	$0.00	$405.00
5	U-IOSUP565	LIC;VTL;OPEN SYS TO IBM I/OS;DD565;UPG	$0.00	DM	27%	$0.00	$1,125.00	$1,000.00	$0.00	$0.00	$0.00	$1,125.00
5	U-IOSUP580	LIC;VTL;OPEN SYS TO IBM I/OS;DD580;UPG	$0.00	DM	27%	$0.00	$1,350.00	$1,200.00	$0.00	$0.00	$0.00	$1,350.00
5	U-IOSUP580G	LIC;VTL;OPEN SYS TO IBM I/OS;DD580G;UPG	$0.00	DM	27%	$0.00	$1,350.00	$1,200.00	$0.00	$0.00	$0.00	$1,350.00
5	U-IOSUP610	LIC;VTL;OPEN SYS TO IBM I/OS;DD610;UPG	$750.00	DM	27%	$547.50	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	U-IOSUP620	LIC;VTL;OPEN SYS TO IBM I/OS;DD620;UPG	$750.00	DM	27%	$547.50	$135.00	$120.00	$0.00	$0.00	$0.00	$135.00
5	U-IOSUP630	LIC;VTL;OPEN SYS TO IBM I/OS;DD630;UPG	$2,000.00	DM	27%	$1,460.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	U-IOSUP640	LIC;VTL;OPEN SYS TO IBM I/OS;DD640;UPG	$2,000.00	DM	27%	$1,460.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	U-IOSUP660	LIC;VTL;OPEN SYS TO IBM I/OS;DD660;UPG	$7,500.00	DM	27%	$5,475.00	$1,350.00	$1,200.00	$0.00	$0.00	$0.00	$1,350.00
5	U-IOSUP670	LIC;VTL;OPEN SYS TO IBM I/OS;DD670;UPG	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-NL-690G	LICENSE;NEARLINE;DD690G;UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-NL-880G	LICENSE;NEARLINE;DD880G;UPGRADE	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-OST-510	UPGRADE;LICENSE;OPENSTORAGE(OST);DD510	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-OST-530	UPGRADE;LICENSE;OPENSTORAGE(OST);DD530	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-OST-565	UPGRADE;LICENSE;OPENSTORAGE(OST);DD565	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-OST-580	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-OST-580G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580G	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-OST-610	UPGRADE;LICENSE;OPENSTORAGE(OST);DD610	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-OST-630	UPGRADE;LICENSE;OPENSTORAGE(OST);DD630	$4,500.00	DM	27%	$3,285.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-OST-660	UPGRADE;LICENSE;OPENSTORAGE(OST);DD660	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-PP-DD	DPSAPPS Enabler Upg Data Domain=IA	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	U-REP-410	UPGRADE; LICENSE; REPLICATOR; DD410	$2,540.00	DM	27%	$1,854.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-REP-430	UPGRADE; LICENSE; REPLICATOR; DD430	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	$30,000.00	DM	27%	$21,900.00	$5,400.00	$4,800.00	$0.00	$0.00	$0.00	$5,400.00
5	U-REP-460	UPGRADE; LICENSE; REPLICATOR; DD460	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-REP-460G	UPGRADE; LICENSE; REPLICATOR; DD460G	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-REP-510	UPGRADE; LICENSE; REPLICATOR; DD510	$0.00	DM	27%	$0.00	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	U-REP-530	UPGRADE; LICENSE; REPLICATOR; DD530	$0.00	DM	27%	$0.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	U-REP-560	UPGRADE; LICENSE; REPLICATOR; DD560	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-REP-560G	UPGRADE; LICENSE; REPLICATOR; DD560G	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-REP-565	UPGRADE; LICENSE; REPLICATOR; DD565	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-REP-580	UPGRADE; LICENSE; REPLICATOR; DD580	$0.00	DM	27%	$0.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	U-REP-580G	UPGRADE; LICENSE; REPLICATOR; DD580G	$0.00	DM	27%	$0.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	U-REP-610	UPGRADE; LICENSE; REPLICATOR; DD610	$2,540.00	DM	27%	$1,854.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20
5	U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	$2,540.00	DM	27%	$1,854.20	$457.20	$406.40	$0.00	$0.00	$0.00	$457.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-REP-630	UPGRADE; LICENSE; REPLICATOR; DD630	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	U-REP-640	LICENSE; REPLICATOR; DD640;UPGRADE	$5,000.00	DM	27%	$3,650.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	$25,000.00	DM	27%	$18,250.00	$4,500.00	$4,000.00	$0.00	$0.00	$0.00	$4,500.00
5	U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-RL-510	LIC;RETENTION LOCK GOV EDITION;DD510;UPG	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RL-530	LIC;RETENTION LOCK GOV EDITION;DD530;UPG	$0.00	DM	27%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-RL-565	LIC;RETENTION LOCK GOV EDITION;DD565;UPG	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-RL-580	LIC;RETENTION LOCK GOV EDITION;DD580;UPG	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-RL-580G	LIC;RETENTION LOCKGOV EDITION;DD580G;UPG	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	$20,000.00	DM	27%	$14,600.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	U-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670;UPG	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	U-RLC-510	LIC;RETENTION LOCK COMPL EDITN;DD510;UPG	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RLC-530	LIC;RETENTION LOCK COMPL EDITN;DD530;UPG	$0.00	DM	27%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-RLC-565	LIC;RETENTION LOCK COMPL EDITN;DD565;UPG	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-RLC-580	LIC;RETENTION LOCK COMPL EDITN;DD580;UPG	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RLC-660	LIC;RETENTION LOCK COMPL EDITN;DD660;UPG	$20,000.00	DM	27%	$14,600.00	$3,600.00	$3,200.00	$0.00	$0.00	$0.00	$3,600.00
5	U-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670;UPG	$0.00	DM	27%	$0.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-RLG-4200	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	$20,400.00	DM	27%	$14,892.00	$3,672.00	$3,264.00	$0.00	$0.00	$0.00	$3,672.00
5	U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-VTL-2500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	U-VTL-410	UPG;LIC;VTL;410.INCL:1XPCIX CARD;1P;2G	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	$13,500.00	DM	27%	$9,855.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	U-VTL-430	UPG;LIC;VTL;430.INCL:1XPCIX CARD;1P;2G	$7,000.00	DM	27%	$5,110.00	$1,260.00	$1,120.00	$0.00	$0.00	$0.00	$1,260.00
5	U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	$19,000.00	DM	27%	$13,870.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	$28,500.00	DM	27%	$20,805.00	$5,130.00	$4,560.00	$0.00	$0.00	$0.00	$5,130.00
5	U-VTL-460	UPG;LIC;VTL;460.INCL:1XPCIX CARD;1P;2G	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-VTL-460G	UPG;LIC;VTL;460G.INCL:1XPCIX CARD;1P;2G	$10,000.00	DM	27%	$7,300.00	$1,800.00	$1,600.00	$0.00	$0.00	$0.00	$1,800.00
5	U-VTL-510	UPG;LIC;VTL;510.INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	U-VTL510-E	LIC;VTL;NDMP TAPE SVR;ETH;DD510;UPG	$0.00	DM	27%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL510-F1	LIC;VTL;IBM I/OS;FC;DD510;1XDP;4G;UPG	$0.00	DM	27%	$0.00	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	U-VTL-530	UPG;LIC;VTL;530.INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-VTL530-E	LIC;VTL;NDMP TAPE SVR;ETH;DD530;UPG	$0.00	DM	27%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	U-VTL530-F1	LIC;VTL;IBM I/OS;FC;DD530;1XDP;4G;UPG	$0.00	DM	27%	$0.00	$2,025.00	$1,800.00	$0.00	$0.00	$0.00	$2,025.00
5	U-VTL-560	UPG;LIC;VTL;560.INCL:1XPCIX CARD;1P;2G	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL-560G	UPG;LIC;VTL;560G.INCL:1XPCIX CARD;1P;2G	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL-565-1	UPG;LIC;VTL;565.INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,060.00	$2,720.00	$0.00	$0.00	$0.00	$3,060.00
5	U-VTL-565-2	UPG;LIC;VTL;565.INCL:2XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,870.00	$3,440.00	$0.00	$0.00	$0.00	$3,870.00
5	U-VTL565-E	LIC;VTL;NDMP TAPE SVR;ETH;DD565;UPG	$0.00	DM	27%	$0.00	$2,250.00	$2,000.00	$0.00	$0.00	$0.00	$2,250.00
5	U-VTL565-F1	LIC;VTL;IBM I/OS;FC;DD565;1XDP;4G;UPG	$0.00	DM	27%	$0.00	$4,185.00	$3,720.00	$0.00	$0.00	$0.00	$4,185.00
5	U-VTL565-F2	LIC;VTL;IBM I/OS;FC;DD565;2XDP;4G;UPG	$0.00	DM	27%	$0.00	$4,995.00	$4,440.00	$0.00	$0.00	$0.00	$4,995.00
5	U-VTL-580-1	UPG;LIC;VTL;580.INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,510.00	$3,120.00	$0.00	$0.00	$0.00	$3,510.00
5	U-VTL-580-2	UPG;LIC;VTL;580.INCL:2XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-VTL580-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580;UPG	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL580-F1	LIC;VTL;IBM I/OS;FC;DD580;1XDP;4G;UPG	$0.00	DM	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTL580-F2	LIC;VTL;IBM I/OS;FC;DD580;2XDP;4G;UPG	$0.00	DM	27%	$0.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-VTL-580G1	UPG;LIC;VTL;580G.INCL:1XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$3,510.00	$3,120.00	$0.00	$0.00	$0.00	$3,510.00
5	U-VTL-580G2	UPG;LIC;VTL;580G.INCL:2XPCIE CARD;DP;4G	$0.00	DM	27%	$0.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-VTL580G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580G;UPG	$0.00	DM	27%	$0.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL580GF1	LIC;VTL;IBM I/OS;FC;DD580G;1XDP;4G;UPG	$0.00	DM	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTL580GF2	LIC;VTL;IBM I/OS;FC;DD580G;2XDP;4G;UPG	$0.00	DM	27%	$0.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-VTL-610	UPG;LIC;VTL;610.INCL:1XPCIE CARD;DP;4G	$10,500.00	DM	27%	$7,665.00	$1,890.00	$1,680.00	$0.00	$0.00	$0.00	$1,890.00
5	U-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XDP;4G;UPG	$6,750.00	DM	27%	$4,927.50	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	$6,000.00	DM	27%	$4,380.00	$1,080.00	$960.00	$0.00	$0.00	$0.00	$1,080.00
5	U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	$1,500.00	DM	27%	$1,095.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	$6,750.00	DM	27%	$4,927.50	$1,215.00	$1,080.00	$0.00	$0.00	$0.00	$1,215.00
5	U-VTL-630	UPG;LIC;VTL;630.INCL:1XPCIE CARD;DP;4G	$8,500.00	DM	27%	$6,205.00	$1,530.00	$1,360.00	$0.00	$0.00	$0.00	$1,530.00
5	U-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XDP;4G;UPG	$10,500.00	DM	27%	$7,665.00	$1,890.00	$1,680.00	$0.00	$0.00	$0.00	$1,890.00
5	U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	$8,500.00	DM	27%	$6,205.00	$1,530.00	$1,360.00	$0.00	$0.00	$0.00	$1,530.00
5	U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	$13,000.00	DM	27%	$9,490.00	$2,340.00	$2,080.00	$0.00	$0.00	$0.00	$2,340.00
5	U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	$4,000.00	DM	27%	$2,920.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	$10,500.00	DM	27%	$7,665.00	$1,890.00	$1,680.00	$0.00	$0.00	$0.00	$1,890.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-VTL640-F2	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	$19,500.00	DM	27%	$14,235.00	$3,510.00	$3,120.00	$0.00	$0.00	$0.00	$3,510.00
5	U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	$24,000.00	DM	27%	$17,520.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	$15,000.00	DM	27%	$10,950.00	$2,700.00	$2,400.00	$0.00	$0.00	$0.00	$2,700.00
5	U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	$27,000.00	DM	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	$31,500.00	DM	27%	$22,995.00	$5,670.00	$5,040.00	$0.00	$0.00	$0.00	$5,670.00
5	U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	$13,500.00	DM	27%	$9,855.00	$2,430.00	$2,160.00	$0.00	$0.00	$0.00	$2,430.00
5	U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	$18,000.00	DM	27%	$13,140.00	$3,240.00	$2,880.00	$0.00	$0.00	$0.00	$3,240.00
5	U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	$9,000.00	DM	27%	$6,570.00	$1,620.00	$1,440.00	$0.00	$0.00	$0.00	$1,620.00
5	U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	$18,000.00	DM	27%	$13,140.00	$3,240.00	$2,880.00	$0.00	$0.00	$0.00	$3,240.00
5	U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	$22,500.00	DM	27%	$16,425.00	$4,050.00	$3,600.00	$0.00	$0.00	$0.00	$4,050.00
5	U-XCAP2500	LICENSE,EXPSTOR,2500,UPG	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	$20,000.00	DM	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	$30,000.00	DM	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	$523.00	DM	27%	$381.79	$94.14	$83.68	$73.22	$0.00	$0.00	$94.14
5	VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	$477.00	DM	27%	$348.21	$85.86	$76.32	$66.78	$0.00	$0.00	$85.86
5	VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	$432.00	DM	27%	$315.36	$77.76	$69.12	$60.48	$0.00	$0.00	$77.76
5	VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	$397.00	DM	27%	$289.81	$71.46	$63.52	$55.58	$0.00	$0.00	$71.46
5	VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	$558.00	DM	27%	$407.34	$100.44	$89.28	$78.12	$0.00	$0.00	$100.44
5	VE-SW-B-SOL	ATMOS VE BASE & CAP 500TB	$279,588.00	DM	27%	$204,099.24	$50,325.84	$44,734.08	$39,142.32	$0.00	$0.00	$50,325.84
5	VE-SW-ENTL	ATMOS VE SW LICENSE KEY	$0.00	DM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	0010200	RSA RKM APPLIANCE	$0.00	E	34%	$0.00	$1,350.00	$945.00	$0.00	$405.00	$0.00	$1,350.00
5	6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT	$600.00	E	34%	$396.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	850-0029	CABLE, IB DDR, CX4-CX4, 3M	$224.00	E	34%	$147.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	850-0030	CABLE, IB DDR, CX4-CX4, 5M	$296.00	E	34%	$195.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	850-0031	1 METER SAS CABLE	$250.00	E	34%	$165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	850-0032	3 METER SAS CABLE	$328.00	E	34%	$216.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	850-0033	1U; 24 PORT DDR IB SWITCH	$0.00	E	34%	$0.00	$687.75	$481.43	$0.00	$0.00	$0.00	$687.75
5	850-0035	CABLE, IB DDR, CX4-CX4, 1M	$176.00	E	34%	$116.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0077	1U; 24 PORT DDR IB SWITCH	$0.00	E	34%	$0.00	$681.55	$477.09	$0.00	$0.00	$0.00	$681.55
5	851-0083	FLEXTRONICS 24-PORT DDR SWITCH	$0.00	E	34%	$0.00	$491.45	$344.02	$0.00	$0.00	$0.00	$491.45
5	851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040	$141,431.00	E	34%	$93,344.46	$7,071.55	$4,950.09	$0.00	$0.00	$0.00	$7,071.55
5	851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf	$28,134.00	E	34%	$18,568.44	$1,406.70	$984.69	$0.00	$0.00	$0.00	$1,406.70
5	851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120	$216,100.00	E	34%	$142,626.00	$10,805.00	$7,563.50	$0.00	$0.00	$0.00	$10,805.00
5	851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M	$164.00	E	34%	$108.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M	$206.00	E	34%	$135.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M	$319.00	E	34%	$210.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M	$343.00	E	34%	$226.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0167	MELLANOX 8 PORT QDR SWITCH	$5,634.00	E	34%	$3,718.44	$281.70	$197.19	$0.00	$0.00	$0.00	$281.70
5	851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox	$11,168.00	E	34%	$7,370.88	$558.40	$390.88	$0.00	$0.00	$0.00	$558.40
5	851-0169	MELLANOX 36 PORT QDR SWITCH	$0.00	E	34%	$0.00	$1,013.75	$709.63	$0.00	$0.00	$0.00	$1,013.75
5	851-0170	Switch IB QDR 18 Port 1PS 1U Intel	$11,168.00	E	34%	$7,370.88	$558.40	$390.88	$0.00	$0.00	$0.00	$558.40
5	851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M	$745.00	E	34%	$491.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	$0.00	E	34%	$0.00	$1,174.45	$822.12	$0.00	$0.00	$0.00	$1,174.45
5	851-0201	CABLE, IB DDR, CX4-CX4, 8M	$560.00	E	34%	$369.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0208	CABLE, IB QDR, QSFP-QSFP, 1M	$155.00	E	34%	$102.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0209	CABLE, IB QDR, QSFP-QSFP, 3M	$225.00	E	34%	$148.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0210	CABLE, IB QDR, QSFP-QSFP, 5M	$428.00	E	34%	$282.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	$1,043.00	E	34%	$688.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0214	SWITCH, IB QDR, 36 PORT, 2PS, 1U	$23,489.00	E	34%	$15,502.74	$1,174.45	$822.12	$0.00	$0.00	$0.00	$1,174.45
5	AP-7420B-00	2Gb 16 port FC Application Switch	$0.00	E	34%	$0.00	$1,620.00	$1,134.00	$0.00	$486.00	$0.00	$1,620.00
5	AP-7420B-0D	16-PORT APP PLATFORM	$0.00	E	34%	$0.00	$1,620.00	$1,134.00	$0.00	$486.00	$0.00	$1,620.00
5	AP-7420B-F	16-PORT INVISTA-RCVRPNT PROMO APP SWITCH	$0.00	E	34%	$0.00	$1,620.00	$1,134.00	$0.00	$486.00	$0.00	$1,620.00
5	AP7420B-IP	LIC FCIP TUNNELING	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	AP7420B-IPC	LIC FCIP TUNNELING	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	AP7420B-MPR	ROUTER/FCIP BUNDLE	$0.00	E	34%	$0.00	$3,690.00	$0.00	$0.00	$0.00	$0.00	$3,690.00
5	AP7420B-MPRC	ROUTER/FCIP BUNDLE	$0.00	E	34%	$0.00	$3,654.00	$0.00	$0.00	$0.00	$0.00	$3,654.00
5	AP7420B-RTR	LIC AP7420B FABRIC ROUTER	$0.00	E	34%	$0.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	AP7420B-RTRC	LIC AP7420B FABRIC ROUTER	$14,500.00	E	34%	$9,570.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	AP7420B-SAS	SAS LICENSE FOR AP-7420B	$0.00	E	34%	$0.00	$3,474.00	$0.00	$0.00	$0.00	$0.00	$3,474.00
5	AP7420B-SAS-F	SAS LIC FOR AP7420B RECOVERPOINT PROMO	$0.00	E	34%	$0.00	$3,474.00	$0.00	$0.00	$0.00	$0.00	$3,474.00
5	AP-7600B	AP-7600B FABRIC APPLICATION SWITCH	$0.00	E	34%	$0.00	$2,640.00	$1,848.00	$0.00	$792.00	$0.00	$2,640.00
5	AP7600B-FW	AP-7600B FABRIC WATCH LICENSE	$3,900.00	E	34%	$2,574.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE	$4,400.00	E	34%	$2,904.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	AP7600B-TR	AP-7600B ISL TRUNKING LICENSE	$5,500.00	E	34%	$3,630.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	BRCD-FREE-TRN	CX3 SAN-B TRAINING OFFER	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER	$500.00	E	34%	$330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP40GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER	$640.00	E	34%	$422.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER	$800.00	E	34%	$528.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP40GESR4	BRCD QSFP 40G eSR4 QSFP 300M	$3,995.00	E	34%	$2,636.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRQSFP-4X10G	BRCD LBL 4x10GbE SR 40G QSFP 1PACK	$3,995.00	E	34%	$2,636.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK	$2,200.00	E	34%	$1,452.00	$110.00	$77.00	$0.00	$33.00	$0.00	$110.00
5	BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK	$15,500.00	E	34%	$10,230.00	$775.00	$542.50	$0.00	$232.50	$0.00	$775.00
5	BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK	$450.00	E	34%	$297.00	$22.50	$15.75	$0.00	$6.75	$0.00	$22.50
5	BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK	$3,200.00	E	34%	$2,112.00	$160.00	$112.00	$0.00	$48.00	$0.00	$160.00
5	BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK	$10,000.00	E	34%	$6,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-10GFCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP	$1,900.00	E	34%	$1,254.00	$95.00	$66.50	$0.00	$28.50	$0.00	$95.00
5	BRSFP-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP	$600.00	E	34%	$396.00	$30.00	$21.00	$0.00	$9.00	$0.00	$30.00
5	BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK	$780.00	E	34%	$514.80	$39.00	$27.30	$0.00	$11.70	$0.00	$39.00
5	BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK	$4,400.00	E	34%	$2,904.00	$220.00	$154.00	$0.00	$66.00	$0.00	$220.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24	$400.00	E	34%	$264.00	$20.00	$14.00	$0.00	$6.00	$0.00	$20.00
5	BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK	$1,089.00	E	34%	$718.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK	$8,195.00	E	34%	$5,408.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK	$3,740.00	E	34%	$2,468.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BRSFP40GQSFPL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK	$24,050.00	E	34%	$15,873.00	$1,202.50	$841.75	$0.00	$360.75	$0.00	$1,202.50
5	BRSFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	$5,150.00	E	34%	$3,399.00	$257.50	$180.25	$0.00	$77.25	$0.00	$257.50
5	BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK	$200.00	E	34%	$132.00	$10.00	$7.00	$0.00	$3.00	$0.00	$10.00
5	BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK	$1,900.00	E	34%	$1,254.00	$95.00	$66.50	$0.00	$28.50	$0.00	$95.00
5	BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK	$300.00	E	34%	$198.00	$15.00	$10.50	$0.00	$4.50	$0.00	$15.00
5	BRSFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK	$2,100.00	E	34%	$1,386.00	$105.00	$73.50	$0.00	$31.50	$0.00	$105.00
5	BRSFP-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK	$400.00	E	34%	$264.00	$20.00	$14.00	$0.00	$6.00	$0.00	$20.00
5	BRSFP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK	$3,100.00	E	34%	$2,046.00	$155.00	$108.50	$0.00	$46.50	$0.00	$155.00
5	CBFM-04	FM 4 DOMAINS SEAT LIC	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	CBFM-04-10	FM 4 TO 10 DOMAIN UPG	$0.00	E	34%	$0.00	$1,584.00	$0.00	$0.00	$0.00	$0.00	$1,584.00
5	CBFM-04-10C	FM 4 DOMAINS TO 10 DOMAIN	$0.00	E	34%	$0.00	$1,584.00	$0.00	$0.00	$0.00	$0.00	$1,584.00
5	CBFM-04-99	FM 4 TO 99 DOMAIN UPG	$0.00	E	34%	$0.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	CBFM-04-99C	4 DOMAINS TO 99 DOMAINS L	$0.00	E	34%	$0.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	CBFM-04C	FM 4 DOMAINS SEAT LC	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	CBFM-10	FM 10 DOMAINS SEAT LIC	$0.00	E	34%	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00	$3,150.00
5	CBFM-10-99	FM 10 DOM TO 99 DOM UPG	$0.00	E	34%	$0.00	$1,206.00	$0.00	$0.00	$0.00	$0.00	$1,206.00
5	CBFM-10-99C	FM 10 DOMS TO 99 DOMS UPG	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	CBFM-10C	10 DOMAINS SEAT LC	$0.00	E	34%	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00	$3,150.00
5	CBFM-3X-4X	FM 3.X TO 4.X SITE UPGRAD	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	CBFM-3X-4XC	FM 3.X TO 4.X SITE UPGRAD	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	CBFM-99	FM 99 DOMAINS SITE LIC	$0.00	E	34%	$0.00	$4,194.00	$0.00	$0.00	$0.00	$0.00	$4,194.00
5	CBFM-99C	FM 99 DOMAINS SITE LC	$0.00	E	34%	$0.00	$4,194.00	$0.00	$0.00	$0.00	$0.00	$4,194.00
5	CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	$14,710.00	E	34%	$9,708.60	$2,647.80	$0.00	$0.00	$0.00	$0.00	$2,647.80
5	CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	$9,780.00	E	34%	$6,454.80	$1,760.40	$0.00	$0.00	$0.00	$0.00	$1,760.40
5	CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	$9,780.00	E	34%	$6,454.80	$1,760.40	$0.00	$0.00	$0.00	$0.00	$1,760.40
5	CLS-RPHW-G5	RPA GEN5 NON-TAA FOR RP CLASSIC	$0.00	E	34%	$0.00	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	CLS-RPHW-G6T	RPA CLASSIC	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	CMCNE-SAN-ENT	CTX MGR CNE SAN Enterprise	$0.00	E	34%	$0.00	$6,768.00	$0.00	$0.00	$0.00	$0.00	$6,768.00
5	CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise	$37,600.00	E	34%	$24,816.00	$6,768.00	$0.00	$0.00	$0.00	$0.00	$6,768.00
5	CMCNE-SAN-PLU	CTX MGR CNE SAN Pro Plus	$0.00	E	34%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus	$15,000.00	E	34%	$9,900.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	CMCNE-SW-KIT-CF	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNE-IPADV100	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	$0.00	E	34%	$0.00	$6,192.00	$0.00	$0.00	$0.00	$0.00	$6,192.00
5	CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	$34,400.00	E	34%	$22,704.00	$6,192.00	$0.00	$0.00	$0.00	$0.00	$6,192.00
5	CNE-IPB-150	CTX MGR CNE IP Data Center	$36,000.00	E	34%	$23,760.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	CNE-IPB-50	CTX MGR CNE IP BASE	$0.00	E	34%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	CNE-IPB-50-CF	CTX MGR CNE IP BASE	$4,700.00	E	34%	$3,102.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC	$0.00	E	34%	$0.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	$24,800.00	E	34%	$16,368.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	CNE-IPU100	CTX MGR CNE - ADD 100 IP DEV UPG LIC	$0.00	E	34%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	CNE-IPU1000	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	$0.00	E	34%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	$9,500.00	E	34%	$6,270.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	$1,900.00	E	34%	$1,254.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	$0.00	E	34%	$0.00	$3,420.00	$0.00	$0.00	$0.00	$0.00	$3,420.00
5	CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	$19,000.00	E	34%	$12,540.00	$3,420.00	$0.00	$0.00	$0.00	$0.00	$3,420.00
5	CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC	$0.00	E	34%	$0.00	$1,278.00	$0.00	$0.00	$0.00	$0.00	$1,278.00
5	CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC	$7,100.00	E	34%	$4,686.00	$1,278.00	$0.00	$0.00	$0.00	$0.00	$1,278.00
5	CNE-IPUSANENT	CTX MGR CNE - IP ADD SAN ENT UPG LIC	$0.00	E	34%	$0.00	$6,768.00	$0.00	$0.00	$0.00	$0.00	$6,768.00
5	CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC	$37,600.00	E	34%	$24,816.00	$6,768.00	$0.00	$0.00	$0.00	$0.00	$6,768.00
5	CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	$0.00	E	34%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	$15,000.00	E	34%	$9,900.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	CNE-MPLS10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	$0.00	E	34%	$0.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	$9,500.00	E	34%	$6,270.00	$1,710.00	$0.00	$0.00	$0.00	$0.00	$1,710.00
5	CNE-MPLS25	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	$0.00	E	34%	$0.00	$3,420.00	$0.00	$0.00	$0.00	$0.00	$3,420.00
5	CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	$19,000.00	E	34%	$12,540.00	$3,420.00	$0.00	$0.00	$0.00	$0.00	$3,420.00
5	CNE-MPLS50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	$0.00	E	34%	$0.00	$5,976.00	$0.00	$0.00	$0.00	$0.00	$5,976.00
5	CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	$33,200.00	E	34%	$21,912.00	$5,976.00	$0.00	$0.00	$0.00	$0.00	$5,976.00
5	CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC	$0.00	E	34%	$0.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC	$36,000.00	E	34%	$23,760.00	$6,480.00	$0.00	$0.00	$0.00	$0.00	$6,480.00
5	CNE-SANIP-ENT	CTX MGR CNE SAN-IP Enterprise	$0.00	E	34%	$0.00	$11,682.00	$0.00	$0.00	$0.00	$0.00	$11,682.00
5	CNE-SANIP-ENT-CF	CTX MGR CNE SAN-IP Enterprise	$64,900.00	E	34%	$42,834.00	$11,682.00	$0.00	$0.00	$0.00	$0.00	$11,682.00
5	CNE-SANIP-PLU	CTX MGR CNE SAN-IP Pro Plus	$0.00	E	34%	$0.00	$7,344.00	$0.00	$0.00	$0.00	$0.00	$7,344.00
5	CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus	$40,800.00	E	34%	$26,928.00	$7,344.00	$0.00	$0.00	$0.00	$0.00	$7,344.00
5	CNE-SANIPUPLS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	$0.00	E	34%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	CNE-SANIPUPLS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	$26,500.00	E	34%	$17,490.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	CNESANPLUSUPG	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	$0.00	E	34%	$0.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	$24,800.00	E	34%	$16,368.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	CNRSEEKSVR	CNR SEEK APPLIANCE SERVER	$9,500.00	E	34%	$6,270.00	$950.00	$665.00	$0.00	$190.00	$0.00	$950.00
5	CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3	$0.00	E	34%	$0.00	$2,754.00	$0.00	$0.00	$0.00	$0.00	$2,754.00
5	CPCY-T4-T14-U	COPYCROSS UPG T4-T14	$0.00	E	34%	$0.00	$2,907.00	$0.00	$0.00	$0.00	$0.00	$2,907.00
5	CPYC-MSUBASE	COPYCROSS BASE-3 MSU	$6,800.00	E	34%	$4,488.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	CPYC-MSU-M00	COPYCROSS 4-45 MSU	$715.00	E	34%	$471.90	$128.70	$0.00	$0.00	$0.00	$0.00	$128.70
5	CPYC-MSU-M01	COPYCROSS 46-175 MSU	$440.00	E	34%	$290.40	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	CPYC-MSU-M02	COPYCROSS 176-315 MSU	$340.00	E	34%	$224.40	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	CPYC-MSU-M03	COPYCROSS 316-575 MSU	$205.00	E	34%	$135.30	$36.90	$0.00	$0.00	$0.00	$0.00	$36.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CPYC-MSU-M04	COPYCROSS 576-875 MSU	$70.00	E	34%	$46.20	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	CPYC-MSU-M05	COPYCROSS 876-1315 MSU	$55.00	E	34%	$36.30	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	CPYC-MSU-M06	COPYCROSS 1316-1975 MSU	$30.00	E	34%	$19.80	$5.40	$0.00	$0.00	$0.00	$0.00	$5.40
5	CPYC-MSU-M07	COPYCROSS 1976 & UP MSU	$15.00	E	34%	$9.90	$2.70	$0.00	$0.00	$0.00	$0.00	$2.70
5	CPYC-MSU-T0	COPYCROSS BASE-3 MSU	$0.00	E	34%	$0.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	CPYC-MSU-T1	COPYCROSS 4-25 MSU	$0.00	E	34%	$0.00	$3,978.00	$0.00	$0.00	$0.00	$0.00	$3,978.00
5	CPYC-MSU-T10	COPYCROSS 351-400 MSU	$0.00	E	34%	$0.00	$29,835.00	$0.00	$0.00	$0.00	$0.00	$29,835.00
5	CPYC-MSU-T11	COPYCROSS 401-450 MSU	$0.00	E	34%	$0.00	$32,742.00	$0.00	$0.00	$0.00	$0.00	$32,742.00
5	CPYC-MSU-T12	COPYCROSS 451-500 MSU	$0.00	E	34%	$0.00	$35,649.00	$0.00	$0.00	$0.00	$0.00	$35,649.00
5	CPYC-MSU-T13	COPYCROSS 501-550 MSU	$0.00	E	34%	$0.00	$38,556.00	$0.00	$0.00	$0.00	$0.00	$38,556.00
5	CPYC-MSU-T14	COPYCROSS 551-600 MSU	$0.00	E	34%	$0.00	$41,463.00	$0.00	$0.00	$0.00	$0.00	$41,463.00
5	CPYC-MSU-T2	COPYCROSS 26-50 MSU	$0.00	E	34%	$0.00	$6,732.00	$0.00	$0.00	$0.00	$0.00	$6,732.00
5	CPYC-MSU-T3	COPYCROSS 51-75 MSU	$0.00	E	34%	$0.00	$9,486.00	$0.00	$0.00	$0.00	$0.00	$9,486.00
5	CPYC-MSU-T4	COPYCROSS 76-100 MSU	$0.00	E	34%	$0.00	$12,393.00	$0.00	$0.00	$0.00	$0.00	$12,393.00
5	CPYC-MSU-T5	COPYCROSS 101-150 MSU	$0.00	E	34%	$0.00	$15,300.00	$0.00	$0.00	$0.00	$0.00	$15,300.00
5	CPYC-MSU-T6	COPYCROSS 151-200 MSU	$0.00	E	34%	$0.00	$18,207.00	$0.00	$0.00	$0.00	$0.00	$18,207.00
5	CPYC-MSU-T7	COPYCROSS 201-250 MSU	$0.00	E	34%	$0.00	$21,114.00	$0.00	$0.00	$0.00	$0.00	$21,114.00
5	CPYC-MSU-T8	COPYCROSS 251-300 MSU	$0.00	E	34%	$0.00	$24,021.00	$0.00	$0.00	$0.00	$0.00	$24,021.00
5	CPYC-MSU-T9	COPYCROSS 301-350 MSU	$0.00	E	34%	$0.00	$26,928.00	$0.00	$0.00	$0.00	$0.00	$26,928.00
5	CPYC-MSU-UPG	COPYCROSS UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSL-MSU-T00	CATALOG S BASE-3 MSU	$0.00	E	34%	$0.00	$7,938.00	$0.00	$0.00	$0.00	$0.00	$7,938.00
5	CSL-MSU-T01	CATALOG S 004-025 MSU	$0.00	E	34%	$0.00	$12,438.00	$0.00	$0.00	$0.00	$0.00	$12,438.00
5	CSL-MSU-T02	CATALOG S 026-050 MSU	$0.00	E	34%	$0.00	$16,938.00	$0.00	$0.00	$0.00	$0.00	$16,938.00
5	CSL-MSU-T03	CATALOG S 051-075 MSU	$0.00	E	34%	$0.00	$21,438.00	$0.00	$0.00	$0.00	$0.00	$21,438.00
5	CSL-MSU-T04	CATALOG S 076-100 MSU	$0.00	E	34%	$0.00	$25,938.00	$0.00	$0.00	$0.00	$0.00	$25,938.00
5	CSL-MSU-T05	CATALOG S 101-150 MSU	$0.00	E	34%	$0.00	$29,538.00	$0.00	$0.00	$0.00	$0.00	$29,538.00
5	CSL-MSU-T06	CATALOG S 150-200 MSU	$0.00	E	34%	$0.00	$33,138.00	$0.00	$0.00	$0.00	$0.00	$33,138.00
5	CSL-MSU-T07	CATALOG S 201-250 MSU	$0.00	E	34%	$0.00	$36,738.00	$0.00	$0.00	$0.00	$0.00	$36,738.00
5	CSL-MSU-T08	CATALOG S 251-300 MSU	$0.00	E	34%	$0.00	$40,338.00	$0.00	$0.00	$0.00	$0.00	$40,338.00
5	CSL-MSU-T09	CATALOG S 301-350 MSU	$0.00	E	34%	$0.00	$43,938.00	$0.00	$0.00	$0.00	$0.00	$43,938.00
5	CSL-MSU-T10	CATALOG S 351-400 MSU	$0.00	E	34%	$0.00	$50,625.00	$0.00	$0.00	$0.00	$0.00	$50,625.00
5	CSL-MSU-T11	CATALOG S 401-450 MSU	$0.00	E	34%	$0.00	$54,225.00	$0.00	$0.00	$0.00	$0.00	$54,225.00
5	CSL-MSU-T12	CATALOG S 451-500 MSU	$0.00	E	34%	$0.00	$57,825.00	$0.00	$0.00	$0.00	$0.00	$57,825.00
5	CSL-MSU-T13	CATALOG S 501-550 MSU	$0.00	E	34%	$0.00	$61,425.00	$0.00	$0.00	$0.00	$0.00	$61,425.00
5	CSL-MSU-T14	CATALOG S 551-600 MSU	$0.00	E	34%	$0.00	$65,025.00	$0.00	$0.00	$0.00	$0.00	$65,025.00
5	CSL-T00-T03-U	CATALOG S UPG T00 - T03	$0.00	E	34%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	CSL-T04-T14-U	CATALOG S UPG T04-T14	$0.00	E	34%	$0.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER	$570.00	E	34%	$376.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER	$290.00	E	34%	$191.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER	$230.00	E	34%	$151.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER	$310.00	E	34%	$204.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER	$250.00	E	34%	$165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER	$390.00	E	34%	$257.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER	$260.00	E	34%	$171.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-100M	OM4 50/125 MICRON OPTICL CBL LC-LC 100M	$1,000.00	E	34%	$660.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M	$320.00	E	34%	$211.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M	$255.00	E	34%	$168.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M	$465.00	E	34%	$306.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M	$255.00	E	34%	$168.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M	$630.00	E	34%	$415.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M	$290.00	E	34%	$191.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-AGGREG	GP DCA 40U EXPANSION RACK AGGREGATE	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-AGGREG-U	GP DCA 40U EXPANSION RACK AGGREGATE UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-ASTL-15	GP DCA-1P 30A 15FT CLIPSAL 56PA332 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-ASTL-21	GP DCA-1P 30A 21FT CLIPSAL 56PA332 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-CBL10	GP DCA EXPANSION RACK CABLE 10M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-CBL30	GP DCA EXPANSION RACK CABLE 30M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-CBL5	GP DCA EXPANSION RACK CABLE 5M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPAND	GP DCA 40U EXPANSION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPRCKA	DCA-40U EXPANSION RACK (INCLUDED)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPRCKAU	DCA-40U EXPANSION RACK UPG (INCLUDED)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPRCKB	DCA-40U EXPANSION RACK (INCLUDED)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-EXPRCKBU	DCA-40U EXPANSION RACK UPG (INCLUDED)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-IEC3-15	GP DCA-1P 30A 15FT IEC309-332P6 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-IEC3-21	GP DCA-1P 30A 21FT IEC309-332P6 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-MS	GP DCA MASTER SERVER	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-RUS-15	GP DCA-1P 30A 15FT RUSS 3750DP INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-RUS-21	GP DCA-1P 30A 21FT RUSS 3750DP INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS	GP DCA SEGMENT SERVER (600GB)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS-2TBT	GP DCA SEGMENT SERVER (2TB)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS-2TBTU	GP DCA SEGMENT SERVER (2TB) UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS-HD	GP DCA HD SEGMENT SERV (2TB)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS-HDU	GP DCA HD SEGMENT SERV (2TB) UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SS-U	GP DCA SEGMENT SERVER (600GB) UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SWITCH1	GP DCA INTERCONNECT SWITCH	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SWITCH12	GP DCA INTERCONNECT SWITCH 12 RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SWITCH1U	GP DCA INTERCONNECT SWITCH UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SWITCH2	GP DCA ADMIN SWITCH	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SWITCH2U	GP DCA ADMIN SWITCH UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DCA1-SWTCH12U	GP DCA INTERCONNECT SWITCH 12 RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-SYSRACK	GP DCA 40U SYSTEM RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-US-15	GP DCA-1P 30A 15FT L6-30P INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA1-US-21	GP DCA-1P 30A 21FT L6-30P INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREG	GP DCA 40U AGGREGATION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREGL	GP DCA 30ULIM AGGREGATION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREGLU	GP DCA 30LIM AGGREGATION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREGM	DCA 3ZONE AGGREGATION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREGMU	DCA 3ZONE AGGREGATION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-AGGREG-U	GP DCA 40U AGGREGATION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-ASTL-15	GP DCA-1P 30A BTTM RK CLPSL 56PA332 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CBL10	GP DCA EXPANSION RACK CABLE 10M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CBL30	GP DCA EXPANSION RACK CABLE 30M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CBLBNDL	GP DCA TWINAX CBL BNDL-DWBI-3M-UPPER RCK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CSF-HD	GP DCA HD FLD SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CSFHDBDL	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CSFHDBDU	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CSF-HD-U	GP DCA HD FLD SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CS-HD	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CS-HDBDL	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CSHDBDLU	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-CS-HD-U	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT	$125,000.00	E	34%	$82,500.00	$6,250.00	$0.00	$0.00	$0.00	$0.00	$6,250.00
5	DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD	$125,000.00	E	34%	$82,500.00	$6,250.00	$0.00	$0.00	$0.00	$0.00	$6,250.00
5	DCA2-DS-HD	GP DCA HD SVR 64GB MEM 3TB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-DS-HDBDL	GP DCA HD SVR 64GB MEM 3TB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-DSHDBDLU	GP DCA HD SVR 64GB MEM 3TB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-DS-HD-U	GP DCA HD SVR 64GB MEM 3TB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPAND	GP DCA 40U EXPANSION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPANDL	GP DCA 30ULIM EXPANSION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPANDLU	GP DCA 30ULIM EXPANSION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPANDM	DCA 3ZONE EXPANSION RACK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPANDMU	DCA 3ZONE EXPANSION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-IEC3-15	GP DCA-1P 30A BTTM RK IEC309-332P6 INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-MS	GP DCA MSTR SRVR 8X8 MEM; 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-MS2	GP DCA 2CNA MASTER SERVER	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-RUS-15	GP DCA-1P 30A BTTM RK RUSS 3750DP INCL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS-BDL	GP DCA GPDB COM SV 64GB MEM 300GBHDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS-BDLU	GP DCA GPDB COM SVR 64G MEM 300G HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS-C	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSC-BDL	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSC-BDLU	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS-CU	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSM	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSM-BDL	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SS-U	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SWADM	GP DCA ADMIN SWITCH	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SWADM-U	GP DCA ADMIN SWITCH	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCA2-SWAGG	GP DCA INTERCONNECT SWITCH AGGREGATION	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCAETL-SS2TBT	GP DCA DIA SERVER (2TB)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCAETLSS2TBTU	GP DCA DIA SERVER (2TB) UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCX-16EB48G	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	$0.00	E	34%	$0.00	$23,004.00	$0.00	$0.00	$0.00	$0.00	$23,004.00
5	DCX-16EB48G-CF	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	$127,800.00	E	34%	$84,348.00	$23,004.00	$0.00	$0.00	$0.00	$0.00	$23,004.00
5	DCX4S-FIC-CUP	DCX-4S FICON CUP LICENSE	$0.00	E	34%	$0.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	DCX4S-FIC-CUP-CF	DCX-4S FICON CUP LICENSE	$24,800.00	E	34%	$16,368.00	$4,464.00	$0.00	$0.00	$0.00	$0.00	$4,464.00
5	DCX-4S-IR	DCX-4S INTEGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$5,886.00	$0.00	$0.00	$0.00	$0.00	$5,886.00
5	DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE	$32,700.00	E	34%	$21,582.00	$5,886.00	$0.00	$0.00	$0.00	$0.00	$5,886.00
5	DCX-CUP-LIC	DCX FICON CUP LICENSE	$0.00	E	34%	$0.00	$6,084.00	$0.00	$0.00	$0.00	$0.00	$6,084.00
5	DCX-CUP-LIC-CF	DCX FICON CUP LICENSE	$33,800.00	E	34%	$22,308.00	$6,084.00	$0.00	$0.00	$0.00	$0.00	$6,084.00
5	DCX-FCIP-LIC	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	$0.00	E	34%	$0.00	$4,230.00	$0.00	$0.00	$0.00	$0.00	$4,230.00
5	DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	$23,500.00	E	34%	$15,510.00	$4,230.00	$0.00	$0.00	$0.00	$0.00	$4,230.00
5	DIA2-CS	GP DIA COMP SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CS-BDL	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CS-BDLU	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSF	GP DIA FLD SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSF-BDL	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSF-BDLU	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSF-U	GP DIA FLD SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSM	GP DIA SVR 256GB MEM 24X300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSM-BDL	GP DIA SVR 256GB MEM 24X300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-CS-U	GP DIA COMP SVR 64GB MEM 300GB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-DS	GP DIA SVR 64GB MEM 12x3TB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-DS-BDL	GP DIA SVR 64GB MEM 12x3TB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DIA2-DS-BDLU	GP DIA SVR 64GB MEM 12x3TB HDD CBL	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DIA2-DS-U	GP DIA SVR 64GB MEM 12x3TB HDD	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DL6-A/ACTIVE	DL6000 A/Active Failover	$40,000.00	E	34%	$26,400.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	DL6-IPCOPY	DL6000 DL Copy	$20,000.00	E	34%	$13,200.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	DL6-MEDIAMGR	DL6000 NetBackupMedia	$7,500.00	E	34%	$4,950.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DL6-NODEMGR	DL6000 NetworkerNode	$7,500.00	E	34%	$4,950.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DL6-STKACSLS	DL6000 STK-ACSLS	$15,000.00	E	34%	$9,900.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	DS-16B2-00	DS-16B2 2G SWL Switch	$0.00	E	34%	$0.00	$700.00	$490.00	$0.00	$210.00	$0.00	$700.00
5	DS-16B2-0D	DS-16B2 2G SWL Switch	$0.00	E	34%	$0.00	$700.00	$490.00	$0.00	$210.00	$0.00	$700.00
5	DS-16B3-FF-0	DS16B3 16-PORT FULL FAB	$0.00	E	34%	$0.00	$515.00	$360.50	$0.00	$154.50	$0.00	$515.00
5	DS-16B3-FF-0U	DS16B3US 16-PORT FULL FAB	$0.00	E	34%	$0.00	$670.00	$469.00	$0.00	$201.00	$0.00	$670.00
5	DS-16B3-FF-D	DS16B3 16-PORT FULL FAB	$0.00	E	34%	$0.00	$515.00	$360.50	$0.00	$154.50	$0.00	$515.00
5	DS-16B3-FF-DU	DS16B3US 16-PORT FULL FAB	$0.00	E	34%	$0.00	$670.00	$469.00	$0.00	$201.00	$0.00	$670.00
5	DS16B-ENT	ENT SW BNDL - DS-16B2/3	$0.00	E	34%	$0.00	$864.00	$0.00	$0.00	$0.00	$0.00	$864.00
5	DS16B-ENTC	ENT SW BNDL - DS-16B2/3	$5,200.00	E	34%	$3,432.00	$936.00	$0.00	$0.00	$0.00	$0.00	$936.00
5	DS16B-FW	FAB WATCH FOR DS-16B2/3	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS16B-FWC	FAB WATCH FOR DS-16B2/3	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS16B-PM	PERF MON FOR DS-16B2/3	$0.00	E	34%	$0.00	$477.00	$0.00	$0.00	$0.00	$0.00	$477.00
5	DS16B-PMC	PERF MON FOR DS-16B2/3	$0.00	E	34%	$0.00	$477.00	$0.00	$0.00	$0.00	$0.00	$477.00
5	DS16B-QL	QLOOP LIC-2GB DS PROD	$0.00	E	34%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	DS16B-QLC	DS-16B2 Quickloop Lic	$2,000.00	E	34%	$1,320.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	DS16B-TR	TRUNKING FOR DS-16B2/3	$0.00	E	34%	$0.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	DS16B-TRC	TRUNKING FOR DS-16B2/3	$3,200.00	E	34%	$2,112.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	DS16B-XF	EXT FABRIC FOR DS-16B2/3	$0.00	E	34%	$0.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	DS16B-XFC	EXT FABRIC FOR DS-16B2/3	$2,600.00	E	34%	$1,716.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	DS-16M-STG	SANTEGRITY LIC 16M	$0.00	E	34%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	DS-16M-STGC	SANTEGRITY LICENSE 16M	$0.00	E	34%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	DS-16M-TRK	OPEN TRNK SW LIC DS-16M	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	DS200B-4U-00	4Gb 4FC ports Upgrade Kit	$0.00	E	34%	$0.00	$70.00	$49.00	$0.00	$21.00	$0.00	$70.00
5	DS200B-4U-0D	BRCD2X0E 4-PORT UPGRADE	$0.00	E	34%	$0.00	$70.00	$49.00	$0.00	$21.00	$0.00	$70.00
5	DS200B-FW	FABRIC WATCH FOR DS-2X0B	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS200B-FWC	FABRIC WATCH FOR DS-2X0B	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS200B-FW-CF	FABRIC WATCH FOR DS-2X0B	$2,400.00	E	34%	$1,584.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS200B-PM	PERF. MONITOR FOR DS-2X0B	$0.00	E	34%	$0.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	DS200B-PMC	PERF. MONITOR FOR DS-2X0B	$0.00	E	34%	$0.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	DS200B-PM-CF	PERF. MONITOR FOR DS-2X0B	$2,600.00	E	34%	$1,716.00	$468.00	$0.00	$0.00	$0.00	$0.00	$468.00
5	DS200B-TR	TRUNKING FOR DS-2X0B	$0.00	E	34%	$0.00	$486.00	$0.00	$0.00	$0.00	$0.00	$486.00
5	DS200B-TRC	TRUNKING FOR DS-2X0B	$0.00	E	34%	$0.00	$594.00	$0.00	$0.00	$0.00	$0.00	$594.00
5	DS200B-TR-CF	TRUNKING FOR DS-2X0B	$2,700.00	E	34%	$1,782.00	$486.00	$0.00	$0.00	$0.00	$0.00	$486.00
5	DS-220B-FF-0	4GB 8/16 port FC Switch	$0.00	E	34%	$0.00	$225.00	$157.50	$0.00	$67.50	$0.00	$225.00
5	DS-220B-FF-D	16-PORTS FF W/8 ACTIVE	$0.00	E	34%	$0.00	$225.00	$157.50	$0.00	$67.50	$0.00	$225.00
5	DS-220B-XF	SW32XX/38XX/2X0E EXT FABRIC LIC	$0.00	E	34%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	DS-220B-XF-CF	SW32XX/38XX/2X0E EXT FABRIC LIC	$1,300.00	E	34%	$858.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	DS-24M2-08	2GB 8 FC port base kit	$0.00	E	34%	$0.00	$205.00	$143.50	$0.00	$61.50	$0.00	$205.00
5	DS-24M2-08C	DS FLEXPORT-8 PORT BASE	$0.00	E	34%	$0.00	$205.00	$143.50	$0.00	$61.50	$0.00	$205.00
5	DS-24M2-A0D	SANTEGRITY AUTHENTICATION	$0.00	E	34%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	DS-24M2-AUT	SANTERGRITY AUTH DS-24M2	$0.00	E	34%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	DS-24M-KT8	2Gb 8 FC port expansion kit	$0.00	E	34%	$0.00	$185.00	$129.50	$0.00	$55.50	$0.00	$185.00
5	DS-24M-KT8C	8 PORT FLEXPORT EXPANSION	$0.00	E	34%	$0.00	$187.50	$131.25	$0.00	$56.25	$0.00	$187.50
5	DS-24M-KT8C-U	8 PORT FLEXPORT - UPGRADE	$0.00	E	34%	$0.00	$187.50	$131.25	$0.00	$56.25	$0.00	$187.50
5	DS-24M-KT8-U	2Gb 8 FC port upgrade kit	$0.00	E	34%	$0.00	$185.00	$129.50	$0.00	$55.50	$0.00	$185.00
5	DS-24M-STG	SANTEGRITY LIC DS24M	$0.00	E	34%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	DS-24M-STGC	SANTEGRITY LICENSE 24M	$0.00	E	34%	$0.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	DS-24M-TRK	OPEN TRNK SW LIC DS-24M	$0.00	E	34%	$0.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	DS-300B	DS-300B 8/24P BASE SWITCH	$0.00	E	34%	$0.00	$165.00	$115.50	$0.00	$49.50	$0.00	$165.00
5	DS300B-4G8PU	DS-300B 4G 8PORT UPGRADE KIT	$0.00	E	34%	$0.00	$150.00	$105.00	$0.00	$45.00	$0.00	$150.00
5	DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH	$4,200.00	E	34%	$2,772.00	$210.00	$147.00	$0.00	$63.00	$0.00	$210.00
5	DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT	$2,940.00	E	34%	$1,940.40	$147.00	$102.90	$0.00	$44.10	$0.00	$147.00
5	DS-300B-AN	DS-300B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$547.20	$0.00	$0.00	$0.00	$0.00	$547.20
5	DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE	$3,040.00	E	34%	$2,006.40	$547.20	$0.00	$0.00	$0.00	$0.00	$547.20
5	DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC	$590.00	E	34%	$389.40	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	DS-300B-ENT	DS-300B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$1,040.40	$0.00	$0.00	$0.00	$0.00	$1,040.40
5	DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE	$5,780.00	E	34%	$3,814.80	$1,040.40	$0.00	$0.00	$0.00	$0.00	$1,040.40
5	DS-300B-ENTEP	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	$5,000.00	E	34%	$3,300.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH	$10,100.00	E	34%	$6,666.00	$505.00	$353.50	$0.00	$151.50	$0.00	$505.00
5	DS-300B-FV	DS-300B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA	$5,600.00	E	34%	$3,696.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-300B-FW	DS-300B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE	$2,400.00	E	34%	$1,584.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS-300B-PM	DS-300B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE	$2,500.00	E	34%	$1,650.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	DS-300B-TR	DS-300B TRUNKING LICENSE	$0.00	E	34%	$0.00	$864.00	$0.00	$0.00	$0.00	$0.00	$864.00
5	DS-300B-TR-CF	DS-300B TRUNKING LICENSE	$4,800.00	E	34%	$3,168.00	$864.00	$0.00	$0.00	$0.00	$0.00	$864.00
5	DS-300B-XF	DS-300B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE	$1,200.00	E	34%	$792.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	DS-32B2-00	32-PORT 2GB DEPARTMENTAL SWITCH	$0.00	E	34%	$0.00	$1,360.00	$952.00	$0.00	$408.00	$0.00	$1,360.00
5	DS-32B2-0D	32-PORT 2GB DEPARTMENTAL SWITCH	$0.00	E	34%	$0.00	$1,360.00	$952.00	$0.00	$408.00	$0.00	$1,360.00
5	DS32B-CU	FICON/CUP - DS32B	$0.00	E	34%	$0.00	$1,287.90	$0.00	$0.00	$0.00	$0.00	$1,287.90
5	DS32B-ENT	ENT SW BNDL FOR DS-32B2	$0.00	E	34%	$0.00	$1,278.90	$0.00	$0.00	$0.00	$0.00	$1,278.90
5	DS32B-ENTC	ENT SW BNDL FOR DS-32B2	$7,250.00	E	34%	$4,785.00	$1,305.00	$0.00	$0.00	$0.00	$0.00	$1,305.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS32B-FW	FABRIC WATCH FOR DS-32B2	$0.00	E	34%	$0.00	$688.50	$0.00	$0.00	$0.00	$0.00	$688.50
5	DS32B-FWC	FABRIC WATCH FOR DS-32B2	$3,900.00	E	34%	$2,574.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS32B-PM	PERF MONITOR FOR DS-32B2	$0.00	E	34%	$0.00	$783.00	$0.00	$0.00	$0.00	$0.00	$783.00
5	DS32B-PMC	PERF MONITOR FOR DS-32B2	$4,350.00	E	34%	$2,871.00	$783.00	$0.00	$0.00	$0.00	$0.00	$783.00
5	DS32B-TR	TRUNKING FOR DS-32B2	$0.00	E	34%	$0.00	$981.00	$0.00	$0.00	$0.00	$0.00	$981.00
5	DS32B-TRC	TRUNKING FOR DS-32B2	$5,450.00	E	34%	$3,597.00	$981.00	$0.00	$0.00	$0.00	$0.00	$981.00
5	DS32B-XF	EXT FABRIC FOR DS-32B2	$0.00	E	34%	$0.00	$783.00	$0.00	$0.00	$0.00	$0.00	$783.00
5	DS32B-XFC	EXT FABRIC FOR DS-32B2	$4,350.00	E	34%	$2,871.00	$783.00	$0.00	$0.00	$0.00	$0.00	$783.00
5	DS-32M2-00	32-port Switch w/optics	$0.00	E	34%	$0.00	$1,375.00	$962.50	$0.00	$412.50	$0.00	$1,375.00
5	DS-32M2-0D	32 PORT, 2 GBPS CLARIION SWITCH	$0.00	E	34%	$0.00	$1,375.00	$962.50	$0.00	$412.50	$0.00	$1,375.00
5	DS-32M2-A0D	SANTEGRITY AUTHENTICATION	$2,200.00	E	34%	$1,452.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-32M-AUT	SANTERGRITY AUTH DS-32M	$0.00	E	34%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-32M-STG	SANTEGRITY LIC 32M	$0.00	E	34%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-32M-STGC	SANTEGRITY LICENSE 32M	$0.00	E	34%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-32M-TRK	OPEN TRNK SW LIC	$0.00	E	34%	$0.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	DS-4100B-00	4GB 16/32 port FC Switch	$0.00	E	34%	$0.00	$710.00	$497.00	$0.00	$213.00	$0.00	$710.00
5	DS-4100B-0D	BRCD 32-PORTS W/16 ACTIVE	$0.00	E	34%	$0.00	$710.00	$497.00	$0.00	$213.00	$0.00	$710.00
5	DS4100B-8U-00	4Gb 8 FC port upgrade Kit	$0.00	E	34%	$0.00	$265.00	$185.50	$0.00	$79.50	$0.00	$265.00
5	DS4100B-8U-0D	BRCD 8-PORT UPGRADE	$0.00	E	34%	$0.00	$285.00	$199.50	$0.00	$85.50	$0.00	$285.00
5	DS4100B-CU	FICON CUP-32B2 & 4100B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4100B-ENTC	ENTERPRISE BUNDLE - 4100B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4100B-FW	FABRIC WATCH - 4100B	$0.00	E	34%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS4100B-FWC	FABRIC WATCH - 4100B	$0.00	E	34%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS4100B-PM	PERFORM MONITOR - 4100B	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS4100B-PMC	PERFORM. MONITOR - 4100B	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS4100B-TR	TRUNKING - 4100B	$0.00	E	34%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	DS4100B-TRC	TRUNKING - 4100B	$0.00	E	34%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	DS4100B-XF	EXTENDED FABRIC - 4100B	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS4100B-XFC	EXTENDED FABRIC - 4100B	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS-4400M-08	4Gb 8/16 FC port shortwave	$0.00	E	34%	$0.00	$190.00	$133.00	$0.00	$57.00	$0.00	$190.00
5	DS-4400M-080D	16-PORT SW W/8 ACT	$0.00	E	34%	$0.00	$190.00	$133.00	$0.00	$57.00	$0.00	$190.00
5	DS-4400M-FLV	FULL VOLATILITY KEYI	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-4400M-FLVC	FULL VOLATILITY KEY	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-4400M-KT4	4Gb 4 port UPG Kit	$0.00	E	34%	$0.00	$95.00	$66.50	$0.00	$28.50	$0.00	$95.00
5	DS-4400M-KT4D	DS-4400M 4-PORT KIT CL	$0.00	E	34%	$0.00	$95.00	$66.50	$0.00	$28.50	$0.00	$95.00
5	DS-4400MKT4UD	DS-4400M 4 PRT FLD UPG	$0.00	E	34%	$0.00	$95.00	$66.50	$0.00	$28.50	$0.00	$95.00
5	DS-4400M-SUI	DS-4400M SECURITY BUNDLE	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-4400M-SUIC	DS-4400M SECURITY BUNDLE	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-4400M-TRK	DS-4400M OPEN TRK LIC	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS-4400M-TRKC	DS-4400M OPEN TRK LIC	$0.00	E	34%	$0.00	$432.00	$0.00	$0.00	$0.00	$0.00	$432.00
5	DS-4700M-16	4Gb 16/32 FC port shortwave	$0.00	E	34%	$0.00	$500.00	$350.00	$0.00	$150.00	$0.00	$500.00
5	DS-4700M-16-0D	32-PORT SW W/16 ACT	$0.00	E	34%	$0.00	$530.00	$371.00	$0.00	$159.00	$0.00	$530.00
5	DS-4700M-FLV	DS-4700M-FULL VOL LIC	$5,800.00	E	34%	$3,828.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-4700M-FLVC	DS-4700M-FULL VOL LIC	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-4700M-KT8	4Gb 8 port flex kit	$0.00	E	34%	$0.00	$235.00	$164.50	$0.00	$70.50	$0.00	$235.00
5	DS-4700M-KT8D	DS-4700M 8-PORT UPG KIT	$0.00	E	34%	$0.00	$245.00	$171.50	$0.00	$73.50	$0.00	$245.00
5	DS-4700M-KT8U	DS-4700 8PORT UPKIT	$0.00	E	34%	$0.00	$245.00	$171.50	$0.00	$73.50	$0.00	$245.00
5	DS-4700MKT8UD	DS-4700M 8 PRT FLD UPG	$0.00	E	34%	$0.00	$245.00	$171.50	$0.00	$73.50	$0.00	$245.00
5	DS-4700M-SUI	DS-4700 SEC BNL	$7,500.00	E	34%	$4,950.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DS-4700M-SUIC	DS-4700M SEC BLD	$0.00	E	34%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	DS-4700M-TRK	DS-4700M TRK LIC	$4,800.00	E	34%	$3,168.00	$864.00	$0.00	$0.00	$0.00	$0.00	$864.00
5	DS-4700M-TRKC	DS-4700M-OPN TRK	$0.00	E	34%	$0.00	$864.00	$0.00	$0.00	$0.00	$0.00	$864.00
5	DS-4900B-00	4Gb 32/64 port FC Switch	$0.00	E	34%	$0.00	$1,830.00	$1,281.00	$0.00	$549.00	$0.00	$1,830.00
5	DS-4900B-0D	BRCD 64-PORTS W/32 ACTIVE	$0.00	E	34%	$0.00	$1,830.00	$1,281.00	$0.00	$549.00	$0.00	$1,830.00
5	DS4900B-16U-0	4Gb 16 FC port upgrade Kit	$0.00	E	34%	$0.00	$710.00	$497.00	$0.00	$213.00	$0.00	$710.00
5	DS4900B-16U-D	4900B 16-PORT UPGRADE	$0.00	E	34%	$0.00	$780.00	$546.00	$0.00	$234.00	$0.00	$780.00
5	DS-4900B-CU	DS-4900B FICON CUP LICENSE	$0.00	E	34%	$0.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	DS-4900B-CU-CF	DS-4900B FICON CUP LICENSE	$11,800.00	E	34%	$7,788.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	DS4900B-ENT	ENT BUNDLE FOR DS-4900B	$0.00	E	34%	$0.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	DS4900B-ENTC	ENT BUNDLE FOR DS-4900B	$0.00	E	34%	$0.00	$2,502.00	$0.00	$0.00	$0.00	$0.00	$2,502.00
5	DS4900B-ENT-CF	ENT BUNDLE FOR DS-4900B	$12,900.00	E	34%	$8,514.00	$2,322.00	$0.00	$0.00	$0.00	$0.00	$2,322.00
5	DS4900B-FW	FABRIC WATCH FOR DS-4900B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-FWC	FABRIC WATCH FOR DS-4900B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-FW-CF	FABRIC WATCH FOR DS-4900B	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-PM	PERF MONITOR FOR DS-4900B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-PMC	PERF MONITOR FOR DS-4900B	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-PM-CF	PERF MONITOR FOR DS-4900B	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS4900B-TR	TRUNKING FOR DS-4900B	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	DS4900B-TRC	TRUNKING FOR DS-4900B	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	DS4900B-TR-CF	TRUNKING FOR DS-4900B	$8,700.00	E	34%	$5,742.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	DS4900B-XF	EXT FABRIC FOR DS-4900B	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS4900B-XFC	EXT FABRIC FOR DS-4900B	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS4900B-XF-CF	EXT FABRIC FOR DS-4900B	$5,800.00	E	34%	$3,828.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-5000B-00	BRCD 32-PORTS W/16 ACTIVE	$0.00	E	34%	$0.00	$700.00	$490.00	$0.00	$210.00	$0.00	$700.00
5	DS-5000B-0D	32-PORT SW W/16 ACTIVE	$0.00	E	34%	$0.00	$700.00	$490.00	$0.00	$210.00	$0.00	$700.00
5	DS5000B-8U-00	5000B 8-PORT UPGRADE	$0.00	E	34%	$0.00	$275.00	$192.50	$0.00	$82.50	$0.00	$275.00
5	DS5000B-8U-0D	8 PORT UPGRADE	$0.00	E	34%	$0.00	$275.00	$192.50	$0.00	$82.50	$0.00	$275.00
5	DS-5000B-CU	DS-5000B FICON CUP LICENSE	$0.00	E	34%	$0.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	DS-5000B-CU-CF	DS-5000B FICON CUP LICENSE	$11,800.00	E	34%	$7,788.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS5000B-ENT	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS5000B-ENT-CF	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS5000B-FW	DS-5000B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS5000B-FW-CF	DS-5000B FABRIC WATCH LICENSE	$3,900.00	E	34%	$2,574.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS5000B-PM	DS-5000B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS5000B-PM-CF	DS-5000B PERFORMANCE MONITOR LICENSE	$4,400.00	E	34%	$2,904.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS5000B-TR	DS-5000B ISL TRUNKING LICENSE	$0.00	E	34%	$0.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	DS5000B-TR-CF	DS-5000B ISL TRUNKING LICENSE	$5,500.00	E	34%	$3,630.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	DS5000B-XF	DS-5000B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS5000B-XF-CF	DS-5000B EXTENDED FABRIC LICENSE	$4,400.00	E	34%	$2,904.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	DS-5100B	DS-5100B 24P/40P BASE SWITCH	$0.00	E	34%	$0.00	$925.00	$647.50	$0.00	$277.50	$0.00	$925.00
5	DS5100B-4G8PU	DS-5100B 4G 8PORT UPGRADE KIT	$0.00	E	34%	$0.00	$275.00	$192.50	$0.00	$82.50	$0.00	$275.00
5	DS-5100B-8G	DS-5100B 24P/40P 8G BASE SWITCH	$0.00	E	34%	$0.00	$945.00	$661.50	$0.00	$283.50	$0.00	$945.00
5	DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT	$5,390.00	E	34%	$3,557.40	$269.50	$188.65	$0.00	$80.85	$0.00	$269.50
5	DS-5100B-AN	DS-5100B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE	$5,000.00	E	34%	$3,300.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DS-5100B-CU	DS-5100B FICON CUP LICENSE	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGMENT LIC	$1,570.00	E	34%	$1,036.20	$282.60	$0.00	$0.00	$0.00	$0.00	$282.60
5	DS-5100B-ENT	DS-5100B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$1,764.00	$0.00	$0.00	$0.00	$0.00	$1,764.00
5	DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE	$9,800.00	E	34%	$6,468.00	$1,764.00	$0.00	$0.00	$0.00	$0.00	$1,764.00
5	DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	$0.00	E	34%	$0.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00
5	DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	$8,600.00	E	34%	$5,676.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00
5	DS-5100B-EP	DS-5100B 8G 40P/40P ENTERPRISE SWITCH	$0.00	E	34%	$0.00	$1,500.00	$1,050.00	$0.00	$450.00	$0.00	$1,500.00
5	DS-5100B-FV	DS-5100B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$1,614.60	$0.00	$0.00	$0.00	$0.00	$1,614.60
5	DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA	$8,970.00	E	34%	$5,920.20	$1,614.60	$0.00	$0.00	$0.00	$0.00	$1,614.60
5	DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE	$3,900.00	E	34%	$2,574.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	DS-5100B-IR	DS-5100B INTERGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$2,840.40	$0.00	$0.00	$0.00	$0.00	$2,840.40
5	DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE	$15,780.00	E	34%	$10,414.80	$2,840.40	$0.00	$0.00	$0.00	$0.00	$2,840.40
5	DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$775.80	$0.00	$0.00	$0.00	$0.00	$775.80
5	DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE	$4,310.00	E	34%	$2,844.60	$775.80	$0.00	$0.00	$0.00	$0.00	$775.80
5	DS-5100B-TR	DS-5100B TRUNKING LICENSE	$0.00	E	34%	$0.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE	$5,500.00	E	34%	$3,630.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	DS-5100B-XF	DS-5100B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$775.80	$0.00	$0.00	$0.00	$0.00	$775.80
5	DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE	$4,310.00	E	34%	$2,844.60	$775.80	$0.00	$0.00	$0.00	$0.00	$775.80
5	DS-5300B	DS-5300B 48P/80P BASE SWITCH	$0.00	E	34%	$0.00	$2,485.00	$1,739.50	$0.00	$745.50	$0.00	$2,485.00
5	DS5300B4G16PU	DS-5300B 4G 16PORT UPGRADE KIT	$0.00	E	34%	$0.00	$765.00	$535.50	$0.00	$229.50	$0.00	$765.00
5	DS-5300B-8G	DS-5300B 48P/80P 8G BASE SWITCH	$0.00	E	34%	$0.00	$2,645.00	$1,851.50	$0.00	$793.50	$0.00	$2,645.00
5	DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT	$14,700.00	E	34%	$9,702.00	$735.00	$514.50	$0.00	$220.50	$0.00	$735.00
5	DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$1,481.40	$0.00	$0.00	$0.00	$0.00	$1,481.40
5	DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE	$8,230.00	E	34%	$5,431.80	$1,481.40	$0.00	$0.00	$0.00	$0.00	$1,481.40
5	DS-5300B-CU	DS-5300B FICON CUP LICENSE	$0.00	E	34%	$0.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE	$11,800.00	E	34%	$7,788.00	$2,124.00	$0.00	$0.00	$0.00	$0.00	$2,124.00
5	DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC	$3,135.00	E	34%	$2,069.10	$564.30	$0.00	$0.00	$0.00	$0.00	$564.30
5	DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE	$19,010.00	E	34%	$12,546.60	$3,421.80	$0.00	$0.00	$0.00	$0.00	$3,421.80
5	DS-5300B-ENTE	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	$0.00	E	34%	$0.00	$3,024.00	$0.00	$0.00	$0.00	$0.00	$3,024.00
5	DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	$16,800.00	E	34%	$11,088.00	$3,024.00	$0.00	$0.00	$0.00	$0.00	$3,024.00
5	DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	$0.00	E	34%	$0.00	$4,145.00	$2,901.50	$0.00	$1,243.50	$0.00	$4,145.00
5	DS-5300B-FV	DS-5300B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	DS-5300B-FV-CF	DS-5300B FABRIC VISION LICENSE =MA	$15,720.00	E	34%	$10,375.20	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	DS-5300B-FW	DS-5300B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5300B-IR	DS-5300B INTERGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$4,268.70	$0.00	$0.00	$0.00	$0.00	$4,268.70
5	DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE	$23,715.00	E	34%	$15,651.90	$4,268.70	$0.00	$0.00	$0.00	$0.00	$4,268.70
5	DS-5300B-PM	DS-5300B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	DS-5300B-TR	DS-5300B TRUNKING LICENSE	$0.00	E	34%	$0.00	$1,584.00	$0.00	$0.00	$0.00	$0.00	$1,584.00
5	DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE	$8,800.00	E	34%	$5,808.00	$1,584.00	$0.00	$0.00	$0.00	$0.00	$1,584.00
5	DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE	$5,800.00	E	34%	$3,828.00	$1,044.00	$0.00	$0.00	$0.00	$0.00	$1,044.00
5	DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT	$6,472.00	E	34%	$4,271.52	$323.60	$226.52	$0.00	$97.08	$0.00	$323.60
5	DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT	$6,200.00	E	34%	$4,092.00	$310.00	$217.00	$0.00	$93.00	$0.00	$310.00
5	DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE	$3,600.00	E	34%	$2,376.00	$648.00	$0.00	$0.00	$0.00	$0.00	$648.00
5	DS-6505B-ENT	DS-6505B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE	$6,800.00	E	34%	$4,488.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA	$5,600.00	E	34%	$3,696.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-6505B-FW	DS-6505B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE	$2,900.00	E	34%	$1,914.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE	$3,000.00	E	34%	$1,980.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	DS-6505B-TR	DS-6505B TRUNKING LICENSE	$0.00	E	34%	$0.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE	$5,700.00	E	34%	$3,762.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	DS-6505B-XF	DS-6505B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE	$1,500.00	E	34%	$990.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	$7,891.00	E	34%	$5,208.06	$394.55	$276.19	$0.00	$118.37	$0.00	$394.55
5	DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH	$7,600.00	E	34%	$5,016.00	$380.00	$266.00	$0.00	$114.00	$0.00	$380.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH	$19,235.00	E	34%	$12,695.10	$961.75	$673.23	$0.00	$288.53	$0.00	$961.75
5	DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT	$9,782.00	E	34%	$6,456.12	$489.10	$342.37	$0.00	$146.73	$0.00	$489.10
5	DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT	$8,300.00	E	34%	$5,478.00	$415.00	$290.50	$0.00	$124.50	$0.00	$415.00
5	DS-6510B-10G	DS-6510B 10G FC LICENSE	$0.00	E	34%	$0.00	$3,672.00	$0.00	$0.00	$0.00	$0.00	$3,672.00
5	DS-6510B-10G-CF	DS-6510B 10G FC LICENSE	$20,400.00	E	34%	$13,464.00	$3,672.00	$0.00	$0.00	$0.00	$0.00	$3,672.00
5	DS-6510B-AN	DS-6510B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE	$5,600.00	E	34%	$3,696.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	DS-6510B-CU	DS-6510B FICON CUP LICENSE	$0.00	E	34%	$0.00	$1,404.00	$0.00	$0.00	$0.00	$0.00	$1,404.00
5	DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$1,980.00	$0.00	$0.00	$0.00	$0.00	$1,980.00
5	DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE	$11,000.00	E	34%	$7,260.00	$1,980.00	$0.00	$0.00	$0.00	$0.00	$1,980.00
5	DS-6510B-FV	DS-6510B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$1,614.60	$0.00	$0.00	$0.00	$0.00	$1,614.60
5	DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA	$8,970.00	E	34%	$5,920.20	$1,614.60	$0.00	$0.00	$0.00	$0.00	$1,614.60
5	DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE	$4,200.00	E	34%	$2,772.00	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	DS-6510B-IR	DS-6510B INTERGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$3,186.00	$0.00	$0.00	$0.00	$0.00	$3,186.00
5	DS-6510B-IR-CF	DS-6510B INTERGRATED ROUTING LICENSE	$17,700.00	E	34%	$11,682.00	$3,186.00	$0.00	$0.00	$0.00	$0.00	$3,186.00
5	DS-6510B-PM	DS-6510B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE	$4,700.00	E	34%	$3,102.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE	$0.00	E	34%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE	$2,200.00	E	34%	$1,452.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	DS-6510B-TR	DS-6510B TRUNKING LICENSE	$0.00	E	34%	$0.00	$1,062.00	$0.00	$0.00	$0.00	$0.00	$1,062.00
5	DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE	$5,900.00	E	34%	$3,894.00	$1,062.00	$0.00	$0.00	$0.00	$0.00	$1,062.00
5	DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE	$4,700.00	E	34%	$3,102.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH	$19,300.00	E	34%	$12,738.00	$965.00	$675.50	$0.00	$289.50	$0.00	$965.00
5	DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH	$20,020.00	E	34%	$13,213.20	$1,001.00	$700.70	$0.00	$300.30	$0.00	$1,001.00
5	DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	$19,300.00	E	34%	$12,738.00	$965.00	$675.50	$0.00	$289.50	$0.00	$965.00
5	DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	$19,190.00	E	34%	$12,665.40	$959.50	$671.65	$0.00	$287.85	$0.00	$959.50
5	DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH	$20,020.00	E	34%	$13,213.20	$1,001.00	$700.70	$0.00	$300.30	$0.00	$1,001.00
5	DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	$47,561.00	E	34%	$31,390.26	$2,378.05	$1,664.64	$0.00	$713.42	$0.00	$2,378.05
5	DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT	$600.00	E	34%	$396.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit	$23,712.00	E	34%	$15,649.92	$1,185.60	$829.92	$0.00	$355.68	$0.00	$1,185.60
5	DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit	$22,110.00	E	34%	$14,592.60	$1,105.50	$773.85	$0.00	$331.65	$0.00	$1,105.50
5	DS-6520B-10G	DS-6520B 10G FC License	$0.00	E	34%	$0.00	$3,816.00	$0.00	$0.00	$0.00	$0.00	$3,816.00
5	DS-6520B-10G-CF	DS-6520B 10G FC License	$21,200.00	E	34%	$13,992.00	$3,816.00	$0.00	$0.00	$0.00	$0.00	$3,816.00
5	DS-6520B-ENT	DS-6520B Enterprise SW Bundle	$0.00	E	34%	$0.00	$3,297.60	$0.00	$0.00	$0.00	$0.00	$3,297.60
5	DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle	$18,320.00	E	34%	$12,091.20	$3,297.60	$0.00	$0.00	$0.00	$0.00	$3,297.60
5	DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA	$15,720.00	E	34%	$10,375.20	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	DS-6520B-FW	DS-6520B Fabric Watch License	$0.00	E	34%	$0.00	$1,360.80	$0.00	$0.00	$0.00	$0.00	$1,360.80
5	DS-6520B-FW-CF	DS-6520B Fabric Watch License	$7,560.00	E	34%	$4,989.60	$1,360.80	$0.00	$0.00	$0.00	$0.00	$1,360.80
5	DS-6520B-IR	DS-6520B Intergrated Routing License	$0.00	E	34%	$0.00	$4,593.60	$0.00	$0.00	$0.00	$0.00	$4,593.60
5	DS-6520B-IR-CF	DS-6520B Intergrated Routing License	$25,520.00	E	34%	$16,843.20	$4,593.60	$0.00	$0.00	$0.00	$0.00	$4,593.60
5	DS-6520B-PM	DS-6520B Performance Monitor License	$0.00	E	34%	$0.00	$1,360.80	$0.00	$0.00	$0.00	$0.00	$1,360.80
5	DS-6520B-PM-CF	DS-6520B Performance Monitor License	$7,560.00	E	34%	$4,989.60	$1,360.80	$0.00	$0.00	$0.00	$0.00	$1,360.80
5	DS-6520B-TR	DS-6520B Trunking License	$0.00	E	34%	$0.00	$1,632.60	$0.00	$0.00	$0.00	$0.00	$1,632.60
5	DS-6520B-TR-CF	DS-6520B Trunking License	$9,070.00	E	34%	$5,986.20	$1,632.60	$0.00	$0.00	$0.00	$0.00	$1,632.60
5	DS-6520B-XF	DS-6520B Extended Fabric License	$0.00	E	34%	$0.00	$1,089.00	$0.00	$0.00	$0.00	$0.00	$1,089.00
5	DS-6520B-XF-CF	DS-6520B Extended Fabric License	$6,050.00	E	34%	$3,993.00	$1,089.00	$0.00	$0.00	$0.00	$0.00	$1,089.00
5	DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch	$54,950.00	E	34%	$36,267.00	$2,747.50	$1,923.25	$0.00	$824.25	$0.00	$2,747.50
5	DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch	$56,866.00	E	34%	$37,531.56	$2,843.30	$1,990.31	$0.00	$852.99	$0.00	$2,843.30
5	DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch	$54,950.00	E	34%	$36,267.00	$2,747.50	$1,923.25	$0.00	$824.25	$0.00	$2,747.50
5	DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch	$56,866.00	E	34%	$37,531.56	$2,843.30	$1,990.31	$0.00	$852.99	$0.00	$2,843.30
5	DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch	$111,690.00	E	34%	$73,715.40	$5,584.50	$3,909.15	$0.00	$1,675.35	$0.00	$5,584.50
5	DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY	$2,500.00	E	34%	$1,650.00	$125.00	$87.50	$0.00	$37.50	$0.00	$125.00
5	DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit	$11,820.00	E	34%	$7,801.20	$591.00	$413.70	$0.00	$177.30	$0.00	$591.00
5	DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit	$23,640.00	E	34%	$15,602.40	$1,182.00	$827.40	$0.00	$354.60	$0.00	$1,182.00
5	DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA	$12,134.00	E	34%	$8,008.44	$2,184.12	$0.00	$0.00	$0.00	$0.00	$2,184.12
5	DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA	$17,700.00	E	34%	$11,682.00	$3,186.00	$0.00	$0.00	$0.00	$0.00	$3,186.00
5	DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch	$20,992.00	E	34%	$13,854.72	$1,049.60	$734.72	$0.00	$314.88	$0.00	$1,049.60
5	DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch	$24,604.00	E	34%	$16,238.64	$1,230.20	$861.14	$0.00	$369.06	$0.00	$1,230.20
5	DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch	$53,649.00	E	34%	$35,408.34	$2,682.45	$1,877.72	$0.00	$804.74	$0.00	$2,682.45
5	DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch	$20,992.00	E	34%	$13,854.72	$1,049.60	$734.72	$0.00	$314.88	$0.00	$1,049.60
5	DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch	$24,604.00	E	34%	$16,238.64	$1,230.20	$861.14	$0.00	$369.06	$0.00	$1,230.20
5	DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch	$53,649.00	E	34%	$35,408.34	$2,682.45	$1,877.72	$0.00	$804.74	$0.00	$2,682.45
5	DS-8B2-00	8 PORT 2GB FC SWITCH	$0.00	E	34%	$0.00	$335.00	$234.50	$0.00	$100.50	$0.00	$335.00
5	DS-8B2-00L	8 PORT SWITCH W SINGLE E	$0.00	E	34%	$0.00	$245.00	$171.50	$0.00	$73.50	$0.00	$245.00
5	DS-8B2-0D	8-PORT 2GB FC SWITCH	$0.00	E	34%	$0.00	$335.00	$234.50	$0.00	$100.50	$0.00	$335.00
5	DS-8B2-0DL	8 PORT SWITCH W SINGLE E	$0.00	E	34%	$0.00	$245.00	$171.50	$0.00	$73.50	$0.00	$245.00
5	DS-8B3-FF-0	DS8B3 8-PORT FULL FAB	$0.00	E	34%	$0.00	$285.00	$199.50	$0.00	$85.50	$0.00	$285.00
5	DS-8B3-FF-0U	DS8B3US 8-PORT FULL FAB	$0.00	E	34%	$0.00	$330.00	$231.00	$0.00	$99.00	$0.00	$330.00
5	DS-8B3-FF-D	DS8B3 8-PORT FULL FAB	$0.00	E	34%	$0.00	$285.00	$199.50	$0.00	$85.50	$0.00	$285.00
5	DS-8B3-FF-DU	DS8B3US 8-PORT FULL FAB	$0.00	E	34%	$0.00	$331.50	$232.05	$0.00	$99.45	$0.00	$331.50
5	DS-8B3-V2-D	DS8B3 8-PORT 2-DOMAIN	$0.00	E	34%	$0.00	$160.00	$112.00	$0.00	$48.00	$0.00	$160.00
5	DS-8B3-V2-DU	DS8B3US 8-PORT 2-DOMAIN	$0.00	E	34%	$0.00	$191.50	$134.05	$0.00	$57.45	$0.00	$191.50
5	DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC	$3,800.00	E	34%	$2,508.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	DS8B-ENT	ENT SW BNDL FOR DS-8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DS8B-ENTC	ENT SW BNDL FOR DS-8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DS8B-EP8	FW Lic E-Port Expansion	$0.00	E	34%	$0.00	$155.00	$108.50	$0.00	$46.50	$0.00	$155.00
5	DS8B-EPC	E_PORT EXT DS-8B2-0DL	$0.00	E	34%	$0.00	$155.00	$108.50	$0.00	$46.50	$0.00	$155.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS8B-FW	FABRIC WATCH FOR DS-8B2/3	$0.00	E	34%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	DS8B-FWC	FABRIC WATCH FOR DS-8B2/3	$0.00	E	34%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	DS8B-PM	PERF MONITOR FOR DS8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DS8B-PMC	PERF MONITOR FOR DS-8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DS8B-QL	QUICKLOOP FOR DS-8B2	$0.00	E	34%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	DS8B-QLC	QUICKLOOP FOR DS-8B2	$1,450.00	E	34%	$957.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	DS8B-TR	TRUNKING FOR DS-8B2/3	$0.00	E	34%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	DS8B-TRC	TRUNKING FOR DS-8B2/3	$0.00	E	34%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	DS8B-XF	EXT FABRIC DS-8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DS8B-XFC	EXT FABRIC FOR DS-8B2/3	$0.00	E	34%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series	$200.00	E	34%	$132.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSBQLP-0D	QLOOP LIC FOR DSB	$2,900.00	E	34%	$1,914.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	DSBXFAB-0D	XFAB LIC FOR DSB	$1,175.00	E	34%	$775.50	$211.50	$0.00	$0.00	$0.00	$0.00	$211.50
5	DS-CUPSW-32M2	CUP LIC DS32M2	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	DS-CUPSW-4700	CUP LIC FOR THE DS-4700M	$5,200.00	E	34%	$3,432.00	$936.00	$0.00	$0.00	$0.00	$0.00	$936.00
5	ED-10KM-AUT	SANTEGRITY AUTH ED-10000M	$0.00	E	34%	$0.00	$4,572.00	$0.00	$0.00	$0.00	$0.00	$4,572.00
5	ED-10KM-CUP	I10K FICON LIC KEY	$0.00	E	34%	$0.00	$6,246.00	$0.00	$0.00	$0.00	$0.00	$6,246.00
5	ED-10KM-TRK	ED-10K OPEN TRUNKING LICENSE	$0.00	E	34%	$0.00	$8,370.00	$0.00	$0.00	$0.00	$0.00	$8,370.00
5	ED-140M-AUT	SANTEGRITY AUTH ED-140M	$0.00	E	34%	$0.00	$2,736.00	$0.00	$0.00	$0.00	$0.00	$2,736.00
5	ED-140M-STG	SANTEGRITY LIC ED140M	$0.00	E	34%	$0.00	$2,718.00	$0.00	$0.00	$0.00	$0.00	$2,718.00
5	ED-140M-TRK	OPEN TRNK SW LIC	$0.00	E	34%	$0.00	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	ED-64M-AUT	SANTEGRITY AUTH ED-64M	$0.00	E	34%	$0.00	$1,638.00	$0.00	$0.00	$0.00	$0.00	$1,638.00
5	ED-64M-FCZ	FICON CUP ZONING ED-64M	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ED-64M-STG	SANTEGRITY LIC ED64M	$0.00	E	34%	$0.00	$1,638.00	$0.00	$0.00	$0.00	$0.00	$1,638.00
5	ED-64M-TRK	OPEN TRNK SW LICENSE	$0.00	E	34%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	ED-CUPSW-140M	CUP LIC ED140M	$0.00	E	34%	$0.00	$3,222.00	$0.00	$0.00	$0.00	$0.00	$3,222.00
5	ED-CUPSW-64M	CUP LIC ED64M	$0.00	E	34%	$0.00	$1,926.00	$0.00	$0.00	$0.00	$0.00	$1,926.00
5	ED-DCX-B-IR	ED-DCX-B INTEGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$6,985.80	$0.00	$0.00	$0.00	$0.00	$6,985.80
5	ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE	$38,810.00	E	34%	$25,614.60	$6,985.80	$0.00	$0.00	$0.00	$0.00	$6,985.80
5	EM-1007	CTX MGR VERSION 7	$0.00	E	34%	$0.00	$2,367.00	$0.00	$0.00	$0.00	$0.00	$2,367.00
5	EM-1007-UPG	CTX MGR V 7.X UPGRADE	$0.00	E	34%	$0.00	$2,367.00	$0.00	$0.00	$0.00	$0.00	$2,367.00
5	EM-1009-ENT	CTX MGR ENTERPRISE BASE	$0.00	E	34%	$0.00	$2,394.00	$0.00	$0.00	$0.00	$0.00	$2,394.00
5	EM-1009-STD	CTX MGR STANDARD	$0.00	E	34%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	EM-1010-ENT	CTX MGR 10;X DATACTRED ENTERPRISE	$0.00	E	34%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS	$0.00	E	34%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	EM1010PLUSUPG	CTX MGR 10.X CMDCE PRO PLUS TO ENT UPG	$0.00	E	34%	$0.00	$3,348.00	$0.00	$0.00	$0.00	$0.00	$3,348.00
5	EM-10KM-ENT	ENTERPRISE OS SW PACKAGED-10000	$0.00	E	34%	$0.00	$19,542.60	$0.00	$0.00	$0.00	$0.00	$19,542.60
5	EM-10KM-FIC	ENTERPRISE FICON SW PACKAGED-10000	$0.00	E	34%	$0.00	$17,604.00	$0.00	$0.00	$0.00	$0.00	$17,604.00
5	EM-10KM-OPT	OPTIMIZER SW PACKAGED-10000	$0.00	E	34%	$0.00	$16,164.00	$0.00	$0.00	$0.00	$0.00	$16,164.00
5	EM-10KM-SEC	SECURITY SW PACKAGED-10000	$0.00	E	34%	$0.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	EM-140M-ENT	ED-140M ENT SW+FW BNDL	$0.00	E	34%	$0.00	$12,654.00	$0.00	$0.00	$0.00	$0.00	$12,654.00
5	EM-140M-FIC	FICON BUNDLE LICENSE ED-140M	$0.00	E	34%	$0.00	$16,443.00	$0.00	$0.00	$0.00	$0.00	$16,443.00
5	EM-140M-OPT	ED-140M OPT SW+FW BNDL	$0.00	E	34%	$0.00	$7,920.00	$0.00	$0.00	$0.00	$0.00	$7,920.00
5	EM-140M-SEC	EM-140M SEC BUNDLE	$0.00	E	34%	$0.00	$6,336.00	$0.00	$0.00	$0.00	$0.00	$6,336.00
5	EM-16M2-ENT	DS-16M2 ENT SW+FW BNDL	$0.00	E	34%	$0.00	$1,332.00	$0.00	$0.00	$0.00	$0.00	$1,332.00
5	EM-16M2-OPT	ED-16M2 OPT SW+FW BNDL	$0.00	E	34%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	EM-16M2-SEC	EM-16M2 SEC BNDL	$0.00	E	34%	$0.00	$666.00	$0.00	$0.00	$0.00	$0.00	$666.00
5	EM-24M2-ENT	DS-24M2- ENT SW+FW BNDL	$0.00	E	34%	$0.00	$2,016.00	$0.00	$0.00	$0.00	$0.00	$2,016.00
5	EM-24M2-OPT	EM-24M2-OPT	$0.00	E	34%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	EM-24M2-SEC	EM-24M2 SEC BNDL	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	EM-32M2-ENT	DS-32M2 ENT SW+FW BNDL	$0.00	E	34%	$0.00	$2,682.00	$0.00	$0.00	$0.00	$0.00	$2,682.00
5	EM-32M2-FIC	FICON BUNDLE LICENSE DS-32M2	$0.00	E	34%	$0.00	$3,418.20	$0.00	$0.00	$0.00	$0.00	$3,418.20
5	EM-32M2-OPT	ED-32M2 OPT SW+FW BNDL	$0.00	E	34%	$0.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	EM-32M2-SEC	EM-32M2 SECY BNDL	$0.00	E	34%	$0.00	$1,332.00	$0.00	$0.00	$0.00	$0.00	$1,332.00
5	EM-4400M-ENT	DS-4400M ENT SW&FW BLD	$0.00	E	34%	$0.00	$2,016.00	$0.00	$0.00	$0.00	$0.00	$2,016.00
5	EM-4400M-OPT	DS-4400M OPT SW+FW BNDL	$0.00	E	34%	$0.00	$1,260.00	$0.00	$0.00	$0.00	$0.00	$1,260.00
5	EM-4400M-SEC	DS-4400M SEC BNDL	$0.00	E	34%	$0.00	$1,008.00	$0.00	$0.00	$0.00	$0.00	$1,008.00
5	EM-4700M-ENT	DS-4700M ENT SW&FW BLD	$0.00	E	34%	$0.00	$2,664.00	$0.00	$0.00	$0.00	$0.00	$2,664.00
5	EM-4700M-FIC	FICON BUNDLE LICENSE ED-140M	$0.00	E	34%	$0.00	$3,418.20	$0.00	$0.00	$0.00	$0.00	$3,418.20
5	EM-4700M-OPT	DS-4700M OPT SW+FW BNDL	$0.00	E	34%	$0.00	$1,674.00	$0.00	$0.00	$0.00	$0.00	$1,674.00
5	EM-4700M-SEC	DS-4700 SEC BNDL	$0.00	E	34%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	EM-64M-ENT	ED-64M ENT SW+FW BND	$0.00	E	34%	$0.00	$5,850.00	$0.00	$0.00	$0.00	$0.00	$5,850.00
5	EM-64M-FIC	FICON BUNDLE LICENSE ED-64M	$0.00	E	34%	$0.00	$7,495.20	$0.00	$0.00	$0.00	$0.00	$7,495.20
5	EM-64M-OPT	ED-64M OPTSW+FW BNDL	$0.00	E	34%	$0.00	$3,654.00	$0.00	$0.00	$0.00	$0.00	$3,654.00
5	EM-64M-SEC	EM-64M SECURITY BUNDLE	$0.00	E	34%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	EM-ADVMOD-256	CTX MGR ADVANCED MODULE - 256 PORTS	$0.00	E	34%	$0.00	$9,270.00	$0.00	$0.00	$0.00	$0.00	$9,270.00
5	EM-ADVMOD-32	CTX MGR ADVANCED MODULE - 32 PORTS	$0.00	E	34%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	EM-ADVMOD-512	CTX MGR ADVANCED MODULE - 512 PORTS	$0.00	E	34%	$0.00	$17,532.00	$0.00	$0.00	$0.00	$0.00	$17,532.00
5	EM-ADVMOD-64	CTX MGR ADVANCED MODULE - 64 PORTS	$0.00	E	34%	$0.00	$2,448.00	$0.00	$0.00	$0.00	$0.00	$2,448.00
5	EM-ADVSANRTG	CTX MGR ADVANCED SAN ROUTING	$0.00	E	34%	$0.00	$1,332.00	$0.00	$0.00	$0.00	$0.00	$1,332.00
5	EM-CMS-CME-U	CTX MGR ENTERPRISE BASE UPGR	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EM-EVTMGR-512	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	$0.00	E	34%	$0.00	$5,796.00	$0.00	$0.00	$0.00	$0.00	$5,796.00
5	EM-EVTMGR-64	EVENT MGR LICENSE 64 PORTS P/O CTX MGR	$0.00	E	34%	$0.00	$846.00	$0.00	$0.00	$0.00	$0.00	$846.00
5	EM-PRFEVT-512	PERFRMNCE-EVENT 512 PRT BUNDL LICNSE P/O	$0.00	E	34%	$0.00	$17,370.00	$0.00	$0.00	$0.00	$0.00	$17,370.00
5	EM-PRFEVT-64	PERFRMNCE-EVENT 64 PRT BUNDL LICNSE P/O	$0.00	E	34%	$0.00	$2,556.00	$0.00	$0.00	$0.00	$0.00	$2,556.00
5	EM-PRFMON-512	PERF MNTR 512 PORTS	$0.00	E	34%	$0.00	$11,475.00	$0.00	$0.00	$0.00	$0.00	$11,475.00
5	EM-PRFMON-64	PERF MNTR 64 PORTS	$0.00	E	34%	$0.00	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EM-SECCTL-512	SANTEG SEC CM 512 PORTS	$0.00	E	34%	$0.00	$10,926.00	$0.00	$0.00	$0.00	$0.00	$10,926.00
5	EM-SECCTL-64	SANTEG SEC CM 64 PORTS	$0.00	E	34%	$0.00	$1,602.00	$0.00	$0.00	$0.00	$0.00	$1,602.00
5	EM-STD-ENT-U	CTX MGR STANDARD TO ENTERPRISE UPGRADE	$0.00	E	34%	$0.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EM-SVGE-CME-U	SANV ENT/CTX MGR TO CTX MGR ENT UPGR	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EM-SVGE-CMS-U	SANVERGENCE ENT TO CTX MGR STAN UPGR	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EM-SVGS-CMS-U	SANVERGENCE STAND TO CTX MGR STAN UPGR	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENCSMRTCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK	$393.00	E	34%	$259.38	$19.65	$13.76	$0.00	$5.90	$0.00	$19.65
5	EOC-AIX-DEP	TRANSFER AGENT AIX DEPT	$0.00	E	34%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	EOC-AIX-ENT	TRANSFER AGENT AIX ENT	$0.00	E	34%	$0.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	EOC-AIX-GLBL	TRANSFER AGENT AIX GLB	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	EOC-AIX-WGP	TRANSFER AGENT AIX WKGP	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-HPUX-DEP	EMC ONCOURSE TA HPUX DEP	$0.00	E	34%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	EOC-HPUX-ENT	EMC ONCOURSE TA HPUX ENT	$0.00	E	34%	$0.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-LNX-DEP	EMC ONCOURSE TA LNX DEP	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-LNX-ENT	EMC ONCOURSE TA LNX ENT	$0.00	E	34%	$0.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00
5	EOC-LNX-TMGR	EMC ONCOURSE LNX TRAN MGR	$0.00	E	34%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR	$0.00	E	34%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-SLNX-ENT	TRANSFER AGENT SUSE ENT	$0.00	E	34%	$0.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00
5	EOC-SLNX-WGP	TRANSFER AGNT SUSE WKGP	$0.00	E	34%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP	$0.00	E	34%	$0.00	$1,080.00	$0.00	$0.00	$0.00	$0.00	$1,080.00
5	EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT	$0.00	E	34%	$0.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	EOC-SUNUX-GBL	EMC ONCOURSE TA SUN GLB	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	EOC-SUNUX-WGP	EMC ONCOURSE TA SUN WGR	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP	$0.00	E	34%	$0.00	$540.00	$0.00	$0.00	$0.00	$0.00	$540.00
5	EOC-WIN-ENT	EMC ONCOURSE TA WIN ENT	$0.00	E	34%	$0.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00
5	EOC-WIN-TMGR	EMC ONCOURSE WIN TRAN MGR	$0.00	E	34%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP	$0.00	E	34%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	ES-5832B	ES-5832B 32P ENCRYPT SWITCH BASE 48G EB	$0.00	E	34%	$0.00	$5,720.00	$3,846.50	$0.00	$1,648.50	$0.00	$5,720.00
5	ES5832B-48GBW	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	$0.00	E	34%	$0.00	$16,776.00	$0.00	$0.00	$0.00	$0.00	$16,776.00
5	ES5832B-48GBW-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	$93,200.00	E	34%	$61,512.00	$16,776.00	$0.00	$0.00	$0.00	$0.00	$16,776.00
5	ES-5832B-AN	ES-5832B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$1,481.40	$0.00	$0.00	$0.00	$0.00	$1,481.40
5	ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE	$8,230.00	E	34%	$5,431.80	$1,481.40	$0.00	$0.00	$0.00	$0.00	$1,481.40
5	ES-5832B-ENT	ES-5832B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$2,412.00	$0.00	$0.00	$0.00	$0.00	$2,412.00
5	ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE	$13,400.00	E	34%	$8,844.00	$2,412.00	$0.00	$0.00	$0.00	$0.00	$2,412.00
5	ES-5832B-FV	ES-5823B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	ES-5832B-FV-CF	ES-5823B FABRIC VISION LICENSE =MA	$15,720.00	E	34%	$10,375.20	$2,829.60	$0.00	$0.00	$0.00	$0.00	$2,829.60
5	ES-5832B-FW	ES-5832B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$1,269.90	$0.00	$0.00	$0.00	$0.00	$1,269.90
5	ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE	$7,055.00	E	34%	$4,656.30	$1,269.90	$0.00	$0.00	$0.00	$0.00	$1,269.90
5	ES-5832B-IR	ES-5832B INTERGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$4,356.00	$0.00	$0.00	$0.00	$0.00	$4,356.00
5	ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE	$24,200.00	E	34%	$15,972.00	$4,356.00	$0.00	$0.00	$0.00	$0.00	$4,356.00
5	ES-5832B-PM	ES-5832B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$1,269.90	$0.00	$0.00	$0.00	$0.00	$1,269.90
5	ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE	$7,055.00	E	34%	$4,656.30	$1,269.90	$0.00	$0.00	$0.00	$0.00	$1,269.90
5	ES-5832B-TR	ES-5832B TRUNKING LICENSE	$0.00	E	34%	$0.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00
5	ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE	$8,600.00	E	34%	$5,676.00	$1,548.00	$0.00	$0.00	$0.00	$0.00	$1,548.00
5	ES-5832B-XF	ES-5832B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE	$5,700.00	E	34%	$3,762.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	FX8-24-10GBE	ED-DCX FX8-24 2P 10GBE LICENSE	$0.00	E	34%	$0.00	$5,544.00	$0.00	$0.00	$0.00	$0.00	$5,544.00
5	FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE	$30,800.00	E	34%	$20,328.00	$5,544.00	$0.00	$0.00	$0.00	$0.00	$5,544.00
5	FX8-24-ADVEXT	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	$0.00	E	34%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	$14,100.00	E	34%	$9,306.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	GEN6-10GBE-CO	10GBE COPPER SLIC (ROCKSLIDE)	$1,250.00	E	34%	$825.00	$125.00	$87.50	$0.00	$12.50	$0.00	$125.00
5	GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG	$1,250.00	E	34%	$825.00	$125.00	$87.50	$0.00	$12.50	$0.00	$125.00
5	GEN6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE)	$750.00	E	34%	$495.00	$75.00	$52.50	$0.00	$7.50	$0.00	$75.00
5	GEN6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG	$750.00	E	34%	$495.00	$75.00	$52.50	$0.00	$7.50	$0.00	$75.00
5	GEN6-10GB-SFP	10GBE OPTICAL SFP (MULTI-MODE)	$375.00	E	34%	$247.50	$37.50	$26.25	$0.00	$3.75	$0.00	$37.50
5	GEN6-16GBFC	6GB FC 4-PORT SLIC (VORTEX-Q)	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GEN6-16GBSFP	16GB SFP	$750.00	E	34%	$495.00	$75.00	$52.50	$0.00	$7.50	$0.00	$75.00
5	GEN6-8GBSFC	8GB SFP	$250.00	E	34%	$165.00	$25.00	$17.50	$0.00	$2.50	$0.00	$25.00
5	KAZ-ECS	KAZ ECS SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	KAZ-FI	KAZ FI SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	KAZ-FIE	KAZ FIE SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	KAZ-IC-ECS	KAZ ECS INFOCNTR SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	KAZ-IC-FI	KAZ FI INFOCNTR SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	KAZ-IC-FIE	KAZ FIE INFOCNTR SERVER NODE (INTL)	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	MDS-10GE-SFPL	MDS 10GbE LW Switch Optic	$3,230.00	E	34%	$2,131.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-10GE-SFPS	MDS 10GbE SW Switch Optic	$810.00	E	34%	$534.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic	$2,990.00	E	34%	$1,973.40	$149.50	$104.65	$0.00	$44.85	$0.00	$149.50
5	MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic	$340.00	E	34%	$224.40	$17.00	$11.90	$0.00	$5.10	$0.00	$17.00
5	MDS-9120-00	2Gb 20-port FC Switch	$0.00	E	34%	$0.00	$815.00	$570.50	$0.00	$244.50	$0.00	$815.00
5	MDS-9120-0D	CL MDS 20PORT SWITCH	$0.00	E	34%	$0.00	$815.00	$570.50	$0.00	$244.50	$0.00	$815.00
5	MDS-9124	4GB 8-PORT FC SWITCH	$0.00	E	34%	$0.00	$160.00	$112.00	$0.00	$48.00	$0.00	$160.00
5	MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS	$5,200.00	E	34%	$3,432.00	$260.00	$182.00	$0.00	$78.00	$0.00	$260.00
5	MDS-9124-4GSW	4GB FC SW OPTIC	$825.00	E	34%	$544.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9124-8	4GB 8-PORT FC OPTIC KIT	$1,900.00	E	34%	$1,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9124-8D	4GB 8-PORT FC OPTIC KIT	$3,000.00	E	34%	$1,980.00	$150.00	$105.00	$0.00	$45.00	$0.00	$150.00
5	MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH	$0.00	E	34%	$0.00	$675.00	$472.50	$0.00	$202.50	$0.00	$675.00
5	MDS-9134-2	2-PORT 10GB ACTIVATION LICENSE	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE	$1,600.00	E	34%	$1,056.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	MDS-9134-8	8-PORT 4GB ACTIVATION LICENSE	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE	$3,100.00	E	34%	$2,046.00	$558.00	$0.00	$0.00	$0.00	$0.00	$558.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-9140-00	2Gb 40-port FC Switch	$0.00	E	34%	$0.00	$1,520.00	$1,064.00	$0.00	$456.00	$0.00	$1,520.00
5	MDS-9140-0D	CL MDS 40PORT SWITCH	$0.00	E	34%	$0.00	$1,670.00	$1,169.00	$0.00	$501.00	$0.00	$1,670.00
5	MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE	$6,400.00	E	34%	$4,224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports	$4,580.00	E	34%	$3,022.80	$229.00	$160.30	$0.00	$68.70	$0.00	$229.00
5	MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA	$4,500.00	E	34%	$2,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9216-00	CISCO DEPARTMENTAL SWITCH	$0.00	E	34%	$0.00	$1,460.00	$1,022.00	$0.00	$438.00	$0.00	$1,460.00
5	MDS-9216-0D	CL MDS 16PORT SWITCH	$0.00	E	34%	$0.00	$1,460.00	$1,022.00	$0.00	$438.00	$0.00	$1,460.00
5	MDS-9216A-00	2Gb 16-Port FC Switch	$0.00	E	34%	$0.00	$1,250.00	$875.00	$0.00	$375.00	$0.00	$1,250.00
5	MDS-9216A-0D	MDS CISCO 9216A SWITCH	$0.00	E	34%	$0.00	$1,430.00	$1,001.00	$0.00	$429.00	$0.00	$1,430.00
5	MDS-9216I-00	2Gb 14-Port FC+ 2-Port IP Switch	$0.00	E	34%	$0.00	$1,725.00	$1,207.50	$0.00	$517.50	$0.00	$1,725.00
5	MDS-9216I-0D	14 PT FC - 2 PT IP SWITCH	$0.00	E	34%	$0.00	$1,905.00	$1,333.50	$0.00	$571.50	$0.00	$1,905.00
5	MDS-9222I	4 GB 18 FC/4 GE PORT SWITCH	$0.00	E	34%	$0.00	$1,955.00	$1,368.50	$0.00	$586.50	$0.00	$1,955.00
5	MDS-9250I	16Gb, 50-Port 9250i, 20 active ports	$53,900.00	E	34%	$35,574.00	$2,695.00	$1,886.50	$0.00	$808.50	$0.00	$2,695.00
5	MDS-9250I-20	16Gb, 20-Port 9250i port upg license=MA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9250I-20-CF	16Gb, 20-Port 9250i port upg license=MA	$15,710.00	E	34%	$10,368.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9250I-IOA	MDS IOA License for 9250i=MA	$47,720.00	E	34%	$31,495.20	$8,589.60	$0.00	$0.00	$0.00	$0.00	$8,589.60
5	MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250I=MA	$47,720.00	E	34%	$31,495.20	$8,589.60	$0.00	$0.00	$0.00	$0.00	$8,589.60
5	MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports	$36,941.00	E	34%	$24,381.06	$1,847.05	$1,292.94	$0.00	$554.12	$0.00	$1,847.05
5	MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI	$37,210.00	E	34%	$24,558.60	$1,860.50	$1,302.35	$0.00	$558.15	$0.00	$1,860.50
5	MDS-9396S-POD	Connectrix 9396S 16G FC 12P Upg Lic=MA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA	$7,621.00	E	34%	$5,029.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-9Q20-00	4Gb 20-Port FC Switch	$0.00	E	34%	$0.00	$540.00	$378.00	$0.00	$162.00	$0.00	$540.00
5	MDS-9Q20-0C	MDS 20-PORT 4GB SWITCH	$0.00	E	34%	$0.00	$540.00	$378.00	$0.00	$162.00	$0.00	$540.00
5	MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	$0.00	E	34%	$0.00	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100	$7,012.00	E	34%	$4,627.92	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-91X	DCNM SAN Lic MDS 9100 Switch based=MA	$0.00	E	34%	$0.00	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA	$7,012.00	E	34%	$4,627.92	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200	$0.00	E	34%	$0.00	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200	$7,012.00	E	34%	$4,627.92	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-92X	DCNM SAN Lic MDS 9200 Switch based=MA	$0.00	E	34%	$0.00	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA	$7,012.00	E	34%	$4,627.92	$1,262.16	$0.00	$0.00	$0.00	$0.00	$1,262.16
5	MDS-DCNM-93	DCNM 9300 SAN License Server based=MA	$0.00	E	34%	$0.00	$1,262.52	$0.00	$0.00	$0.00	$0.00	$1,262.52
5	MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA	$7,014.00	E	34%	$4,629.24	$1,262.52	$0.00	$0.00	$0.00	$0.00	$1,262.52
5	MDS-DCNM-93X	DCNM 9300 SAN License Switch based=MA	$0.00	E	34%	$0.00	$1,262.52	$0.00	$0.00	$0.00	$0.00	$1,262.52
5	MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA	$7,014.00	E	34%	$4,629.24	$1,262.52	$0.00	$0.00	$0.00	$0.00	$1,262.52
5	MDS-DCNM-95	DCNM SAN LICENSE FOR MDS 9500	$0.00	E	34%	$0.00	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500	$21,032.00	E	34%	$13,881.12	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-95X	DCNM SAN Lic MDS 9500 Switch based=MA	$0.00	E	34%	$0.00	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA	$21,032.00	E	34%	$13,881.12	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-97	DCNM SAN License for MDS 9700	$0.00	E	34%	$0.00	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-97-CF	DCNM SAN License for MDS 9700	$21,032.00	E	34%	$13,881.12	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-97X	DCNM SAN Lic MDS 9700 Switch based=MA	$0.00	E	34%	$0.00	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA	$21,032.00	E	34%	$13,881.12	$3,785.76	$0.00	$0.00	$0.00	$0.00	$3,785.76
5	MDS-EDCNM-93	Ent + DCNM MDS 9300 Lic Server based=MA	$0.00	E	34%	$0.00	$1,655.64	$0.00	$0.00	$0.00	$0.00	$1,655.64
5	MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 LIC SERVER BASED=MA	$9,198.00	E	34%	$6,070.68	$1,655.64	$0.00	$0.00	$0.00	$0.00	$1,655.64
5	MDS-EDCNM-93X	Ent + DCNM MDS 9300 Lic Switch based=MA	$0.00	E	34%	$0.00	$1,655.64	$0.00	$0.00	$0.00	$0.00	$1,655.64
5	MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA	$9,198.00	E	34%	$6,070.68	$1,655.64	$0.00	$0.00	$0.00	$0.00	$1,655.64
5	MDS-ENT-9100	ENTERPRISE LIC KEY 9100	$0.00	E	34%	$0.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100	$7,300.00	E	34%	$4,818.00	$1,314.00	$0.00	$0.00	$0.00	$0.00	$1,314.00
5	MDS-ENT-9200	ENTERPRISE LIC KEY 9200	$0.00	E	34%	$0.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200	$8,100.00	E	34%	$5,346.00	$1,458.00	$0.00	$0.00	$0.00	$0.00	$1,458.00
5	MDS-ENT-9300	MDS 9300 Enterprise License=MA	$0.00	E	34%	$0.00	$1,189.80	$0.00	$0.00	$0.00	$0.00	$1,189.80
5	MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA	$6,610.00	E	34%	$4,362.60	$1,189.80	$0.00	$0.00	$0.00	$0.00	$1,189.80
5	MDS-ENT-9500	ENTERPRISE LIC KEY 9500	$0.00	E	34%	$0.00	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500	$27,800.00	E	34%	$18,348.00	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	MDS-ENT-97	Enterprise License for MDS 9700	$0.00	E	34%	$0.00	$4,905.00	$0.00	$0.00	$0.00	$0.00	$4,905.00
5	MDS-ENT-97-CF	Enterprise License for MDS 9700	$27,250.00	E	34%	$17,985.00	$4,905.00	$0.00	$0.00	$0.00	$0.00	$4,905.00
5	MDS-EXT92-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$0.00	E	34%	$0.00	$4,302.00	$0.00	$0.00	$0.00	$0.00	$4,302.00
5	MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$23,900.00	E	34%	$15,774.00	$4,302.00	$0.00	$0.00	$0.00	$0.00	$4,302.00
5	MDS-EXT95-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$0.00	E	34%	$0.00	$4,302.00	$0.00	$0.00	$0.00	$0.00	$4,302.00
5	MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$23,900.00	E	34%	$15,774.00	$4,302.00	$0.00	$0.00	$0.00	$0.00	$4,302.00
5	MDS-FCIP2-9200	2 PT FCIP LIC KEY BLADES	$0.00	E	34%	$0.00	$2,538.00	$0.00	$0.00	$0.00	$0.00	$2,538.00
5	MDS-FCIP2-9500	LICENSE KEY FOR 2 PT FCIP	$0.00	E	34%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	MDS-FCIP4-9200	SAN EXT LIC 4PORT IP 92xx	$0.00	E	34%	$0.00	$1,818.00	$0.00	$0.00	$0.00	$0.00	$1,818.00
5	MDS-FCIP4-9500	SAN EXT LIC 4PORT IP 95xx	$0.00	E	34%	$0.00	$1,944.00	$0.00	$0.00	$0.00	$0.00	$1,944.00
5	MDS-FCIP-9200	SAN EXT LIC 8PORT IP 92xx	$0.00	E	34%	$0.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M	$0.00	E	34%	$0.00	$2,808.00	$0.00	$0.00	$0.00	$0.00	$2,808.00
5	MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M	$15,600.00	E	34%	$10,296.00	$2,808.00	$0.00	$0.00	$0.00	$0.00	$2,808.00
5	MDS-FCIP-9500	SAN EXT LIC 8PORT IP 95xx	$0.00	E	34%	$0.00	$2,520.00	$0.00	$0.00	$0.00	$0.00	$2,520.00
5	MDS-FCIP95-4	MDS 9500 SAN EXT FOR ONE 18/4 MSM	$0.00	E	34%	$0.00	$2,808.00	$0.00	$0.00	$0.00	$0.00	$2,808.00
5	MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM	$15,600.00	E	34%	$10,296.00	$2,808.00	$0.00	$0.00	$0.00	$0.00	$2,808.00
5	MDS-FMS-9100	FABRIC MGR SVR LIC 91xx	$0.00	E	34%	$0.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx	$6,800.00	E	34%	$4,488.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	MDS-FMS-9200	FABRIC MGR SVR LIC 92xx	$0.00	E	34%	$0.00	$1,278.00	$0.00	$0.00	$0.00	$0.00	$1,278.00
5	MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx	$7,100.00	E	34%	$4,686.00	$1,278.00	$0.00	$0.00	$0.00	$0.00	$1,278.00
5	MDS-FMS-9500	FABRIC MGR SVR LIC 95xx	$0.00	E	34%	$0.00	$3,816.00	$0.00	$0.00	$0.00	$0.00	$3,816.00
5	MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx	$21,200.00	E	34%	$13,992.00	$3,816.00	$0.00	$0.00	$0.00	$0.00	$3,816.00
5	MDS-IO92I-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$0.00	E	34%	$0.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00
5	MDS-IO92I-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	E	34%	$36,300.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00
5	MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$0.00	E	34%	$0.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	E	34%	$36,300.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00
5	MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$0.00	E	34%	$0.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$54,600.00	E	34%	$36,036.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	MDS-IOA95-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$0.00	E	34%	$0.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00
5	MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	E	34%	$36,300.00	$9,900.00	$0.00	$0.00	$0.00	$0.00	$9,900.00
5	MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$0.00	E	34%	$0.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$54,600.00	E	34%	$36,036.00	$9,828.00	$0.00	$0.00	$0.00	$0.00	$9,828.00
5	MDS-MAIN-9100	MAINFRAME LIC KEY 9100	$12,600.00	E	34%	$8,316.00	$2,268.00	$0.00	$0.00	$0.00	$0.00	$2,268.00
5	MDS-MAIN-9200	MAINFRAME LIC KEY 9200	$0.00	E	34%	$0.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200	$12,000.00	E	34%	$7,920.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	MDS-MAIN-9500	MAINFRAME LIC KEY 9500	$0.00	E	34%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500	$25,000.00	E	34%	$16,500.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	MDS-MAIN-9700	Connectrix MDS Mainframe Lic Key 9700=MA	$0.00	E	34%	$0.00	$4,523.40	$0.00	$0.00	$0.00	$0.00	$4,523.40
5	MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA	$25,130.00	E	34%	$16,585.80	$4,523.40	$0.00	$0.00	$0.00	$0.00	$4,523.40
5	MDS-PW2-EU	Qty 2 9509 Power Cord Europe	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-INT	Qty 2 9509 Power Cord International	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-SA	Qty 2 9509 Power Cord South Africa	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-SW	Qty 2 9509 Power Cord Switzerland	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-TWST	Qty 2 9509 Twist Lock Power Cord US	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW2-US	Qty 2 9509 Power Cord US	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-ARGIN	Qty 2 9100 9200 Power Cord Argentina	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-AUS	Qty 2 9100 9200 Power Cord Austrailia	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-EU	Qty 2 9100 9200 Power Cord Europe	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-ISR	Israel Power Cord for 9200/9100 switch	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-ITALY	Qty 2 9100 9200 Power Cord Italy	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-SA	Qty 2 9100 9200 Power Cord S Africa	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-PW8-US	Qty 2 9216 9120 9124 9140 Power Cord US	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic	$6,500.00	E	34%	$4,290.00	$325.00	$227.50	$0.00	$97.50	$0.00	$325.00
5	MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC	$1,800.00	E	34%	$1,188.00	$90.00	$63.00	$0.00	$27.00	$0.00	$90.00
5	MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	$210.00	E	34%	$138.60	$10.50	$7.35	$0.00	$3.15	$0.00	$10.50
5	MDS-SFP-GE-T	MDS-9250i 1Gb Copper SFP	$324.00	E	34%	$213.84	$16.20	$11.34	$0.00	$4.86	$0.00	$16.20
5	MDS-SME-9200	MDS 9200 SME LICENSE FOR MDS-	$0.00	E	34%	$0.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS-	$15,900.00	E	34%	$10,494.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222I	$0.00	E	34%	$0.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I	$15,900.00	E	34%	$10,494.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME92-SSN	SME LICENSE (1 ENGINE) FOR TH	$0.00	E	34%	$0.00	$3,222.00	$0.00	$0.00	$0.00	$0.00	$3,222.00
5	MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH	$17,900.00	E	34%	$11,814.00	$3,222.00	$0.00	$0.00	$0.00	$0.00	$3,222.00
5	MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	$0.00	E	34%	$0.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	$15,900.00	E	34%	$10,494.00	$2,862.00	$0.00	$0.00	$0.00	$0.00	$2,862.00
5	MDS-SME95-SSN	SME LIC (1 ENGINE) FOR T	$0.00	E	34%	$0.00	$3,222.00	$0.00	$0.00	$0.00	$0.00	$3,222.00
5	MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T	$17,900.00	E	34%	$11,814.00	$3,222.00	$0.00	$0.00	$0.00	$0.00	$3,222.00
5	MDS-SSE-9200	SOT SOL ENABLER LIC 9200	$0.00	E	34%	$0.00	$3,798.00	$0.00	$0.00	$0.00	$0.00	$3,798.00
5	MDS-SSE-9200F	MDS 9200 STORAGE SERVICES ENABLER LICENS	$0.00	E	34%	$0.00	$4,140.00	$0.00	$0.00	$0.00	$0.00	$4,140.00
5	MDS-SSE-9222I	CISCO SSE LICENSE ON MDS 9222I	$0.00	E	34%	$0.00	$5,616.00	$0.00	$0.00	$0.00	$0.00	$5,616.00
5	MDS-SSE-92MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	$0.00	E	34%	$0.00	$5,616.00	$0.00	$0.00	$0.00	$0.00	$5,616.00
5	MDS-SSE-9500	STOR SOL ENABLR LIC 9500	$0.00	E	34%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	MDS-SSE-9500F	MDS 9500 STORAGE SERVICES ENABLER LICENS	$0.00	E	34%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	MDS-SSE-95MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	$0.00	E	34%	$0.00	$5,616.00	$0.00	$0.00	$0.00	$0.00	$5,616.00
5	MP-1620M	1Gb 2 FC 2 GE MP Router	$0.00	E	34%	$0.00	$580.00	$406.00	$0.00	$174.00	$0.00	$580.00
5	MP-1620M-0D	MP-1620 GATEWAY W/ISCSI	$0.00	E	34%	$0.00	$720.00	$504.00	$0.00	$216.00	$0.00	$720.00
5	MP-1620M-EN	ENT EXPANDED FUNCT	$0.00	E	34%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	MP-1620M-EN0D	MP-1620 ENT. SOFTWARE	$0.00	E	34%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	MP-1620M-IF	IFCP SW MP-1620M	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	MP-1620M-IF0D	MP-1620 IFCP LICENSE	$0.00	E	34%	$0.00	$1,566.00	$0.00	$0.00	$0.00	$0.00	$1,566.00
5	MP-1620M-MG0D	MP-1620 SANVERG SOFTWARE	$0.00	E	34%	$0.00	$1,206.00	$0.00	$0.00	$0.00	$0.00	$1,206.00
5	MP-1620M-MGR	ENT MGR SW MP-1620M	$0.00	E	34%	$0.00	$1,206.00	$0.00	$0.00	$0.00	$0.00	$1,206.00
5	MP-2211	CWDM 1610NM 100K	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-2212	CWDM 1590NM 100K	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-2213	CWDM 1570NM 100K	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-2214	CWDM 1550NM 100K	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-2640M	2Gb 8 FC 4GE MP Router	$0.00	E	34%	$0.00	$2,305.00	$1,613.50	$0.00	$691.50	$0.00	$2,305.00
5	MP-2640M-0D	MUT-PROCOL SAN ROUTER CL	$0.00	E	34%	$0.00	$2,455.00	$1,718.50	$0.00	$736.50	$0.00	$2,455.00
5	MP-7500B	MP-7500B FC/IP SAN ROUTER	$0.00	E	34%	$0.00	$1,945.00	$1,361.50	$0.00	$583.50	$0.00	$1,945.00
5	MP7500B-FCIP	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	$0.00	E	34%	$0.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	MP7500B-FCIP-CF	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	$14,500.00	E	34%	$9,570.00	$2,610.00	$0.00	$0.00	$0.00	$0.00	$2,610.00
5	MP7500B-FW	MP-7500B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	MP7500B-FW-CF	MP-7500B FABRIC WATCH LICENSE	$3,900.00	E	34%	$2,574.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	MP7500B-PM	MP-7500B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	MP7500B-PM-CF	MP-7500B PERFORMANCE MONITOR LICENSE	$4,400.00	E	34%	$2,904.00	$792.00	$0.00	$0.00	$0.00	$0.00	$792.00
5	MP7500B-TR	MP-7500B ISL TRUNKING LICENSE	$0.00	E	34%	$0.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	MP7500B-TR-CF	MP-7500B ISL TRUNKING LICENSE	$5,500.00	E	34%	$3,630.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	MP7500-CU	MP-7500 FICON CUP	$7,055.00	E	34%	$4,656.30	$1,269.90	$0.00	$0.00	$0.00	$0.00	$1,269.90
5	MP-7800B	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH	$13,900.00	E	34%	$9,174.00	$695.00	$486.50	$0.00	$208.50	$0.00	$695.00
5	MP-7800B-ADVX	MP-7800B ADVANCED EXTENSION LICENSE	$0.00	E	34%	$0.00	$1,710.90	$0.00	$0.00	$0.00	$0.00	$1,710.90
5	MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE	$9,505.00	E	34%	$6,273.30	$1,710.90	$0.00	$0.00	$0.00	$0.00	$1,710.90
5	MP-7800B-AN	MP-7800B ADAPTIVE NETWORKING LICENSE	$0.00	E	34%	$0.00	$758.70	$0.00	$0.00	$0.00	$0.00	$758.70
5	MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE	$4,215.00	E	34%	$2,781.90	$758.70	$0.00	$0.00	$0.00	$0.00	$758.70
5	MP-7800B-ENT	MP-7800B ENTERPRISE SW BUNDLE	$0.00	E	34%	$0.00	$2,081.70	$0.00	$0.00	$0.00	$0.00	$2,081.70
5	MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE	$11,565.00	E	34%	$7,632.90	$2,081.70	$0.00	$0.00	$0.00	$0.00	$2,081.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS	$44,700.00	E	34%	$29,502.00	$2,235.00	$1,564.50	$0.00	$670.50	$0.00	$2,235.00
5	MP-7800B-FIC	MP-7800B FICON CUP LICENSE	$0.00	E	34%	$0.00	$935.10	$0.00	$0.00	$0.00	$0.00	$935.10
5	MP-7800B-FIC-CF	MP-7800B FICON CUP LICENSE	$5,195.00	E	34%	$3,428.70	$935.10	$0.00	$0.00	$0.00	$0.00	$935.10
5	MP-7800B-FV	MP-7800B FABRIC VISION LICENSE =MA	$0.00	E	34%	$0.00	$1,047.60	$0.00	$0.00	$0.00	$0.00	$1,047.60
5	MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA	$5,820.00	E	34%	$3,841.20	$1,047.60	$0.00	$0.00	$0.00	$0.00	$1,047.60
5	MP-7800B-FW	MP-7800B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$459.00	$0.00	$0.00	$0.00	$0.00	$459.00
5	MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE	$2,550.00	E	34%	$1,683.00	$459.00	$0.00	$0.00	$0.00	$0.00	$459.00
5	MP-7800B-IR	MP-7800B INTERGRATED ROUTING LICENSE	$0.00	E	34%	$0.00	$2,223.00	$0.00	$0.00	$0.00	$0.00	$2,223.00
5	MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE	$12,350.00	E	34%	$8,151.00	$2,223.00	$0.00	$0.00	$0.00	$0.00	$2,223.00
5	MP-7800B-PM	MP-7800B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$512.10	$0.00	$0.00	$0.00	$0.00	$512.10
5	MP-7800B-PM-CF	MP-7800B PERFORMANCE MONITOR LICENSE	$2,845.00	E	34%	$1,877.70	$512.10	$0.00	$0.00	$0.00	$0.00	$512.10
5	MP-7800B-SAO	MP-7800B SERVER APPLICATION OPTIMIZA LIC	$0.00	E	34%	$0.00	$247.50	$0.00	$0.00	$0.00	$0.00	$247.50
5	MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC	$1,375.00	E	34%	$907.50	$247.50	$0.00	$0.00	$0.00	$0.00	$247.50
5	MP-7800B-TR	MP-7800B TRUNKING LICENSE	$0.00	E	34%	$0.00	$758.70	$0.00	$0.00	$0.00	$0.00	$758.70
5	MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE	$4,215.00	E	34%	$2,781.90	$758.70	$0.00	$0.00	$0.00	$0.00	$758.70
5	MP-7800B-XF	MP-7800B EXTENDED FABRIC LICENSE	$0.00	E	34%	$0.00	$512.10	$0.00	$0.00	$0.00	$0.00	$512.10
5	MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE	$2,845.00	E	34%	$1,877.70	$512.10	$0.00	$0.00	$0.00	$0.00	$512.10
5	MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch	$88,650.00	E	34%	$58,509.00	$4,432.50	$3,102.75	$0.00	$1,329.75	$0.00	$4,432.50
5	MP-7840B-CU	MP-7840B FICON CUP Lic=MA	$7,800.00	E	34%	$5,148.00	$1,404.00	$0.00	$0.00	$0.00	$0.00	$1,404.00
5	MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA	$7,800.00	E	34%	$5,148.00	$1,404.00	$0.00	$0.00	$0.00	$0.00	$1,404.00
5	MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA	$17,700.00	E	34%	$11,682.00	$3,186.00	$0.00	$0.00	$0.00	$0.00	$3,186.00
5	MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA	$17,700.00	E	34%	$11,682.00	$3,186.00	$0.00	$0.00	$0.00	$0.00	$3,186.00
5	MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA	$36,580.00	E	34%	$24,142.80	$6,584.40	$0.00	$0.00	$0.00	$0.00	$6,584.40
5	MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA	$36,580.00	E	34%	$24,142.80	$6,584.40	$0.00	$0.00	$0.00	$0.00	$6,584.40
5	MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA	$59,030.00	E	34%	$38,959.80	$10,625.40	$0.00	$0.00	$0.00	$0.00	$10,625.40
5	MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA	$59,030.00	E	34%	$38,959.80	$10,625.40	$0.00	$0.00	$0.00	$0.00	$10,625.40
5	MP-8000B	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH	$0.00	E	34%	$0.00	$1,775.00	$1,242.50	$0.00	$532.50	$0.00	$1,775.00
5	MP-8000B-FW	MP-8000B FABRIC WATCH LICENSE	$0.00	E	34%	$0.00	$738.00	$0.00	$0.00	$0.00	$0.00	$738.00
5	MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE	$4,100.00	E	34%	$2,706.00	$738.00	$0.00	$0.00	$0.00	$0.00	$738.00
5	MP-8000B-PM	MP-8000B PERFORMANCE MONITOR LICENSE	$0.00	E	34%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE	$4,500.00	E	34%	$2,970.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	MP-8000B-TR	MP-8000B TRUNKING LICENSE	$0.00	E	34%	$0.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	MP-8000B-TR-CF	MP-8000B TRUNKING LICENSE	$5,700.00	E	34%	$3,762.00	$1,026.00	$0.00	$0.00	$0.00	$0.00	$1,026.00
5	MP-CWDM-2114	CWDM 8 STARTERPCK 4/100KM	$0.00	E	34%	$0.00	$13,405.00	$9,383.50	$0.00	$4,021.50	$0.00	$13,405.00
5	MP-CWDM-2118	CWDM 8 STARTER PAK 8/100K	$0.00	E	34%	$0.00	$22,065.00	$15,445.50	$0.00	$6,619.50	$0.00	$22,065.00
5	MP-CWDM-2215	SFP PAIR 1530NM DD 100KM	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-CWDM-2216	SFP PAIR 1510NM DD 100KM	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-CWDM-2217	SFP PAIR 1490NM DD 100KM	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-CWDM-2218	SFP PAIR 1470NM DD 100KM	$0.00	E	34%	$0.00	$2,165.00	$1,515.50	$0.00	$649.50	$0.00	$2,165.00
5	MP-CWDM-2220	PRISM MODULE 1 SLOT PASSI	$0.00	E	34%	$0.00	$2,265.00	$1,585.50	$0.00	$679.50	$0.00	$2,265.00
5	MP-CWDM-2229	MP-CWDM CARRIER 4 SLOT 1U	$0.00	E	34%	$0.00	$105.00	$73.50	$0.00	$31.50	$0.00	$105.00
5	MP-CWDM-2230	CWDM CABLE PAIR MU TO LC	$0.00	E	34%	$0.00	$80.00	$56.00	$0.00	$24.00	$0.00	$80.00
5	NEX-5010	NEXUS 5010 1RU CHASSIS STORAGE SERVICES	$0.00	E	34%	$0.00	$1,340.00	$938.00	$0.00	$402.00	$0.00	$1,340.00
5	NEX-5020	NEXUS 5020 2RU CHASSIS INCLUDES STORAGE	$0.00	E	34%	$0.00	$6,540.00	$1,879.50	$0.00	$805.50	$0.00	$6,540.00
5	NEX-5K-4E4FC	4-PORT 10GE / 4-PORT FC MODULE	$0.00	E	34%	$0.00	$570.00	$199.50	$0.00	$85.50	$0.00	$570.00
5	NEX-5K-4E4FCU	4-PORT 10GE / 4-PORT FC MODULE	$0.00	E	34%	$0.00	$741.00	$259.35	$0.00	$111.15	$0.00	$741.00
5	NEX-5K-4GSW	4GB 4 SW OPTICS	$0.00	E	34%	$0.00	$25.00	$17.50	$0.00	$7.50	$0.00	$25.00
5	NEX-5K-6E	6-PORT 10GB ENET MODULE	$0.00	E	34%	$0.00	$590.00	$206.50	$0.00	$88.50	$0.00	$590.00
5	NEX-5K-6EU	6-PORT 10GB ENET MODULE	$0.00	E	34%	$0.00	$767.00	$268.45	$0.00	$115.05	$0.00	$767.00
5	NEX-5K-6FC-8G	NEXUS 5000 6-PORT 8GB FC MODULE	$0.00	E	34%	$0.00	$165.00	$115.50	$0.00	$49.50	$0.00	$165.00
5	NEX-5K-6FC8GU	NEXUS 5000 6-PORT 8GB FC MODULE UPGRADE	$0.00	E	34%	$0.00	$214.50	$150.15	$0.00	$64.35	$0.00	$214.50
5	NEX-5K-8FC	8-PORT 4GB FC MODULE	$0.00	E	34%	$0.00	$175.00	$122.50	$0.00	$52.50	$0.00	$175.00
5	NEX-5K-8FCU	8-PORT 4GB FC MODULE	$0.00	E	34%	$0.00	$286.00	$200.20	$0.00	$85.80	$0.00	$286.00
5	NEX-8G-LW	NEXUS 2/4/8-GBPS FC LONGWAVE SFP LC	$0.00	E	34%	$0.00	$125.00	$87.50	$0.00	$37.50	$0.00	$125.00
5	NEX-8G-SW	NEXUS 2/4/8-GBPS FC SHORTWAVE SFP LC	$0.00	E	34%	$0.00	$10.00	$7.00	$0.00	$3.00	$0.00	$10.00
5	NEX-FMS-5000	NEXUS 5000 FABRIC MANAGER SERVER	$0.00	E	34%	$0.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	NS2-AREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/A	$0.00	E	34%	$0.00	$4,365.00	$0.00	$0.00	$0.00	$0.00	$4,365.00
5	NS2-SREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/S	$0.00	E	34%	$0.00	$4,545.00	$0.00	$0.00	$0.00	$0.00	$4,545.00
5	NS-CX-ES01	NS-CNX ENCRYPTION SOLUTION	$0.00	E	34%	$0.00	$14,035.00	$9,824.50	$0.00	$4,210.50	$0.00	$14,035.00
5	OBN-RPHW3-G6T	RPA GEN 6 FOR UNITY	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	PERE-MSU-T00	PERF ESS BASE-3 MSU	$0.00	E	34%	$0.00	$12,798.00	$0.00	$0.00	$0.00	$0.00	$12,798.00
5	PERE-MSU-T01	PERF ESS 4-25 MSU	$0.00	E	34%	$0.00	$19,098.00	$0.00	$0.00	$0.00	$0.00	$19,098.00
5	PERE-MSU-T02	PERF ESS 26-50 MSU	$0.00	E	34%	$0.00	$25,398.00	$0.00	$0.00	$0.00	$0.00	$25,398.00
5	PERE-MSU-T03	PERF ESS 51-75 MSU	$0.00	E	34%	$0.00	$31,698.00	$0.00	$0.00	$0.00	$0.00	$31,698.00
5	PERE-MSU-T04	PERF ESS 76-100 MSU	$0.00	E	34%	$0.00	$37,998.00	$0.00	$0.00	$0.00	$0.00	$37,998.00
5	PERE-MSU-T05	PERF ESS 101-150 MSU	$0.00	E	34%	$0.00	$43,398.00	$0.00	$0.00	$0.00	$0.00	$43,398.00
5	PERE-MSU-T06	PERF ESS 151-200 MSU	$0.00	E	34%	$0.00	$48,798.00	$0.00	$0.00	$0.00	$0.00	$48,798.00
5	PERE-MSU-T07	PERF ESS 201-250 MSU	$0.00	E	34%	$0.00	$54,198.00	$0.00	$0.00	$0.00	$0.00	$54,198.00
5	PERE-MSU-T08	PERF ESS 251-300 MSU	$0.00	E	34%	$0.00	$59,598.00	$0.00	$0.00	$0.00	$0.00	$59,598.00
5	PERE-MSU-T09	PERF ESS 301-350 MSU	$0.00	E	34%	$0.00	$64,998.00	$0.00	$0.00	$0.00	$0.00	$64,998.00
5	PERE-MSU-T10	PERF ESS 351-400 MSU	$0.00	E	34%	$0.00	$70,398.00	$0.00	$0.00	$0.00	$0.00	$70,398.00
5	PERE-MSU-T11	PERF ESS 401-450 MSU	$0.00	E	34%	$0.00	$75,798.00	$0.00	$0.00	$0.00	$0.00	$75,798.00
5	PERE-MSU-T12	PERF ESS 451-500 MSU	$0.00	E	34%	$0.00	$81,198.00	$0.00	$0.00	$0.00	$0.00	$81,198.00
5	PERE-MSU-T13	PERF ESS 501-550 MSU	$0.00	E	34%	$0.00	$86,598.00	$0.00	$0.00	$0.00	$0.00	$86,598.00
5	PERE-MSU-T14	PERF ESS 551-600 MSU	$0.00	E	34%	$0.00	$91,998.00	$0.00	$0.00	$0.00	$0.00	$91,998.00
5	PERE-T0-T03-U	PERF ESS UPG T00 - T03	$0.00	E	34%	$0.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	PERE-T4-T14-U	PERF ESS UPG T04-T14	$0.00	E	34%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	PM-4400M	DS-4400M ELEMENT MANAGER	$0.00	E	34%	$0.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	PM-4400MC	DS-4400M ELEMENT MANAGER	$0.00	E	34%	$0.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	PM-4700M	DS-4700M ELEMENT MANAGER	$4,950.00	E	34%	$3,267.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PM-4700MC	DS-4700M ELEMENT MANAGER	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	PM-DS16	PRODUCT MGR SW FOR DS-16M	$2,900.00	E	34%	$1,914.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	PM-DS16M	PROD MGR SW LIC DS16M	$0.00	E	34%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	PM-DS24M	PRODUCT MANAGER - DS-24M2	$0.00	E	34%	$0.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	PM-DS32	PRODUCT MGR SW FOR DS32M	$3,400.00	E	34%	$2,244.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	PM-DS32M	PROD MNGR SW LIC DS32M	$0.00	E	34%	$0.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	PM-ED140M	PRODUCT MGR FOR ED-140M	$0.00	E	34%	$0.00	$2,403.00	$0.00	$0.00	$0.00	$0.00	$2,403.00
5	PM-ED6064	PRODUCT MNGR FOR ED-6064	$0.00	E	34%	$0.00	$1,652.40	$0.00	$0.00	$0.00	$0.00	$1,652.40
5	PM-ED64M	PROD MGR SW LIC ED64M	$0.00	E	34%	$0.00	$1,193.40	$0.00	$0.00	$0.00	$0.00	$1,193.40
5	PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	PP-RPHWP-G6T	RPA FOR PROTECTPOINT	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	PP-RSAE-AIX	POWERPATH ENCRYPTION WITH RSA FOR AIX	$0.00	E	34%	$0.00	$1,851.30	$0.00	$0.00	$0.00	$0.00	$1,851.30
5	PP-RSAE-SUN	POWERPATH ENCRYPTION BY RSA FOR SUN	$0.00	E	34%	$0.00	$1,851.30	$0.00	$0.00	$0.00	$0.00	$1,851.30
5	PP-RSAE-WIN	POWERPATH ENCRYPTION WITH RSA FOR WINDOW	$0.00	E	34%	$0.00	$1,851.30	$0.00	$0.00	$0.00	$0.00	$1,851.30
5	RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS	$0.00	E	34%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV	$0.00	E	34%	$0.00	$2,340.00	$0.00	$0.00	$0.00	$0.00	$2,340.00
5	RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV	$0.00	E	34%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	RKM-SWITCH54	RKM LICENSE UP TO 54 ENCRYPTED PORTS	$0.00	E	34%	$0.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	RKM-SWITCH55	RKM LICENSE UNLIMITED PORTS	$0.00	E	34%	$0.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	ROAM-1TB	ROAM MIGRATION LIC - 1TB	$6,800.00	E	34%	$4,488.00	$1,224.00	$0.00	$0.00	$0.00	$0.00	$1,224.00
5	ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ROAM-3TB	ROAM MIGRATION LIC 3TB	$18,400.00	E	34%	$12,144.00	$3,312.00	$0.00	$0.00	$0.00	$0.00	$3,312.00
5	ROAM-5TB	ROAM MIGRATION LIC 5TB	$27,290.00	E	34%	$18,011.40	$4,912.20	$0.00	$0.00	$0.00	$0.00	$4,912.20
5	ROAM-ASM	ROAM ASSESSMENT LICENSE	$9,100.00	E	34%	$6,006.00	$1,638.00	$0.00	$0.00	$0.00	$0.00	$1,638.00
5	RP-DR	RECOVERPOINT 1.2TB DRIVE	$1,165.00	E	34%	$768.90	$116.50	$81.55	$0.00	$11.65	$0.00	$116.50
5	RP-HW-1U	RP 1U APPLIANCE	$0.00	E	34%	$0.00	$1,100.00	$770.00	$0.00	$110.00	$0.00	$1,100.00
5	RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4	$0.00	E	34%	$0.00	$1,283.50	$898.45	$0.00	$128.35	$0.00	$1,283.50
5	RP-HW-G5	GEN5 RPA FOR RP	$0.00	E	34%	$0.00	$1,283.50	$898.45	$0.00	$128.35	$0.00	$1,283.50
5	RP-PS	RECOVERPOINT POWER SUPPLY	$385.00	E	34%	$254.10	$38.50	$26.95	$0.00	$3.85	$0.00	$38.50
5	S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	S1-FI	FILE INTELLIGENCE SERVER FOR S1	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	S1-FIE	S1-FI-ENT SERVER	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	S1-IC-FIE	S1-IC-FI-ENT SERVER	$16,000.00	E	34%	$10,560.00	$1,600.00	$1,120.00	$0.00	$320.00	$0.00	$1,600.00
5	SCAP-APPL	SCA SERVER	$0.00	E	34%	$0.00	$1,500.00	$1,050.00	$0.00	$150.00	$0.00	$1,500.00
5	SMA-CX-APPL	EMC IT COMPLIANCE ANALYZER - APP ED - AP	$0.00	E	34%	$0.00	$750.00	$525.00	$0.00	$75.00	$0.00	$750.00
5	SMA-EX-CXA100	EMC IT COMP ANALYZER EXP PACK 100 MGD SE	$0.00	E	34%	$0.00	$750.00	$525.00	$0.00	$75.00	$0.00	$750.00
5	SMA-EX-CXA250	EMC IT COMP ANALYZER EXP PACK 250 MGD SE	$0.00	E	34%	$0.00	$750.00	$525.00	$0.00	$75.00	$0.00	$750.00
5	SMA-EX-CXA400	EMC IT COMP ANALYZER EXP PACK 400 MGD SE	$0.00	E	34%	$0.00	$750.00	$525.00	$0.00	$75.00	$0.00	$750.00
5	SMA-VCO-PCI	ITOI NCM PCI ADVISOR	$0.00	E	34%	$0.00	$11,500.00	$0.00	$9,000.00	$0.00	$0.00	$11,500.00
5	SW-12000B-CU	FICON/CUP - SW12000B	$0.00	E	34%	$0.00	$3,690.00	$0.00	$0.00	$0.00	$0.00	$3,690.00
5	SW-12000B-ENT	ENT SFT BUNDLE ED-12000B	$0.00	E	34%	$0.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	SW-12000B-FW	FABRIC WATCH ED-12000B	$0.00	E	34%	$0.00	$3,060.00	$0.00	$0.00	$0.00	$0.00	$3,060.00
5	SW-12000B-PM	PERF MONITOR ED-12000B	$0.00	E	34%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	SW-12000B-TR	TRUNKING ED-12000B	$0.00	E	34%	$0.00	$4,248.00	$0.00	$0.00	$0.00	$0.00	$4,248.00
5	SW-12000B-XF	EXT FABRIC LIC ED-12000B	$0.00	E	34%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	SW-24000B-CU	FICON/CUP - SW24000B	$0.00	E	34%	$0.00	$3,690.00	$0.00	$0.00	$0.00	$0.00	$3,690.00
5	SW-24000B-ENT	ENT BNDL FOR ED-24000B	$0.00	E	34%	$0.00	$5,670.00	$0.00	$0.00	$0.00	$0.00	$5,670.00
5	SW-24000B-FW	FABRIC WATCH FOR ED-24000	$0.00	E	34%	$0.00	$3,060.00	$0.00	$0.00	$0.00	$0.00	$3,060.00
5	SW-24000B-PM	PERF MONITOR FOR ED-24000	$0.00	E	34%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	SW-24000B-TR	TRUNKING FOR ED-24000B	$0.00	E	34%	$0.00	$4,248.00	$0.00	$0.00	$0.00	$0.00	$4,248.00
5	SW-24000B-XF	EXT FABRIC FOR ED-24000B	$0.00	E	34%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	SW-48000B-CU	FICON CUP-ED-48000B	$0.00	E	34%	$0.00	$5,292.00	$0.00	$0.00	$0.00	$0.00	$5,292.00
5	SW-48000B-CU-CF	FICON CUP-ED-48000B	$29,400.00	E	34%	$19,404.00	$5,292.00	$0.00	$0.00	$0.00	$0.00	$5,292.00
5	SW-48000B-ENT	ENT SW BNDL FOR ED-48000B	$0.00	E	34%	$0.00	$8,136.00	$0.00	$0.00	$0.00	$0.00	$8,136.00
5	SW-48000B-ENT-CF	ENT SW BNDL FOR ED-48000B	$45,200.00	E	34%	$29,832.00	$8,136.00	$0.00	$0.00	$0.00	$0.00	$8,136.00
5	SW-48000B-FW	FAB WATCH FOR ED-48000B	$0.00	E	34%	$0.00	$4,392.00	$0.00	$0.00	$0.00	$0.00	$4,392.00
5	SW-48000B-FW-CF	FAB WATCH FOR ED-48000B	$24,400.00	E	34%	$16,104.00	$4,392.00	$0.00	$0.00	$0.00	$0.00	$4,392.00
5	SW-48000B-IP	FCIP LICENSE FOR THE 18I BLADE	$0.00	E	34%	$0.00	$4,392.00	$0.00	$0.00	$0.00	$0.00	$4,392.00
5	SW-48000B-IP-CF	FCIP LICENSE FOR THE 18I BLADE	$24,400.00	E	34%	$16,104.00	$4,392.00	$0.00	$0.00	$0.00	$0.00	$4,392.00
5	SW-48000B-PM	PERF MONITOR ED-48000B	$0.00	E	34%	$0.00	$4,878.00	$0.00	$0.00	$0.00	$0.00	$4,878.00
5	SW-48000B-PM-CF	PERF MONITOR ED-48000B	$27,100.00	E	34%	$17,886.00	$4,878.00	$0.00	$0.00	$0.00	$0.00	$4,878.00
5	SW-48000B-TR	TRUNKING FOR ED-48000B	$0.00	E	34%	$0.00	$6,102.00	$0.00	$0.00	$0.00	$0.00	$6,102.00
5	SW-48000B-TR-CF	TRUNKING FOR ED-48000B	$33,900.00	E	34%	$22,374.00	$6,102.00	$0.00	$0.00	$0.00	$0.00	$6,102.00
5	SW-48000B-XF	EXT FABRIC FOR ED-48000B	$0.00	E	34%	$0.00	$4,878.00	$0.00	$0.00	$0.00	$0.00	$4,878.00
5	SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B	$27,100.00	E	34%	$17,886.00	$4,878.00	$0.00	$0.00	$0.00	$0.00	$4,878.00
5	VDX6740-2P40G	VDX-6740 2X40GBE POD Upgrade Lic=MA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA	$4,800.00	E	34%	$3,168.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX6740-8P10G	VDX-6740 8X10GBE POD Upgrade Lic=MA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA	$4,400.00	E	34%	$2,904.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air	$15,995.00	E	34%	$10,556.70	$799.75	$559.83	$0.00	$239.93	$0.00	$799.75
5	VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air	$15,995.00	E	34%	$10,556.70	$799.75	$559.83	$0.00	$239.93	$0.00	$799.75
5	VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR	$34,995.00	E	34%	$23,096.70	$1,749.75	$1,224.83	$0.00	$524.93	$0.00	$1,749.75
5	VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF	$34,995.00	E	34%	$23,096.70	$1,749.75	$1,224.83	$0.00	$524.93	$0.00	$1,749.75
5	VDX6740-FCOE	VDX-6740 FCoE Lic=MA	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA	$12,000.00	E	34%	$7,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDX6740RCKMNT	VDX-6740 27-31 Rack Mount Kit	$175.00	E	34%	$115.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDXSFP-10G-SR	VDX SFP 10GbE SR OPTIC 1 PACK	$750.00	E	34%	$495.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK	$3,400.00	E	34%	$2,244.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VME-RPHW-G5	RPA GEN5-Non TAA FOR VMAX10K	$0.00	E	34%	$0.00	$1,283.50	$898.45	$0.00	$128.35	$0.00	$1,283.50
5	VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	VME-RPHW-G6T	RPA FOR VMAX10K	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	VMX-RPHW-G5	RPA GEN5-Non TAA FOR VMAX20K & VMAX40K	$0.00	E	34%	$0.00	$1,283.50	$898.45	$0.00	$128.35	$0.00	$1,283.50
5	VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	VNX-RPHW7-G6T	RPA FOR VNX2, VNXe3200	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	VPLX-RPHW-G5T	RPA GEN5-TAA FOR VPLEX	$23,880.00	E	34%	$15,760.80	$2,388.00	$1,671.60	$0.00	$238.80	$0.00	$2,388.00
5	VPLX-RPHW-G6T	RPA FOR VPLEX	$23,750.00	E	34%	$15,675.00	$2,375.00	$1,662.50	$0.00	$237.50	$0.00	$2,375.00
5	VPX-RPHW-G5	RPA GEN5 FOR VPLEX	$0.00	E	34%	$0.00	$1,283.50	$898.45	$0.00	$128.35	$0.00	$1,283.50
5	VPX-RPHW-G5T	RPA GEN5 TAA FOR RP VPLEX	$0.00	E	34%	$0.00	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	VSA-MSU-T00	VSAM A BASE-3-MSU	$0.00	E	34%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	VSA-MSU-T01	VSAM A 4-25 MSU	$0.00	E	34%	$0.00	$5,688.00	$0.00	$0.00	$0.00	$0.00	$5,688.00
5	VSA-MSU-T02	VSAM A 26-50 MSU	$0.00	E	34%	$0.00	$7,488.00	$0.00	$0.00	$0.00	$0.00	$7,488.00
5	VSA-MSU-T03	VSAM A 51-75 MSU	$0.00	E	34%	$0.00	$9,288.00	$0.00	$0.00	$0.00	$0.00	$9,288.00
5	VSA-MSU-T04	VSAM A 76-100 MSU	$0.00	E	34%	$0.00	$11,088.00	$0.00	$0.00	$0.00	$0.00	$11,088.00
5	VSA-MSU-T05	VSAM A 101-150 MSU	$0.00	E	34%	$0.00	$12,438.00	$0.00	$0.00	$0.00	$0.00	$12,438.00
5	VSA-MSU-T06	VSAM A 151-200 MSU	$0.00	E	34%	$0.00	$13,788.00	$0.00	$0.00	$0.00	$0.00	$13,788.00
5	VSA-MSU-T07	VSAM A 201-250 MSU	$0.00	E	34%	$0.00	$15,138.00	$0.00	$0.00	$0.00	$0.00	$15,138.00
5	VSA-MSU-T08	VSAM A 251-300 MSU	$0.00	E	34%	$0.00	$16,488.00	$0.00	$0.00	$0.00	$0.00	$16,488.00
5	VSA-MSU-T09	VSAM A 301-350 MSU	$0.00	E	34%	$0.00	$17,838.00	$0.00	$0.00	$0.00	$0.00	$17,838.00
5	VSA-MSU-T10	VSAM A 351-400 MSU	$0.00	E	34%	$0.00	$19,188.00	$0.00	$0.00	$0.00	$0.00	$19,188.00
5	VSA-MSU-T11	VSAM A 401-450 MSU	$0.00	E	34%	$0.00	$20,538.00	$0.00	$0.00	$0.00	$0.00	$20,538.00
5	VSA-MSU-T12	VSAM A 451-500 MSU	$0.00	E	34%	$0.00	$21,888.00	$0.00	$0.00	$0.00	$0.00	$21,888.00
5	VSA-MSU-T13	VSAM A 501-550 MSU	$0.00	E	34%	$0.00	$23,238.00	$0.00	$0.00	$0.00	$0.00	$23,238.00
5	VSA-MSU-T14	VSAM A 551-600 MSU	$0.00	E	34%	$0.00	$24,588.00	$0.00	$0.00	$0.00	$0.00	$24,588.00
5	VSA-T00-T03-U	VSAM A UPG T00 - T03	$0.00	E	34%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	VSA-T04-T14-U	VSAM A UPG T04-T14	$0.00	E	34%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	VSCP-MSUBASE	VSAM CP BASE-3 MSU	$21,600.00	E	34%	$14,256.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	VSCP-MSU-M00	VSAM CP 4-45 MSU	$430.00	E	34%	$283.80	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	VSCP-MSU-M01	VSAM CP 46-175 MSU	$260.00	E	34%	$171.60	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	VSCP-MSU-M02	VSAM CP 176-315 MSU	$175.00	E	34%	$115.50	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	VSCP-MSU-M03	VSAM CP 316-575 MSU	$110.00	E	34%	$72.60	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	VSCP-MSU-M04	VSAM CP 576-875 MSU	$85.00	E	34%	$56.10	$15.30	$0.00	$0.00	$0.00	$0.00	$15.30
5	VSCP-MSU-M05	VSAM CP 876-1315 MSU	$65.00	E	34%	$42.90	$11.70	$0.00	$0.00	$0.00	$0.00	$11.70
5	VSCP-MSU-M06	VSAM CP 1316-1975 MSU	$45.00	E	34%	$29.70	$8.10	$0.00	$0.00	$0.00	$0.00	$8.10
5	VSCP-MSU-M07	VSAM CP 1976 & UP MSU	$20.00	E	34%	$13.20	$3.60	$0.00	$0.00	$0.00	$0.00	$3.60
5	VSCP-MSU-T00	VSAM CP BASE-3 MSU	$0.00	E	34%	$0.00	$3,888.00	$0.00	$0.00	$0.00	$0.00	$3,888.00
5	VSCP-MSU-T01	VSAM CP 4-25 MSU	$0.00	E	34%	$0.00	$5,688.00	$0.00	$0.00	$0.00	$0.00	$5,688.00
5	VSCP-MSU-T02	VSAM CP 26-50 MSU	$0.00	E	34%	$0.00	$7,488.00	$0.00	$0.00	$0.00	$0.00	$7,488.00
5	VSCP-MSU-T03	VSAM CP 51-75 MSU	$0.00	E	34%	$0.00	$9,288.00	$0.00	$0.00	$0.00	$0.00	$9,288.00
5	VSCP-MSU-T04	VSAM CP 76-100 MSU	$0.00	E	34%	$0.00	$11,088.00	$0.00	$0.00	$0.00	$0.00	$11,088.00
5	VSCP-MSU-T05	VSAM CP 101-150 MSU	$0.00	E	34%	$0.00	$12,438.00	$0.00	$0.00	$0.00	$0.00	$12,438.00
5	VSCP-MSU-T06	VSAM CP 151-200 MSU	$0.00	E	34%	$0.00	$13,788.00	$0.00	$0.00	$0.00	$0.00	$13,788.00
5	VSCP-MSU-T07	VSAM CP 201-250 MSU	$0.00	E	34%	$0.00	$15,138.00	$0.00	$0.00	$0.00	$0.00	$15,138.00
5	VSCP-MSU-T08	VSAM CP 251-300 MSU	$0.00	E	34%	$0.00	$16,488.00	$0.00	$0.00	$0.00	$0.00	$16,488.00
5	VSCP-MSU-T09	VSAM CP 301-350 MSU	$0.00	E	34%	$0.00	$17,838.00	$0.00	$0.00	$0.00	$0.00	$17,838.00
5	VSCP-MSU-T10	VSAM CP 351-400 MSU	$0.00	E	34%	$0.00	$19,188.00	$0.00	$0.00	$0.00	$0.00	$19,188.00
5	VSCP-MSU-T11	VSAM CP 401-450 MSU	$0.00	E	34%	$0.00	$20,538.00	$0.00	$0.00	$0.00	$0.00	$20,538.00
5	VSCP-MSU-T12	VSAM CP 451-500 MSU	$0.00	E	34%	$0.00	$21,888.00	$0.00	$0.00	$0.00	$0.00	$21,888.00
5	VSCP-MSU-T13	VSAM CP 501-550 MSU	$0.00	E	34%	$0.00	$23,238.00	$0.00	$0.00	$0.00	$0.00	$23,238.00
5	VSCP-MSU-T14	VSAM CP 551-600 MSU	$0.00	E	34%	$0.00	$24,588.00	$0.00	$0.00	$0.00	$0.00	$24,588.00
5	VSCP-MSU-UPG	VSAM CP UPG	$0.00	E	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSCP-T00-T03	VSAM CP UPG T00 - T03	$0.00	E	34%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	VSCP-T04-T14	VSAM CP UPG T04-T14	$0.00	E	34%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	VSQI-MSU-T00	VSAM QI BASE-3 MSU	$0.00	E	34%	$0.00	$2,916.00	$0.00	$0.00	$0.00	$0.00	$2,916.00
5	VSQI-MSU-T01	VSAM QI 4-25 MSU	$0.00	E	34%	$0.00	$4,266.00	$0.00	$0.00	$0.00	$0.00	$4,266.00
5	VSQI-MSU-T02	VSAM QI 26-50 MSU	$0.00	E	34%	$0.00	$5,616.00	$0.00	$0.00	$0.00	$0.00	$5,616.00
5	VSQI-MSU-T03	VSAM QI 51-75 MSU	$0.00	E	34%	$0.00	$6,966.00	$0.00	$0.00	$0.00	$0.00	$6,966.00
5	VSQI-MSU-T04	VSAM QI 76-100 MSU	$0.00	E	34%	$0.00	$8,316.00	$0.00	$0.00	$0.00	$0.00	$8,316.00
5	VSQI-MSU-T05	VSAM QI 101-150 MSU	$0.00	E	34%	$0.00	$9,216.00	$0.00	$0.00	$0.00	$0.00	$9,216.00
5	VSQI-MSU-T06	VSAM QI 151-200 MSU	$0.00	E	34%	$0.00	$10,116.00	$0.00	$0.00	$0.00	$0.00	$10,116.00
5	VSQI-MSU-T07	VSAM QI 201-250 MSU	$0.00	E	34%	$0.00	$11,016.00	$0.00	$0.00	$0.00	$0.00	$11,016.00
5	VSQI-MSU-T08	VSAM QI 251-300 MSU	$0.00	E	34%	$0.00	$11,916.00	$0.00	$0.00	$0.00	$0.00	$11,916.00
5	VSQI-MSU-T09	VSAM QI 301-350 MSU	$0.00	E	34%	$0.00	$12,816.00	$0.00	$0.00	$0.00	$0.00	$12,816.00
5	VSQI-MSU-T10	VSAM QI 351-400 MSU	$0.00	E	34%	$0.00	$13,716.00	$0.00	$0.00	$0.00	$0.00	$13,716.00
5	VSQI-MSU-T11	VSAM QI 401-450 MSU	$0.00	E	34%	$0.00	$14,616.00	$0.00	$0.00	$0.00	$0.00	$14,616.00
5	VSQI-MSU-T12	VSAM QI 451-500 MSU	$0.00	E	34%	$0.00	$15,516.00	$0.00	$0.00	$0.00	$0.00	$15,516.00
5	VSQI-MSU-T13	VSAM QI 501-550 MSU	$0.00	E	34%	$0.00	$16,416.00	$0.00	$0.00	$0.00	$0.00	$16,416.00
5	VSQI-MSU-T14	VSAM QI 551-600 MSU	$0.00	E	34%	$0.00	$17,316.00	$0.00	$0.00	$0.00	$0.00	$17,316.00
5	VSQI-T00-T03	VSAM QI UPG T00 - T03	$0.00	E	34%	$0.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	VSQI-T04-T14	VSAM QI UPG T04-T14	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	X01-FC-10M	XtremIO - FC Cable 10m	$202.00	E	34%	$133.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-FC-1M	XtremIO - FC Cable 1m	$160.00	E	34%	$105.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-FC-3M	XtremIO - FC Cable 3m	$174.00	E	34%	$114.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-IB-C-1M	XtremIO - IB Cables 1m	$335.00	E	34%	$221.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-IB-C-3M	XtremIO - IB Cables 3m	$667.00	E	34%	$440.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-IB-C-50CM	XtremIO - IB Cables 50CM	$180.00	E	34%	$118.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-IB-C-5M	VFXTreme - IB Cables 5m	$1,000.00	E	34%	$660.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X01-IBSW-36F	XtremIO - 36 PORT IB SWITCH -FLD	$22,225.00	E	34%	$14,668.50	$1,111.25	$0.00	$0.00	$0.00	$0.00	$1,111.25
5	X01-ISCSI-10M	XtremIO - iSCSI Cable 10m	$202.00	E	34%	$133.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-ISCSI-1M	XtremIO - iSCSI Cable 1m	$160.00	E	34%	$105.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-ISCSI-3M	XtremIO - iSCSI Cable 3m	$174.00	E	34%	$114.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-FC-10M	XtremIO - FC Cable 10m	$202.00	E	34%	$133.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-FC-1M	XtremIO - FC Cable 1m	$160.00	E	34%	$105.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-FC-3M	XtremIO - FC Cable 3m	$174.00	E	34%	$114.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-IBSW	XtremIO - IB SWITCH	$20,900.00	E	34%	$13,794.00	$1,045.00	$0.00	$0.00	$0.00	$0.00	$1,045.00
5	X02-IBSW-F	XtremIO - IB SWITCH -FLD	$20,900.00	E	34%	$13,794.00	$1,045.00	$0.00	$0.00	$0.00	$0.00	$1,045.00
5	X02-IBSW-U	XTREMIO - IB SWITCH UPG	$20,900.00	E	34%	$13,794.00	$1,045.00	$0.00	$0.00	$0.00	$0.00	$1,045.00
5	X02-ISCSI-10M	XtremIO - iSCSI Cable 10m	$202.00	E	34%	$133.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-ISCSI-1M	XtremIO - iSCSI Cable 1m	$160.00	E	34%	$105.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-ISCSI-3M	XtremIO - iSCSI Cable 3m	$174.00	E	34%	$114.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XELOR32E	ROLEX ENGINE	$0.00	E	34%	$0.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	XELORDTS	ROLEX DATA TAP SOLARIS	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	XELORDTW	ROLEX DATA TAP WINDOWS	$0.00	E	34%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC	$17,880.00	E	34%	$11,800.80	$1,788.00	$1,251.60	$0.00	$178.80	$0.00	$1,788.00
5	XIO-RPHWX-G6T	RPA FOR XTREMIO	$19,250.00	E	34%	$12,705.00	$1,925.00	$1,347.50	$0.00	$192.50	$0.00	$1,925.00
5	AA47220001B	VMAX 10K 4Gb 7_2K 2000GB DRIVE	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA47220001BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220001BU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220005B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(3+1)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA47220005BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220005BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220006B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(6+2)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA47220006BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220006BU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220007B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(7+1)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA47220007BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA47220007BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA4722000FB	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(14+2)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA4722000FBTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA4722000FBU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA4722000SB	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AA4722000SBTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AA4722000SBU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AF4106001B	VMAX 10K 4Gb 10K 600 DRIVE	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF4106001BTU	VMAX 10K 4Gb 10K 600 DRIVE UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106001BU	VMAX 10K 4Gb 10K 600 DRIVE UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106005B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF4106005BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106005BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106006B	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF4106006BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106006BU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106007B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF4106007BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4106007BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF410600FB	VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF410600FBTU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF410600FBU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF410600SB	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	$1,710.00	EN-H	36%	$1,094.40	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	AF410600SBTU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF410600SBU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	$2,395.00	EN-H	36%	$1,532.80	$256.60	$0.00	$0.00	$0.00	$0.00	$256.60
5	AF4153001B	VMAX 10K 4GB 15K 300 GB DRIVE R1	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF4153001BTU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153001BU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153005B	VMAX 10K 4GB 15K 300 GB DRIVE R5(3+1)	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF4153005BTU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153005BU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153006B	VMAX 10K 4GB 15K 300 GB DRIVE R6(6+2)	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF4153006BTU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153006BU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153007B	VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1)	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF4153007BTU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4153007BU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF415300FB	VMAX 10K 4GB 15K 300 GB DRIVE R6(14+2)	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF415300FBTU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF415300FBU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF415300SB	VMAX 10K 4GB 15K 300 GB DRIVE SPARE	$1,380.00	EN-H	36%	$883.20	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	AF415300SBTU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF415300SBU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	$1,935.00	EN-H	36%	$1,238.40	$207.32	$0.00	$0.00	$0.00	$0.00	$207.32
5	AF4154501B	VMAX 10K 4Gb 15K 450GB DRIVE	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF4154501BTU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154501BU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154505B	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1)	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF4154505BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154505BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154506B	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2)	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF4154506BU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AF4154506TBU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154507B	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1)	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF4154507BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4154507BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF415450FB	VMAX 10K 4Gb 15K 450GB DRIVE R6(14+2)	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF415450FBTU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF415450FBU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF415450SB	VMAX 10K 4Gb 15K 450GB DRIVE SPARE	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	AF415450SBTU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF415450SBU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	$2,540.00	EN-H	36%	$1,625.60	$272.14	$0.00	$0.00	$0.00	$0.00	$272.14
5	AF4156001B	VMAX 10K 4GB 15K 600 GB DRIVE R1	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF4156001BTU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156001BU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156005B	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF4156005BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156005BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156006B	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF4156006BTU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156006BU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156007B	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF4156007BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4156007BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF415600FB	VMAX 10K 4GB 15K 600 GB DRIVE R6(14+2)	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF415600FBTU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF415600FBU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF415600SB	VMAX 10K 4GB 15K 600 GB DRIVE SPARE	$2,245.00	EN-H	36%	$1,436.80	$336.75	$0.00	$0.00	$0.00	$0.00	$336.75
5	AF415600SBTU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF415600SBU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	$3,145.00	EN-H	36%	$2,012.80	$336.96	$0.00	$0.00	$0.00	$0.00	$336.96
5	AF4F11001B	VMAX 10K 4GB FLASH 100GB DRIVE R1	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AF4F11001BFP	VMAX 10K 4G FLASH 100GB DRV R1 FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AF4F11001BTU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F11001BU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F11005B	VMAX 10K 4GB FLASH 100GB DRIVE R5(3+1)	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AF4F11005BFP	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AF4F11005BTU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F11005BU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F11007B	VMAX 10K 4GB FLASH 100GB DRIVE R5(7+1)	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AF4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AF4F11007BTU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F11007BU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F1100SB	VMAX 10K 4GB FLASH 100GB DRIVE SPARE	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AF4F1100SBTU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F1100SBU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AF4F12001B	VMAX 10K 4Gb FLASH 200GB DRIVE	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AF4F12001BTU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F12001BU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F12005B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(3+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AF4F12005BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F12005BU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F12007B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(7+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AF4F12007BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F12007BU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F1200SB	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AF4F1200SBTU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F1200SBU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AF4F14001B	VMAX 10K 4GB FLASH 400GB DRIVE R1	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AF4F14001BU	VMAX 10K 4GB FLASH 400GB DRIVE R1 UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AF4F14005B	VMAX 10K 4GB FLASH 400GB DRIVE R5(3+1)	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AF4F14005BU	VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AF4F1400SB	VMAX 10K 4GB FLASH 400GB DRIVE SPARE	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AF4F1400SBU	VMAX 10K 4GB FLASH 400GB DRIVE SPARE UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL41012001B	VMAX 10K 1200GB 10K SAS DRV R1	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL41012001BTU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL4101200FBTU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AL4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AL4103001B	VMAX 10K 300GB 10K SAS DRV R1	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL4103001BTU	VMAX 10K 300GB 10K SAS DRV R1 UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103001BU	VMAX 10K 300GB 10K SAS DRV R1 UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103005B	VMAX 10K 300GB 10K SAS DRV R5(3+1)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AL4103005BTU	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103005BU	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103006B	VMAX 10K 300GB 10K SAS DRV R6(6+2)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AL4103006BTU	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103006BU	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103007B	VMAX 10K 300GB 10K SAS DRV R5(7+1)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AL4103007BTU	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4103007BU	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL410300FB	VMAX 10K 300GB 10K SAS DRV R6(14+2)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AL410300FBTU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL410300FBU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL410300SB	VMAX 10K 300GB 10K SAS DRV SPARE	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AL410300SBTU	VMAX 10K 300GB 10K SAS DRV SPARE UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL410300SBU	VMAX 10K 300GB 10K SAS DRV SPARE UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AL4106001B	VMAX 10K 600GB 10K SAS DRV R1	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL4106001BTU	VMAX 10K 600GB 10K SAS DRV R1 UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106001BU	VMAX 10K 600GB 10K SAS DRV R1 UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106005B	VMAX 10K 600GB 10K SAS DRV R5(3+1)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL4106005BTU	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106005BU	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106006B	VMAX 10K 600GB 10K SAS DRV R6(6+2)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL4106006BTU	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106006BU	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106007B	VMAX 10K 600GB 10K SAS DRV R5(7+1)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL4106007BTU	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4106007BU	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL410600FB	VMAX 10K 600GB 10K SAS DRV R6(14+2)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL410600FBTU	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL410600FBU	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL410600SB	VMAX 10K 600GB 10K SAS DRV SPARE	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AL410600SBTU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL410600SBU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AL4109001B	VMAX 10K 900GB 10K SAS DRV R1	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL4109001BTU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109001BU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109006B	VMAX 10K 900GB 10K SAS DRV R6(6+2)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL4109006BTU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109007B	VMAX 10K 900GB 10K SAS DRV R5(7+1)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL410900FB	VMAX 10K 900GB 10K SAS DRV R6(14+2)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL410900FBU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL410900SB	VMAX 10K 900GB 10K SAS DRV SPARE	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AL410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL410900SBU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AL4153001B	VMAX 10K 300GB 15K SAS DRV R1	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL4153001BTU	VMAX 10K 300GB 15K SAS DRV R1 UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153001BU	VMAX 10K 300GB 15K SAS DRV R1 UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153005B	VMAX 10K 300GB 15K SAS DRV R5(3+1)	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL4153005BTU	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153005BU	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153006B	VMAX 10K 300GB 15K SAS DRV R6(6+2)	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL4153006BTU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153006BU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153007B	VMAX 10K 300GB 15K SAS DRV R5(7+1)	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL4153007BTU	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4153007BU	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL415300FB	VMAX 10K 300GB 15K SAS DRV R6(14+2)	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL415300FBTU	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL415300FBU	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL415300SB	VMAX 10K 300GB 15K SAS DRV SPARE	$2,150.00	EN-H	36%	$1,376.00	$322.50	$0.00	$0.00	$0.00	$0.00	$322.50
5	AL415300SBTU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL415300SBU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	$3,010.00	EN-H	36%	$1,926.40	$322.49	$0.00	$0.00	$0.00	$0.00	$322.49
5	AL4156001B	VMAX 10K 600GB 15K SAS DRV R1	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL4156001BTU	VMAX 10K 600GB 15K SAS DRV R1 UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156001BU	VMAX 10K 600GB 15K SAS DRV R1 UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156005B	VMAX 10K 600GB 15K SAS DRV R5(3+1)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL4156005BTU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156005BU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156006B	VMAX 10K 600GB 15K SAS DRV R5(7+1)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL4156006BTU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156006BU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL4156007B	VMAX 10K 600GB 15K SAS DRV R6(6+2)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL4156007BTU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL4156007BU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL415600FB	VMAX 10K 600GB 15K SAS DRV R6(14+2)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL415600FBTU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL415600FBU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL415600SB	VMAX 10K 600GB 15K SAS DRV SPARE	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AL415600SBTU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL415600SBU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AL47210001B	VMAX 10K 1000GB 7_2K DRIVE R1	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL47210001BTU	VMAX 10K 1000GB 7_2K DRIVE R1 UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210001BU	VMAX 10K 1000GB 7_2K DRIVE R1 UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210005B	VMAX 10K 1000GB 7_2K DRIVE R5(3+1)	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL47210005BTU	VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210005BU	VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210006B	VMAX 10K 1000GB 7_2K DRIVE R6(6+2)	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL47210006BTU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210006BU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210007B	VMAX 10K 1000GB 7_2K DRIVE R5(7+1)	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL47210007BTU	VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL47210007BU	VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL4721000FB	VMAX 10K 1000GB 7_2K DRIVE R6(14+2)	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL4721000FBTU	VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL4721000FBU	VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL4721000SB	VMAX 10K 1000GB 7_2K DRIVE SPARE	$1,580.00	EN-H	36%	$1,011.20	$237.00	$0.00	$0.00	$0.00	$0.00	$237.00
5	AL4721000SBTU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL4721000SBU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	$2,215.00	EN-H	36%	$1,417.60	$237.32	$0.00	$0.00	$0.00	$0.00	$237.32
5	AL4F11001B	VMAX 10K 100GB FLASH DRIVE R1	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AL4F11001BFP	VMAX 10K 4G FLASH 100GB DRV RIVE R1 FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AL4F11001BTU	VMAX 10K 100GB FLASH DRIVE R1 UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F11001BU	VMAX 10K 100GB FLASH DRIVE R1 UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F11005B	VMAX 10K 100GB FLASH DRIVE R5(3+1)	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AL4F11005BFP	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AL4F11005BTU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F11005BU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F11007B	VMAX 10K 100GB FLASH DRIVE R5(7+1)	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AL4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$944.00	$0.00	$0.00	$0.00	$0.00	$944.00
5	AL4F11007BTU	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F11007BU	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F1100SB	VMAX 10K 100GB FLASH DRIVE SPARE	$3,165.00	EN-H	36%	$2,025.60	$474.75	$0.00	$0.00	$0.00	$0.00	$474.75
5	AL4F1100SBTU	VMAX 10K 100GB FLASH DRIVE SPARE UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4F1100SBU	VMAX 10K 100GB FLASH DRIVE SPARE UPG	$4,355.00	EN-H	36%	$2,787.20	$466.59	$0.00	$0.00	$0.00	$0.00	$466.59
5	AL4FM2001B	VMAX 10K 200GB FLASH DRIVE R1	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AL4FM2001BFP	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AL4FM2001BTU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM2005B	VMAX 10K 200GB FLASH DRIVE R5(3+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AL4FM2005BFP	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AL4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM2005BU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(7+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AL4FM2007BFP	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AL4FM2007BTU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM2007BU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM200SB	VMAX 10K 200GB FLASH DRIVE SPARE	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AL4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM200SBU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AL4FM4001B	VMAX 10K 400GB FLASH DRIVE R1	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AL4FM4001BFP	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AL4FM4001BTU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM4005B	VMAX 10K 400GB FLASH DRIVE R5(3+1)	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AL4FM4005BFP	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AL4FM4005BTU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AL4FM4007BFP	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AL4FM4007BTU	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AL4FM400SBTU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AL4FM8001B	VMAX 10K 800GB FLASH DRIVE R1	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AL4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 FP	$0.00	EN-H	36%	$0.00	$6,464.00	$0.00	$0.00	$0.00	$0.00	$6,464.00
5	AL4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM8001BU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM8005B	VMAX 10K 800GB FLASH DRIVE R5(3+1)	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AL4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	$0.00	EN-H	36%	$0.00	$6,464.00	$0.00	$0.00	$0.00	$0.00	$6,464.00
5	AL4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM8005BU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AL4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(7+1)	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AL4FM8007BFP	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	$0.00	EN-H	36%	$0.00	$6,463.50	$0.00	$0.00	$0.00	$0.00	$6,463.50
5	AL4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM800SB	VMAX 10K 800GB FLASH DRIVE SPARE	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AL4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AL4FM800SBU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS41012001B	VMAX 10K 1200GB 10K SAS DRV R1	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS41012001BTU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS4101200FBTU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	$2,130.00	EN-H	36%	$1,363.20	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	AS4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$2,980.00	EN-H	36%	$1,907.20	$319.28	$0.00	$0.00	$0.00	$0.00	$319.28
5	AS4103001B	VMAX 10K 4G 10K 300GB SAS DRV R1	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS4103001BTU	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103001BU	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103005B	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS4103005BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103005BU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103006B	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS4103006BTU	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103006BU	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103007B	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS4103007BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4103007BU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS410300FB	VMAX 10K 4G 10K 300GB SAS DRV R6(14+2)	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS410300FBTU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS410300FBU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS410300SB	VMAX 10K 4G 10K 300GB SAS DRV SPARE	$835.00	EN-H	36%	$534.40	$125.25	$0.00	$0.00	$0.00	$0.00	$125.25
5	AS410300SBTU	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS410300SBU	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	$1,170.00	EN-H	36%	$748.80	$125.35	$0.00	$0.00	$0.00	$0.00	$125.35
5	AS4106001B	VMAX 10K 4G 10K 600GB SAS DRV R1	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS4106001BTU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106001BU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106005B	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS4106005BTU	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106005BU	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106006B	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS4106006BTU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106006BU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106007B	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS4106007BTU	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4106007BU	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS410600FB	VMAX 10K 4G 10K 600GB SAS DRV R6(14+2)	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS410600FBTU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS410600FBU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS410600SB	VMAX 10K 4G 10K 600GB SAS DRV SPARE	$1,445.00	EN-H	36%	$924.80	$216.75	$0.00	$0.00	$0.00	$0.00	$216.75
5	AS410600SBTU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS410600SBU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	$2,025.00	EN-H	36%	$1,296.00	$216.96	$0.00	$0.00	$0.00	$0.00	$216.96
5	AS4109001B	VMAX 10K 900GB 10K SAS DRV R1	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS4109001BTU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109001BU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109006B	VMAX 10K 900GB 10K SAS DRV R6(6+2)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS4109006BTU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109007B	VMAX 10K 900GB 10K SAS DRV R5(7+1)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS410900FB	VMAX 10K 900GB 10K SAS DRV R6(14+2)	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS410900FBU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS410900SB	VMAX 10K 900GB 10K SAS DRV SPARE	$1,900.00	EN-H	36%	$1,216.00	$285.00	$0.00	$0.00	$0.00	$0.00	$285.00
5	AS410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS410900SBU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,660.00	EN-H	36%	$1,702.40	$284.99	$0.00	$0.00	$0.00	$0.00	$284.99
5	AS4156001B	VMAX 10K 600GB 15K SAS DRV R1	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AS4156001BTU	VMAX 10K 600GB 15K SAS DRV R1 UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156001BU	VMAX 10K 600GB 15K SAS DRV R1 UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156005B	VMAX 10K 600GB 15K SAS DRV R5(3+1)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AS4156005BTU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156005BU	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156006B	VMAX 10K 600GB 15K SAS DRV R5(7+1)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AS4156006BTU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156006BU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156007B	VMAX 10K 600GB 15K SAS DRV R6(6+2)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AS4156007BTU	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4156007BU	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS415600FB	VMAX 10K 600GB 15K SAS DRV R6(14+2)	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AS415600FBTU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS415600FBU	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS415600SB	VMAX 10K 600GB 15K SAS DRV SPARE	$3,806.00	EN-H	36%	$2,435.84	$570.90	$0.00	$0.00	$0.00	$0.00	$570.90
5	AS415600SBTU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS415600SBU	VMAX 10K 600GB 15K SAS DRV SPARE UPG	$5,328.00	EN-H	36%	$3,409.92	$570.84	$0.00	$0.00	$0.00	$0.00	$570.84
5	AS4FM2001B	VMAX 10K 200GB FLASH DRIVE R1	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AS4FM2001BFP	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AS4FM2001BTU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM2005B	VMAX 10K 200GB FLASH DRIVE R5(3+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AS4FM2005BFP	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AS4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM2005BU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(7+1)	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AS4FM2007BFP	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$1,794.00	$0.00	$0.00	$0.00	$0.00	$1,794.00
5	AS4FM2007BTU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM2007BU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM200SB	VMAX 10K 200GB FLASH DRIVE SPARE	$5,595.00	EN-H	36%	$3,580.80	$839.25	$0.00	$0.00	$0.00	$0.00	$839.25
5	AS4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM200SBU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,830.00	EN-H	36%	$5,011.20	$838.91	$0.00	$0.00	$0.00	$0.00	$838.91
5	AS4FM4001B	VMAX 10K 400GB FLASH DRIVE R1	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AS4FM4001BFP	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AS4FM4001BTU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM4005B	VMAX 10K 400GB FLASH DRIVE R5(3+1)	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AS4FM4005BFP	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AS4FM4005BTU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AS4FM4007BFP	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	$0.00	EN-H	36%	$0.00	$3,402.00	$0.00	$0.00	$0.00	$0.00	$3,402.00
5	AS4FM4007BTU	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	$10,615.00	EN-H	36%	$6,793.60	$1,592.25	$0.00	$0.00	$0.00	$0.00	$1,592.25
5	AS4FM400SBTU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$14,855.00	EN-H	36%	$9,507.20	$1,591.56	$0.00	$0.00	$0.00	$0.00	$1,591.56
5	AS4FM8001B	VMAX 10K 800GB FLASH DRIVE R1	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AS4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 FP	$20,470.00	EN-H	36%	$13,100.80	$6,464.00	$0.00	$0.00	$0.00	$0.00	$6,464.00
5	AS4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM8001BU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM8005B	VMAX 10K 800GB FLASH DRIVE R5(3+1)	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AS4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	$20,470.00	EN-H	36%	$13,100.80	$6,464.00	$0.00	$0.00	$0.00	$0.00	$6,464.00
5	AS4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM8005BU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(7+1)	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AS4FM8007BFP	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	$20,470.00	EN-H	36%	$13,100.80	$6,464.00	$0.00	$0.00	$0.00	$0.00	$6,464.00
5	AS4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM800SB	VMAX 10K 800GB FLASH DRIVE SPARE	$18,750.00	EN-H	36%	$12,000.00	$2,812.50	$0.00	$0.00	$0.00	$0.00	$2,812.50
5	AS4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AS4FM800SBU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$26,250.00	EN-H	36%	$16,800.00	$2,812.43	$0.00	$0.00	$0.00	$0.00	$2,812.43
5	AT47220001B	VMAX 10K 2000GB 7_2K DRIVE R1	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT47220001BTU	VMAX 10K 2000GB 7_2K DRIVE R1 UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220001BU	VMAX 10K 2000GB 7_2K DRIVE R1 UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220005B	VMAX 10K 2000GB 7_2K DRIVE R5(3+1)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT47220005BTU	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220005BU	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220006B	VMAX 10K 2000GB 7_2K DRIVE R6(6+2)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT47220006BTU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220006BU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220007B	VMAX 10K 2000GB 7_2K DRIVE R5(7+1)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT47220007BTU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT47220007BU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT4722000FB	VMAX 10K 2000GB 7_2K DRIVE R6(14+2)	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT4722000FBTU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT4722000FBU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT4722000SB	VMAX 10K 2000GB 7_2K DRIVE SPARE	$1,665.00	EN-H	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	AT4722000SBTU	VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	AT4722000SBU	VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	$2,330.00	EN-H	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AT47230001B	VMAX 10K 4G 7_2K 3000GB SAS DRV R1	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT47230001BTU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230001BU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230005B	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(3+1)	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT47230005BTU	VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230005BU	VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230006B	VMAX 10K 4G 7_2K 3000GB SAS DRV R6(6+2)	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT47230006BTU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230006BU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230007B	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(7+1)	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT47230007BTU	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47230007BU	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT4723000FB	VMAX 10K 4G 7_2K 3000GB SAS DRV R6(14+2)	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT4723000FBTU	VMAX 10K 4G 7_2K 3000GB SAS R6(14+2)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT4723000FBU	VMAX 10K 4G 7_2K 3000GB SAS R6(14+2)UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT4723000SB	VMAX 10K 4G 7_2K 3000GB SAS DRV SPARE	$2,345.00	EN-H	36%	$1,500.80	$351.75	$0.00	$0.00	$0.00	$0.00	$351.75
5	AT4723000SBTU	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT4723000SBU	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	$3,285.00	EN-H	36%	$2,102.40	$351.95	$0.00	$0.00	$0.00	$0.00	$351.95
5	AT47240001B	VMAX 10K 4G 7.2K 4000GB DRV R1	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT47240001BTU	VMAX 10K 4G 7_2K 4000GB SAS DRV R1 TAAUP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240001BU	VMAX 10K 4G 7.2K 4000GB DRV R1 UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240005B	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1)	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT47240005BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(3+1)TAAUP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240005BU	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1) UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240006B	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2)	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT47240006BTU	VMAX 10K 4G 7_2K 4000GB SAS R6(6+2)TAAUP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240006BU	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240007B	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1)	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT47240007BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(7+1)TAAUP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT47240007BU	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1) UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT4724000FB	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2)	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT4724000FBTU	VMAX 10K 4G 7_2K 4000GB SASR6(14+2)TAAUP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT4724000FBU	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2) UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT4724000SB	VMAX 10K 4G 7.2K 4000GB DRV SPARE	$2,890.00	EN-H	36%	$1,849.60	$433.50	$0.00	$0.00	$0.00	$0.00	$433.50
5	AT4724000SBTU	VMAX 10K 4G 7_2K 4000GB SAS SPARE TAA UP	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	AT4724000SBU	VMAX 10K 4G 7.2K 4000GB DRV SPARE UPG	$4,045.00	EN-H	36%	$2,588.80	$433.38	$0.00	$0.00	$0.00	$0.00	$433.38
5	BA-10GE-FCOE	VMAX 10K 10Gb FCOE PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-128ED-ENG	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT	$151,000.00	EN-H	36%	$96,640.00	$22,650.00	$0.00	$0.00	$0.00	$0.00	$22,650.00
5	BA-128ED-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT UPG	$196,300.00	EN-H	36%	$125,632.00	$22,649.09	$0.00	$0.00	$0.00	$0.00	$22,649.09
5	BA-128E-ENG	VMAX 10K ENGINE 128GB 2.8GHZ	$126,000.00	EN-H	36%	$80,640.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	BA-128E-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ UPG	$163,800.00	EN-H	36%	$104,832.00	$18,899.24	$0.00	$0.00	$0.00	$0.00	$18,899.24
5	BA-128-ENG	VMAX 10K ENGINE - 128GB	$0.00	EN-H	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	BA-128-ENGU	VMAX 10K UPG ENGINE - 128GB	$163,800.00	EN-H	36%	$104,832.00	$24,570.00	$0.00	$0.00	$0.00	$0.00	$24,570.00
5	BA-128GB	VMAX 10K MEMCONV TO 128GB	$70,255.00	EN-H	36%	$44,963.20	$10,538.25	$0.00	$0.00	$0.00	$0.00	$10,538.25
5	BA-128GB-E	VMAX 10K MEMCONV TO 128GB 2.8GHZ	$70,255.00	EN-H	36%	$44,963.20	$10,538.25	$0.00	$0.00	$0.00	$0.00	$10,538.25
5	BA-1UF-3PUFD	VMAX 10K 3RD PARTY 1-1U FILLER KIT	$75.00	EN-H	36%	$48.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UF-3PUFD	VMAX 10K 3RD PARTY 2-2U FILLER KIT	$75.00	EN-H	36%	$48.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UR	VMAX 10K FACTORY KIT; 2.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UR-3P-UFD	VMAX 10K 3RD PARTY KIT; 2.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UR-RET	VMAX 10K 3P FAC KIT; 2.5 DAE RAIL RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UR-UFD	VMAX 10K FIELD UPG KIT; 2.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-2UR-UPG	VMAX 10K FACTORY UPG KIT; 2.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3PDB-RET	VMAX 10K 3P SHIPPING RACK RETURN DB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3P-SB	VMAX 10K 3RD PARTY DRIVE BAY	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-3PSB1-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3PSB2-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3PSB34-RET	VMAX 10K 3P SHIPPING RACK RETURN SB34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3P-SBU	VMAX 10K 3RD PARTY DRIVE BAY UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-3PSR-SYS1	VMAX 10K 3RD PARTY SHIPPING RACK SB1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3PSR-SYS2	VMAX 10K 3RD PARTY SHIPPING RACK SB2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3PSR-SYS34	VMAX 10K 3RD PARTY SHIPPING RACK SB34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3P-SYS1	VMAX 10K 3RD PARTY SB1	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS2	VMAX 10K 3RD PARTY SB2	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS2U	VMAX 10K 3RD PARTY SB2 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS3	VMAX 10K 3RD PARTY SB3	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS3SEP	VMAX 10K 3RD PARTY SB3 SEPARATED	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3PSYS3SEPU	VMAX 10K 3RD PARTY SB3 SEPARATED UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS3U	VMAX 10K 3RD PARTY SB3 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS4	VMAX 10K 3RD PARTY SB4	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS4SEP	VMAX 10K 3RD PARTY SB4 SEPARATED	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3PSYS4SEPU	VMAX 10K 3RD PARTY SB4 SEPARATED UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3P-SYS4U	VMAX 10K 3RD PARTY SB4 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-3UR	VMAX 10K FACTORY KIT; 3.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3UR-3P-UFD	VMAX 10K 3RD PARTY KIT; 3.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3UR-RET	VMAX 10K 3P FAC KIT; 3.5 DAE RAIL RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3UR-UFD	VMAX 10K FIELD UPG KIT; 3.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-3UR-UPG	VMAX 10K FACTORY UPG KIT; 3.5 DAE RAIL	$240.00	EN-H	36%	$153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-8GB-MM-OPT	8GB MM OPTIC	$470.00	EN-H	36%	$300.80	$70.50	$0.00	$0.00	$0.00	$0.00	$70.50
5	BA-8GB-SM-OPT	8GB SM OPTIC	$940.00	EN-H	36%	$601.60	$141.00	$0.00	$0.00	$0.00	$0.00	$141.00
5	BA-96ED-ENG	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	$130,000.00	EN-H	36%	$83,200.00	$19,500.00	$0.00	$0.00	$0.00	$0.00	$19,500.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BA-96ED-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	$169,000.00	EN-H	36%	$108,160.00	$19,499.22	$0.00	$0.00	$0.00	$0.00	$19,499.22
5	BA-96E-ENG	VMAX 10K ENGINE 96GB 2.8GHZ	$105,000.00	EN-H	36%	$67,200.00	$15,750.00	$0.00	$0.00	$0.00	$0.00	$15,750.00
5	BA-96E-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ UPG	$136,500.00	EN-H	36%	$87,360.00	$15,749.37	$0.00	$0.00	$0.00	$0.00	$15,749.37
5	BA-96-ENG	VMAX 10K ENGINE - 96GB	$0.00	EN-H	36%	$0.00	$15,750.00	$0.00	$0.00	$0.00	$0.00	$15,750.00
5	BA-96-ENGU	VMAX 10K ENGINE - 96GB UPG	$136,500.00	EN-H	36%	$87,360.00	$15,749.37	$0.00	$0.00	$0.00	$0.00	$15,749.37
5	BA-96GB-E-RET	VMAX 10K 96GB MEMORY RETURN 2.8GHZ	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-96GB-RET	VMAX 10K MEMORY RETURN 96GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-ACON3P-50	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	$455.00	EN-H	36%	$291.20	$68.25	$0.00	$0.00	$0.00	$0.00	$68.25
5	BA-BC-VFP1-10K	PROMO 100GB VFP10K 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP1-10KU	PROMO 100GB VFP10K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP2-10K	PROMO 100GB VFP10K 48	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP2-10KU	PROMO 100GB VFP10K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP3-10K	PROMO 200GB VFP10K 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP3-10KU	PROMO 200GB VFP10K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP4-10K	PROMO 200GB VFP10K 48	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP4-10KU	PROMO 200GB VFP10K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP5-10K	PROMO 400GB VFP10K 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP5-10KU	PROMO 400GB VFP10K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP6-10K	PROMO 400GB VFP10K 48	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-BC-VFP6-10KU	PROMO 400GB VFP10K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-CONFIG	VMAX 10K CONFIGURATION	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCH1-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 1 METER	$740.00	EN-H	36%	$473.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCH4-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 4 METER	$770.00	EN-H	36%	$492.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKIT1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	$740.00	EN-H	36%	$473.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKIT4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	$770.00	EN-H	36%	$492.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITU1	VMAX 10K KIT FOR 2 DAISY DAES 1 METER	$740.00	EN-H	36%	$473.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITU1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	$740.00	EN-H	36%	$473.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITU4	VMAX 10K KIT FOR 2 DAISY DAES 4 METER	$770.00	EN-H	36%	$492.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITU4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	$770.00	EN-H	36%	$492.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITUFD1	VMAX 10K KIT FOR 2 DAISY DAES 1 METER	$740.00	EN-H	36%	$473.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHKITUFD4	VMAX 10K KIT FOR 2 DAISY DAES 4 METER	$770.00	EN-H	36%	$492.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHUFD1E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 1M	$960.00	EN-H	36%	$614.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DCHUFD4E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 4M	$1,000.00	EN-H	36%	$640.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-DE15-3P	VMAX 10K 15 SLOT DAE HE 3RD PARTY	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15-3PUFD	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15-3PUPG	VMAX 10K 15 SLOT DAE HE UPG 3RD PARTY	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DCHUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DCHUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DIRUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15DIRUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15E	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15EUFD	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE15EUPG	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BA-DE25	VMAX 10K 25 SLOT DAE	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-DE25-3P	VMAX 10K 25 SLOT DAE 3RD PARTY	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-DE25-3PUFD	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-DE25-3PUPG	VMAX 10K 25 SLOT DAE UPG 3RD PARTY	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-DE25UFD	VMAX 10K 25 SLOT DAE UFD	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-DE25UPG	VMAX 10K 25 SLOT DAE UPG	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	BA-FABE-UFD	VMAX 10K FABRIC CONNECTION - E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-FAB-UFD	VMAX 10K FABRIC CONNECTION	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-FC-FTS	VMAX 10K FTS TRACKING	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-FE00400	VMAX 10K 1Gb 4MM GIGE PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-FE00400T	VMAX 10K 10Gb 4MM GIGE PORTS	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	BA-FE00400TU	VMAX 10K 10Gb 4MM GIGE PORTS-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	BA-FE00400TUF	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-FE00400U	VMAX 10K 1Gb 4MM GIGE PORTS-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-FE00400UFD	VMAX 10K 1Gb 4MM GIGE PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-FE08000E	VMAX 10K 8GB 8SM FC PORTS	$7,510.00	EN-H	36%	$4,806.40	$1,126.50	$0.00	$0.00	$0.00	$0.00	$1,126.50
5	BA-FE08000EU	VMAX 10K 8GB 8SM FC PORTS-UPG	$9,765.00	EN-H	36%	$6,249.60	$1,126.69	$0.00	$0.00	$0.00	$0.00	$1,126.69
5	BAFE08000EUF	VMAX 10K 8Gb 8SM FC PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-FE40000S	VMAX 10K 16GB 4MM FC PORTS	$5,990.00	EN-H	36%	$3,833.60	$898.50	$0.00	$0.00	$0.00	$0.00	$898.50
5	BA-FE40000SU	VMAX 10K 16GB 4MM FC PORTS-UPG	$7,787.00	EN-H	36%	$4,983.68	$898.46	$0.00	$0.00	$0.00	$0.00	$898.46
5	BA-FE40000SUF	VMAX 10K 16GB 4MM FC PORTS-CONVERSION	$12,980.00	EN-H	36%	$8,307.20	$1,947.00	$0.00	$0.00	$0.00	$0.00	$1,947.00
5	BA-FE44000E	VMAX 10K 8GB 4MM 4SM FC PORTS	$5,635.00	EN-H	36%	$3,606.40	$845.25	$0.00	$0.00	$0.00	$0.00	$845.25
5	BA-FE44000EU	VMAX 10K 8GB 4MM 4SM FC PORTS-UPG	$7,320.00	EN-H	36%	$4,684.80	$844.58	$0.00	$0.00	$0.00	$0.00	$844.58
5	BAFE44000EUF	VMAX 10K 8GB 4MM 4SM FC PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-FE62000E	VMAX 10K 8GB 6MM 2SM FC PORTS	$4,695.00	EN-H	36%	$3,004.80	$704.25	$0.00	$0.00	$0.00	$0.00	$704.25
5	BA-FE62000EU	VMAX 10K 8GB 6MM 2SM FC PORTS-UPG	$6,100.00	EN-H	36%	$3,904.00	$703.82	$0.00	$0.00	$0.00	$0.00	$703.82
5	BAFE62000EUF	VMAX 10K 8GB 6MM 2SM FC PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-FE80000E	VMAX 10K 8Gb 8MM FC PORTS	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	BA-FE80000EU	VMAX 10K 8Gb 8MM FC PORTS-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	BA-FE80000EUF	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	BA-ISERIES	VMAX 10K ISERIES TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-ISERIESU	VMAX 10K ISERIES UPG TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-MODEM	VMAX 10K ZBA MODEM LEAD FREE	$1,545.00	EN-H	36%	$988.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PC3YAFLA	VMAX 10K 32A 3P WYE CORD SET IEC309-AMER	$2,255.00	EN-H	36%	$1,443.20	$338.25	$0.00	$0.00	$0.00	$0.00	$338.25
5	BA-PC3YAFLE	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	$3,920.00	EN-H	36%	$2,508.80	$588.00	$0.00	$0.00	$0.00	$0.00	$588.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BA-PCBL3DHH	VMAX 10K PWR CBL HBL-HBL 3D	$2,255.00	EN-H	36%	$1,443.20	$338.25	$0.00	$0.00	$0.00	$0.00	$338.25
5	BA-PCBL3DHR	VMAX 10K PWR CBL HBL-RSTOL 3D	$2,255.00	EN-H	36%	$1,443.20	$338.25	$0.00	$0.00	$0.00	$0.00	$338.25
5	BA-PCBL3YAG	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	$3,920.00	EN-H	36%	$2,508.80	$588.00	$0.00	$0.00	$0.00	$0.00	$588.00
5	BA-PCBL3YL23P	VMAX 10K 24A 3PH WYE L22-30P	$3,920.00	EN-H	36%	$2,508.80	$588.00	$0.00	$0.00	$0.00	$0.00	$588.00
5	BA-PW40UASTL	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	EN-H	36%	$902.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40UASTLE	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS - E	$1,410.00	EN-H	36%	$902.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40UIEC3	VMAX 10K 30A 1PH IEC309-332P6 INTL	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40UIEC3E	VMAX 10K 30A 1PH IEC309-332P6 INTL - E	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40URUS	VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	EN-H	36%	$1,068.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40URUSE	VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP - E	$1,670.00	EN-H	36%	$1,068.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40U-US	VMAX 10K 30A 1PH L6-30P N.AMER; JAPAN	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-PW40U-USE	VMAX 10K 30A 1PH L6-30P NA; JAPAN - E	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SB	VMAX 10K STORAGE BAY	$0.00	EN-H	36%	$0.00	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBE	VMAX 10K STORAGE BAY - E 1P	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBE-3D	VMAX 10K STORAGE BAY - E 3D	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBE-3Y	VMAX 10K STORAGE BAY - E 3Y	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBEU	VMAX 10K STORAGE BAY - E 1P UPG	$16,875.00	EN-H	36%	$10,800.00	$2,531.25	$0.00	$0.00	$0.00	$0.00	$2,531.25
5	BA-SBEU-3D	VMAX 10K STORAGE BAY - E 3D UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBEU-3Y	VMAX 10K STORAGE BAY - E 3Y UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBU	VMAX 10K STORAGE BAY UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BA-SBUX	VMAX 10K STORAGE BAY EXPANSION UPG	$16,875.00	EN-H	36%	$10,800.00	$2,531.25	$0.00	$0.00	$0.00	$0.00	$2,531.25
5	BA-SECURE	VMAX 10K SECURE BRACK KIT SYS & STOR BAY	$5,015.00	EN-H	36%	$3,209.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SECUREJK	VMAX 10K SECURE BRKT JNG KIT	$2,050.00	EN-H	36%	$1,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SPSR-DB	VMAX 10K 3RD PARTY SHIPPING RACK DB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS1E	VMAX 10K BASE INFRASTRUCTURE 1E 1P	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS1E-3D	VMAX 10K BASE INFRASTRUCTURE 1E 3D	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS1E-3Y	VMAX 10K BASE INFRASTRUCTURE 1E 3Y	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2E	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2E-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2E-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2EU	VMAX 10K SCALE INFRASTRUCTURE 2E 1P UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2EU-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS2U	VMAX 10K SCALE INFRASTRUCTURE 2 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3COPKIT	VMAX 10K SCALE INFRSTRCTRE 3 COP CNV KIT	$940.00	EN-H	36%	$601.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SYS3E	VMAX 10K SCALE INFRASTRUCTURE 3E 1P	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEP	VMAX 10K SCALE INFRASTRUCTURE 3E 1P SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEPU	VMAX 10K SCALE INFRSTRCTRE 3E 1P SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 3E 3D SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 3E 3Y SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3EU	VMAX 10K SCALE INFRASTRUCTURE 3E 1P UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3EU-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3OPTKIT	VMAX 10K SCALE INFRSTRCTRE 3 OPT CNV KIT	$12,355.00	EN-H	36%	$7,907.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3-SEPU	VMAX 10K SCALE INFRASTRUCTURE 3 SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS3U	VMAX 10K SCALE INFRASTRUCTURE 3 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4COPKIT	VMAX 10K SCALE INFRSTRCTRE 4 COP CNV KIT	$850.00	EN-H	36%	$544.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SYS4E	VMAX 10K SCALE INFRASTRUCTURE 4E 1P	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEP	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEPU	VMAX 10K SCALE INFRSTRCTRE 4E 1P SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 4E 3D SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 4E 3Y SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4EU	VMAX 10K SCALE INFRASTRUCTURE 4E 1P UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4EU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4OPTKIT	VMAX 10K SCALE INFRSTRCTRE 4 OPT CNV KIT	$12,355.00	EN-H	36%	$7,907.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4-SEPU	VMAX 10K SCALE INFRASTRUCTURE 4 SEP UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-SYS4U	VMAX 10K SCALE INFRASTRUCTURE 4 UPG	$30,880.00	EN-H	36%	$19,763.20	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BA-TELCO	VMAX 10K ZBA INTL TELCO KIT	$85.00	EN-H	36%	$54.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-TOP-KIT	VMAX 10K TOP ROUTING KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BC-128-ENG	VMAX 10K ENGINE - 128GB	$0.00	EN-H	36%	$0.00	$18,900.00	$0.00	$0.00	$0.00	$0.00	$18,900.00
5	BC-24-ENG	VMAX 10K ENGINE - 24GB	$0.00	EN-H	36%	$0.00	$13,896.75	$0.00	$0.00	$0.00	$0.00	$13,896.75
5	BC-96-ENG	VMAX 10K ENGINE - 96GB	$0.00	EN-H	36%	$0.00	$15,750.00	$0.00	$0.00	$0.00	$0.00	$15,750.00
5	BC-DE15DCH	VMAX 10K 15 SLOT DAE	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BC-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BC-DE15DIR	VMAX 10K 15 SLOT DAE	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BC-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$0.00	EN-H	36%	$0.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	BC-SB	VMAX 10K STORAGE BAY	$0.00	EN-H	36%	$0.00	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	BC-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BC-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BC-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BC-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BC-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	BC-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	$0.00	EN-H	36%	$0.00	$4,632.00	$0.00	$0.00	$0.00	$0.00	$4,632.00
5	DRIVEPACK-240	DRIVE BULK PACK 2.5 AND 3.5 240	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DRIVEPACK-420	DRIVE BULK PACK 2.5 420	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MA3F12001B	VMAX 20K 4G FLASH 200GB DRV	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MA3F12001BTU	VMAX 20K 3G FLASH 200GB DRV UPG TAA	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MA3F12001BU	VMAX 20K 3G FLASH 200GB DRV UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MA3F12001C	VMAX 20K 3G FLASH 200GB DRV FOR IBM-I	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MA3F12001CU	VMAX 20K 3G FLASH 200GB DRV IBM-IUPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MA3F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	MA47210001B	VMAX 20K 4G 7_2K1000GB DRV	$1,105.00	EN-H	36%	$707.20	$165.75	$0.00	$0.00	$0.00	$0.00	$165.75
5	MA47210001BTU	VMAX 20K 4G 7_2K1000GB DRV UPG TAA	$1,545.00	EN-H	36%	$988.80	$165.53	$0.00	$0.00	$0.00	$0.00	$165.53
5	MA47210001BU	VMAX 20K 4G 7_2K1000GB DRV UPG	$1,545.00	EN-H	36%	$988.80	$165.53	$0.00	$0.00	$0.00	$0.00	$165.53
5	MA47220001B	VMAX 20K 4G 72K 2000GB DRV	$1,715.00	EN-H	36%	$1,097.60	$257.25	$0.00	$0.00	$0.00	$0.00	$257.25
5	MA47220001BTU	VMAX 20K 4G 72K 2000GB DRV UPG TAA	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	MA47220001BU	VMAX 20K 4G 72K 2000GB DRV UPG	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	MA47220001C	VMAX 20K 4G 72K 2000GB DRVSI	$1,715.00	EN-H	36%	$1,097.60	$257.25	$0.00	$0.00	$0.00	$0.00	$257.25
5	MA47220001CTU	VMAX 20K 4G 72K 2000GB DRVSI UPG TAA	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	MA47220001CU	VMAX 20K 4G 72K 2000GB DRVSI UPGRADE	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	MF4103001B	VMAX 20K 4G 10K300GB DRIVE	$1,130.00	EN-H	36%	$723.20	$169.50	$0.00	$0.00	$0.00	$0.00	$169.50
5	MF4103001BTU	VMAX 20K 4G 10K300GB DRV UPG TAA	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	MF4103001BU	VMAX 20K 4G 10K300GB DRV UPG	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	MF4103001C	VMAX 20K 4G 10K300GB DRVsi	$1,130.00	EN-H	36%	$723.20	$169.50	$0.00	$0.00	$0.00	$0.00	$169.50
5	MF4103001CTU	VMAX 20K 4G 10K300GB DRVSi UPG TAA	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	MF4103001CU	VMAX 20K 4G 10K300GB DRVSi UPG	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	MF4104001B	VMAX 20K 4G 10K400GB DRV	$1,860.00	EN-H	36%	$1,190.40	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	MF4104001BU	VMAX 20K 4G 10K400GB DRV UPG	$2,605.00	EN-H	36%	$1,667.20	$279.10	$0.00	$0.00	$0.00	$0.00	$279.10
5	MF4104001C	VMAX 20K 4G 10K400GB DRVSi	$1,860.00	EN-H	36%	$1,190.40	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	MF4104001CU	VMAX 20K 4G 10K400GB DRVSi UPG	$2,605.00	EN-H	36%	$1,667.20	$279.10	$0.00	$0.00	$0.00	$0.00	$279.10
5	MF4104501B	VMAX 20K 4G 10K450GB DRV	$1,480.00	EN-H	36%	$947.20	$222.00	$0.00	$0.00	$0.00	$0.00	$222.00
5	MF4104501BTU	VMAX 20K 4G 10K450GB DRV UPG TAA	$2,070.00	EN-H	36%	$1,324.80	$221.78	$0.00	$0.00	$0.00	$0.00	$221.78
5	MF4104501BU	VMAX 20K 4G 10K450GB DRV UPG	$2,070.00	EN-H	36%	$1,324.80	$221.78	$0.00	$0.00	$0.00	$0.00	$221.78
5	MF4104501C	VMAX 20K 4G 10K450GB DRVSi	$1,480.00	EN-H	36%	$947.20	$222.00	$0.00	$0.00	$0.00	$0.00	$222.00
5	MF4104501CTU	VMAX 20K 4G 10K450GB DRVSi UPG TAA	$2,070.00	EN-H	36%	$1,324.80	$221.78	$0.00	$0.00	$0.00	$0.00	$221.78
5	MF4104501CU	VMAX 20K 4G 10K450GB DRVSi UPG	$2,070.00	EN-H	36%	$1,324.80	$221.78	$0.00	$0.00	$0.00	$0.00	$221.78
5	MF4106001B	VMAX 20K 4G 10K600GB DRV	$1,795.00	EN-H	36%	$1,148.80	$269.25	$0.00	$0.00	$0.00	$0.00	$269.25
5	MF4106001BTU	VMAX 20K 4G 10K600GB DRV UPG TAA	$2,515.00	EN-H	36%	$1,609.60	$269.46	$0.00	$0.00	$0.00	$0.00	$269.46
5	MF4106001BU	VMAX 20K 4G 10K600GB DRV UPG	$2,515.00	EN-H	36%	$1,609.60	$269.46	$0.00	$0.00	$0.00	$0.00	$269.46
5	MF4106001C	VMAX 20K 4G 10K600GB DRVSi	$1,795.00	EN-H	36%	$1,148.80	$269.25	$0.00	$0.00	$0.00	$0.00	$269.25
5	MF4106001CTU	VMAX 20K 4G 10K600GB DRVSi UPG TAA	$2,515.00	EN-H	36%	$1,609.60	$269.46	$0.00	$0.00	$0.00	$0.00	$269.46
5	MF4106001CU	VMAX 20K 4G 10K600GB DRVSi UPG	$2,515.00	EN-H	36%	$1,609.60	$269.46	$0.00	$0.00	$0.00	$0.00	$269.46
5	MF4151461B	VMAX 20K 4G 15K146GB DRV	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	MF4151461BTU	VMAX 20K 4G 15K146GB DRV UPG TAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	MF4151461BU	VMAX 20K 4G 15K146GB DRV UPG	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	MF4151461C	VMAX 20K 4G 15K146GB DRVSi	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	MF4151461CTU	VMAX 20K 4G 15K146GB DRVSi UPG TAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	MF4151461CU	VMAX 20K 4G 15K146GB DRVSi UPG	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	MF4153001B	VMAX 20K 4G 15K300GB DRV	$1,425.00	EN-H	36%	$912.00	$213.75	$0.00	$0.00	$0.00	$0.00	$213.75
5	MF4153001BTU	VMAX 20K 4G 15K300GB DRV UPG TAA	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	MF4153001BU	VMAX 20K 4G 15K300GB DRV UPG	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	MF4153001C	VMAX 20K 4G 15K300GB DRVSi	$1,425.00	EN-H	36%	$912.00	$213.75	$0.00	$0.00	$0.00	$0.00	$213.75
5	MF4153001CTU	VMAX 20K 4G 15K300GB DRVSi UPG TAA	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	MF4153001CU	VMAX 20K 4G 15K300GB DRVSi UPG	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	MF4154501B	VMAX 20K 4G 15K450GB DRV	$1,870.00	EN-H	36%	$1,196.80	$280.50	$0.00	$0.00	$0.00	$0.00	$280.50
5	MF4154501BTU	VMAX 20K 4G 15K450GB DRV UPG TAA	$2,620.00	EN-H	36%	$1,676.80	$280.71	$0.00	$0.00	$0.00	$0.00	$280.71
5	MF4154501BU	VMAX 20K 4G 15K450GB DRV UPG	$2,620.00	EN-H	36%	$1,676.80	$280.71	$0.00	$0.00	$0.00	$0.00	$280.71
5	MF4154501C	VMAX 20K 4G 15K450GB DRVSi	$1,870.00	EN-H	36%	$1,196.80	$280.50	$0.00	$0.00	$0.00	$0.00	$280.50
5	MF4154501CTU	VMAX 20K 4G 15K450GB DRVSi UPG TAA	$2,620.00	EN-H	36%	$1,676.80	$280.71	$0.00	$0.00	$0.00	$0.00	$280.71
5	MF4154501CU	VMAX 20K 4G 15K450GB DRVSi UPG	$2,620.00	EN-H	36%	$1,676.80	$280.71	$0.00	$0.00	$0.00	$0.00	$280.71
5	MF4156001B	VMAX 20K 4G 15K600GB DRV	$2,315.00	EN-H	36%	$1,481.60	$347.25	$0.00	$0.00	$0.00	$0.00	$347.25
5	MF4156001BTU	VMAX 20K 4G 15K600GB DRV UPG TAA	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	MF4156001BU	VMAX 20K 4G 15K600GB DRV UPG	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	MF4156001C	VMAX 20K 4G 15K600GB DRVSI	$2,315.00	EN-H	36%	$1,481.60	$347.25	$0.00	$0.00	$0.00	$0.00	$347.25
5	MF4156001CTU	VMAX 20K 4G 15K600GB DRVSI UPG TAA	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	MF4156001CU	VMAX 20K 4G 15K600GB DRVSI UPG	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	MF4F11001B	VMAX 20K 4G FLASH 100GB DRV	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	MF4F11001BU	VMAX 20K 4G FLASH 100GB DRV UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	MF4F11001C	VMAX 20K 4G FLASH 100GB drive IBM-I	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	MF4F11001CU	VMAX 20K 4G FLASH 100GB drive IBM-I UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	MF4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	MF4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	MF4F1100ABP	1 of 10X100GB EFD FOR VMAX 20K FF PROMO	$0.00	EN-H	36%	$0.00	$882.00	$0.00	$0.00	$0.00	$0.00	$882.00
5	MF4F12001B	VMAX 20K 4G FLASH 200GB DRV	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MF4F12001BU	VMAX 20K 200GB FLASH 4GB FC UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MF4F12001C	VMAX 20K 4G FLASH 200GB DRVSi	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MF4F12001CU	VMAX 20K 200GB FLASH 4GB FC Si UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MF4F12005BP	1 of 5x200GB EFD FOR VMAX 20K FF PROMO	$5,765.00	EN-H	36%	$3,689.60	$2,131.50	$0.00	$0.00	$0.00	$0.00	$2,131.50
5	MF4F14001B	VMAX 20K 4G FLASH 400GB DRV	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	MF4F14001BU	VMAX 20K 400GB FLASH 4GB FC UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F14001C	VMAX 20K 4G FLASH 400GB DRVSi	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	MF4F14001CU	VMAX 20K 400GB FLASH 4GB FC Si UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F22001B	VMAX 20K 4G FLASH 200GBS DRV	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MF4F22001BTU	VMAX 20K 200GB FLASH 4GB FC UPG TAA	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MF4F22001BU	VMAX 20K 4G FLASH 200GBS DRV UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MF4F22001C	VMAX 20K 4G FLASH 200GBS drive IBM-i	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	MF4F22001CTU	VMAX 20K 200GB FLASH 4GB FC Si UPG TAA	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MF4F22001CU	VMAX 20K 4G FLASH 200GBS drv IBM-i UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	MF4F22002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	MF4F22002CFP	VMAX 20K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	MF4F24001B	VMAX 20K 4G FLASH 400GBS DRV	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	MF4F24001BTU	VMAX 20K 400GB FLASH 4GB FC UPG TAA	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F24001BU	VMAX 20K 4G FLASH 400GBS DRV UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F24001C	VMAX 20K 4G FLASH 400GBS drive IBM-i	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	MF4F24001CTU	VMAX 20K 400GB FLASH 4GB FC Si UPG TAA	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F24001CU	VMAX 20K 4G FLASH 400GBS drive IBM-i UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	MF4F24002BFP	VMAX 20K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	MF4F24002CFP	VMAX 20K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	ML4103001B	VMAX 20K 4G 10K 300GB SAS DRIVE	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	ML4103001BTU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG TAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	ML4103001C	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-I	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	ML4103001CTU	VMAX 20K4G 10K 300GB SAS DRVIBMI UPGTAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	ML4103001CU	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	ML4106001B	VMAX 20K 4G 10K 600GB SAS DRIVE	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	ML4106001BTU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	ML4106001C	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	ML4106001CTU	VMAX 20K4G 10K 600GB SAS DRV IBMIUPGTAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	ML4106001CU	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	ML4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	ML4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	ML4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	ML4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	ML4109001CTU	VMAX 20K4G 10K 900GB SAS DRVIBMI UPGTAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	ML4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	ML4151461B	VMAX 20K 4G 15K 146GB SAS DRIVE	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	ML4151461BTU	VMAX 20K 4G 15k 146GB SAS DRVUPG TAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	ML4151461BU	VMAX 20K 4G 15K 146GB SAS DRIVE	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	ML4151461C	VMAX 20K 4G 15K 146GB SAS DRIVE IBM-i	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	ML4151461CTU	VMAX 20K4G 15K 146GB SAS DRVIBMI UPGTAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	ML4151461CU	VMAX 20K 4G 15K 146GB SAS DRV IBM-I UPG	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	ML4153001B	VMAX 20K 4G 15K 300GB SAS DRIVE	$2,215.00	EN-H	36%	$1,417.60	$332.25	$0.00	$0.00	$0.00	$0.00	$332.25
5	ML4153001BTU	VMAX 20K 4G 15K 300GB SAS DRIVE TAA	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	ML4153001BU	VMAX 20K 4G 15K 300GB SAS DRIVE	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	ML4153001C	VMAX 20K 4G 15K 300GB SAS DRIVE IBM-i	$2,215.00	EN-H	36%	$1,417.60	$332.25	$0.00	$0.00	$0.00	$0.00	$332.25
5	ML4153001CTU	VMAX 20K4G 15K 300GB SAS DRVIBMI UPGTAA	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	ML4153001CU	VMAX 20K 4G 15K 300GB SAS DRV IBM-I UPG	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	ML47210001B	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	$1,630.00	EN-H	36%	$1,043.20	$244.50	$0.00	$0.00	$0.00	$0.00	$244.50
5	ML47210001BTU	VMAX 20K 4G 7_2K 1000GB SAS DRIVEUPGTAA	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	ML47210001BU	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	ML47210001C	VMAX 20K 4G 7_2K 1000GB SAS DRIVE IBM-i	$1,630.00	EN-H	36%	$1,043.20	$244.50	$0.00	$0.00	$0.00	$0.00	$244.50
5	ML47210001CTU	VMAX20K4G 7_2K 1000GB SASDRV IBMIUPGTAA	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	ML47210001CU	VMAX 20K 4G 7_2K 1000GB SAS DRV IBMI UPG	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	ML4F11001B	VMAX 20K 4G SSD 100GB SAS DRIVE	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	ML4F11001BU	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	ML4F11001C	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-i	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	ML4F11001CU	VMAX 20K 4G SSD 100GB SAS DRV IBM-i UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	ML4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	ML4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	ML4F12001B	VMAX 20K 4G SSD 200GB SAS DRIVE	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	ML4F12001BU	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	ML4F12001C	VMAX 20K 4G SSD 200GB SAS DRV IBM-i	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	ML4F12001CU	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-i	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	ML4F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	ML4F12002CFP	VMAX 20K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	ML4F14001B	VMAX 20K 4G SSD 400GB SAS DRIVE	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	ML4F14001BU	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	ML4F14001C	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-i	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	ML4F14001CU	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-i	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	ML4F14002BFP	VMAX 20K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	ML4F14002CFP	VMAX 20K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	MS4103001B	VMAX 20K 4G 10K 300GB SAS DRV	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	MS4103001BTU	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	MS4103001BU	VMAX 20K 4G 10K 300GB SAS DRV UPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MS4103001C	VMAX 20K 4G 10k 300GB SAS drive IBM-i	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	MS4103001CTU	VMAX 20K4G 10k 300GB SAS drv IBMi UPGTAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	MS4103001CU	VMAX 20K 4G 10k 300GB SAS drv IBM-i UPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	MS4104501B	VMAX 20K 4G 10K 450GB SAS DRV	$1,250.00	EN-H	36%	$800.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4104501BTU	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	$1,750.00	EN-H	36%	$1,120.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4104501BU	VMAX 20K 4G 10K 450GB SAS DRV UPG	$1,750.00	EN-H	36%	$1,120.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4104501C	VMAX 20K 4G 10k 450GB SAS drive IBM-i	$1,250.00	EN-H	36%	$800.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4104501CTU	VMAX 20K4G 10k 450GB SAS drv IBMi UPGTAA	$1,750.00	EN-H	36%	$1,120.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4104501CU	VMAX 20K 4G 10k 450GB SAS drv IBM-i UPG	$1,750.00	EN-H	36%	$1,120.00	$187.50	$0.00	$0.00	$0.00	$0.00	$187.50
5	MS4106001B	VMAX 20K 4G 10K 600GB SAS DRV	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	MS4106001BTU	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	MS4106001BU	VMAX 20K 4G 10K 600GB SAS DRV UPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	MS4106001C	VMAX 20K 4G 10k 600GB SAS drive IBM-i	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	MS4106001CTU	VMAX 20K4G 10k 600GB SAS drv IBMi UPGTAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	MS4106001CU	VMAX 20K 4G 10k 600GB SAS drv IBM-i UPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	MS4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	MS4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVEUPGTAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	MS4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVEUPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	MS4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	MS4109001CTU	VMAX 20K 4G 10K 900GB SAS DRIVESiUPGTAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	MS4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	MT47230001B	VMAX 20K 4G 72K 3000GB DRV	$2,420.00	EN-H	36%	$1,548.80	$363.00	$0.00	$0.00	$0.00	$0.00	$363.00
5	MT47230001BTU	VMAX 20K 4G 72K 3000GB DRV UPG TAA	$3,390.00	EN-H	36%	$2,169.60	$508.50	$0.00	$0.00	$0.00	$0.00	$508.50
5	MT47230001BU	VMAX 20K 4G 72K 3000GB DRV UPG	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	MT47230001C	VMAX 20K 4G 72K 3000GB DRVSI	$2,420.00	EN-H	36%	$1,548.80	$363.00	$0.00	$0.00	$0.00	$0.00	$363.00
5	MT47230001CTU	VMAX 20K 4G 7_2K3000GB DRV UPG TAA	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	MT47230001CU	VMAX 20K 4G 72K 3000GB DRVSI UPGRADE	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	S2-00004-RET	VMAX 20K 4Gb 4S FIC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-00040-RET	VMAX 20K 4Gb 4M FIC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-00400-RET	VMAX 20K 4M GIGE RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-08000-RET	VMAX 20K 4Gb 8S FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-128-BASE	VMAX 20K BASE-128GB	$213,500.00	EN-H	36%	$136,640.00	$32,025.00	$0.00	$0.00	$0.00	$0.00	$32,025.00
5	S2-128-BASEC	VMAX 20K BASE -128GB-C	$213,500.00	EN-H	36%	$136,640.00	$32,025.00	$0.00	$0.00	$0.00	$0.00	$32,025.00
5	S2-128D-BASE	VMAX 20K BASE-128GB with Encryption	$241,295.00	EN-H	36%	$154,428.80	$36,194.25	$0.00	$0.00	$0.00	$0.00	$36,194.25
5	S2-128D-BASEC	VMAX 20K BASE -128GB-C with Encryption	$241,295.00	EN-H	36%	$154,428.80	$36,194.25	$0.00	$0.00	$0.00	$0.00	$36,194.25
5	S2-128-RET	VMAX 20K MEMORY RETURN 128GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-1P	VMAX 20K 1P INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-32-128UFD	VMAX 20K MEMCONV 2X16 to 2X64 GB	$98,295.00	EN-H	36%	$62,908.80	$11,341.28	$0.00	$0.00	$0.00	$0.00	$11,341.28
5	S2-32-64UFD	VMAX 20K MEMCONV 2X16 to 2X32 GB	$28,485.00	EN-H	36%	$18,230.40	$3,286.60	$0.00	$0.00	$0.00	$0.00	$3,286.60
5	S2-32-BASE	VMAX 20K BASE-32GB	$148,215.00	EN-H	36%	$94,857.60	$22,232.25	$0.00	$0.00	$0.00	$0.00	$22,232.25
5	S2-32-BASEC	VMAX 20K BASE-32GB-C	$148,215.00	EN-H	36%	$94,857.60	$22,232.25	$0.00	$0.00	$0.00	$0.00	$22,232.25
5	S2-32D-BASE	VMAX 20K BASE-32GB with Encryption	$176,010.00	EN-H	36%	$112,646.40	$26,401.50	$0.00	$0.00	$0.00	$0.00	$26,401.50
5	S2-32D-BASEC	VMAX 20K BASE-32GB-C with Encryption	$176,010.00	EN-H	36%	$112,646.40	$26,401.50	$0.00	$0.00	$0.00	$0.00	$26,401.50
5	S2-32-RET	VMAX 20K MEMORY RETURN 32GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-3D	VMAX 20K DELTA INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-3Y	VMAX 20K WYE INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-44000-RET	VMAX 20K 4Gb 4M4S FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-62000-RET	VMAX 20K 4Gb 6M2S FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-64-128UFD	VMAX 20K MEMCONV 2X32 to 2X64 GB	$90,650.00	EN-H	36%	$58,016.00	$10,459.20	$0.00	$0.00	$0.00	$0.00	$10,459.20
5	S2-64-BASE	VMAX 20K BASE-64GB	$165,515.00	EN-H	36%	$105,929.60	$24,827.25	$0.00	$0.00	$0.00	$0.00	$24,827.25
5	S2-64-BASEC	VMAX 20K BASE -64GB-C	$165,515.00	EN-H	36%	$105,929.60	$24,827.25	$0.00	$0.00	$0.00	$0.00	$24,827.25
5	S2-64D-BASE	VMAX 20K BASE-64GB with Encryption	$193,310.00	EN-H	36%	$123,718.40	$28,996.50	$0.00	$0.00	$0.00	$0.00	$28,996.50
5	S2-64D-BASEC	VMAX 20K BASE -64GB-C with Encryption	$193,310.00	EN-H	36%	$123,718.40	$28,996.50	$0.00	$0.00	$0.00	$0.00	$28,996.50
5	S2-64-RET	VMAX 20K MEMORY RETURN 64GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-80000-RET	VMAX 20K 4Gb 8M FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-ACON3P-50	ADPTR AC 3PH 50A W/3/4IN CONDUIT ADPTR	$455.00	EN-H	36%	$291.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-AD128DNDCU	VMAX 20K UPG ENGINE-128GB-C with Encryp	$267,750.00	EN-H	36%	$171,360.00	$30,893.00	$0.00	$0.00	$0.00	$0.00	$30,893.00
5	S2-AD128NDECU	VMAX 20K UPG ENGINE-128GB-C	$231,620.00	EN-H	36%	$148,236.80	$26,724.32	$0.00	$0.00	$0.00	$0.00	$26,724.32
5	S2-ADD128DNDC	VMAX 20K ADD ENGINE-128GB-C with Encryp	$205,960.00	EN-H	36%	$131,814.40	$30,894.00	$0.00	$0.00	$0.00	$0.00	$30,894.00
5	S2-ADD128DNDE	VMAX 20K ADD ENGINE-128GB with Encryp	$205,960.00	EN-H	36%	$131,814.40	$30,894.00	$0.00	$0.00	$0.00	$0.00	$30,894.00
5	S2-ADD128DNDU	VMAX 20K UPG ENGINE-128GB with Encryp	$267,750.00	EN-H	36%	$171,360.00	$30,893.00	$0.00	$0.00	$0.00	$0.00	$30,893.00
5	S2-ADD128NDE	VMAX 20K ADD ENGINE-128GB	$178,165.00	EN-H	36%	$114,025.60	$26,724.75	$0.00	$0.00	$0.00	$0.00	$26,724.75
5	S2-ADD128NDEC	VMAX 20K ADD ENGINE-128GB-C	$178,165.00	EN-H	36%	$114,025.60	$26,724.75	$0.00	$0.00	$0.00	$0.00	$26,724.75
5	S2-ADD128NDEU	VMAX 20K UPG ENGINE-128GB	$231,620.00	EN-H	36%	$148,236.80	$26,724.32	$0.00	$0.00	$0.00	$0.00	$26,724.32
5	S2-ADD32DNDCU	VMAX 20K UPG ENGINE-32GB-C with Encryp	$181,070.00	EN-H	36%	$115,884.80	$20,891.86	$0.00	$0.00	$0.00	$0.00	$20,891.86
5	S2-ADD32DNDE	VMAX 20K ADD ENGINE-32GB with Encryption	$139,280.00	EN-H	36%	$89,139.20	$20,892.00	$0.00	$0.00	$0.00	$0.00	$20,892.00
5	S2-ADD32DNDEC	VMAX 20K ADD ENGINE-32GB-C with Encryp	$139,280.00	EN-H	36%	$89,139.20	$20,892.00	$0.00	$0.00	$0.00	$0.00	$20,892.00
5	S2-ADD32DNDEU	VMAX 20K UPG ENGINE-32GB with Encryption	$181,070.00	EN-H	36%	$115,884.80	$20,891.86	$0.00	$0.00	$0.00	$0.00	$20,891.86
5	S2-ADD32NDE	VMAX 20K ADD ENGINE-32GB	$111,490.00	EN-H	36%	$71,353.60	$16,723.50	$0.00	$0.00	$0.00	$0.00	$16,723.50
5	S2-ADD32NDEC	VMAX 20K ADD ENGINE-32GB-C	$111,490.00	EN-H	36%	$71,353.60	$16,723.50	$0.00	$0.00	$0.00	$0.00	$16,723.50
5	S2-ADD32NDECU	VMAX 20K UPG ENGINE-32GB-C	$144,935.00	EN-H	36%	$92,758.40	$16,722.60	$0.00	$0.00	$0.00	$0.00	$16,722.60
5	S2-ADD32NDEU	VMAX 20K UPG ENGINE-32GB	$144,935.00	EN-H	36%	$92,758.40	$16,722.60	$0.00	$0.00	$0.00	$0.00	$16,722.60
5	S2-ADD64DNDCU	VMAX 20K UPG ENGINE-64GB-C with Encryp	$201,285.00	EN-H	36%	$128,822.40	$23,224.26	$0.00	$0.00	$0.00	$0.00	$23,224.26
5	S2-ADD64DNDE	VMAX 20K ADD ENGINE-64GB with Encryption	$154,835.00	EN-H	36%	$99,094.40	$23,225.25	$0.00	$0.00	$0.00	$0.00	$23,225.25
5	S2-ADD64DNDEC	VMAX 20K ADD ENGINE-64GB-C with Encryp	$154,835.00	EN-H	36%	$99,094.40	$23,225.25	$0.00	$0.00	$0.00	$0.00	$23,225.25
5	S2-ADD64DNDEU	VMAX 20K UPG ENGINE-64GB with Encryption	$201,285.00	EN-H	36%	$128,822.40	$23,224.26	$0.00	$0.00	$0.00	$0.00	$23,224.26
5	S2-ADD64NDE	VMAX 20K ADD ENGINE-64GB	$127,040.00	EN-H	36%	$81,305.60	$19,056.00	$0.00	$0.00	$0.00	$0.00	$19,056.00
5	S2-ADD64NDEC	VMAX 20K ADD ENGINE-64GB-C	$127,040.00	EN-H	36%	$81,305.60	$19,056.00	$0.00	$0.00	$0.00	$0.00	$19,056.00
5	S2-ADD64NDECU	VMAX 20K UPG ENGINE-64GB-C	$165,155.00	EN-H	36%	$105,699.20	$19,055.58	$0.00	$0.00	$0.00	$0.00	$19,055.58
5	S2-ADD64NDEU	VMAX 20K UPG ENGINE-64GB	$165,155.00	EN-H	36%	$105,699.20	$19,055.58	$0.00	$0.00	$0.00	$0.00	$19,055.58

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CNV-3DU	VMAX 20K CONV TO 3D INFRA/STOR BAY MISC	$2,680.00	EN-H	36%	$1,715.20	$402.00	$0.00	$0.00	$0.00	$0.00	$402.00
5	S2-CNV-3YU	VMAX 20K CONV TO 3Y INFRA/STOR BAY MISC	$2,680.00	EN-H	36%	$1,715.20	$402.00	$0.00	$0.00	$0.00	$0.00	$402.00
5	S2-CNVDB-1PU	VMAX 20K CONV TO 1P STORAGE BAY MISC	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CNVINF-1PU	VMAX 20K CONV TO 1P INFRASTRUCTURE MISC	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-COMPRSUFD	VMAX 20K UPG CMPR ENABLED	$10,165.00	EN-H	36%	$6,505.60	$1,172.84	$0.00	$0.00	$0.00	$0.00	$1,172.84
5	S2-CONFIG01	VMAX 20K CONFIG 01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG01-E	VMAX 20K CONFIG 01E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG02	VMAX 20K CONFIG 02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG02-E	VMAX 20K CONFIG 02E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG03	VMAX 20K CONFIG 03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG03-E	VMAX 20K CONFIG 03E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG04	VMAX 20K CONFIG 04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG04-E	VMAX 20K CONFIG 04E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG05	VMAX 20K CONFIG 05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG05-E	VMAX 20K CONFIG 05E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG06	VMAX 20K CONFIG 06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG06-E	VMAX 20K CONFIG 06E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG07	VMAX 20K CONFIG 07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG07-E	VMAX 20K CONFIG 07E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG08	VMAX 20K CONFIG 08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG08-E	VMAX 20K CONFIG 08E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG09	VMAX 20K CONFIG 09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG09-E	VMAX 20K CONFIG 09E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG10	VMAX 20K CONFIG 10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG10-E	VMAX 20K CONFIG 10E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG11	VMAX 20K CONFIG 11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG11-E	VMAX 20K CONFIG 11E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG12	VMAX 20K CONFIG 12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG12-E	VMAX 20K CONFIG 12E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG13	VMAX 20K CONFIG 13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG13-E	VMAX 20K CONFIG 13E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG14	VMAX 20K CONFIG 14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG14-E	VMAX 20K CONFIG 14E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG15	VMAX 20K CONFIG 15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG15-E	VMAX 20K CONFIG 15E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG16	VMAX 20K CONFIG 16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG16-E	VMAX 20K CONFIG 16E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG17	VMAX 20K CONFIG 17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG17-E	VMAX 20K CONFIG 17E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG18	VMAX 20K CONFIG 18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG18-E	VMAX 20K CONFIG 18E	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG19	VMAX 20K CONFIG 19	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG19-2	VMAX 20K CONFIG 19-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG20	VMAX 20K CONFIG 20	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG21	VMAX 20K CONFIG 21	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG22	VMAX 20K CONFIG 22	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG22-2	VMAX 20K CONFIG 22-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG23	VMAX 20K CONFIG 23	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG24	VMAX 20K CONFIG 24	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG25	VMAX 20K CONFIG 25	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG26	VMAX 20K CONFIG 26	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG27	VMAX 20K CONFIG 27	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG28	VMAX 20K CONFIG 28	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG29	VMAX 20K CONFIG 29	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG30	VMAX 20K CONFIG 30	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG31	VMAX 20K CONFIG 31	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG32	VMAX 20K CONFIG 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG32-2	VMAX 20K CONFIG 32-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG33	VMAX 20K CONFIG 33	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG34	VMAX 20K CONFIG 34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG35	VMAX 20K CONFIG 35	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG36	VMAX 20K CONFIG 36	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG36-2	VMAX 20K CONFIG 36-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG37	VMAX 20K CONFIG 37	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG38	VMAX 20K CONFIG 38	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG39	VMAX 20K CONFIG 39	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG39-2	VMAX 20K CONFIG 39-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG40	VMAX 20K CONFIG 40	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG40-2	VMAX 20K CONFIG 40-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG41	VMAX 20K CONFIG 41	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG41-2	VMAX 20K CONFIG 41-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG42	VMAX 20K CONFIG 42	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG43	VMAX 20K CONFIG 43	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-CONFIG44	VMAX 20K CONFIG 44	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-DB-BOT-KIT	VMAX 20K BOT ROUTING KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-DB-DC-1P	VMAX 20K SB DCH 1 PHASE	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-1PP	VMAX 20K SB DCH 1 PHASE PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-1PPU	VMAX 20K DCH 1 PHASE UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-1PU	VMAX 20K SB DCH 1 PHASE UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-DB-DC-3D	VMAX 20K SB DCH DELTA	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3DP	VMAX 20K SB DCH DELTA PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3DPU	VMAX 20K SB DCH DELTA UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3DU	VMAX 20K SB DCH DELTA UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3PY	VMAX 20K SB DCH WYE PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3Y	VMAX 20K SB DCH WYE	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3YPU	VMAX 20K SB DCH WYE UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DC-3YU	VMAX 20K SB DCH WYE UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DBDC-SPS	VMAX 20K SB DCH SPS	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBDC-SPS-U	VMAX 20K SB DCH SPS UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBDCSPS-UF	VMAX 20K SB DCH SPS UFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBDCV-SPS	VMAX 20K SPSV DCH	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBDCVSPS-U	VMAX 20K SPSV DCH UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2DBDCVSPS-UF	VMAX 20K SPSV DCH UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DB-DIR-1P	VMAX 20K SB DIR 1 PHASE	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-1PP	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR1PPU	VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-1PU	VMAX 20K SB DIR 1 PHASE UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3D	VMAX 20K SB DIR DELTA	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3DP	VMAX 20K SB DIR DELTA PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR3DPU	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3DU	VMAX 20K SB DIR DELTA UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3Y	VMAX 20K SB DIR WYE	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3YP	VMAX 20K SB DIR WYE PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR3YPU	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-DIR-3YU	VMAX 20K SB DIR WYE UPG	$16,870.00	EN-H	36%	$10,796.80	$2,530.50	$0.00	$0.00	$0.00	$0.00	$2,530.50
5	S2-DB-SPS	VMAX 20K SB SPS	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DB-SPS-U	VMAX 20K SB SPS UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DB-SPS-UFD	VMAX 20K SB SPS UFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DB-TOP-KIT	VMAX 20K Storage Bay Top Routing Kit	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-DBV-DC-1P	VMAX 20K DBV DIR 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DC-1PU	VMAX 20K DBV DIR 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DC-3D	VMAX 20K DBV DCH DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DC-3DU	VMAX 20K DBV DCH DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DC-3Y	VMAX 20K DBV DCH WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DC-3YU	VMAX 20K DBV DCH WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR-1P	VMAX 20K DBV DIR 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR1PU	VMAX 20K DBV DIR 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR-3D	VMAX 20K DBV DIR DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR3DU	VMAX 20K DBV DIR DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR-3Y	VMAX 20K DBV DIR WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-DIR3YU	VMAX 20K DBV DIR WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	S2-DBV-SPS	VMAX 20K SPSV	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBV-SPS-U	VMAX 20K SPSV-UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DBVSPS-UF	VMAX 20K SPSV UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	S2-DDB-DC-1P	VMAX 20K SEP SB 1PHASE	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-1PP	VMAX 20K SEP SB 1PH PERF REAR DOOR	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC1PPU	VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-1PU	VMAX 20K SEP SB 1PHASE UPG	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3D	VMAX 20K SEP SB DELTA	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3DP	VMAX 20K SEP SB DELTA PERF REAR DOOR	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC3DPU	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3DU	VMAX 20K SEP SB DELTA UPG	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3Y	VMAX 20K SEP SB WYE	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3YP	VMAX 20K SEP SB WYE PERF REAR DOOR	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC3YPU	VMAX 20K SEP SB WYE UPG PERF REAR DOOR	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDB-DC-3YU	VMAX 20K SEP SB WYE UPG	$30,715.00	EN-H	36%	$19,657.60	$4,607.25	$0.00	$0.00	$0.00	$0.00	$4,607.25
5	S2-DDBV-DC-1P	VMAX 20K DDBV DCH 1 PHASE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DDBVDC-1PU	VMAX 20K DDBV DCH 1 PHASE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DDBV-DC-3D	VMAX 20K DDBV DCH DELTA	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DDBVDC-3DU	VMAX 20K DDBV DCH DELTA UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DDBV-DC-3Y	VMAX 20K DDBV DCH WYE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DDBVDC-3YU	VMAX 20K DDBV DCH WYE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	S2-DE15DCH	VMAX 20K 15SLT DR ENCL	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE15DCHU	VMAX 20K 15SLT DR ENCL UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE15DCHUFD	VMAX 20K 15SLT DR ENCL UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE15-DIR	VMAX 20K 15SLT DR ENCL	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE15-DIRU	VMAX 20K 15SLT DR ENCL UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE15DIRUFD	VMAX 20K 15SLT DR ENCL UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	S2-DE25-DCH	VMAX 20K 25SLT DR ENCL	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-DE25-DCHU	VMAX 20K 25SLT DR ENCL UPG	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-DE25DCHUFD	VMAX 20K 25SLT DR ENCL UFD	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-DE25-DIR	VMAX 20K 25SLT DR ENCL	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-DE25-DIRU	VMAX 20K 25SLT DR ENCL UPG	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-DE25DIRUFD	VMAX 20K 25SLT DR ENCL UFD	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	S2-FC-FTS	VMAX 20K FED TRD STRG PORT TRACKING	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE00004	VMAX 20K 4Gb 4S FIC	$1,880.00	EN-H	36%	$1,203.20	$282.00	$0.00	$0.00	$0.00	$0.00	$282.00
5	S2-FE00004E	VMAX 20K 8Gb 4S FIC	$5,635.00	EN-H	36%	$3,606.40	$845.25	$0.00	$0.00	$0.00	$0.00	$845.25
5	S2-FE00004EU	VMAX 20K 8Gb 4S FIC-UPG	$7,320.00	EN-H	36%	$4,684.80	$844.58	$0.00	$0.00	$0.00	$0.00	$844.58
5	S2FE00004EUF	VMAX 20K 8Gb 4S FIC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-FE00004U	VMAX 20K 4Gb 4S FIC-UPG	$2,440.00	EN-H	36%	$1,561.60	$281.53	$0.00	$0.00	$0.00	$0.00	$281.53
5	S2-FE00004UFD	VMAX 20K 4Gb 4S FIC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE00040	VMAX 20K 4Gb 4M FIC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE00040E	VMAX 20K 8Gb 4M FIC	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	S2-FE00040EU	VMAX 20K 8Gb 4M FIC-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	S2FE00040EUF	VMAX 20K 8Gb 4M FIC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE00040U	VMAX 20K 4Gb 4M FIC-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE00040UFD	VMAX 20K 4Gb 4M FIC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE00400	VMAX 20K 4M GIGE	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE00400T	VMAX 20K 10Gb 4M GIGE	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	S2-FE00400TU	VMAX 20K 10Gb 4M GIGE-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	S2-FE00400TUF	VMAX 20K 10Gb 4M GIGE-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE00400U	VMAX 20K 4M GIGE-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE00400UFD	VMAX 20K 4M GIGE-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE08000	VMAX 20K 4Gb 8S FC	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	S2-FE08000E	VMAX 20K 8Gb 8S FC	$7,510.00	EN-H	36%	$4,806.40	$1,126.50	$0.00	$0.00	$0.00	$0.00	$1,126.50
5	S2-FE08000EU	VMAX 20K 8Gb 8S FC-UPG	$9,765.00	EN-H	36%	$6,249.60	$1,126.69	$0.00	$0.00	$0.00	$0.00	$1,126.69
5	S2FE08000EUF	VMAX 20K 8Gb 8S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE08000U	VMAX 20K 4Gb 8S FC-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	S2-FE08000UFD	VMAX 20K 4Gb 8S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE44000	VMAX 20K 4Gb 4M4S FC	$1,880.00	EN-H	36%	$1,203.20	$282.00	$0.00	$0.00	$0.00	$0.00	$282.00
5	S2-FE44000E	VMAX 20K 8Gb 4M4S FC	$5,635.00	EN-H	36%	$3,606.40	$845.25	$0.00	$0.00	$0.00	$0.00	$845.25
5	S2-FE44000EU	VMAX 20K 8Gb 4M4S FC-UPG	$7,320.00	EN-H	36%	$4,684.80	$844.58	$0.00	$0.00	$0.00	$0.00	$844.58
5	S2FE44000EUF	VMAX 20K 8Gb 4M4S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE44000U	VMAX 20K 4Gb 4M4S FC-UPG	$2,440.00	EN-H	36%	$1,561.60	$281.53	$0.00	$0.00	$0.00	$0.00	$281.53
5	S2-FE44000UFD	VMAX 20K 4Gb 4M4S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE62000	VMAX 20K 4Gb 6M2S FC	$940.00	EN-H	36%	$601.60	$141.00	$0.00	$0.00	$0.00	$0.00	$141.00
5	S2-FE62000E	VMAX 20K 8Gb 6M2S FC	$4,695.00	EN-H	36%	$3,004.80	$704.25	$0.00	$0.00	$0.00	$0.00	$704.25
5	S2-FE62000EU	VMAX 20K 8Gb 6M2S FC-UPG	$6,100.00	EN-H	36%	$3,904.00	$703.82	$0.00	$0.00	$0.00	$0.00	$703.82
5	S2FE62000EUF	VMAX 20K 8Gb 6M2S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE62000U	VMAX 20K 4Gb 6M2S FC-UPG	$1,220.00	EN-H	36%	$780.80	$140.76	$0.00	$0.00	$0.00	$0.00	$140.76
5	S2-FE62000UFD	VMAX 20K 4Gb 6M2S FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-FE80000	VMAX 20K 4Gb 8M FC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE80000E	VMAX 20K 8Gb 8M FC	$3,755.00	EN-H	36%	$2,403.20	$563.25	$0.00	$0.00	$0.00	$0.00	$563.25
5	S2-FE80000EU	VMAX 20K 8Gb 8M FC-UPG	$4,880.00	EN-H	36%	$3,123.20	$563.05	$0.00	$0.00	$0.00	$0.00	$563.05
5	S2-FE80000EUF	VMAX 20K 8Gb 8M FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,760.25	$0.00	$0.00	$0.00	$0.00	$1,760.25
5	S2-FE80000U	VMAX 20K 4Gb 8M FC-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-FE80000UFD	VMAX 20K 4Gb 8M FC-CV	$11,735.00	EN-H	36%	$7,510.40	$1,353.98	$0.00	$0.00	$0.00	$0.00	$1,353.98
5	S2-GE-FCOE	VMAX 20K GIGE FCOE PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-GE-ISCSI	VMAX 20K GIGE ISCSI PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-GE-SRDF	VMAX 20K GIGE SRDF PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-INTBKVKIT	VMAX 20K INTERNAL CABLE BRACKET TITAN	$310.00	EN-H	36%	$198.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-INTBRK-KIT	VMAX 20K INTERNAL CABLE BRKT	$110.00	EN-H	36%	$70.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-INT-BRK-KIT	VMAX 20K INTERNAL CABLE BRKT	$110.00	EN-H	36%	$70.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-ISERIESU	VMAX 20K ISERIES UPG TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MAINFRAMEU	VMAX 20K MAINFRAME UPG TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG01	VMAX 20K MIXED CONFIG M01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG02	VMAX 20K MIXED CONFIG M02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG03	VMAX 20K MIXED CONFIG M03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG04	VMAX 20K MIXED CONFIG M04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG05	VMAX 20K MIXED CONFIG M05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG06	VMAX 20K MIXED CONFIG M06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG07	VMAX 20K MIXED CONFIG M07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG08	VMAX 20K MIXED CONFIG M08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG09	VMAX 20K MIXED CONFIG M09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG10	VMAX 20K MIXED CONFIG M10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG11	VMAX 20K MIXED CONFIG M11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG12	VMAX 20K MIXED CONFIG M12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG13	VMAX 20K MIXED CONFIG M13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG14	VMAX 20K MIXED CONFIG M14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG15	VMAX 20K MIXED CONFIG M15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG16	VMAX 20K MIXED CONFIG M16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG17	VMAX 20K MIXED CONFIG M17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIG18	VMAX 20K MIXED CONFIG M18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIGA4	VMAX 20K MIXED CONFIG MDA4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIGA6	VMAX 20K MIXED CONFIG MDA6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIGD6	VMAX 20K MIXED CONFIG MD6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MDCONFIGD8	VMAX 20K MIXED CONFIG MD8	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MODEM	VMAX 20K ZBA MODEM LEAD FREE	$1,545.00	EN-H	36%	$988.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG01	VMAX 20K MIXED CONFIG V01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG02	VMAX 20K MIXED CONFIG V02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG03	VMAX 20K MIXED CONFIG V03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG04	VMAX 20K MIXED CONFIG V04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG05	VMAX 20K MIXED CONFIG V05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG06	VMAX 20K MIXED CONFIG V06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG07	VMAX 20K MIXED CONFIG V07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG08	VMAX 20K MIXED CONFIG V08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG09	VMAX 20K MIXED CONFIG V09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG10	VMAX 20K MIXED CONFIG V10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG11	VMAX 20K MIXED CONFIG V11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-MVCONFIG12	VMAX 20K MIXED CONFIG V12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG13	VMAX 20K MIXED CONFIG V13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG14	VMAX 20K MIXED CONFIG V14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG15	VMAX 20K MIXED CONFIG V15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG16	VMAX 20K MIXED CONFIG V16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG17	VMAX 20K MIXED CONFIG V17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIG18	VMAX 20K MIXED CONFIG V18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIGA4	VMAX 20K MIXED CONFIG MVA4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIGA6	VMAX 20K MIXED CONFIG MVA6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIGD6	VMAX 20K MIXED CONFIG MV6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-MVCONFIGD8	VMAX 20K MIXED CONFIG MV8	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-NOCMPRSRET	VMAX 20K NON-CMPR RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	$1,000.00	EN-H	36%	$640.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	$320.00	EN-H	36%	$204.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	$255.00	EN-H	36%	$163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	$465.00	EN-H	36%	$297.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	$255.00	EN-H	36%	$163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	$630.00	EN-H	36%	$403.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	$290.00	EN-H	36%	$185.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PC3YAFLA	32A 3PH WYE IEC309 N.AMER	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PC3YAFLE	32A 3PH WYE FLYING LEAD INTL	$3,920.00	EN-H	36%	$2,508.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PCBL3DHH	50A 3PH DELTA HBL-HBL	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PCBL3DHR	50A 3PH DELTA HBL-RSTOL	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PCBL3YAG	32A 3PH WYE IEC309-GARO INTL	$3,920.00	EN-H	36%	$2,508.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PERFREARDR	VMAX 20K STORAGE BAY PERFORATED REARDOOR	$865.00	EN-H	36%	$553.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	EN-H	36%	$902.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	EN-H	36%	$1,068.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SECURE	VMAX 20K SEISMIC BRKT SYSBAY	$5,015.00	EN-H	36%	$3,209.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SECUREDB	VMAX 20K SEISMIC BRKT STORBAY	$1,975.00	EN-H	36%	$1,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SECUREJK	VMAX 20K SEIS BRKT JNG KIT	$2,050.00	EN-H	36%	$1,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SECURETDB	VMAX 20K SEISMIC BRKT STORBAY TITAN	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SECURETM	VMAX 20K SEIS BRKT JNG KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-SILENCER	STORAGE BAY SILENCER KIT	$1,235.00	EN-H	36%	$790.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-TELCO	VMAX 20K ZBA INTL TELCO KIT	$85.00	EN-H	36%	$54.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG01	VMAX 20K VCONFIG 01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG02	VMAX 20K VCONFIG 02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG05	VMAX 20K VCONFIG 05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG06	VMAX 20K VCONFIG 06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG07	VMAX 20K VCONFIG 07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG08	VMAX 20K VCONFIG 08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG09	VMAX 20K VCONFIG 09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG10	VMAX 20K VCONFIG 10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG11	VMAX 20K VCONFIG 11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG12	VMAX 20K VCONFIG 12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG13	VMAX 20K VCONFIG 13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG14	VMAX 20K VCONFIG 14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG15	VMAX 20K VCONFIG 15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG16	VMAX 20K VCONFIG 16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG17	VMAX 20K VCONFIG 17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG18	VMAX 20K VCONFIG 18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG19	VMAX 20K VCONFIG 19	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG192	VMAX 20K VCONFIG 19-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG20	VMAX 20K VCONFIG 20	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG21	VMAX 20K VCONFIG 21	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG22	VMAX 20K VCONFIG 22	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG23	VMAX 20K VCONFIG 23	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG24	VMAX 20K VCONFIG 24	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG25	VMAX 20K VCONFIG 25	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG26	VMAX 20K VCONFIG 26	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG27	VMAX 20K VCONFIG 27	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG28	VMAX 20K VCONFIG 28	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG29	VMAX 20K VCONFIG 29	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG30	VMAX 20K VCONFIG 30	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG31	VMAX 20K VCONFIG 31	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG32	VMAX 20K VCONFIG 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG33	VMAX 20K VCONFIG 33	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG34	VMAX 20K VCONFIG 34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG35	VMAX 20K VCONFIG 35	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VCONFIG36	VMAX 20K VCONFIG 36	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2VDBPERDOR1P	VMAX 20K DRIVE BAY PERF DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2VDBPERFDOOR	VMAX 20K DRIVE BAY PERF DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2VDBSOLDOOR	VMAX 20K DRIVE BAY SOLID DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2VDBSOLDOR1P	37.3220K DRIVE BAY SOLID DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP1-20K	PROMO 100GB VFP20K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP1-20KU	PROMO 100GB VFP20K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP2-20K	PROMO 100GB VFP20K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP2-20KU	PROMO 100GB VFP20K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP3-20K	PROMO 200GB VFP20K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-VFP3-20KU	PROMO 100GB VFP20K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP4-20K	PROMO 200GB VFP20K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP4-20KU	PROMO 200GB VFP20K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP5-20K	PROMO 400GB VFP20K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP5-20KU	PROMO 200GB VFP20K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP6-20K	PROMO 400GB VFP20K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP6-20KU	PROMO 200GB VFP20K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP7-20KU	PROMO 400GB VFP20K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP8-20KU	PROMO 400GB VFP20K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S2-VFP9-20KU	PROMO 400GB VFP20K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-00004-RET	VMAX 40K 4SM 8G FIC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-00040-RET	VMAX 40K 4MM 8G FIC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-00400-RET	VMAX 40K 4MM GIGE RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-00400T-RET	VMAX 40K 4MM 10 GIGE RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-08000E-RET	VMAX 40K 8SM 8G FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-192-256UFD	VMAX 40K MEMCONV 2X96 to 2X128 GB	$238,590.00	EN-H	36%	$152,697.60	$27,528.51	$0.00	$0.00	$0.00	$0.00	$27,528.51
5	SD-192-BASE	VMAX 40K BASE-192GB	$262,630.00	EN-H	36%	$168,083.20	$39,394.50	$0.00	$0.00	$0.00	$0.00	$39,394.50
5	SD-192-BASEC	VMAX 40K BASE-192GB-C	$262,630.00	EN-H	36%	$168,083.20	$39,394.50	$0.00	$0.00	$0.00	$0.00	$39,394.50
5	SD-192DBASECE	VMAX 40K BASE-192GB-C with Encryption	$278,645.00	EN-H	36%	$178,332.80	$41,796.75	$0.00	$0.00	$0.00	$0.00	$41,796.75
5	SD-192D-BASEE	VMAX 40K BASE-192GB with Encryption	$278,645.00	EN-H	36%	$178,332.80	$41,796.75	$0.00	$0.00	$0.00	$0.00	$41,796.75
5	SD-192-RET	VMAX 40K MEMORY RETURN 192GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-1P	VMAX 40K 1P INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-1P-D	VMAX 40K 1P INFRAST DISP	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-1P-DU	VMAX 40K 1P INFRAST DISP UPG	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-256-BASE	VMAX 40K BASE-256GB	$354,095.00	EN-H	36%	$226,620.80	$53,114.25	$0.00	$0.00	$0.00	$0.00	$53,114.25
5	SD-256-BASEC	VMAX 40K BASE-256GB-C	$354,095.00	EN-H	36%	$226,620.80	$53,114.25	$0.00	$0.00	$0.00	$0.00	$53,114.25
5	SD-256DBASECE	VMAX 40K BASE-256GB-C WITH ENCRYPTION	$370,105.00	EN-H	36%	$236,867.20	$55,515.75	$0.00	$0.00	$0.00	$0.00	$55,515.75
5	SD-256D-BASEE	VMAX 40K BASE-256GB WITH ENCRYPTION	$370,105.00	EN-H	36%	$236,867.20	$55,515.75	$0.00	$0.00	$0.00	$0.00	$55,515.75
5	SD-3D	VMAX 40K 3D INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-3D-D	VMAX 40K 3D INFRAST DISP	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-3D-DU	VMAX 40K 3D INFRAST DISP UPG	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-3Y	VMAX 40K 3Y INFRAST	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-3Y-D	VMAX 40K 3Y INFRAST DISP	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-3Y-DU	VMAX 40K 3Y INFRAST DISP UPG	$46,325.00	EN-H	36%	$29,648.00	$6,948.75	$0.00	$0.00	$0.00	$0.00	$6,948.75
5	SD-40000S-RET	VMAX 40K 4MM 16G FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-44000E-RET	VMAX 40K 4MM4SS 8G FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-48-192UFD	VMAX 40K MEMCONV 2X24 TO 2X96 GB	$198,610.00	EN-H	36%	$127,110.40	$22,915.62	$0.00	$0.00	$0.00	$0.00	$22,915.62
5	SD-48-256UFD	VMAX 40K MEMCONV 2X24 to 2X128 GB	$333,190.00	EN-H	36%	$213,241.60	$38,443.46	$0.00	$0.00	$0.00	$0.00	$38,443.46
5	SD-48-96UFD	VMAX 40K MEMCONV 2X24 to 2X48 GB	$56,470.00	EN-H	36%	$36,140.80	$6,515.51	$0.00	$0.00	$0.00	$0.00	$6,515.51
5	SD-48-BASE	VMAX 40K BASE-48GB	$211,910.00	EN-H	36%	$135,622.40	$31,786.50	$0.00	$0.00	$0.00	$0.00	$31,786.50
5	SD-48-BASEC	VMAX 40K BASE-48GB-C	$211,910.00	EN-H	36%	$135,622.40	$31,786.50	$0.00	$0.00	$0.00	$0.00	$31,786.50
5	SD-48D-BASECE	VMAX 40K BASE-48GB-C with Encryption	$227,915.00	EN-H	36%	$145,865.60	$34,187.25	$0.00	$0.00	$0.00	$0.00	$34,187.25
5	SD-48D-BASEE	VMAX 40K BASE-48GB with Encryption	$227,915.00	EN-H	36%	$145,865.60	$34,187.25	$0.00	$0.00	$0.00	$0.00	$34,187.25
5	SD-48-RET	VMAX 40K MEMORY RETURN 48GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-62000E-RET	VMAX 40K 6MM2SM 8G FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-80000E-RET	VMAX 40K 8MM 8G FC RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-96-192UFD	VMAX 40K MEMCONV 2X48 to 2X96 GB	$176,175.00	EN-H	36%	$112,752.00	$20,327.07	$0.00	$0.00	$0.00	$0.00	$20,327.07
5	SD-96-256UFD	VMAX 40K MEMCONV 2X48 to 2X128 GB	$310,755.00	EN-H	36%	$198,883.20	$35,854.91	$0.00	$0.00	$0.00	$0.00	$35,854.91
5	SD-96-BASE	VMAX 40K BASE-96GB	$231,490.00	EN-H	36%	$148,153.60	$34,723.50	$0.00	$0.00	$0.00	$0.00	$34,723.50
5	SD-96-BASEC	VMAX 40K BASE-96GB-C	$231,490.00	EN-H	36%	$148,153.60	$34,723.50	$0.00	$0.00	$0.00	$0.00	$34,723.50
5	SD-96D-BASECE	VMAX 40K BASE-96GB-C with Encryption	$247,500.00	EN-H	36%	$158,400.00	$37,125.00	$0.00	$0.00	$0.00	$0.00	$37,125.00
5	SD-96D-BASEE	VMAX 40K BASE-96GB with Encryption	$247,500.00	EN-H	36%	$158,400.00	$37,125.00	$0.00	$0.00	$0.00	$0.00	$37,125.00
5	SD-96-RET	VMAX 40K MEMORY RETURN 96GB	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	$455.00	EN-H	36%	$291.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-ADD192	VMAX 40K ADD ENGINE-192GB	$249,450.00	EN-H	36%	$159,648.00	$37,417.50	$0.00	$0.00	$0.00	$0.00	$37,417.50
5	SD-ADD192C	VMAX 40K ADD ENGINE-192GB-C	$249,450.00	EN-H	36%	$159,648.00	$37,417.50	$0.00	$0.00	$0.00	$0.00	$37,417.50
5	SD-ADD192CU	VMAX 40K UPG ENGINE-192GB-C	$324,285.00	EN-H	36%	$207,542.40	$37,416.00	$0.00	$0.00	$0.00	$0.00	$37,416.00
5	SD-ADD192CUF	VMAX 40K UPG ENGINE-192GB-C	$324,285.00	EN-H	36%	$207,542.40	$37,416.00	$0.00	$0.00	$0.00	$0.00	$37,416.00
5	SD-ADD192DCE	VMAX 40K ADD ENGINE-192GB-C with Encryp	$274,460.00	EN-H	36%	$175,654.40	$41,169.00	$0.00	$0.00	$0.00	$0.00	$41,169.00
5	SD-ADD192DCEU	VMAX 40K UPG ENGINE-192GB-C with Encryp	$356,800.00	EN-H	36%	$228,352.00	$41,167.58	$0.00	$0.00	$0.00	$0.00	$41,167.58
5	SDADD192DCEUF	VMAX 40K UPG ENGINE-192GB-C with Encryp	$356,800.00	EN-H	36%	$228,352.00	$41,167.58	$0.00	$0.00	$0.00	$0.00	$41,167.58
5	SD-ADD192DE	VMAX 40K ADD ENGINE-192GB with Encryp	$274,460.00	EN-H	36%	$175,654.40	$41,169.00	$0.00	$0.00	$0.00	$0.00	$41,169.00
5	SD-ADD192DEU	VMAX 40K UPG ENGINE-192GB with Encryp	$356,800.00	EN-H	36%	$228,352.00	$41,167.58	$0.00	$0.00	$0.00	$0.00	$41,167.58
5	SD-ADD192DEUF	VMAX 40K UPG ENGINE-192GB with Encryp	$356,800.00	EN-H	36%	$228,352.00	$41,167.58	$0.00	$0.00	$0.00	$0.00	$41,167.58
5	SD-ADD192U	VMAX 40K UPG ENGINE-192GB	$324,285.00	EN-H	36%	$207,542.40	$37,416.00	$0.00	$0.00	$0.00	$0.00	$37,416.00
5	SD-ADD192UF	VMAX 40K UPG ENGINE-192GB	$324,285.00	EN-H	36%	$207,542.40	$37,416.00	$0.00	$0.00	$0.00	$0.00	$37,416.00
5	SD-ADD256	VMAX 40K ADD ENGINE-256GB	$392,355.00	EN-H	36%	$251,107.20	$58,853.25	$0.00	$0.00	$0.00	$0.00	$58,853.25
5	SD-ADD256C	VMAX 40K ADD ENGINE-256GB-C	$392,355.00	EN-H	36%	$251,107.20	$58,853.25	$0.00	$0.00	$0.00	$0.00	$58,853.25
5	SD-ADD256CU	VMAX 40K UPG ENGINE-256GB-C	$510,060.00	EN-H	36%	$326,438.40	$58,850.72	$0.00	$0.00	$0.00	$0.00	$58,850.72
5	SD-ADD256CUF	VMAX 40K UPG ENGINE-256GB-C	$510,060.00	EN-H	36%	$326,438.40	$58,850.72	$0.00	$0.00	$0.00	$0.00	$58,850.72
5	SD-ADD256DCE	VMAX 40K ADD ENGINE-256GB-C with Encryp	$417,370.00	EN-H	36%	$267,116.80	$62,605.50	$0.00	$0.00	$0.00	$0.00	$62,605.50
5	SD-ADD256DCEU	VMAX 40K UPG ENGINE-256GB-C with Encryp	$542,580.00	EN-H	36%	$347,251.20	$62,602.88	$0.00	$0.00	$0.00	$0.00	$62,602.88
5	SDADD256DCEUF	VMAX 40K UPG ENGINE-256GB-C with Encryp	$542,580.00	EN-H	36%	$347,251.20	$62,602.88	$0.00	$0.00	$0.00	$0.00	$62,602.88
5	SD-ADD256DE	VMAX 40K ADD ENGINE-256GB with Encryp	$417,370.00	EN-H	36%	$267,116.80	$62,605.50	$0.00	$0.00	$0.00	$0.00	$62,605.50
5	SD-ADD256DEU	VMAX 40K UPG ENGINE-256GB with Encryp	$542,580.00	EN-H	36%	$347,251.20	$62,602.88	$0.00	$0.00	$0.00	$0.00	$62,602.88
5	SD-ADD256DEUF	VMAX 40K UPG ENGINE-256GB with Encryp	$542,580.00	EN-H	36%	$347,251.20	$62,602.88	$0.00	$0.00	$0.00	$0.00	$62,602.88
5	SD-ADD256U	VMAX 40K UPG ENGINE-256GB	$510,060.00	EN-H	36%	$326,438.40	$58,850.72	$0.00	$0.00	$0.00	$0.00	$58,850.72
5	SD-ADD256UF	VMAX 40K UPG ENGINE-256GB	$510,060.00	EN-H	36%	$326,438.40	$76,509.00	$0.00	$0.00	$0.00	$0.00	$76,509.00
5	SD-ADD48	VMAX 40K ADD ENGINE-48GB	$170,190.00	EN-H	36%	$108,921.60	$25,528.50	$0.00	$0.00	$0.00	$0.00	$25,528.50
5	SD-ADD48C	VMAX 40K ADD ENGINE-48GB-C	$170,190.00	EN-H	36%	$108,921.60	$25,528.50	$0.00	$0.00	$0.00	$0.00	$25,528.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-ADD48CU	VMAX 40K UPG ENGINE-48GB-C	$221,245.00	EN-H	36%	$141,596.80	$25,527.25	$0.00	$0.00	$0.00	$0.00	$25,527.25
5	SD-ADD48CUF	VMAX 40K UPG ENGINE-48GB-C	$221,245.00	EN-H	36%	$141,596.80	$25,527.25	$0.00	$0.00	$0.00	$0.00	$25,527.25
5	SD-ADD48DCE	VMAX 40K ADD ENGINE-48GB-C with Encryp	$195,205.00	EN-H	36%	$124,931.20	$29,280.75	$0.00	$0.00	$0.00	$0.00	$29,280.75
5	SD-ADD48DCEU	VMAX 40K UPG ENGINE-48GB-C with Encryp	$253,765.00	EN-H	36%	$162,409.60	$29,279.41	$0.00	$0.00	$0.00	$0.00	$29,279.41
5	SD-ADD48DCEUF	VMAX 40K UPG ENGINE-48GB-C with Encryp	$253,765.00	EN-H	36%	$162,409.60	$29,279.41	$0.00	$0.00	$0.00	$0.00	$29,279.41
5	SD-ADD48DE	VMAX 40K ADD ENGINE-48GB with Encryp	$195,205.00	EN-H	36%	$124,931.20	$29,280.75	$0.00	$0.00	$0.00	$0.00	$29,280.75
5	SD-ADD48DEU	VMAX 40K UPG ENGINE-48GB with Encryp	$253,765.00	EN-H	36%	$162,409.60	$29,279.41	$0.00	$0.00	$0.00	$0.00	$29,279.41
5	SD-ADD48DEUF	VMAX 40K UPG ENGINE-48GB with Encryp	$253,765.00	EN-H	36%	$162,409.60	$29,279.41	$0.00	$0.00	$0.00	$0.00	$29,279.41
5	SD-ADD48U	VMAX 40K UPG ENGINE-48GB	$221,245.00	EN-H	36%	$141,596.80	$25,527.25	$0.00	$0.00	$0.00	$0.00	$25,527.25
5	SD-ADD48UF	VMAX 40K UPG ENGINE-48GB	$221,245.00	EN-H	36%	$141,596.80	$25,527.25	$0.00	$0.00	$0.00	$0.00	$25,527.25
5	SD-ADD96	VMAX 40K ADD ENGINE-96GB	$200,785.00	EN-H	36%	$128,502.40	$30,117.75	$0.00	$0.00	$0.00	$0.00	$30,117.75
5	SD-ADD96C	VMAX 40K ADD ENGINE-96GB-C	$200,785.00	EN-H	36%	$128,502.40	$30,117.75	$0.00	$0.00	$0.00	$0.00	$30,117.75
5	SD-ADD96CU	VMAX 40K UPG ENGINE-96GB-C	$261,020.00	EN-H	36%	$167,052.80	$30,116.49	$0.00	$0.00	$0.00	$0.00	$30,116.49
5	SD-ADD96CUF	VMAX 40K UPG ENGINE-96GB-C	$261,020.00	EN-H	36%	$167,052.80	$30,116.49	$0.00	$0.00	$0.00	$0.00	$30,116.49
5	SD-ADD96DCE	VMAX 40K ADD ENGINE-96GB-C with Encryp	$225,800.00	EN-H	36%	$144,512.00	$33,870.00	$0.00	$0.00	$0.00	$0.00	$33,870.00
5	SD-ADD96DCEU	VMAX 40K UPG ENGINE-96GB-C with Encryp	$293,540.00	EN-H	36%	$187,865.60	$33,868.65	$0.00	$0.00	$0.00	$0.00	$33,868.65
5	SD-ADD96DCEUF	VMAX 40K UPG ENGINE-96GB-C with Encryp	$293,540.00	EN-H	36%	$187,865.60	$33,868.65	$0.00	$0.00	$0.00	$0.00	$33,868.65
5	SD-ADD96DE	VMAX 40K ADD ENGINE-96GB with Encryp	$225,800.00	EN-H	36%	$144,512.00	$33,870.00	$0.00	$0.00	$0.00	$0.00	$33,870.00
5	SD-ADD96DEU	VMAX 40K UPG ENGINE-96GB with Encryp	$293,540.00	EN-H	36%	$187,865.60	$33,868.65	$0.00	$0.00	$0.00	$0.00	$33,868.65
5	SD-ADD96DEUF	VMAX 40K UPG ENGINE-96GB with Encryp	$293,540.00	EN-H	36%	$187,865.60	$33,868.65	$0.00	$0.00	$0.00	$0.00	$33,868.65
5	SD-ADD96U	VMAX 40K UPG ENGINE-96GB	$261,020.00	EN-H	36%	$167,052.80	$30,116.49	$0.00	$0.00	$0.00	$0.00	$30,116.49
5	SD-ADD96UF	VMAX 40K UPG ENGINE-96GB	$261,020.00	EN-H	36%	$167,052.80	$30,116.49	$0.00	$0.00	$0.00	$0.00	$30,116.49
5	SD-ASSETTG-MS	CUST SPECFD ASSET TAG - MICROSOFT IT	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CNV-3DU	VMAX 40K CONV TO 3D INFRA/STORAGE BAY	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CNV-3YU	VMAX 40K CONV TO 3Y INFRA/STORAGE BAY	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CNVDB-1PU	VMAX 40K CONV TO 1P STORAGE BAY	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CNVINF-1PU	VMAX 40K CONV TO 1P INFRASTRUCTURE	$2,680.00	EN-H	36%	$1,715.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-COMPRSUFD	VMAX 40K UPG CMPRESSION ENABLED	$10,165.00	EN-H	36%	$6,505.60	$1,172.84	$0.00	$0.00	$0.00	$0.00	$1,172.84
5	SD-CONFIG01	VMAX 40K CONFIG 01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG02	VMAX 40K CONFIG 02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG03	VMAX 40K CONFIG 03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG04	VMAX 40K CONFIG 04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG05	VMAX 40K CONFIG 05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG06	VMAX 40K CONFIG 06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG07	VMAX 40K CONFIG 07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG08	VMAX 40K CONFIG 08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG09	VMAX 40K CONFIG 09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG10	VMAX 40K CONFIG 10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG11	VMAX 40K CONFIG 11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG12	VMAX 40K CONFIG 12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG13	VMAX 40K CONFIG 13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG14	VMAX 40K CONFIG 14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG15	VMAX 40K CONFIG 15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG16	VMAX 40K CONFIG 16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG17	VMAX 40K CONFIG 17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG18	VMAX 40K CONFIG 18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG19	VMAX 40K CONFIG 19	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG19-2	VMAX 40K CONFIG 19-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG20	VMAX 40K CONFIG 20	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG21	VMAX 40K CONFIG 21	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG22	VMAX 40K CONFIG 22	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG22-2	VMAX 40K CONFIG 22-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG23	VMAX 40K CONFIG 23	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG24	VMAX 40K CONFIG 24	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG25	VMAX 40K CONFIG 25	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG26	VMAX 40K CONFIG 26	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG27	VMAX 40K CONFIG 27	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG28	VMAX 40K CONFIG 28	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG29	VMAX 40K CONFIG 29	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG30	VMAX 40K CONFIG 30	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG31	VMAX 40K CONFIG 31	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG32	VMAX 40K CONFIG 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG32-2	VMAX 40K CONFIG 32-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG33	VMAX 40K CONFIG 33	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG34	VMAX 40K CONFIG 34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG35	VMAX 40K CONFIG 35	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG36	VMAX 40K CONFIG 36	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG36-2	VMAX 40K CONFIG 36-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG37	VMAX 40K CONFIG 37	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG38	VMAX 40K CONFIG 38	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG39	VMAX 40K CONFIG 39	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG39-2	VMAX 40K CONFIG 39-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG40	VMAX 40K CONFIG 40	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG40-2	VMAX 40K CONFIG 40-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG41	VMAX 40K CONFIG 41	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG41-2	VMAX 40K CONFIG 41-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG42	VMAX 40K CONFIG 42	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG43	VMAX 40K CONFIG 43	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-CONFIG44	VMAX 40K CONFIG 44	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DB-BOT-KIT	VMAX 40K BOT ROUTING KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-DB-DC-1P	VMAX 40K DB DCH 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DC-1PU	VMAX 40K DB DCH 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DC-3D	VMAX 40K DB DCH DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DC-3DU	VMAX 40K DB DCH DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DC-3Y	VMAX 40K DB DCH WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DC-3YU	VMAX 40K DB DCH WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBDC-SPS	VMAX 40K SPS DCH SPS	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBDC-SPS-U	VMAX 40K SPS DCH -UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBDCSPS-UF	VMAX 40K SPS DCH-UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBDCV-SPS	VMAX 40K SPSV DCH	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBDCVSPS-U	VMAX 40K SPSV DCH UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SDDBDCVSPS-UF	VMAX 40K SPSV DCH UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DB-DIR-1P	VMAX 40K DB DIR 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DIR-1PU	VMAX 40K DB DIR 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DIR-3D	VMAX 40K DB DIR DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DIR-3DU	VMAX 40K DB DIR DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DIR-3Y	VMAX 40K DB DIR WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DB-DIR-3YU	VMAX 40K DB DIR WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SDDBPRFDOOR	VMAX 40K DRIVE BAY PERF DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SDDBPRFDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SDDBSOLIDOOR	VMAX 40K DRIVE BAY SOLID DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SDDBSOLIDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DB-SPS	VMAX 40K SPS	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DB-SPS-U	VMAX 40K SPS UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBSPS-UF	VMAX 40K SPS UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DB-TOP-KIT	VMAX 40K TOP ROUTING KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DBTTOPKIT	VMAX 40K DENSE TOP ROUTING KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DBV-DC-1P	VMAX 40K DBV DIR 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DC-1PU	VMAX 40K DBV DIR 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DC-3D	VMAX 40K DBV DCH DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DC-3DU	VMAX 40K DBV DCH DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DC-3Y	VMAX 40K DBV DCH WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DC-3YU	VMAX 40K DBV DCH WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR-1P	VMAX 40K DBV DIR 1 PHASE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR1PU	VMAX 40K DBV DIR 1 PHASE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR-3D	VMAX 40K DBV DIR DELTA	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR3DU	VMAX 40K DBV DIR DELTA UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR-3Y	VMAX 40K DBV DIR WYE	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-DIR3YU	VMAX 40K DBV DIR WYE UPG	$16,255.00	EN-H	36%	$10,403.20	$2,438.25	$0.00	$0.00	$0.00	$0.00	$2,438.25
5	SD-DBV-SPS	VMAX 40K SPSV	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBV-SPS-U	VMAX 40K SPSV-UPG	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DBVSPS-UF	VMAX 40K SPSV UPGFD	$2,100.00	EN-H	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	SD-DDB-DC-1P	VMAX 40K DDB DCH 1 PHASE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDB-DC-1PU	VMAX 40K DDB DCH 1 PHASE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDB-DC-3D	VMAX 40K DDB DCH DELTA	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDB-DC-3DU	VMAX 40K DDB DCH DELTA UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDB-DC-3Y	VMAX 40K DDB DCH WYE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDB-DC-3YU	VMAX 40K DDB DCH WYE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBV-DC-1P	VMAX 40K DDBV DCH 1 PHASE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBVDC-1PU	VMAX 40K DDBV DCH 1 PHASE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBV-DC-3D	VMAX 40K DDBV DCH DELTA	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBVDC-3DU	VMAX 40K DDBV DCH DELTA UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBV-DC-3Y	VMAX 40K DDBV DCH WYE	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DDBVDC-3YU	VMAX 40K DDBV DCH WYE UPG	$30,100.00	EN-H	36%	$19,264.00	$4,515.00	$0.00	$0.00	$0.00	$0.00	$4,515.00
5	SD-DE15-DCH	VMAX 40K 15SLT DR ENCL	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE15-DCHU	VMAX 40K 15SLT DR ENCL UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE15DCHUFD	VMAX 40K 15SLT DR ENCL UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE15-DIR	VMAX 40K 15SLT DR ENCL	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE15-DIRU	VMAX 40K 15SLT DR ENCL UPG	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE15DIRUFD	VMAX 40K 15SLT DR ENCL UFD	$3,150.00	EN-H	36%	$2,016.00	$472.50	$0.00	$0.00	$0.00	$0.00	$472.50
5	SD-DE25-DCH	VMAX 40K 25SLT DR ENCL	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DE25-DCHU	VMAX 40K 25SLT DR ENCL UPG	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DE25DCHUFD	VMAX 40K 25SLT DR ENCL UFD	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DE25-DIR	VMAX 40K 25SLT DR ENCL	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DE25-DIRU	VMAX 40K 25SLT DR ENCL UPG	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DE25DIRUFD	VMAX 40K 25SLT DR ENCL UFD	$5,930.00	EN-H	36%	$3,795.20	$889.50	$0.00	$0.00	$0.00	$0.00	$889.50
5	SD-DSCABL3-8	VMAX 40K DSP BAY ENGINE 3-8 CABLE KIT	$37,060.00	EN-H	36%	$23,718.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSCABL5-8	VMAX 40K DSP BAY ENGINE 5-8 CABLE KIT	$24,705.00	EN-H	36%	$15,811.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSCABL7-8	VMAX 40K DSP BAY ENGINE 7-8 CABLE KIT	$12,355.00	EN-H	36%	$7,907.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSOPTICKT	VMAX 40K SINGLE ENGINE OPTIC KIT	$18,530.00	EN-H	36%	$11,859.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-1	VMAX 40K DISPERSED CONFIG DSP 2-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-2	VMAX 40K DISPERSED CONFIG DSP 2-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-3	VMAX 40K DISPERSED CONFIG DSP 2-3	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-4	VMAX 40K DISPERSED CONFIG DSP 2-4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-5	VMAX 40K DISPERSED CONFIG DSP 2-5	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 2-6	VMAX 40K DISPERSED CONFIG DSP 2-6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 4-1	VMAX 40K DISPERSED CONFIG DSP 4-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 4-2	VMAX 40K DISPERSED CONFIG DSP 4-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 4-3	VMAX 40K DISPERSED CONFIG DSP 4-3	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 4-4	VMAX 40K DISPERSED CONFIG DSP 4-4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-DSP 6-1	VMAX 40K DISPERSED CONFIG DSP 6-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP 6-2	VMAX 40K DISPERSED CONFIG DSP 6-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-3	VMAX 40K DSP ENG LOCATION 3	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-3U	VMAX 40K DSP ENG LOCATION 3 UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-5	VMAX 40K DSP ENG LOCATION 5	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-5U	VMAX 40K DSP ENG LOCATION 5 UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-7	VMAX 40K DSP ENG LOCATION 7	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-DSP-7U	VMAX 40K DSP ENG LOCATION 7 UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FC-FTS	VMAX 40K FED TRD STRG PORT TRACKING	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00004E	VMAX 40K 4SM 8G FICON	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00004EU	VMAX 40K 4SM 8G FICON-UPG	$3,210.00	EN-H	36%	$2,054.40	$370.37	$0.00	$0.00	$0.00	$0.00	$370.37
5	SD-FE00004EUF	VMAX 40K 4SM 8G FICON-CONV	$11,120.00	EN-H	36%	$7,116.80	$1,283.03	$0.00	$0.00	$0.00	$0.00	$1,283.03
5	SD-FE00040E	VMAX 40K 4MM 8G FICON	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00040EU	VMAX 40K 4MM 8G FICON -UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00040EUF	VMAX 40K 4MM 8G FICON-CONV	$7,905.00	EN-H	36%	$5,059.20	$912.08	$0.00	$0.00	$0.00	$0.00	$912.08
5	SD-FE00400	VMAX 40K 4M GIGE	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00400T	VMAX 40K 4MM 10 GIGE	$1,235.00	EN-H	36%	$790.40	$185.25	$0.00	$0.00	$0.00	$0.00	$185.25
5	SD-FE00400TU	VMAX 40K 4MM 10 GIGE-UPG	$1,605.00	EN-H	36%	$1,027.20	$185.18	$0.00	$0.00	$0.00	$0.00	$185.18
5	SD-FE00400TUF	VMAX 40K- 4MM 10 GIGE-CONV	$8,830.00	EN-H	36%	$5,651.20	$1,324.50	$0.00	$0.00	$0.00	$0.00	$1,324.50
5	SD-FE00400U	VMAX 40K 4M GIGE-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE00400UFD	VMAX40K 4M GIGE-CONV	$7,905.00	EN-H	36%	$5,059.20	$912.08	$0.00	$0.00	$0.00	$0.00	$912.08
5	SD-FE080000E	VMAX 40K 8SM 8G FIBRE	$4,940.00	EN-H	36%	$3,161.60	$741.00	$0.00	$0.00	$0.00	$0.00	$741.00
5	SD-FE080000EU	VMAX 40K 8SM 8G FIBRE-UPG	$6,425.00	EN-H	36%	$4,112.00	$741.32	$0.00	$0.00	$0.00	$0.00	$741.32
5	SD-FE08000EUF	VMAX 40K 8SM 8G FIBRE-CONV	$14,330.00	EN-H	36%	$9,171.20	$1,653.40	$0.00	$0.00	$0.00	$0.00	$1,653.40
5	SD-FE40000S	VMAX 40K 4MM 16G FC	$2,235.00	EN-H	36%	$1,430.40	$335.25	$0.00	$0.00	$0.00	$0.00	$335.25
5	SD-FE40000SU	VMAX 40K 4MM 16G FC -UPG	$2,906.00	EN-H	36%	$1,859.84	$335.29	$0.00	$0.00	$0.00	$0.00	$335.29
5	SD-FE40000SUF	VMAX 40K 4MM 16G FC -CONV	$8,205.00	EN-H	36%	$5,251.20	$946.69	$0.00	$0.00	$0.00	$0.00	$946.69
5	SD-FE44000E	VMAX 40K 4MM4SM 8G FIBRE	$2,470.00	EN-H	36%	$1,580.80	$370.50	$0.00	$0.00	$0.00	$0.00	$370.50
5	SD-FE44000EU	VMAX 40K 4MM4SM 8G FIBRE-UPG	$3,210.00	EN-H	36%	$2,054.40	$370.37	$0.00	$0.00	$0.00	$0.00	$370.37
5	SD-FE44000EUF	VMAX 40K 4MM4SM 8G FIBRE-CONV	$11,120.00	EN-H	36%	$7,116.80	$1,283.03	$0.00	$0.00	$0.00	$0.00	$1,283.03
5	SD-FE62000E	VMAX 40K 6MM2SM 8G FIBRE	$1,235.00	EN-H	36%	$790.40	$185.25	$0.00	$0.00	$0.00	$0.00	$185.25
5	SD-FE62000EU	VMAX 40K 6MM2SM 8G FIBRE-UPG	$1,605.00	EN-H	36%	$1,027.20	$185.18	$0.00	$0.00	$0.00	$0.00	$185.18
5	SD-FE62000UF	VMAX 40K 6MM2SM 8G FIBRE-CONV	$9,510.00	EN-H	36%	$6,086.40	$1,097.26	$0.00	$0.00	$0.00	$0.00	$1,097.26
5	SD-FE80000E	VMAX 40K 8MM 8G FIBRE	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE80000EU	VMAX 40K 8MM 8G FIBRE-UPG	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-FE80000EUF	VMAX 40K 8MM 8G FIBRE-CONV	$7,905.00	EN-H	36%	$5,059.20	$1,185.75	$0.00	$0.00	$0.00	$0.00	$1,185.75
5	SD-GE-FCOE	VMAX 40K FCOE PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-GE-ISCSI	VMAX 40K GIGE ISCSI PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-GE-SRDF	VMAX 40K GIGE SRDF PORTS	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-INTBKVKIT	VMAX 40K INTERNAL CABLE BRACKET TITAN	$310.00	EN-H	36%	$198.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-INTBRK-KIT	VMAX 40K INTERNAL CABLE BRKT	$310.00	EN-H	36%	$198.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-ISERIESU	VMAX 40K ISERIES UPG TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MAINFRAMEU	VMAX 40K MAINFRAME UPG TRACKING MODEL	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG01	VMAX 40K MIXED CONFIG M01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG02	VMAX 40K MIXED CONFIG M02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG03	VMAX 40K MIXED CONFIG M03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG04	VMAX 40K MIXED CONFIG M04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG05	VMAX 40K MIXED CONFIG M05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG06	VMAX 40K MIXED CONFIG M06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG07	VMAX 40K MIXED CONFIG M07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG08	VMAX 40K MIXED CONFIG M08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG09	VMAX 40K MIXED CONFIG M09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG10	VMAX 40K MIXED CONFIG M10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG11	VMAX 40K MIXED CONFIG M11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG12	VMAX 40K MIXED CONFIG M12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG13	VMAX 40K MIXED CONFIG M13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG14	VMAX 40K MIXED CONFIG M14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG15	VMAX 40K MIXED CONFIG M15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG16	VMAX 40K MIXED CONFIG M16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG17	VMAX 40K MIXED CONFIG M17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIG18	VMAX 40K MIXED CONFIG M18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIGA4	VMAX 40K MIXED CONFIG MDA4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIGA6	VMAX 40K MIXED CONFIG MDA6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIGD6	VMAX 40K MIXED CONFIG MD6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MDCONFIGD8	VMAX 40K MIXED CONFIG MD8	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MODEM	VMAX 40K ZBA MODEM LEAD FREE	$1,545.00	EN-H	36%	$988.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG01	VMAX 40K MIXED CONFIG V01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG02	VMAX 40K MIXED CONFIG V02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG03	VMAX 40K MIXED CONFIG V03	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG04	VMAX 40K MIXED CONFIG V04	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG05	VMAX 40K MIXED CONFIG V05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG06	VMAX 40K MIXED CONFIG V06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG07	VMAX 40K MIXED CONFIG V07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG08	VMAX 40K MIXED CONFIG V08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG09	VMAX 40K MIXED CONFIG V09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG10	VMAX 40K MIXED CONFIG V10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG11	VMAX 40K MIXED CONFIG V11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG12	VMAX 40K MIXED CONFIG V12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG13	VMAX 40K MIXED CONFIG V13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG14	VMAX 40K MIXED CONFIG V14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-MVCONFIG15	VMAX 40K MIXED CONFIG V15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG16	VMAX 40K MIXED CONFIG V16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG17	VMAX 40K MIXED CONFIG V17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIG18	VMAX 40K MIXED CONFIG V18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIGA4	VMAX 40K MIXED CONFIG MVA4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIGA6	VMAX 40K MIXED CONFIG MVA6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIGD6	VMAX 40K MIXED CONFIG MV6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-MVCONFIGD8	VMAX 40K MIXED CONFIG MV8	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-NOCMPRSRET	VMAX 40K NON-COMPRESSION RETURN	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	$3,920.00	EN-H	36%	$2,508.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PCBL3DHH	PWR CBL HBL-HBL 3D	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PCBL3DHR	PWR CBL HBL-RSTOL 3D	$2,255.00	EN-H	36%	$1,443.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	$3,920.00	EN-H	36%	$2,508.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	$1,410.00	EN-H	36%	$902.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PW40UIEC3	30A 1PHASE INTERNATNL IEC309-332P6	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	EN-H	36%	$1,068.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-PW40U-US	30A 1PHASE NAMER JAPAN I6-30P	$270.00	EN-H	36%	$172.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECURE	VMAX 40K SEISMIC BRKT SYSBAY	$5,015.00	EN-H	36%	$3,209.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECUREA	VMAX 40K SE SEISMIC BRKT KIT	$5,015.00	EN-H	36%	$3,209.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECUREDB	VMAX 40K SEISMIC BRKT STORBAY	$1,975.00	EN-H	36%	$1,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECUREJK	VMAX 40K SEIS BRKT JNG KIT	$2,050.00	EN-H	36%	$1,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECURETDB	VMAX 40K SEISMIC BRKT STORBAY TITAN	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SECURETM	VMAX 40K SEIS BRKT JNG KIT	$665.00	EN-H	36%	$425.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SILENCERM	VMAX 40K SILENCER KIT SYS/STOR 3.5" BAY	$1,235.00	EN-H	36%	$790.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-SILENCERT	VMAX 40K SILENCER KIT STOR DENSE BAY	$1,235.00	EN-H	36%	$790.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-TELCO	ZBA WW TELCO KIT (INTERNATIONAL)	$85.00	EN-H	36%	$54.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFG19-2	VMAX 40K VCONFIG 19-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG01	VMAX 40K VCONFIG 01	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG02	VMAX 40K VCONFIG 02	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG05	VMAX 40K VCONFIG 05	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG06	VMAX 40K VCONFIG 06	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG07	VMAX 40K VCONFIG 07	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG08	VMAX 40K VCONFIG 08	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG09	VMAX 40K VCONFIG 09	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG10	VMAX 40K VCONFIG 10	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG11	VMAX 40K VCONFIG 11	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG12	VMAX 40K VCONFIG 12	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG13	VMAX 40K VCONFIG 13	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG14	VMAX 40K VCONFIG 14	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG15	VMAX 40K VCONFIG 15	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG16	VMAX 40K VCONFIG 16	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG17	VMAX 40K VCONFIG 17	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG18	VMAX 40K VCONFIG 18	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG19	VMAX 40K VCONFIG 19	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG20	VMAX 40K VCONFIG 20	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG21	VMAX 40K VCONFIG 21	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG22	VMAX 40K VCONFIG 22	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG23	VMAX 40K VCONFIG 23	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG24	VMAX 40K VCONFIG 24	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG25	VMAX 40K VCONFIG 25	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG26	VMAX 40K VCONFIG 26	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG27	VMAX 40K VCONFIG 27	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG28	VMAX 40K VCONFIG 28	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG29	VMAX 40K VCONFIG 29	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG30	VMAX 40K VCONFIG 30	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG31	VMAX 40K VCONFIG 31	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG32	VMAX 40K VCONFIG 32	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG33	VMAX 40K VCONFIG 33	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG34	VMAX 40K VCONFIG 34	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG35	VMAX 40K VCONFIG 35	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VCONFIG36	VMAX 40K VCONFIG 36	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-1	VMAX 40K DISPERSED CONFIG VDSP 2-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-2	VMAX 40K DISPERSED CONFIG VDSP 2-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-3	VMAX 40K DISPERSED CONFIG VDSP 2-3	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-4	VMAX 40K DISPERSED CONFIG VDSP 2-4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-5	VMAX 40K DISPERSED CONFIG VDSP 2-5	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 2-6	VMAX 40K DISPERSED CONFIG VDSP 2-6	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 4-1	VMAX 40K DISPERSED CONFIG VDSP 4-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 4-2	VMAX 40K DISPERSED CONFIG VDSP 4-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 4-3	VMAX 40K DISPERSED CONFIG VDSP 4-3	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 4-4	VMAX 40K DISPERSED CONFIG VDSP 4-4	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 6-1	VMAX 40K DISPERSED CONFIG VDSP 6-1	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VDSP 6-2	VMAX 40K DISPERSED CONFIG VDSP 6-2	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP1-40K	PROMO 100GB VFP40K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP1-40KU	PROMO 100GB VFP40K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP2-40K	PROMO 100GB VFP40K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP2-40KU	PROMO 100GB VFP40K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP3-40K	PROMO 200GB VFP40K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP3-40KU	PROMO 100GB VFP40K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD-VFP4-40K	PROMO 200GB VFP40K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP4-40KU	PROMO 200GB VFP40K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP5-40K	PROMO 400GB VFP40K 96	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP5-40KU	PROMO 200GB VFP40K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP6-40K	PROMO 400GB VFP40K 192	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP6-40KU	PROMO 200GB VFP40K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP7-40KU	PROMO 400GB VFP40K 32U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP8-40KU	PROMO 400GB VFP40K 48U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SD-VFP9-40KU	PROMO 400GB VFP40K 96U	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVDBPERDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVDBPERFDOOR	VMAX 40K DRIVE BAY PERF DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVDBSOLDOOR	VMAX 40K DRIVE BAY SOLID DOOR	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVDBSOLDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	$620.00	EN-H	36%	$396.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-100M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$1,000.00	EN-H	36%	$640.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-10M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$320.00	EN-H	36%	$204.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-1M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$255.00	EN-H	36%	$163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-30M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$465.00	EN-H	36%	$297.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-3M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$255.00	EN-H	36%	$163.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-50M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$630.00	EN-H	36%	$403.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-OM4-5M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$290.00	EN-H	36%	$185.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VF4103001B	VMAX 40K 4G 10K 300GB DRIVE	$1,130.00	EN-H	36%	$723.20	$169.50	$0.00	$0.00	$0.00	$0.00	$169.50
5	VF4103001BTU	VMAX 40K 4G 10K 300GB DRIVE UPG TAA	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	VF4103001BU	VMAX 40K 4G 10K 300GB DRIVE UPG	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	VF4103001C	VMAX 40K 4G 10K 300GB DRIVE IBM-i	$1,130.00	EN-H	36%	$723.20	$169.50	$0.00	$0.00	$0.00	$0.00	$169.50
5	VF4103001CTU	VMAX 40K 4G 10K 300GB DRIVE IBMi UPG TAA	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	VF4103001CU	VMAX 40K 4G 10K 300GB DRIVE IBM-i UPG	$1,580.00	EN-H	36%	$1,011.20	$169.28	$0.00	$0.00	$0.00	$0.00	$169.28
5	VF4106001B	VMAX 40K 4G 10K 600GB DRIVE	$1,765.00	EN-H	36%	$1,129.60	$264.75	$0.00	$0.00	$0.00	$0.00	$264.75
5	VF4106001BTU	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	$2,470.00	EN-H	36%	$1,580.80	$264.64	$0.00	$0.00	$0.00	$0.00	$264.64
5	VF4106001BU	VMAX 40K 4G 10K 600GB DRIVE UPG	$2,470.00	EN-H	36%	$1,580.80	$264.64	$0.00	$0.00	$0.00	$0.00	$264.64
5	VF4106001C	VMAX 40K 4G 10K 600GB DRIVE IBM-i	$1,765.00	EN-H	36%	$1,129.60	$264.75	$0.00	$0.00	$0.00	$0.00	$264.75
5	VF4106001CTU	VMAX 40K 4G 10K 600GB DRIVE IBMi UPG TAA	$2,470.00	EN-H	36%	$1,580.80	$264.64	$0.00	$0.00	$0.00	$0.00	$264.64
5	VF4106001CU	VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG	$2,470.00	EN-H	36%	$1,580.80	$264.64	$0.00	$0.00	$0.00	$0.00	$264.64
5	VF4153001B	VMAX 40K 4G 15K 300GB DRIVE	$1,425.00	EN-H	36%	$912.00	$213.75	$0.00	$0.00	$0.00	$0.00	$213.75
5	VF4153001BTU	VMAX 40K 4G 15K 300GB DRIVE UPG TAA	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	VF4153001BU	VMAX 40K 4G 15K 300GB DRIVE UPG	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	VF4153001C	VMAX 40K 4G 15K 300GB DRIVE IBM-i	$1,425.00	EN-H	36%	$912.00	$213.75	$0.00	$0.00	$0.00	$0.00	$213.75
5	VF4153001CTU	VMAX 40K 4G 15K 300GB DRIVE IBMi UPG TAA	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	VF4153001CU	VMAX 40K 4G 15K 300GB DRIVE IBM-i UPG	$1,995.00	EN-H	36%	$1,276.80	$213.74	$0.00	$0.00	$0.00	$0.00	$213.74
5	VF4156001B	VMAX 40K 4G 15K 600GB DRIVE	$2,315.00	EN-H	36%	$1,481.60	$347.25	$0.00	$0.00	$0.00	$0.00	$347.25
5	VF4156001BTU	VMAX 40K 4G 15K 600GB DRIVE UPG TAA	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	VF4156001BU	VMAX 40K 4G 15K 600GB DRIVE UPG	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	VF4156001C	VMAX 40K 4G 15K 600GB DRIVE IBM-i	$2,315.00	EN-H	36%	$1,481.60	$347.25	$0.00	$0.00	$0.00	$0.00	$347.25
5	VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBMi UPG TAA	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	VF4156001CU	VMAX 40K 4G 15K 600GB DRIVE IBM-i UPG	$3,240.00	EN-H	36%	$2,073.60	$347.13	$0.00	$0.00	$0.00	$0.00	$347.13
5	VF4F11001B	VMAX 40K 4G FLASH 100GBDRIVE	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	VF4F11001BU	VMAX 40K 4G FLASH 100GBDRIVE UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	VF4F11001C	VMAX 40K 4G FLASH 100GBDRIVE IBM-i	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	VF4F11001CU	VMAX 40K 4G FLASH 100GBDRIVE IBM-I UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	VF4F11002BFP	VMAX 40K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	VF4F11002CFP	VMAX 40K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	VF4F12001B	VMAX 40K 4G FLASH 200GBDRIVE	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	VF4F12001BU	VMAX 40K 4G FLASH 200GBDRIVE UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	VF4F12001C	VMAX 40K 4G FLASH 200GBDRIVE IBM-i	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	VF4F12001CU	VMAX 40K 4G FLASH 200GBDRIVE IBM-i UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	VF4F12002BFP	VMAX 40K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	VF4F12002CFP	VMAX 40K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	VF4F14001B	VMAX 40K 4G FLASH 400GB DRIVE	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	VF4F14001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	VF4F14001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-i	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	VF4F14001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-iUPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	VF4F14002BFP	VMAX 40K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	VF4F14002CFP	VMAX 40K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	VF4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	$19,330.00	EN-H	36%	$12,371.20	$2,899.50	$0.00	$0.00	$0.00	$0.00	$2,899.50
5	VF4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE UPG	$27,060.00	EN-H	36%	$17,318.40	$2,899.21	$0.00	$0.00	$0.00	$0.00	$2,899.21
5	VF4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	$27,060.00	EN-H	36%	$17,318.40	$2,899.21	$0.00	$0.00	$0.00	$0.00	$2,899.21
5	VF4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	$29,540.00	EN-H	36%	$18,905.60	$9,329.00	$0.00	$0.00	$0.00	$0.00	$9,329.00
5	VG10-DCD-10	VNX File and Software for VG10=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG10-DCD-20	VNX File and Software for VG10=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG10-DCD-40	VNX File and Software for VG10=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG10-DM	VNX NAS GATEWAY 1 VG10 DATA MOVER	$13,100.00	EN-H	36%	$8,384.00	$1,965.00	$0.00	$0.00	$0.00	$0.00	$1,965.00
5	VG10-DME	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	$17,030.00	EN-H	36%	$10,899.20	$2,554.50	$0.00	$0.00	$0.00	$0.00	$2,554.50
5	VG10-DM-U	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG	$17,030.00	EN-H	36%	$10,899.20	$1,964.92	$0.00	$0.00	$0.00	$0.00	$1,964.92
5	VG50-2-DOC-DB	PTT FOR 2 DM VG50 GATEWAY IN DRIVE BAY	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-2-DOC-SY	PTT for 2 DM VG50 Gateway in System Bay	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-3-DOC-DB	PTT for 3 DM VG50 Gateway in Drive Bay	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-3-DOC-SY	PTT for 3 DM VG50 Gateway in System Bay	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-4-DOC-DB	PTT FOR 4 DM VG50 GATEWAY IN DRIVE BAY	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-4-DOC-SY	PTT FOR 4 DM VG50 GATEWAY IN SYSTEM BAY	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-DCD-10	VNX File and Software for VG50=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-DCD-20	VNX File and Software for VG50=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VG50-DCD-40	VNX File and Software for VG50=IC	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG50-DM	VNX NAS GATEWAY 1 VG50 DATA MOVER	$55,000.00	EN-H	36%	$35,200.00	$8,250.00	$0.00	$0.00	$0.00	$0.00	$8,250.00
5	VG50-DME0	VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	$98,250.00	EN-H	36%	$62,880.00	$14,737.50	$0.00	$0.00	$0.00	$0.00	$14,737.50
5	VG50-DMEX	VNX NAS GATEWAY EMPTY ENCLOSURE	$45,000.00	EN-H	36%	$28,800.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	VG50-DMEX-U	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	$58,500.00	EN-H	36%	$37,440.00	$6,749.73	$0.00	$0.00	$0.00	$0.00	$6,749.73
5	VG50-DM-U	VNX NAS GATEWAY VG50 DATA MOVER-UPG	$71,500.00	EN-H	36%	$45,760.00	$8,249.67	$0.00	$0.00	$0.00	$0.00	$8,249.67
5	VG-CS	Gateway Control Station 8GB MEM	$8,695.00	EN-H	36%	$5,564.80	$1,304.25	$0.00	$0.00	$0.00	$0.00	$1,304.25
5	VG-CS2	2nd Gateway Control Station 8 GB MEM	$8,695.00	EN-H	36%	$5,564.80	$1,304.25	$0.00	$0.00	$0.00	$0.00	$1,304.25
5	VG-CS2-U	2nd Gateway Control Station 8 GB MEM-UPG	$11,305.00	EN-H	36%	$7,235.20	$1,304.37	$0.00	$0.00	$0.00	$0.00	$1,304.37
5	VG-FCOE-OP	2 port FCoE optical IO module	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VG-FCOE-TW	2 port FCoE Twinax IO module	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VG-M1GCU-A	4 port 1GbE CU Factory	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	VG-M1GCU-U	4 port 1GbE CU Upgrade	$2,360.00	EN-H	36%	$1,510.40	$272.30	$0.00	$0.00	$0.00	$0.00	$272.30
5	VG-M8GF-A	4 port 8G FC W/4 SFPs Factory	$4,095.00	EN-H	36%	$2,620.80	$614.25	$0.00	$0.00	$0.00	$0.00	$614.25
5	VG-MXG2OP-A	2 port 10GbE Opt Factory	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VG-MXG2OP-U	2 port 10GbE Opt Upgrade	$13,325.00	EN-H	36%	$8,528.00	$1,537.44	$0.00	$0.00	$0.00	$0.00	$1,537.44
5	VG-MXG2TW-A	2 port 10GbE Twin Ax Factory	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	VG-MXG2TW-U	2 port 10GbE Twin Ax Upgrade	$2,360.00	EN-H	36%	$1,510.40	$272.30	$0.00	$0.00	$0.00	$0.00	$272.30
5	VG-MXGT-A	2 port 10GBaseT Factory	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VG-MXGT-U	2 port 10GBaseT Upgrade	$13,325.00	EN-H	36%	$8,528.00	$1,537.44	$0.00	$0.00	$0.00	$0.00	$1,537.44
5	VL41012001B	VMAX 40K 4G 10K 1200GB 2.5" DRIVE	$2,195.00	EN-H	36%	$1,404.80	$329.25	$0.00	$0.00	$0.00	$0.00	$329.25
5	VL41012001BTU	VMAX 40K 4G 10K 1200GB 2.5" DRV TAA UPG	$3,075.00	EN-H	36%	$1,968.00	$329.46	$0.00	$0.00	$0.00	$0.00	$329.46
5	VL41012001BU	VMAX 40K 4G 10K 1200GB 2.5" DRIVE UPG	$3,075.00	EN-H	36%	$1,968.00	$329.46	$0.00	$0.00	$0.00	$0.00	$329.46
5	VL4103001B	VMAX 40K 4G 10K 300GB SAS DRIVE	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	VL4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VL4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VL4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	VL4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VL4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VL4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	VL4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VL4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VL4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	VL4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VL4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VL4109001B	VMAX 40K 4G 10K 900GB SAS DRIVE	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	VL4109001BTU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG TAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VL4109001BU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VL4109001C	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-I	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	VL4109001CTU	VMAX 40 4G 10K 900GB SAS DRV IBMI UPGTAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VL4109001CU	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VL4151461B	VMAX 40K 4G 15K 146GB SAS DRIVE	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	VL4151461BTU	VMAX 40K 4G 15k 146GB SAS DRV UPG TAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	VL4151461BU	VMAX 40K 4G 15K 146GB SAS DRIVE	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	VL4151461C	VMAX 40K 4G 15K 146GB SAS DRIVE IBM-i	$1,515.00	EN-H	36%	$969.60	$227.25	$0.00	$0.00	$0.00	$0.00	$227.25
5	VL4151461CTU	VMAX 40K4G 15K 146GB SAS DRV IBMI UPGTAA	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	VL4151461CU	VMAX 40K 4G 15K 146GB SAS DRV IBM-I UPG	$2,120.00	EN-H	36%	$1,356.80	$227.14	$0.00	$0.00	$0.00	$0.00	$227.14
5	VL4153001B	VMAX 40K 4G 15K 300GB SAS DRIVE	$2,215.00	EN-H	36%	$1,417.60	$332.25	$0.00	$0.00	$0.00	$0.00	$332.25
5	VL4153001BTU	VMAX 40K 4G 15K 300GB SAS DRIVE	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	VL4153001BU	VMAX 40K 4G 15K 300GB SAS DRIVE	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	VL4153001C	VMAX 40K 4G 15K 300GB SAS DRIVE IBM-i	$2,215.00	EN-H	36%	$1,417.60	$332.25	$0.00	$0.00	$0.00	$0.00	$332.25
5	VL4153001CTU	VMAX 40K4G 15K 300GB SAS DRV IBMI UPGTAA	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	VL4153001CU	VMAX 40K 4G 15K 300GB SAS DRV IBM-I UPG	$3,100.00	EN-H	36%	$1,984.00	$332.13	$0.00	$0.00	$0.00	$0.00	$332.13
5	VL4156001B	VMAX 40K 600GB 15K SAS DRV	$3,924.00	EN-H	36%	$2,511.36	$588.60	$0.00	$0.00	$0.00	$0.00	$588.60
5	VL4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	$5,493.00	EN-H	36%	$3,515.52	$588.52	$0.00	$0.00	$0.00	$0.00	$588.52
5	VL4156001BU	VMAX 40K 600GB 15K SAS DRV UPG	$5,493.00	EN-H	36%	$3,515.52	$588.52	$0.00	$0.00	$0.00	$0.00	$588.52
5	VL47210001B	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$1,630.00	EN-H	36%	$1,043.20	$244.50	$0.00	$0.00	$0.00	$0.00	$244.50
5	VL47210001BTU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	VL47210001BU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	VL47210001C	VMAX 40K 4G 7_2K 1000GB SAS DRIVE IBM-i	$1,630.00	EN-H	36%	$1,043.20	$244.50	$0.00	$0.00	$0.00	$0.00	$244.50
5	VL47210001CTU	VMAX40K4G 7_2K 1000GB SASDRV IBMI UPGTAA	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	VL47210001CU	VMAX 40K 4G 7_2K 1000GB SASDRV IBM-I UPG	$2,280.00	EN-H	36%	$1,459.20	$244.28	$0.00	$0.00	$0.00	$0.00	$244.28
5	VL4FM1001B	VMAX 40K 4G FLASH 100GB DRIVE	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	VL4FM1001BU	VMAX 40K 4G FLASH 100GB DRIVE UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	VL4FM1001C	VMAX 40K 4G FLASH 100GB DRIVE IBM-I	$3,255.00	EN-H	36%	$2,083.20	$488.25	$0.00	$0.00	$0.00	$0.00	$488.25
5	VL4FM1001CTU	VMAX 40K 4G FLASH 100GB DRV IBMI UPG TAA	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	VL4FM1001CU	VMAX 40K 4G FLASH 100GB DRIVE IBM-I UPG	$4,480.00	EN-H	36%	$2,867.20	$479.99	$0.00	$0.00	$0.00	$0.00	$479.99
5	VL4FM1002BFP	VMAX 40K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	VL4FM1002CFP	VMAX 40K 4G FLASH 100GB DRV FP	$0.00	EN-H	36%	$0.00	$972.00	$0.00	$0.00	$0.00	$0.00	$972.00
5	VL4FM2001B	VMAX 40K 4G FLASH 200GB DRIVE	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	VL4FM2001BU	VMAX 40K 4G FLASH 200GB DRIVE UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	VL4FM2001C	VMAX 40K 4G FLASH 200GB DRIVE IBM-I	$5,765.00	EN-H	36%	$3,689.60	$864.75	$0.00	$0.00	$0.00	$0.00	$864.75
5	VL4FM2001CU	VMAX 40K 4G FLASH 200GB DRIVE IBM-I UPG	$8,075.00	EN-H	36%	$5,168.00	$865.16	$0.00	$0.00	$0.00	$0.00	$865.16
5	VL4FM2002BFP	VMAX 40K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	VL4FM2002CFP	VMAX 40K 4G FLASH 200GB DRV FP	$0.00	EN-H	36%	$0.00	$1,850.00	$0.00	$0.00	$0.00	$0.00	$1,850.00
5	VL4FM4001B	VMAX 40K 4G FLASH 400GB DRIVE	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	VL4FM4001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	VL4FM4001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-I	$10,940.00	EN-H	36%	$7,001.60	$1,641.00	$0.00	$0.00	$0.00	$0.00	$1,641.00
5	VL4FM4001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-I-UPG	$15,310.00	EN-H	36%	$9,798.40	$1,640.31	$0.00	$0.00	$0.00	$0.00	$1,640.31
5	VL4FM4002BFP	VMAX 40K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VL4FM4002CFP	VMAX 40K 4G FLASH 400GB DRV FP	$0.00	EN-H	36%	$0.00	$3,507.00	$0.00	$0.00	$0.00	$0.00	$3,507.00
5	VL4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	$19,330.00	EN-H	36%	$12,371.20	$2,899.50	$0.00	$0.00	$0.00	$0.00	$2,899.50
5	VL4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE PG	$27,060.00	EN-H	36%	$17,318.40	$2,899.21	$0.00	$0.00	$0.00	$0.00	$2,899.21
5	VL4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	$27,060.00	EN-H	36%	$17,318.40	$2,899.21	$0.00	$0.00	$0.00	$0.00	$2,899.21
5	VL4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	$0.00	EN-H	36%	$0.00	$6,663.00	$0.00	$0.00	$0.00	$0.00	$6,663.00
5	VS41012001B	VMAX 40K 4G 10K 1200GB 3.5" DRIVE	$2,195.00	EN-H	36%	$1,404.80	$329.25	$0.00	$0.00	$0.00	$0.00	$329.25
5	VS41012001BTU	VMAX 40K 4G 10K 1200GB 3.5" DRV TAA UPG	$3,075.00	EN-H	36%	$1,968.00	$329.46	$0.00	$0.00	$0.00	$0.00	$329.46
5	VS41012001BU	VMAX 40K 4G 10K 1200GB 3.5" DRV UPG	$3,075.00	EN-H	36%	$1,968.00	$329.46	$0.00	$0.00	$0.00	$0.00	$329.46
5	VS4103001B	VMAX 40K 4G 10K 300GB SAS DRIVE	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	VS4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VS4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VS4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	$860.00	EN-H	36%	$550.40	$129.00	$0.00	$0.00	$0.00	$0.00	$129.00
5	VS4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VS4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,205.00	EN-H	36%	$771.20	$129.10	$0.00	$0.00	$0.00	$0.00	$129.10
5	VS4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	VS4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VS4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VS4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	$1,490.00	EN-H	36%	$953.60	$223.50	$0.00	$0.00	$0.00	$0.00	$223.50
5	VS4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VS4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,085.00	EN-H	36%	$1,334.40	$223.39	$0.00	$0.00	$0.00	$0.00	$223.39
5	VS4109001B	VMAX 40K 4G 10K 900GB SAS Drive	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	VS4109001BTU	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VS4109001BU	VMAX 40K 4G 10K 900GB SAS Drive UPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VS4109001C	VMAX 40K 4G 10K 900GB SAS Drive IBM-I	$1,960.00	EN-H	36%	$1,254.40	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	VS4109001CTU	VMAX 40K 4G 10K 900GB SASDRV IBMI UPGTAA	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VS4109001CU	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	$2,745.00	EN-H	36%	$1,756.80	$294.10	$0.00	$0.00	$0.00	$0.00	$294.10
5	VS4156001B	VMAX 40K 600GB 15K SAS DRV	$3,924.00	EN-H	36%	$2,511.36	$588.60	$0.00	$0.00	$0.00	$0.00	$588.60
5	VS4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	$5,493.00	EN-H	36%	$3,515.52	$588.52	$0.00	$0.00	$0.00	$0.00	$588.52
5	VS4156001BU	VMAX 40K 600GB 15K SAS DRV UPG	$5,493.00	EN-H	36%	$3,515.52	$588.52	$0.00	$0.00	$0.00	$0.00	$588.52
5	VT47220001B	VMAX 40K 4G 7.2K 2000GB DRIVE	$1,715.00	EN-H	36%	$1,097.60	$257.25	$0.00	$0.00	$0.00	$0.00	$257.25
5	VT47220001BTU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	VT47220001BU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	VT47220001C	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	$1,715.00	EN-H	36%	$1,097.60	$257.25	$0.00	$0.00	$0.00	$0.00	$257.25
5	VT47220001CTU	VMAX 40 4G 7.2K 2000GB DRIVE IBMI UPGTAA	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	VT47220001CU	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	$2,400.00	EN-H	36%	$1,536.00	$257.14	$0.00	$0.00	$0.00	$0.00	$257.14
5	VT47230001B	VMAX 40K 4G 7_2K 3000GB DRIVE	$2,420.00	EN-H	36%	$1,548.80	$363.00	$0.00	$0.00	$0.00	$0.00	$363.00
5	VT47230001BTU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG TAA	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	VT47230001BU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	VT47230001C	VMAX 40K 4G 7_2K 3000GB DRIVE IBM-I	$2,420.00	EN-H	36%	$1,548.80	$363.00	$0.00	$0.00	$0.00	$0.00	$363.00
5	VT47230001CTU	VMAX 40K 4G 7_2K 3000GB DRV IBMI UPGTAA	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	VT47230001CU	VMAX 40K 4G 7_2K 3000GB DRIVE I-IBMUPG	$3,390.00	EN-H	36%	$2,169.60	$363.20	$0.00	$0.00	$0.00	$0.00	$363.20
5	VT47240001B	VMAX 40K 4G 7.2K 4000GB DRIVE	$2,980.00	EN-H	36%	$1,907.20	$447.00	$0.00	$0.00	$0.00	$0.00	$447.00
5	VT47240001BTU	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	$4,170.00	EN-H	36%	$2,668.80	$446.77	$0.00	$0.00	$0.00	$0.00	$446.77
5	VT47240001BU	VMAX 40K 4G 7.2K 4000GB DRIVE UPG	$4,175.00	EN-H	36%	$2,672.00	$447.31	$0.00	$0.00	$0.00	$0.00	$447.31
5	VT47240001C	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	$2,980.00	EN-H	36%	$1,907.20	$447.00	$0.00	$0.00	$0.00	$0.00	$447.00
5	VT47240001CTU	VMAX 40K 4G 7.2K 4000GB IBM-i TAA UPG	$4,170.00	EN-H	36%	$2,668.80	$446.77	$0.00	$0.00	$0.00	$0.00	$446.77
5	VT47240001CU	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	$4,175.00	EN-H	36%	$2,672.00	$447.31	$0.00	$0.00	$0.00	$0.00	$447.31
5	VX10-M1GCU-A	4 port 1GbE CU Factory	$1,815.00	EN-H	36%	$1,161.60	$272.25	$0.00	$0.00	$0.00	$0.00	$272.25
5	VX10-M1GCU-U	4 port 1GbE CU Upgrade	$2,360.00	EN-H	36%	$1,510.40	$272.30	$0.00	$0.00	$0.00	$0.00	$272.30
5	VX10-M8GF-A	4 port 8G FC W/4 SFPs Factory	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10-MXG2OP-A	2 port 10GbE Opt Factory	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VX10-MXG2OP-U	2 port 10GbE Opt Upgrade	$13,330.00	EN-H	36%	$8,531.20	$1,538.02	$0.00	$0.00	$0.00	$0.00	$1,538.02
5	VX10-MXGT-A	2 port 10GBaseT Factory	$10,250.00	EN-H	36%	$6,560.00	$1,537.50	$0.00	$0.00	$0.00	$0.00	$1,537.50
5	VX10-MXGT-U	2 port 10GBaseT Upgrade	$13,330.00	EN-H	36%	$8,531.20	$1,538.02	$0.00	$0.00	$0.00	$0.00	$1,538.02
5	VX10VG50-DM	VMAX10K NAS GTWY 1 VG50 DM	$55,000.00	EN-H	36%	$35,200.00	$8,250.00	$0.00	$0.00	$0.00	$0.00	$8,250.00
5	VX10VG50DME0	VMAX10K NAS GTWY ENCL 2 VG50 DM	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10VG50DMEX	VMAX10K NAS GTWY EMPTY ENCLOSURE	$45,000.00	EN-H	36%	$28,800.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	VX10VG50DMEXU	VMAX10K NAS GTWY EMPTY ENCLOSURE-UPG	$58,500.00	EN-H	36%	$37,440.00	$6,749.73	$0.00	$0.00	$0.00	$0.00	$6,749.73
5	VX10VG50-DMU	VMAX10K NAS GTWY VG50 DM-UPG	$71,500.00	EN-H	36%	$45,760.00	$8,249.67	$0.00	$0.00	$0.00	$0.00	$8,249.67
5	VX10VG50-KIT	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 1P	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10VG50-KIT-3D	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3D	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10VG50-KIT-3Y	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3Y	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10VG-CS	VMAX10k NAS GTWY CS 8GB MEM	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VX10VG-CS2	VMAX10k NAS GTWY 2nd CS 8GB MEM	$0.00	EN-H	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PREHW-012	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	EN-HM	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	450-000-023	VMAX10K BASE SW SATA CAP 1TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	450-000-024	VMAX10K BASE SW NON-SATA CAP 1TB=CB	$1,485.00	EN-S	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	450-000-025	VMAX10K ADV SW SATA CAP 1TB=CB	$1,035.00	EN-S	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	450-000-026	VMAX10K ADV SW NON-SATA CAP 1TB=CB	$2,070.00	EN-S	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	450-000-029	VMAX10K ENGNTY PKG SATA CAP 1TB=CB	$555.00	EN-S	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	450-000-030	VMAX10K ENGNTY PKG NON-SATA CAP 1TB=CB	$1,230.00	EN-S	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	450-000-033	VMAX10K BASIC SRDF NON-SATA CAP 1TB=CB	$1,650.00	EN-S	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	450-000-034	VMAX10K BASIC SRDF SATA CAP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	450-000-035	VMAX10K BASIC SRDF REG CAP 1TB=CA	$1,905.00	EN-S	36%	$1,219.20	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	450-000-036	VMAX10K BASIC SRDF XTRN CAP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	450-000-041	VMAX10K BASE SW II SATA CAP 1TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	450-000-042	VMAX10K BASE SW II NON-SATA CAP 1TB=CB	$1,484.00	EN-S	36%	$949.76	$267.12	$0.00	$0.00	$0.00	$0.00	$267.12
5	450-000-044	VMAX40K MGMT PKG SATA 1001TB+=CB	$335.00	EN-S	36%	$214.40	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	450-000-045	VMAX40K MGMT PKG NON-SATA 1000TB+=CB	$665.00	EN-S	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	450-000-053	VMAX10K ADVANCED SW NON-SATA CAP 1TB=CB	$2,192.00	EN-S	36%	$1,402.88	$394.56	$0.00	$0.00	$0.00	$0.00	$394.56

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-054	VMAX10K ADVANCED SW SATA CAP 1TB=CB	$1,096.00	EN-S	36%	$701.44	$197.28	$0.00	$0.00	$0.00	$0.00	$197.28
5	450-000-059	VMAX10K REMPROT F+B N-SATA CAP 1TB=CB	$1,650.00	EN-S	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	450-000-060	VMAX10K REMPROT F+B SATA CAP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	450-000-061	VMAX10K REMPROT F+B REG CAP 1TB=CA	$1,905.00	EN-S	36%	$1,219.20	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	450-000-062	VMAX10K REMPROT F+B XTRN CAP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	450-000-070	VMAX40K ADV SW PKG N-SATA 0-14TB=CB	$5,880.00	EN-S	36%	$3,763.20	$1,058.40	$0.00	$0.00	$0.00	$0.00	$1,058.40
5	450-000-071	VMAX40K ADV SW PKG N-SATA 15-25TB=CB	$5,520.00	EN-S	36%	$3,532.80	$993.60	$0.00	$0.00	$0.00	$0.00	$993.60
5	450-000-072	VMAX40K ADV SW PKG N-SATA 26-40TB=CB	$4,860.00	EN-S	36%	$3,110.40	$874.80	$0.00	$0.00	$0.00	$0.00	$874.80
5	450-000-073	VMAX40K ADV SW PKG N-SATA 41-60TB=CB	$4,520.00	EN-S	36%	$2,892.80	$813.60	$0.00	$0.00	$0.00	$0.00	$813.60
5	450-000-074	VMAX40K ADV SW PKG N-SATA 61-100TB=CB	$4,340.00	EN-S	36%	$2,777.60	$781.20	$0.00	$0.00	$0.00	$0.00	$781.20
5	450-000-075	VMAX40K ADV SW PKG N-SATA 101-150TB=CB	$3,900.00	EN-S	36%	$2,496.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	450-000-076	VMAX40K ADV SW PKG N-SATA 151-250TB=CB	$3,480.00	EN-S	36%	$2,227.20	$626.40	$0.00	$0.00	$0.00	$0.00	$626.40
5	450-000-077	VMAX40K ADV SW PKG N-SATA 251-400TB=CB	$3,010.00	EN-S	36%	$1,926.40	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	450-000-078	VMAX40K ADV SW PKG N-SATA 401-600TB=CB	$2,610.00	EN-S	36%	$1,670.40	$469.80	$0.00	$0.00	$0.00	$0.00	$469.80
5	450-000-079	VMAX40K ADV SW PKG N-SATA 601-1000TB=CB	$2,280.00	EN-S	36%	$1,459.20	$410.40	$0.00	$0.00	$0.00	$0.00	$410.40
5	450-000-080	VMAX40K ADV SW PKG N-SATA 1001+TB=CB	$1,980.00	EN-S	36%	$1,267.20	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	450-000-081	VMAX40K ADV SW PKG SATA 0-14TB=CB	$2,930.00	EN-S	36%	$1,875.20	$527.40	$0.00	$0.00	$0.00	$0.00	$527.40
5	450-000-082	VMAX40K ADV SW PKG SATA 15-25TB=CB	$2,750.00	EN-S	36%	$1,760.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	450-000-083	VMAX40K ADV SW PKG SATA 26-40TB=CB	$2,430.00	EN-S	36%	$1,555.20	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	450-000-084	VMAX40K ADV SW PKG SATA 41-60TB=CB	$2,260.00	EN-S	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	450-000-085	VMAX40K ADV SW PKG SATA 61-100TB=CB	$2,160.00	EN-S	36%	$1,382.40	$388.80	$0.00	$0.00	$0.00	$0.00	$388.80
5	450-000-086	VMAX40K ADV SW PKG SATA 101-150TB=CB	$1,950.00	EN-S	36%	$1,248.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00
5	450-000-087	VMAX40K ADV SW PKG SATA 151-250TB=CB	$1,730.00	EN-S	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	450-000-088	VMAX40K ADV SW PKG SATA 251-400TB=CB	$1,510.00	EN-S	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	450-000-089	VMAX40K ADV SW PKG SATA 401-600TB=CB	$1,310.00	EN-S	36%	$838.40	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	450-000-090	VMAX40K ADV SW PKG SATA 601-1000TB=CB	$1,140.00	EN-S	36%	$729.60	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	450-000-091	VMAX40K ADV SW PKG SATA 1001+TB=CB	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	450-000-180	VMAX40K MGMT PKG NON-SATA 0-14TB=CB	$2,010.00	EN-S	36%	$1,286.40	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	450-000-181	VMAX40K MGMT PKG NON-SATA 15-25TB=CB	$1,890.00	EN-S	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	450-000-182	VMAX40K MGMT PKG N-SATA 26-40TB=CB	$1,665.00	EN-S	36%	$1,065.60	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	450-000-183	VMAX40K MGMT PKG NON-SATA 41-60TB=CB	$1,550.00	EN-S	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	450-000-184	VMAX40K MGMT PKG NON-SATA 61-100TB=CB	$1,485.00	EN-S	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	450-000-185	VMAX40K MGMT PKG NON-SATA 101-150TB=CB	$1,335.00	EN-S	36%	$854.40	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	450-000-186	VMAX40K MGMT PKG NON-SATA 151-250TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	450-000-187	VMAX40K MGMT PKG NON-SATA 251-400TB=CB	$1,020.00	EN-S	36%	$652.80	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	450-000-188	VMAX40K MGMT PKG NON-SATA 401-600TB=CB	$890.00	EN-S	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-189	VMAX40K MGMT PKG NON-SATA 601-1000TB=CB	$775.00	EN-S	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	450-000-190	VMAX40K MGMT PKG SATA 0-14TB=CB	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	450-000-191	VMAX40K MGMT PKG SATA 15-25TB=CB	$945.00	EN-S	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	450-000-192	VMAX40K MGMT PKG SATA 26-40TB=CB	$830.00	EN-S	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	450-000-193	VMAX40K MGMT PKG SATA 41-60TB=CB	$775.00	EN-S	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	450-000-194	VMAX40K MGMT PKG SATA 61-100TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	450-000-195	VMAX40K MGMT PKG SATA 101-150TB=CB	$665.00	EN-S	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	450-000-196	VMAX40K MGMT PKG SATA 151-250TB=CB	$590.00	EN-S	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-000-197	VMAX40K MGMT PKG SATA 251-400TB=CB	$515.00	EN-S	36%	$329.60	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	450-000-198	VMAX40K MGMT PKG SATA 401-600TB=CB	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	450-000-199	VMAX40K MGMT PKG SATA 601-1000TB=CB	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	450-000-290	VMAX20K ENGNTY PKG N-SATA 0-14TB=CB	$2,020.00	EN-S	36%	$1,292.80	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	450-000-291	VMAX20K ENGNTY PKG N-SATA 15-25TB=CB	$1,940.00	EN-S	36%	$1,241.60	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	450-000-292	VMAX20K ENGNTY PKG N-SATA 26-40TB=CB	$1,860.00	EN-S	36%	$1,190.40	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	450-000-293	VMAX20K ENGNTY PKG N-SATA 41-60TB=CB	$1,790.00	EN-S	36%	$1,145.60	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	450-000-294	VMAX20K ENGNTY PKG N-SATA 61-100TB=CB	$1,710.00	EN-S	36%	$1,094.40	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	450-000-295	VMAX20K ENGNTY PKG N-SATA 101-150TB=CB	$1,650.00	EN-S	36%	$1,056.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	450-000-296	VMAX20K ENGNTY PKG N-SATA 151-250TB=CB	$1,580.00	EN-S	36%	$1,011.20	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	450-000-297	VMAX20K ENGNTY PKG N-SATA 251-400TB=CB	$1,520.00	EN-S	36%	$972.80	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	450-000-298	VMAX20K ENGNTY PKG N-SATA 401-600TB=CB	$1,460.00	EN-S	36%	$934.40	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	450-000-299	VMAX20K ENGNTY PKG N-SATA 601-1000TB=CB	$1,400.00	EN-S	36%	$896.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	450-000-300	VMAX20K ENGNTY PKG N-SATA 1001+TB=CB	$1,340.00	EN-S	36%	$857.60	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	450-000-301	VMAX20K ENGNTY PKG SATA 0-14TB=CB	$910.00	EN-S	36%	$582.40	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	450-000-302	VMAX20K ENGNTY PKG SATA 15-25TB=CB	$870.00	EN-S	36%	$556.80	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	450-000-303	VMAX20K ENGNTY PKG SATA 26-40TB=CB	$840.00	EN-S	36%	$537.60	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	450-000-304	VMAX20K ENGNTY PKG SATA 41-60TB=CB	$800.00	EN-S	36%	$512.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	450-000-305	VMAX20K ENGNTY PKG SATA 61-100TB=CB	$770.00	EN-S	36%	$492.80	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	450-000-306	VMAX20K ENGNTY PKG SATA 101-150TB=CB	$740.00	EN-S	36%	$473.60	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	450-000-307	VMAX20K ENGNTY PKG SATA 151-250TB=CB	$710.00	EN-S	36%	$454.40	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	450-000-308	VMAX20K ENGNTY PKG SATA 251-400TB=CB	$680.00	EN-S	36%	$435.20	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	450-000-309	VMAX20K ENGNTY PKG SATA 401-600TB=CB	$660.00	EN-S	36%	$422.40	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	450-000-310	VMAX20K ENGNTY PKG SATA 601-1000TB=CB	$630.00	EN-S	36%	$403.20	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	450-000-311	VMAX20K ENGNTY PKG SATA 1001+TB=CB	$600.00	EN-S	36%	$384.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	450-000-312	VMAX20K SRDF PKG N-SATA 0-14TB=CB	$4,380.00	EN-S	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	450-000-313	VMAX20K SRDF PKG N-SATA 15-25TB=CB	$4,120.00	EN-S	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	450-000-314	VMAX20K SRDF PKG N-SATA 26-40TB=CB	$3,630.00	EN-S	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	450-000-315	VMAX20K SRDF PKG N-SATA 41-60TB=CB	$3,240.00	EN-S	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	450-000-316	VMAX20K SRDF PKG N-SATA 61-100TB=CB	$2,890.00	EN-S	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	450-000-317	VMAX20K SRDF PKG N-SATA 101-150TB=CB	$2,560.00	EN-S	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	450-000-318	VMAX20K SRDF PKG N-SATA 151-250TB=CB	$2,200.00	EN-S	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	450-000-319	VMAX20K SRDF PKG N-SATA 251-400TB=CB	$1,880.00	EN-S	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	450-000-320	VMAX20K SRDF PKG N-SATA 401-600TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	450-000-321	VMAX20K SRDF PKG N-SATA 601-1000TB=CB	$1,390.00	EN-S	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	450-000-322	VMAX20K SRDF PKG N-SATA 1001+TB=CB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-323	VMAX20K SRDF PKG SATA 0-14TB=CB	$2,190.00	EN-S	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	450-000-324	VMAX20K SRDF PKG SATA 15-25TB=CB	$2,060.00	EN-S	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	450-000-325	VMAX20K SRDF PKG SATA 26-40TB=CB	$1,810.00	EN-S	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	450-000-326	VMAX20K SRDF PKG SATA 41-60TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	450-000-327	VMAX20K SRDF PKG SATA 61-100TB=CB	$1,450.00	EN-S	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	450-000-328	VMAX20K SRDF PKG SATA 101-150TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	450-000-329	VMAX20K SRDF PKG SATA 151-250TB=CB	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	450-000-330	VMAX20K SRDF PKG SATA 251-400TB=CB	$940.00	EN-S	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	450-000-331	VMAX20K SRDF PKG SATA 401-600TB=CB	$810.00	EN-S	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	450-000-332	VMAX20K SRDF PKG SATA 601-1000TB=CB	$690.00	EN-S	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	450-000-333	VMAX20K SRDF PKG SATA 1001+TB=CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	450-000-334	VMAX20K SRDF PKG REG 0-14TB=CA	$4,395.00	EN-S	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	450-000-335	VMAX20K SRDF PKG REG 15-25TB=CA	$3,647.00	EN-S	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	450-000-336	VMAX20K SRDF PKG REG 26-40TB=CA	$3,660.00	EN-S	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	450-000-337	VMAX20K SRDF PKG REG 41-60TB=CA	$2,990.00	EN-S	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	450-000-338	VMAX20K SRDF PKG REG 61-100TB=CA	$2,595.00	EN-S	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	450-000-339	VMAX20K SRDF PKG REG 101-150TB=CA	$2,205.00	EN-S	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	450-000-340	VMAX20K SRDF PKG REG 151-250TB=CA	$2,090.00	EN-S	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	450-000-341	VMAX20K SRDF PKG REG 251-400TB=CA	$1,915.00	EN-S	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	450-000-342	VMAX20K SRDF PKG REG 401-600TB=CA	$1,715.00	EN-S	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	450-000-343	VMAX20K SRDF PKG REG 601-1000TB=CA	$1,505.00	EN-S	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	450-000-344	VMAX20K SRDF PKG REG 1001+TB=CA	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	450-000-345	VMAX20K SRDF PKG XTRN 0-14TB=CB	$2,190.00	EN-S	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	450-000-346	VMAX20K SRDF PKG XTRN 15-25TB=CB	$2,060.00	EN-S	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	450-000-347	VMAX20K SRDF PKG XTRN 26-40TB=CB	$1,810.00	EN-S	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	450-000-348	VMAX20K SRDF PKG XTRN 41-60TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	450-000-349	VMAX20K SRDF PKG XTRN 61-100TB=CB	$1,450.00	EN-S	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	450-000-350	VMAX20K SRDF PKG XTRN 101-150TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	450-000-351	VMAX20K SRDF PKG XTRN 151-250TB=CB	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	450-000-352	VMAX20K SRDF PKG XTRN 251-400TB=CB	$940.00	EN-S	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	450-000-353	VMAX20K SRDF PKG XTRN 401-600TB=CB	$810.00	EN-S	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	450-000-354	VMAX20K SRDF PKG XTRN 601-1000TB=CB	$690.00	EN-S	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	450-000-355	VMAX20K SRDF PKG XTRN 1001+TB=CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	450-000-400	VMAX20K MGMT PKG NON-SATA 0-14TB=CB	$2,010.00	EN-S	36%	$1,286.40	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	450-000-401	VMAX20K MGMT PKG NON-SATA 15-25TB=CB	$1,890.00	EN-S	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	450-000-402	VMAX20K MGMT PKG NON-SATA 26-40TB=CB	$1,665.00	EN-S	36%	$1,065.60	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	450-000-403	VMAX20K MGMT PKG NON-SATA 41-60TB=CB	$1,550.00	EN-S	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	450-000-404	VMAX20K MGMT PKG NON-SATA 61-100TB=CB	$1,485.00	EN-S	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	450-000-405	VMAX20K MGMT PKG NON-SATA 101-150TB=CB	$1,335.00	EN-S	36%	$854.40	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	450-000-406	VMAX20K MGMT PKG NON-SATA 151-250TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	450-000-407	VMAX20K MGMT PKG NON-SATA 251-400TB=CB	$1,020.00	EN-S	36%	$652.80	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	450-000-408	VMAX20K MGMT PKG NON-SATA 401-600TB=CB	$890.00	EN-S	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-409	VMAX20K MGMT PKG NON-SATA 601-1000TB=CB	$775.00	EN-S	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	450-000-410	VMAX20K MGMT PKG NON-SATA 1001+TB=CB	$665.00	EN-S	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	450-000-411	VMAX20K MGMT PKG SATA 0-14TB=CB	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	450-000-412	VMAX20K MGMT PKG SATA 15-25TB=CB	$945.00	EN-S	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	450-000-413	VMAX20K MGMT PKG SATA 26-40TB=CB	$830.00	EN-S	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	450-000-414	VMAX20K MGMT PKG SATA 41-60TB=CB	$775.00	EN-S	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	450-000-415	VMAX20K MGMT PKG SATA 61-100TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	450-000-416	VMAX20K MGMT PKG SATA 101-150TB=CB	$665.00	EN-S	36%	$425.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	450-000-417	VMAX20K MGMT PKG SATA 151-250TB=CB	$590.00	EN-S	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-000-418	VMAX20K MGMT PKG SATA 251-400TB=CB	$515.00	EN-S	36%	$329.60	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	450-000-419	VMAX20K MGMT PKG SATA 401-600TB=CB	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	450-000-420	VMAX20K MGMT PKG SATA 601-1000TB=CB	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	450-000-421	VMAX20K MGMT PKG SATA 1001+TB=CB	$335.00	EN-S	36%	$214.40	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	450-000-422	VMAX20K TF PKG NON-SATA 0-14TB=CB	$2,540.00	EN-S	36%	$1,625.60	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	450-000-423	VMAX20K TF PKG NON-SATA 15-25TB=CB	$2,385.00	EN-S	36%	$1,526.40	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	450-000-424	VMAX20K TF PKG NON-SATA 26-40TB=CB	$2,100.00	EN-S	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	450-000-425	VMAX20K TF PKG NON-SATA 41-60TB=CB	$1,955.00	EN-S	36%	$1,251.20	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	450-000-426	VMAX20K TF PKG NON-SATA 61-100TB=CB	$1,880.00	EN-S	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	450-000-427	VMAX20K TF PKG NON-SATA 101-150TB=CB	$1,690.00	EN-S	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	450-000-428	VMAX20K TF PKG NON-SATA 151-250TB=CB	$1,500.00	EN-S	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	450-000-429	VMAX20K TF PKG NON-SATA 251-400TB=CB	$1,300.00	EN-S	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	450-000-430	VMAX20K TF PKG NON-SATA 401-600TB=CB	$1,135.00	EN-S	36%	$726.40	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	450-000-431	VMAX20K TF PKG NON-SATA 601-1000TB=CB	$985.00	EN-S	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	450-000-432	VMAX20K TF PKG NON-SATA 1001+TB=CB	$860.00	EN-S	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	450-000-433	VMAX20K TF PKG SATA 0-14TB=CB	$1,270.00	EN-S	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	450-000-434	VMAX20K TF PKG SATA 15-25TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	450-000-435	VMAX20K TF PKG SATA 26-40TB=CB	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	450-000-436	VMAX20K TF PKG SATA 41-60TB=CB	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	450-000-437	VMAX20K TF PKG SATA 61-100TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	450-000-438	VMAX20K TF PKG SATA 101-150TB=CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-000-439	VMAX20K TF PKG SATA 151-250TB=CB	$745.00	EN-S	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	450-000-440	VMAX20K TF PKG SATA 251-400TB=CB	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	450-000-441	VMAX20K TF PKG SATA 401-600TB=CB	$565.00	EN-S	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	450-000-442	VMAX20K TF PKG SATA 601-1000TB=CB	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	450-000-443	VMAX20K TF PKG SATA 1001+TB=CB	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	450-000-444	VMAX20K TF PKG REG 0-14TB=CA	$4,425.00	EN-S	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	450-000-445	VMAX20K TF PKG REG 15-25TB=CA	$3,850.00	EN-S	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	450-000-446	VMAX20K TF PKG REG 26-40TB=CA	$3,350.00	EN-S	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-447	VMAX20K TF PKG REG 41-60TB=CA	$2,730.00	EN-S	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	450-000-448	VMAX20K TF PKG REG 61-100TB=CA	$2,290.00	EN-S	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	450-000-449	VMAX20K TF PKG REG 101-150TB=CA	$2,135.00	EN-S	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	450-000-450	VMAX20K TF PKG REG 151-250TB=CA	$1,985.00	EN-S	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	450-000-451	VMAX20K TF PKG REG 251-400TB=CA	$1,840.00	EN-S	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	450-000-452	VMAX20K TF PKG REG 401-600TB=CA	$1,675.00	EN-S	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	450-000-453	VMAX20K TF PKG REG 601-1000TB=CA	$1,560.00	EN-S	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	450-000-454	VMAX20K TF PKG REG 1001+TB=CA	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	450-000-455	VMAX20K TF PKG XTRN 0-14TB=CB	$1,270.00	EN-S	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	450-000-456	VMAX20K TF PKG XTRN 15-25TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	450-000-457	VMAX20K TF PKG XTRN 26-40TB=CB	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	450-000-458	VMAX20K TF PKG XTRN 41-60TB=CB	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	450-000-459	VMAX20K TF PKG XTRN 61-100TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	450-000-460	VMAX20K TF PKG XTRN 101-150TB=CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-000-461	VMAX20K TF PKG XTRN 151-250TB=CB	$745.00	EN-S	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	450-000-462	VMAX20K TF PKG XTRN 251-400TB=CB	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	450-000-463	VMAX20K TF PKG XTRN 401-600TB=CB	$565.00	EN-S	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	450-000-464	VMAX20K TF PKG XTRN 601-1000TB=CB	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	450-000-465	VMAX20K TF PKG XTRN 1001+TB=CB	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	450-000-466	VMAX20K FASTTR PKG N-SATA 0-14TB=CB	$2,054.00	EN-S	36%	$1,314.56	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	450-000-467	VMAX20K FASTTR PKG N-SATA 15-25TB=CB	$1,926.00	EN-S	36%	$1,232.64	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	450-000-468	VMAX20K FASTTR PKG N-SATA 26-40TB=CB	$1,696.00	EN-S	36%	$1,085.44	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	450-000-469	VMAX20K FASTTR PKG N-SATA 41-60TB=CB	$1,578.00	EN-S	36%	$1,009.92	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	450-000-470	VMAX20K FASTTR PKG N-SATA 61-100TB=CB	$1,509.00	EN-S	36%	$965.76	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	450-000-471	VMAX20K FASTTR PKG N-SATA 101-150TB=CB	$1,358.00	EN-S	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	450-000-472	VMAX20K FASTTR PKG N-SATA 151-250TB=CB	$1,220.00	EN-S	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	450-000-473	VMAX20K FASTTR PKG N-SATA 251-400TB=CB	$1,056.00	EN-S	36%	$675.84	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	450-000-474	VMAX20K FASTTR PKG N-SATA 401-600TB=CB	$906.00	EN-S	36%	$579.84	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	450-000-475	VMAX20K FASTTR PKG N-SATA 601-1000TB=CB	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	450-000-476	VMAX20K FASTTR PKG N-SATA 1001+TB=CB	$695.00	EN-S	36%	$444.80	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	450-000-477	VMAX20K FASTTR PKG SATA 0-14TB=CB	$1,026.00	EN-S	36%	$656.64	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	450-000-478	VMAX20K FASTTR PKG SATA 15-25TB=CB	$964.00	EN-S	36%	$616.96	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	450-000-479	VMAX20K FASTTR PKG SATA 26-40TB=CB	$846.00	EN-S	36%	$541.44	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	450-000-480	VMAX20K FASTTR PKG SATA 41-60TB=CB	$787.00	EN-S	36%	$503.68	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	450-000-481	VMAX20K FASTTR PKG SATA 61-100TB=CB	$754.00	EN-S	36%	$482.56	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	450-000-482	VMAX20K FASTTR PKG SATA 101-150TB=CB	$679.00	EN-S	36%	$434.56	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	450-000-483	VMAX20K FASTTR PKG SATA 151-250TB=CB	$610.00	EN-S	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	450-000-484	VMAX20K FASTTR PKG SATA 251-400TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	450-000-485	VMAX20K FASTTR PKG SATA 401-600TB=CB	$453.00	EN-S	36%	$289.92	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	450-000-486	VMAX20K FASTTR PKG SATA 601-1000TB=CB	$400.00	EN-S	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	450-000-487	VMAX20K FASTTR PKG SATA 1001+TB=CB	$348.00	EN-S	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	450-000-488	VMAX20K FASTTR PKG REG 0-14TB=CA	$2,474.00	EN-S	36%	$1,583.36	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	450-000-489	VMAX20K FASTTR PKG REG 15-25TB=CA	$2,186.00	EN-S	36%	$1,399.04	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	450-000-490	VMAX20K FASTTR PKG REG 26-40TB=CA	$1,908.00	EN-S	36%	$1,221.12	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	450-000-491	VMAX20K FASTTR PKG REG 41-60TB=CA	$1,656.00	EN-S	36%	$1,059.84	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	450-000-492	VMAX20K FASTTR PKG REG 61-100TB=CA	$1,455.00	EN-S	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	450-000-493	VMAX20K FASTTR PKG REG 101-150TB=CA	$1,358.00	EN-S	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	450-000-494	VMAX20K FASTTR PKG REG 151-250TB=CA	$1,253.00	EN-S	36%	$801.92	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	450-000-495	VMAX20K FASTTR PKG REG 251-400TB=CA	$1,148.00	EN-S	36%	$734.72	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	450-000-496	VMAX20K FASTTR PKG REG 401-600TB=CA	$1,093.00	EN-S	36%	$699.52	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	450-000-497	VMAX20K FASTTR PKG REG 601-1000TB=CA	$1,014.00	EN-S	36%	$648.96	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	450-000-498	VMAX20K FASTTR PKG REG 1001+TB=CA	$923.00	EN-S	36%	$590.72	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	450-000-499	VMAX20K FASTTR PKG XTRN 0-14TB=CB	$1,028.00	EN-S	36%	$657.92	$185.04	$0.00	$0.00	$0.00	$0.00	$185.04
5	450-000-500	VMAX20K FASTTR PKG XTRN 15-25TB=CB	$964.00	EN-S	36%	$616.96	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	450-000-501	VMAX20K FASTTR PKG XTRN 26-40TB=CB	$848.00	EN-S	36%	$542.72	$152.64	$0.00	$0.00	$0.00	$0.00	$152.64
5	450-000-502	VMAX20K FASTTR PKG XTRN 41-60TB=CB	$788.00	EN-S	36%	$504.32	$141.84	$0.00	$0.00	$0.00	$0.00	$141.84
5	450-000-503	VMAX20K FASTTR PKG XTRN 61-100TB=CB	$756.00	EN-S	36%	$483.84	$136.08	$0.00	$0.00	$0.00	$0.00	$136.08
5	450-000-504	VMAX20K FASTTR PKG XTRN 101-150TB=CB	$680.00	EN-S	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	450-000-505	VMAX20K FASTTR PKG XTRN 151-250TB=CB	$612.00	EN-S	36%	$391.68	$110.16	$0.00	$0.00	$0.00	$0.00	$110.16
5	450-000-506	VMAX20K FASTTR PKG XTRN 251-400TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	450-000-507	VMAX20K FASTTR PKG XTRN 401-600TB=CB	$452.00	EN-S	36%	$289.28	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36
5	450-000-508	VMAX20K FASTTR PKG XTRN 601-1000TB=CB	$400.00	EN-S	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	450-000-509	VMAX20K FASTTR PKG XTRN 1001+TB=CB	$348.00	EN-S	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	450-000-510	VMAX20K ADV SW PKG N-SATA 0-14TB=CB	$5,880.00	EN-S	36%	$3,763.20	$1,058.40	$0.00	$0.00	$0.00	$0.00	$1,058.40
5	450-000-511	VMAX20K ADV SW PKG N-SATA 15-25TB=CB	$5,520.00	EN-S	36%	$3,532.80	$993.60	$0.00	$0.00	$0.00	$0.00	$993.60
5	450-000-512	VMAX20K ADV SW PKG N-SATA 26-40TB=CB	$4,860.00	EN-S	36%	$3,110.40	$874.80	$0.00	$0.00	$0.00	$0.00	$874.80
5	450-000-513	VMAX20K ADV SW PKG N-SATA 41-60TB=CB	$4,520.00	EN-S	36%	$2,892.80	$813.60	$0.00	$0.00	$0.00	$0.00	$813.60
5	450-000-514	VMAX20K ADV SW PKG N-SATA 61-100TB=CB	$4,340.00	EN-S	36%	$2,777.60	$781.20	$0.00	$0.00	$0.00	$0.00	$781.20
5	450-000-515	VMAX20K ADV SW PKG N-SATA 101-150TB=CB	$3,900.00	EN-S	36%	$2,496.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	450-000-516	VMAX20K ADV SW PKG N-SATA 151-250TB=CB	$3,480.00	EN-S	36%	$2,227.20	$626.40	$0.00	$0.00	$0.00	$0.00	$626.40
5	450-000-517	VMAX20K ADV SW PKG N-SATA 251-400TB=CB	$3,010.00	EN-S	36%	$1,926.40	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	450-000-518	VMAX20K ADV SW PKG N-SATA 401-600TB=CB	$2,610.00	EN-S	36%	$1,670.40	$469.80	$0.00	$0.00	$0.00	$0.00	$469.80
5	450-000-519	VMAX20K ADV SW PKG N-SATA 601-1000TB=CB	$2,280.00	EN-S	36%	$1,459.20	$410.40	$0.00	$0.00	$0.00	$0.00	$410.40
5	450-000-520	VMAX20K ADV SW PKG N-SATA 1001+TB=CB	$1,980.00	EN-S	36%	$1,267.20	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	450-000-521	VMAX20K ADV SW PKG SATA 0-14TB=CB	$2,930.00	EN-S	36%	$1,875.20	$527.40	$0.00	$0.00	$0.00	$0.00	$527.40
5	450-000-522	VMAX20K ADV SW PKG SATA 15-25TB=CB	$2,750.00	EN-S	36%	$1,760.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	450-000-523	VMAX20K ADV SW PKG SATA 26-40TB=CB	$2,430.00	EN-S	36%	$1,555.20	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	450-000-524	VMAX20K ADV SW PKG SATA 41-60TB=CB	$2,260.00	EN-S	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	450-000-525	VMAX20K ADV SW PKG SATA 61-100TB=CB	$2,160.00	EN-S	36%	$1,382.40	$388.80	$0.00	$0.00	$0.00	$0.00	$388.80
5	450-000-526	VMAX20K ADV SW PKG SATA 101-150TB=CB	$1,950.00	EN-S	36%	$1,248.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-527	VMAX20K ADV SW PKG SATA 151-250TB=CB	$1,730.00	EN-S	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	450-000-528	VMAX20K ADV SW PKG SATA 251-400TB=CB	$1,510.00	EN-S	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	450-000-529	VMAX20K ADV SW PKG SATA 401-600TB=CB	$1,310.00	EN-S	36%	$838.40	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	450-000-530	VMAX20K ADV SW PKG SATA 601-1000TB=CB	$1,140.00	EN-S	36%	$729.60	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	450-000-531	VMAX20K ADV SW PKG SATA 1001+TB=CB	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	450-000-942	RP/EX FOR VMAX10K SATA CAP=CB	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	450-000-943	RP/EX FOR VMAX10K N-SATA CAP=CB	$1,600.00	EN-S	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	450-000-944	RP/EX FOR VMAX10K EXTRN CAP=CB	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	450-001-191	VMAX 10K ADV SW SUITE NON-SATA 1TB	$2,070.00	EN-S	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	450-001-192	VMAX 10K ADV SW SUITE SATA 1TB	$1,035.00	EN-S	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-000-623	VMAX40K ENGINUITY SATA 0-14TB=CB	$910.00	EN-S	36%	$582.40	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-000-624	VMAX40K ENGINUITY SATA 15-25TB=CB	$870.00	EN-S	36%	$556.80	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	456-000-625	VMAX40K ENGINUITY SATA 26-40TB=CB	$840.00	EN-S	36%	$537.60	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	456-000-626	VMAX40K ENGINUITY SATA 41-60TB=CB	$800.00	EN-S	36%	$512.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	456-000-627	VMAX40K ENGINUITY SATA 61-100TB=CB	$770.00	EN-S	36%	$492.80	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	456-000-628	VMAX40K ENGINUITY SATA 101-150TB=CB	$740.00	EN-S	36%	$473.60	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	456-000-629	VMAX40K ENGINUITY SATA 151-250TB=CB	$710.00	EN-S	36%	$454.40	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	456-000-630	VMAX40K ENGINUITY SATA 251-400TB=CB	$680.00	EN-S	36%	$435.20	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	456-000-631	VMAX40K ENGINUITY SATA 401-600TB=CB	$660.00	EN-S	36%	$422.40	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-000-632	VMAX40K ENGINUITY SATA 601-1000TB=CB	$630.00	EN-S	36%	$403.20	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-000-633	VMAX40K ENGINUITY SATA 1001+TB=CB	$600.00	EN-S	36%	$384.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	456-000-634	VMAX40K ENGINUITY N-SATA 0-14TB=CB	$2,020.00	EN-S	36%	$1,292.80	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	456-000-635	VMAX40K ENGINUITY N-SATA 15-25TB=CB	$1,940.00	EN-S	36%	$1,241.60	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	456-000-636	VMAX40K ENGINUITY N-SATA 26-40TB=CB	$1,860.00	EN-S	36%	$1,190.40	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	456-000-637	VMAX40K ENGINUITY N-SATA 41-60TB=CB	$1,790.00	EN-S	36%	$1,145.60	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	456-000-638	VMAX40K ENGINUITY N-SATA 61-100TB=CB	$1,710.00	EN-S	36%	$1,094.40	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-000-639	VMAX40K ENGINUITY N-SATA 101-150TB=CB	$1,650.00	EN-S	36%	$1,056.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	456-000-640	VMAX40K ENGINUITY N-SATA 151-250TB=CB	$1,580.00	EN-S	36%	$1,011.20	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	456-000-641	VMAX40K ENGINUITY N-SATA 251-400TB=CB	$1,520.00	EN-S	36%	$972.80	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	456-000-642	VMAX40K ENGINUITY N-SATA 401-600TB=CB	$1,460.00	EN-S	36%	$934.40	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	456-000-643	VMAX40K ENGINUITY N-SATA 601-1000TB=CB	$1,400.00	EN-S	36%	$896.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	456-000-644	VMAX40K ENGINUITY N-SATA 1001+TB=CB	$1,340.00	EN-S	36%	$857.60	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	456-000-656	SYMM MGMT SUITE FOR 40K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-000-657	SYMM MGMT SUITE FOR 40K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-000-658	SYMM MGMT SUITE FOR 40K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-000-659	SYMM MGMT SUITE FOR 40K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-000-660	SYMM MGMT SUITE FOR 40K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-000-661	SYMM MGMT SUITE FOR 40K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-000-662	SYMM MGMT SUITE FOR 40K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-000-663	SYMM MGMT SUITE FOR 40K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	456-000-664	SYMM MGMT SUITE FOR 40K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-000-665	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	456-000-666	SYMM MGMT SUITE FOR 40K SATA 1000TB +	$0.00	EN-S	36%	$0.00	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	456-000-667	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	456-000-668	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-000-669	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	456-000-670	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-000-671	SYMM MGMT SUITE 40K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-000-672	SYMM MGMT SUITE 40K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-000-673	SYMM MGMT SUITE 40K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-000-674	SYMM MGMT SUITE 40K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	456-000-675	SYMM MGMT SUITE 40K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-000-676	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-000-677	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-000-680	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	$226,505.00	EN-S	36%	$144,963.20	$40,770.90	$0.00	$0.00	$0.00	$0.00	$40,770.90
5	456-000-689	VMAX40K TIMEFINDR SATA 0-14TB=CB	$1,270.00	EN-S	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-000-690	VMAX40K TIMEFINDR SATA 15-25TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-000-691	VMAX40K TIMEFINDR SATA 26-40TB=CB	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-000-692	VMAX40K TIMEFINDR SATA 41-60TB=CB	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-000-693	VMAX40K TIMEFINDR SATA 61-100TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-000-694	VMAX40K TIMEFINDR SATA 101-150TB=CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-000-695	VMAX40K TIMEFINDR SATA 151-250TB=CB	$745.00	EN-S	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-000-696	VMAX40K TIMEFINDR SATA 251-400TB=CB	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-000-697	VMAX40K TIMEFINDR SATA 401-600TB=CB	$565.00	EN-S	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-000-698	VMAX40K TIMEFINDR SATA 601-1000TB=CB	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-000-699	VMAX40K TIMEFINDR SATA 1001+TB=CB	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-000-700	VMAX40K TIMEFINDR N-SATA 0-14TB=CB	$2,540.00	EN-S	36%	$1,625.60	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	456-000-701	VMAX40K TIMEFINDR N-SATA 15-25TB=CB	$2,385.00	EN-S	36%	$1,526.40	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	456-000-702	VMAX40K TIMEFINDR N-SATA 26-40TB=CB	$2,100.00	EN-S	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-000-703	VMAX40K TIMEFINDR N-SATA 41-60TB=CB	$1,955.00	EN-S	36%	$1,251.20	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	456-000-704	VMAX40K TIMEFINDR N-SATA 61-100TB=CB	$1,880.00	EN-S	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-000-705	VMAX40K TIMEFINDR N-SATA 101-150TB=CB	$1,690.00	EN-S	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-000-706	VMAX40K TIMEFINDR N-SATA 151-250TB=CB	$1,500.00	EN-S	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-000-707	VMAX40K TIMEFINDR N-SATA 251-400TB=CB	$1,300.00	EN-S	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-000-708	VMAX40K TIMEFINDR N-SATA 401-600TB=CB	$1,135.00	EN-S	36%	$726.40	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	456-000-709	VMAX40K TIMEFINDR N-SATA 601-1000TB=CB	$985.00	EN-S	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	456-000-710	VMAX40K TIMEFINDR N-SATA 1001+TB=CB	$860.00	EN-S	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	456-000-711	VMAX40K TIMEFINDR XTRN 0-14TB=CB	$1,270.00	EN-S	36%	$812.80	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-000-712	VMAX40K TIMEFINDR XTRN 15-25TB=CB	$1,185.00	EN-S	36%	$758.40	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-000-713	VMAX40K TIMEFINDR XTRN 26-40TB=CB	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-714	VMAX40K TIMEFINDR XTRN 41-60TB=CB	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-000-715	VMAX40K TIMEFINDR XTRN 61-100TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-000-716	VMAX40K TIMEFINDR XTRN 101-150TB=CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-000-717	VMAX40K TIMEFINDR XTRN 151-250TB=CB	$745.00	EN-S	36%	$476.80	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-000-718	VMAX40K TIMEFINDR XTRN 251-400TB=CB	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-000-719	VMAX40K TIMEFINDR XTRN 401-600TB=CB	$565.00	EN-S	36%	$361.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-000-720	VMAX40K TIMEFINDR XTRN 601-1000TB=CB	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-000-721	VMAX40K TIMEFINDR XTRN 1001+TB=CB	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-000-722	VMAX40K TIMEFINDR REG 0-14TB=CA	$4,425.00	EN-S	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-000-723	VMAX40K TIMEFINDR REG 15-25TB=CA	$3,850.00	EN-S	36%	$2,464.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-000-724	VMAX40K TIMEFINDR REG 26-40TB=CA	$3,350.00	EN-S	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-000-725	VMAX40K TIMEFINDR REG 41-60TB=CA	$2,730.00	EN-S	36%	$1,747.20	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-000-726	VMAX40K TIMEFINDR REG 61-100TB=CA	$2,290.00	EN-S	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-000-727	VMAX40K TIMEFINDR REG 101-150TB=CA	$2,135.00	EN-S	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-000-728	VMAX40K TIMEFINDR REG 151-250TB=CA	$1,985.00	EN-S	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-000-729	VMAX40K TIMEFINDR REG 251-400TB=CA	$1,840.00	EN-S	36%	$1,177.60	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-000-730	VMAX40K TIMEFINDR REG 401-600TB=CA	$1,675.00	EN-S	36%	$1,072.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-000-731	VMAX40K TIMEFINDR REG 601-1000TB=CA	$1,560.00	EN-S	36%	$998.40	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-000-732	VMAX40K TIMEFINDR REG 1001+TB=CA	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-000-733	VMAX40K FAST_TIER SATA 0-14TB=CB	$1,026.00	EN-S	36%	$656.64	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-000-734	VMAX40K FAST_TIER SATA 15-25TB=CB	$964.00	EN-S	36%	$616.96	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-000-735	VMAX40K FAST_TIER SATA 26-40TB=CB	$846.00	EN-S	36%	$541.44	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-000-736	VMAX40K FAST_TIER SATA 41-60TB=CB	$787.00	EN-S	36%	$503.68	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-000-737	VMAX40K FAST_TIER SATA 61-100TB=CB	$754.00	EN-S	36%	$482.56	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-000-738	VMAX40K FAST_TIER SATA 101-150TB=CB	$679.00	EN-S	36%	$434.56	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-000-739	VMAX40K FAST_TIER SATA 151-250TB=CB	$610.00	EN-S	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-000-740	VMAX40K FAST_TIER SATA 251-400TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-000-741	VMAX40K FAST_TIER SATA 401-600TB=CB	$453.00	EN-S	36%	$289.92	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-000-742	VMAX40K FAST_TIER SATA 601-1000TB=CB	$400.00	EN-S	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-000-743	VMAX40K FAST_TIER SATA 1001+TB=CB	$348.00	EN-S	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-000-744	VMAX40K FAST_TIER N-SATA 0-14TB=CB	$2,054.00	EN-S	36%	$1,314.56	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-000-745	VMAX40K FAST_TIER N-SATA 15-25TB=CB	$1,926.00	EN-S	36%	$1,232.64	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-000-746	VMAX40K FAST_TIER N-SATA 26-40TB=CB	$1,696.00	EN-S	36%	$1,085.44	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-000-747	VMAX40K FAST_TIER N-SATA 41-60TB=CB	$1,578.00	EN-S	36%	$1,009.92	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-000-748	VMAX40K FAST_TIER N-SATA 61-100TB=CB	$1,509.00	EN-S	36%	$965.76	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-000-749	VMAX40K FAST_TIER N-SATA 101-150TB=CB	$1,358.00	EN-S	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-000-750	VMAX40K FAST_TIER N-SATA 151-250TB=CB	$1,220.00	EN-S	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-000-751	VMAX40K FAST_TIER N-SATA 251-400TB=CB	$1,056.00	EN-S	36%	$675.84	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-000-752	VMAX40K FAST_TIER N-SATA 401-600TB=CB	$906.00	EN-S	36%	$579.84	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-000-753	VMAX40K FAST_TIER N-SATA 601-1000TB=CB	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-000-754	VMAX40K FAST_TIER N-SATA 1001TB+=CB	$695.00	EN-S	36%	$444.80	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-000-755	VMAX40K FAST_TIER XTRN 0-14TB=CB	$1,028.00	EN-S	36%	$657.92	$185.04	$0.00	$0.00	$0.00	$0.00	$185.04
5	456-000-756	VMAX40K FAST_TIER XTRN 15-25TB=CB	$964.00	EN-S	36%	$616.96	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-000-757	VMAX40K FAST_TIER XTRN 26-40TB=CB	$848.00	EN-S	36%	$542.72	$152.64	$0.00	$0.00	$0.00	$0.00	$152.64
5	456-000-758	VMAX40K FAST_TIER XTRN 41-60TB=CB	$788.00	EN-S	36%	$504.32	$141.84	$0.00	$0.00	$0.00	$0.00	$141.84
5	456-000-759	FAST SUITE FOR 40K FTS 61-100TB	$756.00	EN-S	36%	$483.84	$136.08	$0.00	$0.00	$0.00	$0.00	$136.08
5	456-000-760	VMAX40K FAST_TIER XTRN 101-150TB=CB	$680.00	EN-S	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-000-761	FAST SUITE FOR 40K FTS 151-250TB	$612.00	EN-S	36%	$391.68	$110.16	$0.00	$0.00	$0.00	$0.00	$110.16
5	456-000-762	VMAX40K FAST_TIER XTRN 251-400TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-000-763	VMAX40K FAST_TIER XTRN 401-600TB=CB	$452.00	EN-S	36%	$289.28	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36
5	456-000-764	VMAX40K FAST_TIER XTRN 601-1000TB=CB	$400.00	EN-S	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-000-765	VMAX40K FAST_TIER XTRN 1001+TB=CB	$348.00	EN-S	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-000-766	VMAX40K FAST_TIER REG 0-14TB=CA	$2,474.00	EN-S	36%	$1,583.36	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-000-767	VMAX40K FAST_TIER REG 15-25TB=CA	$2,186.00	EN-S	36%	$1,399.04	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-000-768	VMAX40K FAST_TIER REG 26-40TB=CA	$1,908.00	EN-S	36%	$1,221.12	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	456-000-769	VMAX40K FAST_TIER REG 41-60TB=CA	$1,656.00	EN-S	36%	$1,059.84	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-000-770	VMAX40K FAST_TIER REG 61-100TB=CA	$1,455.00	EN-S	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-000-771	VMAX40K FAST_TIER REG 101-150TB=CA	$1,358.00	EN-S	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-000-772	VMAX40K FAST_TIER REG 151-250TB=CA	$1,253.00	EN-S	36%	$801.92	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	456-000-773	VMAX40K FAST_TIER REG 251-400TB=CA	$1,148.00	EN-S	36%	$734.72	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-000-774	VMAX40K FAST_TIER REG 401-600TB=CA	$1,093.00	EN-S	36%	$699.52	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-000-775	VMAX40K FAST_TIER REG 601-1000TB=CA	$1,014.00	EN-S	36%	$648.96	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-000-776	VMAX40K FAST_TIER REG 1001+TB=CA	$923.00	EN-S	36%	$590.72	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-000-777	VMAX40K SRDF REP SATA 0-14TB=CB	$2,190.00	EN-S	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-000-778	VMAX40K SRDF REP SATA 15-25TB=CB	$2,060.00	EN-S	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-000-779	VMAX40K SRDF REP SATA 26-40TB=CB	$1,810.00	EN-S	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-000-780	VMAX40K SRDF REP SATA 41-60TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-000-781	VMAX40K SRDF REP SATA 61-100TB=CB	$1,450.00	EN-S	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-000-782	VMAX40K SRDF REP SATA 101-150TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-000-783	VMAX40K SRDF REP SATA 151-250TB=CB	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-000-784	VMAX40K SRDF REP SATA 251-400TB=CB	$940.00	EN-S	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-000-785	VMAX40K SRDF REP SATA 401-600TB=CB	$810.00	EN-S	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-000-786	VMAX40K SRDF REP SATA 601-1000TB=CB	$690.00	EN-S	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-000-787	VMAX40K SRDF REP SATA 1001+TB=CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-000-788	VMAX40K SRDF REP N-SATA 0-14TB=CB	$4,380.00	EN-S	36%	$2,803.20	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-000-789	VMAX40K SRDF REP N-SATA 15-25TB=CB	$4,120.00	EN-S	36%	$2,636.80	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-000-790	VMAX40K SRDF REP N-SATA 26-40TB=CB	$3,630.00	EN-S	36%	$2,323.20	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-000-791	VMAX40K SRDF REP N-SATA 41-60TB=CB	$3,240.00	EN-S	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-000-792	VMAX40K SRDF REP N-SATA 61-100TB=CB	$2,890.00	EN-S	36%	$1,849.60	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-000-793	VMAX40K SRDF REP N-SATA 101-150TB=CB	$2,560.00	EN-S	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-794	VMAX40K SRDF REP N-SATA 151-250TB=CB	$2,200.00	EN-S	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-000-795	VMAX40K SRDF REP N-SATA 251-400TB=CB	$1,880.00	EN-S	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-000-796	VMAX40K SRDF REP N-SATA 401-600TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-000-797	VMAX40K SRDF REP N-SATA 601-1000TB=CB	$1,390.00	EN-S	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-000-798	VMAX40K SRDF REP N-SATA 1001+TB=CB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-000-799	VMAX40K SRDF REP XTRN 0-14TB=CB	$2,190.00	EN-S	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-000-800	VMAX40K SRDF REP XTRN 15-25TB=CB	$2,060.00	EN-S	36%	$1,318.40	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-000-801	VMAX40K SRDF REP XTRN 26-40TB=CB	$1,810.00	EN-S	36%	$1,158.40	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-000-802	VMAX40K SRDF REP XTRN 41-60TB=CB	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-000-803	VMAX40K SRDF REP XTRN 61-100TB=CB	$1,450.00	EN-S	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-000-804	VMAX40K SRDF REP XTRN 101-150TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-000-805	VMAX40K SRDF REP XTRN 151-250TB=CB	$1,100.00	EN-S	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-000-806	VMAX40K SRDF REP XTRN 251-400TB=CB	$940.00	EN-S	36%	$601.60	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-000-807	VMAX40K SRDF REP XTRN 401-600TB=CB	$810.00	EN-S	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-000-808	VMAX40K SRDF REP XTRN 601-1000TB=CB	$690.00	EN-S	36%	$441.60	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-000-809	VMAX40K SRDF REP XTRN 1001+TB=CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-000-810	VMAX40K SRDF REP REG 0-14TB=CA	$4,395.00	EN-S	36%	$2,812.80	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-000-811	VMAX40K SRDF REP REG 15-25TB=CA	$3,647.00	EN-S	36%	$2,334.08	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-000-812	VMAX40K SRDF REP REG 26-40TB=CA	$3,660.00	EN-S	36%	$2,342.40	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-000-813	SRDF SUITE FOR 40K REG 41-60TB	$2,990.00	EN-S	36%	$1,913.60	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-000-814	VMAX40K SRDF REP REG 61-100TB=CA	$2,595.00	EN-S	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-000-815	VMAX40K SRDF REP REG 101-150TB=CA	$2,205.00	EN-S	36%	$1,411.20	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-000-816	VMAX40K SRDF REP REG 151-250TB=CA	$2,090.00	EN-S	36%	$1,337.60	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-000-817	VMAX40K SRDF REP REG 251-400TB=CA	$1,915.00	EN-S	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-000-818	VMAX40K SRDF REP REG 401-600TB=CA	$1,715.00	EN-S	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-000-819	VMAX40K SRDF REP REG 601-1000TB=CA	$1,505.00	EN-S	36%	$963.20	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-000-820	VMAX40K SRDF REP REG 1001+TB=CA	$975.00	EN-S	36%	$624.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-000-821	VMAX40K ADV SRDF SATA 0-14TB=CB	$1,725.00	EN-S	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-000-822	VMAX40K ADV SRDF SATA 15-25TB=CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-000-823	VMAX40K ADV SRDF SATA 26-40TB=CB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-000-824	VMAX40K ADV SRDF SATA 41-60TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-000-825	VMAX40K ADV SRDF SATA 61-100TB=CB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-000-826	VMAX40K ADV SRDF SATA 101-150TB=CB	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-000-827	VMAX40K ADV SRDF SATA 151-250TB=CB	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-000-828	VMAX40K ADV SRDF SATA 251-400TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-000-829	VMAX40K ADV SRDF SATA 401-600TB=CB	$635.00	EN-S	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-000-830	VMAX40K ADV SRDF SATA 601-1000TB=CB	$545.00	EN-S	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-000-831	VMAX40K ADV SRDF SATA 1001+TB=CB	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-000-832	VMAX40K ADV SRDF N-SATA 0-14TB=CB	$3,460.00	EN-S	36%	$2,214.40	$622.80	$0.00	$0.00	$0.00	$0.00	$622.80
5	456-000-833	VMAX40K ADV SRDF N-SATA 15-25TB=CB	$3,250.00	EN-S	36%	$2,080.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	456-000-834	VMAX40K ADV SRDF N-SATA 26-40TB=CB	$2,865.00	EN-S	36%	$1,833.60	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	456-000-835	VMAX40K ADV SRDF N-SATA 41-60TB=CB	$2,560.00	EN-S	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-000-836	VMAX40K ADV SRDF N-SATA 61-100TB=CB	$2,275.00	EN-S	36%	$1,456.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	456-000-837	VMAX40K ADV SRDF N-SATA 101-150TB=CB	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	456-000-838	VMAX40K ADV SRDF N-SATA 151-250TB=CB	$1,740.00	EN-S	36%	$1,113.60	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-000-839	VMAX40K ADV SRDF N-SATA 251-400TB=CB	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	456-000-840	VMAX40K ADV SRDF N-SATA 401-600TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-000-841	VMAX40K ADV SRDF N-SATA 601-1000TB=CB	$1,095.00	EN-S	36%	$700.80	$197.10	$0.00	$0.00	$0.00	$0.00	$197.10
5	456-000-842	VMAX40K ADV SRDF N-SATA 1001+TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-000-843	VMAX40K ADV SRDF XTRN 0-14TB=CB	$1,725.00	EN-S	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-000-844	VMAX40K ADV SRDF XTRN 15-25TB=CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-000-845	VMAX40K ADV SRDF XTRN 26-40TB=CB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-000-846	VMAX40K ADV SRDF XTRN 41-60TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-000-847	VMAX40K ADV SRDF XTRN 61-100TB=CB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-000-848	VMAX40K ADV SRDF XTRN 101-150TB=CB	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-000-849	VMAX40K ADV SRDF XTRN 151-250TB=CB	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-000-850	VMAX40K ADV SRDF XTRN 251-400TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-000-851	VMAX40K ADV SRDF XTRN 401-600TB=CB	$635.00	EN-S	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-000-852	VMAX40K ADV SRDF XTRN 601-1000TB=CB	$545.00	EN-S	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-000-853	VMAX40K ADV SRDF XTRN 1001+TB=CB	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-000-854	VMAX40K ADV SRDF REG 0-14TB=CB=CA	$1,425.00	EN-S	36%	$912.00	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	456-000-855	VMAX40K ADV SRDF REG 15-25TB=CA	$1,155.00	EN-S	36%	$739.20	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	456-000-856	VMAX40K ADV SRDF REG 26-40TB=CA	$1,203.00	EN-S	36%	$769.92	$216.54	$0.00	$0.00	$0.00	$0.00	$216.54
5	456-000-857	VMAX40K ADV SRDF REG 41-60TB=CA	$1,073.00	EN-S	36%	$686.72	$193.14	$0.00	$0.00	$0.00	$0.00	$193.14
5	456-000-858	VMAX40K ADV SRDF REG 61-100TB=CA	$917.00	EN-S	36%	$586.88	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-000-859	VMAX40K ADV SRDF REG 101-150TB=CA	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-000-860	VMAX40K ADV SRDF REG 151-250TB=CA	$749.00	EN-S	36%	$479.36	$134.82	$0.00	$0.00	$0.00	$0.00	$134.82
5	456-000-861	VMAX40K ADV SRDF REG 251-400TB=CA	$668.00	EN-S	36%	$427.52	$120.24	$0.00	$0.00	$0.00	$0.00	$120.24
5	456-000-862	VMAX40K ADV SRDF REG 401-600TB=CA	$555.00	EN-S	36%	$355.20	$99.90	$0.00	$0.00	$0.00	$0.00	$99.90
5	456-000-863	VMAX40K ADV SRDF REG 601-1000TB=CA	$449.00	EN-S	36%	$287.36	$80.82	$0.00	$0.00	$0.00	$0.00	$80.82
5	456-000-864	VMAX40K ADV SRDF REG 1001+TB=CA	$285.00	EN-S	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-000-865	PROSPHERE-CC 40K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-000-866	PROSPHERE-CC 40K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-000-867	PROSPHERE-CC 40K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$397.80	$0.00	$0.00	$0.00	$0.00	$397.80
5	456-000-868	PROSPHERE-CC 40K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	456-000-869	PROSPHERE-CC 40K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-000-870	PROSPHERE-CC 40K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-000-871	PROSPHERE-CC 40K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-000-872	PROSPHERE-CC 40K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-000-873	PROSPHERE-CC 40K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-874	PROSPHERE-CC 40K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-000-875	PROSPHERE-CC 40K SATA 1000TB +	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-000-876	PROSPHERE-CC 40K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-000-877	PROSPHERE-CC 40K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$887.40	$0.00	$0.00	$0.00	$0.00	$887.40
5	456-000-878	PROSPHERE-CC 40K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$793.80	$0.00	$0.00	$0.00	$0.00	$793.80
5	456-000-879	PROSPHERE-CC 40K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-000-880	PROSPHERE-CC 40K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-000-881	PROSPHERE-CC 40K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	456-000-882	PROSPHERE-CC 40K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$439.20	$0.00	$0.00	$0.00	$0.00	$439.20
5	456-000-883	PROSPHERE-CC 40K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-000-884	PROSPHERE-CC 40K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-000-885	PROSPHERE-CC 40K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-000-886	PROSPHERE-CC 40K NON-SATA 1000TB +	$0.00	EN-S	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-000-898	VMAX40K OR-DM SATA 0-14TB=CB	$1,971.00	EN-S	36%	$1,261.44	$354.78	$0.00	$0.00	$0.00	$0.00	$354.78
5	456-000-899	VMAX40K OR-DM SATA 15-25TB=CB	$1,854.00	EN-S	36%	$1,186.56	$333.72	$0.00	$0.00	$0.00	$0.00	$333.72
5	456-000-900	VMAX40K OR-DM SATA 26-40TB=CB	$1,629.00	EN-S	36%	$1,042.56	$293.22	$0.00	$0.00	$0.00	$0.00	$293.22
5	456-000-901	VMAX40K OR-DM SATA 41-60TB=CB	$1,458.00	EN-S	36%	$933.12	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-000-902	VMAX40K OR-DM SATA 61-100TB=CB	$1,305.00	EN-S	36%	$835.20	$234.90	$0.00	$0.00	$0.00	$0.00	$234.90
5	456-000-903	VMAX40K OR-DM SATA 101-150TB=CB	$1,152.00	EN-S	36%	$737.28	$207.36	$0.00	$0.00	$0.00	$0.00	$207.36
5	456-000-904	VMAX40K OR-DM SATA 151-250TB=CB	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-000-905	VMAX40K OR-DM SATA 251-400TB=CB	$846.00	EN-S	36%	$541.44	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-000-906	VMAX40K OR-DM SATA 401-600TB=CB	$729.00	EN-S	36%	$466.56	$131.22	$0.00	$0.00	$0.00	$0.00	$131.22
5	456-000-907	VMAX40K OR-DM SATA 601-1000TB=CB	$621.00	EN-S	36%	$397.44	$111.78	$0.00	$0.00	$0.00	$0.00	$111.78
5	456-000-908	VMAX40K OR-DM SATA 1001+TB=CB	$540.00	EN-S	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-000-909	VMAX40K OR-DM N-SATA 0-14TB=CB	$3,942.00	EN-S	36%	$2,522.88	$709.56	$0.00	$0.00	$0.00	$0.00	$709.56
5	456-000-910	VMAX40K OR-DM N-SATA 15-25TB=CB	$3,708.00	EN-S	36%	$2,373.12	$667.44	$0.00	$0.00	$0.00	$0.00	$667.44
5	456-000-911	VMAX40K OR-DM N-SATA 26-40TB=CB	$3,267.00	EN-S	36%	$2,090.88	$588.06	$0.00	$0.00	$0.00	$0.00	$588.06
5	456-000-912	VMAX40K OR-DM N-SATA 41-60TB=CB	$2,916.00	EN-S	36%	$1,866.24	$524.88	$0.00	$0.00	$0.00	$0.00	$524.88
5	456-000-913	VMAX40K OR-DM N-SATA 61-100TB=CB	$2,601.00	EN-S	36%	$1,664.64	$468.18	$0.00	$0.00	$0.00	$0.00	$468.18
5	456-000-914	VMAX40K OR-DM N-SATA 101-150TB=CB	$2,304.00	EN-S	36%	$1,474.56	$414.72	$0.00	$0.00	$0.00	$0.00	$414.72
5	456-000-915	VMAX40K OR-DM N-SATA 151-250TB=CB	$1,980.00	EN-S	36%	$1,267.20	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	456-000-916	VMAX40K OR-DM N-SATA 251-400TB=CB	$1,692.00	EN-S	36%	$1,082.88	$304.56	$0.00	$0.00	$0.00	$0.00	$304.56
5	456-000-917	VMAX40K OR-DM N-SATA 401-600TB=CB	$1,458.00	EN-S	36%	$933.12	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-000-918	VMAX40K OR-DM N-SATA 601-1000TB=CB	$1,251.00	EN-S	36%	$800.64	$225.18	$0.00	$0.00	$0.00	$0.00	$225.18
5	456-000-919	VMAX40K OR-DM N-SATA 1001+TB=CB	$1,071.00	EN-S	36%	$685.44	$192.78	$0.00	$0.00	$0.00	$0.00	$192.78
5	456-005-500	VMAX 10K ADV SW SUITE NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-005-501	VMAX 10K ADV SW SUITE SATA 1TB	$0.00	EN-S	36%	$0.00	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-005-502	VMAX 10K ENGINUITY NON-SATA 1TB	$1,230.00	EN-S	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-005-503	VMAX 10K ENGINUITY SATA 1TB	$555.00	EN-S	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-005-753	VMAX10K OR-DM NON-SATA 1TB=CB	$2,580.00	EN-S	36%	$1,651.20	$464.40	$0.00	$0.00	$0.00	$0.00	$464.40
5	456-005-754	VMAX10K OR-DM SATA 1TB=CB	$1,290.00	EN-S	36%	$825.60	$232.20	$0.00	$0.00	$0.00	$0.00	$232.20
5	456-005-759	AFS Q2 FAST COMBO TIER VMAX 40K	$240,155.00	EN-S	36%	$153,699.20	$43,227.90	$0.00	$0.00	$0.00	$0.00	$43,227.90
5	456-005-901	VMAX10K FAST VP FTS EXT 1TB=CB	$530.00	EN-S	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-005-903	VMAX10K TIMEFINDER FTS EXT 1TB=CB	$1,380.00	EN-S	36%	$883.20	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	456-005-906	VMAX 10K SRDF-A FTS EXT 1TB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-005-907	VMAX10K SRDF-A FTS EXT AP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-005-909	VMAX10K SRDF-S FTS EXT 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-005-910	VMAX10K SRDF-S FTS EXT AP 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-005-912	VMAX10K SRDF-STAR FTS EXT 1TB=CB	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-005-913	VMAX10K SRDF-STAR FTS EXT AP 1TB=CB	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-005-914	VMAX10K ADV SRDF REG CAP 1TB=CA	$1,600.00	EN-S	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	456-005-915	VMAX10K ADV SRDF SATA CAP 1TB=CB	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-005-916	VMAX10K ADV SRDF NON-SATA CAP 1TB=CB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-005-917	VMAX10K ADV SRDF XTRN CAP 1TB=CB	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-006-020	VMAX20K ADV SRDF XTRN 0-14TB=CB	$1,725.00	EN-S	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-006-021	VMAX20K ADV SRDF XTRN 15-25TB=CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-006-022	VMAX20K ADV SRDF XTRN 26-40TB=CB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-006-023	VMAX20K ADV SRDF XTRN 41-60TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-006-024	VMAX20K ADV SRDF XTRN 61-100TB=CB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-006-025	VMAX20K ADV SRDF XTRN 101-150TB=CB	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-006-026	VMAX20K ADV SRDF XTRN 151-250TB=CB	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-006-027	VMAX20K ADV SRDF XTRN 251-400TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-006-028	VMAX20K ADV SRDF XTRN 401-600TB=CB	$635.00	EN-S	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-006-029	VMAX20K ADV SRDF XTRN 601-1000TB=CB	$545.00	EN-S	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-006-030	VMAX20K ADV SRDF XTRN 1001+TB=CB	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-006-031	VMAX20K ADV SRDF N-SATA 0-14TB=CB	$3,460.00	EN-S	36%	$2,214.40	$622.80	$0.00	$0.00	$0.00	$0.00	$622.80
5	456-006-032	VMAX20K ADV SRDF N-SATA 15-25TB=CB	$3,250.00	EN-S	36%	$2,080.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	456-006-033	VMAX20K ADV SRDF N-SATA 26-40TB=CB	$2,865.00	EN-S	36%	$1,833.60	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	456-006-034	VMAX20K ADV SRDF N-SATA 41-60TB=CB	$2,560.00	EN-S	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-006-035	VMAX20K ADV SRDF N-SATA 61-100TB=CB	$2,275.00	EN-S	36%	$1,456.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	456-006-036	VMAX20K ADV SRDF N-SATA 101-150TB=CB	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	456-006-037	VMAX20K ADV SRDF N-SATA 151-250TB=CB	$1,740.00	EN-S	36%	$1,113.60	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-006-038	VMAX20K ADV SRDF N-SATA 251-400TB=CB	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	456-006-039	VMAX20K ADV SRDF N-SATA 401-600TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-006-040	VMAX20K ADV SRDF N-SATA 601-1000TB=CB	$1,095.00	EN-S	36%	$700.80	$197.10	$0.00	$0.00	$0.00	$0.00	$197.10
5	456-006-041	VMAX20K ADV SRDF N-SATA 1001+TB=CB	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-006-042	VMAX20K ADV SRDF SATA 0-14TB=CB	$1,725.00	EN-S	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-006-043	VMAX20K ADV SRDF SATA 15-25TB=CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-006-044	VMAX20K ADV SRDF SATA 26-40TB=CB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-006-045	VMAX20K ADV SRDF SATA 41-60TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-046	VMAX20K ADV SRDF SATA 61-100TB=CB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-006-047	VMAX20K ADV SRDF SATA 101-150TB=CB	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-006-048	VMAX20K ADV SRDF SATA 151-250TB=CB	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-006-049	VMAX20K ADV SRDF SATA 251-400TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-006-050	VMAX20K ADV SRDF SATA 401-600TB=CB	$635.00	EN-S	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-006-051	VMAX20K ADV SRDF SATA 601-1000TB=CB	$545.00	EN-S	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-006-052	VMAX20K ADV SRDF SATA 1001+TB=CB	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-006-053	VMAX20K ADV SRDF REG 0-14TB=CA	$1,425.00	EN-S	36%	$912.00	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	456-006-054	VMAX20K ADV SRDF REG 15-25TB=CA	$1,155.00	EN-S	36%	$739.20	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	456-006-055	VMAX20K ADV SRDF REG 26-40TB=CA	$1,203.00	EN-S	36%	$769.92	$216.54	$0.00	$0.00	$0.00	$0.00	$216.54
5	456-006-056	VMAX20K ADV SRDF REG 41-60TB=CB	$1,073.00	EN-S	36%	$686.72	$193.14	$0.00	$0.00	$0.00	$0.00	$193.14
5	456-006-057	VMAX20K ADV SRDF REG 61-100TB=CA	$917.00	EN-S	36%	$586.88	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-006-058	VMAX20K ADV SRDF REG 101-150TB=CA	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-006-059	VMAX20K ADV SRDF REG 151-250TB=CA	$749.00	EN-S	36%	$479.36	$134.82	$0.00	$0.00	$0.00	$0.00	$134.82
5	456-006-060	VMAX20K ADV SRDF REG 251-400TB=CA	$668.00	EN-S	36%	$427.52	$120.24	$0.00	$0.00	$0.00	$0.00	$120.24
5	456-006-061	VMAX20K ADV SRDF REG 401-600TB=CA	$555.00	EN-S	36%	$355.20	$99.90	$0.00	$0.00	$0.00	$0.00	$99.90
5	456-006-062	VMAX20K ADV SRDF REG 601-1000TB=CA	$449.00	EN-S	36%	$287.36	$80.82	$0.00	$0.00	$0.00	$0.00	$80.82
5	456-006-063	VMAX20K ADV SRDF REG 1001+TB=CA	$285.00	EN-S	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-006-064	ENGINUITY FOR VMAX 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	456-006-065	ENGINUITY FOR VMAX 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	456-006-066	ENGINUITY FOR VMAX 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	456-006-067	ENGINUITY FOR VMAX 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	456-006-068	ENGINUITY FOR VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-006-069	ENGINUITY FOR VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	456-006-070	ENGINUITY FOR VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	456-006-071	ENGINUITY FOR VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	456-006-072	ENGINUITY FOR VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	456-006-073	ENGINUITY FOR VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	456-006-074	ENGINUITY FOR VMAX 20K N-S 1000TB+	$0.00	EN-S	36%	$0.00	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	456-006-075	ENGINUITY FOR VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-006-076	ENGINUITY FOR VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	456-006-077	ENGINUITY FOR VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	456-006-078	ENGINUITY FOR VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	456-006-079	ENGINUITY FOR VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	456-006-080	ENGINUITY FOR VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	456-006-081	ENGINUITY FOR VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	456-006-082	ENGINUITY FOR VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	456-006-083	ENGINUITY FOR VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-006-084	ENGINUITY FOR VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-006-085	ENGINUITY FOR VMAX 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	456-006-086	FAST TIERING SUITE 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-006-087	FAST TIERING SUITE 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-006-088	FAST TIERING SUITE 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-006-089	FAST TIERING SUITE 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-006-090	FAST TIERING SUITE 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-006-091	FAST TIERING SUITE 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-006-092	FAST TIERING SUITE 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-006-093	FAST TIERING SUITE 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-006-094	FAST TIERING SUITE 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-006-095	FAST TIERING SUITE 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-006-096	FAST TIERING SUITE 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-006-097	FAST TIERING SUITE 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-006-098	FAST TIERING SUITE 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-006-099	FAST TIERING SUITE 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-006-100	FAST TIERING SUITE 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-006-101	FAST TIERING SUITE 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-006-102	FAST TIERING SUITE 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-006-103	FAST TIERING SUITE 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-006-104	FAST TIERING SUITE 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-006-105	FAST TIERING SUITE 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-006-106	FAST TIERING SUITE 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-006-107	FAST TIERING SUITE 20K N-S 1000TB+	$0.00	EN-S	36%	$0.00	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-006-108	FAST TIERING SUITE 20K FTS EXT 0-14TB	$0.00	EN-S	36%	$0.00	$185.04	$0.00	$0.00	$0.00	$0.00	$185.04
5	456-006-109	FAST TIERING SUITE 20K FTS EXT 15-25TB	$0.00	EN-S	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-006-110	FAST TIERING SUITE 20K FTS EXT 26-40TB	$0.00	EN-S	36%	$0.00	$152.64	$0.00	$0.00	$0.00	$0.00	$152.64
5	456-006-111	FAST TIERING SUITE 20K FTS EXT 41-60TB	$0.00	EN-S	36%	$0.00	$141.84	$0.00	$0.00	$0.00	$0.00	$141.84
5	456-006-112	FAST TIERING SUITE 20K FTS EXT 61-100TB	$0.00	EN-S	36%	$0.00	$136.08	$0.00	$0.00	$0.00	$0.00	$136.08
5	456-006-113	FAST TIERING SUITE 20K FTS EXT 101-150TB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-006-114	FAST TIERING SUITE 20K FTS EXT 151-250TB	$0.00	EN-S	36%	$0.00	$110.16	$0.00	$0.00	$0.00	$0.00	$110.16
5	456-006-115	FAST TIERING SUITE 20K FTS EXT 251-400TB	$0.00	EN-S	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-006-116	FAST TIERING SUITE 20K FTS EXT 401-600TB	$0.00	EN-S	36%	$0.00	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36
5	456-006-117	FAST TIERING SUITE 20K FTSEXT 601-1000TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-006-118	FAST TIERING SUITE 20K FTS EXT 1000TB+	$0.00	EN-S	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-006-119	FAST TIERING REG 20K 0-14TB	$0.00	EN-S	36%	$0.00	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-006-120	FAST TIERING REG 20K 15-25TB	$0.00	EN-S	36%	$0.00	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-006-121	FAST TIERING REG 20K 26-40TB	$0.00	EN-S	36%	$0.00	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	456-006-122	FAST TIERING REG 20K 41-60TB	$0.00	EN-S	36%	$0.00	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-006-123	FAST TIERING REG 20K 61-100TB	$0.00	EN-S	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-006-124	FAST TIERING REG 20K 101-150TB	$0.00	EN-S	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-006-125	FAST TIERING REG 20K 151-250TB	$0.00	EN-S	36%	$0.00	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-126	FAST TIERING REG 20K 251-400TB	$0.00	EN-S	36%	$0.00	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-006-127	FAST TIERING REG 20K 401-600TB	$0.00	EN-S	36%	$0.00	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-006-128	FAST TIERING REG 20K 601-1000TB	$0.00	EN-S	36%	$0.00	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-006-129	FAST TIERING REG 20K 1000TB+	$0.00	EN-S	36%	$0.00	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-006-130	VMAX20K OR-DM REG 0-14TB=CA	$3,516.00	EN-S	36%	$2,250.24	$632.88	$0.00	$0.00	$0.00	$0.00	$632.88
5	456-006-131	VMAX20K OR-DM REG 15-25TB=CA	$2,917.00	EN-S	36%	$1,866.88	$525.06	$0.00	$0.00	$0.00	$0.00	$525.06
5	456-006-132	VMAX20K OR-DM REG 26-40TB=CA	$2,928.00	EN-S	36%	$1,873.92	$527.04	$0.00	$0.00	$0.00	$0.00	$527.04
5	456-006-133	VMAX20K OR-DM REG 41-60TB=CA	$2,392.00	EN-S	36%	$1,530.88	$430.56	$0.00	$0.00	$0.00	$0.00	$430.56
5	456-006-134	VMAX20K OR-DM REG 61-100TB=CA	$2,076.00	EN-S	36%	$1,328.64	$373.68	$0.00	$0.00	$0.00	$0.00	$373.68
5	456-006-135	VMAX20K OR-DM REG 101-150TB=CA	$1,764.00	EN-S	36%	$1,128.96	$317.52	$0.00	$0.00	$0.00	$0.00	$317.52
5	456-006-136	VMAX20K OR-DM REG 151-250TB=CA	$1,672.00	EN-S	36%	$1,070.08	$300.96	$0.00	$0.00	$0.00	$0.00	$300.96
5	456-006-137	VMAX20K OR-DM REG 251-400TB=CA	$1,532.00	EN-S	36%	$980.48	$275.76	$0.00	$0.00	$0.00	$0.00	$275.76
5	456-006-138	VMAX20K OR-DM REG 401-600TB=CA	$1,372.00	EN-S	36%	$878.08	$246.96	$0.00	$0.00	$0.00	$0.00	$246.96
5	456-006-139	VMAX20K OR-DM REG 601-1000TB=CA	$1,204.00	EN-S	36%	$770.56	$216.72	$0.00	$0.00	$0.00	$0.00	$216.72
5	456-006-140	VMAX20K OR-DM REG 1001TB+=CA	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-006-141	VMAX40K OR-DM REG 0-14TB=CA	$3,956.00	EN-S	36%	$2,531.84	$712.08	$0.00	$0.00	$0.00	$0.00	$712.08
5	456-006-142	VMAX40K OR-DM REG 15-25TB=CA	$3,282.00	EN-S	36%	$2,100.48	$590.76	$0.00	$0.00	$0.00	$0.00	$590.76
5	456-006-143	VMAX40K OR-DM REG 26-40TB=CA	$3,294.00	EN-S	36%	$2,108.16	$592.92	$0.00	$0.00	$0.00	$0.00	$592.92
5	456-006-144	VMAX40K OR-DM REG 41-60TB=CA	$2,691.00	EN-S	36%	$1,722.24	$484.38	$0.00	$0.00	$0.00	$0.00	$484.38
5	456-006-145	VMAX40K OR-DM REG 61-100TB=CA	$2,336.00	EN-S	36%	$1,495.04	$420.48	$0.00	$0.00	$0.00	$0.00	$420.48
5	456-006-146	VMAX40K OR-DM REG 101-150TB=CA	$1,985.00	EN-S	36%	$1,270.40	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-006-147	VMAX40K OR-DM REG 151-250TB=CA	$1,881.00	EN-S	36%	$1,203.84	$338.58	$0.00	$0.00	$0.00	$0.00	$338.58
5	456-006-148	VMAX40K OR-DM REG 251-400TB=CA	$1,724.00	EN-S	36%	$1,103.36	$310.32	$0.00	$0.00	$0.00	$0.00	$310.32
5	456-006-149	VMAX40K OR-DM REG 401-600TB=CA	$1,544.00	EN-S	36%	$988.16	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	456-006-150	VMAX40K OR-DM REG 601-1000TB=CA	$1,355.00	EN-S	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-006-151	VMAX40K OR-DM REG 1001+TB=CA	$878.00	EN-S	36%	$561.92	$158.04	$0.00	$0.00	$0.00	$0.00	$158.04
5	456-006-152	PROSPHERE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-006-153	PROSPHERE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-006-154	PROSPHERE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$397.80	$0.00	$0.00	$0.00	$0.00	$397.80
5	456-006-155	PROSPHERE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	456-006-156	PROSPHERE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-006-157	PROSPHERE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-006-158	PROSPHERE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-006-159	PROSPHERE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-006-160	PROSPHERE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-006-161	PROSPHERE VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-006-162	PROSPHERE VMAX 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-006-163	PROSPHERE VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-006-164	PROSPHERE VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$887.40	$0.00	$0.00	$0.00	$0.00	$887.40
5	456-006-165	PROSPHERE VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$793.80	$0.00	$0.00	$0.00	$0.00	$793.80
5	456-006-166	PROSPHERE VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-006-167	PROSPHERE VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-006-168	PROSPHERE VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	456-006-169	PROSPHERE VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$439.20	$0.00	$0.00	$0.00	$0.00	$439.20
5	456-006-170	PROSPHERE VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-006-171	PROSPHERE VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-006-172	PROSPHERE VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-006-173	PROSPHERE VMAX 20K NON-SATA 1000TB+	$0.00	EN-S	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-006-174	SRDF REP SUITE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-006-175	SRDF REP SUITE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-006-176	SRDF REP SUITE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-006-177	SRDF REP SUITE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-006-178	SRDF REP SUITE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-006-179	SRDF REP SUITE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-006-180	SRDF REP SUITE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-006-181	SRDF REP SUITE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-006-182	SRDF REP SUITE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-006-183	SRDF REP SUITE VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-006-184	SRDF REP SUITE VMAX 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-006-185	SRDF REP SUITE VMAX 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-006-186	SRDF REP SUITE VMAX 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-006-187	SRDF REP SUITE VMAX 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-006-188	SRDF REP SUITE VMAX 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-006-189	SRDF REP SUITE VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-006-190	SRDF REP SUITE VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-006-191	SRDF REP SUITE VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-006-192	SRDF REP SUITE VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-006-193	SRDF REP SUITE VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-006-194	SRDF REP SUITE VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-006-195	SRDF REP SUITE VMAX 20K N-S 1000TB+	$0.00	EN-S	36%	$0.00	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-006-196	SRDF REP SUITE VMAX 20K FTS EXT 0-14TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-006-197	SRDF REP SUITE VMAX 20K FTS EXT 15-25TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-006-198	SRDF REP SUITE VMAX 20K FTS EXT 26-40TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-006-199	SRDF REP SUITE VMAX 20K FTS EXT 41-60TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-006-200	SRDF REP SUITE VMAX 20K FTS EXT 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-006-201	SRDF REP SUITE VMAX 20K FTSEXT 101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-006-202	SRDF REP SUITE VMAX 20K FTSEXT 151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-006-203	SRDF REP SUITE VMAX 20K FTSEXT 251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-006-204	SRDF REP SUITE VMAX 20K FTSEXT 401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-006-205	SRDF REP SUITE VMAX20K FTSEXT 601-1000TB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-206	SRDF REP SUITE VMAX 20K FTS EXT 1000TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-006-207	SRDF REP SUITE VMAX 20K REG 0-14TB	$0.00	EN-S	36%	$0.00	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-006-208	SRDF REP SUITE VMAX 20K REG 15-25TB	$0.00	EN-S	36%	$0.00	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-006-209	SRDF REP SUITE VMAX 20K REG 26-40TB	$0.00	EN-S	36%	$0.00	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-006-210	SRDF REP SUITE VMAX 20K REG 41-60TB	$0.00	EN-S	36%	$0.00	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-006-211	SRDF REP SUITE VMAX 20K REG 61-100TB	$0.00	EN-S	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-006-212	SRDF REP SUITE VMAX 20K REG 101-150TB	$0.00	EN-S	36%	$0.00	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-006-213	SRDF REP SUITE VMAX 20K REG 151-250TB	$0.00	EN-S	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-006-214	SRDF REP SUITE VMAX 20K REG 251-400TB	$0.00	EN-S	36%	$0.00	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-006-215	SRDF REP SUITE VMAX 20K REG 401-600TB	$0.00	EN-S	36%	$0.00	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-006-216	SRDF REP SUITE VMAX 20K REG 601-1000TB	$0.00	EN-S	36%	$0.00	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-006-217	SRDF REP SUITE VMAX 20K REG 1000TB+	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-006-218	SYMM MGMT SUITE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-006-219	SYMM MGMT SUITE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-006-220	SYMM MGMT SUITE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-006-221	SYMM MGMT SUITE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-006-222	SYMM MGMT SUITE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-006-223	SYMM MGMT SUITE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-006-224	SYMM MGMT SUITE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-006-225	SYMM MGMT SUITE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	456-006-226	SYMM MGMT SUITE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-006-227	SYMM MGMT SUITE VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	456-006-228	SYMM MGMT SUITE VMAX 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	456-006-229	SYMM MGMT SUITE VMAX 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	456-006-230	SYMM MGMT SUITE VMAX 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-006-231	SYMM MGMT SUITE VMAX 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	456-006-232	SYMM MGMT SUITE VMAX 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-006-233	SYMM MGMT SUITE VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-006-234	SYMM MGMT SUITE VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-006-235	SYMM MGMT SUITE VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-006-236	SYMM MGMT SUITE VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	456-006-237	SYMM MGMT SUITE VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-006-238	SYMM MGMT SUITE VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-006-239	SYMM MGMT SUITE VMAX 20K N-S 1000TB+	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-006-240	TIMEFINDER SUITE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-006-241	TIMEFINDER SUITE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-006-242	TIMEFINDER SUITE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-006-243	TIMEFINDER SUITE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-006-244	TIMEFINDER SUITE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-006-245	TIMEFINDER SUITE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-006-246	TIMEFINDER SUITE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-006-247	TIMEFINDER SUITE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-006-248	TIMEFINDER SUITE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-006-249	TIMEFINDER SUITE VMAX 20K SATA601-1000TB	$0.00	EN-S	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-006-250	TIMEFINDER SUITE VMAX 20K SATA 1000TB+	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-006-251	TIMEFINDER SUITE VMAX 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	456-006-252	TIMEFINDER SUITE VMAX 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	456-006-253	TIMEFINDER SUITE VMAX 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-006-254	TIMEFINDER SUITE VMAX 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	456-006-255	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-006-256	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-006-257	TIMEFINDER SUITE VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-006-258	TIMEFINDER SUITE VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-006-259	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	456-006-260	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	456-006-261	TIMEFINDER SUITE VMAX 20K N-S 1000TB+	$0.00	EN-S	36%	$0.00	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	456-006-262	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-006-263	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-006-264	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-006-265	TIMEFINDER SUITE VMAX 20K FTS 41-60TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-006-266	TIMEFINDER SUITE VMAX 20K FTS 61-100TB	$0.00	EN-S	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-006-267	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-006-268	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	$0.00	EN-S	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-006-269	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-006-270	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	$0.00	EN-S	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-006-271	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	$0.00	EN-S	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-006-272	TIMEFINDER SUITE VMAX 20K FTS 1000TB+	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-006-273	TIMEFINDER SUITE VMAX 20K REG 0-14TB	$0.00	EN-S	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-006-274	TIMEFINDER SUITE VMAX 20K REG 15-25TB	$0.00	EN-S	36%	$0.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-006-275	TIMEFINDER SUITE VMAX 20K REG 26-40TB	$0.00	EN-S	36%	$0.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-006-276	TIMEFINDER SUITE VMAX 20K REG 41-60TB	$0.00	EN-S	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-006-277	TIMEFINDER SUITE VMAX 20K REG 61-100TB	$0.00	EN-S	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-006-278	TIMEFINDER SUITE VMAX 20K REG 101-150TB	$0.00	EN-S	36%	$0.00	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-006-279	TIMEFINDER SUITE VMAX 20K REG 151-250TB	$0.00	EN-S	36%	$0.00	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-006-280	TIMEFINDER SUITE VMAX 20K REG 251-400TB	$0.00	EN-S	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-006-281	TIMEFINDER SUITE VMAX 20K REG 401-600TB	$0.00	EN-S	36%	$0.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-006-282	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	$0.00	EN-S	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-006-283	TIMEFINDER SUITE VMAX 20K REG 1000TB+	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-000	SYMM MGMT SUITE 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-007-001	SYMM MGMT SUITE 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-002	SYMM MGMT SUITE 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-007-003	SYMM MGMT SUITE 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-007-004	SYMM MGMT SUITE 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-007-005	SYMM MGMT SUITE 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-007-006	SYMM MGMT SUITE 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-007-007	SYMM MGMT SUITE 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$92.70	$0.00	$0.00	$0.00	$0.00	$92.70
5	456-007-008	SYMM MGMT SUITE 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-007-009	SYMM MGMT SUITE 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	456-007-010	SYMM MGMT SUITE 20K SATA 1000TB +	$0.00	EN-S	36%	$0.00	$60.30	$0.00	$0.00	$0.00	$0.00	$60.30
5	456-007-011	SYMM MGMT SUITE 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$361.80	$0.00	$0.00	$0.00	$0.00	$361.80
5	456-007-012	SYMM MGMT SUITE 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-007-013	SYMM MGMT SUITE 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$299.70	$0.00	$0.00	$0.00	$0.00	$299.70
5	456-007-014	SYMM MGMT SUITE 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-007-015	SYMM MGMT SUITE 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-007-016	SYMM MGMT SUITE 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-007-017	SYMM MGMT SUITE 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-007-018	SYMM MGMT SUITE 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	456-007-019	SYMM MGMT SUITE 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-007-020	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	456-007-021	SYMM MGMT SUITE 20K NON-SATA 1000TB +	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-007-022	SYMM PACK ENH VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-007-023	SYMM PACK ENH VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$416.70	$0.00	$0.00	$0.00	$0.00	$416.70
5	456-007-024	SYMM PACK ENH VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-007-025	SYMM PACK ENH VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$329.40	$0.00	$0.00	$0.00	$0.00	$329.40
5	456-007-026	SYMM PACK ENH VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$296.10	$0.00	$0.00	$0.00	$0.00	$296.10
5	456-007-027	SYMM PACK ENH VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$264.60	$0.00	$0.00	$0.00	$0.00	$264.60
5	456-007-028	SYMM PACK ENH VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-007-029	SYMM PACK ENH VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	456-007-030	SYMM PACK ENH VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	456-007-031	SYMM PACK ENH VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-007-032	SYMM PACK ENH VMAX 20K SATA 1000TB +	$0.00	EN-S	36%	$0.00	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	456-007-033	SYMM PACK ENH VMAX 20K N-S 0-14TB	$0.00	EN-S	36%	$0.00	$889.20	$0.00	$0.00	$0.00	$0.00	$889.20
5	456-007-034	SYMM PACK ENH VMAX 20K N-S 15-25TB	$0.00	EN-S	36%	$0.00	$833.40	$0.00	$0.00	$0.00	$0.00	$833.40
5	456-007-035	SYMM PACK ENH VMAX 20K N-S 26-40TB	$0.00	EN-S	36%	$0.00	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-007-036	SYMM PACK ENH VMAX 20K N-S 41-60TB	$0.00	EN-S	36%	$0.00	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-007-037	SYMM PACK ENH VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$592.20	$0.00	$0.00	$0.00	$0.00	$592.20
5	456-007-038	SYMM PACK ENH VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$530.10	$0.00	$0.00	$0.00	$0.00	$530.10
5	456-007-039	SYMM PACK ENH VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	456-007-040	SYMM PACK ENH VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$388.80	$0.00	$0.00	$0.00	$0.00	$388.80
5	456-007-041	SYMM PACK ENH VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$327.60	$0.00	$0.00	$0.00	$0.00	$327.60
5	456-007-042	SYMM PACK ENH VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-007-043	SYMM PACK ENH VMAX 20K N-S 1000TB +	$0.00	EN-S	36%	$0.00	$240.30	$0.00	$0.00	$0.00	$0.00	$240.30
5	456-007-044	ADV FAST SUITE VMAX 20K EXT 0-14TB	$0.00	EN-S	36%	$0.00	$185.04	$0.00	$0.00	$0.00	$0.00	$185.04
5	456-007-045	ADV FAST SUITE VMAX 20K EXT 15-25TB	$0.00	EN-S	36%	$0.00	$136.08	$0.00	$0.00	$0.00	$0.00	$136.08
5	456-007-046	ADV FAST SUITE VMAX 20K EXT 26-40TB	$0.00	EN-S	36%	$0.00	$110.16	$0.00	$0.00	$0.00	$0.00	$110.16
5	456-007-047	ADV FAST SUITE VMAX 20K EXT 41-60TB	$0.00	EN-S	36%	$0.00	$81.36	$0.00	$0.00	$0.00	$0.00	$81.36
5	456-007-048	ADV FAST SUITE VMAX 20K EXT 61-100TB	$0.00	EN-S	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-007-049	ADV FAST SUITE VMAX 20K EXT 101-150TB	$0.00	EN-S	36%	$0.00	$152.64	$0.00	$0.00	$0.00	$0.00	$152.64
5	456-007-050	ADV FAST SUITE VMAX 20K EXT 151-250TB	$0.00	EN-S	36%	$0.00	$141.84	$0.00	$0.00	$0.00	$0.00	$141.84
5	456-007-051	ADV FAST SUITE VMAX 20K EXT 251-400TB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-007-052	ADV FAST SUITE VMAX 20K EXT 401-600TB	$0.00	EN-S	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-007-053	ADV FAST SUITE VMAX 20K EXT 601-1000TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-007-054	ADV FAST SUITE VMAX 20K EXT 1001TB+	$0.00	EN-S	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-007-055	SRDF-A VMAX 20K EXTERNAL 0 - 14TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-007-056	SRDF-A VMAX 20K EXTERNAL 15-25TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-007-057	SRDF-A VMAX 20K EXTERNAL 26-40TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-007-058	SRDF-A VMAX 20K EXTERNAL 41-60TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-059	SRDF-A VMAX 20K EXTERNAL 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-007-060	SRDF-A VMAX 20K EXTERNAL 101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-061	SRDF-A VMAX 20K EXTERNAL 151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-062	SRDF-A VMAX 20K EXTERNAL 251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-007-063	SRDF-A VMAX 20K EXTERNAL 401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-007-064	SRDF-A VMAX 20K EXTERNAL 601-1000TB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-007-065	SRDF-A VMAX 20K EXTERNAL 1001TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-007-066	SRDF-S VMAX 20K EXTERNAL 0 - 14TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-007-067	SRDF-S VMAX 20K EXTERNAL 15-25TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-007-068	SRDF-S VMAX 20K EXTERNAL 26-40TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-007-069	SRDF-S VMAX 20K EXTERNAL 41-60TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-070	SRDF-S VMAX 20K EXTERNAL 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-007-071	SRDF-S VMAX 20K EXTERNAL 101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-072	SRDF-S VMAX 20K EXTERNAL 151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-073	SRDF-S VMAX 20K EXTERNAL 251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-007-074	SRDF-S VMAX 20K EXTERNAL 401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-007-075	SRDF-S VMAX 20K EXTERNAL 601-1000TB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-007-076	SRDF-S VMAX 20K EXTERNAL 1001TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-007-077	SRDF-STAR VMAX 20K EXTERNAL 0 - 14TB	$0.00	EN-S	36%	$0.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-007-078	SRDF-STAR VMAX 20K EXTERNAL 15-25TB	$0.00	EN-S	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-007-079	SRDF-STAR VMAX 20K EXTERNAL 26-40TB	$0.00	EN-S	36%	$0.00	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-007-080	SRDF-STAR VMAX 20K EXTERNAL 41-60TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-081	SRDF-STAR VMAX 20K EXTERNAL 61-100TB	$0.00	EN-S	36%	$0.00	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-082	SRDF-STAR VMAX 20K EXTERNAL 101-150TB	$0.00	EN-S	36%	$0.00	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-007-083	SRDF-STAR VMAX 20K EXTERNAL 151-250TB	$0.00	EN-S	36%	$0.00	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-007-084	SRDF-STAR VMAX 20K EXTERNAL 251-400TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-007-085	SRDF-STAR VMAX 20K EXTERNAL 401-600TB	$0.00	EN-S	36%	$0.00	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-007-086	SRDF-STAR VMAX 20K EXTERNAL 601-1000TB	$0.00	EN-S	36%	$0.00	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-007-087	SRDF-STAR VMAX 20K EXTERNAL 1001TB+	$0.00	EN-S	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-007-088	TF-CLONE VMAX 20K EXTERNAL 0-14TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-007-089	TF-CLONE VMAX 20K EXTERNAL 15-25TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-007-090	TF-CLONE VMAX 20K EXTERNAL 26-40TB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-007-091	TF-CLONE VMAX 20K EXTERNAL 41-60TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-007-092	TF-CLONE VMAX 20K EXTERNAL 61-100TB	$0.00	EN-S	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-007-093	TF-CLONE VMAX 20K EXTERNAL 101-150TB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-007-094	TF-CLONE VMAX 20K EXTERNAL 151-250TB	$0.00	EN-S	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-007-095	TF-CLONE VMAX 20K EXTERNAL 251-400TB	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-007-096	TF-CLONE VMAX 20K EXTERNAL 401-600TB	$0.00	EN-S	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-007-097	TF-CLONE VMAX 20K EXTERNAL 601-1000TB	$0.00	EN-S	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-007-098	TF-CLONE VMAX 20K EXTERNAL 1001TB+	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-007-099	TF-SNAP VMAX 20K EXTERNAL 0 - 14TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-007-100	TF-SNAP VMAX 20K EXTERNAL 15-25TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-007-101	TF-SNAP VMAX 20K EXTERNAL 26-40TB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-007-102	TF-SNAP VMAX 20K EXTERNAL 41-60TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-007-103	TF-SNAP VMAX 20K EXTERNAL 61-100TB	$0.00	EN-S	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-007-104	TF-SNAP VMAX 20K EXTERNAL 101-150TB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-007-105	TF-SNAP VMAX 20K EXTERNAL 151-250TB	$0.00	EN-S	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-007-106	TF-SNAP VMAX 20K EXTERNAL 251-400TB	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-007-107	TF-SNAP VMAX 20K EXTERNAL 401-600TB	$0.00	EN-S	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-007-108	TF-SNAP VMAX 20K EXTERNAL 601-1000TB	$0.00	EN-S	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-007-109	TF-SNAP VMAX 20K EXTERNAL 1001TB+	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-007-132	VMAX20K OR-DM N-SATA 0-14TB=CB	$3,942.00	EN-S	36%	$2,522.88	$709.56	$0.00	$0.00	$0.00	$0.00	$709.56
5	456-007-133	VMAX20K OR-DM N-SATA 15-25TB=CB	$3,708.00	EN-S	36%	$2,373.12	$667.44	$0.00	$0.00	$0.00	$0.00	$667.44
5	456-007-134	VMAX20K OR-DM N-SATA 26-40TB=CB	$3,267.00	EN-S	36%	$2,090.88	$588.06	$0.00	$0.00	$0.00	$0.00	$588.06
5	456-007-135	VMAX20K OR-DM N-SATA 41-60TB=CB	$2,916.00	EN-S	36%	$1,866.24	$524.88	$0.00	$0.00	$0.00	$0.00	$524.88
5	456-007-136	VMAX20K OR-DM N-SATA 61-100TB=CB	$2,601.00	EN-S	36%	$1,664.64	$468.18	$0.00	$0.00	$0.00	$0.00	$468.18
5	456-007-137	VMAX20K OR-DM N-SATA 101-150TB=CB	$2,304.00	EN-S	36%	$1,474.56	$414.72	$0.00	$0.00	$0.00	$0.00	$414.72
5	456-007-138	VMAX20K OR-DM N-SATA 151-250TB=CB	$1,980.00	EN-S	36%	$1,267.20	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	456-007-139	VMAX20K OR-DM N-SATA 251-400TB=CB	$1,692.00	EN-S	36%	$1,082.88	$304.56	$0.00	$0.00	$0.00	$0.00	$304.56
5	456-007-140	VMAX20K OR-DM N-SATA 401-600TB=CB	$1,458.00	EN-S	36%	$933.12	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-007-141	VMAX20K OR-DM N-SATA 601-1000TB=CB	$1,251.00	EN-S	36%	$800.64	$225.18	$0.00	$0.00	$0.00	$0.00	$225.18
5	456-007-142	VMAX20K OR-DM N-SATA 1001TB+=CB	$1,071.00	EN-S	36%	$685.44	$192.78	$0.00	$0.00	$0.00	$0.00	$192.78
5	456-007-143	VMAX20K OR-DM SATA 0-14TB=CB	$1,971.00	EN-S	36%	$1,261.44	$354.78	$0.00	$0.00	$0.00	$0.00	$354.78
5	456-007-144	VMAX20K OR-DM SATA 15-25TB=CB	$1,854.00	EN-S	36%	$1,186.56	$333.72	$0.00	$0.00	$0.00	$0.00	$333.72
5	456-007-145	VMAX20K OR-DM SATA 26-40TB=CB	$1,629.00	EN-S	36%	$1,042.56	$293.22	$0.00	$0.00	$0.00	$0.00	$293.22
5	456-007-146	VMAX20K OR-DM SATA 41-60TB=CB	$1,458.00	EN-S	36%	$933.12	$262.44	$0.00	$0.00	$0.00	$0.00	$262.44
5	456-007-147	VMAX20K OR-DM SATA 61-100TB=CB	$1,305.00	EN-S	36%	$835.20	$234.90	$0.00	$0.00	$0.00	$0.00	$234.90
5	456-007-148	VMAX20K OR-DM SATA 101-150TB=CB	$1,152.00	EN-S	36%	$737.28	$207.36	$0.00	$0.00	$0.00	$0.00	$207.36
5	456-007-149	VMAX20K OR-DM SATA 151-250TB=CB	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-007-150	VMAX20K OR-DM SATA 251-400TB=CB	$846.00	EN-S	36%	$541.44	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-007-151	VMAX20K OR-DM SATA 401-600TB=CB	$729.00	EN-S	36%	$466.56	$131.22	$0.00	$0.00	$0.00	$0.00	$131.22
5	456-007-152	VMAX20K OR-DM SATA 601-1000TB=CB	$621.00	EN-S	36%	$397.44	$111.78	$0.00	$0.00	$0.00	$0.00	$111.78
5	456-007-153	VMAX20K OR-DM SATA 1001TB+=CB	$540.00	EN-S	36%	$345.60	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-007-176	FAST VMAX 20K REGISTERED 0-14TB	$0.00	EN-S	36%	$0.00	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-007-177	FAST VMAX 20K REGISTERED 15-25TB	$0.00	EN-S	36%	$0.00	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-007-178	FAST VMAX 20K REGISTERED 26-40TB	$0.00	EN-S	36%	$0.00	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	456-007-179	FAST VMAX 20K REGISTERED 41-60TB	$0.00	EN-S	36%	$0.00	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-007-180	FAST VMAX 20K REGISTERED 61-100TB	$0.00	EN-S	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-007-181	FAST VMAX 20K REGISTERED 101-150TB	$0.00	EN-S	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-007-182	FAST VMAX 20K REGISTERED 151-250TB	$0.00	EN-S	36%	$0.00	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	456-007-183	FAST VMAX 20K REGISTERED 251-400TB	$0.00	EN-S	36%	$0.00	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-007-184	FAST VMAX 20K REGISTERED 401-600TB	$0.00	EN-S	36%	$0.00	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-007-185	FAST VMAX 20K REGISTERED 601-1000TB	$0.00	EN-S	36%	$0.00	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-007-186	FAST VMAX 20K REGISTERED 1001+	$0.00	EN-S	36%	$0.00	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-007-187	VMAX20K FAST VP REG 0-14TB=CA	$2,474.00	EN-S	36%	$1,583.36	$445.32	$0.00	$0.00	$0.00	$0.00	$445.32
5	456-007-188	VMAX20K FAST VP REG 15-25TB=CA	$2,186.00	EN-S	36%	$1,399.04	$393.48	$0.00	$0.00	$0.00	$0.00	$393.48
5	456-007-189	VMAX20K FAST VP REG 26-40TB=CA	$1,908.00	EN-S	36%	$1,221.12	$343.44	$0.00	$0.00	$0.00	$0.00	$343.44
5	456-007-190	VMAX20K FAST VP REG 41-60TB=CA	$1,656.00	EN-S	36%	$1,059.84	$298.08	$0.00	$0.00	$0.00	$0.00	$298.08
5	456-007-191	VMAX20K FAST VP REG 61-100TB=CA	$1,455.00	EN-S	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-007-192	VMAX20K FAST VP REG 101-150TB=CA	$1,358.00	EN-S	36%	$869.12	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-007-193	VMAX20K FAST VP REG 151-250TB=CA	$1,253.00	EN-S	36%	$801.92	$225.54	$0.00	$0.00	$0.00	$0.00	$225.54
5	456-007-194	VMAX20K FAST VP REG 251-400TB=CA	$1,148.00	EN-S	36%	$734.72	$206.64	$0.00	$0.00	$0.00	$0.00	$206.64
5	456-007-195	VMAX20K FAST VP REG 401-600TB=CA	$1,093.00	EN-S	36%	$699.52	$196.74	$0.00	$0.00	$0.00	$0.00	$196.74
5	456-007-196	VMAX20K FAST VP REG 601-1000TB=CA	$1,014.00	EN-S	36%	$648.96	$182.52	$0.00	$0.00	$0.00	$0.00	$182.52
5	456-007-197	VMAX20K FAST VP REG 1001+=CA	$923.00	EN-S	36%	$590.72	$166.14	$0.00	$0.00	$0.00	$0.00	$166.14
5	456-007-198	VMAX20K OPTIMIZER N-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-199	VMAX20K OPTIMIZER N-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-200	VMAX20K OPTIMIZER N-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-201	VMAX20K OPTIMIZER N-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-202	VMAX20K OPTIMIZER N-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-203	VMAX20K OPTIMIZER N-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-204	VMAX20K OPTIMIZER N-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-205	VMAX20K OPTIMIZER N-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-206	VMAX20K OPTIMIZER N-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-207	VMAX20K OPTIMIZER N-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-208	VMAX20K OPTIMIZER N-SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-209	VMAX20K OPTIMIZER SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-210	VMAX20K OPTIMIZER SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-211	VMAX20K OPTIMIZER SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-212	VMAX20K OPTIMIZER SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-213	VMAX20K OPTIMIZER SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-214	VMAX20K OPTIMIZER SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-215	VMAX20K OPTIMIZER SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-216	VMAX20K OPTIMIZER SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-217	VMAX20K OPTIMIZER SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-218	VMAX20K OPTIMIZER SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-219	VMAX20K OPTIMIZER SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-220	ATSM VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-221	ATSM VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-222	ATSM VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-223	ATSM VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-224	ATSM VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-225	ATSM VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-226	ATSM VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-227	ATSM VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-228	ATSM VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-229	ATSM VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-230	ATSM VMAX 20K NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-231	ATSM VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-232	ATSM VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-233	ATSM VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-234	ATSM VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-235	ATSM VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-236	ATSM VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-237	ATSM VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-238	ATSM VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-239	ATSM VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-240	ATSM VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-241	ATSM VMAX 20K SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-242	TSM VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-243	TSM VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-244	TSM VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-245	TSM VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-246	TSM VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-247	TSM VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-248	TSM VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-249	TSM VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-250	TSM VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-251	TSM VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-252	TSM VMAX 20K NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-253	TSM VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-254	TSM VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-255	TSM VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-256	TSM VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-257	TSM VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-258	TSM VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-259	TSM VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-260	TSM VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-261	TSM VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-262	TSM VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-263	TSM VMAX 20K SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-264	FAST SUITE VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	456-007-265	FAST SUITE VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$260.82	$0.00	$0.00	$0.00	$0.00	$260.82
5	456-007-266	FAST SUITE VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-007-267	FAST SUITE VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$213.48	$0.00	$0.00	$0.00	$0.00	$213.48
5	456-007-268	FAST SUITE VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$204.12	$0.00	$0.00	$0.00	$0.00	$204.12
5	456-007-269	FAST SUITE VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$183.78	$0.00	$0.00	$0.00	$0.00	$183.78
5	456-007-270	FAST SUITE VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-007-271	FAST SUITE VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$142.92	$0.00	$0.00	$0.00	$0.00	$142.92
5	456-007-272	FAST SUITE VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-007-273	FAST SUITE VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$108.36	$0.00	$0.00	$0.00	$0.00	$108.36
5	456-007-274	FAST SUITE VMAX 20K NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$94.14	$0.00	$0.00	$0.00	$0.00	$94.14
5	456-007-275	FAST SUITE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$138.96	$0.00	$0.00	$0.00	$0.00	$138.96
5	456-007-276	FAST SUITE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$130.32	$0.00	$0.00	$0.00	$0.00	$130.32
5	456-007-277	FAST SUITE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$114.66	$0.00	$0.00	$0.00	$0.00	$114.66
5	456-007-278	FAST SUITE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$106.74	$0.00	$0.00	$0.00	$0.00	$106.74
5	456-007-279	FAST SUITE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	456-007-280	FAST SUITE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-007-281	FAST SUITE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$82.44	$0.00	$0.00	$0.00	$0.00	$82.44
5	456-007-282	FAST SUITE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$71.46	$0.00	$0.00	$0.00	$0.00	$71.46
5	456-007-283	FAST SUITE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$61.38	$0.00	$0.00	$0.00	$0.00	$61.38
5	456-007-284	FAST SUITE VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$54.18	$0.00	$0.00	$0.00	$0.00	$54.18
5	456-007-285	FAST SUITE VMAX 20K SATA 1001+	$0.00	EN-S	36%	$0.00	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-286	FAST VMAX 20K ADD ON NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$277.92	$0.00	$0.00	$0.00	$0.00	$277.92
5	456-007-287	FAST VMAX 20K ADD ON NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$260.82	$0.00	$0.00	$0.00	$0.00	$260.82
5	456-007-288	FAST VMAX 20K ADD ON NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-007-289	FAST VMAX 20K ADD ON NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$213.48	$0.00	$0.00	$0.00	$0.00	$213.48
5	456-007-290	FAST VMAX 20K ADD ON NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$204.12	$0.00	$0.00	$0.00	$0.00	$204.12
5	456-007-291	FAST VMAX 20K ADD ON NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$183.78	$0.00	$0.00	$0.00	$0.00	$183.78
5	456-007-292	FAST VMAX 20K ADD ON NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-007-293	FAST VMAX 20K ADD ON NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$142.92	$0.00	$0.00	$0.00	$0.00	$142.92
5	456-007-294	FAST VMAX 20K ADD ON NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-007-295	FAST VMAX 20K ADD ON NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$108.36	$0.00	$0.00	$0.00	$0.00	$108.36
5	456-007-296	FAST VMAX 20K ADD ON NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$94.14	$0.00	$0.00	$0.00	$0.00	$94.14
5	456-007-297	FAST VMAX 20K ADD ON SATA 0-14TB	$0.00	EN-S	36%	$0.00	$138.96	$0.00	$0.00	$0.00	$0.00	$138.96
5	456-007-298	FAST VMAX 20K ADD ON SATA 15-25TB	$0.00	EN-S	36%	$0.00	$130.32	$0.00	$0.00	$0.00	$0.00	$130.32
5	456-007-299	FAST VMAX 20K ADD ON SATA 26-40TB	$0.00	EN-S	36%	$0.00	$114.66	$0.00	$0.00	$0.00	$0.00	$114.66
5	456-007-300	FAST VMAX 20K ADD ON SATA 41-60TB	$0.00	EN-S	36%	$0.00	$106.74	$0.00	$0.00	$0.00	$0.00	$106.74
5	456-007-301	FAST VMAX 20K ADD ON SATA 61-100TB	$0.00	EN-S	36%	$0.00	$102.06	$0.00	$0.00	$0.00	$0.00	$102.06
5	456-007-302	FAST VMAX 20K ADD ON SATA 101-150TB	$0.00	EN-S	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-007-303	FAST VMAX 20K ADD ON SATA 151-250TB	$0.00	EN-S	36%	$0.00	$82.44	$0.00	$0.00	$0.00	$0.00	$82.44
5	456-007-304	FAST VMAX 20K ADD ON SATA 251-400TB	$0.00	EN-S	36%	$0.00	$71.46	$0.00	$0.00	$0.00	$0.00	$71.46
5	456-007-305	FAST VMAX 20K ADD ON SATA 401-600TB	$0.00	EN-S	36%	$0.00	$61.38	$0.00	$0.00	$0.00	$0.00	$61.38
5	456-007-306	FAST VMAX 20K ADD ON SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$54.18	$0.00	$0.00	$0.00	$0.00	$54.18
5	456-007-307	FAST VMAX 20K ADD ON SATA 1001+	$0.00	EN-S	36%	$0.00	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16
5	456-007-308	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-007-309	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-007-310	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-007-311	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-007-312	ADV FAST SUITE VMAX 20K N-S 61-100TB	$0.00	EN-S	36%	$0.00	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-007-313	ADV FAST SUITE VMAX 20K N-S 101-150TB	$0.00	EN-S	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-007-314	ADV FAST SUITE VMAX 20K N-S 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-007-315	ADV FAST SUITE VMAX 20K N-S 251-400TB	$0.00	EN-S	36%	$0.00	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-007-316	ADV FAST SUITE VMAX 20K N-S 401-600TB	$0.00	EN-S	36%	$0.00	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-007-317	ADV FAST SUITE VMAX 20K N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-007-318	ADV FAST SUITE VMAX 20K NON-SATA 1001TB+	$0.00	EN-S	36%	$0.00	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-007-319	ADV FAST SUITE VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-007-320	ADV FAST SUITE VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-007-321	ADV FAST SUITE VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28
5	456-007-322	ADV FAST SUITE VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-007-323	ADV FAST SUITE VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-007-324	ADV FAST SUITE VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-007-325	ADV FAST SUITE VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-007-326	ADV FAST SUITE VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-007-327	ADV FAST SUITE VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-007-328	ADV FAST SUITE VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-007-329	ADV FAST SUITE VMAX 20K SATA 1001TB+	$0.00	EN-S	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-007-330	VMAX20K FAST VP AO N-SATA 0-14TB=CB	$509.00	EN-S	36%	$325.76	$91.62	$0.00	$0.00	$0.00	$0.00	$91.62
5	456-007-331	VMAX20K FAST VP AO N-SATA 15-25TB=CB	$479.00	EN-S	36%	$306.56	$86.22	$0.00	$0.00	$0.00	$0.00	$86.22
5	456-007-332	VMAX20K FAST VP AO N-SATA 26-40TB=CB	$420.00	EN-S	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-007-333	VMAX20K FAST VP AO N-SATA 41-60TB=CB	$390.00	EN-S	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-007-334	VMAX20K FAST VP AO N-SATA 61-100TB=CB	$374.00	EN-S	36%	$239.36	$67.32	$0.00	$0.00	$0.00	$0.00	$67.32
5	456-007-335	VMAX20K FAST VP AO N-SATA 101-150TB=CB	$338.00	EN-S	36%	$216.32	$60.84	$0.00	$0.00	$0.00	$0.00	$60.84
5	456-007-336	VMAX20K FAST VP AO N-SATA 151-250TB=CB	$302.00	EN-S	36%	$193.28	$54.36	$0.00	$0.00	$0.00	$0.00	$54.36
5	456-007-337	VMAX20K FAST VP AO N-SATA 251-400TB=CB	$262.00	EN-S	36%	$167.68	$47.16	$0.00	$0.00	$0.00	$0.00	$47.16
5	456-007-338	VMAX20K FAST VP AO N-SATA 401-600TB=CB	$223.00	EN-S	36%	$142.72	$40.14	$0.00	$0.00	$0.00	$0.00	$40.14
5	456-007-339	VMAX20K FAST VP AO N-SATA 601-1000TB=CB	$200.00	EN-S	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-007-340	VMAX20K FAST VP AO N-SATA 1001+=CB	$174.00	EN-S	36%	$111.36	$31.32	$0.00	$0.00	$0.00	$0.00	$31.32
5	456-007-341	VMAX20K FAST VP AO SATA 0-14TB=CB	$256.00	EN-S	36%	$163.84	$46.08	$0.00	$0.00	$0.00	$0.00	$46.08
5	456-007-342	VMAX20K FAST VP AO SATA 15-25TB=CB	$239.00	EN-S	36%	$152.96	$43.02	$0.00	$0.00	$0.00	$0.00	$43.02
5	456-007-343	VMAX20K FAST VP AO SATA 26-40TB=CB	$210.00	EN-S	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-007-344	VMAX20K FAST VP AO SATA 41-60TB=CB	$197.00	EN-S	36%	$126.08	$35.46	$0.00	$0.00	$0.00	$0.00	$35.46
5	456-007-345	VMAX20K FAST VP AO SATA 61-100TB=CB	$187.00	EN-S	36%	$119.68	$33.66	$0.00	$0.00	$0.00	$0.00	$33.66
5	456-007-346	VMAX20K FAST VP AO SATA 101-150TB=CB	$167.00	EN-S	36%	$106.88	$30.06	$0.00	$0.00	$0.00	$0.00	$30.06
5	456-007-347	VMAX20K FAST VP AO SATA 151-250TB=CB	$151.00	EN-S	36%	$96.64	$27.18	$0.00	$0.00	$0.00	$0.00	$27.18
5	456-007-348	VMAX20K FAST VP AO SATA 251-400TB=CB	$131.00	EN-S	36%	$83.84	$23.58	$0.00	$0.00	$0.00	$0.00	$23.58
5	456-007-349	VMAX20K FAST VP AO SATA 401-600TB=CB	$111.00	EN-S	36%	$71.04	$19.98	$0.00	$0.00	$0.00	$0.00	$19.98
5	456-007-350	VMAX20K FAST VP AO SATA 601-1000TB=CB	$98.00	EN-S	36%	$62.72	$17.64	$0.00	$0.00	$0.00	$0.00	$17.64
5	456-007-351	VMAX20K FAST VP AO SATA 1001+=CB	$86.00	EN-S	36%	$55.04	$15.48	$0.00	$0.00	$0.00	$0.00	$15.48
5	456-007-352	ADV FAST VMAX 20K AO NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$369.72	$0.00	$0.00	$0.00	$0.00	$369.72
5	456-007-353	ADV FAST VMAX 20K AO NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$346.68	$0.00	$0.00	$0.00	$0.00	$346.68
5	456-007-354	ADV FAST VMAX 20K AO NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$305.28	$0.00	$0.00	$0.00	$0.00	$305.28
5	456-007-355	ADV FAST VMAX 20K AO NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$284.04	$0.00	$0.00	$0.00	$0.00	$284.04
5	456-007-356	ADV FAST VMAX 20K AO NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$271.62	$0.00	$0.00	$0.00	$0.00	$271.62
5	456-007-357	ADV FAST VMAX 20K AO NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$244.44	$0.00	$0.00	$0.00	$0.00	$244.44
5	456-007-358	ADV FAST VMAX 20K AO NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-007-359	ADV FAST VMAX 20K AO NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-007-360	ADV FAST VMAX 20K AO NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$163.08	$0.00	$0.00	$0.00	$0.00	$163.08
5	456-007-361	ADV FAST VMAX 20K AO NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-007-362	ADV FAST VMAX 20K AO NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$125.10	$0.00	$0.00	$0.00	$0.00	$125.10
5	456-007-363	ADV FAST VMAX 20K ADD ON SATA 0-14TB	$0.00	EN-S	36%	$0.00	$184.68	$0.00	$0.00	$0.00	$0.00	$184.68
5	456-007-364	ADV FAST VMAX 20K ADD ON SATA 15-25TB	$0.00	EN-S	36%	$0.00	$173.52	$0.00	$0.00	$0.00	$0.00	$173.52
5	456-007-365	ADV FAST VMAX 20K ADD ON SATA 26-40TB	$0.00	EN-S	36%	$0.00	$152.28	$0.00	$0.00	$0.00	$0.00	$152.28

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-366	ADV FAST VMAX 20K ADD ON SATA 41-60TB	$0.00	EN-S	36%	$0.00	$141.66	$0.00	$0.00	$0.00	$0.00	$141.66
5	456-007-367	ADV FAST VMAX 20K ADD ON SATA 61-100TB	$0.00	EN-S	36%	$0.00	$135.72	$0.00	$0.00	$0.00	$0.00	$135.72
5	456-007-368	ADV FAST VMAX 20K ADD ON SATA 101-150TB	$0.00	EN-S	36%	$0.00	$122.22	$0.00	$0.00	$0.00	$0.00	$122.22
5	456-007-369	ADV FAST VMAX 20K ADD ON SATA 151-250TB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-007-370	ADV FAST VMAX 20K ADD ON SATA 251-400TB	$0.00	EN-S	36%	$0.00	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-007-371	ADV FAST VMAX 20K ADD ON SATA 401-600TB	$0.00	EN-S	36%	$0.00	$81.54	$0.00	$0.00	$0.00	$0.00	$81.54
5	456-007-372	ADV FAST VMAX 20K ADD ON SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-007-373	ADV FAST VMAX 20K ADD ON SATA 1001+	$0.00	EN-S	36%	$0.00	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-007-374	VMAX20K DCP N-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-375	VMAX20K DCP N-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-376	VMAX20K DCP N-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-377	VMAX20K DCP N-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-378	VMAX20K DCP N-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-379	VMAX20K DCP N-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-380	VMAX20K DCP N-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-381	VMAX20K DCP N-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-382	VMAX20K DCP N-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-383	VMAX20K DCP N-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-384	VMAX20K DCP N-SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-385	VMAX20K DCP SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-386	VMAX20K DCP SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-387	VMAX20K DCP SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-388	VMAX20K DCP SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-389	VMAX20K DCP SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-390	VMAX20K DCP SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-391	VMAX20K DCP SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-392	VMAX20K DCP SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-393	VMAX20K DCP SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-394	VMAX20K DCP SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-395	VMAX20K DCP SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-396	SPC VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-397	SPC VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-398	SPC VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-399	SPC VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-400	SPC VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-401	SPC VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-402	SPC VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-403	SPC VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-404	SPC VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-405	SPC VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-406	SPC VMAX 20K NON-SATA 1001TB+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-407	SPC VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-408	SPC VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-409	SPC VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-410	SPC VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-411	SPC VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-412	SPC VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-413	SPC VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-414	SPC VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-415	SPC VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-416	SPC VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-417	SPC VMAX 20K SATA 1001TB+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-418	RMT SYNC 20K-SRDFS CMPPEER REG 0-14 TB	$0.00	EN-S	36%	$0.00	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-007-419	RMT SYNC 20K-SRDFS CMPPEER REG 15-25 TB	$0.00	EN-S	36%	$0.00	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-007-420	RMT SYNC 20K-SRDFS CMPPEER REG 26-40 TB	$0.00	EN-S	36%	$0.00	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-007-421	RMT SYNC 20K-SRDFS CMPPEER REG 41-60 TB	$0.00	EN-S	36%	$0.00	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-007-422	RMT SYNC 20K-SRDFS CMPPEER REG 61-100 TB	$0.00	EN-S	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-007-423	RMT SYNC 20K-SRDFS CMPPEER REG101-150 TB	$0.00	EN-S	36%	$0.00	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-007-424	RMT SYNC 20K-SRDFS CMPPEER REG151-250 TB	$0.00	EN-S	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-007-425	RMT SYNC 20K-SRDFS CMPPEER REG251-400 TB	$0.00	EN-S	36%	$0.00	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-007-426	RMT SYNC 20K-SRDFS CMPPEER REG401-600 TB	$0.00	EN-S	36%	$0.00	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-007-427	RMT SYNC 20K-SRDFS CMPPEER REG601-1000TB	$0.00	EN-S	36%	$0.00	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-007-428	RMT SYNC 20K-SRDFS CMPPEER REG 1001+ TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-007-429	RMT SYNC 20K-SRDFS CMPPEER N-S 0-14 TB	$0.00	EN-S	36%	$0.00	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-007-430	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	$0.00	EN-S	36%	$0.00	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-007-431	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	$0.00	EN-S	36%	$0.00	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-007-432	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-007-433	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100TB	$0.00	EN-S	36%	$0.00	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-007-434	RMT SYNC 20K-SRDFS CMPPEER N-S 101-150T	$0.00	EN-S	36%	$0.00	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-007-435	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250T	$0.00	EN-S	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-007-436	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	$0.00	EN-S	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-007-437	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-438	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-007-439	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	$0.00	EN-S	36%	$0.00	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-007-440	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-007-442	RMT SYNC 20K-SRDFS CMPPEER SATA 26-40 TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-007-443	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-444	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-007-445	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-446	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-447	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-007-448	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-007-449	RMT SYNC 20KSRDFS CMPPEER SATA601-1000TB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-007-450	RMT SYNC 20K-SRDFS CMPPEER SATA 1001+ TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-007-451	RMT SYNC 20K-SATA-OPTOUT-TRSRDFS CMPPEER	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-452	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-453	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 15-25T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-454	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 26-40T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-455	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 41-60T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-456	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S61-100T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-457	RMT SYNC 20K-ADDSRDFSCMPPEER N-S101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-458	RMT SYNC 20K-ADDSRDFSCMPPEER N-S151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-459	RMT SYNC 20K-ADDSRDFSCMPPEER N-S251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-460	RMT SYNC 20K-ADDSRDFSCMPPEER N-S401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-461	RMT SYNC 20K-ADDSRDFSCMPPEER N-S601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-462	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S1001+TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-463	RMT SYNC 20K-ADD-SRDFSCMPPEER SATA0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-464	RMT SYNC 20K-ADDSRDFSCMPPEER SATA15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-465	RMTSYNC 20KADDSRDFSCMPPEER SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-466	RMTSYNC 20KADDSRDFSCMPPEER SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-467	RMTSYNC 20KADDSRDFSCMPPEER SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-468	RMTSYNC 20KADDSRDFSCMPPEER SATA 101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-469	RMTSYNC 20KADDSRDFSCMPPEER SATA 151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-470	RMTSYNC 20KADDSRDFSCMPPEER SATA 251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-471	RMTSYNC 20KADDSRDFSCMPPEER SATA 401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-472	RMTSYNC 20KADDSRDFSCMPPEER SATA 601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-473	RMTSYNC 20KADDSRDFSCMPPEER SATA1001+ TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-474	RMTSYNC 20K-ADDOPT OUTSRDFSCMPPEERSATATR	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-475	RMT ASYNC 20K-SRDFA CMPEXT REG 0-14 TB	$0.00	EN-S	36%	$0.00	$791.10	$0.00	$0.00	$0.00	$0.00	$791.10
5	456-007-476	RMT ASYNC 20K-SRDFA CMPEXT REG 15-25 TB	$0.00	EN-S	36%	$0.00	$656.46	$0.00	$0.00	$0.00	$0.00	$656.46
5	456-007-477	RMT ASYNC 20K-SRDFA CMPEXT REG 26-40 TB	$0.00	EN-S	36%	$0.00	$658.80	$0.00	$0.00	$0.00	$0.00	$658.80
5	456-007-478	RMT ASYNC 20K-SRDFA CMPEXT REG 41-60 TB	$0.00	EN-S	36%	$0.00	$538.20	$0.00	$0.00	$0.00	$0.00	$538.20
5	456-007-479	RMT ASYNC 20K-SRDFA CMPEXT REG 61-100 TB	$0.00	EN-S	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	456-007-480	RMT ASYNC 20K-SRDFA CMPEXT REG 101-150TB	$0.00	EN-S	36%	$0.00	$396.90	$0.00	$0.00	$0.00	$0.00	$396.90
5	456-007-481	RMT ASYNC 20K-SRDFA CMPEXT REG 151-250TB	$0.00	EN-S	36%	$0.00	$376.20	$0.00	$0.00	$0.00	$0.00	$376.20
5	456-007-482	RMT ASYNC 20K-SRDFA CMPEXT REG 251-400TB	$0.00	EN-S	36%	$0.00	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	456-007-483	RMT ASYNC 20K-SRDFA CMPEXT REG 401-600TB	$0.00	EN-S	36%	$0.00	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-007-484	RMT ASYNC 20KSRDFA CMPEXT REG 601-1000TB	$0.00	EN-S	36%	$0.00	$270.90	$0.00	$0.00	$0.00	$0.00	$270.90
5	456-007-485	RMT ASYNC 20K-SRDFA CMPEXT REG 1001+ TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-007-486	RMT ASYNC 20K-SRDFA CMPEXT N-S 0-14 TB	$0.00	EN-S	36%	$0.00	$788.40	$0.00	$0.00	$0.00	$0.00	$788.40
5	456-007-487	RMT ASYNC 20K-SRDFA CMPEXT N-S 15-25 TB	$0.00	EN-S	36%	$0.00	$741.60	$0.00	$0.00	$0.00	$0.00	$741.60
5	456-007-488	RMT ASYNC 20K-SRDFA CMPEXT N-S 26-40 TB	$0.00	EN-S	36%	$0.00	$653.40	$0.00	$0.00	$0.00	$0.00	$653.40
5	456-007-489	RMT ASYNC 20K-SRDFA CMPEXT N-S 41-60 TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-007-490	RMT ASYNC 20K-SRDFA CMPEXT N-S 61-100TB	$0.00	EN-S	36%	$0.00	$520.20	$0.00	$0.00	$0.00	$0.00	$520.20
5	456-007-491	RMT ASYNC 20K-SRDFA CMPEXT N-S 101-150TB	$0.00	EN-S	36%	$0.00	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-007-492	RMT ASYNC 20K-SRDFA CMPEXT N-S 151-250TB	$0.00	EN-S	36%	$0.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-007-493	RMT ASYNC 20K-SRDFA CMPEXT N-S 251-400TB	$0.00	EN-S	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-007-494	RMT ASYNC 20K-SRDFA CMPEXT N-S 401-600TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-495	RMT ASYNC 20K-SRDFA CMPEXT N-S601-1000TB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-007-496	RMT ASYNC 20K-SRDFA CMPEXT N-S 1001+ TB	$0.00	EN-S	36%	$0.00	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-007-497	RMT ASYNC 20K-SRDFA CMPEXT SATA 0-14 TB	$0.00	EN-S	36%	$0.00	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-007-498	RMT ASYNC 20K-SRDFA CMPEXT SATA 15-25 TB	$0.00	EN-S	36%	$0.00	$370.80	$0.00	$0.00	$0.00	$0.00	$370.80
5	456-007-499	RMT ASYNC 20K-SRDFA CMPEXT SATA 26-40 TB	$0.00	EN-S	36%	$0.00	$325.80	$0.00	$0.00	$0.00	$0.00	$325.80
5	456-007-500	RMT ASYNC 20K-SRDFA CMPEXT SATA 41-60 TB	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	456-007-501	RMT ASYNC 20K-SRDFA CMPEXT SATA 61-100TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-007-502	RMT ASYNC 20K-SRDFACMPEXT SATA 101-150TB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-503	RMT ASYNC 20K-SRDFACMPEXT SATA 151-250TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-504	RMT ASYNC 20K-SRDFACMPEXT SATA 251-400TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-007-505	RMT ASYNC 20K-SRDFACMPEXT SATA 401-600TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-007-506	RMT ASYNC 20K-SRDFACMPEXT SATA 601-1000T	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-007-507	RMT ASYNC 20K-SRDFA CMPEXT SATA 1001+ TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-007-508	RMT ASYNC 20K-SATA-OPTOUTTR-SRDFA CMPEXT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-509	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-510	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 15-25T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-511	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 26-40T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-512	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 41-60T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-513	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S61-100T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-514	RMT ASYNC 20K-ADDSRDFACMPEXT N-S101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-515	RMT ASYNC 20K-ADDSRDFACMPEXT N-S151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-516	RMT ASYNC 20K-ADDSRDFACMPEXT N-S251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-517	RMT ASYNC 20K-ADDSRDFACMPEXT N-S401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-518	RMT ASYNC 20K-ADDSRDFACMPEXT N-S601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-519	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S1001+TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-520	RMT ASYNC20KADD-SRDFA CMPEXT SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-521	RMT ASYNC20KADD-SRDFACMPEXT SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-522	RMT ASYNC20KADD-SRDFACMPEXT SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-523	RMT ASYNC20KADD-SRDFACMPEXT SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-524	RMT ASYNC20KADD-SRDFACMPEXT SATA61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-525	RMT ASYNC20KADD-SRDFACMPEXT SATA101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-526	RMT ASYNC20KADD-SRDFACMPEXT SATA151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-527	RMT ASYNC20KADD-SRDFACMPEXT SATA251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-528	RMT ASYNC20KADD-SRDFACMPEXT SATA401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-529	RMT ASYNC20KADD-SRDFACMPEXT SATA601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-530	RMT ASYNC20KADD-SRDFACMPEXT SATA1001+ TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-531	RMT ASYNC20KADD-SATAOPT OUTTRSRDFACMPEXT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-532	SRDF-STAR VMAX 20K REGISTERED 0-14TB	$1,425.00	EN-S	36%	$912.00	$256.50	$0.00	$0.00	$0.00	$0.00	$256.50
5	456-007-533	SRDF-STAR VMAX 20K REGISTERED 15-25TB	$1,155.00	EN-S	36%	$739.20	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	456-007-534	SRDF-STAR VMAX 20K REGISTERED 26-40TB	$1,203.00	EN-S	36%	$769.92	$216.54	$0.00	$0.00	$0.00	$0.00	$216.54
5	456-007-535	SRDF-STAR VMAX 20K REGISTERED 41-60TB	$1,073.00	EN-S	36%	$686.72	$193.14	$0.00	$0.00	$0.00	$0.00	$193.14
5	456-007-536	SRDF-STAR VMAX 20K REGISTERED 61-100TB	$917.00	EN-S	36%	$586.88	$165.06	$0.00	$0.00	$0.00	$0.00	$165.06
5	456-007-537	SRDF-STAR VMAX 20K REGISTERED 101-150TB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-007-538	SRDF-STAR VMAX 20K REGISTERED 151-250TB	$749.00	EN-S	36%	$479.36	$134.82	$0.00	$0.00	$0.00	$0.00	$134.82
5	456-007-539	SRDF-STAR VMAX 20K REGISTERED 251-400TB	$668.00	EN-S	36%	$427.52	$120.24	$0.00	$0.00	$0.00	$0.00	$120.24
5	456-007-540	SRDF-STAR VMAX 20K REGISTERED 401-600TB	$555.00	EN-S	36%	$355.20	$99.90	$0.00	$0.00	$0.00	$0.00	$99.90
5	456-007-541	SRDF-STAR VMAX 20K REGISTER 601-1000TB	$449.00	EN-S	36%	$287.36	$80.82	$0.00	$0.00	$0.00	$0.00	$80.82
5	456-007-542	SRDF-STAR VMAX 20K REGISTERED 1001+	$285.00	EN-S	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-007-543	SRDF-STAR VMAX 20K NON-SATA 0-14TB	$3,460.00	EN-S	36%	$2,214.40	$622.80	$0.00	$0.00	$0.00	$0.00	$622.80
5	456-007-544	SRDF-STAR VMAX 20K NON-SATA 15-25TB	$3,250.00	EN-S	36%	$2,080.00	$585.00	$0.00	$0.00	$0.00	$0.00	$585.00
5	456-007-545	SRDF-STAR VMAX 20K NON-SATA 26-40TB	$2,865.00	EN-S	36%	$1,833.60	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	456-007-546	SRDF-STAR VMAX 20K NON-SATA 41-60TB	$2,560.00	EN-S	36%	$1,638.40	$460.80	$0.00	$0.00	$0.00	$0.00	$460.80
5	456-007-547	SRDF-STAR VMAX 20K NON-SATA 61-100TB	$2,275.00	EN-S	36%	$1,456.00	$409.50	$0.00	$0.00	$0.00	$0.00	$409.50
5	456-007-548	SRDF-STAR VMAX 20K NON-SATA 101-150TB	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	456-007-549	SRDF-STAR VMAX 20K NON-SATA 151-250TB	$1,740.00	EN-S	36%	$1,113.60	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-007-550	SRDF-STAR VMAX 20K NON-SATA 251-400TB	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	456-007-551	SRDF-STAR VMAX 20K NON-SATA 401-600TB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-552	SRDF-STAR VMAX 20K NON-SATA 601-1000TB	$1,095.00	EN-S	36%	$700.80	$197.10	$0.00	$0.00	$0.00	$0.00	$197.10
5	456-007-553	SRDF-STAR VMAX 20K NON-SATA 1001+	$935.00	EN-S	36%	$598.40	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-007-554	SRDF-STAR VMAX 20K SATA 0-14TB	$1,725.00	EN-S	36%	$1,104.00	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	456-007-555	SRDF-STAR VMAX 20K SATA 15-25TB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-007-556	SRDF-STAR VMAX 20K SATA 26-40TB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	456-007-557	SRDF-STAR VMAX 20K SATA 41-60TB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-007-558	SRDF-STAR VMAX 20K SATA 61-100TB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	456-007-559	SRDF-STAR VMAX 20K SATA 101-150TB	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	456-007-560	SRDF-STAR VMAX 20K SATA 151-250TB	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-007-561	SRDF-STAR VMAX 20K SATA 251-400TB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-007-562	SRDF-STAR VMAX 20K SATA 401-600TB	$635.00	EN-S	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-007-563	SRDF-STAR VMAX 20K SATA 601-1000TB	$545.00	EN-S	36%	$348.80	$98.10	$0.00	$0.00	$0.00	$0.00	$98.10
5	456-007-564	SRDF-STAR VMAX 20K SATA 1001+	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-007-565	SRDF-STAR ADD SATA OPT OUT VMAX 20K TIER	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-566	LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	$0.00	EN-S	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-007-567	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	$0.00	EN-S	36%	$0.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-007-568	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	$0.00	EN-S	36%	$0.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-007-569	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	$0.00	EN-S	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-007-570	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	$0.00	EN-S	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-007-571	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	$0.00	EN-S	36%	$0.00	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-007-572	LCL REP 20K-TFCLONECNFLASH REG 151-250TB	$0.00	EN-S	36%	$0.00	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-007-573	LCL REP 20K-TFCLONECNFLASH REG 251-400TB	$0.00	EN-S	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-007-574	LCL REP 20K-TFCLONECNFLASH REG 401-600TB	$0.00	EN-S	36%	$0.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-007-575	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	$0.00	EN-S	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-007-576	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-577	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	$0.00	EN-S	36%	$0.00	$457.20	$0.00	$0.00	$0.00	$0.00	$457.20
5	456-007-578	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	$0.00	EN-S	36%	$0.00	$429.30	$0.00	$0.00	$0.00	$0.00	$429.30
5	456-007-579	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	$0.00	EN-S	36%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-007-580	LCL REP 20K-TFCLN CNFLASH N-S 41-60 TB	$0.00	EN-S	36%	$0.00	$351.90	$0.00	$0.00	$0.00	$0.00	$351.90
5	456-007-581	LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	$0.00	EN-S	36%	$0.00	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-007-582	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	$0.00	EN-S	36%	$0.00	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-007-583	LCL REP 20K-TFCLN CNFLASH N-S 151-250T	$0.00	EN-S	36%	$0.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-007-584	LCL REP 20K-TFCLN CNFLASH N-S 251-400T	$0.00	EN-S	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-007-585	LCL REP 20K-TFCLN CNFLASH N-S 401-600T	$0.00	EN-S	36%	$0.00	$204.30	$0.00	$0.00	$0.00	$0.00	$204.30
5	456-007-586	LCL REP 20K-TFCLN CNFLASH N-S 601-1000TB	$0.00	EN-S	36%	$0.00	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	456-007-587	LCL REP 20K-TFCLN CNFLASH N-S 1001+ TB	$0.00	EN-S	36%	$0.00	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	456-007-588	LCL REP 20K-TFCLONECNFLASH SATA 0-14 TB	$0.00	EN-S	36%	$0.00	$228.60	$0.00	$0.00	$0.00	$0.00	$228.60
5	456-007-589	LCL REP 20K-TFCLONECNFLASH SATA 15-25 TB	$0.00	EN-S	36%	$0.00	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-007-590	LCL REP 20K-TFCLONECNFLASH SATA 26-40 TB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-007-591	LCL REP 20K-TFCLONECNFLASH SATA 41-60 TB	$0.00	EN-S	36%	$0.00	$175.50	$0.00	$0.00	$0.00	$0.00	$175.50
5	456-007-592	LCL REP 20K-TFCLONECNFLASH SATA 61-100TB	$0.00	EN-S	36%	$0.00	$168.30	$0.00	$0.00	$0.00	$0.00	$168.30
5	456-007-593	LCL REP 20K-TFCLONECNFLASH SATA101-150TB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-007-594	LCL REP 20K-TFCLONECNFLASH SATA151-250TB	$0.00	EN-S	36%	$0.00	$134.10	$0.00	$0.00	$0.00	$0.00	$134.10
5	456-007-595	LCL REP 20K-TFCLONECNFLASHSATA 251-400TB	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-007-596	LCL REP 20K-TFCLONECNFLASH SATA401-600TB	$0.00	EN-S	36%	$0.00	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	456-007-597	LCL REP 20K-TFCLN CNFLASH SATA601-1000TB	$0.00	EN-S	36%	$0.00	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	456-007-598	LCL REP 20K-TFCLONECNFLASH SATA 1001+ TB	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	456-007-599	LCL REP 20K-SATA-OPTOUTTR-TFCLONECNFLASH	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-600	LCL REP 20K-ADD-TFCLNCNFLASH N-S 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-601	LCL REP 20K-ADD-TFCLNCNFLASH N-S 15-25T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-602	LCL REP 20K-ADD-TFCLNCNFLASH N-S 26-40T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-603	LCL REP 20K-ADD-TFCLNCNFLASH N-S 41-60T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-604	LCL REP 20K-ADD-TFCLNCNFLASH N-S61-100T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-605	LCL REP 20K-ADD-TFCLNCNFLASH N-S101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-606	LCL REP 20K-ADD-TFCLNCNFLASH N-S151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-607	LCL REP 20K-ADD-TFCLNCNFLASH N-S251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-608	LCL REP 20K-ADD-TFCLNCNFLASH N-S401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-609	LCL REP 20K-ADD-TFCLNCNFLASH N-S601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-610	LCL REP 20K-ADD-TFCLNCNFLASH N-S 1001+TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-611	LCL REP 20K-ADD-TFCLNCNFLASH SATA0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-612	LCL REP 20K-ADD-TFCLNCNFLASH SATA15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-613	LCL REP 20K-ADD-TFCLNCNFLASH SATA26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-614	LCL REP 20K-ADD-TFCLNCNFLASH SATA41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-615	LCL REP 20K-ADDTFCLNCNFLASH SATA61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-616	LCL REP 20K-ADDTFCLNCNFLASH SATA101-150T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-617	LCL REP 20K-ADDTFCLNCNFLASH SATA151-250T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-618	LCL REP 20K-ADDTFCLNCNFLASH SATA251-400T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-619	LCL REP 20K-ADDTFCLNCNFLASH SATA401-600T	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-620	LCL REP 20K-ADDTFCLNCNFLASHSATA 601-1000	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-621	LCL REP 20K-ADDTFCLNCNFLASH SATA1001+ TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-622	LCL REP 20K-ADDSATAOPTOUT-TRTFCLNCNFLASH	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-623	TF-SNAP VMAX 20K REGISTERED 0-14TB	$0.00	EN-S	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	456-007-624	TF-SNAP VMAX 20K REGISTERED 15-25TB	$0.00	EN-S	36%	$0.00	$693.00	$0.00	$0.00	$0.00	$0.00	$693.00
5	456-007-625	TF-SNAP VMAX 20K REGISTERED 26-40TB	$0.00	EN-S	36%	$0.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	456-007-626	TF-SNAP VMAX 20K REGISTERED 41-60TB	$0.00	EN-S	36%	$0.00	$491.40	$0.00	$0.00	$0.00	$0.00	$491.40
5	456-007-627	TF-SNAP VMAX 20K REGISTERED 61-100TB	$0.00	EN-S	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-007-628	TF-SNAP VMAX 20K REGISTERED 101-150TB	$0.00	EN-S	36%	$0.00	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-007-629	TF-SNAP VMAX 20K REGISTERED 151-250TB	$0.00	EN-S	36%	$0.00	$357.30	$0.00	$0.00	$0.00	$0.00	$357.30
5	456-007-630	TF-SNAP VMAX 20K REGISTERED 251-400TB	$0.00	EN-S	36%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	456-007-631	TF-SNAP VMAX 20K REGISTERED 401-600TB	$0.00	EN-S	36%	$0.00	$301.50	$0.00	$0.00	$0.00	$0.00	$301.50
5	456-007-632	TF-SNAP VMAX 20K REGISTERED 601-1000TB	$0.00	EN-S	36%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	456-007-633	TF-SNAP VMAX 20K REGISTERED 1001+	$0.00	EN-S	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-007-634	TF-SNAP VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$435.60	$0.00	$0.00	$0.00	$0.00	$435.60
5	456-007-635	TF-SNAP VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	456-007-636	TF-SNAP VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	456-007-637	TF-SNAP VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-007-638	TF-SNAP VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-007-639	TF-SNAP VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	456-007-640	TF-SNAP VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-007-641	TF-SNAP VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	456-007-642	TF-SNAP VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$194.40	$0.00	$0.00	$0.00	$0.00	$194.40
5	456-007-643	TF-SNAP VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$169.20	$0.00	$0.00	$0.00	$0.00	$169.20
5	456-007-644	TF-SNAP VMAX 20K NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	456-007-645	TF-SNAP VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-007-646	TF-SNAP VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	456-007-647	TF-SNAP VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-007-648	TF-SNAP VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-007-649	TF-SNAP VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-007-650	TF-SNAP VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-007-651	TF-SNAP VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$127.80	$0.00	$0.00	$0.00	$0.00	$127.80
5	456-007-652	TF-SNAP VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$111.60	$0.00	$0.00	$0.00	$0.00	$111.60
5	456-007-653	TF-SNAP VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-007-654	TF-SNAP VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	456-007-655	TF-SNAP VMAX 20K SATA 1001+	$0.00	EN-S	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-007-656	TF-SNAP VMAX 20K SATA OPT OUT TIER	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-657	TF-SNAP ADD VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-658	TF-SNAP ADD VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-659	TF-SNAP ADD VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-660	TF-SNAP ADD VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-661	TF-SNAP ADD VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-662	TF-SNAP ADD VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-663	TF-SNAP ADD VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-664	TF-SNAP ADD VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-665	TF-SNAP ADD VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-666	TF-SNAP ADD VMAX 20K NO-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-667	TF-SNAP ADD VMAX 20K NON-SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-668	TF-SNAP ADD VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-669	TF-SNAP ADD VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-670	TF-SNAP ADD VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-671	TF-SNAP ADD VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-672	TF-SNAP ADD VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-673	TF-SNAP ADD VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-674	TF-SNAP ADD VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-675	TF-SNAP ADD VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-676	TF-SNAP ADD VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-677	TF-SNAP ADD VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-678	TF-SNAP ADD VMAX 20K SATA 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-679	TF-SNAP ADD VMAX 20K SATA OPT OUT TIER	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-680	PROSPHERE-CC 20K AO NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-007-681	PROSPHERE-CC 20K AO NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$887.40	$0.00	$0.00	$0.00	$0.00	$887.40
5	456-007-682	PROSPHERE-CC 20K AO NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$793.80	$0.00	$0.00	$0.00	$0.00	$793.80
5	456-007-683	PROSPHERE-CC 20K AO NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-007-684	PROSPHERE-CC 20K AO NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-007-685	PROSPHERE-CC 20K AO NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-686	PROSPHERE-CC 20K AO NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$439.20	$0.00	$0.00	$0.00	$0.00	$439.20
5	456-007-687	PROSPHERE-CC 20K AO NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-007-688	PROSPHERE-CC 20K AO NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-007-689	PROSPHERE-CC 20K AO NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-007-690	PROSPHERE-CC 20K AO NON-SATA 1001TB+	$0.00	EN-S	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-007-691	PROSPHERE-CC 20K AO SATA 0-14TB	$0.00	EN-S	36%	$0.00	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-007-692	PROSPHERE-CC 20K AO SATA 15-25TB	$0.00	EN-S	36%	$0.00	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-007-694	PROSPHERE-CC 20K AO SATA 41-60TB	$0.00	EN-S	36%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	456-007-695	PROSPHERE-CC 20K AO SATA 61-100TB	$0.00	EN-S	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-007-696	PROSPHERE-CC 20K AO SATA 101-150TB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-007-697	PROSPHERE-CC 20K AO SATA 151-250TB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-007-698	PROSPHERE-CC 20K AO SATA 251-400TB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-007-699	PROSPHERE-CC 20K AO SATA 401-600TB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-007-700	PROSPHERE-CC 20K AO SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-007-701	PROSPHERE-CC 20K AO SATA 1001TB+	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-007-702	ENGINUITY VMAX 20K SATA 0-14TB	$0.00	EN-S	36%	$0.00	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-007-703	ENGINUITY VMAX 20K SATA 15-25TB	$0.00	EN-S	36%	$0.00	$60.90	$0.00	$0.00	$0.00	$0.00	$60.90
5	456-007-704	ENGINUITY VMAX 20K SATA 26-40TB	$0.00	EN-S	36%	$0.00	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	456-007-705	ENGINUITY VMAX 20K SATA 41-60TB	$0.00	EN-S	36%	$0.00	$56.00	$0.00	$0.00	$0.00	$0.00	$56.00
5	456-007-706	ENGINUITY VMAX 20K SATA 61-100TB	$0.00	EN-S	36%	$0.00	$53.90	$0.00	$0.00	$0.00	$0.00	$53.90
5	456-007-707	ENGINUITY VMAX 20K SATA 101-150TB	$0.00	EN-S	36%	$0.00	$51.80	$0.00	$0.00	$0.00	$0.00	$51.80
5	456-007-708	ENGINUITY VMAX 20K SATA 151-250TB	$0.00	EN-S	36%	$0.00	$49.70	$0.00	$0.00	$0.00	$0.00	$49.70
5	456-007-709	ENGINUITY VMAX 20K SATA 251-400TB	$0.00	EN-S	36%	$0.00	$47.60	$0.00	$0.00	$0.00	$0.00	$47.60
5	456-007-710	ENGINUITY VMAX 20K SATA 401-600TB	$0.00	EN-S	36%	$0.00	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-007-711	ENGINUITY VMAX 20K SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-007-712	ENGINUITY VMAX 20K SATA 1000TB +	$0.00	EN-S	36%	$0.00	$42.00	$0.00	$0.00	$0.00	$0.00	$42.00
5	456-007-713	ENGINUITY VMAX 20K NON-SATA 0-14TB	$0.00	EN-S	36%	$0.00	$141.40	$0.00	$0.00	$0.00	$0.00	$141.40
5	456-007-714	ENGINUITY VMAX 20K NON-SATA 15-25TB	$0.00	EN-S	36%	$0.00	$135.80	$0.00	$0.00	$0.00	$0.00	$135.80
5	456-007-715	ENGINUITY VMAX 20K NON-SATA 26-40TB	$0.00	EN-S	36%	$0.00	$130.20	$0.00	$0.00	$0.00	$0.00	$130.20
5	456-007-716	ENGINUITY VMAX 20K NON-SATA 41-60TB	$0.00	EN-S	36%	$0.00	$125.30	$0.00	$0.00	$0.00	$0.00	$125.30
5	456-007-717	ENGINUITY VMAX 20K NON-SATA 61-100TB	$0.00	EN-S	36%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-007-718	ENGINUITY VMAX 20K NON-SATA 101-150TB	$0.00	EN-S	36%	$0.00	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	456-007-719	ENGINUITY VMAX 20K NON-SATA 151-250TB	$0.00	EN-S	36%	$0.00	$110.60	$0.00	$0.00	$0.00	$0.00	$110.60
5	456-007-720	ENGINUITY VMAX 20K NON-SATA 251-400TB	$0.00	EN-S	36%	$0.00	$106.40	$0.00	$0.00	$0.00	$0.00	$106.40
5	456-007-721	ENGINUITY VMAX 20K NON-SATA 401-600TB	$0.00	EN-S	36%	$0.00	$102.20	$0.00	$0.00	$0.00	$0.00	$102.20
5	456-007-722	ENGINUITY VMAX 20K NON-SATA 601-1000TB	$0.00	EN-S	36%	$0.00	$98.00	$0.00	$0.00	$0.00	$0.00	$98.00
5	456-007-723	ENGINUITY VMAX 20K NON-SATA 1000TB +	$0.00	EN-S	36%	$0.00	$93.80	$0.00	$0.00	$0.00	$0.00	$93.80
5	456-007-724	ATSM 20K NON-SATA FOR REG FAST 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-725	ATSM 20K NON-SATA FOR REG FAST 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-726	ATSM 20K NON-SATA FOR REG FAST 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-727	ATSM 20K NON-SATA FOR REG FAST 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-728	ATSM 20K NON-SATA FOR REG FAST 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-729	ATSM 20K NON-SATA FOR REG FAST 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-730	ATSM 20K NON-SATA FOR REG FAST 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-731	ATSM 20K NON-SATA FOR REG FAST 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-732	ATSM 20K NON-SATA FOR REG FAST 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-733	ATSM 20K NON-SATA FOR REG FAST601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-734	ATSM 20K NON-SATA FOR REG FAST 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-735	ATSM 20K SATA FOR REG FAST 0-14TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-736	ATSM 20K SATA FOR REG FAST 15-25TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-737	ATSM 20K SATA FOR REG FAST 26-40TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-738	ATSM 20K SATA FOR REG FAST 41-60TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-739	ATSM 20K SATA FOR REG FAST 61-100TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-740	ATSM 20K SATA FOR REG FAST 101-150TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-741	ATSM 20K SATA FOR REG FAST 151-250TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-742	ATSM 20K SATA FOR REG FAST 251-400TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-743	ATSM 20K SATA FOR REG FAST 401-600TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-744	ATSM 20K SATA FOR REG FAST 601-1000TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-007-745	ATSM 20K SATA FOR REG FAST 1001+	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-685	VMAX 10K CC / PROSPHERE PKG 1TB SATA	$1,690.00	EN-S	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-103-686	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	$1,690.00	EN-S	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-103-756	VMAX10K FAST VP NON-SATA 1TB=CB	$1,056.00	EN-S	36%	$675.84	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-103-757	VMAX10K FAST VP SATA 1TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-103-764	VMAX10K FAST and SYMM MGMT PROMO TIER	$290,455.00	EN-S	36%	$185,891.20	$52,281.90	$0.00	$0.00	$0.00	$0.00	$52,281.90
5	456-103-765	VMAX10K FAST and SYMM MGMT PROMO TIER AP	$290,455.00	EN-S	36%	$185,891.20	$52,281.90	$0.00	$0.00	$0.00	$0.00	$52,281.90
5	456-103-772	VMAX 10K BASE SW SUITE NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$267.12	$0.00	$0.00	$0.00	$0.00	$267.12
5	456-103-773	VMAX 10K BASE SW SUITE SATA 1TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-103-776	VMAX 10K TF SNAP NON-SATA 1TB	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-103-777	VMAX 10K TF SNAP SATA FULL 1TB	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-103-833	VMAX10K SRDF-A NON-SATA 1TB=CB	$1,650.00	EN-S	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-103-834	VMAX10K SRDF-A REG 1TB=CA	$1,905.00	EN-S	36%	$1,219.20	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	456-103-835	VMAX10K SRDF-A SATA 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-103-836	VMAX10K SRDF-S NON-SATA 1TB=CB	$1,650.00	EN-S	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-103-837	VMAX10K SRDF-S REG 1TB=CA	$1,905.00	EN-S	36%	$1,219.20	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	456-103-838	VMAX10K SRDF-S SATA 1TB=CB	$825.00	EN-S	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-103-964	VMAX 10K SPA 2.2 SATA FULL 1TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-036	VMAX 10K ENGINUITY NON-SATA 1TB	$1,230.00	EN-S	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-104-037	VMAX 10K ENGINUITY SATA 1TB	$555.00	EN-S	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-104-102	VMAX 10K SYMM MGT SUITE NON SATA 1TB	$0.00	EN-S	36%	$0.00	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-104-103	VMAX10K SYMM MGT SUITE SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$74.70	$0.00	$0.00	$0.00	$0.00	$74.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-109	VMAX10K TIMEFINDER REG 1TB=CA	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	456-104-112	VMAX10K FAST VP SL NON SATA 1TB=CB	$1,056.00	EN-S	36%	$675.84	$190.08	$0.00	$0.00	$0.00	$0.00	$190.08
5	456-104-113	VMAX10K FAST VP SL SATA 1TB=CB	$528.00	EN-S	36%	$337.92	$95.04	$0.00	$0.00	$0.00	$0.00	$95.04
5	456-104-115	VMAX10K FAST VP SL REG 1TB=CA	$1,584.00	EN-S	36%	$1,013.76	$285.12	$0.00	$0.00	$0.00	$0.00	$285.12
5	456-104-118	VMAX10K SRDF-STAR NON-SATA 1TB=CB	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-104-119	VMAX10K SRDF-STAR SATA 1TB=CB	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-104-121	VMAX10K SRDF-STAR REG 1TB=CA	$840.00	EN-S	36%	$537.60	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-104-349	VMAX 10K BAS SRDF SUITE REG 1TB	$0.00	EN-S	36%	$0.00	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	456-104-350	VMAX 10K BAS SRDF SUITE SATA 1TB	$0.00	EN-S	36%	$0.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-104-351	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-104-352	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	$0.00	EN-S	36%	$0.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-104-372	VMAX 10K ENGINUITY SUITE SATA 1TB	$0.00	EN-S	36%	$0.00	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-104-373	VMAX 10K ENGINUITY SUITE NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-104-376	VMAX 10K ADV SW SUITE II SATA 1TB	$0.00	EN-S	36%	$0.00	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-104-377	VMAX 10K ADV SW SUITE II NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-104-378	VMAX 10K BASE SW SUITE II SATA 1TB	$0.00	EN-S	36%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-104-379	VMAX 10K BASE SW SUITE II NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-104-380	VMAX10K SYMM MGT II PKG SATA 1TB=CB	$415.00	EN-S	36%	$265.60	$74.70	$0.00	$0.00	$0.00	$0.00	$74.70
5	456-104-381	VMAX10K SYMM MGT II PKG NON-SATA 1TB=CB	$830.00	EN-S	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	456-104-386	VMAX10K OR-DM REG 1TB=CA	$1,715.00	EN-S	36%	$1,097.60	$308.70	$0.00	$0.00	$0.00	$0.00	$308.70
5	456-104-394	VMAX10K SRDF-A REG ADDON 1TB=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-395	VMAX10K SRDF-A SATA ADDON 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-396	VMAX10K SRDF-A NON-SATA ADDON 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-397	VMAX10K SRDF-S REG ADDON 1TB=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-398	VMAX10K SRDF-S SATA ADDON 1TB=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-399	VMAX10K SRDF-S NON-SATA ADDON 1TB=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-539	RP/EX LOC REG CAP VMAX20 (0-14TB) =CA	$3,800.00	EN-S	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-540	RP/EX LOC REG CAP VMAX20 (15-25TB) =CA	$3,370.00	EN-S	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-541	RP/EX LOC REG CAP VMAX20 (26-40TB) =CA	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-542	RP/EX LOC REG CAP VMAX20 (41-60TB) =CA	$2,800.00	EN-S	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-543	RP/EX LOC REG CAP VMAX20 (61-100TB) =CA	$2,575.00	EN-S	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-544	RP/EX LOC REG CAP VMAX20 (101-150TB) =CA	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-545	RP/EX LOC REG CAP VMAX20 (151-250TB) =CA	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-546	RP/EX LOC REG CAP VMAX20(251-400TB) =CA	$1,835.00	EN-S	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-547	RP/EX LOC REG CAP VMAX20 (401-600TB) =CA	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-548	RP/EX LOC REG CAP VMAX20 (601-1000TB)=CA	$1,430.00	EN-S	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-549	RP/EX LOC REG CAP VMAX20 (1001TB+) =CA	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-550	RP/EX REM REG CAP VMAX20 (0-14TB) =CA	$3,800.00	EN-S	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-551	RP/EX REM REG CAP VMAX20 (15-25TB) =CA	$3,370.00	EN-S	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-552	RP/EX REM REG CAP VMAX20 (26-40TB) =CA	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-553	RP/EX REM REG CAP VMAX20 (41-60TB) =CA	$2,800.00	EN-S	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-554	RP/EX REM REG CAP VMAX20 (61-100TB) =CA	$2,575.00	EN-S	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-555	RP/EX REM REG CAP VMAX20 (101-150TB) =CA	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-556	RP/EX REM REG CAP VMAX20 (151-250TB) =CA	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-557	RP/EX REM REG CAP VMAX20 (251-400TB) =CA	$1,835.00	EN-S	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-558	RP/EX REM REG CAP VMAX20 (401-600TB) =CA	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-559	RP/EX REM REG CAP VMAX20 (601-1000TB)=CA	$1,430.00	EN-S	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-560	RP/EX REM REG CAP VMAX20 (1001TB+) =CA	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-561	RP/EX LOC REG CAP VMAX40 (0-14TB) =CA	$3,800.00	EN-S	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-562	RP/EX LOC REG CAP VMAX40 (15-25TB) =CA	$3,370.00	EN-S	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-563	RP/EX LOC REG CAP VMAX40 (26-40TB) =CA	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-564	RP/EX LOC REG CAP VMAX40 (41-60TB) =CA	$2,800.00	EN-S	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-565	RP/EX LOC REG CAP VMAX40 (61-100TB) =CA	$2,575.00	EN-S	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-566	RP/EX LOC REG CAP VMAX40 (101-150TB) =CA	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-567	RP/EX LOC REG CAP VMAX40 (151-250TB) =CA	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-568	RP/EX LOC REG CAP VMAX40 (251-400TB) =CA	$1,835.00	EN-S	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-569	RP/EX LOC REG CAP VMAX40 (401-600TB) =CA	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-570	RP/EX LOC REG CAP VMAX40 (601-1000TB)=CA	$1,430.00	EN-S	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-571	RP/EX LOC REG CAP VMAX40(1001TB+) =CA	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-572	RP/EX REM REG CAP VMAX40 (0-14TB) =CA	$3,800.00	EN-S	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-104-573	RP/EX REM REG CAP VMAX40 (15-25TB) =CA	$3,370.00	EN-S	36%	$2,156.80	$606.60	$0.00	$0.00	$0.00	$0.00	$606.60
5	456-104-574	RP/EX REM REG CAP VMAX40 (26-40TB) =CA	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	456-104-575	RP/EX REM REG CAP VMAX40 (41-60TB) =CA	$2,800.00	EN-S	36%	$1,792.00	$504.00	$0.00	$0.00	$0.00	$0.00	$504.00
5	456-104-576	RP/EX REM REG CAP VMAX40 (61-100TB) =CA	$2,575.00	EN-S	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-104-577	RP/EX REM REG CAP VMAX40 (101-150TB) =CA	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	456-104-578	RP/EX REM REG CAP VMAX40 (151-250TB) =CA	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	456-104-579	RP/EX REM REG CAP VMAX40 (251-400TB) =CA	$1,835.00	EN-S	36%	$1,174.40	$330.30	$0.00	$0.00	$0.00	$0.00	$330.30
5	456-104-580	RP/EX REM REG CAP VMAX40 (401-600TB)=CA	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-581	RP/EX REM REG CAP VMAX40 (601-1000TB)=CA	$1,430.00	EN-S	36%	$915.20	$257.40	$0.00	$0.00	$0.00	$0.00	$257.40
5	456-104-582	RP/EX REM REG CAP VMAX40 (1001TB+) =CA	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-583	RP/EX LOC REG CAP 1TB VMAX10 =CA	$1,500.00	EN-S	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-104-584	RP/EX LOC REG CAP UG VMAX10 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-585	RP/EX REM REG CAP 1TB VMAX10 =CA	$1,500.00	EN-S	36%	$960.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-104-586	RP/EX REM REG CAP UG VMAX10=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-587	RP/EX RAW 1TB SATA VMAX10=CB	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-104-589	RP/EX RAW 1TB NSATA VMAX10=CB	$0.00	EN-S	36%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	456-104-591	RP/EX FTS EXT CAP 1TB VMAX10 = CB	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	456-104-844	VMAX 10K SRDF-A FTS ADD ON	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-845	VMAX 10K SRDF-S FTS ADD ON	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-875	AppSync: VG10 / VG50 = IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-901	Replication Manager: VG10 / VG50 = IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-962	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	$530.00	EN-S	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-104-963	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	$1,070.00	EN-S	36%	$684.80	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-104-964	VMAX10K FILE BLOC UNISPHERE FTSEXT1TB=CB	$530.00	EN-S	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-104-968	VMAX10K FILE BLOC LOCAL UNL TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-969	VMAX10K LOCPROT F+B REG 1TB=CA	$0.00	EN-S	36%	$0.00	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	456-104-970	VMAX10K FILE BLOC ADV SW SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$197.28	$0.00	$0.00	$0.00	$0.00	$197.28
5	456-104-971	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$394.56	$0.00	$0.00	$0.00	$0.00	$394.56
5	456-104-972	VMAX10K FILE BLOC ADV SW UNL TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-973	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-104-974	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-104-975	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB	$0.00	EN-S	36%	$0.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-104-976	VMAX10K FILE BLOC REMOTE UNL TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-977	VMAX10K FILE BLOC REMOTE REG 1TB=CA	$0.00	EN-S	36%	$0.00	$342.90	$0.00	$0.00	$0.00	$0.00	$342.90
5	456-105-320	SRMSUITE 10K 1TB =CB	$0.00	EN-S	36%	$0.00	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	456-105-321	SRMSUITE 20K 0-14TB S =CB	$0.00	EN-S	36%	$0.00	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-105-322	SRMSUITE 20K 15-25TB S =CB	$0.00	EN-S	36%	$0.00	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-105-323	SRMSUITE 20K 26-40TB S =CB	$0.00	EN-S	36%	$0.00	$397.80	$0.00	$0.00	$0.00	$0.00	$397.80
5	456-105-324	SRMSUITE 20K 41-60TB S =CB	$0.00	EN-S	36%	$0.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	456-105-325	SRMSUITE 20K 61-100TB S =CB	$0.00	EN-S	36%	$0.00	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-105-326	SRMSUITE 20K 101-150TB S =CB	$0.00	EN-S	36%	$0.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-105-327	SRMSUITE 20K 151-250TB S =CB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-105-328	SRMSUITE 20K 251-400TB S =CB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-105-329	SRMSUITE 20K 401-600TB S =CB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-105-330	SRMSUITE 20K 601-1PB S =CB	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-105-331	SRMSUITE 20K 1001TB+ S =CB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-105-332	SRMSUITE 20K 0-14TB =CB	$0.00	EN-S	36%	$0.00	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-105-333	SRMSUITE 20K 15-25TB =CB	$0.00	EN-S	36%	$0.00	$887.40	$0.00	$0.00	$0.00	$0.00	$887.40
5	456-105-334	SRMSUITE 20K 26-40TB =CB	$0.00	EN-S	36%	$0.00	$793.80	$0.00	$0.00	$0.00	$0.00	$793.80
5	456-105-335	SRMSUITE 20K 41-60TB =CB	$0.00	EN-S	36%	$0.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-105-336	SRMSUITE 20K 61-100TB =CB	$0.00	EN-S	36%	$0.00	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-105-337	SRMSUITE 20K 101-150TB =CB	$0.00	EN-S	36%	$0.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	456-105-338	SRMSUITE 20K 151-250TB =CB	$0.00	EN-S	36%	$0.00	$439.20	$0.00	$0.00	$0.00	$0.00	$439.20
5	456-105-339	SRMSUITE 20K 251-400TB =CB	$0.00	EN-S	36%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-105-340	SRMSUITE 20K 401-600TB =CB	$0.00	EN-S	36%	$0.00	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-105-341	SRMSUITE 20K 601-1PB =CB	$0.00	EN-S	36%	$0.00	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-105-342	SRMSUITE 20K 1001TB+ =CB	$0.00	EN-S	36%	$0.00	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-105-343	SRMSUITE 40K 0-14TB S =CB	$0.00	EN-S	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-105-344	SRMSUITE 40K 15-25TB S =CB	$0.00	EN-S	36%	$0.00	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	456-105-345	SRMSUITE 40K 26-40TB S =CB	$0.00	EN-S	36%	$0.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-105-346	SRMSUITE 40K 41-60TB S =CB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-105-347	SRMSUITE 40K 61-100TB S =CB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-105-348	SRMSUITE 40K 101-150TB S =CB	$0.00	EN-S	36%	$0.00	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	456-105-349	SRMSUITE 40K 151-250TB S =CB	$0.00	EN-S	36%	$0.00	$174.60	$0.00	$0.00	$0.00	$0.00	$174.60
5	456-105-350	SRMSUITE 40K 251-400TB S =CB	$0.00	EN-S	36%	$0.00	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-105-351	SRMSUITE 40K 401-600TB S =CB	$0.00	EN-S	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-105-352	SRMSUITE 40K 601-1PB S =CB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-105-353	SRMSUITE 40K 1001TB+ S =CB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-105-354	SRMSUITE 40K 0-14TB =CB	$0.00	EN-S	36%	$0.00	$401.40	$0.00	$0.00	$0.00	$0.00	$401.40
5	456-105-355	SRMSUITE 40K 15-25TB =CB	$0.00	EN-S	36%	$0.00	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	456-105-356	SRMSUITE 40K 26-40TB =CB	$0.00	EN-S	36%	$0.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-105-357	SRMSUITE 40K 41-60TB =CB	$0.00	EN-S	36%	$0.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-105-358	SRMSUITE 40K 61-100TB =CB	$0.00	EN-S	36%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	456-105-359	SRMSUITE 40K 101-150TB =CB	$0.00	EN-S	36%	$0.00	$352.80	$0.00	$0.00	$0.00	$0.00	$352.80
5	456-105-360	SRMSUITE 40K 151-250TB =CB	$0.00	EN-S	36%	$0.00	$349.20	$0.00	$0.00	$0.00	$0.00	$349.20
5	456-105-361	SRMSUITE 40K 251-400TB =CB	$0.00	EN-S	36%	$0.00	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	456-105-362	SRMSUITE 40K 401-600TB =CB	$0.00	EN-S	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-105-363	SRMSUITE 40K 601-1PB =CB	$0.00	EN-S	36%	$0.00	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-105-364	SRMSUITE 40K 1001TB+ =CB	$0.00	EN-S	36%	$0.00	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-105-421	SRMSUITE UPG 10K 1TB =CB	$0.00	EN-S	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	456-105-422	SRMSUITE UPG 20K 0-14TB S =CB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-105-423	SRMSUITE UPG 20K 15-25TB S =CB	$0.00	EN-S	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-424	SRMSUITE UPG 20K 26-40TB S =CB	$0.00	EN-S	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	456-105-425	SRMSUITE UPG 20K 41-60TB S =CB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-105-426	SRMSUITE UPG 20K 61-100TB S =CB	$0.00	EN-S	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-105-427	SRMSUITE UPG 20K 101-150TB S =CB	$0.00	EN-S	36%	$0.00	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	456-105-428	SRMSUITE UPG 20K 151-250TB S =CB	$0.00	EN-S	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	456-105-429	SRMSUITE UPG 20K 251-400TB S =CB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	456-105-430	SRMSUITE UPG 20K 401-600TB S =CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	456-105-431	SRMSUITE UPG 20K 601-1PB S =CB	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	456-105-432	SRMSUITE UPG 20K 1001TB+ S =CB	$0.00	EN-S	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	456-105-433	SRMSUITE UPG 20K 0-14TB =CB	$0.00	EN-S	36%	$0.00	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	456-105-434	SRMSUITE UPG 20K 15-25TB =CB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-105-435	SRMSUITE UPG 20K 26-40TB =CB	$0.00	EN-S	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-105-436	SRMSUITE UPG 20K 41-60TB =CB	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-105-437	SRMSUITE UPG 20K 61-100TB =CB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-105-438	SRMSUITE UPG 20K 101-150TB =CB	$0.00	EN-S	36%	$0.00	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	456-105-439	SRMSUITE UPG 20K 151-250TB =CB	$0.00	EN-S	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-440	SRMSUITE UPG 20K 251-400TB =CB	$0.00	EN-S	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-105-441	SRMSUITE UPG 20K 401-600TB =CB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-442	SRMSUITE UPG 20K 601-1PB =CB	$0.00	EN-S	36%	$0.00	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	456-105-443	SRMSUITE UPG 20K 1001TB+ =CB	$0.00	EN-S	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	456-105-444	SRMSUITE UPG 40K 0-14TB S =CB	$0.00	EN-S	36%	$0.00	$124.20	$0.00	$0.00	$0.00	$0.00	$124.20
5	456-105-445	SRMSUITE UPG 40K 15-25TB S =CB	$0.00	EN-S	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-446	SRMSUITE UPG 40K 26-40TB S =CB	$0.00	EN-S	36%	$0.00	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	456-105-447	SRMSUITE UPG 40K 41-60TB S =CB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-105-448	SRMSUITE UPG 40K 61-100TB S =CB	$0.00	EN-S	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-105-449	SRMSUITE UPG 40K 101-150TB S =CB	$0.00	EN-S	36%	$0.00	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	456-105-450	SRMSUITE UPG 40K 151-250TB S =CB	$0.00	EN-S	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	456-105-451	SRMSUITE UPG 40K 251-400TB S =CB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	456-105-452	SRMSUITE UPG 40K 401-600TB S =CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	456-105-453	SRMSUITE UPG 40K 601-1PB S =CB	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	456-105-454	SRMSUITE UPG 40K 1001TB+ S =CB	$0.00	EN-S	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	456-105-455	SRMSUITE UPG 40K 0-14TB =CB	$0.00	EN-S	36%	$0.00	$246.60	$0.00	$0.00	$0.00	$0.00	$246.60
5	456-105-456	SRMSUITE UPG 40K 15-25TB =CB	$0.00	EN-S	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-105-457	SRMSUITE UPG 40K 26-40TB =CB	$0.00	EN-S	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-105-458	SRMSUITE UPG 40K 41-60TB =CB	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-105-459	SRMSUITE UPG 40K 61-100TB =CB	$0.00	EN-S	36%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-105-460	SRMSUITE UPG 40K 101-150TB =CB	$0.00	EN-S	36%	$0.00	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	456-105-461	SRMSUITE UPG 40K 151-250TB =CB	$0.00	EN-S	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-462	SRMSUITE UPG 40K 251-400TB =CB	$0.00	EN-S	36%	$0.00	$97.20	$0.00	$0.00	$0.00	$0.00	$97.20
5	456-105-463	SRMSUITE UPG 40K 401-600TB =CB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	456-105-464	SRMSUITE UPG 40K 601-1PB =CB	$0.00	EN-S	36%	$0.00	$64.80	$0.00	$0.00	$0.00	$0.00	$64.80
5	456-105-465	SRMSUITE UPG 40K 1001TB+ =CB	$0.00	EN-S	36%	$0.00	$57.60	$0.00	$0.00	$0.00	$0.00	$57.60
5	456-106-226	APPSYNC VMAX 10K 1TB =CB	$1,250.00	EN-S	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-106-227	APPSYNC VMAX 20K 0-14TB SATA =CB	$1,150.00	EN-S	36%	$736.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-228	APPSYNC VMAX 20K 15-25TB SATA =CB	$1,070.00	EN-S	36%	$684.80	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-229	APPSYNC VMAX 20K 26-40TB SATA =CB	$950.00	EN-S	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-230	APPSYNC VMAX 20K 41-60TB SATA =CB	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-231	APPSYNC VMAX 20K 61-100TB SATA =CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-232	APPSYNC VMAX 20K 101-150TB SATA =CB	$770.00	EN-S	36%	$492.80	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-233	APPSYNC VMAX 20K 151-250TB SATA =CB	$680.00	EN-S	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-234	APPSYNC VMAX 20K 251-400TB SATA =CB	$590.00	EN-S	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-235	APPSYNC VMAX 20K 401-600TB SATA =CB	$510.00	EN-S	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-236	APPSYNC VMAX 20K 601-1PB SATA =CB	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-106-237	APPSYNC VMAX 20K 1001TB+ SATA =CB	$390.00	EN-S	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-238	APPSYNC VMAX 20K 0-14TB NOSATA =CB	$2,290.00	EN-S	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-239	APPSYNC VMAX 20K 15-25TB NOSATA =CB	$2,150.00	EN-S	36%	$1,376.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-240	APPSYNC VMAX 20K 26-40TB NOSATA =CB	$1,890.00	EN-S	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-241	APPSYNC VMAX 20K 41-60TB NOSATA =CB	$1,760.00	EN-S	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-242	APPSYNC VMAX 20K 61-100TB NOSATA =CB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-243	APPSYNC VMAX 20K 101-150TB NOSATA =CB	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-244	APPSYNC VMAX 20K 151-250TB NOSATA =CB	$1,350.00	EN-S	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-245	APPSYNC VMAX 20K 251-400TB NOSATA =CB	$1,170.00	EN-S	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-246	APPSYNC VMAX 20K 401-600TB NOSATA =CB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-247	APPSYNC VMAX 20K 601-1PB NOSATA =CB	$890.00	EN-S	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-248	APPSYNC VMAX 20K 1001TB+ NOSATA =CB	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-249	APPSYNC VMAX 40K 0-14TB SATA =CB	$1,150.00	EN-S	36%	$736.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-250	APPSYNC VMAX 40K 15-25TB SATA =CB	$1,070.00	EN-S	36%	$684.80	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-251	APPSYNC VMAX 40K 26-40TB SATA =CB	$950.00	EN-S	36%	$608.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-252	APPSYNC VMAX 40K 41-60TB SATA =CB	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-253	APPSYNC VMAX 40K 61-100TB SATA =CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-254	APPSYNC VMAX 40K 101-150TB SATA =CB	$770.00	EN-S	36%	$492.80	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-255	APPSYNC VMAX 40K 151-250TB SATA =CB	$680.00	EN-S	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-256	APPSYNC VMAX 40K 251-400TB SATA =CB	$590.00	EN-S	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-257	APPSYNC VMAX 40K 401-600TB SATA =CB	$510.00	EN-S	36%	$326.40	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-258	APPSYNC VMAX 40K 601-1PB SATA =CB	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-106-259	APPSYNC VMAX 40K 1001TB+ SATA =CB	$390.00	EN-S	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-260	APPSYNC VMAX 40K 0-14TB NOSATA =CB	$2,290.00	EN-S	36%	$1,465.60	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-261	APPSYNC VMAX 40K 15-25TB NOSATA =CB	$2,150.00	EN-S	36%	$1,376.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-262	APPSYNC VMAX 40K 26-40TB NOSATA =CB	$1,890.00	EN-S	36%	$1,209.60	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-263	APPSYNC VMAX 40K 41-60TB NOSATA =CB	$1,760.00	EN-S	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-264	APPSYNC VMAX 40K 61-100TB NOSATA =CB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-265	APPSYNC VMAX 40K 101-150TB NOSATA =CB	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-266	APPSYNC VMAX 40K 151-250TB NOSATA =CB	$1,350.00	EN-S	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-267	APPSYNC VMAX 40K 251-400TB NOSATA =CB	$1,170.00	EN-S	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-268	APPSYNC VMAX 40K 401-600TB NOSATA =CB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-269	APPSYNC VMAX 40K 601-1PB NOSATA =CB	$890.00	EN-S	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-270	APPSYNC VMAX 40K 1001TB+ NOSATA =CB	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-293	APPSYNC VMAX 10K CAP UPG 1TB=CB	$1,250.00	EN-S	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-106-294	APPSYNC VMAX 20K CAP UPG 0-14TB S=CB	$0.00	EN-S	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-295	APPSYNC VMAX 20K CAP UPG 15-25TB S=CB	$0.00	EN-S	36%	$0.00	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-296	APPSYNC VMAX 20K CAP UPG 26-40TB S=CB	$0.00	EN-S	36%	$0.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-297	APPSYNC VMAX 20K CAP UPG 41-60TB S=CB	$0.00	EN-S	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-298	APPSYNC VMAX 20K CAP UPG 61-100TB S=CB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-299	APPSYNC VMAX 20K CAP UPG 101-150TB S=CB	$0.00	EN-S	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-300	APPSYNC VMAX 20K CAP UPG 151-250TB S=CB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-301	APPSYNC VMAX 20K CAP UPG 251-400TB S=CB	$0.00	EN-S	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-302	APPSYNC VMAX 20K CAP UPG 401-600TB S=CB	$0.00	EN-S	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-303	APPSYNC VMAX 20K CAP UPG 601-1PB S=CB	$0.00	EN-S	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-304	APPSYNC VMAX 20K CAP UPG 1001TB+ S=CB	$0.00	EN-S	36%	$0.00	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-305	APPSYNC VMAX 20K CAP UPG 0-14TB NS=CB	$0.00	EN-S	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-306	APPSYNC VMAX 20K CAP UPG 15-25TB NS=CB	$0.00	EN-S	36%	$0.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-307	APPSYNC VMAX 20K CAP UPG 26-40TB NS=CB	$0.00	EN-S	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-308	APPSYNC VMAX 20K CAP UPG 41-60TB NS=CB	$0.00	EN-S	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-309	APPSYNC VMAX 20K CAP UPG 61-100TB NS=CB	$0.00	EN-S	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-310	APPSYNC VMAX 20K CAP UPG 101-150TB NS=CB	$0.00	EN-S	36%	$0.00	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-311	APPSYNC VMAX 20K CAP UPG 151-250TB NS=CB	$0.00	EN-S	36%	$0.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-312	APPSYNC VMAX 20K CAP UPG 251-400TB NS=CB	$0.00	EN-S	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-313	APPSYNC VMAX 20K CAP UPG 401-600TB NS=CB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-314	APPSYNC VMAX 20K CAP UPG 601-1PB NS=CB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-315	APPSYNC VMAX 20K CAP UPG 1001TB+ NS=CB	$0.00	EN-S	36%	$0.00	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-316	APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	$0.00	EN-S	36%	$0.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00
5	456-106-317	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	$0.00	EN-S	36%	$0.00	$192.60	$0.00	$0.00	$0.00	$0.00	$192.60
5	456-106-318	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	$0.00	EN-S	36%	$0.00	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	456-106-319	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	$0.00	EN-S	36%	$0.00	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-106-320	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-321	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	$0.00	EN-S	36%	$0.00	$138.60	$0.00	$0.00	$0.00	$0.00	$138.60
5	456-106-322	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB	$0.00	EN-S	36%	$0.00	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	456-106-323	APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	$0.00	EN-S	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-324	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	$0.00	EN-S	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-106-325	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	$0.00	EN-S	36%	$0.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	456-106-326	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	$0.00	EN-S	36%	$0.00	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-106-327	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	$0.00	EN-S	36%	$0.00	$412.20	$0.00	$0.00	$0.00	$0.00	$412.20
5	456-106-328	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	$0.00	EN-S	36%	$0.00	$387.00	$0.00	$0.00	$0.00	$0.00	$387.00
5	456-106-329	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	$0.00	EN-S	36%	$0.00	$340.20	$0.00	$0.00	$0.00	$0.00	$340.20
5	456-106-330	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB	$0.00	EN-S	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	456-106-331	APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	$0.00	EN-S	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-106-332	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	$0.00	EN-S	36%	$0.00	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	456-106-333	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	$0.00	EN-S	36%	$0.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-334	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	$0.00	EN-S	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	456-106-335	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	$0.00	EN-S	36%	$0.00	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-106-336	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	$0.00	EN-S	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-337	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	$0.00	EN-S	36%	$0.00	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-106-349	APPSYNC VMAX 10K 1TB =CA	$1,710.00	EN-S	36%	$1,094.40	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	456-106-350	APPSYNC VMAX 20K 0-14TB REG CAP =CA	$3,990.00	EN-S	36%	$2,553.60	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-351	APPSYNC VMAX 20K 15-25TB REG CAP =CA	$3,470.00	EN-S	36%	$2,220.80	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-352	APPSYNC VMAX 20K 26-40TB REG CAP =CA	$3,020.00	EN-S	36%	$1,932.80	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-353	APPSYNC VMAX 20K 41-60TB REG CAP =CA	$2,460.00	EN-S	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-354	APPSYNC VMAX 20K 61-100TB REG CAP =CA	$2,070.00	EN-S	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-355	APPSYNC VMAX 20K 101-150TB REG CAP =CA	$1,930.00	EN-S	36%	$1,235.20	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-356	APPSYNC VMAX 20K 151-250TB REG CAP =CA	$1,790.00	EN-S	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-357	APPSYNC VMAX 20K 251-400TB REG CAP =CA	$1,660.00	EN-S	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-358	APPSYNC VMAX 20K 401-600TB REG CAP =CA	$1,510.00	EN-S	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-359	APPSYNC VMAX 20K 601-1PB REG CAP =CA	$1,410.00	EN-S	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-106-360	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-361	APPSYNC VMAX 40K 0-14TB REG CAP =CA	$3,990.00	EN-S	36%	$2,553.60	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-362	APPSYNC VMAX 40K 15-25TB REG CAP =CA	$3,470.00	EN-S	36%	$2,220.80	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-363	APPSYNC VMAX 40K 26-40TB REG CAP =CA	$3,020.00	EN-S	36%	$1,932.80	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-364	APPSYNC VMAX 40K 41-60TB REG CAP =CA	$2,460.00	EN-S	36%	$1,574.40	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-365	APPSYNC VMAX 40K 61-100TB REG CAP =CA	$2,070.00	EN-S	36%	$1,324.80	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-366	APPSYNC VMAX 40K 101-150TB REG CAP =CA	$1,930.00	EN-S	36%	$1,235.20	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-367	APPSYNC VMAX 40K 151-250TB REG CAP =CA	$1,790.00	EN-S	36%	$1,145.60	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-368	APPSYNC VMAX 40K 251-400TB REG CAP =CA	$1,660.00	EN-S	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-369	APPSYNC VMAX 40K 401-600TB REG CAP =CA	$1,510.00	EN-S	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-370	APPSYNC VMAX 40K 601-1PB REG CAP =CA	$1,410.00	EN-S	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-106-371	APPSYNC VMAX 40K 1001TB+ REG CAP =CA	$990.00	EN-S	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-383	APPSYNC VMAX 10K CAP UPG 1TB=CA	$1,710.00	EN-S	36%	$1,094.40	$307.80	$0.00	$0.00	$0.00	$0.00	$307.80
5	456-106-384	APPSYNC VMAX 20K CAP UPG 0-14TB R=CA	$0.00	EN-S	36%	$0.00	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-385	APPSYNC VMAX 20K CAP UPG 15-25TB R=CA	$0.00	EN-S	36%	$0.00	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-386	APPSYNC VMAX 20K CAP UPG 26-40TB R=CA	$0.00	EN-S	36%	$0.00	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-387	APPSYNC VMAX 20K CAP UPG 41-60TB R=CA	$0.00	EN-S	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-388	APPSYNC VMAX 20K CAP UPG 61-100TB R=CA	$0.00	EN-S	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-389	APPSYNC VMAX 20K CAP UPG 101-150TB R=CA	$0.00	EN-S	36%	$0.00	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-390	APPSYNC VMAX 20K CAP UPG 151-250TB R=CA	$0.00	EN-S	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-391	APPSYNC VMAX 20K CAP UPG 251-400TB R=CA	$0.00	EN-S	36%	$0.00	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-392	APPSYNC VMAX 20K CAP UPG 401-600TB R=CA	$0.00	EN-S	36%	$0.00	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-393	APPSYNC VMAX 20K CAP UPG 601-1PB R=CA	$0.00	EN-S	36%	$0.00	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-106-394	APPSYNC VMAX 20K CAP UPG 1001TB+ R=CA	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-395	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	$0.00	EN-S	36%	$0.00	$718.20	$0.00	$0.00	$0.00	$0.00	$718.20
5	456-106-396	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	$0.00	EN-S	36%	$0.00	$624.60	$0.00	$0.00	$0.00	$0.00	$624.60
5	456-106-397	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	$0.00	EN-S	36%	$0.00	$543.60	$0.00	$0.00	$0.00	$0.00	$543.60
5	456-106-398	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	$0.00	EN-S	36%	$0.00	$442.80	$0.00	$0.00	$0.00	$0.00	$442.80
5	456-106-399	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA	$0.00	EN-S	36%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-106-400	APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	$0.00	EN-S	36%	$0.00	$347.40	$0.00	$0.00	$0.00	$0.00	$347.40
5	456-106-401	APPSYNC VMAX 40K CAP UPG 151-250TB R=CA	$0.00	EN-S	36%	$0.00	$322.20	$0.00	$0.00	$0.00	$0.00	$322.20
5	456-106-402	APPSYNC VMAX 40K CAP UPG 251-400TB R=CA	$0.00	EN-S	36%	$0.00	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	456-106-403	APPSYNC VMAX 40K CAP UPG 401-600TB R=CA	$0.00	EN-S	36%	$0.00	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-404	APPSYNC VMAX 40K CAP UPG 601-1PB R=CA	$0.00	EN-S	36%	$0.00	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-106-405	APPSYNC VMAX 40K CAP UPG 1001TB+ R=CA	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-446	ADV SW SUITE 40K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$527.40	$0.00	$0.00	$0.00	$0.00	$527.40
5	456-106-447	ADV SW SUITE 40K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	456-106-448	ADV SW SUITE 40K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	456-106-449	ADV SW SUITE 40K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	456-106-450	ADV SW SUITE 40K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$388.80	$0.00	$0.00	$0.00	$0.00	$388.80
5	456-106-451	ADV SW SUITE 40K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00
5	456-106-452	ADV SW SUITE 40K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	456-106-453	ADV SW SUITE 40K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-454	ADV SW SUITE 40K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	456-106-455	ADV SW SUITE 40K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	456-106-456	ADV SW SUITE 40K SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-457	ADV SW SUITE 40K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$1,058.40	$0.00	$0.00	$0.00	$0.00	$1,058.40
5	456-106-458	ADV SW SUITE 40K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$993.60	$0.00	$0.00	$0.00	$0.00	$993.60
5	456-106-459	ADV SW SUITE 40K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$874.80	$0.00	$0.00	$0.00	$0.00	$874.80
5	456-106-460	ADV SW SUITE 40K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$813.60	$0.00	$0.00	$0.00	$0.00	$813.60
5	456-106-461	ADV SW SUITE 40K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$781.20	$0.00	$0.00	$0.00	$0.00	$781.20
5	456-106-462	ADV SW SUITE 40K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	456-106-463	ADV SW SUITE 40K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$626.40	$0.00	$0.00	$0.00	$0.00	$626.40
5	456-106-464	ADV SW SUITE 40K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	456-106-465	ADV SW SUITE 40K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$469.80	$0.00	$0.00	$0.00	$0.00	$469.80
5	456-106-466	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$410.40	$0.00	$0.00	$0.00	$0.00	$410.40
5	456-106-467	ADV SW SUITE 40K NON-SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	456-106-468	ADV SW SUITE 20K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$527.40	$0.00	$0.00	$0.00	$0.00	$527.40
5	456-106-469	ADV SW SUITE 20K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	456-106-470	ADV SW SUITE 20K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$437.40	$0.00	$0.00	$0.00	$0.00	$437.40
5	456-106-471	ADV SW SUITE 20K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	456-106-472	ADV SW SUITE 20K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$388.80	$0.00	$0.00	$0.00	$0.00	$388.80
5	456-106-473	ADV SW SUITE 20K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00
5	456-106-474	ADV SW SUITE 20K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	456-106-475	ADV SW SUITE 20K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-476	ADV SW SUITE 20K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	456-106-477	ADV SW SUITE 20K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$205.20	$0.00	$0.00	$0.00	$0.00	$205.20
5	456-106-478	ADV SW SUITE 20K SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-479	ADV SW SUITE 20K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$1,058.40	$0.00	$0.00	$0.00	$0.00	$1,058.40
5	456-106-480	ADV SW SUITE 20K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$993.60	$0.00	$0.00	$0.00	$0.00	$993.60
5	456-106-481	ADV SW SUITE 20K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$874.80	$0.00	$0.00	$0.00	$0.00	$874.80
5	456-106-482	ADV SW SUITE 20K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$813.60	$0.00	$0.00	$0.00	$0.00	$813.60
5	456-106-483	ADV SW SUITE 20K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$781.20	$0.00	$0.00	$0.00	$0.00	$781.20
5	456-106-484	ADV SW SUITE 20K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$702.00	$0.00	$0.00	$0.00	$0.00	$702.00
5	456-106-485	ADV SW SUITE 20K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$626.40	$0.00	$0.00	$0.00	$0.00	$626.40
5	456-106-486	ADV SW SUITE 20K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	456-106-487	ADV SW SUITE 20K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$469.80	$0.00	$0.00	$0.00	$0.00	$469.80
5	456-106-488	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$410.40	$0.00	$0.00	$0.00	$0.00	$410.40
5	456-106-489	ADV SW SUITE 20K NON-SATA 1001TB+=CB	$0.00	EN-S	36%	$0.00	$356.40	$0.00	$0.00	$0.00	$0.00	$356.40
5	456-106-901	APPSYNC 10K SW Suite SATA 1TB=CB	$370.00	EN-S	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-106-902	APPSYNC 10K SW Suite Non-SATA 1TB=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-106-903	APPSYNC 10K SW CAP UPG Suite SATA=CB	$370.00	EN-S	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-106-904	APPSYNC 10K SW Suite CAP UPG Non-SATA=CB	$740.00	EN-S	36%	$473.60	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-107-217	ESA FOR 10K NON-SATA - PER TB AP=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	456-107-218	ESA FOR 10K SATA - PER TB AP=CB	$0.00	EN-S	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-107-219	ESA FOR 10K NON-SATA - PER TB WW=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	456-107-220	ESA FOR 10K SATA - PER TB WW=CB	$0.00	EN-S	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-107-221	ESA FOR 20K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	456-107-222	ESA FOR 20K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-223	ESA FOR 20K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-107-224	ESA FOR 20K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	456-107-225	ESA FOR 20K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-226	ESA FOR 20K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-107-227	ESA FOR 20K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	456-107-228	ESA FOR 20K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-107-229	ESA FOR 20K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	456-107-230	ESA FOR 20K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	456-107-231	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	456-107-232	ESA FOR 20K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	456-107-233	ESA FOR 20K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	456-107-234	ESA FOR 20K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	456-107-235	ESA FOR 20K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-107-236	ESA FOR 20K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-237	ESA FOR 20K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-107-238	ESA FOR 20K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-239	ESA FOR 20K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-107-240	ESA FOR 20K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-241	ESA FOR 20K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-242	ESA FOR 20K SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-107-243	ESA FOR 40K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	456-107-244	ESA FOR 40K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-245	ESA FOR 40K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-107-246	ESA FOR 40K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	456-107-247	ESA FOR 40K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-248	ESA FOR 40K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-249	ESA FOR 40K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	456-107-250	ESA FOR 40K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-107-251	ESA FOR 40K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	456-107-252	ESA FOR 40K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	456-107-253	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	456-107-254	ESA FOR 40K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	456-107-255	ESA FOR 40K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	456-107-256	ESA FOR 40K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	456-107-257	ESA FOR 40K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-107-258	ESA FOR 40K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-259	ESA FOR 40K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-107-260	ESA FOR 40K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-261	ESA FOR 40K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-107-262	ESA FOR 40K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-263	ESA FOR 40K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-264	ESA FOR 40K SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-107-753	ESA VMAX 10K WW N-S 1TB MPO=CB	$240.00	EN-S	36%	$153.60	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	456-107-754	ESA VMAX 10K WW S 1TB MPO=CB	$120.00	EN-S	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	456-107-755	ESA FOR VMAX 40K N-S 0-14TB MPO=CB	$0.00	EN-S	36%	$0.00	$91.80	$0.00	$0.00	$0.00	$0.00	$91.80
5	456-107-756	ESA FOR VMAX 40K N-S 15-25TB MPO=CB	$0.00	EN-S	36%	$0.00	$86.40	$0.00	$0.00	$0.00	$0.00	$86.40
5	456-107-757	ESA FOR VMAX 40K N-S 26-40TB MPO=CB	$0.00	EN-S	36%	$0.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50
5	456-107-758	ESA FOR VMAX 40K N-S 41-60TB MPO=CB	$0.00	EN-S	36%	$0.00	$67.50	$0.00	$0.00	$0.00	$0.00	$67.50
5	456-107-759	ESA FOR VMAX 40K N-S 61-100TB MPO=CB	$0.00	EN-S	36%	$0.00	$58.50	$0.00	$0.00	$0.00	$0.00	$58.50
5	456-107-760	ESA FOR VMAX 40K N-S 101-150TB MPO=CB	$0.00	EN-S	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-761	ESA FOR VMAX 40K N-S 151-250TB MPO=CB	$0.00	EN-S	36%	$0.00	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	456-107-762	ESA FOR VMAX 40K N-S 251-400TB MPO=CB	$0.00	EN-S	36%	$0.00	$36.90	$0.00	$0.00	$0.00	$0.00	$36.90
5	456-107-763	ESA FOR VMAX 40K N-S 401-600TB MPO=CB	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	456-107-764	ESA FOR VMAX 40K N-S 601-1000TB MPO=CB	$0.00	EN-S	36%	$0.00	$27.90	$0.00	$0.00	$0.00	$0.00	$27.90
5	456-107-765	ESA FOR VMAX 40K N-S 1001TB+ MPO=CB	$0.00	EN-S	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	456-107-766	ESA FOR VMAX 40K SATA 0-14TB MPO=CB	$0.00	EN-S	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	456-107-767	ESA FOR VMAX 40K SATA 15-25TB MPO=CB	$0.00	EN-S	36%	$0.00	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	456-107-768	ESA FOR VMAX 40K SATA 26-40TB MPO=CB	$0.00	EN-S	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-769	ESA FOR VMAX 40K SATA 41-60TB MPO=CB	$0.00	EN-S	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	456-107-770	ESA FOR VMAX 40K SATA 61-100TB MPO=CB	$0.00	EN-S	36%	$0.00	$29.70	$0.00	$0.00	$0.00	$0.00	$29.70
5	456-107-771	ESA FOR VMAX 40K SATA 101-150TB MPO=CB	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	456-107-772	ESA FOR VMAX 40K SATA 151-250TB MPO=CB	$0.00	EN-S	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-108-015	VMAX10K OR-DM BASE NEW LIC=IC	$23,060.00	EN-S	36%	$14,758.40	$4,150.80	$0.00	$0.00	$0.00	$0.00	$4,150.80
5	456-108-016	VMAX10K OR-DM BASE REG NEW LIC=IC	$19,910.00	EN-S	36%	$12,742.40	$3,583.80	$0.00	$0.00	$0.00	$0.00	$3,583.80
5	456-108-027	VMAX10K TIMEFINDER REG NEW=IC	$13,890.00	EN-S	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	456-108-032	VMAX10K FAST VP BASE NEW LIC=IC	$18,394.00	EN-S	36%	$11,772.16	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	456-108-034	VMAX10K FAST VP SL REG NEW LIC=IC	$22,570.00	EN-S	36%	$14,444.80	$4,062.60	$0.00	$0.00	$0.00	$0.00	$4,062.60
5	456-108-035	VMAX10K FAST VP REG NEW AP=IC	$22,570.00	EN-S	36%	$14,444.80	$4,062.60	$0.00	$0.00	$0.00	$0.00	$4,062.60
5	456-108-036	VMAX10K FAST VP SL NEW LIC=IC	$18,394.00	EN-S	36%	$11,772.16	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	456-108-060	VMAX10K SRDF-A BASE NEW LIC=IC	$10,000.00	EN-S	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	456-108-061	VMAX10K SRDF-A BASE REG NEW LIC=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-108-062	VMAX10K SRDF-A BASE NEW ADDON=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-063	VMAX10K SRDF-A REG BASE NEW ADDON=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-084	VMAX10K SRDF-S BASE NEW LIC=IC	$10,000.00	EN-S	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	456-108-085	VMAX10K SRDF-S BASE REG NEW LIC=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-108-086	VMAX10K SRDF-S BASE NEW ADDON=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-087	VMAX10K SRDF-S REG BASE NEW ADDON=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-094	VMAX10K SRDF-STAR REG BASE LIC=IC	$9,000.00	EN-S	36%	$5,760.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-108-096	VMAX10K SRDF-STAR BASE LIC=IC	$5,000.00	EN-S	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	456-108-102	VMAX10K BASE SW PKG BASE NEW LIC=IC	$44,150.00	EN-S	36%	$28,256.00	$7,947.00	$0.00	$0.00	$0.00	$0.00	$7,947.00
5	456-108-103	VMAX10K ADV SW PKG BASE NEW LIC=IC	$57,545.00	EN-S	36%	$36,828.80	$10,358.10	$0.00	$0.00	$0.00	$0.00	$10,358.10
5	456-108-105	VMAX10K ENGNTY PKG BASE NEW LIC=IC	$8,080.00	EN-S	36%	$5,171.20	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	456-108-107	VMAX10K BASIC SRDF PKG BASE LIC=IC	$10,000.00	EN-S	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	456-108-109	VMAX10K ADV SRDF PKG BASE LIC=IC	$9,000.00	EN-S	36%	$5,760.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-108-111	VMAX10K SYMM MGMT II PKG BASE LIC=IC	$11,405.00	EN-S	36%	$7,299.20	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	456-108-128	RP/EX LOC BASE FOR VMAX20K LIC=IC	$24,300.00	EN-S	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-129	RP/EX REM BASE FOR VMAX20K LIC=IC	$24,300.00	EN-S	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-130	RP/EX LOC BASE FOR VMAX40K LIC=IC	$24,300.00	EN-S	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-131	RP/EX REM BASE FOR VMAX40K LIC=IC	$24,300.00	EN-S	36%	$15,552.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	456-108-132	RP/EX BASE LOC FOR VMAX10K LIC=IC	$27,000.00	EN-S	36%	$17,280.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-108-133	RP/EX BASE REM FOR VMAX10K LIC=IC	$27,000.00	EN-S	36%	$17,280.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-108-142	VIPR SRM VMAX10K BASE =IC	$24,700.00	EN-S	36%	$15,808.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	456-108-143	VIPR SRM VMAX20K BASE =IC	$21,060.00	EN-S	36%	$13,478.40	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	456-108-144	VIPR SRM VMAX40K BASE =IC	$21,060.00	EN-S	36%	$13,478.40	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	456-108-157	VIPR SRM UPG VMAX10K BASE =IC	$6,410.00	EN-S	36%	$4,102.40	$1,153.80	$0.00	$0.00	$0.00	$0.00	$1,153.80
5	456-108-158	VIPR SRM UPG VMAX20K BASE =IC	$5,460.00	EN-S	36%	$3,494.40	$982.80	$0.00	$0.00	$0.00	$0.00	$982.80
5	456-108-159	VIPR SRM UPG VMAX40K BASE =IC	$5,460.00	EN-S	36%	$3,494.40	$982.80	$0.00	$0.00	$0.00	$0.00	$982.80
5	456-108-196	VMAX40K ENGINUITY BASE NEW LIC=IC	$8,080.00	EN-S	36%	$5,171.20	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	456-108-217	VMAX40K OR-DM REG BASE LIC=IC	$19,908.00	EN-S	36%	$12,741.12	$3,583.44	$0.00	$0.00	$0.00	$0.00	$3,583.44
5	456-108-218	VMAX40K OR-DM BASE NEW LIC=IC	$18,684.00	EN-S	36%	$11,957.76	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	456-108-225	VMAX40K ADV SW PKG BASE LIC=IC	$45,540.00	EN-S	36%	$29,145.60	$8,197.20	$0.00	$0.00	$0.00	$0.00	$8,197.20
5	456-108-226	VMAX40K ADV SRDF PKG REG BASE LIC=IC	$9,820.00	EN-S	36%	$6,284.80	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	456-108-227	VMAX40K ADV SRDF PKG BASE LIC=IC	$16,370.00	EN-S	36%	$10,476.80	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	456-108-228	VMAX40K SRDF REP PKG REG BASE LIC=IC	$20,760.00	EN-S	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	456-108-229	VMAX40K SRDF REP PKG BASE LIC=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-108-230	VMAX40K SYMM MGMT PKG BASE LIC	$11,405.00	EN-S	36%	$7,299.20	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-231	VMAX40K FAST_TIER REG BASE LIC=IC	$16,928.00	EN-S	36%	$10,833.92	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	456-108-232	VMAX40K FAST_TIER BASE LIC=IC	$18,394.00	EN-S	36%	$11,772.16	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	456-108-233	VMAX40K TIMEFINDER REP PKG REG BASE LIC	$13,890.00	EN-S	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	456-108-234	VMAX40K TIMEFINDER BASE LIC=IC	$21,368.00	EN-S	36%	$13,675.52	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	456-108-254	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-108-256	VMAX10K ADV SRDF PKG REG BASE LIC=IC	$9,000.00	EN-S	36%	$5,760.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-108-272	VMAX20K FAST VP BASE NEW LIC=IC	$4,562.00	EN-S	36%	$2,919.68	$821.16	$0.00	$0.00	$0.00	$0.00	$821.16
5	456-108-273	VMAX20K OPTIMIZER BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-280	VMAX20K DCP BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-283	VMAX20K OR-DM BASE NEW LIC=IC	$18,684.00	EN-S	36%	$11,957.76	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	456-108-302	VMAX20K ENGINUITY PKG BASE LIC=IC	$8,080.00	EN-S	36%	$5,171.20	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	456-108-303	VMAX20K SRDF PKG REG BASE LIC=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	456-108-304	VMAX20K SRDF PKG BASE LIC=IC	$20,760.00	EN-S	36%	$13,286.40	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	456-108-305	VMAX20K ADV SRDF PKG REG BASE LIC=IC	$16,370.00	EN-S	36%	$10,476.80	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	456-108-306	VMAX20K ADV SRDF PKG BASE LIC=IC	$9,820.00	EN-S	36%	$6,284.80	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	456-108-307	VMAX20K SYMM MGMT PKG BASE LIC=IC	$11,405.00	EN-S	36%	$7,299.20	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	456-108-308	VMAX20K TIMEFINDER PKG BASE LIC=IC	$21,368.00	EN-S	36%	$13,675.52	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	456-108-309	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	$13,890.00	EN-S	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	456-108-310	VMAX20K FAST TIERING PKG BASE LIC=IC	$18,394.00	EN-S	36%	$11,772.16	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	456-108-311	VMAX20K FAST TIERING PKG REG BASE LIC=IC	$16,928.00	EN-S	36%	$10,833.92	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	456-108-312	VMAX20K ADV SW PKG BASE LIC=IC	$45,540.00	EN-S	36%	$29,145.60	$8,197.20	$0.00	$0.00	$0.00	$0.00	$8,197.20
5	456-108-316	VMAX20K OR-DM BASE REG NEW LIC=IC	$20,754.00	EN-S	36%	$13,282.56	$3,735.72	$0.00	$0.00	$0.00	$0.00	$3,735.72
5	456-108-360	ESA FOR 20K BASE NEW LICENSE=IC	$7,200.00	EN-S	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	456-108-653	VMAX10K ESA BASE LIC E=IC	$7,200.00	EN-S	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	456-108-660	VMAX10K BASE SW II PKG BASE NEW LIC=IC	$44,150.00	EN-S	36%	$28,256.00	$7,947.00	$0.00	$0.00	$0.00	$0.00	$7,947.00
5	456-108-678	ESA FOR 40K BASE NEW LICENSE=IC	$7,200.00	EN-S	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	456-108-824	VMAX10K ESA BASE AP LIC=IC	$7,200.00	EN-S	36%	$4,608.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	456-108-994	RP/EX FOR VMAX10K RAW BASE LIC=IC	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-108-999	APPSYNC 10K SW Suite Base=IC	$21,860.00	EN-S	36%	$13,990.40	$3,934.80	$0.00	$0.00	$0.00	$0.00	$3,934.80
5	456-109-000	APPSYNC VMAX20K BASE =IC	$19,240.00	EN-S	36%	$12,313.60	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	456-109-001	APPSYNC VMAX40K BASE =IC	$19,240.00	EN-S	36%	$12,313.60	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	456-109-002	APPSYNC 10K BASE =IC	$12,510.00	EN-S	36%	$8,006.40	$2,251.80	$0.00	$0.00	$0.00	$0.00	$2,251.80
5	456-109-030	VMAX20K FAST VP BASE REG NEW LIC=IC	$16,928.00	EN-S	36%	$10,833.92	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	456-109-036	VMAX10K ESA BASE NEW LIC MP ONLY WW=IC	$5,040.00	EN-S	36%	$3,225.60	$907.20	$0.00	$0.00	$0.00	$0.00	$907.20
5	456-109-098	VMS VMAX10K BASE=IC	$31,510.00	EN-S	36%	$20,166.40	$5,671.80	$0.00	$0.00	$0.00	$0.00	$5,671.80
5	456-109-099	VMS VMAX40K BASE=IC	$26,870.00	EN-S	36%	$17,196.80	$4,836.60	$0.00	$0.00	$0.00	$0.00	$4,836.60
5	456-109-264	VIPR SRM 10K BASE =IC	$24,700.00	EN-S	36%	$15,808.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	456-109-265	VIPR SRM 20K BASE =IC	$21,060.00	EN-S	36%	$13,478.40	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	456-109-266	VIPR SRM 40K BASE =IC	$21,060.00	EN-S	36%	$13,478.40	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	456-110-031	ESA FOR VMAX 40K SATA 251-400TB MPO=CB	$0.00	EN-S	36%	$0.00	$18.90	$0.00	$0.00	$0.00	$0.00	$18.90
5	456-110-032	ESA FOR VMAX 40K SATA 401-600TB MPO=CB	$0.00	EN-S	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	456-110-033	ESA FOR VMAX 40K SATA 601-1000TB MPO=CB	$0.00	EN-S	36%	$0.00	$13.50	$0.00	$0.00	$0.00	$0.00	$13.50
5	456-110-034	ESA FOR VMAX 40K SATA 1001TB+ MPO=CB	$0.00	EN-S	36%	$0.00	$11.70	$0.00	$0.00	$0.00	$0.00	$11.70
5	456-110-378	VS VMAX 40K 1-14TB S=CB	$1,420.00	EN-S	36%	$908.80	$255.60	$0.00	$0.00	$0.00	$0.00	$255.60
5	456-110-379	VS VMAX 40K 15-25TB S=CB	$1,380.00	EN-S	36%	$883.20	$248.40	$0.00	$0.00	$0.00	$0.00	$248.40
5	456-110-380	VS VMAX 40K 26-40TB S=CB	$1,340.00	EN-S	36%	$857.60	$241.20	$0.00	$0.00	$0.00	$0.00	$241.20
5	456-110-381	VS VMAX 40K 41-60TB S=CB	$1,310.00	EN-S	36%	$838.40	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	456-110-382	VS VMAX 40K 61-100TB S=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-110-383	VS VMAX 40K 101-150TB S=CB	$1,250.00	EN-S	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-110-384	VS VMAX 40K 151-250TB S=CB	$1,240.00	EN-S	36%	$793.60	$223.20	$0.00	$0.00	$0.00	$0.00	$223.20
5	456-110-385	VS VMAX 40K 251-400TB S=CB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-110-386	VS VMAX 40K 401-600TB S=CB	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-110-387	VS VMAX 40K 601-1PBS S=CB	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-110-388	VS VMAX 40K 1001TB+ S=CB	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	456-110-389	VS VMAX 40K 1-14TB NS=CB	$2,840.00	EN-S	36%	$1,817.60	$511.20	$0.00	$0.00	$0.00	$0.00	$511.20
5	456-110-390	VS VMAX 40K 15-25TB NS=CB	$2,760.00	EN-S	36%	$1,766.40	$496.80	$0.00	$0.00	$0.00	$0.00	$496.80
5	456-110-391	VS VMAX 40K 26-40TB NS=CB	$2,680.00	EN-S	36%	$1,715.20	$482.40	$0.00	$0.00	$0.00	$0.00	$482.40
5	456-110-392	VS VMAX 40K 41-60TB NS=CB	$2,620.00	EN-S	36%	$1,676.80	$471.60	$0.00	$0.00	$0.00	$0.00	$471.60
5	456-110-393	VS VMAX 40K 61-100TB NS=CB	$2,550.00	EN-S	36%	$1,632.00	$459.00	$0.00	$0.00	$0.00	$0.00	$459.00
5	456-110-394	VS VMAX 40K 101-150TB NS=CB	$2,500.00	EN-S	36%	$1,600.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	456-110-395	VS VMAX 40K 151-250TB NS=CB	$2,480.00	EN-S	36%	$1,587.20	$446.40	$0.00	$0.00	$0.00	$0.00	$446.40
5	456-110-396	VS VMAX 40K 251-400TB NS=CB	$2,050.00	EN-S	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-110-397	VS VMAX 40K 401-600TB NS=CB	$1,690.00	EN-S	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-110-398	VS VMAX 40K 601-1PBS NS=CB	$1,550.00	EN-S	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	456-110-399	VS VMAX 40K 1001TB+ NS=CB	$1,520.00	EN-S	36%	$972.80	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	456-110-400	VS VMAX 10K CAPACITY=CB	$1,837.00	EN-S	36%	$1,175.68	$330.66	$0.00	$0.00	$0.00	$0.00	$330.66
5	456-110-432	VS VMAX 10K VIPRC LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-433	VS VMAX 40K VIPRC LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-719	VIPR SRM 10K 1TB =CB	$1,440.00	EN-S	36%	$921.60	$259.20	$0.00	$0.00	$0.00	$0.00	$259.20
5	456-110-720	VIPR SRM 20K 1-14TB S =CB	$2,640.00	EN-S	36%	$1,689.60	$475.20	$0.00	$0.00	$0.00	$0.00	$475.20
5	456-110-721	VIPR SRM 20K 15-25TB S =CB	$2,470.00	EN-S	36%	$1,580.80	$444.60	$0.00	$0.00	$0.00	$0.00	$444.60
5	456-110-722	VIPR SRM 20K 26-40TB S =CB	$2,210.00	EN-S	36%	$1,414.40	$397.80	$0.00	$0.00	$0.00	$0.00	$397.80
5	456-110-723	VIPR SRM 20K 41-60TB S =CB	$1,900.00	EN-S	36%	$1,216.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	456-110-724	VIPR SRM 20K 61-100TB S =CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	456-110-725	VIPR SRM 20K 101-150TB S =CB	$1,450.00	EN-S	36%	$928.00	$261.00	$0.00	$0.00	$0.00	$0.00	$261.00
5	456-110-726	VIPR SRM 20K 151-250TB S =CB	$1,220.00	EN-S	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-110-727	VIPR SRM 20K 251-400TB S =CB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-110-728	VIPR SRM 20K 401-600TB S =CB	$840.00	EN-S	36%	$537.60	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	456-110-729	VIPR SRM 20K 601-1PB S =CB	$700.00	EN-S	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-110-730	VIPR SRM 20K 1001TB+ S =CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-731	VIPR SRM 20K 1-14TB =CB	$5,270.00	EN-S	36%	$3,372.80	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-110-732	VIPR SRM 20K 15-25TB =CB	$4,930.00	EN-S	36%	$3,155.20	$887.40	$0.00	$0.00	$0.00	$0.00	$887.40
5	456-110-733	VIPR SRM 20K 26-40TB =CB	$4,410.00	EN-S	36%	$2,822.40	$793.80	$0.00	$0.00	$0.00	$0.00	$793.80
5	456-110-734	VIPR SRM 20K 41-60TB =CB	$3,800.00	EN-S	36%	$2,432.00	$684.00	$0.00	$0.00	$0.00	$0.00	$684.00
5	456-110-735	VIPR SRM 20K 61-100TB =CB	$3,240.00	EN-S	36%	$2,073.60	$583.20	$0.00	$0.00	$0.00	$0.00	$583.20
5	456-110-736	VIPR SRM 20K 101-150TB =CB	$2,900.00	EN-S	36%	$1,856.00	$522.00	$0.00	$0.00	$0.00	$0.00	$522.00
5	456-110-737	VIPR SRM 20K 151-250TB =CB	$2,440.00	EN-S	36%	$1,561.60	$439.20	$0.00	$0.00	$0.00	$0.00	$439.20
5	456-110-738	VIPR SRM 20K 251-400TB =CB	$2,050.00	EN-S	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-110-739	VIPR SRM 20K 401-600TB =CB	$1,670.00	EN-S	36%	$1,068.80	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-110-740	VIPR SRM 20K 601-1PB =CB	$1,390.00	EN-S	36%	$889.60	$250.20	$0.00	$0.00	$0.00	$0.00	$250.20
5	456-110-741	VIPR SRM 20K 1001TB+ =CB	$1,210.00	EN-S	36%	$774.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	456-110-742	VIPR SRM 40K 1-14TB S =CB	$1,120.00	EN-S	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-110-743	VIPR SRM 40K 15-25TB S =CB	$1,090.00	EN-S	36%	$697.60	$196.20	$0.00	$0.00	$0.00	$0.00	$196.20
5	456-110-744	VIPR SRM 40K 26-40TB S =CB	$1,050.00	EN-S	36%	$672.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-110-745	VIPR SRM 40K 41-60TB S =CB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-110-746	VIPR SRM 40K 61-100TB S =CB	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	456-110-747	VIPR SRM 40K 101-150TB S =CB	$980.00	EN-S	36%	$627.20	$176.40	$0.00	$0.00	$0.00	$0.00	$176.40
5	456-110-748	VIPR SRM 40K 151-250TB S =CB	$970.00	EN-S	36%	$620.80	$174.60	$0.00	$0.00	$0.00	$0.00	$174.60
5	456-110-749	VIPR SRM 40K 251-400TB S =CB	$810.00	EN-S	36%	$518.40	$145.80	$0.00	$0.00	$0.00	$0.00	$145.80
5	456-110-750	VIPR SRM 40K 401-600TB S =CB	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-110-751	VIPR SRM 40K 601-1PB S =CB	$610.00	EN-S	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	456-110-752	VIPR SRM 40K 1001TB+ S =CB	$600.00	EN-S	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-110-753	VIPR SRM 40K 1-14TB =CB	$2,230.00	EN-S	36%	$1,427.20	$401.40	$0.00	$0.00	$0.00	$0.00	$401.40
5	456-110-754	VIPR SRM 40K 15-25TB =CB	$2,170.00	EN-S	36%	$1,388.80	$390.60	$0.00	$0.00	$0.00	$0.00	$390.60
5	456-110-755	VIPR SRM 40K 26-40TB =CB	$2,100.00	EN-S	36%	$1,344.00	$378.00	$0.00	$0.00	$0.00	$0.00	$378.00
5	456-110-756	VIPR SRM 40K 41-60TB =CB	$2,050.00	EN-S	36%	$1,312.00	$369.00	$0.00	$0.00	$0.00	$0.00	$369.00
5	456-110-757	VIPR SRM 40K 61-100TB =CB	$2,000.00	EN-S	36%	$1,280.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	456-110-758	VIPR SRM 40K 101-150TB =CB	$1,960.00	EN-S	36%	$1,254.40	$352.80	$0.00	$0.00	$0.00	$0.00	$352.80
5	456-110-759	VIPR SRM 40K 151-250TB =CB	$1,940.00	EN-S	36%	$1,241.60	$349.20	$0.00	$0.00	$0.00	$0.00	$349.20
5	456-110-760	VIPR SRM 40K 251-400TB =CB	$1,610.00	EN-S	36%	$1,030.40	$289.80	$0.00	$0.00	$0.00	$0.00	$289.80
5	456-110-761	VIPR SRM 40K 401-600TB =CB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-762	VIPR SRM 40K 601-1PB =CB	$1,220.00	EN-S	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-110-763	VIPR SRM 40K 1001TB+ =CB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-110-781	VIPR SRM LIC ENABLE VMAX =IA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-530	VMAX 10K ADV SW SUITE BASE NEW LIC	$0.00	EN-S	36%	$0.00	$10,358.10	$0.00	$0.00	$0.00	$0.00	$10,358.10
5	457-000-531	VMAX 10K ADV SW SUITE UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-535	VMAX 10K ENGINUITY BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-000-536	VMAX 10K ENGINUITY CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-000-668	VMAX 10K OR-DM BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$4,150.80	$0.00	$0.00	$0.00	$0.00	$4,150.80
5	457-000-669	VMAX 10K OR-DM CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-000	SYMM MGMT SUITE VMAX 20K BASE NEW LIC	$0.00	EN-S	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-001-001	SYMM MGMT SUITE VMAX 20K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-004	SYMM PACK ENH VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$4,163.40	$0.00	$0.00	$0.00	$0.00	$4,163.40
5	457-001-005	SYMM PACK ENH VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-013	OR-DM VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	457-001-014	OR-DM VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-024	FAST VMAX 20K REG BASE CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-025	FAST VMAX 20K REG BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-001-026	FAST VP VMAX 20K REG CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-027	FAST VP VMAX 20K REG BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-001-031	OPTIMIZER VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-032	OPTIMIZER VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-035	ATSM VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-036	ATSM VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-039	TSM VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-040	TSM VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-043	FAST SUITE VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$2,489.22	$0.00	$0.00	$0.00	$0.00	$2,489.22
5	457-001-044	FAST SUITE VMAX 20K BASE CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-047	FAST VMAX 20K ADD ON BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$2,489.22	$0.00	$0.00	$0.00	$0.00	$2,489.22
5	457-001-048	FAST VMAX 20K ADD ON CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-051	ADV FAST SUITE VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-001-052	ADV FAST SUITE VMAX 20KCAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-055	FAST VP VMAX 20K ADD ON BASE NEW LIC	$0.00	EN-S	36%	$0.00	$821.16	$0.00	$0.00	$0.00	$0.00	$821.16
5	457-001-056	FAST VP VMAX 20K ADD ON CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-059	ADV FAST VMAX 20K ADD ON BASE NEW LIC	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-001-060	ADV FAST VMAX 20K ADD ON CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-063	DCP VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-064	DCP VMAX 20K CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-067	SPC VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-068	SPC VMAX 20K CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-071	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE	$0.00	EN-S	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-001-074	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-075	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE REG	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-001-076	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG REG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-077	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-078	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-079	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-082	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-083	RMT SYNC 20K-ADDOPTOUT-SRDFSCMPPEER-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-084	RMT SYNC 20K-ADDOPT OUT-SRDFSCMPPEER-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-001-085	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE	$0.00	EN-S	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-001-088	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-089	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE REG	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-001-090	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG REG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-091	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-092	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-093	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-096	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-097	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXTBASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-098	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXT-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-099	SRDF-STAR VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	457-001-102	SRDF-STAR VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-103	SRDF-STAR VMAX 20K BASE REG NEW LICENSE	$0.00	EN-S	36%	$0.00	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	457-001-104	SRDF-STAR VMAX 20K REGISTER CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-105	SRDF-STAR ADD OPT OUT VMAX 20K NEW LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-106	SRDF-STAR ADD OPT OUT 20K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-107	LCL REP 20K PROT-TFCLONECNFLASH-BASE	$0.00	EN-S	36%	$0.00	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-111	LCL REP 20K PROT-TFCLONECNFLASH-BASE REG	$0.00	EN-S	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-001-112	LCL REP 20K PROT-TFCLONECNFLASH-UPG REG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-113	LCL REP 20K-OPTOUT-TFCLONECNFLASH-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-114	LCL REP 20K-OPTOUT-TFCLONECNFLASH-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-115	LCL REP 20K-ADD ON-TFCLONECNFLASH-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-117	LCL REP 20K-ADD ON-TFCLONECNFLASH-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-118	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-119	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-120	TF-SNAP VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,663.00	$0.00	$0.00	$0.00	$0.00	$3,663.00
5	457-001-123	TF-SNAP VMAX 20K BASE CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-124	TF-SNAP VMAX 20K BASE REGISTERED NEW LIC	$0.00	EN-S	36%	$0.00	$2,381.40	$0.00	$0.00	$0.00	$0.00	$2,381.40
5	457-001-125	TF-SNAP VMAX 20K REGISTERED CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-126	TF-SNAP VMAX 20K OPT OUT BASE NEW LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-127	TF-SNAP VMAX 20K OPT OUT CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-128	TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-130	TF-SNAP VMAX 20K ADD CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-131	TF-SNAP VMAX 20K ADD OPT OUT NEW LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-132	TF-SNAP VMAX 20K ADD OPT OUT CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-139	ENGINUITY VMAX 20K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-001-140	ENGINUITY VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-143	ATSM VMAX 20K BASE NEW LIC FOR REG FAST	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-144	ATSM VMAX 20K CAP UPG FOR REG FAST LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-228	VMAX 10K ADV SRDF SUITE REG CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-229	VMAX 10K ADV SRDF SUITE REG BASE NEW	$0.00	EN-S	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	457-001-230	VMAX 10K ADV SRDF SUITE CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-001-231	VMAX 10K ADV SRDF SUITE BASE NEW	$0.00	EN-S	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	457-002-001	ADV SRDF REP SUITE 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	457-002-002	ADV SRDF REP SUITE 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-006	ADV SRDF REP SUITE 20K REG CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-007	ADV SRDF REP SUITE 20K REG BASE LIC	$0.00	EN-S	36%	$0.00	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	457-002-009	ADV SRDF REP SUITE 20K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-011	ENGINUITY FOR VMAX 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-002-012	ENGINUITY FOR VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-015	FAST TIERING SUITE 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-002-016	FAST TIERING SUITE 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-020	FAST TIERING REG 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-002-021	FAST TIERING REG 20K UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-023	OR-DM VMAX 20K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,735.72	$0.00	$0.00	$0.00	$0.00	$3,735.72
5	457-002-024	OR-DM VMAX 20K REG CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-026	OR-DM VMAX 40K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,583.44	$0.00	$0.00	$0.00	$0.00	$3,583.44
5	457-002-027	OR-DM VMAX 40K REG CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-033	SRDF REP SUITE VMAX 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-002-034	SRDF REP SUITE VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-038	SRDF REP SUITE VMAX 20K CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-039	SRDF REP SUITE VMAX 20K REG BASE LIC	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-002-040	SRDF REP SUITE VMAX 20K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-042	SRDF REP SUITE VMAX 20K REG CACHE OPTOUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-043	SYMM MGMT SUITE VMAX 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-002-044	SYMM MGMT SUITE VMAX 20K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-047	TIMEFINDER SUITE VMAX 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	457-002-048	TIMEFINDER SUITE VMAX 20K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-052	TIMEFINDER SUITE VMAX 20K CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-053	TIMEFINDER SUITE VMAX 20K REG BASE LIC	$0.00	EN-S	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-002-054	TIMEFINDER SUITE VMAX 20K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-002-056	TIMEFINDER SUITE VMAX 20K REG OPTOUT LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-760	VMAX 10K FAST VP BASE NEW LIC	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-100-761	VMAX 10K FAST VP CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-773	VMAX 10K BASE SW SUITE BASE NEW LIC	$0.00	EN-S	36%	$0.00	$7,947.00	$0.00	$0.00	$0.00	$0.00	$7,947.00
5	457-100-774	VMAX 10K BASE SW SUITE CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-776	VMAX 10K TF SNAP BASE NEW	$22,940.00	EN-S	36%	$14,681.60	$4,129.20	$0.00	$0.00	$0.00	$0.00	$4,129.20
5	457-100-777	VMAX 10K TF SNAP CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-796	AFS Q2 FAST COMBO VMAX 40K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-100-823	VMAX 10K SRDF-A BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	457-100-824	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-100-825	VMAX 10K SRDF-A CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-826	VMAX 10K SRDF-A CAP UPG REGISTERED LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-830	VMAX 10K SRDF-S BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	457-100-831	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-100-832	VMAX 10K SRDF-S CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-833	VMAX 10K SRDF-S CAP UPG REGISTERED LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-880	VMAX 10K SPA 2.2 CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-901	SYMM MGMT Q2 FAST COMBO VMAX 40K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-903	ENGINUITY FOR VMAX 40K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-100-904	ENGINUITY FOR VMAX 40K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-908	SYMM MGMT SUITE FOR VMAX 40K BASE LIC	$0.00	EN-S	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-100-909	SYMM MGMT SUITE FOR 40K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-913	TF REP SUITE FOR VMAX 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,846.24	$0.00	$0.00	$0.00	$0.00	$3,846.24
5	457-100-914	TF REP SUITE FOR VMAX 40K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-918	TF REP SUITE FOR VMAX 40K CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-919	TF REP SUITE FOR VMAX 40K REG BASE LIC	$0.00	EN-S	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-100-920	TF REP SUITE FOR VMAX 40K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-922	TF REP SUITE FOR 40K REG CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-923	FAST SUITE FOR VMAX 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-100-924	FAST SUITE FOR VMAX 40K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-928	FAST SUITE FOR VMAX 40K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$3,047.04	$0.00	$0.00	$0.00	$0.00	$3,047.04
5	457-100-929	FAST SUITE FOR VMAX 40K REG UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-931	SRDF REP SUITE FOR VMAX 40K BASE LIC	$0.00	EN-S	36%	$0.00	$3,736.80	$0.00	$0.00	$0.00	$0.00	$3,736.80
5	457-100-932	SRDF REP SUITE FOR VMAX 40K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-936	SRDF REP SUITE FOR VMAX 40K CACHE OPTOUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-937	SRDF REP SUITE FOR VMAX 40K REG BASE LIC	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-100-938	SRDF REP SUITE FOR VMAX 40K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-940	SRDF REP SUITE FOR 40K REG CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-941	ADV SRDF REP SUITE VMAX 40K BASE LIC	$0.00	EN-S	36%	$0.00	$2,946.60	$0.00	$0.00	$0.00	$0.00	$2,946.60
5	457-100-942	ADV SRDF REP SUITE VMAX 40K CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-946	ADV SRDF REP SUITE 40K CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-947	ADV SRDF REP SUITE 40K REG BASE LIC	$0.00	EN-S	36%	$0.00	$1,767.60	$0.00	$0.00	$0.00	$0.00	$1,767.60
5	457-100-948	ADV SRDF REP SUITE 40K REG UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-950	ADV SRDF REP SUITE 40K REG CACHE OPT OUT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-956	FEDERATED TIERED STORAGE BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-957	OR-DM VMAX 40K BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$3,363.12	$0.00	$0.00	$0.00	$0.00	$3,363.12
5	457-100-958	OR-DM VMAX 40K CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-976	VMAX 10K ENGINUITY BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-100-977	VMAX 10K ENGINUITY CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-984	VMAX 10K SYMM MGT SUITE NEW	$0.00	EN-S	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-100-985	VMAX 10K SYMM MGT SUITE UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-988	VMAX 10K TIMEFINDER REG NEW	$0.00	EN-S	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-100-989	VMAX 10K TIMEFINDER REG CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-990	VMAX 10K FAST VP SL NEW	$0.00	EN-S	36%	$0.00	$3,310.92	$0.00	$0.00	$0.00	$0.00	$3,310.92
5	457-100-991	VMAX 10K FAST VP SL CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-992	VMAX 10K FAST VP SL REG NEW	$0.00	EN-S	36%	$0.00	$4,062.60	$0.00	$0.00	$0.00	$0.00	$4,062.60
5	457-100-993	VMAX 10K FAST VP SL REG CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-994	VMAX 10K SRDF-STAR BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	457-100-995	VMAX 10K SRDF-STAR CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-996	VMAX 10K SRDF-STAR REG BASE NEW LICENSE	$0.00	EN-S	36%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	457-100-997	VMAX 10K SRDF-STAR REG CAP UPG LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-028	VMAX 10K BAS SRDF SUITE REG CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-029	VMAX 10K BAS SRDF SUITE REG BASE NEW	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-101-030	VMAX 10K BAS SRDF SUITE CAP UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-031	VMAX 10K BAS SRDF SUITE BASE NEW	$0.00	EN-S	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	457-101-051	VMAX 10K ENGINUITY SUITE BASE NEW LIC	$0.00	EN-S	36%	$0.00	$565.60	$0.00	$0.00	$0.00	$0.00	$565.60
5	457-101-052	VMAX 10K ENGINUITY SUITE CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-059	VMAX 10K ADV SW SUITE II BASE NEW LIC	$0.00	EN-S	36%	$0.00	$10,358.10	$0.00	$0.00	$0.00	$0.00	$10,358.10
5	457-101-060	VMAX 10K ADV SW SUITE II UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-063	VMAX 10K BASE SW SUITE II BASE NEW LIC	$0.00	EN-S	36%	$0.00	$7,947.00	$0.00	$0.00	$0.00	$0.00	$7,947.00
5	457-101-064	VMAX 10K BASE SW SUITE II CAP UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-067	VMAX 10K SYMM MGT SUITE II NEW	$0.00	EN-S	36%	$0.00	$2,052.90	$0.00	$0.00	$0.00	$0.00	$2,052.90
5	457-101-068	VMAX 10K SYMM MGT SUITE II UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-079	VMAX 10K OR-DM BASE REGISTERED NEW LIC	$0.00	EN-S	36%	$0.00	$3,583.80	$0.00	$0.00	$0.00	$0.00	$3,583.80
5	457-101-081	VMAX 10K OR-DM CAP UPG REGISTERED LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-148	RP/EX LOC BASE FOR VMAX 20 =CA	$0.00	EN-S	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-149	RP/EX LOC REG CAP UG FOR VMAX20 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-150	RP/EX REM BASE FOR VMAX20 =CA	$0.00	EN-S	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-151	RP/EX REM REG CAP UG FOR VMAX20 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-152	RP/EX LOC BASE FOR VMAX40=CA	$0.00	EN-S	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-153	RP/EX LOC REG CAP UG FOR VMAX40 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-154	RP/EX REM BASE FOR VMAX40 =CA	$0.00	EN-S	36%	$0.00	$4,374.00	$0.00	$0.00	$0.00	$0.00	$4,374.00
5	457-101-155	RP/EX REM REG CAP UG FOR VMAX40 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-156	RP/EX BASE LOC FOR VMAX10 =CA	$0.00	EN-S	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	457-101-157	RP/EX BASE REM FOR VMAX10 =CA	$0.00	EN-S	36%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	457-101-158	RP/EX RAW BASE VMAX10 = CB	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	457-101-159	RP/EX RAW CAP UG VMAX10 = CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-190	VG10 Application Protection=IA	$0.00	EN-S	36%	$0.00	$4,367.70	$0.00	$0.00	$0.00	$0.00	$4,367.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-191	VG50 Application Protection=IA	$0.00	EN-S	36%	$0.00	$6,114.60	$0.00	$0.00	$0.00	$0.00	$6,114.60
5	457-101-298	VMAX 10K SRDF-A BASE NEW ADD ON=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-299	VMAX 10K SRDF-A REG BASE NEW ADD ON=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-300	VMAX 10K SRDF-S BASE NEW ADD ON=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-301	VMAX 10K SRDF-S REG BASE NEW ADD ON=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-306	Application Protection Suite for VG50=IA	$0.00	EN-S	36%	$0.00	$6,114.60	$0.00	$0.00	$0.00	$0.00	$6,114.60
5	457-101-311	VMAX10K FILE BLOC UNISPHERE BASE=CB	$0.00	EN-S	36%	$0.00	$2,442.60	$0.00	$0.00	$0.00	$0.00	$2,442.60
5	457-101-312	VMAX10K FILE BLOC UNISPHERE UPG=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-319	VMAX10K FILE BLOC LOCAL UNL BASE=CB	$0.00	EN-S	36%	$0.00	$70,720.20	$0.00	$0.00	$0.00	$0.00	$70,720.20
5	457-101-322	VMAX10K FILE BLOC LOCAL REG BASE=CA	$0.00	EN-S	36%	$0.00	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	457-101-323	VMAX10K FILE BLOC LOCAL REG UPG=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-325	VMAX10K FILE BLOC ADV SW BASE=CB	$0.00	EN-S	36%	$0.00	$14,500.80	$0.00	$0.00	$0.00	$0.00	$14,500.80
5	457-101-326	VMAX10K FILE BLOC ADV SW UPG=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-328	VMAX10K FILE BLOC ADV SW UNL BASE=CB	$0.00	EN-S	36%	$0.00	$73,195.20	$0.00	$0.00	$0.00	$0.00	$73,195.20
5	457-101-331	VMAX10K FILE BLOC REMOTE BASE=CB	$0.00	EN-S	36%	$0.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	457-101-332	VMAX10K FILE BLOC REMOTE UPG=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-334	VMAX10K FILE BLOC REMOTE UNL BASE=CB	$0.00	EN-S	36%	$0.00	$73,056.60	$0.00	$0.00	$0.00	$0.00	$73,056.60
5	457-101-337	VMAX10K FILE BLOC REMOTE REG BASE=CA	$0.00	EN-S	36%	$0.00	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	457-101-338	VMAX10K FILE BLOC REMOTE REG UPG=CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-340	RP/EX LOC REG CAP UG VMAX 10 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-341	RP/EX REM REG CAP UG VMAX10 =CA	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-377	SRMSUITE 10K BASE =IC	$0.00	EN-S	36%	$0.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	457-101-378	SRMSUITE 10K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-379	SRMSUITE 20K BASE =IC	$0.00	EN-S	36%	$0.00	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	457-101-380	SRMSUITE 20K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-381	SRMSUITE 40K BASE =IC	$0.00	EN-S	36%	$0.00	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	457-101-382	SRMSUITE 40K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-404	SRMSUITE UPG 10K BASE =IC	$0.00	EN-S	36%	$0.00	$1,153.80	$0.00	$0.00	$0.00	$0.00	$1,153.80
5	457-101-405	SRMSUITE UPG 20K BASE =IC	$0.00	EN-S	36%	$0.00	$982.80	$0.00	$0.00	$0.00	$0.00	$982.80
5	457-101-406	SRMSUITE UPG 40K BASE =IC	$0.00	EN-S	36%	$0.00	$982.80	$0.00	$0.00	$0.00	$0.00	$982.80
5	457-101-644	APPSYNC 10K BASE =IC	$0.00	EN-S	36%	$0.00	$2,251.80	$0.00	$0.00	$0.00	$0.00	$2,251.80
5	457-101-645	APPSYNC 20K BASE =IC	$0.00	EN-S	36%	$0.00	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	457-101-646	APPSYNC 40K BASE =IC	$0.00	EN-S	36%	$0.00	$3,463.20	$0.00	$0.00	$0.00	$0.00	$3,463.20
5	457-101-648	APPSYNC 10K CAP UPG BASE=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-649	APPSYNC 20K CAP UPG BASE=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-650	APPSYNC 40K CAP UPG BASE=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-697	ADV SW SUITE VMAX 40K BASE LICENSE=CB	$0.00	EN-S	36%	$0.00	$8,197.20	$0.00	$0.00	$0.00	$0.00	$8,197.20
5	457-101-698	ADV SW SUITE VMAX 40K UPG LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-701	ADV SW SUITE VMAX 20K BASE LICENSE=CB	$0.00	EN-S	36%	$0.00	$8,197.20	$0.00	$0.00	$0.00	$0.00	$8,197.20
5	457-101-702	ADV SW SUITE VMAX 20K UPG LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-841	APPSYNC 10K SW Suite Base=IC	$0.00	EN-S	36%	$0.00	$3,934.80	$0.00	$0.00	$0.00	$0.00	$3,934.80
5	457-101-842	APPSYNC 10K SW Suite UPG Base=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-891	ESA FOR 10K BASE NEW LICENSE AP=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	457-101-892	ESA FOR 10K CAPACITY UPG LICENSE AP=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-893	ESA FOR 10K BASE NEW LICENSE WW=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	457-101-894	ESA FOR 10K CAPACITY UPG LICENSE WW=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-895	ESA FOR 20K BASE NEW LICENSE=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	457-101-896	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-897	ESA FOR 40K BASE NEW LICENSE=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	457-101-898	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-005	ESA VMAX BASE NEW LIC 10K WW MP ONLY=IC	$0.00	EN-S	36%	$0.00	$907.20	$0.00	$0.00	$0.00	$0.00	$907.20
5	457-102-006	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	$0.00	EN-S	36%	$0.00	$907.20	$0.00	$0.00	$0.00	$0.00	$907.20
5	457-102-030	ESA VMAX CAP UPG LIC 10K WW MPO=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-031	ESA FOR VMAX CAP UPG LIC 40K MPO=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-116	VS VMAX 40K BASE=IC	$0.00	EN-S	36%	$0.00	$4,836.60	$0.00	$0.00	$0.00	$0.00	$4,836.60
5	457-102-117	VS VMAX 40K UPG=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-160	VS VMAX 10K UPG=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-643	VIPR SRM 10K BASE =IC	$0.00	EN-S	36%	$0.00	$4,446.00	$0.00	$0.00	$0.00	$0.00	$4,446.00
5	457-102-644	VIPR SRM 10K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-645	VIPR SRM 20K BASE =IC	$0.00	EN-S	36%	$0.00	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	457-102-646	VIPR SRM 20K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-647	VIPR SRM 40K BASE =IC	$0.00	EN-S	36%	$0.00	$3,790.80	$0.00	$0.00	$0.00	$0.00	$3,790.80
5	457-102-648	VIPR SRM 40K CAP UPG =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-052	VMAX10K OR-DM PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-053	VMAX10K TIMEFINDER PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-058	VMAX10K FAST VP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-072	VMAX10K SRDF-A PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-084	VMAX10K SRDF-S PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-089	VMAX10K SRDF-STAR PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-094	VMAX10K BASE SW PKG BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-095	VMAX10K ADV SW PKG BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-096	VMAX10K ADV FAST PKG BASE NEW AP LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-097	VMAX10K ENGNTY PKG BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-098	VMAX10K ENGINUITY PKG BASE AP LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-099	VMAX10K BASIC SRDF PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-100	VMAX10K BASIC SRDF PKG BASE AP LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-102	VMAX10K ADV SRDF PKG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-103	VMAX10K SYMM MAN/AGEMENT II PACKAGE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-118	VG10 Application Protection=IA	$24,265.00	EN-S	36%	$15,529.60	$4,367.70	$0.00	$0.00	$0.00	$0.00	$4,367.70
5	458-000-119	VG50 Application Protection=IA	$33,970.00	EN-S	36%	$21,740.80	$6,114.60	$0.00	$0.00	$0.00	$0.00	$6,114.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-120	VG50 Application Protection 10K Suite=IA	$33,970.00	EN-S	36%	$21,740.80	$6,114.60	$0.00	$0.00	$0.00	$0.00	$6,114.60
5	458-000-157	RP/EX REM VMAX40K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-250	VMAX40K ENGINUITY PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-252	VMAX10K SYMM MAN/AGEMENT PACKAGE AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-271	VMAX40K OR-DM PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-278	VMAX40K ADV SW PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-279	VMAX40K ADV SRDF REPLICATION PKG (STAR)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-281	VMAX40K SRDF REPLICATION PKG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-283	VMAX40K SYMM MGMT PKG BASE LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-284	VMAX40K FAST TIERING PKG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-286	VMAX40K TIMEFINDER REPLICATION PKG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-312	VMAX10K ADV SRDF PACKAGE (STAR)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-334	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-335	VMAX10K BASIC SRDF PKG REG BASE AP=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-352	VMAX20K FAST VP PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-353	VMAX20K OPTIMIZER PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-356	VMAX10K SRDF-A PRODUCT AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-357	VMAX10K SRDF-S PRODUCT AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-358	VMAX10K SRDF-STAR PRODUCT AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-360	VMAX20K DCP PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-363	VMAX20K OR-DM PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-382	VMAX20K ENGINUITY PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-383	VMAX20K SRDF PKG REG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-384	VMAX20K SRDF PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-385	VMAX20K ADV SRDF REPLICATION PKG (STAR)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-387	VMAX20K SYMM MGMT PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-388	VMAX20K TIMEFINDER PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-389	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-390	VMAX20K FAST TIERING PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-391	VMAX20K FAST TIERING PKG REG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-392	VMAX20K ADV SW PKG BASE LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-393	VMAX10K OR-DM PRODUCT AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-394	VMAX10K TIMEFINDER PRODUCT AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-395	VMAX10K FAST VP AP	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-433	VMAX10K LOCPROT F+B NON-SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-434	VMAX10K LOCPROT F+B SATA 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-444	VMAX10K LOCPROT F+B XTRN 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-446	VMAX10K LOCPROT F+B REG 1TB=CA	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	458-000-455	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-547	VMAX10K ESA PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-548	VMAX20K ESA PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-549	VMAX40K ESA PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-550	VMAX10K BASE SW II PKG BASE NEW LIC=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-847	RP/EX LOCAL FOR VMAX10K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-848	RP/EX REMOTE FOR VMAX10K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-849	RP/EX FOR VMAX10K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-854	RP/EX LOCAL FOR VMAX20K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-855	RP/EX REMOTE FOR VMAX20K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-856	RP/EX LOCAL FOR VMAX40K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-857	RP/EX REM FOR VMAX40K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-858	VIPR SRM for VMAX10K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-859	VIPR SRM for VMAX20K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-860	VIPR SRM for VMAX40K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-862	VIPR SRM UPG for VMAX20K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-863	VIPR SRM UPG for VMAX40K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-864	APPSYNC VMAX10K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-865	APPSYNC VMAX10K Suite	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-866	APPSYNC VMAX20K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-867	APPSYNC VMAX 40K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-993	VMS VMAX10K SUITE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-994	ViPR Suite for VMAX40K PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-037	VIPR SRM LIC ENABLE VMAX	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-038	ESA FOR VMAX10K NON-SATA =CB	$340.00	EN-S	36%	$217.60	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	458-001-039	ESA FOR VMAX10K SATA=CB	$170.00	EN-S	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	458-001-040	ESA FOR VMAX10K NON-SATA AP=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	458-001-041	ESA FOR VMAX10K SATA AP=CB	$170.00	EN-S	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	458-001-042	ESA FOR 20K NON-SATA 0-14TB=CB	$730.00	EN-S	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	458-001-043	ESA FOR 20K NON-SATA 15-25TB=CB	$685.00	EN-S	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	458-001-044	ESA FOR 20K NON-SATA 26-40TB=CB	$610.00	EN-S	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	458-001-045	ESA FOR 20K NON-SATA 41-60TB=CB	$535.00	EN-S	36%	$342.40	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	458-001-046	ESA FOR 20K NON-SATA 61-100TB=CB	$465.00	EN-S	36%	$297.60	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	458-001-047	ESA FOR 20K NON-SATA 101-150TB=CB	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	458-001-048	ESA FOR 20K NON-SATA 151-250TB=CB	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	458-001-049	ESA FOR 20K NON-SATA 251-400TB=CB	$295.00	EN-S	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	458-001-050	ESA FOR 20K NON-SATA 401-600TB=CB	$255.00	EN-S	36%	$163.20	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	458-001-051	ESA FOR 20K NON-SATA 601-1000TB=CB	$220.00	EN-S	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	458-001-052	ESA FOR 20K NON-SATA 1001TB+=CB	$185.00	EN-S	36%	$118.40	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	458-001-053	ESA FOR 20K SATA 0-14TB=CB	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	458-001-054	ESA FOR 20K SATA 15-25TB=CB	$340.00	EN-S	36%	$217.60	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	458-001-055	ESA FOR 20K SATA 26-40TB=CB	$305.00	EN-S	36%	$195.20	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-056	ESA FOR 20K SATA 41-60TB=CB	$265.00	EN-S	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	458-001-057	ESA FOR 20K SATA 61-100TB=CB	$235.00	EN-S	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	458-001-058	ESA FOR 20K SATA 101-150TB=CB	$200.00	EN-S	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	458-001-059	ESA FOR 20K SATA 151-250TB=CB	$175.00	EN-S	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-060	ESA FOR 20K SATA 251-400TB=CB	$150.00	EN-S	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	458-001-061	ESA FOR 20K SATA 401-600TB=CB	$125.00	EN-S	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-062	ESA FOR 20K SATA 601-1000TB=CB	$110.00	EN-S	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	458-001-063	ESA FOR 20K SATA 1001TB+=CB	$95.00	EN-S	36%	$60.80	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	458-001-064	ESA FOR 40K NON-SATA 0-14TB=CB	$730.00	EN-S	36%	$467.20	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	458-001-065	ESA FOR 40K NON-SATA 15-25TB=CB	$685.00	EN-S	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	458-001-066	ESA FOR 40K NON-SATA 26-40TB=CB	$610.00	EN-S	36%	$390.40	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	458-001-067	ESA FOR 40K NON-SATA 41-60TB=CB	$535.00	EN-S	36%	$342.40	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	458-001-068	ESA FOR 40K NON-SATA 61-100TB=CB	$465.00	EN-S	36%	$297.60	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	458-001-069	ESA FOR 40K NON-SATA 101-150TB=CB	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	458-001-070	ESA FOR 40K NON-SATA 151-250TB=CB	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	458-001-071	ESA FOR 40K NON-SATA 251-400TB=CB	$295.00	EN-S	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	458-001-072	ESA FOR 40K NON-SATA 401-600TB=CB	$255.00	EN-S	36%	$163.20	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	458-001-073	ESA FOR 40K NON-SATA 601-1000TB=CB	$220.00	EN-S	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	458-001-074	ESA FOR 40K NON-SATA 1001TB+=CB	$185.00	EN-S	36%	$118.40	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	458-001-075	ESA FOR 40K SATA 0-14TB=CB	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	458-001-076	ESA FOR 40K SATA 15-25TB=CB	$340.00	EN-S	36%	$217.60	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	458-001-077	ESA FOR 40K SATA 26-40TB=CB	$305.00	EN-S	36%	$195.20	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	458-001-078	ESA FOR 40K SATA 41-60TB=CB	$265.00	EN-S	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	458-001-079	ESA FOR 40K SATA 61-100TB=CB	$235.00	EN-S	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	458-001-080	ESA FOR 40K SATA 101-150TB=CB	$200.00	EN-S	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	458-001-081	ESA FOR 40K SATA 151-250TB=CB	$175.00	EN-S	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-082	ESA FOR 40K SATA 251-400TB=CB	$150.00	EN-S	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	458-001-083	ESA FOR 40K SATA 401-600TB=CB	$125.00	EN-S	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-084	ESA FOR 40K SATA 601-1000TB=CB	$110.00	EN-S	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	458-001-085	ESA FOR 40K SATA 1001TB+=CB	$95.00	EN-S	36%	$60.80	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	458-001-119	VMAX40K ENGINUITY CAPACITY	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-123	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-168	VMAX10K ESA MGMT PACK ONLY WW PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-169	VMAX10K ESA MGMT PACK ONLY AP PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-170	VMAX10K ESA AP PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-203	VMAX10K ENGINUITY PRODUCT	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-303	VG50 Application Protection 10K Suite=IA	$33,970.00	EN-S	36%	$21,740.80	$6,114.60	$0.00	$0.00	$0.00	$0.00	$6,114.60
5	458-001-494	AFS FAST COMBO VMAX V1/20K/40K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-495	SYMM MGMT FAST COMBO VMAX V1/20K/40K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-496	SRMSUITE FAST COMBO VMAX V1/20K/40K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-497	SRDF FAST COMBO VMAX V1/20K/40K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-498	TF FAST COMBO VMAX V1/20K/40K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-499	SRMSUITE FAST COMBO VMAX10K =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-500	SRMSUITE FAST COMBO VMAX10K CN =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-501	VMAX10K FAST AND SYMM MGMT PROMO =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-502	VMAX10K FAST AND SYMM MGMT PROMO AP =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-503	VMAX 10K SRDF FAST COMBO =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-504	VMAX 10K TF FAST COMBO =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-505	VMAX 10K SRDF FAST COMBO AP =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-506	VMAX 10K TF FAST COMBO AP =IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOS1MSUBASE	AUTOSWAP 20K FOR MF BASE-3MSU	$86,800.00	EN-S	36%	$55,552.00	$15,624.00	$0.00	$0.00	$0.00	$0.00	$15,624.00
5	AUTOS1MSU-M00	AUTOSWAP 20K FOR MF 4-45 MSU	$190.00	EN-S	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	AUTOS1MSU-M01	AUTOSWAP 20K FOR MF 46-175MSU	$120.00	EN-S	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	AUTOS1MSU-M02	AUTOSWAP 20K MF 176-315 MSU	$90.00	EN-S	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	AUTOS1MSU-M03	AUTOSWAP 20K MF 316-575 MSU	$70.00	EN-S	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	AUTOS1MSU-M04	AUTOSWAP 20K MF 576-875 MSU	$50.00	EN-S	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	AUTOS1MSU-M05	AUTOSWAP 20K MF 876-1315 MSU	$35.00	EN-S	36%	$22.40	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	AUTOS1MSU-M06	AUTOSWAP 20K MF 1316-1975 MSU	$18.00	EN-S	36%	$11.52	$3.24	$0.00	$0.00	$0.00	$0.00	$3.24
5	AUTOS1MSU-M07	AUTOSWAP 20K MF 1976 & UP MSU	$4.00	EN-S	36%	$2.56	$0.72	$0.00	$0.00	$0.00	$0.00	$0.72
5	AUTOS1MSU-UPG	AUTOSWAP 20K FOR MF UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOS1ZVMBASE	AUTOSWAP 20K FOR ZVM BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOS2MSUBASE	AUTOSWAP 40K FOR MF BASE-3MSU	$86,800.00	EN-S	36%	$55,552.00	$15,624.00	$0.00	$0.00	$0.00	$0.00	$15,624.00
5	AUTOS2MSU-M00	AUTOSWAP 40K FOR MF 4-45 MSU	$190.00	EN-S	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	AUTOS2MSU-M01	AUTOSWAP 40K FOR MF 46-175MSU	$120.00	EN-S	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	AUTOS2MSU-M02	AUTOSWAP 40K MF 176-315 MSU	$90.00	EN-S	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	AUTOS2MSU-M03	AUTOSWAP 40K MF 316-575 MSU	$70.00	EN-S	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	AUTOS2MSU-M04	AUTOSWAP 40K MF 576-875 MSU	$50.00	EN-S	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	AUTOS2MSU-M05	AUTOSWAP 40K MF 876-1315 MSU	$35.00	EN-S	36%	$22.40	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	AUTOS2MSU-M06	AUTOSWAP 40K MF 1316-1975 MSU	$18.00	EN-S	36%	$11.52	$3.24	$0.00	$0.00	$0.00	$0.00	$3.24
5	AUTOS2MSU-M07	AUTOSWAP 40K MF 1976 & UP MSU	$4.00	EN-S	36%	$2.56	$0.72	$0.00	$0.00	$0.00	$0.00	$0.72
5	AUTOS2MSU-UPG	AUTOSWAP 40K FOR MF UPG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AUTOS2ZVMBASE	AUTOSWAP 40K FOR ZVM BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BA-CC-1TBC	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$252.00	$0.00	$0.00	$0.00	$0.00	$252.00
5	BA-CC-1TBN	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	BA-CC-BASE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	$0.00	EN-S	36%	$0.00	$2,475.00	$0.00	$0.00	$0.00	$0.00	$2,475.00
5	BC-SCA-1TBC	VMAX 10K SCA NON-SATA 1TB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	BC-SCA-1TBN	VMAX 10K SCA SATA 1TB	$0.00	EN-S	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	BC-SCA-BASE	VMAX 10K SCA BASE LIC	$0.00	EN-S	36%	$0.00	$872.64	$0.00	$0.00	$0.00	$0.00	$872.64
5	BC-SCA-UPG	VMAX 10K SCA UPG LIC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-LS	CC/ PROSPHERE CAP UPG LIC SOLUTION	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-LS-CAP	CC / PROSPHERE CAP LIC SOLUTION	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXT-1R01	CMPEXT REG 20K 1TB (0-14TB)	$3,400.00	EN-S	36%	$2,176.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	CMPEXT-1R02	CMPEXT REG 20K 1TB (15-25TB)	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	CMPEXT-1R03	CMPEXT REG 20K 1TB (26-40TB)	$2,810.00	EN-S	36%	$1,798.40	$505.80	$0.00	$0.00	$0.00	$0.00	$505.80
5	CMPEXT-1R04	CMPEXT REG 20K 1TB (41-60TB)	$2,620.00	EN-S	36%	$1,676.80	$471.60	$0.00	$0.00	$0.00	$0.00	$471.60
5	CMPEXT-1R05	CMPEXT REG 20K 1TB (61-100TB)	$2,510.00	EN-S	36%	$1,606.40	$451.80	$0.00	$0.00	$0.00	$0.00	$451.80
5	CMPEXT-1R06	CMPEXT REG 20K 1TB (101-150TB)	$2,260.00	EN-S	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	CMPEXT-1R07	CMPEXT REG 20K 1TB (151-250TB)	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPEXT-1R08	CMPEXT REG 20K 1TB (251-400TB)	$1,750.00	EN-S	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	CMPEXT-1R09	CMPEXT REG 20K 1TB (401-600TB)	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	CMPEXT-1R10	CMPEXT REG 20K 1TB (601-1000TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	CMPEXT-1R11	CMPEXT REG 20K1TB(1001TB or greater)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	CMPEXT-1RBASE	CMPEXT REG 20K BASE LICENSE	$18,215.00	EN-S	36%	$11,657.60	$3,278.70	$0.00	$0.00	$0.00	$0.00	$3,278.70
5	CMPEXT-1RUPG	CMPEXT REG 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXT-2BASE	CMPEXT 40K BASE LICENSE	$15,180.00	EN-S	36%	$9,715.20	$2,732.40	$0.00	$0.00	$0.00	$0.00	$2,732.40
5	CMPEXT-2C01	CMPEXT 40K 1TB (0-14TB)	$3,400.00	EN-S	36%	$2,176.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	CMPEXT-2C02	CMPEXT 40K 1TB (15-25TB)	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	CMPEXT-2C03	CMPEXT 40K 1TB (26-40TB)	$2,810.00	EN-S	36%	$1,798.40	$505.80	$0.00	$0.00	$0.00	$0.00	$505.80
5	CMPEXT-2C04	CMPEXT 40K 1TB (41-60TB)	$2,620.00	EN-S	36%	$1,676.80	$471.60	$0.00	$0.00	$0.00	$0.00	$471.60
5	CMPEXT-2C05	CMPEXT 40K 1TB (61-100TB)	$2,510.00	EN-S	36%	$1,606.40	$451.80	$0.00	$0.00	$0.00	$0.00	$451.80
5	CMPEXT-2C06	CMPEXT 40K 1TB (101-150TB)	$2,260.00	EN-S	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	CMPEXT-2C07	CMPEXT 40K 1TB (151-250TB)	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPEXT-2C08	CMPEXT 40K 1TB (251-400TB)	$1,750.00	EN-S	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	CMPEXT-2C09	CMPEXT 40K 1TB (401-600TB)	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	CMPEXT-2C10	CMPEXT 40K 1TB (601-1000TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	CMPEXT-2C11	CMPEXT 40K1TB(1001TB or greater)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	CMPEXT-2N01	CMPEXT 40K 1TB (0-14TB) NLT3	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	CMPEXT-2N02	CMPEXT 40K 1TB (15-25TB) NLT3	$1,600.00	EN-S	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	CMPEXT-2N03	CMPEXT 40K 1TB (26-40TB) NLT3	$1,410.00	EN-S	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	CMPEXT-2N04	CMPEXT 40K 1TB (41-60TB) NLT3	$1,310.00	EN-S	36%	$838.40	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	CMPEXT-2N05	CMPEXT 40K 1TB (61-100TB) NLT3	$1,260.00	EN-S	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	CMPEXT-2N06	CMPEXT 40K 1TB (101-150TB) NLT3	$1,130.00	EN-S	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	CMPEXT-2N07	CMPEXT 40K 1TB (151-250TB) NLT3	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	CMPEXT-2N08	CMPEXT 40K 1TB (251-400TB) NLT3	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	CMPEXT-2N09	CMPEXT 40K 1TB (401-600TB) NLT3	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	CMPEXT-2N10	CMPEXT 40K 1TB (601-1000TB) NLT3	$670.00	EN-S	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	CMPEXT-2N11	CMPEXT 40K1TB(1001TB or greater) NLT3	$580.00	EN-S	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	CMPEXT-2R01	CMPEXT REG 40K 1TB (0-14TB)	$3,400.00	EN-S	36%	$2,176.00	$612.00	$0.00	$0.00	$0.00	$0.00	$612.00
5	CMPEXT-2R02	CMPEXT REG 40K 1TB (15-25TB)	$3,200.00	EN-S	36%	$2,048.00	$576.00	$0.00	$0.00	$0.00	$0.00	$576.00
5	CMPEXT-2R03	CMPEXT REG 40K 1TB (26-40TB)	$2,810.00	EN-S	36%	$1,798.40	$505.80	$0.00	$0.00	$0.00	$0.00	$505.80
5	CMPEXT-2R04	CMPEXT REG 40K 1TB (41-60TB)	$2,620.00	EN-S	36%	$1,676.80	$471.60	$0.00	$0.00	$0.00	$0.00	$471.60
5	CMPEXT-2R05	CMPEXT REG 40K 1TB (61-100TB)	$2,510.00	EN-S	36%	$1,606.40	$451.80	$0.00	$0.00	$0.00	$0.00	$451.80
5	CMPEXT-2R06	CMPEXT REG 40K 1TB (101-150TB)	$2,260.00	EN-S	36%	$1,446.40	$406.80	$0.00	$0.00	$0.00	$0.00	$406.80
5	CMPEXT-2R07	CMPEXT REG 40K 1TB (151-250TB)	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	CMPEXT-2R08	CMPEXT REG 40K 1TB (251-400TB)	$1,750.00	EN-S	36%	$1,120.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	CMPEXT-2R09	CMPEXT REG 40K 1TB (401-600TB)	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	CMPEXT-2R10	CMPEXT REG 40K 1TB (601-1000TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	CMPEXT-2R11	CMPEXT REG 40K1TB(1001TB or greater)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	CMPEXT-2RBASE	CMPEXT REG 40K BASE LICENSE	$18,215.00	EN-S	36%	$11,657.60	$3,278.70	$0.00	$0.00	$0.00	$0.00	$3,278.70
5	CMPEXT-2RUPG	CMPEXT REG 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXT-2UPG	CMPEXT 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXTRMZ1BAS	CMPEXT 20KRMZ BASE LICENSE	$2,580.00	EN-S	36%	$1,651.20	$464.40	$0.00	$0.00	$0.00	$0.00	$464.40
5	CMPEXTRMZ1C01	COMPEXTRMZ 20K 1 TB (0-14 TB)	$550.00	EN-S	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CMPEXTRMZ1C02	COMPEXTRMZ 20K 1 TB (15-25 TB)	$525.00	EN-S	36%	$336.00	$94.50	$0.00	$0.00	$0.00	$0.00	$94.50
5	CMPEXTRMZ1C03	COMPEXTRMZ 20K 1 TB (26-40 TB)	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	CMPEXTRMZ1C04	COMPEXTRMZ 20K 1 TB (41-60 TB)	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	CMPEXTRMZ1C05	COMPEXTRMZ 20K 1 TB (61-100 TB)	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	CMPEXTRMZ1C06	COMPEXTRMZ 20K 1 TB (101-150 TB)	$425.00	EN-S	36%	$272.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50
5	CMPEXTRMZ1C07	COMPEXTRMZ 20K 1 TB (151-250 TB)	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	CMPEXTRMZ1C08	COMPEXTRMZ 20K 1 TB (251-400 TB)	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	CMPEXTRMZ1C09	COMPEXTRMZ 20K 1 TB (401-600 TB)	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	CMPEXTRMZ1C10	COMPEXTRMZ 20K 1 TB (601-1000 TB)	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CMPEXTRMZ1C11	COMPEXTRMZ 20K 1 TB (1001 TB OR GREATER)	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	CMPEXTRMZ1N01	CMPEXTRMZ 20K 1 TB (0-14TB) NLT3	$275.00	EN-S	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	CMPEXTRMZ1N02	CMPEXTRMZ 20K 1 TB (15-25TB) NLT3	$260.00	EN-S	36%	$166.40	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	CMPEXTRMZ1N03	CMPEXTRMZ 20K 1 TB (26-40TB) NLT3	$250.00	EN-S	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	CMPEXTRMZ1N04	CMPEXTRMZ 20K 1 TB (41-60TB) NLT3	$235.00	EN-S	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	CMPEXTRMZ1N05	CMPEXTRMZ 20K 1 TB (61-100TB) NLT3	$225.00	EN-S	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	CMPEXTRMZ1N06	CMPEXTRMZ 20K 1 TB (101-150TB) NLT3	$215.00	EN-S	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	CMPEXTRMZ1N07	CMPEXTRMZ 20K 1 TB (151-250TB) NLT3	$200.00	EN-S	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	CMPEXTRMZ1N08	CMPEXTRMZ 20K 1 TB (251-400TB) NLT3	$190.00	EN-S	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	CMPEXTRMZ1N09	CMPEXTRMZ 20K 1 TB (401-600TB) NLT3	$180.00	EN-S	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	CMPEXTRMZ1N10	CMPEXTRMZ 20K 1 TB (601-1000TB) NLT3	$175.00	EN-S	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	CMPEXTRMZ1N11	CMPEXTRMZ 20K 1 TB 1001 TB OR GRTR NLT3	$165.00	EN-S	36%	$105.60	$29.70	$0.00	$0.00	$0.00	$0.00	$29.70
5	CMPEXTRMZ1R01	COMPEXTRMZ REG 20K 1 TB (0-14 TB)	$550.00	EN-S	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CMPEXTRMZ1R02	COMPEXTRMZ REG 20K 1 TB (15-25 TB)	$525.00	EN-S	36%	$336.00	$94.50	$0.00	$0.00	$0.00	$0.00	$94.50
5	CMPEXTRMZ1R03	COMPEXTRMZ REG 20K 1 TB (26-40 TB)	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	CMPEXTRMZ1R04	COMPEXTRMZ REG 20K 1 TB (41-60 TB)	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	CMPEXTRMZ1R05	COMPEXTRMZ REG 20K 1 TB (61-100 TB)	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	CMPEXTRMZ1R06	COMPEXTRMZ REG 20K 1 TB (101-150 TB)	$425.00	EN-S	36%	$272.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CMPEXTRMZ1R07	COMPEXTRMZ REG 20K 1 TB (151-250 TB)	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	CMPEXTRMZ1R08	COMPEXTRMZ REG 20K 1 TB (251-400 TB)	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	CMPEXTRMZ1R09	COMPEXTRMZ REG 20K 1 TB (401-600 TB)	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	CMPEXTRMZ1R10	COMPEXTRMZ REG 20K 1 TB (601-1000 TB)	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CMPEXTRMZ1R11	COMPEXTRMZ REG 20K 1 TB 1001 TB OR GRTR	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	CMPEXTRMZ1RBS	CMPEXTRMZ REG 20K BASE LICENSE	$3,095.00	EN-S	36%	$1,980.80	$557.10	$0.00	$0.00	$0.00	$0.00	$557.10
5	CMPEXTRMZ1RUP	CMPEXTRMZ REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXTRMZ1UPG	CMPEXTRMZ 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXTRMZ2BAS	CMPEXT 40KRMZ BASE LICENSE	$2,580.00	EN-S	36%	$1,651.20	$464.40	$0.00	$0.00	$0.00	$0.00	$464.40
5	CMPEXTRMZ2C01	COMPEXTRMZ 40K 1 TB (0-14 TB)	$550.00	EN-S	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CMPEXTRMZ2C02	COMPEXTRMZ 40K 1 TB (15-25 TB)	$525.00	EN-S	36%	$336.00	$94.50	$0.00	$0.00	$0.00	$0.00	$94.50
5	CMPEXTRMZ2C03	COMPEXTRMZ 40K 1 TB (26-40 TB)	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	CMPEXTRMZ2C04	COMPEXTRMZ 40K 1 TB (41-60 TB)	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	CMPEXTRMZ2C05	COMPEXTRMZ 40K 1 TB (61-100 TB)	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	CMPEXTRMZ2C06	COMPEXTRMZ 40K 1 TB (101-150 TB)	$425.00	EN-S	36%	$272.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50
5	CMPEXTRMZ2C07	COMPEXTRMZ 40K 1 TB (151-250 TB)	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	CMPEXTRMZ2C08	COMPEXTRMZ 40K 1 TB (251-400 TB)	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	CMPEXTRMZ2C09	COMPEXTRMZ 40K 1 TB (401-600 TB)	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	CMPEXTRMZ2C10	COMPEXTRMZ 40K 1 TB (601-1000 TB)	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CMPEXTRMZ2C11	COMPEXTRMZ 40K 1 TB (1001 TB OR GREATER)	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	CMPEXTRMZ2N01	CMPEXTRMZ 40K 1 TB (0-14TB) NLT3	$275.00	EN-S	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	CMPEXTRMZ2N02	CMPEXTRMZ 40K 1 TB (15-25TB) NLT3	$260.00	EN-S	36%	$166.40	$46.80	$0.00	$0.00	$0.00	$0.00	$46.80
5	CMPEXTRMZ2N03	CMPEXTRMZ 40K 1 TB (26-40TB) NLT3	$250.00	EN-S	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	CMPEXTRMZ2N04	CMPEXTRMZ 40K 1 TB (41-60TB) NLT3	$235.00	EN-S	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	CMPEXTRMZ2N05	CMPEXTRMZ 40K 1 TB (61-100TB) NLT3	$225.00	EN-S	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	CMPEXTRMZ2N06	CMPEXTRMZ 40K 1 TB (101-150TB) NLT3	$215.00	EN-S	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	CMPEXTRMZ2N07	CMPEXTRMZ 40K 1 TB (151-250TB) NLT3	$200.00	EN-S	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	CMPEXTRMZ2N08	CMPEXTRMZ 40K 1 TB (251-400TB) NLT3	$190.00	EN-S	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	CMPEXTRMZ2N09	CMPEXTRMZ 40K 1 TB (401-600TB) NLT3	$180.00	EN-S	36%	$115.20	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	CMPEXTRMZ2N10	CMPEXTRMZ 40K 1 TB (601-1000TB) NLT3	$175.00	EN-S	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	CMPEXTRMZ2N11	CMPEXTRMZ 40K 1 TB 1001 TB OR GRTR NLT3	$165.00	EN-S	36%	$105.60	$29.70	$0.00	$0.00	$0.00	$0.00	$29.70
5	CMPEXTRMZ2R01	COMPEXTRMZ REG 40K 1 TB (0-14 TB)	$550.00	EN-S	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	CMPEXTRMZ2R02	COMPEXTRMZ REG 40K 1 TB (15-25 TB)	$525.00	EN-S	36%	$336.00	$94.50	$0.00	$0.00	$0.00	$0.00	$94.50
5	CMPEXTRMZ2R03	COMPEXTRMZ REG 40K 1 TB (26-40 TB)	$495.00	EN-S	36%	$316.80	$89.10	$0.00	$0.00	$0.00	$0.00	$89.10
5	CMPEXTRMZ2R04	COMPEXTRMZ REG 40K 1 TB (41-60 TB)	$470.00	EN-S	36%	$300.80	$84.60	$0.00	$0.00	$0.00	$0.00	$84.60
5	CMPEXTRMZ2R05	COMPEXTRMZ REG 40K 1 TB (61-100 TB)	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	CMPEXTRMZ2R06	COMPEXTRMZ REG 40K 1 TB (101-150 TB)	$425.00	EN-S	36%	$272.00	$76.50	$0.00	$0.00	$0.00	$0.00	$76.50
5	CMPEXTRMZ2R07	COMPEXTRMZ REG 40K 1 TB (151-250 TB)	$405.00	EN-S	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	CMPEXTRMZ2R08	COMPEXTRMZ REG 40K 1 TB (251-400 TB)	$385.00	EN-S	36%	$246.40	$69.30	$0.00	$0.00	$0.00	$0.00	$69.30
5	CMPEXTRMZ2R09	COMPEXTRMZ REG 40K 1 TB (401-600 TB)	$365.00	EN-S	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	CMPEXTRMZ2R10	COMPEXTRMZ REG 40K 1 TB (601-1000 TB)	$345.00	EN-S	36%	$220.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	CMPEXTRMZ2R11	COMPEXTRMZ REG 40K 1 TB 1001 TB OR GRTR	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	CMPEXTRMZ2RBS	CMPEXTRMZ REG 40K BASE LICENSE	$3,095.00	EN-S	36%	$1,980.80	$557.10	$0.00	$0.00	$0.00	$0.00	$557.10
5	CMPEXTRMZ2RUP	CMPEXTRMZ REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPEXTRMZ2UPG	CMPEXTRMZ 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CMPZHPF-1BAS	CMP HIGH PERFORMANCE FICON 20K BASE LIC	$10,000.00	EN-S	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	COMPAV/M1BASE	COM-PAV/M 20K BASE LICENSE	$9,510.00	EN-S	36%	$6,086.40	$1,711.80	$0.00	$0.00	$0.00	$0.00	$1,711.80
5	COMPAV/M-1C01	COM-PAV/M 20K 1TB (0-14TB)	$2,250.00	EN-S	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	COMPAV/M-1C02	COM-PAV/M 20K 1TB (15-25TB)	$2,110.00	EN-S	36%	$1,350.40	$379.80	$0.00	$0.00	$0.00	$0.00	$379.80
5	COMPAV/M-1C03	COM-PAV/M 20K 1TB (26-40TB)	$1,860.00	EN-S	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	COMPAV/M-1C04	COM-PAV/M 20K 1TB (41-60TB)	$1,730.00	EN-S	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	COMPAV/M-1C05	COM-PAV/M 20K 1TB (61-100TB)	$1,660.00	EN-S	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	COMPAV/M-1C06	COM-PAV/M 20K 1TB (101-150TB)	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	COMPAV/M-1C07	COM-PAV/M 20K 1TB (151-250TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	COMPAV/M-1C08	COM-PAV/M 20K 1TB (251-400TB)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	COMPAV/M-1C09	COM-PAV/M 20K 1TB (401-600TB)	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	COMPAV/M-1C10	COM-PAV/M 20K 1TB(601-1000TB)	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	COMPAV/M-1C11	COMPAV/M 20K 1TB(1001TB OR GREATER)	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	COMPAV/M-1N01	COM-PAV/M 20K 1TB (0-14TB) NLT3	$1,120.00	EN-S	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	COMPAV/M-1N02	COM-PAV/M 20K 1TB (15-25TB) NLT3	$1,060.00	EN-S	36%	$678.40	$190.80	$0.00	$0.00	$0.00	$0.00	$190.80
5	COMPAV/M-1N03	COM-PAV/M 20K 1TB (26-40TB) NLT3	$930.00	EN-S	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	COMPAV/M-1N04	COM-PAV/M 20K 1TB (41-60TB) NLT3	$860.00	EN-S	36%	$550.40	$154.80	$0.00	$0.00	$0.00	$0.00	$154.80
5	COMPAV/M-1N05	COM-PAV/M 20K 1TB (61-100TB) NLT3	$830.00	EN-S	36%	$531.20	$149.40	$0.00	$0.00	$0.00	$0.00	$149.40
5	COMPAV/M-1N06	COM-PAV/M 20K 1TB (101-150TB) NLT3	$750.00	EN-S	36%	$480.00	$135.00	$0.00	$0.00	$0.00	$0.00	$135.00
5	COMPAV/M-1N07	COM-PAV/M 20K 1TB (151-250TB) NLT3	$670.00	EN-S	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	COMPAV/M-1N08	COM-PAV/M 20K 1TB (251-400TB) NLT3	$580.00	EN-S	36%	$371.20	$104.40	$0.00	$0.00	$0.00	$0.00	$104.40
5	COMPAV/M-1N09	COM-PAV/M 20K 1TB (401-600TB) NLT3	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	COMPAV/M-1N10	COM-PAV/M 20K 1TB(601-1000TB) NLT3	$440.00	EN-S	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	COMPAV/M-1N11	COMPAV/M 20K 1TB(1001TB OR GREATER) NLT3	$380.00	EN-S	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	COMPAV/M-1UPG	COM-PAV/M 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	COM-PAV-1R01	COM-PAV/M 20K REG 1TB (0-14TB)	$2,250.00	EN-S	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	COM-PAV-1R02	COM-PAV/M 20K REG 1TB (15-25TB)	$2,110.00	EN-S	36%	$1,350.40	$379.80	$0.00	$0.00	$0.00	$0.00	$379.80
5	COM-PAV-1R03	COM-PAV/M 20K REG 1TB (26-40TB)	$1,860.00	EN-S	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	COM-PAV-1R04	COM-PAV/M 20K REG 1TB (41-60TB)	$1,730.00	EN-S	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	COM-PAV-1R05	COM-PAV/M 20K REG 1TB (61-100TB)	$1,660.00	EN-S	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	COM-PAV-1R06	COM-PAV/M 20K REG 1TB (101-150TB)	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	COM-PAV-1R07	COM-PAV/M 20K REG 1TB (151-250TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	COM-PAV-1R08	COM-PAV/M 20K REG 1TB (251-400TB)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	COM-PAV-1R09	COM-PAV/M 20K REG 1TB (401-600TB)	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	COM-PAV-1R10	COM-PAV/M 20K REG 1TB (601-1000TB)	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	COM-PAV-1R11	COMPAV/M 20K REG 1TB (1001 TB+)	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	COM-PAV-1RBAS	COM-PAV/M 20K REG BASE LICENSE	$9,510.00	EN-S	36%	$6,086.40	$1,711.80	$0.00	$0.00	$0.00	$0.00	$1,711.80
5	COM-PAV-1RUP	COM-PAV/M 20K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	COM-PAV-2R01	COM-PAV/M 40K REG 1TB (0-14TB)	$2,250.00	EN-S	36%	$1,440.00	$405.00	$0.00	$0.00	$0.00	$0.00	$405.00
5	COM-PAV-2R02	COM-PAV/M 40K REG 1TB (15-25TB)	$2,110.00	EN-S	36%	$1,350.40	$379.80	$0.00	$0.00	$0.00	$0.00	$379.80
5	COM-PAV-2R03	COM-PAV/M 40K REG 1TB (26-40TB)	$1,860.00	EN-S	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	COM-PAV-2R04	COM-PAV/M 40K REG 1TB (41-60TB)	$1,730.00	EN-S	36%	$1,107.20	$311.40	$0.00	$0.00	$0.00	$0.00	$311.40
5	COM-PAV-2R05	COM-PAV/M 40K REG 1TB (61-100TB)	$1,660.00	EN-S	36%	$1,062.40	$298.80	$0.00	$0.00	$0.00	$0.00	$298.80
5	COM-PAV-2R06	COM-PAV/M 40K REG 1TB (101-150TB)	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	COM-PAV-2R07	COM-PAV/M 40K REG 1TB (151-250TB)	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	COM-PAV-2R08	COM-PAV/M 40K REG 1TB (251-400TB)	$1,160.00	EN-S	36%	$742.40	$208.80	$0.00	$0.00	$0.00	$0.00	$208.80
5	COM-PAV-2R09	COM-PAV/M 40K REG 1TB (401-600TB)	$1,010.00	EN-S	36%	$646.40	$181.80	$0.00	$0.00	$0.00	$0.00	$181.80
5	COM-PAV-2R10	COM-PAV/M 40K REG 1TB (601-1000TB)	$880.00	EN-S	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	COM-PAV-2R11	COMPAV/M 40K REG 1TB (1001 TB+)	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	COM-PAV-2RBAS	COM-PAV/M 40K REG BASE LICENSE	$9,510.00	EN-S	36%	$6,086.40	$1,711.80	$0.00	$0.00	$0.00	$0.00	$1,711.80
5	COM-PAV-2RUP	COM-PAV/M 40K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-10K-BASE	ESA FOR 10K BASE NEW LICENSE=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	ESA-10K-C-UPG	ESA FOR 10K CAPACITY UPGRADE LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-10K-N-S	ESA FOR 10K NON-SATA - PER TB=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	ESA-10K-SATA	ESA FOR 10K SATA - PER TB=CB	$0.00	EN-S	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	ESA-20K-BASE	ESA FOR 20K BASE NEW LICENSE=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	ESA-20K-C-UPG	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-20K-NON1	ESA FOR 20K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	ESA-20K-NON10	ESA FOR 20K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	ESA-20K-NON11	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	ESA-20K-NON2	ESA FOR 20K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	ESA-20K-NON3	ESA FOR 20K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	ESA-20K-NON4	ESA FOR 20K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	ESA-20K-NON5	ESA FOR 20K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	ESA-20K-NON6	ESA FOR 20K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	ESA-20K-NON7	ESA FOR 20K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	ESA-20K-NON8	ESA FOR 20K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	ESA-20K-NON9	ESA FOR 20K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	ESA-20K-SAT1	ESA FOR 20K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	ESA-20K-SAT10	ESA FOR 20K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	ESA-20K-SAT11	ESA FOR 20K SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	ESA-20K-SAT2	ESA FOR 20K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	ESA-20K-SAT3	ESA FOR 20K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	ESA-20K-SAT4	ESA FOR 20K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	ESA-20K-SAT5	ESA FOR 20K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	ESA-20K-SAT6	ESA FOR 20K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	ESA-20K-SAT7	ESA FOR 20K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	ESA-20K-SAT8	ESA FOR 20K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	ESA-20K-SAT9	ESA FOR 20K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	ESA-40K-BASE	ESA FOR 40K BASE NEW LICENSE=CB	$0.00	EN-S	36%	$0.00	$1,296.00	$0.00	$0.00	$0.00	$0.00	$1,296.00
5	ESA-40K-C-UPG	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-40K-NON1	ESA FOR 40K NON-SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$131.40	$0.00	$0.00	$0.00	$0.00	$131.40
5	ESA-40K-NON10	ESA FOR 40K NON-SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	ESA-40K-NON11	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$33.30	$0.00	$0.00	$0.00	$0.00	$33.30
5	ESA-40K-NON2	ESA FOR 40K NON-SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	ESA-40K-NON3	ESA FOR 40K NON-SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$109.80	$0.00	$0.00	$0.00	$0.00	$109.80
5	ESA-40K-NON4	ESA FOR 40K NON-SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$96.30	$0.00	$0.00	$0.00	$0.00	$96.30
5	ESA-40K-NON5	ESA FOR 40K NON-SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	ESA-40K-NON6	ESA FOR 40K NON-SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	ESA-40K-NON7	ESA FOR 40K NON-SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	ESA-40K-NON8	ESA FOR 40K NON-SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	ESA-40K-NON9	ESA FOR 40K NON-SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$45.90	$0.00	$0.00	$0.00	$0.00	$45.90
5	ESA-40K-SAT1	ESA FOR 40K SATA 0-14TB=CB	$0.00	EN-S	36%	$0.00	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	ESA-40K-SAT10	ESA FOR 40K SATA 601-1000TB=CB	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	ESA-40K-SAT11	ESA FOR 40K SATA 1001TB-PLUS=CB	$0.00	EN-S	36%	$0.00	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	ESA-40K-SAT2	ESA FOR 40K SATA 15-25TB=CB	$0.00	EN-S	36%	$0.00	$61.20	$0.00	$0.00	$0.00	$0.00	$61.20
5	ESA-40K-SAT3	ESA FOR 40K SATA 26-40TB=CB	$0.00	EN-S	36%	$0.00	$54.90	$0.00	$0.00	$0.00	$0.00	$54.90
5	ESA-40K-SAT4	ESA FOR 40K SATA 41-60TB=CB	$0.00	EN-S	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	ESA-40K-SAT5	ESA FOR 40K SATA 61-100TB=CB	$0.00	EN-S	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	ESA-40K-SAT6	ESA FOR 40K SATA 101-150TB=CB	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	ESA-40K-SAT7	ESA FOR 40K SATA 151-250TB=CB	$0.00	EN-S	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	ESA-40K-SAT8	ESA FOR 40K SATA 251-400TB=CB	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	ESA-40K-SAT9	ESA FOR 40K SATA 401-600TB=CB	$0.00	EN-S	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	ESP-1BASE	ESP 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C01	ESP 20K 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C02	ESP 20K 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C03	ESP 20K 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C04	ESP 20K 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C05	ESP 20K 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C06	ESP 20K 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C07	ESP 20K 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C08	ESP 20K 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C09	ESP 20K 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C10	ESP 20K 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1C11	ESP 20K 1TB (1001TB OR GREATER)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ESP-1N01	ESP 20K 1TB (0-14TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N02	ESP 20K 1TB (15-25TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N03	ESP 20K 1TB (26-40TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N04	ESP 20K 1TB (41-60TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N05	ESP 20K 1TB (61-100TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N06	ESP 20K 1TB (101-150TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N07	ESP 20K 1TB (151-250TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N08	ESP 20K 1TB (251-400TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N09	ESP 20K 1TB (401-600TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N10	ESP 20K 1TB (601-1000TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1N11	ESP 20K 1TB (1001TB OR GREATER) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESP-1UPG	ESP 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-1ADDBASE	EZSM 20K BASE LIC & PROD ADD	$4,820.00	EN-S	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	EZSM-1ADD-C01	EZSM 20K 1TB (0-14TB) ADD	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-1ADD-C02	EZSM 20K 1TB (15-25TB) ADD	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-1ADD-C03	EZSM 20K 1TB (26-40TB) ADD	$700.00	EN-S	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-1ADD-C04	EZSM 20K 1TB (41-60TB) ADD	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-1ADD-C05	EZSM 20K 1TB (61-100TB) ADD	$630.00	EN-S	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-1ADD-C06	EZSM 20K 1TB (101-150TB) ADD	$560.00	EN-S	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-1ADD-C07	EZSM 20K 1TB (151-250TB) ADD	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-1ADD-C08	EZSM 20K 1TB (251-400TB) ADD	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-1ADD-C09	EZSM 20K 1TB (401-600TB) ADD	$380.00	EN-S	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-1ADD-C10	EZSM 20K 1TB (601-1000TB) ADD	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-1ADD-C11	EZSM 20K 1TB (1001TB OR GREATER) AD	$280.00	EN-S	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-1ADD-N01	EZSM 20K ADD 1TB (0-14TB) NLT3	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-1ADD-N02	EZSM 20K ADD 1TB (15-25TB) NLT3	$400.00	EN-S	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	EZSM-1ADD-N03	EZSM 20K ADD 1TB (26-40TB) NLT3	$350.00	EN-S	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	EZSM-1ADD-N04	EZSM 20K ADD 1TB (41-60TB) NLT3	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-1ADD-N05	EZSM 20K ADD 1TB (61-100TB) NLT3	$310.00	EN-S	36%	$198.40	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	EZSM-1ADD-N06	EZSM 20K ADD 1TB (101-150TB) NLT3	$280.00	EN-S	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-1ADD-N07	EZSM 20K ADD 1TB (151-250TB) NLT3	$250.00	EN-S	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	EZSM-1ADD-N08	EZSM 20K ADD 1TB (251-400TB) NLT3	$220.00	EN-S	36%	$140.80	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	EZSM-1ADD-N09	EZSM 20K ADD 1TB (401-600TB) NLT3	$190.00	EN-S	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	EZSM-1ADD-N10	EZSM 20K ADD 1TB (601-1000TB) NLT3	$160.00	EN-S	36%	$102.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	EZSM-1ADD-N11	EZSM 20K ADD 1TB (1001TB OR GRTR) NLT3	$140.00	EN-S	36%	$89.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	EZSM-1ADD-R01	EZSM REG 20K 1TB (0-14TB) ADD	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	EZSM-1ADD-R02	EZSM REG 20K 1TB (15-25TB) ADD	$1,600.00	EN-S	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	EZSM-1ADD-R03	EZSM REG 20K 1TB (26-40TB) ADD	$1,410.00	EN-S	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	EZSM-1ADD-R04	EZSM REG 20K 1TB (41-60TB) ADD	$1,300.00	EN-S	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	EZSM-1ADD-R05	EZSM REG 20K 1TB (61-100TB) ADD	$1,250.00	EN-S	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	EZSM-1ADD-R06	EZSM REG 20K 1TB (101-150TB) ADD	$1,130.00	EN-S	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	EZSM-1ADD-R07	EZSM REG 20K 1TB (151-250TB) ADD	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	EZSM-1ADD-R08	EZSM REG 20K 1TB (251-400TB) ADD	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	EZSM-1ADD-R09	EZSM REG 20K 1TB (401-600TB) ADD	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	EZSM-1ADD-R10	EZSM REG 20K 1TB (601-1000TB) ADD	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	EZSM-1ADD-R11	EZSM REG 20K 1TB (1001 TB+) ADD	$570.00	EN-S	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	EZSM1ADD-RBAS	EZSM REG 20K BASE LICENSE	$9,640.00	EN-S	36%	$6,169.60	$1,735.20	$0.00	$0.00	$0.00	$0.00	$1,735.20
5	EZSM-1ADD-RUP	EZSM REG 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-1ADD-UPG	EZSM 20K ADD UPGRADE+C183	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-1BASE	EZSM 20K BASE LIC & PROD	$9,640.00	EN-S	36%	$6,169.60	$1,735.20	$0.00	$0.00	$0.00	$0.00	$1,735.20
5	EZSM-1C01	EZSM 20K 1TB (0-14TB)	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	EZSM-1C02	EZSM 20K 1TB (15-25TB)	$1,600.00	EN-S	36%	$1,024.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	EZSM-1C03	EZSM 20K 1TB (26-40TB)	$1,410.00	EN-S	36%	$902.40	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	EZSM-1C04	EZSM 20K 1TB (41-60TB)	$1,300.00	EN-S	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	EZSM-1C05	EZSM 20K 1TB (61-100TB)	$1,250.00	EN-S	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	EZSM-1C06	EZSM 20K 1TB (101-150TB)	$1,130.00	EN-S	36%	$723.20	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	EZSM-1C07	EZSM 20K 1TB (151-250TB)	$1,000.00	EN-S	36%	$640.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	EZSM-1C08	EZSM 20K 1TB (251-400TB)	$870.00	EN-S	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	EZSM-1C09	EZSM 20K 1TB (401-600TB)	$760.00	EN-S	36%	$486.40	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	EZSM-1C10	EZSM 20K 1TB (601-1000TB)	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	EZSM-1C11	EZSM 20K 1TB (1001TB OR GREATER)	$570.00	EN-S	36%	$364.80	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	EZSM-1N01	EZSM 20K 1TB (0-14TB) NLT3	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-1N02	EZSM 20K 1TB (15-25TB) NLT3	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-1N03	EZSM 20K 1TB (26-40TB) NLT3	$700.00	EN-S	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-1N04	EZSM 20K 1TB (41-60TB) NLT3	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-1N05	EZSM 20K 1TB (61-100TB) NLT3	$630.00	EN-S	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-1N06	EZSM 20K 1TB (101-150TB) NLT3	$560.00	EN-S	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-1N07	EZSM 20K 1TB (151-250TB) NLT3	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-1N08	EZSM 20K 1TB (251-400TB) NLT3	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-1N09	EZSM 20K 1TB (401-600TB) NLT3	$380.00	EN-S	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-1N10	EZSM 20K 1TB (601-1000TB) NLT3	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-1N11	EZSM 20K 1TB (1001TB OR GREATER) NLT3	$280.00	EN-S	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-1R01	EZSM REG 20K 1TB (0-14TB)	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-1R02	EZSM REG 20K 1TB (15-25TB)	$800.00	EN-S	36%	$512.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-1R03	EZSM REG 20K 1TB (26-40TB)	$700.00	EN-S	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-1R04	EZSM REG 20K 1TB (41-60TB)	$650.00	EN-S	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-1R05	EZSM REG 20K 1TB (61-100TB)	$630.00	EN-S	36%	$403.20	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-1R06	EZSM REG 20K 1TB (101-150TB)	$560.00	EN-S	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-1R07	EZSM REG 20K 1TB (151-250TB)	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-1R08	EZSM REG 20K 1TB (251-400TB)	$430.00	EN-S	36%	$275.20	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EZSM-1R09	EZSM REG 20K 1TB (401-600TB)	$380.00	EN-S	36%	$243.20	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-1R10	EZSM REG 20K 1TB (601-1000TB)	$330.00	EN-S	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-1R11	EZSM REG 20K 1TB (1001 TB+)	$280.00	EN-S	36%	$179.20	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM-1RBAS	EZSM REG 20K BASE LICENSE	$4,820.00	EN-S	36%	$3,084.80	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	EZSM-1RUP	EZSM REG 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-1UPGRADE	EZSM 20K UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-2ADD-R01	EZSM REG 40K 1TB (0-14TB) ADD	$0.00	EN-S	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	EZSM-2ADD-R02	EZSM REG 40K 1TB (15-25TB) ADD	$0.00	EN-S	36%	$0.00	$144.00	$0.00	$0.00	$0.00	$0.00	$144.00
5	EZSM-2ADD-R03	EZSM REG 40K 1TB (26-40TB) ADD	$0.00	EN-S	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	EZSM-2ADD-R04	EZSM REG 40K 1TB (41-60TB) ADD	$0.00	EN-S	36%	$0.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	EZSM-2ADD-R05	EZSM REG 40K 1TB (61-100TB) ADD	$0.00	EN-S	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	EZSM-2ADD-R06	EZSM REG 40K 1TB (101-150TB) ADD	$0.00	EN-S	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	EZSM-2ADD-R07	EZSM REG 40K 1TB (151-250TB) ADD	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	EZSM-2ADD-R08	EZSM REG 40K 1TB (251-400TB) ADD	$0.00	EN-S	36%	$0.00	$77.40	$0.00	$0.00	$0.00	$0.00	$77.40
5	EZSM-2ADD-R09	EZSM REG 40K 1TB (401-600TB) ADD	$0.00	EN-S	36%	$0.00	$68.40	$0.00	$0.00	$0.00	$0.00	$68.40
5	EZSM-2ADD-R10	EZSM REG 40K 1TB (601-1000TB) ADD	$0.00	EN-S	36%	$0.00	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	EZSM-2ADD-R11	EZSM REG 40K 1TB (1001 TB+) ADD	$0.00	EN-S	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	EZSM2ADD-RBAS	EZSM REG 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$867.60	$0.00	$0.00	$0.00	$0.00	$867.60
5	EZSM-2ADD-RUP	EZSM REG 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EZSM-2R01	EZSM REG 40K 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	EZSM-2R02	EZSM REG 40K 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	EZSM-2R03	EZSM REG 40K 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	EZSM-2R04	EZSM REG 40K 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	EZSM-2R05	EZSM REG 40K 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	EZSM-2R06	EZSM REG 40K 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	EZSM-2R07	EZSM REG 40K 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$180.00	$0.00	$0.00	$0.00	$0.00	$180.00
5	EZSM-2R08	EZSM REG 40K 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	EZSM-2R09	EZSM REG 40K 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$136.80	$0.00	$0.00	$0.00	$0.00	$136.80
5	EZSM-2R10	EZSM REG 40K 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	EZSM-2R11	EZSM REG 40K 1TB (1001 TB+)	$0.00	EN-S	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	EZSM-2RBAS	EZSM REG 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$1,735.20	$0.00	$0.00	$0.00	$0.00	$1,735.20
5	EZSM-2RUP	EZSM REG 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GDDR1CAOPSMVS	EMC GDDR 20K W/ CAOPSMVS LIC	$210,000.00	EN-S	36%	$134,400.00	$37,800.00	$0.00	$0.00	$0.00	$0.00	$37,800.00
5	GDDR-1SITELIC	EMC GDDR 20K SITE LICENSE	$175,000.00	EN-S	36%	$112,000.00	$31,500.00	$0.00	$0.00	$0.00	$0.00	$31,500.00
5	GDDR2CAOPSMVS	EMC GDDR 40K W/ CAOPSMVS LIC	$0.00	EN-S	36%	$0.00	$37,800.00	$0.00	$0.00	$0.00	$0.00	$37,800.00
5	GDDR-2SITELIC	EMC GDDR 40K SITE LICENSE	$0.00	EN-S	36%	$0.00	$31,500.00	$0.00	$0.00	$0.00	$0.00	$31,500.00
5	LPS-VG10	VG10 Local Protection Suite=IC	$0.00	EN-S	36%	$0.00	$1,070.10	$0.00	$0.00	$0.00	$0.00	$1,070.10
5	LPS-VG50	VG50 Local Protection Suite=IC	$0.00	EN-S	36%	$0.00	$1,892.70	$0.00	$0.00	$0.00	$0.00	$1,892.70
5	LPS-VG50-10K	VG50 Local Protection 10k Suite=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MFE-1SW-KIT	MAINFRAME ENABLERS 20K RT KIT FOR ZOS	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PPAK-VG10	VG10 Total Protection Pack=IC	$0.00	EN-S	36%	$0.00	$6,562.80	$0.00	$0.00	$0.00	$0.00	$6,562.80
5	PPAK-VG50	VG50 Total Protection Pack=IC	$0.00	EN-S	36%	$0.00	$10,133.10	$0.00	$0.00	$0.00	$0.00	$10,133.10
5	PPAK-VG50-10K	VG50 Total Protection 10k Pack=IC	$80,880.00	EN-S	36%	$51,763.20	$14,558.40	$0.00	$0.00	$0.00	$0.00	$14,558.40
5	RPAKS390-1BAS	RESPAK FOR S/390 20K BASE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPBA-CDP-1TB	RPEX CDP 1TB PER CLUSTER	$0.00	EN-S	36%	$0.00	$522.36	$0.00	$0.00	$0.00	$0.00	$522.36
5	RPBA-CDP-BASE	RPEX CDP BASE LICENSE PER CLUSTER	$0.00	EN-S	36%	$0.00	$3,409.02	$0.00	$0.00	$0.00	$0.00	$3,409.02
5	RPBA-CDP-R01U	RPEX TO RPCL TIER 1 CDP UPGD 1TB	$0.00	EN-S	36%	$0.00	$687.24	$0.00	$0.00	$0.00	$0.00	$687.24
5	RPBA-CDP-R02U	RPEX TO RPCL TIER 2 CDP UPGD 1TB	$0.00	EN-S	36%	$0.00	$514.44	$0.00	$0.00	$0.00	$0.00	$514.44
5	RPBA-CDP-R03U	RPEX TO RPCL TIER 3 CDP UPGD 1TB	$0.00	EN-S	36%	$0.00	$353.16	$0.00	$0.00	$0.00	$0.00	$353.16
5	RPBA-CDP-R04U	RPEX TO RPCL TIER 4 CDP UPGD 1TB	$0.00	EN-S	36%	$0.00	$236.52	$0.00	$0.00	$0.00	$0.00	$236.52
5	RPBA-CDP-UPGD	RPEX CDP BASE TO RPCL CDP BASE UPGD	$0.00	EN-S	36%	$0.00	$3,790.98	$0.00	$0.00	$0.00	$0.00	$3,790.98
5	RPBA-CLR-BASE	RPEX CLR BASE LICENSE PER CLUSTER	$0.00	EN-S	36%	$0.00	$937.44	$0.00	$0.00	$0.00	$0.00	$937.44
5	RPBA-CLR-UPGD	RPEX CLR BASE TO RPCL CLR BASE UPGD	$0.00	EN-S	36%	$0.00	$1,042.56	$0.00	$0.00	$0.00	$0.00	$1,042.56
5	RPBA-CRR-1TB	RPEX CRR 1TB PER CLUSTER	$0.00	EN-S	36%	$0.00	$547.20	$0.00	$0.00	$0.00	$0.00	$547.20
5	RPBA-CRR-BASE	RPEX CRR BASE LICENSE PER CLUSTER	$0.00	EN-S	36%	$0.00	$2,250.00	$0.00	$0.00	$0.00	$0.00	$2,250.00
5	RPBA-CRR-R01U	RPEX TO RPCL TIER 1 CRR UPGD 1TB	$0.00	EN-S	36%	$0.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	RPBA-CRR-R02U	RPEX TO RPCL TIER 2 CRR UPGD 1TB	$0.00	EN-S	36%	$0.00	$466.56	$0.00	$0.00	$0.00	$0.00	$466.56
5	RPBA-CRR-R03U	RPEX TO RPCL TIER 3 CRR UPGD 1TB	$0.00	EN-S	36%	$0.00	$236.16	$0.00	$0.00	$0.00	$0.00	$236.16
5	RPEX-1TBN	RECOVERPOINT EX 1TB NON-SATA	$0.00	EN-S	36%	$0.00	$288.00	$0.00	$0.00	$0.00	$0.00	$288.00
5	RPS-VG10	VG10 Remote Protection Suite=IC	$0.00	EN-S	36%	$0.00	$2,766.60	$0.00	$0.00	$0.00	$0.00	$2,766.60
5	RPS-VG50	VG50 Remote Protection Suite=IC	$0.00	EN-S	36%	$0.00	$4,658.40	$0.00	$0.00	$0.00	$0.00	$4,658.40
5	RPS-VG50-10K	VG50 Remote Protection 10k Suite=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SCS-VG10	VG10 Events and Retention Suite=IC	$0.00	EN-S	36%	$0.00	$1,018.80	$0.00	$0.00	$0.00	$0.00	$1,018.80
5	SCS-VG50	VG50 Events and Retention Suite=IC	$0.00	EN-S	36%	$0.00	$2,038.50	$0.00	$0.00	$0.00	$0.00	$2,038.50
5	SCS-VG50-10K	VG50 Events and Retention 10k Suite=IC	$12,940.00	EN-S	36%	$8,281.60	$2,329.20	$0.00	$0.00	$0.00	$0.00	$2,329.20
5	SRDF20KRNMFCG	SRDF MFCG RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRNS390	SRDF S390 RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRNVOS	SRDF VOS RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRUNAS4	SRDF AS4 RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRUNMSP	SRDF MSP RUNTIM NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRUNOPN	SRDF OPEN RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF20KRUNTPF	SRDF TPF RUNTIME NO CHRG	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFA20KRNZOS	SRDF/A 20K RUNTIME FOR ZOS	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C01	SRDFAR20K 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C02	SRDFAR20K 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C03	SRDFAR20K 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C04	SRDFAR20K 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C05	SRDFAR20K 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C06	SRDFAR20K 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C07	SRDFAR20K 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDFAR20K-C08	SRDFAR20K 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C09	SRDFAR20K 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C10	SRDFAR20K 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-C11	SRDFAR20K1TB(1001TB OR GREATER)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N01	SRDFAR20K 1TB (0-14TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N02	SRDFAR20K 1TB (15-25TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N03	SRDFAR20K 1TB (26-40TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N04	SRDFAR20K 1TB (41-60TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N05	SRDFAR20K 1TB (61-100TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N06	SRDFAR20K 1TB (101-150TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N07	SRDFAR20K 1TB (151-250TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N08	SRDFAR20K 1TB (251-400TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N09	SRDFAR20K 1TB (401-600TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N10	SRDFAR20K 1TB (601-1000TB) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-N11	SRDFAR20K1TB(1001TB OR GREATER) NLT3	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-OBA	SRDFAR20K OPT OUT BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-OPT	SRDFAR20K OPT OUT TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-OUP	SRDFAR20K OPT OUT BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R01	SRDFAR20K REPL 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R02	SRDFAR20K REPL 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R03	SRDFAR20K REPL 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R04	SRDFAR20K REPL 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R05	SRDFAR20K REPL 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R06	SRDFAR20K REPL 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R07	SRDFAR20K REPL 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R08	SRDFAR20K REPL 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R09	SRDFAR20K REPL 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R10	SRDFAR20K REPL 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-R11	SRDFAR20K REPL 1TB(1001TB OR GREATER)	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-RBA	SRDFAR20K REPL BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20KRNZO	LIC FEAT CODE MF SRDFAR20K	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFAR20K-RUP	SRDFAR20K REPL BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCE20KBASE	SRDF-CE 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	SRDFCE20KC01	SRDF-CE 20K 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDFCE20KC02	SRDF-CE 20K 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SRDFCE20KC03	SRDF-CE 20K 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDFCE20KC04	SRDF-CE 20K 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDFCE20KC05	SRDF-CE 20K 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	SRDFCE20KC06	SRDF-CE 20K 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	SRDFCE20KC07	SRDF-CE 20K 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	SRDFCE20KC08	SRDF-CE 20K 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDFCE20KC09	SRDF-CE 20K 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDFCE20KC10	SRDF-CE 20K 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDFCE20KC11	SRDF-CE 20K1TB(1001TB OR GREATER)	$0.00	EN-S	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDFCE20KN01	SRDF-CE 20K 1TB (0-14TB) NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SRDFCE20KN02	SRDF-CE 20K 1TB (15-25TB) NLT3	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDFCE20KN03	SRDF-CE 20K 1TB (26-40TB) NLT3	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SRDFCE20KN04	SRDF-CE 20K 1TB (41-60TB) NLT3	$0.00	EN-S	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDFCE20KN05	SRDF-CE 20K 1TB (61-100TB) NLT3	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDFCE20KN06	SRDF-CE 20K 1TB (101-150TB) NLT3	$0.00	EN-S	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDFCE20KN07	SRDF-CE 20K 1TB (151-250TB) NLT3	$0.00	EN-S	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	SRDFCE20KN08	SRDF-CE 20K 1TB (251-400TB) NLT3	$0.00	EN-S	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	SRDFCE20KN09	SRDF-CE 20K 1TB (401-600TB) NLT3	$0.00	EN-S	36%	$0.00	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	SRDFCE20KN10	SRDF-CE 20K 1TB (601-1000TB) NLT3	$0.00	EN-S	36%	$0.00	$7.02	$0.00	$0.00	$0.00	$0.00	$7.02
5	SRDFCE20KN11	SRDF-CE 20K1TB(1001TB OR GREATER) NLT3	$0.00	EN-S	36%	$0.00	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	SRDFCE20KOBAS	SRDF-CE 20K OPT OUT BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCE20KOPT	SRDF-CE 20K OPT OUT TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCE20KOUP	SRDF-CE 20K OPT OUT BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCE20KR01	SRDF-CE 20K REPL 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$50.58	$0.00	$0.00	$0.00	$0.00	$50.58
5	SRDFCE20KR02	SRDF-CE 20K REPL 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	SRDFCE20KR03	SRDF-CE 20K REPL 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$41.04	$0.00	$0.00	$0.00	$0.00	$41.04
5	SRDFCE20KR04	SRDF-CE 20K REPL 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$37.44	$0.00	$0.00	$0.00	$0.00	$37.44
5	SRDFCE20KR05	SRDF-CE 20K REPL 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$32.76	$0.00	$0.00	$0.00	$0.00	$32.76
5	SRDFCE20KR06	SRDF-CE 20K REPL 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$29.34	$0.00	$0.00	$0.00	$0.00	$29.34
5	SRDFCE20KR07	SRDF-CE 20K REPL 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$26.46	$0.00	$0.00	$0.00	$0.00	$26.46
5	SRDFCE20KR08	SRDF-CE 20K REPL 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$23.04	$0.00	$0.00	$0.00	$0.00	$23.04
5	SRDFCE20KR09	SRDF-CE 20K REPL 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDFCE20KR10	SRDF-CE 20K REPL 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$15.84	$0.00	$0.00	$0.00	$0.00	$15.84
5	SRDFCE20KR11	SRDF-CE 20K REPL 1TB(1001TB OR GREATER)	$0.00	EN-S	36%	$0.00	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	SRDFCE20KRBAS	SRDF-CE 20K REPL BASE LICENSE	$0.00	EN-S	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDFCE20KRUP	SRDF-CE 20K REPL BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFCE20KUPG	SRDF-CE 20K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-2BAS	SRDF-CE 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$203.40	$0.00	$0.00	$0.00	$0.00	$203.40
5	SRDF-CEM-2C01	SRDF-CE 40K 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	SRDF-CEM-2C02	SRDF-CE 40K 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	SRDF-CEM-2C03	SRDF-CE 40K 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	SRDF-CEM-2C04	SRDF-CE 40K 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	SRDF-CEM-2C05	SRDF-CE 40K 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	SRDF-CEM-2C06	SRDF-CE 40K 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	SRDF-CEM-2C07	SRDF-CE 40K 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEM-2C08	SRDF-CE 40K 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-2C09	SRDF-CE 40K 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-2C10	SRDF-CE 40K 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-2C11	SRDF-CE 40K 1TB(1001TB or greater)	$0.00	EN-S	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDF-CEM-2N01	SRDF-CE 40K 1TB (0-14TB) NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	SRDF-CEM-2N02	SRDF-CE 40K 1TB (15-25TB) NLT3	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-2N03	SRDF-CE 40K 1TB (26-40TB) NLT3	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	SRDF-CEM-2N04	SRDF-CE 40K 1TB (41-60TB) NLT3	$0.00	EN-S	36%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	SRDF-CEM-2N05	SRDF-CE 40K 1TB (61-100TB) NLT3	$0.00	EN-S	36%	$0.00	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	SRDF-CEM-2N06	SRDF-CE 40K 1TB (101-150TB) NLT3	$0.00	EN-S	36%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	SRDF-CEM-2N07	SRDF-CE 40K 1TB (151-250TB) NLT3	$0.00	EN-S	36%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	SRDF-CEM-2N08	SRDF-CE 40K 1TB (251-400TB) NLT3	$0.00	EN-S	36%	$0.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	SRDF-CEM-2N09	SRDF-CE 40K 1TB (401-600TB) NLT3	$0.00	EN-S	36%	$0.00	$7.20	$0.00	$0.00	$0.00	$0.00	$7.20
5	SRDF-CEM-2N10	SRDF-CE 40K 1TB (601-1000TB) NLT3	$0.00	EN-S	36%	$0.00	$7.02	$0.00	$0.00	$0.00	$0.00	$7.02
5	SRDF-CEM-2N11	SRDF-CE 40K 1TB(1001TB or greater) NLT3	$0.00	EN-S	36%	$0.00	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	SRDF-CEM-2R01	SRDF-CE 40K REPL 1TB (0-14TB)	$0.00	EN-S	36%	$0.00	$50.58	$0.00	$0.00	$0.00	$0.00	$50.58
5	SRDF-CEM-2R02	SRDF-CE 40K REPL 1TB (15-25TB)	$0.00	EN-S	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	SRDF-CEM-2R03	SRDF-CE 40K REPL 1TB (26-40TB)	$0.00	EN-S	36%	$0.00	$41.04	$0.00	$0.00	$0.00	$0.00	$41.04
5	SRDF-CEM-2R04	SRDF-CE 40K REPL 1TB (41-60TB)	$0.00	EN-S	36%	$0.00	$37.44	$0.00	$0.00	$0.00	$0.00	$37.44
5	SRDF-CEM-2R05	SRDF-CE 40K REPL 1TB (61-100TB)	$0.00	EN-S	36%	$0.00	$32.76	$0.00	$0.00	$0.00	$0.00	$32.76
5	SRDF-CEM-2R06	SRDF-CE 40K REPL 1TB (101-150TB)	$0.00	EN-S	36%	$0.00	$29.34	$0.00	$0.00	$0.00	$0.00	$29.34
5	SRDF-CEM-2R07	SRDF-CE 40K REPL 1TB (151-250TB)	$0.00	EN-S	36%	$0.00	$26.46	$0.00	$0.00	$0.00	$0.00	$26.46
5	SRDF-CEM-2R08	SRDF-CE 40K REPL 1TB (251-400TB)	$0.00	EN-S	36%	$0.00	$23.04	$0.00	$0.00	$0.00	$0.00	$23.04
5	SRDF-CEM-2R09	SRDF-CE 40K REPL 1TB (401-600TB)	$0.00	EN-S	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	SRDF-CEM-2R10	SRDF-CE 40K REPL 1TB (601-1000TB)	$0.00	EN-S	36%	$0.00	$15.84	$0.00	$0.00	$0.00	$0.00	$15.84
5	SRDF-CEM-2R11	SRDF-CE 40K REPL 1TB(1001TB or greater)	$0.00	EN-S	36%	$0.00	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	SRDF-CEM-2RBA	SRDF-CE 40K REPL BASE LICENSE	$0.00	EN-S	36%	$0.00	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	SRDF-CEM-2RUP	SRDF-CE 40K REPL BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDF-CEM-2UPG	SRDF-CE 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRDFSTR20KRNZ	SRDFSTAR RUNTIME FOR ZOS	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SYM-HYPERPAV1	HYPERPAV 20K BASE LICENSE	$28,000.00	EN-S	36%	$17,920.00	$5,040.00	$0.00	$0.00	$0.00	$0.00	$5,040.00
5	SYMV2-MIGRBAS	SYMMETRIX 40K MIGRATION BUNDLE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-20KBAS	TF-EIM 20K BASE MODEL	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-20KC01	TF-EIM 20K 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-EIM-20KC02	TF-EIM 20K 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-EIM-20KC03	TF-EIM 20K 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-EIM-20KC04	TF-EIM 20K 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-EIM-20KC05	TF-EIM 20K 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-EIM-20KC06	TF-EIM 20K 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-EIM-20KC07	TF-EIM 20K 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-EIM-20KC08	TF-EIM 20K 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-EIM-20KC09	TF-EIM 20K 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-EIM-20KC10	TF-EIM 20K 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-20KC11	TF-EIM 20K 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-20KN01	TF-EIM 20K 1TB 0-14TB NLT3	$0.00	EN-S	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-EIM-20KN02	TF-EIM 20K 1TB 15-25TB NLT3	$0.00	EN-S	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-EIM-20KN03	TF-EIM 20K 1TB 26-40TB NLT3	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-EIM-20KN04	TF-EIM 20K 1TB 41-60TB NLT3	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-20KN05	TF-EIM 20K 1TB 61-100TB NLT3	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-EIM-20KN06	TF-EIM 20K 1TB 101-150TB NLT3	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-20KN07	TF-EIM 20K 1TB 151-250TB NLT3	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-EIM-20KN08	TF-EIM 20K 1TB 251-400TB NLT3	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-EIM-20KN09	TF-EIM 20K 1TB 401-600TB NLT3	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-EIM-20KN10	TF-EIM 20K 1TB 601-1000TB NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-EIM-20KN11	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-EIM-20KOPT	TF-EIM 20K OPT OUT TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-20KOUP	TF-EIM 20K OPT OUT BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-20KR01	TF-EIM 20K REG 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-EIM-20KR02	TF-EIM 20K REG 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-EIM-20KR03	TF-EIM 20K REG 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-EIM-20KR04	TF-EIM 20K REG 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-EIM-20KR05	TF-EIM 20K REG 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-EIM-20KR06	TF-EIM 20K REG 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-EIM-20KR07	TF-EIM 20K REG 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-EIM-20KR08	TF-EIM 20K REG 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-EIM-20KR09	TF-EIM 20K REG 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-EIM-20KR10	TF-EIM 20K REG 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-EIM-20KR11	TF-EIM 20K REG 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-EIM-20KRBA	TF-EIM 20K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-20KRUP	TF-EIM 20K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-2BASE	TF-EIM 40K BASE MODEL	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-2C01	TF-EIM 40K 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-EIM-2C02	TF-EIM 40K 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-EIM-2C03	TF-EIM 40K 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-EIM-2C04	TF-EIM 40K 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-EIM-2C05	TF-EIM 40K 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-EIM-2C06	TF-EIM 40K 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-EIM-2C07	TF-EIM 40K 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-EIM-2C08	TF-EIM 40K 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-EIM-2C09	TF-EIM 40K 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-EIM-2C10	TF-EIM 40K 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-2C11	TF-EIM 40K 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-2N01	TF-EIM 40K 1TB 0-14TB NLT3	$0.00	EN-S	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-EIM-2N02	TF-EIM 40K 1TB 15-25TB NLT3	$0.00	EN-S	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-EIM-2N03	TF-EIM 40K 1TB 26-40TB NLT3	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-EIM-2N04	TF-EIM 40K 1TB 41-60TB NLT3	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-EIM-2N05	TF-EIM 40K 1TB 61-100TB NLT3	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-EIM-2N06	TF-EIM 40K 1TB 101-150TB NLT3	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-EIM-2N07	TF-EIM 40K 1TB 151-250TB NLT3	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-EIM-2N08	TF-EIM 40K 1TB 251-400TB NLT3	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-EIM-2N09	TF-EIM 40K 1TB 401-600TB NLT3	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-EIM-2N10	TF-EIM 40K 1TB 601-1000TB NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-EIM-2N11	TF-EIM 40K 1TB 1001TB NLT3 OR GREATER	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-EIM-2R01	TF-EIM 40K REG 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-EIM-2R02	TF-EIM 40K REG 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-EIM-2R03	TF-EIM 40K REG 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-EIM-2R04	TF-EIM 40K REG 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-EIM-2R05	TF-EIM 40K REG 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-EIM-2R06	TF-EIM 40K REG 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-EIM-2R07	TF-EIM 40K REG 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-EIM-2R08	TF-EIM 40K REG 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-EIM-2R09	TF-EIM 40K REG 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-EIM-2R10	TF-EIM 40K REG 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-EIM-2R11	TF-EIM 40K REG 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-EIM-2RBAS	TF-EIM 40K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-EIM-2RUP	TF-EIM 40K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-EIM-2UPG	TF-EIM 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-20KBAS	TF-SIM 20K BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-20KC01	TF-SIM 20K 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-SIM-20KC02	TF-SIM 20K 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-SIM-20KC03	TF-SIM 20K 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-SIM-20KC04	TF-SIM 20K 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-SIM-20KC05	TF-SIM 20K 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-SIM-20KC06	TF-SIM 20K 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-SIM-20KC07	TF-SIM 20K 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-SIM-20KC08	TF-SIM 20K 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-SIM-20KC09	TF-SIM 20K 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-SIM-20KC10	TF-SIM 20K 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-SIM-20KC11	TF-SIM 20K 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-20KN01	TF-SIM 20K 1TB 0-14TB NLT3	$0.00	EN-S	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-SIM-20KN02	TF-SIM 20K 1TB 15-25TB NLT3	$0.00	EN-S	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40
5	TF-SIM-20KN03	TF-SIM 20K 1TB 26-40TB NLT3	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-SIM-20KN04	TF-SIM 20K 1TB 41-60TB NLT3	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-SIM-20KN05	TF-SIM 20K 1TB 61-100TB NLT3	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-SIM-20KN06	TF-SIM 20K 1TB 101-150TB NLT3	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-20KN07	TF-SIM 20K 1TB 151-250TB NLT3	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-SIM-20KN08	TF-SIM 20K 1TB 251-400TB NLT3	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-SIM-20KN09	TF-SIM 20K 1TB 401-600TB NLT3	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-SIM-20KN10	TF-SIM 20K 1TB 601-1000TB NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-SIM-20KN11	TF-SIM 20K 1TB 1001TB OR GREATER NLT3	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-SIM-20KOBA	TF-SIM 20K OPT OUT BASE LICENSE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-20KOPT	TF-SIM 20K OPT OUT TB	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-20KOUP	TF-SIM 20K OPT OUT BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-20KR01	TF-SIM 20K REG 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-SIM-20KR02	TF-SIM 20K REG 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-SIM-20KR03	TF-SIM 20K REG 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-SIM-20KR04	TF-SIM 20K REG 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-SIM-20KR05	TF-SIM 20K REG 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-SIM-20KR06	TF-SIM 20K REG 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-SIM-20KR07	TF-SIM 20K REG 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-SIM-20KR08	TF-SIM 20K REG 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-SIM-20KR09	TF-SIM 20K REG 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-SIM-20KR10	TF-SIM 20K REG 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-SIM-20KR11	TF-SIM 20K REG 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-SIM-20KRBA	TF-SIM 20K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-20KRUP	TF-SIM 20K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-2BASE	TF-SIM 40K BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-2C01	TF-SIM 40K 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	TF-SIM-2C02	TF-SIM 40K 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$102.60	$0.00	$0.00	$0.00	$0.00	$102.60
5	TF-SIM-2C03	TF-SIM 40K 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	TF-SIM-2C04	TF-SIM 40K 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	TF-SIM-2C05	TF-SIM 40K 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	TF-SIM-2C06	TF-SIM 40K 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	TF-SIM-2C07	TF-SIM 40K 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	TF-SIM-2C08	TF-SIM 40K 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	TF-SIM-2C09	TF-SIM 40K 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$48.60	$0.00	$0.00	$0.00	$0.00	$48.60
5	TF-SIM-2C10	TF-SIM 40K 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-SIM-2C11	TF-SIM 40K 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-2N01	TF-SIM 40K 1TB 0-14TB NLT3	$0.00	EN-S	36%	$0.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	TF-SIM-2N02	TF-SIM 40K 1TB 15-25TB NLT3	$0.00	EN-S	36%	$0.00	$50.40	$0.00	$0.00	$0.00	$0.00	$50.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SIM-2N03	TF-SIM 40K 1TB 26-40TB NLT3	$0.00	EN-S	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	TF-SIM-2N04	TF-SIM 40K 1TB 41-60TB NLT3	$0.00	EN-S	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	TF-SIM-2N05	TF-SIM 40K 1TB 61-100TB NLT3	$0.00	EN-S	36%	$0.00	$39.60	$0.00	$0.00	$0.00	$0.00	$39.60
5	TF-SIM-2N06	TF-SIM 40K 1TB 101-150TB NLT3	$0.00	EN-S	36%	$0.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	TF-SIM-2N07	TF-SIM 40K 1TB 151-250TB NLT3	$0.00	EN-S	36%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	TF-SIM-2N08	TF-SIM 40K 1TB 251-400TB NLT3	$0.00	EN-S	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	TF-SIM-2N09	TF-SIM 40K 1TB 401-600TB NLT3	$0.00	EN-S	36%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	TF-SIM-2N10	TF-SIM 40K 1TB 601-1000TB NLT3	$0.00	EN-S	36%	$0.00	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	TF-SIM-2N11	TF-SIM 40K 1TB 1001TB NLT3 OR GREATER	$0.00	EN-S	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	TF-SIM-2R01	TF-SIM 40K REG 1TB 0-14TB	$0.00	EN-S	36%	$0.00	$273.60	$0.00	$0.00	$0.00	$0.00	$273.60
5	TF-SIM-2R02	TF-SIM 40K REG 1TB 15-25TB	$0.00	EN-S	36%	$0.00	$242.64	$0.00	$0.00	$0.00	$0.00	$242.64
5	TF-SIM-2R03	TF-SIM 40K REG 1TB 26-40TB	$0.00	EN-S	36%	$0.00	$213.84	$0.00	$0.00	$0.00	$0.00	$213.84
5	TF-SIM-2R04	TF-SIM 40K REG 1TB 41-60TB	$0.00	EN-S	36%	$0.00	$183.60	$0.00	$0.00	$0.00	$0.00	$183.60
5	TF-SIM-2R05	TF-SIM 40K REG 1TB 61-100TB	$0.00	EN-S	36%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	TF-SIM-2R06	TF-SIM 40K REG 1TB 101-150TB	$0.00	EN-S	36%	$0.00	$147.42	$0.00	$0.00	$0.00	$0.00	$147.42
5	TF-SIM-2R07	TF-SIM 40K REG 1TB 151-250TB	$0.00	EN-S	36%	$0.00	$131.04	$0.00	$0.00	$0.00	$0.00	$131.04
5	TF-SIM-2R08	TF-SIM 40K REG 1TB 251-400TB	$0.00	EN-S	36%	$0.00	$113.40	$0.00	$0.00	$0.00	$0.00	$113.40
5	TF-SIM-2R09	TF-SIM 40K REG 1TB 401-600TB	$0.00	EN-S	36%	$0.00	$96.48	$0.00	$0.00	$0.00	$0.00	$96.48
5	TF-SIM-2R10	TF-SIM 40K REG 1TB 601-1000TB	$0.00	EN-S	36%	$0.00	$84.42	$0.00	$0.00	$0.00	$0.00	$84.42
5	TF-SIM-2R11	TF-SIM 40K REG 1TB 1001TB OR GREATER	$0.00	EN-S	36%	$0.00	$52.74	$0.00	$0.00	$0.00	$0.00	$52.74
5	TF-SIM-2RBAS	TF-SIM 40K REG BASE LICENSE	$0.00	EN-S	36%	$0.00	$918.00	$0.00	$0.00	$0.00	$0.00	$918.00
5	TF-SIM-2RUP	TF-SIM 40K REG BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TF-SIM-2UPG	TF-SIM 40K BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UNISF-VG10	VG10 Unisphere File Suite=IC	$0.00	EN-S	36%	$0.00	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	UNISF-VG50	VG50 Unisphere File Suite=IC	$0.00	EN-S	36%	$0.00	$2,911.50	$0.00	$0.00	$0.00	$0.00	$2,911.50
5	UNISF-VG50-10K	VG50 Unisphere File 10k Suite=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V20K-MIGRBAS	VMAX 20K MIGRATION BUNDLE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VG10-LPS	VG10 Local Protection Suite=IC	$5,945.00	EN-S	36%	$3,804.80	$1,070.10	$0.00	$0.00	$0.00	$0.00	$1,070.10
5	VG10-PPAK	VG10 Total Protection Pack=IC	$36,460.00	EN-S	36%	$23,334.40	$6,562.80	$0.00	$0.00	$0.00	$0.00	$6,562.80
5	VG10-RPS	VG10 REMOTE Protection Suite=IC	$15,370.00	EN-S	36%	$9,836.80	$2,766.60	$0.00	$0.00	$0.00	$0.00	$2,766.60
5	VG10-SCS	VG10 Events and Retention Suite=IC	$5,660.00	EN-S	36%	$3,622.40	$1,018.80	$0.00	$0.00	$0.00	$0.00	$1,018.80
5	VG10-UNISF	VG10 Unisphere File Suite=IC	$1,620.00	EN-S	36%	$1,036.80	$291.60	$0.00	$0.00	$0.00	$0.00	$291.60
5	VG50-LPS	VG50 Local Protection Suite=IC	$10,515.00	EN-S	36%	$6,729.60	$1,892.70	$0.00	$0.00	$0.00	$0.00	$1,892.70
5	VG50-PPAK	VG50 Total Protection Pack=IC	$56,295.00	EN-S	36%	$36,028.80	$10,133.10	$0.00	$0.00	$0.00	$0.00	$10,133.10
5	VG50-RPS	VG50 REMOTE Protection Suite=IC	$25,880.00	EN-S	36%	$16,563.20	$4,658.40	$0.00	$0.00	$0.00	$0.00	$4,658.40
5	VG50-SCS	VG50 Events and Retention Suite=IC	$11,325.00	EN-S	36%	$7,248.00	$2,038.50	$0.00	$0.00	$0.00	$0.00	$2,038.50
5	VG50-UNISF	VG50 Unisphere File Suite=IC	$16,175.00	EN-S	36%	$10,352.00	$2,911.50	$0.00	$0.00	$0.00	$0.00	$2,911.50
5	VMAX10K-ADVFB-PPAK	VMAX10K ADVANCED SW FILE BLK PPAK=IC	$80,560.00	EN-S	36%	$51,558.40	$14,500.80	$0.00	$0.00	$0.00	$0.00	$14,500.80
5	VMAX10K-FBUNI-PPAK	VMAX10K FILE BLK UNISPHERE PPAK=IC	$13,570.00	EN-S	36%	$8,684.80	$2,442.60	$0.00	$0.00	$0.00	$0.00	$2,442.60
5	VMAX10K-LOCPRGPPAK	VMAX10K LOCAL PROT FILE BLK REG PPAK=IC	$13,890.00	EN-S	36%	$8,889.60	$2,500.20	$0.00	$0.00	$0.00	$0.00	$2,500.20
5	VMAX10K-REMPRGPPAI	VMAX10K REM PROT FILE BLK REG PPAK=IC	$22,120.00	EN-S	36%	$14,156.80	$3,981.60	$0.00	$0.00	$0.00	$0.00	$3,981.60
5	VMAX10K-REMPRWPPA	VMAX10K REM PROT FILE BLK RAW PPAK=IC	$10,000.00	EN-S	36%	$6,400.00	$1,800.00	$0.00	$0.00	$0.00	$0.00	$1,800.00
5	V-MF-1BAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	$30,650.00	EN-S	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-1C01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	$2,565.00	EN-S	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-1C02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB	$2,415.00	EN-S	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-1C03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	V-MF-1C04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-1C05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-1C06	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-1C07	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	$1,515.00	EN-S	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-1C08	VMAX MNFRM PKG 20K SWR 1TB 251-400TB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-1C09	VMAX MNFRM PKG 20K SWR 1TB 401-600TB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-1C10	VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	$995.00	EN-S	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-1C11	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	$865.00	EN-S	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	V-MF-1LBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	$30,650.00	EN-S	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-1LC01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB	$2,565.00	EN-S	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-1LC02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB	$2,415.00	EN-S	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-1LC03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	V-MF-1LC04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-1LC05	VMAX MNFRM PKGL 20K SWR 1TB 61-100TB	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-1LC06	VMAX MNFRM PKGL 20K SWR 1TB 101-150TB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-1LC07	VMAX MNFRM PKGL 20K SWR 1TB 151-250TB	$1,515.00	EN-S	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-1LC08	VMAX MNFRM PKGL 20K SWR 1TB 251-400TB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-1LC09	VMAX MNFRM PKGL 20K SWR 1TB 401-600TB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-1LC10	VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB	$995.00	EN-S	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-1LC11	VMAX MNFRM PKGL 20K SWR 1TB 1001 TB+	$865.00	EN-S	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	V-MF-1LN01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	$1,285.00	EN-S	36%	$822.40	$231.30	$0.00	$0.00	$0.00	$0.00	$231.30
5	V-MF-1LN02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	$1,205.00	EN-S	36%	$771.20	$216.90	$0.00	$0.00	$0.00	$0.00	$216.90
5	V-MF-1LN03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB NLT3	$1,065.00	EN-S	36%	$681.60	$191.70	$0.00	$0.00	$0.00	$0.00	$191.70
5	V-MF-1LN04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	$985.00	EN-S	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	V-MF-1LN05	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	$945.00	EN-S	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	V-MF-1LN06	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	V-MF-1LN07	VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	$755.00	EN-S	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	V-MF-1LN08	VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	V-MF-1LN09	VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	$575.00	EN-S	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	V-MF-1LN10	VMAX MFRM PKGL 20K SW 1TB 601-1000TBNLT3	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	V-MF-1LN11	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	$435.00	EN-S	36%	$278.40	$78.30	$0.00	$0.00	$0.00	$0.00	$78.30
5	V-MF-1LR01	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	$2,565.00	EN-S	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-1LR02	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	$2,415.00	EN-S	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-1LR03	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-1LR04	VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-1LR05	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-1LR06	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-1LR07	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	$1,515.00	EN-S	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-1LR08	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-1LR09	VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-1LR10	VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB	$995.00	EN-S	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-1LR11	VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+	$865.00	EN-S	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	V-MF-1LRBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	$30,650.00	EN-S	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-1LRUP	VMAX MNFRM PKGL 20K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-1LUP	VMAX MNFRM PKGL 20K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-1N01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB NLT3	$1,285.00	EN-S	36%	$822.40	$231.30	$0.00	$0.00	$0.00	$0.00	$231.30
5	V-MF-1N02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB NLT3	$1,205.00	EN-S	36%	$771.20	$216.90	$0.00	$0.00	$0.00	$0.00	$216.90
5	V-MF-1N03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB NLT3	$1,065.00	EN-S	36%	$681.60	$191.70	$0.00	$0.00	$0.00	$0.00	$191.70
5	V-MF-1N04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB NLT3	$985.00	EN-S	36%	$630.40	$177.30	$0.00	$0.00	$0.00	$0.00	$177.30
5	V-MF-1N05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3	$945.00	EN-S	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	V-MF-1N06	VMAX MNFRM PKG 20K SW 1TB 101-150TB NLT3	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	V-MF-1N07	VMAX MNFRM PKG 20K SW 1TB 151-250TB NLT3	$755.00	EN-S	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	V-MF-1N08	VMAX MNFRM PKG 20K SW 1TB 251-400TB NLT3	$660.00	EN-S	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	V-MF-1N09	VMAX MNFRM PKG 20K SW 1TB 401-600TB NLT3	$575.00	EN-S	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	V-MF-1N10	VMAX MNFRM PKG 20K SW 1TB 601-1000TBNLT3	$500.00	EN-S	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	V-MF-1N11	VMAX MNFRM PKG 20K SW 1TB 1001TB OR GRTR	$435.00	EN-S	36%	$278.40	$78.30	$0.00	$0.00	$0.00	$0.00	$78.30
5	V-MF-1R01	VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB	$2,565.00	EN-S	36%	$1,641.60	$461.70	$0.00	$0.00	$0.00	$0.00	$461.70
5	V-MF-1R02	VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB	$2,415.00	EN-S	36%	$1,545.60	$434.70	$0.00	$0.00	$0.00	$0.00	$434.70
5	V-MF-1R03	VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB	$2,125.00	EN-S	36%	$1,360.00	$382.50	$0.00	$0.00	$0.00	$0.00	$382.50
5	V-MF-1R04	VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB	$1,970.00	EN-S	36%	$1,260.80	$354.60	$0.00	$0.00	$0.00	$0.00	$354.60
5	V-MF-1R05	VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB	$1,895.00	EN-S	36%	$1,212.80	$341.10	$0.00	$0.00	$0.00	$0.00	$341.10
5	V-MF-1R06	VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB	$1,700.00	EN-S	36%	$1,088.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	V-MF-1R07	VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB	$1,515.00	EN-S	36%	$969.60	$272.70	$0.00	$0.00	$0.00	$0.00	$272.70
5	V-MF-1R08	VMAX MNFRM PKG 20K SWR REG 1TB 251-400TB	$1,320.00	EN-S	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	V-MF-1R09	VMAX MNFRM PKG 20K SWR REG 1TB 401-600TB	$1,145.00	EN-S	36%	$732.80	$206.10	$0.00	$0.00	$0.00	$0.00	$206.10
5	V-MF-1R10	VMAX MNFRM PKG 20K SW REG 1TB 601-1000TB	$995.00	EN-S	36%	$636.80	$179.10	$0.00	$0.00	$0.00	$0.00	$179.10
5	V-MF-1R11	VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+	$865.00	EN-S	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	V-MF-1RBAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	$30,650.00	EN-S	36%	$19,616.00	$5,517.00	$0.00	$0.00	$0.00	$0.00	$5,517.00
5	V-MF-1RUP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-1UP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-2BAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	$27,585.00	EN-S	36%	$17,654.40	$4,965.30	$0.00	$0.00	$0.00	$0.00	$4,965.30
5	V-MF-2C01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB	$2,310.00	EN-S	36%	$1,478.40	$415.80	$0.00	$0.00	$0.00	$0.00	$415.80
5	V-MF-2C02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB	$2,175.00	EN-S	36%	$1,392.00	$391.50	$0.00	$0.00	$0.00	$0.00	$391.50
5	V-MF-2C03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB	$1,915.00	EN-S	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	V-MF-2C04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB	$1,775.00	EN-S	36%	$1,136.00	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	V-MF-2C05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB	$1,705.00	EN-S	36%	$1,091.20	$306.90	$0.00	$0.00	$0.00	$0.00	$306.90
5	V-MF-2C06	VMAX MNFRM PKG 40K SWR 1TB 101-150TB	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	V-MF-2C07	VMAX MNFRM PKG 40K SWR 1TB 151-250TB	$1,365.00	EN-S	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	V-MF-2C08	VMAX MNFRM PKG 40K SWR 1TB 251-400TB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	V-MF-2C09	VMAX MNFRM PKG 40K SWR 1TB 401-600TB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	V-MF-2C10	VMAX MNFRM PKG 40K SWR 1TB 601-1000TB	$895.00	EN-S	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	V-MF-2C11	VMAX MNFRM PKG 40K SWR 1TB 1001 TB+	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	V-MF-2N01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3	$1,155.00	EN-S	36%	$739.20	$207.90	$0.00	$0.00	$0.00	$0.00	$207.90
5	V-MF-2N02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3	$1,085.00	EN-S	36%	$694.40	$195.30	$0.00	$0.00	$0.00	$0.00	$195.30
5	V-MF-2N03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3	$960.00	EN-S	36%	$614.40	$172.80	$0.00	$0.00	$0.00	$0.00	$172.80
5	V-MF-2N04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3	$885.00	EN-S	36%	$566.40	$159.30	$0.00	$0.00	$0.00	$0.00	$159.30
5	V-MF-2N05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3	$850.00	EN-S	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	V-MF-2N06	VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3	$765.00	EN-S	36%	$489.60	$137.70	$0.00	$0.00	$0.00	$0.00	$137.70
5	V-MF-2N07	VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3	$680.00	EN-S	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40
5	V-MF-2N08	VMAX MNFRM PKG 40K SW 1TB 251-400TB NLT3	$595.00	EN-S	36%	$380.80	$107.10	$0.00	$0.00	$0.00	$0.00	$107.10
5	V-MF-2N09	VMAX MNFRM PKG 40K SW 1TB 401-600TB NLT3	$520.00	EN-S	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	V-MF-2N10	VMAX MNFRM PKG 40K SW 1TB 601-1000TBNLT3	$450.00	EN-S	36%	$288.00	$81.00	$0.00	$0.00	$0.00	$0.00	$81.00
5	V-MF-2N11	VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR	$390.00	EN-S	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	V-MF-2R01	VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB	$2,310.00	EN-S	36%	$1,478.40	$415.80	$0.00	$0.00	$0.00	$0.00	$415.80
5	V-MF-2R02	VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB	$2,175.00	EN-S	36%	$1,392.00	$391.50	$0.00	$0.00	$0.00	$0.00	$391.50
5	V-MF-2R03	VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB	$1,915.00	EN-S	36%	$1,225.60	$344.70	$0.00	$0.00	$0.00	$0.00	$344.70
5	V-MF-2R04	VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB	$1,775.00	EN-S	36%	$1,136.00	$319.50	$0.00	$0.00	$0.00	$0.00	$319.50
5	V-MF-2R05	VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB	$1,705.00	EN-S	36%	$1,091.20	$306.90	$0.00	$0.00	$0.00	$0.00	$306.90
5	V-MF-2R06	VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB	$1,530.00	EN-S	36%	$979.20	$275.40	$0.00	$0.00	$0.00	$0.00	$275.40
5	V-MF-2R07	VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB	$1,365.00	EN-S	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	V-MF-2R08	VMAX MNFRM PKG 40K SWR REG 1TB 251-400TB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	V-MF-2R09	VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB	$1,030.00	EN-S	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	V-MF-2R10	VMAX MNFRM PKG 40K SW REG 1TB 601-1000TB	$895.00	EN-S	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	V-MF-2R11	VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+	$780.00	EN-S	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	V-MF-2RBAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	$27,585.00	EN-S	36%	$17,654.40	$4,965.30	$0.00	$0.00	$0.00	$0.00	$4,965.30
5	V-MF-2RUP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-2UP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-4AOBAS	VMAX MNFRM ESS PLUS AO 40K SWR BASE=IC	$20,690.00	EN-S	36%	$13,241.60	$3,724.20	$0.00	$0.00	$0.00	$0.00	$3,724.20
5	V-MF-4AOC01	VMAX MF ESS PLUS AO 40K SW 0-14TB=CB	$1,735.00	EN-S	36%	$1,110.40	$312.30	$0.00	$0.00	$0.00	$0.00	$312.30
5	V-MF-4AOC02	VMAX MF ESS PLUS AO 40K SW 15-25TB=CB	$1,630.00	EN-S	36%	$1,043.20	$293.40	$0.00	$0.00	$0.00	$0.00	$293.40
5	V-MF-4AOC03	VMAX MF ESS PLUS AO 40K SW 26-40TB=CB	$1,435.00	EN-S	36%	$918.40	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	V-MF-4AOC04	VMAX MF ESS PLUS AO 40K SW 41-60TB=CB	$1,330.00	EN-S	36%	$851.20	$239.40	$0.00	$0.00	$0.00	$0.00	$239.40
5	V-MF-4AOC05	VMAX MF ESS PLUS AO 40K SW 61-100TB=CB	$1,280.00	EN-S	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	V-MF-4AOC06	VMAX MF ESS PLUS AO 40K SW 101-150TB=CB	$1,150.00	EN-S	36%	$736.00	$207.00	$0.00	$0.00	$0.00	$0.00	$207.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-4AOC07	VMAX MF ESS PLUS AO 40K SW 151-250TB=CB	$1,025.00	EN-S	36%	$656.00	$184.50	$0.00	$0.00	$0.00	$0.00	$184.50
5	V-MF-4AOC08	VMAX MF ESS PLUS AO 40K SW 251-400TB=CB	$895.00	EN-S	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	V-MF-4AOC09	VMAX MF ESS PLUS AO 40K SW 401-600TB=CB	$775.00	EN-S	36%	$496.00	$139.50	$0.00	$0.00	$0.00	$0.00	$139.50
5	V-MF-4AOC10	VMAX MF ESS PLUS AO 40K SW 601-1000TB=CB	$670.00	EN-S	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	V-MF-4AOC11	VMAX MF ESS PLUS AO 40K SW 1001 TB+=CB	$585.00	EN-S	36%	$374.40	$105.30	$0.00	$0.00	$0.00	$0.00	$105.30
5	V-MF-4AOUP	VMAX MF ESS PLUS AO 40K SW BASE UPG=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-4BAS	VMAX MNFRM ESSENTLS PLUS 40K SWR BASE=IC	$48,275.00	EN-S	36%	$30,896.00	$8,689.50	$0.00	$0.00	$0.00	$0.00	$8,689.50
5	V-MF-4C01	VMAX MF ESS PLUS 40K SW 0-14TB=CB	$4,045.00	EN-S	36%	$2,588.80	$728.10	$0.00	$0.00	$0.00	$0.00	$728.10
5	V-MF-4C02	VMAX MF ESS PLUS 40K SW 15-25TB=CB	$3,805.00	EN-S	36%	$2,435.20	$684.90	$0.00	$0.00	$0.00	$0.00	$684.90
5	V-MF-4C03	VMAX MF ESS PLUS 40K SW 26-40TB=CB	$3,350.00	EN-S	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	V-MF-4C04	VMAX MF ESS PLUS 40K SW 41-60TB=CB	$3,105.00	EN-S	36%	$1,987.20	$558.90	$0.00	$0.00	$0.00	$0.00	$558.90
5	V-MF-4C05	VMAX MF ESS PLUS 40K SW 61-100TB=CB	$2,985.00	EN-S	36%	$1,910.40	$537.30	$0.00	$0.00	$0.00	$0.00	$537.30
5	V-MF-4C06	VMAX MF ESS PLUS 40K SW 101-150TB=CB	$2,680.00	EN-S	36%	$1,715.20	$482.40	$0.00	$0.00	$0.00	$0.00	$482.40
5	V-MF-4C07	VMAX MF ESS PLUS 40K SW 151-250TB=CB	$2,390.00	EN-S	36%	$1,529.60	$430.20	$0.00	$0.00	$0.00	$0.00	$430.20
5	V-MF-4C08	VMAX MF ESS PLUS 40K SW 251-400TB=CB	$2,085.00	EN-S	36%	$1,334.40	$375.30	$0.00	$0.00	$0.00	$0.00	$375.30
5	V-MF-4C09	VMAX MF ESS PLUS 40K SW 401-600TB=CB	$1,805.00	EN-S	36%	$1,155.20	$324.90	$0.00	$0.00	$0.00	$0.00	$324.90
5	V-MF-4C10	VMAX MF ESS PLUS 40K SW 601-1000TB=CB	$1,565.00	EN-S	36%	$1,001.60	$281.70	$0.00	$0.00	$0.00	$0.00	$281.70
5	V-MF-4C11	VMAX MF ESS PLUS 40K SW 1001 TB+=CB	$1,365.00	EN-S	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	V-MF-4N01	VMAX MF ESS PLUS 40K NLT3 0-14TB=CB	$2,020.00	EN-S	36%	$1,292.80	$363.60	$0.00	$0.00	$0.00	$0.00	$363.60
5	V-MF-4N02	VMAX MF ESS PLUS 40K NLT3 15-25TB=CB	$1,900.00	EN-S	36%	$1,216.00	$342.00	$0.00	$0.00	$0.00	$0.00	$342.00
5	V-MF-4N03	VMAX MF ESS PLUS 40K NLT3 26-40TB=CB	$1,680.00	EN-S	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	V-MF-4N04	VMAX MF ESS PLUS 40K NLT3 41-60TB=CB	$1,550.00	EN-S	36%	$992.00	$279.00	$0.00	$0.00	$0.00	$0.00	$279.00
5	V-MF-4N05	VMAX MF ESS PLUS 40K NLT3 61-100TB=CB	$1,490.00	EN-S	36%	$953.60	$268.20	$0.00	$0.00	$0.00	$0.00	$268.20
5	V-MF-4N06	VMAX MF ESS PLUS 40K NLT3 101-150TB=CB	$1,340.00	EN-S	36%	$857.60	$241.20	$0.00	$0.00	$0.00	$0.00	$241.20
5	V-MF-4N07	VMAX MF ESS PLUS 40K NLT3 151-250TB=CB	$1,190.00	EN-S	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	V-MF-4N08	VMAX MF ESS PLUS 40K NLT3 251-400TB=CB	$1,040.00	EN-S	36%	$665.60	$187.20	$0.00	$0.00	$0.00	$0.00	$187.20
5	V-MF-4N09	VMAX MF ESS PLUS 40K NLT3 401-600TB=CB	$910.00	EN-S	36%	$582.40	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	V-MF-4N10	VMAX MF ESS PLUS 40K NLT3 601-1000TB=CB	$790.00	EN-S	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	V-MF-4N11	VMAX MF ESS PLUS 40K NLT3 1000TB+=CB	$685.00	EN-S	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	V-MF-4R01	VMAX MF ESS PLUS 40K REG 0-14TB=CA	$4,045.00	EN-S	36%	$2,588.80	$728.10	$0.00	$0.00	$0.00	$0.00	$728.10
5	V-MF-4R02	VMAX MF ESS PLUS 40K REG 15-25TB=CA	$3,805.00	EN-S	36%	$2,435.20	$684.90	$0.00	$0.00	$0.00	$0.00	$684.90
5	V-MF-4R03	VMAX MF ESS PLUS 40K REG 26-40TB=CA	$3,350.00	EN-S	36%	$2,144.00	$603.00	$0.00	$0.00	$0.00	$0.00	$603.00
5	V-MF-4R04	VMAX MF ESS PLUS 40K REG 41-60TB=CA	$3,105.00	EN-S	36%	$1,987.20	$558.90	$0.00	$0.00	$0.00	$0.00	$558.90
5	V-MF-4R05	VMAX MF ESS PLUS 40K REG 61-100TB=CA	$2,985.00	EN-S	36%	$1,910.40	$537.30	$0.00	$0.00	$0.00	$0.00	$537.30
5	V-MF-4R06	VMAX MF ESS PLUS 40K REG 101-150TB=CA	$2,680.00	EN-S	36%	$1,715.20	$482.40	$0.00	$0.00	$0.00	$0.00	$482.40
5	V-MF-4R07	VMAX MF ESS PLUS 40K REG 151-250TB=CA	$2,390.00	EN-S	36%	$1,529.60	$430.20	$0.00	$0.00	$0.00	$0.00	$430.20
5	V-MF-4R08	VMAX MF ESS PLUS 40K REG 251-400TB=CA	$2,085.00	EN-S	36%	$1,334.40	$375.30	$0.00	$0.00	$0.00	$0.00	$375.30
5	V-MF-4R09	VMAX MF ESS PLUS 40K REG 401-600TB=CA	$1,805.00	EN-S	36%	$1,155.20	$324.90	$0.00	$0.00	$0.00	$0.00	$324.90
5	V-MF-4R10	VMAX MF ESS PLUS 40K REG 601-1000TB=CA	$1,565.00	EN-S	36%	$1,001.60	$281.70	$0.00	$0.00	$0.00	$0.00	$281.70
5	V-MF-4R11	VMAX MF ESS PLUS 40K REG 1000TB+=CA	$1,365.00	EN-S	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	V-MF-4RBAS	VMAX MNFRM ESSENTLS PLUS 40K REG BASE=IC	$48,275.00	EN-S	36%	$30,896.00	$8,689.50	$0.00	$0.00	$0.00	$0.00	$8,689.50
5	V-MF-4RUP	VMAX MNFRM ESSENTLS PLUS 40K REG UPG=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-MF-4UP	VMAX MF ESS PLUS 40K SW BASE UPGRADE=IC	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Z-1COMPAV	Z8PAVMA 20K- NO CHRGE	$0.00	EN-S	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PRESW-012	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	EN-SM	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-E12	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	EN-SM	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	450-000-694	V100K ADVANCED UPG 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-695	V100K ADVANCED UPG 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-696	V100K ADVANCED UPG 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-697	V100K ADVANCED UPG 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-698	V100K ADVANCED UPG 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-699	V100K ADVANCED UPG 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-700	V100K ADVANCED UPG 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-701	V200K ADVANCED UPG 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-702	V200K ADVANCED UPG 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-703	V200K ADVANCED UPG 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-704	V200K ADVANCED UPG 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-705	V200K ADVANCED UPG 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-706	V200K ADVANCED UPG 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-707	V200K ADVANCED UPG 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-708	V400K ADVANCED UPG 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-709	V400K ADVANCED UPG 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-710	V400K ADVANCED UPG 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-711	V400K ADVANCED UPG 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-712	V400K ADVANCED UPG 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-713	V400K ADVANCED UPG 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-714	V400K ADVANCED UPG 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-715	V100K FOUNDATION UPG 0-50TB=CC	$2,095.00	ES-1	36%	$1,340.80	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	450-000-716	V100K FOUNDATION UPG 51-150TB=CC	$1,680.00	ES-1	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	450-000-717	V100K FOUNDATION UPG 151-300TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	450-000-718	V100K FOUNDATION UPG 301-450TB=CC	$1,280.00	ES-1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	450-000-719	V100K FOUNDATION UPG 451-750TB=CC	$930.00	ES-1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	450-000-720	V100K FOUNDATION UPG 751-1500TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	450-000-721	V100K FOUNDATION UPG 1501+TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	450-000-722	V200K FOUNDATION UPG 0-50TB=CC	$2,095.00	ES-1	36%	$1,340.80	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	450-000-723	V200K FOUNDATION UPG 51-150TB=CC	$1,680.00	ES-1	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	450-000-724	V200K FOUNDATION UPG 151-300TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	450-000-725	V200K FOUNDATION UPG 301-450TB=CC	$1,280.00	ES-1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	450-000-726	V200K FOUNDATION UPG 451-750TB=CC	$930.00	ES-1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	450-000-727	V200K FOUNDATION UPG 751-1500TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-728	V200K FOUNDATION UPG 1501+TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	450-000-729	V400K FOUNDATION UPG 0-50TB=CC	$2,095.00	ES-1	36%	$1,340.80	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	450-000-730	V400K FOUNDATION UPG 51-150TB=CC	$1,680.00	ES-1	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	450-000-731	V400K FOUNDATION UPG 151-300TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	450-000-732	V400K FOUNDATION UPG 301-450TB=CC	$1,280.00	ES-1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	450-000-733	V400K FOUNDATION UPG 451-750TB=CC	$930.00	ES-1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	450-000-734	V400K FOUNDATION UPG 751-1500TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	450-000-735	V400K FOUNDATION UPG 1501+TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	450-000-770	V100K UNISPHERE PACKAGE=IC	$5,715.00	ES-1	36%	$3,657.60	$1,028.70	$0.00	$0.00	$0.00	$0.00	$1,028.70
5	450-000-771	V200K UNISPHERE PACKAGE=IC	$17,145.00	ES-1	36%	$10,972.80	$3,086.10	$0.00	$0.00	$0.00	$0.00	$3,086.10
5	450-000-772	V400K UNISPHERE PACKAGE=IC	$42,855.00	ES-1	36%	$27,427.20	$7,713.90	$0.00	$0.00	$0.00	$0.00	$7,713.90
5	450-000-780	V100K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-000-781	V200K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-000-782	V400K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-000-790	V100K ADVANCED PACKAGE=IC	$10,715.00	ES-1	36%	$6,857.60	$1,928.70	$0.00	$0.00	$0.00	$0.00	$1,928.70
5	450-000-791	V200K ADVANCED PACKAGE=IC	$32,145.00	ES-1	36%	$20,572.80	$5,786.10	$0.00	$0.00	$0.00	$0.00	$5,786.10
5	450-000-792	V400K ADVANCED PACKAGE=IC	$78,570.00	ES-1	36%	$50,284.80	$14,142.60	$0.00	$0.00	$0.00	$0.00	$14,142.60
5	450-000-793	VMAX3 ADVANCED PKG 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-794	VMAX3 ADVANCED PKG 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-795	VMAX3 ADVANCED PKG 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-796	VMAX3 ADVANCED PKG 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-797	VMAX3 ADVANCED PKG 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-798	VMAX3 ADVANCED PKG 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-799	VMAX3 ADVANCED PKG 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-810	V100K TOTAL PROD PACK=IC	$53,735.00	ES-1	36%	$34,390.40	$9,672.30	$0.00	$0.00	$0.00	$0.00	$9,672.30
5	450-000-811	V200K TOTAL PROD PACK=IC	$71,950.00	ES-1	36%	$46,048.00	$12,951.00	$0.00	$0.00	$0.00	$0.00	$12,951.00
5	450-000-812	V400K TOTAL PROD PACK=IC	$111,410.00	ES-1	36%	$71,302.40	$20,053.80	$0.00	$0.00	$0.00	$0.00	$20,053.80
5	450-000-813	VMAX3 TOTAL PROD PACK 0-50TB=CC	$4,425.00	ES-1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	450-000-814	VMAX3 TOTAL PROD PACK 51-150TB=CC	$3,385.00	ES-1	36%	$2,166.40	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	450-000-815	VMAX3 TOTAL PROD PACK 151-300TB=CC	$2,595.00	ES-1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	450-000-816	VMAX3 TOTAL PROD PACK 301-450TB=CC	$2,300.00	ES-1	36%	$1,472.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	450-000-817	VMAX3 TOTAL PROD PACK 451-750TB=CC	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	450-000-818	VMAX3 TOTAL PROD PACK 751-1500TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	450-000-819	VMAX3 TOTAL PROD PACK 1501+TB=CC	$1,170.00	ES-1	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	450-000-820	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	450-000-821	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	450-000-822	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	$285.00	ES-1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	450-000-823	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	$265.00	ES-1	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	450-000-824	VMAX3 ADV UPG FROM FOUND 451-750TB=CC	$190.00	ES-1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	450-000-825	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	$145.00	ES-1	36%	$92.80	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	450-000-826	VMAX3 ADV UPG FROM FOUND 1501+TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	450-000-827	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-828	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-829	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-830	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-831	VMAX3 ADV FROM FOUND DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-832	VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-833	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-841	VMAX3 ADV UPG FROM UNI 0-50TB=CC	$850.00	ES-1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-000-842	VMAX3 ADV UPG FROM UNI 51-150TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-843	VMAX3 ADV UPG FROM UNI 151-300TB=CC	$500.00	ES-1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	450-000-844	VMAX3 ADV UPG FROM UNI 301-450TB=CC	$590.00	ES-1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-000-845	VMAX3 ADV UPG FROM UNI 451-750TB=CC	$420.00	ES-1	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	450-000-846	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	450-000-847	VMAX3 ADV UPG FROM UNI 1501+TB=CC	$235.00	ES-1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	450-000-848	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-849	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-850	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-851	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-852	VMAX3 ADV FROM UNI DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-853	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-854	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-855	VMAX3 ADV UPG FROM BASE 0-50TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-856	VMAX3 ADV UPG FROM BASE 51-150TB=CC	$660.00	ES-1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	450-000-857	VMAX3 ADV UPG FROM BASE 151-300TB=CC	$685.00	ES-1	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	450-000-858	VMAX3 ADV UPG FROM BASE 301-450TB=CC	$675.00	ES-1	36%	$432.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	450-000-859	VMAX3 ADV UPG FROM BASE 451-750TB=CC	$475.00	ES-1	36%	$304.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	450-000-860	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	$355.00	ES-1	36%	$227.20	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	450-000-861	VMAX3 ADV UPG FROM BASE 1501+TB=CC	$245.00	ES-1	36%	$156.80	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	450-000-862	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-000-863	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-000-864	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-000-865	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-000-866	VMAX3 ADV FROM BASE DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-000-867	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-000-868	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-898	VMAX3 ADVANCED FAST COMBO TIER=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-000-920	V100K SRDF REPLICATION FILE REG PKG=IC	$45,575.00	ES-1	36%	$29,168.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	450-000-921	V200K SRDF REPLICATION FILE REG PKG=IC	$45,575.00	ES-1	36%	$29,168.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	450-000-922	V400K SRDF REPLICATION FILE REG PKG=IC	$45,575.00	ES-1	36%	$29,168.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-923	V100K TIMEFINDER SNAPSURE REG PKG=IC	$25,140.00	ES-1	36%	$16,089.60	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	450-000-924	V200K TIMEFINDER SNAPSURE REG PKG=IC	$25,140.00	ES-1	36%	$16,089.60	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	450-000-925	V400K TIMEFINDER SNAPSURE REG PKG=IC	$25,140.00	ES-1	36%	$16,089.60	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	450-000-945	V100K ADV FROM BASE 0-50TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-946	V100K ADV FROM BASE 51-150TB=CC	$660.00	ES-1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	450-000-947	V100K ADV FROM BASE 151-300TB=CC	$685.00	ES-1	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	450-000-948	V100K ADV FROM BASE 301-450TB=CC	$675.00	ES-1	36%	$432.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	450-000-949	V100K ADV FROM BASE 451-750TB=CC	$475.00	ES-1	36%	$304.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	450-000-950	V100K ADV FROM BASE 751-1500TB=CC	$355.00	ES-1	36%	$227.20	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	450-000-951	V100K ADV FROM BASE 1501+TB=CC	$245.00	ES-1	36%	$156.80	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	450-000-952	V200K ADV FROM BASE 0-50TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-953	V200K ADV FROM BASE 51-150TB=CC	$660.00	ES-1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	450-000-954	V200K ADV FROM BASE 151-300TB=CC	$685.00	ES-1	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	450-000-955	V200K ADV FROM BASE 301-450TB=CC	$675.00	ES-1	36%	$432.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	450-000-956	V200K ADV FROM BASE 451-750TB=CC	$475.00	ES-1	36%	$304.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	450-000-957	V200K ADV FROM BASE 751-1500TB=CC	$355.00	ES-1	36%	$227.20	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	450-000-958	V200K ADV FROM BASE 1501+TB=CC	$245.00	ES-1	36%	$156.80	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	450-000-959	V400K ADV FROM BASE 0-50TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-000-960	V400K ADV FROM BASE 51-150TB=CC	$660.00	ES-1	36%	$422.40	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	450-000-961	V400K ADV FROM BASE 151-300TB=CC	$685.00	ES-1	36%	$438.40	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	450-000-962	V400K ADV FROM BASE 301-450TB=CC	$675.00	ES-1	36%	$432.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	450-000-963	V400K ADV FROM BASE 451-750TB=CC	$475.00	ES-1	36%	$304.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	450-000-964	V400K ADV FROM BASE 751-1500TB=CC	$355.00	ES-1	36%	$227.20	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	450-000-965	V400K ADV FROM BASE 1501+TB=CC	$245.00	ES-1	36%	$156.80	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	450-000-987	V100K ADV FROM UNI 0-50TB=CC	$850.00	ES-1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-000-988	V100K ADV FROM UNI 51-150TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-989	V100K ADV FROM UNI 151-300TB=CC	$500.00	ES-1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	450-000-990	V100K ADV FROM UNI 301-450TB=CC	$590.00	ES-1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-000-991	V100K ADV FROM UNI 451-750TB=CC	$420.00	ES-1	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	450-000-992	V100K ADV FROM UNI 751-1500TB=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	450-000-993	V100K ADV FROM UNI 1501+TB=CC	$235.00	ES-1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	450-000-994	V200K ADV FROM UNI 0-50TB=CC	$850.00	ES-1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-000-995	V200K ADV FROM UNI 51-150TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-000-996	V200K ADV FROM UNI 151-300TB=CC	$500.00	ES-1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	450-000-997	V200K ADV FROM UNI 301-450TB=CC	$590.00	ES-1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-000-998	V200K ADV FROM UNI 451-750TB=CC	$420.00	ES-1	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	450-000-999	V200K ADV FROM UNI 751-1500TB=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	450-001-000	V200K ADV FROM UNI 1501+TB=CC	$235.00	ES-1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	450-001-001	V400K ADV FROM UNI 0-50TB=CC	$850.00	ES-1	36%	$544.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	450-001-002	V400K ADV FROM UNI 51-150TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-003	V400K ADV FROM UNI 151-300TB=CC	$500.00	ES-1	36%	$320.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	450-001-004	V400K ADV FROM UNI 301-450TB=CC	$590.00	ES-1	36%	$377.60	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	450-001-005	V400K ADV FROM UNI 451-750TB=CC	$420.00	ES-1	36%	$268.80	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	450-001-006	V400K ADV FROM UNI 751-1500TB=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	450-001-007	V400K ADV FROM UNI 1501+TB=CC	$235.00	ES-1	36%	$150.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	450-001-008	V100K ADV FROM BASE DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-009	V100K ADV FROM BASE DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-010	V100K ADV FROM BASE DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-011	V100K ADV FROM BASE DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-012	V100K ADV FROM BASE DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-013	V100K ADV FROM BASE DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-014	V100K ADV FROM BASE DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-015	V200K ADV FROM BASE DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-016	V200K ADV FROM BASE DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-017	V200K ADV FROM BASE DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-018	V200K ADV FROM BASE DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-019	V200K ADV FROM BASE DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-020	V200K ADV FROM BASE DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-021	V200K ADV FROM BASE DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-022	V400K ADV FROM BASE DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-023	V400K ADV FROM BASE DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-024	V400K ADV FROM BASE DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-025	V400K ADV FROM BASE DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-026	V400K ADV FROM BASE DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-027	V400K ADV FROM BASE DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-028	V400K ADV FROM BASE DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-029	V100K ADV FROM UNI DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-030	V100K ADV FROM UNI DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-031	V100K ADV FROM UNI DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-032	V100K ADV FROM UNI DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-033	V100K ADV FROM UNI DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-034	V100K ADV FROM UNI DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-035	V100K ADV FROM UNI DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-036	V200K ADV FROM UNI DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-037	V200K ADV FROM UNI DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-038	V200K ADV FROM UNI DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-039	V200K ADV FROM UNI DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-040	V200K ADV FROM UNI DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-041	V200K ADV FROM UNI DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-042	V200K ADV FROM UNI DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-043	V400K ADV FROM UNI DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-044	V400K ADV FROM UNI DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-045	V400K ADV FROM UNI DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-046	V400K ADV FROM UNI DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-047	V400K ADV FROM UNI DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-048	V400K ADV FROM UNI DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-049	V400K ADV FROM UNI DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-067	V100K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-068	V200K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-069	V400K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-070	VMAX3 REMOTE REP PKG 0-50TB=CC	$1,760.00	ES-1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	450-001-071	VMAX3 REMOTE REP PKG 51-150TB=CC	$1,260.00	ES-1	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	450-001-072	VMAX3 REMOTE REP PKG 151-300TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-001-073	VMAX3 REMOTE REP PKG 301-450TB=CC	$705.00	ES-1	36%	$451.20	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	450-001-074	VMAX3 REMOTE REP PKG 451-750TB=CC	$605.00	ES-1	36%	$387.20	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	450-001-075	VMAX3 REMOTE REP PKG 751-1500TB=CC	$520.00	ES-1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	450-001-076	VMAX3 REMOTE REP PKG 1501+TB=CC	$440.00	ES-1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	450-001-079	V100K REMOTE REP UPG 301-450TB=CC	$705.00	ES-1	36%	$451.20	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	450-001-080	V100K REMOTE REP UPG 451-750TB=CC	$605.00	ES-1	36%	$387.20	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	450-001-081	V100K REMOTE REP UPG 751-1500TB=CC	$520.00	ES-1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	450-001-082	V100K REMOTE REP UPG 1500+TB=CC	$440.00	ES-1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	450-001-083	V200K REMOTE REP UPG 0-50TB=CC	$1,760.00	ES-1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	450-001-084	V200K REMOTE REP UPG 51-150TB=CC	$1,260.00	ES-1	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	450-001-085	V200K REMOTE REP UPG 151-300TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-001-086	V200K REMOTE REP UPG 301-450TB=CC	$705.00	ES-1	36%	$451.20	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	450-001-087	V200K REMOTE REP UPG 451-750TB=CC	$605.00	ES-1	36%	$387.20	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	450-001-088	V200K REMOTE REP UPG 751-1500TB=CC	$520.00	ES-1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	450-001-089	V200K REMOTE REP UPG 1500+TB=CC	$440.00	ES-1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	450-001-090	V400K REMOTE REP UPG 0-50TB=CC	$1,760.00	ES-1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	450-001-091	V400K REMOTE REP UPG 51-150TB=CC	$1,260.00	ES-1	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	450-001-092	V400K REMOTE REP UPG 151-300TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-001-093	V400K REMOTE REP UPG 301-450TB=CC	$705.00	ES-1	36%	$451.20	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	450-001-094	V400K REMOTE REP UPG 451-750TB=CC	$605.00	ES-1	36%	$387.20	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	450-001-095	V400K REMOTE REP UPG 751-1500TB=CC	$520.00	ES-1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	450-001-096	V400K REMOTE REP UPG 1500+TB=CC	$440.00	ES-1	36%	$281.60	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	450-001-097	V100K REMOTE REP UPG 0-50TB=CC	$1,760.00	ES-1	36%	$1,126.40	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	450-001-098	V100K REMOTE REP UPG 51-150TB=CC	$1,260.00	ES-1	36%	$806.40	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	450-001-099	V100K REMOTE REP UPG 151-300TB=CC	$890.00	ES-1	36%	$569.60	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	450-001-121	V100K TOTAL PROD PACK UPG 0-50TB=CC	$4,425.00	ES-1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	450-001-122	V100K TOTAL PROD PACK UPG 51-150TB=CC	$3,385.00	ES-1	36%	$2,166.40	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	450-001-123	V100K TOTAL PROD PACK UPG 151-300TB=CC	$2,595.00	ES-1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	450-001-124	V100K TOTAL PROD PACK UPG 301-450TB=CC	$2,300.00	ES-1	36%	$1,472.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	450-001-125	V100K TOTAL PROD PACK UPG 451-750TB=CC	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	450-001-126	V100K TOTAL PROD PACK UPG 751-1500TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	450-001-127	V100K TOTAL PROD PACK UPG 1500+TB=CC	$1,170.00	ES-1	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	450-001-128	V200K TOTAL PROD PACK UPG 0-50TB=CC	$4,425.00	ES-1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	450-001-129	V200K TOTAL PROD PACK UPG 51-150TB=CC	$3,385.00	ES-1	36%	$2,166.40	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	450-001-130	V200K TOTAL PROD PACK UPG 151-300TB=CC	$2,595.00	ES-1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	450-001-131	V200K TOTAL PROD PACK UPG 301-450TB=CC	$2,300.00	ES-1	36%	$1,472.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	450-001-132	V200K TOTAL PROD PACK UPG 451-750TB=CC	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	450-001-133	V200K TOTAL PROD PACK UPG 751-1500TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	450-001-134	V200K TOTAL PROD PACK UPG 1500+TB=CC	$1,170.00	ES-1	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	450-001-135	V400K TOTAL PROD PACK UPG 0-50TB=CC	$4,425.00	ES-1	36%	$2,832.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	450-001-136	V400K TOTAL PROD PACK UPG 51-150TB=CC	$3,385.00	ES-1	36%	$2,166.40	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	450-001-137	V400K TOTAL PROD PACK UPG 151-300TB=CC	$2,595.00	ES-1	36%	$1,660.80	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	450-001-138	V400K TOTAL PROD PACK UPG 301-450TB=CC	$2,300.00	ES-1	36%	$1,472.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	450-001-139	V400K TOTAL PROD PACK UPG 451-750TB=CC	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	450-001-140	V400K TOTAL PROD PACK UPG 751-1500TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	450-001-141	V400K TOTAL PROD PACK UPG 1500+TB=CC	$1,170.00	ES-1	36%	$748.80	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	450-001-142	V100K ADV FROM FOUND DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-143	V100K ADV FROM FOUND DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-144	V100K ADV FROM FOUND DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-145	V100K ADV FROM FOUND DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-146	V100K ADV FROM FOUND DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-147	V100K ADV FROM FOUND DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-148	V100K ADV FROM FOUND DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-149	V200K ADV FROM FOUND DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-150	V200K ADV FROM FOUND DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-151	V200K ADV FROM FOUND DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-152	V200K ADV FROM FOUND DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-153	V200K ADV FROM FOUND DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-154	V200K ADV FROM FOUND DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-155	V200K ADV FROM FOUND DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	450-001-156	V400K ADV FROM FOUND DLTA 0-50TB=CC	$2,345.00	ES-1	36%	$1,500.80	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	450-001-157	V400K ADV FROM FOUND DLTA 51-150TB=CC	$1,855.00	ES-1	36%	$1,187.20	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	450-001-158	V400K ADV FROM FOUND DLTA 151-300TB=CC	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	450-001-159	V400K ADV FROM FOUND DLTA 301-450TB=CC	$1,545.00	ES-1	36%	$988.80	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	450-001-160	V400K ADV FROM FOUND DLTA 451-750TB=CC	$1,120.00	ES-1	36%	$716.80	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	450-001-161	V400K ADV FROM FOUND DLTA 751-1500TB=CC	$845.00	ES-1	36%	$540.80	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	450-001-162	V400K ADV FROM FOUND DLTA 1501+TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-163	V100K ADV FROM FOUND 0-50TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	450-001-164	V100K ADV FROM FOUND 51-150TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	450-001-165	V100K ADV FROM FOUND 151-300TB=CC	$285.00	ES-1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	450-001-166	V100K ADV FROM FOUND 301-450TB=CC	$265.00	ES-1	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	450-001-167	V100K ADV FROM FOUND 451-750TB=CC	$190.00	ES-1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	450-001-168	V100K ADV FROM FOUND 751-1500TB=CC	$145.00	ES-1	36%	$92.80	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	450-001-169	V100K ADV FROM FOUND 1501+TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	450-001-170	V200K ADV FROM FOUND 0-50TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	450-001-171	V200K ADV FROM FOUND 51-150TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	450-001-172	V200K ADV FROM FOUND 151-300TB=CC	$285.00	ES-1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	450-001-173	V200K ADV FROM FOUND 301-450TB=CC	$265.00	ES-1	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	450-001-174	V200K ADV FROM FOUND 451-750TB=CC	$190.00	ES-1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	450-001-175	V200K ADV FROM FOUND 751-1500TB=CC	$145.00	ES-1	36%	$92.80	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	450-001-176	V200K ADV FROM FOUND 1501+TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	450-001-177	V400K ADV FROM FOUND 0-50TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	450-001-178	V400K ADV FROM FOUND 51-150TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	450-001-179	V400K ADV FROM FOUND 151-300TB=CC	$285.00	ES-1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	450-001-180	V400K ADV FROM FOUND 301-450TB=CC	$265.00	ES-1	36%	$169.60	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	450-001-181	V400K ADV FROM FOUND 451-750TB=CC	$190.00	ES-1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	450-001-182	V400K ADV FROM FOUND 751-1500TB=CC	$145.00	ES-1	36%	$92.80	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	450-001-183	V400K ADV FROM FOUND 1501+TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	450-001-189	ESA FOR V200K BASE LIC=IA	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	450-001-193	V100K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-001-194	V200K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-001-195	V400K LOC REP PACKAGE=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	450-001-196	V100K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-197	V200K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-198	V100K TOTAL PROD PACK=IC	$53,735.00	ES-1	36%	$34,390.40	$9,672.30	$0.00	$0.00	$0.00	$0.00	$9,672.30
5	450-001-199	V200K TOTAL PROD PACK=IC	$71,950.00	ES-1	36%	$46,048.00	$12,951.00	$0.00	$0.00	$0.00	$0.00	$12,951.00
5	450-001-200	V400K TOTAL PROD PACK=IC	$111,410.00	ES-1	36%	$71,302.40	$20,053.80	$0.00	$0.00	$0.00	$0.00	$20,053.80
5	450-001-201	V400K REMOTE REP BASE LIC=IC	$30,000.00	ES-1	36%	$19,200.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	450-001-564	ViPR SUITE VMAX3 100K Base=IC	$11,420.00	ES-1	36%	$7,308.80	$2,055.60	$0.00	$0.00	$0.00	$0.00	$2,055.60
5	450-001-565	ViPR SUITE VMAX3 200K Base=IC	$25,390.00	ES-1	36%	$16,249.60	$4,570.20	$0.00	$0.00	$0.00	$0.00	$4,570.20
5	450-001-566	ViPR SUITE VMAX3 400K Base=IC	$27,940.00	ES-1	36%	$17,881.60	$5,029.20	$0.00	$0.00	$0.00	$0.00	$5,029.20
5	450-001-567	ViPR SUITE VMAX3 1-50TB=CC	$1,690.00	ES-1	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	450-001-568	ViPR SUITE VMAX3 51-150TB=CC	$1,674.00	ES-1	36%	$1,071.36	$301.32	$0.00	$0.00	$0.00	$0.00	$301.32
5	450-001-569	ViPR SUITE VMAX3 151-300TB=CC	$1,658.00	ES-1	36%	$1,061.12	$298.44	$0.00	$0.00	$0.00	$0.00	$298.44
5	450-001-570	ViPR SUITE VMAX3 301-450TB=CC	$1,595.00	ES-1	36%	$1,020.80	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	450-001-571	ViPR SUITE VMAX3 451-750TB=CC	$1,466.00	ES-1	36%	$938.24	$263.88	$0.00	$0.00	$0.00	$0.00	$263.88
5	450-001-572	ViPR SUITE VMAX3 751-1500TB=CC	$1,340.00	ES-1	36%	$857.60	$241.20	$0.00	$0.00	$0.00	$0.00	$241.20
5	450-001-573	ViPR SUITE VMAX3 1501TB+=CC	$1,274.00	ES-1	36%	$815.36	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-105-633	VMAX3 BASE PKG 0-50TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-105-634	VMAX3 BASE PKG 51-150TB=CC	$1,195.00	ES-1	36%	$764.80	$215.10	$0.00	$0.00	$0.00	$0.00	$215.10
5	456-105-635	VMAX3 BASE PKG 751-1500TB=CC	$490.00	ES-1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	456-105-636	VMAX3 BASE PKG 151-300TB=CC	$920.00	ES-1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	456-105-637	VMAX3 BASE PKG 1501+TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-105-638	VMAX3 BASE PKG 301-450TB=CC	$870.00	ES-1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-105-639	VMAX3 BASE PKG 451-750TB=CC	$645.00	ES-1	36%	$412.80	$116.10	$0.00	$0.00	$0.00	$0.00	$116.10
5	456-105-647	Unisphere for FILE e-RTU Card	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-649	SnapSure e-RTU Card	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-651	Replication for FILE e-RTU Card	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-654	VMAX FOUNDATION SUITE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-105-655	VMAX FOUNDATION SUITE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-105-656	VMAX FOUNDATION SUITE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-105-657	VMAX FOUNDATION SUITE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-105-658	VMAX FOUNDATION SUITE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-105-659	VMAX FOUNDATION SUITE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-105-660	VMAX FOUNDATION SUITE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-105-668	SRDF STAR REM REP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-669	SRDF STAR REM REP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-670	SRDF STAR REM REP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-671	SRDF STAR REM REP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-672	SRDF STAR REM REP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-673	SRDF STAR REM REP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-674	SRDF STAR REM REP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-675	SRDF REM REP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-676	SRDF REM REP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-677	SRDF REM REP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-678	SRDF REM REP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-679	SRDF REM REP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-680	SRDF REM REP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-681	SRDF REM REP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-682	SRDF TPP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-683	SRDF TPP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-684	SRDF TPP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-685	SRDF TPP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-686	SRDF TPP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-687	SRDF TPP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-688	SRDF TPP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-689	VMAX3 SRDF STAR 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-690	VMAX3 SRDF STAR 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-691	VMAX3 SRDF STAR 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-692	VMAX3 SRDF STAR 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-693	VMAX3 SRDF STAR 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-694	VMAX3 SRDF STAR 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-695	VMAX3 SRDF STAR 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-696	TIMEFINDER LOC REP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-697	TIMEFINDER LOC REP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-698	TIMEFINDER LOC REP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-699	TIMEFINDER LOC REP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-700	TIMEFINDER LOC REP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-701	TIMEFINDER LOC REP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-702	TIMEFINDER LOC REP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-703	TIMEFINDER TPP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-704	TIMEFINDER TPP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-705	TIMEFINDER TPP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-706	TIMEFINDER TPP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-707	TIMEFINDER TPP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-708	TIMEFINDER TPP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-709	TIMEFINDER TPP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-710	VMAX ADVANCED SUITE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-105-711	VMAX ADVANCED SUITE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-105-712	VMAX ADVANCED SUITE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-105-713	VMAX ADVANCED SUITE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-105-714	VMAX ADVANCED SUITE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-105-715	VMAX ADVANCED SUITE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-105-716	VMAX ADVANCED SUITE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-105-717	VMAX ADVANCED SUITE TPP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-718	VMAX ADVANCED SUITE TPP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-719	VMAX ADVANCED SUITE TPP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-720	VMAX ADVANCED SUITE TPP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-721	VMAX ADVANCED SUITE TPP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-722	VMAX ADVANCED SUITE TPP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-723	VMAX ADVANCED SUITE TPP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-724	SRDF STAR TPP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-725	SRDF STAR TPP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-726	SRDF STAR TPP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-727	SRDF STAR TPP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-728	SRDF STAR TPP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-729	SRDF STAR TPP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-730	SRDF STAR TPP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-026	VIPR SRM VMAX3 0-50TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-106-027	VIPR SRM VMAX3 51-150TB =CC	$0.00	ES-1	36%	$0.00	$236.34	$0.00	$0.00	$0.00	$0.00	$236.34
5	456-106-028	VIPR SRM VMAX3 151-300TB=CC	$0.00	ES-1	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-106-029	VIPR SRM VMAX3 301-450TB=CC	$0.00	ES-1	36%	$0.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-106-030	VIPR SRM VMAX3 451-750TB=CC	$0.00	ES-1	36%	$0.00	$206.82	$0.00	$0.00	$0.00	$0.00	$206.82
5	456-106-031	VIPR SRM VMAX3 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$189.18	$0.00	$0.00	$0.00	$0.00	$189.18
5	456-106-032	VIPR SRM VMAX3 1500+TB =CC	$0.00	ES-1	36%	$0.00	$179.82	$0.00	$0.00	$0.00	$0.00	$179.82
5	456-106-093	APPSYNC VMAX3 0-50TB=CC	$990.00	ES-1	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-094	APPSYNC VMAX3 51-150TB=CC	$779.00	ES-1	36%	$498.56	$140.22	$0.00	$0.00	$0.00	$0.00	$140.22
5	456-106-095	APPSYNC VMAX3 151-300TB=CC	$504.00	ES-1	36%	$322.56	$90.72	$0.00	$0.00	$0.00	$0.00	$90.72
5	456-106-096	APPSYNC VMAX3 301-450TB=CC	$410.00	ES-1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-106-097	APPSYNC VMAX3 451-750TB=CC	$356.00	ES-1	36%	$227.84	$64.08	$0.00	$0.00	$0.00	$0.00	$64.08
5	456-106-098	APPSYNC VMAX3 751-1500TB=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-106-099	APPSYNC VMAX3 1501+ =CC	$266.00	ES-1	36%	$170.24	$47.88	$0.00	$0.00	$0.00	$0.00	$47.88
5	456-106-425	VMAX3 HYPERMAX OS BASE 0-50TB=CC	$1,425.00	ES-1	36%	$912.00	$99.75	$0.00	$0.00	$0.00	$0.00	$99.75
5	456-106-426	VMAX3 HYPERMAX OS BASE 51-150TB=CC	$1,230.00	ES-1	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-106-427	VMAX3 HYPERMAX OS BASE 151-300TB=CC	$950.00	ES-1	36%	$608.00	$66.50	$0.00	$0.00	$0.00	$0.00	$66.50
5	456-106-428	VMAX3 HYPERMAX OS BASE 301-450TB=CC	$845.00	ES-1	36%	$540.80	$59.15	$0.00	$0.00	$0.00	$0.00	$59.15
5	456-106-429	VMAX3 HYPERMAX OS BASE 451-750TB=CC	$670.00	ES-1	36%	$428.80	$46.90	$0.00	$0.00	$0.00	$0.00	$46.90
5	456-106-430	VMAX3 HYPERMAX OS BASE 751-1500TB=CC	$555.00	ES-1	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-106-431	VMAX3 HYPERMAX OS BASE 1501+TB=CC	$460.00	ES-1	36%	$294.40	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-106-432	UNISPHERE SUITE 0-50TB=CC	$1,495.00	ES-1	36%	$956.80	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	456-106-433	UNISPHERE SUITE 51-150TB=CC	$1,215.00	ES-1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	456-106-434	UNISPHERE SUITE 151-300TB=CC	$1,105.00	ES-1	36%	$707.20	$198.90	$0.00	$0.00	$0.00	$0.00	$198.90
5	456-106-435	UNISPHERE SUITE 301-450TB=CC	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-106-436	UNISPHERE SUITE 451-750TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-106-437	UNISPHERE SUITE 751-1500TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-106-438	UNISPHERE SUITE 1501+TB=CC	$405.00	ES-1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-106-684	VMAX3 TIMEFINDER LOC REG 0-50TB=CA	$2,130.00	ES-1	36%	$1,363.20	$383.40	$0.00	$0.00	$0.00	$0.00	$383.40
5	456-106-685	VMAX3 TIMEFINDER LOC REG 51-150TB=CA	$1,650.00	ES-1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-106-686	VMAX3 TIMEFINDER LOC REG 751-1500TB=CA	$1,035.00	ES-1	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-106-687	VMAX3 TIMEFINDER LOC REG 151-300TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-106-688	VMAX3 TIMEFINDER LOC REG 1501+TB=CA	$725.00	ES-1	36%	$464.00	$130.50	$0.00	$0.00	$0.00	$0.00	$130.50
5	456-106-689	VMAX3 TIMEFINDER LOC REG 301-450TB=CA	$1,355.00	ES-1	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-106-690	VMAX3 TIMEFINDER LOC REG 451-750TB=CA	$1,265.00	ES-1	36%	$809.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-106-691	VMAX3 SRDF REG 0-50TB=CA	$2,665.00	ES-1	36%	$1,705.60	$479.70	$0.00	$0.00	$0.00	$0.00	$479.70
5	456-106-692	VMAX3 SRDF REG 51-150TB=CA	$1,880.00	ES-1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-106-693	VMAX3 SRDF REG 751-1500TB=CA	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-106-694	VMAX3 SRDF REG 151-300TB=CA	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-695	VMAX3 SRDF REG 1501+TB=CA	$575.00	ES-1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-106-696	VMAX3 SRDF REG 301-450TB=CA	$1,510.00	ES-1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-106-697	VMAX3 SRDF REG 451-750TB=CA	$1,350.00	ES-1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-106-698	UNIS FAST COMBO TIER VMAX=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-699	FOUND FAST COMBO TIER VMAX=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-700	ADV SUITE FAST COMBO TIER VMAX=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-753	ESA FOR VMAX3 0-50TB=CC	$0.00	ES-1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-106-754	ESA FOR VMAX3 51-150TB=CC	$0.00	ES-1	36%	$0.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-106-755	ESA FOR VMAX3 151-300TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-106-756	ESA FOR VMAX3 301-450TB=CC	$0.00	ES-1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-106-757	ESA FOR VMAX3 451-750TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-106-758	ESA FOR VMAX3 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-106-759	ESA FOR VMAX3 1501+TB=CC	$0.00	ES-1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-106-761	ESA FOR 200K 0-50TB=CC	$0.00	ES-1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-106-762	ESA FOR 200K 51-150TB=CC	$0.00	ES-1	36%	$0.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-106-763	ESA FOR 200K 151-300TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-106-764	ESA FOR 200K 301-450TB=CC	$0.00	ES-1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-106-765	ESA FOR 200K 451-750TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-106-766	ESA FOR 200K 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-106-767	ESA FOR 200K 1501+TB=CC	$0.00	ES-1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-106-769	ESA FOR 400K 0-50TB=CC	$0.00	ES-1	36%	$0.00	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	456-106-770	ESA FOR 400K 51-150TB=CC	$0.00	ES-1	36%	$0.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-106-771	ESA FOR 400K 151-300TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-106-772	ESA FOR 400K 301-450TB=CC	$0.00	ES-1	36%	$0.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	456-106-773	ESA FOR 400K 451-750TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-106-774	ESA FOR 400K 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-106-775	ESA FOR 400K 1501+TB=CC	$0.00	ES-1	36%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-106-805	TIMEFINDER FAST COMBO TIER VMAX=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-806	SRDF FAST COMBO TIER VMAX=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-831	FOUNDTN SUITE UPGFUS 0-50TB=CC	$600.00	ES-1	36%	$384.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-106-832	FOUNDTN SUITE UPGFUS 51-150TB=CC	$465.00	ES-1	36%	$297.60	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-106-833	FOUNDTN SUITE UPGFUS 151-300TB=CC	$215.00	ES-1	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-106-834	FOUNDTN SUITE UPGFUS 301-450TB=CC	$325.00	ES-1	36%	$208.00	$58.50	$0.00	$0.00	$0.00	$0.00	$58.50
5	456-106-835	FOUNDTN SUITE UPGFUS 451-750TB=CC	$230.00	ES-1	36%	$147.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-106-836	FOUNDTN SUITE UPGFUS 751-1500TB=CC	$170.00	ES-1	36%	$108.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-106-837	FOUNDTN SUITE UPGFUS 1501+TB=CC	$125.00	ES-1	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-106-838	FOUNDTN SUITE UPGFUS DELTA 0-50TB=CC	$2,095.00	ES-1	36%	$1,340.80	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-106-839	FOUNDTN SUITE UPGFUS DELTA 51-150TB=CC	$1,680.00	ES-1	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-106-840	FOUNDTN SUITE UPGFUS DELTA 151-300TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-106-841	FOUNDTN SUITE UPGFUS DELTA 301-450TB=CC	$1,280.00	ES-1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-106-842	FOUNDTN SUITE UPGFUS DELTA 451-750TB=CC	$930.00	ES-1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-106-843	FOUNDTN SUITE UPGFUS DELTA 751-1500TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-106-844	FOUNDTN SUITE UPGFUS DELTA 1501+TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-106-845	FOUNDTN SUITE UPGFB 0-50TB=CC	$640.00	ES-1	36%	$409.60	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-106-846	FOUNDTN SUITE UPGFB 51-150TB=CC	$485.00	ES-1	36%	$310.40	$87.30	$0.00	$0.00	$0.00	$0.00	$87.30
5	456-106-847	FOUNDTN SUITE UPGFB 151-300TB=CC	$400.00	ES-1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-106-848	FOUNDTN SUITE UPGFB 301-450TB=CC	$410.00	ES-1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-106-849	FOUNDTN SUITE UPGFB 451-750TB=CC	$285.00	ES-1	36%	$182.40	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-106-850	FOUNDTN SUITE UPGFB 751-1500TB=CC	$210.00	ES-1	36%	$134.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-106-851	FOUNDTN SUITE UPGFB 1501+TB=CC	$135.00	ES-1	36%	$86.40	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-106-852	FOUNDTN SUITE UPGFB DELTA 0-50TB=CC	$2,095.00	ES-1	36%	$1,340.80	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-106-853	FOUNDTN SUITE UPGFB DELTA 51-150TB=CC	$1,680.00	ES-1	36%	$1,075.20	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-106-854	FOUNDTN SUITE UPGFB DELTA 151-300TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-106-855	FOUNDTN SUITE UPGFB DELTA 301-450TB=CC	$1,280.00	ES-1	36%	$819.20	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-106-856	FOUNDTN SUITE UPGFB DELTA 451-750TB=CC	$930.00	ES-1	36%	$595.20	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-106-857	FOUNDTN SUITE UPGFB DELTA 751-1500TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-106-858	FOUNDTN SUITE UPGFB DELTA 1501+TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-106-859	ADVANCED SUITE UPGFB 0-50TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-106-860	ADVANCED SUITE UPGFB 51-150TB=CC	$0.00	ES-1	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-106-861	ADVANCED SUITE UPGFB 151-300TB=CC	$0.00	ES-1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-106-862	ADVANCED SUITE UPGFB 301-450TB=CC	$0.00	ES-1	36%	$0.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	456-106-863	ADVANCED SUITE UPGFB 451-750TB=CC	$0.00	ES-1	36%	$0.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	456-106-864	ADVANCED SUITE UPGFB 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	456-106-865	ADVANCED SUITE UPGFB 1501+TB=CC	$0.00	ES-1	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-106-866	ADVANCED SUITE UPGFB DELTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-106-867	ADVANCED SUITE UPGFB DELTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-106-868	ADVANCED SUITE UPGFB DELTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-106-869	ADVANCED SUITE UPGFB DELTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-106-870	ADVANCED SUITE UPGFB DELTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-106-871	ADVANCED SUITE UPGFB DELTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-106-872	ADVANCED SUITE UPGFB DELTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-106-873	ADVANCED SUITE UPGFF 0-50TB=CC	$0.00	ES-1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-106-874	ADVANCED SUITE UPGFF 51-150TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-106-875	ADVANCED SUITE UPGFF 151-300TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-106-876	ADVANCED SUITE UPGFF 301-450TB=CC	$0.00	ES-1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-106-877	ADVANCED SUITE UPGFF 451-750TB=CC	$0.00	ES-1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-106-878	ADVANCED SUITE UPGFF 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	456-106-879	ADVANCED SUITE UPGFF 1501+TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-106-880	ADVANCED SUITE UPGFF DELTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-106-881	ADVANCED SUITE UPGFF DELTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-882	ADVANCED SUITE UPGFF DELTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-106-883	ADVANCED SUITE UPGFF DELTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-106-884	ADVANCED SUITE UPGFF DELTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-106-885	ADVANCED SUITE UPGFF DELTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-106-886	ADVANCED SUITE UPGFF DELTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-106-887	ADVANCED SUITE UPGFU 0-50TB=CC	$0.00	ES-1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-106-888	ADVANCED SUITE UPGFU 51-150TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-106-889	ADVANCED SUITE UPGFU 151-300TB=CC	$0.00	ES-1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-106-890	ADVANCED SUITE UPGFU 301-450TB=CC	$0.00	ES-1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-106-891	ADVANCED SUITE UPGFU 451-750TB=CC	$0.00	ES-1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-106-892	ADVANCED SUITE UPGFU 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-106-893	ADVANCED SUITE UPGFU 1501+TB=CC	$0.00	ES-1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-106-894	ADVANCED SUITE UPGFU DELTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-106-895	ADVANCED SUITE UPGFU DELTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-106-896	ADVANCED SUITE UPGFU DELTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-106-897	ADVANCED SUITE UPGFU DELTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-106-898	ADVANCED SUITE UPGFU DELTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-106-899	ADVANCED SUITE UPGFU DELTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-106-900	ADVANCED SUITE UPGFU DELTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-106-915	APPSYNC VMAX3 0-50TB UPG=CC	$990.00	ES-1	36%	$633.60	$178.20	$0.00	$0.00	$0.00	$0.00	$178.20
5	456-106-916	APPSYNC VMAX3 51-150TB UPG=CC	$779.00	ES-1	36%	$498.56	$140.22	$0.00	$0.00	$0.00	$0.00	$140.22
5	456-106-917	APPSYNC VMAX3 151-300TB UPG=CC	$504.00	ES-1	36%	$322.56	$90.72	$0.00	$0.00	$0.00	$0.00	$90.72
5	456-106-918	APPSYNC VMAX3 301-450TB UPG=CC	$410.00	ES-1	36%	$262.40	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-106-919	APPSYNC VMAX3 451-750TB UPG=CC	$356.00	ES-1	36%	$227.84	$64.08	$0.00	$0.00	$0.00	$0.00	$64.08
5	456-106-920	APPSYNC VMAX3 751-1500TB UPG=CC	$315.00	ES-1	36%	$201.60	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-106-921	APPSYNC VMAX3 1501+ UPG=CC	$266.00	ES-1	36%	$170.24	$47.88	$0.00	$0.00	$0.00	$0.00	$47.88
5	456-106-947	VIPR SRM VMAX3 0-50TB UPG=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-106-948	VIPR SRM VMAX3 51-150TB UPG=CC	$0.00	ES-1	36%	$0.00	$236.34	$0.00	$0.00	$0.00	$0.00	$236.34
5	456-106-949	VIPR SRM VMAX3 151-300TB UPG=CC	$0.00	ES-1	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-106-950	VIPR SRM VMAX3 301-450TB UPG=CC	$0.00	ES-1	36%	$0.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-106-951	VIPR SRM VMAX3 451-750TB UPG=CC	$0.00	ES-1	36%	$0.00	$206.82	$0.00	$0.00	$0.00	$0.00	$206.82
5	456-106-952	VIPR SRM VMAX3 751-1500TB UPG=CC	$0.00	ES-1	36%	$0.00	$189.18	$0.00	$0.00	$0.00	$0.00	$189.18
5	456-106-953	VIPR SRM VMAX3 1501+ UPG=CC	$0.00	ES-1	36%	$0.00	$179.82	$0.00	$0.00	$0.00	$0.00	$179.82
5	456-107-128	VIPR SRM FAST COMBO VMAX3 TIER TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-149	APPSYNC VMAX3 Reg 0-50TB=CA	$1,917.00	ES-1	36%	$1,226.88	$345.06	$0.00	$0.00	$0.00	$0.00	$345.06
5	456-107-150	APPSYNC VMAX3 Reg 51-150TB=CA	$1,485.00	ES-1	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-107-151	APPSYNC VMAX3 Reg 151-300TB=CA	$1,422.00	ES-1	36%	$910.08	$255.96	$0.00	$0.00	$0.00	$0.00	$255.96
5	456-107-152	APPSYNC VMAX3 Reg 301-450TB=CA	$1,220.00	ES-1	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-107-153	APPSYNC VMAX3 Reg 451-750TB=CA	$1,139.00	ES-1	36%	$728.96	$205.02	$0.00	$0.00	$0.00	$0.00	$205.02
5	456-107-154	APPSYNC VMAX3 Reg 751-1500TB=CA	$932.00	ES-1	36%	$596.48	$167.76	$0.00	$0.00	$0.00	$0.00	$167.76
5	456-107-155	APPSYNC VMAX3 Reg 1501+ =CA	$653.00	ES-1	36%	$417.92	$117.54	$0.00	$0.00	$0.00	$0.00	$117.54
5	456-107-156	APPSYNC VMAX3 Reg Upg 0-50TB=CA	$1,917.00	ES-1	36%	$1,226.88	$345.06	$0.00	$0.00	$0.00	$0.00	$345.06
5	456-107-157	APPSYNC VMAX3 Reg Upg 51-150TB=CA	$1,485.00	ES-1	36%	$950.40	$267.30	$0.00	$0.00	$0.00	$0.00	$267.30
5	456-107-158	APPSYNC VMAX3 Reg Upg 151-300TB=CA	$1,422.00	ES-1	36%	$910.08	$255.96	$0.00	$0.00	$0.00	$0.00	$255.96
5	456-107-159	APPSYNC VMAX3 Reg Upg 301-450TB=CA	$1,220.00	ES-1	36%	$780.80	$219.60	$0.00	$0.00	$0.00	$0.00	$219.60
5	456-107-160	APPSYNC VMAX3 Reg Upg 451-750TB=CA	$1,139.00	ES-1	36%	$728.96	$205.02	$0.00	$0.00	$0.00	$0.00	$205.02
5	456-107-161	APPSYNC VMAX3 Reg Upg 751-1500TB=CA	$932.00	ES-1	36%	$596.48	$167.76	$0.00	$0.00	$0.00	$0.00	$167.76
5	456-107-162	APPSYNC VMAX3 Reg Upg 1501+ =CA	$653.00	ES-1	36%	$417.92	$117.54	$0.00	$0.00	$0.00	$0.00	$117.54
5	456-107-163	APPSYNC VMAX3 TPP 0-50TB=CC	$842.00	ES-1	36%	$538.88	$151.56	$0.00	$0.00	$0.00	$0.00	$151.56
5	456-107-164	APPSYNC VMAX3 TPP 51-150TB=CC	$662.00	ES-1	36%	$423.68	$119.16	$0.00	$0.00	$0.00	$0.00	$119.16
5	456-107-165	APPSYNC VMAX3 TPP 151-300TB=CC	$428.00	ES-1	36%	$273.92	$77.04	$0.00	$0.00	$0.00	$0.00	$77.04
5	456-107-166	APPSYNC VMAX3 TPP 301-450TB=CC	$348.00	ES-1	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-107-167	APPSYNC VMAX3 TPP 451-750TB=CC	$302.00	ES-1	36%	$193.28	$54.36	$0.00	$0.00	$0.00	$0.00	$54.36
5	456-107-168	APPSYNC VMAX3 TPP 751-1500TB=CC	$268.00	ES-1	36%	$171.52	$48.24	$0.00	$0.00	$0.00	$0.00	$48.24
5	456-107-169	APPSYNC VMAX3 TPP 1501+ =CC	$226.00	ES-1	36%	$144.64	$40.68	$0.00	$0.00	$0.00	$0.00	$40.68
5	456-107-170	APPSYNC VMAX3 TPP Upg 0-50TB=CC	$842.00	ES-1	36%	$538.88	$151.56	$0.00	$0.00	$0.00	$0.00	$151.56
5	456-107-171	APPSYNC VMAX3 TPP Upg 51-150TB=CC	$662.00	ES-1	36%	$423.68	$119.16	$0.00	$0.00	$0.00	$0.00	$119.16
5	456-107-172	APPSYNC VMAX3 TPP Upg 151-300TB=CC	$428.00	ES-1	36%	$273.92	$77.04	$0.00	$0.00	$0.00	$0.00	$77.04
5	456-107-173	APPSYNC VMAX3 TPP Upg 301-450TB=CC	$348.00	ES-1	36%	$222.72	$62.64	$0.00	$0.00	$0.00	$0.00	$62.64
5	456-107-174	APPSYNC VMAX3 TPP Upg 451-750TB=CC	$302.00	ES-1	36%	$193.28	$54.36	$0.00	$0.00	$0.00	$0.00	$54.36
5	456-107-175	APPSYNC VMAX3 TPP Upg 751-1500TB=CC	$268.00	ES-1	36%	$171.52	$48.24	$0.00	$0.00	$0.00	$0.00	$48.24
5	456-107-176	APPSYNC VMAX3 TPP Upg 1501+ =CC	$226.00	ES-1	36%	$144.64	$40.68	$0.00	$0.00	$0.00	$0.00	$40.68
5	456-107-293	VMAX3 LOCAL REP REG 0-50TB=CA	$2,130.00	ES-1	36%	$1,363.20	$383.40	$0.00	$0.00	$0.00	$0.00	$383.40
5	456-107-294	VMAX3 LOCAL REP REG 51-150TB=CA	$1,650.00	ES-1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-107-295	VMAX3 LOCAL REP REG 151-300TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-107-296	VMAX3 LOCAL REP REG 301-450TB=CA	$1,355.00	ES-1	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-107-297	VMAX3 LOCAL REP REG 451-750TB=CA	$1,265.00	ES-1	36%	$809.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-298	VMAX3 LOCAL REP REG 751-1500TB=CA	$1,035.00	ES-1	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-107-299	VMAX3 LOCAL REP REG 1500+TB=CA	$725.00	ES-1	36%	$464.00	$130.50	$0.00	$0.00	$0.00	$0.00	$130.50
5	456-107-300	VMAX3 REG SNAPSURE ERTU CARD=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-301	VMAX3 REMOTE REP REG 0-50TB=CA	$2,665.00	ES-1	36%	$1,705.60	$479.70	$0.00	$0.00	$0.00	$0.00	$479.70
5	456-107-302	VMAX3 REMOTE REP REG 51-150TB=CA	$1,880.00	ES-1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-107-303	VMAX3 REMOTE REP REG 151-300TB=CA	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-304	VMAX3 REMOTE REP REG 301-450TB=CA	$1,510.00	ES-1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-107-305	VMAX3 REMOTE REP REG 451-750TB=CA	$1,350.00	ES-1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-107-306	VMAX3 REMOTE REP REG 751-1500TB=CA	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-307	VMAX3 REMOTE REP REG 1500+TB=CA	$575.00	ES-1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-107-308	VMAX3 REG REPLICTN FOR FILE ERTU CARD=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-350	ESA FOR 100K 0-50TB MP ONLY=CC	$290.00	ES-1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	456-107-351	ESA FOR 100K 51-150TB MP ONLY=CC	$215.00	ES-1	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-352	ESA FOR 100K 151-300TB MP ONLY=CC	$135.00	ES-1	36%	$86.40	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-353	ESA FOR 100K 301-450TB MP ONLY=CC	$115.00	ES-1	36%	$73.60	$20.70	$0.00	$0.00	$0.00	$0.00	$20.70
5	456-107-354	ESA FOR 100K 451-750TB MP ONLY=CC	$95.00	ES-1	36%	$60.80	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-107-355	ESA FOR 100K 751-1500TB MP ONLY=CC	$85.00	ES-1	36%	$54.40	$15.30	$0.00	$0.00	$0.00	$0.00	$15.30
5	456-107-356	ESA FOR 100K 1501+TB MP ONLY=CC	$80.00	ES-1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	456-107-358	ESA FOR 200K 0-50TB MP ONLY=CC	$290.00	ES-1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	456-107-359	ESA FOR 200K 51-150TB MP ONLY=CC	$215.00	ES-1	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-360	ESA FOR 200K 151-300TB MP ONLY=CC	$135.00	ES-1	36%	$86.40	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-361	ESA FOR 200K 301-450TB MP ONLY=CC	$115.00	ES-1	36%	$73.60	$20.70	$0.00	$0.00	$0.00	$0.00	$20.70
5	456-107-362	ESA FOR 200K 451-750TB MP ONLY=CC	$95.00	ES-1	36%	$60.80	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-107-363	ESA FOR 200K 751-1500TB MP ONLY=CC	$85.00	ES-1	36%	$54.40	$15.30	$0.00	$0.00	$0.00	$0.00	$15.30
5	456-107-364	ESA FOR 200K 1501+TB MP ONLY=CC	$80.00	ES-1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	456-107-366	ESA FOR 400K 0-50TB MP ONLY=CC	$290.00	ES-1	36%	$185.60	$52.20	$0.00	$0.00	$0.00	$0.00	$52.20
5	456-107-367	ESA FOR 400K 51-150TB MP ONLY=CC	$215.00	ES-1	36%	$137.60	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-368	ESA FOR 400K 151-300TB MP ONLY=CC	$135.00	ES-1	36%	$86.40	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-369	ESA FOR 400K 301-450TB MP ONLY=CC	$115.00	ES-1	36%	$73.60	$20.70	$0.00	$0.00	$0.00	$0.00	$20.70
5	456-107-370	ESA FOR 400K 451-750TB MP ONLY=CC	$95.00	ES-1	36%	$60.80	$17.10	$0.00	$0.00	$0.00	$0.00	$17.10
5	456-107-371	ESA FOR 400K 751-1500TB MP ONLY=CC	$85.00	ES-1	36%	$54.40	$15.30	$0.00	$0.00	$0.00	$0.00	$15.30
5	456-107-372	ESA FOR 400K 1501+TB MP ONLY=CC	$80.00	ES-1	36%	$51.20	$14.40	$0.00	$0.00	$0.00	$0.00	$14.40
5	456-107-374	V100K HYPERMAX OS UPG 0-50TB=CC	$1,425.00	ES-1	36%	$912.00	$99.75	$0.00	$0.00	$0.00	$0.00	$99.75
5	456-107-375	V100K HYPERMAX OS UPG 51-150TB=CC	$1,230.00	ES-1	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-107-376	V100K HYPERMAX OS UPG 150-300TB=CC	$950.00	ES-1	36%	$608.00	$66.50	$0.00	$0.00	$0.00	$0.00	$66.50
5	456-107-377	V100K HYPERMAX OS UPG 301-450TB=CC	$845.00	ES-1	36%	$540.80	$59.15	$0.00	$0.00	$0.00	$0.00	$59.15
5	456-107-378	V100K HYPERMAX OS UPG 451-750TB=CC	$670.00	ES-1	36%	$428.80	$46.90	$0.00	$0.00	$0.00	$0.00	$46.90
5	456-107-379	V100K HYPERMAX OS UPG 751-1500TB=CC	$555.00	ES-1	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-107-380	V100K HYPERMAX OS UPG 1501+TB=CC	$460.00	ES-1	36%	$294.40	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-107-381	V200K HYPERMAX OS UPG 0-50TB=CC	$1,425.00	ES-1	36%	$912.00	$99.75	$0.00	$0.00	$0.00	$0.00	$99.75
5	456-107-382	V200K HYPERMAX OS UPG 51-150TB=CC	$1,230.00	ES-1	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-107-383	V200K HYPERMAX OS UPG 150-300TB=CC	$950.00	ES-1	36%	$608.00	$66.50	$0.00	$0.00	$0.00	$0.00	$66.50
5	456-107-384	V200K HYPERMAX OS UPG 301-450TB=CC	$845.00	ES-1	36%	$540.80	$59.15	$0.00	$0.00	$0.00	$0.00	$59.15
5	456-107-385	V200K HYPERMAX OS UPG 451-750TB=CC	$670.00	ES-1	36%	$428.80	$46.90	$0.00	$0.00	$0.00	$0.00	$46.90
5	456-107-386	V200K HYPERMAX OS UPG 751-1500TB=CC	$555.00	ES-1	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-107-387	V200K HYPERMAX OS UPG 1501+TB=CC	$460.00	ES-1	36%	$294.40	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-107-388	V400K HYPERMAX OS UPG 0-50TB=CC	$1,425.00	ES-1	36%	$912.00	$99.75	$0.00	$0.00	$0.00	$0.00	$99.75
5	456-107-389	V400K HYPERMAX OS UPG 51-150TB=CC	$1,230.00	ES-1	36%	$787.20	$86.10	$0.00	$0.00	$0.00	$0.00	$86.10
5	456-107-390	V400K HYPERMAX OS UPG 150-300TB=CC	$950.00	ES-1	36%	$608.00	$66.50	$0.00	$0.00	$0.00	$0.00	$66.50
5	456-107-391	V400K HYPERMAX OS UPG 301-450TB=CC	$845.00	ES-1	36%	$540.80	$59.15	$0.00	$0.00	$0.00	$0.00	$59.15
5	456-107-392	V400K HYPERMAX OS UPG 451-750TB=CC	$670.00	ES-1	36%	$428.80	$46.90	$0.00	$0.00	$0.00	$0.00	$46.90
5	456-107-393	V400K HYPERMAX OS UPG 751-1500TB=CC	$555.00	ES-1	36%	$355.20	$38.85	$0.00	$0.00	$0.00	$0.00	$38.85
5	456-107-394	V400K HYPERMAX OS UPG 1501+TB=CC	$460.00	ES-1	36%	$294.40	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-107-395	V100K UNISPHERE UPG 0-50TB=CC	$1,495.00	ES-1	36%	$956.80	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	456-107-396	V100K UNISPHERE UPG 51-150TB=CC	$1,215.00	ES-1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	456-107-397	V100K UNISPHERE UPG 151-300TB=CC	$1,105.00	ES-1	36%	$707.20	$198.90	$0.00	$0.00	$0.00	$0.00	$198.90
5	456-107-398	V100K UNISPHERE UPG 301-450TB=CC	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-399	V100K UNISPHERE UPG 451-750TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-400	V100K UNISPHERE UPG 751-1500TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-401	V100K UNISPHERE UPG 1501+TB=CC	$405.00	ES-1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-107-402	V200K UNISPHERE UPG 0-50TB=CC	$1,495.00	ES-1	36%	$956.80	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	456-107-403	V200K UNISPHERE UPG 51-150TB=CC	$1,215.00	ES-1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	456-107-404	V200K UNISPHERE UPG 151-300TB=CC	$1,105.00	ES-1	36%	$707.20	$198.90	$0.00	$0.00	$0.00	$0.00	$198.90
5	456-107-405	V200K UNISPHERE UPG 301-450TB=CC	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-406	V200K UNISPHERE UPG 451-750TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-407	V200K UNISPHERE UPG 751-1500TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-408	V200K UNISPHERE UPG 1501+TB=CC	$405.00	ES-1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-107-409	V400K UNISPHERE UPG 0-50TB=CC	$1,495.00	ES-1	36%	$956.80	$269.10	$0.00	$0.00	$0.00	$0.00	$269.10
5	456-107-410	V400K UNISPHERE UPG 51-150TB=CC	$1,215.00	ES-1	36%	$777.60	$218.70	$0.00	$0.00	$0.00	$0.00	$218.70
5	456-107-411	V400K UNISPHERE UPG 151-300TB=CC	$1,105.00	ES-1	36%	$707.20	$198.90	$0.00	$0.00	$0.00	$0.00	$198.90
5	456-107-412	V400K UNISPHERE UPG 301-450TB=CC	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-413	V400K UNISPHERE UPG 451-750TB=CC	$700.00	ES-1	36%	$448.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-414	V400K UNISPHERE UPG 751-1500TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-415	V400K UNISPHERE UPG 1501+TB=CC	$405.00	ES-1	36%	$259.20	$72.90	$0.00	$0.00	$0.00	$0.00	$72.90
5	456-107-416	V100K BASE UPG 0-50TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-107-417	V100K BASE UPG 51-150TB=CC	$1,195.00	ES-1	36%	$764.80	$215.10	$0.00	$0.00	$0.00	$0.00	$215.10
5	456-107-418	V100K BASE UPG 151-300TB=CC	$920.00	ES-1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	456-107-419	V100K BASE UPG 301-450TB=CC	$870.00	ES-1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-107-420	V100K BASE UPG 451-750TB=CC	$645.00	ES-1	36%	$412.80	$116.10	$0.00	$0.00	$0.00	$0.00	$116.10
5	456-107-421	V100K BASE UPG 751-1500TB=CC	$490.00	ES-1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	456-107-422	V100K BASE UPG 1501+TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-107-423	V200K BASE UPG 0-50TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-107-424	V200K BASE UPG 51-150TB=CC	$1,195.00	ES-1	36%	$764.80	$215.10	$0.00	$0.00	$0.00	$0.00	$215.10
5	456-107-425	V200K BASE UPG 151-300TB=CC	$920.00	ES-1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	456-107-426	V200K BASE UPG 301-450TB=CC	$870.00	ES-1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-107-427	V200K BASE UPG 451-750TB=CC	$645.00	ES-1	36%	$412.80	$116.10	$0.00	$0.00	$0.00	$0.00	$116.10
5	456-107-428	V200K BASE UPG 751-1500TB=CC	$490.00	ES-1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	456-107-429	V200K BASE UPG 1501+TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-107-430	V400K BASE UPG 0-50TB=CC	$1,455.00	ES-1	36%	$931.20	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	456-107-431	V400K BASE UPG 51-150TB=CC	$1,195.00	ES-1	36%	$764.80	$215.10	$0.00	$0.00	$0.00	$0.00	$215.10
5	456-107-432	V400K BASE UPG 151-300TB=CC	$920.00	ES-1	36%	$588.80	$165.60	$0.00	$0.00	$0.00	$0.00	$165.60
5	456-107-433	V400K BASE UPG 301-450TB=CC	$870.00	ES-1	36%	$556.80	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-107-434	V400K BASE UPG 451-750TB=CC	$645.00	ES-1	36%	$412.80	$116.10	$0.00	$0.00	$0.00	$0.00	$116.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-435	V400K BASE UPG 751-1500TB=CC	$490.00	ES-1	36%	$313.60	$88.20	$0.00	$0.00	$0.00	$0.00	$88.20
5	456-107-436	V400K BASE UPG 1501+TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-107-437	V100K FOUNDATION UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-438	V100K FOUNDATION UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-439	V100K FOUNDATION UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-440	V100K FOUNDATION UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-441	V100K FOUNDATION UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-442	V100K FOUNDATION UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-443	V100K FOUNDATION UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-444	V200K FOUNDATION UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-445	V200K FOUNDATION UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-446	V200K FOUNDATION UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-447	V200K FOUNDATION UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-448	V200K FOUNDATION UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-449	V200K FOUNDATION UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-450	V200K FOUNDATION UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-451	V400K FOUNDATION UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-452	V400K FOUNDATION UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-453	V400K FOUNDATION UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-454	V400K FOUNDATION UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-455	V400K FOUNDATION UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-456	V400K FOUNDATION UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-457	V400K FOUNDATION UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-458	V100K FOUND FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-459	V100K FOUND FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$87.30	$0.00	$0.00	$0.00	$0.00	$87.30
5	456-107-460	V100K FOUND FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-107-461	V100K FOUND FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-107-462	V100K FOUND FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-463	V100K FOUND FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-107-464	V100K FOUND FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-465	V200K FOUND FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-466	V200K FOUND FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$87.30	$0.00	$0.00	$0.00	$0.00	$87.30
5	456-107-467	V200K FOUND FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-107-468	V200K FOUND FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-107-469	V200K FOUND FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-470	V200K FOUND FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-107-471	V200K FOUND FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-472	V400K FOUND FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-473	V400K FOUND FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$87.30	$0.00	$0.00	$0.00	$0.00	$87.30
5	456-107-474	V400K FOUND FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-107-475	V400K FOUND FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$73.80	$0.00	$0.00	$0.00	$0.00	$73.80
5	456-107-476	V400K FOUND FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-477	V400K FOUND FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	456-107-478	V400K FOUND FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	456-107-479	V100K FOUND FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-107-480	V100K FOUND FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-481	V100K FOUND FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-482	V100K FOUND FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$58.50	$0.00	$0.00	$0.00	$0.00	$58.50
5	456-107-483	V100K FOUND FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-107-484	V100K FOUND FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-107-485	V100K FOUND FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-486	V200K FOUND FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-107-487	V200K FOUND FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-488	V200K FOUND FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-489	V200K FOUND FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$58.50	$0.00	$0.00	$0.00	$0.00	$58.50
5	456-107-490	V200K FOUND FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-107-491	V200K FOUND FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-107-492	V200K FOUND FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-493	V400K FOUND FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$108.00	$0.00	$0.00	$0.00	$0.00	$108.00
5	456-107-494	V400K FOUND FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$83.70	$0.00	$0.00	$0.00	$0.00	$83.70
5	456-107-495	V400K FOUND FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$38.70	$0.00	$0.00	$0.00	$0.00	$38.70
5	456-107-496	V400K FOUND FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$58.50	$0.00	$0.00	$0.00	$0.00	$58.50
5	456-107-497	V400K FOUND FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-107-498	V400K FOUND FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-107-499	V400K FOUND FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	456-107-500	V100K FOUND FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-501	V100K FOUND FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-502	V100K FOUND FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-503	V100K FOUND FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-504	V100K FOUND FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-505	V100K FOUND FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-506	V100K FOUND FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-507	V200K FOUND FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-508	V200K FOUND FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-509	V200K FOUND FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-510	V200K FOUND FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-511	V200K FOUND FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-512	V200K FOUND FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-513	V200K FOUND FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-514	V400K FOUND FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-515	V400K FOUND FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-516	V400K FOUND FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-517	V400K FOUND FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-518	V400K FOUND FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-519	V400K FOUND FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-520	V400K FOUND FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-521	V100K FOUND FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-522	V100K FOUND FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-523	V100K FOUND FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-524	V100K FOUND FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-525	V100K FOUND FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-526	V100K FOUND FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-527	V100K FOUND FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-528	V200K FOUND FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-529	V200K FOUND FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-530	V200K FOUND FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-531	V200K FOUND FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-532	V200K FOUND FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-533	V200K FOUND FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-534	V200K FOUND FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-535	V400K FOUND FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$377.10	$0.00	$0.00	$0.00	$0.00	$377.10
5	456-107-536	V400K FOUND FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-537	V400K FOUND FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-107-538	V400K FOUND FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$230.40	$0.00	$0.00	$0.00	$0.00	$230.40
5	456-107-539	V400K FOUND FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$167.40	$0.00	$0.00	$0.00	$0.00	$167.40
5	456-107-540	V400K FOUND FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	456-107-541	V400K FOUND FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-107-542	V100K ADVANCED UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-543	V100K ADVANCED UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-544	V100K ADVANCED UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-545	V100K ADVANCED UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-546	V100K ADVANCED UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-547	V100K ADVANCED UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-548	V100K ADVANCED UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-549	V200K ADVANCED UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-550	V200K ADVANCED UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-551	V200K ADVANCED UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-552	V200K ADVANCED UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-553	V200K ADVANCED UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-554	V200K ADVANCED UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-555	V200K ADVANCED UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-556	V400K ADVANCED UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-557	V400K ADVANCED UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-558	V400K ADVANCED UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-559	V400K ADVANCED UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-560	V400K ADVANCED UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-561	V400K ADVANCED UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-562	V400K ADVANCED UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-563	V100K ADV FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-107-564	V100K ADV FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-107-565	V100K ADV FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-566	V100K ADV FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	456-107-567	V100K ADV FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	456-107-568	V100K ADV FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	456-107-569	V100K ADV FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-107-570	V200K ADV FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-107-571	V200K ADV FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-107-572	V200K ADV FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-573	V200K ADV FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	456-107-574	V200K ADV FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	456-107-575	V200K ADV FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	456-107-576	V200K ADV FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-107-577	V400K ADV FROM BASE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	456-107-578	V400K ADV FROM BASE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$118.80	$0.00	$0.00	$0.00	$0.00	$118.80
5	456-107-579	V400K ADV FROM BASE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$123.30	$0.00	$0.00	$0.00	$0.00	$123.30
5	456-107-580	V400K ADV FROM BASE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$121.50	$0.00	$0.00	$0.00	$0.00	$121.50
5	456-107-581	V400K ADV FROM BASE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$85.50	$0.00	$0.00	$0.00	$0.00	$85.50
5	456-107-582	V400K ADV FROM BASE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.90	$0.00	$0.00	$0.00	$0.00	$63.90
5	456-107-583	V400K ADV FROM BASE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$44.10	$0.00	$0.00	$0.00	$0.00	$44.10
5	456-107-584	V100K ADV FROM FOUND 0-50TB=CC	$0.00	ES-1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-107-585	V100K ADV FROM FOUND 51-150TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-586	V100K ADV FROM FOUND 151-300TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-587	V100K ADV FROM FOUND 301-450TB=CC	$0.00	ES-1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-107-588	V100K ADV FROM FOUND 451-750TB=CC	$0.00	ES-1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-107-589	V100K ADV FROM FOUND 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	456-107-590	V100K ADV FROM FOUND 1501+TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-591	V200K ADV FROM FOUND 0-50TB=CC	$0.00	ES-1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-107-592	V200K ADV FROM FOUND 51-150TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-593	V200K ADV FROM FOUND 151-300TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-594	V200K ADV FROM FOUND 301-450TB=CC	$0.00	ES-1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-595	V200K ADV FROM FOUND 451-750TB=CC	$0.00	ES-1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-107-596	V200K ADV FROM FOUND 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	456-107-597	V200K ADV FROM FOUND 1501+TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-598	V400K ADV FROM FOUND 0-50TB=CC	$0.00	ES-1	36%	$0.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-107-599	V400K ADV FROM FOUND 51-150TB=CC	$0.00	ES-1	36%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	456-107-600	V400K ADV FROM FOUND 151-300TB=CC	$0.00	ES-1	36%	$0.00	$51.30	$0.00	$0.00	$0.00	$0.00	$51.30
5	456-107-601	V400K ADV FROM FOUND 301-450TB=CC	$0.00	ES-1	36%	$0.00	$47.70	$0.00	$0.00	$0.00	$0.00	$47.70
5	456-107-602	V400K ADV FROM FOUND 451-750TB=CC	$0.00	ES-1	36%	$0.00	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-107-603	V400K ADV FROM FOUND 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$26.10	$0.00	$0.00	$0.00	$0.00	$26.10
5	456-107-604	V400K ADV FROM FOUND 1501+TB=CC	$0.00	ES-1	36%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-107-605	V100K ADV FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-107-606	V100K ADV FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-607	V100K ADV FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-107-608	V100K ADV FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-107-609	V100K ADV FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-107-610	V100K ADV FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-107-611	V100K ADV FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-612	V200K ADV FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-107-613	V200K ADV FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-614	V200K ADV FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-107-615	V200K ADV FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-107-616	V200K ADV FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-107-617	V200K ADV FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-107-618	V200K ADV FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-619	V400K ADV FROM UNI 0-50TB=CC	$0.00	ES-1	36%	$0.00	$153.00	$0.00	$0.00	$0.00	$0.00	$153.00
5	456-107-620	V400K ADV FROM UNI 51-150TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-621	V400K ADV FROM UNI 151-300TB=CC	$0.00	ES-1	36%	$0.00	$90.00	$0.00	$0.00	$0.00	$0.00	$90.00
5	456-107-622	V400K ADV FROM UNI 301-450TB=CC	$0.00	ES-1	36%	$0.00	$106.20	$0.00	$0.00	$0.00	$0.00	$106.20
5	456-107-623	V400K ADV FROM UNI 451-750TB=CC	$0.00	ES-1	36%	$0.00	$75.60	$0.00	$0.00	$0.00	$0.00	$75.60
5	456-107-624	V400K ADV FROM UNI 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$56.70	$0.00	$0.00	$0.00	$0.00	$56.70
5	456-107-625	V400K ADV FROM UNI 1501+TB=CC	$0.00	ES-1	36%	$0.00	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	456-107-626	V100K ADV FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-627	V100K ADV FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-628	V100K ADV FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-629	V100K ADV FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-630	V100K ADV FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-631	V100K ADV FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-632	V100K ADV FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-633	V200K ADV FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-634	V200K ADV FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-635	V200K ADV FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-636	V200K ADV FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-637	V200K ADV FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-638	V200K ADV FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-639	V200K ADV FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-640	V400K ADV FROM BASE DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-641	V400K ADV FROM BASE DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-642	V400K ADV FROM BASE DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-643	V400K ADV FROM BASE DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-644	V400K ADV FROM BASE DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-645	V400K ADV FROM BASE DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-646	V400K ADV FROM BASE DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-647	V100K ADV FROM FOUND DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-648	V100K ADV FROM FOUND DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-649	V100K ADV FROM FOUND DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-650	V100K ADV FROM FOUND DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-651	V100K ADV FROM FOUND DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-652	V100K ADV FROM FOUND DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-653	V100K ADV FROM FOUND DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-654	V200K ADV FROM FOUND DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-655	V200K ADV FROM FOUND DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-656	V200K ADV FROM FOUND DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-657	V200K ADV FROM FOUND DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-658	V200K ADV FROM FOUND DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-659	V200K ADV FROM FOUND DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-660	V200K ADV FROM FOUND DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-661	V400K ADV FROM FOUND DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-662	V400K ADV FROM FOUND DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-663	V400K ADV FROM FOUND DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-664	V400K ADV FROM FOUND DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-665	V400K ADV FROM FOUND DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-666	V400K ADV FROM FOUND DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-667	V400K ADV FROM FOUND DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-668	V100K ADV FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-669	V100K ADV FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-670	V100K ADV FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-671	V100K ADV FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-672	V100K ADV FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-673	V100K ADV FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-674	V100K ADV FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-675	V200K ADV FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-676	V200K ADV FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-677	V200K ADV FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-678	V200K ADV FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-679	V200K ADV FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-680	V200K ADV FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-681	V200K ADV FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-682	V400K ADV FROM UNI DLTA 0-50TB=CC	$0.00	ES-1	36%	$0.00	$422.10	$0.00	$0.00	$0.00	$0.00	$422.10
5	456-107-683	V400K ADV FROM UNI DLTA 51-150TB=CC	$0.00	ES-1	36%	$0.00	$333.90	$0.00	$0.00	$0.00	$0.00	$333.90
5	456-107-684	V400K ADV FROM UNI DLTA 151-300TB=CC	$0.00	ES-1	36%	$0.00	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-685	V400K ADV FROM UNI DLTA 301-450TB=CC	$0.00	ES-1	36%	$0.00	$278.10	$0.00	$0.00	$0.00	$0.00	$278.10
5	456-107-686	V400K ADV FROM UNI DLTA 451-750TB=CC	$0.00	ES-1	36%	$0.00	$201.60	$0.00	$0.00	$0.00	$0.00	$201.60
5	456-107-687	V400K ADV FROM UNI DLTA 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$152.10	$0.00	$0.00	$0.00	$0.00	$152.10
5	456-107-688	V400K ADV FROM UNI DLTA 1501+TB=CC	$0.00	ES-1	36%	$0.00	$115.20	$0.00	$0.00	$0.00	$0.00	$115.20
5	456-107-689	V100K LOCAL REP REG UPG 0-50TB=CA	$2,130.00	ES-1	36%	$1,363.20	$383.40	$0.00	$0.00	$0.00	$0.00	$383.40
5	456-107-690	V100K LOCAL REP REG UPG 51-150TB=CA	$1,650.00	ES-1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-107-691	V100K LOCAL REP REG UPG 151-300TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-107-692	V100K LOCAL REP REG UPG 301-450TB=CA	$1,355.00	ES-1	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-107-693	V100K LOCAL REP REG UPG 451-750TB=CA	$1,265.00	ES-1	36%	$809.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-694	V100K LOCAL REP REG UPG 751-1500TB=CA	$1,035.00	ES-1	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-107-695	V100K LOCAL REP REG UPG 1500+TB=CA	$725.00	ES-1	36%	$464.00	$130.50	$0.00	$0.00	$0.00	$0.00	$130.50
5	456-107-696	V200K LOCAL REP REG UPG 0-50TB=CA	$2,130.00	ES-1	36%	$1,363.20	$383.40	$0.00	$0.00	$0.00	$0.00	$383.40
5	456-107-697	V200K LOCAL REP REG UPG 51-150TB=CA	$1,650.00	ES-1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-107-698	V200K LOCAL REP REG UPG 151-300TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-107-699	V200K LOCAL REP REG UPG 301-450TB=CA	$1,355.00	ES-1	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-107-700	V200K LOCAL REP REG UPG 451-750TB=CA	$1,265.00	ES-1	36%	$809.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-701	V200K LOCAL REP REG UPG 751-1500TB=CA	$1,035.00	ES-1	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-107-702	V200K LOCAL REP REG UPG 1500+TB=CA	$725.00	ES-1	36%	$464.00	$130.50	$0.00	$0.00	$0.00	$0.00	$130.50
5	456-107-703	V400K LOCAL REP REG UPG 0-50TB=CA	$2,130.00	ES-1	36%	$1,363.20	$383.40	$0.00	$0.00	$0.00	$0.00	$383.40
5	456-107-704	V400K LOCAL REP REG UPG 51-150TB=CA	$1,650.00	ES-1	36%	$1,056.00	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	456-107-705	V400K LOCAL REP REG UPG 151-300TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-107-706	V400K LOCAL REP REG UPG 301-450TB=CA	$1,355.00	ES-1	36%	$867.20	$243.90	$0.00	$0.00	$0.00	$0.00	$243.90
5	456-107-707	V400K LOCAL REP REG UPG 451-750TB=CA	$1,265.00	ES-1	36%	$809.60	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-708	V400K LOCAL REP REG UPG 751-1500TB=CA	$1,035.00	ES-1	36%	$662.40	$186.30	$0.00	$0.00	$0.00	$0.00	$186.30
5	456-107-709	V400K LOCAL REP REG UPG 1500+TB=CA	$725.00	ES-1	36%	$464.00	$130.50	$0.00	$0.00	$0.00	$0.00	$130.50
5	456-107-710	V100K REMOTE REP REG UPG 0-50TB=CA	$2,665.00	ES-1	36%	$1,705.60	$479.70	$0.00	$0.00	$0.00	$0.00	$479.70
5	456-107-711	V100K REMOTE REP REG UPG 51-150TB=CA	$1,880.00	ES-1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-107-712	V100K REMOTE REP REG UPG 151-300TB=CA	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-713	V100K REMOTE REP REG UPG 301-450TB=CA	$1,510.00	ES-1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-107-714	V100K REMOTE REP REG UPG 451-750TB=CA	$1,350.00	ES-1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-107-715	V100K REMOTE REP REG UPG 751-1500TB=CA	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-716	V100K REMOTE REP REG UPG 1500+TB=CA	$575.00	ES-1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-107-717	V200K REMOTE REP REG UPG 0-50TB=CA	$2,665.00	ES-1	36%	$1,705.60	$479.70	$0.00	$0.00	$0.00	$0.00	$479.70
5	456-107-718	V200K REMOTE REP REG UPG 51-150TB=CA	$1,880.00	ES-1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-107-719	V200K REMOTE REP REG UPG 151-300TB=CA	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-720	V200K REMOTE REP REG UPG 301-450TB=CA	$1,510.00	ES-1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-107-721	V200K REMOTE REP REG UPG 451-750TB=CA	$1,350.00	ES-1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-107-722	V200K REMOTE REP REG UPG 751-1500TB=CA	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-723	V200K REMOTE REP REG UPG 1500+TB=CA	$575.00	ES-1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-107-724	V400K REMOTE REP REG UPG 0-50TB=CA	$2,665.00	ES-1	36%	$1,705.60	$479.70	$0.00	$0.00	$0.00	$0.00	$479.70
5	456-107-725	V400K REMOTE REP REG UPG 51-150TB=CA	$1,880.00	ES-1	36%	$1,203.20	$338.40	$0.00	$0.00	$0.00	$0.00	$338.40
5	456-107-726	V400K REMOTE REP REG UPG 151-300TB=CA	$1,605.00	ES-1	36%	$1,027.20	$288.90	$0.00	$0.00	$0.00	$0.00	$288.90
5	456-107-727	V400K REMOTE REP REG UPG 301-450TB=CA	$1,510.00	ES-1	36%	$966.40	$271.80	$0.00	$0.00	$0.00	$0.00	$271.80
5	456-107-728	V400K REMOTE REP REG UPG 451-750TB=CA	$1,350.00	ES-1	36%	$864.00	$243.00	$0.00	$0.00	$0.00	$0.00	$243.00
5	456-107-729	V400K REMOTE REP REG UPG 751-1500TB=CA	$955.00	ES-1	36%	$611.20	$171.90	$0.00	$0.00	$0.00	$0.00	$171.90
5	456-107-730	V400K REMOTE REP REG UPG 1500+TB=CA	$575.00	ES-1	36%	$368.00	$103.50	$0.00	$0.00	$0.00	$0.00	$103.50
5	456-107-731	VMAX3 STAR TPP 0-50TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-732	VMAX3 STAR TPP 51-150TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-733	VMAX3 STAR TPP 151-300TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-734	VMAX3 STAR TPP 301-450TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-735	VMAX3 STAR TPP 451-750TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-736	VMAX3 STAR TPP 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-737	VMAX3 STAR TPP 1501+TB=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-357	V100K HYPERMAX OS BASE LIC=IC	$2,855.00	ES-1	36%	$1,827.20	$199.85	$0.00	$0.00	$0.00	$0.00	$199.85
5	456-108-358	V200K HYPERMAX OS BASE LIC=IC	$11,430.00	ES-1	36%	$7,315.20	$800.10	$0.00	$0.00	$0.00	$0.00	$800.10
5	456-108-359	V400K HYPERMAX OS BASE LIC=IC	$28,570.00	ES-1	36%	$18,284.80	$1,999.90	$0.00	$0.00	$0.00	$0.00	$1,999.90
5	456-108-378	V100K BASE PKG LIC=IC	$4,285.00	ES-1	36%	$2,742.40	$771.30	$0.00	$0.00	$0.00	$0.00	$771.30
5	456-108-379	V200K BASE PKG LIC=IC	$12,855.00	ES-1	36%	$8,227.20	$2,313.90	$0.00	$0.00	$0.00	$0.00	$2,313.90
5	456-108-380	V400K BASE PKG LIC=IC	$35,715.00	ES-1	36%	$22,857.60	$6,428.70	$0.00	$0.00	$0.00	$0.00	$6,428.70
5	456-108-409	V100K ADVANCED FROM BASE PKG UPG=IC	$6,430.00	ES-1	36%	$4,115.20	$1,157.40	$0.00	$0.00	$0.00	$0.00	$1,157.40
5	456-108-410	V200K ADVANCED FROM BASE PKG UPG=IC	$19,290.00	ES-1	36%	$12,345.60	$3,472.20	$0.00	$0.00	$0.00	$0.00	$3,472.20
5	456-108-411	V400K ADVANCED FROM BASE PKG UPG=IC	$42,855.00	ES-1	36%	$27,427.20	$7,713.90	$0.00	$0.00	$0.00	$0.00	$7,713.90
5	456-108-412	V100K ADVANCED FROM FNDATION PKG UPG=IC	$2,145.00	ES-1	36%	$1,372.80	$386.10	$0.00	$0.00	$0.00	$0.00	$386.10
5	456-108-413	V200K ADVANCED FROM FNDATION PKG UPG=IC	$6,430.00	ES-1	36%	$4,115.20	$1,157.40	$0.00	$0.00	$0.00	$0.00	$1,157.40
5	456-108-414	V400K ADVANCED FROM FNDATION PKG UPG=IC	$21,425.00	ES-1	36%	$13,712.00	$3,856.50	$0.00	$0.00	$0.00	$0.00	$3,856.50
5	456-108-418	V100K ADVANCED FROM UNISPHERE UPG=IC	$5,000.00	ES-1	36%	$3,200.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	456-108-419	V200K ADVANCED FROM UNISPHERE UPG=IC	$15,000.00	ES-1	36%	$9,600.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	456-108-420	V400K ADVANCED FROM UNISPHERE UPG=IC	$35,715.00	ES-1	36%	$22,857.60	$6,428.70	$0.00	$0.00	$0.00	$0.00	$6,428.70
5	456-108-474	V100K UNISPHERE FAST COMBO LIC=IC	$467,715.00	ES-1	36%	$299,337.60	$84,188.70	$0.00	$0.00	$0.00	$0.00	$84,188.70
5	456-108-475	V200K UNISPHERE FAST COMBO LIC=IC	$479,145.00	ES-1	36%	$306,652.80	$86,246.10	$0.00	$0.00	$0.00	$0.00	$86,246.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-476	V400K UNISPHERE FAST COMBO LIC=IC	$504,855.00	ES-1	36%	$323,107.20	$90,873.90	$0.00	$0.00	$0.00	$0.00	$90,873.90
5	456-108-480	V100K ADVANCED FAST COMBO LIC=IC	$749,915.00	ES-1	36%	$479,945.60	$134,984.70	$0.00	$0.00	$0.00	$0.00	$134,984.70
5	456-108-481	V200K ADVANCED FAST COMBO LIC=IC	$771,345.00	ES-1	36%	$493,660.80	$138,842.10	$0.00	$0.00	$0.00	$0.00	$138,842.10
5	456-108-482	V400K ADVANCED FAST COMBO LIC=IC	$817,770.00	ES-1	36%	$523,372.80	$147,198.60	$0.00	$0.00	$0.00	$0.00	$147,198.60
5	456-108-483	V100K SRDF FAST COMBO LIC=IC	$277,810.00	ES-1	36%	$177,798.40	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	456-108-484	V200K SRDF FAST COMBO LIC=IC	$277,810.00	ES-1	36%	$177,798.40	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	456-108-485	V400K SRDF FAST COMBO LIC=IC	$277,810.00	ES-1	36%	$177,798.40	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	456-108-486	V100K TIMEFINDER FAST COMBO LIC=IC	$183,015.00	ES-1	36%	$117,129.60	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	456-108-487	V200K TIMEFINDER FAST COMBO LIC=IC	$183,015.00	ES-1	36%	$117,129.60	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	456-108-488	V400K TIMEFINDER FAST COMBO LIC=IC	$183,015.00	ES-1	36%	$117,129.60	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	456-108-621	V100K ESA BASE LIC=IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-108-622	V200K ESA BASE LIC=IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-108-623	V400K ESA BASE LIC=IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-108-783	VIPR SRM VMAX3 BASE NEW 100K =CC	$8,950.00	ES-1	36%	$5,728.00	$1,611.00	$0.00	$0.00	$0.00	$0.00	$1,611.00
5	456-108-784	VIPR SRM VMAX3 BASE NEW 200K =CC	$19,900.00	ES-1	36%	$12,736.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	456-108-785	VIPR SRM VMAX3 BASE NEW 400K =CC	$21,900.00	ES-1	36%	$14,016.00	$3,942.00	$0.00	$0.00	$0.00	$0.00	$3,942.00
5	456-108-985	AppSync Base New 100K=IC	$20,250.00	ES-1	36%	$12,960.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	456-108-986	AppSync Base New 200K=IC	$20,250.00	ES-1	36%	$12,960.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	456-108-987	AppSync Base New 400K=IC	$20,250.00	ES-1	36%	$12,960.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	456-108-988	AppSync Base Reg. New 100K=IC	$22,626.00	ES-1	36%	$14,480.64	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	456-108-989	AppSync Base Reg. New 200K=IC	$22,626.00	ES-1	36%	$14,480.64	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	456-108-990	AppSync Base Reg. New 400K=IC	$22,626.00	ES-1	36%	$14,480.64	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	456-108-991	AppSync Base TPP New 100K=IC	$17,213.00	ES-1	36%	$11,016.32	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	456-108-992	AppSync Base TPP New 200K=IC	$17,213.00	ES-1	36%	$11,016.32	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	456-108-993	AppSync Base TPP New 400K=IC	$17,213.00	ES-1	36%	$11,016.32	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	456-109-032	V100K DATA AT REST ENCRYPT OS LIC=IC	$35,000.00	ES-1	36%	$22,400.00	$2,450.00	$0.00	$0.00	$0.00	$0.00	$2,450.00
5	456-109-033	V200K DATA AT REST ENCRYPT OS LIC=IC	$100,000.00	ES-1	36%	$64,000.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	456-109-034	V400K DATA AT REST ENCRYPT OS LIC=IC	$192,000.00	ES-1	36%	$122,880.00	$13,440.00	$0.00	$0.00	$0.00	$0.00	$13,440.00
5	456-109-039	V100K ESA BASE NEW LICENSE MPO =IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-109-040	V200K ESA BASE NEW LICENSE MPO =IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-109-041	V400K ESA BASE NEW LICENSE MPO =IC	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	456-109-074	V100K FAST.X CLOUDARRAY BASE NEW=IC	$35,000.00	ES-1	36%	$22,400.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-109-075	V200K FAST.X CLOUDARRAY BASE NEW=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-076	V400K FAST.X CLOUDARRAY BASE NEW=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-077	V100K FAST.X BASE NEW=IC	$35,000.00	ES-1	36%	$22,400.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-109-078	V200K FAST.X BASE NEW=IC	$62,500.00	ES-1	36%	$40,000.00	$11,250.00	$0.00	$0.00	$0.00	$0.00	$11,250.00
5	456-109-079	V400K FAST.X BASE NEW=IC	$112,000.00	ES-1	36%	$71,680.00	$20,160.00	$0.00	$0.00	$0.00	$0.00	$20,160.00
5	456-109-080	V100K SRDF METRO BASE NEW=IC	$37,500.00	ES-1	36%	$24,000.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-081	V200K SRDF METRO BASE NEW=IC	$37,500.00	ES-1	36%	$24,000.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-082	V400K SRDF METRO BASE NEW=IC	$37,500.00	ES-1	36%	$24,000.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	456-109-083	V100K SRDF METRO REG BASE NEW=IC	$24,000.00	ES-1	36%	$15,360.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	456-109-084	V200K SRDF METRO REG BASE NEW=IC	$24,000.00	ES-1	36%	$15,360.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	456-109-085	V400K SRDF METRO REG BASE NEW=IC	$24,000.00	ES-1	36%	$15,360.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	456-109-086	V100K SRDF METRO ADD ON BASE NEW=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-087	V200K SRDF METRO ADD ON BASE NEW=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-088	V400K SRDF METRO ADD ON BASE NEW=IC	$22,500.00	ES-1	36%	$14,400.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	456-109-089	V100K SRDFM CNV BASE NEW=IC	$13,500.00	ES-1	36%	$8,640.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	456-109-090	V200K SRDFM CNV BASE NEW=IC	$13,500.00	ES-1	36%	$8,640.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	456-109-091	V400K SRDFM CNV BASE NEW=IC	$13,500.00	ES-1	36%	$8,640.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	456-109-095	V100K SRDF METRO FAST COMBO=IC	$372,000.00	ES-1	36%	$238,080.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	456-109-096	V200K SRDF METRO FAST COMBO=IC	$372,000.00	ES-1	36%	$238,080.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	456-109-097	V400K SRDF METRO FAST COMBO=IC	$372,000.00	ES-1	36%	$238,080.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	456-109-113	VMAX3 LOC REP PKG 0-50TB=CC	$1,100.00	ES-1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-109-114	VMAX3 LOC REP PKG 51-150TB=CC	$865.00	ES-1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	456-109-115	VMAX3 LOC REP PKG 151-300TB=CC	$560.00	ES-1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	456-109-116	VMAX3 LOC REP PKG 301-450TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-109-117	VMAX3 LOC REP PKG451-750TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-109-118	VMAX3 LOC REP PKG 751-1500TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-109-119	VMAX3 LOC REP PKG 1501+TB=CC	$295.00	ES-1	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-109-120	V100K LOCAL REP UPG 0-50TB=CC	$1,100.00	ES-1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-109-121	V100K LOCAL REP UPG 51-150TB=CC	$865.00	ES-1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	456-109-122	V100K LOCAL REP UPG 151-300TB=CC	$560.00	ES-1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	456-109-123	V100K LOCAL REP UPG 301-450TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-109-124	V100K LOCAL REP UPG451-750TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-109-125	V100K LOCAL REP UPG 751-1500TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-109-126	V100K LOCAL REP UPG 1501+TB=CC	$295.00	ES-1	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-109-127	V200K LOCAL REP UPG 0-50TB=CC	$1,100.00	ES-1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-109-128	V200K LOCAL REP UPG 51-150TB=CC	$865.00	ES-1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	456-109-129	V200K LOCAL REP UPG 151-300TB=CC	$560.00	ES-1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	456-109-130	V200K LOCAL REP UPG 301-450TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-109-131	V200K LOCAL REP UPG451-750TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-109-132	V200K LOCAL REP UPG 751-1500TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-109-133	V200K LOCAL REP UPG 1501+TB=CC	$295.00	ES-1	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	456-109-134	V400K LOCAL REP UPG 0-50TB=CC	$1,100.00	ES-1	36%	$704.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	456-109-135	V400K LOCAL REP UPG 51-150TB=CC	$865.00	ES-1	36%	$553.60	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	456-109-136	V400K LOCAL REP UPG 151-300TB=CC	$560.00	ES-1	36%	$358.40	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	456-109-137	V400K LOCAL REP UPG 301-450TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-109-138	V400K LOCAL REP UPG451-750TB=CC	$395.00	ES-1	36%	$252.80	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	456-109-139	V400K LOCAL REP UPG 751-1500TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-109-140	V400K LOCAL REP UPG 1501+TB=CC	$295.00	ES-1	36%	$188.80	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-206	VMWARE ESA FOR VMAX3 IN PKG=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-207	ESA FOR V100K IN PKG=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-209	ESA FOR V400K IN PKG=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-261	VIPR SRM VMAX3 BASE NEW 100K =IC	$8,950.00	ES-1	36%	$5,728.00	$1,611.00	$0.00	$0.00	$0.00	$0.00	$1,611.00
5	456-109-262	VIPR SRM VMAX3 BASE NEW 200K =IC	$19,900.00	ES-1	36%	$12,736.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	456-109-263	VIPR SRM VMAX3 BASE NEW 400K =IC	$21,900.00	ES-1	36%	$14,016.00	$3,942.00	$0.00	$0.00	$0.00	$0.00	$3,942.00
5	456-109-367	V100K DATA AT REST ENCRYPT OS UPG LIC=IC	$35,000.00	ES-1	36%	$22,400.00	$2,450.00	$0.00	$0.00	$0.00	$0.00	$2,450.00
5	456-109-368	V200K DATA AT REST ENCRYPT OS UOG LIC=IC	$100,000.00	ES-1	36%	$64,000.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	456-109-369	V400K DATA AT REST ENCRYPT OS UPG LIC=IC	$192,000.00	ES-1	36%	$122,880.00	$13,440.00	$0.00	$0.00	$0.00	$0.00	$13,440.00
5	456-110-000	FAST.X SYSTEM=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-035	VMAX SRDF METRO 0-50TB=CC	$2,200.00	ES-1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-110-036	VMAX SRDF METRO 51-150TB=CC	$1,575.00	ES-1	36%	$1,008.00	$283.50	$0.00	$0.00	$0.00	$0.00	$283.50
5	456-110-037	VMAX SRDF METRO 151-300TB=CC	$1,115.00	ES-1	36%	$713.60	$200.70	$0.00	$0.00	$0.00	$0.00	$200.70
5	456-110-038	VMAX SRDF METRO 301-450TB=CC	$880.00	ES-1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-110-039	VMAX SRDF METRO 451-750TB=CC	$755.00	ES-1	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	456-110-040	VMAX SRDF METRO 751-1500TB=CC	$650.00	ES-1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-110-041	VMAX SRDF METRO 1501+TB=CC	$550.00	ES-1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	456-110-042	V100K SRDF METRO UPG 0-50TB=CC	$2,200.00	ES-1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-110-043	V100K SRDF METRO UPG 51-150TB=CC	$1,575.00	ES-1	36%	$1,008.00	$283.50	$0.00	$0.00	$0.00	$0.00	$283.50
5	456-110-044	V100K SRDF METRO UPG 151-300TB=CC	$1,115.00	ES-1	36%	$713.60	$200.70	$0.00	$0.00	$0.00	$0.00	$200.70
5	456-110-045	V100K SRDF METRO UPG 301-450TB=CC	$880.00	ES-1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-110-046	V100K SRDF METRO UPG 451-750TB=CC	$755.00	ES-1	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	456-110-047	V100K SRDF METRO UPG 751-1500TB=CC	$650.00	ES-1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-110-048	V100K SRDF METRO UPG 1501+TB=CC	$550.00	ES-1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	456-110-049	V200K SRDF METRO UPG 0-50TB=CC	$2,200.00	ES-1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-110-050	V200K SRDF METRO UPG 51-150TB=CC	$1,575.00	ES-1	36%	$1,008.00	$283.50	$0.00	$0.00	$0.00	$0.00	$283.50
5	456-110-051	V200K SRDF METRO UPG 151-300TB=CC	$1,115.00	ES-1	36%	$713.60	$200.70	$0.00	$0.00	$0.00	$0.00	$200.70
5	456-110-052	V200K SRDF METRO UPG 301-450TB=CC	$880.00	ES-1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-110-053	V200K SRDF METRO UPG 451-750TB=CC	$755.00	ES-1	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	456-110-054	V200K SRDF METRO UPG 751-1500TB=CC	$650.00	ES-1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-110-055	V200K SRDF METRO UPG 1501+TB=CC	$550.00	ES-1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	456-110-056	V400K SRDF METRO UPG 0-50TB=CC	$2,200.00	ES-1	36%	$1,408.00	$396.00	$0.00	$0.00	$0.00	$0.00	$396.00
5	456-110-057	V400K SRDF METRO UPG 51-150TB=CC	$1,575.00	ES-1	36%	$1,008.00	$283.50	$0.00	$0.00	$0.00	$0.00	$283.50
5	456-110-058	V400K SRDF METRO UPG 151-300TB=CC	$1,115.00	ES-1	36%	$713.60	$200.70	$0.00	$0.00	$0.00	$0.00	$200.70
5	456-110-059	V400K SRDF METRO UPG 301-450TB=CC	$880.00	ES-1	36%	$563.20	$158.40	$0.00	$0.00	$0.00	$0.00	$158.40
5	456-110-060	V400K SRDF METRO UPG 451-750TB=CC	$755.00	ES-1	36%	$483.20	$135.90	$0.00	$0.00	$0.00	$0.00	$135.90
5	456-110-061	V400K SRDF METRO UPG 751-1500TB=CC	$650.00	ES-1	36%	$416.00	$117.00	$0.00	$0.00	$0.00	$0.00	$117.00
5	456-110-062	V400K SRDF METRO UPG 1501+TB=CC	$550.00	ES-1	36%	$352.00	$99.00	$0.00	$0.00	$0.00	$0.00	$99.00
5	456-110-210	FAST.X CLOUDARRAY TIER=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-235	VMAX3 SRDF METRO REG 0-50TB=CA	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-110-236	VMAX3 SRDF METRO REG 51-150TB=CA	$2,340.00	ES-1	36%	$1,497.60	$421.20	$0.00	$0.00	$0.00	$0.00	$421.20
5	456-110-237	VMAX3 SRDF METRO REG 151-300TB=CA	$2,270.00	ES-1	36%	$1,452.80	$408.60	$0.00	$0.00	$0.00	$0.00	$408.60
5	456-110-238	VMAX3 SRDF METRO REG 301-450TB=CA	$2,190.00	ES-1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-110-239	VMAX3 SRDF METRO REG 451-750TB=CA	$1,860.00	ES-1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-110-240	VMAX3 SRDF METRO REG 751-1500TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-110-241	VMAX3 SRDF METRO REG 1501+TB=CA	$1,345.00	ES-1	36%	$860.80	$242.10	$0.00	$0.00	$0.00	$0.00	$242.10
5	456-110-242	V100K SRDF METRO REG UPG 0-50TB=CA	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-110-243	V100K SRDF METRO REG UPG 51-150TB=CA	$2,340.00	ES-1	36%	$1,497.60	$421.20	$0.00	$0.00	$0.00	$0.00	$421.20
5	456-110-244	V100K SRDF METRO REG UPG 151-300TB=CA	$2,575.00	ES-1	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-110-245	V100K SRDF METRO REG UPG 301-450TB=CA	$2,190.00	ES-1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-110-246	V100K SRDF METRO REG UPG 451-750TB=CA	$1,860.00	ES-1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-110-247	V100K SRDF METRO REG UPG 751-1500TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-110-248	V100K SRDF METRO REG UPG 1501+TB=CA	$1,345.00	ES-1	36%	$860.80	$242.10	$0.00	$0.00	$0.00	$0.00	$242.10
5	456-110-249	V200K SRDF METRO REG UPG 0-50TB=CA	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-110-250	V200K SRDF METRO REG UPG 51-150TB=CA	$2,340.00	ES-1	36%	$1,497.60	$421.20	$0.00	$0.00	$0.00	$0.00	$421.20
5	456-110-251	V200K SRDF METRO REG UPG 151-300TB=CA	$2,575.00	ES-1	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-110-252	V200K SRDF METRO REG UPG 301-450TB=CA	$2,190.00	ES-1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-110-253	V200K SRDF METRO REG UPG 451-750TB=CA	$1,860.00	ES-1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-110-254	V200K SRDF METRO REG UPG 751-1500TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-110-255	V200K SRDF METRO REG UPG 1501+TB=CA	$1,345.00	ES-1	36%	$860.80	$242.10	$0.00	$0.00	$0.00	$0.00	$242.10
5	456-110-256	V400K SRDF METRO REG UPG 0-50TB=CA	$1,800.00	ES-1	36%	$1,152.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-110-257	V400K SRDF METRO REG UPG 51-150TB=CA	$2,340.00	ES-1	36%	$1,497.60	$421.20	$0.00	$0.00	$0.00	$0.00	$421.20
5	456-110-258	V400K SRDF METRO REG UPG 151-300TB=CA	$2,575.00	ES-1	36%	$1,648.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	456-110-259	V400K SRDF METRO REG UPG 301-450TB=CA	$2,190.00	ES-1	36%	$1,401.60	$394.20	$0.00	$0.00	$0.00	$0.00	$394.20
5	456-110-260	V400K SRDF METRO REG UPG 451-750TB=CA	$1,860.00	ES-1	36%	$1,190.40	$334.80	$0.00	$0.00	$0.00	$0.00	$334.80
5	456-110-261	V400K SRDF METRO REG UPG 751-1500TB=CA	$1,580.00	ES-1	36%	$1,011.20	$284.40	$0.00	$0.00	$0.00	$0.00	$284.40
5	456-110-262	V400K SRDF METRO REG UPG 1501+TB=CA	$1,345.00	ES-1	36%	$860.80	$242.10	$0.00	$0.00	$0.00	$0.00	$242.10
5	456-110-263	VMAX3 SRDF METRO ADD ON 0-50TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-264	VMAX3 SRDF METRO ADD ON 51-150TB=CC	$945.00	ES-1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-110-265	VMAX3 SRDF METRO ADD ON 151-300TB=CC	$670.00	ES-1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	456-110-266	VMAX3 SRDF METRO ADD ON 301-450TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-110-267	VMAX3 SRDF METRO ADD ON 451-750TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-110-268	VMAX3 SRDF METRO ADD ON 751-1500TB=CC	$390.00	ES-1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-110-269	VMAX3 SRDF METRO ADD ON 1501+TB=CC	$330.00	ES-1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-110-270	V100K SRDF METRO ADD ON UPG 0-50TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-271	V100K SRDF METRO ADD ON UPG 51-150TB=CC	$945.00	ES-1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-110-272	V100K SRDF METRO ADD ON UPG 151-300TB=CC	$670.00	ES-1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	456-110-273	V100K SRDF METRO ADD ON UPG 301-450TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-110-274	V100K SRDF METRO ADD ON UPG 451-750TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-110-275	V100K SRDF MET ADD ON UPG 751-1500TB=CC	$390.00	ES-1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-276	V100K SRDF METRO ADD ON UPG 1501+TB=CC	$330.00	ES-1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-110-277	V200K SRDF METRO ADD ON UPG 0-50TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-278	V200K SRDF METRO ADD ON UPG 51-150TB=CC	$945.00	ES-1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-110-279	V200K SRDF METRO ADD ON UPG 151-300TB=CC	$670.00	ES-1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	456-110-280	V200K SRDF METRO ADD ON UPG 301-450TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-110-281	V200K SRDF METRO ADD ON UPG 451-750TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-110-282	V200K SRDF MET ADD ON UPG 751-1500TB=CC	$390.00	ES-1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-110-283	V200K SRDF METRO ADD ON UPG 1501+TB=CC	$330.00	ES-1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-110-284	V400K SRDF METRO ADD ON UPG 0-50TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-285	V400K SRDF METRO ADD ON UPG 51-150TB=CC	$945.00	ES-1	36%	$604.80	$170.10	$0.00	$0.00	$0.00	$0.00	$170.10
5	456-110-286	V400K SRDF METRO ADD ON UPG 151-300TB=CC	$670.00	ES-1	36%	$428.80	$120.60	$0.00	$0.00	$0.00	$0.00	$120.60
5	456-110-287	V400K SRDF METRO ADD ON UPG 301-450TB=CC	$530.00	ES-1	36%	$339.20	$95.40	$0.00	$0.00	$0.00	$0.00	$95.40
5	456-110-288	V400K SRDF METRO ADD ON UPG 451-750TB=CC	$455.00	ES-1	36%	$291.20	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	456-110-289	V400K SRDF MET ADD ON UPG 751-1500TB=CC	$390.00	ES-1	36%	$249.60	$70.20	$0.00	$0.00	$0.00	$0.00	$70.20
5	456-110-290	V400K SRDF METRO ADD ON UPG 1501+TB=CC	$330.00	ES-1	36%	$211.20	$59.40	$0.00	$0.00	$0.00	$0.00	$59.40
5	456-110-291	SRDFM FAST COMBO TIER VMAX=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-434	V100K SRDFM CNV UPG 0-50TB=CC	$400.00	ES-1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-110-435	V100K SRDFM CNV UPG 51-150TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-110-436	V100K SRDFM CNV UPG 151-300TB=CC	$300.00	ES-1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	456-110-437	V100K SRDFM CNV UPG 301-450TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-110-438	V100K SRDFM CNV UPG 451-750TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-110-439	V100K SRDFM CNV UPG 751-1500TB=CC	$225.00	ES-1	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	456-110-440	V100K SRDFM CNV UPG 1501TB+=CC	$200.00	ES-1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-110-441	V200K SRDFM CNV UPG 0-50TB=CC	$400.00	ES-1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-110-442	V200K SRDFM CNV UPG 51-150TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-110-443	V200K SRDFM CNV UPG 151-300TB=CC	$300.00	ES-1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	456-110-444	V200K SRDFM CNV UPG 301-450TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-110-445	V200K SRDFM CNV UPG 451-750TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-110-446	V200K SRDFM CNV UPG 751-1500TB=CC	$225.00	ES-1	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	456-110-447	V200K SRDFM CNV UPG 1501TB+=CC	$200.00	ES-1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-110-448	V400K SRDFM CNV UPG 0-50TB=CC	$400.00	ES-1	36%	$256.00	$72.00	$0.00	$0.00	$0.00	$0.00	$72.00
5	456-110-449	V400K SRDFM CNV UPG 51-150TB=CC	$350.00	ES-1	36%	$224.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	456-110-450	V400K SRDFM CNV UPG 151-300TB=CC	$300.00	ES-1	36%	$192.00	$54.00	$0.00	$0.00	$0.00	$0.00	$54.00
5	456-110-451	V400K SRDFM CNV UPG 301-450TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	456-110-452	V400K SRDFM CNV UPG 451-750TB=CC	$250.00	ES-1	36%	$160.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-110-453	V400K SRDFM CNV UPG 751-1500TB=CC	$225.00	ES-1	36%	$144.00	$40.50	$0.00	$0.00	$0.00	$0.00	$40.50
5	456-110-454	V400K SRDFM CNV UPG 1501TB+=CC	$200.00	ES-1	36%	$128.00	$36.00	$0.00	$0.00	$0.00	$0.00	$36.00
5	456-110-514	VS SRM VMAX3 1-50TB=CC	$1,690.00	ES-1	36%	$1,081.60	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-110-521	VS SRM VMAX3 CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-522	VS SRM VMAX3 CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-523	VS SRM VMAX3 CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-524	VS SRM VMAX3 1-50TB UPG=CC	$0.00	ES-1	36%	$0.00	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-110-525	VS SRM VMAX3 51-150TB UPG=CC	$0.00	ES-1	36%	$0.00	$301.32	$0.00	$0.00	$0.00	$0.00	$301.32
5	456-110-526	VS SRM VMAX3 151-300TB UPG=CC	$0.00	ES-1	36%	$0.00	$298.44	$0.00	$0.00	$0.00	$0.00	$298.44
5	456-110-527	VS SRM VMAX3 301-450TB UPG=CC	$0.00	ES-1	36%	$0.00	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	456-110-528	VS SRM VMAX3 451-750TB UPG=CC	$0.00	ES-1	36%	$0.00	$263.88	$0.00	$0.00	$0.00	$0.00	$263.88
5	456-110-529	VS SRM VMAX3 751-1500TB UPG=CC	$0.00	ES-1	36%	$0.00	$241.20	$0.00	$0.00	$0.00	$0.00	$241.20
5	456-110-530	VS SRM VMAX3 1501+TB UPG=CC	$0.00	ES-1	36%	$0.00	$229.32	$0.00	$0.00	$0.00	$0.00	$229.32
5	456-110-580	VMAX3UNISPHERE360 BASE NEW 100KPROMO=IC	$50,000.00	ES-1	36%	$32,000.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	456-110-581	VMAX3UNISPHERE360 BASE NEW 200KPROMO=IC	$50,000.00	ES-1	36%	$32,000.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	456-110-582	VMAX3UNISPHERE360 BASE NEW 400KPROMO=IC	$50,000.00	ES-1	36%	$32,000.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	456-110-629	VMAX3 MF ESSENTIALS BASE NEW=IC	$27,585.00	ES-1	36%	$17,654.40	$4,965.30	$0.00	$0.00	$0.00	$0.00	$4,965.30
5	456-110-631	VMAX3 MF ESSENTIALS 0-50TB=CA	$2,135.00	ES-1	36%	$1,366.40	$384.30	$0.00	$0.00	$0.00	$0.00	$384.30
5	456-110-632	VMAX3 MF ESSENTIALS 51-150TB=CA	$1,670.00	ES-1	36%	$1,068.80	$300.60	$0.00	$0.00	$0.00	$0.00	$300.60
5	456-110-633	VMAX3 MF ESSENTIALS 151-300TB=CA	$1,365.00	ES-1	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	456-110-634	VMAX3 MF ESSENTIALS 301-450TB=CA	$1,190.00	ES-1	36%	$761.60	$214.20	$0.00	$0.00	$0.00	$0.00	$214.20
5	456-110-635	VMAX3 MF ESSENTIALS 451-750TB=CA	$1,030.00	ES-1	36%	$659.20	$185.40	$0.00	$0.00	$0.00	$0.00	$185.40
5	456-110-636	VMAX3 MF ESSENTIALS 751-1500TB=CA	$895.00	ES-1	36%	$572.80	$161.10	$0.00	$0.00	$0.00	$0.00	$161.10
5	456-110-637	VMAX3 MF ESSENTIALS 1501+TB=CA	$780.00	ES-1	36%	$499.20	$140.40	$0.00	$0.00	$0.00	$0.00	$140.40
5	456-110-638	VMAX3 MF ESSENTIALS PLUS BASE NEW=IC	$48,275.00	ES-1	36%	$30,896.00	$8,689.50	$0.00	$0.00	$0.00	$0.00	$8,689.50
5	456-110-640	VMAX3 MF ESSENTIALS PLUS 0-50TB=CA	$3,735.00	ES-1	36%	$2,390.40	$672.30	$0.00	$0.00	$0.00	$0.00	$672.30
5	456-110-641	VMAX3 MF ESSENTIALS PLUS 51-150TB=CA	$2,925.00	ES-1	36%	$1,872.00	$526.50	$0.00	$0.00	$0.00	$0.00	$526.50
5	456-110-642	VMAX3 MF ESSENTIALS PLUS 151-300TB=CA	$2,390.00	ES-1	36%	$1,529.60	$430.20	$0.00	$0.00	$0.00	$0.00	$430.20
5	456-110-643	VMAX3 MF ESSENTIALS PLUS 301-450TB=CA	$2,085.00	ES-1	36%	$1,334.40	$375.30	$0.00	$0.00	$0.00	$0.00	$375.30
5	456-110-644	VMAX3 MF ESSENTIALS PLUS 451-750TB=CA	$1,805.00	ES-1	36%	$1,155.20	$324.90	$0.00	$0.00	$0.00	$0.00	$324.90
5	456-110-645	VMAX3 MF ESSENTIALS PLUS 751-1500TB=CA	$1,565.00	ES-1	36%	$1,001.60	$281.70	$0.00	$0.00	$0.00	$0.00	$281.70
5	456-110-646	VMAX3 MF ESSENTIALS PLUS 1501+TB=CA	$1,365.00	ES-1	36%	$873.60	$245.70	$0.00	$0.00	$0.00	$0.00	$245.70
5	456-110-647	VMAX3 AUTOSWAP BASE NEW=ZD	$86,800.00	ES-1	36%	$55,552.00	$15,624.00	$0.00	$0.00	$0.00	$0.00	$15,624.00
5	456-110-649	VMAX3 AUTOSWAP 1-45 MSU=ZD	$190.00	ES-1	36%	$121.60	$34.20	$0.00	$0.00	$0.00	$0.00	$34.20
5	456-110-650	VMAX3 AUTOSWAP 46-175 MSU=ZD	$120.00	ES-1	36%	$76.80	$21.60	$0.00	$0.00	$0.00	$0.00	$21.60
5	456-110-651	VMAX3 AUTOSWAP 176-315 MSU=ZD	$90.00	ES-1	36%	$57.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	456-110-652	VMAX3 AUTOSWAP 316-575 MSU=ZD	$70.00	ES-1	36%	$44.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	456-110-653	VMAX3 AUTOSWAP 576-875 MSU=ZD	$50.00	ES-1	36%	$32.00	$9.00	$0.00	$0.00	$0.00	$0.00	$9.00
5	456-110-654	VMAX3 AUTOSWAP 876-1315 MSU=ZD	$35.00	ES-1	36%	$22.40	$6.30	$0.00	$0.00	$0.00	$0.00	$6.30
5	456-110-655	VMAX3 AUTOSWAP 1316+ MSU=ZD	$18.00	ES-1	36%	$11.52	$3.24	$0.00	$0.00	$0.00	$0.00	$3.24
5	456-110-656	VMAX3 ZDP FOR MF BASE NEW=IC	$12,570.00	ES-1	36%	$8,044.80	$2,262.60	$0.00	$0.00	$0.00	$0.00	$2,262.60
5	456-110-658	VMAX3 ZDP FOR MF 0-50TB=CA	$1,065.00	ES-1	36%	$681.60	$191.70	$0.00	$0.00	$0.00	$0.00	$191.70
5	456-110-659	VMAX3 ZDP FOR MF 51-150TB=CA	$825.00	ES-1	36%	$528.00	$148.50	$0.00	$0.00	$0.00	$0.00	$148.50
5	456-110-660	VMAX3 ZDP FOR MF 151-300TB=CA	$790.00	ES-1	36%	$505.60	$142.20	$0.00	$0.00	$0.00	$0.00	$142.20
5	456-110-661	VMAX3 ZDP FOR MF 301-450TB=CA	$680.00	ES-1	36%	$435.20	$122.40	$0.00	$0.00	$0.00	$0.00	$122.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-662	VMAX3 ZDP FOR MF 451-750TB=CA	$635.00	ES-1	36%	$406.40	$114.30	$0.00	$0.00	$0.00	$0.00	$114.30
5	456-110-663	VMAX3 ZDP FOR MF 751-1500TB=CA	$520.00	ES-1	36%	$332.80	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	456-110-664	VMAX3 ZDP FOR MF 1501+TB=CA	$365.00	ES-1	36%	$233.60	$65.70	$0.00	$0.00	$0.00	$0.00	$65.70
5	456-110-665	VMAX3 GDDR BASE NEW=MD	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-667	VMAX3 GDDR TIER=MD	$175,000.00	ES-1	36%	$112,000.00	$31,500.00	$0.00	$0.00	$0.00	$0.00	$31,500.00
5	456-110-784	VIPR SRM VMAX3 0-50TB=CC	$1,320.00	ES-1	36%	$844.80	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-785	VIPR SRM VMAX3 51-150TB =CC	$1,313.00	ES-1	36%	$840.32	$236.34	$0.00	$0.00	$0.00	$0.00	$236.34
5	456-110-786	VIPR SRM VMAX3 151-300TB=CC	$1,300.00	ES-1	36%	$832.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-110-787	VIPR SRM VMAX3 301-450TB=CC	$1,250.00	ES-1	36%	$800.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-110-788	VIPR SRM VMAX3 451-750TB=CC	$1,149.00	ES-1	36%	$735.36	$206.82	$0.00	$0.00	$0.00	$0.00	$206.82
5	456-110-789	VIPR SRM VMAX3 751-1500TB=CC	$1,051.00	ES-1	36%	$672.64	$189.18	$0.00	$0.00	$0.00	$0.00	$189.18
5	456-110-790	VIPR SRM VMAX3 1500+TB =CC	$999.00	ES-1	36%	$639.36	$179.82	$0.00	$0.00	$0.00	$0.00	$179.82
5	456-110-817	VIPR SRM VMAX3 1-50TB UPG=CC	$0.00	ES-1	36%	$0.00	$237.60	$0.00	$0.00	$0.00	$0.00	$237.60
5	456-110-818	VIPR SRM VMAX3 51-150TB UPG=CC	$0.00	ES-1	36%	$0.00	$236.34	$0.00	$0.00	$0.00	$0.00	$236.34
5	456-110-819	VIPR SRM VMAX3 151-300TB UPG=CC	$0.00	ES-1	36%	$0.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-110-820	VIPR SRM VMAX3 301-450TB UPG=CC	$0.00	ES-1	36%	$0.00	$225.00	$0.00	$0.00	$0.00	$0.00	$225.00
5	456-110-821	VIPR SRM VMAX3 451-750TB UPG=CC	$0.00	ES-1	36%	$0.00	$206.82	$0.00	$0.00	$0.00	$0.00	$206.82
5	456-110-822	VIPR SRM VMAX3 751-1500TB UPG=CC	$0.00	ES-1	36%	$0.00	$189.18	$0.00	$0.00	$0.00	$0.00	$189.18
5	456-110-823	VIPR SRM VMAX3 1501+ UPG=CC	$0.00	ES-1	36%	$0.00	$179.82	$0.00	$0.00	$0.00	$0.00	$179.82
5	456-111-315	VS VIPRC VMAX3 LIC=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-423	VMAX BASE SUITE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$771.30	$0.00	$0.00	$0.00	$0.00	$771.30
5	457-101-424	VMAX BASE SUITE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$2,313.90	$0.00	$0.00	$0.00	$0.00	$2,313.90
5	457-101-425	VMAX BASE SUITE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$6,428.70	$0.00	$0.00	$0.00	$0.00	$6,428.70
5	457-101-426	VMAX BASE SUITE CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-427	VMAX BASE SUITE CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-428	VMAX BASE SUITE CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-432	VMAX FOUNDATION SUITE BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$1,542.60	$0.00	$0.00	$0.00	$0.00	$1,542.60
5	457-101-433	VMAX FOUNDATION SUITE BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$4,628.70	$0.00	$0.00	$0.00	$0.00	$4,628.70
5	457-101-434	VMAX FOUNDATION SUITE BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$10,286.10	$0.00	$0.00	$0.00	$0.00	$10,286.10
5	457-101-435	VMAX FOUNDATION SUITE CAP UPG 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-436	VMAX FOUNDATION SUITE CAP UPG 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-437	VMAX FOUNDATION SUITE CAP UPG 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-441	LOC REP SUITE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	457-101-442	LOC REP SUITE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	457-101-443	LOC REP SUITE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	457-101-444	LOC REP SUITE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	457-101-445	LOC REP SUITE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	457-101-446	LOC REP SUITE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	457-101-447	LOC REP SUITE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	457-101-448	LOC REP SUITE BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	457-101-449	LOC REP SUITE BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	457-101-450	LOC REP SUITE BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	457-101-451	LOC REP SUITE CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-452	LOC REP SUITE CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-453	LOC REP SUITE CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-457	REM REP SUITE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	457-101-458	REM REP SUITE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	457-101-459	REM REP SUITE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	457-101-460	REM REP SUITE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	457-101-461	REM REP SUITE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	457-101-462	REM REP SUITE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	457-101-463	REM REP SUITE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	457-101-464	REM REP SUITE BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-465	REM REP SUITE BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-466	REM REP SUITE BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-467	REM REP SUITE CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-468	REM REP SUITE CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-469	REM REP SUITE CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-473	STAR BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-474	STAR BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-475	STAR BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-476	STAR CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-477	STAR CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-478	STAR CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-482	VMAX TOTAL PROD PAK 0-50TB=CC	$0.00	ES-1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	457-101-483	VMAX TOTAL PROD PAK 51-150TB=CC	$0.00	ES-1	36%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	457-101-484	VMAX TOTAL PROD PAK 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	457-101-485	VMAX TOTAL PROD PAK 151-300TB=CC	$0.00	ES-1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	457-101-486	VMAX TOTAL PROD PAK 1501+TB=CC	$0.00	ES-1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	457-101-487	VMAX TOTAL PROD PAK 301-450TB=CC	$0.00	ES-1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	457-101-488	VMAX TOTAL PROD PAK 451-750TB=CC	$0.00	ES-1	36%	$0.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	457-101-489	VMAX TOTAL PROD PAK BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$9,672.30	$0.00	$0.00	$0.00	$0.00	$9,672.30
5	457-101-490	VMAX TOTAL PROD PAK BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$12,951.00	$0.00	$0.00	$0.00	$0.00	$12,951.00
5	457-101-491	VMAX TOTAL PROD PAK BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$20,053.80	$0.00	$0.00	$0.00	$0.00	$20,053.80
5	457-101-492	VMAX TOTAL PROD PAK CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-493	VMAX TOTAL PROD PAK CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-494	VMAX TOTAL PROD PAK CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-498	VMAX ADVANCED SUITE BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$1,928.70	$0.00	$0.00	$0.00	$0.00	$1,928.70
5	457-101-499	VMAX ADVANCED SUITE BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$5,786.10	$0.00	$0.00	$0.00	$0.00	$5,786.10
5	457-101-500	VMAX ADVANCED SUITE BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$14,142.60	$0.00	$0.00	$0.00	$0.00	$14,142.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-501	VMAX ADVANCED SUITE CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-502	VMAX ADVANCED SUITE CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-503	VMAX ADVANCED SUITE CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-507	V200K VMAX TOTAL PROD PAK BASE NEW =IC	$0.00	ES-1	36%	$0.00	$12,951.00	$0.00	$0.00	$0.00	$0.00	$12,951.00
5	457-101-508	V400K VMAX TOTAL PROD PAK BASE NEW=IC	$0.00	ES-1	36%	$0.00	$20,053.80	$0.00	$0.00	$0.00	$0.00	$20,053.80
5	457-101-509	V200K TOTAL PROD PAK CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-510	V400K TOTAL PROD PAK CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-511	TOTAL PROD PAK 0-50TB=CC	$0.00	ES-1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	457-101-512	TOTAL PROD PAK 51-150TB=CC	$0.00	ES-1	36%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	457-101-513	TOTAL PROD PAK 151-300TB=CC	$0.00	ES-1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	457-101-521	TOTAL PROD PAK 301-450TB=CC	$0.00	ES-1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	457-101-522	TOTAL PROD PAK 451-750TB=CC	$0.00	ES-1	36%	$0.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	457-101-573	VIPR SRM VMAX3 BASE NEW 100K =CC	$0.00	ES-1	36%	$0.00	$1,611.00	$0.00	$0.00	$0.00	$0.00	$1,611.00
5	457-101-574	VIPR SRM VMAX3 BASE NEW 200K =CC	$0.00	ES-1	36%	$0.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	457-101-575	VIPR SRM VMAX3 BASE NEW 400K =CC	$0.00	ES-1	36%	$0.00	$3,942.00	$0.00	$0.00	$0.00	$0.00	$3,942.00
5	457-101-576	VIPR SRM VMAX3 CAP UPGRADE 100K =CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-577	VIPR SRM VMAX3 CAP UPGRADE 200K =CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-578	VIPR SRM VMAX3 CAP UPGRADE 400K =CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-586	AppSync Base New 100K=IC	$0.00	ES-1	36%	$0.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	457-101-587	AppSync Cap Upgrade 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-588	AppSync Base New 200K=IC	$0.00	ES-1	36%	$0.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	457-101-589	AppSync Cap Upgrade 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-590	AppSync Base New 400K=IC	$0.00	ES-1	36%	$0.00	$3,645.00	$0.00	$0.00	$0.00	$0.00	$3,645.00
5	457-101-591	AppSync Cap Upgrade 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-610	ViPR CONTROLLER NEW 100K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-611	ViPR CONTROLLER NEW 200K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-612	ViPR CONTROLLER NEW 400K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-613	VIPR CONTROLLER UPGRADE 100K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-614	VIPR CONTROLLER UPGRADE 200K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-615	VIPR CONTROLLER UPGRADE 400K	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-616	V200K REM REP SUITE BASE NEW=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-617	V400K REM REP SUITE BASE NEW=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-618	V200K REM REP SUITE CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-619	V400K REM REP SUITE CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-620	REM REP SUITE 0-50TB=CC	$0.00	ES-1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	457-101-621	REM REP SUITE 51-150TB=CC	$0.00	ES-1	36%	$0.00	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	457-101-622	REM REP SUITE 151-300TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	457-101-623	REM REP SUITE 301-450TB=CC	$0.00	ES-1	36%	$0.00	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	457-101-624	REM REP SUITE 451-750TB=CC	$0.00	ES-1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	457-101-625	REM REP SUITE 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	457-101-626	REM REP SUITE 1501+TB=CC	$0.00	ES-1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	457-101-627	V100 REM REP SUITE BASE NEW=IC	$0.00	ES-1	36%	$0.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	457-101-628	V100 REM REP SUITE CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-629	V100K TOTAL PROD PAK CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-631	V100K VMAX TOTAL PROD PAK BASE NEW=IC	$0.00	ES-1	36%	$0.00	$9,672.30	$0.00	$0.00	$0.00	$0.00	$9,672.30
5	457-101-634	FOUNDATION SUITE BASE UPG FBS 100K=IC	$0.00	ES-1	36%	$0.00	$771.30	$0.00	$0.00	$0.00	$0.00	$771.30
5	457-101-635	FOUNDATION SUITE BASE UPG FBS 200K=IC	$0.00	ES-1	36%	$0.00	$2,314.80	$0.00	$0.00	$0.00	$0.00	$2,314.80
5	457-101-636	FOUNDATION SUITE BASE UPG FBS 400K=IC	$0.00	ES-1	36%	$0.00	$3,857.40	$0.00	$0.00	$0.00	$0.00	$3,857.40
5	457-101-637	ADVANCED SUITE BASE UPG FBS 100K=IC	$0.00	ES-1	36%	$0.00	$1,157.40	$0.00	$0.00	$0.00	$0.00	$1,157.40
5	457-101-638	ADVANCED SUITE BASE UPG FBS 200K=IC	$0.00	ES-1	36%	$0.00	$3,472.20	$0.00	$0.00	$0.00	$0.00	$3,472.20
5	457-101-639	ADVANCED SUITE BASE UPG FBS 400K=IC	$0.00	ES-1	36%	$0.00	$7,713.90	$0.00	$0.00	$0.00	$0.00	$7,713.90
5	457-101-640	ADVANCED SUITE BASE UPG FFS 100K=IC	$0.00	ES-1	36%	$0.00	$386.10	$0.00	$0.00	$0.00	$0.00	$386.10
5	457-101-641	ADVANCED SUITE BASE UPG FFS 200K=IC	$0.00	ES-1	36%	$0.00	$1,157.40	$0.00	$0.00	$0.00	$0.00	$1,157.40
5	457-101-642	ADVANCED SUITE BASE UPG FFS 400K=IC	$0.00	ES-1	36%	$0.00	$3,856.50	$0.00	$0.00	$0.00	$0.00	$3,856.50
5	457-101-658	HYPERMAX OS BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$199.85	$0.00	$0.00	$0.00	$0.00	$199.85
5	457-101-659	HYPERMAX OS BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$800.10	$0.00	$0.00	$0.00	$0.00	$800.10
5	457-101-660	HYPERMAX OS BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$1,999.90	$0.00	$0.00	$0.00	$0.00	$1,999.90
5	457-101-661	HYPERMAX OS CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-662	HYPERMAX OS CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-663	HYPERMAX OS CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-667	UNISPHERE SUITE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$1,028.70	$0.00	$0.00	$0.00	$0.00	$1,028.70
5	457-101-668	UNISPHERE SUITE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$3,086.10	$0.00	$0.00	$0.00	$0.00	$3,086.10
5	457-101-669	UNISPHERE SUITE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$7,713.90	$0.00	$0.00	$0.00	$0.00	$7,713.90
5	457-101-670	UNISPHERE SUITE CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-671	UNISPHERE SUITE CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-672	UNISPHERE SUITE CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-676	TOTAL PROD PAK 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	457-101-677	TOTAL PROD PAK 1501+TB=CC	$0.00	ES-1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	457-101-688	FOUNDATION UPG FRM UNISPHERE 100K=IC	$0.00	ES-1	36%	$0.00	$513.90	$0.00	$0.00	$0.00	$0.00	$513.90
5	457-101-689	FOUNDATION UPG FRM UNISPHERE 200K=IC	$0.00	ES-1	36%	$0.00	$1,542.60	$0.00	$0.00	$0.00	$0.00	$1,542.60
5	457-101-690	FOUNDATION UPG FRM UNISPHERE 400K=IC	$0.00	ES-1	36%	$0.00	$2,572.20	$0.00	$0.00	$0.00	$0.00	$2,572.20
5	457-101-691	ADVANCED UPG FRM UNISPHERE 100K=CC	$0.00	ES-1	36%	$0.00	$900.00	$0.00	$0.00	$0.00	$0.00	$900.00
5	457-101-692	ADVANCED UPG FRM UNISPHERE 200K=CC	$0.00	ES-1	36%	$0.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	457-101-693	ADVANCED UPG FRM UNISPHERE 400K=CC	$0.00	ES-1	36%	$0.00	$6,428.70	$0.00	$0.00	$0.00	$0.00	$6,428.70
5	457-101-778	TIMEFINDER REG BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-779	TIMEFINDER REG BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-780	TIMEFINDER REG BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-781	TIMEFINDER REG CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-782	TIMEFINDER REG CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-783	TIMEFINDER REG CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-794	SRDF REG BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-795	SRDF REG BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-796	SRDF REG BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-797	SRDF REG CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-798	SRDF REG CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-799	SRDF REG CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-810	UNIS FAST COMBO VMAX 100K=IC	$0.00	ES-1	36%	$0.00	$84,188.70	$0.00	$0.00	$0.00	$0.00	$84,188.70
5	457-101-811	UNIS FAST COMBO VMAX 200K=IC	$0.00	ES-1	36%	$0.00	$86,246.10	$0.00	$0.00	$0.00	$0.00	$86,246.10
5	457-101-812	UNIS FAST COMBO VMAX 400K=IC	$0.00	ES-1	36%	$0.00	$90,873.90	$0.00	$0.00	$0.00	$0.00	$90,873.90
5	457-101-813	FOUND FAST COMBO VMAX 100K=IC	$622,370.00	ES-1	36%	$398,316.80	$112,026.60	$0.00	$0.00	$0.00	$0.00	$112,026.60
5	457-101-814	FOUND FAST COMBO VMAX 200K=IC	$639,515.00	ES-1	36%	$409,289.60	$115,112.70	$0.00	$0.00	$0.00	$0.00	$115,112.70
5	457-101-815	FOUND FAST COMBO VMAX 400K=IC	$670,945.00	ES-1	36%	$429,404.80	$120,770.10	$0.00	$0.00	$0.00	$0.00	$120,770.10
5	457-101-816	ADV SUITE FAST COMBO VMAX 100K=IC	$0.00	ES-1	36%	$0.00	$134,984.70	$0.00	$0.00	$0.00	$0.00	$134,984.70
5	457-101-817	ADV SUITE FAST COMBO VMAX 200K=IC	$0.00	ES-1	36%	$0.00	$138,842.10	$0.00	$0.00	$0.00	$0.00	$138,842.10
5	457-101-818	ADV SUITE FAST COMBO VMAX 400K=IC	$0.00	ES-1	36%	$0.00	$147,198.60	$0.00	$0.00	$0.00	$0.00	$147,198.60
5	457-101-823	ESA FOR V100K BASE LIC=IA	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-824	ESA FOR V100K UPG LIC=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-825	ESA FOR V200K BASE LIC=IA	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-826	ESA FOR V200K UPG LIC=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-827	ESA FOR V400K BASE LIC=IA	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-828	ESA FOR V400K UPG LIC=IA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-829	TIMEFINDER FAST COMBO VMAX 100K=IC	$0.00	ES-1	36%	$0.00	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	457-101-830	TIMEFINDER FAST COMBO VMAX 200K=IC	$0.00	ES-1	36%	$0.00	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	457-101-831	TIMEFINDER FAST COMBO VMAX 400K=IC	$0.00	ES-1	36%	$0.00	$32,942.70	$0.00	$0.00	$0.00	$0.00	$32,942.70
5	457-101-832	SRDF FAST COMBO VMAX 100K=IC	$0.00	ES-1	36%	$0.00	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	457-101-833	SRDF FAST COMBO VMAX 200K=IC	$0.00	ES-1	36%	$0.00	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	457-101-834	SRDF FAST COMBO VMAX 400K=IC	$0.00	ES-1	36%	$0.00	$50,005.80	$0.00	$0.00	$0.00	$0.00	$50,005.80
5	457-101-846	VIPR SRM FAST COMBO VMAX3 BASE 100K=IC	$780,900.00	ES-1	36%	$499,776.00	$140,562.00	$0.00	$0.00	$0.00	$0.00	$140,562.00
5	457-101-847	VIPR SRM FAST COMBO VMAX3 BASE 200K=IC	$780,900.00	ES-1	36%	$499,776.00	$140,562.00	$0.00	$0.00	$0.00	$0.00	$140,562.00
5	457-101-848	VIPR SRM FAST COMBO VMAX3 BASE 400K=IC	$780,900.00	ES-1	36%	$499,776.00	$140,562.00	$0.00	$0.00	$0.00	$0.00	$140,562.00
5	457-101-870	AppSync Base Reg New 100K=IC	$0.00	ES-1	36%	$0.00	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	457-101-871	AppSync Cap Upg Reg 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-872	AppSync Base Reg New 200K=IC	$0.00	ES-1	36%	$0.00	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	457-101-873	AppSync Cap Upg Reg 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-874	AppSync Base Reg New 400K=IC	$0.00	ES-1	36%	$0.00	$4,072.68	$0.00	$0.00	$0.00	$0.00	$4,072.68
5	457-101-875	AppSync Cap Upg Reg 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-876	AppSync Base TPP New 100K=IC	$0.00	ES-1	36%	$0.00	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	457-101-877	AppSync Cap TPP Upgrade 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-878	AppSync Base TPP New 200K=IC	$0.00	ES-1	36%	$0.00	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	457-101-879	AppSync Cap TPP Upgrade 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-880	AppSync Base TPP New 400K=IC	$0.00	ES-1	36%	$0.00	$3,098.34	$0.00	$0.00	$0.00	$0.00	$3,098.34
5	457-101-881	AppSync Cap TPP Upgrade 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-882	DATA AT REST ENCRYPT OS NEW LIC 100K=IC	$0.00	ES-1	36%	$0.00	$2,450.00	$0.00	$0.00	$0.00	$0.00	$2,450.00
5	457-101-883	DATA AT REST ENCRYPT OS UPG 100K=IC	$0.00	ES-1	36%	$0.00	$2,450.00	$0.00	$0.00	$0.00	$0.00	$2,450.00
5	457-101-884	DATA AT REST ENCRYPT OS NEW LIC 200K=IC	$0.00	ES-1	36%	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	457-101-885	DATA AT REST ENCRYPT OS UPG 200K=IC	$0.00	ES-1	36%	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	457-101-886	DATA AT REST ENCRYPT OS NEW LIC 400K=IC	$0.00	ES-1	36%	$0.00	$13,440.00	$0.00	$0.00	$0.00	$0.00	$13,440.00
5	457-101-887	DATA AT REST ENCRYPT OS UPG 400K=IC	$0.00	ES-1	36%	$0.00	$13,440.00	$0.00	$0.00	$0.00	$0.00	$13,440.00
5	457-101-914	V100K LOCAL REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-915	V200K LOCAL REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-916	V400K LOCAL REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$4,525.20	$0.00	$0.00	$0.00	$0.00	$4,525.20
5	457-101-917	V100K LOCAL REP REG CAP UPGRADE=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-918	V200K LOCAL REP REG CAP UPGRADE=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-919	V400K LOCAL REP REG CAP UPGRADE=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-920	V100K REMOTE REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-921	V200K REMOTE REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-922	V400K REMOTE REP REG BASE LIC=IC	$0.00	ES-1	36%	$0.00	$8,203.50	$0.00	$0.00	$0.00	$0.00	$8,203.50
5	457-101-923	V100K REMOTE REP REG CAP UPGRADE=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-924	V200K REMOTE REP REG CAP UPGRADE=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-925	V400K REMOTE REP REG CAP UPGRADE=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-926	ESA FOR 100K BASE NEW LICENSE MP ONLY=IC	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-927	ESA FOR 200K BASE NEW LICENSE MP ONLY=IC	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-928	ESA FOR 400K BASE NEW LICENSE MP ONLY=IC	$0.00	ES-1	36%	$0.00	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	457-101-929	ESA FOR 100K CAP UPG LICENSE MP ONLY=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-930	ESA FOR 200K CAP UPG LIC MP ONLY=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-931	ESA FOR 400K CAP UPG LIC MP ONLY=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-932	V100K REMOTE REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	457-101-933	V100K REMOTE REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	457-101-934	V100K REMOTE REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	457-101-935	V100K REMOTE REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	457-101-936	V100K REMOTE REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	457-101-937	V100K REMOTE REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	457-101-938	V100K REMOTE REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	457-101-939	V200K REMOTE REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	457-101-940	V200K REMOTE REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	457-101-941	V200K REMOTE REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	457-101-942	V200K REMOTE REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	457-101-943	V200K REMOTE REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	457-101-944	V200K REMOTE REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	457-101-945	V200K REMOTE REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-946	V400K REMOTE REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$316.80	$0.00	$0.00	$0.00	$0.00	$316.80
5	457-101-947	V400K REMOTE REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$226.80	$0.00	$0.00	$0.00	$0.00	$226.80
5	457-101-948	V400K REMOTE REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$160.20	$0.00	$0.00	$0.00	$0.00	$160.20
5	457-101-949	V400K REMOTE REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$126.90	$0.00	$0.00	$0.00	$0.00	$126.90
5	457-101-950	V400K REMOTE REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$108.90	$0.00	$0.00	$0.00	$0.00	$108.90
5	457-101-951	V400K REMOTE REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$93.60	$0.00	$0.00	$0.00	$0.00	$93.60
5	457-101-952	V400K REMOTE REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$79.20	$0.00	$0.00	$0.00	$0.00	$79.20
5	457-101-953	V100K LOCAL REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	457-101-954	V100K LOCAL REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	457-101-955	V100K LOCAL REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	457-101-956	V100K LOCAL REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	457-101-957	V100K LOCAL REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	457-101-958	V100K LOCAL REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	457-101-959	V100K LOCAL REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	457-101-960	V200K LOCAL REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	457-101-961	V200K LOCAL REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	457-101-962	V200K LOCAL REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	457-101-963	V200K LOCAL REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	457-101-964	V200K LOCAL REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	457-101-965	V200K LOCAL REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	457-101-966	V200K LOCAL REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	457-101-967	V400K LOCAL REP UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$198.00	$0.00	$0.00	$0.00	$0.00	$198.00
5	457-101-968	V400K LOCAL REP UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$155.70	$0.00	$0.00	$0.00	$0.00	$155.70
5	457-101-969	V400K LOCAL REP UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$100.80	$0.00	$0.00	$0.00	$0.00	$100.80
5	457-101-970	V400K LOCAL REP UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$81.90	$0.00	$0.00	$0.00	$0.00	$81.90
5	457-101-971	V400K LOCAL REP UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$71.10	$0.00	$0.00	$0.00	$0.00	$71.10
5	457-101-972	V400K LOCAL REP UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$63.00	$0.00	$0.00	$0.00	$0.00	$63.00
5	457-101-973	V400K LOCAL REP UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$53.10	$0.00	$0.00	$0.00	$0.00	$53.10
5	457-101-974	V100K TOTAL PROD PACK UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	457-101-975	V100K TOTAL PROD PACK UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	457-101-976	V100K TOTAL PROD PACK UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	457-101-977	V100K TOTAL PROD PACK UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	457-101-978	V100K TOTAL PROD PACK UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	457-101-979	V100K TOTAL PROD PACK UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	457-101-980	V100K TOTAL PROD PACK UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	457-101-981	V200K TOTAL PROD PACK UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	457-101-982	V200K TOTAL PROD PACK UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	457-101-983	V200K TOTAL PROD PACK UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	457-101-984	V200K TOTAL PROD PACK UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	457-101-985	V200K TOTAL PROD PACK UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	457-101-986	V200K TOTAL PROD PACK UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	457-101-987	V200K TOTAL PROD PACK UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	457-101-988	V400K TOTAL PROD PACK UPG 0-50TB=CC	$0.00	ES-1	36%	$0.00	$796.50	$0.00	$0.00	$0.00	$0.00	$796.50
5	457-101-989	V400K TOTAL PROD PACK UPG 51-150TB=CC	$0.00	ES-1	36%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	457-101-990	V400K TOTAL PROD PACK UPG 151-300TB=CC	$0.00	ES-1	36%	$0.00	$467.10	$0.00	$0.00	$0.00	$0.00	$467.10
5	457-101-991	V400K TOTAL PROD PACK UPG 301-450TB=CC	$0.00	ES-1	36%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	457-101-992	V400K TOTAL PROD PACK UPG 451-750TB=CC	$0.00	ES-1	36%	$0.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	457-101-993	V400K TOTAL PROD PACK UPG 751-1500TB=CC	$0.00	ES-1	36%	$0.00	$261.90	$0.00	$0.00	$0.00	$0.00	$261.90
5	457-101-994	V400K TOTAL PROD PACK UPG 1501+TB=CC	$0.00	ES-1	36%	$0.00	$210.60	$0.00	$0.00	$0.00	$0.00	$210.60
5	457-101-995	VMAX3 STAR TPP BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-996	VMAX3 STAR TPP BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-997	VMAX3 STAR TPP BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-998	VMAX3 STAR TPP CAP UPGRADE 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-999	VMAX3 STAR TPP CAP UPGRADE 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-000	VMAX3 STAR TPP CAP UPGRADE 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-018	FAST.X BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	457-102-019	FAST.X BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$11,250.00	$0.00	$0.00	$0.00	$0.00	$11,250.00
5	457-102-020	FAST.X BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$20,160.00	$0.00	$0.00	$0.00	$0.00	$20,160.00
5	457-102-021	FAST.X UPG 100K=IC	$0.00	ES-1	36%	$0.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	457-102-022	FAST.X UPG 200K=IC	$0.00	ES-1	36%	$0.00	$11,250.00	$0.00	$0.00	$0.00	$0.00	$11,250.00
5	457-102-023	FAST.X UPG 400K=IC	$0.00	ES-1	36%	$0.00	$20,160.00	$0.00	$0.00	$0.00	$0.00	$20,160.00
5	457-102-032	VMAX SRDF METRO BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	457-102-033	VMAX SRDF METRO BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	457-102-034	VMAX SRDF METRO BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$6,750.00	$0.00	$0.00	$0.00	$0.00	$6,750.00
5	457-102-038	VMAX SRDF METRO CAP UPG 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-039	VMAX SRDF METRO CAP UPG 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-040	VMAX SRDF METRO CAP UPG 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-045	V100K FAST.X CLOUDARRAY BASE NEW=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-046	V200K FAST.X CLOUDARRAY BASE NEW=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-047	V400K FAST.X CLOUDARRAY BASE NEW=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-048	V100K FAST.X CLOUDARRAY CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-049	V200K FAST.X CLOUDARRAY CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-050	V400K FAST.X CLOUDARRAY CAP UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-074	VMAX3 SRDF METRO REG BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	457-102-075	VMAX3 SRDF METRO REG BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	457-102-076	VMAX3 SRDF METRO REG BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$4,320.00	$0.00	$0.00	$0.00	$0.00	$4,320.00
5	457-102-077	VMAX3 SRDF METRO REG CAP UPG 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-078	VMAX3 SRDF METRO REG CAP UPG 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-079	VMAX3 SRDF METRO REG CAP UPG 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-080	VMAX3 SRDF METRO ADD ON BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-102-081	VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	457-102-082	VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$4,050.00	$0.00	$0.00	$0.00	$0.00	$4,050.00
5	457-102-083	VMAX3 SRDF METRO ADD ON CAP UPG 100K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-084	VMAX3 SRDF METRO ADD ON CAP UPG 200K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-085	VMAX3 SRDF METRO ADD ON CAP UPG 400K=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-086	SRDFM FAST COMBO VMAX 100K=IC	$0.00	ES-1	36%	$0.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	457-102-087	SRDFM FAST COMBO VMAX 200K=IC	$0.00	ES-1	36%	$0.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	457-102-088	SRDFM FAST COMBO VMAX 400K=IC	$0.00	ES-1	36%	$0.00	$66,960.00	$0.00	$0.00	$0.00	$0.00	$66,960.00
5	457-102-127	VMAX SRDFM CNV BASE NEW 100K=IC	$0.00	ES-1	36%	$0.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	457-102-128	VMAX SRDFM CNV BASE NEW 200K=IC	$0.00	ES-1	36%	$0.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	457-102-129	VMAX SRDFM CNV BASE NEW 400K=IC	$0.00	ES-1	36%	$0.00	$2,430.00	$0.00	$0.00	$0.00	$0.00	$2,430.00
5	457-102-661	VIPR SRM VMAX3 BASE NEW 100K =IC	$0.00	ES-1	36%	$0.00	$1,611.00	$0.00	$0.00	$0.00	$0.00	$1,611.00
5	457-102-662	VIPR SRM VMAX3 BASE NEW 200K =IC	$0.00	ES-1	36%	$0.00	$3,582.00	$0.00	$0.00	$0.00	$0.00	$3,582.00
5	457-102-663	VIPR SRM VMAX3 BASE NEW 400K =IC	$0.00	ES-1	36%	$0.00	$3,942.00	$0.00	$0.00	$0.00	$0.00	$3,942.00
5	457-102-664	VIPR SRM VMAX3 CAP UPGRADE 100K =IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-665	VIPR SRM VMAX3 CAP UPGRADE 200K =IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-102-666	VIPR SRM VMAX3 CAP UPGRADE 400K =IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-785	VMAX3 HYPERMAX OS PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-786	VMAX3 BASE PKG	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-787	V100K ADVANCED FROM FNDATION PKG UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-789	V400K ADVANCED FROM FNDATION PKG UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-790	V100K ADVANCED FROM UNISPHERE UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-792	V400K ADVANCED FROM UNISPHERE UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-793	V100K ADVANCED FROM BASE PKG UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-795	V400K ADVANCED FROM BASE PKG UPG=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-802	VMAX3 UNISPHERE FAST COMBO	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-808	VMAX3 ADVANCED FAST COMBO	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-811	VMAX3 SRDF FAST COMBO	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-814	VMAX3 TIMEFINDER FAST COMBO	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-817	V100K ESA PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-819	V400K ESA PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-823	VMAX3 SRDF REPFILE REG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-824	V100K SRDF REPFILE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-825	V200K SRDF REPFILE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-826	V400K SRDF REPFILE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-830	VMAX3 TF SNAPSURE REG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-831	V100K TFSNAPSURE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-832	V200K TFSNAPSURE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-833	V400K TFSNAPSURE REG UPG CAP=CA	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-839	VIPR SRM VMAX3 PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-843	APPSYNC FOR VMAX3 PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-844	APPSYNC FOR VMAX3 REG PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-845	APPSYNC FOR VMAX3 TPP PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-951	VMAX3 DATA AT REST ENCRYPTION PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-965	V100K ESA MGMT PACK ONLY PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-966	V200K ESA MGMT PACK ONLY PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-967	V400K ESA MGMT PACK ONLY PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-980	VMAX3 FAST.X CLOUDARRAY PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-981	VMAX3 FAST.X PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-982	VMAX3 SRDF METRO PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-983	VMAX3 SRDF METRO REGISTERED PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-984	VMAX3 SRDF METRO ADD ON PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-985	VMAX3 SRDF METRO CONV REG TO FULL PROD	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-990	VMAX3 SRDF METRO FAST COMBO PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-086	V100K ESA 0-50TB=CC	$370.00	ES-1	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	458-001-087	V100K ESA 51-150TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	458-001-088	V100K ESA 151-300TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-089	V100K ESA 301-450TB=CC	$150.00	ES-1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	458-001-090	V100K ESA 451-750TB=CC	$125.00	ES-1	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-091	V100K ESA 751-1500TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	458-001-092	V100K ESA 1501+TB=CC	$100.00	ES-1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	458-001-093	V200K ESA 0-50TB=CC	$370.00	ES-1	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	458-001-094	V200K ESA 51-150TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	458-001-095	V200K ESA 151-300TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-096	V200K ESA 301-450TB=CC	$150.00	ES-1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	458-001-097	V200K ESA 451-750TB=CC	$125.00	ES-1	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-098	V200K ESA 751-1500TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	458-001-099	V200K ESA 1501+TB=CC	$100.00	ES-1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	458-001-100	V400K ESA 0-50TB=CC	$370.00	ES-1	36%	$236.80	$66.60	$0.00	$0.00	$0.00	$0.00	$66.60
5	458-001-101	V400K ESA 51-150TB=CC	$275.00	ES-1	36%	$176.00	$49.50	$0.00	$0.00	$0.00	$0.00	$49.50
5	458-001-102	V400K ESA 151-300TB=CC	$175.00	ES-1	36%	$112.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-103	V400K ESA 301-450TB=CC	$150.00	ES-1	36%	$96.00	$27.00	$0.00	$0.00	$0.00	$0.00	$27.00
5	458-001-104	V400K ESA 451-750TB=CC	$125.00	ES-1	36%	$80.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-105	V400K ESA 751-1500TB=CC	$110.00	ES-1	36%	$70.40	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	458-001-106	V400K ESA 1501+TB=CC	$100.00	ES-1	36%	$64.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	458-001-115	VMAX3 LOC REPLICATION PKG CAPACITY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-116	VMAX3 UNISPHERE PKG CAPACITY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-117	VMAX3 HYPERMAX OS CAPACITY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-163	ESA FOR VMAX3 CAPACITY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-274	VMAX3 UNISPHERE360 PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-275	VMAX3 MF ESSENTIALS PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-276	VMAX3 MF ESSENTIALS PLUS PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-277	VMAX3 AUTOSWAP PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-279	VMAX3 GDDR PRODUCT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-331	ESA FOR V100K BASE LIC=IA	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	458-001-332	ESA FOR V200K BASE LIC=IA	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	458-001-333	ESA FOR V400K BASE LIC=IA	$5,145.00	ES-1	36%	$3,292.80	$926.10	$0.00	$0.00	$0.00	$0.00	$926.10
5	458-001-651	VS SRM VMAX3 Base=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-652	VS VIPRC VMAX3 Base=IC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-653	VS SRM VMAX3 TBu=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-654	VS VIPRC VMAX3 TBu=CC	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-753	VIPR SRM FAST COMBO VMAX3 PRODUCT=CC	$780,900.00	ES-1	36%	$499,776.00	$140,562.00	$0.00	$0.00	$0.00	$0.00	$140,562.00
5	APPSYNC-3-LS	AppSync License Solution for VMAX3=CB	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-100K-UPG	VMAX 100K UPGRADE TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-10GE-CSRDF	VMAX VG 10 GIGE COM SRDF PT TRKNG MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-10GE-SRDF	VMAX VG 10 GIGE SRDF PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-13UF-UFD-3P	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY	$285.00	ES-1	36%	$182.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-1400MOD	VMAX VG FLASH MOD 1400	$34,930.00	ES-1	36%	$22,355.20	$5,239.50	$0.00	$0.00	$0.00	$0.00	$5,239.50
5	E-1400MODCONV	VMAX VG FLASH MOD 1400 CONVERSION	$34,930.00	ES-1	36%	$22,355.20	$5,239.50	$0.00	$0.00	$0.00	$0.00	$5,239.50
5	E-1400MODU	VMAX VG FLASH MOD 1400 UPG	$34,930.00	ES-1	36%	$22,355.20	$5,239.50	$0.00	$0.00	$0.00	$0.00	$5,239.50
5	E-1400MODUF	VMAX VG FLASH MOD 1400 FD UPG	$34,930.00	ES-1	36%	$22,355.20	$5,239.50	$0.00	$0.00	$0.00	$0.00	$5,239.50
5	E-1600MODS	VMAX VG FLASH MODS 1600	$34,930.00	ES-1	36%	$22,355.20	$5,239.50	$0.00	$0.00	$0.00	$0.00	$5,239.50
5	E-1600MODSCONV	VMAX VG FLASH MOD 1600 CONVERSION	$34,930.00	ES-1	36%	$22,355.20	$4,030.22	$0.00	$0.00	$0.00	$0.00	$4,030.22
5	E-1600MODSU	VMAX VG FLASH MODS 1600 UPG	$34,930.00	ES-1	36%	$22,355.20	$4,030.22	$0.00	$0.00	$0.00	$0.00	$4,030.22
5	E-1600MODSUF	VMAX VG FLASH MODS 1600 FD UPG	$34,930.00	ES-1	36%	$22,355.20	$4,030.22	$0.00	$0.00	$0.00	$0.00	$4,030.22
5	E-16FC-CSRDF	VMAX VG 16G FC COM SRDF PT TRKNG MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-16FC-FASTX	FASTX 16G PORTS TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-16FC-PTP	PROTECTPNT PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-16FC-SRDF	VMAX VG 16G FC SRDF PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-1ENG	VMAX VG SINGLE ENGINE SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-1ENG-3P	VMAX VG SINGLE ENGINE SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-1ENGU	VMAX VG SINGLE ENGINE SYS BAY UPG	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-1ENGU-3P	VMAX VG SINGLE ENGINE SYS BAY UPG	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-200K-UPG	VMAX 200K UPGRADE TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ENG	VMAX VG DUAL ENGINE SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ENG-3P	VMAX VG DUAL ENGINE SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ENGBEZ-3P	VMAX VG DUAL ENGINE BEZEL KIT 3RD PARTY	$570.00	ES-1	36%	$364.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ENGU	VMAX VG DUAL ENGINE SYS BAY UPG	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ENGU-3P	VMAX VG DUAL ENGINE SYS BAY UPG	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ME1-3PUFD	VMAX VG ENG 1 IB CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2ME2DUAL-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2MENG2CBLUF	VMAX VG 2 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2METERCBL	VMAX VG 2 METER CONTIGIB ETH CABLE	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2METERCBLU	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-2UF-UFD-3P	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	$285.00	ES-1	36%	$182.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-350MOD	VMAX VG FLASH MOD 350	$9,320.00	ES-1	36%	$5,964.80	$1,398.00	$0.00	$0.00	$0.00	$0.00	$1,398.00
5	E-350MODRET	VMAX VG FLASH MOD 350	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-350MODU	VMAX VG FLASH MOD 350 UPG	$9,320.00	ES-1	36%	$5,964.80	$1,075.34	$0.00	$0.00	$0.00	$0.00	$1,075.34
5	E-350MODUF	VMAX VG FLASH MOD 350 FD UPG	$9,320.00	ES-1	36%	$5,964.80	$1,075.34	$0.00	$0.00	$0.00	$0.00	$1,075.34
5	E-3ME2-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3ME2-3PUFD	VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3ME3-3P	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3ME3-3PUFD	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3ME4DUAL-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3MENG4CBLUF	VMAX VG 3 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3MENG6CBLUF	VMAX VG 3 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3METERCBL	VMAX VG 3 METER CONTIGIB ETH CABLE	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3METERCBLU	VMAX VG 3 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-3MX1X2-3PU	VMAX VG 3MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-400K-UPG	VMAX 400K UPGRADE TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME4-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME4-3PUFD	VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME5-3P	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME5-3PUFD	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5MENG6CBLUF	VMAX VG 5 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5MENG8CBLUF	VMAX VG 5 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5METERCBL	VMAX VG 5 METER CONTIGIB ETH CABLE	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5METERCBLU	VMAX VG 5 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-5MX3X4-3PU	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-700MOD	VMAX VG FLASH MOD 700	$17,860.00	ES-1	36%	$11,430.40	$2,679.00	$0.00	$0.00	$0.00	$0.00	$2,679.00
5	E-700MODCONV	VMAX VG FLASH MOD 700 CONVERSION	$17,860.00	ES-1	36%	$11,430.40	$2,060.69	$0.00	$0.00	$0.00	$0.00	$2,060.69
5	E-700MODRET	VMAX VG FLASH MOD 700	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-700MODU	VMAX VG FLASH MOD 700 UPG	$17,860.00	ES-1	36%	$11,430.40	$2,060.69	$0.00	$0.00	$0.00	$0.00	$2,060.69
5	E-700MODUF	VMAX VG FLASH MOD 700 FD UPG	$17,860.00	ES-1	36%	$11,430.40	$2,060.69	$0.00	$0.00	$0.00	$0.00	$2,060.69
5	E-8FC-CSRDF	VMAX VG 8G FC COM SRDF PT TRKNG MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8FC-FASTX	FASTX 8G PORTS TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8FC-FASTXCAP	FASTX CAPACITY TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-8FC-SRDF	VMAX VG 8G FC SRDF PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME6-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME6-3PUFD	VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME7-3P	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME7-3PUFD	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME8-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME8-3PUFD	VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8MENG8CBLUF	VMAX VG 8 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8METERCBL	VMAX VG 8 METER CONTIGIB ETH CABLE	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-8METERCBLU	VMAX VG 8 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E8MX5X6X7-3PU	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-1	36%	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-1024-2048UFD	VMAX 200K MEMCONV 2X512 to 2X1024 GB	$348,215.00	ES-1	36%	$222,857.60	$40,177.05	$0.00	$0.00	$0.00	$0.00	$40,177.05
5	EA-1024ADD	VMAX 200K ADD 1024GB	$324,570.00	ES-1	36%	$207,724.80	$48,685.50	$0.00	$0.00	$0.00	$0.00	$48,685.50
5	EA-1024ADD3P	VMAX 200K ADD 1024GB 3RD PARTY	$324,570.00	ES-1	36%	$207,724.80	$48,685.50	$0.00	$0.00	$0.00	$0.00	$48,685.50
5	EA-1024ADDU	VMAX 200K ADD 1024GB UPG	$421,940.00	ES-1	36%	$270,041.60	$48,683.44	$0.00	$0.00	$0.00	$0.00	$48,683.44
5	EA-1024ADDU3P	VMAX 200K ADD 1024GB UPG 3RD PARTY	$421,940.00	ES-1	36%	$270,041.60	$48,683.44	$0.00	$0.00	$0.00	$0.00	$48,683.44
5	EA-1024ADDUFD	VMAX 200K ADD 1024GB UPG FIELD	$421,940.00	ES-1	36%	$270,041.60	$48,683.44	$0.00	$0.00	$0.00	$0.00	$48,683.44
5	EA1024ADUFD3P	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	$421,940.00	ES-1	36%	$270,041.60	$48,683.44	$0.00	$0.00	$0.00	$0.00	$48,683.44
5	EA-1024BASE	VMAX 200K BASE 1024GB	$324,570.00	ES-1	36%	$207,724.80	$48,685.50	$0.00	$0.00	$0.00	$0.00	$48,685.50
5	EA-1024BASE3P	VMAX 200K BASE 1024GB 3RD PARTY	$324,570.00	ES-1	36%	$207,724.80	$48,685.50	$0.00	$0.00	$0.00	$0.00	$48,685.50
5	EA-1024-RET	VMAX 200K 1024GB MEMORY RETURN	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-2048ADD	VMAX 200K ADD 2048GB	$617,210.00	ES-1	36%	$395,014.40	$92,581.50	$0.00	$0.00	$0.00	$0.00	$92,581.50
5	EA-2048ADD3P	VMAX 200K ADD 2048GB 3RD PARTY	$617,210.00	ES-1	36%	$395,014.40	$92,581.50	$0.00	$0.00	$0.00	$0.00	$92,581.50
5	EA-2048ADDU	VMAX 200K ADD 2048GB UPG	$802,375.00	ES-1	36%	$513,520.00	$92,578.03	$0.00	$0.00	$0.00	$0.00	$92,578.03
5	EA-2048ADDU3P	VMAX 200K ADD 2048GB UPG 3RD PARTY	$802,375.00	ES-1	36%	$513,520.00	$92,578.03	$0.00	$0.00	$0.00	$0.00	$92,578.03
5	EA-2048ADDUFD	VMAX 200K ADD 2048GB UPG FIELD	$802,375.00	ES-1	36%	$513,520.00	$92,578.03	$0.00	$0.00	$0.00	$0.00	$92,578.03
5	EA2048ADUFD3P	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	$802,375.00	ES-1	36%	$513,520.00	$92,578.03	$0.00	$0.00	$0.00	$0.00	$92,578.03
5	EA-2048BASE	VMAX 200K BASE 2048GB	$617,210.00	ES-1	36%	$395,014.40	$92,581.50	$0.00	$0.00	$0.00	$0.00	$92,581.50
5	EA-2048BASE3P	VMAX 200K BASE 2048GB 3RD PARTY	$617,210.00	ES-1	36%	$395,014.40	$92,581.50	$0.00	$0.00	$0.00	$0.00	$92,581.50
5	EA-512-1024UFD	VMAX 200K MEMCONV 2X256 to 2X512 GB	$87,730.00	ES-1	36%	$56,147.20	$10,122.29	$0.00	$0.00	$0.00	$0.00	$10,122.29
5	EA-512-2048UFD	VMAX 200K MEMCONV 2X256 to 2X1024 GB	$348,215.00	ES-1	36%	$222,857.60	$40,177.05	$0.00	$0.00	$0.00	$0.00	$40,177.05
5	EA-512ADD	VMAX 200K ADD 512GB	$253,220.00	ES-1	36%	$162,060.80	$37,983.00	$0.00	$0.00	$0.00	$0.00	$37,983.00
5	EA-512ADD3P	VMAX 200K ADD 512GB 3RD PARTY	$253,220.00	ES-1	36%	$162,060.80	$37,983.00	$0.00	$0.00	$0.00	$0.00	$37,983.00
5	EA-512ADDU	VMAX 200K ADD 512GB UPG	$329,190.00	ES-1	36%	$210,681.60	$37,981.94	$0.00	$0.00	$0.00	$0.00	$37,981.94
5	EA-512ADDU3P	VMAX 200K ADD 512GB UPG 3RD PARTY	$329,190.00	ES-1	36%	$210,681.60	$37,981.94	$0.00	$0.00	$0.00	$0.00	$37,981.94
5	EA-512ADDUFD	VMAX 200K ADD 512GB UPG FIELD	$329,190.00	ES-1	36%	$210,681.60	$37,981.94	$0.00	$0.00	$0.00	$0.00	$37,981.94
5	EA512ADDUFD3P	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	$329,190.00	ES-1	36%	$210,681.60	$37,981.94	$0.00	$0.00	$0.00	$0.00	$37,981.94
5	EA-512BASE	VMAX 200K BASE 512GB	$253,220.00	ES-1	36%	$162,060.80	$37,983.00	$0.00	$0.00	$0.00	$0.00	$37,983.00
5	EA-512BASE3P	VMAX 200K BASE 512GB 3RD PARTY	$253,220.00	ES-1	36%	$162,060.80	$37,983.00	$0.00	$0.00	$0.00	$0.00	$37,983.00
5	EA-512-RET	VMAX 200K 256GB MEMORY RETURN	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-AFA200K	VMAX 200K All Flash	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	$400.00	ES-1	36%	$256.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-DATAMOVER	VMAX 200K DATA MOVER FOR NAS	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-ISERIES	VMAX 200K ISERIES TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-NAS-SN	Embedded NAS Base OE for VMAX 200K	$115,000.00	ES-1	36%	$73,600.00	$20,700.00	$0.00	$0.00	$0.00	$0.00	$20,700.00
5	E-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP1-200K	PROMO 200GB VFP200K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP1-200KU	PROMO 200GB VFP200K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP2-200K	PROMO 200GB VFP200K 192	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP2-200KU	PROMO 200GB VFP200K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP3-200K	PROMO 400GB VFP200K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP3-200KU	PROMO 400GB VFP200K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP4-200K	PROMO 400GB VFP200K 192	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP4-200KU	PROMO 400GB VFP200K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP5-200K	PROMO 800GB VFP200K 48	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP5-200KU	PROMO 800GB VFP200K 16U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP6-200K	PROMO 800GB VFP200K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP6-200KU	PROMO 800GB VFP200K 24U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP7-200K	PROMO 1600GB VFP200K 24 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP7-200KU	PROMO 1600GB VFP200K 8U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP8-200K	PROMO 1600GB VFP200K 48 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EA-VFP8-200KU	PROMO 1600GB VFP200K 12U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-BK40000E	VMAX VG FC BACKUP I/O FOR NAS	$2,100.00	ES-1	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	E-BK40000EU	VMAX VG FC BACKUP I/O FOR NAS UPG	$5,460.00	ES-1	36%	$3,494.40	$629.97	$0.00	$0.00	$0.00	$0.00	$629.97
5	E-BK40000EUF	VMAX VG FC BACKUP I/O FOR NAS CONV	$19,110.00	ES-1	36%	$12,230.40	$2,866.50	$0.00	$0.00	$0.00	$0.00	$2,866.50
5	E-BLNK-SKINS	VMAX VG SIDE PANELS BLANK	$645.00	ES-1	36%	$412.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-BLNK-SKINSU	VMAX VG SIDE PANELS BLANK UPG	$645.00	ES-1	36%	$412.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-BOT-KIT	VMAX VG BOT ROUTING KIT	$500.00	ES-1	36%	$320.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-CHANGERATELRP	VMAX CHANGE RATE LREP TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-CNVINF-1PU	VMAX VG SINGLE PHASE PDU CONVERSION	$3,000.00	ES-1	36%	$1,920.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	E-CNVINF-3DU	VMAX VG 3 PHASE DELTA PDU CONVERSION	$3,000.00	ES-1	36%	$1,920.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	E-CNVINF-3YU	VMAX VG 3 PHASE WYE PDU CONVERSION	$3,000.00	ES-1	36%	$1,920.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	E-COMPRESS	HDW COMPRESSION	$8,095.00	ES-1	36%	$5,180.80	$1,214.25	$0.00	$0.00	$0.00	$0.00	$1,214.25
5	E-COMPRESSU	HDW COMPRESSION UPG	$10,525.00	ES-1	36%	$6,736.00	$1,214.37	$0.00	$0.00	$0.00	$0.00	$1,214.37
5	E-COMPRESSUF	HDW COMPRESSION FD UPG	$27,605.00	ES-1	36%	$17,667.20	$3,185.06	$0.00	$0.00	$0.00	$0.00	$3,185.06
5	E-DCH3MCBL	VMAX VG DAISY CHAIN 3 METER	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DCH3MCBLU	VMAX VG DAISY CHAIN 3 METER UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DCH3MCBLUF	VMAX VG DAISY CHAIN 3 METER FD UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DE120	VMAX VG 120 SLT DR ENCL	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-DE120-3P	VMAX VG 120 SLT DR ENCL 3RD PARTY	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00
5	E-DE120U	VMAX VG 120 SLT DR ENCL UPG	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00
5	E-DE120U-3P	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00
5	E-DE120UFD	VMAX VG 120 SLT DR ENCL UFD	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00
5	E-DE120UFD-3P	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY	$25,300.00	ES-1	36%	$16,192.00	$3,795.00	$0.00	$0.00	$0.00	$0.00	$3,795.00
5	E-DE60	VMAX VG 60 SLT DR ENCL	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DE60-3P	VMAX VG 60 SLT DR ENCL 3RD PARTY	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DE60U	VMAX VG 60 SLT DR ENCL UPG	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DE60U-3P	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DE60UFD	VMAX VG 60 SLT DR ENCL UFD	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DE60UFD-3P	VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	$18,920.00	ES-1	36%	$12,108.80	$2,838.00	$0.00	$0.00	$0.00	$0.00	$2,838.00
5	E-DIR3MCBL	VMAX VG DIRECT CONNECT 3 METER	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLU	VMAX VG DIRECT CONNECT 3 METER UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLUF	DIRECT CONNECT 3 METER FD UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLUF1	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLUF2	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLUF3	VMAX VG Std 1 Eng DAE3 (Direct A) Upgr	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DIR3MCBLUF4	VMAX VG Std 1 Eng DAE 4 (Direct B) Upgr	$1,285.00	ES-1	36%	$822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE2	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE2U	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE3	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE3U	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE4	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE4U	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE5	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE5U	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE6	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE6U	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE7	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE7U	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE8	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSOPTICE8U	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG	$15,285.00	ES-1	36%	$9,782.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSP-1U	VMAX VG DSP SINGLE ENG SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-DSP-2U	VMAX VG DSP DUAL ENG SYS BAY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FABLA	VMAX 100K/200K FABRIC	$27,350.00	ES-1	36%	$17,504.00	$4,102.50	$0.00	$0.00	$0.00	$0.00	$4,102.50
5	E-FABLA-3P	VMAX 100K/200K FABRIC 3RD PARTY	$27,350.00	ES-1	36%	$17,504.00	$4,102.50	$0.00	$0.00	$0.00	$0.00	$4,102.50
5	E-FABLA-UFD	VMAX 100K/200K FABRIC UPGRADE	$27,350.00	ES-1	36%	$17,504.00	$4,102.50	$0.00	$0.00	$0.00	$0.00	$4,102.50
5	E-FABLAUFD-3P	VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	$27,350.00	ES-1	36%	$17,504.00	$4,102.50	$0.00	$0.00	$0.00	$0.00	$4,102.50
5	E-FABR	VMAX 400K FABRIC	$46,560.00	ES-1	36%	$29,798.40	$6,984.00	$0.00	$0.00	$0.00	$0.00	$6,984.00
5	E-FABR-3P	VMAX 400K FABRIC 3RD PARTY	$46,560.00	ES-1	36%	$29,798.40	$6,984.00	$0.00	$0.00	$0.00	$0.00	$6,984.00
5	E-FABR-UFD	VMAX 400K FABRIC UPGRADE	$46,560.00	ES-1	36%	$29,798.40	$6,984.00	$0.00	$0.00	$0.00	$0.00	$6,984.00
5	E-FABR-UFD-3P	VMAX 400K FABRIC UPGRADE 3RD PARTY	$46,560.00	ES-1	36%	$29,798.40	$6,984.00	$0.00	$0.00	$0.00	$0.00	$6,984.00
5	E-FC-FTS	FTS PORTS TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FC-PTP	PROTECTPNT PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORDB	VMAX VG Drive Bay Hex Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORDBKEY	VMAX VG Drive Bay Key Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORDBU	Drive Bay Hex Door Pair Upg	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORS1KEY	VMAX VG SB1 Single Engine Key Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORS28KEY	VMAX VG SB2-8 Single Engine Key DoorPair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS1	VMAX VG SB1 Single Engine Hex Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS1D	VMAX VG SB1 Dual Engine Hex Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS28	VMAX VG SB2-8 Single Engine Hex DoorPair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS28D	VMAX VG SB2-8 Dual Engine Hex Door Pair	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FDOORSYS28U	SB2-8 Single Engine Hex Door Pair Upg	$3,000.00	ES-1	36%	$1,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-FE00008S	VMAX VG 8SM 16G FICON	$15,575.00	ES-1	36%	$9,968.00	$2,336.25	$0.00	$0.00	$0.00	$0.00	$2,336.25
5	E-FE00080S	VMAX VG 8MM 16G FICON	$7,150.00	ES-1	36%	$4,576.00	$1,072.50	$0.00	$0.00	$0.00	$0.00	$1,072.50
5	E-FE00200TC	VMAX VG 2PT 10 GBE BASE T	$2,200.00	ES-1	36%	$1,408.00	$330.00	$0.00	$0.00	$0.00	$0.00	$330.00
5	E-FE00200TO	VMAX VG 2PT 10 GBE OPTICAL	$2,100.00	ES-1	36%	$1,344.00	$315.00	$0.00	$0.00	$0.00	$0.00	$315.00
5	E-FE00200TOU	VMAX VG 2PT 10 GBE OPTICAL UPG	$5,460.00	ES-1	36%	$3,494.40	$629.97	$0.00	$0.00	$0.00	$0.00	$629.97
5	E-FE00200TOUF	VMAX VG 2PT 10 GBE OPTICAL CONV	$9,555.00	ES-1	36%	$6,115.20	$1,433.25	$0.00	$0.00	$0.00	$0.00	$1,433.25
5	E-FE00200TU	VMAX VG 2PT 10 GBE BASE T UPG	$5,720.00	ES-1	36%	$3,660.80	$659.97	$0.00	$0.00	$0.00	$0.00	$659.97
5	E-FE00200TUF	VMAX VG 2PT 10 GBE BASE T CONV	$20,020.00	ES-1	36%	$12,812.80	$3,003.00	$0.00	$0.00	$0.00	$0.00	$3,003.00
5	E-FE00400C	VMAX VG 4PT GBE BASE T	$2,000.00	ES-1	36%	$1,280.00	$300.00	$0.00	$0.00	$0.00	$0.00	$300.00
5	E-FE00400C4	VMAX VG 4MM4 COPR GIGE	$1,980.00	ES-1	36%	$1,267.20	$297.00	$0.00	$0.00	$0.00	$0.00	$297.00
5	E-FE00400C4U	VMAX VG 4MM4 COPR GIGE UPG	$2,575.00	ES-1	36%	$1,648.00	$297.10	$0.00	$0.00	$0.00	$0.00	$297.10
5	E-FE00400C4UF	VMAX VG 4MM4 COPR GIGE CONV	$9,000.00	ES-1	36%	$5,760.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	E-FE00400CU	VMAX VG 4PT GBE BASE T UPG	$5,200.00	ES-1	36%	$3,328.00	$599.98	$0.00	$0.00	$0.00	$0.00	$599.98
5	E-FE00400CUF	VMAX VG 4PT GBE BASE T CONV	$18,200.00	ES-1	36%	$11,648.00	$2,730.00	$0.00	$0.00	$0.00	$0.00	$2,730.00
5	E-FE00400T	VMAX VG 4MM 10 GIGE	$3,650.00	ES-1	36%	$2,336.00	$547.50	$0.00	$0.00	$0.00	$0.00	$547.50
5	E-FE00400TOUF	VMAX VG 4MM 10 GIGE OPTICAL CONV	$19,110.00	ES-1	36%	$12,230.40	$2,866.50	$0.00	$0.00	$0.00	$0.00	$2,866.50
5	E-FE00400TU	VMAX VG 4MM 10 GIGE UPG	$4,745.00	ES-1	36%	$3,036.80	$547.48	$0.00	$0.00	$0.00	$0.00	$547.48
5	E-FE00400TUF	VMAX VG 4MM 10 GIGE CONV	$16,600.00	ES-1	36%	$10,624.00	$2,490.00	$0.00	$0.00	$0.00	$0.00	$2,490.00
5	E-FE00800T	VMAX VG 8MM 10GIGE	$9,150.00	ES-1	36%	$5,856.00	$1,372.50	$0.00	$0.00	$0.00	$0.00	$1,372.50
5	E-FE08000E	VMAX VG 8SM 8G FIBRE	$4,140.00	ES-1	36%	$2,649.60	$621.00	$0.00	$0.00	$0.00	$0.00	$621.00
5	E-FE08000EU	VMAX VG 8SM 8G FIBRE UPG	$5,385.00	ES-1	36%	$3,446.40	$621.32	$0.00	$0.00	$0.00	$0.00	$621.32
5	E-FE08000EUF	VMAX VG 8SM 8G FIBRE CONV	$18,250.00	ES-1	36%	$11,680.00	$2,105.69	$0.00	$0.00	$0.00	$0.00	$2,105.69
5	E-FE08000S	VMAX VG 8SM 16G FC	$10,805.00	ES-1	36%	$6,915.20	$1,620.75	$0.00	$0.00	$0.00	$0.00	$1,620.75
5	E-FE08000SUF	VMAX VG 8SM 16G FC CONV	$32,410.00	ES-1	36%	$20,742.40	$3,739.47	$0.00	$0.00	$0.00	$0.00	$3,739.47
5	E-FE44000E	VMAX VG 4MM4SM 8G FIBRE	$3,315.00	ES-1	36%	$2,121.60	$497.25	$0.00	$0.00	$0.00	$0.00	$497.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-FE44000EU	VMAX VG 4MM4SM 8G FIBRE UPG	$4,310.00	ES-1	36%	$2,758.40	$497.29	$0.00	$0.00	$0.00	$0.00	$497.29
5	E-FE44000EUF	VMAX VG 4MM4SM 8G FIBRE CONV	$13,270.00	ES-1	36%	$8,492.80	$1,531.09	$0.00	$0.00	$0.00	$0.00	$1,531.09
5	E-FE62000E	VMAX VG 6MM2SM 8G FIBRE	$2,395.00	ES-1	36%	$1,532.80	$359.25	$0.00	$0.00	$0.00	$0.00	$359.25
5	E-FE62000EU	VMAX VG 6MM2SM 8G FIBRE UPG	$3,115.00	ES-1	36%	$1,993.60	$359.41	$0.00	$0.00	$0.00	$0.00	$359.41
5	E-FE62000EUF	VMAX VG 6MM2SM 8G FIBRE CONV	$9,335.00	ES-1	36%	$5,974.40	$1,077.07	$0.00	$0.00	$0.00	$0.00	$1,077.07
5	E-FE62000UF	VMAX VG 6MM2SM 8G FIBRE CONV	$9,335.00	ES-1	36%	$5,974.40	$1,077.07	$0.00	$0.00	$0.00	$0.00	$1,077.07
5	E-FE80000E	VMAX VG 8MM 8G FIBRE	$2,070.00	ES-1	36%	$1,324.80	$310.50	$0.00	$0.00	$0.00	$0.00	$310.50
5	E-FE80000EU	VMAX VG 8MM 8G FIBRE UPG	$2,690.00	ES-1	36%	$1,721.60	$310.37	$0.00	$0.00	$0.00	$0.00	$310.37
5	E-FE80000EUF	VMAX VG 8MM 8G FIBRE CONV	$8,285.00	ES-1	36%	$5,302.40	$955.92	$0.00	$0.00	$0.00	$0.00	$955.92
5	E-FE80000S	VMAX VG 8MM 16G FC	$5,400.00	ES-1	36%	$3,456.00	$810.00	$0.00	$0.00	$0.00	$0.00	$810.00
5	E-FE80000SUF	VMAX VG 8MM 16G FC CONV	$21,645.00	ES-1	36%	$13,852.80	$2,497.40	$0.00	$0.00	$0.00	$0.00	$2,497.40
5	E-GE-CSRDF	VMAX VG GIGE COM SRDF PT TRKNG MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-GE-SRDF	VMAX VG GIGE SRDF PORT TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-1024ADD	V100K ADD2 1024GB	$112,000.00	ES-1	36%	$71,680.00	$16,800.00	$0.00	$0.00	$0.00	$0.00	$16,800.00
5	EL-1024ADD-3P	V100K ADD2 1024GB 3RD PARTY	$112,000.00	ES-1	36%	$71,680.00	$16,800.00	$0.00	$0.00	$0.00	$0.00	$16,800.00
5	EL-1024ADDU	V100K ADD2 1024GB UPG	$145,600.00	ES-1	36%	$93,184.00	$16,799.33	$0.00	$0.00	$0.00	$0.00	$16,799.33
5	EL-1024ADDU3P	V100K ADD2 1024GB UPG 3RD PARTY	$145,600.00	ES-1	36%	$93,184.00	$16,799.33	$0.00	$0.00	$0.00	$0.00	$16,799.33
5	EL-1024ADDUFD	V100K ADD2 1024GB UPG FIELD	$145,600.00	ES-1	36%	$93,184.00	$16,799.33	$0.00	$0.00	$0.00	$0.00	$16,799.33
5	EL1024ADUFD3P	V100K ADD2 1024GB UPG FIELD 3RD PARTY	$145,600.00	ES-1	36%	$93,184.00	$16,799.33	$0.00	$0.00	$0.00	$0.00	$16,799.33
5	EL-1024BASE	VMAX 100K BASE 1024GB	$58,800.00	ES-1	36%	$37,632.00	$8,820.00	$0.00	$0.00	$0.00	$0.00	$8,820.00
5	EL-1024BASE3P	VMAX 100K BASE 1024GB 3RD PARTY	$58,800.00	ES-1	36%	$37,632.00	$8,820.00	$0.00	$0.00	$0.00	$0.00	$8,820.00
5	EL-512-1024UFD	VMAX 100K MEMCONV 2X256 to 2X512 GB	$42,275.00	ES-1	36%	$27,056.00	$4,877.69	$0.00	$0.00	$0.00	$0.00	$4,877.69
5	EL-512ADD	V100K ADD2 512GB	$43,710.00	ES-1	36%	$27,974.40	$6,556.50	$0.00	$0.00	$0.00	$0.00	$6,556.50
5	EL-512ADD-3P	V100K ADD2 512GB 3RD PARTY	$43,710.00	ES-1	36%	$27,974.40	$6,556.50	$0.00	$0.00	$0.00	$0.00	$6,556.50
5	EL-512ADDU	V100K ADD2 512GB UPG	$56,825.00	ES-1	36%	$36,368.00	$6,556.47	$0.00	$0.00	$0.00	$0.00	$6,556.47
5	EL-512ADDU-3P	V100K ADD2 512GB UPG 3RD PARTY	$56,825.00	ES-1	36%	$36,368.00	$6,556.47	$0.00	$0.00	$0.00	$0.00	$6,556.47
5	EL-512ADDUFD	V100K ADD2 512GB UPG FIELD	$56,825.00	ES-1	36%	$36,368.00	$6,556.47	$0.00	$0.00	$0.00	$0.00	$6,556.47
5	EL512ADDUFD3P	V100K ADD2 512GB UPG FIELD 3RD PARTY	$56,825.00	ES-1	36%	$36,368.00	$6,556.47	$0.00	$0.00	$0.00	$0.00	$6,556.47
5	EL-512BASE	VMAX 100K BASE 512GB	$43,710.00	ES-1	36%	$27,974.40	$6,556.50	$0.00	$0.00	$0.00	$0.00	$6,556.50
5	EL-512BASE-3P	VMAX 100K BASE 512GB 3RD PARTY	$43,710.00	ES-1	36%	$27,974.40	$6,556.50	$0.00	$0.00	$0.00	$0.00	$6,556.50
5	EL-512-RET	VMAX 100K 512GB MEMORY RETURN	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL61012001B	VMAX VG 1200GB 10K SAS DRV R1	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012006B	VMAX VG 1200 10K SAS DRV R6(6+2)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL6101200FBTU	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL6101200FBU	VMAX VG 1200GB 10K SAS DRV R6(14+2) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	EL6101200SBTU	VMAX VG 1200GB 10K SAS DRV SPARE TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL6101200SBU	VMAX VG 1200GB 10K SAS DRV SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	EL6103001B	VMAX VG 300GB 10K SAS DRV R1	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300FBTU	VMAX VG 300GB 10K SAS DRV R6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300FBU	VMAX VG 300GB 10K SAS DRV R6(14+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300SB	VMAX VG 300GB 10K SAS DRV SPARE	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300SBTU	VMAX VG 300GB 10K SAS DRV SPARE TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL610300SBU	VMAX VG 300GB 10K SAS DRV SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	EL6106001B	VMAX VG 600GB 10K SAS DRV R1	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	EL6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	EL6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	EL6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	EL6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL610600FBTU	VMAX VG 600GB 10K SAS DRV R6(14+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL610600FBU	VMAX VG 600GB 10K SAS DRV R6(14+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL610600SB	VMAX VG 600GB 10K SAS DRV SPARE	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	EL610600SBTU	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL610600SBU	VMAX VG 600GB 10K SAS DRV SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	EL6153001B	VMAX VG 300GB 15K SAS DRV R1	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153005B	VMAX VG 300GB 15K SAS DRV R5(3+1)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL6153005BTU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153006B	VMAX VG 300GB 15K SAS DRV R6(6+2)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153007B	VMAX VG 300GB 15K SAS DRV R5(7+1)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL615300FB	VMAX VG 300GB 15K SAS DRV R6(14+2)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL615300FBTU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL615300SB	VMAX VG 300GB 15K SAS DRV SPARE	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	EL615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	EL6F319201BT0	VMAX3 1920GB FLASH R1 1-15	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319201BT1	VMAX3 1920GB FLASH R1 1-31	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319201BT10	VMAX3 1920GB FLASH R1 128+	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319201BT2	VMAX3 1920GB FLASH R1 1-47	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319201BT3	VMAX3 1920GB FLASH R1 16-31	$19,935.00	ES-1	36%	$12,758.40	$2,990.25	$0.00	$0.00	$0.00	$0.00	$2,990.25
5	EL6F319201BT4	VMAX3 1920GB FLASH R1 32-47	$18,400.00	ES-1	36%	$11,776.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	EL6F319201BT5	VMAX3 1920GB FLASH R1 48+	$18,770.00	ES-1	36%	$12,012.80	$2,815.50	$0.00	$0.00	$0.00	$0.00	$2,815.50
5	EL6F319201BT6	VMAX3 1920GB FLASH R1 48-95	$17,455.00	ES-1	36%	$11,171.20	$2,618.25	$0.00	$0.00	$0.00	$0.00	$2,618.25
5	EL6F319201BT7	VMAX3 1920GB FLASH R1 48-63	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319201BT8	VMAX3 1920GB FLASH R1 64-95	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319201BT9	VMAX3 1920GB FLASH R1 96-127	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319205BT0	VMAX3 1920GB FLASH R5(3+1) 1-15	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319205BT1	VMAX3 1920GB FLASH R5(3+1) 1-31	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319205BT10	VMAX3 1920GB FLASH R5(3+1) 128+	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319205BT2	VMAX3 1920GB FLASH R5(3+1) 1-47	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319205BT3	VMAX3 1920GB FLASH R5(3+1) 16-31	$19,935.00	ES-1	36%	$12,758.40	$2,990.25	$0.00	$0.00	$0.00	$0.00	$2,990.25
5	EL6F319205BT4	VMAX3 1920GB FLASH R5(3+1) 32-47	$18,400.00	ES-1	36%	$11,776.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	EL6F319205BT5	VMAX3 1920GB FLASH R5(3+1) 48+	$18,770.00	ES-1	36%	$12,012.80	$2,815.50	$0.00	$0.00	$0.00	$0.00	$2,815.50
5	EL6F319205BT6	VMAX3 1920GB FLASH R5(3+1) 48-95	$17,455.00	ES-1	36%	$11,171.20	$2,618.25	$0.00	$0.00	$0.00	$0.00	$2,618.25
5	EL6F319205BT7	VMAX3 1920GB FLASH R5(3+1) 48-63	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319205BT8	VMAX3 1920GB FLASH R5(3+1) 64-95	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319205BT9	VMAX3 1920GB FLASH R5(3+1) 96-127	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319206BT0	VMAX3 1920GB FLASH R6(6+2) 1-15	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319206BT1	VMAX3 1920GB FLASH R6(6+2) 1-31	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319206BT10	VMAX3 1920GB FLASH R6(6+2) 128+	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319206BT2	VMAX3 1920GB FLASH R6(6+2) 1-47	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319206BT3	VMAX3 1920GB FLASH R6(6+2) 16-31	$19,935.00	ES-1	36%	$12,758.40	$2,990.25	$0.00	$0.00	$0.00	$0.00	$2,990.25
5	EL6F319206BT4	VMAX3 1920GB FLASH R6(6+2) 32-47	$18,400.00	ES-1	36%	$11,776.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	EL6F319206BT5	VMAX3 1920GB FLASH R6(6+2) 48+	$18,770.00	ES-1	36%	$12,012.80	$2,815.50	$0.00	$0.00	$0.00	$0.00	$2,815.50
5	EL6F319206BT6	VMAX3 1920GB FLASH R6(6+2) 48-95	$17,455.00	ES-1	36%	$11,171.20	$2,618.25	$0.00	$0.00	$0.00	$0.00	$2,618.25
5	EL6F319206BT7	VMAX3 1920GB FLASH R6(6+2) 48-63	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319206BT8	VMAX3 1920GB FLASH R6(6+2) 64-95	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319206BT9	VMAX3 1920GB FLASH R6(6+2) 96-127	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319207BT0	VMAX3 1920GB FLASH R5(7+1) 1-15	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319207BT1	VMAX3 1920GB FLASH R5(7+1) 1-31	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319207BT10	VMAX3 1920GB FLASH R5(7+1) 128+	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319207BT2	VMAX3 1920GB FLASH R5(7+1) 1-47	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F319207BT3	VMAX3 1920GB FLASH R5(7+1) 16-31	$19,935.00	ES-1	36%	$12,758.40	$2,990.25	$0.00	$0.00	$0.00	$0.00	$2,990.25
5	EL6F319207BT4	VMAX3 1920GB FLASH R5(7+1) 32-47	$18,400.00	ES-1	36%	$11,776.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	EL6F319207BT5	VMAX3 1920GB FLASH R5(7+1) 48+	$18,770.00	ES-1	36%	$12,012.80	$2,815.50	$0.00	$0.00	$0.00	$0.00	$2,815.50
5	EL6F319207BT6	VMAX3 1920GB FLASH R5(7+1) 48-95	$17,455.00	ES-1	36%	$11,171.20	$2,618.25	$0.00	$0.00	$0.00	$0.00	$2,618.25
5	EL6F319207BT7	VMAX3 1920GB FLASH R5(7+1) 48-63	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319207BT8	VMAX3 1920GB FLASH R5(7+1) 64-95	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F319207BT9	VMAX3 1920GB FLASH R5(7+1) 96-127	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F31920FBT0	VMAX3 1920GB FLASH R6(14+2 1-15	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F31920FBT1	VMAX3 1920GB FLASH R6(14+2 1-31	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F31920FBT10	VMAX3 1920GB FLASH R6(14+2 128+	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F31920FBT2	VMAX3 1920GB FLASH R6(14+2 1-47	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F31920FBT3	VMAX3 1920GB FLASH R6(14+2 16-31	$19,935.00	ES-1	36%	$12,758.40	$2,990.25	$0.00	$0.00	$0.00	$0.00	$2,990.25
5	EL6F31920FBT4	VMAX3 1920GB FLASH R6(14+2 32-47	$18,400.00	ES-1	36%	$11,776.00	$2,760.00	$0.00	$0.00	$0.00	$0.00	$2,760.00
5	EL6F31920FBT5	VMAX3 1920GB FLASH R6(14+2 48+	$18,770.00	ES-1	36%	$12,012.80	$2,815.50	$0.00	$0.00	$0.00	$0.00	$2,815.50
5	EL6F31920FBT6	VMAX3 1920GB FLASH R6(14+2 48-95	$17,455.00	ES-1	36%	$11,171.20	$2,618.25	$0.00	$0.00	$0.00	$0.00	$2,618.25
5	EL6F31920FBT7	VMAX3 1920GB FLASH R6(14+2 48-63	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F31920FBT8	VMAX3 1920GB FLASH R6(14+2 64-95	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F31920FBT9	VMAX3 1920GB FLASH R6(14+2 96-127	$16,465.00	ES-1	36%	$10,537.60	$2,469.75	$0.00	$0.00	$0.00	$0.00	$2,469.75
5	EL6F31920SBT0	VMAX3 1920GB FLASH SPARE	$22,775.00	ES-1	36%	$14,576.00	$3,416.25	$0.00	$0.00	$0.00	$0.00	$3,416.25
5	EL6F39601BT0	VMAX3 960GB FLASH R1 1-31	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL6F39601BT1	VMAX3 960GB FLASH R1 1-63	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39601BT2	VMAX3 960GB FLASH R1 1-95	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39601BT3	VMAX3 960GB FLASH R1 32-63	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EL6F39601BT4	VMAX3 960GB FLASH R1 64-95	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39601BT5	VMAX3 960GB FLASH R1 96+	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39601BT6	VMAX3 960GB FLASH R1 96-127	$10,100.00	ES-1	36%	$6,464.00	$1,515.00	$0.00	$0.00	$0.00	$0.00	$1,515.00
5	EL6F39601BT7	VMAX3 960GB FLASH R1 128-191	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39601BT8	VMAX3 960GB FLASH R1 192-255	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39601BT9	VMAX3 960GB FLASH R1 256+	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39605BT0	VMAX3 960GB FLASH R5(3+1) 1-31	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39605BT1	VMAX3 960GB FLASH R5(3+1) 1-63	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39605BT2	VMAX3 960GB FLASH R5(3+1) 1-95	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39605BT3	VMAX3 960GB FLASH R5(3+1) 32-63	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EL6F39605BT4	VMAX3 960GB FLASH R5(3+1) 64-95	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39605BT5	VMAX3 960GB FLASH R5(3+1) 96+	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39605BT6	VMAX3 960GB FLASH R5(3+1) 96-127	$10,100.00	ES-1	36%	$6,464.00	$1,515.00	$0.00	$0.00	$0.00	$0.00	$1,515.00
5	EL6F39605BT7	VMAX3 960GB FLASH R5(3+1) 128-191	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39605BT8	VMAX3 960GB FLASH R5(3+1) 192-255	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39605BT9	VMAX3 960GB FLASH R5(3+1) 256+	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39606BT0	VMAX3 960GB FLASH R6(6+2) 1-31	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39606BT1	VMAX3 960GB FLASH R6(6+2) 1-63	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39606BT2	VMAX3 960GB FLASH R6(6+2) 1-95	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39606BT3	VMAX3 960GB FLASH R6(6+2) 32-63	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EL6F39606BT4	VMAX3 960GB FLASH R6(6+2) 64-95	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39606BT5	VMAX3 960GB FLASH R6(6+2) 96+	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39606BT6	VMAX3 960GB FLASH R6(6+2) 96-127	$10,100.00	ES-1	36%	$6,464.00	$1,515.00	$0.00	$0.00	$0.00	$0.00	$1,515.00
5	EL6F39606BT7	VMAX3 960GB FLASH R6(6+2) 128-191	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39606BT8	VMAX3 960GB FLASH R6(6+2) 192-255	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39606BT9	VMAX3 960GB FLASH R6(6+2) 256+	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39607BT0	VMAX3 960GB FLASH R5(7+1) 1-31	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39607BT1	VMAX3 960GB FLASH R5(7+1) 1-63	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39607BT2	VMAX3 960GB FLASH R5(7+1) 1-95	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F39607BT3	VMAX3 960GB FLASH R5(7+1) 32-63	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EL6F39607BT4	VMAX3 960GB FLASH R5(7+1) 64-95	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39607BT5	VMAX3 960GB FLASH R5(7+1) 96+	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F39607BT6	VMAX3 960GB FLASH R5(7+1) 96-127	$10,100.00	ES-1	36%	$6,464.00	$1,515.00	$0.00	$0.00	$0.00	$0.00	$1,515.00
5	EL6F39607BT7	VMAX3 960GB FLASH R5(7+1) 128-191	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39607BT8	VMAX3 960GB FLASH R5(7+1) 192-255	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F39607BT9	VMAX3 960GB FLASH R5(7+1) 256+	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F3960FBT0	VMAX3 960GB FLASH R6(14+2) 1-31	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F3960FBT1	VMAX3 960GB FLASH R6(14+2) 1-63	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F3960FBT2	VMAX3 960GB FLASH R6(14+2) 1-95	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6F3960FBT3	VMAX3 960GB FLASH R6(14+2) 32-63	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	EL6F3960FBT4	VMAX3 960GB FLASH R6(14+2) 64-95	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F3960FBT5	VMAX3 960GB FLASH R6(14+2) 96+	$10,660.00	ES-1	36%	$6,822.40	$1,599.00	$0.00	$0.00	$0.00	$0.00	$1,599.00
5	EL6F3960FBT6	VMAX3 960GB FLASH R6(14+2) 96-127	$10,100.00	ES-1	36%	$6,464.00	$1,515.00	$0.00	$0.00	$0.00	$0.00	$1,515.00
5	EL6F3960FBT7	VMAX3 960GB FLASH R6(14+2) 128-191	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F3960FBT8	VMAX3 960GB FLASH R6(14+2) 192-255	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F3960FBT9	VMAX3 960GB FLASH R6(14+2) 256+	$9,540.00	ES-1	36%	$6,105.60	$1,431.00	$0.00	$0.00	$0.00	$0.00	$1,431.00
5	EL6F3960SBT0	VMAX3 960GB FLASH SPARE	$13,195.00	ES-1	36%	$8,444.80	$1,979.25	$0.00	$0.00	$0.00	$0.00	$1,979.25
5	EL6FM16001B	VMAX 1600GB FLASH DRIVE R1	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$7,290.00	$0.00	$0.00	$0.00	$0.00	$7,290.00
5	EL6FM16001BTU	VMAX 1600GB FLASH DRIVE R1 TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16001BU	VMAX 1600GB FLASH DRIVE R1 UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16005B	VMAX 1600GB FLASH DRIVE R5(3+1)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	EL6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16005BU	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16006B	VMAX VG 1600GB FLASH DRIVE R6(6+2)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM16006BTU	VMAX VG 1600GB FLASH DRIVE R6(6+2)TAAUPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16006BU	VMAX VG 1600GB FLASH DRIVE R6(6+2)UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16006FBTU	VMAX VG 1600GB FLASH DRV R6(14+2)TAAUPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16007B	VMAX 1600GB FLASH DRIVE R5(7+1)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM16007BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	EL6FM16007BTU	VMAX 1600GB FLASH DRIVE R5(7+1)TAAUPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM16007BU	VMAX 1600GB FLASH DRIVE R5(7+1)UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM1600FB	VMAX VG 1600GB FLASH DRIVE R6(14+2)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM1600FBU	VMAX VG 1600GB FLASH DRIVE R6(14+2)UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM1600SB	VMAX 1600GB FLASH DRIVE SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	EL6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	EL6FM1600SBTU	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM1600SBU	VMAX 1600GB FLASH DRIVE SPARE UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	EL6FM2001B	VMAX VG 200GB FLASH DRIVE R1	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	EL6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	EL6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EL6FM2006B	VMAX VG 200GB FLASH DRIVE R6(6+2)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM2006BTU	VMAX VG 200GB FLASH DRIVE R6(6+2)TAAUPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2)UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	EL6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM200FBTU	VMAX VG 200GB FLASH DRIVE R6(14+2)TAAUPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM200FBU	VMAX VG 200GB FLASH DRIVE R6(14+2)UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	EL6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	EL6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	EL6FM4001B	VMAX VG 400GB FLASH DRIVE R1	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	EL6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	EL6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM4006BTU	VMAX VG 400GB FLASH DRIVE R6(6+2)TAAUPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2)UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	EL6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAAUPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1)UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM400FBTU	VMAX VG 400GB FLASH DRIVE R6(14+2)TAAUPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2)UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	EL6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	EL6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	EL6FM8001B	VMAX VG 800GB FLASH DRIVE R1	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	EL6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	EL6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM8006BTU	VMAX VG 800GB FLASH DRIVE R6(6+2)TAAUPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2)UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	EL6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAAUPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1)UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM800FBTU	VMAX VG 800GB FLASH DRIVE R6(14+2)TAAUPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2)UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	EL6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	EL6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	EL-AFA100K	VMAX 100K All Flash	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-DATAMOVER	VMAX 100K DATA MOVER FOR NAS	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-ISERIES	VMAX 100K ISERIES TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-NAS-SN	Embedded NAS Base OE for VMAX 100K	$85,000.00	ES-1	36%	$54,400.00	$15,300.00	$0.00	$0.00	$0.00	$0.00	$15,300.00
5	E-LREPCCMCAP	LOCAL REP CCM TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP1-100K	PROMO 200GB VFP100K 32	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP1-100KU	PROMO 200GB VFP100K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP2-100K	PROMO 200GB VFP100K 48	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP2-100KU	PROMO 200GB VFP100K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP3-100K	PROMO 400GB VFP100K 32	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP3-100KU	PROMO 400GB VFP100K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP4-100K	PROMO 400GB VFP100K 48	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP4-100KU	PROMO 400GB VFP100K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP5-100K	PROMO 800GB VFP100K 16	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP5-100KU	PROMO 800GB VFP100K 16U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP6-100K	PROMO 800GB VFP100K 24	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP6-100KU	PROMO 800GB VFP100K 24U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP7-100K	PROMO 1600GB VFP100K 8 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP7-100KU	PROMO 1600GB VFP100K 8U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP8-100K	PROMO 1600GB VFP100K 12 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL-VFP8-100KU	PROMO 1600GB VFP100K 12U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-MANCONFIG	VMAX VG MANUAL CONFIG TRKNG MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-MODEM	VMAX VG ZBA MODEM LEAD FREE	$1,105.00	ES-1	36%	$707.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-MSRPTRACKING	VMAX VG MULT RESOURCE POOL TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE2	VMAX VG FIRST UPGRADE ENGINE NUMBER 2	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE3	VMAX VG FIRST UPGRADE ENGINE NUMBER 3	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE4	VMAX VG FIRST UPGRADE ENGINE NUMBER 4	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE5	VMAX VG FIRST UPGRADE ENGINE NUMBER 5	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE6	VMAX VG FIRST UPGRADE ENGINE NUMBER 6	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE7	VMAX VG FIRST UPGRADE ENGINE NUMBER 7	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ENGINE8	VMAX VG FIRST UPGRADE ENGINE NUMBER 8	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-OPROVISION	OPROVISION FACTOR TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	$1,155.00	ES-1	36%	$739.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	$2,800.00	ES-1	36%	$1,792.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PCBL3DHH	PWR CBL HBL-HBL 3D	$1,155.00	ES-1	36%	$739.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PCBL3DHR	PWR CBL HBL-RSTOL 3D	$1,155.00	ES-1	36%	$739.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	$2,000.00	ES-1	36%	$1,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PCBL3YL23P	24A 3PH WYE L22-30P	$2,000.00	ES-1	36%	$1,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PDU1P	VMAX VG SINGLE PHASE PDU 3RD PARTY	$4,145.00	ES-1	36%	$2,652.80	$621.75	$0.00	$0.00	$0.00	$0.00	$621.75
5	E-PDUDELTA	VMAX VG 3 PHASE DELTA PDU 3RD PARTY	$4,145.00	ES-1	36%	$2,652.80	$621.75	$0.00	$0.00	$0.00	$0.00	$621.75
5	E-PDUWYE	VMAX VG 3 PHASE WYE PDU 3RD PARTY	$4,145.00	ES-1	36%	$2,652.80	$621.75	$0.00	$0.00	$0.00	$0.00	$621.75
5	E-PTP-CAPACITY	PROTECTPOINT CAPACITY TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	$850.00	ES-1	36%	$544.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40UASTL-2	30A 1PHASE AUSIP57 CLIPSAL 56PA332 2FT	$850.00	ES-1	36%	$544.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	$310.00	ES-1	36%	$198.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,240.00	ES-1	36%	$793.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN l6-30P	$350.00	ES-1	36%	$224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-PW40U-US-2	VMAX VG 30A 1PH NAMER JAPAN L6-30P 2FT	$350.00	ES-1	36%	$224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-1024-2048UFD	VMAX 400K MEMCONV 2X512 to 2X1024 GB	$370,980.00	ES-1	36%	$237,427.20	$42,803.67	$0.00	$0.00	$0.00	$0.00	$42,803.67
5	ER-1024ADD	VMAX 400K ADD 1024GB	$284,420.00	ES-1	36%	$182,028.80	$42,663.00	$0.00	$0.00	$0.00	$0.00	$42,663.00
5	ER-1024ADD-3P	VMAX 400K ADD 1024GB 3RD PARTY	$284,420.00	ES-1	36%	$182,028.80	$42,663.00	$0.00	$0.00	$0.00	$0.00	$42,663.00
5	ER-1024ADDU	VMAX 400K ADD 1024GB UPG	$369,750.00	ES-1	36%	$236,640.00	$42,661.76	$0.00	$0.00	$0.00	$0.00	$42,661.76
5	ER-1024ADDU3P	VMAX 400K ADD 1024GB UPG 3RD PARTY	$369,750.00	ES-1	36%	$236,640.00	$42,661.76	$0.00	$0.00	$0.00	$0.00	$42,661.76
5	ER-1024ADDUFD	VMAX 400K ADD 1024GB UPG FIELD	$369,750.00	ES-1	36%	$236,640.00	$42,661.76	$0.00	$0.00	$0.00	$0.00	$42,661.76
5	ER1024ADUFD3P	VMAX 400K ADD 1024GB UPG FIELD 3RD PARTY	$369,750.00	ES-1	36%	$236,640.00	$42,661.76	$0.00	$0.00	$0.00	$0.00	$42,661.76
5	ER-1024BASE	VMAX 400K BASE 1024GB	$592,545.00	ES-1	36%	$379,228.80	$88,881.75	$0.00	$0.00	$0.00	$0.00	$88,881.75
5	ER-1024BASE3P	VMAX 400K BASE 1024GB 3RD PARTY	$592,545.00	ES-1	36%	$379,228.80	$88,881.75	$0.00	$0.00	$0.00	$0.00	$88,881.75
5	ER-1024-RET	VMAX 400K 1024GB MEMORY RETURN	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-2048ADD	VMAX 400K ADD 2048GB	$422,380.00	ES-1	36%	$270,323.20	$63,357.00	$0.00	$0.00	$0.00	$0.00	$63,357.00
5	ER-2048ADD-3P	VMAX 400K ADD 2048GB 3RD PARTY	$422,380.00	ES-1	36%	$270,323.20	$63,357.00	$0.00	$0.00	$0.00	$0.00	$63,357.00
5	ER-2048ADDU	VMAX 400K ADD 2048GB UPG	$549,090.00	ES-1	36%	$351,417.60	$63,354.00	$0.00	$0.00	$0.00	$0.00	$63,354.00
5	ER-2048ADDU3P	VMAX 400K ADD 2048GB UPG 3RD PARTY	$549,090.00	ES-1	36%	$351,417.60	$63,354.00	$0.00	$0.00	$0.00	$0.00	$63,354.00
5	ER-2048ADDUFD	VMAX 400K ADD 2048GB UPG FIELD	$549,090.00	ES-1	36%	$351,417.60	$63,354.00	$0.00	$0.00	$0.00	$0.00	$63,354.00
5	ER2048ADUFD3P	VMAX 400K ADD 2048GB UPG FIELD 3RD PARTY	$549,090.00	ES-1	36%	$351,417.60	$63,354.00	$0.00	$0.00	$0.00	$0.00	$63,354.00
5	ER-2048BASE	VMAX 400K BASE 2048GB	$1,126,340.00	ES-1	36%	$720,857.60	$168,951.00	$0.00	$0.00	$0.00	$0.00	$168,951.00
5	ER-2048BASE3P	VMAX 400K BASE 2048GB 3RD PARTY	$1,126,340.00	ES-1	36%	$720,857.60	$168,951.00	$0.00	$0.00	$0.00	$0.00	$168,951.00
5	ER-512-1024UFD	VMAX 400K MEMCONV 2X256 to 2X512 GB	$111,985.00	ES-1	36%	$71,670.40	$12,920.83	$0.00	$0.00	$0.00	$0.00	$12,920.83
5	ER-512-2048UFD	VMAX 400K MEMCONV 2X256 to 2X1024 GB	$370,980.00	ES-1	36%	$237,427.20	$42,803.67	$0.00	$0.00	$0.00	$0.00	$42,803.67
5	ER-512ADD	VMAX 400K ADD 512GB	$256,130.00	ES-1	36%	$163,923.20	$38,419.50	$0.00	$0.00	$0.00	$0.00	$38,419.50
5	ER-512ADD-3P	VMAX 400K ADD 512GB 3RD PARTY	$256,130.00	ES-1	36%	$163,923.20	$38,419.50	$0.00	$0.00	$0.00	$0.00	$38,419.50
5	ER-512ADDU	VMAX 400K ADD 512GB UPG	$332,970.00	ES-1	36%	$213,100.80	$38,418.08	$0.00	$0.00	$0.00	$0.00	$38,418.08
5	ER-512ADDU-3P	VMAX 400K ADD 512GB UPG 3RD PARTY	$332,970.00	ES-1	36%	$213,100.80	$38,418.08	$0.00	$0.00	$0.00	$0.00	$38,418.08
5	ER-512ADDUFD	VMAX 400K ADD 512GB UPG FIELD	$332,970.00	ES-1	36%	$213,100.80	$38,418.08	$0.00	$0.00	$0.00	$0.00	$38,418.08
5	ER512ADDUFD3P	VMAX 400K ADD 512GB UPG FIELD 3RD PARTY	$332,970.00	ES-1	36%	$213,100.80	$38,418.08	$0.00	$0.00	$0.00	$0.00	$38,418.08
5	ER-512BASE	VMAX 400K BASE 512GB	$437,830.00	ES-1	36%	$280,211.20	$65,674.50	$0.00	$0.00	$0.00	$0.00	$65,674.50
5	ER-512BASE-3P	VMAX 400K BASE 512GB 3RD PARTY	$437,830.00	ES-1	36%	$280,211.20	$65,674.50	$0.00	$0.00	$0.00	$0.00	$65,674.50
5	ER-512-RET	VMAX 400K 128GB MEMORY RETURN	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-AFA400K	VMAX 400K All Flash	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-DATAMOVER	VMAX 400K DATA MOVER FOR NAS	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-RDFCAP	RDF ADDL MEM TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-ISERIES	VMAX 400K ISERIES TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-NAS-SN	Embedded NAS Base OE for VMAX 400K	$149,500.00	ES-1	36%	$95,680.00	$26,910.00	$0.00	$0.00	$0.00	$0.00	$26,910.00
5	ER-VFP1-400K	PROMO 200GB VFP400K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP1-400KU	PROMO 200GB VFP400K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP2-400K	PROMO 200GB VFP400K 192	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP2-400KU	PROMO 200GB VFP400K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP3-400K	PROMO 400GB VFP400K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP3-400KU	PROMO 400GB VFP400K 32U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP4-400K	PROMO 400GB VFP400K 192	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP4-400KU	PROMO 400GB VFP400K 48U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP5-400K	PROMO 800GB VFP400K 48	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP5-400KU	PROMO 800GB VFP400K 16U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP6-400K	PROMO 800GB VFP400K 96	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP6-400KU	PROMO 800GB VFP400K 24U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP7-400K	PROMO 1600GB VFP400K 24 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP7-400KU	PROMO 1600GB VFP400K 8U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP8-400K	PROMO 1600GB VFP400K 48 Tracking Model	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ER-VFP8-400KU	PROMO 1600GB VFP400K 12U	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES61012001B	VMAX VG 1200GB 10K SAS DRV R1	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	ES61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012006B	VMAX VG 1200GB 10K SAS DRV R6(6+2)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	ES61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	ES61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	ES6101200FBTU	VMAX VG 1200GB 10K SAS R6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES6101200FBU	VMAX VG 1200GB 10K SAS R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	$1,665.00	ES-1	36%	$1,065.60	$249.75	$0.00	$0.00	$0.00	$0.00	$249.75
5	ES6101200SBTU	VMAX VG 1200GB 10K SAS SPARE TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES6101200SBU	VMAX VG 1200GB 10K SAS SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	ES6103001B	VMAX VG 300GB 10K SAS DRV R1	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300FBTU	VMAX VG 300GB 10K SAS DR R6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300FBU	VMAX VG 300GB 10K SAS DR R6(14+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300SB	VMAX VG 300GB 10K SAS DRV SPARE	$575.00	ES-1	36%	$368.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300SBTU	VMAX VG 300GB 10K SAS DR SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES610300SBU	VMAX VG 300GB 10K SAS DR SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	ES6106001B	VMAX VG 600GB 10K SAS DRV R1	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES610600FBTU	VMAX VG 600GB 10K SAS R6(14+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES610600FBU	VMAX VG 600GB 10K SAS R6(14+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES610600SB	VMAX VG 600GB 10K SAS DRV SPARE	$1,080.00	ES-1	36%	$691.20	$162.00	$0.00	$0.00	$0.00	$0.00	$162.00
5	ES610600SBTU	VMAX VG 600GB 10K SAS SPARE TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES610600SBU	VMAX VG 600GB 10K SAS SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	ES6153001B	VMAX VG 300GB 15K SAS DRV R1	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153005B	VMAX VG 300GB 15K SAS DRV R5(3+1)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES6153005BTU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153006B	VMAX VG 300GB 15K SAS DRV R6(6+2)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153007B	VMAX VG 300GB 15K SAS DRV R5(7+1)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES615300FB	VMAX VG 300GB 15K SAS DRV R6(14+2)	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES615300FBTU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES615300SB	VMAX VG 300GB 15K SAS DRV SPARE	$1,475.00	ES-1	36%	$944.00	$221.25	$0.00	$0.00	$0.00	$0.00	$221.25
5	ES615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	ES6FM16001B	VMAX 1600GB FLASH DRIVE R1	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	ES6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	ES6FM16001BTU	VMAX 1600GB FLASH DRIVE R1 TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16001BU	VMAX 1600GB FLASH DRIVE R1 UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16005B	VMAX 1600GB FLASH DRIVE R5(3+1)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	ES6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	ES6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16005BU	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16006B	VMAX VG 1600GB FLASH DRIVE R6(6+2)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	ES6FM16006BTU	VMAX VG 1600GB FLASH DRV R6(6+2) TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16006BU	VMAX VG 1600GB FLASH DRIVE R6(6+2) UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16007B	VMAX 1600GB FLASH DRIVE R5(7+1)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES6FM16007BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	ES6FM16007BTU	VMAX 1600GB FLASH DRIVE R5(7+1) TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM16007BU	VMAX 1600GB FLASH DRIVE R5(7+1) UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM1600FB	VMAX VG 1600GB FLASH DRIVE R6(14+2)	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	ES6FM1600FBTU	VMAX VG 1600GB FLASH DRV R6(14+2) TAAUPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM1600FBU	VMAX VG 1600GB FLASH DRIVE R6(14+2) UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM1600SB	VMAX 1600GB FLASH DRIVE SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	ES6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$7,672.50	$0.00	$0.00	$0.00	$0.00	$7,672.50
5	ES6FM1600SBTU	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM1600SBU	VMAX 1600GB FLASH DRIVE SPARE UPG	$31,640.00	ES-1	36%	$20,249.60	$3,389.91	$0.00	$0.00	$0.00	$0.00	$3,389.91
5	ES6FM2001B	VMAX VG 200GB FLASH DRIVE R1	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	ES6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	ES6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2006B	VMAX VG 200GB FLASH DRIVE R6(6+2)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM2006BTU	VMAX VG 200GB FLASH DRV R6(6+2) TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	ES6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM200FBTU	VMAX VG 200GB FLASH DRV R6(14+2) TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM200FBU	VMAX VG 200GB FLASH DRIVE R6(14+2) UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	ES6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$1,189.50	$0.00	$0.00	$0.00	$0.00	$1,189.50
5	ES6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	ES6FM4001B	VMAX VG 400GB FLASH DRIVE R1	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	ES6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	ES6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM4006BTU	VMAX VG 400GB FLASH DRV R6(6+2) TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2) UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	ES6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM400FBTU	VMAX VG 400GB FLASH DRV R6(14+2) TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2) UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	ES6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$2,262.00	$0.00	$0.00	$0.00	$0.00	$2,262.00
5	ES6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	ES6FM8001B	VMAX VG 800GB FLASH DRIVE R1	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	ES6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	ES6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM8006BTU	VMAX VG 800GB FLASH DRV R6(6+2) TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2) UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	ES6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM800FBTU	VMAX VG 800GB FLASH DRV R6(14+2) TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2) UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	ES6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	$0.00	ES-1	36%	$0.00	$4,288.50	$0.00	$0.00	$0.00	$0.00	$4,288.50
5	ES6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	ES6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	$18,335.00	ES-1	36%	$11,734.40	$1,964.41	$0.00	$0.00	$0.00	$0.00	$1,964.41
5	E-SECURE	VMAX VG SECURE KIT SINGLE BAY	$2,570.00	ES-1	36%	$1,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SECUREADD	VMAX VG SECURE JOINING KIT	$2,570.00	ES-1	36%	$1,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SKINS	VMAX VG SIDE PANELS	$645.00	ES-1	36%	$412.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SKINSU	VMAX VG SIDE PANELS UPG	$645.00	ES-1	36%	$412.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-SMOD	SZR CONFIG TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SOURCECAP	VMAX SOURCE CAPACITY TRACKING	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SYS13RDPT	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SYS1A-1P	VMAX 200K SYS BAY1 1P	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1A-3D	VMAX 200K SYS BAY1 3D	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1A-3P-1P	VMAX 200K SYS BAY1 1P 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1A-3P-3D	VMAX 200K SYS BAY1 3D 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1A-3P-3Y	VMAX 200K SYS BAY1 3Y 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1A-3Y	VMAX 200K SYS BAY1 3Y	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1L-1P	VMAX 100K SYS BAY1 1P	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1L-3D	VMAX 100K SYS BAY1 3D	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1L-3P-1P	VMAX 100K SYS BAY1 1P 3RD PARTY	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1L-3P-3D	VMAX 100K SYS BAY1 3D 3RD PARTY	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1L-3P-3Y	VMAX 100K SYS BAY1 3Y 3RD PARTY	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1L-3Y	VMAX 100K SYS BAY1 3Y	$20,390.00	ES-1	36%	$13,049.60	$3,058.50	$0.00	$0.00	$0.00	$0.00	$3,058.50
5	E-SYS1R-1P	VMAX 400K SYS BAY1 1P	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1R-3D	VMAX 400K SYS BAY1 3D	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1R-3P-1P	VMAX 400K SYS BAY1 1P 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1R-3P-3D	VMAX 400K SYS BAY1 3D 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1R-3P-3Y	VMAX 400K SYS BAY1 3Y 3RD PARTY	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS1R-3Y	VMAX 400K SYS BAY1 3Y	$33,360.00	ES-1	36%	$21,350.40	$5,004.00	$0.00	$0.00	$0.00	$0.00	$5,004.00
5	E-SYS23RDPT	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-SYSADD1P	VMAX VG ADD SYS BAY 1P	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD1P-3P	VMAX VG ADD SYS BAY 1P 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD1PU	VMAX VG ADD SYS BAY 1P UPG	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD1PU3P	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3D	VMAX VG ADD SYS BAY 3D	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3D-3P	VMAX VG ADD SYS BAY 3D 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3DU	VMAX VG ADD SYS BAY 3D UPG	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3DU3P	VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3Y	VMAX VG ADD SYS BAY 3Y	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3Y-3P	VMAX VG ADD SYS BAY 3Y 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3YU	VMAX VG ADD SYS BAY 3Y UPG	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	E-SYSADD3YU3P	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	$13,890.00	ES-1	36%	$8,889.60	$2,083.50	$0.00	$0.00	$0.00	$0.00	$2,083.50
5	ET67220001B	VMAX VG 2000GB 7_2K DRIVE R1	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET67220001BTU	VMAX VG 2000GB 7_2K DRIVE R1 TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220001BU	VMAX VG 2000GB 7_2K DRIVE R1 UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220005B	VMAX VG 2000GB 7_2K DRIVE R5(3+1)	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET67220005BTU	VMAX VG 2000GB 7_2K DRIVE R5(3+1)TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220005BU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220006B	VMAX VG 2000GB 7_2K DRIVE R6(6+2)	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET67220006BTU	VMAX VG 2000GB 7_2K DRIVE R6(6+2)TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220006BU	VMAX VG 2000GB 7_2K DRIVE R6(6+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220007B	VMAX VG 2000GB 7_2K DRIVE R5(7+1)	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET67220007BTU	VMAX VG 2000GB 7_2K DRIVE R5(7+1)TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67220007BU	VMAX VG 2000GB 7_2K DRIVE R5(7+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET6722000FB	VMAX VG 2000GB 7_2K DRIVE R6(14+2)	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET6722000FBTU	VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET6722000FBU	VMAX VG 2000GB 7_2K DRIVE R6(14+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET6722000SB	VMAX VG 2000GB 7_2K DRIVE SPARE	$1,140.00	ES-1	36%	$729.60	$171.00	$0.00	$0.00	$0.00	$0.00	$171.00
5	ET6722000SBTU	VMAX VG 2000GB 7_2K DRIVE SPARE TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET6722000SBU	VMAX VG 2000GB 7_2K DRIVE SPARE UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	ET67240001B	VMAX VG 4000GB 7_2K DRV R1	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET67240001BTU	VMAX VG 4000GB 7_2K DRV R1 TAA UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240001BU	VMAX VG 4000GB 7_2K DRV R1 UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240005B	VMAX VG 4000GB 7_2K DRV R5(3+1)	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET67240005BTU	VMAX VG 4000GB 7_2K DRV R5(3+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240005BU	VMAX VG 4000GB 7_2K DRV R5(3+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240006B	VMAX VG 4000GB 7_2K DRV R6(6+2)	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET67240006BTU	VMAX VG 4000GB 7_2K DRV R6(6+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240006BU	VMAX VG 4000GB 7_2K DRV R6(6+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240007B	VMAX VG 4000GB 7_2K DRV R5(7+1)	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET67240007BTU	VMAX VG 4000GB 7_2K DRV R5(7+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET67240007BU	VMAX VG 4000GB 7_2K DRV R5(7+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET6724000FB	VMAX VG 4000GB 7_2K DRV R6(14+2)	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET6724000FBTU	VMAX VG 4000GB 7_2K DRV R6(14+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET6724000FBU	VMAX VG 4000GB 7_2K DRV R6(14+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET6724000SB	VMAX VG 4000GB 7_2K DRV SPARE	$1,990.00	ES-1	36%	$1,273.60	$298.50	$0.00	$0.00	$0.00	$0.00	$298.50
5	ET6724000SBTU	VMAX VG 4000GB 7_2K DRV SPARE TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	ET6724000SBU	VMAX VG 4000GB 7_2K DRV SPARE UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	E-TELCO	VMAX VG ZBA WW Telco Kit (International)	$70.00	ES-1	36%	$44.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TMC-RDY	E-TRACKINGC-RDY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TMG10-RDY	E-TRACKINGG10-RDY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TMG-RDY	E-TRACKINGG-RDY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TM-RDY	E-TRACKING-RDY	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TOP-KIT	VMAX VG TOP ROUTING KIT	$500.00	ES-1	36%	$320.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-TOP-POWER	VMAX3 TOP POWER ROUTING TRACKING MODEL	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FFE00008SU	VMAX 100K 8SM 16G FICON UPG	$20,250.00	ES-1	36%	$12,960.00	$2,336.45	$0.00	$0.00	$0.00	$0.00	$2,336.45
5	FFE00008SUF	VMAX 100K 8SM 16G FICON CONV	$68,660.00	ES-1	36%	$43,942.40	$10,299.00	$0.00	$0.00	$0.00	$0.00	$10,299.00
5	FFE00080SU	VMAX 100K 8MM 16G FICON UPG	$9,295.00	ES-1	36%	$5,948.80	$1,072.46	$0.00	$0.00	$0.00	$0.00	$1,072.46

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FFE00080SUF	VMAX 100K 8MM 16G FICON CONV	$31,520.00	ES-1	36%	$20,172.80	$4,728.00	$0.00	$0.00	$0.00	$0.00	$4,728.00
5	FFE00200TOU	VMAX 100K 2PT 10 GBE OPTICAL UPG	$2,730.00	ES-1	36%	$1,747.20	$314.99	$0.00	$0.00	$0.00	$0.00	$314.99
5	FFE00200TU	VMAX 100K 2PT 10 GBE BASE T UPG	$2,860.00	ES-1	36%	$1,830.40	$329.99	$0.00	$0.00	$0.00	$0.00	$329.99
5	FFE00400C4U	VMAX 100K 4MM4 COPR GIGE UPG	$2,575.00	ES-1	36%	$1,648.00	$297.10	$0.00	$0.00	$0.00	$0.00	$297.10
5	FFE00400C4UF	VMAX 100K 4MM4 COPR GIGE CONV	$9,000.00	ES-1	36%	$5,760.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	FFE00400CU	VMAX 100K 4PT GBE BASE T UPG	$2,600.00	ES-1	36%	$1,664.00	$299.99	$0.00	$0.00	$0.00	$0.00	$299.99
5	FFE00400CUF	VMAX 100K 4M GIGE COPPER CONV	$9,100.00	ES-1	36%	$5,824.00	$1,365.00	$0.00	$0.00	$0.00	$0.00	$1,365.00
5	FFE00400TOUF	VMAX 100K 4MM 10 GIGE OPTICAL CONV	$9,555.00	ES-1	36%	$6,115.20	$1,433.25	$0.00	$0.00	$0.00	$0.00	$1,433.25
5	FFE00400TU	VMAX 100K 4MM 10 GIGE UPG	$4,745.00	ES-1	36%	$3,036.80	$547.48	$0.00	$0.00	$0.00	$0.00	$547.48
5	FFE00400TUF	VMAX 100K 4MM 10 GIGE CONV	$16,600.00	ES-1	36%	$10,624.00	$2,490.00	$0.00	$0.00	$0.00	$0.00	$2,490.00
5	FFE00800TU	VMAX 100K 8MM 10 GIGE UPG	$11,895.00	ES-1	36%	$7,612.80	$1,372.45	$0.00	$0.00	$0.00	$0.00	$1,372.45
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE CONV	$41,635.00	ES-1	36%	$26,646.40	$6,245.25	$0.00	$0.00	$0.00	$0.00	$6,245.25
5	FFE08000EU	VMAX 100K 8SM 8G FIBRE UPG	$5,380.00	ES-1	36%	$3,443.20	$620.74	$0.00	$0.00	$0.00	$0.00	$620.74
5	FFE08000EUF	VMAX 100K 8SM 8G FIBRE CONV	$18,250.00	ES-1	36%	$11,680.00	$2,105.69	$0.00	$0.00	$0.00	$0.00	$2,105.69
5	FFE08000SU	VMAX 100K 8SM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	FFE08000SUF	VMAX 100K 8SM 16G FC CONV	$63,565.00	ES-1	36%	$40,681.60	$9,534.75	$0.00	$0.00	$0.00	$0.00	$9,534.75
5	FFE44000EUF	VMAX 100K 4MM4SM 8G FIBRE CONV	$13,270.00	ES-1	36%	$8,492.80	$1,531.09	$0.00	$0.00	$0.00	$0.00	$1,531.09
5	FFE62000EUF	VMAX 100K 6MM2SM 8G FIBRE CONV	$9,335.00	ES-1	36%	$5,974.40	$1,077.07	$0.00	$0.00	$0.00	$0.00	$1,077.07
5	FFE80000EU	VMAX 100K 8MM 8G FIBRE UPG	$2,690.00	ES-1	36%	$1,721.60	$310.37	$0.00	$0.00	$0.00	$0.00	$310.37
5	FFE80000EUF	VMAX 100K 8MM 8G FIBRE CONV	$8,285.00	ES-1	36%	$5,302.40	$955.92	$0.00	$0.00	$0.00	$0.00	$955.92
5	FFE80000SU	VMAX 100K 8MM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	FFE80000SUF	VMAX 100K 8MM 16G FC CONV	$21,645.00	ES-1	36%	$13,852.80	$3,246.75	$0.00	$0.00	$0.00	$0.00	$3,246.75
5	FL61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012005BTU	VMAX 100K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012005BU	VMAX 100K 1200GB 10K SAS DRV R5(3+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012006BTU	VMAX 100K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012006BU	VMAX 100K 1200GB 10K SAS DRV R6(6+2) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012007BTU	VMAX 100K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL61012007BU	VMAX 100K 1200GB 10K SAS DRV R5(7+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL6101200FBTU	VMAX 100K 1200GB 10K SASDRR6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL6101200FBU	VMAX 100K 1200GB 10K SAS DRV R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL6101200SBTU	VMAX 100K 1200GB 10K SAS DRV SPARETAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL6101200SBU	VMAX 100K 1200GB 10K SAS DRV SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FL6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103001BU	VMAX 100K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103005BTU	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103006BTU	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103007BTU	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6103007BU	VMAX 100K 300GB 10K SAS DRV R5(7+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL610300FBTU	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL610300FBU	VMAX 100K 300GB 10K SAS DRV R6(14+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL610300SBTU	VMAX 100K 300GB 10K SAS DRV SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL610300SBU	VMAX 100K 300GB 10K SAS DRV SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FL6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106001BU	VMAX 100K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106005BTU	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106005BU	VMAX 100K 600GB 10K SAS DRV R5(3+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106006BTU	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106007BTU	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL610600FBTU	VMAX 100K 600GB 10K SAS DRR6(14+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL610600FBU	VMAX 100K 600GB 10K SAS DRV R6(14+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL610600SBTU	VMAX 100K 600GB 10K SAS DRV SPARE TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL610600SBU	VMAX 100K 600GB 10K SAS DRV SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FL6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153001BU	VMAX 100K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153005BTU	VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153005BU	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153006BTU	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153006BU	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153007BTU	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6153007BU	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL615300FBTU	VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL615300FBU	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL615300SBTU	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL615300SBU	VMAX 100K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FL6F319201BTUT0	VMAX100K 1920GB FLASH R1 TAA UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319201BTUT1	VMAX100K 1920GB FLASH R1 TAA UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319201BTUT2	VMAX100K 1920GB FLASH R1 TAA UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319201BUT0	VMAX100K 1920GB FLASH R1 UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319201BUT1	VMAX100K 1920GB FLASH R1 UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319201BUT2	VMAX100K 1920GB FLASH R1 UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319205BTUT0	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319205BTUT1	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319205BTUT2	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319205BUT0	VMAX100K 1920GB FLASH R5(3+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6F319205BUT1	VMAX100K 1920GB FLASH R5(3+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319205BUT2	VMAX100K 1920GB FLASH R5(3+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319206BTUT0	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319206BTUT1	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319206BTUT2	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319206BUT0	VMAX100K 1920GB FLASH R6(6+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319206BUT1	VMAX100K 1920GB FLASH R6(6+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319206BUT2	VMAX100K 1920GB FLASH R6(6+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319207BTUT0	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319207BTUT1	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319207BTUT2	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F319207BUT0	VMAX100K 1920GB FLASH R5(7+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F319207BUT1	VMAX100K 1920GB FLASH R5(7+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F319207BUT2	VMAX100K 1920GB FLASH R5(7+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F31920FBTUT0	VMAX100K 1920GB FLASH R6(14+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F31920FBTUT1	VMAX100K 1920GB FLASH R6(14+2)TAAUPG8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F31920FBTUT2	VMAX100K 1920GB FLASH R6(14+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F31920FBUT0	VMAX100K 1920GB FLASH R6(14+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F31920FBUT1	VMAX100K 1920GB FLASH R6(14+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	FL6F31920FBUT2	VMAX100K 1920GB FLASH R6(14+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	FL6F31920SBTUT0	VMAX100K 1920GB FLASH SPARE TAAUPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F31920SBUT0	VMAX100K 1920GB FLASH SAS DRV SPARE UPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F39601BTUT0	VMAX100K 960GB FLASH R1 TAA UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39601BTUT1	VMAX100K 960GB FLASH R1 TAA UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39601BTUT2	VMAX100K 960GB FLASH R1 TAA UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39601BUT0	VMAX100K 960GB FLASH R1 UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39601BUT1	VMAX100K 960GB FLASH R1 UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39601BUT2	VMAX100K 960GB FLASH R1 UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39605BTUT0	VMAX100K 960GBFLASH R5(3+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39605BTUT1	VMAX100K 960GBFLASH R5(3+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39605BTUT2	VMAX100K 960GBFLASH R5(3+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39605BUT0	VMAX100K 960GB FLASH R5(3+1) UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39605BUT1	VMAX100K 960GB FLASH R5(3+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39605BUT2	VMAX100K 960GB FLASH R5(3+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39606BTUT0	VMAX100K 960GBFLASH R6(6+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39606BTUT1	VMAX100K 960GBFLASH R6(6+2)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39606BTUT2	VMAX100K 960GBFLASH R6(6+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39606BUT0	VMAX100K 960GB FLASH R6(6+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39606BUT1	VMAX100K 960GB FLASH R6(6+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39606BUT2	VMAX100K 960GB FLASH R6(6+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39607BTUT0	VMAX100K 960GBFLASH R5(7+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F39607BTUT1	VMAX100K 960GBFLASH R5(7+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39607BTUT2	VMAX100K 960GBFLASH R5(7+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F39607BUT0	VMAX100K 960GB FLASH R5(7+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	FL6F39607BUT1	VMAX100K 960GB FLASH R5(7+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F39607BUT2	VMAX100K 960GB FLASH R5(7+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F3960FBTUT0	VMAX100K 960GB FLASH R6(14+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F3960FBTUT1	VMAX100K 960GB FLASH R6(14+2)TAAUPG8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F3960FBTUT2	VMAX100K 960GB FLASH R6(14+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F3960FBUT0	VMAX100K 960GB FLASH R6(14+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F3960FBUT1	VMAX100K 960GB FLASH R6(14+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6F3960FBUT2	VMAX100K 960GB FLASH R6(14+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	FL6F3960SBTUT0	VMAX100K 960GB FLASH SPARE TAAUPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6F3960SBUT0	VMAX100K 960GB FLASH SAS DRV SPARE UPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	FL6FM16001BT0	VMAX100K 1600GB FLASH R1 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM16001BT1	VMAX100K 1600GB FLASH R1 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FL6FM16001BT2	VMAX100K 1600GB FLASH R1 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FL6FM16001BT3	VMAX100K 1600GB FLASH R1 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FL6FM16001BTUT0	VMAX100K 1600GB FLASH R1 TAA UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16001BTUT1	VMAX100K 1600GB FLASH R1 TAA UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16001BTUT2	VMAX100K 1600GB FLASH R1 TAA UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16001BTUT3	VMAX100K 1600GB FLASH R1 TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16001BUT0	VMAX100K 1600GB FLASH R1 UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16001BUT1	VMAX100K 1600GB FLASH R1 UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16001BUT2	VMAX100K 1600GB FLASH R1 UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16001BUT3	VMAX100K 1600GB FLASH R1 UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16005BT0	VMAX100K 1600GB FLASH R5(3+1) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM16005BT1	VMAX100K 1600GB FLASH R5(3+1) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FL6FM16005BT2	VMAX100K 1600GB FLASH R5(3+1) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FL6FM16005BT3	VMAX100K 1600GB FLASH R5(3+1) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FL6FM16005BTUT0	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16005BTUT1	VMAX100K 1600GB FLASH R5(3+1)TAAUPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16005BTUT2	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16005BTUT3	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16005BUT0	VMAX100K 1600GB FLASH R5(3+1) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16005BUT1	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16005BUT2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16005BUT3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16006BT0	VMAX100K 1600GB FLASH R6(6+2) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FL6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FL6FM16006BTUT0	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16006BTUT1	VMAX100K 1600GBFLASH R6(6+2)TAA UPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FL6FM16006BTUT2	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FL6FM16006BTUT3	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16006BUT0	VMAX100K 1600GB FLASH R6(6+2) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16006BUT1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FL6FM16006BUT2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FL6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FL6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FL6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FL6FM16007BTUT0	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16007BTUT1	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16007BTUT2	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16007BTUT3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM16007BUT0	VMAX100K 1600GB FLASH R5(7+1) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FL6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FL6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FL6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FL6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FL6FM1600FBTUT0	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPG1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM1600FBTUT1	VMAX100K 1600GB FLSHDRVR6(14+2TAAUPG8-11	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FL6FM1600FBTUT2	V100K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FL6FM1600FBTUT3	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPGA	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM1600FBUT0	VMAX100K 1600GB FLASH R6(14+2) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FL6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FL6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FL6FM1600SB	VMAX100K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FL6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FL6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FL6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FL6FM2001BT3	VMAX100K 200GB FLASH R1192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FL6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FL6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FL6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FL6FM2005BTUT0	VMAX100K 200GB FLASHR5(3+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2005BTUT1	VMAX100K 200GB FLASHR5(3+1)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2005BTUT2	VMAX100K 200GB FLASHR5(3+1)TAAUPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2005BUT1	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2006BT0	VMAX100K 200GB FLASH R6(6+2) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM2006BT1	VMAX100K 200GB FLASH R6(6+2) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FL6FM2006BT2	VMAX100K 200GB FLASH R6(6+2) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FL6FM2006BT3	VMAX100K 200GB FLASH R6(6+2)192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FL6FM2006BTUT0	VMAX100K 200GBFLASH R6(6+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2006BTUT1	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2006BTUT2	VMAX100K 200GBFLASH R6(6+2)TAAUPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2006BUT0	VMAX100K 200GB FLASH R6(6+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2006BUT1	VMAX100K 200GB FLASH R6(6+2)UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2006BUT2	VMAX100K 200GB FLASH R6(6+2)UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2007BT0	VMAX100K 200GB FLASH R5(7+1) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM2007BT1	VMAX100K 200GB FLASH R5(7+1) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FL6FM2007BT2	VMAX100K 200GB FLASH R5(7+1) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FL6FM2007BT3	VMAX100K 200GB FLASH R5(7+1) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FL6FM2007BTUT0	VMAX100K 200GB FLASHR5(7+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2007BTUT1	VMAX100K 200GB FLASHR5(7+1)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2007BTUT2	VMAX100K 200GB FLASHR5(7+1)TAAUPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM2007BUT0	VMAX100K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM2007BUT1	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM2007BUT2	VMAX100K 200GB FLASH R5(7+1) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM200FBT0	VMAX100K 200GB FLASH R6(14+2) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM200FBT1	VMAX100K 200GB FLASH R6(14+2) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FL6FM200FBT2	VMAX100K 200GB FLASH R6(14+2) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FL6FM200FBT3	VMAX100K 200GB FLASH R6(14+2) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM200FBTUT0	VMAX100K 200GBFLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM200FBTUT1	VMAX100K200GBFLASH R6(14+2)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM200FBTUT2	VMAX100K200GBFLASHR6(14+2)TAAUPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM200FBUT0	VMAX100K 200GB FLASH R6(14+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM200FBUT1	VMAX100K 200GB FLASH R6(14+2)UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FL6FM200FBUT2	VMAX100K 200GB FLASH R6(14+2)UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FL6FM200SB	VMAX100K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FL6FM200SBU	VMAX 100K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FL6FM4001BT0	VMAX100K 400GB FLASH R1 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM4001BT1	VMAX100K 400GB FLASH R1 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FL6FM4001BT2	VMAX100K 400GB FLASH R1 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FL6FM4001BT3	VMAX100K 400GB FLASH R1 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FL6FM4001BTUT0	VMAX100K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4001BTUT1	VMAX100K 400GB FLASH R1 TAA UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4001BTUT2	VMAX100K 400GB FLASH R1 TAA UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4001BUT0	VMAX100K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4001BUT1	VMAX100K 400GB FLASH R1 UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4001BUT2	VMAX100K 400GB FLASH R1 UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4005BT0	VMAX100K 400GB FLASH R5(3+1) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM4005BT1	VMAX100K 400GB FLASH R5(3+1) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FL6FM4005BT2	VMAX100K 400GB FLASH R5(3+1) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FL6FM4005BT3	VMAX100K 400GB FLASH R5(3+1) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FL6FM4005BTUT0	VMAX100K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4005BTUT1	VMAX100K 400GB FLASHR5(3+1)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4005BTUT2	VMAX100K 400GB FLASHR5(3+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4005BUT0	VMAX100K 400GB FLASH R5(3+1) UPG1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4005BUT1	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4005BUT2	VMAX100K 400GB FLASH R5(3+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4006BT0	VMAX100K 400GB FLASH R6(6+2) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM4006BT1	VMAX100K 400GB FLASH R6(6+2) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FL6FM4006BT2	VMAX100K 400GB FLASH R6(6+2) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FL6FM4006BT3	VMAX100K 400GB FLASH R6(6+2) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FL6FM4006BTUT0	VMAX100K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4006BTUT1	VMAX100K 400GB FLASHR6(6+2)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4006BTUT2	VMAX100K 400GB FLASHR6(6+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4006BUT0	VMAX100K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4006BUT1	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4006BUT2	VMAX100K 400GB FLASH R6(6+2)UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4007BT0	VMAX100K 400GB FLASH R5(7+1) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM4007BT1	VMAX100K 400GB FLASH R5(7+1) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FL6FM4007BT2	VMAX100K 400GB FLASH R5(7+1) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FL6FM4007BT3	VMAX100K 400GB FLASH R5(7+1) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FL6FM4007BTUT0	VMAX100K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4007BTUT1	VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4007BTUT2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM4007BUT0	VMAX100K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM4007BUT1	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM4007BUT2	VMAX100K 400GB FLASH R5(7+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM400FBT0	VMAX100K 400GB FLASH R6(14+2) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM400FBT1	VMAX100K 400GB FLASH R6(14+2) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FL6FM400FBT2	VMAX100K 400GB FLASH R6(14+2) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FL6FM400FBT3	VMAX100K 400GB FLASH R6(14+2) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FL6FM400FBTUT0	VMAX100K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM400FBTUT1	VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM400FBTUT2	VMAX100K400GBFLASHR6(14+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM400FBUT0	VMAX100K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM400FBUT1	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FL6FM400FBUT2	VMAX100K 400GB FLASH R6(14+2) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FL6FM400SB	VMAX100K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FL6FM400SBU	VMAX 100K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FL6FM8001BT0	VMAX100K 800GB FLASH R1 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM8001BT1	VMAX100K 800GB FLASH R1 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FL6FM8001BT2	VMAX100K 800GB FLASH R1 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FL6FM8001BT3	VMAX100K 800GB FLASH R1 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FL6FM8001BTUT0	VMAX100K 800GB FLASH R1 TAA UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8001BTUT1	VMAX100K 800GB FLASH R1 TAA UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8001BTUT2	VMAX100K 800GB FLASH R1 TAA UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8001BUT0	VMAX100K 800GB FLASH R1 UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8005BT0	VMAX100K 800GB FLASH R5(3+1) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM8005BT1	VMAX100K 800GB FLASH R5(3+1) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FL6FM8005BT2	VMAX100K 800GB FLASH R5(3+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FL6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FL6FM8005BTUT0	VMAX100K 800GB FLASHR5(3+1)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8005BTUT1	VMAX100K 800GB FLASHR5(3+1)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8005BTUT2	VMAX100K 800GB FLASHR5(3+1)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8005BUT0	VMAX100K 800GB FLASH R5(3+1) UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM8006BT0	VMAX100K 800GB FLASH R6(6+2) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM8006BT1	VMAX100K 800GB FLASH R6(6+2) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FL6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FL6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FL6FM8006BTUT0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8006BTUT1	VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8006BTUT2	VMAX100K 800GB FLASHR6(6+2)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8006BUT0	VMAX100K 800GB FLASH R6(6+2)UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8006BUT1	VMAX100K 800GB FLASH R6(6+2)UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8006BUT2	VMAX100K 800GB FLASH R6(6+2)UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8007BT0	VMAX100K 800GB FLASH R5(7+1) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM8007BT1	VMAX100K 800GB FLASH R5(7+1) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FL6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FL6FM8007BT3	VMAX100K 800GB FLASH R5(7+1)48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FL6FM8007BTUT0	VMAX100K 800GB FLASHR5(7+1)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8007BTUT1	VMAX100K 800GB FLASHR5(7+1)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8007BTUT2	VMAX100K 800GB FLASHR5(7+1)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM8007BUT0	VMAX100K 800GB FLASH R5(7+1)UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM8007BUT1	VMAX100K 800GB FLASH R5(7+1)UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM8007BUT2	VMAX100K 800GB FLASH R5(7+1)UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM800FBT0	VMAX100K 800GB FLASH R6(14+2) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM800FBT1	VMAX100K 800GB FLASH R6(14+2) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FL6FM800FBT2	VMAX100K 800GB FLASH R6(14+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FL6FM800FBT3	VMAX100K 800GB FLASH R6(14+2) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FL6FM800FBTUT0	VMAX100K 800GBFLASH R6(14+2)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM800FBTUT1	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM800FBTUT2	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM800FBUT0	VMAX100K 800GB FLASH R6(14+2) UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FL6FM800FBUT1	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FL6FM800FBUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FL6FM800SB	VMAX100K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FL6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012005BTU	VMAX 100K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012005BU	VMAX 100K 1200GB 10K SAS DRV R5(3+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012006BTU	VMAX 100K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012006BU	VMAX 100K 1200GB 10K SAS DRV R6(6+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS61012007BU	VMAX 100K 1200GB 10K SAS DRV R5(7+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS6101200FBTU	VMAX 100K 1200GB 10K SAS R6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS6101200FBU	VMAX 100K 1200GB 10K SAS R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS6101200SBTU	VMAX 100K 1200GB 10K SAS SPARE TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS6101200SBU	VMAX 100K 1200GB 10K SAS SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	FS6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103001BU	VMAX 100K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103005BTU	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103006BTU	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6103007BU	VMAX 100K 300GB 10K SAS DRV R5(7+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS610300FBTU	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS610300FBU	VMAX 100K 300GB 10K SAS DR R6(14+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS610300SBTU	VMAX 100K 300GB 10K SAS DR SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS610300SBU	VMAX 100K 300GB 10K SAS DR SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	FS6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106001BU	VMAX 100K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106005BTU	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106005BU	VMAX 100K 600GB 10K SAS DRV R5(3+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106006BTU	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106007BTU	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS610600FBTU	VMAX 100K 600GB 10K SAS R6(14+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS610600FBU	VMAX 100K 600GB 10K SAS R6(14+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS610600SBTU	VMAX 100K 600GB 10K SAS SPARE TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS610600SBU	VMAX 100K 600GB 10K SAS SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	FS6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153001BU	VMAX 100K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153005BTU	VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153005BU	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153006BTU	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153006BU	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153007BTU	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS6153007BU	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS615300FBTU	VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS615300FBU	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS615300SBTU	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	FS615300SBU	VMAX 100K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM16001BT1	VMAX100K 1600GB FLASH R1 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM16001BT2	VMAX100K 1600GB FLASH R1 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FS6FM16001BT3	VMAX100K 1600GB FLASH R1 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FS6FM16001BTUT0	VMAX100K 1600GB FLASH R1 TAA UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16001BTUT1	VMAX100K 1600GB FLASH R1 TAA UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16001BTUT2	VMAX100K 1600GB FLASH R1 TAA UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16001BTUT3	VMAX100K 1600GB FLASH R1 TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16001BUT0	VMAX100K 1600GB FLASH R1 UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16001BUT1	VMAX100K 1600GB FLASH R1 UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16001BUT2	VMAX100K 1600GB FLASH R1 UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16001BUT3	VMAX100K 1600GB FLASH R1 UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16005BT0	VMAX100K 1600GB FLASH R5(3+1) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM16005BT1	VMAX100K 1600GB FLASH R5(3+1) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FS6FM16005BT2	VMAX100K 1600GB FLASH R5(3+1) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FS6FM16005BT3	VMAX100K 1600GB FLASH R5(3+1) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FS6FM16005BTUT0	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16005BTUT1	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16005BTUT2	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16005BTUT3	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16005BUT0	VMAX100K 1600GB FLASH R5(3+1) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16005BUT1	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16005BUT2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16005BUT3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16006BT0	VMAX100K 1600GB FLASH R6(6+2) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FS6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FS6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FS6FM16006BTUT0	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16006BTUT1	VMAX100K 1600GB FLASH R6(6+2)TAAUPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FS6FM16006BTUT2	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FS6FM16006BTUT3	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16006BUT0	VMAX100K 1600GB FLASH R6(6+2)UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16006BUT1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FS6FM16006BUT2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FS6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FS6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FS6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FS6FM16007BTUT0	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16007BTUT1	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16007BTUT2	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16007BTUT3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM16007BUT0	VMAX100K 1600GB FLASH R5(7+1) UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	FS6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	FS6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	$19,370.00	ES-1	36%	$12,396.80	$2,905.50	$0.00	$0.00	$0.00	$0.00	$2,905.50
5	FS6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	$16,950.00	ES-1	36%	$10,848.00	$2,542.50	$0.00	$0.00	$0.00	$0.00	$2,542.50
5	FS6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	FS6FM1600FBTUT0	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM1600FBTUT1	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FS6FM1600FBTUT2	VMAX100K 1600GBFLASH R6(14+2)TAAUPG16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FS6FM1600FBTUT3	VMAX100K 1600GB FLASH R6(14+2)TAAUPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM1600FBUT0	VMAX100K 1600GB FLASH R6(14+2)UPG 1-7	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	$27,120.00	ES-1	36%	$17,356.80	$2,905.64	$0.00	$0.00	$0.00	$0.00	$2,905.64
5	FS6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	$23,730.00	ES-1	36%	$15,187.20	$2,542.43	$0.00	$0.00	$0.00	$0.00	$2,542.43
5	FS6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	FS6FM1600SB	VMAX100K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	FS6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	FS6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FS6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FS6FM2001BT3	VMAX100K 200GB FLASH R1192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FS6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FS6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FS6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FS6FM2005BTUT0	VMAX100K 200GB FLASH R5(3+1)TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2005BTUT1	VMAX100K 200GB FLASH R5(3+1)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2005BTUT2	VMAX100K 200GB FLASH R5(3+1)TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2005BUT1	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2006BT0	VMAX100K 200GB FLASH R6(6+2) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM2006BT1	VMAX100K 200GB FLASH R6(6+2) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FS6FM2006BT2	VMAX100K 200GB FLASH R6(6+2) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FS6FM2006BT3	VMAX100K 200GB FLASH R6(6+2)192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FS6FM2006BTUT0	VMAX100K 200GB FLASH R6(6+2)TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2006BTUT1	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2006BTUT2	VMAX100K 200GB FLASH R6(6+2)TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2006BUT0	VMAX100K 200GB FLASH R6(6+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2006BUT1	VMAX100K 200GB FLASH R6(6+2) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2006BUT2	VMAX100K 200GB FLASH R6(6+2) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2007BT0	VMAX100K 200GB FLASH R5(7+1) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM2007BT1	VMAX100K 200GB FLASH R5(7+1) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FS6FM2007BT2	VMAX100K 200GB FLASH R5(7+1) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FS6FM2007BT3	VMAX100K 200GB FLASH R5(7+1) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FS6FM2007BTUT0	VMAX100K 200GB FLASH R5(7+1)TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2007BTUT1	VMAX100K 200GB FLASH R5(7+1)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2007BTUT2	VMAX100K 200GB FLASH R5(7+1)TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM2007BUT0	VMAX100K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM2007BUT1	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM2007BUT2	VMAX100K 200GB FLASH R5(7+1) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM200FBT0	VMAX100K 200GB FLASH R6(14+2) 1-63	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM200FBT1	VMAX100K 200GB FLASH R6(14+2) 64-127	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	FS6FM200FBT2	VMAX100K 200GB FLASH R6(14+2) 128-191	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	FS6FM200FBT3	VMAX100K 200GB FLASH R6(14+2) 192+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	FS6FM200FBTUT0	VMAX100K 200GB FLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM200FBTUT1	VMAX100K 200GBFLASH R6(14+2)TAAUPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM200FBTUT2	VMAX100K 200GB FLASH R6(14+2TAA UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM200FBUT0	VMAX100K 200GB FLASH R6(14+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM200FBUT1	VMAX100K 200GB FLASH R6(14+2) UPG 64-95	$5,106.00	ES-1	36%	$3,267.84	$547.06	$0.00	$0.00	$0.00	$0.00	$547.06
5	FS6FM200FBUT2	VMAX100K 200GB FLASH R6(14+2) UPG 96+	$4,257.00	ES-1	36%	$2,724.48	$456.09	$0.00	$0.00	$0.00	$0.00	$456.09
5	FS6FM200SB	VMAX100K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	FS6FM200SBU	VMAX 100K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	FS6FM4001BT0	VMAX100K 400GB FLASH R1 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM4001BT1	VMAX100K 400GB FLASH R1 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FS6FM4001BT2	VMAX100K 400GB FLASH R1 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FS6FM4001BT3	VMAX100K 400GB FLASH R1 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FS6FM4001BTUT0	VMAX100K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4001BTUT1	VMAX100K 400GB FLASH R1 TAA UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4001BTUT2	VMAX100K 400GB FLASH R1 TAA UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4001BUT0	VMAX100K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4001BUT1	VMAX100K 400GB FLASH R1 UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4001BUT2	VMAX100K 400GB FLASH R1 UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4005BT0	VMAX100K 400GB FLASH R5(3+1) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM4005BT1	VMAX100K 400GB FLASH R5(3+1) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FS6FM4005BT2	VMAX100K 400GB FLASH R5(3+1) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FS6FM4005BT3	VMAX100K 400GB FLASH R5(3+1) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FS6FM4005BTUT0	VMAX100K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4005BTUT1	VMAX100K 400GB FLASHR5(3+1)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4005BTUT2	VMAX100K 400GB FLASHR5(3+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4005BUT0	VMAX100K 400GB FLASH R5(3+1) UPG1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4005BUT1	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4005BUT2	VMAX100K 400GB FLASH R5(3+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4006BT0	VMAX100K 400GB FLASH R6(6+2) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM4006BT1	VMAX100K 400GB FLASH R6(6+2) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FS6FM4006BT2	VMAX100K 400GB FLASH R6(6+2) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FS6FM4006BT3	VMAX100K 400GB FLASH R6(6+2) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FS6FM4006BTUT0	VMAX100K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4006BTUT1	VMAX100K 400GB FLASHR6(6+2)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4006BTUT2	VMAX100K 400GB FLASHR6(6+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4006BUT0	VMAX100K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4006BUT1	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4006BUT2	VMAX100K 400GB FLASH R6(6+2)UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4007BT0	VMAX100K 400GB FLASH R5(7+1) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM4007BT1	VMAX100K 400GB FLASH R5(7+1) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FS6FM4007BT2	VMAX100K 400GB FLASH R5(7+1) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FS6FM4007BT3	VMAX100K 400GB FLASH R5(7+1) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FS6FM4007BTUT0	VMAX100K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4007BTUT1	VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4007BTUT2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM4007BUT0	VMAX100K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM4007BUT1	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM4007BUT2	VMAX100K 400GB FLASH R5(7+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM400FBT0	VMAX100K 400GB FLASH R6(14+2) 1-31	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM400FBT1	VMAX100K 400GB FLASH R6(14+2) 32-63	$6,900.00	ES-1	36%	$4,416.00	$1,035.00	$0.00	$0.00	$0.00	$0.00	$1,035.00
5	FS6FM400FBT2	VMAX100K 400GB FLASH R6(14+2) 64-95	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	FS6FM400FBT3	VMAX100K 400GB FLASH R6(14+2) 96+	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	FS6FM400FBTUT0	VMAX100K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM400FBTUT1	VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM400FBTUT2	VMAX100K400GBFLASHR6(14+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FS6FM400FBUT0	VMAX100K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM400FBUT1	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	$9,660.00	ES-1	36%	$6,182.40	$1,034.97	$0.00	$0.00	$0.00	$0.00	$1,034.97
5	FS6FM400FBUT2	VMAX100K 400GB FLASH R6(14+2) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	FS6FM400SB	VMAX100K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	FS6FM400SBU	VMAX 100K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	FS6FM8001BT0	VMAX100K 800GB FLASH R1 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM8001BT1	VMAX100K 800GB FLASH R1 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FS6FM8001BT2	VMAX100K 800GB FLASH R1 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FS6FM8001BT3	VMAX100K 800GB FLASH R1 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FS6FM8001BTUT0	VMAX100K 800GB FLASH R1 TAA UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8001BTUT1	VMAX100K 800GB FLASH R1 TAA UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8001BTUT2	VMAX100K 800GB FLASH R1 TAA UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8001BUT0	VMAX100K 800GB FLASH R1 UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8005BT0	VMAX100K 800GB FLASH R5(3+1) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM8005BT1	VMAX100K 800GB FLASH R5(3+1) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FS6FM8005BT2	VMAX100K 800GB FLASH R5(3+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FS6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FS6FM8005BTUT0	VMAX100K 800GB FLASHR5(3+1)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8005BTUT1	VMAX100K 800GB FLASHR5(3+1)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8005BTUT2	VMAX100K 800GB FLASHR5(3+1)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8005BUT0	VMAX100K 800GB FLASH R5(3+1) UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8006BT0	VMAX100K 800GB FLASH R6(6+2) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM8006BT1	VMAX100K 800GB FLASH R6(6+2) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FS6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FS6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FS6FM8006BTUT0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8006BTUT1	VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8006BTUT2	VMAX100K 800GB FLASHR6(6+2)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8006BUT0	VMAX100K 800GB FLASH R6(6+2)UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8006BUT1	VMAX100K 800GB FLASH R6(6+2)UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8006BUT2	VMAX100K 800GB FLASH R6(6+2)UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8007BT0	VMAX100K 800GB FLASH R5(7+1) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM8007BT1	VMAX100K 800GB FLASH R5(7+1) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FS6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FS6FM8007BT3	VMAX100K 800GB FLASH R5(7+1)48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FS6FM8007BTUT0	VMAX100K 800GB FLASHR5(7+1)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8007BTUT1	VMAX100K 800GB FLASHR5(7+1)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8007BTUT2	VMAX100K 800GB FLASHR5(7+1)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM8007BUT0	VMAX100K 800GB FLASH R5(7+1)UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM8007BUT1	VMAX100K 800GB FLASH R5(7+1)UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM8007BUT2	VMAX100K 800GB FLASH R5(7+1)UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM800FBT0	VMAX100K 800GB FLASH R6(14+2) 1-15	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM800FBT1	VMAX100K 800GB FLASH R6(14+2) 16-31	$11,220.00	ES-1	36%	$7,180.80	$1,683.00	$0.00	$0.00	$0.00	$0.00	$1,683.00
5	FS6FM800FBT2	VMAX100K 800GB FLASH R6(14+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	FS6FM800FBT3	VMAX100K 800GB FLASH R6(14+2) 48+	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	FS6FM800FBTUT0	VMAX100K 800GBFLASH R6(14+2)TAAUPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM800FBTUT1	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM800FBTUT2	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM800FBUT0	VMAX100K 800GB FLASH R6(14+2) UPG 1-15	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FS6FM800FBUT1	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	FS6FM800FBUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	$12,986.00	ES-1	36%	$8,311.04	$1,391.32	$0.00	$0.00	$0.00	$0.00	$1,391.32
5	FS6FM800SB	VMAX100K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	FS6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	FT67220001BTU	VMAX 100K 2000GB 7_2K DRIVE R1 TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220001BU	VMAX 100K 2000GB 7_2K DRIVE R1 UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220005BTU	VMAX 100K 2000GB 7_2K DRIVER5(3+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220005BU	VMAX 100K 2000GB 7_2K DRIVE R5(3+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220006BTU	VMAX 100K 2000GB 7_2K DRIVER6(6+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220006BU	VMAX 100K 2000GB 7_2K DRIVE R6(6+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVER5(7+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67220007BU	VMAX 100K 2000GB 7_2K DRIVE R5(7+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT6722000FBTU	VMAX 100K 2000GB 7_2K DRVR6(14+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT6722000FBU	VMAX 100K 2000GB 7_2K DRIVE R6(14+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT6722000SBTU	VMAX 100K 2000GB 7_2K DRV SPARE TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT6722000SBU	VMAX 100K 2000GB 7_2K DRIVE SPARE UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	FT67240001BTU	VMAX 100K 4000GB 7_2K DRV R1 TAA UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240001BU	VMAX 100K 4000GB 7_2K DRV R1 UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240005BTU	VMAX 100K 4000GB 7_2K DRV R5(3+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240005BU	VMAX 100K 4000GB 7_2K DRV R5(3+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240006BTU	VMAX 100K 4000GB 7_2K DRV R6(6+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240006BU	VMAX 100K 4000GB 7_2K DRV R6(6+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240007BTU	VMAX 100K 4000GB 7_2K DRV R5(7+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT67240007BU	VMAX 100K 4000GB 7_2K DRV R5(7+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT6724000FBTU	VMAX 100K 4000GB 7_2K DRV R6(14+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT6724000FBU	VMAX 100K 4000GB 7_2K DRV R6(14+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	FT6724000SBTU	VMAX 100K 4000GB 7_2K DRV SPARE TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FT6724000SBU	VMAX 100K 4000GB 7_2K DRV SPARE UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	G-FE00008SU	VMAX 200K 8SM 16G FICON UPG	$20,250.00	ES-1	36%	$12,960.00	$2,336.45	$0.00	$0.00	$0.00	$0.00	$2,336.45
5	G-FE00008SUF	VMAX 200K 8SM 16G FICON CONV	$68,660.00	ES-1	36%	$43,942.40	$10,299.00	$0.00	$0.00	$0.00	$0.00	$10,299.00
5	G-FE00080SU	VMAX 200K 8MM 16G FICON UPG	$9,295.00	ES-1	36%	$5,948.80	$1,072.46	$0.00	$0.00	$0.00	$0.00	$1,072.46
5	G-FE00080SUF	VMAX 200K 8MM 16G FICON CONV	$31,520.00	ES-1	36%	$20,172.80	$4,728.00	$0.00	$0.00	$0.00	$0.00	$4,728.00
5	G-FE00200TOU	VMAX 200K 2PT 10 GBE OPTICAL UPG	$5,460.00	ES-1	36%	$3,494.40	$629.97	$0.00	$0.00	$0.00	$0.00	$629.97
5	G-FE00200TU	VMAX 200K 2PT 10 GBE BASE T UPG	$5,720.00	ES-1	36%	$3,660.80	$659.97	$0.00	$0.00	$0.00	$0.00	$659.97
5	G-FE00400C4U	VMAX 200K 4MM4 COPR GIGE UPG	$2,575.00	ES-1	36%	$1,648.00	$297.10	$0.00	$0.00	$0.00	$0.00	$297.10
5	G-FE00400C4UF	VMAX 200K 4MM4 COPR GIGE CONV	$9,000.00	ES-1	36%	$5,760.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	G-FE00400CU	VMAX 200K 4PT GBE BASE T UPG	$5,200.00	ES-1	36%	$3,328.00	$599.98	$0.00	$0.00	$0.00	$0.00	$599.98
5	G-FE00400CUF	VMAX 200K 4M GIGE COPPER CONV	$18,200.00	ES-1	36%	$11,648.00	$2,730.00	$0.00	$0.00	$0.00	$0.00	$2,730.00
5	G-FE00400TOUF	VMAX 200K 4MM 10 GIGE OPTICAL CONV	$19,110.00	ES-1	36%	$12,230.40	$2,866.50	$0.00	$0.00	$0.00	$0.00	$2,866.50
5	G-FE00400TU	VMAX 200K 4MM 10 GIGE UPG	$4,745.00	ES-1	36%	$3,036.80	$547.48	$0.00	$0.00	$0.00	$0.00	$547.48
5	G-FE00400TUF	VMAX 200K 4MM 10 GIGE CONV	$16,600.00	ES-1	36%	$10,624.00	$2,490.00	$0.00	$0.00	$0.00	$0.00	$2,490.00
5	G-FE00800TU	VMAX 200K 8MM 10 GIGE UPG	$11,895.00	ES-1	36%	$7,612.80	$1,372.45	$0.00	$0.00	$0.00	$0.00	$1,372.45
5	G-FE00800TUF	VMAX 200K 8MM 10 GIGE CONV	$41,635.00	ES-1	36%	$26,646.40	$6,245.25	$0.00	$0.00	$0.00	$0.00	$6,245.25
5	G-FE08000EU	VMAX 200K 8SM 8G FIBRE UPG	$5,380.00	ES-1	36%	$3,443.20	$620.74	$0.00	$0.00	$0.00	$0.00	$620.74
5	G-FE08000EUF	VMAX 200K 8SM 8G FIBRE CONV	$18,250.00	ES-1	36%	$11,680.00	$2,105.69	$0.00	$0.00	$0.00	$0.00	$2,105.69
5	G-FE08000SU	VMAX 200K 8SM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	G-FE08000SUF	VMAX 200K 8SM 16G FC CONV	$63,565.00	ES-1	36%	$40,681.60	$9,534.75	$0.00	$0.00	$0.00	$0.00	$9,534.75
5	G-FE44000EUF	VMAX 200K 4MM4SM 8G FIBRE CONV	$13,270.00	ES-1	36%	$8,492.80	$1,531.09	$0.00	$0.00	$0.00	$0.00	$1,531.09
5	G-FE62000EUF	VMAX 200K 6MM2SM 8G FIBRE CONV	$9,335.00	ES-1	36%	$5,974.40	$1,077.07	$0.00	$0.00	$0.00	$0.00	$1,077.07
5	G-FE80000EU	VMAX 200K 8MM 8G FIBRE UPG	$2,690.00	ES-1	36%	$1,721.60	$310.37	$0.00	$0.00	$0.00	$0.00	$310.37
5	G-FE80000EUF	VMAX 200K 8MM 8G FIBRE CONV	$8,285.00	ES-1	36%	$5,302.40	$955.92	$0.00	$0.00	$0.00	$0.00	$955.92
5	G-FE80000SU	VMAX 200K 8MM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	G-FE80000SUF	VMAX 200K 8MM 16G FC CONV	$21,645.00	ES-1	36%	$13,852.80	$3,246.75	$0.00	$0.00	$0.00	$0.00	$3,246.75
5	GL61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012005BTU	VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012005BU	VMAX 200K 1200GB 10K SAS DRV R5(3+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012006BTU	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012006BU	VMAX 200K 1200GB 10K SAS DRV R6(6+2) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012007BTU	VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL61012007BU	VMAX 200K 1200GB 10K SAS DRV R5(7+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL6101200FBTU	VMAX 200K 1200GB 10K SASDRR6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL6101200FBU	VMAX 200K 1200GB 10K SAS DRV R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL6101200SBTU	VMAX 200K 1200GB 10K SAS DRV SPARETAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL6101200SBU	VMAX 200K 1200GB 10K SAS DRV SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GL6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103005BTU	VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103005BU	VMAX 200K 300GB 10K SAS DRV R5(3+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103006BTU	VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103007BTU	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6103007BU	VMAX 200K 300GB 10K SAS DRV R5(7+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL610300FBTU	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL610300FBU	VMAX 200K 300GB 10K SAS DRV R6(14+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL610300SBTU	VMAX 200K 300GB 10K SAS DRV SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL610300SBU	VMAX 200K 300GB 10K SAS DRV SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GL6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106005BTU	VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106005BU	VMAX 200K 600GB 10K SAS DRV R5(3+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106006BTU	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106007BTU	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6106007BU	VMAX 200K 600GB 10K SAS DRV R5(7+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL610600FBTU	VMAX 200K 600GB 10K SAS DRR6(14+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL610600FBU	VMAX 200K 600GB 10K SAS DRV R6(14+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL610600SBTU	VMAX 200K 600GB 10K SAS DRV SPARE TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL610600SBU	VMAX 200K 600GB 10K SAS DRV SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GL6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153005BU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153006BTU	VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GL6F319201BTUT0	VMAX200K 1920GB FLASH R1 TAA UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319201BTUT1	VMAX200K 1920GB FLASH R1 TAA UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319201BTUT2	VMAX200K 1920GB FLASH R1 TAA UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319201BUT0	VMAX200K 1920GB FLASH R1 UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319201BUT1	VMAX200K 1920GB FLASH R1 UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319201BUT2	VMAX200K 1920GB FLASH R1 UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6F319205BTUT0	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319205BTUT1	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319205BTUT2	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319205BUT0	VMAX200K 1920GB FLASH R5(3+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319205BUT1	VMAX200K 1920GB FLASH R5(3+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319205BUT2	VMAX200K 1920GB FLASH R5(3+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319206BTUT0	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319206BTUT1	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319206BTUT2	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319206BUT0	VMAX200K 1920GB FLASH R6(6+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319206BUT1	VMAX200K 1920GB FLASH R6(6+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319206BUT2	VMAX200K 1920GB FLASH R6(6+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319207BTUT0	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319207BTUT1	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319207BTUT2	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F319207BUT0	VMAX200K 1920GB FLASH R5(7+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F319207BUT1	VMAX200K 1920GB FLASH R5(7+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F319207BUT2	VMAX200K 1920GB FLASH R5(7+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F31920FBTUT0	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F31920FBTUT1	VMAX200K 1920GB FLASH R6(14+2)TAAUPG8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F31920FBTUT2	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F31920FBUT0	VMAX200K 1920GB FLASH R6(14+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F31920FBUT1	VMAX200K 1920GB FLASH R6(14+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	GL6F31920FBUT2	VMAX200K 1920GB FLASH R6(14+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	GL6F31920SBTUT0	VMAX200K 1920GB FLASH SPARE TAA UPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F31920SBUT0	VMAX200K 1920GB FLASH SAS DRV SPARE UPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	GL6F39601BTUT0	VMAX200K 960GB FLASH R1 TAA UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39601BTUT1	VMAX200K 960GB FLASH R1 TAA UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39601BTUT2	VMAX200K 960GB FLASH R1 TAA UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39601BUT0	VMAX200K 960GB FLASH R1 UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39601BUT1	VMAX200K 960GB FLASH R1 UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39601BUT2	VMAX200K 960GB FLASH R1 UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39605BTUT0	VMAX200K 960GBFLASH R5(3+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39605BTUT1	VMAX200K 960GBFLASH R5(3+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39605BTUT2	VMAX200K 960GBFLASH R5(3+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39605BUT0	VMAX200K 960GB FLASH R5(3+1) UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39605BUT1	VMAX200K 960GB FLASH R5(3+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39605BUT2	VMAX200K 960GB FLASH R5(3+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39606BTUT0	VMAX200K 960GBFLASH R6(6+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39606BTUT1	VMAX200K 960GBFLASH R6(6+2)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39606BTUT2	VMAX200K 960GBFLASH R6(6+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39606BUT0	VMAX200K 960GB FLASH R6(6+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39606BUT1	VMAX200K 960GB FLASH R6(6+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39606BUT2	VMAX200K 960GB FLASH R6(6+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39607BTUT0	VMAX200K 960GBFLASH R5(7+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39607BTUT1	VMAX200K 960GBFLASH R5(7+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39607BTUT2	VMAX200K 960GBFLASH R5(7+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F39607BUT0	VMAX200K 960GB FLASH R5(7+1) UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F39607BUT1	VMAX200K 960GB FLASH R5(7+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F39607BUT2	VMAX200K 960GB FLASH R5(7+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F3960FBTUT0	VMAX200K 960GB FLASH R6(14+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F3960FBTUT1	VMAX200K 960GB FLASH R6(14+2)TAAUPG8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F3960FBTUT2	VMAX200K 960GB FLASH R6(14+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F3960FBUT0	VMAX200K 960GB FLASH R6(14+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F3960FBUT1	VMAX200K 960GB FLASH R6(14+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	GL6F3960FBUT2	VMAX200K 960GB FLASH R6(14+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	GL6F3960SBTUT0	VMAX200K 960GB FLASH SPARE TAA UPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6F3960SBUT0	VMAX200K 960GB FLASH SAS DRV SPARE UPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	GL6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM16001BT1	VMAX200K 1600GB FLASH R1 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GL6FM16001BT2	VMAX200K 1600GB FLASH R1 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GL6FM16001BT3	VMAX200K 1600GB FLASH R1 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GL6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GL6FM16001BTUT0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16001BTUT1	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16001BTUT2	VMAX200K 1600GB FLASH R1 TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GL6FM16001BUT0	VMAX200K 1600GB FLASH R1 UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GL6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM16005BT1	VMAX200K 1600GB FLASH R5(3+1) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GL6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GL6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GL6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GL6FM16005BTUT0	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16005BTUT1	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16005BTUT2	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GL6FM16005BUT0	VMAX200K 1600GB FLASH R5(3+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM16006BT0	VMAX200K 1600GB FLASH R6(6+2) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GL6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GL6FM16006BT3	VMAX200K 1600GB FLASH R6(6+2) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GL6FM16006BT4	VMAX200K 1600GB FLASH R6(6+2) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GL6FM16006BTUT0	VMAX200K 1600GB FLASH R6(6+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16006BTUT1	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GL6FM16006BTUT2	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GL6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GL6FM16006BUT2	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GL6FM16007BT0	VMAX200K 1600GB FLASH R5(7+1) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM16007BT1	VMAX200K 1600GB FLASH R5(7+1) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GL6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GL6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GL6FM16007BT4	VMAX200K 1600GB FLASH R5(7+1) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GL6FM16007BTUT0	VMAX200K 1600GB FLASH R5(7+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16007BTUT1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16007BTUT2	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GL6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM16007BUT1	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GL6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GL6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GL6FM1600FBT2	VMAX200K 1600GB FLASH R6(14+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GL6FM1600FBT3	VMAX200K 1600GB FLASH R6(14+2) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GL6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GL6FM1600FBTUT0	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM1600FBTUT1	VMAX200K 1600GB FLSHDRVR6(14+2TAAUPG8-11	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GL6FM1600FBTUT2	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GL6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM1600FBUT1	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GL6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GL6FM1600SB	VMAX200K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GL6FM1600SBU	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GL6FM2001BT0	VMAX200K 200GB FLASH R1 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM2001BT1	VMAX200K 200GB FLASH R1 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GL6FM2001BT2	VMAX200K 200GB FLASH R1 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GL6FM2001BT3	VMAX200K 200GB FLASH R1 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GL6FM2001BT4	VMAX200K 200GB FLASH R1 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GL6FM2001BT5	VMAX200K 200GB FLASH R1 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GL6FM2001BTUT0	VMAX200K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2001BTUT1	VMAX200K 200GB FLASH R1 TAA UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2001BTUT2	VMAX200K 200GB FLASH R1 TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2001BUT0	VMAX200K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2001BUT1	VMAX200K 200GB FLASH R1 UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2001BUT2	VMAX200K 200GB FLASH R1 UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2005BT0	VMAX200K 200GB FLASH R5(3+1) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM2005BT1	VMAX200K 200GB FLASH R5(3+1) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GL6FM2005BT2	VMAX200K 200GB FLASH R5(3+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GL6FM2005BT3	VMAX200K 200GB FLASH R5(3+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GL6FM2005BT4	VMAX200K 200GB FLASH R5(3+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GL6FM2005BT5	VMAX200K 200GB FLASH R5(3+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GL6FM2005BTUT0	VMAX200K 200GB FLASH R5(3+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2005BTUT1	VMAX200K 200GB FLASH R5(3+1)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2005BTUT2	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2005BUT0	VMAX200K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2005BUT1	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2005BUT2	VMAX200K 200GB FLASH R5(3+1) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2006BT0	VMAX200K 200GB FLASH R6(6+2) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM2006BT1	VMAX200K 200GB FLASH R6(6+2) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GL6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GL6FM2006BT3	VMAX200K 200GB FLASH R6(6+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GL6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GL6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GL6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2006BTUT1	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2)TAAUPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2006BUT0	VMAX200K 200GB FLASH R6(6+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2006BUT1	VMAX200K 200GB FLASH R6(6+2)UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2006BUT2	VMAX200K 200GB FLASH R6(6+2)UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GL6FM2007BT2	VMAX200K 200GB FLASH R5(7+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GL6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GL6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GL6FM2007BT5	VMAX200K 200GB FLASH R5(7+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GL6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2007BTUT2	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM2007BUT0	VMAX200K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM2007BUT1	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM2007BUT2	VMAX200K 200GB FLASH R5(7+1) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM200FBT0	VMAX200K 200GB FLASH R6(14+2) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM200FBT1	VMAX200K 200GB FLASH R6(14+2) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GL6FM200FBT2	VMAX200K 200GB FLASH R6(14+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GL6FM200FBT3	VMAX200K 200GB FLASH R6(14+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GL6FM200FBT4	VMAX200K 200GB FLASH R6(14+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GL6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GL6FM200FBTUT0	VMAX200K 200GBFLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM200FBTUT1	VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM200FBUT0	VMAX200K 200GB FLASH R6(14+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM200FBUT1	VMAX200K 200GB FLASH R6(14+2)UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GL6FM200FBUT2	VMAX200K 200GB FLASH R6(14+2)UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GL6FM200SB	VMAX200K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GL6FM200SBU	VMAX 200K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GL6FM4001BT0	VMAX200K 400GB FLASH R1 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM4001BT1	VMAX200K 400GB FLASH R1 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GL6FM4001BT2	VMAX200K 400GB FLASH R1 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GL6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GL6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GL6FM4001BT5	VMAX200K 400GB FLASH R1 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GL6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4005BT0	VMAX200K 400GB FLASH R5(3+1) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM4005BT1	VMAX200K 400GB FLASH R5(3+1) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GL6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GL6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GL6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GL6FM4005BT5	VMAX200K 400GB FLASH R5(3+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GL6FM4005BTUT0	VMAX200K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4005BUT0	VMAX200K 400GB FLASH R5(3+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4005BUT1	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4005BUT2	VMAX200K 400GB FLASH R5(3+1) UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GL6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GL6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GL6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GL6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GL6FM4006BTUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4006BTUT2	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4006BUT0	VMAX200K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2)UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4007BT0	VMAX200K 400GB FLASH R5(7+1) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM4007BT1	VMAX200K 400GB FLASH R5(7+1) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GL6FM4007BT2	VMAX200K 400GB FLASH R5(7+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GL6FM4007BT3	VMAX200K 400GB FLASH R5(7+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GL6FM4007BT4	VMAX200K 400GB FLASH R5(7+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GL6FM4007BT5	VMAX200K 400GB FLASH R5(7+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GL6FM4007BTUT0	VMAX200K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4007BTUT1	VMAX200K 400GB FLASHR5(7+1)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4007BTUT2	VMAX200K 400GB FLASHR5(7+1)TAAUPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM4007BUT0	VMAX200K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM4007BUT1	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM4007BUT2	VMAX200K 400GB FLASH R5(7+1) UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM400FBT0	VMAX200K 400GB FLASH R6(14+2) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GL6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GL6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GL6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GL6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GL6FM400FBTUT0	VMAX200K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM400FBTUT1	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM400FBTUT2	VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GL6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	$8,540.00	ES-1	36%	$5,465.60	$914.98	$0.00	$0.00	$0.00	$0.00	$914.98
5	GL6FM400SB	VMAX200K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GL6FM400SBU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GL6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GL6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GL6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GL6FM8001BT4	VMAX200K 800GB FLASH R1 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GL6FM8001BTUT0	VMAX200K 800GB FLASH R1 TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8001BTUT1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8001BTUT2	VMAX200K 800GB FLASH R1 TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8001BUT0	VMAX200K 800GB FLASH R1 UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8001BUT1	VMAX200K 800GB FLASH R1 UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8001BUT2	VMAX200K 800GB FLASH R1 UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8005BT0	VMAX200K 800GB FLASH R5(3+1) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GL6FM8005BT1	VMAX200K 800GB FLASH R5(3+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GL6FM8005BT2	VMAX200K 800GB FLASH R5(3+1) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GL6FM8005BT3	VMAX200K 800GB FLASH R5(3+1) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GL6FM8005BT4	VMAX200K 800GB FLASH R5(3+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GL6FM8005BTUT0	VMAX200K 800GB FLASH R5(3+1)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8005BTUT1	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8005BTUT2	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8005BUT0	VMAX200K 800GB FLASH R5(3+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8005BUT1	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8005BUT2	VMAX200K 800GB FLASH R5(3+1) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8006BT0	VMAX200K 800GB FLASH R6(6+2) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GL6FM8006BT1	VMAX200K 800GB FLASH R6(6+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GL6FM8006BT2	VMAX200K 800GB FLASH R6(6+2) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GL6FM8006BT3	VMAX200K 800GB FLASH R6(6+2) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GL6FM8006BT4	VMAX200K 800GB FLASH R6(6+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GL6FM8006BTUT0	VMAX200K 800GB FLASH R6(6+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8006BTUT1	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8006BTUT2	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8006BUT0	VMAX200K 800GB FLASH R6(6+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8006BUT1	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8006BUT2	VMAX200K 800GB FLASH R6(6+2) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GL6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GL6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GL6FM8007BT3	VMAX200K 800GB FLASH R5(7+1) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GL6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GL6FM8007BTUT0	VMAX200K 800GBFLASH R5(7+1)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8007BTUT1	VMAX200K 800GB FLASH R5(7+1)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8007BTUT2	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM8007BUT0	VMAX200K 800GB FLASH R5(7+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM8007BUT1	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM8007BUT2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GL6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GL6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GL6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GL6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GL6FM800FBTUT0	VMAX200K 800GB FLASH R6(14+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM800FBTUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GL6FM800FBUT1	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GL6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GL6FM800SB	VMAX200K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GL6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012005BTU	VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012005BU	VMAX 200K 1200GB 10K SAS DRV R5(3+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012006BTU	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012006BU	VMAX 200K 1200GB 10K SAS DRV R6(6+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012007BTU	VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS61012007BU	VMAX 200K 1200GB 10K SAS DRV R5(7+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS6101200FBTU	VMAX 200K 1200GB 10K SAS R6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS6101200FBU	VMAX 200K 1200GB 10K SAS R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS6101200SBTU	VMAX 200K 1200GB 10K SAS SPARE TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS6101200SBU	VMAX 200K 1200GB 10K SAS SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	GS6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103005BTU	VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103005BU	VMAX 200K 300GB 10K SAS DRV R5(3+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103006BTU	VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103007BTU	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS6103007BU	VMAX 200K 300GB 10K SAS DRV R5(7+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS610300FBTU	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS610300FBU	VMAX 200K 300GB 10K SAS DR R6(14+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS610300SBTU	VMAX 200K 300GB 10K SAS DR SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	GS610300SBU	VMAX 200K 300GB 10K SAS DR SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106005BTU	VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106005BU	VMAX 200K 600GB 10K SAS DRV R5(3+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106006BTU	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106007BTU	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6106007BU	VMAX 200K 600GB 10K SAS DRV R5(7+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS610600FBTU	VMAX 200K 600GB 10K SAS R6(14+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS610600FBU	VMAX 200K 600GB 10K SAS R6(14+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS610600SBTU	VMAX 200K 600GB 10K SAS SPARE TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS610600SBU	VMAX 200K 600GB 10K SAS SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	GS6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153005BU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153006BTU	VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	GS6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GS6FM16001BT1	VMAX200K 1600GB FLASH R1 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GS6FM16001BT2	VMAX200K 1600GB FLASH R1 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GS6FM16001BT3	VMAX200K 1600GB FLASH R1 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GS6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GS6FM16001BTUT0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16001BTUT1	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16001BTUT2	VMAX200K 1600GB FLASH R1 TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM16001BUT0	VMAX200K 1600GB FLASH R1 UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GS6FM16005BT1	VMAX200K 1600GB FLASH R5(3+1) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GS6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GS6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GS6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GS6FM16005BTUT0	VMAX200K 1600GB FLASH R5(3+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16005BTUT1	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16005BTUT2	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM16005BUT0	VMAX200K 1600GB FLASH R5(3+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM16006BT0	VMAX200K 1600GB FLASH R6(6+2) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GS6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GS6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GS6FM16006BT3	VMAX200K 1600GB FLASH R6(6+2) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GS6FM16006BT4	VMAX200K 1600GB FLASH R6(6+2) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GS6FM16006BTUT0	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16006BTUT1	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GS6FM16006BTUT2	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GS6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GS6FM16006BUT2	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GS6FM16007BT0	VMAX200K 1600GB FLASH R5(7+1) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GS6FM16007BT1	VMAX200K 1600GB FLASH R5(7+1) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GS6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GS6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GS6FM16007BT4	VMAX200K 1600GB FLASH R5(7+1) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GS6FM16007BTUT0	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16007BTUT1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16007BTUT2	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM16007BUT1	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	GS6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	GS6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	GS6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	$16,140.00	ES-1	36%	$10,329.60	$2,421.00	$0.00	$0.00	$0.00	$0.00	$2,421.00
5	GS6FM1600FBT2	VMAX200K 1600GB FLASH R6(14+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	GS6FM1600FBT3	VMAX200K 1600GB FLASH R6(14+2) 32-63	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	GS6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 64+	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	GS6FM1600FBTUT0	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM1600FBTUT1	VMAX200K 1600GBFLASH R6(14+2)TAAUPG16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GS6FM1600FBTUT2	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GS6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM1600FBUT1	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	$22,595.00	ES-1	36%	$14,460.80	$2,420.83	$0.00	$0.00	$0.00	$0.00	$2,420.83
5	GS6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	$21,470.00	ES-1	36%	$13,740.80	$2,300.30	$0.00	$0.00	$0.00	$0.00	$2,300.30
5	GS6FM1600SB	VMAX200K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM1600SBU	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	GS6FM2001BT0	VMAX200K 200GB FLASH R1 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM2001BT1	VMAX200K 200GB FLASH R1 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GS6FM2001BT2	VMAX200K 200GB FLASH R1 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GS6FM2001BT3	VMAX200K 200GB FLASH R1 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GS6FM2001BT4	VMAX200K 200GB FLASH R1 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GS6FM2001BT5	VMAX200K 200GB FLASH R1 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GS6FM2001BTUT0	VMAX200K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2001BTUT1	VMAX200K 200GB FLASH R1 TAA UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2001BTUT2	VMAX200K 200GB FLASH R1 TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2001BUT0	VMAX200K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2001BUT1	VMAX200K 200GB FLASH R1 UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2001BUT2	VMAX200K 200GB FLASH R1 UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2005BT0	VMAX200K 200GB FLASH R5(3+1) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM2005BT1	VMAX200K 200GB FLASH R5(3+1) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GS6FM2005BT2	VMAX200K 200GB FLASH R5(3+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GS6FM2005BT3	VMAX200K 200GB FLASH R5(3+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GS6FM2005BT4	VMAX200K 200GB FLASH R5(3+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GS6FM2005BT5	VMAX200K 200GB FLASH R5(3+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GS6FM2005BTUT0	VMAX200K 200GBFLASH R5(3+1) TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2005BTUT1	VMAX200K 200GBFLASH R5(3+1)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2005BTUT2	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2005BUT0	VMAX200K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2005BUT1	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2005BUT2	VMAX200K 200GB FLASH R5(3+1) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2006BT0	VMAX200K 200GB FLASH R6(6+2) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM2006BT1	VMAX200K 200GB FLASH R6(6+2) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GS6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GS6FM2006BT3	VMAX200K 200GB FLASH R6(6+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GS6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GS6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GS6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2006BTUT1	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2) TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2006BUT0	VMAX200K 200GB FLASH R6(6+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2006BUT1	VMAX200K 200GB FLASH R6(6+2) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2006BUT2	VMAX200K 200GB FLASH R6(6+2) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GS6FM2007BT2	VMAX200K 200GB FLASH R5(7+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GS6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GS6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GS6FM2007BT5	VMAX200K 200GB FLASH R5(7+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GS6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2007BTUT2	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM2007BUT0	VMAX200K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM2007BUT1	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM2007BUT2	VMAX200K 200GB FLASH R5(7+1) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM200FBT0	VMAX200K 200GB FLASH R6(14+2) 1-127	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM200FBT1	VMAX200K 200GB FLASH R6(14+2) 128-191	$3,625.00	ES-1	36%	$2,320.00	$543.75	$0.00	$0.00	$0.00	$0.00	$543.75
5	GS6FM200FBT2	VMAX200K 200GB FLASH R6(14+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	GS6FM200FBT3	VMAX200K 200GB FLASH R6(14+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	GS6FM200FBT4	VMAX200K 200GB FLASH R6(14+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	GS6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	GS6FM200FBTUT0	VMAX200K 200GB FLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM200FBTUT1	VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM200FBUT0	VMAX200K 200GB FLASH R6(14+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM200FBUT1	VMAX200K 200GB FLASH R6(14+2) UPG 64-95	$5,866.00	ES-1	36%	$3,754.24	$628.48	$0.00	$0.00	$0.00	$0.00	$628.48
5	GS6FM200FBUT2	VMAX200K 200GB FLASH R6(14+2) UPG 96+	$5,514.00	ES-1	36%	$3,528.96	$590.77	$0.00	$0.00	$0.00	$0.00	$590.77
5	GS6FM200SB	VMAX200K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	GS6FM200SBU	VMAX 200K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	GS6FM4001BT0	VMAX200K 400GB FLASH R1 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM4001BT1	VMAX200K 400GB FLASH R1 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GS6FM4001BT2	VMAX200K 400GB FLASH R1 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GS6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GS6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GS6FM4001BT5	VMAX200K 400GB FLASH R1 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GS6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4005BT0	VMAX200K 400GB FLASH R5(3+1) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM4005BT1	VMAX200K 400GB FLASH R5(3+1) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GS6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GS6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GS6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM4005BT5	VMAX200K 400GB FLASH R5(3+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GS6FM4005BTUT0	VMAX200K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4005BUT0	VMAX200K 400GB FLASH R5(3+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4005BUT1	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4005BUT2	VMAX200K 400GB FLASH R5(3+1) UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GS6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GS6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GS6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GS6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GS6FM4006BTUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4006BTUT2	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4006BUT0	VMAX200K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2)UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4007BT0	VMAX200K 400GB FLASH R5(7+1) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM4007BT1	VMAX200K 400GB FLASH R5(7+1) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GS6FM4007BT2	VMAX200K 400GB FLASH R5(7+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GS6FM4007BT3	VMAX200K 400GB FLASH R5(7+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GS6FM4007BT4	VMAX200K 400GB FLASH R5(7+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GS6FM4007BT5	VMAX200K 400GB FLASH R5(7+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GS6FM4007BTUT0	VMAX200K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4007BTUT1	VMAX200K 400GB FLASHR5(7+1)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4007BTUT2	VMAX200K 400GB FLASHR5(7+1)TAAUPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM4007BUT0	VMAX200K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM4007BUT1	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM4007BUT2	VMAX200K 400GB FLASH R5(7+1) UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM400FBT0	VMAX200K 400GB FLASH R6(14+2) 1-63	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 64-95	$6,100.00	ES-1	36%	$3,904.00	$915.00	$0.00	$0.00	$0.00	$0.00	$915.00
5	GS6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	GS6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	GS6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	GS6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	GS6FM400FBTUT0	VMAX200K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM400FBTUT1	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM400FBTUT2	VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	$8,472.00	ES-1	36%	$5,422.08	$907.69	$0.00	$0.00	$0.00	$0.00	$907.69
5	GS6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	GS6FM400SB	VMAX200K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	GS6FM400SBU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	GS6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GS6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GS6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GS6FM8001BT4	VMAX200K 800GB FLASH R1 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GS6FM8001BTUT0	VMAX200K 800GB FLASH R1 TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8001BTUT1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8001BTUT2	VMAX200K 800GB FLASH R1 TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8001BUT0	VMAX200K 800GB FLASH R1 UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8001BUT1	VMAX200K 800GB FLASH R1 UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8001BUT2	VMAX200K 800GB FLASH R1 UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8005BT0	VMAX200K 800GB FLASH R5(3+1) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM8005BT1	VMAX200K 800GB FLASH R5(3+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GS6FM8005BT2	VMAX200K 800GB FLASH R5(3+1) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GS6FM8005BT3	VMAX200K 800GB FLASH R5(3+1) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GS6FM8005BT4	VMAX200K 800GB FLASH R5(3+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GS6FM8005BTUT0	VMAX200K 800GB FLASH R5(3+1)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8005BTUT1	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8005BTUT2	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8005BUT0	VMAX200K 800GB FLASH R5(3+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8005BUT1	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8005BUT2	VMAX200K 800GB FLASH R5(3+1) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8006BT0	VMAX200K 800GB FLASH R6(6+2) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM8006BT1	VMAX200K 800GB FLASH R6(6+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GS6FM8006BT2	VMAX200K 800GB FLASH R6(6+2) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GS6FM8006BT3	VMAX200K 800GB FLASH R6(6+2) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GS6FM8006BT4	VMAX200K 800GB FLASH R6(6+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GS6FM8006BTUT0	VMAX200K 800GB FLASH R6(6+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8006BTUT1	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8006BTUT2	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8006BUT0	VMAX200K 800GB FLASH R6(6+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8006BUT1	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8006BUT2	VMAX200K 800GB FLASH R6(6+2) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GS6FM8007BT3	VMAX200K 800GB FLASH R5(7+1) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GS6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GS6FM8007BTUT0	VMAX200K 800GBFLASH R5(7+1)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8007BTUT1	VMAX200K 800GBFLASH R5(7+1)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8007BTUT2	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM8007BUT0	VMAX200K 800GB FLASH R5(7+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM8007BUT1	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM8007BUT2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	$9,350.00	ES-1	36%	$5,984.00	$1,402.50	$0.00	$0.00	$0.00	$0.00	$1,402.50
5	GS6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	GS6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	GS6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	GS6FM800FBTUT0	VMAX200K 800GBFLASH R6(14+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM800FBTUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GS6FM800FBUT1	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	$13,090.00	ES-1	36%	$8,377.60	$1,402.46	$0.00	$0.00	$0.00	$0.00	$1,402.46
5	GS6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	$12,440.00	ES-1	36%	$7,961.60	$1,332.82	$0.00	$0.00	$0.00	$0.00	$1,332.82
5	GS6FM800SB	VMAX200K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	GS6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	GT67220001BTU	VMAX 200K 2000GB 7_2K DRIVE R1 TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220001BU	VMAX 200K 2000GB 7_2K DRIVE R1 UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220005BTU	VMAX 200K 2000GB 7_2K DRIVER5(3+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220005BU	VMAX 200K 2000GB 7_2K DRIVE R5(3+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220006BTU	VMAX 200K 2000GB 7_2K DRIVER6(6+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220006BU	VMAX 200K 2000GB 7_2K DRIVE R6(6+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220007BTU	VMAX 200K 2000GB 7_2K DRIVER5(7+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67220007BU	VMAX 200K 2000GB 7_2K DRIVE R5(7+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT6722000FBTU	VMAX 200K 2000GB 7_2K DRVR6(14+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT6722000FBU	VMAX 200K 2000GB 7_2K DRIVE R6(14+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT6722000SBTU	VMAX 200K 2000GB 7_2K DRV SPARE TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT6722000SBU	VMAX 200K 2000GB 7_2K DRIVE SPARE UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	GT67240001BTU	VMAX 200K 4000GB 7_2K DRV R1 TAA UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240001BU	VMAX 200K 4000GB 7_2K DRV R1 UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240005BTU	VMAX 200K 4000GB 7_2K DRV R5(3+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240005BU	VMAX 200K 4000GB 7_2K DRV R5(3+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240006BTU	VMAX 200K 4000GB 7_2K DRV R6(6+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240006BU	VMAX 200K 4000GB 7_2K DRV R6(6+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240007BTU	VMAX 200K 4000GB 7_2K DRV R5(7+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT67240007BU	VMAX 200K 4000GB 7_2K DRV R5(7+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT6724000FBTU	VMAX 200K 4000GB 7_2K DRV R6(14+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT6724000FBU	VMAX 200K 4000GB 7_2K DRV R6(14+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT6724000SBTU	VMAX 200K 4000GB 7_2K DRV SPARE TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	GT6724000SBU	VMAX 200K 4000GB 7_2K DRV SPARE UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	H-FE00008SU	VMAX 400K 8SM 16G FICON UPG	$20,250.00	ES-1	36%	$12,960.00	$2,336.45	$0.00	$0.00	$0.00	$0.00	$2,336.45
5	H-FE00008SUF	VMAX 400K 8SM 16G FICON CONV	$68,660.00	ES-1	36%	$43,942.40	$10,299.00	$0.00	$0.00	$0.00	$0.00	$10,299.00
5	H-FE00080SU	VMAX 400K 8MM 16G FICON UPG	$9,295.00	ES-1	36%	$5,948.80	$1,072.46	$0.00	$0.00	$0.00	$0.00	$1,072.46
5	H-FE00080SUF	VMAX 400K 8MM 16G FICON CONV	$31,520.00	ES-1	36%	$20,172.80	$4,728.00	$0.00	$0.00	$0.00	$0.00	$4,728.00
5	H-FE00200TOU	VMAX 400K 2PT 10 GBE OPTICAL UPG	$5,460.00	ES-1	36%	$3,494.40	$629.97	$0.00	$0.00	$0.00	$0.00	$629.97
5	H-FE00200TU	VMAX 400K 2PT 10 GBE BASE T UPG	$5,720.00	ES-1	36%	$3,660.80	$659.97	$0.00	$0.00	$0.00	$0.00	$659.97
5	H-FE00400C4U	VMAX 400K 4MM4 COPR GIGE UPG	$2,575.00	ES-1	36%	$1,648.00	$297.10	$0.00	$0.00	$0.00	$0.00	$297.10
5	H-FE00400C4UF	VMAX 400K 4MM4 COPR GIGE CONV	$9,000.00	ES-1	36%	$5,760.00	$1,350.00	$0.00	$0.00	$0.00	$0.00	$1,350.00
5	H-FE00400CU	VMAX 400K 4PT GBE BASE T UPG	$5,200.00	ES-1	36%	$3,328.00	$599.98	$0.00	$0.00	$0.00	$0.00	$599.98
5	H-FE00400CUF	VMAX 400K 4M GIGE COPPER CONV	$18,200.00	ES-1	36%	$11,648.00	$2,730.00	$0.00	$0.00	$0.00	$0.00	$2,730.00
5	H-FE00400TOUF	VMAX 400K 4MM 10 GIGE OPTICAL CONV	$19,110.00	ES-1	36%	$12,230.40	$2,866.50	$0.00	$0.00	$0.00	$0.00	$2,866.50
5	H-FE00400TU	VMAX 400K 4MM 10 GIGE UPG	$4,745.00	ES-1	36%	$3,036.80	$547.48	$0.00	$0.00	$0.00	$0.00	$547.48
5	H-FE00400TUF	VMAX 400K 4MM 10 GIGE CONV	$16,600.00	ES-1	36%	$10,624.00	$2,490.00	$0.00	$0.00	$0.00	$0.00	$2,490.00
5	H-FE00800TU	VMAX 400K 8MM 10 GIGE UPG	$11,895.00	ES-1	36%	$7,612.80	$1,372.45	$0.00	$0.00	$0.00	$0.00	$1,372.45
5	H-FE00800TUF	VMAX 400K 8MM 10 GIGE CONV	$41,635.00	ES-1	36%	$26,646.40	$6,245.25	$0.00	$0.00	$0.00	$0.00	$6,245.25
5	H-FE08000EU	VMAX 400K 8SM 8G FIBRE UPG	$5,380.00	ES-1	36%	$3,443.20	$620.74	$0.00	$0.00	$0.00	$0.00	$620.74
5	H-FE08000EUF	VMAX 400K 8SM 8G FIBRE CONV	$18,250.00	ES-1	36%	$11,680.00	$2,105.69	$0.00	$0.00	$0.00	$0.00	$2,105.69
5	H-FE08000SU	VMAX 400K 8SM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	H-FE08000SUF	VMAX 400K 8SM 16G FC CONV	$63,565.00	ES-1	36%	$40,681.60	$9,534.75	$0.00	$0.00	$0.00	$0.00	$9,534.75
5	H-FE44000EUF	VMAX 400K 4MM4SM 8G FIBRE CONV	$13,270.00	ES-1	36%	$8,492.80	$1,531.09	$0.00	$0.00	$0.00	$0.00	$1,531.09
5	H-FE62000EUF	VMAX 400K 6MM2SM 8G FIBRE CONV	$9,335.00	ES-1	36%	$5,974.40	$1,077.07	$0.00	$0.00	$0.00	$0.00	$1,077.07
5	H-FE80000EU	VMAX 400K 8MM 8G FIBRE UPG	$2,690.00	ES-1	36%	$1,721.60	$310.37	$0.00	$0.00	$0.00	$0.00	$310.37
5	H-FE80000EUF	VMAX 400K 8MM 8G FIBRE CONV	$8,285.00	ES-1	36%	$5,302.40	$955.92	$0.00	$0.00	$0.00	$0.00	$955.92
5	H-FE80000SU	VMAX 400K 8MM 16G FC UPG	$14,045.00	ES-1	36%	$8,988.80	$1,620.51	$0.00	$0.00	$0.00	$0.00	$1,620.51
5	H-FE80000SUF	VMAX 400K 8MM 16G FC CONV	$21,645.00	ES-1	36%	$13,852.80	$3,246.75	$0.00	$0.00	$0.00	$0.00	$3,246.75
5	HL61012001BTU	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012001BU	VMAX 400K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012005BTU	VMAX 400K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012006BTU	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012006BU	VMAX 400K 1200GB 10K SAS DRV R6(6+2) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012007BTU	VMAX 400K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1) UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL6101200FBTU	VMAX 400K 1200GB 10K SASDRR6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6101200FBU	VMAX 400K 1200GB 10K SAS DRV R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL6101200SBTU	VMAX 400K 1200GB 10K SAS DRV SPARETAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL6101200SBU	VMAX 400K 1200GB 10K SAS DRV SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HL6103001BTU	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103001BU	VMAX 400K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103005BTU	VMAX 400K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103005BU	VMAX 400K 300GB 10K SAS DRV R5(3+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103006BTU	VMAX 400K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103006BU	VMAX 400K 300GB 10K SAS DRV R6(6+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103007BTU	VMAX 400K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL610300FBTU	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL610300FBU	VMAX 400K 300GB 10K SAS DRV R6(14+2) UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL610300SBTU	VMAX 400K 300GB 10K SAS DRV SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL610300SBU	VMAX 400K 300GB 10K SAS DRV SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HL6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106005BTU	VMAX 400K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106005BU	VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106006BTU	VMAX 400K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106007BTU	VMAX 400K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL610600FBTU	VMAX 400K 600GB 10K SAS DRR6(14+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL610600FBU	VMAX 400K 600GB 10K SAS DRV R6(14+2) UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL610600SBTU	VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL610600SBU	VMAX 400K 600GB 10K SAS DRV SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HL6153001BTU	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153001BU	VMAX 400K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153005BTU	VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153005BU	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153006BTU	VMAX 400K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153006BU	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153007BTU	VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6153007BU	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL615300FBTU	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL615300FBU	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL615300SBTU	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL615300SBU	VMAX 400K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HL6F319201BTUT0	VMAX400K 1920GB FLASH R1 TAA UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319201BTUT1	VMAX400K 1920GB FLASH R1 TAA UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319201BTUT2	VMAX400K 1920GB FLASH R1 TAA UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319201BUT0	VMAX400K 1920GB FLASH R1 UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319201BUT1	VMAX400K 1920GB FLASH R1 UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319201BUT2	VMAX400K 1920GB FLASH R1 UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319205BTUT0	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319205BTUT1	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319205BTUT2	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319205BUT0	VMAX400K 1920GB FLASH R5(3+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319205BUT1	VMAX400K 1920GB FLASH R5(3+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319205BUT2	VMAX400K 1920GB FLASH R5(3+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319206BTUT0	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319206BTUT1	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319206BTUT2	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319206BUT0	VMAX400K 1920GB FLASH R6(6+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319206BUT1	VMAX400K 1920GB FLASH R6(6+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319206BUT2	VMAX400K 1920GB FLASH R6(6+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319207BTUT0	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319207BTUT1	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319207BTUT2	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F319207BUT0	VMAX400K 1920GB FLASH R5(7+1) UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F319207BUT1	VMAX400K 1920GB FLASH R5(7+1) UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F319207BUT2	VMAX400K 1920GB FLASH R5(7+1) UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F31920FBTUT0	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F31920FBTUT1	VMAX400K 1920GB FLASH R6(14+2)TAAUPG8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F31920FBTUT2	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F31920FBUT0	VMAX400K 1920GB FLASH R6(14+2)UPG 1-7	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F31920FBUT1	VMAX400K 1920GB FLASH R6(14+2)UPG 8-11	$27,910.00	ES-1	36%	$17,862.40	$2,990.28	$0.00	$0.00	$0.00	$0.00	$2,990.28
5	HL6F31920FBUT2	VMAX400K 1920GB FLASH R6(14+2)UPG 12+	$25,760.00	ES-1	36%	$16,486.40	$2,759.93	$0.00	$0.00	$0.00	$0.00	$2,759.93
5	HL6F31920SBTUT0	VMAX400K 1920GB FLASH SPARE TAA UPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F31920SBUT0	VMAX400K 1920GB FLASH SAS DRV SPARE UPG	$31,885.00	ES-1	36%	$20,406.40	$3,416.16	$0.00	$0.00	$0.00	$0.00	$3,416.16
5	HL6F39601BTUT0	VMAX400K 960GB FLASH R1 TAA UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39601BTUT1	VMAX400K 960GB FLASH R1 TAA UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39601BTUT2	VMAX400K 960GB FLASH R1 TAA UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39601BUT0	VMAX400K 960GB FLASH R1 UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39601BUT1	VMAX400K 960GB FLASH R1 UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39601BUT2	VMAX400K 960GB FLASH R1 UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39605BTUT0	VMAX400K 960GBFLASH R5(3+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39605BTUT1	VMAX400K 960GBFLASH R5(3+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39605BTUT2	VMAX400K 960GBFLASH R5(3+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6F39605BUT0	VMAX400K 960GB FLASH R5(3+1) UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39605BUT1	VMAX400K 960GB FLASH R5(3+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39605BUT2	VMAX400K 960GB FLASH R5(3+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39606BTUT0	VMAX400K 960GBFLASH R6(6+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39606BTUT1	VMAX400K 960GBFLASH R6(6+2)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39606BTUT2	VMAX400K 960GBFLASH R6(6+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39606BUT0	VMAX400K 960GB FLASH R6(6+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39606BUT1	VMAX400K 960GB FLASH R6(6+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39606BUT2	VMAX400K 960GB FLASH R6(6+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39607BTUT0	VMAX400K 960GBFLASH 5(7+1)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39607BTUT1	VMAX400K 960GBFLASH 5(7+1)TAAUPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39607BTUT2	VMAX400K 960GBFLASH 5(7+1)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F39607BUT0	VMAX400K 960GB FLASH R5(7+1) UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F39607BUT1	VMAX400K 960GB FLASH R5(7+1) UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F39607BUT2	VMAX400K 960GB FLASH R5(7+1) UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F3960FBTUT0	VMAX400K 960GB FLASH R6(14+2)TAAUPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F3960FBTUT1	VMAX400K 960GB FLASH R6(14+2)TAAUPG8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F3960FBTUT2	VMAX400K 960GB FLASH R6(14+2)TAAUPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F3960FBUT0	VMAX400K 960GB FLASH R6(14+2)UPG 1-7	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F3960FBUT1	VMAX400K 960GB FLASH R6(14+2)UPG 8-11	$15,710.00	ES-1	36%	$10,054.40	$1,683.17	$0.00	$0.00	$0.00	$0.00	$1,683.17
5	HL6F3960FBUT2	VMAX400K 960GB FLASH R6(14+2)UPG 12+	$14,925.00	ES-1	36%	$9,552.00	$1,599.06	$0.00	$0.00	$0.00	$0.00	$1,599.06
5	HL6F3960SBTUT0	VMAX400K 960GB FLASH SPARE TAA UPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6F3960SBUT0	VMAX400K 960GB FLASH SAS DRV SPARE UPG	$18,475.00	ES-1	36%	$11,824.00	$1,979.41	$0.00	$0.00	$0.00	$0.00	$1,979.41
5	HL6FM16001BT0	VMAX400K 1600GB FLASH R1 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HL6FM16001BT2	VMAX400K 1600GB FLASH R1 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HL6FM16001BT3	VMAX400K 1600GB FLASH R1 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HL6FM16001BT4	VMAX400K 1600GB FLASH R1 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HL6FM16001BTUT0	VMAX400K 1600GB FLASH R1 TAA UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16001BTUT1	VMAX400K 1600GB FLASH R1 TAA UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16001BTUT2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM16001BUT0	VMAX400K 1600GB FLASH R1 UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM16005BT1	VMAX400K 1600GB FLASH R5(3+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HL6FM16005BT2	VMAX400K 1600GB FLASH R5(3+1) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HL6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HL6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HL6FM16005BTUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16005BTUT1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16005BTUT2	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HL6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HL6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HL6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HL6FM16006BTUT0	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16006BTUT1	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HL6FM16006BTUT2	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HL6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2)UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2)UPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HL6FM16006BUT2	VMAX400K 1600GB FLASH R6(6+2)UPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HL6FM16007BT0	VMAX400K 1600GB FLASH R5(7+1) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HL6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HL6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HL6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HL6FM16007BTUT0	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16007BTUT1	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16007BTUT2	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HL6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HL6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HL6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HL6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HL6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HL6FM1600FBTUT0	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM1600FBTUT1	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HL6FM1600FBTUT2	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HL6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2)UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HL6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HL6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2)UPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HL6FM1600SB	VMAX400K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HL6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HL6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HL6FM2001BT3	VMAX400K 200GB FLASH R1 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HL6FM2001BT4	VMAX400K 200GB FLASH R1 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HL6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2001BTUT1	VMAX400K 200GB FLASH R1 TAA UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2005BT0	VMAX400K 200GB FLASH R5(3+1) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HL6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HL6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HL6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HL6FM2005BTUT0	VMAX400K 200GB FLASHR5(3+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2005BTUT1	VMAX400K 200GB FLASHR5(3+1)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2005BTUT2	VMAX400K 200GB FLASHR5(3+1)TAAUPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HL6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HL6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HL6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HL6FM2006BTUT0	VMAX400K 200GB FLASHR6(6+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2006BTUT1	VMAX400K 200GB FLASHR6(6+2)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2006BTUT2	VMAX400K 200GB FLASHR6(6+2)TAAUPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2)UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2)UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HL6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HL6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HL6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HL6FM2007BTUT0	VMAX400K 200GB FLASHR5(7+1)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2007BTUT1	VMAX400K 200GB FLASHR5(7+1)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2007BTUT2	VMAX400K 200GB FLASHR5(7+1)TAAUPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM2007BUT0	VMAX400K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM200FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HL6FM200FBT2	VMAX400K 200GB FLASH R6(14+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HL6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 394-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HL6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HL6FM200FBTUT0	VMAX400K 200GBFLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM200FBTUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM200FBTUT2	VMAX400K 200GBFLASH R6(14+2)TAAUPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2)UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2)UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HL6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2)UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HL6FM200SB	VMAX400K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HL6FM200SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HL6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HL6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HL6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HL6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HL6FM4001BT4	VMAX400K 400GB FLASH R1 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HL6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	$7,300.00	ES-1	36%	$4,672.00	$782.12	$0.00	$0.00	$0.00	$0.00	$782.12
5	HL6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	HL6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	$8,160.00	ES-1	36%	$5,222.40	$874.26	$0.00	$0.00	$0.00	$0.00	$874.26
5	HL6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HL6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HL6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HL6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HL6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HL6FM4005BTUT0	VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4005BTUT1	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4005BTUT2	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HL6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HL6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HL6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HL6FM4006BTUT0	VMAX400K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4006BTUT1	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4006BTUT2	VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM4006BUT0	VMAX400K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM4007BT0	VMAX400K 400GB FLASH R5(7+1) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HL6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HL6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HL6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HL6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HL6FM4007BTUT0	VMAX400K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4007BTUT1	VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4007BTUT2	VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM400FBT0	VMAX400K 400GB FLASH R6(14+2) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HL6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HL6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HL6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HL6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HL6FM400FBTUT0	VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM400FBTUT1	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM400FBTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HL6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HL6FM400SB	VMAX400K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HL6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HL6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HL6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HL6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8001BT4	VMAX400K 800GB FLASH R1 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8005BT0	VMAX400K 800GB FLASH R5(3+1) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HL6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HL6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8005BTUT0	VMAX400K 800GBFLASH R5(3+1) TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8005BTUT1	VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8005BTUT2	VMAX400K 800GB FLASH R5(3+1) TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8005BUT1	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8005BUT2	VMAX400K 800GB FLASH R5(3+1) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8006BT0	VMAX400K 800GB FLASH R6(6+2) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HL6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HL6FM8006BT3	VMAX400K 800GB FLASH R6(6+2) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8006BTUT0	VMAX400K 800GBFLASH R6(6+2) TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8006BTUT1	VMAX400K 800GBFLASH R6(6+2)TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8006BUT0	VMAX400K 800GB FLASH R6(6+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8006BUT2	VMAX400K 800GB FLASH R6(6+2) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8007BT0	VMAX400K 800GB FLASH R5(7+1) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HL6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HL6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM8007BTUT0	VMAX400K 800GBFLASH R5(7+1) TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1) TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8007BTUT2	VMAX400K 800GB FLASH R5(7+1) TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HL6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HL6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM800FBTUT2	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HL6FM800FBUT1	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HL6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HL6FM800SB	VMAX400K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HL6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS61012001BTU	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012001BU	VMAX 400K 1200GB 10K SAS DRV R1 UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012005BTU	VMAX 400K 1200GB 10K SAS DRR5(3+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012006BTU	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012006BU	VMAX 400K 1200GB 10K SAS DRV R6(6+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012007BTU	VMAX 400K 1200GB 10K SAS DRR5(7+1)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS6101200FBTU	VMAX 400K 1200GB 10K SAS R6(14+2)TAAUPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS6101200FBU	VMAX 400K 1200GB 10K SAS R6(14+2)UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS6101200SBTU	VMAX 400K 1200GB 10K SAS SPARE TAA UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS6101200SBU	VMAX 400K 1200GB 10K SAS SPARE UPG	$2,330.00	ES-1	36%	$1,491.20	$249.64	$0.00	$0.00	$0.00	$0.00	$249.64
5	HS6103001BTU	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103001BU	VMAX 400K 300GB 10K SAS DRV R1 UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103005BTU	VMAX 400K 300GB 10K SAS DRVR5(3+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103005BU	VMAX 400K 300GB 10K SAS DRV R5(3+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103006BTU	VMAX 400K 300GB 10K SAS DRVR6(6+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103006BU	VMAX 400K 300GB 10K SAS DRV R6(6+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103007BTU	VMAX 400K 300GB 10K SAS DRVR5(7+1)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS610300FBTU	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS610300FBU	VMAX 400K 300GB 10K SAS DR R6(14+2)UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS610300SBTU	VMAX 400K 300GB 10K SAS DR SPARE TAAUPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS610300SBU	VMAX 400K 300GB 10K SAS DR SPARE UPG	$805.00	ES-1	36%	$515.20	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	HS6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106005BTU	VMAX 400K 600GB 10K SAS DRVR5(3+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106005BU	VMAX 400K 600GB 10K SAS DRV R5(3+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106006BTU	VMAX 400K 600GB 10K SAS DRVR6(6+2)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106007BTU	VMAX 400K 600GB 10K SAS DRVR5(7+1)TAAUPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS610600FBTU	VMAX 400K 600GB 10K SAS R6(14+2)TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS610600FBU	VMAX 400K 600GB 10K SAS R6(14+2)UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS610600SBTU	VMAX 400K 600GB 10K SAS SPARE TAA UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS610600SBU	VMAX 400K 600GB 10K SAS SPARE UPG	$1,510.00	ES-1	36%	$966.40	$161.78	$0.00	$0.00	$0.00	$0.00	$161.78
5	HS6153001BTU	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153001BU	VMAX 400K 300GB 15K SAS DRV R1 UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153005BTU	VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153005BU	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153006BTU	VMAX 400K 300GB 15K SAS DRVR6(6+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153006BU	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153007BTU	VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6153007BU	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS615300FBTU	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS615300FBU	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS615300SBTU	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS615300SBU	VMAX 400K 300GB 15K SAS DRV SPARE UPG	$2,065.00	ES-1	36%	$1,321.60	$221.24	$0.00	$0.00	$0.00	$0.00	$221.24
5	HS6FM16001BT0	VMAX400K 1600GB FLASH R1 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HS6FM16001BT2	VMAX400K 1600GB FLASH R1 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HS6FM16001BT3	VMAX400K 1600GB FLASH R1 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HS6FM16001BT4	VMAX400K 1600GB FLASH R1 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HS6FM16001BTUT0	VMAX400K 1600GB FLASH R1 TAA UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16001BTUT1	VMAX400K 1600GB FLASH R1 TAA PG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HS6FM16001BTUT2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM16001BUT0	VMAX400K 1600GB FLASH R1 UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HS6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM16005BT1	VMAX400K 1600GB FLASH R5(3+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HS6FM16005BT2	VMAX400K 1600GB FLASH R5(3+1) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HS6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HS6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HS6FM16005BTUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16005BTUT1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HS6FM16005BTUT2	VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HS6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HS6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HS6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HS6FM16006BTUT0	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16006BTUT1	VMAX400K 1600GBFLASH R6(6+2)TAAUPG16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HS6FM16006BTUT2	VMAX400K 1600GBFLASH R6(6+2)TAA UPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HS6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2) UPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HS6FM16006BUT2	VMAX400K 1600GB FLASH R6(6+2) UPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HS6FM16007BT0	VMAX400K 1600GB FLASH R5(7+1) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HS6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HS6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HS6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HS6FM16007BTUT0	VMAX400K 1600GBFLASH R5(7+1)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16007BTUT1	VMAX400K 1600GBFLASH R5(7+1)TAAUPG16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HS6FM16007BTUT2	VMAX400K 1600GBFLASH R5(7+1)TAA UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	$20,600.00	ES-1	36%	$13,184.00	$2,207.08	$0.00	$0.00	$0.00	$0.00	$2,207.08
5	HS6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	$19,200.00	ES-1	36%	$12,288.00	$2,057.09	$0.00	$0.00	$0.00	$0.00	$2,057.09
5	HS6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 24-31	$15,335.00	ES-1	36%	$9,814.40	$2,300.25	$0.00	$0.00	$0.00	$0.00	$2,300.25
5	HS6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 32-47	$14,525.00	ES-1	36%	$9,296.00	$2,178.75	$0.00	$0.00	$0.00	$0.00	$2,178.75
5	HS6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 48-63	$13,720.00	ES-1	36%	$8,780.80	$2,058.00	$0.00	$0.00	$0.00	$0.00	$2,058.00
5	HS6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	$12,915.00	ES-1	36%	$8,265.60	$1,937.25	$0.00	$0.00	$0.00	$0.00	$1,937.25
5	HS6FM1600FBTUT0	VMAX400K 1600GBFLASH R6(14+2)TAAUPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM1600FBTUT1	VMAX400K 1600GBFLASH R6(14+2)TAAUPG16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HS6FM1600FBTUT2	VMAX400K 1600GB FLASH R6(14+2TAA UPG 24+	$20,174.00	ES-1	36%	$12,911.36	$2,161.44	$0.00	$0.00	$0.00	$0.00	$2,161.44
5	HS6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2) UPG 1-15	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23	$21,599.00	ES-1	36%	$13,823.36	$2,314.12	$0.00	$0.00	$0.00	$0.00	$2,314.12
5	HS6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2) UPG 24+	$22,600.00	ES-1	36%	$14,464.00	$2,421.36	$0.00	$0.00	$0.00	$0.00	$2,421.36
5	HS6FM1600SB	VMAX400K 1600GB FLASH SPARE	$22,600.00	ES-1	36%	$14,464.00	$3,390.00	$0.00	$0.00	$0.00	$0.00	$3,390.00
5	HS6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	$31,805.00	ES-1	36%	$20,355.20	$3,407.59	$0.00	$0.00	$0.00	$0.00	$3,407.59
5	HS6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HS6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HS6FM2001BT3	VMAX400K 200GB FLASH R1 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HS6FM2001BT4	VMAX400K 200GB FLASH R1 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HS6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2001BTUT1	VMAX400K 200GB FLASH R1 TAA UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2005BT0	VMAX400K 200GB FLASH R5(3+1) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HS6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HS6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HS6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HS6FM2005BTUT0	VMAX400K 200GBFLASH R5(3+1) TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2005BTUT1	VMAX400K 200GBFLASH R5(3+1)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2005BTUT2	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HS6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HS6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HS6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HS6FM2006BTUT0	VMAX400K 200GBFLASH R6(6+2) TAA UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2006BTUT1	VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2006BTUT2	VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HS6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HS6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 384-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HS6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HS6FM2007BTUT0	VMAX400K 200GBFLASH R5(7+1) TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2007BTUT1	VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2007BTUT2	VMAX400K 200GBFLASH R5(7+1) TAA UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM2007BUT0	VMAX400K 200GB FLASH R5(7+1) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM200FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	$3,350.00	ES-1	36%	$2,144.00	$502.50	$0.00	$0.00	$0.00	$0.00	$502.50
5	HS6FM200FBT2	VMAX400K 200GB FLASH R6(14+2) 256-383	$3,210.00	ES-1	36%	$2,054.40	$481.50	$0.00	$0.00	$0.00	$0.00	$481.50
5	HS6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 394-511	$3,065.00	ES-1	36%	$1,961.60	$459.75	$0.00	$0.00	$0.00	$0.00	$459.75
5	HS6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	$2,930.00	ES-1	36%	$1,875.20	$439.50	$0.00	$0.00	$0.00	$0.00	$439.50
5	HS6FM200FBTUT0	VMAX400K 200GB FLASH R6(14+2)TAAUPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM200FBTUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM200FBTUT2	VMAX400K 200GB FLASH R6(14+2)TAA UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2) UPG 1-63	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2) UPG 64-95	$4,718.00	ES-1	36%	$3,019.52	$505.49	$0.00	$0.00	$0.00	$0.00	$505.49
5	HS6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2) UPG 96+	$4,458.00	ES-1	36%	$2,853.12	$477.63	$0.00	$0.00	$0.00	$0.00	$477.63
5	HS6FM200SB	VMAX400K 200GB FLASH SPARE	$3,905.00	ES-1	36%	$2,499.20	$585.75	$0.00	$0.00	$0.00	$0.00	$585.75
5	HS6FM200SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	$5,475.00	ES-1	36%	$3,504.00	$586.59	$0.00	$0.00	$0.00	$0.00	$586.59
5	HS6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HS6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HS6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HS6FM4001BT4	VMAX400K 400GB FLASH R1 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HS6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HS6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HS6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HS6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HS6FM4005BTUT0	VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4005BTUT1	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4005BTUT2	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HS6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HS6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HS6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HS6FM4006BTUT0	VMAX400K 400GB FLASHR6(6+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4006BTUT1	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4006BTUT2	VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4006BUT0	VMAX400K 400GB FLASH R6(6+2)UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4007BT0	VMAX400K 400GB FLASH R5(7+1) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HS6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HS6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HS6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HS6FM4007BTUT0	VMAX400K 400GB FLASHR5(7+1)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4007BTUT1	VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4007BTUT2	VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM400FBT0	VMAX400K 400GB FLASH R6(14+2) 1-95	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	$5,830.00	ES-1	36%	$3,731.20	$874.50	$0.00	$0.00	$0.00	$0.00	$874.50
5	HS6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	$5,565.00	ES-1	36%	$3,561.60	$834.75	$0.00	$0.00	$0.00	$0.00	$834.75
5	HS6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	$5,305.00	ES-1	36%	$3,395.20	$795.75	$0.00	$0.00	$0.00	$0.00	$795.75
5	HS6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	$5,040.00	ES-1	36%	$3,225.60	$756.00	$0.00	$0.00	$0.00	$0.00	$756.00
5	HS6FM400FBTUT0	VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM400FBTUT1	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM400FBTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	$8,097.00	ES-1	36%	$5,182.08	$867.51	$0.00	$0.00	$0.00	$0.00	$867.51
5	HS6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	$7,790.00	ES-1	36%	$4,985.60	$834.62	$0.00	$0.00	$0.00	$0.00	$834.62
5	HS6FM400SB	VMAX400K 400GB FLASH SPARE	$7,425.00	ES-1	36%	$4,752.00	$1,113.75	$0.00	$0.00	$0.00	$0.00	$1,113.75
5	HS6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	$10,395.00	ES-1	36%	$6,652.80	$1,113.72	$0.00	$0.00	$0.00	$0.00	$1,113.72
5	HS6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HS6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HS6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8001BT4	VMAX400K 800GB FLASH R1 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8005BT0	VMAX400K 800GB FLASH R5(3+1) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HS6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HS6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8005BTUT0	VMAX400K 800GBFLASH R5(3+1)TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8005BTUT1	VMAX400K 800GBFLASH R5(3+1)TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8005BTUT2	VMAX400K 800GBFLASH R5(3+1) TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8005BUT1	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8005BUT2	VMAX400K 800GB FLASH R5(3+1) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8006BT0	VMAX400K 800GB FLASH R6(6+2) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HS6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HS6FM8006BT3	VMAX400K 800GB FLASH R6(6+2) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8006BTUT0	VMAX400K 800GB FLASHR6(6+2) TAA UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8006BTUT1	VMAX400K 800GBFLASH R6(6+2) TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8006BUT0	VMAX400K 800GB FLASH R6(6+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8006BUT2	VMAX400K 800GB FLASH R6(6+2) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8007BT0	VMAX400K 800GB FLASH R5(7+1) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HS6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HS6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM8007BTUT0	VMAX400K 800GBFLASH R5(7+1) TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1)TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8007BTUT2	VMAX400K 800GBFLASH R5(7+1) TAAUPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	$8,885.00	ES-1	36%	$5,686.40	$1,332.75	$0.00	$0.00	$0.00	$0.00	$1,332.75
5	HS6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 64-95	$8,415.00	ES-1	36%	$5,385.60	$1,262.25	$0.00	$0.00	$0.00	$0.00	$1,262.25
5	HS6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 96-127	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	$7,950.00	ES-1	36%	$5,088.00	$1,192.50	$0.00	$0.00	$0.00	$0.00	$1,192.50
5	HS6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM800FBTUT2	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2) UPG 1-23	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HS6FM800FBUT1	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	$12,340.00	ES-1	36%	$7,897.60	$1,322.11	$0.00	$0.00	$0.00	$0.00	$1,322.11
5	HS6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 32+	$11,780.00	ES-1	36%	$7,539.20	$1,262.11	$0.00	$0.00	$0.00	$0.00	$1,262.11
5	HS6FM800SB	VMAX400K 800GB FLASH SPARE	$13,095.00	ES-1	36%	$8,380.80	$1,964.25	$0.00	$0.00	$0.00	$0.00	$1,964.25
5	HS6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG	$18,325.00	ES-1	36%	$11,728.00	$1,963.34	$0.00	$0.00	$0.00	$0.00	$1,963.34
5	HT67220001BTU	VMAX 400K 2000GB 7_2K DRIVE R1 TAA UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220001BU	VMAX 400K 2000GB 7_2K DRIVE R1 UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220005BTU	VMAX 400K 2000GB 7_2K DRIVER5(3+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220005BU	VMAX 400K 2000GB 7_2K DRIVE R5(3+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220006BTU	VMAX 400K 2000GB 7_2K DRIVER6(6+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220006BU	VMAX 400K 2000GB 7_2K DRIVE R6(6+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220007BTU	VMAX 400K 2000GB 7_2K DRIVER5(7+1)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67220007BU	VMAX 400K 2000GB 7_2K DRIVE R5(7+1) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT6722000FBTU	VMAX 400K 2000GB 7_2K DRVR6(14+2)TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT6722000FBU	VMAX 400K 2000GB 7_2K DRIVE R6(14+2) UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT6722000SBTU	VMAX 400K 2000GB 7_2K DRV SPARE TAAUPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT6722000SBU	VMAX 400K 2000GB 7_2K DRIVE SPARE UPG	$1,595.00	ES-1	36%	$1,020.80	$170.89	$0.00	$0.00	$0.00	$0.00	$170.89
5	HT67240001BTU	VMAX 400K 4000GB 7_2K DRV R1 TAA UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240001BU	VMAX 400K 4000GB 7_2K DRV R1 UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240005BTU	VMAX 400K 4000GB 7_2K DRV R5(3+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240005BU	VMAX 400K 4000GB 7_2K DRV R5(3+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240006BTU	VMAX 400K 4000GB 7_2K DRV R6(6+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240006BU	VMAX 400K 4000GB 7_2K DRV R6(6+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240007BTU	VMAX 400K 4000GB 7_2K DRV R5(7+1)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT67240007BU	VMAX 400K 4000GB 7_2K DRV R5(7+1)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT6724000FBTU	VMAX 400K 4000GB 7_2K DRV R6(14+2)TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT6724000FBU	VMAX 400K 4000GB 7_2K DRV R6(14+2)UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT6724000SBTU	VMAX 400K 4000GB 7_2K DRV SPARE TAAUPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	HT6724000SBU	VMAX 400K 4000GB 7_2K DRV SPARE UPG	$2,790.00	ES-1	36%	$1,785.60	$298.92	$0.00	$0.00	$0.00	$0.00	$298.92
5	IRS-200K-U	IRS - 200K Upg Tracking	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PREHW-016	PREMIUM HARDWARE SUPPORT V - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	ES-1	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-016	PREMIUM SOFTWARE SUPPORT V - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	ES-1	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PCBL3YAG-T	INTL 3PHASE 32 AMP ABL TO GARO	$2,000.00	ES-1	36%	$1,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SCA-SUITE-RTU	Events and Retention Suite for File=CB	$15,000.00	ES-1	36%	$9,600.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	SYMX-LS	SYMM LICENSE SOLUTION MODEL UPGRADES	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WKPROFILE-BAL	VMAX VG WORKPROFILE BALANCED	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WKPROFILE-BE	VMAX VG WORKPROFILE BACK-END	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WKPROFILE-FE	VMAX VG WORKPROFILE FRONT-END	$0.00	ES-1	36%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-202	VMAX FX SUITE BASE=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-204	VMAX FLASH FX SUITE ENABLER 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-205	VMAX FLASH F SUITE ENABLER 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-206	VMAX FLASH F SUITE ENABLER 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-207	VMAX FLASH FX SUITE ENABLER 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-208	VMAX FLASH FX SUITE BASE=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-363	VMAX FLASH FX POWERPATH LIC=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-382	VMAX FLASH F SUITE OS 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-384	VMAX F SUITE BASE=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-385	VMAX FLASH LOCAL REP PRODUCT 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-386	VMAX FLASH LOCAL REP BASE PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	$3,100.00	ES-AF	17%	$2,573.00	$558.00	$0.00	$0.00	$0.00	$0.00	$558.00
5	458-001-388	VMAXF FLASH REM REP BASE PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	$3,275.00	ES-AF	17%	$2,718.25	$589.50	$0.00	$0.00	$0.00	$0.00	$589.50
5	458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	$1,475.00	ES-AF	17%	$1,224.25	$265.50	$0.00	$0.00	$0.00	$0.00	$265.50
5	458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	$50,000.00	ES-AF	17%	$41,500.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	458-001-395	VMAX FLASH CLOUD.X PRODUCT 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-397	VMAX FLASH FX SUITE OS 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-441	APPSYNC STR PK FOR VMAX F SUITE=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-442	APPSYNC STR PK FOR VMAX FX SUITE=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-445	VMAX FLASH VIPR CONTROLLER PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-508	VMAX FLASH F SUITE OS 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-509	VMAX FLASH F SUITE BASE=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-510	VMAX FLASH LOCAL REP BASE PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	$3,100.00	ES-AF	17%	$2,573.00	$558.00	$0.00	$0.00	$0.00	$0.00	$558.00
5	458-001-512	VMAX FLASH REM REP BASE PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	$3,275.00	ES-AF	17%	$2,718.25	$589.50	$0.00	$0.00	$0.00	$0.00	$589.50
5	458-001-514	VMAX850 FLASH ENCRYPTION PRODUCT=IC	$288,000.00	ES-AF	17%	$239,040.00	$51,840.00	$0.00	$0.00	$0.00	$0.00	$51,840.00
5	458-001-515	VMAX FLASH UNISPHERE360 PRODUCT=IC	$50,000.00	ES-AF	17%	$41,500.00	$9,000.00	$0.00	$0.00	$0.00	$0.00	$9,000.00
5	458-001-516	VMAX FLASH FX SUITE OS 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-517	VMAX FLASH CLOUDARRAY PRODUCT 1TB=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-518	APPSYNC FOR VMAX F SUITE STR PK=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-519	APPSYNC FOR VMAX FX SUITE STR PK=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-520	VMAX FLASH VIPR CONTROLLER ENABLER=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-525	APPSYNC FULL FOR VMAX F SUITE =CC	$595.00	ES-AF	17%	$493.85	$107.10	$0.00	$0.00	$0.00	$0.00	$107.10
5	458-001-526	APPSYNC FULL FOR VMAX FX SUITE =CC	$595.00	ES-AF	17%	$493.85	$107.10	$0.00	$0.00	$0.00	$0.00	$107.10
5	458-001-533	VMAX FLASH ESA PRODUCT=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-598	VMAX850 FLASH ESA PRODUCT=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-605	APPSYNC FOR VMAX F SUITE =CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-606	APPSYNC FOR VMAX FX SUITE =CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-607	VMAX450 FLASH ESA PRODUCT=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-608	VMAX850 FLASH ESA PRODUCT=CC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	$150,000.00	ES-AF	17%	$124,500.00	$27,000.00	$0.00	$0.00	$0.00	$0.00	$27,000.00
5	458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	$150,000.00	ES-AF	17%	$124,500.00	$27,000.00	$0.00	$0.00	$0.00	$0.00	$27,000.00
5	458-001-636	VMAX850 FLASH ENCRYPTION PRODUCT=IC	$288,000.00	ES-AF	17%	$239,040.00	$51,840.00	$0.00	$0.00	$0.00	$0.00	$51,840.00
5	458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	$15,000.00	ES-AF	17%	$12,450.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	458-001-694	VMAX ALL FLASH EVENTS AND RET PROD=IC	$15,000.00	ES-AF	17%	$12,450.00	$2,700.00	$0.00	$0.00	$0.00	$0.00	$2,700.00
5	458-001-711	VMAX FLASH FX POWERPATH PRODUCT=IC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024-2048UFD	VMAX 450 MEMCONV 2X512 to 2X1024 GB	$1,080,000.00	ES-AF	17%	$896,400.00	$99,000.00	$0.00	$0.00	$0.00	$0.00	$99,000.00
5	EAF-1024ADD	VMAX 450 ADD 1024GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024ADD-3P	VMAX 450 ADD 1024GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024ADDU	VMAX 450 ADD 1024GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024ADDU-3P	VMAX 450 ADD 1024GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024ADDUFD	VMAX 450 ADD 1024GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF1024ADUFD3P	VMAX 450 ADD 1024GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024BASE	VMAX 450 BASE 1024GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-1024BASE-3P	VMAX 450 BASE 1024GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048ADD	VMAX 450 ADD 2048GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048ADD-3P	VMAX 450 ADD 2048GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048ADDU	VMAX 450 ADD 2048GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048ADDU-3P	VMAX 450 ADD 2048GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048ADDUFD	VMAX 450 ADD 2048GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF2048ADUFD3P	VMAX 450 ADD 2048GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048BASE	VMAX 450 BASE 2048GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-2048BASE-3P	VMAX 450 BASE 2048GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512ADD	VMAX 450 ADD 512GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512ADD-3P	VMAX 450 ADD 512GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512ADDU	VMAX 450 ADD 512GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512ADDU-3P	VMAX 450 ADD 512GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512ADDUFD	VMAX 450 ADD 512GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF512ADDUFD3P	VMAX 450 ADD 512GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512BASE	VMAX 450 BASE 512GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-512BASE-3P	VMAX 450 BASE 512GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-DATAMOVER	VMAX 450 DATA MOVER FOR NAS	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAF-NAS-SN	Embedded NAS Base OE for VMAX 450	$115,000.00	ES-AF	17%	$95,450.00	$20,700.00	$0.00	$0.00	$0.00	$0.00	$20,700.00
5	EAFX-NAS-SN	Embedded NAS Base OE for VMAX 450 FX	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	E-ENCRYPT 450	VMAX 450 DATA AT REST ENCRYPT OS NEW TM	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-13UF-UFD-3P	VMAX AF 1U/3U FILLER PANEL KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MOD	VMAX AF FLASH MOD 1400	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MODCONV	VMAX AF FLASH MOD 1400 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-1400MODS	VMAX AF FLASH MODS 1400	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MODSCONV	VMAX AF FLASH MODS 1400 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MODSU	VMAX AF FLASH MODS 1400 UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MODSUF	VMAX AF FLASH MODS 1400 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1400MODU	VMAX AF FLASH MOD 1400 UPG	$34,930.00	ES-AF	17%	$28,991.90	$3,201.92	$0.00	$0.00	$0.00	$0.00	$3,201.92
5	EF-1400MODUF	VMAX AF FLASH MOD 1400 FD UPG	$34,930.00	ES-AF	17%	$28,991.90	$3,201.92	$0.00	$0.00	$0.00	$0.00	$3,201.92
5	EF-1600MODS	VMAX AF FLASH MODS 1600	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1600MODSCONV	VMAX AF FLASH MODS 1600 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1600MODSU	VMAX AF FLASH MODS 1600 UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1600MODSUF	VMAX AF FLASH MODS 1600 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-1UF-3PUFD	VMAX AF 3RD PARTY 1-1U FILLER KIT	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2ENGBEZ-3P	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2ME1-3P	VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2ME1-3PUFD	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2ME2DUAL-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2MENG2CBLUF	VMAX AF 2 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2METERCBL	VMAX AF 2 METER CONTIGIB ETH CABLE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2METERCBLU	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-2UF-UFD-3P	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MOD	VMAX AF FLASH MOD 350	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MODS	VMAX AF FLASH MODS 350	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MODSCONV	VMAX AF FLASH MODSS 350 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MODSU	VMAX AF FLASH MODS 350 UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MODSUF	VMAX AF FLASH MODS 350 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-350MODU	VMAX AF FLASH MOD 350 UPG	$9,320.00	ES-AF	17%	$7,735.60	$854.33	$0.00	$0.00	$0.00	$0.00	$854.33
5	EF-350MODUF	VMAX AF FLASH MOD 350 FD UPG	$9,320.00	ES-AF	17%	$7,735.60	$854.33	$0.00	$0.00	$0.00	$0.00	$854.33
5	EF-3ME2-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3ME2-3PUFD	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3ME3-3P	VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3ME3-3PUFD	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3ME4DUAL-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3MENG4CBLUF	VMAX AF 3 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3MENG6CBLUF	VMAX AF 3 MTR 2ND ENG CONTIB&ETH CBL UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3METERCBL	VMAX AF 3 METER CONTIGIB ETH CABLE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3METERCBLU	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-3MX1X2-3PU	VMAX AF 3MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME4-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME4-3PUFD	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME5-3P	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME5-3PUFD	VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5MENG6CBLUF	VMAX AF 5 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5MENG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIB&ETH CBL UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5METERCBL	VMAX AF 5 METER CONTIGIB ETH CABLE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5METERCBLU	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-5MX3X4-3PU	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MOD	VMAX AF FLASH MOD 700	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODCONV	VMAX AF FLASH MOD 700 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODS	VMAX AF FLASH MODS 700	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODSCONV	VMAX AF FLASH MODS 700 CONVERSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODSU	VMAX AF FLASH MODS 700 UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODSUF	VMAX AF FLASH MODS 700 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-700MODU	VMAX AF FLASH MOD 700 UPG	$17,860.00	ES-AF	17%	$14,823.80	$1,637.17	$0.00	$0.00	$0.00	$0.00	$1,637.17
5	EF-700MODUF	VMAX AF FLASH MOD 700 FD UPG	$17,860.00	ES-AF	17%	$14,823.80	$1,637.17	$0.00	$0.00	$0.00	$0.00	$1,637.17
5	EF-8ME6-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME6-3PUFD	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME7-3P	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME7-3PUFD	VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME8-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME8-3PUFD	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8MENG8CBLUF	VMAX AF 8 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8METERCBL	VMAX AF 8 METER CONTIGIB&ETH CABLE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8METERCBLU	VMAX AF 8 METER CONTIGIB&ETH CABLE UPG	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-8MX5X6X7-3PU	VMAX AF 8MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	ES-AF	17%	$1,037.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-BEDIR	VMAX AF DIR F	$9,750.00	ES-AF	17%	$8,092.50	$1,072.50	$0.00	$0.00	$0.00	$0.00	$1,072.50
5	EF-BEDIRU	VMAX AF DIR F UPG	$9,750.00	ES-AF	17%	$8,092.50	$893.75	$0.00	$0.00	$0.00	$0.00	$893.75
5	EF-BEDIRUFD	VMAX AF DIR F FD UPG	$9,750.00	ES-AF	17%	$8,092.50	$893.75	$0.00	$0.00	$0.00	$0.00	$893.75
5	EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	$2,100.00	ES-AF	17%	$1,743.00	$231.00	$0.00	$0.00	$0.00	$0.00	$231.00
5	EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	$2,100.00	ES-AF	17%	$1,743.00	$231.00	$0.00	$0.00	$0.00	$0.00	$231.00
5	EF-BLNK-SKINS	VMAX AF SIDE PANELS BLANK	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-BLNK-SKINSU	VMAX AF SIDE PANELS BLANK UPG	$645.00	ES-AF	17%	$535.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-COMPRESS	VMAX AF HDW COMPRESSION	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-COMPRESSF	VMAX AF HDW COMPRESSION FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-COMPRESSU	VMAX AF HDW COMPRESSION UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DE120	VMAX AF 120 SLT DR ENCL	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DE120-3P	VMAX AF 120 SLT DR ENCL 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-DE120U	VMAX AF 120 SLT DR ENCL UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DE120U-3P	VMAX AF 120 SLT DR ENCL UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DE120UFD	VMAX AF 120 SLT DR ENCL UFD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DE120UFD-3P	VMAX AF 120 SLT DR ENCL UFD 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBL	VMAX AF DIRECT CONNECT 3 METER	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBLU	VMAX AF DIRECT CONNECT 3 METER UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBLUF1	VMAX AF DIRECT CONNECT 3 MTR DAE1 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBLUF2	VMAX AF DIRECT CONNECT 3 MTR DAE2 FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBLUF3	VMAX AF Std 1 Eng DAE3 (Direct A) Upgr	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DIR3MCBLUF4	VMAX AF Std 1 Eng DAE 4 (Direct B) Upgr	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE3	VMAX AF ENG 3 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE4	VMAX AF ENG 4 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	$15,825.00	ES-AF	17%	$13,134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE5	VMAX AF ENG 5 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	$15,825.00	ES-AF	17%	$13,134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE6	VMAX AF ENG 6 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	$15,825.00	ES-AF	17%	$13,134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	$15,825.00	ES-AF	17%	$13,134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE8	VMAX AF ENG 8 DSP CBLOPTICS KIT	$15,285.00	ES-AF	17%	$12,686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-DSOPTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	$15,825.00	ES-AF	17%	$13,134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABLA	VMAX 450 FABRIC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABLA-3P	VMAX 450 FABRIC 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABLA-UFD	VMAX 450 FABRIC UPGRADE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABLAUFD-3P	VMAX 450 FABRIC UPGRADE 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABR	VMAX 850 FABRIC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABR-3P	VMAX 850 FABRIC 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABR-UFD	VMAX 850 FABRIC UPGRADE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FABR-UFD-3P	VMAX 850 FABRIC UPGRADE 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FDOORSYS1D	SB1 Dual Engine Hex Front Door	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FDOORSYS28D	SB2-8 Dual Engine Hex Front Door	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-FE00008S	VMAX AF 8SM 16G FICON	$15,575.00	ES-AF	17%	$12,927.25	$1,427.71	$0.00	$0.00	$0.00	$0.00	$1,427.71
5	EF-FE00080S	VMAX AF 8MM 16G FICON	$7,150.00	ES-AF	17%	$5,934.50	$655.42	$0.00	$0.00	$0.00	$0.00	$655.42
5	EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	$2,200.00	ES-AF	17%	$1,826.00	$242.00	$0.00	$0.00	$0.00	$0.00	$242.00
5	EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	$2,100.00	ES-AF	17%	$1,743.00	$231.00	$0.00	$0.00	$0.00	$0.00	$231.00
5	EF-FE00400	VMAX AF 4M GIGE	$5,310.00	ES-AF	17%	$4,407.30	$584.10	$0.00	$0.00	$0.00	$0.00	$584.10
5	EF-FE00400C	VMAX AF 4PT GBE BASE T	$2,000.00	ES-AF	17%	$1,660.00	$220.00	$0.00	$0.00	$0.00	$0.00	$220.00
5	EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	$1,980.00	ES-AF	17%	$1,643.40	$217.80	$0.00	$0.00	$0.00	$0.00	$217.80
5	EF-FE00400T	VMAX AF 4MM 10 GIGE	$3,650.00	ES-AF	17%	$3,029.50	$401.50	$0.00	$0.00	$0.00	$0.00	$401.50
5	EF-FE00800T	VMAX AF 8MM 10GIGE	$9,150.00	ES-AF	17%	$7,594.50	$1,006.50	$0.00	$0.00	$0.00	$0.00	$1,006.50
5	EF-FE08000E	VMAX AF 8SM 8G FIBRE	$4,140.00	ES-AF	17%	$3,436.20	$455.40	$0.00	$0.00	$0.00	$0.00	$455.40
5	EF-FE08000S	VMAX AF 8SM 16G FC	$10,805.00	ES-AF	17%	$8,968.15	$1,188.55	$0.00	$0.00	$0.00	$0.00	$1,188.55
5	EF-FE44000E	VMAX VG 4MM4SM 8G FIBRE	$3,315.00	ES-AF	17%	$2,751.45	$364.65	$0.00	$0.00	$0.00	$0.00	$364.65
5	EF-FE62000E	VMAX AF 6MM2SM 8G FIBRE	$2,395.00	ES-AF	17%	$1,987.85	$263.45	$0.00	$0.00	$0.00	$0.00	$263.45
5	EF-FE80000E	VMAX AF 8MM 8G FIBRE	$2,070.00	ES-AF	17%	$1,718.10	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	EF-FE80000S	VMAX AF 8MM 16G FC	$5,400.00	ES-AF	17%	$4,482.00	$594.00	$0.00	$0.00	$0.00	$0.00	$594.00
5	EF-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PCBL3DHH	VMAX VG PWR CBL HBL-HBL 3D	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PCBL3DHR	VMAX VG PWR CBL HBL-RSTOL 3D	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PCBL3YL23P	24A 3PH WYE L22-30P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PDU1P	VMAX AF SINGLE PHASE PDU 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PDUDELTA	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PDUWYE	VMAX AF 3 PHASE WYE PDU 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SKINS	VMAX AF SIDE PANELS	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SKINSU	VMAX AF SIDE PANELS UPG	$645.00	ES-AF	17%	$535.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS13RDPT	VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-1P	VMAX 450 SYS BAY1 1P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-3D	VMAX 450 SYS BAY1 3D	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-3P-1P	VMAX 450 SYS BAY1 1P 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-3P-3D	VMAX 450 SYS BAY1 3D 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-3P-3Y	VMAX 450 SYS BAY1 3Y 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1A-3Y	VMAX 450 SYS BAY1 3Y	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-1P	VMAX 850 SYS BAY1 1P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-3D	VMAX 850 SYS BAY1 3D	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-3P-1P	VMAX 850 SYS BAY1 1P 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-3P-3D	VMAX 850 SYS BAY1 3D 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-3P-3Y	VMAX 850 SYS BAY1 3Y 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS1R-3Y	VMAX 850 SYS BAY1 3Y	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYS23RDPT	VMAX AF 2ENG SYSTEM BAY SHIPPING RACK	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD1P	VMAX AF ADD SYS BAY 1P	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EF-SYSADD1P-3P	VMAX AF ADD SYS BAY 1P 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD1PU	VMAX AF ADD SYS BAY 1P UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD1PU3P	VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	$13,890.00	ES-AF	17%	$11,528.70	$1,273.25	$0.00	$0.00	$0.00	$0.00	$1,273.25
5	EF-SYSADD3D	VMAX AF ADD SYS BAY 3D	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD3D-3P	VMAX AF ADD SYS BAY 3D 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD3DU	VMAX AF ADD SYS BAY 3D UPG	$13,890.00	ES-AF	17%	$11,528.70	$1,273.25	$0.00	$0.00	$0.00	$0.00	$1,273.25
5	EF-SYSADD3DU3P	VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	$13,890.00	ES-AF	17%	$11,528.70	$1,273.25	$0.00	$0.00	$0.00	$0.00	$1,273.25
5	EF-SYSADD3Y	VMAX AF ADD SYS BAY 3Y	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD3Y-3P	VMAX AF ADD SYS BAY 3Y 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EF-SYSADD3YU	VMAX AF ADD SYS BAY 3Y UPG	$13,890.00	ES-AF	17%	$11,528.70	$1,273.25	$0.00	$0.00	$0.00	$0.00	$1,273.25
5	EF-SYSADD3YU3P	VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	$13,890.00	ES-AF	17%	$11,528.70	$1,273.25	$0.00	$0.00	$0.00	$0.00	$1,273.25
5	EFX-BEDIR	VMAX AF DIR FX	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EFX-BEDIRU	VMAX AF DIR FX UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EFX-BEDIRUFD	VMAX AF DIR FX FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EL6F33840SBT0	VMAX3 3840GB FLASH SPARE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024-2048UFD	VMAX 850 MEMCONV 2X512 to 2X1024 GB	$1,080,000.00	ES-AF	17%	$896,400.00	$99,000.00	$0.00	$0.00	$0.00	$0.00	$99,000.00
5	ERF-1024ADD	VMAX 850 ADD 1024GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024ADD-3P	VMAX 850 ADD 1024GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024ADDU	VMAX 850 ADD 1024GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024ADDU3P	VMAX 850 ADD 1024GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024ADDUFD	VMAX 850 ADD 1024GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF1024ADUFD3P	VMAX 850 ADD 1024GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024BASE	VMAX 850 BASE 1024GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-1024BASE-3P	VMAX 850 BASE 1024GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048ADD	VMAX 850 ADD 2048GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048ADD-3P	VMAX 850 ADD 2048GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048ADDU	VMAX 850 ADD 2048GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048ADDU3P	VMAX 850 ADD 2048GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048ADDUFD	VMAX 850 ADD 2048GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF2048ADUFD3P	VMAX 850 ADD 2048GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048BASE	VMAX 850 BASE 2048GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-2048BASE-3P	VMAX 850 BASE 2048GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512ADD	VMAX 850 ADD 512GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512ADD-3P	VMAX 850 ADD 512GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512ADDU	VMAX 850 ADD 512GB UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512ADDU3P	VMAX 850 ADD 512GB UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512ADDUFD	VMAX 850 ADD 512GB UPG FIELD	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF512ADDUFD3P	VMAX 850 ADD 512GB FD UPG 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512BASE	VMAX 850 BASE 512GB	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-512BASE-3P	VMAX 850 BASE 512GB 3RD PARTY	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-DATAMOVER	VMAX 850 DATA MOVER FOR NAS	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	$150,000.00	ES-AF	17%	$124,500.00	$27,000.00	$0.00	$0.00	$0.00	$0.00	$27,000.00
5	ERFX-NAS-SN	Embedded NAS Base OE for VMAX 850 FX	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	$5,460.00	ES-AF	17%	$4,531.80	$500.50	$0.00	$0.00	$0.00	$0.00	$500.50
5	GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	GF-BK80000EF	VMAX 450 FC BACKUP I/O FOR NAS CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	GF-COMPRESSF	VMAX 450 HDW COMPRESSION FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GF-COMPRESSU	VMAX 450 HDW COMPRESSION UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	GF-FE00008SU	VMAX 450 8SM 16G FICON UPG	$20,250.00	ES-AF	17%	$16,807.50	$1,856.25	$0.00	$0.00	$0.00	$0.00	$1,856.25
5	GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	$9,295.00	ES-AF	17%	$7,714.85	$852.04	$0.00	$0.00	$0.00	$0.00	$852.04
5	GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	$5,720.00	ES-AF	17%	$4,747.60	$524.33	$0.00	$0.00	$0.00	$0.00	$524.33
5	GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	$10,010.00	ES-AF	17%	$8,308.30	$1,101.10	$0.00	$0.00	$0.00	$0.00	$1,101.10
5	GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	$5,460.00	ES-AF	17%	$4,531.80	$500.50	$0.00	$0.00	$0.00	$0.00	$500.50
5	GF-FE00400C4U	VMAX 450 4MM4 COPR GIGE UPG	$2,575.00	ES-AF	17%	$2,137.25	$236.04	$0.00	$0.00	$0.00	$0.00	$236.04
5	GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE CONV	$9,000.00	ES-AF	17%	$7,470.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	GF-FE00400CU	VMAX 450 4PT GBE BASE T UPG	$5,200.00	ES-AF	17%	$4,316.00	$476.67	$0.00	$0.00	$0.00	$0.00	$476.67
5	GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	$9,100.00	ES-AF	17%	$7,553.00	$1,001.00	$0.00	$0.00	$0.00	$0.00	$1,001.00
5	GF-FE00400TOUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	$4,745.00	ES-AF	17%	$3,938.35	$434.96	$0.00	$0.00	$0.00	$0.00	$434.96
5	GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	$16,600.00	ES-AF	17%	$13,778.00	$1,826.00	$0.00	$0.00	$0.00	$0.00	$1,826.00
5	GF-FE00400UF	VMAX 450 4M GIGE CONV	$24,160.50	ES-AF	17%	$20,053.22	$2,657.66	$0.00	$0.00	$0.00	$0.00	$2,657.66
5	GF-FE00800TU	VMAX 450 8MM 10GIGE UPG	$11,895.00	ES-AF	17%	$9,872.85	$1,090.38	$0.00	$0.00	$0.00	$0.00	$1,090.38
5	GF-FE00800TUF	VMAX 450 8MM 10GIGE CONV	$41,635.00	ES-AF	17%	$34,557.05	$4,579.85	$0.00	$0.00	$0.00	$0.00	$4,579.85
5	GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	$5,380.00	ES-AF	17%	$4,465.40	$493.17	$0.00	$0.00	$0.00	$0.00	$493.17
5	GF-FE08000EUF	VMAX 450 8SM 8G FIBRE CONV	$18,250.00	ES-AF	17%	$15,147.50	$1,672.92	$0.00	$0.00	$0.00	$0.00	$1,672.92
5	GF-FE08000SU	VMAX 450 8SM 16G FC UPG	$14,045.00	ES-AF	17%	$11,657.35	$1,287.46	$0.00	$0.00	$0.00	$0.00	$1,287.46
5	GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	$32,410.00	ES-AF	17%	$26,900.30	$3,565.10	$0.00	$0.00	$0.00	$0.00	$3,565.10
5	GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	$13,270.00	ES-AF	17%	$11,014.10	$1,216.42	$0.00	$0.00	$0.00	$0.00	$1,216.42
5	GF-FE62000UF	VMAX 450 6MM2SM 8G FIBRE CONV	$9,335.00	ES-AF	17%	$7,748.05	$855.71	$0.00	$0.00	$0.00	$0.00	$855.71
5	GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	$2,690.00	ES-AF	17%	$2,232.70	$246.58	$0.00	$0.00	$0.00	$0.00	$246.58
5	GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	$8,285.00	ES-AF	17%	$6,876.55	$759.46	$0.00	$0.00	$0.00	$0.00	$759.46
5	GF-FE80000SU	VMAX 450 8MM 16G FC UPG	$14,045.00	ES-AF	17%	$11,657.35	$1,287.46	$0.00	$0.00	$0.00	$0.00	$1,287.46
5	GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	$21,645.00	ES-AF	17%	$17,965.35	$2,380.95	$0.00	$0.00	$0.00	$0.00	$2,380.95
5	HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	$5,460.00	ES-AF	17%	$4,531.80	$500.50	$0.00	$0.00	$0.00	$0.00	$500.50
5	HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	HF-COMPRESSF	VMAX 850 HDW COMPRESSION FD UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HF-COMPRESSU	VMAX 850 HDW COMPRESSION UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HF-FE00008SU	VMAX 850 8SM 16G FICON UPG	$20,250.00	ES-AF	17%	$16,807.50	$1,856.25	$0.00	$0.00	$0.00	$0.00	$1,856.25
5	HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	$9,295.00	ES-AF	17%	$7,714.85	$852.04	$0.00	$0.00	$0.00	$0.00	$852.04

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	$5,720.00	ES-AF	17%	$4,747.60	$524.33	$0.00	$0.00	$0.00	$0.00	$524.33
5	HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	$10,010.00	ES-AF	17%	$8,308.30	$1,101.10	$0.00	$0.00	$0.00	$0.00	$1,101.10
5	HF-FE00200TOU	VMAX 850 2PT 10 GBE OPTICAL UPG	$5,460.00	ES-AF	17%	$4,531.80	$500.50	$0.00	$0.00	$0.00	$0.00	$500.50
5	HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	$2,575.00	ES-AF	17%	$2,137.25	$236.04	$0.00	$0.00	$0.00	$0.00	$236.04
5	HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	$9,000.00	ES-AF	17%	$7,470.00	$990.00	$0.00	$0.00	$0.00	$0.00	$990.00
5	HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	$5,200.00	ES-AF	17%	$4,316.00	$476.67	$0.00	$0.00	$0.00	$0.00	$476.67
5	HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	$9,100.00	ES-AF	17%	$7,553.00	$1,001.00	$0.00	$0.00	$0.00	$0.00	$1,001.00
5	HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	$9,555.00	ES-AF	17%	$7,930.65	$1,051.05	$0.00	$0.00	$0.00	$0.00	$1,051.05
5	HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	$4,745.00	ES-AF	17%	$3,938.35	$434.96	$0.00	$0.00	$0.00	$0.00	$434.96
5	HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	$16,600.00	ES-AF	17%	$13,778.00	$1,826.00	$0.00	$0.00	$0.00	$0.00	$1,826.00
5	HF-FE00400UF	VMAX 850 4M GIGE CONV	$24,160.50	ES-AF	17%	$20,053.22	$2,657.66	$0.00	$0.00	$0.00	$0.00	$2,657.66
5	HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	$11,895.00	ES-AF	17%	$9,872.85	$1,090.38	$0.00	$0.00	$0.00	$0.00	$1,090.38
5	HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	$41,635.00	ES-AF	17%	$34,557.05	$4,579.85	$0.00	$0.00	$0.00	$0.00	$4,579.85
5	HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	$5,380.00	ES-AF	17%	$4,465.40	$493.17	$0.00	$0.00	$0.00	$0.00	$493.17
5	HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	$18,250.00	ES-AF	17%	$15,147.50	$1,672.92	$0.00	$0.00	$0.00	$0.00	$1,672.92
5	HF-FE08000SU	VMAX 850 8SM 16G FC UPG	$14,045.00	ES-AF	17%	$11,657.35	$1,287.46	$0.00	$0.00	$0.00	$0.00	$1,287.46
5	HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	$32,410.00	ES-AF	17%	$26,900.30	$3,565.10	$0.00	$0.00	$0.00	$0.00	$3,565.10
5	HF-FE44000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	$13,270.00	ES-AF	17%	$11,014.10	$1,216.42	$0.00	$0.00	$0.00	$0.00	$1,216.42
5	HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	$9,335.00	ES-AF	17%	$7,748.05	$855.71	$0.00	$0.00	$0.00	$0.00	$855.71
5	HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	$2,690.00	ES-AF	17%	$2,232.70	$246.58	$0.00	$0.00	$0.00	$0.00	$246.58
5	HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	$8,285.00	ES-AF	17%	$6,876.55	$759.46	$0.00	$0.00	$0.00	$0.00	$759.46
5	HF-FE80000SU	VMAX 850 8MM 16G FC UPG	$14,045.00	ES-AF	17%	$11,657.35	$1,287.46	$0.00	$0.00	$0.00	$0.00	$1,287.46
5	HF-FE80000SUF	VMAX 850 8MM 16G FC CONV	$21,645.00	ES-AF	17%	$17,965.35	$2,380.95	$0.00	$0.00	$0.00	$0.00	$2,380.95
5	KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	$178,915.00	ES-AF	17%	$148,499.45	$19,680.65	$0.00	$0.00	$0.00	$0.00	$19,680.65
5	KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	KL6F31920F16	VMAX 450F RAID6(14+2) 1.92Q16 26TB	$357,830.00	ES-AF	17%	$296,998.90	$39,361.30	$0.00	$0.00	$0.00	$0.00	$39,361.30
5	KL6F31920F16TU	VMAX 450F RAID6(14+2) 1.92Q16 26TB TAAUP	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	KL6F31920F16U	VMAX 450F RAID6(14+2) 1.92Q16 26TB UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	KL6F31920S1	VMAX AF 1920GB FLASH SPARE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F31920S1TU	VMAX AF 1920GB FLASH SPARE TAA UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F31920S1U	VMAX AF 1920GB FLASH SPARE UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F3384078	VMAX 450F RAID5(7+1) 3.84Q8 26TB	$357,830.00	ES-AF	17%	$296,998.90	$39,361.30	$0.00	$0.00	$0.00	$0.00	$39,361.30
5	KL6F3384078TU	VMAX 450F RAID5(7+1) 3.84Q8 26TB TAA UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	KL6F3384078U	VMAX 450F RAID5(7+1) 3.84Q8 26TB UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	KL6F33840F16	VMAX 450F RAID6(14+2) 3.84Q16 52TB	$729,425.00	ES-AF	17%	$605,422.75	$80,236.75	$0.00	$0.00	$0.00	$0.00	$80,236.75
5	KL6F33840F16TU	VMAX 450F RAID6(14+2) 3.84Q16 52TB TAAUP	$875,315.00	ES-AF	17%	$726,511.45	$80,237.21	$0.00	$0.00	$0.00	$0.00	$80,237.21
5	KL6F33840F16U	VMAX 450F RAID6(14+2) 3.84Q16 52TB UPG	$875,315.00	ES-AF	17%	$726,511.45	$80,237.21	$0.00	$0.00	$0.00	$0.00	$80,237.21
5	KL6F33840S1	VMAX AF 3840GB FLASH SPARE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F33840S1TU	VMAX AF 3840GB FLASH SPARE TAA UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F33840S1U	VMAX AF 3840GB FLASH SPARE UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	$178,915.00	ES-AF	17%	$148,499.45	$19,680.65	$0.00	$0.00	$0.00	$0.00	$19,680.65
5	KL6F3960F16TU	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	KL6F3960S1	VMAX AF 960GB FLASH SPARE	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F3960S1TU	VMAX AF 960GB FLASH SPARE TAA UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KL6F3960S1U	VMAX AF 960GB FLASH SPARE UPG	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	KXL6F3192078	VMAX 450FX RAID5(7+1) 1.92Q8 13TB	$247,815.00	ES-AF	17%	$205,686.45	$27,259.65	$0.00	$0.00	$0.00	$0.00	$27,259.65
5	KXL6F3192078TU	VMAX 450FX RAID5(7+1) 1.92Q8 13TB TAA UP	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	KXL6F3192078U	VMAX 450FX RAID5(7+1) 1.92Q8 13TB UPG	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	KXL6F31920F16	VMAX 450FX RAID6(14+2) 1.92Q16 26TB	$495,630.00	ES-AF	17%	$411,372.90	$54,519.30	$0.00	$0.00	$0.00	$0.00	$54,519.30
5	KXL6F31920F16TU	VMAX 450FX RAID6(14+2) 1.92Q16 26TB TAAU	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	KXL6F31920F16U	VMAX 450FX RAID6(14+2) 1.92Q16 26TB UPG	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	KXL6F3384078	VMAX 450FX RAID5(7+1) 3.84Q8 26TB	$495,630.00	ES-AF	17%	$411,372.90	$54,519.30	$0.00	$0.00	$0.00	$0.00	$54,519.30
5	KXL6F3384078TU	VMAX 450FX RAID5(7+1) 3.84Q8 26TB TAA UP	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	KXL6F3384078U	VMAX 450FX RAID5(7+1) 3.84Q8 26TB UPG	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	KXL6F33840F16	VMAX 450FX RAID6(14+2) 3.84Q16 52TB	$1,010,325.00	ES-AF	17%	$838,569.75	$111,135.75	$0.00	$0.00	$0.00	$0.00	$111,135.75
5	KXL6F33840F16TU	VMAX 450FX RAID6(14+2) 3.84Q16 52TB TAAU	$1,212,395.00	ES-AF	17%	$1,006,287.85	$111,136.21	$0.00	$0.00	$0.00	$0.00	$111,136.21
5	KXL6F33840F16U	VMAX 450FX RAID6(14+2) 3.84Q16 52TB UPG	$1,212,395.00	ES-AF	17%	$1,006,287.85	$111,136.21	$0.00	$0.00	$0.00	$0.00	$111,136.21
5	KXL6F3960F16	VMAX 450FX RAID6(14+2) .96Q16 13TB	$247,815.00	ES-AF	17%	$205,686.45	$27,259.65	$0.00	$0.00	$0.00	$0.00	$27,259.65
5	KXL6F3960F16TU	VMAX 450FX RAID6(14+2) .96Q16 13TB TAAUP	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	KXL6F3960F16U	VMAX 450FX RAID6(14+2) .96Q16 13TB UPG	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	$178,915.00	ES-AF	17%	$148,499.45	$19,680.65	$0.00	$0.00	$0.00	$0.00	$19,680.65
5	LL6F3192078TU	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	LL6F31920F16	VMAX 850F RAID6(14+2) 1.92Q16 26TB	$357,830.00	ES-AF	17%	$296,998.90	$39,361.30	$0.00	$0.00	$0.00	$0.00	$39,361.30
5	LL6F31920F16TU	VMAX 850F RAID6(14+2) 1.92Q16 26TB TAAUP	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	LL6F31920F16U	VMAX 850F RAID6(14+2) 1.92Q16 26TB UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	LL6F3384078	VMAX 850F RAID5(7+1) 3.84Q8 26TB	$357,830.00	ES-AF	17%	$296,998.90	$39,361.30	$0.00	$0.00	$0.00	$0.00	$39,361.30
5	LL6F3384078TU	VMAX 850F RAID5(7+1) 3.84Q8 26TB TAA UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	LL6F3384078U	VMAX 850F RAID5(7+1) 3.84Q8 26TB UPG	$429,395.00	ES-AF	17%	$356,397.85	$39,361.21	$0.00	$0.00	$0.00	$0.00	$39,361.21
5	LL6F33840F16	VMAX 850F RAID6(14+2) 3.84Q16 52TB	$729,425.00	ES-AF	17%	$605,422.75	$80,236.75	$0.00	$0.00	$0.00	$0.00	$80,236.75
5	LL6F33840F16TU	VMAX 850F RAID6(14+2) 3.84Q16 52TB TAAUP	$875,315.00	ES-AF	17%	$726,511.45	$80,237.21	$0.00	$0.00	$0.00	$0.00	$80,237.21
5	LL6F33840F16U	VMAX 850F RAID6(14+2) 3.84Q16 52TB UPG	$875,315.00	ES-AF	17%	$726,511.45	$80,237.21	$0.00	$0.00	$0.00	$0.00	$80,237.21
5	LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	$178,915.00	ES-AF	17%	$148,499.45	$19,680.65	$0.00	$0.00	$0.00	$0.00	$19,680.65
5	LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	$214,700.00	ES-AF	17%	$178,201.00	$19,680.83	$0.00	$0.00	$0.00	$0.00	$19,680.83
5	LXL6F3192078	VMAX 850FX RAID5(7+1) 1.92Q8 13TB	$247,815.00	ES-AF	17%	$205,686.45	$27,259.65	$0.00	$0.00	$0.00	$0.00	$27,259.65
5	LXL6F3192078TU	VMAX 850FX RAID5(7+1) 1.92Q8 13TB TAA UP	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	LXL6F3192078U	VMAX 850FX RAID5(7+1) 1.92Q8 13TB UPG	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	LXL6F31920F16	VMAX 850FX RAID6(14+2) 1.92Q16 26TB	$495,630.00	ES-AF	17%	$411,372.90	$54,519.30	$0.00	$0.00	$0.00	$0.00	$54,519.30
5	LXL6F31920F16TU	VMAX 850FX RAID6(14+2) 1.92Q16 26TB TAAU	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	LXL6F31920F16U	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	LXL6F3384078	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	$495,630.00	ES-AF	17%	$411,372.90	$54,519.30	$0.00	$0.00	$0.00	$0.00	$54,519.30
5	LXL6F3384078TU	VMAX 850FX RAID5(7+1) 3.84Q8 26TB TAA UP	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	LXL6F3384078U	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG	$594,755.00	ES-AF	17%	$493,646.65	$54,519.21	$0.00	$0.00	$0.00	$0.00	$54,519.21
5	LXL6F33840F16	VMAX 850FX RAID6(14+2) 3.84Q16 52TB	$1,010,325.00	ES-AF	17%	$838,569.75	$111,135.75	$0.00	$0.00	$0.00	$0.00	$111,135.75
5	LXL6F33840F16TU	VMAX 850FX RAID6(14+2) 3.84Q16 52TB TAAU	$1,212,395.00	ES-AF	17%	$1,006,287.85	$111,136.21	$0.00	$0.00	$0.00	$0.00	$111,136.21
5	LXL6F33840F16U	VMAX 850FX RAID6(14+2) 3.84Q16 52TB UPG	$1,212,395.00	ES-AF	17%	$1,006,287.85	$111,136.21	$0.00	$0.00	$0.00	$0.00	$111,136.21
5	LXL6F3960F16	VMAX 850FX RAID6(14+2) .96Q16 13TB	$247,815.00	ES-AF	17%	$205,686.45	$27,259.65	$0.00	$0.00	$0.00	$0.00	$27,259.65
5	LXL6F3960F16TU	VMAX 850FX RAID6(14+2) .96Q16 13TB TAAUP	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	LXL6F3960F16U	VMAX 850FX RAID6(14+2) .96Q16 13TB UPG	$297,380.00	ES-AF	17%	$246,825.40	$27,259.83	$0.00	$0.00	$0.00	$0.00	$27,259.83
5	M-PREHW-018	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-PRESW-018	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	ES-AF	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	VB1-450F-1TB-2R57	VBRICK1 450F 1TB RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB1-450F-1TB-2R614	VBRICK1 450F 1TB RAID6(14+2)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB1-450F-1TB-4R57	VBRICK1 450F 1TB 4RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB1-450F-2TB-2R57	VBRICK1 450F 2TB RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB1-450F-2TB-2R614	VBRICK1 450F 2TB RAID6(14+2)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB1-450F-2TB-4R57	VBRICK1 450F 2TB 4RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB1-450X-1TB-2R57	VBRICK1 450FX 1TB RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB1-450X-1TB-2R614	VBRICK1 450FX 1TB RAID6(14+2)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB1-450X-1TB-4R57	VBRICK1 450FX 1TB 4RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB1-450X-2TB-2R57	VBRICK1 450FX 2TB RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB1-450X-2TB-2R614	VBRICK1 450FX 2TB RAID6(14+2)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB1-450X-2TB-4R57	VBRICK1 450FX 2TB 4RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB1-850F-1TB-2R57	VBRICK1 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB1-850F-1TB-2R614	VBRICK1 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB1-850F-1TB-4R57	VBRICK1 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB1-850F-2TB-2R57	VBRICK1 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB1-850F-2TB-2R614	VBRICK1 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB1-850F-2TB-4R57	VBRICK1 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB1-850X-1TB-2R57	VBRICK1 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB1-850X-1TB-2R614	VBRICK1 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB1-850X-1TB-4R57	VBRICK1 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB1-850X-2TB-2R57	VBRICK1 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB1-850X-2TB-2R614	VBRICK1 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB1-850X-2TB-4R57	VBRICK1 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB2-450F-1TB-2R57	VBRICK2 450F 1TB RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB2-450F-1TB-2R57U	VBRICK2 450F 1TB RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-450F-1TB-2R614	VBRICK2 450F 1TB RAID6(14+2)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB2-450F-1TB-2R64U	VBRICK2 450F 1TB RAID6(14+2) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-450F-1TB-4R57	VBRICK2 450F 1TB 4RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB2-450F-1TB-4R57U	VBRICK2 450F 1TB 4RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-450F-2TB-2R57	VBRICK2 450F 2TB RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB2-450F-2TB-2R57U	VBRICK2 450F 2TB RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-450F-2TB-2R614	VBRICK2 450F 2TB RAID6(14+2)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB2-450F-2TB-2R64U	VBRICK2 450F 2TB RAID6(14+2) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-450F-2TB-4R57	VBRICK2 450F 2TB 4RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB2-450F-2TB-4R57U	VBRICK2 450F 2TB 4RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-450X-1TB-2R57	VBRICK2 450FX 1TB RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB2-450X-1TB-2R57U	VBRICK2 450FX 1TB RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-450X-1TB-2R614	VBRICK2 450FX 1TB RAID6(14+2)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB2-450X-1TB-2R64U	VBRICK2 450FX 1TB RAID6(14+2) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-450X-1TB-4R57	VBRICK2 450FX 1TB 4RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB2-450X-1TB-4R57U	VBRICK2 450FX 1TB 4RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-450X-2TB-2R57	VBRICK2 450FX 2TB RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB2-450X-2TB-2R57U	VBRICK2 450FX 2TB RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-450X-2TB-2R614	VBRICK2 450FX 2TB RAID6(14+2)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB2-450X-2TB-2R64U	VBRICK2 450FX 2TB RAID6(14+2) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-450X-2TB-4R57	VBRICK2 450FX 2TB 4RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB2-450X-2TB-4R57U	VBRICK2 450FX 2TB 4RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-45TF-1TB-2R57U	VBRICK2 450F 1TB RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-45TF-1TB-2R64U	VBRICK2 450F 1TB RAID6(14+2) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-45TF-1TB-4R57U	VBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB2-45TF-2TB-2R57U	VBRICK2 450F 2TB RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-45TF-2TB-2R64U	VBRICK2 450F 2TB RAID6(14+2) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-45TF-2TB-4R57U	VBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB2-45TX-1TB-2R57U	VBRICK2 450FX 1TB RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-45TX-1TB-2R64U	VBRICK2 450FX 1TB RAID6(14+2) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-45TX-1TB-4R57U	VBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB2-45TX-2TB-2R57U	VBRICK2 450FX 2TB RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-45TX-2TB-2R64U	VBRICK2 450FX 2TB RAID6(14+2) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-45TX-2TB-4R57U	VBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB2-850F-1TB-2R57	VBRICK2 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB2-850F-1TB-2R57U	VBRICK2 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB2-850F-1TB-2R614	VBRICK2 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB2-850F-1TB-2R64U	VBRICK2 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB2-850F-1TB-4R57	VBRICK2 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB2-850F-1TB-4R57U	VBRICK2 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB2-850F-2TB-2R57	VBRICK2 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB2-850F-2TB-2R57U	VBRICK2 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-850F-2TB-2R614	VBRICK2 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB2-850F-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-850F-2TB-4R57	VBRICK2 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB2-850F-2TB-4R57U	VBRICK2 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-850X-1TB-2R57	VBRICK2 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB2-850X-1TB-2R57U	VBRICK2 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-850X-1TB-2R614	VBRICK2 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB2-850X-1TB-2R64U	VBRICK2 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-850X-1TB-4R57	VBRICK2 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB2-850X-1TB-4R57U	VBRICK2 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-850X-2TB-2R57	VBRICK2 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB2-850X-2TB-2R57U	VBRICK2 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB2-850X-2TB-2R614	VBRICK2 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB2-850X-2TB-2R64U	VBRICK2 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB2-850X-2TB-4R57	VBRICK2 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB2-850X-2TB-4R57U	VBRICK2 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB2-85TF-1TB-2R57U	VBRICK2 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB2-85TF-1TB-2R64U	VBRICK2 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB2-85TF-1TB-4R57U	VBRICK2 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB2-85TF-2TB-2R57U	VBRICK2 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-85TF-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-85TF-2TB-4R57U	VBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB2-85TX-1TB-2R57U	VBRICK2 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-85TX-1TB-2R64U	VBRICK2 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-85TX-1TB-4R57U	VBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB2-85TX-2TB-2R57U	VBRICK2 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB2-85TX-2TB-2R64U	VBRICK2 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB2-85TX-2TB-4R57U	VBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-450F-1TB-2R57	VBRICK3 450F 1TB RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB3-450F-1TB-2R57U	VBRICK3 450F 1TB RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-450F-1TB-2R614	VBRICK3 450F 1TB RAID6(14+2)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB3-450F-1TB-2R64U	VBRICK3 450F 1TB RAID6(14+2) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-450F-1TB-4R57	VBRICK3 450F 1TB 4RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB3-450F-1TB-4R57U	VBRICK3 450F 1TB 4RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-450F-2TB-2R57	VBRICK3 450F 2TB RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB3-450F-2TB-2R57U	VBRICK3 450F 2TB RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-450F-2TB-2R614	VBRICK3 450F 2TB RAID6(14+2)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB3-450F-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-450F-2TB-4R57	VBRICK3 450F 2TB 4RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB3-450F-2TB-4R57U	VBRICK3 450F 2TB 4RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-450X-1TB-2R57	VBRICK3 450FX 1TB RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB3-450X-1TB-2R57U	VBRICK3 450FX 1TB RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-450X-1TB-2R614	VBRICK3 450FX 1TB RAID6(14+2)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB3-450X-1TB-2R64U	VBRICK3 450FX 1TB RAID6(14+2) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-450X-1TB-4R57	VBRICK3 450FX 1TB 4RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB3-450X-1TB-4R57U	VBRICK3 450FX 1TB 4RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-450X-2TB-2R57	VBRICK3 450FX 2TB RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB3-450X-2TB-2R57U	VBRICK3 450FX 2TB RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-450X-2TB-2R614	VBRICK3 450FX 2TB RAID6(14+2)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB3-450X-2TB-2R64U	VBRICK3 450FX 2TB RAID6(14+2) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-450X-2TB-4R57	VBRICK3 450FX 2TB 4RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB3-450X-2TB-4R57U	VBRICK3 450FX 2TB 4RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-45TF-1TB-2R57U	VBRICK3 450F 1TB RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-45TF-1TB-2R64U	VBRICK3 450F 1TB RAID6(14+2) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-45TF-1TB-4R57U	VBRICK3 450F 1TB 4RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB3-45TF-2TB-2R57U	VBRICK3 450F 2TB RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-45TF-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-45TF-2TB-4R57U	VBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB3-45TX-1TB-2R57U	VBRICK3 450FX 1TB RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-45TX-1TB-2R64U	VBRICK3 450FX 1TB RAID6(14+2) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-45TX-1TB-4R57U	VBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB3-45TX-2TB-2R57U	VBRICK3 450FX 2TB RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-45TX-2TB-2R64U	VBRICK3 450FX 2TB RAID6(14+2) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-45TX-2TB-4R57U	VBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB3-850F-1TB-2R57	VBRICK3 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB3-850F-1TB-2R57U	VBRICK3 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-850F-1TB-2R614	VBRICK3 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB3-850F-1TB-2R64U	VBRICK3 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-850F-1TB-4R57	VBRICK3 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB3-850F-1TB-4R57U	VBRICK3 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-850F-2TB-2R57	VBRICK3 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB3-850F-2TB-2R57U	VBRICK3 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-850F-2TB-2R614	VBRICK3 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB3-850F-2TB-2R64U	VBRICK3 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-850F-2TB-4R57	VBRICK3 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB3-850F-2TB-4R57U	VBRICK3 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-850X-1TB-2R57	VBRICK3 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB3-850X-1TB-2R57U	VBRICK3 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB3-850X-1TB-2R614	VBRICK3 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB3-850X-1TB-2R64U	VBRICK3 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB3-850X-1TB-4R57	VBRICK3 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB3-850X-1TB-4R57U	VBRICK3 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB3-850X-2TB-2R57	VBRICK3 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB3-850X-2TB-2R57U	VBRICK3 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-850X-2TB-2R614	VBRICK3 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB3-850X-2TB-2R64U	VBRICK3 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-850X-2TB-4R57	VBRICK3 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB3-850X-2TB-4R57U	VBRICK3 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-85TF-1TB-2R57U	VBRICK3 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-85TF-1TB-2R64U	VBRICK3 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-85TF-1TB-4R57U	VBRICK3 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB3-85TF-2TB-2R57U	VBRICK3 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-85TF-2TB-2R64U	VBRICK3 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-85TF-2TB-4R57U	VBRICK3 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB3-85TX-1TB-2R57U	VBRICK3 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB3-85TX-1TB-2R64U	VBRICK3 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB3-85TX-1TB-4R57U	VBRICK3 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB3-85TX-2TB-2R57U	VBRICK3 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-85TX-2TB-2R64U	VBRICK3 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB3-85TX-2TB-4R57U	VBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB4-450F-1TB-2R57	VBRICK4 450F 1TB RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB4-450F-1TB-2R57U	VBRICK4 450F 1TB RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-450F-1TB-2R614	VBRICK4 450F 1TB RAID6(14+2)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB4-450F-1TB-2R64U	VBRICK4 450F 1TB RAID6(14+2) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-450F-1TB-4R57	VBRICK4 450F 1TB 4RAID5(7+1)	$1,120,020.00	ES-AF	17%	$929,616.60	$123,202.20	$0.00	$0.00	$0.00	$0.00	$123,202.20
5	VB4-450F-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-450F-2TB-2R57	VBRICK4 450F 2TB RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB4-450F-2TB-2R57U	VBRICK4 450F 2TB RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-450F-2TB-2R614	VBRICK4 450F 2TB RAID6(14+2)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB4-450F-2TB-2R64U	VBRICK4 450F 2TB RAID6(14+2) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-450F-2TB-4R57	VBRICK4 450F 2TB 4RAID5(7+1)	$2,020,020.00	ES-AF	17%	$1,676,616.60	$222,202.20	$0.00	$0.00	$0.00	$0.00	$222,202.20
5	VB4-450F-2TB-4R57U	VBRICK4 450F 2TB 4RAID5(7+1) UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-450X-1TB-2R57	VBRICK4 450FX 1TB RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB4-450X-1TB-2R57U	VBRICK4 450FX 1TB RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-450X-1TB-2R614	VBRICK4 450FX 1TB RAID6(14+2)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB4-450X-1TB-2R64U	VBRICK4 450FX 1TB RAID6(14+2) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-450X-1TB-4R57	VBRICK4 450FX 1TB 4RAID5(7+1)	$1,393,705.00	ES-AF	17%	$1,156,775.15	$153,307.55	$0.00	$0.00	$0.00	$0.00	$153,307.55
5	VB4-450X-1TB-4R57U	VBRICK4 450FX 1TB 4RAID5(7+1) UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-450X-2TB-2R57	VBRICK4 450FX 2TB RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB4-450X-2TB-2R57U	VBRICK4 450FX 2TB RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-450X-2TB-2R614	VBRICK4 450FX 2TB RAID6(14+2)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB4-450X-2TB-2R64U	VBRICK4 450FX 2TB RAID6(14+2) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-450X-2TB-4R57	VBRICK4 450FX 2TB 4RAID5(7+1)	$2,293,705.00	ES-AF	17%	$1,903,775.15	$252,307.55	$0.00	$0.00	$0.00	$0.00	$252,307.55
5	VB4-450X-2TB-4R57U	VBRICK4 450FX 2TB 4RAID5(7+1) UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-45TF-1TB-2R57U	VBRICK4 450F 1TB RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-45TF-1TB-2R64U	VBRICK4 450F 1TB RAID6(14+2) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-45TF-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	$1,341,650.00	ES-AF	17%	$1,113,569.50	$122,984.59	$0.00	$0.00	$0.00	$0.00	$122,984.59
5	VB4-45TF-2TB-2R57U	VBRICK4 450F 2TB RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-45TF-2TB-2R64U	VBRICK4 450F 2TB RAID6(14+2) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-45TF-2TB-4R57U	VBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	$2,421,650.00	ES-AF	17%	$2,009,969.50	$221,984.59	$0.00	$0.00	$0.00	$0.00	$221,984.59
5	VB4-45TX-1TB-2R57U	VBRICK4 450FX 1TB RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-45TX-1TB-2R64U	VBRICK4 450FX 1TB RAID6(14+2) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-45TX-1TB-4R57U	VBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	$1,666,835.00	ES-AF	17%	$1,383,473.05	$152,793.21	$0.00	$0.00	$0.00	$0.00	$152,793.21
5	VB4-45TX-2TB-2R57U	VBRICK4 450FX 2TB RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-45TX-2TB-2R64U	VBRICK4 450FX 2TB RAID6(14+2) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-45TX-2TB-4R57U	VBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	$2,746,835.00	ES-AF	17%	$2,279,873.05	$251,793.22	$0.00	$0.00	$0.00	$0.00	$251,793.22
5	VB4-850F-1TB-2R57	VBRICK4 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB4-850F-1TB-2R57U	VBRICK4 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-850F-1TB-2R614	VBRICK4 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB4-850F-1TB-2R64U	VBRICK4 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-850F-1TB-4R57	VBRICK4 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB4-850F-1TB-4R57U	VBRICK4 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-850F-2TB-2R57	VBRICK4 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB4-850F-2TB-2R57U	VBRICK4 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-850F-2TB-2R614	VBRICK4 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB4-850F-2TB-2R64U	VBRICK4 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-850F-2TB-4R57	VBRICK4 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB4-850F-2TB-4R57U	VBRICK4 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-850X-1TB-2R57	VBRICK4 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB4-850X-1TB-2R57U	VBRICK4 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-850X-1TB-2R614	VBRICK4 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB4-850X-1TB-2R64U	VBRICK4 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-850X-1TB-4R57	VBRICK4 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB4-850X-1TB-4R57U	VBRICK4 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-850X-2TB-2R57	VBRICK4 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB4-850X-2TB-2R57U	VBRICK4 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB4-850X-2TB-2R614	VBRICK4 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB4-850X-2TB-2R64U	VBRICK4 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB4-850X-2TB-4R57	VBRICK4 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB4-850X-2TB-4R57U	VBRICK4 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB4-85TF-1TB-2R57U	VBRICK4 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-85TF-1TB-2R64U	VBRICK4 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-85TF-1TB-4R57U	VBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB4-85TF-2TB-2R57U	VBRICK4 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-85TF-2TB-2R64U	VBRICK4 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-85TF-2TB-4R57U	VBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB4-85TX-1TB-2R57U	VBRICK4 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-85TX-1TB-2R64U	VBRICK4 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-85TX-1TB-4R57U	VBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB4-85TX-2TB-2R57U	VBRICK4 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB4-85TX-2TB-2R64U	VBRICK4 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB4-85TX-2TB-4R57U	VBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-850F-1TB-2R57	VBRICK5 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB5-850F-1TB-2R57U	VBRICK5 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-850F-1TB-2R614	VBRICK5 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB5-850F-1TB-2R64U	VBRICK5 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-850F-1TB-4R57	VBRICK5 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB5-850F-1TB-4R57U	VBRICK5 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-850F-2TB-2R57	VBRICK5 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB5-850F-2TB-2R57U	VBRICK5 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-850F-2TB-2R614	VBRICK5 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB5-850F-2TB-2R64U	VBRICK5 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-850F-2TB-4R57	VBRICK5 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB5-850F-2TB-4R57U	VBRICK5 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-850X-1TB-2R57	VBRICK5 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB5-850X-1TB-2R57U	VBRICK5 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-850X-1TB-2R614	VBRICK5 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB5-850X-1TB-2R64U	VBRICK5 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-850X-1TB-4R57	VBRICK5 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB5-850X-1TB-4R57U	VBRICK5 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-850X-2TB-2R57	VBRICK5 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB5-850X-2TB-2R57U	VBRICK5 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-850X-2TB-2R614	VBRICK5 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB5-850X-2TB-2R64U	VBRICK5 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-850X-2TB-4R57	VBRICK5 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB5-850X-2TB-4R57U	VBRICK5 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-85TF-1TB-2R57U	VBRICK5 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-85TF-1TB-2R64U	VBRICK5 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-85TF-1TB-4R57U	VBRICK5 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB5-85TF-2TB-2R57U	VBRICK5 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-85TF-2TB-2R64U	VBRICK5 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-85TF-2TB-4R57U	VBRICK5 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB5-85TX-1TB-2R57U	VBRICK5 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-85TX-1TB-2R64U	VBRICK5 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-85TX-1TB-4R57U	VBRICK5 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB5-85TX-2TB-2R57U	VBRICK5 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-85TX-2TB-2R64U	VBRICK5 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB5-85TX-2TB-4R57U	VBRICK5 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-850F-1TB-2R57	VBRICK6 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB6-850F-1TB-2R57U	VBRICK6 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-850F-1TB-2R614	VBRICK6 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB6-850F-1TB-2R64U	VBRICK6 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-850F-1TB-4R57	VBRICK6 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB6-850F-1TB-4R57U	VBRICK6 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-850F-2TB-2R57	VBRICK6 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB6-850F-2TB-2R57U	VBRICK6 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB6-850F-2TB-2R614	VBRICK6 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB6-850F-2TB-2R64U	VBRICK6 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB6-850F-2TB-4R57	VBRICK6 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB6-850F-2TB-4R57U	VBRICK6 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB6-850X-1TB-2R57	VBRICK6 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB6-850X-1TB-2R57U	VBRICK6 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-850X-1TB-2R614	VBRICK6 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB6-850X-1TB-2R64U	VBRICK6 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-850X-1TB-4R57	VBRICK6 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB6-850X-1TB-4R57U	VBRICK6 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-850X-2TB-2R57	VBRICK6 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB6-850X-2TB-2R57U	VBRICK6 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-850X-2TB-2R614	VBRICK6 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB6-850X-2TB-2R64U	VBRICK6 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-850X-2TB-4R57	VBRICK6 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB6-850X-2TB-4R57U	VBRICK6 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-85TF-1TB-2R57U	VBRICK6 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-85TF-1TB-2R64U	VBRICK6 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-85TF-1TB-4R57U	VBRICK6 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB6-85TF-2TB-2R57U	VBRICK6 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB6-85TF-2TB-2R64U	VBRICK6 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB6-85TF-2TB-4R57U	VBRICK6 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB6-85TX-1TB-2R57U	VBRICK6 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-85TX-1TB-2R64U	VBRICK6 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-85TX-1TB-4R57U	VBRICK6 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB6-85TX-2TB-2R57U	VBRICK6 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-85TX-2TB-2R64U	VBRICK6 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB6-85TX-2TB-4R57U	VBRICK6 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-850F-1TB-2R57	VBRICK7 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB7-850F-1TB-2R57U	VBRICK7 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-850F-1TB-2R614	VBRICK7 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB7-850F-1TB-2R64U	VBRICK7 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-850F-1TB-4R57	VBRICK7 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB7-850F-1TB-4R57U	VBRICK7 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-850F-2TB-2R57	VBRICK7 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB7-850F-2TB-2R57U	VBRICK7 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-850F-2TB-2R614	VBRICK7 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB7-850F-2TB-2R64U	VBRICK7 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-850F-2TB-4R57	VBRICK7 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB7-850F-2TB-4R57U	VBRICK7 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-850X-1TB-2R57	VBRICK7 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB7-850X-1TB-2R57U	VBRICK7 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-850X-1TB-2R614	VBRICK7 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB7-850X-1TB-2R64U	VBRICK7 850FX 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-850X-1TB-4R57	VBRICK7 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB7-850X-1TB-4R57U	VBRICK7 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-850X-2TB-2R57	VBRICK7 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB7-850X-2TB-2R57U	VBRICK7 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-850X-2TB-2R614	VBRICK7 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB7-850X-2TB-2R64U	VBRICK7 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-850X-2TB-4R57	VBRICK7 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB7-850X-2TB-4R57U	VBRICK7 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-85TF-1TB-2R57U	VBRICK7 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-85TF-1TB-2R64U	VBRICK7 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-85TF-1TB-4R57U	VBRICK7 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB7-85TF-2TB-2R57U	VBRICK7 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-85TF-2TB-2R64U	VBRICK7 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-85TF-2TB-4R57U	VBRICK7 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB7-85TX-1TB-2R57U	VBRICK7 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-85TX-1TB-2R64U	VBRICK7 850FX 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-85TX-1TB-4R57U	VBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB7-85TX-2TB-2R57U	VBRICK7 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-85TX-2TB-2R64U	VBRICK7 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB7-85TX-2TB-4R57U	VBRICK7 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-850F-1TB-2R57	VBRICK8 850F 1TB RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB8-850F-1TB-2R57U	VBRICK8 850F 1TB RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-850F-1TB-2R614	VBRICK8 850F 1TB RAID6(14+2)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB8-850F-1TB-2R64U	VBRICK8 850F 1TB RAID6(14+2) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-850F-1TB-4R57	VBRICK8 850F 1TB 4RAID5(7+1)	$1,250,000.00	ES-AF	17%	$1,037,500.00	$137,500.00	$0.00	$0.00	$0.00	$0.00	$137,500.00
5	VB8-850F-1TB-4R57U	VBRICK8 850F 1TB 4RAID5(7+1) UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-850F-2TB-2R57	VBRICK8 850F 2TB RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB8-850F-2TB-2R57U	VBRICK8 850F 2TB RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-850F-2TB-2R614	VBRICK8 850F 2TB RAID6(14+2)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB8-850F-2TB-2R64U	VBRICK8 850F 2TB RAID6(14+2) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-850F-2TB-4R57	VBRICK8 850F 2TB 4RAID5(7+1)	$2,150,000.00	ES-AF	17%	$1,784,500.00	$236,500.00	$0.00	$0.00	$0.00	$0.00	$236,500.00
5	VB8-850F-2TB-4R57U	VBRICK8 850F 2TB 4RAID5(7+1) UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-850X-1TB-2R57	VBRICK8 850FX 1TB RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB8-850X-1TB-2R57U	VBRICK8 850FX 1TB RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-850X-1TB-2R614	VBRICK8 850FX 1TB RAID6(14+2)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB8-850X-1TB-2R64U	VBRICK8 850X 1TB RAID6(14+2) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-850X-1TB-4R57	VBRICK8 850FX 1TB 4RAID5(7+1)	$1,525,600.00	ES-AF	17%	$1,266,248.00	$167,816.00	$0.00	$0.00	$0.00	$0.00	$167,816.00
5	VB8-850X-1TB-4R57U	VBRICK8 850FX 1TB 4RAID5(7+1) UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-850X-2TB-2R57	VBRICK8 850FX 2TB RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB8-850X-2TB-2R57U	VBRICK8 850FX 2TB RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-850X-2TB-2R614	VBRICK8 850FX 2TB RAID6(14+2)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB8-850X-2TB-2R64U	VBRICK8 850FX 2TB RAID6(14+2) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-850X-2TB-4R57	VBRICK8 850FX 2TB 4RAID5(7+1)	$2,425,600.00	ES-AF	17%	$2,013,248.00	$266,816.00	$0.00	$0.00	$0.00	$0.00	$266,816.00
5	VB8-850X-2TB-4R57U	VBRICK8 850FX 2TB 4RAID5(7+1) UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-85TF-1TB-2R57U	VBRICK8 850F 1TB RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-85TF-1TB-2R64U	VBRICK8 850F 1TB RAID6(14+2) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-85TF-1TB-4R57U	VBRICK8 850F 1TB 4RAID5(7+1) TAA UPG	$1,500,000.00	ES-AF	17%	$1,245,000.00	$137,500.01	$0.00	$0.00	$0.00	$0.00	$137,500.01
5	VB8-85TF-2TB-2R57U	VBRICK8 850F 2TB RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-85TF-2TB-2R64U	VBRICK8 850F 2TB RAID6(14+2) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-85TF-2TB-4R57U	VBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	$2,580,000.00	ES-AF	17%	$2,141,400.00	$236,500.01	$0.00	$0.00	$0.00	$0.00	$236,500.01
5	VB8-85TX-1TB-2R57U	VBRICK8 850FX 1TB RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-85TX-1TB-2R64U	VBRICK8 850X 1TB RAID6(14+2) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-85TX-1TB-4R57U	VBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	$1,830,720.00	ES-AF	17%	$1,519,497.60	$167,816.01	$0.00	$0.00	$0.00	$0.00	$167,816.01
5	VB8-85TX-2TB-2R57U	VBRICK8 850FX 2TB RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-85TX-2TB-2R64U	VBRICK8 850FX 2TB RAID6(14+2) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	VB8-85TX-2TB-4R57U	VBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	$2,910,720.00	ES-AF	17%	$2,415,897.60	$266,816.01	$0.00	$0.00	$0.00	$0.00	$266,816.01
5	PS-BAS-2HAIE	VMAX Implementation for 2 Host	$2,980.00	F1	2%	$2,920.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	$4,620.00	F1	2%	$4,527.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-4HAIE	VMAX Implementation for 4 Host	$6,270.00	F1	2%	$6,144.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-4HSME	SME CLARiiON SAN 4HOST QS	$7,630.00	F1	2%	$7,477.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AD10N	Installation of upto 10 Isilon nodes	$2,880.00	F1	2%	$2,822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	$430.00	F1	2%	$421.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	$5,350.00	F1	2%	$5,243.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	$2,000.00	F1	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	$3,020.00	F1	2%	$2,959.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	$2,850.00	F1	2%	$2,793.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	$370.00	F1	2%	$362.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	$2,900.00	F1	2%	$2,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	$3,780.00	F1	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMECBHYB	Impl. for CloudBoost for AV with hyb cld	$2,980.00	F1	2%	$2,920.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMECBPVT	Implementation for ADMe CloudBoost Addon	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	$8,920.00	F1	2%	$8,741.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	$4,740.00	F1	2%	$4,645.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	$4,050.00	F1	2%	$3,969.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	$6,180.00	F1	2%	$6,056.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSMLK	Configure upto 10 SmartLock Folders	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	$5,990.00	F1	2%	$5,870.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSNA	DATA STORE SINGLE-NODE ADD-ON IMP	$3,500.00	F1	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	$2,360.00	F1	2%	$2,312.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	$1,050.00	F1	2%	$1,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	$2,240.00	F1	2%	$2,195.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTIQ	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADSYIQ	Configure upto 5 SyncIQ Policies	$1,570.00	F1	2%	$1,538.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	$1,560.00	F1	2%	$1,528.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVPFEREBAL	VPLEX FRONT-END REBALANCE ADDER 10 HOST	$1,610.00	F1	2%	$1,577.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVPRO	VIRTUAL PROVISIONING FOR BLOCK MODU	$2,810.00	F1	2%	$2,753.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVRCK	VPLEX INSTALL IN CUSTOMER RACK	$2,160.00	F1	2%	$2,116.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVSI	Virtual Storage Integrator (VSI) Impl	$1,770.00	F1	2%	$1,734.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVSRV	VPLEX QUICKSTART: ADD SERVER MODULE	$1,140.00	F1	2%	$1,117.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADVSTG	VPLEX QUICKSTART: ADD ARRAY MODULE	$1,140.00	F1	2%	$1,117.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ANCEE	VMAX File Event Enabler	$2,850.00	F1	2%	$2,793.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	$4,020.00	F1	2%	$3,939.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ANFSSM	VMAX File Add up to 5 CIFX/NFS FS	$2,740.00	F1	2%	$2,685.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ANREP	VMAX File Replicator PS	$6,180.00	F1	2%	$6,056.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-APIMOZ	MOZY API WORKSHOP	$2,900.00	F1	2%	$2,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYNC	$4,300.00	F1	2%	$4,214.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ARC-QLADVD	RSA Archer QuickLaunch: Advantaged UC	$22,500.00	F1	2%	$22,050.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ARC-QLFNDN	RSA Archer QuickLaunch: Foundation UC	$5,000.00	F1	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ARC-QLMNGD	RSA Archer QuickLaunch: Managed UC	$12,500.00	F1	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	$730.00	F1	2%	$715.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	$4,910.00	F1	2%	$4,811.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	$1,930.00	F1	2%	$1,891.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	$13,010.00	F1	2%	$12,749.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATMIG	Atmos Migration Design & Implementation	$9,080.00	F1	2%	$8,898.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATMIGA	Atmos Migration Add-On	$2,170.00	F1	2%	$2,126.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATPLM	Atmos Policy Migration	$7,190.00	F1	2%	$7,046.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATSD	Atmos Solution Design	$5,340.00	F1	2%	$5,233.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ATSR	Atmos Solutions Review	$6,190.00	F1	2%	$6,066.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	$10,970.00	F1	2%	$10,750.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	$3,220.00	F1	2%	$3,155.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	$9,880.00	F1	2%	$9,682.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	$2,890.00	F1	2%	$2,832.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	$1,300.00	F1	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	$5,510.00	F1	2%	$5,399.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVEIA	Implementation Assistance for AVE	$4,310.00	F1	2%	$4,223.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVERA	IMPL AVAMAR VIRT ED REMOTE ADDON	$3,780.00	F1	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	$11,370.00	F1	2%	$11,142.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	$28,425.00	F1	2%	$27,856.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	$8,360.00	F1	2%	$8,192.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	$4,740.00	F1	2%	$4,645.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	$11,250.00	F1	2%	$11,025.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	$3,740.00	F1	2%	$3,665.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	$15,860.00	F1	2%	$15,542.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVVADP	AV VADP Integration QS	$9,640.00	F1	2%	$9,447.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVVBLK	Avamar Integration with Vsphere	$10,810.00	F1	2%	$10,593.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVVDPM	Avamar Migration for VMware VDP	$12,450.00	F1	2%	$12,201.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	$4,980.00	F1	2%	$4,880.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	$4,420.00	F1	2%	$4,331.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	$720.00	F1	2%	$705.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	$11,130.00	F1	2%	$10,907.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	$1,590.00	F1	2%	$1,558.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	$50,000.00	F1	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-BATCHSUP	ECD CONS SOLSUP BatchPrint	$11,500.00	F1	2%	$11,270.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-BBRM	Implementation for Backup Recov Mgr	$2,210.00	F1	2%	$2,165.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-BDVW	Big Data Vision Workshop	$87,010.00	F1	2%	$85,269.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-BDVWL1	L1 Big data vision servicce	$87,010.00	F1	2%	$85,269.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CADSOL	ECD CONS SOL CADRender	$25,000.00	F1	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CADSUP	ECD CONS SOLSUP CADRender	$5,750.00	F1	2%	$5,635.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	$21,700.00	F1	2%	$21,266.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CARSAPINFWS	CARS WS APP & INFR READINESS VPLEX METRO	$49,550.00	F1	2%	$48,559.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CARSAPPWS	CARS WORKSHOP APP READINESS VPLEX METRO	$35,780.00	F1	2%	$35,064.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CARSINFWS	CARS WORKSHOP INFR READINESS VPLEX METRO	$35,780.00	F1	2%	$35,064.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBAPPHY	CloudBoost 2.0 Physical Installation L1	$3,030.00	F1	2%	$2,969.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBAPVRT	Install of CloudBoost Virtual Appliance	$2,130.00	F1	2%	$2,087.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBAV	Impl for CloudBoost Appliance for AV	$5,390.00	F1	2%	$5,282.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBNBU	Impl. for CloudBoost Appliance for NBU	$5,140.00	F1	2%	$5,037.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBNW	Impl for CloudBoost Appliance for NW	$5,140.00	F1	2%	$5,037.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	$40,000.00	F1	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	$60,000.00	F1	2%	$58,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	$75,000.00	F1	2%	$73,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	$90,000.00	F1	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSOL5	ECD CONS SOL ContentBridge Add On>4	$10,000.00	F1	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSUP1	ECD CONS SOLSUP ContentBridge 1 Instance	$9,200.00	F1	2%	$9,016.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 2Instances	$13,800.00	F1	2%	$13,524.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	$17,250.00	F1	2%	$16,905.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	$20,700.00	F1	2%	$20,286.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	$2,300.00	F1	2%	$2,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	$6,470.00	F1	2%	$6,340.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CENI	Installation for Centera Base	$3,020.00	F1	2%	$2,959.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CENNDE	Data Erasure for Centera Nodes	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CENXI	Installation for Centera Expansion	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	$5,730.00	F1	2%	$5,615.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CICMR	Centera Reconciliation: Add-on	$3,940.00	F1	2%	$3,861.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CIS	IMPL FOR CENTERA	$10,500.00	F1	2%	$10,290.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CLA	CloudArray configuration (post-install)	$810.00	F1	2%	$793.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CLAI	CloudArray install (HW or virtual)	$2,180.00	F1	2%	$2,136.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	$2,140.00	F1	2%	$2,097.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CONSBBAWS	Blueprint Backup Architecture Intro Adv	$81,720.00	F1	2%	$80,085.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CSEASD	ASD CSE - block of time	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CSEDSSD	DSSD CSE - 4 HR BLOCK	$1,530.00	F1	2%	$1,499.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CSEESD	ESD CSE - block of time	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CSEUSD	USD CSE - block of time	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	$5,900.00	F1	2%	$5,782.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-CXDE	DATA ERASURE FOR CLARIION	$4,900.00	F1	2%	$4,802.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	$48,240.00	F1	2%	$47,275.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	$26,780.00	F1	2%	$26,244.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	$5,910.00	F1	2%	$5,791.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 1-50 users	$105.00	F1	2%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts 51-250 users	$70.00	F1	2%	$68.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	$62.00	F1	2%	$60.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	$53.00	F1	2%	$51.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	$40.00	F1	2%	$39.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMSUP1	ECD CONS SOLSUP Dctm Rpts 1-50 users	$24.00	F1	2%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts 51-250 users	$16.00	F1	2%	$15.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	$14.00	F1	2%	$13.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	$12.00	F1	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	$9.00	F1	2%	$8.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	$2,500.00	F1	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDBDBA	Impl DDBoost DB Appl	$3,820.00	F1	2%	$3,743.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDBMSA	Impl DDBoost MS Appl	$3,060.00	F1	2%	$2,998.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	$7,710.00	F1	2%	$7,555.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	$2,500.00	F1	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	$880.00	F1	2%	$862.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDDSX	Install for Data Domain DS Expansion	$2,480.00	F1	2%	$2,430.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDDX	DiskXtender to DD Migration QS	$16,300.00	F1	2%	$15,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDER	DD Extend Retention Converstion QS	$9,560.00	F1	2%	$9,368.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	$440.00	F1	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDESX	Install New DD ES Shelf	$2,050.00	F1	2%	$2,009.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	$5,620.00	F1	2%	$5,507.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDHC	HealthCheck for DD QS	$10,120.00	F1	2%	$9,917.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDHCS	HealthCheck for DD Subscription	$33,440.00	F1	2%	$32,771.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDIB	Impl Data Domain (Base)	$9,470.00	F1	2%	$9,280.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDIBMI	IMPL DD BOOST WITH IBM ISERIES QS	$2,170.00	F1	2%	$2,126.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDMC	DD Mgmt Center Configuration QS	$4,620.00	F1	2%	$4,527.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	$6,250.00	F1	2%	$6,125.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	$12,370.00	F1	2%	$12,122.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDSM	DD SHELF MIGRATION	$4,340.00	F1	2%	$4,253.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	$3,940.00	F1	2%	$3,861.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDSR	DD STAGING AND RELOCATION QS	$10,650.00	F1	2%	$10,437.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDVE	DD VE CONFIGURATION	$2,390.00	F1	2%	$2,342.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	$2,000.00	F1	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLESI	INSTALLATION FOR DL EXPANSION SHELF	$2,490.00	F1	2%	$2,440.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLI	INSTALLATION FOR DL5000 QUICKSTART	$2,600.00	F1	2%	$2,548.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLM	IMPLEMENTATION FOR DLM SA BLOCK	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	$5,710.00	F1	2%	$5,595.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	$9,480.00	F1	2%	$9,290.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	$9,960.00	F1	2%	$9,760.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	$11,410.00	F1	2%	$11,181.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	$21,120.00	F1	2%	$20,697.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLMHC	HealthCheck for DLm QS	$14,900.00	F1	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLMR	IMPL DLM REPLICATION QS	$16,630.00	F1	2%	$16,297.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMBDA	Migration Architect Block Add	$3,660.00	F1	2%	$3,586.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMBDB	Migration Architect Block Base	$10,120.00	F1	2%	$9,917.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMBEE	Data Migration Block Event	$11,490.00	F1	2%	$11,260.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMEQS	Migration Impl Test	$3,780.00	F1	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMFDA	Migration Architect File Add	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMFDB	Data Migration Architect File Base	$5,620.00	F1	2%	$5,507.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DMFEE	Migration File: Event	$8,320.00	F1	2%	$8,153.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPA	DPA BASIC QUICKSTART	$6,270.00	F1	2%	$6,144.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	$8,150.00	F1	2%	$7,987.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPADPS	DPA Implementation for DPS Base	$4,580.00	F1	2%	$4,488.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	$23,330.00	F1	2%	$22,863.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	$1,490.00	F1	2%	$1,460.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	$17,150.00	F1	2%	$16,807.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPECV	UNIFIED DPE CONVERSION	$3,860.00	F1	2%	$3,782.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPOPAS	BEST PRACTICES EXSTING DPA INSTALL	$10,120.00	F1	2%	$9,917.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	$7,190.00	F1	2%	$7,046.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPSI	Impl Data Protection Search	$11,130.00	F1	2%	$10,907.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPSVMI	Impl for DPS for VM	$26,580.00	F1	2%	$26,048.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	$14,370.00	F1	2%	$14,082.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSIMAE	IMPLEMENTATION FOR DSSD ADD-ON	$2,670.00	F1	2%	$2,616.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSIMBE	IMPLEMENTATION FOR DSSD BASE	$9,200.00	F1	2%	$9,016.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSINAE	INSTALLATION FOR DSSD ADD-ON	$940.00	F1	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSINBE	INSTALLATION FOR DSSD BASE	$4,120.00	F1	2%	$4,037.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSSDGPFS	EMC IMPLEMEN FOR GPFS ON DSSD STARTER	$9,680.00	F1	2%	$9,486.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSSDHDP	EMC IMPLEMENT FOR HADOOP ON DSSD STARTE	$24,940.00	F1	2%	$24,441.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DSSDORCL	EMC IMPLEMENT FOR ORCL ON DSSD STARTER	$10,270.00	F1	2%	$10,064.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	$10,990.00	F1	2%	$10,770.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECIBEXP	INSTALLS UP TO 6 BRICKS IN EXISTING RACK	$12,340.00	F1	2%	$12,093.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECICCIMP	CLOUD COMPUTE PLANNING DESIGN AND IMPLEM	$21,720.00	F1	2%	$21,285.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECICRA	INSTALLS NEUTRINO IN A THIRD PARTY RACK	$2,400.00	F1	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECIECS	ECS (Object) integration for Neutrino	$9,340.00	F1	2%	$9,153.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECIEXP	INSTALLS NEUTRINO EXPANSION RACK AND SW	$4,030.00	F1	2%	$3,949.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECIINST	CASPIAN HW AND BASE SW INSTALLATION	$11,780.00	F1	2%	$11,544.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECIWS	Technical workshop for Project Caspian	$12,090.00	F1	2%	$11,848.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECS4N	ECS 4 Node Object Expansion add-on	$8,140.00	F1	2%	$7,977.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSATEXP	Atmos to ECS Expansion	$4,220.00	F1	2%	$4,135.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSCASEXP	ECS CAS Transformation	$14,620.00	F1	2%	$14,327.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSCI	EMC Workshop for ECS Cloud Assessment	$17,310.00	F1	2%	$16,963.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSCRA	ECS Installation in a Customer Rack	$3,060.00	F1	2%	$2,998.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSDRA	ECS 60 Drive Expansion Add-on	$2,160.00	F1	2%	$2,116.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSIMP	ECS Appliance Implementation	$5,400.00	F1	2%	$5,292.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSINS	ECS Appliance Install	$17,340.00	F1	2%	$16,993.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	$15,810.00	F1	2%	$15,493.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ECSSD	ECS Appliance Architecture and Design	$5,400.00	F1	2%	$5,292.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EMASOL	ECD CONS SOL EMA	$50,000.00	F1	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EPCWSF	Ent Priv Cloud Foundation Workshop	$30,580.00	F1	2%	$29,968.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EPCWST	Ent Priv Cloud Transform Workshop	$42,620.00	F1	2%	$41,767.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EQS	Data Migration Impl Guidance	$3,780.00	F1	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	$2,030.00	F1	2%	$1,989.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	$42,010.00	F1	2%	$41,169.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EX360	INSTALL FOR 360 RACK	$5,020.00	F1	2%	$4,919.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	$3,310.00	F1	2%	$3,243.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	$2,010.00	F1	2%	$1,969.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	$2,590.00	F1	2%	$2,538.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-FCIA	FC Infra Assessment	$16,750.00	F1	2%	$16,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	$10,690.00	F1	2%	$10,476.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-FMAQS	CTA QuickStart Implementation	$8,560.00	F1	2%	$8,388.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-FMAVE	CTA-VE QuickStart Implementation	$4,580.00	F1	2%	$4,488.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	$7,310.00	F1	2%	$7,163.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	$11,240.00	F1	2%	$11,015.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GPUPG	Greenplum Database Upgrade Service	$3,810.00	F1	2%	$3,733.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	$570.00	F1	2%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	$9,460.00	F1	2%	$9,270.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	$23,650.00	F1	2%	$23,177.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCIAINS	Installation for VxRAIL Single Appliance	$4,580.00	F1	2%	$4,488.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCIASDU	EMC Install for VxRail Hardware Drives	$2,970.00	F1	2%	$2,910.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCIASMIG	EMC Migration for VSPEX BLUE to VxRail	$16,160.00	F1	2%	$15,836.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCIASNU	EMC Install for VxRail Hardware Node	$4,200.00	F1	2%	$4,116.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	$7,970.00	F1	2%	$7,810.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	$10,890.00	F1	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	$27,230.00	F1	2%	$26,685.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HCVP	Health Check for VPLEX	$13,660.00	F1	2%	$13,386.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	$11,610.00	F1	2%	$11,377.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IAUX	Customer Implementation Assistance	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IAUXV	UnityVSA Implementation Assistance	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDEBLK	EMC IDE/4-HR BLOCK	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDEBRS	IDE FOR BRS 4 HOUR BLOCK	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDEISI	ISILON IDE BLOCK 4 HOURS	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDSBLK	EMC IDS 4Hr Block	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDSDSSD	DSSD IDS - 4 HR BLOCK	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IDSUSD	USD IDS - block of time	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	$7,950.00	F1	2%	$7,791.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	$6,310.00	F1	2%	$6,183.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	$8,600.00	F1	2%	$8,428.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	$7,870.00	F1	2%	$7,712.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMFILE	IMPLEMENT FILE VNX	$5,350.00	F1	2%	$5,243.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	$1,870.00	F1	2%	$1,832.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	$10,890.00	F1	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INCLUP	INSTALLATION VPLEX CLUSTER UPG QS	$2,870.00	F1	2%	$2,812.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INGW	SETUP CELERRA GATEWAY	$7,810.00	F1	2%	$7,653.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INIS2U	Isilon 2U Installation Base	$3,290.00	F1	2%	$3,224.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INIS4U	Isilon 4U Installation Base	$3,870.00	F1	2%	$3,792.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	$2,030.00	F1	2%	$1,989.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INSWIP	Installation for IP Switch	$1,880.00	F1	2%	$1,842.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INTNBU	DD INTEGRATION WITH NBU	$12,370.00	F1	2%	$12,122.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-INVNX	VNX INSTALLATION	$2,160.00	F1	2%	$2,116.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	$1,300.00	F1	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISBRS	BRS IS BLOCK	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	$4,000.00	F1	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISESD	ESD IS - block of time	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISICA	Isilon Config Assurance Single Even	$21,930.00	F1	2%	$21,491.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	$800.00	F1	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISMIA	ISILON MIGRATION SELECT TOOLS CUTOVERS	$15,900.00	F1	2%	$15,582.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISMIB	ISILON MIGRATION WITH SELECT TOOLS SETUP	$22,970.00	F1	2%	$22,510.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	$1,500.00	F1	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	$7,960.00	F1	2%	$7,800.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	$81,840.00	F1	2%	$80,203.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-LAB100	DATA ANALYTICS LAB 100	$41,110.00	F1	2%	$40,287.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	$34,480.00	F1	2%	$33,790.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-LTDAWKSHP	Legacy Tape Data Access Wkshp	$5,910.00	F1	2%	$5,791.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	$3,570.00	F1	2%	$3,498.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-METROPT	VPLEX METROPOINT IMPLEMENTATION	$3,020.00	F1	2%	$2,959.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MIAISI	ISILON DATA MIGRATION ADDON	$17,230.00	F1	2%	$16,885.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MIBISI	ISILON DATA MIGRATION BASE	$25,340.00	F1	2%	$24,833.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	$12,834.00	F1	2%	$12,577.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZAD	Mozy Fed ID Service	$7,310.00	F1	2%	$7,163.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZAS	Activation and Setup for Mozy	$4,620.00	F1	2%	$4,527.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZBM	Mozy OEM Branding	$10,400.00	F1	2%	$10,192.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZBST	Mozy Basic Setup and Test	$1,010.00	F1	2%	$989.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZDH	Mozy Data Handling Service	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZIM2	Mozy Administrator Training 8 HR	$3,380.00	F1	2%	$3,312.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZIM3	Mozy L1 Support	$4,100.00	F1	2%	$4,018.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZOT	Mozy Out-Tasking Service	$43,280.00	F1	2%	$42,414.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZSOL	EMC Mozy Solutions Assurance	$7,190.00	F1	2%	$7,046.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-MZWS	EMC Mozy OEM Partner Workshop	$5,830.00	F1	2%	$5,713.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	$11,090.00	F1	2%	$10,868.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NMMEX	IMP NETWORKER MIRCOSOFT MODULE EXCH	$10,890.00	F1	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NMMSP	IMP NETWORKER MIRCOSOFT MODULE SHPT	$12,410.00	F1	2%	$12,161.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOFT MODULE SQL	$8,080.00	F1	2%	$7,918.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NS6	NS INTEGRATED IMP QSES	$8,800.00	F1	2%	$8,624.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	$9,800.00	F1	2%	$9,604.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWCBHYB	Impl. for CloudBoost for NW in HYB Cld	$8,200.00	F1	2%	$8,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWCBPVT	Impelmentation for NetWorker CloudBoost	$3,860.00	F1	2%	$3,782.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-NWGL	Remote Implementation Design & Guidance	$3,640.00	F1	2%	$3,567.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	$12,090.00	F1	2%	$11,848.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	$30,225.00	F1	2%	$29,620.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWIA	Onsite Implementation Design & Guidance	$5,940.00	F1	2%	$5,821.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWIAR	Remote Implementation Design & Guidance	$3,640.00	F1	2%	$3,567.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWMG	Backup Migration Planning QS	$24,170.00	F1	2%	$23,686.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	$10,400.00	F1	2%	$10,192.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWSMBR	Remote Implementation for SMB base svc	$3,160.00	F1	2%	$3,096.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	$1,770.00	F1	2%	$1,734.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	$1,770.00	F1	2%	$1,734.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-NWUPP	NetWorker Upgrade Planning QS	$11,530.00	F1	2%	$11,299.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OPSC	OPENSCALE IMPLEMENTATION	$5,510.00	F1	2%	$5,399.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ORASP	Oracle Migration Assessment Services	$64,760.00	F1	2%	$63,464.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	$27,920.00	F1	2%	$27,361.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ORLIC	Assessment for Oracle Licensing	$18,750.00	F1	2%	$18,375.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ORVPRO	Prototype for Oracle Virtualization	$35,330.00	F1	2%	$34,623.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OSUPCE1U	Onsite Uplift for Local CSE 1 site visit	$660.00	F1	2%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	$770.00	F1	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OSUPPM1U	Onsite Uplift for Local PM 1 site visit	$890.00	F1	2%	$872.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OSUPSA1U	Onsite Uplift for Local SA 1 site visit	$890.00	F1	2%	$872.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OTSDP	OTS for Data Protection	$97,500.00	F1	2%	$95,550.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	$97,500.00	F1	2%	$95,550.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PEBASE	PS Project Engagement Base	$2,830.00	F1	2%	$2,773.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMASD	ASD Project Manager - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMBRS	BRS PROJECT MGMNT 4 HOURS QS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMDLM	PM BLOCK FOR DLM	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMDSSD	DSSD PM - 4 HR BLOCK	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMESD	ESD Project Manager - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PMUSD	USD Project Manager - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PP1	POWERPATH 1HOST QS	$770.00	F1	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PP4	POWERPATH 4HOST QS	$2,490.00	F1	2%	$2,440.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	$1,010.00	F1	2%	$989.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	$2,740.00	F1	2%	$2,685.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	$20,000.00	F1	2%	$19,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Add on PROD)	$5,000.00	F1	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	$7,200.00	F1	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RCSEUSD	Remote CSE 4 hr Block	$870.00	F1	2%	$852.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RCVRPT	RECOVERPOINT FIXED	$18,720.00	F1	2%	$18,345.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RISUSD	Remote Implemt Specialist 4 hr Block	$1,020.00	F1	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	$490.00	F1	2%	$480.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	$490.00	F1	2%	$480.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPHCE	Health Check for RecoverPoint	$9,670.00	F1	2%	$9,476.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPMUSD	Remote Project Management 4 hr Block	$1,180.00	F1	2%	$1,156.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPORDR	Oracle DR with RecoverPoint	$10,500.00	F1	2%	$10,290.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	$5,950.00	F1	2%	$5,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	$10,930.00	F1	2%	$10,711.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVMLR	Implement RPVM Local on 1 host as POC	$2,840.00	F1	2%	$2,783.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	$3,920.00	F1	2%	$3,841.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVMXE	EMC RECOVERPOINT IMP FOR VMAX 10K QS	$6,730.00	F1	2%	$6,595.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RPVPLX	RECOVERPOINT IMPLE WITH VPLEX SPLITTER	$10,930.00	F1	2%	$10,711.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSAUSD	Remote Solutions Architect 4 hr Block	$1,180.00	F1	2%	$1,156.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSBASE	EMC RaaS Subscription Base	$53,930.00	F1	2%	$52,851.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	$240.00	F1	2%	$235.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	$1,200.00	F1	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	$12,320.00	F1	2%	$12,073.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	$1,560.00	F1	2%	$1,528.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	$7,800.00	F1	2%	$7,644.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSU1A	EMC RaaS: 1 User Adder	$1,200.00	F1	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSU5A	EMC RaaS: 5 User Adder	$6,000.00	F1	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	$1,250.00	F1	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-RUPSW	Remote Software Installation & Upgrades	$870.00	F1	2%	$852.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	$17,230.00	F1	2%	$16,885.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	$2,820.00	F1	2%	$2,763.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	$5,630.00	F1	2%	$5,517.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	$12,770.00	F1	2%	$12,514.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	$21,210.00	F1	2%	$20,785.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	$16,750.00	F1	2%	$16,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	$2,530.00	F1	2%	$2,479.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	$7,760.00	F1	2%	$7,604.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	$25,100.00	F1	2%	$24,598.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1ES	Impl S1 Elastic Search	$9,160.00	F1	2%	$8,976.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	$16,270.00	F1	2%	$15,944.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1FI30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	$21,730.00	F1	2%	$21,295.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	$30,800.00	F1	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	$14,300.00	F1	2%	$14,014.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	$27,590.00	F1	2%	$27,038.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	$16,270.00	F1	2%	$15,944.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1SH30	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	$21,730.00	F1	2%	$21,295.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	$30,800.00	F1	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	$12,770.00	F1	2%	$12,514.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	$30,000.00	F1	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	$17,270.00	F1	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	$29,040.00	F1	2%	$28,459.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAASD	ASD Solutions Architect - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SADSSD	DSSD SA - 4 HR BLOCK	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAESD	ESD Solutions Architect - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAISI	ISILON SA BLOCK 4 HOURS	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	$29,790.00	F1	2%	$29,194.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SAUSD	USD Solutions Architect - block of time	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	$10,770.00	F1	2%	$10,554.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	$5,620.00	F1	2%	$5,507.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SIOINS	SCALEIO APPL INSTALL OR EXPAND	$5,430.00	F1	2%	$5,321.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	$10,370.00	F1	2%	$10,162.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCACB	VIPR SRM CONFIG APP CHARGEBACK REPORTING	$21,920.00	F1	2%	$21,481.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCDPC	VIPR SRM CONFIG DATA PROT COMPLIANCE	$24,170.00	F1	2%	$23,686.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCPER	VIPR SRM CONFIG PERF TREND REPORTING	$25,860.00	F1	2%	$25,342.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCSAC	VIPR SRM CONFIG STORAGE CAPACITY TRENDS	$21,920.00	F1	2%	$21,481.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCSCM	VIPR SRM CONFIG STRG CFG MGT	$24,170.00	F1	2%	$23,686.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMCSLA	VIPR SRM CONFIG SLA REPORTING	$21,920.00	F1	2%	$21,481.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	$85,050.00	F1	2%	$83,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMESI	ViPR SRM Essentials Implementation	$2,840.00	F1	2%	$2,783.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMEXP	SRM Expansion Service	$13,280.00	F1	2%	$13,014.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMIIMP	Introductory Implementation for ViPR SRM	$15,500.00	F1	2%	$15,190.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMRD	EMC Assessment for ViPR SRM Reporting D	$12,370.00	F1	2%	$12,122.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	$43,050.00	F1	2%	$42,189.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMSR	ViPR SRM Solution Review	$15,840.00	F1	2%	$15,523.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	$21,050.00	F1	2%	$20,629.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMAAD	VMAX Additional Array Deployment	$9,760.00	F1	2%	$9,564.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMADP	VMAX Array Deployment	$21,770.00	F1	2%	$21,334.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMDE	DATA ERASURE FOR SYMM	$6,500.00	F1	2%	$6,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMGW	VMAX NAS GW Installation	$9,200.00	F1	2%	$9,016.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMHDP	VMAX Host Deployment	$5,570.00	F1	2%	$5,458.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMMIE	VMAX Data Migration Event	$12,970.00	F1	2%	$12,710.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-SYMNAS	VMAX File Implementation	$8,600.00	F1	2%	$8,428.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	$110,000.00	F1	2%	$107,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	$55,000.00	F1	2%	$53,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UCBASE	PS Upgrade Coordination Base	$600.00	F1	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UIMOM	FIXED UIM/O IMPLMENTATION	$6,950.00	F1	2%	$6,811.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UIMQS	UIM BASIC IMPLMENTATION	$8,200.00	F1	2%	$8,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPCONF	CONFIG UPDATE	$2,740.00	F1	2%	$2,685.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	$1,740.00	F1	2%	$1,705.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	$3,860.00	F1	2%	$3,782.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	$5,720.00	F1	2%	$5,605.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	$2,710.00	F1	2%	$2,655.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	$360.00	F1	2%	$352.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	$1,870.00	F1	2%	$1,832.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	$2,310.00	F1	2%	$2,263.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	$16,070.00	F1	2%	$15,748.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	$10,970.00	F1	2%	$10,750.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPHW	Hardware Upgrades	$1,090.00	F1	2%	$1,068.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UPISSW	REQD Isilon Software Expansion Base	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-USDMFA	EMC Select File Migration Add-on	$1,470.00	F1	2%	$1,440.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-USDMFB	EMC Select File Migration Base	$9,540.00	F1	2%	$9,349.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-USDMFE	EMC Select File Migration Event Add-on	$3,490.00	F1	2%	$3,420.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXADHLG	Add Host Large	$2,160.00	F1	2%	$2,116.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXADHSM	Add Host Small	$1,355.00	F1	2%	$1,327.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXADSELG	Add Share/Export Large	$1,905.00	F1	2%	$1,866.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXADSESM	Add Share/Export Small	$1,355.00	F1	2%	$1,327.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXHWIN	Hardware Installation	$1,895.00	F1	2%	$1,857.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMAV	CAVA Implementation	$1,315.00	F1	2%	$1,288.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMB	Base Implementation	$2,500.00	F1	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMBP	Base Plus Implementation	$3,640.00	F1	2%	$3,567.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMFAST	FAST Implementation	$1,870.00	F1	2%	$1,832.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMREP	Remote Replication Implementation	$4,280.00	F1	2%	$4,194.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-UXIMSNAP	Snap Implementation	$2,925.00	F1	2%	$2,866.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	$4,240.00	F1	2%	$4,155.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-V2DMCV	VNX Data Mover Conversion	$940.00	F1	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-V2F2UCV	VNX File to Unified Upgrade	$3,150.00	F1	2%	$3,087.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-V2IMVDMMS	VDM MetroSync Implementation	$6,670.00	F1	2%	$6,536.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-V2SPCV	VNX Storage Processor Conversion	$3,460.00	F1	2%	$3,390.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-VAFCAPUA	VMAX AF Capacity Pack Upgrade Add-On	$440.00	F1	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VAFMEMUA	VMAX AF Memory Upgrade Add-On	$1,090.00	F1	2%	$1,068.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VAFUPGB	VMAX AF Base Upgrade	$3,080.00	F1	2%	$3,018.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VAFVBBA	VMAX AF V-Brick Bay Upgrade Add-On	$2,830.00	F1	2%	$2,773.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VAFVBFLA	VMAX AF V-Brick Upgrade Add-On	$4,140.00	F1	2%	$4,057.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VAFVBWFA	VMAX AF V-Brick with Fabr Upgrade Add-On	$4,570.00	F1	2%	$4,478.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	$89,236.00	F1	2%	$87,451.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	$81,890.00	F1	2%	$80,252.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VCAC	Infra Automation Service for EPC	$44,270.00	F1	2%	$43,384.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VDMDR	Imp VDM DR Sync and AFM	$4,060.00	F1	2%	$3,978.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIHSPI	VIPR HDFS STARTER PACK IMPLEMENTATION	$8,690.00	F1	2%	$8,516.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	$18,550.00	F1	2%	$18,179.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRIUIM	Transition vBlock customers UIM to ViPR	$23,170.00	F1	2%	$22,706.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPROBJ	VIPR OBJECT IMPLEMENTATION SERVICE	$8,480.00	F1	2%	$8,310.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	$34,130.00	F1	2%	$33,447.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRSP	Remote ViPR Starter Pack Implementation	$3,500.00	F1	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRSPO	Onsite ViPR Starter Pack Implementation	$14,340.00	F1	2%	$14,053.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	$32,970.00	F1	2%	$32,310.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRVCO	ViPR V-Center Orchestrator	$5,430.00	F1	2%	$5,321.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VIPRVPLEX	Integration service for ViPR and VPLEX	$11,370.00	F1	2%	$11,142.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMFFEIOMA	VMAX AF FEIO Module Upgrade Add-On	$440.00	F1	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMN	VMAX Installation	$4,440.00	F1	2%	$4,351.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMN3PR	VMAX Racking Essentials	$2,900.00	F1	2%	$2,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	$1,740.00	F1	2%	$1,705.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNA	VMAX Installation Add-On	$580.00	F1	2%	$568.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNAAD	VMAX Additional Array Deployment	$7,030.00	F1	2%	$6,889.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNADP	VMAX Array Deployment	$12,650.00	F1	2%	$12,397.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNBASEU	VMAX Base Upgrade	$3,080.00	F1	2%	$3,018.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNDAEUA	VMAX DAE Upgrade Add-On	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNDBWS	VMAX Database Analysis Workshop	$3,940.00	F1	2%	$3,861.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	$440.00	F1	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	$3,410.00	F1	2%	$3,341.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFABUA	VMAX Fabric Upgrade Add-On	$440.00	F1	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFEMUA	VMAX FE IO Module Upgrade Add-On	$220.00	F1	2%	$215.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFST	Impl for VMAX Storage Group Provisioning	$8,430.00	F1	2%	$8,261.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFSTXEPR	Impl for VMAX3 FAST.X with Single SRP	$7,030.00	F1	2%	$6,889.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFSTXUPM	Impl for VMAX upgrade with MSRPs Config	$9,050.00	F1	2%	$8,869.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNFSTXUPS	Impl for FAST.X Upg for Single SRP	$9,050.00	F1	2%	$8,869.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNIMFAR	Implementation for File Auto Recovery	$5,220.00	F1	2%	$5,115.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	$660.00	F1	2%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNMFFBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	$2,720.00	F1	2%	$2,665.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNPWS	VMAX Workload Analysis Workshop	$5,910.00	F1	2%	$5,791.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNSLA	VMAX Service Level Add-On	$1,540.00	F1	2%	$1,509.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNSLB	VMAX Service Level Base	$6,860.00	F1	2%	$6,722.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	$5,690.00	F1	2%	$5,576.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	$2,970.00	F1	2%	$2,910.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	$5,910.00	F1	2%	$5,791.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXESA	Implement Storage Analytics	$2,070.00	F1	2%	$2,028.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXFST	VMAX Implementation for FAST QS	$10,280.00	F1	2%	$10,074.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	$2,810.00	F1	2%	$2,753.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	$4,220.00	F1	2%	$4,135.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	$15,180.00	F1	2%	$14,876.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	$9,870.00	F1	2%	$9,672.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXORSB	VMAX Data Migration with OR Base	$14,130.00	F1	2%	$13,847.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	$11,000.00	F1	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXUPGD	VMAX Upgrade Design	$3,380.00	F1	2%	$3,312.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMXVI	EMC VI Enablement for VMAX	$2,270.00	F1	2%	$2,224.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VNXDE	VNX DATA ERASURE	$4,900.00	F1	2%	$4,802.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VP1ECR	Single Engine VPLEX 1 host Cust Rack	$5,210.00	F1	2%	$5,105.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPCLUPINSIM	INTALL & IMPLEMENT VPLEX CLUSTER UPG	$12,180.00	F1	2%	$11,936.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPENC1	VPLEX ENCAPSULATE 10-HOST MAX 8-HR	$5,750.00	F1	2%	$5,635.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPENC5	VPLEX ENCAPSULATE 50-HOST MAX 40-HR .	$19,560.00	F1	2%	$19,168.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPFEREBAL	VPLEX FRONT-END REBALANCE BASE 20 HOST	$3,540.00	F1	2%	$3,469.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPHCS	Health Check for VPLEX Subscription	$35,070.00	F1	2%	$34,368.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPLEX	EMC DESIGN AND IMPL FOR V-PLEX QS	$5,130.00	F1	2%	$5,027.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPLXESA	Deploy EMC Storage Analytics for VPLEX	$2,070.00	F1	2%	$2,028.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPMADD	VPLEX Migration 20 Host Adder	$9,450.00	F1	2%	$9,261.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPMBASE	VPLEX Migration Service Base	$16,960.00	F1	2%	$16,620.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPVEGL	VPLEX/VE REMOTE GURU LIVE IMPL ASSISTANC	$1,450.00	F1	2%	$1,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPXINS	VPLEX INSTALL ONLY (NO D&I)	$1,300.00	F1	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VPXIPL	IMPL FOR V-PLEX QUICKSTART	$4,040.00	F1	2%	$3,959.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSBINS	Installation for VSPEX BLUE Appliance	$2,450.00	F1	2%	$2,401.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSBINSA	Installation for VSPEX BLUE Add-on	$970.00	F1	2%	$950.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSPBD	VMAX CE Essentials Implementation	$10,320.00	F1	2%	$10,113.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSPID	VMAX CE Incremental Installation	$3,660.00	F1	2%	$3,586.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSPSLA	VMAX CE SERVICE LEVEL ADDER	$2,910.00	F1	2%	$2,851.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSPSLB	VMAX CE SERVICE LEVEL BASE	$5,750.00	F1	2%	$5,635.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VSPSLU	VMAX CE Service Level Upgrade	$3,660.00	F1	2%	$3,586.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	$2,050.00	F1	2%	$2,009.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-VXEBD	VNXe1600 Deployment	$5,350.00	F1	2%	$5,243.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VXEDMH	VNXe Host Based Data Migration	$8,070.00	F1	2%	$7,908.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	$3,340.00	F1	2%	$3,273.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VXEUD	VNXe3200 Deployment	$6,350.00	F1	2%	$6,223.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VXEUPS	VNXe Storage Upgrade	$3,660.00	F1	2%	$3,586.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-W4NWSK	ViPR SRM Reporting Design	$12,370.00	F1	2%	$12,122.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	$370.00	F1	2%	$362.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	$4,900.00	F1	2%	$4,802.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	$15,740.00	F1	2%	$15,425.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	$1,580.00	F1	2%	$1,548.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTHC	Remote Delivered Health Check Event	$1,890.00	F1	2%	$1,852.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTICDM	ICDM:AppSync Install+1 Replica on 1 host	$1,790.00	F1	2%	$1,754.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	$1,190.00	F1	2%	$1,166.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	$2,800.00	F1	2%	$2,744.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	$4,220.00	F1	2%	$4,135.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	$1,730.00	F1	2%	$1,695.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	$3,440.00	F1	2%	$3,371.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTINCA	XtremIO Install of Additonal EMC Cabinet	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	$11,930.00	F1	2%	$11,691.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	$20,200.00	F1	2%	$19,796.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	$13,770.00	F1	2%	$13,494.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTUP1B	CLUSTER EXPANSION 1 BRICK ADD	$4,940.00	F1	2%	$4,841.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTUPAB	Add'l Xbrick after 1st Xbrick Expansion	$1,230.00	F1	2%	$1,205.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	$7,170.00	F1	2%	$7,026.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	$6,370.00	F1	2%	$6,242.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CMA-KZNFRM	KAZEON EDISCOVERY SINGLE-NODE HEADSTART	$18,300.00	F1	2%	$17,934.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CMA-KZNSC1	SOURCEONE SR CONSULTANT 8 HOUR BLOCK	$1,800.00	F1	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-AVAENA	AVAMAR ENABLE BNDLE PRICED IN CART	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-DPA	Coop Implementation for DPA	$980.00	F1	2%	$960.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-ECSDIG	ECS Cooperative Service	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-HCIADIG	Cooperative Guidance for VxRAIL	$1,372.00	F1	2%	$1,344.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-ISIDIG	Isilon Design Implement Guidance	$1,530.00	F1	2%	$1,499.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-ITTW	COOPERATIVE IT TRANSFORMATION WORKSHOP	$1,000.00	F1	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-MIABLK	COOPERATIVE BLOCK MIGRATION ADDER	$4,370.00	F1	2%	$4,282.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-MIBBLK	COOPERATIVE BLOCK MIGRATION BASE	$5,840.00	F1	2%	$5,723.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-MIGBLK	COOP BLOCK MIGRATION DESIGN REVIEW	$1,270.00	F1	2%	$1,244.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-MIGFIL	Coop Data Migration for File Guid	$1,530.00	F1	2%	$1,499.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-NWDIG	Coop Design & Implementation for NW	$980.00	F1	2%	$960.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-SIODIG	ScaleIO Cooperative Service	$1,330.00	F1	2%	$1,303.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-UNIDIG	VNX Unified Design & Imp Guidance	$1,510.00	F1	2%	$1,479.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-VIPRDIG	Partner Guidance service for ViPR	$1,200.00	F1	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-VMNDIG	Design and Implement Guidance for VMAX	$2,260.00	F1	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-VPDIG	GUIDANCE SERVICE FOR VPLEX PARTNERS	$1,070.00	F1	2%	$1,048.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-VSRMDIG	Partner Guidance Service for ViPR SRM	$1,330.00	F1	2%	$1,303.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-XTIIG	XtremIO Coop Install Implement Guidance	$1,130.00	F1	2%	$1,107.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ADAPT	Custom Subscription Adaptivity 5user (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ADVSVC	PS ADVANCED SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ANLYT	ANALYTICS LAB+DATA LOAD CUSTOMIZED (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-APPTAS	APPLICATION TECH ACCELERATION SVCS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ASD	ASD GENERIC MODEL CODE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ASDTAS	ASD TECHNOLOGY ACCELERATED SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-AVAM	AVAMAR-PS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-AXEXPN	APPXTENDER CUSTOM EXPENSE SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BLKLGT	Custom Legato Bulk PS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BRS	CUSTOM SERVICE BRS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BURASW	EMC BURA SOFTWARE CUSTOM SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BUSTEC	CUSTOM SERVICES - BUS TECH (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CCH	CONTROL CENTER HEALTH CHECK (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CMARES	CMA RESIDENCY SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CNTERA	CUSTOM CENTERA SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CPY	CUST COPYCROSS ENG (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CTRX	Custom Service, Connectrix\Connectivity (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CTX	Custom Service, Connectrix\Connectivity (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DBT	PS CUSTOM DBTUNER (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DBU	DBTUNER PERF TUNE US (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DBXIMP	DBXTENDER IMPLEMENT SVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DC	CUSTOM SERVICE - DATA COMPUTING (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DCITAS	DCI TECH ACCELERATION SVCS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DD	SERVICE FOR DATA DOMAIN (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DECDE2	SINGLE DISK DE: 2 YRSVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DECDE3	SINGLE DISK DE: 3 YRSVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DL	IMPLEMENTATION FOR DISK LIBRARY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DLM	DISK LIBRARY FOR MAINFRAME (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DMBC	CUSTOM DATA MIGRATE BC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DMNS	CUSTOM DATA MIGRATE NS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DOCSCI	CUSTOM SERVICES DOCSCI (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DPA	DATA PROTECTION ADVISOR CUSTOM SVCS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DPARA	DPA REPLICATION ANALYSIS CUSTOM (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DSKCDE	REPLACED DISK ERASURE APPLIANCE/SINGLE D (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DSSD	Custom Implementation for DSSD (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-ECCOPE	EMC CONTROL CENTER 5.0 (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ECS	EMC CONSULTING SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ECSVMW	CONSULTING SERVICES W/VMWARE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ENE	Energy and Engineering Labor (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ENESOL	Energy and Engineering Solutions (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ENESUP	Energy and Engineering Support (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ESA	Storage Mgt Strat Analys (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ESD	CUSTOM SERVICE, ESD (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ESGCAP	CUSTOM CAPTIVA PS ESG (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ESGDCM	Custom Documentum PS ESG (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EX	CUSTOM SCOPED SERVICES FOR EMAILXTENDER (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPBT	REBILLABLE EXPENSE - BUS TECH (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPDC	DATA COMPUTING EXPENSE BILL BACK (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPGP	GREENPLUM REBILLABLE EXPENSE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPISL	ISILON REBILLABLE EXPENSE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXP-PV-DATA	PS CUSTOM EXPENSES FOR PIVOTAL DATA (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXP-PV-DSCI	PS CUSTOM EXPENSES FOR PIVOTAL DATA SCI (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXP-PV-LABS	PS CUSTOM EXPENSES FOR PIVOTAL LABS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXP-PV-PCF	PS CUSTOM EXPENSES FOR PIVOTAL CF (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPVS	Expense Model for Virtustream (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDASD	ASD GENERIC MODEL CODE(Federal Div Only) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDBRS	CUSTOM SERVICE BRS (Federal Div Only) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDCTX	Federal Custom Connectrix\Connectivity (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDDSSD	Custom Implementation for DSSD (Fed Div) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDECS	EMC CONSULTING SERVICE (Federal Div) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDECSVMW	CONSULTING SERVICES W/VMWARE (Fed Div) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDESD	CUSTOM SERVICE, ESD (Federal Div Only) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDISILON	ISILON SERVICES (Federal Div Only) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDRESVAC	Residency: EMC Deliverd Shared VMw Port (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDRESVCE	VCE Residency (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDUSD	CUSTOM SERVICE, USD (Federal Div Only) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDVCEECS	CONSULTING SERVICES FOR VCE(Federal Div) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDXTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM(Fed) (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-GEOM	CUSTOM GEOSPAN MCSFT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-GP	CUSTOM GREENPLUM TS SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGCAP	IIG CAPTURE LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGCOL	IIG COLLABORATION LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGDCS	IIG CUSTOMER COMMUNICATIONS LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGECM	IIG CONTENT MANAGEMENT LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGOND	IIG ONDEMAND LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGOND2	IIG ONDEMAND LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGONDREN	Renewal for OnDemand Hosting Serv (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGONDREN2	RENEWAL FOR ONDEMAND HOSTING SERV (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGPVG	IIG PERVASIVE GOVERNANCE LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGSOL	IIG SOLUTIONS IP (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGSOLAPX	APx Solution BRT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGSUP	IIG SOLUTIONS SUPPORT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGSUPAPX	APx Solution Support BRT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-IIGXCP	IIG PROCESS MANAGEMENT LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-INFSEC	SERVICES FOR INFO SEC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-INVECS	EMC CONSULTING INVESTMENT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ISILON	ISILON SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-KZN	SOURCEONE KAZEON CUSTOM INSTALLATION SER (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-LCLREP	CUSTOM LOCAL REP SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-LS	IIG LIFE SCIENCES LABOR (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-LSSOL	IIG LIFE SCIENCES LABOR SOLUTIONS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-LSSUP	IIG LIFE SCIENCES LABOR SOLUTION SUPPORT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-MOZY	EMC Implementation for Mozy Custom (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-NETCON	A NETWORK CONSULTING SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-NW	NETWORKER CUSTOM SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ORCL	Oracle Services (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-OSS	CUSTOM OPEN STORAGE SW SVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-OTS	OUTTASKING INFRASTRUCTURE MGMT SVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PC213	Custom Implementation Services (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PIVLBS	PIVOTAL LABS CUSTOM PS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PV-DATA	PS CUSTOM FOR PIVOTAL DATA (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PV-DATA-SCI	PS CUSTOM FOR PIVOTAL DATA SCIENCE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PV-LABS	PS CUSTOM FOR PIVOTAL LABS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-PV-PCF	PS CUSTOM FOR PIVOTAL CLOUD FOUNDRY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RAIN	CTA Custom Service Offering (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RCVRPT	RECOVERPOINT CUSTOM SRVC (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESCAP	CAPTIVA RESIDENCY SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESCOL	IIG COLLABORATION RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESDCS	DOCSCI RESIDENCY SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESECM	IIG CONTENT MANAGEMENT RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESKZN	KAZEON RESIDENCY SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESOND	IIG ONDEMAND RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESOND2	IIG ONDEMAND RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESONDREN	Renewal for Application Mgmt Serv (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESONDREN2	RENEWAL FOR APPLICATION MGMT SERV (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-RESPVG	IIG PERVASIVE GOVERNANCE RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESVAC	RESIDENCY FOR VMWARE SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESVCE	RES for VCE Vblock (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESXCP	IIG PROCESS MANAGEMENT RESIDENCY (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RFFVA	RAINFINITY FVA DESIGN & IMPLEMENT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RMTREP	CUSTOM REMOTE REPLICATION (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RPCE	IMPLEMENT FOR RECOVERPOINT/CE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-S1HC	SOURCEONE CUSTOMER HEALTHCHECK (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-S1MIG	CUSTOM EX TO S1 MIGRATION PS ESG (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-S1UPG	SOURCEONE CUSTOM UPGRADE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SMSMSS	MANAGED STORAGE SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SMSUPP	RMSG CUSTOM SUPPORT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SMVO	ENGAGEMENT FOR VOYENCE PRODUCTS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SOL	IIG SOLUTION IP AND FRAMEWORKS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SOLSUP	IIG SOLUTION SUPPORT HOURS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SRC1	SOURCEONE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-STS	STORAGESCOPE CUSTOM ENGAGEMENT (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-USD	CUSTOM SERVICE, USD (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VAC	VMWARE SERVICE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VCE	SERVICES FOR VCE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VCEECS	CONSULTING SERVICES FOR VCE (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VPHAS	VPLEX High Availability Readiness (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VSBRSOTS	VIRTUSTREAM BRSOTS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-VSOTS	VIRTUSTREAM OTS (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-XHIVE	X-HIVE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-XTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM (Custom Quoted)	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ESHS-AX	APPLICATIONXTENDER HEADSTART SERVICES	$12,580.00	F1	2%	$12,328.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ESHS-SAPAR	HEADSTART FOR SAP ARCHIVING FF 15 DAYS	$47,300.00	F1	2%	$46,354.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ESRES-NWL1	US ONLY-EMC NETWORKER IP RESIDENCY	$25,600.00	F1	2%	$25,088.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-ANARES	30DAY ANALYSIS RESIDENT	$26,000.00	F1	2%	$25,480.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-AVNDMP	AVAMAR EXPANDED NDMPQUICKSTART	$5,750.00	F1	2%	$5,635.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-CAP-DA	CAPTIVA DISPATCHER ADD-ON	$29,900.00	F1	2%	$29,302.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-CAP-IC	CAPTIVA INTELLIGENT CAPTURE	$35,400.00	F1	2%	$34,692.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-CI4	IMPL FOR CENTERA 4-NODE	$5,500.00	F1	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-DPABU	DPA BACKUP EXTENDED IMPLEMENTATION	$15,420.00	F1	2%	$15,111.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-DPRA	ADV IMPLMENTATION FOR DPA	$16,100.00	F1	2%	$15,778.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-DSC	Ctx Switch 4Host Imp QSES	$11,840.00	F1	2%	$11,603.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-FTSENC	FTS ENCAPSULATION	$15,020.00	F1	2%	$14,719.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-FTSEPR	VMAX FTS External Provisioning	$11,650.00	F1	2%	$11,417.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-FTSFVP	FTS FAST VP INTEGRATION	$16,430.00	F1	2%	$16,101.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-HCSYS	Health Check for VMAX (Sub)	$31,300.00	F1	2%	$30,674.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-MSIPW	MS INFRASTRUCTURE PROTECTION WRKSHP	$35,410.00	F1	2%	$34,701.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-NWS	EMC NETWORKER EXPANDED QUICKSTART	$15,700.00	F1	2%	$15,386.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-RDFIQE	VMAX Implementation for SRDF QS	$12,730.00	F1	2%	$12,475.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-SNADD	ADDITION OF 4 HOSTSAN SET UP	$5,990.00	F1	2%	$5,870.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-SPA	Health Check for VMAX (Event)	$12,520.00	F1	2%	$12,269.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-TMFIQE	VMAX Implementation for TimeFinder QS	$9,440.00	F1	2%	$9,251.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-EXP-VMNFSTXCA	Impl for VMAX with MSRPs	$9,930.00	F1	2%	$9,731.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-IIG-CAPSA1	CAPTIVA IA 1-SRVR SVC ASSIST PK 1 YR EXP	$23,490.00	F1	2%	$23,020.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-IIG-FRMSA1	KAZEON 1-NODE FRM SVC ASSIST PKG 1YR EXP	$23,940.00	F1	2%	$23,461.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-IIG-KZNSA1	KAZEON 1-NODE SVC ASSIST PACKGE 1 YR EXP	$28,500.00	F1	2%	$27,930.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-IIG-XCPSA1	XCP APP ASSESSMENT SVC ASSIST PK 1YR EXP	$54,480.00	F1	2%	$53,390.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-IIG-XPRSA1	XPRESSSION SERVICE ASSIST PKG - 1 YR EXP	$85,990.00	F1	2%	$84,270.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-DMX	ZERO DOLLAR SYMM INSTALL	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-GP	ZERO DOLLAR IMPLEMENTATION MODEL	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-VMAX	ZERO DOLLAR VMAX INSTALL	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-VMNA	VMAX INSTALL ADD-ON	$580.00	F1	2%	$568.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSINST-VPVE	VPLEX VE Environment Validation	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-ADVISORY	PS L1 ADVISORY FOR PIVOTAL DATA	$5,500.00	F1	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-BDS-ONB	PS L1 BDS ONBOARDING FOR PIVOTAL DATA	$30,000.00	F1	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DE-REVIEW	PS L1 DE ARCH REVIEW FOR PIVOTAL DATA	$15,000.00	F1	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DE-SA	PS L1 DE SOLUTION ASSUR FOR PIVOTAL DATA	$90,000.00	F1	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DOJO-4L	PS L1 DOJO FOR PCF - 4 WEEKS LARGE	$235,000.00	F1	2%	$230,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DOJO-4M	PS L1 DOJO FOR PCF - 4 WEEKS MEDIUM	$180,000.00	F1	2%	$176,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DOJO-4S	PS L1 DOJO FOR PCF - 4 WEEKS SMALL	$125,000.00	F1	2%	$122,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DOJO-6L	PS L1 DOJO FOR PCF - 6 WEEKS LARGE	$350,000.00	F1	2%	$343,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-DOJO-6M	PS L1 DOJO FOR PCF - 6 WEEKS MEDIUM	$270,000.00	F1	2%	$264,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-PCF-SA-3	PS L1 SOLUTION ASSUR FOR PCF - 3 MONTHS	$90,000.00	F1	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-L1-PV-PCF-SA-6	PS L1 SOLUTION ASSUR FOR PCF - 6 MONTHS	$180,000.00	F1	2%	$176,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-OEM-INVNX	OEM VNX Installation	$2,950.00	F1	2%	$2,891.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-OEM-PRGM2	OEM Program Manager 2 hour adder	$650.00	F1	2%	$637.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	$570.00	F1	2%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DDPPMX	ProtectPoint with VMAX Solution Package	$570.00	F1	2%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DDPPXO	DPSAPPS w XtremIO Solution Package	$570.00	F1	2%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DDSAP	IMP FOR DD WITH SAP HANA STUDIO SOL	$1,290.00	F1	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DMBDE	Architect & Impl Test Block Pkg	$13,900.00	F1	2%	$13,622.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DMFDE	Architect & Impl Test File Pkg	$9,400.00	F1	2%	$9,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-DPS	DPS Solution Package	$1,690.00	F1	2%	$1,656.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMAPE	APP PROTECT IMPLEMENT PKG - VNXE	$3,000.00	F1	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-PKG-IMFSB	FAST Implementation Block Only	$6,150.00	F1	2%	$6,027.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMFSU	FAST IMPLEMENT	$6,150.00	F1	2%	$6,027.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	$1,810.00	F1	2%	$1,773.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	$2,730.00	F1	2%	$2,675.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMLPE	VNXE - SNAPSURE IMPLEMENT	$1,280.00	F1	2%	$1,254.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMLPU	VNX - SNAPVIEW SNAPSURE IMPLEMENT	$5,580.00	F1	2%	$5,468.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMMGTU	IMPLEMENT USM SUITE	$3,220.00	F1	2%	$3,155.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMMGVE	IMP FOR UNIFIED VNXE MGMT SUITE	$5,310.00	F1	2%	$5,203.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMRPB	VNX BLOCK - MIRRORVIEW IMPLEMENT	$3,210.00	F1	2%	$3,145.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMRPE	VNXE - REPLICATOR IMPLEMENT	$3,210.00	F1	2%	$3,145.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMRPU	VNX - MIRRORVIEW REPLICATOR IMP	$11,550.00	F1	2%	$11,319.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMSCE	SECURITY & COMP IMPLEMENT PKG-VNXE	$3,290.00	F1	2%	$3,224.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMSCU	SECURITY & COMP IMPLEMENT PKG -VNX	$5,510.00	F1	2%	$5,399.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-IMSCVE	IMP 4 VNXE SECURITY & COMPLIANCE SUITE	$2,250.00	F1	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-LEBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	$5,260.00	F1	2%	$5,154.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-MRBDE	VNX BLOCK INSTALL & IMPLEMENT	$8,620.00	F1	2%	$8,447.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-MRUD	VNX - BASIC INSTALL-IMPLEMENT	$8,080.00	F1	2%	$7,918.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-MRUDE	INSTALL IMPLEMENT VNX ENHANCED	$11,290.00	F1	2%	$11,064.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-ORSS	EMC Oracle Replatforming Services Suite	$129,150.00	F1	2%	$126,567.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPDESCDP	RECOVERPOINT DESIGN FOR CDP	$3,800.00	F1	2%	$3,724.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPDESDR	RECOVERPOINT DESIGN FOR DR	$1,970.00	F1	2%	$1,930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPIMPCDP	RECOVERPOINT IMPLE CDP REPLICATION	$2,880.00	F1	2%	$2,822.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPIMPDR	RECOVERPOINT IMPLE DR REPLICATION	$1,750.00	F1	2%	$1,715.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPINSPRPA	RECOVERPOINT PRPA INSTALL	$550.00	F1	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPINSSVMX3	EMC RECOVERPOINT INSTL/CNFG VMAX3 SPLITR	$1,810.00	F1	2%	$1,773.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPINSVRPA	RECOVERPOINT VRPA INSTALL	$610.00	F1	2%	$597.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPRDESCDP	RECOVERPOINT DESIGN FOR CDP REMOTE DLVRY	$2,370.00	F1	2%	$2,322.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPRDESDR	RECOVERPOINT DESIGN FOR DR REMOTE DLVRY	$1,240.00	F1	2%	$1,215.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPRIMPCDP	RP IMPLEMENT CDP REMOTE DELIVERY	$1,840.00	F1	2%	$1,803.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPRIMPDR	RP IMPLEMENT DR REPL REMOTE DELIVERY	$1,110.00	F1	2%	$1,087.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPRINSVRPA	RECOVERPOINT VRPA INSTALL REMOTE DELIVER	$490.00	F1	2%	$480.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-RPXIOIMPS	RECOVERPOINT IMPLE RP/XTREMIO SOLN	$1,010.00	F1	2%	$989.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-VXEUD	IMPLEMENTATION FOR UNIFIED VNXE	$3,110.00	F1	2%	$3,047.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PKG-XIORPCINS	RECOVERPOINT CFG XTREMIO CONNECTOR	$290.00	F1	2%	$284.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-ESRS	ZERO DOLLAR ESRSUPGRADE	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMAX	ZERO DOLLAR VMAX UPGRADE	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNDAEU	VMAX DAE Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNDARU	VMAX DARE Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNDRVU	VMAX Drive Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNENGU	VMAX Engine Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNFABU	VMAX Fabric Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNFEMU	VMAX FE IO Module Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNMEMU	VMAX Memory Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGD-VMNSYSU	VMAX System Bay Upgrade	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSUPGR-GP	ZERO DOLLAR UPGRADE MODEL	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMBA	VSD Unity Data Migration Block, Add-on	$2,970.00	F1	2%	$2,910.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMBB	EMC Unity Data Migration Block, Base	$5,570.00	F1	2%	$5,458.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMBE	VSD Unity Data Migration Block, Event	$6,060.00	F1	2%	$5,938.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMFA	VSD Unity Data Migration File, Add-on	$4,160.00	F1	2%	$4,076.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMFB	VSD Unity Data Migration File, Base	$6,280.00	F1	2%	$6,154.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-VSD-UXDMFE	VSD Unity Data Migration File, Event	$3,195.00	F1	2%	$3,131.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RSA-ARC-RES	RSA Archer Residency	$0.00	F1	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01032032902	SEL PREC D&S (1-50; US)SUP	$1,326.00	F2	2%	$1,299.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01033032902	SEL PREC D&S (51-200; US)SUP	$1,260.00	F2	2%	$1,234.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01034032902	SEL PREC D&S (200+; US)SUP	$1,193.00	F2	2%	$1,169.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01035032902	SEL PREC D&S (1-50; INTL)SUP	$1,658.00	F2	2%	$1,624.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01036032902	SEL PREC D&S (51-200; INTL)SUP	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01037032902	SEL PREC D&S (200+; INTL)SUP	$1,492.00	F2	2%	$1,462.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01038032902	SEL PREC APPS (1-50; US)SUP	$1,705.00	F2	2%	$1,670.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01039032902	SEL PREC APPS (51-200; US)SUP	$1,620.00	F2	2%	$1,587.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01040032902	SEL PREC APPS (200+; US)SUP	$1,534.00	F2	2%	$1,503.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01041032902	SEL PREC APPS (1-50; INTL)SUP	$2,132.00	F2	2%	$2,089.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01042032902	SEL PREC APPS (51-200; INTL)SUP	$2,025.00	F2	2%	$1,984.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01043032902	SEL PREC APPS (200+; INTL)SUP	$1,918.00	F2	2%	$1,879.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01044032902	SEL PREC D&S-UPG DB (1-50; US)SUP	$947.00	F2	2%	$928.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01045032902	SEL PREC D&S-UPG DB (51-200; US)SUP	$900.00	F2	2%	$882.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01046032902	SEL PREC D&S-UPG DB (200+; US)SUP	$853.00	F2	2%	$835.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01047032902	SEL PREC D&S-UPG DB (1-50; INTL)SUP	$1,184.00	F2	2%	$1,160.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01048032902	SEL PREC D&S-UPG DB (51-200; INTL)SUP	$1,125.00	F2	2%	$1,102.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01049032902	SEL PREC D&S-UPG DB (200+; INTL)SUP	$1,066.00	F2	2%	$1,044.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01060032902	SEL PREC D&S-UPG PREC STRG (US)SUP	$152.00	F2	2%	$148.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01061032902	SEL PREC D&S-UPG PREC STRG (INTL)SUP	$189.00	F2	2%	$185.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01141052606	SEL MSP FOR D&S CPU (UP TO 10)	$29,647.00	F2	2%	$29,054.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01142052606	SEL MSP FOR D& S CPU (11-15)	$2,482.00	F2	2%	$2,432.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01143052606	SEL MSP FOR D&S CPU (16-20)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01144052606	SEL MSP FOR D&S CPU (21-25)	$1,729.00	F2	2%	$1,694.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01145052606	SEL MSP FOR D&S CPU (26-30)	$1,559.00	F2	2%	$1,527.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01146052606	SEL MSP FOR D&S CPU (31-35)	$1,441.00	F2	2%	$1,412.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01147052606	SEL MSP FOR D&S CPU (36-40)	$1,353.00	F2	2%	$1,325.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	01148052606	SEL MSP FOR D&S CPU (41-45)	$1,288.00	F2	2%	$1,262.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01149052606	SEL MSP FOR D&S CPU (46-50)	$1,235.00	F2	2%	$1,210.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01151052606	SEL MSP FOR APPS CPU (UP TO 10)	$37,235.00	F2	2%	$36,490.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01152052606	SEL MSP FOR APPS CPU (11-15)	$3,106.00	F2	2%	$3,043.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01153052606	SEL MSP FOR APPS CPU (16-20)	$2,496.00	F2	2%	$2,446.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01154052606	SEL MSP FOR APPS CPU (21-25)	$2,155.00	F2	2%	$2,111.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01155052606	SEL MSP FOR APPS CPU (26-30)	$1,935.00	F2	2%	$1,896.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01156052606	SEL MSP FOR APPS CPU (31-35)	$1,788.00	F2	2%	$1,752.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01157052606	SEL MSP FOR APPS CPU (36-40)	$1,676.00	F2	2%	$1,642.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01158052606	SEL MSP FOR APPS CPU (41-45)	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01159052606	SEL MSP FOR APPS CPU (46-50)	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01161062606	SEL TAAS FOR D&S CPU (UP TO 10)	$72,118.00	F2	2%	$70,675.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01162062606	SEL TAAS FOR D&S CPU (11-15)	$6,729.00	F2	2%	$6,594.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01163062606	SEL TAAS FOR D&S CPU (16-20)	$6,247.00	F2	2%	$6,122.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01164062606	SEL TAAS FOR D&S CPU (21-25)	$5,976.00	F2	2%	$5,856.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01165062606	SEL TAAS FOR D&S CPU (26-30)	$5,806.00	F2	2%	$5,689.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01166062606	SEL TAAS FOR D&S CPU (31-35)	$5,688.00	F2	2%	$5,574.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01167062606	SEL TAAS FOR D&S CPU (36-40)	$5,600.00	F2	2%	$5,488.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01168062606	SEL TAAS FOR D&S CPU (41-45)	$5,535.00	F2	2%	$5,424.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01169062606	SEL TAAS FOR D&S CPU (46-50)	$5,482.00	F2	2%	$5,372.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01171062606	SEL TAAS FOR APPS CPU (UP TO 10)	$91,824.00	F2	2%	$89,987.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01172062606	SEL TAAS FOR APPS CPU (11-15)	$8,567.00	F2	2%	$8,395.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01173062606	SEL TAAS FOR APPS CPU (16-20)	$7,956.00	F2	2%	$7,796.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01174062606	SEL TAAS FOR APPS CPU (21-25)	$7,615.00	F2	2%	$7,462.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01175062606	SEL TAAS FOR APPS CPU (26-30)	$7,398.00	F2	2%	$7,250.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01176062606	SEL TAAS FOR APPS CPU (31-35)	$7,246.00	F2	2%	$7,101.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01177062606	SEL TAAS FOR APPS CPU (36-40)	$7,134.00	F2	2%	$6,991.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01178062606	SEL TAAS FOR APPS CPU (41-45)	$7,049.00	F2	2%	$6,908.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	01179062606	SEL TAAS FOR APPS CPU (46-50)	$6,981.00	F2	2%	$6,841.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100198-MA	SEL MA VW Srvr Ent Lic Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100199-MA	SEL MA VW Srvr Dep Lic Ann'l	$2,965.00	F2	2%	$2,905.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100202-MA	SEL MA FCX-0402 Lic Ann'l	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100203-MA	SEL MA FCX-0408 Lic Ann'l	$8,259.00	F2	2%	$8,093.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100205-MA	SEL MA RBL-024 Lic Ann'l	$1,641.00	F2	2%	$1,608.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100206-MA	SEL MA ProbeSW-024 Lic Ann'l	$360.00	F2	2%	$352.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100207-MA	SEL MA ProbeSW-032 Lic Ann'l	$476.00	F2	2%	$466.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100208-MA	SEL MA ProbeSW-192 Lic Ann'l	$2,859.00	F2	2%	$2,801.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100209-MA	SEL MA ProbeSW-256 Lic Ann'l	$3,759.00	F2	2%	$3,683.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100210-MA	SEL MA ProbeSW-336 Lic Ann'l	$4,871.00	F2	2%	$4,773.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100211-MA	SEL MA ProbeSW-384 Lic Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100212-MA	SEL MA ProbeSW-528 Lic Ann'l	$7,412.00	F2	2%	$7,263.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100213-MA	SEL MA vSphere-001 Lic Ann l	$209.00	F2	2%	$204.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100214-MA	SEL MA ProbeVM-010 Lic Ann'l	$2,382.00	F2	2%	$2,334.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100215-MA	SEL MA ProbeVM-050 Lic Ann'l	$11,647.00	F2	2%	$11,414.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100216-MA	SEL MA vSphere-100 Lic Ann l	$20,965.00	F2	2%	$20,545.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100217-MA	SEL MA ProbeVM-500 Lic Ann'l	$108,635.00	F2	2%	$106,462.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100257-MA	SEL MA ProbeFCX-E2 Bld Ann'l	$2,965.00	F2	2%	$2,905.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100258-MA	SEL MA ProbeFCX-E2 Ann'l	$5,294.00	F2	2%	$5,188.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100259-MA	SEL MA ProbeFCX-E8 Ann'l	$12,494.00	F2	2%	$12,244.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100263-MA	SEL MA E24 Ann'l	$3,865.00	F2	2%	$3,787.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100264-MA	SEL MA E72 Ann'l	$6,247.00	F2	2%	$6,122.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100265-MA	SEL MA E24-04MM Ann'l	$4,182.00	F2	2%	$4,098.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100267-MA	SEL MA E24-04SM Ann'l	$3,018.00	F2	2%	$2,957.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100288-MA	SEL MA TCV-008LFLFLF-57-RP Ann'l	$233.00	F2	2%	$228.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100289-MA	SEL MA TCV-008LFLFLF-67-RP Ann'l	$233.00	F2	2%	$228.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100290-MA	SEL MA TCV-012LRLFLF-57-RP Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100292-MA	SEL MA TCV-012MRLFLF-57-OB Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100293-MA	SEL MA TCV-024MRLFMR-57-OB Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100294-MA	SEL MA TPP-016A-57 Ann'l	$911.00	F2	2%	$892.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100295-MA	SEL MA TPP-016A-67 Ann'l	$911.00	F2	2%	$892.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100296-MA	SEL MA TPP-024B-57 Ann'l	$1,334.00	F2	2%	$1,307.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100298-MA	SEL MA TPP-024C-57 Ann'l	$1,355.00	F2	2%	$1,327.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100299-MA	SEL MA TPP-048D-57 Ann'l	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100300-MA	SEL MA TPS-01OF Ann'l	$39.00	F2	2%	$38.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100301-MA	SEL MA TPS-01OS Ann'l	$27.00	F2	2%	$26.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100302	SEL PS SOS-4-IPM	$83,529.00	F2	2%	$81,858.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100303	SEL PS SOS-4-IPM Addtl Wk Onsite	$42,941.00	F2	2%	$42,082.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100304	SEL PS SOS-4-IPM Addtl Wk Rem	$29,118.00	F2	2%	$28,535.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100305	SEL PS Expert Svcs 5 Days	$15,882.00	F2	2%	$15,564.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100306	SEL PS Expert Svcs 20 Days	$63,529.00	F2	2%	$62,258.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100308	SEL PS PAK Addtl Wk Onsite	$14,412.00	F2	2%	$14,123.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100309	SEL PS Crit Infr Audit (CIA)	$57,059.00	F2	2%	$55,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100310	SEL PS CIA Addtl Wk Onsite	$28,824.00	F2	2%	$28,247.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100311	SEL PS CIA Addtl Wk Rem	$19,412.00	F2	2%	$19,023.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100312	SEL PS Baseline ProbeSW-FC8	$28,824.00	F2	2%	$28,247.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100313	SEL PS Baseline ProbeSW	$19,118.00	F2	2%	$18,735.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100346-MA	SEL MA ProbeFC8 MM Ann'l	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100402	SEL PS SOS-4-IPM Adv	$118,235.00	F2	2%	$115,870.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100408-MA	SEL MA TCV-012LFLFMR-57-RP Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100426-MA	SEL MA TPP-024D-57 Ann'l	$1,355.00	F2	2%	$1,327.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-100599-MA	SEL MA RC-024 Ann'l	$1,504.00	F2	2%	$1,473.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100600-MA	SEL MA RC-072 Ann'l	$3,441.00	F2	2%	$3,372.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100601-MA	SEL MA RB-024-08MM Ann'l	$8,047.00	F2	2%	$7,886.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100602-MA	SEL MA FC8-0802 Lic Ann'l	$2,965.00	F2	2%	$2,905.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100603-MA	SEL MA FC8-0808 Lic Ann'l	$11,859.00	F2	2%	$11,621.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100604-MA	SEL MA RCH-0808 Lic Annl	$7,624.00	F2	2%	$7,471.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100617-MA	SEL MA ProbeSWAG-24 Lic Ann'l	$180.00	F2	2%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100618-MA	SEL MA ProbeSWAG-192 Lic Ann'l	$1,429.00	F2	2%	$1,400.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100619-MA	SEL MA ProbeSWAG-528 Lic Ann'l	$3,706.00	F2	2%	$3,631.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100695-MA	SEL MA FC8-0402 Lic Ann'l	$2,541.00	F2	2%	$2,490.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100696-MA	SEL MA FC8-0408 Lic Ann'l	$9,953.00	F2	2%	$9,753.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100744-MA	SEL MA ProbeFC8 MM R Ann'l	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100824-MA	SEL MA RCH-0402 Lic Ann'l	$974.00	F2	2%	$954.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100825-MA	SEL MA RCH-0404 Lic Ann'l	$1,641.00	F2	2%	$1,608.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100826-MA	SEL MA RCH-0408 Lic Ann'l	$2,700.00	F2	2%	$2,646.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100827-MA	SEL MA RCH-0416 Lic Ann'l	$4,659.00	F2	2%	$4,565.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100828-MA	SEL MA RCH-0802 Lic Annl	$3,071.00	F2	2%	$3,009.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100829-MA	SEL MA RCH-0804 Lic Annl	$4,500.00	F2	2%	$4,410.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100830-MA	SEL MA RCH-0816 Lic Annl	$14,612.00	F2	2%	$14,319.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100842-MA	SEL MA ProbeFC8 SM R Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100843-MA	SEL MA ProbeFC8 SM Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100848-MA	SEL MA TCH-048LFLFMR-47-RP Ann'l	$1,715.00	F2	2%	$1,680.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100851-MA	SEL MA TCV-024FFFFFF-47-TE Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100852-MA	SEL MA TCC-024LRLFMR-57-RP Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-100934-MA	SEL MA E24-08MM Ann'l	$8,788.00	F2	2%	$8,612.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101037-MA	SEL MA RO-024 MM Ann'l	$9,318.00	F2	2%	$9,131.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101038-MA	SEL MA RO-072 MM Ann'l	$11,647.00	F2	2%	$11,414.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101043-MA	SEL MA RO-024 SM Ann'l	$10,165.00	F2	2%	$9,961.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101044-MA	SEL MA RO-072 SM Ann'l	$12,494.00	F2	2%	$12,244.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101047-MA	SEL MA RB024-08SM Ann'l	$8,788.00	F2	2%	$8,612.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101231-MA	SEL MA ProbeFC8-HD MM Ann'l	$7,200.00	F2	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101321-MA	SEL MA ProbeFC8-HD SM Ann'l	$7,941.00	F2	2%	$7,782.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101330	SEL PS QuickStart ProbeSW-VM-FC8	$61,059.00	F2	2%	$59,837.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101331	SEL PS QuickStart ProbeSW-VM	$48,118.00	F2	2%	$47,155.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101343-MA	SEL MA FC8HD-0816 Lic Ann'l	$16,518.00	F2	2%	$16,187.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101377-MA	SEL MA TCV-012MRLRLF-57-UP Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101426-MA	SEL MA TCV-024MRMRLF-57-UP Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101545-MA	SEL MA TCV-012LRLFLF-52-RP Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101753-MA	SEL MA VW Srvr Ent DR Lic Ann'l	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101804-MA	SEL MA ProbeFC8-HD48 MM Ann'l	$20,329.00	F2	2%	$19,922.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101925-MA	SEL MA TCV-012MRLFLF-57-EB Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101929-MA	SEL MA TCV-024MFMFFF-57-PO Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-101930-MA	SEL MA TCV-012LRLRLF-57-RP Ann'l	$349.00	F2	2%	$342.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102036	SEL PS VIMS Mngd Svc Ent 12 Mnth	$576,471.00	F2	2%	$564,941.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102037	SEL PS VIMS Mngd Svc Ent 6 Mnth	$352,941.00	F2	2%	$345,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102038	SEL PS VIMS Mngd Svc Std 12 Mnth	$352,941.00	F2	2%	$345,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102039	SEL PS VIMS Mngd Svc Std 6 Mnth	$205,882.00	F2	2%	$201,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102043-MA	SEL MA ProbeFC8-HD48 SM Ann'l	$22,235.00	F2	2%	$21,790.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102046-MA	SEL MA FC8HD48-0848 Lic Ann'l	$33,459.00	F2	2%	$32,789.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102048-MA	SEL MA TCV-024MRFRLF-57-UP Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102064-MA	SEL MA TCV-024MRLFMR-57-EB Ann'l	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102065-MA	SEL MA FC8HD48-0824 Lic Ann'l	$21,600.00	F2	2%	$21,168.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102069-MA	SEL MA Pltfrm Appl 4210 Ann'l	$8,259.00	F2	2%	$8,093.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102070-MA	SEL MA VW Mgmt Ent Ed Ann'l	$9,318.00	F2	2%	$9,131.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102071-MA	SEL MA VW Mgmt Virt Ed Ann'l	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102072-MA	SEL MA VW Mgmt Ent DR Ed Ann'l	$4,659.00	F2	2%	$4,565.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102091-MA	SEL MA ProbeFC8-HD Chass Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102092-MA	SEL MA ProbeFC8-HD48 Chass Ann'l	$15,247.00	F2	2%	$14,942.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102218	SEL TR 2500 Units VI Univ	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102219	SEL TR 5000 Units VI Univ	$5,882.00	F2	2%	$5,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102220	SEL TR 7500 Units VI Univ	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102221	SEL TR 20000 Units VI Univ	$23,529.00	F2	2%	$23,058.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102267-MA	SEL MA ProbeSW-010 Lic Ann'l	$156.00	F2	2%	$152.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102268-MA	SEL MA ProbeSW-100 Lic Ann'l	$1,567.00	F2	2%	$1,535.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102269-MA	SEL MA ProbeSWAG-010 Lic Ann'l	$79.00	F2	2%	$77.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102270-MA	SEL MA ProbeSWAG-100 Lic Ann'l	$784.00	F2	2%	$768.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102271-MA	SEL MA ProbeNTAP-001 Lic Ann'l	$244.00	F2	2%	$239.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102272-MA	SEL MA ProbeNTAP-100 Lic Ann'l	$24,353.00	F2	2%	$23,865.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102375-MA	SEL MA ProbeFC-16G24 Chass Ann'l	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102389	SEL PS Expert Svcs 5 Days Onsite	$28,235.00	F2	2%	$27,670.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102390	SEL PS Expert Svcs 20 Days Onsite	$88,235.00	F2	2%	$86,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102459	SEL TR 100 Units VI Univ	$118.00	F2	2%	$115.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102460	SEL PS Expert Svcs 5 Days Remote	$15,882.00	F2	2%	$15,564.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102461	SEL PS Expert Svcs 20 Days Remote	$63,529.00	F2	2%	$62,258.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102490-MA	SEL MA TCV-008LFLFLF-58-RP Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102491-MA	SEL MA TCV-012LRLFLF-58-RP Ann'l	$381.00	F2	2%	$373.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102500-MA	SEL MA TCV-012LRLFLF-97 Ann'l	$299.00	F2	2%	$293.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102579-MA	SEL MA SFP 4-Link Kit 8G MM HS	$424.00	F2	2%	$415.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102580-MA	SEL MA SFP 4-Link Kit 8G SM SR	$593.00	F2	2%	$581.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102581-MA	SEL MA Link Lic 8G 4-Link Kit	$3,388.00	F2	2%	$3,320.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-102582-MA	SEL MA Link Lic 8G Full FC8-HD48	$27,953.00	F2	2%	$27,393.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102583-MA	SEL MA Link Lic 8G Full 16G24	$13,765.00	F2	2%	$13,489.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102584-MA	SEL MA Link Lic 8G Full FC8-HD	$11,859.00	F2	2%	$11,621.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102595-MA	SEL MA LnkLic 16G 4Lnk Kit Ann'l	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102596-MA	SEL MA LnkLic 16G FC16G24 Ann'l	$19,059.00	F2	2%	$18,677.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102614-MA	SEL MA SFP 4Lnk Kit 16G MM Ann'l	$847.00	F2	2%	$830.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102615-MA	SEL MA SFP 4Lnk Kit 16G SM Ann'l	$1,016.00	F2	2%	$995.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102618-MA	SEL MA SFP 16GFC 1310NM SM Ann'l	$127.00	F2	2%	$124.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102645-MA	SEL MA ProbeVM-001 Hyper-V Lic1Y	$104.00	F2	2%	$101.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102646-MA	SEL MA ProbeVM-100 Hyper-V Lic1Y	$10,376.00	F2	2%	$10,168.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102647-MA	SEL MA ProbeVM-001 PowerVM Lic1Y	$105.00	F2	2%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102648-MA	SEL MA ProbeVM-100 PowerVM Lic1Y	$10,482.00	F2	2%	$10,272.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102697-MA	SEL MA ProbeFC16G12 Chass Ann'l	$5,506.00	F2	2%	$5,395.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102698-MA	SEL MA ProbeNAS10G16 Chass Ann'l	$14,824.00	F2	2%	$14,527.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102711	SEL VI Managed Svc (VIMS) 3 M Activation	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102712	SEL VI Managed Svc (VIMS) 6 M Activation	$35,294.00	F2	2%	$34,588.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102713	SEL VI Managed Svc (VIMS) 1 Year Activa	$47,059.00	F2	2%	$46,117.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102714	SEL VI Managed Svc PM VM100 Month Sub	$3,529.00	F2	2%	$3,458.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102715	SEL VI Managed Svc PM VM500 Month Sub	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102716	SEL VI Managed Svc PM SW10K Month Sub	$4,118.00	F2	2%	$4,035.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102717	SEL VI Managed Svc PM SW25K Month Sub	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102718	SEL VI Managed Svc PM HW96L Month Sub	$16,471.00	F2	2%	$16,141.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102719	SEL VI Managed Svc PM HW192L Month Sub	$23,294.00	F2	2%	$22,828.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102751-MA	SEL MA TCV-008LFLFLF-97-RP Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102752-MA	SEL MA TCV-012MRLFLF-97-OB Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102753-MA	SEL MA TCV-012MRLFLF-97-EB Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102754-MA	SEL MA TCV-024MRLFMR-97-OB Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102755-MA	SEL MA TCV-024MRLFMR-97-EB Ann'l	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102791-MA	SEL MA LnkLic 10G 1Lnk Actv Annl	$953.00	F2	2%	$933.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102792-MA	SEL MA LnkLic 10G 1Lnk Pasv Annl	$254.00	F2	2%	$248.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102793-MA	SEL MA LnkLic 10G NAS10G16 Ann'l	$12,918.00	F2	2%	$12,659.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102794-MA	SEL MA TgtLic 10G 4Tgt Kit Ann'l	$1,271.00	F2	2%	$1,245.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102795-MA	SEL MA LnkLic 10G 4Lnk Kit Ann'l	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102796-MA	SEL MA LnkLic 10G FCoE10G24 Annl	$20,965.00	F2	2%	$20,545.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102797-MA	SEL MA LnkLic 8G FC16G12 Ann'l	$8,471.00	F2	2%	$8,301.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102798-MA	SEL MA LnkLic 16G FC16G12 Ann'l	$12,706.00	F2	2%	$12,451.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-102799-MA	SEL MA ProbeFCoE10G24 Chass Annl	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100-103010-MA	SEL MA Pltfrm Appl 4220 Ann'l	$8,259.00	F2	2%	$8,093.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DA1PRSS2	SEL SECOND YEAR SS FOR F-V100DA1PRSSP	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DA1PRSSP	SEL DATADVANT100 1 PROBE 1YSS SP	$19,500.00	F2	2%	$19,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DA1PRSSP2	SEL SECOND YEAR SS SP FOR F-V100DA1PRSSP	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DAL1PRSS2	SEL SS DATADV LITE100 1 DATADVPROBE50SL	$1,376.00	F2	2%	$1,348.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DAL1PRSSP	SEL DA IDU LITE100 1DAPROBE50SL SS SUP	$9,750.00	F2	2%	$9,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE100 1DAPROBE50SL	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCODSS2-1	SEL SS renewal for IDUClasFrwkODr 100	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCODSSP2-1	SEL SS&SuprenIDUClasFrwkODr 100	$2,134.00	F2	2%	$2,091.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCSOSS2-1	SEL SS renewal for IDUClasFr SPOn 100	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCSOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 100	$2,134.00	F2	2%	$2,091.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCSS2-2	SEL SS renewal for IDUClassFr 100	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCSSP2-2	SEL SS and Sup ren for IDUClassFr 100	$2,134.00	F2	2%	$2,091.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCUSS2-1	SEL SS ren for IDUClasFrwkUx100	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DCUSSP2-1	SEL SS and Sup ren for IDUClasFrwkUx100	$2,134.00	F2	2%	$2,091.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLSS2-2	SEL SS renewal for DL for 100	$825.88	F2	2%	$809.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLSSP2-2	SEL SS and Sup renewal for DL for 100	$1,101.18	F2	2%	$1,079.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLSSS2	SEL SS renewal for DLSu 100	$1,376.00	F2	2%	$1,348.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLSSSP2	SEL SS and Sup renewal for DLSu 100	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLXSS2	SEL SS ren for DLX for 100	$551.00	F2	2%	$539.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DLXSSP2	SEL SS and Sup ren for DLX for 100	$734.00	F2	2%	$719.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DPSS2-1	SEL SS RENEWAL DATAPRIVILEGE 100	$1,087.00	F2	2%	$1,065.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DPSSP	SEL DATAPRIVILEGE100 1YSS SP	$7,681.00	F2	2%	$7,527.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DPSSP2-1	SEL SECOND YEAR SS SP FOR F-V100DPSSP	$1,445.00	F2	2%	$1,416.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DPSSSP2	SEL SS &Sup renewal for DP SP for 100	$1,445.00	F2	2%	$1,416.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DSSS2	SEL SS RENEWAL DATADVANTAGEDS100	$892.00	F2	2%	$874.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DSSSP	SEL DATADVANTAGEDS100 SS SUPPORT	$6,301.00	F2	2%	$6,174.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS100	$1,186.00	F2	2%	$1,162.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DWS1PRSS2-1	SEL SS rene DW SP 100 user+1Pb/Coll 50SL	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DWS1PRSSP2-1	SEL SS&Sup rene DWSP 100use+1Pb/Coll50SL	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DWW1PRSS2-1	SEL SS renew DWWin 100use+1Pb/Colle 50SL	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100DWW1PRSSP2-1	SEL SS&Sup rene DWWin100use+1Pb/Coll50SL	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100EC1PRSS2	SEL SS DATADV EXCH100 1 DATADVPROBE50SL	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100EC1PRSSP	SEL DA EX100 1DAPROBE50SL SS SUPPORT	$19,500.00	F2	2%	$19,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100EC1PRSSP2	SEL SECOND YEAR SS SP FOR V100EXC1PRSSP2	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100ECLO1PRSSP2	SEL SS&SuprenDAExOnL 100+ 1DA Pb/Col50SL	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100FCSS2-1	SEL SS RENEWAL IDU FRAMEWORKCONNECTOR100	$1,004.00	F2	2%	$983.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100FCSSP	SEL IDU FRAMEWORKCONNECTOR100 SS SUPPORT	$7,088.00	F2	2%	$6,946.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100FCSSP2-1	SEL SECOND YEAR SS SP FOR V100FCSSP2	$1,334.00	F2	2%	$1,307.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100ODL1PRSSP2	SEL SS&SuprenDAODLite 100+1DAPb/Col50SL	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100SP1PRSS2	SEL SS DATADVIDU SP100 1DATADVPROBE50SL	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100SP1PRSSP	SEL DA IDU SP100 1DAPROBE50SL SS SUPPORT	$19,500.00	F2	2%	$19,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100SP1PRSSP2	SEL SS&SUPPORT DA IDU SP100 1DAPROBE50SL	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100SPLO1PRSSP2	SEL SS&SuprenDASPOnLite100+1DAPb/Col50SL	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100UX1PRSS2	SEL SS DATADVIDUUX 100 1DATADVPROBE50SL	$2,753.00	F2	2%	$2,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100UX1PRSSP	SEL DA IDU UX 100 1DAPROBE50SL SS SUP	$19,500.00	F2	2%	$19,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	100UX1PRSSP2	SEL SS SUPPORT DAIDU UX 100 1DAPROBE50SL	$3,671.00	F2	2%	$3,597.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M1G	SEL Itbm S8 Adv AddUserTerm Op5 user M1G	$19,800.00	F2	2%	$19,404.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M1P	SEL Itbm S8 Adv AddUserTerm Op5 user M1P	$22,000.00	F2	2%	$21,560.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M2G	SEL Itbm S8 Adv Adduserterm Op5 user M2G	$37,180.00	F2	2%	$36,436.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M2P	SEL Itbm S8 Adv AddUserTerm Op5 user M2P	$41,360.00	F2	2%	$40,532.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M3G	SEL Itbm S8 Adv AddUserTerm Op5 user M3G	$52,250.00	F2	2%	$51,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1794-LIC-M3P	SEL Itbm S8 Adv AddUserTerm Op5 user M3P	$58,080.00	F2	2%	$56,918.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1824-M1G	SEL Basic Sns Vsan 5 With Dp 1Yr	$829.00	F2	2%	$812.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1824-M1P	SEL Production Sns Vsan 5 With Dp - 1Yr	$988.00	F2	2%	$968.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1824-M3G	SEL Basic Sns Vsan 5 With Dp 3Yrs	$2,190.00	F2	2%	$2,146.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1824-M3P	SEL Pro Sns Vsan 5 With Dp 3Yrs	$2,608.00	F2	2%	$2,555.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M1G	SEL Hor Adv: 10P Ccu M1G	$924.00	F2	2%	$905.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M1P	SEL Hor Adv: 10P Ccu M1P	$1,100.00	F2	2%	$1,078.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M2MG	SEL Hor Adv: 10P Ccu M2Mg	$154.00	F2	2%	$150.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M2MP	SEL Hor Adv: 10P Ccu M2Mp	$184.00	F2	2%	$180.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M3G	SEL Hor Adv: 10P Ccu M3G	$2,439.00	F2	2%	$2,390.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1829-M3P	SEL Hor Adv: 10P Ccu M3P	$2,904.00	F2	2%	$2,845.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M1G	SEL Hor Adv: 100P Ccu M1G	$9,240.00	F2	2%	$9,055.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M1P	SEL Hor Adv: 100P Ccu M1P	$11,000.00	F2	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M2MG	SEL Hor Adv: 100P Ccu M2Mg	$1,540.00	F2	2%	$1,509.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M2MP	SEL Hor Adv: 100P Ccu M2Mp	$1,834.00	F2	2%	$1,797.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M3G	SEL Hor Adv: 100P Ccu M3G	$24,394.00	F2	2%	$23,906.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1830-M3P	SEL Hor Adv: 100P Ccu M3P	$29,040.00	F2	2%	$28,459.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M1G	SEL Hor Adv: 10P (Nus) M1G	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M1P	SEL Hor Adv: 10P (Nus) M1P	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M2MG	SEL Hor Adv: 10P (Nus) M2Mg	$97.00	F2	2%	$95.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M2MP	SEL Hor Adv: 10P (Nus) M2Mp	$114.00	F2	2%	$111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M3G	SEL Hor Adv: 10P (Nus) M3G	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1831-M3P	SEL Hor Adv: 10P (Nus) M3P	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M1G	SEL Hor Adv: 100P (Nus) M1G	$5,775.00	F2	2%	$5,659.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M1P	SEL Hor Adv: 100P (Nus) M1P	$6,875.00	F2	2%	$6,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M2MG	SEL Hor Adv: 100P (Nus) M2Mg	$963.00	F2	2%	$943.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M2MP	SEL Hor Adv: 100P (Nus) M2Mp	$1,146.00	F2	2%	$1,123.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M3G	SEL Hor Adv: 100P (Nus) M3G	$15,246.00	F2	2%	$14,941.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1832-M3P	SEL Hor Adv: 100P (Nus) M3P	$18,150.00	F2	2%	$17,787.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M1G	SEL Ent: 10P Ccu M1G	$1,329.00	F2	2%	$1,302.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M1P	SEL Ent: 10P Ccu M1P	$1,582.00	F2	2%	$1,550.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M2MG	SEL Ent: 10P Ccu M2Mg	$221.00	F2	2%	$216.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M2MP	SEL Ent: 10P Ccu M2Mp	$264.00	F2	2%	$258.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M3G	SEL Ent: 10P Ccu M3G	$3,508.00	F2	2%	$3,437.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1833-M3P	SEL Ent: 10P Ccu M3P	$4,176.00	F2	2%	$4,092.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M1G	SEL Ent: 100P Ccu M1G	$13,283.00	F2	2%	$13,017.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M1P	SEL Ent: 100P Ccu M1P	$15,813.00	F2	2%	$15,496.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M2MG	SEL Ent: 100P Ccu M2Mg	$2,214.00	F2	2%	$2,169.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M2MP	SEL Ent: 100P Ccu M2Mp	$2,635.00	F2	2%	$2,582.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M3G	SEL Ent: 100P Ccu M3G	$35,066.00	F2	2%	$34,364.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1834-M3P	SEL Ent: 100P Ccu M3P	$41,745.00	F2	2%	$40,910.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M1G	SEL Ent: 10P (Nus) -M1G	$809.00	F2	2%	$792.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M1P	SEL Ent: 10P (Nus) -M1P	$963.00	F2	2%	$943.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M2MG	SEL Ent: 10P (Nus) M2Mg	$135.00	F2	2%	$132.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M2MP	SEL Ent: 10P (Nus) M2Mp	$160.00	F2	2%	$156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M3G	SEL Ent: 10P (Nus) -M3G	$2,134.00	F2	2%	$2,091.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1835-M3P	SEL Ent: 10P (Nus) -M3P	$2,541.00	F2	2%	$2,490.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M1G	SEL Ent: 100P (Nus) -M1G	$8,085.00	F2	2%	$7,923.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M1P	SEL Ent: 100P (Nus) -M1P	$9,625.00	F2	2%	$9,432.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M2MG	SEL Ent: 100P (Nus) M2Mg	$1,348.00	F2	2%	$1,321.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M2MP	SEL Ent: 100P (Nus) M2Mp	$1,604.00	F2	2%	$1,571.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M3G	SEL Ent: 100P (Nus) -M3G	$21,344.00	F2	2%	$20,917.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1836-M3P	SEL Ent: 100P (Nus) -M3P	$25,410.00	F2	2%	$24,901.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M1G	SEL Adv 20P Nus -M1G	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M1P	SEL Adv 20P Nus -M1P	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M2MG	SEL Adv 20P Nus M2Mg	$193.00	F2	2%	$189.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M2MP	SEL Adv 20P Nus M2Mp	$229.00	F2	2%	$224.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M3G	SEL Adv 20P Nus -M3G	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1839-M3P	SEL Adv 20P Nus -M3P	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M1G	SEL Adv 200P Nus -M1G	$11,550.00	F2	2%	$11,319.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M1P	SEL Adv 200P Nus -M1P	$13,750.00	F2	2%	$13,475.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M2MG	SEL Adv 200P Nus M2Mg	$1,925.00	F2	2%	$1,886.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M2MP	SEL Adv 200P Nus M2Mp	$2,291.00	F2	2%	$2,245.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M3G	SEL Adv 200P Nus -M3G	$30,492.00	F2	2%	$29,882.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1840-M3P	SEL Adv 200P Nus -M3P	$36,300.00	F2	2%	$35,574.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M1G	SEL Ent 20P Nus -M1G	$1,617.00	F2	2%	$1,584.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M1P	SEL Ent 20P Nus -M1P	$1,925.00	F2	2%	$1,886.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M2MG	SEL Ent 20P Nus M2Mg	$231.00	F2	2%	$226.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M2MP	SEL Ent 20P Nus M2Mp	$275.00	F2	2%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M3G	SEL Ent 20P Nus -M3G	$4,269.00	F2	2%	$4,183.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1841-M3P	SEL Ent 20P Nus -M3P	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-1842-M1G	SEL Ent 200P Nus -M1G	$13,860.00	F2	2%	$13,582.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1842-M1P	SEL Ent 200P Nus -M1P	$16,500.00	F2	2%	$16,170.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1842-M2MG	SEL Ent 200P Nus M2Mg	$2,310.00	F2	2%	$2,263.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1842-M2MP	SEL Ent 200P Nus M2Mp	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1842-M3G	SEL Ent 200P Nus -M3G	$36,590.00	F2	2%	$35,858.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1842-M3P	SEL Ent 200P Nus -M3P	$43,560.00	F2	2%	$42,688.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M1G	SEL Adv 500 Nus -M1G	$28,875.00	F2	2%	$28,297.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M1P	SEL Adv 500 Nus -M1P	$34,375.00	F2	2%	$33,687.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M2MG	SEL Adv 500 Nus M2Mg	$4,804.00	F2	2%	$4,707.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M2MP	SEL Adv 500 Nu M2Mp	$5,729.00	F2	2%	$5,614.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M3G	SEL Adv 500 Nus -M3G	$76,230.00	F2	2%	$74,705.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1851-M3P	SEL Adv 500 Nus -M3P	$90,750.00	F2	2%	$88,935.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M1G	SEL Adv 1000 Nus -M1G	$57,750.00	F2	2%	$56,595.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M1P	SEL Adv 1000 Nus -M1P	$68,750.00	F2	2%	$67,375.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M2MG	SEL Adv 1000 Nu M2Mg	$9,625.00	F2	2%	$9,432.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M2MP	SEL Adv 1000 Nu M2Mp	$11,459.00	F2	2%	$11,229.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M3G	SEL Adv 1000 Nus -M3G	$152,460.00	F2	2%	$149,410.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1852-M3P	SEL Adv 1000 Nus -M3P	$181,500.00	F2	2%	$177,870.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M1G	SEL Adv 250 Ccu -M1G	$23,100.00	F2	2%	$22,638.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M1P	SEL Adv 250 Ccu -M1P	$27,500.00	F2	2%	$26,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M2MG	SEL Adv 250 Ccu M2Mg	$3,850.00	F2	2%	$3,773.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M2MP	SEL Adv 250 Ccu M2Mp	$4,584.00	F2	2%	$4,492.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M3G	SEL Adv 250 Ccu -M3G	$60,984.00	F2	2%	$59,764.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1853-M3P	SEL Adv 250 Ccu -M3P	$72,600.00	F2	2%	$71,148.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M1G	SEL Adv 500 Ccu -M1G	$46,200.00	F2	2%	$45,276.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M1P	SEL Adv 500 Ccu -M1P	$55,000.00	F2	2%	$53,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M2MG	SEL Adv 500 Ccu M2Mg	$7,700.00	F2	2%	$7,546.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M2MP	SEL Adv 500 Ccu M2Mp	$9,166.00	F2	2%	$8,982.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M3G	SEL Adv 500 Ccu -M3G	$121,968.00	F2	2%	$119,528.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1854-M3P	SEL Adv 500 Ccu -M3P	$145,200.00	F2	2%	$142,296.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M1G	SEL Ent 500 Nus -M1G	$40,425.00	F2	2%	$39,616.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M1P	SEL Ent 500 Nus -M1P	$48,125.00	F2	2%	$47,162.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M2MG	SEL Ent 500 Nus M2Mg	$5,775.00	F2	2%	$5,659.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M2MP	SEL Ent 500 Nu M2Mp	$6,875.00	F2	2%	$6,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M3G	SEL Ent 500 Nus -M3G	$106,722.00	F2	2%	$104,587.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1855-M3P	SEL Ent 500 Nus -M3P	$127,050.00	F2	2%	$124,509.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M1G	SEL Ent 1000 Nus -M1G	$80,850.00	F2	2%	$79,233.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M1P	SEL Ent 1000 Nus -M1P	$96,250.00	F2	2%	$94,325.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M2MG	SEL Ent 1000 Nu M2Mg	$11,550.00	F2	2%	$11,319.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M2MP	SEL Ent 1000 Nu M2Mp	$13,750.00	F2	2%	$13,475.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M3G	SEL Ent 1000 Nus -M3G	$213,444.00	F2	2%	$209,175.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1856-M3P	SEL Ent 1000 Nus -M3P	$254,100.00	F2	2%	$249,018.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M1G	SEL Ent 250 Ccu -M1G	$33,207.00	F2	2%	$32,542.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M1P	SEL Ent 250 Ccu -M1P	$39,532.00	F2	2%	$38,741.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M2MG	SEL Ent 250 Ccu M2Mg	$4,813.00	F2	2%	$4,716.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M2MP	SEL Ent 250 Ccu M2Mp	$5,729.00	F2	2%	$5,614.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M3G	SEL Ent 250 Ccu -M3G	$66,413.00	F2	2%	$65,084.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1857-M3P	SEL Ent 250 Ccu -M3P	$79,063.00	F2	2%	$77,481.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M1G	SEL Ent 500 Ccu -M1G	$66,413.00	F2	2%	$65,084.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M1P	SEL Ent 500 Ccu -M1P	$79,063.00	F2	2%	$77,481.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M2MG	SEL Ent 500 Ccu M2Mg	$9,625.00	F2	2%	$9,432.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M2MP	SEL Ent 500 Ccu M2Mp	$11,459.00	F2	2%	$11,229.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M3G	SEL Ent 500 Ccu -M3G	$175,329.00	F2	2%	$171,822.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1858-M3P	SEL Ent 500 Ccu -M3P	$208,725.00	F2	2%	$204,550.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M1G	SEL View Std 10P Ccu -M1G	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M1P	SEL View Std 10P Ccu -M1P	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M2MG	SEL Horizon Std 10P Ccu M2Mg	$97.00	F2	2%	$95.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M2MP	SEL Horizon Std 10P Ccu M2Mp	$114.00	F2	2%	$111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M3G	SEL View Std 10P Ccu -M3G	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1866-M3P	SEL View Std 10P Ccu -M3P	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M1G	SEL View Std 100P Ccu -M1G	$5,775.00	F2	2%	$5,659.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M1P	SEL View Std 100P Ccu -M1P	$6,875.00	F2	2%	$6,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M2MG	SEL Horizon Std 100P Ccu M2Mg	$963.00	F2	2%	$943.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M2MP	SEL Horizon Std 100P Ccu M2Mp	$1,146.00	F2	2%	$1,123.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M3G	SEL View Std 100P Ccu -M3G	$15,246.00	F2	2%	$14,941.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1867-M3P	SEL View Std 100P Ccu -M3P	$18,150.00	F2	2%	$17,787.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M1G	SEL View Std Add 10P Ccu -M1G	$439.00	F2	2%	$430.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M1P	SEL View Std Add 10P Ccu -M1P	$523.00	F2	2%	$512.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M2MG	SEL View Std Add 10P Ccu M2Mg	$74.00	F2	2%	$72.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M2MP	SEL View Std Add 10P Ccu M2Mp	$87.00	F2	2%	$85.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M3G	SEL View Std Add 10P Ccu -M3G	$1,159.00	F2	2%	$1,135.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1868-M3P	SEL View Std Add 10P Ccu -M3P	$1,379.00	F2	2%	$1,351.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1869-M1G	SEL View Std Add 100P Ccu -M1G	$4,389.00	F2	2%	$4,301.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1869-M1P	SEL View Std Add 100P Ccu -M1P	$5,225.00	F2	2%	$5,120.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1869-M3G	SEL View Std Add 100P Ccu -M3G	$11,587.00	F2	2%	$11,355.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1869-M3P	SEL View Std Add 100P Ccu -M3P	$13,794.00	F2	2%	$13,518.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1977-M1G	SEL: PV-GFXD-CPU-G-SSS-F	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1977-M1P	SEL: PV-GFXD-CPU-P-SSS-F	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1977-M3G	SEL: PV-GFXD-CPU-3G-SSS-F	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1977-M3P	SEL: PV-GFXD-CPU-3P-SSS-F	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-1980-M1G	SEL: VR6-OSTD25-G-SSS-F	$722.00	F2	2%	$707.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1980-M1P	SEL: VR6-OSTD25-P-SSS-F	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1980-M2MG	SEL: VR6-OADV-2M-GSSS-F	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1980-M2MP	SEL: VR6-OADV-2M-PSSS-F	$316.00	F2	2%	$309.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1980-M3G	SEL: VR6-OSTD25-3G-SSS-F	$1,905.00	F2	2%	$1,866.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1980-M3P	SEL: VR6-OSTD25-3P-SSS-F	$2,268.00	F2	2%	$2,222.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1981-M1G	SEL: VR6-OADV25-G-SSS-F	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1981-M1P	SEL: VR6-OADV25-P-SSS-F	$1,891.00	F2	2%	$1,853.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1981-M3G	SEL: VR6-OADV25-3G-SSS-F	$4,193.00	F2	2%	$4,109.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1981-M3P	SEL: VR6-OADV25-3P-SSS-F	$4,992.00	F2	2%	$4,892.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M1G	SEL: VR6-OENT25-G-SSS-F	$4,014.00	F2	2%	$3,933.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M1P	SEL: VR6-OENT25-P-SSS-F	$4,778.00	F2	2%	$4,682.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M2MG	SEL: VR6-OENT-2M-GSSS-F	$669.00	F2	2%	$655.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M2MP	SEL: VR6-OENT-2M-PSSS-F	$796.00	F2	2%	$780.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M3G	SEL: VR6-OENT25-3G-SSS-F	$10,597.00	F2	2%	$10,385.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1982-M3P	SEL: VR6-OENT25-3P-SSS-F	$12,615.00	F2	2%	$12,362.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1986-M1G	SEL: VR6-ADVAD-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1986-M1P	SEL: VR6-ADVAD-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1987-M1G	SEL: VR6-PCADV25-G-SSS-F	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1987-M1P	SEL: VR6-PCADV25-P-SSS-F	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1987-M3G	SEL: VR6-PCADV25-3G-SSS-F	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1987-M3P	SEL: VR6-PCADV25-3P-SSS-F	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M1G	SEL: VR6-PCENT25-G-SSS-F	$2,281.00	F2	2%	$2,235.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M1P	SEL: VR6-PCENT25-P-SSS-F	$2,716.00	F2	2%	$2,661.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M2MG	SEL: VR6-PCENT-2M-GSSS-F	$381.00	F2	2%	$373.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M2MP	SEL: VR6-PCENT-2M-PSSS-F	$453.00	F2	2%	$443.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M3G	SEL: VR6-PCENT25-3G-SSS-F	$6,023.00	F2	2%	$5,902.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1988-M3P	SEL: VR6-PCENT25-3P-SSS-F	$7,170.00	F2	2%	$7,026.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1994-M1G	SEL: CV-CCU-10-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1994-M1P	SEL: CV-CCU-10-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1994-M3G	SEL: CV-CCU-10-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1994-M3P	SEL: CV-CCU-10-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1995-M1G	SEL: CV-CCU-100-G-SSS-F	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1995-M1P	SEL: CV-CCU-100-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1995-M3G	SEL: CV-CCU-100-3G-SSS-F	$9,148.00	F2	2%	$8,965.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1995-M3P	SEL: CV-CCU-100-3P-SSS-F	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1998-M1G	SEL: VR6-VU10-G-SSS-F	$174.00	F2	2%	$170.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1998-M1P	SEL: VR6-VU10-P-SSS-F	$207.00	F2	2%	$202.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1998-M3G	SEL: VR6-VU10-3G-SSS-F	$459.00	F2	2%	$449.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1998-M3P	SEL: VR6-VU10-3P-SSS-F	$546.00	F2	2%	$535.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1999-M1G	SEL: VR6-VU100-G-SSS-F	$1,733.00	F2	2%	$1,698.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1999-M1P	SEL: VR6-VU100-P-SSS-F	$2,063.00	F2	2%	$2,021.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1999-M3G	SEL: VR6-VU100-3G-SSS-F	$4,574.00	F2	2%	$4,482.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-1999-M3P	SEL: VR6-VU100-3P-SSS-F	$5,445.00	F2	2%	$5,336.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2006-M1G	SEL: VR6-BSTD-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2006-M1P	SEL: VR6-BSTD-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2006-M3G	SEL: VR6-BSTD-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2006-M3P	SEL: VR6-BSTD-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M1G	SEL: VR6-BADV-G-SSS-F	$520.00	F2	2%	$509.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M1P	SEL: VR6-BADV-P-SSS-F	$619.00	F2	2%	$606.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M2MG	SEL: VR6-BADV-2M-GSSS-F	$87.00	F2	2%	$85.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M2MP	SEL: VR6-BADV-2M-PSSS-F	$103.00	F2	2%	$100.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M3G	SEL: VR6-BADV-3G-SSS-F	$1,374.00	F2	2%	$1,346.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2007-M3P	SEL: VR6-BADV-3P-SSS-F	$1,635.00	F2	2%	$1,602.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M1G	SEL: VR6-BENT-G-SSS-F	$780.00	F2	2%	$764.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M1P	SEL: VR6-BENT-P-SSS-F	$928.00	F2	2%	$909.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M2MG	SEL: VR6-BENT-2M-GSSS-F	$130.00	F2	2%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M2MP	SEL: VR6-BENT-2M-PSSS-F	$155.00	F2	2%	$151.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M3G	SEL: VR6-BENT-3G-SSS-F	$2,059.00	F2	2%	$2,017.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2008-M3P	SEL: VR6-BENT-3P-SSS-F	$2,451.00	F2	2%	$2,401.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2009-M1G	SEL: VR6-BSTD25-G-SSS-F	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2009-M1P	SEL: VR6-BSTD25-P-SSS-F	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2009-M3G	SEL: VR6-BSTD25-3G-SSS-F	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2009-M3P	SEL: VR6-BSTD25-3P-SSS-F	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2013-M1G	SEL: VR-CODE-OSI-G-SSS-F	$289.00	F2	2%	$283.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2013-M1P	SEL: VR-CODE-OSI-P-SSS-F	$344.00	F2	2%	$337.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2013-M3G	SEL: VR-CODE-OSI-3G-SSS-F	$764.00	F2	2%	$748.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2013-M3P	SEL: VR-CODE-OSI-3P-SSS-F	$909.00	F2	2%	$890.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2014-M1G	SEL: VR-CODE-CPU-G-SSS-F	$1,733.00	F2	2%	$1,698.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2014-M1P	SEL: VR-CODE-CPU-P-SSS-F	$2,063.00	F2	2%	$2,021.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2014-M3G	SEL: VR-CODE-CPU-3G-SSS-F	$4,574.00	F2	2%	$4,482.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2014-M3P	SEL: VR-CODE-CPU-3P-SSS-F	$5,445.00	F2	2%	$5,336.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2015-M1G	SEL: HZ-FLX-10-G-SSS-F	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2015-M1P	SEL: HZ-FLX-10-P-SSS-F	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2015-M3G	SEL: HZ-FLX-10-3G-SSS-F	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2015-M3P	SEL: HZ-FLX-10-3P-SSS-F	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2018-M1G	SEL: HZ-FLX-1-G-SSS-F	$57.00	F2	2%	$55.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2018-M1P	SEL: HZ-FLX-1-P-SSS-F	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2018-M2MG	SEL: HZ-FLX-2M-GSSS-F	$9.00	F2	2%	$8.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2018-M2MP	SEL: HZ-FLX-2M-PSSS-F	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2018-M3G	SEL: HZ-FLX-1-3G-SSS-F	$151.00	F2	2%	$147.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2018-M3P	SEL: HZ-FLX-1-3P-SSS-F	$183.00	F2	2%	$179.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M1G	SEL: VR-STE-ADV-G-SSS-F	$3,898.00	F2	2%	$3,820.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M1P	SEL: VR-STE-ADV-P-SSS-F	$4,641.00	F2	2%	$4,548.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M2MG	SEL: VR-STEADV-2M-GSSS-F	$649.00	F2	2%	$636.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M2MP	SEL: VR-STEADV-2M-PSSS-F	$773.00	F2	2%	$757.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M3G	SEL: VR-STE-ADV-3G-SSS-F	$10,292.00	F2	2%	$10,086.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2053-M3P	SEL: VR-STE-ADV-3P-SSS-F	$12,252.00	F2	2%	$12,006.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2067-M1G	SEL: MGP-10-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2067-M1P	SEL: MGP-10-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2067-M3G	SEL: MGP-10-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2067-M3P	SEL: MGP-10-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2068-M1G	SEL: MGP-100-G-SSS-F	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2068-M1P	SEL: MGP-100-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2068-M3G	SEL: MGP-100-3G-SSS-F	$9,148.00	F2	2%	$8,965.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2068-M3P	SEL: MGP-100-3P-SSS-F	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2075-M1P	SEL: WSP-STE-10-P-SSS-F	$1,535.00	F2	2%	$1,504.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2075-M2MP	SEL: WSP-STE-10-2M-PSSS-F	$256.00	F2	2%	$250.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2075-M3P	SEL: WSP-STE-10-3P-SSS-F	$4,051.00	F2	2%	$3,969.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2076-M1P	SEL: WSP-STE-100-P-SSS-F	$15,345.00	F2	2%	$15,038.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2076-M2MP	SEL: WSP-STE-100-2M-PSSS-F	$2,558.00	F2	2%	$2,506.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2076-M3P	SEL: WSP-STE-100-3P-SSS-F	$40,511.00	F2	2%	$39,700.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2112-M1G	SEL: ST6-VSAN-G-SSS-F	$576.00	F2	2%	$564.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2112-M1P	SEL: ST6-VSAN-P-SSS-F	$686.00	F2	2%	$672.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2112-M3G	SEL: ST6-VSAN-3G-SSS-F	$1,522.00	F2	2%	$1,491.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2112-M3P	SEL: ST6-VSAN-3P-SSS-F	$1,812.00	F2	2%	$1,775.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M1G	SEL: ST6-VSAN-BN-G-SSS-F	$3,458.00	F2	2%	$3,388.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M1P	SEL: ST6-VSAN-BN-P-SSS-F	$4,118.00	F2	2%	$4,035.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M2MG	SEL: ST6-VSANBN-2M-GSSS-F	$576.00	F2	2%	$564.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M2MP	SEL: ST6-VSANBN-2M-PSSS-F	$686.00	F2	2%	$672.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M3G	SEL: ST6-VSAN-BN-3G-SSS-F	$9,130.00	F2	2%	$8,947.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2113-M3P	SEL: ST6-VSAN-BN-3P-SSS-F	$10,873.00	F2	2%	$10,655.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2114-M1G	SEL: ST6-VSDT100-G-SSS-F	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2114-M1P	SEL: ST6-VSDT100-P-SSS-F	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2114-M3G	SEL: ST6-VSDT100-3G-SSS-F	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2114-M3P	SEL: ST6-VSDT100-3P-SSS-F	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2115-M1G	SEL: ST6-VSDT10-G-SSS-F	$116.00	F2	2%	$113.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2115-M1P	SEL: ST6-VSDT10-P-SSS-F	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2115-M3G	SEL: ST6-VSDT10-3G-SSS-F	$305.00	F2	2%	$298.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2115-M3P	SEL: ST6-VSDT10-3P-SSS-F	$363.00	F2	2%	$355.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2116-M1G	SEL: VCS6-FND-G-SSS-F	$600.00	F2	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2116-M1P	SEL: VCS6-FND-P-SSS-F	$710.00	F2	2%	$695.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	112116M3G	SEL: VCS6-FND-3G-SSS-F	$1,583.00	F2	2%	$1,551.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2116-M3P	SEL: VCS6-FND-3P-SSS-F	$1,873.00	F2	2%	$1,835.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M1G	SEL: VCS6-STD-G-SSS-F	$1,154.00	F2	2%	$1,130.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M1P	SEL: VCS6-STD-P-SSS-F	$1,374.00	F2	2%	$1,346.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M2MG	SEL: VCS6-STD-2M-GSSS-F	$193.00	F2	2%	$189.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M2MP	SEL: VCS6-STD-2M-PSSS-F	$229.00	F2	2%	$224.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M3G	SEL: VCS6-STD-3G-SSS-F	$3,046.00	F2	2%	$2,985.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2118-M3P	SEL: VCS6-STD-3P-SSS-F	$3,627.00	F2	2%	$3,554.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M1G	SEL: VC-SRM6-25E-G-SSS-F	$2,859.00	F2	2%	$2,801.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M1P	SEL: VC-SRM6-25E-P-SSS-F	$3,403.00	F2	2%	$3,334.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M2MG	SEL: VC-SRM6-25-2M-GSSS-F	$476.00	F2	2%	$466.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M2MP	SEL: VC-SRM6-25-2M-PSSS-F	$568.00	F2	2%	$556.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M3G	SEL: VC-SRM6-25E-3G-SSS-F	$7,547.00	F2	2%	$7,396.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2119-M3P	SEL: VC-SRM6-25E-3P-SSS-F	$8,985.00	F2	2%	$8,805.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2121-M1G	SEL: VC-SRM6-25S-G-SSS-F	$1,126.00	F2	2%	$1,103.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2121-M1P	SEL: VC-SRM6-25S-P-SSS-F	$1,341.00	F2	2%	$1,314.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2121-M3G	SEL: VC-SRM6-25S-3G-SSS-F	$2,974.00	F2	2%	$2,914.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2121-M3P	SEL: VC-SRM6-25S-3P-SSS-F	$3,540.00	F2	2%	$3,469.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2202-M1G	SEL: UEM-CCU-10-G-SSS-F	$116.00	F2	2%	$113.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2202-M1P	SEL: UEM-CCU-10-P-SSS-F	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2202-M3G	SEL: UEM-CCU-10-3G-SSS-F	$305.00	F2	2%	$298.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2202-M3P	SEL: UEM-CCU-10-3P-SSS-F	$363.00	F2	2%	$355.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2203-M1G	SEL: UEM-CCU-100-G-SSS-F	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2203-M1P	SEL: UEM-CCU-100-P-SSS-F	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2203-M3G	SEL: UEM-CCU-100-3G-SSS-F	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2203-M3P	SEL: UEM-CCU-100-3P-SSS-F	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2204-M1G	SEL: UEM-NU-10-G-SSS-F	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2204-M1P	SEL: UEM-NU-10-P-SSS-F	$83.00	F2	2%	$81.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2204-M3G	SEL: UEM-NU-10-3G-SSS-F	$183.00	F2	2%	$179.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2204-M3P	SEL: UEM-NU-10-3P-SSS-F	$218.00	F2	2%	$213.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2205-M1G	SEL: UEM-NU-100-G-SSS-F	$693.00	F2	2%	$679.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2205-M1P	SEL: UEM-NU-100-P-SSS-F	$825.00	F2	2%	$808.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2205-M3G	SEL: UEM-NU-100-3G-SSS-F	$1,830.00	F2	2%	$1,793.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2205-M3P	SEL: UEM-NU-100-3P-SSS-F	$2,178.00	F2	2%	$2,134.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2210-M1G	SEL: HZ-APMC-10-G-SSS-F	$416.00	F2	2%	$407.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2210-M1P	SEL: HZ-APMC-10-P-SSS-F	$495.00	F2	2%	$485.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2210-M3G	SEL: HZ-APMC-10-3G-SSS-F	$1,098.00	F2	2%	$1,076.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2210-M3P	SEL: HZ-APMC-10-3P-SSS-F	$1,307.00	F2	2%	$1,280.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2211-M1G	SEL: HZ-APMC-100-G-SSS-F	$4,158.00	F2	2%	$4,074.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2211-M1P	SEL: HZ-APMC-100-P-SSS-F	$4,950.00	F2	2%	$4,851.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2211-M3G	SEL: HZ-APMC-100-3G-SSS-F	$10,977.00	F2	2%	$10,757.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2211-M3P	SEL: HZ-APMC-100-3P-SSS-F	$13,068.00	F2	2%	$12,806.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2212-M1G	SEL: HZ-APMN-10-G-SSS-F	$277.00	F2	2%	$271.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2212-M1P	SEL: HZ-APMN-10-P-SSS-F	$330.00	F2	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2212-M3G	SEL: HZ-APMN-10-3G-SSS-F	$732.00	F2	2%	$717.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2212-M3P	SEL: HZ-APMN-10-3P-SSS-F	$871.00	F2	2%	$853.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2213-M1G	SEL: HZ-APMN-100-G-SSS-F	$2,772.00	F2	2%	$2,716.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2213-M1P	SEL: HZ-APMN-100-P-SSS-F	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2213-M3G	SEL: HZ-APMN-100-3G-SSS-F	$7,318.00	F2	2%	$7,171.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2213-M3P	SEL: HZ-APMN-100-3P-SSS-F	$8,712.00	F2	2%	$8,537.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2218-M1P	SEL: CN-ABD-P-SSS-F	$24,750.00	F2	2%	$24,255.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2218-M3P	SEL: CN-ABD-3P-SSS-F	$65,340.00	F2	2%	$64,033.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2219-M1P	SEL: CN-CP-P-SSS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2219-M3P	SEL: CN-CP-3P-SSS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2220-M1P	SEL: CN-DR-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2220-M3P	SEL: CN-DR-3P-SSS-F	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2221-M1P	SEL: CN-RP-P-SSS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2221-M3P	SEL: CN-RP-3P-SSS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2230-M1G	SEL: VC-SRM6-ENT-G-SSS-F	$114.00	F2	2%	$111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2230-M1P	SEL: VC-SRM6-ENT-P-SSS-F	$136.00	F2	2%	$133.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2242-M1P	SEL: WSP-STE-20-P-SSS-F	$3,069.00	F2	2%	$3,007.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2242-M2MP	SEL: WSP-STE-20-2M-PSSS-F	$512.00	F2	2%	$501.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2242-M3P	SEL: WSP-STE-20-3P-SSS-F	$8,102.00	F2	2%	$7,939.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2243-M1P	SEL: WSP-STE-200-P-SSS-F	$30,690.00	F2	2%	$30,076.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2243-M2MP	SEL: WSP-STE-200-2M-PSSS-F	$5,115.00	F2	2%	$5,012.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2243-M3P	SEL: WSP-STE-200-3P-SSS-F	$81,022.00	F2	2%	$79,401.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2244-M1G	SEL: HZ-LXC-10-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2244-M1P	SEL: HZ-LXC-10-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2244-M3G	SEL: HZ-LXC-10-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2244-M3P	SEL: HZ-LXC-10-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2245-M1G	SEL: HZ-LXC-100-G-SSS-F	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2245-M1P	SEL: HZ-LXC-100-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2245-M3G	SEL: HZ-LXC-100-3G-SSS-F	$9,148.00	F2	2%	$8,965.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2245-M3P	SEL: HZ-LXC-100-3P-SSS-F	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2248-M1G	SEL: VR6-MEDI-G-SSS-F	$13,860.00	F2	2%	$13,582.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2248-M1P	SEL: VR6-MEDI-P-SSS-F	$16,500.00	F2	2%	$16,170.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2248-M3G	SEL: VR6-MEDI-3G-SSS-F	$36,590.00	F2	2%	$35,858.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	11-2248-M3P	SEL: VR6-MEDI-3P-SSS-F	$43,560.00	F2	2%	$42,688.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1162-M2MG	SEL 1162-M2MG VF-ADV-2M-GSSS-F	$97.00	F2	2%	$95.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1162-M2MP	SEL 1162-M2MP VF-ADV-2M-PSSS-F	$114.00	F2	2%	$111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1164-M1G	SEL 1164-M1G VF-STD-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1164-M1P	SEL 1164-M1P VF-STD-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1164-M3G	SEL 1164-M3G VF-STD-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1164-M3P	SEL 1164-M3P VF-STD-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1165-M1G	SEL 1165-M1G VF-ADV-G-SSS-F	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1165-M1P	SEL 1165-M1P VF-ADV-P-SSS-F	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1165-M3G	SEL 1165-M3G VF-ADV-3G-SSS-F	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1165-M3P	SEL 1165-M3P VF-ADV-3P-SSS-F	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1241-M2MG	SEL 1241-M2MG VU5-PRA100-2M-GSSS-F	$732.00	F2	2%	$717.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1241-M2MP	SEL 1241-M2MP VU5-PRA100-2M-PSSS-F	$871.00	F2	2%	$853.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1271-M1G	SEL 1271-M1G THIN-100PK-G-SSS-F	$439.00	F2	2%	$430.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1271-M1P	SEL 1271-M1P THIN-100PK-P-SSS-F	$523.00	F2	2%	$512.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1271-M3G	SEL 1271-M3G THIN-100PK-3G-SSS-F	$1,159.00	F2	2%	$1,135.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1271-M3P	SEL 1271-M3P THIN-100PK-3P-SSS-F	$1,379.00	F2	2%	$1,351.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M1G	SEL 1307-M1G DF-BMF10OP-G-TLSS-F	$185,625.00	F2	2%	$181,912.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M1P	SEL 1307-M1P DF-BMF10OP-P-TLSS-F	$206,250.00	F2	2%	$202,125.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M2G	SEL 1307-M2G DF-BMF10OP-2G-TLSS-F	$348,975.00	F2	2%	$341,995.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M2P	SEL 1307-M2P DF-BMF10OP-2P-TLSS-F	$387,750.00	F2	2%	$379,995.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M3G	SEL 1307-M3G DF-BMF10OP-3G-TLSS-F	$490,050.00	F2	2%	$480,249.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1307-M3P	SEL 1307-M3P DF-BMF10OP-3P-TLSS-F	$544,500.00	F2	2%	$533,610.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M1G	SEL 1309-M1G DF-FMF5OP-G-TLSS-F	$123,750.00	F2	2%	$121,275.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M1P	SEL 1309-M1P DF-FMF5OP-P-TLSS-F	$137,500.00	F2	2%	$134,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M2G	SEL 1309-M2G DF-FMF5OP-2G-TLSS-F	$232,650.00	F2	2%	$227,997.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M2P	SEL 1309-M2P DF-FMF5OP-2P-TLSS-F	$258,500.00	F2	2%	$253,330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M3G	SEL 1309-M3G DF-FMF5OP-3G-TLSS-F	$326,700.00	F2	2%	$320,166.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1309-M3P	SEL 1309-M3P DF-FMF5OP-3P-TLSS-F	$363,000.00	F2	2%	$355,740.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M1G	SEL 1399-LIC-M1G DF-ITBM-G-SAAS-F	$7,425.00	F2	2%	$7,276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M1P	SEL 1399-LIC-M1P DF-ITBM-P-SAAS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M2G	SEL 1399-LIC-M2G DF-ITBM-2G-SAAS-F	$13,959.00	F2	2%	$13,679.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M2P	SEL 1399-LIC-M2P DF-ITBM-2P-SAAS-F	$15,510.00	F2	2%	$15,199.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M3G	SEL 1399-LIC-M3G DF-ITBM-3G-SAAS-F	$19,602.00	F2	2%	$19,209.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1399-LIC-M3P	SEL 1399-LIC-M3P DF-ITBM-3P-SAAS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M1G	SEL 1400-LIC-M1G DF-ITBM-G-TLSS-F	$7,425.00	F2	2%	$7,276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M1P	SEL 1400-LIC-M1P DF-ITBM-P-TLSS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M2G	SEL 1400-LIC-M2G DF-ITBM-2G-TLSS-F	$13,959.00	F2	2%	$13,679.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M2P	SEL 1400-LIC-M2P DF-ITBM-2P-TLSS-F	$15,510.00	F2	2%	$15,199.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M3G	SEL 1400-LIC-M3G DF-ITBM-3G-TLSS-F	$19,602.00	F2	2%	$19,209.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1400-LIC-M3P	SEL 1400-LIC-M3P DF-ITBM-3P-TLSS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	1401-LIC-M1G	SEL 1401-LIC-M1G DF-ITFM-G-SAAS-F	$7,425.00	F2	2%	$7,276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1401-LIC-M1P	SEL 1401-LIC-M1P DF-ITFM-P-SAAS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1401-LIC-M2G	SEL 1401-LIC-M2G DF-ITFM-2G-SAAS-F	$13,959.00	F2	2%	$13,679.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1401-LIC-M2P	SEL 1401-LIC-M2P DF-ITFM-2P-SAAS-F	$15,510.00	F2	2%	$15,199.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1401-LIC-M3G	SEL 1401-LIC-M3G DF-ITFM-3G-SAAS-F	$19,602.00	F2	2%	$19,209.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1401-LIC-M3P	SEL 1401-LIC-M3P DF-ITFM-3P-SAAS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M1G	SEL 1402-LIC-M1G DF-ITFM-G-TLSS-F	$7,425.00	F2	2%	$7,276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M1P	SEL 1402-LIC-M1P DF-ITFM-P-TLSS-F	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M2G	SEL 1402-LIC-M2G DF-ITFM-2G-TLSS-F	$13,959.00	F2	2%	$13,679.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M2P	SEL 1402-LIC-M2P DF-ITFM-2P-TLSS-F	$15,510.00	F2	2%	$15,199.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M3G	SEL 1402-LIC-M3G DF-ITFM-3G-TLSS-F	$19,602.00	F2	2%	$19,209.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1402-LIC-M3P	SEL 1402-LIC-M3P DF-ITFM-3P-TLSS-F	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1433-M1G	SEL 1433-M1G VF-DD2-25VM-G-SSS-F	$4,332.00	F2	2%	$4,245.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1433-M1P	SEL 1433-M1P VF-DD2-25VM-P-SSS-F	$5,157.00	F2	2%	$5,053.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1433-M3G	SEL 1433-M3G VF-DD2-25VM-3G-SSS-F	$11,436.00	F2	2%	$11,207.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1433-M3P	SEL 1433-M3P VF-DD2-25VM-3P-SSS-F	$13,614.00	F2	2%	$13,341.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M1G	SEL 1548-LIC-M1G DF-FMF5SA-G-SAAS-F	$99,000.00	F2	2%	$97,020.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M1P	SEL 1548-LIC-M1P DF-FMF5SA-P-SAAS-F	$110,000.00	F2	2%	$107,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M2G	SEL 1548-LIC-M2G DF-FMF5SA-2G-SAAS-F	$186,120.00	F2	2%	$182,397.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M2P	SEL 1548-LIC-M2P DF-FMF5SA-2P-SAAS-F	$206,800.00	F2	2%	$202,664.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M3G	SEL 1548-LIC-M3G DF-FMF5SA-3G-SAAS-F	$261,360.00	F2	2%	$256,132.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1548-LIC-M3P	SEL 1548-LIC-M3P DF-FMF5SA-3P-SAAS-F	$290,400.00	F2	2%	$284,592.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M1G	SEL 1549-LIC-M1G DF-BMF10SA-G-SAAS-F	$148,500.00	F2	2%	$145,530.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M1P	SEL 1549-LIC-M1P DF-BMF10SA-P-SAAS-F	$165,000.00	F2	2%	$161,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M2G	SEL 1549-LIC-M2G DF-BMF10SA-2G-SAAS-F	$279,180.00	F2	2%	$273,596.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M2P	SEL 1549-LIC-M2P DF-BMF10SA-2P-SAAS-F	$310,200.00	F2	2%	$303,996.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M3G	SEL 1549-LIC-M3G DF-BMF10SA-3G-SAAS-F	$392,040.00	F2	2%	$384,199.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1549-LIC-M3P	SEL 1549-LIC-M3P DF-BMF10SA-3P-SAAS-F	$435,600.00	F2	2%	$426,888.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M1G	SEL 1550-LIC-M1G DF-FMAD5SA-G-SAAS-F	$25,300.00	F2	2%	$24,794.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M1P	SEL 1550-LIC-M1P DF-FMAD5SA-P-SAAS-F	$27,500.00	F2	2%	$26,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M2G	SEL 1550-LIC-M2G DF-FMAD5SA-2G-SAAS-F	$47,520.00	F2	2%	$46,569.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M2P	SEL 1550-LIC-M2P DF-FMAD5SA-2P-SAAS-F	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M3G	SEL 1550-LIC-M3G DF-FMAD5SA-3G-SAAS-F	$66,770.00	F2	2%	$65,434.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1550-LIC-M3P	SEL 1550-LIC-M3P DF-FMAD5SA-3P-SAAS-F	$72,600.00	F2	2%	$71,148.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1560-M1G	SEL 1560-M1G VC56-STD25-G-SSS-F	$726.00	F2	2%	$711.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1560-M1P	SEL 1560-M1P VC56-STD25-P-SSS-F	$864.00	F2	2%	$846.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1561-M1G	SEL 1561-M1G VC56-ADV25-G-SSS-F	$1,447.00	F2	2%	$1,418.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1561-M1P	SEL 1561-M1P VC56-ADV25-P-SSS-F	$1,722.00	F2	2%	$1,687.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1562-M1G	SEL 1562-M1G VC56-ENT25-G-SSS-F	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1562-M1P	SEL 1562-M1P VC56-ENT25-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1564-M1G	SEL 1564-M1G VC56-ENTP25-G-SSS-F	$8,058.00	F2	2%	$7,896.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1564-M1P	SEL 1564-M1P VC56-ENTP25-P-SSS-F	$9,592.00	F2	2%	$9,400.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1568-M1G	SEL 1568-M1G VF-HYPM5-G-SSS-F	$83.00	F2	2%	$81.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1568-M1P	SEL 1568-M1P VF-HYPM5-P-SSS-F	$99.00	F2	2%	$97.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1568-M3G	SEL 1568-M3G VF-HYPM5-3G-SSS-F	$218.00	F2	2%	$213.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1568-M3P	SEL 1568-M3P VF-HYPM5-3P-SSS-F	$261.00	F2	2%	$255.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-LIC-L1	SEL 1591-LIC-L1 CA-DEVK-F-L1	$20,900.00	F2	2%	$20,482.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-LIC-L2	SEL 1591-LIC-L2 CA-DEVK-F-L2	$20,460.00	F2	2%	$20,050.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-LIC-L3	SEL 1591-LIC-L3 CA-DEVK-F-L3	$19,800.00	F2	2%	$19,404.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-LIC-L4	SEL 1591-LIC-L4 CA-DEVK-F-L4	$19,140.00	F2	2%	$18,757.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-LIC-L5	SEL 1591-LIC-L5 CA-DEVK-F-L5	$18,260.00	F2	2%	$17,894.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-M1G	SEL 1591-M1G CA-DEVK-G-SSS-F	$4,620.00	F2	2%	$4,527.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-M1P	SEL 1591-M1P CA-DEVK-P-SSS-F	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-M3G	SEL 1591-M3G CA-DEVK-3G-SSS-F	$12,197.00	F2	2%	$11,953.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1591-M3P	SEL 1591-M3P CA-DEVK-3P-SSS-F	$14,520.00	F2	2%	$14,229.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1593-M1G	SEL 1593-M1G CA-AUTDT25-G-SSS-F	$769.00	F2	2%	$753.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1593-M1P	SEL 1593-M1P CA-AUTDT25-P-SSS-F	$914.00	F2	2%	$895.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1593-M3G	SEL 1593-M3G CA-AUTDT25-3G-SSS-F	$2,030.00	F2	2%	$1,989.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1593-M3P	SEL 1593-M3P CA-AUTDT25-3P-SSS-F	$2,413.00	F2	2%	$2,364.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1601-M1G	SEL 1601-M1G HZ-MRG-10-G-SSS-F	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1601-M1P	SEL 1601-M1P HZ-MRG-10-P-SSS-F	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1601-M3G	SEL 1601-M3G HZ-MRG-10-3G-SSS-F	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1601-M3P	SEL 1601-M3P HZ-MRG-10-3P-SSS-F	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1602-M1G	SEL 1602-M1G HZ-MRG-100-G-SSS-F	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1602-M1P	SEL 1602-M1P HZ-MRG-100-P-SSS-F	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1602-M3G	SEL 1602-M3G HZ-MRG-100-3G-SSS-F	$9,148.00	F2	2%	$8,965.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	1602-M3P	SEL 1602-M3P HZ-MRG-100-3P-SSS-F	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DA1PRSS2	SEL 2NDYSSRENDATADVANT250 1PR	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DA1PRSSP	SEL DATADVAN250 1PRB 1YSS SP	$30,110.00	F2	2%	$29,507.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DA1PRSSP2	SEL 2NDYSS SPRENDATADV250 1P	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DAL1PRSS2	SEL SS DATADV LITE250 1 DATADVPROBE50SL	$2,151.00	F2	2%	$2,107.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DAL1PRSSP	SEL DA IDU LITE250 1DAPROBE50SL SS SUP	$15,055.00	F2	2%	$14,753.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE250 1DAPROBE50SL	$2,868.00	F2	2%	$2,810.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCODSS2-1	SEL SS renewal for IDUClasFrwkODr 250	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCODSSP2-1	SEL SS&SuprenIDUClasFrwkODr 250	$3,333.00	F2	2%	$3,266.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCSOSS2-1	SEL SS renewal for IDUClasFr SPOn 250	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCSOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 250	$3,333.00	F2	2%	$3,266.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCSS2-2	SEL SS renewal for IDUClassFr 250	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCSSP2-2	SEL SS and Sup ren for IDUClassFr 250	$3,333.00	F2	2%	$3,266.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DCUSS2-1	SEL SS ren for IDUClasFrwkUx250	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	250DCUSSP2-1	SEL SS and Sup ren for IDUClasFrwkUx250	$3,333.00	F2	2%	$3,266.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLSS2-2	SEL SS renewal for DL for 250	$1,290.44	F2	2%	$1,264.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLSSP2-2	SEL SS and Sup renewal for DL for 250	$1,720.59	F2	2%	$1,686.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLSSS2	SEL SS renewal for DLSu 250	$2,151.00	F2	2%	$2,107.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLSSSP2	SEL SS and Sup renewal for DLSu 250	$2,868.00	F2	2%	$2,810.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLXSS2	SEL SS ren for DLX for 250	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DLXSSP2	SEL SS and Sup ren for DLX for 250	$1,147.00	F2	2%	$1,124.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DPSS2-1	SEL SS RENEWAL DATAPRIVILEGE 250	$1,693.00	F2	2%	$1,659.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DPSSP	SEL DATAPRIVILEGE250 1YSS SP	$11,838.00	F2	2%	$11,601.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DPSSP2-1	SEL SECOND YEAR SS SP FOR F-V250DPSSP	$2,257.00	F2	2%	$2,211.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DPSSSP2	SEL SS &Sup renewal for DP SP for 250	$2,257.00	F2	2%	$2,211.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DSSS2	SEL SS RENEWAL DATADVANTAGEDS250	$1,389.00	F2	2%	$1,361.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DSSSP	SEL DATADVANTAGEDS250 SS SUPPORT	$9,711.00	F2	2%	$9,516.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDS250	$1,852.00	F2	2%	$1,814.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DWS1PRSS2-1	SEL SS renew DWSP250user+1Pb/Coll50SL	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DWS1PRSSP2-1	SEL SS&Sup rene DWSP250user+1Pb/Col50SL	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DWW1PRSS2-1	SEL SS rene DWWin250use+1Pb/Coll50SL	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250DWW1PRSSP2-1	SEL SS&Sup rene DWWin250use+1Pb/Coll50SL	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250EC1PRSS2	SEL SS DATADV EXCH250 1 DATADVPROBE50SL	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250EC1PRSSP	SEL DA EXCHANGE250 1DAPROBE50SL SS SUP	$30,110.00	F2	2%	$29,507.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250EC1PRSSP2	SEL SECOND YEAR SS SP FOR V250EXC1PRSSP2	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250ECLO1PRSSP2	SEL SS&SuprenDAExOnL 250+ 1DAPb/Col 50SL	$2,868.00	F2	2%	$2,810.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250FCSS2-1	SEL SS RENEWAL IDU FRAMEWORKCONNECTOR250	$1,562.00	F2	2%	$1,530.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250FCSSP	SEL IDU FRAMEWORK CONNECTOR250 1YSS SP	$10,924.00	F2	2%	$10,705.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250FCSSP2-1	SEL SECOND YEAR SS SP FOR V250FCSSP2	$2,083.00	F2	2%	$2,041.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250ODL1PRSSP2	SEL SS&SuprenDAODLite 250+1DAPb/Col50SL	$2,868.00	F2	2%	$2,810.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250SP1PRSS2	SEL SS DATADVIDU SP250 1DATADVPROBE50SL	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250SP1PRSSP	SEL DA IDU SP250 1DAPROBE50SL SS SUPPORT	$30,110.00	F2	2%	$29,507.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250SP1PRSSP2	SEL SS&SUPPORT DA IDU SP250 1DAPROBE50SL	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250SPLO1PRSSP2	SEL SS&SuprenDASPOnLite250+1DAPb/Col50SL	$2,868.00	F2	2%	$2,810.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250UX1PRSS2	SEL SS DATADVIDUUX 250 1DATADVPROBE50SL	$4,301.00	F2	2%	$4,214.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250UX1PRSSP	SEL DA IDU UX250 1DAPROBE50SL SS SUPPORT	$30,110.00	F2	2%	$29,507.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	250UX1PRSSP2	SEL SS SUPPORTDA IDU UX 250 1DAPROBE50SL	$5,735.00	F2	2%	$5,620.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DA1PRSS2	SEL SS DATADVIDU 25 1 DATADVPROBE50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DA1PRSSP	SEL DA IDU 25USERS1DAPROBE50SL&SS&SUP1YR	$9,176.00	F2	2%	$8,992.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DA1PRSSP2	SEL SS&SUPPORT DA IDU SP25 1DAPROBE50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DAL1PRSS2	SEL SS DATADV LITE25 1 DATADVPROBE50SL	$649.00	F2	2%	$636.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DAL1PRSSP	SEL DA IDU LITE25 1DAPROBE50SL SS SUP	$4,588.00	F2	2%	$4,496.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE25 1DAPROBE50SL	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCODSS2-1	SEL SS renewal for IDUClasFrwkODr 25	$758.00	F2	2%	$742.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCODSSP2-1	SEL SS&SuprenIDUClasFrwkODr25	$1,016.00	F2	2%	$995.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCSOSS2-1	SEL SS renewal for IDUClasFr SPOn 25	$758.00	F2	2%	$742.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCSOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 25	$1,016.00	F2	2%	$995.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCSS2-2	SEL SS renewal for IDUClassFr 25	$758.00	F2	2%	$742.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCSSP2-2	SEL SS and Sup ren for IDUClassFr25	$1,016.00	F2	2%	$995.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCUSS2-1	SEL SS ren for IDUClasFrwkUx25	$758.00	F2	2%	$742.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DCUSSP2-1	SEL SS and Sup ren for IDUClasFrwkUx25	$1,016.00	F2	2%	$995.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLSS2-2	SEL SS renewal for DL for 25	$389.89	F2	2%	$382.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLSSP2-2	SEL SS and Sup renewal for DL for 25	$516.18	F2	2%	$505.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLSSS2	SEL SS renewal for DLSu 25	$649.00	F2	2%	$636.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLSSSP2	SEL SS and Sup renewal for DLSu 25	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLXSS2	SEL SS ren for DLX for 25	$260.00	F2	2%	$254.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DLXSSP2	SEL SS and Sup ren for DLX for 25	$344.00	F2	2%	$337.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DPSS2-1	SEL SS RENEWAL DATAPRIVILEGE 25	$514.00	F2	2%	$503.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DPSSP	SEL DATAPRIVILEGE25 SS SUPPORT	$3,625.00	F2	2%	$3,552.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DPSSP2-1	SEL SS&SUPPORT RENEWALDATAPRIVILEGE25	$680.00	F2	2%	$666.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DPSSSP2	SEL SS &Sup renewal for DP SP for 25	$680.00	F2	2%	$666.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DSSS2	SEL SS RENEWAL DATADVANTAGEDS25	$421.00	F2	2%	$412.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DSSSP	SEL DATADVANTAGEDS25 SS SUPPORT	$2,973.00	F2	2%	$2,913.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS25	$564.00	F2	2%	$552.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DWS1PRSS2-1	SEL SS rene DWSP25user+ 1 Pb/Coll 50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DWS1PRSSP2-1	SEL SS&Sup rene DWSP25user+1Pb/Coll50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DWW1PRSS2-1	SEL SS renew DWWin25use+1Pb/Collec 50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25DWW1PRSSP2-1	SEL SS&Sup rene DWWin25use+1Pb/Colle50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25EC1PRSS2	SEL SS DATADV EXCH25 1 DATADVPROBE50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25EC1PRSSP	SEL DA EX25 1DAPROBE50SL SS SUPPORT	$9,176.00	F2	2%	$8,992.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25EC1PRSSP2	SEL SS SUPPORT DA EXCH25 1DAPROBE50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25ECLO1PRSSP2	SEL SS&SuprenDAExOnL25+ 1DA Pb/Col 50SL	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25FCSS2-1	SEL SS RENEWAL IDU FRAMEWORKCONNECTOR25	$474.00	F2	2%	$464.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25FCSSP	SEL IDU FRAMEWORKCONNECTOR25 SS SUPPORT	$3,345.00	F2	2%	$3,278.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25FCSSP2-1	SEL SS&SUPPORTRENEWIDUFRAMEWORKCONNECT25	$635.00	F2	2%	$622.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25ODL1PRSSP2	SEL SS&Sup ren DAODLite 25+1DAPb/Col50SL	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25SP1PRSS2	SEL SS DATADVIDU SP25 1DATADVPROBE50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25SP1PRSSP	SEL DA IDU SP25 1DAPROBE50SL SS SUPPORT	$9,176.00	F2	2%	$8,992.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25SP1PRSSP2	SEL SS&SUPPORT DA IDU SP25 1DAPROBE50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25SPLO1PRSSP2	SEL SS&SuprenDASPOnLite25+1DAPb/Col50SL	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25UX1PRSS2	SEL SS DATADVIDUUX 25 1DATADVPROBE50SL	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	25UX1PRSSP2	SEL SS SUPPORTDA IDU UX 25 1DAPROBE50SL	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300003-002	SELECT 1YR-GOLD-GMS-10 - MAINT	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300003-002R	SELECT 1YR-GOLD-GMS-10 - MAINT RENEW	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	300003-005	SELECT 1YR-GOLD-GMS-50 - MAINT	$5,699.00	F2	2%	$5,585.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300003-005R	SELECT 1YR-GOLD-GMS-50 - MAINT RENEW	$5,699.00	F2	2%	$5,585.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300003-013	SELECT 1YR-GOLD-GMS-25 - MAINT	$3,799.00	F2	2%	$3,723.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300003-013R	SELECT 1YR-GOLD-GMS-25 - MAINT RENEW	$3,799.00	F2	2%	$3,723.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300011-001R	SEL NX-2600 - RENEWAL 1YR - PLAT	$1,228.00	F2	2%	$1,203.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300011-002R	SELNX-2600 - RENEWAL 1YR - GOLD	$949.00	F2	2%	$930.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300012-001R	SEL NX-2610 - RENEWAL 1YR - PLAT	$4,179.00	F2	2%	$4,095.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300012-002R	SEL NX-2610 - RENEWAL 1YR - GOLD	$2,670.00	F2	2%	$2,616.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300016-001R	SEL NX-5600 - RENEWAL 1YR - PLAT	$8,605.00	F2	2%	$8,432.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300016-002R	SEL NX-5600 - RENEWAL 1YR - GOLD	$5,811.00	F2	2%	$5,694.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300017-001R	SEL NX-7600 - RENEWAL 1YR - PLAT	$13,522.00	F2	2%	$13,251.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300017-002R	SEL NX-7600 - RENEWAL 1YR - GOLD	$9,052.00	F2	2%	$8,870.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300018-001R	SEL NX-8600 - RENEWAL 1YR - PLAT	$27,605.00	F2	2%	$27,052.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300018-002R	SEL NX-8600 - RENEWAL 1YR - GOLD	$24,140.00	F2	2%	$23,657.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300019-001	SELECT WANSTART 10 HRS - BUNDLED	$4,118.00	F2	2%	$4,035.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300032-001R	SEL NX-9610 - RENEWAL 1YR - PLAT	$44,593.00	F2	2%	$43,701.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300032-002R	SEL NX-9610 - RENEWAL 1YR - GOLD	$40,234.00	F2	2%	$39,429.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300036-001R	SEL NX-3600 - RENEWAL 1YR - PLAT	$5,408.00	F2	2%	$5,299.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300036-002R	SEL NX-3600 - RENEWAL 1YR - GOLD	$3,017.00	F2	2%	$2,956.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300039-001	SELECT 1YR-PLAT-NX-1700 - MAINT	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300039-001R	SELECT 1YR-PLAT-NX-1700 - MAINT	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300039-002	SELECT 1YR-GOLD-NX-1700 -MAINT	$664.00	F2	2%	$650.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300039-002R	SELECT 1YR-GOLD-NX-1700 -MAINT	$949.00	F2	2%	$930.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300040-001	SELECT 1YR-PLAT-NX-5700-MAINT	$6,638.00	F2	2%	$6,505.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300040-001R	SELECT 1YR-PLAT-NX-5700-MAINT	$6,638.00	F2	2%	$6,505.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300040-002	SELECT 1YR-GOLD-NX-5700-MAINT	$4,525.00	F2	2%	$4,434.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300040-002R	SELECT 1YR-GOLD-NX-5700-MAINT	$4,525.00	F2	2%	$4,434.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-001	SELECT 1YR-PLAT-NX-2700-MAINT	$2,827.00	F2	2%	$2,770.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-001R	SELECT 1YR-PLAT-NX-2700-MAINT	$2,827.00	F2	2%	$2,770.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-002	SELECT 1YR-GOLD-NX-2700-MAINT	$1,798.00	F2	2%	$1,762.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-002R	SELECT 1YR-GOLD-NX-2700-MAINT	$1,798.00	F2	2%	$1,762.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-003R	SELECT 1YR-PLAT-NX-2700-MAINT	$2,670.00	F2	2%	$2,616.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300044-004R	SELECT 1YR-GOLD-NX-2700-MAINT	$1,698.00	F2	2%	$1,664.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300045-001	SELECT 1YR-PLAT-NX-3700-MAINT	$4,917.00	F2	2%	$4,818.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300045-001R	SELECT 1YR-PLAT-NX-3700-MAINT	$4,917.00	F2	2%	$4,818.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300045-002	SELECT 1YR-GOLD-NX-3700-MAINT	$2,681.00	F2	2%	$2,627.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300045-002R	SELECT 1YR-GOLD-NX-3700-MAINT	$2,681.00	F2	2%	$2,627.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300046-001	SELECT 1YR-PLAT-NX-7700-MAINT	$13,522.00	F2	2%	$13,251.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300046-001R	SELECT 1YR-PLAT-NX-7700-MAINT	$13,522.00	F2	2%	$13,251.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300046-002	SELECT 1YR-GOLD-NX-7700-MAINT	$9,052.00	F2	2%	$8,870.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300046-002R	SELECT 1YR-GOLD-NX-7700-MAINT	$9,052.00	F2	2%	$8,870.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300047-001	SELECT NX-9700 MAINT 1YR PLAT	$38,222.00	F2	2%	$37,457.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300047-001R	SELECT NX-9700 MAINT 1YR PLAT	$38,222.00	F2	2%	$37,457.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300047-002	SELECT NX-9700 MAINT 1YR GOLD	$34,199.00	F2	2%	$33,515.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300047-002R	SELECT NX-9700 MAINT 1YR GOLD	$34,199.00	F2	2%	$33,515.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300052-001	SELECT 1YR-PLAT-NX-8700 - MAINT	$27,605.00	F2	2%	$27,052.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300052-001R	SELECT 1YR-PLAT-NX-8700 - MAINT	$27,605.00	F2	2%	$27,052.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300052-002	SELECT 1YR-GOLD-NX-8700-MAINT	$24,140.00	F2	2%	$23,657.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300052-002R	SELECT 1YR-GOLD-NX-8700-MAINT	$24,140.00	F2	2%	$23,657.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300053-001	SELECT VX-5000 - MAINT 1YR - PLATINUM	$5,654.00	F2	2%	$5,540.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300053-001R	SELECT VX-5000 - MAINT 1YR - PLATI	$5,654.00	F2	2%	$5,540.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300053-002	SELECT VX-5000 - MAINT 1YR - GOLD	$3,855.00	F2	2%	$3,777.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300053-002R	SELECT VX-5000 - MAINT 1YR - GOLD	$3,855.00	F2	2%	$3,777.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300054-001	SELECT VX-1000 - MAINT 1YR - PLATINUM	$491.00	F2	2%	$481.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300054-001R	SELECT VX-1000 - MAINT 1YR - PLAT	$491.00	F2	2%	$481.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300054-002	SELECT VX-1000 - MAINT 1YR - GOLD	$379.00	F2	2%	$371.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300054-002R	SELECT VX-1000 - MAINT 1YR - GOLD	$379.00	F2	2%	$371.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300055-001	SELECT VX-2000 - MAINT 1YR - PLATINUM	$1,966.00	F2	2%	$1,926.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300055-002	SELECT VX-2000 - MAINT 1YR - GOLD	$1,251.00	F2	2%	$1,225.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300055-003R	SELECT VX-2000 - MAINT 1YR - PLAT	$1,966.00	F2	2%	$1,926.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300055-004R	SELECT VX-2000 - MAINT 1YR - GOLD	$1,251.00	F2	2%	$1,225.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300056-001	SELECT VX-3000 - MAINT 1YR - PLATINUM	$3,933.00	F2	2%	$3,854.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300056-001R	SELECT VX-3000 - MAINT 1YR - PLAT	$3,933.00	F2	2%	$3,854.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300056-002	SELECT VX-3000 - MAINT 1YR - GOLD	$2,145.00	F2	2%	$2,102.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300056-002R	SELECT VX-3000 - MAINT 1YR - GOLD	$2,145.00	F2	2%	$2,102.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-001	SELECT 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	$1,228.00	F2	2%	$1,203.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-001R	SEL 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	$1,228.00	F2	2%	$1,203.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-002	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	$949.00	F2	2%	$930.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-002R	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	$949.00	F2	2%	$930.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-005	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	$2,849.00	F2	2%	$2,792.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-005R	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	$2,849.00	F2	2%	$2,792.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-006	SELECT 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	$3,687.00	F2	2%	$3,613.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-006R	SEL 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	$3,687.00	F2	2%	$3,613.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-013	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-013R	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-014	SELECT 1YR-PLAT-VIRTUAL-GMS-25 - MAINT	$4,916.00	F2	2%	$4,817.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300057-014R	SELT1YR-PLAT-VIRTUAL-GMS-25 - MAINT	$4,916.00	F2	2%	$4,817.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-001	SEL GMS-10 ON GX-1100 - MAINT 1YR - PLAT	$2,458.00	F2	2%	$2,408.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-001R	SEL GMS-10 - GX-1100 - MAINT - PLAT-R	$2,458.00	F2	2%	$2,408.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-002	SEL GMS-10 ON GX-1100 - MAINT 1YR -GOLD	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	300060-002R	SEL GMS-10 ON GX-1100 - MAINT GOLD- R	$1,899.00	F2	2%	$1,861.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-005	SEL GMS-50 ON GX-1100 - MAINT 1YR -GOLD	$5,699.00	F2	2%	$5,585.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-005R	SEL GMS-50 ON GX-1100 - MAINT GOLD- R	$5,699.00	F2	2%	$5,585.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-006	SEL GMS-50 ON GX-1100 - MAINT 1YR -PLAT	$7,375.00	F2	2%	$7,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-006R	SEL GMS-50 ON GX-1100 - MAINT PLAT-R	$7,375.00	F2	2%	$7,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-007	SEL GMS-100 ON GX-1100 - MAINT 1YR -GOLD	$9,499.00	F2	2%	$9,309.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-007R	SEL GMS-100 ON GX-1100 - MAINT GOLD-R	$9,499.00	F2	2%	$9,309.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-008	SEL GMS-100 ON GX-1100 - MAINT 1YR -PLAT	$12,293.00	F2	2%	$12,047.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-008R	SEL GMS-100 ON GX-1100 - MAINT PLAT-R	$12,293.00	F2	2%	$12,047.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-009	SEL GMS-200 ON GX-1100 - MAINT 1YR -GOLD	$15,199.00	F2	2%	$14,895.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-009R	SEL GMS-200 ON GX-1100 - MAINT GOLD -R	$15,199.00	F2	2%	$14,895.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-010	SEL GMS-200 ON GX-1100 - MAINT1YR - PLAT	$19,669.00	F2	2%	$19,275.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-010R	SEL GMS-200 ON GX-1100 - MAINT PLAT-R	$19,669.00	F2	2%	$19,275.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-011	SEL GMS-500 ON GX-1100 - MAINT 1YR -GOLD	$28,499.00	F2	2%	$27,929.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-011R	SEL GMS-500 ON GX-1100 - MAINT GOLD-R	$28,499.00	F2	2%	$27,929.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-012	SEL GMS-500 ON GX-1100 - MAINT 1YR -PLAT	$36,881.00	F2	2%	$36,143.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-012R	SEL GMS-500 ON GX-1100 - MAINT PLAT-R	$36,881.00	F2	2%	$36,143.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-013	SEL GMS-25 ON GX-1100 - MAINT 1YR -GOLD	$3,799.00	F2	2%	$3,723.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-013R	SEL GMS-25 ON GX-1100 - MAINT- GOLD- R	$3,799.00	F2	2%	$3,723.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-014	SEL GMS-25 ON GX-1100 - MAINT 1YR -PLAT	$4,917.00	F2	2%	$4,818.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300060-014R	SEL:GMS-25 ON GX-1100 - MAINT PLAT R	$4,917.00	F2	2%	$4,818.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300061-001	SEL VRX-8 - MAINT CONTRACT; 1YR - PLAT	$17,211.00	F2	2%	$16,866.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300061-001R	SELECT VRX-8 - MAINT 1YR - PLAT- RENEW	$17,211.00	F2	2%	$16,866.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300061-002	SEL VRX-8 - MAINT CONTRACT; 1YR - GOLD	$13,299.00	F2	2%	$13,033.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300061-002R	SELECT VRX-8 - MAINT 1YR - GOLD- RENEW	$13,299.00	F2	2%	$13,033.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300063-001	SEL NX-10700 - MAINT CONTRACT 1YR - PLAT	$63,705.00	F2	2%	$62,430.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300063-001R	SEL NX-10700 MAIN CONTRACT1YR PLAT RENEW	$63,705.00	F2	2%	$62,430.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300063-002	SEL NX-10700 - MAINT CONTRACT 1YR - GOLD	$56,999.00	F2	2%	$55,859.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300063-002R	SEL NX-10700 MAIN CONTRACT1YR GOLD RENEW	$56,999.00	F2	2%	$55,859.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300068-001	SELECT:VX-1000 1 YR SUBSCRIP; INCL MAINT	$1,104.00	F2	2%	$1,081.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300069-001	SEL VX-2000 1 YR SUBSCRIPTION INC MNT	$4,424.00	F2	2%	$4,335.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300069-002	SELECT:VX-2000 1 YR SUBSCRIP, INCL MAINT	$4,178.00	F2	2%	$4,094.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300070-001	SELECT:VX-3000 1 YR SUBSCRIP; INCL MAINT	$8,851.00	F2	2%	$8,673.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300071-001	SELECT:VX-5000 1 YR SUBSCRIP; INCL MAINT	$12,724.00	F2	2%	$12,469.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300072-001	SELECT:VRX-8 1 YR SUBSCRIP; INCL MAINT	$38,731.00	F2	2%	$37,956.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300073-001	SEL GMS-10 ON GX-V 1 YR SUBSC INCL MAINT	$2,764.00	F2	2%	$2,708.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300074-001	SEL GMS-25 ON GX-V 1 YR SUBSC INCL MAINT	$11,064.00	F2	2%	$10,842.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300075-001	SEL GMS-50 ON GX-V 1 YR SUBSC INCL MAINT	$16,597.00	F2	2%	$16,265.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300076-001	SEL GMS-100 ON GX-V 1 YR SUBSC INC MAINT	$27,664.00	F2	2%	$27,110.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300077-001	SEL GMS-200 ON GX-V 1 YR SUBSC INC MAINT	$44,264.00	F2	2%	$43,378.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300078-001	SEL GMS-500 ON GX-V 1 YR SUBSC INC MAINT	$82,997.00	F2	2%	$81,337.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300079-001	SEL GMS-1000 ON GX-V 1 YR SUBS INC MAINT	$138,331.00	F2	2%	$135,564.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300080-001	SEL GMS-2000 ON GX-V 1 YR SUBS INC MAINT	$193,664.00	F2	2%	$189,790.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300085-001	SEL VX-500 - MAINT CONTRACT 1YR - PLAT	$245.00	F2	2%	$240.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300085-001R	SEL VX-500 - RENEWAL CONTRACT 1YR -PLAT	$245.00	F2	2%	$240.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300085-002	SEL VX-500 - MAINT CONTRACT 1YR - GOLD	$189.00	F2	2%	$185.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300085-002R	SEL VX-500 - RENEWAL CONTRACT 1YR-GOLD	$189.00	F2	2%	$185.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300086-001	SEL VX-6000 - MAINT CONTRACT 1YR - PLAT	$8,113.00	F2	2%	$7,950.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300086-001R	SEL VX-6000 - RENEWAL CONTRACT 1YR-PLAT	$8,113.00	F2	2%	$7,950.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300086-002	SEL VX-6000 - MAINT CONTRACT 1YR - GOLD	$5,531.00	F2	2%	$5,420.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300086-002R	SEL VX-6000 - RENEWAL CONTRACT 1YR-GOLD	$5,531.00	F2	2%	$5,420.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300087-001	SEL VX-7000 - MAINT CONTRACT PLAT	$11,801.00	F2	2%	$11,564.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300087-001R	SEL VX-7000 - RENEWAL CONTRACT PLAT	$11,801.00	F2	2%	$11,564.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300087-002	SEL VX-7000 - MAINT CONTRACT 1YR - GOLD	$7,968.00	F2	2%	$7,808.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300087-002R	SEL VX-7000 - RENEWAL CONTRACT 1YR-GOLD	$7,968.00	F2	2%	$7,808.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300099-001	SEL VX-8000 - MAINT CONTRACT 1YR - PLAT	$17,211.00	F2	2%	$16,866.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300099-001R	SEL VX-8000 - RENEWAL CONTRACT 1YR -PLAT	$17,211.00	F2	2%	$16,866.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300099-002	SEL VX-8000 - MAINT CONTRACT, 1YR - GOLD	$13,299.00	F2	2%	$13,033.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300099-002R	SEL VX-8000 - RENEWAL CONTRACT 1YR -GOLD	$13,299.00	F2	2%	$13,033.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300100-001	SEL VX-9000 - MAINT CONTRACT 1YR - PLAT	$24,587.00	F2	2%	$24,095.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300100-001R	SEL VX-9000 - RENEWAL CONTRACT,1YR -PLAT	$24,587.00	F2	2%	$24,095.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300100-002	SEL VX-9000 - MAINT CONTRACT, 1YR - GOLD	$18,999.00	F2	2%	$18,619.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300100-002R	SEL VX-9000 - RENEWAL CONTRACT 1YR -GOLD	$18,999.00	F2	2%	$18,619.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300101-001	SEL VRX-2 - MAINT CONTRACT, 1YR - PLAT	$1,228.00	F2	2%	$1,203.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300101-001R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - PLAT	$1,228.00	F2	2%	$1,203.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300101-002	SEL VRX-2 - MAINT CONTRACT, 1YR - GOLD	$815.00	F2	2%	$798.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300101-002R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - GOLD	$815.00	F2	2%	$798.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300102-001	SEL VRX-4 - MAINT CONTRACT, 1YR - PLAT	$3,687.00	F2	2%	$3,613.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300102-001R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - PLAT	$3,687.00	F2	2%	$3,613.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300102-002	SEL VRX-4 - MAINT CONTRACT, 1YR - GOLD	$2,491.00	F2	2%	$2,441.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300102-002R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - GOLD	$2,491.00	F2	2%	$2,441.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300111-001	SEL NX-11700 - MAINT CONTRACT 1YR - PLAT	$84,940.00	F2	2%	$83,241.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300111-001R	SEL NX-11700 - RENEW CONTRACT 1YR - PLAT	$84,940.00	F2	2%	$83,241.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300111-002	SEL NX-11700 - MAINT CONTRACT 1YR - GOLD	$75,999.00	F2	2%	$74,479.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300111-002R	SEL NX-11700 - RENEW CONTRACT 1YR - GOLD	$75,999.00	F2	2%	$74,479.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300116-001	SEL NX-6700 - MAINT CONTRACT, 1YR - PLAT	$9,342.00	F2	2%	$9,155.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300116-002	SEL NX-6700 - MAINT CONTRACT, 1YR - GOLD	$6,369.00	F2	2%	$6,241.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300129-001	SEL VRX-6 - MAINT CONTRACT, 1YR - PLAT	$8,113.00	F2	2%	$7,950.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300129-001R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - PLAT	$8,113.00	F2	2%	$7,950.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	300129-002	SEL VRX-6 - MAINT CONTRACT, 1YR - GOLD	$5,531.00	F2	2%	$5,420.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	300129-002R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD	$5,531.00	F2	2%	$5,420.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	500047-001	SELECT VX-2000; VIRTUAL; 10Mbps	$10,127.00	F2	2%	$9,924.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DA1PRSS2	SEL SSRENEWDATADVIDU 50 1DATADVPROBE50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DA1PRSSP2	SEL SECOND YEAR SS SP FOR V50DA1PRSSP	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DAL1PRSS2	SEL SS DATADVIDU LITE50 1DATADVPROBE50SL	$975.00	F2	2%	$955.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DAL1PRSSP	SEL DA IDU LITE50 1DAPROBE50SL SS SUP	$6,882.00	F2	2%	$6,744.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DAL1PRSSP2	SEL SS&SUPPORT DAIDU LITE50 1DAPROBE50SL	$1,290.00	F2	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCODSS2-1	SEL SS renewal for IDUClasFrwkODr 50	$1,138.00	F2	2%	$1,115.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCODSSP2-1	SEL SS&SuprenIDUClasFrwkODr 50	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCSOSS2-1	SEL SS renewal for IDUClasFr SPOn 50	$1,138.00	F2	2%	$1,115.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCSOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 50	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCSS2-2	SEL SS renewal for IDUClassFr 50	$1,138.00	F2	2%	$1,115.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCSSP2-2	SEL SS and Sup ren for IDUClassFr 50	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCUSS2-1	SEL SS ren for IDUClasFrwkUx50	$1,138.00	F2	2%	$1,115.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DCUSSP2-1	SEL SS and Sup ren for IDUClasFrwkUx50	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLSS2-2	SEL SS renewal for DL for 50	$585.00	F2	2%	$573.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLSSP2-2	SEL SS and Sup renewal for DL for 50	$774.26	F2	2%	$758.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLSSS2	SEL SS renewal for DLSu 50	$975.00	F2	2%	$955.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLSSSP2	SEL SS and Sup renewal for DLSu 50	$1,290.00	F2	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLXSS2	SEL SS ren for DLX for 50	$390.00	F2	2%	$382.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DLXSSP2	SEL SS and Sup ren for DLX for 50	$516.00	F2	2%	$505.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DPSS2-1	SEL SS RENEWAL DATAPRIVILEGE 50	$771.00	F2	2%	$755.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DPSSP	SEL DATAPRIVILEGE50 1YSS SP	$5,437.00	F2	2%	$5,328.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DPSSP2-1	SEL SECOND YEAR SS SP FOR V50DPSSP	$1,032.00	F2	2%	$1,011.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DPSSSP2	SEL SS &Sup renewal for DP SP for 50	$1,032.00	F2	2%	$1,011.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DSSS2	SEL SS RENEWAL DATADVANTAGEDS50	$632.00	F2	2%	$619.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DSSSP	SEL DATADVANTAGEDS50 SS SUPPORT	$4,460.00	F2	2%	$4,370.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDS50	$847.00	F2	2%	$830.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DWS1PRSS2-1	SEL SS rene DWSP 50users+1 Pb/Coll 50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DWS1PRSSP2-1	SEL SS&Sup rene DWSP50user+1Pb/Coll 50SL	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DWW1PRSS2-1	SEL SS rene DWWin 50 use+1Pb/Collec 50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50DWW1PRSSP2-1	SEL SS&Sup rene DWWin50use+1Pb/Colle50SL	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50EC1PRSS2	SEL SS DATADVEXCHANGE50 1DATADVPROBE50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50EC1PRSSP	SEL SS SP DATADVEXCHANGE50 1DAPROBE50SL	$13,765.00	F2	2%	$13,489.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50EC1PRSSP2	SEL SECOND YEAR SS SP FOR V50EXC1PRSSP2	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50ECLO1PRSSP2	SEL SS&SuprenDAExOnL 50+1DAPb/Col 50SL	$1,290.00	F2	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50FCSS2-1	SEL SS RENEWAL IDU FRAMEWORKCONNECTOR 50	$711.00	F2	2%	$696.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50FCSSP	SEL IDU FRAMEWORKCONNECTOR 50 SS SUPPORT	$5,018.00	F2	2%	$4,917.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50FCSSP2-1	SEL SECOND YEAR SS SP FOR V50FCSSP2	$953.00	F2	2%	$933.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50ODL1PRSSP2	SEL SS&SuprenDAODLite 50 +1DAPb/Col50SL	$1,290.00	F2	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50SP1PRSS2	SEL SS DATADVIDUSP50 1 DATADVPROBE50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50SP1PRSSP	SEL DA IDU SP50 1DAPROBE50SL SS SUPPORT	$13,765.00	F2	2%	$13,489.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50SP1PRSSP2	SEL SS&SUPPORT DA IDU SP50 1DAPROBE50SL	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50SPLO1PRSSP2	SEL SS&SuprenDASPOnLite50+1 DAPb/Col50SL	$1,290.00	F2	2%	$1,264.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50UX1PRSS2	SEL SS DATADVIDUUX 50 1 DATADVPROBE50SL	$1,950.00	F2	2%	$1,911.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50UX1PRSSP	SEL DA IDU UX50 1DAPROBE50SL SS SUPPORT	$13,765.00	F2	2%	$13,489.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	50UX1PRSSP2	SEL SS SUPPORT DAIDUUX 50 1DAPROBE50SL	$2,581.00	F2	2%	$2,529.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940500	SEL: PS;ONSITE INSTALL;BASE;T950	$10,500.00	F2	2%	$10,290.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940502SL	SEL: PS,EXPN FRM INSTL,W-BASE,T950	$3,800.00	F2	2%	$3,724.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940503SL	SEL: PS,EXPN FRM INSTL,UPGRD,T950	$7,250.00	F2	2%	$7,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940504SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T950	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940505SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T950	$14,400.00	F2	2%	$14,112.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940511SL	SEL: PS,RELO-RECONNECT BUSINESS HRS	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940523	SEL: ENCRYPTION;PROF;SUPPORT;T950	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940523Z2	SEL: ENCRYPTION,PROF,SUPPORT,T950,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940535SL	SEL: PS,ENCRYPTION EXPRESS PRO,T950	$7,600.00	F2	2%	$7,448.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940538SL	SEL: PS,ANNUAL PREVENT MNTCE,T950	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940557SL	SEL: PS,ONSITE INSTALL,BASE,TFIN	$13,900.00	F2	2%	$13,622.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940558SL	SEL: PS,EX-SRV FRM INST,W-BASE,TFIN	$4,750.00	F2	2%	$4,655.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940559SL	SEL: PS,EX-SRV FRM INST,UPGRD,TFIN	$9,200.00	F2	2%	$9,016.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940560SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,TFIN	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940561SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,TFIN	$14,400.00	F2	2%	$14,112.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940567SL	SEL: PS,ANNUAL PREVENT MNTCE,TFIN	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940570	SEL: ENCRYPTION;PROF;SUPPORT;TFIN	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940570Z2	SEL: ENCRYPTION,PROF,SUPPORT,TFIN,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940572SL	SEL: PS,BS12 UPG 1 PREV MAINT VISIT	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940573SL	SEL: PS,SINGLE PREVENT MNTCE,T950	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940574SL	SEL: PS,SINGLE PREVENT MNTCE,TFIN	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90940590	SEL: PS, POWER RAIL INSTALL	$3,800.00	F2	2%	$3,724.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950511	SEL: PS;T120 INSTALL-INTEGRATE	$5,000.00	F2	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950516	SEL: ENCRYPTION;PROF;SUPPORT;T120	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950516Z2	SEL: ENCRYPTION,PROF,SUPPORT,T120,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950524SL	SEL: PS,DBA-TBA INSTALL	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950530SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T120	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950532SL	SEL: PS,ANNUAL PREVENT MNTCE,T120	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90950538SL	SEL: PS,SINGLE PREVENT MNTCE,T120	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90970522	SEL: ENCRYPTION SUPPORT;PROF;T50	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90970522Z2	SEL: ENCRYPTION SUPPORT,PROF,T50,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90970531SL	SEL: PS,2-HOUR PHONE CONSULT,T50E	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90970534	SEL: PS,PHONE CONSULT/PREP,INSTALL	$800.00	F2	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	90970535	SEL: PS,ONSITE TRAIN/CNSLT DAY,T50E	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1001	SEL PC Perp SQL 1yr Maint 1 Unit	$133.00	F2	2%	$130.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1002	SEL PC Perp SQL 1yr Maint 2-5 Units	$123.00	F2	2%	$120.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1003	SEL PC Perp SQL 1yr Maint 6-10 Units	$103.00	F2	2%	$100.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1004	SEL PC Perp SQL 1yr Maint 11-20 Units	$77.00	F2	2%	$75.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1005	SEL PC Perp SQL 1yr Maint 21-35 Units	$56.00	F2	2%	$54.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1006	SEL PC Perp SQL 1yr Maint 36-50 Units	$45.00	F2	2%	$44.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1007	SEL PC Perp SQL 1yr Maint 51-100 Units	$30.00	F2	2%	$29.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1008	SEL PC Perp SQL 1yr Maint 101-200 Units	$22.00	F2	2%	$21.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1009	SEL PC Perp SQL 1yr Maint 201-300 Units	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1010	SEL PC Perp SQL 1yr Maint 301-400 Units	$16.00	F2	2%	$15.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1011	SEL PC Perp SQL 1yr Maint 401-500 Units	$14.00	F2	2%	$13.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1012	SEL PC Perp SQL 1yr Maint 501-600 Units	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1013	SEL PC Perp SQL 1yr Maint 601-700 Units	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1014	SEL PC Perp SQL 1yr Maint 701-800 Units	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1015	SEL PC Perp SQL 1yr Maint 801-900 Units	$11.00	F2	2%	$10.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1016	SEL PC Perp SQL 1yr Maint 901-1000 Units	$10.00	F2	2%	$9.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCPSQLM1017	SEL PC Perp SQL 1yr Maint 1001+ Units	$9.00	F2	2%	$8.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCREXM1035U	PC Perp EXPP Maintenance 11-35 Units	$109.00	F2	2%	$106.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCREXM1U	PC Perp EXPP Maintenance 1 Unit	$284.00	F2	2%	$278.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCREXM210U	PC Perp EXPP Maintenance 2-10 Units	$166.00	F2	2%	$162.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCREXM3650U	PC Perp EXPP Maintenance 36-50 Units	$82.00	F2	2%	$80.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCREXM51U	PC Perp EXPP Maintenance 51+ Units	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCRSPM1035URBS	SEL PC Perp SP+RBS 1yr Maint 11-35 TBs	$299.00	F2	2%	$293.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCRSPM1URBS	SEL PC Perp SP+RBS 1yr Maint 1 TB	$611.00	F2	2%	$598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCRSPM210URBS	SEL PC Perp SP+RBS 1yr Maint 2-10 TBs	$428.00	F2	2%	$419.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCRSPM3650URBS	SEL PC Perp SP+RBS 1yr Maint 36-50 TBs	$209.00	F2	2%	$204.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	90PCRSPM51URBS	SEL PC Perp SP+RBS 1yr Maint 51+ TBs	$168.00	F2	2%	$164.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010507	SEL: ENCRYPTION SUPPORT;PROF;T380	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010507Z2	SEL: ENCRYPTION SUPPORT,PROF,T380,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010508	SEL: PS;T380 INSTALL-INTEGRATE	$7,200.00	F2	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010516	SEL: ENCRYPTION SUPPORT;PROF;T200	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010516Z2	SEL: ENCRYPTION SUPPORT,PROF,T200,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010517	SEL: PS;T200 INSTALL-INTEGRATE	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010525	SEL: ENCRYPTION SUPPORT;PROF;T680	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010525Z2	SEL: ENCRYPTION SUPPORT,PROF,T680,Z2	$1,171.00	F2	2%	$1,147.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010526	SEL: PS;T680 INSTALL-INTEGRATE	$7,200.00	F2	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010533SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T200	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010535SL	SEL: PS,ANNUAL PREVENT MNTCE,T200	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010543SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T380	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010545SL	SEL: PS,ANNUAL PREVENT MNTCE,T380	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010553SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T680	$3,200.00	F2	2%	$3,136.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010555SL	SEL: PS,ANNUAL PREVENT MNTCE,T680	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010565SL	SEL: PS,SINGLE PREVENT MNTCE,T200	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010566SL	SEL: PS,SINGLE PREVENT MNTCE,T380	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	91010567SL	SEL: PS,SINGLE PREVENT MNTCE,T680	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99032041009	SELECT PS JumpD&Sart Precise D&S Base	$19,412.00	F2	2%	$19,023.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99032041508	SELECT PS PPD Performance Assessment	$39,412.00	F2	2%	$38,623.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99032041605	SELECT PS PPD Precise D&S Daily T&M	$3,235.00	F2	2%	$3,170.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99032042010	SEL PS PPD Onsite Training Workshop 3day	$14,706.00	F2	2%	$14,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99038041009	SELECT PS JumpD&Sart Precise Apps Base	$52,353.00	F2	2%	$51,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	99038041605	SELECT PS PPD Precise Apps Daily T&M	$3,235.00	F2	2%	$3,170.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSDA	SEL SS DA ANALYTICS ENGINE ADDON	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSIDU-DR	SEL AnnSoftwSubsc Add-On IDU Dis Rec	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSIDU-PR	SEL AnnSoftwSubsc Add-On IDU AddiProdEnv	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSIDU-TS	SEL AnnSoftwSubsc Add-On IDU Test Envir	$1,721.00	F2	2%	$1,686.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSPDA	SEL SS SUPPORT DAANALYTICSADDON	$2,294.00	F2	2%	$2,248.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSPIDU-DR	SEL AnnSoftwSubsc&Sup Add-On IDU DisRec	$2,294.00	F2	2%	$2,248.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSPIDU-PR	SEL AnnSoftwSubsc&SupAddOnIDUAddiProdEnv	$2,294.00	F2	2%	$2,248.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADD-SSPIDU-TS	SEL AnnSoftwSubsc&Sup Add-On IDU TestEnv	$2,294.00	F2	2%	$2,248.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALTUS-MNT-N10	SELECT:MAINTENANCE PER TB /YR(1-10TB)	$582.00	F2	2%	$570.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALTUS-MNT-N20	SELECT:MAINT. PER TB/YR (11-20TB)	$529.00	F2	2%	$518.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALTUS-MNT-N30	SELECT: Maint. per TB/YR (21-30TB)	$476.00	F2	2%	$466.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALTUS-MNT-N50	SELECT:MAINT. PER TB/YR (31-50TB)	$424.00	F2	2%	$415.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ALTUS-MNT-N99	SELECT: Maint. per TB/YR (51 or >TB's)	$398.00	F2	2%	$390.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVC-SECUP-1	SEL-SECURE UPLIFT SUPPORT, AMP-1yr	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVC-SECUP-2	SEL-SECURE UPLIFT SUPPORT, AMP-2yr	$1,425.00	F2	2%	$1,396.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVC-SECUP-3	SEL-SECURE UPLIFT SUPPORT, AMP-3yr	$2,063.00	F2	2%	$2,021.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVC-SECUP-4	SEL-SECURE UPLIFT SUPPORT, AMP-4yr	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVC-SECUP-5	SEL-SECURE UPLIFT SUPPORT, AMP-5yr	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4OS-1	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 1yr	$37,500.00	F2	2%	$36,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4OS-2	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 2yr	$71,250.00	F2	2%	$69,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4OS-3	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 3yr	$103,125.00	F2	2%	$101,062.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4OS-4	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 4yr	$137,500.00	F2	2%	$134,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4OS-5	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 5yr	$171,875.00	F2	2%	$168,437.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4P-1	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 1yr	$30,000.00	F2	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4P-2	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 2yr	$57,000.00	F2	2%	$55,860.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4P-3	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 3yr	$82,500.00	F2	2%	$80,850.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4P-4	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 4yr	$110,000.00	F2	2%	$107,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-4P-5	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 5yr	$137,500.00	F2	2%	$134,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AMP-SVS-NDO-1	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 1yr	$23,440.00	F2	2%	$22,971.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDO-2	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 2yr	$44,536.00	F2	2%	$43,645.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDO-3	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 3yr	$64,460.00	F2	2%	$63,170.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDO-4	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 4yr	$85,947.00	F2	2%	$84,228.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDO-5	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 5yr	$107,433.00	F2	2%	$105,284.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDP-1	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 1yr	$18,750.00	F2	2%	$18,375.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDP-2	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 2yr	$35,625.00	F2	2%	$34,912.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDP-3	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 3yr	$51,563.00	F2	2%	$50,531.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDP-4	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 4yr	$68,750.00	F2	2%	$67,375.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-NDP-5	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 5yr	$85,938.00	F2	2%	$84,219.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-RTF-1	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 1yr	$15,940.00	F2	2%	$15,621.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-RTF-2	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 2yr	$30,286.00	F2	2%	$29,680.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-RTF-3	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 3yr	$43,835.00	F2	2%	$42,958.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-RTF-4	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 4yr	$58,447.00	F2	2%	$57,278.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMP-SVS-RTF-5	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 5yr	$73,058.00	F2	2%	$71,596.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMS-MAINT-1	SEL PRO Archiver Maint $1	$1.00	F2	2%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AMS-MAINT-1K	SEL PRO Archiver Maint $1000	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APPLXTNDR-5-E	DSE - REMOTE 5HR - APPLXTENDER FAMILY	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APPLXTNDR-DSE	DSE - REMOTE 10HR - APPLXTENDER FAMILY	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APPLXTNDR-OSE	DSE - ONSITE - APPLXTENDER FAMILY	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APSS0014	SEL Adlib Deployment Services 1-2 Serv	$22,222.22	F2	2%	$21,777.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APSS0015	SEL Adlib Deployment Services 3-10 Serv	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARNDR4DSETUPSER	SEL ARNDR SetUp	$11,111.00	F2	2%	$10,888.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ARNDR4DUSERPERM	SEL ARNDR User PERP Maintenance	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AS-DED-SAA-A	SEL Splunk Advisory Serv Ded Adv Arch	$323,529.00	F2	2%	$317,058.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AS-NAM-SAE	SEL Splunk Advisory Serv Named Adv Eng	$176,471.00	F2	2%	$172,941.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AS-SHD-SAE	SEL Splunk Advisory Serv Shared Adv Eng	$105,882.00	F2	2%	$103,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BCS-SUP-ADD-F	SEL: BCS-SUP-ADD-F	$11,000.00	F2	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BCS-SUP-F	SEL: BCS-SUP-F	$55,000.00	F2	2%	$53,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BCS-SUP-WTAM-F	SEL: BCS-SUP-WTAM-F	$44,000.00	F2	2%	$43,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BFOSML-SVL-SW-1	SEL ESS SPPT24X7, Flow Optimizer 1yr	$900.00	F2	2%	$882.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BFOSML-SVL-SW-2	SEL ESS SPPT24X7, Flow Optimizer 2yr	$1,710.00	F2	2%	$1,675.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BFOSML-SVL-SW-3	SEL ESS SPPT24X7, Flow Optimizer 3yr	$2,475.00	F2	2%	$2,425.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BFOSML-SVL-SW-4	SEL ESS SPPT24X7, Flow Optimizer 4yr	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BFOSML-SVL-SW-5	SEL ESS SPPT24X7, Flow Optimizer 5yr	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENA3PSCV2	SEL BM-ENT-AD-3P-SSS-C)	$39,600.00	F2	2%	$38,808.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENA3PSCV2-I	SEL BM-ENT-AD-3P-SSS-C)	$46,332.00	F2	2%	$45,405.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENA3PSCV2-K	SEL BM-ENT-AD-3P-SSS-C)	$41,127.71	F2	2%	$40,305.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENFN3PCV2	SEL BM-ENT-FND-3P-SSS-C)	$198,000.00	F2	2%	$194,040.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENFN3PCV2-I	SEL BM-ENT-FND-3P-SSS-C)	$231,660.00	F2	2%	$227,026.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENFN3PCV2-K	SEL BM-ENT-FND-3P-SSS-C)	$205,638.56	F2	2%	$201,525.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTADPSCV2	SEL BM-ENT-AD-P-SSS-C)	$15,000.00	F2	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTADPSCV2-I	SEL BM-ENT-AD-P-SSS-C)	$17,550.00	F2	2%	$17,199.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTADPSCV2-K	SEL BM-ENT-AD-P-SSS-C)	$15,578.68	F2	2%	$15,267.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTFNDPSCV2	SEL BM-ENT-FND-P-SSS-C)	$75,000.00	F2	2%	$73,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTFNDPSCV2-I	SEL BM-ENT-FND-P-SSS-C)	$87,750.00	F2	2%	$85,995.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BMENTFNDPSCV2-K	SEL BM-ENT-FND-P-SSS-C)	$77,893.40	F2	2%	$76,335.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-O-PVM-LCM-SQ	SEL BM VMW PI ORCL EM12c Startup Sup	$7,882.00	F2	2%	$7,724.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-CIS-UCS-M	SEL BM VMW vROps MP CIS UCS ASM UNIT	$72.00	F2	2%	$70.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-DELCOM-M	SEL BM VMW vROpsMP DELCOMASM UNIT	$118.00	F2	2%	$115.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-F5BIP-PE-M	SEL BM VMW vROpsMPF5BIPPE ASM UNIT	$1,015.00	F2	2%	$994.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-F5BIP-VE-M	SEL BM VMW vROpsMPF5BIPVE ASM UNIT	$213.00	F2	2%	$208.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-IBM-DBS-M	SEL BM VMW vROps MP DB2 ASM UNIT	$174.00	F2	2%	$170.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-ITM-M	SEL BM VMW vROpsMP ITM ASM UNIT	$5,882.00	F2	2%	$5,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-LEN-COM-M	SEL BM VMW vROpsMP LEN COM ASM UNIT	$1,015.00	F2	2%	$994.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-LEN-NET-M	SEL BM VMW vROpsMP LEN NET ASM UNIT	$339.00	F2	2%	$332.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-MS-SQL-M	SEL BM VMW vROpsMP MS SQLASM UNIT	$174.00	F2	2%	$170.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-OEM-ENT-SQ	SEL BM VMW vCOps MP ORCL EM Startup Sup	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-PGSQL-M	SEL BM VMW vROpsMP PGSQL ASM UNIT	$174.00	F2	2%	$170.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-SAP-CCMS-SQ	SEL BM VMW vCOps MP SAP CCMS Startup Sup	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-SAP-HANA-SQ	SEL BM VMW vCOps MP SAP HANA Startup Sup	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BM-V-XEN-DT-M	SEL BM VMW vROps MP Xen DT ASM UNIT	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P1C-SW-1	SEL-SPPT-24X7-5410,1-4 Cores 1 Perp Lic	$505.00	F2	2%	$494.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P1C-SW-2	SEL-SPPT-24X7-5410,1-4 Cores 1 Perp Lic	$960.00	F2	2%	$940.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P1C-SW-3	SEL-SPPT-24X7-5410,1-4 Cores 1 Perp Lic	$1,389.00	F2	2%	$1,361.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P5C-SW-1	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	$988.00	F2	2%	$968.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P5C-SW-2	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	$1,877.00	F2	2%	$1,839.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5410-P5C-SW-3	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	$2,717.00	F2	2%	$2,662.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5415-PVM-SW-1	SEL-SPPT-24X7-5415,1VM 1 Perp License	$356.00	F2	2%	$348.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5415-PVM-SW-2	SEL-SPPT-24X7-5415,1VM 1 Perp License	$676.00	F2	2%	$662.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5415-PVM-SW-3	SEL-SPPT-24X7-5415,1VM 1 Perp License	$979.00	F2	2%	$959.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5600P-1V-SW-1	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	$210.00	F2	2%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5600P-1V-SW-2	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	$399.00	F2	2%	$391.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BR-5600P-1V-SW-3	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAPTIVA-DSE	DSE - REMOTE 10HR - CAPTIVA	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CAPTIVA-OSE	DSE - ONSITE - CAPTIVA	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-1R-5800	SELECT: 1YR RENEW 7X24 NBD ONSITE	$585.00	F2	2%	$573.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-1R-5802	SELECT: 1YR RENEW 7X24 NBD ONSITE	$1,066.00	F2	2%	$1,044.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-1U-5800	SELECT: 1YR UPGRD 7X24 NBD ONSITE	$247.00	F2	2%	$242.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-1U-5802	SELECT: 1YR UPGRD 7X24 NBD ONSITE	$456.00	F2	2%	$446.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CHOIC-3R-5800	SELECT: 3YR RENEW 7X24 NBD ONSITE	$1,546.00	F2	2%	$1,515.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-3R-5802	SELECT: 3YR RENEW 7X24 NBD ONSITE	$2,815.00	F2	2%	$2,758.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-3U-5800	SELECT: 3YR UPGRD 7X24 NBD ONSITE	$1,208.00	F2	2%	$1,183.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-3U-5802	3YR 7X24 RMT NBD ONSITE	$2,203.00	F2	2%	$2,158.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CHOIC-3U-62X0	SELECT 3YR 7X24 RMT NBD ONSITE	$10,898.00	F2	2%	$10,680.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLSS-SMPPS-12M	SEL Adlib SMP Classification Suite	$93,277.78	F2	2%	$91,412.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNSTLPWK-EMC-001	SEL Bedrock Consulting Serv Person/Wk 1Y	$20,000.00	F2	2%	$19,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CONSULTING-1	SELECT 1 DAY CONSULTING	$1,800.00	F2	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-ASD	CS ADVOCATE ASD .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-DPS	CS ADVOCATE DPS .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-ESD	CS ADVOCATE ESD .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-ISILON	CS ADVOCATE ISILON .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-USD	CS ADVOCATE USD .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-CSA-XIO	CS ADVOCATE XIO .25 FTE-12M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ASD12M	DESIGNATED SUPPORT ENG ASD .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ASD6M	DESIGNATED SUPPORT ENG ASD .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-DPS12M	DESIGNATED SUPPORT ENG DPS .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-DPS6M	DESIGNATED SUPPORT ENG DPS .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ESD12M	DESIGNATED SUPPORT ENG ESD .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ESD6M	DESIGNATED SUPPORT ENG ESD .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ISI12M	DESIGNATED SUPPORT ENG ISI .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-ISI6M	DESIGNATED SUPPORT ENG ISI .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-USD12M	DESIGNATED SUPPORT ENG USD .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-USD6M	DESIGNATED SUPPORT ENG USD .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-XIO12M	DESIGNATED SUPPORT ENG XIO .25FTE -12M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-DSE-XIO6M	DESIGNATED SUPPORT ENG XIO .25FTE -6M	$40,000.00	F2	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ASD	TECHNICAL ACCT MANAGER ASD .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-DPS	TECHNICAL ACCT MANAGER DPS .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ESD	TECHNICAL ACCT MANAGER ESD .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ISI6M	TECHNICAL ACCT MANAGER ISI .33FTE-6M	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ISIH6M	TECHNICAL ACCT MANAGER ISI .50FTE-6M	$80,000.00	F2	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ISILON	TECHNICAL ACCT MANAGER ISI .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-ISILONH	TECHNICAL ACCT MANAGER ISI .50FTE-12M	$160,000.00	F2	2%	$156,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-USD	TECHNICAL ACCT MANAGER USD .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-BAS-TAM-XIO	TECHNICAL ACCT MANAGER XIO .33FTE-12M	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-CUS-SAM	CS CUSTOMIZED SAM SERVICES	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DOCSCI-DSE	DSE REMOTE 10HR-DOCUMENT SCIENCES	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DOCSCI-OSE	DSE - ONSITE – DOCUMENT SCIENCES	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DSE-PV-DATA-12	CS BCS DSE for Pivotal Data 12 months	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DSE-PV-DATA-6	CS BCS DSE for Pivotal Data 6 months	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DSE-PV-PCF-12	CS BCS DSE for Pivotal PCF 12 months	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-DSE-PV-PCF-6	CS BCS DSE for Pivotal PCF 6 months	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-INFOARCH-DSE	DSE REMOTE 10HR-INFOARCHIVE	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-INFOARCH-OSE	DSE-ONSITE-INFOARCHIVE	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ONLACC-SUP	L40 ACCESS - SR TECH SUPPORT	$249,000.00	F2	2%	$244,020.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-A-MTN	SEL VST CSP MTN 2,501-5,000 MICROVM	$30.86	F2	2%	$30.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-PARTRT-PRGM	PARTS RETENTION PROGRAM FEE	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-PARTRT-USG	PARTS RETENTION USAGE	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-BASE-MTN	SEL VST CSP MTN UP TO 2,500 MICROVM	$32.14	F2	2%	$31.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-B-MTN	SEL VST CSP MTN 5,001-7,500 MICROVM	$29.57	F2	2%	$28.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-C-MTN	SEL VST CSP MTN 7,501-15,000 MICROVM	$26.04	F2	2%	$25.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-D-MTN	SEL VST CSP MTN 15,001-25,000 MICROVM	$23.08	F2	2%	$22.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-E-MTN	SEL VST CSP MTN 25,001-50,000 MICROVM	$18.45	F2	2%	$18.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CSP-F-MTN	SEL VST CSP MTN 50,001-100,000 MICROVM	$15.65	F2	2%	$15.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-REMSTRT-CL	REMOTE 90 DAY CELERRA START UP SERVICE	$11,250.00	F2	2%	$11,025.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-SRRCAP-01	SUPPORT READINESS REVIEW (CAPTIVA)	$12,000.00	F2	2%	$11,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-SRRDOC-01	SUPPORT READINESS REVIEW (DOCUMENTUM)	$12,000.00	F2	2%	$11,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-TAM-PV-DATA-DES	CS Designated TAM for Pivotal Data	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-TAM-PV-DATA-ENT	CS Enterprise TAM for Pivotal Data	$112,500.00	F2	2%	$110,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-TAM-PV-PCF-DES	CS Designated TAM for Pivotal PCF	$50,000.00	F2	2%	$49,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-TAM-PV-PCF-ENT	CS Enterprise TAM for Pivotal PCF	$112,500.00	F2	2%	$110,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-VAS-HACONFIG	ECD VAS Plus HA Config	$30,000.00	F2	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-VAS-MENTOR	ECD VAS Plus Mentoring	$5,000.00	F2	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-VAS-STSRVC	ECD VAS Plus Short Term Service	$30,000.00	F2	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-VAS-UPGRADE	ECD VAS Plus Upgrade	$30,000.00	F2	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-XT-AX-DSE	DSE REMOTE 10HR - APPLICATION EXTENDER	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-XT-AX-OSE	DSE - ONSITE - APPLICATION EXTENDER	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN1	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN1	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN1	$180,000.00	F2	2%	$176,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CS-ZN1-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN1	$340,000.00	F2	2%	$333,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN1	$170,000.00	F2	2%	$166,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN1-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN1	$118,800.00	F2	2%	$116,424.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN2	$46,200.00	F2	2%	$45,276.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN2	$70,000.00	F2	2%	$68,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M AN2	$140,000.00	F2	2%	$137,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN2	$320,000.00	F2	2%	$313,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN2	$160,000.00	F2	2%	$156,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN2-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN2	$92,400.00	F2	2%	$90,552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE- 12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN3	$37,950.00	F2	2%	$37,191.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN3	$57,500.00	F2	2%	$56,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN3	$115,000.00	F2	2%	$112,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN3	$280,000.00	F2	2%	$274,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN3	$140,000.00	F2	2%	$137,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN3-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN3	$75,900.00	F2	2%	$74,382.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN4	$29,700.00	F2	2%	$29,106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN4	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN4	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN4	$235,000.00	F2	2%	$230,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN4	$117,500.00	F2	2%	$115,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN4-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN4	$59,400.00	F2	2%	$58,212.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN5	$20,625.00	F2	2%	$20,212.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN5	$31,250.00	F2	2%	$30,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN5	$62,500.00	F2	2%	$61,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN5	$95,000.00	F2	2%	$93,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CS-ZN5-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN5	$41,250.00	F2	2%	$40,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-ALL-RDS	SEL CYA RDS for SRFN All Modules	$16,000.00	F2	2%	$15,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-DIMMNT1	CYA FN Data Integrity Module Maint	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-EXTMNT1	CYA FN Extender Maintenance	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-GRANMNT	SEL CYA SmartRec FileNet Granular Maint	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-GT-RDS	SEL CYA RDS SRFN Granular Recovery & TBR	$12,000.00	F2	2%	$11,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-HBOSMNT	SEL CYA SR HOTPoint-N-Time Bkup OS DBMnt	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-HBPEMNT	SEL CYA SR HOTPoint-N-Time Bkup PE DBMnt	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-HB-RDS	SEL CYA RDS SRFN HOT Point-N-Time Backup	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYASRFN-RRMMNT1	CYA FN Records Retention Module Maint	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CYASRFN-TBRMNT1	CYA FN Time Based Recovery Mod Maint	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYHB-RDS	SEL CYA HB Rapid Deployment Services	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYHB-REPOSMNT	SEL CYA HOTBackup DCTM Repository Maint	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYHB-SRVDVMNT	SEL CYA HOTBackup Server for Dev Maint	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYHB-SRVMNT	SEL CYA HOTBackup Server Maintenance	$3,750.00	F2	2%	$3,675.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-CONNMNT2	CYA Connector Maintenance	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSRDCTM-RDS	SEL CYA SRDCTM Rapid Deployment Services	$12,000.00	F2	2%	$11,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-DIMMNT2	CYA Data Integrity Module Maint	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-EXTMNT2	CYA Extender Maintenance	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-GRANMNT	SEL CYA SmartRec DCTM Granular Maint	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-RRMMNT2	CYA Records Retention Module Maint	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SMBDBMNT1	CYA SmartRecovery SMB Repository Maint	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRV100MNT1	CYA SmartRecovery 100U/50GB Maint	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRV250MNT1	CYA SmartRecovery 250U/100GB Maint	$5,000.00	F2	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRV4MNT	SEL CYA SMARTRECOVERY SERVER 4CPU MAINT	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRV4PLUSMNT	SEL CYA SRec SRV Stand-alone >4CPU Maint	$18,000.00	F2	2%	$17,640.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRV500MNT1	CYA SmartRecovery 500U/50GB Maint	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRVHA-4+MNT	SEL CYA SRec SRV HA/Cluster >4CPU Maint	$13,000.00	F2	2%	$12,740.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-SRVHA-4MNT	SEL CYA SRec SRV HA/Cluster <4CPU Maint	$9,000.00	F2	2%	$8,820.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CYSR-TBRMNT2	CYA Time Based Recovery Mod Maint	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-001	SEL Assessment 16-50TB RAW	$9,804.00	F2	2%	$9,607.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-002	SEL Assessment 51-100TB RAW	$16,667.00	F2	2%	$16,333.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-003	SEL Assessment 101-250TB RAW	$33,333.00	F2	2%	$32,666.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-004	SEL Assessment 251-500TB RAW	$47,059.00	F2	2%	$46,117.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-005	SEL Assessment 501-1000TB RAW	$59,804.00	F2	2%	$58,607.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-ACE-006	SEL Assessment 1001-2000TB RAW	$79,412.00	F2	2%	$77,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-DRAM-001	SEL Centera Report&Mgmt - 1Yr - 50TB RAW	$8,579.00	F2	2%	$8,407.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-INS-004	SEL DOBIMINER DAILY RATE	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MCD-015	SEL Migrate CAS-to-CAS	$824.00	F2	2%	$807.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MCD-035	SEL Migrate CAS-to-NAS	$1,098.00	F2	2%	$1,076.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-005	SEL DobiMiner 1 Yr Maint Commercial	$32.00	F2	2%	$31.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-006	SEL DobiMiner 1 Yr Maint DR	$44.00	F2	2%	$43.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-007	SEL DOBIMINER 1 YR MAINT COMPLIANCE	$62.00	F2	2%	$60.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-008	SEL DOBIMINER 1 YR MAINT ENTERPRISE	$74.00	F2	2%	$72.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-305	SEL DobiMiner 3 Yr Maint Commercial	$80.00	F2	2%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-306	SEL DobiMiner 3 Yr Maint DR	$108.00	F2	2%	$105.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-307	SEL DOBIMINER 3 YR MAINT COMPLIANCE	$162.00	F2	2%	$158.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-308	SEL DOBIMINER 3 YR MAINT ENTERPRISE	$188.00	F2	2%	$184.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-501	SEL DOBIMINER 5 YR MAINT COMMERCIAL	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-502	SEL DOBIMINER 5 YR MAINT DR	$159.00	F2	2%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-503	SEL DOBIMINER 5 YR MAINT COMPLIANCE	$239.00	F2	2%	$234.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMC-MNT-504	SEL DOBIMINER 5 YR LICENSE ENTERPRISE	$279.00	F2	2%	$273.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-INS-004	SEL DobiMiner Daily Rate for Isilon	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-MNT-002	SEL Tier 2: 9TB-12TB Node Capacity Mtn	$170.00	F2	2%	$166.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-MNT-003	SEL Tier 3: 13TB-108TB Node Capacity Mtn	$959.00	F2	2%	$939.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-MNT-004	SEL Tier 4 109TB-144TB Node Capacity Mtn	$2,012.00	F2	2%	$1,971.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-MNT-005	SEL Tier 5 145TB-216TB Node Capacity Mtn	$2,873.00	F2	2%	$2,815.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMI-MNT-006	SEL Tier 6 >216TB (236-354) Node Cap Mtn	$4,707.00	F2	2%	$4,612.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DBMVNX-INS-004	SEL DobiMiner Daily Rate for VNX/Unity	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM-DSE	DSE REMOTE 10HR-DCTM CONTENT MGMT	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DCTM-OSE	DSE - ONSITE - DCTM CONTENT MANAGEMENT	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EAS-REP-MNT	SEL: Standard Support per TB per Year	$300.00	F2	2%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB11TBSPMM1	SELECT ECS 10-80TB Spt/Mnt 1Mo (per TB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB11TBSPMT1	SELECT ECS 10-80TB Spt/Mnt 1Yr (per TB)	$110.59	F2	2%	$108.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB11TBSPMT3	SELECT ECS 10-80TB Spt/Mnt 3Yr (per TB)	$329.41	F2	2%	$322.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB11TBSPMT5	SELECT ECS 10-80TB Spt/Mnt 5Yr (per TB)	$549.41	F2	2%	$538.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB12TBSPMM1	SELECT ECS 81-240TB Spt/Mnt 1Mo (per TB)	$8.24	F2	2%	$8.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB12TBSPMT1	SELECT ECS 81-240TB Spt/Mnt 1Yr (per TB)	$102.35	F2	2%	$100.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB12TBSPMT3	SELECT ECS 81-240TB Spt/Mnt 3Yr (per TB)	$309.41	F2	2%	$303.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB12TBSPMT5	SELECT ECS 81-240TB Spt/Mnt 5Yr (per TB)	$514.12	F2	2%	$503.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB13TBSPMM1	SELECT ECS 241-500TB Spt/Mnt 1Mo (perTB)	$8.24	F2	2%	$8.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB13TBSPMT1	SELECT ECS 241-500TB Spt/Mnt 1Yr (perTB)	$96.47	F2	2%	$94.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB13TBSPMT3	SELECT ECS 241-500TB Spt/Mnt 3Yr (perTB)	$288.24	F2	2%	$282.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB13TBSPMT5	SELECT ECS 241-500TB Spt/Mnt 5Yr (perTB)	$481.18	F2	2%	$471.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB14TBSPMM1	SELECT ECS 501-750TB Spt/Mnt 1Mo (perTB)	$7.06	F2	2%	$6.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB14TBSPMT1	SELECT ECS 501-750TB Spt/Mnt 1Yr (perTB)	$89.41	F2	2%	$87.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB14TBSPMT3	SELECT ECS 501-750TB Spt/Mnt 3Yr (perTB)	$267.06	F2	2%	$261.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB14TBSPMT5	SELECT ECS 501-750TB Spt/Mnt 5Yr (perTB)	$444.71	F2	2%	$435.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB15TBSPMM1	SELECT ECS 751-1024TB Spt/Mnt 1Mo (prTB)	$5.88	F2	2%	$5.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB15TBSPMT1	SELECT ECS 751-1024TB Spt/Mnt 1Yr (prTB)	$82.35	F2	2%	$80.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB15TBSPMT3	SELECT ECS 751-1024TB Spt/Mnt 3Yr (prTB)	$247.06	F2	2%	$242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECSB15TBSPMT5	SELECT ECS 751-1024TB Spt/Mnt 5Yr (prTB)	$410.59	F2	2%	$402.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ACLAB-1	SEL Splunk Arch Cert Lab V6 1 student	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADMCERT-A	SEL Splunk Adm Cert V6 Track 1 student	$5,882.00	F2	2%	$5,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDUADMCERTONSI-A	SEL Splunk Adm Cert V6 Max 12 no T&E	$47,059.00	F2	2%	$46,117.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADMIN	SEL Splunk Administering V6 1 Student	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADMIN-1	SEL Admin Splunk Series 1 student Rel 5	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADMIN-DV	SEL Admin Splunk V6 Ded Virt Class Max12	$17,647.00	F2	2%	$17,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADMIN-ONSITE	SEL Admin Splunk V6 Onsite Max12 no T&E	$23,529.00	F2	2%	$23,058.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ADSRPT-1	SEL Adv Search&Rptng Splunk V6.2 1 stdnt	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EDU-ADSRPT-4	SEL ADSRPT Splunk V6.2 DedVirtClassMax12	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDUADSRPTONSITE	SEL ADSRPT Splunk V6.2 OnsiteMax12noT&E	$14,118.00	F2	2%	$13,835.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ARCH-1-A	SEL Splunk Arch series V6 no lab 1 stdnt	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ARCHCERT-1-A	SEL Splunk Arch Series&Cert lab V6 1 stu	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BSAP	SEL Splunk Build Splunk Apps V6, 1	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BSAP-DV	SEL Build Splunk Apps V6 DVirtClassMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BSAP-ONSITE	SEL Build Splunk Apps V6 O Max12 no T&E	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BUSER-ELRN	SEL Using Splunk V6 eLearn PY sin domain	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BUSER-ONSITE	SEL Using Splunk V6 OnsiteMax12stuNoT&E	$4,706.00	F2	2%	$4,611.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BUSR-1	SEL Using Splunk V6 1 student	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-BUSR-4	SEL Using Splunk V6 DedVirtClassMax12Stu	$3,529.00	F2	2%	$3,458.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CLSTR	SEL Splunk Cluster Admin V6.3 1 Student	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CLSTR-DV	SEL Splunk Clstr Adm V6.3 DVirtClsMax12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CLSTR-ONSITE	SEL Splunk Clstr Adm V63 OnsiteMax12 Stu	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CUSTOMCRSDEV	SEL Splunk Custom Course Del, per day	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CUSTOM-ED	SEL Splunk Custom Edu Day 1 Student	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-CUSTOMONSITE	SEL Custom Course Del p day max12 no T&E	$4,706.00	F2	2%	$4,611.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DASH	SEL Splunk Adv. D & Vis V6, 1	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DASH-DV	SEL Adv. D & Vis V6 DVirTClassMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DASH-ONSITE	SEL Adv. D & Vis V6 Onsite Max12 no T&E	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DATA	SEL Splunk Alytcs & DataScV6 1	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DATA-DV	SEL Splunk Alytcs& DataScV6 DVirtClMax12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DATA-ONSITE	SEL Splunk Alytcs& DataScV6OMax12 no T&E	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEPL-1	SEL Arch&Deploying Splunk V6 1 student	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEPL-4	SEL Arch&Depl Splunk V6 DVirtCourseMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEPL-ONSITE	SEL Arch&Depl Splunk V6 OnsiteMax12noT&E	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEV-1	SEL Develop Apps w/Splunk V6 1 student	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEV-4	SEL DevApps w/Splunk V6 DVirtCourseMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEV-ONSITE	SEL DevApps w/Splunk V6 OnsiteMax12noT&E	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEVSDK-1	SEL Splunk Dev Java&Python SDKs 1 stu	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-DEVSDK-4	SEL Splunk DevSDK Java&Python DVirtMax12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDUDEVSDKONSITE	SEL Splunk DevSDKs J&P OnsiteMax12noT&E	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-EXTA	SEL Extending Splunk Apps V6.2 1 Student	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-EXTA-DV	SEL Ext Splunk Apps V6.2 DVirtClassMax12	$3,529.00	F2	2%	$3,458.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-EXTA-ONSITE	SEL Ext Splunk Apps V6.2 Onsite Max12Stu	$4,706.00	F2	2%	$4,611.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICESS-1	SEL Splunk Admin Ent Security V4 1 Stdnt	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICESS-4	SEL Spk Adm Ent Sec V4 DedVirtClassMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICESS-ONSITE	SEL Splunk AdmEntSecV4OnsiteMax12NoT&E	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICPCI-1	SEL Cnfgr Splunk App PCI Compl V2 1 stud	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICPCI-4	SEL Splk CnfgrAppPCIComplV2DVirtClsMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ICPCI-ONSITE	SEL Splk CnfgrAppPCIComplV2OnsMax12NoT&E	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ITSI	SEL Impl. ITSI 1	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ITSI-DV	SEL Impl. ITSI DVirtClass Max12	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-ITSI-ONSITE	SEL Impl. ITSI O Max12 no T&E	$14,118.00	F2	2%	$13,835.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-KNWCERT	SEL Splunk KNWCERT V6 CertTrack 1 stud	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-KNWCERT-DV	SEL Splunk KNWCERT Ded Virt Class Max12	$14,118.00	F2	2%	$13,835.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDUKNWCERTONSITE	SEL Splunk KNWCERT Onsite Max12 No T&E	$18,824.00	F2	2%	$18,447.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-KNWL-A	SEL Creating Splunk KNWL Obj V6 1 Stud	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-KNWL-DV-A	SEL Creating Splunk KNWL Obj DVirtMax12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-KNWL-ONS-A	SEL Creating Splunk KNWL Obj OnsiteMax12	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-LABDAY	SEL Splunk Lab SandBox 1 day	$176.00	F2	2%	$172.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-PWR	SEL Splunk PU S&R Know Obj IO	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-PWR-DV	SEL Splunk PU S&R Know ObjIO DVirtMax12	$17,647.00	F2	2%	$17,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-PWR-ELRN	SEL Splunk PU V6 eLearn PY S&R KO IO SD	$70,588.00	F2	2%	$69,176.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-PWR-ONSITE	SEL Splunk PU S&R Kn Obj IO Max12 noT&E	$23,529.00	F2	2%	$23,058.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SIMP	SEL Splunk Infr Ov eLearn 1	$118.00	F2	2%	$115.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SRPT-1	SEL Search&Reporting Splunk V6 1 student	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SRPT-4	SEL SRPT Splunk V6 Ded Virt Class Max12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SRPT-ONSITE	SEL SRPT Splunk V6 Onsite Max12 NoT&E	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SUPP-1	SEL Supporting Splunk V6 1 student	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SUPP-4	SEL Sup Splunk V6 DedVirtualClassMax12	$8,824.00	F2	2%	$8,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-SUPP-ONSITE	SEL Sup Splunk V6 Onsite Max12 NoT&E	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-UESS-1-A	SEL Using Splunk Ent Security V4 1 stdnt	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-UESS-4-A	SEL Using Splunk UESS V4 DVirtClassMax12	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-UESS-ONSI-A	SEL Splunk UESS V4 Onsite Max12 NoT&E	$9,412.00	F2	2%	$9,223.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-UNIT-1	SEL Splunk Education service Unit	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-WHATNEW	SEL Whats New in Splunk V6	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDUWHATNEWONSITE	SEL Whats New Splunk V6 OnsMax12 NoT&E	$5,882.00	F2	2%	$5,764.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EDU-WHTNEW-DV	SEL Whats New Splunk V6 DedVirtMax12	$5,294.00	F2	2%	$5,188.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-0032PEM1-14	SEL EyeGlass clstr kit E-2pack maint 1yr	$1,299.00	F2	2%	$1,273.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-0032PEM3-14	SEL EyeGlass clstr kit E-2pack maint 3yr	$3,898.00	F2	2%	$3,820.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-0032PEM5-14	SEL EyeGlass clstr kit E-2pack maint 5yr	$6,495.00	F2	2%	$6,365.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-AUTO-KIT-1Y	SEL IGLS Isilon Automation Kit 1YR	$882.00	F2	2%	$864.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-AUTO-KIT-3Y	SEL IGLS Isilon Automation Kit 3YR	$2,647.00	F2	2%	$2,594.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-EDGE-C1-1Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-1YR	$191.00	F2	2%	$187.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-EDGE-C1-3Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-3YR	$574.00	F2	2%	$562.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-EDGE-C1-5Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-5YR	$956.00	F2	2%	$936.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-ENT-NODE-1Y	SEL MAINT EYEGLASS DR MANAGER Ent 1YR	$156.00	F2	2%	$152.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-ENT-NODE-3Y	SEL MAINT EYEGLASS DR MANAGER Ent 3YR	$471.00	F2	2%	$461.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EGL-ENT-NODE-5Y	SEL MAINT EYEGLASS DR MANAGER Ent 5YR	$785.00	F2	2%	$769.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EMC1-CADDS-US	SEL Adlib SMP CAD Non-Prod	$2,555.56	F2	2%	$2,504.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC1-CADPS-US	SEL Adlib SMP CAD Prod	$5,111.11	F2	2%	$5,008.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC1-SMPDS-12M	SEL Adlib SMP Adv Rendering DCTM NonProd	$3,833.33	F2	2%	$3,756.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC1-SMPPS-12M	SEL Adlib SMP Adv Rendering DCTM Prod	$7,666.67	F2	2%	$7,513.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC-L726-SL	SEL TRN SEAT: CN4200 OAMP -UK	$3,824.00	F2	2%	$3,747.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC-L726-SM	SEL TRN SEAT: CN4200 OAMP -MARYLAND	$3,824.00	F2	2%	$3,747.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC-SEL-BTSS-1YR	SEL BlueTalon Support Regular FBDL 1Y	$68,627.00	F2	2%	$67,254.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC-SEL-BTSS-2YR	SEL BlueTalon Support Regular FBDL 2Y	$117,647.00	F2	2%	$115,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMC-SEL-BTSS-3YR	SEL BlueTalon Support Regular FBDL 3Y	$147,059.00	F2	2%	$144,117.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-A-MTN	SEL VST MTN 2,501-5,000 MICROVM	$22.00	F2	2%	$21.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-BASE-MTN	SEL VST MTN UP TO 2,500 MICROVM	$23.00	F2	2%	$22.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-B-MTN	SEL VST MTN 5,001-7,500 MICROVM	$21.00	F2	2%	$20.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-C-MTN	SEL VST MTN 7,501-15,000 MICROVM	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-D-MTN	SEL VST MTN 15,001-25,000 MICROVM	$16.00	F2	2%	$15.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-E-MTN	SEL VST MTN 25,001-50,000 MICROVM	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EPC-F-MTN	SEL VST MTN 50,001-100,000 MICROVM	$11.00	F2	2%	$10.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOM-DSE	DSE - REMOTE 10HR - EROOM	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EROOM-OSE	DSE - ONSITE - EROOM	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ETS-CONF	EMC WORLD CONFERENCE	$2,095.00	F2	2%	$2,053.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGL-003UA2EM3	SEL IGLS KIT B-A2E UPGRD 3YR	$1,244.00	F2	2%	$1,219.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGL-003UA2EM5	SEL IGLS KIT B-A2E UPGRD 5YR	$2,073.00	F2	2%	$2,031.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGL-0101PEM1	SEL EyeGlass VB kit E-1pack Maint 1yr	$882.00	F2	2%	$864.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGL-0101PEM3	SEL EyeGlass VB kit E-1pack Maint 3yr	$2,647.00	F2	2%	$2,594.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-B4-2	SEL 4 hour block Dr Plan Hours	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-DI02	SEL Basic - EyeGlass Isilon D&I Ent	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-P012	SEL-EyeGlass DR Plan-Design-lab-v2	$12,745.00	F2	2%	$12,490.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-P013	SEL-EyeGlass DR Design-Implement-v1	$16,667.00	F2	2%	$16,333.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-P015	SEL-SUPERNA-EYEGLASS DR QUICK START	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EYEGLASS-P032	SEL IGLS IsilonSD Design&Install-10site	$9,804.00	F2	2%	$9,607.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB1TBSPMM1	SELECT FA 10-80TB Spt/Mnt 1Mo (per TB)	$11.76	F2	2%	$11.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB1TBSPMT1	SELECT FA 10-80TB Spt/Mnt 1Yr (per TB)	$132.94	F2	2%	$130.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB1TBSPMT3	SELECT FA 10-80TB Spt/Mnt 3Yr (per TB)	$400.00	F2	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB1TBSPMT5	SELECT FA 10-80TB Spt/Mnt 5Yr (per TB)	$667.06	F2	2%	$653.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB2TBSPMM1	SELECT FA 81-240TB Spt/Mnt 1Mo (per TB)	$10.59	F2	2%	$10.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB2TBSPMT1	SELECT FA 81-240TB Spt/Mnt 1Yr (per TB)	$125.88	F2	2%	$123.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB2TBSPMT3	SELECT FA 81-240TB Spt/Mnt 3Yr (per TB)	$377.65	F2	2%	$370.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB2TBSPMT5	SELECT FA 81-240TB Spt/Mnt 5Yr (per TB)	$630.59	F2	2%	$617.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB3TBSPMM1	SELECT FA 241-500TB Spt/Mnt 1Mo (per TB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB3TBSPMT1	SELECT FA 241-500TB Spt/Mnt 1Yr (per TB)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB3TBSPMT3	SELECT FA 241-500TB Spt/Mnt 3Yr (per TB)	$357.65	F2	2%	$350.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB3TBSPMT5	SELECT FA 241-500TB Spt/Mnt 5Yr (per TB)	$596.47	F2	2%	$584.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB4TBSPMM1	SELECT FA 501-750TB Spt/Mnt 1Mo (per TB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB4TBSPMT1	SELECT FA 501-750TB Spt/Mnt 1Yr (per TB)	$111.76	F2	2%	$109.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB4TBSPMT3	SELECT FA 501-750TB Spt/Mnt 3Yr (per TB)	$335.29	F2	2%	$328.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB4TBSPMT5	SELECT FA 501-750TB Spt/Mnt 5Yr (per TB)	$558.82	F2	2%	$547.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB5TBSPMM1	SELECT FA 751-1024TB Spt/Mnt 1Mo (perTB)	$8.24	F2	2%	$8.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB5TBSPMT1	SELECT FA 751-1024TB Spt/Mnt 1Yr (perTB)	$104.71	F2	2%	$102.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB5TBSPMT3	SELECT FA 751-1024TB Spt/Mnt 3Yr (perTB)	$315.29	F2	2%	$308.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FAB5TBSPMT5	SELECT FA 751-1024TB Spt/Mnt 5Yr (perTB)	$524.71	F2	2%	$514.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FATRAIN2DBHD	SELECT NTPS FA ONSITE TRAINING (2-DAY)	$10,059.00	F2	2%	$9,857.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB1TBSPMM1	SELECT FR 10-80TB Spt/Mnt 1Mo (per TB)	$11.76	F2	2%	$11.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB1TBSPMT1	SELECT FR 10-80TB Spt/Mnt 1Yr (per TB)	$132.94	F2	2%	$130.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB1TBSPMT3	SELECT FR 10-80TB Spt/Mnt 3Yr (per TB)	$400.00	F2	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB1TBSPMT5	SELECT FR 10-80TB Spt/Mnt 5Yr (per TB)	$667.06	F2	2%	$653.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB2TBSPMM1	SELECT FR 81-240TB Spt/Mnt 1Mo (per TB)	$10.59	F2	2%	$10.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB2TBSPMT1	SELECT FR 81-240TB Spt/Mnt 1Yr (per TB)	$125.88	F2	2%	$123.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB2TBSPMT3	SELECT FR 81-240TB Spt/Mnt 3Yr (per TB)	$377.65	F2	2%	$370.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB2TBSPMT5	SELECT FR 81-240TB Spt/Mnt 5Yr (per TB)	$630.59	F2	2%	$617.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB3TBSPMM1	SELECT FR 241-500TB Spt/Mnt 1Mo (per TB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB3TBSPMT1	SELECT FR 241-500TB Spt/Mnt 1Yr (per TB)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB3TBSPMT3	SELECT FR 241-500TB Spt/Mnt 3Yr (per TB)	$357.65	F2	2%	$350.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB3TBSPMT5	SELECT FR 241-500TB Spt/Mnt 5Yr (per TB)	$596.47	F2	2%	$584.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB4TBSPMM1	SELECT FR 501-750TB Spt/Mnt 1Mo (per TB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB4TBSPMT1	SELECT FR 501-750TB Spt/Mnt 1Yr (per TB)	$111.76	F2	2%	$109.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB4TBSPMT3	SELECT FR 501-750TB Spt/Mnt 3Yr (per TB)	$335.29	F2	2%	$328.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB4TBSPMT5	SELECT FR 501-750TB Spt/Mnt 5Yr (per TB)	$558.82	F2	2%	$547.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB5TBSPMM1	SELECT FR 751-1024TB Spt/Mnt 1Mo (perTB)	$8.24	F2	2%	$8.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB5TBSPMT1	SELECT FR 751-1024TB Spt/Mnt 1Yr (perTB)	$104.71	F2	2%	$102.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB5TBSPMT3	SELECT FR 751-1024TB Spt/Mnt 3Yr (perTB)	$315.29	F2	2%	$308.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRB5TBSPMT5	SELECT FR 751-1024TB Spt/Mnt 5Yr (perTB)	$524.71	F2	2%	$514.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRTRAIN2DBHD	SELECT NTPS FR ONSITE TRAINING (2-DAY)	$10,059.00	F2	2%	$9,857.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C1	SEL FILL THE TANK MTC 50K STY P.A.	$21,192.00	F2	2%	$20,768.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C2	SEL FILL THE TANK MTC 100K STY P.A.	$37,842.00	F2	2%	$37,085.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C3	SEL FILL THE TANK MTC 250K STY P.A.	$74,171.00	F2	2%	$72,687.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C4	SEL FILL THE TANK MTC 500K STY P.A.	$123,366.00	F2	2%	$120,898.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C5	SEL FILL THE TANK MTC 750K STY P.A.	$164,992.00	F2	2%	$161,692.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C6	SEL FILL THE TANK MTC 1M STY P.A.	$199,050.00	F2	2%	$195,069.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C7	SEL FILL THE TANK MTC 2M STY P.A.	$282,303.00	F2	2%	$276,656.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-FT-M-C8	SEL FILL THE TANK MTC 5M STY P.A.	$509,356.00	F2	2%	$499,168.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HCC-OTC-M-C1	SEL OTC MTC UP TO 50K STY P.A.	$16,301.00	F2	2%	$15,974.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C2	SEL OTC MTC UP TO 100K STY P.A.	$29,109.00	F2	2%	$28,526.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C3	SEL OTC MTC UP TO 250K STY P.A.	$57,054.00	F2	2%	$55,912.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C4	SEL OTC MTC UP TO 500K STY P.A.	$94,897.00	F2	2%	$92,999.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C5	SEL OTC MTC UP TO 750K STY P.A.	$126,917.00	F2	2%	$124,378.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C6	SEL OTC MTC UP TO 1M STY P.A.	$153,115.00	F2	2%	$150,052.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C7	SEL OTC MTC UP TO 2M STY P.A.	$217,156.00	F2	2%	$212,812.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HCC-OTC-M-C8	SEL OTC MTC UP TO 5M STY P.A.	$391,812.00	F2	2%	$383,975.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HDP-CONS-JUMP	SEL- HDP JumpStart Services	$17,647.00	F2	2%	$17,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HIPPO-OD-EMC-EXP	SEL HIPPO OD EMC EXPERIENCE PACK AM	$135,889.00	F2	2%	$133,171.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HIPPO-OD-FORMS	SEL HIPPO OD EMC ENTRPRISE FORM AM	$13,194.00	F2	2%	$12,930.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HIPPO-OD-QA-SNTS	SEL HIPPO OD EMC QA ESSENTIALS AM	$10,556.00	F2	2%	$10,344.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCGC	SEL HZ7-A100-AERC-G-SSS-C)	$6,300.00	F2	2%	$6,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCGC-I	SEL HZ7-A100-AERC-G-SSS-C)	$6,583.50	F2	2%	$6,451.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCGC-K	SEL HZ7-A100-AERC-G-SSS-C)	$6,238.46	F2	2%	$6,113.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCPC	SEL HZ7-A100-AERC-P-SSS-C)	$7,500.00	F2	2%	$7,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCPC-I	SEL HZ7-A100-AERC-P-SSS-C)	$7,837.50	F2	2%	$7,680.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100AERCPC-K	SEL HZ7-A100-AERC-P-SSS-C)	$7,426.74	F2	2%	$7,278.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ER3PC	SEL HZ7-A100-AERC-3P-SSS-C)	$19,800.00	F2	2%	$19,404.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ER3PC-I	SEL HZ7-A100-AERC-3P-SSS-C)	$20,691.00	F2	2%	$20,277.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ER3PC-K	SEL HZ7-A100-AERC-3P-SSS-C)	$19,606.58	F2	2%	$19,214.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ERC3C	SEL HZ7-A100-AERC-3G-SSS-C)	$16,632.00	F2	2%	$16,299.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ERC3C-I	SEL HZ7-A100-AERC-3G-SSS-C)	$17,380.44	F2	2%	$17,032.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A100ERC3C-K	SEL HZ7-A100-AERC-3G-SSS-C)	$16,469.53	F2	2%	$16,140.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3GC	SEL HZ7-A10-AERC-3G-SSS-C)	$1,663.20	F2	2%	$1,629.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3GC-I	SEL HZ7-A10-AERC-3G-SSS-C)	$1,738.04	F2	2%	$1,703.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3GC-K	SEL HZ7-A10-AERC-3G-SSS-C)	$1,646.95	F2	2%	$1,614.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3PC	SEL HZ7-A10-AERC-3P-SSS-C)	$1,980.00	F2	2%	$1,940.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3PC-I	SEL HZ7-A10-AERC-3P-SSS-C)	$2,069.10	F2	2%	$2,027.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERC3PC-K	SEL HZ7-A10-AERC-3P-SSS-C)	$1,960.66	F2	2%	$1,921.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCGC	SEL HZ7-A10-AERC-G-SSS-C)	$630.00	F2	2%	$617.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCGC-I	SEL HZ7-A10-AERC-G-SSS-C)	$658.35	F2	2%	$645.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCGC-K	SEL HZ7-A10-AERC-G-SSS-C)	$623.85	F2	2%	$611.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCPC	SEL HZ7-A10-AERC-P-SSS-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCPC-I	SEL HZ7-A10-AERC-P-SSS-C)	$783.75	F2	2%	$768.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7A10AERCPC-K	SEL HZ7-A10-AERC-P-SSS-C)	$742.68	F2	2%	$727.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003GC	SEL HZ7-ADC-100-3G-SSS-C)	$22,176.00	F2	2%	$21,732.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003GC-I	SEL HZ7-ADC-100-3G-SSS-C)	$23,173.92	F2	2%	$22,710.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003GCV2-K	SEL HZ7-ADC-100-3G-SSS-C)	$21,959.38	F2	2%	$21,520.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003PC	SEL HZ7-ADC-100-3P-SSS-C)	$26,400.00	F2	2%	$25,872.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003PC-I	SEL HZ7-ADC-100-3P-SSS-C)	$27,588.00	F2	2%	$27,036.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC1003PCV2-K	SEL HZ7-ADC-100-3P-SSS-C)	$26,142.11	F2	2%	$25,619.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100GC	SEL HZ7-ADC-100-G-SSS-C)	$8,400.00	F2	2%	$8,232.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100GC-I	SEL HZ7-ADC-100-G-SSS-C)	$8,778.00	F2	2%	$8,602.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100GCV2-K	SEL HZ7-ADC-100-G-SSS-C)	$8,317.94	F2	2%	$8,151.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100PC	SEL HZ7-ADC-100-P-SSS-C)	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100PC-I	SEL HZ7-ADC-100-P-SSS-C)	$10,450.00	F2	2%	$10,241.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC100PCV2-K	SEL HZ7-ADC-100-P-SSS-C)	$9,902.31	F2	2%	$9,704.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103GC	SEL HZ7-ADC-10-3G-SSS-C)	$2,217.60	F2	2%	$2,173.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103GC-I	SEL HZ7-ADC-10-3G-SSS-C)	$2,317.39	F2	2%	$2,271.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103GCV2-K	SEL HZ7-ADC-10-3G-SSS-C)	$2,195.94	F2	2%	$2,152.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103PC	SEL HZ7-ADC-10-3P-SSS-C)	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103PC-I	SEL HZ7-ADC-10-3P-SSS-C)	$2,758.80	F2	2%	$2,703.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC103PCV2-K	SEL HZ7-ADC-10-3P-SSS-C)	$2,614.21	F2	2%	$2,561.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10GC	SEL HZ7-ADC-10-G-SSS-C)	$840.00	F2	2%	$823.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10GC-I	SEL HZ7-ADC-10-G-SSS-C)	$877.80	F2	2%	$860.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10GCV2-K	SEL HZ7-ADC-10-G-SSS-C)	$831.80	F2	2%	$815.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10PC	SEL HZ7-ADC-10-P-SSS-C)	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10PC-I	SEL HZ7-ADC-10-P-SSS-C)	$1,045.00	F2	2%	$1,024.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADC10PCV2-K	SEL HZ7-ADC-10-P-SSS-C)	$990.23	F2	2%	$970.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003GC	SEL HZ7-ADN-100-3G-SSS-C)	$13,860.00	F2	2%	$13,582.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003GC-I	SEL HZ7-ADN-100-3G-SSS-C)	$14,483.70	F2	2%	$14,194.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003GCV2-K	SEL HZ7-ADN-100-3G-SSS-C)	$13,724.61	F2	2%	$13,450.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003PC	SEL HZ7-ADN-100-3P-SSS-C)	$16,500.00	F2	2%	$16,170.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003PC-I	SEL HZ7-ADN-100-3P-SSS-C)	$17,242.50	F2	2%	$16,897.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN1003PCV2-K	SEL HZ7-ADN-100-3P-SSS-C)	$16,338.82	F2	2%	$16,012.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100GC	SEL HZ7-ADN-100-G-SSS-C)	$5,250.00	F2	2%	$5,145.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100GC-I	SEL HZ7-ADN-100-G-SSS-C)	$5,486.25	F2	2%	$5,376.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100GCV2-K	SEL HZ7-ADN-100-G-SSS-C)	$5,198.72	F2	2%	$5,094.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100PC	SEL HZ7-ADN-100-P-SSS-C)	$6,250.00	F2	2%	$6,125.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100PC-I	SEL HZ7-ADN-100-P-SSS-C)	$6,531.25	F2	2%	$6,400.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN100PCV2-K	SEL HZ7-ADN-100-P-SSS-C)	$6,188.95	F2	2%	$6,065.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103GC	SEL HZ7-ADN-10-3G-SSS-C)	$1,386.00	F2	2%	$1,358.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103GC-I	SEL HZ7-ADN-10-3G-SSS-C)	$1,448.37	F2	2%	$1,419.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103GCV2-K	SEL HZ7-ADN-10-3G-SSS-C)	$1,372.46	F2	2%	$1,345.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103PC	SEL HZ7-ADN-10-3P-SSS-C)	$1,650.00	F2	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103PC-I	SEL HZ7-ADN-10-3P-SSS-C)	$1,724.25	F2	2%	$1,689.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN103PCV2-K	SEL HZ7-ADN-10-3P-SSS-C)	$1,633.89	F2	2%	$1,601.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN10GC	SEL HZ7-ADN-10-G-SSS-C)	$525.00	F2	2%	$514.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN10GC-I	SEL HZ7-ADN-10-G-SSS-C)	$548.63	F2	2%	$537.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7ADN10GCV2-K	SEL HZ7-ADN-10-G-SSS-C)	$519.87	F2	2%	$509.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN10PC	SEL HZ7-ADN-10-P-SSS-C)	$625.00	F2	2%	$612.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN10PC-I	SEL HZ7-ADN-10-P-SSS-C)	$653.13	F2	2%	$640.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADN10PCV2-K	SEL HZ7-ADN-10-P-SSS-C)	$618.89	F2	2%	$606.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003GC	SEL HZ7-ADN-A100-3G-SSS-C)	$11,088.00	F2	2%	$10,866.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003GC-I	SEL HZ7-ADN-A100-3G-SSS-C)	$11,586.96	F2	2%	$11,355.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003GC-K	SEL HZ7-ADN-A100-3G-SSS-C)	$10,979.68	F2	2%	$10,760.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003PC	SEL HZ7-ADN-A100-3P-SSS-C)	$13,200.00	F2	2%	$12,936.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003PC-I	SEL HZ7-ADN-A100-3P-SSS-C)	$13,794.00	F2	2%	$13,518.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA1003PC-K	SEL HZ7-ADN-A100-3P-SSS-C)	$13,071.06	F2	2%	$12,809.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100GC	SEL HZ7-ADN-A100-G-SSS-C)	$4,200.00	F2	2%	$4,116.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100GC-I	SEL HZ7-ADN-A100-G-SSS-C)	$4,389.00	F2	2%	$4,301.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100GC-K	SEL HZ7-ADN-A100-G-SSS-C)	$4,158.97	F2	2%	$4,075.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100PC	SEL HZ7-ADN-A100-P-SSS-C)	$5,000.00	F2	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100PC-I	SEL HZ7-ADN-A100-P-SSS-C)	$5,225.00	F2	2%	$5,120.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA100PC-K	SEL HZ7-ADN-A100-P-SSS-C)	$4,951.16	F2	2%	$4,852.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103GC	SEL HZ7-ADN-A10-3G-SSS-C)	$1,108.80	F2	2%	$1,086.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103GC-I	SEL HZ7-ADN-A10-3G-SSS-C)	$1,158.70	F2	2%	$1,135.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103GC-K	SEL HZ7-ADN-A10-3G-SSS-C)	$1,097.97	F2	2%	$1,076.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103PC	SEL HZ7-ADN-A10-3P-SSS-C)	$1,320.00	F2	2%	$1,293.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103PC-I	SEL HZ7-ADN-A10-3P-SSS-C)	$1,379.40	F2	2%	$1,351.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA103PC-K	SEL HZ7-ADN-A10-3P-SSS-C)	$1,307.11	F2	2%	$1,280.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10GC	SEL HZ7-ADN-A10-G-SSS-C)	$420.00	F2	2%	$411.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10GC-I	SEL HZ7-ADN-A10-G-SSS-C)	$438.90	F2	2%	$430.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10GC-K	SEL HZ7-ADN-A10-G-SSS-C)	$415.90	F2	2%	$407.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10PC	SEL HZ7-ADN-A10-P-SSS-C)	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10PC-I	SEL HZ7-ADN-A10-P-SSS-C)	$522.50	F2	2%	$512.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ADNA10PC-K	SEL HZ7-ADN-A10-P-SSS-C)	$495.12	F2	2%	$485.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCGC	SEL HZ7-E100-AERC-G-SSS-C)	$8,925.00	F2	2%	$8,746.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCGC-I	SEL HZ7-E100-AERC-G-SSS-C)	$9,326.63	F2	2%	$9,140.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCGC-K	SEL HZ7-E100-AERC-G-SSS-C)	$8,837.81	F2	2%	$8,661.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCPC	SEL HZ7-E100-AERC-P-SSS-C)	$10,625.00	F2	2%	$10,412.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCPC-I	SEL HZ7-E100-AERC-P-SSS-C)	$11,103.13	F2	2%	$10,881.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100AERCPC-K	SEL HZ7-E100-AERC-P-SSS-C)	$10,521.21	F2	2%	$10,310.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ER3PC	SEL HZ7-E100-AERC-3P-SSS-C)	$28,050.00	F2	2%	$27,489.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ER3PC-I	SEL HZ7-E100-AERC-3P-SSS-C)	$29,312.25	F2	2%	$28,726.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ER3PC-K	SEL HZ7-E100-AERC-3P-SSS-C)	$27,776.00	F2	2%	$27,220.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ERC3C	SEL HZ7-E100-AERC-3G-SSS-C)	$23,562.00	F2	2%	$23,090.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ERC3C-I	SEL HZ7-E100-AERC-3G-SSS-C)	$24,622.29	F2	2%	$24,129.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E100ERC3C-K	SEL HZ7-E100-AERC-3G-SSS-C)	$23,331.83	F2	2%	$22,865.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3GC	SEL HZ7-E10-AERC-3G-SSS-C)	$2,357.52	F2	2%	$2,310.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3GC-I	SEL HZ7-E10-AERC-3G-SSS-C)	$2,463.61	F2	2%	$2,414.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3GC-K	SEL HZ7-E10-AERC-3G-SSS-C)	$2,334.49	F2	2%	$2,287.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3PC	SEL HZ7-E10-AERC-3P-SSS-C)	$2,806.32	F2	2%	$2,750.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3PC-I	SEL HZ7-E10-AERC-3P-SSS-C)	$2,932.60	F2	2%	$2,873.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERC3PC-K	SEL HZ7-E10-AERC-3P-SSS-C)	$2,778.91	F2	2%	$2,723.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCGC	SEL HZ7-E10-AERC-G-SSS-C)	$893.00	F2	2%	$875.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCGC-I	SEL HZ7-E10-AERC-G-SSS-C)	$933.19	F2	2%	$914.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCGC-K	SEL HZ7-E10-AERC-G-SSS-C)	$884.28	F2	2%	$866.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCPC	SEL HZ7-E10-AERC-P-SSS-C)	$1,063.00	F2	2%	$1,041.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCPC-I	SEL HZ7-E10-AERC-P-SSS-C)	$1,110.84	F2	2%	$1,088.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7E10AERCPC-K	SEL HZ7-E10-AERC-P-SSS-C)	$1,052.62	F2	2%	$1,031.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003GC	SEL HZ7-ENC-100-3G-SSS-C)	$31,878.00	F2	2%	$31,240.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003GC-I	SEL HZ7-ENC-100-3G-SSS-C)	$33,312.51	F2	2%	$32,646.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003GCV2-K	SEL HZ7-ENC-100-3G-SSS-C)	$31,566.60	F2	2%	$30,935.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003PC	SEL HZ7-ENC-100-3P-SSS-C)	$37,950.00	F2	2%	$37,191.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003PC-I	SEL HZ7-ENC-100-3P-SSS-C)	$39,657.75	F2	2%	$38,864.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC1003PCV2-K	SEL HZ7-ENC-100-3P-SSS-C)	$37,579.29	F2	2%	$36,827.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100GC	SEL HZ7-ENC-100-G-SSS-C)	$12,075.00	F2	2%	$11,833.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100GC-I	SEL HZ7-ENC-100-G-SSS-C)	$12,618.38	F2	2%	$12,366.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100GCV2-K	SEL HZ7-ENC-100-G-SSS-C)	$11,957.05	F2	2%	$11,717.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100PC	SEL HZ7-ENC-100-P-SSS-C)	$14,375.00	F2	2%	$14,087.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100PC-I	SEL HZ7-ENC-100-P-SSS-C)	$15,021.88	F2	2%	$14,721.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC100PCV2-K	SEL HZ7-ENC-100-P-SSS-C)	$14,234.58	F2	2%	$13,949.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103GC	SEL HZ7-ENC-10-3G-SSS-C)	$3,189.12	F2	2%	$3,125.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103GC-I	SEL HZ7-ENC-10-3G-SSS-C)	$3,332.63	F2	2%	$3,265.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103GCV2-K	SEL HZ7-ENC-10-3G-SSS-C)	$3,157.97	F2	2%	$3,094.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103PC	SEL HZ7-ENC-10-3P-SSS-C)	$3,796.32	F2	2%	$3,720.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103PC-I	SEL HZ7-ENC-10-3P-SSS-C)	$3,967.15	F2	2%	$3,887.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC103PCV2-K	SEL HZ7-ENC-10-3P-SSS-C)	$3,759.23	F2	2%	$3,684.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10GC	SEL HZ7-ENC-10-G-SSS-C)	$1,208.00	F2	2%	$1,183.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10GC-I	SEL HZ7-ENC-10-G-SSS-C)	$1,262.36	F2	2%	$1,237.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10GCV2-K	SEL HZ7-ENC-10-G-SSS-C)	$1,196.20	F2	2%	$1,172.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10PC	SEL HZ7-ENC-10-P-SSS-C)	$1,438.00	F2	2%	$1,409.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10PC-I	SEL HZ7-ENC-10-P-SSS-C)	$1,502.71	F2	2%	$1,472.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENC10PCV2-K	SEL HZ7-ENC-10-P-SSS-C)	$1,423.95	F2	2%	$1,395.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN1003GC	SEL HZ7-ENN-100-3G-SSS-C)	$19,404.00	F2	2%	$19,015.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN1003GC-I	SEL HZ7-ENN-100-3G-SSS-C)	$20,277.18	F2	2%	$19,871.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN1003GCV2-K	SEL HZ7-ENN-100-3G-SSS-C)	$19,214.45	F2	2%	$18,830.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN1003PC	SEL HZ7-ENN-100-3P-SSS-C)	$23,100.00	F2	2%	$22,638.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7ENN1003PC-I	SEL HZ7-ENN-100-3P-SSS-C)	$24,139.50	F2	2%	$23,656.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN1003PCV2-K	SEL HZ7-ENN-100-3P-SSS-C)	$22,874.35	F2	2%	$22,416.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100GC	SEL HZ7-ENN-100-G-SSS-C)	$7,350.00	F2	2%	$7,203.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100GC-I	SEL HZ7-ENN-100-G-SSS-C)	$7,680.75	F2	2%	$7,527.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100GCV2-K	SEL HZ7-ENN-100-G-SSS-C)	$7,278.20	F2	2%	$7,132.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100PC	SEL HZ7-ENN-100-P-SSS-C)	$8,750.00	F2	2%	$8,575.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100PC-I	SEL HZ7-ENN-100-P-SSS-C)	$9,143.75	F2	2%	$8,960.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN100PCV2-K	SEL HZ7-ENN-100-P-SSS-C)	$8,664.53	F2	2%	$8,491.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103GC	SEL HZ7-ENN-10-3G-SSS-C)	$1,940.40	F2	2%	$1,901.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103GC-I	SEL HZ7-ENN-10-3G-SSS-C)	$2,027.72	F2	2%	$1,987.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103GCV2-K	SEL HZ7-ENN-10-3G-SSS-C)	$1,921.45	F2	2%	$1,883.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103PC	SEL HZ7-ENN-10-3P-SSS-C)	$2,310.00	F2	2%	$2,263.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103PC-I	SEL HZ7-ENN-10-3P-SSS-C)	$2,413.95	F2	2%	$2,365.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN103PCV2-K	SEL HZ7-ENN-10-3P-SSS-C)	$2,287.44	F2	2%	$2,241.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10GC	SEL HZ7-ENN-10-G-SSS-C)	$735.00	F2	2%	$720.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10GC-I	SEL HZ7-ENN-10-G-SSS-C)	$768.08	F2	2%	$752.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10GCV2-K	SEL HZ7-ENN-10-G-SSS-C)	$727.82	F2	2%	$713.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10PC	SEL HZ7-ENN-10-P-SSS-C)	$875.00	F2	2%	$857.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10PC-I	SEL HZ7-ENN-10-P-SSS-C)	$914.38	F2	2%	$896.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENN10PCV2-K	SEL HZ7-ENN-10-P-SSS-C)	$866.45	F2	2%	$849.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003GC	SEL HZ7-ENN-A100-3G-SSS-C)	$15,800.40	F2	2%	$15,484.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003GC-I	SEL HZ7-ENN-A100-3G-SSS-C)	$16,511.42	F2	2%	$16,181.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003GC-K	SEL HZ7-ENN-A100-3G-SSS-C)	$15,646.05	F2	2%	$15,333.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003PC	SEL HZ7-ENN-A100-3P-SSS-C)	$18,810.00	F2	2%	$18,433.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003PC-I	SEL HZ7-ENN-A100-3P-SSS-C)	$19,656.45	F2	2%	$19,263.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA1003PC-K	SEL HZ7-ENN-A100-3P-SSS-C)	$18,626.25	F2	2%	$18,253.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100GC	SEL HZ7-ENN-A100-G-SSS-C)	$5,985.00	F2	2%	$5,865.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100GC-I	SEL HZ7-ENN-A100-G-SSS-C)	$6,254.33	F2	2%	$6,129.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100GC-K	SEL HZ7-ENN-A100-G-SSS-C)	$5,926.54	F2	2%	$5,808.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100PC	SEL HZ7-ENN-A100-P-SSS-C)	$7,125.00	F2	2%	$6,982.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100PC-I	SEL HZ7-ENN-A100-P-SSS-C)	$7,445.63	F2	2%	$7,296.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA100PC-K	SEL HZ7-ENN-A100-P-SSS-C)	$7,055.40	F2	2%	$6,914.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103GC	SEL HZ7-ENN-A10-3G-SSS-C)	$1,581.36	F2	2%	$1,549.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103GC-I	SEL HZ7-ENN-A10-3G-SSS-C)	$1,652.52	F2	2%	$1,619.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103GC-K	SEL HZ7-ENN-A10-3G-SSS-C)	$1,565.91	F2	2%	$1,534.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103PC	SEL HZ7-ENN-A10-3P-SSS-C)	$1,882.32	F2	2%	$1,844.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103PC-I	SEL HZ7-ENN-A10-3P-SSS-C)	$1,967.02	F2	2%	$1,927.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA103PC-K	SEL HZ7-ENN-A10-3P-SSS-C)	$1,863.93	F2	2%	$1,826.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10GC	SEL HZ7-ENN-A10-G-SSS-C)	$599.00	F2	2%	$587.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10GC-I	SEL HZ7-ENN-A10-G-SSS-C)	$625.96	F2	2%	$613.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10GC-K	SEL HZ7-ENN-A10-G-SSS-C)	$593.15	F2	2%	$581.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10PC	SEL HZ7-ENN-A10-P-SSS-C)	$713.00	F2	2%	$698.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10PC-I	SEL HZ7-ENN-A10-P-SSS-C)	$745.09	F2	2%	$730.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7ENNA10PC-K	SEL HZ7-ENN-A10-P-SSS-C)	$706.04	F2	2%	$691.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003GC	SEL HZ7-LXC-100-3G-SSS-C)	$8,316.00	F2	2%	$8,149.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003GC-I	SEL HZ7-LXC-100-3G-SSS-C)	$9,147.60	F2	2%	$8,964.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003GC-K	SEL HZ7-LXC-100-3G-SSS-C)	$8,378.40	F2	2%	$8,210.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003PC	SEL HZ7-LXC-100-3P-SSS-C)	$9,900.00	F2	2%	$9,702.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003PC-I	SEL HZ7-LXC-100-3P-SSS-C)	$10,890.00	F2	2%	$10,672.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC1003PC-K	SEL HZ7-LXC-100-3P-SSS-C)	$9,974.28	F2	2%	$9,774.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100GC	SEL HZ7-LXC-100-G-SSS-C)	$3,150.00	F2	2%	$3,087.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100GC-I	SEL HZ7-LXC-100-G-SSS-C)	$3,465.00	F2	2%	$3,395.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100GC-K	SEL HZ7-LXC-100-G-SSS-C)	$3,173.64	F2	2%	$3,110.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100PC	SEL HZ7-LXC-100-P-SSS-C)	$3,750.00	F2	2%	$3,675.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100PC-I	SEL HZ7-LXC-100-P-SSS-C)	$4,125.00	F2	2%	$4,042.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC100PC-K	SEL HZ7-LXC-100-P-SSS-C)	$3,778.14	F2	2%	$3,702.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103GC	SEL HZ7-LXC-10-3G-SSS-C)	$831.60	F2	2%	$814.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103GC-I	SEL HZ7-LXC-10-3G-SSS-C)	$914.76	F2	2%	$896.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103GC-K	SEL HZ7-LXC-10-3G-SSS-C)	$837.84	F2	2%	$821.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103PC	SEL HZ7-LXC-10-3P-SSS-C)	$990.00	F2	2%	$970.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103PC-I	SEL HZ7-LXC-10-3P-SSS-C)	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC103PC-K	SEL HZ7-LXC-10-3P-SSS-C)	$997.43	F2	2%	$977.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10GC	SEL HZ7-LXC-10-G-SSS-C)	$315.00	F2	2%	$308.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10GC-I	SEL HZ7-LXC-10-G-SSS-C)	$346.50	F2	2%	$339.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10GC-K	SEL HZ7-LXC-10-G-SSS-C)	$317.36	F2	2%	$311.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10PC	SEL HZ7-LXC-10-P-SSS-C)	$375.00	F2	2%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10PC-I	SEL HZ7-LXC-10-P-SSS-C)	$412.50	F2	2%	$404.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7LXC10PC-K	SEL HZ7-LXC-10-P-SSS-C)	$377.82	F2	2%	$370.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STA1003GV2-K	SEL HZ7-STD-A100-3G-SSS-C)	$10,430.70	F2	2%	$10,222.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STA1003PV2-K	SEL HZ7-STD-A100-3P-SSS-C)	$12,417.51	F2	2%	$12,169.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003GC	SEL HZ7-STD-100-3G-SSS-C)	$13,860.00	F2	2%	$13,582.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003GC-I	SEL HZ7-STD-100-3G-SSS-C)	$14,483.70	F2	2%	$14,194.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003GCV2-K	SEL HZ7-STD-100-3G-SSS-C)	$13,724.61	F2	2%	$13,450.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003PC	SEL HZ7-STD-100-3P-SSS-C)	$16,500.00	F2	2%	$16,170.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003PC-I	SEL HZ7-STD-100-3P-SSS-C)	$17,242.50	F2	2%	$16,897.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD1003PCV2-K	SEL HZ7-STD-100-3P-SSS-C)	$16,338.82	F2	2%	$16,012.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD100GC	SEL HZ7-STD-100-G-SSS-C)	$5,250.00	F2	2%	$5,145.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD100GC-I	SEL HZ7-STD-100-G-SSS-C)	$5,486.25	F2	2%	$5,376.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD100GCV2-K	SEL HZ7-STD-100-G-SSS-C)	$5,198.72	F2	2%	$5,094.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD100PC	SEL HZ7-STD-100-P-SSS-C)	$6,250.00	F2	2%	$6,125.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7STD100PC-I	SEL HZ7-STD-100-P-SSS-C)	$6,531.25	F2	2%	$6,400.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD100PCV2-K	SEL HZ7-STD-100-P-SSS-C)	$6,188.95	F2	2%	$6,065.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103GC	SEL HZ7-STD-10-3G-SSS-C)	$1,386.00	F2	2%	$1,358.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103GC-I	SEL HZ7-STD-10-3G-SSS-C)	$1,448.37	F2	2%	$1,419.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103GCV2-K	SEL HZ7-STD-10-3G-SSS-C)	$1,372.46	F2	2%	$1,345.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103PC	SEL HZ7-STD-10-3P-SSS-C)	$1,650.00	F2	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103PC-I	SEL HZ7-STD-10-3P-SSS-C)	$1,724.25	F2	2%	$1,689.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD103PCV2-K	SEL HZ7-STD-10-3P-SSS-C)	$1,633.89	F2	2%	$1,601.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10GC	SEL HZ7-STD-10-G-SSS-C)	$525.00	F2	2%	$514.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10GC-I	SEL HZ7-STD-10-G-SSS-C)	$548.63	F2	2%	$537.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10GCV2-K	SEL HZ7-STD-10-G-SSS-C)	$519.87	F2	2%	$509.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10PC	SEL HZ7-STD-10-P-SSS-C)	$625.00	F2	2%	$612.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10PC-I	SEL HZ7-STD-10-P-SSS-C)	$653.13	F2	2%	$640.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STD10PCV2-K	SEL HZ7-STD-10-P-SSS-C)	$618.89	F2	2%	$606.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA1003GC	SEL HZ7-STD-A100-3G-SSS-C)	$10,533.60	F2	2%	$10,322.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA1003GC-I	SEL HZ7-STD-A100-3G-SSS-C)	$11,007.61	F2	2%	$10,787.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA1003PC	SEL HZ7-STD-A100-3P-SSS-C)	$12,540.00	F2	2%	$12,289.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA1003PC-I	SEL HZ7-STD-A100-3P-SSS-C)	$13,104.30	F2	2%	$12,842.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100GC	SEL HZ7-STD-A100-G-SSS-C)	$3,990.00	F2	2%	$3,910.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100GC-I	SEL HZ7-STD-A100-G-SSS-C)	$4,169.55	F2	2%	$4,086.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100GCV2-K	SEL HZ7-STD-A100-G-SSS-C)	$3,951.02	F2	2%	$3,872.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100PC	SEL HZ7-STD-A100-P-SSS-C)	$4,750.00	F2	2%	$4,655.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100PC-I	SEL HZ7-STD-A100-P-SSS-C)	$4,963.75	F2	2%	$4,864.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA100PCV2-K	SEL HZ7-STD-A100-P-SSS-C)	$4,703.60	F2	2%	$4,609.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103GC	SEL HZ7-STD-A10-3G-SSS-C)	$1,053.36	F2	2%	$1,032.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103GC-I	SEL HZ7-STD-A10-3G-SSS-C)	$1,100.76	F2	2%	$1,078.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103GCV2-K	SEL HZ7-STD-A10-3G-SSS-C)	$1,043.07	F2	2%	$1,022.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103PC	SEL HZ7-STD-A10-3P-SSS-C)	$1,254.00	F2	2%	$1,228.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103PC-I	SEL HZ7-STD-A10-3P-SSS-C)	$1,310.43	F2	2%	$1,284.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA103PCV2-K	SEL HZ7-STD-A10-3P-SSS-C)	$1,241.75	F2	2%	$1,216.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10GC	SEL HZ7-STD-A10-G-SSS-C)	$399.00	F2	2%	$391.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10GC-I	SEL HZ7-STD-A10-G-SSS-C)	$416.96	F2	2%	$408.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10GCV2-K	SEL HZ7-STD-A10-G-SSS-C)	$395.10	F2	2%	$387.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10PC	SEL HZ7-STD-A10-P-SSS-C)	$475.00	F2	2%	$465.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10PC-I	SEL HZ7-STD-A10-P-SSS-C)	$496.38	F2	2%	$486.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ7STDA10PCV2-K	SEL HZ7-STD-A10-P-SSS-C)	$470.36	F2	2%	$460.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103GC	SEL HZ-FLX-10-3G-SSS-C)	$1,386.00	F2	2%	$1,358.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103GC-I	SEL HZ-FLX-10-3G-SSS-C)	$1,448.37	F2	2%	$1,419.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103GCV2-K	SEL HZ-FLX-10-3G-SSS-C)	$1,372.46	F2	2%	$1,345.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103PC	SEL HZ-FLX-10-3P-SSS-C)	$1,650.00	F2	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103PC-I	SEL HZ-FLX-10-3P-SSS-C)	$1,724.25	F2	2%	$1,689.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX103PCV2-K	SEL HZ-FLX-10-3P-SSS-C)	$1,633.89	F2	2%	$1,601.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10GC	SEL HZ-FLX-10-G-SSS-C)	$525.00	F2	2%	$514.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10GC-I	SEL HZ-FLX-10-G-SSS-C)	$548.63	F2	2%	$537.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10GCV2-K	SEL HZ-FLX-10-G-SSS-C)	$519.87	F2	2%	$509.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10PC	SEL HZ-FLX-10-P-SSS-C)	$625.00	F2	2%	$612.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10PC-I	SEL HZ-FLX-10-P-SSS-C)	$653.13	F2	2%	$640.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLX10PCV2-K	SEL HZ-FLX-10-P-SSS-C)	$618.89	F2	2%	$606.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103GC	SEL HZ-FLX-AD10-3G-SSS-C)	$831.60	F2	2%	$814.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103GC-I	SEL HZ-FLX-AD10-3G-SSS-C)	$869.02	F2	2%	$851.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103GCV2-K	SEL HZ-FLX-AD10-3G-SSS-C)	$823.48	F2	2%	$807.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103PC	SEL HZ-FLX-AD10-3P-SSS-C)	$990.00	F2	2%	$970.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103PC-I	SEL HZ-FLX-AD10-3P-SSS-C)	$1,034.55	F2	2%	$1,013.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD103PCV2-K	SEL HZ-FLX-AD10-3P-SSS-C)	$980.33	F2	2%	$960.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10GC	SEL HZ-FLX-AD10-G-SSS-C)	$315.00	F2	2%	$308.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10GC-I	SEL HZ-FLX-AD10-G-SSS-C)	$329.18	F2	2%	$322.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10GCV2-K	SEL HZ-FLX-AD10-G-SSS-C)	$311.92	F2	2%	$305.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10PC	SEL HZ-FLX-AD10-P-SSS-C)	$375.00	F2	2%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10PC-I	SEL HZ-FLX-AD10-P-SSS-C)	$391.88	F2	2%	$384.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZFLXAD10PCV2-K	SEL HZ-FLX-AD10-P-SSS-C)	$371.34	F2	2%	$363.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	HZ-SCEC100GTLSSF	SEL Horizon Sc Op Ec Add On M1G 100	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA100KPPYO-S	SEL: MNT PDFOPTIMIZER 100k PPY W/OCR	$396.00	F2	2%	$388.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA100KPPY-S	SEL: MNT PDFOPTIMIZER 100k PPY	$330.00	F2	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA10MPPYO-S	SEL: MNT PDFOPTIMIZER 10M PPY W/OCR	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA10MPPY-S	SEL: MNT PDFOPTIMIZER 10M PPY	$7,480.00	F2	2%	$7,330.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA1MPPYO-S	SEL: MNT PDFOPTIMIZER 1M PPY W/OCR	$1,650.00	F2	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA1MPPY-S	SEL: MNT PDFOPTIMIZER 1M PPY	$1,496.00	F2	2%	$1,466.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA1Y100KO-S	SEL:MNT PDFOPTIMIZER 1YR -100K PGS W/OCR	$79.00	F2	2%	$77.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA1Y100K-S	SEL: MNT PDFOPTIMIZER 1 YR -100K PGS	$57.00	F2	2%	$55.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA20MPPYO-S	SEL: MNT PDFOPTIMIZER 20M PPY W/OCR	$15,180.00	F2	2%	$14,876.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA20MPPY-S	SEL: MNT PDFOPTIMIZER 20M PPY	$14,080.00	F2	2%	$13,798.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA40MPPYO-S	SEL: MNT PDFOPTIMIZER 40M PPY W/OCR	$21,780.00	F2	2%	$21,344.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IA40MPPY-S	SEL: MNT PDFOPTIMIZER 40M PPY	$20,020.00	F2	2%	$19,619.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE100KPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 100k PPY	$782.00	F2	2%	$766.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE10MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 10M PPY	$16,292.00	F2	2%	$15,966.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE1MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 1M PPY	$3,258.00	F2	2%	$3,192.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE1Y100K-S	SEL: MNT PDFOPTIMIZER SUITE 1YR-100k PGS	$156.00	F2	2%	$152.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE20MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 20M PPY	$29,977.00	F2	2%	$29,377.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTE40MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 40M PPY	$43,010.00	F2	2%	$42,149.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IASTEVP100K-S	SEL MNT PDFOPTIMIZATION STE PACK 100kPGS	$434.00	F2	2%	$425.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IAVP100KO-S	SEL:MNT PDFOPTIMIZE VOL PK 100KPGS W/OCR	$220.00	F2	2%	$215.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IAVP100K-S	SEL MNT PDFOPTIMIZER VOL PACK ;100K PGS	$182.00	F2	2%	$178.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4OS1	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$275.00	F2	2%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4OS2	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$523.00	F2	2%	$512.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4OS3	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$756.00	F2	2%	$740.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4OS4	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$1,008.00	F2	2%	$987.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4OS5	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$1,260.00	F2	2%	$1,234.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4P-1	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$220.00	F2	2%	$215.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$418.00	F2	2%	$409.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$605.00	F2	2%	$592.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$807.00	F2	2%	$790.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$1,008.00	F2	2%	$987.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDO1	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$165.00	F2	2%	$161.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDO2	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$314.00	F2	2%	$307.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDO3	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$454.00	F2	2%	$444.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDO4	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$605.00	F2	2%	$592.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDO5	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$756.00	F2	2%	$740.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$110.00	F2	2%	$107.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$209.00	F2	2%	$204.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDP3	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$303.00	F2	2%	$296.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$403.00	F2	2%	$394.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-NDP5	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$504.00	F2	2%	$493.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$85.00	F2	2%	$83.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$162.00	F2	2%	$158.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$234.00	F2	2%	$229.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$312.00	F2	2%	$305.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX6430-SVL-RMT5	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$390.00	F2	2%	$382.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL4OS-1	SEL-ESSN 4HR O/S, 7250 24p & 48p	$440.00	F2	2%	$431.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL4OS-2	SEL-ESSN 4HR O/S, 7250 24p & 48p	$836.00	F2	2%	$819.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL4OS-3	SEL-ESSN 4HR O/S, 7250 24p & 48p	$1,210.00	F2	2%	$1,185.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL4OS-4	SEL-ESSN 4HR O/S, 7250 24p & 48p	$1,613.00	F2	2%	$1,580.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL4OS-5	SEL-ESSN 4HR O/S, 7250 24p & 48p	$2,017.00	F2	2%	$1,976.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL-4P-1	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	$350.00	F2	2%	$343.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL-4P-2	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	$665.00	F2	2%	$651.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL-4P-3	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	$963.00	F2	2%	$943.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL-4P-4	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	$1,283.00	F2	2%	$1,257.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVL-4P-5	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	$1,604.00	F2	2%	$1,571.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDO-1	SEL-ESSN NBD ONSITE, 7250 24p&48p	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDO-2	SEL-ESSN NBD ONSITE, 7250 24p&48p	$504.00	F2	2%	$493.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDO-3	SEL-ESSN NBD ONSITE, 7250 24p&48p	$729.00	F2	2%	$714.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDO-4	SEL-ESSN NBD ONSITE, 7250 24p&48p	$972.00	F2	2%	$952.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDO-5	SEL-ESSN NBD ONSITE, 7250 24p&48p	$1,215.00	F2	2%	$1,190.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDP-1	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	$175.00	F2	2%	$171.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDP-2	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	$333.00	F2	2%	$326.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDP-3	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	$481.00	F2	2%	$471.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDP-4	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	$642.00	F2	2%	$629.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLNDP-5	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	$802.00	F2	2%	$785.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLRMT-1	SEL-ESSN REMOTE, 7250 24p&48p	$130.00	F2	2%	$127.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLRMT-2	SEL-ESSN REMOTE, 7250 24p&48p	$247.00	F2	2%	$242.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLRMT-3	SEL-ESSN REMOTE, 7250 24p&48p	$358.00	F2	2%	$350.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLRMT-4	SEL-ESSN REMOTE, 7250 24p&48p	$477.00	F2	2%	$467.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250-SVLRMT-5	SEL-ESSN REMOTE, 7250 24p&48p	$596.00	F2	2%	$584.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250SVLSECUP1	SEL-SECURE UPLIFT 7250 24p&48p	$150.00	F2	2%	$147.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250SVLSECUP2	SEL-SECURE UPLIFT, 7250 24p&48p	$285.00	F2	2%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250SVLSECUP3	SEL-SECURE UPLIFT, 7250 24p&48p	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250SVLSECUP4	SEL-SECURE UPLIFT, 7250 24p&48p	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7250SVLSECUP5	SEL-SECURE UPLIFT, 7250 24p&48p	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL4OS-1	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	$940.00	F2	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL4OS-2	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	$1,786.00	F2	2%	$1,750.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL4OS-3	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	$2,585.00	F2	2%	$2,533.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL4OS-4	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	$3,447.00	F2	2%	$3,378.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL4OS-5	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	$4,308.00	F2	2%	$4,221.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL-4P-1	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL-4P-2	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	$1,425.00	F2	2%	$1,396.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL-4P-3	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	$2,063.00	F2	2%	$2,021.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL-4P-4	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVL-4P-5	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDO-1	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	$565.00	F2	2%	$553.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDO-2	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	$1,074.00	F2	2%	$1,052.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDO-3	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	$1,554.00	F2	2%	$1,522.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDO-4	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	$2,072.00	F2	2%	$2,030.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDO-5	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	$2,590.00	F2	2%	$2,538.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDP-1	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	$375.00	F2	2%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDP-2	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	$713.00	F2	2%	$698.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDP-3	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	$1,031.00	F2	2%	$1,010.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDP-4	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLNDP-5	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	$1,719.00	F2	2%	$1,684.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLRMT-1	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	$280.00	F2	2%	$274.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLRMT-2	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	$532.00	F2	2%	$521.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLRMT-3	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	$770.00	F2	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ICX7450-SVLRMT-4	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	$1,027.00	F2	2%	$1,006.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450-SVLRMT-5	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	$1,283.00	F2	2%	$1,257.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450SVLSECUP1	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	$150.00	F2	2%	$147.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450SVLSECUP2	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	$285.00	F2	2%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450SVLSECUP3	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450SVLSECUP4	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7450SVLSECUP5	SEL-SECUPL SUPPTLAN PRODS 7450 24p & 48p	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL4OS-1	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	$3,125.00	F2	2%	$3,062.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL4OS-2	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	$5,938.00	F2	2%	$5,819.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL4OS-3	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	$8,594.00	F2	2%	$8,422.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL4OS-4	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	$11,458.00	F2	2%	$11,228.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL4OS-5	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	$14,323.00	F2	2%	$14,036.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL-4P-1	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL-4P-2	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	$4,750.00	F2	2%	$4,655.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL-4P-3	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	$6,875.00	F2	2%	$6,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL-4P-4	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	$9,167.00	F2	2%	$8,983.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVL-4P-5	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	$11,458.00	F2	2%	$11,228.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDO-1	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	$1,875.00	F2	2%	$1,837.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDO-2	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	$3,563.00	F2	2%	$3,491.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDO-3	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	$5,156.00	F2	2%	$5,052.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDO-4	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	$6,875.00	F2	2%	$6,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDO-5	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	$8,594.00	F2	2%	$8,422.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDP-1	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	$1,250.00	F2	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDP-2	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	$2,375.00	F2	2%	$2,327.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDP-3	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDP-4	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	$4,583.00	F2	2%	$4,491.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLNDP-5	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	$5,729.00	F2	2%	$5,614.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLRMT-1	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	$940.00	F2	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLRMT-2	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	$1,786.00	F2	2%	$1,750.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLRMT-3	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	$2,585.00	F2	2%	$2,533.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLRMT-4	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	$3,447.00	F2	2%	$3,378.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750-SVLRMT-5	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	$4,308.00	F2	2%	$4,221.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750SVLSECUP1	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750SVLSECUP2	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	$950.00	F2	2%	$931.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750SVLSECUP3	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750SVLSECUP4	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	$1,833.00	F2	2%	$1,796.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ICX7750SVLSECUP5	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	$2,292.00	F2	2%	$2,246.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGC-DS	SEL IGC DEPLOYMENT SRV	$2,222.00	F2	2%	$2,177.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGC-MAINT-1	SELECT IGC 1 DOLLAR ANNUAL MAINTENANCE	$1.00	F2	2%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGC-MAINT-10	SELECT IGC 10 DOLLARS ANNUAL MAINTENANCE	$10.00	F2	2%	$9.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGL-0031PM1E	SEL EyeGlass DR 1 Cluster Lic Maint 1yr	$565.00	F2	2%	$553.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGL-0031PM3E	SEL EyeGlass DR 1 Cluster Lic Maint 3yr	$1,696.00	F2	2%	$1,662.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGL-0031PM5E	SEL EyeGlass DR 1 Cluster Lic Maint 5yr	$2,827.00	F2	2%	$2,770.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGL-CA-010	SEL Eyeglass Isilon Probe-Basic 1yrM	$274.00	F2	2%	$268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IGL-CA-011	SEL Eyeglass Isilon Probe-Basic 3yrM	$824.00	F2	2%	$807.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IMPL-M3000-1	SELECT DISTANCE EXT IMPL SERVICE; M300-1	$8,100.00	F2	2%	$7,938.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-0-10	SEL IOMART BAAS 1Y 0-10	$3,106.00	F2	2%	$3,043.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-1001+	SEL IOMART BAAS 1Y 1001+	$1,412.00	F2	2%	$1,383.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-11-50	SEL IOMART BAAS 1Y 11-50	$2,965.00	F2	2%	$2,905.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-151-250	SEL IOMART BAAS 1Y 151-250	$2,541.00	F2	2%	$2,490.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-251-400	SEL IOMART BAAS 1Y 251-400	$2,259.00	F2	2%	$2,213.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-401-600	SEL IOMART BAAS 1Y 401-600	$1,835.00	F2	2%	$1,798.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-51-150	SEL IOMART BAAS 1Y 51-150	$2,824.00	F2	2%	$2,767.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS1Y-601-1K	SEL IOMART BAAS 1Y 601-1000	$1,694.00	F2	2%	$1,660.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-0-10	SEL IOMART BAAS 2Y 0-10	$5,591.00	F2	2%	$5,479.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-1001+	SEL IOMART BAAS 2Y 1001+	$2,541.00	F2	2%	$2,490.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-11-50	SEL IOMART BAAS 2Y 11-50	$5,336.00	F2	2%	$5,229.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-151-250	SEL IOMART BAAS 2Y 151-250	$4,574.00	F2	2%	$4,482.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-251-400	SEL IOMART BAAS 2Y 251-400	$4,066.00	F2	2%	$3,984.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-401-600	SEL IOMART BAAS 2Y 401-600	$3,304.00	F2	2%	$3,237.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-51-150	SEL IOMART BAAS 2Y 51-150	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS2Y-601-1K	SEL IOMART BAAS 2Y 601-1000	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-0-10	SEL IOMART BAAS 3Y 0-10	$7,920.00	F2	2%	$7,761.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-1001+	SEL IOMART BAAS 3Y 1001+	$3,600.00	F2	2%	$3,528.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-11-50	SEL IOMART BAAS 3Y 11-50	$7,560.00	F2	2%	$7,408.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-151-250	SEL IOMART BAAS 3Y 151-250	$6,480.00	F2	2%	$6,350.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-251-400	SEL IOMART BAAS 3Y 251-400	$5,760.00	F2	2%	$5,644.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-401-600	SEL IOMART BAAS 3Y 401-600	$4,680.00	F2	2%	$4,586.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-51-150	SEL IOMART BAAS 3Y 51-150	$7,200.00	F2	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-BS3Y-601-1K	SEL IOMART BAAS 3Y 601-1000	$4,320.00	F2	2%	$4,233.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-0-10	SEL IOMART MTC 1Y 0-10	$1,900.00	F2	2%	$1,862.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-1001+	SEL IOMART MTC 1Y 1001+	$400.00	F2	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-11-50	SEL IOMART MTC 1Y 11-50	$1,800.00	F2	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-151-250	SEL IOMART MTC 1Y 151-250	$1,600.00	F2	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-251-400	SEL IOMART MTC 1Y 251-400	$1,500.00	F2	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-401-600	SEL IOMART MTC 1Y 401-600	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-51-150	SEL IOMART MTC 1Y 51-150	$1,700.00	F2	2%	$1,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-1Y-601-1K	SEL IOMART MTC 1Y 601-1000	$600.00	F2	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-0-10	SEL IOMART MTC 2Y 0-10	$3,230.00	F2	2%	$3,165.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-1001+	SEL IOMART MTC 2Y 1001+	$680.00	F2	2%	$666.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IOM-M-2Y-11-50	SEL IOMART MTC 2Y 11-50	$3,060.00	F2	2%	$2,998.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-151-250	SEL IOMART MTC 2Y 151-250	$2,720.00	F2	2%	$2,665.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-251-400	SEL IOMART MTC 2Y 251-400	$2,550.00	F2	2%	$2,499.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-401-600	SEL IOMART MTC 2Y 401-600	$1,700.00	F2	2%	$1,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-51-150	SEL IOMART MTC 2Y 51-150	$2,890.00	F2	2%	$2,832.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-2Y-601-1K	SEL IOMART MTC 2Y 601-1000	$1,020.00	F2	2%	$999.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-0-10	SEL IOMART MTC 3Y 0-10	$4,560.00	F2	2%	$4,468.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-1001+	SEL IOMART MTC 3Y 1001+	$960.00	F2	2%	$940.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-11-50	SEL IOMART MTC 3Y 11-50	$4,320.00	F2	2%	$4,233.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-151-250	SEL IOMART MTC 3Y 151-250	$3,840.00	F2	2%	$3,763.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-251-400	SEL IOMART MTC 3Y 251-400	$3,600.00	F2	2%	$3,528.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-401-600	SEL IOMART MTC 3Y 401-600	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-51-150	SEL IOMART MTC 3Y 51-150	$4,080.00	F2	2%	$3,998.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-M-3Y-601-1K	SEL IOMART MTC 3Y 601-1000	$1,440.00	F2	2%	$1,411.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-PS-4HR	SEL IOMART PS 4HR BLOCK	$2,142.86	F2	2%	$2,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-PS-INST-BLK	SEL IOMART INSTALLATION PER DEVICE	$2,857.14	F2	2%	$2,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-SET1Y-001	SEL IOMART Setup (one time) Set/1Y-001	$82,353.00	F2	2%	$80,705.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-SET2Y-002	SEL IOMART Setup (one time) Set/2Y-002	$41,176.00	F2	2%	$40,352.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-SET3Y-003	SEL IOMART Setup (one time) Set/3Y-003	$24,706.00	F2	2%	$24,211.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-WL1Y-001	SEL IOM White Label (one time) WL/1Y-001	$82,353.00	F2	2%	$80,705.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-WL2Y-002	SEL IOM White Label (one time) WL/2Y-002	$41,176.00	F2	2%	$40,352.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOM-WL2Y-003	SEL IOM White Label (one time) WL/3Y-003	$24,706.00	F2	2%	$24,211.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOS100KPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 100K PPY	$5,086.00	F2	2%	$4,984.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOS10MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 10M PPY	$13,774.00	F2	2%	$13,498.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOS1MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 1M PPY	$7,641.00	F2	2%	$7,488.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOS20MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 20M PPY	$25,530.00	F2	2%	$25,019.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOS40MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 40M PPY	$36,519.00	F2	2%	$35,788.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTE100KPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 100kPPY	$8,645.00	F2	2%	$8,472.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTE10MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 10M PPY	$23,417.00	F2	2%	$22,948.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTE1MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 1M PPY	$12,990.00	F2	2%	$12,730.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTE20MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 20M PPY	$43,401.00	F2	2%	$42,532.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTE40MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 40M PPY	$62,082.00	F2	2%	$60,840.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP100M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 100M	$32,475.00	F2	2%	$31,825.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP10M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 10M	$8,993.00	F2	2%	$8,813.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP200M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 200M	$74,442.00	F2	2%	$72,953.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP25M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 25M	$12,990.00	F2	2%	$12,730.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP500M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 500M	$144,388.00	F2	2%	$141,500.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSSTEVP50M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 50M	$18,486.00	F2	2%	$18,116.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP100M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 100M	$19,103.00	F2	2%	$18,720.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP10M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 10M	$5,290.00	F2	2%	$5,184.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP200M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 200M	$43,789.00	F2	2%	$42,913.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP25M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 25M	$7,641.00	F2	2%	$7,488.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP500M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 500M	$84,934.00	F2	2%	$83,235.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	IOSVP50M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 50M	$10,874.00	F2	2%	$10,656.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAINT-10	SELECT 10 DOLLARS ANNUAL MAINTENANCE	$10.00	F2	2%	$9.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVAX1002	SEL Maint -Dev ImageTrust for AppXtender	$111.11	F2	2%	$108.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVCC1002	SEL Maintenance - Dev ImageTrust Client	$278.00	F2	2%	$272.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVD21002	SEL Maintenance - Dev ImageTrust for D2	$278.00	F2	2%	$272.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVHV1002	SEL Mnt DevHV ImageTrust Client(-170ppm)	$1,000.00	F2	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVOS1002	SEL Maintenance Dev OCR Server	$556.00	F2	2%	$544.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVSR1002	SEL Maintenance - Dev ImageTrust Server	$222.00	F2	2%	$217.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVTC1002	SEL Mnt - Dev ImageTrust-TC Client	$278.00	F2	2%	$272.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITDVXC1002	SEL Maintenance Dev ImageTrust for xCP	$278.00	F2	2%	$272.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRAX1002	SEL Maint - ImageTrust for AppXtender	$222.22	F2	2%	$217.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRCC1002	SEL Maintenance - ImageTrust Client	$556.00	F2	2%	$544.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRD21002	SEL Maintenance - ImageTrust for D2	$556.00	F2	2%	$544.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRHV1002	SEL Mnt - HV ImageTrust Client(-170ppm)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRMO1002	SEL Maintenance - ImageTrust Mobile	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPROC1002	SEL Maint OCR Server (non SaaS/BPO)	$1,111.00	F2	2%	$1,088.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPROS1002	SEL Maintenance OCR Server (SaaS/BPO)	$2,889.00	F2	2%	$2,831.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRSR1002	SEL Maintenance - ImageTrust Server	$444.00	F2	2%	$435.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRTC1002	SEL Maintenance - ImageTrust-TC Client	$556.00	F2	2%	$544.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAITPRXC1002	SEL Maintenance - ImageTrust for xCP	$556.00	F2	2%	$544.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CAA-CAP2100	SEL CASCADE ANALYT SUPPORT STD PROFILER	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CAA-CAP4100	SEL CASCADE ANALYT SUPPORT ENT PROFILER	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CAS-VE	SELECT SPT CASCADE VIRTUAL SENSOR	$113.00	F2	2%	$110.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-1	SELECT Support 10 pack CMC Lic (0-4)	$441.00	F2	2%	$432.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-2	SELECT Support 10 pack CMC Lic (5-19)	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-3	SELECT Support 10 pack CMC Lic (20-44)	$212.00	F2	2%	$207.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-4	SELECT Support 10 pack CMC Lic (45-94)	$159.00	F2	2%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-5	SELECT Support 10 pack CMC Lic (95-194)	$132.00	F2	2%	$129.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-H-10-6	SELECT Support 10 pack CMC Lic (195+)	$96.00	F2	2%	$94.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-1	SELECT SPT 10 pack CMC-VE Lic (0-9)	$441.00	F2	2%	$432.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-2	SELECT SPT 10 pack CMC-VE Lic (10-24)	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-3	SELECT SPT 10 pack CMC-VE Lic (25-49)	$212.00	F2	2%	$207.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-4	SELECT SPT 10 pack CMC-VE Lic (50-99)	$159.00	F2	2%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-5	SELECT SPT 10 pack CMC-VE Lic 100-199	$132.00	F2	2%	$129.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-S-10-6	SELECT SPT 10 pack CMC-VE Lic (200+)	$96.00	F2	2%	$94.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-VE	SELECT SPT CMC-VE (Single Instance)	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CMC-VE-INST	SEL SUPPORT VIRTUAL CMC LICENSE	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-CSKCNCLICU1-1	SEL Sup SteelCentPcktAnlyzConcLic1 (1-4)	$791.00	F2	2%	$775.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSKCNCLICU1-2	SEL Sup SteelCentPcktAnlyzConcLic1 (5-9)	$635.00	F2	2%	$622.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSKCNCLICU1-3	SEL SupSteelCentPackAnalyzCncLic1(10-24)	$508.00	F2	2%	$497.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSKCNCLICU1-4	SEL SupSteelCentPktAnlyzr1CncLic25-99999	$438.00	F2	2%	$429.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-CNCLICUSR1	SEL Support Pilot Concurrent User 1-4	$791.00	F2	2%	$775.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-CNCLICUSR2	SEL Support Pilot Concurrent User 5-9	$635.00	F2	2%	$622.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-CNCLICUSR3	SEL Support Pilot Concurrent User 10-24	$508.00	F2	2%	$497.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-CNCLICUSR4	SEL Support Pilot Concurrent User 25+	$438.00	F2	2%	$429.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR1	SEL SUPPORT CASCADE PILOT 1 USER 1-2	$528.00	F2	2%	$517.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR2	SEL SUPPORT CASCADE PILOT 1 USER 3-4	$511.00	F2	2%	$500.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR3	SEL SUPPORT CASCADE PILOT 1 USER 5-9	$421.00	F2	2%	$412.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR4	SEL SUPPORT CASCADE PILOT 1 USER 10-24	$400.00	F2	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR5	SEL SUPPORT CASCADE PILOT 1 USER 25-49	$380.00	F2	2%	$372.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR6	SEL SUPPORT CASCADE PILOT 1 USER 50-99	$361.00	F2	2%	$353.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-CSP-LICUSR7	SEL SUPPORT CASCADE PILOT1USER 100-99999	$307.00	F2	2%	$300.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-2UA-CX	SEL Disc/Mem Support-xx55 CX5055/GC3000	$3,288.00	F2	2%	$3,222.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-2UB-CX	SEL Disc/Memory Support-xx55 CX7055	$8,229.00	F2	2%	$8,064.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-2U-EX1360	SEL Disc/Memory Support-xx60 EX1360	$7,647.00	F2	2%	$7,494.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-CSK-1U	SEL DISC/MEMORY SUPPORT-CAS SHARK 1U	$1,053.00	F2	2%	$1,031.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-CSK-2U	SEL DISC/MEMORY SUPPORT-CAS SHARK 2U	$1,994.00	F2	2%	$1,954.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-EHR-CSK-3U	SEL DISC/MEMORY SUPPORT-CAS SHARK 3U	$3,406.00	F2	2%	$3,337.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MESSAGING-5-E	DSE REMOTE 5HR-EMAIL MGMT & ARCHIVING	$45,000.00	F2	2%	$44,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MESSAGING-DSE	DSE REMOTE 10HR-EMAIL MGMT & ARCHIVING	$90,000.00	F2	2%	$88,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MESSAGING-OSE	DSE - ONSITE - EMAIL MGMT & ARCHIVING	$275,000.00	F2	2%	$269,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-CMC-8150	SELECT Gold SPT CMC (50 Steelheads)	$3,488.00	F2	2%	$3,418.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F1-2	SEL Support Upg SCFG2270-F1 to F2 Gold	$3,205.00	F2	2%	$3,140.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F1-3	SEL Support Upg SCFG2270-F1 to F3 Gold	$5,845.00	F2	2%	$5,728.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F1-4	SEL Support Upg SCFG2270-F1 to F4 Gold	$8,104.00	F2	2%	$7,941.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F1-5	SEL Support Upg SCFG2270-F1 to F5 Gold	$10,165.00	F2	2%	$9,961.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F1-6	SEL Support Upg SCFG2270-F1 to F6 Gold	$17,704.00	F2	2%	$17,349.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F2-3	SEL Support Upg SCFG2270-F2 to F3 Gold	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 to F4 Gold	$4,899.00	F2	2%	$4,801.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 to F5 Gold	$6,960.00	F2	2%	$6,820.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 to F6 Gold	$14,499.00	F2	2%	$14,209.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 to F4 Gold	$2,259.00	F2	2%	$2,213.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F3-5	SEL Support Upg SCFG2270-F3 to F5 Gold	$4,320.00	F2	2%	$4,233.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 to F6 Gold	$11,859.00	F2	2%	$11,621.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F4-5	SEL Support Upg SCFG2270-F4 to F5 Gold	$2,061.00	F2	2%	$2,019.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 to F6 Gold	$9,600.00	F2	2%	$9,408.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCFG2270F5-6	SEL Support Upg SCFG2270-F5 to F6 Gold	$7,539.00	F2	2%	$7,388.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F1-2	SEL Support Upg SCNP2270-F1 to F2 Gold	$8,089.00	F2	2%	$7,927.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F1-3	SEL Support Upg SCNP2270-F1 to F3 Gold	$14,118.00	F2	2%	$13,835.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F1-4	SEL Support Upg SCNP2270-F1 to F4 Gold	$19,384.00	F2	2%	$18,996.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 to F5 Gold	$23,718.00	F2	2%	$23,243.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 to F3 Gold	$6,028.00	F2	2%	$5,907.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 to F4 Gold	$11,294.00	F2	2%	$11,068.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F2-5	SEL Support Upg SCNP2270-F2 to F5 Gold	$15,628.00	F2	2%	$15,315.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F3-4	SEL Support Upg SCNP2270-F3 to F4 Gold	$5,266.00	F2	2%	$5,160.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F3-5	SEL Support Upg SCNP2270-F3 to F5 Gold	$9,600.00	F2	2%	$9,408.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGDUSCNP2270F4-5	SEL Support Upg SCNP2270-F4 to F5 Gold	$4,334.00	F2	2%	$4,247.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-LCG2260F1	SEL CAS GATEWAY CAG2260F1 GOLD SUPPORT	$3,769.00	F2	2%	$3,693.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-LCG2260F2	SEL CAS GATEWAY CAG2260F2 GOLD SUPPORT	$6,593.00	F2	2%	$6,461.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-LCG2260F3	SEL CAS GATEWAY CAG2260F3 GOLD SUPPORT	$9,416.00	F2	2%	$9,227.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-LCG2260F4	SEL CAS GATEWAY CAG2260F4 GOLD SUPPORT	$12,240.00	F2	2%	$11,995.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-LCG2260F5	SEL CAS GATEWAY CAG2260F5 GOLD SUPPORT	$15,064.00	F2	2%	$14,762.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-ARXDIR200	SEL AppRespDIR200 Gld Support(InclTrain)	$9,459.00	F2	2%	$9,269.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-ARXDIR300	SEL AppRespDIR300 Gld Support(InclTrain)	$8,852.00	F2	2%	$8,674.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-ARXEXP200	SEL AppRespEXP200 Gld Support(InclTrain)	$7,525.00	F2	2%	$7,374.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-ARXEXP300	SEL AppRespEXP300 Gld Support(InclTrain)	$10,447.00	F2	2%	$10,238.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAG-F1	SEL CASCADE CAG-2100-F1 GOLD SUPPORT	$4,574.00	F2	2%	$4,482.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAG-F2	SEL CASCADE CAG-2100-F2 GOLD SUPPORT	$8,160.00	F2	2%	$7,996.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAG-F3	SEL CASCADE CAG-2100-F3 GOLD SUPPORT	$11,619.00	F2	2%	$11,386.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAG-F4	SEL CASCADE CAG-2100-F4 GOLD SUPPORT	$15,078.00	F2	2%	$14,776.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAG-F5	SEL CASCADE CAG-2100-F5 GOLD SUPPORT	$18,536.00	F2	2%	$18,165.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAP2120	SEL CASCADE PROFILER 2120 GOLD SUPPORT	$11,492.00	F2	2%	$11,262.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAP2140	SEL CASCADE PROFILER 2140 GOLD SUPPORT	$18,536.00	F2	2%	$18,165.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAP2160	SEL CASCADE PROFILER 2160 GOLD SUPPORT	$30,028.00	F2	2%	$29,427.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAP4100	SEL CASCADE PROFILER 4100 GOLD SUPPORT	$41,139.00	F2	2%	$40,316.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAP4110	SEL CAP-4110 EXP MOD GOLD SUPPORT	$21,374.00	F2	2%	$20,946.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS2260	SEL CAS SENSOR CAS-2260 GOLD SUPPORT	$7,031.00	F2	2%	$6,890.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-2LR	SEL CAS-02100-2LR GOLD SUPPORT	$16,193.00	F2	2%	$15,869.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-2LX	SEL CAS-02100-2LX GOLD SUPPORT	$9,529.00	F2	2%	$9,338.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-2SR	SEL CAS-02100-2SR GOLD SUPPORT	$16,193.00	F2	2%	$15,869.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-2SX	SEL CAS-02100-2SX GOLD SUPPORT	$9,515.00	F2	2%	$9,324.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-2TX	SEL CAS-02100-2TX GOLD SUPPORT	$8,527.00	F2	2%	$8,356.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-4SX	SEL CAS-02100-4SX GOLD SUPPORT	$10,871.00	F2	2%	$10,653.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAS-4TX	SEL CAS-02100-4TX GOLD SUPPORT	$9,882.00	F2	2%	$9,684.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAX0100	SEL CASCADE EXPRESS 100 GOLD SUPPORT	$9,021.00	F2	2%	$8,840.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAX0200	SEL CASCADE EXPRESS 200 GOLD SUPPORT	$13,835.00	F2	2%	$13,558.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAX0300	SEL CASCADE EXPRESS 300 GOLD SUPPORT	$18,536.00	F2	2%	$18,165.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-GLD-CAX360H	SEL CAS EXP CAX360-HIGH GOLD SUPPORT	$15,148.00	F2	2%	$14,845.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAX360L	SEL CAS EXP CAX360-LOW GOLD SUPPORT	$7,031.00	F2	2%	$6,890.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CAX360M	SEL CAS EXP CAX360-MID GOLD SUPPORT	$11,153.00	F2	2%	$10,929.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CP2260H	SEL CAS PROF CAP-2260-HIGH GOLD SUPPORT	$24,466.00	F2	2%	$23,976.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CP2260L	SEL CAS PROF CAP-2260-LOW GOLD SUPPORT	$9,318.00	F2	2%	$9,131.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CP2260M	SEL CAS PROF CAP-2260-MID GOLD SUPPORT	$15,064.00	F2	2%	$14,762.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLDCP4260AN	SEL CAS ENT PROF CAP4260-AN GOLD SUPPORT	$23,534.00	F2	2%	$23,063.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLDCP4260DB	SEL CAS ENT PROF CAP4260-DB GOLD SUPPORT	$5,647.00	F2	2%	$5,534.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLDCP4260DP	SEL CAS ENT PROF CAP4260-DP GOLD SUPPORT	$5,647.00	F2	2%	$5,534.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLDCP4260EX	SEL CAS ENT PROF CAP4260-EX GOLD SUPPORT	$17,407.00	F2	2%	$17,058.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLDCP4260UI	SEL CAS ENT PROF CAP4260-UI GOLD SUPPORT	$5,647.00	F2	2%	$5,534.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CSK1100	SEL CSK-01100 GOLD SUPPORT	$4,976.00	F2	2%	$4,876.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CSK2100	SEL CSK-02100 GOLD SUPPORT	$9,318.00	F2	2%	$9,131.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CSK2200	SEL CSK-02200 GOLD SUPPORT	$11,965.00	F2	2%	$11,725.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CSK3100	SEL CSK-03100 GOLD SUPPORT	$16,624.00	F2	2%	$16,291.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CSK3200	SEL CSK-03200 GOLD SUPPORT	$21,071.00	F2	2%	$20,649.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA1555	SEL STEELHEAD CXA1555 GOLD SUPPORT	$5,082.00	F2	2%	$4,980.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA255	SEL Steelhead CXA255 Gold Support	$424.00	F2	2%	$415.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA5055	SEL Steelhead CXA 5055 Gold Support	$12,240.00	F2	2%	$11,995.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA555	SEL STEELHEAD CXA555 GOLD SUPPORT	$1,948.00	F2	2%	$1,909.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA570	SEL Steelhead CXA570 Gold Support	$1,511.00	F2	2%	$1,480.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA7055	SEL Steelhead CXA 7055 Gold Support	$30,593.00	F2	2%	$29,981.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA755	SEL STEELHEAD CXA755 GOLD SUPPORT	$2,555.00	F2	2%	$2,503.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-CXA770	SEL Steelhead CXA770 Gold Support	$2,442.00	F2	2%	$2,393.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-EXA0560	SEL STEELHEAD EXA 560 GOLD SUPPORT	$1,878.00	F2	2%	$1,840.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-EXA0760	SEL STEELHEAD EXA 760 GOLD SUPPORT	$2,922.00	F2	2%	$2,863.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-EXA1360	SEL Steelhead EXA 1360 Gold Support	$15,064.00	F2	2%	$14,762.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCAN-2170	SEL SCAN-02170 Gold Support	$5,294.00	F2	2%	$5,188.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCAN-4170	SEL SCAN-04170 Gold Support	$16,941.00	F2	2%	$16,602.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCAN-6170	SEL SCAN-06170 Gold Support	$15,882.00	F2	2%	$15,564.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCANSU48TB	SEL SCAN-SU-48TB Gold Support	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCANSU72TB	SEL SCAN-SU-72TB Gold Support	$21,176.00	F2	2%	$20,752.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F1	SEL SteelCentrFlowGtwySCFG2270F1GoldSup	$4,701.00	F2	2%	$4,606.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F2	SEL SteelCentrFlowGtwySCFG2270F2GoldSup	$7,906.00	F2	2%	$7,747.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F3	SEL SteelCentrFlowGtwySCFG2270F3GoldSup	$10,546.00	F2	2%	$10,335.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F4	SEL SteelCentrFlowGtwySCFG2270F4GoldSup	$12,805.00	F2	2%	$12,548.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F5	SEL SteelCentrFlowGtwySCFG2270F5GoldSup	$14,866.00	F2	2%	$14,568.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCFG2270F6	SEL SteelCentrFlowGtwySCFG2270F6GoldSup	$22,405.00	F2	2%	$21,956.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNE470-F1	SEL SteelCentralNetExp SCNE470F1 GoldSup	$4,518.00	F2	2%	$4,427.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNE470-F2	SEL SteelCentralNetExp SCNE470F2 GoldSup	$6,960.00	F2	2%	$6,820.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNE470-F3	SEL SteelCentralNetExp SCNE470F3 GoldSup	$11,111.00	F2	2%	$10,888.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNE470-F4	SEL SteelCentralNetExp SCNE470F4 GoldSup	$14,866.00	F2	2%	$14,568.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNE470-F5	SEL SteelCentralNetExp SCNE470F5 GoldSup	$18,254.00	F2	2%	$17,888.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP2270F1	SEL SteelCentNetProflerSCNP2270F1GoldSup	$19,765.00	F2	2%	$19,369.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP2270F2	SEL SteelCentNetProflerSCNP2270F2GoldSup	$27,854.00	F2	2%	$27,296.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP2270F3	SEL SteelCentNetProflerSCNP2270F3GoldSup	$33,882.00	F2	2%	$33,204.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP2270F4	SEL SteelCentNetProflerSCNP2270F4GoldSup	$39,148.00	F2	2%	$38,365.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP2270F5	SEL SteelCentNetProflerSCNP2270F5GoldSup	$43,482.00	F2	2%	$42,612.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP4270AN	SEL SteelCentNetProfEntSCNP4270ANGoldSup	$28,800.00	F2	2%	$28,224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270DBGoldSup	$12,042.00	F2	2%	$11,801.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP4270DP	SEL SteelCentralDPEnterprProfilerGoldSup	$9,981.00	F2	2%	$9,781.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EXGoldSup	$28,800.00	F2	2%	$28,224.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SCNP4270UI	SEL SteelCentNetProfEntSCNP4270UIGoldSup	$8,852.00	F2	2%	$8,674.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFCR03500	SEL SFCR 3500 Gold Support	$8,471.00	F2	2%	$8,301.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFED02200	SEL SFED 2200 Gold Support	$6,353.00	F2	2%	$6,225.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFED03100	SEL SFED 3100 Gold Support	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFED03200	SEL SFED 3100 Gold Support	$14,400.00	F2	2%	$14,112.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFED05100	SEL SFED 5100 Gold Support	$23,294.00	F2	2%	$22,828.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GLD-SFED2100	SEL SFED 2100 Gold Support	$4,235.00	F2	2%	$4,150.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F1-2	SEL Support Upg SCNE470-F1 to F2 Gold	$2,442.00	F2	2%	$2,393.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F1-3	SEL Support Upg SCNE470-F1 to F3 Gold	$6,593.00	F2	2%	$6,461.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F1-4	SEL Support Upg SCNE470-F1 to F4 Gold	$10,348.00	F2	2%	$10,141.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F1-5	SEL Support Upg SCNE470-F1 to F5 Gold	$13,736.00	F2	2%	$13,461.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F2-3	SEL Support Upg SCNE470-F2 to F3 Gold	$4,151.00	F2	2%	$4,067.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F2-4	SEL Support Upg SCNE470-F2 to F4 Gold	$7,906.00	F2	2%	$7,747.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F2-5	SEL Support Upg SCNE470-F2 to F5 Gold	$11,294.00	F2	2%	$11,068.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F3-4	SEL Support Upg SCNE470-F3 to F4 Gold	$3,755.00	F2	2%	$3,679.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F3-5	SEL Support Upg SCNE470-F3 to F5 Gold	$7,144.00	F2	2%	$7,001.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGLDUSCNE470F4-5	SEL Support Upg SCNE470-F4 to F5 Gold	$3,388.00	F2	2%	$3,320.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003GC	SEL MGP-100-3G-SSS-C)	$8,316.00	F2	2%	$8,149.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003GC-I	SEL MGP-100-3G-SSS-C)	$8,690.22	F2	2%	$8,516.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003GCV2-K	SEL MGP-100-3G-SSS-C)	$8,234.76	F2	2%	$8,070.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003PC	SEL MGP-100-3P-SSS-C)	$9,900.00	F2	2%	$9,702.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003PC-I	SEL MGP-100-3P-SSS-C)	$10,345.50	F2	2%	$10,138.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP1003PCV2-K	SEL MGP-100-3P-SSS-C)	$9,803.29	F2	2%	$9,607.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP100GC	SEL MGP-100-G-SSS-C)	$3,150.00	F2	2%	$3,087.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP100GC-I	SEL MGP-100-G-SSS-C)	$3,291.75	F2	2%	$3,225.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP100GCV2-K	SEL MGP-100-G-SSS-C)	$3,119.23	F2	2%	$3,056.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP100PC	SEL MGP-100-P-SSS-C)	$3,750.00	F2	2%	$3,675.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP100PC-I	SEL MGP-100-P-SSS-C)	$3,918.75	F2	2%	$3,840.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MGP100PCV2-K	SEL MGP-100-P-SSS-C)	$3,713.37	F2	2%	$3,639.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103GC	SEL MGP-10-3G-SSS-C)	$832.00	F2	2%	$815.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103GC-I	SEL MGP-10-3G-SSS-C)	$869.02	F2	2%	$851.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103GCV2-K	SEL MGP-10-3G-SSS-C)	$823.48	F2	2%	$807.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103PC	SEL MGP-10-3P-SSS-C)	$990.00	F2	2%	$970.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103PC-I	SEL MGP-10-3P-SSS-C)	$1,034.55	F2	2%	$1,013.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP103PCV2-K	SEL MGP-10-3P-SSS-C)	$980.33	F2	2%	$960.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10GC	SEL MGP-10-G-SSS-C)	$315.00	F2	2%	$308.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10GC-I	SEL MGP-10-G-SSS-C)	$329.18	F2	2%	$322.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10GCV2-K	SEL MGP-10-G-SSS-C)	$311.92	F2	2%	$305.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10PC	SEL MGP-10-P-SSS-C)	$375.00	F2	2%	$367.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10PC-I	SEL MGP-10-P-SSS-C)	$391.88	F2	2%	$384.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MGP10PCV2-K	SEL MGP-10-P-SSS-C)	$371.34	F2	2%	$363.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFCR03500	SEL SFCR 3500 Gold Plus Support	$10,828.00	F2	2%	$10,611.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFED02200	SEL SFED 2200 Gold Plus Support	$8,118.00	F2	2%	$7,955.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFED03100	SEL SFED 3100 Gold Plus Support	$13,525.00	F2	2%	$13,254.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFED03200	SEL SFED 3100 Gold Plus Support	$18,395.00	F2	2%	$18,027.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFED05100	SEL SFED 5100 Gold Plus Support	$29,760.00	F2	2%	$29,164.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-GPL-SFED2100	SEL SFED 2100 Gold Plus Support	$5,407.00	F2	2%	$5,298.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-SMC-8500	SEL Gold support SMC (30 users)	$2,741.00	F2	2%	$2,686.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-G-SMC-8650	SEL Gold support SMC (40 Users)	$3,176.00	F2	2%	$3,112.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIFD-MNT0001	SEL myInsight MAINTENANCE $1	$1.10	F2	2%	$1.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIFD-MNT0002	SEL myInsight MAINTENANCE $10	$10.00	F2	2%	$9.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIFD-MNT0003	SEL myInsight MAINTENANCE $100	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIFD-MNT0004	SEL myInsight MAINTENANCE $10 000	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIFD-STARTERPACK	SEL myInsight -Starter package services	$16,204.00	F2	2%	$15,879.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MIG-MNT-1DY	SEL: Daily Support - See Standard SLA	$941.00	F2	2%	$922.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-CAX360CAA	SEL CAS ANALY LIC CAS EXPRCAX360 SUPPORT	$1,821.00	F2	2%	$1,784.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-CP2260CAA	SEL CAS ANALY LIC PROF CAP2260 SUPPORT	$7,059.00	F2	2%	$6,917.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-CP4260CAA	SEL CAS ANALY LIC CAP4260-UI SUPPORT	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-CAX460-SDN	SEL SDN Feature Lic for CAX-460 Support	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-GRAN560	SEL SUPPORT - GRANITE LICENSE 560	$529.00	F2	2%	$518.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LICSCAN-SFED30	SEL SupprtNSharkVE StFusionEdg3100	$458.00	F2	2%	$448.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LICSCAN-SFED40	SEL SupprtNSharkVE StFusionEdg3200, 5100	$881.00	F2	2%	$863.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-SCNE470SDN	SEL SupVirtSteelCntrlNetExpSDNLicSCNE470	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-SCNPVE-SDN	SEL Support SteelCentralVirt SCNP-VE-SDN	$875.00	F2	2%	$857.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-SCPS009	SEL SCPS License on 5055 Series	$2,202.00	F2	2%	$2,157.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-LIC-SCPS010	SEL SCPS License on 7055 Series	$5,816.00	F2	2%	$5,699.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-SCNEVE470SDN	SEL Sup SteelCentralSDN Lic SCNE-VE-0470	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-SCNP2270SDN	SEL Support SteelCentralSDN Lic SCNP2270	$875.00	F2	2%	$857.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-L-SCNP4270-SDN	SEL Support SteelCentSDN Lic Ent NetProf	$875.00	F2	2%	$857.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-394	SEL MAINT PRIMEOCR 1CPU 3OCR ENG IA5.3	$2,600.00	F2	2%	$2,548.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-395	SEL MAINT PRIMEOCR 2CPU 6OCR ENG IA5.3	$5,720.00	F2	2%	$5,605.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-396	SEL MAINT PRIMEOCR 4CPU 6OCR ENG IA5.3	$8,860.00	F2	2%	$8,682.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA5.3	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-399	SELECT: MAINT PRIMEVERIFY IA5.3	$780.00	F2	2%	$764.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-400	SEL MAINT PRIMEOCR 1CPU 6OCR ENG IA5.3	$3,980.00	F2	2%	$3,900.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-010-539	SEL MAINT PRIMEOCR 1 CPU 2OCR ENG IA5.3	$2,080.00	F2	2%	$2,038.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-394	SEL MAINT PRIMEOCR 1 CPU 3 OCR ENG IA6	$2,600.00	F2	2%	$2,548.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-395	SEL MAINT PRIMEOCR 2 CPU 6 OCR ENG IA6	$5,720.00	F2	2%	$5,605.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-396	SEL MAINT PRIMEOCR 4 CPU 6 OCR ENG IA6	$8,860.00	F2	2%	$8,682.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA6	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-399	SELECT: MAINT PRIMEVERIFY IA6	$780.00	F2	2%	$764.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-400	SEL MAINT PRIMEOCR 1 CPU 6 OCR ENG IA6	$3,980.00	F2	2%	$3,900.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-401	SELECT: MAINT PRIMEOCR RUSSIAN OCR IA6	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-100-539	SEL MAINT PRIMEOCR 1 CPU 2 OCR ENG IA6	$2,080.00	F2	2%	$2,038.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V6.5	$2,600.00	F2	2%	$2,548.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V6.5	$5,720.00	F2	2%	$5,605.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V6.5	$8,860.00	F2	2%	$8,682.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-397	SELECT: MAINT PRIMEOCR ASIANOCR V6.5	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-399	SELECT: MAINT PRIMEVERIFY V6.5	$780.00	F2	2%	$764.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V6.5	$3,980.00	F2	2%	$3,900.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-401	SELECT MAINT PRIMEOCR RUSSIAN OCR V6.5	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-650-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V6.5	$2,080.00	F2	2%	$2,038.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V7.0	$2,600.00	F2	2%	$2,548.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V7.0	$5,720.00	F2	2%	$5,605.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V7.0	$8,860.00	F2	2%	$8,682.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-397	SELECT: MAINT PRIMEOCR ASIANOCR V7.0	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-398	SEL MAINT PRIMEOCR ASIAN OCR LEVL 6 V7.0	$4,660.00	F2	2%	$4,566.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-399	SELECT: MAINT PRIMEVERIFY V7.0	$780.00	F2	2%	$764.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V7.0	$3,980.00	F2	2%	$3,900.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-401	SELECT MAINT PRIMEOCR RUSSIAN OCR V7.0	$3,280.00	F2	2%	$3,214.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V7.0	$2,080.00	F2	2%	$2,038.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MN456-700-599	SELECT: MAINT PRIMEVERIFY V7.0	$1,131.00	F2	2%	$1,108.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXBMX-40	SEL Supp AppRspXptBM10M Pg-Mth InclTrain	$4,786.00	F2	2%	$4,690.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXBMX-50	SEL Supp AppRspXptBM100M Pg-MthInclTrain	$40,659.00	F2	2%	$39,845.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXBMX-60	SEL Supp AppRspXpt BM1B Pg-Mth InclTrain	$160,249.00	F2	2%	$157,044.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXBMX-70	SEL Supp AppRspXptBM10B Pg-Mth InclTrain	$335,294.00	F2	2%	$328,588.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXCOL	SEL Support AppIntXpertColl(InclTrain)	$720.00	F2	2%	$705.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-AIXCON	SEL SupportAppIntXpertMgntSvr(InclTrain)	$6,254.00	F2	2%	$6,128.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-ARXCXT10	SEL Support CXTracer10Servers(InclTrain)	$3,572.00	F2	2%	$3,500.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXCXT100	SEL Support CXTracer100 Serv (InclTrain)	$23,915.00	F2	2%	$23,436.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXCXT500	SEL Support CXTracer500 Serv (InclTrain)	$59,788.00	F2	2%	$58,592.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXDB	SEL Supp AppRspXpt ModDB Perf(InclTrain)	$3,572.00	F2	2%	$3,500.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXNTFLOW	SEL SupportAppRspXprtModNetFL(InclTrain)	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXROVR	SEL Support AppRespXpertRover(InclTrain)	$1,186.00	F2	2%	$1,162.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-SM-2000	SEL Shark Module AppResp2000 Support	$1,115.00	F2	2%	$1,092.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-SM-3000	SEL SharkModAppRsp 3000 Supp (InclTrain)	$2,231.00	F2	2%	$2,186.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-SM-4000	SEL SharkModAppRsp 4000 Supp (InclTrain)	$3,995.00	F2	2%	$3,915.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-SM-5000	SEL SharkModAppRsp 5000 Supp (InclTrain)	$4,800.00	F2	2%	$4,704.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-SM-6000	SEL SharkModAppRsp 6000 Supp (InclTrain)	$7,694.00	F2	2%	$7,540.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-UCMM	SEL Support AppRspXptUCMonMod(InclTrain)	$7,172.00	F2	2%	$7,028.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARX-V2000	SEL AppRespVirt 2000 Support(InclTrain)	$5,972.00	F2	2%	$5,852.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXVMON	SEL Support AppResp XprtVMon(Incl Train)	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXVOI1K	SEL SuppAppRspXptModVoIP1-1000 InclTrain	$3,572.00	F2	2%	$3,500.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXVOI250	SEL Supp AppRspXptModVoIP1-250 InclTrain	$1,426.00	F2	2%	$1,397.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ARXVOI500	SEL Supp AppRspXptModVoIP1-500 InclTrain	$2,386.00	F2	2%	$2,338.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ASENX	SEL Support AppSens Xpert (Incl Train)	$4,786.00	F2	2%	$4,690.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ASESNMP	SEL SupportAppSensSNMPAdptrPk(InclTrain)	$1,115.00	F2	2%	$1,092.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ATXP	SEL Support AppTransXpert Pl (InclTrain)	$19,849.00	F2	2%	$19,452.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-ATXS	SEL Support AppTransXpertStd(InclTrain)	$14,104.00	F2	2%	$13,821.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-CAA-CAX	SEL CASCADE ANALYT SUPPORT EXPRESS	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-1U	SEL Non-returned Disc/Mem Support-1U	$579.00	F2	2%	$567.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-1U-CX	SEL DISC/MEMORY SUPPORT-XX55 CX1555	$524.00	F2	2%	$513.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-2UB-DX	SEL Disc/Memory Support-DX8000	$5,288.00	F2	2%	$5,182.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-3U	SEL Non-returned Disc/Mem Support-3U	$3,191.00	F2	2%	$3,127.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-7050	SELECT DISC/MEMORY SUPPORT- 7050	$8,809.00	F2	2%	$8,632.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-DL-EX	SEL DISC/MEMORY SUPPORT-XX60 EX560/760	$582.00	F2	2%	$570.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-DT	SEL Non-returned Disc/Mem SupportDesk	$311.00	F2	2%	$304.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-EHR-DT-CX	SEL Disc/MemSupxx55CX255/555/755/570/770	$367.00	F2	2%	$359.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FPS-003	SEL Support FIPS License (CX555/EX560)	$438.00	F2	2%	$429.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FPS-004	SEL Support FIPS License (CX755/EX760)	$635.00	F2	2%	$622.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FPS-005	SEL Support FIPS Lic (CX1555/EX models	$720.00	F2	2%	$705.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FPS-006	SEL Support FIPS License (CX5055)	$1,327.00	F2	2%	$1,300.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FPS-007	SEL Support FIPS License (CX7055)	$2,654.00	F2	2%	$2,600.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FSYNC-001	SEL Support FusionSync GCA2000	$536.00	F2	2%	$525.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FSYNC-002	SEL Support FusionSync GCA3000	$791.00	F2	2%	$775.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FSYNC-003	SEL Support FusionSync VGC1000	$325.00	F2	2%	$318.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FSYNC-004	SEL Support FusionSync VGC1500	$536.00	F2	2%	$525.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-FSYNC-005	SEL Support FusionSync SFCR3500	$1,059.00	F2	2%	$1,037.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-1050	SEL GOLD ANNUAL SUPPORT - SHA-1050	$2,852.00	F2	2%	$2,794.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-150	SEL Steelhead 150 Gold Support	$424.00	F2	2%	$415.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-2050	SEL GOLD ANNUAL SUPPORT - SHA-2050	$5,633.00	F2	2%	$5,520.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-250	SEL GOLD ANNUAL SUPPORT - SHA-250	$776.00	F2	2%	$760.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-5050	SEL GOLD ANNUAL SUPPORT - SHA-5050	$8,442.00	F2	2%	$8,273.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-550	SEL GOLD ANNUAL SUPPORT - SHA-550	$1,976.00	F2	2%	$1,936.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-6050	SEL GOLD ANNUAL SUPPORT - SHA-6050	$27,162.00	F2	2%	$26,618.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-7050	SEL GOLD ANNUAL SUPPORT - SHA-7050	$45,402.00	F2	2%	$44,493.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-9350	SEL GOLD ANNUAL SUPPORT - INT-9350	$7,412.00	F2	2%	$7,263.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX1200	SEL AppResp1200 Gld Support (Incl Train)	$1,976.00	F2	2%	$1,936.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX2200	SEL AppResp2200 Gld Support (Incl Train)	$7,256.00	F2	2%	$7,110.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX3200	SEL AppResp3200 Gld Support (Incl Train)	$12,000.00	F2	2%	$11,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX3300	SEL AppResp3300 Gld Support (Incl Train)	$11,294.00	F2	2%	$11,068.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX3700	SEL AppResp3700 Gld Support (Incl Train)	$18,551.00	F2	2%	$18,179.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX3800	SEL AppResp3800 Gld Support (Incl Train)	$17,887.00	F2	2%	$17,529.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX4200	SEL AppResp4200 Gld Support (Incl Train)	$25,454.00	F2	2%	$24,944.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX4300	SEL AppResp4300 Gld Support (Incl Train)	$23,534.00	F2	2%	$23,063.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX5000	SEL AppResp5000 Gld Support(Incl Train)	$30,791.00	F2	2%	$30,175.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX5100	SEL AppResp5100 Gld Support(Incl Train)	$30,113.00	F2	2%	$29,510.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-ARX6000	SEL AppResp6000 Gld Support(Incl Train)	$43,101.00	F2	2%	$42,238.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-CAX460-H	SEL Cascade Exp CAX460H Gold Support	$14,682.00	F2	2%	$14,388.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-CAX460-L	SEL Cascade Exp CAX460L Gold Support	$6,776.00	F2	2%	$6,640.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-CAX460-M	SEL Cascade Exp CAX460M Gold Support	$10,913.00	F2	2%	$10,694.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-CAX460-U	SEL Cascade Exp CAX460U Gold Support	$4,136.00	F2	2%	$4,053.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-CAX460VH	SEL Cascade Exp CAX460VH Gold Support	$18,071.00	F2	2%	$17,709.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-INT9600	SEL StHd Interceptor 9600 Gold Support	$9,416.00	F2	2%	$9,227.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GLD-SCC-1000	SEL SCC-1000 Gold Support	$1,906.00	F2	2%	$1,867.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GPL-INT9600	SEL StHd Interceptor 9600 Gld Pl Support	$13,525.00	F2	2%	$13,254.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-GPL-SCC-1000	SEL SCC-1000 Gold Plus Support	$2,428.00	F2	2%	$2,379.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PLT-INT9600	SEL StHd Interceptor 9600 Plat Support	$15,882.00	F2	2%	$15,564.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PLT-SCC-1000	SEL SCC-1000 Platinum Support	$2,852.00	F2	2%	$2,794.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-ADMN1	SEL-SPPT- WAF Admin Module	$1,010.00	F2	2%	$989.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-ADMN2	SEL-SPPT- WAF Admin Module	$1,919.00	F2	2%	$1,880.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-ADMN3	SEL-SPPT- WAF Admin Module	$2,778.00	F2	2%	$2,722.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-DEC-1	SEL-SPPT-WAF Decider (per core)	$222.00	F2	2%	$217.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-DEC-2	SEL-SPPT-WAF Decider (per core)	$422.00	F2	2%	$413.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-DEC-3	SEL-SPPT-WAF Decider (per core)	$611.00	F2	2%	$598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-PENF1	SEL-SPPT-WAF Proxy Enforcer Module	$717.00	F2	2%	$702.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-PENF2	SEL-SPPT-WAF Proxy Enforcer Module	$1,362.00	F2	2%	$1,334.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-PENF3	SEL-SPPT-WAF Proxy Enforcer Module	$1,972.00	F2	2%	$1,932.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-PL-WAF-WENF1	SEL-SPPT-WAF Web Server Enforcer Module	$182.00	F2	2%	$178.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-WENF2	SEL-SPPT-WAF Web Server Enforcer Module	$346.00	F2	2%	$339.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-PL-WAF-WENF3	SEL-SPPT-WAF Web Server Enforcer Module	$501.00	F2	2%	$490.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-1K-1	SEL-Support-Web App Firewall(VTM Std Ed)	$1,505.00	F2	2%	$1,474.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-1K-2	SEL-Support-Web App Firewall(VTM Std Ed)	$2,860.00	F2	2%	$2,802.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-1K-3	SEL-Support-Web App Firewall(VTM Std Ed)	$4,139.00	F2	2%	$4,056.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-2K-1	SEL-Support-Web App Firewall(VTM ENT Ed)	$2,223.00	F2	2%	$2,178.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-2K-2	SEL-Support-Web App Firewall(VTM ENT Ed)	$4,224.00	F2	2%	$4,139.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-2K-3	SEL-Support-Web App Firewall(VTM ENT Ed)	$6,113.00	F2	2%	$5,990.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-4K-1	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	$3,658.00	F2	2%	$3,584.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-4K-2	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	$6,950.00	F2	2%	$6,811.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAF-4K-3	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	$10,060.00	F2	2%	$9,858.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-H-1	SEL-SPPT-WAF Proxy SAFPX-1000-H	$4,234.00	F2	2%	$4,149.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-H-2	SEL-SPPT-WAF Proxy SAFPX-1000-H	$8,045.00	F2	2%	$7,884.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-H-3	SEL-SPPT-WAF Proxy SAFPX-1000-H	$11,644.00	F2	2%	$11,411.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-L-1	SEL-SPPT-WAF Proxy SAFPX-1000-L	$1,637.00	F2	2%	$1,604.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-L-2	SEL-SPPT-WAF Proxy SAFPX-1000-L	$3,110.00	F2	2%	$3,047.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-L-3	SEL-SPPT-WAF Proxy SAFPX-1000-L	$4,502.00	F2	2%	$4,411.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-M-1	SEL-SPPT-WAF Proxy SAFPX-1000-M	$2,526.00	F2	2%	$2,475.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-M-2	SEL-SPPT-WAF Proxy SAFPX-1000-M	$4,799.00	F2	2%	$4,703.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-M-3	SEL-SPPT-WAF Proxy SAFPX-1000-M	$6,947.00	F2	2%	$6,808.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-VH1	SEL-SPPT-WAF Proxy SAFPX-1000-VH	$5,790.00	F2	2%	$5,674.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-VH2	SEL-SPPT-WAF Proxy SAFPX-1000-VH	$11,001.00	F2	2%	$10,780.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SAFPX-1K-VH3	SEL-SPPT-WAF Proxy SAFPX-1000-VH	$15,923.00	F2	2%	$15,604.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F1	SEL Sup SteelCentFlowGate VirEd SCFGVEF1	$522.00	F2	2%	$511.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F10	SEL Sup SteelCentFlowGateVirEdSCFGVEF10	$18,522.00	F2	2%	$18,151.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F2	SEL Sup SteelCentFlowGate VirEd SCFGVEF2	$1,059.00	F2	2%	$1,037.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F3	SEL Sup SteelCentFlowGate VirEd SCFGVEF3	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F4	SEL Sup SteelCentFlowGate VirEd SCFGVEF4	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F5	SEL Sup SteelCentFlowGate VirEd SCFGVEF5	$3,176.00	F2	2%	$3,112.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F6	SEL Sup SteelCentFlowGate VirEd SCFGVEF6	$5,816.00	F2	2%	$5,699.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F7	SEL Sup SteelCentFlowGate VirEd SCFGVEF7	$8,471.00	F2	2%	$8,301.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F8	SEL Sup SteelCentFlowGate VirEd SCFGVEF8	$10,588.00	F2	2%	$10,376.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCFG-VE-F9	SEL Sup SteelCentFlowGate VirEd SCFGVEF9	$12,353.00	F2	2%	$12,105.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F1	SEL Sup SteelCentNetProf VirEd SCNPVEF1	$1,581.00	F2	2%	$1,549.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F10	SEL Sup SteelCentNetProfiVirEdSCNPVEF10	$58,235.00	F2	2%	$57,070.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F2	SEL Sup SteelCentNetProf VirEd SCNPVEF2	$3,176.00	F2	2%	$3,112.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F3	SEL Sup SteelCentNetProf VirEd SCNPVEF3	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F4	SEL Sup SteelCentNetProf VirEd SCNPVEF4	$8,640.00	F2	2%	$8,467.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F5	SEL Sup SteelCentNetProf VirEd SCNPVEF5	$13,228.00	F2	2%	$12,963.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F6	SEL Sup SteelCentNetProf VirEd SCNPVEF6	$19,412.00	F2	2%	$19,023.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F7	SEL Sup SteelCentNetProf VirEd SCNPVEF7	$28,235.00	F2	2%	$27,670.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F8	SEL Sup SteelCentNetProf VirEd SCNPVEF8	$33,529.00	F2	2%	$32,858.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCNP-VE-F9	SEL Sup SteelCentNetProf VirEd SCNPVEF9	$38,824.00	F2	2%	$38,047.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPRTL-FNDTN	SEL SteelCentral Portal Support	$11,760.00	F2	2%	$11,524.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-001	SEL Support SCPS on Steelhd 250 Series	$184.00	F2	2%	$180.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-004	SEL Support SCPS on Steelhd 2050 Series	$1,567.00	F2	2%	$1,535.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-005	SEL Support SCPS on Steelhd 5050 Series	$2,301.00	F2	2%	$2,254.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-006	SEL Support SCPS on Steelhd 6050 Series	$4,504.00	F2	2%	$4,413.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-007	SEL Support SCPS on Steelhd 7050 Series	$6,056.00	F2	2%	$5,934.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SCPS-01A	SEL Support SCPS on Steelhd 150 Series	$169.00	F2	2%	$165.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELAO	SEL Maint AObridge	$10,972.00	F2	2%	$10,752.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELBLOCK	SEL MAINT FOR BLOCKBRIDGE	$3,472.00	F2	2%	$3,402.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELBULK	SEL Maint for BULKbridge	$2,639.00	F2	2%	$2,586.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELCP	SEL Maint for CPbridge	$10,972.00	F2	2%	$10,752.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELDBRAVA	SEL Maint for DRAWbridge BRAVA for CAD	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELDRAW	SEL Maint for DRAWbridge	$264.00	F2	2%	$258.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELDRAWD2	SEL MAINT FOR DRAWBRIDGE FOR D2	$264.00	F2	2%	$258.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELINDEX	SEL MAINT FOR INDEXBRIDGE	$3,472.00	F2	2%	$3,402.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI1499	SEL Maint for NAVIbridge 1000-1499 users	$45.55	F2	2%	$44.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI1999	SEL Maint for NAVIbridge 1500-1999 users	$42.22	F2	2%	$41.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI499	SEL Maint for NAVIbridge 25-499 users	$50.00	F2	2%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI4999	SEL Maint for NAVIbridge 2000-4999 users	$40.00	F2	2%	$39.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI5000	SEL Maint for NAVIbridge 5,000+ users	$35.55	F2	2%	$34.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELNAVI999	SEL Maint for NAVIbridge 500-999 users	$47.77	F2	2%	$46.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELRENDER	SEL MAINT FOR RENDERBRIDGE	$4,167.00	F2	2%	$4,083.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SELTAG	SEL MAINT FOR TAGBRIDGE	$3,472.00	F2	2%	$3,402.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-1050	SEL SILVER ANNUAL SUPPORT - SHA-1050	$2,598.00	F2	2%	$2,546.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-150	SEL Steelhead 150 Silver Support	$367.00	F2	2%	$359.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-2050	SEL SILVER ANNUAL SUPPORT - SHA-2050	$5,139.00	F2	2%	$5,036.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-250	SEL SILVER ANNUAL SUPPORT - SHA-250	$621.00	F2	2%	$608.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-5050	SEL SILVER ANNUAL SUPPORT - SHA-5050	$7,708.00	F2	2%	$7,553.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-550	SEL SILVER ANNUAL SUPPORT - SHA-550	$1,736.00	F2	2%	$1,701.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-6050	SEL SILVER ANNUAL SUPPORT - SHA-6050	$21,911.00	F2	2%	$21,472.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-7050	SEL SILVER ANNUAL SUPPORT - SHA-7050	$32,922.00	F2	2%	$32,263.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-9350	SEL SILVER ANNUAL SUPPORT - INT-9350	$5,765.00	F2	2%	$5,649.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX1200	SEL AppResp1200 Slvr Support(Incl Train)	$1,793.00	F2	2%	$1,757.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX2200	SEL AppResp2200 Slvr Support(Incl Train)	$6,565.00	F2	2%	$6,433.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX3200	SEL AppResp3200 Slvr Support(Incl Train)	$10,786.00	F2	2%	$10,570.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX3300	SEL AppResp3300 Slvr Support(Incl Train)	$10,235.00	F2	2%	$10,030.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-SLV-ARX3700	SEL AppResp3700 Slvr Support(Incl Train)	$16,856.00	F2	2%	$16,518.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX3800	SEL AppResp3800 Slvr Support(Incl Train)	$16,207.00	F2	2%	$15,882.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX4200	SEL AppResp4200 Slvr Support(Incl Train)	$23,026.00	F2	2%	$22,565.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX4300	SEL AppResp4300 Slvr Support(Incl Train)	$21,318.00	F2	2%	$20,891.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX5000	SEL AppResp5000 Slvr Support(Incl Train)	$27,882.00	F2	2%	$27,324.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX5100	SEL AppResp5100 Slvr Support(Incl Train)	$27,289.00	F2	2%	$26,743.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-ARX6000	SEL AppResp6000 Slvr Support(Incl Train)	$39,064.00	F2	2%	$38,282.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-CAX460-H	SEL Cascade Exp CAX460H Silver Support	$13,299.00	F2	2%	$13,033.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-CAX460-L	SEL Cascade Exp CAX460L Silver Support	$6,141.00	F2	2%	$6,018.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-CAX460-M	SEL Cascade Exp CAX460M Silver Support	$9,896.00	F2	2%	$9,698.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-CAX460-U	SEL Cascade Exp CAX460U Silver Support	$3,755.00	F2	2%	$3,679.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-CAX460VH	SEL Cas Exp CAX-460-VH Slvr Support	$16,376.00	F2	2%	$16,048.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-INT9600	SEL StHd Interceptor 9600 Silver Support	$8,527.00	F2	2%	$8,356.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SLV-SCC-1000	SEL SCC-1000 Silver Support	$1,482.00	F2	2%	$1,452.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-H-1	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	$566.00	F2	2%	$554.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-H-2	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	$1,075.00	F2	2%	$1,053.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-H-3	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	$1,557.00	F2	2%	$1,525.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-L-1	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	$313.00	F2	2%	$306.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-L-2	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	$595.00	F2	2%	$583.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-L-3	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	$861.00	F2	2%	$843.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-M-1	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	$445.00	F2	2%	$436.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-M-2	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	$846.00	F2	2%	$829.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-1K-M-3	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	$1,224.00	F2	2%	$1,199.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-L-1	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	$1,455.00	F2	2%	$1,425.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-L-2	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	$2,765.00	F2	2%	$2,709.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-L-3	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	$4,001.00	F2	2%	$3,920.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-M-1	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	$1,960.00	F2	2%	$1,920.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-M-2	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	$3,724.00	F2	2%	$3,649.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-2K-M-3	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	$5,390.00	F2	2%	$5,282.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-H-1	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	$3,223.00	F2	2%	$3,158.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-H-2	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	$6,124.00	F2	2%	$6,001.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-H-3	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	$8,863.00	F2	2%	$8,685.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-L-1	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	$2,971.00	F2	2%	$2,911.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-L-2	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	$5,645.00	F2	2%	$5,532.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-L-3	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	$8,170.00	F2	2%	$8,006.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-M-1	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	$3,092.00	F2	2%	$3,030.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-M-2	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	$5,875.00	F2	2%	$5,757.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-SPTM-4K-M-3	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	$8,503.00	F2	2%	$8,332.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H-1	SEL-SPPT-VTM Standard Ed - 1Gbps	$2,081.00	F2	2%	$2,039.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H1-1	SEL-SPPT-VTM Standard Ed - 5Gbps	$3,364.00	F2	2%	$3,296.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H1-2	SEL-SPPT-VTM Standard Ed - 5Gbps	$6,392.00	F2	2%	$6,264.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H1-3	SEL-SPPT-VTM Standard Ed - 5Gbps	$9,251.00	F2	2%	$9,065.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H-2	SEL-SPPT-VTM Standard Ed - 1Gbps	$3,954.00	F2	2%	$3,874.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-H-3	SEL-SPPT-VTM Standard Ed - 1Gbps	$5,723.00	F2	2%	$5,608.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-L-1	SEL-SPPT-VTM Standard Ed - 10Mbps	$788.00	F2	2%	$772.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-L-2	SEL-SPPT-VTM Standard Ed - 10Mbps	$1,497.00	F2	2%	$1,467.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-L-3	SEL-SPPT-VTM Standard Ed - 10Mbps	$2,167.00	F2	2%	$2,123.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-M-1	SEL-SPPT-VTM Standard Ed - 200Mbps	$1,364.00	F2	2%	$1,336.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-M-2	SEL-SPPT-VTM Standard Ed - 200Mbps	$2,592.00	F2	2%	$2,540.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-1K-M-3	SEL-SPPT-VTM Standard Ed - 200Mbps	$3,751.00	F2	2%	$3,675.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-L-1	SEL-SPPT-VTM ENT Ed - 1Gbps	$3,082.00	F2	2%	$3,020.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-L-2	SEL-SPPT-VTM ENT Ed - 1Gbps	$5,856.00	F2	2%	$5,738.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-L-3	SEL-SPPT-VTM ENT Ed - 1Gbps	$8,476.00	F2	2%	$8,306.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-M-1	SEL-SPPT-VTM ENT Ed - 2Gbps	$4,223.00	F2	2%	$4,138.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-M-2	SEL-SPPT-VTM ENT Ed - 2Gbps	$8,024.00	F2	2%	$7,863.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-2K-M-3	SEL-SPPT-VTM ENT Ed - 2Gbps	$11,613.00	F2	2%	$11,380.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-H-1	SEL-SPPT-VTM ENT Ed - 20Gbps	$8,093.00	F2	2%	$7,931.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-H-2	SEL-SPPT-VTM ENT Ed - 20Gbps	$15,377.00	F2	2%	$15,069.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-H-3	SEL-SPPT-VTM ENT Ed - 20Gbps	$22,256.00	F2	2%	$21,810.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-L-1	SEL-SPPT-VTM ENT Ed - 5Gbps	$5,800.00	F2	2%	$5,684.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-L-2	SEL-SPPT-VTM ENT Ed - 5Gbps	$11,020.00	F2	2%	$10,799.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-L-3	SEL-SPPT-VTM ENT Ed - 5Gbps	$15,950.00	F2	2%	$15,631.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-M-1	SEL-SPPT-VTM ENT Ed - 10Gbps	$7,093.00	F2	2%	$6,951.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-M-2	SEL-SPPT-VTM ENT Ed - 10Gbps	$13,477.00	F2	2%	$13,207.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-M-3	SEL-SPPT-VTM ENT Ed - 10Gbps	$19,506.00	F2	2%	$19,115.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-VH-1	SEL-SPPT-VTM ENT Ed - Unlimited	$9,094.00	F2	2%	$8,912.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-VH-2	SEL-SPPT-VTM ENT Ed - Unlimited	$17,279.00	F2	2%	$16,933.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-4K-VH-3	SEL-SPPT-VTM ENT Ed - Unlimited	$25,009.00	F2	2%	$24,508.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMB+FIPSL1	SEL-Suppt - FIPS add for SD - 2Gbps	$1,320.00	F2	2%	$1,293.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMB+FIPSL2	SEL-Suppt - FIPS add for SD - 2Gbps	$2,508.00	F2	2%	$2,457.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMB+FIPSL3	SEL-Suppt - FIPS add for SD - 2Gbps	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-200-1	SEL-Suppt - vTM Bulk pkg STM-B-200	$8,880.00	F2	2%	$8,702.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-200-2	SEL-Suppt - vTM Bulk pkg STM-B-200	$16,872.00	F2	2%	$16,534.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-200-3	SEL-Suppt - vTM Bulk pkg STM-B-200	$24,420.00	F2	2%	$23,931.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-300-1	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$13,872.00	F2	2%	$13,594.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-300-2	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$26,357.00	F2	2%	$25,829.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-300-3	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$38,148.00	F2	2%	$37,385.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B300-L-1	SEL-Suppt - vTM Std Ed for SD - 2Gbps	$9,708.00	F2	2%	$9,513.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B300-L-2	SEL-Suppt - vTM Std Ed for SD - 2Gbps	$18,445.00	F2	2%	$18,076.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B300-L-3	SEL-Suppt - vTM Std Ed for SD - 2Gbps	$26,697.00	F2	2%	$26,163.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-STM-B400-1	SEL-Suppt - vTM EntEd for SD - 5Gbps	$18,876.00	F2	2%	$18,498.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B400-2	SEL-Suppt - vTM EntEd for SD - 5Gbps	$35,864.00	F2	2%	$35,146.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B-400-3	SEL-Suppt - vTM EntEd for SD - 5Gbps	$51,909.00	F2	2%	$50,870.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B400-L-1	SEL-Suppt - vTM EntEd for SD - 2Gbps	$13,212.00	F2	2%	$12,947.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B400-L-2	SEL-Suppt - vTM EntEd for SD - 2Gbps	$25,103.00	F2	2%	$24,600.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-B400-L-3	SEL-Suppt - vTM EntEd for SD - 2Gbps	$36,333.00	F2	2%	$35,606.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDFIPS1	SEL-Suppt - FIPS add for SD - 5Gbps	$1,884.00	F2	2%	$1,846.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDFIPS2	SEL-Suppt - FIPS add for SD - 5Gbps	$3,580.00	F2	2%	$3,508.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDFIPS3	SEL-Suppt - FIPS add for SD - 5Gbps	$5,181.00	F2	2%	$5,077.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAF1	SEL-Suppt-vWeb App FW add for SD-5Gbps	$12,504.00	F2	2%	$12,253.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAF2	SEL-Suppt-vWeb App FW add for SD-5Gbps	$23,758.00	F2	2%	$23,282.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAF3	SEL-Suppt-vWeb App FW add for SD-5Gbps	$34,386.00	F2	2%	$33,698.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAFL1	SEL-Suppt-vWeb App FW add for SD-2Gbps	$8,748.00	F2	2%	$8,573.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAFL2	SEL-Suppt-vWeb App FW add for SD-2Gbps	$16,621.00	F2	2%	$16,288.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWAFL3	SEL-Suppt-vWeb App FW add for SD-2Gbps	$24,057.00	F2	2%	$23,575.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWEBA1	SEL-Suppt - Web Acc add for SD - 5Gbps	$9,252.00	F2	2%	$9,066.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWEBA2	SEL-Suppt - Web Acc add for SD - 5Gbps	$17,579.00	F2	2%	$17,227.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADDWEBA3	SEL-Suppt - Web Acc add for SD - 5Gbps	$25,443.00	F2	2%	$24,934.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADWEBAL1	SEL-Suppt - Web Acc add for SD - 2Gbps	$6,480.00	F2	2%	$6,350.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADWEBAL2	SEL-Suppt - Web Acc add for SD - 2Gbps	$12,312.00	F2	2%	$12,065.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBADWEBAL3	SEL-Suppt - Web Acc add for SD - 2Gbps	$17,820.00	F2	2%	$17,463.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBWAFPROX1	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	$15,276.00	F2	2%	$14,970.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBWAFPROX2	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	$29,024.00	F2	2%	$28,443.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMBWAFPROX3	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	$42,009.00	F2	2%	$41,168.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-1K-1	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lvl1	$207.00	F2	2%	$202.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-1K-2	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lvl1	$393.00	F2	2%	$385.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-1K-3	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lvl1	$569.00	F2	2%	$557.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-2K-1	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lvl1	$422.00	F2	2%	$413.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-2K-2	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lvl1	$802.00	F2	2%	$785.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-2K-3	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lvl1	$1,161.00	F2	2%	$1,137.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-4K-1	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lvl1	$909.00	F2	2%	$890.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-4K-2	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lvl1	$1,727.00	F2	2%	$1,692.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STM-FPS-4K-3	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lvl1	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB3001	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$26,376.00	F2	2%	$25,848.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB3002	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$50,114.00	F2	2%	$49,111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB3003	SEL-Suppt - vTM Std Ed for SD - 5Gbps	$72,534.00	F2	2%	$71,083.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB4001	SEL-Suppt-vTM Ent w/vWeb App FW SD-5Gbps	$31,380.00	F2	2%	$30,752.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB4002	SEL-Suppt-vTM Ent w/vWeb App FW SD-5Gbps	$59,622.00	F2	2%	$58,429.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STMSAFB4003	SEL-Suppt-vTM Ent w/vWeb App FW SD-5Gbps	$86,295.00	F2	2%	$84,569.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-APT-1	SEL-Support-Web Accel Exp-250K pages/day	$505.00	F2	2%	$494.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-APT-2	SEL-Support-Web Accel Exp-250K pages/day	$960.00	F2	2%	$940.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-APT-3	SEL-Support-Web Accel Exp-250K pages/day	$1,389.00	F2	2%	$1,361.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-STD-1	SEL-Support - Web Accelerator Std Mod	$2,334.00	F2	2%	$2,287.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-STD-2	SEL-Support - Web Accelerator Std Mod	$4,435.00	F2	2%	$4,346.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-STX-STD-3	SEL-Support - Web Accelerator Std Mod	$6,419.00	F2	2%	$6,290.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VCX-1555	SEL Virtual Steelhead 1555 Support	$4,264.00	F2	2%	$4,178.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VCX-5055	SEL Virtual Steelhead 5055 Support	$10,546.00	F2	2%	$10,335.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VCX-555	SEL Virtual Steelhead 555 Support	$1,341.00	F2	2%	$1,314.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VCX-7055	SEL Virtual Steelhead 7055 Support	$21,106.00	F2	2%	$20,683.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VCX-755	SEL Virtual Steelhead 755 Support	$2,075.00	F2	2%	$2,033.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VGC-1000	SEL Virtual SteelFusion Core VGC1000 Sup	$1,412.00	F2	2%	$1,383.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VGC-1500	SEL Virtual SteelFusion Core VGC1500 Sup	$4,235.00	F2	2%	$4,150.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSH-1050	SEL Virtual SH1050 Support	$2,329.00	F2	2%	$2,282.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSH-150	SEL Virtual Steelhead 150 Support	$198.00	F2	2%	$194.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSH-2050	SEL Virtual SH2050 Support	$4,899.00	F2	2%	$4,801.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSH-250	SEL Virtual SH250 Support	$551.00	F2	2%	$539.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSH-550	SEL Virtual SH550 Support	$1,652.00	F2	2%	$1,618.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSK-00050	SEL Virtual Cascade Shark VSK 50 Support	$212.00	F2	2%	$207.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSK-00200	SEL Virtual Cascade Shark VSK200 Support	$974.00	F2	2%	$954.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MNT-VSK-00400	SEL Virtual Cascade Shark VSK400 Support	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFCR03500	SEL SFCR 3500 Platinum Support	$12,706.00	F2	2%	$12,451.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFED02200	SEL SFED 2200 Platinum Support	$9,529.00	F2	2%	$9,338.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFED03100	SEL SFED 3100 Platinum Support	$15,882.00	F2	2%	$15,564.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFED03200	SEL SFED 3100 Platinum Support	$21,600.00	F2	2%	$21,168.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFED05100	SEL SFED 5100 Platinum Support	$34,941.00	F2	2%	$34,242.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PLT-SFED2100	SEL SFED 2100 Platinum Support	$6,353.00	F2	2%	$6,225.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-PCK-02	SEL SPT RSP multi-package license	$198.00	F2	2%	$194.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-SCP-H	SEL SCPS Protocol SPT 20+ Mbps lic	$2,700.00	F2	2%	$2,646.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-SCP-L	SEL SCPS Protocol SPT 1/2 Mbps lic	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-SCP-M	SEL SCPS Protocol SPT 6/10Mbps lic	$882.00	F2	2%	$864.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-SMC-VE1	SELECT VIRTUAL SMC SUPPORT	$1,144.00	F2	2%	$1,121.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-RSP-WND-01	SELECT SUPPORT RSP WINDOWS PACKAGE	$198.00	F2	2%	$194.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP2260-H	SEL CAS PROF CAP2260-HIGHSILVER SUPPORT	$22,179.00	F2	2%	$21,735.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP2260-L	SEL CAS PROF CAP-2260-LOW SILVER SUPPORT	$8,442.00	F2	2%	$8,273.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP2260-M	SEL CAS PROF CAP-2260-MID SILVER SUPPORT	$13,652.00	F2	2%	$13,378.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP4260AN	SEL CAS ENTPROF CAP4260AN SILVER SUPPORT	$21,318.00	F2	2%	$20,891.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP4260DB	SEL CAS ENTPROF CAP4260DB SILVER SUPPORT	$5,111.00	F2	2%	$5,008.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP4260DP	SEL CAS ENTPROF CAP4260DP SILVER SUPPORT	$5,111.00	F2	2%	$5,008.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP4260EX	SEL CAS ENTPROF CAP4260EX SILVER SUPPORT	$15,784.00	F2	2%	$15,468.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAP4260UI	SEL CAS ENTPROF CAP4260UI SILVER SUPPORT	$5,111.00	F2	2%	$5,008.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-S-CAS2260	SEL CAS SENSOR CAS-2260 SILVER SUPPORT	$6,311.00	F2	2%	$6,184.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAX360-H	SEL CAS EXP CAX360-HIGH SILVER SUPPORT	$13,694.00	F2	2%	$13,420.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAX360-L	SEL CAS EXP CAX360-LOW SILVER SUPPORT	$6,311.00	F2	2%	$6,184.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CAX360-M	SEL CAS EXP CAX360-MID SILVER SUPPORT	$10,179.00	F2	2%	$9,975.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-1	SEL SCC Appliance Mgmt Lic 10-pk Support	$441.00	F2	2%	$432.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-2	SEL SCC Appliance Mgmt Lic 10-pk Support	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-3	SEL SCC Appliance Mgmt Lic 10-pk Support	$212.00	F2	2%	$207.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-4	SEL SCC Appliance Mgmt Lic 10-pk Support	$159.00	F2	2%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-5	SEL SCC Appliance Mgmt Lic 10-pk Support	$132.00	F2	2%	$129.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCC-HWAMGT10-6	SEL SCC Appliance Mgmt Lic 10-pk Support	$96.00	F2	2%	$94.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CMC-8150	SELECT Silver SPT CMC (50 Steelheads)	$2,712.00	F2	2%	$2,657.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCNE-VE-470-F1	SEL Sup SteelCentNetExp Virt Ed, 15K FPM	$3,529.00	F2	2%	$3,458.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCNE-VE-470-F2	SEL Sup SteelCentNetExp Virt Ed, 30K FPM	$5,816.00	F2	2%	$5,699.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCNE-VE-470-F3	SEL Sup SteelCentNetExp Virt Ed, 60K FPM	$9,529.00	F2	2%	$9,338.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCNE-VE-470-F4	SEL Sup SteelCentNetExp Virt Ed, 90K FPM	$13,059.00	F2	2%	$12,797.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCNE-VE-470-F5	SEL Sup SteelCentNetExp Virt Ed, 120KFPM	$15,529.00	F2	2%	$15,218.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VCX003	SEL Support SCPS on Virtual Steelhd 555	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VCX004	SEL Support SCPS on Virtual Steelhd 755	$621.00	F2	2%	$608.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VCX005	SEL Support SCPS Virtual Steelhd 1555	$1,496.00	F2	2%	$1,466.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VSH001	SEL Support SCPS on Virtual Steelhd 250	$169.00	F2	2%	$165.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VSH002	SEL Support SCPS on Virtual Steelhd 550	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VSH003	SEL Support SCPS Virtual Steelhd 1050	$621.00	F2	2%	$608.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VSH004	SEL Support SCPS Virtual Steelhd 2050	$1,496.00	F2	2%	$1,466.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SCPS-VSH01A	SEL Support SCPS on Virtual Steelhd 150	$169.00	F2	2%	$165.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CXA1555	SEL STEELHEAD CXA1555 SILVER SUPPORT	$4,602.00	F2	2%	$4,509.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CXA555	SEL STEELHEAD CXA555 SILVER SUPPORT	$1,821.00	F2	2%	$1,784.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-CXA755	SEL STEELHEAD CXA755 SILVER SUPPORT	$2,315.00	F2	2%	$2,268.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLCG2260-F1	SEL CAS GATEWAY CAG2260F1 SILVER SUPPORT	$3,416.00	F2	2%	$3,347.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLCG2260-F2	SEL CAS GATEWAY CAG2260F2 SILVER SUPPORT	$5,972.00	F2	2%	$5,852.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLCG2260-F3	SEL CAS GATEWAY CAG2260F3 SILVER SUPPORT	$8,527.00	F2	2%	$8,356.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLCG2260-F4	SEL CAS GATEWAY CAG2260F4 SILVER SUPPORT	$11,082.00	F2	2%	$10,860.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLCG2260-F5	SEL CAS GATEWAY CAG2260F5 SILVER SUPPORT	$13,652.00	F2	2%	$13,378.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-ARXDIR200	SEL AppRespDIR200 Slv Support(InclTrain)	$8,485.00	F2	2%	$8,315.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-ARXDIR300	SEL AppRespDIR300 Slv Support(InclTrain)	$8,019.00	F2	2%	$7,858.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-ARXEXP200	SEL AppRespEXP200 Slv Support(InclTrain)	$6,791.00	F2	2%	$6,655.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-ARXEXP300	SEL AppRespEXP300 Slv Support(InclTrain)	$9,473.00	F2	2%	$9,283.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAG-F1	SEL CASCADE CAG-2100-F1 SILVER SUPPORT	$3,713.00	F2	2%	$3,638.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAG-F2	SEL CASCADE CAG-2100-F2 SILVER SUPPORT	$6,551.00	F2	2%	$6,419.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAG-F3	SEL CASCADE CAG-2100-F3 SILVER SUPPORT	$9,275.00	F2	2%	$9,089.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAG-F4	SEL CASCADE CAG-2100-F4 SILVER SUPPORT	$12,113.00	F2	2%	$11,870.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAG-F5	SEL CASCADE CAG-2100-F5 SILVER SUPPORT	$14,951.00	F2	2%	$14,651.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAP2120	SEL CASCADE PROFILER 2120 SILVER SUPPORT	$9,275.00	F2	2%	$9,089.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAP2140	SEL CASCADE PROFILER 2140 SILVER SUPPORT	$14,951.00	F2	2%	$14,651.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAP2160	SEL CASCADE PROFILER 2160 SILVER SUPPORT	$24,212.00	F2	2%	$23,727.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAP4100	SEL CASCADE PROFILER 4100 SILVER SUPPORT	$33,176.00	F2	2%	$32,512.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAP4110	SEL CAP-4110 EXP MOD SILVER SUPPORT	$17,181.00	F2	2%	$16,837.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-2LR	SEL CAS-02100-2LR SILVER SUPPORT	$13,101.00	F2	2%	$12,838.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-2LX	SEL CAS-02100-2LX SILVER SUPPORT	$7,676.00	F2	2%	$7,522.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-2SR	SEL CAS-02100-2SR SILVER SUPPORT	$13,101.00	F2	2%	$12,838.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-2SX	SEL CAS-02100-2SX SILVER SUPPORT	$7,666.00	F2	2%	$7,512.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-2TX	SEL CAS-02100-2TX SILVER SUPPORT	$6,918.00	F2	2%	$6,779.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-4SX	SEL CAS-02100-4SX SILVER SUPPORT	$8,781.00	F2	2%	$8,605.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAS-4TX	SEL CAS-02100-4TX SILVER SUPPORT	$8,033.00	F2	2%	$7,872.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAX0100	SEL CASCADE EXPRESS 100 SILVER SUPPORT	$7,299.00	F2	2%	$7,153.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAX0200	SEL CASCADE EXPRESS 200 SILVER SUPPORT	$11,125.00	F2	2%	$10,902.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CAX0300	SEL CASCADE EXPRESS 300 SILVER SUPPORT	$14,951.00	F2	2%	$14,651.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CSK1100	SEL CSK-01100 SILVER SUPPORT	$4,012.00	F2	2%	$3,931.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CSK2100	SEL CSK-02100 SILVER SUPPORT	$7,506.00	F2	2%	$7,355.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CSK2200	SEL CSK-02200 SILVER SUPPORT	$9,641.00	F2	2%	$9,448.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CSK3100	SEL CSK-03100 SILVER SUPPORT	$13,388.00	F2	2%	$13,120.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CSK3200	SEL CSK-03200 SILVER SUPPORT	$16,976.00	F2	2%	$16,636.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CXA255	SEL Steelhead CXA255 Silver Support	$339.00	F2	2%	$332.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CXA5055	SEL Steelhead CXA 5055 Silver Support	$11,082.00	F2	2%	$10,860.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CXA570	SEL Steelhead CXA570 Silver Support	$1,369.00	F2	2%	$1,341.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CXA7055	SEL Steelhead CXA 7055 Silver Support	$22,179.00	F2	2%	$21,735.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-CXA770	SEL Steelhead CXA770 Silver Support	$2,216.00	F2	2%	$2,171.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-EXA0560	SEL STEELHEAD EXA 560 SILVER SUPPORT	$1,708.00	F2	2%	$1,673.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-EXA0760	SEL STEELHEAD EXA 760 SILVER SUPPORT	$2,640.00	F2	2%	$2,587.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-EXA1360	SEL Steelhead EXA 1360 Silver Support	$13,652.00	F2	2%	$13,378.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCAN-2170	SEL SCAN-02170 Silver Support	$4,278.00	F2	2%	$4,192.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCAN-4170	SEL SCAN-04170 Silver Support	$13,652.00	F2	2%	$13,378.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCAN-6170	SEL SCAN-06170 Silver Support	$12,805.00	F2	2%	$12,548.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCANSU48TB	SEL SCAN-SU-48TB Silver Support	$8,541.00	F2	2%	$8,370.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCANSU72TB	SEL SCAN-SU-72TB Silver Support	$17,068.00	F2	2%	$16,726.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F1	SEL SteelCentrlFlowGtwySCFG2270F1SlvrSup	$4,264.00	F2	2%	$4,178.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F2	SEL SteelCentrlFlowGtwySCFG2270F2SlvrSup	$7,158.00	F2	2%	$7,014.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F3	SEL SteelCentrlFlowGtwySCFG2270F3SlvrSup	$9,558.00	F2	2%	$9,366.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F4	SEL SteelCentrlFlowGtwySCFG2270F4SlvrSup	$11,605.00	F2	2%	$11,372.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F5	SEL SteelCentrlFlowGtwySCFG2270F5SlvrSup	$13,482.00	F2	2%	$13,212.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCFG2270F6	SEL SteelCentrlFlowGtwySCFG2270F6SlvrSup	$20,301.00	F2	2%	$19,894.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SLV-SCNE470-F1	SEL SteelCentNetExprSCNE470F1SilverSup	$4,094.00	F2	2%	$4,012.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNE470-F2	SEL SteelCentNetExprSCNE470F2SilverSup	$6,311.00	F2	2%	$6,184.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNE470-F3	SEL SteelCentNetExprSCNE470F3SilverSup	$10,066.00	F2	2%	$9,864.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNE470-F4	SEL SteelCentNetExprSCNE470F4SilverSup	$13,482.00	F2	2%	$13,212.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNE470-F5	SEL SteelCentNetExprSCNE470F5SilverSup	$16,546.00	F2	2%	$16,215.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP2270F1	SEL SteelCentrNetProfSCNP2270F1SilverSup	$17,915.00	F2	2%	$17,556.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP2270F2	SEL SteelCentrNetProfSCNP2270F2SilverSup	$25,242.00	F2	2%	$24,737.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP2270F3	SEL SteelCentrNetProfSCNP2270F3SilverSup	$30,706.00	F2	2%	$30,091.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP2270F4	SEL SteelCentrNetProfSCNP2270F4SilverSup	$35,478.00	F2	2%	$34,768.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP2270F5	SEL SteelCentrNetProfSCNP2270F5SilverSup	$39,402.00	F2	2%	$38,613.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP4270AN	SEL SteelCentNetProfEntSCNP4270AN SlvSup	$26,104.00	F2	2%	$25,581.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270DB SlvSup	$10,913.00	F2	2%	$10,694.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP4270DP	SEL SteelCentDispatch Ent Prof Silv Sup	$9,035.00	F2	2%	$8,854.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EX SlvSup	$26,104.00	F2	2%	$25,581.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SCNP4270UI	SEL SteelCentNetProfEntSCNP4270UI SlvSup	$8,019.00	F2	2%	$7,858.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFCR03500	SEL SFCR 3500 Silver Support	$6,819.00	F2	2%	$6,682.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFED02200	SEL SFED 2200 Silver Support	$5,111.00	F2	2%	$5,008.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFED03100	SEL SFED 3100 Silver Support	$8,527.00	F2	2%	$8,356.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFED03200	SEL SFED 3100 Silver Support	$11,605.00	F2	2%	$11,372.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFED05100	SEL SFED 5100 Silver Support	$18,762.00	F2	2%	$18,386.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SLV-SFED2100	SEL SFED 2100 Silver Support	$3,416.00	F2	2%	$3,347.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F1-2	SEL Support Upg SCNE470-F1 toF2 Silver	$2,216.00	F2	2%	$2,171.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F1-3	SEL Support Upg SCNE470-F1 toF3 Silver	$5,972.00	F2	2%	$5,852.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F1-4	SEL Support Upg SCNE470-F1 toF4 Silver	$9,388.00	F2	2%	$9,200.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F1-5	SEL Support Upg SCNE470-F1 toF5 Silver	$12,452.00	F2	2%	$12,202.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F2-3	SEL Support Upg SCNE470-F2 toF3 Silver	$3,755.00	F2	2%	$3,679.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F2-4	SEL Support Upg SCNE470-F2 toF4 Silver	$7,172.00	F2	2%	$7,028.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F2-5	SEL Support Upg SCNE470-F2 toF5 Silver	$10,235.00	F2	2%	$10,030.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F3-4	SEL Support Upg SCNE470-F3 toF4 Silver	$3,416.00	F2	2%	$3,347.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F3-5	SEL Support Upg SCNE470-F3 toF5 Silver	$6,480.00	F2	2%	$6,350.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSLVUSCNE470F4-5	SEL Support Upg SCNE470-F4 toF5 Silver	$3,064.00	F2	2%	$3,002.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-1	SEL Support SMC 10 user lic 0-1	$352.00	F2	2%	$344.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-10	SEL Support SMC 10 user lic 1001-2000	$208.00	F2	2%	$203.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-11	SEL Support SMC 10 user lic 2001-5000	$204.00	F2	2%	$199.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-2	SEL Support SMC 10 user lic 2-3	$348.00	F2	2%	$341.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-3	SEL Support SMC 10 user lic 4-10	$345.00	F2	2%	$338.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-4	SEL Support SMC 10 user lic 11-25	$295.00	F2	2%	$289.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-5	SEL Support SMC 10 user lic 26-50	$292.00	F2	2%	$286.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-6	SEL Support SMC 10 user lic 51-100	$282.00	F2	2%	$276.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-7	SEL Support SMC 10 user lic 101-200	$274.00	F2	2%	$268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-8	SEL Support SMC 10 user lic 201-500	$221.00	F2	2%	$216.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-U-10-9	SEL Support SMC 10 user lic 501-1000	$212.00	F2	2%	$207.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-SMC-VRTV100	SEL Virtual SMC Support	$1,059.00	F2	2%	$1,037.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-SMC-8500	SEL Silver support SMC (30 users)	$2,129.00	F2	2%	$2,086.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-S-SMC-8650	SEL Silver support SMC (40 Users)	$2,559.00	F2	2%	$2,507.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F1-2	SEL Support Upg SCFG2270-F1 toF2 Silver	$2,894.00	F2	2%	$2,836.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F1-3	SEL Support Upg SCFG2270-F1 toF3 Silver	$5,294.00	F2	2%	$5,188.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F1-4	SEL Support Upg SCFG2270-F1 toF4 Silver	$7,341.00	F2	2%	$7,194.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F1-5	SEL Support Upg SCFG2270-F1 toF5 Silver	$9,219.00	F2	2%	$9,034.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F1-6	SEL Support Upg SCFG2270-F1 toF6 Silver	$16,038.00	F2	2%	$15,717.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F2-3	SEL Support Upg SCFG2270-F2 toF3 Silver	$2,400.00	F2	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 toF4 Silver	$4,447.00	F2	2%	$4,358.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 toF5 Silver	$6,325.00	F2	2%	$6,198.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 toF6 Silver	$13,144.00	F2	2%	$12,881.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 toF4 Silver	$2,047.00	F2	2%	$2,006.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F3-5	SEL Support Upg SCFG2270-F3 toF5 Silver	$3,925.00	F2	2%	$3,846.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 toF6 Silver	$10,744.00	F2	2%	$10,529.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F4-5	SEL Support Upg SCFG2270-F4 toF5 Silver	$1,878.00	F2	2%	$1,840.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 toF6 Silver	$8,696.00	F2	2%	$8,522.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCFG2270F5-6	SEL Support Upg SCFG2270-F5 toF6 Silver	$6,819.00	F2	2%	$6,682.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F1-2	SEL Support Upg SCNP2270-F1 toF2 Silver	$7,327.00	F2	2%	$7,180.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F1-3	SEL Support Upg SCNP2270-F1 toF3 Silver	$12,791.00	F2	2%	$12,535.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F1-4	SEL Support Upg SCNP2270-F1 toF4 Silver	$17,562.00	F2	2%	$17,210.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 toF5 Silver	$21,487.00	F2	2%	$21,057.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 toF3 Silver	$5,464.00	F2	2%	$5,354.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 toF4 Silver	$10,235.00	F2	2%	$10,030.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F2-5	SEL Support Upg SCNP2270-F2 toF5 Silver	$14,160.00	F2	2%	$13,876.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F3-4	SEL Support Upg SCNP2270-F3 toF4 Silver	$4,772.00	F2	2%	$4,676.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F3-5	SEL Support Upg SCNP2270-F3 toF5 Silver	$8,696.00	F2	2%	$8,522.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSVUSCNP2270F4-5	SEL Support Upg SCNP2270-F4 toF5 Silver	$3,925.00	F2	2%	$3,846.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-ZN1-BAS-SAM-F	SAM FULL 12M ZN1	$320,000.00	F2	2%	$313,600.00	$320,000.00	$320,000.00	$320,000.00	$0.00	$0.00	$320,000.00
5	M-ZN1-BAS-SAM-H	SAM HALF 12M ZN1	$160,000.00	F2	2%	$156,800.00	$160,000.00	$160,000.00	$160,000.00	$0.00	$0.00	$160,000.00
5	M-ZN2-BAS-SAM-F	SAM FULL 12M ZN2	$280,000.00	F2	2%	$274,400.00	$280,000.00	$280,000.00	$280,000.00	$0.00	$0.00	$280,000.00
5	M-ZN2-BAS-SAM-H	SAM HALF 12M ZN2	$140,000.00	F2	2%	$137,200.00	$140,000.00	$140,000.00	$140,000.00	$0.00	$0.00	$140,000.00
5	M-ZN3-BAS-SAM-F	SAM FULL 12M ZN3	$230,000.00	F2	2%	$225,400.00	$230,000.00	$230,000.00	$230,000.00	$0.00	$0.00	$230,000.00
5	M-ZN3-BAS-SAM-H	SAM HALF 12M ZN3	$115,000.00	F2	2%	$112,700.00	$115,000.00	$115,000.00	$115,000.00	$0.00	$0.00	$115,000.00
5	M-ZN4-BAS-SAM-F	SAM FULL 12M ZN4	$180,000.00	F2	2%	$176,400.00	$180,000.00	$180,000.00	$180,000.00	$0.00	$0.00	$180,000.00
5	M-ZN4-BAS-SAM-H	SAM HALF 12M ZN4	$90,000.00	F2	2%	$88,200.00	$90,000.00	$90,000.00	$90,000.00	$0.00	$0.00	$90,000.00
5	M-ZN5-BAS-SAM-F	SAM FULL 12M ZN5	$125,000.00	F2	2%	$122,500.00	$125,000.00	$125,000.00	$125,000.00	$0.00	$0.00	$125,000.00
5	M-ZN5-BAS-SAM-H	SAM HALF 12M ZN5	$62,500.00	F2	2%	$61,250.00	$62,500.00	$62,500.00	$62,500.00	$0.00	$0.00	$62,500.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NIC-10G-2LR	SEL 2-PORT 10GBE LR NIC SPARE	$16,994.00	F2	2%	$16,654.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NIC-10G-2SR	SEL 2-PORT 10GBE SR MULT MODE NIC SP	$13,494.00	F2	2%	$13,224.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NIC-CSK-210G	SEL 2P 10GBE FIBER NIC-CSK SPARE-REQ SFP	$15,288.00	F2	2%	$14,982.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NIC-CSK-2TX	SEL 2-PORT 1GBE TX CAPTURE NIC-CSK SPARE	$2,347.00	F2	2%	$2,300.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NIC-CSK-4TX	SEL 4-PORT 1GBE TX CAPTURE NIC-CSK SPARE	$3,524.00	F2	2%	$3,453.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-AC-SM	SEL ADDED CAPACITY 5TB 1YR MAINTENANCE	$776.00	F2	2%	$760.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-AS-SM	SEL Added Site 1 1yr Maintenance	$824.00	F2	2%	$807.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-BL-SM	SEL BASE LIC 1YR MAINTENANCE	$4,706.00	F2	2%	$4,611.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-MC-SM	SEL MULTI-COMPANY LIC-1YR MAINTENANCE	$23,529.00	F2	2%	$23,058.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-PS-AD	SEL PRO SVCS ONSITE - ADDITIONAL DAYS	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-PS-D1	SEL PRO SVCS ONSITE - DAY 1	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-PS-W48H	SEL Pro Svcs Remote Session 8H	$2,353.00	F2	2%	$2,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-PS-W4H	SEL Pro Svcs Remote Session 4H	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NSS-UC-SM	SEL Added Users 1K 1yr Maintenance	$565.00	F2	2%	$553.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3GC	SEL NX-ADV-3G-SSS-C)	$2,492.16	F2	2%	$2,442.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3GC-I	SEL NX-ADV-3G-SSS-C)	$2,915.83	F2	2%	$2,857.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3GC-K	SEL NX-ADV-3G-SSS-C)	$2,588.31	F2	2%	$2,536.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3PC	SEL NX-ADV-3P-SSS-C)	$2,967.36	F2	2%	$2,908.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3PC-I	SEL NX-ADV-3P-SSS-C)	$3,471.81	F2	2%	$3,402.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADV3PC-K	SEL NX-ADV-3P-SSS-C)	$3,081.84	F2	2%	$3,020.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003GC	SEL NX-ADVC-100-3G-SSS-C)	$4,989.60	F2	2%	$4,889.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003GC-I	SEL NX-ADVC-100-3G-SSS-C)	$5,837.83	F2	2%	$5,721.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003GC-K	SEL NX-ADVC-100-3G-SSS-C)	$5,182.09	F2	2%	$5,078.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003PC	SEL NX-ADVC-100-3P-SSS-C)	$5,940.00	F2	2%	$5,821.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003PC-I	SEL NX-ADVC-100-3P-SSS-C)	$6,949.80	F2	2%	$6,810.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC1003PC-K	SEL NX-ADVC-100-3P-SSS-C)	$6,169.16	F2	2%	$6,045.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100GC	SEL NX-ADVC-100-G-SSS-C)	$1,890.00	F2	2%	$1,852.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100GC-I	SEL NX-ADVC-100-G-SSS-C)	$2,211.30	F2	2%	$2,167.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100GC-K	SEL NX-ADVC-100-G-SSS-C)	$1,962.91	F2	2%	$1,923.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100PC	SEL NX-ADVC-100-P-SSS-C)	$2,250.00	F2	2%	$2,205.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100PC-I	SEL NX-ADVC-100-P-SSS-C)	$2,632.50	F2	2%	$2,579.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVC100PC-K	SEL NX-ADVC-100-P-SSS-C)	$2,336.80	F2	2%	$2,290.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVGC	SEL NX-ADV-G-SSS-C)	$944.00	F2	2%	$925.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVGC-I	SEL NX-ADV-G-SSS-C)	$1,104.48	F2	2%	$1,082.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVGC-K	SEL NX-ADV-G-SSS-C)	$980.42	F2	2%	$960.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVPC	SEL NX-ADV-P-SSS-C)	$1,124.00	F2	2%	$1,101.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVPC-I	SEL NX-ADV-P-SSS-C)	$1,315.08	F2	2%	$1,288.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXADVPC-K	SEL NX-ADV-P-SSS-C)	$1,167.36	F2	2%	$1,144.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3GC	SEL NX-ENT-3G-SSS-C)	$3,878.16	F2	2%	$3,800.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3GC-I	SEL NX-ENT-3G-SSS-C)	$4,537.45	F2	2%	$4,446.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3GC-K	SEL NX-ENT-3G-SSS-C)	$4,027.78	F2	2%	$3,947.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3PC	SEL NX-ENT-3P-SSS-C)	$4,617.36	F2	2%	$4,525.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3PC-I	SEL NX-ENT-3P-SSS-C)	$5,402.31	F2	2%	$5,294.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENT3PC-K	SEL NX-ENT-3P-SSS-C)	$4,795.49	F2	2%	$4,699.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTGC	SEL NX-ENT-G-SSS-C)	$1,469.00	F2	2%	$1,439.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTGC-I	SEL NX-ENT-G-SSS-C)	$1,718.73	F2	2%	$1,684.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTGC-K	SEL NX-ENT-G-SSS-C)	$1,525.67	F2	2%	$1,495.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTPC	SEL NX-ENT-P-SSS-C)	$1,749.00	F2	2%	$1,714.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTPC-I	SEL NX-ENT-P-SSS-C)	$2,046.33	F2	2%	$2,005.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXENTPC-K	SEL NX-ENT-P-SSS-C)	$1,816.47	F2	2%	$1,780.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3GC	SEL NX-STD-3G-SSS-C)	$1,106.16	F2	2%	$1,084.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3GC-I	SEL NX-STD-3G-SSS-C)	$1,294.21	F2	2%	$1,268.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3GC-K	SEL NX-STD-3G-SSS-C)	$1,148.84	F2	2%	$1,125.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3PC	SEL NX-STD-3P-SSS-C)	$1,317.36	F2	2%	$1,291.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3PC-I	SEL NX-STD-3P-SSS-C)	$1,541.31	F2	2%	$1,510.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTD3PC-K	SEL NX-STD-3P-SSS-C)	$1,368.18	F2	2%	$1,340.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDGC	SEL NX-STD-G-SSS-C)	$419.00	F2	2%	$410.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDGC-I	SEL NX-STD-G-SSS-C)	$490.23	F2	2%	$480.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDGC-K	SEL NX-STD-G-SSS-C)	$435.17	F2	2%	$426.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDPC	SEL NX-STD-P-SSS-C)	$499.00	F2	2%	$489.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDPC-I	SEL NX-STD-P-SSS-C)	$583.83	F2	2%	$572.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NXSTDPC-K	SEL NX-STD-P-SSS-C)	$518.25	F2	2%	$507.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ONSITEPRFSVC	SELECT NTPS Onsite Prof Svc (per Day)	$2,647.06	F2	2%	$2,594.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS1000HAI	Select Prem S&M-1 Year- CS1000HA-ISLN	$39,706.00	F2	2%	$38,911.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS100HAI	Select Prem S&M-1 Year- CS100HA-ISLN	$13,235.00	F2	2%	$12,970.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS155HAI	Select Prem S&M-1 Year- CS155HA-ISLN	$18,199.00	F2	2%	$17,835.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS2400HAI	Select Prem S&M-1 Year- CS2400HA-ISLN	$52,941.00	F2	2%	$51,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS450HAI	Select Prem S&M-1 Year- CS450HA-ISLN	$29,779.00	F2	2%	$29,183.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS45HAI	Select Prem S&M-1 Year- CS45HA-ISLN	$8,272.00	F2	2%	$8,106.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-CS5000HAI	Select Prem S&M-1 Year- CS5000HA-ISLN	$66,176.00	F2	2%	$64,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES1000HAI	Select Prem S&M-1 Year- ES1000HA-ISLN	$26,471.00	F2	2%	$25,941.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES100HAI	Select Prem S&M-1 Year- ES100HA-ISLN	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES155HAI	Select Prem S&M-1 Year- ES155HA-ISLN	$12,132.00	F2	2%	$11,889.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES2400HAI	Select Prem S&M-1 Year- ES2400HA-ISLN	$35,294.00	F2	2%	$34,588.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES450HAI	Select Prem S&M-1 Year- ES450HA-ISLN	$19,853.00	F2	2%	$19,455.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES45HAI	Select Prem S&M-1 Year- ES45HA-ISLN	$5,515.00	F2	2%	$5,404.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P1Y-ES5000HAI	Select Prem S&M-1 Year- ES5000HA-ISLN	$44,118.00	F2	2%	$43,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS1000HAI	Select Prem S&M-3 Year- CS1000HA-ISLN	$107,206.00	F2	2%	$105,061.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS100HAI	Select Prem S&M-3 Year- CS100HA-ISLN	$35,735.00	F2	2%	$35,020.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS155HAI	Select Prem S&M-3 Year- CS155HA-ISLN	$49,136.00	F2	2%	$48,153.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	P3Y-CS2400HAI	Select Prem S&M-3 Year- CS2400HA-ISLN	$142,941.00	F2	2%	$140,082.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS450HAI	Select Prem S&M-3 Year- CS450HA-ISLN	$80,404.00	F2	2%	$78,795.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS45HAI	Select Prem S&M-3 Year- CS45HA-ISLN	$22,335.00	F2	2%	$21,888.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-CS5000HAI	Select Prem S&M-3 Year- CS5000HA-ISLN	$178,676.00	F2	2%	$175,102.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES1000HAI	Select Prem S&M-3 Year- ES1000HA-ISLN	$71,471.00	F2	2%	$70,041.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES100HAI	Select Prem S&M-3 Year- ES100HA-ISLN	$27,000.00	F2	2%	$26,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES155HAI	Select Prem S&M-3 Year- ES155HA-ISLN	$32,757.00	F2	2%	$32,101.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES2400HAI	Select Prem S&M-3 Year- ES2400HA-ISLN	$95,294.00	F2	2%	$93,388.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES450HAI	Select Prem S&M-3 Year- ES450HA-ISLN	$53,603.00	F2	2%	$52,530.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES45HAI	Select Prem S&M-3 Year- ES45HA-ISLN	$14,890.00	F2	2%	$14,592.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	P3Y-ES5000HAI	Select Prem S&M-3 Year- ES5000HA-ISLN	$119,118.00	F2	2%	$116,735.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PREF-3-SB3810	SELECT: 3YR UPGRADE 7X24 NBD SPARE	$426.00	F2	2%	$417.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PREPAYTRAV	SELECT EST TRAVEL UNIT	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRFRD-1R-5800	SELECT: 1YR RENEW BASE WRTY	$382.00	F2	2%	$374.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRFRD-1R-5802	SELECT: 1YR RENEW BASE WRTY	$612.00	F2	2%	$599.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRFRD-3R-5800	SELECT: 3YR RENEW BASE WRTY	$893.00	F2	2%	$875.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRFRD-3R-5802	3YR 7X24 RMT NBD SPARE	$1,626.00	F2	2%	$1,593.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRFRD-3R-62X0	SELECT 3YR 7X24 RMT NBD SPARE	$8,044.00	F2	2%	$7,883.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-1R-5800	SELECT: 1YR RENEW 7X24 4HR ONSITE	$703.00	F2	2%	$688.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-1R-5802	SELECT: 1YR RENEW 7X24 4HR ONSITE	$1,279.00	F2	2%	$1,253.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-1U-5800	SELECT: 1YR UPGRD 7X24 4HR ONSITE	$364.00	F2	2%	$356.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-1U-5802	SELECT: 1YR UPGRD 7X24 4HR ONSITE	$669.00	F2	2%	$655.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-3R-5800	SELECT: 3YR RENEW 7X24 4HR ONSITE	$1,855.00	F2	2%	$1,817.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-3R-5802	SELECT: 3YR RENEW 7X24 4HR ONSITE	$3,377.00	F2	2%	$3,309.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-3U-5800	SELECT: 3YR UPGRD 7X24 4HR ONSITE	$1,518.00	F2	2%	$1,487.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-3U-5802	3YR 7X24 RMT 4HR ONSITE	$2,766.00	F2	2%	$2,710.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRIME-3U-62X0	SELECT 3YR 7X24 RMT 4HR ONSITE	$13,684.00	F2	2%	$13,410.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PROFSERV1DAY	SELECT NTPS Professional Svc (per day)	$2,647.00	F2	2%	$2,594.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRS-1D	SEL ONE DAY PROSER EXCLUDE EXPENSES	$3,441.00	F2	2%	$3,372.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PRS-2D	SEL TWO DAYS PROSER EXCLUDE EXPENSES	$6,882.00	F2	2%	$6,744.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-APP-BASE-US-5	SEL Splunk PS Prem App Config 5 days	$14,706.00	F2	2%	$14,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-APP-PKG-US-15	SEL Splunk Serv Depl&PremApp Cfg 15 days	$44,118.00	F2	2%	$43,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-ADME	Impl for AV Data Migration Export	$10,650.00	F2	2%	$10,437.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-DLMVTU	Upgrade DLm VTE	$9,850.00	F2	2%	$9,653.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-VMNOLR	Design and Impl for Oracle Local Rep	$13,770.00	F2	2%	$13,494.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTESA	IMPLEMENT STORAGE ANALYTICS FOR XTREMIO	$2,030.00	F2	2%	$1,989.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-BAS-XTVSI	Virtual Infrastructure Module - XtremIO	$1,770.00	F2	2%	$1,734.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-AVADIG	Avamar Design and Imp Guidance	$1,060.00	F2	2%	$1,038.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-DDDIG	Data Domain Design & Imp Guidance	$980.00	F2	2%	$960.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-RPDIG	RecoverPoint Design & Imp Guidance	$1,040.00	F2	2%	$1,019.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-SYMDIG	Symm Design and Implement Guidance	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-COP-VNXDIG	VNX Block Design & Imp Guidance	$1,090.00	F2	2%	$1,068.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ASDRES	SRM SUITE RESIDENTS (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BRSOTS	BRS Model Code for OTS (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BRSRES	CUSTOM RESIDENCY SERVICE, BRS (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-BURRES	BURA RESIDENCY (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CSRESD	CSS PERSONALIZED SUPPORT SERVICES (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-CTXRES	EMC Residency for Connectrix - Custom (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-DCDRES	DCD OPERATIONS RESIDENCY (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ESDRES	CUSTOM RESIDENCY SERVICE, ESD (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPECS	BILLABLE EXPENSE ECS (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPEMC	BILLABLE EXPENSE EMC (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPIIG	IIG EXPENSE (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPLS	IIG LIFE SCIENCES LABOR EXPENSES (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPSMA	BILLABLE EXPENSE SMARTS (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPVAC	BILLABLE EXPENSE FOR VMWARE (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-EXPXHV	BILLABLE EXPENSE XHIVE (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDASDRES	CUSTOM RESIDENCY SERVICE, ASD (Fed Div) (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDCTXRES	Federal Custom Connectivity Residency (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDDCDRES	DCD Operations Residency (Fed Div) (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDDPRES	All Inclusive Custom DPAD Residency (Fe (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDESDRES	Custom Residency Service, ESD (Fed Div) (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDFLRES	Custom Residency Service, Flash (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDISRES	Operational Residency for Isilon (Fed D (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FEDUSDRES	CUSTOM RESIDENCY SERVICE, USD (Fed Div) (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-FLRES	Custom Residency Service Flash (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-ISRES	ISILON RESIDENCY CUSTOM OFFERING (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESAT	Atmos Custom Residency (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-RESS1	SourceOne Custom Residency (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-SMTRES	SMARTS RESIDENCY (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-TRARES	30DAY TRANSITION RESIDENT (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-CUS-USDRES	CUSTOM RESIDENCY SERVICE, USD (Custom Quoted)	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-DAY-US	SEL Splunk Prof Services Daily Rate	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-DEP-US-5	SEL Splunk PS Deployment 5 Days	$14,706.00	F2	2%	$14,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ENTDEP-LRG-US	SEL Splunk PS Ent Deployment - Large	$117,647.00	F2	2%	$115,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ENTDEP-MED-US	SEL Splunk PS Ent Deployment - Medium	$58,824.00	F2	2%	$57,647.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ENTDEP-SM-US	SEL Splunk PS Ent Deployment - Small	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-HU-US	SEL Hunk Professional Services 10 Days	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSJMPSTRTBASX	SELECT NTPS ONSITE IMPLEMNTN SVC (3-DAY)	$9,529.00	F2	2%	$9,338.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSJUMPSTRTADX	SELECT NTPS ONSITE IMPLMTN SVC (ADD 1DY)	$2,647.00	F2	2%	$2,594.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-PM-DAY-US	SEL Splunk PS Remote Proj Mgmt - Daily	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-PREM-US	SEL Splunk PS Premium Daily Rate	$4,118.00	F2	2%	$4,035.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-REMOTE-DAY	SEL Splunk PS Remote Services Daily Rate	$2,118.00	F2	2%	$2,075.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSSABASEX	SELECT NTPS ONSITE STORASSMNT ENTERPRISE	$26,471.00	F2	2%	$25,941.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-TECH-LRG-US	SEL Splunk PS Technical Assessment Large	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-TECH-SM-US	SEL Splunk PS Technical Assessment Small	$14,706.00	F2	2%	$14,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSTM1000	SEL TERA Professional Services Rate-Hour	$324.00	F2	2%	$317.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PSTRAVELDAYX	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY)	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-UPGRD-LRG-US	SEL Splunk PS Upgrade - Large	$44,118.00	F2	2%	$43,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-UPGRD-MED-US	SEL Splunk PS Upgrade - Medium	$29,412.00	F2	2%	$28,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-UPGRD-SM-US	SEL Splunk PS Upgrade - Small	$14,706.00	F2	2%	$14,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1A-BRRES	Backup RES IS 2-5yrs Exp	$39,380.00	F2	2%	$38,592.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DAOPRES1M	Residency for Data Availability: Ops. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DAOPRES3M	Residency for Data Availability: Ops. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$46,320.00	F2	2%	$45,393.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DCRES	Data Warehse RES Sr IS 4-7yrs Exp	$42,900.00	F2	2%	$42,042.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DPOPRES1M	Residency for Data Protection: Ops. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DPOPRES3M	Residency for Data Protection: Ops. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DSDOPRES1M	DSSD Operational Res 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-DSDOPRES3M	DSSD Operational Res 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ECSOPRES1M	Operational Residency for ECS	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ECSOPRES3M	Operational Residency for ECS	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ESUOPRES1M	Residency for ESD: Operational 1 Month	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ESUOPRES3M	Residency for ESD: Operational 3 Month	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-MFOPRES1M	Residency for Mainframe: Ops. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-MFOPRES3M	Residency for Mainframe: Ops. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-S1OPRES1M	Residency for Data Archive: Ops. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-S1OPRES3M	Residency for Data Archive: Ops. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-SASOPRES1M	Residency for Service Assurance Suite	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-SASOPRES3M	Residency for Service Assurance Suite	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-SRMOPRES1M	Residency for ViPR SRM - One Month	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-SRMOPRES3M	Residency for ViPR SRM - Three Month	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-UOPRES1M	Operational Residency for Unity - 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-UOPRES3M	Operational Residency for Unity - 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-USUOPRES1M	Residency for USD: Operational 1 Month	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-USUOPRES3M	Residency for USD: Operational 3 Month	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VICOPRES1M	Residency for ViPR Controller One Month	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VICOPRES3M	Residency for ViPR Controller 3 Month	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VMNTWRK1M	Residency for Network Virtualization 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VMNTWRK3M	Residency for Network Virtualization 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VMRES	VMware RES Sr IS 4-7yrs Exp	$45,100.00	F2	2%	$44,198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VRA1M	Residency for vRealize Automation - 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VRA3M	Residency for vRealize Automation - 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VROPS1M	Residency for vRealize Operations - 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1B-VROPS3M	Residency for vRealize Operations - 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$132,020.00	F2	2%	$129,379.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1-DLRES3	DLm RES 90 Day 4-7yrs Exp	$128,540.00	F2	2%	$125,969.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1J-BRRES	Backup RES Assoc IS <2yr Exp	$34,430.00	F2	2%	$33,741.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DATRRES1M	Residency for Data Availabty: Trans. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DATRRES3M	Residency for Data Availabty: Trans. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DCRES	Data Warehse RES Sr SA 7+yrs Exp	$48,900.00	F2	2%	$47,922.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DPTRRES1M	Residency for Data Protection: Trans. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DPTRRES3M	Residency for Data Protection: Trans. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DSDTRRES1M	DSSD Transitional Residency 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-DSDTRRES3M	DSSD Transitional Res 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-MFTRRES1M	Residency for Mainframe: Trans. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-MFTRRES3M	Residency for Mainframe: Trans. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-S1TRRES1M	Residency for Data Archive: Trans. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-S1TRRES3M	Residency for Data Archive: Trans. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-USUTRRES1M	Residency for USD: Transitional 1 Month	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-USUTRRES3M	Residency for USD: Transitional 3 Month	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-UTRRES1M	Transitional Residency for Unity - 1M	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-UTRRES3M	Transitional Residency for Unity - 3M	$139,370.00	F2	2%	$136,582.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN1S-VMRES	VMware RES Sr SA 7+yrs Exp	$51,700.00	F2	2%	$50,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN1-VMRES3	VMware RES 90 Day 7+yrs Exp	$147,350.00	F2	2%	$144,403.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2A-BRRES	Backup RES IS 2-5yrs Exp	$27,500.00	F2	2%	$26,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-BRLV1	BURA OPS RESIDENCY LVL1	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DAOPRES1M	Residency for Data Availability: Ops. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DAOPRES3M	Residency for Data Availability: Ops. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$34,000.00	F2	2%	$33,320.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DPOPRES1M	Residency for Data Protection: Ops. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DPOPRES3M	Residency for Data Protection: Ops. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DSDOPRES1M	DSSD Operational Res 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-DSDOPRES3M	DSSD Operational Res 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ECSOPRES1M	Operational Residency for ECS	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ECSOPRES3M	Operational Residency for ECS	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ESUOPRES1M	Residency for ESD: Operational 1 Month	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ESUOPRES3M	Residency for ESD: Operational 3 Month	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-MFOPRES1M	Residency for Mainframe: Ops. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-MFOPRES3M	Residency for Mainframe: Ops. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-S1OPRES1M	Residency for Data Archive: Ops. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-S1OPRES3M	Residency for Data Archive: Ops. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-SASOPRES1M	Residency for Service Assurance Suite	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-SASOPRES3M	Residency for Service Assurance Suite	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-SRMOPRES1M	Residency for ViPR SRM - One Month	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-SRMOPRES3M	Residency for ViPR SRM - Three Month	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-UOPRES1M	Operational Residency for Unity - 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-UOPRES3M	Operational Residency for Unity - 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-USUOPRES1M	Residency for USD: Operational 1 Month	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-USUOPRES3M	Residency for USD: Operational 3 Month	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VICOPRES1M	Residency for ViPR Controller One Month	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VICOPRES3M	Residency for ViPR Controller 3 Month	$87,780.00	F2	2%	$86,024.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VMNTWRK1M	Residency for Network Virtualization 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VMNTWRK3M	Residency for Network Virtualization 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VMRES	VMware RES Sr IS 4-7yrs Exp	$30,800.00	F2	2%	$30,184.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VRA1M	Residency for vRealize Automation - 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VRA3M	Residency for vRealize Automation - 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VROPS1M	Residency for vRealize Operations - 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2B-VROPS3M	Residency for vRealize Operations - 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$96,900.00	F2	2%	$94,962.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2J-BRRES	Backup RES Assoc IS <2yr Exp	$21,670.00	F2	2%	$21,236.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DATRRES1M	Residency for Data Availabty:: Trans. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DATRRES3M	Residency for Data Availabty:: Trans. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$39,000.00	F2	2%	$38,220.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DPTRRES1M	Residency for Data Protection: Trans. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DPTRRES3M	Residency for Data Protection: Trans. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DSDTRRES1M	DSSD Transitional Residency 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-DSDTRRES3M	DSSD Transitional Res 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-MFTRRES1M	Residency for Mainframe: Trans. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-MFTRRES3M	Residency for Mainframe: Trans. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-S1TRRES1M	Residency for Data Archive: Trans. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-S1TRRES3M	Residency for Data Archive: Trans. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-USUTRRES1M	Residency for USD: Transitional 1 Month	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-USUTRRES3M	Residency for USD: Transitional 3 Month	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-UTRRES1M	Transitional Residency for Unity - 1M	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-UTRRES3M	Transitional Residency for Unity - 3M	$111,150.00	F2	2%	$108,927.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2S-VMRES	VMware RES Sr SA 7+yrs Exp	$40,810.00	F2	2%	$39,993.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN2-VMRES3	VMware RES 90 Day 7+yrs Exp	$116,310.00	F2	2%	$113,983.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3A-BRRES	Backup RES IS 2-5yrs Exp	$22,660.00	F2	2%	$22,206.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-BRLV1	BURA OPS RESIDENCY LVL1	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DAOPRES1M	Residency for Data Availability: Ops. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DAOPRES3M	Residency for Data Availability: Ops. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$27,570.00	F2	2%	$27,018.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$26,300.00	F2	2%	$25,774.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DPOPRES1M	Residency for Data Protection: Ops. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DPOPRES3M	Residency for Data Protection: Ops. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN3B-DSDOPRES1M	DSSD Operational Res 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-DSDOPRES3M	DSSD Operational Res 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ECSOPRES1M	Operational Residency for ECS	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ECSOPRES3M	Operational Residency for ECS	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ESUOPRES1M	Residency for ESD: Operational 1 Month	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ESUOPRES3M	Residency for ESD: Operational 3 Month	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-MFOPRES1M	Residency for Mainframe: Ops. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-MFOPRES3M	Residency for Mainframe: Ops. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-S1OPRES1M	Residency for Data Archive: Ops. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-S1OPRES3M	Residency for Data Archive: Ops. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-SASOPRES1M	Residency for Service Assurance Suite	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-SASOPRES3M	Residency for Service Assurance Suite	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-SRMOPRES1M	Residency for ViPR SRM - One Month	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-SRMOPRES3M	Residency for ViPR SRM - Three Month	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-UOPRES1M	Operational Residency for Unity - 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-UOPRES3M	Operational Residency for Unity - 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-USUOPRES1M	Residency for USD: Operational 1 Month	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-USUOPRES3M	Residency for USD: Operational 3 Month	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VICOPRES1M	Residency for ViPR Controller One Month	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VICOPRES3M	Residency for ViPR Controller 3 Month	$76,380.00	F2	2%	$74,852.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VMNTWRK1M	Residency for Network Virtualization 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VMNTWRK3M	Residency for Network Virtualization 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VMRES	VMware RES Sr IS 4-7yrs Exp	$26,800.00	F2	2%	$26,264.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VRA1M	Residency for vRealize Automation - 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VRA3M	Residency for vRealize Automation - 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VROPS1M	Residency for vRealize Operations - 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3B-VROPS3M	Residency for vRealize Operations - 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$78,580.00	F2	2%	$77,008.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3J-BRRES	Backup RES Assoc IS <2yr Exp	$19,030.00	F2	2%	$18,649.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DATRRES1M	Residency for Data Availabty: Trans. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DATRRES3M	Residency for Data Availabty: Trans. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$30,300.00	F2	2%	$29,694.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DPTRRES1M	Residency for Data Protection: Trans. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DPTRRES3M	Residency for Data Protection: Trans. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DSDTRRES1M	DSSD Transitional Residency 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-DSDTRRES3M	DSSD Transitional Res 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-MFTRRES1M	Residency for Mainframe: Trans. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-MFTRRES3M	Residency for Mainframe: Trans. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-S1TRRES1M	Residency for Data Archive: Trans. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-S1TRRES3M	Residency for Data Archive: Trans. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-USUTRRES1M	Residency for USD: Transitional 1 Month	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-USUTRRES3M	Residency for USD: Transitional 3 Month	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-UTRRES1M	Transitional Residency for Unity - 1M	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-UTRRES3M	Transitional Residency for Unity - 3M	$86,360.00	F2	2%	$84,632.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3S-VMRES	VMware RES Sr SA 7+yrs Exp	$31,240.00	F2	2%	$30,615.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN3-VMRES3	VMware RES 90 Day 7+yrs Exp	$89,040.00	F2	2%	$87,259.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4A-BRRES	Backup RES IS 2-5yrs Exp	$16,170.00	F2	2%	$15,846.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-BRLV1	BURA OPS RESIDENCY LVL1	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DAOPRES1M	Residency for Data Availability: Ops. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DAOPRES3M	Residency for Data Availability: Ops. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$19,770.00	F2	2%	$19,374.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$19,400.00	F2	2%	$19,012.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DPOPRES1M	Residency for Data Protection: Ops. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DPOPRES3M	Residency for Data Protection: Ops. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DSDOPRES1M	DSSD Operational Res 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-DSDOPRES3M	DSSD Operational Res 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ECSOPRES1M	Operational Residency for ECS	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ECSOPRES3M	Operational Residency for ECS	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ESUOPRES1M	Residency for ESD: Operational 1 Month	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ESUOPRES3M	Residency for ESD: Operational 3 Month	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN4B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-MFOPRES1M	Residency for Mainframe: Ops. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-MFOPRES3M	Residency for Mainframe: Ops. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-S1OPRES1M	Residency for Data Archive: Ops. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-S1OPRES3M	Residency for Data Archive: Ops. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-SASOPRES1M	Residency for Service Assurance Suite	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-SASOPRES3M	Residency for Service Assurance Suite	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-SRMOPRES1M	Residency for ViPR SRM - One Month	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-SRMOPRES3M	Residency for ViPR SRM - Three Month	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-UOPRES1M	Operational Residency for Unity - 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-UOPRES3M	Operational Residency for Unity - 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-USUOPRES1M	Residency for USD: Operational 1 Month	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-USUOPRES3M	Residency for USD: Operational 3 Month	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VICOPRES1M	Residency for ViPR Controller One Month	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VICOPRES3M	Residency for ViPR Controller 3 Month	$55,010.00	F2	2%	$53,909.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VMNTWRK1M	Residency for Network Virtualization 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VMNTWRK3M	Residency for Network Virtualization 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VMRES	VMware RES Sr IS 4-7yrs Exp	$19,300.00	F2	2%	$18,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VRA1M	Residency for vRealize Automation - 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VRA3M	Residency for vRealize Automation - 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VROPS1M	Residency for vRealize Operations - 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4B-VROPS3M	Residency for vRealize Operations - 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$56,350.00	F2	2%	$55,223.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4J-BRRES	Backup RES Assoc IS <2yr Exp	$14,630.00	F2	2%	$14,337.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DATRRES1M	Residency for Data Availabty: Trans. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DATRRES3M	Residency for Data Availabty: Trans. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$22,800.00	F2	2%	$22,344.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DPTRRES1M	Residency for Data Protection: Trans. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DPTRRES3M	Residency for Data Protection: Trans. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DSDTRRES1M	DSSD Transitional Residency 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-DSDTRRES3M	DSSD Transitional Res 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-MFTRRES1M	Residency for Mainframe: Trans. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-MFTRRES3M	Residency for Mainframe: Trans. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-S1TRRES1M	Residency for Data Archive: Trans. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-S1TRRES3M	Residency for Data Archive: Trans. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-USUTRRES1M	Residency for USD: Transitional 1 Month	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-USUTRRES3M	Residency for USD: Transitional 3 Month	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-UTRRES1M	Transitional Residency for Unity - 1M	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-UTRRES3M	Transitional Residency for Unity - 3M	$64,980.00	F2	2%	$63,680.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4S-VMRES	VMware RES Sr SA 7+yrs Exp	$22,990.00	F2	2%	$22,530.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN4-VMRES3	VMware RES 90 Day 7+yrs Exp	$65,530.00	F2	2%	$64,219.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5A-BRRES	Backup RES IS 2-5yrs Exp	$12,320.00	F2	2%	$12,073.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-BRLV1	BURA OPS RESIDENCY LVL1	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DAOPRES1M	Residency for Data Availability: Ops. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DAOPRES3M	Residency for Data Availability: Ops. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$15,370.00	F2	2%	$15,062.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$15,500.00	F2	2%	$15,190.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DPOPRES1M	Residency for Data Protection: Ops. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DPOPRES3M	Residency for Data Protection: Ops. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DSDOPRES1M	DSSD Operational Res 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-DSDOPRES3M	DSSD Operational Res 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ECSOPRES1M	Operational Residency for ECS	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ECSOPRES3M	Operational Residency for ECS	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ESUOPRES1M	Residency for ESD: Operational 1 Month	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ESUOPRES3M	Residency for ESD: Operational 3 Month	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-MFOPRES1M	Residency for Mainframe: Ops. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-MFOPRES3M	Residency for Mainframe: Ops. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-S1OPRES1M	Residency for Data Archive: Ops. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-S1OPRES3M	Residency for Data Archive: Ops. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-SASOPRES1M	Residency for Service Assurance Suite	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-SASOPRES3M	Residency for Service Assurance Suite	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-SRMOPRES1M	Residency for ViPR SRM - One Month	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-SRMOPRES3M	Residency for ViPR SRM - Three Month	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN5B-UOPRES1M	Operational Residency for Unity - 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-UOPRES3M	Operational Residency for Unity - 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-USUOPRES1M	Residency for USD: Operational 1 Month	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-USUOPRES3M	Residency for USD: Operational 3 Month	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VICOPRES1M	Residency for ViPR Controller One Month	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VICOPRES3M	Residency for ViPR Controller 3 Month	$42,470.00	F2	2%	$41,620.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VMNTWRK1M	Residency for Network Virtualization 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VMNTWRK3M	Residency for Network Virtualization 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VMRES	VMware RES Sr IS 4-7yrs Exp	$14,900.00	F2	2%	$14,602.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VRA1M	Residency for vRealize Automation - 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VRA3M	Residency for vRealize Automation - 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VROPS1M	Residency for vRealize Operations - 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5B-VROPS3M	Residency for vRealize Operations - 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$43,810.00	F2	2%	$42,933.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5J-BRRES	Backup RES Assoc IS <2yr Exp	$10,230.00	F2	2%	$10,025.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DATRRES1M	Residency for Data Availabty: Trans. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DATRRES3M	Residency for Data Availabty: Trans. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$17,600.00	F2	2%	$17,248.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DPTRRES1M	Residency for Data Protection: Trans. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DPTRRES3M	Residency for Data Protection: Trans. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DSDTRRES1M	DSSD Transitional Residency 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-DSDTRRES3M	DSSD Transitional Res 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-MFTRRES1M	Residency for Mainframe: Trans. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-MFTRRES3M	Residency for Mainframe: Trans. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-S1TRRES1M	Residency for Data Archive: Trans. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-S1TRRES3M	Residency for Data Archive: Trans. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-USUTRRES1M	Residency for USD: Transitional 1 Month	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-USUTRRES3M	Residency for USD: Transitional 3 Month	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-UTRRES1M	Transitional Residency for Unity - 1M	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-UTRRES3M	Transitional Residency for Unity - 3M	$50,160.00	F2	2%	$49,156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5S-VMRES	VMware RES Sr SA 7+yrs Exp	$17,270.00	F2	2%	$16,924.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PS-ZN5-VMRES3	VMware RES 90 Day 7+yrs Exp	$49,220.00	F2	2%	$48,235.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PTC-1D	SEL 1DAY DA TRAINING EXCLUDE EXPEPENSE	$3,441.00	F2	2%	$3,372.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PTC-2D	SEL 2 DAYS DATRAINING EXCLUDE EXPENSES	$6,882.00	F2	2%	$6,744.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PTTRAIN2DBHD	SELECT NTPS PTIERING ONSITE TRNG (2-DAY)	$10,059.00	F2	2%	$9,857.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHGC	SEL PV-APAH-G-SUP-C)	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHGC-I	SEL PV-APAH-G-SUP-C)	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHGC-K	SEL PV-APAH-G-SUP-C)	$573.00	F2	2%	$561.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHPC	SEL PV-APAH-P-SUP-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHPC-I	SEL PV-APAH-P-SUP-C)	$825.00	F2	2%	$808.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPAHPC-K	SEL PV-APAH-P-SUP-C)	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCGC	SEL PV-APATC-G-SUP-C)	$500.00	F2	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCGC-I	SEL PV-APATC-G-SUP-C)	$550.00	F2	2%	$539.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCGC-K	SEL PV-APATC-G-SUP-C)	$573.00	F2	2%	$561.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCPC	SEL PV-APATC-P-SUP-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCPC-I	SEL PV-APATC-P-SUP-C)	$825.00	F2	2%	$808.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVAPATCPC-K	SEL PV-APATC-P-SUP-C)	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVDEVSPC	SEL PV-DEVS-P-SUP-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVDEVSPC-I	SEL PV-DEVS-P-SUP-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVDEVSPC-K	SEL PV-DEVS-P-SUP-C)	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOGC	SEL PV-RBMQOSS-G-SUP-C)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOGC-I	SEL PV-RBMQOSS-G-SUP-C)	$2,200.00	F2	2%	$2,156.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOGC-K	SEL PV-RBMQOSS-G-SUP-C)	$2,292.00	F2	2%	$2,246.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOPC	SEL PV-RBMQOSS-P-SUP-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOPC-I	SEL PV-RBMQOSS-P-SUP-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVRMQOPC-K	SEL PV-RBMQOSS-P-SUP-C)	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGGC	SEL PV-DEVS-G-SUP-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGGC-I	SEL PV-SPG-G-SUP-C)	$825.00	F2	2%	$808.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGGC-K	SEL PV-SPG-G-SUP-C)	$859.00	F2	2%	$841.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGLICC	SEL PV-SPG-LIC-C)	$1.00	F2	2%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGLICC-I	SEL PV-SPG-LIC-C)	$1.00	F2	2%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGLICC-K	SEL PV-SPG-LIC-C)	$1.00	F2	2%	$0.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGPC	SEL PV-SPG-P-SUP-C)	$1,125.00	F2	2%	$1,102.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGPC-I	SEL PV-SPG-P-SUP-C)	$1,238.00	F2	2%	$1,213.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVSPGPC-K	SEL PV-SPG-P-SUP-C)	$1,289.00	F2	2%	$1,263.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCS3GTC	SEL PV-TCSS-3G-TLSS-C)	$1,590.00	F2	2%	$1,558.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCS3GTC-I	SEL PV-TCSS-3G-TLSS-C)	$1,749.00	F2	2%	$1,714.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCS3GTC-K	SEL PV-TCSS-3G-TLSS-C)	$1,818.00	F2	2%	$1,781.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PVTCS3PTC	SEL PV-TCSS-3P-TLSS-C)	$2,370.00	F2	2%	$2,322.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCS3PTC-I	SEL PV-TCSS-3P-TLSS-C)	$2,607.00	F2	2%	$2,554.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCS3PTC-K	SEL PV-TCSS-3P-TLSS-C)	$2,715.00	F2	2%	$2,660.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSGTC	SEL PV-TCSS-G-TLSS-C)	$530.00	F2	2%	$519.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSGTC-I	SEL PV-TCSS-G-TLSS-C)	$583.00	F2	2%	$571.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSGTC-K	SEL PV-TCSS-G-TLSS-C)	$607.00	F2	2%	$594.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSPTC	SEL PV-TCSS-P-TLSS-C)	$790.00	F2	2%	$774.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSPTC-I	SEL PV-TCSS-P-TLSS-C)	$869.00	F2	2%	$851.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSPTC-K	SEL PV-TCSS-P-TLSS-C)	$905.00	F2	2%	$886.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSS3PC	SEL PV-TCSS-3P-SSS-C)	$1,650.00	F2	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSS3PC-I	SEL PV-TCSS-3P-SSS-C)	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSS3PC-K	SEL PV-TCSS-3P-SSS-C)	$1,891.00	F2	2%	$1,853.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSSPSC	SEL PV-TCSS-P-SSS-C)	$625.00	F2	2%	$612.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSSPSC-I	SEL PV-TCSS-P-SSS-C)	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCSSPSC-K	SEL PV-TCSS-P-SSS-C)	$716.00	F2	2%	$701.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3GTC	SEL PV-TCSV-3G-TLSS-C)	$1,590.00	F2	2%	$1,558.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3GTC-I	SEL PV-TCSV-3G-TLSS-C)	$1,749.00	F2	2%	$1,714.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3GTC-K	SEL PV-TCSV-3G-TLSS-C)	$1,818.00	F2	2%	$1,781.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3PTC	SEL PV-TCSV-3P-TLSS-C)	$2,370.00	F2	2%	$2,322.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3PTC-I	SEL PV-TCSV-3P-TLSS-C)	$2,607.00	F2	2%	$2,554.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCV3PTC-K	SEL PV-TCSV-3P-TLSS-C)	$2,715.00	F2	2%	$2,660.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVPTC	SEL PV-TCSV-P-TLSS-C)	$790.00	F2	2%	$774.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVPTC-I	SEL PV-TCSV-P-TLSS-C)	$869.00	F2	2%	$851.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVPTC-K	SEL PV-TCSV-P-TLSS-C)	$905.00	F2	2%	$886.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVTLC	SEL PV-TCSV-G-TLSS-C)	$530.00	F2	2%	$519.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVTLC-I	SEL PV-TCSV-G-TLSS-C)	$583.00	F2	2%	$571.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PVTCVTLC-K	SEL PV-TCSV-G-TLSS-C)	$607.00	F2	2%	$594.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB1TBSPMM1	SELECT QFS 10-80TB Spt/Mnt 1Mo (per TB)	$11.76	F2	2%	$11.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB1TBSPMT1	SELECT QFS 10-80TB Spt/Mnt 1Yr (per TB)	$132.94	F2	2%	$130.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB1TBSPMT3	SELECT QFS 10-80TB Spt/Mnt 3Yr (per TB)	$400.00	F2	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB1TBSPMT5	SELECT QFS 10-80TB Spt/Mnt 5Yr (per TB)	$667.06	F2	2%	$653.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB2TBSPMM1	SELECT QFS 81-240TB Spt/Mnt 1Mo (per TB)	$10.59	F2	2%	$10.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB2TBSPMT1	SELECT QFS 81-240TB Spt/Mnt 1Yr (per TB)	$125.88	F2	2%	$123.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB2TBSPMT3	SELECT QFS 81-240TB Spt/Mnt 3Yr (per TB)	$377.65	F2	2%	$370.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB2TBSPMT5	SELECT QFS 81-240TB Spt/Mnt 5Yr (per TB)	$630.59	F2	2%	$617.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB3TBSPMM1	SELECT QFS 241-500TB Spt/Mnt 1Mo (perTB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB3TBSPMT1	SELECT QFS 241-500TB Spt/Mnt 1Yr (perTB)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB3TBSPMT3	SELECT QFS 241-500TB Spt/Mnt 3Yr (perTB)	$357.65	F2	2%	$350.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB3TBSPMT5	SELECT QFS 241-500TB Spt/Mnt 5Yr (perTB)	$596.47	F2	2%	$584.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB4TBSPMM1	SELECT QFS 501-750TB Spt/Mnt 1Mo (perTB)	$9.41	F2	2%	$9.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB4TBSPMT1	SELECT QFS 501-750TB Spt/Mnt 1Yr (perTB)	$111.76	F2	2%	$109.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB4TBSPMT3	SELECT QFS 501-750TB Spt/Mnt 3Yr (perTB)	$335.29	F2	2%	$328.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB4TBSPMT5	SELECT QFS 501-750TB Spt/Mnt 5Yr (perTB)	$558.82	F2	2%	$547.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB5TBSPMM1	SELECT QFS 751-1024TB Spt/Mnt 1Mo (prTB)	$8.24	F2	2%	$8.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB5TBSPMT1	SELECT QFS 751-1024TB Spt/Mnt 1Yr (prTB)	$104.71	F2	2%	$102.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB5TBSPMT3	SELECT QFS 751-1024TB Spt/Mnt 3Yr (prTB)	$315.29	F2	2%	$308.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSB5TBSPMT5	SELECT QFS 751-1024TB Spt/Mnt 5Yr (prTB)	$524.71	F2	2%	$514.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	QFSTRAIN2BHD	SELECT NTPS QFS ONSITE TRAINING (2-DAY)	$10,059.00	F2	2%	$9,857.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	REMINST1DAY	SELECT NTPS Remote Install Sppt (1 Day)	$1,906.00	F2	2%	$1,867.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	REMPROFSVC	SELECT NTPS Remote Prof Svc (per Day)	$1,905.88	F2	2%	$1,867.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	REVPMGR-1	SELECT 1 DAY PROJECT MGR	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMB-1	SEL: T120 ASM BASIC YEAR 1	$7,404.00	F2	2%	$7,255.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMB-1Z2	SEL: T120 ASM Basic Year 1,Z2	$8,144.00	F2	2%	$7,981.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMB-2	SEL: T120 ASM BASIC YEAR 2	$2,959.00	F2	2%	$2,899.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMB-2Z2	SEL: T120 ASM Basic Year 2,Z2	$3,256.00	F2	2%	$3,190.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMG-1	SEL: T120 ASM GOLD YEAR 1	$11,111.00	F2	2%	$10,888.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMG-1Z2	SEL: T120 ASM Gold Year 1,Z2	$12,229.00	F2	2%	$11,984.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMG-2	SEL: T120 ASM GOLD YEAR 2	$4,445.00	F2	2%	$4,356.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-ASMG-2Z2	SEL: T120 ASM Gold Year 2 ,Z2	$4,890.00	F2	2%	$4,792.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-4HR	SEL: T120 BASE;YEAR 1;4HR	$965.00	F2	2%	$945.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-4HRZ2	SEL: T120 Base,Year 1,4HR,Z2	$1,062.00	F2	2%	$1,040.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-NBD	SEL: T120 BASE;YEAR 1;NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-NBDZ2	SEL: T120 Base,Year 1,NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-SBD	SEL: T120 BASE;YEAR 1;SBD	$873.00	F2	2%	$855.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-1-SBDZ2	SEL: T120 Base,Year 1,SBD,Z2	$960.00	F2	2%	$940.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-4HR	SEL: T120 BASE;YEARS 2 ;4HR	$1,271.00	F2	2%	$1,245.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-4HRZ2	SEL: T120 Base,Years 2,4HR,Z2	$1,403.00	F2	2%	$1,374.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-NBD	SEL: T120 BASE;YEARS 2 ;NBD	$914.00	F2	2%	$895.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-NBDZ2	SEL: T120 Base,Years 2,NBD,Z2	$1,013.00	F2	2%	$992.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-SBD	SEL: T120 BASE; YEARS 2 ; SBD	$1,145.00	F2	2%	$1,122.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-B-2-SBDZ2	SEL: T120 Base, Years 2, SBD,Z2	$1,268.00	F2	2%	$1,242.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-1-4HR	SEL: T120 BLSCLIC;5 SLTS;Y1;4HO	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-1-4HRZ2	SEL: T120 BlScLic,5 slts,Y1,4HO,Z2	$71.00	F2	2%	$69.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-1-SBD	SEL: T120 BLSCLIC ;5 SLTS;Y1 ;SBD	$56.00	F2	2%	$54.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-1-SBDZ2	SEL: T120 BlScLic ,5 slts,Y1,SBD,Z2	$62.00	F2	2%	$60.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-2-4HR	SEL: T120 BLSCLIC ;5 SLTS;Y2 ;4HR	$91.00	F2	2%	$89.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-2-4HRZ2	SEL: T120 BlScLic ,5 slts,Y2,4HR,Z2	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-2-NBDSL	SEL: T120 BlScLic ,5 slts,Y2,NBD	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-2NBDZ2S1	SEL: T120 BLSCLIC ,5SLTS,Y2,NBD,Z2	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-BL-2-SBD	SEL: T120 BLSCLIC;5 SLTS;Y2 ;SBD	$78.00	F2	2%	$76.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S120-BL-2-SBDZ2	SEL: T120 BlScLic,5 slts,Y2 ,SBD,Z2	$86.00	F2	2%	$84.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-CT-100	SEL: 1 COTERM SUPPORT UNIT T120	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-1-4HR	SEL: T120 DRVS;YEAR 1;4HR	$1,392.00	F2	2%	$1,364.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-1-4HRZ2	SEL: T120 Drvs,Year 1,4HR,Z2	$1,531.00	F2	2%	$1,500.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-1-SBD	SEL: T120 DRVS;YEAR 1;SBD	$1,217.00	F2	2%	$1,192.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-1-SBDZ2	SEL: T120 Drvs,Year 1,SBD,Z2	$1,339.00	F2	2%	$1,312.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-4HR	SEL: T120 DRVS YEARS 2 ;4HR	$1,996.00	F2	2%	$1,956.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-4HRZ2	SEL: T120 Drvs Years 2,4HR,Z2	$2,195.00	F2	2%	$2,151.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-NBD	SEL: T120 DRVS YEARS 2 ;NBD	$1,322.00	F2	2%	$1,295.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-NBDZ2	SEL: T120 Drvs Years 2,NBD,Z2	$1,464.00	F2	2%	$1,434.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-SBD	SEL: T120 DRVS YEARS 2 ;SBD	$1,740.00	F2	2%	$1,705.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DR-2-SBDZ2	SEL: T120 Drvs Years 2,SBD,Z2	$1,915.00	F2	2%	$1,876.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-1-4HR	SEL: T120 Drvs,Year 1,4HR	$1,452.00	F2	2%	$1,422.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-1-4HRZ2	SEL: T120 Drvs,Year 1,4HR,Z2	$1,591.00	F2	2%	$1,559.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-1-SBD	SEL: T120 Drvs,Year 1,SBD	$1,277.00	F2	2%	$1,251.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-1-SBDZ2	SEL: T120 Drvs,Year 1,SBD,Z2	$1,399.00	F2	2%	$1,371.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-4HR	SEL: T120 Drvs Years 2+,4HR	$2,056.00	F2	2%	$2,014.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-4HRZ2	SEL: T120DrvsYears2+,4HR,Z2	$2,255.00	F2	2%	$2,209.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-NBD	SEL: T120 Drvs Years 2+,NBD	$1,382.00	F2	2%	$1,354.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-NBDZ2	SEL: T120DrvsYears2+,NBD,Z2	$1,524.00	F2	2%	$1,493.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-SBD	SEL: T120 Drvs Years 2+,SBD	$1,800.00	F2	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-DV-2-SBDZ2	SEL: T120DrvsYears2+,SBD,Z2	$1,975.00	F2	2%	$1,935.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-Q-1-4HR	SEL: T120 QIPS (EA);YEAR 1;4HR	$1,576.00	F2	2%	$1,544.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-Q-1-SBD	SEL: T120 QIPS (EA);YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-Q-2-4HR	SEL: T120 QIPS (EA);YEARS 2 ;4HR	$2,252.00	F2	2%	$2,206.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-Q-2-NBD	SEL: T120 QIPS (EA);YEARS 2 ;NBD	$1,468.00	F2	2%	$1,438.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S120-Q-2-SBD	SEL: T120 QIPS (EA);YEARS 2 ;SBD	$1,958.00	F2	2%	$1,918.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMB-1	SEL: T200 ASM BASIC YEAR 1	$10,578.00	F2	2%	$10,366.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMB-1Z2	SEL: T200 ASM Basic Year 1,Z2	$11,644.00	F2	2%	$11,411.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMB-2	SEL: T200 ASM BASIC YEAR 2	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMB-2Z2	SEL: T200 ASM Basic Year 2 ,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMG-1	SEL: T200 ASM GOLD YEAR 1	$23,808.00	F2	2%	$23,331.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMG-1Z2	SEL: T200 ASM Gold Year 1,Z2	$26,189.00	F2	2%	$25,665.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMG-2	SEL: T200 ASM GOLD YEAR 2	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-ASMG-2Z2	SEL: T200 ASM Gold Year 2 ,Z2	$10,486.00	F2	2%	$10,276.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-4HR	SEL: T200 BASE; YEAR 1; 4HR	$3,341.00	F2	2%	$3,274.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-4HRZ2	SEL: T200 Base, Year 1, 4HR,Z2	$3,675.00	F2	2%	$3,601.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-NBD	SEL: T200 BASE; YEAR 1; NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-NBDZ2	SEL: T200 Base, Year 1, NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-SBD	SEL: T200 BASE; YEAR 1; SBD	$2,953.00	F2	2%	$2,893.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-1-SBDZ2	SEL: T200 Base, Year 1, SBD,Z2	$3,248.00	F2	2%	$3,183.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-4HR	SEL: T200 BASE; YEARS 2 4HR	$4,610.00	F2	2%	$4,517.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-4HRZ2	SEL: T200 Base, Years 2 4HR,Z2	$5,072.00	F2	2%	$4,970.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-NBD	SEL: T200 BASE;YEARS 2;NBD	$3,137.00	F2	2%	$3,074.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-NBDZ2	SEL: T200 Base,Years 2,NBD,Z2	$3,451.00	F2	2%	$3,381.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-SBD	SEL: T200 BASE;YEARS 2;SBD	$4,064.00	F2	2%	$3,982.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-B-2-SBDZ2	SEL: T200 Base,Years 2,SBD,Z2	$4,475.00	F2	2%	$4,385.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-1-4HR	SEL: T200 BLSCLIC;10 SLTS;Y1;4HR	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-1-4HRZ2	SEL: T200 BlScLic,10 slts,Y1,4HR,Z2	$76.00	F2	2%	$74.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-1-SBD	SEL: T200 BLSCLIC;10 SLTS;Y1;SBD	$60.00	F2	2%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-1-SBDZ2	SEL: T200 BlScLic,10 slts,Y1,SBD,Z2	$66.00	F2	2%	$64.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-2-4HRSL	SEL: T200 BlScLic,10 slts,Y2,4HR	$103.00	F2	2%	$100.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-24HRZ2SL	SEL: T200 BLSCLIC,10 SLTS,Y2,4HR,Z2	$122.00	F2	2%	$119.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-2-NBD	SEL: T200 BLSCLIC;10 SLTS;Y2;NBD	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-2NBDZ2SL	SEL: T200 BlScLic,10 slts,Y2,NBD,Z2	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-2-SBDSL	SEL: T200 BlScLic,10 slts,Y2,SBD	$91.00	F2	2%	$89.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-BL-2SBDZ2SL	SEL: T200 BlScLic,10 slts,Y2,SBD,Z2	$110.00	F2	2%	$107.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-CT-100	SEL: 1 COTERM SUPPORT UNIT T200	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-1-4HR	SEL: T200 DRVS;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-1-4HRZ2	SEL: T200 Drvs,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-1-SBD	SEL: T200 DRVS;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-1-SBDZ2	SEL: T200 Drvs,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-4HR	SEL: T200 DRVS YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-4HRZ2	SEL: T200 Drvs Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-NBD	SEL: T200 DRVS YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-NBDZ2	SEL: T200 Drvs Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-SBD	SEL: T200 DRVS YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DR-2-SBDZ2	SEL: T200 Drvs Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-1-4HR	SEL: T200 Drvs,Year 1,4HR	$1,675.00	F2	2%	$1,641.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-1-4HRZ2	SEL: T200 Drvs,Year 1,4HR,Z2	$1,832.00	F2	2%	$1,795.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-1-SBD	SEL: T200 Drvs,Year 1,SBD	$1,471.00	F2	2%	$1,441.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-1-SBDZ2	SEL: T200 Drvs,Year 1,SBD,Z2	$1,609.00	F2	2%	$1,576.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-4HR	SEL: T200 Drvs Years 2+,4HR	$2,350.00	F2	2%	$2,303.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-4HRZ2	SEL: T200 Drvs Years 2+,4HR,Z2	$2,576.00	F2	2%	$2,524.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-NBD	SEL: T200 Drvs Years 2+,NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-NBDZ2	SEL: T200 Drvs Years 2+,NBD,Z2	$1,747.00	F2	2%	$1,712.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-SBD	SEL: T200 Drvs Years 2+,SBD	$2,057.00	F2	2%	$2,015.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-DV-2-SBDZ2	SEL: T200 Drvs Years 2+,SBD,Z2	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-1-4HR	SEL: T200 QIP;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-1-4HRZ2	SEL: T200 QIP,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S200-Q-1-SBD	SEL: T200 QIP;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-1-SBDZ2	SEL: T200 QIP,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-4HR	SEL: T200 QIP;YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-4HRZ2	SEL: T200 QIP,Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-NBD	SEL: T200 QIP;YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-NBDZ2	SEL: T200 QIP,Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-SBD	SEL: T200 QIP;YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S200-Q-2-SBDZ2	SEL: T200 QIP,Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMB-1	SEL: T380 ASM BASIC YEAR 1	$10,578.00	F2	2%	$10,366.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMB-1Z2	SEL: T380 ASM Basic Year 1,Z2	$11,644.00	F2	2%	$11,411.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMB-2	SEL: T380 ASM BASIC YEAR 2	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMB-2Z2	SEL: T380 ASM Basic Year 2 ,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMG-1	SEL: T380 ASM GOLD YEAR 1	$23,808.00	F2	2%	$23,331.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMG-1Z2	SEL: T380 ASM Gold Year 1,Z2	$26,189.00	F2	2%	$25,665.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMG-2	SEL: T380 ASM GOLD YEAR 2	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-ASMG-2Z2	SEL: T380 ASM Gold Year 2 ,Z2	$10,486.00	F2	2%	$10,276.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-4HR	SEL: T380 BASE; YEAR 1; 4HR	$4,782.00	F2	2%	$4,686.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-4HRZ2	SEL: T380 Base, Year 1, 4HR,Z2	$5,261.00	F2	2%	$5,155.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-NBD	SEL: T380 BASE; YEAR 1; NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-NBDZ2	SEL: T380 Base, Year 1, NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-SBD	SEL: T380 BASE; YEAR 1; SBD	$4,223.00	F2	2%	$4,138.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-1-SBDZ2	SEL: T380 Base, Year 1, SBD,Z2	$4,645.00	F2	2%	$4,552.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-4HR	SEL: T380 BASE;YEARS 2;4HR	$6,604.00	F2	2%	$6,471.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-4HRZ2	SEL: T380 Base,Years 2,4HR,Z2	$7,264.00	F2	2%	$7,118.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-NBD	SEL: T380 BASE;YEARS 2;NBD	$4,483.00	F2	2%	$4,393.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-NBDZ2	SEL: T380 Base,Years 2,NBD,Z2	$4,932.00	F2	2%	$4,833.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-SBD	SEL: T380 BASE;YEARS 2;SBD	$5,804.00	F2	2%	$5,687.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-B-2-SBDZ2	SEL: T380 Base,Years 2,SBD,Z2	$6,384.00	F2	2%	$6,256.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-1-4HR	SEL: T380 BLSCLIC;10 SLTS;Y1;4HR	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-1-4HRZ2	SEL: T380 BlScLic,10 slts,Y1,4HR,Z2	$76.00	F2	2%	$74.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-1-SBD	SEL: T380 BLSCLIC;10 SLTS;Y1;SBD	$60.00	F2	2%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-1-SBDZ2	SEL: T380 BlScLic,10 slts,Y1,SBD,Z2	$66.00	F2	2%	$64.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2-4HRSL	SEL: T380 BlScLic,10 slts Y2,4HR	$103.00	F2	2%	$100.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2-4HRZ2	SEL: T380 BlScLic,10 slts Y2,4HR,Z2	$113.00	F2	2%	$110.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2-NBD	SEL: T380 BLSCLIC;10 SLTS;Y2;NBD	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2-NBDZ2	SEL: T380 BlScLic,10 slts,Y2,NBD,Z2	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2-SBDSL	SEL: T380 BlScLic,10 slts,Y2,SBD	$91.00	F2	2%	$89.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-BL-2SBDZ2SL	SEL: T380 BlScLic,10 slts,Y2,SBD,Z2	$110.00	F2	2%	$107.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-CT-100	SEL: 1 COTERM SUPPORT UNIT T380	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-1-4HR	SEL: T380 DRVS;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-1-4HRZ2	SEL: T380 Drvs,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-1-SBD	SEL: T380 DRVS;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-1-SBDZ2	SEL: T380 Drvs,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-4HR	SEL: T380 DRVS YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-4HRZ2	SEL: T380 Drvs Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-NBD	SEL: T380 DRVS YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-NBDZ2	SEL: T380 Drvs Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-SBD	SEL: T380 DRVS YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DR-2-SBDZ2	SEL: T380 Drvs Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-1-4HR	SEL: T380 Drvs,Year 1,4HR	$1,675.00	F2	2%	$1,641.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-1-4HRZ2	SEL: T380 Drvs,Year 1,4HR,Z2	$1,832.00	F2	2%	$1,795.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-1-SBD	SEL: T380 Drvs,Year 1,SBD	$1,471.00	F2	2%	$1,441.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-1-SBDZ2	SEL: T380 Drvs,Year 1,SBD,Z2	$1,609.00	F2	2%	$1,576.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-4HR	SEL: T380 Drvs Years 2+,4HR	$2,350.00	F2	2%	$2,303.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-4HRZ2	SEL: T380 Drvs Years 2+,4HR,Z2	$2,576.00	F2	2%	$2,524.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-NBD	SEL: T380 Drvs Years 2+,NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-NBDZ2	SEL: T380 Drvs Years 2+,NBD,Z2	$1,747.00	F2	2%	$1,712.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-SBD	SEL: T380 Drvs Years 2+,SBD	$2,057.00	F2	2%	$2,015.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-DV-2-SBDZ2	SEL: T380 Drvs Years 2+,SBD,Z2	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMB-1	SEL: T380-J ASM BASIC YEAR 1	$24,337.00	F2	2%	$23,850.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMB-1Z2	SEL: T380-J ASM BASIC YEAR 1,Z2	$24,738.00	F2	2%	$24,243.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMB-2	SEL: T380-J ASM BASIC YEAR 2	$9,736.00	F2	2%	$9,541.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMB-2Z2	SEL: T380-J ASM BASIC YEAR 2 ,Z2	$10,710.00	F2	2%	$10,495.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMG-1	SEL: T380-J ASM GOLD YEAR 1	$37,562.00	F2	2%	$36,810.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMG-1Z2	SEL: T380-J ASM GOLD YEAR 1,Z2	$41,320.00	F2	2%	$40,493.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMG-2	SEL: T380-J ASM GOLD YEAR 2	$15,026.00	F2	2%	$14,725.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JASMG-2Z2	SEL: T380-J ASM GOLD YEAR 2 ,Z2	$16,532.00	F2	2%	$16,201.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-1-4HR	SEL: T380 ENT DRVS,YEAR 1,4HR	$3,277.00	F2	2%	$3,211.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-1-4HRZ2	SEL: T380 ENT DRVS,YEAR 1,4HR,Z2	$3,605.00	F2	2%	$3,532.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-1-SBD	SEL: T380 ENT DRVS,YEAR 1,SBD	$3,003.00	F2	2%	$2,942.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-1-SBDZ2	SEL: T380 ENT DRVS,YEAR 1,SBD,Z2	$3,304.00	F2	2%	$3,237.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-4HR	SEL: T380 ENT DRVS YEARS 2,4HR	$5,460.00	F2	2%	$5,350.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-4HRZ2	SEL: T380 ENT DRVS YEARS 2,4HR,Z2	$6,011.00	F2	2%	$5,890.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-NBD	SEL: T380 ENT DRVS YEARS 2,NBD	$3,644.00	F2	2%	$3,571.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-NBDZ2	SEL: T380 ENT DRVS YEARS 2,NBD,Z2	$4,012.00	F2	2%	$3,931.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-SBD	SEL: T380 ENT DRVS YEARS 2,SBD	$5,004.00	F2	2%	$4,903.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-JDR-2-SBDZ2	SEL: T380 ENT DRVS YEARS 2,SBD,Z2	$5,512.00	F2	2%	$5,401.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-1-4HR	SEL: T380 QIP;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-1-4HRZ2	SEL: T380 QIP,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-1-SBD	SEL: T380 QIP;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S380-Q-1-SBDZ2	SEL: T380 QIP,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-4HR	SEL: T380 QIP;YEARS 2 4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-4HRZ2	SEL: T380 QIP,Years 2 4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-NBD	SEL: T380 QIP;YEARS 2 ;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-NBDZ2	SEL: T380 QIP,Years 2 ,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-SBD	SEL: T380 QIP;YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S380-Q-2-SBDZ2	SEL: T380 QIP,Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMB-1	SEL: T50E ASM BASIC YEAR 1	$4,927.00	F2	2%	$4,828.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMB-1Z2	SEL: T50e ASM Basic Year 1,Z2	$5,426.00	F2	2%	$5,317.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMB-2	SEL: T50E ASM BASIC YEAR 2	$1,968.00	F2	2%	$1,928.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMB-2Z2	SEL: T50e ASM BASIC YEAR 2 ,Z2	$2,171.00	F2	2%	$2,127.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMG-1	SEL: T50E ASM GOLD YEAR 1	$7,200.00	F2	2%	$7,056.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMG-1Z2	SEL: T50e ASM GOLD YEAR 1,Z2	$7,925.00	F2	2%	$7,766.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMG-2	SEL: T50E ASM GOLD YEAR 2	$2,884.00	F2	2%	$2,826.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50-ASMG-2Z2	SEL: T50e ASM GOLD YEAR 2,Z2	$3,182.00	F2	2%	$3,118.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-4HR	SEL: T50E Base,Year 1,4HR	$1,064.00	F2	2%	$1,042.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-4HRZ2	SEL: T50E Base,Year 1,4HR,Z2	$1,170.00	F2	2%	$1,146.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-NBD	SEL: T50E Base,Year 1,NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-NBDZ2	SEL: T50E Base,Year 1,NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-SBD	SEL: T50E Base,Year 1,SBD	$905.00	F2	2%	$886.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-1-SBDZ2	SEL: T50E Base,Year 1,SBD,Z2	$996.00	F2	2%	$976.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-4HR	SEL: T50E Base,Years 2 ,4HR	$1,393.00	F2	2%	$1,365.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-4HRZ2	SEL: T50E Base,Years 2 ,4HR,Z2	$1,546.00	F2	2%	$1,515.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-NBD	SEL: T50E Base,Years 2 ,NBD	$1,009.00	F2	2%	$988.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-NBDZ2	SEL: T50E Base,Years 2 ,NBD,Z2	$1,115.00	F2	2%	$1,092.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-SBD	SEL: T50E Base, Years 2 , SBD	$1,177.00	F2	2%	$1,153.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-B-2-SBDZ2	SEL: T50E Base, Years 2 , SBD,Z2	$1,300.00	F2	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-CT-50	SEL: 1 COTERM SUPPORT UNIT, T50e	$50.00	F2	2%	$49.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-D-1-4HC	SEL: T50E,24HR ONSITE,1DR,UPG,1MT	$107.00	F2	2%	$104.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-D-1-NBC	SEL: T50E,NBD ONSITE,1DR,UPG,1MT	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-D-1-SBC	SEL: T50E,SBD ONSITE,1DR,UPG,1MT	$85.00	F2	2%	$83.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-1-4HR	SEL: T50E Drvs,Year 1,4HR	$1,070.00	F2	2%	$1,048.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	$1,172.00	F2	2%	$1,148.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-1-SBD	SEL: T50E Drvs,Year 1,SBD	$805.00	F2	2%	$788.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	$879.00	F2	2%	$861.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-4HR	SEL: T50E Drvs Years 2 ,4HR	$1,327.00	F2	2%	$1,300.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-4HRZ2	SEL: T50E Drvs Years 2 ,4HR,Z2	$1,458.00	F2	2%	$1,428.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-NBD	SEL: T50E Drvs Years 2 ,NBD	$856.00	F2	2%	$838.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-NBDZ2	SEL: T50E Drvs Years 2 ,NBD,Z2	$944.00	F2	2%	$925.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-SBD	SEL: T50E Drvs Years 2 ,SBD	$1,058.00	F2	2%	$1,036.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DR-2-SBDZ2	SEL: T50E Drvs Years 2 ,SBD,Z2	$1,164.00	F2	2%	$1,140.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-1-4HR	SEL: T50E Drvs,Year 1,4HR	$1,130.00	F2	2%	$1,107.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	$1,232.00	F2	2%	$1,207.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-1-SBD	SEL: T50E Drvs,Year 1,SBD	$865.00	F2	2%	$847.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	$939.00	F2	2%	$920.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-4HR	SEL: T50E Drvs Years 2+,4HR	$1,387.00	F2	2%	$1,359.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-4HRZ2	SEL: T50EDrvsYears2+,4HR,Z2	$1,518.00	F2	2%	$1,487.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-NBD	SEL: T50E Drvs Years 2+,NBD	$916.00	F2	2%	$897.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-NBDZ2	SEL: T50EDrvsYears2+,NBD,Z2	$1,004.00	F2	2%	$983.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-SBD	SEL: T50E Drvs Years 2+,SBD	$1,118.00	F2	2%	$1,095.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S50E-DV-2-SBDZ2	SEL: T50EDrvsYears2+,SBD,Z2	$1,224.00	F2	2%	$1,199.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMB-1	SEL: T680 ASM BASIC YEAR 1	$10,578.00	F2	2%	$10,366.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMB-1Z2	SEL: T680 ASM Basic Year 1,Z2	$11,644.00	F2	2%	$11,411.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMB-2	SEL: T680 ASM BASIC YEAR 2	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMB-2Z2	SEL: T680 ASM Basic Year 2 ,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMG-1	SEL: T680 ASM GOLD YEAR 1	$23,808.00	F2	2%	$23,331.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMG-1Z2	SEL: T680 ASM Gold Year 1,Z2	$26,189.00	F2	2%	$25,665.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMG-2	SEL: T680 ASM GOLD YEAR 2	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-ASMG-2Z2	SEL: T680 ASM Gold Year 2 ,Z2	$10,486.00	F2	2%	$10,276.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-4HR	SEL: T680 BASE; YEAR 1; 4HR	$6,220.00	F2	2%	$6,095.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-4HRZ2	SEL: T680 Base, Year 1, 4HR,Z2	$6,843.00	F2	2%	$6,706.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-NBD	SEL: T680 BASE; YEAR 1; NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-NBDZ2	SEL: T680 Base, Year 1, NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-SBD	SEL: T680 BASE; YEAR 1; SBD	$5,493.00	F2	2%	$5,383.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-1-SBDZ2	SEL: T680 Base, Year 1, SBD,Z2	$6,042.00	F2	2%	$5,921.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-4HR	SEL: T680 BASE;YEARS 2;4HR	$8,584.00	F2	2%	$8,412.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-4HRZ2	SEL: T680 Base,Years 2,4HR,Z2	$9,449.00	F2	2%	$9,260.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-NBD	SEL: T680 BASE;YEARS 2;NBD	$5,842.00	F2	2%	$5,725.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-NBDZ2	SEL: T680 Base,Years 2,NBD,Z2	$6,438.00	F2	2%	$6,309.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-SBD	SEL: T680 BASE;YEARS 2;SBD	$7,556.00	F2	2%	$7,404.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-B-2-SBDZ2	SEL: T680 Base,Years 2,SBD,Z2	$8,316.00	F2	2%	$8,149.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-1-4HR	SEL: T680 BLSCLIC;10 SLTS;Y1;4HR	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-1-4HRZ2	SEL: T680 BlScLic,10 slts,Y1,4HR,Z2	$76.00	F2	2%	$74.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-1-SBD	SEL: T680 BLSCLIC;10 SLTS;Y1;SBD	$60.00	F2	2%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-1-SBDZ2	SEL: T680 BlScLic,10 slts,Y1,SBD,Z2	$66.00	F2	2%	$64.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-2-4HRSL	SEL: T680 BlScLic,10 slts,Y2,4HR	$103.00	F2	2%	$100.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-24HRZ2SL	SEL: T680 BlScLic,10 slts,Y2,4HR,Z2	$122.00	F2	2%	$119.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-2-NBD	SEL: T680 BLSCLIC;10 SLTS;Y2;NBD	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-2NBDZ2SL	SEL: T680 BlScLic,10 slts,Y2,NBD,Z2	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-BL-2-SBDSL	SEL: T680 BlScLic,10 slts,Y2,SBD	$91.00	F2	2%	$89.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S680-BL-2SBDZ2SL	SEL: T680 BlScLic,10 slts,Y2,SBD,Z2	$110.00	F2	2%	$107.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-CT-100	SEL: 1 COTERM SUPPORT UNIT T680	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-1-4HR	SEL: T680 DRVS YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-1-SBD	SEL: T680 DRVS;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-4HR	SEL: T680 DRVS YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-4HRZ2	SEL: T680 Drvs Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-NBD	SEL: T680 DRVS YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-NBDZ2	SEL: T680 Drvs Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-SBD	SEL: T680 DRVS YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DR-2-SBDZ2	SEL: T680 Drvs Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-1-4HR	SEL: T680 Drvs Year 1,4HR	$1,675.00	F2	2%	$1,641.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	$1,832.00	F2	2%	$1,795.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-1-SBD	SEL: T680 Drvs,Year 1,SBD	$1,471.00	F2	2%	$1,441.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	$1,609.00	F2	2%	$1,576.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-4HR	SEL: T680 Drvs Years 2+,4HR	$2,350.00	F2	2%	$2,303.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-4HRZ2	SEL: T680 Drvs Years 2+,4HR,Z2	$2,576.00	F2	2%	$2,524.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-NBD	SEL: T680 Drvs Years 2+,NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-NBDZ2	SEL: T680 Drvs Years 2+,NBD,Z2	$1,747.00	F2	2%	$1,712.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-SBD	SEL: T680 Drvs Years 2+,SBD	$2,057.00	F2	2%	$2,015.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-DV-2-SBDZ2	SEL: T680 Drvs Years 2+,SBD,Z2	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-1-4HR	SEL: T680 QIP;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-1-4HRZ2	SEL: T680 QIP,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-1-SBD	SEL: T680 QIP;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-1-SBDZ2	SEL: T680 QIP,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-4HR	SEL: T680 QIP;YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-4HRZ2	SEL: T680 QIP,Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-NBD	SEL: T680 QIP;YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-NBDZ2	SEL: T680 QIP,Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-SBD	SEL: T680 QIP;YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S680-Q-2-SBDZ2	SEL: T680 QIP,Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMB-1	SEL: T950 ASM BASIC YEAR 1	$10,578.00	F2	2%	$10,366.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMB-1Z2	SEL: T950 ASM Basic Year 1,Z2	$11,644.00	F2	2%	$11,411.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMB-2	SEL: T950 ASM BASIC YEAR 2	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMB-2Z2	SEL: T950 ASM Basic Year 2 ,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMG-1	SEL: T950 ASM GOLD YEAR 1	$23,808.00	F2	2%	$23,331.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMG-1Z2	SEL: T950 ASM Gold Year 1,Z2	$26,189.00	F2	2%	$25,665.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMG-2	SEL: T950 ASM GOLD YEAR 2	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-ASMG-2Z2	SEL: T950 ASM Gold Year 2 ,Z2	$10,486.00	F2	2%	$10,276.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-4HR	SEL: T950 BASE; YEAR 1; 4HR	$7,182.00	F2	2%	$7,038.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-4HRZ2	SEL: T950 Base, Year 1, 4HR,Z2	$7,901.00	F2	2%	$7,742.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-NBD	SEL: T950 BASE; YEAR 1; NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-NBDZ2	SEL: T950 Base, Year 1, NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-SBD	SEL: T950 BASE; YEAR 1; SBD	$6,349.00	F2	2%	$6,222.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-1-SBDZ2	SEL: T950 Base, Year 1, SBD,Z2	$6,984.00	F2	2%	$6,844.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-4HR	SEL: T950 BASE;YEARS 2 4HR	$9,917.00	F2	2%	$9,718.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-4HRZ2	SEL: T950 Base,Years 2 4HR,Z2	$10,913.00	F2	2%	$10,694.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-NBD	SEL: T950 BASE;YEARS 2;NBD	$6,743.00	F2	2%	$6,608.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-NBDZ2	SEL: T950 Base,Years 2,NBD,Z2	$7,426.00	F2	2%	$7,277.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-SBD	SEL: T950 BASE;YEARS 2;SBD	$8,736.00	F2	2%	$8,561.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-B-2-SBDZ2	SEL: T950 Base,Years 2,SBD,Z2	$9,620.00	F2	2%	$9,427.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-1-4HR	SEL: T950 BLSCLIC;100 SLTS;1;4HR	$682.00	F2	2%	$668.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-1-4HRZ2	SEL: T950 BlScLic,100 slts,1,4HR,Z2	$751.00	F2	2%	$735.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-1-SBD	SEL: T950 BLSCLIC;100 SLTS;Y1 SBD	$593.00	F2	2%	$581.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-1-SBDZ2	SEL: T950 BlScLic,100 slts,Y1 SBD,Z2	$653.00	F2	2%	$639.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-4HR	SEL: T950 BLSCLIC;100 SLTS Y2;4HR	$979.00	F2	2%	$959.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-4HRZ2	SEL: T950 BlScLic,100 slts Y2,4HR,Z2	$1,086.00	F2	2%	$1,064.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-NBD	SEL: T950 BLSCLIC;100 SLTS;Y2;NBD	$636.00	F2	2%	$623.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-NBDZ2	SEL: T950 BlScLic,100 slts,Y2,NBD,Z2	$708.00	F2	2%	$693.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-SBD	SEL: T950 BLSCLIC;100 SLTS;Y2;SBD	$852.00	F2	2%	$834.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-BL-2-SBDZ2	SEL: T950 BlScLic,100 slts,Y2,SBD,Z2	$940.00	F2	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-CT-100	SEL: 1 COTERM SUPPORT UNIT T950	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-1-4HR	SEL: T950 DRVS; YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-1-SBD	SEL: T950 DRVS;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-4HR	SEL: T950 DRVS YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-4HRZ2	SEL: T950 Drvs Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-NBD	SEL: T950 DRVS YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-NBDZ2	SEL: T950 Drvs Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-SBD	SEL: T950 DRVS YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DR-2-SBDZ2	SEL: T950 Drvs Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-1-4HR	SEL: T950 Drvs, Year 1,4HR	$1,675.00	F2	2%	$1,641.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	$1,832.00	F2	2%	$1,795.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-1-SBD	SEL: T950 Drvs,Year 1,SBD	$1,471.00	F2	2%	$1,441.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	$1,609.00	F2	2%	$1,576.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-2-4HR	SEL: T950 Drvs Years 2+,4HR	$2,350.00	F2	2%	$2,303.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-2-4HRZ2	SEL: T950 Drvs Years 2+,4HR,Z2	$2,576.00	F2	2%	$2,524.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-2-NBD	SEL: T950 Drvs Years 2+,NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S950-DV-2-NBDZ2	SEL: T950 Drvs Years 2+,NBD,Z2	$1,747.00	F2	2%	$1,712.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-2-SBD	SEL: T950 Drvs Years 2+,SBD	$2,057.00	F2	2%	$2,015.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DV-2-SBDZ2	SEL: T950 Drvs Years 2+,SBD,Z2	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-1-4HRSL	SEL: T950 DEX (ea),Year 1,4HR	$1,585.00	F2	2%	$1,553.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-14HRZ2SL	SEL: T950 DEX (ea),Year 1,4HR,Z2	$1,749.00	F2	2%	$1,714.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-1-SBDSL	SEL: T950 DEX (ea),Year 1,SBD	$1,273.00	F2	2%	$1,247.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-1SBDZ2SL	SEL: T950 DEX (ea),Year 1,SBD,Z2	$1,405.00	F2	2%	$1,376.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-4HR	SEL: T950 DEX (EA);YEARS 2;4HR	$2,642.00	F2	2%	$2,589.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-4HRZ2	SEL: T950 DEX (ea),Years 2,4HR,Z2	$2,915.00	F2	2%	$2,856.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-NBD	SEL: T950 DEX (EA);YEARS 2;NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-NBDZ2	SEL: T950 DEX (ea),Years 2,NBD,Z2	$1,757.00	F2	2%	$1,721.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-SBD	SEL: T950 DEX (EA);YEARS 2;SBD	$2,122.00	F2	2%	$2,079.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-DX-2-SBDZ2	SEL: T950 DEX (ea),Years 2,SBD,Z2	$2,341.00	F2	2%	$2,294.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMB-1	SEL: T950-J ASM BASIC YEAR 1	$24,337.00	F2	2%	$23,850.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMB-1Z2	SEL: T950-J ASM BASIC YEAR 1,Z2	$24,738.00	F2	2%	$24,243.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMB-2	SEL: T950-J ASM BASIC YEAR 2	$9,736.00	F2	2%	$9,541.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMB-2Z2	SEL: T950-J ASM BASIC YEAR 2 ,Z2	$10,710.00	F2	2%	$10,495.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMG-1	SEL: T950-J ASM GOLD YEAR 1	$37,562.00	F2	2%	$36,810.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMG-1Z2	SEL: T950-J ASM GOLD YEAR 1,Z2	$41,320.00	F2	2%	$40,493.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMG-2	SEL: T950-J ASM GOLD YEAR 2	$15,026.00	F2	2%	$14,725.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JASMG-2Z2	SEL: T950-J ASM GOLD YEAR 2 ,Z2	$16,532.00	F2	2%	$16,201.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950JDR-1-4HR	SEL: T950 ENT DRVS,YEAR 1,4HR	$3,277.00	F2	2%	$3,211.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JDR-1-4HRZ2	SEL: T950 ENT DRVS,YEAR 1,4HR,Z2	$3,605.00	F2	2%	$3,532.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950JDR-1-SBD	SEL: T950 ENT DRVS,YEAR 1,SBD	$3,003.00	F2	2%	$2,942.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JDR-1-SBDZ2	SEL: T950 ENT DRVS,YEAR 1,SBD,Z2	$3,304.00	F2	2%	$3,237.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950JDR-2-4HR	SEL: T950 ENT DRVS YEARS 2,4HR	$5,460.00	F2	2%	$5,350.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JDR-2-4HRZ2	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	$6,011.00	F2	2%	$5,890.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950JDR-2-NBD	SEL: T950 ENT DRVS YEARS 2,NBD	$3,644.00	F2	2%	$3,571.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JDR-2-NBDZ2	SEL: T950 ENT DRVS YEARS 2,NBD,Z2	$4,012.00	F2	2%	$3,931.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950JDR-2-SBD	SEL: T950 ENT DRVS YEARS 2,SBD	$5,004.00	F2	2%	$4,903.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-JDR-2-SBDZ2	SEL: T950 ENT DRVS YEARS 2,SBD,Z2	$5,512.00	F2	2%	$5,401.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-1-4HR	SEL: T950 QIP;YEAR 1;4HR	$1,574.00	F2	2%	$1,542.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-1-4HRZ2	SEL: T950 QIP,Year 1,4HR,Z2	$1,731.00	F2	2%	$1,696.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-1-SBD	SEL: T950 QIP;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-1-SBDZ2	SEL: T950 QIP,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-4HR	SEL: T950 QIP;YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-4HRZ2	SEL: T950 QIP,Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-NBD	SEL: T950 QIP;YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-NBDZ2	SEL: T950 QIP,Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-SBD	SEL: T950 QIP;YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-Q-2-SBDZ2	SEL: T950 QIP,Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950TAP-1-4HR	SEL: T950;BULK;TAP;SVC;YEAR 1;4HR	$4,388.00	F2	2%	$4,300.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-TAP-1-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR,Z2	$4,827.00	F2	2%	$4,730.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950TAP-1-SBD	SEL: T950;BULK;TAP;SVC;YEAR 1;SBD	$3,658.00	F2	2%	$3,584.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-TAP-1-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD,Z2	$4,023.00	F2	2%	$3,942.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950TAP-2-4HR	SEL: T950;BULK;TAP;SVC;YEAR 2;4HR	$6,095.00	F2	2%	$5,973.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-TAP-2-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR,Z2	$6,706.00	F2	2%	$6,571.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950TAP-2-NBD	SEL: T950;BULK;TAP;SVC;YEAR 2;NBD	$4,115.00	F2	2%	$4,032.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-TAP-2-NBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD,Z2	$4,536.00	F2	2%	$4,445.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950TAP-2-SBD	SEL: T950;BULK;TAP;SVC;YEAR 2;SBD	$5,080.00	F2	2%	$4,978.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	S950-TAP-2-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD,Z2	$5,597.00	F2	2%	$5,485.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SCS-X	SEL Onsite Architecture Prof Svcs	$3,529.00	F2	2%	$3,458.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-100	SEL Splunk Ent Sup 100GB/day US	$26,471.00	F2	2%	$25,941.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-100-AN	SEL Splunk Ent Sup 100GB/day AN	$33,088.00	F2	2%	$32,426.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-100-AP	SEL Splunk Ent Sup 100GB/day AP	$39,706.00	F2	2%	$38,911.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-100-EM	SEL Splunk Ent Sup 100GB/day EM	$30,441.00	F2	2%	$29,832.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-1T	SEL Splunk Ent Sup 1TB/day US	$211,765.00	F2	2%	$207,529.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-1T-AN	SEL Splunk Ent Sup 1TB/day AN	$264,706.00	F2	2%	$259,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-1T-AP	SEL Splunk Ent Sup 1TB/day AP	$317,647.00	F2	2%	$311,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-1T-EM	SEL Splunk Ent Sup 1TB/day EM	$243,529.00	F2	2%	$238,658.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-200	SEL Splunk Ent Sup 200GB/day US	$49,412.00	F2	2%	$48,423.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-200-AN	SEL Splunk Ent Sup 200GB/day AN	$61,765.00	F2	2%	$60,529.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-200-AP	SEL Splunk Ent Sup 200GB/day AP	$74,118.00	F2	2%	$72,635.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-200-EM	SEL Splunk Ent Sup 200GB/day EM	$56,824.00	F2	2%	$55,687.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-50	SEL Splunk Ent Sup 50GB/day US	$16,765.00	F2	2%	$16,429.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-500	SEL Splunk Ent Sup 500GB/day US	$114,706.00	F2	2%	$112,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-500-AN	SEL Splunk Ent Sup 500GB/day AN	$143,382.00	F2	2%	$140,514.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-500-AP	SEL Splunk Ent Sup 500GB/day AP	$172,059.00	F2	2%	$168,617.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-500-EM	SEL Splunk Ent Sup 500GB/day EM	$131,912.00	F2	2%	$129,273.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-50-AN	SEL Splunk Ent Sup 50GB/day AN	$20,956.00	F2	2%	$20,536.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-50-AP	SEL Splunk Ent Sup 50GB/day AP	$25,147.00	F2	2%	$24,644.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-ESUP-50-EM	SEL Splunk Ent Sup 50GB/day EM	$19,279.00	F2	2%	$18,893.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP100	SEL Splunk Ent Global Sup 100GB/day US	$33,088.00	F2	2%	$32,426.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP100-AN	SEL Splunk Ent Global Sup 100GB/day AN	$41,360.00	F2	2%	$40,532.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP100-AP	SEL Splunk Ent Global Sup 100GB/day AP	$49,632.00	F2	2%	$48,639.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP100-EM	SEL Splunk Ent Global Sup 100GB/day EM	$38,051.00	F2	2%	$37,289.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP1T	SEL Splunk Ent Global Sup 1TB/day US	$264,706.00	F2	2%	$259,411.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP1T-AN	SEL Splunk Ent Global Sup 1TB/day AN	$330,882.00	F2	2%	$324,264.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP1T-AP	SEL Splunk Ent Global Sup 1TB/day AP	$397,059.00	F2	2%	$389,117.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP1T-EM	SEL Splunk Ent Global Sup 1TB/day EM	$304,412.00	F2	2%	$298,323.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SE-P-GSUP200	SEL Splunk Ent Global Sup 200GB/day US	$61,765.00	F2	2%	$60,529.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP200-AN	SEL Splunk Ent Global Sup 200GB/day AN	$77,206.00	F2	2%	$75,661.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP200-AP	SEL Splunk Ent Global Sup 200GB/day AP	$92,647.00	F2	2%	$90,794.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP200-EM	SEL Splunk Ent Global Sup 200GB/day EM	$71,029.00	F2	2%	$69,608.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP500	SEL Splunk Ent Global Sup 500GB/day US	$143,382.00	F2	2%	$140,514.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP500-AN	SEL Splunk Ent Global Sup 500GB/day AN	$179,228.00	F2	2%	$175,643.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP500-AP	SEL Splunk Ent Global Sup 500GB/day AP	$215,074.00	F2	2%	$210,772.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SE-P-GSUP500-EM	SEL Splunk Ent Global Sup 500GB/day EM	$164,890.00	F2	2%	$161,592.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-AI-0001	SEL Archive Index to Tape	$588.24	F2	2%	$576.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-IR-0001	SEL Index Restoration	$5,294.12	F2	2%	$5,188.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-MS-0001	SEL Media Storage (per Tape) per Month	$5.88	F2	2%	$5.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-OA-0001	SEL Online Access per Month	$5,882.35	F2	2%	$5,764.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-OS-0001	SEL Onsite Services per Day	$4,588.24	F2	2%	$4,496.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SERV-RM-0001	SEL 1 HOUR REMOTE IE SERVICES	$352.94	F2	2%	$345.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMB-1	SEL: TFIN ASM BASIC YEAR 1	$14,285.00	F2	2%	$13,999.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMB-1Z2	SEL: TFIN ASM Basic Year 1,Z2	$15,716.00	F2	2%	$15,401.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMB-2	SEL: TFIN ASM BASIC YEAR 2	$5,714.00	F2	2%	$5,599.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMB-2Z2	SEL: TFIN ASM Basic Year 2 ,Z2	$6,292.00	F2	2%	$6,166.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMG-1	SEL: TFIN ASM GOLD YEAR 1	$32,136.00	F2	2%	$31,493.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMG-1Z2	SEL: TFIN ASM Gold Year 1,Z2	$35,357.00	F2	2%	$34,649.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMG-2	SEL: TFIN ASM GOLD YEAR 2	$12,863.00	F2	2%	$12,605.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-ASMG-2Z2	SEL: TFIN ASM Gold Year 2 ,Z2	$14,155.00	F2	2%	$13,871.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-4HR	SEL: TFIN BASE; YEAR 1; 4HR	$8,228.00	F2	2%	$8,063.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-4HRZ2	SEL: TFIN Base, Year 1, 4HR,Z2	$9,051.00	F2	2%	$8,869.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-NBD	SEL: TFIN BASE; YEAR 1; NBD	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-NBDZ2	SEL: TFIN Base, Year 1, NBD,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-SBD	SEL: TFIN BASE; YEAR 1; SBD	$6,857.00	F2	2%	$6,719.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-1-SBDZ2	SEL: TFIN Base, Year 1, SBD,Z2	$7,543.00	F2	2%	$7,392.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-4HR	SEL: TFIN BASE; YEARS 2;4HR	$11,428.00	F2	2%	$11,199.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-4HRZ2	SEL: TFIN Base, Years 2,4HR,Z2	$12,583.00	F2	2%	$12,331.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-NBD	SEL: TFIN BASE;YEARS 2;NBD	$7,721.00	F2	2%	$7,566.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-NBDZ2	SEL: TFIN Base,Years 2,NBD,Z2	$8,498.00	F2	2%	$8,328.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-SBD	SEL: TFIN BASE;YEARS 2;SBD	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-B-2-SBDZ2	SEL: TFIN Base,Years 2,SBD,Z2	$10,486.00	F2	2%	$10,276.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-1-4HR	SEL: TFIN BLSCLIC;100 SLTS;1;4HR	$682.00	F2	2%	$668.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-1-4HRZ2	SEL: TFIN BlScLic,100 slts,1,4HR,Z2	$751.00	F2	2%	$735.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-1-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y1 SBD	$593.00	F2	2%	$581.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-1-SBDZ2	SEL: TFIN BlScLic,100 slts,Y1 SBD,Z2	$653.00	F2	2%	$639.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-4HR	SEL: TFIN BLSCLIC;100 SLTS Y2;4HR	$979.00	F2	2%	$959.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-4HRZ2	SEL: TFIN BlScLic,100 slts Y2,4HR,Z2	$1,086.00	F2	2%	$1,064.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-NBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;NBD	$636.00	F2	2%	$623.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-NBDZ2	SEL: TFIN BlScLic,100 slts,Y2,NBD,Z2	$708.00	F2	2%	$693.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;SBD	$852.00	F2	2%	$834.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-BL-2-SBDZ2	SEL: TFIN BlScLic,100 slts,Y2,SBD,Z2	$940.00	F2	2%	$921.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-CT-100	SEL: 1 COTERM SUPPORT UNIT TFIN	$100.00	F2	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-1-4HR	SEL: TFIN DRVS;YEAR 1;4HR	$1,575.00	F2	2%	$1,543.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	$1,732.00	F2	2%	$1,697.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-1-SBD	SEL: TFIN DRVS;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-1-SBDZ2	SEL: TFIN Drvs,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-4HR	SEL: TFIN DRVS YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-4HRZ2	SEL: TFIN Drvs Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-NBD	SEL: TFIN DRVS YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-NBDZ2	SEL: TFIN Drvs Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-SBD	SEL: TFIN DRVS YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DR-2-SBDZ2	SEL: TFIN Drvs Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-1-4HR	SEL: TFIN Drvs,Year 1,4HR	$1,676.00	F2	2%	$1,642.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	$1,833.00	F2	2%	$1,796.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-1-SBD	SEL: TFIN Drvs,Year 1,SBD	$1,471.00	F2	2%	$1,441.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-1-SBDZ2	SEL: TFIN Drvs,Year 1,SBD,Z2	$1,609.00	F2	2%	$1,576.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-4HR	SEL: TFIN Drvs Years 2+,4HR	$2,350.00	F2	2%	$2,303.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-4HRZ2	SEL: TFIN Drvs Years 2+,4HR,Z2	$2,576.00	F2	2%	$2,524.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-NBD	SEL: TFIN Drvs Years 2+,NBD	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-NBDZ2	SEL: TFIN Drvs Years 2+,NBD,Z2	$1,747.00	F2	2%	$1,712.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-SBD	SEL: TFIN Drvs Years 2+,SBD	$2,057.00	F2	2%	$2,015.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DV-2-SBDZ2	SEL: TFIN Drvs Years 2+,SBD,Z2	$2,260.00	F2	2%	$2,214.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-1-4HR	SEL: TFIN DEX (EA);YEAR 1;4HR	$2,064.00	F2	2%	$2,022.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-1-4HRZ2	SEL: TFIN DEX (ea),Year 1,4HR,Z2	$2,271.00	F2	2%	$2,225.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-1-SBD	SEL: TFIN DEX (EA);YEAR 1;SBD	$1,651.00	F2	2%	$1,617.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-1-SBDZ2	SEL: TFIN DEX (ea),Year 1,SBD,Z2	$1,817.00	F2	2%	$1,780.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-4HR	SEL: TFIN DEX (EA);YEARS 2;4HR	$3,443.00	F2	2%	$3,374.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-4HRZ2	SEL: TFIN DEX (ea),Years 2,4HR,Z2	$3,792.00	F2	2%	$3,716.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-NBD	SEL: TFIN DEX (EA);YEARS 2;NBD	$2,071.00	F2	2%	$2,029.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-NBDZ2	SEL: TFIN DEX (ea),Years 2,NBD,Z2	$2,280.00	F2	2%	$2,234.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-SBD	SEL: TFIN DEX (EA);YEARS 2;SBD	$2,756.00	F2	2%	$2,700.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-DX-2-SBDZ2	SEL: TFIN DEX (ea),Years 2,SBD,Z2	$3,036.00	F2	2%	$2,975.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMB-1	SEL: TFIN-J ASM BASIC YEAR 1	$24,337.00	F2	2%	$23,850.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMB-1Z2	SEL: TFIN-J ASM BASIC YEAR 1,Z2	$24,738.00	F2	2%	$24,243.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMB-2	SEL: TFIN-J ASM BASIC YEAR 2	$9,736.00	F2	2%	$9,541.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMB-2Z2	SEL: TFIN-J ASM BASIC YEAR 2 ,Z2	$10,710.00	F2	2%	$10,495.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMG-1	SEL: TFIN-J ASM GOLD YEAR 1	$37,562.00	F2	2%	$36,810.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SFIN-JASMG-1Z2	SEL: TFIN-J ASM GOLD YEAR 1,Z2	$41,320.00	F2	2%	$40,493.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMG-2	SEL: TFIN-J ASM GOLD YEAR 2	$15,026.00	F2	2%	$14,725.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JASMG-2Z2	SEL: TFIN-J ASM GOLD YEAR 2 ,Z2	$16,532.00	F2	2%	$16,201.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINJDR-1-4HR	SEL: TFIN ENT DRVS;YEAR 1;4HR	$3,277.00	F2	2%	$3,211.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JDR-1-4HRZ2	SEL: TFIN ENT DRVS,YEAR 1,4HR,Z2	$3,605.00	F2	2%	$3,532.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINJDR-1-SBD	SEL: TFIN ENT DRVS;YEAR 1;SBD	$3,003.00	F2	2%	$2,942.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JDR-1-SBDZ2	SEL: TFIN ENT DRVS,YEAR 1,SBD,Z2	$3,304.00	F2	2%	$3,237.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINJDR-2-4HR	SEL: TFIN ENT DRVS YEARS 2;4HR	$5,460.00	F2	2%	$5,350.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JDR-2-4HRZ2	SEL: TFIN ENT DRVS YEARS 2,4HR,Z2	$6,011.00	F2	2%	$5,890.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINJDR-2-NBD	SEL: TFIN ENT DRVS YEARS 2;NBD	$3,644.00	F2	2%	$3,571.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JDR-2-NBDZ2	SEL: TFIN ENT DRVS YEARS 2,NBD,Z2	$4,012.00	F2	2%	$3,931.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINJDR-2-SBD	SEL: TFIN ENT DRVS YEARS 2;SBD	$5,004.00	F2	2%	$4,903.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-JDR-2-SBDZ2	SEL: TFIN ENT DRVS YEARS 2,SBD,Z2	$5,512.00	F2	2%	$5,401.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-1-4HR	SEL: TFIN QIP;YEAR 1;4HR	$1,575.00	F2	2%	$1,543.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-1-4HRZ2	SEL: TFIN QIP,Year 1,4HR,Z2	$1,732.00	F2	2%	$1,697.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-1-SBD	SEL: TFIN QIP;YEAR 1;SBD	$1,371.00	F2	2%	$1,343.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-1-SBDZ2	SEL: TFIN QIP,Year 1,SBD,Z2	$1,508.00	F2	2%	$1,477.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-4HR	SEL: TFIN QIP;YEARS 2;4HR	$2,249.00	F2	2%	$2,204.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-4HRZ2	SEL: TFIN QIP,Years 2,4HR,Z2	$2,476.00	F2	2%	$2,426.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-NBD	SEL: TFIN QIP;YEARS 2;NBD	$1,487.00	F2	2%	$1,457.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-NBDZ2	SEL: TFIN QIP,Years 2,NBD,Z2	$1,646.00	F2	2%	$1,613.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-SBD	SEL: TFIN QIP;YEARS 2;SBD	$1,956.00	F2	2%	$1,916.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-Q-2-SBDZ2	SEL: TFIN QIP,Years 2,SBD,Z2	$2,159.00	F2	2%	$2,115.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-1-4HR	SEL: TFIN ROBOT;YEAR 1;4HR	$3,658.00	F2	2%	$3,584.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-1-4HRZ2	SEL: TFIN Robot,Year 1,4HR,Z2	$4,023.00	F2	2%	$3,942.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-1-SBD	SEL: TFIN ROBOT;YEAR 1;SBD	$3,048.00	F2	2%	$2,987.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-1-SBDZ2	SEL: TFIN Robot,Year 1,SBD,Z2	$3,353.00	F2	2%	$3,285.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-4HR	SEL: TFIN ROBOT;YEARS 2;4HR	$5,080.00	F2	2%	$4,978.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-4HRZ2	SEL: TFIN Robot,Years 2,4HR,Z2	$5,597.00	F2	2%	$5,485.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-NBD	SEL: TFIN ROBOT;YEARS 2;NBD	$3,431.00	F2	2%	$3,362.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-NBDZ2	SEL: TFIN Robot,Years 2,NBD,Z2	$3,780.00	F2	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-SBD	SEL: TFIN ROBOT;YEARS 2;SBD	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-R-2-SBDZ2	SEL: TFIN Robot,Years 2,SBD,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINSVB-1-4HR	SEL: TFIN SBAY;YEAR 1;4HR	$3,658.00	F2	2%	$3,584.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-SVB-1-4HRZ2	SEL: TFIN SBay,Year 1,4HR,Z2	$4,023.00	F2	2%	$3,942.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINSVB-1-SBD	SEL: TFIN SBAY;YEAR 1; BD	$3,048.00	F2	2%	$2,987.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-SVB-1-SBDZ2	SEL: TFIN SBay,Year 1, BD,Z2	$3,353.00	F2	2%	$3,285.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINSVB-2-4HR	SEL: TFIN SBAY;YEARS 2;4HR	$5,080.00	F2	2%	$4,978.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-SVB-2-4HRZ2	SEL: TFIN SBay,Years 2,4HR,Z2	$5,597.00	F2	2%	$5,485.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINSVB-2-NBD	SEL: TFIN SBAY;YEARS 2;NBD	$3,431.00	F2	2%	$3,362.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-SVB-2-NBDZ2	SEL: TFIN SBay,Years 2,NBD,Z2	$3,780.00	F2	2%	$3,704.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINSVB-2-SBD	SEL: TFIN SBAY;YEARS 2;SBD	$4,229.00	F2	2%	$4,144.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-SVB-2-SBDZ2	SEL: TFIN SBay,Years 2,SBD,Z2	$4,658.00	F2	2%	$4,564.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINTAP-1-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 1;4HR	$4,388.00	F2	2%	$4,300.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-TAP-1-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 1,4HR,Z2	$4,827.00	F2	2%	$4,730.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINTAP-1-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 1;SBD	$3,658.00	F2	2%	$3,584.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-TAP-1-SBDZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 1,SBD,Z2	$4,023.00	F2	2%	$3,942.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINTAP-2-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 2;4HR	$6,095.00	F2	2%	$5,973.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-TAP-2-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 2,4HR,Z2	$6,706.00	F2	2%	$6,571.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINTAP-2-NBD	SEL: SFIN;BULK;TA;SVC;YEAR 2;NBD	$4,115.00	F2	2%	$4,032.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-TAP-2-NBDZ2	SEL: SFIN,BULK,TA,SVC,YEAR 2,NBD,Z2	$4,536.00	F2	2%	$4,445.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFINTAP-2-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 2;SBD	$5,080.00	F2	2%	$4,978.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFIN-TAP-2-SBDZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 2,SBD,Z2	$5,597.00	F2	2%	$5,485.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-CSK-LR	SEL 2 X LONG REACH SFP INSERT SPARE	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP-CSK-SR	SEL 2 X SHORT REACH SFP INSERT SPARE	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIPS-3H	SEL Ser Inst Remote Prof Ser Up to 3 hrs	$860.00	F2	2%	$842.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SIPS-5H	SEL Ser Inst Remote Prof Ser Up to 5 hrs	$1,147.00	F2	2%	$1,124.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-AMGT-P-F	SELECT: PRO SERV MGR AST MGT 1SNS	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-CUSR-P-F	SELECT: PRO SERV MGR CONCUSR 1SNS	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-GND-P-F	SELECT: PRO SERV MGR FOUND 1SNS	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-IPLF-P-F	SELECT: PRO SERV MGR INTPLAT 1SNS	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-KMGT-P-F	SELECT: PRO SERV MGR KNOWMGT 1SNS	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SMOB10001M1	SEL Ann Maint Synapse Mobility	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-PORT-P-F	SELECT: PRO SERV MGR PORTAL 1SNS	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-SDSK-P-F	SELECT: PRO SERV MGR SERVDSK 1SNS	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SM-WFLW-P-F	SELECT: PRO SERV MGR WRKFL 1SNS	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EAK3GSC-I	SEL VC-SRM5E-AK-3G-SSS-C)	$20,398.00	F2	2%	$19,990.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EAK3PSC-I	SEL VC-SRM5E-AK-3P-SSS-C)	$24,283.00	F2	2%	$23,797.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EAKGSC-I	SEL VC-SRM5E-AK-G-SSS-C)	$7,999.00	F2	2%	$7,839.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EAKPSC-I	SEL VC-SRM5E-AK-P-SSS-C)	$9,523.00	F2	2%	$9,332.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EXP3GSC-I	SEL VC-SRM5E-XP-3G-SSS-C)	$17,456.00	F2	2%	$17,106.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EXP3PSC-I	SEL VC-SRM5E-XP-3P-SSS-C)	$20,779.00	F2	2%	$20,363.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5EXPGSC-I	SEL VC-SRM5E-XP-G-SSS-C)	$6,845.00	F2	2%	$6,708.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PAK3GSC-I	SEL VC-SRM5P-AK-3G-SSS-C)	$22,586.00	F2	2%	$22,134.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PAK3PSC-I	SEL VC-SRM5P-AK-3P-SSS-C)	$24,942.00	F2	2%	$24,443.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PAKPSC-I	SEL VC-SRM5P-AK-P-SSS-C)	$9,781.00	F2	2%	$9,585.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PXP3GSC-I	SEL VC-SRM5P-XP-3G-SSS-C)	$19,643.00	F2	2%	$19,250.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PXP3PSC-I	SEL VC-SRM5P-XP-3P-SSS-C)	$23,388.00	F2	2%	$22,920.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PXPGSC-I	SEL VC-SRM5P-XP-G-SSS-C)	$7,703.00	F2	2%	$7,548.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRM5PXPSSSC-I	SEL VC-SRM5P-XP-P-SSS-C)	$9,172.00	F2	2%	$8,988.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSDA1-100KL	SEL 1YSSDATADVATAGE 100000	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-10KL	SEL 1YSSDATADVATAGE 10000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-1500L	SEL 1YSSDATADVATAGE 1500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-150KL	SEL 1YSSDATADVATAGE 150000	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-15KL	SEL 1YSSDATADVATAGE 15000	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-1KL	SEL 1YSSDATADVATAGE 1000	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-20KL	SEL 1YSSDATADVATAGE 20000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-2500L	SEL 1YSSDATADVATAGE 2500	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-25KL	SEL 1YSSDATADVATAGE 25000	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-2KL	SEL 1YSSDATADVATAGE 2000	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-3500L	SEL 1YSSDATADVATAGE 3500	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-35KL	SEL 1YSSDATADVATAGE 35000	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-3KL	SEL 1YSSDATADVATAGE 3000	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-4500L	SEL 1YSSDATADVATAGE 4500	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-4KL	SEL 1YSSDATADVATAGE 4000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-500L	SEL 1YSSDATADVATAGE 500	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-50KL	SEL 1YSSDATADVATAGE 50000	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-5KL	SEL 1YSSDATADVATAGE 5000	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-6KL	SEL 1YSSDATADVATAGE 6000	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-750L	SEL 1YSSDATADVATAGE 750	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-7KL	SEL 1YSSDATADVATAGE 7000	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-8KL	SEL 1YSSDATADVATAGE 8000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDA1-9KL	SEL 1YSSDATADVATAGE 9000	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-100KL	SEL 1SSDATADVANTAGEIDUANALYTICLITE100000	$258,088.00	F2	2%	$252,926.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-10KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE10000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-1500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 1500	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-150KL	SEL 1SSDATADVANTAGEIDUANALYTICLITE150000	$379,390.00	F2	2%	$371,802.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-15KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE15000	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-1KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 1000	$4,878.00	F2	2%	$4,780.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-20KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE20000	$54,921.00	F2	2%	$53,822.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-2500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 2500	$9,334.00	F2	2%	$9,147.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-25KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE25000	$68,651.00	F2	2%	$67,277.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-2KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 2000	$7,829.00	F2	2%	$7,672.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-3500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 3500	$13,068.00	F2	2%	$12,806.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-35KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE35000	$94,632.00	F2	2%	$92,739.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-3KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 3000	$11,201.00	F2	2%	$10,976.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-4500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 4500	$16,260.00	F2	2%	$15,934.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-4KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 4000	$14,453.00	F2	2%	$14,163.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 500	$2,710.00	F2	2%	$2,655.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-50KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE50000	$133,346.00	F2	2%	$130,679.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-5KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 5000	$18,066.00	F2	2%	$17,704.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-6KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 6000	$19,150.00	F2	2%	$18,767.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-750L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 750	$3,871.00	F2	2%	$3,793.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-7KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 7000	$22,342.00	F2	2%	$21,895.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-8KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 8000	$24,088.00	F2	2%	$23,606.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAL1-9KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 9000	$27,099.00	F2	2%	$26,557.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAPR1-10P	SEL 1YSS 10DATADVANTAGEPROBE	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAPR1-15P	SEL 1YSS 15DATADVANTAGEPROBE	$7,317.00	F2	2%	$7,170.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAPR1-1P	SEL 1YSS 1DATADVANTAGEPROBE	$1,204.00	F2	2%	$1,179.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAPR1-20P	SEL 1YSS 20DATADVANTAGEPROBE	$8,780.00	F2	2%	$8,604.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDAPR1-5P	SEL 1YSS 5DATADVANTAGEPROBE	$4,215.00	F2	2%	$4,130.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-1000L-1	SEL AnnSoftSubs IDUClasFrwk1000 users	$7,024.00	F2	2%	$6,883.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-100KL-1	SEL AnnSoftSubs IDUClasFrwk100000 users	$371,647.00	F2	2%	$364,214.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-10KL-1	SEL AnnSoftSubs IDUClasFrwk10000 users	$41,624.00	F2	2%	$40,791.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-1500L-1	SEL AnnSoftSubs IDUClasFrwk1500 users	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-150KL-1	SEL AnnSoftSubs IDUClasFrwk150000 users	$546,321.00	F2	2%	$535,394.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-15KL-1	SEL AnnSoftSubs IDUClasFrwk15000 users	$62,437.00	F2	2%	$61,188.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-2000L-1	SEL AnnSoftSubs IDUClasFrwk2000 users	$11,273.00	F2	2%	$11,047.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-20KL-1	SEL AnnSoftSubs IDUClasFrwk20000 users	$79,086.00	F2	2%	$77,504.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-2500L-1	SEL AnnSoftSubs IDUClasFrwk2500 users	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-25KL-1	SEL AnnSoftSubs IDUClasFrwk25000 users	$98,858.00	F2	2%	$96,880.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-3000L-1	SEL AnnSoftSubs IDUClasFrwk3000 users	$16,129.00	F2	2%	$15,806.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-3500L-1	SEL AnnSoftSubs IDUClasFrwk3500 users	$18,818.00	F2	2%	$18,441.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-35KL-1	SEL AnnSoftSubs IDUClasFrwk35000 users	$136,271.00	F2	2%	$133,545.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-4000L-1	SEL AnnSoftSubs IDUClasFrwk4000 users	$20,812.00	F2	2%	$20,395.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-4500L-1	SEL AnnSoftSubs IDUClasFrwk4500 users	$23,414.00	F2	2%	$22,945.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-5000L-1	SEL AnnSoftSubs IDUClasFrwk5000 users	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-500L-1	SEL AnnSoftSubs IDUClasFrwk500 users	$3,902.00	F2	2%	$3,823.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-50KL-1	SEL AnnSoftSubs IDUClasFrwk50000 users	$192,018.00	F2	2%	$188,177.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-6000L-1	SEL AnnSoftSubs IDUClasFrwk6000 users	$27,576.00	F2	2%	$27,024.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-7000L-1	SEL AnnSoftSubs IDUClasFrwk7000 users	$32,172.00	F2	2%	$31,528.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-750L-1	SEL AnnSoftSubs IDUClasFrwk750 users	$5,575.00	F2	2%	$5,463.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-8000L-1	SEL AnnSoftSubs IDUClasFrwk8000 users	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDC1-9000L-1	SEL AnnSoftSubs IDUClasFrwk9000 users	$39,023.00	F2	2%	$38,242.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-1000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 1000	$7,024.00	F2	2%	$6,883.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-100KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 100000	$371,647.00	F2	2%	$364,214.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-10KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 10000	$41,624.00	F2	2%	$40,791.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-1500L-1	SEL AnnSoftSubscrIDUClassFrwkODr 1500	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-150KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 150000	$546,321.00	F2	2%	$535,394.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-15KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 15000	$62,437.00	F2	2%	$61,188.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSDCOD1-2000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 2000	$11,273.00	F2	2%	$11,047.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-20KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 20000	$79,086.00	F2	2%	$77,504.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-2500L-1	SEL AnnSoftSubscrIDUClassFrwkODr 2500	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-25KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 25000	$98,858.00	F2	2%	$96,880.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-3000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 3000	$16,129.00	F2	2%	$15,806.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-3500L-1	SEL AnnSoftSubscrIDUClassFrwkODr 3500	$18,818.00	F2	2%	$18,441.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-35KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 35000	$136,271.00	F2	2%	$133,545.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-4000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 4000	$20,812.00	F2	2%	$20,395.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-4500L-1	SEL AnnSoftSubscrIDUClassFrwkODr 4500	$23,414.00	F2	2%	$22,945.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-5000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 5000	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-500L-1	SEL AnnSoftSubscrIDUClassFrwkODr 500	$3,902.00	F2	2%	$3,823.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-50KL-1	SEL AnnSoftSubscrIDUClassFrwkODr 50000	$192,018.00	F2	2%	$188,177.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-6000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 6000	$27,576.00	F2	2%	$27,024.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-7000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 7000	$32,172.00	F2	2%	$31,528.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-750L-1	SEL AnnSoftSubscrIDUClassFrwkODr 750	$5,575.00	F2	2%	$5,463.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-8000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 8000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCOD1-9000L-1	SEL AnnSoftSubscrIDUClassFrwkODr 9000	$39,023.00	F2	2%	$38,242.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-1000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn1000	$7,024.00	F2	2%	$6,883.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-100KL-1	SEL AnnSoftSubs IDUClasFrwkSPtOn100000	$371,647.00	F2	2%	$364,214.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-10KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn10000	$41,624.00	F2	2%	$40,791.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-1500L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn1500	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-150KL-1	SEL AnnSoftSubs IDUClasFrwkSPtOn150000	$546,321.00	F2	2%	$535,394.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-15KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn15000	$62,437.00	F2	2%	$61,188.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-2000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn2000	$11,273.00	F2	2%	$11,047.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-20KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn20000	$79,086.00	F2	2%	$77,504.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-2500L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn2500	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-25KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn25000	$98,858.00	F2	2%	$96,880.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-3000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn3000	$16,129.00	F2	2%	$15,806.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-3500L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn3500	$18,818.00	F2	2%	$18,441.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-35KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn35000	$136,271.00	F2	2%	$133,545.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-4000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn4000	$20,812.00	F2	2%	$20,395.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-4500L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn4500	$23,414.00	F2	2%	$22,945.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-5000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn5000	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-500L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn500	$3,902.00	F2	2%	$3,823.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-50KL-1	SEL AnnSoftSubs IDUClasFrwk SPtOn50000	$192,018.00	F2	2%	$188,177.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-6000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn6000	$27,576.00	F2	2%	$27,024.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-7000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn7000	$32,172.00	F2	2%	$31,528.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-750L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn750	$5,575.00	F2	2%	$5,463.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-8000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn8000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCSO1-9000L-1	SEL AnnSoftSubs IDUClasFrwk SPtOn9000	$39,023.00	F2	2%	$38,242.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-1000L-1	SEL AnnSofSubsIDUClassFrwkUnix 1000	$7,024.00	F2	2%	$6,883.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-100KL-1	SEL AnnSofSubsIDUClassFrwkUnix 100000	$371,647.00	F2	2%	$364,214.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-10KL-1	SEL AnnSofSubsIDUClassFrwkUnix 10000	$41,624.00	F2	2%	$40,791.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-1500L-1	SEL AnnSofSubsIDUClassFrwkUnix 1500	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-150KL-1	SEL AnnSofSubsIDUClassFrwkUnix 150000	$546,321.00	F2	2%	$535,394.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-15KL-1	SEL AnnSofSubsIDUClassFrwkUnix 15000	$62,437.00	F2	2%	$61,188.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-2000L-1	SEL AnnSofSubsIDUClassFrwkUnix 2000	$11,273.00	F2	2%	$11,047.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-20KL-1	SEL AnnSofSubsIDUClassFrwkUnix 20000	$79,086.00	F2	2%	$77,504.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-2500L-1	SEL AnnSofSubsIDUClassFrwkUnix 2500	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-25KL-1	SEL AnnSofSubsIDUClassFrwkUnix 25000	$98,858.00	F2	2%	$96,880.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-3000L-1	SEL AnnSofSubsIDUClassFrwkUnix 3000	$16,129.00	F2	2%	$15,806.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-3500L-1	SEL AnnSofSubsIDUClassFrwkUnix 3500	$18,818.00	F2	2%	$18,441.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-35KL-1	SEL AnnSofSubsIDUClassFrwkUnix 35000	$136,271.00	F2	2%	$133,545.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-4000L-1	SEL AnnSofSubsIDUClassFrwkUnix 4000	$20,812.00	F2	2%	$20,395.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-4500L-1	SEL AnnSofSubsIDUClassFrwkUnix 4500	$23,414.00	F2	2%	$22,945.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-5000L-1	SEL AnnSofSubsIDUClassFrwkUnix 5000	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-500L-1	SEL AnnSofSubsIDUClassFrwkUnix 500	$3,902.00	F2	2%	$3,823.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-50KL-1	SEL AnnSofSubsIDUClassFrwkUnix 50000	$192,018.00	F2	2%	$188,177.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-6000L-1	SEL AnnSofSubsIDUClassFrwkUnix 6000	$27,576.00	F2	2%	$27,024.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-7000L-1	SEL AnnSofSubsIDUClassFrwkUnix 7000	$32,172.00	F2	2%	$31,528.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-750L-1	SEL AnnSofSubsIDUClassFrwkUnix 750	$5,575.00	F2	2%	$5,463.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-8000L-1	SEL AnnSofSubsIDUClassFrwkUnix 8000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDCU1-9000L-1	SEL AnnSofSubsIDUClassFrwkUnix 9000	$39,023.00	F2	2%	$38,242.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-1000L-2	SEL Ann SoftSubs DL 1000 users	$2,926.72	F2	2%	$2,868.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-100KL-2	SEL Ann SoftSubs DL 100000 users	$154,852.94	F2	2%	$151,755.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-10KL-2	SEL Ann SoftSubs DL 10000 users	$17,343.53	F2	2%	$16,996.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-1500L-2	SEL Ann SoftSubs DL 1500 users	$3,902.29	F2	2%	$3,824.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-150KL-2	SEL Ann SoftSubs DL 150000 users	$227,633.82	F2	2%	$223,081.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-15KL-2	SEL Ann SoftSubs DL 15000 users	$26,015.29	F2	2%	$25,494.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-2000L-2	SEL Ann SoftSubs DL 2000 users	$4,697.21	F2	2%	$4,603.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-20KL-2	SEL Ann SoftSubs DL 20000 users	$32,952.71	F2	2%	$32,293.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-2500L-2	SEL Ann SoftSubs DL 2500 users	$5,600.51	F2	2%	$5,488.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-25KL-2	SEL Ann SoftSubs DL 25000 users	$41,190.88	F2	2%	$40,367.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-3000L-2	SEL Ann SoftSubs DL 3000 users	$6,720.62	F2	2%	$6,586.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-3500L-2	SEL Ann SoftSubs DL 3500 users	$7,840.72	F2	2%	$7,683.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-35KL-2	SEL Ann SoftSubs DL 35000 users	$56,779.41	F2	2%	$55,643.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-4000L-2	SEL Ann SoftSubs DL 4000 users	$8,671.76	F2	2%	$8,498.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-4500L-2	SEL Ann SoftSubs DL 4500 users	$9,755.74	F2	2%	$9,560.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-5000L-2	SEL Ann SoftSubs DL 5000 users	$10,839.71	F2	2%	$10,622.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-500L-2	SEL Ann SoftSubs DL 500 users	$1,625.96	F2	2%	$1,593.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSDL1-50KL-2	SEL Ann SoftSubs DL 50000 users	$80,007.35	F2	2%	$78,407.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-6000L-2	SEL Ann SoftSubs DL 6000 users	$11,490.09	F2	2%	$11,260.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-7000L-2	SEL Ann SoftSubs DL 7000 users	$13,405.10	F2	2%	$13,137.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-750L-2	SEL Ann SoftSubs DL 750 users	$2,322.79	F2	2%	$2,276.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-8000L-2	SEL Ann SoftSubs DL 8000 users	$14,452.94	F2	2%	$14,163.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDL1-9000L-2	SEL Ann SoftSubs DL 9000 users	$16,259.56	F2	2%	$15,934.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-1000L	SEL AnSoft Subsc DLSu 1000 users	$4,878.00	F2	2%	$4,780.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-100KL	SEL AnSoft Subsc DLSu 100000 users	$258,088.00	F2	2%	$252,926.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-10KL	SEL AnSoft Subsc DLSu 10000 users	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-1500L	SEL AnSoft Subsc DLSu 1500 users	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-150KL	SEL AnSoft Subsc DLSu 150000 users	$379,390.00	F2	2%	$371,802.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-15KL	SEL AnSoft Subsc DLSu 15000 users	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-2000L	SEL AnSoft Subsc DLSu 2000 users	$7,829.00	F2	2%	$7,672.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-20KL	SEL AnSoft Subsc DLSu 20000 users	$54,921.00	F2	2%	$53,822.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-2500L	SEL AnSoft Subsc DLSu 2500 users	$9,334.00	F2	2%	$9,147.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-25KL	SEL AnSoft Subsc DLSu 25000 users	$68,651.00	F2	2%	$67,277.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-3000L	SEL AnSoft Subsc DLSu 3000 users	$11,201.00	F2	2%	$10,976.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-3500L	SEL AnSoft Subsc DLSu 3500 users	$13,068.00	F2	2%	$12,806.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-35KL	SEL AnSoft Subsc DLSu 35000 users	$94,632.00	F2	2%	$92,739.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-4000L	SEL AnSoft Subsc DLSu 4000 users	$14,453.00	F2	2%	$14,163.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-4500L	SEL AnSoft Subsc DLSu 4500 users	$16,260.00	F2	2%	$15,934.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-5000L	SEL AnSoft Subsc DLSu 5000 users	$18,066.00	F2	2%	$17,704.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-500L	SEL AnSoft Subsc DLSu 500 users	$2,710.00	F2	2%	$2,655.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-50KL	SEL AnSoft Subsc DLSu 50000 users	$133,346.00	F2	2%	$130,679.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-6000L	SEL AnSoft Subsc DLSu 6000 users	$19,150.00	F2	2%	$18,767.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-7000L	SEL AnSoft Subsc DLSu 7000 users	$22,342.00	F2	2%	$21,895.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-750L	SEL AnSoft Subsc DLSu 750 users	$3,871.00	F2	2%	$3,793.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-8000L	SEL AnSoft Subsc DLSu 8000 users	$24,088.00	F2	2%	$23,606.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLS1-9000L	SEL AnSoft Subsc DLSu 9000 users	$27,099.00	F2	2%	$26,557.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-1000L	SEL AnnSoftSubsc DL An1000 users	$1,951.00	F2	2%	$1,911.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-100KL	SEL AnnSoftSubsc DL An100000 users	$103,235.00	F2	2%	$101,170.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-10KL	SEL AnnSoftSubsc DL An10000 users	$11,562.00	F2	2%	$11,330.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-1500L	SEL AnnSoftSubsc DL An1500 users	$2,602.00	F2	2%	$2,549.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-150KL	SEL AnnSoftSubsc DL An150000 users	$151,756.00	F2	2%	$148,720.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-15KL	SEL AnnSoftSubsc DL An15000 users	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-2000L	SEL AnnSoftSubsc DL An2000 users	$3,131.00	F2	2%	$3,068.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-20KL	SEL AnnSoftSubsc DL An20000 users	$21,968.00	F2	2%	$21,528.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-2500L	SEL AnnSoftSubsc DL An2500 users	$3,734.00	F2	2%	$3,659.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-25KL	SEL AnnSoftSubsc DL An25000 users	$27,461.00	F2	2%	$26,911.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-3000L	SEL AnnSoftSubsc DL An3000 users	$4,480.00	F2	2%	$4,390.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-3500L	SEL AnnSoftSubsc DL An3500 users	$5,227.00	F2	2%	$5,122.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-35KL	SEL AnnSoftSubsc DL An35000 users	$37,853.00	F2	2%	$37,095.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-4000L	SEL AnnSoftSubsc DL An4000 users	$5,781.00	F2	2%	$5,665.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-4500L	SEL AnnSoftSubsc DL An4500 users	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-5000L	SEL AnnSoftSubsc DL An5000 users	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-500L	SEL AnnSoftSubsc DL An500 users	$1,084.00	F2	2%	$1,062.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-50KL	SEL AnnSoftSubsc DL An50000 users	$53,338.00	F2	2%	$52,271.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-6000L	SEL AnnSoftSubsc DL An6000 users	$7,660.00	F2	2%	$7,506.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-7000L	SEL AnnSoftSubsc DL An7000 users	$8,937.00	F2	2%	$8,758.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-750L	SEL AnnSoftSubsc DL An750 users	$1,549.00	F2	2%	$1,518.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-8000L	SEL AnnSoftSubsc DL An8000 users	$9,635.00	F2	2%	$9,442.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDLX1-9000L	SEL AnnSoftSubsc DL An9000 users	$10,840.00	F2	2%	$10,623.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-100KL	SEL 1SSDATADVANTAGEDS100000	$206,471.00	F2	2%	$202,341.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-10KL	SEL 1SSDATADVANTAGEDS10000	$23,125.00	F2	2%	$22,662.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-1500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES1500	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-150KL	SEL 1SSDATADVANTAGEDS150000	$303,512.00	F2	2%	$297,441.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-15KL	SEL 1SSDATADVANTAGEDS15000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-1KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES1000	$3,902.00	F2	2%	$3,823.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-20KL	SEL 1SSDATADVANTAGEDS20000	$43,937.00	F2	2%	$43,058.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-2500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES2500	$7,467.00	F2	2%	$7,317.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-25KL	SEL 1SSDATADVANTAGEDS25000	$54,921.00	F2	2%	$53,822.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-2KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES2000	$6,263.00	F2	2%	$6,137.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-3500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES3500	$10,454.00	F2	2%	$10,244.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-35KL	SEL 1SSDATADVANTAGEDS35000	$75,706.00	F2	2%	$74,191.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-3KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES3000	$8,961.00	F2	2%	$8,781.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-4500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES4500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-4KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES4000	$11,562.00	F2	2%	$11,330.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES500	$2,168.00	F2	2%	$2,124.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-50KL	SEL 1SSDATADVANTAGEDS50000	$106,676.00	F2	2%	$104,542.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-5KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES5000	$14,453.00	F2	2%	$14,163.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-6KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES6000	$15,320.00	F2	2%	$15,013.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-750L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES750	$3,097.00	F2	2%	$3,035.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-7KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES7000	$17,873.00	F2	2%	$17,515.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-8KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES8000	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDS1-9KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES9000	$21,679.00	F2	2%	$21,245.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-1000L	SEL Software Subscription DTE 1000	$5,853.00	F2	2%	$5,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-100KL	SEL Software Subscription DTE 100000	$309,706.00	F2	2%	$303,511.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-10KL	SEL Software Subscription DTE 10000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-1500L	SEL Software Subscription DTE 1500	$7,805.00	F2	2%	$7,648.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-150KL	SEL Software Subscription DTE 150000	$455,268.00	F2	2%	$446,162.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSDT1-15KL	SEL Software Subscription DTE 15000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-2000L	SEL Software Subscription DTE 2000	$9,394.00	F2	2%	$9,206.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-20KL	SEL Software Subscription DTE 20000	$65,905.00	F2	2%	$64,586.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-2500L	SEL Software Subscription DTE 2500	$11,201.00	F2	2%	$10,976.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-25KL	SEL Software Subscription DTE 25000	$82,382.00	F2	2%	$80,734.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-3000L	SEL Software Subscription DTE 3000	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-3500L	SEL Software Subscription DTE 3500	$15,681.00	F2	2%	$15,367.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-35KL	SEL Software Subscription DTE 35000	$113,559.00	F2	2%	$111,287.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-4000L	SEL Software Subscription DTE 4000	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-4500L	SEL Software Subscription DTE 4500	$19,511.00	F2	2%	$19,120.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-5000L	SEL Software Subscription DTE 5000	$21,679.00	F2	2%	$21,245.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-500L	SEL Software Subscription DTE 500	$3,252.00	F2	2%	$3,186.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-50KL	SEL Software Subscription DTE 50000	$160,015.00	F2	2%	$156,814.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-6000L	SEL Software Subscription DTE 6000	$22,980.00	F2	2%	$22,520.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-7000L	SEL Software Subscription DTE 7000	$26,810.00	F2	2%	$26,273.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-750L	SEL Software Subscription DTE 750	$4,646.00	F2	2%	$4,553.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-8000L	SEL Software Subscription DTE 8000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDT1-9000L	SEL Software Subscription DTE 9000	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-1000L-1	SEL Ann Softw Subsc DW for SP 1000 users	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-100KL-1	SEL Ann Softw Subsc DWfor SP100000 users	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-10KL-1	SEL Ann Softw Subsc DWfor SP 10000 users	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-1500L-1	SEL Ann Softw Subsc DWfor SP 1500 users	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-150KL-1	SEL Ann Softw Subsc DWfor SP150000 users	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-15KL-1	SEL Ann Softw Subsc DWfor SP 15000 users	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-2000L-1	SEL Ann Softw Subsc DWfor SP 2000 users	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-20KL-1	SEL Ann Softw Subsc DWfor SP 20000 users	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-2500L-1	SEL Ann Softw Subsc DWfor SP 2500 users	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-25KL-1	SEL Ann Softw Subsc DWfor SP 25000 users	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-3000L-1	SEL Ann Softw Subsc DWfor SP 3000 users	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-3500L-1	SEL Ann Softw Subsc DWfor SP 3500 users	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-35KL-1	SEL Ann Softw Subsc DWfor SP 35000 users	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-4000L-1	SEL Ann Softw Subsc DWfor SP 4000 users	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-4500L-1	SEL Ann Softw Subsc DWfor SP 4500 users	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-5000L-1	SEL Ann Softw Subsc DWfor SP 5000 users	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-500L-1	SEL Ann Softw Subsc DW for SP 500 users	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-50KL-1	SEL Ann Softw Subsc DWfor SP 50000 users	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-6000L-1	SEL Ann Softw Subsc DWfor SP 6000 users	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-7000L-1	SEL Ann Softw Subsc DWfor SP 7000 users	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-750L-1	SEL Ann Softw Subsc DW for SP 750 users	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-8000L-1	SEL Ann Softw Subsc DWfor SP 8000 users	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWS1-9000L-1	SEL Ann Softw Subsc DWfor SP 9000 users	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-1000L-1	SEL Ann Softw Subsc DW Wind 1000	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-100KL-1	SEL Ann Softw Subsc DW Wind 100000	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-10KL-1	SEL Ann Softw Subsc DW Wind 10000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-1500L-1	SEL Ann Softw Subsc DW Wind 1500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-150KL-1	SEL Ann Softw Subsc DW Wind 150000	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-15KL-1	SEL Ann Softw Subsc DW Wind 15000	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-2000L-1	SEL Ann Softw Subsc DW Wind 2000	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-20KL-1	SEL Ann Softw Subsc DW Wind 20000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-2500L-1	SEL Ann Softw Subsc DW Wind 2500	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-25KL-1	SEL Ann Softw Subsc DW Wind 25000	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-3000L-1	SEL Ann Softw Subsc DW Wind 3000	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-3500L-1	SEL Ann Softw Subsc DW Wind 3500	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-35KL-1	SEL Ann Softw Subsc DW Wind 35000	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-4000L-1	SEL Ann Softw Subsc DW Wind 4000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-4500L-1	SEL Ann Softw Subsc DW Wind 4500	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-5000L-1	SEL Ann Softw Subsc DW Wind 5000	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-500L-1	SEL Ann Softw Subsc DW Wind 500	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-50KL-1	SEL Ann Softw Subsc DW Wind 50000	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-6000L-1	SEL Ann Softw Subsc DW Wind 6000	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-7000L-1	SEL Ann Softw Subsc DW Wind 7000	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-750L-1	SEL Ann Softw Subsc DW Wind 750	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-8000L-1	SEL Ann Softw Subsc DW Wind 8000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSDWW1-9000L-1	SEL Ann Softw Subsc DW Wind 9000	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-100KL	SEL 1YSSDATADVATAGEEXC 100000	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-10KL	SEL 1YSSDATADVATAGEEXC 10000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-1500L	SEL 1YSSDATADVATAGEEXC 1500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-150KL	SEL 1YSSDATADVATAGEEXC 150000	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-15KL	SEL 1YSSDATADVATAGEEXC 15000	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-1KL	SEL 1YSSDATADVATAGEEXC 1000	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-20KL	SEL 1YSSDATADVATAGEEXC 20000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-2500L	SEL 1YSSDATADVATAGEEXC 2500	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-25KL	SEL 1YSSDATADVATAGEEXC 25000	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-2KL	SEL 1YSSDATADVATAGEEXC 2000	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-3500L	SEL 1YSSDATADVATAGEEXC 3500	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-35KL	SEL 1YSSDATADVATAGEEXC 35000	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-3KL	SEL 1YSSDATADVATAGEEXC 3000	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-4500L	SEL 1YSSDATADVATAGEEXC 4500	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-4KL	SEL 1YSSDATADVATAGEEXC 4000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-500L	SEL 1YSSDATADVATAGEEXC 500	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSEC1-50KL	SEL 1YSSDATADVATAGEEXC 50000	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-5KL	SEL 1YSSDATADVATAGEEXC 5000	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-6KL	SEL 1YSSDATADVATAGEEXC 6000	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-750L	SEL 1YSSDATADVATAGEEXC 750	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-7KL	SEL 1YSSDATADVATAGEEXC 7000	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-8KL	SEL 1YSSDATADVATAGEEXC 8000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSEC1-9KL	SEL 1YSSDATADVATAGEEXC 9000	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-100KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 100000	$232,279.00	F2	2%	$227,633.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-10KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 10000	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-1500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 1500	$5,853.00	F2	2%	$5,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-150KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 150000	$341,451.00	F2	2%	$334,621.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-15KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 15000	$39,023.00	F2	2%	$38,242.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-1KL	SEL 1YSSIDUFRAMEWORKCONNECTOR1000	$4,390.00	F2	2%	$4,302.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-20KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 20000	$49,429.00	F2	2%	$48,440.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-2500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 2500	$8,401.00	F2	2%	$8,232.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-25KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 25000	$61,786.00	F2	2%	$60,550.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-2KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 2000	$7,046.00	F2	2%	$6,905.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-3500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 3500	$11,761.00	F2	2%	$11,525.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-35KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 35000	$85,169.00	F2	2%	$83,465.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-3KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 3000	$10,081.00	F2	2%	$9,879.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-4500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 4500	$14,634.00	F2	2%	$14,341.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-4KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 4000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 500	$2,439.00	F2	2%	$2,390.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-50KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 50000	$120,011.00	F2	2%	$117,610.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-5KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 5000	$16,260.00	F2	2%	$15,934.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-6KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 6000	$17,235.00	F2	2%	$16,890.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-750L	SEL 1YSSIDUFRAMEWORKCONNECTOR 750	$3,484.00	F2	2%	$3,414.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-7KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 7000	$20,108.00	F2	2%	$19,705.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-8KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 8000	$21,679.00	F2	2%	$21,245.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSFC1-9KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 9000	$24,389.00	F2	2%	$23,901.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-100KL	SEL 1YSS SPDATADVATAGE 100000	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-10KL	SEL 1YSS SPDATADVATAGE 10000	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-1500L	SEL 1YSS SPDATADVATAGE 1500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-150KL	SEL 1YSS SPDATADVATAGE 150000	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-15KL	SEL 1YSS SPDATADVATAGE 15000	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-1KL	SEL 1YSS SPDATADVATAGE 1000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-20KL	SEL 1YSS SPDATADVATAGE 20000	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-2500L	SEL 1YSS SPDATADVATAGE 2500	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-25KL	SEL 1YSS SPDATADVATAGE 25000	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-2KL	SEL 1YSS SPDATADVATAGE 2000	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-3500L	SEL 1YSS SPDATADVATAGE 3500	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-35KL	SEL 1YSS SPDATADVATAGE 35000	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-3KL	SEL 1YSS SPDATADVATAGE 3000	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-4500L	SEL 1YSS SPDATADVATAGE 4500	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-4KL	SEL 1YSS SPDATADVATAGE 4000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-500L	SEL 1YSS SPDATADVATAGE 500	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-50KL	SEL 1YSS SPDATADVATAGE 50000	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-5KL	SEL 1YSS SPDATADVATAGE 5000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-6KL	SEL 1YSS SPDATADVATAGE 6000	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-750L	SEL 1YSS SPDATADVATAGE 750	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-7KL	SEL 1YSS SPDATADVATAGE 7000	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-8KL	SEL 1YSS SPDATADVATAGE 8000	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDA1-9KL	SEL 1YSS SPDATADVATAGE 9000	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDAPR1-10P	SEL 1YSS SP 10DATADVANTPROBE	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDAPR1-15P	SEL 1YSS SP 15DATADVANTPROBE	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDAPR1-1P	SEL 1YSS SP 1DATADVANTPROBE	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDAPR1-20P	SEL 1YSS SP 20DATADVANTPROBE	$11,707.00	F2	2%	$11,472.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDAPR1-5P	SEL 1YSS SP 5DATADVANTPROBE	$5,621.00	F2	2%	$5,508.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-1000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk1000	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-100KL-1	SEL AnnSoftwSubsSup IDUClassFrwk100000	$495,529.00	F2	2%	$485,618.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-10KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk10000	$55,499.00	F2	2%	$54,389.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-1500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk1500	$12,487.00	F2	2%	$12,237.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-150KL-1	SEL AnnSoftwSubsSup IDUClassFrwk150000	$728,428.00	F2	2%	$713,859.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-15KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk15000	$83,249.00	F2	2%	$81,584.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-2000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk2000	$15,031.00	F2	2%	$14,730.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-20KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk20000	$105,449.00	F2	2%	$103,340.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-2500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk2500	$17,922.00	F2	2%	$17,563.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-25KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk25000	$131,811.00	F2	2%	$129,174.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-3000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk3000	$21,506.00	F2	2%	$21,075.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-3500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk3500	$25,090.00	F2	2%	$24,588.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-35KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk35000	$181,694.00	F2	2%	$178,060.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-4000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk4000	$27,750.00	F2	2%	$27,195.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-4500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk4500	$31,218.00	F2	2%	$30,593.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-5000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk5000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk500	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-50KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk50000	$256,024.00	F2	2%	$250,903.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-6000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk6000	$36,768.00	F2	2%	$36,032.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-7000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk7000	$42,896.00	F2	2%	$42,038.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-750L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk750	$7,433.00	F2	2%	$7,284.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDC1-8000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk8000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDC1-9000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk9000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-1000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 1000	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-100KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD100000	$495,529.00	F2	2%	$485,618.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-10KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 10000	$55,499.00	F2	2%	$54,389.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-1500L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 1500	$12,487.00	F2	2%	$12,237.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-150KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD150000	$728,428.00	F2	2%	$713,859.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-15KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 15000	$83,249.00	F2	2%	$81,584.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-2000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 2000	$15,031.00	F2	2%	$14,730.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-20KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 20000	$105,449.00	F2	2%	$103,340.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-2500L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 2500	$17,922.00	F2	2%	$17,563.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-25KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 25000	$131,811.00	F2	2%	$129,174.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-3000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 3000	$21,506.00	F2	2%	$21,075.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-3500L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 3500	$25,090.00	F2	2%	$24,588.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-35KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 35000	$181,694.00	F2	2%	$178,060.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-4000L-1	SEL AnnSoftwSubscSup IDUClasFrwkODr4000	$27,750.00	F2	2%	$27,195.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-4500L-1	SEL AnnSoftwSubscSup IDUClasFrwkODr4500	$31,218.00	F2	2%	$30,593.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-5000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 5000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-500L-1	SEL AnnSoftwSubsc&SupIDUClasFrwkODr 500	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-50KL-1	SEL AnnSoftwSubscSupIDUClasFrwkOD 50000	$256,024.00	F2	2%	$250,903.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-6000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 6000	$36,768.00	F2	2%	$36,032.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-7000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 7000	$42,896.00	F2	2%	$42,038.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-750L-1	SEL AnnSoftwSubsc&SupIDUClasFrwkODr 750	$7,433.00	F2	2%	$7,284.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-8000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 8000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCOD1-9000L-1	SEL AnnSoftwSubscSupIDUClasFrwkODr 9000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-1000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn1000	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-100KL-1	SEL AnnSoftSub&SupIDUClasFrSPtOn100000	$495,529.00	F2	2%	$485,618.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-10KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn10000	$55,499.00	F2	2%	$54,389.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-1500L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn1500	$12,487.00	F2	2%	$12,237.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-150KL-1	SEL AnnSoftSub&SupIDUClasFrSPtOn150000	$728,428.00	F2	2%	$713,859.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-15KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn15000	$83,249.00	F2	2%	$81,584.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-2000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn2000	$15,031.00	F2	2%	$14,730.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-20KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn20000	$105,449.00	F2	2%	$103,340.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-2500L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn2500	$17,922.00	F2	2%	$17,563.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-25KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn25000	$131,811.00	F2	2%	$129,174.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-3000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn3000	$21,506.00	F2	2%	$21,075.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-3500L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn3500	$25,090.00	F2	2%	$24,588.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-35KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn35000	$181,694.00	F2	2%	$178,060.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-4000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn4000	$27,750.00	F2	2%	$27,195.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-4500L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn4500	$31,218.00	F2	2%	$30,593.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-5000L-1	SE;L AnnSoftSub&Sup IDUClasFr SPtOn5000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-500L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn500	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-50KL-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn50000	$256,024.00	F2	2%	$250,903.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-6000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn6000	$36,768.00	F2	2%	$36,032.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-7000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn7000	$42,896.00	F2	2%	$42,038.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-750L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn750	$7,433.00	F2	2%	$7,284.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-8000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn8000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCSO1-9000L-1	SEL AnnSoftSub&Sup IDUClasFr SPtOn9000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-1000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 1000	$9,366.00	F2	2%	$9,178.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-100KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx100000	$495,529.00	F2	2%	$485,618.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-10KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx10000	$55,499.00	F2	2%	$54,389.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-1500L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 1500	$12,487.00	F2	2%	$12,237.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-150KL-1	SEL AnnSoftSubscSupIDUClasFrwkUx150000	$728,428.00	F2	2%	$713,859.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-15KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx15000	$83,249.00	F2	2%	$81,584.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-2000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 2000	$15,031.00	F2	2%	$14,730.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-20KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx20000	$105,449.00	F2	2%	$103,340.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-2500L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 2500	$17,922.00	F2	2%	$17,563.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-25KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx25000	$131,811.00	F2	2%	$129,174.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-3000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 3000	$21,506.00	F2	2%	$21,075.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-3500L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 3500	$25,090.00	F2	2%	$24,588.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-35KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx35000	$181,694.00	F2	2%	$178,060.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-4000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 4000	$27,750.00	F2	2%	$27,195.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-4500L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 4500	$31,218.00	F2	2%	$30,593.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-5000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 5000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-500L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 500	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-50KL-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx50000	$256,024.00	F2	2%	$250,903.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-6000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 6000	$36,768.00	F2	2%	$36,032.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-7000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 7000	$42,896.00	F2	2%	$42,038.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-750L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 750	$7,433.00	F2	2%	$7,284.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-8000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 8000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDCU1-9000L-1	SEL AnnSoftSubsc&SupIDUClasFrwkUx 9000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-1000L-2	SEL AnnSoftSubs&Sup DL1000 users	$3,902.29	F2	2%	$3,824.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-100KL-2	SEL AnnSoftSubs&Sup DL100000 users	$206,470.59	F2	2%	$202,341.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-10KL-2	SEL AnnSoftSubs&Sup DL10000 users	$23,124.71	F2	2%	$22,662.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-1500L-2	SEL AnnSoftSubs&Sup DL1500 users	$5,203.06	F2	2%	$5,099.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-150KL-2	SEL AnnSoftSubs&Sup DL150000 users	$303,511.76	F2	2%	$297,441.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-15KL-2	SEL AnnSoftSubs&Sup DL15000 users	$34,687.06	F2	2%	$33,993.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-2000L-2	SEL AnnSoftSubs&Sup DL2000 users	$6,262.94	F2	2%	$6,137.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-20KL-2	SEL AnnSoftSubs&Sup DL20000 users	$43,936.94	F2	2%	$43,058.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-2500L-2	SEL AnnSoftSubs&Sup DL2500 users	$7,467.35	F2	2%	$7,318.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-25KL-2	SEL AnnSoftSubs&Sup DL25000 users	$54,921.18	F2	2%	$53,822.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDL1-3000L-2	SEL AnnSoftSubs&Sup DL3000 users	$8,960.82	F2	2%	$8,781.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-3500L-2	SEL AnnSoftSubs&Sup DL3500 users	$10,454.29	F2	2%	$10,245.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-35KL-2	SEL AnnSoftSubs&Sup DL35000 users	$75,705.88	F2	2%	$74,191.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-4000L-2	SEL AnnSoftSubs&Sup DL4000 users	$11,562.35	F2	2%	$11,331.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-4500L-2	SEL AnnSoftSubs&Sup DL4500 users	$13,007.65	F2	2%	$12,747.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-5000L-2	SEL AnnSoftSubs&Sup DL5000 users	$14,452.94	F2	2%	$14,163.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-500L-2	SEL AnnSoftSubs&Sup DL500 users	$2,167.94	F2	2%	$2,124.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-50KL-2	SEL AnnSoftSubs&Sup DL50000 users	$106,676.47	F2	2%	$104,542.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-6000L-2	SEL AnnSoftSubs&Sup DL6000 users	$15,320.12	F2	2%	$15,013.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-7000L-2	SEL AnnSoftSubs&Sup DL7000 users	$17,873.47	F2	2%	$17,516.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-750L-2	SEL AnnSoftSubs&Sup DL750 users	$3,097.06	F2	2%	$3,035.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-8000L-2	SEL AnnSoftSubs&Sup DL8000 users	$19,270.59	F2	2%	$18,885.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDL1-9000L-2	SEL AnnSoftSubs&Sup DL9000 users	$21,679.41	F2	2%	$21,245.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-1000L	SEL An SoftSubsc&Sup DLSu 1000 users	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-100KL	SEL An SoftSubsc&Sup DLSu 100000 users	$344,118.00	F2	2%	$337,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-10KL	SEL An SoftSubsc&Sup DLSu 10000 users	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-1500L	SEL An SoftSubsc&Sup DLSu 1500 users	$8,672.00	F2	2%	$8,498.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-150KL	SEL An SoftSubsc&Sup DLSu 150000 users	$505,853.00	F2	2%	$495,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-15KL	SEL An SoftSubsc&Sup DLSu 15000 users	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-2000L	SEL An SoftSubsc&Sup DLSu 2000 users	$10,438.00	F2	2%	$10,229.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-20KL	SEL An SoftSubsc&Sup DLSu 20000 users	$73,228.00	F2	2%	$71,763.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-2500L	SEL An SoftSubsc&Sup DLSu 2500 users	$12,446.00	F2	2%	$12,197.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-25KL	SEL An SoftSubsc&Sup DLSu 25000 users	$91,535.00	F2	2%	$89,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-3000L	SEL An SoftSubsc&Sup DLSu 3000 users	$14,935.00	F2	2%	$14,636.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-3500L	SEL An SoftSubsc&Sup DLSu 3500 users	$17,424.00	F2	2%	$17,075.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-35KL	SEL An SoftSubsc&Sup DLSu 35000 users	$126,176.00	F2	2%	$123,652.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-4000L	SEL An SoftSubsc&Sup DLSu 4000 users	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-4500L	SEL An SoftSubsc&Sup DLSu 4500 users	$21,679.00	F2	2%	$21,245.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-5000L	SEL An SoftSubsc&Sup DLSu 5000 users	$24,088.00	F2	2%	$23,606.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-500L	SEL An SoftSubsc&Sup DLSu 500 users	$3,613.00	F2	2%	$3,540.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-50KL	SEL An SoftSubsc&Sup DLSu 50000 users	$177,794.00	F2	2%	$174,238.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-6000L	SEL An SoftSubsc&Sup DLSu 6000 users	$25,534.00	F2	2%	$25,023.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-7000L	SEL An SoftSubsc&Sup DLSu 7000 users	$29,789.00	F2	2%	$29,193.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-750L	SEL An SoftSubsc&Sup DLSu 750 users	$5,162.00	F2	2%	$5,058.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-8000L	SEL An SoftSubsc&Sup DLSu 8000 users	$32,118.00	F2	2%	$31,475.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLS1-9000L	SEL An SoftSubsc&Sup DLSu 9000 users	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-1000L	SEL AnnSoftSubsc&Sup DL An 1000 users	$2,602.00	F2	2%	$2,549.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-100KL	SEL AnnSoftSubsc&Sup DL An 100000 users	$137,647.00	F2	2%	$134,894.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-10KL	SEL AnnSoftSubsc&Sup DL An 10000 users	$15,416.00	F2	2%	$15,107.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-1500L	SEL AnnSoftSubsc&Sup DL An 1500 users	$3,469.00	F2	2%	$3,399.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-150KL	SEL AnnSoftSubsc&Sup DL An 150000 users	$202,341.00	F2	2%	$198,294.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-15KL	SEL AnnSoftSubsc&Sup DL An 15000 users	$23,125.00	F2	2%	$22,662.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-2000L	SEL AnnSoftSubsc&Sup DL An 2000 users	$4,175.00	F2	2%	$4,091.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-20KL	SEL AnnSoftSubsc&Sup DL An 20000 users	$29,291.00	F2	2%	$28,705.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-2500L	SEL AnnSoftSubsc&Sup DL An 2500 users	$4,978.00	F2	2%	$4,878.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-25KL	SEL AnnSoftSubsc&Sup DL An 25000 users	$36,614.00	F2	2%	$35,881.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-3000L	SEL AnnSoftSubsc&Sup DL An 3000 users	$5,974.00	F2	2%	$5,854.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-3500L	SEL AnnSoftSubsc&Sup DL An 3500 users	$6,970.00	F2	2%	$6,830.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-35KL	SEL AnnSoftSubsc&Sup DL An 35000 users	$50,471.00	F2	2%	$49,461.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-4000L	SEL AnnSoftSubsc&Sup DL An 4000 users	$7,708.00	F2	2%	$7,553.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-4500L	SEL AnnSoftSubsc&Sup DL An 4500 users	$8,672.00	F2	2%	$8,498.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-5000L	SEL AnnSoftSubsc&Sup DL An 5000 users	$9,635.00	F2	2%	$9,442.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-500L	SEL AnnSoftSubsc&Sup DL An 500 users	$1,445.00	F2	2%	$1,416.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-50KL	SEL AnnSoftSubsc&Sup DL An 50000 users	$71,118.00	F2	2%	$69,695.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-6000L	SEL AnnSoftSubsc&Sup DL An 6000 users	$10,213.00	F2	2%	$10,008.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-7000L	SEL AnnSoftSubsc&Sup DL An 7000 users	$11,916.00	F2	2%	$11,677.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-750L	SEL AnnSoftSubsc&Sup DL An 750 users	$2,065.00	F2	2%	$2,023.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-8000L	SEL AnnSoftSubsc&Sup DL An 8000 users	$12,847.00	F2	2%	$12,590.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDLX1-9000L	SEL AnnSoftSubsc&Sup DL An 9000 users	$14,453.00	F2	2%	$14,163.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDNME-1L	SEL Ann SoftwSubs&Sup DA MobEd 1user	$2.29	F2	2%	$2.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-100KL	SEL 1YSS SPDATAPRIVILEGE100000	$334,207.00	F2	2%	$327,522.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-10KL	SEL 1YSS SPDATAPRIVILEGE10000	$37,440.00	F2	2%	$36,691.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-1500L	SEL 1YSS SPDATAPRIVILEGE1500	$8,424.00	F2	2%	$8,255.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-150KL	SEL 1SS SUPPORT DATAPRIVILEGE 150000	$491,284.00	F2	2%	$481,458.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-15KL	SEL 1YSS SPDATAPRIVILEGE15000	$56,160.00	F2	2%	$55,036.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-1KL	SEL 1YSS SPDATAPRIVILEGE1000	$6,332.00	F2	2%	$6,205.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-20KL	SEL 1YSS SPDATAPRIVILEGE20000	$71,136.00	F2	2%	$69,713.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-2500L	SEL 1YSS SPDATAPRIVILEGE2500	$12,085.00	F2	2%	$11,843.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-25KL	SEL 1YSS SPDATAPRIVILEGE 25000	$88,920.00	F2	2%	$87,141.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-2KL	SEL 1YSS SPDATAPRIVILEGE2000	$10,131.00	F2	2%	$9,928.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-3500L	SEL 1YSS SPDATAPRIVILEGE3500	$16,931.00	F2	2%	$16,592.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-35KL	SEL 1YSS SPDATAPRIVILEGE 35000	$122,506.00	F2	2%	$120,055.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-3KL	SEL 1YSS SPDATAPRIVILEGE3000	$14,508.00	F2	2%	$14,217.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-4500L	SEL 1YSS SPDATAPRIVILEGE4500	$21,060.00	F2	2%	$20,638.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-4KL	SEL 1YSS SPDATAPRIVILEGE4000	$18,720.00	F2	2%	$18,345.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-500L	SEL 1YSS SPDATAPRIVILEGE500	$3,524.00	F2	2%	$3,453.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-50KL	SEL 1YSS SPDATAPRIVILEGE 50000	$172,674.00	F2	2%	$169,220.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-5KL	SEL 1YSS SPDATAPRIVILEGE5000	$23,400.00	F2	2%	$22,932.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-6KL	SEL 1YSS SPDATAPRIVILEGE6000	$24,804.00	F2	2%	$24,307.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-750L	SEL 1YSS SPDATAPRIVILEGE750	$4,955.00	F2	2%	$4,855.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDP1-7KL	SEL 1YSS SPDATAPRIVILEGE7000	$28,933.00	F2	2%	$28,354.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-8KL	SEL 1YSS SPDATAPRIVILEGE8000	$31,191.00	F2	2%	$30,567.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDP1-9KL	SEL 1YSS SPDATAPRIVILEGE9000	$35,100.00	F2	2%	$34,398.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-1000L	SEL Ann SofSub&Sup DP SP 1000	$6,332.00	F2	2%	$6,205.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-100KL	SEL Ann SofSub&Sup DP SP 100000	$334,207.00	F2	2%	$327,522.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-10KL	SEL Ann SofSub&Sup DP SP 10000	$37,440.00	F2	2%	$36,691.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-1500L	SEL Ann SofSub&Sup DP SP 1500	$8,424.00	F2	2%	$8,255.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-150KL	SEL Ann SofSub&Sup DP SP 150000	$491,284.00	F2	2%	$481,458.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-15KL	SEL Ann SofSub&Sup DP SP 15000	$56,160.00	F2	2%	$55,036.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-2000L	SEL Ann SofSub&Sup DP SP 2000	$10,131.00	F2	2%	$9,928.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-20KL	SEL Ann SofSub&Sup DP SP 20000	$71,136.00	F2	2%	$69,713.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-25KL	SEL Ann SofSub&Sup DP SP 25000	$88,920.00	F2	2%	$87,141.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-35KL	SEL Ann SofSub&Sup DP SP 35000	$122,506.00	F2	2%	$120,055.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-4000L	SEL Ann SofSub&Sup DP SP 4000	$18,720.00	F2	2%	$18,345.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-500L	SEL Ann SofSub&Sup DP SP 500	$3,524.00	F2	2%	$3,453.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-50KL	SEL Ann SofSub&Sup DP SP 50000	$172,674.00	F2	2%	$169,220.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-6000L	SEL Ann SofSub&Sup DP SP 6000	$24,804.00	F2	2%	$24,307.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-750L	SEL Ann SofSub&Sup DP SP 750	$4,955.00	F2	2%	$4,855.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDPS1-8000L	SEL Ann SofSub&Sup DP SP 8000	$31,191.00	F2	2%	$30,567.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-100KL	SEL 1SS SUPPORT DATADVANTAGEDS100000	$275,294.00	F2	2%	$269,788.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-10KL	SEL 1SS SUPPORT DATADVANTAGEDS10000	$30,833.00	F2	2%	$30,216.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-1500L	SEL 1SS SUPPORT DATADVANTAGEDS1500	$6,937.00	F2	2%	$6,798.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-150KL	SEL 1SS SUPPORT DATADVANTAGEDS150000	$404,682.00	F2	2%	$396,588.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-15KL	SEL 1SS SUPPORT DATADVANTAGEDS15000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-1KL	SEL 1SS SUPPORT DATADVANTAGEDS1000	$5,203.00	F2	2%	$5,098.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-20KL	SEL 1SS SUPPORT DATADVANTAGEDS20000	$58,583.00	F2	2%	$57,411.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-2500L	SEL 1SS SUPPORT DATADVANTAGEDS2500	$9,956.00	F2	2%	$9,756.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-25KL	SEL 1SS SUPPORT DATADVANTAGEDS25000	$73,228.00	F2	2%	$71,763.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-2KL	SEL 1SS SUPPORT DATADVANTAGEDS2000	$8,351.00	F2	2%	$8,183.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-3500L	SEL 1SS SUPPORT DATADVANTAGEDS3500	$13,939.00	F2	2%	$13,660.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-35KL	SEL 1SS SUPPORT DATADVANTAGEDS35000	$100,941.00	F2	2%	$98,922.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-3KL	SEL 1SS SUPPORT DATADVANTAGEDS3000	$11,948.00	F2	2%	$11,709.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-4500L	SEL 1SS SUPPORT DATADVANTAGEDS4500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-4KL	SEL 1SS SUPPORT DATADVANTAGEDS4000	$15,416.00	F2	2%	$15,107.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-500L	SEL 1SS SUPPORT DATADVANTAGEDS500	$2,891.00	F2	2%	$2,833.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-50KL	SEL 1SS SUPPORT DATADVANTAGEDS50000	$142,235.00	F2	2%	$139,390.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-5KL	SEL 1SS SUPPORT DATADVANTAGEDS5000	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-6KL	SEL 1SS SUPPORT DATADVANTAGEDS6000	$20,427.00	F2	2%	$20,018.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-750L	SEL 1SS SUPPORT DATADVANTAGEDS750	$4,129.00	F2	2%	$4,046.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-7KL	SEL 1SS SUPPORT DATADVANTAGEDS7000	$23,831.00	F2	2%	$23,354.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-8KL	SEL 1SS SUPPORT DATADVANTAGEDS8000	$25,694.00	F2	2%	$25,180.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDS1-9KL	SEL 1SS SUPPORT DATADVANTAGEDS9000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-1000L	SEL Subscription & Support DTE 1000	$7,805.00	F2	2%	$7,648.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-100KL	SEL Subscription & Support DTE 100000	$412,941.00	F2	2%	$404,682.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-10KL	SEL Subscription & Support DTE 10000	$46,249.00	F2	2%	$45,324.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-1500L	SEL Subscription & Support DTE 1500	$10,406.00	F2	2%	$10,197.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-150KL	SEL Subscription & Support DTE 150000	$607,024.00	F2	2%	$594,883.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-15KL	SEL Subscription & Support DTE 15000	$69,374.00	F2	2%	$67,986.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-2000L	SEL Subscription & Support DTE 2000	$12,526.00	F2	2%	$12,275.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-20KL	SEL Subscription & Support DTE 20000	$87,874.00	F2	2%	$86,116.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-2500L	SEL Subscription & Support DTE 2500	$14,935.00	F2	2%	$14,636.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-25KL	SEL Subscription & Support DTE 25000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-3000L	SEL Subscription & Support DTE 3000	$17,922.00	F2	2%	$17,563.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-3500L	SEL Subscription & Support DTE 3500	$20,909.00	F2	2%	$20,490.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-35KL	SEL Subscription & Support DTE 35000	$151,412.00	F2	2%	$148,383.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-4000L	SEL Subscription & Support DTE 4000	$23,125.00	F2	2%	$22,662.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-4500L	SEL Subscription & Support DTE 4500	$26,015.00	F2	2%	$25,494.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-5000L	SEL Subscription & Support DTE 5000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-500L	SEL Subscription & Support DTE 500	$4,336.00	F2	2%	$4,249.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-50KL	SEL Subscription & Support DTE 50000	$213,353.00	F2	2%	$209,085.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-6000L	SEL Subscription & Support DTE 6000	$30,640.00	F2	2%	$30,027.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-7000L	SEL Subscription & Support DTE 7000	$35,747.00	F2	2%	$35,032.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-750L	SEL Subscription & Support DTE 750	$6,194.00	F2	2%	$6,070.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-8000L	SEL Subscription & Support DTE 8000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDT1-9000L	SEL Subscription & Support DTE 9000	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-1000L-1	SEL Ann Softw Subs & Sup DW SP1000users	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-100KL-1	SEL Ann Softw Subs&Sup DW SP100000users	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-10KL-1	SEL Ann Softw Subs&Sup DW SP10000users	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-1500L-1	SEL Ann Softw Subs & Sup DW SP1500users	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-150KL-1	SEL Ann Softw Subs&Sup DW SP150000users	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-15KL-1	SEL Ann Softw Subs&Sup DW SP15000users	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-2000L-1	SEL Ann Softw Subs & Sup DW SP2000users	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-20KL-1	SEL Ann Softw Subs&Sup DW SP20000users	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-2500L-1	SEL Ann Softw Subs & Sup DW SP2500users	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-25KL-1	SEL Ann Softw Subs&Sup DW SP25000users	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-3000L-1	SEL Ann Softw Subs & Sup DW SP3000users	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-3500L-1	SEL Ann Softw Subs & Sup DW SP3500users	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-35KL-1	SEL Ann Softw Subs&Sup DW SP35000users	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-4000L-1	SEL Ann Softw Subs & Sup DW SP4000users	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-4500L-1	SEL Ann Softw Subs & Sup DW SP4500users	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDWS1-5000L-1	SEL Ann Softw Subs & Sup DW SP5000users	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-500L-1	SEL Ann Softw Subs & Sup DW SP 500users	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-50KL-1	SEL Ann Softw Subs&Sup DW SP50000users	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-6000L-1	SEL Ann Softw Subs & Sup DW SP6000users	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-7000L-1	SEL Ann Softw Subs & Sup DW SP7000users	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-750L-1	SEL Ann Softw Subs & Sup DW SP750users	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-8000L-1	SEL Ann Softw Subs & Sup DW SP8000users	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWS1-9000L-1	SEL Ann Softw Subs & Sup DW SP9000users	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-1000L-1	SEL Ann Sof Sub&Sup DW Wind 1000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-100KL-1	SEL Ann Sof Sub&Sup DW Wind 100000	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-10KL-1	SEL Ann Sof Sub&Sup DW Wind 10000	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-1500L-1	SEL Ann Sof Sub&Sup DW Wind 1500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-150KL-1	SEL Ann Sof Sub&Sup DW Wind 150000	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-15KL-1	SEL Ann Sof Sub&Sup DW Wind 15000	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-2000L-1	SEL Ann Sof Sub&Sup DW Wind 2000	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-20KL-1	SEL Ann Sof Sub&Sup DW Wind 20000	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-2500L-1	SEL Ann Sof Sub&Sup DW Wind 2500	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-25KL-1	SEL Ann Sof Sub&Sup DW Wind 25000	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-3000L-1	SEL Ann Sof Sub&Sup DW Wind 3000	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-3500L-1	SEL Ann Sof Sub&Sup DW Wind 3500	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-35KL-1	SEL Ann Sof Sub&Sup DW Wind 35000	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-4000L-1	SEL Ann Sof Sub&Sup DW Wind 4000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-4500L-1	SEL Ann Sof Sub&Sup DW Wind 4500	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-5000L-1	SEL Ann Sof Sub&Sup DW Wind 5000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-500L-1	SEL Ann Sof Sub&Sup DW Wind 500	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-50KL-1	SEL Ann Sof Sub&Sup DW Wind 50000	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-6000L-1	SEL Ann Sof Sub&Sup DW Wind 6000	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-7000L-1	SEL Ann Sof Sub&Sup DW Wind 7000	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-750L-1	SEL Ann Sof Sub&Sup DW Wind 750	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-8000L-1	SEL Ann Sof Sub&Sup DW Wind 8000	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPDWW1-9000L-1	SEL Ann Sof Sub&Sup DW Wind 9000	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-100KL	SEL 1YSS SPDATADVATAGEEXC 100000	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-10KL	SEL 1YSS SPDATADVATAGEEXC 10000	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-1500L	SEL 1YSS SPDATADVATAGEEXC 1500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-150KL	SEL 1YSS SPDATADVATAGEEXC 150000	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-15KL	SEL 1YSS SPDATADVATAGEEXC 15000	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-1KL	SEL 1YSS SPDATADVATAGEEXC 1000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-20KL	SEL 1YSS SPDATADVATAGEEXC 20000	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-2500L	SEL 1YSS SPDATADVATAGEEXC 2500	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-25KL	SEL 1YSS SPDATADVATAGEEXC 25000	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-2KL	SEL 1YSS SPDATADVATAGEEXC 2000	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-3500L	SEL 1YSS SPDATADVATAGEEXC3500	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-35KL	SEL 1YSS SPDATADVATAGEEXC 35000	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-3KL	SEL 1YSS SPDATADVATAGEEXC 3000	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-4500L	SEL 1YSS SPDATADVATAGEEXC 4500	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-4KL	SEL 1YSS SPDATADVATAGEEXC 4000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-500L	SEL 1YSS SPDATADVATAGEEXC 500	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-50KL	SEL 1YSS SPDATADVATAGEEXC 50000	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-5KL	SEL 1YSS SPDATADVATAGEEXC 5000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-6KL	SEL 1YSS SPDATADVATAGEEXC 6000	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-750L	SEL 1YSS SPDATADVATAGE EXC 750	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-7KL	SEL 1YSS SPDATADVATAGEEXC 7000	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-8KL	SEL 1YSS SPDATADVATAGEEXC 8000	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPEC1-9KL	SEL 1YSS SPDATADVATAGEEXC 9000	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-1000L	SEL Ann SofSubs&Sup DA ExOnL 1000	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-100KL	SEL Ann SofSubs&Sup DA ExOnL 100000	$344,118.00	F2	2%	$337,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-10KL	SEL Ann SofSubs&Sup DA ExOnL 10000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-1500L	SEL Ann SofSubs&Sup DA ExOnL 1500	$8,672.00	F2	2%	$8,498.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-150KL	SEL Ann SofSubs&Sup DA ExOnL 150000	$505,853.00	F2	2%	$495,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-15KL	SEL Ann SofSubs&Sup DA ExOnL 15000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-2000L	SEL Ann SofSubs&Sup DA ExOnL 2000	$10,438.00	F2	2%	$10,229.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-20KL	SEL Ann SofSubs&Sup DA ExOnL 20000	$73,228.00	F2	2%	$71,763.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-25KL	SEL Ann SofSubs&Sup DA ExOnL 25000	$91,535.00	F2	2%	$89,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-3000L	SEL Ann SofSubs&Sup DA ExOnL 3000	$14,935.00	F2	2%	$14,636.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-35KL	SEL Ann SofSubs&Sup DA ExOnL 35000	$126,176.00	F2	2%	$123,652.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-4000L	SEL Ann SofSubs&Sup DA ExOnL 4000	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-500L	SEL Ann SofSubs&Sup DA ExOnL 500	$3,613.00	F2	2%	$3,540.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-50KL	SEL Ann SofSubs&Sup DA ExOnL 50000	$177,794.00	F2	2%	$174,238.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-6000L	SEL Ann SofSubs&Sup DA ExOnL 6000	$25,534.00	F2	2%	$25,023.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-750L	SEL Ann SofSubs&Sup DA ExOnL 750	$5,162.00	F2	2%	$5,058.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPECLO1-8000L	SEL Ann SofSubs&Sup DA ExOnL 8000	$32,118.00	F2	2%	$31,475.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-100KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 100000	$309,706.00	F2	2%	$303,511.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-10KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 10000	$34,687.00	F2	2%	$33,993.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-1500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 1500	$7,805.00	F2	2%	$7,648.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-150KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 150000	$455,268.00	F2	2%	$446,162.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-15KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 15000	$52,031.00	F2	2%	$50,990.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-1KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR1000	$5,853.00	F2	2%	$5,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-20KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 20000	$65,905.00	F2	2%	$64,586.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-2500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2500	$11,201.00	F2	2%	$10,976.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-25KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 25000	$82,382.00	F2	2%	$80,734.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPFC1-2KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2000	$9,394.00	F2	2%	$9,206.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-3500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3500	$15,681.00	F2	2%	$15,367.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-35KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 35000	$113,559.00	F2	2%	$111,287.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-3KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3000	$13,441.00	F2	2%	$13,172.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-4500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4500	$19,511.00	F2	2%	$19,120.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-4KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4000	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 500	$3,252.00	F2	2%	$3,186.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-50KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 50000	$160,015.00	F2	2%	$156,814.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-5KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 5000	$21,679.00	F2	2%	$21,245.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-6KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 6000	$22,980.00	F2	2%	$22,520.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-750L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 750	$4,646.00	F2	2%	$4,553.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-7KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 7000	$26,810.00	F2	2%	$26,273.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-8KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 8000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPFC1-9KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 9000	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-1000L	SEL Ann SofSub&Sup DA ODLite 1000	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-100KL	SEL Ann SofSub&Sup DA ODLite 100000	$344,118.00	F2	2%	$337,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-10KL	SEL Ann SofSub&Sup DA ODLite 10000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-1500L	SEL Ann SofSub&Sup DA ODLite 1500	$8,672.00	F2	2%	$8,498.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-150KL	SEL Ann SofSub&Sup DA ODLite 150000	$505,853.00	F2	2%	$495,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-15KL	SEL Ann SofSub&Sup DA ODLite 15000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-2000L	SEL Ann SofSub&Sup DA ODLite 2000	$10,438.00	F2	2%	$10,229.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-20KL	SEL Ann SofSub&Sup DA ODLite 20000	$73,228.00	F2	2%	$71,763.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-25KL	SEL Ann SofSub&Sup DA ODLite 25000	$91,535.00	F2	2%	$89,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-3000L	SEL Ann SofSub&Sup DA ODLite 3000	$14,935.00	F2	2%	$14,636.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-35KL	SEL Ann SofSub&Sup DA ODLite 35000	$126,176.00	F2	2%	$123,652.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-4000L	SEL Ann SofSub&Sup DA ODLite 4000	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-500L	SEL Ann SofSub&Sup DA ODLite 500	$3,613.00	F2	2%	$3,540.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-50KL	SEL Ann SofSub&Sup DA ODLite 50000	$177,794.00	F2	2%	$174,238.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-6000L	SEL Ann SofSub&Sup DA ODLite 6000	$25,534.00	F2	2%	$25,023.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-750L	SEL Ann SofSub&Sup DA ODLite 750	$5,162.00	F2	2%	$5,058.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPODL1-8000L	SEL Ann SofSub&Sup DA ODLite 8000	$32,118.00	F2	2%	$31,475.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-100KL	SEL 1YSS SPDATADVSPOINT 100000	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-10KL	SEL 1YSS SPDATADVSPOINT 10000	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-1500L	SEL 1YSS SPDATADVSPOINT 1500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-150KL	SEL 1YSS SPDATADVSPOINT 150000	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-15KL	SEL 1YSS SPDATADVSPOINT 15000	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-1KL	SEL 1YSS SPDATADVSPOINT 1000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-20KL	SEL 1YSS SPDATADVSPOINT 20000	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-2500L	SEL 1YSS SPDATADVSPOINT 2500	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-25KL	SEL 1YSS SPDATADVSPOINT 25000	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-2KL	SEL 1YSS SPDATADVSPOINT 2000	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-3500L	SEL 1YSS SPDATADVSPOINT 3500	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-35KL	SEL 1YSS SPDATADVSPOINT 35000	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-3KL	SEL 1YSS SPDATADVSPOINT 3000	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-4500L	SEL 1YSS SPDATADVSPOINT 4500	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-4KL	SEL 1YSS SPDATADVSPOINT 4000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-500L	SEL 1YSS SPDATADVSPOINT 500	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-50KL	SEL 1YSS SPDATADVSPOINT 50000	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-5KL	SEL 1YSS SPDATADVSPOINT 5000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-6KL	SEL 1YSS SPDATADVSPOINT 6000	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-750L	SEL 1YSS SPDATADVSPOINT 750	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-7KL	SEL 1YSS SPDATADVSPOINT 7000	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-8KL	SEL 1YSS SPDATADVSPOINT 8000	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSP1-9KL	SEL 1YSS SPDATADVSPOINT 9000	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-1000L	SEL AnnSofSub&Sup DA SPOnLite 1000	$6,504.00	F2	2%	$6,373.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-100KL	SEL AnnSofSub&Sup DA SPOnLite 100000	$344,118.00	F2	2%	$337,235.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-10KL	SEL AnnSofSub&Sup DA SPOnLite 10000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-1500L	SEL AnnSofSub&Sup DA SPOnLite 1500	$8,672.00	F2	2%	$8,498.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-150KL	SEL AnnSofSub&Sup DA SPOnLite 150000	$505,853.00	F2	2%	$495,735.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-15KL	SEL AnnSofSub&Sup DA SPOnLite 15000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-2000L	SEL AnnSofSub&Sup DA SPOnLite 2000	$10,438.00	F2	2%	$10,229.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-20KL	SEL AnnSofSub&Sup DA SPOnLite 20000	$73,228.00	F2	2%	$71,763.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-25KL	SEL AnnSofSub&Sup DA SPOnLite 25000	$91,535.00	F2	2%	$89,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-3000L	SEL AnnSofSub&Sup DA SPOnLite 3000	$14,935.00	F2	2%	$14,636.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-35KL	SEL AnnSofSub&Sup DA SPOnLite 35000	$126,176.00	F2	2%	$123,652.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-4000L	SEL AnnSofSub&Sup DA SPOnLite 4000	$19,271.00	F2	2%	$18,885.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-500L	SEL AnnSofSub&Sup DA SPOnLite 500	$3,613.00	F2	2%	$3,540.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-50KL	SEL AnnSofSub&Sup DA SPOnLite 50000	$177,794.00	F2	2%	$174,238.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-6000L	SEL AnnSofSub&Sup DA SPOnLite 6000	$25,534.00	F2	2%	$25,023.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-750L	SEL AnnSofSub&Sup DA SPOnLite 750	$5,162.00	F2	2%	$5,058.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPSPLO1-8000L	SEL AnnSofSub&Sup DA SPOnLite 8000	$32,118.00	F2	2%	$31,475.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-100KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 100000	$688,235.00	F2	2%	$674,470.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-10KL	SEL 1YSS SPDATADUX 10000	$77,082.00	F2	2%	$75,540.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-1500L	SEL 1YSS SPDATADUX 1500	$17,344.00	F2	2%	$16,997.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-150KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 150000	$1,011,706.00	F2	2%	$991,471.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-15KL	SEL 1YSS SPDATADUX 15000	$115,624.00	F2	2%	$113,311.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-1KL	SEL 1YSS SPDATADUX 1000	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-20KL	SEL 1YSS SPDATADUX 20000	$146,456.00	F2	2%	$143,526.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-2500L	SEL 1YSS SPDATADUX 2500	$24,891.00	F2	2%	$24,393.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-25KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 25000	$183,071.00	F2	2%	$179,409.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPUX1-2KL	SEL 1YSS SPDATADUX 2000	$20,876.00	F2	2%	$20,458.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-3500L	SEL 1YSS SPDATADUX 3500	$34,848.00	F2	2%	$34,151.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-35KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 35000	$252,353.00	F2	2%	$247,305.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-3KL	SEL 1YSS SPDATADUX 3000	$29,869.00	F2	2%	$29,271.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-4500L	SEL 1YSS SPDATADUX 4500	$43,359.00	F2	2%	$42,491.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-4KL	SEL 1YSS SPDATADUX 4000	$38,541.00	F2	2%	$37,770.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-500L	SEL 1YSS SPDATADUX 500	$7,226.00	F2	2%	$7,081.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-50KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 50000	$355,588.00	F2	2%	$348,476.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-5KL	SEL 1YSS SPDATADUX 5000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-6KL	SEL 1YSS SPDATADUX 6000	$51,067.00	F2	2%	$50,045.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-750L	SEL 1SS SUPPORT DATADVANTAGE UNIX 750	$10,324.00	F2	2%	$10,117.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-7KL	SEL 1YSS SPDATADUX 7000	$59,578.00	F2	2%	$58,386.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-8KL	SEL 1YSS SPDATADUX 8000	$64,235.00	F2	2%	$62,950.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSPUX1-9KL	SEL 1YSS SPDATADUX 9000	$72,265.00	F2	2%	$70,819.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-100KL	SEL 1SSDATADVANTAGE SHAREPOINT 100000	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-10KL	SEL 1SSDATADVANTAGE SHAREPOINT 10000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-1500L	SEL 1SSDATADVANTAGE SHAREPOINT 1500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-150KL	SEL 1SSDATADVANTAGE SHAREPOINT 150000	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-15KL	SEL 1SSDATADVANTAGE SHAREPOINT 15000	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-1KL	SEL 1SSDATADVANTAGE SHAREPOINT 1000	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-20KL	SEL 1SSDATADVANTAGE SHAREPOINT 20000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-2500L	SEL 1SSDATADVANTAGE SHAREPOINT 2500	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-25KL	SEL 1SSDATADVANTAGE SHAREPOINT 25000	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-2KL	SEL 1SSDATADVANTAGE SHAREPOINT 2000	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-3500L	SEL 1SSDATADVANTAGE SHAREPOINT 3500	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-35KL	SEL 1SSDATADVANTAGE SHAREPOINT 35000	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-3KL	SEL 1SSDATADVANTAGE SHAREPOINT 3000	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-4500L	SEL 1SSDATADVANTAGE SHAREPOINT 4500	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-4KL	SEL 1SSDATADVANTAGE SHAREPOINT 4000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-500L	SEL 1SSDATADVANTAGE SHAREPOINT 500	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-50KL	SEL 1SSDATADVANTAGE SHAREPOINT 50000	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-5KL	SEL 1SSDATADVANTAGE SHAREPOINT 5000	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-6KL	SEL 1SSDATADVANTAGE SHAREPOINT 6000	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-750L	SEL 1SSDATADVANTAGE SHAREPOINT 750	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-7KL	SEL 1SSDATADVANTAGE SHAREPOINT 7000	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-8KL	SEL 1SSDATADVANTAGE SHAREPOINT 8000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSSP1-9KL	SEL 1SSDATADVANTAGE SHAREPOINT 9000	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SST-2-DR-EE	SEL StoragePoint EE DR M&S	$1,622.00	F2	2%	$1,589.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SST-2-NP-EE	SEL StoragePoint EE Non-Prod M&S	$432.00	F2	2%	$423.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SST-2-PL1-EE	SEL StoragePoint M&S per WFE (1-5 WFE)	$4,112.00	F2	2%	$4,029.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SST-2-PL2-WFE	SEL StoragePoint M&S per WFE (6+ WFE)	$3,495.00	F2	2%	$3,425.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-100KL	SEL 1SSDATADVANTAGE UNIX 100000	$516,176.00	F2	2%	$505,852.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-10KL	SEL 1YSSDATADUX 10000	$57,812.00	F2	2%	$56,655.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-1500L	SEL 1YSSDATADUX 1500	$13,008.00	F2	2%	$12,747.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-150KL	SEL 1SSDATADVANTAGE UNIX 150000	$758,779.00	F2	2%	$743,603.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-15KL	SEL 1YSSDATADUX 15000	$86,718.00	F2	2%	$84,983.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-1KL	SEL 1YSSDATADUX 1000	$9,756.00	F2	2%	$9,560.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-20KL	SEL 1YSSDATADUX 20000	$109,842.00	F2	2%	$107,645.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-2500L	SEL 1YSSDATADUX 2500	$18,668.00	F2	2%	$18,294.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-25KL	SEL 1SSDATADVANTAGE UNIX 25000	$137,303.00	F2	2%	$134,556.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-2KL	SEL 1YSSDATADUX 2000	$15,657.00	F2	2%	$15,343.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-3500L	SEL 1YSSDATADUX 3500	$26,136.00	F2	2%	$25,613.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-35KL	SEL 1SSDATADVANTAGE UNIX 35000	$189,265.00	F2	2%	$185,479.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-3KL	SEL 1YSSDATADUX 3000	$22,402.00	F2	2%	$21,953.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-4500L	SEL 1YSSDATADUX 4500	$32,519.00	F2	2%	$31,868.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-4KL	SEL 1YSSDATADUX 4000	$28,906.00	F2	2%	$28,327.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-500L	SEL 1YSSDATADUX 500	$5,420.00	F2	2%	$5,311.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-50KL	SEL 1SSDATADVANTAGE UNIX 50000	$266,691.00	F2	2%	$261,357.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-5KL	SEL 1YSSDATADUX 5000	$36,132.00	F2	2%	$35,409.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-6KL	SEL 1YSSDATADUX 6000	$38,300.00	F2	2%	$37,534.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-750L	SEL 1SSDATADVANTAGE UNIX 750	$7,743.00	F2	2%	$7,588.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-7KL	SEL 1YSSDATADUX 7000	$44,684.00	F2	2%	$43,790.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-8KL	SEL 1YSSDATADUX 8000	$48,176.00	F2	2%	$47,212.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SSUX1-9KL	SEL 1YSSDATADUX 9000	$54,199.00	F2	2%	$53,115.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3GC	SEL ST6-AD-3G-SSS-C)	$2,214.96	F2	2%	$2,170.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3GC-I	SEL ST6-AD-3G-SSS-C)	$2,591.50	F2	2%	$2,539.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3GC-K	SEL ST6-AD-3G-SSS-C)	$2,300.41	F2	2%	$2,254.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3PC	SEL ST6-AD-3P-SSS-C)	$2,637.36	F2	2%	$2,584.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3PC-I	SEL ST6-AD-3P-SSS-C)	$3,085.71	F2	2%	$3,024.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6AD3PC-K	SEL ST6-AD-3P-SSS-C)	$2,739.10	F2	2%	$2,684.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003GC	SEL ST6-AD-D100-3G-SSS-C)	$5,544.00	F2	2%	$5,433.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003GC-I	SEL ST6-AD-D100-3G-SSS-C)	$6,486.48	F2	2%	$6,356.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003GC-K	SEL ST6-AD-D100-3G-SSS-C)	$5,757.88	F2	2%	$5,642.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003PC	SEL ST6-AD-D100-3P-SSS-C)	$6,600.00	F2	2%	$6,468.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003PC-I	SEL ST6-AD-D100-3P-SSS-C)	$7,722.00	F2	2%	$7,567.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD1003PC-K	SEL ST6-AD-D100-3P-SSS-C)	$6,854.62	F2	2%	$6,717.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD100GC	SEL ST6-AD-D100-G-SSS-C)	$2,100.00	F2	2%	$2,058.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD100GC-I	SEL ST6-AD-D100-G-SSS-C)	$2,457.00	F2	2%	$2,407.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD100GC-K	SEL ST6-AD-D100-G-SSS-C)	$2,181.02	F2	2%	$2,137.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD100PC	SEL ST6-AD-D100-P-SSS-C)	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ST6ADD100PC-I	SEL ST6-AD-D100-P-SSS-C)	$2,925.00	F2	2%	$2,866.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD100PC-K	SEL ST6-AD-D100-P-SSS-C)	$2,596.45	F2	2%	$2,544.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103GC	SEL ST6-AD-D10-3G-SSS-C)	$554.40	F2	2%	$543.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103GC-I	SEL ST6-AD-D10-3G-SSS-C)	$648.65	F2	2%	$635.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103GC-K	SEL ST6-AD-D10-3G-SSS-C)	$575.79	F2	2%	$564.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103PC	SEL ST6-AD-D10-3P-SSS-C)	$660.00	F2	2%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103PC-I	SEL ST6-AD-D10-3P-SSS-C)	$772.20	F2	2%	$756.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD103PC-K	SEL ST6-AD-D10-3P-SSS-C)	$685.46	F2	2%	$671.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10GC	SEL ST6-AD-D10-G-SSS-C)	$210.00	F2	2%	$205.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10GC-I	SEL ST6-AD-D10-G-SSS-C)	$245.70	F2	2%	$240.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10GC-K	SEL ST6-AD-D10-G-SSS-C)	$218.10	F2	2%	$213.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10PC	SEL ST6-AD-D10-P-SSS-C)	$250.00	F2	2%	$245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10PC-I	SEL ST6-AD-D10-P-SSS-C)	$292.50	F2	2%	$286.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADD10PC-K	SEL ST6-AD-D10-P-SSS-C)	$259.64	F2	2%	$254.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADGC	SEL ST6-AD-G-SSS-C)	$839.00	F2	2%	$822.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADGC-I	SEL ST6-AD-G-SSS-C)	$981.63	F2	2%	$962.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADGC-K	SEL ST6-AD-G-SSS-C)	$871.37	F2	2%	$853.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADPC	SEL ST6-AD-P-SSS-C)	$999.00	F2	2%	$979.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADPC-I	SEL ST6-AD-P-SSS-C)	$1,168.83	F2	2%	$1,145.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADPC-K	SEL ST6-AD-P-SSS-C)	$1,037.54	F2	2%	$1,016.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-2M-GSSSF	SEL: ST6-ADV-2M-GSSS-F	$154.00	F2	2%	$150.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-2M-PSSSF	SEL: ST6-ADV-2M-PSSS-F	$183.00	F2	2%	$179.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-3G-SSS-F	SEL: ST6-ADV-3G-SSS-F	$2,436.00	F2	2%	$2,387.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-3P-SSS-F	SEL: ST6-ADV-3P-SSS-F	$2,901.00	F2	2%	$2,842.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD1002MGSSF	SEL: ST6-ADVD100-2M-GSSS-F	$385.00	F2	2%	$377.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD1002MPSSF	SEL: ST6-ADVD100-2M-PSSS-F	$458.00	F2	2%	$448.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD1003GSSSF	SEL: ST6-ADVD100-3G-SSS-F	$6,098.00	F2	2%	$5,976.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD1003PSSSF	SEL: ST6-ADVD100-3P-SSS-F	$7,260.00	F2	2%	$7,114.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD100GSSSF	SEL: ST6-ADVD100-G-SSS-F	$2,310.00	F2	2%	$2,263.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD100PSSSF	SEL: ST6-ADVD100-P-SSS-F	$2,750.00	F2	2%	$2,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD102MGSSSF	SEL: ST6-ADVD10-2M-GSSS-F	$39.00	F2	2%	$38.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD102MPSSSF	SEL: ST6-ADVD10-2M-PSSS-F	$46.00	F2	2%	$45.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD103GSSSF	SEL: ST6-ADVD10-3G-SSS-F	$610.00	F2	2%	$597.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD103PSSSF	SEL: ST6-ADVD10-3P-SSS-F	$726.00	F2	2%	$711.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD10-G-SSSF	SEL: ST6-ADVD10-G-SSS-F	$231.00	F2	2%	$226.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ADVD10-P-SSSF	SEL: ST6-ADVD10-P-SSS-F	$275.00	F2	2%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-G-SSS-F	SEL: ST6-ADV-G-SSS-F	$923.00	F2	2%	$904.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6-ADV-P-SSS-F	SEL: ST6-ADV-P-SSS-F	$1,099.00	F2	2%	$1,077.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3GC	SEL ST6-EN-3G-SSS-C)	$3,046.56	F2	2%	$2,985.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3GC-I	SEL ST6-EN-3G-SSS-C)	$3,564.48	F2	2%	$3,493.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3GC-K	SEL ST6-EN-3G-SSS-C)	$3,164.09	F2	2%	$3,100.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3PC	SEL ST6-EN-3P-SSS-C)	$3,627.36	F2	2%	$3,554.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3PC-I	SEL ST6-EN-3P-SSS-C)	$4,244.01	F2	2%	$4,159.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6EN3PC-K	SEL ST6-EN-3P-SSS-C)	$3,767.30	F2	2%	$3,691.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003GC	SEL ST6-EN-D100-3G-SSS-C)	$6,652.80	F2	2%	$6,519.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003GC-I	SEL ST6-EN-D100-3G-SSS-C)	$7,783.78	F2	2%	$7,628.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003GC-K	SEL ST6-EN-D100-3G-SSS-C)	$6,909.46	F2	2%	$6,771.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003PC	SEL ST6-EN-D100-3P-SSS-C)	$7,920.00	F2	2%	$7,761.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003PC-I	SEL ST6-EN-D100-3P-SSS-C)	$9,266.40	F2	2%	$9,081.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END1003PC-K	SEL ST6-EN-D100-3P-SSS-C)	$8,225.54	F2	2%	$8,061.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END100GC	SEL ST6-EN-D100-G-SSS-C)	$2,520.00	F2	2%	$2,469.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END100GC-K	SEL ST6-EN-D100-G-SSS-C)	$2,617.22	F2	2%	$2,564.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END100PC	SEL ST6-EN-D100-P-SSS-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END100PC-I	SEL ST6-EN-D100-P-SSS-C)	$3,510.00	F2	2%	$3,439.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END100PC-K	SEL ST6-EN-D100-P-SSS-C)	$3,115.74	F2	2%	$3,053.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103GC	SEL ST6-EN-D10-3G-SSS-C)	$665.28	F2	2%	$651.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103GC-I	SEL ST6-EN-D10-3G-SSS-C)	$778.38	F2	2%	$762.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103GC-K	SEL ST6-EN-D10-3G-SSS-C)	$690.95	F2	2%	$677.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103PC	SEL ST6-EN-D10-3P-SSS-C)	$792.00	F2	2%	$776.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103PC-I	SEL ST6-EN-D10-3P-SSS-C)	$926.64	F2	2%	$908.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END103PC-K	SEL ST6-EN-D10-3P-SSS-C)	$822.55	F2	2%	$806.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10GC	SEL ST6-EN-D10-G-SSS-C)	$252.00	F2	2%	$246.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10GC-I	SEL ST6-EN-D10-G-SSS-C)	$294.84	F2	2%	$288.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10GC-K	SEL ST6-EN-D10-G-SSS-C)	$261.72	F2	2%	$256.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10PC	SEL ST6-EN-D10-P-SSS-C)	$300.00	F2	2%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10PC-I	SEL ST6-EN-D10-P-SSS-C)	$351.00	F2	2%	$343.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6END10PC-K	SEL ST6-EN-D10-P-SSS-C)	$311.57	F2	2%	$305.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENGC	SEL ST6-EN-G-SSS-C)	$1,154.00	F2	2%	$1,130.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENGC-I	SEL ST6-EN-G-SSS-C)	$1,350.18	F2	2%	$1,323.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENGC-K	SEL ST6-EN-G-SSS-C)	$1,198.52	F2	2%	$1,174.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENPC	SEL ST6-EN-P-SSS-C)	$1,374.00	F2	2%	$1,346.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENPC-I	SEL ST6-EN-P-SSS-C)	$1,607.58	F2	2%	$1,575.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6ENPC-K	SEL ST6-EN-P-SSS-C)	$1,427.01	F2	2%	$1,398.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3GC	SEL ST6-RB-25VM-3G-SSS-C)	$6,930.00	F2	2%	$6,791.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3GC-I	SEL ST6-RB-25VM-3G-SSS-C)	$8,108.10	F2	2%	$7,945.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3GC-K	SEL ST6-RB-25VM-3G-SSS-C)	$7,197.35	F2	2%	$7,053.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3GSSSF	SEL: ST6-RB-25VM-3G-SSS-F	$7,623.00	F2	2%	$7,470.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3PC	SEL ST6-RB-25VM-3P-SSS-C)	$8,250.00	F2	2%	$8,085.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3PC-I	SEL ST6-RB-25VM-3P-SSS-C)	$9,652.50	F2	2%	$9,459.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VM3PC-K	SEL ST6-RB-25VM-3P-SSS-C)	$8,568.27	F2	2%	$8,396.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ST6RB25VM3PSSSF	SEL: ST6-RB-25VM-3P-SSS-F	$9,075.00	F2	2%	$8,893.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMGC	SEL ST6-RB-25VM-G-SSS-C)	$2,625.00	F2	2%	$2,572.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMGC-I	SEL ST6-RB-25VM-G-SSS-C)	$3,071.25	F2	2%	$3,009.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMGC-K	SEL ST6-RB-25VM-G-SSS-C)	$2,726.27	F2	2%	$2,671.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMGSSSF	SEL: ST6-RB-25VM-G-SSS-F	$2,888.00	F2	2%	$2,830.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMPC	SEL ST6-RB-25VM-P-SSS-C)	$3,125.00	F2	2%	$3,062.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMPC-I	SEL ST6-RB-25VM-P-SSS-C)	$3,656.25	F2	2%	$3,583.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMPC-K	SEL ST6-RB-25VM-P-SSS-C)	$3,245.56	F2	2%	$3,180.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6RB25VMPSSSF	SEL: ST6-RB-25VM-P-SSS-F	$3,438.00	F2	2%	$3,369.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3GC	SEL ST6-VSAN-3G-SSS-C)	$1,383.00	F2	2%	$1,355.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3GC-I	SEL ST6-VSAN-3G-SSS-C)	$1,618.53	F2	2%	$1,586.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3GC-K	SEL ST6-VSAN-3G-SSS-C)	$1,436.73	F2	2%	$1,408.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3PC	SEL ST6-VSAN-3P-SSS-C)	$1,647.00	F2	2%	$1,614.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3PC-I	SEL ST6-VSAN-3P-SSS-C)	$1,927.41	F2	2%	$1,888.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSAN3PC-K	SEL ST6-VSAN-3P-SSS-C)	$1,710.92	F2	2%	$1,676.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANGC	SEL ST6-VSAN-G-SSS-C)	$524.00	F2	2%	$513.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANGC-I	SEL ST6-VSAN-G-SSS-C)	$613.08	F2	2%	$600.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANGC-K	SEL ST6-VSAN-G-SSS-C)	$544.21	F2	2%	$533.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANPC	SEL ST6-VSAN-P-SSS-C)	$624.00	F2	2%	$611.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANPC-I	SEL ST6-VSAN-P-SSS-C)	$730.08	F2	2%	$715.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSANPC-K	SEL ST6-VSAN-P-SSS-C)	$648.07	F2	2%	$635.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003GC	SEL ST6-VSDT100-3G-SSS-C)	$2,772.00	F2	2%	$2,716.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003GC-I	SEL ST6-VSDT100-3G-SSS-C)	$3,243.24	F2	2%	$3,178.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003GC-K	SEL ST6-VSDT100-3G-SSS-C)	$2,878.94	F2	2%	$2,821.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003PC	SEL ST6-VSDT100-3P-SSS-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003PC-I	SEL ST6-VSDT100-3P-SSS-C)	$3,861.00	F2	2%	$3,783.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT1003PC-K	SEL ST6-VSDT100-3P-SSS-C)	$3,427.31	F2	2%	$3,358.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100GC	SEL ST6-VSDT100-G-SSS-C)	$1,050.00	F2	2%	$1,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100GC-I	SEL ST6-VSDT100-G-SSS-C)	$1,228.50	F2	2%	$1,203.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100GC-K	SEL ST6-VSDT100-G-SSS-C)	$1,090.51	F2	2%	$1,068.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100PC	SEL ST6-VSDT100-P-SSS-C)	$1,250.00	F2	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100PC-I	SEL ST6-VSDT100-P-SSS-C)	$1,462.50	F2	2%	$1,433.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT100PC-K	SEL ST6-VSDT100-P-SSS-C)	$1,298.22	F2	2%	$1,272.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103GC	SEL ST6-VSDT10-3G-SSS-C)	$277.00	F2	2%	$271.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103GC-I	SEL ST6-VSDT10-3G-SSS-C)	$324.32	F2	2%	$317.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103GC-K	SEL ST6-VSDT10-3G-SSS-C)	$287.90	F2	2%	$282.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103PC	SEL ST6-VSDT10-3P-SSS-C)	$330.00	F2	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103PC-I	SEL ST6-VSDT10-3P-SSS-C)	$386.10	F2	2%	$378.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT103PC-K	SEL ST6-VSDT10-3P-SSS-C)	$342.73	F2	2%	$335.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10GC	SEL ST6-VSDT10-G-SSS-C)	$105.00	F2	2%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10GC-I	SEL ST6-VSDT10-G-SSS-C)	$122.85	F2	2%	$120.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10GC-K	SEL ST6-VSDT10-G-SSS-C)	$109.05	F2	2%	$106.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10PC	SEL ST6-VSDT10-P-SSS-C)	$125.00	F2	2%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10PC-I	SEL ST6-VSDT10-P-SSS-C)	$146.25	F2	2%	$143.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ST6VSDT10PC-K	SEL ST6-VSDT10-P-SSS-C)	$129.82	F2	2%	$127.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STAM-LIB	SEL: TAM, ADDITIONAL LIBRARY PER YR	$5,118.00	F2	2%	$5,015.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STAM-SITE	SEL: TAM, SINGLE SITE PER YEAR	$25,588.00	F2	2%	$25,076.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SUPPORTRSTRT	SELECT NTPS CONTRACT REACTIVATION FEE	$529.00	F2	2%	$518.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-EMC-ADDON	SEL installation S-head appliance	$2,941.00	F2	2%	$2,882.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-EMC-BASE	SEL Install upto 4 S-head appliances	$17,647.00	F2	2%	$17,294.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-EXP-00004	SEL CASCADE FIXED EXPENSES	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-EXP-00009	SEL Fixed Expenses	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-EXP-00012	SEL FIXED EXPENSES	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-HRY-00001	SEL Time and Mat. Consulting Hour(s)	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-HRY-00002	SEL TIME AND MAT. CASCADE HOUR(S)	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PJM-00001	SEL Time and Materl Proj Mgmt Hours	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PJM-00002	SEL TIME AND MAT. CASCADE PROJ MGMT HOUR	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00002	SEL Prof Svc per day (excluding T&E)	$2,824.00	F2	2%	$2,767.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00215	SEL RIVERBED CASCADE PROF SVC/DAY-ONSITE	$2,824.00	F2	2%	$2,767.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00312	SEL Basic Optimization up to 100 SH	$16,941.00	F2	2%	$16,602.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00313	SEL Standard Optimization up to 100 SH	$33,882.00	F2	2%	$33,204.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00314	SEL Enterprise Optimization up to 100 SH	$50,824.00	F2	2%	$49,807.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSD-00816	SEL SF Time Materials Consult Day	$2,824.00	F2	2%	$2,767.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-PSDRMFPEXP5	SEL Fixed Exp SteelCentral Consulting	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVCPSDRPMPRMPM01	SEL HrlyTimeMat StlCentralprjmgtexcIT&E	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVCPSDRPMPRMTM01	SEL Hourly Time and Mat SteelCentral	$353.00	F2	2%	$345.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVCS-UNIT-1	SEL Splunk Services Unit	$588.00	F2	2%	$576.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-TRA-00173	SEL CASCADE CONFIG/OPERATIONS-3DAYS PTNR	$1,765.00	F2	2%	$1,729.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-TRACRCUST01C	SEL Training Credit Customer Student	$118.00	F2	2%	$115.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVC-TRA-SD200-D	SEL SD200 - Dedicated Training	$41,176.00	F2	2%	$40,352.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVCXT10001M1	SEL Ann Maint Synapse VNA Connext	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVD10001M1	SEL Ann Maint Synapse VNA DICOM	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SVDND10001M1	SEL Ann Maint Synapse VNA Non-DICOM	$1,176.00	F2	2%	$1,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-12	SEL: T50;24HR ONSITE;1 DRIVE;1YR	$2,064.00	F2	2%	$2,022.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-12Z2	SEL: T50,24HR ONSITE,1 DRIVE,1YR,Z2	$2,271.00	F2	2%	$2,225.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-24	SEL: T50;24HR ONSITE;1 DRIVE;2YR	$4,762.00	F2	2%	$4,666.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-24Z2	SEL: T50,24HR ONSITE,1 DRIVE,2YR,Z2	$5,239.00	F2	2%	$5,134.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-36	SEL: T50;24HR ONSITE;1 DRIVE;3YR	$7,460.00	F2	2%	$7,310.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-36Z2	SEL: T50,24HR ONSITE,1 DRIVE,3YR,Z2	$8,206.00	F2	2%	$8,041.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-48	SEL: T50;24HR ONSITE;1 DRIVE;4YR	$10,158.00	F2	2%	$9,954.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	T50-724-1-48Z2	SEL: T50,24HR ONSITE,1 DRIVE,4YR,Z2	$11,174.00	F2	2%	$10,950.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-60	SEL: T50;24HR ONSITE;1 DRIVE;5YR	$12,857.00	F2	2%	$12,599.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-1-60Z2	SEL: T50,24HR ONSITE,1 DRIVE,5YR,Z2	$14,143.00	F2	2%	$13,860.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-12	SEL: T50;24HR ONSITE;2 DRIVE;1YR	$3,069.00	F2	2%	$3,007.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-12Z2	SEL: T50,24HR ONSITE,2 DRIVE,1YR,Z2	$3,377.00	F2	2%	$3,309.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-24	SEL: T50;24HR ONSITE;2 DRIVE;2YR	$7,090.00	F2	2%	$6,948.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-24Z2	SEL: T50,24HR ONSITE,2 DRIVE,2YR,Z2	$7,799.00	F2	2%	$7,643.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-36	SEL: T50;24HR ONSITE;2 DRIVE;3YR	$11,110.00	F2	2%	$10,887.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-36Z2	SEL: T50,24HR ONSITE,2 DRIVE,3YR,Z2	$12,222.00	F2	2%	$11,977.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-48	SEL: T50;24HR ONSITE;2 DRIVE;4YR	$15,131.00	F2	2%	$14,828.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-48Z2	SEL: T50,24HR ONSITE,2 DRIVE,4YR,Z2	$16,645.00	F2	2%	$16,312.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-60	SEL: T50;24HR ONSITE;2 DRIVE;5YR	$19,152.00	F2	2%	$18,768.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-2-60Z2	SEL: T50,24HR ONSITE,2 DRIVE,5YR,Z2	$21,067.00	F2	2%	$20,645.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-12	SEL: T50;24HR OS;3DR;1YR	$4,074.00	F2	2%	$3,992.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-12Z2	SEL: T50,24HR OS,3DR,1YR,Z2	$4,482.00	F2	2%	$4,392.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-24	SEL: T50;24HR ONSITE;3 DRIVE;2YR	$9,417.00	F2	2%	$9,228.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-24Z2	SEL: T50,24HR ONSITE,3 DRIVE,2YR,Z2	$10,359.00	F2	2%	$10,151.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-36	SEL: T50;24HR ONSITE;3 DRIVE;3YR	$14,761.00	F2	2%	$14,465.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-36Z2	SEL: T50,24HR ONSITE,3 DRIVE,3YR,Z2	$16,237.00	F2	2%	$15,912.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-48	SEL: T50;24HR ONSITE;3 DRIVE;4YR	$20,104.00	F2	2%	$19,701.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-48Z2	SEL: T50,24HR ONSITE,3 DRIVE,4YR,Z2	$22,114.00	F2	2%	$21,671.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-60	SEL: T50;24HR ONSITE;3 DRIVE;5YR	$25,447.00	F2	2%	$24,938.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-3-60Z2	SEL: T50,24HR ONSITE,3 DRIVE,5YR,Z2	$27,992.00	F2	2%	$27,432.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-12	SEL: T50;24HR ONSITE;4 DRIVE;1YR	$5,079.00	F2	2%	$4,977.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-12Z2	SEL: T50,24HR ONSITE,4 DRIVE,1YR,Z2	$5,587.00	F2	2%	$5,475.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-24	SEL: T50;24HR ONSITE;4 DRIVE;2YR	$11,745.00	F2	2%	$11,510.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-24Z2	SEL: T50,24HR ONSITE,4 DRIVE,2YR,Z2	$12,920.00	F2	2%	$12,661.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-36	SEL: T50;24HR ONSITE;4 DRIVE;3YR	$18,411.00	F2	2%	$18,042.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-36Z2	SEL: T50,24HR ONSITE,4 DRIVE,3YR,Z2	$20,253.00	F2	2%	$19,847.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-48	SEL: T50;24HR ONSITE;4 DRIVE;4YR	$25,077.00	F2	2%	$24,575.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-48Z2	SEL: T50,24HR ONSITE,4 DRIVE,4YR,Z2	$27,586.00	F2	2%	$27,034.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-60	SEL: T50;24HR ONSITE;4 DRIVE;5YR	$31,743.00	F2	2%	$31,108.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-724-4-60Z2	SEL: T50,24HR ONSITE,4 DRIVE,5YR,Z2	$34,918.00	F2	2%	$34,219.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-12	SEL: T50;NBD ONSITE;1 DRIVE;1YR	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-12Z2	SEL: T50,NBD ONSITE,1 DRIVE,1YR,Z2	$0.00	F2	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-24	SEL: T50;NBD ONSITE;1 DRIVE;2YR	$1,852.00	F2	2%	$1,814.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-24Z2	SEL: T50,NBD ONSITE,1 DRIVE,2YR,Z2	$2,038.00	F2	2%	$1,997.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-36	SEL: T50;NBD ONSITE;1 DRIVE;3YR	$3,703.00	F2	2%	$3,628.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-36Z2	SEL: T50,NBD ONSITE,1 DRIVE,3YR,Z2	$4,074.00	F2	2%	$3,992.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-48	SEL: T50;NBD ONSITE;1 DRIVE;4YR	$5,556.00	F2	2%	$5,444.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-48Z2	SEL: T50,NBD ONSITE,1 DRIVE,4YR,Z2	$6,111.00	F2	2%	$5,988.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-60	SEL: T50;NBD ONSITE;1 DRIVE;5YR	$7,407.00	F2	2%	$7,258.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-1-60Z2	SEL: T50,NBD ONSITE,1 DRIVE,5YR,Z2	$8,147.00	F2	2%	$7,984.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-24	SEL: T50;NBD ONSITE;2 DRIVE;2YR	$2,699.00	F2	2%	$2,645.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-24Z2	SEL: T50,NBD ONSITE,2 DRIVE,2YR,Z2	$2,969.00	F2	2%	$2,909.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-36	SEL: T50;NBD ONSITE;2 DRIVE;3YR	$5,397.00	F2	2%	$5,289.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-36Z2	SEL: T50,NBD ONSITE,2 DRIVE,3YR,Z2	$5,938.00	F2	2%	$5,819.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-48	SEL: T50;NBD ONSITE;2 DRIVE;4YR	$8,095.00	F2	2%	$7,933.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-48Z2	SEL: T50,NBD ONSITE,2 DRIVE,4YR,Z2	$8,904.00	F2	2%	$8,725.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-60	SEL: T50;NBD ONSITE;2 DRIVE;5YR	$10,793.00	F2	2%	$10,577.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-2-60Z2	SEL: T50,NBD ONSITE,2 DRIVE,5YR,Z2	$11,873.00	F2	2%	$11,635.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-24	SEL: T50;NBD ONSITE;3 DRIVE;2YR	$3,545.00	F2	2%	$3,474.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-24Z2	SEL: T50,NBD ONSITE,3 DRIVE,2YR,Z2	$3,900.00	F2	2%	$3,822.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-36	SEL: T50;NBD ONSITE;3 DRIVE;3YR	$7,090.00	F2	2%	$6,948.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-36Z2	SEL: T50,NBD ONSITE,3 DRIVE,3YR,Z2	$7,799.00	F2	2%	$7,643.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-48	SEL: T50;NBD ONSITE;3 DRIVE;4YR	$10,635.00	F2	2%	$10,422.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-48Z2	SEL: T50,NBD ONSITE,3 DRIVE,4YR,Z2	$11,698.00	F2	2%	$11,464.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-60	SEL: T50;NBD ONSITE;3 DRIVE;5YR	$14,178.00	F2	2%	$13,894.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-3-60Z2	SEL: T50,NBD ONSITE,3 DRIVE,5YR,Z2	$15,597.00	F2	2%	$15,285.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-24	SEL: T50;NBD ONSITE;4 DRIVE;2YR	$4,391.00	F2	2%	$4,303.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-24Z2	SEL: T50,NBD ONSITE,4 DRIVE,2YR,Z2	$4,831.00	F2	2%	$4,734.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-36	SEL: T50;NBD ONSITE;4 DRIVE;3YR	$8,782.00	F2	2%	$8,606.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-36Z2	SEL: T50,NBD ONSITE,4 DRIVE,3YR,Z2	$9,661.00	F2	2%	$9,467.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-48	SEL: T50;NBD ONSITE;4 DRIVE;4YR	$13,174.00	F2	2%	$12,910.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-48Z2	SEL: T50,NBD ONSITE,4 DRIVE,4YR,Z2	$14,491.00	F2	2%	$14,201.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-60	SEL: T50;NBD ONSITE;4 DRIVE;5YR	$17,565.00	F2	2%	$17,213.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-NBD-4-60Z2	SEL: T50,NBD ONSITE,4 DRIVE,5YR,Z2	$19,321.00	F2	2%	$18,934.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-12	SEL: T50;SBD ONSITE;1 DRIVE;1YR	$1,641.00	F2	2%	$1,608.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-12Z2	SEL: T50,SBD ONSITE,1 DRIVE,1YR,Z2	$1,806.00	F2	2%	$1,769.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-24	SEL: T50;SBD ONSITE;1 DRIVE;2YR	$3,863.00	F2	2%	$3,785.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-24Z2	SEL: T50,SBD ONSITE,1 DRIVE,2YR,Z2	$4,250.00	F2	2%	$4,165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-36	SEL: T50;SBD ONSITE;1 DRIVE;3YR	$6,085.00	F2	2%	$5,963.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-36Z2	SEL: T50,SBD ONSITE,1 DRIVE,3YR,Z2	$6,694.00	F2	2%	$6,560.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-48	SEL: T50;SBD ONSITE;1 DRIVE;4YR	$8,307.00	F2	2%	$8,140.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-48Z2	SEL: T50,SBD ONSITE,1 DRIVE,4YR,Z2	$9,138.00	F2	2%	$8,955.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-60	SEL: T50;SBD ONSITE;1 DRIVE;5YR	$10,529.00	F2	2%	$10,318.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-1-60Z2	SEL: T50,SBD ONSITE,1 DRIVE,5YR,Z2	$11,582.00	F2	2%	$11,350.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-12	SEL: T50;SBD ONSITE;2 DRIVE;1YR	$2,382.00	F2	2%	$2,334.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-12Z2	SEL: T50,SBD ONSITE,2 DRIVE,1YR,Z2	$2,620.00	F2	2%	$2,567.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-24	SEL: T50;SBD ONSITE;2 DRIVE;2YR	$5,661.00	F2	2%	$5,547.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	T50-SBD-2-24Z2	SEL: T50,SBD ONSITE,2 DRIVE,2YR,Z2	$6,228.00	F2	2%	$6,103.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-36	SEL: T50;SBD ONSITE;2 DRIVE;3YR	$8,941.00	F2	2%	$8,762.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-36Z2	SEL: T50,SBD ONSITE,2 DRIVE,3YR,Z2	$9,835.00	F2	2%	$9,638.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-48	SEL: T50;SBD ONSITE;2 DRIVE;4YR	$12,222.00	F2	2%	$11,977.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-48Z2	SEL: T50,SBD ONSITE,2 DRIVE,4YR,Z2	$13,444.00	F2	2%	$13,175.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-60	SEL: T50;SBD ONSITE;2 DRIVE;5YR	$15,501.00	F2	2%	$15,190.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-2-60Z2	SEL: T50,SBD ONSITE,2 DRIVE,5YR,Z2	$17,052.00	F2	2%	$16,710.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-12	SEL: T50;SBD ONSITE;3 DRIVE;1YR	$3,122.00	F2	2%	$3,059.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-12Z2	SEL: T50,SBD ONSITE,3 DRIVE,1YR,Z2	$3,435.00	F2	2%	$3,366.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-24	SEL: T50;SBD ONSITE;3 DRIVE;2YR	$7,460.00	F2	2%	$7,310.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-24Z2	SEL: T50,SBD ONSITE,3 DRIVE,2YR,Z2	$8,206.00	F2	2%	$8,041.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-36	SEL: T50;SBD ONSITE;3 DRIVE;3YR	$11,798.00	F2	2%	$11,562.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-36Z2	SEL: T50,SBD ONSITE,3 DRIVE,3YR,Z2	$12,978.00	F2	2%	$12,718.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-48	SEL: T50;SBD ONSITE;3 DRIVE;4YR	$16,136.00	F2	2%	$15,813.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-48Z2	SEL: T50,SBD ONSITE,3 DRIVE,4YR,Z2	$17,751.00	F2	2%	$17,395.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-60	SEL: T50;SBD ONSITE;3 DRIVE;5YR	$20,475.00	F2	2%	$20,065.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-3-60Z2	SEL: T50,SBD ONSITE,3 DRIVE,5YR,Z2	$22,523.00	F2	2%	$22,072.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-12	SEL: T50;SBD ONSITE;4 DRIVE;1YR	$3,863.00	F2	2%	$3,785.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-12Z2	SEL: T50,SBD ONSITE,4 DRIVE,1YR,Z2	$4,250.00	F2	2%	$4,165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-24	SEL: T50;SBD ONSITE;4 DRIVE;2YR	$9,259.00	F2	2%	$9,073.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-24Z2	SEL: T50,SBD ONSITE,4 DRIVE,2YR,Z2	$10,185.00	F2	2%	$9,981.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-36	SEL: T50;SBD ONSITE;4 DRIVE;3YR	$14,655.00	F2	2%	$14,361.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-36Z2	SEL: T50,SBD ONSITE,4 DRIVE,3YR,Z2	$16,121.00	F2	2%	$15,798.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-48	SEL: T50;SBD ONSITE;4 DRIVE;4YR	$20,051.00	F2	2%	$19,649.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-48Z2	SEL: T50,SBD ONSITE,4 DRIVE,4YR,Z2	$22,056.00	F2	2%	$21,614.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-60	SEL: T50;SBD ONSITE;4 DRIVE;5YR	$25,447.00	F2	2%	$24,938.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T50-SBD-4-60Z2	SEL: T50,SBD ONSITE,4 DRIVE,5YR,Z2	$27,992.00	F2	2%	$27,432.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TAM-REMOTE-1	ECD TECHNICAL ACCOUNT MANAGER TIER 1	$100,000.00	F2	2%	$98,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TAM-REMOTE-2	ECD TECHNICAL ACCOUNT MANAGER TIER 2	$60,000.00	F2	2%	$58,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TAMSUPPORT1	SELECT NTPS TAM SUPPORT 1YR	$79,412.00	F2	2%	$77,823.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003GC	SEL THIN5-100PK-3G-SSS-C)	$1,053.00	F2	2%	$1,031.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003GC-I	SEL THIN5-100PK-3G-SSS-C)	$1,100.76	F2	2%	$1,078.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003GCV2-K	SEL THIN5-100PK-3G-SSS-C)	$1,043.07	F2	2%	$1,022.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003PC	SEL THIN5-100PK-3P-SSS-C)	$1,254.00	F2	2%	$1,228.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003PC-I	SEL THIN5-100PK-3P-SSS-C)	$1,310.43	F2	2%	$1,284.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN51003PCV2-K	SEL THIN5-100PK-3P-SSS-C)	$1,241.75	F2	2%	$1,216.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PGC	SEL THIN5-100PK-G-SSS-C)	$399.00	F2	2%	$391.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PGC-I	SEL THIN5-100PK-G-SSS-C)	$416.96	F2	2%	$408.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PGCV2-K	SEL THIN5-100PK-G-SSS-C)	$395.10	F2	2%	$387.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PPC	SEL THIN5-100PK-P-SSS-C)	$475.00	F2	2%	$465.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PPC-I	SEL THIN5-100PK-P-SSS-C)	$496.38	F2	2%	$486.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5100PPCV2-K	SEL THIN5-100PK-P-SSS-C)	$470.36	F2	2%	$460.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3GC	SEL THIN5-STE-3G-SSS-C)	$2,772.00	F2	2%	$2,716.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3GC-I	SEL THIN5-STE-3G-SSS-C)	$2,896.74	F2	2%	$2,838.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3GCV2-K	SEL THIN5-STE-3G-SSS-C)	$2,744.92	F2	2%	$2,690.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3PC	SEL THIN5-STE-3P-SSS-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3PC-I	SEL THIN5-STE-3P-SSS-C)	$3,448.50	F2	2%	$3,379.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STE3PCV2-K	SEL THIN5-STE-3P-SSS-C)	$3,267.76	F2	2%	$3,202.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEGC	SEL THIN5-STE-G-SSS-C)	$1,050.00	F2	2%	$1,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEGC-I	SEL THIN5-STE-G-SSS-C)	$1,097.25	F2	2%	$1,075.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEGCV2-K	SEL THIN5-STE-G-SSS-C)	$1,039.75	F2	2%	$1,018.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEPC	SEL THIN5-STE-P-SSS-C)	$1,250.00	F2	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEPC-I	SEL THIN5-STE-P-SSS-C)	$1,306.25	F2	2%	$1,280.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	THIN5STEPCV2-K	SEL THIN5-STE-P-SSS-C)	$1,237.79	F2	2%	$1,213.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRF100KPPY-S	SEL: MNT Trapeze Forms 100K PPY	$4,250.00	F2	2%	$4,165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRF10MPPY-S	SEL: MNT Trapeze Forms 10M PPY	$86,509.00	F2	2%	$84,778.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRF1MPPY-S	SEL: MNT Trapeze Forms 1M PPY	$14,193.00	F2	2%	$13,909.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRF20MPPY-S	SEL: MNT Trapeze Forms 20M PPY	$140,760.00	F2	2%	$137,944.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRF40MPPY-S	SEL: MNT Trapeze Forms 40M PPY	$228,736.00	F2	2%	$224,161.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRNG-3-1	SELECT 3 DAY TRAINING ADD 1 STUDENT	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRNG-3-8	SELECT 3 DAY TRAINING CLASS SIZE 8	$7,500.00	F2	2%	$7,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRV-1D	SEL ONE DAY PROSER TRAVEL EXP	$574.00	F2	2%	$562.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003GC	SEL UEM-CCU-100-3G-SSS-C)	$2,772.00	F2	2%	$2,716.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003GC-I	SEL UEM-CCU-100-3G-SSS-C)	$3,049.00	F2	2%	$2,988.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003GC-K	SEL UEM-CCU-100-3G-SSS-C)	$2,771.02	F2	2%	$2,715.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003PC	SEL UEM-CCU-100-3P-SSS-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003PC-I	SEL UEM-CCU-100-3P-SSS-C)	$3,630.00	F2	2%	$3,557.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU1003PC-K	SEL UEM-CCU-100-3P-SSS-C)	$3,298.83	F2	2%	$3,232.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100GC	SEL UEM-CCU-100-G-SSS-C)	$1,050.00	F2	2%	$1,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100GC-I	SEL UEM-CCU-100-G-SSS-C)	$1,155.00	F2	2%	$1,131.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100GC-K	SEL UEM-CCU-100-G-SSS-C)	$1,049.63	F2	2%	$1,028.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100PC	SEL UEM-CCU-100-P-SSS-C)	$1,250.00	F2	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100PC-I	SEL UEM-CCU-100-P-SSS-C)	$1,375.00	F2	2%	$1,347.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU100PC-K	SEL UEM-CCU-100-P-SSS-C)	$1,249.56	F2	2%	$1,224.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103GC	SEL UEM-CCU-10-3G-SSS-C)	$277.00	F2	2%	$271.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103GC-I	SEL UEM-CCU-10-3G-SSS-C)	$305.00	F2	2%	$298.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103GC-K	SEL UEM-CCU-10-3G-SSS-C)	$277.10	F2	2%	$271.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103PC	SEL UEM-CCU-10-3P-SSS-C)	$330.00	F2	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103PC-I	SEL UEM-CCU-10-3P-SSS-C)	$363.00	F2	2%	$355.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU103PC-K	SEL UEM-CCU-10-3P-SSS-C)	$329.89	F2	2%	$323.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	UEMCCU10GC	SEL UEM-CCU-10-G-SSS-C)	$105.00	F2	2%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU10GC-I	SEL UEM-CCU-10-G-SSS-C)	$116.00	F2	2%	$113.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU10GC-K	SEL UEM-CCU-10-G-SSS-C)	$104.96	F2	2%	$102.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU10PC	SEL UEM-CCU-10-P-SSS-C)	$125.00	F2	2%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU10PC-I	SEL UEM-CCU-10-P-SSS-C)	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMCCU10PC-K	SEL UEM-CCU-10-P-SSS-C)	$124.96	F2	2%	$122.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003GC	SEL UEM-NU-100-3G-SSS-C)	$1,663.00	F2	2%	$1,629.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003GC-I	SEL UEM-NU-100-3G-SSS-C)	$1,830.00	F2	2%	$1,793.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003GC-K	SEL UEM-NU-100-3G-SSS-C)	$1,662.61	F2	2%	$1,629.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003PC	SEL UEM-NU-100-3P-SSS-C)	$1,980.00	F2	2%	$1,940.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003PC-I	SEL UEM-NU-100-3P-SSS-C)	$2,178.00	F2	2%	$2,134.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU1003PC-K	SEL UEM-NU-100-3P-SSS-C)	$1,979.30	F2	2%	$1,939.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100GC	SEL UEM-NU-100-G-SSS-C)	$630.00	F2	2%	$617.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100GC-I	SEL UEM-NU-100-G-SSS-C)	$693.00	F2	2%	$679.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100GC-K	SEL UEM-NU-100-G-SSS-C)	$629.78	F2	2%	$617.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100PC	SEL UEM-NU-100-P-SSS-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100PC-I	SEL UEM-NU-100-P-SSS-C)	$825.00	F2	2%	$808.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU100PC-K	SEL UEM-NU-100-P-SSS-C)	$749.73	F2	2%	$734.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103GC	SEL UEM-NU-10-3G-SSS-C)	$166.00	F2	2%	$162.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103GC-I	SEL UEM-NU-10-3G-SSS-C)	$183.00	F2	2%	$179.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103GC-K	SEL UEM-NU-10-3G-SSS-C)	$166.26	F2	2%	$162.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103PC	SEL UEM-NU-10-3P-SSS-C)	$198.00	F2	2%	$194.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103PC-I	SEL UEM-NU-10-3P-SSS-C)	$218.00	F2	2%	$213.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU103PC-K	SEL UEM-NU-10-3P-SSS-C)	$197.93	F2	2%	$193.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10GC	SEL UEM-NU-10-G-SSS-C)	$63.00	F2	2%	$61.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10GC-I	SEL UEM-NU-10-G-SSS-C)	$69.00	F2	2%	$67.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10GC-K	SEL UEM-NU-10-G-SSS-C)	$62.98	F2	2%	$61.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10PC	SEL UEM-NU-10-P-SSS-C)	$75.00	F2	2%	$73.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10PC-I	SEL UEM-NU-10-P-SSS-C)	$83.00	F2	2%	$81.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UEMNU10PC-K	SEL UEM-NU-10-P-SSS-C)	$74.98	F2	2%	$73.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-IN-CP-B	SEL VT Installation - CMP Basic	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-IN-CP-DR	SEL VT Installation - CMP - DR	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-IN-RM-B	SEL VT Installation - Risk Mgmt - Basic	$10,000.00	F2	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-IN-RM-DR	SEL VT Installation - Risk Mgmt - DR	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-RM-MS-MD	SEL VT Risk Mgmt MSS Per device Mo	$22.00	F2	2%	$21.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-RM-SASMD	SEL VT Risk Mgmt SaaS Per device Mo	$8.00	F2	2%	$7.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-CP-AD	SEL VT Training - CMP Admin - 3Day	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-CP-AS	SEL VT Training - CMP Assessor - 2D	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-CP-MG	SEL VT Training - CMP Mgr - 2Day	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-CP-UR	SEL VT Training - CMP User - 2Day	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-RM-AD	SEL VT Training - Risk Mgmt Admin - 3Day	$6,000.00	F2	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-RM-MG	SEL VT Training - Risk Mgmt Mgr - 2Day	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-FS-VT-TR-RM-UR	SEL VT Training - Risk Mgmt User - 2Day	$4,000.00	F2	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UPDAPR1P	SEL UP1 PROBE ADDITIONAL 50SERVERLICENSE	$6,877.00	F2	2%	$6,739.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UP-SSDAPR1-1P	SEL SS 1DATADVANTAGEUPGRADED PROBE50SL	$1,204.00	F2	2%	$1,179.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UP-SSPDAPR11P	SEL SS SUPPORT1DATADVANTAGEUPPROBE50SL	$1,606.00	F2	2%	$1,573.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATA253GCV2-K	SEL VR7-ATAD25-3G-SSS-C)	$3,959.23	F2	2%	$3,880.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATA253PCV2-K	SEL VR7-ATAD25-3P-SSS-C)	$4,713.24	F2	2%	$4,618.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATA25GCV2-K	SEL VR7-ATAD25-G-SSS-C)	$1,499.71	F2	2%	$1,469.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATA25PCV2-K	SEL VR7-ATAD25-P-SSS-C)	$1,785.32	F2	2%	$1,749.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATE253GCV2-K	SEL VR7-ATEN25-3G-SSS-C)	$6,838.17	F2	2%	$6,701.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATE253PCV2-K	SEL VR7-ATEN25-3P-SSS-C)	$8,140.55	F2	2%	$7,977.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATE25GCV2-K	SEL VR7-ATEN25-G-SSS-C)	$2,590.22	F2	2%	$2,538.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V7ATE25PCV2-K	SEL VR7-ATEN25-P-SSS-C)	$3,083.54	F2	2%	$3,021.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAWFDEVCV2-I	SEL V-AWT-MF-DEV-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAWTMFDEVC	SEL V-AWT-MF-DEV-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAWTMFDEVC-K	SEL V-AWT-MF-DEV-C)	$3.45	F2	2%	$3.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253GC	SEL VR-BCLADVO-25-3G-SSS-C)	$2,772.00	F2	2%	$2,716.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253GC-I	SEL VR-BCLADVO-25-3G-SSS-C)	$3,243.24	F2	2%	$3,178.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253GC-K	SEL VR-BCLADVO-25-3G-SSS-C)	$2,878.94	F2	2%	$2,821.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253PC	SEL VR-BCLADVO-25-3P-SSS-C)	$3,300.00	F2	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253PC-I	SEL VR-BCLADVO-25-3P-SSS-C)	$3,861.00	F2	2%	$3,783.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBCLADO253PC-K	SEL VR-BCLADVO-25-3P-SSS-C)	$3,427.31	F2	2%	$3,358.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25GS	SEL VC56-ENTP25-G-SSS-C)	$7,325.00	F2	2%	$7,178.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25GS-I	SEL VC56-ENTP25-G-SSS-C)	$8,058.00	F2	2%	$7,896.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25GS-K	SEL VC56-ENTP25-G-SSS-C)	$9,819.00	F2	2%	$9,622.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25PS	SEL VC56-ENTP25-P-SSS-C)	$8,720.00	F2	2%	$8,545.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25PS-I	SEL VC56-ENTP25-P-SSS-C)	$9,592.00	F2	2%	$9,400.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ENP25PS-K	SEL VC56-ENTP25-P-SSS-C)	$11,689.00	F2	2%	$11,455.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3GSC	SEL VC56-MS-3G-SSS-C)	$277.00	F2	2%	$271.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3GSC-I	SEL VC56-MS-3G-SSS-C)	$305.00	F2	2%	$298.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3GSC-K	SEL VC56-MS-3G-SSS-C)	$372.00	F2	2%	$364.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3PSC	SEL VC56-MS-3P-SSS-C)	$330.00	F2	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3PSC-I	SEL VC56-MS-3P-SSS-C)	$363.00	F2	2%	$355.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MS3PSC-K	SEL VC56-MS-3P-SSS-C)	$442.00	F2	2%	$433.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MSGSC	SEL VC56-MS-G-SSS-C)	$105.00	F2	2%	$102.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MSGSC-I	SEL VC56-MS-G-SSS-C)	$116.00	F2	2%	$113.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MSGSC-K	SEL VC56-MS-G-SSS-C)	$141.00	F2	2%	$138.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MSPSC	SEL VC56-MS-P-SSS-C)	$125.00	F2	2%	$122.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56MSPSC-I	SEL VC56-MS-P-SSS-C)	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VC56MSPSC-K	SEL VC56-MS-P-SSS-C)	$168.00	F2	2%	$164.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3GSC	SEL VC56-ND-3G-SSS-C)	$34.00	F2	2%	$33.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3GSC-I	SEL VC56-ND-3G-SSS-C)	$38.00	F2	2%	$37.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3GSC-K	SEL VC56-ND-3G-SSS-C)	$46.00	F2	2%	$45.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3PSC	SEL VC56-ND-3P-SSS-C)	$40.00	F2	2%	$39.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3PSC-I	SEL VC56-ND-3P-SSS-C)	$44.00	F2	2%	$43.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ND3PSC-K	SEL VC56-ND-3P-SSS-C)	$53.00	F2	2%	$51.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDGSC	SEL VC56-ND-G-SSS-C)	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDGSC-I	SEL VC56-ND-G-SSS-C)	$14.00	F2	2%	$13.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDGSC-K	SEL VC56-ND-G-SSS-C)	$17.00	F2	2%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDPSC	SEL VC56-ND-P-SSS-C)	$15.00	F2	2%	$14.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDPSC-I	SEL VC56-ND-P-SSS-C)	$17.00	F2	2%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56NDPSC-K	SEL VC56-ND-P-SSS-C)	$20.00	F2	2%	$19.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253GSC	SEL VC56-STD25-3G-SSS-C)	$1,742.00	F2	2%	$1,707.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253GSC-I	SEL VC56-STD25-3G-SSS-C)	$1,917.00	F2	2%	$1,878.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253GSC-K	SEL VC56-STD25-3G-SSS-C)	$2,336.00	F2	2%	$2,289.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253PSC	SEL VC56-STD25-3P-SSS-C)	$2,072.00	F2	2%	$2,030.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253PSC-I	SEL VC56-STD25-3P-SSS-C)	$2,280.00	F2	2%	$2,234.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S253PSC-K	SEL VC56-STD25-3P-SSS-C)	$2,778.00	F2	2%	$2,722.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S25PSC	SEL VC56-STD25-P-SSS-C)	$785.00	F2	2%	$769.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S25PSC-I	SEL VC56-STD25-P-SSS-C)	$864.00	F2	2%	$846.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56S25PSC-K	SEL VC56-STD25-P-SSS-C)	$1,052.00	F2	2%	$1,030.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ST25GSC	SEL VC56-STD25-G-SSS-C)	$660.00	F2	2%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ST25GSC-I	SEL VC56-STD25-G-SSS-C)	$726.00	F2	2%	$711.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56ST25GSC-K	SEL VC56-STD25-G-SSS-C)	$885.00	F2	2%	$867.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMGSC	SEL VC56-TM-G-SSS-C)	$160.00	F2	2%	$156.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMGSC-I	SEL VC56-TM-G-SSS-C)	$176.00	F2	2%	$172.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMGSC-K	SEL VC56-TM-G-SSS-C)	$214.00	F2	2%	$209.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMPSC	SEL VC56-TM-P-SSS-C)	$190.00	F2	2%	$186.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMPSC-I	SEL VC56-TM-P-SSS-C)	$209.00	F2	2%	$204.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC56TMPSC-K	SEL VC56-TM-P-SSS-C)	$255.00	F2	2%	$249.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-ADM-P-FF	SELECT: PRO VC APDISCMGR INS 1SNS	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-ADMS-P-F	SELECT: PRO VC APDISCMGR SRV 1SNS	$67.00	F2	2%	$65.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3GSSSC	SEL VC-CMI-3G-SSS-C)	$11,088.00	F2	2%	$10,866.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3GSSSC-I	SEL VC-CMI-3G-SSS-C)	$12,197.00	F2	2%	$11,953.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3GSSSC-K	SEL VC-CMI-3G-SSS-C)	$10,229.00	F2	2%	$10,024.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3PSSSC	SEL VC-CMI-3P-SSS-C)	$13,200.00	F2	2%	$12,936.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3PSSSC-I	SEL VC-CMI-3P-SSS-C)	$14,520.00	F2	2%	$14,229.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMI3PSSSC-K	SEL VC-CMI-3P-SSS-C)	$12,177.00	F2	2%	$11,933.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIGSSSC	SEL VC-CMI-G-SSS-C)	$4,200.00	F2	2%	$4,116.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIGSSSC-I	SEL VC-CMI-G-SSS-C)	$4,620.00	F2	2%	$4,527.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIGSSSC-K	SEL VC-CMI-G-SSS-C)	$3,874.00	F2	2%	$3,796.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIPSSSC	SEL VC-CMI-P-SSS-C)	$5,000.00	F2	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIPSSSC-I	SEL VC-CMI-P-SSS-C)	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMIPSSSC-K	SEL VC-CMI-P-SSS-C)	$4,612.00	F2	2%	$4,519.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-CM-P-F	SELECT: PRO VC CFG MGR INST 1SNS	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3GSSSC	SEL VC-CMS-3G-SSS-C)	$441.00	F2	2%	$432.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3GSSSC-I	SEL VC-CMS-3G-SSS-C)	$485.00	F2	2%	$475.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3GSSSC-K	SEL VC-CMS-G-SSS-C)	$407.00	F2	2%	$398.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3PSSSC	SEL VC-CMS-3P-SSS-C)	$525.00	F2	2%	$514.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3PSSSC-I	SEL VC-CMS-3P-SSS-C)	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMS3PSSSC-K	SEL VC-CMS-P-SSS-C)	$485.00	F2	2%	$475.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSGSSSC	SEL VC-CMS-G-SSS-C)	$167.00	F2	2%	$163.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSGSSSC-I	SEL VC-CMS-G-SSS-C)	$184.00	F2	2%	$180.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSGSSSC-K	SEL VC-CMS-G-SSS-C)	$154.00	F2	2%	$150.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-CMSL-P-F	SELECT: PRO VC CFG MGR SRV-L 1SNS	$219.00	F2	2%	$214.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSPSSSC	SEL VC-CMS-P-SSS-C)	$199.00	F2	2%	$195.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSPSSSC-I	SEL VC-CMS-P-SSS-C)	$219.00	F2	2%	$214.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMSPSSSC-K	SEL VC-CMS-3G-SSS-C)	$184.00	F2	2%	$180.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-CMSW-P-F	SELECT: PRO VC CFG MGR SRV-W 1SNS	$219.00	F2	2%	$214.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3GSSSC	SEL VC-CMW-3G-SSS-C)	$21.00	F2	2%	$20.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3GSSSC-I	SEL VC-CMW-3G-SSS-C)	$23.00	F2	2%	$22.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3GSSSC-K	SEL VC-CMW-G-SSS-C)	$17.28	F2	2%	$16.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3PSSSC	SEL VC-CMW-3P-SSS-C)	$26.00	F2	2%	$25.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3PSSSC-I	SEL VC-CMW-3P-SSS-C)	$29.00	F2	2%	$28.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMW3PSSSC-K	SEL VC-CMW-P-SSS-C)	$21.60	F2	2%	$21.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWGSSSC	SEL VC-CMW-G-SSS-C)	$8.00	F2	2%	$7.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWGSSSC-I	SEL VC-CMW-G-SSS-C)	$9.00	F2	2%	$8.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWGSSSC-K	SEL VC-CMW-C)	$6.55	F2	2%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWPSSSC	SEL VC-CMW-P-SSS-C)	$10.00	F2	2%	$9.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWPSSSC-I	SEL VC-CMW-P-SSS-C)	$11.00	F2	2%	$10.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCCMWPSSSC-K	SEL VC-CMW-3G-SSS-C)	$8.18	F2	2%	$8.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VC-CMWW-P-F	SELECT: PRO VC CFG MGR WS-W 1SNS	$11.00	F2	2%	$10.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SGSSSC	SEL VCS5-STD-G-SSS-C)	$1,049.00	F2	2%	$1,028.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SGSSSC-I	SEL VCS5-STD-G-SSS-C)	$1,154.00	F2	2%	$1,130.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SGSSSC-K	SEL VCS5-STD-G-SSS-C)	$1,334.00	F2	2%	$1,307.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SPSSSC	SEL VCS5-STD-P-SSS-C)	$1,249.00	F2	2%	$1,224.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SPSSSC-I	SEL VCS5-STD-P-SSS-C)	$1,374.00	F2	2%	$1,346.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5SPSSSC-K	SEL VCS5-STD-P-SSS-C)	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5STD3GSC	SEL VCS5-STD-3G-SSS-C)	$2,769.00	F2	2%	$2,713.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VCS5STD3GSC-I	SEL VCS5-STD-3G-SSS-C)	$3,046.00	F2	2%	$2,985.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5STD3GSC-K	SEL VCS5-STD-3G-SSS-C)	$3,521.00	F2	2%	$3,450.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5STD3PSC	SEL VCS5-STD-3P-SSS-C)	$3,297.00	F2	2%	$3,231.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5STD3PSC-I	SEL VCS5-STD-3P-SSS-C)	$3,627.00	F2	2%	$3,554.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS5STD3PSC-K	SEL VCS5-STD-3P-SSS-C)	$4,193.00	F2	2%	$4,109.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3GC	SEL VCS6-FND-3G-SSS-C)	$1,439.00	F2	2%	$1,410.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3GC-I	SEL VCS6-FND-3G-SSS-C)	$1,683.40	F2	2%	$1,649.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3GC-K	SEL VCS6-FND-3G-SSS-C)	$1,494.31	F2	2%	$1,464.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3PC	SEL VCS6-FND-3P-SSS-C)	$1,703.00	F2	2%	$1,668.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3PC-I	SEL VCS6-FND-3P-SSS-C)	$1,992.28	F2	2%	$1,952.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FND3PC-K	SEL VCS6-FND-3P-SSS-C)	$1,768.49	F2	2%	$1,733.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDGC	SEL VCS6-FND-G-SSS-C)	$545.00	F2	2%	$534.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDGC-I	SEL VCS6-FND-G-SSS-C)	$637.65	F2	2%	$624.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDGC-K	SEL VCS6-FND-G-SSS-C)	$566.02	F2	2%	$554.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDPC	SEL VCS6-FND-P-SSS-C)	$645.00	F2	2%	$632.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDPC-I	SEL VCS6-FND-P-SSS-C)	$754.65	F2	2%	$739.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6FNDPC-K	SEL VCS6-FND-P-SSS-C)	$669.88	F2	2%	$656.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3GC-I	SEL VCS6-STD-3G-SSS-C)	$3,888.80	F2	2%	$3,811.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3GCV2	SEL VCS6-STD-3G-SSS-C)	$3,323.76	F2	2%	$3,257.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3GCV2-K	SEL VCS6-STD-3G-SSS-C)	$3,617.15	F2	2%	$3,544.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3PC-I	SEL VCS6-STD-3P-SSS-C)	$4,630.11	F2	2%	$4,537.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3PCV2	SEL VCS6-STD-3P-SSS-C)	$3,957.36	F2	2%	$3,878.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STD3PCV2-K	SEL VCS6-STD-3P-SSS-C)	$4,306.68	F2	2%	$4,220.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDGC-I	SEL VCS6-STD-G-SSS-C)	$1,473.03	F2	2%	$1,443.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDGCV2	SEL VCS6-STD-G-SSS-C)	$1,259.00	F2	2%	$1,233.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDGCV2-K	SEL VCS6-STD-G-SSS-C)	$1,370.13	F2	2%	$1,342.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDPC-I	SEL VCS6-STD-P-SSS-C)	$1,753.83	F2	2%	$1,718.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDPCV2	SEL VCS6-STD-P-SSS-C)	$1,499.00	F2	2%	$1,469.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCS6STDPCV2-K	SEL VCS6-STD-P-SSS-C)	$1,631.32	F2	2%	$1,598.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3GC	SEL VC-SRM6-25E-3G-SSS-C)	$6,861.00	F2	2%	$6,723.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3GC-I	SEL VC-SRM6-25E-3G-SSS-C)	$8,027.79	F2	2%	$7,867.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3GC-K	SEL VC-SRM6-25E-3G-SSS-C)	$7,126.06	F2	2%	$6,983.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3PC	SEL VC-SRM6-25E-3P-SSS-C)	$8,168.00	F2	2%	$8,004.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3PC-I	SEL VC-SRM6-25E-3P-SSS-C)	$9,556.75	F2	2%	$9,365.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625E3PC-K	SEL VC-SRM6-25E-3P-SSS-C)	$8,483.27	F2	2%	$8,313.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EGC	SEL VC-SRM6-25E-G-SSS-C)	$2,599.00	F2	2%	$2,547.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EGC-I	SEL VC-SRM6-25E-G-SSS-C)	$3,040.83	F2	2%	$2,980.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EGC-K	SEL VC-SRM6-25E-G-SSS-C)	$2,699.26	F2	2%	$2,645.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EPC	SEL VC-SRM6-25E-P-SSS-C)	$3,094.00	F2	2%	$3,032.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EPC-I	SEL VC-SRM6-25E-P-SSS-C)	$3,619.98	F2	2%	$3,547.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625EPC-K	SEL VC-SRM6-25E-P-SSS-C)	$3,213.36	F2	2%	$3,149.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3GC	SEL VC-SRM6-25S-3G-SSS-C)	$2,703.00	F2	2%	$2,648.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3GC-I	SEL VC-SRM6-25S-3G-SSS-C)	$3,162.93	F2	2%	$3,099.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3GC-K	SEL VC-SRM6-25S-3G-SSS-C)	$2,807.65	F2	2%	$2,751.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3PC	SEL VC-SRM6-25S-3P-SSS-C)	$3,218.00	F2	2%	$3,153.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3PC-I	SEL VC-SRM6-25S-3P-SSS-C)	$3,765.25	F2	2%	$3,689.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625S3PC-K	SEL VC-SRM6-25S-3P-SSS-C)	$3,342.31	F2	2%	$3,275.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SGC	SEL VC-SRM6-25S-G-SSS-C)	$1,024.00	F2	2%	$1,003.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SGC-I	SEL VC-SRM6-25S-G-SSS-C)	$1,198.08	F2	2%	$1,174.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SGC-K	SEL VC-SRM6-25S-G-SSS-C)	$1,063.50	F2	2%	$1,042.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SPC	SEL VC-SRM6-25S-P-SSS-C)	$1,219.00	F2	2%	$1,194.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SPC-I	SEL VC-SRM6-25S-P-SSS-C)	$1,426.23	F2	2%	$1,397.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM625SPC-K	SEL VC-SRM6-25S-P-SSS-C)	$1,266.03	F2	2%	$1,240.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM65VMGSSSF	SEL: VC-SRM6-5VM-G-SSS-F	$415.00	F2	2%	$406.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCSRM65VMPSSSF	SEL: VC-SRM6-5VM-P-SSS-F	$494.00	F2	2%	$484.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADV2MPSSC	SEL VF-ADV-2M-PSSS-C)	$104.00	F2	2%	$101.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADV3GSSSC-I	SEL VF-ADV-3G-SSS-C)	$1,525.00	F2	2%	$1,494.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADV3GSSSC-K	SEL VF-ADV-3G-SSS-C)	$1,588.00	F2	2%	$1,556.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADV3PSSSC-I	SEL VF-ADV-3P-SSS-C)	$1,815.00	F2	2%	$1,778.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADV3PSSSC-K	SEL VF-ADV-3P-SSS-C)	$1,891.00	F2	2%	$1,853.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADVGSSSC-I	SEL VF-ADV-G-SSS-C)	$578.00	F2	2%	$566.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADVGSSSC-K	SEL VF-ADV-G-SSS-C)	$602.00	F2	2%	$589.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADVPSSSC-I	SEL VF-ADV-P-SSS-C)	$688.00	F2	2%	$674.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFADVPSSSC-K	SEL VF-ADV-P-SSS-C)	$716.00	F2	2%	$701.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFD2253GSCV2-K	SEL VF-DD2-25VM-3G-SSS-C)	$10,797.40	F2	2%	$10,581.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFD225GSCV2-K	SEL VF-DD2-25VM-G-SSS-C)	$4,089.92	F2	2%	$4,008.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD2253GSC	SEL VF-DD2-25VM-3G-SSS-C)	$10,396.00	F2	2%	$10,188.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD2253GSC-I	SEL VF-DD2-25VM-3G-SSS-C)	$12,163.69	F2	2%	$11,920.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD2253PSC	SEL VF-DD2-25VM-3P-SSS-C)	$12,376.00	F2	2%	$12,128.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD2253PSC-I	SEL VF-DD2-25VM-3P-SSS-C)	$14,480.29	F2	2%	$14,190.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD2253PSCV2-K	SEL VF-DD2-25VM-3P-SSS-C)	$12,853.78	F2	2%	$12,596.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD225GSC	SEL VF-DD2-25VM-G-SSS-C)	$3,938.00	F2	2%	$3,859.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD225GSC-I	SEL VF-DD2-25VM-G-SSS-C)	$4,607.46	F2	2%	$4,515.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD225PSC	SEL VF-DD2-25VM-P-SSS-C)	$4,688.00	F2	2%	$4,594.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD225PSC-I	SEL VF-DD2-25VM-P-SSS-C)	$5,484.96	F2	2%	$5,375.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDD225PSCV2-K	SEL VF-DD2-25VM-P-SSS-C)	$4,868.85	F2	2%	$4,771.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDEVPREPSC	SEL VF-DEV-PRE-PSUP-C)	$7,000.00	F2	2%	$6,860.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFDEVSTDGSC	SEL VF-DEV-STD-GSUP-C)	$3,500.00	F2	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM53GSC	SEL VF-HYPM5-3G-SSS-C)	$198.00	F2	2%	$194.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM53GSC-I	SEL VF-HYPM5-3G-SSS-C)	$218.00	F2	2%	$213.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VFHYPM53GSC-K	SEL VF-HYPM5-3G-SSS-C)	$161.18	F2	2%	$157.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM53PSC	SEL VF-HYPM5-3P-SSS-C)	$237.60	F2	2%	$232.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM53PSC-I	SEL VF-HYPM5-3P-SSS-C)	$277.99	F2	2%	$272.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM53PSCV2-K	SEL VF-HYPM5-3P-SSS-C)	$246.77	F2	2%	$241.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5GSC	SEL VF-HYPM5-G-SSS-C)	$75.00	F2	2%	$73.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5GSC-I	SEL VF-HYPM5-G-SSS-C)	$83.00	F2	2%	$81.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5GSC-K	SEL VF-HYPM5-G-SSS-C)	$61.05	F2	2%	$59.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5PSC	SEL VF-HYPM5-P-SSS-C)	$90.00	F2	2%	$88.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5PSC-I	SEL VF-HYPM5-P-SSS-C)	$105.30	F2	2%	$103.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFHYPM5PSCV2-K	SEL VF-HYPM5-P-SSS-C)	$93.47	F2	2%	$91.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB10TBSPMM1	SELECT VFM 751-1024TB Spt/Mnt 1Mo (prTB)	$11.76	F2	2%	$11.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB10TBSPMT1	SELECT VFM 751-1024TB Spt/Mnt 1Yr (prTB)	$135.29	F2	2%	$132.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB10TBSPMT3	SELECT VFM 751-1024TB Spt/Mnt 3Yr (prTB)	$408.24	F2	2%	$400.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB10TBSPMT5	SELECT VFM 751-1024TB Spt/Mnt 5Yr (prTB)	$678.82	F2	2%	$665.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB6TBSPMM1	SELECT VFM 10-80TB Spt/Mnt 1Mo (per TB)	$14.12	F2	2%	$13.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB6TBSPMT1	SELECT VFM 10-80TB Spt/Mnt 1Yr (per TB)	$164.71	F2	2%	$161.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB6TBSPMT3	SELECT VFM 10-80TB Spt/Mnt 3Yr (per TB)	$491.76	F2	2%	$481.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB6TBSPMT5	SELECT VFM 10-80TB Spt/Mnt 5Yr (per TB)	$818.82	F2	2%	$802.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB7TBSPMM1	SELECT VFM 81-240TB Spt/Mnt 1Mo (per TB)	$12.94	F2	2%	$12.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB7TBSPMT1	SELECT VFM 81-240TB Spt/Mnt 1Yr (per TB)	$156.47	F2	2%	$153.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB7TBSPMT3	SELECT VFM 81-240TB Spt/Mnt 3Yr (per TB)	$470.59	F2	2%	$461.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB7TBSPMT5	SELECT VFM 81-240TB Spt/Mnt 5Yr (per TB)	$783.53	F2	2%	$767.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB8TBSPMM1	SELECT VFM 241-500TB Spt/Mnt 1Mo (perTB)	$12.94	F2	2%	$12.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB8TBSPMT1	SELECT VFM 241-500TB Spt/Mnt 1Yr (perTB)	$149.41	F2	2%	$146.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB8TBSPMT3	SELECT VFM 241-500TB Spt/Mnt 3Yr (perTB)	$448.24	F2	2%	$439.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB8TBSPMT5	SELECT VFM 241-500TB Spt/Mnt 5Yr (perTB)	$747.06	F2	2%	$732.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB9TBSPMM1	SELECT VFM 501-750TB Spt/Mnt 1Mo (perTB)	$11.76	F2	2%	$11.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB9TBSPMT1	SELECT VFM 501-750TB Spt/Mnt 1Yr (perTB)	$143.53	F2	2%	$140.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB9TBSPMT3	SELECT VFM 501-750TB Spt/Mnt 3Yr (perTB)	$429.41	F2	2%	$420.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFMB9TBSPMT5	SELECT VFM 501-750TB Spt/Mnt 5Yr (perTB)	$715.29	F2	2%	$700.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFPSGRVM3GC-I	SEL VF-PSGR-VM-3G-SSS-C)	$1,037.00	F2	2%	$1,016.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFPSGRVM3PC-K	SEL VF-PSGR-VM-3P-SSS-C)	$1,286.00	F2	2%	$1,260.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFPSGRVMGSC-I	SEL VF-PSGR-VM-G-SSS-C)	$393.00	F2	2%	$385.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFPSGRVMPSC-I	SEL VF-PSGR-VM-P-SSS-C)	$468.00	F2	2%	$458.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTD3GSSSC-I	SEL VF-STD-3G-SSS-C)	$915.00	F2	2%	$896.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTD3GSSSC-K	SEL VF-STD-3G-SSS-C)	$953.00	F2	2%	$933.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTD3PSSSC-I	SEL VF-STD-3P-SSS-C)	$1,089.00	F2	2%	$1,067.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTD3PSSSC-K	SEL VF-STD-3P-SSS-C)	$1,134.00	F2	2%	$1,111.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTDGSSSC-I	SEL VF-STD-G-SSS-C)	$347.00	F2	2%	$340.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTDGSSSC-K	SEL VF-STD-G-SSS-C)	$361.00	F2	2%	$353.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTDPSSSC-I	SEL VF-STD-P-SSS-C)	$413.00	F2	2%	$404.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFSTDPSSSC-K	SEL VF-STD-P-SSS-C)	$430.00	F2	2%	$421.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAFSDAWCV2-I	SEL V-MAM-MF-SD-AW-C)	$2.00	F2	2%	$1.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAFSDCV2-I	SEL V-MAM-MF-SD-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAMMFSDAWC	SEL V-MAM-MF-SD-AW-C)	$2.00	F2	2%	$1.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAMMFSDAWC-K	SEL V-MAM-MF-SD-AW-C)	$1.72	F2	2%	$1.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAMMFSDC	SEL V-MAM-MF-SD-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAMMFSDC-K	SEL V-MAM-MF-SD-C)	$4.30	F2	2%	$4.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDGC	SEL V-MAW-CLD-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDGC-I	SEL V-MAW-CLD-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDGC-K	SEL V-MAW-CLD-D-G-C)	$5.17	F2	2%	$5.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDPC	SEL V-MAW-CLD-D-P-C)	$7.00	F2	2%	$6.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDPC-I	SEL V-MAW-CLD-D-P-C)	$7.00	F2	2%	$6.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWCLDDPC-K	SEL V-MAW-CLD-D-P-C)	$6.02	F2	2%	$5.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3GC	SEL V-MAW-SSS-D-3G-C)	$5.28	F2	2%	$5.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3GC-I	SEL V-MAW-SSS-D-3G-C)	$5.28	F2	2%	$5.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3GC-K	SEL V-MAW-SSS-D-3G-C)	$4.54	F2	2%	$4.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3PC	SEL V-MAW-SSS-D-3P-C)	$7.92	F2	2%	$7.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3PC-I	SEL V-MAW-SSS-D-3P-C)	$7.92	F2	2%	$7.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWD3PC-K	SEL V-MAW-SSS-D-3P-C)	$6.82	F2	2%	$6.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDGC	SEL V-MAW-SSS-D-G-C)	$2.00	F2	2%	$1.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDGC-I	SEL V-MAW-SSS-D-G-C)	$2.00	F2	2%	$1.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDGC-K	SEL V-MAW-SSS-D-G-C)	$1.72	F2	2%	$1.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDGC	SEL V-MAW-DLD-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDGC-I	SEL V-MAW-DLD-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDGC-K	SEL V-MAW-DLD-D-G-C)	$5.17	F2	2%	$5.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDPC	SEL V-MAW-DLD-D-P-C)	$7.00	F2	2%	$6.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDPC-I	SEL V-MAW-DLD-D-P-C)	$7.00	F2	2%	$6.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDLDDPC-K	SEL V-MAW-DLD-D-P-C)	$6.02	F2	2%	$5.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDPC	SEL V-MAW-SSS-D-P-C)	$3.00	F2	2%	$2.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDPC-I	SEL V-MAW-SSS-D-P-C)	$3.00	F2	2%	$2.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMAWDPC-K	SEL V-MAW-SSS-D-P-C)	$2.58	F2	2%	$2.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBFAWBCV2-I	SEL V-MBM-MF-AWB-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDGC	SEL V-MBM-CLD-D-G-C)	$24.00	F2	2%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDGC-I	SEL V-MBM-CLD-D-G-C)	$24.00	F2	2%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDGC-K	SEL V-MBM-CLD-D-G-C)	$20.63	F2	2%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDPC	SEL V-MBM-CLD-D-P-C)	$25.00	F2	2%	$24.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDPC-I	SEL V-MBM-CLD-D-P-C)	$25.00	F2	2%	$24.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMCLDDPC-K	SEL V-MBM-CLD-D-P-C)	$21.55	F2	2%	$21.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMD3GC	SEL V-MBM-SSS-D-3G-C)	$10.56	F2	2%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VMBMD3GC-I	SEL V-MBM-SSS-D-3G-C)	$10.56	F2	2%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMD3GC-K	SEL V-MBM-SSS-D-3G-C)	$9.10	F2	2%	$8.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMD3PC	SEL V-MBM-SSS-D-3P-C)	$13.20	F2	2%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMD3PC-I	SEL V-MBM-SSS-D-3P-C)	$13.20	F2	2%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMD3PC-K	SEL V-MBM-SSS-D-3P-C)	$11.37	F2	2%	$11.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDGC	SEL V-MBM-SSS-D-G-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDGC-I	SEL V-MBM-SSS-D-G-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDGC-K	SEL V-MBM-SSS-D-G-C)	$3.45	F2	2%	$3.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDGC	SEL V-MBM-DLD-D-G-C)	$36.00	F2	2%	$35.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDGC-I	SEL V-MBM-DLD-D-G-C)	$36.00	F2	2%	$35.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDGC-K	SEL V-MBM-DLD-D-G-C)	$30.97	F2	2%	$30.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDPC	SEL V-MBM-DLD-D-P-C)	$37.00	F2	2%	$36.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDPC-I	SEL V-MBM-DLD-D-P-C)	$37.00	F2	2%	$36.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDLDDPC-K	SEL V-MBM-DLD-D-P-C)	$31.89	F2	2%	$31.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDPC	SEL V-MBM-SSS-D-P-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDPC-I	SEL V-MBM-SSS-D-P-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMDPC-K	SEL V-MBM-SSS-D-P-C)	$4.30	F2	2%	$4.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMMFAWBC	SEL V-MBM-MF-AWB-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBMMFAWBC-K	SEL V-MBM-MF-AWB-C)	$3.45	F2	2%	$3.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBSOP1YCV2-I	SEL V-MBSBOP-DEV1Y-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBSOPDE1YC	SEL V-MBSBOP-DEV1Y-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMBSOPDE1YC-K	SEL V-MBSBOP-DEV1Y-C)	$10.30	F2	2%	$10.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMSOP1YCV2-I	SEL V-MASBOP-DEV1Y-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMSOPDE1YC	SEL V-MASBOP-DEV1Y-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VMSOPDE1YC-K	SEL V-MASBOP-DEV1Y-C)	$5.17	F2	2%	$5.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMC3U1YCV2-I	SEL V-OMSBSCL-3US1Y-C)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMC3U2YCV2-I	SEL V-OMSBSCL-3US2Y-C)	$240.00	F2	2%	$235.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMC3U3YCV2-I	SEL V-OMSBSCL-3US3Y-C)	$360.00	F2	2%	$352.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMDCDEV3YCV2-I	SEL V-OMS-SBDCLDDEV-3Y-C)	$216.00	F2	2%	$211.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMODEV1YCV2-I	SEL V-OMS-SB-OP-DEV-1Y-C)	$48.00	F2	2%	$47.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMODEV2YCV2-I	SEL V-OMS-SB-OP-DEV-2Y-C)	$96.00	F2	2%	$94.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMODEV3YCV2-I	SEL V-OMS-SB-OP-DEV-3Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMS3U1YCV2-I	SEL V-OMSBDCL-3US1Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMS3U2YCV2-I	SEL V-OMSBDCL-3US2Y-C)	$288.00	F2	2%	$282.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMS3U3YCV2-I	SEL V-OMSBDCL-3US3Y-C)	$432.00	F2	2%	$423.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2GC	SEL V-OMS-CLD-D-2G-C)	$115.00	F2	2%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2GC-I	SEL V-OMS-CLD-D-2G-C)	$115.00	F2	2%	$112.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2GC-K	SEL V-OMS-CLD-D-2G-C)	$98.75	F2	2%	$96.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2PC	SEL V-OMS-CLD-D-2P-C)	$121.00	F2	2%	$118.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2PC-I	SEL V-OMS-CLD-D-2P-C)	$121.00	F2	2%	$118.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD2PC-K	SEL V-OMS-CLD-D-2P-C)	$104.41	F2	2%	$102.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3GC	SEL V-OMS-CLD-D-3G-C)	$162.00	F2	2%	$158.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3GC-I	SEL V-OMS-CLD-D-3G-C)	$162.00	F2	2%	$158.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3GC-K	SEL V-OMS-CLD-D-3G-C)	$139.80	F2	2%	$137.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3PC	SEL V-OMS-CLD-D-3P-C)	$169.00	F2	2%	$165.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3PC-I	SEL V-OMS-CLD-D-3P-C)	$169.00	F2	2%	$165.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDD3PC-K	SEL V-OMS-CLD-D-3P-C)	$145.47	F2	2%	$142.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDGC	SEL V-OMS-CLD-D-G-C)	$61.00	F2	2%	$59.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDGC-I	SEL V-OMS-CLD-D-G-C)	$61.00	F2	2%	$59.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDGC-K	SEL V-OMS-CLD-D-G-C)	$52.56	F2	2%	$51.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDPC	SEL V-OMS-CLD-D-P-C)	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDPC-I	SEL V-OMS-CLD-D-P-C)	$64.00	F2	2%	$62.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDDPC-K	SEL V-OMS-CLD-D-P-C)	$55.11	F2	2%	$54.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDSPCV2	SEL V-PS-OMS-CLD-SP-C)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDSPCV2-I	SEL V-PS-OMS-CLD-SP-C)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDSPCV2-K	SEL V-PS-OMS-CLD-SP-C)	$1,723.65	F2	2%	$1,689.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2GC	SEL V-OMS-CLD-U-2G-C)	$230.00	F2	2%	$225.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2GC-I	SEL V-OMS-CLD-U-2G-C)	$230.00	F2	2%	$225.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2GC-K	SEL V-OMS-CLD-U-2G-C)	$197.85	F2	2%	$193.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2PC	SEL V-OMS-CLD-U-2P-C)	$239.00	F2	2%	$234.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2PC-I	SEL V-OMS-CLD-U-2P-C)	$239.00	F2	2%	$234.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU2PC-K	SEL V-OMS-CLD-U-2P-C)	$205.63	F2	2%	$201.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3GC	SEL V-OMS-CLD-U-3G-C)	$323.00	F2	2%	$316.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3GC-I	SEL V-OMS-CLD-U-3G-C)	$323.00	F2	2%	$316.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3GC-K	SEL V-OMS-CLD-U-3G-C)	$277.84	F2	2%	$272.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3PC	SEL V-OMS-CLD-U-3P-C)	$336.00	F2	2%	$329.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3PC-I	SEL V-OMS-CLD-U-3P-C)	$336.00	F2	2%	$329.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDU3PC-K	SEL V-OMS-CLD-U-3P-C)	$289.16	F2	2%	$283.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUGC	SEL V-OMS-CLD-U-G-C)	$122.00	F2	2%	$119.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUGC-I	SEL V-OMS-CLD-U-G-C)	$122.00	F2	2%	$119.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUGC-K	SEL V-OMS-CLD-U-G-C)	$105.12	F2	2%	$103.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUPC	SEL V-OMS-CLD-U-P-C)	$127.00	F2	2%	$124.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUPC-I	SEL V-OMS-CLD-U-P-C)	$127.00	F2	2%	$124.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSCLDUPC-K	SEL V-OMS-CLD-U-P-C)	$109.37	F2	2%	$107.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3GC	SEL V-OMS-SSS-D-3G-C)	$39.60	F2	2%	$38.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3GC-I	SEL V-OMS-SSS-D-3G-C)	$39.60	F2	2%	$38.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3GC-K	SEL V-OMS-SSS-D-3G-C)	$34.10	F2	2%	$33.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3PC	SEL V-OMS-SSS-D-3P-C)	$47.52	F2	2%	$46.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3PC-I	SEL V-OMS-SSS-D-3P-C)	$47.52	F2	2%	$46.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSD3PC-K	SEL V-OMS-SSS-D-3P-C)	$40.91	F2	2%	$40.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VOMSDC3U1YC	SEL V-OMSBDCL-3US1Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDC3U1YC-K	SEL V-OMSBDCL-3US1Y-C)	$124.23	F2	2%	$121.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDC3U2YC	SEL V-OMSBDCL-3US2Y-C)	$288.00	F2	2%	$282.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDC3U2YC-K	SEL V-OMSBDCL-3US2Y-C)	$248.11	F2	2%	$243.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDC3U3YC	SEL V-OMSBDCL-3US3Y-C)	$432.00	F2	2%	$423.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDC3U3YC-K	SEL V-OMSBDCL-3US3Y-C)	$371.98	F2	2%	$364.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDGC	SEL V-OMS-SSS-D-G-C)	$15.00	F2	2%	$14.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDGC-I	SEL V-OMS-SSS-D-G-C)	$15.00	F2	2%	$14.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDGC-K	SEL V-OMS-SSS-D-G-C)	$12.92	F2	2%	$12.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2GC	SEL V-OMS-DLD-D-2G-C)	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2GC-I	SEL V-OMS-DLD-D-2G-C)	$138.00	F2	2%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2GC-K	SEL V-OMS-DLD-D-2G-C)	$118.57	F2	2%	$116.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2PC	SEL V-OMS-DLD-D-2P-C)	$143.00	F2	2%	$140.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2PC-I	SEL V-OMS-DLD-D-2P-C)	$143.00	F2	2%	$140.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD2PC-K	SEL V-OMS-DLD-D-2P-C)	$122.81	F2	2%	$120.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3GC	SEL V-OMS-DLD-D-3G-C)	$193.00	F2	2%	$189.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3GC-I	SEL V-OMS-DLD-D-3G-C)	$193.00	F2	2%	$189.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3GC-K	SEL V-OMS-DLD-D-3G-C)	$165.99	F2	2%	$162.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3PC	SEL V-OMS-DLD-D-3P-C)	$201.00	F2	2%	$196.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3PC-I	SEL V-OMS-DLD-D-3P-C)	$201.00	F2	2%	$196.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDD3PC-K	SEL V-OMS-DLD-D-3P-C)	$173.07	F2	2%	$169.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDGC	SEL V-OMS-DLD-D-G-C)	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDGC-I	SEL V-OMS-DLD-D-G-C)	$73.00	F2	2%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDGC-K	SEL V-OMS-DLD-D-G-C)	$62.82	F2	2%	$61.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDPC	SEL V-OMS-DLD-D-P-C)	$76.00	F2	2%	$74.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDPC-I	SEL V-OMS-DLD-D-P-C)	$76.00	F2	2%	$74.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDDPC-K	SEL V-OMS-DLD-D-P-C)	$65.44	F2	2%	$64.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2GC	SEL V-OMS-DLD-U-2G-C)	$275.00	F2	2%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2GC-I	SEL V-OMS-DLD-U-2G-C)	$275.00	F2	2%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2GC-K	SEL V-OMS-DLD-U-2G-C)	$236.78	F2	2%	$232.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2PC	SEL V-OMS-DLD-U-2P-C)	$284.00	F2	2%	$278.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2PC-I	SEL V-OMS-DLD-U-2P-C)	$284.00	F2	2%	$278.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU2PC-K	SEL V-OMS-DLD-U-2P-C)	$244.57	F2	2%	$239.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3GC	SEL V-OMS-DLD-U-3G-C)	$386.00	F2	2%	$378.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3GC-I	SEL V-OMS-DLD-U-3G-C)	$386.00	F2	2%	$378.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3GC-K	SEL V-OMS-DLD-U-3G-C)	$332.34	F2	2%	$325.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3PC	SEL V-OMS-DLD-U-3P-C)	$399.00	F2	2%	$391.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3PC-I	SEL V-OMS-DLD-U-3P-C)	$399.00	F2	2%	$391.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDU3PC-K	SEL V-OMS-DLD-U-3P-C)	$343.67	F2	2%	$336.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUGC	SEL V-OMS-DLD-U-G-C)	$146.00	F2	2%	$143.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUGC-I	SEL V-OMS-DLD-U-G-C)	$146.00	F2	2%	$143.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUGC-K	SEL V-OMS-DLD-U-G-C)	$125.65	F2	2%	$123.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUPC	SEL V-OMS-DLD-U-P-C)	$151.00	F2	2%	$147.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUPC-I	SEL V-OMS-DLD-U-P-C)	$151.00	F2	2%	$147.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDLDUPC-K	SEL V-OMS-DLD-U-P-C)	$129.89	F2	2%	$127.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDPC	SEL V-OMS-SSS-D-P-C)	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDPC-I	SEL V-OMS-SSS-D-P-C)	$18.00	F2	2%	$17.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSDPC-K	SEL V-OMS-SSS-D-P-C)	$15.50	F2	2%	$15.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSMFDEVC	SEL V-OMS-MF-DEV-C)	$14.00	F2	2%	$13.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSMFDEVC-K	SEL V-OMS-MF-DEV-C)	$12.05	F2	2%	$11.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSMFVCV2-I	SEL V-OMS-MF-DEV-C)	$14.00	F2	2%	$13.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSOPSPCV2	SEL V-PS-OMS-OP-SP-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSOPSPCV2-I	SEL V-PS-OMS-OP-SP-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSOPSPCV2-K	SEL V-PS-OMS-OP-SP-C)	$2,580.17	F2	2%	$2,528.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U1YC	SEL V-OMSBSCL-3US1Y-C)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U1YC-K	SEL V-OMSBSCL-3US1Y-C)	$102.99	F2	2%	$100.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U2YC	SEL V-OMSBSCL-3US2Y-C)	$240.00	F2	2%	$235.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U2YC-K	SEL V-OMSBSCL-3US2Y-C)	$206.34	F2	2%	$202.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U3YC	SEL V-OMSBSCL-3US3Y-C)	$360.00	F2	2%	$352.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSC3U3YC-K	SEL V-OMSBSCL-3US3Y-C)	$309.69	F2	2%	$303.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV1YC	SEL V-OMS-SB-CLDDEV-1Y-C)	$60.00	F2	2%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV1YC-K	SEL V-OMS-SB-CLDDEV-1Y-C)	$51.66	F2	2%	$50.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV2YC	SEL V-OMS-SB-CLDDEV-2Y-C)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV2YC-K	SEL V-OMS-SB-CLDDEV-2Y-C)	$103.33	F2	2%	$101.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV3YC	SEL V-OMS-SB-CLDDEV-3Y-C)	$180.00	F2	2%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCDEV3YC-K	SEL V-OMS-SB-CLDDEV-3Y-C)	$154.99	F2	2%	$151.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCV1YCV2-I	SEL V-OMS-SB-CLDDEV-1Y-C)	$60.00	F2	2%	$58.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCV2YCV2-I	SEL V-OMS-SB-CLDDEV-2Y-C)	$120.00	F2	2%	$117.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSCV3YCV2-I	SEL V-OMS-SB-CLDDEV-3Y-C)	$180.00	F2	2%	$176.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV1YC	SEL V-OMS-SBDCLDDEV-1Y-C)	$72.00	F2	2%	$70.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV1YC-K	SEL V-OMS-SBDCLDDEV-1Y-C)	$61.99	F2	2%	$60.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV2YC	SEL V-OMS-SBDCLDDEV-2Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV2YC-K	SEL V-OMS-SBDCLDDEV-2Y-C)	$123.99	F2	2%	$121.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV3YC	SEL V-OMS-SBDCLDDEV-3Y-C)	$216.00	F2	2%	$211.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCDEV3YC-K	SEL V-OMS-SBDCLDDEV-3Y-C)	$185.98	F2	2%	$182.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCV1YCV2-I	SEL V-OMS-SBDCLDDEV-1Y-C)	$72.00	F2	2%	$70.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSDCV2YCV2-I	SEL V-OMS-SBDCLDDEV-2Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSODEV1YC	SEL V-OMS-SB-OP-DEV-1Y-C)	$48.00	F2	2%	$47.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSODEV1YC-K	SEL V-OMS-SB-OP-DEV-1Y-C)	$41.33	F2	2%	$40.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSODEV2YC	SEL V-OMS-SB-OP-DEV-2Y-C)	$96.00	F2	2%	$94.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VOMSSODEV2YC-K	SEL V-OMS-SB-OP-DEV-2Y-C)	$82.66	F2	2%	$81.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSODEV3YC	SEL V-OMS-SB-OP-DEV-3Y-C)	$144.00	F2	2%	$141.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSSODEV3YC-K	SEL V-OMS-SB-OP-DEV-3Y-C)	$123.99	F2	2%	$121.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3GC	SEL V-OMS-SSS-U-3G-C)	$76.56	F2	2%	$75.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3GC-I	SEL V-OMS-SSS-U-3G-C)	$76.56	F2	2%	$75.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3GC-K	SEL V-OMS-SSS-U-3G-C)	$65.92	F2	2%	$64.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3PC	SEL V-OMS-SSS-U-3P-C)	$92.40	F2	2%	$90.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3PC-I	SEL V-OMS-SSS-U-3P-C)	$92.40	F2	2%	$90.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSU3PC-K	SEL V-OMS-SSS-U-3P-C)	$79.56	F2	2%	$77.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUGC	SEL V-OMS-SSS-U-G-C)	$29.00	F2	2%	$28.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUGC-I	SEL V-OMS-SSS-U-G-C)	$29.00	F2	2%	$28.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUGC-K	SEL V-OMS-SSS-U-G-C)	$24.97	F2	2%	$24.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUPC	SEL V-OMS-SSS-U-P-C)	$35.00	F2	2%	$34.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUPC-I	SEL V-OMS-SSS-U-P-C)	$35.00	F2	2%	$34.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VOMSUPC-K	SEL V-OMS-SSS-U-P-C)	$30.13	F2	2%	$29.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-ACARF	SEL: V-PS-CON-SC-ACAR-F	$33,000.00	F2	2%	$32,340.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-CTIF	SEL: V-PS-CON-SC-CTI-F	$3,850.00	F2	2%	$3,773.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-DADCF	SEL: V-PS-CON-SC-DADC-F	$49,500.00	F2	2%	$48,510.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-DASF	SEL: V-PS-CON-SC-DAS-F	$44,000.00	F2	2%	$43,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-RSIF	SEL: V-PS-CON-SC-RSI-F	$3,850.00	F2	2%	$3,773.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPS-CON-SC-SSOCF	SEL: V-PS-CON-SC-SSOC-F	$5,500.00	F2	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSCLDSP	SEL V-PS-OMS-CLD-SP)	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSCLDSP-I	SEL V-PS-OMS-CLD-SP)	$2,500.00	F2	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSCLDSP-K	SEL V-PS-OMS-CLD-SP)	$2,155.45	F2	2%	$2,112.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSOPSP	SEL V-PS-OMS-OP-SP)	$3,500.00	F2	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSOPSP-I	SEL V-PS-OMS-OP-SP)	$3,500.00	F2	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPSOMSOPSP-K	SEL V-PS-OMS-OP-SP)	$3,011.96	F2	2%	$2,951.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003GC	SEL VR6-VU100-3G-SSS-C)	$4,158.00	F2	2%	$4,074.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003GC-I	SEL VR6-VU100-3G-SSS-C)	$4,864.86	F2	2%	$4,767.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003GC-K	SEL VR6-VU100-3G-SSS-C)	$4,318.41	F2	2%	$4,232.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003PC	SEL VR6-VU100-3P-SSS-C)	$4,950.00	F2	2%	$4,851.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003PC-I	SEL VR6-VU100-3P-SSS-C)	$5,791.50	F2	2%	$5,675.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU1003PC-K	SEL VR6-VU100-3P-SSS-C)	$5,140.96	F2	2%	$5,038.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100GC	SEL VR6-VU100-G-SSS-C)	$1,575.00	F2	2%	$1,543.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100GC-I	SEL VR6-VU100-G-SSS-C)	$1,842.75	F2	2%	$1,805.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100GC-K	SEL VR6-VU100-G-SSS-C)	$1,635.76	F2	2%	$1,603.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100PC	SEL VR6-VU100-P-SSS-C)	$1,875.00	F2	2%	$1,837.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100PC-I	SEL VR6-VU100-P-SSS-C)	$2,193.75	F2	2%	$2,149.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU100PC-K	SEL VR6-VU100-P-SSS-C)	$1,947.33	F2	2%	$1,908.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103GC	SEL VR6-VU10-3G-SSS-C)	$417.00	F2	2%	$408.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103GC-I	SEL VR6-VU10-3G-SSS-C)	$488.03	F2	2%	$478.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103GC-K	SEL VR6-VU10-3G-SSS-C)	$433.21	F2	2%	$424.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103PC	SEL VR6-VU10-3P-SSS-C)	$496.00	F2	2%	$486.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103PC-I	SEL VR6-VU10-3P-SSS-C)	$580.69	F2	2%	$569.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU103PC-K	SEL VR6-VU10-3P-SSS-C)	$515.47	F2	2%	$505.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10GC	SEL VR6-VU10-G-SSS-C)	$158.00	F2	2%	$154.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10GC-I	SEL VR6-VU10-G-SSS-C)	$184.86	F2	2%	$181.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10GC-K	SEL VR6-VU10-G-SSS-C)	$164.10	F2	2%	$160.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10PC	SEL VR6-VU10-P-SSS-C)	$188.00	F2	2%	$184.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10PC-I	SEL VR6-VU10-P-SSS-C)	$219.96	F2	2%	$215.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR6VU10PC-K	SEL VR6-VU10-P-SSS-C)	$195.25	F2	2%	$191.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3GC	SEL VR7-ADV-3G-SSS-C)	$3,461.04	F2	2%	$3,391.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3GC-I	SEL VR7-ADV-3G-SSS-C)	$4,049.42	F2	2%	$3,968.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3GC-K	SEL VR7-ADV-3G-SSS-C)	$3,594.56	F2	2%	$3,522.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3PC	SEL VR7-ADV-3P-SSS-C)	$4,121.04	F2	2%	$4,038.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3PC-I	SEL VR7-ADV-3P-SSS-C)	$4,821.62	F2	2%	$4,725.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADV3PC-K	SEL VR7-ADV-3P-SSS-C)	$4,280.02	F2	2%	$4,194.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVGC	SEL VR7-ADV-G-SSS-C)	$1,311.00	F2	2%	$1,284.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVGC-I	SEL VR7-ADV-G-SSS-C)	$1,533.87	F2	2%	$1,503.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVGC-K	SEL VR7-ADV-G-SSS-C)	$1,361.58	F2	2%	$1,334.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVPC	SEL VR7-ADV-P-SSS-C)	$1,561.00	F2	2%	$1,529.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVPC-I	SEL VR7-ADV-P-SSS-C)	$1,826.37	F2	2%	$1,789.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ADVPC-K	SEL VR7-ADV-P-SSS-C)	$1,621.22	F2	2%	$1,588.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD253GCV2	SEL VR7-ATAD25-3G-SSS-C)	$3,812.16	F2	2%	$3,735.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD253GCV2-I	SEL VR7-ATAD25-3G-SSS-C)	$4,460.23	F2	2%	$4,371.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD253PCV2	SEL VR7-ATAD25-3P-SSS-C)	$4,538.16	F2	2%	$4,447.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD253PCV2-I	SEL VR7-ATAD25-3P-SSS-C)	$5,309.65	F2	2%	$5,203.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD25GCV2	SEL VR7-ATAD25-G-SSS-C)	$1,444.00	F2	2%	$1,415.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD25GCV2-I	SEL VR7-ATAD25-G-SSS-C)	$1,689.48	F2	2%	$1,655.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD25PCV2	SEL VR7-ATAD25-P-SSS-C)	$1,719.00	F2	2%	$1,684.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATAD25PCV2-I	SEL VR7-ATAD25-P-SSS-C)	$2,011.23	F2	2%	$1,971.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN253GCV2	SEL VR7-ATEN25-3G-SSS-C)	$6,584.16	F2	2%	$6,452.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN253GCV2-I	SEL VR7-ATEN25-3G-SSS-C)	$7,703.47	F2	2%	$7,549.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN253PCV2	SEL VR7-ATEN25-3P-SSS-C)	$7,838.16	F2	2%	$7,681.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN253PCV2-I	SEL VR7-ATEN25-3P-SSS-C)	$9,170.65	F2	2%	$8,987.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN25GCV2	SEL VR7-ATEN25-G-SSS-C)	$2,494.00	F2	2%	$2,444.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN25GCV2-I	SEL VR7-ATEN25-G-SSS-C)	$2,917.98	F2	2%	$2,859.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN25PCV2	SEL VR7-ATEN25-P-SSS-C)	$2,969.00	F2	2%	$2,909.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ATEN25PCV2-I	SEL VR7-ATEN25-P-SSS-C)	$3,473.73	F2	2%	$3,404.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT253GC	SEL VR7-AUTDT25-3G-SSS-C)	$1,845.36	F2	2%	$1,808.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VR7AUTDT253GC-I	SEL VR7-AUTDT25-3G-SSS-C)	$2,159.07	F2	2%	$2,115.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT253GC-K	SEL VR7-AUTDT25-3G-SSS-C)	$1,916.55	F2	2%	$1,878.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT253PC	SEL VR7-AUTDT25-3P-SSS-C)	$2,193.84	F2	2%	$2,149.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT253PC-I	SEL VR7-AUTDT25-3P-SSS-C)	$2,566.79	F2	2%	$2,515.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT253PC-K	SEL VR7-AUTDT25-3P-SSS-C)	$2,278.47	F2	2%	$2,232.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25GC	SEL VR7-AUTDT25-G-SSS-C)	$699.00	F2	2%	$685.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25GC-I	SEL VR7-AUTDT25-G-SSS-C)	$817.83	F2	2%	$801.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25GC-K	SEL VR7-AUTDT25-G-SSS-C)	$725.96	F2	2%	$711.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25PC	SEL VR7-AUTDT25-P-SSS-C)	$831.00	F2	2%	$814.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25PC-I	SEL VR7-AUTDT25-P-SSS-C)	$972.27	F2	2%	$952.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7AUTDT25PC-K	SEL VR7-AUTDT25-P-SSS-C)	$863.06	F2	2%	$845.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3GC	SEL VR7-ENT-3G-SSS-C)	$4,292.64	F2	2%	$4,206.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3GC-I	SEL VR7-ENT-3G-SSS-C)	$5,022.39	F2	2%	$4,921.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3GC-K	SEL VR7-ENT-3G-SSS-C)	$4,458.24	F2	2%	$4,369.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3PC	SEL VR7-ENT-3P-SSS-C)	$5,111.04	F2	2%	$5,008.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3PC-I	SEL VR7-ENT-3P-SSS-C)	$5,979.92	F2	2%	$5,860.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENT3PC-K	SEL VR7-ENT-3P-SSS-C)	$5,308.22	F2	2%	$5,202.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTGC	SEL VR7-ENT-G-SSS-C)	$1,626.00	F2	2%	$1,593.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTGC-I	SEL VR7-ENT-G-SSS-C)	$1,902.42	F2	2%	$1,864.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTGC-K	SEL VR7-ENT-G-SSS-C)	$1,688.73	F2	2%	$1,654.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTPC	SEL VR7-ENT-P-SSS-C)	$1,936.00	F2	2%	$1,897.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTPC-I	SEL VR7-ENT-P-SSS-C)	$2,265.12	F2	2%	$2,219.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7ENTPC-K	SEL VR7-ENT-P-SSS-C)	$2,010.69	F2	2%	$1,970.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3GC	SEL VR7-STD-3G-SSS-C)	$2,075.04	F2	2%	$2,033.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3GC-I	SEL VR7-STD-3G-SSS-C)	$2,427.80	F2	2%	$2,379.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3GC-K	SEL VR7-STD-3G-SSS-C)	$2,155.09	F2	2%	$2,111.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3PC	SEL VR7-STD-3P-SSS-C)	$2,471.04	F2	2%	$2,421.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3PC-I	SEL VR7-STD-3P-SSS-C)	$2,891.12	F2	2%	$2,833.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STD3PC-K	SEL VR7-STD-3P-SSS-C)	$2,566.37	F2	2%	$2,515.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDGC	SEL VR7-STD-G-SSS-C)	$786.00	F2	2%	$770.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDGC-I	SEL VR7-STD-G-SSS-C)	$919.62	F2	2%	$901.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDGC-K	SEL VR7-STD-G-SSS-C)	$816.32	F2	2%	$799.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDPC	SEL VR7-STD-P-SSS-C)	$936.00	F2	2%	$917.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDPC-I	SEL VR7-STD-P-SSS-C)	$1,095.12	F2	2%	$1,073.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VR7STDPC-K	SEL VR7-STD-P-SSS-C)	$972.11	F2	2%	$952.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3GC	SEL VR-BCLADVC-3G-SSS-C)	$1,663.20	F2	2%	$1,629.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3GC-I	SEL VR-BCLADVC-3G-SSS-C)	$1,945.94	F2	2%	$1,907.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3GC-K	SEL VR-BCLADVC-3G-SSS-C)	$1,727.37	F2	2%	$1,692.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3PC	SEL VR-BCLADVC-3P-SSS-C)	$1,980.00	F2	2%	$1,940.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3PC-I	SEL VR-BCLADVC-3P-SSS-C)	$2,316.60	F2	2%	$2,270.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVC3PC-K	SEL VR-BCLADVC-3P-SSS-C)	$2,056.39	F2	2%	$2,015.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCGC	SEL VR-BCLADVC-G-SSS-C)	$630.00	F2	2%	$617.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCGC-I	SEL VR-BCLADVC-G-SSS-C)	$737.10	F2	2%	$722.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCGC-K	SEL VR-BCLADVC-G-SSS-C)	$654.31	F2	2%	$641.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCPC	SEL VR-BCLADVC-P-SSS-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCPC-I	SEL VR-BCLADVC-P-SSS-C)	$877.50	F2	2%	$859.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVCPC-K	SEL VR-BCLADVC-P-SSS-C)	$778.93	F2	2%	$763.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25GC	SEL VR-BCLADVO-25-G-SSS-C)	$1,050.00	F2	2%	$1,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25GC-I	SEL VR-BCLADVO-25-G-SSS-C)	$1,228.50	F2	2%	$1,203.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25GC-K	SEL VR-BCLADVO-25-G-SSS-C)	$1,090.51	F2	2%	$1,068.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25PC	SEL VR-BCLADVO-25-P-SSS-C)	$1,250.00	F2	2%	$1,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25PC-I	SEL VR-BCLADVO-25-P-SSS-C)	$1,462.50	F2	2%	$1,433.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRBCLADVO25PC-K	SEL VR-BCLADVO-25-P-SSS-C)	$1,298.22	F2	2%	$1,272.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3GC	SEL VR-CODE2C-3G-SSS-C)	$3,022.80	F2	2%	$2,962.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3GC-I	SEL VR-CODE2C-3G-SSS-C)	$3,536.68	F2	2%	$3,465.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3GC-K	SEL VR-CODE2C-3G-SSS-C)	$3,139.41	F2	2%	$3,076.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3PC	SEL VR-CODE2C-3P-SSS-C)	$3,598.32	F2	2%	$3,526.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3PC-I	SEL VR-CODE2C-3P-SSS-C)	$4,210.03	F2	2%	$4,125.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2C3PC-K	SEL VR-CODE2C-3P-SSS-C)	$3,737.14	F2	2%	$3,662.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CGC	SEL VR-CODE2C-G-SSS-C)	$1,145.00	F2	2%	$1,122.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CGC-I	SEL VR-CODE2C-G-SSS-C)	$1,339.65	F2	2%	$1,312.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CGC-K	SEL VR-CODE2C-G-SSS-C)	$1,189.17	F2	2%	$1,165.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CPC	SEL VR-CODE2C-P-SSS-C)	$1,363.00	F2	2%	$1,335.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CPC-I	SEL VR-CODE2C-P-SSS-C)	$1,594.71	F2	2%	$1,562.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2CPC-K	SEL VR-CODE2C-P-SSS-C)	$1,415.58	F2	2%	$1,387.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3GC	SEL VR-CODE2O-3G-SSS-C)	$300.96	F2	2%	$294.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3GC-I	SEL VR-CODE2O-3G-SSS-C)	$352.12	F2	2%	$345.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3GC-K	SEL VR-CODE2O-3G-SSS-C)	$312.57	F2	2%	$306.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3PC	SEL VR-CODE2O-3P-SSS-C)	$359.04	F2	2%	$351.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3PC-I	SEL VR-CODE2O-3P-SSS-C)	$420.08	F2	2%	$411.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2O3PC-K	SEL VR-CODE2O-3P-SSS-C)	$372.89	F2	2%	$365.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OGC	SEL VR-CODE2O-G-SSS-C)	$114.00	F2	2%	$111.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OGC-I	SEL VR-CODE2O-G-SSS-C)	$133.38	F2	2%	$130.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OGC-K	SEL VR-CODE2O-G-SSS-C)	$118.40	F2	2%	$116.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OPC	SEL VR-CODE2O-P-SSS-C)	$136.00	F2	2%	$133.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OPC-I	SEL VR-CODE2O-P-SSS-C)	$159.12	F2	2%	$155.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VRCODE2OPC-K	SEL VR-CODE2O-P-SSS-C)	$141.25	F2	2%	$138.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV253GC	SEL VR6-OADV25-3G-SSS-C)	$3,812.00	F2	2%	$3,735.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV253GC-I	SEL VR6-OADV25-3G-SSS-C)	$4,460.23	F2	2%	$4,371.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV253GC-K	SEL VR6-OADV25-3G-SSS-C)	$3,959.23	F2	2%	$3,880.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VROADV253PC	SEL VR6-OADV25-3P-SSS-C)	$4,538.00	F2	2%	$4,447.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV253PC-I	SEL VR6-OADV25-3P-SSS-C)	$5,309.65	F2	2%	$5,203.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV253PC-K	SEL VR6-OADV25-3P-SSS-C)	$4,713.24	F2	2%	$4,618.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25GC	SEL VR6-OADV25-G-SSS-C)	$1,444.00	F2	2%	$1,415.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25GC-I	SEL VR6-OADV25-G-SSS-C)	$1,689.48	F2	2%	$1,655.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25GC-K	SEL VR6-OADV25-G-SSS-C)	$1,499.71	F2	2%	$1,469.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25PC	SEL VR6-OADV25-P-SSS-C)	$1,719.00	F2	2%	$1,684.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25PC-I	SEL VR6-OADV25-P-SSS-C)	$2,011.23	F2	2%	$1,971.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROADV25PC-K	SEL VR6-OADV25-P-SSS-C)	$1,785.32	F2	2%	$1,749.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253GC	SEL VR6-OENT25-3G-SSS-C)	$9,633.00	F2	2%	$9,440.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253GC-I	SEL VR6-OENT25-3G-SSS-C)	$11,271.03	F2	2%	$11,045.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253GC-K	SEL VR6-OENT25-3G-SSS-C)	$10,005.00	F2	2%	$9,804.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253PC	SEL VR6-OENT25-3P-SSS-C)	$11,468.00	F2	2%	$11,238.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253PC-I	SEL VR6-OENT25-3P-SSS-C)	$13,417.75	F2	2%	$13,149.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT253PC-K	SEL VR6-OENT25-3P-SSS-C)	$11,910.58	F2	2%	$11,672.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25GC	SEL VR6-OENT25-G-SSS-C)	$3,649.00	F2	2%	$3,576.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25GC-I	SEL VR6-OENT25-G-SSS-C)	$4,269.33	F2	2%	$4,183.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25GC-K	SEL VR6-OENT25-G-SSS-C)	$3,789.77	F2	2%	$3,713.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25PC	SEL VR6-OENT25-P-SSS-C)	$4,344.00	F2	2%	$4,257.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25PC-I	SEL VR6-OENT25-P-SSS-C)	$5,082.48	F2	2%	$4,980.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROENT25PC-K	SEL VR6-OENT25-P-SSS-C)	$4,511.59	F2	2%	$4,421.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253GC	SEL VR6-OSTD25-3G-SSS-C)	$1,732.00	F2	2%	$1,697.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253GC-I	SEL VR6-OSTD25-3G-SSS-C)	$2,026.25	F2	2%	$1,985.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253GC-K	SEL VR6-OSTD25-3G-SSS-C)	$1,798.66	F2	2%	$1,762.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253PC	SEL VR6-OSTD25-3P-SSS-C)	$2,062.00	F2	2%	$2,020.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253PC-I	SEL VR6-OSTD25-3P-SSS-C)	$2,412.35	F2	2%	$2,364.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD253PC-K	SEL VR6-OSTD25-3P-SSS-C)	$2,141.38	F2	2%	$2,098.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25GC	SEL VR6-OSTD25-G-SSS-C)	$656.00	F2	2%	$642.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25GC-I	SEL VR6-OSTD25-G-SSS-C)	$767.52	F2	2%	$752.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25GC-K	SEL VR6-OSTD25-G-SSS-C)	$681.31	F2	2%	$667.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25PC	SEL VR6-OSTD25-P-SSS-C)	$781.00	F2	2%	$765.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25PC-I	SEL VR6-OSTD25-P-SSS-C)	$913.77	F2	2%	$895.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VROSTD25PC-K	SEL VR6-OSTD25-P-SSS-C)	$811.13	F2	2%	$794.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3GC	SEL VS6-DT100VM-3G-SSS-C)	$4,435.20	F2	2%	$4,346.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3GC-I	SEL VS6-DT100VM-3G-SSS-C)	$5,189.18	F2	2%	$5,085.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3GC-K	SEL VS6-DT100VM-3G-SSS-C)	$4,606.31	F2	2%	$4,514.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3PC	SEL VS6-DT100VM-3P-SSS-C)	$5,280.00	F2	2%	$5,174.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3PC-I	SEL VS6-DT100VM-3P-SSS-C)	$6,177.60	F2	2%	$6,054.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VM3PC-K	SEL VS6-DT100VM-3P-SSS-C)	$5,483.70	F2	2%	$5,374.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMGC	SEL VS6-DT100VM-G-SSS-C)	$1,680.00	F2	2%	$1,646.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMGC-I	SEL VS6-DT100VM-G-SSS-C)	$1,965.60	F2	2%	$1,926.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMGC-K	SEL VS6-DT100VM-G-SSS-C)	$1,744.81	F2	2%	$1,709.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMPC	SEL VS6-DT100VM-P-SSS-C)	$2,000.00	F2	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMPC-I	SEL VS6-DT100VM-P-SSS-C)	$2,340.00	F2	2%	$2,293.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6DT100VMPC-K	SEL VS6-DT100VM-P-SSS-C)	$2,077.16	F2	2%	$2,035.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3GC	SEL VS6-EPL-3G-SSS-C)	$1,937.76	F2	2%	$1,899.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3GC-I	SEL VS6-EPL-3G-SSS-C)	$2,267.18	F2	2%	$2,221.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3GC-K	SEL VS6-EPL-3G-SSS-C)	$2,012.52	F2	2%	$1,972.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3PC	SEL VS6-EPL-3P-SSS-C)	$2,307.36	F2	2%	$2,261.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3PC-I	SEL VS6-EPL-3P-SSS-C)	$2,699.61	F2	2%	$2,645.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPL3PC-K	SEL VS6-EPL-3P-SSS-C)	$2,396.38	F2	2%	$2,348.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3GC	SEL VS6-EPL-AK-3G-SSS-C)	$14,955.60	F2	2%	$14,656.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3GC-I	SEL VS6-EPL-AK-3G-SSS-C)	$17,498.05	F2	2%	$17,148.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3GC-K	SEL VS6-EPL-AK-3G-SSS-C)	$16,275.74	F2	2%	$15,950.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3PC	SEL VS6-EPL-AK-3P-SSS-C)	$17,806.80	F2	2%	$17,450.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3PC-I	SEL VS6-EPL-AK-3P-SSS-C)	$20,833.96	F2	2%	$20,417.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAK3PC-K	SEL VS6-EPL-AK-3P-SSS-C)	$19,378.62	F2	2%	$18,991.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKGC	SEL VS6-EPL-AK-G-SSS-C)	$5,665.00	F2	2%	$5,551.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKGC-I	SEL VS6-EPL-AK-G-SSS-C)	$6,628.05	F2	2%	$6,495.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKGC-K	SEL VS6-EPL-AK-G-SSS-C)	$6,165.05	F2	2%	$6,041.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKPC	SEL VS6-EPL-AK-P-SSS-C)	$6,745.00	F2	2%	$6,610.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKPC-I	SEL VS6-EPL-AK-P-SSS-C)	$7,891.65	F2	2%	$7,733.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLAKPC-K	SEL VS6-EPL-AK-P-SSS-C)	$7,340.38	F2	2%	$7,193.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLGC	SEL VS6-EPL-G-SSS-C)	$734.00	F2	2%	$719.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLGC-I	SEL VS6-EPL-G-SSS-C)	$858.78	F2	2%	$841.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLGC-K	SEL VS6-EPL-G-SSS-C)	$762.31	F2	2%	$747.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLPC	SEL VS6-EPL-P-SSS-C)	$874.00	F2	2%	$856.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLPC-I	SEL VS6-EPL-P-SSS-C)	$1,022.58	F2	2%	$1,002.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6EPLPC-K	SEL VS6-EPL-P-SSS-C)	$907.72	F2	2%	$889.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3GC	SEL VS6-ESP-KIT-3G-SSS-C)	$2,492.16	F2	2%	$2,442.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3GC-I	SEL VS6-ESP-KIT-3G-SSS-C)	$2,492.16	F2	2%	$2,442.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3GC-K	SEL VS6-ESP-KIT-3G-SSS-C)	$2,712.15	F2	2%	$2,657.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3PC	SEL VS6-ESP-KIT-3P-SSS-C)	$2,967.36	F2	2%	$2,908.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3PC-I	SEL VS6-ESP-KIT-3P-SSS-C)	$2,967.36	F2	2%	$2,908.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKIT3PC-K	SEL VS6-ESP-KIT-3P-SSS-C)	$3,229.29	F2	2%	$3,164.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKITGC	SEL VS6-ESP-KIT-G-SSS-C)	$944.00	F2	2%	$925.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKITGC-I	SEL VS6-ESP-KIT-G-SSS-C)	$944.00	F2	2%	$925.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKITGC-K	SEL VS6-ESP-KIT-G-SSS-C)	$1,027.33	F2	2%	$1,006.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKITPC	SEL VS6-ESP-KIT-P-SSS-C)	$1,124.00	F2	2%	$1,101.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6ESPKITPC-I	SEL VS6-ESP-KIT-P-SSS-C)	$1,124.00	F2	2%	$1,101.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS6ESPKITPC-K	SEL VS6-ESP-KIT-P-SSS-C)	$1,223.22	F2	2%	$1,198.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3GC	SEL VS6-OEPL-3G-SSS-C)	$2,436.72	F2	2%	$2,387.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3GC-I	SEL VS6-OEPL-3G-SSS-C)	$2,850.96	F2	2%	$2,793.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3GC-K	SEL VS6-OEPL-3G-SSS-C)	$2,530.73	F2	2%	$2,480.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3PC	SEL VS6-OEPL-3P-SSS-C)	$2,901.36	F2	2%	$2,843.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3PC-I	SEL VS6-OEPL-3P-SSS-C)	$3,394.59	F2	2%	$3,326.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPL3PC-K	SEL VS6-OEPL-3P-SSS-C)	$3,013.29	F2	2%	$2,953.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLGC	SEL VS6-OEPL-G-SSS-C)	$923.00	F2	2%	$904.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLGC-I	SEL VS6-OEPL-G-SSS-C)	$1,079.91	F2	2%	$1,058.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLGC-K	SEL VS6-OEPL-G-SSS-C)	$958.61	F2	2%	$939.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLPC	SEL VS6-OEPL-P-SSS-C)	$1,099.00	F2	2%	$1,077.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLPC-I	SEL VS6-OEPL-P-SSS-C)	$1,285.83	F2	2%	$1,260.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6OEPLPC-K	SEL VS6-OEPL-P-SSS-C)	$1,141.40	F2	2%	$1,118.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253GC	SEL VS6-RBADV25-3G-SSS-C)	$2,494.80	F2	2%	$2,444.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253GC-I	SEL VS6-RBADV25-3G-SSS-C)	$2,918.92	F2	2%	$2,860.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253GC-K	SEL VS6-RBADV25-3G-SSS-C)	$2,591.05	F2	2%	$2,539.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253PC	SEL VS6-RBADV25-3P-SSS-C)	$2,970.00	F2	2%	$2,910.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253PC-I	SEL VS6-RBADV25-3P-SSS-C)	$3,474.90	F2	2%	$3,405.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV253PC-K	SEL VS6-RBADV25-3P-SSS-C)	$3,084.58	F2	2%	$3,022.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25GC	SEL VS6-RBADV25-G-SSS-C)	$945.00	F2	2%	$926.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25GC-I	SEL VS6-RBADV25-G-SSS-C)	$1,105.65	F2	2%	$1,083.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25GC-K	SEL VS6-RBADV25-G-SSS-C)	$981.45	F2	2%	$961.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25PC	SEL VS6-RBADV25-P-SSS-C)	$1,125.00	F2	2%	$1,102.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25PC-I	SEL VS6-RBADV25-P-SSS-C)	$1,316.25	F2	2%	$1,289.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBADV25PC-K	SEL VS6-RBADV25-P-SSS-C)	$1,168.40	F2	2%	$1,145.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253GC	SEL VS6-RBSTD25-3G-SSS-C)	$1,663.20	F2	2%	$1,629.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253GC-I	SEL VS6-RBSTD25-3G-SSS-C)	$1,945.94	F2	2%	$1,907.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253GC-K	SEL VS6-RBSTD25-3G-SSS-C)	$1,727.37	F2	2%	$1,692.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253PC	SEL VS6-RBSTD25-3P-SSS-C)	$1,980.00	F2	2%	$1,940.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253PC-I	SEL VS6-RBSTD25-3P-SSS-C)	$2,316.60	F2	2%	$2,270.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD253PC-K	SEL VS6-RBSTD25-3P-SSS-C)	$2,056.39	F2	2%	$2,015.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25GC	SEL VS6-RBSTD25-G-SSS-C)	$630.00	F2	2%	$617.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25GC-I	SEL VS6-RBSTD25-G-SSS-C)	$737.10	F2	2%	$722.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25GC-K	SEL VS6-RBSTD25-G-SSS-C)	$654.31	F2	2%	$641.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25PC	SEL VS6-RBSTD25-P-SSS-C)	$750.00	F2	2%	$735.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25PC-I	SEL VS6-RBSTD25-P-SSS-C)	$877.50	F2	2%	$859.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6RBSTD25PC-K	SEL VS6-RBSTD25-P-SSS-C)	$778.93	F2	2%	$763.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3GC	SEL VS6-STD-3G-SSS-C)	$720.72	F2	2%	$706.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3GC-I	SEL VS6-STD-3G-SSS-C)	$843.24	F2	2%	$826.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3GC-K	SEL VS6-STD-3G-SSS-C)	$748.52	F2	2%	$733.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3PC	SEL VS6-STD-3P-SSS-C)	$852.72	F2	2%	$835.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3PC-I	SEL VS6-STD-3P-SSS-C)	$997.68	F2	2%	$977.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STD3PC-K	SEL VS6-STD-3P-SSS-C)	$885.62	F2	2%	$867.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3GC	SEL VS6-STD-AK-3G-SSS-C)	$6,639.60	F2	2%	$6,506.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3GC-I	SEL VS6-STD-AK-3G-SSS-C)	$7,768.33	F2	2%	$7,612.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3GC-K	SEL VS6-STD-AK-3G-SSS-C)	$7,225.68	F2	2%	$7,081.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3PC	SEL VS6-STD-AK-3P-SSS-C)	$7,920.00	F2	2%	$7,761.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3PC-I	SEL VS6-STD-AK-3P-SSS-C)	$9,266.40	F2	2%	$9,081.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAK3PC-K	SEL VS6-STD-AK-3P-SSS-C)	$8,619.11	F2	2%	$8,446.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKGC	SEL VS6-STD-AK-G-SSS-C)	$2,515.00	F2	2%	$2,464.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKGC-I	SEL VS6-STD-AK-G-SSS-C)	$2,942.55	F2	2%	$2,883.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKGC-K	SEL VS6-STD-AK-G-SSS-C)	$2,737.00	F2	2%	$2,682.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKPC	SEL VS6-STD-AK-P-SSS-C)	$3,000.00	F2	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKPC-I	SEL VS6-STD-AK-P-SSS-C)	$3,510.00	F2	2%	$3,439.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDAKPC-K	SEL VS6-STD-AK-P-SSS-C)	$3,264.81	F2	2%	$3,199.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDGC	SEL VS6-STD-G-SSS-C)	$273.00	F2	2%	$267.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDGC-I	SEL VS6-STD-G-SSS-C)	$319.41	F2	2%	$313.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDGC-K	SEL VS6-STD-G-SSS-C)	$283.54	F2	2%	$277.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDPC	SEL VS6-STD-P-SSS-C)	$323.00	F2	2%	$316.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDPC-I	SEL VS6-STD-P-SSS-C)	$377.91	F2	2%	$370.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS6STDPC-K	SEL VS6-STD-P-SSS-C)	$335.46	F2	2%	$328.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDGC	SEL V-TEL-CLD-D-G-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDGC-I	SEL V-TEL-CLD-D-G-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDGC-K	SEL V-TEL-CLD-D-G-C)	$10.30	F2	2%	$10.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDPC	SEL V-TEL-CLD-D-P-C)	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDPC-I	SEL V-TEL-CLD-D-P-C)	$13.00	F2	2%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELCLDDPC-K	SEL V-TEL-CLD-D-P-C)	$11.22	F2	2%	$11.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3GC	SEL V-TEL-SSS-D-3G-C)	$10.56	F2	2%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3GC-I	SEL V-TEL-SSS-D-3G-C)	$10.56	F2	2%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3GC-K	SEL V-TEL-SSS-D-3G-C)	$9.10	F2	2%	$8.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3PC	SEL V-TEL-SSS-D-3P-C)	$13.20	F2	2%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3PC-I	SEL V-TEL-SSS-D-3P-C)	$13.20	F2	2%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELD3PC-K	SEL V-TEL-SSS-D-3P-C)	$11.37	F2	2%	$11.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDGC	SEL V-TEL-SSS-D-G-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDGC-I	SEL V-TEL-SSS-D-G-C)	$4.00	F2	2%	$3.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDGC-K	SEL V-TEL-SSS-D-G-C)	$3.45	F2	2%	$3.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDLDDGC	SEL V-TEL-DLD-D-G-C)	$24.00	F2	2%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDLDDGC-I	SEL V-TEL-DLD-D-G-C)	$24.00	F2	2%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDLDDGC-K	SEL V-TEL-DLD-D-G-C)	$20.63	F2	2%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDLDDPC	SEL V-TEL-DLD-D-P-C)	$25.00	F2	2%	$24.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VTELDLDDPC-I	SEL V-TEL-DLD-D-P-C)	$25.00	F2	2%	$24.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDLDDPC-K	SEL V-TEL-DLD-D-P-C)	$21.55	F2	2%	$21.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDPC	SEL V-TEL-SSS-D-P-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDPC-I	SEL V-TEL-SSS-D-P-C)	$5.00	F2	2%	$4.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTELDPC-K	SEL V-TEL-SSS-D-P-C)	$4.30	F2	2%	$4.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTSOP1YCV2-I	SEL V-TCSBOP-DEV1Y-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTSOPDE1YC	SEL V-TCSBOP-DEV1Y-C)	$12.00	F2	2%	$11.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VTSOPDE1YC-K	SEL V-TCSBOP-DEV1Y-C)	$10.30	F2	2%	$10.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3GC	SEL V-VID-SSS-D-3G-C)	$15.84	F2	2%	$15.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3GC-I	SEL V-VID-SSS-D-3G-C)	$15.84	F2	2%	$15.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3GC-K	SEL V-VID-SSS-D-3G-C)	$13.64	F2	2%	$13.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3PC	SEL V-VID-SSS-D-3P-C)	$21.12	F2	2%	$20.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3PC-I	SEL V-VID-SSS-D-3P-C)	$21.12	F2	2%	$20.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDD3PC-K	SEL V-VID-SSS-D-3P-C)	$18.19	F2	2%	$17.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDGC	SEL V-VID-SSS-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDGC-I	SEL V-VID-SSS-D-G-C)	$6.00	F2	2%	$5.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDGC-K	SEL V-VID-SSS-D-G-C)	$5.17	F2	2%	$5.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDPC	SEL V-VID-SSS-D-P-C)	$8.00	F2	2%	$7.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDPC-I	SEL V-VID-SSS-D-P-C)	$8.00	F2	2%	$7.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VVIDDPC-K	SEL V-VID-SSS-D-P-C)	$6.89	F2	2%	$6.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WS12-PLAY-3GSSSF	SEL: WS12-PLAY-3GSSSF	$90.00	F2	2%	$88.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WS12-PLAY-3PSSSF	SEL: WS12-PLAY-3PSSSF	$107.00	F2	2%	$104.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WS12-PLAY-G-SSSF	SEL: WS12-PLAY-G-SSSF	$34.00	F2	2%	$33.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	WS12-PLAY-P-SSSF	SEL: WS12-PLAY-P-SSSF	$41.00	F2	2%	$40.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-060	SEL: Standard Support per Year	$265.00	F2	2%	$259.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-120	SEL: Standard Support per Year	$238.00	F2	2%	$233.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-1DY	SEL: Daily support - See Standard SLA	$941.00	F2	2%	$922.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-240	SEL: Standard Support per TB per Year	$214.00	F2	2%	$209.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-360	SEL: Standard Support per TB per Year	$193.00	F2	2%	$189.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-500	SEL: Standard Support per TB per Year	$174.00	F2	2%	$170.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-CLD	SEL: Standard Support per TB per Year	$159.00	F2	2%	$155.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XAFS-MNT-O5H	SEL: Standard Support per TB per Year	$157.00	F2	2%	$153.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-BASHW-001	BASIC HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHHW-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHHWB-001	ENHANCED HARDWARE SUPPORT (ANDL) - REFER TO HW/SW MODEL FOR MAINT/W	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHHWK-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHW-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWB-001	PREMIUM HARDWARE SUPPORT (ANDL) - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWK-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	W-LTDHW-001	LIMITED HARDWARE WARRANTY - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-ENHHW-001	ENHANCED HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAI	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAIN	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHWB-00	PREMIUM HARDWARE SUPPORT-WARR UPG(ANDL) - REFER TO HW/SW MODEL FOR	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHWK-01	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAIN	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-SPMHW-E01	M HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG - REFER TO HW/SW MODEL FOR	$0.00	G	14%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSW-011	BASIC SOFTWARE SUPPORT (PLATFORM/ELM) - REFER TO HW/SW MODEL FOR MAIN	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-009	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-011	ENHANCED SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO HW/SW MODEL FOR	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWL-004	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWW-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREAPL-G01	PREMIUM DCA APPLIANCE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-009	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO HW/SW MODEL FOR M	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-014	PREMIUM SOFTWARE SUPPORT - OPEN/ELM - REFER TO HW/SW MODEL FOR MAINT	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-G01	PREMIUM SOFTWARE SUPPORT (GP) - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWK-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWL-004	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-S01	PREMIUM SOFTWARE SUPPORT-SUBSCRIPTION - REFER TO HW/SW MODEL FOR MA	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWW-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSW-004	BASIC OPEN SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PF	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWD-001	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWD-002	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWL-002	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWS-S01	BASIC SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR MAIN	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-004	ENHANCED OPEN SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WAI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWD-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWD-002	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWK-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWL-002	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWS-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-401	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-402	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-501	S SW SVC PARTNER SPT-NONCOMPLIANT - REFER TO HW/SW MODEL FOR MAINT/W	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-502	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-503	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-602	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-603	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSPC-410	PIXTOOLS SDK SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-PRESW-004	PREMIUM SW SUPPORT - OPEN SW - REFER TO HW/SW MODEL FOR MAINT/WARR PI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWD-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWD-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWL-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWS-S01	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR M	$0.00	H3	36%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-SPMSW-001	M SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPMSW-E01	M SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WAI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPMSWL-E01	M SW SVC PARTNER SPT-EXCEPTIONAL (BR) - REFER TO HW/SW MODEL FOR MAINT	$0.00	H3	36%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-SPSSWL-004	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPSSWL-E04	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WAI	$0.00	H3	36%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AVATD-TRN	ADDITIONAL TRAINING-DOM	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVATI-TRN	ADDITIONAL TRAINING-INTL	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CEALLSUBCUSEV	Collection Sub VILTS 5 Titles=UC	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ATPIEVNX	EMC ATP ONLY VNX UNIFIED STOR. IMPLEMENT	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ATPRIMPL	EMC ATP ONLY RECOVERPOINT IMPLEMENTATION	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ATVTG	ADVTG Col PtrONLY VILTS 25 Titles=UD	$15,000.00	I	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ATVTGPLUS	ADVTG+ Col PtrONLY VILTS 200 Titles=UD	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-AVAMAROS	AVAMAR ONSITE TRAINING	$24,000.00	I	2%	$23,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-AVAXIADMIN	EMC Avamar Administration ValuePak	$3,300.00	I	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-AVAXIADV	EMCIE-Avamar Inst-Led Partner ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BCDIRREG	Bootcamp: Seat	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BCONSITE	Bootcamp: Dedicated Class	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BCSUBCUS01	Bootcamp: 1 Year Subscription	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BCTU0001	Bootcamp: 1 Training Unit	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BCTU0100	Bootcamp: 100 Training Units	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRCDAFCAT	BROCADE ADV. FIBRE CHANNEL ADMIN	$3,300.00	I	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRCDL2FCAT	BROCADE INTR.TO L2 FIBRE CHANNEL ADMIN	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU001	1 TRAINING UNIT VALID 1 YR (BRS0	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU0055	55 Training Units Valid 1yr (BRS)	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU0110	110 Training Units Valid 1yr (BRS)	$11,000.00	I	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU0300	300 Training Units Valid 1yr (BRS)	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU050	50 TRAINING UNITS VALID 1YR (BRS0	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU100	100 TRAINING UNITS VALID 1YR (BRS)	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-BRTU250	250 TRAINING UNITS VALID 1 YR (BRS0	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPONSITE	CAPT ONS TRN-PER DAY-TRN DEPT USE ONLY	$5,200.00	I	2%	$5,096.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTCLASS	CAPT CR/ONLINE TRN-TRN DEPT USE ONLY	$770.00	I	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTDEFR	CAPT PREPAID TRN-EXPIRE 1 YR FROM PUR	$3,300.00	I	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTPKG100	CAPT TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$61,600.00	I	2%	$60,368.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTPKG25	CAPT TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	I	2%	$16,978.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTPKG50	CAPT TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	I	2%	$32,070.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTTRNDEV	CAPTIVA TRAINING-REQUIRES A CUSTOM QUOTE	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTTVLEXP	CAPT TRN TVL EXPENSES-TRN DEPT USE ONLY	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CAPTVALPK	CAPT TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	$7,315.00	I	2%	$7,168.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CISCODCNI	CISCO SYS: IMP CISCO DATA CENTER NET	$3,500.00	I	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CISCOICASN	IMPLEMENTING CISCO ADVANCED STORAGE NWKG	$3,500.00	I	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CISCOICSNS	IMPLEMENTING CISCO STORAGE NWKG SOL.	$3,500.00	I	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CISCOUCSI	CISCO SYS: DATA CENTER UNIFIED COMP IMP	$3,500.00	I	2%	$3,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CNCGDIRREG	CONCHANGO TRAINING ONLY	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CNONSITE01	1 DAY ONSITE-MAX 12 STUDENTS MAINLAND CH	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CNONSITEBS	HALF-DAY ONSITE BASIC TRAINING-MAINLAND	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CSUBVSBASE	Video ILT-Stream Corp Sub - Base=UD	$60,000.00	I	2%	$58,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-CSUBVSREFILL	Video ILT-Stream Corp Sub - Refill=UD	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCSIPKG25	DCSI TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	I	2%	$16,978.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCSIPKG50	DCSI TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	I	2%	$32,070.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMCLASS	DCTM CR/ONLINE TRNING-TRN DEPT USE ONLY	$770.00	I	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMDEFR	DCTM PREPAID TRN-EXPIRES 1 YR FROM PUR	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMONSITE	DCTM ONS TRN-PER DAY-TRN DEPT USE ONLY	$5,200.00	I	2%	$5,096.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMPKG100	DCTM TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$61,600.00	I	2%	$60,368.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMPKG25	DCTM TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	I	2%	$16,978.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMPKG50	DCTM TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	I	2%	$32,070.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMTRNDEV	DCTM CUSTOM TRN-REQUIRES A CUSTOM QUOTE	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMTVLEXP	DCTM TRN TRAVEL EXP-TRN DEPT USE ONLY	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMVALPK	DCTM TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	$7,315.00	I	2%	$7,168.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DCTMWBTENT	DOCUMENTUM WEB-BASED TRAINING LICENSE	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DDSUBCUS01	CUSTOMER SUBSCRIPTION-1 PERSON 1 YEAR (D	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DIFFAVAMAR	EMC AVAMAR DIFFERENCES COURSE	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DIFFCLNUNI	CLARIION AND UNISPHERE DIFFERENCES	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DIFFVMAX	SYMMETRIX VMAX SERIES DIFFERENCES COURSE	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DIRREG-GP	GP HD DIRECT REGISTRATION	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DLMONSITE	DLM ONSITE TRAINING	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DPAOS	DPA ONSITE TRAINING	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCICLASS	DCSI CR/ONLINE TRN-TRN DEPT USE ONLY	$660.00	I	2%	$646.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIDEFR	DCSI PREPAID TRN-EXPIRE 1 YR FROM PUR	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIELRN	DOCSCI ELEARNING	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIONSITE	DOCSCI ONSITE TRAINING-TRN DEPT USE ONLY	$4,600.00	I	2%	$4,508.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIPKG100	DCSI TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$52,800.00	I	2%	$51,744.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIPKG20	DCSI TRN 20DAY PKG-10% DISC-EXP 1Y F PUR	$11,880.00	I	2%	$11,642.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIPKG40	DCSI TRN 40DAY PKG-15% DISC-EXP 1Y F PUR	$22,440.00	I	2%	$21,991.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCITRNDEV	DCSI CUSTOM TRN-REQUIRES A CUSTOM QUOTE	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCITVLEXP	DOCSCI TRN TRAVEL EXP-TRN DEPT USE ONLY	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-DSCIWBT1	DOCSCI WBTLIC1-100USR	$110.00	I	2%	$107.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIWBT2	DOCSCI WBTLIC101-999USR	$80.00	I	2%	$78.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-DSCIWBTENT	DOCSCI WEB-BASED TRAINING LICENSE	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ECOLLCUS1	eLearning Collection Tier 1 Lmt 1000 =UD	$55,000.00	I	2%	$53,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ECOLLCUS2	eLearning Collection Tier 2 Lmt 1500 =UD	$67,500.00	I	2%	$66,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ECOLLCUS3	eLearning Collection Tier 3 Lmt 2000 =UD	$80,000.00	I	2%	$78,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ECSVALPAK	ECS for Geo-Scale Object Storage	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDISCLASS	SOURCEONE EDISCOVERY CR/ONL TRN PER DAY	$770.00	I	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDISONSITE	SOURCEONE EDISCOVERY ONSITE TRN PER DAY	$6,000.00	I	2%	$5,880.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDUCAREBR1	EduCare Tier1 Annual Membership BRS ONLY	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDUCAREBR2	EduCare Tier2	$15,000.00	I	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDUCARESUB	EduCare Tier 1 Annual Membership	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EDUCARET2	EDUCARE TIER 2 ANNUAL MEMBERSHIP	$15,000.00	I	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ELP-VDC	VDC USAGE FEE FOR EMC LEARNING PARTNERS	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EMCDCAIADM	INFORMATION AVAILABILITY EMCDCA VALUEPAK	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EMCDCASNDM	STORAGE NETWORKING EMCDCA VALUEPAK	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EMCPROEXVC	EMC PROVEN PROFESSIONAL EXAM VOUCHER	$200.00	I	2%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EPROSTARBA	BR Sys&Arch VILTS 1 Title=UC	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ES1ONSITE	EMC SOURCEONE ONSITE TRAINING PER DAY	$5,200.00	I	2%	$5,096.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ESVLVDC01	INDIVIDUAL ESVL SESSION - 1 MONTH	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ESVLVDC03	INDIVIDUAL ESVL MONTHLY SESSION - 3 MOS	$2,300.00	I	2%	$2,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ESVLVDC06	INDIVIDUAL ESVL MONTHLY SESSION - 6 MOS	$4,400.00	I	2%	$4,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ESVLVDC12	INDIVIDUAL ESVL MONTHLY SESSION - 12 MOS	$8,200.00	I	2%	$8,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKAPP	AppSync eValuePak	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKBRS	BACKUP RECOVERY SYSTEMS EVALUEPAK	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKISM	Info. Storage and Mgmt v2 eValuePak	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKNXT	NXT Valpak	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKVNXE	VNXe eLearning ValuePak	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVALPAKVPLXVE	VPLEX VE eValuePak	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVPBRINTG	Backup Recov. Sol. Integration eValuePak	$1,500.00	I	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVPCEL2VNX	CELERRA TO VNX EVALUEPAK	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-EVPCLN2VNX	CLARIION TO VNX EVALUEPAK	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVRDIRREG	Federation V Resell: Seat	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVRONSITE	Federation V Resell: Dedicated Class	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVRSUBCUS01	Federation V Resell: 1 Year Subscription	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVRTU0001	Federation V Resell: 1 Year Subscription	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVRTU0100	Federation V Resell: 100 Training Units	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVVDIRREG	Federation V VATC: Seat	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVVONSITE	Federation V VATC: Dedicated Class	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVVSUBCUS01	Federation V VATC: 1 Year Subscription	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVVTU0001	Federation V VATC: 1 Training Unit	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-FEDVVTU0100	Federation V VATC: 100 Training Units	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-GPLUMOS	GP HD ONSITE TRAINING	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-GPTU0001	1 TRAINING UNIT VALID 1 YR (GREENPLUM)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-GPTU0055	55 TRAINING UNITS VALID 1 YR (GREENPLUM)	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-GPTU0110	110 TRAINING UNITS VALID 1 YR (GREENPLU	$11,000.00	I	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-HKTWDIRREG	ONE STUDENT DIRECT REGISTRATION-HK/TW ON	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IBIGDATABT	IntroDataScience-BizTran VILTS 1Title=UC	$200.00	I	2%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ICLOUDBT	IntroCloudITaaS-BizTran VILTS 1 Title=UC	$200.00	I	2%	$196.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IIGDEFR12	IIG PREPAID TRN-EXPIRES 12 MO FROM PURCH	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IIGDEFR3	IIG PREPAID TRN-EXPIRES 3 MO FROM PURCH	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IIGDEFR6	IIG PREPAID TRN-EXPIRES 6 MO FROM PURCH	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IIGTRAIN	IIG TRAINING	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-IIGTU0001	1 TRAINING UNIT VALID 1YR (IIG)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILCE-FEHC	EMCCE-Hybrid Cloud Sol Inst-Led PtrONLY	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILIE-AVAE	EMCIE-Avamar Exp Inst-Led PartnerOnly	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILIE-NW-E	EMCIE-NW Exp Inst-Led Partner ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILIE-VMAX3	EMCIE-VMAX3 Inst-Led Partner Only	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILPE-ISIL	EMCPE-ISIL INST-LED PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILPE-VMAX3	EMCPE-VMAX3 Inst-Led Partner Only	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILPT-XIO	EMCPT-XtremIO Inst Led PartnerONLY	$1,500.00	I	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTA-BRSOL	EMCTA-BR SOL. INST-LED PARTNER ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTA-CLN	EMCTA-CLN SOL. INST-LED PARTNER ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTA-SBC	EMCTA-SYMM. SOL. INST-LED PARTNER ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTA-VNX	EMCTA-VNX SOL. INST-LED PARTNERS ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTBRSA	BACKUP-RECOVERY SYSTEMS & ARCH INST-LED	$2,700.00	I	2%	$2,646.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTBTCLOUD	CLOUD ITAAS FOR BIZ TRANSF. ILT	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTBTDATA	DATA SCIENCE FOR BIZ TRANSF. ILT	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTCIS	Cloud Infrastructure and Services v2 ILT	$2,700.00	I	2%	$2,646.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTDSBDA	Data Science and Big Data Analytics ILT	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTITAAS	IT-AS-A-SERVICE PLANNING AND DESIGN ILT	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ILTSONEEM	SourceOne Email Management ILT	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-INFRATPKIT	INFRA ATP STUDENT DAY KIT FEE	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-INFRATPVDC	INFRA ATP 1 DAY VDC USAGE FEE	$250.00	I	2%	$245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-INFRDIRREG	DIRECT REGISTRATION (INFRA)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-INFRTC	TRAINING CONSULTANT FOR 1 DAY (INFRA)	$1,650.00	I	2%	$1,617.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-INFRTRCOST	INFRA TRAINING DELIVERY TRAVEL COST	$0.00	I	2%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ISTU0001	1 Training Unit Valid 1yr (Isilon)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ISTU0055	55 Training Units Valid 1yr (Isilon)	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ISTU0110	110 Training Units Valid 1yr (Isilon)	$11,000.00	I	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-ISTU0300	300 Training Units Valid 1yr (Isilon)	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	I	2%	$21,560.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGSUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGSUBPNR01	Partner Subscription Expire 1yr from Inv	$8,500.00	I	2%	$8,330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGTU30	30 Training Units Valid 1 year (BR)	$9,395.00	I	2%	$9,207.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-LGTVILTDXT	DISKXTENDER WINDOWS ADMIN-VILT	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-MILESTU0001	1 Training Unit Valid 1 Year (MILES)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-MILESTU0100	100 Training Units Valid 1 Year (MILES)	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-AV	EMC Avamar Online Lab PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-BR	NetWorker Online Lab PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-DD	DATA DOMAIN IMP ONLINE LAB PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-ISIL	ISILON IMP. ONLINE LAB PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-RP	RecoverPoint Online Lab PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-SBC	Symm. Sol. Online Lab PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLIE-VNX	VNX Imp. Online Lab PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OLPT-XIO	XtremIO Online Lab PARTNERS ONLY	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE	EMC ONSITE TRAINING	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE-01	1-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$15,800.00	I	2%	$15,484.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$18,900.00	I	2%	$18,522.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$25,200.00	I	2%	$24,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$33,600.00	I	2%	$32,928.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITE-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITECIS	Cloud Infra Services v2 Onsite	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITEIAD	IAD ONSITE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITEISIL	Isilon Onsite Training	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITEISM	ISM ONSITE	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-ONSITESND	SND ONSITE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OPENSUB2	Open Video Sub Exp 1yr VILTS 3 Titles=UC	$2,200.00	I	2%	$2,156.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSCCNDC	CISCO CCNDC ONSITE	$37,500.00	I	2%	$36,750.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSDCUCI	CISCO DCUCI ONSITE	$40,000.00	I	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSDCUFD	CISCO DCUFD ONSITE	$40,000.00	I	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSDCUFI	CISCO DCUFI ONSITE	$40,000.00	I	2%	$39,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSDSBDA	DSBDA ONSITE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSITAAS	ITAAS ONSITE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSVCLDDM	VCLOUD DDM ONSITE	$28,000.00	I	2%	$27,440.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSVDCCI	VDCCI ONSITE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-OSVSPICM	VSPHERE ICM ONSITE	$35,000.00	I	2%	$34,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CEPASPRTOS	ONSITE TRAINING	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PNHTEMEA	EMEA PARTNER NEW HIRE TRAINING WORKSHOP	$1,900.00	I	2%	$1,862.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PSKT-LA	CUSTOMER EDUCATION KNOWLEDGE TRANSFER	$8,000.00	I	2%	$7,840.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRCLNBC	CLARIION INTEG. & MGMT VILT PARTNER ONLY	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRRPPD	RECOVERPOINT P & D INST-LED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPCA2L	EMCCA 2 Levels Self-Paced Partners Only	$700.00	I	2%	$686.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPCA2LM	EMCCA 2 Levels Self-Paced Partners Only	$1,400.00	I	2%	$1,372.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPCA3L	EMCCA 3 Levels Self-Paced Partners Only	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPCA3LM	EMCCA 3 Levels Self-Paced Partners Only	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPSCA2L	EMCCA 2 Level PtrONLY VILTS 2Titles=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRSPSCA3L	EMCCA 3 Level PtrONLY VILTS 3Titles=UC	$1,700.00	I	2%	$1,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-PTRVPLEXI	VPLEX IMPLEMENT INSTALLED PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-RSATU0001	1 TRAINING UNIT VALID 1YR (RSA)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-S1CLASS	SOURCEONE CLASSROOM/ONLINE TRN PER DAY	$770.00	I	2%	$754.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMARTOS-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$18,900.00	I	2%	$18,522.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMARTOS-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$25,200.00	I	2%	$24,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMARTOS-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$33,600.00	I	2%	$32,928.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMARTOS-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	I	2%	$21,560.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SMSUBPNR01	PARTNER SUB - 1 PERSON; 1 YR (SMARTS)	$9,000.00	I	2%	$8,820.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPCE-FEHC	EMCCE-HybCldSol USB PtrONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-AVA	EMCIE-Avamar Self-Paced PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-AVAE	EMCIE-Avamar Exp Spaced PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-BR	EMCIE-NetWorker Self-Paced Partner ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-CLN	EMCIE-CLN SOL. SELF PACED PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-DATD	EMCIE DataDomain Self-Paced Partner Only	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-ISIL	EMCIE-ISIL Self-Paced Partner ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-AV	Avamar S-Paced w/Olab PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-BR	NetWorker S-Paced w/Olab PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-DD	DATA DOMAIN S-PACED W/OLAB PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-ISI	ISILON IMP. S-PACED W/OLAB PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-RP	RecoverPt S-Paced w/Olab PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-SBC	Symm. Sol. S-Paced w/Olab PARTNERS ONLY	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIEOL-VNX	VNX Imp. S-Paced Inc. Olab PARTNERS ONLY	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-SBC	EMCIE-SYMM. SOL. SLF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-SYME	EMCIE-SYM SOL EXP SPACED PARTNERONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-VMAX3	EMCIE-VMAX3 Self-Paced USB Ptr Only	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-VNX	EMCIE-VNX IMP. SELF-PACED PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPIE-VNXE	EMCIE-VNX IMP EXP SPACED PARTNERONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-SPIE-VPLEX	EMCIE-VPLEX Self-Paced Partner Only	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPLIE-CAS	EMCIE-CAS SELF-PACED PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPPE-ISIL	EMCPE ISILON SELF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPPE-VMAX3	EMCPE-VMAX3 S-Paced USB Partner Only	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPPE-VNX	EMCPE VNX SOL. SELF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSCE-FEHC	EMCCE-HybCldSol PtrONLY VILTS 2TITLES=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-AVA	EMCIE-Avamar PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-AVAE	EMCIE-Avamar Ex PtrONLY VILTS 1Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-BR	EMCIE NetWorker PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-CAS	EMCIE-CAS PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-DATD	EMCIE DataDomain PtrONLY VILTS 1Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-ISIL	EMCIE-ISIL PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-NW-E	EMCIE-NW Exp PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOL-AV	Avamar w/Olab PtrONLY VILTS 1 Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOL-BR	Networker w/OlabPtrONLY VILTS 1 Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOL-DD	Data Domain Stream w/Olab PartnerONLY=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOLISI	Isilon Imp w/OlabPtrONLY VILTS 1Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOL-RP	RP w/Olab PartnerONLY VILTS 1 Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOLRSE	RP/SE w/Olab PartnerONLY VILTS 1Title=UC	$1,300.00	I	2%	$1,274.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOLSBC	Symm Sol w/Olab PtrONLY VILTS 1 Title=UC	$2,200.00	I	2%	$2,156.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEOLVNX	VNX Imp w/Olab PtrONLY VILTS 1 Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-RP	EMCIE-RP PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-RPSE	EMCIE-RPSE PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-SBC	EMCIE-Symm Sol PtrONLY VILTS 2 Titles=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-SYME	EMCIE-SymSol Exp PtrONLY VILTS 1Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-VIPR	ViPR Imp PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-VMAX3	EMCIE-VMAX3 Ptr Only VILTS 2TITLES=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-VNX	EMCIE-VNX Imp PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-VNXE	EMCIE-VNX ImpExp PrONLY VILTS 3Titles=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIEVPLEX	EMCIE-VPLEX PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSIE-XIOSOL	EMCIE-XtremIO PtrOnly VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSOLPT-XIO	XtremIO w/Olab PtrONLY VILTS 1 Title=UC	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPE-ISIL	EMCPE Isilon PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPE-SYM	EMCPE-SYM Stream PartnerONLY=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPE-VMAX3	EMCPE-VMAX3 Ptr Only VILTS 1TITLE=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPE-VNX	EMCPE VNX Sol PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPT-SCALEIO	EMCPT-ScaleIO PtrONLY VILTS 1 Title=UC	$500.00	I	2%	$490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSPT-XIO	EMCPT-XtremIO PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-AVAILSOL	EMCTA-Avail Sol PtrOnly VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-BR	EMCTA-BR Sol PtrONLY VILTS 2 Titles=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-ISIL	EMCTA-Isilon PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-SBC	EMCTA Symm Sol PtrONLY VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-SYME	EMCTA-Sym Exp SPaced Strm PartnerONLY=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-VMAX3	EMCTA-VMAX3 Ptr Only VILTS 2TITLES=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-VNX	EMCTA VNX Sol PtrONLY VILTS 2 Titles=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-VNXE	EMCTA-VNX Exp PtrONLY VILT 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPSTA-XIOSOL	EMCTA-XtremIO PtrOnly VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPTA-ISIL	EMCTA ISILON SELF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPTA-SYME	EMCTA-Sym Sol Exp Spaced PartnerONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPTA-VNX	EMCTA-VNX SOL. SELF-PACED PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SPTA-VNXE	EMCTA-VNX Sol Exp Spaced PartnerONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	$12,500.00	I	2%	$12,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	I	2%	$21,560.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBCUSELN	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBPNR01	PARTNER SUB EXPIRE 1YR FROM INV DATE	$9,000.00	I	2%	$8,820.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-SUBPNR02	PARTNER SUB EXPIRE 2YR FROM INV DATE	$15,000.00	I	2%	$14,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TLAEDUCARE	TLA EduCare Tier 1 Annual Membership	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CETRSUBCUSEV	MOJO PromoOnlyGFS ID ReqVILTS 6Titles=UC	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0001	1 TRAINING UNITS VALID 1YR (EMC)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0050	50 TRAINING UNITS VALID 1YR	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0055	55 TRAINING UNITS VALID 1YR (EMC)	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0100	100 TRAINING UNITS VALID 1YR (EMC)	$10,000.00	I	2%	$9,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0110	110 TRAINING UNITS VALID 1YR (EMC)	$11,000.00	I	2%	$10,780.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0250	250 TRAINING UNITS VALID 1YR	$25,000.00	I	2%	$24,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-TU0300	300 Training Units Valid 1yr (EMC)	$30,000.00	I	2%	$29,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-UNITYDD	Unity Deep Dive	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-UNITYLRNCTR	Unity Learning Ctr Video 1 Title=UC	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALCE-CAS	PARTNER ONLY CAS PE VALUEPAK	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALCE-CLN	PARTNER ONLY CLARIION SOL. PE VALUEPAK	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALCE-NS	PARTNER ONLY NAS PE VALUEPAK	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALCE-SYM	PARTNER ONLY Symmetrix PE ValuePak	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-CAS	EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-CLN	EMCIE-CLN SOL. INST-LED PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-DATD	EMCIE Data Domain Inst-Led Partner Only	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-ISIL	EMCIE ISILON INST-LED PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-RP	EMCIE-RP Instructor-Led Partner ONLY	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-SBC	EMCIE SYMM. SOL. INST-LED PARTNER ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-SYME	EMCIE SYM SOL EXP INST-LED PARTNER ONLY	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-VIPR	ViPR Imp Inst-Led PartnerOnly	$1,500.00	I	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-VALIE-VNX	EMCIE-VNX SOL. INST-LED PARTNERS ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-VNXE	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIEVPLEX	EMCIE-VPLEX Inst-Led PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALIE-XIOSOL	EMCIE-XtremIO Inst-Led PartnerOnly	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKATMS	ATMOS VALUEPAK	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKAX	CLARIION AX SERIES ELEARNING VALUEPAK	$300.00	I	2%	$294.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKBC	BUS. CONT FOR SYMMETRIX VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKBR	NetWorker ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKCBC	CLARIION BUSINESS CONTINUITY VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKCC	CONTROLCENTER VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKCLN	CLARIION MANAGEMENT VALUEPAK	$4,400.00	I	2%	$4,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDD	Data Domain ValuePak	$4,400.00	I	2%	$4,312.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDLM	DISK LIBRARY FOR MAINFRAME VALUEPAK	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDPA	DATA PROTECTION ADVISOR (DPA) VALUEPAK	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDPROA	Data Protection Advisor 6.x ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDSAA	Advanced Analytics DSBD ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDSS	INFO. STORAGE SECURITY EMCDCA VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKDX	DISKXTENDER VALUEPAK	$3,300.00	I	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKEDL	EMC Disk Library 4000 ValuePak	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKESMITAAS	Est Serv Mgmt for ITaaS ValuePak	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKFEHC	Fed Ent Hybrid Cloud Ops ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKGRNP	GREENPLUM VALUEPAK	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKNS	CELERRA VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSAN	SAN VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSAS	Service Assurance Suite ValuePak	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSCA	Storage Config Adv VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSMGT	SYMMETRIX MANAGEMENT VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSO	SourceOne ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSRMIM	ViPR SRM 3.x Imp. And Maint. ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSRMSA	ViPR SRM Storage Administration ValuePak	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSTF	Information Storage and Management	$2,700.00	I	2%	$2,646.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKSYMP	Symmetrix Performance ValuePak	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKUIM	UNIFIED INFRA. MGR MGMT AND REPORTING	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVBL	VBLOCK VALUEPAK	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVI	VIRTUALIZED INFRA.EMCCA VALUEPAK	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVIPRIAM	ViPR Imp and Mgmt ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVIPRSRMAR	ViPR SRM Advanced Reporting ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVMAX3MAN	VMAX3 Mgmt & Biz Cont ValuePak	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVNX	VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	$5,500.00	I	2%	$5,390.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKVPX	VPLEX VALUEPAK	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKW4N	Watch4net ValuePak	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKXTIO	XtremIO 3.x ValuePak	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPAKXTIOMGMT	XtremIO Solutions ValuePak	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPE-VNX	EMCPE VNX SOL.INST-LED PARTNER ONLY	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPKVNXCA	VNX CA Solutions ValuePak	$6,600.00	I	2%	$6,468.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPKVNXFB	VNX File or Block Solutions ValuePak	$3,300.00	I	2%	$3,234.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALPTDD	DATADOMAIN INST-LED PARTNERS ONLY	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTABRSOL	EMCTA-BR SOL. SLF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-CAS	EMCTA-CAS SELF-PACED PARTNERS ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-CLN	EMCTA-CLN SOL. SLF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-SBC	EMCTA SYMM. SOL. SLF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTASIIE	EMCTA-SI2 ENT. SLF-PACED PARTNER ONLY	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-SYME	EMCTA-Symm Sol Exp Inst-Led PartnerOnly	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-VNX	EMCTA-VNX SOL. INST.-LED PARTNERS ONLY	$4,000.00	I	2%	$3,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VALTA-VNXE	EMCTA-VNX Sol. Exp Inst-Led PartnerOnly	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDPKDDD	Data Domain VVPK VILTS 1 Title=UC	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDPKVMAXE	Symm VMAXe Mgmt VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDPKVNXCA	VNX CA Sol VVPK VILTS 1 Title=UC	$3,600.00	I	2%	$3,528.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDPKVNXF	VNX F Sol VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDPKVNXFB	VNX FileOrBlock Sol VVPK VILTS 1Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKAV	Avamar Mgmt VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKBC	Symmetrix BC VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKBR	Networker VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKCAS	CAS (Centera) VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKCBC	CLARiiON BC VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKCC	ControlCenter VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKCLS	CLARiiON BC VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKCUF	Celerra VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKDPROA	Data Prot Adv 6.x VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKDSAA	Adv Analytics DSBD VVPK VILTS 1TITLE=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKDX	DISKXTENDER VIDEO VALUEPAK	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKESMITAAS	EstServMgmtForITaas VVPK VILTS 1TITLE=UC	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKFEHC	FedEnt HybCloud Ops VVPK VILTS 1TITLE=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKGP	Greenplum VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKISAM	Isilon Solution VVPK VILTS 1Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKMF	Mainframe Vid VVPK VITLS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKMSG	Messaging VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKRM	Replication Mngr VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKRP	RecoverPoint VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSAN	SAN VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-VIDVPKSAS	Serv Assur Suite VVPK VILTS 1 Title=UC	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSMGT	Symmetrix Mgmt VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSMT	Smarts-IT Mgmt&Serv VVPK VILTS 1Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSO	SourceOne VVPK VILTS 1TITLE=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSRMIM	ViPR SRM 3.x I&M VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKSRMSA	ViPR SRM Stge Adm VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKVIPR	ViPR VVPK VILTS 1 Title=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKVIPRSRMAR	ViPR SRM Adv Rep. VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKVMAX3MAN	VMAX3 Mgmt&Biz Cont VVPK VILTS 1TITLE=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKVNX	VNX Unified Sol VVPK VILTS 1 Title=UC	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKVPX	VPLEX VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKW4N	Watch4net VVPK VILTS 1 Title=UC	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKXTIO	XtremIO 3.x Video VVPK VILTS 1 Title=UC	$1,800.00	I	2%	$1,764.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VIDVPKXTIOMGMT	XtremIO Sol. Video VVPK VILTS 1 Title=UC	$2,000.00	I	2%	$1,960.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTBTCLOU	Cloud ITaaS-Biz Trans VILTS 1 Title=UC	$400.00	I	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTBTDATA	Data Sci-Biz Trans VILTS 1 Title=UC	$400.00	I	2%	$392.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTCIS	CIS v2 VILTS 1 Title=UC	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTCLNF30	CLARIION SME W/ UNISPHERE & FLARE30 VILT	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTCLNSME	CLARIION SOL. SME WITH NAVISPHERE VILT	$2,400.00	I	2%	$2,352.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTDSBDA	DSBDA VILTS 1 Title=UC	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTIAD	Enterprise BR Design VILTS 1 Title=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTISM	ISM v2 VILTS 1 Title=UC	$600.00	I	2%	$588.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTITAAS	ITaaS Planning & Design VILTS 1 Title=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTITILF	ITIL FNDS Cert Course VILTS 1 Title=UC	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSL050	License-Agree Form ReqVILTS 50 Titles=UD	$60,000.00	I	2%	$58,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSL150	License-Agree Form ReqVILTS 150Titles=UD	$150,000.00	I	2%	$147,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSL300	License-Agree Form ReqVILTS 300Titles=UD	$225,000.00	I	2%	$220,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSL600	License-Agree Form ReqVILTS 600Titles=UD	$300,000.00	I	2%	$294,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSLADJ	Add l VILTS Licenses-Agree Form Req=UD	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSLOVR	Overage Strm Licenses-Agree Form Req=UD	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSND	Enterprise StrNetwkg Dgn VILTS 1Title=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTSNDM	STORAGE NETWORKING DESIGN AND MGMT VILT	$1,600.00	I	2%	$1,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VILTVDCCI	Virtual DataCtr & Infra VILTS 1 Title=UC	$1,200.00	I	2%	$1,176.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMDIRREG	DIRECT REGISTRATION (VMWARE)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMSERMGRCD	VMWARE SERVICE MANAGER-CERT. DEVELOPER	$7,300.00	I	2%	$7,154.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMSERMGRSD	VMWARE SERVICE MANAGER-SVC DESK ADMIN	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMSERMGRWT	VMWARE SVC MGR: WORKFLOW TEMPLATE DESIGN	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVADVVCM	ADVANCED VMWARE VCENTER CONFIG MGR	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVIEWDBP	VMWARE VIEW: DESIGN BEST PRACTICES	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVIEWIC	VMWARE VIEW: INSTALL; CONFIGURE; MANAGE	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVINTVCM	INTRO TO VMWARE VCENTER CONFIG MGR	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSERMGR	VMWARE SERVICE MANAGER	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHADFT	VMWARE VSPHERE ADVANCED FAST TRACK	$5,100.00	I	2%	$4,998.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHATFT	VMWARE VSPHERE AUTOMATION FAST TRACK	$4,700.00	I	2%	$4,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHDIFF	VMWARE VSPHERE: WHATS NEW	$1,700.00	I	2%	$1,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHDW	VMWARE VSPHERE: DESIGN WORKSHOP	$2,300.00	I	2%	$2,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHEIC	VMWARE VSPHERE: INSTALL; CONFIG; MANAGE	$3,000.00	I	2%	$2,940.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHMGA	VMWARE VSPHERE MANAGE AVAILABILITY	$745.00	I	2%	$730.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHMGS	VMWARE VSPHERE: MANAGE SCALABILITY	$745.00	I	2%	$730.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHMP	VMWARE VSHPERE: MANAGE FOR PERFORMACE	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHSFO	VMWARE VSPHERE: SKILLS FOR OPERATORS	$1,500.00	I	2%	$1,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVSPHTRS	VMWARE VSPHERE:TROUBLESHOOTING	$3,295.00	I	2%	$3,229.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMVVCMBUND	VMWARE VCENTER CONFIG MGR BUNDLE	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMWAREOS	ONSITE TRAINING SOW REQ (VMWARE)	$100.00	I	2%	$98.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMWAVCL	VMWARE VCLOUD:ARCHITECTING VMWARE CLOUD	$2,500.00	I	2%	$2,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMWSRM	VMWARE SITE RECOVERY MANGER COURSE	$1,700.00	I	2%	$1,666.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VMWVCLOV	VMWARE VCLOUD OVERVIEW	$800.00	I	2%	$784.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYENOS-01	1DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$15,800.00	I	2%	$15,484.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYENOS-02	2DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$18,900.00	I	2%	$18,522.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYENOS-03	3DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$25,200.00	I	2%	$24,696.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYENOS-04	4DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$33,600.00	I	2%	$32,928.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYENOS-05	5DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$42,000.00	I	2%	$41,160.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VOYTU01	1 TRAINING UNIT VALID 1 YEAR (VOYENCE)	$330.00	I	2%	$323.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VPKSCALEIO	ScaleIO ValuePak	$1,000.00	I	2%	$980.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CE-VPVMAXEMAN	SYMMETRIX VMAX 10K MANAGERMENT	$5,000.00	I	2%	$4,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0100	ISCSI	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	$0.00	IS	25%	$0.00	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0245-CF	ENTERPRISE-SMARTPOOLS (TIER 1)=ID	$3,465.00	IS	25%	$2,598.75	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0247	ENTERPRISE-SNAPSHOTIQ (Tier 1)	$0.00	IS	25%	$0.00	$371.70	$330.40	$0.00	$0.00	$0.00	$371.70
5	200-0247-CF	ENTERPRISE-SNAPSHOTIQ (TIER 1)=ID	$2,065.00	IS	25%	$1,548.75	$371.70	$330.40	$0.00	$0.00	$0.00	$371.70
5	200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	$0.00	IS	25%	$0.00	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0248-CF	ENTERPRISE-SMARTCONNECT TIER 1=ID	$3,465.00	IS	25%	$2,598.75	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0249	ENTERPRISE-SYNCIQ (Tier 1)	$0.00	IS	25%	$0.00	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0249-CF	ENTERPRISE-SYNCIQ (TIER 1)=ID	$3,465.00	IS	25%	$2,598.75	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0250	ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY)	$0.00	IS	25%	$0.00	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	$0.00	IS	25%	$0.00	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0251-CF	ENTERPRISE-SMARTQUOTAS (TIER 1)=ID	$1,365.00	IS	25%	$1,023.75	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	$0.00	IS	25%	$0.00	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0252-CF	Enterprise-SmartPools (Tier 2)=ID	$4,655.00	IS	25%	$3,491.25	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0254	ENTERPRISE-SNAPSHOTIQ (Tier 2)	$0.00	IS	25%	$0.00	$497.70	$442.40	$0.00	$0.00	$0.00	$497.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	200-0254-CF	Enterprise-SnapshotIQ (Tier 2)=ID	$2,765.00	IS	25%	$2,073.75	$497.70	$442.40	$0.00	$0.00	$0.00	$497.70
5	200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	$0.00	IS	25%	$0.00	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0255-CF	ENTERPRISE-SMARTCONNECT (TIER 2)=ID	$4,655.00	IS	25%	$3,491.25	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0256	ENTERPRISE-SYNCIQ (Tier 2)	$0.00	IS	25%	$0.00	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0256-CF	ENTERPRISE-SYNCIQ (TIER 2)=ID	$4,655.00	IS	25%	$3,491.25	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0257	ENTERPRISE-SYNCIQ/MIGIQ (MEDIUM DENSITY)	$0.00	IS	25%	$0.00	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	$0.00	IS	25%	$0.00	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0258-CF	Enterprise-SmartQuotas (Tier 2)=ID	$1,855.00	IS	25%	$1,391.25	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	$0.00	IS	25%	$0.00	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0259-CF	ENTERPRISE-SMARTPOOLS (TIER 3)=ID	$6,615.00	IS	25%	$4,961.25	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	$0.00	IS	25%	$0.00	$699.30	$621.60	$0.00	$0.00	$0.00	$699.30
5	200-0261-CF	ENTERPRISE-SNAPSHOTIQ (TIER 3)=ID	$3,885.00	IS	25%	$2,913.75	$699.30	$621.60	$0.00	$0.00	$0.00	$699.30
5	200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	$0.00	IS	25%	$0.00	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0262-CF	ENTERPRISE-SMARTCONNECT TIER 3=ID	$6,615.00	IS	25%	$4,961.25	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0263	ENTERPRISE-SYNCIQ (Tier 3)	$0.00	IS	25%	$0.00	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0263-CF	ENTERPRISE-SYNCIQ (TIER 3)=ID	$6,615.00	IS	25%	$4,961.25	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0264	ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY)	$0.00	IS	25%	$0.00	$1,190.70	$1,058.40	$0.00	$0.00	$0.00	$1,190.70
5	200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	$0.00	IS	25%	$0.00	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	200-0265-CF	ENTERPRISE-SMARTQUOTAS (TIER 3)=ID	$2,695.00	IS	25%	$2,021.25	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	200-0286	PLATFORM API	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0289	ENTERPRISE-VCENTER (Tier 1)	$0.00	IS	25%	$0.00	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0289-CF	ENTERPRISE-VCENTER (TIER 1)=ID	$1,365.00	IS	25%	$1,023.75	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0290	ENTERPRISE-VCENTER (Tier 2)	$0.00	IS	25%	$0.00	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0290-CF	ENTERPRISE-VCENTER (TIER 2)=ID	$1,855.00	IS	25%	$1,391.25	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0291	ENTERPRISE-VCENTER (Tier 3)	$0.00	IS	25%	$0.00	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	200-0291-CF	ENTERPRISE-VCENTER (TIER 3)=ID	$2,695.00	IS	25%	$2,021.25	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	200-0332-CF	HDFS For OneFS=ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	$0.00	IS	25%	$0.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0349-CF	Enterprise-SmartQuotas Tier 4=ID	$3,480.00	IS	25%	$2,610.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0350	ENTERPRISE-VCENTER (Tier 4)	$0.00	IS	25%	$0.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0350-CF	Enterprise-Vcenter (Tier 4)=ID	$3,480.00	IS	25%	$2,610.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	$0.00	IS	25%	$0.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0351-CF	Enterprise-Smartlock (Tier 4)=ID	$3,480.00	IS	25%	$2,610.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	200-0352	ENTERPRISE-SNAPSHOTIQ (Tier 4)	$0.00	IS	25%	$0.00	$902.88	$802.56	$0.00	$0.00	$0.00	$902.88
5	200-0352-CF	Enterprise-SnapshotIQ (Tier 4)=ID	$5,016.00	IS	25%	$3,762.00	$902.88	$802.56	$0.00	$0.00	$0.00	$902.88
5	200-0353	ENTERPRISE-SMARTCONN ADV (Tier 4)	$0.00	IS	25%	$0.00	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0353-CF	Enterprise-SmartConn Adv (Tier 4)=ID	$8,541.00	IS	25%	$6,405.75	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	$0.00	IS	25%	$0.00	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0354-CF	Enterprise-SmartPools (Tier 4)=ID	$8,541.00	IS	25%	$6,405.75	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0355	ENTERPRISE-SYNCIQ (Tier 4)	$0.00	IS	25%	$0.00	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0355-CF	Enterprise-SyncIQ (Tier 4)=ID	$8,541.00	IS	25%	$6,405.75	$1,537.38	$1,366.56	$0.00	$0.00	$0.00	$1,537.38
5	200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	$0.00	IS	25%	$0.00	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0357-CF	Enterprise-SmartDedupe (Tier 1)=ID	$3,465.00	IS	25%	$2,598.75	$623.70	$554.40	$0.00	$0.00	$0.00	$623.70
5	200-0358	ENTERPRISE-SMARTDEDUPE (Tier 2)	$0.00	IS	25%	$0.00	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0358-CF	Enterprise-SmartDedupe (Tier 2)=ID	$4,655.00	IS	25%	$3,491.25	$837.90	$744.80	$0.00	$0.00	$0.00	$837.90
5	200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	$0.00	IS	25%	$0.00	$1,562.04	$1,388.48	$0.00	$0.00	$0.00	$1,562.04
5	200-0359-CF	Enterprise-SmartDedupe (Tier 3)=ID	$8,678.00	IS	25%	$6,508.50	$1,562.04	$1,388.48	$0.00	$0.00	$0.00	$1,562.04
5	200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	$0.00	IS	25%	$0.00	$2,217.06	$1,970.72	$0.00	$0.00	$0.00	$2,217.06
5	200-0360-CF	Enterprise-SmartDedupe (Tier 4)=ID	$12,317.00	IS	25%	$9,237.75	$2,217.06	$1,970.72	$0.00	$0.00	$0.00	$2,217.06
5	200-0365	SWIFT FOR ONEFS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0365-CF	Swift For OneFS=ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	$0.00	IS	25%	$0.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0368-CF	Enterprise-SmartConn Adv (Tier 5)=ID	$12,456.00	IS	25%	$9,342.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0369	ENTERPRISE-SMARTCONN ADV (Tier 7)	$0.00	IS	25%	$0.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0369-CF	Enterprise-SmartConn Adv (Tier 7)=ID	$20,600.00	IS	25%	$15,450.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	$0.00	IS	25%	$0.00	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	200-0370-CF	Enterprise-Smartlock (Tier 5)=ID	$5,075.00	IS	25%	$3,806.25	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	$0.00	IS	25%	$0.00	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0371-CF	Enterprise-Smartlock (Tier 7)=ID	$8,394.00	IS	25%	$6,295.50	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	$0.00	IS	25%	$0.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0372-CF	Enterprise-SmartPools (Tier 5)=ID	$12,456.00	IS	25%	$9,342.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	$0.00	IS	25%	$0.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0373-CF	Enterprise-SmartPools (Tier 7)=ID	$20,600.00	IS	25%	$15,450.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	$0.00	IS	25%	$0.00	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	200-0374-CF	Enterprise-SmartQuotas (Tier 5)=ID	$5,075.00	IS	25%	$3,806.25	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	200-0375	ENTERPRISE-SMARTQUOTAS (Tier 7)	$0.00	IS	25%	$0.00	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0375-CF	Enterprise-SmartQuotas (Tier 7)=ID	$8,394.00	IS	25%	$6,295.50	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	$0.00	IS	25%	$0.00	$1,316.70	$1,170.40	$0.00	$0.00	$0.00	$1,316.70
5	200-0376-CF	Enterprise-SnapshotIQ (Tier 5)=ID	$7,315.00	IS	25%	$5,486.25	$1,316.70	$1,170.40	$0.00	$0.00	$0.00	$1,316.70
5	200-0377	ENTERPRISE-SNAPSHOTIQ (Tier 7)	$0.00	IS	25%	$0.00	$2,177.64	$1,935.68	$0.00	$0.00	$0.00	$2,177.64
5	200-0377-CF	Enterprise-SnapshotIQ (Tier 7)=ID	$12,098.00	IS	25%	$9,073.50	$2,177.64	$1,935.68	$0.00	$0.00	$0.00	$2,177.64
5	200-0378	ENTERPRISE-SYNCIQ (Tier 5)	$0.00	IS	25%	$0.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0378-CF	Enterprise-SyncIQ (Tier 5)=ID	$12,456.00	IS	25%	$9,342.00	$2,242.08	$1,992.96	$0.00	$0.00	$0.00	$2,242.08
5	200-0379	ENTERPRISE-SYNCIQ (Tier 7)	$0.00	IS	25%	$0.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0379-CF	Enterprise-SyncIQ (Tier 7)=ID	$20,600.00	IS	25%	$15,450.00	$3,708.00	$3,296.00	$0.00	$0.00	$0.00	$3,708.00
5	200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	$0.00	IS	25%	$0.00	$3,233.16	$2,873.92	$0.00	$0.00	$0.00	$3,233.16
5	200-0380-CF	Enterprise-SmartDedupe (Tier 5)=ID	$17,962.00	IS	25%	$13,471.50	$3,233.16	$2,873.92	$0.00	$0.00	$0.00	$3,233.16
5	200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	$0.00	IS	25%	$0.00	$5,347.44	$4,753.28	$0.00	$0.00	$0.00	$5,347.44
5	200-0381-CF	Enterprise-SmartDedupe (Tier 7)=ID	$29,708.00	IS	25%	$22,281.00	$5,347.44	$4,753.28	$0.00	$0.00	$0.00	$5,347.44
5	200-0384	ENTERPRISE-VCENTER (Tier 5)	$0.00	IS	25%	$0.00	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	200-0384-CF	Enterprise-VCenter (Tier 5)=ID	$5,075.00	IS	25%	$3,806.25	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	200-0385	ENTERPRISE-VCENTER (Tier 7)	$0.00	IS	25%	$0.00	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0385-CF	Enterprise-VCenter (Tier 7)=ID	$8,394.00	IS	25%	$6,295.50	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	200-0386	STIG HARDENING FOR ONEFS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0386-CF	STIG Hardening For OneFS=ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0387	CLOUDPOOLS FOR ONEFS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0388	ENTERPRISE-SMARTCONN ADV (Tier 6)	$0.00	IS	25%	$0.00	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0388-CF	ENTERPRISE-SMARTCONN ADV (Tier 6)	$16,294.00	IS	25%	$12,220.50	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	$0.00	IS	25%	$0.00	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0389-CF	ENTERPRISE-SMARTLOCK (Tier 6)	$6,639.00	IS	25%	$4,979.25	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	$0.00	IS	25%	$0.00	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0390-CF	ENTERPRISE-SMARTPOOLS (Tier 6)	$16,294.00	IS	25%	$12,220.50	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0391	ENTERPRISE-SMARTQUOTAS (Tier 6)	$0.00	IS	25%	$0.00	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0391-CF	ENTERPRISE-SMARTQUOTAS (Tier 6)	$6,639.00	IS	25%	$4,979.25	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0392	ENTERPRISE-SNAPSHOTIQ (Tier 6)	$0.00	IS	25%	$0.00	$1,722.42	$1,531.04	$0.00	$0.00	$0.00	$1,722.42
5	200-0392-CF	ENTERPRISE-SNAPSHOTIQ (Tier 6)	$9,569.00	IS	25%	$7,176.75	$1,722.42	$1,531.04	$0.00	$0.00	$0.00	$1,722.42
5	200-0393	ENTERPRISE-SYNCIQ (Tier 6)	$0.00	IS	25%	$0.00	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0393-CF	ENTERPRISE-SYNCIQ (Tier 6)	$16,294.00	IS	25%	$12,220.50	$2,932.92	$2,607.04	$0.00	$0.00	$0.00	$2,932.92
5	200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	$0.00	IS	25%	$0.00	$4,229.64	$3,759.68	$0.00	$0.00	$0.00	$4,229.64
5	200-0394-CF	ENTERPRISE-SMARTDEDUPE (Tier 6)	$23,498.00	IS	25%	$17,623.50	$4,229.64	$3,759.68	$0.00	$0.00	$0.00	$4,229.64
5	200-0395	ENTERPRISE-VCENTER (Tier 6)	$0.00	IS	25%	$0.00	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0395-CF	ENTERPRISE-VCENTER (Tier 6)	$6,639.00	IS	25%	$4,979.25	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	$0.00	IS	25%	$0.00	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0396-CF	ENTERPRISE-SMARTCONN ADV (Tier 8)	$26,949.00	IS	25%	$20,211.75	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0397	ENTERPRISE-SMARTLOCK (Tier 8)	$0.00	IS	25%	$0.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0397-CF	ENTERPRISE-SMARTLOCK (Tier 8)	$10,980.00	IS	25%	$8,235.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	$0.00	IS	25%	$0.00	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0398-CF	ENTERPRISE-SMARTPOOLS (Tier 8)	$26,949.00	IS	25%	$20,211.75	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	$0.00	IS	25%	$0.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0399-CF	ENTERPRISE-SMARTQUOTAS (Tier 8)	$10,980.00	IS	25%	$8,235.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0400	ENTERPRISE-SNAPSHOTIQ (Tier 8)	$0.00	IS	25%	$0.00	$2,848.86	$2,532.32	$0.00	$0.00	$0.00	$2,848.86
5	200-0400-CF	ENTERPRISE-SNAPSHOTIQ (Tier 8)	$15,827.00	IS	25%	$11,870.25	$2,848.86	$2,532.32	$0.00	$0.00	$0.00	$2,848.86
5	200-0401	ENTERPRISE-SYNCIQ (Tier 8)	$0.00	IS	25%	$0.00	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0401-CF	ENTERPRISE-SYNCIQ (Tier 8)	$26,949.00	IS	25%	$20,211.75	$4,850.82	$4,311.84	$0.00	$0.00	$0.00	$4,850.82
5	200-0402	ENTERPRISE-SMARTDEDUPE (Tier 8)	$0.00	IS	25%	$0.00	$6,995.34	$6,218.08	$0.00	$0.00	$0.00	$6,995.34
5	200-0402-CF	ENTERPRISE-SMARTDEDUPE (Tier 8)	$38,863.00	IS	25%	$29,147.25	$6,995.34	$6,218.08	$0.00	$0.00	$0.00	$6,995.34
5	200-0403	ENTERPRISE-VCENTER (Tier 8)	$0.00	IS	25%	$0.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0403-CF	ENTERPRISE-VCENTER (Tier 8)	$10,980.00	IS	25%	$8,235.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	200-0404	INSIGHTIQ FOR ONEFS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0404-CF	INSIGHTIQ FOR ONEFS=ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	200-0405	OneFS OE Tier 2 Capacity	$333.00	IS	25%	$249.75	$36.63	$29.97	$0.00	$0.00	$0.00	$36.63
5	200-0406	OneFS OE Tier 3 Capacity	$208.00	IS	25%	$156.00	$22.88	$18.72	$0.00	$0.00	$0.00	$22.88
5	200-0410	OneFS OE Tier 1 Base	$68,750.00	IS	25%	$51,562.50	$7,562.50	$6,187.50	$0.00	$0.00	$0.00	$7,562.50
5	200-0411	OneFS OE Tier 2 Base	$12,500.00	IS	25%	$9,375.00	$1,375.00	$1,125.00	$0.00	$0.00	$0.00	$1,375.00
5	200-0412	OneFS OE Tier 3 Base	$4,167.00	IS	25%	$3,125.25	$458.37	$375.03	$0.00	$0.00	$0.00	$458.37
5	200-0413	OneFS OE Tier 1 Capacity	$333.00	IS	25%	$249.75	$36.63	$29.97	$0.00	$0.00	$0.00	$36.63
5	200-0414	CloudPools for Third Party	$0.00	IS	25%	$0.00	$77.22	$68.64	$0.00	$0.00	$0.00	$77.22
5	200-0414-CF	CLOUDPOOLS FOR THIRD PARTY=ID	$429.00	IS	25%	$321.75	$77.22	$68.64	$0.00	$0.00	$0.00	$77.22
5	200-0422	OneFS OE Encryption Key Mgmt Tier 1 TRK	$20,833.00	IS	25%	$15,624.75	$2,291.63	$1,874.97	$0.00	$0.00	$0.00	$2,291.63
5	200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	$11,458.00	IS	25%	$8,593.50	$1,260.38	$1,031.22	$0.00	$0.00	$0.00	$1,260.38
5	200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	$11,458.00	IS	25%	$8,593.50	$1,260.38	$1,031.22	$0.00	$0.00	$0.00	$1,260.38
5	200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	$0.00	IS	25%	$0.00	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0983-CF	ENTERPRISE-SMARTLOCK (TIER 1)=ID	$1,365.00	IS	25%	$1,023.75	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	$0.00	IS	25%	$0.00	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0984-CF	ENTERPRISE-SMARTLOCK (TIER 2)=ID	$1,855.00	IS	25%	$1,391.25	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	$0.00	IS	25%	$0.00	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	200-0986-CF	ENTERPRISE-SMARTLOCK (TIER 3)=ID	$2,695.00	IS	25%	$2,021.25	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	201-0218	EAB01-SNAP/CONADV-Tier 1	$0.00	IS	25%	$0.00	$895.86	$796.32	$0.00	$0.00	$0.00	$895.86
5	201-0219	EAB02-SNAP/SYNC-Tier 1	$0.00	IS	25%	$0.00	$895.86	$796.32	$0.00	$0.00	$0.00	$895.86
5	201-0220	EAB03-CONADV/SYNC-Tier 1	$0.00	IS	25%	$0.00	$1,122.66	$997.92	$0.00	$0.00	$0.00	$1,122.66
5	201-0221	EAB04-SNAP/CONADV/SYNC-Tier 1	$0.00	IS	25%	$0.00	$1,457.28	$1,295.36	$0.00	$0.00	$0.00	$1,457.28
5	201-0222	EAB06-SNAP/CONADV/SYNC/MIG -LOW	$0.00	IS	25%	$0.00	$1,457.28	$1,295.36	$0.00	$0.00	$0.00	$1,457.28
5	201-0223	EAB07-SNAP/CONADV/QUOTA-Tier 1	$0.00	IS	25%	$0.00	$1,117.08	$992.96	$0.00	$0.00	$0.00	$1,117.08
5	201-0224	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	$0.00	IS	25%	$0.00	$1,678.32	$1,491.84	$0.00	$0.00	$0.00	$1,678.32
5	201-0225	EAB09-SNAP/QUOTA-Tier 1	$0.00	IS	25%	$0.00	$555.66	$493.92	$0.00	$0.00	$0.00	$555.66
5	201-0226	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	$0.00	IS	25%	$0.00	$1,678.32	$1,491.84	$0.00	$0.00	$0.00	$1,678.32
5	201-0227	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 1	$0.00	IS	25%	$0.00	$2,460.78	$2,187.36	$0.00	$0.00	$0.00	$2,460.78
5	201-0228	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	$0.00	IS	25%	$0.00	$1,899.54	$1,688.48	$0.00	$0.00	$0.00	$1,899.54
5	201-0229	EAB13-POOL/CONADV-Tier 1	$0.00	IS	25%	$0.00	$1,122.66	$997.92	$0.00	$0.00	$0.00	$1,122.66
5	201-0230	EAB14-POOL/CONADV/INS-Tier 1	$0.00	IS	25%	$0.00	$1,343.88	$1,194.56	$0.00	$0.00	$0.00	$1,343.88
5	201-0231	EAB01-SNAP/CONADV-Tier 2	$0.00	IS	25%	$0.00	$1,202.04	$1,068.48	$0.00	$0.00	$0.00	$1,202.04
5	201-0232	EAB02-SNAP/SYNC-Tier 2	$0.00	IS	25%	$0.00	$1,202.04	$1,068.48	$0.00	$0.00	$0.00	$1,202.04
5	201-0233	EAB03-CONADV/SYNC-Tier 2	$0.00	IS	25%	$0.00	$1,508.22	$1,340.64	$0.00	$0.00	$0.00	$1,508.22
5	201-0234	EAB04-SNAP/CONADV/SYNC-Tier 2	$0.00	IS	25%	$0.00	$1,956.24	$1,738.88	$0.00	$0.00	$0.00	$1,956.24
5	201-0235	EAB06-SNAP/CONADV/SYNC/MIG-MED	$0.00	IS	25%	$0.00	$1,956.24	$1,738.88	$0.00	$0.00	$0.00	$1,956.24
5	201-0236	EAB07-SNAP/CONADV/QUOTA-Tier 2	$0.00	IS	25%	$0.00	$1,502.64	$1,335.68	$0.00	$0.00	$0.00	$1,502.64
5	201-0237	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	$0.00	IS	25%	$0.00	$2,256.66	$2,005.92	$0.00	$0.00	$0.00	$2,256.66
5	201-0238	EAB09-SNAP/QUOTA-Tier 2	$0.00	IS	25%	$0.00	$748.44	$665.28	$0.00	$0.00	$0.00	$748.44
5	201-0239	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	$0.00	IS	25%	$0.00	$2,256.66	$2,005.92	$0.00	$0.00	$0.00	$2,256.66
5	201-0240	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 2	$0.00	IS	25%	$0.00	$3,311.28	$2,943.36	$0.00	$0.00	$0.00	$3,311.28

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	201-0241	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	$0.00	IS	25%	$0.00	$2,557.26	$2,273.12	$0.00	$0.00	$0.00	$2,557.26
5	201-0242	EAB13-POOL/CONADV-Tier 2	$0.00	IS	25%	$0.00	$1,508.22	$1,340.64	$0.00	$0.00	$0.00	$1,508.22
5	201-0243	EAB14-POOL/CONADV/INS-Tier 2	$0.00	IS	25%	$0.00	$1,808.82	$1,607.84	$0.00	$0.00	$0.00	$1,808.82
5	201-0244	EAB01-SNAP/CONADV-Tier 3	$0.00	IS	25%	$0.00	$1,701.00	$1,512.00	$0.00	$0.00	$0.00	$1,701.00
5	201-0245	EAB02-SNAP/SYNC-Tier 3	$0.00	IS	25%	$0.00	$1,701.00	$1,512.00	$0.00	$0.00	$0.00	$1,701.00
5	201-0246	EAB03-CONADV/SYNC-Tier 3	$0.00	IS	25%	$0.00	$2,143.26	$1,905.12	$0.00	$0.00	$0.00	$2,143.26
5	201-0247	EAB04-SNAP/CONADV/SYNC-Tier 3	$0.00	IS	25%	$0.00	$2,772.72	$2,464.64	$0.00	$0.00	$0.00	$2,772.72
5	201-0248	EAB06-SNAP/CONADV/SYNC/MIG-HIGH	$0.00	IS	25%	$0.00	$2,772.72	$2,464.64	$0.00	$0.00	$0.00	$2,772.72
5	201-0249	EAB07-SNAP/CONADV/QUOTA-Tier 3	$0.00	IS	25%	$0.00	$2,137.68	$1,900.16	$0.00	$0.00	$0.00	$2,137.68
5	201-0250	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	$0.00	IS	25%	$0.00	$3,209.22	$2,852.64	$0.00	$0.00	$0.00	$3,209.22
5	201-0251	EAB09-SNAP/QUOTA-Tier 3	$0.00	IS	25%	$0.00	$1,065.96	$947.52	$0.00	$0.00	$0.00	$1,065.96
5	201-0252	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	$0.00	IS	25%	$0.00	$3,209.22	$2,852.64	$0.00	$0.00	$0.00	$3,209.22
5	201-0253	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 3	$0.00	IS	25%	$0.00	$4,717.44	$4,193.28	$0.00	$0.00	$0.00	$4,717.44
5	201-0254	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3	$0.00	IS	25%	$0.00	$3,645.90	$3,240.80	$0.00	$0.00	$0.00	$3,645.90
5	201-0255	EAB13-POOL/CONADV-Tier 3	$0.00	IS	25%	$0.00	$2,143.26	$1,905.12	$0.00	$0.00	$0.00	$2,143.26
5	201-0256	EAB14-POOL/CONADV/INS-Tier 3	$0.00	IS	25%	$0.00	$2,579.94	$2,293.28	$0.00	$0.00	$0.00	$2,579.94
5	201-0282	EAB01-SNAP/CONADV-Tier 4	$0.00	IS	25%	$0.00	$2,196.36	$1,952.32	$0.00	$0.00	$0.00	$2,196.36
5	201-0283	EAB02-SNAP/SYNC-Tier 4	$0.00	IS	25%	$0.00	$2,196.36	$1,952.32	$0.00	$0.00	$0.00	$2,196.36
5	201-0284	EAB03-CONADV/SYNC-Tier 4	$0.00	IS	25%	$0.00	$2,767.32	$2,459.84	$0.00	$0.00	$0.00	$2,767.32
5	201-0285	EAB04-SNAP/CONADV/SYNC-Tier 4	$0.00	IS	25%	$0.00	$3,580.20	$3,182.40	$0.00	$0.00	$0.00	$3,580.20
5	201-0287	EAB07-SNAP/CONADV/QUOTA-Tier 4	$0.00	IS	25%	$0.00	$2,760.12	$2,453.44	$0.00	$0.00	$0.00	$2,760.12
5	201-0289	EAB09-SNAP/QUOTA-Tier 4	$0.00	IS	25%	$0.00	$1,376.46	$1,223.52	$0.00	$0.00	$0.00	$1,376.46
5	201-0290	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	$0.00	IS	25%	$0.00	$4,143.78	$3,683.36	$0.00	$0.00	$0.00	$4,143.78
5	201-0291	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 4	$0.00	IS	25%	$0.00	$6,091.20	$5,414.40	$0.00	$0.00	$0.00	$6,091.20
5	201-0292	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	$0.00	IS	25%	$0.00	$4,707.54	$4,184.48	$0.00	$0.00	$0.00	$4,707.54
5	201-0293	EAB13-POOL/CONADV-Tier 4	$0.00	IS	25%	$0.00	$2,767.32	$2,459.84	$0.00	$0.00	$0.00	$2,767.32
5	201-0294	EAB14-POOL/CONADV/INS-Tier 4	$0.00	IS	25%	$0.00	$3,331.26	$2,961.12	$0.00	$0.00	$0.00	$3,331.26
5	201-0295	SW: Basic Bundle (Tier 1)	$0.00	IS	25%	$0.00	$896.04	$796.48	$0.00	$0.00	$0.00	$896.04
5	201-0295-CF	SW: Basic Bundle (Tier 1)=ID	$4,978.00	IS	25%	$3,733.50	$896.04	$796.48	$0.00	$0.00	$0.00	$896.04
5	201-0296	SW: Basic Bundle (Tier 2)	$0.00	IS	25%	$0.00	$1,202.22	$1,068.64	$0.00	$0.00	$0.00	$1,202.22
5	201-0296-CF	SW: Basic Bundle (Tier 2)=ID	$6,679.00	IS	25%	$5,009.25	$1,202.22	$1,068.64	$0.00	$0.00	$0.00	$1,202.22
5	201-0297	SW: Basic Bundle (Tier 3)	$0.00	IS	25%	$0.00	$1,701.18	$1,512.16	$0.00	$0.00	$0.00	$1,701.18
5	201-0297-CF	SW: Basic Bundle (Tier 3)=ID	$9,451.00	IS	25%	$7,088.25	$1,701.18	$1,512.16	$0.00	$0.00	$0.00	$1,701.18
5	201-0298	SW: Basic Bundle (Tier 4)	$0.00	IS	25%	$0.00	$2,196.18	$1,952.16	$0.00	$0.00	$0.00	$2,196.18
5	201-0298-CF	SW: Basic Bundle (Tier 4)=ID	$12,201.00	IS	25%	$9,150.75	$2,196.18	$1,952.16	$0.00	$0.00	$0.00	$2,196.18
5	201-0299	SW: Enterprise Bundle (Tier 1)	$0.00	IS	25%	$0.00	$1,117.08	$992.96	$0.00	$0.00	$0.00	$1,117.08
5	201-0299-CF	SW: Enterprise Bundle (Tier 1)=ID	$6,206.00	IS	25%	$4,654.50	$1,117.08	$992.96	$0.00	$0.00	$0.00	$1,117.08
5	201-0300	SW: Enterprise Bundle (Tier 2)	$0.00	IS	25%	$0.00	$1,502.64	$1,335.68	$0.00	$0.00	$0.00	$1,502.64
5	201-0300-CF	SW: Enterprise Bundle (Tier 2)=ID	$8,348.00	IS	25%	$6,261.00	$1,502.64	$1,335.68	$0.00	$0.00	$0.00	$1,502.64
5	201-0301	SW: Enterprise Bundle (Tier 3)	$0.00	IS	25%	$0.00	$2,137.68	$1,900.16	$0.00	$0.00	$0.00	$2,137.68
5	201-0301-CF	SW: Enterprise Bundle (Tier 3)=ID	$11,876.00	IS	25%	$8,907.00	$2,137.68	$1,900.16	$0.00	$0.00	$0.00	$2,137.68
5	201-0302	SW: Enterprise Bundle (Tier 4)	$0.00	IS	25%	$0.00	$2,759.94	$2,453.28	$0.00	$0.00	$0.00	$2,759.94
5	201-0302-CF	SW: Enterprise Bundle (Tier 4)=ID	$15,333.00	IS	25%	$11,499.75	$2,759.94	$2,453.28	$0.00	$0.00	$0.00	$2,759.94
5	201-0303	SW: Enterprise Advanced Bundle (Tier 1)	$0.00	IS	25%	$0.00	$2,239.74	$1,990.88	$0.00	$0.00	$0.00	$2,239.74
5	201-0303-CF	SW: Enterprise Adv Bundle (Tier 1)=ID	$12,443.00	IS	25%	$9,332.25	$2,239.74	$1,990.88	$0.00	$0.00	$0.00	$2,239.74
5	201-0304	SW: Enterprise Advanced Bundle (Tier 2)	$0.00	IS	25%	$0.00	$3,010.86	$2,676.32	$0.00	$0.00	$0.00	$3,010.86
5	201-0304-CF	SW: Enterprise Adv Bundle (Tier 2)=ID	$16,727.00	IS	25%	$12,545.25	$3,010.86	$2,676.32	$0.00	$0.00	$0.00	$3,010.86
5	201-0305	SW: Enterprise Advanced Bundle (Tier 3)	$0.00	IS	25%	$0.00	$4,280.94	$3,805.28	$0.00	$0.00	$0.00	$4,280.94
5	201-0305-CF	SW: Enterprise Adv Bundle (Tier 3)=ID	$23,783.00	IS	25%	$17,837.25	$4,280.94	$3,805.28	$0.00	$0.00	$0.00	$4,280.94
5	201-0306	SW: Enterprise Advanced Bundle (Tier 4)	$0.00	IS	25%	$0.00	$5,527.26	$4,913.12	$0.00	$0.00	$0.00	$5,527.26
5	201-0306-CF	SW: Enterprise Adv Bundle (Tier 4)=ID	$30,707.00	IS	25%	$23,030.25	$5,527.26	$4,913.12	$0.00	$0.00	$0.00	$5,527.26
5	201-0307	SW: Elite Bundle (Tier 1)	$0.00	IS	25%	$0.00	$3,170.16	$2,817.92	$0.00	$0.00	$0.00	$3,170.16
5	201-0308	SW: Elite Bundle (Tier 2)	$0.00	IS	25%	$0.00	$4,262.58	$3,788.96	$0.00	$0.00	$0.00	$4,262.58
5	201-0309	SW: Elite Bundle (Tier 3)	$0.00	IS	25%	$0.00	$6,377.58	$5,668.96	$0.00	$0.00	$0.00	$6,377.58
5	201-0310	SW: Elite Bundle (Tier 4)	$0.00	IS	25%	$0.00	$8,404.56	$7,470.72	$0.00	$0.00	$0.00	$8,404.56
5	201-0311	SW: Basic Bundle (Tier 5)	$0.00	IS	25%	$0.00	$3,202.74	$2,846.88	$0.00	$0.00	$0.00	$3,202.74
5	201-0311-CF	SW: Basic Bundle (Tier 5)=ID	$17,793.00	IS	25%	$13,344.75	$3,202.74	$2,846.88	$0.00	$0.00	$0.00	$3,202.74
5	201-0312	SW: Basic Bundle (Tier 7)	$0.00	IS	25%	$0.00	$5,296.86	$4,708.32	$0.00	$0.00	$0.00	$5,296.86
5	201-0312-CF	SW: Basic Bundle (Tier 7)=ID	$29,427.00	IS	25%	$22,070.25	$5,296.86	$4,708.32	$0.00	$0.00	$0.00	$5,296.86
5	201-0313	SW: Enterprise Bundle (Tier 5)	$0.00	IS	25%	$0.00	$4,024.98	$3,577.76	$0.00	$0.00	$0.00	$4,024.98
5	201-0313-CF	SW: Enterprise Bundle (Tier 5)=ID	$22,361.00	IS	25%	$16,770.75	$4,024.98	$3,577.76	$0.00	$0.00	$0.00	$4,024.98
5	201-0314	SW: Enterprise Bundle (Tier 7)	$0.00	IS	25%	$0.00	$6,656.76	$5,917.12	$0.00	$0.00	$0.00	$6,656.76
5	201-0314-CF	SW: Enterprise Bundle (Tier 7)=ID	$36,982.00	IS	25%	$27,736.50	$6,656.76	$5,917.12	$0.00	$0.00	$0.00	$6,656.76
5	201-0315	SW: Enterprise Advanced Bundle (Tier 5)	$0.00	IS	25%	$0.00	$8,060.58	$7,164.96	$0.00	$0.00	$0.00	$8,060.58
5	201-0315-CF	SW: Enterprise Adv Bundle (Tier 5)=ID	$44,781.00	IS	25%	$33,585.75	$8,060.58	$7,164.96	$0.00	$0.00	$0.00	$8,060.58
5	201-0316	SW: Enterprise Advanced Bundle (Tier 7)	$0.00	IS	25%	$0.00	$13,331.34	$11,850.08	$0.00	$0.00	$0.00	$13,331.34
5	201-0316-CF	SW: Enterprise Adv Bundle (Tier 7)=ID	$74,063.00	IS	25%	$55,547.25	$13,331.34	$11,850.08	$0.00	$0.00	$0.00	$13,331.34
5	201-0319	EAB01-SNAP/CONADV-(Tier 5)	$0.00	IS	25%	$0.00	$3,203.10	$2,847.20	$0.00	$0.00	$0.00	$3,203.10
5	201-0320	EAB02-SNAP/SYNC-(Tier 5)	$0.00	IS	25%	$0.00	$3,203.10	$2,847.20	$0.00	$0.00	$0.00	$3,203.10
5	201-0321	EAB03-CONADV/SYNC-(Tier 5)	$0.00	IS	25%	$0.00	$4,035.60	$3,587.20	$0.00	$0.00	$0.00	$4,035.60
5	201-0322	EAB04-SNAP/CONADV/SYNC-(Tier 5)	$0.00	IS	25%	$0.00	$5,221.08	$4,640.96	$0.00	$0.00	$0.00	$5,221.08
5	201-0323	EAB07-SNAP/CONADV/QUOTA-(Tier 5)	$0.00	IS	25%	$0.00	$4,025.16	$3,577.92	$0.00	$0.00	$0.00	$4,025.16
5	201-0324	EAB09-SNAP/QUOTA-(Tier 5)	$0.00	IS	25%	$0.00	$2,007.36	$1,784.32	$0.00	$0.00	$0.00	$2,007.36
5	201-0325	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 5)	$0.00	IS	25%	$0.00	$6,042.96	$5,371.52	$0.00	$0.00	$0.00	$6,042.96
5	201-0326	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC (T5)	$0.00	IS	25%	$0.00	$8,883.00	$7,896.00	$0.00	$0.00	$0.00	$8,883.00
5	201-0327	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier5)	$0.00	IS	25%	$0.00	$6,865.20	$6,102.40	$0.00	$0.00	$0.00	$6,865.20
5	201-0328	EAB13-POOL/CONADV-(Tier 5)	$0.00	IS	25%	$0.00	$4,035.60	$3,587.20	$0.00	$0.00	$0.00	$4,035.60
5	201-0329	EAB14-POOL/CONADV/INS-(Tier 5)	$0.00	IS	25%	$0.00	$4,858.02	$4,318.24	$0.00	$0.00	$0.00	$4,858.02
5	201-0330	EAB01-SNAP/CONADV-(Tier 6)	$0.00	IS	25%	$0.00	$5,297.58	$4,708.96	$0.00	$0.00	$0.00	$5,297.58
5	201-0331	EAB02-SNAP/SYNC-(Tier 6)	$0.00	IS	25%	$0.00	$5,297.58	$4,708.96	$0.00	$0.00	$0.00	$5,297.58

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	201-0332	EAB03-CONADV/SYNC-(Tier 6)	$0.00	IS	25%	$0.00	$6,674.58	$5,932.96	$0.00	$0.00	$0.00	$6,674.58
5	201-0333	EAB04-SNAP/CONADV/SYNC-(Tier 6)	$0.00	IS	25%	$0.00	$8,635.32	$7,675.84	$0.00	$0.00	$0.00	$8,635.32
5	201-0334	EAB07-SNAP/CONADV/QUOTA-(Tier 6)	$0.00	IS	25%	$0.00	$6,657.30	$5,917.60	$0.00	$0.00	$0.00	$6,657.30
5	201-0335	EAB09-SNAP/QUOTA-(Tier 6)	$0.00	IS	25%	$0.00	$3,319.92	$2,951.04	$0.00	$0.00	$0.00	$3,319.92
5	201-0336	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 6)	$0.00	IS	25%	$0.00	$9,994.50	$8,884.00	$0.00	$0.00	$0.00	$9,994.50
5	201-0337	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-(T6)	$0.00	IS	25%	$0.00	$14,691.60	$13,059.20	$0.00	$0.00	$0.00	$14,691.60
5	201-0338	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier6)	$0.00	IS	25%	$0.00	$11,354.40	$10,092.80	$0.00	$0.00	$0.00	$11,354.40
5	201-0339	EAB13-POOL/CONADV-(Tier 6)	$0.00	IS	25%	$0.00	$6,674.58	$5,932.96	$0.00	$0.00	$0.00	$6,674.58
5	201-0340	EAB14-POOL/CONADV/INS-(Tier 6)	$0.00	IS	25%	$0.00	$8,034.84	$7,142.08	$0.00	$0.00	$0.00	$8,034.84
5	201-0341	SW: Basic Bundle (Tier 6)	$0.00	IS	25%	$0.00	$4,189.86	$3,724.32	$0.00	$0.00	$0.00	$4,189.86
5	201-0341-CF	SW: Basic Bundle (Tier 6)	$23,277.00	IS	25%	$17,457.75	$4,189.86	$3,724.32	$0.00	$0.00	$0.00	$4,189.86
5	201-0342	SW: Enterprise Bundle (Tier 6)	$0.00	IS	25%	$0.00	$5,265.36	$4,680.32	$0.00	$0.00	$0.00	$5,265.36
5	201-0342-CF	SW: Enterprise Bundle (Tier 6)	$29,252.00	IS	25%	$21,939.00	$5,265.36	$4,680.32	$0.00	$0.00	$0.00	$5,265.36
5	201-0343	SW: Enterprise Advanced Bundle (Tier 6)	$0.00	IS	25%	$0.00	$10,544.76	$9,373.12	$0.00	$0.00	$0.00	$10,544.76
5	201-0343-CF	SW: Enterprise Advanced Bundle (Tier 6)	$58,582.00	IS	25%	$43,936.50	$10,544.76	$9,373.12	$0.00	$0.00	$0.00	$10,544.76
5	201-0344	SW: Basic Bundle (Tier 8)	$0.00	IS	25%	$0.00	$6,929.64	$6,159.68	$0.00	$0.00	$0.00	$6,929.64
5	201-0344-CF	SW: Basic Bundle (Tier 8)	$38,498.00	IS	25%	$28,873.50	$6,929.64	$6,159.68	$0.00	$0.00	$0.00	$6,929.64
5	201-0345	SW: Enterprise Bundle (Tier 8)	$0.00	IS	25%	$0.00	$8,708.40	$7,740.80	$0.00	$0.00	$0.00	$8,708.40
5	201-0345-CF	SW: Enterprise Bundle (Tier 8)	$48,380.00	IS	25%	$36,285.00	$8,708.40	$7,740.80	$0.00	$0.00	$0.00	$8,708.40
5	201-0346	SW: Enterprise Advanced Bundle (Tier 8)	$0.00	IS	25%	$0.00	$17,440.02	$15,502.24	$0.00	$0.00	$0.00	$17,440.02
5	201-0346-CF	SW: Enterprise Advanced Bundle (Tier 8)	$96,889.00	IS	25%	$72,666.75	$17,440.02	$15,502.24	$0.00	$0.00	$0.00	$17,440.02
5	456-105-366	SRMSUITE ISILON LO DNSTY =ID	$0.00	IS	25%	$0.00	$707.40	$628.80	$0.00	$0.00	$0.00	$707.40
5	456-105-367	SRMSUITE ISILON MED DNSTY =ID	$0.00	IS	25%	$0.00	$950.40	$844.80	$0.00	$0.00	$0.00	$950.40
5	456-105-368	SRMSUITE ISILON HI DNSTY =ID	$0.00	IS	25%	$0.00	$1,351.80	$1,201.60	$0.00	$0.00	$0.00	$1,351.80
5	456-105-945	SRMSUITE ISILON UPR DNSTY =ID	$0.00	IS	25%	$0.00	$1,920.60	$1,707.20	$0.00	$0.00	$0.00	$1,920.60
5	456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	$15,000.00	IS	25%	$11,250.00	$0.00	$3,150.00	$0.00	$0.00	$0.00	$0.00
5	456-110-765	VIPR SRM ISILON LO DNSTY =ID	$3,930.00	IS	25%	$2,947.50	$707.40	$628.80	$0.00	$0.00	$0.00	$707.40
5	456-110-766	VIPR SRM ISILON MED DNSTY =ID	$5,280.00	IS	25%	$3,960.00	$950.40	$844.80	$0.00	$0.00	$0.00	$950.40
5	456-110-767	VIPR SRM ISILON HI DNSTY =ID	$7,510.00	IS	25%	$5,632.50	$1,351.80	$1,201.60	$0.00	$0.00	$0.00	$1,351.80
5	456-110-780	VIPR SRM ISILON UPR DNSTY =ID	$10,670.00	IS	25%	$8,002.50	$1,920.60	$1,707.20	$0.00	$0.00	$0.00	$1,920.60
5	456-111-305	ESA FOR ISILON TIER 1 LIC=ID	$1,365.00	IS	25%	$1,023.75	$245.70	$218.40	$0.00	$0.00	$0.00	$245.70
5	456-111-306	ESA FOR ISILON TIER 2 LIC=ID	$1,855.00	IS	25%	$1,391.25	$333.90	$296.80	$0.00	$0.00	$0.00	$333.90
5	456-111-307	ESA FOR ISILON TIER 3 LIC=ID	$2,695.00	IS	25%	$2,021.25	$485.10	$431.20	$0.00	$0.00	$0.00	$485.10
5	456-111-308	ESA FOR ISILON TIER 4 LIC=ID	$3,480.00	IS	25%	$2,610.00	$626.40	$556.80	$0.00	$0.00	$0.00	$626.40
5	456-111-309	ESA FOR ISILON TIER 5 LIC=ID	$5,075.00	IS	25%	$3,806.25	$913.50	$812.00	$0.00	$0.00	$0.00	$913.50
5	456-111-310	ESA FOR ISILON TIER 6 LIC=ID	$6,639.00	IS	25%	$4,979.25	$1,195.02	$1,062.24	$0.00	$0.00	$0.00	$1,195.02
5	456-111-311	ESA FOR ISILON TIER 7 LIC=ID	$8,394.00	IS	25%	$6,295.50	$1,510.92	$1,343.04	$0.00	$0.00	$0.00	$1,510.92
5	456-111-312	ESA FOR ISILON TIER 8 LIC=ID	$10,980.00	IS	25%	$8,235.00	$1,976.40	$1,756.80	$0.00	$0.00	$0.00	$1,976.40
5	458-000-199	VIPR SRM for ISILON =ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-252	IsilonSD Edge =ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-624	ESA FOR ISILON PRODUCT=ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0004	12TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0005	11TB+200GB SSD/ 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0006	6TB+1.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0007	24TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0008	20TB+400GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0009	12TB+1.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0010	36TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0011	27TB+600GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0012	18TB+1.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0013	7.2TB HDD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0014	6.9TB+200GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0015	5.4TB+1.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0016	14.4TB HDD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0017	13.2TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0018	10.8TB+1.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0044	4.8TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0045	36TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0046	72TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0047	108TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0056	90TB/2.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0063	144TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0068	21.6TB HDD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0070	20.7TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0071	19.8TB HDD/800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0072	18.9TB+1.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0074	34TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0075	66TB+1.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0076	96TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0078	19.8TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0098	9.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0099	120TB+2.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0101	13.2TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0102	16.2TB+2.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0103	10.8TB/2.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0104	108TB SED HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0105	36TB SED HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0106	5.5TB/400GB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0107	10TB/800GB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0108	60TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	611-0109	120TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0110	62TB HDD /2TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0111	13.2TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0112	19.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0113	26.4TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0115	48TB SED HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0116	144TB SED HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0118	34TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0119	64TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0120	90TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0121	6.6TB/1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0122	19.8TB HDD+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0124	128TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0125	25.2TB+2.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0126	24TB+3.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0128	6.6TB HDD/400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0129	64TB HDD/1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0130	99TB+2.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0131	136TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0132	26.4TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0133	96TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0134	10TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0135	20TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0136	6TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0137	16TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0138	12TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0139	33TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0140	11TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0141	22TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0142	30TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0143	24TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0144	18TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0145	28.8TB HDD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0146	13.8TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0147	102TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0156	354TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0168	21.6TB SED HDD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0169	20.7TB SED+800GB SED SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0170	19.8TB SED+1.6T SED SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0171	6.9TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0172	6.9TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0173	13.8TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0174	20.7TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0175	27.6TB+400GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0176	27.6TB+800GB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0177	70TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0178	68TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0179	136TB HDD+1.6TB SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0180	136TB SED+1.6TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0181	128TB SED+3.2TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0182	120TB SED+4.8TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0183	33TB SED+800GB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0184	30TB SED+1.6TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0185	24TB SED+3.2TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0186	102TB SED+1.6TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0187	96TB SED+3.2TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0188	105TB SED+800GB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0189	140TB SED+800GB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0190	132TB SED HDD/2.4TB SED SSD/3.5in.	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0191	35TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0192	132TB+2.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0195	16.2TB+4.8TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0196	18.9TB+2.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0197	18TB+3.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0198	21.6TB+4.8TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0199	24T HDD+3.2T SSD/2.5in.	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0200	25.2T HDD+2.4T SSD/2.5in.	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0201	6.6TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0202	9.6T SSD/2.5in.	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0203	32TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0205	90TB SED+4.8TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0206	99TB SED HDD/2.4TB SED SSD/3.5 IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0207	210TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0208	140TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0210	48TB HDD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0211	44TB HDD + 800G SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0212	40TB HDD + 1.6T SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0213	44TB SED HDD + 800G SED SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0214	40TB SED HDD + 1.6TB SED SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0215	32TB SED HDD /3.2TB SED SSD, 3.5in.	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	611-0216	280TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0217	472TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0218	6.9TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0219	13.8TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0220	13.2TB+3.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0221	20.7TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0222	19.8TB+3.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0223	18.0TB+6.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0224	27.6TB+1.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0225	26.4TB+3.2TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0226	24.0TB+6.4TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0227	21.6TB+9.6TB SSD/2.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0228	70TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0229	68TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0230	66TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0231	64TB+6.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0232	60TB+9.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0233	140TB+1.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0234	136TB+3.2TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0235	132TB+4.8TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0236	128TB+6.4TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0237	120TB+9.6TB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0238	32TB HDD + 3.2TB SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0239	105TB+800GB SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0240	354TB+800GB SSD/3.5in/4kn	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0241	210TB+800GB SSD/3.5in/4kn	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0242	210TB SED+800TB SED SSD/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0243	354TB SED+800GB SSD SED/3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0244	280TB HDD SED +1.6TB SSD SED 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0245	472TB HDD SED+1.6TB SSD SED 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0246	210TB HDD + 1.6TB SSD 3.5in	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0247	105TB + 1.6TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0248	102TB + 3.2TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0249	99TB + 4.8TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0250	96TB + 6.4TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0251	90TB + 9.6TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0252	35TB + 1.6TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	611-0253	34TB + 3.2TB SSD/3.5IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0001	6GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0002	12GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0003	24GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0004	48GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0005	24GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0006	48GB RAM 12x4G	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0008	12GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0009	192GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0014	32GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0015	64GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0016	128GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0017	128GB RAM 16x8GB	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0018	256GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0019	48GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0020	24GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0021	96GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0022	INA 12GB RAM 6x2G	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0023	24GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0024	48GB RAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0026	INA 12GB RAM (Next Gen)	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0027	24GB RAM (Next Gen)	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0028	48GB RAM (Next Gen)	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	612-0031	24GB RAM 3x8G Gen5-HD	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	613-0001	1GBE BASE-T DUAL-PORT PCIE	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	613-0002	10GBE; DUAL-PORT; SFP+; WITHOUT OPTICS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	613-0003	1GBE BASE-T DUAL-PORT PCIE X2	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	613-0008	10GBE DUAL-PORT SFP WITHOUT OPTICS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	613-0009	10GBE DUAL-PORT SFP W/O OPTICS HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	$40.00	IS	25%	$30.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0012	PWRCRD,2,IEC320 C14-C13,208V UNIVERSAL	$49.00	IS	25%	$36.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0014	PWRCRD,2,BS1363-C13,240V UK/IRLND	$101.00	IS	25%	$75.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0015	PWRCRD,2,CEE7/7 KSC8305-C13,220V EU/KREA	$88.00	IS	25%	$66.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0017	PWRCRD,2,JIS 8303-C13,100V JAPAN	$89.00	IS	25%	$66.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0020	PWRCRD,2,AS3112-C13,230V AUS/NZ	$89.00	IS	25%	$66.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0021	PWRCRD,2,IS1293-C13,240V INDIA/SA	$97.00	IS	25%	$72.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0022	PWRCRD,2,SI-32 TO C13,230V ISRAEL	$127.00	IS	25%	$95.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0024	PWRCRD,2,SEV 1011-C13,220V SWTZLAND	$96.00	IS	25%	$72.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0025	PWRCRD,2,IRAM 2073-C13,220V ARGENTINA	$86.00	IS	25%	$64.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0026	PWRCRD,2,AFSNIT107-2-D1-C13,220V DENMRK	$87.00	IS	25%	$65.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	$110.00	IS	25%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0030	PWRCRD,2,IEC320 C14-C19,208-240V UNIVL	$110.00	IS	25%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0031	PWRCRD,2,CEE7/7 KSC8305-C19,220V EU/KREA	$96.00	IS	25%	$72.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	800-0032	PWRCRD,2,PSE JIS 8303-C19,100V JAPAN	$118.00	IS	25%	$88.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0033	PWRCRD,2,BS 1363-C19,240V UK/IRLND	$112.00	IS	25%	$84.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0034	PWRCRD,2,AS3112-C19,230V AUS/NZ	$106.00	IS	25%	$79.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0035	PWRCRD,2,IS1293-C19,240V INDIA/SA	$124.00	IS	25%	$93.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0037	PWRCRD,2,SI-32 TO C19,230V ISRAEL	$265.00	IS	25%	$198.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0038	PWRCRD,2,SEV 1011-C19,220V SWTZLAND	$218.00	IS	25%	$163.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0039	PWRCRD,2,AFSNIT107-2-D1-C19,220V DENMRK	$84.00	IS	25%	$63.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	$1,630.00	IS	25%	$1,222.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	$299.00	IS	25%	$224.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	$1,702.00	IS	25%	$1,276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0057	TOP ROUTING KIT; TITAN RACK	$830.00	IS	25%	$622.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	$268.00	IS	25%	$201.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	$1,341.00	IS	25%	$1,005.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0063	PWRCRD,1,TITAN,15F,IEC60309, 230V UNIVL	$264.00	IS	25%	$198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	$569.00	IS	25%	$426.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0065	Deep Rack Installation Kit HD400	$770.00	IS	25%	$577.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0066	Normal Depth Rack Installation Kit HD400	$975.00	IS	25%	$731.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	$828.00	IS	25%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0068	PWRCRD 1 TITAN 3-PHASE 40A 15FT INTL	$1,154.00	IS	25%	$865.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0069	HD400 TITAN D RACK ANTI-TIP MOUNT KIT	$287.00	IS	25%	$215.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0070	HD400 TITAN D RACK ANTI-MOVE MOUNT KIT	$1,732.00	IS	25%	$1,299.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0071	HD400 TITAN-D ANCHORING BRACKET KIT	$2,749.00	IS	25%	$2,061.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0072	HD400 TITAN-D TOP COVER ROUTING KIT	$717.00	IS	25%	$537.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0073	PWRCRD IEC60320 C13 TO C14 1M 15A/250V	$52.00	IS	25%	$39.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0074	HD400 Pre-Racked Install Kit	$11,835.00	IS	25%	$8,876.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	$750.00	IS	25%	$562.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	800-0076	PWRCRD 3-PHASE WYE 32A 15FT INT'L	$703.00	IS	25%	$527.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	810-0021	KIT - 1 SPARE 400GB HD; SATA	$426.00	IS	25%	$319.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0006	SPARES KIT, DUAL GIGABIT NIC, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0007	SPARES KIT, NVRAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0009	SPARES KIT, INFINIBAND HCA, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0011	SPARES KIT, 250GB HD, SATA	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0017	SPARES KIT, DIMM, 1GB	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0018	SPARES KIT, RISER CARD, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0022	SPARES KIT, 500 GB HD, SATA II	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0023	SPARES KIT, 160GB HD, SATA II	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0025	SPARES KIT, CPU, XEON, 3.2GHZ, 2MB	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0028	SPARES KIT, FRONT PANEL ASSY, 1U, ACCEL	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0029	SPARES KIT, PASSIVE RISER, 1U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0031	SPARES KIT, POWER SUPPLY, 1U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0032	SPARES KIT, FRONT PANEL ASSY, EX6000	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0048	SPARES KIT, 750 GB HD, SATA, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0053	SPARES KIT, CPU, GRAHAM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0058	SPARES KIT, 160GB HD, SATA, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0060	SPARES KIT, 750 GB HD, SATA, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0069	SPARES KIT, FRONT PANEL ASSY BU ACCEL	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0073	SPARES KIT, 300 GB HD, SAS, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0102	SPARES KIT, 2 TB HD, SATA, 5400RPM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0113	SPARES KIT, NIC 10GESFP+ ACCEL-X W/OP	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0117	SPARES KIT, NVRAM, 2010, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0120	SPARES KIT, POWER SUPPLY, BF	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0127	SPARES KIT, 100 GB SSD, WF, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0133	SPARES KIT, 100 GB SSD, BF, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0138	SPARES KIT, SIDE RAIL SOLID BEAR SPECIAL	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0141	FRU, PS, QLOGIC 12800-XXX QDR IB SWITCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0142	FRU, IN QLOGIC 12800-XXX QDR IB SWITCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0144	FRU, LEAF QLOGIC 12800-XXX QDR IB SWITCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0145	FRU, EX QLOGIC 12800-XXX QDR IB SWITCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0152	SPARES KIT, CABLE ASSY SATA 1.5G 0.5M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0153	SPARES KIT, CABLE ASSY,SATA 1.5G,STR,1M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0154	FRU, PS, MELLANOX MIS50XX QDR SWITCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0155	FRU, POWER DISTRIBUTION PANEL TITAN RACK	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0156	FRU, POWER DISTRIBUTION UNIT, TITAN RACK	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0157	FRU, CABLE, MINI SAS TITAN RACK INTERCON	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0165	FRU, MANAGEMENT MODULE, QLOGIC, 12800	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0166	SPARES KIT, 4 TB HD, 3.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0168	SPARES KIT, 250GB HD, SATA, ROHS ACCEL-X	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0174	FRU, RACK INST KIT MELLANOX IS5022 CTR	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0175	FRU, RACK INSTALL KIT, MELLANOX, 1U GT	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0190	SPARES KIT, BOOT DRIVE	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0192	FRU,QDR, INTEL,SWITCH, IB, 18 PORT	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0193	FRU,QDR, MELLANOX, SWITCH IB, 18 PORT	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0194	FRU,QDR, INTEL,SWITCH, IB, 36 PORT	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0195	FRU,QDR, MELLANOX, SWITCH, IB 36 PORT	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0201	SPARES KIT, 3TB SED HD, 3.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0202	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 1M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0203	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 3M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0204	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 5M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0206	SPARE KIT CABLE IB DDR CX4-CX4 1M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0207	SPARE KIT CABLE IB DDR CX4-CX4 3M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	811-0208	SPARE KIT CABLE IB DDR CX4-CX4 5M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0209	SPARE KIT,SWITCH,IB QDR,36 PORT,2PS,1U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0210	SPARE KIT-CABLE-IB QDR-QSFP-ACT OPT-10M	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0224	SPARES KIT-SAS CONTROLLER-S210/X410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0225	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0226	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0227	SPARES KIT-BATTERY-S210/X410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0229	SPARES KIT 900GB SED HDD 2.5 IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0230	SPARES KIT 800GB SED SSD 2.5 IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0231	SPARES KIT 800GB SED SSD 3.5 IN	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0232	Spares Kit/Optic/SFP+/SR/ 40Gbe	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0233	SPARES KIT 6TB HDD 3.5 IN SATA	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0235	SPARE KIT, DIMM,16GB DDR3-1600,HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0236	SPARE KIT, COVER SENSOR ASSEMBLY HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0237	SPARE KIT, ASSY DISPLAY BOARD HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0238	SPARE KIT, DENSE DPE SUITECASE HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0240	SPARE KIT, CHASSIS WITH BASEBOARD HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0241	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0242	SPARE KIT, CONNECT DUAL QDR IB HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0244	SPARE KIT, PCB M SATA CARR W/HOLD HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0245	SPARE KIT, MSATA DEVICES HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0246	SPARE KIT, FAN MODULE ASSY HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0248	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0249	SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0250	SPARE KIT, 6TB SATA 512 ASSY HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0251	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0253	SPARES KIT 1.6TB SSD 3.5 IN ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0254	SPARES KIT 1.6TB SSD 2.5 IN ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0255	SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0256	SPARES KIT, 800G eMLC+ SSD, 3.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0257	SPARES KIT, 400G eMLC+ SSD, 2.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0258	SPARES KIT, 400G eMLC+ SSD, 3.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0259	SPARES KIT, 200G eMLC+ SSD, 2.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0260	SPARES KIT, 200G eMLC+ SSD, 3.5 IN, ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0261	SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0262	SPARES KIT, 800G eMLC+ SSD SED, 3.5 ROHS	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0263	SPARES KIT - 8TB HDD 3.5in NL-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0264	SPARES KIT-FRONT PANEL ASSY-4U-NL410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0265	SPARES KIT - FRONT PANEL ASSEMBLY-X210	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0266	SPARES KIT - POWER SUPPLY MODULE NL410	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0267	SPARES KIT - PCB LOX PCIe NVRAM w/ MLC	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0268	SPARES KIT - DIMM 8GB DDR3-1600	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0269	SPARES KIT - SLIDE RAIL KIT 2U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0270	SPARES KIT - BATTERY PACK/LI-ION/18650	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0273	SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0274	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0275	SPARES KIT - 6TB HDD SED 3.5in NL-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0276	SPARES KIT - 6TB HDD SED 3.5in HD-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0277	SPARES KIT - 8TB HDD 3.5in HD-Series	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0280	SPARE KIT - TITAN-D 3-PHASE WYE PDU	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	811-0281	SPARE KIT - 32G BOOT DRIVE GEN 4	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0021	S210 CHASSIS - 2U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0023	X410 CHASSIS - 4U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0024	X210 CHASSIS - 2U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	812-0026	NL410 CHASSIS - 4U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	$4,868.00	IS	25%	$3,651.00	$535.48	$438.12	$0.00	$0.00	$0.00	$535.48
5	820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	$19,023.00	IS	25%	$14,267.25	$2,092.53	$1,712.07	$0.00	$0.00	$0.00	$2,092.53
5	820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	$8,373.00	IS	25%	$6,279.75	$921.03	$753.57	$0.00	$0.00	$0.00	$921.03
5	820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	$16,731.00	IS	25%	$12,548.25	$1,840.41	$1,505.79	$0.00	$0.00	$0.00	$1,840.41
5	820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	$25,515.00	IS	25%	$19,136.25	$2,806.65	$2,296.35	$0.00	$0.00	$0.00	$2,806.65
5	820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	$33,403.00	IS	25%	$25,052.25	$3,674.33	$3,006.27	$0.00	$0.00	$0.00	$3,674.33
5	820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	$41,738.00	IS	25%	$31,303.50	$4,591.18	$3,756.42	$0.00	$0.00	$0.00	$4,591.18
5	820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	$50,074.00	IS	25%	$37,555.50	$5,508.14	$4,506.66	$0.00	$0.00	$0.00	$5,508.14
5	820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	$8,419.00	IS	25%	$6,314.25	$926.09	$757.71	$0.00	$0.00	$0.00	$926.09
5	820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	$16,678.00	IS	25%	$12,508.50	$1,834.58	$1,501.02	$0.00	$0.00	$0.00	$1,834.58
5	820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	$33,212.00	IS	25%	$24,909.00	$3,653.32	$2,989.08	$0.00	$0.00	$0.00	$3,653.32
5	820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	$41,500.00	IS	25%	$31,125.00	$4,565.00	$3,735.00	$0.00	$0.00	$0.00	$4,565.00
5	820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	$49,788.00	IS	25%	$37,341.00	$5,476.68	$4,480.92	$0.00	$0.00	$0.00	$5,476.68
5	820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	$1,043.00	IS	25%	$782.25	$114.73	$93.87	$0.00	$0.00	$0.00	$114.73
5	820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	$2,514.00	IS	25%	$1,885.50	$276.54	$226.26	$0.00	$0.00	$0.00	$276.54
5	820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	$4,268.00	IS	25%	$3,201.00	$469.48	$384.12	$0.00	$0.00	$0.00	$469.48
5	820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	$4,947.00	IS	25%	$3,710.25	$544.17	$445.23	$0.00	$0.00	$0.00	$544.17
5	820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	$9,039.00	IS	25%	$6,779.25	$994.29	$813.51	$0.00	$0.00	$0.00	$994.29

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	$1,203.00	IS	25%	$902.25	$132.33	$108.27	$0.00	$0.00	$0.00	$132.33
5	820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	$3,597.00	IS	25%	$2,697.75	$395.67	$323.73	$0.00	$0.00	$0.00	$395.67
5	820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	$22,240.00	IS	25%	$16,680.00	$2,446.40	$2,001.60	$0.00	$0.00	$0.00	$2,446.40
5	820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	$15,160.00	IS	25%	$11,370.00	$1,667.60	$1,364.40	$0.00	$0.00	$0.00	$1,667.60
5	820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	$30,374.00	IS	25%	$22,780.50	$3,341.14	$2,733.66	$0.00	$0.00	$0.00	$3,341.14
5	820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	$45,479.00	IS	25%	$34,109.25	$5,002.69	$4,093.11	$0.00	$0.00	$0.00	$5,002.69
5	820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	$60,639.00	IS	25%	$45,479.25	$6,670.29	$5,457.51	$0.00	$0.00	$0.00	$6,670.29
5	820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	$141,486.00	IS	25%	$106,114.50	$15,563.46	$12,733.74	$0.00	$0.00	$0.00	$15,563.46
5	820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	$183,932.00	IS	25%	$137,949.00	$20,232.52	$16,553.88	$0.00	$0.00	$0.00	$20,232.52
5	820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	$18,604.00	IS	25%	$13,953.00	$2,046.44	$1,674.36	$0.00	$0.00	$0.00	$2,046.44
5	820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	$75,799.00	IS	25%	$56,849.25	$8,337.89	$6,821.91	$0.00	$0.00	$0.00	$8,337.89
5	820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	$44,345.00	IS	25%	$33,258.75	$4,877.95	$3,991.05	$0.00	$0.00	$0.00	$4,877.95
5	820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	$92,218.00	IS	25%	$69,163.50	$10,143.98	$8,299.62	$0.00	$0.00	$0.00	$10,143.98
5	820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	$29,633.00	IS	25%	$22,224.75	$3,259.63	$2,666.97	$0.00	$0.00	$0.00	$3,259.63
5	820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	$4,689.00	IS	25%	$3,516.75	$515.79	$422.01	$0.00	$0.00	$0.00	$515.79
5	820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	$2,733.00	IS	25%	$2,049.75	$300.63	$245.97	$0.00	$0.00	$0.00	$300.63
5	820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	$9,247.00	IS	25%	$6,935.25	$1,017.17	$832.23	$0.00	$0.00	$0.00	$1,017.17
5	820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	$58,038.00	IS	25%	$43,528.50	$6,384.18	$5,223.42	$0.00	$0.00	$0.00	$6,384.18
5	820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	$173,972.00	IS	25%	$130,479.00	$19,136.92	$15,657.48	$0.00	$0.00	$0.00	$19,136.92
5	820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	$116,231.00	IS	25%	$87,173.25	$12,785.41	$10,460.79	$0.00	$0.00	$0.00	$12,785.41
5	820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	$29,057.00	IS	25%	$21,792.75	$3,196.27	$2,615.13	$0.00	$0.00	$0.00	$3,196.27
5	820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	$54,653.00	IS	25%	$40,989.75	$6,011.83	$4,918.77	$0.00	$0.00	$0.00	$6,011.83
5	820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	$27,326.00	IS	25%	$20,494.50	$3,005.86	$2,459.34	$0.00	$0.00	$0.00	$3,005.86
5	820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	$81,429.00	IS	25%	$61,071.75	$8,957.19	$7,328.61	$0.00	$0.00	$0.00	$8,957.19
5	820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	$35,524.00	IS	25%	$26,643.00	$3,907.64	$3,197.16	$0.00	$0.00	$0.00	$3,907.64
5	820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	$71,048.00	IS	25%	$53,286.00	$7,815.28	$6,394.32	$0.00	$0.00	$0.00	$7,815.28
5	820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	$106,573.00	IS	25%	$79,929.75	$11,723.03	$9,591.57	$0.00	$0.00	$0.00	$11,723.03
5	820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	$151,100.00	IS	25%	$113,325.00	$16,621.00	$13,599.00	$0.00	$0.00	$0.00	$16,621.00
5	820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	$226,163.00	IS	25%	$169,622.25	$24,877.93	$20,354.67	$0.00	$0.00	$0.00	$24,877.93
5	820-0073	Field Upgrade Kit, Memory 16x16GB	$25,737.00	IS	25%	$19,302.75	$2,831.07	$2,316.33	$0.00	$0.00	$0.00	$2,831.07
5	820-0074	Field Upgrade Kit, Memory 8x16GB	$12,869.00	IS	25%	$9,651.75	$1,415.59	$1,158.21	$0.00	$0.00	$0.00	$1,415.59
5	820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	$10,120.00	IS	25%	$7,590.00	$1,113.20	$910.80	$0.00	$0.00	$0.00	$1,113.20
5	820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	$81,184.00	IS	25%	$60,888.00	$8,930.24	$7,306.56	$0.00	$0.00	$0.00	$8,930.24
5	820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	$108,219.00	IS	25%	$81,164.25	$11,904.09	$9,739.71	$0.00	$0.00	$0.00	$11,904.09
5	820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	$5,227.00	IS	25%	$3,920.25	$574.97	$470.43	$0.00	$0.00	$0.00	$574.97
5	820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	$33,718.00	IS	25%	$25,288.50	$3,708.98	$3,034.62	$0.00	$0.00	$0.00	$3,708.98
5	820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	$67,497.00	IS	25%	$50,622.75	$7,424.67	$6,074.73	$0.00	$0.00	$0.00	$7,424.67
5	820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	$134,999.00	IS	25%	$101,249.25	$14,849.89	$12,149.91	$0.00	$0.00	$0.00	$14,849.89
5	820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	$202,602.00	IS	25%	$151,951.50	$22,286.22	$18,234.18	$0.00	$0.00	$0.00	$22,286.22
5	820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	$33,858.00	IS	25%	$25,393.50	$3,724.38	$3,047.22	$0.00	$0.00	$0.00	$3,724.38
5	820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	$67,545.00	IS	25%	$50,658.75	$7,429.95	$6,079.05	$0.00	$0.00	$0.00	$7,429.95
5	820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	$134,979.00	IS	25%	$101,234.25	$14,847.69	$12,148.11	$0.00	$0.00	$0.00	$14,847.69
5	820-0086	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	$202,412.00	IS	25%	$151,809.00	$22,265.32	$18,217.08	$0.00	$0.00	$0.00	$22,265.32
5	820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	$6,782.00	IS	25%	$5,086.50	$746.02	$610.38	$0.00	$0.00	$0.00	$746.02
5	820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	$100,102.00	IS	25%	$75,076.50	$11,011.22	$9,009.18	$0.00	$0.00	$0.00	$11,011.22
5	820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	$99,759.00	IS	25%	$74,819.25	$10,973.49	$8,978.31	$0.00	$0.00	$0.00	$10,973.49
5	820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	$43,834.00	IS	25%	$32,875.50	$4,821.74	$3,945.06	$0.00	$0.00	$0.00	$4,821.74
5	820-0091	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	$87,746.00	IS	25%	$65,809.50	$9,652.06	$7,897.14	$0.00	$0.00	$0.00	$9,652.06
5	820-0092	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	$130,132.00	IS	25%	$97,599.00	$14,314.52	$11,711.88	$0.00	$0.00	$0.00	$14,314.52
5	820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	$175,499.00	IS	25%	$131,624.25	$19,304.89	$15,794.91	$0.00	$0.00	$0.00	$19,304.89
5	820-0094	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD SED	$263,383.00	IS	25%	$197,537.25	$28,972.13	$23,704.47	$0.00	$0.00	$0.00	$28,972.13
5	820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	$40,630.00	IS	25%	$30,472.50	$4,469.30	$3,656.70	$0.00	$0.00	$0.00	$4,469.30
5	820-0096	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED	$81,054.00	IS	25%	$60,790.50	$8,915.94	$7,294.86	$0.00	$0.00	$0.00	$8,915.94
5	820-0097	FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	$161,974.00	IS	25%	$121,480.50	$17,817.14	$14,577.66	$0.00	$0.00	$0.00	$17,817.14
5	820-0098	FLD UPGRD KIT 24GB MEMORY 3 X 8GB GEN5	$2,866.00	IS	25%	$2,149.50	$315.26	$257.94	$0.00	$0.00	$0.00	$315.26
5	820-0099	FLD UPGRD KIT S210/X410 2X40GBE	$6,349.00	IS	25%	$4,761.75	$698.39	$571.41	$0.00	$0.00	$0.00	$698.39
5	851-0001	IQ 1920 GE SYSTEM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0002	IQ 1920 IB SYSTEM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0021	IQ 6000 GE SYSTEM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0023	IQ 6000 IB SYSTEM	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0024	SWITCH, IB, 48 PORT, 7008P, CISCO	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	$638.00	IS	25%	$478.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	$758.00	IS	25%	$568.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	$1,242.00	IS	25%	$931.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0057	IQ ACCELERATOR-X	$0.00	IS	25%	$0.00	$1,407.00	$973.98	$0.00	$0.00	$0.00	$1,407.00
5	851-0058	IQ ACCELERATOR-X CX4-8	$0.00	IS	25%	$0.00	$2,209.00	$1,529.46	$0.00	$0.00	$0.00	$2,209.00
5	851-0059	IQ ACCELERATOR-X CX4-32	$0.00	IS	25%	$0.00	$2,751.00	$1,904.22	$0.00	$0.00	$0.00	$2,751.00
5	851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	$986.00	IS	25%	$739.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0065	IQ ACCELERATOR-X SR-8 SFP+	$0.00	IS	25%	$0.00	$2,249.00	$1,556.82	$0.00	$0.00	$0.00	$2,249.00
5	851-0066	IQ ACCELERATOR-X SR-32 SFP+	$0.00	IS	25%	$0.00	$2,869.00	$1,986.30	$0.00	$0.00	$0.00	$2,869.00
5	851-0073-R	R-IQ36NL	$9,227.00	IS	25%	$6,920.25	$1,014.97	$830.43	$0.00	$0.00	$0.00	$1,014.97
5	851-0074	IQ BACKUP ACCELERATOR	$0.00	IS	25%	$0.00	$3,809.00	$2,636.82	$0.00	$0.00	$0.00	$3,809.00
5	851-0074-R	R-Backup Accelerator	$1,928.00	IS	25%	$1,446.00	$212.08	$173.52	$0.00	$0.00	$0.00	$212.08
5	851-0075-R	R-IQ36000x	$13,025.00	IS	25%	$9,768.75	$1,432.75	$1,172.25	$0.00	$0.00	$0.00	$1,432.75
5	851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	$1,672.00	IS	25%	$1,254.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0086-R	R-IQ10000xs	$3,009.00	IS	25%	$2,256.75	$330.99	$270.81	$0.00	$0.00	$0.00	$330.99
5	851-0093-R	R-IQ72000x SFP+	$20,920.00	IS	25%	$15,690.00	$2,301.20	$1,882.80	$0.00	$0.00	$0.00	$2,301.20
5	851-0095-R	R-IQ10000xs SFP+	$3,009.00	IS	25%	$2,256.75	$330.99	$270.81	$0.00	$0.00	$0.00	$330.99
5	851-0097-R	R-IQ5400s SFP+	$6,563.00	IS	25%	$4,922.25	$721.93	$590.67	$0.00	$0.00	$0.00	$721.93
5	851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	$1,669.00	IS	25%	$1,251.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	851-0099	2 SFP+ OPTICS KIT - 10GbE	$498.00	IS	25%	$373.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0100-R	R-IQ5000s	$7,148.00	IS	25%	$5,361.00	$786.28	$643.32	$0.00	$0.00	$0.00	$786.28
5	851-0101-R	R-IQ5000s CX4	$7,624.00	IS	25%	$5,718.00	$838.64	$686.16	$0.00	$0.00	$0.00	$838.64
5	851-0102-R	R-IQ5000s SFP+	$7,624.00	IS	25%	$5,718.00	$838.64	$686.16	$0.00	$0.00	$0.00	$838.64
5	851-0107-R	R-IQ36NL SFP+	$9,730.00	IS	25%	$7,297.50	$1,070.30	$875.70	$0.00	$0.00	$0.00	$1,070.30
5	851-0131-R	R-IQ108NL SFP+	$19,459.00	IS	25%	$14,594.25	$2,140.49	$1,751.31	$0.00	$0.00	$0.00	$2,140.49
5	851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	$2,203.00	IS	25%	$1,652.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	$946.00	IS	25%	$709.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	$1,603.00	IS	25%	$1,202.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	$2,189.00	IS	25%	$1,641.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	$1,089.00	IS	25%	$816.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	$1,711.00	IS	25%	$1,283.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	$728.00	IS	25%	$546.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	$3,683.00	IS	25%	$2,762.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	$3,685.00	IS	25%	$2,763.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	$35.00	IS	25%	$26.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0177	DB9 TO RJ45 CONNECTOR	$35.00	IS	25%	$26.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	$2,264.00	IS	25%	$1,698.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	$6,465.00	IS	25%	$4,848.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0194	RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON	$11,202.00	IS	25%	$8,401.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	$6,529.00	IS	25%	$4,896.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	$3,685.00	IS	25%	$2,763.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	$3,683.00	IS	25%	$2,762.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	$6,465.00	IS	25%	$4,848.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	$6,529.00	IS	25%	$4,896.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	$2,903.00	IS	25%	$2,177.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	$3,065.00	IS	25%	$2,298.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	$12,247.00	IS	25%	$9,185.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	$12,247.00	IS	25%	$9,185.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	$1,597.00	IS	25%	$1,197.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	$2,479.00	IS	25%	$1,859.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	$2,717.00	IS	25%	$2,037.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	$14,696.00	IS	25%	$11,022.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	$15,921.00	IS	25%	$11,940.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	$2,369.00	IS	25%	$1,776.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	$1,537.00	IS	25%	$1,152.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0224	CABLE,IB,MPO,TRANSCEIVER,10M	$468.00	IS	25%	$351.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0225	CABLE,IB,MPO,TRANSCEIVER,30M	$991.00	IS	25%	$743.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0226	CABLE,IB,MPO,TRANSCEIVER,50M	$1,679.00	IS	25%	$1,259.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0227	CABLE,IB,MPO,TRANSCEIVER,100M	$2,818.00	IS	25%	$2,113.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	$17,419.00	IS	25%	$13,064.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0230	RACK ASSY,TITAN-D 40U,4 PDU, 3-PHASE	$19,908.00	IS	25%	$14,931.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	$1,596.00	IS	25%	$1,197.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	$8,973.00	IS	25%	$6,729.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	$10,847.00	IS	25%	$8,135.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	$10,849.00	IS	25%	$8,136.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	$1,684.00	IS	25%	$1,263.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	$1,304.00	IS	25%	$978.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	$1,377.00	IS	25%	$1,032.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0238	R-SPR KIT - NL-Series 1 x 6TB HDD SED	$1,422.00	IS	25%	$1,066.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0239	R-SPR KIT - HD-Series 1 x 6TB HDD SED	$1,499.00	IS	25%	$1,124.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	$1,472.00	IS	25%	$1,104.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0241	R-SPR KIT - 1 x 1.6TB SSD-SED 2.5	$9,410.00	IS	25%	$7,057.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0242	R-SPR KIT - 1 x 1.6TB SSD-SED 3.5	$9,420.00	IS	25%	$7,065.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	$17,121.00	IS	25%	$12,840.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	$10,069.00	IS	25%	$7,551.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	$73,204.00	IS	25%	$54,903.00	$8,052.44	$6,588.36	$0.00	$0.00	$0.00	$8,052.44
5	861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	$95,222.00	IS	25%	$71,416.50	$10,474.42	$8,569.98	$0.00	$0.00	$0.00	$10,474.42
5	861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	$114,830.00	IS	25%	$86,122.50	$12,631.30	$10,334.70	$0.00	$0.00	$0.00	$12,631.30
5	861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	$55,846.00	IS	25%	$41,884.50	$6,143.06	$5,026.14	$0.00	$0.00	$0.00	$6,143.06
5	861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	$72,471.00	IS	25%	$54,353.25	$7,971.81	$6,522.39	$0.00	$0.00	$0.00	$7,971.81
5	861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	$90,518.00	IS	25%	$67,888.50	$9,956.98	$8,146.62	$0.00	$0.00	$0.00	$9,956.98
5	861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	$138,315.00	IS	25%	$103,736.25	$15,214.65	$12,448.35	$0.00	$0.00	$0.00	$15,214.65
5	861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	$107,986.00	IS	25%	$80,989.50	$11,878.46	$9,718.74	$0.00	$0.00	$0.00	$11,878.46
5	861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	$96,565.00	IS	25%	$72,423.75	$10,622.15	$8,690.85	$0.00	$0.00	$0.00	$10,622.15
5	861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	$70,557.00	IS	25%	$52,917.75	$7,761.27	$6,350.13	$0.00	$0.00	$0.00	$7,761.27
5	861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	$87,163.00	IS	25%	$65,372.25	$9,587.93	$7,844.67	$0.00	$0.00	$0.00	$9,587.93
5	861-0034	X200-24TB 6GB 4X1GE	$38,957.00	IS	25%	$29,217.75	$4,285.27	$3,506.13	$0.00	$0.00	$0.00	$4,285.27
5	861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	$50,681.00	IS	25%	$38,010.75	$5,574.91	$4,561.29	$0.00	$0.00	$0.00	$5,574.91
5	861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	$128,351.00	IS	25%	$96,263.25	$14,118.61	$11,551.59	$0.00	$0.00	$0.00	$14,118.61
5	861-0038	NL400-36TB 12GB 4x1GE	$53,363.00	IS	25%	$40,022.25	$5,869.93	$4,802.67	$0.00	$0.00	$0.00	$5,869.93
5	861-0039	NL400-72TB 12GB 4x1GE	$70,084.00	IS	25%	$52,563.00	$7,709.24	$6,307.56	$0.00	$0.00	$0.00	$7,709.24
5	861-0040	NL400-108TB 12GB 4x1GE	$88,824.00	IS	25%	$66,618.00	$9,770.64	$7,994.16	$0.00	$0.00	$0.00	$9,770.64
5	861-0042	X400-36TB 24GB 4x1GE	$71,260.00	IS	25%	$53,445.00	$7,838.60	$6,413.40	$0.00	$0.00	$0.00	$7,838.60
5	861-0043	X400-72TB 24GB 4x1GE	$93,014.00	IS	25%	$69,760.50	$10,231.54	$8,371.26	$0.00	$0.00	$0.00	$10,231.54
5	861-0044	X400-108TB 24GB RAM 4x1GE	$112,458.00	IS	25%	$84,343.50	$12,370.38	$10,121.22	$0.00	$0.00	$0.00	$12,370.38
5	861-0046	X400-34TB 800GBSSD 24GB 4X1GE	$82,612.00	IS	25%	$61,959.00	$9,087.32	$7,435.08	$0.00	$0.00	$0.00	$9,087.32
5	861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	$198,117.00	IS	25%	$148,587.75	$21,792.87	$17,830.53	$0.00	$0.00	$0.00	$21,792.87
5	861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	$118,050.00	IS	25%	$88,537.50	$12,985.50	$10,624.50	$0.00	$0.00	$0.00	$12,985.50
5	861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	$93,669.00	IS	25%	$70,251.75	$10,303.59	$8,430.21	$0.00	$0.00	$0.00	$10,303.59

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	$40,423.00	IS	25%	$30,317.25	$4,446.53	$3,638.07	$0.00	$0.00	$0.00	$4,446.53
5	861-0064	NL400-108TB/24GB/2x10GE SFP+/2x1GE	$92,427.00	IS	25%	$69,320.25	$10,166.97	$8,318.43	$0.00	$0.00	$0.00	$10,166.97
5	861-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	$109,709.00	IS	25%	$82,281.75	$12,067.99	$9,873.81	$0.00	$0.00	$0.00	$12,067.99
5	861-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	$110,914.00	IS	25%	$83,185.50	$12,200.54	$9,982.26	$0.00	$0.00	$0.00	$12,200.54
5	861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	$156,952.00	IS	25%	$117,714.00	$17,264.72	$14,125.68	$0.00	$0.00	$0.00	$17,264.72
5	861-0112	X200-6TB 6GB 4X1GE	$0.00	IS	25%	$0.00	$2,537.37	$2,076.03	$0.00	$0.00	$0.00	$2,537.37
5	861-0112-R	R-X200 6TB 6GB	$6,600.00	IS	25%	$4,950.00	$726.00	$594.00	$0.00	$0.00	$0.00	$726.00
5	861-0113	X200-6TB 6GB 2X10GESFP+2X1GE	$0.00	IS	25%	$0.00	$2,731.96	$2,235.24	$0.00	$0.00	$0.00	$2,731.96
5	861-0113-HB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-HW	$0.00	IS	25%	$0.00	$1,180.63	$965.97	$0.00	$0.00	$0.00	$1,180.63
5	861-0113-R	R-X200 6TB 6GB SFP+	$6,148.00	IS	25%	$4,611.00	$676.28	$553.32	$0.00	$0.00	$0.00	$676.28
5	861-0113-SB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-SW	$0.00	IS	25%	$0.00	$1,771.00	$1,449.00	$0.00	$0.00	$0.00	$1,771.00
5	861-0114	X200-12TB 6GB 4X1GE	$25,654.00	IS	25%	$19,240.50	$2,821.94	$2,308.86	$0.00	$0.00	$0.00	$2,821.94
5	861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	$27,375.00	IS	25%	$20,531.25	$3,011.25	$2,463.75	$0.00	$0.00	$0.00	$3,011.25
5	861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	$27,658.00	IS	25%	$20,743.50	$3,042.38	$2,489.22	$0.00	$0.00	$0.00	$3,042.38
5	861-0116-R	R-X200 12TB 12GB SFP+	$8,486.00	IS	25%	$6,364.50	$933.46	$763.74	$0.00	$0.00	$0.00	$933.46
5	861-0117	X200-36TB 6GB 4X1GE	$46,833.00	IS	25%	$35,124.75	$5,151.63	$4,214.97	$0.00	$0.00	$0.00	$5,151.63
5	861-0117-R	R-X200 36TB 6GB	$13,536.00	IS	25%	$10,152.00	$1,488.96	$1,218.24	$0.00	$0.00	$0.00	$1,488.96
5	861-0118	X200-36TB 12GB 4X1GE	$47,182.00	IS	25%	$35,386.50	$5,190.02	$4,246.38	$0.00	$0.00	$0.00	$5,190.02
5	861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	$48,953.00	IS	25%	$36,714.75	$5,384.83	$4,405.77	$0.00	$0.00	$0.00	$5,384.83
5	861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	$49,306.00	IS	25%	$36,979.50	$5,423.66	$4,437.54	$0.00	$0.00	$0.00	$5,423.66
5	861-0120-R	R-X200 36TB 12GB SFP+	$14,490.00	IS	25%	$10,867.50	$1,593.90	$1,304.10	$0.00	$0.00	$0.00	$1,593.90
5	861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	$39,703.00	IS	25%	$29,777.25	$4,367.33	$3,573.27	$0.00	$0.00	$0.00	$4,367.33
5	861-0121-R	R-X200 11TB 24GB SFP+	$11,789.00	IS	25%	$8,841.75	$1,296.79	$1,061.01	$0.00	$0.00	$0.00	$1,296.79
5	861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	$50,398.00	IS	25%	$37,798.50	$5,543.78	$4,535.82	$0.00	$0.00	$0.00	$5,543.78
5	861-0122-R	R-X200 20TB 24GB SFP+	$17,287.00	IS	25%	$12,965.25	$1,901.57	$1,555.83	$0.00	$0.00	$0.00	$1,901.57
5	861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	$74,082.00	IS	25%	$55,561.50	$8,149.02	$6,667.38	$0.00	$0.00	$0.00	$8,149.02
5	861-0123-R	R-X200 12TB 24GB SFP+	$27,740.00	IS	25%	$20,805.00	$3,051.40	$2,496.60	$0.00	$0.00	$0.00	$3,051.40
5	861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	$62,168.00	IS	25%	$46,626.00	$6,838.48	$5,595.12	$0.00	$0.00	$0.00	$6,838.48
5	861-0125	S200-7.2TB 24GB 4X1GE	$48,255.00	IS	25%	$36,191.25	$5,308.05	$4,342.95	$0.00	$0.00	$0.00	$5,308.05
5	861-0125-R	R-S200 7.2TB 24GB	$11,940.00	IS	25%	$8,955.00	$1,313.40	$1,074.60	$0.00	$0.00	$0.00	$1,313.40
5	861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	$50,320.00	IS	25%	$37,740.00	$5,535.20	$4,528.80	$0.00	$0.00	$0.00	$5,535.20
5	861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	$52,767.00	IS	25%	$39,575.25	$5,804.37	$4,749.03	$0.00	$0.00	$0.00	$5,804.37
5	861-0127-R	R-S200 6.9TB SFP+	$16,698.00	IS	25%	$12,523.50	$1,836.78	$1,502.82	$0.00	$0.00	$0.00	$1,836.78
5	861-0128	S200-14.4TB 24GB 4X1GE	$61,598.00	IS	25%	$46,198.50	$6,775.78	$5,543.82	$0.00	$0.00	$0.00	$6,775.78
5	861-0128-R	R-S200 14.4TB	$15,374.00	IS	25%	$11,530.50	$1,691.14	$1,383.66	$0.00	$0.00	$0.00	$1,691.14
5	861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	$63,527.00	IS	25%	$47,645.25	$6,987.97	$5,717.43	$0.00	$0.00	$0.00	$6,987.97
5	861-0129-R	R-S200 14.4TB SFP+	$16,022.00	IS	25%	$12,016.50	$1,762.42	$1,441.98	$0.00	$0.00	$0.00	$1,762.42
5	861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	$68,927.00	IS	25%	$51,695.25	$7,581.97	$6,203.43	$0.00	$0.00	$0.00	$7,581.97
5	861-0130-R	R-S200 13.2TB SFP+ OneFS 6.5.1	$22,662.00	IS	25%	$16,996.50	$2,492.82	$2,039.58	$0.00	$0.00	$0.00	$2,492.82
5	985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A100-BACKUP	A100 Backup 4x8GFC 4x1GE	$36,158.00	IS	25%	$27,118.50	$3,977.38	$3,254.22	$0.00	$0.00	$0.00	$3,977.38
5	A100-BACKUP-64	A100 Backup Accelerator 64GB 4X16GB	$39,183.00	IS	25%	$29,387.25	$4,310.13	$3,526.47	$0.00	$0.00	$0.00	$4,310.13
5	A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	$42,750.00	IS	25%	$32,062.50	$4,702.50	$3,847.50	$0.00	$0.00	$0.00	$4,702.50
5	HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	$218,173.00	IS	25%	$163,629.75	$23,999.03	$19,635.57	$0.00	$0.00	$0.00	$23,999.03
5	HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	$220,570.00	IS	25%	$165,427.50	$24,262.70	$19,851.30	$0.00	$0.00	$0.00	$24,262.70
5	HD400-SATA-E07	HD400-354T+800G SSD-SED/24G/2x10GE 2x1GE	$283,625.00	IS	25%	$212,718.75	$31,198.75	$25,526.25	$0.00	$0.00	$0.00	$31,198.75
5	HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	$194,785.00	IS	25%	$146,088.75	$21,426.35	$17,530.65	$0.00	$0.00	$0.00	$21,426.35
5	HD400-SATA-E08	HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE	$286,741.00	IS	25%	$215,055.75	$31,541.51	$25,806.69	$0.00	$0.00	$0.00	$31,541.51
5	HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	$195,737.00	IS	25%	$146,802.75	$21,531.07	$17,616.33	$0.00	$0.00	$0.00	$21,531.07
5	HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	$219,217.00	IS	25%	$164,412.75	$24,113.87	$19,729.53	$0.00	$0.00	$0.00	$24,113.87
5	HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	$223,099.00	IS	25%	$167,324.25	$24,540.89	$20,078.91	$0.00	$0.00	$0.00	$24,540.89
5	HD400-SATA-S17	HD400-354T+800G SSD/24G/2x10GE/2x1GE	$218,173.00	IS	25%	$163,629.75	$23,999.03	$19,635.57	$0.00	$0.00	$0.00	$23,999.03
5	HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1GE	$144,285.00	IS	25%	$108,213.75	$15,871.35	$12,985.65	$0.00	$0.00	$0.00	$15,871.35
5	HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	$220,570.00	IS	25%	$165,427.50	$24,262.70	$19,851.30	$0.00	$0.00	$0.00	$24,262.70
5	HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	$144,991.00	IS	25%	$108,743.25	$15,949.01	$13,049.19	$0.00	$0.00	$0.00	$15,949.01
5	HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	$261,808.00	IS	25%	$196,356.00	$28,798.88	$23,562.72	$0.00	$0.00	$0.00	$28,798.88
5	HD400-SATA-S37-HO	HD400-472TB+1.6TB SSD/24G/2x10GE/HO	$162,383.00	IS	25%	$121,787.25	$17,862.13	$14,614.47	$0.00	$0.00	$0.00	$17,862.13
5	HD400-SATA-S38	HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	$264,684.00	IS	25%	$198,513.00	$29,115.24	$23,821.56	$0.00	$0.00	$0.00	$29,115.24
5	HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	$165,259.00	IS	25%	$123,944.25	$18,178.49	$14,873.31	$0.00	$0.00	$0.00	$18,178.49
5	HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	$218,173.00	IS	25%	$163,629.75	$23,999.03	$19,635.57	$0.00	$0.00	$0.00	$23,999.03
5	HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	$144,285.00	IS	25%	$108,213.75	$15,871.35	$12,985.65	$0.00	$0.00	$0.00	$15,871.35
5	HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	$220,570.00	IS	25%	$165,427.50	$24,262.70	$19,851.30	$0.00	$0.00	$0.00	$24,262.70
5	HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	$144,991.00	IS	25%	$108,743.25	$15,949.01	$13,049.19	$0.00	$0.00	$0.00	$15,949.01
5	LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	$200.00	IS	25%	$150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-ENHHWI-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	IS	25%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWI-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	IS	25%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWI-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-PREHWI-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	IS	25%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWI-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	IS	25%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	$115,472.00	IS	25%	$86,604.00	$12,701.92	$10,392.48	$0.00	$0.00	$0.00	$12,701.92
5	NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	$117,673.00	IS	25%	$88,254.75	$12,944.03	$10,590.57	$0.00	$0.00	$0.00	$12,944.03
5	NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	$117,875.00	IS	25%	$88,406.25	$12,966.25	$10,608.75	$0.00	$0.00	$0.00	$12,966.25
5	NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	$120,155.00	IS	25%	$90,116.25	$13,217.05	$10,813.95	$0.00	$0.00	$0.00	$13,217.05
5	NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	$119,490.00	IS	25%	$89,617.50	$13,143.90	$10,754.10	$0.00	$0.00	$0.00	$13,143.90
5	NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	$121,770.00	IS	25%	$91,327.50	$13,394.70	$10,959.30	$0.00	$0.00	$0.00	$13,394.70
5	NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	$138,979.00	IS	25%	$104,234.25	$15,287.69	$12,508.11	$0.00	$0.00	$0.00	$15,287.69
5	NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	$140,382.00	IS	25%	$105,286.50	$15,442.02	$12,634.38	$0.00	$0.00	$0.00	$15,442.02
5	NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	$140,410.00	IS	25%	$105,307.50	$15,445.10	$12,636.90	$0.00	$0.00	$0.00	$15,445.10
5	NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	$142,622.00	IS	25%	$106,966.50	$15,688.42	$12,835.98	$0.00	$0.00	$0.00	$15,688.42
5	NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	$141,977.00	IS	25%	$106,482.75	$15,617.47	$12,777.93	$0.00	$0.00	$0.00	$15,617.47

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	$144,188.00	IS	25%	$108,141.00	$15,860.68	$12,976.92	$0.00	$0.00	$0.00	$15,860.68
5	NL400-SAT-001	NL400-36T/24G/4x1GE	$56,105.00	IS	25%	$42,078.75	$6,171.55	$5,049.45	$0.00	$0.00	$0.00	$6,171.55
5	NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	$57,858.00	IS	25%	$43,393.50	$6,364.38	$5,207.22	$0.00	$0.00	$0.00	$6,364.38
5	NL400-SAT-003	NL400-36T/48G/4x1GE	$57,347.00	IS	25%	$43,010.25	$6,308.17	$5,161.23	$0.00	$0.00	$0.00	$6,308.17
5	NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	$59,101.00	IS	25%	$44,325.75	$6,501.11	$5,319.09	$0.00	$0.00	$0.00	$6,501.11
5	NL400-SAT-005	NL400-72T/24G/4x1GE	$72,932.00	IS	25%	$54,699.00	$8,022.52	$6,563.88	$0.00	$0.00	$0.00	$8,022.52
5	NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	$74,633.00	IS	25%	$55,974.75	$8,209.63	$6,716.97	$0.00	$0.00	$0.00	$8,209.63
5	NL400-SAT-007	NL400-72T/48G/4x1GE	$74,137.00	IS	25%	$55,602.75	$8,155.07	$6,672.33	$0.00	$0.00	$0.00	$8,155.07
5	NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	$75,838.00	IS	25%	$56,878.50	$8,342.18	$6,825.42	$0.00	$0.00	$0.00	$8,342.18
5	NL400-SAT-009	NL400-108T/24G/4x1GE	$90,673.00	IS	25%	$68,004.75	$9,974.03	$8,160.57	$0.00	$0.00	$0.00	$9,974.03
5	NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	$95,285.00	IS	25%	$71,463.75	$10,481.35	$8,575.65	$0.00	$0.00	$0.00	$10,481.35
5	NL400-SAT-011	NL400-108T/48G/4x1GE	$91,915.00	IS	25%	$68,936.25	$10,110.65	$8,272.35	$0.00	$0.00	$0.00	$10,110.65
5	NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	$96,566.00	IS	25%	$72,424.50	$10,622.26	$8,690.94	$0.00	$0.00	$0.00	$10,622.26
5	NL400-SAT-013	NL400-144T/12G/4x1GE	$106,907.00	IS	25%	$80,180.25	$11,759.77	$9,621.63	$0.00	$0.00	$0.00	$11,759.77
5	NL400-SAT-014	NL400-144T/24G/4x1GE	$108,008.00	IS	25%	$81,006.00	$11,880.88	$9,720.72	$0.00	$0.00	$0.00	$11,880.88
5	NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	$116,600.00	IS	25%	$87,450.00	$12,826.00	$10,494.00	$0.00	$0.00	$0.00	$12,826.00
5	NL400-SAT-016	NL400-144T/48G/4x1GE	$109,213.00	IS	25%	$81,909.75	$12,013.43	$9,829.17	$0.00	$0.00	$0.00	$12,013.43
5	NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	$117,881.00	IS	25%	$88,410.75	$12,966.91	$10,609.29	$0.00	$0.00	$0.00	$12,966.91
5	NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	$181,561.00	IS	25%	$136,170.75	$19,971.71	$16,340.49	$0.00	$0.00	$0.00	$19,971.71
5	NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	$178,094.00	IS	25%	$133,570.50	$19,590.34	$16,028.46	$0.00	$0.00	$0.00	$19,590.34
5	NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	$182,673.00	IS	25%	$137,004.75	$20,094.03	$16,440.57	$0.00	$0.00	$0.00	$20,094.03
5	NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	$179,206.00	IS	25%	$134,404.50	$19,712.66	$16,128.54	$0.00	$0.00	$0.00	$19,712.66
5	NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	$185,715.00	IS	25%	$139,286.25	$20,428.65	$16,714.35	$0.00	$0.00	$0.00	$20,428.65
5	NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	$182,248.00	IS	25%	$136,686.00	$20,047.28	$16,402.32	$0.00	$0.00	$0.00	$20,047.28
5	NL400-SATA-E19	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE	$161,650.00	IS	25%	$121,237.50	$17,781.50	$14,548.50	$0.00	$0.00	$0.00	$17,781.50
5	NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/4x1GE	$158,432.00	IS	25%	$118,824.00	$17,427.52	$14,258.88	$0.00	$0.00	$0.00	$17,427.52
5	NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	$163,041.00	IS	25%	$122,280.75	$17,934.51	$14,673.69	$0.00	$0.00	$0.00	$17,934.51
5	NL400-SATA-E22	NL400-105T/800G-SSD-SED/24G/4x1GE	$159,524.00	IS	25%	$119,643.00	$17,547.64	$14,357.16	$0.00	$0.00	$0.00	$17,547.64
5	NL400-SATA-E23	NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	$166,073.00	IS	25%	$124,554.75	$18,268.03	$14,946.57	$0.00	$0.00	$0.00	$18,268.03
5	NL400-SATA-E24	NL400-105T/800G-SSD-SED/48G/4x1GE	$162,557.00	IS	25%	$121,917.75	$17,881.27	$14,630.13	$0.00	$0.00	$0.00	$17,881.27
5	NL400-SATA-E31	NL400-128T+3.2T SSD-SED/12G/2x10GE 2x1GE	$266,403.00	IS	25%	$199,802.25	$29,304.33	$23,976.27	$0.00	$0.00	$0.00	$29,304.33
5	NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	$263,149.00	IS	25%	$197,361.75	$28,946.39	$23,683.41	$0.00	$0.00	$0.00	$28,946.39
5	NL400-SATA-E33	NL400-128T+3.2T SSD-SED/24G/2x10GE 2x1GE	$267,923.00	IS	25%	$200,942.25	$29,471.53	$24,113.07	$0.00	$0.00	$0.00	$29,471.53
5	NL400-SATA-E34	NL400-128T+3.2T SSD-SED/24G/4x1GE	$264,669.00	IS	25%	$198,501.75	$29,113.59	$23,820.21	$0.00	$0.00	$0.00	$29,113.59
5	NL400-SATA-E35	NL400-128T+3.2T SSD-SED/48G/2x10GE 2x1GE	$276,825.00	IS	25%	$207,618.75	$30,450.75	$24,914.25	$0.00	$0.00	$0.00	$30,450.75
5	NL400-SATA-E36	NL400-128T+3.2T SSD-SED/48G/4x1GE	$267,779.00	IS	25%	$200,834.25	$29,455.69	$24,100.11	$0.00	$0.00	$0.00	$29,455.69
5	NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE	$245,625.00	IS	25%	$184,218.75	$27,018.75	$22,106.25	$0.00	$0.00	$0.00	$27,018.75
5	NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	$242,037.00	IS	25%	$181,527.75	$26,624.07	$21,783.33	$0.00	$0.00	$0.00	$26,624.07
5	NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	$246,787.00	IS	25%	$185,090.25	$27,146.57	$22,210.83	$0.00	$0.00	$0.00	$27,146.57
5	NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/4x1GE	$243,198.00	IS	25%	$182,398.50	$26,751.78	$21,887.82	$0.00	$0.00	$0.00	$26,751.78
5	NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	$249,949.00	IS	25%	$187,461.75	$27,494.39	$22,495.41	$0.00	$0.00	$0.00	$27,494.39
5	NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	$246,361.00	IS	25%	$184,770.75	$27,099.71	$22,172.49	$0.00	$0.00	$0.00	$27,099.71
5	NL400-SATA-E43	NL400-96T+3.2T SSD-SED/12G/2x10GE 2x1GE	$271,814.00	IS	25%	$203,860.50	$29,899.54	$24,463.26	$0.00	$0.00	$0.00	$29,899.54
5	NL400-SATA-E44	NL400-96T+3.2T SSD-SED/12G/4x1GE	$268,225.00	IS	25%	$201,168.75	$29,504.75	$24,140.25	$0.00	$0.00	$0.00	$29,504.75
5	NL400-SATA-E45	NL400-96T+3.2T SSD-SED/24G/2x10GE 2x1GE	$272,975.00	IS	25%	$204,731.25	$30,027.25	$24,567.75	$0.00	$0.00	$0.00	$30,027.25
5	NL400-SATA-E46	NL400-96T+3.2T SSD-SED/24G/4x1GE	$269,387.00	IS	25%	$202,040.25	$29,632.57	$24,244.83	$0.00	$0.00	$0.00	$29,632.57
5	NL400-SATA-E47	NL400-96T+3.2T SSD-SED/48G/2x10GE 2x1GE	$276,138.00	IS	25%	$207,103.50	$30,375.18	$24,852.42	$0.00	$0.00	$0.00	$30,375.18
5	NL400-SATA-E48	NL400-96T+3.2T SSD-SED/48G/4x1GE	$272,549.00	IS	25%	$204,411.75	$29,980.39	$24,529.41	$0.00	$0.00	$0.00	$29,980.39
5	NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	$181,620.00	IS	25%	$136,215.00	$19,978.20	$16,345.80	$0.00	$0.00	$0.00	$19,978.20
5	NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	$183,659.00	IS	25%	$137,744.25	$20,202.49	$16,529.31	$0.00	$0.00	$0.00	$20,202.49
5	NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	$182,940.00	IS	25%	$137,205.00	$20,123.40	$16,464.60	$0.00	$0.00	$0.00	$20,123.40
5	NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	$184,979.00	IS	25%	$138,734.25	$20,347.69	$16,648.11	$0.00	$0.00	$0.00	$20,347.69
5	NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	$184,385.00	IS	25%	$138,288.75	$20,282.35	$16,594.65	$0.00	$0.00	$0.00	$20,282.35
5	NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	$186,424.00	IS	25%	$139,818.00	$20,506.64	$16,778.16	$0.00	$0.00	$0.00	$20,506.64
5	NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	$150,245.00	IS	25%	$112,683.75	$16,526.95	$13,522.05	$0.00	$0.00	$0.00	$16,526.95
5	NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	$152,348.00	IS	25%	$114,261.00	$16,758.28	$13,711.32	$0.00	$0.00	$0.00	$16,758.28
5	NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	$151,735.00	IS	25%	$113,801.25	$16,690.85	$13,656.15	$0.00	$0.00	$0.00	$16,690.85
5	NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	$151,735.00	IS	25%	$113,801.25	$16,690.85	$13,656.15	$0.00	$0.00	$0.00	$16,690.85
5	NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	$145,007.00	IS	25%	$108,755.25	$15,950.77	$13,050.63	$0.00	$0.00	$0.00	$15,950.77
5	NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	$147,175.00	IS	25%	$110,381.25	$16,189.25	$13,245.75	$0.00	$0.00	$0.00	$16,189.25
5	NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	$146,543.00	IS	25%	$109,907.25	$16,119.73	$13,188.87	$0.00	$0.00	$0.00	$16,119.73
5	NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	$146,543.00	IS	25%	$109,907.25	$16,119.73	$13,188.87	$0.00	$0.00	$0.00	$16,119.73
5	NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	$170,417.00	IS	25%	$127,812.75	$18,745.87	$15,337.53	$0.00	$0.00	$0.00	$18,745.87
5	NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	$96,071.00	IS	25%	$72,053.25	$10,567.81	$8,646.39	$0.00	$0.00	$0.00	$10,567.81
5	NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	$133,617.00	IS	25%	$100,212.75	$14,697.87	$12,025.53	$0.00	$0.00	$0.00	$14,697.87
5	NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	$182,523.00	IS	25%	$136,892.25	$20,077.53	$16,427.07	$0.00	$0.00	$0.00	$20,077.53
5	NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	$161,750.00	IS	25%	$121,312.50	$17,792.50	$14,557.50	$0.00	$0.00	$0.00	$17,792.50
5	NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	$159,269.00	IS	25%	$119,451.75	$17,519.59	$14,334.21	$0.00	$0.00	$0.00	$17,519.59
5	NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	$157,480.00	IS	25%	$118,110.00	$17,322.80	$14,173.20	$0.00	$0.00	$0.00	$17,322.80
5	NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	$155,906.00	IS	25%	$116,929.50	$17,149.66	$14,031.54	$0.00	$0.00	$0.00	$17,149.66
5	NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	$159,993.00	IS	25%	$119,994.75	$17,599.23	$14,399.37	$0.00	$0.00	$0.00	$17,599.23
5	NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	$157,512.00	IS	25%	$118,134.00	$17,326.32	$14,176.08	$0.00	$0.00	$0.00	$17,326.32
5	NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	$136,995.00	IS	25%	$102,746.25	$15,069.45	$12,329.55	$0.00	$0.00	$0.00	$15,069.45
5	NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	$139,662.00	IS	25%	$104,746.50	$15,362.82	$12,569.58	$0.00	$0.00	$0.00	$15,362.82
5	NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	$137,851.00	IS	25%	$103,388.25	$15,163.61	$12,406.59	$0.00	$0.00	$0.00	$15,163.61
5	NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	$140,518.00	IS	25%	$105,388.50	$15,456.98	$12,646.62	$0.00	$0.00	$0.00	$15,456.98
5	NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	$140,190.00	IS	25%	$105,142.50	$15,420.90	$12,617.10	$0.00	$0.00	$0.00	$15,420.90
5	NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	$142,858.00	IS	25%	$107,143.50	$15,714.38	$12,857.22	$0.00	$0.00	$0.00	$15,714.38
5	NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	$131,029.00	IS	25%	$98,271.75	$14,413.19	$11,792.61	$0.00	$0.00	$0.00	$14,413.19
5	NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	$87,999.00	IS	25%	$65,999.25	$9,679.89	$7,919.91	$0.00	$0.00	$0.00	$9,679.89

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	$90,623.00	IS	25%	$67,967.25	$9,968.53	$8,156.07	$0.00	$0.00	$0.00	$9,968.53
5	NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	$89,036.00	IS	25%	$66,777.00	$9,793.96	$8,013.24	$0.00	$0.00	$0.00	$9,793.96
5	NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	$91,661.00	IS	25%	$68,745.75	$10,082.71	$8,249.49	$0.00	$0.00	$0.00	$10,082.71
5	NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	$91,299.00	IS	25%	$68,474.25	$10,042.89	$8,216.91	$0.00	$0.00	$0.00	$10,042.89
5	NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	$124,346.00	IS	25%	$93,259.50	$13,678.06	$11,191.14	$0.00	$0.00	$0.00	$13,678.06
5	NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	$122,711.00	IS	25%	$92,033.25	$13,498.21	$11,043.99	$0.00	$0.00	$0.00	$13,498.21
5	NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	$125,416.00	IS	25%	$94,062.00	$13,795.76	$11,287.44	$0.00	$0.00	$0.00	$13,795.76
5	NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	$125,044.00	IS	25%	$93,783.00	$13,754.84	$11,253.96	$0.00	$0.00	$0.00	$13,754.84
5	NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	$127,749.00	IS	25%	$95,811.75	$14,052.39	$11,497.41	$0.00	$0.00	$0.00	$14,052.39
5	NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	$105,523.00	IS	25%	$79,142.25	$11,607.53	$9,497.07	$0.00	$0.00	$0.00	$11,607.53
5	NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	$108,229.00	IS	25%	$81,171.75	$11,905.19	$9,740.61	$0.00	$0.00	$0.00	$11,905.19
5	NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	$106,593.00	IS	25%	$79,944.75	$11,725.23	$9,593.37	$0.00	$0.00	$0.00	$11,725.23
5	NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	$109,298.00	IS	25%	$81,973.50	$12,022.78	$9,836.82	$0.00	$0.00	$0.00	$12,022.78
5	NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	$108,926.00	IS	25%	$81,694.50	$11,981.86	$9,803.34	$0.00	$0.00	$0.00	$11,981.86
5	NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	$111,631.00	IS	25%	$83,723.25	$12,279.41	$10,046.79	$0.00	$0.00	$0.00	$12,279.41
5	NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	$74,633.00	IS	25%	$55,974.75	$8,209.63	$6,716.97	$0.00	$0.00	$0.00	$8,209.63
5	NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	$45,287.00	IS	25%	$33,965.25	$4,981.57	$4,075.83	$0.00	$0.00	$0.00	$4,981.57
5	NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	$75,838.00	IS	25%	$56,878.50	$8,342.18	$6,825.42	$0.00	$0.00	$0.00	$8,342.18
5	NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	$46,080.00	IS	25%	$34,560.00	$5,068.80	$4,147.20	$0.00	$0.00	$0.00	$5,068.80
5	NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	$109,709.00	IS	25%	$82,281.75	$12,067.99	$9,873.81	$0.00	$0.00	$0.00	$12,067.99
5	NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	$52,970.00	IS	25%	$39,727.50	$5,826.70	$4,767.30	$0.00	$0.00	$0.00	$5,826.70
5	NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	$110,914.00	IS	25%	$83,185.50	$12,200.54	$9,982.26	$0.00	$0.00	$0.00	$12,200.54
5	NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	$53,765.00	IS	25%	$40,323.75	$5,914.15	$4,838.85	$0.00	$0.00	$0.00	$5,914.15
5	NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	$57,858.00	IS	25%	$43,393.50	$6,364.38	$5,207.22	$0.00	$0.00	$0.00	$6,364.38
5	NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	$42,238.00	IS	25%	$31,678.50	$4,646.18	$3,801.42	$0.00	$0.00	$0.00	$4,646.18
5	NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	$59,101.00	IS	25%	$44,325.75	$6,501.11	$5,319.09	$0.00	$0.00	$0.00	$6,501.11
5	NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	$43,032.00	IS	25%	$32,274.00	$4,733.52	$3,872.88	$0.00	$0.00	$0.00	$4,733.52
5	NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	$92,427.00	IS	25%	$69,320.25	$10,166.97	$8,318.43	$0.00	$0.00	$0.00	$10,166.97
5	NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	$51,238.00	IS	25%	$38,428.50	$5,636.18	$4,611.42	$0.00	$0.00	$0.00	$5,636.18
5	NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	$93,669.00	IS	25%	$70,251.75	$10,303.59	$8,430.21	$0.00	$0.00	$0.00	$10,303.59
5	NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	$52,033.00	IS	25%	$39,024.75	$5,723.63	$4,682.97	$0.00	$0.00	$0.00	$5,723.63
5	NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	$142,622.00	IS	25%	$106,966.50	$15,688.42	$12,835.98	$0.00	$0.00	$0.00	$15,688.42
5	NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	$71,510.00	IS	25%	$53,632.50	$7,866.10	$6,435.90	$0.00	$0.00	$0.00	$7,866.10
5	NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	$144,188.00	IS	25%	$108,141.00	$15,860.68	$12,976.92	$0.00	$0.00	$0.00	$15,860.68
5	NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	$72,583.00	IS	25%	$54,437.25	$7,984.13	$6,532.47	$0.00	$0.00	$0.00	$7,984.13
5	NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	$181,561.00	IS	25%	$136,170.75	$19,971.71	$16,340.49	$0.00	$0.00	$0.00	$19,971.71
5	NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	$175,366.00	IS	25%	$131,524.50	$19,290.26	$15,782.94	$0.00	$0.00	$0.00	$19,290.26
5	NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	$90,214.00	IS	25%	$67,660.50	$9,923.54	$8,119.26	$0.00	$0.00	$0.00	$9,923.54
5	NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	$178,286.00	IS	25%	$133,714.50	$19,611.46	$16,045.74	$0.00	$0.00	$0.00	$19,611.46
5	NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE/HO	$91,375.00	IS	25%	$68,531.25	$10,051.25	$8,223.75	$0.00	$0.00	$0.00	$10,051.25
5	NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	$120,155.00	IS	25%	$90,116.25	$13,217.05	$10,813.95	$0.00	$0.00	$0.00	$13,217.05
5	NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	$69,171.00	IS	25%	$51,878.25	$7,608.81	$6,225.39	$0.00	$0.00	$0.00	$7,608.81
5	NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	$121,770.00	IS	25%	$91,327.50	$13,394.70	$10,959.30	$0.00	$0.00	$0.00	$13,394.70
5	NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	$70,244.00	IS	25%	$52,683.00	$7,726.84	$6,321.96	$0.00	$0.00	$0.00	$7,726.84
5	NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	$156,519.00	IS	25%	$117,389.25	$17,217.09	$14,086.71	$0.00	$0.00	$0.00	$17,217.09
5	NL410-SAT-E11-HO	NL410-105T+800G SSD-SED/24G/2x10GE/HO	$87,897.00	IS	25%	$65,922.75	$9,668.67	$7,910.73	$0.00	$0.00	$0.00	$9,668.67
5	NL410-SAT-E12	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	$159,430.00	IS	25%	$119,572.50	$17,537.30	$14,348.70	$0.00	$0.00	$0.00	$17,537.30
5	NL410-SAT-E12-HO	NL410-105T+800G SSD-SED/48G/2x10GE/HO	$89,036.00	IS	25%	$66,777.00	$9,793.96	$8,013.24	$0.00	$0.00	$0.00	$9,793.96
5	NL410-SAT-E31	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	$199,671.00	IS	25%	$149,753.25	$21,963.81	$17,970.39	$0.00	$0.00	$0.00	$21,963.81
5	NL410-SAT-E31-HO	NL410-210T+800G SSD-SED/24G/2x10GE/HO	$119,846.00	IS	25%	$89,884.50	$13,183.06	$10,786.14	$0.00	$0.00	$0.00	$13,183.06
5	NL410-SAT-E32	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	$201,864.00	IS	25%	$151,398.00	$22,205.04	$18,167.76	$0.00	$0.00	$0.00	$22,205.04
5	NL410-SAT-E32-HO	NL410-210T+800G SSD-SED/48G/2x10GE/HO	$120,897.00	IS	25%	$90,672.75	$13,298.67	$10,880.73	$0.00	$0.00	$0.00	$13,298.67
5	NL410-SAT-E33-HO	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	$130,049.00	IS	25%	$97,536.75	$14,305.39	$11,704.41	$0.00	$0.00	$0.00	$14,305.39
5	NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	$130,485.00	IS	25%	$97,863.75	$14,353.35	$11,743.65	$0.00	$0.00	$0.00	$14,353.35
5	NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	$163,432.00	IS	25%	$122,574.00	$17,977.52	$14,708.88	$0.00	$0.00	$0.00	$17,977.52
5	NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	$165,766.00	IS	25%	$124,324.50	$18,234.26	$14,918.94	$0.00	$0.00	$0.00	$18,234.26
5	NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	$134,897.00	IS	25%	$101,172.75	$14,838.67	$12,140.73	$0.00	$0.00	$0.00	$14,838.67
5	NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	$66,825.00	IS	25%	$50,118.75	$7,350.75	$6,014.25	$0.00	$0.00	$0.00	$7,350.75
5	NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	$136,989.00	IS	25%	$102,741.75	$15,068.79	$12,329.01	$0.00	$0.00	$0.00	$15,068.79
5	NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	$67,685.00	IS	25%	$50,763.75	$7,445.35	$6,091.65	$0.00	$0.00	$0.00	$7,445.35
5	NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	$153,593.00	IS	25%	$115,194.75	$16,895.23	$13,823.37	$0.00	$0.00	$0.00	$16,895.23
5	NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	$88,775.00	IS	25%	$66,581.25	$9,765.25	$7,989.75	$0.00	$0.00	$0.00	$9,765.25
5	NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	$155,280.00	IS	25%	$116,460.00	$17,080.80	$13,975.20	$0.00	$0.00	$0.00	$17,080.80
5	NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	$89,553.00	IS	25%	$67,164.75	$9,850.83	$8,059.77	$0.00	$0.00	$0.00	$9,850.83
5	NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	$184,311.00	IS	25%	$138,233.25	$20,274.21	$16,587.99	$0.00	$0.00	$0.00	$20,274.21
5	NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	$96,333.00	IS	25%	$72,249.75	$10,596.63	$8,669.97	$0.00	$0.00	$0.00	$10,596.63
5	NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	$186,336.00	IS	25%	$139,752.00	$20,496.96	$16,770.24	$0.00	$0.00	$0.00	$20,496.96
5	NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	$96,656.00	IS	25%	$72,492.00	$10,632.16	$8,699.04	$0.00	$0.00	$0.00	$10,632.16
5	NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	$177,580.00	IS	25%	$133,185.00	$19,533.80	$15,982.20	$0.00	$0.00	$0.00	$19,533.80
5	NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	$178,967.00	IS	25%	$134,225.25	$19,686.37	$16,107.03	$0.00	$0.00	$0.00	$19,686.37
5	NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	$85,604.00	IS	25%	$64,203.00	$9,416.44	$7,704.36	$0.00	$0.00	$0.00	$9,416.44
5	NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	$119,907.00	IS	25%	$89,930.25	$13,189.77	$10,791.63	$0.00	$0.00	$0.00	$13,189.77
5	NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE	$60,182.00	IS	25%	$45,136.50	$6,620.02	$5,416.38	$0.00	$0.00	$0.00	$6,620.02
5	NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	$121,475.00	IS	25%	$91,106.25	$13,362.25	$10,932.75	$0.00	$0.00	$0.00	$13,362.25
5	NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	$61,015.00	IS	25%	$45,761.25	$6,711.65	$5,491.35	$0.00	$0.00	$0.00	$6,711.65
5	NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	$93,605.00	IS	25%	$70,203.75	$10,296.55	$8,424.45	$0.00	$0.00	$0.00	$10,296.55
5	NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	$95,953.00	IS	25%	$71,964.75	$10,554.83	$8,635.77	$0.00	$0.00	$0.00	$10,554.83
5	NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	$128,273.00	IS	25%	$96,204.75	$14,110.03	$11,544.57	$0.00	$0.00	$0.00	$14,110.03
5	NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	$163,600.00	IS	25%	$122,700.00	$17,996.00	$14,724.00	$0.00	$0.00	$0.00	$17,996.00
5	NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	$146,254.00	IS	25%	$109,690.50	$16,087.94	$13,162.86	$0.00	$0.00	$0.00	$16,087.94

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	$145,665.00	IS	25%	$109,248.75	$16,023.15	$13,109.85	$0.00	$0.00	$0.00	$16,023.15
5	NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	$118,057.00	IS	25%	$88,542.75	$12,986.27	$10,625.13	$0.00	$0.00	$0.00	$12,986.27
5	NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	$175,222.00	IS	25%	$131,416.50	$19,274.42	$15,769.98	$0.00	$0.00	$0.00	$19,274.42
5	NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	$127,761.00	IS	25%	$95,820.75	$14,053.71	$11,498.49	$0.00	$0.00	$0.00	$14,053.71
5	NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	$130,038.00	IS	25%	$97,528.50	$14,304.18	$11,703.42	$0.00	$0.00	$0.00	$14,304.18
5	NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	$145,722.00	IS	25%	$109,291.50	$16,029.42	$13,114.98	$0.00	$0.00	$0.00	$16,029.42
5	NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	$197,851.00	IS	25%	$148,388.25	$21,763.61	$17,806.59	$0.00	$0.00	$0.00	$21,763.61
5	NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	$204,424.00	IS	25%	$153,318.00	$22,486.64	$18,398.16	$0.00	$0.00	$0.00	$22,486.64
5	NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	$86,224.00	IS	25%	$64,668.00	$9,484.64	$7,760.16	$0.00	$0.00	$0.00	$9,484.64
5	NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	$52,362.00	IS	25%	$39,271.50	$5,759.82	$4,712.58	$0.00	$0.00	$0.00	$5,759.82
5	NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	$87,594.00	IS	25%	$65,695.50	$9,635.34	$7,883.46	$0.00	$0.00	$0.00	$9,635.34
5	NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	$53,194.00	IS	25%	$39,895.50	$5,851.34	$4,787.46	$0.00	$0.00	$0.00	$5,851.34
5	NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	$66,754.00	IS	25%	$50,065.50	$7,342.94	$6,007.86	$0.00	$0.00	$0.00	$7,342.94
5	NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	$45,687.00	IS	25%	$34,265.25	$5,025.57	$4,111.83	$0.00	$0.00	$0.00	$5,025.57
5	NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	$67,942.00	IS	25%	$50,956.50	$7,473.62	$6,114.78	$0.00	$0.00	$0.00	$7,473.62
5	NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	$46,500.00	IS	25%	$34,875.00	$5,115.00	$4,185.00	$0.00	$0.00	$0.00	$5,115.00
5	NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	$120,399.00	IS	25%	$90,299.25	$13,243.89	$10,835.91	$0.00	$0.00	$0.00	$13,243.89
5	NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	$65,109.00	IS	25%	$48,831.75	$7,161.99	$5,859.81	$0.00	$0.00	$0.00	$7,161.99
5	NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	$122,639.00	IS	25%	$91,979.25	$13,490.29	$11,037.51	$0.00	$0.00	$0.00	$13,490.29
5	NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	$65,953.00	IS	25%	$49,464.75	$7,254.83	$5,935.77	$0.00	$0.00	$0.00	$7,254.83
5	NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	$153,593.00	IS	25%	$115,194.75	$16,895.23	$13,823.37	$0.00	$0.00	$0.00	$16,895.23
5	NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	$155,280.00	IS	25%	$116,460.00	$17,080.80	$13,975.20	$0.00	$0.00	$0.00	$17,080.80
5	NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	$84,302.00	IS	25%	$63,226.50	$9,273.22	$7,587.18	$0.00	$0.00	$0.00	$9,273.22
5	NL800-0072	Field Upgrade Kit,3.5in,6x800GB SED SSD	$271,916.00	IS	25%	$203,937.00	$29,910.76	$24,472.44	$0.00	$0.00	$0.00	$29,910.76
5	NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	$69,722.00	IS	25%	$52,291.50	$7,669.42	$6,274.98	$0.00	$0.00	$0.00	$7,669.42
5	NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	$36,647.00	IS	25%	$27,485.25	$4,031.17	$3,298.23	$0.00	$0.00	$0.00	$4,031.17
5	NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	$52,274.00	IS	25%	$39,205.50	$5,750.14	$4,704.66	$0.00	$0.00	$0.00	$5,750.14
5	NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	$69,152.00	IS	25%	$51,864.00	$7,606.72	$6,223.68	$0.00	$0.00	$0.00	$7,606.72
5	NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	$95,594.00	IS	25%	$71,695.50	$10,515.34	$8,603.46	$0.00	$0.00	$0.00	$10,515.34
5	NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	$120,617.00	IS	25%	$90,462.75	$13,267.87	$10,855.53	$0.00	$0.00	$0.00	$13,267.87
5	NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	$30,816.00	IS	25%	$23,112.00	$3,389.76	$2,773.44	$0.00	$0.00	$0.00	$3,389.76
5	NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	$104,792.00	IS	25%	$78,594.00	$11,527.12	$9,431.28	$0.00	$0.00	$0.00	$11,527.12
5	NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	$46,182.00	IS	25%	$34,636.50	$5,080.02	$4,156.38	$0.00	$0.00	$0.00	$5,080.02
5	NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	$90,639.00	IS	25%	$67,979.25	$9,970.29	$8,157.51	$0.00	$0.00	$0.00	$9,970.29
5	NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	$136,229.00	IS	25%	$102,171.75	$14,985.19	$12,260.61	$0.00	$0.00	$0.00	$14,985.19
5	NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	$156,802.00	IS	25%	$117,601.50	$17,248.22	$14,112.18	$0.00	$0.00	$0.00	$17,248.22
5	S200-SAS-001	S200-7.2T/48G/4x1GE	$50,689.00	IS	25%	$38,016.75	$5,575.79	$4,562.01	$0.00	$0.00	$0.00	$5,575.79
5	S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	$52,613.00	IS	25%	$39,459.75	$5,787.43	$4,735.17	$0.00	$0.00	$0.00	$5,787.43
5	S200-SAS-003	S200-7.2T/96G/4x1GE	$52,982.00	IS	25%	$39,736.50	$5,828.02	$4,768.38	$0.00	$0.00	$0.00	$5,828.02
5	S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	$54,905.00	IS	25%	$41,178.75	$6,039.55	$4,941.45	$0.00	$0.00	$0.00	$6,039.55
5	S200-SAS-005	S200-14.4T/48G/4x1GE	$63,583.00	IS	25%	$47,687.25	$6,994.13	$5,722.47	$0.00	$0.00	$0.00	$6,994.13
5	S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	$65,506.00	IS	25%	$49,129.50	$7,205.66	$5,895.54	$0.00	$0.00	$0.00	$7,205.66
5	S200-SAS-007	S200-14.4T/96G/4x1GE	$65,875.00	IS	25%	$49,406.25	$7,246.25	$5,928.75	$0.00	$0.00	$0.00	$7,246.25
5	S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE	$67,799.00	IS	25%	$50,849.25	$7,457.89	$6,101.91	$0.00	$0.00	$0.00	$7,457.89
5	S200-SAS-013	S200-21.6T/96G/4x1GE	$79,759.00	IS	25%	$59,819.25	$8,773.49	$7,178.31	$0.00	$0.00	$0.00	$8,773.49
5	S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	$81,683.00	IS	25%	$61,262.25	$8,985.13	$7,351.47	$0.00	$0.00	$0.00	$8,985.13
5	S200-SAS-015	S200-21.6T/24G/4x1GE	$76,104.00	IS	25%	$57,078.00	$8,371.44	$6,849.36	$0.00	$0.00	$0.00	$8,371.44
5	S200-SAS-016	S200-21.6T/24G/2x10GE SFP+2x1GE	$78,028.00	IS	25%	$58,521.00	$8,583.08	$7,022.52	$0.00	$0.00	$0.00	$8,583.08
5	S200-SAS-017	S200-21.6T/48G/4x1GE	$77,467.00	IS	25%	$58,100.25	$8,521.37	$6,972.03	$0.00	$0.00	$0.00	$8,521.37
5	S200-SAS-018	S200-21.6T/48G/2x10GE SFP+2x1GE	$79,391.00	IS	25%	$59,543.25	$8,733.01	$7,145.19	$0.00	$0.00	$0.00	$8,733.01
5	S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	$91,801.00	IS	25%	$68,850.75	$10,098.11	$8,262.09	$0.00	$0.00	$0.00	$10,098.11
5	S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	$95,508.00	IS	25%	$71,631.00	$10,505.88	$8,595.72	$0.00	$0.00	$0.00	$10,505.88
5	S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	$50,215.00	IS	25%	$37,661.25	$5,523.65	$4,519.35	$0.00	$0.00	$0.00	$5,523.65
5	S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	$51,975.00	IS	25%	$38,981.25	$5,717.25	$4,677.75	$0.00	$0.00	$0.00	$5,717.25
5	S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	$51,462.00	IS	25%	$38,596.50	$5,660.82	$4,631.58	$0.00	$0.00	$0.00	$5,660.82
5	S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	$53,559.00	IS	25%	$40,169.25	$5,891.49	$4,820.31	$0.00	$0.00	$0.00	$5,891.49
5	S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	$55,320.00	IS	25%	$41,490.00	$6,085.20	$4,978.80	$0.00	$0.00	$0.00	$6,085.20
5	S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	$75,281.00	IS	25%	$56,460.75	$8,280.91	$6,775.29	$0.00	$0.00	$0.00	$8,280.91
5	S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	$77,112.00	IS	25%	$57,834.00	$8,482.32	$6,940.08	$0.00	$0.00	$0.00	$8,482.32
5	S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	$76,477.00	IS	25%	$57,357.75	$8,412.47	$6,882.93	$0.00	$0.00	$0.00	$8,412.47
5	S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	$78,308.00	IS	25%	$58,731.00	$8,613.88	$7,047.72	$0.00	$0.00	$0.00	$8,613.88
5	S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	$78,206.00	IS	25%	$58,654.50	$8,602.66	$7,038.54	$0.00	$0.00	$0.00	$8,602.66
5	S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	$79,966.00	IS	25%	$59,974.50	$8,796.26	$7,196.94	$0.00	$0.00	$0.00	$8,796.26
5	S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	$66,210.00	IS	25%	$49,657.50	$7,283.10	$5,958.90	$0.00	$0.00	$0.00	$7,283.10
5	S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	$67,970.00	IS	25%	$50,977.50	$7,476.70	$6,117.30	$0.00	$0.00	$0.00	$7,476.70
5	S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	$67,457.00	IS	25%	$50,592.75	$7,420.27	$6,071.13	$0.00	$0.00	$0.00	$7,420.27
5	S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	$69,554.00	IS	25%	$52,165.50	$7,650.94	$6,259.86	$0.00	$0.00	$0.00	$7,650.94
5	S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	$84,488.00	IS	25%	$63,366.00	$9,293.68	$7,603.92	$0.00	$0.00	$0.00	$9,293.68
5	S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	$86,248.00	IS	25%	$64,686.00	$9,487.28	$7,762.32	$0.00	$0.00	$0.00	$9,487.28
5	S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	$85,735.00	IS	25%	$64,301.25	$9,430.85	$7,716.15	$0.00	$0.00	$0.00	$9,430.85
5	S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	$87,495.00	IS	25%	$65,621.25	$9,624.45	$7,874.55	$0.00	$0.00	$0.00	$9,624.45
5	S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	$89,593.00	IS	25%	$67,194.75	$9,855.23	$8,063.37	$0.00	$0.00	$0.00	$9,855.23
5	S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	$99,562.00	IS	25%	$74,671.50	$10,951.82	$8,960.58	$0.00	$0.00	$0.00	$10,951.82
5	S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	$100,713.00	IS	25%	$75,534.75	$11,078.43	$9,064.17	$0.00	$0.00	$0.00	$11,078.43
5	S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	$100,189.00	IS	25%	$75,141.75	$11,020.79	$9,017.01	$0.00	$0.00	$0.00	$11,020.79
5	S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	$105,140.00	IS	25%	$78,855.00	$11,565.40	$9,462.60	$0.00	$0.00	$0.00	$11,565.40
5	S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	$102,330.00	IS	25%	$76,747.50	$11,256.30	$9,209.70	$0.00	$0.00	$0.00	$11,256.30
5	S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	$104,126.00	IS	25%	$78,094.50	$11,453.86	$9,371.34	$0.00	$0.00	$0.00	$11,453.86
5	S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	$77,841.00	IS	25%	$58,380.75	$8,562.51	$7,005.69	$0.00	$0.00	$0.00	$8,562.51
5	S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	$79,602.00	IS	25%	$59,701.50	$8,756.22	$7,164.18	$0.00	$0.00	$0.00	$8,756.22

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	$79,088.00	IS	25%	$59,316.00	$8,699.68	$7,117.92	$0.00	$0.00	$0.00	$8,699.68
5	S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	$80,849.00	IS	25%	$60,636.75	$8,893.39	$7,276.41	$0.00	$0.00	$0.00	$8,893.39
5	S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	$81,186.00	IS	25%	$60,889.50	$8,930.46	$7,306.74	$0.00	$0.00	$0.00	$8,930.46
5	S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	$82,946.00	IS	25%	$62,209.50	$9,124.06	$7,465.14	$0.00	$0.00	$0.00	$9,124.06
5	S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	$97,014.00	IS	25%	$72,760.50	$10,671.54	$8,731.26	$0.00	$0.00	$0.00	$10,671.54
5	S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	$98,855.00	IS	25%	$74,141.25	$10,874.05	$8,896.95	$0.00	$0.00	$0.00	$10,874.05
5	S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	$98,294.00	IS	25%	$73,720.50	$10,812.34	$8,846.46	$0.00	$0.00	$0.00	$10,812.34
5	S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	$100,135.00	IS	25%	$75,101.25	$11,014.85	$9,012.15	$0.00	$0.00	$0.00	$11,014.85
5	S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	$100,521.00	IS	25%	$75,390.75	$11,057.31	$9,046.89	$0.00	$0.00	$0.00	$11,057.31
5	S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	$102,361.00	IS	25%	$76,770.75	$11,259.71	$9,212.49	$0.00	$0.00	$0.00	$11,259.71
5	S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	$91,012.00	IS	25%	$68,259.00	$10,011.32	$8,191.08	$0.00	$0.00	$0.00	$10,011.32
5	S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	$145,651.00	IS	25%	$109,238.25	$16,021.61	$13,108.59	$0.00	$0.00	$0.00	$16,021.61
5	S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	$75,998.00	IS	25%	$56,998.50	$8,359.78	$6,839.82	$0.00	$0.00	$0.00	$8,359.78
5	S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	$74,751.00	IS	25%	$56,063.25	$8,222.61	$6,727.59	$0.00	$0.00	$0.00	$8,222.61
5	S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	$76,511.00	IS	25%	$57,383.25	$8,416.21	$6,885.99	$0.00	$0.00	$0.00	$8,416.21
5	S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	$78,096.00	IS	25%	$58,572.00	$8,590.56	$7,028.64	$0.00	$0.00	$0.00	$8,590.56
5	S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	$79,856.00	IS	25%	$59,892.00	$8,784.16	$7,187.04	$0.00	$0.00	$0.00	$8,784.16
5	S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	$122,600.00	IS	25%	$91,950.00	$13,486.00	$11,034.00	$0.00	$0.00	$0.00	$13,486.00
5	S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	$121,322.00	IS	25%	$90,991.50	$13,345.42	$10,918.98	$0.00	$0.00	$0.00	$13,345.42
5	S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	$123,162.00	IS	25%	$92,371.50	$13,547.82	$11,084.58	$0.00	$0.00	$0.00	$13,547.82
5	S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	$124,818.00	IS	25%	$93,613.50	$13,729.98	$11,233.62	$0.00	$0.00	$0.00	$13,729.98
5	S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	$126,656.00	IS	25%	$94,992.00	$13,932.16	$11,399.04	$0.00	$0.00	$0.00	$13,932.16
5	S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	$121,122.00	IS	25%	$90,841.50	$13,323.42	$10,900.98	$0.00	$0.00	$0.00	$13,323.42
5	S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2X10GE SFP 2X1GE	$98,991.00	IS	25%	$74,243.25	$10,889.01	$8,909.19	$0.00	$0.00	$0.00	$10,889.01
5	S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	$130,542.00	IS	25%	$97,906.50	$14,359.62	$11,748.78	$0.00	$0.00	$0.00	$14,359.62
5	S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	$132,503.00	IS	25%	$99,377.25	$14,575.33	$11,925.27	$0.00	$0.00	$0.00	$14,575.33
5	S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	$97,031.00	IS	25%	$72,773.25	$10,673.41	$8,732.79	$0.00	$0.00	$0.00	$10,673.41
5	S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	$136,210.00	IS	25%	$102,157.50	$14,983.10	$12,258.90	$0.00	$0.00	$0.00	$14,983.10
5	S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	$150,536.00	IS	25%	$112,902.00	$16,558.96	$13,548.24	$0.00	$0.00	$0.00	$16,558.96
5	S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	$164,862.00	IS	25%	$123,646.50	$18,134.82	$14,837.58	$0.00	$0.00	$0.00	$18,134.82
5	S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	$106,084.00	IS	25%	$79,563.00	$11,669.24	$9,547.56	$0.00	$0.00	$0.00	$11,669.24
5	S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	$66,005.00	IS	25%	$49,503.75	$7,260.55	$5,940.45	$0.00	$0.00	$0.00	$7,260.55
5	S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	$69,396.00	IS	25%	$52,047.00	$7,633.56	$6,245.64	$0.00	$0.00	$0.00	$7,633.56
5	S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	$77,221.00	IS	25%	$57,915.75	$8,494.31	$6,949.89	$0.00	$0.00	$0.00	$8,494.31
5	S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	$80,612.00	IS	25%	$60,459.00	$8,867.32	$7,255.08	$0.00	$0.00	$0.00	$8,867.32
5	S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	$83,014.00	IS	25%	$62,260.50	$9,131.54	$7,471.26	$0.00	$0.00	$0.00	$9,131.54
5	S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	$86,323.00	IS	25%	$64,742.25	$9,495.53	$7,769.07	$0.00	$0.00	$0.00	$9,495.53
5	S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	$97,345.00	IS	25%	$73,008.75	$10,707.95	$8,761.05	$0.00	$0.00	$0.00	$10,707.95
5	S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	$100,654.00	IS	25%	$75,490.50	$11,071.94	$9,058.86	$0.00	$0.00	$0.00	$11,071.94
5	S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	$106,392.00	IS	25%	$79,794.00	$11,703.12	$9,575.28	$0.00	$0.00	$0.00	$11,703.12
5	S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	$110,037.00	IS	25%	$82,527.75	$12,104.07	$9,903.33	$0.00	$0.00	$0.00	$12,104.07
5	S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	$101,342.00	IS	25%	$76,006.50	$11,147.62	$9,120.78	$0.00	$0.00	$0.00	$11,147.62
5	S200-SSD-001	S200-2.4T/24G/4x1GE	$0.00	IS	25%	$0.00	$11,640.86	$9,524.34	$0.00	$0.00	$0.00	$11,640.86
5	S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$11,840.51	$9,687.69	$0.00	$0.00	$0.00	$11,840.51
5	S200-SSD-003	S200-2.4T/48G/4x1GE	$0.00	IS	25%	$0.00	$11,782.32	$9,640.08	$0.00	$0.00	$0.00	$11,782.32
5	S200-SSD-004	S200-2.4T/48G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$11,981.86	$9,803.34	$0.00	$0.00	$0.00	$11,981.86
5	S200-SSD-005	S200-2.4T/96G/4x1GE	$0.00	IS	25%	$0.00	$12,020.14	$9,834.66	$0.00	$0.00	$0.00	$12,020.14
5	S200-SSD-006	S200-2.4T/96G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$12,219.79	$9,998.01	$0.00	$0.00	$0.00	$12,219.79
5	S200-SSD-007	S200-4.8T/24G/4x1GE	$166,839.00	IS	25%	$125,129.25	$18,352.29	$15,015.51	$0.00	$0.00	$0.00	$18,352.29
5	S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	$168,691.00	IS	25%	$126,518.25	$18,556.01	$15,182.19	$0.00	$0.00	$0.00	$18,556.01
5	S200-SSD-009	S200-4.8T/48G/4x1GE	$168,151.00	IS	25%	$126,113.25	$18,496.61	$15,133.59	$0.00	$0.00	$0.00	$18,496.61
5	S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	$170,002.00	IS	25%	$127,501.50	$18,700.22	$15,300.18	$0.00	$0.00	$0.00	$18,700.22
5	S200-SSD-011	S200-4.8T/96G/4x1GE	$170,357.00	IS	25%	$127,767.75	$18,739.27	$15,332.13	$0.00	$0.00	$0.00	$18,739.27
5	S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	$172,209.00	IS	25%	$129,156.75	$18,942.99	$15,498.81	$0.00	$0.00	$0.00	$18,942.99
5	S200-SSD-013	S200-9.6T/48G/2x10GE SFP+2x1GE	$346,609.00	IS	25%	$259,956.75	$38,126.99	$31,194.81	$0.00	$0.00	$0.00	$38,126.99
5	S200-SSD-014	S200-9.6T SSD/48G/4x1GE	$294,280.00	IS	25%	$220,710.00	$32,370.80	$26,485.20	$0.00	$0.00	$0.00	$32,370.80
5	S200-SSD-015	S200-9.6T SSD/24G/4x1GE	$292,969.00	IS	25%	$219,726.75	$32,226.59	$26,367.21	$0.00	$0.00	$0.00	$32,226.59
5	S200-SSD-016	S200-9.6T SSD/24G/2x10GE SFP+2x1GE	$294,820.00	IS	25%	$221,115.00	$32,430.20	$26,533.80	$0.00	$0.00	$0.00	$32,430.20
5	S200-SSD-017	S200-9.6T SSD/96G/4x1GE	$296,487.00	IS	25%	$222,365.25	$32,613.57	$26,683.83	$0.00	$0.00	$0.00	$32,613.57
5	S200-SSD-018	S200-9.6T SSD/96G/2x10GE SFP+2x1GE	$298,339.00	IS	25%	$223,754.25	$32,817.29	$26,850.51	$0.00	$0.00	$0.00	$32,817.29
5	S200-SSD-019	S200-19.2T/48G/2X10GE SFP 2X1GE	$547,302.00	IS	25%	$410,476.50	$60,203.22	$49,257.18	$0.00	$0.00	$0.00	$60,203.22
5	S200-SSD-020	S200-19.2T SSD/48G/4X1GE	$544,905.00	IS	25%	$408,678.75	$59,939.55	$49,041.45	$0.00	$0.00	$0.00	$59,939.55
5	S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	$55,968.00	IS	25%	$41,976.00	$6,156.48	$5,037.12	$0.00	$0.00	$0.00	$6,156.48
5	S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	$58,203.00	IS	25%	$43,652.25	$6,402.33	$5,238.27	$0.00	$0.00	$0.00	$6,402.33
5	S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	$68,704.00	IS	25%	$51,528.00	$7,557.44	$6,183.36	$0.00	$0.00	$0.00	$7,557.44
5	S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	$71,328.00	IS	25%	$53,496.00	$7,846.08	$6,419.52	$0.00	$0.00	$0.00	$7,846.08
5	S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	$79,955.00	IS	25%	$59,966.25	$8,795.05	$7,195.95	$0.00	$0.00	$0.00	$8,795.05
5	S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	$84,845.00	IS	25%	$63,633.75	$9,332.95	$7,636.05	$0.00	$0.00	$0.00	$9,332.95
5	S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	$96,020.00	IS	25%	$72,015.00	$10,562.20	$8,641.80	$0.00	$0.00	$0.00	$10,562.20
5	S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	$95,716.00	IS	25%	$71,787.00	$10,528.76	$8,614.44	$0.00	$0.00	$0.00	$10,528.76
5	S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	$100,605.00	IS	25%	$75,453.75	$11,066.55	$9,054.45	$0.00	$0.00	$0.00	$11,066.55
5	S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	$111,781.00	IS	25%	$83,835.75	$12,295.91	$10,060.29	$0.00	$0.00	$0.00	$12,295.91
5	S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	$79,341.00	IS	25%	$59,505.75	$8,727.51	$7,140.69	$0.00	$0.00	$0.00	$8,727.51
5	S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	$90,810.00	IS	25%	$68,107.50	$9,989.10	$8,172.90	$0.00	$0.00	$0.00	$9,989.10
5	S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	$65,992.00	IS	25%	$49,494.00	$7,259.12	$5,939.28	$0.00	$0.00	$0.00	$7,259.12
5	S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	$77,166.00	IS	25%	$57,874.50	$8,488.26	$6,944.94	$0.00	$0.00	$0.00	$8,488.26
5	S210-SAS-015	S210-14.4T/128G/2x40GE/2x1GE	$81,057.00	IS	25%	$60,792.75	$8,916.27	$7,295.13	$0.00	$0.00	$0.00	$8,916.27
5	S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	$92,569.00	IS	25%	$69,426.75	$10,182.59	$8,331.21	$0.00	$0.00	$0.00	$10,182.59
5	S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	$72,957.00	IS	25%	$54,717.75	$8,025.27	$6,566.13	$0.00	$0.00	$0.00	$8,025.27
5	S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	$86,544.00	IS	25%	$64,908.00	$9,519.84	$7,788.96	$0.00	$0.00	$0.00	$9,519.84

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-019	S210-21.6T/256G/2x40GE/2x1GE	$97,756.00	IS	25%	$73,317.00	$10,753.16	$8,798.04	$0.00	$0.00	$0.00	$10,753.16
5	S210-SAS-020	S210-21.6T/64G/2x40GE/2x1GE	$81,639.00	IS	25%	$61,229.25	$8,980.29	$7,347.51	$0.00	$0.00	$0.00	$8,980.29
5	S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	$102,424.00	IS	25%	$76,818.00	$11,266.64	$9,218.16	$0.00	$0.00	$0.00	$11,266.64
5	S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	$113,622.00	IS	25%	$85,216.50	$12,498.42	$10,225.98	$0.00	$0.00	$0.00	$12,498.42
5	S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	$97,526.00	IS	25%	$73,144.50	$10,727.86	$8,777.34	$0.00	$0.00	$0.00	$10,727.86
5	S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	$67,515.00	IS	25%	$50,636.25	$7,426.65	$6,076.35	$0.00	$0.00	$0.00	$7,426.65
5	S210-SAS-025	S210-7.2T/256G/2x40GE/2x1GE	$78,750.00	IS	25%	$59,062.50	$8,662.50	$7,087.50	$0.00	$0.00	$0.00	$8,662.50
5	S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	$59,627.00	IS	25%	$44,720.25	$6,558.97	$5,366.43	$0.00	$0.00	$0.00	$6,558.97
5	S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	$100,017.00	IS	25%	$75,012.75	$11,001.87	$9,001.53	$0.00	$0.00	$0.00	$11,001.87
5	S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	$49,989.00	IS	25%	$37,491.75	$5,498.79	$4,499.01	$0.00	$0.00	$0.00	$5,498.79
5	S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	$105,932.00	IS	25%	$79,449.00	$11,652.52	$9,533.88	$0.00	$0.00	$0.00	$11,652.52
5	S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	$53,222.00	IS	25%	$39,916.50	$5,854.42	$4,789.98	$0.00	$0.00	$0.00	$5,854.42
5	S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	$119,452.00	IS	25%	$89,589.00	$13,139.72	$10,750.68	$0.00	$0.00	$0.00	$13,139.72
5	S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	$60,534.00	IS	25%	$45,400.50	$6,658.74	$5,448.06	$0.00	$0.00	$0.00	$6,658.74
5	S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	$119,270.00	IS	25%	$89,452.50	$13,119.70	$10,734.30	$0.00	$0.00	$0.00	$13,119.70
5	S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	$60,346.00	IS	25%	$45,259.50	$6,638.06	$5,431.14	$0.00	$0.00	$0.00	$6,638.06
5	S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	$125,383.00	IS	25%	$94,037.25	$13,792.13	$11,284.47	$0.00	$0.00	$0.00	$13,792.13
5	S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GE/HO	$63,579.00	IS	25%	$47,684.25	$6,993.69	$5,722.11	$0.00	$0.00	$0.00	$6,993.69
5	S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	$139,352.00	IS	25%	$104,514.00	$15,328.72	$12,541.68	$0.00	$0.00	$0.00	$15,328.72
5	S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	$70,892.00	IS	25%	$53,169.00	$7,798.12	$6,380.28	$0.00	$0.00	$0.00	$7,798.12
5	S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	$139,775.00	IS	25%	$104,831.25	$15,375.25	$12,579.75	$0.00	$0.00	$0.00	$15,375.25
5	S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	$70,819.00	IS	25%	$53,114.25	$7,790.09	$6,373.71	$0.00	$0.00	$0.00	$7,790.09
5	S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	$145,887.00	IS	25%	$109,415.25	$16,047.57	$13,129.83	$0.00	$0.00	$0.00	$16,047.57
5	S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	$74,053.00	IS	25%	$55,539.75	$8,145.83	$6,664.77	$0.00	$0.00	$0.00	$8,145.83
5	S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	$159,856.00	IS	25%	$119,892.00	$17,584.16	$14,387.04	$0.00	$0.00	$0.00	$17,584.16
5	S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	$81,365.00	IS	25%	$61,023.75	$8,950.15	$7,322.85	$0.00	$0.00	$0.00	$8,950.15
5	S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	$127,711.00	IS	25%	$95,783.25	$14,048.21	$11,493.99	$0.00	$0.00	$0.00	$14,048.21
5	S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	$133,361.00	IS	25%	$100,020.75	$14,669.71	$12,002.49	$0.00	$0.00	$0.00	$14,669.71
5	S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	$146,273.00	IS	25%	$109,704.75	$16,090.03	$13,164.57	$0.00	$0.00	$0.00	$16,090.03
5	S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	$175,435.00	IS	25%	$131,576.25	$19,297.85	$15,789.15	$0.00	$0.00	$0.00	$19,297.85
5	S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	$181,303.00	IS	25%	$135,977.25	$19,943.33	$16,317.27	$0.00	$0.00	$0.00	$19,943.33
5	S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	$194,714.00	IS	25%	$146,035.50	$21,418.54	$17,524.26	$0.00	$0.00	$0.00	$21,418.54
5	S210-SAS-E16	S210-18T+6.4T SSD-SED/64G/2x10GE 2x1GE	$280,118.00	IS	25%	$210,088.50	$30,812.98	$25,210.62	$0.00	$0.00	$0.00	$30,812.98
5	S210-SAS-E17	S210-18T+6.4T SSD-SED/128G/2x10GE 2x1GE	$289,059.00	IS	25%	$216,794.25	$31,796.49	$26,015.31	$0.00	$0.00	$0.00	$31,796.49
5	S210-SAS-E18	S210-18T+6.4T SSD-SED/256G/2x10GE 2x1GE	$309,295.00	IS	25%	$231,971.25	$34,022.45	$27,836.55	$0.00	$0.00	$0.00	$34,022.45
5	S210-SAS-E19	S210-18T+6.4T SSD-SED/128G/2x40GE 2x1GE	$291,881.00	IS	25%	$218,910.75	$32,106.91	$26,269.29	$0.00	$0.00	$0.00	$32,106.91
5	S210-SAS-E20	S210-18T+6.4T SSD-SED/256G/2x40GE 2x1GE	$312,164.00	IS	25%	$234,123.00	$34,338.04	$28,094.76	$0.00	$0.00	$0.00	$34,338.04
5	S210-SAS-E21	S210-18T+6.4T SSD-SED/64G/2x40GE 2x1GE	$282,920.00	IS	25%	$212,190.00	$31,121.20	$25,462.80	$0.00	$0.00	$0.00	$31,121.20
5	S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	$147,965.00	IS	25%	$110,973.75	$16,276.15	$13,316.85	$0.00	$0.00	$0.00	$16,276.15
5	S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	$161,971.00	IS	25%	$121,478.25	$17,816.81	$14,577.39	$0.00	$0.00	$0.00	$17,816.81
5	S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	$141,838.00	IS	25%	$106,378.50	$15,602.18	$12,765.42	$0.00	$0.00	$0.00	$15,602.18
5	S210-SAS-E25	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	$183,672.00	IS	25%	$137,754.00	$20,203.92	$16,530.48	$0.00	$0.00	$0.00	$20,203.92
5	S210-SAS-E26	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	$197,091.00	IS	25%	$147,818.25	$21,680.01	$17,738.19	$0.00	$0.00	$0.00	$21,680.01
5	S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	$177,804.00	IS	25%	$133,353.00	$19,558.44	$16,002.36	$0.00	$0.00	$0.00	$19,558.44
5	S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2x40GE2x1GE	$127,345.00	IS	25%	$95,508.75	$14,007.95	$11,461.05	$0.00	$0.00	$0.00	$14,007.95
5	S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2x40GE2x1GE	$141,363.00	IS	25%	$106,022.25	$15,549.93	$12,722.67	$0.00	$0.00	$0.00	$15,549.93
5	S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	$121,212.00	IS	25%	$90,909.00	$13,333.32	$10,909.08	$0.00	$0.00	$0.00	$13,333.32
5	S210-SAS-E31	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	$135,475.00	IS	25%	$101,606.25	$14,902.25	$12,192.75	$0.00	$0.00	$0.00	$14,902.25
5	S210-SAS-E32	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	$148,409.00	IS	25%	$111,306.75	$16,324.99	$13,356.81	$0.00	$0.00	$0.00	$16,324.99
5	S210-SAS-E33	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	$129,818.00	IS	25%	$97,363.50	$14,279.98	$11,683.62	$0.00	$0.00	$0.00	$14,279.98
5	S210-SAS-E34	S210-21.6T SED/128G/2x40GE/2x1GE	$107,779.00	IS	25%	$80,834.25	$11,855.69	$9,700.11	$0.00	$0.00	$0.00	$11,855.69
5	S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	$121,356.00	IS	25%	$91,017.00	$13,349.16	$10,922.04	$0.00	$0.00	$0.00	$13,349.16
5	S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	$101,839.00	IS	25%	$76,379.25	$11,202.29	$9,165.51	$0.00	$0.00	$0.00	$11,202.29
5	S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	$102,130.00	IS	25%	$76,597.50	$11,234.30	$9,191.70	$0.00	$0.00	$0.00	$11,234.30
5	S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	$118,195.00	IS	25%	$88,646.25	$13,001.45	$10,637.55	$0.00	$0.00	$0.00	$13,001.45
5	S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	$60,809.00	IS	25%	$45,606.75	$6,688.99	$5,472.81	$0.00	$0.00	$0.00	$6,688.99
5	S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	$66,158.00	IS	25%	$49,618.50	$7,277.38	$5,954.22	$0.00	$0.00	$0.00	$7,277.38
5	S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	$68,465.00	IS	25%	$51,348.75	$7,531.15	$6,161.85	$0.00	$0.00	$0.00	$7,531.15
5	S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	$70,270.00	IS	25%	$52,702.50	$7,729.70	$6,324.30	$0.00	$0.00	$0.00	$7,729.70
5	S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	$72,679.00	IS	25%	$54,509.25	$7,994.69	$6,541.11	$0.00	$0.00	$0.00	$7,994.69
5	S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	$76,222.00	IS	25%	$57,166.50	$8,384.42	$6,859.98	$0.00	$0.00	$0.00	$8,384.42
5	S210-SAS-S07-SB-C	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID	$45,733.00	IS	25%	$34,299.75	$5,030.63	$4,115.97	$0.00	$0.00	$0.00	$5,030.63
5	S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	$78,846.00	IS	25%	$59,134.50	$8,673.06	$7,096.14	$0.00	$0.00	$0.00	$8,673.06
5	S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	$82,246.00	IS	25%	$61,684.50	$9,047.06	$7,402.14	$0.00	$0.00	$0.00	$9,047.06
5	S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	$49,348.00	IS	25%	$37,011.00	$5,428.25	$4,441.30	$0.00	$0.00	$0.00	$5,428.25
5	S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	$84,770.00	IS	25%	$63,577.50	$9,324.70	$7,629.30	$0.00	$0.00	$0.00	$9,324.70
5	S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	$110,654.00	IS	25%	$82,990.50	$12,171.94	$9,958.86	$0.00	$0.00	$0.00	$12,171.94
5	S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	$102,130.00	IS	25%	$76,597.50	$11,234.30	$9,191.70	$0.00	$0.00	$0.00	$11,234.30
5	S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	$107,657.00	IS	25%	$80,742.75	$11,842.27	$9,689.13	$0.00	$0.00	$0.00	$11,842.27
5	S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	$118,195.00	IS	25%	$88,646.25	$13,001.45	$10,637.55	$0.00	$0.00	$0.00	$13,001.45
5	S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	$144,029.00	IS	25%	$108,021.75	$15,843.19	$12,962.61	$0.00	$0.00	$0.00	$15,843.19
5	S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	$150,601.00	IS	25%	$112,950.75	$16,566.11	$13,554.09	$0.00	$0.00	$0.00	$16,566.11
5	S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	$165,477.00	IS	25%	$124,107.75	$18,202.47	$14,892.93	$0.00	$0.00	$0.00	$18,202.47
5	S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	$106,426.00	IS	25%	$79,819.50	$11,706.86	$9,578.34	$0.00	$0.00	$0.00	$11,706.86
5	S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	$111,134.00	IS	25%	$83,350.50	$12,224.74	$10,002.06	$0.00	$0.00	$0.00	$12,224.74
5	S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	$121,894.00	IS	25%	$91,420.50	$13,408.34	$10,970.46	$0.00	$0.00	$0.00	$13,408.34
5	S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	$100,621.00	IS	25%	$75,465.75	$11,068.31	$9,055.89	$0.00	$0.00	$0.00	$11,068.31
5	S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	$146,196.00	IS	25%	$109,647.00	$16,081.56	$13,157.64	$0.00	$0.00	$0.00	$16,081.56
5	S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	$151,086.00	IS	25%	$113,314.50	$16,619.46	$13,597.74	$0.00	$0.00	$0.00	$16,619.46
5	S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	$162,261.00	IS	25%	$121,695.75	$17,848.71	$14,603.49	$0.00	$0.00	$0.00	$17,848.71

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	$233,432.00	IS	25%	$175,074.00	$25,677.52	$21,008.88	$0.00	$0.00	$0.00	$25,677.52
5	S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	$240,882.00	IS	25%	$180,661.50	$26,497.02	$21,679.38	$0.00	$0.00	$0.00	$26,497.02
5	S210-SAS-S115	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	$257,746.00	IS	25%	$193,309.50	$28,352.06	$23,197.14	$0.00	$0.00	$0.00	$28,352.06
5	S210-SAS-S116	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	$125,964.00	IS	25%	$94,473.00	$13,856.04	$11,336.76	$0.00	$0.00	$0.00	$13,856.04
5	S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	$130,854.00	IS	25%	$98,140.50	$14,393.94	$11,776.86	$0.00	$0.00	$0.00	$14,393.94
5	S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	$142,030.00	IS	25%	$106,522.50	$15,623.30	$12,782.70	$0.00	$0.00	$0.00	$15,623.30
5	S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	$70,288.00	IS	25%	$52,716.00	$7,731.68	$6,325.92	$0.00	$0.00	$0.00	$7,731.68
5	S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	$166,958.00	IS	25%	$125,218.50	$18,365.38	$15,026.22	$0.00	$0.00	$0.00	$18,365.38
5	S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	$55,264.00	IS	25%	$41,448.00	$6,079.04	$4,973.76	$0.00	$0.00	$0.00	$6,079.04
5	S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	$87,295.00	IS	25%	$65,471.25	$9,602.45	$7,856.55	$0.00	$0.00	$0.00	$9,602.45
5	S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	$172,080.00	IS	25%	$129,060.00	$18,928.80	$15,487.20	$0.00	$0.00	$0.00	$18,928.80
5	S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	$183,785.00	IS	25%	$137,838.75	$20,216.35	$16,540.65	$0.00	$0.00	$0.00	$20,216.35
5	S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	$93,004.00	IS	25%	$69,753.00	$10,230.44	$8,370.36	$0.00	$0.00	$0.00	$10,230.44
5	S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	$248,713.00	IS	25%	$186,534.75	$27,358.43	$22,384.17	$0.00	$0.00	$0.00	$27,358.43
5	S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	$256,164.00	IS	25%	$192,123.00	$28,178.04	$23,054.76	$0.00	$0.00	$0.00	$28,178.04
5	S210-SAS-S124	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	$273,028.00	IS	25%	$204,771.00	$30,033.08	$24,572.52	$0.00	$0.00	$0.00	$30,033.08
5	S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	$138,438.00	IS	25%	$103,828.50	$15,228.18	$12,459.42	$0.00	$0.00	$0.00	$15,228.18
5	S210-SAS-S125	S210-21.6T+9.6T SSD/64G/2x10GE 2x1GE	$290,987.00	IS	25%	$218,240.25	$32,008.57	$26,188.83	$0.00	$0.00	$0.00	$32,008.57
5	S210-SAS-S126	S210-21.6T+9.6T SSD/128G/2x10GE 2x1GE	$298,017.00	IS	25%	$223,512.75	$32,781.87	$26,821.53	$0.00	$0.00	$0.00	$32,781.87
5	S210-SAS-S127	S210-21.6T+9.6T SSD/256G/2x10GE 2x1GE	$313,928.00	IS	25%	$235,446.00	$34,532.08	$28,253.52	$0.00	$0.00	$0.00	$34,532.08
5	S210-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	$101,913.00	IS	25%	$76,434.75	$11,210.43	$9,172.17	$0.00	$0.00	$0.00	$11,210.43
5	S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	$96,629.00	IS	25%	$72,471.75	$10,629.19	$8,696.61	$0.00	$0.00	$0.00	$10,629.19
5	S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	$92,184.00	IS	25%	$69,138.00	$10,140.24	$8,296.56	$0.00	$0.00	$0.00	$10,140.24
5	S210-SAS-S130	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	$114,022.00	IS	25%	$85,516.50	$12,542.42	$10,261.98	$0.00	$0.00	$0.00	$12,542.42
5	S210-SAS-S131	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	$125,012.00	IS	25%	$93,759.00	$13,751.32	$11,251.08	$0.00	$0.00	$0.00	$13,751.32
5	S210-SAS-S132	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	$108,245.00	IS	25%	$81,183.75	$11,906.95	$9,742.05	$0.00	$0.00	$0.00	$11,906.95
5	S210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	$159,034.00	IS	25%	$119,275.50	$17,493.74	$14,313.06	$0.00	$0.00	$0.00	$17,493.74
5	S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	$174,580.00	IS	25%	$130,935.00	$19,203.80	$15,712.20	$0.00	$0.00	$0.00	$19,203.80
5	S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	$152,166.00	IS	25%	$114,124.50	$16,738.26	$13,694.94	$0.00	$0.00	$0.00	$16,738.26
5	S210-SAS-S136	S210-13.2T+400G SSD/128/2x40GE 2x1GE	$85,128.00	IS	25%	$63,846.00	$9,364.08	$7,661.52	$0.00	$0.00	$0.00	$9,364.08
5	S210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	$79,887.00	IS	25%	$59,915.25	$8,787.57	$7,189.83	$0.00	$0.00	$0.00	$8,787.57
5	S210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	$91,205.00	IS	25%	$68,403.75	$10,032.55	$8,208.45	$0.00	$0.00	$0.00	$10,032.55
5	S210-SAS-S139	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	$86,121.00	IS	25%	$64,590.75	$9,473.31	$7,750.89	$0.00	$0.00	$0.00	$9,473.31
5	S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	$103,360.00	IS	25%	$77,520.00	$11,369.60	$9,302.40	$0.00	$0.00	$0.00	$11,369.60
5	S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	$85,552.00	IS	25%	$64,164.00	$9,410.72	$7,699.68	$0.00	$0.00	$0.00	$9,410.72
5	S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	$98,521.00	IS	25%	$73,890.75	$10,837.31	$8,866.89	$0.00	$0.00	$0.00	$10,837.31
5	S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	$80,515.00	IS	25%	$60,386.25	$8,856.65	$7,246.35	$0.00	$0.00	$0.00	$8,856.65
5	S210-SAS-S143	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	$88,940.00	IS	25%	$66,705.00	$9,783.40	$8,004.60	$0.00	$0.00	$0.00	$9,783.40
5	S210-SAS-S144	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	$102,348.00	IS	25%	$76,761.00	$11,258.28	$9,211.32	$0.00	$0.00	$0.00	$11,258.28
5	S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	$86,452.00	IS	25%	$64,839.00	$9,509.72	$7,780.68	$0.00	$0.00	$0.00	$9,509.72
5	S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	$114,030.00	IS	25%	$85,522.50	$12,543.30	$10,262.70	$0.00	$0.00	$0.00	$12,543.30
5	S210-SAS-S147	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	$125,020.00	IS	25%	$93,765.00	$13,752.20	$11,251.80	$0.00	$0.00	$0.00	$13,752.20
5	S210-SAS-S148	S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	$108,253.00	IS	25%	$81,189.75	$11,907.83	$9,742.77	$0.00	$0.00	$0.00	$11,907.83
5	S210-SAS-S149	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE	$136,724.00	IS	25%	$102,543.00	$15,039.64	$12,305.16	$0.00	$0.00	$0.00	$15,039.64
5	S210-SAS-S14-HO	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	$54,496.00	IS	25%	$40,872.00	$5,994.56	$4,904.64	$0.00	$0.00	$0.00	$5,994.56
5	S210-SAS-S15	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	$90,977.00	IS	25%	$68,232.75	$10,007.47	$8,187.93	$0.00	$0.00	$0.00	$10,007.47
5	S210-SAS-S150	S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	$131,428.00	IS	25%	$98,571.00	$14,457.08	$11,828.52	$0.00	$0.00	$0.00	$14,457.08
5	S210-SAS-S151	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	$184,771.00	IS	25%	$138,578.25	$20,324.81	$16,629.39	$0.00	$0.00	$0.00	$20,324.81
5	S210-SAS-S152	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	$195,950.00	IS	25%	$146,962.50	$21,554.50	$17,635.50	$0.00	$0.00	$0.00	$21,554.50
5	S210-SAS-S153	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE	$179,882.00	IS	25%	$134,911.50	$19,787.02	$16,189.38	$0.00	$0.00	$0.00	$19,787.02
5	S210-SAS-S154	S210-18.9T+1.2T SSD/128/2x40GE 2x1GE	$111,226.00	IS	25%	$83,419.50	$12,234.86	$10,010.34	$0.00	$0.00	$0.00	$12,234.86
5	S210-SAS-S155	S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	$105,982.00	IS	25%	$79,486.50	$11,658.02	$9,538.38	$0.00	$0.00	$0.00	$11,658.02
5	S210-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	$137,181.00	IS	25%	$102,885.75	$15,089.91	$12,346.29	$0.00	$0.00	$0.00	$15,089.91
5	S210-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	$148,367.00	IS	25%	$111,275.25	$16,320.37	$13,353.03	$0.00	$0.00	$0.00	$16,320.37
5	S210-SAS-S158	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	$132,289.00	IS	25%	$99,216.75	$14,551.79	$11,906.01	$0.00	$0.00	$0.00	$14,551.79
5	S210-SAS-S159	S210-18T+3.2T SSD/128/2x40GE 2x1GE	$153,053.00	IS	25%	$114,789.75	$16,835.83	$13,774.77	$0.00	$0.00	$0.00	$16,835.83
5	S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	$95,686.00	IS	25%	$71,764.50	$10,525.46	$8,611.74	$0.00	$0.00	$0.00	$10,525.46
5	S210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	$164,236.00	IS	25%	$123,177.00	$18,065.96	$14,781.24	$0.00	$0.00	$0.00	$18,065.96
5	S210-SAS-S161	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	$148,163.00	IS	25%	$111,122.25	$16,297.93	$13,334.67	$0.00	$0.00	$0.00	$16,297.93
5	S210-SAS-S162	S210-18T+6.4T SSD/128G/2x40GE 2x1GE	$243,234.00	IS	25%	$182,425.50	$26,755.74	$21,891.06	$0.00	$0.00	$0.00	$26,755.74
5	S210-SAS-S163	S210-18T+6.4T SSD/256G/2x40GE 2x1GE	$260,137.00	IS	25%	$195,102.75	$28,615.07	$23,412.33	$0.00	$0.00	$0.00	$28,615.07
5	S210-SAS-S164	S210-18T+6.4T SSD/64G/2x40GE 2x1GE	$235,767.00	IS	25%	$176,825.25	$25,934.37	$21,219.03	$0.00	$0.00	$0.00	$25,934.37
5	S210-SAS-S165	S210-19.8T/1.6T SSD/128G/2x40GE/2x1GE	$112,888.00	IS	25%	$84,666.00	$12,417.68	$10,159.92	$0.00	$0.00	$0.00	$12,417.68
5	S210-SAS-S166	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE	$123,667.00	IS	25%	$92,750.25	$13,603.37	$11,130.03	$0.00	$0.00	$0.00	$13,603.37
5	S210-SAS-S167	S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	$108,173.00	IS	25%	$81,129.75	$11,899.03	$9,735.57	$0.00	$0.00	$0.00	$11,899.03
5	S210-SAS-S168	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE	$153,060.00	IS	25%	$114,795.00	$16,836.60	$13,775.40	$0.00	$0.00	$0.00	$16,836.60
5	S210-SAS-S169	S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	$164,242.00	IS	25%	$123,181.50	$18,066.62	$14,781.78	$0.00	$0.00	$0.00	$18,066.62
5	S210-SAS-S16-HO	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	$52,983.00	IS	25%	$39,737.25	$5,828.13	$4,768.47	$0.00	$0.00	$0.00	$5,828.13
5	S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	$106,446.00	IS	25%	$79,834.50	$11,709.06	$9,580.14	$0.00	$0.00	$0.00	$11,709.06
5	S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	$148,170.00	IS	25%	$111,127.50	$16,298.70	$13,335.30	$0.00	$0.00	$0.00	$16,298.70
5	S210-SAS-S171	S210-19.8T+400G SSD/128/2x40GE 2x1GE	$94,716.00	IS	25%	$71,037.00	$10,418.76	$8,524.44	$0.00	$0.00	$0.00	$10,418.76
5	S210-SAS-S172	S210-19.8T+400G SSD/64G/2x40GE 2x1GE	$89,443.00	IS	25%	$67,082.25	$9,838.73	$8,049.87	$0.00	$0.00	$0.00	$9,838.73
5	S210-SAS-S173	S210-20.7T/400GB SSD/128G/2x40GE/2x1GE	$93,913.00	IS	25%	$70,434.75	$10,330.43	$8,452.17	$0.00	$0.00	$0.00	$10,330.43
5	S210-SAS-S174	S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	$105,121.00	IS	25%	$78,840.75	$11,563.31	$9,460.89	$0.00	$0.00	$0.00	$11,563.31
5	S210-SAS-S175	S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	$89,011.00	IS	25%	$66,758.25	$9,791.21	$8,010.99	$0.00	$0.00	$0.00	$9,791.21
5	S210-SAS-S176	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	$97,373.00	IS	25%	$73,029.75	$10,711.03	$8,763.57	$0.00	$0.00	$0.00	$10,711.03
5	S210-SAS-S177	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE	$108,160.00	IS	25%	$81,120.00	$11,897.60	$9,734.40	$0.00	$0.00	$0.00	$11,897.60
5	S210-SAS-S178	S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	$92,655.00	IS	25%	$69,491.25	$10,192.05	$8,338.95	$0.00	$0.00	$0.00	$10,192.05
5	S210-SAS-S179	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	$112,896.00	IS	25%	$84,672.00	$12,418.56	$10,160.64	$0.00	$0.00	$0.00	$12,418.56
5	S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	$59,076.00	IS	25%	$44,307.00	$6,498.36	$5,316.84	$0.00	$0.00	$0.00	$6,498.36

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S18	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	$106,426.00	IS	25%	$79,819.50	$11,706.86	$9,578.34	$0.00	$0.00	$0.00	$11,706.86
5	S210-SAS-S180	S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	$123,675.00	IS	25%	$92,756.25	$13,604.25	$11,130.75	$0.00	$0.00	$0.00	$13,604.25
5	S210-SAS-S181	S210-20.7T+1.6T SSD/64G/2x40GE 2x1GE	$108,182.00	IS	25%	$81,136.50	$11,900.02	$9,736.38	$0.00	$0.00	$0.00	$11,900.02
5	S210-SAS-S182	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	$196,722.00	IS	25%	$147,541.50	$21,639.42	$17,704.98	$0.00	$0.00	$0.00	$21,639.42
5	S210-SAS-S183	S210-21.6T+4.8T SSD/256/2x40GE 2x1GE	$207,897.00	IS	25%	$155,922.75	$22,868.67	$18,710.73	$0.00	$0.00	$0.00	$22,868.67
5	S210-SAS-S184	S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	$191,835.00	IS	25%	$143,876.25	$21,101.85	$17,265.15	$0.00	$0.00	$0.00	$21,101.85
5	S210-SAS-S185	S210-21.6T+9.6T SSD/128G/2x40GE 2x1GE	$300,265.00	IS	25%	$225,198.75	$33,029.15	$27,023.85	$0.00	$0.00	$0.00	$33,029.15
5	S210-SAS-S186	S210-21.6T+9.6T SSD/256G/2x40GE 2x1GE	$316,203.00	IS	25%	$237,152.25	$34,782.33	$28,458.27	$0.00	$0.00	$0.00	$34,782.33
5	S210-SAS-S187	S210-21.6T+9.6T SSD/64G/2x40GE 2x1GE	$293,224.00	IS	25%	$219,918.00	$32,254.64	$26,390.16	$0.00	$0.00	$0.00	$32,254.64
5	S210-SAS-S188	S210-24T+3.2T SSD/128/2x40GE 2x1GE	$174,200.00	IS	25%	$130,650.00	$19,162.00	$15,678.00	$0.00	$0.00	$0.00	$19,162.00
5	S210-SAS-S189	S210-24T+3.2T SSD/256/2x40GE 2x1GE	$185,908.00	IS	25%	$139,431.00	$20,449.88	$16,731.72	$0.00	$0.00	$0.00	$20,449.88
5	S210-SAS-S18-SB-C	S210-19.8T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	$63,856.00	IS	25%	$47,892.00	$7,024.13	$5,747.01	$0.00	$0.00	$0.00	$7,024.13
5	S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	$111,134.00	IS	25%	$83,350.50	$12,224.74	$10,002.06	$0.00	$0.00	$0.00	$12,224.74
5	S210-SAS-S190	S210-24T+3.2T SSD/64G/2x40GE 2x1GE	$169,080.00	IS	25%	$126,810.00	$18,598.80	$15,217.20	$0.00	$0.00	$0.00	$18,598.80
5	S210-SAS-S191	S210-24T+6.4T SSD/128G/2x40GE 2x1GE	$258,563.00	IS	25%	$193,922.25	$28,441.93	$23,270.67	$0.00	$0.00	$0.00	$28,441.93
5	S210-SAS-S192	S210-24T+6.4T SSD/256G/2x40GE 2x1GE	$275,462.00	IS	25%	$206,596.50	$30,300.82	$24,791.58	$0.00	$0.00	$0.00	$30,300.82
5	S210-SAS-S193	S210-24T+6.4T SSD/64G/2x40GE 2x1GE	$251,097.00	IS	25%	$188,322.75	$27,620.67	$22,598.73	$0.00	$0.00	$0.00	$27,620.67
5	S210-SAS-S194	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE	$159,375.00	IS	25%	$119,531.25	$17,531.25	$14,343.75	$0.00	$0.00	$0.00	$17,531.25
5	S210-SAS-S195	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	$171,167.00	IS	25%	$128,375.25	$18,828.37	$15,405.03	$0.00	$0.00	$0.00	$18,828.37
5	S210-SAS-S196	S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	$154,219.00	IS	25%	$115,664.25	$16,964.09	$13,879.71	$0.00	$0.00	$0.00	$16,964.09
5	S210-SAS-S197	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	$132,778.00	IS	25%	$99,583.50	$14,605.58	$11,950.02	$0.00	$0.00	$0.00	$14,605.58
5	S210-SAS-S198	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE	$143,964.00	IS	25%	$107,973.00	$15,836.04	$12,956.76	$0.00	$0.00	$0.00	$15,836.04
5	S210-SAS-S199	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	$127,886.00	IS	25%	$95,914.50	$14,067.46	$11,509.74	$0.00	$0.00	$0.00	$14,067.46
5	S210-SAS-S20	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	$121,894.00	IS	25%	$91,420.50	$13,408.34	$10,970.46	$0.00	$0.00	$0.00	$13,408.34
5	S210-SAS-S200	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	$174,205.00	IS	25%	$130,653.75	$19,162.55	$15,678.45	$0.00	$0.00	$0.00	$19,162.55
5	S210-SAS-S201	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	$185,913.00	IS	25%	$139,434.75	$20,450.43	$16,732.17	$0.00	$0.00	$0.00	$20,450.43
5	S210-SAS-S202	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE	$169,085.00	IS	25%	$126,813.75	$18,599.35	$15,217.65	$0.00	$0.00	$0.00	$18,599.35
5	S210-SAS-S203	S210-26.4T+800G SSD/64G/2x40GE 2x1GE	$112,186.00	IS	25%	$84,139.50	$12,340.46	$10,096.74	$0.00	$0.00	$0.00	$12,340.46
5	S210-SAS-S204	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	$108,872.00	IS	25%	$81,654.00	$11,975.92	$9,798.48	$0.00	$0.00	$0.00	$11,975.92
5	S210-SAS-S205	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE	$120,067.00	IS	25%	$90,050.25	$13,207.37	$10,806.03	$0.00	$0.00	$0.00	$13,207.37
5	S210-SAS-S206	S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	$103,975.00	IS	25%	$77,981.25	$11,437.25	$9,357.75	$0.00	$0.00	$0.00	$11,437.25
5	S210-SAS-S207	S210-27.6T/800GB SSD/128G/2x40GE/2x1GE	$117,424.00	IS	25%	$88,068.00	$12,916.64	$10,568.16	$0.00	$0.00	$0.00	$12,916.64
5	S210-SAS-S208	S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	$128,615.00	IS	25%	$96,461.25	$14,147.65	$11,575.35	$0.00	$0.00	$0.00	$14,147.65
5	S210-SAS-S209	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	$112,530.00	IS	25%	$84,397.50	$12,378.30	$10,127.70	$0.00	$0.00	$0.00	$12,378.30
5	S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	$67,804.00	IS	25%	$50,853.00	$7,458.44	$6,102.36	$0.00	$0.00	$0.00	$7,458.44
5	S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	$102,150.00	IS	25%	$76,612.50	$11,236.50	$9,193.50	$0.00	$0.00	$0.00	$11,236.50
5	S210-SAS-S210	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	$132,780.00	IS	25%	$99,585.00	$14,605.80	$11,950.20	$0.00	$0.00	$0.00	$14,605.80
5	S210-SAS-S211	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE	$143,966.00	IS	25%	$107,974.50	$15,836.26	$12,956.94	$0.00	$0.00	$0.00	$15,836.26
5	S210-SAS-S212	S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	$127,888.00	IS	25%	$95,916.00	$14,067.68	$11,509.92	$0.00	$0.00	$0.00	$14,067.68
5	S210-SAS-S213	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE	$92,263.00	IS	25%	$69,197.25	$10,148.93	$8,303.67	$0.00	$0.00	$0.00	$10,148.93
5	S210-SAS-S214	S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	$87,362.00	IS	25%	$65,521.50	$9,609.82	$7,862.58	$0.00	$0.00	$0.00	$9,609.82
5	S210-SAS-S215	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	$101,213.00	IS	25%	$75,909.75	$11,133.43	$9,109.17	$0.00	$0.00	$0.00	$11,133.43
5	S210-SAS-S216	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	$112,417.00	IS	25%	$84,312.75	$12,365.87	$10,117.53	$0.00	$0.00	$0.00	$12,365.87
5	S210-SAS-S217	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	$96,313.00	IS	25%	$72,234.75	$10,594.43	$8,668.17	$0.00	$0.00	$0.00	$10,594.43
5	S210-SAS-S218	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE	$75,838.00	IS	25%	$56,878.50	$8,342.18	$6,825.42	$0.00	$0.00	$0.00	$8,342.18
5	S210-SAS-S219	S210-6.9T/400GB SSD/256G/2x40GE/2x1GE	$87,063.00	IS	25%	$65,297.25	$9,576.93	$7,835.67	$0.00	$0.00	$0.00	$9,576.93
5	S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	$107,040.00	IS	25%	$80,280.00	$11,774.40	$9,633.60	$0.00	$0.00	$0.00	$11,774.40
5	S210-SAS-S220	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	$69,996.00	IS	25%	$52,497.00	$7,699.56	$6,299.64	$0.00	$0.00	$0.00	$7,699.56
5	S210-SAS-S221	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	$79,045.00	IS	25%	$59,283.75	$8,694.95	$7,114.05	$0.00	$0.00	$0.00	$8,694.95
5	S210-SAS-S222	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	$90,120.00	IS	25%	$67,590.00	$9,913.20	$8,110.80	$0.00	$0.00	$0.00	$9,913.20
5	S210-SAS-S223	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	$74,198.00	IS	25%	$55,648.50	$8,161.78	$6,677.82	$0.00	$0.00	$0.00	$8,161.78
5	S210-SAS-S224	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE	$101,231.00	IS	25%	$75,923.25	$11,135.41	$9,110.79	$0.00	$0.00	$0.00	$11,135.41
5	S210-SAS-S225	S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	$112,433.00	IS	25%	$84,324.75	$12,367.63	$10,118.97	$0.00	$0.00	$0.00	$12,367.63
5	S210-SAS-S226	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	$96,331.00	IS	25%	$72,248.25	$10,596.41	$8,669.79	$0.00	$0.00	$0.00	$10,596.41
5	S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	$66,326.00	IS	25%	$49,744.50	$7,295.86	$5,969.34	$0.00	$0.00	$0.00	$7,295.86
5	S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	$61,599.00	IS	25%	$46,199.25	$6,775.89	$5,543.91	$0.00	$0.00	$0.00	$6,775.89
5	S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	$118,215.00	IS	25%	$88,661.25	$13,003.65	$10,639.35	$0.00	$0.00	$0.00	$13,003.65
5	S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	$60,092.00	IS	25%	$45,069.00	$6,610.12	$5,408.28	$0.00	$0.00	$0.00	$6,610.12
5	S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	$110,658.00	IS	25%	$82,993.50	$12,172.38	$9,959.22	$0.00	$0.00	$0.00	$12,172.38
5	S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	$115,548.00	IS	25%	$86,661.00	$12,710.28	$10,399.32	$0.00	$0.00	$0.00	$12,710.28
5	S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	$126,723.00	IS	25%	$95,042.25	$13,939.53	$11,405.07	$0.00	$0.00	$0.00	$13,939.53
5	S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	$64,673.00	IS	25%	$48,504.75	$7,114.03	$5,820.57	$0.00	$0.00	$0.00	$7,114.03
5	S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	$125,964.00	IS	25%	$94,473.00	$13,856.04	$11,336.76	$0.00	$0.00	$0.00	$13,856.04
5	S210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	$75,579.00	IS	25%	$56,684.25	$8,313.69	$6,802.11	$0.00	$0.00	$0.00	$8,313.69
5	S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	$130,854.00	IS	25%	$98,140.50	$14,393.94	$11,776.86	$0.00	$0.00	$0.00	$14,393.94
5	S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	$142,030.00	IS	25%	$106,522.50	$15,623.30	$12,782.70	$0.00	$0.00	$0.00	$15,623.30
5	S210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	$73,157.00	IS	25%	$54,867.75	$8,047.27	$6,584.13	$0.00	$0.00	$0.00	$8,047.27
5	S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	$96,765.00	IS	25%	$72,573.75	$10,644.15	$8,708.85	$0.00	$0.00	$0.00	$10,644.15
5	S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	$50,683.00	IS	25%	$38,012.25	$5,575.13	$4,561.47	$0.00	$0.00	$0.00	$5,575.13
5	S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	$107,657.00	IS	25%	$80,742.75	$11,842.27	$9,689.13	$0.00	$0.00	$0.00	$11,842.27
5	S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	$58,064.00	IS	25%	$43,548.00	$6,387.04	$5,225.76	$0.00	$0.00	$0.00	$6,387.04
5	S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	$100,074.00	IS	25%	$75,055.50	$11,008.14	$9,006.66	$0.00	$0.00	$0.00	$11,008.14
5	S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	$83,864.00	IS	25%	$62,898.00	$9,225.04	$7,547.76	$0.00	$0.00	$0.00	$9,225.04
5	S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	$87,289.00	IS	25%	$65,466.75	$9,601.79	$7,856.01	$0.00	$0.00	$0.00	$9,601.79
5	S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	$74,264.00	IS	25%	$55,698.00	$8,169.04	$6,683.76	$0.00	$0.00	$0.00	$8,169.04
5	S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	$85,437.00	IS	25%	$64,077.75	$9,398.07	$7,689.33	$0.00	$0.00	$0.00	$9,398.07
5	S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	$77,503.00	IS	25%	$58,127.25	$8,525.33	$6,975.27	$0.00	$0.00	$0.00	$8,525.33
5	S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	$88,530.00	IS	25%	$66,397.50	$9,738.30	$7,967.70	$0.00	$0.00	$0.00	$9,738.30
5	S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	$193,930.00	IS	25%	$145,447.50	$21,332.30	$17,453.70	$0.00	$0.00	$0.00	$21,332.30
5	S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	$177,865.00	IS	25%	$133,398.75	$19,565.15	$16,007.85	$0.00	$0.00	$0.00	$19,565.15

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	$182,755.00	IS	25%	$137,066.25	$20,103.05	$16,447.95	$0.00	$0.00	$0.00	$20,103.05
5	S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	$135,252.00	IS	25%	$101,439.00	$14,877.72	$12,172.68	$0.00	$0.00	$0.00	$14,877.72
5	S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	$146,427.00	IS	25%	$109,820.25	$16,106.97	$13,178.43	$0.00	$0.00	$0.00	$16,106.97
5	S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	$130,362.00	IS	25%	$97,771.50	$14,339.82	$11,732.58	$0.00	$0.00	$0.00	$14,339.82
5	S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	$151,086.00	IS	25%	$113,314.50	$16,619.46	$13,597.74	$0.00	$0.00	$0.00	$16,619.46
5	S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	$162,261.00	IS	25%	$121,695.75	$17,848.71	$14,603.49	$0.00	$0.00	$0.00	$17,848.71
5	S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	$146,196.00	IS	25%	$109,647.00	$16,081.56	$13,157.64	$0.00	$0.00	$0.00	$16,081.56
5	S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	$194,644.00	IS	25%	$145,983.00	$21,410.84	$17,517.96	$0.00	$0.00	$0.00	$21,410.84
5	S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	$205,820.00	IS	25%	$154,365.00	$22,640.20	$18,523.80	$0.00	$0.00	$0.00	$22,640.20
5	S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	$118,591.00	IS	25%	$88,943.25	$13,045.01	$10,673.19	$0.00	$0.00	$0.00	$13,045.01
5	S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	$189,755.00	IS	25%	$142,316.25	$20,873.05	$17,077.95	$0.00	$0.00	$0.00	$20,873.05
5	S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	$172,080.00	IS	25%	$129,060.00	$18,928.80	$15,487.20	$0.00	$0.00	$0.00	$18,928.80
5	S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	$183,785.00	IS	25%	$137,838.75	$20,216.35	$16,540.65	$0.00	$0.00	$0.00	$20,216.35
5	S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	$166,958.00	IS	25%	$125,218.50	$18,365.38	$15,026.22	$0.00	$0.00	$0.00	$18,365.38
5	S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	$157,269.00	IS	25%	$117,951.75	$17,299.59	$14,154.21	$0.00	$0.00	$0.00	$17,299.59
5	S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	$169,055.00	IS	25%	$126,791.25	$18,596.05	$15,214.95	$0.00	$0.00	$0.00	$18,596.05
5	S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	$152,112.00	IS	25%	$114,084.00	$16,732.32	$13,690.08	$0.00	$0.00	$0.00	$16,732.32
5	S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	$99,481.00	IS	25%	$74,610.75	$10,942.91	$8,953.29	$0.00	$0.00	$0.00	$10,942.91
5	S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	$110,654.00	IS	25%	$82,990.50	$12,171.94	$9,958.86	$0.00	$0.00	$0.00	$12,171.94
5	S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	$92,034.00	IS	25%	$69,025.50	$10,123.74	$8,283.06	$0.00	$0.00	$0.00	$10,123.74
5	S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	$94,591.00	IS	25%	$70,943.25	$10,405.01	$8,513.19	$0.00	$0.00	$0.00	$10,405.01
5	S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	$83,963.00	IS	25%	$62,972.25	$9,235.93	$7,556.67	$0.00	$0.00	$0.00	$9,235.93
5	S210-SAS-S62	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	$85,700.00	IS	25%	$64,275.00	$9,427.00	$7,713.00	$0.00	$0.00	$0.00	$9,427.00
5	S210-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	$90,586.00	IS	25%	$67,939.50	$9,964.46	$8,152.74	$0.00	$0.00	$0.00	$9,964.46
5	S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	$101,951.00	IS	25%	$76,463.25	$11,214.61	$9,175.59	$0.00	$0.00	$0.00	$11,214.61
5	S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	$58,867.00	IS	25%	$44,150.25	$6,475.37	$5,298.03	$0.00	$0.00	$0.00	$6,475.37
5	S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	$60,191.00	IS	25%	$45,143.25	$6,621.01	$5,417.19	$0.00	$0.00	$0.00	$6,621.01
5	S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	$64,891.00	IS	25%	$48,668.25	$7,138.01	$5,840.19	$0.00	$0.00	$0.00	$7,138.01
5	S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	$76,114.00	IS	25%	$57,085.50	$8,372.54	$6,850.26	$0.00	$0.00	$0.00	$8,372.54
5	S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	$92,722.00	IS	25%	$69,541.50	$10,199.42	$8,344.98	$0.00	$0.00	$0.00	$10,199.42
5	S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	$94,870.00	IS	25%	$71,152.50	$10,435.70	$8,538.30	$0.00	$0.00	$0.00	$10,435.70
5	S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	$100,137.00	IS	25%	$75,102.75	$11,015.07	$9,012.33	$0.00	$0.00	$0.00	$11,015.07
5	S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	$112,177.00	IS	25%	$84,132.75	$12,339.47	$10,095.93	$0.00	$0.00	$0.00	$12,339.47
5	S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	$76,350.00	IS	25%	$57,262.50	$8,398.50	$6,871.50	$0.00	$0.00	$0.00	$8,398.50
5	S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	$78,225.00	IS	25%	$58,668.75	$8,604.75	$7,040.25	$0.00	$0.00	$0.00	$8,604.75
5	S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE	$83,443.00	IS	25%	$62,582.25	$9,178.73	$7,509.87	$0.00	$0.00	$0.00	$9,178.73
5	S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1G	$95,370.00	IS	25%	$71,527.50	$10,490.70	$8,583.30	$0.00	$0.00	$0.00	$10,490.70
5	S210-SAS-S77	INA S210-13.2T+800G SSD/32G/2x10GE/2x1GE	$82,236.00	IS	25%	$61,677.00	$9,045.96	$7,401.24	$0.00	$0.00	$0.00	$9,045.96
5	S210-SAS-S78	S210-13.2T+800G SSD/64G/2x10GE/2x1GE	$84,461.00	IS	25%	$63,345.75	$9,290.71	$7,601.49	$0.00	$0.00	$0.00	$9,290.71
5	S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	$89,527.00	IS	25%	$67,145.25	$9,847.97	$8,057.43	$0.00	$0.00	$0.00	$9,847.97
5	S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	$101,105.00	IS	25%	$75,828.75	$11,121.55	$9,099.45	$0.00	$0.00	$0.00	$11,121.55
5	S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	$127,462.00	IS	25%	$95,596.50	$14,020.82	$11,471.58	$0.00	$0.00	$0.00	$14,020.82
5	S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	$129,527.00	IS	25%	$97,145.25	$14,247.97	$11,657.43	$0.00	$0.00	$0.00	$14,247.97
5	S210-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	$134,814.00	IS	25%	$101,110.50	$14,829.54	$12,133.26	$0.00	$0.00	$0.00	$14,829.54
5	S210-SAS-S84	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	$153,020.00	IS	25%	$114,765.00	$16,832.20	$13,771.80	$0.00	$0.00	$0.00	$16,832.20
5	S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	$102,052.00	IS	25%	$76,539.00	$11,225.72	$9,184.68	$0.00	$0.00	$0.00	$11,225.72
5	S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	$104,174.00	IS	25%	$78,130.50	$11,459.14	$9,375.66	$0.00	$0.00	$0.00	$11,459.14
5	S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	$109,404.00	IS	25%	$82,053.00	$12,034.44	$9,846.36	$0.00	$0.00	$0.00	$12,034.44
5	S210-SAS-S88	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	$126,415.00	IS	25%	$94,811.25	$13,905.65	$11,377.35	$0.00	$0.00	$0.00	$13,905.65
5	S210-SAS-S89	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	$85,558.00	IS	25%	$64,168.50	$9,411.38	$7,700.22	$0.00	$0.00	$0.00	$9,411.38
5	S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	$87,703.00	IS	25%	$65,777.25	$9,647.33	$7,893.27	$0.00	$0.00	$0.00	$9,647.33
5	S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	$92,958.00	IS	25%	$69,718.50	$10,225.38	$8,366.22	$0.00	$0.00	$0.00	$10,225.38
5	S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	$48,376.00	IS	25%	$36,282.00	$5,321.36	$4,353.84	$0.00	$0.00	$0.00	$5,321.36
5	S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	$104,966.00	IS	25%	$78,724.50	$11,546.26	$9,446.94	$0.00	$0.00	$0.00	$11,546.26
5	S210-SAS-S93	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	$112,089.00	IS	25%	$84,066.75	$12,329.79	$10,088.01	$0.00	$0.00	$0.00	$12,329.79
5	S210-SAS-S94	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	$110,327.00	IS	25%	$82,745.25	$12,135.97	$9,929.43	$0.00	$0.00	$0.00	$12,135.97
5	S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	$120,342.00	IS	25%	$90,256.50	$13,237.62	$10,830.78	$0.00	$0.00	$0.00	$13,237.62
5	S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	$132,726.00	IS	25%	$99,544.50	$14,599.86	$11,945.34	$0.00	$0.00	$0.00	$14,599.86
5	S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	$77,395.00	IS	25%	$58,046.25	$8,513.45	$6,965.55	$0.00	$0.00	$0.00	$8,513.45
5	S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	$94,591.00	IS	25%	$70,943.25	$10,405.01	$8,513.19	$0.00	$0.00	$0.00	$10,405.01
5	S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	$99,481.00	IS	25%	$74,610.75	$10,942.91	$8,953.29	$0.00	$0.00	$0.00	$10,942.91
5	S210-SSD-001	S210-19.2TB SSD/32G/2x10GE+2x1GE	$456,129.00	IS	25%	$342,096.75	$50,174.19	$41,051.61	$0.00	$0.00	$0.00	$50,174.19
5	S210-SSD-002	S210-19.2TB SSD/64G/2x10GE+2x1GE	$458,687.00	IS	25%	$344,015.25	$50,455.57	$41,281.83	$0.00	$0.00	$0.00	$50,455.57
5	S210-SSD-002-SB-C	S210-19.2T SSD/64G/2X10GE 2X1 BRZ-SW=ID	$275,212.00	IS	25%	$206,409.00	$30,273.32	$24,769.08	$0.00	$0.00	$0.00	$30,273.32
5	S210-SSD-003	S210-9.6T SSD/2.5in./128/2x10GE 2x1GE	$313,676.00	IS	25%	$235,257.00	$34,504.36	$28,230.84	$0.00	$0.00	$0.00	$34,504.36
5	S210-SSD-004	S210-9.6T SSD/2.5in./256/2x10GE 2x1GE	$326,942.00	IS	25%	$245,206.50	$35,963.62	$29,424.78	$0.00	$0.00	$0.00	$35,963.62
5	S210-SSD-005	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	$307,871.00	IS	25%	$230,903.25	$33,865.81	$27,708.39	$0.00	$0.00	$0.00	$33,865.81
5	S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	$240,527.00	IS	25%	$180,395.25	$26,457.97	$21,647.43	$0.00	$0.00	$0.00	$26,457.97
5	S210-SSD-006	S210-19.2T SSD/128G/2x10GE/2x1GE	$463,611.00	IS	25%	$347,708.25	$50,997.21	$41,724.99	$0.00	$0.00	$0.00	$50,997.21
5	S210-SSD-007	S210-19.2T SSD/256G/2x10GE/2x1GE	$474,745.00	IS	25%	$356,058.75	$52,221.95	$42,727.05	$0.00	$0.00	$0.00	$52,221.95
5	S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	$184,990.00	IS	25%	$138,742.50	$20,348.90	$16,649.10	$0.00	$0.00	$0.00	$20,348.90
5	S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	$179,416.00	IS	25%	$134,562.00	$19,735.76	$16,147.44	$0.00	$0.00	$0.00	$19,735.76
5	S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	$184,681.00	IS	25%	$138,510.75	$20,314.91	$16,621.29	$0.00	$0.00	$0.00	$20,314.91
5	S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	$204,837.00	IS	25%	$153,627.75	$22,532.07	$18,435.33	$0.00	$0.00	$0.00	$22,532.07
5	S210-SSD-012	INA S210-9.6TB SSD/32G/2x10GE 2x1GE	$317,534.00	IS	25%	$238,150.50	$34,928.74	$28,578.06	$0.00	$0.00	$0.00	$34,928.74
5	S210-SSD-013	S210-19.2T SSD/128G/2x40GE/2x1GE	$465,812.00	IS	25%	$349,359.00	$51,239.32	$41,923.08	$0.00	$0.00	$0.00	$51,239.32
5	S210-SSD-014	S210-19.2T SSD/256G/2x40GE/2x1GE	$476,942.00	IS	25%	$357,706.50	$52,463.62	$42,924.78	$0.00	$0.00	$0.00	$52,463.62
5	S210-SSD-015	S210-19.2T SSD/64G/2x40GE/2x1GE	$460,890.00	IS	25%	$345,667.50	$50,697.90	$41,480.10	$0.00	$0.00	$0.00	$50,697.90
5	S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	$186,820.00	IS	25%	$140,115.00	$20,550.20	$16,813.80	$0.00	$0.00	$0.00	$20,550.20
5	S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	$181,556.00	IS	25%	$136,167.00	$19,971.16	$16,340.04	$0.00	$0.00	$0.00	$19,971.16

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SSD-018	S210-9.6T SSD/2.5in./128/2x40GE 2x1GE	$316,047.00	IS	25%	$237,035.25	$34,765.17	$28,444.23	$0.00	$0.00	$0.00	$34,765.17
5	S210-SSD-019	S210-9.6T SSD/2.5in./256/2x40GE 2x1GE	$329,317.00	IS	25%	$246,987.75	$36,224.87	$29,638.53	$0.00	$0.00	$0.00	$36,224.87
5	S210-SSD-020	S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE	$310,243.00	IS	25%	$232,682.25	$34,126.73	$27,921.87	$0.00	$0.00	$0.00	$34,126.73
5	SP106-575-003	SPARES KIT 2U SLIDE RAIL	$233.00	IS	25%	$174.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	$752.00	IS	25%	$564.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0013	R-SPR KIT - FAN MODULE ASSY	$109.00	IS	25%	$81.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	$120.00	IS	25%	$90.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0027	R-SPR KIT - SM BLOWR - 1U	$89.00	IS	25%	$66.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0028	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL	$297.00	IS	25%	$222.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0029	R-SPR KIT - PASSIVE RISER - 1U	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	$38.00	IS	25%	$28.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	$102.00	IS	25%	$76.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	$441.00	IS	25%	$330.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	$8.00	IS	25%	$6.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	$357.00	IS	25%	$267.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	$359.00	IS	25%	$269.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	$207.00	IS	25%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	$164.00	IS	25%	$123.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	$1,688.00	IS	25%	$1,266.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	$318.00	IS	25%	$238.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0054	R-SPR KIT - CPU - FAN MODULE	$72.00	IS	25%	$54.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	$641.00	IS	25%	$480.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0062	R-SPR KIT - FBDIMM - 2GB	$249.00	IS	25%	$186.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0063	R-SPR KIT - FBDIMM - 4GB	$489.00	IS	25%	$366.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	$454.00	IS	25%	$340.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	$1,846.00	IS	25%	$1,384.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	$1,724.00	IS	25%	$1,293.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	$423.00	IS	25%	$317.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	$8,860.00	IS	25%	$6,645.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0071	R-SPR KIT - NIC - 2 PORT GE	$566.00	IS	25%	$424.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	$766.00	IS	25%	$574.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U -SILVER	$453.00	IS	25%	$339.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	$458.00	IS	25%	$343.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	$1,111.00	IS	25%	$833.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	$669.00	IS	25%	$501.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	$218.00	IS	25%	$163.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	$24.00	IS	25%	$18.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	$422.00	IS	25%	$316.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0105	R-SPR KIT - NIC - 10GE CX4	$2,483.00	IS	25%	$1,862.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0106	R-SPR KIT - NIC - 10GE SFP+	$1,699.00	IS	25%	$1,274.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	$270.00	IS	25%	$202.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0110	R-SPR KIT -SLIDE RAIL-24 PORT-FLEX SWTCH	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	$2,231.00	IS	25%	$1,673.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	$531.00	IS	25%	$398.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	$530.00	IS	25%	$397.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0118	R-SPR KIT - 200/400 2x1GE	$530.00	IS	25%	$397.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	$1,604.00	IS	25%	$1,203.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	$582.00	IS	25%	$436.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	$71.00	IS	25%	$53.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	$162.00	IS	25%	$121.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	$209.00	IS	25%	$156.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	$342.00	IS	25%	$256.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE	$175.00	IS	25%	$131.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	$67.00	IS	25%	$50.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	$237.00	IS	25%	$177.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	$683.00	IS	25%	$512.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	$1,197.00	IS	25%	$897.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	$407.00	IS	25%	$305.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	$1,109.00	IS	25%	$831.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	$283.00	IS	25%	$212.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	$440.00	IS	25%	$330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	$160.00	IS	25%	$120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	$754.00	IS	25%	$565.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	$736.00	IS	25%	$552.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	$165.00	IS	25%	$123.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	$902.00	IS	25%	$676.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	$667.00	IS	25%	$500.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	$792.00	IS	25%	$594.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0178	R-SPR KIT - RACK INSTALL - INTEL - 12800	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	$54.00	IS	25%	$40.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0183	FRU - PDU TITAN PDU RACK	$959.00	IS	25%	$719.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	$963.00	IS	25%	$722.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	$955.00	IS	25%	$716.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0234	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	$1,484.00	IS	25%	$1,113.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0235	SPARE KIT,DIMM,16GB DDR3-1600,HD400	$2,286.00	IS	25%	$1,714.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	$185.00	IS	25%	$138.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	$480.00	IS	25%	$360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	$6,016.00	IS	25%	$4,512.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	$172.00	IS	25%	$129.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	$4,634.00	IS	25%	$3,475.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	$533.00	IS	25%	$399.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	$1,536.00	IS	25%	$1,152.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	$273.00	IS	25%	$204.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	$964.00	IS	25%	$723.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	$1,310.00	IS	25%	$982.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0248	R-SPR KIT -ASSY 4U FRONT DENSE DPE HD400	$257.00	IS	25%	$192.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	$1,030.00	IS	25%	$772.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	$480.00	IS	25%	$360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	$427.00	IS	25%	$320.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	$499.00	IS	25%	$374.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0267	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	$1,207.00	IS	25%	$905.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	$298.00	IS	25%	$223.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0269	R-SPR KIT - 2U SLIDE RAIL	$244.00	IS	25%	$183.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0270	R-SPR KIT - BATTERY PACK/LI-ION/18650	$68.00	IS	25%	$51.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	$9,483.00	IS	25%	$7,112.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	$14,428.00	IS	25%	$10,821.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	$825.00	IS	25%	$618.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	$997.00	IS	25%	$747.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	$1,456.00	IS	25%	$1,092.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	$997.00	IS	25%	$747.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	$4,698.00	IS	25%	$3,523.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0280	R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1	$3,971.00	IS	25%	$2,978.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	$772.00	IS	25%	$579.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0002	IQX CHASSIS, 4U	$17,445.00	IS	25%	$13,083.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0003	IQ 108NL CHASSIS; 4U	$17,640.00	IS	25%	$13,230.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0008	S200 CHASSIS; 2U	$11,591.00	IS	25%	$8,693.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0009	X200 CHASSIS; 2U	$8,598.00	IS	25%	$6,448.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0010	X400 CHASSIS; 4U	$17,045.00	IS	25%	$12,783.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0013	NL400 CHASSIS; 4U	$13,623.00	IS	25%	$10,217.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	$11,422.00	IS	25%	$8,566.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	$10,995.00	IS	25%	$8,246.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	$20,793.00	IS	25%	$15,594.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-ISLN-HD	SRM SUITE W4N ISILON HI DENSITY =ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-ISLN-LD	SRM SUITE W4N ISILON LO DENSITY =ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-ISLN-MD	SRM SUITE W4N ISILON MED DENSITY =ID	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRK-BASIC DESC	CONADV/SNAP	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TRK-ENT ADV DESC	CONADV/SNAP/QTA/SYNC/POOL	$0.00	IS	25%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X200-SAS-E01	X200-36TB-SED/12G/4x1GE	$64,666.00	IS	25%	$48,499.50	$7,113.26	$5,819.94	$0.00	$0.00	$0.00	$7,113.26
5	X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	$65,168.00	IS	25%	$48,876.00	$7,168.48	$5,865.12	$0.00	$0.00	$0.00	$7,168.48
5	X200-SAS-E03	X200-36TB-SED/24G/4x1GE	$65,524.00	IS	25%	$49,143.00	$7,207.64	$5,897.16	$0.00	$0.00	$0.00	$7,207.64
5	X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	$66,985.00	IS	25%	$50,238.75	$7,368.35	$6,028.65	$0.00	$0.00	$0.00	$7,368.35
5	X200-SAS-E05	X200-36TB-SED/48G/4x1GE	$67,186.00	IS	25%	$50,389.50	$7,390.46	$6,046.74	$0.00	$0.00	$0.00	$7,390.46
5	X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	$70,059.00	IS	25%	$52,544.25	$7,706.49	$6,305.31	$0.00	$0.00	$0.00	$7,706.49
5	X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	$88,619.00	IS	25%	$66,464.25	$9,748.09	$7,975.71	$0.00	$0.00	$0.00	$9,748.09
5	X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	$85,472.00	IS	25%	$64,104.00	$9,401.92	$7,692.48	$0.00	$0.00	$0.00	$9,401.92
5	X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	$90,571.00	IS	25%	$67,928.25	$9,962.81	$8,151.39	$0.00	$0.00	$0.00	$9,962.81
5	X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	$87,424.00	IS	25%	$65,568.00	$9,616.64	$7,868.16	$0.00	$0.00	$0.00	$9,616.64
5	X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	$93,318.00	IS	25%	$69,988.50	$10,264.98	$8,398.62	$0.00	$0.00	$0.00	$10,264.98
5	X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	$90,171.00	IS	25%	$67,628.25	$9,918.81	$8,115.39	$0.00	$0.00	$0.00	$9,918.81
5	X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	$110,880.00	IS	25%	$83,160.00	$12,196.80	$9,979.20	$0.00	$0.00	$0.00	$12,196.80
5	X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	$107,757.00	IS	25%	$80,817.75	$11,853.27	$9,698.13	$0.00	$0.00	$0.00	$11,853.27
5	X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	$112,818.00	IS	25%	$84,613.50	$12,409.98	$10,153.62	$0.00	$0.00	$0.00	$12,409.98
5	X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	$109,694.00	IS	25%	$82,270.50	$12,066.34	$9,872.46	$0.00	$0.00	$0.00	$12,066.34
5	X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	$115,545.00	IS	25%	$86,658.75	$12,709.95	$10,399.05	$0.00	$0.00	$0.00	$12,709.95
5	X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	$112,421.00	IS	25%	$84,315.75	$12,366.31	$10,117.89	$0.00	$0.00	$0.00	$12,366.31
5	X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	$155,402.00	IS	25%	$116,551.50	$17,094.22	$13,986.18	$0.00	$0.00	$0.00	$17,094.22
5	X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	$152,954.00	IS	25%	$114,715.50	$16,824.94	$13,765.86	$0.00	$0.00	$0.00	$16,824.94
5	X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	$154,552.00	IS	25%	$115,914.00	$17,000.72	$13,909.68	$0.00	$0.00	$0.00	$17,000.72
5	X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	$153,235.00	IS	25%	$114,926.25	$16,855.85	$13,791.15	$0.00	$0.00	$0.00	$16,855.85
5	X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	$156,218.00	IS	25%	$117,163.50	$17,183.98	$14,059.62	$0.00	$0.00	$0.00	$17,183.98
5	X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	$153,701.00	IS	25%	$115,275.75	$16,907.11	$13,833.09	$0.00	$0.00	$0.00	$16,907.11
5	X200-SATA-001	X200-6T/12G/4x1GE	$0.00	IS	25%	$0.00	$2,734.16	$2,237.04	$0.00	$0.00	$0.00	$2,734.16
5	X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$2,926.33	$2,394.27	$0.00	$0.00	$0.00	$2,926.33
5	X200-SATA-003	X200-6T/24G/4x1GE	$0.00	IS	25%	$0.00	$2,804.89	$2,294.91	$0.00	$0.00	$0.00	$2,804.89
5	X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$2,997.06	$2,452.14	$0.00	$0.00	$0.00	$2,997.06
5	X200-SATA-005	X200-6T/48G/4x1GE	$0.00	IS	25%	$0.00	$2,938.87	$2,404.53	$0.00	$0.00	$0.00	$2,938.87
5	X200-SATA-006	X200-6T/48G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$3,130.82	$2,561.58	$0.00	$0.00	$0.00	$3,130.82
5	X200-SATA-007	X200-12T/12G/4x1GE	$27,601.00	IS	25%	$20,700.75	$3,036.11	$2,484.09	$0.00	$0.00	$0.00	$3,036.11
5	X200-SATA-008	X200-12T/24G/4x1GE	$28,124.00	IS	25%	$21,093.00	$3,093.64	$2,531.16	$0.00	$0.00	$0.00	$3,093.64
5	X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	$29,876.00	IS	25%	$22,407.00	$3,286.36	$2,688.84	$0.00	$0.00	$0.00	$3,286.36
5	X200-SATA-010	X200-12T/48G/4x1GE	$29,138.00	IS	25%	$21,853.50	$3,205.18	$2,622.42	$0.00	$0.00	$0.00	$3,205.18
5	X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	$30,889.00	IS	25%	$23,166.75	$3,397.79	$2,780.01	$0.00	$0.00	$0.00	$3,397.79
5	X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	$40,043.00	IS	25%	$30,032.25	$4,404.73	$3,603.87	$0.00	$0.00	$0.00	$4,404.73
5	X200-SATA-013	X200-24T/12G/4x1GE	$40,796.00	IS	25%	$30,597.00	$4,487.56	$3,671.64	$0.00	$0.00	$0.00	$4,487.56
5	X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	$46,769.00	IS	25%	$35,076.75	$5,144.59	$4,209.21	$0.00	$0.00	$0.00	$5,144.59
5	X200-SATA-015	X200-24T/24G/4x1GE	$41,426.00	IS	25%	$31,069.50	$4,556.86	$3,728.34	$0.00	$0.00	$0.00	$4,556.86
5	X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	$43,534.00	IS	25%	$32,650.50	$4,788.74	$3,918.06	$0.00	$0.00	$0.00	$4,788.74
5	X200-SATA-017	X200-24T/48G/4x1GE	$42,646.00	IS	25%	$31,984.50	$4,691.06	$3,838.14	$0.00	$0.00	$0.00	$4,691.06
5	X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	$44,754.00	IS	25%	$33,565.50	$4,922.94	$4,027.86	$0.00	$0.00	$0.00	$4,922.94
5	X200-SATA-019	X200-36T/24G/4x1GE	$49,575.00	IS	25%	$37,181.25	$5,453.25	$4,461.75	$0.00	$0.00	$0.00	$5,453.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-020	X200-36T/48G/4x1GE	$50,833.00	IS	25%	$38,124.75	$5,591.63	$4,574.97	$0.00	$0.00	$0.00	$5,591.63
5	X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	$53,006.00	IS	25%	$39,754.50	$5,830.66	$4,770.54	$0.00	$0.00	$0.00	$5,830.66
5	X200-SATA-023	X200-36T/12G/4x1GE	$50,181.00	IS	25%	$37,635.75	$5,519.91	$4,516.29	$0.00	$0.00	$0.00	$5,519.91
5	X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE	$0.00	IS	25%	$0.00	$3,800.28	$3,109.32	$0.00	$0.00	$0.00	$3,800.28
5	X200-SATA-S02	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$4,033.81	$3,300.39	$0.00	$0.00	$0.00	$4,033.81
5	X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE	$0.00	IS	25%	$0.00	$3,871.67	$3,167.73	$0.00	$0.00	$0.00	$3,871.67
5	X200-SATA-S04	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$4,096.84	$3,351.96	$0.00	$0.00	$0.00	$4,096.84
5	X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	$0.00	IS	25%	$0.00	$3,955.27	$3,236.13	$0.00	$0.00	$0.00	$3,955.27
5	X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$4,180.33	$3,420.27	$0.00	$0.00	$0.00	$4,180.33
5	X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	$0.00	IS	25%	$0.00	$4,113.34	$3,365.46	$0.00	$0.00	$0.00	$4,113.34
5	X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$4,337.96	$3,549.24	$0.00	$0.00	$0.00	$4,337.96
5	X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	$0.00	IS	25%	$0.00	$7,323.47	$5,991.93	$0.00	$0.00	$0.00	$7,323.47
5	X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$7,555.57	$6,181.83	$0.00	$0.00	$0.00	$7,555.57
5	X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	$156,437.00	IS	25%	$117,327.75	$17,208.07	$14,079.33	$0.00	$0.00	$0.00	$17,208.07
5	X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	$156,807.00	IS	25%	$117,605.25	$17,248.77	$14,112.63	$0.00	$0.00	$0.00	$17,248.77
5	X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	$156,514.00	IS	25%	$117,385.50	$17,216.54	$14,086.26	$0.00	$0.00	$0.00	$17,216.54
5	X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	$158,400.00	IS	25%	$118,800.00	$17,424.00	$14,256.00	$0.00	$0.00	$0.00	$17,424.00
5	X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	$156,581.00	IS	25%	$117,435.75	$17,223.91	$14,092.29	$0.00	$0.00	$0.00	$17,223.91
5	X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	$70,895.00	IS	25%	$53,171.25	$7,798.45	$6,380.55	$0.00	$0.00	$0.00	$7,798.45
5	X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	$68,743.00	IS	25%	$51,557.25	$7,561.73	$6,186.87	$0.00	$0.00	$0.00	$7,561.73
5	X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	$70,982.00	IS	25%	$53,236.50	$7,808.02	$6,388.38	$0.00	$0.00	$0.00	$7,808.02
5	X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	$69,359.00	IS	25%	$52,019.25	$7,629.49	$6,242.31	$0.00	$0.00	$0.00	$7,629.49
5	X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	$72,703.00	IS	25%	$54,527.25	$7,997.33	$6,543.27	$0.00	$0.00	$0.00	$7,997.33
5	X200-SATA-S11	X200-3T+1.2T SSD/12G/4x1GE	$0.00	IS	25%	$0.00	$7,419.28	$6,070.32	$0.00	$0.00	$0.00	$7,419.28
5	X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	$70,547.00	IS	25%	$52,910.25	$7,760.17	$6,349.23	$0.00	$0.00	$0.00	$7,760.17
5	X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	$55,129.00	IS	25%	$41,346.75	$6,064.19	$4,961.61	$0.00	$0.00	$0.00	$6,064.19
5	X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	$52,991.00	IS	25%	$39,743.25	$5,829.01	$4,769.19	$0.00	$0.00	$0.00	$5,829.01
5	X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	$54,892.00	IS	25%	$41,169.00	$6,038.12	$4,940.28	$0.00	$0.00	$0.00	$6,038.12
5	X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	$53,514.00	IS	25%	$40,135.50	$5,886.54	$4,816.26	$0.00	$0.00	$0.00	$5,886.54
5	X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	$56,671.00	IS	25%	$42,503.25	$6,233.81	$5,100.39	$0.00	$0.00	$0.00	$6,233.81
5	X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	$54,513.00	IS	25%	$40,884.75	$5,996.43	$4,906.17	$0.00	$0.00	$0.00	$5,996.43
5	X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	$61,615.00	IS	25%	$46,211.25	$6,777.65	$5,545.35	$0.00	$0.00	$0.00	$6,777.65
5	X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	$59,538.00	IS	25%	$44,653.50	$6,549.18	$5,358.42	$0.00	$0.00	$0.00	$6,549.18
5	X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	$62,111.00	IS	25%	$46,583.25	$6,832.21	$5,589.99	$0.00	$0.00	$0.00	$6,832.21
5	X200-SATA-S12	X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$7,651.38	$6,260.22	$0.00	$0.00	$0.00	$7,651.38
5	X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	$60,102.00	IS	25%	$45,076.50	$6,611.22	$5,409.18	$0.00	$0.00	$0.00	$6,611.22
5	X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	$63,274.00	IS	25%	$47,455.50	$6,960.14	$5,694.66	$0.00	$0.00	$0.00	$6,960.14
5	X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	$61,187.00	IS	25%	$45,890.25	$6,730.57	$5,506.83	$0.00	$0.00	$0.00	$6,730.57
5	X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	$88,704.00	IS	25%	$66,528.00	$9,757.44	$7,983.36	$0.00	$0.00	$0.00	$9,757.44
5	X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	$86,617.00	IS	25%	$64,962.75	$9,527.87	$7,795.53	$0.00	$0.00	$0.00	$9,527.87
5	X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	$88,535.00	IS	25%	$66,401.25	$9,738.85	$7,968.15	$0.00	$0.00	$0.00	$9,738.85
5	X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	$87,102.00	IS	25%	$65,326.50	$9,581.22	$7,839.18	$0.00	$0.00	$0.00	$9,581.22
5	X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	$90,127.00	IS	25%	$67,595.25	$9,913.97	$8,111.43	$0.00	$0.00	$0.00	$9,913.97
5	X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	$88,018.00	IS	25%	$66,013.50	$9,681.98	$7,921.62	$0.00	$0.00	$0.00	$9,681.98
5	X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	$124,322.00	IS	25%	$93,241.50	$13,675.42	$11,188.98	$0.00	$0.00	$0.00	$13,675.42
5	X200-SATA-S13	X200-3T+1.2T SSD/24G/4x1GE	$0.00	IS	25%	$0.00	$7,507.39	$6,142.41	$0.00	$0.00	$0.00	$7,507.39
5	X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	$122,364.00	IS	25%	$91,773.00	$13,460.04	$11,012.76	$0.00	$0.00	$0.00	$13,460.04
5	X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	$123,642.00	IS	25%	$92,731.50	$13,600.62	$11,127.78	$0.00	$0.00	$0.00	$13,600.62
5	X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	$122,588.00	IS	25%	$91,941.00	$13,484.68	$11,032.92	$0.00	$0.00	$0.00	$13,484.68
5	X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	$124,974.00	IS	25%	$93,730.50	$13,747.14	$11,247.66	$0.00	$0.00	$0.00	$13,747.14
5	X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	$122,961.00	IS	25%	$92,220.75	$13,525.71	$11,066.49	$0.00	$0.00	$0.00	$13,525.71
5	X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	$163,770.00	IS	25%	$122,827.50	$18,014.70	$14,739.30	$0.00	$0.00	$0.00	$18,014.70
5	X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	$161,908.00	IS	25%	$121,431.00	$17,809.88	$14,571.72	$0.00	$0.00	$0.00	$17,809.88
5	X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	$163,913.00	IS	25%	$122,934.75	$18,030.43	$14,752.17	$0.00	$0.00	$0.00	$18,030.43
5	X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	$162,031.00	IS	25%	$121,523.25	$17,823.41	$14,582.79	$0.00	$0.00	$0.00	$17,823.41
5	X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	$164,108.00	IS	25%	$123,081.00	$18,051.88	$14,769.72	$0.00	$0.00	$0.00	$18,051.88
5	X200-SATA-S14	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$7,739.38	$6,332.22	$0.00	$0.00	$0.00	$7,739.38
5	X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	$162,187.00	IS	25%	$121,640.25	$17,840.57	$14,596.83	$0.00	$0.00	$0.00	$17,840.57
5	X200-SATA-S141	X200-30T+400G SSD/48G/2x10GE 2x1GE	$60,735.00	IS	25%	$45,551.25	$6,680.85	$5,466.15	$0.00	$0.00	$0.00	$6,680.85
5	X200-SATA-S15	X200-3T+1.2T SSD/48G/4x1GE	$0.00	IS	25%	$0.00	$7,673.27	$6,278.13	$0.00	$0.00	$0.00	$7,673.27
5	X200-SATA-S16	X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$7,904.93	$6,467.67	$0.00	$0.00	$0.00	$7,904.93
5	X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	$37,420.00	IS	25%	$28,065.00	$4,116.20	$3,367.80	$0.00	$0.00	$0.00	$4,116.20
5	X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	$39,470.00	IS	25%	$29,602.50	$4,341.70	$3,552.30	$0.00	$0.00	$0.00	$4,341.70
5	X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	$38,280.00	IS	25%	$28,710.00	$4,210.80	$3,445.20	$0.00	$0.00	$0.00	$4,210.80
5	X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	$40,330.00	IS	25%	$30,247.50	$4,436.30	$3,629.70	$0.00	$0.00	$0.00	$4,436.30
5	X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	$38,892.00	IS	25%	$29,169.00	$4,278.12	$3,500.28	$0.00	$0.00	$0.00	$4,278.12
5	X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	$40,079.00	IS	25%	$30,059.25	$4,408.69	$3,607.11	$0.00	$0.00	$0.00	$4,408.69
5	X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	$42,129.00	IS	25%	$31,596.75	$4,634.19	$3,791.61	$0.00	$0.00	$0.00	$4,634.19
5	X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	$68,065.00	IS	25%	$51,048.75	$7,487.15	$6,125.85	$0.00	$0.00	$0.00	$7,487.15
5	X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	$70,195.00	IS	25%	$52,646.25	$7,721.45	$6,317.55	$0.00	$0.00	$0.00	$7,721.45
5	X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	$68,548.00	IS	25%	$51,411.00	$7,540.28	$6,169.32	$0.00	$0.00	$0.00	$7,540.28
5	X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	$70,681.00	IS	25%	$53,010.75	$7,774.91	$6,361.29	$0.00	$0.00	$0.00	$7,774.91
5	X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	$68,269.00	IS	25%	$51,201.75	$7,509.59	$6,144.21	$0.00	$0.00	$0.00	$7,509.59
5	X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	$70,319.00	IS	25%	$52,739.25	$7,735.09	$6,328.71	$0.00	$0.00	$0.00	$7,735.09
5	X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	$69,455.00	IS	25%	$52,091.25	$7,640.05	$6,250.95	$0.00	$0.00	$0.00	$7,640.05
5	X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	$71,505.00	IS	25%	$53,628.75	$7,865.55	$6,435.45	$0.00	$0.00	$0.00	$7,865.55
5	X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	$48,177.00	IS	25%	$36,132.75	$5,299.47	$4,335.93	$0.00	$0.00	$0.00	$5,299.47
5	X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	$50,165.00	IS	25%	$37,623.75	$5,518.15	$4,514.85	$0.00	$0.00	$0.00	$5,518.15
5	X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	$49,011.00	IS	25%	$36,758.25	$5,391.21	$4,410.99	$0.00	$0.00	$0.00	$5,391.21
5	X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	$51,000.00	IS	25%	$38,250.00	$5,610.00	$4,590.00	$0.00	$0.00	$0.00	$5,610.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	$49,605.00	IS	25%	$37,203.75	$5,456.55	$4,464.45	$0.00	$0.00	$0.00	$5,456.55
5	X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	$50,756.00	IS	25%	$38,067.00	$5,583.16	$4,568.04	$0.00	$0.00	$0.00	$5,583.16
5	X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	$52,789.00	IS	25%	$39,591.75	$5,806.79	$4,751.01	$0.00	$0.00	$0.00	$5,806.79
5	X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	$72,110.00	IS	25%	$54,082.50	$7,932.10	$6,489.90	$0.00	$0.00	$0.00	$7,932.10
5	X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	$74,227.00	IS	25%	$55,670.25	$8,164.97	$6,680.43	$0.00	$0.00	$0.00	$8,164.97
5	X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	$72,985.00	IS	25%	$54,738.75	$8,028.35	$6,568.65	$0.00	$0.00	$0.00	$8,028.35
5	X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	$75,102.00	IS	25%	$56,326.50	$8,261.22	$6,759.18	$0.00	$0.00	$0.00	$8,261.22
5	X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	$73,793.00	IS	25%	$55,344.75	$8,117.23	$6,641.37	$0.00	$0.00	$0.00	$8,117.23
5	X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	$75,320.00	IS	25%	$56,490.00	$8,285.20	$6,778.80	$0.00	$0.00	$0.00	$8,285.20
5	X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	$77,432.00	IS	25%	$58,074.00	$8,517.52	$6,968.88	$0.00	$0.00	$0.00	$8,517.52
5	X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	$60,038.00	IS	25%	$45,028.50	$6,604.18	$5,403.42	$0.00	$0.00	$0.00	$6,604.18
5	X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	$62,088.00	IS	25%	$46,566.00	$6,829.68	$5,587.92	$0.00	$0.00	$0.00	$6,829.68
5	X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	$60,898.00	IS	25%	$45,673.50	$6,698.78	$5,480.82	$0.00	$0.00	$0.00	$6,698.78
5	X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	$62,948.00	IS	25%	$47,211.00	$6,924.28	$5,665.32	$0.00	$0.00	$0.00	$6,924.28
5	X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	$61,511.00	IS	25%	$46,133.25	$6,766.21	$5,535.99	$0.00	$0.00	$0.00	$6,766.21
5	X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	$62,697.00	IS	25%	$47,022.75	$6,896.67	$5,642.73	$0.00	$0.00	$0.00	$6,896.67
5	X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	$64,747.00	IS	25%	$48,560.25	$7,122.17	$5,827.23	$0.00	$0.00	$0.00	$7,122.17
5	X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	$73,861.00	IS	25%	$55,395.75	$8,124.71	$6,647.49	$0.00	$0.00	$0.00	$8,124.71
5	X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	$75,999.00	IS	25%	$56,999.25	$8,359.89	$6,839.91	$0.00	$0.00	$0.00	$8,359.89
5	X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	$74,532.00	IS	25%	$55,899.00	$8,198.52	$6,707.88	$0.00	$0.00	$0.00	$8,198.52
5	X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	$74,589.00	IS	25%	$55,941.75	$8,204.79	$6,713.01	$0.00	$0.00	$0.00	$8,204.79
5	X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	$75,144.00	IS	25%	$56,358.00	$8,265.84	$6,762.96	$0.00	$0.00	$0.00	$8,265.84
5	X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	$77,194.00	IS	25%	$57,895.50	$8,491.34	$6,947.46	$0.00	$0.00	$0.00	$8,491.34
5	X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	$76,330.00	IS	25%	$57,247.50	$8,396.30	$6,869.70	$0.00	$0.00	$0.00	$8,396.30
5	X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	$78,380.00	IS	25%	$58,785.00	$8,621.80	$7,054.20	$0.00	$0.00	$0.00	$8,621.80
5	X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE	$44,774.00	IS	25%	$33,580.50	$4,925.14	$4,029.66	$0.00	$0.00	$0.00	$4,925.14
5	X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	$59,373.00	IS	25%	$44,529.75	$6,531.03	$5,343.57	$0.00	$0.00	$0.00	$6,531.03
5	X200-SATA-S73	X200-5.5TB 400GB SSD/6G/4X1GE	$42,606.00	IS	25%	$31,954.50	$4,686.66	$3,834.54	$0.00	$0.00	$0.00	$4,686.66
5	X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	$57,205.00	IS	25%	$42,903.75	$6,292.55	$5,148.45	$0.00	$0.00	$0.00	$6,292.55
5	X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	$72,987.00	IS	25%	$54,740.25	$8,028.57	$6,568.83	$0.00	$0.00	$0.00	$8,028.57
5	X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	$70,892.00	IS	25%	$53,169.00	$7,798.12	$6,380.28	$0.00	$0.00	$0.00	$7,798.12
5	X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	$72,339.00	IS	25%	$54,254.25	$7,957.29	$6,510.51	$0.00	$0.00	$0.00	$7,957.29
5	X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	$71,237.00	IS	25%	$53,427.75	$7,836.07	$6,411.33	$0.00	$0.00	$0.00	$7,836.07
5	X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	$74,016.00	IS	25%	$55,512.00	$8,141.76	$6,661.44	$0.00	$0.00	$0.00	$8,141.76
5	X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	$71,870.00	IS	25%	$53,902.50	$7,905.70	$6,468.30	$0.00	$0.00	$0.00	$7,905.70
5	X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	$78,937.00	IS	25%	$59,202.75	$8,683.07	$7,104.33	$0.00	$0.00	$0.00	$8,683.07
5	X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	$76,914.00	IS	25%	$57,685.50	$8,460.54	$6,922.26	$0.00	$0.00	$0.00	$8,460.54
5	X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	$79,276.00	IS	25%	$59,457.00	$8,720.36	$7,134.84	$0.00	$0.00	$0.00	$8,720.36
5	X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	$77,336.00	IS	25%	$58,002.00	$8,506.96	$6,960.24	$0.00	$0.00	$0.00	$8,506.96
5	X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	$80,176.00	IS	25%	$60,132.00	$8,819.36	$7,215.84	$0.00	$0.00	$0.00	$8,819.36
5	X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	$78,124.00	IS	25%	$58,593.00	$8,593.64	$7,031.16	$0.00	$0.00	$0.00	$8,593.64
5	X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	$156,780.00	IS	25%	$117,585.00	$17,245.80	$14,110.20	$0.00	$0.00	$0.00	$17,245.80
5	X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	$154,950.00	IS	25%	$116,212.50	$17,044.50	$13,945.50	$0.00	$0.00	$0.00	$17,044.50
5	X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	$156,872.00	IS	25%	$117,654.00	$17,255.92	$14,118.48	$0.00	$0.00	$0.00	$17,255.92
5	X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	$155,017.00	IS	25%	$116,262.75	$17,051.87	$13,951.53	$0.00	$0.00	$0.00	$17,051.87
5	X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	$156,965.00	IS	25%	$117,723.75	$17,266.15	$14,126.85	$0.00	$0.00	$0.00	$17,266.15
5	X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	$155,063.00	IS	25%	$116,297.25	$17,056.93	$13,955.67	$0.00	$0.00	$0.00	$17,056.93
5	X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	$119,345.00	IS	25%	$89,508.75	$13,127.95	$10,741.05	$0.00	$0.00	$0.00	$13,127.95
5	X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	$117,393.00	IS	25%	$88,044.75	$12,913.23	$10,565.37	$0.00	$0.00	$0.00	$12,913.23
5	X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	$119,724.00	IS	25%	$89,793.00	$13,169.64	$10,775.16	$0.00	$0.00	$0.00	$13,169.64
5	X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	$117,763.00	IS	25%	$88,322.25	$12,953.93	$10,598.67	$0.00	$0.00	$0.00	$12,953.93
5	X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	$120,419.00	IS	25%	$90,314.25	$13,246.09	$10,837.71	$0.00	$0.00	$0.00	$13,246.09
5	X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	$118,438.00	IS	25%	$88,828.50	$13,028.18	$10,659.42	$0.00	$0.00	$0.00	$13,028.18
5	X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	$158,189.00	IS	25%	$118,641.75	$17,400.79	$14,237.01	$0.00	$0.00	$0.00	$17,400.79
5	X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	$112,818.00	IS	25%	$84,613.50	$12,409.98	$10,153.62	$0.00	$0.00	$0.00	$12,409.98
5	X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	$75,301.00	IS	25%	$56,475.75	$8,283.11	$6,777.09	$0.00	$0.00	$0.00	$8,283.11
5	X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	$115,545.00	IS	25%	$86,658.75	$12,709.95	$10,399.05	$0.00	$0.00	$0.00	$12,709.95
5	X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1G/HO	$76,635.00	IS	25%	$57,476.25	$8,429.85	$6,897.15	$0.00	$0.00	$0.00	$8,429.85
5	X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	$164,833.00	IS	25%	$123,624.75	$18,131.63	$14,834.97	$0.00	$0.00	$0.00	$18,131.63
5	X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	$113,862.00	IS	25%	$85,396.50	$12,524.82	$10,247.58	$0.00	$0.00	$0.00	$12,524.82
5	X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	$166,914.00	IS	25%	$125,185.50	$18,360.54	$15,022.26	$0.00	$0.00	$0.00	$18,360.54
5	X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	$115,687.00	IS	25%	$86,765.25	$12,725.57	$10,411.83	$0.00	$0.00	$0.00	$12,725.57
5	X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	$90,571.00	IS	25%	$67,928.25	$9,962.81	$8,151.39	$0.00	$0.00	$0.00	$9,962.81
5	X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	$57,244.00	IS	25%	$42,933.00	$6,296.84	$5,151.96	$0.00	$0.00	$0.00	$6,296.84
5	X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	$93,318.00	IS	25%	$69,988.50	$10,264.98	$8,398.62	$0.00	$0.00	$0.00	$10,264.98
5	X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	$58,510.00	IS	25%	$43,882.50	$6,436.10	$5,265.90	$0.00	$0.00	$0.00	$6,436.10
5	X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	$66,985.00	IS	25%	$50,238.75	$7,368.35	$6,028.65	$0.00	$0.00	$0.00	$7,368.35
5	X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	$39,232.00	IS	25%	$29,424.00	$4,315.52	$3,530.88	$0.00	$0.00	$0.00	$4,315.52
5	X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	$70,059.00	IS	25%	$52,544.25	$7,706.49	$6,305.31	$0.00	$0.00	$0.00	$7,706.49
5	X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	$40,385.00	IS	25%	$30,288.75	$4,442.35	$3,634.65	$0.00	$0.00	$0.00	$4,442.35
5	X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	$118,315.00	IS	25%	$88,736.25	$13,014.65	$10,648.35	$0.00	$0.00	$0.00	$13,014.65
5	X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	$78,068.00	IS	25%	$58,551.00	$8,587.48	$7,026.12	$0.00	$0.00	$0.00	$8,587.48
5	X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	$120,390.00	IS	25%	$90,292.50	$13,242.90	$10,835.10	$0.00	$0.00	$0.00	$13,242.90
5	X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	$79,437.00	IS	25%	$59,577.75	$8,738.07	$7,149.33	$0.00	$0.00	$0.00	$8,738.07
5	X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	$97,243.00	IS	25%	$72,932.25	$10,696.73	$8,751.87	$0.00	$0.00	$0.00	$10,696.73
5	X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	$60,004.00	IS	25%	$45,003.00	$6,600.44	$5,400.36	$0.00	$0.00	$0.00	$6,600.44
5	X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	$99,363.00	IS	25%	$74,522.25	$10,929.93	$8,942.67	$0.00	$0.00	$0.00	$10,929.93
5	X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	$61,312.00	IS	25%	$45,984.00	$6,744.32	$5,518.08	$0.00	$0.00	$0.00	$6,744.32
5	X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	$71,797.00	IS	25%	$53,847.75	$7,897.67	$6,461.73	$0.00	$0.00	$0.00	$7,897.67
5	X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	$41,978.00	IS	25%	$31,483.50	$4,617.58	$3,778.02	$0.00	$0.00	$0.00	$4,617.58

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	$73,865.00	IS	25%	$55,398.75	$8,125.15	$6,647.85	$0.00	$0.00	$0.00	$8,125.15
5	X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	$43,187.00	IS	25%	$32,390.25	$4,750.57	$3,886.83	$0.00	$0.00	$0.00	$4,750.57
5	X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	$29,876.00	IS	25%	$22,407.00	$3,286.36	$2,688.84	$0.00	$0.00	$0.00	$3,286.36
5	X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	$24,999.00	IS	25%	$18,749.25	$2,749.89	$2,249.91	$0.00	$0.00	$0.00	$2,749.89
5	X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	$30,889.00	IS	25%	$23,166.75	$3,397.79	$2,780.01	$0.00	$0.00	$0.00	$3,397.79
5	X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	$25,825.00	IS	25%	$19,368.75	$2,840.75	$2,324.25	$0.00	$0.00	$0.00	$2,840.75
5	X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	$43,534.00	IS	25%	$32,650.50	$4,788.74	$3,918.06	$0.00	$0.00	$0.00	$4,788.74
5	X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	$26,133.00	IS	25%	$19,599.75	$2,874.63	$2,351.97	$0.00	$0.00	$0.00	$2,874.63
5	X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	$44,754.00	IS	25%	$33,565.50	$4,922.94	$4,027.86	$0.00	$0.00	$0.00	$4,922.94
5	X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	$26,961.00	IS	25%	$20,220.75	$2,965.71	$2,426.49	$0.00	$0.00	$0.00	$2,965.71
5	X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	$27,375.00	IS	25%	$20,531.25	$3,011.25	$2,463.75	$0.00	$0.00	$0.00	$3,011.25
5	X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	$50,681.00	IS	25%	$38,010.75	$5,574.91	$4,561.29	$0.00	$0.00	$0.00	$5,574.91
5	X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	$31,385.00	IS	25%	$23,538.75	$3,452.35	$2,824.65	$0.00	$0.00	$0.00	$3,452.35
5	X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	$53,006.00	IS	25%	$39,754.50	$5,830.66	$4,770.54	$0.00	$0.00	$0.00	$5,830.66
5	X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	$32,308.00	IS	25%	$24,231.00	$3,553.88	$2,907.72	$0.00	$0.00	$0.00	$3,553.88
5	X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	$48,953.00	IS	25%	$36,714.75	$5,384.83	$4,405.77	$0.00	$0.00	$0.00	$5,384.83
5	X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	$59,092.00	IS	25%	$44,319.00	$6,500.12	$5,318.28	$0.00	$0.00	$0.00	$6,500.12
5	X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	$34,550.00	IS	25%	$25,912.50	$3,800.50	$3,109.50	$0.00	$0.00	$0.00	$3,800.50
5	X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	$57,438.00	IS	25%	$43,078.50	$6,318.18	$5,169.42	$0.00	$0.00	$0.00	$6,318.18
5	X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	$33,582.00	IS	25%	$25,186.50	$3,694.02	$3,022.38	$0.00	$0.00	$0.00	$3,694.02
5	X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	$39,470.00	IS	25%	$29,602.50	$4,341.70	$3,552.30	$0.00	$0.00	$0.00	$4,341.70
5	X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	$39,703.00	IS	25%	$29,777.25	$4,367.33	$3,573.27	$0.00	$0.00	$0.00	$4,367.33
5	X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	$28,701.00	IS	25%	$21,525.75	$3,157.11	$2,583.09	$0.00	$0.00	$0.00	$3,157.11
5	X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	$42,129.00	IS	25%	$31,596.75	$4,634.19	$3,791.61	$0.00	$0.00	$0.00	$4,634.19
5	X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	$29,564.00	IS	25%	$22,173.00	$3,252.04	$2,660.76	$0.00	$0.00	$0.00	$3,252.04
5	X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	$54,892.00	IS	25%	$41,169.00	$6,038.12	$4,940.28	$0.00	$0.00	$0.00	$6,038.12
5	X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	$39,383.00	IS	25%	$29,537.25	$4,332.13	$3,544.47	$0.00	$0.00	$0.00	$4,332.13
5	X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	$56,671.00	IS	25%	$42,503.25	$6,233.81	$5,100.39	$0.00	$0.00	$0.00	$6,233.81
5	X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	$40,325.00	IS	25%	$30,243.75	$4,435.75	$3,629.25	$0.00	$0.00	$0.00	$4,435.75
5	X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	$77,432.00	IS	25%	$58,074.00	$8,517.52	$6,968.88	$0.00	$0.00	$0.00	$8,517.52
5	X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	$156,807.00	IS	25%	$117,605.25	$17,248.77	$14,112.63	$0.00	$0.00	$0.00	$17,248.77
5	X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	$158,400.00	IS	25%	$118,800.00	$17,424.00	$14,256.00	$0.00	$0.00	$0.00	$17,424.00
5	X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	$77,194.00	IS	25%	$57,895.50	$8,491.34	$6,947.46	$0.00	$0.00	$0.00	$8,491.34
5	X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	$78,380.00	IS	25%	$58,785.00	$8,621.80	$7,054.20	$0.00	$0.00	$0.00	$8,621.80
5	X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	$50,398.00	IS	25%	$37,798.50	$5,543.78	$4,535.82	$0.00	$0.00	$0.00	$5,543.78
5	X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	$33,612.00	IS	25%	$25,209.00	$3,697.32	$3,025.08	$0.00	$0.00	$0.00	$3,697.32
5	X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	$52,789.00	IS	25%	$39,591.75	$5,806.79	$4,751.01	$0.00	$0.00	$0.00	$5,806.79
5	X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	$34,513.00	IS	25%	$25,884.75	$3,796.43	$3,106.17	$0.00	$0.00	$0.00	$3,796.43
5	X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	$62,111.00	IS	25%	$46,583.25	$6,832.21	$5,589.99	$0.00	$0.00	$0.00	$6,832.21
5	X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	$40,518.00	IS	25%	$30,388.50	$4,456.98	$3,646.62	$0.00	$0.00	$0.00	$4,456.98
5	X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	$63,274.00	IS	25%	$47,455.50	$6,960.14	$5,694.66	$0.00	$0.00	$0.00	$6,960.14
5	X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	$41,461.00	IS	25%	$31,095.75	$4,560.71	$3,731.49	$0.00	$0.00	$0.00	$4,560.71
5	X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	$62,088.00	IS	25%	$46,566.00	$6,829.68	$5,587.92	$0.00	$0.00	$0.00	$6,829.68
5	X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	$62,168.00	IS	25%	$46,626.00	$6,838.48	$5,595.12	$0.00	$0.00	$0.00	$6,838.48
5	X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	$64,747.00	IS	25%	$48,560.25	$7,122.17	$5,827.23	$0.00	$0.00	$0.00	$7,122.17
5	X210-SATA-S26-HO	X210-27T+600G SSD/48G/2x10GE 2x1GE	$43,247.00	IS	25%	$32,435.25	$4,757.17	$3,892.23	$0.00	$0.00	$0.00	$4,757.17
5	X210-SATA-S28	X210-33T+800G SSD/24G/2x10GE 2x1GE	$70,982.00	IS	25%	$53,236.50	$7,808.02	$6,388.38	$0.00	$0.00	$0.00	$7,808.02
5	X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	$45,796.00	IS	25%	$34,347.00	$5,037.56	$4,121.64	$0.00	$0.00	$0.00	$5,037.56
5	X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	$72,703.00	IS	25%	$54,527.25	$7,997.33	$6,543.27	$0.00	$0.00	$0.00	$7,997.33
5	X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	$46,808.00	IS	25%	$35,106.00	$5,148.88	$4,212.72	$0.00	$0.00	$0.00	$5,148.88
5	X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	$70,319.00	IS	25%	$52,739.25	$7,735.09	$6,328.71	$0.00	$0.00	$0.00	$7,735.09
5	X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	$47,493.00	IS	25%	$35,619.75	$5,224.23	$4,274.37	$0.00	$0.00	$0.00	$5,224.23
5	X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	$71,505.00	IS	25%	$53,628.75	$7,865.55	$6,435.45	$0.00	$0.00	$0.00	$7,865.55
5	X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	$131,867.00	IS	25%	$98,900.25	$14,505.37	$11,868.03	$0.00	$0.00	$0.00	$14,505.37
5	X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	$133,531.00	IS	25%	$100,148.25	$14,688.41	$12,017.79	$0.00	$0.00	$0.00	$14,688.41
5	X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	$79,276.00	IS	25%	$59,457.00	$8,720.36	$7,134.84	$0.00	$0.00	$0.00	$8,720.36
5	X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	$80,176.00	IS	25%	$60,132.00	$8,819.36	$7,215.84	$0.00	$0.00	$0.00	$8,819.36
5	X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	$88,535.00	IS	25%	$66,401.25	$9,738.85	$7,968.15	$0.00	$0.00	$0.00	$9,738.85
5	X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	$90,127.00	IS	25%	$67,595.25	$9,913.97	$8,111.43	$0.00	$0.00	$0.00	$9,913.97
5	X210-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	$77,794.00	IS	25%	$58,345.50	$8,557.34	$7,001.46	$0.00	$0.00	$0.00	$8,557.34
5	X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	$48,003.00	IS	25%	$36,002.25	$5,280.33	$4,320.27	$0.00	$0.00	$0.00	$5,280.33
5	X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	$79,490.00	IS	25%	$59,617.50	$8,743.90	$7,154.10	$0.00	$0.00	$0.00	$8,743.90
5	X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	$49,050.00	IS	25%	$36,787.50	$5,395.50	$4,414.50	$0.00	$0.00	$0.00	$5,395.50
5	X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	$94,652.00	IS	25%	$70,989.00	$10,411.72	$8,518.68	$0.00	$0.00	$0.00	$10,411.72
5	X210-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	$96,312.00	IS	25%	$72,234.00	$10,594.32	$8,668.08	$0.00	$0.00	$0.00	$10,594.32
5	X210-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	$72,339.00	IS	25%	$54,254.25	$7,957.29	$6,510.51	$0.00	$0.00	$0.00	$7,957.29
5	X210-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	$74,016.00	IS	25%	$55,512.00	$8,141.76	$6,661.44	$0.00	$0.00	$0.00	$8,141.76
5	X400-SAS-E01	X400-108TB-SED/48G/4x1GE	$156,720.00	IS	25%	$117,540.00	$17,239.20	$14,104.80	$0.00	$0.00	$0.00	$17,239.20
5	X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	$159,537.00	IS	25%	$119,652.75	$17,549.07	$14,358.33	$0.00	$0.00	$0.00	$17,549.07
5	X400-SAS-E03	X400-108TB-SED/96G/4x1GE	$160,077.00	IS	25%	$120,057.75	$17,608.47	$14,406.93	$0.00	$0.00	$0.00	$17,608.47
5	X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	$162,895.00	IS	25%	$122,171.25	$17,918.45	$14,660.55	$0.00	$0.00	$0.00	$17,918.45
5	X400-SAS-E05	X400-108TB-SED/192G/4x1GE	$177,298.00	IS	25%	$132,973.50	$19,502.78	$15,956.82	$0.00	$0.00	$0.00	$19,502.78
5	X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	$180,116.00	IS	25%	$135,087.00	$19,812.76	$16,210.44	$0.00	$0.00	$0.00	$19,812.76
5	X400-SAS-E07	X400-144TB-SED/48G/4x1GE	$189,939.00	IS	25%	$142,454.25	$20,893.29	$17,094.51	$0.00	$0.00	$0.00	$20,893.29
5	X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	$192,757.00	IS	25%	$144,567.75	$21,203.27	$17,348.13	$0.00	$0.00	$0.00	$21,203.27
5	X400-SAS-E09	X400-144TB-SED/96G/4x1GE	$193,297.00	IS	25%	$144,972.75	$21,262.67	$17,396.73	$0.00	$0.00	$0.00	$21,262.67
5	X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	$196,115.00	IS	25%	$147,086.25	$21,572.65	$17,650.35	$0.00	$0.00	$0.00	$21,572.65
5	X400-SAS-E11	X400-144TB-SED/192G/4x1GE	$210,518.00	IS	25%	$157,888.50	$23,156.98	$18,946.62	$0.00	$0.00	$0.00	$23,156.98
5	X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	$213,336.00	IS	25%	$160,002.00	$23,466.96	$19,200.24	$0.00	$0.00	$0.00	$23,466.96
5	X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	$208,723.00	IS	25%	$156,542.25	$22,959.53	$18,785.07	$0.00	$0.00	$0.00	$22,959.53

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	$205,499.00	IS	25%	$154,124.25	$22,604.89	$18,494.91	$0.00	$0.00	$0.00	$22,604.89
5	X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	$214,201.00	IS	25%	$160,650.75	$23,562.11	$19,278.09	$0.00	$0.00	$0.00	$23,562.11
5	X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	$223,276.00	IS	25%	$167,457.00	$24,560.36	$20,094.84	$0.00	$0.00	$0.00	$24,560.36
5	X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	$256,027.00	IS	25%	$192,020.25	$28,162.97	$23,042.43	$0.00	$0.00	$0.00	$28,162.97
5	X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	$252,803.00	IS	25%	$189,602.25	$27,808.33	$22,752.27	$0.00	$0.00	$0.00	$27,808.33
5	X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	$261,504.00	IS	25%	$196,128.00	$28,765.44	$23,535.36	$0.00	$0.00	$0.00	$28,765.44
5	X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	$258,280.00	IS	25%	$193,710.00	$28,410.80	$23,245.20	$0.00	$0.00	$0.00	$28,410.80
5	X400-SAS-E21	X400-96T+3.2T SSD-SED/192G/2X10GE+2X1GE	$273,804.00	IS	25%	$205,353.00	$30,118.44	$24,642.36	$0.00	$0.00	$0.00	$30,118.44
5	X400-SAS-E22	X400-96T+3.2T SSD-SED/192G/4x1GE	$270,580.00	IS	25%	$202,935.00	$29,763.80	$24,352.20	$0.00	$0.00	$0.00	$29,763.80
5	X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	$229,674.00	IS	25%	$172,255.50	$25,264.14	$20,670.66	$0.00	$0.00	$0.00	$25,264.14
5	X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	$226,449.00	IS	25%	$169,836.75	$24,909.39	$20,380.41	$0.00	$0.00	$0.00	$24,909.39
5	X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	$235,151.00	IS	25%	$176,363.25	$25,866.61	$21,163.59	$0.00	$0.00	$0.00	$25,866.61
5	X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	$231,926.00	IS	25%	$173,944.50	$25,511.86	$20,873.34	$0.00	$0.00	$0.00	$25,511.86
5	X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	$247,451.00	IS	25%	$185,588.25	$27,219.61	$22,270.59	$0.00	$0.00	$0.00	$27,219.61
5	X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	$244,226.00	IS	25%	$183,169.50	$26,864.86	$21,980.34	$0.00	$0.00	$0.00	$26,864.86
5	X400-SAS-E29	X400-128T+3.2T SSD-SED/48G/2X10GE+2X1GE	$275,745.00	IS	25%	$206,808.75	$30,331.95	$24,817.05	$0.00	$0.00	$0.00	$30,331.95
5	X400-SAS-E30	X400-128T+3.2T SSD-SED/48G/4x1GE	$272,520.00	IS	25%	$204,390.00	$29,977.20	$24,526.80	$0.00	$0.00	$0.00	$29,977.20
5	X400-SAS-E31	X400-128T+3.2T SSD-SED/96G/2X10GE+2X1GE	$281,222.00	IS	25%	$210,916.50	$30,934.42	$25,309.98	$0.00	$0.00	$0.00	$30,934.42
5	X400-SAS-E32	X400-128T+3.2T SSD-SED/96G/4x1GE	$277,997.00	IS	25%	$208,497.75	$30,579.67	$25,019.73	$0.00	$0.00	$0.00	$30,579.67
5	X400-SAS-E33	X400-128T+3.2T SSD-SED/192G/2X10GE+2X1GE	$293,522.00	IS	25%	$220,141.50	$32,287.42	$26,416.98	$0.00	$0.00	$0.00	$32,287.42
5	X400-SAS-E34	X400-128T+3.2T SSD-SED/192G/4x1GE	$290,297.00	IS	25%	$217,722.75	$31,932.67	$26,126.73	$0.00	$0.00	$0.00	$31,932.67
5	X400-SAS-E35	X400-120T+4.8T SSD-SED/48G/4x1GE	$318,592.00	IS	25%	$238,944.00	$35,045.12	$28,673.28	$0.00	$0.00	$0.00	$35,045.12
5	X400-SAS-E36	X400-120T+4.8T SSD-SED/48G/2X10GE+2X1GE	$321,816.00	IS	25%	$241,362.00	$35,399.76	$28,963.44	$0.00	$0.00	$0.00	$35,399.76
5	X400-SAS-E37	X400-120T+4.8T SSD-SED/96G/2X10GE+2X1GE	$327,293.00	IS	25%	$245,469.75	$36,002.23	$29,456.37	$0.00	$0.00	$0.00	$36,002.23
5	X400-SAS-E38	X400-120T+4.8T SSD-SED/96G/4x1GE	$324,069.00	IS	25%	$243,051.75	$35,647.59	$29,166.21	$0.00	$0.00	$0.00	$35,647.59
5	X400-SAS-E39	X400-120T+4.8T SSD-SED/192G/2X10GE+2X1GE	$339,593.00	IS	25%	$254,694.75	$37,355.23	$30,563.37	$0.00	$0.00	$0.00	$37,355.23
5	X400-SAS-E40	X400-120T+4.8T SSD-SED/192G/4x1GE	$336,369.00	IS	25%	$252,276.75	$37,000.59	$30,273.21	$0.00	$0.00	$0.00	$37,000.59
5	X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	$210,976.00	IS	25%	$158,232.00	$23,207.36	$18,987.84	$0.00	$0.00	$0.00	$23,207.36
5	X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	$226,500.00	IS	25%	$169,875.00	$24,915.00	$20,385.00	$0.00	$0.00	$0.00	$24,915.00
5	X400-SATA-001	X400-108T/48G/4x1GE	$114,598.00	IS	25%	$85,948.50	$12,605.78	$10,313.82	$0.00	$0.00	$0.00	$12,605.78
5	X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	$122,721.00	IS	25%	$92,040.75	$13,499.31	$11,044.89	$0.00	$0.00	$0.00	$13,499.31
5	X400-SATA-003	X400-108T/96G/4x1GE	$117,053.00	IS	25%	$87,789.75	$12,875.83	$10,534.77	$0.00	$0.00	$0.00	$12,875.83
5	X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	$119,114.00	IS	25%	$89,335.50	$13,102.54	$10,720.26	$0.00	$0.00	$0.00	$13,102.54
5	X400-SATA-005	X400-108T/192G/4x1GE	$129,646.00	IS	25%	$97,234.50	$14,261.06	$11,668.14	$0.00	$0.00	$0.00	$14,261.06
5	X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	$131,707.00	IS	25%	$98,780.25	$14,487.77	$11,853.63	$0.00	$0.00	$0.00	$14,487.77
5	X400-SATA-007	X400-36T/48G/4x1GE	$73,984.00	IS	25%	$55,488.00	$8,138.24	$6,658.56	$0.00	$0.00	$0.00	$8,138.24
5	X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	$76,045.00	IS	25%	$57,033.75	$8,364.95	$6,844.05	$0.00	$0.00	$0.00	$8,364.95
5	X400-SATA-009	X400-36T/96G/4x1GE	$76,440.00	IS	25%	$57,330.00	$8,408.40	$6,879.60	$0.00	$0.00	$0.00	$8,408.40
5	X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	$78,500.00	IS	25%	$58,875.00	$8,635.00	$7,065.00	$0.00	$0.00	$0.00	$8,635.00
5	X400-SATA-011	X400-36T/192G/4x1GE	$89,032.00	IS	25%	$66,774.00	$9,793.52	$8,012.88	$0.00	$0.00	$0.00	$9,793.52
5	X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	$91,093.00	IS	25%	$68,319.75	$10,020.23	$8,198.37	$0.00	$0.00	$0.00	$10,020.23
5	X400-SATA-013	X400-72T/48G/4x1GE	$96,405.00	IS	25%	$72,303.75	$10,604.55	$8,676.45	$0.00	$0.00	$0.00	$10,604.55
5	X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	$98,465.00	IS	25%	$73,848.75	$10,831.15	$8,861.85	$0.00	$0.00	$0.00	$10,831.15
5	X400-SATA-015	X400-72T/96G/4x1GE	$98,860.00	IS	25%	$74,145.00	$10,874.60	$8,897.40	$0.00	$0.00	$0.00	$10,874.60
5	X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	$100,920.00	IS	25%	$75,690.00	$11,101.20	$9,082.80	$0.00	$0.00	$0.00	$11,101.20
5	X400-SATA-017	X400-72T/192G/4x1GE	$111,452.00	IS	25%	$83,589.00	$12,259.72	$10,030.68	$0.00	$0.00	$0.00	$12,259.72
5	X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	$113,513.00	IS	25%	$85,134.75	$12,486.43	$10,216.17	$0.00	$0.00	$0.00	$12,486.43
5	X400-SATA-019	X400-144T/24G/4x1GE	$137,430.00	IS	25%	$103,072.50	$15,117.30	$12,368.70	$0.00	$0.00	$0.00	$15,117.30
5	X400-SATA-020	X400-144T/48G/4x1GE	$138,889.00	IS	25%	$104,166.75	$15,277.79	$12,500.01	$0.00	$0.00	$0.00	$15,277.79
5	X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	$140,950.00	IS	25%	$105,712.50	$15,504.50	$12,685.50	$0.00	$0.00	$0.00	$15,504.50
5	X400-SATA-022	X400-144T/96G/4x1GE	$141,345.00	IS	25%	$106,008.75	$15,547.95	$12,721.05	$0.00	$0.00	$0.00	$15,547.95
5	X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	$143,405.00	IS	25%	$107,553.75	$15,774.55	$12,906.45	$0.00	$0.00	$0.00	$15,774.55
5	X400-SATA-024	X400-144T/192G/4x1GE	$153,937.00	IS	25%	$115,452.75	$16,933.07	$13,854.33	$0.00	$0.00	$0.00	$16,933.07
5	X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	$155,998.00	IS	25%	$116,998.50	$17,159.78	$14,039.82	$0.00	$0.00	$0.00	$17,159.78
5	X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	$97,080.00	IS	25%	$72,810.00	$10,678.80	$8,737.20	$0.00	$0.00	$0.00	$10,678.80
5	X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	$99,140.00	IS	25%	$74,355.00	$10,905.40	$8,922.60	$0.00	$0.00	$0.00	$10,905.40
5	X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	$99,535.00	IS	25%	$74,651.25	$10,948.85	$8,958.15	$0.00	$0.00	$0.00	$10,948.85
5	X400-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	$101,595.00	IS	25%	$76,196.25	$11,175.45	$9,143.55	$0.00	$0.00	$0.00	$11,175.45
5	X400-SATA-S05	X400-34T+800G SSD/192G/4x1GE	$112,128.00	IS	25%	$84,096.00	$12,334.08	$10,091.52	$0.00	$0.00	$0.00	$12,334.08
5	X400-SATA-S06	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	$114,188.00	IS	25%	$85,641.00	$12,560.68	$10,276.92	$0.00	$0.00	$0.00	$12,560.68
5	X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	$127,332.00	IS	25%	$95,499.00	$14,006.52	$11,459.88	$0.00	$0.00	$0.00	$14,006.52
5	X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	$128,791.00	IS	25%	$96,593.25	$14,167.01	$11,591.19	$0.00	$0.00	$0.00	$14,167.01
5	X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	$130,852.00	IS	25%	$98,139.00	$14,393.72	$11,776.68	$0.00	$0.00	$0.00	$14,393.72
5	X400-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	$131,246.00	IS	25%	$98,434.50	$14,437.06	$11,812.14	$0.00	$0.00	$0.00	$14,437.06
5	X400-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	$133,307.00	IS	25%	$99,980.25	$14,663.77	$11,997.63	$0.00	$0.00	$0.00	$14,663.77
5	X400-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	$143,839.00	IS	25%	$107,879.25	$15,822.29	$12,945.51	$0.00	$0.00	$0.00	$15,822.29
5	X400-SATA-S13	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	$145,900.00	IS	25%	$109,425.00	$16,049.00	$13,131.00	$0.00	$0.00	$0.00	$16,049.00
5	X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	$153,305.00	IS	25%	$114,978.75	$16,863.55	$13,797.45	$0.00	$0.00	$0.00	$16,863.55
5	X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	$155,366.00	IS	25%	$116,524.50	$17,090.26	$13,982.94	$0.00	$0.00	$0.00	$17,090.26
5	X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	$154,765.00	IS	25%	$116,073.75	$17,024.15	$13,928.85	$0.00	$0.00	$0.00	$17,024.15
5	X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	$164,975.00	IS	25%	$123,731.25	$18,147.25	$14,847.75	$0.00	$0.00	$0.00	$18,147.25
5	X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	$157,220.00	IS	25%	$117,915.00	$17,294.20	$14,149.80	$0.00	$0.00	$0.00	$17,294.20
5	X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	$159,281.00	IS	25%	$119,460.75	$17,520.91	$14,335.29	$0.00	$0.00	$0.00	$17,520.91
5	X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	$169,813.00	IS	25%	$127,359.75	$18,679.43	$15,283.17	$0.00	$0.00	$0.00	$18,679.43
5	X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	$171,873.00	IS	25%	$128,904.75	$18,906.03	$15,468.57	$0.00	$0.00	$0.00	$18,906.03
5	X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	$0.00	IS	25%	$0.00	$9,560.65	$7,822.35	$0.00	$0.00	$0.00	$9,560.65
5	X400-SATA-S23	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$9,794.40	$8,013.60	$0.00	$0.00	$0.00	$9,794.40
5	X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	$161,689.00	IS	25%	$121,266.75	$17,785.79	$14,552.01	$0.00	$0.00	$0.00	$17,785.79
5	X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	$132,626.00	IS	25%	$99,469.50	$14,588.86	$11,936.34	$0.00	$0.00	$0.00	$14,588.86
5	X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	$191,434.00	IS	25%	$143,575.50	$21,057.74	$17,229.06	$0.00	$0.00	$0.00	$21,057.74

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	$192,894.00	IS	25%	$144,670.50	$21,218.34	$17,360.46	$0.00	$0.00	$0.00	$21,218.34
5	X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	$194,954.00	IS	25%	$146,215.50	$21,444.94	$17,545.86	$0.00	$0.00	$0.00	$21,444.94
5	X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	$195,349.00	IS	25%	$146,511.75	$21,488.39	$17,581.41	$0.00	$0.00	$0.00	$21,488.39
5	X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	$197,409.00	IS	25%	$148,056.75	$21,714.99	$17,766.81	$0.00	$0.00	$0.00	$21,714.99
5	X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	$207,942.00	IS	25%	$155,956.50	$22,873.62	$18,714.78	$0.00	$0.00	$0.00	$22,873.62
5	X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	$210,002.00	IS	25%	$157,501.50	$23,100.22	$18,900.18	$0.00	$0.00	$0.00	$23,100.22
5	X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$9,959.84	$8,148.96	$0.00	$0.00	$0.00	$9,959.84
5	X400-SATA-S35	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$10,238.36	$8,376.84	$0.00	$0.00	$0.00	$10,238.36
5	X400-SATA-S36	X400-136T/800GB SSD/24G/4x1GE	$161,843.00	IS	25%	$121,382.25	$17,802.73	$14,565.87	$0.00	$0.00	$0.00	$17,802.73
5	X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	$164,011.00	IS	25%	$123,008.25	$18,041.21	$14,760.99	$0.00	$0.00	$0.00	$18,041.21
5	X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	$163,379.00	IS	25%	$122,534.25	$17,971.69	$14,704.11	$0.00	$0.00	$0.00	$17,971.69
5	X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	$165,546.00	IS	25%	$124,159.50	$18,210.06	$14,899.14	$0.00	$0.00	$0.00	$18,210.06
5	X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	$151,959.00	IS	25%	$113,969.25	$16,715.49	$13,676.31	$0.00	$0.00	$0.00	$16,715.49
5	X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	$154,126.00	IS	25%	$115,594.50	$16,953.86	$13,871.34	$0.00	$0.00	$0.00	$16,953.86
5	X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	$153,494.00	IS	25%	$115,120.50	$16,884.34	$13,814.46	$0.00	$0.00	$0.00	$16,884.34
5	X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	$155,662.00	IS	25%	$116,746.50	$17,122.82	$14,009.58	$0.00	$0.00	$0.00	$17,122.82
5	X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	$0.00	IS	25%	$0.00	$9,726.20	$7,957.80	$0.00	$0.00	$0.00	$9,726.20
5	X400-SATA-S45	X400-32T+400G SSD/96G/4x1GE	$0.00	IS	25%	$0.00	$10,004.61	$8,185.59	$0.00	$0.00	$0.00	$10,004.61
5	X400-SATA-S46	X400-32T+400G SSD/192G/4x1GE	$0.00	IS	25%	$0.00	$11,432.74	$9,354.06	$0.00	$0.00	$0.00	$11,432.74
5	X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	$0.00	IS	25%	$0.00	$11,666.38	$9,545.22	$0.00	$0.00	$0.00	$11,666.38
5	X400-SATA-S48	X400-60T/4.8T SSD/48G/2X10GE SFP 2X1GE	$227,680.00	IS	25%	$170,760.00	$25,044.80	$20,491.20	$0.00	$0.00	$0.00	$25,044.80
5	X400-SATA-S49	X400-60T/4.8T SSD/48G/4X1GE	$225,285.00	IS	25%	$168,963.75	$24,781.35	$20,275.65	$0.00	$0.00	$0.00	$24,781.35
5	X400-SATA-S50	X400-120T/4.8T SSD/96G/2X10GE SFP 2X1GE	$271,920.00	IS	25%	$203,940.00	$29,911.20	$24,472.80	$0.00	$0.00	$0.00	$29,911.20
5	X400-SATA-S51	X400-120T/4.8T SSD/96G/4X1GE	$269,468.00	IS	25%	$202,101.00	$29,641.48	$24,252.12	$0.00	$0.00	$0.00	$29,641.48
5	X400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	$155,658.00	IS	25%	$116,743.50	$17,122.38	$14,009.22	$0.00	$0.00	$0.00	$17,122.38
5	X400-SATA-S53	X400-120T/4.8T SSD/192G/2x10GE SFP 2x1GE	$284,360.00	IS	25%	$213,270.00	$31,279.60	$25,592.40	$0.00	$0.00	$0.00	$31,279.60
5	X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	$246,831.00	IS	25%	$185,123.25	$27,151.41	$22,214.79	$0.00	$0.00	$0.00	$27,151.41
5	X400-SATA-S55	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	$215,356.00	IS	25%	$161,517.00	$23,689.16	$19,382.04	$0.00	$0.00	$0.00	$23,689.16
5	X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	$201,157.00	IS	25%	$150,867.75	$22,127.27	$18,104.13	$0.00	$0.00	$0.00	$22,127.27
5	X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	$232,209.00	IS	25%	$174,156.75	$25,542.99	$20,898.81	$0.00	$0.00	$0.00	$25,542.99
5	X400-SATA-S58	X400-120T/4.8T SSD/48G/2x10GE/2x1GE	$267,158.00	IS	25%	$200,368.50	$29,387.38	$24,044.22	$0.00	$0.00	$0.00	$29,387.38
5	X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	$253,370.00	IS	25%	$190,027.50	$27,870.70	$22,803.30	$0.00	$0.00	$0.00	$27,870.70
5	X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	$230,402.00	IS	25%	$172,801.50	$25,344.22	$20,736.18	$0.00	$0.00	$0.00	$25,344.22
5	X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	$235,274.00	IS	25%	$176,455.50	$25,880.14	$21,174.66	$0.00	$0.00	$0.00	$25,880.14
5	X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	$188,291.00	IS	25%	$141,218.25	$20,712.01	$16,946.19	$0.00	$0.00	$0.00	$20,712.01
5	X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	$193,144.00	IS	25%	$144,858.00	$21,245.84	$17,382.96	$0.00	$0.00	$0.00	$21,245.84
5	X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	$180,763.00	IS	25%	$135,572.25	$19,883.93	$16,268.67	$0.00	$0.00	$0.00	$19,883.93
5	X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	$185,170.00	IS	25%	$138,877.50	$20,368.70	$16,665.30	$0.00	$0.00	$0.00	$20,368.70
5	X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	$141,645.00	IS	25%	$106,233.75	$15,580.95	$12,748.05	$0.00	$0.00	$0.00	$15,580.95
5	X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	$146,052.00	IS	25%	$109,539.00	$16,065.72	$13,144.68	$0.00	$0.00	$0.00	$16,065.72
5	X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	$122,058.00	IS	25%	$91,543.50	$13,426.38	$10,985.22	$0.00	$0.00	$0.00	$13,426.38
5	X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	$126,465.00	IS	25%	$94,848.75	$13,911.15	$11,381.85	$0.00	$0.00	$0.00	$13,911.15
5	X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	$209,505.00	IS	25%	$157,128.75	$23,045.55	$18,855.45	$0.00	$0.00	$0.00	$23,045.55
5	X400-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	$214,358.00	IS	25%	$160,768.50	$23,579.38	$19,292.22	$0.00	$0.00	$0.00	$23,579.38
5	X400-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE	$119,054.00	IS	25%	$89,290.50	$13,095.94	$10,714.86	$0.00	$0.00	$0.00	$13,095.94
5	X400-SATA-S73	X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	$123,291.00	IS	25%	$92,468.25	$13,562.01	$11,096.19	$0.00	$0.00	$0.00	$13,562.01
5	X400-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	$100,405.00	IS	25%	$75,303.75	$11,044.55	$9,036.45	$0.00	$0.00	$0.00	$11,044.55
5	X400-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	$104,643.00	IS	25%	$78,482.25	$11,510.73	$9,417.87	$0.00	$0.00	$0.00	$11,510.73
5	X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	$197,941.00	IS	25%	$148,455.75	$21,773.51	$17,814.69	$0.00	$0.00	$0.00	$21,773.51
5	X400-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	$178,135.00	IS	25%	$133,601.25	$19,594.85	$16,032.15	$0.00	$0.00	$0.00	$19,594.85
5	X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	$182,591.00	IS	25%	$136,943.25	$20,085.01	$16,433.19	$0.00	$0.00	$0.00	$20,085.01
5	X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	$158,200.00	IS	25%	$118,650.00	$17,402.00	$14,238.00	$0.00	$0.00	$0.00	$17,402.00
5	X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	$163,207.00	IS	25%	$122,405.25	$17,952.77	$14,688.63	$0.00	$0.00	$0.00	$17,952.77
5	X400-YH-001	X400-102T+800G SSD/24G/4x1GE	$142,156.00	IS	25%	$106,617.00	$15,637.16	$12,794.04	$0.00	$0.00	$0.00	$15,637.16
5	X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	$201,421.00	IS	25%	$151,065.75	$22,156.31	$18,127.89	$0.00	$0.00	$0.00	$22,156.31
5	X410-SAS-E01-HO	X410-144T SED/64G/2x10GE 2x1GE/HO	$96,919.00	IS	25%	$72,689.25	$10,661.09	$8,722.71	$0.00	$0.00	$0.00	$10,661.09
5	X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	$197,669.00	IS	25%	$148,251.75	$21,743.59	$17,790.21	$0.00	$0.00	$0.00	$21,743.59
5	X410-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	$98,892.00	IS	25%	$74,169.00	$10,878.12	$8,900.28	$0.00	$0.00	$0.00	$10,878.12
5	X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	$208,596.00	IS	25%	$156,447.00	$22,945.56	$18,773.64	$0.00	$0.00	$0.00	$22,945.56
5	X410-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO	$103,318.00	IS	25%	$77,488.50	$11,364.98	$9,298.62	$0.00	$0.00	$0.00	$11,364.98
5	X410-SAS-E04	X410-144T SED/256G/2x10GE+2x1GE	$224,992.00	IS	25%	$168,744.00	$24,749.12	$20,249.28	$0.00	$0.00	$0.00	$24,749.12
5	X410-SAS-E04-HO	X410-144T SED/256G/2x10GE 2x1GE/HO	$113,324.00	IS	25%	$84,993.00	$12,465.64	$10,199.16	$0.00	$0.00	$0.00	$12,465.64
5	X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	$250,973.00	IS	25%	$188,229.75	$27,607.03	$22,587.57	$0.00	$0.00	$0.00	$27,607.03
5	X410-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	$125,973.00	IS	25%	$94,479.75	$13,857.03	$11,337.57	$0.00	$0.00	$0.00	$13,857.03
5	X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	$254,993.00	IS	25%	$191,244.75	$28,049.23	$22,949.37	$0.00	$0.00	$0.00	$28,049.23
5	X410-SAS-E06-HO	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	$127,955.00	IS	25%	$95,966.25	$14,075.05	$11,515.95	$0.00	$0.00	$0.00	$14,075.05
5	X410-SAS-E07	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	$262,677.00	IS	25%	$197,007.75	$28,894.47	$23,640.93	$0.00	$0.00	$0.00	$28,894.47
5	X410-SAS-E07-HO	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	$132,401.00	IS	25%	$99,300.75	$14,564.11	$11,916.09	$0.00	$0.00	$0.00	$14,564.11
5	X410-SAS-E08	X410-136T+1.6T SSD-SED/256G/2x10GE+2x1GE	$280,239.00	IS	25%	$210,179.25	$30,826.29	$25,221.51	$0.00	$0.00	$0.00	$30,826.29
5	X410-SAS-E08-HO	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	$142,455.00	IS	25%	$106,841.25	$15,670.05	$12,820.95	$0.00	$0.00	$0.00	$15,670.05
5	X410-SAS-E09	X410-128T+3.2T SSD-SED/32G/2x10GE+2x1GE	$299,954.00	IS	25%	$224,965.50	$32,994.94	$26,995.86	$0.00	$0.00	$0.00	$32,994.94
5	X410-SAS-E09-HO	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	$159,868.00	IS	25%	$119,901.00	$17,585.48	$14,388.12	$0.00	$0.00	$0.00	$17,585.48
5	X410-SAS-E10	X410-128T+3.2T SSD-SED/64G/2x10GE+2x1GE	$303,973.00	IS	25%	$227,979.75	$33,437.03	$27,357.57	$0.00	$0.00	$0.00	$33,437.03
5	X410-SAS-E100	X410-144T SED/256G/2x40GE/2x1GE	$227,475.00	IS	25%	$170,606.25	$25,022.25	$20,472.75	$0.00	$0.00	$0.00	$25,022.25
5	X410-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	$203,855.00	IS	25%	$152,891.25	$22,424.05	$18,346.95	$0.00	$0.00	$0.00	$22,424.05
5	X410-SAS-E102	X410-90T+4.8T SSD-SED/128/2x40GE 2x1GE	$332,120.00	IS	25%	$249,090.00	$36,533.20	$29,890.80	$0.00	$0.00	$0.00	$36,533.20
5	X410-SAS-E103	X410-90T+4.8T SSD-SED/256/2x40GE 2x1GE	$348,431.00	IS	25%	$261,323.25	$38,327.41	$31,358.79	$0.00	$0.00	$0.00	$38,327.41
5	X410-SAS-E104	X410-90T+4.8T SSD-SED/64G/2x40GE 2x1GE	$324,870.00	IS	25%	$243,652.50	$35,735.70	$29,238.30	$0.00	$0.00	$0.00	$35,735.70
5	X410-SAS-E105	X410-90T+9.6T SSD-SED/128G/2x40GE 2x1GE	$512,947.00	IS	25%	$384,710.25	$56,424.17	$46,165.23	$0.00	$0.00	$0.00	$56,424.17
5	X410-SAS-E106	X410-90T+9.6T SSD-SED/256G/2x40GE 2x1GE	$537,772.00	IS	25%	$403,329.00	$59,154.92	$48,399.48	$0.00	$0.00	$0.00	$59,154.92

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SAS-E107	X410-90T+9.6T SSD-SED/64G/2x40GE 2x1GE	$501,970.00	IS	25%	$376,477.50	$55,216.70	$45,177.30	$0.00	$0.00	$0.00	$55,216.70
5	X410-SAS-E108	X410-96T+3.2T SSD-SED/128/2x40GE 2x1GE	$282,562.00	IS	25%	$211,921.50	$31,081.82	$25,430.58	$0.00	$0.00	$0.00	$31,081.82
5	X410-SAS-E109	X410-96T+3.2T SSD-SED/256/2x40GE 2x1GE	$300,374.00	IS	25%	$225,280.50	$33,041.14	$27,033.66	$0.00	$0.00	$0.00	$33,041.14
5	X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	$161,917.00	IS	25%	$121,437.75	$17,810.87	$14,572.53	$0.00	$0.00	$0.00	$17,810.87
5	X410-SAS-E11	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	$311,657.00	IS	25%	$233,742.75	$34,282.27	$28,049.13	$0.00	$0.00	$0.00	$34,282.27
5	X410-SAS-E110	X410-96T+3.2T SSD-SED/64G/2x40GE 2x1GE	$274,769.00	IS	25%	$206,076.75	$30,224.59	$24,729.21	$0.00	$0.00	$0.00	$30,224.59
5	X410-SAS-E111	X410-96T+6.4T SSD-SED/128G/2x40GE 2x1GE	$387,425.00	IS	25%	$290,568.75	$42,616.75	$34,868.25	$0.00	$0.00	$0.00	$42,616.75
5	X410-SAS-E112	X410-96T+6.4T SSD-SED/256G/2x40GE 2x1GE	$410,210.00	IS	25%	$307,657.50	$45,123.10	$36,918.90	$0.00	$0.00	$0.00	$45,123.10
5	X410-SAS-E113	X410-96T+6.4T SSD-SED/64G/2x40GE 2x1GE	$377,350.00	IS	25%	$283,012.50	$41,508.50	$33,961.50	$0.00	$0.00	$0.00	$41,508.50
5	X410-SAS-E114	X410-99T+4.8T SSD-SED/128G/2x40GE 2x1GE	$334,260.00	IS	25%	$250,695.00	$36,768.60	$30,083.40	$0.00	$0.00	$0.00	$36,768.60
5	X410-SAS-E115	X410-99T+4.8T SSD-SED/256G/2x40GE 2x1GE	$352,059.00	IS	25%	$264,044.25	$38,726.49	$31,685.31	$0.00	$0.00	$0.00	$38,726.49
5	X410-SAS-E116	X410-99T+4.8T SSD-SED/64G/2x40GE 2x1GE	$326,475.00	IS	25%	$244,856.25	$35,912.25	$29,382.75	$0.00	$0.00	$0.00	$35,912.25
5	X410-SAS-E11-HO	X410-128T/3.2T SSD-SED/128G/2x10GE/HO	$166,513.00	IS	25%	$124,884.75	$18,316.43	$14,986.17	$0.00	$0.00	$0.00	$18,316.43
5	X410-SAS-E12	X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE	$329,219.00	IS	25%	$246,914.25	$36,214.09	$29,629.71	$0.00	$0.00	$0.00	$36,214.09
5	X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	$176,907.00	IS	25%	$132,680.25	$19,459.77	$15,921.63	$0.00	$0.00	$0.00	$19,459.77
5	X410-SAS-E13	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	$348,934.00	IS	25%	$261,700.50	$38,382.74	$31,404.06	$0.00	$0.00	$0.00	$38,382.74
5	X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	$193,923.00	IS	25%	$145,442.25	$21,331.53	$17,453.07	$0.00	$0.00	$0.00	$21,331.53
5	X410-SAS-E14	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	$352,953.00	IS	25%	$264,714.75	$38,824.83	$31,765.77	$0.00	$0.00	$0.00	$38,824.83
5	X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	$196,020.00	IS	25%	$147,015.00	$21,562.20	$17,641.80	$0.00	$0.00	$0.00	$21,562.20
5	X410-SAS-E15	X410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE	$360,637.00	IS	25%	$270,477.75	$39,670.07	$32,457.33	$0.00	$0.00	$0.00	$39,670.07
5	X410-SAS-E15-HO	X410-120T/4.8T SSD-SED/128G/2x10GE/HO	$200,723.00	IS	25%	$150,542.25	$22,079.53	$18,065.07	$0.00	$0.00	$0.00	$22,079.53
5	X410-SAS-E16	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	$378,199.00	IS	25%	$283,649.25	$41,601.89	$34,037.91	$0.00	$0.00	$0.00	$41,601.89
5	X410-SAS-E16-HO	X410-120T/4.8T SSD-SED/256G/2x10GE/HO	$211,359.00	IS	25%	$158,519.25	$23,249.49	$19,022.31	$0.00	$0.00	$0.00	$23,249.49
5	X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	$165,938.00	IS	25%	$124,453.50	$18,253.18	$14,934.42	$0.00	$0.00	$0.00	$18,253.18
5	X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	$79,030.00	IS	25%	$59,272.50	$8,693.30	$7,112.70	$0.00	$0.00	$0.00	$8,693.30
5	X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	$170,007.00	IS	25%	$127,505.25	$18,700.77	$15,300.63	$0.00	$0.00	$0.00	$18,700.77
5	X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	$80,686.00	IS	25%	$60,514.50	$8,875.46	$7,261.74	$0.00	$0.00	$0.00	$8,875.46
5	X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	$177,787.00	IS	25%	$133,340.25	$19,556.57	$16,000.83	$0.00	$0.00	$0.00	$19,556.57
5	X410-SAS-E19-HO	X410-108T SED/128/2x10GE 2x1GE/HO	$84,401.00	IS	25%	$63,300.75	$9,284.11	$7,596.09	$0.00	$0.00	$0.00	$9,284.11
5	X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	$195,569.00	IS	25%	$146,676.75	$21,512.59	$17,601.21	$0.00	$0.00	$0.00	$21,512.59
5	X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE/HO	$92,803.00	IS	25%	$69,602.25	$10,208.33	$8,352.27	$0.00	$0.00	$0.00	$10,208.33
5	X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	$216,815.00	IS	25%	$162,611.25	$23,849.65	$19,513.35	$0.00	$0.00	$0.00	$23,849.65
5	X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	$107,473.00	IS	25%	$80,604.75	$11,822.03	$9,672.57	$0.00	$0.00	$0.00	$11,822.03
5	X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	$220,885.00	IS	25%	$165,663.75	$24,297.35	$19,879.65	$0.00	$0.00	$0.00	$24,297.35
5	X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	$109,200.00	IS	25%	$81,900.00	$12,012.00	$9,828.00	$0.00	$0.00	$0.00	$12,012.00
5	X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	$228,665.00	IS	25%	$171,498.75	$25,153.15	$20,579.85	$0.00	$0.00	$0.00	$25,153.15
5	X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	$113,074.00	IS	25%	$84,805.50	$12,438.14	$10,176.66	$0.00	$0.00	$0.00	$12,438.14
5	X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	$246,446.00	IS	25%	$184,834.50	$27,109.06	$22,180.14	$0.00	$0.00	$0.00	$27,109.06
5	X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	$121,836.00	IS	25%	$91,377.00	$13,401.96	$10,965.24	$0.00	$0.00	$0.00	$13,401.96
5	X410-SAS-E25	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE	$268,058.00	IS	25%	$201,043.50	$29,486.38	$24,125.22	$0.00	$0.00	$0.00	$29,486.38
5	X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1/HO	$139,441.00	IS	25%	$104,580.75	$15,338.51	$12,549.69	$0.00	$0.00	$0.00	$15,338.51
5	X410-SAS-E26	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	$272,128.00	IS	25%	$204,096.00	$29,934.08	$24,491.52	$0.00	$0.00	$0.00	$29,934.08
5	X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1/HO	$141,147.00	IS	25%	$105,860.25	$15,526.17	$12,703.23	$0.00	$0.00	$0.00	$15,526.17
5	X410-SAS-E27	X410-96T+3.2T SSD-SED/128/2x10GE 2x1GE	$279,908.00	IS	25%	$209,931.00	$30,789.88	$25,191.72	$0.00	$0.00	$0.00	$30,789.88
5	X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128/2x10GE 2x1/HO	$144,973.00	IS	25%	$108,729.75	$15,947.03	$13,047.57	$0.00	$0.00	$0.00	$15,947.03
5	X410-SAS-E28	X410-96T+3.2T SSD-SED/256/2x10GE 2x1GE	$297,689.00	IS	25%	$223,266.75	$32,745.79	$26,792.01	$0.00	$0.00	$0.00	$32,745.79
5	X410-SAS-E28-HO	X410-96T+3.2T SSD-SED/256/2x10GE 2x1/HO	$153,626.00	IS	25%	$115,219.50	$16,898.86	$13,826.34	$0.00	$0.00	$0.00	$16,898.86
5	X410-SAS-E29	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE	$318,279.00	IS	25%	$238,709.25	$35,010.69	$28,645.11	$0.00	$0.00	$0.00	$35,010.69
5	X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1/HO	$170,082.00	IS	25%	$127,561.50	$18,709.02	$15,307.38	$0.00	$0.00	$0.00	$18,709.02
5	X410-SAS-E30	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	$322,095.00	IS	25%	$241,571.25	$35,430.45	$28,988.55	$0.00	$0.00	$0.00	$35,430.45
5	X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO	$171,945.00	IS	25%	$128,958.75	$18,913.95	$15,475.05	$0.00	$0.00	$0.00	$18,913.95
5	X410-SAS-E31	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE	$329,341.00	IS	25%	$247,005.75	$36,227.51	$29,640.69	$0.00	$0.00	$0.00	$36,227.51
5	X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	$176,124.00	IS	25%	$132,093.00	$19,373.64	$15,851.16	$0.00	$0.00	$0.00	$19,373.64
5	X410-SAS-E32	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE	$345,641.00	IS	25%	$259,230.75	$38,020.51	$31,107.69	$0.00	$0.00	$0.00	$38,020.51
5	X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	$185,572.00	IS	25%	$139,179.00	$20,412.92	$16,701.48	$0.00	$0.00	$0.00	$20,412.92
5	X410-SAS-E33	X410-102T+3.2T SSD-SED/64G/2x10GE 2x1GE	$272,128.00	IS	25%	$204,096.00	$29,934.08	$24,491.52	$0.00	$0.00	$0.00	$29,934.08
5	X410-SAS-E34	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE	$279,908.00	IS	25%	$209,931.00	$30,789.88	$25,191.72	$0.00	$0.00	$0.00	$30,789.88
5	X410-SAS-E35	X410-102T+3.2T SSD-SED/256G/2x10GE 2x1GE	$297,689.00	IS	25%	$223,266.75	$32,745.79	$26,792.01	$0.00	$0.00	$0.00	$32,745.79
5	X410-SAS-E36	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE	$220,885.00	IS	25%	$165,663.75	$24,297.35	$19,879.65	$0.00	$0.00	$0.00	$24,297.35
5	X410-SAS-E37	X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	$228,665.00	IS	25%	$171,498.75	$25,153.15	$20,579.85	$0.00	$0.00	$0.00	$25,153.15
5	X410-SAS-E38	X410-105T+1.6T SSD-SED/256G/2x10GE 2x1GE	$246,446.00	IS	25%	$184,834.50	$27,109.06	$22,180.14	$0.00	$0.00	$0.00	$27,109.06
5	X410-SAS-E39	X410-120T+9.6T SSD-SED/64G/2x10GE 2x1GE	$532,659.00	IS	25%	$399,494.25	$58,592.49	$47,939.31	$0.00	$0.00	$0.00	$58,592.49
5	X410-SAS-E40	X410-120T+9.6T SSD-SED/128G/2x10GE 2x1GE	$544,201.00	IS	25%	$408,150.75	$59,862.11	$48,978.09	$0.00	$0.00	$0.00	$59,862.11
5	X410-SAS-E41	X410-120T+9.6T SSD-SED/256G/2x10GE 2x1GE	$570,325.00	IS	25%	$427,743.75	$62,735.75	$51,329.25	$0.00	$0.00	$0.00	$62,735.75
5	X410-SAS-E42	X410-128T+6.4T SSD-SED/64G/2x10GE 2x1GE	$415,585.00	IS	25%	$311,688.75	$45,714.35	$37,402.65	$0.00	$0.00	$0.00	$45,714.35
5	X410-SAS-E43	X410-128T+6.4T SSD-SED/128G/2x10GE 2x1GE	$426,532.00	IS	25%	$319,899.00	$46,918.52	$38,387.88	$0.00	$0.00	$0.00	$46,918.52
5	X410-SAS-E44	X410-128T+6.4T SSD-SED/256G/2x10GE 2x1GE	$451,310.00	IS	25%	$338,482.50	$49,644.10	$40,617.90	$0.00	$0.00	$0.00	$49,644.10
5	X410-SAS-E45	X410-132T+4.8T SSD-SED/64G/2x10GE 2x1GE	$361,652.00	IS	25%	$271,239.00	$39,781.72	$32,548.68	$0.00	$0.00	$0.00	$39,781.72
5	X410-SAS-E46	X410-132T+4.8T SSD-SED/128G/2x10GE 2x1GE	$369,921.00	IS	25%	$277,440.75	$40,691.31	$33,292.89	$0.00	$0.00	$0.00	$40,691.31
5	X410-SAS-E47	X410-132T+4.8T SSD-SED/256G/2x10GE 2x1GE	$388,820.00	IS	25%	$291,615.00	$42,770.20	$34,993.80	$0.00	$0.00	$0.00	$42,770.20
5	X410-SAS-E48	X410-136T+3.2T SSD-SED/64G/2x10GE 2x1GE	$308,556.00	IS	25%	$231,417.00	$33,941.16	$27,770.04	$0.00	$0.00	$0.00	$33,941.16
5	X410-SAS-E49	X410-136T+3.2T SSD-SED/128G/2x10GE 2x1GE	$335,724.00	IS	25%	$251,793.00	$36,929.64	$30,215.16	$0.00	$0.00	$0.00	$36,929.64
5	X410-SAS-E50	X410-136T+3.2T SSD-SED/256G/2x10GE 2x1GE	$316,825.00	IS	25%	$237,618.75	$34,850.75	$28,514.25	$0.00	$0.00	$0.00	$34,850.75
5	X410-SAS-E51	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE	$255,299.00	IS	25%	$191,474.25	$28,082.89	$22,976.91	$0.00	$0.00	$0.00	$28,082.89
5	X410-SAS-E52	X410-140T+1.6T SSD-SED/128G/2x10GE 2x1GE	$263,568.00	IS	25%	$197,676.00	$28,992.48	$23,721.12	$0.00	$0.00	$0.00	$28,992.48
5	X410-SAS-E53	X410-140T+1.6T SSD-SED/256G/2x10GE 2x1GE	$282,467.00	IS	25%	$211,850.25	$31,071.37	$25,422.03	$0.00	$0.00	$0.00	$31,071.37
5	X410-SAS-E54	X410-90T+9.6T SSD-SED/64G/2x10GE 2x1GE	$498,545.00	IS	25%	$373,908.75	$54,839.95	$44,869.05	$0.00	$0.00	$0.00	$54,839.95
5	X410-SAS-E55	X410-90T+9.6T SSD-SED/128G/2x10GE 2x1GE	$509,505.00	IS	25%	$382,128.75	$56,045.55	$45,855.45	$0.00	$0.00	$0.00	$56,045.55
5	X410-SAS-E56	X410-90T+9.6T SSD-SED/256G/2x10GE 2x1GE	$534,289.00	IS	25%	$400,716.75	$58,771.79	$48,086.01	$0.00	$0.00	$0.00	$58,771.79
5	X410-SAS-E57	X410-96T+6.4T SSD-SED/64G/2x10GE 2x1GE	$374,214.00	IS	25%	$280,660.50	$41,163.54	$33,679.26	$0.00	$0.00	$0.00	$41,163.54

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SAS-E58	X410-96T+6.4T SSD-SED/128G/2x10GE 2x1GE	$384,270.00	IS	25%	$288,202.50	$42,269.70	$34,584.30	$0.00	$0.00	$0.00	$42,269.70
5	X410-SAS-E59	X410-96T+6.4T SSD-SED/256G/2x10GE 2x1GE	$407,010.00	IS	25%	$305,257.50	$44,771.10	$36,630.90	$0.00	$0.00	$0.00	$44,771.10
5	X410-SAS-E60	X410-99T+4.8T SSD-SED/64G/2x10GE 2x1GE	$323,565.00	IS	25%	$242,673.75	$35,592.15	$29,120.85	$0.00	$0.00	$0.00	$35,592.15
5	X410-SAS-E61	X410-99T+4.8T SSD-SED/128G/2x10GE 2x1GE	$331,345.00	IS	25%	$248,508.75	$36,447.95	$29,821.05	$0.00	$0.00	$0.00	$36,447.95
5	X410-SAS-E62	X410-99T+4.8T SSD-SED/256G/2x10GE 2x1GE	$349,126.00	IS	25%	$261,844.50	$38,403.86	$31,421.34	$0.00	$0.00	$0.00	$38,403.86
5	X410-SAS-E63	X410-102T+1.6T SSD-SED/128/2x40GE 2x1GE	$231,137.00	IS	25%	$173,352.75	$25,425.07	$20,802.33	$0.00	$0.00	$0.00	$25,425.07
5	X410-SAS-E64	X410-102T+1.6T SSD-SED/256/2x40GE 2x1GE	$248,963.00	IS	25%	$186,722.25	$27,385.93	$22,406.67	$0.00	$0.00	$0.00	$27,385.93
5	X410-SAS-E65	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	$223,338.00	IS	25%	$167,503.50	$24,567.18	$20,100.42	$0.00	$0.00	$0.00	$24,567.18
5	X410-SAS-E66	X410-102T+3.2T SSD-SED/128G/2x40GE 2x1GE	$282,700.00	IS	25%	$212,025.00	$31,097.00	$25,443.00	$0.00	$0.00	$0.00	$31,097.00
5	X410-SAS-E67	X410-102T+3.2T SSD-SED/256G/2x40GE 2x1GE	$300,507.00	IS	25%	$225,380.25	$33,055.77	$27,045.63	$0.00	$0.00	$0.00	$33,055.77
5	X410-SAS-E68	X410-102T+3.2T SSD-SED/64G/2x40GE 2x1GE	$274,911.00	IS	25%	$206,183.25	$30,240.21	$24,741.99	$0.00	$0.00	$0.00	$30,240.21
5	X410-SAS-E69	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	$231,319.00	IS	25%	$173,489.25	$25,445.09	$20,818.71	$0.00	$0.00	$0.00	$25,445.09
5	X410-SAS-E70	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	$249,138.00	IS	25%	$186,853.50	$27,405.18	$22,422.42	$0.00	$0.00	$0.00	$27,405.18
5	X410-SAS-E71	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	$223,525.00	IS	25%	$167,643.75	$24,587.75	$20,117.25	$0.00	$0.00	$0.00	$24,587.75
5	X410-SAS-E72	X410-108T SED/128/2x40GE 2x1GE	$180,027.00	IS	25%	$135,020.25	$19,802.97	$16,202.43	$0.00	$0.00	$0.00	$19,802.97
5	X410-SAS-E73	X410-108T SED/256/2x40GE 2x1GE	$197,875.00	IS	25%	$148,406.25	$21,766.25	$17,808.75	$0.00	$0.00	$0.00	$21,766.25
5	X410-SAS-E74	X410-108T SED/64G/2x40GE 2x1GE	$172,217.00	IS	25%	$129,162.75	$18,943.87	$15,499.53	$0.00	$0.00	$0.00	$18,943.87
5	X410-SAS-E75	X410-120T/4.8T SSD-SED/128G/2x40GE/2x1GE	$363,560.00	IS	25%	$272,670.00	$39,991.60	$32,720.40	$0.00	$0.00	$0.00	$39,991.60
5	X410-SAS-E76	X410-120T/4.8T SSD-SED/256G/2x40GE/2x1GE	$381,137.00	IS	25%	$285,852.75	$41,925.07	$34,302.33	$0.00	$0.00	$0.00	$41,925.07
5	X410-SAS-E77	X410-120T/4.8T SSD-SED/64G/2x40GE/2x1GE	$355,872.00	IS	25%	$266,904.00	$39,145.92	$32,028.48	$0.00	$0.00	$0.00	$39,145.92
5	X410-SAS-E78	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	$547,827.00	IS	25%	$410,870.25	$60,260.97	$49,304.43	$0.00	$0.00	$0.00	$60,260.97
5	X410-SAS-E79	X410-120T+9.6T SSD-SED/256G/2x40GE 2x1GE	$573,994.00	IS	25%	$430,495.50	$63,139.34	$51,659.46	$0.00	$0.00	$0.00	$63,139.34
5	X410-SAS-E80	X410-120T+9.6T SSD-SED/64G/2x40GE 2x1GE	$536,267.00	IS	25%	$402,200.25	$58,989.37	$48,264.03	$0.00	$0.00	$0.00	$58,989.37
5	X410-SAS-E81	X410-128T/3.2T SSD-SED/128G/2x40GE/2x1GE	$314,473.00	IS	25%	$235,854.75	$34,592.03	$28,302.57	$0.00	$0.00	$0.00	$34,592.03
5	X410-SAS-E82	X410-128T/3.2T SSD-SED/256G/2x40GE/2x1GE	$332,056.00	IS	25%	$249,042.00	$36,526.16	$29,885.04	$0.00	$0.00	$0.00	$36,526.16
5	X410-SAS-E83	X410-128T/3.2T SSD-SED/64G/2x40GE/2x1GE	$306,782.00	IS	25%	$230,086.50	$33,746.02	$27,610.38	$0.00	$0.00	$0.00	$33,746.02
5	X410-SAS-E84	X410-128T+6.4T SSD-SED/128G/2x40GE 2x1GE	$429,974.00	IS	25%	$322,480.50	$47,297.14	$38,697.66	$0.00	$0.00	$0.00	$47,297.14
5	X410-SAS-E85	X410-128T+6.4T SSD-SED/256G/2x40GE 2x1GE	$454,800.00	IS	25%	$341,100.00	$50,028.00	$40,932.00	$0.00	$0.00	$0.00	$50,028.00
5	X410-SAS-E86	X410-128T+6.4T SSD-SED/64G/2x40GE 2x1GE	$419,007.00	IS	25%	$314,255.25	$46,090.77	$37,710.63	$0.00	$0.00	$0.00	$46,090.77
5	X410-SAS-E87	X410-132T+4.8T SSD-SED/128G/2x40GE 2x1GE	$373,249.00	IS	25%	$279,936.75	$41,057.39	$33,592.41	$0.00	$0.00	$0.00	$41,057.39
5	X410-SAS-E88	X410-132T+4.8T SSD-SED/256G/2x40GE 2x1GE	$392,156.00	IS	25%	$294,117.00	$43,137.16	$35,294.04	$0.00	$0.00	$0.00	$43,137.16
5	X410-SAS-E89	X410-132T+4.8T SSD-SED/64G/2x40GE 2x1GE	$364,979.00	IS	25%	$273,734.25	$40,147.69	$32,848.11	$0.00	$0.00	$0.00	$40,147.69
5	X410-SAS-E90	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	$265,359.00	IS	25%	$199,019.25	$29,189.49	$23,882.31	$0.00	$0.00	$0.00	$29,189.49
5	X410-SAS-E91	X410-136T/1.6T SSD-SED/256G/2x40GE/2x1GE	$282,951.00	IS	25%	$212,213.25	$31,124.61	$25,465.59	$0.00	$0.00	$0.00	$31,124.61
5	X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	$257,663.00	IS	25%	$193,247.25	$28,342.93	$23,189.67	$0.00	$0.00	$0.00	$28,342.93
5	X410-SAS-E93	X410-136T+3.2T SSD-SED/128G/2x40GE 2x1GE	$320,068.00	IS	25%	$240,051.00	$35,207.48	$28,806.12	$0.00	$0.00	$0.00	$35,207.48
5	X410-SAS-E94	X410-136T+3.2T SSD-SED/256G/2x40GE 2x1GE	$338,981.00	IS	25%	$254,235.75	$37,287.91	$30,508.29	$0.00	$0.00	$0.00	$37,287.91
5	X410-SAS-E95	X410-136T+3.2T SSD-SED/64G/2x40GE 2x1GE	$311,796.00	IS	25%	$233,847.00	$34,297.56	$28,061.64	$0.00	$0.00	$0.00	$34,297.56
5	X410-SAS-E96	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	$266,683.00	IS	25%	$200,012.25	$29,335.13	$24,001.47	$0.00	$0.00	$0.00	$29,335.13
5	X410-SAS-E97	X410-140T+1.6T SSD-SED/256G/2x40GE 2x1GE	$285,606.00	IS	25%	$214,204.50	$31,416.66	$25,704.54	$0.00	$0.00	$0.00	$31,416.66
5	X410-SAS-E98	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	$258,407.00	IS	25%	$193,805.25	$28,424.77	$23,256.63	$0.00	$0.00	$0.00	$28,424.77
5	X410-SAS-E99	X410-144T SED/128G/2x40GE/2x1GE	$211,043.00	IS	25%	$158,282.25	$23,214.73	$18,993.87	$0.00	$0.00	$0.00	$23,214.73
5	X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	$106,647.00	IS	25%	$79,985.25	$11,731.17	$9,598.23	$0.00	$0.00	$0.00	$11,731.17
5	X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	$109,558.00	IS	25%	$82,168.50	$12,051.38	$9,860.22	$0.00	$0.00	$0.00	$12,051.38
5	X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	$112,580.00	IS	25%	$84,435.00	$12,383.80	$10,132.20	$0.00	$0.00	$0.00	$12,383.80
5	X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	$154,940.00	IS	25%	$116,205.00	$17,043.40	$13,944.60	$0.00	$0.00	$0.00	$17,043.40
5	X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	$151,612.00	IS	25%	$113,709.00	$16,677.32	$13,645.08	$0.00	$0.00	$0.00	$16,677.32
5	X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	$161,300.00	IS	25%	$120,975.00	$17,743.00	$14,517.00	$0.00	$0.00	$0.00	$17,743.00
5	X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	$76,532.00	IS	25%	$57,399.00	$8,418.52	$6,887.88	$0.00	$0.00	$0.00	$8,418.52
5	X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	$175,838.00	IS	25%	$131,878.50	$19,342.18	$15,825.42	$0.00	$0.00	$0.00	$19,342.18
5	X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	$83,944.00	IS	25%	$62,958.00	$9,233.84	$7,554.96	$0.00	$0.00	$0.00	$9,233.84
5	X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	$128,478.00	IS	25%	$96,358.50	$14,132.58	$11,563.02	$0.00	$0.00	$0.00	$14,132.58
5	X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	$62,882.00	IS	25%	$47,161.50	$6,917.02	$5,659.38	$0.00	$0.00	$0.00	$6,917.02
5	X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	$138,734.00	IS	25%	$104,050.50	$15,260.74	$12,486.06	$0.00	$0.00	$0.00	$15,260.74
5	X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	$152,453.00	IS	25%	$114,339.75	$16,769.83	$13,720.77	$0.00	$0.00	$0.00	$16,769.83
5	X410-SATA-011	X410-108T/64G/2x40GE/2x1GE	$132,733.00	IS	25%	$99,549.75	$14,600.63	$11,945.97	$0.00	$0.00	$0.00	$14,600.63
5	X410-SATA-012	X410-144T/128G/2x40GE/2x1GE	$163,556.00	IS	25%	$122,667.00	$17,991.16	$14,720.04	$0.00	$0.00	$0.00	$17,991.16
5	X410-SATA-013	X410-144T/256G/2x40GE/2x1GE	$178,125.00	IS	25%	$133,593.75	$19,593.75	$16,031.25	$0.00	$0.00	$0.00	$19,593.75
5	X410-SATA-014	X410-144T/64G/2x40GE/2x1GE	$157,183.00	IS	25%	$117,887.25	$17,290.13	$14,146.47	$0.00	$0.00	$0.00	$17,290.13
5	X410-SATA-015	X410-36T/128G/2x40GE/2x1GE	$96,814.00	IS	25%	$72,610.50	$10,649.54	$8,713.26	$0.00	$0.00	$0.00	$10,649.54
5	X410-SATA-016	X410-36T/256G/2x40GE/2x1GE	$109,889.00	IS	25%	$82,416.75	$12,087.79	$9,890.01	$0.00	$0.00	$0.00	$12,087.79
5	X410-SATA-017	X410-36T/64G/2x40GE/2x1GE	$91,092.00	IS	25%	$68,319.00	$10,020.12	$8,198.28	$0.00	$0.00	$0.00	$10,020.12
5	X410-SATA-018	X410-72T/128G/2x40GE/2x1GE	$114,348.00	IS	25%	$85,761.00	$12,578.28	$10,291.32	$0.00	$0.00	$0.00	$12,578.28
5	X410-SATA-019	X410-72T/256G/2x40GE/2x1GE	$130,339.00	IS	25%	$97,754.25	$14,337.29	$11,730.51	$0.00	$0.00	$0.00	$14,337.29
5	X410-SATA-020	X410-72T/64G/2x40GE/2x1GE	$111,349.00	IS	25%	$83,511.75	$12,248.39	$10,021.41	$0.00	$0.00	$0.00	$12,248.39
5	X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	$166,405.00	IS	25%	$124,803.75	$18,304.55	$14,976.45	$0.00	$0.00	$0.00	$18,304.55
5	X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	$132,546.00	IS	25%	$99,409.50	$14,580.06	$11,929.14	$0.00	$0.00	$0.00	$14,580.06
5	X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	$138,678.00	IS	25%	$104,008.50	$15,254.58	$12,481.02	$0.00	$0.00	$0.00	$15,254.58
5	X410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	$224,116.00	IS	25%	$168,087.00	$24,652.76	$20,170.44	$0.00	$0.00	$0.00	$24,652.76
5	X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	$155,191.00	IS	25%	$116,393.25	$17,071.01	$13,967.19	$0.00	$0.00	$0.00	$17,071.01
5	X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	$192,888.00	IS	25%	$144,666.00	$21,217.68	$17,359.92	$0.00	$0.00	$0.00	$21,217.68
5	X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	$129,542.00	IS	25%	$97,156.50	$14,249.62	$11,658.78	$0.00	$0.00	$0.00	$14,249.62
5	X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	$132,647.00	IS	25%	$99,485.25	$14,591.17	$11,938.23	$0.00	$0.00	$0.00	$14,591.17
5	X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	$138,583.00	IS	25%	$103,937.25	$15,244.13	$12,472.47	$0.00	$0.00	$0.00	$15,244.13
5	X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	$65,716.00	IS	25%	$49,287.00	$7,228.76	$5,914.44	$0.00	$0.00	$0.00	$7,228.76
5	X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	$149,560.00	IS	25%	$112,170.00	$16,451.60	$13,460.40	$0.00	$0.00	$0.00	$16,451.60
5	X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	$152,665.00	IS	25%	$114,498.75	$16,793.15	$13,739.85	$0.00	$0.00	$0.00	$16,793.15
5	X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	$158,601.00	IS	25%	$118,950.75	$17,446.11	$14,274.09	$0.00	$0.00	$0.00	$17,446.11
5	X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	$74,799.00	IS	25%	$56,099.25	$8,227.89	$6,731.91	$0.00	$0.00	$0.00	$8,227.89
5	X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	$189,783.00	IS	25%	$142,337.25	$20,876.13	$17,080.47	$0.00	$0.00	$0.00	$20,876.13

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	$198,824.00	IS	25%	$149,118.00	$21,870.64	$17,894.16	$0.00	$0.00	$0.00	$21,870.64
5	X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	$97,684.00	IS	25%	$73,263.00	$10,745.24	$8,791.56	$0.00	$0.00	$0.00	$10,745.24
5	X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	$193,057.00	IS	25%	$144,792.75	$21,236.27	$17,375.13	$0.00	$0.00	$0.00	$21,236.27
5	X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	$196,384.00	IS	25%	$147,288.00	$21,602.24	$17,674.56	$0.00	$0.00	$0.00	$21,602.24
5	X410-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	$202,744.00	IS	25%	$152,058.00	$22,301.84	$18,246.96	$0.00	$0.00	$0.00	$22,301.84
5	X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	$96,326.00	IS	25%	$72,244.50	$10,595.86	$8,669.34	$0.00	$0.00	$0.00	$10,595.86
5	X410-SATA-S102	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	$217,282.00	IS	25%	$162,961.50	$23,901.02	$19,555.38	$0.00	$0.00	$0.00	$23,901.02
5	X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	$104,242.00	IS	25%	$78,181.50	$11,466.62	$9,381.78	$0.00	$0.00	$0.00	$11,466.62
5	X410-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	$237,351.00	IS	25%	$178,013.25	$26,108.61	$21,361.59	$0.00	$0.00	$0.00	$26,108.61
5	X410-SATA-S104	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	$258,250.00	IS	25%	$193,687.50	$28,407.50	$23,242.50	$0.00	$0.00	$0.00	$28,407.50
5	X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	$129,762.00	IS	25%	$97,321.50	$14,273.82	$11,678.58	$0.00	$0.00	$0.00	$14,273.82
5	X410-SATA-S105	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	$243,712.00	IS	25%	$182,784.00	$26,808.32	$21,934.08	$0.00	$0.00	$0.00	$26,808.32
5	X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	$121,156.00	IS	25%	$90,867.00	$13,327.16	$10,904.04	$0.00	$0.00	$0.00	$13,327.16
5	X410-SATA-S106	X410-132T+4.8T SSD/64G/2x10GE 2x1GE	$278,194.00	IS	25%	$208,645.50	$30,601.34	$25,037.46	$0.00	$0.00	$0.00	$30,601.34
5	X410-SATA-S107	X410-132T+4.8T SSD/128G/2x10GE 2x1GE	$284,555.00	IS	25%	$213,416.25	$31,301.05	$25,609.95	$0.00	$0.00	$0.00	$31,301.05
5	X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	$146,089.00	IS	25%	$109,566.75	$16,069.79	$13,148.01	$0.00	$0.00	$0.00	$16,069.79
5	X410-SATA-S108	X410-132T+4.8T SSD/256G/2x10GE 2x1GE	$299,093.00	IS	25%	$224,319.75	$32,900.23	$26,918.37	$0.00	$0.00	$0.00	$32,900.23
5	X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	$155,282.00	IS	25%	$116,461.50	$17,081.02	$13,975.38	$0.00	$0.00	$0.00	$17,081.02
5	X410-SATA-S109	X410-128T+6.4T SSD/64G/2x10GE 2x1GE	$319,681.00	IS	25%	$239,760.75	$35,164.91	$28,771.29	$0.00	$0.00	$0.00	$35,164.91
5	X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	$196,384.00	IS	25%	$147,288.00	$21,602.24	$17,674.56	$0.00	$0.00	$0.00	$21,602.24
5	X410-SATA-S110	X410-128T+6.4T SSD/128G/2x10GE 2x1GE	$328,102.00	IS	25%	$246,076.50	$36,091.22	$29,529.18	$0.00	$0.00	$0.00	$36,091.22
5	X410-SATA-S111	X410-128T+6.4T SSD/256G/2x10GE 2x1GE	$347,162.00	IS	25%	$260,371.50	$38,187.82	$31,244.58	$0.00	$0.00	$0.00	$38,187.82
5	X410-SATA-S112	X410-120T+9.6T SSD/64G/2x10GE 2x1GE	$409,738.00	IS	25%	$307,303.50	$45,071.18	$36,876.42	$0.00	$0.00	$0.00	$45,071.18
5	X410-SATA-S113	X410-120T+9.6T SSD/128G/2x10GE 2x1GE	$418,616.00	IS	25%	$313,962.00	$46,047.76	$37,675.44	$0.00	$0.00	$0.00	$46,047.76
5	X410-SATA-S114	X410-120T+9.6T SSD/256G/2x10GE 2x1GE	$438,712.00	IS	25%	$329,034.00	$48,258.32	$39,484.08	$0.00	$0.00	$0.00	$48,258.32
5	X410-SATA-S115	X410-102T+800G SSD/32G/2x10GE/2x1GE	$147,710.00	IS	25%	$110,782.50	$16,248.10	$13,293.90	$0.00	$0.00	$0.00	$16,248.10
5	X410-SATA-S116	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	$295,466.00	IS	25%	$221,599.50	$32,501.26	$26,591.94	$0.00	$0.00	$0.00	$32,501.26
5	X410-SATA-S117	X410-140T+400G SSD/64G/2x10GE 2x1GE	$177,952.00	IS	25%	$133,464.00	$19,574.72	$16,015.68	$0.00	$0.00	$0.00	$19,574.72
5	X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	$166,781.00	IS	25%	$125,085.75	$18,345.91	$15,010.29	$0.00	$0.00	$0.00	$18,345.91
5	X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	$169,911.00	IS	25%	$127,433.25	$18,690.21	$15,291.99	$0.00	$0.00	$0.00	$18,690.21
5	X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	$202,744.00	IS	25%	$152,058.00	$22,301.84	$18,246.96	$0.00	$0.00	$0.00	$22,301.84
5	X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	$175,896.00	IS	25%	$131,922.00	$19,348.56	$15,830.64	$0.00	$0.00	$0.00	$19,348.56
5	X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	$82,977.00	IS	25%	$62,232.75	$9,127.47	$7,467.93	$0.00	$0.00	$0.00	$9,127.47
5	X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	$189,574.00	IS	25%	$142,180.50	$20,853.14	$17,061.66	$0.00	$0.00	$0.00	$20,853.14
5	X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	$90,249.00	IS	25%	$67,686.75	$9,927.39	$8,122.41	$0.00	$0.00	$0.00	$9,927.39
5	X410-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	$206,199.00	IS	25%	$154,649.25	$22,681.89	$18,557.91	$0.00	$0.00	$0.00	$22,681.89
5	X410-SATA-S123	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	$209,329.00	IS	25%	$156,996.75	$23,026.19	$18,839.61	$0.00	$0.00	$0.00	$23,026.19
5	X410-SATA-S124	X410-102T+3.2T SSD/128G/2x10GE 2x1GE	$215,314.00	IS	25%	$161,485.50	$23,684.54	$19,378.26	$0.00	$0.00	$0.00	$23,684.54
5	X410-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	$105,482.00	IS	25%	$79,111.50	$11,603.02	$9,493.38	$0.00	$0.00	$0.00	$11,603.02
5	X410-SATA-S125	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	$228,991.00	IS	25%	$171,743.25	$25,189.01	$20,609.19	$0.00	$0.00	$0.00	$25,189.01
5	X410-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	$113,449.00	IS	25%	$85,086.75	$12,479.39	$10,210.41	$0.00	$0.00	$0.00	$12,479.39
5	X410-SATA-S126	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	$245,766.00	IS	25%	$184,324.50	$27,034.26	$22,118.94	$0.00	$0.00	$0.00	$27,034.26
5	X410-SATA-S127	X410-99T+4.8T SSD/64G/2x10GE 2x1GE	$248,896.00	IS	25%	$186,672.00	$27,378.56	$22,400.64	$0.00	$0.00	$0.00	$27,378.56
5	X410-SATA-S128	X410-99T+4.8T SSD/128G/2x10GE 2x1GE	$254,881.00	IS	25%	$191,160.75	$28,036.91	$22,939.29	$0.00	$0.00	$0.00	$28,036.91
5	X410-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	$128,689.00	IS	25%	$96,516.75	$14,155.79	$11,582.01	$0.00	$0.00	$0.00	$14,155.79
5	X410-SATA-S129	X410-99T+4.8T SSD/256G/2x10GE 2x1GE	$268,559.00	IS	25%	$201,419.25	$29,541.49	$24,170.31	$0.00	$0.00	$0.00	$29,541.49
5	X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	$137,229.00	IS	25%	$102,921.75	$15,095.19	$12,350.61	$0.00	$0.00	$0.00	$15,095.19
5	X410-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	$98,075.00	IS	25%	$73,556.25	$10,788.25	$8,826.75	$0.00	$0.00	$0.00	$10,788.25
5	X410-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	$217,282.00	IS	25%	$162,961.50	$23,901.02	$19,555.38	$0.00	$0.00	$0.00	$23,901.02
5	X410-SATA-S130	X410-96T+6.4T SSD/32G/2x10GE 2x1GE	$284,408.00	IS	25%	$213,306.00	$31,284.88	$25,596.72	$0.00	$0.00	$0.00	$31,284.88
5	X410-SATA-S131	X410-96T+6.4T SSD/64G/2x10GE 2x1GE	$287,857.00	IS	25%	$215,892.75	$31,664.27	$25,907.13	$0.00	$0.00	$0.00	$31,664.27
5	X410-SATA-S132	X410-96T+6.4T SSD/128G/2x10GE 2x1GE	$295,592.00	IS	25%	$221,694.00	$32,515.12	$26,603.28	$0.00	$0.00	$0.00	$32,515.12
5	X410-SATA-S133	X410-96T+6.4T SSD/256G/2x10GE 2x1GE	$313,084.00	IS	25%	$234,813.00	$34,439.24	$28,177.56	$0.00	$0.00	$0.00	$34,439.24
5	X410-SATA-S134	X410-90T+9.6T SSD/32G/2x10GE 2x1GE	$379,737.00	IS	25%	$284,802.75	$41,771.07	$34,176.33	$0.00	$0.00	$0.00	$41,771.07
5	X410-SATA-S135	X410-90T+9.6T SSD/64G/2x10GE 2x1GE	$383,496.00	IS	25%	$287,622.00	$42,184.56	$34,514.64	$0.00	$0.00	$0.00	$42,184.56
5	X410-SATA-S136	X410-90T+9.6T SSD/128G/2x10GE 2x1GE	$391,927.00	IS	25%	$293,945.25	$43,111.97	$35,273.43	$0.00	$0.00	$0.00	$43,111.97
5	X410-SATA-S137	X410-90T+9.6T SSD/256G/2x10GE 2x1GE	$410,992.00	IS	25%	$308,244.00	$45,209.12	$36,989.28	$0.00	$0.00	$0.00	$45,209.12
5	X410-SATA-S138	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	$126,507.00	IS	25%	$94,880.25	$13,915.77	$11,385.63	$0.00	$0.00	$0.00	$13,915.77
5	X410-SATA-S139	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	$129,483.00	IS	25%	$97,112.25	$14,243.13	$11,653.47	$0.00	$0.00	$0.00	$14,243.13
5	X410-SATA-S13-HO	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	$105,522.00	IS	25%	$79,141.50	$11,607.42	$9,496.98	$0.00	$0.00	$0.00	$11,607.42
5	X410-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	$234,024.00	IS	25%	$175,518.00	$25,742.64	$21,062.16	$0.00	$0.00	$0.00	$25,742.64
5	X410-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	$135,173.00	IS	25%	$101,379.75	$14,869.03	$12,165.57	$0.00	$0.00	$0.00	$14,869.03
5	X410-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	$148,176.00	IS	25%	$111,132.00	$16,299.36	$13,335.84	$0.00	$0.00	$0.00	$16,299.36
5	X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	$74,567.00	IS	25%	$55,925.25	$8,202.37	$6,711.03	$0.00	$0.00	$0.00	$8,202.37
5	X410-SATA-S142	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	$166,149.00	IS	25%	$124,611.75	$18,276.39	$14,953.41	$0.00	$0.00	$0.00	$18,276.39
5	X410-SATA-S143	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	$169,125.00	IS	25%	$126,843.75	$18,603.75	$15,221.25	$0.00	$0.00	$0.00	$18,603.75
5	X410-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	$174,814.00	IS	25%	$131,110.50	$19,229.54	$15,733.26	$0.00	$0.00	$0.00	$19,229.54
5	X410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	$187,818.00	IS	25%	$140,863.50	$20,659.98	$16,903.62	$0.00	$0.00	$0.00	$20,659.98
5	X410-SATA-S146	X410-102T/1.6T SSD/128G/2x40GE/2x1GE	$178,020.00	IS	25%	$133,515.00	$19,582.20	$16,021.80	$0.00	$0.00	$0.00	$19,582.20
5	X410-SATA-S147	X410-102T/1.6T SSD/256G/2x40GE/2x1GE	$191,723.00	IS	25%	$143,792.25	$21,089.53	$17,255.07	$0.00	$0.00	$0.00	$21,089.53
5	X410-SATA-S148	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	$172,026.00	IS	25%	$129,019.50	$18,922.86	$15,482.34	$0.00	$0.00	$0.00	$18,922.86
5	X410-SATA-S149	X410-102T+3.2T SSD/128G/2x40GE 2x1GE	$217,462.00	IS	25%	$163,096.50	$23,920.82	$19,571.58	$0.00	$0.00	$0.00	$23,920.82
5	X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	$237,351.00	IS	25%	$178,013.25	$26,108.61	$21,361.59	$0.00	$0.00	$0.00	$26,108.61
5	X410-SATA-S150	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	$231,160.00	IS	25%	$173,370.00	$25,427.60	$20,804.40	$0.00	$0.00	$0.00	$25,427.60
5	X410-SATA-S151	X410-102T+3.2T SSD/64G/2x40GE 2x1GE	$211,470.00	IS	25%	$158,602.50	$23,261.70	$19,032.30	$0.00	$0.00	$0.00	$23,261.70
5	X410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	$177,938.00	IS	25%	$133,453.50	$19,573.18	$16,014.42	$0.00	$0.00	$0.00	$19,573.18
5	X410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	$191,645.00	IS	25%	$143,733.75	$21,080.95	$17,248.05	$0.00	$0.00	$0.00	$21,080.95
5	X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	$171,942.00	IS	25%	$128,956.50	$18,913.62	$15,474.78	$0.00	$0.00	$0.00	$18,913.62
5	X410-SATA-S155	X410-120T/4.8T SSD/128G/2x40GE/2x1GE	$287,115.00	IS	25%	$215,336.25	$31,582.65	$25,840.35	$0.00	$0.00	$0.00	$31,582.65
5	X410-SATA-S156	X410-120T/4.8T SSD/256G/2x40GE/2x1GE	$301,659.00	IS	25%	$226,244.25	$33,182.49	$27,149.31	$0.00	$0.00	$0.00	$33,182.49

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S157	X410-120T/4.8T SSD/64G/2x40GE/2x1GE	$280,753.00	IS	25%	$210,564.75	$30,882.83	$25,267.77	$0.00	$0.00	$0.00	$30,882.83
5	X410-SATA-S158	X410-120T+2.4T SSD/128/2x40GE 2x1GE	$223,702.00	IS	25%	$167,776.50	$24,607.22	$20,133.18	$0.00	$0.00	$0.00	$24,607.22
5	X410-SATA-S159	X410-120T+2.4T SSD/256/2x40GE 2x1GE	$238,972.00	IS	25%	$179,229.00	$26,286.92	$21,507.48	$0.00	$0.00	$0.00	$26,286.92
5	X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	$243,712.00	IS	25%	$182,784.00	$26,808.32	$21,934.08	$0.00	$0.00	$0.00	$26,808.32
5	X410-SATA-S160	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	$213,394.00	IS	25%	$160,045.50	$23,473.34	$19,205.46	$0.00	$0.00	$0.00	$23,473.34
5	X410-SATA-S161	X410-120T+9.6T SSD/128G/2x40GE 2x1GE	$421,405.00	IS	25%	$316,053.75	$46,354.55	$37,926.45	$0.00	$0.00	$0.00	$46,354.55
5	X410-SATA-S162	X410-120T+9.6T SSD/256G/2x40GE 2x1GE	$441,534.00	IS	25%	$331,150.50	$48,568.74	$39,738.06	$0.00	$0.00	$0.00	$48,568.74
5	X410-SATA-S163	X410-120T+9.6T SSD/64G/2x40GE 2x1GE	$412,513.00	IS	25%	$309,384.75	$45,376.43	$37,126.17	$0.00	$0.00	$0.00	$45,376.43
5	X410-SATA-S164	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	$246,188.00	IS	25%	$184,641.00	$27,080.68	$22,156.92	$0.00	$0.00	$0.00	$27,080.68
5	X410-SATA-S165	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	$260,737.00	IS	25%	$195,552.75	$28,681.07	$23,466.33	$0.00	$0.00	$0.00	$28,681.07
5	X410-SATA-S166	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	$239,824.00	IS	25%	$179,868.00	$26,380.64	$21,584.16	$0.00	$0.00	$0.00	$26,380.64
5	X410-SATA-S167	X410-128T+6.4T SSD/128G/2x40GE 2x1GE	$330,750.00	IS	25%	$248,062.50	$36,382.50	$29,767.50	$0.00	$0.00	$0.00	$36,382.50
5	X410-SATA-S168	X410-128T+6.4T SSD/256G/2x40GE 2x1GE	$349,846.00	IS	25%	$262,384.50	$38,483.06	$31,486.14	$0.00	$0.00	$0.00	$38,483.06
5	X410-SATA-S169	X410-128T+6.4T SSD/64G/2x40GE 2x1GE	$322,313.00	IS	25%	$241,734.75	$35,454.43	$29,008.17	$0.00	$0.00	$0.00	$35,454.43
5	X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	$123,343.00	IS	25%	$92,507.25	$13,567.73	$11,100.87	$0.00	$0.00	$0.00	$13,567.73
5	X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	$258,250.00	IS	25%	$193,687.50	$28,407.50	$23,242.50	$0.00	$0.00	$0.00	$28,407.50
5	X410-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	$240,844.00	IS	25%	$180,633.00	$26,492.84	$21,675.96	$0.00	$0.00	$0.00	$26,492.84
5	X410-SATA-S171	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	$256,362.00	IS	25%	$192,271.50	$28,199.82	$23,072.58	$0.00	$0.00	$0.00	$28,199.82
5	X410-SATA-S172	X410-132T/2.4T SSD/64G/2x40GE/2x1GE	$234,057.00	IS	25%	$175,542.75	$25,746.27	$21,065.13	$0.00	$0.00	$0.00	$25,746.27
5	X410-SATA-S173	X410-132T+4.8T SSD/128G/2x40GE 2x1GE	$287,115.00	IS	25%	$215,336.25	$31,582.65	$25,840.35	$0.00	$0.00	$0.00	$31,582.65
5	X410-SATA-S174	X410-132T+4.8T SSD/256G/2x40GE 2x1GE	$301,659.00	IS	25%	$226,244.25	$33,182.49	$27,149.31	$0.00	$0.00	$0.00	$33,182.49
5	X410-SATA-S175	X410-132T+4.8T SSD/64G/2x40GE 2x1GE	$280,753.00	IS	25%	$210,564.75	$30,882.83	$25,267.77	$0.00	$0.00	$0.00	$30,882.83
5	X410-SATA-S176	X410-136T/1.6T SSD,256G/2x40GE/2x1GE	$219,690.00	IS	25%	$164,767.50	$24,165.90	$19,772.10	$0.00	$0.00	$0.00	$24,165.90
5	X410-SATA-S177	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	$205,134.00	IS	25%	$153,850.50	$22,564.74	$18,462.06	$0.00	$0.00	$0.00	$22,564.74
5	X410-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	$198,768.00	IS	25%	$149,076.00	$21,864.48	$17,889.12	$0.00	$0.00	$0.00	$21,864.48
5	X410-SATA-S179	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	$246,206.00	IS	25%	$184,654.50	$27,082.66	$22,158.54	$0.00	$0.00	$0.00	$27,082.66
5	X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	$131,042.00	IS	25%	$98,281.50	$14,414.62	$11,793.78	$0.00	$0.00	$0.00	$14,414.62
5	X410-SATA-S18	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	$274,867.00	IS	25%	$206,150.25	$30,235.37	$24,738.03	$0.00	$0.00	$0.00	$30,235.37
5	X410-SATA-S180	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	$260,755.00	IS	25%	$195,566.25	$28,683.05	$23,467.95	$0.00	$0.00	$0.00	$28,683.05
5	X410-SATA-S181	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	$239,843.00	IS	25%	$179,882.25	$26,382.73	$21,585.87	$0.00	$0.00	$0.00	$26,382.73
5	X410-SATA-S182	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	$205,141.00	IS	25%	$153,855.75	$22,565.51	$18,462.69	$0.00	$0.00	$0.00	$22,565.51
5	X410-SATA-S183	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	$219,697.00	IS	25%	$164,772.75	$24,166.67	$19,772.73	$0.00	$0.00	$0.00	$24,166.67
5	X410-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	$198,774.00	IS	25%	$149,080.50	$21,865.14	$17,889.66	$0.00	$0.00	$0.00	$21,865.14
5	X410-SATA-S185	X410-32T+3.2T SSD/128/2x40GE 2x1GE	$176,729.00	IS	25%	$132,546.75	$19,440.19	$15,905.61	$0.00	$0.00	$0.00	$19,440.19
5	X410-SATA-S186	X410-32T+3.2T SSD/256/2x40GE 2x1GE	$189,761.00	IS	25%	$142,320.75	$20,873.71	$17,078.49	$0.00	$0.00	$0.00	$20,873.71
5	X410-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	$171,029.00	IS	25%	$128,271.75	$18,813.19	$15,392.61	$0.00	$0.00	$0.00	$18,813.19
5	X410-SATA-S188	X410-34T/1.6T SSD/128G/2x40GE/2x1GE	$136,918.00	IS	25%	$102,688.50	$15,060.98	$12,322.62	$0.00	$0.00	$0.00	$15,060.98
5	X410-SATA-S189	X410-34T/1.6T SSD/256G/2x40GE/2x1GE	$149,965.00	IS	25%	$112,473.75	$16,496.15	$13,496.85	$0.00	$0.00	$0.00	$16,496.15
5	X410-SATA-S19	X410-120T+4.8T SSD/64G/2x10GE+2x1GE	$278,194.00	IS	25%	$208,645.50	$30,601.34	$25,037.46	$0.00	$0.00	$0.00	$30,601.34
5	X410-SATA-S190	X410-34T/1.6T SSD/64G/2x40GE/2x1GE	$131,210.00	IS	25%	$98,407.50	$14,433.10	$11,808.90	$0.00	$0.00	$0.00	$14,433.10
5	X410-SATA-S191	X410-34T+3.2T SSD/128G/2x40GE 2x1GE	$176,751.00	IS	25%	$132,563.25	$19,442.61	$15,907.59	$0.00	$0.00	$0.00	$19,442.61
5	X410-SATA-S192	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	$189,782.00	IS	25%	$142,336.50	$20,876.02	$17,080.38	$0.00	$0.00	$0.00	$20,876.02
5	X410-SATA-S193	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	$171,051.00	IS	25%	$128,288.25	$18,815.61	$15,394.59	$0.00	$0.00	$0.00	$18,815.61
5	X410-SATA-S194	X410-34T+800G SSD/128/2x40GE 2x1GE	$120,486.00	IS	25%	$90,364.50	$13,253.46	$10,843.74	$0.00	$0.00	$0.00	$13,253.46
5	X410-SATA-S195	X410-34T+800G SSD/256/2x40GE 2x1GE	$133,542.00	IS	25%	$100,156.50	$14,689.62	$12,018.78	$0.00	$0.00	$0.00	$14,689.62
5	X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	$113,912.00	IS	25%	$85,434.00	$12,530.32	$10,252.08	$0.00	$0.00	$0.00	$12,530.32
5	X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	$121,509.00	IS	25%	$91,131.75	$13,365.99	$10,935.81	$0.00	$0.00	$0.00	$13,365.99
5	X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	$134,563.00	IS	25%	$100,922.25	$14,801.93	$12,110.67	$0.00	$0.00	$0.00	$14,801.93
5	X410-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	$115,797.00	IS	25%	$86,847.75	$12,737.67	$10,421.73	$0.00	$0.00	$0.00	$12,737.67
5	X410-SATA-S20	X410-120T+4.8T SSD/128G/2x10GE+2x1GE	$284,555.00	IS	25%	$213,416.25	$31,301.05	$25,609.95	$0.00	$0.00	$0.00	$31,301.05
5	X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	$136,929.00	IS	25%	$102,696.75	$15,062.19	$12,323.61	$0.00	$0.00	$0.00	$15,062.19
5	X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	$149,975.00	IS	25%	$112,481.25	$16,497.25	$13,497.75	$0.00	$0.00	$0.00	$16,497.25
5	X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	$131,221.00	IS	25%	$98,415.75	$14,434.31	$11,809.89	$0.00	$0.00	$0.00	$14,434.31
5	X410-SATA-S203	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	$244,885.00	IS	25%	$183,663.75	$26,937.35	$22,039.65	$0.00	$0.00	$0.00	$26,937.35
5	X410-SATA-S204	X410-60T/4.8T SSD/256G/2x40GE/2x1GE	$258,654.00	IS	25%	$193,990.50	$28,451.94	$23,278.86	$0.00	$0.00	$0.00	$28,451.94
5	X410-SATA-S205	X410-60T/4.8T SSD/64G/2x40GE/2x1GE	$238,863.00	IS	25%	$179,147.25	$26,274.93	$21,497.67	$0.00	$0.00	$0.00	$26,274.93
5	X410-SATA-S206	X410-60T+9.6T SSD/128G/2x40GE 2x1GE	$388,651.00	IS	25%	$291,488.25	$42,751.61	$34,978.59	$0.00	$0.00	$0.00	$42,751.61
5	X410-SATA-S207	X410-60T+9.6T SSD/256G/2x40GE 2x1GE	$408,541.00	IS	25%	$306,405.75	$44,939.51	$36,768.69	$0.00	$0.00	$0.00	$44,939.51
5	X410-SATA-S208	X410-60T+9.6T SSD/64G/2x40GE 2x1GE	$379,864.00	IS	25%	$284,898.00	$41,785.04	$34,187.76	$0.00	$0.00	$0.00	$41,785.04
5	X410-SATA-S209	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	$201,007.00	IS	25%	$150,755.25	$22,110.77	$18,090.63	$0.00	$0.00	$0.00	$22,110.77
5	X410-SATA-S20-HO	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	$148,684.00	IS	25%	$111,513.00	$16,355.24	$13,381.56	$0.00	$0.00	$0.00	$16,355.24
5	X410-SATA-S21	X410-120T+4.8T SSD/256G/2x10GE+2x1GE	$299,093.00	IS	25%	$224,319.75	$32,900.23	$26,918.37	$0.00	$0.00	$0.00	$32,900.23
5	X410-SATA-S210	X410-64T/3.2T SSD/256G/2x40GE/2x1GE	$214,594.00	IS	25%	$160,945.50	$23,605.34	$19,313.46	$0.00	$0.00	$0.00	$23,605.34
5	X410-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	$195,064.00	IS	25%	$146,298.00	$21,457.04	$17,555.76	$0.00	$0.00	$0.00	$21,457.04
5	X410-SATA-S212	X410-64T+6.4T SSD/128G/2x40GE 2x1GE	$284,196.00	IS	25%	$213,147.00	$31,261.56	$25,577.64	$0.00	$0.00	$0.00	$31,261.56
5	X410-SATA-S213	X410-64T+6.4T SSD/256G/2x40GE 2x1GE	$302,149.00	IS	25%	$226,611.75	$33,236.39	$27,193.41	$0.00	$0.00	$0.00	$33,236.39
5	X410-SATA-S214	X410-64T+6.4T SSD/64G/2x40GE 2x1GE	$276,264.00	IS	25%	$207,198.00	$30,389.04	$24,863.76	$0.00	$0.00	$0.00	$30,389.04
5	X410-SATA-S215	X410-66T+1.2T SSD/128/2x40GE 2x1GE	$158,730.00	IS	25%	$119,047.50	$17,460.30	$14,285.70	$0.00	$0.00	$0.00	$17,460.30
5	X410-SATA-S216	X410-66T+1.2T SSD/256/2x40GE 2x1GE	$173,454.00	IS	25%	$130,090.50	$19,079.94	$15,610.86	$0.00	$0.00	$0.00	$19,079.94
5	X410-SATA-S217	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	$148,323.00	IS	25%	$111,242.25	$16,315.53	$13,349.07	$0.00	$0.00	$0.00	$16,315.53
5	X410-SATA-S218	X410-66T+4.8T SSD/128G/2x40GE 2x1GE	$244,908.00	IS	25%	$183,681.00	$26,939.88	$22,041.72	$0.00	$0.00	$0.00	$26,939.88
5	X410-SATA-S219	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	$258,675.00	IS	25%	$194,006.25	$28,454.25	$23,280.75	$0.00	$0.00	$0.00	$28,454.25
5	X410-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	$156,562.00	IS	25%	$117,421.50	$17,221.82	$14,090.58	$0.00	$0.00	$0.00	$17,221.82
5	X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	$86,651.00	IS	25%	$64,988.25	$9,531.61	$7,798.59	$0.00	$0.00	$0.00	$9,531.61
5	X410-SATA-S220	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	$238,886.00	IS	25%	$179,164.50	$26,277.46	$21,499.74	$0.00	$0.00	$0.00	$26,277.46
5	X410-SATA-S221	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	$160,650.00	IS	25%	$120,487.50	$17,671.50	$14,458.50	$0.00	$0.00	$0.00	$17,671.50
5	X410-SATA-S222	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	$174,542.00	IS	25%	$130,906.50	$19,199.62	$15,708.78	$0.00	$0.00	$0.00	$19,199.62
5	X410-SATA-S223	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	$154,701.00	IS	25%	$116,025.75	$17,017.11	$13,923.09	$0.00	$0.00	$0.00	$17,017.11
5	X410-SATA-S224	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	$201,026.00	IS	25%	$150,769.50	$22,112.86	$18,092.34	$0.00	$0.00	$0.00	$22,112.86
5	X410-SATA-S225	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	$214,611.00	IS	25%	$160,958.25	$23,607.21	$19,314.99	$0.00	$0.00	$0.00	$23,607.21

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S226	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	$195,083.00	IS	25%	$146,312.25	$21,459.13	$17,557.47	$0.00	$0.00	$0.00	$21,459.13
5	X410-SATA-S227	X410-70T/800G SSD/128G/2x40GE/2x1GE	$140,548.00	IS	25%	$105,411.00	$15,460.28	$12,649.32	$0.00	$0.00	$0.00	$15,460.28
5	X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	$154,472.00	IS	25%	$115,854.00	$16,991.92	$13,902.48	$0.00	$0.00	$0.00	$16,991.92
5	X410-SATA-S229	X410-70T/800G SSD/64G/2x40GE/2x1GE	$134,596.00	IS	25%	$100,947.00	$14,805.56	$12,113.64	$0.00	$0.00	$0.00	$14,805.56
5	X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	$89,627.00	IS	25%	$67,220.25	$9,858.97	$8,066.43	$0.00	$0.00	$0.00	$9,858.97
5	X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	$160,665.00	IS	25%	$120,498.75	$17,673.15	$14,459.85	$0.00	$0.00	$0.00	$17,673.15
5	X410-SATA-S231	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	$174,556.00	IS	25%	$130,917.00	$19,201.16	$15,710.04	$0.00	$0.00	$0.00	$19,201.16
5	X410-SATA-S232	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	$154,716.00	IS	25%	$116,037.00	$17,018.76	$13,924.44	$0.00	$0.00	$0.00	$17,018.76
5	X410-SATA-S233	X410-90T+4.8T SSD/128/2x40GE 2x1GE	$257,203.00	IS	25%	$192,902.25	$28,292.33	$23,148.27	$0.00	$0.00	$0.00	$28,292.33
5	X410-SATA-S234	X410-90T+4.8T SSD/256/2x40GE 2x1GE	$270,891.00	IS	25%	$203,168.25	$29,798.01	$24,380.19	$0.00	$0.00	$0.00	$29,798.01
5	X410-SATA-S235	X410-90T+4.8T SSD/64G/2x40GE 2x1GE	$251,216.00	IS	25%	$188,412.00	$27,633.76	$22,609.44	$0.00	$0.00	$0.00	$27,633.76
5	X410-SATA-S236	X410-90T+9.6T SSD/128G/2x40GE 2x1GE	$394,574.00	IS	25%	$295,930.50	$43,403.14	$35,511.66	$0.00	$0.00	$0.00	$43,403.14
5	X410-SATA-S237	X410-90T+9.6T SSD/256G/2x40GE 2x1GE	$413,671.00	IS	25%	$310,253.25	$45,503.81	$37,230.39	$0.00	$0.00	$0.00	$45,503.81
5	X410-SATA-S238	X410-90T+9.6T SSD/64G/2x40GE 2x1GE	$386,130.00	IS	25%	$289,597.50	$42,474.30	$34,751.70	$0.00	$0.00	$0.00	$42,474.30
5	X410-SATA-S239	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	$217,551.00	IS	25%	$163,163.25	$23,930.61	$19,579.59	$0.00	$0.00	$0.00	$23,930.61
5	X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	$95,317.00	IS	25%	$71,487.75	$10,484.87	$8,578.53	$0.00	$0.00	$0.00	$10,484.87
5	X410-SATA-S240	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	$231,244.00	IS	25%	$173,433.00	$25,436.84	$20,811.96	$0.00	$0.00	$0.00	$25,436.84
5	X410-SATA-S241	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	$211,561.00	IS	25%	$158,670.75	$23,271.71	$19,040.49	$0.00	$0.00	$0.00	$23,271.71
5	X410-SATA-S242	X410-96T+1.6T SSD/128/2x40GE 2x1GE	$182,066.00	IS	25%	$136,549.50	$20,027.26	$16,385.94	$0.00	$0.00	$0.00	$20,027.26
5	X410-SATA-S243	X410-96T+1.6T SSD/256/2x40GE 2x1GE	$196,827.00	IS	25%	$147,620.25	$21,650.97	$17,714.43	$0.00	$0.00	$0.00	$21,650.97
5	X410-SATA-S244	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	$172,007.00	IS	25%	$129,005.25	$18,920.77	$15,480.63	$0.00	$0.00	$0.00	$18,920.77
5	X410-SATA-S245	X410-96T+6.4T SSD/128G/2x40GE 2x1GE	$298,019.00	IS	25%	$223,514.25	$32,782.09	$26,821.71	$0.00	$0.00	$0.00	$32,782.09
5	X410-SATA-S246	X410-96T+6.4T SSD/256G/2x40GE 2x1GE	$315,546.00	IS	25%	$236,659.50	$34,710.06	$28,399.14	$0.00	$0.00	$0.00	$34,710.06
5	X410-SATA-S247	X410-96T+6.4T SSD/64G/2x40GE 2x1GE	$290,269.00	IS	25%	$217,701.75	$31,929.59	$26,124.21	$0.00	$0.00	$0.00	$31,929.59
5	X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	$197,794.00	IS	25%	$148,345.50	$21,757.34	$17,801.46	$0.00	$0.00	$0.00	$21,757.34
5	X410-SATA-S249	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	$211,492.00	IS	25%	$158,619.00	$23,264.12	$19,034.28	$0.00	$0.00	$0.00	$23,264.12
5	X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	$108,320.00	IS	25%	$81,240.00	$11,915.20	$9,748.80	$0.00	$0.00	$0.00	$11,915.20
5	X410-SATA-S250	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	$191,803.00	IS	25%	$143,852.25	$21,098.33	$17,262.27	$0.00	$0.00	$0.00	$21,098.33
5	X410-SATA-S251	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	$257,123.00	IS	25%	$192,842.25	$28,283.53	$23,141.07	$0.00	$0.00	$0.00	$28,283.53
5	X410-SATA-S252	X410-99T+4.8T SSD/256G/2x40GE 2x1GE	$270,814.00	IS	25%	$203,110.50	$29,789.54	$24,373.26	$0.00	$0.00	$0.00	$29,789.54
5	X410-SATA-S253	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	$251,135.00	IS	25%	$188,351.25	$27,624.85	$22,602.15	$0.00	$0.00	$0.00	$27,624.85
5	X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	$111,143.00	IS	25%	$83,357.25	$12,225.73	$10,002.87	$0.00	$0.00	$0.00	$12,225.73
5	X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	$114,119.00	IS	25%	$85,589.25	$12,553.09	$10,270.71	$0.00	$0.00	$0.00	$12,553.09
5	X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	$119,808.00	IS	25%	$89,856.00	$13,178.88	$10,782.72	$0.00	$0.00	$0.00	$13,178.88
5	X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	$132,812.00	IS	25%	$99,609.00	$14,609.32	$11,953.08	$0.00	$0.00	$0.00	$14,609.32
5	X410-SATA-S29-HO	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	$68,975.00	IS	25%	$51,731.25	$7,587.25	$6,207.75	$0.00	$0.00	$0.00	$7,587.25
5	X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	$126,507.00	IS	25%	$94,880.25	$13,915.77	$11,385.63	$0.00	$0.00	$0.00	$13,915.77
5	X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	$129,483.00	IS	25%	$97,112.25	$14,243.13	$11,653.47	$0.00	$0.00	$0.00	$14,243.13
5	X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	$135,173.00	IS	25%	$101,379.75	$14,869.03	$12,165.57	$0.00	$0.00	$0.00	$14,869.03
5	X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	$148,176.00	IS	25%	$111,132.00	$16,299.36	$13,335.84	$0.00	$0.00	$0.00	$16,299.36
5	X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	$78,144.00	IS	25%	$58,608.00	$8,595.84	$7,032.96	$0.00	$0.00	$0.00	$8,595.84
5	X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	$127,645.00	IS	25%	$95,733.75	$14,040.95	$11,488.05	$0.00	$0.00	$0.00	$14,040.95
5	X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	$130,775.00	IS	25%	$98,081.25	$14,385.25	$11,769.75	$0.00	$0.00	$0.00	$14,385.25
5	X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	$136,760.00	IS	25%	$102,570.00	$15,043.60	$12,308.40	$0.00	$0.00	$0.00	$15,043.60
5	X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	$150,437.00	IS	25%	$112,827.75	$16,548.07	$13,539.33	$0.00	$0.00	$0.00	$16,548.07
5	X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	$166,781.00	IS	25%	$125,085.75	$18,345.91	$15,010.29	$0.00	$0.00	$0.00	$18,345.91
5	X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	$169,911.00	IS	25%	$127,433.25	$18,690.21	$15,291.99	$0.00	$0.00	$0.00	$18,690.21
5	X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	$175,896.00	IS	25%	$131,922.00	$19,348.56	$15,830.64	$0.00	$0.00	$0.00	$19,348.56
5	X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	$83,759.00	IS	25%	$62,819.25	$9,213.49	$7,538.31	$0.00	$0.00	$0.00	$9,213.49
5	X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	$189,574.00	IS	25%	$142,180.50	$20,853.14	$17,061.66	$0.00	$0.00	$0.00	$20,853.14
5	X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	$90,249.00	IS	25%	$67,686.75	$9,927.39	$8,122.41	$0.00	$0.00	$0.00	$9,927.39
5	X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	$186,490.00	IS	25%	$139,867.50	$20,513.90	$16,784.10	$0.00	$0.00	$0.00	$20,513.90
5	X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	$189,620.00	IS	25%	$142,215.00	$20,858.20	$17,065.80	$0.00	$0.00	$0.00	$20,858.20
5	X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	$195,605.00	IS	25%	$146,703.75	$21,516.55	$17,604.45	$0.00	$0.00	$0.00	$21,516.55
5	X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	$95,209.00	IS	25%	$71,406.75	$10,472.99	$8,568.81	$0.00	$0.00	$0.00	$10,472.99
5	X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	$209,282.00	IS	25%	$156,961.50	$23,021.02	$18,835.38	$0.00	$0.00	$0.00	$23,021.02
5	X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	$101,849.00	IS	25%	$76,386.75	$11,203.39	$9,166.41	$0.00	$0.00	$0.00	$11,203.39
5	X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	$206,199.00	IS	25%	$154,649.25	$22,681.89	$18,557.91	$0.00	$0.00	$0.00	$22,681.89
5	X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	$209,329.00	IS	25%	$156,996.75	$23,026.19	$18,839.61	$0.00	$0.00	$0.00	$23,026.19
5	X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	$215,314.00	IS	25%	$161,485.50	$23,684.54	$19,378.26	$0.00	$0.00	$0.00	$23,684.54
5	X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	$228,991.00	IS	25%	$171,743.25	$25,189.01	$20,609.19	$0.00	$0.00	$0.00	$25,189.01
5	X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	$238,243.00	IS	25%	$178,682.25	$26,206.73	$21,441.87	$0.00	$0.00	$0.00	$26,206.73
5	X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	$110,698.00	IS	25%	$83,023.50	$12,176.78	$9,962.82	$0.00	$0.00	$0.00	$12,176.78
5	X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	$253,746.00	IS	25%	$190,309.50	$27,912.06	$22,837.14	$0.00	$0.00	$0.00	$27,912.06
5	X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	$118,282.00	IS	25%	$88,711.50	$13,011.02	$10,645.38	$0.00	$0.00	$0.00	$13,011.02
5	X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	$227,912.00	IS	25%	$170,934.00	$25,070.32	$20,512.08	$0.00	$0.00	$0.00	$25,070.32
5	X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	$231,460.00	IS	25%	$173,595.00	$25,460.60	$20,831.40	$0.00	$0.00	$0.00	$25,460.60
5	X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	$242,567.00	IS	25%	$181,925.25	$26,682.37	$21,831.03	$0.00	$0.00	$0.00	$26,682.37
5	X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	$256,324.00	IS	25%	$192,243.00	$28,195.64	$23,069.16	$0.00	$0.00	$0.00	$28,195.64
5	X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	$233,399.00	IS	25%	$175,049.25	$25,673.89	$21,005.91	$0.00	$0.00	$0.00	$25,673.89
5	X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	$236,547.00	IS	25%	$177,410.25	$26,020.17	$21,289.23	$0.00	$0.00	$0.00	$26,020.17
5	X410-SATA-S58	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	$212,392.00	IS	25%	$159,294.00	$23,363.12	$19,115.28	$0.00	$0.00	$0.00	$23,363.12
5	X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	$104,223.00	IS	25%	$78,167.25	$11,464.53	$9,380.07	$0.00	$0.00	$0.00	$11,464.53
5	X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	$172,459.00	IS	25%	$129,344.25	$18,970.49	$15,521.31	$0.00	$0.00	$0.00	$18,970.49
5	X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	$81,023.00	IS	25%	$60,767.25	$8,912.53	$7,292.07	$0.00	$0.00	$0.00	$8,912.53
5	X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	$152,464.00	IS	25%	$114,348.00	$16,771.04	$13,721.76	$0.00	$0.00	$0.00	$16,771.04
5	X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	$71,939.00	IS	25%	$53,954.25	$7,913.29	$6,474.51	$0.00	$0.00	$0.00	$7,913.29
5	X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	$174,814.00	IS	25%	$131,110.50	$19,229.54	$15,733.26	$0.00	$0.00	$0.00	$19,229.54
5	X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	$187,818.00	IS	25%	$140,863.50	$20,659.98	$16,903.62	$0.00	$0.00	$0.00	$20,659.98
5	X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	$166,149.00	IS	25%	$124,611.75	$18,276.39	$14,953.41	$0.00	$0.00	$0.00	$18,276.39

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	$169,125.00	IS	25%	$126,843.75	$18,603.75	$15,221.25	$0.00	$0.00	$0.00	$18,603.75
5	X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	$254,881.00	IS	25%	$191,160.75	$28,036.91	$22,939.29	$0.00	$0.00	$0.00	$28,036.91
5	X410-SATA-S66	X410-90T+4.8T SSD/256/2x10GE 2x1GE	$268,559.00	IS	25%	$201,419.25	$29,541.49	$24,170.31	$0.00	$0.00	$0.00	$29,541.49
5	X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	$245,766.00	IS	25%	$184,324.50	$27,034.26	$22,118.94	$0.00	$0.00	$0.00	$27,034.26
5	X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	$248,896.00	IS	25%	$186,672.00	$27,378.56	$22,400.64	$0.00	$0.00	$0.00	$27,378.56
5	X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	$110,143.00	IS	25%	$82,607.25	$12,115.73	$9,912.87	$0.00	$0.00	$0.00	$12,115.73
5	X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	$112,270.00	IS	25%	$84,202.50	$12,349.70	$10,104.30	$0.00	$0.00	$0.00	$12,349.70
5	X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE	$60,397.00	IS	25%	$45,297.75	$6,643.67	$5,435.73	$0.00	$0.00	$0.00	$6,643.67
5	X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	$118,808.00	IS	25%	$89,106.00	$13,068.88	$10,692.72	$0.00	$0.00	$0.00	$13,068.88
5	X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	$131,812.00	IS	25%	$98,859.00	$14,499.32	$11,863.08	$0.00	$0.00	$0.00	$14,499.32
5	X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	$145,895.00	IS	25%	$109,421.25	$16,048.45	$13,130.55	$0.00	$0.00	$0.00	$16,048.45
5	X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	$146,295.00	IS	25%	$109,721.25	$16,092.45	$13,166.55	$0.00	$0.00	$0.00	$16,092.45
5	X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE 2x1GE	$67,974.00	IS	25%	$50,980.50	$7,477.14	$6,117.66	$0.00	$0.00	$0.00	$7,477.14
5	X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	$156,630.00	IS	25%	$117,472.50	$17,229.30	$14,096.70	$0.00	$0.00	$0.00	$17,229.30
5	X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	$171,312.00	IS	25%	$128,484.00	$18,844.32	$15,418.08	$0.00	$0.00	$0.00	$18,844.32
5	X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	$169,685.00	IS	25%	$127,263.75	$18,665.35	$15,271.65	$0.00	$0.00	$0.00	$18,665.35
5	X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	$169,898.00	IS	25%	$127,423.50	$18,688.78	$15,290.82	$0.00	$0.00	$0.00	$18,688.78
5	X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	$179,899.00	IS	25%	$134,924.25	$19,788.89	$16,190.91	$0.00	$0.00	$0.00	$19,788.89
5	X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	$89,027.00	IS	25%	$66,770.25	$9,792.97	$8,012.43	$0.00	$0.00	$0.00	$9,792.97
5	X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	$194,626.00	IS	25%	$145,969.50	$21,408.86	$17,516.34	$0.00	$0.00	$0.00	$21,408.86
5	X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	$95,899.00	IS	25%	$71,924.25	$10,548.89	$8,630.91	$0.00	$0.00	$0.00	$10,548.89
5	X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	$210,328.00	IS	25%	$157,746.00	$23,136.08	$18,929.52	$0.00	$0.00	$0.00	$23,136.08
5	X410-SATA-S82	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	$211,039.00	IS	25%	$158,279.25	$23,214.29	$18,993.51	$0.00	$0.00	$0.00	$23,214.29
5	X410-SATA-S83	X410-120T+2.4T SSD/128G/2x10GE/2x1GE	$221,298.00	IS	25%	$165,973.50	$24,342.78	$19,916.82	$0.00	$0.00	$0.00	$24,342.78
5	X410-SATA-S84	X410-120T+2.4T SSD/256G/2x10GE/2x1GE	$236,545.00	IS	25%	$177,408.75	$26,019.95	$21,289.05	$0.00	$0.00	$0.00	$26,019.95
5	X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	$129,707.00	IS	25%	$97,280.25	$14,267.77	$11,673.63	$0.00	$0.00	$0.00	$14,267.77
5	X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	$152,665.00	IS	25%	$114,498.75	$16,793.15	$13,739.85	$0.00	$0.00	$0.00	$16,793.15
5	X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	$158,601.00	IS	25%	$118,950.75	$17,446.11	$14,274.09	$0.00	$0.00	$0.00	$17,446.11
5	X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	$74,261.00	IS	25%	$55,695.75	$8,168.71	$6,683.49	$0.00	$0.00	$0.00	$8,168.71
5	X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	$172,459.00	IS	25%	$129,344.25	$18,970.49	$15,521.31	$0.00	$0.00	$0.00	$18,970.49
5	X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	$81,023.00	IS	25%	$60,767.25	$8,912.53	$7,292.07	$0.00	$0.00	$0.00	$8,912.53
5	X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	$192,888.00	IS	25%	$144,666.00	$21,217.68	$17,359.92	$0.00	$0.00	$0.00	$21,217.68
5	X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	$198,824.00	IS	25%	$149,118.00	$21,870.64	$17,894.16	$0.00	$0.00	$0.00	$21,870.64
5	X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	$96,717.00	IS	25%	$72,537.75	$10,638.87	$8,704.53	$0.00	$0.00	$0.00	$10,638.87
5	X410-SATA-S90	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	$212,392.00	IS	25%	$159,294.00	$23,363.12	$19,115.28	$0.00	$0.00	$0.00	$23,363.12
5	X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	$104,223.00	IS	25%	$78,167.25	$11,464.53	$9,380.07	$0.00	$0.00	$0.00	$11,464.53
5	X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	$236,547.00	IS	25%	$177,410.25	$26,020.17	$21,289.23	$0.00	$0.00	$0.00	$26,020.17
5	X410-SATA-S92	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	$242,567.00	IS	25%	$181,925.25	$26,682.37	$21,831.03	$0.00	$0.00	$0.00	$26,682.37
5	X410-SATA-S93	X410-66T+4.8T SSD/256G/2x10GE 2x1GE	$256,324.00	IS	25%	$192,243.00	$28,195.64	$23,069.16	$0.00	$0.00	$0.00	$28,195.64
5	X410-SATA-S94	X410-64T+6.4T SSD/64G/2x10GE 2x1GE	$273,871.00	IS	25%	$205,403.25	$30,125.81	$24,648.39	$0.00	$0.00	$0.00	$30,125.81
5	X410-SATA-S95	X410-64T+6.4T SSD/128G/2x10GE 2x1GE	$281,785.00	IS	25%	$211,338.75	$30,996.35	$25,360.65	$0.00	$0.00	$0.00	$30,996.35
5	X410-SATA-S96	X410-64T+6.4T SSD/256G/2x10GE 2x1GE	$299,699.00	IS	25%	$224,774.25	$32,966.89	$26,972.91	$0.00	$0.00	$0.00	$32,966.89
5	X410-SATA-S97	X410-60T+9.6T SSD/64G/2x10GE 2x1GE	$377,190.00	IS	25%	$282,892.50	$41,490.90	$33,947.10	$0.00	$0.00	$0.00	$41,490.90
5	X410-SATA-S98	X410-60T+9.6T SSD/128G/2x10GE 2x1GE	$385,962.00	IS	25%	$289,471.50	$42,455.82	$34,736.58	$0.00	$0.00	$0.00	$42,455.82
5	X410-SATA-S99	X410-60T+9.6T SSD/256G/2x10GE 2x1GE	$405,816.00	IS	25%	$304,362.00	$44,639.76	$36,523.44	$0.00	$0.00	$0.00	$44,639.76
5	X410-SAT-S18-SB-C	X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	$164,920.00	IS	25%	$123,690.00	$18,141.20	$14,842.80	$0.00	$0.00	$0.00	$18,141.20
5	X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	$166,916.00	IS	25%	$125,187.00	$18,360.76	$15,022.44	$0.00	$0.00	$0.00	$18,360.76
5	X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	$170,733.00	IS	25%	$128,049.75	$18,780.63	$15,365.97	$0.00	$0.00	$0.00	$18,780.63
5	X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	$179,456.00	IS	25%	$134,592.00	$19,740.16	$16,151.04	$0.00	$0.00	$0.00	$19,740.16
5	3250-VL2E	EOU 8-PORT FOR AX100	$3,000.00	J	23%	$2,310.00	$500.00	$0.00	$200.00	$600.00	$0.00	$500.00
5	3250-VL2EU	EOU 8-PORT (US) FOR AX100	$3,000.00	J	23%	$2,310.00	$500.00	$0.00	$200.00	$600.00	$0.00	$500.00
5	456-105-133	EMC XtremCache software=IA	$0.00	J	23%	$0.00	$871.20	$774.40	$677.60	$0.00	$0.00	$871.20
5	456-105-135	XtremCache Software - QTY 5=IA	$0.00	J	23%	$0.00	$4,005.00	$3,560.00	$3,115.00	$0.00	$0.00	$4,005.00
5	456-105-155	X-Pack - XtremCache software=IA	$0.00	J	23%	$0.00	$652.32	$579.84	$507.36	$0.00	$0.00	$652.32
5	456-110-952	HCIA Software =IB	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-953	HCIA Software VLP =IB	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-954	HCIA Software NFR =IB	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-210	HCIA SW V3.5=IB	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-100-148	NX3 BASE SOFTWARE	$3,315.00	J	23%	$2,552.55	$1,275.33	$1,133.66	$0.00	$0.00	$0.00	$1,275.33
5	457-101-344	EMC XtremCache software=IA	$0.00	J	23%	$0.00	$180.00	$160.00	$140.00	$0.00	$0.00	$180.00
5	458-001-309	HCIA SOFTWARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-527	HCIA SW V3.5	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100-160	2U DP DPE W 4 160 SATA DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100-250	2U DP DPE W 4 250 SATA DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100-500	2U DP DPE W 4 500GB DRS	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100CACHE	SPARE - CACHE CARD	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100I-160	ISCSI 2U DP DPE W4 160 DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100I-250	ISCSI 2U DP DPE W4 250 DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100I-500	ISCSI 2U DP DPE W4 500 DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100I-SPKIT	AX100I SPARES KIT	$5,500.00	J	23%	$4,235.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100I-SUIT	AX100I SUITCASE SPARE	$5,300.00	J	23%	$4,081.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100MEM	SPARE - 512 MEM DIMM	$350.00	J	23%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100PFAN	SPARE - Processor FAN	$30.00	J	23%	$23.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100PS	SPARE - Power Supply	$150.00	J	23%	$115.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SC-160	2U SP DPE W 3 160 SATA DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100SC-250	2U SP DPE W 3 250 SATA DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100SC-500	FC 2U SP DPE W 3 500 GB	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100SC-AX100	AX100SC TO AX100	$11,000.00	J	23%	$8,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SCI-160	ISCSI 2U SP DPE W3 160 DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100SCI-250	ISCSI 2U SP DPE W3 250 DR	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AX100SCI-500	ISCSI 2U SP DPE W3 500 GB	$0.00	J	23%	$0.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$1,500.00
5	AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	$11,000.00	J	23%	$8,470.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SCI-SPKIT	AX100SCI SPARES KIT	$4,000.00	J	23%	$3,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SCI-SUIT	AX100SCI SUITCASE SPARE	$2,700.00	J	23%	$2,079.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SC-SPKIT	AX100SC SPARES KIT	$4,000.00	J	23%	$3,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SC-SUIT	AX100SC SUITCASE SPARE	$2,700.00	J	23%	$2,079.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100SFAN	SPARE - System FAN	$110.00	J	23%	$84.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100-SPKIT	AX100 SPARES KIT	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX100-SUIT	AX100 SUITCASE SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150-250	FC DP DPE- 4 250 WO UPS	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150-500	FC DP DPE- 4 500GB WO UPS	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150-750	2U SATA DUAL SP W 4 750 GB DRIVES	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150CACHE	SPARE AX150SC CACHE MEM	$1,100.00	J	23%	$847.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150-CHASSIS	SPARE AX150 CHASSIS	$400.00	J	23%	$308.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150I-250	ISCSI DP DPE-4 250 WO UPS	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150I-500	ISCSI DP DPE-4 500 WO UPS	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150I-750	2U ISCSI SATA DUAL SP W 4 750 GB DRIVES	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150I-SPKIT	SPARE KIT FOR AX150I	$5,500.00	J	23%	$4,235.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150I-SUIT	SPARE AX150I SP SUITCASE	$5,300.00	J	23%	$4,081.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150MEM	SPARE AX150 512 MEM DIMM	$350.00	J	23%	$269.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150PFAN	SPARE AX150 PROCESSOR FAN	$150.00	J	23%	$115.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150-PS	SPARE AX150 POWER SUPPLY	$400.00	J	23%	$308.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150SC-250	2U FC SP DPE W 3 250 DR	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SC-500	2U FC SP DPE W 3 500 DR	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SC-750	2U SATA SINGLE SP W 3 750GB DRIVES	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	$5,700.00	J	23%	$4,389.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	$5,700.00	J	23%	$4,389.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCI-250	2U ISCSI SP DPE W 3 250 D	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCI-500	2U ISCSI SP DPE W 3 500 D	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCI-750	2U ISCSI SATA SINGLE SP W 3 750 GB DRIVE	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	$4,000.00	J	23%	$3,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150SCI-SUIT	SPARE AX150SCI SUITCASE	$2,700.00	J	23%	$2,079.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	$4,000.00	J	23%	$3,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150SC-SUIT	SPARE - AX100SC SUITCASE	$2,700.00	J	23%	$2,079.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150SCX-250	2U SATA DPE SNGL SP W 3 250 GB DRV NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCX-500	2U SATA DPE SINGLE SP 3 500 GB DRV NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCX-750	2U SATA DPE SNGL SP 3 750 GB DR W NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	$5,600.00	J	23%	$4,312.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCXI-500	SINGL SP ISCSI SATA DPE-3 500 GB- NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SCXI-750	SINGLE SP ISCSI SATA DPE-3 750GB-NO US A	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150SFAN	SPARE AX150 SYSTEM FAN	$175.00	J	23%	$134.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150-SPKIT	SPARE KIT FOR AX150	$5,500.00	J	23%	$4,235.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150-SUIT	SPARE AX150 SUITCASE	$5,300.00	J	23%	$4,081.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX150X-250	DUAL SP FC SATA DPE W 4 250 DRV NO US AC	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150X-500	DUAL SP FC SATA DPE 4 500 DRV NO US AC P	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150X-750	DUAL SP FC SATA DPE W4 750 GB DRV NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150XI-250	DUAL SP ISCSI SATA DPE-W 4 250GB- NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150XI-500	DUAL SP ISCSI SATA DPE-W 4 500GB- NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX150XI-750	DUAL SP ISCSI SATA DPE-4 750 GB - NO US	$0.00	J	23%	$0.00	$800.00	$800.00	$640.00	$160.00	$0.00	$800.00
5	AX-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-2SS10-300	2.5 10K 300GB SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5DAE	2U SAS/SATA 12 DRIVE DAE	$0.00	J	23%	$0.00	$1,535.00	$1,065.00	$0.00	$1,350.00	$0.00	$1,535.00
5	AX4-5DAEDC	2U SAS/SATA 12DRIVE DAE DC POWER	$0.00	J	23%	$0.00	$1,535.00	$1,065.00	$0.00	$1,350.00	$0.00	$1,535.00
5	AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 & DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 & DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5EXPAN	AX4-5 Expansion Pack	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5F	2U DUAL SP DPE FC FRONT END W 1U SPS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5F-12X600	AX4-5F DUAL WITH 12X600GB SAS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5F-6X1TB	AX4-5F DUAL WITH 6X1TB SATA	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5F-6X600	AX4-5F DUAL WITH 6X600GB SAS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FC4IO	4 PORT FC I/O MODULE FOR AX4	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5FDC	2U DUAL SP DPE FC FRONT END & DC POWER	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	$8,488.00	J	23%	$6,535.76	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	$7,687.00	J	23%	$5,918.99	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSC	2U SINGLE SP DPE FC FRONT END	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	$7,133.00	J	23%	$5,492.41	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSC-DP	AX4-5 FC SINGLE TO DUAL PROCESSOR HW U/G	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$1,492.00	$0.00	$0.00
5	AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	$4,916.00	J	23%	$3,785.32	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSCX	2U SINGLE SP DPEFC FRONT END - 4 FC PORT	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	$7,806.00	J	23%	$6,010.62	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FSCX-DP	AX4-5F SING-SP W 4FC TO DUAL UPG	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	$5,914.00	J	23%	$4,553.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	$5,589.00	J	23%	$4,303.53	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FX	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	$9,690.00	J	23%	$7,461.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	$9,365.00	J	23%	$7,211.05	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5I	2U DUAL SP DPE ISCSI FRONT END W 1U SPS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AX4-5I-12X1TB	AX4-5I DUAL WITH 12X1TB SATA	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5I-12X600	AX4-5I DUAL WITH 12X600GB SAS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5I-6X1TB	AX4-5I DUAL WITH 6X1TB SATA	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5IDC	2U DUAL SP DPE ISCSI FRONT END DC POWER	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	$8,018.00	J	23%	$6,173.86	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	$7,236.00	J	23%	$5,571.72	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5ISC	2U SINGLE SP DPE ISCSI FRONT END	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	$7,133.00	J	23%	$5,492.41	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5ISC-DP	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	$0.00	J	23%	$0.00	$1,663.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,663.00
5	AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	$4,681.00	J	23%	$3,604.37	$1,163.00	$1,165.00	$0.00	$1,492.00	$0.00	$1,163.00
5	AX4-5S-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-SP-504	AX4 1SP FACT INST FLARE IMG 504 & DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 & DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-S207-250	250GB 7.2K SATA II DISK	$325.00	J	23%	$250.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-S207-500	500GB SATA II 7.2K DISK	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-S207-750	750GB 7200RPM SATA II DRIVE	$775.00	J	23%	$596.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SA07-160	160GB 7200RPM SATA	$225.00	J	23%	$173.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SA07-250	250GB 7200RPM SATA	$325.00	J	23%	$250.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SA07-500	500GB 7200RPM SATA DISK	$630.00	J	23%	$485.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS07-010	1000GB 7200RPM SATA 3GB DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS07-020	2TB 7200RPM SATA II DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS07-750	750GB 7200RPM SATA II DRIVE	$580.00	J	23%	$446.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS10-400	400GB 10K SAS DRIVE	$910.00	J	23%	$700.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS10-600	600GB 10K 3GB SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS15-146	146GB 15K SAS DRIVE	$485.00	J	23%	$373.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS15-300	300GB 15K SAS 3GB DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS15-450	450GB 15K 3GB SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AX-SS15-600	600GB 15K 3GB SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DP-1X2SSD-3XHDD	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	$4,344.00	J	23%	$3,344.88	$651.60	$564.72	$0.00	$0.00	$0.00	$651.60
5	DP-1X2SSD-3XHDDU	HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	$4,344.00	J	23%	$3,344.88	$651.60	$564.72	$0.00	$0.00	$0.00	$651.60
5	DP-1X2SSD-4XHDD	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	$5,236.00	J	23%	$4,031.72	$785.40	$680.68	$0.00	$0.00	$0.00	$785.40
5	DP-1X2SSD-4XHDDU	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	$5,236.00	J	23%	$4,031.72	$785.40	$680.68	$0.00	$0.00	$0.00	$785.40
5	DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	$6,127.00	J	23%	$4,717.79	$919.05	$796.51	$0.00	$0.00	$0.00	$919.05
5	DP-1X2SSD-5XHDDU	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	$6,127.00	J	23%	$4,717.79	$919.05	$796.51	$0.00	$0.00	$0.00	$919.05
5	DP-1X4SSD-1X38SSD	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	$11,934.00	J	23%	$9,189.18	$1,790.10	$1,551.42	$0.00	$0.00	$0.00	$1,790.10
5	DP-1X4SSD-1X38SSDU	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	$11,934.00	J	23%	$9,189.18	$1,790.10	$1,551.42	$0.00	$0.00	$0.00	$1,790.10
5	DP-1X4SSD-2X38SSD	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	$20,840.00	J	23%	$16,046.80	$3,126.00	$2,709.20	$0.00	$0.00	$0.00	$3,126.00
5	DP-1X4SSD-2X38SSDU	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	$20,840.00	J	23%	$16,046.80	$3,126.00	$2,709.20	$0.00	$0.00	$0.00	$3,126.00
5	DP-1X4SSD-3X2HDD	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	$7,652.00	J	23%	$5,892.04	$1,147.80	$994.76	$0.00	$0.00	$0.00	$1,147.80
5	DP-1X4SSD-3X2HDDU	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	$7,652.00	J	23%	$5,892.04	$1,147.80	$994.76	$0.00	$0.00	$0.00	$1,147.80
5	DP-1X4SSD-3X38SSD	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	$29,746.00	J	23%	$22,904.42	$4,461.90	$3,866.98	$0.00	$0.00	$0.00	$4,461.90
5	DP-1X4SSD-3X38SSDU	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	$29,746.00	J	23%	$22,904.42	$4,461.90	$3,866.98	$0.00	$0.00	$0.00	$4,461.90
5	DP-1X4SSD-3XHDD	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	$5,702.00	J	23%	$4,390.54	$855.30	$741.26	$0.00	$0.00	$0.00	$855.30
5	DP-1X4SSD-3XHDDU	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	$5,702.00	J	23%	$4,390.54	$855.30	$741.26	$0.00	$0.00	$0.00	$855.30
5	DP-1X4SSD-4X2HDD	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	$9,193.00	J	23%	$7,078.61	$1,378.95	$1,195.09	$0.00	$0.00	$0.00	$1,378.95
5	DP-1X4SSD-4X2HDDU	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	$9,193.00	J	23%	$7,078.61	$1,378.95	$1,195.09	$0.00	$0.00	$0.00	$1,378.95
5	DP-1X4SSD-4XHDD	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	$6,593.00	J	23%	$5,076.61	$988.95	$857.09	$0.00	$0.00	$0.00	$988.95
5	DP-1X4SSD-4XHDDU	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	$6,593.00	J	23%	$5,076.61	$988.95	$857.09	$0.00	$0.00	$0.00	$988.95
5	DP-1X4SSD-5X2HDD	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	$10,735.00	J	23%	$8,265.95	$1,610.25	$1,395.55	$0.00	$0.00	$0.00	$1,610.25
5	DP-1X4SSD-5X2HDDU	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	$10,735.00	J	23%	$8,265.95	$1,610.25	$1,395.55	$0.00	$0.00	$0.00	$1,610.25
5	DP-1X8SSD-3X38SSD	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	$32,044.00	J	23%	$24,673.88	$4,806.60	$4,165.72	$0.00	$0.00	$0.00	$4,806.60
5	DP-1X8SSD-3X38SSDU	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	$32,044.00	J	23%	$24,673.88	$4,806.60	$4,165.72	$0.00	$0.00	$0.00	$4,806.60
5	DP-1X8SSD-4X38SSD	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	$40,950.00	J	23%	$31,531.50	$6,142.50	$5,323.50	$0.00	$0.00	$0.00	$6,142.50
5	DP-1X8SSD-4X38SSDU	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	$40,950.00	J	23%	$31,531.50	$6,142.50	$5,323.50	$0.00	$0.00	$0.00	$6,142.50
5	DP-1X8SSD-5X2HDD	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	$13,033.00	J	23%	$10,035.41	$1,954.95	$1,694.29	$0.00	$0.00	$0.00	$1,954.95
5	DP-1X8SSD-5X2HDDU	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	$13,033.00	J	23%	$10,035.41	$1,954.95	$1,694.29	$0.00	$0.00	$0.00	$1,954.95
5	DP-1X8SSD-5X38SSD	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	$49,857.00	J	23%	$38,389.89	$7,478.55	$6,481.41	$0.00	$0.00	$0.00	$7,478.55
5	DP-1X8SSD-5X38SSDU	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	$49,857.00	J	23%	$38,389.89	$7,478.55	$6,481.41	$0.00	$0.00	$0.00	$7,478.55
5	DP-1X8SSD-5XHDD	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	$9,783.00	J	23%	$7,532.91	$1,467.45	$1,271.79	$0.00	$0.00	$0.00	$1,467.45
5	DP-1X8SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	$9,783.00	J	23%	$7,532.91	$1,467.45	$1,271.79	$0.00	$0.00	$0.00	$1,467.45
5	DR-1200GB-HDDU	HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U	$1,070.00	J	23%	$823.90	$133.75	$115.56	$0.00	$0.00	$0.00	$133.75
5	DR-2000GB-HDDU	HCIA 2.0TB 2.5" 7.2K RPM SAS U	$1,850.00	J	23%	$1,424.50	$231.25	$199.80	$0.00	$0.00	$0.00	$231.25
5	DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5" U	$10,688.00	J	23%	$8,229.76	$1,336.00	$1,154.30	$0.00	$0.00	$0.00	$1,336.00
5	INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	$935.00	J	23%	$719.95	$140.25	$121.55	$0.00	$0.00	$0.00	$140.25
5	INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	$706.00	J	23%	$543.62	$105.90	$91.78	$0.00	$0.00	$0.00	$105.90
5	INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	$1,067.00	J	23%	$821.59	$160.05	$138.71	$0.00	$0.00	$0.00	$160.05
5	MVAAX4-5	MIRRORVIEW ASYNC FOR THE AX4-5	$0.00	J	23%	$0.00	$720.00	$640.00	$0.00	$0.00	$0.00	$720.00
5	MVALAX4-5	MIRRORVIEW BUNDLE FOR THE AX4-5	$0.00	J	23%	$0.00	$1,188.00	$1,056.00	$0.00	$0.00	$0.00	$1,188.00
5	MV-CEMAX4-5	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	$0.00	J	23%	$0.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	MVSAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	$0.00	J	23%	$0.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	NA-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-2SS10-146H	2.5 146GB 10K SAS DISK DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-2SS10-146U	2.5 146GB 10K SAS DISK DRIVE UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-2SS10-300	2.5 300G 10K SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-2SS10-300H	2.5 300G 10K SAS DISK DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-2SS10-300U	2.5 300G 10K SAS DISK DRIVE UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-3PDAE	NX4 SAS/SATA DAE-FACTORY INSTALL	$0.00	J	23%	$0.00	$1,535.00	$1,466.00	$1,017.00	$1,347.00	$0.00	$1,535.00
5	NA-3PDAE-FD	NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	$0.00	J	23%	$0.00	$1,535.00	$1,466.00	$1,017.00	$1,347.00	$0.00	$1,535.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NA-SS07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS07-010HS	1000GB 7200RPM SATA II DRIVE HS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS07-010U	1000GB 7200RPM SATA II DRIVE UPG	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS07-020	2TB 7200RPM SATA II DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS07-020HS	2TB 7200RPM SATA II DISK DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS07-020U	2TB 7200RPM SATA II DISK DRIVE UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-400	DISK 400GB 10K 520BPS 5/12V 3GB SAS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-400HS	DISK 400GB 10K 520BPS 5/12V 3GB SAS HS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-400U	DISK 400GB 10K 520BPS 5/12V 3GB SAS UPG	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-600	600GB 10K RPM SAS DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-600HS	600GB 10K RPM SAS DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS10-600U	600GB 10K RPM SAS DRIVE UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-146	DISK ASSMBLY 146GB 15K SA	$485.00	J	23%	$373.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	$485.00	J	23%	$373.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	$662.00	J	23%	$509.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-300	DISK 300GB 15K SAS SGT	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-300HS	DISK 300GB 15K SAS SGT HS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-300U	DISK 300GB 15K SAS SGT UPG	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-450	450GB 15K 3GB SAS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-450HS	450GB 15K 3GB SAS DISK DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-600	600GB 15K 3G SAS NX DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-600HS	600GB 15K 3G SAS NX DISK DRIVE HOT SPARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NA-SS15-600U	600GB 15K 3G SAS NX DISK DRIVE UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV100	NAVI MANAGER AX100 SERIES	$1,100.00	J	23%	$847.00	$198.00	$176.00	$0.00	$0.00	$0.00	$198.00
5	NAV100-KIT	NAVI MGR AX100 MEDIA	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NAV150	NAVI MGR UPGRADE AX150	$0.00	J	23%	$0.00	$198.00	$176.00	$0.00	$0.00	$0.00	$198.00
5	NAVAX4-5	NAVI MANAGER FOR AX4-5	$0.00	J	23%	$0.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	NAVAYZAX4-5	NAVI ANALYZER FR AX4-5	$0.00	J	23%	$0.00	$540.00	$480.00	$0.00	$0.00	$0.00	$540.00
5	NB-2SS10-146	2.5 146GB 10K SAS DISK DRIVE - NEBS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-2SS10-300	2.5 300GB 10K SAS - NEBS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	$485.00	J	23%	$373.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-SS15-300	300GB 15K SAS 3GB NEBS DISK DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-SS15-450	450GB 15K NEBS COMPLIANT SAS DRIVE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ND-12C128GB-RJ45	HCIA Node 12cor CPU 128GBMem 10GE RJ45	$19,366.00	J	23%	$14,911.82	$2,904.90	$2,517.58	$0.00	$0.00	$0.00	$2,904.90
5	ND-12C128GB-SFP+	HCIA Node 12cor CPU 128GBMem 10GE SFP+	$19,366.00	J	23%	$14,911.82	$2,904.90	$2,517.58	$0.00	$0.00	$0.00	$2,904.90
5	ND-12C192GB-RJ45	HCIA Node 12cor CPU 192GBMem 10GE RJ45	$20,905.00	J	23%	$16,096.85	$3,135.75	$2,717.65	$0.00	$0.00	$0.00	$3,135.75
5	ND-12C192GB-SFP+	HCIA Node 12cor CPU 192GBMem 10GE SFP+	$20,905.00	J	23%	$16,096.85	$3,135.75	$2,717.65	$0.00	$0.00	$0.00	$3,135.75
5	ND-12C256GB-RJ45	HCIA Node 12cor CPU 256GBMem 10GE RJ45	$28,538.00	J	23%	$21,974.26	$4,280.70	$3,709.94	$0.00	$0.00	$0.00	$4,280.70
5	ND-12C256GB-SFP+	HCIA Node 12cor CPU 256GBMem 10GE SFP+	$28,538.00	J	23%	$21,974.26	$4,280.70	$3,709.94	$0.00	$0.00	$0.00	$4,280.70
5	ND-16C256GB-RJ45	HCIA Node 16cor CPU 256GBMem 10GE RJ45	$31,860.00	J	23%	$24,532.20	$4,779.00	$4,141.80	$0.00	$0.00	$0.00	$4,779.00
5	ND-16C256GB-SFP+	HCIA Node 16cor CPU 256GBMem 10GE SFP+	$31,860.00	J	23%	$24,532.20	$4,779.00	$4,141.80	$0.00	$0.00	$0.00	$4,779.00
5	ND-16C512GB-RJ45	HCIA Node 16cor CPU 512GBMem 10GE RJ45	$39,653.00	J	23%	$30,532.81	$5,947.95	$5,154.89	$0.00	$0.00	$0.00	$5,947.95
5	ND-16C512GB-SFP+	HCIA Node 16cor CPU 512GBMem 10GE SFP+	$39,653.00	J	23%	$30,532.81	$5,947.95	$5,154.89	$0.00	$0.00	$0.00	$5,947.95
5	ND-20C256GB-RJ45	HCIA Node 20cor CPU 256GBMem 10GE RJ45	$38,927.00	J	23%	$29,973.79	$5,839.05	$5,060.51	$0.00	$0.00	$0.00	$5,839.05
5	ND-20C256GB-SFP+	HCIA Node 20cor CPU 256GBMem 10GE SFP+	$38,927.00	J	23%	$29,973.79	$5,839.05	$5,060.51	$0.00	$0.00	$0.00	$5,839.05
5	ND-20C512GB-RJ45	HCIA Node 20cor CPU 512GBMem 10GE RJ45	$46,721.00	J	23%	$35,975.17	$7,008.15	$6,073.73	$0.00	$0.00	$0.00	$7,008.15
5	ND-20C512GB-SFP+	HCIA Node 20cor CPU 512GBMem 10GE SFP+	$46,721.00	J	23%	$35,975.17	$7,008.15	$6,073.73	$0.00	$0.00	$0.00	$7,008.15
5	ND-6C64GB-RJ45	HCIA Node 6cor CPU 64GBMem 1GE RJ45	$10,124.00	J	23%	$7,795.48	$1,518.60	$1,316.12	$0.00	$0.00	$0.00	$1,518.60
5	NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	$5,900.00	J	23%	$4,543.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	$5,900.00	J	23%	$4,543.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	$5,900.00	J	23%	$4,543.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	$1,350.00	J	23%	$1,039.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLOS	$8,812.00	J	23%	$6,785.24	$3,456.00	$2,419.00	$0.00	$0.00	$0.00	$3,456.00
5	NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	$2,570.00	J	23%	$1,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX3-SSD	DPE 15GB SSD	$1,449.00	J	23%	$1,115.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1-2-NF-UL	NX4 ONE TO TWO BLADE NFS FIELD UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1-2-U	NX4 1 TO 2 BLADE POST INSTALL UPGRADE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1BLADE-SW	NX4 SINGLE BLADE SW BUNDLE	$0.00	J	23%	$0.00	$158.40	$140.80	$0.00	$0.00	$0.00	$158.40
5	NX4-1C-2C-U	NX4 BLADE UG - 2 10GBEOP 2 CU 1GBE PORTS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1C-A	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	$0.00	J	23%	$0.00	$400.00	$342.00	$239.00	$308.00	$0.00	$400.00
5	NX4-1C-A-FD	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	$0.00	J	23%	$0.00	$400.00	$342.00	$239.00	$308.00	$0.00	$400.00
5	NX4-1C-C	NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY)	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1C-C-FD	NX4-1DM-4GB-2 OP 10GE 2CU 1GE FLD INSTAL	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-1-CI-RYLT	CELERRA NX4 SINGLE BLADE CIFS LICENSE	$0.00	J	23%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NX4-1-UNIX-L	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	$0.00	J	23%	$0.00	$351.00	$312.00	$0.00	$0.00	$0.00	$351.00
5	NX4-2BLADE-SW	NX4 DUAL BLADE SW BUNDLE	$0.00	J	23%	$0.00	$202.50	$180.00	$0.00	$0.00	$0.00	$202.50
5	NX4-2C-A	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	$0.00	J	23%	$0.00	$1,150.00	$690.00	$483.00	$621.00	$0.00	$1,150.00
5	NX4-2C-A-FD	NX4 NAS ENCL W/ TWO BLADES FLD INSTALL	$0.00	J	23%	$0.00	$1,150.00	$690.00	$483.00	$621.00	$0.00	$1,150.00
5	NX4-2C-C	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	$0.00	J	23%	$0.00	$1,150.00	$805.00	$0.00	$1,035.00	$0.00	$1,150.00
5	NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	$0.00	J	23%	$0.00	$1,150.00	$805.00	$0.00	$1,035.00	$0.00	$1,150.00
5	NX4-2-CI-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	$0.00	J	23%	$0.00	$750.00	$0.00	$0.00	$0.00	$0.00	$750.00
5	NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	$0.00	J	23%	$0.00	$351.00	$312.00	$0.00	$0.00	$0.00	$351.00
5	NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	$0.00	J	23%	$0.00	$1,805.00	$1,399.00	$980.00	$1,256.00	$0.00	$1,805.00
5	NX4-AUXFCR	NX4 CAPTIVE ARRAY - FIELD INSTALLED	$0.00	J	23%	$0.00	$1,805.00	$1,399.00	$980.00	$1,256.00	$0.00	$1,805.00
5	NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	$20,038.00	J	23%	$15,429.26	$3,345.00	$2,343.00	$0.00	$3,006.00	$0.00	$3,345.00
5	NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	$13,501.00	J	23%	$10,395.77	$2,595.00	$1,818.00	$0.00	$2,331.00	$0.00	$2,595.00
5	NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	$20,533.00	J	23%	$15,810.41	$3,345.00	$2,343.00	$0.00	$3,006.00	$0.00	$3,345.00
5	NX4-BDL-PRFCP	NX4 PERF&CAP DUAL SP 12X600GB 15K	$28,345.00	J	23%	$21,825.65	$3,345.00	$2,343.00	$0.00	$3,006.00	$0.00	$3,345.00
5	NX4-CEE2-L	NS CEE-ANTI-VIRUS	$0.00	J	23%	$0.00	$297.00	$264.00	$0.00	$0.00	$0.00	$297.00
5	NX4-CEE-L	NX4 CEL EVENT ENBLR FOR ADDON SERVER	$0.00	J	23%	$0.00	$297.00	$264.00	$0.00	$0.00	$0.00	$297.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NX4-CS	NX4 CONTROL STATION - FACTORY INSTALLED	$0.00	J	23%	$0.00	$390.00	$234.00	$164.00	$211.00	$0.00	$390.00
5	NX4-CS-FD	NX4 CONTROL STATION - FIELD INSTALLED	$0.00	J	23%	$0.00	$390.00	$234.00	$164.00	$211.00	$0.00	$390.00
5	NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	$0.00	J	23%	$0.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	NX4-FASTVE	FAST FMA/VE FOR NX4	$21,500.00	J	23%	$16,555.00	$3,870.00	$3,440.00	$0.00	$0.00	$0.00	$3,870.00
5	NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	$0.00	J	23%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	$0.00	J	23%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	NX4-FLR-L	NX4 FLR LICENSE	$0.00	J	23%	$0.00	$900.00	$800.00	$0.00	$0.00	$0.00	$900.00
5	NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	$3,250.00	J	23%	$2,502.50	$585.00	$520.00	$0.00	$0.00	$0.00	$585.00
5	NX4-ISCSI-L	CELERRA NX4 ISCSI LICENSE	$0.00	J	23%	$0.00	$585.00	$520.00	$0.00	$0.00	$0.00	$585.00
5	NX4-NF-UL	NX4 ADD NFS POST INSTALL	$0.00	J	23%	$0.00	$585.00	$520.00	$0.00	$0.00	$0.00	$585.00
5	NX4-REPV2-L	NX4 REPLICATOR V2 LICENSE	$0.00	J	23%	$0.00	$877.50	$780.00	$0.00	$0.00	$0.00	$877.50
5	NX4-REPV2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	$0.00	J	23%	$0.00	$877.50	$780.00	$0.00	$0.00	$0.00	$877.50
5	NX4-SPS	NX4 OPTIONAL 2ND SPS-FACTORY INSTALLED	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NX4-SPS-FD	NX4 OPTIONAL 2ND SPS-FIELD INSTALLED	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	$0.00	J	23%	$0.00	$1,850.00	$1,295.00	$0.00	$1,665.00	$0.00	$1,850.00
5	PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	$0.00	J	23%	$0.00	$1,850.00	$1,295.00	$0.00	$1,665.00	$0.00	$1,850.00
5	PCIEHHM-1400M	EMC XtremSF Hardware 1400GB	$0.00	J	23%	$0.00	$1,773.00	$1,241.10	$886.50	$531.90	$354.60	$1,773.00
5	PCIEHHM-2200V	2.2TB MLC PCIE Card	$0.00	J	23%	$0.00	$2,842.00	$1,989.40	$1,421.00	$852.60	$568.40	$2,842.00
5	PCIEHHM-350M	350GB MLC PCIE CARD	$0.00	J	23%	$0.00	$645.00	$451.50	$322.50	$193.50	$129.00	$645.00
5	PCIEHHM-550V	550GB MLC PCIE Card	$0.00	J	23%	$0.00	$836.00	$585.20	$418.00	$250.80	$167.20	$836.00
5	PCIEHHM-700M	EMC XtremSF Hardware 700GB	$0.00	J	23%	$0.00	$986.00	$690.20	$493.00	$295.80	$197.20	$986.00
5	PCIEHHS-3XXL	EMC VFCACHE FOR VMWARE ENVIRONMENTS	$0.00	J	23%	$0.00	$1,850.00	$1,295.00	$925.00	$555.00	$370.00	$1,850.00
5	PCIEHHS-3XXL2	300GB SLC PCIE Card	$0.00	J	23%	$0.00	$900.00	$630.00	$450.00	$270.00	$180.00	$900.00
5	PCIEHHS-3XXL5	VFCACHE FOR VIRTUAL ENV - QTY 5	$0.00	J	23%	$0.00	$8,500.00	$5,950.00	$4,250.00	$2,550.00	$1,700.00	$8,500.00
5	PCIEHHS-3XXM	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	$0.00	J	23%	$0.00	$1,850.00	$1,295.00	$925.00	$555.00	$370.00	$1,850.00
5	PCIEHHS-3XXM2	300GB SLC PCIE Card	$0.00	J	23%	$0.00	$900.00	$630.00	$450.00	$270.00	$180.00	$900.00
5	PCIEHHS-3XXM5	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5	$0.00	J	23%	$0.00	$8,500.00	$5,950.00	$4,250.00	$2,550.00	$1,700.00	$8,500.00
5	PCIEHHS-7XXM	700GB SLC PCIE Card	$0.00	J	23%	$0.00	$1,940.00	$1,358.00	$970.00	$582.00	$388.00	$1,940.00
5	Q-1200GB-HDD	HCIA 1.2TB 2.5" 10K RPM SAS 512bps	$892.00	J	23%	$686.84	$133.80	$115.96	$0.00	$0.00	$0.00	$133.80
5	Q-1200PWR-SUPP	HCIA 1200W Power Supply	$594.00	J	23%	$457.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C128GB-RJ45	HCIA Node 12core CPU 128GBMem 10GE RJ45	$10,474.00	J	23%	$8,064.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C128GB-SFP+	HCIA Node 12core CPU 128GBMem 10GE SFP+	$10,474.00	J	23%	$8,064.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C192GB-RJ45	HCIA Node 12core CPU 192GBMem 10GE RJ45	$12,013.00	J	23%	$9,250.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C192GB-SFP+	HCIA Node 12core CPU 192GBMem 10GE SFP+	$12,013.00	J	23%	$9,250.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C256GB-RJ45	HCIA Node 12core CPU 256GBMem 10GE RJ45	$13,305.00	J	23%	$10,244.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C256GB-RJ45-12	Node 12core CPU 256GBMem 10GE RJ45 12G	$13,305.00	J	23%	$10,244.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C256GB-SFP+	HCIA Node 12core CPU 256GBMem 10GE SFP+	$13,305.00	J	23%	$10,244.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-12C256GB-SFP+-12	Node 12core CPU 256GBMem 10GE SFP+ 12G	$13,305.00	J	23%	$10,244.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-1600PWR-SUPP	HCIA 1600W Power Supply	$701.00	J	23%	$539.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	$20,483.00	J	23%	$15,771.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	$20,146.00	J	23%	$15,512.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	$20,483.00	J	23%	$15,771.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C256GB-SFP+-12	Node 16core CPU 256GBMem 10GE SFP+ 12G	$20,146.00	J	23%	$15,512.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	$28,276.00	J	23%	$21,772.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	$28,354.00	J	23%	$21,832.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	$28,276.00	J	23%	$21,772.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-16C512GB-SFP+-12	Node 16core CPU 512GBMem 10GE SFP+ 12G	$28,354.00	J	23%	$21,832.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-2000GB-HDD	HCIA 2.0TB 2.5"" 7.2K RPM SAS	$1,541.00	J	23%	$1,186.57	$231.15	$200.33	$0.00	$0.00	$0.00	$231.15
5	Q-200G-SSD	2.5in 200GB SC+ HGST SSD QNTA	$1,669.00	J	23%	$1,285.13	$250.35	$216.97	$0.00	$0.00	$0.00	$250.35
5	Q-20C256GB-RJ45	HCIA Node 20core CPU 256GBMem 10GE RJ45	$27,551.00	J	23%	$21,214.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	$27,214.00	J	23%	$20,954.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	$27,551.00	J	23%	$21,214.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	$27,214.00	J	23%	$20,954.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	$35,344.00	J	23%	$27,214.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	$35,421.00	J	23%	$27,274.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C512GB-SFP+	HCIA Node 20core CPU 512GBMem 10GE SFP+	$35,344.00	J	23%	$27,214.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-20C512GB-SFP+-12	Node 20core CPU 512GBMem 10GE SFP+ 12G	$35,421.00	J	23%	$27,274.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-24C256GB-RJ45-12	Node 24core CPU 256GBMem 10GE RJ45 12G	$29,950.00	J	23%	$23,061.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	$29,950.00	J	23%	$23,061.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	$38,157.00	J	23%	$29,380.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	$38,157.00	J	23%	$29,380.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	$30,064.00	J	23%	$23,149.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	$30,064.00	J	23%	$23,149.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	$38,271.00	J	23%	$29,468.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	$38,271.00	J	23%	$29,468.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	$8,906.00	J	23%	$6,857.62	$1,335.90	$1,157.78	$0.00	$0.00	$0.00	$1,335.90
5	Q-400G-SSD	HCIA 400GB SSD in 2.5	$3,027.00	J	23%	$2,330.79	$454.05	$393.51	$0.00	$0.00	$0.00	$454.05
5	Q-6C64GB-RJ45	HCIA Node 6core CPU 64GBMem 1GE RJ45	$5,908.00	J	23%	$4,549.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-800G-SSD	HCIA 800GB SSD in 2.5	$5,325.00	J	23%	$4,100.25	$798.75	$692.25	$0.00	$0.00	$0.00	$798.75
5	Q-CHAS-1200PS-FAN	HCIA Chassis w/ 1200W PS and Fan	$4,567.00	J	23%	$3,516.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-CHAS-1600PS-FAN	HCIA Chassis w/ 1600W PS and Fan	$4,816.00	J	23%	$3,708.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-CHAS-1600PS-FN12	HCIA Chassis w/ 1600W PS and Fan 12G	$4,816.00	J	23%	$3,708.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	Q-CHASSIS-1200PS	HCIA Chassis w/ 1200 PS and Fan	$4,567.00	J	23%	$3,516.59	$685.05	$593.71	$0.00	$0.00	$0.00	$685.05
5	Q-CHASSIS-1600PS	HCIA Chassis w/ 1600 PS and Fan	$4,816.00	J	23%	$3,708.32	$722.40	$626.08	$0.00	$0.00	$0.00	$722.40
5	Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	$4,816.00	J	23%	$3,708.32	$722.40	$626.08	$0.00	$0.00	$0.00	$722.40
5	Q-FAN	HCIA Fan	$89.00	J	23%	$68.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SA4E-100	SA4E for(1)AX100/AX150(I)	$0.00	J	23%	$0.00	$151.20	$0.00	$0.00	$0.00	$0.00	$151.20
5	SCAX4-5	SAN COPY FOR THE AX4-5	$0.00	J	23%	$0.00	$810.00	$720.00	$0.00	$0.00	$0.00	$810.00
5	SCE100	SAN COPY/E AX100	$2,000.00	J	23%	$1,540.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	SCE100-KIT	SAN COPY/E MEDIA AX100	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SCE150	SAN COPY/E FOR AX150	$0.00	J	23%	$0.00	$360.00	$320.00	$0.00	$0.00	$0.00	$360.00
5	SVAX4-5	SNAPVIEW FOR THE AX4-5	$0.00	J	23%	$0.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	UNIF4-NX4U	UNISPHERE UNIFIED UPG NX4	$0.00	J	23%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	UNIU4-NX4	UNISPHERE FOR UNIFIED ON NX4	$0.00	J	23%	$0.00	$270.00	$240.00	$0.00	$0.00	$0.00	$270.00
5	VAX-2SS10-146	QTY 4 OF 146 GB 2.5 10K SAS FOR VAULT	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAX-2SS10146N	QTY 4 OF 146GB 2.5 10K NEBS FOR VAULT SW	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAX-2SS10-300	QTY 4 OF 300 GB 2.5 10K SAS FOR VAULT	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VAX-2SS10300N	QTY 4 OF 300GB 2.5 10K NEBS FOR VAULT SW	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	$1,940.00	J	23%	$1,493.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	$1,940.00	J	23%	$1,493.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX451TB72K	4 - 1TB 7200K SATA W VAULT SOFTWARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX452TB72K	QTY 4 2TB 7.2K RPM SATA DRIVE FOR VAULT	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4530015K	4 - 300 GB 15K SAS W VAULT SOFTWARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4530015KN	AX4-5 4 NEBS 300 GB 15K SAS VAULT DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	$3,640.00	J	23%	$2,802.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4545015K	AX4-5 4 450 GB 15K SAS VAULT DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4545015KN	450GB 15K SAS & NEBS DRIVES FOR VAULT SW	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4560010K	QTY 4 OF 600GB 10KSAS FOR VAULT SOFTWARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4560015K	QTY 4 OF 600GB 15KSAS FOR VAULT SOFTWARE	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	$2,320.00	J	23%	$1,786.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VFC-MEZZ-SW	XtremSW Cache for UCS Mezzanine card	$0.00	J	23%	$0.00	$1,113.00	$1,016.00	$871.00	$0.00	$0.00	$1,113.00
5	VFC-SOFTWARE	EMC XtremSW Cache software	$0.00	J	23%	$0.00	$871.20	$774.40	$677.60	$0.00	$0.00	$871.20
5	VFC-VOL-3XXM5	300GB SLC PCIe Card - QTY 5	$0.00	J	23%	$0.00	$4,140.00	$2,898.00	$2,070.00	$1,242.00	$828.00	$4,140.00
5	VFC-VOL-550V5	550GB MLC PCIe Card - QTY 5	$0.00	J	23%	$0.00	$3,841.00	$2,688.70	$1,920.50	$1,152.30	$768.20	$3,841.00
5	VFS-SOFTWARE	EMC XtremSF Drivers	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-1000ATA4	NX4 VAULT PACK 4X1000GB SATA DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-1000ATA5	NX4 VAULT PACK 5X1000GB SATA DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-14615K4	NX4 VAULT PACK 4X146GB 15K SAS DISKS	$1,710.00	J	23%	$1,316.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-14615K5	NX4 VAULT PACK 5X146GB 15K SAS DISKS	$2,140.00	J	23%	$1,647.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-2000ATA4	NX4 VAULT PACK 4X 2TB 7200RPM SATA DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-2000ATA5	NX4 VAULT PACK 5X 2TB 7200RPM SATA DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-214610K4	NX4 DAE OS W4 2.5 146GB 10K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-214610K5	NX4 DAE OS W5 2.5 146GB 10K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-230010K4	NX4 DAE OS W4 2.5 300GB 10K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX4-230010K5	NX4 DAE OS W5 2.5 300GB 10K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-30015K4	NX4 VAULT PACK 4X300GB 15K SAS DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-30015K5	NX4 VAULT PACK 5X300GB 15K SAS DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-40010K4	NX4 VAULT PACK 4X400GB 10K SAS DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-40010K5	NX4 VAULT PACK 5X400GB 10K SAS DISKS	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-45015K4	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 4	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-45015K5	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 5	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-60010K4	NX4 4 600GB 10K CONTROL DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-60010K5	NX4 5 600GB 10K CONTROL DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-60015K4	NX4 DAE OS W 4 600GB 15K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-NX4-60015K5	NX4 DAE OS W 5 600GB 15K SAS DRIVES	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VXR-HCIA-MGR-35	VXRAIL HCIA MANAGER V3.5=MA	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XPACK-HW-2200	XTREM PERF PACK 2200GB	$0.00	J	23%	$0.00	$2,671.50	$1,870.05	$1,335.75	$801.45	$534.30	$2,671.50
5	XSF-SOFTWARE	EMC XTREMSF DRIVERS=IA	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XSF-VOL-3XXM5	300GB SLC PCIE CARD - QTY 5	$0.00	J	23%	$0.00	$4,140.00	$2,898.00	$2,070.00	$1,242.00	$828.00	$4,140.00
5	XSF-VOL-550V5	550GB MLC PCIE CARD - QTY 5	$0.00	J	23%	$0.00	$3,841.00	$2,688.70	$1,920.50	$1,152.30	$768.20	$3,841.00
5	XTRSWC-PHY1	XtremCache Phy Delivery=IA	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XTRSWC-PHY5	XTREMSW CACHE PHY DELIVERY QTY 5=IA	$0.00	J	23%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	$27,250.00	PE	17%	$22,617.50	$2,725.00	$1,907.50	$0.00	$545.00	$0.00	$2,725.00
5	AVMS2400FG4ST	AVAMAR G4S S2400 BUSINESS EDITION RR	$27,250.00	PE	17%	$22,617.50	$2,725.00	$1,907.50	$0.00	$545.00	$0.00	$2,725.00
5	C-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD2200	$1,500.00	PE	17%	$1,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CB100	SYSTEM, CloudBoost 100	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CB100-36TB	SYSTEM, CB100-12x3HDD SAS 36TB	$30,000.00	PE	17%	$24,900.00	$0.00	$3,900.00	$0.00	$0.00	$0.00	$0.00
5	C-CB100XMEM	OPTION, MEMKIT, CB100	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-CB-10GMOP2P	OPTION, DUAL 10GbE LAN, OPTICAL	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-CB-AES	OPTION, CB ADD ES EXP KIT DUAL PATH	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-CB-DAE-45S	OPTION, CB DAE SHELF 15X3TB SAS HDD	$35,000.00	PE	17%	$29,050.00	$0.00	$4,550.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDIN2200	OPTION FIELD INSTALL KIT DD2200	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDINCB100	OPTION,FIELD INSTALL KIT, CB100	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD120R	SYSTEM; DD120R; NFS; CIFS	$0.00	PE	17%	$0.00	$1,375.00	$1,125.00	$0.00	$0.00	$0.00	$1,375.00
5	DD140	SYSTEM; DD140;NFS;CIFS;REPLICATOR (ROHS)	$0.00	PE	17%	$0.00	$1,375.00	$1,125.00	$0.00	$0.00	$0.00	$1,375.00
5	DD2200	SYSTEM DD2200 NFS CIFS	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	$9,050.00	PE	17%	$7,511.50	$995.50	$814.50	$0.00	$0.00	$0.00	$995.50
5	DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	$16,300.00	PE	17%	$13,529.00	$1,793.00	$1,467.00	$0.00	$0.00	$0.00	$1,793.00
5	DD2200-4TB	SYSTEM,DD2200-7X2,4TB,NFS,CIFS	$5,250.00	PE	17%	$4,357.50	$577.50	$472.50	$0.00	$0.00	$0.00	$577.50
5	M-ENHHWDD-E1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	PE	17%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDD-E1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-160-AX	DD160;INCL: LICENSE;5 HDD(2.5TB)	$3,000.00	PE	17%	$2,490.00	$330.00	$270.00	$0.00	$0.00	$0.00	$330.00
5	U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	$4,400.00	PE	17%	$3,652.00	$484.00	$396.00	$0.00	$0.00	$0.00	$484.00
5	U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	$1,500.00	PE	17%	$1,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-CB-10GMOP2P	DUAL 10GbE LAN, OPTICAL, UPGRADE	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-CB-AES	OPTION, CB ADD ES EXP KIT DUAL PATH	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-CB-DAE-45S	CB DAE SHELF, 15X3TB SAS HDD, UPGRADE	$35,000.00	PE	17%	$29,050.00	$0.00	$4,550.00	$0.00	$0.00	$0.00	$0.00
5	X-120-BLOWR	SPARE; BLOWER; DD120	$285.00	PE	17%	$236.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	$5,040.00	PE	17%	$4,183.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	$7,500.00	PE	17%	$6,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	$1,800.00	PE	17%	$1,494.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	$1,100.00	PE	17%	$913.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	$1,780.00	PE	17%	$1,477.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	$2,325.00	PE	17%	$1,929.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-CB100-BEZEL	SPARE, BEZEL, CLOUDBOOST	$0.00	PE	17%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	$1,750.00	PE	17%	$1,452.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	3D4000	DL4000 DATA DEDUPE XPE MODULE	$97,690.00	PH	27%	$71,313.70	$9,769.00	$6,838.00	$0.00	$0.00	$0.00	$9,769.00
5	C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GBTM4PN	OPTION DD 10GBASE T IO MODULE 4PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10G-CX4C5	CABLE; 10GBE;CX4;COPPER;5 METER	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMCU2PN	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMCU4PN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMOP2PN	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10GMOP4PN	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10G-S2PC	OPTION;NIC;10GBE;SP;PCIE;SFPP;DP;COP	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-10G-S2PO	OPTION;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-16GFC-M2PN	DD 16GBIT FC IO MOD LC 2PORT OPTION	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1G-L2PC	OPTION;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	$900.00	PH	27%	$657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1G-L2PO	OPTION;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1G-L4PC1	OPTION;NIC;GBE;LP;PCIE;TX;4-PORT;COP	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1GMCU4PN	OPTION,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1GMCUOP4PN	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1G-S2PO	OPTION; NIC;GBE;PCIE;FX;2-PORT;FIBER OPT	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-1G-S4PC1	OPTION;NIC;GBE;SP;PCIE;TX;4-PORT;COP	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-4GFC-2P	OPTION;HBA;4GBIT FC;PCIE;2-PORT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-860U192-B	OPTION;DD860 CAP EXP KIT;MORE THAN 60TB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-8GFC-2P	OPTION;HBA;8GBIT FC;PCIE;2-PORT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-8GFC-G2P	OPTION;FC HBA;8GBIT;PCIE;2 PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-8GFC-M2P	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-8GFC-M2PN	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	$30,000.00	PH	27%	$21,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-990XMEM	OPTION;MEMKIT;DD990;MORE THAN 360TB	$22,000.00	PH	27%	$16,060.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A12E30	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A12E30-B	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A6E30	OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A6E30-B	OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-CVT1E8-MP	OPTION;EXPKIT;1P;MULTIPATH;1XES20-8TB	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD RETN	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	C-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD RETN	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	C-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	C-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	C-DS60-4-240SR	OPT DS60 SHELF 60X4TB SAS HDD RETN	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	C-DS60-4-240SRN	OPT DS60 SHELF 60X4TB SAS HDD RETN	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	C-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	C-DS60-4-60SR	OPT DS60 SHELF 15X4TB SAS HDD RETN	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	C-E16-DC	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	PH	27%	$0.00	$5,896.00	$4,824.00	$0.00	$0.00	$0.00	$5,896.00
5	C-E16-DC-B	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-E32-DC	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	PH	27%	$0.00	$10,164.00	$8,316.00	$0.00	$0.00	$0.00	$10,164.00
5	C-E32-DC-B	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-E8-DC	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	$0.00	PH	27%	$0.00	$3,850.00	$3,150.00	$0.00	$0.00	$0.00	$3,850.00
5	C-E8-DC-B	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-E8-SC	OPTION;ES20;8TB SHELF;SINGLECTRL; REFURB	$32,000.00	PH	27%	$23,360.00	$3,520.00	$2,880.00	$0.00	$0.00	$0.00	$3,520.00
5	C-ES20-16A	OPTION;ES20 SHELF;16X1TB HDD;2XCTL;ARCHV	$0.00	PH	27%	$0.00	$4,422.00	$3,618.00	$0.00	$0.00	$0.00	$4,422.00
5	C-ES20-32A	OPTION;ES20 SHELF;16X2TB HDD;2XCTL;ARCHV	$0.00	PH	27%	$0.00	$7,623.00	$6,237.00	$0.00	$0.00	$0.00	$7,623.00
5	C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	$26,250.00	PH	27%	$19,162.50	$2,887.50	$2,362.50	$0.00	$0.00	$0.00	$2,887.50
5	C-ES30-15A	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET	$25,500.00	PH	27%	$18,615.00	$2,805.00	$2,295.00	$0.00	$0.00	$0.00	$2,805.00
5	C-ES30-15-B	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-30	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	C-ES30-30A	OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	C-ES30-30-B	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	C-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	C-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-30SR	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	C-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-45A	OPTION;ES30 SHELF;15X3TB SATA HDD;RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-ES30-45SR	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-45SRN	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	C-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	C-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	C-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	C-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	C-FLDIN7200	OPTION,FIELD INSTALL KIT,DD7200	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDIN9500	OPTION FIELD INSTALL KIT DD9500	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDINS990	OPTION;FIELD INSTALL KIT;DD990	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M	$500.00	PH	27%	$365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-SAS2-4P	OPTION;ARCHIVER;1X QUAD SAS HBA	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-SAS-L4P	OPTION;EXTENDED RETENTION;1X SAS HBA	$3,200.00	PH	27%	$2,336.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-SAS-M4P	OPTION,DD 6G SAS,EXTD RETN,IO MOD,4PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-SAS-M4PMCN	DD 6GBIT SAS IO MOD 4PORT ER OPTION	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D-BST-DOCS4N	DOCS, LICENSE, BOOST, S4	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB;NFS;CIFS	$0.00	PH	27%	$0.00	$19,910.00	$16,290.00	$0.00	$0.00	$0.00	$19,910.00
5	DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB;NFS;CIFS	$0.00	PH	27%	$0.00	$25,520.00	$20,880.00	$0.00	$0.00	$0.00	$25,520.00
5	DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB;NFS;CIFS	$0.00	PH	27%	$0.00	$22,000.00	$18,000.00	$0.00	$0.00	$0.00	$22,000.00
5	DD690-3E16	SYSTEM; DD690 CTRL+3ES16T;48TB;NFS;CIFS	$0.00	PH	27%	$0.00	$32,230.00	$26,370.00	$0.00	$0.00	$0.00	$32,230.00
5	DD690-3E8	SYSTEM; DD690 CTRL+3ES8T;24TB;NFS;CIFS	$0.00	PH	27%	$0.00	$25,850.00	$21,150.00	$0.00	$0.00	$0.00	$25,850.00
5	DD690-4E8	SYSTEM; DD690 CTRL+4ES8T;32TB;NFS;CIFS	$0.00	PH	27%	$0.00	$29,700.00	$24,300.00	$0.00	$0.00	$0.00	$29,700.00
5	DD690-5E8	SYSTEM; DD690 CTRL+5ES8T;40TB;NFS;CIFS	$0.00	PH	27%	$0.00	$34,100.00	$27,900.00	$0.00	$0.00	$0.00	$34,100.00
5	DD690-6E8	SYSTEM; DD690 CTRL+6ES8T;48TB;NFS;CIFS	$0.00	PH	27%	$0.00	$37,400.00	$30,600.00	$0.00	$0.00	$0.00	$37,400.00
5	DD690-CTL	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$14,300.00	$11,700.00	$0.00	$0.00	$0.00	$14,300.00
5	DD690-CTL-B	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD690G	SYSTEM; DD690G; NFS; CIFS (ROHS)	$0.00	PH	27%	$0.00	$19,800.00	$16,200.00	$0.00	$0.00	$0.00	$19,800.00
5	DD7200-10E45	SYSTEM,DD7200+10ES30,3TB SASHDD,NFS,CIFS	$803,900.00	PH	27%	$586,847.00	$88,429.00	$72,351.00	$0.00	$0.00	$0.00	$88,429.00
5	DD7200-11E45	SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS	$857,000.00	PH	27%	$625,610.00	$94,270.00	$77,130.00	$0.00	$0.00	$0.00	$94,270.00
5	DD7200-12E45	SYSTEM,DD7200+12ES30,3TB SASHDD,NFS,CIFS	$910,100.00	PH	27%	$664,373.00	$100,111.00	$81,909.00	$0.00	$0.00	$0.00	$100,111.00
5	DD7200-3E45	SYSTEM,DD7200+3ES30,3TB SAS HDD,NFS,CIFS	$393,350.00	PH	27%	$287,145.50	$43,268.50	$35,401.50	$0.00	$0.00	$0.00	$43,268.50
5	DD7200-4E45	SYSTEM,DD7200+4ES30,3TB SAS HDD,NFS,CIFS	$446,450.00	PH	27%	$325,908.50	$49,109.50	$40,180.50	$0.00	$0.00	$0.00	$49,109.50
5	DD7200-5E45	SYSTEM,DD7200+5ES30,3TB SAS HDD,NFS,CIFS	$499,550.00	PH	27%	$364,671.50	$54,950.50	$44,959.50	$0.00	$0.00	$0.00	$54,950.50
5	DD7200-6E45	SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS	$552,650.00	PH	27%	$403,434.50	$60,791.50	$49,738.50	$0.00	$0.00	$0.00	$60,791.50
5	DD7200-7E45	SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS	$605,800.00	PH	27%	$442,234.00	$66,638.00	$54,522.00	$0.00	$0.00	$0.00	$66,638.00
5	DD7200-8E45	SYSTEM,DD7200+8ES30,3TB SAS HDD,NFS,CIFS	$658,900.00	PH	27%	$480,997.00	$72,479.00	$59,301.00	$0.00	$0.00	$0.00	$72,479.00
5	DD7200-9E45	SYSTEM,DD7200+9ES30,3TB SAS HDD,NFS,CIFS	$750,800.00	PH	27%	$548,084.00	$82,588.00	$67,572.00	$0.00	$0.00	$0.00	$82,588.00
5	DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	$234,000.00	PH	27%	$170,820.00	$25,740.00	$21,060.00	$0.00	$0.00	$0.00	$25,740.00
5	DD7200-CTL-B	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD7200-CTLX	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	$255,450.00	PH	27%	$186,478.50	$28,099.50	$22,990.50	$0.00	$0.00	$0.00	$28,099.50
5	DD7200-CTLX-B	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD860	SYSTEM; DD860; NFS; CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD860-1E30	SYSTEM; DD860+1ES30;30TB;NFS;CIFS	$0.00	PH	27%	$0.00	$23,210.00	$18,990.00	$0.00	$0.00	$0.00	$23,210.00
5	DD860-1E32	SYSTEM; DD860+1ES32;32TB;NFS;CIFS	$0.00	PH	27%	$0.00	$27,764.00	$22,716.00	$0.00	$0.00	$0.00	$27,764.00
5	DD860-2E30	SYSTEM; DD860+2ES30;60TB;NFS;CIFS	$0.00	PH	27%	$0.00	$32,120.00	$26,280.00	$0.00	$0.00	$0.00	$32,120.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD860-2E32	SYSTEM; DD860+2ES32;64TB;NFS;CIFS	$0.00	PH	27%	$0.00	$37,928.00	$31,032.00	$0.00	$0.00	$0.00	$37,928.00
5	DD860-3E30	SYSTEM; DD860+3ES30;90TB;NFS;CIFS	$0.00	PH	27%	$0.00	$44,330.00	$36,270.00	$0.00	$0.00	$0.00	$44,330.00
5	DD860-3E32	SYSTEM; DD860+3ES32;96TB;NFS;CIFS	$0.00	PH	27%	$0.00	$52,492.00	$42,948.00	$0.00	$0.00	$0.00	$52,492.00
5	DD860-4E30	SYSTEM; DD860+4ES30;120TB;NFS;CIFS	$0.00	PH	27%	$0.00	$53,240.00	$43,560.00	$0.00	$0.00	$0.00	$53,240.00
5	DD860-4E32	SYSTEM; DD860+4ES32;128TB;NFS;CIFS	$0.00	PH	27%	$0.00	$62,656.00	$51,264.00	$0.00	$0.00	$0.00	$62,656.00
5	DD860-5E30	SYSTEM; DD860+5ES30;150TB;NFS;CIFS	$0.00	PH	27%	$0.00	$62,150.00	$50,850.00	$0.00	$0.00	$0.00	$62,150.00
5	DD860-5E32	SYSTEM; DD860+5ES32;160TB;NFS;CIFS	$0.00	PH	27%	$0.00	$72,820.00	$59,580.00	$0.00	$0.00	$0.00	$72,820.00
5	DD860-6E30	SYSTEM; DD860+6ES30;180TB;NFS;CIFS	$0.00	PH	27%	$0.00	$71,060.00	$58,140.00	$0.00	$0.00	$0.00	$71,060.00
5	DD860-6E32	SYSTEM; DD860+6ES32;192TB;NFS;CIFS	$0.00	PH	27%	$0.00	$82,984.00	$67,896.00	$0.00	$0.00	$0.00	$82,984.00
5	DD860-CTL	SYSTEM; DD860; CTL; NFS; CIFS	$0.00	PH	27%	$0.00	$14,300.00	$11,700.00	$0.00	$0.00	$0.00	$14,300.00
5	DD860-CTL-B	SYSTEM; DD860; CTL; NFS; CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD860-CTX	SYSTEM; DD860;CTLX;NFS;CIFS	$0.00	PH	27%	$0.00	$14,300.00	$11,700.00	$0.00	$0.00	$0.00	$14,300.00
5	DD860-CTX-B	SYSTEM; DD860;CTLX;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880-12E16	SYSTEM;DD880 CTRL+12ES16T;192TB;NFS;CIFS	$942,000.00	PH	27%	$687,660.00	$103,620.00	$84,780.00	$0.00	$0.00	$0.00	$103,620.00
5	DD880-1E16	SYSTEM; DD880 CTRL+1ES16T;16TB;NFS;CIFS	$331,000.00	PH	27%	$241,630.00	$36,410.00	$29,790.00	$0.00	$0.00	$0.00	$36,410.00
5	DD880-1E32	SYSTEM;DD880CTRL+1ES32T;32TB;NFS;CIFS	$368,000.00	PH	27%	$268,640.00	$40,480.00	$33,120.00	$0.00	$0.00	$0.00	$40,480.00
5	DD880-2E16	SYSTEM; DD880 CTRL+2ES16T;32TB;NFS;CIFS	$382,000.00	PH	27%	$278,860.00	$42,020.00	$34,380.00	$0.00	$0.00	$0.00	$42,020.00
5	DD880-2E32	SYSTEM;DD880CTRL+2ES32T;64TB;NFS;CIFS	$456,000.00	PH	27%	$332,880.00	$50,160.00	$41,040.00	$0.00	$0.00	$0.00	$50,160.00
5	DD880-2GD	SYSTEM; GD ARRAY;DD880;DUAL-CTRL	$710,000.00	PH	27%	$518,300.00	$78,100.00	$63,900.00	$0.00	$0.00	$0.00	$78,100.00
5	DD880-3E16	SYSTEM; DD880 CTRL+3ES16T;48TB;NFS;CIFS	$433,000.00	PH	27%	$316,090.00	$47,630.00	$38,970.00	$0.00	$0.00	$0.00	$47,630.00
5	DD880-3E32	SYSTEM;DD880CTRL+3ES32T;96TB;NFS;CIFS	$544,000.00	PH	27%	$397,120.00	$59,840.00	$48,960.00	$0.00	$0.00	$0.00	$59,840.00
5	DD880-4E16	SYSTEM; DD880 CTRL+4ES16T;64TB;NFS;CIFS	$484,000.00	PH	27%	$353,320.00	$53,240.00	$43,560.00	$0.00	$0.00	$0.00	$53,240.00
5	DD880-4E32	SYSTEM;DD880CTRL+4ES32T;128TB;NFS;CIFS	$682,000.00	PH	27%	$497,860.00	$75,020.00	$61,380.00	$0.00	$0.00	$0.00	$75,020.00
5	DD880-5E16	SYSTEM; DD880 CTRL+5ES16T;80TB;NFS;CIFS	$535,000.00	PH	27%	$390,550.00	$58,850.00	$48,150.00	$0.00	$0.00	$0.00	$58,850.00
5	DD880-5E32	SYSTEM;DD880CTRL+5ES32T;160TB;NFS;CIFS	$770,000.00	PH	27%	$562,100.00	$84,700.00	$69,300.00	$0.00	$0.00	$0.00	$84,700.00
5	DD880-6E16	SYSTEM; DD880 CTRL+6ES16T;96TB;NFS;CIFS	$586,000.00	PH	27%	$427,780.00	$64,460.00	$52,740.00	$0.00	$0.00	$0.00	$64,460.00
5	DD880-6E32	SYSTEM;DD880CTRL+6ES32T;192TB;NFS;CIFS	$858,000.00	PH	27%	$626,340.00	$94,380.00	$77,220.00	$0.00	$0.00	$0.00	$94,380.00
5	DD880-CHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880-CMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880-CTL	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	PH	27%	$204,400.00	$30,800.00	$25,200.00	$0.00	$0.00	$0.00	$30,800.00
5	DD880-CTLHX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	PH	27%	$204,400.00	$30,800.00	$25,200.00	$0.00	$0.00	$0.00	$30,800.00
5	DD880-CTLHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880-CTLMX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	PH	27%	$204,400.00	$30,800.00	$25,200.00	$0.00	$0.00	$0.00	$30,800.00
5	DD880-CTLMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880DLM	SYSTEM;DD880 FOR DLM;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD880G	SYSTEM; DD880G;35.5TB-L1;NFS;CIFS(ROHS)	$0.00	PH	27%	$0.00	$35,200.00	$28,800.00	$0.00	$0.00	$0.00	$35,200.00
5	DD890	SYSTEM;DD890;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD890-12E30	SYSTEM; DD890+12ES30;360TB;NFS;CIFS	$0.00	PH	27%	$0.00	$139,920.00	$114,480.00	$0.00	$0.00	$0.00	$139,920.00
5	DD890-12E32	SYSTEM;DD890+12ES32;384TB;NFS;CIFS	$0.00	PH	27%	$0.00	$160,468.00	$131,292.00	$0.00	$0.00	$0.00	$160,468.00
5	DD890-1E30	SYSTEM; DD890+1ES30;30TB;NFS;CIFS	$0.00	PH	27%	$0.00	$37,510.00	$30,690.00	$0.00	$0.00	$0.00	$37,510.00
5	DD890-1E32	SYSTEM;DD890+1ES32;32TB;NFS;CIFS	$0.00	PH	27%	$0.00	$43,164.00	$35,316.00	$0.00	$0.00	$0.00	$43,164.00
5	DD890-2E30	SYSTEM; DD890+2ES30;60TB;NFS;CIFS	$0.00	PH	27%	$0.00	$46,420.00	$37,980.00	$0.00	$0.00	$0.00	$46,420.00
5	DD890-2E32	SYSTEM;DD890+2ES32;64TB;NFS;CIFS	$0.00	PH	27%	$0.00	$53,328.00	$43,632.00	$0.00	$0.00	$0.00	$53,328.00
5	DD890-2GD	SYSTEM;GD ARRAY;DD890;DUAL-CTL	$750,000.00	PH	27%	$547,500.00	$82,500.00	$67,500.00	$0.00	$0.00	$0.00	$82,500.00
5	DD890-3E30	SYSTEM; DD890+3ES30;90TB;NFS;CIFS	$0.00	PH	27%	$0.00	$55,330.00	$45,270.00	$0.00	$0.00	$0.00	$55,330.00
5	DD890-3E32	SYSTEM;DD890+3ES32;96TB;NFS;CIFS	$0.00	PH	27%	$0.00	$63,492.00	$51,948.00	$0.00	$0.00	$0.00	$63,492.00
5	DD890-4E30	SYSTEM; DD890+4ES30;120TB;NFS;CIFS	$0.00	PH	27%	$0.00	$64,240.00	$52,560.00	$0.00	$0.00	$0.00	$64,240.00
5	DD890-4E32	SYSTEM;DD890+4ES32;128TB;NFS;CIFS	$0.00	PH	27%	$0.00	$73,656.00	$60,264.00	$0.00	$0.00	$0.00	$73,656.00
5	DD890-5E30	SYSTEM; DD890+5ES30;150TB;NFS;CIFS	$0.00	PH	27%	$0.00	$73,150.00	$59,850.00	$0.00	$0.00	$0.00	$73,150.00
5	DD890-5E32	SYSTEM;DD890+5ES32;160TB;NFS;CIFS	$0.00	PH	27%	$0.00	$83,820.00	$68,580.00	$0.00	$0.00	$0.00	$83,820.00
5	DD890-6E30	SYSTEM; DD890+6ES30;180TB;NFS;CIFS	$0.00	PH	27%	$0.00	$82,060.00	$67,140.00	$0.00	$0.00	$0.00	$82,060.00
5	DD890-6E32	SYSTEM;DD890+6ES32;192TB;NFS;CIFS	$0.00	PH	27%	$0.00	$93,984.00	$76,896.00	$0.00	$0.00	$0.00	$93,984.00
5	DD890-CTL	SYSTEM;DD890;CTL;NFS;CIFS	$0.00	PH	27%	$0.00	$28,600.00	$23,400.00	$0.00	$0.00	$0.00	$28,600.00
5	DD890-CTL-B	SYSTEM;DD890;CTL;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD890-CTX	SYSTEM; DD890; CTLX; NFS; CIFS	$0.00	PH	27%	$0.00	$28,600.00	$23,400.00	$0.00	$0.00	$0.00	$28,600.00
5	DD890-CTX-B	SYSTEM; DD890; CTLX; NFS; CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD9500	SYSTEM DD9500 256GB NFS CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD9500-10E45	SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS	$882,600.00	PH	27%	$644,298.00	$97,086.00	$79,434.00	$0.00	$0.00	$0.00	$97,086.00
5	DD9500-11E45	SYSTEM DD9500+11ES30 3TB SASHDD NFS CIFS	$935,700.00	PH	27%	$683,061.00	$102,927.00	$84,213.00	$0.00	$0.00	$0.00	$102,927.00
5	DD9500-12E45	SYSTEM DD9500+12ES30 3TB SASHDD NFS CIFS	$988,800.00	PH	27%	$721,824.00	$108,768.00	$88,992.00	$0.00	$0.00	$0.00	$108,768.00
5	DD9500-16E45	SYSTEM DD9500+16ES30 3TB SASHDD NFS CIFS	$1,201,250.00	PH	27%	$876,912.50	$132,137.50	$108,112.50	$0.00	$0.00	$0.00	$132,137.50
5	DD9500-20E45	SYSTEM DD9500+20ES30 3TB SASHDD NFS CIFS	$1,413,650.00	PH	27%	$1,031,964.50	$155,501.50	$127,228.50	$0.00	$0.00	$0.00	$155,501.50
5	DD9500-24E45	SYSTEM DD9500+24ES30 3TB SASHDD NFS CIFS	$1,626,100.00	PH	27%	$1,187,053.00	$178,871.00	$146,349.00	$0.00	$0.00	$0.00	$178,871.00
5	DD9500-4E45	SYSTEM DD9500+4ES30 3TB SAS HDD NFS CIFS	$563,950.00	PH	27%	$411,683.50	$62,034.50	$50,755.50	$0.00	$0.00	$0.00	$62,034.50
5	DD9500-5E45	SYSTEM DD9500+5ES30 3TB SAS HDD NFS CIFS	$617,050.00	PH	27%	$450,446.50	$67,875.50	$55,534.50	$0.00	$0.00	$0.00	$67,875.50
5	DD9500-6E45	SYSTEM DD9500+6ES30 3TB SAS HDD NFS CIFS	$670,150.00	PH	27%	$489,209.50	$73,716.50	$60,313.50	$0.00	$0.00	$0.00	$73,716.50
5	DD9500-7E45	SYSTEM DD9500+7ES30 3TB SAS HDD NFS CIFS	$723,300.00	PH	27%	$528,009.00	$79,563.00	$65,097.00	$0.00	$0.00	$0.00	$79,563.00
5	DD9500-8E45	SYSTEM DD9500+8ES30 3TB SAS HDD NFS CIFS	$776,400.00	PH	27%	$566,772.00	$85,404.00	$69,876.00	$0.00	$0.00	$0.00	$85,404.00
5	DD9500-9E45	SYSTEM DD9500+9ES30 3TB SAS HDD NFS CIFS	$829,500.00	PH	27%	$605,535.00	$91,245.00	$74,655.00	$0.00	$0.00	$0.00	$91,245.00
5	DD9500-CTL	SYSTEM DD9500 CTL 256GB NFS CIFS	$351,500.00	PH	27%	$256,595.00	$38,665.00	$31,635.00	$0.00	$0.00	$0.00	$38,665.00
5	DD9500-CTL-B	SYSTEM DD9500 CTL 256GB NFS CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD9500-CTL-HA	SYSTEM DD9500 CTL 256GB NFS CIFS;HA	$351,500.00	PH	27%	$256,595.00	$38,665.00	$31,635.00	$0.00	$0.00	$0.00	$38,665.00
5	DD990	SYSTEM;DD990;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD990-10E45	SYSTEM DD990 10ES45 3TB SATA HDD NFS	$874,100.00	PH	27%	$638,093.00	$96,151.00	$78,669.00	$0.00	$0.00	$0.00	$96,151.00
5	DD990-11E45	SYSTEM DD990 11ES45 3TB SATA HDD NFS	$927,200.00	PH	27%	$676,856.00	$101,992.00	$83,448.00	$0.00	$0.00	$0.00	$101,992.00
5	DD990-12E30	SYSTEM;DD990+12ES30;2TB SATAHDD;NFS;CIFS	$731,000.00	PH	27%	$533,630.00	$80,410.00	$65,790.00	$0.00	$0.00	$0.00	$80,410.00
5	DD990-12E45	SYSTEM;DD990;12ES45;3TB SATA HD;NFS;CIFS	$980,300.00	PH	27%	$715,619.00	$107,833.00	$88,227.00	$0.00	$0.00	$0.00	$107,833.00
5	DD990-16E45	SYSTEM;DD990;16ES45;3TB SATA HD;NFS;CIFS	$1,192,750.00	PH	27%	$870,707.50	$131,202.50	$107,347.50	$0.00	$0.00	$0.00	$131,202.50
5	DD990-18E30	SYSTEM;DD990+18ES30;2TB SATAHDD;NFS;CIFS	$997,750.00	PH	27%	$728,357.50	$109,752.50	$89,797.50	$0.00	$0.00	$0.00	$109,752.50
5	DD990-24E30	SYSTEM;DD990+24ES30;2TB SATAHDD;NFS;CIFS	$1,217,550.00	PH	27%	$888,811.50	$133,930.50	$109,579.50	$0.00	$0.00	$0.00	$133,930.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD990-4E30	SYSTEM;DD990+4ES30;2TB SATA HDD;NFS;CIFS	$440,000.00	PH	27%	$321,200.00	$48,400.00	$39,600.00	$0.00	$0.00	$0.00	$48,400.00
5	DD990-4E45	SYSTEM;DD990;4ES45;3TB SATA HDD;NFS;CIFS	$506,950.00	PH	27%	$370,073.50	$55,764.50	$45,625.50	$0.00	$0.00	$0.00	$55,764.50
5	DD990-5E30	SYSTEM;DD990+5ES30;2TB SATA HDD;NFS;CIFS	$476,400.00	PH	27%	$347,772.00	$52,404.00	$42,876.00	$0.00	$0.00	$0.00	$52,404.00
5	DD990-5E45	SYSTEM;DD990;5ES45;3TB SATA HDD;NFS;CIFS	$560,050.00	PH	27%	$408,836.50	$61,605.50	$50,404.50	$0.00	$0.00	$0.00	$61,605.50
5	DD990-6E30	SYSTEM;DD990+6ES30;2TB SATA HDD;NFS;CIFS	$512,750.00	PH	27%	$374,307.50	$56,402.50	$46,147.50	$0.00	$0.00	$0.00	$56,402.50
5	DD990-6E45	SYSTEM DD990 6ES45 3TB SATA HDD NFS CIFS	$613,150.00	PH	27%	$447,599.50	$67,446.50	$55,183.50	$0.00	$0.00	$0.00	$67,446.50
5	DD990-7E45	SYSTEM DD990 7ES45 3TB SATA HDD NFS CIFS	$666,300.00	PH	27%	$486,399.00	$73,293.00	$59,967.00	$0.00	$0.00	$0.00	$73,293.00
5	DD990-8E45	SYSTEM;DD990;8ES45;3TB SATA HDD;NFS;CIFS	$719,400.00	PH	27%	$525,162.00	$79,134.00	$64,746.00	$0.00	$0.00	$0.00	$79,134.00
5	DD990-9E45	SYSTEM DD990 9ES45 3TB SATA HDD NFS CIFS	$821,000.00	PH	27%	$599,330.00	$90,310.00	$73,890.00	$0.00	$0.00	$0.00	$90,310.00
5	DD990-CTL	SYSTEM;DD990;CTL;NFS;CIFS	$294,500.00	PH	27%	$214,985.00	$32,395.00	$26,505.00	$0.00	$0.00	$0.00	$32,395.00
5	DD990-CTL-B	SYSTEM;DD990;CTL;NFS;CIFS	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDMC	DATA DOMAIN MANAGEMENT CENTER	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDOS-DOCDLM	DOCS; DD OS DOC; DLM	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASE;RK-BEZEL	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASE;DOOR	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTA;RK-BEZEL	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTA;DOOR	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYE;RK-BEZEL	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYE;DOOR	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-40U	RACK; DATA DOMAIN;40U	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DDRACK-40UN	RACK, DATA DOMAIN,40U	$4,200.00	PH	27%	$3,066.00	$462.00	$378.00	$0.00	$0.00	$0.00	$462.00
5	DD-UIDN	LABEL,DATA DOMAIN,UID,4500,6200	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DDX-690-12	SYSTEM; DDX; 12X690 BASEUNIT;NFS;CIFS	$1,404,000.00	PH	27%	$1,024,920.00	$154,440.00	$126,360.00	$0.00	$0.00	$0.00	$154,440.00
5	DDX-690-16	SYSTEM; DDX; 16X690 BASEUNIT;NFS;CIFS	$1,820,000.00	PH	27%	$1,328,600.00	$200,200.00	$163,800.00	$0.00	$0.00	$0.00	$200,200.00
5	DDX-690-4	SYSTEM; DDX; 4X690 BASEUNIT;NFS;CIFS	$494,000.00	PH	27%	$360,620.00	$54,340.00	$44,460.00	$0.00	$0.00	$0.00	$54,340.00
5	DDX-690-8	SYSTEM; DDX; 8X690 BASEUNIT;NFS;CIFS	$967,200.00	PH	27%	$706,056.00	$106,392.00	$87,048.00	$0.00	$0.00	$0.00	$106,392.00
5	DDX-880-12	SYSTEM; DDX; 12X880 BASEUNIT;NFS;CIFS	$3,024,000.00	PH	27%	$2,207,520.00	$332,640.00	$272,160.00	$0.00	$0.00	$0.00	$332,640.00
5	DDX-880-16	SYSTEM; DDX; 16X880 BASEUNIT;NFS;CIFS	$3,920,000.00	PH	27%	$2,861,600.00	$431,200.00	$352,800.00	$0.00	$0.00	$0.00	$431,200.00
5	DDX-880-4	SYSTEM; DDX; 4X880 BASEUNIT;NFS;CIFS	$1,064,000.00	PH	27%	$776,720.00	$117,040.00	$95,760.00	$0.00	$0.00	$0.00	$117,040.00
5	DDX-880-8	SYSTEM; DDX; 8X880 BASEUNIT;NFS;CIFS	$2,072,000.00	PH	27%	$1,512,560.00	$227,920.00	$186,480.00	$0.00	$0.00	$0.00	$227,920.00
5	DL1000S5DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	$0.00	PH	27%	$0.00	$2,750.00	$0.00	$0.00	$0.00	$0.00	$2,750.00
5	DL1000S-DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	$27,500.00	PH	27%	$20,075.00	$2,750.00	$0.00	$0.00	$0.00	$0.00	$2,750.00
5	DL1000S-DAEFD	EDL 4G DAE W/(15) 1TB 7.2K SATA DISK-FIE	$0.00	PH	27%	$0.00	$3,072.50	$0.00	$0.00	$0.00	$0.00	$3,072.50
5	DL1000W-DAE	FULLY LOADED 4GB STILETTO DAE W/WD 1TB L	$25,900.00	PH	27%	$18,907.00	$2,590.00	$0.00	$0.00	$0.00	$0.00	$2,590.00
5	DL1KBASE-DAE	EDL GEN4 BASE DAE W/1TB SATA DRIVES CONF	$28,370.00	PH	27%	$20,710.10	$2,837.00	$0.00	$0.00	$0.00	$0.00	$2,837.00
5	DL2000S-DAE	EDL 4G DAE W/(15) 2000GB 7.2K SATA DISKS	$0.00	PH	27%	$0.00	$5,000.00	$0.00	$0.00	$0.00	$0.00	$5,000.00
5	DL2000W-G3DAE	EDL DL4000 SERIES DAE W(15) 2TB SATA DRI	$0.00	PH	27%	$0.00	$4,095.00	$0.00	$0.00	$0.00	$0.00	$4,095.00
5	DL210BA2	AX150SC BASE ARRAY FOR DL210	$0.00	PH	27%	$0.00	$2,500.00	$0.00	$0.00	$0.00	$0.00	$2,500.00
5	DL210BA2-FD	AX150SC BASE ARRAY FOR DL210 FIELD INSTA	$0.00	PH	27%	$0.00	$2,500.00	$0.00	$0.00	$0.00	$0.00	$2,500.00
5	DL210EXP2	AX150SC EXPANSION ARRAY FOR DL210	$23,000.00	PH	27%	$16,790.00	$2,300.00	$0.00	$0.00	$0.00	$0.00	$2,300.00
5	DL210EXP2-FD	AX150SC EXPANSION FOR DL210 FLD INSTALL	$0.00	PH	27%	$0.00	$2,300.00	$0.00	$0.00	$0.00	$0.00	$2,300.00
5	DL2KS-2TDRV	EDL DL4X06 2TB 7.2K UPGRADE HOT SPARES	$0.00	PH	27%	$0.00	$385.50	$0.00	$0.00	$0.00	$0.00	$385.50
5	DL2KS-DAEFD	EDL DL4000 SERIES DAE W(15) 2TB 7.2K SAT	$0.00	PH	27%	$0.00	$5,000.00	$0.00	$0.00	$0.00	$0.00	$5,000.00
5	DL2KW-2TDRV	EDL DL4X06 UPGRADE HOT SPARES	$0.00	PH	27%	$0.00	$235.00	$0.00	$0.00	$0.00	$0.00	$235.00
5	DL2KW-3PK	EDL DL4X06 UPGRADE HOT SPARES	$7,050.00	PH	27%	$5,146.50	$705.00	$0.00	$0.00	$0.00	$0.00	$705.00
5	DL2KW-DAEFD	EDL DL4X06 DAE W(15) 2TB SATA DRIVES FIE	$0.00	PH	27%	$0.00	$4,095.00	$0.00	$0.00	$0.00	$0.00	$4,095.00
5	DL3D1500	DL3D 1500 config array CX3-10C clone	$0.00	PH	27%	$0.00	$3,900.00	$2,730.00	$0.00	$0.00	$0.00	$3,900.00
5	DL3D1500-FD	DL3D 1500 config array CX3-10C-FD clone	$0.00	PH	27%	$0.00	$3,900.00	$2,730.00	$0.00	$0.00	$0.00	$3,900.00
5	DL3D1KVDAE-FD	DL3D 1500 config vault DAE with 9 SATA 1	$0.00	PH	27%	$0.00	$3,176.00	$2,223.00	$0.00	$0.00	$0.00	$3,176.00
5	DL3D1KVLTDAE	DL3D 1500 config vault DAE with 9 SATA 1	$0.00	PH	27%	$0.00	$3,176.00	$2,223.00	$0.00	$0.00	$0.00	$3,176.00
5	DL3D1T-1PK	1 TB DRIVE DEDUP TIER	$7,750.00	PH	27%	$5,657.50	$775.00	$543.00	$0.00	$0.00	$0.00	$775.00
5	DL3D1T-6PK	DL3D 6 pack of 1TB SATA drives	$46,500.00	PH	27%	$33,945.00	$4,650.00	$3,258.00	$0.00	$0.00	$0.00	$4,650.00
5	DL3D1T-6PK-FD	DL3D 6 pack of 1TB SATA drives FD	$46,500.00	PH	27%	$33,945.00	$4,650.00	$3,258.00	$0.00	$0.00	$0.00	$4,650.00
5	DL3D1T-DAE	DL3D SATA DAE without disks	$10,000.00	PH	27%	$7,300.00	$1,000.00	$700.00	$0.00	$0.00	$0.00	$1,000.00
5	DL3D1T-N3D	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED	$2,950.00	PH	27%	$2,153.50	$295.00	$207.00	$0.00	$0.00	$0.00	$295.00
5	DL3D3000	DL3D 3000 config CX3-40 clone	$0.00	PH	27%	$0.00	$7,500.00	$5,250.00	$0.00	$0.00	$0.00	$7,500.00
5	DL3D3KBASEDAE	DL3D 3000 base DAE shelf for min config	$0.00	PH	27%	$0.00	$5,250.00	$3,675.00	$0.00	$0.00	$0.00	$5,250.00
5	DL3D3KVLT-DAE	DL3D 3000 Config vault DAE with 9 FC 300	$0.00	PH	27%	$0.00	$2,000.00	$1,400.00	$0.00	$0.00	$0.00	$2,000.00
5	DL3DENG-FD	DL3D 1500 config server FD	$0.00	PH	27%	$0.00	$2,575.00	$1,803.00	$0.00	$0.00	$0.00	$2,575.00
5	DL3DENGINE	DL3D 1500 config server	$0.00	PH	27%	$0.00	$2,575.00	$1,803.00	$0.00	$0.00	$0.00	$2,575.00
5	DL3DENGINE2	DL3D 3000 config server	$0.00	PH	27%	$0.00	$3,875.00	$2,713.00	$0.00	$0.00	$0.00	$3,875.00
5	DL-3DFCSW	DISK LIBRARY 3D FIBER CHANNEL SWITCH	$0.00	PH	27%	$0.00	$200.00	$140.00	$0.00	$0.00	$0.00	$200.00
5	DL3DHS-DAE	DL3D 1500 config SATA DAE without disk d	$0.00	PH	27%	$0.00	$590.00	$413.00	$0.00	$0.00	$0.00	$590.00
5	DL4106	CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE	$112,550.00	PH	27%	$82,161.50	$11,255.00	$0.00	$0.00	$0.00	$0.00	$11,255.00
5	DL4206	CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL	$112,550.00	PH	27%	$82,161.50	$11,255.00	$0.00	$0.00	$0.00	$0.00	$11,255.00
5	DL4406A	CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL	$113,775.00	PH	27%	$83,055.75	$11,378.00	$0.00	$0.00	$0.00	$0.00	$11,378.00
5	DL4406B	CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL	$113,775.00	PH	27%	$83,055.75	$11,378.00	$0.00	$0.00	$0.00	$0.00	$11,378.00
5	DL-500B-DAE	FULLY LOADED DAE W/500GB	$0.00	PH	27%	$0.00	$3,290.00	$0.00	$0.00	$0.00	$0.00	$3,290.00
5	DL-500B-DAE-FD	UPGRD DAE W/500GB	$27,500.00	PH	27%	$20,075.00	$2,750.00	$0.00	$0.00	$0.00	$0.00	$2,750.00
5	DL500GB1PK-FD	DL1500 500GB DRIVE 1-PK - FLD INSTALL	$1,965.00	PH	27%	$1,434.45	$235.80	$0.00	$0.00	$0.00	$0.00	$235.80
5	DL500GVDAE-FD	DL1500 VAULT DAE 2 TB USEABLE - FLD INST	$23,760.00	PH	27%	$17,344.80	$2,376.00	$0.00	$0.00	$0.00	$0.00	$2,376.00
5	DL-500S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	$0.00	PH	27%	$0.00	$2,673.00	$0.00	$0.00	$0.00	$0.00	$2,673.00
5	DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	$26,730.00	PH	27%	$19,512.90	$2,673.00	$0.00	$0.00	$0.00	$0.00	$2,673.00
5	DL5100-1TB72	EDL 5100 1TB 7.2K DRIVE	$0.00	PH	27%	$0.00	$198.60	$0.00	$0.00	$0.00	$0.00	$198.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DL5100A240	DL5100 STORAGE ARRAY WITH 240 DISK DRIVE	$0.00	PH	27%	$0.00	$7,500.00	$0.00	$0.00	$0.00	$0.00	$7,500.00
5	DL5100-DAE	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	$0.00	PH	27%	$0.00	$590.00	$0.00	$0.00	$0.00	$0.00	$590.00
5	DL5100ENGINE	2U INTEL SERVER NEHALEM 12 FC PORTS	$0.00	PH	27%	$0.00	$7,250.00	$0.00	$0.00	$0.00	$0.00	$7,250.00
5	DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	$145,000.00	PH	27%	$105,850.00	$14,500.00	$0.00	$0.00	$0.00	$0.00	$14,500.00
5	DL5200DREXP	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F	$0.00	PH	27%	$0.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DL5200ENGINE	DL5200 2U SERVER NEHALEM 12 FC	$72,500.00	PH	27%	$52,925.00	$7,250.00	$0.00	$0.00	$0.00	$0.00	$7,250.00
5	DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	$19,760.00	PH	27%	$14,424.80	$1,976.00	$0.00	$0.00	$0.00	$0.00	$1,976.00
5	DL700-2GDAE	DL FC DAE	$5,900.00	PH	27%	$4,307.00	$590.00	$0.00	$0.00	$0.00	$0.00	$590.00
5	DL700-710_UPG	UGRD KIT DL700 TO DL710	$0.00	PH	27%	$0.00	$6,000.00	$0.00	$0.00	$0.00	$0.00	$6,000.00
5	DL-ENGINE2	DL Server Module	$0.00	PH	27%	$0.00	$3,490.00	$0.00	$0.00	$0.00	$0.00	$3,490.00
5	DL-ENGINE210	SVR W/2 QUAD HBA & SCSI	$34,900.00	PH	27%	$25,477.00	$3,490.00	$0.00	$0.00	$0.00	$0.00	$3,490.00
5	DL-ENGINE210FD	SVR W/2 QUAD HBA & SCSI	$34,900.00	PH	27%	$25,477.00	$3,490.00	$0.00	$0.00	$0.00	$0.00	$3,490.00
5	DL-ENGINE-5U	5U INTEL BASED SERVER W/3.2 GHZ CPU & 2G	$0.00	PH	27%	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$3,000.00
5	DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	$50,000.00	PH	27%	$36,500.00	$5,000.00	$0.00	$0.00	$0.00	$0.00	$5,000.00
5	DLM-1000H-DAE	15 1TB SATA II DRIVES W/ ENCLOSURE	$0.00	PH	27%	$0.00	$3,072.50	$0.00	$0.00	$0.00	$0.00	$3,072.50
5	DLM-1000H-FD	FIELD INSTALLED DLM-1000H-DAE	$0.00	PH	27%	$0.00	$3,072.50	$0.00	$0.00	$0.00	$0.00	$3,072.50
5	DLM-1000S-FD	STORAGE SHELF FOR DLM FIELD INSTALLED	$0.00	PH	27%	$0.00	$3,072.50	$0.00	$0.00	$0.00	$0.00	$3,072.50
5	DLM-1000W-DAE	FULLY LOADED 4GB STILETTO DAE	$0.00	PH	27%	$0.00	$2,893.70	$0.00	$0.00	$0.00	$0.00	$2,893.70
5	DLM-1000W-FD	FIELD INSTALLED DLM-1000W-DAE	$0.00	PH	27%	$0.00	$2,893.70	$0.00	$0.00	$0.00	$0.00	$2,893.70
5	DLM-10GB6740	DLm Brocade VDX6740 10GigE switch	$15,995.00	PH	27%	$11,676.35	$2,399.25	$0.00	$0.00	$0.00	$0.00	$2,399.25
5	DLM120-2DM-A	DLM120 DUAL XBLADE STORAGE CONTROLLER	$0.00	PH	27%	$0.00	$1,342.50	$0.00	$0.00	$0.00	$0.00	$1,342.50
5	DLM120-4PDAE	DLM120 VAULT DAE	$0.00	PH	27%	$0.00	$590.00	$0.00	$0.00	$0.00	$0.00	$590.00
5	DLM120-AUX	DLM120 AUX XPE - 1 FC SLIC PER SP	$0.00	PH	27%	$0.00	$1,075.00	$0.00	$0.00	$0.00	$0.00	$1,075.00
5	DLM120-CS	DLM120 CONTROL STATION	$0.00	PH	27%	$0.00	$470.00	$0.00	$0.00	$0.00	$0.00	$470.00
5	DLM120-CS2	DLM120 BACKUP CONTROL STATION	$0.00	PH	27%	$0.00	$470.00	$0.00	$0.00	$0.00	$0.00	$470.00
5	DLM120-VAULT	DLM VAULT; 300GB; 15K; 4GB DRIVE; QTY: 5	$0.00	PH	27%	$0.00	$1,470.00	$0.00	$0.00	$0.00	$0.00	$1,470.00
5	DLM-2000H-DAE	15 2TB SATA II DRIVES RAID 6 W/ ENCL	$0.00	PH	27%	$0.00	$4,612.50	$0.00	$0.00	$0.00	$0.00	$4,612.50
5	DLM-2000H-FD	FIELD INSTALLED DLM-2000H-DAE	$0.00	PH	27%	$0.00	$4,612.50	$0.00	$0.00	$0.00	$0.00	$4,612.50
5	DLM-2000V-DAE	DLM 2TB VIPER DAE	$22,779.00	PH	27%	$16,628.67	$2,277.90	$0.00	$0.00	$0.00	$0.00	$2,277.90
5	DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	$22,779.00	PH	27%	$16,628.67	$2,277.90	$0.00	$0.00	$0.00	$0.00	$2,277.90
5	DLM2-10GES	DLM 10 GIG E SWITCH	$0.00	PH	27%	$0.00	$3,966.70	$0.00	$0.00	$0.00	$0.00	$3,966.70
5	DLM2-ACP	DLM ACCESS CONTROL POINT	$0.00	PH	27%	$0.00	$819.80	$0.00	$0.00	$0.00	$0.00	$819.80
5	DLM2-ACPFD	DLM GEN II - ACP-FIELD DEPLOY	$8,198.00	PH	27%	$5,984.54	$819.80	$0.00	$0.00	$0.00	$0.00	$819.80
5	DLM2-GES	DLM - 1GIG E SWITCH W/ STACKING MODULE	$0.00	PH	27%	$0.00	$762.50	$0.00	$0.00	$0.00	$0.00	$762.50
5	DLM2-VTEESC	DLM- VTE W/ 2 ESCON CHAN INTERFACE	$0.00	PH	27%	$0.00	$16,064.00	$0.00	$0.00	$0.00	$0.00	$16,064.00
5	DLM2-VTEESCFD	VTE - 3 ESCON INTERFACE - FIELD UPGRADE	$0.00	PH	27%	$0.00	$21,686.50	$0.00	$0.00	$0.00	$0.00	$21,686.50
5	DLM2-VTEFMM	DLM - VTE W/ 2 FICON MULTI-MODE	$0.00	PH	27%	$0.00	$12,717.00	$0.00	$0.00	$0.00	$0.00	$12,717.00
5	DLM2-VTEFMMFD	VTE 2 FICON ADAPTER; FIELD UPGRADE	$0.00	PH	27%	$0.00	$17,168.00	$0.00	$0.00	$0.00	$0.00	$17,168.00
5	DLM2-VTEFSM	DLM-VTE W/ 2 FICON SINGLE MODE	$0.00	PH	27%	$0.00	$12,717.00	$0.00	$0.00	$0.00	$0.00	$12,717.00
5	DLM2-VTEFSMFD	VTE 2 FICON ADAPTERS(SM) - FIELD UPGRADE	$0.00	PH	27%	$0.00	$17,168.00	$0.00	$0.00	$0.00	$0.00	$17,168.00
5	DLM3-10GES	DLM 10 GIGE SWITCH	$39,667.00	PH	27%	$28,956.91	$5,950.05	$0.00	$0.00	$0.00	$0.00	$5,950.05
5	DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	$8,198.00	PH	27%	$5,984.54	$819.80	$0.00	$0.00	$0.00	$0.00	$819.80
5	DLM3-CS	DLM GEN3 CONTROL STATION	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-CS2	DLM GEN3 2ND CONTROL STATION	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM3-DM	DLM3 STORAGE CONTROLLER	$17,500.00	PH	27%	$12,775.00	$1,750.00	$0.00	$0.00	$0.00	$0.00	$1,750.00
5	DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	$40,000.00	PH	27%	$29,200.00	$4,000.00	$0.00	$0.00	$0.00	$0.00	$4,000.00
5	DLM3-DMERES	DLM3 SPACE RESERVE FOR DME	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	$54,000.00	PH	27%	$39,420.00	$4,001.40	$0.00	$0.00	$0.00	$0.00	$4,001.40
5	DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	$9,402.00	PH	27%	$6,863.46	$940.20	$0.00	$0.00	$0.00	$0.00	$940.20
5	DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	$12,693.00	PH	27%	$9,265.89	$940.55	$0.00	$0.00	$0.00	$0.00	$940.55
5	DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	$23,625.00	PH	27%	$17,246.25	$1,750.61	$0.00	$0.00	$0.00	$0.00	$1,750.61
5	DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	PH	27%	$5,566.25	$1,143.75	$0.00	$0.00	$0.00	$0.00	$1,143.75
5	DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	$12,000.00	PH	27%	$8,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	$8,465.00	PH	27%	$6,179.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-SPE	DLM GEN3 SPE	$85,347.00	PH	27%	$62,303.31	$8,534.70	$0.00	$0.00	$0.00	$0.00	$8,534.70
5	DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	$1,500.00	PH	27%	$1,095.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	$2,600.00	PH	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	$16,649.00	PH	27%	$12,153.77	$1,664.90	$0.00	$0.00	$0.00	$0.00	$1,664.90
5	DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	$6,075.00	PH	27%	$4,434.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	$4,000.00	PH	27%	$2,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	$120,000.00	PH	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	$162,000.00	PH	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	$120,000.00	PH	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	$162,000.00	PH	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	$135.00	PH	27%	$98.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-7500BASE	DLm4 VNX7500 rack base	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-7500-CS	DLm8100 VNX7500 Control Station	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-7500-CS2	DLm8100 VNX7500 2nd Control Station	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM4-7500-VLT	DLm8100 VNX7500 Vault DAE	$16,649.00	PH	27%	$12,153.77	$1,664.90	$0.00	$0.00	$0.00	$0.00	$1,664.90
5	DLM4-8100FMM	DLm8100 FICON Multi-Mode VTE	$0.00	PH	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM4-8100FMMU	DLm8100 FICON Multi-Mode VTE Upgrade	$0.00	PH	27%	$0.00	$13,004.55	$0.00	$0.00	$0.00	$0.00	$13,004.55
5	DLM4-8100FSM	DLm8100 FICON Single-Mode VTE	$0.00	PH	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM4-8100FSMU	DLm8100 FICON Single-Mode VTE Upgrade	$0.00	PH	27%	$0.00	$13,004.55	$0.00	$0.00	$0.00	$0.00	$13,004.55
5	DLM4-DD890BAS	DLm4 DD rack base for DD890	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM4-DD990BAS	DLm4 DD rack base for DD990	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM4-DDSTRBAS	DLm4 DD Rack Base for Expansion Storage	$5,000.00	PH	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM4G15-300HS	DLM 300GB 15K DRIVE - HOT SPARE FOR VAUL	$0.00	PH	27%	$0.00	$294.00	$0.00	$0.00	$0.00	$0.00	$294.00
5	DLM4-VNX-UPG	DLm4 Exp VNX upgrade rack base	$6,075.00	PH	27%	$4,434.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM4-VTECBASE	DLm8100 VTEC rack base	$6,800.00	PH	27%	$4,964.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4VTECBASE2	DLm8100 VTEC rack base #2	$6,800.00	PH	27%	$4,964.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-10GES	DLM8000 10GIGE SWITCH	$48,800.00	PH	27%	$35,624.00	$7,320.00	$0.00	$0.00	$0.00	$0.00	$7,320.00
5	DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	$8,198.00	PH	27%	$5,984.54	$819.80	$0.00	$0.00	$0.00	$0.00	$819.80
5	DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	PH	27%	$5,566.25	$1,143.75	$0.00	$0.00	$0.00	$0.00	$1,143.75
5	DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	$12,000.00	PH	27%	$8,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	$6,800.00	PH	27%	$4,964.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	$120,000.00	PH	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	$162,000.00	PH	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	$120,000.00	PH	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	$162,000.00	PH	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM960-4PDAE	DLM960 VAULT DISK ARRAY ENCLOSURE	$0.00	PH	27%	$0.00	$590.00	$0.00	$0.00	$0.00	$0.00	$590.00
5	DLM960-8C3-U	DLM960 STORAGE CONTROLLER- FIELD INSTALL	$0.00	PH	27%	$0.00	$4,248.00	$0.00	$0.00	$0.00	$0.00	$4,248.00
5	DLM960-AUXF	DLM960 AUX XPE - UP TO 8 CONTRL & 960 DR	$0.00	PH	27%	$0.00	$9,735.00	$0.00	$0.00	$0.00	$0.00	$9,735.00
5	DLM960-CS	DLM960 CONTROL STATION	$0.00	PH	27%	$0.00	$635.00	$0.00	$0.00	$0.00	$0.00	$635.00
5	DLM960-CS2	DLM960 BACKUP CONTROL STATION	$0.00	PH	27%	$0.00	$635.00	$0.00	$0.00	$0.00	$0.00	$635.00
5	DLM960-DM-8C3	DLM960 STORAGE CONTROLLER	$0.00	PH	27%	$0.00	$3,268.00	$0.00	$0.00	$0.00	$0.00	$3,268.00
5	DLM960-DME0	DLM960 EMPTY BASE STORAG CNTRLR ENCLOSUR	$0.00	PH	27%	$0.00	$1,590.00	$0.00	$0.00	$0.00	$0.00	$1,590.00
5	DLM960-DME1	DLM960 EMPTY STORAGE CONTROLLER ENCLOSUR	$0.00	PH	27%	$0.00	$1,590.00	$0.00	$0.00	$0.00	$0.00	$1,590.00
5	DLM960-DME1-U	DLM960 EMPTY STORAGE CNTRL ENCLOSUR UPGD	$0.00	PH	27%	$0.00	$1,531.65	$0.00	$0.00	$0.00	$0.00	$1,531.65
5	DLM960-VAULT	DLM FC VLT PCK - 300GB 15K DRIVES QTY 5	$0.00	PH	27%	$0.00	$1,470.00	$0.00	$0.00	$0.00	$0.00	$1,470.00
5	DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	$300.00	PH	27%	$219.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	$619.00	PH	27%	$451.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMP40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	$2,200.00	PH	27%	$1,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMP40U-60-IE	EUROPEAN POWER KIT -RACK-40U-60 PWR COR	$1,150.00	PH	27%	$839.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMP40U-60-RS	Russellstoll 3750DP Power kit	$2,200.00	PH	27%	$1,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMP40U-60-US	POWER KIT FOR US POWER	$1,150.00	PH	27%	$839.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMRK1-NAS	40U TITAN RACK DOOR W LOGO; 1-PHASE 4PDP	$0.00	PH	27%	$0.00	$846.50	$0.00	$0.00	$0.00	$0.00	$846.50
5	DLMRK2-VTEC	40U TITAN RACK DOOR W LOGO 1PHASE ACCES	$0.00	PH	27%	$0.00	$846.50	$0.00	$0.00	$0.00	$0.00	$846.50
5	DLMRK3-EXP	40U TITAN RACK CAB 2ND NS960 DOORS SKINS	$0.00	PH	27%	$0.00	$846.50	$0.00	$0.00	$0.00	$0.00	$846.50
5	DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	$4,200.00	PH	27%	$3,066.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMRK4-STR	40U TITAN RACK DOORS SKINS CAB DLM STRG	$0.00	PH	27%	$0.00	$846.50	$0.00	$0.00	$0.00	$0.00	$846.50
5	DLMRK-SECURE	40U RACK STABILIZING KIT	$190.00	PH	27%	$138.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-SFPP	DLM OPTICAL SFP+	$950.00	PH	27%	$693.50	$95.00	$0.00	$0.00	$0.00	$0.00	$95.00
5	DLM-XFP-CU	DLM COPPER XFP	$0.00	PH	27%	$0.00	$101.40	$0.00	$0.00	$0.00	$0.00	$101.40
5	DLM-XFP-OPT	DLM OPTICAL XFP	$1,014.00	PH	27%	$740.22	$101.40	$0.00	$0.00	$0.00	$0.00	$101.40
5	DL-STBY	STANDBY SERVER OPTION FOR DL4100	$0.00	PH	27%	$0.00	$2,830.00	$0.00	$0.00	$0.00	$0.00	$2,830.00
5	DL-STBYC	OPTIONAL STANDBY SERVER W/CMPRSS CRD FOR	$48,300.00	PH	27%	$35,259.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DL-STBYC-FD	OPTN FLD INSTL STNBY SRVR W/CMPRSS CRD F	$0.00	PH	27%	$0.00	$4,830.00	$0.00	$0.00	$0.00	$0.00	$4,830.00
5	DL-STBY-FD	FIELD INSTALL STANDBY SERVER OPTION FOR	$0.00	PH	27%	$0.00	$2,830.00	$0.00	$0.00	$0.00	$0.00	$2,830.00
5	DL-VAULT-DAE	4GB VAULT DAE W/(6) 146GB FC DRIVES	$12,020.00	PH	27%	$8,774.60	$1,202.00	$0.00	$0.00	$0.00	$0.00	$1,202.00
5	GDA-U	GDA;CONTROLLER UPGRADE	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	L-890U384-B	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-ENHHWDD-01	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	PH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHHWDD-H1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-PREHWDD-01	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	PH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDD-H1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	PH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDP-H1	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	PH	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PC-ARGENT	POWER CORD; ARGENTINA;IRAM2073;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ARGENT-1	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ARGENT-1N	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ASTLNZ-1	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ASTLNZ-1N	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-AUS-NZ	POWER CORD; AUSTRALIA-NZ;AS3112;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-EUROPE	POWER CORD;CONTENTEUROPE;CEE7/7;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-EUROPE-1	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-EUROPE-1N	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ISRAEL	POWER CORD; ISRAEL;SI32;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ISRAEL-1	POWER CORD,DD ISRAEL,SI32,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ISRAEL-1N	POWER CORD,DD ISRAEL,SI32,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ITALY	POWER CORD; ITALY;10A;CEI-23-16;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ITALY-1	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-ITALY-1N	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-JAPAN	POWER CORD; JAPAN;JIS8303;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-JAPAN-1N	POWER CORD,DD JAPAN,JIS8303,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-KOREA	POWER CORD; KOREA;KSC8305;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-KOREA-1	POWER CORD,DD KOREA,KSC8305,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-KOREA-1N	POWER CORD,DD KOREA,KSC8305,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA120V-2	POWER CORD; NORTHAMER;120V;5-15P;C13;2FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA120V-6	POWER CORD; NORTHAMER;120V;5-15P;C13;6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA120V-L	POWER CORD; NORTHAMER;L5-15P;C13;6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA120VL-1	POWER CORD NORAMERICA120V L5-15P C13 2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA240V-6	POWER CORD; NORTHAMER;240V;6-15P;C13;6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA240V6-1	POWER CORD;DD NORAMERIC240V,6-15PC13,6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-NA240V6-1N	POWER CORD DD NORAMERIC240V 6-15PC13 6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU-10F	POWER CORD; TO-PDU;C14;C13;10FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU10F-1	POWER CORD,DD TO-PDU,C14,C13,2M10FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU10F-1N	POWER CORD,DD TO-PDU,C14,C13,2M10FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PC-PDU-1M	POWER CORD; TO-PDU;10A;C14;C13;1M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU1M-1N	POWER CORD,DD TO-PDU,10A,C14,C13,1M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDU-JAP	POWER CORD; TO-PDU;JAPANPSE;C14;C13;2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDUJAP-1	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-PDUJAP-1N	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30ASTL	POWER CORD;AUSTRALIA;RACK;DUAL;TWISTLOCK	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30ASTL-1	POWER CORD SINGLE PHASE AUSTL RACK DUAL	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30ASTL-1N	POWER CORD SINGLE PHASE AUSTL RACK DUAL	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30ASTLN	POWER CORD,AUSTRALIA,RACK,DUAL,TWISTLOCK	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30IEC3	POWER CORD;INTERNATIONAL;RK;DUAL;IEC309	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30IEC3-1	POWER CORD SINGLE PHASE INTL RACK DL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30IEC3-1N	POWER CORD SINGLE PHASE INTL RACK DL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30IEC3N	POWER CORD,INTERNATIONAL,RK,DUAL,IEC309	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-RS-1N	POWER CORD SINGLE PHASE US RACK DUAL R&S	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-US	POWER CORD;US&JAP;RACK;DUAL;TWISTLOCK	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-US-1N	POWER CORD SINGLE PHASE US&JAP RACK DUAL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	$2,255.00	PH	27%	$1,646.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	$2,255.00	PH	27%	$1,646.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3DPPH-1N	POWER CORD 3PH 40A DELTA HBL-HBL N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3DPPRS-1N	POWER CORD 3PH 40A DELTA HBL-RS N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	$2,255.00	PH	27%	$1,646.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3Y32FLE	POWER CORD,3 PH,32A,FLYING LEAD,INTL	$3,920.00	PH	27%	$2,861.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3Y32IEC	POWER CORD,3PH,32A,WYE,IEC309-GARO,INTL	$3,920.00	PH	27%	$2,861.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YFLA-1N	POWER CORD 3PH 32A FLYINGLEAD N AMER	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YFLE-1	POWER CORD 3PH 32A FLYING LEAD INTL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YFLE-1N	POWER CORD 3PH 32A FLYING LEAD INTL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YIEC-1	POWER CORD 3PH 32A WYE IEC309-GARO INTL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-RK3YIEC-1N	POWER CORD 3PH 32A WYE IEC309-GARO INTL	$575.00	PH	27%	$419.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SAFR-IND	POWER CORD;S.AFRICA-INDIA;BS546;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SAFRIND-1	POWER CORD,DD S AFRICA-INDIA,BS546C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SAFRIND-1N	POWER CORD DD S AFRICA-INDIA BS546C13 2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SWITZ	POWER CORD; SWITZERLAND;SEV1011;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SWITZ-1	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-SWITZ-1N	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-TAIWAN	POWER CORD; TAIWAN; BSMI; C13; 6FT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-TAIWAN-1	POWER CORD,DD TAIWAN, BSMI, C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-TAIWAN-1N	POWER CORD,DD TAIWAN, BSMI, C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-UK	POWER CORD; UK;BS1363;C13;2.5M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-UK-1	POWER CORD,DD UK,BS1363,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PC-UK-1N	POWER CORD,DD UK,BS1363,C13,2M	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EX2UA	PACKAGING;DD SYSTEM;EXTERNAL;2UA	$275.00	PH	27%	$200.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT1U	PACKAGING;DD120;EXTERNAL;1U	$175.00	PH	27%	$127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT20	PACKAGING;ES20;EXTERNAL;3U	$175.00	PH	27%	$127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT2U	PACKAGING;DD SYSTEM;EXTERNAL;2U	$225.00	PH	27%	$164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT3U	PACKAGING;DD5XX;EXTERNAL;3U	$225.00	PH	27%	$164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT4U	PACKAGING;DD880;EXTERNAL;4U	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-DD-EXT990	PACKAGING;EXTERNAL;4U;DD990	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PK-RACK-40	PACKAGING;40U DDRACK	$900.00	PH	27%	$657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKT;FAC INS	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD RACK	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	$157,250.00	PH	27%	$114,792.50	$17,297.50	$14,152.50	$0.00	$0.00	$0.00	$17,297.50
5	R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	$209,000.00	PH	27%	$152,570.00	$22,990.00	$18,810.00	$0.00	$0.00	$0.00	$22,990.00
5	R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	$55,950.00	PH	27%	$40,843.50	$6,154.50	$5,035.50	$0.00	$0.00	$0.00	$6,154.50
5	R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	R-DS60-3-90SR	OPT DS60 SHELF 30X3T SASHD RACK RETN	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	$104,950.00	PH	27%	$76,613.50	$11,544.50	$9,445.50	$0.00	$0.00	$0.00	$11,544.50
5	R-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD RACK	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	$127,200.00	PH	27%	$92,856.00	$13,992.00	$11,448.00	$0.00	$0.00	$0.00	$13,992.00
5	R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK RETN	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	R-DS60-4-180SRN	OPT DS60 SHELF 45X4T SASHD RACK RETN	$190,600.00	PH	27%	$139,138.00	$20,966.00	$17,154.00	$0.00	$0.00	$0.00	$20,966.00
5	R-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD RACK	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	R-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD RACK	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	R-DS60-4-240SR	OPT DS60 SHELF 60X4T SASHD RACK RETN	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	R-DS60-4-240SRN	OPT DS60 SHELF 60X4T SASHD RACK RETN	$253,300.00	PH	27%	$184,909.00	$27,863.00	$22,797.00	$0.00	$0.00	$0.00	$27,863.00
5	R-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD RACK	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	$67,850.00	PH	27%	$49,530.50	$7,463.50	$6,106.50	$0.00	$0.00	$0.00	$7,463.50
5	R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	$26,250.00	PH	27%	$19,162.50	$2,887.50	$2,362.50	$0.00	$0.00	$0.00	$2,887.50
5	R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	$26,250.00	PH	27%	$19,162.50	$2,887.50	$2,362.50	$0.00	$0.00	$0.00	$2,887.50
5	R-ES30-15A-B	OPTION;ES30 SHELF;15X1T SATAHD;RACK;ARHV	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-15-B	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	R-ES30-30A	OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	R-ES30-30A-B	OPTION;ES30 SHELF;15X2T SATAHD;RACK;ARHV	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-30-B	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	R-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	R-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-30SR	OPTION,ES30 SHELF,15X2T SASHD,RACK,RETN	$36,400.00	PH	27%	$26,572.00	$4,004.00	$3,276.00	$0.00	$0.00	$0.00	$4,004.00
5	R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHD;RACK;RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-ES30-45SR	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-45SRN	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	$53,150.00	PH	27%	$38,799.50	$5,846.50	$4,783.50	$0.00	$0.00	$0.00	$5,846.50
5	R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	R-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	R-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	$63,800.00	PH	27%	$46,574.00	$7,018.00	$5,742.00	$0.00	$0.00	$0.00	$7,018.00
5	R-FACIN7200	OPTION,FACTORY INSTALL KIT,DD7200	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-FACIN9500	OPTION FACTORY INSTALL KIT DD9500	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-FACINS2UA	OPTION;FACTORY INSTALL KIT;40U;860/890	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-FACINS990	OPTION;FACTORY INSTALL;KIT;40URACK;DD990	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M,RACK	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; RACK	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;RACK	$500.00	PH	27%	$365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	T-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10G-S2PC	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	$900.00	PH	27%	$657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-L4PC1	NIC,GBE,LP,PCIE,TX,4-PORT,COP,UPGRADE	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	$900.00	PH	27%	$657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTPATH	$10,000.00	PH	27%	$7,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	$22,000.00	PH	27%	$16,060.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	$9,700.00	PH	27%	$7,081.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTPATH;UPG	$9,700.00	PH	27%	$7,081.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-8GFC-2P	UPGRADE;HBA;8GBIT FC;PCIE;2-PORT	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	$30,000.00	PH	27%	$21,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	$22,000.00	PH	27%	$16,060.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	$1,100.00	PH	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-A16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-A6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	$600.00	PH	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-DS60-3-135S	DS60 SHELF 45X3TB SAS HDD UPGRADE	$196,550.00	PH	27%	$143,481.50	$21,620.50	$17,689.50	$0.00	$0.00	$0.00	$21,620.50
5	U-DS60-3-135SR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	$196,550.00	PH	27%	$143,481.50	$21,620.50	$17,689.50	$0.00	$0.00	$0.00	$21,620.50
5	U-DS60-3-180S	DS60 SHELF 60X3TB SAS HDD UPGRADE	$261,200.00	PH	27%	$190,676.00	$28,732.00	$23,508.00	$0.00	$0.00	$0.00	$28,732.00
5	U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	$261,200.00	PH	27%	$190,676.00	$28,732.00	$23,508.00	$0.00	$0.00	$0.00	$28,732.00
5	U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	$69,950.00	PH	27%	$51,063.50	$7,694.50	$6,295.50	$0.00	$0.00	$0.00	$7,694.50
5	U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	$69,950.00	PH	27%	$51,063.50	$7,694.50	$6,295.50	$0.00	$0.00	$0.00	$7,694.50
5	U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	$131,150.00	PH	27%	$95,739.50	$14,426.50	$11,803.50	$0.00	$0.00	$0.00	$14,426.50
5	U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	$131,150.00	PH	27%	$95,739.50	$14,426.50	$11,803.50	$0.00	$0.00	$0.00	$14,426.50
5	U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	$64,750.00	PH	27%	$47,267.50	$7,122.50	$5,827.50	$0.00	$0.00	$0.00	$7,122.50
5	U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	$64,750.00	PH	27%	$47,267.50	$7,122.50	$5,827.50	$0.00	$0.00	$0.00	$7,122.50
5	U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	$159,000.00	PH	27%	$116,070.00	$17,490.00	$14,310.00	$0.00	$0.00	$0.00	$17,490.00
5	U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	$159,000.00	PH	27%	$116,070.00	$17,490.00	$14,310.00	$0.00	$0.00	$0.00	$17,490.00
5	U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	$238,200.00	PH	27%	$173,886.00	$26,202.00	$21,438.00	$0.00	$0.00	$0.00	$26,202.00
5	U-DS60-4-180SR	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	$238,200.00	PH	27%	$173,886.00	$26,202.00	$21,438.00	$0.00	$0.00	$0.00	$26,202.00
5	U-DS60-4-240S	DS60 SHELF 60X4TB SAS HDD UPGRADE	$316,600.00	PH	27%	$231,118.00	$34,826.00	$28,494.00	$0.00	$0.00	$0.00	$34,826.00
5	U-DS60-4-240SR	DS60 SHELF 60X4TB SAS HDD RETN UPGRADE	$316,600.00	PH	27%	$231,118.00	$34,826.00	$28,494.00	$0.00	$0.00	$0.00	$34,826.00
5	U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	$84,800.00	PH	27%	$61,904.00	$9,328.00	$7,632.00	$0.00	$0.00	$0.00	$9,328.00
5	U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	$84,800.00	PH	27%	$61,904.00	$9,328.00	$7,632.00	$0.00	$0.00	$0.00	$9,328.00
5	U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	$79,750.00	PH	27%	$58,217.50	$8,772.50	$7,177.50	$0.00	$0.00	$0.00	$8,772.50
5	U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	$79,750.00	PH	27%	$58,217.50	$8,772.50	$7,177.50	$0.00	$0.00	$0.00	$8,772.50
5	U-E16-DC	UPGRADE; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	PH	27%	$0.00	$6,699.00	$5,481.00	$0.00	$0.00	$0.00	$6,699.00
5	U-E32-DC	UPGRADE; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	PH	27%	$0.00	$11,203.50	$9,166.50	$0.00	$0.00	$0.00	$11,203.50
5	U-E8-DC	ES20;8TB STORSHLF;DUALCTL;REFURB;UPGRADE	$0.00	PH	27%	$0.00	$4,510.00	$3,690.00	$0.00	$0.00	$0.00	$4,510.00
5	U-E8-SC	ES20;8TB SHELF;SINGLECTRL;REFURB;UPGRADE	$38,000.00	PH	27%	$27,740.00	$4,180.00	$3,420.00	$0.00	$0.00	$0.00	$4,180.00
5	U-ES20	UPGRADE; ES20 - TOP LEVEL	$0.00	PH	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-ES20-16A	ES20SHELF;16X1TB HDD;2XCTL;ARCHV;UPGRADE	$0.00	PH	27%	$0.00	$5,027.00	$4,113.00	$0.00	$0.00	$0.00	$5,027.00
5	U-ES20-32A	ES20SHELF;16X2TB HDD;2XCTL;ARCHV;UPGRADE	$0.00	PH	27%	$0.00	$8,668.00	$7,092.00	$0.00	$0.00	$0.00	$8,668.00
5	U-ES30-15	ES30 SHELF;15X1TB HDD;2XLCC;UPGRADE	$27,450.00	PH	27%	$20,038.50	$3,019.50	$2,470.50	$0.00	$0.00	$0.00	$3,019.50
5	U-ES30-15A	ES30 SHELF;15X1TB HDD;2XLCC;ARCHVUPGRADE	$27,450.00	PH	27%	$20,038.50	$3,019.50	$2,470.50	$0.00	$0.00	$0.00	$3,019.50
5	U-ES30-30	ES30 SHELF;15X2TB HDD;2XLCCUPGRADE	$38,350.00	PH	27%	$27,995.50	$4,218.50	$3,451.50	$0.00	$0.00	$0.00	$4,218.50
5	U-ES30-30A	ES30 SHELF;15X2TB HDD;2XLCC;ARCHVUPGRADE	$38,350.00	PH	27%	$27,995.50	$4,218.50	$3,451.50	$0.00	$0.00	$0.00	$4,218.50
5	U-ES30-30S	ES30 SHELF,15X2TB SAS HDD,UPGRADE	$38,350.00	PH	27%	$27,995.50	$4,218.50	$3,451.50	$0.00	$0.00	$0.00	$4,218.50
5	U-ES30-30SR	ES30 SHELF,15X2TB SAS HDD,RETN,UPGRADE	$38,350.00	PH	27%	$27,995.50	$4,218.50	$3,451.50	$0.00	$0.00	$0.00	$4,218.50
5	U-ES30-45	ES30 SHELF;15X3TB SATA HDD;UPGRADE	$69,150.00	PH	27%	$50,479.50	$7,606.50	$6,223.50	$0.00	$0.00	$0.00	$7,606.50
5	U-ES30-45A	ES30 SHELF;15X3TB SATA HDD;ARCHV;UPGRADE	$69,150.00	PH	27%	$50,479.50	$7,606.50	$6,223.50	$0.00	$0.00	$0.00	$7,606.50
5	U-ES30-45S	ES30 SHELF,15X3TB SAS HDD,UPGRADE	$69,150.00	PH	27%	$50,479.50	$7,606.50	$6,223.50	$0.00	$0.00	$0.00	$7,606.50
5	U-ES30-45SR	ES30 SHELF,15X3TB SAS HDD,RETN,UPGRADE	$69,150.00	PH	27%	$50,479.50	$7,606.50	$6,223.50	$0.00	$0.00	$0.00	$7,606.50
5	U-ES30-60S	ES30 SHELF 15X4TB SAS HDD UPGRADE	$79,750.00	PH	27%	$58,217.50	$8,772.50	$7,177.50	$0.00	$0.00	$0.00	$8,772.50
5	U-ES30-60SR	ES30 SHELF 15X4TB SAS HDD RETN UPGRADE	$79,750.00	PH	27%	$58,217.50	$8,772.50	$7,177.50	$0.00	$0.00	$0.00	$8,772.50
5	U-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;UPGRADE	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;UPGRADE	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;UPGRADE	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;UPGRADE	$500.00	PH	27%	$365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-VTL-4G-2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	$1,600.00	PH	27%	$1,168.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	$3,700.00	PH	27%	$2,701.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	$2,000.00	PH	27%	$1,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	$2,200.00	PH	27%	$1,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	$2,200.00	PH	27%	$1,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	$2,000.00	PH	27%	$1,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	$100.00	PH	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	$200.00	PH	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	$200.00	PH	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-FAN-A	SPARE FAN DD9500	$250.00	PH	27%	$182.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	$1,850.00	PH	27%	$1,350.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	$1,600.00	PH	27%	$1,168.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-4UB-PS	SPARE POWERSUPPLY DD2500 4200 4500 7200	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-PS-A	SPARE POWER SUPPLY DD9500	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	$300.00	PH	27%	$219.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	$74,000.00	PH	27%	$54,020.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	$50,000.00	PH	27%	$36,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	$50,000.00	PH	27%	$36,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-880-RAIL	SPARE; SLIDE RAIL KIT; DD880;DD880G	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD890	$80,000.00	PH	27%	$58,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890	$80,000.00	PH	27%	$58,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	$800.00	PH	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-9500-MEMR	SPARE MEM RISER DD9500	$1,200.00	PH	27%	$876.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	$148,000.00	PH	27%	$108,040.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	$1,200.00	PH	27%	$876.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-BEZEL	SPARE;BEZEL;4U;DD990	$100.00	PH	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-CHASS	SPARE;CHASSIS W/O HDD;DD990	$145,000.00	PH	27%	$105,850.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-FAN	SPARE;FAN;DD990	$240.00	PH	27%	$175.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	$2,600.00	PH	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-MEMBD	SPARE;MEMORY BOARD;DD990	$1,150.00	PH	27%	$839.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-NVBB	SPARE;BBU;NVRAM;DD990	$1,850.00	PH	27%	$1,350.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-PS	SPARE; POWER SUPPLY;DD990	$870.00	PH	27%	$635.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-990-URAIL	SPARE;UNIV RAILKIT;DD990	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GBT15M	CABLE 10GBASE-T 15 METER	$225.00	PH	27%	$164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GBT15MN	CABLE 10GBASE-T 15 METER	$225.00	PH	27%	$164.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GBT5M	CABLE 10GBASE-T 5 METER	$75.00	PH	27%	$54.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GBT5MN	CABLE 10GBASE-T 5 METER	$75.00	PH	27%	$54.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	$650.00	PH	27%	$474.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	$400.00	PH	27%	$292.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GSFP5M	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	$325.00	PH	27%	$237.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	$1,700.00	PH	27%	$1,241.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-880-SHLF	SPARE; SHELF; 24+ IN; 0U	$500.00	PH	27%	$365.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	$2,500.00	PH	27%	$1,825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	$50.00	PH	27%	$36.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	$60.00	PH	27%	$43.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	$70.00	PH	27%	$51.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	$2,050.00	PH	27%	$1,496.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	$2,050.00	PH	27%	$1,496.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	$2,050.00	PH	27%	$1,496.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	$1,500.00	PH	27%	$1,095.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	$3,300.00	PH	27%	$2,409.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	$1,500.00	PH	27%	$1,095.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	$1,300.00	PH	27%	$949.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	$2,200.00	PH	27%	$1,606.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	$2,050.00	PH	27%	$1,496.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A6	CABLE;EXTD RETN,MINISAS CABLEKIT;4TO5ES	$470.00	PH	27%	$343.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A7	CABLE;EXTD RETN,MINISAS CABLEKIT;6TO12ES	$700.00	PH	27%	$511.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A8	CABLE;EXTD RETN,MINISAS CABLEKT;13TO24ES	$1,310.00	PH	27%	$956.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-CBLKT-A9	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES	$2,050.00	PH	27%	$1,496.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	$57.00	PH	27%	$41.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	$57.00	PH	27%	$41.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	$31.00	PH	27%	$22.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	$31.00	PH	27%	$22.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$608.00	PH	27%	$443.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$608.00	PH	27%	$443.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$731.00	PH	27%	$533.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$731.00	PH	27%	$533.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$841.00	PH	27%	$613.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	$841.00	PH	27%	$613.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-RKPDP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	$2,680.00	PH	27%	$1,956.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-RKPDP3YU	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	$2,680.00	PH	27%	$1,956.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-SECUR-40	SPARE;SECURE;STABILIZING KIT;40U DDRACK	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-SECUREBAR	SECURING BAR KIT	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	$4,700.00	PH	27%	$3,431.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	$5,700.00	PH	27%	$4,161.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	$52.00	PH	27%	$37.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-BEZ-4U	SPARE DS60 4U BEZEL	$71.00	PH	27%	$51.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-CHAS	SPARE DS60 CHASSIS	$17,866.00	PH	27%	$13,042.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-DS60-CMA-1U	SPARE CMA 1U	$1,931.00	PH	27%	$1,409.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	$44.00	PH	27%	$32.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-CMA-REAR	SPARE CMA REAR	$1,795.00	PH	27%	$1,310.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-CTL	SPARE DS60 CONTROLLER	$4,326.00	PH	27%	$3,157.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-FAN	SPARE DS60 FAN	$231.00	PH	27%	$168.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-PS	SPARE DS60 PSU	$2,287.00	PH	27%	$1,669.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	$1,435.00	PH	27%	$1,047.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	$1,700.00	PH	27%	$1,241.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	$2,600.00	PH	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	$2,600.00	PH	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	$3,500.00	PH	27%	$2,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	$3,500.00	PH	27%	$2,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	$1,078.00	PH	27%	$786.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-BEZL	SPARE;BEZEL;ES30	$100.00	PH	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	$10,100.00	PH	27%	$7,373.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	$3,000.00	PH	27%	$2,190.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	$2,000.00	PH	27%	$1,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-ES30-RAIL	SSPARE;UNIV RAILKIT;ES30	$120.00	PH	27%	$87.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;SPARE	$322.00	PH	27%	$235.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-HA-INTER-1	CABLE HA INTERCONNECT CTLR 1M;SPARE	$125.00	PH	27%	$91.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-HA-INTER-5	CABLE HA INTERCONNECT CTLR 5M;SPARE	$125.00	PH	27%	$91.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	$3,500.00	PH	27%	$2,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	$2,300.00	PH	27%	$1,679.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	$6,000.00	PH	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKCONSOLE-2	SPARE,CONSOLE KIT,40U DDRACK V2	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKFRONTDOOR	SPARE,FRONT DOOR KIT,40U DDRACK	$1,000.00	PH	27%	$730.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	$450.00	PH	27%	$328.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RK-PDU	SPARE;PDU;C13;DDRACK	$450.00	PH	27%	$328.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	$2,680.00	PH	27%	$1,956.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	$2,680.00	PH	27%	$1,956.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RKPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	$450.00	PH	27%	$328.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	$1,800.00	PH	27%	$1,314.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	$220.00	PH	27%	$160.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	$220.00	PH	27%	$160.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	$430.00	PH	27%	$313.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB,1 METER	$280.00	PH	27%	$204.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB,2 METER	$280.00	PH	27%	$204.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB,5 METER	$470.00	PH	27%	$343.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	$200.00	PH	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	$4,500.00	PH	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	$5,000.00	PH	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	$280.00	PH	27%	$204.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	$280.00	PH	27%	$204.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	$350.00	PH	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	$470.00	PH	27%	$343.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	$120.00	PH	27%	$87.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;2 METER	$150.00	PH	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSMS3	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	$200.00	PH	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	$310.00	PH	27%	$226.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	$380.00	PH	27%	$277.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	$1,800.00	PH	27%	$1,314.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	$1,900.00	PH	27%	$1,387.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	$1,200.00	PH	27%	$876.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-MSCSTAB	MISC BRACKET STABILIZATION QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-RACK	RACK 44UD 12TRAY 6DROP HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-RE	ATMOS G2 PLATFORM BASE	$21,207.00	PM	27%	$15,481.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-12-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	A2-8-RACK	RACK 44UD 8TRAY 6DROP HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-RE	ATMOS G2 PLATFORM BASE	$24,310.00	PM	27%	$17,746.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-8-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-ND15-T1	ATMOS G2 PLATFORM NODE 15 DISK 1T	$0.00	PM	27%	$0.00	$1,430.00	$1,001.00	$0.00	$429.00	$0.00	$1,430.00
5	A2-ND15-T2	ATMOS G2 PLATFORM NODE 15 DISK 2T	$0.00	PM	27%	$0.00	$2,180.00	$1,526.00	$0.00	$654.00	$0.00	$2,180.00
5	A2-ND15-T3	ATMOS G2 PLATFORM NODE 15 DISK 3T	$0.00	PM	27%	$0.00	$2,800.00	$1,960.00	$0.00	$840.00	$0.00	$2,800.00
5	A2-ND60-T1	ATMOS G2 PLATFORM NODE 60 DISK 1T	$0.00	PM	27%	$0.00	$4,260.00	$2,982.00	$0.00	$1,278.00	$0.00	$4,260.00
5	A2-ND60-T2	ATMOS G2 PLATFORM NODE 60 DISK 2T	$0.00	PM	27%	$0.00	$7,200.00	$5,040.00	$0.00	$2,160.00	$0.00	$7,200.00
5	A2-ND60-T3	ATMOS G2 PLATFORM NODE 60 DISK 3T	$0.00	PM	27%	$0.00	$9,850.00	$6,895.00	$0.00	$2,955.00	$0.00	$9,850.00
5	A2-P40U-ASTL	CBLE CABPWR AUST QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-P40U-US	CBLE CABPWR L6-30A US QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-RACK	RACK 40UT 2DROP HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-RC	ATMOS G2 PLATFORM BASE	$4,650.00	PM	27%	$3,394.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-RE	ATMOS G2 PLATFORM BASE	$8,235.00	PM	27%	$6,011.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-SWGB-X	SWCH 1GBE 24P HAPW FLD QTY1 G2	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-XC	ATMOS G2 PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A2-T-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-10G-TWINAX	G3 10GB TWINAX CABLE	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PD-INT	CBLE CABPWR D3PH INT QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PD-RS	CBLE CABPWR D3PH RSSLLSTL QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PD-US	CBLE CABPWR D3PH US QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PW-INT-FL	CBLE CABPWR W3PH INTL FLYLD QTY 1BK/1GR	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PW-INT-P	CBLE CABPWR W3PH INTL P432-6 QTY 1BK/1GR	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PW-US-FL	CBLE CABPWR W3PH US FLYLD QTY 1BK/1GR	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-3PW-US-L22	CBLE CABPWR W3PH US L22-30P QTY 1BK/1GR	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-DISK60-T1T	DISK PACK 60 1TB SATA 7.2K QTY1 TAA G3	$49,500.00	PM	27%	$36,135.00	$4,950.00	$3,465.00	$0.00	$1,485.00	$0.00	$4,950.00
5	A3-DISK60-T2T	DISK PACK 60 2TB SATA 7.2K QTY1 TAA G3	$74,800.00	PM	27%	$54,604.00	$7,480.00	$5,236.00	$0.00	$2,244.00	$0.00	$7,480.00
5	A3-DISK60-T4T	DISK PACK 60 4TB SATA 7.2K QTY1 TAA G3	$129,700.00	PM	27%	$94,681.00	$12,970.00	$9,079.00	$0.00	$3,891.00	$0.00	$12,970.00
5	A3-DISK60-T6T	DISK PACK 60 6TB SATA 7.2K QTY1 TAA G3	$194,500.00	PM	27%	$141,985.00	$19,450.00	$13,615.00	$0.00	$5,835.00	$0.00	$19,450.00
5	A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	$23,900.00	PM	27%	$17,447.00	$2,390.00	$1,673.00	$0.00	$717.00	$0.00	$2,390.00
5	A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	$36,700.00	PM	27%	$26,791.00	$3,670.00	$2,569.00	$0.00	$1,101.00	$0.00	$3,670.00
5	A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	$53,635.00	PM	27%	$39,153.55	$5,363.50	$3,754.45	$0.00	$1,609.05	$0.00	$5,363.50
5	A3D-ND60-T1	ATMOS G3D PLATFORM NODE 60 DISK 1T	$0.00	PM	27%	$0.00	$4,260.00	$2,982.00	$0.00	$1,278.00	$0.00	$4,260.00
5	A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	$66,600.00	PM	27%	$48,618.00	$6,660.00	$4,662.00	$0.00	$1,998.00	$0.00	$6,660.00
5	A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	$93,575.00	PM	27%	$68,309.75	$9,357.50	$6,550.25	$0.00	$2,807.25	$0.00	$9,357.50
5	A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	$97,750.00	PM	27%	$71,357.50	$9,775.00	$6,842.50	$0.00	$2,932.50	$0.00	$9,775.00
5	A3D-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RACK-P3W	RACKD 40UD 2DROP WYE3PH MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RC	ATMOS G3D PLATFORM BASE	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RC-10G	ATMOS G3D PLATFORM BASE	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RE	ATMOS G3D PLATFORM BASE	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RE-10G	ATMOS G3D PLATFORM BASE	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-RE-HA10G	ATMOS G3 DENSE PLATFORM BASE	$32,999.00	PM	27%	$24,089.27	$3,299.90	$2,309.93	$0.00	$989.97	$0.00	$3,299.90
5	A3D-XC	ATMOS G3D PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3D-XE	ATMOS G3D PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-CHS-B4	SVR 2U CHS 4BL 10GBE HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-CHS-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D60-T1	DAE 60 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D60-T1-X	DAE 60 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	A3F-D60-T2	DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D60-T2-X	DAE 60 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-MISC-AMOV	MISC BRACKET ANTI MOVE QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-MISC-DRBR	MISC DOOR BRANDED QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	$14,300.00	PM	27%	$10,439.00	$1,430.00	$1,001.00	$0.00	$429.00	$0.00	$1,430.00
5	A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	$21,800.00	PM	27%	$15,914.00	$2,180.00	$1,526.00	$0.00	$654.00	$0.00	$2,180.00
5	A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	$37,500.00	PM	27%	$27,375.00	$3,750.00	$2,625.00	$0.00	$1,125.00	$0.00	$3,750.00
5	A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	$23,900.00	PM	27%	$17,447.00	$2,390.00	$1,673.00	$0.00	$717.00	$0.00	$2,390.00
5	A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	$36,700.00	PM	27%	$26,791.00	$3,670.00	$2,569.00	$0.00	$1,101.00	$0.00	$3,670.00
5	A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	$63,100.00	PM	27%	$46,063.00	$6,310.00	$4,417.00	$0.00	$1,893.00	$0.00	$6,310.00
5	A3F-RACK	RACK 40UD 4DROP HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-RACK-P3D	RACKF 40UD 2DROP D3PH MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-RACK-P3W	RACKF 40UD 2DROP WYE3PH MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-RC	ATMOS G3 FLEX PLATFORM BASE	$5,030.00	PM	27%	$3,671.90	$503.00	$352.10	$0.00	$150.90	$0.00	$503.00
5	A3F-RE	ATMOS G3 FLEX PLATFORM BASE	$9,415.00	PM	27%	$6,872.95	$941.50	$659.05	$0.00	$282.45	$0.00	$941.50
5	A3F-RE-10G	ATMOS G3 FLEX PLATFORM BASE	$21,207.00	PM	27%	$15,481.11	$2,120.70	$1,484.49	$0.00	$636.21	$0.00	$2,120.70
5	A3F-RE-HA10G	ATMOS G3 FLEX PLATFORM BASE	$32,999.00	PM	27%	$24,089.27	$3,299.90	$2,309.93	$0.00	$989.97	$0.00	$3,299.90
5	A3F-XC	ATMOS G3F PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3F-XE	ATMOS G3F PLATFORM EXPANSION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-SW10GB	G3 SWCH 10GBE 24P MFG	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A3-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 G3	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-DAE-1T-HTX	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	$6,836.00	PM	27%	$4,990.28	$683.60	$478.52	$0.00	$205.08	$0.00	$683.60
5	A-DAE-1T-HX	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$16,880.00	PM	27%	$12,322.40	$1,688.00	$1,181.60	$0.00	$506.40	$0.00	$1,688.00
5	A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$36,256.00	PM	27%	$26,466.88	$3,625.60	$2,537.92	$0.00	$1,087.68	$0.00	$3,625.60
5	A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$36,256.00	PM	27%	$26,466.88	$3,625.60	$2,537.92	$0.00	$1,087.68	$0.00	$3,625.60
5	A-DAE-2H-HT	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	$17,237.00	PM	27%	$12,583.01	$1,723.70	$1,206.59	$0.00	$517.11	$0.00	$1,723.70
5	A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	$17,237.00	PM	27%	$12,583.01	$1,723.70	$1,206.59	$0.00	$517.11	$0.00	$1,723.70
5	A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$36,256.00	PM	27%	$26,466.88	$3,625.60	$2,537.92	$0.00	$1,087.68	$0.00	$3,625.60
5	A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	$33,284.00	PM	27%	$24,297.32	$3,328.40	$2,329.88	$0.00	$998.52	$0.00	$3,328.40
5	A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	$33,284.00	PM	27%	$24,297.32	$3,328.40	$2,329.88	$0.00	$998.52	$0.00	$3,328.40
5	A-DAE-2WG-HT	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	$15,156.00	PM	27%	$11,063.88	$1,515.60	$1,060.92	$0.00	$454.68	$0.00	$1,515.60
5	A-DAE-3H-H	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$45,701.00	PM	27%	$33,361.73	$4,570.10	$3,199.07	$0.00	$1,371.03	$0.00	$4,570.10
5	A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$45,701.00	PM	27%	$33,361.73	$4,570.10	$3,199.07	$0.00	$1,371.03	$0.00	$4,570.10
5	A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	$22,484.00	PM	27%	$16,413.32	$2,248.40	$1,573.88	$0.00	$674.52	$0.00	$2,248.40
5	A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	$22,484.00	PM	27%	$16,413.32	$2,248.40	$1,573.88	$0.00	$674.52	$0.00	$2,248.40
5	A-DAE-3T-HX	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$45,701.00	PM	27%	$33,361.73	$4,570.10	$3,199.07	$0.00	$1,371.03	$0.00	$4,570.10
5	A-PW40U-ASTL	CBLE PWR AUST QTY2 G2	$800.00	PM	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-PW40U-IEC3	CBLE PWR INTERNTL QTY2 G2	$800.00	PM	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-PW40U-US	CBLE PWR L6-30A US QTY2 G2	$800.00	PM	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	A-S-6G-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	PM	27%	$9,098.72	$1,246.40	$872.48	$0.00	$373.92	$0.00	$1,246.40
5	A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	$13,680.00	PM	27%	$9,986.40	$1,368.00	$957.60	$0.00	$410.40	$0.00	$1,368.00
5	A-S-6G-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	$13,680.00	PM	27%	$9,986.40	$1,368.00	$957.60	$0.00	$410.40	$0.00	$1,368.00
5	A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	$12,464.00	PM	27%	$9,098.72	$1,246.40	$872.48	$0.00	$373.92	$0.00	$1,246.40
5	A-S-DISK-C	ATMOS CRU R610 SERVER DISK REPLACEMENT	$0.00	PM	27%	$0.00	$26.10	$18.27	$0.00	$7.83	$0.00	$26.10
5	A-S-DP-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	PM	27%	$9,098.72	$1,246.40	$872.48	$0.00	$373.92	$0.00	$1,246.40
5	A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	$13,680.00	PM	27%	$9,986.40	$1,368.00	$957.60	$0.00	$410.40	$0.00	$1,368.00
5	A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	PM	27%	$9,098.72	$1,246.40	$872.48	$0.00	$373.92	$0.00	$1,246.40
5	A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	$13,680.00	PM	27%	$9,986.40	$1,368.00	$957.60	$0.00	$410.40	$0.00	$1,368.00
5	A-S-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	$12,464.00	PM	27%	$9,098.72	$1,246.40	$872.48	$0.00	$373.92	$0.00	$1,246.40
5	AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200MG4ST	AVAMAR GEN4S M1200 NODE MFG INST RR	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1200UG4T	AVAMAR G4T M1200 UPGRD FLD INSTL	$30,313.00	PM	27%	$22,128.49	$3,031.30	$2,121.91	$0.00	$909.39	$0.00	$3,031.30
5	AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	$200.00	PM	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVM1NACC32FG2	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	$0.00	PM	27%	$0.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVM1NACCLGFG3	AVAMAR GEN3 LG RAM ACCEL NODE (FLD INST)	$0.00	PM	27%	$0.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVM1NLGACCFG4	Avamar Gen4 Large Acc Node (Fld Inst)	$0.00	PM	27%	$0.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVM1NMAFG4	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	$0.00	PM	27%	$0.00	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM1NODEFG1	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NODEMG1	1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NSTG1FG2	AVAMAR GEN2 1TB STG NODE (FLD INST)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NSTG1FG3	AVAMAR GEN3 1TB STG NODE (FLD INST)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NSTG1FG4	Avamar Gen4 1.3TB Stg Node (Fld Inst)	$0.00	PM	27%	$0.00	$1,125.00	$787.50	$0.00	$337.50	$0.00	$1,125.00
5	AVM1NSTG1MG2	AVAMAR GEN2 1TB STRG NODE (MFG INST)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NSTG1MG3	AVAMAR GEN3 1TB STRG NODE (MFG INST)	$0.00	PM	27%	$0.00	$1,300.00	$910.00	$0.00	$390.00	$0.00	$1,300.00
5	AVM1NSTG2FG2	AVAMAR GEN2 2TB STRG NODE (FIELD INST)	$0.00	PM	27%	$0.00	$2,100.00	$1,470.00	$0.00	$630.00	$0.00	$2,100.00
5	AVM1NSTG2FG3	AVAMAR GEN3 2TB STG NODE (FLD INST)	$0.00	PM	27%	$0.00	$2,100.00	$1,470.00	$0.00	$630.00	$0.00	$2,100.00
5	AVM1NSTG2FG4	Avamar Gen4 2.6TB Stg Node (Fld Inst)	$0.00	PM	27%	$0.00	$1,825.00	$1,277.50	$0.00	$547.50	$0.00	$1,825.00
5	AVM1NSTG2MG2	AVAMAR GEN2 2TB STRG NODE (MFG INST)	$0.00	PM	27%	$0.00	$2,100.00	$1,470.00	$0.00	$630.00	$0.00	$2,100.00
5	AVM1NSTG2MG3	AVAMAR GEN3 2TB STRG NODE (MFG INST)	$0.00	PM	27%	$0.00	$2,100.00	$1,470.00	$0.00	$630.00	$0.00	$2,100.00
5	AVM1NSTG3FG3	AVAMAR GEN3 3.3TB STG NODE (FLD INST)	$0.00	PM	27%	$0.00	$2,600.00	$1,820.00	$0.00	$780.00	$0.00	$2,600.00
5	AVM1NSTG3FG4	Avamar Gen4 3.9TB Stg Node (Fld Inst)	$0.00	PM	27%	$0.00	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1NSTG3MG3	AVAMAR GEN3 3.3TB STRG NODE (MFG INST)	$0.00	PM	27%	$0.00	$2,600.00	$1,820.00	$0.00	$780.00	$0.00	$2,600.00
5	AVM1NSTG3MG4	Avamar Gen4 3.9TB Stg Node (Mfg Inst)	$0.00	PM	27%	$0.00	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVM1NSTG7FG4	Avamar Gen4 7.8TB Stg Node (Fld Inst)	$0.00	PM	27%	$0.00	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AVM1NSTG7MG4	Avamar Gen4 7.8TB Stg Node (Mfg Inst)	$0.00	PM	27%	$0.00	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM1NUTILFG2	AVAMAR GEN2 UTILITY/ACCEL NODE (FLD INST	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1NUTILFG3	AVAMAR GEN3 UTILITY/ACCEL NODE (FLD INST	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1NUTILFG4	Avamar Gen4 Utility/Acc Node (Fld Inst)	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1NUTILMG2	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1NUTILMG3	AVAMAR GEN3 UTILITY NODE (MFG INSTALLED)	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1NUTILMG4	Avamar Gen4 Utility Node (Mfg Inst)	$0.00	PM	27%	$0.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVM1TBRN	TELCO RAIL FOR NODES	$400.00	PM	27%	$292.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVM1TBRSW	TELCO RAIL FOR SWITCH	$300.00	PM	27%	$219.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	$0.00	PM	27%	$0.00	$4,977.50	$4,072.50	$0.00	$0.00	$0.00	$4,977.50
5	AVM2400EG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST)	$0.00	PM	27%	$0.00	$4,977.50	$4,072.50	$0.00	$0.00	$0.00	$4,977.50
5	AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400MG4ST	AVAMAR GEN4S M2400 NODE MFG INST RR	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVM2400UG4T	AVAMAR G4T M2400 UPGRD FLD INSTL	$56,563.00	PM	27%	$41,290.99	$5,656.30	$3,959.41	$0.00	$1,696.89	$0.00	$5,656.30
5	AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	$0.00	PM	27%	$0.00	$1,567.50	$1,282.50	$0.00	$0.00	$0.00	$1,567.50
5	AVM600EG4S	AVAMAR G4S M600 SNG NODE (DD EX INST)	$0.00	PM	27%	$0.00	$1,567.50	$1,282.50	$0.00	$0.00	$0.00	$1,567.50
5	AVM600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600MG4ST	AVAMAR GEN4S M600 NODE MFG INST RR	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVM600UG4T	AVAMAR G4T M600 UPGRD FLD INSTL	$17,813.00	PM	27%	$13,003.49	$1,781.30	$1,246.91	$0.00	$534.39	$0.00	$1,781.30
5	AVM6CBLEXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	$150.00	PM	27%	$109.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	$100.00	PM	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVMA1200FG4ST	AVAMAR G4S M1200 STG NODE FLD INST RR	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	$24,250.00	PM	27%	$17,702.50	$2,425.00	$1,697.50	$0.00	$727.50	$0.00	$2,425.00
5	AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVMA600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVMA600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	$14,250.00	PM	27%	$10,402.50	$1,425.00	$997.50	$0.00	$427.50	$0.00	$1,425.00
5	AVMACC10FG4S	AVAMAR G4S NDMP ACCEL 10GBE FLD INST	$15,700.00	PM	27%	$11,461.00	$1,570.00	$1,099.00	$0.00	$471.00	$0.00	$1,570.00
5	AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	$14,000.00	PM	27%	$10,220.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	$14,000.00	PM	27%	$10,220.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	$14,000.00	PM	27%	$10,220.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	$4,000.00	PM	27%	$2,920.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	$200.00	PM	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	$200.00	PM	27%	$146.00	$20.00	$14.00	$0.00	$6.00	$0.00	$20.00
5	AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	$200.00	PM	27%	$146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	$45,250.00	PM	27%	$33,032.50	$4,525.00	$3,167.50	$0.00	$1,357.50	$0.00	$4,525.00
5	AVMRACKG4	AVAMAR GEN4 RACK	$4,200.00	PM	27%	$3,066.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	$4,200.00	PM	27%	$3,066.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AVMRAILG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	$200.00	PM	27%	$146.00	$20.00	$14.00	$0.00	$6.00	$0.00	$20.00
5	AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	$27,000.00	PM	27%	$19,710.00	$2,700.00	$1,890.00	$0.00	$810.00	$0.00	$2,700.00
5	AVMSWITCHG1	CUBE SWITCH AVAMAR GEN1 (2U)	$0.00	PM	27%	$0.00	$410.00	$287.00	$0.00	$123.00	$0.00	$410.00
5	AVMSWITCHG3	CUBE SWITCH AVAMAR GEN3 (2U)	$0.00	PM	27%	$0.00	$410.00	$287.00	$0.00	$123.00	$0.00	$410.00
5	AVMSWITCHG4	Avamar Gen4 Internal Comm module	$0.00	PM	27%	$0.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	$4,200.00	PM	27%	$3,066.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	$4,200.00	PM	27%	$3,066.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	$4,200.00	PM	27%	$3,066.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	AVMUTILFG4S	AVAMAR G4S UTILITY NODE FLD INST	$11,000.00	PM	27%	$8,030.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INSTRR	$11,000.00	PM	27%	$8,030.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	$14,000.00	PM	27%	$10,220.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	$11,000.00	PM	27%	$8,030.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVMUTILMG4ST	AVAMAR GEN4S UTILITY NODE MFG INST RR	$11,000.00	PM	27%	$8,030.00	$1,100.00	$770.00	$0.00	$330.00	$0.00	$1,100.00
5	AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	$14,000.00	PM	27%	$10,220.00	$1,400.00	$980.00	$0.00	$420.00	$0.00	$1,400.00
5	BDX20K-DAECR	BULLET SAS DAE NON HA	$0.00	PM	27%	$0.00	$91.20	$63.84	$0.00	$27.36	$0.00	$91.20
5	BDX20K-DAE-HH	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	$16,880.00	PM	27%	$12,322.40	$1,688.00	$1,181.60	$0.00	$506.40	$0.00	$1,688.00
5	BDX20K-DAE-HN	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	$16,880.00	PM	27%	$12,322.40	$1,688.00	$1,181.60	$0.00	$506.40	$0.00	$1,688.00
5	BDX20K-DAE-HT	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	$6,836.00	PM	27%	$4,990.28	$683.60	$478.52	$0.00	$205.08	$0.00	$683.60
5	BDX20K-DAE-WH	BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	$0.00	PM	27%	$0.00	$1,968.30	$1,377.81	$0.00	$590.49	$0.00	$1,968.30
5	BDX20K-DAE-WN	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	$0.00	PM	27%	$0.00	$1,955.20	$1,368.64	$0.00	$586.56	$0.00	$1,955.20
5	BDX20K-RACKT	RACK 40UT 2DROP HAPW MFG QTY1 G1	$2,785.00	PM	27%	$2,033.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	$9,783.00	PM	27%	$7,141.59	$978.30	$684.81	$0.00	$293.49	$0.00	$978.30
5	BDX20K-S-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G1	$10,932.00	PM	27%	$7,980.36	$1,093.20	$765.24	$0.00	$327.96	$0.00	$1,093.20
5	BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1	$9,400.00	PM	27%	$6,862.00	$940.00	$658.00	$0.00	$282.00	$0.00	$940.00
5	BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	$5,030.00	PM	27%	$3,671.90	$252.00	$176.00	$126.00	$126.00	$25.00	$252.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BDX20K-SW-HT	SWCH 1GBE 24P HAPW MFG QTY1 G1	$4,650.00	PM	27%	$3,394.50	$233.00	$139.00	$116.00	$116.00	$23.00	$233.00
5	BRSS1-ECS	BRS S1 EDISC - ECS SERVER	$0.00	PM	27%	$0.00	$1,600.00	$1,120.00	$0.00	$480.00	$0.00	$1,600.00
5	BRSS1-ECSI	BRS S1 EDISC ECS SERVER (INTL)	$0.00	PM	27%	$0.00	$1,600.00	$1,120.00	$0.00	$480.00	$0.00	$1,600.00
5	BRSS1-IC-ECS	BRS S1 EDISCO INFOCTR ECS SRVR	$0.00	PM	27%	$0.00	$1,600.00	$1,120.00	$0.00	$480.00	$0.00	$1,600.00
5	BRSS1-IC-ECSI	BRS S1 EDISC INFOCTR ECS SRVR (INTL)	$0.00	PM	27%	$0.00	$1,600.00	$1,120.00	$0.00	$480.00	$0.00	$1,600.00
5	BTI-MAN-1300	MAN SR1300 ESCON	$0.00	PM	27%	$0.00	$1,450.00	$1,015.00	$725.00	$0.00	$0.00	$1,450.00
5	BTI-MAN-1450	MAN SR1450 ESCON	$0.00	PM	27%	$0.00	$1,450.00	$1,015.00	$725.00	$0.00	$0.00	$1,450.00
5	BTI-ZDASD-E	ZDASD ESCON V4.0	$0.00	PM	27%	$0.00	$3,750.00	$2,625.00	$1,875.00	$0.00	$0.00	$3,750.00
5	BTI-ZDASD-S	ZDASD SM FICON	$0.00	PM	27%	$0.00	$5,480.00	$3,836.00	$2,740.00	$0.00	$0.00	$5,480.00
5	BTI-ZSTOR-M	ZSTOR MM FICON	$0.00	PM	27%	$0.00	$7,600.00	$5,320.00	$3,800.00	$0.00	$0.00	$7,600.00
5	C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	$3,750.00	PM	27%	$2,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	$6,000.00	PM	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-565-A1E8	OPTION; DD565 EXP KIT; SUPPORTS 1 X ES20	$2,000.00	PM	27%	$1,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-565-A2E8	OPTION; DD565 EXP KIT; SUPPORTS 2 X ES20	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-565AUP16S	OPTION;DD565 EXPKIT;UPTO16TB;1P;MULTPATH	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-640-AES-B	OPTION;DD640 ADD ES EXP KIT;DUAL PATH	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-670AE30-B	OPTION;DD670 ADD ES30 EXP KIT;DUAL PATH	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-670-AES-B	OPTION; DD670 ADD ES EXP KIT; DUAL PATH	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-670AUP76T	OPTION;DD670 CAP EXPKIT; 30TB TO 76TB	$0.00	PM	27%	$0.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	C-670AUP76T-B	OPTION;DD670 CAP EXP KIT; 36TB TO 76TB	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-670U76T-B	OPTION;DD670 CAP EXPKIT; 30TB TO 76TB	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDIN2500	OPTION,FIELD INSTALL KIT,DD2500	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDIN4200	OPTION,FIELD INSTALL KIT,DD4200	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C-FLDIN4500	OPTION,FIELD INSTALL KIT,DD4500	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD2500	SYSTEM,DD2500,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	$65,350.00	PM	27%	$47,705.50	$7,188.50	$5,881.50	$0.00	$0.00	$0.00	$7,188.50
5	DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	$71,450.00	PM	27%	$52,158.50	$7,859.50	$6,430.50	$0.00	$0.00	$0.00	$7,859.50
5	DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	$28,500.00	PM	27%	$20,805.00	$3,135.00	$2,565.00	$0.00	$0.00	$0.00	$3,135.00
5	DD2500-2E30	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	$78,450.00	PM	27%	$57,268.50	$8,629.50	$7,060.50	$0.00	$0.00	$0.00	$8,629.50
5	DD2500-2E45	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	$90,600.00	PM	27%	$66,138.00	$9,966.00	$8,154.00	$0.00	$0.00	$0.00	$9,966.00
5	DD2500-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	$52,250.00	PM	27%	$38,142.50	$5,747.50	$4,702.50	$0.00	$0.00	$0.00	$5,747.50
5	DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD2500-3E30	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	$91,550.00	PM	27%	$66,831.50	$10,070.50	$8,239.50	$0.00	$0.00	$0.00	$10,070.50
5	DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	$109,750.00	PM	27%	$80,117.50	$12,072.50	$9,877.50	$0.00	$0.00	$0.00	$12,072.50
5	DD2500-4E30	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	$104,650.00	PM	27%	$76,394.50	$11,511.50	$9,418.50	$0.00	$0.00	$0.00	$11,511.50
5	DD410	SYSTEM; DD410; NFS; CIFS (OBS)	$19,000.00	PM	27%	$13,870.00	$2,090.00	$1,710.00	$0.00	$0.00	$0.00	$2,090.00
5	DD4200	SYSTEM,DD4200,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD4200-1E30	SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	$44,550.00	PM	27%	$32,521.50	$4,900.50	$4,009.50	$0.00	$0.00	$0.00	$4,900.50
5	DD4200-1E45	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	$60,900.00	PM	27%	$44,457.00	$6,699.00	$5,481.00	$0.00	$0.00	$0.00	$6,699.00
5	DD4200-2E30	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	$80,550.00	PM	27%	$58,801.50	$8,860.50	$7,249.50	$0.00	$0.00	$0.00	$8,860.50
5	DD4200-2E45	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	$114,050.00	PM	27%	$83,256.50	$12,545.50	$10,264.50	$0.00	$0.00	$0.00	$12,545.50
5	DD4200-3E45	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	$186,550.00	PM	27%	$136,181.50	$20,520.50	$16,789.50	$0.00	$0.00	$0.00	$20,520.50
5	DD4200-4E45	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS	$239,650.00	PM	27%	$174,944.50	$26,361.50	$21,568.50	$0.00	$0.00	$0.00	$26,361.50
5	DD4200-5E45	SYSTEM,DD4200+5ES30,3TB SAS HDD,NFS,CIFS	$292,750.00	PM	27%	$213,707.50	$32,202.50	$26,347.50	$0.00	$0.00	$0.00	$32,202.50
5	DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS	$49,500.00	PM	27%	$36,135.00	$5,445.00	$4,455.00	$0.00	$0.00	$0.00	$5,445.00
5	DD4200-CTL-B	SYSTEM,DD4200,CTL,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD430	SYSTEM; DD430; NFS; CIFS (OBS)	$45,000.00	PM	27%	$32,850.00	$4,950.00	$4,050.00	$0.00	$0.00	$0.00	$4,950.00
5	DD4500	SYSTEM,DD4500,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD4500-2E30	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	$176,250.00	PM	27%	$128,662.50	$19,387.50	$15,862.50	$0.00	$0.00	$0.00	$19,387.50
5	DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	$209,750.00	PM	27%	$153,117.50	$23,072.50	$18,877.50	$0.00	$0.00	$0.00	$23,072.50
5	DD4500-3E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	$262,850.00	PM	27%	$191,880.50	$28,913.50	$23,656.50	$0.00	$0.00	$0.00	$28,913.50
5	DD4500-4E45	SYSTEM,DD4500+4ES30,3TB SAS HDD,NFS,CIFS	$315,950.00	PM	27%	$230,643.50	$34,754.50	$28,435.50	$0.00	$0.00	$0.00	$34,754.50
5	DD4500-5E45	SYSTEM,DD4500+5ES30,3TB SAS HDD,NFS,CIFS	$398,150.00	PM	27%	$290,649.50	$43,796.50	$35,833.50	$0.00	$0.00	$0.00	$43,796.50
5	DD4500-6E45	SYSTEM,DD4500+6ES30,3TB SAS HDD,NFS,CIFS	$451,250.00	PM	27%	$329,412.50	$49,637.50	$40,612.50	$0.00	$0.00	$0.00	$49,637.50
5	DD4500-7E45	SYSTEM,DD4500+7ES30,3TB SAS HDD,NFS,CIFS	$504,400.00	PM	27%	$368,212.00	$55,484.00	$45,396.00	$0.00	$0.00	$0.00	$55,484.00
5	DD4500-8E45	SYSTEM,DD4500+8ES30,3TB SAS HDD,NFS,CIFS	$557,500.00	PM	27%	$406,975.00	$61,325.00	$50,175.00	$0.00	$0.00	$0.00	$61,325.00
5	DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	$103,500.00	PM	27%	$75,555.00	$11,385.00	$9,315.00	$0.00	$0.00	$0.00	$11,385.00
5	DD4500-CTL-B	SYSTEM,DD4500,CTL,NFS,CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD460MR	RESTORER; DD460 (OBS)	$75,000.00	PM	27%	$54,750.00	$8,250.00	$6,750.00	$0.00	$0.00	$0.00	$8,250.00
5	DD510R	SYSTEM; DD510R; NFS; CIFS	$0.00	PM	27%	$0.00	$2,090.00	$1,710.00	$0.00	$0.00	$0.00	$2,090.00
5	DD530R	SYSTEM; DD530R; NFS; CIFS	$0.00	PM	27%	$0.00	$4,950.00	$4,050.00	$0.00	$0.00	$0.00	$4,950.00
5	DD560	SYSTEM; DD560 BASEUNIT; NFS; CIFS (ROHS)	$0.00	PM	27%	$0.00	$10,450.00	$8,550.00	$0.00	$0.00	$0.00	$10,450.00
5	DD560G	SYSTEM; DD560G; NFS; CIFS (ROHS)	$0.00	PM	27%	$0.00	$11,550.00	$9,450.00	$0.00	$0.00	$0.00	$11,550.00
5	DD565	SYSTEM; DD565 BASEUNIT; NFS; CIFS (ROHS)	$0.00	PM	27%	$0.00	$9,900.00	$8,100.00	$0.00	$0.00	$0.00	$9,900.00
5	DD580GR	SYSTEM; DD580GR; NFS; CIFS	$0.00	PM	27%	$0.00	$14,300.00	$11,700.00	$0.00	$0.00	$0.00	$14,300.00
5	DD580R	SYSTEM; DD580R; NFS; CIFS - DD	$0.00	PM	27%	$0.00	$13,200.00	$10,800.00	$0.00	$0.00	$0.00	$13,200.00
5	DD610-3500G	SYSTEM; DD610-7X5; 3.5T; NFS; CIFS(ROHS)	$0.00	PM	27%	$0.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	DD610-6TB	SYSTEM; DD610-12X5; 6T; NFS; CIFS (ROHS)	$0.00	PM	27%	$0.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	DD620	SYSTEM;DD620;NFS;CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD620-12TB	SYSTEM; DD620-12X1;12T;NFS;CIFS	$30,000.00	PM	27%	$21,900.00	$3,300.00	$2,700.00	$0.00	$0.00	$0.00	$3,300.00
5	DD620-7TB	SYSTEM;DD620-7X1;7T;NFS;CIFS	$20,000.00	PM	27%	$14,600.00	$2,200.00	$1,800.00	$0.00	$0.00	$0.00	$2,200.00
5	DD630-12TB	SYSTEM; DD630-12X1; 12T; NFS; CIFS(ROHS)	$0.00	PM	27%	$0.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	DD630-7TB	SYSTEM; DD630-7X1; 7T; NFS; CIFS(ROHS)	$0.00	PM	27%	$0.00	$3,850.00	$3,150.00	$0.00	$0.00	$0.00	$3,850.00
5	DD640-12TB	SYSTEM DD640-12X1;12T;NFS;CIFS	$0.00	PM	27%	$0.00	$5,500.00	$4,500.00	$0.00	$0.00	$0.00	$5,500.00
5	DD640-12T-B	SYSTEM DD640-12X1;12T;NFS;CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD640-1E15	SYSTEM;DD640+1ES15;27TB;NFS;CIFS	$0.00	PM	27%	$0.00	$10,780.00	$8,820.00	$0.00	$0.00	$0.00	$10,780.00
5	DD640-1E30	SYSTEM;DD640+1ES30;42TB;NFS;CIFS	$0.00	PM	27%	$0.00	$14,410.00	$11,790.00	$0.00	$0.00	$0.00	$14,410.00
5	DD640-2E15	SYSTEM;DD640+2ES15;42TB;NFS;CIFS	$0.00	PM	27%	$0.00	$16,060.00	$13,140.00	$0.00	$0.00	$0.00	$16,060.00
5	DD640-7TB	SYSTEM DD640-7X1;7T;NFS;CIFS	$0.00	PM	27%	$0.00	$3,850.00	$3,150.00	$0.00	$0.00	$0.00	$3,850.00
5	DD660-12TB	SYSTEM; DD660;12TB;NFS;CIFS	$130,000.00	PM	27%	$94,900.00	$14,300.00	$11,700.00	$0.00	$0.00	$0.00	$14,300.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD660-12T-B	SYSTEM; DD660;12TB;NFS;CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD660-12TB-B	SYSTEM; DD660;12TB;NFS;CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD660-1E16	SYSTEM; DD660+1ES16T;28TB;NFS;CIFS	$190,000.00	PM	27%	$138,700.00	$20,900.00	$17,100.00	$0.00	$0.00	$0.00	$20,900.00
5	DD660-E16E8	SYSTEM; DD660+2ES;36TB;NFS;CIFS	$225,000.00	PM	27%	$164,250.00	$24,750.00	$20,250.00	$0.00	$0.00	$0.00	$24,750.00
5	DD670	SYSTEM; DD670; NFS; CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD670-12TB	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	PM	27%	$0.00	$6,600.00	$5,400.00	$0.00	$0.00	$0.00	$6,600.00
5	DD670-12T-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD670-12TB-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD670-12TX	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	PM	27%	$0.00	$6,600.00	$5,400.00	$0.00	$0.00	$0.00	$6,600.00
5	DD670-12X-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DD670-1E15	SYSTEM; DD670+1ES30;27TB;NFS;CIFS	$0.00	PM	27%	$0.00	$11,880.00	$9,720.00	$0.00	$0.00	$0.00	$11,880.00
5	DD670-1E16	SYSTEM; DD670+1ES16;28TB;NFS;CIFS	$0.00	PM	27%	$0.00	$13,596.00	$11,124.00	$0.00	$0.00	$0.00	$13,596.00
5	DD670-1E30	SYSTEM; DD670+1ES30;42TB;NFS;CIFS	$0.00	PM	27%	$0.00	$17,710.00	$14,490.00	$0.00	$0.00	$0.00	$17,710.00
5	DD670-1E32	SYSTEM; DD670+1ES32;44TB;NFS;CIFS	$0.00	PM	27%	$0.00	$20,064.00	$16,416.00	$0.00	$0.00	$0.00	$20,064.00
5	DD670-2E15	SYSTEM; DD670+2ES30;42TB;NFS;CIFS	$0.00	PM	27%	$0.00	$19,360.00	$15,840.00	$0.00	$0.00	$0.00	$19,360.00
5	DD670-2E16	SYSTEM; DD670+2ES16;44TB;NFS;CIFS	$0.00	PM	27%	$0.00	$21,692.00	$17,748.00	$0.00	$0.00	$0.00	$21,692.00
5	DD670-2E30	SYSTEM; DD670+2ES30;72TB;NFS;CIFS	$0.00	PM	27%	$0.00	$26,620.00	$21,780.00	$0.00	$0.00	$0.00	$26,620.00
5	DD670-2E32	SYSTEM; DD670+2ES32;76TB;NFS;CIFS	$0.00	PM	27%	$0.00	$30,228.00	$24,732.00	$0.00	$0.00	$0.00	$30,228.00
5	DD670-3E15	SYSTEM; DD670+3ES30;57TB;NFS;CIFS	$0.00	PM	27%	$0.00	$24,640.00	$20,160.00	$0.00	$0.00	$0.00	$24,640.00
5	DD670-3E16	SYSTEM; DD670+3ES16;60TB;NFS;CIFS	$0.00	PM	27%	$0.00	$27,588.00	$22,572.00	$0.00	$0.00	$0.00	$27,588.00
5	DD670-4E15	SYSTEM; DD670+4ES30;72TB;NFS;CIFS	$0.00	PM	27%	$0.00	$29,920.00	$24,480.00	$0.00	$0.00	$0.00	$29,920.00
5	DD670-4E16	SYSTEM; DD670+4ES16;76TB;NFS;CIFS	$0.00	PM	27%	$0.00	$33,484.00	$27,396.00	$0.00	$0.00	$0.00	$33,484.00
5	DDOS-DOCDL4	DOCS DD OS DOC DL4 = IA	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM1010-M	DLM1000 WITH 1 MULTI-MODE FICON	$65,000.00	PM	27%	$47,450.00	$6,500.00	$0.00	$0.00	$0.00	$0.00	$6,500.00
5	DLM1010-S	DLM1000 WITH 1 SINGLE MODE FICON	$65,000.00	PM	27%	$47,450.00	$6,500.00	$0.00	$0.00	$0.00	$0.00	$6,500.00
5	DLM1020-M	DLM1000 WITH 2 MULTI-MODE FICON	$120,000.00	PM	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM1020-S	DLM1000 WITH 2 SINGLE MODE FICON	$120,000.00	PM	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM2000-BASE	DLM2000 RACK BASE	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	$13,212.00	PM	27%	$9,644.76	$1,585.44	$0.00	$0.00	$0.00	$0.00	$1,585.44
5	DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	$17,837.00	PM	27%	$13,021.01	$1,321.72	$0.00	$0.00	$0.00	$0.00	$1,321.72
5	DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	$8,198.00	PM	27%	$5,984.54	$819.80	$0.00	$0.00	$0.00	$0.00	$819.80
5	DLM2K-CS	DLM2000 CONTROL STATION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM2K-CS2	DLM2000 2ND CONTROL STATION	$4,700.00	PM	27%	$3,431.00	$470.00	$0.00	$0.00	$0.00	$0.00	$470.00
5	DLM2K-DAE	DLM2000 2TB VIPER DAE	$3,709.00	PM	27%	$2,707.57	$370.90	$0.00	$0.00	$0.00	$0.00	$370.90
5	DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	$3,709.00	PM	27%	$2,707.57	$370.90	$0.00	$0.00	$0.00	$0.00	$370.90
5	DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	$14,927.00	PM	27%	$10,896.71	$1,492.70	$0.00	$0.00	$0.00	$0.00	$1,492.70
5	DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	$27,759.00	PM	27%	$20,264.07	$2,775.90	$0.00	$0.00	$0.00	$0.00	$2,775.90
5	DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	PM	27%	$5,566.25	$1,143.75	$0.00	$0.00	$0.00	$0.00	$1,143.75
5	DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	$8,465.00	PM	27%	$6,179.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	$120,000.00	PM	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	$162,000.00	PM	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	$120,000.00	PM	27%	$87,600.00	$12,000.00	$0.00	$0.00	$0.00	$0.00	$12,000.00
5	DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	$162,000.00	PM	27%	$118,260.00	$12,004.20	$0.00	$0.00	$0.00	$0.00	$12,004.20
5	DLM42100DFM12	DLm2100 DD Ficon MM 1 Channel IVB	$52,500.00	PM	27%	$38,325.00	$5,250.00	$0.00	$0.00	$0.00	$0.00	$5,250.00
5	DLM4-2100DFMM	DLm2100 DD Ficon Multi-Mode	$0.00	PM	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM42100DFMM1	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	$0.00	PM	27%	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	DLM42100DFMM2	DLm2100 DD Ficon MM 2 Channel IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM42100DFS12	DLm2100 DD Ficon SM 1 Channel IVB	$52,500.00	PM	27%	$38,325.00	$5,250.00	$0.00	$0.00	$0.00	$0.00	$5,250.00
5	DLM4-2100DFSM	DLm2100 DD Ficon Single-Mode	$0.00	PM	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM42100DFSM1	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	$0.00	PM	27%	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
5	DLM42100DFSM2	DLm2100 DD Ficon SM 2 Channel IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM4-2100VBAS	DLM2100V RACK BASE	$5,000.00	PM	27%	$3,650.00	$500.00	$0.00	$0.00	$0.00	$0.00	$500.00
5	DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	$0.00	PM	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM42100VFMM2	DLm2100V FICON Multi-Mode VTE IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM4-2100VFMU	DLM2100V FICON MULTI-MODE VTE UPGRADE	$0.00	PM	27%	$0.00	$12,745.20	$0.00	$0.00	$0.00	$0.00	$12,745.20
5	DLM42100VFMU2	DLm2100V FICON Multi-Mode VTE Upg IVB	$129,000.00	PM	27%	$94,170.00	$12,900.00	$0.00	$0.00	$0.00	$0.00	$12,900.00
5	DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	$0.00	PM	27%	$0.00	$13,000.00	$0.00	$0.00	$0.00	$0.00	$13,000.00
5	DLM42100VFSM2	DLm2100V FICON Single-Mode VTE IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM4-2100VFSU	DLM2100V FICON SINGLE-MODE VTE UPGRADE	$0.00	PM	27%	$0.00	$12,745.20	$0.00	$0.00	$0.00	$0.00	$12,745.20
5	DLM42100VFSU2	DLm2100V FICON Single-Mode VTE Upg IVB	$129,000.00	PM	27%	$94,170.00	$12,900.00	$0.00	$0.00	$0.00	$0.00	$12,900.00
5	DLM4-5300-CS	DLM2100 VNX5300 CONTROL STATION	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	$4,700.00	PM	27%	$3,431.00	$470.00	$0.00	$0.00	$0.00	$0.00	$470.00
5	DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	$27,818.00	PM	27%	$20,307.14	$2,781.80	$0.00	$0.00	$0.00	$0.00	$2,781.80
5	DLM4-6510-KIT	DLm8100 S-6510-B Rack Mount Kit	$600.00	PM	27%	$438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-6510R-8G	DLm8100 FC Switch DS-6510R-B 24P/48P 8GB	$19,300.00	PM	27%	$14,089.00	$1,930.00	$0.00	$0.00	$0.00	$0.00	$1,930.00
5	DLM4-8100FMM2	DLm8100 FICON Multi-Mode VTE IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM48100FMMU2	DLm8100 FICON Multi-Mode VTE Upg IVB	$131,625.00	PM	27%	$96,086.25	$13,162.50	$0.00	$0.00	$0.00	$0.00	$13,162.50
5	DLM4-8100FSM2	DLm8100 FICON Single-Mode VTE IVB	$97,500.00	PM	27%	$71,175.00	$9,750.00	$0.00	$0.00	$0.00	$0.00	$9,750.00
5	DLM48100FSMU2	DLm8100 FICON Single-Mode VTE Upg IVB	$131,625.00	PM	27%	$96,086.25	$13,162.50	$0.00	$0.00	$0.00	$0.00	$13,162.50
5	DLM4-8G12PU	DLm8100 DS-6510B 8G 12Port Upgrade Kit	$8,300.00	PM	27%	$6,059.00	$830.00	$0.00	$0.00	$0.00	$0.00	$830.00
5	DLM4-DD-BASE1	DLm4 Generic DD base kit1	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-DD-BASE2	DLm4 Generic DD base kit2	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-VG8-BASE	DLm4 VG8 rack base	$5,200.00	PM	27%	$3,796.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM4-VNXBRACK	DLm VNX2 40U rack with front panel	$2,484.00	PM	27%	$1,813.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-5100KIT	DLm8000 DS-5100B install kit	$290.00	PM	27%	$211.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-8G8PU	DLm8000 DS-5100B 8G 8Port Upgrade Kit	$5,390.00	PM	27%	$3,934.70	$808.50	$0.00	$0.00	$0.00	$0.00	$808.50
5	DLM8K-CSB	DLm8000 Control Station	$6,350.00	PM	27%	$4,635.50	$635.00	$0.00	$0.00	$0.00	$0.00	$635.00
5	DLM8K-CSB2	DLm8000 2nd Control Station	$6,350.00	PM	27%	$4,635.50	$635.00	$0.00	$0.00	$0.00	$0.00	$635.00
5	DLM8K-DME0	DLm8000 Dual Storage Controller Enc	$111,450.00	PM	27%	$81,358.50	$11,145.00	$0.00	$0.00	$0.00	$0.00	$11,145.00
5	DLM8K-DS5100B	DLm8000 FC Switch DS-5100B	$18,900.00	PM	27%	$13,797.00	$2,835.00	$0.00	$0.00	$0.00	$0.00	$2,835.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DLM8K-VG8-DM	DLm8000 VG8 Storage Controller	$73,325.00	PM	27%	$53,527.25	$7,332.50	$0.00	$0.00	$0.00	$0.00	$7,332.50
5	DLM8K-VG8DMEX	DLm8000 VG8 Empty Storage Controller Enc	$35,000.00	PM	27%	$25,550.00	$3,500.00	$0.00	$0.00	$0.00	$0.00	$3,500.00
5	DLM8KVG8DMEXU	DLm8000 VG8 Empty SC Enclosure - Upg	$47,250.00	PM	27%	$34,492.50	$3,501.23	$0.00	$0.00	$0.00	$0.00	$3,501.23
5	DLM8K-VG8DM-U	DLm8000 VG8 Storage Controller Upgrade	$98,990.00	PM	27%	$72,262.70	$7,335.16	$0.00	$0.00	$0.00	$0.00	$7,335.16
5	DLM8K-VG8INST	DLm8000 Factory Service VG8 Cab Install	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM8K-VG8RACK	DLm8000 VG8 RACK	$5,200.00	PM	27%	$3,796.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLMDD7200PSNT	DLm DD7200 PSNT LABEL	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-DD990PSNT	DLm DD990 PSNT LABEL	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-V54STR-BA	DLm2100 VNX5400 Storage rack base	$2,600.00	PM	27%	$1,898.00	$260.00	$0.00	$0.00	$0.00	$0.00	$260.00
5	DLM-V76STR-BA	DLm VNX7600 Storage Rack Base	$2,600.00	PM	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX2-10PK	DLm VNX2 2TB Viper Drive 10-pack	$8,950.00	PM	27%	$6,533.50	$1,074.00	$0.00	$0.00	$0.00	$0.00	$1,074.00
5	DLM-VNX210PKU	DLm VNX2 2TB Viper Drive 10-pack Upg	$12,150.00	PM	27%	$8,869.50	$1,080.14	$0.00	$0.00	$0.00	$0.00	$1,080.14
5	DLM-VNX2-2TB	DLm VNX2 2TB Viper Drive Hot Spare	$895.00	PM	27%	$653.35	$107.40	$0.00	$0.00	$0.00	$0.00	$107.40
5	DLM-VNX2-2TBU	DLm VNX2 2TB Viper Drive Hot Spare Upg	$1,215.00	PM	27%	$886.95	$108.01	$0.00	$0.00	$0.00	$0.00	$108.01
5	DLM-VNX2-BASE	DLm Generic VNX2 Controller Rack Base	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX2STRBA	DLm Generic VNX2 Storage rack base	$2,600.00	PM	27%	$1,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX3TBDAE	DLm VNX 15x3.5" 3TB SAS DAE	$21,713.00	PM	27%	$15,850.49	$2,605.56	$0.00	$0.00	$0.00	$0.00	$2,605.56
5	DLMVNX3TBDAEF	DLm VNX 15x3.5" 3TB SAS DAE field	$21,713.00	PM	27%	$15,850.49	$2,605.56	$0.00	$0.00	$0.00	$0.00	$2,605.56
5	DLM-VNX4TBDAE	DLm VNX 15x3.5" 4TB SAS DAE	$23,963.00	PM	27%	$17,492.99	$2,875.56	$0.00	$0.00	$0.00	$0.00	$2,875.56
5	DLMVNX4TBDAEF	DLm VNX 15x3.5" 4TB SAS DAE field	$23,963.00	PM	27%	$17,492.99	$2,875.56	$0.00	$0.00	$0.00	$0.00	$2,875.56
5	DLM-VNX5400BA	DLm2100 VNX5400 VTEC Base	$5,000.00	PM	27%	$3,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX54-DAE	DLm VNX5400 15x3.5"" 2TB SAS DAE	$3,488.00	PM	27%	$2,546.24	$348.80	$0.00	$0.00	$0.00	$0.00	$348.80
5	DLM-VNX54DAEF	DLm VNX5400 15x3.5"" 2TB SAS DAE Field	$3,488.00	PM	27%	$2,546.24	$348.80	$0.00	$0.00	$0.00	$0.00	$348.80
5	DLMVNX54DAEHS	DLm VNX5400 15x3.5"" 2TB Hot Spare DAE	$7,963.00	PM	27%	$5,812.99	$796.30	$0.00	$0.00	$0.00	$0.00	$796.30
5	DLM-VNX54DMEX	DLm VNX5400 Empty DM Enclosure	$7,992.00	PM	27%	$5,834.16	$799.20	$0.00	$0.00	$0.00	$0.00	$799.20
5	DLMVNX54DMEXU	DLm VNX5400 Empty DM Enclosure - upgrade	$10,789.00	PM	27%	$7,875.97	$1,078.90	$0.00	$0.00	$0.00	$0.00	$1,078.90
5	DLM-VNX54DPEM	DLm VNX5400 DPE w/ Vault - modular	$16,121.00	PM	27%	$11,768.33	$1,612.10	$0.00	$0.00	$0.00	$0.00	$1,612.10
5	DLM-VNX7600BA	DLm VNX7600 Rack Base	$4,500.00	PM	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX7600BU	DLm Expansion VNX7600 Rack Base	$4,500.00	PM	27%	$3,285.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNX76-DAE	DLm VNX7600 15x3.5"" 2TB SAS DAE	$16,913.00	PM	27%	$12,346.49	$1,691.30	$0.00	$0.00	$0.00	$0.00	$1,691.30
5	DLM-VNX76DAEF	DLm VNX7600 15x3.5"" 2TB SAS DAE Field	$16,913.00	PM	27%	$12,346.49	$1,691.30	$0.00	$0.00	$0.00	$0.00	$1,691.30
5	DLMVNX76DAEHS	DLm VNX7600 15x3.5"" 2TB Hot Spare DAE	$8,858.00	PM	27%	$6,466.34	$885.80	$0.00	$0.00	$0.00	$0.00	$885.80
5	DLM-VNX76DME	DLm VNX7600 DME: 2 DM+FC SLICs+cbls	$21,776.00	PM	27%	$15,896.48	$2,177.60	$0.00	$0.00	$0.00	$0.00	$2,177.60
5	DLMVNX76DMEX	DLm VNX7600 Empty DM Enclosure	$7,992.00	PM	27%	$5,834.16	$799.20	$0.00	$0.00	$0.00	$0.00	$799.20
5	DLMVNX76DMEXU	DLm VNX7600 Empty DM Enclosure Upg	$10,789.00	PM	27%	$7,875.97	$799.46	$0.00	$0.00	$0.00	$0.00	$799.46
5	DLM-VNXB1UFIL	DLm 1U Solid Filler for VNX 40U rack	$34.00	PM	27%	$24.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNXB2UFIL	DLm 2U Solid Filler for VNX 40U rack	$38.00	PM	27%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNXB3UFIL	DLm 3U Solid Filler for VNX 40U rack	$43.00	PM	27%	$31.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNXB54DM	DLm VNX5400 DM + SLICs + cables	$7,741.00	PM	27%	$5,650.93	$774.10	$0.00	$0.00	$0.00	$0.00	$774.10
5	DLM-VNXB54DME	DLm VNX5400 DME: 2 DM+SLICs+cbls	$13,653.00	PM	27%	$9,966.69	$1,365.30	$0.00	$0.00	$0.00	$0.00	$1,365.30
5	DLMVNXB54DMEM	DLm VNX5400 DME: 2 DM - Modular	$13,653.00	PM	27%	$9,966.69	$1,365.30	$0.00	$0.00	$0.00	$0.00	$1,365.30
5	DLM-VNXB54DMU	DLm VNX5400 DM + SLICs + cables upgrade	$8,381.00	PM	27%	$6,118.13	$838.10	$0.00	$0.00	$0.00	$0.00	$838.10
5	DLM-VNXB54DPE	DLm VNX5400 DPE w/Vault	$16,675.00	PM	27%	$12,172.75	$1,667.50	$0.00	$0.00	$0.00	$0.00	$1,667.50
5	DLM-VNXB76DM	DLm VNX7600 Storage Controller	$36,441.00	PM	27%	$26,601.93	$3,644.10	$0.00	$0.00	$0.00	$0.00	$3,644.10
5	DLM-VNXB76DMU	DLm VNX7600 Storage Controller Upg	$46,862.00	PM	27%	$34,209.26	$3,472.47	$0.00	$0.00	$0.00	$0.00	$3,472.47
5	DLM-VNXB76DPE	DLm VNX7600 DPE 25X2.5" Vault	$68,316.00	PM	27%	$49,870.68	$8,197.92	$0.00	$0.00	$0.00	$0.00	$8,197.92
5	DLM-VNXBCS	DLm VNX2 Control Station	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DLM-VNXBCS2	DLm VNX2 2nd Control Station	$1,935.00	PM	27%	$1,412.55	$193.50	$0.00	$0.00	$0.00	$0.00	$193.50
5	DLM-VNXBCS2-M	DLm VNX2 2nd Control Station - Modular	$1,935.00	PM	27%	$1,412.55	$193.50	$0.00	$0.00	$0.00	$0.00	$193.50
5	DLM-VNXBCS-M	DLm VNX2 Control Station - Modular	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	$28.00	PM	27%	$20.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	$42.00	PM	27%	$30.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	$56.00	PM	27%	$40.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	$70.00	PM	27%	$51.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MAS-E4	MAS ESCON V4.0	$0.00	PM	27%	$0.00	$4,300.00	$3,010.00	$2,150.00	$0.00	$0.00	$4,300.00
5	MAS-E5	MAS ESCON V5.0	$0.00	PM	27%	$0.00	$4,650.00	$3,255.00	$2,325.00	$0.00	$0.00	$4,650.00
5	MAS-M4	MAS MM FICON V4.0	$0.00	PM	27%	$0.00	$5,650.00	$3,955.00	$2,825.00	$0.00	$0.00	$5,650.00
5	MAS-M5	MAS MM FICON V5.0	$0.00	PM	27%	$0.00	$6,000.00	$4,200.00	$3,000.00	$0.00	$0.00	$6,000.00
5	MAS-ME	MAS ENTRY MM FICON	$0.00	PM	27%	$0.00	$3,850.00	$2,695.00	$1,925.00	$0.00	$0.00	$3,850.00
5	MAS-S4	MAS SM FICON V4.0	$0.00	PM	27%	$0.00	$5,650.00	$3,955.00	$2,825.00	$0.00	$0.00	$5,650.00
5	MAS-S5	MAS SM FICON V5.0	$0.00	PM	27%	$0.00	$6,000.00	$4,200.00	$3,000.00	$0.00	$0.00	$6,000.00
5	MAS-SE	MAS ENTRY SM FICON	$0.00	PM	27%	$0.00	$3,850.00	$2,695.00	$1,925.00	$0.00	$0.00	$3,850.00
5	MDL-1000-E	MDL-1000E ESCON	$0.00	PM	27%	$0.00	$5,250.00	$3,675.00	$2,625.00	$0.00	$0.00	$5,250.00
5	MDL-1000-EC	MDL-1000E ESCON CENTERA	$0.00	PM	27%	$0.00	$5,250.00	$3,675.00	$2,625.00	$0.00	$0.00	$5,250.00
5	MDL-1000-ED	MDL-1000 ESCON DEDUPE	$0.00	PM	27%	$0.00	$9,500.00	$6,650.00	$4,750.00	$0.00	$0.00	$9,500.00
5	MDL-1000-M	MDL-1000F MM FICON	$0.00	PM	27%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00
5	MDL-1000-M6	MDL-1000 MM FICON V6.0	$0.00	PM	27%	$0.00	$4,500.00	$3,150.00	$2,250.00	$0.00	$0.00	$4,500.00
5	MDL-1000-MC	MDL-1000F MM FICON CENTERA	$0.00	PM	27%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00
5	MDL-1000-MD	MDL-1000 MM FICON DEDUPE	$0.00	PM	27%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00
5	MDL-1000-S	MDL-1000F SM FICON	$0.00	PM	27%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00
5	MDL-1000-S6	MDL-1000 SM FICON V6.0	$0.00	PM	27%	$0.00	$4,500.00	$3,150.00	$2,250.00	$0.00	$0.00	$4,500.00
5	MDL-1000-SC	MDL-1000F SM FICON CENTERA	$0.00	PM	27%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00
5	MDL-1000-SD	MDL-1000 SM FICON DEDUPE	$0.00	PM	27%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00
5	MDL-100S-E	MDL-100S ESCON	$0.00	PM	27%	$0.00	$4,687.50	$3,281.25	$2,343.75	$0.00	$0.00	$4,687.50
5	MDL-100S-E6	MDL-100S ESCON V6.0	$0.00	PM	27%	$0.00	$4,350.00	$3,045.00	$2,175.00	$0.00	$0.00	$4,350.00
5	MDL-100S-M	MDL-100S MM FICON	$0.00	PM	27%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00
5	MDL-100S-MF	MM FICON UPGRADE FOR MDL-100S	$0.00	PM	27%	$0.00	$1,850.00	$1,295.00	$925.00	$0.00	$0.00	$1,850.00
5	MDL-100S-S	MDL-100S SM FICON	$0.00	PM	27%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00
5	MDL-100S-S6	MDL-100S SM FICON V6.0	$0.00	PM	27%	$0.00	$4,350.00	$3,045.00	$2,175.00	$0.00	$0.00	$4,350.00
5	MDL-100S-SF	SM FICON UPGRADE FOR MDL-100S	$0.00	PM	27%	$0.00	$1,850.00	$1,295.00	$925.00	$0.00	$0.00	$1,850.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDL-100U-E	MDL-100U ESCON	$0.00	PM	27%	$0.00	$2,800.00	$1,960.00	$1,400.00	$0.00	$0.00	$2,800.00
5	MDL-100U-M	MDL-100U MM FICON	$0.00	PM	27%	$0.00	$3,600.00	$2,520.00	$1,800.00	$0.00	$0.00	$3,600.00
5	MDL-100U-MF	MM FICON UPGRADE FOR MDL-100U	$0.00	PM	27%	$0.00	$1,638.50	$1,146.95	$819.25	$0.00	$0.00	$1,638.50
5	MDL-100U-S	MDL-100U SM FICON	$0.00	PM	27%	$0.00	$3,600.00	$2,520.00	$1,800.00	$0.00	$0.00	$3,600.00
5	MDL-100U-SF	SM FICON UPGRADE FOR MDL-100U	$0.00	PM	27%	$0.00	$1,638.50	$1,146.95	$819.25	$0.00	$0.00	$1,638.50
5	MDL-100V-E	MDL-100V ESCON	$0.00	PM	27%	$0.00	$2,750.00	$1,925.00	$1,375.00	$0.00	$0.00	$2,750.00
5	MDL-100V-M	MDL-100V MM FICON	$0.00	PM	27%	$0.00	$3,500.00	$2,450.00	$1,750.00	$0.00	$0.00	$3,500.00
5	MDL-100V-S	MDL-100V SM FICON	$0.00	PM	27%	$0.00	$3,500.00	$2,450.00	$1,750.00	$0.00	$0.00	$3,500.00
5	MDL-10GIG-CX4	CX4 XFP FOR MDL-4000 10 GIG SWITCH	$0.00	PM	27%	$0.00	$59.40	$41.58	$29.70	$0.00	$0.00	$59.40
5	MDL-10GIG-LR	LR XFP FOR MDL-4000 10 GIG SWITCH	$0.00	PM	27%	$0.00	$112.50	$78.75	$56.25	$0.00	$0.00	$112.50
5	MDL-10GIG-SR	SR XFP FOR MDL-4000 10 GIG SWITCH	$0.00	PM	27%	$0.00	$96.90	$67.83	$48.45	$0.00	$0.00	$96.90
5	MDL-2000-3590	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	$0.00	PM	27%	$0.00	$1,059.40	$741.58	$529.70	$0.00	$0.00	$1,059.40
5	MDL-2000-E	MDL-2000E ESCON	$0.00	PM	27%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00
5	MDL-2000-E6	MDL-2000 ESCON V6.0	$0.00	PM	27%	$0.00	$5,400.00	$3,780.00	$2,700.00	$0.00	$0.00	$5,400.00
5	MDL-2000-EC	MDL-2000E ESCON CENTERA	$0.00	PM	27%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00
5	MDL-2000-ESC	MDL-2000 ESCON CHNL INTERFACE	$0.00	PM	27%	$0.00	$1,765.60	$1,235.92	$882.80	$0.00	$0.00	$1,765.60
5	MDL-2000-HBA	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON	$0.00	PM	27%	$0.00	$437.50	$306.25	$218.75	$0.00	$0.00	$437.50
5	MDL-2000-M	MDL-2000F MM FICON	$0.00	PM	27%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50
5	MDL-2000-M6	MDL-2000 MM FICON V6.0	$0.00	PM	27%	$0.00	$6,950.00	$4,865.00	$3,475.00	$0.00	$0.00	$6,950.00
5	MDL-2000-MC	MDL-2000F MM FICON CENTERA	$0.00	PM	27%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50
5	MDL-2000-MD	MDL-2000 MM FICON DEDUPE	$0.00	PM	27%	$0.00	$12,000.00	$8,400.00	$6,000.00	$0.00	$0.00	$12,000.00
5	MDL-2000-S	MDL-2000F SM FICON	$0.00	PM	27%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50
5	MDL-2000-S6	MDL-2000 SM FICON V6.0	$0.00	PM	27%	$0.00	$6,950.00	$4,865.00	$3,475.00	$0.00	$0.00	$6,950.00
5	MDL-2000-SC	MDL-2000F SM FICON CENTERA	$0.00	PM	27%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50
5	MDL-2000-SD	MDL-2000 SM FICON DEDUPE	$0.00	PM	27%	$0.00	$12,000.00	$8,400.00	$6,000.00	$0.00	$0.00	$12,000.00
5	MDL-200-E	MDL-200E ESCON NODE	$0.00	PM	27%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50
5	MDL-200-E4	MDL-200 ESCON V4.0	$0.00	PM	27%	$0.00	$5,500.00	$3,850.00	$2,750.00	$0.00	$0.00	$5,500.00
5	MDL-200-E5	MDL-200 ESCON V5.0	$0.00	PM	27%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00
5	MDL-200-EC	MDL-200E ESC CENTERA	$0.00	PM	27%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50
5	MDL-200-M	MDL-200F MM FICON NODE	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	$0.00	PM	27%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50
5	MDL-200-M4	MDL-200 MM FICON V4.0	$0.00	PM	27%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00
5	MDL-200-M5	MDL-200 MM FICON V5.0	$0.00	PM	27%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00
5	MDL-200-MC	MDL-200F MM FIC CENTERA	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	MDL-200-MSAN	MDL-200 MM FICON NODE SAN STORAGE	$0.00	PM	27%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80
5	MDL-200RF-S5	MDL-200RF REMOTE NODE SM FICON V5.0	$0.00	PM	27%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00
5	MDL-200-S	MDL-200F SM FICON NODE	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	$0.00	PM	27%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50
5	MDL-200-S4	MDL-200 SM FICON V4.0	$0.00	PM	27%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00
5	MDL-200-S5	MDL-200 SM FICON V5.0	$0.00	PM	27%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00
5	MDL-200-S6	MDL-200 SM FICON V6.0	$0.00	PM	27%	$0.00	$7,725.00	$5,407.50	$3,862.50	$0.00	$0.00	$7,725.00
5	MDL-200-SC	MDL-200F SM FIC CENTERA	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	MDL-200-SSAN	MDL-200 SM FICON NODE SAN STORAGE	$0.00	PM	27%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80
5	MDL-4000-3590	MDL-4000 NODE 3590 ATTACHMENT	$0.00	PM	27%	$0.00	$1,059.40	$741.58	$529.70	$0.00	$0.00	$1,059.40
5	MDL-4000-E	MDL-4000E ESCON SYSTEM	$0.00	PM	27%	$0.00	$18,156.30	$12,709.41	$9,078.15	$0.00	$0.00	$18,156.30
5	MDL-4000-E4	MDL-4000 ESCON V4.0	$0.00	PM	27%	$0.00	$11,000.00	$7,700.00	$5,500.00	$0.00	$0.00	$11,000.00
5	MDL-4000-E5	MDL-4000 ESCON V5.0	$0.00	PM	27%	$0.00	$11,700.00	$8,190.00	$5,850.00	$0.00	$0.00	$11,700.00
5	MDL-4000-EC	MDL-4000E ESC CENTERA	$0.00	PM	27%	$0.00	$18,156.30	$12,709.41	$9,078.15	$0.00	$0.00	$18,156.30
5	MDL-4000-ESN	MDL-4000 ESCON CHNL INTERFACE	$0.00	PM	27%	$0.00	$1,765.60	$1,235.92	$882.80	$0.00	$0.00	$1,765.60
5	MDL-4000-M	MDL-4000F MM FICON SYSTEM	$0.00	PM	27%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50
5	MDL-4000-M10	MDL-4000 MM FICON 10 GIG IP SYSTEM	$0.00	PM	27%	$0.00	$26,850.00	$18,795.00	$13,425.00	$0.00	$0.00	$26,850.00
5	MDL-4000-M4	MDL-4000 MM FICON V4.0	$0.00	PM	27%	$0.00	$13,000.00	$9,100.00	$6,500.00	$0.00	$0.00	$13,000.00
5	MDL-4000-M5	MDL-4000 MM FICON V5.0	$0.00	PM	27%	$0.00	$13,700.00	$9,590.00	$6,850.00	$0.00	$0.00	$13,700.00
5	MDL-4000-MC	MDL-4000F MM FIC CENTERA	$0.00	PM	27%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50
5	MDL-4000-MSAN	MDL-4000 MM FICON SAN STORAGE	$0.00	PM	27%	$0.00	$25,000.00	$17,500.00	$12,500.00	$0.00	$0.00	$25,000.00
5	MDL-4000-S	MDL-4000F SM FICON SYSTEM	$0.00	PM	27%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50
5	MDL-4000-S10	MDL-4000 SM FICON 10 GIG IP SYSTEM	$0.00	PM	27%	$0.00	$26,850.00	$18,795.00	$13,425.00	$0.00	$0.00	$26,850.00
5	MDL-4000-S4	MDL-4000 SM FICON V4.0	$0.00	PM	27%	$0.00	$130,000.00	$91,000.00	$65,000.00	$0.00	$0.00	$130,000.00
5	MDL-4000-S5	MDL-4000 SM FICON V5.0	$0.00	PM	27%	$0.00	$13,700.00	$9,590.00	$6,850.00	$0.00	$0.00	$13,700.00
5	MDL-4000-S6	MDL-4000 SM FICON V6.0	$0.00	PM	27%	$0.00	$16,150.00	$11,305.00	$8,075.00	$0.00	$0.00	$16,150.00
5	MDL-4000-SC	MDL-4000F SM FIC CENTERA	$0.00	PM	27%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50
5	MDL-4000-SSAN	MDL-4000 SM FICON SAN STORAGE	$0.00	PM	27%	$0.00	$25,000.00	$17,500.00	$12,500.00	$0.00	$0.00	$25,000.00
5	MDL-6000-S	MDL-6000 SM FICON	$0.00	PM	27%	$0.00	$31,281.30	$21,896.91	$15,640.65	$0.00	$0.00	$31,281.30
5	MDL-6000-S10	MDL-6000 SM FICON 10 GIGABIT	$0.00	PM	27%	$0.00	$37,787.50	$26,451.25	$18,893.75	$0.00	$0.00	$37,787.50
5	M-ENHHW-BT1	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHW-BT1	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDD-M1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDP-M1	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	R-FACIN2500	OPTION,FACTORYINSTALL KIT,40URACK,DD2500	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-FACIN4200	OPTION,FACTORY INSTALL KIT,DD4200	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-FACIN4500	OPTION,FACTORY INSTALL KIT,DD4500	$0.00	PM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	R-MDATA1	AVM G4S M1200 STORAGE NODE MFG INST	$0.00	PM	27%	$0.00	$2,667.50	$2,182.50	$0.00	$0.00	$0.00	$2,667.50
5	R-MDATA1N	DD METADATA NODE MFG INST	$0.00	PM	27%	$0.00	$2,667.50	$2,182.50	$0.00	$0.00	$0.00	$2,667.50
5	R-MEDACC1	DD MEDIA ACCESS NODE MFG INT	$0.00	PM	27%	$0.00	$4,647.50	$3,802.50	$0.00	$0.00	$0.00	$4,647.50
5	R-MEDACC1N	DD MEDIA ACCESS NODE MFGINT	$0.00	PM	27%	$0.00	$4,647.50	$3,802.50	$0.00	$0.00	$0.00	$4,647.50
5	R-NDMPACL1	DD NDMP ACCELERATOR NODE MFG INST	$0.00	PM	27%	$0.00	$1,540.00	$1,260.00	$0.00	$0.00	$0.00	$1,540.00
5	R-NDMPACL1N	DD NDMP ACCELERATOR NODE MFG INST	$0.00	PM	27%	$0.00	$1,540.00	$1,260.00	$0.00	$0.00	$0.00	$1,540.00
5	U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	$3,750.00	PM	27%	$2,737.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	$24,250.00	PM	27%	$17,702.50	$2,667.50	$2,182.50	$0.00	$0.00	$0.00	$2,667.50
5	U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	$6,000.00	PM	27%	$4,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-510-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	$13,000.00	PM	27%	$9,490.00	$1,430.00	$1,170.00	$0.00	$0.00	$0.00	$1,430.00
5	U-530-AX	DD530,INCL:LICENSE,6 HDD(3TB),REFURB,UPG	$25,000.00	PM	27%	$18,250.00	$2,750.00	$2,250.00	$0.00	$0.00	$0.00	$2,750.00
5	U-610-AX	UPGRADE;DD610;INCL: LICENSE;5 HDD(2.5TB)	$9,700.00	PM	27%	$7,081.00	$1,067.00	$873.00	$0.00	$0.00	$0.00	$1,067.00
5	U-620-AX	DD620;INCL: LICENSE;5 HDD(5TB)	$10,000.00	PM	27%	$7,300.00	$1,100.00	$900.00	$0.00	$0.00	$0.00	$1,100.00
5	U-630-AX	UPGRADE;DD630;INCL: LICENSE;5 HDD(5TB)	$14,550.00	PM	27%	$10,621.50	$1,600.50	$1,309.50	$0.00	$0.00	$0.00	$1,600.50
5	U-640-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	$7,500.00	PM	27%	$5,475.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-640-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	$4,850.00	PM	27%	$3,540.50	$533.50	$436.50	$0.00	$0.00	$0.00	$533.50
5	U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	$7,500.00	PM	27%	$5,475.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	$7,500.00	PM	27%	$5,475.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	$19,400.00	PM	27%	$14,162.00	$2,134.00	$1,746.00	$0.00	$0.00	$0.00	$2,134.00
5	U-MDL-200-E	MDL-200E ESCON NODE	$0.00	PM	27%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50
5	U-MDL-200-EC	MDL-200E ESC CENTERA	$0.00	PM	27%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50
5	U-MDL-200-M	MDL-200F MM FICON NODE	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	$0.00	PM	27%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50
5	U-MDL-200-MC	MDL-200F MM FIC CENTERA	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	U-MDL-200-MS	MDL-2000 MM FICON NODE SAN STORAGE	$0.00	PM	27%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80
5	U-MDL-200-S	MDL-200F SM FICON NODE	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	U-MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	$0.00	PM	27%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50
5	U-MDL-200-SC	MDL-200F SM FIC CENTERA	$0.00	PM	27%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80
5	U-MDL-200-SS	MDL-2000 SM FICON NODE SAN STORAGE	$0.00	PM	27%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80
5	WU-ENHHW-BT1	ENHANCED HARDWARE SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAIN	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHWB-M00	Premium Hardware Support-WARR UPG(ANDL) - REFER TO HW/SW MODEL FOR MAINT/	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHW-BT1	PREMIUM HARDWARE SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT.	$0.00	PM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	X-1406-RAIL	SPARE; SLIDE RAIL KIT; DD140;DD610;DD630	$180.00	PM	27%	$131.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	$13,000.00	PM	27%	$9,490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	$900.00	PM	27%	$657.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UB-BEZEL	SPARE;BEZEL;DD160;620	$100.00	PM	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	$1,010.00	PM	27%	$737.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	$2,700.00	PM	27%	$1,971.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	$100.00	PM	27%	$73.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	$2,000.00	PM	27%	$1,460.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-FAN	SPARE,DD,FAN,DD2500	$175.00	PM	27%	$127.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	$1,100.00	PM	27%	$803.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	$180.00	PM	27%	$131.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400-160GB	SPARE; DISK DRIVE; 160GB W/CARRIER	$363.00	PM	27%	$264.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400-400GB	SPARE; DISK DRIVE; 400GB W/CARRIER	$850.00	PM	27%	$620.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	$136.00	PM	27%	$99.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400FAN-RE	SPARE; FAN; REAR; DD400 AND DD500	$136.00	PM	27%	$99.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400-PS	SPARE; POWER MODULE; DD400 AND DD500	$725.00	PM	27%	$529.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-400SAFTE	SPARE; PCA; SAF-TE CONTROLLER; DD400	$1,200.00	PM	27%	$876.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	$42,700.00	PM	27%	$31,171.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620	$13,700.00	PM	27%	$10,001.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-640-CHAS1	SPARE,CHASSIS W/O HDD,DD640	$14,700.00	PM	27%	$10,731.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	$40,000.00	PM	27%	$29,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	$40,000.00	PM	27%	$29,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	$1,725.00	PM	27%	$1,259.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-4500SPKT	SPARE,1xFAN,POWER SUPPLY,SSD,DD4500	$1,700.00	PM	27%	$1,241.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	$2,170.00	PM	27%	$1,584.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	$16,194.00	PM	27%	$11,821.62	$1,781.34	$1,457.46	$0.00	$0.00	$0.00	$1,781.34
5	X-CHA-2600-46	SPARE CHASSIS SR2600	$15,722.00	PM	27%	$11,477.06	$1,729.42	$1,414.98	$0.00	$0.00	$0.00	$1,729.42
5	X-DIMM1G-DDR3	DIMM 1GB DDR3	$1,604.00	PM	27%	$1,170.92	$176.44	$144.36	$0.00	$0.00	$0.00	$176.44
5	X-DISK-300-15	DISK; SAS 300; 300 GB; 15K RPM	$2,444.00	PM	27%	$1,784.12	$268.84	$219.96	$0.00	$0.00	$0.00	$268.84
5	X-DVDR-SR2600	DVD/CDRW DRIVE	$262.00	PM	27%	$191.26	$28.82	$23.58	$0.00	$0.00	$0.00	$28.82
5	X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	$5,816.00	PM	27%	$4,245.68	$639.76	$523.44	$0.00	$0.00	$0.00	$639.76
5	X-FAN-SR2600C	FAN KIT; SR2600	$300.00	PM	27%	$219.00	$33.00	$27.00	$0.00	$0.00	$0.00	$33.00
5	X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	$3,050.00	PM	27%	$2,226.50	$335.50	$274.50	$0.00	$0.00	$0.00	$335.50
5	X-IOMOD-1GBX2	I/O DUAL GIG E	$665.00	PM	27%	$485.45	$73.15	$59.85	$0.00	$0.00	$0.00	$73.15
5	X-IOMOD-1GBX4	I/O MODULE; GIGE; QUAD PORT	$2,158.00	PM	27%	$1,575.34	$237.38	$194.22	$0.00	$0.00	$0.00	$237.38
5	X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	$3,500.00	PM	27%	$2,555.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	$6,022.00	PM	27%	$4,396.06	$662.42	$541.98	$0.00	$0.00	$0.00	$662.42
5	X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	$6,492.00	PM	27%	$4,739.16	$714.12	$584.28	$0.00	$0.00	$0.00	$714.12
5	X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	$11,603.00	PM	27%	$8,470.19	$1,276.33	$1,044.27	$0.00	$0.00	$0.00	$1,276.33
5	X-PSUP-SR2600	POWER SUPPLY 750W SR2600	$1,025.00	PM	27%	$748.25	$112.75	$92.25	$0.00	$0.00	$0.00	$112.75
5	X-RAIL-XTND	SPARE; RAIL EXTENDER	$180.00	PM	27%	$131.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AADF0020000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$688.50	R-MT	2%	$674.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0050000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$390.15	R-MT	2%	$382.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0100000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$229.50	R-MT	2%	$224.91	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0200000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$206.55	R-MT	2%	$202.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0400000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$183.60	R-MT	2%	$179.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0600000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$160.65	R-MT	2%	$157.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0800000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$137.70	R-MT	2%	$134.95	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF1000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$126.23	R-MT	2%	$123.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF1500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$103.28	R-MT	2%	$101.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF2000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$80.33	R-MT	2%	$78.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF3000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$57.38	R-MT	2%	$56.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF4000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$50.49	R-MT	2%	$49.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF5000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$45.90	R-MT	2%	$44.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF7500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities be	$34.43	R-MT	2%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0003000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 100	$7.50	R-MT	2%	$7.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0004000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 3,0(	$6.75	R-MT	2%	$6.62	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAENTDF0005000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 4,0	$6.75	R-MT	2%	$6.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0007500	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 5,0	$6.30	R-MT	2%	$6.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0010000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 7,0	$5.40	R-MT	2%	$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0015000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 10,	$5.40	R-MT	2%	$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0020000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,	$5.25	R-MT	2%	$5.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0025000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 20,	$5.25	R-MT	2%	$5.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0050000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 25,	$4.50	R-MT	2%	$4.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0075000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 50,	$4.50	R-MT	2%	$4.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0100000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 75,	$3.75	R-MT	2%	$3.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0100000P	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities over 100,000	$1.15	R-MT	2%	$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000E1	RSAAA ENT On Prem MAINT-Enh-1	$1.04	R-MT	2%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.94	R-MT	2%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.94	R-MT	2%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500E1	RSAAA ENT On Prem MAINT-Enh-1	$0.88	R-MT	2%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.75	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.75	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000E1	RSAAA ENT On Prem MAINT-Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000PE1	RSAAA ENT On Prem MAINT-Enh-1	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP001000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$17.53	R-MT	2%	$17.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP00100000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$31.88	R-MT	2%	$31.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP001500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$14.34	R-MT	2%	$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP002000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$11.16	R-MT	2%	$10.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP00200000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$28.69	R-MT	2%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$95.63	R-MT	2%	$93.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP003000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$7.97	R-MT	2%	$7.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP004000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$7.01	R-MT	2%	$6.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP00400000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$25.50	R-MT	2%	$24.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP005000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$6.38	R-MT	2%	$6.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0050000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$54.19	R-MT	2%	$53.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP00600000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$22.31	R-MT	2%	$21.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP007500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP00800000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	$19.13	R-MT	2%	$18.75	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C001000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$5.21	R-MT	2%	$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C00100000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$9.58	R-MT	2%	$9.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C001500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$4.38	R-MT	2%	$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C002000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$3.33	R-MT	2%	$3.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C00200000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$8.54	R-MT	2%	$8.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0020000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$28.75	R-MT	2%	$28.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C003000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$2.29	R-MT	2%	$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C004000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$2.08	R-MT	2%	$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C00400000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$7.71	R-MT	2%	$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C005000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$1.88	R-MT	2%	$1.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0050000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$16.25	R-MT	2%	$15.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C00600000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$6.67	R-MT	2%	$6.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C007500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$1.46	R-MT	2%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C00800000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	$5.83	R-MT	2%	$5.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C020000E1	AAOP ENT 2C MAINT-Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C050000E1	AAOP ENT 2C MAINT-Enh-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C100000E1	AAOP ENT 2C MAINT-Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100-E1	RSAAA SAE Perp EnhMnt 30-100 1Mo	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100K-E1	RSAAA SAE Perp EnhMnt 50005-100K 1Mo	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-10K-E1	RSAAA SAE Perp EnhMnt 5005-10K 1Mo	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1500-E1	RSAAA SAE Perp EnhMnt 755-1500 1Mo	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-150-E1	RSAAA SAE Perp EnhMnt 105-150 1Mo	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1M-E1	RSAAA SAE Perp EnhMnt 10K5-1M 1Mo	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-2500-E1	RSAAA SAE Perp EnhMnt 1505-2500 1Mo	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-250-E1	RSAAA SAE Perp EnhMnt 155-250 1Mo	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-25-E1	RSAAA SAE Perp EnhMnt 10-25 1Mo	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-500-E1	RSAAA SAE Perp EnhMnt 255-500 1Mo	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-50K-E1	RSAAA SAE Perp EnhMnt 10005-50K 1Mo	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-5K-E1	RSAAA SAE Perp EnhMnt 2505-5K 1Mo	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-750-E1	RSAAA SAE Perp EnhMnt 505-750 1Mo	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP001000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$23.67	R-MT	2%	$23.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00100000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$43.03	R-MT	2%	$42.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP001500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$19.36	R-MT	2%	$18.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP002000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$15.06	R-MT	2%	$14.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00200000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$38.73	R-MT	2%	$37.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0020000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$129.09	R-MT	2%	$126.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP003000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$10.76	R-MT	2%	$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP004000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$9.47	R-MT	2%	$9.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00400000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$34.43	R-MT	2%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP005000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$8.61	R-MT	2%	$8.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0050000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$73.15	R-MT	2%	$71.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00600000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$30.12	R-MT	2%	$29.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP007500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$6.45	R-MT	2%	$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00800000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	$25.82	R-MT	2%	$25.30	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ACM100000B1	ACM 50,001 to 100,000 User Basic Mnt 1MO	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM100000E1	ACM 50,001 to 100,000 Users Enh Mnt 1MO	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000B1	ACM 5,001 to 10,000 Users Basic Mnt 1MO	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000E1	ACM 5,001 to 10,000 Users Enh Mnt 1MO	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000B1	ACM 100,001 to 250000 User Basic Mnt 1MO	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000E1	ACM 100,001 to 250,000 Users Enh Mnt 1MO	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001B1	ACM 250,001+ Users Basic Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001E1	ACM 250,001+ Users Enh Mnt 1MO	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000B1	ACM 10,001 to 25,000 Users Basic Mnt 1MO	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000E1	ACM 10,001 to 25,000 Users Enh Mnt 1MO	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000B1	ACM 25,001 to 50,000 Users Basic Mnt 1MO	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000E1	ACM 25,001 to 50,000 Users Enh Mnt 1MO	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000B1	ACM Up to 5,000 Users Basic Mnt 1MO	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000E1	ACM Up to 5,000 Users Enh Mnt 1MO	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000B1	AFX 50,001 to 100,000 User Basic Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000E1	AFX 50,001 to 100,000 Users Enh Mnt 1MO	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000B1	AFX 5,001 to 10,000 Users Basic Mnt 1MO	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000E1	AFX 5,001 to 10,000 Users Enh Mnt 1MO	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000B1	AFX 100,001 to 250000 User Basic Mnt 1MO	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000E1	AFX 100,001 to 250,000 Users Enh Mnt 1MO	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001B1	AFX 250,001+ Users Basic Mnt 1MO	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001E1	AFX 250,001+ Users Enh Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000B1	AFX 10,001 to 25,000 Users Basic Mnt 1MO	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000E1	AFX 10,001 to 25,000 Users Enh Mnt 1MO	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000B1	AFX 25,001 to 50,000 Users Basic Mnt 1MO	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000E1	AFX 25,001 to 50,000 Users Enh Mnt 1MO	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000B1	AFX Up to 5,000 Users Basic Mnt 1MO	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000E1	AFX Up to 5,000 Users Enh Mnt 1MO	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-E	Additional ARC Instance 1Prod 2NP Term E Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-M	Additional ARC Instance 1Prod 2NP Term Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-PE	Additional ARC Instance 1Prod 2NP Perp E Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-PM	Additional ARC Instance 1Prod 2NP Perp Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-E	Additional ARC Instance 1NP Term E Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-M	Additional ARC Instance 1NP Term Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P-E	Additional ARC Instance 1NP Perp E Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P-M	Additional ARC Instance 1NP Perp Mnt 1Mo (Custom Quoted)	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000010BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$23.75	R-MT	2%	$23.28	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$59.25	R-MT	2%	$58.07	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025BE1	RSA SecurID Appliance Maint - Base/Enh-1	$2.37	R-MT	2%	$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025EE1	RSA Appliance Maint - Ent/Enh-1	$3.20	R-MT	2%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025UE1	RSA Appliance Maint - Ent/Enh-1	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000050BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$74.42	R-MT	2%	$72.93	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$148.75	R-MT	2%	$145.78	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100BE1	RSA SecurID Appliance Maint - Base/Enh-1	$1.49	R-MT	2%	$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100EE1	RSA Appliance Maint - Ent/Enh-1	$2.01	R-MT	2%	$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100UE1	RSA Appliance Maint - Ent/Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$194.42	R-MT	2%	$190.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150BE1	RSA SecurID Appliance Maint - Base/Enh-1	$1.30	R-MT	2%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150EE1	RSA Appliance Maint - Ent/Enh-1	$1.75	R-MT	2%	$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150UE1	RSA Appliance Maint - Ent/Enh-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	$288.75	R-MT	2%	$282.98	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250BE1	RSA SecurID Appliance Maint - Base/Enh-1	$1.16	R-MT	2%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250EE1	RSA Appliance Maint - Ent/Enh-1	$1.56	R-MT	2%	$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250UE1	RSA Appliance Maint - Ent/Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.91	R-MT	2%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500EE1	RSA Appliance Maint - Ent/Enh-1	$1.23	R-MT	2%	$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500UE1	RSA Appliance Maint - Ent/Enh-1	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750EE1	RSA Appliance Maint - Ent/Enh-1	$1.08	R-MT	2%	$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750UE1	RSA Appliance Maint - Ent/Enh-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500EE1	RSA Appliance Maint - Ent/Enh-1	$0.90	R-MT	2%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500UE1	RSA Appliance Maint - Ent/Enh-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500EE1	RSA Appliance Maint - Ent/Enh-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500UE1	RSA Appliance Maint - Ent/Enh-1	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000EE1	RSA Appliance Maint - Ent/Enh-1	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000UE1	RSA Appliance Maint - Ent/Enh-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EE1	RSA Appliance Maint - Ent/Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.88	R-MT	2%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000UE1	RSA Appliance Maint - Ent/Enh-1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EE1	RSA Appliance Maint - Ent/Enh-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000UE1	RSA Appliance Maint - Ent/Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EE1	RSA Appliance Maint - Ent/Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	APP0100000UE1	RSA Appliance Maint - Ent/Enh-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000BE1	RSA SecurID Appliance Maint - Base/Enh-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EE1	RSA Appliance Maint - Ent/Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.53	R-MT	2%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000UE1	RSA Appliance Maint - Ent/Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000B1	ARM 50,001 to 100,000 User Basic Mnt 1MO	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000E1	ARM 50,001 to 100,000 Users Enh Mnt 1MO	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000B1	ARM 5,001 to 10,000 Users Basic Mnt 1MO	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000E1	ARM 5,001 to 10,000 Users Enh Mnt 1MO	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000B1	ARM 100,001 to 250000 User Basic Mnt 1MO	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000E1	ARM 100,001 to 250,000 Users Enh Mnt 1MO	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001B1	ARM 250,001+ Users Basic Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001E1	ARM 250,001+ Users Enh Mnt 1MO	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000B1	ARM 10,001 to 25,000 Users Basic Mnt 1MO	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000E1	ARM 10,001 to 25,000 Users Enh Mnt 1MO	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000B1	ARM 25,001 to 50,000 Users Basic Mnt 1MO	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000E1	ARM 25,001 to 50,000 Users Enh Mnt 1MO	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000B1	ARM Up to 5,000 Users Basic Mnt 1MO	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000E1	ARM Up to 5,000 Users Enh Mnt 1MO	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT	Audit 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT-E	Audit 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT-UP	Audit 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T-MNT	Audit 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T-MNT-E	Audit 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT	Audit 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT-E	Audit 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT-UP	Audit 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-T-MNT	Audit 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-T-MNT-E	Audit 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT	Audit 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT-E	Audit 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT-UP	Audit 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T-MNT	Audit 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T-MNT-E	Audit 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT	Audit 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT-E	Audit 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT-UP	Audit 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T-MNT	Audit 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T-MNT-E	Audit 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT	Audit G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT-E	Audit G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT-UP	Audit G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T-MNT	Audit G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T-MNT-E	Audit G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-B1	AUD>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-E1	AUD>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-UP	AUD>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T-E1	AUD>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT	Audit User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT-E	Audit User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT-UP	Audit User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T-MNT	Audit User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T-MNT-E	Audit User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025BE1	RSA Auth Mgr Maint - Base/Enh-1	$2.37	R-MT	2%	$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$2.37	R-MT	2%	$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025EE1	RSA Auth Mgr Maint - Ent/Enh-1	$3.20	R-MT	2%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$3.20	R-MT	2%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.77	R-MT	2%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$1.03	R-MT	2%	$1.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.49	R-MT	2%	$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.49	R-MT	2%	$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100EE1	RSA Auth Mgr Maint - Ent/Enh-1	$2.01	R-MT	2%	$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$2.01	R-MT	2%	$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.57	R-MT	2%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.77	R-MT	2%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.71	R-MT	2%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.96	R-MT	2%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.30	R-MT	2%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.30	R-MT	2%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.75	R-MT	2%	$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.75	R-MT	2%	$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUT0000150Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.62	R-MT	2%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.16	R-MT	2%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.16	R-MT	2%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.56	R-MT	2%	$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.56	R-MT	2%	$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.59	R-MT	2%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.55	R-MT	2%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.74	R-MT	2%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.91	R-MT	2%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.91	R-MT	2%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.23	R-MT	2%	$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.23	R-MT	2%	$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.08	R-MT	2%	$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.08	R-MT	2%	$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.38	R-MT	2%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.90	R-MT	2%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.90	R-MT	2%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.28	R-MT	2%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.88	R-MT	2%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.88	R-MT	2%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUT0050000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.53	R-MT	2%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.53	R-MT	2%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00001000E1	RSA Access Manager Maint Enh - 1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00005000E1	RSA Access Manager Maint Enh - 1	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00010000E1	RSA Access Manager Maint Enh - 1	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00025000E1	RSA Access Manager Maint Enh - 1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00050000E1	RSA Access Manager Maint Enh - 1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00100000E1	RSA Access Manager Maint Enh - 1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00250000E1	RSA Access Manager Maint Enh - 1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00500000E1	RSA Access Manager Maint Enh - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00750000E1	RSA Access Manager Maint Enh - 1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM01000000E1	RSA Access Manager Maint Enh - 1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM05000000E1	RSA Access Manager Maint Enh - 1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM25000000E1	RSA Access Manager Maint Enh - 1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT	BCM 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT-E	BCM 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT-UP	BCM 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T-MNT	BCM 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T-MNT-E	BCM 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT	BCM 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT-E	BCM 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT-UP	BCM 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T-MNT	BCM 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T-MNT-E	BCM 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT	BCM 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT-E	BCM 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT-UP	BCM 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T-MNT	BCM 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T-MNT-E	BCM 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT	BCM 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT-E	BCM 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT-UP	BCM 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T-MNT	BCM 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T-MNT-E	BCM 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P-MNT	BCM G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P-MNT-E	BCM G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P-MNT-UP	BCM G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T-MNT	BCM G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T-MNT-E	BCM G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-B1	BCM>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-E1	BCM>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-UP	BCM>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T-E1	BCM>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BCM-USER-P-MNT	BCM User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P-MNT-E	BCM User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P-MNT-UP	BCM User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T-MNT	BCM User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T-MNT-E	BCM User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PE-UP	OEM Perp Maint Upg [Per Month Pricing]	$450.00	R-MT	2%	$441.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-PP-NC	Brazilian Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-PT-NC	Brazilian Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-SP-NC	Brazilian Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-ST-NC	Brazilian Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000B1	BRM 50,001 to 100,000 User Basic Mnt 1MO	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000E1	BRM 50,001 to 100,000 Users Enh Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000B1	BRM 5,001 to 10,000 Users Basic Mnt 1M0	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000E1	BRM 5,001 to 10,000 Users Enh Mnt 1MO	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000B1	BRM 100,001 to 250000 User Basic Mnt 1MO	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000E1	BRM 100,001 to 250,000 Users Enh Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001B1	BRM 250,001+ Users Basic Mnt 1MO	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001E1	BRM 250,001+ Users Enh Mnt 1MO	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000B1	BRM 10,001 to 25,000 Users Basic Mnt 1M0	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000E1	BRM 10,001 to 25,000 Users Enh Mnt 1MO	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000B1	BRM 25,001 to 50,000 Users Basic Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000E1	BRM 25,001 to 50,000 Users Enh Mnt 1MO	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000B1	BRM Up to 5,000 Users Basic Mnt 1MO	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000E1	BRM Up to 5,000 Users Enh Mnt 1MO	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-PP-NC	Chinese Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-PT-NC	Chinese Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-SP-NC	Chinese Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-ST-NC	Chinese Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT	Compliance 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT-E	Compliance 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT-UP	Compliance 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T-MNT	Compliance 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T-MNT-E	Compliance 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT	Compliance 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT-E	Compliance 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT-UP	Compliance 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T-MNT	Compliance 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T-MNT-E	Compliance 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT	Compliance 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT-E	Compliance 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT-UP	Compliance 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T-MNT	Compliance 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T-MNT-E	Compliance 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT	Compliance 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT-E	Compliance 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT-UP	Compliance 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T-MNT	Compliance 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T-MNT-E	Compliance 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT	Compliance G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT-E	Compliance G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT-UP	Compliance G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T-MNT	Compliance G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T-MNT-E	Compliance G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-B1	COM>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-E1	COM>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-UP	COM>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T-E1	COM>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT	Compliance User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT-E	Compliance User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT-UP	Compliance User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T-MNT	Compliance User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T-MNT-E	Compliance User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG100000B1	DAG 50,001 to 100,000 User Basic Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG100000E1	DAG 50,001 to 100,000 Users Enh Mnt 1MO	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG10000B1	DAG 5,001 to 10,000 Users Basic Mnt 1MO	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG10000E1	DAG 5,001 to 10,000 Users Enh Mnt 1MO	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250000B1	DAG 100,001 to 250000 User Basic Mnt 1MO	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250000E1	DAG 100,001 to 250,000 Users Enh Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250001B1	DAG 250,001+ Users Basic Mnt 1MO	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250001E1	DAG 250,001+ Users Enh Mnt 1MO	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG25000B1	DAG 10,001 to 25,000 Users Basic Mnt 1MO	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG25000E1	DAG 10,001 to 25,000 Users Enh Mnt 1MO	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG50000B1	DAG 25,001 to 50,000 Users Basic Mnt 1MO	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG50000E1	DAG 25,001 to 50,000 Users Enh Mnt 1MO	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG5000B1	DAG Up to 5,000 Users Basic Mnt 1MO	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG5000E1	DAG Up to 5,000 Users Enh Mnt 1MO	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM100000B1	DAG AM 50,001 to 100K User Basic Mnt 1MO	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM100000E1	DAG AM 50,001 to 100K Users Enh Mnt 1MO	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM10000B1	DAG AM 5,001 to 10K Users Basic Mnt 1MO	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM10000E1	DAG AM 5,001 to 10K Users Enh Mnt 1MO	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAGAM250000B1	DAG AM 100,001 to 250K User BasicMnt 1MO	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250000E1	DAG AM 100,001 to 250K Users Enh Mnt 1MO	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250001B1	DAG AM 250,001+ Users Basic Mnt 1MO	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250001E1	DAG AM 250,001+ Users Enh Mnt 1MO	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM25000B1	DAG AM 10,001 to 25K Users Basic Mnt 1MO	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM25000E1	DAG AM 10,001 to 25K Users Enh Mnt 1MO	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM50000B1	DAG AM 25,001 to 50K Users Basic Mnt 1MO	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM50000E1	DAG AM 25,001 to 50K Users Enh Mnt 1MO	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM5000B1	DAG AM Up to 5K Users Basic Mnt 1MO	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM5000E1	DAG AM Up to 5K Users Enh Mnt 1MO	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000B1	DAGW 50,001 to 100000 User Basic Mnt 1MO	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000E1	DAGW 50,001 to 100,000 Users Enh Mnt 1MO	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000B1	DAGW 5,001 to 10,000 Users Basic Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000E1	DAGW 5,001 to 10,000 Users Enh Mnt 1MO	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000B1	DAGW 100001 to 250000 User Basic Mnt 1MO	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000E1	DAGW 100,001 to 250,000 Users EnhMnt 1MO	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001B1	DAGW 250,001+ Users Basic Mnt 1MO	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001E1	DAGW 250,001+ Users Enh Mnt 1MO	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000B1	DAGW 10,001 to 25,000 User Basic Mnt 1MO	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000E1	DAGW 10,001 to 25,000 Users Enh Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000B1	DAGW 25,001 to 50,000 User Basic Mnt 1MO	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000E1	DAGW 25,001 to 50,000 Users Enh Mnt 1MO	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000B1	DAGW Up to 5,000 Users Basic Mnt 1MO	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000E1	DAGW Up to 5,000 Users Enh Mnt 1MO	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBB1	RSA DC Database Host Maint-Bas-1	$75.00	R-MT	2%	$73.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBE1	RSA DC Database Host Maint-Enh-1	$104.17	R-MT	2%	$102.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBEB1	RSA DC Database Host Maint-Bas-1	$4,500.00	R-MT	2%	$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBEE1	RSA DC Database Host Maint-Enh-1	$6,250.00	R-MT	2%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE12B1	RSA DC Tape Maint-Bas-1	$450.00	R-MT	2%	$441.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE12E1	RSA DC Tape Maint-Enh-1	$625.00	R-MT	2%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE13B1	RSA DC Tape Maint-Bas-1	$750.00	R-MT	2%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE13E1	RSA DC Tape Maint-Enh-1	$1,041.67	R-MT	2%	$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE2B1	RSA DC Tape Maint-Bas-1	$150.00	R-MT	2%	$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE2E1	RSA DC Tape Maint-Enh-1	$208.33	R-MT	2%	$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE4B1	RSA DC Tape Maint-Bas-1	$300.00	R-MT	2%	$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE4E1	RSA DC Tape Maint-Enh-1	$416.67	R-MT	2%	$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPEEB1	RSA DC Tape Maint-Bas-1	$4,500.00	R-MT	2%	$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPEEE1	RSA DC Tape Maint-Enh-1	$6,250.00	R-MT	2%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DPMDDB1	RSA DPM Data Domain Maint-Bas-1	$750.00	R-MT	2%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DPMDDE1	RSA DPM Data Domain Maint-Enh-1	$1,041.67	R-MT	2%	$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP HOSTED AA	Designated Support Engineer for Hosted Adap Auth	$90,000.00	R-MT	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP ONPREM AA	Designated Support Engineer for OnPrem Adap Auth	$90,000.00	R-MT	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP VIA	Designated Support Engineer VIA	$90,000.00	R-MT	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-CONT	RSA DLP Cont App Mnt-Enh-1	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-CONT-S2	1M Enh DLP Network Controller Appl Ser 2	$291.67	R-MT	2%	$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Enh-1	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-ICAP-S2	1M Enh DLP Network ICAP Srv Appl. Ser 2	$291.67	R-MT	2%	$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Enh-1	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-INT-S2	1M Enh DLP Network Interceptor App Ser 2	$291.67	R-MT	2%	$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Enh-1	$250.00	R-MT	2%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-SENS-S2	1M Enh DLP Network Sensor Appl. Series 2	$333.33	R-MT	2%	$326.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Enh-1	$1.17	R-MT	2%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.89	R-MT	2%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Enh-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.74	R-MT	2%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Enh-1	$1.07	R-MT	2%	$1.05	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.68	R-MT	2%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.62	R-MT	2%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Enh-1	$1.29	R-MT	2%	$1.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.97	R-MT	2%	$0.95	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-1000	RSA DLP DC SW Mnt-Enh-1	$0.94	R-MT	2%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-10000	RSA DLP DC SW Mnt-Enh-1	$0.68	R-MT	2%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-100000	RSA DLP DC SW Mnt-Enh-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-100001	RSA DLP DC SW Mnt-Enh-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-15000	RSA DLP DC SW Mnt-Enh-1	$0.62	R-MT	2%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-20000	RSA DLP DC SW Mnt-Enh-1	$0.55	R-MT	2%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-2500	RSA DLP DC SW Mnt-Enh-1	$0.84	R-MT	2%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-30000	RSA DLP DC SW Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-40000	RSA DLP DC SW Mnt-Enh-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-500	RSA DLP DC SW Mnt-Enh-1	$1.04	R-MT	2%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-5000	RSA DLP DC SW Mnt-Enh-1	$0.76	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-50000	RSA DLP DC SW Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-75000	RSA DLP DC SW Mnt-Enh-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-1000	RSA DLP ED SW-Mnt-Enh-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-10000	RSA DLP ED SW-Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-100000	RSA DLP ED SW-Mnt-Enh-1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EM1SW-DLPED-100001	RSA DLP ED SW-Mnt-Enh-1	$0.28	R-MT	2%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-15000	RSA DLP ED SW-Mnt-Enh-1	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-20000	RSA DLP ED SW-Mnt-Enh-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-2500	RSA DLP ED SW-Mnt-Enh-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-30000	RSA DLP ED SW-Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-40000	RSA DLP ED SW-Mnt-Enh-1	$0.38	R-MT	2%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-500	RSA DLP ED SW-Mnt-Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-5000	RSA DLP ED SW-Mnt-Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-50000	RSA DLP ED SW-Mnt-Enh-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-75000	RSA DLP ED SW-Mnt-Enh-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Enh-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Enh-1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Enh-1	$0.28	R-MT	2%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Enh-1	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Enh-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Enh-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Enh-1	$0.38	R-MT	2%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Enh-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Enh-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPST-100000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.11	R-MT	2%	$1.09	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPST-100001	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.02	R-MT	2%	$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.51	R-MT	2%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.96	R-MT	2%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.81	R-MT	2%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.66	R-MT	2%	$1.63	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.31	R-MT	2%	$2.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.53	R-MT	2%	$1.50	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.41	R-MT	2%	$1.38	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.73	R-MT	2%	$2.68	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.13	R-MT	2%	$2.09	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.30	R-MT	2%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.20	R-MT	2%	$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.94	R-MT	2%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.75	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Enh-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.65	R-MT	2%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Enh-1	$0.87	R-MT	2%	$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Enh-1	$1.01	R-MT	2%	$0.99	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Enh-1	$1.08	R-MT	2%	$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.87	R-MT	2%	$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Enh-1	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.75	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Enh-1	$1.00	R-MT	2%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.65	R-MT	2%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Enh-1	$1.16	R-MT	2%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.93	R-MT	2%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-1000	RSA DLP NWENF Mnt-Enh-1	$0.77	R-MT	2%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-10000	RSA DLP NWENF Mnt-Enh-1	$0.62	R-MT	2%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-100000	RSA DLP NWENF Mnt-Enh-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-100001	RSA DLP NWENF Mnt-Enh-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-15000	RSA DLP NWENF Mnt-Enh-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-20000	RSA DLP NWENF Mnt-Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-2500	RSA DLP NWENF Mnt-Enh-1	$0.72	R-MT	2%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-30000	RSA DLP NWENF Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-40000	RSA DLP NWENF Mnt-Enh-1	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-500	RSA DLP NWENF Mnt-Enh-1	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-5000	RSA DLP NWENF Mnt-Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-50000	RSA DLP NWENF Mnt-Enh-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-75000	RSA DLP NWENF Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-1000	RSA DLP NWMON Mnt-Enh-1	$0.77	R-MT	2%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-10000	RSA DLP NWMON Mnt-Enh-1	$0.62	R-MT	2%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-100000	RSA DLP NWMON Mnt-Enh-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-100001	RSA DLP NWMON Mnt-Enh-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-15000	RSA DLP NWMON Mnt-Enh-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EM1SW-NWMON-20000	RSA DLP NWMON Mnt-Enh-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-2500	RSA DLP NWMON Mnt-Enh-1	$0.72	R-MT	2%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-30000	RSA DLP NWMON Mnt-Enh-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-40000	RSA DLP NWMON Mnt-Enh-1	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-500	RSA DLP NWMON Mnt-Enh-1	$0.83	R-MT	2%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-5000	RSA DLP NWMON Mnt-Enh-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-50000	RSA DLP NWMON Mnt-Enh-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-75000	RSA DLP NWMON Mnt-Enh-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Enh-1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Enh-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Enh-1	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Enh-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Enh-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Enh-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Enh-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Enh-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-500	RSA DLP NWENFUG-Mnt-Enh-1	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Enh-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Enh-1	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Enh-1	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 EnhMnt 1Mo	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 EnhMnt 1Mo	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-INT	DLP Inteceptor Appl EOS 2014 EnhMnt 1Mo	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 EnhMnt 1Mo	$250.00	R-MT	2%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-PP-NC	English Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-PT-NC	English Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-SP-NC	English Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-ST-NC	English Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT	Enterprise 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT-E	Enterprise 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT-UP	Enterprise 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T-MNT	Enterprise 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T-MNT-E	Enterprise 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT	Enterprise 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT-E	Enterprise 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT-UP	Enterprise 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T-MNT	Enterprise 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T-MNT-E	Enterprise 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT	Enterprise 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT-E	Enterprise 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT-UP	Enterprise 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T-MNT	Enterprise 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T-MNT-E	Enterprise 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT	Enterprise 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT-E	Enterprise 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT-UP	Enterprise 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T-MNT	Enterprise 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T-MNT-E	Enterprise 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT	Enterprise G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT-E	Enterprise G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT-UP	Enterprise G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T-MNT	Enterprise G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T-MNT-E	Enterprise G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-B1	ENT>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-E1	ENT>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-UP	ENT>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T-E1	ENT>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT	Enterprise User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT-E	Enterprise User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT-UP	Enterprise User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T-MNT	Enterprise User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T-MNT-E	Enterprise User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT	Fed Asmt Auth 40001-100K Perp BasicMaint	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT-E	Fed Asmt Auth 40001-100K Perp Enh Maint	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT-UP	Fed Asmt Auth 40001-100K Perp Maint Upg	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T-MNT	Fed Asmt Auth 40001-100K Term BasicMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T-MNT-E	Fed Asmt Auth 40001-100K Term Enh Maint	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT	Fed Asmt Auth 0-1500 Perp Basic Maint	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT-E	Fed Asmt Auth 0-1500 Perp Enh Maint	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT-UP	Fed Asmt Auth 0-1500 Perp Maint Upg	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T-MNT	Fed Asmt Auth 0-1500 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T-MNT-E	Fed Asmt Auth 0-1500 Term Enh Maint	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P-MNT	Fed Asmt Auth 5001-40K Perp Basic Maint	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P-MNT-E	Fed Asmt Auth 5001-40K Perp Enh Maint	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P-MNT-UP	Fed Asmt Auth 5001-40000 Perp Maint Upg	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T-MNT	Fed Asmt Auth 5001-40000 Term BasicMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T-MNT-E	Fed Asmt Auth 5001-40K Term Enh Maint	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P-MNT	Fed Asmt Auth 1501-5K Perp Basic Maint	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P-MNT-E	Fed Asmt Auth 1501-5K Perp Enh Maint	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5000 Perp Maint Upg	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T-MNT	Fed Asmt Auth 1501-5000 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T-MNT-E	Fed Asmt Auth 1501-5K Term Enh Maint	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT	Fed Asmt Auth G100K Perp Basic Maint	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT-E	Fed Asmt Auth G100000 Perp Enh Maint	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT-UP	Fed Asmt Auth G100000 Perp Maint Upg	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T-MNT	Fed Asmt Auth G100000 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T-MNT-E	Fed Asmt Auth G100000 Term Enh Maint	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-B1	FAA>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-E1	FAA>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-UP	FAA>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T-E1	FAA>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT	Fed Asmt Auth User Perp Basic Maint	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT-E	Fed Asmt Auth User Perp Enh Maint	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT-UP	Fed Asmt Auth User Perp Maint Upg	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T-MNT	Fed Asmt Auth User Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T-MNT-E	Fed Asmt Auth User Term Enh Maint	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT	Fed Cont Monitor40001-100K Perp BasicMnt	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT-E	Fed Cont Monitor 40001-100K Perp Enh Mnt	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT-UP	Fed Cont Monitor40001-100K Perp MaintUpg	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T-MNT	Fed Cont Monitor40001-100KTermBasicMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T-MNT-E	Fed Cont Monitor40001-100KTerm Enh Maint	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT	Fed Cont Monitor 0-1500 Perp Basic Maint	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT-E	Fed Cont Monitor 0-1500 Perp Enh Maint	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT-UP	Fed Cont Monitor 0-1500 Perp Maint Upg	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T-MNT	Fed Cont Monitor 0-1500 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T-MNT-E	Fed Cont Monitor 0-1500 Term Enh Maint	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT	Fed Cont Monitor 5001-40K Perp Basic Mnt	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT-E	Fed Cont Monitor 5001-40K Perp Enh Maint	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT-UP	Fed Cont Monitor5001-40000Perp Maint Upg	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T-MNT	Fed Cont Monitor5001-40K Term BasicMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T-MNT-E	Fed Cont Monitor 5001-40K Term Enh Maint	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT	Fed Cont Monitor 1501-5K Perp Basic Mnt	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT-E	Fed Cont Monitor 1501-5K Perp Enh Maint	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT-UP	Fed Cont Monitor 1501-5000Perp Maint Upg	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T-MNT	Fed Cont Monitor1501-5000Term BasicMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T-MNT-E	Fed Cont Monitor 1501-5K Term Enh Maint	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT	Fed Cont Monitor G100K Perp Basic Maint	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT-E	Fed Cont Monitor G100000 Perp Enh Maint	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT-UP	Fed Cont Monitor G100000 Perp Maint Upg	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T-MNT	Fed Cont Monitor G100000Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T-MNT-E	Fed Cont Monitor G100000 Term Enh Maint	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-B1	FCM>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-E1	FCM>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-UP	FCM>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-T-E1	FCM>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT	Fed Cont Monitor User Perp Basic Maint	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT-E	Fed Cont Monitor User Perp Enh Maint	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT-UP	Fed Cont Monitor User Perp Maint Upg	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T-MNT	Fed Cont Monitor User Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T-MNT-E	Fed Cont Monitor User Term Enh Maint	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM001E1	RSA Fed Identity Mgr Enh Maint -1	$520.83	R-MT	2%	$510.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM001E1R	RSA Fed Identity Mgr Enh Maint -1	$442.71	R-MT	2%	$433.86	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM003E1	RSA Fed Identity Mgr Enh Maint -1	$1,041.67	R-MT	2%	$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM003E1R	RSA Fed Identity Mgr Enh Maint -1	$885.42	R-MT	2%	$867.71	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM010E1	RSA Fed Identity Mgr Enh Maint -1	$2,083.33	R-MT	2%	$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM010E1R	RSA Fed Identity Mgr Enh Maint -1	$1,770.83	R-MT	2%	$1,735.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM025E1	RSA Fed Identity Mgr Enh Maint -1	$3,098.96	R-MT	2%	$3,036.98	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM025E1R	RSA Fed Identity Mgr Enh Maint -1	$2,634.08	R-MT	2%	$2,581.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM050E1	RSA Fed Identity Mgr Enh Maint -1	$5,000.00	R-MT	2%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM050E1R	RSA Fed Identity Mgr Enh Maint -1	$4,250.00	R-MT	2%	$4,165.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM075E1	RSA Fed Identity Mgr Enh Maint -1	$6,640.63	R-MT	2%	$6,507.82	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM075E1R	RSA Fed Identity Mgr Enh Maint -1	$5,644.54	R-MT	2%	$5,531.65	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM100E1	RSA Fed Identity Mgr Enh Maint -1	$8,020.83	R-MT	2%	$7,860.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM100E1R	RSA Fed Identity Mgr Enh Maint -1	$6,817.71	R-MT	2%	$6,681.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM150E1	RSA Fed Identity Mgr Enh Maint -1	$10,000.00	R-MT	2%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM150E1R	RSA Fed Identity Mgr Enh Maint -1	$8,500.00	R-MT	2%	$8,330.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIMUNLE1	RSA Fed Identity Mgr Enh Maint -1	$11,458.33	R-MT	2%	$11,229.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FIMUNLE1R	RSA Fed Identity Mgr Enh Maint -1	$9,739.58	R-MT	2%	$9,544.79	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-PP-NC	French Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-PT-NC	French Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-SP-NC	French Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-ST-NC	French Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-GT100K-B1	FST1>100KPerpBas w/1ODA cost /1Kemp /mo	$21.00	R-MT	2%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-GT100K-E1	FST1>100KPerpEnh w/1ODA cost /1Kemp /mo	$29.17	R-MT	2%	$28.59	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-100K	BASIC MAINT PERP 40001K-100K	$2,100.00	R-MT	2%	$2,058.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-1500	BASIC MAINT PERP 0-1500K	$367.50	R-MT	2%	$360.15	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-40K	BASIC MAINT PERP 5001K-40K	$1,440.00	R-MT	2%	$1,411.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-5K	BASIC MAINT PERP 1501K-5K	$1,050.00	R-MT	2%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-100K	ENH MAINT PERP 40001K-100K	$2,916.67	R-MT	2%	$2,858.34	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FST1P-MNT-E-1500	ENH MAINT PERP 0-1500K	$510.42	R-MT	2%	$500.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-40K	ENH MAINT PERP 5001K-40K	$2,000.00	R-MT	2%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-5K	ENH MAINT PERP 1501K-5K	$1,458.33	R-MT	2%	$1,429.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-G100K	ENH MAINT PERP G100K	$4,010.42	R-MT	2%	$3,930.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-G100K	BASIC MAINT PERP G100K	$2,887.50	R-MT	2%	$2,829.75	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-GT100K-E1	FST1>100KTermEnh w/1ODA cost /1Kemp /mo	$2.33	R-MT	2%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	$233.33	R-MT	2%	$228.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	$40.83	R-MT	2%	$40.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	$160.42	R-MT	2%	$157.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	$116.67	R-MT	2%	$114.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	$320.83	R-MT	2%	$314.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-GT100K-B1	FST2>100KPerpBas w/1ODA cost /1Kemp /mo	$10.50	R-MT	2%	$10.29	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-GT100K-E1	FST2>100KPerpEnh w/1ODA cost /1Kemp /mo	$14.58	R-MT	2%	$14.29	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-100K	BASIC MAINT PERP 40001K-100K	$1,050.00	R-MT	2%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-1500	BASIC MAINT PERP 0-1500K	$183.75	R-MT	2%	$180.08	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-40K	BASIC MAINT PERP 5001K-40K	$720.00	R-MT	2%	$705.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-5K	BASIC MAINT PERP 1501K-5K	$525.00	R-MT	2%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-100K	ENH MAINT PERP 40001K-100K	$1,458.33	R-MT	2%	$1,429.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-1500	ENH MAINT PERP 0-1500K	$255.21	R-MT	2%	$250.11	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-40K	ENH MAINT PERP 5001K-40K	$1,000.00	R-MT	2%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-5K	ENH MAINT PERP 1501K-5K	$729.17	R-MT	2%	$714.59	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-G100K	ENH MAINT PERP G100K	$2,005.21	R-MT	2%	$1,965.11	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-G100K	BASIC MAINT PERP G100K	$1,443.75	R-MT	2%	$1,414.88	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-GT100K-E1	FST2>100KTermEnh w/1ODA cost /1Kemp /mo	$1.17	R-MT	2%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	$116.67	R-MT	2%	$114.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	$20.42	R-MT	2%	$20.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	$80.21	R-MT	2%	$78.61	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	$58.33	R-MT	2%	$57.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	$160.42	R-MT	2%	$157.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-PP-NC	German Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-PT-NC	German Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-SP-NC	German Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-ST-NC	German Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1-B	AUDENG PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1-E	AUDENG PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2-B	AUDENG PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2-E	AUDENG PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3-B	AUDENG PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3-E	AUDENG PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4-B	AUDENG PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4-E	AUDENG PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5-B	AUDENG PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5-E	AUDENG PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6-B	AUDENG PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6-E	AUDENG PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7-B	AUDENG PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7-E	AUDENG PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8-B	AUDENG PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8-E	AUDENG PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1-B	AUDPLN PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1-E	AUDPLN PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2-B	AUDPLN PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2-E	AUDPLN PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3-B	AUDPLN PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3-E	AUDPLN PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4-B	AUDPLN PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4-E	AUDPLN PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5-B	AUDPLN PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5-E	AUDPLN PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6-B	AUDPLN PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6-E	AUDPLN PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7-B	AUDPLN PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7-E	AUDPLN PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T8-B	AUDPLN PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T8-E	AUDPLN PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1-B	BAC PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1-E	BAC PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2-B	BAC PERP<5K$ bas /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2-E	BAC PERP<5K$ enh enh /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T3-B	BAC PERP<10K$ bas /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-BAC-P-T3-E	BAC PERP<10K$ enh /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4-B	BAC PERP<25K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4-E	BAC PERP<25K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5-B	BAC PERP<50K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5-E	BAC PERP<50K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6-B	BAC PERP<75K$ bas /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6-E	BAC PERP<75K$ enh /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7-B	BAC PERP<100K$ bas /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7-E	BAC PERP<100K$ enh /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8-B	BAC PERP>100K$ bas /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8-E	BAC PERP>100K$ enh /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1-B	BCDR PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1-E	BCDR PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2-B	BCDR PERP<5K$ bas /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2-E	BCDR PERP<5K$ enh enh /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3-B	BCDR PERP<10K$ bas /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3-E	BCDR PERP<10K$ enh /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4-B	BCDR PERP<25K$ bas /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4-E	BCDR PERP<25K$ enh /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5-B	BCDR PERP<50K$ bas /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5-E	BCDR PERP<50K$ enh /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6-B	BCDR PERP<75K$ bas /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6-E	BCDR PERP<75K$ enh /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7-B	BCDR PERP<100K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7-E	BCDR PERP<100K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8-B	BCDR PERP>100K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8-E	BCDR PERP>100K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1-B	BIA PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1-E	BIA PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2-B	BIA PERP<5K bas $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2-E	BIA PERP<5K enh $ /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T3-B	BIA PERP<10K bas $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T3-E	BIA PERP<10K enh $ /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4-B	BIA PERP<25K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4-E	BIA PERP<25K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5-B	BIA PERP<50K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5-E	BIA PERP<50K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6-B	BIA PERP<75K bas $ /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6-E	BIA PERP<75K enh $ /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7-B	BIA PERP<100K bas $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7-E	BIA PERP<100K enh $ /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8-B	BIA PERP>100K bas $ /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8-E	BIA PERP>100K enh $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1-B	BTUPRSK PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1-E	BTUPRSK PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2-B	BTUPRSK PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2-E	BTUPRSK PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3-B	BTUPRSK PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3-E	BTUPRSK PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4-B	BTUPRSK PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4-E	BTUPRSK PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5-B	BTUPRSK PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5-E	BTUPRSK PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6-B	BTUPRSK PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6-E	BTUPRSK PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7-B	BTUPRSK PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7-E	BTUPRSK PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8-B	BTUPRSK PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8-E	BTUPRSK PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1-B	CTRLMON PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1-E	CTRLMON PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2-B	CTRLMON PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2-E	CTRLMON PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3-B	CTRLMON PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3-E	CTRLMON PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4-B	CTRLMON PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4-E	CTRLMON PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5-B	CTRLMON PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5-E	CTRLMON PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6-B	CTRLMON PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6-E	CTRLMON PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7-B	CTRLMON PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7-E	CTRLMON PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T8-B	CTRLMON PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T8-E	CTRLMON PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1-B	CTRLPRG PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1-E	CTRLPRG PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2-B	CTRLPRG PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2-E	CTRLPRG PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T3-B	CTRLPRG PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-CTRLPRG-P-T3-E	CTRLPRG PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4-B	CTRLPRG PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4-E	CTRLPRG PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5-B	CTRLPRG PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5-E	CTRLPRG PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6-B	CTRLPRG PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6-E	CTRLPRG PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7-B	CTRLPRG PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7-E	CTRLPRG PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8-B	CTRLPRG PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8-E	CTRLPRG PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1-B	FEDAA PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1-E	FEDAA PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2-B	FEDAA PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2-E	FEDAA PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3-B	FEDAA PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3-E	FEDAA PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4-B	FEDAA PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4-E	FEDAA PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5-B	FEDAA PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5-E	FEDAA PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6-B	FEDAA PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6-E	FEDAA PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7-B	FEDAA PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7-E	FEDAA PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8-B	FEDAA PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8-E	FEDAA PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1-B	FEDCM PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1-E	FEDCM PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2-B	FEDCM PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2-E	FEDCM PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T3-B	FEDCM PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T3-E	FEDCM PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4-B	FEDCM PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4-E	FEDCM PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5-B	FEDCM PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5-E	FEDCM PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6-B	FEDCM PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6-E	FEDCM PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7-B	FEDCM PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7-E	FEDCM PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8-B	FEDCM PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8-E	FEDCM PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1-B	INCD PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1-E	INCD PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2-B	INCD PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2-E	INCD PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3-B	INCD PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3-E	INCD PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4-B	INCD PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4-E	INCD PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5-B	INCD PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5-E	INCD PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6-B	INCD PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6-E	INCD PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7-B	INCD PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7-E	INCD PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8-B	INCD PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8-E	INCD PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1-B	ISMS PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1-E	ISMS PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2-B	ISMS PERP<5K$ bas /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2-E	ISMS PERP<5K$ enh enh /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3-B	ISMS PERP<10K$ bas /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3-E	ISMS PERP<10K$ enh /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4-B	ISMS PERP<25K$ bas /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4-E	ISMS PERP<25K$ enh /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5-B	ISMS PERP<50K$ bas /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5-E	ISMS PERP<50K$ enh /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6-B	ISMS PERP<75K$ bas /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6-E	ISMS PERP<75K$ enh /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7-B	ISMS PERP<100K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7-E	ISMS PERP<100K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T8-B	ISMS PERP>100K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T8-E	ISMS PERP>100K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1-B	ISSUE PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1-E	ISSUE PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2-B	ISSUE PERP<5K bas $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2-E	ISSUE PERP<5K enh $ /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T3-B	ISSUE PERP<10K bas $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-ISSUE-P-T3-E	ISSUE PERP<10K enh $ /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4-B	ISSUE PERP<25K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4-E	ISSUE PERP<25K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5-B	ISSUE PERP<50K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5-E	ISSUE PERP<50K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6-B	ISSUE PERP<75K bas $ /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6-E	ISSUE PERP<75K enh $ /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7-B	ISSUE PERP<100K bas $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7-E	ISSUE PERP<100K enh $ /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8-B	ISSUE PERP>100K bas $ /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8-E	ISSUE PERP>100K enh $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1-B	ITAC PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1-E	ITAC PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2-B	ITAC PERP<5K$ bas /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2-E	ITAC PERP<5K$ enh enh /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3-B	ITAC PERP<10K$ bas /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3-E	ITAC PERP<10K$ enh /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4-B	ITAC PERP<25K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4-E	ITAC PERP<25K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5-B	ITAC PERP<50K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5-E	ITAC PERP<50K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6-B	ITAC PERP<75K$ bas /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6-E	ITAC PERP<75K$ enh /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7-B	ITAC PERP<100K$ bas /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7-E	ITAC PERP<100K$ enh /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8-B	ITAC PERP>100K$ bas /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8-E	ITAC PERP>100K$ enh /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1-B	ITCTRL PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1-E	ITCTRL PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2-B	ITCTRL PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2-E	ITCTRL PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T3-B	ITCTRL PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T3-E	ITCTRL PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4-B	ITCTRL PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4-E	ITCTRL PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5-B	ITCTRL PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5-E	ITCTRL PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6-B	ITCTRL PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6-E	ITCTRL PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7-B	ITCTRL PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7-E	ITCTRL PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8-B	ITCTRL PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8-E	ITCTRL PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1-B	ITRSK PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1-E	ITRSK PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2-B	ITRSK PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2-E	ITRSK PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3-B	ITRSK PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3-E	ITRSK PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4-B	ITRSK PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4-E	ITRSK PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5-B	ITRSK PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5-E	ITRSK PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6-B	ITRSK PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6-E	ITRSK PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7-B	ITRSK PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7-E	ITRSK PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8-B	ITRSK PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8-E	ITRSK PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1-B	KEYIND PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1-E	KEYIND PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2-B	KEYIND PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2-E	KEYIND PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3-B	KEYIND PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3-E	KEYIND PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4-B	KEYIND PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4-E	KEYIND PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5-B	KEYIND PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5-E	KEYIND PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6-B	KEYIND PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6-E	KEYIND PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7-B	KEYIND PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7-E	KEYIND PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T8-B	KEYIND PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T8-E	KEYIND PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1-B	LSSEVNT PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1-E	LSSEVNT PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2-B	LSSEVNT PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2-E	LSSEVNT PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T3-B	LSSEVNT PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-LSSEVNT-P-T3-E	LSSEVNT PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4-B	LSSEVNT PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4-E	LSSEVNT PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5-B	LSSEVNT PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5-E	LSSEVNT PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6-B	LSSEVNT PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6-E	LSSEVNT PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7-B	LSSEVNT PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7-E	LSSEVNT PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8-B	LSSEVNT PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8-E	LSSEVNT PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1-B	OBLIGS PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1-E	OBLIGS PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2-B	OBLIGS PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2-E	OBLIGS PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3-B	OBLIGS PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3-E	OBLIGS PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4-B	OBLIGS PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4-E	OBLIGS PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5-B	OBLIGS PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5-E	OBLIGS PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6-B	OBLIGS PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6-E	OBLIGS PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7-B	OBLIGS PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7-E	OBLIGS PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8-B	OBLIGS PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8-E	OBLIGS PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1-B	ODA PERP bas $ /admin /mo	$268.33	R-MT	2%	$262.96	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1-E	ODA PERP enh $ /admin /mo	$335.41	R-MT	2%	$328.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2-B	ODA PERP<5K bas $ /100emp /mo	$4.55	R-MT	2%	$4.46	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2-E	ODA PERP<5K enh $ /100emp /mo	$5.68	R-MT	2%	$5.57	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T3-B	ODA PERP<10K bas $ /100emp /mo	$2.73	R-MT	2%	$2.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T3-E	ODA PERP<10K enh $ /100emp /mo	$3.41	R-MT	2%	$3.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4-B	ODA PERP<25K bas $ /100emp /mo	$1.82	R-MT	2%	$1.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4-E	ODA PERP<25K enh $ /100emp /mo	$2.27	R-MT	2%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5-B	ODA PERP<50K bas $ /100emp /mo	$1.46	R-MT	2%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5-E	ODA PERP<50K enh $ /100emp /mo	$1.82	R-MT	2%	$1.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6-B	ODA PERP<75K bas $ /100emp /mo	$1.09	R-MT	2%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6-E	ODA PERP<75K enh $ /100emp /mo	$1.36	R-MT	2%	$1.33	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7-B	ODA PERP<100K bas $ /100emp /mo	$0.91	R-MT	2%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7-E	ODA PERP<100K enh $ /100emp /mo	$1.14	R-MT	2%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8-B	ODA PERP>100K bas $ /100emp /mo	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8-E	ODA PERP>100K enh $ /100emp /mo	$0.91	R-MT	2%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1-B	OPSRSK PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1-E	OPSRSK PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2-B	OPSRSK PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2-E	OPSRSK PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3-B	OPSRSK PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3-E	OPSRSK PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4-B	OPSRSK PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4-E	OPSRSK PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5-B	OPSRSK PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5-E	OPSRSK PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6-B	OPSRSK PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6-E	OPSRSK PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7-B	OPSRSK PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7-E	OPSRSK PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8-B	OPSRSK PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8-E	OPSRSK PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1-B	PCI PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1-E	PCI PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2-B	PCI PERP<5K$ bas /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2-E	PCI PERP<5K$ enh enh /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3-B	PCI PERP<10K$ bas /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3-E	PCI PERP<10K$ enh /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4-B	PCI PERP<25K$ bas /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4-E	PCI PERP<25K$ enh /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5-B	PCI PERP<50K$ bas /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5-E	PCI PERP<50K$ enh /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6-B	PCI PERP<75K$ bas /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6-E	PCI PERP<75K$ enh /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7-B	PCI PERP<100K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7-E	PCI PERP<100K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T8-B	PCI PERP>100K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T8-E	PCI PERP>100K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1-B	POAM PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1-E	POAM PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2-B	POAM PERP<5K$ bas /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2-E	POAM PERP<5K$ enh enh /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T3-B	POAM PERP<10K$ bas /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-POAM-P-T3-E	POAM PERP<10K$ enh /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4-B	POAM PERP<25K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4-E	POAM PERP<25K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5-B	POAM PERP<50K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5-E	POAM PERP<50K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6-B	POAM PERP<75K$ bas /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6-E	POAM PERP<75K$ enh /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7-B	POAM PERP<100K$ bas /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7-E	POAM PERP<100K$ enh /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8-B	POAM PERP>100K$ bas /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8-E	POAM PERP>100K$ enh /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1-B	POLICY PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1-E	POLICY PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2-B	POLICY PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2-E	POLICY PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3-B	POLICY PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3-E	POLICY PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4-B	POLICY PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4-E	POLICY PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5-B	POLICY PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5-E	POLICY PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6-B	POLICY PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6-E	POLICY PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7-B	POLICY PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7-E	POLICY PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8-B	POLICY PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8-E	POLICY PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1-B	RESMGNT PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1-E	RESMGNT PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2-B	RESMGNT PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2-E	RESMGNT PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T3-B	RESMGNT PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T3-E	RESMGNT PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4-B	RESMGNT PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4-E	RESMGNT PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5-B	RESMGNT PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5-E	RESMGNT PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6-B	RESMGNT PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6-E	RESMGNT PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7-B	RESMGNT PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7-E	RESMGNT PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8-B	RESMGNT PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8-E	RESMGNT PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1-B	RISKCAT PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1-E	RISKCAT PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2-B	RISKCAT PERP<5K$ bas /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2-E	RISKCAT PERP<5K$ enh enh /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3-B	RISKCAT PERP<10K$ bas /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3-E	RISKCAT PERP<10K$ enh /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4-B	RISKCAT PERP<25K$ bas /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4-E	RISKCAT PERP<25K$ enh /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5-B	RISKCAT PERP<50K$ bas /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5-E	RISKCAT PERP<50K$ enh /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6-B	RISKCAT PERP<75K$ bas /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6-E	RISKCAT PERP<75K$ enh /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7-B	RISKCAT PERP<100K$ bas /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7-E	RISKCAT PERP<100K$ enh /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8-B	RISKCAT PERP>100K$ bas /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8-E	RISKCAT PERP>100K$ enh /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1-B	RSKINV PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1-E	RSKINV PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2-B	RSKINV PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2-E	RSKINV PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3-B	RSKINV PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3-E	RSKINV PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4-B	RSKINV PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4-E	RSKINV PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5-B	RSKINV PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5-E	RSKINV PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6-B	RSKINV PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6-E	RSKINV PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7-B	RSKINV PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7-E	RSKINV PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T8-B	RSKINV PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T8-E	RSKINV PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1-B	SECBRCH PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1-E	SECBRCH PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2-B	SECBRCH PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2-E	SECBRCH PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T3-B	SECBRCH PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SECBRCH-P-T3-E	SECBRCH PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4-B	SECBRCH PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4-E	SECBRCH PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5-B	SECBRCH PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5-E	SECBRCH PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6-B	SECBRCH PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6-E	SECBRCH PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7-B	SECBRCH PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7-E	SECBRCH PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8-B	SECBRCH PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8-E	SECBRCH PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1-B	SECINCD PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1-E	SECINCD PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2-B	SECINCD PERP<5K bas $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2-E	SECINCD PERP<5K enh $ /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3-B	SECINCD PERP<10K bas $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3-E	SECINCD PERP<10K enh $ /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4-B	SECINCD PERP<25K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4-E	SECINCD PERP<25K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5-B	SECINCD PERP<50K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5-E	SECINCD PERP<50K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6-B	SECINCD PERP<75K bas $ /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6-E	SECINCD PERP<75K enh $ /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7-B	SECINCD PERP<100K bas $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7-E	SECINCD PERP<100K enh $ /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8-B	SECINCD PERP>100K bas $ /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8-E	SECINCD PERP>100K enh $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1-B	TPGCTLG PERP bas $ /admin /mo	$936.25	R-MT	2%	$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1-E	TPGCTLG PERP enh $ /admin /mo	$1,170.31	R-MT	2%	$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2-B	TPGCTLG PERP<5K bas $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2-E	TPGCTLG PERP<5K enh $ /100emp /mo	$19.90	R-MT	2%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T3-B	TPGCTLG PERP<10K bas $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T3-E	TPGCTLG PERP<10K enh $ /100emp /mo	$11.94	R-MT	2%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4-B	TPGCTLG PERP<25K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4-E	TPGCTLG PERP<25K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5-B	TPGCTLG PERP<50K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5-E	TPGCTLG PERP<50K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6-B	TPGCTLG PERP<75K bas $ /100emp /mo	$3.82	R-MT	2%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6-E	TPGCTLG PERP<75K enh $ /100emp /mo	$4.78	R-MT	2%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7-B	TPGCTLG PERP<100K bas $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7-E	TPGCTLG PERP<100K enh $ /100emp /mo	$3.98	R-MT	2%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8-B	TPGCTLG PERP>100K bas $ /100emp /mo	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8-E	TPGCTLG PERP>100K enh $ /100emp /mo	$3.18	R-MT	2%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1-B	TPGENG PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1-E	TPGENG PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2-B	TPGENG PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2-E	TPGENG PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3-B	TPGENG PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3-E	TPGENG PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4-B	TPGENG PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4-E	TPGENG PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5-B	TPGENG PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5-E	TPGENG PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6-B	TPGENG PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6-E	TPGENG PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7-B	TPGENG PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7-E	TPGENG PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8-B	TPGENG PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8-E	TPGENG PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1-B	TPGGOV PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1-E	TPGGOV PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2-B	TPGGOV PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2-E	TPGGOV PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3-B	TPGGOV PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3-E	TPGGOV PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4-B	TPGGOV PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4-E	TPGGOV PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5-B	TPGGOV PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5-E	TPGGOV PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6-B	TPGGOV PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6-E	TPGGOV PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7-B	TPGGOV PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7-E	TPGGOV PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T8-B	TPGGOV PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T8-E	TPGGOV PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1-B	TPGRSK PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1-E	TPGRSK PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2-B	TPGRSK PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2-E	TPGRSK PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T3-B	TPGRSK PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SUPRSK-P-T3-E	TPGRSK PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4-B	TPGRSK PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4-E	TPGRSK PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5-B	TPGRSK PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5-E	TPGRSK PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6-B	TPGRSK PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6-E	TPGRSK PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7-B	TPGRSK PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7-E	TPGRSK PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8-B	TPGRSK PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8-E	TPGRSK PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1-B	VULMGNT PERP bas $ /admin /mo	$1,872.50	R-MT	2%	$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1-E	VULMGNT PERP enh $ /admin /mo	$2,340.63	R-MT	2%	$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2-B	VULMGNT PERP<5K bas $ /100emp /mo	$31.83	R-MT	2%	$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2-E	VULMGNT PERP<5K enh $ /100emp /mo	$39.79	R-MT	2%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3-B	VULMGNT PERP<10K bas $ /100emp /mo	$19.10	R-MT	2%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3-E	VULMGNT PERP<10K enh $ /100emp /mo	$23.88	R-MT	2%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4-B	VULMGNT PERP<25K bas $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4-E	VULMGNT PERP<25K enh $ /100emp /mo	$15.92	R-MT	2%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5-B	VULMGNT PERP<50K bas $ /100emp /mo	$10.19	R-MT	2%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5-E	VULMGNT PERP<50K enh $ /100emp /mo	$12.73	R-MT	2%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6-B	VULMGNT PERP<75K bas $ /100emp /mo	$7.64	R-MT	2%	$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6-E	VULMGNT PERP<75K enh $ /100emp /mo	$9.55	R-MT	2%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7-B	VULMGNT PERP<100K bas $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7-E	VULMGNT PERP<100K enh $ /100emp /mo	$7.96	R-MT	2%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8-B	VULMGNT PERP>100K bas $ /100emp /mo	$5.09	R-MT	2%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8-E	VULMGNT PERP>100K enh $ /100emp /mo	$6.37	R-MT	2%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	IID100000B1	IID 50,001 to 100,000 User Basic Mnt 1M0	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	IID100000E1	IID 50,001 to 100,000 Users Enh Mnt 1MO	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	IID10000B1	IID 5,001 to 10,000 Users Basic Mnt 1MO	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	IID10000E1	IID 5,001 to 10,000 Users Enh Mnt 1MO	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	IID250000B1	IID 100,001 to 250000 User Basic Mnt 1MO	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	IID250000E1	IID 100,001 to 250,000 Users Enh Mnt 1MO	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	IID250001B1	IID 250,001+ Users Basic Mnt 1MO	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	IID250001E1	IID 250,001+ Users Enh Mnt 1MO	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	IID25000B1	IID 10,001 to 25,000 Users Basic Mnt 1MO	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	IID25000E1	IID 10,001 to 25,000 Users Enh Mnt 1MO	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	IID50000B1	IID 25,001 to 50,000 Users Basic Mnt 1M0	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	IID50000E1	IID 25,001 to 50,000 Users Enh Mnt 1MO	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	IID5000B1	IID Up to 5,000 Users Basic Mnt 1MO	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	IID5000E1	IID Up to 5,000 Users Enh Mnt 1MO	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT	Incident 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT-E	Incident 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT-UP	Incident 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T-MNT	Incident 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T-MNT-E	Incident 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT	Incident 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT-E	Incident 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT-UP	Incident 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T-MNT	Incident 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T-MNT-E	Incident 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT	Incident 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT-E	Incident 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT-UP	Incident 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T-MNT	Incident 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T-MNT-E	Incident 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT	Incident 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT-E	Incident 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT-UP	Incident 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T-MNT	Incident 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T-MNT-E	Incident 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT	Incident G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT-E	Incident G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT-UP	Incident G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T-MNT	Incident G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T-MNT-E	Incident G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-B1	INC>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-E1	INC>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-UP	INC>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T-E1	INC>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT	Incident User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT-E	Incident User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT-UP	Incident User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-T-MNT	Incident User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-T-MNT-E	Incident User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-PP-NC	Italian Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-PT-NC	Italian Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-SP-NC	Italian Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-ST-NC	Italian Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-PP-NC	Japanese Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	JAP-LANG-PT-NC	Japanese Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-SP-NC	Japanese Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-ST-NC	Japanese Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KRMB1	RSA Key Recovery Mgr Basic Mnt-1	$300.00	R-MT	2%	$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KRME1	RSA Key Recovery Mgr Enh Mnt -1	$416.67	R-MT	2%	$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-CONT	RSA DLP Cont App Mnt-Bas-1	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-CONT-S2	1M Bas DLP Network Controller Appl Ser 2	$210.00	R-MT	2%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Bas-1	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-ICAP-S2	1M Bas DLP Network ICAP Srv Appl. Ser 2	$210.00	R-MT	2%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Bas-1	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-INT-S2	1M Bas DLP Network Interceptor App Ser 2	$210.00	R-MT	2%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Bas-1	$180.00	R-MT	2%	$176.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-SENS-S2	1M Bas DLP Network Sensor Appl. Series 2	$240.00	R-MT	2%	$235.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.84	R-MT	2%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.64	R-MT	2%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Bas-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.53	R-MT	2%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Bas-1	$0.77	R-MT	2%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Bas-1	$0.93	R-MT	2%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.70	R-MT	2%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-1000	RSA DLP DC SW Mnt-Bas-1	$0.68	R-MT	2%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-10000	RSA DLP DC SW Mnt-Bas-1	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-100000	RSA DLP DC SW Mnt-Bas-1	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-100001	RSA DLP DC SW Mnt-Bas-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-15000	RSA DLP DC SW Mnt-Bas-1	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-20000	RSA DLP DC SW Mnt-Bas-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-2500	RSA DLP DC SW Mnt-Bas-1	$0.61	R-MT	2%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-30000	RSA DLP DC SW Mnt-Bas-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-40000	RSA DLP DC SW Mnt-Bas-1	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-500	RSA DLP DC SW Mnt-Bas-1	$0.75	R-MT	2%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-5000	RSA DLP DC SW Mnt-Bas-1	$0.55	R-MT	2%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-50000	RSA DLP DC SW Mnt-Bas-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-75000	RSA DLP DC SW Mnt-Bas-1	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-1000	RSA DLP ED SW-Mnt-Bas-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-10000	RSA DLP ED SW-Mnt-Bas-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-100000	RSA DLP ED SW-Mnt-Bas-1	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-100001	RSA DLP ED SW-Mnt-Bas-1	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-15000	RSA DLP ED SW-Mnt-Bas-1	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-20000	RSA DLP ED SW-Mnt-Bas-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-2500	RSA DLP ED SW-Mnt-Bas-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-30000	RSA DLP ED SW-Mnt-Bas-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-40000	RSA DLP ED SW-Mnt-Bas-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-500	RSA DLP ED SW-Mnt-Bas-1	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-5000	RSA DLP ED SW-Mnt-Bas-1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-50000	RSA DLP ED SW-Mnt-Bas-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-75000	RSA DLP ED SW-Mnt-Bas-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Bas-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Bas-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Bas-1	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Bas-1	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Bas-1	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Bas-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Bas-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Bas-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Bas-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Bas-1	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Bas-1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Bas-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Bas-1	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.81	R-MT	2%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.41	R-MT	2%	$1.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE100000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.80	R-MT	2%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE100001	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.74	R-MT	2%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.30	R-MT	2%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.20	R-MT	2%	$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.66	R-MT	2%	$1.63	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.10	R-MT	2%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.02	R-MT	2%	$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.96	R-MT	2%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.53	R-MT	2%	$1.50	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.94	R-MT	2%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.86	R-MT	2%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.68	R-MT	2%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M1-SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Bas-1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Bas-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Bas-1	$0.73	R-MT	2%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.38	R-MT	2%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.78	R-MT	2%	$0.76	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.38	R-MT	2%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Bas-1	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Bas-1	$0.72	R-MT	2%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Bas-1	$0.84	R-MT	2%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.43	R-MT	2%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-1000	RSA DLP NWENF Mnt-BAS-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-10000	RSA DLP NWENF Mnt-BAS-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-100000	RSA DLP NWENF Mnt-BAS-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-100001	RSA DLP NWENF Mnt-BAS-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-15000	RSA DLP NWENF Mnt-BAS-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-20000	RSA DLP NWENF Mnt-BAS-1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-2500	RSA DLP NWENF Mnt-BAS-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-30000	RSA DLP NWENF Mnt-BAS-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-40000	RSA DLP NWENF Mnt-BAS-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-500	RSA DLP NWENF Mnt-BAS-1	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-5000	RSA DLP NWENF Mnt-BAS-1	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-50000	RSA DLP NWENF Mnt-BAS-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-75000	RSA DLP NWENF Mnt-BAS-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-1000	RSA DLP NWMON Mnt-Bas-1	$0.56	R-MT	2%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-10000	RSA DLP NWMON Mnt-Bas-1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-100000	RSA DLP NWMON Mnt-Bas-1	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-100001	RSA DLP NWMON Mnt-Bas-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-15000	RSA DLP NWMON Mnt-Bas-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-20000	RSA DLP NWMON Mnt-Bas-1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-2500	RSA DLP NWMON Mnt-Bas-1	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-30000	RSA DLP NWMON Mnt-Bas-1	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-40000	RSA DLP NWMON Mnt-Bas-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-500	RSA DLP NWMON Mnt-Bas-1	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-5000	RSA DLP NWMON Mnt-Bas-1	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-50000	RSA DLP NWMON Mnt-Bas-1	$0.31	R-MT	2%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-75000	RSA DLP NWMON Mnt-Bas-1	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Bas-1	$0.28	R-MT	2%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Bas-1	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Bas-1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Bas-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Bas-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Bas-1	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Bas-1	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Bas-1	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Bas-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-500	RSA DLP NWENFUG-Mnt-Bas-1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Bas-1	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Bas-1	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Bas-1	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 BscMnt 1Mo	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 BscMnt 1Mo	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-INT	DLP Inteceptor Appl EOS 2014 BscMnt 1Mo	$120.00	R-MT	2%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 BscMnt 1Mo	$180.00	R-MT	2%	$176.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT	ODA 40001-100000 Perp Basic Maint [Per Month Pricing]	$600.30	R-MT	2%	$588.29	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT-E	ODA 40001-100000 Perp Enh Maint [Per Month Pricing]	$833.75	R-MT	2%	$817.08	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT-UP	ODA 40001-100000 Perp Maint Upg [Per Month Pricing]	$233.45	R-MT	2%	$228.78	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T-MNT	ODA 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T-MNT-E	ODA 40001-100000 Term Enh Maint [Per Month Pricing]	$67.20	R-MT	2%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P-MNT	ODA 0-1500 Perp Basic Maint [Per Month Pricing]	$105.30	R-MT	2%	$103.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P-MNT-E	ODA 0-1500 Perp Enh Maint [Per Month Pricing]	$146.25	R-MT	2%	$143.33	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P-MNT-UP	ODA 0-1500 Perp Maint Upg [Per Month Pricing]	$40.95	R-MT	2%	$40.13	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T-MNT	ODA 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T-MNT-E	ODA 0-1500 Term Enh Maint [Per Month Pricing]	$11.90	R-MT	2%	$11.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT	ODA 5001-40000 Perp Basic Maint [Per Month Pricing]	$413.10	R-MT	2%	$404.84	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT-E	ODA 5001-40000 Perp Enh Maint [Per Month Pricing]	$573.75	R-MT	2%	$562.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT-UP	ODA 5001-40000 Perp Maint Upg [Per Month Pricing]	$160.65	R-MT	2%	$157.44	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ODA-40K-T-MNT	ODA 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-T-MNT-E	ODA 5001-40000 Term Enh Maint [Per Month Pricing]	$46.20	R-MT	2%	$45.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT	ODA 1501-5000 Perp Basic Maint [Per Month Pricing]	$300.60	R-MT	2%	$294.59	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT-E	ODA 1501-5000 Perp Enh Maint [Per Month Pricing]	$417.50	R-MT	2%	$409.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT-UP	ODA 1501-5000 Perp Maint Upg [Per Month Pricing]	$116.90	R-MT	2%	$114.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T-MNT	ODA 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T-MNT-E	ODA 1501-5000 Term Enh Maint [Per Month Pricing]	$33.40	R-MT	2%	$32.73	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT	ODA G100000 Perp Basic Maint [Per Month Pricing]	$825.30	R-MT	2%	$808.79	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT-E	ODA G100000 Perp Enh Maint [Per Month Pricing]	$1,146.25	R-MT	2%	$1,123.33	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT-UP	ODA G100000 Perp Maint Upg [Per Month Pricing]	$320.95	R-MT	2%	$314.53	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T-MNT	ODA G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T-MNT-E	ODA G100000 Term Enh Maint [Per Month Pricing]	$91.70	R-MT	2%	$89.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-B1	ODA>100KPerpBas w/1ODA cost /1Kemp /mo	$6.00	R-MT	2%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-E1	ODA>100KPerpEnh w/1ODA cost /1Kemp /mo	$8.34	R-MT	2%	$8.17	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-UP	ODA>100KPerpUpg w/1ODA cost /1Kemp /mo	$2.33	R-MT	2%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T-E1	ODA>100KTermEnh w/1ODA cost /1Kemp /mo	$0.67	R-MT	2%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT	ODA User Perp Basic Maint [Per Month Pricing]	$5.40	R-MT	2%	$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT-E	ODA User Perp Enh Maint [Per Month Pricing]	$7.50	R-MT	2%	$7.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT-UP	ODA User Perp Maint Upg [Per Month Pricing]	$2.10	R-MT	2%	$2.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T-MNT	ODA User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T-MNT-E	ODA User Term Enh Maint [Per Month Pricing]	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP HOSTED AA	Onsite Support Engineer for Hosted Adap Auth	$275,000.00	R-MT	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP ONPREM AA	Onsite Support Engineer for OnPrem Adap Auth	$275,000.00	R-MT	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT	Policy 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT-E	Policy 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT-UP	Policy 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T-MNT	Policy 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T-MNT-E	Policy 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT	Policy 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT-E	Policy 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT-UP	Policy 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T-MNT	Policy 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T-MNT-E	Policy 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT	Policy 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT-E	Policy 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT-UP	Policy 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T-MNT	Policy 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T-MNT-E	Policy 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT	Policy 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT-E	Policy 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT-UP	Policy 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T-MNT	Policy 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T-MNT-E	Policy 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT	Policy G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT-E	Policy G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT-UP	Policy G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T-MNT	Policy G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T-MNT-E	Policy G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-B1	POL>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-E1	POL>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-UP	POL>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T-E1	POL>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT	Policy User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT-E	Policy User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT-UP	Policy User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T-MNT	Policy User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T-MNT-E	Policy User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUP ONPREM AA	OAA Premium Tech Acct Mgr Support	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPP HOST AA	HostedAA Premium Tech Acct Mgr Support	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT AVK	Technical Acct Mgr IMG	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT SA	SA Tech Acct Manager	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT STS	SilverTail Tech Acct Manager	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREMIUM SUPPORT S	SecurID Prem Tech Acct Mgr Support 1yr	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000B1	RSA Cert Mgr Basic Maint - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000E1	RSA Cert Mgr Enhanced Maint - 1	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM100000B1	RSA Cert Mgr Basic Maint - 1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM100000E1	RSA Cert Mgr Enhanced Maint - 1	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM10000B1	RSA Cert Mgr Basic Maint - 1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM10000E1	RSA Cert Mgr Enhanced Maint - 1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000B1	RSA Cert Mgr Basic Maint - 1	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000E1	RSA Cert Mgr Enhanced Maint - 1	$0.54	R-MT	2%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1MILB1	RSA Cert Mgr Basic Maint - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1MILE1	RSA Cert Mgr Enhanced Maint - 1	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM200000B1	RSA Cert Mgr Basic Maint - 1	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM200000E1	RSA Cert Mgr Enhanced Maint - 1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM25000B1	RSA Cert Mgr Basic Maint - 1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM25000E1	RSA Cert Mgr Enhanced Maint - 1	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM300000B1	RSA Cert Mgr Basic Maint - 1	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM300000E1	RSA Cert Mgr Enhanced Maint - 1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM400000B1	RSA Cert Mgr Basic Maint - 1	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RCM400000E1	RSA Cert Mgr Enhanced Maint - 1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500000B1	RSA Cert Mgr Basic Maint - 1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500000E1	RSA Cert Mgr Enhanced Maint - 1	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000B1	RSA Cert Mgr Basic Maint - 1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000E1	RSA Cert Mgr Enhanced Maint - 1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM5000B1	RSA Cert Mgr Basic Maint - 1	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM5000E1	RSA Cert Mgr Enhanced Maint - 1	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500B1	RSA Cert Mgr Basic Maint - 1	$0.45	R-MT	2%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500E1	RSA Cert Mgr Enhanced Maint - 1	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM600000B1	RSA Cert Mgr Basic Maint - 1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM600000E1	RSA Cert Mgr Enhanced Maint - 1	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM700000B1	RSA Cert Mgr Basic Maint - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM700000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM800000B1	RSA Cert Mgr Basic Maint - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM800000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM900000B1	RSA Cert Mgr Basic Maint - 1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM900000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP1B1	RSA Appl Data Prot Maint-Bas-1	$2,250.00	R-MT	2%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP1E1	RSA Appl Data Prot Maint-Enh-1	$3,125.00	R-MT	2%	$3,062.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP5B1	RSA Appl Data Prot Maint-Bas-1	$8,625.00	R-MT	2%	$8,452.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP5E1	RSA Appl Data Prot Maint-Enh-1	$11,979.00	R-MT	2%	$11,739.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP8B1	RSA Appl Data Prot Maint-Bas-1	$11,625.00	R-MT	2%	$11,392.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP8E1	RSA Appl Data Prot Maint-Enh-1	$16,146.00	R-MT	2%	$15,823.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADPEB1	RSA Appl Data Prot Maint-Bas-1	$18,750.00	R-MT	2%	$18,375.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADPEE1	RSA Appl Data Prot Maint-Enh-1	$26,042.00	R-MT	2%	$25,521.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP1B1	RSA Appl Encrypt Maint-Bas-1	$1,500.00	R-MT	2%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP1E1	RSA Appl Encrypt Maint-Enh-1	$2,083.33	R-MT	2%	$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP5B1	RSA Appl Encrypt Maint-Bas-1	$6,750.00	R-MT	2%	$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP5E1	RSA Appl Encrypt Maint-Enh-1	$9,375.00	R-MT	2%	$9,187.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP8B1	RSA Appl Encrypt Maint-Bas-1	$10,125.00	R-MT	2%	$9,922.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP8E1	RSA Appl Encrypt Maint-Enh-1	$14,062.50	R-MT	2%	$13,781.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPPEB1	RSA Appl Encrypt Maint-Bas-1	$15,000.00	R-MT	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPPEE1	RSA Appl Encrypt Maint-Enh-1	$20,833.33	R-MT	2%	$20,416.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM10B1	RSA DPM Symm Maint-Bas-1	$150.00	R-MT	2%	$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM10E1	RSA DPM Symm Maint-Enh-1	$200.00	R-MT	2%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM2B1	RSA DPM Symm Maint-Bas-1	$300.00	R-MT	2%	$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM2E1	RSA DPM Symm Maint-Enh-1	$420.00	R-MT	2%	$411.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM5B1	RSA DPM Symm Maint-Bas-1	$225.00	R-MT	2%	$220.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM5E1	RSA DPM Symm Maint-Enh-1	$320.00	R-MT	2%	$313.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMMEB1	RSA DPM Symm Maint-Enh-1	$7,500.00	R-MT	2%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMMEE1	RSA DPM Symm Maint-Enh-1	$10,400.00	R-MT	2%	$10,192.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK1B1	RSA Tokenization Maint-Bas-1	$1,500.00	R-MT	2%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK1E1	RSA Tokenization Maint-Enh-1	$2,083.00	R-MT	2%	$2,041.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK5B1	RSA Tokenization Maint-Bas-1	$6,750.00	R-MT	2%	$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK5E1	RSA Tokenization Maint-Enh-1	$9,375.00	R-MT	2%	$9,187.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK8B1	RSA Tokenization Maint-Bas-1	$10,125.00	R-MT	2%	$9,922.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK8E1	RSA Tokenization Maint-Enh-1	$14,063.00	R-MT	2%	$13,781.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOKEB1	RSA Tokenization Maint-Bas-1	$15,000.00	R-MT	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOKEE1	RSA Tokenization Maint-Enh-1	$20,833.00	R-MT	2%	$20,416.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RRMB1	RSA Registration Mgr Basic Mnt-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RRME1	RSA Registration Mgr Enh Mnt-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020200EOSB1	DPM Dell Appl EOS 2014 BscMnt 1Mo	$360.00	R-MT	2%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020200EOSE1	DPM Dell Appl EOS 2014 EnhMnt 1Mo	$500.00	R-MT	2%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020201B1	RSA DPM Appliance Maint-Bas-1	$360.00	R-MT	2%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020201E1	RSA DPM Appliance Maint-Enh-1	$500.00	R-MT	2%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020215B1	RSA DPM Virt Appl Maint-Bas-1	$210.00	R-MT	2%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020215E1	RSA DPM Virt Appl Maint-Enh-1	$291.67	R-MT	2%	$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020320B1	RSA DPM Server SW Maint-Bas-1	$150.00	R-MT	2%	$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020320E1	RSA DPM Server SW Maint-Enh-1	$208.33	R-MT	2%	$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020504	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 4	$868.00	R-MT	2%	$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020505	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 5	$928.00	R-MT	2%	$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020514	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	R-MT	2%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020515	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	R-MT	2%	$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028019	R320 Appliance Basic Mnt 1MO	$166.67	R-MT	2%	$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028020	R620 Basic Mnt 1MO	$416.67	R-MT	2%	$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028024	R720 Basic Mnt 1MO	$833.33	R-MT	2%	$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028025	R320 Appliance Enhanced Mnt 1MO	$208.33	R-MT	2%	$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028026	R620 Enhanced Mnt 1MO	$520.83	R-MT	2%	$510.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028027	R720 Enhanced Mnt 1MO	$1,041.67	R-MT	2%	$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028032	Software Bundle Basic Mnt 1MO	$83.33	R-MT	2%	$81.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028033	Software Bundle Enh Mnt 1MO	$104.17	R-MT	2%	$102.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020504	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 4	$868.00	R-MT	2%	$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020504INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 4	$868.00	R-MT	2%	$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020505	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 5	$928.00	R-MT	2%	$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020505INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 5	$928.00	R-MT	2%	$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020514	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	R-MT	2%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020514INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	R-MT	2%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020515	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	R-MT	2%	$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020515INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	R-MT	2%	$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P-MNT	Risk 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSK-100K-P-MNT-E	Risk 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P-MNT-UP	Risk 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T-MNT	Risk 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T-MNT-E	Risk 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT	Risk 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT-E	Risk 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT-UP	Risk 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T-MNT	Risk 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T-MNT-E	Risk 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT	Risk 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT-E	Risk 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT-UP	Risk 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T-MNT	Risk 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T-MNT-E	Risk 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT	Risk 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT-E	Risk 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT-UP	Risk 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T-MNT	Risk 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T-MNT-E	Risk 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT	Risk G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT-E	Risk G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT-UP	Risk G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T-MNT	Risk G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T-MNT-E	Risk G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-B1	RSK>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-E1	RSK>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-UP	RSK>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T-E1	RSK>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT	Risk User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT-E	Risk User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT-UP	Risk User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T-MNT	Risk User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T-MNT-E	Risk User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-PP-NC	Russian Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-PT-NC	Russian Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-SP-NC	Russian Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-ST-NC	Russian Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0000500B1	RSA Validation Client Mnt - Basic-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0000500E1	RSA Validation Client Mnt - Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0001000B1	RSA Validation Client Mnt - Basic-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0001000E1	RSA Validation Client Mnt - Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0005000B1	RSA Validation Client Mnt - Basic-1	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0005000E1	RSA Validation Client Mnt - Enh-1	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0010000B1	RSA Validation Client Mnt - Basic-1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0010000E1	RSA Validation Client Mnt - Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0025000B1	RSA Validation Client Mnt - Basic-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0025000E1	RSA Validation Client Mnt - Enh-1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0050000B1	RSA Validation Client Mnt - Basic-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0050000E1	RSA Validation Client Mnt - Enh-1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0100000B1	RSA Validation Client Mnt - Basic-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0100000E1	RSA Validation Client Mnt - Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0200000B1	RSA Validation Client Mnt - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0200000E1	RSA Validation Client Mnt - Enh-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0300000B1	RSA Validation Client Mnt - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0300000E1	RSA Validation Client Mnt - Enh-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0400000B1	RSA Validation Client Mnt - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0400000E1	RSA Validation Client Mnt - Enh-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0500000B1	RSA Validation Client Mnt - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0500000E1	RSA Validation Client Mnt - Enh-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0600000B1	RSA Validation Client Mnt - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0600000E1	RSA Validation Client Mnt - Enh-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0700000B1	RSA Validation Client Mnt - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0700000E1	RSA Validation Client Mnt - Enh-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0800000B1	RSA Validation Client Mnt - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0800000E1	RSA Validation Client Mnt - Enh-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0900000B1	RSA Validation Client Mnt - Basic-1	$0.01	R-MT	2%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0900000E1	RSA Validation Client Mnt - Enh-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000000B1	RSA Validation Client Mnt - Basic-1	$0.01	R-MT	2%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000000E1	RSA Validation Client Mnt - Enh-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000001B1	RSA Validation Client Mnt - Basic-1	$0.01	R-MT	2%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000001E1	RSA Validation Client Mnt - Enh-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000B1	RSA Valid Mgr Maint - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000E1	RSA Valid Mgr Maint - Enh-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM100000B1	RSA Valid Mgr Maint - Basic-1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM100000E1	RSA Valid Mgr Maint - Enh-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM10000B1	RSA Valid Mgr Maint - Basic-1	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM10000E1	RSA Valid Mgr Maint - Enh-1	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000B1	RSA Valid Mgr Maint - Basic-1	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1MILB1	RSA Valid Mgr Maint - Basic-1	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RVM1MILE1	RSA Valid Mgr Maint - Enh-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000B1	RSA Valid Mgr Maint - Basic-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000E1	RSA Valid Mgr Maint - Enh-1	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000B1	RSA Valid Mgr Maint - Basic-1	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000E1	RSA Valid Mgr Maint - Enh-1	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000B1	RSA Valid Mgr Maint - Basic-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000E1	RSA Valid Mgr Maint - Enh-1	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000B1	RSA Valid Mgr Maint - Basic-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000E1	RSA Valid Mgr Maint - Enh-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000B1	RSA Valid Mgr Maint - Basic-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000E1	RSA Valid Mgr Maint - Enh-1	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000B1	RSA Valid Mgr Maint - Basic-1	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000E1	RSA Valid Mgr Maint - Enh-1	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000B1	RSA Valid Mgr Maint - Basic-1	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000E1	RSA Valid Mgr Maint - Enh-1	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500B1	RSA Valid Mgr Maint - Basic-1	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500E1	RSA Valid Mgr Maint - Enh-1	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000B1	RSA Valid Mgr Maint - Basic-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000E1	RSA Valid Mgr Maint - Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000B1	RSA Valid Mgr Maint - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000E1	RSA Valid Mgr Maint - Enh-1	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000B1	RSA Valid Mgr Maint - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000E1	RSA Valid Mgr Maint - Enh-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000B1	RSA Valid Mgr Maint - Basic-1	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000E1	RSA Valid Mgr Maint - Enh-1	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000025E1	Enhanced Maint for RSA SAE-1m 10-25	$0.64	R-MT	2%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000100E1	Enhanced Maint for RSA SAE-1m 30-100	$0.60	R-MT	2%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000150E1	Enhanced Maint for RSA SAE-1m 105-150	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000250E1	Enhanced Maint for RSA SAE-1m 155-250	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000500E1	Enhanced Maint for RSA SAE-1m 255-500	$0.36	R-MT	2%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000750E1	Enhanced Maint for RSA SAE-1m 505-750	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0001500E1	Enhanced Maint for RSA SAE-1m 755-1500	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0002500E1	Enhanced Maint for RSA SAE-1m 1505-2500	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0005000E1	Enhanced Maint for RSA SAE-1m 2505-5K	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0010000E1	Enhanced Maint for RSA SAE-1m 5005-10K	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0050000E1	Enhanced Maint for RSA SAE-1m 10005-50K	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0100000E1	Enhanced Maint for RSA SAE-1m 50005-100K	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE1000000E1	Enhanced Maint for RSA SAE-1m 100005-1M	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S3HW-EXTSPTYR1	SA Series 3 Ext Mon Hdwr Support Yr 1	$500.00	R-MT	2%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S3HW-EXTSPTYR2	SA Series 3 Ext Mon Hdwr Support Yr 2	$550.00	R-MT	2%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCHB1	S4SHeadUnit Archiver BscMnt1M	$833.33	R-MT	2%	$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCHE1	S4SHeadUnit Archiver EnhMnt1M	$1,041.67	R-MT	2%	$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-LGB1	S4SHeadUnit Archiver w/96TB BscMnt1M	$2,083.33	R-MT	2%	$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-LGE1	S4SHeadUnit Archiver w/96TB EnhMnt1M	$2,604.17	R-MT	2%	$2,552.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-MDB1	S4SHeadUnit Archiver w/64TB BscMnt1M	$1,666.67	R-MT	2%	$1,633.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-MDE1	S4SHeadUnit Archiver w/64TB EnhMnt1M	$2,083.33	R-MT	2%	$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-SMB1	S4SHeadUnit Archiver w/32TB BscMnt1M	$1,250.00	R-MT	2%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-SME1	S4SHeadUnit Archiver w/32TB EnhMnt1M	$1,562.50	R-MT	2%	$1,531.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-XLB1	S4SHeadUnit Archiver w/142TB BscMnt1M	$2,300.00	R-MT	2%	$2,254.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-XLE1	S4SHeadUnit Archiver w/142TB EnhMnt1M	$2,875.00	R-MT	2%	$2,817.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESAB1	S4SHeadUnit EvntStrmAnalysis BscMnt1M	$1,000.00	R-MT	2%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESAE1	S4SHeadUnit EvntStrmAnalysis EnhMnt1M	$1,250.00	R-MT	2%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNT	SECOPMgmt 40001-100K Perp Basic Mnt	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNT-E	SECOPMgmt 40001-100K Perp Enh Mnt	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNTUP	SECOPMgmt 40001-100K Perp Maint Upg	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T-MNT	SECOPMgmt40001-100KTerm Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T-MNT-E	SECOPMgmt 40001-100K Term Enh Maint	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNT	SECOPMgmt 0-1500 Perp Basic Maint	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNT-E	SECOPMgmt 0-1500 Perp Enh Maint	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNTUP	SECOPMgmt 0-1500 Perp Maint Upg	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T-MNT	SECOPMgmt 0-1500 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T-MNT-E	SECOPMgmt 0-1500 Term Enh Maint	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P-MNT	SECOPMgmt 5001-40K Perp Basic Mnt	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P-MNT-E	SECOPMgmt 5001-40K Perp Enh Maint	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P-MNTUP	SECOPMgmt 5001-40000 Perp Maint Upg	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T-MNT	SECOPMgmt5001-40000Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T-MNT-E	SECOPMgmt 5001-40K Term Enh Maint	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNT	SECOPMgmt 1501-5K Perp Basic Mnt	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNT-E	SECOPMgmt 1501-5K Perp Enh Maint	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNTUP	SECOPMgmt 1501-5000 Perp Maint Upg	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T-MNT	SECOPMgmt 1501-5000Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T-MNT-E	SECOPMgmt 1501-5K Term Enh Maint	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNT	SECOPMgmt G100K Perp Basic Maint	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNT-E	SECOPMgmt G100000 Perp Enh Maint	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNTUP	SECOPMgmt G100000 Perp Maint Upg	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT-MNT	SECOPMgmt G100000 Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT-MNT-E	SECOPMgmt G100000 Term Enh Maint	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-B1	SECOP>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-E1	SECOP>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-UP	SECOP>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SECOP-GT100K-T-E1	SECOP>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNT	SECOPMgmt User Perp Basic Maint	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNT-E	SECOPMgmt User Perp Enh Maint	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNTUP	SECOPMgmt User Perp Maint Upg	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T-MNT	SECOPMgmt User Term Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T-MNT-E	SECOPMgmt User Term Enh Maint	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID1UAPPLEOS2014	1U Appliance Support Ending 2014 1Mo	$77.33	R-MT	2%	$75.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID2UAPPLEOS2014	2U Appliance Support Ending 2014 1Mo	$245.25	R-MT	2%	$240.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-PP-NC	Spanish Localization Plat Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-PT-NC	Spanish Localization Plat Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-SP-NC	Spanish Localization Sol Perp NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-ST-NC	Spanish Localization Sol Term NC	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP10000000RE1	WTD FM 1mo MT 7.5m-10m Reg Use (per1000)	$4.41	R-MT	2%	$4.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP10000000VE1	WTD FM 1mo MT 7.5m-10m Visitors(per1000)	$1.10	R-MT	2%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000RE1	WTD FM 1mo MT 800k-1m Reg Use (per1000)	$19.52	R-MT	2%	$19.13	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000VE1	WTD FM 1mo MT 800k-1m Visitors(per1000)	$4.88	R-MT	2%	$4.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP100000RE1	WTD FM 1mo MT 50k-100k Reg Use (per1000)	$35.86	R-MT	2%	$35.14	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP100000VE1	WTD FM 1mo MT 50k-100k Visitors(per1000)	$8.96	R-MT	2%	$8.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP15000000RE1	WTD FM 1mo MT 10m-15m Reg Use (per1000)	$3.48	R-MT	2%	$3.41	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP15000000VE1	WTD FM 1mo MT 10m-15m Visitors(per1000)	$0.87	R-MT	2%	$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1500000RE1	WTD FM 1mo MT 1m-1.5m Reg Use (per1000)	$15.97	R-MT	2%	$15.65	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1500000VE1	WTD FM 1mo MT 1m-1.5m Visitors(per1000)	$3.99	R-MT	2%	$3.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000000RE1	WTD FM 1mo MT 15m-20m Reg Use (per1000)	$2.32	R-MT	2%	$2.27	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000000VE1	WTD FM 1mo MT 15m-20m Visitors(per1000)	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000RE1	WTD FM 1mo MT 1.5m-2m Reg Use (per1000)	$12.42	R-MT	2%	$12.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000VE1	WTD FM 1mo MT 1.5m-2m Visitors(per1000)	$3.11	R-MT	2%	$3.05	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP200000RE1	WTD FM 1mo MT 100k-200k Reg Use (per1000)	$28.69	R-MT	2%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP200000VE1	WTD FM 1mo MT 100k-200k Visitors(per1000)	$7.17	R-MT	2%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000RE1	WTD FM 1mo MT 10-20k Reg Use (per1000)	$56.03	R-MT	2%	$54.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000VE1	WTD FM 1mo MT 10-20k Visitors(per1000)	$14.01	R-MT	2%	$13.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP25000000RE1	WTD FM 1mo MT 20m-25m Reg Use (per1000)	$1.86	R-MT	2%	$1.82	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP25000000VE1	WTD FM 1mo MT 20m-25m Visitors(per1000)	$0.46	R-MT	2%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP3000000RE1	WTD FM 1mo MT 2m-3m Reg Use (per1000)	$8.87	R-MT	2%	$8.69	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP3000000VE1	WTD FM 1mo MT 2m-3m Visitors(per1000)	$2.22	R-MT	2%	$2.18	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000RE1	WTD FM 1mo MT 3m-4m Reg Use (per1000)	$7.81	R-MT	2%	$7.65	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000VE1	WTD FM 1mo MT 3m-4m Visitors(per1000)	$1.95	R-MT	2%	$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP400000RE1	WTD FM 1mo MT 200k-400k Reg Use (per1000)	$28.39	R-MT	2%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP400000VE1	WTD FM 1mo MT 200k-400k Visitors(per1000)	$7.10	R-MT	2%	$6.96	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP5000000RE1	WTD FM 1mo MT 4m-5m Reg Use (per1000)	$7.10	R-MT	2%	$6.96	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP5000000VE1	WTD FM 1mo MT 4m-5m Visitors(per1000)	$1.77	R-MT	2%	$1.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP50000RE1	WTD FM 1mo MT 20k-50k Reg Use (per1000)	$44.82	R-MT	2%	$43.92	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP50000VE1	WTD FM 1mo MT 20k-50k Visitors(per1000)	$11.21	R-MT	2%	$10.99	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP600000RE1	WTD FM 1mo MT 400k-600k Reg Use (per1000)	$24.84	R-MT	2%	$24.34	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP600000VE1	WTD FM 1mo MT 400k-600k Visitors(per1000)	$6.21	R-MT	2%	$6.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP7500000RE1	WTD FM 1mo MT 5m-7.5m Reg Use (per1000)	$5.32	R-MT	2%	$5.21	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP7500000VE1	WTD FM 1mo MT 5m-7.5m Visitors(per1000)	$1.33	R-MT	2%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP800000RE1	WTD FM 1mo MT 600k-800k Reg Use (per1000)	$21.29	R-MT	2%	$20.86	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP800000VE1	WTD FM 1mo MT 600k-800k Visitors(per1000)	$5.32	R-MT	2%	$5.21	N/A	N/A	N/A	N/A	N/A	N/A
5	STPLFME1	WTD FM Maintenance Fee [per month]	$2,604.17	R-MT	2%	$2,552.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000RE1	WTD FM 1mo MT 5-10k Reg Use (per1000)	$67.24	R-MT	2%	$65.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000VE1	WTD FM 1mo MT 5-10k Visitors(per1000)	$16.81	R-MT	2%	$16.47	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000RE1	WTD FM 1mo MT 1-5000 Reg Use (per1000)	$80.68	R-MT	2%	$79.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000VE1	WTD FM 1mo MT 1-5000 Visitors(per1000)	$20.17	R-MT	2%	$19.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SW4B1	RSA DC Switch Broc Maint-Bas-1	$225.00	R-MT	2%	$220.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SW4E1	RSA DC Switch Broc Maint-Enh-1	$312.50	R-MT	2%	$306.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SW5B1	RSA DC Switch Broc Maint-Bas-1	$195.00	R-MT	2%	$191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SW5E1	RSA DC Switch Broc Maint-Enh-1	$270.83	R-MT	2%	$265.41	N/A	N/A	N/A	N/A	N/A	N/A
5	TAM SUPP VIA	Technical Acct Mgr VIA	$60,000.00	R-MT	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT	Threat 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT-E	Threat 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT-UP	Threat 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T-MNT	Threat 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T-MNT-E	Threat 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P-MNT	Threat 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P-MNT-E	Threat 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P-MNT-UP	Threat 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T-MNT	Threat 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T-MNT-E	Threat 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT	Threat 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT-E	Threat 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT-UP	Threat 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T-MNT	Threat 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T-MNT-E	Threat 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT	Threat 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT-E	Threat 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT-UP	Threat 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T-MNT	Threat 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T-MNT-E	Threat 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P-MNT	Threat G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P-MNT-E	Threat G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	THR-G100K-P-MNT-UP	Threat G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-B1	THR>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-E1	THR>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-UP	THR>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T-E1	THR>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT	Threat User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT-E	Threat User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT-UP	Threat User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T-MNT	Threat User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T-MNT-E	Threat User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP001000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$17.50	R-MT	2%	$17.15	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP00100000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$31.88	R-MT	2%	$31.24	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP001500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$14.38	R-MT	2%	$14.09	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP002000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$11.25	R-MT	2%	$11.03	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP00200000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$28.75	R-MT	2%	$28.18	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0020000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$95.63	R-MT	2%	$93.71	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP003000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$7.92	R-MT	2%	$7.76	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP004000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$7.08	R-MT	2%	$6.94	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP00400000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$25.42	R-MT	2%	$24.91	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP005000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$6.46	R-MT	2%	$6.33	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0050000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$54.17	R-MT	2%	$53.09	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP00600000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$22.29	R-MT	2%	$21.84	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP007500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$4.79	R-MT	2%	$4.69	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP00800000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	$19.17	R-MT	2%	$18.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT	Vendor 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	R-MT	2%	$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT-E	Vendor 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	R-MT	2%	$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT-UP	Vendor 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	R-MT	2%	$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T-MNT	Vendor 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T-MNT-E	Vendor 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	R-MT	2%	$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT	Vendor 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	R-MT	2%	$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT-E	Vendor 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	R-MT	2%	$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT-UP	Vendor 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	R-MT	2%	$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T-MNT	Vendor 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T-MNT-E	Vendor 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	R-MT	2%	$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT	Vendor 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	R-MT	2%	$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT-E	Vendor 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	R-MT	2%	$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT-UP	Vendor 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	R-MT	2%	$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T-MNT-E	Vendor 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	R-MT	2%	$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT	Vendor 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	R-MT	2%	$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT-E	Vendor 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	R-MT	2%	$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT-UP	Vendor 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	R-MT	2%	$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T-MNT	Vendor 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T-MNT-E	Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	R-MT	2%	$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT	Vendor G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	R-MT	2%	$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT-E	Vendor G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	R-MT	2%	$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT-UP	Vendor G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	R-MT	2%	$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T-MNT	Vendor G100000 Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T-MNT-E	Vendor G100000 Term Enh Maint [Per Month Pricing]	$641.90	R-MT	2%	$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-B1	VEN>100KPerpBas w/1ODA cost /1Kemp /mo	$42.02	R-MT	2%	$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-E1	VEN>100KPerpEnh w/1ODA cost /1Kemp /mo	$58.36	R-MT	2%	$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-UP	VEN>100KPerpUpg w/1ODA cost /1Kemp /mo	$16.34	R-MT	2%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T-E1	VEN>100KTermEnh w/1ODA cost /1Kemp /mo	$4.67	R-MT	2%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT	Vendor User Perp Basic Maint [Per Month Pricing]	$37.80	R-MT	2%	$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT-E	Vendor User Perp Enh Maint [Per Month Pricing]	$52.50	R-MT	2%	$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT-UP	Vendor User Perp Maint Upg [Per Month Pricing]	$14.70	R-MT	2%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T-MNT	Vendor User Term Basic Maint [Per Month Pricing]	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T-MNT-E	Vendor User Term Enh Maint [Per Month Pricing]	$4.20	R-MT	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T1-B1	VIA BRMLT PERP 1-1,000 u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T1-E1	VIA BRMLT PERP 1-1,000 u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T2-B1	VIA BRMLT PERP 1,001-2,500 u BsMnt	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T2-E1	VIA BRMLT PERP 1,001-2,500 u EnMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T3-B1	VIA BRMLT PERP 2,501-5k u BsMnt	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T3-E1	VIA BRMLT PERP 2,501-5k u EnMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T4-B1	VIA BRMLT PERP 5,001-10k u BsMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T4-E1	VIA BRMLT PERP 5,001-10k u EnMnt	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T5-B1	VIA BRMLT PERP 10,001-25k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T5-E1	VIA BRMLT PERP 10,001-25k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T6-B1	VIA BRMLT PERP 25,001-50k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T6-E1	VIA BRMLT PERP 25,001-50k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T7-B1	VIA BRMLT PERP 50,001-100k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T7-E1	VIA BRMLT PERP 50,001-100k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T8-B1	VIA BRMLT PERP 100,001-250k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T8-E1	VIA BRMLT PERP 100,001-250k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T9-B1	VIA BRMLT PERP >250k u BsMnt	$0.01	R-MT	2%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T9-E1	VIA BRMLT PERP >250k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T1-B1	VIA BRM PERP 1-1,000 u BsMnt	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T1-E1	VIA BRM PERP 1-1,000 u EnMnt	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-BRM-P-T2-B1	VIA BRM PERP 1,001-2,500 u BsMnt	$0.29	R-MT	2%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T2-E1	VIA BRM PERP 1,001-2,500 u EnMnt	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T3-B1	VIA BRM PERP 2,501-5k u BsMnt	$0.28	R-MT	2%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T3-E1	VIA BRM PERP 2,501-5k u EnMnt	$0.34	R-MT	2%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T4-B1	VIA BRM PERP 5,001-10k u BsMnt	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T4-E1	VIA BRM PERP 5,001-10k u EnMnt	$0.25	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T5-B1	VIA BRM PERP 10,001-25k u BsMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T5-E1	VIA BRM PERP 10,001-25k u EnMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T6-B1	VIA BRM PERP 25,001-50k u BsMnt	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T6-E1	VIA BRM PERP 25,001-50k u EnMnt	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T7-B1	VIA BRM PERP 50,001-100k u BsMnt	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T7-E1	VIA BRM PERP 50,001-100k u EnMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T8-B1	VIA BRM PERP 100,001-250k u BsMnt	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T8-E1	VIA BRM PERP 100,001-250k u EnMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T9-B1	VIA BRM PERP >250k u BsMnt	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T9-E1	VIA BRM PERP >250k u EnMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T1-B1	VIA Bd Gov&LifLT PERP 1-1,000 u BsMnt	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T1-E1	VIA Bd Gov&LifLT PERP 1-1,000 u EnMnt	$0.27	R-MT	2%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T2-B1	VIA Bd Gov&LifLT PERP 1,001-2,500 u BsMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T2-E1	VIA Bd Gov&LifLT PERP 1,001-2,500 u EnMnt	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T3-B1	VIA Bd Gov&LifLT PERP 2,501-5k u BsMnt	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T3-E1	VIA Bd Gov&LifLT PERP 2,501-5k u EnMnt	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T4-B1	VIA Bd Gov&LifLT PERP 5,001-10k u BsMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T4-E1	VIA Bd Gov&LifLT PERP 5,001-10k u EnMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T5-B1	VIA Bd Gov&LifLT PERP 10,001-25k u BsMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T5-E1	VIA Bd Gov&LifLT PERP 10,001-25k u EnMnt	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T6-B1	VIA Bd Gov&LifLT PERP 25,001-50k u BsMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T6-E1	VIA Bd Gov&LifLT PERP 25,001-50k u EnMnt	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T7-B1	VIA Bd Gov&LifLT PERP 50,001-100k u BsMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T7-E1	VIA Bd Gov&LifLT PERP 50,001-100k u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T8-B1	VIA Bd Gov&LifLT PERP 100,001-250k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T8-E1	VIA Bd Gov&LifLT PERP 100,001-250k u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T9-B1	VIA Bd Gov&LifLT PERP >250k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T9-E1	VIA Bd Gov&LifLT PERP >250k u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T1-B1	VIA Bd Gov&Lif PERP 1-1,000 u BsMnt	$1.50	R-MT	2%	$1.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T1-E1	VIA Bd Gov&Lif PERP 1-1,000 u EnMnt	$1.87	R-MT	2%	$1.83	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T2-B1	VIA Bd Gov&Lif PERP 1,001-2,500 u BsMnt	$1.35	R-MT	2%	$1.32	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T2-E1	VIA Bd Gov&Lif PERP 1,001-2,500 u EnMnt	$1.68	R-MT	2%	$1.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T3-B1	VIA Bd Gov&Lif PERP 2,501-5k u BsMnt	$1.26	R-MT	2%	$1.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T3-E1	VIA Bd Gov&Lif PERP 2,501-5k u EnMnt	$1.58	R-MT	2%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T4-B1	VIA Bd Gov&Lif PERP 5,001-10k u BsMnt	$0.92	R-MT	2%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T4-E1	VIA Bd Gov&Lif PERP 5,001-10k u EnMnt	$1.15	R-MT	2%	$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T5-B1	VIA Bd Gov&Lif PERP 10,001-25k u BsMnt	$0.59	R-MT	2%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T5-E1	VIA Bd Gov&Lif PERP 10,001-25k u EnMnt	$0.74	R-MT	2%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T6-B1	VIA Bd Gov&Lif PERP 25,001-50k u BsMnt	$0.55	R-MT	2%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T6-E1	VIA Bd Gov&Lif PERP 25,001-50k u EnMnt	$0.69	R-MT	2%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T7-B1	VIA Bd Gov&Lif PERP 50,001-100k u BsMnt	$0.53	R-MT	2%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T7-E1	VIA Bd Gov&Lif PERP 50,001-100k u EnMnt	$0.66	R-MT	2%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T8-B1	VIA Bd Gov&Lif PERP 100,001-250k u BsMnt	$0.50	R-MT	2%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T8-E1	VIA Bd Gov&Lif PERP 100,001-250k u EnMnt	$0.63	R-MT	2%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T9-B1	VIA Bd Gov&Lif PERP >250k u BsMnt	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T9-E1	VIA Bd Gov&Lif PERP >250k u EnMnt	$0.59	R-MT	2%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T1-B1	VIA DAG ActM PERP 1-1,000 u BsMnt	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T1-E1	VIA DAG ActM PERP 1-1,000 u EnMnt	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T2-B1	VIA DAG ActM PERP 1,001-2,500 u BsMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T2-E1	VIA DAG ActM PERP 1,001-2,500 u EnMnt	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T3-B1	VIA DAG ActM PERP 2,501-5k u BsMnt	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T3-E1	VIA DAG ActM PERP 2,501-5k u EnMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T4-B1	VIA DAG ActM PERP 5,001-10k u BsMnt	$0.11	R-MT	2%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T4-E1	VIA DAG ActM PERP 5,001-10k u EnMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T5-B1	VIA DAG ActM PERP 10,001-25k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T5-E1	VIA DAG ActM PERP 10,001-25k u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T6-B1	VIA DAG ActM PERP 25,001-50k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T6-E1	VIA DAG ActM PERP 25,001-50k u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T7-B1	VIA DAG ActM PERP 50,001-100k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T7-E1	VIA DAG ActM PERP 50,001-100k u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T8-B1	VIA DAG ActM PERP 100,001-250k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T8-E1	VIA DAG ActM PERP 100,001-250k u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T9-B1	VIA DAG ActM PERP >250k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T9-E1	VIA DAG ActM PERP >250k u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T1-B1	VIA DAGLT PERP 1-1,000 u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T1-E1	VIA DAGLT PERP 1-1,000 u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T2-B1	VIA DAGLT PERP 1,001-2,500 u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T2-E1	VIA DAGLT PERP 1,001-2,500 u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T3-B1	VIA DAGLT PERP 2,501-5k u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T3-E1	VIA DAGLT PERP 2,501-5k u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T4-B1	VIA DAGLT PERP 5,001-10k u BsMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T4-E1	VIA DAGLT PERP 5,001-10k u EnMnt	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T5-B1	VIA DAGLT PERP 10,001-25k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T5-E1	VIA DAGLT PERP 10,001-25k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-DAGLT-P-T6-B1	VIA DAGLT PERP 25,001-50k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T6-E1	VIA DAGLT PERP 25,001-50k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T7-B1	VIA DAGLT PERP 50,001-100k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T7-E1	VIA DAGLT PERP 50,001-100k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T8-B1	VIA DAGLT PERP 100,001-250k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T8-E1	VIA DAGLT PERP 100,001-250k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T9-B1	VIA DAGLT PERP >250k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T9-E1	VIA DAGLT PERP >250k u EnMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T1-B1	VIA DAG PERP 1-1,000 u BsMnt	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T1-E1	VIA DAG PERP 1-1,000 u EnMnt	$0.48	R-MT	2%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T2-B1	VIA DAG PERP 1,001-2,500 u BsMnt	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T2-E1	VIA DAG PERP 1,001-2,500 u EnMnt	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T3-B1	VIA DAG PERP 2,501-5k u BsMnt	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T3-E1	VIA DAG PERP 2,501-5k u EnMnt	$0.41	R-MT	2%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T4-B1	VIA DAG PERP 5,001-10k u BsMnt	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T4-E1	VIA DAG PERP 5,001-10k u EnMnt	$0.30	R-MT	2%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T5-B1	VIA DAG PERP 10,001-25k u BsMnt	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T5-E1	VIA DAG PERP 10,001-25k u EnMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T6-B1	VIA DAG PERP 25,001-50k u BsMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T6-E1	VIA DAG PERP 25,001-50k u EnMnt	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T7-B1	VIA DAG PERP 50,001-100k u BsMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T7-E1	VIA DAG PERP 50,001-100k u EnMnt	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T8-B1	VIA DAG PERP 100,001-250k u BsMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T8-E1	VIA DAG PERP 100,001-250k u EnMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T9-B1	VIA DAG PERP >250k u BsMnt	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T9-E1	VIA DAG PERP >250k u EnMnt	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T1-B1	VIA GovLT PERP 1-1,000 u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T1-E1	VIA GovLT PERP 1-1,000 u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T2-B1	VIA GovLT PERP 1,001-2,500 u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T2-E1	VIA GovLT PERP 1,001-2,500 u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T3-B1	VIA GovLT PERP 2,501-5k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T3-E1	VIA GovLT PERP 2,501-5k u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T4-B1	VIA GovLT PERP 5,001-10k u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T4-E1	VIA GovLT PERP 5,001-10k u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T5-B1	VIA GovLT PERP 10,001-25k u BsMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T5-E1	VIA GovLT PERP 10,001-25k u EnMnt	$0.04	R-MT	2%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T6-B1	VIA GovLT PERP 25,001-50k u BsMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T6-E1	VIA GovLT PERP 25,001-50k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T7-B1	VIA GovLT PERP 50,001-100k u BsMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T7-E1	VIA GovLT PERP 50,001-100k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T8-B1	VIA GovLT PERP 100,001-250k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T8-E1	VIA GovLT PERP 100,001-250k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T9-B1	VIA GovLT PERP >250k u BsMnt	$0.02	R-MT	2%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T9-E1	VIA GovLT PERP >250k u EnMnt	$0.03	R-MT	2%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T1-B1	VIA Gov PERP 1-1,000 u BsMnt	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T1-E1	VIA Gov PERP 1-1,000 u EnMnt	$0.65	R-MT	2%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T2-B1	VIA Gov PERP 1,001-2,500 u BsMnt	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T2-E1	VIA Gov PERP 1,001-2,500 u EnMnt	$0.58	R-MT	2%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T3-B1	VIA Gov PERP 2,501-5k u BsMnt	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T3-E1	VIA Gov PERP 2,501-5k u EnMnt	$0.55	R-MT	2%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T4-B1	VIA Gov PERP 5,001-10k u BsMnt	$0.32	R-MT	2%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T4-E1	VIA Gov PERP 5,001-10k u EnMnt	$0.40	R-MT	2%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T5-B1	VIA Gov PERP 10,001-25k u BsMnt	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T5-E1	VIA Gov PERP 10,001-25k u EnMnt	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T6-B1	VIA Gov PERP 25,001-50k u BsMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T6-E1	VIA Gov PERP 25,001-50k u EnMnt	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T7-B1	VIA Gov PERP 50,001-100k u BsMnt	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T7-E1	VIA Gov PERP 50,001-100k u EnMnt	$0.23	R-MT	2%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T8-B1	VIA Gov PERP 100,001-250k u BsMnt	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T8-E1	VIA Gov PERP 100,001-250k u EnMnt	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T9-B1	VIA Gov PERP >250k u BsMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T9-E1	VIA Gov PERP >250k u EnMnt	$0.20	R-MT	2%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T1-B1	VIA InactiveID PERP 1-1,000 u BsMnt	$0.21	R-MT	2%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T1-E1	VIA InactiveID PERP 1-1,000 u EnMnt	$0.26	R-MT	2%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T2-B1	VIA InactiveID PERP 1,001-2,500 u BsMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T2-E1	VIA InactiveID PERP 1,001-2,500 u EnMnt	$0.24	R-MT	2%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T3-B1	VIA InactiveID PERP 2,501-5k u BsMnt	$0.18	R-MT	2%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T3-E1	VIA InactiveID PERP 2,501-5k u EnMnt	$0.22	R-MT	2%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T4-B1	VIA InactiveID PERP 5,001-10k u BsMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T4-E1	VIA InactiveID PERP 5,001-10k u EnMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T5-B1	VIA InactiveID PERP 10,001-25k u BsMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T5-E1	VIA InactiveID PERP 10,001-25k u EnMnt	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T6-B1	VIA InactiveID PERP 25,001-50k u BsMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T6-E1	VIA InactiveID PERP 25,001-50k u EnMnt	$0.10	R-MT	2%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T7-B1	VIA InactiveID PERP 50,001-100k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T7-E1	VIA InactiveID PERP 50,001-100k u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T8-B1	VIA InactiveID PERP 100,001-250k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T8-E1	VIA InactiveID PERP 100,001-250k u EnMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T9-B1	VIA InactiveID PERP >250k u BsMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T9-E1	VIA InactiveID PERP >250k u EnMnt	$0.08	R-MT	2%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-LILT-P-T1-B1	VIA LifLT PERP 1-1,000 u BsMnt	$0.15	R-MT	2%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T1-E1	VIA LifLT PERP 1-1,000 u EnMnt	$0.19	R-MT	2%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T2-B1	VIA LifLT PERP 1,001-2,500 u BsMnt	$0.14	R-MT	2%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T2-E1	VIA LifLT PERP 1,001-2,500 u EnMnt	$0.17	R-MT	2%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T3-B1	VIA LifLT PERP 2,501-5k u BsMnt	$0.13	R-MT	2%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T3-E1	VIA LifLT PERP 2,501-5k u EnMnt	$0.16	R-MT	2%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T4-B1	VIA LifLT PERP 5,001-10k u BsMnt	$0.09	R-MT	2%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T4-E1	VIA LifLT PERP 5,001-10k u EnMnt	$0.12	R-MT	2%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T5-B1	VIA LifLT PERP 10,001-25k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T5-E1	VIA LifLT PERP 10,001-25k u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T6-B1	VIA LifLT PERP 25,001-50k u BsMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T6-E1	VIA LifLT PERP 25,001-50k u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T7-B1	VIA LifLT PERP 50,001-100k u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T7-E1	VIA LifLT PERP 50,001-100k u EnMnt	$0.07	R-MT	2%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T8-B1	VIA LifLT PERP 100,001-250k u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T8-E1	VIA LifLT PERP 100,001-250k u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T9-B1	VIA LifLT PERP >250k u BsMnt	$0.05	R-MT	2%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T9-E1	VIA LifLT PERP >250k u EnMnt	$0.06	R-MT	2%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T1-B1	VIA Lif PERP 1-1,000 u BsMnt	$1.06	R-MT	2%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T1-E1	VIA Lif PERP 1-1,000 u EnMnt	$1.32	R-MT	2%	$1.29	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T2-B1	VIA Lif PERP 1,001-2,500 u BsMnt	$0.95	R-MT	2%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T2-E1	VIA Lif PERP 1,001-2,500 u EnMnt	$1.19	R-MT	2%	$1.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T3-B1	VIA Lif PERP 2,501-5k u BsMnt	$0.89	R-MT	2%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T3-E1	VIA Lif PERP 2,501-5k u EnMnt	$1.12	R-MT	2%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T4-B1	VIA Lif PERP 5,001-10k u BsMnt	$0.65	R-MT	2%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T4-E1	VIA Lif PERP 5,001-10k u EnMnt	$0.81	R-MT	2%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T5-B1	VIA Lif PERP 10,001-25k u BsMnt	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T5-E1	VIA Lif PERP 10,001-25k u EnMnt	$0.52	R-MT	2%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T6-B1	VIA Lif PERP 25,001-50k u BsMnt	$0.39	R-MT	2%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T6-E1	VIA Lif PERP 25,001-50k u EnMnt	$0.49	R-MT	2%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T7-B1	VIA Lif PERP 50,001-100k u BsMnt	$0.37	R-MT	2%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T7-E1	VIA Lif PERP 50,001-100k u EnMnt	$0.47	R-MT	2%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T8-B1	VIA Lif PERP 100,001-250k u BsMnt	$0.35	R-MT	2%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T8-E1	VIA Lif PERP 100,001-250k u EnMnt	$0.44	R-MT	2%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T9-B1	VIA Lif PERP >250k u BsMnt	$0.33	R-MT	2%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T9-E1	VIA Lif PERP >250k u EnMnt	$0.42	R-MT	2%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-M-E	VRM 75001-100000 Perp Enh Maint PerMonth	$16.36	R-MT	2%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-MNT	VRM 75001-100000 Perp Bas Maint PerMonth	$11.78	R-MT	2%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-M-UP	VRM 75001-100000 Perp Maint Upg PerMonth	$4.58	R-MT	2%	$4.49	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-T-M-E	VRM 75001-100000 Term Per Month EnhMaint	$1.31	R-MT	2%	$1.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-T-MNT	VRM 75001-100000 Term Per Month BasMaint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNT	VRM 5001-10000 Perp Basic Maint PerMonth	$26.25	R-MT	2%	$25.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNT-E	VRM 5001-10000 Perp Enh Maint Per Month	$36.46	R-MT	2%	$35.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNTUP	VRM 5001-10000 Perp Maint Upg Per Month	$10.21	R-MT	2%	$10.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T-MNT	VRM 5001-10000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T-MNT-E	VRM 5001-10000 Term Per Month Enh Maint	$2.92	R-MT	2%	$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNT	VRM 10001-20000 Perp Bas Maint PerMonth	$22.97	R-MT	2%	$22.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNT-E	VRM 10001-20000 Perp Enh Maint Per Month	$31.90	R-MT	2%	$31.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNTUP	VRM 10001-20000 Perp Maint Upg Per Month	$8.93	R-MT	2%	$8.75	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T-MNT	VRM 10001-20000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T-MNT-E	VRM 10001-20000 Term Per Month Enh Maint	$2.55	R-MT	2%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNT	VRM 2000 Perp Basic Maint Per Month	$600.00	R-MT	2%	$588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNT-E	VRM 2000 Perp Enh Maint Per Month	$833.33	R-MT	2%	$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNTUP	VRM 2000 Perp Maint Upg Per Month	$233.33	R-MT	2%	$228.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T-MNT	VRM 2000 Term Per Month Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T-MNT-E	VRM 2000 Term Per Month Enh Maint	$66.67	R-MT	2%	$65.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNT	VRM 20001-30000 Perp Bas Maint PerMonth	$20.10	R-MT	2%	$19.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNT-E	VRM 20001-30000 Perp Enh Maint Per Month	$27.91	R-MT	2%	$27.35	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNTUP	VRM 20001-30000 Perp Maint Upg Per Month	$7.82	R-MT	2%	$7.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T-MNT	VRM 20001-30000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T-MNT-E	VRM 20001-30000 Term Per Month Enh Maint	$2.23	R-MT	2%	$2.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNT	VRM 30001-40000 Perp Bas Maint PerMonth	$17.59	R-MT	2%	$17.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNT-E	VRM 30001-40000 Perp Enh Maint Per Month	$24.42	R-MT	2%	$23.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNTUP	VRM 30001-40000 Perp Maint Upg Per Month	$6.84	R-MT	2%	$6.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T-MNT	VRM 30001-40000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T-MNT-E	VRM 30001-40000 Term Per Month Enh Maint	$1.95	R-MT	2%	$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNT	VRM 40001-50000 Perp Bas Maint PerMonth	$15.39	R-MT	2%	$15.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNT-E	VRM 40001-50000 Perp Enh Maint Per Month	$21.37	R-MT	2%	$20.94	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNTUP	VRM 40001-50000 Perp Maint Upg Per Month	$5.98	R-MT	2%	$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-T-MNT	VRM 40001-50000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-T-MNT-E	VRM 40001-50000 Term Per Month Enh Maint	$1.71	R-MT	2%	$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNT	VRM 2001-5000 Perp Basic Maint Per Month	$30.00	R-MT	2%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNT-E	VRM 2001-5000 Perp Enh Maint Per Month	$41.67	R-MT	2%	$40.84	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNTUP	VRM 2001-5000 Perp Maint Upg Per Month	$11.67	R-MT	2%	$11.44	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T-MNT	VRM 2001-5000 Term Per Month Basic Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T-MNT-E	VRM 2001-5000 Term Per Month Enh Maint	$3.33	R-MT	2%	$3.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNT	VRM 50001-75000 Perp Bas Maint PerMonth	$13.46	R-MT	2%	$13.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNT-E	VRM 50001-75000 Perp Enh Maint Per Month	$18.70	R-MT	2%	$18.33	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNTUP	VRM 50001-75000 Perp Maint Upg Per Month	$5.24	R-MT	2%	$5.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-T-MNT	VRM 50001-75000 Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VRM-IP-75K-T-MNT-E	VRM 50001-75000 Term Per Month Enh Maint	$1.50	R-MT	2%	$1.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-M-E	VRM 100,000+ Perp Enh Maint Per Month	$14.32	R-MT	2%	$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-MNT	VRM 100,000+ Perp Basic Maint Per Month	$10.31	R-MT	2%	$10.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-M-U	VRM 100,000+ Perp Maint Upg Per Month	$4.01	R-MT	2%	$3.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T-M-E	VRM 100,000+ Term Per Month Enh Maint	$1.15	R-MT	2%	$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T-MNT	VRM 100,000+ Term Per Month Bas Maint	$0.00	R-MT	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ADD-ON TOKEN FEE	RSA SecurID Select one time fee for qty's between 1 - 999	$2,000.00	R-PS	2%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CS-API-SUPP-SID	Advanced API Support SecurID 1 Yr	$10,000.00	R-PS	2%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP 3DSECURE	Designated Support Engineer for 3DSecure	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP ARCHER	Designated Support Engineer for Archer	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP SECURID	Designated Support Engineer for SecurID	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT AVK	Designated Support Engineer IMG	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT SA	Designated Supp Eng Security Analytics	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT STS	Designated Support Engineer Web Threat Detection	$90,000.00	R-PS	2%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AA TRAIN UNIT	RSA Adaptive Auth Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOP BOFF 210	RSA AA On Prem Back Office Tools Onsite	$7,500.00	R-PS	2%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOP OP 210	RSA AA On Prem for Operators Onsite	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOPADM210	RSA Adaptive Authentication Administration (3 day class up to 10 students)	$22,500.00	R-PS	2%	$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOPCUSTOM	RSA AA Custom Class (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOPXTRA210	RSA Adaptive Authentication Add'l Student (per student/per day for onsite)	$700.00	R-PS	2%	$686.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD CDW 210	RSA Cyber Defense Workshop	$22,500.00	R-PS	2%	$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD IHR 210	RSA Incident Handling and Response	$22,500.00	R-PS	2%	$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD MA 210	Malware Analysis dedicated	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD TRAIN UNIT	RSA ACD Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM ADM 210	Authentication Manager Administration	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM CUSTOM	Auth Manager Custom Training (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM INS 210	Auth Manager Install & config dedicated	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM TRAIN UNIT	RSA Auth Manager Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUELN 210	Archer End User Training Services eLearning	$40,000.00	R-PS	2%	$39,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUILT 210	Archer End User Training Services ILT	$50,000.00	R-PS	2%	$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUTTT 210	Archer Custom End User Training Services TTT	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC TRAIN UNIT	RSA Archer Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCADMIN210	RSA Archer Administration (4 day class up to 10 students)	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCADVADM210	RSA Archer Advanced Administration (4 day class up to 10 students)	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCHERCUSTOM	Archer Custom Training (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCXTRA210	RSA Archer Add'l Student (per student/per day for onsite)	$700.00	R-PS	2%	$686.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA CUSTOM	Rsa Security Analytics Custom (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA LOGS 210	RSA Security Analytics for Logs	$28,000.00	R-PS	2%	$27,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA TRAIN UNIT	RSA Security Analytics Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SECOPS 210	RSA Security Ops Mgmt Sol Basics Onsite	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SIDHELPDESK210	RSA SecurID Help Desk Basics Onsite (1 day class up to 10 students)	$7,500.00	R-PS	2%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SL TRAIN UNIT	RSA SAW Role-Based Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SLCUSTOM	Security Awareness Role-Based Custom (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED STRS TRAIN UNIT	RSA CISSP Certification Boot Camp	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SW CUSTOM	RSA Security Awareness Assessment Custom (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SW TRAIN UNIT	RSA SAW Assmt Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED WTD ES 210	RSA Web Threat Detection Essntls Onsite	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED WTD TRAIN UNIT	RSA WTD Training Units	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ACD-OCI-210	RSA Operational Cyber Intelligence	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ACD-SOCSIM-210	Soc Sim Onsite	$7,500.00	R-PS	2%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-ADM6I-210	RSA Archer GRC 6 Administration I	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-ADM6II-210	RSA Archer GRC 6 Administration II	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ASOC-HUNT-210	RSA Hunting Workshop for Analysts	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-CORADM-210	RSA Security Analytics 10.5 Core Admin	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-FND-210	RSA Security Analytics 10.5 Foundations	$22,500.00	R-PS	2%	$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-ADM-210	RSA Via Lifecycle & Governance Admin	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUELN-210	RSA Via L&G EU Training Svcs eLearning	$40,000.00	R-PS	2%	$39,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUILT-210	RSA Via L&G EU Training Services ILT	$50,000.00	R-PS	2%	$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUTTT-210	RSA Via L&G EU Training Services TTT	$30,000.00	R-PS	2%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-TRAIN-UNIT	RSA Via L&G Training Unit	$100.00	R-PS	2%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KEY SHEET ARTWORK	RSA SecurID Select Key Sheet Artwork	$5,000.00	R-PS	2%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE OnsiteSupp STS	Onsite Support Engineer Web Threat Detection	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP 3DSECURE	Onsite Support Engineer for 3DSecure	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP ARCHER	Archer Onsite Support Engineer	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP FRAUD ACT	Onsite Support Engineer for Fraud Action	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP SECURID	Onsite Support Engineer for SecurID	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPPORT AVK	OnSite Engineer IMG	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE Support SA	Onsite Supp Engineer Security Analytics	$275,000.00	R-PS	2%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPP 3DSECURE	3DSecure Premium Tech Acct Mgr Support	$60,000.00	R-PS	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREMIUM SUPP ARC	Archer Premium Tech Acct Mgr Support	$60,000.00	R-PS	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-DPM-MSSQL	DPM EKM Crypto Provider for MS SQL - (Custom)	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-AMBA	Bulk Administration Tool for Authentication Manager v7.x & v8.x	$10,000.00	R-PS	2%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-AMBA90T	RSA Bulk Adm Tool-SID v7.x Perm L- 90 Day Trial	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-AMBAENT	AMBA for Enterprise License Customers	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM10K	Auth Mgr Prime Suite 10-50k Users	$3.00	R-PS	2%	$2.94	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM50K	Auth Mgr Prime Suite 50-75k Users	$1.80	R-PS	2%	$1.76	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM5K	Auth Mgr Prime Suite 5-10k Users	$4.20	R-PS	2%	$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRMUL	Auth Mgr Prime Suite Unlimited Users	$130,000.00	R-PS	2%	$127,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-1MEOD	RSA Archer Expert On Demand - 1 Module	$72,500.00	R-PS	2%	$71,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-BIA	RSA Arc Bus. Impact Anal Use Case Svcs	$24,000.00	R-PS	2%	$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-ARC-BLUEP	RSA Archer Implementation Blueprint	$14,500.00	R-PS	2%	$14,210.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-ISSUE	RSA Arc Issues Mgmt Use Case Svcs	$37,000.00	R-PS	2%	$36,260.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-KEYIND	RSA Arc Key Indicater Use Case Svcs	$28,000.00	R-PS	2%	$27,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-OPTA	RSA Archer Optimization Assessment	$45,500.00	R-PS	2%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-POLICY	RSA Arc Policy Prgm Mgmt Use Case Svcs	$45,000.00	R-PS	2%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-PRCH	RSA Archer Process Harmonization	$41,500.00	R-PS	2%	$40,670.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SECINCD	RSA Arc Sec Incident Mgmt Use Case Svcs	$75,000.00	R-PS	2%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SMART	RSA Archer SmartStart Professional Installation Service	$10,000.00	R-PS	2%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SMARTS	Installation for Archer SmartStart SaaS (Software as a Service)	$5,000.00	R-PS	2%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SUPCTLG	RSA Arc Sup Catalogue Use Case Svcs	$32,000.00	R-PS	2%	$31,360.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-AVK-MIGR	VIA L&G Migr Service 100 apps 10k users	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-AVK-PSR	VIA L&G Periodic Solution Review	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DLP-PWM	Professional Services bundle start up	$27,500.00	R-PS	2%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DLP-RRM	Professional Services bundle start up	$27,500.00	R-PS	2%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DPM-DATACTR	DPM Single Data Center Deployment	$17,500.00	R-PS	2%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-EAA-SUB12	12 Days ofAA for eCommerce changes	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - HAA Basic (1 Y - PS-BAS-HAA-RAMBAS	$75,000.00	R-PS	2%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMGLD	RSA Fraud & RiskAccMngt - HAA Gold (1 Yr)	$150,000.00	R-PS	2%	$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMSLV	RSA Fraud & RiskAccMngt - HAA Slvr (1 Yr)	$100,000.00	R-PS	2%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-SUB12	12 Days ofAA Hosted configuration changes	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-ENT	RSA Consulting-AA OnPrem Enterprise	$55,000.00	R-PS	2%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-PSRBRZ	AA On Premise Periodic Service Review (PSR) BRONZE; Semi-annually for one year	$42,000.00	R-PS	2%	$41,160.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-PSRGLD	AA On Premise Periodic Service Review (PSR) GOLD; Quarterly for one year and Recomme	$120,000.00	R-PS	2%	$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-PSRSLV	AA On Premise Periodic Service Review (PSR) SILVER; Quarterly for one year	$75,000.00	R-PS	2%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - OAA Basic (1 Y - PS-BAS-OAA-RAMBAS	$75,000.00	R-PS	2%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMGLD	RSA Fraud & RiskAccMngt - OAA Gold (1 Yr)	$150,000.00	R-PS	2%	$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMSLV	RSA Fraud & RiskAccMngt - OAA Slvr (1 Yr)	$100,000.00	R-PS	2%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-AUDIT	RSA SA UDS Audit	$7,000.00	R-PS	2%	$6,860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-DISC	BASIC Security Analytics Incident Discovery Service. T/E is NOT included.	$55,000.00	R-PS	2%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-EIMPL	RSA ECAT Implementation Service	$12,500.00	R-PS	2%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB10	RSA ECAT 40 Day Subscription Service	$125,000.00	R-PS	2%	$122,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB3	RSA ECAT 12 Day Subscription Service	$36,000.00	R-PS	2%	$35,280.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB5	RSA ECAT 20 Day Subscription Service	$65,000.00	R-PS	2%	$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLL	Large Implementation Services for Security Analytics - Up to 30 solution components which m	$49,000.00	R-PS	2%	$48,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLM	Medium Implementation Services for Security Analytics - Up to 20 solution components which	$36,500.00	R-PS	2%	$35,770.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLS	Small Implementation Services for Security Analytics - Up to 10 solution components which m	$24,000.00	R-PS	2%	$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IRRAP	BASIC Service for Security Analytics Incident Response - Rapid Deployment. One location O	$60,000.00	R-PS	2%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-JUMPAI	RSA Jumpstart for Analytic Intelligence	$27,500.00	R-PS	2%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-OPTM	RSA SA Optimization	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-RET1	Retainer for Incident Response	$27,500.00	R-PS	2%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-RET1DISC	RSA IR Retainer with Discovery Combo	$75,000.00	R-PS	2%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB10	Subscription Services for Security Analytics. 40 Days per year. Suggested use is 10 days per	$120,000.00	R-PS	2%	$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB3	Subscription Services for Security Analytics. 12 Days per year. Suggested use is 3 days per c	$35,000.00	R-PS	2%	$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB5	Subscription Services for Security Analytics. 20 days per year. Suggested use is 5 days per q	$65,000.00	R-PS	2%	$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB9AI	RSA Subscription Analytic Intelligence	$100,000.00	R-PS	2%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB9AIR	RSA Subscr Analytic Intellgnc w Retainer	$120,000.00	R-PS	2%	$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-UDS30	RSA SA UDS 30 Messages	$13,000.00	R-PS	2%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-AMPIM	RSA AM Prime Portals Implementation	$5,000.00	R-PS	2%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-ASMNT	RSA Assessment -SID Arch. Dsgn. & Plan.	$17,500.00	R-PS	2%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-GCURR	RSA GetCurrent - SID Server & Appliance	$17,500.00	R-PS	2%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-HEALTH	RSA SecurID / Authentication Manager Health Check Service	$17,500.00	R-PS	2%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-IMPLSVC	RSA SecurID Implementation Assistance; ADDITIONAL services to an existing engagement.	$16,000.00	R-PS	2%	$15,680.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-MIGR	RSA Assessment - SID Migr. Strat. & Plan.	$17,500.00	R-PS	2%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-MRDY	AM Migration Readiness Assessment	$10,000.00	R-PS	2%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-RMIG	AM Remote Migration Assistance	$4,000.00	R-PS	2%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDI1500	RSA Authentication Manager Implementation Services for up to 1500 Users	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDI2500	RSA Authentication Manager Implementation Services for up to 2500 Users	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDIRBA	RSA Authentication Manager RBA Impl.	$15,000.00	R-PS	2%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SVT-SMS10	Web Threat Detection Soln Mgmt Svcs 10 hrs/wk	$45,000.00	R-PS	2%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SVT-SMS20	Web Threat Detection Soln Mgmt Svcs 20 hrs/wk	$82,000.00	R-PS	2%	$80,360.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-ACCIMP	Via Access Basic Implementation - Onsite	$20,000.00	R-PS	2%	$19,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SGOVIMP	Via L&G Quick Start - Phase 1 Governance	$25,000.00	R-PS	2%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SLIFIMP	Via L&G Quick Start - Phase 2 Lifecycle	$35,000.00	R-PS	2%	$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ACD	RSA Custom ACD (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ARC	RSA Prof Svcs Archer (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ARC-P	RSA Archer Partner Quoted Services (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AVK	RSA Prof Svcs VIA L&G (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AVK-P	RSA Via L&G Partner Quoted Services (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AXM	RSA Prof Svcs Access Manager (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DCS	RSA Prof Svcs DCS (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DLP	RSA Prof Svcs DLP (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DSG	RSA Prof Svcs DSG (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-EAA	RSA Prof SvcsAA eCommerce (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ENV	RSA Prof Svcs enVision (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-HAA	RSA Prof SvcsAA (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-IRD	RSA Custom Incident Response & Discovery (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-OAA	RSA Prof SvcsAA OnPrem (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SA	RSA Prof Svcs Security Analytics (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SA-P	RSA SA-ECAT Partner Quoted Services (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SID	RSA Prof Svcs SecurID (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-CUS-SVT	RSA Prof Svcs Web Threat Detection (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-VIA	RSA Prof Svcs Via Access (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ACD	RSA Residency Consulting ACD (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ARC	RSA Archer Residency (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-AVK	RSA Residency VIA L&G (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-AXM	RSA Residency Access Manager (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DCS	RSA Residency DCS (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DLP	RSA Residency DLP (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DSG	RSA Residency DSG (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-EAA	RSA ResidencyAA eCommerce (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ENV	RSA Residency enVision (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-HAA	RSA Residency HostedAA (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-OAA	RSA ResidencyAA OnPrem (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SA	RSA Residency Security Analytics (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SID	RSA Residency SecurID (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SVT	RSA Residency Web Threat Detection (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-TRAVEXP-RSA	RSA Travel & Expense (Custom Quoted)	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA SECURID SELECT	RSA SecurID Select per User for qty's between 1000 - 50000	$2.00	R-PS	2%	$1.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010810-NFR	RSA Authentication Manager 50 User License, 25 SoftTokens, 25 SID700 3 yr, 5 SID800 3yr	$995.00	R-PS	2%	$975.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0012000-NFR	Archer 12 Module Partner NFR Bundle	$5,164.00	R-PS	2%	$5,060.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0015020-NFR	NFR ECAT Server	$825.00	R-PS	2%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500IN-NFR	RSA SecurID AM8 Intel 130 HW NFR Kit (includes Advanced Hardware Replacement for Yea	$2,000.00	R-PS	2%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010510IN-NFR	RSA SecurID AM8 Intel 250 HW NFR Kit (includes Advanced Hardware Replacement for Yea	$6,000.00	R-PS	2%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DP-8GB-SANHBA	EMULEX 2 PORT 8GB SAN HBA	$4,500.00	R-PS	2%	$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-146GB-R620	146GB drive for R620 (2 Pack)	$1,200.00	R-PS	2%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-1TB-R620	1TB drive for R620 (2 Pack)	$1,800.00	R-PS	2%	$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLHNFR	22TB High Density Direct Attach Capacity for Log Hybrid w/ lic (Not for Resale)	$15,361.00	R-PS	2%	$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap	$15,361.00	R-PS	2%	$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPHNFR	22TB High Density Direct Attach Capacity for Packet Hybrid w/ lic (Not for Resale)	$15,361.00	R-PS	2%	$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap	$15,361.00	R-PS	2%	$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1NFR	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable fo	$40,660.00	R-PS	2%	$39,846.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620	R620 Power Supply	$270.00	R-PS	2%	$264.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKIT	S4 Replacement Railkit	$250.00	R-PS	2%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200	2 Pack SSD cache 4 SA systems	$5,000.00	R-PS	2%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-FAN	Spare Fan Module for SAW Switch	$500.00	R-PS	2%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-PWR	Spare Power Supply for SAW Switch	$850.00	R-PS	2%	$833.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ULTRA-RACK	SA Ultra Rack	$7,169.00	R-PS	2%	$7,025.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDAPP NFR KIT 130	SecurID Appliance Demo Kit	$2,000.00	R-PS	2%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-V31-DAE-N-15	Spare 3U-DAE Drive Encl for DAC 15	$3,165.00	R-PS	2%	$3,101.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-DS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 60 DAE	$1,665.00	R-PS	2%	$1,631.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS07-020	Spare 2TB SAS 7.2K HDD 3.5"DAC 15 DAE	$1,150.00	R-PS	2%	$1,127.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 15 DAE	$1,665.00	R-PS	2%	$1,631.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS6F-200	Spare 200GB SAS 2.5" SSD 3.5" DAC 15 DAE	$5,930.00	R-PS	2%	$5,811.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VNX6GSDAE60F	Spare 4U-DAE Drive Encl for DAC 60	$12,600.00	R-PS	2%	$12,348.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-DEV1	Via Access Dev Env <100u	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-DEV2	Via Access Dev Env >100u	$0.00	R-PS	2%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-NFR	VIA BRM P NFR u	$595.00	R-PS	2%	$583.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-NFR	VIA DAG P NFR u	$595.00	R-PS	2%	$583.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-NFR	VIA Gov P NFR u	$595.00	R-PS	2%	$583.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-NFR	VIA Lif P NFR u	$595.00	R-PS	2%	$583.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T10-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1.5M-2M	$31.61	R-SA	14%	$27.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T11-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 2M-3M	$26.87	R-SA	14%	$23.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T12-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 3M-4M	$22.84	R-SA	14%	$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T13-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 4M-5M	$19.41	R-SA	14%	$16.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T14-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 5M-7.5M	$16.50	R-SA	14%	$14.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T1-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 10-20K	$64.33	R-SA	14%	$55.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T2-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 20K-50K	$63.64	R-SA	14%	$54.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T3-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 50K-100K	$62.27	R-SA	14%	$53.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T4-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 100K-200K	$60.21	R-SA	14%	$51.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T5-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 200K-400K	$57.47	R-SA	14%	$49.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T6-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 400K-600K	$54.04	R-SA	14%	$46.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T7-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 600K-800K	$48.90	R-SA	14%	$42.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T8-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 800K-1M	$43.75	R-SA	14%	$37.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T9-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1M-1.5M	$37.19	R-SA	14%	$31.98	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH-EM1	Warehouse Switch Enhanced Maint 1 month	$312.50	R-SA	14%	$268.75	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH-M1	Warehouse Switch Basic Maint 1 month	$250.00	R-SA	14%	$215.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW-EM1	Warehouse Node H/W EnhancedMaint 1 month	$1,770.83	R-SA	14%	$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW-M1	Warehouse Node H/W Basic Maint 1 month	$1,416.76	R-SA	14%	$1,218.41	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW-EM1	Warehouse Node w/10TB S/W EnhMnt1Mo	$1,328.13	R-SA	14%	$1,142.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW-M1	Warehouse Node w/10TB S/W BscMnt1Mo	$1,062.50	R-SA	14%	$913.75	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100000B1	1 Mon.Bas per Host for qty 75,001-100,000	$0.04	R-SA	14%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100000E1	1 Mon.Enh per Host for qty 75,001-100,000	$0.05	R-SA	14%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100001B1	1 Mon.Bas per Host for qty 100,000+	$0.04	R-SA	14%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100001E1	1 Mon.Enh per Host for qty 100,000+	$0.05	R-SA	14%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	$0.07	R-SA	14%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	$0.09	R-SA	14%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-1000B1	1 Mon.Bas per Host for qty 501-1,000	$0.08	R-SA	14%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-1000E1	1 Mon.Enh per Host for qty 501-1,000	$0.10	R-SA	14%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	$0.07	R-SA	14%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	$0.08	R-SA	14%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BIT9-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	$0.06	R-SA	14%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	$0.08	R-SA	14%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	$0.08	R-SA	14%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	$0.10	R-SA	14%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-250B1	1 Mon.Bas per Host for qty 50-250	$0.09	R-SA	14%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-250E1	1 Mon.Enh per Host for qty 50-250	$0.11	R-SA	14%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	$0.06	R-SA	14%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	$0.07	R-SA	14%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	$0.05	R-SA	14%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	$0.07	R-SA	14%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	$0.05	R-SA	14%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	$0.06	R-SA	14%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	$0.08	R-SA	14%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	$0.09	R-SA	14%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-500B1	1 Mon.Bas per Host for qty 251-500	$0.09	R-SA	14%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-500E1	1 Mon.Enh per Host for qty 251-500	$0.11	R-SA	14%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	$0.05	R-SA	14%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	$0.06	R-SA	14%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	CS-BAS-NW-MNTP	1 Year Services Subscription for Remote Installation, Upgrade and Tuning Services. (All Serv	$3,000.00	R-SA	14%	$2,580.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENLG1	Data Retention Support Large 1Mo	$100.00	R-SA	14%	$86.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENMED1	Data Retention Support Medium 1Mo	$75.00	R-SA	14%	$64.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENSM1	Data Retention Support Small 1Mo	$50.00	R-SA	14%	$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENVLG1	Data Retention Support Very Large 1Mo	$200.00	R-SA	14%	$172.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENVSM1	Data Retention Support Very Small 1Mo	$25.00	R-SA	14%	$21.50	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SRVR-SW-B1	1 Mon.Basic- ECAT Server Software	$333.33	R-SA	14%	$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SRVR-SW-E1	1 Mon.Enhan- ECAT Server Software	$416.67	R-SA	14%	$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10-B1	Tier10 ECAT BscMnt p/Host 100K+ 1Mo	$0.40	R-SA	14%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10-E1	Tier10 ECAT EnhMnt p/Host 100K+ 1Mo	$0.50	R-SA	14%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1-B1	Tier1 ECAT BscMnt p/Host 50-250 1Mo	$2.35	R-SA	14%	$2.02	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1-E1	Tier1 ECAT EnhMnt p/Host 50-250 1Mo	$2.93	R-SA	14%	$2.52	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2-B1	Tier2 ECAT BscMnt p/Host 251-500 1Mo	$1.62	R-SA	14%	$1.39	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2-E1	Tier2 ECAT EnhMnt p/Host 251-500 1Mo	$2.02	R-SA	14%	$1.74	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3-B1	Tier3 ECAT BscMnt p/Host 501-1K 1Mo	$1.22	R-SA	14%	$1.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3-E1	Tier3 ECAT EnhMnt p/Host 501-1K 1Mo	$1.53	R-SA	14%	$1.32	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4-B1	Tier4 ECAT BscMnt p/Host 1001-2500 1Mo	$0.96	R-SA	14%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4-E1	Tier4 ECAT EnhMnt p/Host 1001-2500 1Mo	$1.20	R-SA	14%	$1.03	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5-B1	Tier5 ECAT BscMnt p/Host 2501-5K 1Mo	$0.84	R-SA	14%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5-E1	Tier5 ECAT EnhMnt p/Host 2501-5K 1Mo	$1.05	R-SA	14%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6-B1	Tier6 ECAT BscMnt p/Host 5001-10K 1Mo	$0.75	R-SA	14%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6-E1	Tier6 ECAT EnhMnt p/Host 5001-10K 1Mo	$0.94	R-SA	14%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7-B1	Tier7 ECAT BscMnt p/Host 10001-25K 1Mo	$0.64	R-SA	14%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7-E1	Tier7 ECAT EnhMnt p/Host 10001-25K 1Mo	$0.80	R-SA	14%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8-B1	Tier8 ECAT BscMnt p/Host 25001-50K 1Mo	$0.55	R-SA	14%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8-E1	Tier8 ECAT EnhMnt p/Host 25001-50K 1Mo	$0.68	R-SA	14%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9-B1	Tier9 ECAT BscMnt p/Host 50001-100K 1Mo	$0.45	R-SA	14%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9-E1	Tier9 ECAT EnhMnt p/Host 50001-100K 1Mo	$0.56	R-SA	14%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	NW 10G CardB1	NW 10G Card Basic Maint. 1 Mo.	$33.33	R-SA	14%	$28.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NW 10G CardE1	NW 10G Card Enhanced Maint. 1 Mo.	$41.67	R-SA	14%	$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-4IB1	NWA100-4i Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-4IE1	NWA100-4i Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BB1	NWA100-8b Basic Maint 1 Mo.	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BE1	NWA100-8b Enhanced Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BUPB1	S2 Bro Upgrd BscMnt 1Mo	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BUPE1	S2 Bro Upgrd EnhMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8DB1	NWA100-8d Basic Maint 1 Mo.	$416.67	R-SA	14%	$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8DE1	NWA100-8d Enhanced Maint 1 Mo.	$520.83	R-SA	14%	$447.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-32H-CB1	HybridNWA1200-32h Copper Basic Maint 1 Mo.	$1,150.00	R-SA	14%	$989.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-32H-CE1	HybridNWA1200-32h Copper Enhanced Maint 1 Mo.	$1,437.50	R-SA	14%	$1,236.25	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-CB1	NWA1200-N-16D-C Basic Maint 1 Mo.	$900.00	R-SA	14%	$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-CE1	NWA1200-N-16D-C Enhanced Maint 1 Mo.	$1,125.00	R-SA	14%	$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-FB1	NWA1200-N-16D-F Basic Maint 1 Mo.	$900.00	R-SA	14%	$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-FE1	NWA1200-N-16D-F Enhanced Maint 1 Mo.	$1,125.00	R-SA	14%	$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32C-B1	NWA1200-N-32c Basic Maint 1 Mo.	$900.00	R-SA	14%	$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32C-E1	NWA1200-N-32c Enhanced Maint 1 Mo.	$1,125.00	R-SA	14%	$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32CX-B1	NWA1200-N-32CX Basic Maint 1 Mo.	$958.33	R-SA	14%	$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32CX-E1	NWA1200-N-32CX Enhanced Maint 1 Mo.	$1,197.92	R-SA	14%	$1,030.21	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-NX-16DUPB1	S3 Dec 1200 Upgrd w/Cpcty BscMnt 1Mo	$900.00	R-SA	14%	$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-NX-16DUPE1	S3 Dec 1200 Upgrd w/Cpcty EnhMnt 1Mo	$1,125.00	R-SA	14%	$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32-E-UPB1	S3 1U Spectrum Appliance Upg - BscMnt1M	$833.33	R-SA	14%	$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32-E-UPE1	S3 1U Spectrum Appliance Upg - EnhMnt1M	$1,041.67	R-SA	14%	$895.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32HB1	NWA200-N-32H Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32HE1	NWA200-N-32H Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32M-EB1	NWA200-N-32M-E Basic Maint 1 Mo.	$833.33	R-SA	14%	$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32M-EE1	NWA200-N-32M-E Enhanced Maint 1 Mo.	$1,041.67	R-SA	14%	$895.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8BB1	NWA200-N-8B Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8BE1	NWA200-N-8B Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8IB1	NWA200-N-8I Basic Maint 1 Mo.	$666.67	R-SA	14%	$573.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8IE1	NWA200-N-8I Enhanced Maint 1 Mo.	$833.33	R-SA	14%	$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-32HUPB1	S3 200 Hybrid Upgrd w/Cpcty BscMnt 1Mo	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-32HUPE1	S3 200 Hybrid Upgrd w/Cpcty EnhMnt 1Mo	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NWA200-NX-8BUPB1	S3 Bro Upgrd BscMnt 1Mo	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-8BUPE1	S3 Bro Upgrd EnhMnt 1Mo	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-128CXB1	NWA2400-N-128CX Basic Maint 1 Mo.	$1,583.33	R-SA	14%	$1,361.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-128CXE1	NWA2400-N-128CX Enhanced Maint 1 Mo.	$1,979.17	R-SA	14%	$1,702.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32DB1	NWA2400-N-32D Basic Maint 1 Mo.	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32DE1	NWA2400-N-32D Enhanced Maint 1 Mo.	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32D-FB1	NWA2400-N-32D-F Basic Maint 1 Mo.	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32D-FE1	NWA2400-N-32D-F Enhanced Maint 1 Mo.	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64CXB1	NWA2400-N-64CX Basic Maint 1 Mo.	$1,416.67	R-SA	14%	$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64CXE1	NWA2400-N-64CX Enhanced Maint 1 Mo.	$1,770.83	R-SA	14%	$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64M-EB1	NWA2400-N-64M-E Basic Maint 1 Mo.	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64M-EE1	NWA2400-N-64M-E Enhanced Maint 1 Mo.	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64MEUPB1	S3 2U Spectrum Appliance Upg - BscMnt1M	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64MEUPE1	S3 2U Spectrum Appliance Upg - EnhMnt1M	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-NX-32DUPB1	S3 Dec 2400 Upgrd w/Cpcty BscMnt 1Mo	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-NX-32DUPE1	S3 Dec 2400 Upgrd w/Cpcty EnhMnt 1Mo	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200B1	NWASE1200 Basic Maint. 1 Mo.	$333.33	R-SA	14%	$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200E1	NWASE1200 Enhanced Maint. 1 Mo.	$416.67	R-SA	14%	$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200UPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$333.33	R-SA	14%	$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$416.67	R-SA	14%	$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400B1	NWASE2400 Basic Maint. 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400E1	NWASE2400 Enhanced Maint. 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400UPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-128CXUPB1	S3 Con 128CX Upgrd BscMnt 1Mo	$1,583.33	R-SA	14%	$1,361.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-128CXUPE1	S3 Con 128CX Upgrd EnhMnt 1Mo	$1,979.17	R-SA	14%	$1,702.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-32CXUPB1	S3 Con 32CX Upgrd BscMnt 1Mo	$958.33	R-SA	14%	$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-32CXUPE1	S3 Con 32CX Upgrd EnhMnt 1Mo	$1,197.92	R-SA	14%	$1,030.21	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-64CXUPB1	S3 Con 64CX Upgrd BscMnt 1Mo	$1,416.67	R-SA	14%	$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-64CXUPE1	S3 Con 64CX Upgrd EnhMnt 1Mo	$1,770.83	R-SA	14%	$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-EMU-S3B1	NW-EMU-S3 Basic Maint 1 Mo.	$41.67	R-SA	14%	$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-EMU-S3E1	NW-EMU-S3 Enhanced Maint 1 Mo.	$52.08	R-SA	14%	$44.79	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINFORMB1	NWInform Basic Maint 1 Mo.	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINFORME1	NWInform Enhanced Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEnt10B1	NWInvEnt 10 pack Basic Maint 1 Mo.	$800.00	R-SA	14%	$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEnt10E1	NWInvEnt 10 pack Enhanced Maint 1 Mo.	$1,000.00	R-SA	14%	$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEnt5B1	NWInvEnt 5 pack Basic Maint 1 Mo.	$450.00	R-SA	14%	$387.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEnt5E1	NWInvEnt 5 pack Enhanced Maint 1 Mo.	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEntB1	NWInvEnt Basic Maint 1 Mo.	$100.00	R-SA	14%	$86.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvEntE1	NWInvEnt Enhanced Maint 1 Mo.	$125.00	R-SA	14%	$107.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-10B1	NWInvFE-10 Basic Maint 1 Mo.	$1,200.00	R-SA	14%	$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-10E1	NWInvFE-10 Enhanced Maint 1 Mo.	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-5B1	NWInvFE-5 Basic Maint 1 Mo.	$675.00	R-SA	14%	$580.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-5E1	NWInvFE-5 Enhanced Maint 1 Mo.	$843.75	R-SA	14%	$725.63	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-10B1	NWInvFEAdv-10 Basic Maint 1 Mo.	$2,666.67	R-SA	14%	$2,293.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-10E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	$3,333.33	R-SA	14%	$2,866.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-5B1	NWInvFEAdv-5 Basic Maint 1 Mo.	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-5E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	$1,875.00	R-SA	14%	$1,612.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADVB1	NWInvFEAdv Basic Maint 1 Mo.	$333.33	R-SA	14%	$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADVE1	NWInvFEAdv Enhanced Maint 1 Mo.	$416.67	R-SA	14%	$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-B1	NWInvFE Basic Maint 1 Mo.	$150.00	R-SA	14%	$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-E1	NWInvFE Enhanced Maint 1 Mo.	$187.50	R-SA	14%	$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvtEntUPB1	Inv Upgrd BscMnt 1Mo	$100.00	R-SA	14%	$86.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWInvtEntUPE1	Inv Upgrd EnhMnt 1Mo	$125.00	R-SA	14%	$107.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP50-16DB1	NWP50-16D Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP50-16DE1	NWP50-16D Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DB1	NWP55-8D Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DE1	NWP55-8D Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DUPB1	Eagle Dec Upgrd w/Cpcty BscMnt 1Mo	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DUPE1	Eagle Dec Upgrd w/Cpcty EnhMnt 1Mo	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R510B1	NW-PWR-R510 Basic Maint 1 Mo.	$4.50	R-SA	14%	$3.87	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R510E1	NW-PWR-R510 Enhanced Maint 1 Mo.	$5.63	R-SA	14%	$4.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R610B1	NW-PWR-R610 Basic Maint 1 Mo.	$3.08	R-SA	14%	$2.65	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R610E1	NW-PWR-R610 Enhanced Maint 1 Mo	$3.85	R-SA	14%	$3.31	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 C.C-F-AE1	NWV 1.2 C.C-F-A Enhanced Maint 1 Mo.	$44.06	R-SA	14%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 L.C-J-AB1	NWV 1.2 L.C.-J-A Basic Maint 1 Mo.	$44.17	R-SA	14%	$37.99	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 L.C-J-AE1	NWV 1.2 L.C.-J-A Enhanced Maint 1 Mo.	$55.21	R-SA	14%	$47.48	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 S.C-J-AB1	NWV 1.2 S.C.-J-A Basic Maint 1 Mo.	$39.17	R-SA	14%	$33.69	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 S.C-J-AE1	NWV 1.2 S.C.-J-A Enhanced Maint 1 Mo.	$48.96	R-SA	14%	$42.11	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.4 C.C-F-B1	NWV 1.4 C.C-F-span Basic Maint 1 Mo..	$35.83	R-SA	14%	$30.81	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.4 C.C-F-E1	NWV 1.4 C.C-F-span Enhanced Maint 1 Mo..	$44.79	R-SA	14%	$38.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-L-SWB1	15TB Cpcty4logs S/W BscMnt1Mo	$375.00	R-SA	14%	$322.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-L-SWE1	15TB Decoder Cpcty4logs S/W EnhMnt1Mo	$468.75	R-SA	14%	$403.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-P-SWB1	15TB Cpcty4Pkts S/W BscMnt1Mo	$375.00	R-SA	14%	$322.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-P-SWE1	15TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	$468.75	R-SA	14%	$403.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-L-SWB1	25TB Cpcty4logs S/W BscMnt1Mo	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-L-SWE1	25TB Decoder Cpcty4logs S/W EnhMnt1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-P-SWB1	25TB Cpcty4Pkts S/W BscMnt1Mo	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-P-SWE1	25TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-30TB-WN-SWB1	30TB Warehouse Cpcty Add-onS/W BscMnt1Mo	$500.00	R-SA	14%	$430.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-30TB-WN-SWE1	30TB Warehouse Cpcty S/WAdd-on EnhMnt1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-L-SWB1	5TB Cpcty4logs S/W BscMnt1Mo	$150.00	R-SA	14%	$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-L-SWE1	5TB Decoder Cpcty4logs S/W EnhMnt1Mo	$187.50	R-SA	14%	$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-P-SWB1	5TB Cpcty4Pkts S/W BscMnt1Mo	$150.00	R-SA	14%	$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-P-SWE1	5TB Decoder Cpcty4lPkts S/W EnhMnt1Mo	$187.50	R-SA	14%	$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-A-B1	All-in-One Logs Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-A-E1	All-in-One Logs Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-LB1	SecAnlytcs All-in-One4Logs BscMnt1Mo	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-LE1	SecAnlytcs All-in-One4Logs EnhMnt1Mo	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-SWB1	All-in-One for Logs S/W BscMnt1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-SWE1	All-in-One for Logs S/W EnhMnt1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-A-B1	All-in-One Packet Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-A-E1	All-in-One Packet Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-PB1	SecAnlytcs All-in-One4Pkts BscMnt1Mo	$1,250.00	R-SA	14%	$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-PE1	SecAnlytcs All-in-One4Pkts EnhMnt1Mo	$1,562.50	R-SA	14%	$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-SWB1	All-in-One for Pkts S/W BscMnt1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-SWE1	All-in-One for Pkts S/W EnhMnt1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5B1	Analyst Enterprise 5 U or less BscMnt 1M	$450.00	R-SA	14%	$387.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5E1	Analyst Enterprise 5 U or less EnhMnt 1M	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ARCH-SW-B	Archiver Software Offering BscMnt1Mo	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ARCH-SW-E	Archiver Software Offering Enh Maint	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-BRO-SWB1	SecAnlytics Broker S/W BscMnt1Mo	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-BRO-SWE1	SecAnlytics Broker S/W EnhMnt1Mo	$703.13	R-SA	14%	$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-L	46TB HD DAC Decoder 4Log w/Lic	$83,000.00	R-SA	14%	$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-L TR	46TB HD DAC Decoder 4Log w/LicTR	$19,770.00	R-SA	14%	$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-L-B	46TB HD DAC Decoder 4Log w/Lic BscMnt 1M	$1,383.33	R-SA	14%	$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-L-E	46TB HD DAC Decoder 4Log w/Lic EnhMnt 1M	$1,729.17	R-SA	14%	$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-P	46TB HD DAC Decoder 4Pkt w/Lic	$83,000.00	R-SA	14%	$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-P-B	46TB HD DAC Decoder 4Pkt w/Lic BscMnt 1M	$1,383.33	R-SA	14%	$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-P-E	46TB HD DAC Decoder 4Pkt w/Lic EnhMnt 1M	$1,729.17	R-SA	14%	$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHD-PTR	46TB HD DAC Decoder 4Pkt w/Lic TR	$19,770.00	R-SA	14%	$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHP	33TB HP Concentrator DAC	$67,230.00	R-SA	14%	$57,817.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHP-B	33TB HP Concentrator DAC BscMnt 1M	$1,120.50	R-SA	14%	$963.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHP-E	33TB HP Concentrator DAC EnhMnt 1M	$1,400.63	R-SA	14%	$1,204.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DACHPTR	33TB HP Concentrator DAC TR	$60,428.00	R-SA	14%	$51,968.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DP-8GB-SANHBAB1	EMULEX 2 PORT 8GB SAN HBA BscMnt1Mo	$75.00	R-SA	14%	$64.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DP-8GB-SANHBAE1	EMULEX 2 PORT 8GB SAN HBA EnhMnt1Mo	$93.75	R-SA	14%	$80.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ESA-SW-B1	Event Stream Analysis Sftwre BscMnt1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ESA-SW-E1	Event Stream Analysis Sftwre EnhMaint 1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-ARCH	142TB Archiver DAC	$88,000.00	R-SA	14%	$75,680.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-ARCHB1	142TB Archiver DAC BscMnt1Mo	$1,466.67	R-SA	14%	$1,261.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-ARCHE1	142TB Archiver DAC Enh Maint	$1,833.33	R-SA	14%	$1,576.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LL	142TB HDDAC Decoder 4Log w/Lic	$238,200.00	R-SA	14%	$204,852.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LLB1	142TB HDDAC Decoder 4Log w/Lic BscMnt 1M	$3,970.00	R-SA	14%	$3,414.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LLE1	142TB HDDAC Decoder 4Log w/Lic EnhMnt 1M	$4,962.50	R-SA	14%	$4,267.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LLTR	142TB HDDAC Decoder 4Log w/Lic TR	$147,816.00	R-SA	14%	$127,121.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LP	142TB HD DAC Decoder 4Pkt w/Lic	$238,200.00	R-SA	14%	$204,852.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LPB1	142TB HDDAC Decoder 4Pkt w/Lic BscMnt 1M	$3,970.00	R-SA	14%	$3,414.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LPE1	142TB HDDAC Decoder 4Pkt w/Lic EnhMnt 1M	$4,962.50	R-SA	14%	$4,267.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD142-LPTR	142TB HD DAC Decoder 4Pkt w/Lic TR	$147,816.00	R-SA	14%	$127,121.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD146GB-R620B1	146GB drive for R620 BscMnt 1M (2 Pack)	$20.00	R-SA	14%	$17.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD146GB-R620E1	146GB drive for R620 EnhMnt 1M (2 Pack)	$25.00	R-SA	14%	$21.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LL	180TB Hi Density UltraDAC 4Logs w/Lic	$301,950.00	R-SA	14%	$259,677.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LLB1	180TB Hi Den UltraDAC 4Logs BscMnt 1Mo	$5,032.50	R-SA	14%	$4,327.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LLE1	180TB Hi Den UltraDAC 4Logs EnhMnt 1Mo	$6,290.63	R-SA	14%	$5,409.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LP	180TB Hi Density UltraDAC 4Pkt w/Lic	$301,950.00	R-SA	14%	$259,677.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LPB1	180TB Hi Den UltraDAC 4Pkt BscMnt 1Mo	$5,032.50	R-SA	14%	$4,327.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD180-LPE1	180TB Hi Den UltraDAC 4Pkt EnhMnt 1Mo	$6,290.63	R-SA	14%	$5,409.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-1TB-R620B1	1TB drive for R620 BscMnt 1M (2 Pack)	$30.00	R-SA	14%	$25.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-1TB-R620E1	1TB drive for R620 EnhMnt 1M (2 Pack)	$37.50	R-SA	14%	$32.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-AIOLB1	22TB HiDenDAC4Log All in One BscMnt1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-AIOLE1	22TB HiDenDAC4Log All in One EnhMnt1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-AIOPB1	22TB HiDenDAC4Pkt All in One BscMnt1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-AIOPE1	22TB HiDenDAC4Pkt All in One EnhMnt1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LL	22TB HD DAC Decoder 4Log w/Lic	$36,900.00	R-SA	14%	$31,734.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLB1	22TB HD DAC Decoder 4Log w/Lic BscMnt 1M	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLE1	22TB HD DAC Decoder 4Log w/Lic EnhMnt 1M	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLH	22TB HD DAC 4Log Hybrid w/ lic	$45,000.00	R-SA	14%	$38,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLHB1	22TB HD DAC 4Log Hybrid w/lic BscMnt 1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLHE1	22TB HD DAC 4Log Hybrid w/lic EnhMnt 1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLHTR	22TB HD DAC 4Log Hybrid w/ lic TR	$15,361.00	R-SA	14%	$13,210.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLTR	22TB HD DAC Decoder 4Log w/Lic TR	$15,361.00	R-SA	14%	$13,210.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LP	22TB HD DAC Decoder 4Pkt w/Lic	$36,900.00	R-SA	14%	$31,734.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPB1	22TB HD DAC Decoder 4Pkt w/Lic BscMnt 1M	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPE1	22TB HD DAC Decoder 4Pkt w/Lic EnhMnt 1M	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPH	22TB HD DAC 4Pkts Hybrid w/ lic	$45,000.00	R-SA	14%	$38,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPHB1	22TB HD DAC 4Pkt Hybrid w/lic BscMnt 1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPHE1	22TB HD DAC 4Pkt Hybrid w/lic EnhMnt 1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPHTR	22TB HD DAC 4Pkts Hybrid w/ lic TR	$15,361.00	R-SA	14%	$13,210.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPTR	22TB HD DAC Decoder 4Pkt w/Lic TR	$15,361.00	R-SA	14%	$13,210.46	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-HDD32-AIOLB1	32TB HiDenDAC4Log All in One BscMnt1Mo	$1,200.00	R-SA	14%	$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-AIOLE1	32TB HiDenDAC4Log All in One EnhMnt1Mo	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-AIOPB1	32TB HiDenDAC4Pkt All in One BscMnt1Mo	$1,200.00	R-SA	14%	$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-AIOPE1	32TB HiDenDAC4Pkt All in One EnhMnt1Mo	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-ARCH	32TB Archiver DAC	$35,599.00	R-SA	14%	$30,615.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-ARCH-B1	32TB Archiver DAC BscMnt1Mo	$593.32	R-SA	14%	$510.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-ARCH-E1	32TB Archiver DAC Enh Maint	$741.65	R-SA	14%	$637.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-ARCHTR	32TB Archiver DAC TR	$32,363.00	R-SA	14%	$27,832.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LL	32TB HDDAC Decoder 4Log w/Lic	$58,700.00	R-SA	14%	$50,482.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLB1	32TB HD DAC Decoder 4Log w/Lic BscMnt 1M	$978.33	R-SA	14%	$841.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLE1	32TB HD DAC Decoder 4Log w/Lic EnhMnt 1M	$1,222.92	R-SA	14%	$1,051.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLH	32TB HD DAC 4Log Hybrid w/ lic	$72,000.00	R-SA	14%	$61,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLHB1	32TB HD DAC 4Log Hybrid w/lic BscMnt 1M	$1,200.00	R-SA	14%	$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLHE1	32TB HD DAC 4Log Hybrid w/lic EnhMnt 1M	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLHTR	32TB HD DAC 4Log Hybrid w/ lic TR	$18,354.00	R-SA	14%	$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LLTR	32TB HDDAC Decoder 4Log w/Lic TR	$18,354.00	R-SA	14%	$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LP	32TB HD DAC Decoder 4Pkt w/Lic	$58,700.00	R-SA	14%	$50,482.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPB1	32TB HD DAC Decoder 4Pkt w/Lic BscMnt 1M	$978.33	R-SA	14%	$841.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPE1	32TB HD DAC Decoder 4Pkt w/Lic EnhMnt 1M	$1,222.92	R-SA	14%	$1,051.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPH	32TB HD DAC 4Pkts Hybrid w/ lic	$72,000.00	R-SA	14%	$61,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHB1	32TB HD DAC 4Pkt Hybrid w/lic BscMnt 1M	$1,200.00	R-SA	14%	$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHE1	32TB HD DAC 4Pkt Hybrid w/lic EnhMnt 1M	$1,500.00	R-SA	14%	$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHTR	32TB HD DAC 4Pkts Hybrid w/ lic TR	$18,354.00	R-SA	14%	$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPTR	32TB HD DAC Decoder 4Pkt w/Lic TR	$18,354.00	R-SA	14%	$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH	46TB Archiver DAC	$43,436.00	R-SA	14%	$37,354.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH-B	46TB Archiver DAC BscMnt1Mo	$723.93	R-SA	14%	$622.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH-E	46TB Archiver DAC Enh Maint	$904.92	R-SA	14%	$778.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCHTR	46TB Archiver DAC TR	$39,488.00	R-SA	14%	$33,959.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH	46TB HD DAC 4 Log Hybrid w/ lic	$83,000.00	R-SA	14%	$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH-B1	46TB HD DAC 4Log Hybrid w/lic BscMnt 1M	$1,383.33	R-SA	14%	$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH-E1	46TB HD DAC 4Log Hybrid w/lic EnhMnt 1M	$1,729.17	R-SA	14%	$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLHTR	46TB HD DAC 4 Log Hybrid w/ lic TR	$19,770.00	R-SA	14%	$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH	46TB HD DAC 4 Pkts Hybrid w/ lic	$83,000.00	R-SA	14%	$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH-B1	46TB HD DAC 4Pkt Hybrid w/lic BscMnt 1M	$1,383.33	R-SA	14%	$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH-E1	46TB HD DAC 4Pkt Hybrid w/lic EnhMnt 1M	$1,729.17	R-SA	14%	$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPHTR	46TB HD DAC 4 Pkts Hybrid w/ lic TR	$19,770.00	R-SA	14%	$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-3TB-2PK60	3TB High Den DAC 2Pack for 60 drive DAE	$2,430.00	R-SA	14%	$2,089.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-4TB-2PK60	4TB High Den DAC 2Pack for 60 drive DAE	$2,730.00	R-SA	14%	$2,347.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1050-LLB1	2-40U Rack, HiDen 1050TB Logs BscMnt 1Mo	$59,500.00	R-SA	14%	$51,170.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1050-LLE1	2-40U Rack, HiDen 1050TB Logs EnhMnt 1Mo	$74,375.00	R-SA	14%	$63,962.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LLB1	1256TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$72,114.57	R-SA	14%	$62,018.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LLE1	1256TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$90,143.21	R-SA	14%	$77,523.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LPB1	1256TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$72,114.57	R-SA	14%	$62,018.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LPE1	1256TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$90,143.21	R-SA	14%	$77,523.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LLB1	1500TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$81,961.67	R-SA	14%	$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LLE1	1500TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$102,452.08	R-SA	14%	$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LPB1	1500TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$81,961.67	R-SA	14%	$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LPE1	1500TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$102,452.08	R-SA	14%	$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LLB1	209TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$12,325.00	R-SA	14%	$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LLE1	209TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$15,406.25	R-SA	14%	$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LPB1	209TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$12,325.00	R-SA	14%	$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LPE1	209TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$15,406.25	R-SA	14%	$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LLB1	23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Basic Maintenance 1 month	$823.33	R-SA	14%	$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LLE1	23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Enhanced Maintenance 1 month	$1,029.17	R-SA	14%	$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LPB1	23TB HiDen SANCpcty AddOn 4 Packet Decdr w/lic Basic Maintenance 1 month	$823.33	R-SA	14%	$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LPE1	23TB HiDen SANCpcty AddOn 4 Pkt Decdr w/lic Enhanced Maintenance 1 month	$1,029.17	R-SA	14%	$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LLB1	395TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$22,406.67	R-SA	14%	$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LLE1	395TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$28,008.33	R-SA	14%	$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LPB1	395TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$22,406.67	R-SA	14%	$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LPE1	395TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$28,008.33	R-SA	14%	$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LLB1	46TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LLE1	46TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LPB1	46TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LPE1	46TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LLB1	75TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$5,717.38	R-SA	14%	$4,916.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LLE1	75TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$7,146.73	R-SA	14%	$6,146.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LPB1	75TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$5,717.38	R-SA	14%	$4,916.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LPE1	75TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$7,146.73	R-SA	14%	$6,146.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LLB1	814TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$46,736.67	R-SA	14%	$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LLE1	814TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$58,420.83	R-SA	14%	$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LPB1	814TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$46,736.67	R-SA	14%	$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LPE1	814TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$58,420.83	R-SA	14%	$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1SB1	High Perf SAN Capacity Basic Maintenance 1 month	$1,366.67	R-SA	14%	$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1SE1	High Perf SAN Capacity Enhanced Maintenance 1 month	$1,708.33	R-SA	14%	$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1S-LB1	High Perf SAN Capacity for Logs Basic Maintenance 1 month	$1,366.67	R-SA	14%	$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1S-LE1	High Perf SAN Capacity for Logs Enhanced Maintenance 1 month	$1,708.33	R-SA	14%	$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1	12TB HP Concentrator DAC	$42,353.00	R-SA	14%	$36,423.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1B1	12TB HP Concentrator DAC BscMnt 1Mo	$705.88	R-SA	14%	$607.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1E1	12TB HP Concentrator DAC EnhMnt 1Mo	$882.35	R-SA	14%	$758.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1-LB1	12TB HP Concentrator DAC 4Logs BscMnt 1M	$705.88	R-SA	14%	$607.06	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-HPD12H1-LE1	12TB HP Concentrator DAC 4Logs EnhMnt 1M	$882.35	R-SA	14%	$758.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1TR	12TB HP Concentrator DAC TR	$40,660.00	R-SA	14%	$34,967.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS100H8.5B1	XL High Perf SAN Basic Maintenance 1 month	$14,571.67	R-SA	14%	$12,531.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS100H8.5E1	XL High Perf SAN Enhanced Maintenance 1 month	$18,214.58	R-SA	14%	$15,664.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS200H17B1	XXL High Perf SAN Basic Maintenance 1 month	$27,243.33	R-SA	14%	$23,429.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS200H17E1	XXL High Perf SAN Enhanced Maintenance 1 month	$34,054.17	R-SA	14%	$29,286.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1B1	SM High Perf SAN Basic Maintenance 1 month	$4,508.33	R-SA	14%	$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1E1	SM High Perf SAN Enhanced Maintenance 1 month	$5,635.42	R-SA	14%	$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1-LB1	SM High Perf SAN for Logs Basic Maintenance 1 month	$4,508.33	R-SA	14%	$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1-LE1	SM High Perf SAN for Logs Enhanced Maintenance 1 month	$5,635.42	R-SA	14%	$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS37H3.2B1	MED High Perf SAN Basic Maintenance 1 month	$6,065.00	R-SA	14%	$5,215.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS37H3.2E1	MED High Perf SAN Enhanced Maintenance 1 month	$7,581.25	R-SA	14%	$6,519.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS50H4.2B1	LGE High Perf SAN Basic Maintenance 1 month	$7,618.33	R-SA	14%	$6,551.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS50H4.2E1	LGE High Perf SAN Enhanced Maintenance 1 month	$9,522.92	R-SA	14%	$8,189.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-LB1	Series 4S Hybrid for Logs BscMnt 1M	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-LE1	Series 4S Hybrid for Logs EnhMnt 1M	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-L-SWB1	SecAnlytics Hybrid4Logs S/W BscMnt1Mo	$687.50	R-SA	14%	$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-L-SWE1	SecAnlytics Hybrid4Logs S/W EnhMnt1Mo	$859.38	R-SA	14%	$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-PB1	Series 4S Hybrid for Pkts BscMnt 1M	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-PE1	Series 4S Hybrid for Pkts EnhMnt 1M	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-P-SWB1	SecAnlytics Hybrid4Pkts S/W BscMnt1Mo	$687.50	R-SA	14%	$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-P-SWE1	SecAnlytics Hybrid4Pkts S/W EnhMnt1Mo	$859.38	R-SA	14%	$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-CON-SWB1	SecAnlytics Log Cncntrtr S/W BscMnt1Mo	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-CON-SWE1	SecAnlytics Log Cncntrtr S/W EnhMnt1Mo	$703.13	R-SA	14%	$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-DEC-SWB1	SecAnlytics Log Decoder S/W BscMnt1Mo	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-DEC-SWE1	SecAnlytics Log Decoder S/W EnhMnt1Mo	$703.13	R-SA	14%	$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-LHYBRID-A-B1	Hybrid for Logs Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-LHYBRID-A-E1	Hybrid for Logs Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-MAL-SWB1	SecAnalytics Malware S/W BscMnt1M	$687.50	R-SA	14%	$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-MAL-SWE1	SecAnalytics Malware S/W EnhMnt1M	$859.38	R-SA	14%	$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1-B1	Tier 1, Per TB NetM BscMnt 1Mo	$800.00	R-SA	14%	$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1-E1	Tier 1, Per TB NetM EnhMnt 1Mo	$1,000.00	R-SA	14%	$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2-B1	Tier 2, Per TB NetM BscMnt 1Mo	$640.00	R-SA	14%	$550.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2-E1	Tier 2, Per TB NetM EnhMnt 1Mo	$800.00	R-SA	14%	$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3-B1	Tier 3, Per TB NetM BscMnt 1Mo	$543.00	R-SA	14%	$466.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3-E1	Tier 3, Per TB NetM EnhMnt 1Mo	$679.00	R-SA	14%	$583.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4-B1	Tier 4, Per TB NetM BscMnt 1Mo	$488.00	R-SA	14%	$419.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4-E1	Tier 4, Per TB NetM EnhMnt 1Mo	$610.00	R-SA	14%	$524.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5-B1	Tier 5, Per TB NetM BscMnt 1Mo	$463.00	R-SA	14%	$398.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5-E1	Tier 5, Per TB NetM EnhMnt 1Mo	$579.00	R-SA	14%	$497.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1-B1	Tier 1, Per TB Mal BscMnt 1Mo	$120.00	R-SA	14%	$103.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1-E1	Tier 1, Per TB Mal EnhMnt 1Mo	$150.00	R-SA	14%	$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2-B1	Tier 2, Per TB Mal BscMnt 1Mo	$97.00	R-SA	14%	$83.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2-E1	Tier 2, Per TB Mal EnhMnt 1Mo	$121.00	R-SA	14%	$104.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3-B1	Tier 3, Per TB Mal BscMnt 1Mo	$82.00	R-SA	14%	$70.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3-E1	Tier 3, Per TB Mal EnhMnt 1Mo	$102.00	R-SA	14%	$87.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4-B1	Tier 4, Per TB Mal BscMnt 1Mo	$73.00	R-SA	14%	$62.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4-E1	Tier 4, Per TB Mal EnhMnt 1Mo	$92.00	R-SA	14%	$79.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5-B1	Tier 5, Per TB Mal BscMnt 1Mo	$70.00	R-SA	14%	$60.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5-E1	Tier 5, Per TB Mal EnhMnt 1Mo	$88.00	R-SA	14%	$75.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD	ISILON 210TB ADDON 6TB nonSED	$180,240.00	R-SA	14%	$155,006.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD-B1	ISILON 210TB ADDON 6TB nonSED BscMnt 1Mo	$1,502.00	R-SA	14%	$1,291.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD-E1	ISILON 210TB ADDON 6TB nonSED EnhMnt 1Mo	$1,802.40	R-SA	14%	$1,550.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE	ISILON 3x210TB BASE6TB nonSED	$574,624.00	R-SA	14%	$494,176.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE-B1	ISILON 3x210TB BASE6TB nonSED BscMnt 1Mo	$4,788.53	R-SA	14%	$4,118.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE-E1	ISILON 3x210TB BASE6TB nonSED EnhMnt 1Mo	$5,746.24	R-SA	14%	$4,941.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON	ISILON 144TB ADDON 4TB nonSED	$123,894.00	R-SA	14%	$106,548.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON-B1	ISILON 144TB ADDON 4TB nonSED BscMnt 1Mo	$1,032.45	R-SA	14%	$887.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON-E1	ISILON 144TB ADDON 4TB nonSED EnhMnt 1Mo	$1,238.94	R-SA	14%	$1,065.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE	ISILON 3x144TB BASE4TB nonSED	$405,586.00	R-SA	14%	$348,803.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE-B1	ISILON 3x144TB BASE4TB nonSED BscMnt 1Mo	$3,379.88	R-SA	14%	$2,906.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE-E1	ISILON 3x144TB BASE4TB nonSED EnhMnt 1Mo	$4,055.86	R-SA	14%	$3,488.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON	ISILON 144TB ADDON 4TB SED	$157,168.00	R-SA	14%	$135,164.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON-B1	ISILON 144TB ADDON 4TB SED BscMnt 1Mo	$1,309.73	R-SA	14%	$1,126.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON-E1	ISILON 144TB ADDON 4TB SED EnhMnt 1Mo	$1,571.68	R-SA	14%	$1,351.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE	ISILON 3x144TB BASE4TB SED	$505,408.00	R-SA	14%	$434,650.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE-B1	ISILON 3x144TB BASE4TB SED BscMnt 1Mo	$4,211.73	R-SA	14%	$3,622.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE-E1	ISILON 3x144TB BASE4TB SED EnhMnt 1Mo	$5,054.08	R-SA	14%	$4,346.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-CON-SWB1	SecAnlytics Pkt Cncntrtr S/W BscMnt1Mo	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-CON-SWE1	SecAnlytics Pkt Cncntrtr S/W EnhMnt1Mo	$703.13	R-SA	14%	$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-DEC-SWB1	SecAnlytics Pkt Decoder S/W BscMnt1Mo	$562.50	R-SA	14%	$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-DEC-SWE1	SecAnlytics Pkt Decoder S/W EnhMnt1Mo	$703.13	R-SA	14%	$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PHYBRID-A-B1	Hybrid for Packets Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PHYBRID-A-E1	Hybrid for Packets Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620B1	R620 Power Supply BscMnt 1M	$4.50	R-SA	14%	$3.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620E1	R620 Power Supply EnhMnt 1M	$5.63	R-SA	14%	$4.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-A-B1	Archiver Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-A-E1	Archiver Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-AS-A-B1	Analytic Server Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-AS-A-E1	Analytic Server Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-S4H-ASB1	Series 4S Anlytics Svr 10U BscMnt1M	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ASE1	Series 4S Anlytics Svr 10U EnhMnt1M	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BRO-A-B1	Broker Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BRO-A-E1	Broker Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BROB1	Series 4S Broker BscMnt1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BROE1	Series 4S Broker EnhMnt1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-CON-A-B1	Concentrator Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-CON-A-E1	Concentrator Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESA-A-B1	Event Stream Analysis Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESA-A-E1	Event Stream Analysis Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-CONB1	Series 4S Log Concentrator BscMnt 1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-CONE1	Series 4S Log Concentrator EnhMnt 1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-LDEC-A-B1	Log Decoder Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-LDEC-A-E1	Log Decoder Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-DECB1	Series 4S Log Decoder BscMnt1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-DECE1	Series 4S Log Decoder EnhMnt1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MAL-A-B1	Malware Appl BscMnt 1Mo	$271.00	R-SA	14%	$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MAL-A-E1	Malware Appl EnhMnt 1Mo	$325.00	R-SA	14%	$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MALB1	S4S HeadUnit Malware BscMnt1M	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MALE1	S4S HeadUnit Malware EnMnt1M	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-CONB1	Series 4S Pkt Concentrator BscMnt 1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-CONE1	Series 4S Pkt Concentrator EnhMnt 1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-PDEC-A-B1	Packet Decoder Appl BscMnt 1Mo	$221.00	R-SA	14%	$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-PDEC-A-E1	Packet Decoder Appl EnhMnt 1Mo	$265.00	R-SA	14%	$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-DECB1	Series 4S Pkt Decoder BscMnt1M	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-DECE1	Series 4S Pkt Decoder EnhMnt1M	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKITB1	S4 Replacement Railkit BscMnt 1M	$4.17	R-SA	14%	$3.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKITE1	S4 Replacement Railkit EnhMnt 1M	$5.21	R-SA	14%	$4.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-2M-MINI-SAS	SA S5H 2M Mini SAS 15 Dr DAC Cables 2 PK	$554.00	R-SA	14%	$476.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-5M-MINI-SAS	SA S5H 5M Mini SAS 60 Dr DAC Cables 2 Pk	$1,386.00	R-SA	14%	$1,191.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F-B1	SA S5H 10GB NDC FiberAdd-onCard BMnt1Mo	$17.55	R-SA	14%	$15.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F-E1	SA S5H 10GB NDC FiberAdd-onCard EMnt1Mo	$21.05	R-SA	14%	$18.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCHB1	S5SHeadUnit Archiver BscMnt1M	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-B1	S5 Archiver TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCHE1	S5SHeadUnit Archiver EnhMnt1M	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-E1	S5 Archiver TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASB1	Series 5 Anlytics Svr 10U BscMnt1M	$953.33	R-SA	14%	$819.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-B1	S5 Analytic Server TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASE1	Series 5 Anlytics Svr 10U EnhMnt1M	$1,191.67	R-SA	14%	$1,024.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-E1	S5 Analytic Server TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROB1	Series 5 Broker BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-B1	S5 Broker TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROE1	Series 5 Broker EnhMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-E1	S5 Broker TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-B1	S5 Concentrator TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-E1	S5 Concentrator TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESAB1	S5SHeadUnit EvntStrmAnalysis BscMnt1M	$1,100.00	R-SA	14%	$946.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-B1	S5 Evt Str Analysis TP Appl BscMnt 1Mo	$298.33	R-SA	14%	$256.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESAE1	S5SHeadUnit EvntStrmAnalysis EnhMnt1M	$1,375.00	R-SA	14%	$1,182.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-E1	S5 Evt Stream Anlysis TP Appl EnhMnt 1M	$358.00	R-SA	14%	$307.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONB1	Series 5 Log Concentrator BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONE1	Series 5 Log Concentrator EnhMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-B1	S5 Log Decoder TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DECB1	Series 5 Log Decoder BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-E1	S5 Log Decoder TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DECE1	Series 5 Log Decoder EnhMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-B1	S5 Hybrid for Logs TP Appl BscMnt 1Mo	$409.17	R-SA	14%	$351.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-E1	S5 Hybrid for Logs TP Appl EnhMnt 1Mo	$491.00	R-SA	14%	$422.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MALB1	S5S HeadUnit Malware BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-B1	S5 Malware TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MALE1	S5S HeadUnit Malware EnMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-E1	S5 Malware TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONB1	Series 5 Pkt Concentrator BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONE1	Series 5 Pkt Concentrator EnhMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-B1	S5 Packet Decoder TP Appl BscMnt 1Mo	$229.17	R-SA	14%	$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECB1	Series 5 Pkt Decoder BscMnt1M	$780.00	R-SA	14%	$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-E1	S5 Packet Decoder TP Appl EnhMnt 1Mo	$275.00	R-SA	14%	$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECE1	Series 5 Pkt Decoder EnhMnt1M	$975.00	R-SA	14%	$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-B1	S5 Hybrid for Packet TP Appl BscMnt 1Mo	$409.17	R-SA	14%	$351.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-E1	S5 Hybrid for Packet TP Appl EnhMnt 1Mo	$491.00	R-SA	14%	$422.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-LB1	Series 5 Hybrid for Logs BscMnt1M	$1,385.00	R-SA	14%	$1,191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-LE1	Series 5 Hybrid for Logs EnhMnt1M	$1,731.25	R-SA	14%	$1,488.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-PB1	Series 5 Hybrid for Pkts BscMnt1M	$1,385.00	R-SA	14%	$1,191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-PE1	Series 5 Hybrid for Pkts EnhMnt1M	$1,731.25	R-SA	14%	$1,488.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200B1	2 Pack SSD cache 4 SA systems BscMnt 1M	$83.33	R-SA	14%	$71.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200E1	2 Pack SSD cache 4 SA systems EnhMnt 1M	$104.17	R-SA	14%	$89.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-SWITCHB1	Warehouse Switch BscMnt 1M	$250.00	R-SA	14%	$215.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-SWITCHE1	Warehouse Switch EnhMnt 1M	$312.50	R-SA	14%	$268.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SERVER-SWB1	Analytics Server - S/W Only - BscMnt1Mo	$687.50	R-SA	14%	$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SERVER-SWE1	Analytics Server - S/W Only - EnhMnt1Mo	$859.38	R-SA	14%	$739.07	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-SIEM-P-T1-B1	Tier 1, Per 50GB SIEM BscMnt 1Mo	$800.00	R-SA	14%	$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T1-E1	Tier 1, Per 50GB SIEM EnhMnt 1Mo	$1,000.00	R-SA	14%	$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2-B1	Tier 2, Per 50GB SIEM BscMnt 1Mo	$640.00	R-SA	14%	$550.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2-E1	Tier 2, Per 50GB SIEM EnhMnt 1Mo	$800.00	R-SA	14%	$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3-B1	Tier 3, Per 50GB SIEM BscMnt 1Mo	$544.00	R-SA	14%	$467.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3-E1	Tier 3, Per 50GB SIEM EnhMnt 1Mo	$681.00	R-SA	14%	$585.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4-B1	Tier 4, Per 50GB SIEM BscMnt 1Mo	$490.00	R-SA	14%	$421.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4-E1	Tier 4, Per 50GB SIEM EnhMnt 1Mo	$613.00	R-SA	14%	$527.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5-B1	Tier 5, Per 50GB SIEM BscMnt 1Mo	$466.00	R-SA	14%	$400.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5-E1	Tier 5, Per 50GB SIEM EnhMnt 1Mo	$582.00	R-SA	14%	$500.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-BASE-ARC-B	Primry SAN w/ 250TB Arch BscMnt1Mo	$7,676.42	R-SA	14%	$6,601.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-BASE-ARC-E	Primry SAN w/ 250TB Arch Enh Maint	$9,595.52	R-SA	14%	$8,252.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-L-B	7600 SAN w/4x4TBHDexp1.5K 4Log BscMnt1Mo	$11,701.42	R-SA	14%	$10,063.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-L-E	7600 SAN w/4x4TB HD exp1.5K 4Log Enh Mtn	$14,626.77	R-SA	14%	$12,579.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-P-B	7600 SAN w/4x4TBHDexp1.5K 4Pkt BscMnt1Mo	$11,701.42	R-SA	14%	$10,063.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-P-E	7600 SAN w/4x4TB HD exp1.5K 4Pkt Enh Mtn	$14,626.77	R-SA	14%	$12,579.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-L-B	5800 SAN w/4x4TB HD exp1K 4Log BscMnt1Mo	$10,577.57	R-SA	14%	$9,096.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-L-E	5800 SAN w/4x4TB HD exp1K 4Log Enh Mtn	$13,221.96	R-SA	14%	$11,370.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-P-B	5800 SAN w/4x4TB HD exp1K 4Pkt BscMnt1Mo	$10,577.57	R-SA	14%	$9,096.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-P-E	5800 SAN w/4x4TB HD exp1K 4Pkt Enh Mtn	$13,221.96	R-SA	14%	$11,370.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shlf-L-B	46TB HD SAN Expansion Dec 4Log BscMnt1Mo	$2,257.83	R-SA	14%	$1,941.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shlf-L-E	46TB HD SAN Expansion Dec 4Log Enh Mtn	$2,822.29	R-SA	14%	$2,427.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shlf-P-B	46TB HD SAN Expansion Dec 4Pkt BscMnt1Mo	$2,257.83	R-SA	14%	$1,941.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shlf-P-E	46TB HD SAN Expansion Dec 4Pkt Enh Mtn	$2,822.29	R-SA	14%	$2,427.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-L-B	5600 SAN w/4x4TBHD exp750 4Log BscMnt1Mo	$9,558.17	R-SA	14%	$8,220.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-L-E	5600 SAN w/4x4TB HD exp750 4Log Enh Mtn	$11,947.71	R-SA	14%	$10,275.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-P-B	5600 SAN w/4x4TBHD exp750 4Pkt BscMnt1Mo	$9,558.17	R-SA	14%	$8,220.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-P-E	5600 SAN w/4x4TB HD exp750 4Pkt Enh Mtn	$11,947.71	R-SA	14%	$10,275.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-LG-B	7600 SAN w/4x4 HP exp1.5K BscMnt1Mo	$7,611.15	R-SA	14%	$6,545.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-LG-E	7600 SAN w/4x4 HP exp1.5K Enh Mtn	$9,513.94	R-SA	14%	$8,181.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-MD-B	5800 SAN HP w/ exp1K BscMnt1Mo	$6,660.78	R-SA	14%	$5,728.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-MD-E	5800 SAN HP w/ exp1K Enh Mtn	$8,325.98	R-SA	14%	$7,160.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHELF-B	HP SAN Expansion Con BscMnt1Mo	$952.20	R-SA	14%	$818.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHELF-E	HP SAN Expansion Con Enh Mtn	$1,190.00	R-SA	14%	$1,023.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF	High Performance SAN Expansion Shelf	$54,997.00	R-SA	14%	$47,297.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SM-B	5600 SAN HP w/ exp750 BscMnt1Mo	$5,915.12	R-SA	14%	$5,087.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SM-E	5600 SAN HP w/ exp750 Enh Mtn	$7,393.90	R-SA	14%	$6,358.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Shlf-ARC-B	Primary SAN Additional Shelf BscMnt1Mo	$1,107.83	R-SA	14%	$952.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Shlf-ARC-E	Primary SAN Additional Shelf Enh Maint	$1,384.79	R-SA	14%	$1,190.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-HDDB1	Warehouse HiDen DAC w/SA Lic BscMnt 1M	$666.67	R-SA	14%	$573.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-HDDE1	Warehouse HiDen DAC w/SA Lic EnhMnt 1M	$833.33	R-SA	14%	$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SAB1	Warehouse Node w/SA Lic BscMnt 1M	$1,416.67	R-SA	14%	$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SAE1	Warehouse Node w/SA Lic EnhMnt 1M	$1,770.83	R-SA	14%	$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SA-SWB1	Warehouse Node w/10TB S/W BscMnt1Mo	$1,062.50	R-SA	14%	$913.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SA-SWE1	Warehouse Node w/SA Lic EnhMnt1Mo	$1,328.13	R-SA	14%	$1,142.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-CB1	SI-8000-C Basic Maint 1 Mo.	$716.67	R-SA	14%	$616.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-CE1	SI-8000-C Enhanced Maint 1 Mo.	$895.83	R-SA	14%	$770.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-FB1	SI-8000-F Basic Maint 1 Mo.	$766.67	R-SA	14%	$659.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-FE1	SI-8000-F Enhanced Maint 1 Mo.	$958.33	R-SA	14%	$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-C	10GB NIC Copper Add-on INTEL 520 based, dual port 10G NIC, Copper	$2,800.00	R-SA	14%	$2,408.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-CB1	SMC-10GE-C Basic Maint 1 Mo.	$46.67	R-SA	14%	$40.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-CE1	SMC-10GE-C Enhanced Maint 1 Mo.	$58.33	R-SA	14%	$50.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-F	10 GB NIC fiber Add-on. INTEL 520 based, dual port 10G NIC, Fiber	$2,800.00	R-SA	14%	$2,408.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-FB1	SMC-10GE-F Basic Maint 1 Mo.	$46.67	R-SA	14%	$40.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-FE1	SMC-10GE-F Enhanced Maint 1 Mo.	$58.33	R-SA	14%	$50.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-F	1GB NIC Fiber Add-on INTEL 520 based, dual port 1G NIC, Fiber	$2,500.00	R-SA	14%	$2,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-FB1	SMC-1GE-F Basic Maint 1 Mo.	$41.67	R-SA	14%	$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-FE1	SMC-1GE-F Enhanced Maint 1 Mo.	$52.08	R-SA	14%	$44.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-40URACKB1	SMC-40U Rack Basic Maint 1 Mo.	$50.00	R-SA	14%	$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-40URACKE1	SMC-40U Rack Enhanced Maint 1 Mo.	$62.50	R-SA	14%	$53.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-BRO-SYSUPB1	Sftwre Bro Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-BRO-SYSUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C100H8.5FB1	SMC-C100H8.5F Basic Maint 1 Mo.	$14,571.67	R-SA	14%	$12,531.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C100H8.5FE1	SMC-C100H8.5F Enhanced Maint 1 Mo.	$18,214.58	R-SA	14%	$15,664.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-DB1	SMC-C12H1F-D Basic Maint 1 Mo.	$933.33	R-SA	14%	$802.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-DE1	SMC-C12H1F-D Enhanced Maint 1 Mo.	$1,166.66	R-SA	14%	$1,003.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-D-SYSB1	SMC-C12H1F-D-SYS Basic Maint 1 Mo.	$933.33	R-SA	14%	$802.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-D-SYSE1	SMC-C12H1F-D-SYS Enhanced Maint 1 Mo.	$1,166.67	R-SA	14%	$1,003.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C13H1.1F-SB1	SMC-C13H1.1F-S Basic Maint 1 Mo.	$1,366.67	R-SA	14%	$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C13H1.1F-SE1	SMC-C13H1.1F-S Enhanced Maint 1 Mo.	$1,708.33	R-SA	14%	$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HB1	SMC-C1500H Basic Maint 1 Mo.	$81,961.67	R-SA	14%	$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HE1	SMC-C1500H Enhanced Maint 1 Mo.	$102,452.08	R-SA	14%	$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$81,961.67	R-SA	14%	$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$102,452.08	R-SA	14%	$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C200H17FB1	SMC-C200H17F Basic Maint 1 Mo.	$27,243.33	R-SA	14%	$23,429.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C200H17FE1	SMC-C200H17F Enhanced Maint 1 Mo.	$34,054.16	R-SA	14%	$29,286.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HB1	SMC-C209H Basic Maint 1 Mo.	$12,325.00	R-SA	14%	$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HE1	SMC-C209H Enhanced Maint 1 Mo.	$15,406.25	R-SA	14%	$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$12,325.00	R-SA	14%	$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$15,406.25	R-SA	14%	$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-C22H-DB1	SMC-C22H-D Basic Maint 1 Mo.	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DE1	SMC-C22H-D Enhanced Maint 1 Mo.	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSB1	SMC-C22H-D-SYS Basic Maint 1 Mo.	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSE1	SMC-C22H-D-SYS Enhanced Maint 1 Mo.	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$615.00	R-SA	14%	$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$768.75	R-SA	14%	$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$823.33	R-SA	14%	$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$1,029.17	R-SA	14%	$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-SB1	SMC-C23H-S Basic Maint 1 Mo.	$823.33	R-SA	14%	$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-SE1	SMC-C23H-S Enhanced Maint 1 Mo.	$1,029.17	R-SA	14%	$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1FB1	SMC-C25H 2.1F Basic Maint 1 Mo.	$4,508.33	R-SA	14%	$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1FE1	SMC-C25H2.1F Enhanced Maint 1 Mo.	$5,635.42	R-SA	14%	$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1F-SYSB1	SMC-C25H2.1F-SYS Basic Maint 1 Mo.	$4,508.33	R-SA	14%	$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1F-SYSE1	SMC-C25H2.1F-SYS Enhanced Maint 1 Mo.	$5,635.42	R-SA	14%	$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DB1	DENSE 32TB DAC Basic Maint 1 Mo.	$978.00	R-SA	14%	$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DE1	DENSE 32TB DAC Enhanced Maint 1 Mo.	$1,222.00	R-SA	14%	$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-D-SYSB1	DENSE 32TB DAC NWFL Basic Maint 1 Mo.	$978.00	R-SA	14%	$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DSYSDUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$978.00	R-SA	14%	$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DSYSDUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$1,222.00	R-SA	14%	$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-D-SYSE1	DENSE 32TB DAC NWFL Gold Maint 1 Mo.	$1,222.00	R-SA	14%	$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$978.00	R-SA	14%	$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$1,222.00	R-SA	14%	$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C37H3.2FB1	SMC-C37H 3.2F Basic Maint 1 Mo.	$6,065.00	R-SA	14%	$5,215.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C37H3.2FE1	SMC-C37H3.2F Enhanced Maint 1 Mo.	$7,581.25	R-SA	14%	$6,519.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HB1	SMC-C395H Basic Maint 1 Mo.	$22,406.67	R-SA	14%	$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HE1	SMC-C395H Enhanced Maint 1 Mo.	$28,008.33	R-SA	14%	$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$22,406.67	R-SA	14%	$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$28,008.33	R-SA	14%	$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HB1	SMC-C46H Basic Maint 1 Mo.	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HE1	SMC-C46H Enhanced Maint 1 Mo.	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSB1	SMC-C46H-SYS Basic Maint 1 Mo.	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSE1	SMC-C46H-SYS Enhanced Maint 1 Mo.	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$3,506.67	R-SA	14%	$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$4,383.33	R-SA	14%	$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C50H4.2FB1	SMC-C50H4.2F Basic Maint 1 Mo.	$7,618.33	R-SA	14%	$6,551.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C50H4.2FE1	SMC-C50H4.2F Enhanced Maint 1 Mo.	$9,522.92	R-SA	14%	$8,189.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HB1	SMC-C814H Basic Maint 1 Mo.	$46,736.67	R-SA	14%	$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HE1	SMC-C814H Enhanced Maint 1 Mo.	$58,420.83	R-SA	14%	$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$46,736.67	R-SA	14%	$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$58,420.83	R-SA	14%	$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROB1	SMC-S4H-BRO Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROE1	SMC-S4H-BRO Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BRO-SYSB1	SMC-S4H-BRO-SYS Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BRO-SYSE1	SMC-S4H-BRO-SYS Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROSYSUPB1	S4 LBro Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROSYSUPE1	S4 LBro Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROUPB1	S4 Bro Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROUPE1	S4 Bro Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONB1	SMC-S4H-CON Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONE1	SMC-S4H-CON Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CON-SYSB1	SMC-S4H-CON-SYS Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CON-SYSE1	SMC-S4H-CON-SYS Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONSYSUPB1	S4 LCon Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONSYSUPE1	S4 LCon Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONUPB1	S4 Con Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONUPE1	S4 Con Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECB1	SMC-S4H-DEC Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECE1	SMC-S4H-DEC Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DEC-SYSB1	SMC-S4H-DEC-SYS Basic Maint 1 Mo.	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DEC-SYSE1	SMC-S4H-DEC-SYS Enhanced Maint 1 Mo.	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECSYSUPB1	S4 LogDec Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECSYSUPE1	S4 LogDec Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECUPB1	S4 Dec Upgrd BscMnt 1Mo	$750.00	R-SA	14%	$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECUPE1	S4 Dec Upgrd EnhMnt 1Mo	$937.50	R-SA	14%	$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBLB1	SMC-S4H-HYBL Basic Maintenance 1 month	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBLE1	SMC-S4H-HYBL Enhanced Maint 1 month	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBPB1	SMC-S4H-HYBP Basic Maintenance 1 month	$916.67	R-SA	14%	$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBPE1	SMC-S4H-HYBP Enhanced Maint 1 month	$1,145.83	R-SA	14%	$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROB1	SMC-SW-BRO Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROE1	SMC-SW-BRO Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BRO-SYSB1	SMC-SW-BRO-SYS Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BRO-SYSE1	SMC-SW-BRO-SYS Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROUPB1	Sftwre Bro Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAPB1	CAPACITY PER TB LICENSE Maint Basic 1 Mo	$50.00	R-SA	14%	$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAPE1	CAPACITY PER TB LICENSE Maint Enhanced 1 Mo.	$62.50	R-SA	14%	$53.75	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-SW-CAP-SYSB1	CAP PER TB LICENSE Logs Maint Basic 1 Mo	$50.00	R-SA	14%	$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAP-SYSE1	CAP PER TB LICENSE Logs Maint Enhanced 1 Mo.	$62.50	R-SA	14%	$53.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONB1	SMC-SW-CON Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONE1	SMC-SW-CON Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSB1	SMC-SW-CON-SYS Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSE1	SMC-SW-CON-SYS Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSUPB1	Softwre LCon Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSUPE1	Softwre LCon Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONUPB1	Sftwre Con Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONUPE1	Sftwre Con Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECB1	SMC-SW-DEC Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECE1	SMC-SW-DEC Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSB1	SMC-SW-DEC-SYS Basic Maint 1 Mo.	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSE1	SMC-SW-DEC-SYS Enhanced Maint 1 Mo.	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSUPB1	Sftwre LDec Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSUPE1	Sftwre LDec Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECUPB1	Sftwre Dec Upgrd BscMnt 1Mo	$625.00	R-SA	14%	$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECUPE1	Sftwre Dec Upgrd EnhMnt 1Mo	$781.25	R-SA	14%	$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INFORMB1	SMC-SW-INFORM Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INFORME1	SMC-SW-INFORM Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INF-SYSB1	SMC-SW-INF-SYS Basic Maint 1 Mo.	$583.33	R-SA	14%	$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INF-SYSE1	SMC-SW-INF-SYS Enhanced Maint 1 Mo.	$729.17	R-SA	14%	$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-121CB1	SSL IA-10000-121C Basic Maint 1 Mo. 1 Mo.	$983.32	R-SA	14%	$845.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-121CE1	SSL IA-10000-121C Enhanced Maint 1 Mo. 1 Mo.	$1,229.15	R-SA	14%	$1,057.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-41CB1	SSLIA-10000-41C Basic Maint 1 Mo. 1 Mo.	$926.63	R-SA	14%	$796.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-41CE1	SSLIA-10000-41C Enhanced Maint 1 Mo. 1 Mo.	$1,158.29	R-SA	14%	$996.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100000B1	1 Mon.Bas per Host for qty 75,001-100,000	$0.39	R-SA	14%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100000E1	1 Mon.Enh per Host for qty 75,001-100,000	$0.48	R-SA	14%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100001B1	1 Mon.Bas per Host for qty 100,000+	$0.36	R-SA	14%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100001E1	1 Mon.Enh per Host for qty 100,000+	$0.45	R-SA	14%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	$0.65	R-SA	14%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	$0.81	R-SA	14%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-1000B1	1 Mon.Bas per Host for qty 501-1,000	$0.80	R-SA	14%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-1000E1	1 Mon.Enh per Host for qty 501-1,000	$1.01	R-SA	14%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	$0.60	R-SA	14%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	$0.75	R-SA	14%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	$0.56	R-SA	14%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	$0.70	R-SA	14%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	$0.75	R-SA	14%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	$0.94	R-SA	14%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-250B1	1 Mon.Bas per Host for qty 50-250	$0.92	R-SA	14%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-250E1	1 Mon.Enh per Host for qty 50-250	$1.15	R-SA	14%	$0.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	$0.52	R-SA	14%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	$0.65	R-SA	14%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	$0.48	R-SA	14%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	$0.60	R-SA	14%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	$0.45	R-SA	14%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	$0.56	R-SA	14%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	$0.70	R-SA	14%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	$0.87	R-SA	14%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-500B1	1 Mon.Bas per Host for qty 251-500	$0.86	R-SA	14%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-500E1	1 Mon.Enh per Host for qty 251-500	$1.08	R-SA	14%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	$0.42	R-SA	14%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	$0.52	R-SA	14%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000	RSAAA ENT On Prem for quantities between 100 - 3,000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 100 - 3K	$3,055.56	R-SW	26%	$2,261.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000	RSAAA ENT On Prem for quantities between 3,005 - 4,000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 3-4K	$2,750.00	R-SW	26%	$2,035.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000	RSAAA ENT On Prem for quantities between 4,005 - 5,000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 4-5K	$2,750.00	R-SW	26%	$2,035.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500	RSAAA ENT On Prem for quantities between 5,005 - 7,500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 5-7K	$2,566.67	R-SW	26%	$1,899.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000	RSAAA ENT On Prem for quantities between 7,005 - 10,000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 7-10K	$2,200.00	R-SW	26%	$1,628.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000	RSAAA ENT On Prem for quantities between 10,005 - 15,000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 10-15K	$2,200.00	R-SW	26%	$1,628.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000	RSAAA ENT On Prem for quantities between 15,005 - 20,000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 15-20K	$2,138.89	R-SW	26%	$1,582.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000	RSAAA ENT On Prem for quantities between 20,005 - 25,000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 20-25K	$2,138.89	R-SW	26%	$1,582.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000	RSAAA ENT On Prem for quantities between 25,005 - 50,000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 25-50K	$1,833.33	R-SW	26%	$1,356.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000	RSAAA ENT On Prem for quantities between 50,005 - 75,000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 50-75K	$1,833.33	R-SW	26%	$1,356.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000	RSAAA ENT On Prem for quantities between 75,005 - 100,000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000P	RSAAA ENT On Prem for quantities over 100,000	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000PT	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term >100K	$1,214.72	R-SW	26%	$898.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 75-100K	$1,527.78	R-SW	26%	$1,130.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000	RSAAA On Prem Pricing per 1K Users for quantities between 10 - 20,000	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	$280.71	R-SW	26%	$207.73	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAOP0050000	RSAAA On Prem Pricing per 1K Users for quantities between 20,005 - 50,000	$2,601.00	R-SW	26%	$1,924.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0050000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	$158.93	R-SW	26%	$117.61	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0100000	RSAAA On Prem Pricing per 1K Users for quantities between 50,005 - 100,000	$1,530.00	R-SW	26%	$1,132.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0100000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	$93.29	R-SW	26%	$69.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0200000	RSAAA On Prem Pricing per 1K Users for quantities between 100,005 - 200,000	$1,377.00	R-SW	26%	$1,018.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0200000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	$83.80	R-SW	26%	$62.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0400000	RSAAA On Prem Pricing per 1K Users for quantities between 200,005 - 400,000	$1,224.00	R-SW	26%	$905.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0400000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K	$75.13	R-SW	26%	$55.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0600000	RSAAA On Prem Pricing per 1K Users for quantities between 400,005 - 600,000	$1,071.00	R-SW	26%	$792.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0600000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 400-600K	$65.64	R-SW	26%	$48.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0800000	RSAAA On Prem Pricing per 1K Users for quantities between 600,005 - 800,000	$918.00	R-SW	26%	$679.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0800000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	$56.14	R-SW	26%	$41.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1000000	RSAAA On Prem Pricing per 1K Users for quantities between 800,005 - 1,000,000	$841.50	R-SW	26%	$622.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	$51.39	R-SW	26%	$38.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1500000	RSAAA On Prem Pricing per 1K Users for quantities between 1,000,005 - 1,500,000	$688.50	R-SW	26%	$509.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M	$41.90	R-SW	26%	$31.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2000000	RSAAA On Prem Pricing per 1K Users for quantities between 1,500,005 - 2,000,000	$535.50	R-SW	26%	$396.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0020000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 10 - 20,000	$1,380.00	R-SW	26%	$1,021.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0020000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	$124.46	R-SW	26%	$92.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0050000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 20,005 - 50,000	$780.00	R-SW	26%	$577.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0050000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	$70.43	R-SW	26%	$52.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0100000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 50,005 - 100,000	$460.00	R-SW	26%	$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0100000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	$41.49	R-SW	26%	$30.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0200000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 100,005 - 200,00(	$410.00	R-SW	26%	$303.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0200000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	$37.14	R-SW	26%	$27.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0400000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 200,005 - 400,00(	$370.00	R-SW	26%	$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0400000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K	$33.29	R-SW	26%	$24.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0600000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 400,005 - 600,00(	$320.00	R-SW	26%	$236.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0600000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 400-600K	$28.94	R-SW	26%	$21.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0800000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 600,005 - 800,00(	$280.00	R-SW	26%	$207.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0800000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	$25.09	R-SW	26%	$18.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 800,005 - 1,000,0	$250.00	R-SW	26%	$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	$22.67	R-SW	26%	$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,000,005 - 1,500	$210.00	R-SW	26%	$155.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1500000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M	$18.81	R-SW	26%	$13.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C2000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,500,005 - 2,000	$160.00	R-SW	26%	$118.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C2000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	$14.47	R-SW	26%	$10.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C3000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 2,000,005 - 3,000	$110.00	R-SW	26%	$81.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C3000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	$10.13	R-SW	26%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C4000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 3,000,005 - 4,000	$100.00	R-SW	26%	$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C4000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	$9.07	R-SW	26%	$6.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C5000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 4,000,005 - 5,000	$90.00	R-SW	26%	$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C5000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	$8.20	R-SW	26%	$6.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C7500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 5,000,005 - 7,500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C7500000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	$6.27	R-SW	26%	$4.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP3000000	RSAAA On Prem Pricing per 1K Users for quantities between 2,000,005 - 3,000,000	$382.50	R-SW	26%	$283.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP3000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	$23.74	R-SW	26%	$17.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP4000000	RSAAA On Prem Pricing per 1K Users for quantities between 3,000,005 - 4,000,000	$336.60	R-SW	26%	$249.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP4000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	$20.22	R-SW	26%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP5000000	RSAAA On Prem Pricing per 1K Users for quantities between 4,000,005 - 5,000,000	$306.00	R-SW	26%	$226.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP5000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	$18.99	R-SW	26%	$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP7500000	RSAAA On Prem Pricing per 1K Users for quantities between 5,000,005 - 7,500,000	$229.50	R-SW	26%	$169.83	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP7500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	$14.24	R-SW	26%	$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0020000	RSAAA On Prem 2nd Channel for quantities between 10 - 20,000	$10.31	R-SW	26%	$7.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0050000	RSAAA On Prem 2nd Channel for quantities between 20,005 - 50,000	$7.43	R-SW	26%	$5.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0100000	RSAAA On Prem 2nd Channel for quantities between 50,005 - 100,000	$4.73	R-SW	26%	$3.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T1	AAOP TrxSign Perp pr 1KU btw 10-20K	$3,676.00	R-SW	26%	$2,720.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T10	AAOP TrxSign Perp pr 1KU btw 1.5M-2M	$1,806.25	R-SW	26%	$1,336.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T11	AAOP TrxSign Perp pr 1KU btw 2M-3M	$1,535.31	R-SW	26%	$1,136.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T12	AAOP TrxSign Perp pr 1KU btw 3M-4M	$1,305.02	R-SW	26%	$965.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T13	AAOP TrxSign Perp pr 1KU btw 4M-5M	$1,109.26	R-SW	26%	$820.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T14	AAOP TrxSign Perp pr 1KU btw 5M-7.5M	$942.87	R-SW	26%	$697.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T2	AAOP TrxSign Perp pr 1KU btw 20K-50K	$3,636.80	R-SW	26%	$2,691.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T3	AAOP TrxSign Perp pr 1KU btw 50K-100K	$3,558.40	R-SW	26%	$2,633.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T4	AAOP TrxSign Perp pr 1KU btw 100K-200K	$3,440.80	R-SW	26%	$2,546.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T5	AAOP TrxSign Perp pr 1KU btw 200K-400K	$3,284.00	R-SW	26%	$2,430.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T6	AAOP TrxSign Perp pr 1KU btw 400K-600K	$3,088.00	R-SW	26%	$2,285.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T7	AAOP TrxSign Perp pr 1KU btw 600K-800K	$2,794.00	R-SW	26%	$2,067.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T8	AAOP TrxSign Perp pr 1KU btw 800K-1M	$2,500.00	R-SW	26%	$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T9	AAOP TrxSign Perp pr 1KU btw 1M-1.5M	$2,125.00	R-SW	26%	$1,572.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T1	AAOP TrxSign Subsc 1Mo pr 1KU 10-20K	$151.85	R-SW	26%	$112.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T10	AAOP TrxSign Subsc 1Mo pr 1KU 1.5M-2M	$74.62	R-SW	26%	$55.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T11	AAOP TrxSign Subsc 1Mo pr 1KU 2M-3M	$63.42	R-SW	26%	$46.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T12	AAOP TrxSign Subsc 1Mo pr 1KU 3M-4M	$53.91	R-SW	26%	$39.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T13	AAOP TrxSign Subsc 1Mo pr 1KU 4M-5M	$45.82	R-SW	26%	$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T14	AAOP TrxSign Subsc 1Mo pr 1KU 5M-7.5M	$38.95	R-SW	26%	$28.82	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T2	AAOP TrxSign Subsc 1Mo pr 1KU 20-50K	$150.23	R-SW	26%	$111.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T3	AAOP TrxSign Subsc 1Mo pr 1KU 50-100K	$147.00	R-SW	26%	$108.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T4	AAOP TrxSign Subsc 1Mo pr 1KU 100K-200K	$142.14	R-SW	26%	$105.18	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AAOP-TXS-S-T5	AAOP TrxSign Subsc 1Mo pr 1KU 200K-400K	$135.66	R-SW	26%	$100.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T6	AAOP TrxSign Subsc 1Mo pr 1KU 400K-600K	$127.56	R-SW	26%	$94.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T7	AAOP TrxSign Subsc 1Mo pr 1KU 600K-800K	$115.42	R-SW	26%	$85.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T8	AAOP TrxSign Subsc 1Mo pr 1KU 800K-1M	$103.27	R-SW	26%	$76.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T9	AAOP TrxSign Subsc 1Mo pr 1KU 1M-1.5M	$87.78	R-SW	26%	$64.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100	RSAAA SAE Perp 30-100 users	$12.75	R-SW	26%	$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100K	RSAAA SAE Perp 50005-100K users	$1.35	R-SW	26%	$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-10K	RSAAA SAE Perp 5005-10K users	$3.15	R-SW	26%	$2.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-150	RSAAA SAE Perp 105-150 users	$11.10	R-SW	26%	$8.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1500	RSAAA SAE Perp 755-1500 users	$5.70	R-SW	26%	$4.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1M	RSAAA SAE Perp 10K5-1M users	$1.05	R-SW	26%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-25	RSAAA SAE Perp 10-25 users	$13.80	R-SW	26%	$10.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-250	RSAAA SAE Perp 155-250 users	$9.90	R-SW	26%	$7.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-2500	RSAAA SAE Perp 1505-2500 users	$4.65	R-SW	26%	$3.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-500	RSAAA SAE Perp 255-500 users	$7.80	R-SW	26%	$5.77	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-50K	RSAAA SAE Perp 10005-50K users	$2.25	R-SW	26%	$1.67	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-5K	RSAAA SAE Perp 2505-5K users	$3.90	R-SW	26%	$2.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-750	RSAAA SAE Perp 505-750 users	$6.90	R-SW	26%	$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0020000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	$358.67	R-SW	26%	$265.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0050000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	$203.38	R-SW	26%	$150.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0100000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	$119.83	R-SW	26%	$88.67	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0200000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	$107.18	R-SW	26%	$79.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0400000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	$95.37	R-SW	26%	$70.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0600000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	$83.55	R-SW	26%	$61.83	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0800000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	$71.73	R-SW	26%	$53.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM1000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	$65.41	R-SW	26%	$48.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM1500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	$53.59	R-SW	26%	$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM2000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	$41.78	R-SW	26%	$30.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM3000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	$29.96	R-SW	26%	$22.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM4000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM5000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	$23.63	R-SW	26%	$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM7500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	$18.14	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0020000	RSAAA/TM ONPREM per 1K user btw 10-20K	$6,196.50	R-SW	26%	$4,585.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0050000	RSAAA/TM ONPREM per 1K user btw 20,005-50K	$3,511.35	R-SW	26%	$2,598.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0100000	RSAAA/TM ONPREM per 1K user btw 50,005-100K	$2,065.50	R-SW	26%	$1,528.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0200000	RSAAA/TM ONPREM per 1Kuser btw 100,005-200K	$1,858.95	R-SW	26%	$1,375.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0400000	RSAAA/TM ONPREM per 1Kuser btw 200,005-400K	$1,652.40	R-SW	26%	$1,222.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0600000	RSAAA/TM ONPREM per 1Kuser btw 400,005-600K	$1,445.85	R-SW	26%	$1,069.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0800000	RSAAA/TM ONPREM per 1Kuser btw 600,005-800K	$1,239.30	R-SW	26%	$917.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP1000000	RSAAA/TM ONPREM per 1Kuser btw 800,005-1M	$1,136.03	R-SW	26%	$840.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP1500000	RSAAA/TM ONPREM per 1Kuser btw 1000005-1.5M	$929.48	R-SW	26%	$687.82	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP2000000	RSAAA/TM ONPREM per 1Kuser btw 1,500,005-2M	$722.93	R-SW	26%	$534.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP3000000	RSAAA/TM ONPREM per 1Kuser btw 2,000,005-3M	$516.38	R-SW	26%	$382.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP4000000	RSAAA/TM ONPREM per 1Kuser btw 3,000,005-4M	$454.41	R-SW	26%	$336.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP5000000	RSAAA/TM ONPREM per 1Kuser btw 4,000,005-5M	$413.10	R-SW	26%	$305.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP7500000	RSAAA/TM ONPREM per 1Kuser btw 5000005-7.5M	$309.83	R-SW	26%	$229.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0020000	RSAAA/TM ONPREM Upg 1K user btw10-20K	$1,606.50	R-SW	26%	$1,188.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0050000	RSAAA/TM ONPREM Upg 1K user btw 20,005-50K	$910.35	R-SW	26%	$673.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0100000	RSAAA/TM ONPREM Upg 1K user btw 50,005-100K	$535.50	R-SW	26%	$396.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0200000	RSAAA/TM ONPREM Upg 1Kuser btw 100,005-200K	$481.95	R-SW	26%	$356.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0400000	RSAAA/TM ONPREM Upg 1Kuser btw 200,005-400K	$428.40	R-SW	26%	$317.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0600000	RSAAA/TM ONPREM Upg 1Kuser btw 400,005-600K	$374.85	R-SW	26%	$277.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0800000	RSAAA/TM ONPREM Upg 1Kuser btw 600,005-800K	$321.30	R-SW	26%	$237.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG1000000	RSAAA/TM ONPREM Upg 1K user btw 800,005-1M	$294.53	R-SW	26%	$217.95	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG1500000	RSAAA/TM ONPREM Upg 1K user btw 1M,005-1.5M	$240.98	R-SW	26%	$178.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG2000000	RSAAA/TM ONPREM Upg 1Kuser btw 1,500,005-2M	$187.43	R-SW	26%	$138.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG3000000	RSAAA/TM ONPREM Upg 1Kuser btw 2,000,005-3M	$133.88	R-SW	26%	$99.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG4000000	RSAAA/TM ONPREM Upg 1Kuser btw 3,000,005-4M	$117.81	R-SW	26%	$87.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG5000000	RSAAA/TM ONPREM Upg 1Kuser btw 4,000,005-5M	$107.10	R-SW	26%	$79.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG7500000	RSAAA/TM ONPREM Upg 1Kuser btw 5M,005-7.5M	$80.33	R-SW	26%	$59.44	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000	ACM 5,001 to 10,000 Users	$21.88	R-SW	26%	$16.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM100000	ACM 50,001 to 100,000 Users	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000	ACM 10,001 to 25,000 Users	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000	ACM 100,001 to 250,000 Users	$10.50	R-SW	26%	$7.77	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001	ACM 250,001+ Users	$9.64	R-SW	26%	$7.13	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000	ACM Up to 5,000 Users	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000	ACM 25,001 to 50,000 Users	$14.88	R-SW	26%	$11.01	N/A	N/A	N/A	N/A	N/A	N/A
5	ACME	ACM Enterprise (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ACMEB1	ACM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ACMEE1	ACM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000	AFX 5,001 to 10,000 User	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000	AFX 50001 to 100000 User	$8.57	R-SW	26%	$6.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000	AFX 10,001 to 25000 User	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000	AFX 100001 - 250000 User	$7.20	R-SW	26%	$5.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001	AFX 250,001+ Users	$6.61	R-SW	26%	$4.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000	AFX Up to 5,000 Users	$20.57	R-SW	26%	$15.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000	AFX 25,001 to 50000 User	$10.20	R-SW	26%	$7.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXE	AFX Enterprise (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXEB1	AFX Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXEE1	AFX Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AI-EXT-INST-COM	Additional ARC Instance 1Prod 2NP Term (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-P	Additional ARC Instance 1Prod 2NP Perp (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM	Additional ARC Instance 1NP Term (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P	Additional ARC Instance 1NP Perp (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000010	RSA SecurID Appliance token bundle for 10 users	$3,896.00	R-SW	26%	$2,883.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000025	RSA SecurID Appliance token bundle for 25 users	$5,247.50	R-SW	26%	$3,883.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000050	RSA SecurID Appliance token bundle for 50 users	$7,050.00	R-SW	26%	$5,217.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000100	RSA SecurID Appliance token bundle for 100 users	$10,505.00	R-SW	26%	$7,773.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000300	RSA SecurID Appliance token bundle for 300 users	$23,725.00	R-SW	26%	$17,556.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000500	RSA SecurID Appliance token bundle for 500 users	$34,545.00	R-SW	26%	$25,563.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL001000	RSA SecurID Appliance token bundle for 1,000 users	$60,095.00	R-SW	26%	$44,470.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000010	RSA SecurID token bundle for 10 users	$901.00	R-SW	26%	$666.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000025	RSA SecurID token bundle for 25 users	$2,252.50	R-SW	26%	$1,666.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000050	RSA SecurID token bundle for 50 users	$4,055.00	R-SW	26%	$3,000.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000100	RSA SecurID token bundle for 100 users	$7,510.00	R-SW	26%	$5,557.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000300	RSA SecurID token bundle for 300 users	$20,730.00	R-SW	26%	$15,340.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000500	RSA SecurID token bundle for 500 users	$31,550.00	R-SW	26%	$23,347.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL001000	RSA SecurID token bundle for 1,000 users	$57,100.00	R-SW	26%	$42,254.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025B	RSA SecurID Appliance Base Software License per User for qty's between 10 - 25	$92.00	R-SW	26%	$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10 - 25	$124.00	R-SW	26%	$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1(	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100B	RSA SecurID Appliance Base Software License per User for qty's between 30 - 100	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100E	RSA SecurID Appliance Enterprise Software License per User for qty's between 30 - 100	$115.00	R-SW	26%	$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 3(	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150B	RSA SecurID Appliance Base Software License per User for qty's between 105 - 150	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150E	RSA SecurID Appliance Enterprise Software License per User for qty's between 105 - 150	$100.00	R-SW	26%	$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1(	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250B	RSA SecurID Appliance Base Software License per User for qty's between 155 - 250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250E	RSA SecurID Appliance Enterprise Software License per User for qty's between 155 - 250	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 15	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500B	RSA SecurID Appliance Base Software License per User for qty's between 255 - 500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 255 - 500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 25	$18.00	R-SW	26%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750B	RSA SecurID Appliance Base Software License per User for qty's between 505 - 750	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750E	RSA SecurID Appliance Enterprise Software License per User for qty's between 505 - 750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 5(	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500B	RSA SecurID Appliance Base Software License per User for qty's between 755 - 1,500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 755 - 1,500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 75	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500B	RSA SecurID Appliance Base Software License per User for qty's between 1,505 - 2,500	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 1,505 - 2,50(	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1,	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000B	RSA SecurID Appliance Base Software License per User for qty's between 2,505 - 5,000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 2,505 - 5,00(	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 2,	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000B	RSA SecurID Appliance Base Software License per User for qty's between 5,005 - 10,000	$21.00	R-SW	26%	$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 5,005 - 10,0(	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 5,000 - 10,000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 5,	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000B	RSA SecurID Appliance Base Software License per User for qty's between 10,005 - 50,000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10,005 - 50,(	$20.50	R-SW	26%	$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 10,005 - 50,000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1(	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000B	RSA SecurID Appliance Base Software License per User for qty's between 50,005 - 100,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 50,005 - 100	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 50,005 - 100,000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 5(	$3.00	R-SW	26%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000B	RSA SecurID Appliance Base Software License per User for qty's between 100,005 -1,000,0(	$7.00	R-SW	26%	$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 100,005 - 1,(	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 100,005 - 1,000,000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1(	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-GEOLIMIT	Archer Geography Use Limits Apply	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-USECASELIMIT	Archer Use Case Restrictions Apply	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-USERLIMIT	Archer User or Employee Limits Apply	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH	Warehouse Switch	$15,000.00	R-SW	26%	$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW	Warehouse Node H/W	$85,000.00	R-SW	26%	$62,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW	Warehouse Node w/10TB S/W	$63,750.00	R-SW	26%	$47,175.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000	ARM 5,001 to 10,000 Users	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000	ARM 50,001 to 100000 User	$10.71	R-SW	26%	$7.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000	ARM 10,001 to 25,000 User	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000	ARM 100001 to 250000 User	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001	ARM 250,001+ Users	$8.26	R-SW	26%	$6.11	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000	ARM Up to 5,000 Users	$25.71	R-SW	26%	$19.03	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000	ARM 25,001 to 50,000 User	$12.75	R-SW	26%	$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	ARME	ARM Enterprise (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARMEB1	ARM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARMEE1	ARM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P	Audit 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T	Audit 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P	Audit 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUD-1500-T	Audit 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P	Audit 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T	Audit 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P	Audit 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T	Audit 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P	Audit G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T	Audit G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P	AUD>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T	AUD>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T-B1	AUD>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P	Audit User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T	Audit User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025B	RSA Authentication Manager Base Edition per User for qty's between 10 - 25	$92.00	R-SW	26%	$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025B8	RSA Authentication Manager Base Edition per User for qty's between 10 - 25	$92.00	R-SW	26%	$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025E	RSA Authentication Manager Enterprise Edition per User for qty's between 10 - 25	$124.00	R-SW	26%	$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025E8	RSA Authentication Manager Enterprise Edition per User for qty's between 10 - 25	$124.00	R-SW	26%	$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10 - 25	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10 - 25	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100B	RSA Authentication Manager Base Edition per User for qty's between 30 - 100	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100B8	RSA Authentication Manager Base Edition per User for qty's between 30 - 100	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100E	RSA Authentication Manager Enterprise Edition per User for qty's between 30 - 100	$115.00	R-SW	26%	$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100E8	RSA Authentication Manager Enterprise Edition per User for qty's between 30 - 100	$115.00	R-SW	26%	$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 30 - 100	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 30 - 100	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150B	RSA Authentication Manager Base Edition per User for qty's between 105 - 150	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150B8	RSA Authentication Manager Base Edition per User for qty's between 105 - 150	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150E	RSA Authentication Manager Enterprise Edition per User for qty's between 105 - 150	$100.00	R-SW	26%	$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150E8	RSA Authentication Manager Enterprise Edition per User for qty's between 105 - 150	$100.00	R-SW	26%	$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 105 - 150	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 105 - 150	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250B	RSA Authentication Manager Base Edition per User for qty's between 155 - 250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250B8	RSA Authentication Manager Base Edition per User for qty's between 155 - 250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250E	RSA Authentication Manager Enterprise Edition per User for qty's between 155 - 250	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250E8	RSA Authentication Manager Enterprise Edition per User for qty's between 155 - 250	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 155 - 250	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 155 - 250	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500B	RSA Authentication Manager Base Edition per User for qty's between 255 - 500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500B8	RSA Authentication Manager Base Edition per User for qty's between 255 - 500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500E	RSA Authentication Manager Enterprise Edition per User for qty's between 255 - 500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 255 - 500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 255 - 500	$18.00	R-SW	26%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 255 - 500	$18.00	R-SW	26%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750B	RSA Authentication Manager Base Edition per User for qty's between 505 - 750	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750B8	RSA Authentication Manager Base Edition per User for qty's between 505 - 750	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750E	RSA Authentication Manager Enterprise Edition per User for qty's between 505 - 750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750E8	RSA Authentication Manager Enterprise Edition per User for qty's between 505 - 750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 505 - 750	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 505 - 750	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500B	RSA Authentication Manager Base Edition per User for qty's between 755 - 1,500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500B8	RSA Authentication Manager Base Edition per User for qty's between 755 - 1,500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500E	RSA Authentication Manager Enterprise Edition per User for qty's between 755 - 1,500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 755 - 1,500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 755 - 1,500	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 755 - 1,500	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500B	RSA Authentication Manager Base Edition per User for qty's between 1,505 - 2,500	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500B8	RSA Authentication Manager Base Edition per User for qty's between 1,505 - 2,500	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500E	RSA Authentication Manager Enterprise Edition per User for qty's between 1,505 - 2,500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 1,505 - 2,500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 1,505 - 2,500	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 1,505 - 2,500	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000B	RSA Authentication Manager Base Edition per User for qty's between 2,505 - 5,000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000B8	RSA Authentication Manager Base Edition per User for qty's between 2,505 - 5,000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000E	RSA Authentication Manager Enterprise Edition per User for qty's between 2,505 - 5,000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 2,505 - 5,000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 2,505 - 5,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 2,505 - 5,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000B	RSA Authentication Manager Base Edition per User for qty's between 5,005 - 10,000	$21.00	R-SW	26%	$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000B8	RSA Authentication Manager Base Edition per User for qty's between 5,005 - 10,000	$21.00	R-SW	26%	$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000E	RSA Authentication Manager Enterprise Edition per User for qty's between 5,005 - 10,000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 5,005 - 10,000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 5,005 - 10,000	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 5,005 - 10,000	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000B	RSA Authentication Manager Base Edition per User for qty's between 10,005 - 50,000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000B8	RSA Authentication Manager Base Edition per User for qty's between 10,005 - 50,000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000E	RSA Authentication Manager Enterprise Edition per User for qty's between 10,005 - 50,000	$20.50	R-SW	26%	$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 10,005 - 50,000	$20.50	R-SW	26%	$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AUT0050000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10,005 - 50,00	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10,005 - 50,00	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000B	RSA Authentication Manager Base Edition per User for qty's between 50,005 - 100,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000B8	RSA Authentication Manager Base Edition per User for qty's between 50,005 - 100,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000E	RSA Authentication Manager Enterprise Edition per User for qty's between 50,005 - 100,000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 50,005 - 100,000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 50,005 - 100,0	$3.00	R-SW	26%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 50,005 - 100,0	$3.00	R-SW	26%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000B	RSA Authentication Manager Base Edition per User for qty's between 100,005 - 1,000,000	$7.00	R-SW	26%	$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000B8	RSA Authentication Manager Base Edition per User for qty's between 100,005 - 1,000,000	$7.00	R-SW	26%	$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000E	RSA Authentication Manager Enterprise Edition per User for qty's between 100,005 - 1,000,0	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 100,005 - 1,000,0	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 100,005 - 1,00	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 100,005 - 1,00	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTPRO10-8	10 User License, 10 SID700 and 10 s/w tokens 3yr	$1,411.20	R-SW	26%	$1,044.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTPRO25-8	25 User License, 25 SID700 and 25 s/w tokens 3yr	$2,385.50	R-SW	26%	$1,765.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000025	RSA Auth Mgr RBAODA Option per User for qty's between 10 - 25	$22.00	R-SW	26%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000100	RSA Auth Mgr RBAODA Option per User for qty's between 30 - 100	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000150	RSA Auth Mgr RBAODA Option per User for qty's between 105 - 150	$19.00	R-SW	26%	$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000250	RSA Auth Mgr RBAODA Option per User for qty's between 155 - 250	$18.00	R-SW	26%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000500	RSA Auth Mgr RBAODA Option per User for qty's between 255 - 500	$17.00	R-SW	26%	$12.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000750	RSA Auth Mgr RBAODA Option per User for qty's between 505 - 750	$16.50	R-SW	26%	$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0001500	RSA Auth Mgr RBAODA Option per User for qty's between 755 - 1,500	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0002500	RSA Auth Mgr RBAODA Option per User for qty's between 1,505 - 2,500	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0005000	RSA Auth Mgr RBAODA Option per User for qty's between 2,505 - 5,000	$13.00	R-SW	26%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0010000	RSA Auth Mgr RBAODA Option per User for qty's between 5,505 - 10,000	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0050000	RSA Auth Mgr RBAODA Option per User for qty's between 10,005 - 50,000	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P	BCM 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T	BCM 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P	BCM 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T	BCM 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P	BCM 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T	BCM 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P	BCM 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T	BCM 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P	BCM G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T	BCM G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P	BCM>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T	BCM>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T-B1	BCM>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P	BCM User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T	BCM User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0000250	RSA SecurID 3 Year Business Continuity Option per user qty's between 5 - 250	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0000750	RSA SecurID 3 Year Business Continuity Option per user qty's between 255 -750	$51.35	R-SW	26%	$38.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0001500	RSA SecurID 3 Year Business Continuity Option per user qty's between 755 - 1,500	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0002500	RSA SecurID 3 Year Business Continuity Option per user qty's between 1,505 - 2,500	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0005000	RSA SecurID 3 Year Business Continuity Option per user qty's between 2,505 - 5,000	$30.75	R-SW	26%	$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0007500	RSA SecurID 3 Year Business Continuity Option per user qty's between 5,005 - 7,500	$25.50	R-SW	26%	$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0010000	RSA SecurID 3 Year Business Continuity Option per user qty's between 7,505 - 10,000	$23.65	R-SW	26%	$17.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0015000	RSA SecurID 3 Year Business Continuity Option per user qty's between 10,005 - 15,000	$19.60	R-SW	26%	$14.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0025000	RSA SecurID 3 Year Business Continuity Option per user qty's between 15,005 - 25,000	$18.50	R-SW	26%	$13.69	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO1000000	RSA SecurID 3 Year Business Continuity Option per user qty's between 25,005 - 1,000,000	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PB	Basic support per month ($450.00) [Per Month Pricing]	$450.00	R-SW	26%	$333.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PE	Enhanced support per month ($625.00) [Per Month Pricing]	$625.00	R-SW	26%	$462.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-P	Solution Platform - perpetual license	$30,000.00	R-SW	26%	$22,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000	BRM 5,001 to 10,000 Users	$13.75	R-SW	26%	$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000	BRM 50,001 to 100,000 User	$7.86	R-SW	26%	$5.82	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000	BRM 10,001 to 25,000 Users	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000	BRM 100,001 to 250000 User	$6.60	R-SW	26%	$4.88	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001	BRM 250,001+ Users	$6.06	R-SW	26%	$4.48	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000	BRM Up to 5,000 Users	$18.86	R-SW	26%	$13.96	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000	BRM 25,001 to 50,000 Users	$9.35	R-SW	26%	$6.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BRME	BRM Enterprise (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRMEB1	BRM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRMEE1	BRM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CLEARTRUST TRIAL	Access Manager Trial	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P	Compliance 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T	Compliance 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P	Compliance 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T	Compliance 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P	Compliance 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T	Compliance 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P	Compliance 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T	Compliance 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P	Compliance G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T	Compliance G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	COM-GT100K-P	COM>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T	COM>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T-B1	COM>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P	Compliance User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T	Compliance User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAMEB1	DAG AM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAMEE1	DAG AM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGEB1	DAG Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGEE1	DAG Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000	DAGW 5,001 to 10,000 Users	$8.10	R-SW	26%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000	DAGW 50,001 to 100,000 User	$4.63	R-SW	26%	$3.43	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000	DAGW 10,001 to 25,000 Users	$6.48	R-SW	26%	$4.80	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000	DAGW 100,001 to 250000 User	$3.89	R-SW	26%	$2.88	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001	DAGW 250,001+ Users	$3.57	R-SW	26%	$2.64	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000	DAGW Up to 5,000 Users	$11.11	R-SW	26%	$8.22	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000	DAGW 25,001 to 50,000 Users	$5.51	R-SW	26%	$4.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGWE	DAGW Enterprise (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGWEB1	DAGW Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGWEE1	DAGW Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T1	Tier1 ECAT Subsc p/Host 50-250 1Mo	$6.28	R-SW	26%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T10	Tier10 ECAT Subsc p/Host 100K+ 1Mo	$1.07	R-SW	26%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T2	Tier2 ECAT Subsc p/Host 251-500 1Mo	$4.33	R-SW	26%	$3.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T3	Tier3 ECAT Subsc p/Host 501-1K 1Mo	$3.27	R-SW	26%	$2.42	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T4	Tier4 ECAT Subsc p/Host 1001-2500 1Mo	$2.58	R-SW	26%	$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T5	Tier5 ECAT Subsc p/Host 2501-5K 1Mo	$2.24	R-SW	26%	$1.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T6	Tier6 ECAT Subsc p/Host 5001-10K 1Mo	$2.01	R-SW	26%	$1.49	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T7	Tier7 ECAT Subsc p/Host 10001-25K 1Mo	$1.71	R-SW	26%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T8	Tier8 ECAT Subsc p/Host25001-50K 1Mo	$1.47	R-SW	26%	$1.09	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T9	Tier9 ECAT Subsc p/Host 50001-100K 1Mo	$1.20	R-SW	26%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1	Tier1 ECAT Perp Lic p/Host 50-250	$140.75	R-SW	26%	$104.16	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10	Tier10 ECAT Perp Lic p/Host 100K+	$23.95	R-SW	26%	$17.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2	Tier2 ECAT Perp Lic p/Host 251-500	$97.00	R-SW	26%	$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3	Tier3 ECAT Perp Lic p/Host 501-1K	$73.25	R-SW	26%	$54.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4	Tier4 ECAT Perp Lic p/Host 1001-2500	$57.75	R-SW	26%	$42.74	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5	Tier5 ECAT Perp Lic p/Host 2501-5K	$50.25	R-SW	26%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6	Tier6 ECAT Perp Lic p/Host 5001-10K	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7	Tier7 ECAT Perp Lic p/Host 10001-25K	$38.33	R-SW	26%	$28.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8	Tier8 ECAT Perp Lic p/Host 25001-50K	$32.86	R-SW	26%	$24.32	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9	Tier9 ECAT Perp Lic p/Host 50001-100000K	$26.98	R-SW	26%	$19.97	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-CUSTOM	RSA Via Lifecycle & Governance Custom (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P	Enterprise 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T	Enterprise 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P	Enterprise 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T	Enterprise 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P	Enterprise 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T	Enterprise 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P	Enterprise 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T	Enterprise 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P	Enterprise G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T	Enterprise G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P	ENT>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T	ENT>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T-B1	ENT>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P	Enterprise User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T	Enterprise User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FA APSC SET UP	A-PHISH FULL SVC SETUP FEE	$8,000.00	R-SW	26%	$5,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FA ATSC SET UP	A-TROJAN FULL SVC SETUP FEE	$8,000.00	R-SW	26%	$5,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P	Fed Asmt Auth40001-100K PerpLic1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T	Fed Asmt Auth 40001-100000Term	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P	Fed Asmt Auth 0-1500PerpLic w/1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T	Fed Asmt Auth 0-1500 Term	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P	Fed Asmt Auth 5001-40K PerpLic 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T	Fed Asmt Auth 5001-40000 Term	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P	Fed Asmt Auth 1501-5K PerpLic 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T	Fed Asmt Auth 1501-5000 Term	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P	Fed Asmt Auth G100K Perp Lic 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T	Fed Asmt Auth G100000 Term	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P	FAA>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T	FAA>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T-B1	FAA>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0006	A-PHISH RESP ONLY 6 ATTACKS MO FEE	$953.00	R-SW	26%	$705.22	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0012	A-PHISH RESP ONLY 12 ATTACKS MO FEE	$1,245.00	R-SW	26%	$921.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0025	A-PHISH RESP ONLY 25 ATTACKS MO FEE	$1,725.00	R-SW	26%	$1,276.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0050	A-PHISH RESP ONLY 50 ATTACKS MO FEE	$2,850.00	R-SW	26%	$2,109.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0100	A-PHISH RESP ONLY 100 ATTACKS MO FEE	$4,575.00	R-SW	26%	$3,385.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO006	A-PHISH RESP ONLY 6 ATTACKS OVER FEE	$3,900.00	R-SW	26%	$2,886.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO012	A-PHISH RESP ONLY 12 ATTACKS OVER FEE	$2,500.00	R-SW	26%	$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO025	A-PHISH RESP ONLY 25 ATTACKS OVER FEE	$1,700.00	R-SW	26%	$1,258.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO050	A-PHISH RESP ONLY 50 ATTACKS OVER FEE	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO100	A-PHISH RESP ONLY 100 ATTACKS OVER FEE	$1,100.00	R-SW	26%	$814.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FAAPS006C1	A-PHISH FULL SVC 6 ATTACKS for 1 YEAR	$15,240.00	R-SW	26%	$11,277.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS006CE	A-PHISH FULL SVC 6 ATTACKS - EXTRA INCIDENTS	$15,240.00	R-SW	26%	$11,277.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS012C1	A-PHISH FULL SVC 12 ATTACKS for 1 YEAR	$19,920.00	R-SW	26%	$14,740.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS012CE	A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS	$19,920.00	R-SW	26%	$14,740.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS025C1	A-PHISH FULL SVC 25 ATTACKS for 1 YEAR	$27,600.00	R-SW	26%	$20,424.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS025CE	A-PHISH FULL SVC 25 ATTACKS - EXTRA INCIDENTS	$27,600.00	R-SW	26%	$20,424.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS050C1	A-PHISH FULL SVC 50 ATTACKS for 1 YEAR	$45,600.00	R-SW	26%	$33,744.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS050CE	A-PHISH FULL SVC 50 ATTACKS - EXTRA INCIDENTS	$45,600.00	R-SW	26%	$33,744.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS100C1	A-PHISH FULL SVC 100 ATTACKS for 1 YEAR	$73,200.00	R-SW	26%	$54,168.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS100CE	A-PHISH FULL SVC 100 ATTACKS - EXTRA INCIDENTS	$73,200.00	R-SW	26%	$54,168.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns for 1 year	$31,920.00	R-SW	26%	$23,620.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS06DSCE	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns - EXTRA INCIDENTS	$31,920.00	R-SW	26%	$23,620.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns for 1 year	$74,400.00	R-SW	26%	$55,056.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS100DSCE	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns - EXTRA INCIDENTS	$74,400.00	R-SW	26%	$55,056.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year	$42,000.00	R-SW	26%	$31,080.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS15DSCE	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns - EXTRA INCIDENTS	$42,000.00	R-SW	26%	$31,080.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns for 1 year	$50,400.00	R-SW	26%	$37,296.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS30DSCE	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns - EXTRA INCIDENTS	$50,400.00	R-SW	26%	$37,296.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns for 1 year	$60,000.00	R-SW	26%	$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS50DSCE	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns - EXTRA INCIDENTS	$60,000.00	R-SW	26%	$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARASDOC1	RSA FA Anti-Rogue App detection only for 1 year	$39,000.00	R-SW	26%	$28,860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARASSSC1	RSA FA Anti-Rogue App single shutdown	$900.00	R-SW	26%	$666.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS006C1	A-TROJAN 6 ATTACKS for 1 YEAR	$9,084.50	R-SW	26%	$6,722.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS006CE	A-TROJAN 6 ATTACKS - EXTRA INCIDENTS	$9,084.50	R-SW	26%	$6,722.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS012C1	A-TROJAN 12 ATTACKS for 1 YEAR	$11,953.31	R-SW	26%	$8,845.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS012CE	A-TROJAN 12 ATTACKS - EXTRA INCIDENTS	$11,953.31	R-SW	26%	$8,845.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS025C1	A-TROJAN 25 ATTACKS for 1 YEAR	$16,601.75	R-SW	26%	$12,285.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS025CE	A-TROJAN 25 ATTACKS - EXTRA INCIDENTS	$16,601.75	R-SW	26%	$12,285.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS050C1	A-TROJAN 50 ATTACKS for 1 YEAR	$27,216.00	R-SW	26%	$20,139.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS050CE	A-TROJAN 50 ATTACKS - EXTRA INCIDENTS	$27,216.00	R-SW	26%	$20,139.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS100C1	A-TROJAN 100 ATTACKS for 1 YEAR	$43,200.00	R-SW	26%	$31,968.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS100CE	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS	$43,200.00	R-SW	26%	$31,968.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P	Fed Asmt Auth User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T	Fed Asmt Auth User Term w/ 1ODA	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER1	FA Cyber Intelligence SAS Tier 1 for 1yr	$60,000.00	R-SW	26%	$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER2	FA Cyber Intelligence SAS Tier 2 for 1yr	$180,000.00	R-SW	26%	$133,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER3	FA Cyber Intelligence SAS Tier 3 for 1yr	$240,000.00	R-SW	26%	$177,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER1	FA Cyber Intelligence SAS Tier 1 monthly	$5,000.00	R-SW	26%	$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER2	FA Cyber Intelligence SAS Tier 2 monthly	$15,000.00	R-SW	26%	$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER3	FA Cyber Intelligence SAS Tier 3 monthly	$20,000.00	R-SW	26%	$14,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000006	FA FULL SVC 6 ATTACKS MO FEE	$1,270.00	R-SW	26%	$939.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000025	FA FULL SVC 25 ATTACKS MO FEE	$2,300.00	R-SW	26%	$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000050	FA FULL SVC 50 ATTACKS MO FEE	$3,800.00	R-SW	26%	$2,812.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000100	FA FULL SVC 100 ATTACKS MO FEE	$6,100.00	R-SW	26%	$4,514.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000300	FA FULL SVC 300 ATTACKS MO FEE	$14,000.00	R-SW	26%	$10,360.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000600	FA FULL SVC 600 ATTACKS MO FEE	$20,500.00	R-SW	26%	$15,170.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-001000	FA FULL SVC 1000 ATTACKS MO FEE	$26,000.00	R-SW	26%	$19,240.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P	Fed Cont Monitor 40001-100K Perp Lic1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T	Fed Cont Monitor 40001-100000Term	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P	Fed Cont Monitor 0-1500 Perp Lic w/1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T	Fed Cont Monitor 0-1500 Term	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P	Fed Cont Monitor 5001-40K Perp Lic 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T	Fed Cont Monitor 5001-40000 Term	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P	Fed Cont Monitor 1501-5K Perp Lic 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T	Fed Cont Monitor 1501-5000 Term	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P	Fed Cont Monitor G100K Perp Lic 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T	Fed Cont Monitor G100000 Term	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P	FCM>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-T	FCM>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-T-B1	FCM>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P	Fed Cont Monitor User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T	Fed Cont Monitor User Term w/ 1ODA	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-100K	AML 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-1500	AML 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-40K	AML 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-5K	AML 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-G100K	AML G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-GT100K	FS-AML>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-100K	EHS 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-1500	EHS 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-40K	EHS 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-5K	EHS 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-G100K	EHS G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-GT100K	FS-EHS>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-100K	FCPA 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-1500	FCPA 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-40K	FCPA 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-5K	FCPA 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-G100K	FCPA G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-GT100K	FS-FCPA>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FST1P-ISMS-100K	ISMS 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-1500	ISMS 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-40K	ISMS 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-5K	ISMS 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-G100K	ISMS G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-GT100K	FS-ISMS>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-100K	LH 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-1500	LH 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-40K	LH 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-5K	LH 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-G100K	LH G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-GT100K	FS-LH>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-100K	MRM 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-1500	MRM 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-40K	MRM 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-5K	MRM 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-G100K	MRM G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-GT100K	FS-MRM>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-100K	PCI 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-1500	PCI 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-40K	PCI 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-5K	PCI 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-G100K	PCI G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-GT100K	FS-PCI>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-100K	PPM 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-1500	PPM 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-40K	PPM 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-5K	PPM 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-G100K	PPM G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-GT100K	FS-PPM>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-100K	RCM 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-1500	RCM 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-40K	RCM 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-5K	RCM 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-G100K	RCM G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-GT100K	FS-RCM>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-100K	STHE 40001-100000 PERP LIC	$140,000.00	R-SW	26%	$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-1500	STHE 0-1500 PERP LIC	$24,500.00	R-SW	26%	$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-40K	STHE 5001-40000 PERP LIC	$96,000.00	R-SW	26%	$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-5K	STHE 1501-5000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-G100K	STHE G10000K PERP LIC	$192,500.00	R-SW	26%	$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-GT100K	FS-STHE>100KPERP w/1ODA cost /1Kemp	$1,400.00	R-SW	26%	$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-100K	AML 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-1500	AML 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-40K	AML 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-5K	AML 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-G100K	AML G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-GT100K	FS-AML>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-100K	EHS 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-1500	EHS 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-40K	EHS 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-5K	EHS 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-G100K	EHS G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-GT100K	FS-EHS>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-100K	FCPA 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-1500	FCPA 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-40K	FCPA 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-5K	FCPA 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-G100K	FCPA G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-GT100K	FS-FCPA>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-GT100K-B1	FST1>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-100K	ISMS 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-1500	ISMS 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-40K	ISMS 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-5K	ISMS 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-G100K	ISMS G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-GT100K	FS-ISMS>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-100K	LH 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-1500	LH 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-40K	LH 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-5K	LH 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-G100K	LH G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-GT100K	FS-LH>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-100K	MRM 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-1500	MRM 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-40K	MRM 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-5K	MRM 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-G100K	MRM G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-GT100K	FS-MRM>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-100K	PCI 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FST1T-PCI-1500	PCI 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-40K	PCI 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-5K	PCI 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-G100K	PCI G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-GT100K	FS-PCI>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-100K	PPM 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-1500	PPM 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-40K	PPM 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-5K	PPM 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-G100K	PPM G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-GT100K	FS-PPM>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-100K	RCM 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-1500	RCM 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-40K	RCM 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-5K	RCM 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-G100K	RCM G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-GT100K	FS-RCM>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-100K	STHE 40001-100000 TERM PER MONTH LIC	$3,333.33	R-SW	26%	$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-1500	STHE 0-1500 TERM PER MONTH LIC	$583.33	R-SW	26%	$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-40K	STHE 5001-40000 TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-5K	STHE 1501-5000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-G100K	STHE G10000K TERM PER MONTH LIC	$4,583.33	R-SW	26%	$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-GT100K	FS-STHE>100KTerm w/1ODA cost /1Kemp /mo	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-100K	CFR 40001-100000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-1500	CFR 0-1500 PERP LIC	$12,250.00	R-SW	26%	$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-40K	CFR 5001-40000 PERP LIC	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-5K	CFR 1501-5000 PERP LIC	$35,000.00	R-SW	26%	$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-G100K	CFR G10000K PERP LIC	$96,250.00	R-SW	26%	$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-GT100K	FS-CFR>100KPERP w/1ODA cost /1Kemp	$700.00	R-SW	26%	$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-100K	KCM 40001-100000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-1500	KCM 0-1500 PERP LIC	$12,250.00	R-SW	26%	$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-40K	KCM 5001-40000 PERP LIC	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-5K	KCM 1501-5000 PERP LIC	$35,000.00	R-SW	26%	$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-G100K	KCM G10000K PERP LIC	$96,250.00	R-SW	26%	$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-GT100K	FS-KCM>100KPERP w/1ODA cost /1Kemp	$700.00	R-SW	26%	$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-100K	MCEX 40001-100000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-1500	MCEX 0-1500 PERP LIC	$12,250.00	R-SW	26%	$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-40K	MCEX 5001-40000 PERP LIC	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-5K	MCEX 1501-5000 PERP LIC	$35,000.00	R-SW	26%	$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-G100K	MCEX G10000K PERP LIC	$96,250.00	R-SW	26%	$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-GT100K	FS-MCEX>100KPERP w/1ODA cost /1Kemp	$700.00	R-SW	26%	$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-100K	UCF 40001-100000 PERP LIC	$70,000.00	R-SW	26%	$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-1500	UCF 0-1500 PERP LIC	$12,250.00	R-SW	26%	$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-40K	UCF 5001-40000 PERP LIC	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-5K	UCF 1501-5000 PERP LIC	$35,000.00	R-SW	26%	$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-G100K	UCF G10000K PERP LIC	$96,250.00	R-SW	26%	$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-GT100K	FS-UCF>100KPERP w/1ODA cost /1Kemp	$700.00	R-SW	26%	$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-100K	CFR 40001-100000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-1500	CFR 0-1500 TERM PER MONTH LIC	$291.67	R-SW	26%	$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-40K	CFR 5001-40000 TERM PER MONTH LIC	$1,145.83	R-SW	26%	$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-5K	CFR 1501-5000 TERM PER MONTH LIC	$833.33	R-SW	26%	$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-G100K	CFR G10000K TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-GT100K	FS-CFR>100KTerm w/1ODA cost /1Kemp /mo	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-GT100K-B1	FST2>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-100K	KCM 40001-100000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-1500	KCM 0-1500 TERM PER MONTH LIC	$291.67	R-SW	26%	$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-40K	KCM 5001-40000 TERM PER MONTH LIC	$1,145.83	R-SW	26%	$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-5K	KCM 1501-5000 TERM PER MONTH LIC	$833.33	R-SW	26%	$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-G100K	KCM G10000K TERM PER MONTHLIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-GT100K	FS-KCM>100KTerm w/1ODA cost /1Kemp /mo	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-100K	MCEX 40001-100000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-1500	MCEX 0-1500 TERM PER MONTH LIC	$291.67	R-SW	26%	$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-40K	MCEX 5001-40000 TERM PER MONTH LIC	$1,145.83	R-SW	26%	$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-5K	MCEX 1501-5000 TERM PER MONTH LIC	$833.33	R-SW	26%	$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-G100K	MCEX G10000K TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-GT100K	FS-MCEX>100KTerm w/1ODA cost /1Kemp /mo	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-100K	UCF 40001-100000 TERM PER MONTH LIC	$1,666.67	R-SW	26%	$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-1500	UCF 0-1500 TERM PER MONTH LIC	$291.67	R-SW	26%	$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-40K	UCF 5001-40000 TERM PER MONTH LIC	$1,145.83	R-SW	26%	$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-5K	UCF 1501-5000 TERM PER MONTH LIC	$833.33	R-SW	26%	$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-G100K	UCF G10000K TERM PER MONTH LIC	$2,291.67	R-SW	26%	$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-GT100K	FS-UCF>100KTerm w/1ODA cost /1Kemp /mo	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1	AUDENG PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2	AUDENG PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3	AUDENG PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4	AUDENG PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5	AUDENG PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6	AUDENG PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7	AUDENG PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8	AUDENG PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-AUDENG-S-T1	AUDENG SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T2	AUDENG SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T3	AUDENG SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T4	AUDENG SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T5	AUDENG SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T6	AUDENG SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T7	AUDENG SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T8	AUDENG SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1	AUDPLN PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2	AUDPLN PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3	AUDPLN PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4	AUDPLN PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5	AUDPLN PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6	AUDPLN PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7	AUDPLN PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T8	AUDPLN PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T1	AUDPLN SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T2	AUDPLN SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T3	AUDPLN SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T4	AUDPLN SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T5	AUDPLN SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T6	AUDPLN SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T7	AUDPLN SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T8	AUDPLN SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1	BAC PERP $ /admin /mo	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2	BAC PERP<5K$ /100emp /mo	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T3	BAC PERP<10K$ /100emp /mo	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4	BAC PERP<25K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5	BAC PERP<50K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6	BAC PERP<75K$ /100emp /mo	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7	BAC PERP<100K$ /100emp /mo	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8	BAC PERP>100K$ /100emp /mo	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T1	BAC SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T2	BAC SUB<5K$ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T3	BAC SUB<10K$ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T4	BAC SUB<25K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T5	BAC SUB<50K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T6	BAC SUB<75K$ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T7	BAC SUB<100K$ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T8	BAC SUB>100K$ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1	BCDR PERP $ /admin /mo	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2	BCDR PERP<5K$ /100emp /mo	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3	BCDR PERP<10K$ /100emp /mo	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4	BCDR PERP<25K$ /100emp /mo	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5	BCDR PERP<50K$ /100emp /mo	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6	BCDR PERP<75K$ /100emp /mo	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7	BCDR PERP<100K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8	BCDR PERP>100K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T1	BCDR SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T2	BCDR SUB<5K$ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T3	BCDR SUB<10K$ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T4	BCDR SUB<25K$ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T5	BCDR SUB<50K$ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T6	BCDR SUB<75K$ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T7	BCDR SUB<100K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T8	BCDR SUB>100K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1	BIA PERP $ /admin	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2	BIA PERP<5K $ /100emp	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T3	BIA PERP<10K $ /100emp	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4	BIA PERP<25K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5	BIA PERP<50K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6	BIA PERP<75K $ /100emp	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7	BIA PERP<100K $ /100emp	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8	BIA PERP>100K $ /100emp	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T1	BIA SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T2	BIA SUB<5K $ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T3	BIA SUB<10K $ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T4	BIA SUB<25K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T5	BIA SUB<50K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T6	BIA SUB<75K $ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T7	BIA SUB<100K $ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T8	BIA SUB>100K $ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1	BTUPRSK PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2	BTUPRSK PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3	BTUPRSK PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4	BTUPRSK PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5	BTUPRSK PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6	BTUPRSK PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7	BTUPRSK PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8	BTUPRSK PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-BTUPRSK-S-T1	BTUPRSK SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T2	BTUPRSK SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T3	BTUPRSK SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T4	BTUPRSK SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T5	BTUPRSK SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T6	BTUPRSK SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T7	BTUPRSK SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T8	BTUPRSK SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1	CTRLMON PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2	CTRLMON PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3	CTRLMON PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4	CTRLMON PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5	CTRLMON PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6	CTRLMON PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7	CTRLMON PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T8	CTRLMON PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T1	CTRLMON SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T2	CTRLMON SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T3	CTRLMON SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T4	CTRLMON SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T5	CTRLMON SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T6	CTRLMON SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T7	CTRLMON SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T8	CTRLMON SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1	CTRLPRG PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2	CTRLPRG PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T3	CTRLPRG PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4	CTRLPRG PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5	CTRLPRG PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6	CTRLPRG PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7	CTRLPRG PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8	CTRLPRG PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T1	CTRLPRG SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T2	CTRLPRG SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T3	CTRLPRG SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T4	CTRLPRG SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T5	CTRLPRG SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T6	CTRLPRG SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T7	CTRLPRG SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T8	CTRLPRG SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1	FEDAA PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2	FEDAA PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3	FEDAA PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4	FEDAA PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5	FEDAA PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6	FEDAA PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7	FEDAA PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8	FEDAA PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T1	FEDAA SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T2	FEDAA SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T3	FEDAA SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T4	FEDAA SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T5	FEDAA SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T6	FEDAA SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T7	FEDAA SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T8	FEDAA SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1	FEDCM PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2	FEDCM PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T3	FEDCM PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4	FEDCM PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5	FEDCM PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6	FEDCM PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7	FEDCM PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8	FEDCM PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T1	FEDCM SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T2	FEDCM SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T3	FEDCM SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T4	FEDCM SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T5	FEDCM SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T6	FEDCM SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T7	FEDCM SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T8	FEDCM SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1	INCD PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2	INCD PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3	INCD PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4	INCD PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5	INCD PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6	INCD PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7	INCD PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8	INCD PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-INCD-S-T1	INCD SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T2	INCD SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T3	INCD SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T4	INCD SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T5	INCD SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T6	INCD SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T7	INCD SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T8	INCD SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1	ISMS PERP $ /admin /mo	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2	ISMS PERP<5K$ /100emp /mo	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3	ISMS PERP<10K$ /100emp /mo	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4	ISMS PERP<25K$ /100emp /mo	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5	ISMS PERP<50K$ /100emp /mo	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6	ISMS PERP<75K$ /100emp /mo	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7	ISMS PERP<100K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T8	ISMS PERP>100K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T1	ISMS SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T2	ISMS SUB<5K$ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T3	ISMS SUB<10K$ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T4	ISMS SUB<25K$ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T5	ISMS SUB<50K$ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T6	ISMS SUB<75K$ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T7	ISMS SUB<100K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T8	ISMS SUB>100K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1	ISSUE PERP $ /admin	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2	ISSUE PERP<5K $ /100emp	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T3	ISSUE PERP<10K $ /100emp	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4	ISSUE PERP<25K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5	ISSUE PERP<50K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6	ISSUE PERP<75K $ /100emp	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7	ISSUE PERP<100K $ /100emp	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8	ISSUE PERP>100K $ /100emp	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T1	ISSUE SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T2	ISSUE SUB<5K $ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T3	ISSUE SUB<10K $ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T4	ISSUE SUB<25K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T5	ISSUE SUB<50K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T6	ISSUE SUB<75K $ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T7	ISSUE SUB<100K $ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T8	ISSUE SUB>100K $ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1	ITAC PERP $ /admin /mo	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2	ITAC PERP<5K$ /100emp /mo	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3	ITAC PERP<10K$ /100emp /mo	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4	ITAC PERP<25K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5	ITAC PERP<50K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6	ITAC PERP<75K$ /100emp /mo	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7	ITAC PERP<100K$ /100emp /mo	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8	ITAC PERP>100K$ /100emp /mo	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T1	ITAC SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T2	ITAC SUB<5K$ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T3	ITAC SUB<10K$ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T4	ITAC SUB<25K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T5	ITAC SUB<50K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T6	ITAC SUB<75K$ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T7	ITAC SUB<100K$ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T8	ITAC SUB>100K$ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1	ITCTRL PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2	ITCTRL PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T3	ITCTRL PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4	ITCTRL PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5	ITCTRL PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6	ITCTRL PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7	ITCTRL PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8	ITCTRL PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T1	ITCTRL SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T2	ITCTRL SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T3	ITCTRL SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T4	ITCTRL SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T5	ITCTRL SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T6	ITCTRL SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T7	ITCTRL SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T8	ITCTRL SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1	ITRSK PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2	ITRSK PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3	ITRSK PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4	ITRSK PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5	ITRSK PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6	ITRSK PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7	ITRSK PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8	ITRSK PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-ITRSK-S-T1	ITRSK SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T2	ITRSK SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T3	ITRSK SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T4	ITRSK SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T5	ITRSK SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T6	ITRSK SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T7	ITRSK SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T8	ITRSK SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1	KEYIND PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2	KEYIND PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3	KEYIND PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4	KEYIND PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5	KEYIND PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6	KEYIND PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7	KEYIND PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T8	KEYIND PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T1	KEYIND SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T2	KEYIND SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T3	KEYIND SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T4	KEYIND SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T5	KEYIND SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T6	KEYIND SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T7	KEYIND SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T8	KEYIND SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1	LSSEVNT PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2	LSSEVNT PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T3	LSSEVNT PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4	LSSEVNT PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5	LSSEVNT PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6	LSSEVNT PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7	LSSEVNT PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8	LSSEVNT PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T1	LSSEVNT SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T2	LSSEVNT SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T3	LSSEVNT SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T4	LSSEVNT SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T5	LSSEVNT SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T6	LSSEVNT SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T7	LSSEVNT SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T8	LSSEVNT SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1	OBLIGS PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2	OBLIGS PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3	OBLIGS PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4	OBLIGS PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5	OBLIGS PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6	OBLIGS PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7	OBLIGS PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8	OBLIGS PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T1	OBLIGS SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T2	OBLIGS SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T3	OBLIGS SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T4	OBLIGS SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T5	OBLIGS SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T6	OBLIGS SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T7	OBLIGS SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T8	OBLIGS SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1	ODA PERP $ /admin	$16,099.76	R-SW	26%	$11,913.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2	ODA PERP<5K $ /100emp	$272.86	R-SW	26%	$201.92	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T3	ODA PERP<10K $ /100emp	$163.71	R-SW	26%	$121.15	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4	ODA PERP<25K $ /100emp	$109.14	R-SW	26%	$80.76	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5	ODA PERP<50K $ /100emp	$87.31	R-SW	26%	$64.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6	ODA PERP<75K $ /100emp	$65.49	R-SW	26%	$48.46	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7	ODA PERP<100K $ /100emp	$54.57	R-SW	26%	$40.38	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8	ODA PERP>100K $ /100emp	$43.66	R-SW	26%	$32.31	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T1	ODA SUB $ /admin /mo	$668.75	R-SW	26%	$494.88	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T2	ODA SUB<5K $ /100emp /mo	$11.37	R-SW	26%	$8.41	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T3	ODA SUB<10K $ /100emp /mo	$6.82	R-SW	26%	$5.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T4	ODA SUB<25K $ /100emp /mo	$4.55	R-SW	26%	$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T5	ODA SUB<50K $ /100emp /mo	$3.64	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T6	ODA SUB<75K $ /100emp /mo	$2.73	R-SW	26%	$2.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T7	ODA SUB<100K $ /100emp /mo	$2.27	R-SW	26%	$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T8	ODA SUB>100K $ /100emp /mo	$1.82	R-SW	26%	$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1	OPSRSK PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2	OPSRSK PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3	OPSRSK PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4	OPSRSK PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5	OPSRSK PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6	OPSRSK PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7	OPSRSK PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8	OPSRSK PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-OPSRSK-S-T1	OPSRSK SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T2	OPSRSK SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T3	OPSRSK SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T4	OPSRSK SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T5	OPSRSK SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T6	OPSRSK SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T7	OPSRSK SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T8	OPSRSK SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1	PCI PERP $ /admin /mo	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2	PCI PERP<5K$ /100emp /mo	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3	PCI PERP<10K$ /100emp /mo	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4	PCI PERP<25K$ /100emp /mo	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5	PCI PERP<50K$ /100emp /mo	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6	PCI PERP<75K$ /100emp /mo	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7	PCI PERP<100K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T8	PCI PERP>100K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T1	PCI SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T2	PCI SUB<5K$ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T3	PCI SUB<10K$ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T4	PCI SUB<25K$ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T5	PCI SUB<50K$ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T6	PCI SUB<75K$ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T7	PCI SUB<100K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T8	PCI SUB>100K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1	POAM PERP $ /admin /mo	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2	POAM PERP<5K$ /100emp /mo	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T3	POAM PERP<10K$ /100emp /mo	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4	POAM PERP<25K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5	POAM PERP<50K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6	POAM PERP<75K$ /100emp /mo	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7	POAM PERP<100K$ /100emp /mo	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8	POAM PERP>100K$ /100emp /mo	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T1	POAM SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T2	POAM SUB<5K$ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T3	POAM SUB<10K$ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T4	POAM SUB<25K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T5	POAM SUB<50K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T6	POAM SUB<75K$ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T7	POAM SUB<100K$ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T8	POAM SUB>100K$ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1	POLICY PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2	POLICY PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3	POLICY PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4	POLICY PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5	POLICY PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6	POLICY PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7	POLICY PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8	POLICY PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T1	POLICY SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T2	POLICY SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T3	POLICY SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T4	POLICY SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T5	POLICY SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T6	POLICY SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T7	POLICY SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T8	POLICY SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1	RESMGNT PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2	RESMGNT PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T3	RESMGNT PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4	RESMGNT PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5	RESMGNT PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6	RESMGNT PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7	RESMGNT PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8	RESMGNT PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T1	RESMGNT SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T2	RESMGNT SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T3	RESMGNT SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T4	RESMGNT SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T5	RESMGNT SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T6	RESMGNT SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T7	RESMGNT SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T8	RESMGNT SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1	RISKCAT PERP $ /admin /mo	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2	RISKCAT PERP<5K$ /100emp /mo	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3	RISKCAT PERP<10K$ /100emp /mo	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4	RISKCAT PERP<25K$ /100emp /mo	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5	RISKCAT PERP<50K$ /100emp /mo	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6	RISKCAT PERP<75K$ /100emp /mo	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7	RISKCAT PERP<100K$ /100emp /mo	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8	RISKCAT PERP>100K$ /100emp /mo	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-RISKCAT-S-T1	RISKCAT SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T2	RISKCAT SUB<5K$ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T3	RISKCAT SUB<10K$ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T4	RISKCAT SUB<25K$ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T5	RISKCAT SUB<50K$ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T6	RISKCAT SUB<75K$ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T7	RISKCAT SUB<100K$ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T8	RISKCAT SUB>100K$ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1	RSKINV PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2	RSKINV PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3	RSKINV PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4	RSKINV PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5	RSKINV PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6	RSKINV PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7	RSKINV PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T8	RSKINV PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T1	RSKINV SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T2	RSKINV SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T3	RSKINV SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T4	RSKINV SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T5	RSKINV SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T6	RSKINV SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T7	RSKINV SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T8	RSKINV SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1	SECBRCH PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2	SECBRCH PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T3	SECBRCH PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4	SECBRCH PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5	SECBRCH PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6	SECBRCH PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7	SECBRCH PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8	SECBRCH PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T1	SECBRCH SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T2	SECBRCH SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T3	SECBRCH SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T4	SECBRCH SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T5	SECBRCH SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T6	SECBRCH SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T7	SECBRCH SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T8	SECBRCH SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1	SECINCD PERP $ /admin	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2	SECINCD PERP<5K $ /100emp	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3	SECINCD PERP<10K $ /100emp	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4	SECINCD PERP<25K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5	SECINCD PERP<50K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6	SECINCD PERP<75K $ /100emp	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7	SECINCD PERP<100K $ /100emp	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8	SECINCD PERP>100K $ /100emp	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T1	SECINCD SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T2	SECINCD SUB<5K $ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T3	SECINCD SUB<10K $ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T4	SECINCD SUB<25K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T5	SECINCD SUB<50K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T6	SECINCD SUB<75K $ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T7	SECINCD SUB<100K $ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T8	SECINCD SUB>100K $ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1	TPGCTLG PERP $ /admin	$56,175.00	R-SW	26%	$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2	TPGCTLG PERP<5K $ /100emp	$955.00	R-SW	26%	$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T3	TPGCTLG PERP<10K $ /100emp	$573.00	R-SW	26%	$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4	TPGCTLG PERP<25K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5	TPGCTLG PERP<50K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6	TPGCTLG PERP<75K $ /100emp	$229.20	R-SW	26%	$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7	TPGCTLG PERP<100K $ /100emp	$191.00	R-SW	26%	$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8	TPGCTLG PERP>100K $ /100emp	$152.80	R-SW	26%	$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T1	TPGCTLG SUB $ /admin /mo	$2,340.63	R-SW	26%	$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T2	TPGCTLG SUB<5K $ /100emp /mo	$39.79	R-SW	26%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T3	TPGCTLG SUB<10K $ /100emp /mo	$23.88	R-SW	26%	$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T4	TPGCTLG SUB<25K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T5	TPGCTLG SUB<50K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T6	TPGCTLG SUB<75K $ /100emp /mo	$9.55	R-SW	26%	$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T7	TPGCTLG SUB<100K $ /100emp /mo	$7.96	R-SW	26%	$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T8	TPGCTLG SUB>100K $ /100emp /mo	$6.37	R-SW	26%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1	TPGENG PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2	TPGENG PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3	TPGENG PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4	TPGENG PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5	TPGENG PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6	TPGENG PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7	TPGENG PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8	TPGENG PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SUPENG-S-T1	TPGENG SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T2	TPGENG SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T3	TPGENG SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T4	TPGENG SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T5	TPGENG SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T6	TPGENG SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T7	TPGENG SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T8	TPGENG SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1	TPGGOV PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2	TPGGOV PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3	TPGGOV PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4	TPGGOV PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5	TPGGOV PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6	TPGGOV PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7	TPGGOV PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T8	TPGGOV PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T1	TPGGOV SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T2	TPGGOV SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T3	TPGGOV SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T4	TPGGOV SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T5	TPGGOV SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T6	TPGGOV SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T7	TPGGOV SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T8	TPGGOV SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1	TPGRSK PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2	TPGRSK PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T3	TPGRSK PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4	TPGRSK PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5	TPGRSK PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6	TPGRSK PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7	TPGRSK PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8	TPGRSK PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T1	TPGRSK SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T2	TPGRSK SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T3	TPGRSK SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T4	TPGRSK SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T5	TPGRSK SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T6	TPGRSK SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T7	TPGRSK SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T8	TPGRSK SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1	VULMGNT PERP $ /admin	$112,350.00	R-SW	26%	$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2	VULMGNT PERP<5K $ /100emp	$1,910.00	R-SW	26%	$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3	VULMGNT PERP<10K $ /100emp	$1,146.00	R-SW	26%	$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4	VULMGNT PERP<25K $ /100emp	$764.00	R-SW	26%	$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5	VULMGNT PERP<50K $ /100emp	$611.20	R-SW	26%	$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6	VULMGNT PERP<75K $ /100emp	$458.40	R-SW	26%	$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7	VULMGNT PERP<100K $ /100emp	$382.00	R-SW	26%	$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8	VULMGNT PERP>100K $ /100emp	$305.60	R-SW	26%	$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T1	VULMGNT SUB $ /admin /mo	$4,681.25	R-SW	26%	$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T2	VULMGNT SUB<5K $ /100emp /mo	$79.58	R-SW	26%	$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T3	VULMGNT SUB<10K $ /100emp /mo	$47.75	R-SW	26%	$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T4	VULMGNT SUB<25K $ /100emp /mo	$31.83	R-SW	26%	$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T5	VULMGNT SUB<50K $ /100emp /mo	$25.47	R-SW	26%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T6	VULMGNT SUB<75K $ /100emp /mo	$19.10	R-SW	26%	$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T7	VULMGNT SUB<100K $ /100emp /mo	$15.92	R-SW	26%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T8	VULMGNT SUB>100K $ /100emp /mo	$12.73	R-SW	26%	$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	IIDEB1	IID Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	IIDEE1	IID Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P	Incident 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T	Incident 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P	Incident 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T	Incident 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P	Incident 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T	Incident 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P	Incident 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T	Incident 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P	Incident G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T	Incident G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P	INC>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T	INC>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T-B1	INC>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P	Incident User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-T	Incident User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	KEON CA TRIAL	Certificate Authority Trial Kit - 25 Users	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KEON RA TRIAL	Registration Authority Trial Kit - 25 Users	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KRM	RSA Key Recovery Manager	$20,000.00	R-SW	26%	$14,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MOBILE PERP	GRC Mobile for Perpetual License	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MOBILE TERM	GRC Mobile for Term License	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P	ODA 40001-100000 Perp Lic	$40,020.00	R-SW	26%	$29,614.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T	ODA 40001-100000 Term Lic [Per Month Pricing]	$960.00	R-SW	26%	$710.40	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ODA-1500-P	ODA 0-1500 Perp Lic	$7,020.00	R-SW	26%	$5,194.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T	ODA 0-1500 Term Lic [Per Month Pricing]	$170.00	R-SW	26%	$125.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P	ODA 5001-40000 Perp Lic	$27,540.00	R-SW	26%	$20,379.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-T	ODA 5001-40000 Term Lic [Per Month Pricing]	$660.00	R-SW	26%	$488.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P	ODA 1501-5000 Perp Lic	$20,040.00	R-SW	26%	$14,829.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T	ODA 1501-5000 Term Lic [Per Month Pricing]	$475.00	R-SW	26%	$351.50	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P	ODA G100000 Perp Lic	$55,020.00	R-SW	26%	$40,714.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T	ODA G100000 Term Lic [Per Month Pricing]	$1,310.00	R-SW	26%	$969.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P	ODA>100KPerp w/1ODA cost /1Kemp	$400.20	R-SW	26%	$296.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T	ODA>100KTerm w/1ODA cost /1Kemp /mo	$9.60	R-SW	26%	$7.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T-B1	ODA>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P	ODA User Perp Lic	$360.00	R-SW	26%	$266.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T	ODA User Term Lic [Per Month Pricing]	$8.60	R-SW	26%	$6.36	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0000250	RSA SecurID Authenticator On-demand per user for qty's between 10 - 250	$24.75	R-SW	26%	$18.32	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0000750	RSA SecurID Authenticator On-demand per user for qty's between 255 -750	$22.75	R-SW	26%	$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0001500	RSA SecurID Authenticator On-demand per user for qty's between 755 - 1,500	$21.63	R-SW	26%	$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0002500	RSA SecurID Authenticator On-demand per user for qty's between 1,505 - 2,500	$20.38	R-SW	26%	$15.08	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0005000	RSA SecurID Authenticator On-demand per user for qty's between 2,505 - 5,000	$18.38	R-SW	26%	$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0007500	RSA SecurID Authenticator On-demand per user for qty's between 5,005 - 7,500	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0010000	RSA SecurID Authenticator On-demand per user for qty's between 7,505 - 10,000	$14.38	R-SW	26%	$10.64	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0015000	RSA SecurID Authenticator On-demand per user for qty's between 10,005 - 15,000	$13.63	R-SW	26%	$10.09	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0025000	RSA SecurID Authenticator On-demand per user for qty's between 15,005 - 25,000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	OND1000000	RSA SecurID Authenticator On-demand per user for qty's between 25,005 - 1,000,000	$11.25	R-SW	26%	$8.33	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P	Policy 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T	Policy 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P	Policy 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T	Policy 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P	Policy 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T	Policy 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P	Policy 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T	Policy 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P	Policy G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T	Policy G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P	POL>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T	POL>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T-B1	POL>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P	Policy User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T	Policy User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000010	AM Appliance RBAODA bundle for 10 users	$3,860.22	R-SW	26%	$2,856.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000025	AM Appliance RBAODA bundle for 25 users	$5,159.95	R-SW	26%	$3,818.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000050	AM Appliance RBAODA bundle for 50 users	$6,727.10	R-SW	26%	$4,978.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000100	AM Appliance RBAODA bundle for 100 users	$9,914.11	R-SW	26%	$7,336.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAVBDL000010	AM RBAODA bundle for 10 users	$866.48	R-SW	26%	$641.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAVBDL000025	AM RBAODA bundle for 25 users	$2,166.21	R-SW	26%	$1,603.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAVBDL000050	AM RBAODA bundle for 50 users	$3,733.36	R-SW	26%	$2,762.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAVBDL000100	AM RBAODA bundle for 100 users	$6,920.37	R-SW	26%	$5,121.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RRM	RSA Registration Manager per User	$1.00	R-SW	26%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010017	RSA SecurID Appliance 130 Conversion Kit	$2,995.00	R-SW	26%	$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010018	RSA SecurID Appliance 250 Conversion Kit	$9,495.00	R-SW	26%	$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010727	CCI Standard for 1 year	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010728	CCI Platinum Tier 1 for 1 year	$180,000.00	R-SW	26%	$133,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010729	CCI Platinum Tier 2 for 1 year	$150,000.00	R-SW	26%	$111,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0010810-2	RSA Authentication Manager 8.x 2 User Trial with Virtual Appliance, 2 SID700, 2 s/w tokens	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0010810-25	25 User License, 2 s/w tokens	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0010810-25-DL	Auth Manger 8.x DownloadableTrial	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018020	R620 Appliance ACM/Governance	$25,000.00	R-SW	26%	$18,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018024	R720 Appliance ACM/Governance	$50,000.00	R-SW	26%	$37,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018035	R620 Appliance ACM/AFX/Lifecycle	$25,000.00	R-SW	26%	$18,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018036	R720 Appliance ACM/AFX/Lifecycle	$50,000.00	R-SW	26%	$37,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018037	Software Bundle	$5,000.00	R-SW	26%	$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500BHINT	RSA SecurID AM8 Intel Appliance 130HW BR (includes Advanced Hardware Replacement fo	$2,995.00	R-SW	26%	$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500INT	RSA SecurID AM8 Intel Appliance 130 Hardware (includes Advanced Hardware Replacemen	$2,995.00	R-SW	26%	$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010510BHINT	RSA SecurID AM8 Intel Appliance 250HW BR (includes Advanced Hardware Replacement fo	$9,495.00	R-SW	26%	$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010510INT	RSA SecurID AM8 Intel Appliance 250 Hardware (includes Advanced Hardware Replacemen	$9,495.00	R-SW	26%	$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P	Risk 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T	Risk 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P	Risk 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T	Risk 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P	Risk 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T	Risk 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P	Risk 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T	Risk 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P	Risk G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T	Risk G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P	RSK>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T	RSK>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T-B1	RSK>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P	Risk User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T	Risk User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000	RSA Validation Manager per User for qty's between 501 - 1000	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RVM10000	RSA Validation Manager per User for qty's between 5001 - 10000	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM100000	RSA Validation Manager per User for qty's between 50001 - 100000	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000	RSA Validation Manager per User for qty's between 900001 - 1000000	$1.70	R-SW	26%	$1.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1MIL	RSA Validation Manager per User for qty's greater than 1,000,000	$1.60	R-SW	26%	$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000	RSA Validation Manager per User for qty's between 100001 - 200000	$4.00	R-SW	26%	$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000	RSA Validation Manager per User for qty's between 10001 - 25000	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000	RSA Validation Manager per User for qty's between 200001 - 300000	$3.40	R-SW	26%	$2.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000	RSA Validation Manager per User for qty's between 300001 - 400000	$3.00	R-SW	26%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500	RSA Validation Manager per User for qty's between 201 - 500	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000	RSA Validation Manager per User for qty's between 1001 - 5000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000	RSA Validation Manager per User for qty's between 25001 - 50000	$6.50	R-SW	26%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000	RSA Validation Manager per User for qty's between 400001 - 500000	$2.75	R-SW	26%	$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000	RSA Validation Manager per User for qty's between 500001 - 600000	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000	RSA Validation Manager per User for qty's between 600001 - 700000	$2.25	R-SW	26%	$1.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000	RSA Validation Manager per User for qty's between 700001 - 800000	$2.00	R-SW	26%	$1.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000	RSA Validation Manager per User for qty's between 800001 - 900000	$1.80	R-SW	26%	$1.33	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-10	S700E 6 Digit 30 Sec 24 Mo 10 Pack	$530.00	R-SW	26%	$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-100	S700E 6 Digit 30Sec 24 Mo 100 Pack	$5,300.00	R-SW	26%	$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-25	S700E 6 Digit 30Sec 24 Mo 25 Pack	$1,325.00	R-SW	26%	$980.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-250	S700E 6 Digit 30Sec 24 Mo 250 Pack	$13,250.00	R-SW	26%	$9,805.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-5	S700E 6 Digit 30Sec 24 Mo 5 Pack	$265.00	R-SW	26%	$196.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-50	S700E 6 Digit 30Sec 24 Mo 50 Pack	$2,650.00	R-SW	26%	$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-A	S700E 6 Digit 30Sec 24 Mo qty 255-750	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-B	S700E 6 Digit 30Sec 24 Mo qty 755-1500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-C	S700E 6 Digit 30Sec 24 Mo qty 1505-2500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-D	S700E 6 Digit 30Sec 24 Mo qty 2505-5K	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-E	S700E 6 Digit 30Sec 24 Mo qty 5005-7500	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-F	S700E 6 Digit 30Sec 24 Mo qty 7505-10K	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-G	S700E 6 Digit 30Sec 24 Mo qty 10005-15K	$30.50	R-SW	26%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-H	S700E 6 Digit 30Sec 24 Mo qty 15005-25K	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-I	S700E 6 Digit 30Sec 24 Mo qty 25005-1M	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-10	S700E 6 Digit 30 Sec 36 Mo 10 Pack	$650.00	R-SW	26%	$481.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-100	S700E 6 Digit 30Sec 36 Mo 100 Pack	$6,500.00	R-SW	26%	$4,810.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-25	S700E 6 Digit 30Sec 36 Mo 25 Pack	$1,625.00	R-SW	26%	$1,202.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-250	S700E 6 Digit 30Sec 36 Mo 250 Pack	$16,250.00	R-SW	26%	$12,025.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-5	S700E 6 Digit 30Sec 36 Mo 5 Pack	$325.00	R-SW	26%	$240.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-50	S700E 6 Digit 30Sec 36 Mo 50 Pack	$3,250.00	R-SW	26%	$2,405.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-A	S700E 6 Digit 30Sec 36 Mo qty 255-750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-B	S700E 6 Digit 30Sec 36 Mo qty 755-1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-C	S700E 6 Digit 30Sec 36 Mo qty 1505-2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-D	S700E 6 Digit 30Sec 36 Mo qty 2505-5K	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-E	S700E 6 Digit 30Sec 36 Mo qty 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-F	S700E 6 Digit 30Sec 36 Mo qty 7505-10K	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-G	S700E 6 Digit 30Sec 36 Mo qty 10005-15K	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-H	S700E 6 Digit 30Sec 36 Mo qty 15005-25K	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-I	S700E 6 Digit 30Sec 36 Mo qty 25005-1M	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-10	S700E 6 Digit 30 Sec 48 Mo 10 Pack	$770.00	R-SW	26%	$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-100	S700E 6 Digit 30Sec 48 Mo 100 Pack	$7,700.00	R-SW	26%	$5,698.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-25	S700E 6 Digit 30Sec 48 Mo 25 Pack	$1,925.00	R-SW	26%	$1,424.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-250	S700E 6 Digit 30Sec 48 Mo 250 Pack	$19,250.00	R-SW	26%	$14,245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-5	S700E 6 Digit 30Sec 48 Mo 5 Pack	$385.00	R-SW	26%	$284.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-50	S700E 6 Digit 30Sec 48 Mo 50 Pack	$3,850.00	R-SW	26%	$2,849.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-A	S700E 6 Digit 30Sec 48 Mo qty 255-750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-B	S700E 6 Digit 30Sec 48 Mo qty 755-1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-C	S700E 6 Digit 30Sec 48 Mo qty 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-D	S700E 6 Digit 30Sec 48 Mo qty 2505-5K	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-E	S700E 6 Digit 30Sec 48 Mo qty 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-F	S700E 6 Digit 30Sec 48 Mo qty 7505-10K	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-G	S700E 6 Digit 30Sec 48 Mo qty 10005-15K	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-H	S700E 6 Digit 30Sec 48 Mo qty 15005-25K	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-I	S700E 6 Digit 30Sec 48 Mo qty 25005-1M	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-10	S700E 6 Digit 30 Sec 60 Mo 10 Pack	$890.00	R-SW	26%	$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-100	S700E 6 Digit 30Sec 60 Mo 100 Pack	$8,900.00	R-SW	26%	$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-25	S700E 6 Digit 30Sec 60 Mo 25 Pack	$2,225.00	R-SW	26%	$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-250	S700E 6 Digit 30Sec 60 Mo 250 Pack	$22,250.00	R-SW	26%	$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-5	S700E 6 Digit 30Sec 60 Mo 5 Pack	$445.00	R-SW	26%	$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-50	S700E 6 Digit 30Sec 60 Mo 50 Pack	$4,450.00	R-SW	26%	$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-A	S700E 6 Digit 30Sec 60 Mo qty 255-750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-B	S700E 6 Digit 30Sec 60 Mo qty 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-C	S700E 6 Digit 30Sec 60 Mo qty 1505-2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-D	S700E 6 Digit 30Sec 60 Mo qty 2505-5K	$63.50	R-SW	26%	$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-E	S700E 6 Digit 30Sec 60 Mo qty 5005-7500	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-F	S700E 6 Digit 30Sec 60 Mo qty 7505-10K	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-G	S700E 6 Digit 30Sec 60 Mo qty 10005-15K	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-H	S700E 6 Digit 30Sec 60 Mo qty 15005-25K	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-I	S700E 6 Digit 30Sec 60 Mo qty 25005-1M	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-10	S700E 6 Digit 60 Sec 24 Mo 10 Pack	$500.00	R-SW	26%	$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-100	S700E 6 Digit 60Sec 24 Mo 100 Pack	$5,000.00	R-SW	26%	$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-25	S700E 6 Digit 60Sec 24 Mo 25 Pack	$1,250.00	R-SW	26%	$925.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-250	S700E 6 Digit 60Sec 24 Mo 250 Pack	$12,500.00	R-SW	26%	$9,250.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S700E-6-60-24-5	S700E 6 Digit 60Sec 24 Mo 5 Pack	$250.00	R-SW	26%	$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-50	S700E 6 Digit 60Sec 24 Mo 50 Pack	$2,500.00	R-SW	26%	$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-A	S700E 6 Digit 60Sec 24 Mo qty 255-750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-B	S700E 6 Digit 60Sec 24 Mo qty 755-1500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-C	S700E 6 Digit 60Sec 24 Mo qty 1505-2500	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-D	S700E 6 Digit 60Sec 24 Mo qty 2505-5K	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-E	S700E 6 Digit 60Sec 24 Mo qty 5005-7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-F	S700E 6 Digit 60Sec 24 Mo qty 7505-10K	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-G	S700E 6 Digit 60Sec 24 Mo qty 10005-15K	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-H	S700E 6 Digit 60Sec 24 Mo qty 15005-25K	$24.50	R-SW	26%	$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-I	S700E 6 Digit 60Sec 24 Mo qty 25005-1M	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-10	S700E 6 Digit 60 Sec 36 Mo 10 Pack	$620.00	R-SW	26%	$458.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-100	S700E 6 Digit 60Sec 36 Mo 100 Pack	$6,200.00	R-SW	26%	$4,588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-25	S700E 6 Digit 60Sec 36 Mo 25 Pack	$1,550.00	R-SW	26%	$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-250	S700E 6 Digit 60Sec 36 Mo 250 Pack	$15,500.00	R-SW	26%	$11,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-5	S700E 6 Digit 60Sec 36 Mo 5 Pack	$310.00	R-SW	26%	$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-50	S700E 6 Digit 60Sec 36 Mo 50 Pack	$3,100.00	R-SW	26%	$2,294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-A	S700E 6 Digit 60Sec 36 Mo qty 255-750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-B	S700E 6 Digit 60Sec 36 Mo qty 755-1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-C	S700E 6 Digit 60Sec 36 Mo qty 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-D	S700E 6 Digit 60Sec 36 Mo qty 2505-5K	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-E	S700E 6 Digit 60Sec 36 Mo qty 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-F	S700E 6 Digit 60Sec 36 Mo qty 7505-10K	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-G	S700E 6 Digit 60Sec 36 Mo qty 10005-15K	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-H	S700E 6 Digit 60Sec 36 Mo qty 15005-25K	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-I	S700E 6 Digit 60Sec 36 Mo qty 25005-1M	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-10	S700E 6 Digit 60 Sec 48 Mo 10 Pack	$740.00	R-SW	26%	$547.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-100	S700E 6 Digit 60Sec 48 Mo 100 Pack	$7,400.00	R-SW	26%	$5,476.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-25	S700E 6 Digit 60Sec 48 Mo 25 Pack	$1,850.00	R-SW	26%	$1,369.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-250	S700E 6 Digit 60Sec 48 Mo 250 Pack	$18,500.00	R-SW	26%	$13,690.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-5	S700E 6 Digit 60Sec 48 Mo 5 Pack	$370.00	R-SW	26%	$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-50	S700E 6 Digit 60Sec 48 Mo 50 Pack	$3,700.00	R-SW	26%	$2,738.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-A	S700E 6 Digit 60Sec 48 Mo qty 255-750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-B	S700E 6 Digit 60Sec 48 Mo qty 755-1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-C	S700E 6 Digit 60Sec 48 Mo qty 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-D	S700E 6 Digit 60Sec 48 Mo qty 2505-5K	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-E	S700E 6 Digit 60Sec 48 Mo qty 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-F	S700E 6 Digit 60Sec 48 Mo qty 7505-10K	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-G	S700E 6 Digit 60Sec 48 Mo qty 10005-15K	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-H	S700E 6 Digit 60Sec 48 Mo qty 15005-25K	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-I	S700E 6 Digit 60Sec 48 Mo qty 25005-1M	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-10	S700E 6 Digit 60 Sec 60 Mo 10 Pack	$860.00	R-SW	26%	$636.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-100	S700E 6 Digit 60Sec 60 Mo 100 Pack	$8,600.00	R-SW	26%	$6,364.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-25	S700E 6 Digit 60Sec 60 Mo 25 Pack	$2,150.00	R-SW	26%	$1,591.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-250	S700E 6 Digit 60Sec 60 Mo 250 Pack	$21,500.00	R-SW	26%	$15,910.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-5	S700E 6 Digit 60Sec 60 Mo 5 Pack	$430.00	R-SW	26%	$318.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-50	S700E 6 Digit 60Sec 60 Mo 50 Pack	$4,300.00	R-SW	26%	$3,182.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-A	S700E 6 Digit 60Sec 60 Mo qty 255-750	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-B	S700E 6 Digit 60Sec 60 Mo qty 755-1500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-C	S700E 6 Digit 60Sec 60 Mo qty 1505-2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-D	S700E 6 Digit 60Sec 60 Mo qty 2505-5K	$60.50	R-SW	26%	$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-E	S700E 6 Digit 60Sec 60 Mo qty 5005-7500	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-F	S700E 6 Digit 60Sec 60 Mo qty 7505-10K	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-G	S700E 6 Digit 60Sec 60 Mo qty 10005-15K	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-H	S700E 6 Digit 60Sec 60 Mo qty 15005-25K	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-I	S700E 6 Digit 60Sec 60 Mo qty 25005-1M	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-10	S800E 6 Digit 30 Sec 24 Mo 10 Pack	$630.00	R-SW	26%	$466.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-100	S800E 6 Digit 30Sec 24 Mo 100 Pack	$6,300.00	R-SW	26%	$4,662.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-25	S800E 6 Digit 30Sec 24 Mo 25 Pack	$1,575.00	R-SW	26%	$1,165.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-250	S800E 6 Digit 30Sec 24 Mo 250 Pack	$15,750.00	R-SW	26%	$11,655.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-5	S800E 6 Digit 30Sec 24 Mo 5 Pack	$315.00	R-SW	26%	$233.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-50	S800E 6 Digit 30Sec 24 Mo 50 Pack	$3,150.00	R-SW	26%	$2,331.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-A	S800E 6 Digit 30Sec 24 Mo qty 255-750	$57.50	R-SW	26%	$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-B	S800E 6 Digit 30Sec 24 Mo qty 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-C	S800E 6 Digit 30Sec 24 Mo qty 1505-2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-D	S800E 6 Digit 30Sec 24 Mo qty 2505-5K	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-E	S800E 6 Digit 30Sec 24 Mo qty 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-F	S800E 6 Digit 30Sec 24 Mo qty 7505-10K	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-G	S800E 6 Digit 30Sec 24 Mo qty 10005-15K	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-H	S800E 6 Digit 30Sec 24 Mo qty 15005-25K	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-I	S800E 6 Digit 30Sec 24 Mo qty 25005-1M	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-10	S800E 6 Digit 30 Sec 36 Mo 10 Pack	$775.00	R-SW	26%	$573.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-100	S800E 6 Digit 30Sec 36 Mo 100 Pack	$7,750.00	R-SW	26%	$5,735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-25	S800E 6 Digit 30Sec 36 Mo 25 Pack	$1,937.50	R-SW	26%	$1,433.75	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-250	S800E 6 Digit 30Sec 36 Mo 250 Pack	$19,375.00	R-SW	26%	$14,337.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-5	S800E 6 Digit 30Sec 36 Mo 5 Pack	$387.50	R-SW	26%	$286.75	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-50	S800E 6 Digit 30Sec 36 Mo 50 Pack	$3,875.00	R-SW	26%	$2,867.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-A	S800E 6 Digit 30Sec 36 Mo qty 255-750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-B	S800E 6 Digit 30Sec 36 Mo qty 755-1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-C	S800E 6 Digit 30Sec 36 Mo qty 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S800E-6-30-36-D	S800E 6 Digit 30Sec 36 Mo qty 2505-5K	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-E	S800E 6 Digit 30Sec 36 Mo qty 5005-7500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-F	S800E 6 Digit 30Sec 36 Mo qty 7505-10K	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-G	S800E 6 Digit 30Sec 36 Mo qty 10005-15K	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-H	S800E 6 Digit 30Sec 36 Mo qty 15005-25K	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-I	S800E 6 Digit 30Sec 36 Mo qty 25005-1M	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-10	S800E 6 Digit 30 Sec 48 Mo 10 Pack	$920.00	R-SW	26%	$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-100	S800E 6 Digit 30Sec 48 Mo 100 Pack	$9,200.00	R-SW	26%	$6,808.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-25	S800E 6 Digit 30Sec 48 Mo 25 Pack	$2,300.00	R-SW	26%	$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-250	S800E 6 Digit 30Sec 48 Mo 250 Pack	$23,000.00	R-SW	26%	$17,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-5	S800E 6 Digit 30Sec 48 Mo 5 Pack	$460.00	R-SW	26%	$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-50	S800E 6 Digit 30Sec 48 Mo 50 Pack	$4,600.00	R-SW	26%	$3,404.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-A	S800E 6 Digit 30Sec 48 Mo qty 255-750	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-B	S800E 6 Digit 30Sec 48 Mo qty 755-1500	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-C	S800E 6 Digit 30Sec 48 Mo qty 1505-2500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-D	S800E 6 Digit 30Sec 48 Mo qty 2505-5K	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-E	S800E 6 Digit 30Sec 48 Mo qty 5005-7500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-F	S800E 6 Digit 30Sec 48 Mo qty 7505-10K	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-G	S800E 6 Digit 30Sec 48 Mo qty 10005-15K	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-H	S800E 6 Digit 30Sec 48 Mo qty 15005-25K	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-I	S800E 6 Digit 30Sec 48 Mo qty 25005-1M	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-10	S800E 6 Digit 30 Sec 60 Mo 10 Pack	$1,060.00	R-SW	26%	$784.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-100	S800E 6 Digit 30Sec 60 Mo 100 Pack	$10,600.00	R-SW	26%	$7,844.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-25	S800E 6 Digit 30Sec 60 Mo 25 Pack	$2,650.00	R-SW	26%	$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-250	S800E 6 Digit 30Sec 60 Mo 250 Pack	$26,500.00	R-SW	26%	$19,610.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-5	S800E 6 Digit 30Sec 60 Mo 5 Pack	$530.00	R-SW	26%	$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-50	S800E 6 Digit 30Sec 60 Mo 50 Pack	$5,300.00	R-SW	26%	$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-A	S800E 6 Digit 30Sec 60 Mo qty 255-750	$96.00	R-SW	26%	$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-B	S800E 6 Digit 30Sec 60 Mo qty 755-1500	$91.50	R-SW	26%	$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-C	S800E 6 Digit 30Sec 60 Mo qty 1505-2500	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-D	S800E 6 Digit 30Sec 60 Mo qty 2505-5K	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-E	S800E 6 Digit 30Sec 60 Mo qty 5005-7500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-F	S800E 6 Digit 30Sec 60 Mo qty 7505-10K	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-G	S800E 6 Digit 30Sec 60 Mo qty 10005-15K	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-H	S800E 6 Digit 30Sec 60 Mo qty 15005-25K	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-I	S800E 6 Digit 30Sec 60 Mo qty 25005-1M	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-10	S800E 6 Digit 60 Sec 24 Mo 10 Pack	$600.00	R-SW	26%	$444.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-100	S800E 6 Digit 60Sec 24 Mo 100 Pack	$6,000.00	R-SW	26%	$4,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-25	S800E 6 Digit 60Sec 24 Mo 25 Pack	$1,500.00	R-SW	26%	$1,110.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-250	S800E 6 Digit 60Sec 24 Mo 250 Pack	$15,000.00	R-SW	26%	$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-5	S800E 6 Digit 60Sec 24 Mo 5 Pack	$300.00	R-SW	26%	$222.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-50	S800E 6 Digit 60Sec 24 Mo 50 Pack	$3,000.00	R-SW	26%	$2,220.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-A	S800E 6 Digit 60Sec 24 Mo qty 255-750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-B	S800E 6 Digit 60Sec 24 Mo qty 755-1500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-C	S800E 6 Digit 60Sec 24 Mo qty 1505-2500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-D	S800E 6 Digit 60Sec 24 Mo qty 2505-5K	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-E	S800E 6 Digit 60Sec 24 Mo qty 5005-7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-F	S800E 6 Digit 60Sec 24 Mo qty 7505-10K	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-G	S800E 6 Digit 60Sec 24 Mo qty 10005-15K	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-H	S800E 6 Digit 60Sec 24 Mo qty 15005-25K	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-I	S800E 6 Digit 60Sec 24 Mo qty 25005-1M	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-10	S800E 6 Digit 60 Sec 36 Mo 10 Pack	$745.00	R-SW	26%	$551.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-100	S800E 6 Digit 60Sec 36 Mo 100 Pack	$7,450.00	R-SW	26%	$5,513.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-25	S800E 6 Digit 60Sec 36 Mo 25 Pack	$1,862.50	R-SW	26%	$1,378.25	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-250	S800E 6 Digit 60Sec 36 Mo 250 Pack	$18,625.00	R-SW	26%	$13,782.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-5	S800E 6 Digit 60Sec 36 Mo 5 Pack	$372.50	R-SW	26%	$275.65	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-50	S800E 6 Digit 60Sec 36 Mo 50 Pack	$3,725.00	R-SW	26%	$2,756.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-A	S800E 6 Digit 60Sec 36 Mo qty 255-750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-B	S800E 6 Digit 60Sec 36 Mo qty 755-1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-C	S800E 6 Digit 60Sec 36 Mo qty 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-D	S800E 6 Digit 60Sec 36 Mo qty 2505-5K	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-E	S800E 6 Digit 60Sec 36 Mo qty 5005-7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-F	S800E 6 Digit 60Sec 36 Mo qty 7505-10K	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-G	S800E 6 Digit 60Sec 36 Mo qty 10005-15K	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-H	S800E 6 Digit 60Sec 36 Mo qty 15005-25K	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-I	S800E 6 Digit 60Sec 36 Mo qty 25005-1M	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-10	S800E 6 Digit 60 Sec 48 Mo 10 Pack	$890.00	R-SW	26%	$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-100	S800E 6 Digit 60Sec 48 Mo 100 Pack	$8,900.00	R-SW	26%	$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-25	S800E 6 Digit 60Sec 48 Mo 25 Pack	$2,225.00	R-SW	26%	$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-250	S800E 6 Digit 60Sec 48 Mo 250 Pack	$22,250.00	R-SW	26%	$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-5	S800E 6 Digit 60Sec 48 Mo 5 Pack	$445.00	R-SW	26%	$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-50	S800E 6 Digit 60Sec 48 Mo 50 Pack	$4,450.00	R-SW	26%	$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-A	S800E 6 Digit 60Sec 48 Mo qty 255-750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-B	S800E 6 Digit 60Sec 48 Mo qty 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-C	S800E 6 Digit 60Sec 48 Mo qty 1505-2500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-D	S800E 6 Digit 60Sec 48 Mo qty 2505-5K	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-E	S800E 6 Digit 60Sec 48 Mo qty 5005-7500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-F	S800E 6 Digit 60Sec 48 Mo qty 7505-10K	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-G	S800E 6 Digit 60Sec 48 Mo qty 10005-15K	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-H	S800E 6 Digit 60Sec 48 Mo qty 15005-25K	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S800E-6-60-48-I	S800E 6 Digit 60Sec 48 Mo qty 25005-1M	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-10	S800E 6 Digit 60 Sec 60 Mo 10 Pack	$1,030.00	R-SW	26%	$762.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-100	S800E 6 Digit 60Sec 60 Mo 100 Pack	$10,300.00	R-SW	26%	$7,622.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-25	S800E 6 Digit 60Sec 60 Mo 25 Pack	$2,575.00	R-SW	26%	$1,905.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-250	S800E 6 Digit 60Sec 60 Mo 250 Pack	$25,750.00	R-SW	26%	$19,055.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-5	S800E 6 Digit 60Sec 60 Mo 5 Pack	$515.00	R-SW	26%	$381.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-50	S800E 6 Digit 60Sec 60 Mo 50 Pack	$5,150.00	R-SW	26%	$3,811.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-A	S800E 6 Digit 60Sec 60 Mo qty 255-750	$93.00	R-SW	26%	$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-B	S800E 6 Digit 60Sec 60 Mo qty 755-1500	$88.50	R-SW	26%	$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-C	S800E 6 Digit 60Sec 60 Mo qty 1505-2500	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-D	S800E 6 Digit 60Sec 60 Mo qty 2505-5K	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-E	S800E 6 Digit 60Sec 60 Mo qty 5005-7500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-F	S800E 6 Digit 60Sec 60 Mo qty 7505-10K	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-G	S800E 6 Digit 60Sec 60 Mo qty 10005-15K	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-H	S800E 6 Digit 60Sec 60 Mo qty 15005-25K	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-I	S800E 6 Digit 60Sec 60 Mo qty 25005-1M	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5LHYBRID-NLTR	Series 5 Hybrid for Logs TR	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5PHYBRID-NLTR	Series 5 Hybrid for Packets TR	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5	Analyst Enterprise, 5 users or less	$27,000.00	R-SW	26%	$19,980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5NFR	Analyst Enterprise, 5 users or less (Not for Resale)	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP10000	SaaS Compliance 5,001 to 10,000 Users	$6.50	R-SW	26%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP100001	SaaS Compliance 100,001 to 250,000 Users	$2.00	R-SW	26%	$1.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP25000	SaaS Compliance 10,001 to 25,000 Users	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP5000	SaaS Compliance up to 5,000 Users	$7.00	R-SW	26%	$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP50000	SaaS Compliance 25,001 to 50,000 Users	$4.00	R-SW	26%	$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP50001	SaaS Compliance 50,001 to 100,000 Users	$3.00	R-SW	26%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ10000	SaaS Prov & Request 5,001 to 10,000 User	$4.64	R-SW	26%	$3.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROVREQ100001	SaaS Prov & Request 100001 - 250000 User	$1.43	R-SW	26%	$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ25000	SaaS Prov & Request 10,001 to 25000 User	$3.93	R-SW	26%	$2.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ5000	SaaS Prov & Request up to 5,000 Users	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ50000	SaaS Prov & Request 25001 to 50000 User	$2.86	R-SW	26%	$2.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ50001	SaaS Prov & Request 50001 to 100000 User	$2.14	R-SW	26%	$1.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO10000	SaaS SSO only 5,001 to 10,000 Users	$4.58	R-SW	26%	$3.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO100001	SaaS SSO 100,001 to 250,000 Users	$1.25	R-SW	26%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO25000	SaaS SSO only 10,001 to 25,000 Users	$3.33	R-SW	26%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO5000	SaaS SSO only up to 5,000 Users	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO50000	SaaS SSO only 25,000 to 50,000 Users	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-SSO50001	SaaS SSO 50,001 to 100,000 Users	$1.67	R-SW	26%	$1.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000025	RSA SAE 10-25users	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000100	RSA SAE 30-100users	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000150	RSA SAE 105-150users	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000250	RSA SAE 155-250users	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000500	RSA SAE 255-500users	$20.80	R-SW	26%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000750	RSA SAE 505-750users	$18.40	R-SW	26%	$13.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0001500	RSA SAE 755-1500users	$15.20	R-SW	26%	$11.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0002500	RSA SAE 1505-2500users	$12.40	R-SW	26%	$9.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0005000	RSA SAE 2505-5Kusers	$10.40	R-SW	26%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0010000	RSA SAE 5005-10Kusers	$8.40	R-SW	26%	$6.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0050000	RSA SAE 10005-50Kusers	$6.00	R-SW	26%	$4.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0100000	RSA SAE 50005-100Kusers	$3.60	R-SW	26%	$2.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE1000000	RSA SAE 100005-1Musers	$2.80	R-SW	26%	$2.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32	32TB High Density DAC Throughput	$21,713.00	R-SW	26%	$16,067.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32-B1	32TB High Density DAC TP BscMnt 1Mo	$180.94	R-SW	26%	$133.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32-E1	32TB High Density DAC TP EnhMnt 1Mo	$217.13	R-SW	26%	$160.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-3TB-2PK	3TB High Den DAC 2Pack for 15 drive DAE	$2,430.00	R-SW	26%	$1,798.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-46	46TB High Density DAC Throughput	$23,963.00	R-SW	26%	$17,732.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-46-B1	46TB High Density DAC TP BscMnt 1Mo	$199.69	R-SW	26%	$147.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-46-E1	46TB High Density DAC TP EnhMnt 1Mo	$239.63	R-SW	26%	$177.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-4TB-2PK	4TB High Den DAC 2Pack for 15 drive DAE	$2,730.00	R-SW	26%	$2,020.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-142	142TB High Density UltraDAC Throughput	$89,240.00	R-SW	26%	$66,037.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-142-B1	142TB High Density UltraDAC TP BscMnt 1M	$743.67	R-SW	26%	$550.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-142-E1	142TB High Density UltraDAC TP EnhMnt 1M	$892.40	R-SW	26%	$660.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-180	180TB High Density UltraDAC Throughput	$98,690.00	R-SW	26%	$73,030.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-180-B1	180TB High Density UltraDAC TP BscMnt 1M	$822.42	R-SW	26%	$608.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDUDAC-180-E1	180TB High Density UltraDAC TP EnhMnt 1M	$986.90	R-SW	26%	$730.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12	12TB High Performance DAC Throughput	$40,538.00	R-SW	26%	$29,998.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12-B1	12TB High Performance DAC TP BscMnt 1Mo	$337.82	R-SW	26%	$249.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12-E1	12TB High Performance DAC TP EnhMnt 1Mo	$405.38	R-SW	26%	$299.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33	33TB High Performance DAC Throughput	$41,393.00	R-SW	26%	$30,630.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33-B1	33TB High Performance DAC TP BscMnt 1Mo	$344.94	R-SW	26%	$255.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33-E1	33TB High Performance DAC TP EnhMnt 1Mo	$413.93	R-SW	26%	$306.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-IPDBExt-SW	Virtual IPDB Extractor S/W	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1	Tier 1, 1-10TB/day NetM PerTB Perp Lic	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2	Tier 2, 11-50TB/day NetM PerTB Perp Lic	$38,400.00	R-SW	26%	$28,416.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3	Tier 3, 51-100TB/day NetM PerTB Perp Lic	$32,600.00	R-SW	26%	$24,124.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4	Tier 4, 101-250TB/day NetM PerTBPerp Lic	$29,300.00	R-SW	26%	$21,682.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5	Tier 5, >250TB/day NetM PerTB Perp Lic	$27,800.00	R-SW	26%	$20,572.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T1	Tier 1, 1-10TB/day NetM PerTB Sub Lic1Mo	$2,143.00	R-SW	26%	$1,585.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T10	Tier 10:>5KTB/day NetMPerTBSubLic1Mo	$919.00	R-SW	26%	$680.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T2	Tier 2, 11-50TB/day NetM PerTB SubLic1Mo	$1,714.00	R-SW	26%	$1,268.36	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-NETMON-S-T3	Tier 3, 51-100TB/day NetM PerTBSubLic1Mo	$1,455.00	R-SW	26%	$1,076.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T4	Tier 4, 101-250TB/day NetMPerTBSubLic1Mo	$1,308.00	R-SW	26%	$967.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T5	Tier 5:250-500TB/day NetMPerTBSubLic1Mo	$1,241.00	R-SW	26%	$918.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T6	Tier 6:500-1KTB/day NetMPerTBSubLic1Mo	$1,174.00	R-SW	26%	$868.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T7	Tier 7:1K-1.5KTB/day NetMPerTBSubLic1Mo	$1,109.00	R-SW	26%	$820.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T8	Tier 8:1.5-3KTB/day NetMPerTBSubLic1Mo	$1,044.00	R-SW	26%	$772.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T9	Tier 9:3K-5KTB/day NetMPerTBSubLic1Mo	$981.00	R-SW	26%	$725.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T1-MSSPG	Tier 1G, 1-10TB/day NetMPerTB Sub Lic1Mo	$2,036.00	R-SW	26%	$1,506.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T1-MSSPP	Tier 1P, 1-10TB/day NetMPerTB Sub Lic1Mo	$1,929.00	R-SW	26%	$1,427.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T2-MSSPG	Tier 2G, 11-50TB/day NetM PerTBSubLic1Mo	$1,628.00	R-SW	26%	$1,204.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T2-MSSPP	Tier 2P, 11-50TB/day NetM PerTBSubLic1Mo	$1,543.00	R-SW	26%	$1,141.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T3-MSSPG	Tier 3G, 51-100TB/day NetMPerTBSubLic1Mo	$1,382.00	R-SW	26%	$1,022.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T3-MSSPP	Tier 3P, 51-100TB/day NetMPerTBSubLic1Mo	$1,310.00	R-SW	26%	$969.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T4-MSSPG	Tier 4G, 101-250TB/dayNetMPerTBSubLic1Mo	$1,243.00	R-SW	26%	$919.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T4-MSSPP	Tier 4P, 101-250TB/dayNetMPerTBSubLic1Mo	$1,177.00	R-SW	26%	$870.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T5-MSSPG	Tier 5G, >250TB/day NetMPerTBSubLic1Mo	$1,179.00	R-SW	26%	$872.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T5-MSSPP	Tier 5P, >250TB/day NetMPerTBSubLic1Mo	$1,117.00	R-SW	26%	$826.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1	Tier 1, 1-10TB/day Mal PerTB Perp Lic	$7,200.00	R-SW	26%	$5,328.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2	Tier 2, 11-50TB/day Mal PerTB Perp Lic	$5,800.00	R-SW	26%	$4,292.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3	Tier 3, 51-100TB/day Mal PerTB Perp Lic	$4,900.00	R-SW	26%	$3,626.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4	Tier 4, 101-250TB/day Mal PerTBPerp Lic	$4,400.00	R-SW	26%	$3,256.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5	Tier 5, >250TB/day Mal PerTB Perp Lic	$4,200.00	R-SW	26%	$3,108.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T1	Tier 1P, 1-10TB/day Mal PerTB Sub Lic1Mo	$321.00	R-SW	26%	$237.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T2	Tier 2P, 11-50TB/day Mal PerTBSubLic1Mo	$259.00	R-SW	26%	$191.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T3	Tier 3P, 51-100TB/day Mal PerTBSubLic1Mo	$219.00	R-SW	26%	$162.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T4	Tier 4P, 101-250TB/dayMal PerTBSubLic1Mo	$197.00	R-SW	26%	$145.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T5	Tier 5P, >250TB/day Mal PerTBSubLic1Mo	$188.00	R-SW	26%	$139.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F	SA S5H 10 GB NDC Fiber Add-on Card	$2,105.00	R-SW	26%	$1,557.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH	Series 5 HeadUnit Archiver	$55,000.00	R-SW	26%	$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-NL	S5 Archiver TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-NLTR	S5SHeadUnit Archiver TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-TR	S5SHeadUnit Archiver TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS	Series 5 Analytics Server with 10 Users	$57,200.00	R-SW	26%	$42,328.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-NL	S5 Analytic Server TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-NLTR	Series 5 -Analytics Svr 10 User TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASTR	Series 5 -Analytics Svr 10 User TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO	Series 5 Broker	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-NL	S5 Broker TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-NLTR	Series 5 Broker TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROTR	Series 5 Broker TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-NL	S5 Concentrator TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-NLTR	Series 5 Concentrator TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA	Series 5 Event Stream Analysis	$66,000.00	R-SW	26%	$48,840.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-NL	S5 Evt Stream Anlysis TP Appl- No SW Lic	$35,800.00	R-SW	26%	$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-NLTR	Series 5 Event Stream Analysis TR	$35,800.00	R-SW	26%	$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-TR	Series 5 Event Stream Analysis TR	$35,800.00	R-SW	26%	$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-1TB-2.5	SA S5H HD 1TB 7.2K 2.5in 6Gbs SAS 2Pk	$1,809.00	R-SW	26%	$1,338.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-1TB-3.5	SA S5H HD 1TB 7.2K 3.5in 6Gbps SAS 2Pk	$1,327.00	R-SW	26%	$981.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-2TB	SA S5H HD 2TB 7.2K 2.5in 12Gbs SAS 2Pk	$3,413.00	R-SW	26%	$2,525.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-6TB	SA S5H HD 6TB 7.2K 3.5in 6Gbps SAS 2Pk	$4,564.00	R-SW	26%	$3,377.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CON	Series 5 Logs Concentrator	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONTR	Series 5 Log Concentrator TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DEC	Series 5 Log Decoder	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-NL	S5 Log Decoder TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-NLTR	Series 5 Log Decoder TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DECTR	Series 5 Log Decoder TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-NL	S5 Hybrid for Logs TP Appl - No SW Lic	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL	Series 5 HeadUnit Malware	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-NL	S5 Malware TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CON	Series 5 Pkts Concentrator	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONTR	Series 5 Packet Concentrator TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DEC	Series 5 Packet Decoder	$46,800.00	R-SW	26%	$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-NL	S5 Packet Decoder TP Appl - No SW Lic	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-NLTR	Series 5 Packet Decoder TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECTR	Series 5 Packet Decoder TR	$27,500.00	R-SW	26%	$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-NL	S5 Hybrid for Packet TP Appl - No SW Lic	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PWR	SA S5H Series 5 Power Supply	$801.00	R-SW	26%	$592.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-SSD-800GB	SA S5H SSD 800GB 2.5in WI 12Gbs SAS 1Pk	$10,564.00	R-SW	26%	$7,817.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-L	Series 5 Hybrid For Logs	$83,100.00	R-SW	26%	$61,494.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5HYBRID-LTR	Series 5 Hybrid for Logs TR	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-P	Series 5 Hybrid For Packets	$83,100.00	R-SW	26%	$61,494.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5HYBRID-PTR	Series 5 Hybrid for Packets TR	$49,100.00	R-SW	26%	$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T1	Tier 1, 50-250GB/day SIEM Per50GBPerpLic	$48,000.00	R-SW	26%	$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2	Tier2, 251GB-1TB/day SIEM Per50GBPerpLic	$38,400.00	R-SW	26%	$28,416.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3	Tier3, 1-2TB/day SIEM Per50GBPerpLic	$32,667.00	R-SW	26%	$24,173.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4	Tier4, 2-5TB/day SIEM Per50GBPerpLic	$29,400.00	R-SW	26%	$21,756.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5	Tier5, >5TB/day SIEM Per50GBPerpLic	$27,933.00	R-SW	26%	$20,670.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T1	Tier 1, 50-250GB/daySIEMPer50GBSubLic1Mo	$2,143.00	R-SW	26%	$1,585.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T10	Tier 10:>1KTB/daySIEMPer50GBSubLic1Mo	$928.00	R-SW	26%	$686.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T1-MSSPG	Tier 1G,50-250GB/daySIEMPer50GBSubLic1Mo	$2,036.00	R-SW	26%	$1,506.64	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-SIEM-S-T1-MSSPP	Tier 1P,50-250GB/daySIEMPer50GBSubLic1Mo	$1,929.00	R-SW	26%	$1,427.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2	Tier2, 251GB-1TB/daySIEMPer50GBSubLic1Mo	$1,714.00	R-SW	26%	$1,268.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2-MSSPG	Tier2G,251GB-1TB/daySIEMPer50GBSubLic1Mo	$1,628.00	R-SW	26%	$1,204.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2-MSSPP	Tier2P,251GB-1TB/daySIEMPer50GBSubLic1Mo	$1,543.00	R-SW	26%	$1,141.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3	Tier3, 1-2TB/daySIEMPer50GBSubLic1Mo	$1,459.00	R-SW	26%	$1,079.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3-MSSPG	Tier3G, 1-2TB/daySIEMPer50GBSubLic1Mo	$1,386.00	R-SW	26%	$1,025.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3-MSSPP	Tier3P, 1-2TB/daySIEMPer50GBSubLic1Mo	$1,313.00	R-SW	26%	$971.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4	Tier4, 2-5TB/daySIEMPer50GBSubLic1Mo	$1,313.00	R-SW	26%	$971.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4-MSSPG	Tier4G, 2-5TB/daySIEMPer50GBSubLic1Mo	$1,247.00	R-SW	26%	$922.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4-MSSPP	Tier4P, 2-5TB/daySIEMPer50GBSubLic1Mo	$1,182.00	R-SW	26%	$874.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5	Tier5: 5-10TB/daySIEMPer50GBSubLic1Mo	$1,247.00	R-SW	26%	$922.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5-MSSPG	Tier5G, >5TB/daySIEMPer50GBSubLic1Mo	$1,185.00	R-SW	26%	$876.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5-MSSPP	Tier5P, >5TB/daySIEMPer50GBSubLic1Mo	$1,122.00	R-SW	26%	$830.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T6	Tier 6:10-50TB/daySIEMPer50GBSubLic1Mo	$1,181.00	R-SW	26%	$873.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T7	Tier 7:50-100TB/daySIEMPer50GBSubLic1Mo	$1,116.00	R-SW	26%	$825.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T8	Tier 8:100-500TB/daySIEMPer50GBSubLic1Mo	$1,052.00	R-SW	26%	$778.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T9	Tier 9:500-1KTB/daySIEMPer50GBSubLic1Mo	$989.00	R-SW	26%	$731.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VLC-SW	Virtual Log Collector S/W	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600	5600 SAN Base Unit	$70,175.00	R-SW	26%	$51,929.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600-B1	5600 SAN Base Unit BscMnt 1Mo	$584.79	R-SW	26%	$432.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600-E1	5600 SAN Base Unit EnhMnt 1Mo	$701.75	R-SW	26%	$519.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800	5800 SAN Base Unit	$105,846.00	R-SW	26%	$78,326.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800-B1	5800 SAN Base Unit BscMnt 1Mo	$882.05	R-SW	26%	$652.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800-E1	5800 SAN Base Unit EnhMnt 1Mo	$1,058.46	R-SW	26%	$783.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600	7600 SAN Base Unit	$149,539.00	R-SW	26%	$110,658.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600-B1	7600 SAN Base Unit BscMnt 1Mo	$1,246.16	R-SW	26%	$922.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600-E1	7600 SAN Base Unit EnhMnt 1Mo	$1,495.39	R-SW	26%	$1,106.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF	High Density SAN Expansion Shelf	$41,381.00	R-SW	26%	$30,621.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF-B1	High Den SAN Exp Shelf BscMnt 1Mo	$344.84	R-SW	26%	$255.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF-E1	High Den SAN Exp Shelf EnhMnt 1Mo	$413.81	R-SW	26%	$306.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU	Hi Density SAN Expansion Shelf Upgrd	$48,843.00	R-SW	26%	$36,143.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU-B1	High Den SAN Exp Shelf Upgrd BscMnt 1Mo	$407.03	R-SW	26%	$301.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU-E1	High Den SAN Exp Shelf Upgrd EnhMnt 1Mo	$488.43	R-SW	26%	$361.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF-B1	High Perf SAN Exp Shelf BscMnt 1Mo	$458.31	R-SW	26%	$339.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF-E1	High Perf SAN Exp Shelf EnhMnt 1Mo	$549.97	R-SW	26%	$406.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU	Hi Performance SAN Expansion Upgrd	$70,363.00	R-SW	26%	$52,068.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU-B1	High Perf SAN Exp Shelf Upgrd BscMnt 1Mo	$586.36	R-SW	26%	$433.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU-E1	High Perf SAN Exp Shelf Upgrd EnhMnt 1Mo	$703.63	R-SW	26%	$520.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Rack	SA VNX2 Rack	$3,484.00	R-SW	26%	$2,578.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-10	RSA SecurID Authenticator SD200 (24 months) 10 Pack	$500.00	R-SW	26%	$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-100	RSA SecurID Authenticator SD200 (24 months) 100 Pack	$5,000.00	R-SW	26%	$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-25	RSA SecurID Authenticator SD200 (24 months) 25 Pack	$1,250.00	R-SW	26%	$925.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-250	RSA SecurID Authenticator SD200 (24 months) 250 Pack	$12,500.00	R-SW	26%	$9,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-5	RSA SecurID Authenticator SD200 (24 months) 5 Pack	$250.00	R-SW	26%	$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-50	RSA SecurID Authenticator SD200 (24 months) 50 Pack	$2,500.00	R-SW	26%	$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-A	SD200-6-60-24 per user qtys 255-750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-B	SD200-6-60-24 per user qtys 755-1500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-C	SD200-6-60-24 per user qtys 1505-2500	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-D	SD200-6-60-24 per user qtys 2505-5000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-E	SD200-6-60-24 per user qtys 5005-7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-F	SD200-6-60-24 per user qtys 7505-10000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-G	SD200-6-60-24 per user qtys 10005-15000	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-H	SD200-6-60-24 per user qtys 15005-25000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-24-I	SD200-6-60-24 per user qtys 25005-1,000,000	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-10	RSA SecurID Authenticator SD200 (36 months) 10 Pack	$620.00	R-SW	26%	$458.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-100	RSA SecurID Authenticator SD200 (36 months) 100 Pack	$6,200.00	R-SW	26%	$4,588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-25	RSA SecurID Authenticator SD200 (36 months) 25 Pack	$1,550.00	R-SW	26%	$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-250	RSA SecurID Authenticator SD200 (36 months) 250 Pack	$15,500.00	R-SW	26%	$11,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-5	RSA SecurID Authenticator SD200 (36 months) 5 Pack	$310.00	R-SW	26%	$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-50	RSA SecurID Authenticator SD200 (36 months) 50 Pack	$3,100.00	R-SW	26%	$2,294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-A	SD200-6-60-36 per user qtys 255-750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-B	SD200-6-60-36 per user qtys 755-1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-C	SD200-6-60-36 per user qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-D	SD200-6-60-36 per user qtys 2505-5000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-E	SD200-6-60-36 per user qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-F	SD200-6-60-36 per user qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-G	SD200-6-60-36 per user qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-H	SD200-6-60-36 per user qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-36-I	SD200-6-60-36 per user qtys 25005-1,000,000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-10	RSA SecurID Authenticator SD200 (48 months) 10 Pack	$740.00	R-SW	26%	$547.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-100	RSA SecurID Authenticator SD200 (48 months) 100 Pack	$7,400.00	R-SW	26%	$5,476.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-25	RSA SecurID Authenticator SD200 (48 months) 25 Pack	$1,850.00	R-SW	26%	$1,369.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-250	RSA SecurID Authenticator SD200 (48 months) 250 Pack	$18,500.00	R-SW	26%	$13,690.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-5	RSA SecurID Authenticator SD200 (48 months) 5 Pack	$370.00	R-SW	26%	$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-50	RSA SecurID Authenticator SD200 (48 months) 50 Pack	$3,700.00	R-SW	26%	$2,738.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-A	SD200-6-60-48 per user qtys 255-750	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-B	SD200-6-60-48 per user qtys 755-1500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-C	SD200-6-60-48 per user qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-D	SD200-6-60-48 per user qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-E	SD200-6-60-48 per user qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-6-60-48-F	SD200-6-60-48 per user qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-G	SD200-6-60-48 per user qtys 10005-15000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-H	SD200-6-60-48 per user qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-6-60-48-I	SD200-6-60-48 per user qtys 25005-1,000,000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-A	SD200 10M RemRen qtys 5-250	$20.83	R-SW	26%	$15.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-B	SD200 10M RemRen qtys 255-750	$18.96	R-SW	26%	$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-C	SD200 10M RemRen qtys 755-1500	$18.13	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-D	SD200 10M RemRen qtys 1505-2500	$16.88	R-SW	26%	$12.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-E	SD200 10M RemRen qtys 2505-5000	$15.21	R-SW	26%	$11.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-F	SD200 10M RemRen qtys 5005-7500	$13.33	R-SW	26%	$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-G	SD200 10M RemRen qtys 7505-10000	$12.08	R-SW	26%	$8.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-H	SD200 10M RemRen qtys 10005-15000	$11.25	R-SW	26%	$8.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-I	SD200 10M RemRen qtys 15005-25000	$10.42	R-SW	26%	$7.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-10M-J	SD200 10M RemRen qtys 25005-1000000	$9.58	R-SW	26%	$7.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-A	SD200 11M RemRen qtys 5-250	$22.92	R-SW	26%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-B	SD200 11M RemRen qtys 255-750	$20.85	R-SW	26%	$15.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-C	SD200 11M RemRen qtys 755-1500	$19.94	R-SW	26%	$14.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-D	SD200 11M RemRen qtys 1505-2500	$18.56	R-SW	26%	$13.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-E	SD200 11M RemRen qtys 2505-5000	$16.73	R-SW	26%	$12.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-F	SD200 11M RemRen qtys 5005-7500	$14.67	R-SW	26%	$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-G	SD200 11M RemRen qtys 7505-10000	$13.29	R-SW	26%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-H	SD200 11M RemRen qtys 10005-15000	$12.38	R-SW	26%	$9.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-I	SD200 11M RemRen qtys 15005-25000	$11.46	R-SW	26%	$8.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-11M-J	SD200 11M RemRen qtys 25005-1000000	$10.54	R-SW	26%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-A	SD200 12M RemRen qtys 5-250	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-B	SD200 12M RemRen qtys 255-750	$22.75	R-SW	26%	$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-C	SD200 12M RemRen qtys 755-1500	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-D	SD200 12M RemRen qtys 1505-2500	$20.25	R-SW	26%	$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-E	SD200 12M RemRen qtys 2505-5000	$18.25	R-SW	26%	$13.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-F	SD200 12M RemRen qtys 5005-7500	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-G	SD200 12M RemRen qtys 7505-10000	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-H	SD200 12M RemRen qtys 10005-15000	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-I	SD200 12M RemRen qtys 15005-25000	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-12M-J	SD200 12M RemRen qtys 25005-1000000	$11.50	R-SW	26%	$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-A	SD200 13M RemRen qtys 5-250	$27.08	R-SW	26%	$20.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-B	SD200 13M RemRen qtys 255-750	$24.65	R-SW	26%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-C	SD200 13M RemRen qtys 755-1500	$23.56	R-SW	26%	$17.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-D	SD200 13M RemRen qtys 1505-2500	$21.94	R-SW	26%	$16.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-E	SD200 13M RemRen qtys 2505-5000	$19.77	R-SW	26%	$14.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-F	SD200 13M RemRen qtys 5005-7500	$17.33	R-SW	26%	$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-G	SD200 13M RemRen qtys 7505-10000	$15.71	R-SW	26%	$11.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-H	SD200 13M RemRen qtys 10005-15000	$14.63	R-SW	26%	$10.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-I	SD200 13M RemRen qtys 15005-25000	$13.54	R-SW	26%	$10.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-13M-J	SD200 13M RemRen qtys 25005-1000000	$12.46	R-SW	26%	$9.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-A	SD200 14M RemRen qtys 5-250	$29.17	R-SW	26%	$21.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-B	SD200 14M RemRen qtys 255-750	$26.54	R-SW	26%	$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-C	SD200 14M RemRen qtys 755-1500	$25.38	R-SW	26%	$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-D	SD200 14M RemRen qtys 1505-2500	$23.63	R-SW	26%	$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-E	SD200 14M RemRen qtys 2505-5000	$21.29	R-SW	26%	$15.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-F	SD200 14M RemRen qtys 5005-7500	$18.67	R-SW	26%	$13.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-G	SD200 14M RemRen qtys 7505-10000	$16.92	R-SW	26%	$12.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-H	SD200 14M RemRen qtys 10005-15000	$15.75	R-SW	26%	$11.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-I	SD200 14M RemRen qtys 15005-25000	$14.58	R-SW	26%	$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-14M-J	SD200 14M RemRen qtys 25005-1000000	$13.42	R-SW	26%	$9.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-A	SD200 15M RemRen qtys 5-250	$31.25	R-SW	26%	$23.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-B	SD200 15M RemRen qtys 255-750	$28.44	R-SW	26%	$21.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-C	SD200 15M RemRen qtys 755-1500	$27.19	R-SW	26%	$20.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-D	SD200 15M RemRen qtys 1505-2500	$25.31	R-SW	26%	$18.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-E	SD200 15M RemRen qtys 2505-5000	$22.81	R-SW	26%	$16.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-F	SD200 15M RemRen qtys 5005-7500	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-G	SD200 15M RemRen qtys 7505-10000	$18.13	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-H	SD200 15M RemRen qtys 10005-15000	$16.88	R-SW	26%	$12.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-I	SD200 15M RemRen qtys 15005-25000	$15.63	R-SW	26%	$11.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-15M-J	SD200 15M RemRen qtys 25005-1000000	$14.38	R-SW	26%	$10.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-A	SD200 16M RemRen qtys 5-250	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-B	SD200 16M RemRen qtys 255-750	$30.33	R-SW	26%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-C	SD200 16M RemRen qtys 755-1500	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-D	SD200 16M RemRen qtys 1505-2500	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-E	SD200 16M RemRen qtys 2505-5000	$24.33	R-SW	26%	$18.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-F	SD200 16M RemRen qtys 5005-7500	$21.33	R-SW	26%	$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-G	SD200 16M RemRen qtys 7505-10000	$19.33	R-SW	26%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-H	SD200 16M RemRen qtys 10005-15000	$18.00	R-SW	26%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-I	SD200 16M RemRen qtys 15005-25000	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-16M-J	SD200 16M RemRen qtys 25005-1000000	$15.33	R-SW	26%	$11.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-A	SD200 17M RemRen qtys 5-250	$35.42	R-SW	26%	$26.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-B	SD200 17M RemRen qtys 255-750	$32.23	R-SW	26%	$23.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-C	SD200 17M RemRen qtys 755-1500	$30.81	R-SW	26%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-D	SD200 17M RemRen qtys 1505-2500	$28.69	R-SW	26%	$21.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-E	SD200 17M RemRen qtys 2505-5000	$25.85	R-SW	26%	$19.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-F	SD200 17M RemRen qtys 5005-7500	$22.67	R-SW	26%	$16.78	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-RMREN-17M-G	SD200 17M RemRen qtys 7505-10000	$20.54	R-SW	26%	$15.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-H	SD200 17M RemRen qtys 10005-15000	$19.13	R-SW	26%	$14.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-I	SD200 17M RemRen qtys 15005-25000	$17.71	R-SW	26%	$13.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-17M-J	SD200 17M RemRen qtys 25005-1000000	$16.29	R-SW	26%	$12.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-A	SD200 18M RemRen qtys 5-250	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-B	SD200 18M RemRen qtys 255-750	$34.13	R-SW	26%	$25.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-C	SD200 18M RemRen qtys 755-1500	$32.63	R-SW	26%	$24.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-D	SD200 18M RemRen qtys 1505-2500	$30.38	R-SW	26%	$22.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-E	SD200 18M RemRen qtys 2505-5000	$27.38	R-SW	26%	$20.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-F	SD200 18M RemRen qtys 5005-7500	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-G	SD200 18M RemRen qtys 7505-10000	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-H	SD200 18M RemRen qtys 10005-15000	$20.25	R-SW	26%	$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-I	SD200 18M RemRen qtys 15005-25000	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-18M-J	SD200 18M RemRen qtys 25005-1000000	$17.25	R-SW	26%	$12.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-A	SD200 19M RemRen qtys 5-250	$39.58	R-SW	26%	$29.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-B	SD200 19M RemRen qtys 255-750	$36.02	R-SW	26%	$26.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-C	SD200 19M RemRen qtys 755-1500	$34.44	R-SW	26%	$25.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-D	SD200 19M RemRen qtys 1505-2500	$32.06	R-SW	26%	$23.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-E	SD200 19M RemRen qtys 2505-5000	$28.90	R-SW	26%	$21.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-F	SD200 19M RemRen qtys 5005-7500	$25.33	R-SW	26%	$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-G	SD200 19M RemRen qtys 7505-10000	$22.96	R-SW	26%	$16.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-H	SD200 19M RemRen qtys 10005-15000	$21.38	R-SW	26%	$15.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-I	SD200 19M RemRen qtys 15005-25000	$19.79	R-SW	26%	$14.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-19M-J	SD200 19M RemRen qtys 25005-1000000	$18.21	R-SW	26%	$13.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-A	SD200 1M RemRen qtys 5-250	$2.08	R-SW	26%	$1.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-B	SD200 1M RemRen qtys 255-750	$1.90	R-SW	26%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-C	SD200 1M RemRen qtys 755-1500	$1.81	R-SW	26%	$1.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-D	SD200 1M RemRen qtys 1505-2500	$1.69	R-SW	26%	$1.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-E	SD200 1M RemRen qtys 2505-5000	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-F	SD200 1M RemRen qtys 5005-7500	$1.33	R-SW	26%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-G	SD200 1M RemRen qtys 7505-10000	$1.21	R-SW	26%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-H	SD200 1M RemRen qtys 10005-15000	$1.13	R-SW	26%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-I	SD200 1M RemRen qtys 15005-25000	$1.04	R-SW	26%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-1M-J	SD200 1M RemRen qtys 25005-1000000	$0.96	R-SW	26%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-A	SD200 20M RemRen qtys 5-250	$41.67	R-SW	26%	$30.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-B	SD200 20M RemRen qtys 255-750	$37.92	R-SW	26%	$28.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-C	SD200 20M RemRen qtys 755-1500	$36.25	R-SW	26%	$26.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-D	SD200 20M RemRen qtys 1505-2500	$33.75	R-SW	26%	$24.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-E	SD200 20M RemRen qtys 2505-5000	$30.42	R-SW	26%	$22.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-F	SD200 20M RemRen qtys 5005-7500	$26.67	R-SW	26%	$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-G	SD200 20M RemRen qtys 7505-10000	$24.17	R-SW	26%	$17.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-H	SD200 20M RemRen qtys 10005-15000	$22.50	R-SW	26%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-I	SD200 20M RemRen qtys 15005-25000	$20.83	R-SW	26%	$15.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-20M-J	SD200 20M RemRen qtys 25005-1000000	$19.17	R-SW	26%	$14.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-A	SD200 21M RemRen qtys 5-250	$43.75	R-SW	26%	$32.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-B	SD200 21M RemRen qtys 255-750	$39.81	R-SW	26%	$29.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-C	SD200 21M RemRen qtys 755-1500	$38.06	R-SW	26%	$28.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-D	SD200 21M RemRen qtys 1505-2500	$35.44	R-SW	26%	$26.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-E	SD200 21M RemRen qtys 2505-5000	$31.94	R-SW	26%	$23.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-F	SD200 21M RemRen qtys 5005-7500	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-G	SD200 21M RemRen qtys 7505-10000	$25.38	R-SW	26%	$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-H	SD200 21M RemRen qtys 10005-15000	$23.63	R-SW	26%	$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-I	SD200 21M RemRen qtys 15005-25000	$21.88	R-SW	26%	$16.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-21M-J	SD200 21M RemRen qtys 25005-1000000	$20.13	R-SW	26%	$14.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-A	SD200 22M RemRen qtys 5-250	$45.83	R-SW	26%	$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-B	SD200 22M RemRen qtys 255-750	$41.71	R-SW	26%	$30.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-C	SD200 22M RemRen qtys 755-1500	$39.88	R-SW	26%	$29.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-D	SD200 22M RemRen qtys 1505-2500	$37.13	R-SW	26%	$27.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-E	SD200 22M RemRen qtys 2505-5000	$33.46	R-SW	26%	$24.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-F	SD200 22M RemRen qtys 5005-7500	$29.33	R-SW	26%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-G	SD200 22M RemRen qtys 7505-10000	$26.58	R-SW	26%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-H	SD200 22M RemRen qtys 10005-15000	$24.75	R-SW	26%	$18.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-I	SD200 22M RemRen qtys 15005-25000	$22.92	R-SW	26%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-22M-J	SD200 22M RemRen qtys 25005-1000000	$21.08	R-SW	26%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-A	SD200 23M RemRen qtys 5-250	$47.92	R-SW	26%	$35.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-B	SD200 23M RemRen qtys 255-750	$43.60	R-SW	26%	$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-C	SD200 23M RemRen qtys 755-1500	$41.69	R-SW	26%	$30.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-D	SD200 23M RemRen qtys 1505-2500	$38.81	R-SW	26%	$28.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-E	SD200 23M RemRen qtys 2505-5000	$34.98	R-SW	26%	$25.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-F	SD200 23M RemRen qtys 5005-7500	$30.67	R-SW	26%	$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-G	SD200 23M RemRen qtys 7505-10000	$27.79	R-SW	26%	$20.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-H	SD200 23M RemRen qtys 10005-15000	$25.88	R-SW	26%	$19.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-I	SD200 23M RemRen qtys 15005-25000	$23.96	R-SW	26%	$17.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-23M-J	SD200 23M RemRen qtys 25005-1000000	$22.04	R-SW	26%	$16.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-A	SD200 24M RemRen qtys 5-250	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-B	SD200 24M RemRen qtys 255-750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-C	SD200 24M RemRen qtys 755-1500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-D	SD200 24M RemRen qtys 1505-2500	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-E	SD200 24M RemRen qtys 2505-5000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-F	SD200 24M RemRen qtys 5005-7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-RMREN-24M-G	SD200 24M RemRen qtys 7505-10000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-H	SD200 24M RemRen qtys 10005-15000	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-I	SD200 24M RemRen qtys 15005-25000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-24M-J	SD200 24M RemRen qtys 25005-1000000	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-A	SD200 25M RemRen qtys 5-250	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-B	SD200 25M RemRen qtys 255-750	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-C	SD200 25M RemRen qtys 755-1500	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-D	SD200 25M RemRen qtys 1505-2500	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-E	SD200 25M RemRen qtys 2505-5000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-F	SD200 25M RemRen qtys 5005-7500	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-G	SD200 25M RemRen qtys 7505-10000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-H	SD200 25M RemRen qtys 10005-15000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-I	SD200 25M RemRen qtys 15005-25000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-25M-J	SD200 25M RemRen qtys 25005-1000000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-A	SD200 26M RemRen qtys 5-250	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-B	SD200 26M RemRen qtys 255-750	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-C	SD200 26M RemRen qtys 755-1500	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-D	SD200 26M RemRen qtys 1505-2500	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-E	SD200 26M RemRen qtys 2505-5000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-F	SD200 26M RemRen qtys 5005-7500	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-G	SD200 26M RemRen qtys 7505-10000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-H	SD200 26M RemRen qtys 10005-15000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-I	SD200 26M RemRen qtys 15005-25000	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-26M-J	SD200 26M RemRen qtys 25005-1000000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-A	SD200 27M RemRen qtys 5-250	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-B	SD200 27M RemRen qtys 255-750	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-C	SD200 27M RemRen qtys 755-1500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-D	SD200 27M RemRen qtys 1505-2500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-E	SD200 27M RemRen qtys 2505-5000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-F	SD200 27M RemRen qtys 5005-7500	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-G	SD200 27M RemRen qtys 7505-10000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-H	SD200 27M RemRen qtys 10005-15000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-I	SD200 27M RemRen qtys 15005-25000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-27M-J	SD200 27M RemRen qtys 25005-1000000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-A	SD200 28M RemRen qtys 5-250	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-B	SD200 28M RemRen qtys 255-750	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-C	SD200 28M RemRen qtys 755-1500	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-D	SD200 28M RemRen qtys 1505-2500	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-E	SD200 28M RemRen qtys 2505-5000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-F	SD200 28M RemRen qtys 5005-7500	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-G	SD200 28M RemRen qtys 7505-10000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-H	SD200 28M RemRen qtys 10005-15000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-I	SD200 28M RemRen qtys 15005-25000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-28M-J	SD200 28M RemRen qtys 25005-1000000	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-A	SD200 29M RemRen qtys 5-250	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-B	SD200 29M RemRen qtys 255-750	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-C	SD200 29M RemRen qtys 755-1500	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-D	SD200 29M RemRen qtys 1505-2500	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-E	SD200 29M RemRen qtys 2505-5000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-F	SD200 29M RemRen qtys 5005-7500	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-G	SD200 29M RemRen qtys 7505-10000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-H	SD200 29M RemRen qtys 10005-15000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-I	SD200 29M RemRen qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-29M-J	SD200 29M RemRen qtys 25005-1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-A	SD200 2M RemRen qtys 5-250	$4.17	R-SW	26%	$3.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-B	SD200 2M RemRen qtys 255-750	$3.79	R-SW	26%	$2.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-C	SD200 2M RemRen qtys 755-1500	$3.63	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-D	SD200 2M RemRen qtys 1505-2500	$3.38	R-SW	26%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-E	SD200 2M RemRen qtys 2505-5000	$3.04	R-SW	26%	$2.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-F	SD200 2M RemRen qtys 5005-7500	$2.67	R-SW	26%	$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-G	SD200 2M RemRen qtys 7505-10000	$2.42	R-SW	26%	$1.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-H	SD200 2M RemRen qtys 10005-15000	$2.25	R-SW	26%	$1.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-I	SD200 2M RemRen qtys 15005-25000	$2.08	R-SW	26%	$1.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-2M-J	SD200 2M RemRen qtys 25005-1000000	$1.92	R-SW	26%	$1.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-A	SD200 30M RemRen qtys 5-250	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-B	SD200 30M RemRen qtys 255-750	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-C	SD200 30M RemRen qtys 755-1500	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-D	SD200 30M RemRen qtys 1505-2500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-E	SD200 30M RemRen qtys 2505-5000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-F	SD200 30M RemRen qtys 5005-7500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-G	SD200 30M RemRen qtys 7505-10000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-H	SD200 30M RemRen qtys 10005-15000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-I	SD200 30M RemRen qtys 15005-25000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-30M-J	SD200 30M RemRen qtys 25005-1000000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-A	SD200 31M RemRen qtys 5-250	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-B	SD200 31M RemRen qtys 255-750	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-C	SD200 31M RemRen qtys 755-1500	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-D	SD200 31M RemRen qtys 1505-2500	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-E	SD200 31M RemRen qtys 2505-5000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-F	SD200 31M RemRen qtys 5005-7500	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-RMREN-31M-G	SD200 31M RemRen qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-H	SD200 31M RemRen qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-I	SD200 31M RemRen qtys 15005-25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-31M-J	SD200 31M RemRen qtys 25005-1000000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-A	SD200 32M RemRen qtys 5-250	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-B	SD200 32M RemRen qtys 255-750	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-C	SD200 32M RemRen qtys 755-1500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-D	SD200 32M RemRen qtys 1505-2500	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-E	SD200 32M RemRen qtys 2505-5000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-F	SD200 32M RemRen qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-G	SD200 32M RemRen qtys 7505-10000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-H	SD200 32M RemRen qtys 10005-15000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-I	SD200 32M RemRen qtys 15005-25000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-32M-J	SD200 32M RemRen qtys 25005-1000000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-A	SD200 33M RemRen qtys 5-250	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-B	SD200 33M RemRen qtys 255-750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-C	SD200 33M RemRen qtys 755-1500	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-D	SD200 33M RemRen qtys 1505-2500	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-E	SD200 33M RemRen qtys 2505-5000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-F	SD200 33M RemRen qtys 5005-7500	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-G	SD200 33M RemRen qtys 7505-10000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-H	SD200 33M RemRen qtys 10005-15000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-I	SD200 33M RemRen qtys 15005-25000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-33M-J	SD200 33M RemRen qtys 25005-1000000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-A	SD200 34M RemRen qtys 5-250	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-B	SD200 34M RemRen qtys 255-750	$55.50	R-SW	26%	$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-C	SD200 34M RemRen qtys 755-1500	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-D	SD200 34M RemRen qtys 1505-2500	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-E	SD200 34M RemRen qtys 2505-5000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-F	SD200 34M RemRen qtys 5005-7500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-G	SD200 34M RemRen qtys 7505-10000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-H	SD200 34M RemRen qtys 10005-15000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-I	SD200 34M RemRen qtys 15005-25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-34M-J	SD200 34M RemRen qtys 25005-1000000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-A	SD200 35M RemRen qtys 5-250	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-B	SD200 35M RemRen qtys 255-750	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-C	SD200 35M RemRen qtys 755-1500	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-D	SD200 35M RemRen qtys 1505-2500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-E	SD200 35M RemRen qtys 2505-5000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-F	SD200 35M RemRen qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-G	SD200 35M RemRen qtys 7505-10000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-H	SD200 35M RemRen qtys 10005-15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-I	SD200 35M RemRen qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-35M-J	SD200 35M RemRen qtys 25005-1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-A	SD200 36M RemRen qtys 5-250	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-B	SD200 36M RemRen qtys 255-750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-C	SD200 36M RemRen qtys 755-1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-D	SD200 36M RemRen qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-E	SD200 36M RemRen qtys 2505-5000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-F	SD200 36M RemRen qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-G	SD200 36M RemRen qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-H	SD200 36M RemRen qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-I	SD200 36M RemRen qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-36M-J	SD200 36M RemRen qtys 25005-1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-A	SD200 37M RemRen qtys 5-250	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-B	SD200 37M RemRen qtys 255-750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-C	SD200 37M RemRen qtys 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-D	SD200 37M RemRen qtys 1505-2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-E	SD200 37M RemRen qtys 2505-5000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-F	SD200 37M RemRen qtys 5005-7500	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-G	SD200 37M RemRen qtys 7505-10000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-H	SD200 37M RemRen qtys 10005-15000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-I	SD200 37M RemRen qtys 15005-25000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-37M-J	SD200 37M RemRen qtys 25005-1000000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-A	SD200 38M RemRen qtys 5-250	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-B	SD200 38M RemRen qtys 255-750	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-C	SD200 38M RemRen qtys 755-1500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-D	SD200 38M RemRen qtys 1505-2500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-E	SD200 38M RemRen qtys 2505-5000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-F	SD200 38M RemRen qtys 5005-7500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-G	SD200 38M RemRen qtys 7505-10000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-H	SD200 38M RemRen qtys 10005-15000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-I	SD200 38M RemRen qtys 15005-25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-38M-J	SD200 38M RemRen qtys 25005-1000000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-A	SD200 39M RemRen qtys 5-250	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-B	SD200 39M RemRen qtys 255-750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-C	SD200 39M RemRen qtys 755-1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-D	SD200 39M RemRen qtys 1505-2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-E	SD200 39M RemRen qtys 2505-5000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-F	SD200 39M RemRen qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-RMREN-39M-G	SD200 39M RemRen qtys 7505-10000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-H	SD200 39M RemRen qtys 10005-15000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-I	SD200 39M RemRen qtys 15005-25000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-39M-J	SD200 39M RemRen qtys 25005-1000000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-A	SD200 3M RemRen qtys 5-250	$6.25	R-SW	26%	$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-B	SD200 3M RemRen qtys 255-750	$5.69	R-SW	26%	$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-C	SD200 3M RemRen qtys 755-1500	$5.44	R-SW	26%	$4.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-D	SD200 3M RemRen qtys 1505-2500	$5.06	R-SW	26%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-E	SD200 3M RemRen qtys 2505-5000	$4.56	R-SW	26%	$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-F	SD200 3M RemRen qtys 5005-7500	$4.00	R-SW	26%	$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-G	SD200 3M RemRen qtys 7505-10000	$3.63	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-H	SD200 3M RemRen qtys 10005-15000	$3.38	R-SW	26%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-I	SD200 3M RemRen qtys 15005-25000	$3.13	R-SW	26%	$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-3M-J	SD200 3M RemRen qtys 25005-1000000	$2.88	R-SW	26%	$2.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-A	SD200 40M RemRen qtys 5-250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-B	SD200 40M RemRen qtys 255-750	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-C	SD200 40M RemRen qtys 755-1500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-D	SD200 40M RemRen qtys 1505-2500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-E	SD200 40M RemRen qtys 2505-5000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-F	SD200 40M RemRen qtys 5005-7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-G	SD200 40M RemRen qtys 7505-10000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-H	SD200 40M RemRen qtys 10005-15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-I	SD200 40M RemRen qtys 15005-25000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-40M-J	SD200 40M RemRen qtys 25005-1000000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-A	SD200 41M RemRen qtys 5-250	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-B	SD200 41M RemRen qtys 255-750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-C	SD200 41M RemRen qtys 755-1500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-D	SD200 41M RemRen qtys 1505-2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-E	SD200 41M RemRen qtys 2505-5000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-F	SD200 41M RemRen qtys 5005-7500	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-G	SD200 41M RemRen qtys 7505-10000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-H	SD200 41M RemRen qtys 10005-15000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-I	SD200 41M RemRen qtys 15005-25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-41M-J	SD200 41M RemRen qtys 25005-1000000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-A	SD200 42M RemRen qtys 5-250	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-B	SD200 42M RemRen qtys 255-750	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-C	SD200 42M RemRen qtys 755-1500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-D	SD200 42M RemRen qtys 1505-2500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-E	SD200 42M RemRen qtys 2505-5000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-F	SD200 42M RemRen qtys 5005-7500	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-G	SD200 42M RemRen qtys 7505-10000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-H	SD200 42M RemRen qtys 10005-15000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-I	SD200 42M RemRen qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-42M-J	SD200 42M RemRen qtys 25005-1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-A	SD200 43M RemRen qtys 5-250	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-B	SD200 43M RemRen qtys 255-750	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-C	SD200 43M RemRen qtys 755-1500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-D	SD200 43M RemRen qtys 1505-2500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-E	SD200 43M RemRen qtys 2505-5000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-F	SD200 43M RemRen qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-G	SD200 43M RemRen qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-H	SD200 43M RemRen qtys 10005-15000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-I	SD200 43M RemRen qtys 15005-25000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-43M-J	SD200 43M RemRen qtys 25005-1000000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-A	SD200 44M RemRen qtys 5-250	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-B	SD200 44M RemRen qtys 255-750	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-C	SD200 44M RemRen qtys 755-1500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-D	SD200 44M RemRen qtys 1505-2500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-E	SD200 44M RemRen qtys 2505-5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-F	SD200 44M RemRen qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-G	SD200 44M RemRen qtys 7505-10000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-H	SD200 44M RemRen qtys 10005-15000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-I	SD200 44M RemRen qtys 15005-25000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-44M-J	SD200 44M RemRen qtys 25005-1000000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-A	SD200 45M RemRen qtys 5-250	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-B	SD200 45M RemRen qtys 255-750	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-C	SD200 45M RemRen qtys 755-1500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-D	SD200 45M RemRen qtys 1505-2500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-E	SD200 45M RemRen qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-F	SD200 45M RemRen qtys 5005-7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-G	SD200 45M RemRen qtys 7505-10000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-H	SD200 45M RemRen qtys 10005-15000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-I	SD200 45M RemRen qtys 15005-25000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-45M-J	SD200 45M RemRen qtys 25005-1000000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-A	SD200 46M RemRen qtys 5-250	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-B	SD200 46M RemRen qtys 255-750	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-C	SD200 46M RemRen qtys 755-1500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-D	SD200 46M RemRen qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-E	SD200 46M RemRen qtys 2505-5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-F	SD200 46M RemRen qtys 5005-7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD200-RMREN-46M-G	SD200 46M RemRen qtys 7505-10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-H	SD200 46M RemRen qtys 10005-15000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-I	SD200 46M RemRen qtys 15005-25000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-46M-J	SD200 46M RemRen qtys 25005-1000000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-A	SD200 47M RemRen qtys 5-250	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-B	SD200 47M RemRen qtys 255-750	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-C	SD200 47M RemRen qtys 755-1500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-D	SD200 47M RemRen qtys 1505-2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-E	SD200 47M RemRen qtys 2505-5000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-F	SD200 47M RemRen qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-G	SD200 47M RemRen qtys 7505-10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-H	SD200 47M RemRen qtys 10005-15000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-I	SD200 47M RemRen qtys 15005-25000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-47M-J	SD200 47M RemRen qtys 25005-1000000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-A	SD200 4M RemRen qtys 5-250	$8.33	R-SW	26%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-B	SD200 4M RemRen qtys 255-750	$7.58	R-SW	26%	$5.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-C	SD200 4M RemRen qtys 755-1500	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-D	SD200 4M RemRen qtys 1505-2500	$6.75	R-SW	26%	$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-E	SD200 4M RemRen qtys 2505-5000	$6.08	R-SW	26%	$4.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-F	SD200 4M RemRen qtys 5005-7500	$5.33	R-SW	26%	$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-G	SD200 4M RemRen qtys 7505-10000	$4.83	R-SW	26%	$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-H	SD200 4M RemRen qtys 10005-15000	$4.50	R-SW	26%	$3.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-I	SD200 4M RemRen qtys 15005-25000	$4.17	R-SW	26%	$3.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-4M-J	SD200 4M RemRen qtys 25005-1000000	$3.83	R-SW	26%	$2.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-A	SD200 5M RemRen qtys 5-250	$10.42	R-SW	26%	$7.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-B	SD200 5M RemRen qtys 255-750	$9.48	R-SW	26%	$7.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-C	SD200 5M RemRen qtys 755-1500	$9.06	R-SW	26%	$6.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-D	SD200 5M RemRen qtys 1505-2500	$8.44	R-SW	26%	$6.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-E	SD200 5M RemRen qtys 2505-5000	$7.60	R-SW	26%	$5.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-F	SD200 5M RemRen qtys 5005-7500	$6.67	R-SW	26%	$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-G	SD200 5M RemRen qtys 7505-10000	$6.04	R-SW	26%	$4.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-H	SD200 5M RemRen qtys 10005-15000	$5.63	R-SW	26%	$4.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-I	SD200 5M RemRen qtys 15005-25000	$5.21	R-SW	26%	$3.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-5M-J	SD200 5M RemRen qtys 25005-1000000	$4.79	R-SW	26%	$3.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-A	SD200 6M RemRen qtys 5-250	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-B	SD200 6M RemRen qtys 255-750	$11.38	R-SW	26%	$8.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-C	SD200 6M RemRen qtys 755-1500	$10.88	R-SW	26%	$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-D	SD200 6M RemRen qtys 1505-2500	$10.13	R-SW	26%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-E	SD200 6M RemRen qtys 2505-5000	$9.13	R-SW	26%	$6.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-F	SD200 6M RemRen qtys 5005-7500	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-G	SD200 6M RemRen qtys 7505-10000	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-H	SD200 6M RemRen qtys 10005-15000	$6.75	R-SW	26%	$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-I	SD200 6M RemRen qtys 15005-25000	$6.25	R-SW	26%	$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-6M-J	SD200 6M RemRen qtys 25005-1000000	$5.75	R-SW	26%	$4.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-A	SD200 7M RemRen qtys 5-250	$14.58	R-SW	26%	$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-B	SD200 7M RemRen qtys 255-750	$13.27	R-SW	26%	$9.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-C	SD200 7M RemRen qtys 755-1500	$12.69	R-SW	26%	$9.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-D	SD200 7M RemRen qtys 1505-2500	$11.81	R-SW	26%	$8.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-E	SD200 7M RemRen qtys 2505-5000	$10.65	R-SW	26%	$7.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-F	SD200 7M RemRen qtys 5005-7500	$9.33	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-G	SD200 7M RemRen qtys 7505-10000	$8.46	R-SW	26%	$6.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-H	SD200 7M RemRen qtys 10005-15000	$7.88	R-SW	26%	$5.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-I	SD200 7M RemRen qtys 15005-25000	$7.29	R-SW	26%	$5.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-7M-J	SD200 7M RemRen qtys 25005-1000000	$6.71	R-SW	26%	$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-A	SD200 8M RemRen qtys 5-250	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-B	SD200 8M RemRen qtys 255-750	$15.17	R-SW	26%	$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-C	SD200 8M RemRen qtys 755-1500	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-D	SD200 8M RemRen qtys 1505-2500	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-E	SD200 8M RemRen qtys 2505-5000	$12.17	R-SW	26%	$9.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-F	SD200 8M RemRen qtys 5005-7500	$10.67	R-SW	26%	$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-G	SD200 8M RemRen qtys 7505-10000	$9.67	R-SW	26%	$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-H	SD200 8M RemRen qtys 10005-15000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-I	SD200 8M RemRen qtys 15005-25000	$8.33	R-SW	26%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-8M-J	SD200 8M RemRen qtys 25005-1000000	$7.67	R-SW	26%	$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-A	SD200 9M RemRen qtys 5-250	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-B	SD200 9M RemRen qtys 255-750	$17.06	R-SW	26%	$12.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-C	SD200 9M RemRen qtys 755-1500	$16.31	R-SW	26%	$12.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-D	SD200 9M RemRen qtys 1505-2500	$15.19	R-SW	26%	$11.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-E	SD200 9M RemRen qtys 2505-5000	$13.69	R-SW	26%	$10.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-F	SD200 9M RemRen qtys 5005-7500	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-G	SD200 9M RemRen qtys 7505-10000	$10.88	R-SW	26%	$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-H	SD200 9M RemRen qtys 10005-15000	$10.13	R-SW	26%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-I	SD200 9M RemRen qtys 15005-25000	$9.38	R-SW	26%	$6.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD200-RMREN-9M-J	SD200 9M RemRen qtys 25005-1000000	$8.63	R-SW	26%	$6.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-10	RSA SecurID Authenticator SD520 (24 months) 10 Pack	$640.00	R-SW	26%	$473.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-100	RSA SecurID Authenticator SD520 (24 months) 100 Pack	$6,400.00	R-SW	26%	$4,736.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-25	RSA SecurID Authenticator SD520 (24 months) 25 Pack	$1,600.00	R-SW	26%	$1,184.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-250	RSA SecurID Authenticator SD520 (24 months) 250 Pack	$16,000.00	R-SW	26%	$11,840.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-5	RSA SecurID Authenticator SD520 (24 months) 5 Pack	$320.00	R-SW	26%	$236.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-50	RSA SecurID Authenticator SD520 (24 months) 50 Pack	$3,200.00	R-SW	26%	$2,368.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-6-60-24-A	SD520-6-60-24 per user qtys 255-750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-B	SD520-6-60-24 per user qtys 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-C	SD520-6-60-24 per user qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-D	SD520-6-60-24 per user qtys 2505-5000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-E	SD520-6-60-24 per user qtys 5005-7500	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-F	SD520-6-60-24 per user qtys 7505-10000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-G	SD520-6-60-24 per user qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-H	SD520-6-60-24 per user qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-24-I	SD520-6-60-24 per user qtys 25005-1,000,000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-10	RSA SecurID Authenticator SD520 (36 months) 10 Pack	$770.00	R-SW	26%	$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-100	RSA SecurID Authenticator SD520 (36 months) 100 Pack	$7,700.00	R-SW	26%	$5,698.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-25	RSA SecurID Authenticator SD520 (36 months) 25 Pack	$1,925.00	R-SW	26%	$1,424.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-250	RSA SecurID Authenticator SD520 (36 months) 250 Pack	$19,250.00	R-SW	26%	$14,245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-5	RSA SecurID Authenticator SD520 (36 months) 5 Pack	$385.00	R-SW	26%	$284.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-50	RSA SecurID Authenticator SD520 (36 months) 50 Pack	$3,850.00	R-SW	26%	$2,849.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-A	SD520-6-60-36 per user qtys 255-750	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-B	SD520-6-60-36 per user qtys 755-1500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-C	SD520-6-60-36 per user qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-D	SD520-6-60-36 per user qtys 2505-5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-E	SD520-6-60-36 per user qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-F	SD520-6-60-36 per user qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-G	SD520-6-60-36 per user qtys 10005-15000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-H	SD520-6-60-36 per user qtys 15005-25000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-36-I	SD520-6-60-36 per user qtys 25005-1,000,000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-10	RSA SecurID Authenticator SD520 (48 months) 10 Pack	$900.00	R-SW	26%	$666.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-100	RSA SecurID Authenticator SD520 (48 months) 100 Pack	$9,000.00	R-SW	26%	$6,660.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-25	RSA SecurID Authenticator SD520 (48 months) 25 Pack	$2,250.00	R-SW	26%	$1,665.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-250	RSA SecurID Authenticator SD520 (48 months) 250 Pack	$22,500.00	R-SW	26%	$16,650.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-5	RSA SecurID Authenticator SD520 (48 months) 5 Pack	$450.00	R-SW	26%	$333.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-50	RSA SecurID Authenticator SD520 (48 months) 50 Pack	$4,500.00	R-SW	26%	$3,330.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-A	SD520-6-60-48 per user qtys 255-750	$81.50	R-SW	26%	$60.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-B	SD520-6-60-48 per user qtys 755-1500	$77.50	R-SW	26%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-C	SD520-6-60-48 per user qtys 1505-2500	$71.50	R-SW	26%	$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-D	SD520-6-60-48 per user qtys 2505-5000	$63.50	R-SW	26%	$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-E	SD520-6-60-48 per user qtys 5005-7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-F	SD520-6-60-48 per user qtys 7505-10000	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-G	SD520-6-60-48 per user qtys 10005-15000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-H	SD520-6-60-48 per user qtys 15005-25000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-6-60-48-I	SD520-6-60-48 per user qtys 25005-1,000,000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-A	SD520 10M RemRen qtys 5-250	$26.67	R-SW	26%	$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-B	SD520 10M RemRen qtys 255-750	$24.17	R-SW	26%	$17.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-C	SD520 10M RemRen qtys 755-1500	$22.92	R-SW	26%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-D	SD520 10M RemRen qtys 1505-2500	$21.25	R-SW	26%	$15.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-E	SD520 10M RemRen qtys 2505-5000	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-F	SD520 10M RemRen qtys 5005-7500	$16.25	R-SW	26%	$12.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-G	SD520 10M RemRen qtys 7505-10000	$14.79	R-SW	26%	$10.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-H	SD520 10M RemRen qtys 10005-15000	$14.17	R-SW	26%	$10.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-I	SD520 10M RemRen qtys 15005-25000	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-10M-J	SD520 10M RemRen qtys 25005-1000000	$11.88	R-SW	26%	$8.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-A	SD520 11M RemRen qtys 5-250	$29.33	R-SW	26%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-B	SD520 11M RemRen qtys 255-750	$26.58	R-SW	26%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-C	SD520 11M RemRen qtys 755-1500	$25.21	R-SW	26%	$18.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-D	SD520 11M RemRen qtys 1505-2500	$23.38	R-SW	26%	$17.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-E	SD520 11M RemRen qtys 2505-5000	$20.63	R-SW	26%	$15.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-F	SD520 11M RemRen qtys 5005-7500	$17.88	R-SW	26%	$13.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-G	SD520 11M RemRen qtys 7505-10000	$16.27	R-SW	26%	$12.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-H	SD520 11M RemRen qtys 10005-15000	$15.58	R-SW	26%	$11.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-I	SD520 11M RemRen qtys 15005-25000	$13.75	R-SW	26%	$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-11M-J	SD520 11M RemRen qtys 25005-1000000	$13.06	R-SW	26%	$9.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-A	SD520 12M RemRen qtys 5-250	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-B	SD520 12M RemRen qtys 255-750	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-C	SD520 12M RemRen qtys 755-1500	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-D	SD520 12M RemRen qtys 1505-2500	$25.50	R-SW	26%	$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-E	SD520 12M RemRen qtys 2505-5000	$22.50	R-SW	26%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-F	SD520 12M RemRen qtys 5005-7500	$19.50	R-SW	26%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-G	SD520 12M RemRen qtys 7505-10000	$17.75	R-SW	26%	$13.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-H	SD520 12M RemRen qtys 10005-15000	$17.00	R-SW	26%	$12.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-I	SD520 12M RemRen qtys 15005-25000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-12M-J	SD520 12M RemRen qtys 25005-1000000	$14.25	R-SW	26%	$10.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-A	SD520 13M RemRen qtys 5-250	$34.67	R-SW	26%	$25.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-B	SD520 13M RemRen qtys 255-750	$31.42	R-SW	26%	$23.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-C	SD520 13M RemRen qtys 755-1500	$29.79	R-SW	26%	$22.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-D	SD520 13M RemRen qtys 1505-2500	$27.63	R-SW	26%	$20.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-E	SD520 13M RemRen qtys 2505-5000	$24.38	R-SW	26%	$18.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-F	SD520 13M RemRen qtys 5005-7500	$21.13	R-SW	26%	$15.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-G	SD520 13M RemRen qtys 7505-10000	$19.23	R-SW	26%	$14.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-H	SD520 13M RemRen qtys 10005-15000	$18.42	R-SW	26%	$13.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-I	SD520 13M RemRen qtys 15005-25000	$16.25	R-SW	26%	$12.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-13M-J	SD520 13M RemRen qtys 25005-1000000	$15.44	R-SW	26%	$11.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-A	SD520 14M RemRen qtys 5-250	$37.33	R-SW	26%	$27.62	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-14M-B	SD520 14M RemRen qtys 255-750	$33.83	R-SW	26%	$25.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-C	SD520 14M RemRen qtys 755-1500	$32.08	R-SW	26%	$23.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-D	SD520 14M RemRen qtys 1505-2500	$29.75	R-SW	26%	$22.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-E	SD520 14M RemRen qtys 2505-5000	$26.25	R-SW	26%	$19.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-F	SD520 14M RemRen qtys 5005-7500	$22.75	R-SW	26%	$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-G	SD520 14M RemRen qtys 7505-10000	$20.71	R-SW	26%	$15.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-H	SD520 14M RemRen qtys 10005-15000	$19.83	R-SW	26%	$14.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-I	SD520 14M RemRen qtys 15005-25000	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-14M-J	SD520 14M RemRen qtys 25005-1000000	$16.63	R-SW	26%	$12.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-A	SD520 15M RemRen qtys 5-250	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-B	SD520 15M RemRen qtys 255-750	$36.25	R-SW	26%	$26.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-C	SD520 15M RemRen qtys 755-1500	$34.38	R-SW	26%	$25.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-D	SD520 15M RemRen qtys 1505-2500	$31.88	R-SW	26%	$23.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-E	SD520 15M RemRen qtys 2505-5000	$28.13	R-SW	26%	$20.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-F	SD520 15M RemRen qtys 5005-7500	$24.38	R-SW	26%	$18.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-G	SD520 15M RemRen qtys 7505-10000	$22.19	R-SW	26%	$16.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-H	SD520 15M RemRen qtys 10005-15000	$21.25	R-SW	26%	$15.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-I	SD520 15M RemRen qtys 15005-25000	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-15M-J	SD520 15M RemRen qtys 25005-1000000	$17.81	R-SW	26%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-A	SD520 16M RemRen qtys 5-250	$42.67	R-SW	26%	$31.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-B	SD520 16M RemRen qtys 255-750	$38.67	R-SW	26%	$28.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-C	SD520 16M RemRen qtys 755-1500	$36.67	R-SW	26%	$27.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-D	SD520 16M RemRen qtys 1505-2500	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-E	SD520 16M RemRen qtys 2505-5000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-F	SD520 16M RemRen qtys 5005-7500	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-G	SD520 16M RemRen qtys 7505-10000	$23.67	R-SW	26%	$17.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-H	SD520 16M RemRen qtys 10005-15000	$22.67	R-SW	26%	$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-I	SD520 16M RemRen qtys 15005-25000	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-16M-J	SD520 16M RemRen qtys 25005-1000000	$19.00	R-SW	26%	$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-A	SD520 17M RemRen qtys 5-250	$45.33	R-SW	26%	$33.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-B	SD520 17M RemRen qtys 255-750	$41.08	R-SW	26%	$30.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-C	SD520 17M RemRen qtys 755-1500	$38.96	R-SW	26%	$28.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-D	SD520 17M RemRen qtys 1505-2500	$36.13	R-SW	26%	$26.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-E	SD520 17M RemRen qtys 2505-5000	$31.88	R-SW	26%	$23.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-F	SD520 17M RemRen qtys 5005-7500	$27.63	R-SW	26%	$20.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-G	SD520 17M RemRen qtys 7505-10000	$25.15	R-SW	26%	$18.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-H	SD520 17M RemRen qtys 10005-15000	$24.08	R-SW	26%	$17.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-I	SD520 17M RemRen qtys 15005-25000	$21.25	R-SW	26%	$15.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-17M-J	SD520 17M RemRen qtys 25005-1000000	$20.19	R-SW	26%	$14.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-A	SD520 18M RemRen qtys 5-250	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-B	SD520 18M RemRen qtys 255-750	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-C	SD520 18M RemRen qtys 755-1500	$41.25	R-SW	26%	$30.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-D	SD520 18M RemRen qtys 1505-2500	$38.25	R-SW	26%	$28.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-E	SD520 18M RemRen qtys 2505-5000	$33.75	R-SW	26%	$24.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-F	SD520 18M RemRen qtys 5005-7500	$29.25	R-SW	26%	$21.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-G	SD520 18M RemRen qtys 7505-10000	$26.63	R-SW	26%	$19.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-H	SD520 18M RemRen qtys 10005-15000	$25.50	R-SW	26%	$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-I	SD520 18M RemRen qtys 15005-25000	$22.50	R-SW	26%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-18M-J	SD520 18M RemRen qtys 25005-1000000	$21.38	R-SW	26%	$15.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-A	SD520 19M RemRen qtys 5-250	$50.67	R-SW	26%	$37.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-B	SD520 19M RemRen qtys 255-750	$45.92	R-SW	26%	$33.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-C	SD520 19M RemRen qtys 755-1500	$43.54	R-SW	26%	$32.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-D	SD520 19M RemRen qtys 1505-2500	$40.38	R-SW	26%	$29.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-E	SD520 19M RemRen qtys 2505-5000	$35.63	R-SW	26%	$26.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-F	SD520 19M RemRen qtys 5005-7500	$30.88	R-SW	26%	$22.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-G	SD520 19M RemRen qtys 7505-10000	$28.10	R-SW	26%	$20.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-H	SD520 19M RemRen qtys 10005-15000	$26.92	R-SW	26%	$19.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-I	SD520 19M RemRen qtys 15005-25000	$23.75	R-SW	26%	$17.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-19M-J	SD520 19M RemRen qtys 25005-1000000	$22.56	R-SW	26%	$16.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-A	SD520 1M RemRen qtys 5-250	$2.67	R-SW	26%	$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-B	SD520 1M RemRen qtys 255-750	$1.90	R-SW	26%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-C	SD520 1M RemRen qtys 755-1500	$1.81	R-SW	26%	$1.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-D	SD520 1M RemRen qtys 1505-2500	$1.69	R-SW	26%	$1.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-E	SD520 1M RemRen qtys 2505-5000	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-F	SD520 1M RemRen qtys 5005-7500	$1.33	R-SW	26%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-G	SD520 1M RemRen qtys 7505-10000	$1.21	R-SW	26%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-H	SD520 1M RemRen qtys 10005-15000	$1.13	R-SW	26%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-I	SD520 1M RemRen qtys 15005-25000	$1.04	R-SW	26%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-1M-J	SD520 1M RemRen qtys 25005-1000000	$0.96	R-SW	26%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-A	SD520 20M RemRen qtys 5-250	$53.33	R-SW	26%	$39.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-B	SD520 20M RemRen qtys 255-750	$48.33	R-SW	26%	$35.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-C	SD520 20M RemRen qtys 755-1500	$45.83	R-SW	26%	$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-D	SD520 20M RemRen qtys 1505-2500	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-E	SD520 20M RemRen qtys 2505-5000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-F	SD520 20M RemRen qtys 5005-7500	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-G	SD520 20M RemRen qtys 7505-10000	$29.58	R-SW	26%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-H	SD520 20M RemRen qtys 10005-15000	$28.33	R-SW	26%	$20.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-I	SD520 20M RemRen qtys 15005-25000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-20M-J	SD520 20M RemRen qtys 25005-1000000	$23.75	R-SW	26%	$17.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-A	SD520 21M RemRen qtys 5-250	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-21M-B	SD520 21M RemRen qtys 255-750	$50.75	R-SW	26%	$37.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-C	SD520 21M RemRen qtys 755-1500	$48.13	R-SW	26%	$35.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-D	SD520 21M RemRen qtys 1505-2500	$44.63	R-SW	26%	$33.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-E	SD520 21M RemRen qtys 2505-5000	$39.38	R-SW	26%	$29.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-F	SD520 21M RemRen qtys 5005-7500	$34.13	R-SW	26%	$25.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-G	SD520 21M RemRen qtys 7505-10000	$31.06	R-SW	26%	$22.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-H	SD520 21M RemRen qtys 10005-15000	$29.75	R-SW	26%	$22.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-I	SD520 21M RemRen qtys 15005-25000	$26.25	R-SW	26%	$19.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-21M-J	SD520 21M RemRen qtys 25005-1000000	$24.94	R-SW	26%	$18.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-A	SD520 22M RemRen qtys 5-250	$58.67	R-SW	26%	$43.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-B	SD520 22M RemRen qtys 255-750	$53.17	R-SW	26%	$39.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-C	SD520 22M RemRen qtys 755-1500	$50.42	R-SW	26%	$37.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-D	SD520 22M RemRen qtys 1505-2500	$46.75	R-SW	26%	$34.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-E	SD520 22M RemRen qtys 2505-5000	$41.25	R-SW	26%	$30.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-F	SD520 22M RemRen qtys 5005-7500	$35.75	R-SW	26%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-G	SD520 22M RemRen qtys 7505-10000	$32.54	R-SW	26%	$24.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-H	SD520 22M RemRen qtys 10005-15000	$31.17	R-SW	26%	$23.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-I	SD520 22M RemRen qtys 15005-25000	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-22M-J	SD520 22M RemRen qtys 25005-1000000	$26.13	R-SW	26%	$19.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-A	SD520 23M RemRen qtys 5-250	$61.33	R-SW	26%	$45.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-B	SD520 23M RemRen qtys 255-750	$55.58	R-SW	26%	$41.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-C	SD520 23M RemRen qtys 755-1500	$52.71	R-SW	26%	$39.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-D	SD520 23M RemRen qtys 1505-2500	$48.88	R-SW	26%	$36.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-E	SD520 23M RemRen qtys 2505-5000	$43.13	R-SW	26%	$31.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-F	SD520 23M RemRen qtys 5005-7500	$37.38	R-SW	26%	$27.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-G	SD520 23M RemRen qtys 7505-10000	$34.02	R-SW	26%	$25.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-H	SD520 23M RemRen qtys 10005-15000	$32.58	R-SW	26%	$24.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-I	SD520 23M RemRen qtys 15005-25000	$28.75	R-SW	26%	$21.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-23M-J	SD520 23M RemRen qtys 25005-1000000	$27.31	R-SW	26%	$20.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-A	SD520 24M RemRen qtys 5-250	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-B	SD520 24M RemRen qtys 255-750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-C	SD520 24M RemRen qtys 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-D	SD520 24M RemRen qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-E	SD520 24M RemRen qtys 2505-5000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-F	SD520 24M RemRen qtys 5005-7500	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-G	SD520 24M RemRen qtys 7505-10000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-H	SD520 24M RemRen qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-I	SD520 24M RemRen qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-24M-J	SD520 24M RemRen qtys 25005-1000000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-A	SD520 25M RemRen qtys 5-250	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-B	SD520 25M RemRen qtys 255-750	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-C	SD520 25M RemRen qtys 755-1500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-D	SD520 25M RemRen qtys 1505-2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-E	SD520 25M RemRen qtys 2505-5000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-F	SD520 25M RemRen qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-G	SD520 25M RemRen qtys 7505-10000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-H	SD520 25M RemRen qtys 10005-15000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-I	SD520 25M RemRen qtys 15005-25000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-25M-J	SD520 25M RemRen qtys 25005-1000000	$29.50	R-SW	26%	$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-A	SD520 26M RemRen qtys 5-250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-B	SD520 26M RemRen qtys 255-750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-C	SD520 26M RemRen qtys 755-1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-D	SD520 26M RemRen qtys 1505-2500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-E	SD520 26M RemRen qtys 2505-5000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-F	SD520 26M RemRen qtys 5005-7500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-G	SD520 26M RemRen qtys 7505-10000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-H	SD520 26M RemRen qtys 10005-15000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-I	SD520 26M RemRen qtys 15005-25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-26M-J	SD520 26M RemRen qtys 25005-1000000	$30.50	R-SW	26%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-A	SD520 27M RemRen qtys 5-250	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-B	SD520 27M RemRen qtys 255-750	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-C	SD520 27M RemRen qtys 755-1500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-D	SD520 27M RemRen qtys 1505-2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-E	SD520 27M RemRen qtys 2505-5000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-F	SD520 27M RemRen qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-G	SD520 27M RemRen qtys 7505-10000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-H	SD520 27M RemRen qtys 10005-15000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-I	SD520 27M RemRen qtys 15005-25000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-27M-J	SD520 27M RemRen qtys 25005-1000000	$31.50	R-SW	26%	$23.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-A	SD520 28M RemRen qtys 5-250	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-B	SD520 28M RemRen qtys 255-750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-C	SD520 28M RemRen qtys 755-1500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-D	SD520 28M RemRen qtys 1505-2500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-E	SD520 28M RemRen qtys 2505-5000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-F	SD520 28M RemRen qtys 5005-7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-G	SD520 28M RemRen qtys 7505-10000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-H	SD520 28M RemRen qtys 10005-15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-I	SD520 28M RemRen qtys 15005-25000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-28M-J	SD520 28M RemRen qtys 25005-1000000	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-A	SD520 29M RemRen qtys 5-250	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-29M-B	SD520 29M RemRen qtys 255-750	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-C	SD520 29M RemRen qtys 755-1500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-D	SD520 29M RemRen qtys 1505-2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-E	SD520 29M RemRen qtys 2505-5000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-F	SD520 29M RemRen qtys 5005-7500	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-G	SD520 29M RemRen qtys 7505-10000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-H	SD520 29M RemRen qtys 10005-15000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-I	SD520 29M RemRen qtys 15005-25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-29M-J	SD520 29M RemRen qtys 25005-1000000	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-A	SD520 2M RemRen qtys 5-250	$5.33	R-SW	26%	$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-B	SD520 2M RemRen qtys 255-750	$4.83	R-SW	26%	$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-C	SD520 2M RemRen qtys 755-1500	$4.58	R-SW	26%	$3.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-D	SD520 2M RemRen qtys 1505-2500	$4.25	R-SW	26%	$3.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-E	SD520 2M RemRen qtys 2505-5000	$3.75	R-SW	26%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-F	SD520 2M RemRen qtys 5005-7500	$3.25	R-SW	26%	$2.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-G	SD520 2M RemRen qtys 7505-10000	$2.96	R-SW	26%	$2.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-H	SD520 2M RemRen qtys 10005-15000	$2.83	R-SW	26%	$2.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-I	SD520 2M RemRen qtys 15005-25000	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-2M-J	SD520 2M RemRen qtys 25005-1000000	$2.38	R-SW	26%	$1.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-A	SD520 30M RemRen qtys 5-250	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-B	SD520 30M RemRen qtys 255-750	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-C	SD520 30M RemRen qtys 755-1500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-D	SD520 30M RemRen qtys 1505-2500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-E	SD520 30M RemRen qtys 2505-5000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-F	SD520 30M RemRen qtys 5005-7500	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-G	SD520 30M RemRen qtys 7505-10000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-H	SD520 30M RemRen qtys 10005-15000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-I	SD520 30M RemRen qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-30M-J	SD520 30M RemRen qtys 25005-1000000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-A	SD520 31M RemRen qtys 5-250	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-B	SD520 31M RemRen qtys 255-750	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-C	SD520 31M RemRen qtys 755-1500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-D	SD520 31M RemRen qtys 1505-2500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-E	SD520 31M RemRen qtys 2505-5000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-F	SD520 31M RemRen qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-G	SD520 31M RemRen qtys 7505-10000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-H	SD520 31M RemRen qtys 10005-15000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-I	SD520 31M RemRen qtys 15005-25000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-31M-J	SD520 31M RemRen qtys 25005-1000000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-A	SD520 32M RemRen qtys 5-250	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-B	SD520 32M RemRen qtys 255-750	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-C	SD520 32M RemRen qtys 755-1500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-D	SD520 32M RemRen qtys 1505-2500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-E	SD520 32M RemRen qtys 2505-5000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-F	SD520 32M RemRen qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-G	SD520 32M RemRen qtys 7505-10000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-H	SD520 32M RemRen qtys 10005-15000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-I	SD520 32M RemRen qtys 15005-25000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-32M-J	SD520 32M RemRen qtys 25005-1000000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-A	SD520 33M RemRen qtys 5-250	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-B	SD520 33M RemRen qtys 255-750	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-C	SD520 33M RemRen qtys 755-1500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-D	SD520 33M RemRen qtys 1505-2500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-E	SD520 33M RemRen qtys 2505-5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-F	SD520 33M RemRen qtys 5005-7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-G	SD520 33M RemRen qtys 7505-10000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-H	SD520 33M RemRen qtys 10005-15000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-I	SD520 33M RemRen qtys 15005-25000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-33M-J	SD520 33M RemRen qtys 25005-1000000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-A	SD520 34M RemRen qtys 5-250	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-B	SD520 34M RemRen qtys 255-750	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-C	SD520 34M RemRen qtys 755-1500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-D	SD520 34M RemRen qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-E	SD520 34M RemRen qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-F	SD520 34M RemRen qtys 5005-7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-G	SD520 34M RemRen qtys 7505-10000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-H	SD520 34M RemRen qtys 10005-15000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-I	SD520 34M RemRen qtys 15005-25000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-34M-J	SD520 34M RemRen qtys 25005-1000000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-A	SD520 35M RemRen qtys 5-250	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-B	SD520 35M RemRen qtys 255-750	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-C	SD520 35M RemRen qtys 755-1500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-D	SD520 35M RemRen qtys 1505-2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-E	SD520 35M RemRen qtys 2505-5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-F	SD520 35M RemRen qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-G	SD520 35M RemRen qtys 7505-10000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-H	SD520 35M RemRen qtys 10005-15000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-I	SD520 35M RemRen qtys 15005-25000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-35M-J	SD520 35M RemRen qtys 25005-1000000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-A	SD520 36M RemRen qtys 5-250	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-36M-B	SD520 36M RemRen qtys 255-750	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-C	SD520 36M RemRen qtys 755-1500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-D	SD520 36M RemRen qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-E	SD520 36M RemRen qtys 2505-5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-F	SD520 36M RemRen qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-G	SD520 36M RemRen qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-H	SD520 36M RemRen qtys 10005-15000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-I	SD520 36M RemRen qtys 15005-25000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-36M-J	SD520 36M RemRen qtys 25005-1000000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-A	SD520 37M RemRen qtys 5-250	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-B	SD520 37M RemRen qtys 255-750	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-C	SD520 37M RemRen qtys 755-1500	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-D	SD520 37M RemRen qtys 1505-2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-E	SD520 37M RemRen qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-F	SD520 37M RemRen qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-G	SD520 37M RemRen qtys 7505-10000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-H	SD520 37M RemRen qtys 10005-15000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-I	SD520 37M RemRen qtys 15005-25000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-37M-J	SD520 37M RemRen qtys 25005-1000000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-A	SD520 38M RemRen qtys 5-250	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-B	SD520 38M RemRen qtys 255-750	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-C	SD520 38M RemRen qtys 755-1500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-D	SD520 38M RemRen qtys 1505-2500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-E	SD520 38M RemRen qtys 2505-5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-F	SD520 38M RemRen qtys 5005-7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-G	SD520 38M RemRen qtys 7505-10000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-H	SD520 38M RemRen qtys 10005-15000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-I	SD520 38M RemRen qtys 15005-25000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-38M-J	SD520 38M RemRen qtys 25005-1000000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-A	SD520 39M RemRen qtys 5-250	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-B	SD520 39M RemRen qtys 255-750	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-C	SD520 39M RemRen qtys 755-1500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-D	SD520 39M RemRen qtys 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-E	SD520 39M RemRen qtys 2505-5000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-F	SD520 39M RemRen qtys 5005-7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-G	SD520 39M RemRen qtys 7505-10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-H	SD520 39M RemRen qtys 10005-15000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-I	SD520 39M RemRen qtys 15005-25000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-39M-J	SD520 39M RemRen qtys 25005-1000000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-A	SD520 3M RemRen qtys 5-250	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-B	SD520 3M RemRen qtys 255-750	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-C	SD520 3M RemRen qtys 755-1500	$6.88	R-SW	26%	$5.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-D	SD520 3M RemRen qtys 1505-2500	$6.38	R-SW	26%	$4.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-E	SD520 3M RemRen qtys 2505-5000	$5.63	R-SW	26%	$4.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-F	SD520 3M RemRen qtys 5005-7500	$4.88	R-SW	26%	$3.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-G	SD520 3M RemRen qtys 7505-10000	$4.44	R-SW	26%	$3.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-H	SD520 3M RemRen qtys 10005-15000	$4.25	R-SW	26%	$3.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-I	SD520 3M RemRen qtys 15005-25000	$3.75	R-SW	26%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-3M-J	SD520 3M RemRen qtys 25005-1000000	$3.56	R-SW	26%	$2.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-A	SD520 40M RemRen qtys 5-250	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-B	SD520 40M RemRen qtys 255-750	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-C	SD520 40M RemRen qtys 755-1500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-D	SD520 40M RemRen qtys 1505-2500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-E	SD520 40M RemRen qtys 2505-5000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-F	SD520 40M RemRen qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-G	SD520 40M RemRen qtys 7505-10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-H	SD520 40M RemRen qtys 10005-15000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-I	SD520 40M RemRen qtys 15005-25000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-40M-J	SD520 40M RemRen qtys 25005-1000000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-A	SD520 41M RemRen qtys 5-250	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-B	SD520 41M RemRen qtys 255-750	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-C	SD520 41M RemRen qtys 755-1500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-D	SD520 41M RemRen qtys 1505-2500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-E	SD520 41M RemRen qtys 2505-5000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-F	SD520 41M RemRen qtys 5005-7500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-G	SD520 41M RemRen qtys 7505-10000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-H	SD520 41M RemRen qtys 10005-15000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-I	SD520 41M RemRen qtys 15005-25000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-41M-J	SD520 41M RemRen qtys 25005-1000000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-A	SD520 42M RemRen qtys 5-250	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-B	SD520 42M RemRen qtys 255-750	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-C	SD520 42M RemRen qtys 755-1500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-D	SD520 42M RemRen qtys 1505-2500	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-E	SD520 42M RemRen qtys 2505-5000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-F	SD520 42M RemRen qtys 5005-7500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-G	SD520 42M RemRen qtys 7505-10000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-H	SD520 42M RemRen qtys 10005-15000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-I	SD520 42M RemRen qtys 15005-25000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-42M-J	SD520 42M RemRen qtys 25005-1000000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-A	SD520 43M RemRen qtys 5-250	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-43M-B	SD520 43M RemRen qtys 255-750	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-C	SD520 43M RemRen qtys 755-1500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-D	SD520 43M RemRen qtys 1505-2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-E	SD520 43M RemRen qtys 2505-5000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-F	SD520 43M RemRen qtys 5005-7500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-G	SD520 43M RemRen qtys 7505-10000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-H	SD520 43M RemRen qtys 10005-15000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-I	SD520 43M RemRen qtys 15005-25000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-43M-J	SD520 43M RemRen qtys 25005-1000000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-A	SD520 44M RemRen qtys 5-250	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-B	SD520 44M RemRen qtys 255-750	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-C	SD520 44M RemRen qtys 755-1500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-D	SD520 44M RemRen qtys 1505-2500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-E	SD520 44M RemRen qtys 2505-5000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-F	SD520 44M RemRen qtys 5005-7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-G	SD520 44M RemRen qtys 7505-10000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-H	SD520 44M RemRen qtys 10005-15000	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-I	SD520 44M RemRen qtys 15005-25000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-44M-J	SD520 44M RemRen qtys 25005-1000000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-A	SD520 45M RemRen qtys 5-250	$86.00	R-SW	26%	$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-B	SD520 45M RemRen qtys 255-750	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-C	SD520 45M RemRen qtys 755-1500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-D	SD520 45M RemRen qtys 1505-2500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-E	SD520 45M RemRen qtys 2505-5000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-F	SD520 45M RemRen qtys 5005-7500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-G	SD520 45M RemRen qtys 7505-10000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-H	SD520 45M RemRen qtys 10005-15000	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-I	SD520 45M RemRen qtys 15005-25000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-45M-J	SD520 45M RemRen qtys 25005-1000000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-A	SD520 46M RemRen qtys 5-250	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-B	SD520 46M RemRen qtys 255-750	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-C	SD520 46M RemRen qtys 755-1500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-D	SD520 46M RemRen qtys 1505-2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-E	SD520 46M RemRen qtys 2505-5000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-F	SD520 46M RemRen qtys 5005-7500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-G	SD520 46M RemRen qtys 7505-10000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-H	SD520 46M RemRen qtys 10005-15000	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-I	SD520 46M RemRen qtys 15005-25000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-46M-J	SD520 46M RemRen qtys 25005-1000000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-A	SD520 47M RemRen qtys 5-250	$88.00	R-SW	26%	$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-B	SD520 47M RemRen qtys 255-750	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-C	SD520 47M RemRen qtys 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-D	SD520 47M RemRen qtys 1505-2500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-E	SD520 47M RemRen qtys 2505-5000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-F	SD520 47M RemRen qtys 5005-7500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-G	SD520 47M RemRen qtys 7505-10000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-H	SD520 47M RemRen qtys 10005-15000	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-I	SD520 47M RemRen qtys 15005-25000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-47M-J	SD520 47M RemRen qtys 25005-1000000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-A	SD520 4M RemRen qtys 5-250	$10.67	R-SW	26%	$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-B	SD520 4M RemRen qtys 255-750	$9.67	R-SW	26%	$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-C	SD520 4M RemRen qtys 755-1500	$9.17	R-SW	26%	$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-D	SD520 4M RemRen qtys 1505-2500	$8.50	R-SW	26%	$6.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-E	SD520 4M RemRen qtys 2505-5000	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-F	SD520 4M RemRen qtys 5005-7500	$6.50	R-SW	26%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-G	SD520 4M RemRen qtys 7505-10000	$5.92	R-SW	26%	$4.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-H	SD520 4M RemRen qtys 10005-15000	$5.67	R-SW	26%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-I	SD520 4M RemRen qtys 15005-25000	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-4M-J	SD520 4M RemRen qtys 25005-1000000	$4.75	R-SW	26%	$3.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-A	SD520 5M RemRen qtys 5-250	$13.33	R-SW	26%	$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-B	SD520 5M RemRen qtys 255-750	$12.08	R-SW	26%	$8.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-C	SD520 5M RemRen qtys 755-1500	$11.46	R-SW	26%	$8.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-D	SD520 5M RemRen qtys 1505-2500	$10.63	R-SW	26%	$7.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-E	SD520 5M RemRen qtys 2505-5000	$9.38	R-SW	26%	$6.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-F	SD520 5M RemRen qtys 5005-7500	$8.13	R-SW	26%	$6.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-G	SD520 5M RemRen qtys 7505-10000	$7.40	R-SW	26%	$5.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-H	SD520 5M RemRen qtys 10005-15000	$7.08	R-SW	26%	$5.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-I	SD520 5M RemRen qtys 15005-25000	$6.25	R-SW	26%	$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-5M-J	SD520 5M RemRen qtys 25005-1000000	$5.94	R-SW	26%	$4.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-A	SD520 6M RemRen qtys 5-250	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-B	SD520 6M RemRen qtys 255-750	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-C	SD520 6M RemRen qtys 755-1500	$13.75	R-SW	26%	$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-D	SD520 6M RemRen qtys 1505-2500	$12.75	R-SW	26%	$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-E	SD520 6M RemRen qtys 2505-5000	$11.25	R-SW	26%	$8.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-F	SD520 6M RemRen qtys 5005-7500	$9.75	R-SW	26%	$7.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-G	SD520 6M RemRen qtys 7505-10000	$8.88	R-SW	26%	$6.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-H	SD520 6M RemRen qtys 10005-15000	$8.50	R-SW	26%	$6.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-I	SD520 6M RemRen qtys 15005-25000	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-6M-J	SD520 6M RemRen qtys 25005-1000000	$7.13	R-SW	26%	$5.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-A	SD520 7M RemRen qtys 5-250	$18.67	R-SW	26%	$13.82	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SD520-RMREN-7M-B	SD520 7M RemRen qtys 255-750	$16.92	R-SW	26%	$12.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-C	SD520 7M RemRen qtys 755-1500	$16.04	R-SW	26%	$11.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-D	SD520 7M RemRen qtys 1505-2500	$14.88	R-SW	26%	$11.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-E	SD520 7M RemRen qtys 2505-5000	$13.13	R-SW	26%	$9.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-F	SD520 7M RemRen qtys 5005-7500	$11.38	R-SW	26%	$8.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-G	SD520 7M RemRen qtys 7505-10000	$10.35	R-SW	26%	$7.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-H	SD520 7M RemRen qtys 10005-15000	$9.92	R-SW	26%	$7.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-I	SD520 7M RemRen qtys 15005-25000	$8.75	R-SW	26%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-7M-J	SD520 7M RemRen qtys 25005-1000000	$8.31	R-SW	26%	$6.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-A	SD520 8M RemRen qtys 5-250	$21.33	R-SW	26%	$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-B	SD520 8M RemRen qtys 255-750	$19.33	R-SW	26%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-C	SD520 8M RemRen qtys 755-1500	$18.33	R-SW	26%	$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-D	SD520 8M RemRen qtys 1505-2500	$17.00	R-SW	26%	$12.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-E	SD520 8M RemRen qtys 2505-5000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-F	SD520 8M RemRen qtys 5005-7500	$13.00	R-SW	26%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-G	SD520 8M RemRen qtys 7505-10000	$11.83	R-SW	26%	$8.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-H	SD520 8M RemRen qtys 10005-15000	$11.33	R-SW	26%	$8.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-I	SD520 8M RemRen qtys 15005-25000	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-8M-J	SD520 8M RemRen qtys 25005-1000000	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-A	SD520 9M RemRen qtys 5-250	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-B	SD520 9M RemRen qtys 255-750	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-C	SD520 9M RemRen qtys 755-1500	$20.63	R-SW	26%	$15.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-D	SD520 9M RemRen qtys 1505-2500	$19.13	R-SW	26%	$14.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-E	SD520 9M RemRen qtys 2505-5000	$16.88	R-SW	26%	$12.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-F	SD520 9M RemRen qtys 5005-7500	$14.63	R-SW	26%	$10.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-G	SD520 9M RemRen qtys 7505-10000	$13.31	R-SW	26%	$9.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-H	SD520 9M RemRen qtys 10005-15000	$12.75	R-SW	26%	$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-I	SD520 9M RemRen qtys 15005-25000	$11.25	R-SW	26%	$8.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SD520-RMREN-9M-J	SD520 9M RemRen qtys 25005-1000000	$10.69	R-SW	26%	$7.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P	SECOPMgmt 40001-100K Perp Lic1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T	SECOPMgmt 40001-100000Term	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P	SECOPMgmt 0-1500 Perp Lic w/1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T	SECOPMgmt 0-1500 Term	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P	SECOPMgmt 5001-40K Perp Lic 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T	SECOPMgmt 5001-40000 Term	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P	SECOPMgmt 1501-5K Perp Lic 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T	SECOPMgmt 1501-5000 Term	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP	SECOPMgmt G100K Perp Lic 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT	SECOPMgmt G100000 Term	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P	SECOP>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-T	SECOP>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-T-B1	SECOP>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P	SECOPMgmt User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T	SECOPMgmt User Term w/ 1ODA	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-10	SID700-6-30-24 10 Pack	$530.00	R-SW	26%	$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-100	SID700-6-30-24 100 Pack	$5,300.00	R-SW	26%	$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-25	SID700-6-30-24 25 Pack	$1,325.00	R-SW	26%	$980.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-250	SID700-6-30-24 250 Pack	$13,250.00	R-SW	26%	$9,805.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-5	SID700-6-30-24 5 Pack	$265.00	R-SW	26%	$196.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-50	SID700-6-30-24 50 Pack	$2,650.00	R-SW	26%	$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-A	SID700-6-30-24 pr u qtys 255-750	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-B	SID700-6-30-24 pr u qtys 755-1500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-C	SID700-6-30-24 pr u qtys 1505-2500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-D	SID700-6-30-24 pr u qtys 2505-5K	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-E	SID700-6-30-24 pr u qtys 5005-7500	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-F	SID700-6-30-24 pr u qtys 7505-10K	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-G	SID700-6-30-24 pr u qtys 1K5-15K	$30.50	R-SW	26%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-H	SID700-6-30-24 pr u qtys 15005-25K	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-I	SID700-6-30-24 pr u qtys 25005-1M	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-10	SID700-6-30-36 10 Pack	$650.00	R-SW	26%	$481.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-100	SID700-6-30-36 100 Pack	$6,500.00	R-SW	26%	$4,810.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-25	SID700-6-30-36 25 Pack	$1,625.00	R-SW	26%	$1,202.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-250	SID700-6-30-36 250 Pack	$16,250.00	R-SW	26%	$12,025.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-5	SID700-6-30-36 5 Pack	$325.00	R-SW	26%	$240.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-50	SID700-6-30-36 50 Pack	$3,250.00	R-SW	26%	$2,405.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-A	SID700-6-30-36 pr u qtys 255-750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-B	SID700-6-30-36 pr u qtys 755-1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-C	SID700-6-30-36 pr u qtys 1505-2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-D	SID700-6-30-36 pr u qtys 2505-5K	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-E	SID700-6-30-36 pr u qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-F	SID700-6-30-36 pr u qtys 7505-10K	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-G	SID700-6-30-36 pr u qtys 1K5-15K	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-H	SID700-6-30-36 pr u qtys 15005-25K	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-I	SID700-6-30-36 pr u qtys 25005-1M	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-10	SID700-6-30-48 10 Pack	$770.00	R-SW	26%	$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-100	SID700-6-30-48 100 Pack	$7,700.00	R-SW	26%	$5,698.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-25	SID700-6-30-48 25 Pack	$1,925.00	R-SW	26%	$1,424.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-250	SID700-6-30-48 250 Pack	$19,250.00	R-SW	26%	$14,245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-5	SID700-6-30-48 5 Pack	$385.00	R-SW	26%	$284.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-50	SID700-6-30-48 50 Pack	$3,850.00	R-SW	26%	$2,849.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-6-30-48-A	SID700-6-30-48 pr u qtys 255-750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-B	SID700-6-30-48 pr u qtys 755-1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-C	SID700-6-30-48 pr u qtys 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-D	SID700-6-30-48 pr u qtys 2505-5K	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-E	SID700-6-30-48 pr u qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-F	SID700-6-30-48 pr u qtys 7505-10K	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-G	SID700-6-30-48 pr u qtys 1K5-15K	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-H	SID700-6-30-48 pr u qtys 15005-25K	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-I	SID700-6-30-48 pr u qtys 25005-1M	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-10	SID700-6-30-60 10 Pack	$890.00	R-SW	26%	$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-100	SID700-6-30-60 100 Pack	$8,900.00	R-SW	26%	$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-25	SID700-6-30-60 25 Pack	$2,225.00	R-SW	26%	$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-250	SID700-6-30-60 250 Pack	$22,250.00	R-SW	26%	$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-5	SID700-6-30-60 5 Pack	$445.00	R-SW	26%	$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-50	SID700-6-30-60 50 Pack	$4,450.00	R-SW	26%	$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-A	SID700-6-30-60 pr u qtys 255-750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-B	SID700-6-30-60 pr u qtys 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-C	SID700-6-30-60 pr u qtys 1505-2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-D	SID700-6-30-60 pr u qtys 2505-5K	$63.50	R-SW	26%	$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-E	SID700-6-30-60 pr u qtys 5005-7500	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-F	SID700-6-30-60 pr u qtys 7505-10K	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-G	SID700-6-30-60 pr u qtys 1K5-15K	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-H	SID700-6-30-60 pr u qtys 15005-25K	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-I	SID700-6-30-60 pr u qtys 25005-1M	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-10	RSA SecurID Authenticator SID700 (24 months) 10 Pack	$500.00	R-SW	26%	$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-100	RSA SecurID Authenticator SID700 (24 months) 100 Pack	$5,000.00	R-SW	26%	$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-25	RSA SecurID Authenticator SID700 (24 months) 25 Pack	$1,250.00	R-SW	26%	$925.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-250	RSA SecurID Authenticator SID700 (24 months) 250 Pack	$12,500.00	R-SW	26%	$9,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-5	RSA SecurID Authenticator SID700 (24 months) 5 Pack	$250.00	R-SW	26%	$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-50	RSA SecurID Authenticator SID700 (24 months) 50 Pack	$2,500.00	R-SW	26%	$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-A	SID700-6-60-24 per user qtys 255-750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-B	SID700-6-60-24 per user qtys 755-1500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-C	SID700-6-60-24 per user qtys 1505-2500	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-D	SID700-6-60-24 per user qtys 2505-5000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-E	SID700-6-60-24 per user qtys 5005-7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-F	SID700-6-60-24 per user qtys 7505-10000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-G	SID700-6-60-24 per user qtys 10005-15000	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-H	SID700-6-60-24 per user qtys 15005-25000	$24.50	R-SW	26%	$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-I	SID700-6-60-24 per user qtys 25005-1,000,000	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-10	RSA SecurID Authenticator SID700 (36 months) 10 Pack	$620.00	R-SW	26%	$458.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-100	RSA SecurID Authenticator SID700 (36 months) 100 Pack	$6,200.00	R-SW	26%	$4,588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-25	RSA SecurID Authenticator SID700 (36 months) 25 Pack	$1,550.00	R-SW	26%	$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-250	RSA SecurID Authenticator SID700 (36 months) 250 Pack	$15,500.00	R-SW	26%	$11,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-5	RSA SecurID Authenticator SID700 (36 months) 5 Pack	$310.00	R-SW	26%	$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-50	RSA SecurID Authenticator SID700 (36 months) 50 Pack	$3,100.00	R-SW	26%	$2,294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-A	SID700-6-60-36 per user qtys 255-750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-B	SID700-6-60-36 per user qtys 755-1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-C	SID700-6-60-36 per user qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-D	SID700-6-60-36 per user qtys 2505-5000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-E	SID700-6-60-36 per user qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-F	SID700-6-60-36 per user qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-G	SID700-6-60-36 per user qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-H	SID700-6-60-36 per user qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-I	SID700-6-60-36 per user qtys 25005-1,000,000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-10	RSA SecurID Authenticator SID700 (48 months) 10 Pack	$740.00	R-SW	26%	$547.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-100	RSA SecurID Authenticator SID700 (48 months) 100 Pack	$7,400.00	R-SW	26%	$5,476.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-25	RSA SecurID Authenticator SID700 (48 months) 25 Pack	$1,850.00	R-SW	26%	$1,369.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-250	RSA SecurID Authenticator SID700 (48 months) 250 Pack	$18,500.00	R-SW	26%	$13,690.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-5	RSA SecurID Authenticator SID700 (48 months) 5 Pack	$370.00	R-SW	26%	$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-50	RSA SecurID Authenticator SID700 (48 months) 50 Pack	$3,700.00	R-SW	26%	$2,738.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-A	SID700-6-60-48 per user qtys 255-750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-B	SID700-6-60-48 per user qtys 755-1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-C	SID700-6-60-48 per user qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-D	SID700-6-60-48 per user qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-E	SID700-6-60-48 per user qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-F	SID700-6-60-48 per user qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-G	SID700-6-60-48 per user qtys 10005-15000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-H	SID700-6-60-48 per user qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-I	SID700-6-60-48 per user qtys 25005-1,000,000	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-10	RSA SecurID Authenticator SID700 (60 months) 10 Pack	$860.00	R-SW	26%	$636.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-100	RSA SecurID Authenticator SID700 (60 months) 100 Pack	$8,600.00	R-SW	26%	$6,364.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-25	RSA SecurID Authenticator SID700 (60 months) 25 Pack	$2,150.00	R-SW	26%	$1,591.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-250	RSA SecurID Authenticator SID700 (60 months) 250 Pack	$21,500.00	R-SW	26%	$15,910.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-5	RSA SecurID Authenticator SID700 (60 months) 5 Pack	$430.00	R-SW	26%	$318.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-50	RSA SecurID Authenticator SID700 (60 months) 50 Pack	$4,300.00	R-SW	26%	$3,182.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-A	SID700-6-60-60 per user qtys 255-750	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-B	SID700-6-60-60 per user qtys 755-1500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-C	SID700-6-60-60 per user qtys 1505-2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-D	SID700-6-60-60 per user qtys 2505-5000	$60.50	R-SW	26%	$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-E	SID700-6-60-60 per user qtys 5005-7500	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-6-60-60-EP	Enterprise Plus Token per User for qty's between 1 - 15,000	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-EP1	Enterprise Plus Token per User for qty's greater than 15,000	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-F	SID700-6-60-60 per user qtys 7505-10000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-G	SID700-6-60-60 per user qtys 10005-15000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-H	SID700-6-60-60 per user qtys 15005-25000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-I	SID700-6-60-60 per user qtys 25005-1,000,000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-A	SID700 10M RemRen qtys 5-250	$20.83	R-SW	26%	$15.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-B	SID700 10M RemRen qtys 255-750	$18.96	R-SW	26%	$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-C	SID700 10M RemRen qtys 755-1500	$18.13	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-D	SID700 10M RemRen qtys 1505-2500	$16.88	R-SW	26%	$12.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-E	SID700 10M RemRen qtys 2505-5000	$15.21	R-SW	26%	$11.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-F	SID700 10M RemRen qtys 5005-7500	$13.33	R-SW	26%	$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-G	SID700 10M RemRen qtys 7505-10000	$12.08	R-SW	26%	$8.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-H	SID700 10M RemRen qtys 10005-15000	$11.46	R-SW	26%	$8.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-I	SID700 10M RemRen qtys 15005-25000	$10.21	R-SW	26%	$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-J	SID700 10M RemRen qtys 25005-1000000	$9.58	R-SW	26%	$7.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-A	SID700 11M RemRen qtys 5-250	$22.92	R-SW	26%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-B	SID700 11M RemRen qtys 255-750	$20.85	R-SW	26%	$15.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-C	SID700 11M RemRen qtys 755-1500	$19.94	R-SW	26%	$14.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-D	SID700 11M RemRen qtys 1505-2500	$18.56	R-SW	26%	$13.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-E	SID700 11M RemRen qtys 2505-5000	$16.73	R-SW	26%	$12.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-F	SID700 11M RemRen qtys 5005-7500	$14.67	R-SW	26%	$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-G	SID700 11M RemRen qtys 7505-10000	$13.29	R-SW	26%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-H	SID700 11M RemRen qtys 10005-15000	$12.60	R-SW	26%	$9.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-I	SID700 11M RemRen qtys 15005-25000	$11.23	R-SW	26%	$8.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-J	SID700 11M RemRen qtys 25005-1000000	$10.54	R-SW	26%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-A	SID700 12M RemRen qtys 5-250	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-B	SID700 12M RemRen qtys 255-750	$22.75	R-SW	26%	$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-C	SID700 12M RemRen qtys 755-1500	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-D	SID700 12M RemRen qtys 1505-2500	$20.25	R-SW	26%	$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-E	SID700 12M RemRen qtys 2505-5000	$18.25	R-SW	26%	$13.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-F	SID700 12M RemRen qtys 5005-7500	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-G	SID700 12M RemRen qtys 7505-10000	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-H	SID700 12M RemRen qtys 10005-15000	$13.75	R-SW	26%	$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-I	SID700 12M RemRen qtys 15005-25000	$12.25	R-SW	26%	$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-J	SID700 12M RemRen qtys 25005-1000000	$11.50	R-SW	26%	$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-A	SID700 13M RemRen qtys 5-250	$27.08	R-SW	26%	$20.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-B	SID700 13M RemRen qtys 255-750	$24.65	R-SW	26%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-C	SID700 13M RemRen qtys 755-1500	$23.56	R-SW	26%	$17.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-D	SID700 13M RemRen qtys 1505-2500	$21.94	R-SW	26%	$16.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-E	SID700 13M RemRen qtys 2505-5000	$19.77	R-SW	26%	$14.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-F	SID700 13M RemRen qtys 5005-7500	$17.33	R-SW	26%	$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-G	SID700 13M RemRen qtys 7505-10000	$15.71	R-SW	26%	$11.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-H	SID700 13M RemRen qtys 10005-15000	$14.90	R-SW	26%	$11.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-I	SID700 13M RemRen qtys 15005-25000	$13.27	R-SW	26%	$9.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-J	SID700 13M RemRen qtys 25005-1000000	$12.46	R-SW	26%	$9.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-A	SID700 14M RemRen qtys 5-250	$29.17	R-SW	26%	$21.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-B	SID700 14M RemRen qtys 255-750	$26.54	R-SW	26%	$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-C	SID700 14M RemRen qtys 755-1500	$25.38	R-SW	26%	$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-D	SID700 14M RemRen qtys 1505-2500	$23.63	R-SW	26%	$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-E	SID700 14M RemRen qtys 2505-5000	$21.29	R-SW	26%	$15.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-F	SID700 14M RemRen qtys 5005-7500	$18.67	R-SW	26%	$13.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-G	SID700 14M RemRen qtys 7505-10000	$16.92	R-SW	26%	$12.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-H	SID700 14M RemRen qtys 10005-15000	$16.04	R-SW	26%	$11.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-I	SID700 14M RemRen qtys 15005-25000	$14.29	R-SW	26%	$10.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-J	SID700 14M RemRen qtys 25005-1000000	$13.42	R-SW	26%	$9.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-A	SID700 15M RemRen qtys 5-250	$31.25	R-SW	26%	$23.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-B	SID700 15M RemRen qtys 255-750	$28.44	R-SW	26%	$21.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-C	SID700 15M RemRen qtys 755-1500	$27.19	R-SW	26%	$20.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-D	SID700 15M RemRen qtys 1505-2500	$25.31	R-SW	26%	$18.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-E	SID700 15M RemRen qtys 2505-5000	$22.81	R-SW	26%	$16.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-F	SID700 15M RemRen qtys 5005-7500	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-G	SID700 15M RemRen qtys 7505-10000	$18.13	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-H	SID700 15M RemRen qtys 10005-15000	$17.19	R-SW	26%	$12.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-I	SID700 15M RemRen qtys 15005-25000	$15.31	R-SW	26%	$11.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-J	SID700 15M RemRen qtys 25005-1000000	$14.38	R-SW	26%	$10.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-A	SID700 16M RemRen qtys 5-250	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-B	SID700 16M RemRen qtys 255-750	$30.33	R-SW	26%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-C	SID700 16M RemRen qtys 755-1500	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-D	SID700 16M RemRen qtys 1505-2500	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-E	SID700 16M RemRen qtys 2505-5000	$24.33	R-SW	26%	$18.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-F	SID700 16M RemRen qtys 5005-7500	$21.33	R-SW	26%	$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-G	SID700 16M RemRen qtys 7505-10000	$19.33	R-SW	26%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-H	SID700 16M RemRen qtys 10005-15000	$18.33	R-SW	26%	$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-I	SID700 16M RemRen qtys 15005-25000	$16.33	R-SW	26%	$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-J	SID700 16M RemRen qtys 25005-1000000	$15.33	R-SW	26%	$11.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-A	SID700 17M RemRen qtys 5-250	$35.42	R-SW	26%	$26.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-B	SID700 17M RemRen qtys 255-750	$32.23	R-SW	26%	$23.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-C	SID700 17M RemRen qtys 755-1500	$30.81	R-SW	26%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-D	SID700 17M RemRen qtys 1505-2500	$28.69	R-SW	26%	$21.23	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-17M-E	SID700 17M RemRen qtys 2505-5000	$25.85	R-SW	26%	$19.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-F	SID700 17M RemRen qtys 5005-7500	$22.67	R-SW	26%	$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-G	SID700 17M RemRen qtys 7505-10000	$20.54	R-SW	26%	$15.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-H	SID700 17M RemRen qtys 10005-15000	$19.48	R-SW	26%	$14.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-I	SID700 17M RemRen qtys 15005-25000	$17.35	R-SW	26%	$12.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-J	SID700 17M RemRen qtys 25005-1000000	$16.29	R-SW	26%	$12.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-A	SID700 18M RemRen qtys 5-250	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-B	SID700 18M RemRen qtys 255-750	$34.13	R-SW	26%	$25.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-C	SID700 18M RemRen qtys 755-1500	$32.63	R-SW	26%	$24.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-D	SID700 18M RemRen qtys 1505-2500	$30.38	R-SW	26%	$22.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-E	SID700 18M RemRen qtys 2505-5000	$27.38	R-SW	26%	$20.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-F	SID700 18M RemRen qtys 5005-7500	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-G	SID700 18M RemRen qtys 7505-10000	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-H	SID700 18M RemRen qtys 10005-15000	$20.63	R-SW	26%	$15.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-I	SID700 18M RemRen qtys 15005-25000	$18.38	R-SW	26%	$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-J	SID700 18M RemRen qtys 25005-1000000	$17.25	R-SW	26%	$12.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-A	SID700 19M RemRen qtys 5-250	$39.58	R-SW	26%	$29.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-B	SID700 19M RemRen qtys 255-750	$36.02	R-SW	26%	$26.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-C	SID700 19M RemRen qtys 755-1500	$34.44	R-SW	26%	$25.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-D	SID700 19M RemRen qtys 1505-2500	$32.06	R-SW	26%	$23.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-E	SID700 19M RemRen qtys 2505-5000	$28.90	R-SW	26%	$21.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-F	SID700 19M RemRen qtys 5005-7500	$25.33	R-SW	26%	$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-G	SID700 19M RemRen qtys 7505-10000	$22.96	R-SW	26%	$16.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-H	SID700 19M RemRen qtys 10005-15000	$21.77	R-SW	26%	$16.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-I	SID700 19M RemRen qtys 15005-25000	$19.40	R-SW	26%	$14.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-J	SID700 19M RemRen qtys 25005-1000000	$18.21	R-SW	26%	$13.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-A	SID700 1M RemRen qtys 5-250	$2.08	R-SW	26%	$1.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-B	SID700 1M RemRen qtys 255-750	$1.90	R-SW	26%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-C	SID700 1M RemRen qtys 755-1500	$1.81	R-SW	26%	$1.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-D	SID700 1M RemRen qtys 1505-2500	$1.69	R-SW	26%	$1.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-E	SID700 1M RemRen qtys 2505-5000	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-F	SID700 1M RemRen qtys 5005-7500	$1.33	R-SW	26%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-G	SID700 1M RemRen qtys 7505-10000	$1.21	R-SW	26%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-H	SID700 1M RemRen qtys 10005-15000	$1.15	R-SW	26%	$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-I	SID700 1M RemRen qtys 15005-25000	$1.02	R-SW	26%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-J	SID700 1M RemRen qtys 25005-1000000	$0.96	R-SW	26%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-A	SID700 20M RemRen qtys 5-250	$41.67	R-SW	26%	$30.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-B	SID700 20M RemRen qtys 255-750	$37.92	R-SW	26%	$28.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-C	SID700 20M RemRen qtys 755-1500	$36.25	R-SW	26%	$26.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-D	SID700 20M RemRen qtys 1505-2500	$33.75	R-SW	26%	$24.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-E	SID700 20M RemRen qtys 2505-5000	$30.42	R-SW	26%	$22.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-F	SID700 20M RemRen qtys 5005-7500	$26.67	R-SW	26%	$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-G	SID700 20M RemRen qtys 7505-10000	$24.17	R-SW	26%	$17.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-H	SID700 20M RemRen qtys 10005-15000	$22.92	R-SW	26%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-I	SID700 20M RemRen qtys 15005-25000	$20.42	R-SW	26%	$15.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-J	SID700 20M RemRen qtys 25005-1000000	$19.17	R-SW	26%	$14.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-A	SID700 21M RemRen qtys 5-250	$43.75	R-SW	26%	$32.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-B	SID700 21M RemRen qtys 255-750	$39.81	R-SW	26%	$29.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-C	SID700 21M RemRen qtys 755-1500	$38.06	R-SW	26%	$28.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-D	SID700 21M RemRen qtys 1505-2500	$35.44	R-SW	26%	$26.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-E	SID700 21M RemRen qtys 2505-5000	$31.94	R-SW	26%	$23.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-F	SID700 21M RemRen qtys 5005-7500	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-G	SID700 21M RemRen qtys 7505-10000	$25.38	R-SW	26%	$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-H	SID700 21M RemRen qtys 10005-15000	$24.06	R-SW	26%	$17.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-I	SID700 21M RemRen qtys 15005-25000	$21.44	R-SW	26%	$15.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-J	SID700 21M RemRen qtys 25005-1000000	$20.13	R-SW	26%	$14.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-A	SID700 22M RemRen qtys 5-250	$45.83	R-SW	26%	$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-B	SID700 22M RemRen qtys 255-750	$41.71	R-SW	26%	$30.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-C	SID700 22M RemRen qtys 755-1500	$39.88	R-SW	26%	$29.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-D	SID700 22M RemRen qtys 1505-2500	$37.13	R-SW	26%	$27.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-E	SID700 22M RemRen qtys 2505-5000	$33.46	R-SW	26%	$24.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-F	SID700 22M RemRen qtys 5005-7500	$29.33	R-SW	26%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-G	SID700 22M RemRen qtys 7505-10000	$26.58	R-SW	26%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-H	SID700 22M RemRen qtys 10005-15000	$25.21	R-SW	26%	$18.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-I	SID700 22M RemRen qtys 15005-25000	$22.46	R-SW	26%	$16.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-J	SID700 22M RemRen qtys 25005-1000000	$21.08	R-SW	26%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-A	SID700 23M RemRen qtys 5-250	$47.92	R-SW	26%	$35.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-B	SID700 23M RemRen qtys 255-750	$43.60	R-SW	26%	$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-C	SID700 23M RemRen qtys 755-1500	$41.69	R-SW	26%	$30.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-D	SID700 23M RemRen qtys 1505-2500	$38.81	R-SW	26%	$28.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-E	SID700 23M RemRen qtys 2505-5000	$34.98	R-SW	26%	$25.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-F	SID700 23M RemRen qtys 5005-7500	$30.67	R-SW	26%	$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-G	SID700 23M RemRen qtys 7505-10000	$27.79	R-SW	26%	$20.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-H	SID700 23M RemRen qtys 10005-15000	$26.35	R-SW	26%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-I	SID700 23M RemRen qtys 15005-25000	$23.48	R-SW	26%	$17.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-J	SID700 23M RemRen qtys 25005-1000000	$22.04	R-SW	26%	$16.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-A	SID700 24M RemRen qtys 5-250	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-B	SID700 24M RemRen qtys 255-750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-C	SID700 24M RemRen qtys 755-1500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-D	SID700 24M RemRen qtys 1505-2500	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-24M-E	SID700 24M RemRen qtys 2505-5000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-F	SID700 24M RemRen qtys 5005-7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-G	SID700 24M RemRen qtys 7505-10000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-H	SID700 24M RemRen qtys 10005-15000	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-I	SID700 24M RemRen qtys 15005-25000	$24.50	R-SW	26%	$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-J	SID700 24M RemRen qtys 25005-1000000	$23.00	R-SW	26%	$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-A	SID700 25M RemRen qtys 5-250	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-B	SID700 25M RemRen qtys 255-750	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-C	SID700 25M RemRen qtys 755-1500	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-D	SID700 25M RemRen qtys 1505-2500	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-E	SID700 25M RemRen qtys 2505-5000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-F	SID700 25M RemRen qtys 5005-7500	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-G	SID700 25M RemRen qtys 7505-10000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-H	SID700 25M RemRen qtys 10005-15000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-I	SID700 25M RemRen qtys 15005-25000	$25.50	R-SW	26%	$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-J	SID700 25M RemRen qtys 25005-1000000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-A	SID700 26M RemRen qtys 5-250	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-B	SID700 26M RemRen qtys 255-750	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-C	SID700 26M RemRen qtys 755-1500	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-D	SID700 26M RemRen qtys 1505-2500	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-E	SID700 26M RemRen qtys 2505-5000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-F	SID700 26M RemRen qtys 5005-7500	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-G	SID700 26M RemRen qtys 7505-10000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-H	SID700 26M RemRen qtys 10005-15000	$29.50	R-SW	26%	$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-I	SID700 26M RemRen qtys 15005-25000	$26.50	R-SW	26%	$19.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-J	SID700 26M RemRen qtys 25005-1000000	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-A	SID700 27M RemRen qtys 5-250	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-B	SID700 27M RemRen qtys 255-750	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-C	SID700 27M RemRen qtys 755-1500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-D	SID700 27M RemRen qtys 1505-2500	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-E	SID700 27M RemRen qtys 2505-5000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-F	SID700 27M RemRen qtys 5005-7500	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-G	SID700 27M RemRen qtys 7505-10000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-H	SID700 27M RemRen qtys 10005-15000	$30.50	R-SW	26%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-I	SID700 27M RemRen qtys 15005-25000	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-J	SID700 27M RemRen qtys 25005-1000000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-A	SID700 28M RemRen qtys 5-250	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-B	SID700 28M RemRen qtys 255-750	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-C	SID700 28M RemRen qtys 755-1500	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-D	SID700 28M RemRen qtys 1505-2500	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-E	SID700 28M RemRen qtys 2505-5000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-F	SID700 28M RemRen qtys 5005-7500	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-G	SID700 28M RemRen qtys 7505-10000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-H	SID700 28M RemRen qtys 10005-15000	$31.50	R-SW	26%	$23.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-I	SID700 28M RemRen qtys 15005-25000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-J	SID700 28M RemRen qtys 25005-1000000	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-A	SID700 29M RemRen qtys 5-250	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-B	SID700 29M RemRen qtys 255-750	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-C	SID700 29M RemRen qtys 755-1500	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-D	SID700 29M RemRen qtys 1505-2500	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-E	SID700 29M RemRen qtys 2505-5000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-F	SID700 29M RemRen qtys 5005-7500	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-G	SID700 29M RemRen qtys 7505-10000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-H	SID700 29M RemRen qtys 10005-15000	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-I	SID700 29M RemRen qtys 15005-25000	$29.50	R-SW	26%	$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-J	SID700 29M RemRen qtys 25005-1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-A	SID700 2M RemRen qtys 5-250	$4.17	R-SW	26%	$3.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-B	SID700 2M RemRen qtys 255-750	$3.79	R-SW	26%	$2.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-C	SID700 2M RemRen qtys 755-1500	$3.63	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-D	SID700 2M RemRen qtys 1505-2500	$3.38	R-SW	26%	$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-E	SID700 2M RemRen qtys 2505-5000	$3.04	R-SW	26%	$2.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-F	SID700 2M RemRen qtys 5005-7500	$2.67	R-SW	26%	$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-G	SID700 2M RemRen qtys 7505-10000	$2.42	R-SW	26%	$1.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-H	SID700 2M RemRen qtys 10005-15000	$2.29	R-SW	26%	$1.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-I	SID700 2M RemRen qtys 15005-25000	$2.04	R-SW	26%	$1.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-J	SID700 2M RemRen qtys 25005-1000000	$1.92	R-SW	26%	$1.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-A	SID700 30M RemRen qtys 5-250	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-B	SID700 30M RemRen qtys 255-750	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-C	SID700 30M RemRen qtys 755-1500	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-D	SID700 30M RemRen qtys 1505-2500	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-E	SID700 30M RemRen qtys 2505-5000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-F	SID700 30M RemRen qtys 5005-7500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-G	SID700 30M RemRen qtys 7505-10000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-H	SID700 30M RemRen qtys 10005-15000	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-I	SID700 30M RemRen qtys 15005-25000	$30.50	R-SW	26%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-J	SID700 30M RemRen qtys 25005-1000000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-A	SID700 31M RemRen qtys 5-250	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-B	SID700 31M RemRen qtys 255-750	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-C	SID700 31M RemRen qtys 755-1500	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-D	SID700 31M RemRen qtys 1505-2500	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-31M-E	SID700 31M RemRen qtys 2505-5000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-F	SID700 31M RemRen qtys 5005-7500	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-G	SID700 31M RemRen qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-H	SID700 31M RemRen qtys 10005-15000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-I	SID700 31M RemRen qtys 15005-25000	$31.50	R-SW	26%	$23.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-J	SID700 31M RemRen qtys 25005-1000000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-A	SID700 32M RemRen qtys 5-250	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-B	SID700 32M RemRen qtys 255-750	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-C	SID700 32M RemRen qtys 755-1500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-D	SID700 32M RemRen qtys 1505-2500	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-E	SID700 32M RemRen qtys 2505-5000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-F	SID700 32M RemRen qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-G	SID700 32M RemRen qtys 7505-10000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-H	SID700 32M RemRen qtys 10005-15000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-I	SID700 32M RemRen qtys 15005-25000	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-J	SID700 32M RemRen qtys 25005-1000000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-A	SID700 33M RemRen qtys 5-250	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-B	SID700 33M RemRen qtys 255-750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-C	SID700 33M RemRen qtys 755-1500	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-D	SID700 33M RemRen qtys 1505-2500	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-E	SID700 33M RemRen qtys 2505-5000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-F	SID700 33M RemRen qtys 5005-7500	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-G	SID700 33M RemRen qtys 7505-10000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-H	SID700 33M RemRen qtys 10005-15000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-I	SID700 33M RemRen qtys 15005-25000	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-J	SID700 33M RemRen qtys 25005-1000000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-A	SID700 34M RemRen qtys 5-250	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-B	SID700 34M RemRen qtys 255-750	$55.50	R-SW	26%	$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-C	SID700 34M RemRen qtys 755-1500	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-D	SID700 34M RemRen qtys 1505-2500	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-E	SID700 34M RemRen qtys 2505-5000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-F	SID700 34M RemRen qtys 5005-7500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-G	SID700 34M RemRen qtys 7505-10000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-H	SID700 34M RemRen qtys 10005-15000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-I	SID700 34M RemRen qtys 15005-25000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-J	SID700 34M RemRen qtys 25005-1000000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-A	SID700 35M RemRen qtys 5-250	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-B	SID700 35M RemRen qtys 255-750	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-C	SID700 35M RemRen qtys 755-1500	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-D	SID700 35M RemRen qtys 1505-2500	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-E	SID700 35M RemRen qtys 2505-5000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-F	SID700 35M RemRen qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-G	SID700 35M RemRen qtys 7505-10000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-H	SID700 35M RemRen qtys 10005-15000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-I	SID700 35M RemRen qtys 15005-25000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-J	SID700 35M RemRen qtys 25005-1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-A	SID700 36M RemRen qtys 5-250	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-B	SID700 36M RemRen qtys 255-750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-C	SID700 36M RemRen qtys 755-1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-D	SID700 36M RemRen qtys 1505-2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-E	SID700 36M RemRen qtys 2505-5000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-F	SID700 36M RemRen qtys 5005-7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-G	SID700 36M RemRen qtys 7505-10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-H	SID700 36M RemRen qtys 10005-15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-I	SID700 36M RemRen qtys 15005-25000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-J	SID700 36M RemRen qtys 25005-1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-A	SID700 37M RemRen qtys 5-250	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-B	SID700 37M RemRen qtys 255-750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-C	SID700 37M RemRen qtys 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-D	SID700 37M RemRen qtys 1505-2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-E	SID700 37M RemRen qtys 2505-5000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-F	SID700 37M RemRen qtys 5005-7500	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-G	SID700 37M RemRen qtys 7505-10000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-H	SID700 37M RemRen qtys 10005-15000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-I	SID700 37M RemRen qtys 15005-25000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-J	SID700 37M RemRen qtys 25005-1000000	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-A	SID700 38M RemRen qtys 5-250	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-B	SID700 38M RemRen qtys 255-750	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-C	SID700 38M RemRen qtys 755-1500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-D	SID700 38M RemRen qtys 1505-2500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-E	SID700 38M RemRen qtys 2505-5000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-F	SID700 38M RemRen qtys 5005-7500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-G	SID700 38M RemRen qtys 7505-10000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-H	SID700 38M RemRen qtys 10005-15000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-I	SID700 38M RemRen qtys 15005-25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-J	SID700 38M RemRen qtys 25005-1000000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-A	SID700 39M RemRen qtys 5-250	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-B	SID700 39M RemRen qtys 255-750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-C	SID700 39M RemRen qtys 755-1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-D	SID700 39M RemRen qtys 1505-2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-39M-E	SID700 39M RemRen qtys 2505-5000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-F	SID700 39M RemRen qtys 5005-7500	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-G	SID700 39M RemRen qtys 7505-10000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-H	SID700 39M RemRen qtys 10005-15000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-I	SID700 39M RemRen qtys 15005-25000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-J	SID700 39M RemRen qtys 25005-1000000	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-A	SID700 3M RemRen qtys 5-250	$6.25	R-SW	26%	$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-B	SID700 3M RemRen qtys 255-750	$5.69	R-SW	26%	$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-C	SID700 3M RemRen qtys 755-1500	$5.44	R-SW	26%	$4.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-D	SID700 3M RemRen qtys 1505-2500	$5.06	R-SW	26%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-E	SID700 3M RemRen qtys 2505-5000	$4.56	R-SW	26%	$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-F	SID700 3M RemRen qtys 5005-7500	$4.00	R-SW	26%	$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-G	SID700 3M RemRen qtys 7505-10000	$3.63	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-H	SID700 3M RemRen qtys 10005-15000	$3.44	R-SW	26%	$2.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-I	SID700 3M RemRen qtys 15005-25000	$3.06	R-SW	26%	$2.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-J	SID700 3M RemRen qtys 25005-1000000	$2.88	R-SW	26%	$2.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-A	SID700 40M RemRen qtys 5-250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-B	SID700 40M RemRen qtys 255-750	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-C	SID700 40M RemRen qtys 755-1500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-D	SID700 40M RemRen qtys 1505-2500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-E	SID700 40M RemRen qtys 2505-5000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-F	SID700 40M RemRen qtys 5005-7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-G	SID700 40M RemRen qtys 7505-10000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-H	SID700 40M RemRen qtys 10005-15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-I	SID700 40M RemRen qtys 15005-25000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-J	SID700 40M RemRen qtys 25005-1000000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-A	SID700 41M RemRen qtys 5-250	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-B	SID700 41M RemRen qtys 255-750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-C	SID700 41M RemRen qtys 755-1500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-D	SID700 41M RemRen qtys 1505-2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-E	SID700 41M RemRen qtys 2505-5000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-F	SID700 41M RemRen qtys 5005-7500	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-G	SID700 41M RemRen qtys 7505-10000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-H	SID700 41M RemRen qtys 10005-15000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-I	SID700 41M RemRen qtys 15005-25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-J	SID700 41M RemRen qtys 25005-1000000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-A	SID700 42M RemRen qtys 5-250	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-B	SID700 42M RemRen qtys 255-750	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-C	SID700 42M RemRen qtys 755-1500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-D	SID700 42M RemRen qtys 1505-2500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-E	SID700 42M RemRen qtys 2505-5000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-F	SID700 42M RemRen qtys 5005-7500	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-G	SID700 42M RemRen qtys 7505-10000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-H	SID700 42M RemRen qtys 10005-15000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-I	SID700 42M RemRen qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-J	SID700 42M RemRen qtys 25005-1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-A	SID700 43M RemRen qtys 5-250	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-B	SID700 43M RemRen qtys 255-750	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-C	SID700 43M RemRen qtys 755-1500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-D	SID700 43M RemRen qtys 1505-2500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-E	SID700 43M RemRen qtys 2505-5000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-F	SID700 43M RemRen qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-G	SID700 43M RemRen qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-H	SID700 43M RemRen qtys 10005-15000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-I	SID700 43M RemRen qtys 15005-25000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-J	SID700 43M RemRen qtys 25005-1000000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-A	SID700 44M RemRen qtys 5-250	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-B	SID700 44M RemRen qtys 255-750	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-C	SID700 44M RemRen qtys 755-1500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-D	SID700 44M RemRen qtys 1505-2500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-E	SID700 44M RemRen qtys 2505-5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-F	SID700 44M RemRen qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-G	SID700 44M RemRen qtys 7505-10000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-H	SID700 44M RemRen qtys 10005-15000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-I	SID700 44M RemRen qtys 15005-25000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-J	SID700 44M RemRen qtys 25005-1000000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-A	SID700 45M RemRen qtys 5-250	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-B	SID700 45M RemRen qtys 255-750	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-C	SID700 45M RemRen qtys 755-1500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-D	SID700 45M RemRen qtys 1505-2500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-E	SID700 45M RemRen qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-F	SID700 45M RemRen qtys 5005-7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-G	SID700 45M RemRen qtys 7505-10000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-H	SID700 45M RemRen qtys 10005-15000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-I	SID700 45M RemRen qtys 15005-25000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-J	SID700 45M RemRen qtys 25005-1000000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-A	SID700 46M RemRen qtys 5-250	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-B	SID700 46M RemRen qtys 255-750	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-C	SID700 46M RemRen qtys 755-1500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-D	SID700 46M RemRen qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-46M-E	SID700 46M RemRen qtys 2505-5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-F	SID700 46M RemRen qtys 5005-7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-G	SID700 46M RemRen qtys 7505-10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-H	SID700 46M RemRen qtys 10005-15000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-I	SID700 46M RemRen qtys 15005-25000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-J	SID700 46M RemRen qtys 25005-1000000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-A	SID700 47M RemRen qtys 5-250	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-B	SID700 47M RemRen qtys 255-750	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-C	SID700 47M RemRen qtys 755-1500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-D	SID700 47M RemRen qtys 1505-2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-E	SID700 47M RemRen qtys 2505-5000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-F	SID700 47M RemRen qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-G	SID700 47M RemRen qtys 7505-10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-H	SID700 47M RemRen qtys 10005-15000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-I	SID700 47M RemRen qtys 15005-25000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-J	SID700 47M RemRen qtys 25005-1000000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-A	SID700 48M RemRen qtys 5-250	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-B	SID700 48M RemRen qtys 255-750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-C	SID700 48M RemRen qtys 755-1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-D	SID700 48M RemRen qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-E	SID700 48M RemRen qtys 2505-5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-F	SID700 48M RemRen qtys 5005-7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-G	SID700 48M RemRen qtys 7505-10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-H	SID700 48M RemRen qtys 10005-15000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-I	SID700 48M RemRen qtys 15005-25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-J	SID700 48M RemRen qtys 25005-1000000	$33.50	R-SW	26%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-A	SID700 49M RemRen qtys 5-250	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-B	SID700 49M RemRen qtys 255-750	$68.50	R-SW	26%	$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-C	SID700 49M RemRen qtys 755-1500	$65.50	R-SW	26%	$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-D	SID700 49M RemRen qtys 1505-2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-E	SID700 49M RemRen qtys 2505-5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-F	SID700 49M RemRen qtys 5005-7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-G	SID700 49M RemRen qtys 7505-10000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-H	SID700 49M RemRen qtys 10005-15000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-I	SID700 49M RemRen qtys 15005-25000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-J	SID700 49M RemRen qtys 25005-1000000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-A	SID700 4M RemRen qtys 5-250	$8.33	R-SW	26%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-B	SID700 4M RemRen qtys 255-750	$7.58	R-SW	26%	$5.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-C	SID700 4M RemRen qtys 755-1500	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-D	SID700 4M RemRen qtys 1505-2500	$6.75	R-SW	26%	$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-E	SID700 4M RemRen qtys 2505-5000	$6.08	R-SW	26%	$4.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-F	SID700 4M RemRen qtys 5005-7500	$5.33	R-SW	26%	$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-G	SID700 4M RemRen qtys 7505-10000	$4.83	R-SW	26%	$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-H	SID700 4M RemRen qtys 10005-15000	$4.58	R-SW	26%	$3.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-I	SID700 4M RemRen qtys 15005-25000	$4.08	R-SW	26%	$3.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-J	SID700 4M RemRen qtys 25005-1000000	$3.83	R-SW	26%	$2.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-A	SID700 50M RemRen qtys 5-250	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-B	SID700 50M RemRen qtys 255-750	$69.50	R-SW	26%	$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-C	SID700 50M RemRen qtys 755-1500	$66.50	R-SW	26%	$49.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-D	SID700 50M RemRen qtys 1505-2500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-E	SID700 50M RemRen qtys 2505-5000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-F	SID700 50M RemRen qtys 5005-7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-G	SID700 50M RemRen qtys 7505-10000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-H	SID700 50M RemRen qtys 10005-15000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-I	SID700 50M RemRen qtys 15005-25000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-J	SID700 50M RemRen qtys 25005-1000000	$35.50	R-SW	26%	$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-A	SID700 51M RemRen qtys 5-250	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-B	SID700 51M RemRen qtys 255-750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-C	SID700 51M RemRen qtys 755-1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-D	SID700 51M RemRen qtys 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-E	SID700 51M RemRen qtys 2505-5000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-F	SID700 51M RemRen qtys 5005-7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-G	SID700 51M RemRen qtys 7505-10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-H	SID700 51M RemRen qtys 10005-15000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-I	SID700 51M RemRen qtys 15005-25000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-J	SID700 51M RemRen qtys 25005-1000000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-A	SID700 52M RemRen qtys 5-250	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-B	SID700 52M RemRen qtys 255-750	$71.50	R-SW	26%	$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-C	SID700 52M RemRen qtys 755-1500	$68.50	R-SW	26%	$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-D	SID700 52M RemRen qtys 1505-2500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-E	SID700 52M RemRen qtys 2505-5000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-F	SID700 52M RemRen qtys 5005-7500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-G	SID700 52M RemRen qtys 7505-10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-H	SID700 52M RemRen qtys 10005-15000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-I	SID700 52M RemRen qtys 15005-25000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-J	SID700 52M RemRen qtys 25005-1000000	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-A	SID700 53M RemRen qtys 5-250	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-B	SID700 53M RemRen qtys 255-750	$72.50	R-SW	26%	$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-C	SID700 53M RemRen qtys 755-1500	$69.50	R-SW	26%	$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-D	SID700 53M RemRen qtys 1505-2500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-53M-E	SID700 53M RemRen qtys 2505-5000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-F	SID700 53M RemRen qtys 5005-7500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-G	SID700 53M RemRen qtys 7505-10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-H	SID700 53M RemRen qtys 10005-15000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-I	SID700 53M RemRen qtys 15005-25000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-J	SID700 53M RemRen qtys 25005-1000000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-A	SID700 54M RemRen qtys 5-250	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-B	SID700 54M RemRen qtys 255-750	$73.50	R-SW	26%	$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-C	SID700 54M RemRen qtys 755-1500	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-D	SID700 54M RemRen qtys 1505-2500	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-E	SID700 54M RemRen qtys 2505-5000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-F	SID700 54M RemRen qtys 5005-7500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-G	SID700 54M RemRen qtys 7505-10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-H	SID700 54M RemRen qtys 10005-15000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-I	SID700 54M RemRen qtys 15005-25000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-J	SID700 54M RemRen qtys 25005-1000000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-A	SID700 55M RemRen qtys 5-250	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-B	SID700 55M RemRen qtys 255-750	$74.50	R-SW	26%	$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-C	SID700 55M RemRen qtys 755-1500	$71.50	R-SW	26%	$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-D	SID700 55M RemRen qtys 1505-2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-E	SID700 55M RemRen qtys 2505-5000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-F	SID700 55M RemRen qtys 5005-7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-G	SID700 55M RemRen qtys 7505-10000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-H	SID700 55M RemRen qtys 10005-15000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-I	SID700 55M RemRen qtys 15005-25000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-J	SID700 55M RemRen qtys 25005-1000000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-A	SID700 56M RemRen qtys 5-250	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-B	SID700 56M RemRen qtys 255-750	$75.50	R-SW	26%	$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-C	SID700 56M RemRen qtys 755-1500	$72.50	R-SW	26%	$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-D	SID700 56M RemRen qtys 1505-2500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-E	SID700 56M RemRen qtys 2505-5000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-F	SID700 56M RemRen qtys 5005-7500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-G	SID700 56M RemRen qtys 7505-10000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-H	SID700 56M RemRen qtys 10005-15000	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-I	SID700 56M RemRen qtys 15005-25000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-J	SID700 56M RemRen qtys 25005-1000000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-A	SID700 57M RemRen qtys 5-250	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-B	SID700 57M RemRen qtys 255-750	$76.50	R-SW	26%	$56.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-C	SID700 57M RemRen qtys 755-1500	$73.50	R-SW	26%	$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-D	SID700 57M RemRen qtys 1505-2500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-E	SID700 57M RemRen qtys 2505-5000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-F	SID700 57M RemRen qtys 5005-7500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-G	SID700 57M RemRen qtys 7505-10000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-H	SID700 57M RemRen qtys 10005-15000	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-I	SID700 57M RemRen qtys 15005-25000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-J	SID700 57M RemRen qtys 25005-1000000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-A	SID700 58M RemRen qtys 5-250	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-B	SID700 58M RemRen qtys 255-750	$77.50	R-SW	26%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-C	SID700 58M RemRen qtys 755-1500	$74.50	R-SW	26%	$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-D	SID700 58M RemRen qtys 1505-2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-E	SID700 58M RemRen qtys 2505-5000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-F	SID700 58M RemRen qtys 5005-7500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-G	SID700 58M RemRen qtys 7505-10000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-H	SID700 58M RemRen qtys 10005-15000	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-I	SID700 58M RemRen qtys 15005-25000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-J	SID700 58M RemRen qtys 25005-1000000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-A	SID700 59M RemRen qtys 5-250	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-B	SID700 59M RemRen qtys 255-750	$78.50	R-SW	26%	$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-C	SID700 59M RemRen qtys 755-1500	$75.50	R-SW	26%	$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-D	SID700 59M RemRen qtys 1505-2500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-E	SID700 59M RemRen qtys 2505-5000	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-F	SID700 59M RemRen qtys 5005-7500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-G	SID700 59M RemRen qtys 7505-10000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-H	SID700 59M RemRen qtys 10005-15000	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-I	SID700 59M RemRen qtys 15005-25000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-J	SID700 59M RemRen qtys 25005-1000000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-A	SID700 5M RemRen qtys 5-250	$10.42	R-SW	26%	$7.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-B	SID700 5M RemRen qtys 255-750	$9.48	R-SW	26%	$7.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-C	SID700 5M RemRen qtys 755-1500	$9.06	R-SW	26%	$6.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-D	SID700 5M RemRen qtys 1505-2500	$8.44	R-SW	26%	$6.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-E	SID700 5M RemRen qtys 2505-5000	$7.60	R-SW	26%	$5.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-F	SID700 5M RemRen qtys 5005-7500	$6.67	R-SW	26%	$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-G	SID700 5M RemRen qtys 7505-10000	$6.04	R-SW	26%	$4.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-H	SID700 5M RemRen qtys 10005-15000	$5.73	R-SW	26%	$4.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-I	SID700 5M RemRen qtys 15005-25000	$5.10	R-SW	26%	$3.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-J	SID700 5M RemRen qtys 25005-1000000	$4.79	R-SW	26%	$3.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-A	SID700 60M RemRen qtys 5-250	$86.00	R-SW	26%	$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-B	SID700 60M RemRen qtys 255-750	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-C	SID700 60M RemRen qtys 755-1500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-D	SID700 60M RemRen qtys 1505-2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-60M-E	SID700 60M RemRen qtys 2505-5000	$60.50	R-SW	26%	$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-F	SID700 60M RemRen qtys 5005-7500	$53.50	R-SW	26%	$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-G	SID700 60M RemRen qtys 7505-10000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-H	SID700 60M RemRen qtys 10005-15000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-I	SID700 60M RemRen qtys 15005-25000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-J	SID700 60M RemRen qtys 25005-1000000	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-A	SID700 61M RemRen qtys 5-250	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-B	SID700 61M RemRen qtys 255-750	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-C	SID700 61M RemRen qtys 755-1500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-D	SID700 61M RemRen qtys 1505-2500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-E	SID700 61M RemRen qtys 2505-5000	$61.50	R-SW	26%	$45.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-F	SID700 61M RemRen qtys 5005-7500	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-G	SID700 61M RemRen qtys 7505-10000	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-H	SID700 61M RemRen qtys 10005-15000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-I	SID700 61M RemRen qtys 15005-25000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-J	SID700 61M RemRen qtys 25005-1000000	$39.50	R-SW	26%	$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-A	SID700 62M RemRen qtys 5-250	$88.00	R-SW	26%	$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-B	SID700 62M RemRen qtys 255-750	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-C	SID700 62M RemRen qtys 755-1500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-D	SID700 62M RemRen qtys 1505-2500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-E	SID700 62M RemRen qtys 2505-5000	$62.50	R-SW	26%	$46.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-F	SID700 62M RemRen qtys 5005-7500	$55.50	R-SW	26%	$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-G	SID700 62M RemRen qtys 7505-10000	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-H	SID700 62M RemRen qtys 10005-15000	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-I	SID700 62M RemRen qtys 15005-25000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-J	SID700 62M RemRen qtys 25005-1000000	$40.50	R-SW	26%	$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-A	SID700 63M RemRen qtys 5-250	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-B	SID700 63M RemRen qtys 255-750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-C	SID700 63M RemRen qtys 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-D	SID700 63M RemRen qtys 1505-2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-E	SID700 63M RemRen qtys 2505-5000	$63.50	R-SW	26%	$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-F	SID700 63M RemRen qtys 5005-7500	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-G	SID700 63M RemRen qtys 7505-10000	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-H	SID700 63M RemRen qtys 10005-15000	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-I	SID700 63M RemRen qtys 15005-25000	$44.50	R-SW	26%	$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-J	SID700 63M RemRen qtys 25005-1000000	$41.50	R-SW	26%	$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-A	SID700 64M RemRen qtys 5-250	$90.00	R-SW	26%	$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-B	SID700 64M RemRen qtys 255-750	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-C	SID700 64M RemRen qtys 755-1500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-D	SID700 64M RemRen qtys 1505-2500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-E	SID700 64M RemRen qtys 2505-5000	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-F	SID700 64M RemRen qtys 5005-7500	$56.50	R-SW	26%	$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-G	SID700 64M RemRen qtys 7505-10000	$51.50	R-SW	26%	$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-H	SID700 64M RemRen qtys 10005-15000	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-I	SID700 64M RemRen qtys 15005-25000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-J	SID700 64M RemRen qtys 25005-1000000	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-A	SID700 65M RemRen qtys 5-250	$91.00	R-SW	26%	$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-B	SID700 65M RemRen qtys 255-750	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-C	SID700 65M RemRen qtys 755-1500	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-D	SID700 65M RemRen qtys 1505-2500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-E	SID700 65M RemRen qtys 2505-5000	$65.50	R-SW	26%	$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-F	SID700 65M RemRen qtys 5005-7500	$57.50	R-SW	26%	$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-G	SID700 65M RemRen qtys 7505-10000	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-H	SID700 65M RemRen qtys 10005-15000	$50.50	R-SW	26%	$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-I	SID700 65M RemRen qtys 15005-25000	$46.50	R-SW	26%	$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-J	SID700 65M RemRen qtys 25005-1000000	$43.50	R-SW	26%	$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-A	SID700 6M RemRen qtys 5-250	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-B	SID700 6M RemRen qtys 255-750	$11.38	R-SW	26%	$8.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-C	SID700 6M RemRen qtys 755-1500	$10.88	R-SW	26%	$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-D	SID700 6M RemRen qtys 1505-2500	$10.13	R-SW	26%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-E	SID700 6M RemRen qtys 2505-5000	$9.13	R-SW	26%	$6.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-F	SID700 6M RemRen qtys 5005-7500	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-G	SID700 6M RemRen qtys 7505-10000	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-H	SID700 6M RemRen qtys 10005-15000	$6.88	R-SW	26%	$5.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-I	SID700 6M RemRen qtys 15005-25000	$6.13	R-SW	26%	$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-J	SID700 6M RemRen qtys 25005-1000000	$5.75	R-SW	26%	$4.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-A	SID700 7M RemRen qtys 5-250	$14.58	R-SW	26%	$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-B	SID700 7M RemRen qtys 255-750	$13.27	R-SW	26%	$9.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-C	SID700 7M RemRen qtys 755-1500	$12.69	R-SW	26%	$9.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-D	SID700 7M RemRen qtys 1505-2500	$11.81	R-SW	26%	$8.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-E	SID700 7M RemRen qtys 2505-5000	$10.65	R-SW	26%	$7.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-F	SID700 7M RemRen qtys 5005-7500	$9.33	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-G	SID700 7M RemRen qtys 7505-10000	$8.46	R-SW	26%	$6.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-H	SID700 7M RemRen qtys 10005-15000	$8.02	R-SW	26%	$5.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-I	SID700 7M RemRen qtys 15005-25000	$7.15	R-SW	26%	$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-J	SID700 7M RemRen qtys 25005-1000000	$6.71	R-SW	26%	$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-A	SID700 8M RemRen qtys 5-250	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-B	SID700 8M RemRen qtys 255-750	$15.17	R-SW	26%	$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-C	SID700 8M RemRen qtys 755-1500	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-D	SID700 8M RemRen qtys 1505-2500	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID700-RMREN-8M-E	SID700 8M RemRen qtys 2505-5000	$12.17	R-SW	26%	$9.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-F	SID700 8M RemRen qtys 5005-7500	$10.67	R-SW	26%	$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-G	SID700 8M RemRen qtys 7505-10000	$9.67	R-SW	26%	$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-H	SID700 8M RemRen qtys 10005-15000	$9.17	R-SW	26%	$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-I	SID700 8M RemRen qtys 15005-25000	$8.17	R-SW	26%	$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-J	SID700 8M RemRen qtys 25005-1000000	$7.67	R-SW	26%	$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-A	SID700 9M RemRen qtys 5-250	$18.75	R-SW	26%	$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-B	SID700 9M RemRen qtys 255-750	$17.06	R-SW	26%	$12.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-C	SID700 9M RemRen qtys 755-1500	$16.31	R-SW	26%	$12.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-D	SID700 9M RemRen qtys 1505-2500	$15.19	R-SW	26%	$11.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-E	SID700 9M RemRen qtys 2505-5000	$13.69	R-SW	26%	$10.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-F	SID700 9M RemRen qtys 5005-7500	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-G	SID700 9M RemRen qtys 7505-10000	$10.88	R-SW	26%	$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-H	SID700 9M RemRen qtys 10005-15000	$10.31	R-SW	26%	$7.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-I	SID700 9M RemRen qtys 15005-25000	$9.19	R-SW	26%	$6.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-J	SID700 9M RemRen qtys 25005-1000000	$8.63	R-SW	26%	$6.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-10	SID800-6-30-24 10 Pack	$630.00	R-SW	26%	$466.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-100	SID800-6-30-24 100 Pack	$6,300.00	R-SW	26%	$4,662.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-25	SID800-6-30-24 25 Pack	$1,575.00	R-SW	26%	$1,165.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-250	SID800-6-30-24 250 Pack	$15,750.00	R-SW	26%	$11,655.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-5	SID800-6-30-24 5 Pack	$315.00	R-SW	26%	$233.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-50	SID800-6-30-24 50 Pack	$3,150.00	R-SW	26%	$2,331.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-A	SID800-6-30-24 pr u qtys 255-750	$57.50	R-SW	26%	$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-B	SID800-6-30-24 pr u qtys 755-1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-C	SID800-6-30-24 pr u qtys 1505-2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-D	SID800-6-30-24 pr u qtys 2505-5K	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-E	SID800-6-30-24 pr u qtys 5005-7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-F	SID800-6-30-24 pr u qtys 7505-10K	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-G	SID800-6-30-24 pr u qtys 1K5-15K	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-H	SID800-6-30-24 pr u qtys 15005-25K	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-I	SID800-6-30-24 pr u qtys 25005-1M	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-10	SID800-6-30-36 10 Pack	$775.00	R-SW	26%	$573.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-100	SID800-6-30-36 100 Pack	$7,750.00	R-SW	26%	$5,735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-25	SID800-6-30-36 25 Pack	$1,937.50	R-SW	26%	$1,433.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-250	SID800-6-30-36 250 Pack	$19,375.00	R-SW	26%	$14,337.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-5	SID800-6-30-36 5 Pack	$387.50	R-SW	26%	$286.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-50	SID800-6-30-36 50 Pack	$3,875.00	R-SW	26%	$2,867.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-A	SID800-6-30-36 pr u qtys 255-750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-B	SID800-6-30-36 pr u qtys 755-1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-C	SID800-6-30-36 pr u qtys 1505-2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-D	SID800-6-30-36 pr u qtys 2505-5K	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-E	SID800-6-30-36 pr u qtys 5005-7500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-F	SID800-6-30-36 pr u qtys 7505-10K	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-G	SID800-6-30-36 pr u qtys 1K5-15K	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-H	SID800-6-30-36 pr u qtys 15005-25K	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-I	SID800-6-30-36 pr u qtys 25005-1M	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-10	SID800-6-30-48 10 Pack	$920.00	R-SW	26%	$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-100	SID800-6-30-48 100 Pack	$9,200.00	R-SW	26%	$6,808.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-25	SID800-6-30-48 25 Pack	$2,300.00	R-SW	26%	$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-250	SID800-6-30-48 250 Pack	$23,000.00	R-SW	26%	$17,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-5	SID800-6-30-48 5 Pack	$460.00	R-SW	26%	$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-50	SID800-6-30-48 50 Pack	$4,600.00	R-SW	26%	$3,404.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-A	SID800-6-30-48 pr u qtys 255-750	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-B	SID800-6-30-48 pr u qtys 755-1500	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-C	SID800-6-30-48 pr u qtys 1505-2500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-D	SID800-6-30-48 pr u qtys 2505-5K	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-E	SID800-6-30-48 pr u qtys 5005-7500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-F	SID800-6-30-48 pr u qtys 7505-10K	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-G	SID800-6-30-48 pr u qtys 1K5-15K	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-H	SID800-6-30-48 pr u qtys 15005-25K	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-I	SID800-6-30-48 pr u qtys 25005-1M	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-10	SID800-6-30-60 10 Pack	$1,060.00	R-SW	26%	$784.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-100	SID800-6-30-60 100 Pack	$10,600.00	R-SW	26%	$7,844.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-25	SID800-6-30-60 25 Pack	$2,650.00	R-SW	26%	$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-250	SID800-6-30-60 250 Pack	$26,500.00	R-SW	26%	$19,610.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-5	SID800-6-30-60 5 Pack	$530.00	R-SW	26%	$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-50	SID800-6-30-60 50 Pack	$5,300.00	R-SW	26%	$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-A	SID800-6-30-60 pr u qtys 255-750	$96.00	R-SW	26%	$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-B	SID800-6-30-60 pr u qtys 755-1500	$91.50	R-SW	26%	$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-C	SID800-6-30-60 pr u qtys 1505-2500	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-D	SID800-6-30-60 pr u qtys 2505-5K	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-E	SID800-6-30-60 pr u qtys 5005-7500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-F	SID800-6-30-60 pr u qtys 7505-10K	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-G	SID800-6-30-60 pr u qtys 1K5-15K	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-H	SID800-6-30-60 pr u qtys 15005-25K	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-I	SID800-6-30-60 pr u qtys 25005-1M	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-10	RSA SecurID Authenticator SID800 (24 months) 10 Pack	$600.00	R-SW	26%	$444.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-100	RSA SecurID Authenticator SID800 (24 months) 100 Pack	$6,000.00	R-SW	26%	$4,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-25	RSA SecurID Authenticator SID800 (24 months) 25 Pack	$1,500.00	R-SW	26%	$1,110.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-250	RSA SecurID Authenticator SID800 (24 months) 250 Pack	$15,000.00	R-SW	26%	$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-6-60-24-5	RSA SecurID Authenticator SID800 (24 months) 5 Pack	$300.00	R-SW	26%	$222.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-50	RSA SecurID Authenticator SID800 (24 months) 50 Pack	$3,000.00	R-SW	26%	$2,220.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-A	SID800-6-60-24 per user qtys 255-750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-B	SID800-6-60-24 per user qtys 755-1500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-C	SID800-6-60-24 per user qtys 1505-2500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-D	SID800-6-60-24 per user qtys 2505-5000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-E	SID800-6-60-24 per user qtys 5005-7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-F	SID800-6-60-24 per user qtys 7505-10000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-G	SID800-6-60-24 per user qtys 10005-15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-H	SID800-6-60-24 per user qtys 15005-25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-I	SID800-6-60-24 per user qtys 25005-1,000,000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-10	RSA SecurID Authenticator SID800 (36 months) 10 Pack	$745.00	R-SW	26%	$551.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-100	RSA SecurID Authenticator SID800 (36 months) 100 Pack	$7,450.00	R-SW	26%	$5,513.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-25	RSA SecurID Authenticator SID800 (36 months) 25 Pack	$1,862.50	R-SW	26%	$1,378.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-250	RSA SecurID Authenticator SID800 (36 months) 250 Pack	$18,625.00	R-SW	26%	$13,782.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-5	RSA SecurID Authenticator SID800 (36 months) 5 Pack	$372.50	R-SW	26%	$275.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-50	RSA SecurID Authenticator SID800 (36 months) 50 Pack	$3,725.00	R-SW	26%	$2,756.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-A	SID800-6-60-36 per user qtys 255-750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-B	SID800-6-60-36 per user qtys 755-1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-C	SID800-6-60-36 per user qtys 1505-2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-D	SID800-6-60-36 per user qtys 2505-5000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-E	SID800-6-60-36 per user qtys 5005-7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-F	SID800-6-60-36 per user qtys 7505-10000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-G	SID800-6-60-36 per user qtys 10005-15000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-H	SID800-6-60-36 per user qtys 15005-25000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-I	SID800-6-60-36 per user qtys 25005-1,000,000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-10	RSA SecurID Authenticator SID800 (48 months) 10 Pack	$890.00	R-SW	26%	$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-100	RSA SecurID Authenticator SID800 (48 months) 100 Pack	$8,900.00	R-SW	26%	$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-25	RSA SecurID Authenticator SID800 (48 months) 25 Pack	$2,225.00	R-SW	26%	$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-250	RSA SecurID Authenticator SID800 (48 months) 250 Pack	$22,250.00	R-SW	26%	$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-5	RSA SecurID Authenticator SID800 (48 months) 5 Pack	$445.00	R-SW	26%	$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-50	RSA SecurID Authenticator SID800 (48 months) 50 Pack	$4,450.00	R-SW	26%	$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-A	SID800-6-60-48 per user qtys 255-750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-B	SID800-6-60-48 per user qtys 755-1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-C	SID800-6-60-48 per user qtys 1505-2500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-D	SID800-6-60-48 per user qtys 2505-5000	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-E	SID800-6-60-48 per user qtys 5005-7500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-F	SID800-6-60-48 per user qtys 7505-10000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-G	SID800-6-60-48 per user qtys 10005-15000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-H	SID800-6-60-48 per user qtys 15005-25000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-I	SID800-6-60-48 per user qtys 25005-1,000,000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-10	RSA SecurID Authenticator SID800 (60 months) 10 Pack	$1,030.00	R-SW	26%	$762.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-100	RSA SecurID Authenticator SID800 (60 months) 100 Pack	$10,300.00	R-SW	26%	$7,622.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-25	RSA SecurID Authenticator SID800 (60 months) 25 Pack	$2,575.00	R-SW	26%	$1,905.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-250	RSA SecurID Authenticator SID800 (60 months) 250 Pack	$25,750.00	R-SW	26%	$19,055.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-5	RSA SecurID Authenticator SID800 (60 months) 5 Pack	$515.00	R-SW	26%	$381.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-50	RSA SecurID Authenticator SID800 (60 months) 50 Pack	$5,150.00	R-SW	26%	$3,811.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-A	SID800-6-60-60 per user qtys 255-750	$93.00	R-SW	26%	$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-B	SID800-6-60-60 per user qtys 755-1500	$88.50	R-SW	26%	$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-C	SID800-6-60-60 per user qtys 1505-2500	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-D	SID800-6-60-60 per user qtys 2505-5000	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-E	SID800-6-60-60 per user qtys 5005-7500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-F	SID800-6-60-60 per user qtys 7505-10000	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-G	SID800-6-60-60 per user qtys 10005-15000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-H	SID800-6-60-60 per user qtys 15005-25000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-I	SID800-6-60-60 per user qtys 25005-1,000,000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-A	SID800 10M RemRen qtys 5-250	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-B	SID800 10M RemRen qtys 255-750	$22.71	R-SW	26%	$16.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-C	SID800 10M RemRen qtys 755-1500	$21.67	R-SW	26%	$16.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-D	SID800 10M RemRen qtys 1505-2500	$20.42	R-SW	26%	$15.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-E	SID800 10M RemRen qtys 2505-5000	$19.58	R-SW	26%	$14.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-F	SID800 10M RemRen qtys 5005-7500	$18.33	R-SW	26%	$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-G	SID800 10M RemRen qtys 7505-10000	$17.08	R-SW	26%	$12.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-H	SID800 10M RemRen qtys 10005-15000	$15.83	R-SW	26%	$11.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-I	SID800 10M RemRen qtys 15005-25000	$14.58	R-SW	26%	$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-J	SID800 10M RemRen qtys 25005-1000000	$13.33	R-SW	26%	$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-A	SID800 11M RemRen qtys 5-250	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-B	SID800 11M RemRen qtys 255-750	$24.98	R-SW	26%	$18.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-C	SID800 11M RemRen qtys 755-1500	$23.83	R-SW	26%	$17.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-D	SID800 11M RemRen qtys 1505-2500	$22.46	R-SW	26%	$16.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-E	SID800 11M RemRen qtys 2505-5000	$21.54	R-SW	26%	$15.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-F	SID800 11M RemRen qtys 5005-7500	$20.17	R-SW	26%	$14.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-G	SID800 11M RemRen qtys 7505-10000	$18.79	R-SW	26%	$13.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-H	SID800 11M RemRen qtys 10005-15000	$17.42	R-SW	26%	$12.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-I	SID800 11M RemRen qtys 15005-25000	$16.04	R-SW	26%	$11.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-J	SID800 11M RemRen qtys 25005-1000000	$14.67	R-SW	26%	$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-A	SID800 12M RemRen qtys 5-250	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-B	SID800 12M RemRen qtys 255-750	$27.25	R-SW	26%	$20.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-C	SID800 12M RemRen qtys 755-1500	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-D	SID800 12M RemRen qtys 1505-2500	$24.50	R-SW	26%	$18.13	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-12M-E	SID800 12M RemRen qtys 2505-5000	$23.50	R-SW	26%	$17.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-F	SID800 12M RemRen qtys 5005-7500	$22.00	R-SW	26%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-G	SID800 12M RemRen qtys 7505-10000	$20.50	R-SW	26%	$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-H	SID800 12M RemRen qtys 10005-15000	$19.00	R-SW	26%	$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-I	SID800 12M RemRen qtys 15005-25000	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-J	SID800 12M RemRen qtys 25005-1000000	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-A	SID800 13M RemRen qtys 5-250	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-B	SID800 13M RemRen qtys 255-750	$29.52	R-SW	26%	$21.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-C	SID800 13M RemRen qtys 755-1500	$28.17	R-SW	26%	$20.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-D	SID800 13M RemRen qtys 1505-2500	$26.54	R-SW	26%	$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-E	SID800 13M RemRen qtys 2505-5000	$25.46	R-SW	26%	$18.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-F	SID800 13M RemRen qtys 5005-7500	$23.83	R-SW	26%	$17.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-G	SID800 13M RemRen qtys 7505-10000	$22.21	R-SW	26%	$16.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-H	SID800 13M RemRen qtys 10005-15000	$20.58	R-SW	26%	$15.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-I	SID800 13M RemRen qtys 15005-25000	$18.96	R-SW	26%	$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-J	SID800 13M RemRen qtys 25005-1000000	$17.33	R-SW	26%	$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-A	SID800 14M RemRen qtys 5-250	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-B	SID800 14M RemRen qtys 255-750	$31.79	R-SW	26%	$23.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-C	SID800 14M RemRen qtys 755-1500	$30.33	R-SW	26%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-D	SID800 14M RemRen qtys 1505-2500	$28.58	R-SW	26%	$21.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-E	SID800 14M RemRen qtys 2505-5000	$27.42	R-SW	26%	$20.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-F	SID800 14M RemRen qtys 5005-7500	$25.67	R-SW	26%	$19.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-G	SID800 14M RemRen qtys 7505-10000	$23.92	R-SW	26%	$17.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-H	SID800 14M RemRen qtys 10005-15000	$22.17	R-SW	26%	$16.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-I	SID800 14M RemRen qtys 15005-25000	$20.42	R-SW	26%	$15.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-J	SID800 14M RemRen qtys 25005-1000000	$18.67	R-SW	26%	$13.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-A	SID800 15M RemRen qtys 5-250	$37.50	R-SW	26%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-B	SID800 15M RemRen qtys 255-750	$34.06	R-SW	26%	$25.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-C	SID800 15M RemRen qtys 755-1500	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-D	SID800 15M RemRen qtys 1505-2500	$30.63	R-SW	26%	$22.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-E	SID800 15M RemRen qtys 2505-5000	$29.38	R-SW	26%	$21.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-F	SID800 15M RemRen qtys 5005-7500	$27.50	R-SW	26%	$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-G	SID800 15M RemRen qtys 7505-10000	$25.63	R-SW	26%	$18.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-H	SID800 15M RemRen qtys 10005-15000	$23.75	R-SW	26%	$17.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-I	SID800 15M RemRen qtys 15005-25000	$21.88	R-SW	26%	$16.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-J	SID800 15M RemRen qtys 25005-1000000	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-A	SID800 16M RemRen qtys 5-250	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-B	SID800 16M RemRen qtys 255-750	$36.33	R-SW	26%	$26.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-C	SID800 16M RemRen qtys 755-1500	$34.67	R-SW	26%	$25.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-D	SID800 16M RemRen qtys 1505-2500	$32.67	R-SW	26%	$24.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-E	SID800 16M RemRen qtys 2505-5000	$31.33	R-SW	26%	$23.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-F	SID800 16M RemRen qtys 5005-7500	$29.33	R-SW	26%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-G	SID800 16M RemRen qtys 7505-10000	$27.33	R-SW	26%	$20.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-H	SID800 16M RemRen qtys 10005-15000	$25.33	R-SW	26%	$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-I	SID800 16M RemRen qtys 15005-25000	$23.33	R-SW	26%	$17.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-J	SID800 16M RemRen qtys 25005-1000000	$21.33	R-SW	26%	$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-A	SID800 17M RemRen qtys 5-250	$42.50	R-SW	26%	$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-B	SID800 17M RemRen qtys 255-750	$38.60	R-SW	26%	$28.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-C	SID800 17M RemRen qtys 755-1500	$36.83	R-SW	26%	$27.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-D	SID800 17M RemRen qtys 1505-2500	$34.71	R-SW	26%	$25.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-E	SID800 17M RemRen qtys 2505-5000	$33.29	R-SW	26%	$24.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-F	SID800 17M RemRen qtys 5005-7500	$31.17	R-SW	26%	$23.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-G	SID800 17M RemRen qtys 7505-10000	$29.04	R-SW	26%	$21.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-H	SID800 17M RemRen qtys 10005-15000	$26.92	R-SW	26%	$19.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-I	SID800 17M RemRen qtys 15005-25000	$24.79	R-SW	26%	$18.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-J	SID800 17M RemRen qtys 25005-1000000	$22.67	R-SW	26%	$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-A	SID800 18M RemRen qtys 5-250	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-B	SID800 18M RemRen qtys 255-750	$40.88	R-SW	26%	$30.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-C	SID800 18M RemRen qtys 755-1500	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-D	SID800 18M RemRen qtys 1505-2500	$36.75	R-SW	26%	$27.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-E	SID800 18M RemRen qtys 2505-5000	$35.25	R-SW	26%	$26.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-F	SID800 18M RemRen qtys 5005-7500	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-G	SID800 18M RemRen qtys 7505-10000	$30.75	R-SW	26%	$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-H	SID800 18M RemRen qtys 10005-15000	$28.50	R-SW	26%	$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-I	SID800 18M RemRen qtys 15005-25000	$26.25	R-SW	26%	$19.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-J	SID800 18M RemRen qtys 25005-1000000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-A	SID800 19M RemRen qtys 5-250	$47.50	R-SW	26%	$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-B	SID800 19M RemRen qtys 255-750	$43.15	R-SW	26%	$31.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-C	SID800 19M RemRen qtys 755-1500	$41.17	R-SW	26%	$30.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-D	SID800 19M RemRen qtys 1505-2500	$38.79	R-SW	26%	$28.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-E	SID800 19M RemRen qtys 2505-5000	$37.21	R-SW	26%	$27.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-F	SID800 19M RemRen qtys 5005-7500	$34.83	R-SW	26%	$25.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-G	SID800 19M RemRen qtys 7505-10000	$32.46	R-SW	26%	$24.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-H	SID800 19M RemRen qtys 10005-15000	$30.08	R-SW	26%	$22.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-I	SID800 19M RemRen qtys 15005-25000	$27.71	R-SW	26%	$20.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-J	SID800 19M RemRen qtys 25005-1000000	$25.33	R-SW	26%	$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-A	SID800 1M RemRen qtys 5-250	$2.50	R-SW	26%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-B	SID800 1M RemRen qtys 255-750	$2.27	R-SW	26%	$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-C	SID800 1M RemRen qtys 755-1500	$2.17	R-SW	26%	$1.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-D	SID800 1M RemRen qtys 1505-2500	$2.04	R-SW	26%	$1.51	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-1M-E	SID800 1M RemRen qtys 2505-5000	$1.96	R-SW	26%	$1.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-F	SID800 1M RemRen qtys 5005-7500	$1.83	R-SW	26%	$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-G	SID800 1M RemRen qtys 7505-10000	$1.71	R-SW	26%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-H	SID800 1M RemRen qtys 10005-15000	$1.58	R-SW	26%	$1.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-I	SID800 1M RemRen qtys 15005-25000	$1.46	R-SW	26%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-J	SID800 1M RemRen qtys 25005-1000000	$1.33	R-SW	26%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-A	SID800 20M RemRen qtys 5-250	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-B	SID800 20M RemRen qtys 255-750	$45.42	R-SW	26%	$33.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-C	SID800 20M RemRen qtys 755-1500	$43.33	R-SW	26%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-D	SID800 20M RemRen qtys 1505-2500	$40.83	R-SW	26%	$30.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-E	SID800 20M RemRen qtys 2505-5000	$39.17	R-SW	26%	$28.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-F	SID800 20M RemRen qtys 5005-7500	$36.67	R-SW	26%	$27.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-G	SID800 20M RemRen qtys 7505-10000	$34.17	R-SW	26%	$25.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-H	SID800 20M RemRen qtys 10005-15000	$31.67	R-SW	26%	$23.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-I	SID800 20M RemRen qtys 15005-25000	$29.17	R-SW	26%	$21.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-J	SID800 20M RemRen qtys 25005-1000000	$26.67	R-SW	26%	$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-A	SID800 21M RemRen qtys 5-250	$52.50	R-SW	26%	$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-B	SID800 21M RemRen qtys 255-750	$47.69	R-SW	26%	$35.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-C	SID800 21M RemRen qtys 755-1500	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-D	SID800 21M RemRen qtys 1505-2500	$42.88	R-SW	26%	$31.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-E	SID800 21M RemRen qtys 2505-5000	$41.13	R-SW	26%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-F	SID800 21M RemRen qtys 5005-7500	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-G	SID800 21M RemRen qtys 7505-10000	$35.88	R-SW	26%	$26.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-H	SID800 21M RemRen qtys 10005-15000	$33.25	R-SW	26%	$24.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-I	SID800 21M RemRen qtys 15005-25000	$30.63	R-SW	26%	$22.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-J	SID800 21M RemRen qtys 25005-1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-A	SID800 Remed Renew No Ship 22Mo qty 5 - 250	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-B	SID800 Remed Renew No Ship 22Mo qty 255 - 750	$49.96	R-SW	26%	$36.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-C	SID800 Remed Renew No Ship 22Mo qty 755 - 1500	$47.67	R-SW	26%	$35.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-D	SID800 Remed Renew No Ship 22Mo qty 1505 - 2500	$44.92	R-SW	26%	$33.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-E	SID800 Remed Renew No Ship 22Mo qty 2505 - 5000	$43.08	R-SW	26%	$31.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-F	SID800 Remed Renew No Ship 22Mo qty 5005 - 7500	$40.33	R-SW	26%	$29.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-G	SID800 Remed Renew No Ship 22Mo qty 7505 - 10000	$37.58	R-SW	26%	$27.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-H	SID800 Remed Renew No Ship 22Mo qty 10005 - 15000	$34.83	R-SW	26%	$25.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-I	SID800 Remed Renew No Ship 22Mo qty 15005 - 25000	$32.08	R-SW	26%	$23.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-J	SID800 Remed Renew No Ship 22Mo qty 25005 - 1000000	$29.33	R-SW	26%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-A	SID800 Remed Renew No Ship 23Mo qty 5 - 250	$57.50	R-SW	26%	$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-B	SID800 Remed Renew No Ship 23Mo qty 255 - 750	$52.23	R-SW	26%	$38.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-C	SID800 Remed Renew No Ship 23Mo qty 755 - 1500	$49.83	R-SW	26%	$36.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-D	SID800 Remed Renew No Ship 23Mo qty 1505 - 2500	$46.96	R-SW	26%	$34.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-E	SID800 Remed Renew No Ship 23Mo qty 2505 - 5000	$45.04	R-SW	26%	$33.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-F	SID800 Remed Renew No Ship 23Mo qty 5005 - 7500	$42.17	R-SW	26%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-G	SID800 Remed Renew No Ship 23Mo qty 7505 - 10000	$39.29	R-SW	26%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-H	SID800 Remed Renew No Ship 23Mo qty 10005 - 15000	$36.42	R-SW	26%	$26.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-I	SID800 Remed Renew No Ship 23Mo qty 15005 - 25000	$33.54	R-SW	26%	$24.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-J	SID800 Remed Renew No Ship 23Mo qty 25005 - 1000000	$30.67	R-SW	26%	$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-A	SID800 Remed Renew No Ship 24Mo qty 5 - 250	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-B	SID800 Remed Renew No Ship 24Mo qty 255 - 750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-C	SID800 Remed Renew No Ship 24Mo qty 755 - 1500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-D	SID800 Remed Renew No Ship 24Mo qty 1505 - 2500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-E	SID800 Remed Renew No Ship 24Mo qty 2505 - 5000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-F	SID800 Remed Renew No Ship 24Mo qty 5005 - 7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-G	SID800 Remed Renew No Ship 24Mo qty 7505 - 10000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-H	SID800 Remed Renew No Ship 24Mo qty 10005 - 15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-I	SID800 Remed Renew No Ship 24Mo qty 15005 - 25000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-J	SID800 Remed Renew No Ship 24Mo qty 25005 - 1000000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-A	SID800 Remed Renew No Ship 25Mo qty 5 - 250	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-B	SID800 Remed Renew No Ship 25Mo qty 255 - 750	$55.50	R-SW	26%	$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-C	SID800 Remed Renew No Ship 25Mo qty 755 - 1500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-D	SID800 Remed Renew No Ship 25Mo qty 1505 - 2500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-E	SID800 Remed Renew No Ship 25Mo qty 2505 - 5000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-F	SID800 Remed Renew No Ship 25Mo qty 5005 - 7500	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-G	SID800 Remed Renew No Ship 25Mo qty 7505 - 10000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-H	SID800 Remed Renew No Ship 25Mo qty 10005 - 15000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-I	SID800 Remed Renew No Ship 25Mo qty 15005 - 25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-J	SID800 Remed Renew No Ship 25Mo qty 25005 - 1000000	$33.00	R-SW	26%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-A	SID800 Remed Renew No Ship 26Mo qty 5 - 250	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-B	SID800 Remed Renew No Ship 26Mo qty 255 - 750	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-C	SID800 Remed Renew No Ship 26Mo qty 755 - 1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-D	SID800 Remed Renew No Ship 26Mo qty 1505 - 2500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-E	SID800 Remed Renew No Ship 26Mo qty 2505 - 5000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-F	SID800 Remed Renew No Ship 26Mo qty 5005 - 7500	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-G	SID800 Remed Renew No Ship 26Mo qty 7505 - 10000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-H	SID800 Remed Renew No Ship 26Mo qty 10005 - 15000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-I	SID800 Remed Renew No Ship 26Mo qty 15005 - 25000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-J	SID800 Remed Renew No Ship 26Mo qty 25005 - 1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-A	SID800 Remed Renew No Ship 27Mo qty 5 - 250	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-B	SID800 Remed Renew No Ship 27Mo qty 255 - 750	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-C	SID800 Remed Renew No Ship 27Mo qty 755 - 1500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-D	SID800 Remed Renew No Ship 27Mo qty 1505 - 2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-27M-E	SID800 Remed Renew No Ship 27Mo qty 2505 - 5000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-F	SID800 Remed Renew No Ship 27Mo qty 5005 - 7500	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-G	SID800 Remed Renew No Ship 27Mo qty 7505 - 10000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-H	SID800 Remed Renew No Ship 27Mo qty 10005 - 15000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-I	SID800 Remed Renew No Ship 27Mo qty 15005 - 25000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-J	SID800 Remed Renew No Ship 27Mo qty 25005 - 1000000	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-A	SID800 Remed Renew No Ship 28Mo qty 5 - 250	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-B	SID800 Remed Renew No Ship 28Mo qty 255 - 750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-C	SID800 Remed Renew No Ship 28Mo qty 755 - 1500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-D	SID800 Remed Renew No Ship 28Mo qty 1505 - 2500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-E	SID800 Remed Renew No Ship 28Mo qty 2505 - 5000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-F	SID800 Remed Renew No Ship 28Mo qty 5005 - 7500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-G	SID800 Remed Renew No Ship 28Mo qty 7505 - 10000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-H	SID800 Remed Renew No Ship 28Mo qty 10005 - 15000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-I	SID800 Remed Renew No Ship 28Mo qty 15005 - 25000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-J	SID800 Remed Renew No Ship 28Mo qty 25005 - 1000000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-A	SID800 Remed Renew No Ship 29Mo qty 5 - 250	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-B	SID800 Remed Renew No Ship 29Mo qty 255 - 750	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-C	SID800 Remed Renew No Ship 29Mo qty 755 - 1500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-D	SID800 Remed Renew No Ship 29Mo qty 1505 - 2500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-E	SID800 Remed Renew No Ship 29Mo qty 2505 - 5000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-F	SID800 Remed Renew No Ship 29Mo qty 5005 - 7500	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-G	SID800 Remed Renew No Ship 29Mo qty 7505 - 10000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-H	SID800 Remed Renew No Ship 29Mo qty 10005 - 15000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-I	SID800 Remed Renew No Ship 29Mo qty 15005 - 25000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-J	SID800 Remed Renew No Ship 29Mo qty 25005 - 1000000	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-A	SID800 2M RemRen qtys 5-250	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-B	SID800 2M RemRen qtys 255-750	$4.54	R-SW	26%	$3.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-C	SID800 2M RemRen qtys 755-1500	$4.33	R-SW	26%	$3.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-D	SID800 2M RemRen qtys 1505-2500	$4.08	R-SW	26%	$3.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-E	SID800 2M RemRen qtys 2505-5000	$3.92	R-SW	26%	$2.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-F	SID800 2M RemRen qtys 5005-7500	$3.67	R-SW	26%	$2.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-G	SID800 2M RemRen qtys 7505-10000	$3.42	R-SW	26%	$2.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-H	SID800 2M RemRen qtys 10005-15000	$3.17	R-SW	26%	$2.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-I	SID800 2M RemRen qtys 15005-25000	$2.92	R-SW	26%	$2.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-J	SID800 2M RemRen qtys 25005-1000000	$2.67	R-SW	26%	$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-A	SID800 Remed Renew No Ship 30Mo qty 5 - 250	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-B	SID800 Remed Renew No Ship 30Mo qty 255 - 750	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-C	SID800 Remed Renew No Ship 30Mo qty 755 - 1500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-D	SID800 Remed Renew No Ship 30Mo qty 1505 - 2500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-E	SID800 Remed Renew No Ship 30Mo qty 2505 - 5000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-F	SID800 Remed Renew No Ship 30Mo qty 5005 - 7500	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-G	SID800 Remed Renew No Ship 30Mo qty 7505 - 10000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-H	SID800 Remed Renew No Ship 30Mo qty 10005 - 15000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-I	SID800 Remed Renew No Ship 30Mo qty 15005 - 25000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-J	SID800 Remed Renew No Ship 30Mo qty 25005 - 1000000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-A	SID800 Remed Renew No Ship 31Mo qty 5 - 250	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-B	SID800 Remed Renew No Ship 31Mo qty 255 - 750	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-C	SID800 Remed Renew No Ship 31Mo qty 755 - 1500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-D	SID800 Remed Renew No Ship 31Mo qty 1505 - 2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-E	SID800 Remed Renew No Ship 31Mo qty 2505 - 5000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-F	SID800 Remed Renew No Ship 31Mo qty 5005 - 7500	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-G	SID800 Remed Renew No Ship 31Mo qty 7505 - 10000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-H	SID800 Remed Renew No Ship 31Mo qty 10005 - 15000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-I	SID800 Remed Renew No Ship 31Mo qty 15005 - 25000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-31M-J	SID800 Remed Renew No Ship 31Mo qty 25005 - 1000000	$39.00	R-SW	26%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-A	SID800 Remed Renew No Ship 32Mo qty 5 - 250	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-B	SID800 Remed Renew No Ship 32Mo qty 255 - 750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-C	SID800 Remed Renew No Ship 32Mo qty 755 - 1500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-D	SID800 Remed Renew No Ship 32Mo qty 1505 - 2500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-E	SID800 Remed Renew No Ship 32Mo qty 2505 - 5000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-F	SID800 Remed Renew No Ship 32Mo qty 5005 - 7500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-G	SID800 Remed Renew No Ship 32Mo qty 7505 - 10000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-H	SID800 Remed Renew No Ship 32Mo qty 10005 - 15000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-I	SID800 Remed Renew No Ship 32Mo qty 15005 - 25000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-32M-J	SID800 Remed Renew No Ship 32Mo qty 25005 - 1000000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-A	SID800 Remed Renew No Ship 33Mo qty 5 - 250	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-B	SID800 Remed Renew No Ship 33Mo qty 255 - 750	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-C	SID800 Remed Renew No Ship 33Mo qty 755 - 1500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-D	SID800 Remed Renew No Ship 33Mo qty 1505 - 2500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-E	SID800 Remed Renew No Ship 33Mo qty 2505 - 5000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-F	SID800 Remed Renew No Ship 33Mo qty 5005 - 7500	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-G	SID800 Remed Renew No Ship 33Mo qty 7505 - 10000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-H	SID800 Remed Renew No Ship 33Mo qty 10005 - 15000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-I	SID800 Remed Renew No Ship 33Mo qty 15005 - 25000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-33M-J	SID800 Remed Renew No Ship 33Mo qty 25005 - 1000000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-A	SID800 Remed Renew No Ship 34Mo qty 5 - 250	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-B	SID800 Remed Renew No Ship 34Mo qty 255 - 750	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-C	SID800 Remed Renew No Ship 34Mo qty 755 - 1500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-D	SID800 Remed Renew No Ship 34Mo qty 1505 - 2500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-34M-E	SID800 Remed Renew No Ship 34Mo qty 2505 - 5000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-F	SID800 Remed Renew No Ship 34Mo qty 5005 - 7500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-G	SID800 Remed Renew No Ship 34Mo qty 7505 - 10000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-H	SID800 Remed Renew No Ship 34Mo qty 10005 - 15000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-I	SID800 Remed Renew No Ship 34Mo qty 15005 - 25000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-34M-J	SID800 Remed Renew No Ship 34Mo qty 25005 - 1000000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-A	SID800 Remed Renew No Ship 35Mo qty 5 - 250	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-B	SID800 Remed Renew No Ship 35Mo qty 255 - 750	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-C	SID800 Remed Renew No Ship 35Mo qty 755 - 1500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-D	SID800 Remed Renew No Ship 35Mo qty 1505 - 2500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-E	SID800 Remed Renew No Ship 35Mo qty 2505 - 5000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-F	SID800 Remed Renew No Ship 35Mo qty 5005 - 7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-G	SID800 Remed Renew No Ship 35Mo qty 7505 - 10000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-H	SID800 Remed Renew No Ship 35Mo qty 10005 - 15000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-I	SID800 Remed Renew No Ship 35Mo qty 15005 - 25000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-35M-J	SID800 Remed Renew No Ship 35Mo qty 25005 - 1000000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-A	SID800 Remed Renew No Ship 36Mo qty 5 - 250	$74.50	R-SW	26%	$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-B	SID800 Remed Renew No Ship 36Mo qty 255 - 750	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-C	SID800 Remed Renew No Ship 36Mo qty 755 - 1500	$64.50	R-SW	26%	$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-D	SID800 Remed Renew No Ship 36Mo qty 1505 - 2500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-E	SID800 Remed Renew No Ship 36Mo qty 2505 - 5000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-F	SID800 Remed Renew No Ship 36Mo qty 5005 - 7500	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-G	SID800 Remed Renew No Ship 36Mo qty 7505 - 10000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-H	SID800 Remed Renew No Ship 36Mo qty 10005 - 15000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-I	SID800 Remed Renew No Ship 36Mo qty 15005 - 25000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-36M-J	SID800 Remed Renew No Ship 36Mo qty 25005 - 1000000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-A	SID800 Remed Renew No Ship 37Mo qty 5 - 250	$75.50	R-SW	26%	$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-B	SID800 Remed Renew No Ship 37Mo qty 255 - 750	$68.50	R-SW	26%	$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-C	SID800 Remed Renew No Ship 37Mo qty 755 - 1500	$65.50	R-SW	26%	$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-D	SID800 Remed Renew No Ship 37Mo qty 1505 - 2500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-E	SID800 Remed Renew No Ship 37Mo qty 2505 - 5000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-F	SID800 Remed Renew No Ship 37Mo qty 5005 - 7500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-G	SID800 Remed Renew No Ship 37Mo qty 7505 - 10000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-H	SID800 Remed Renew No Ship 37Mo qty 10005 - 15000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-I	SID800 Remed Renew No Ship 37Mo qty 15005 - 25000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-37M-J	SID800 Remed Renew No Ship 37Mo qty 25005 - 1000000	$41.00	R-SW	26%	$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-A	SID800 Remed Renew No Ship 38Mo qty 5 - 250	$76.50	R-SW	26%	$56.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-B	SID800 Remed Renew No Ship 38Mo qty 255 - 750	$69.50	R-SW	26%	$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-C	SID800 Remed Renew No Ship 38Mo qty 755 - 1500	$66.50	R-SW	26%	$49.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-D	SID800 Remed Renew No Ship 38Mo qty 1505 - 2500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-E	SID800 Remed Renew No Ship 38Mo qty 2505 - 5000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-F	SID800 Remed Renew No Ship 38Mo qty 5005 - 7500	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-G	SID800 Remed Renew No Ship 38Mo qty 7505 - 10000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-H	SID800 Remed Renew No Ship 38Mo qty 10005 - 15000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-I	SID800 Remed Renew No Ship 38Mo qty 15005 - 25000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-38M-J	SID800 Remed Renew No Ship 38Mo qty 25005 - 1000000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-A	SID800 Remed Renew No Ship 39Mo qty 5 - 250	$77.50	R-SW	26%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-B	SID800 Remed Renew No Ship 39Mo qty 255 - 750	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-C	SID800 Remed Renew No Ship 39Mo qty 755 - 1500	$67.50	R-SW	26%	$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-D	SID800 Remed Renew No Ship 39Mo qty 1505 - 2500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-E	SID800 Remed Renew No Ship 39Mo qty 2505 - 5000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-F	SID800 Remed Renew No Ship 39Mo qty 5005 - 7500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-G	SID800 Remed Renew No Ship 39Mo qty 7505 - 10000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-H	SID800 Remed Renew No Ship 39Mo qty 10005 - 15000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-I	SID800 Remed Renew No Ship 39Mo qty 15005 - 25000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-J	SID800 Remed Renew No Ship 39Mo qty 25005 - 1000000	$43.00	R-SW	26%	$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-A	SID800 3M RemRen qtys 5-250	$7.50	R-SW	26%	$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-B	SID800 3M RemRen qtys 255-750	$6.81	R-SW	26%	$5.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-C	SID800 3M RemRen qtys 755-1500	$6.50	R-SW	26%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-D	SID800 3M RemRen qtys 1505-2500	$6.13	R-SW	26%	$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-E	SID800 3M RemRen qtys 2505-5000	$5.88	R-SW	26%	$4.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-F	SID800 3M RemRen qtys 5005-7500	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-G	SID800 3M RemRen qtys 7505-10000	$5.13	R-SW	26%	$3.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-H	SID800 3M RemRen qtys 10005-15000	$4.75	R-SW	26%	$3.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-I	SID800 3M RemRen qtys 15005-25000	$4.38	R-SW	26%	$3.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-J	SID800 3M RemRen qtys 25005-1000000	$4.00	R-SW	26%	$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-A	SID800 Remed Renew No Ship 40Mo qty 5 - 250	$78.50	R-SW	26%	$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-B	SID800 Remed Renew No Ship 40Mo qty 255 - 750	$71.50	R-SW	26%	$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-C	SID800 Remed Renew No Ship 40Mo qty 755 - 1500	$68.50	R-SW	26%	$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-D	SID800 Remed Renew No Ship 40Mo qty 1505 - 2500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-E	SID800 Remed Renew No Ship 40Mo qty 2505 - 5000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-F	SID800 Remed Renew No Ship 40Mo qty 5005 - 7500	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-G	SID800 Remed Renew No Ship 40Mo qty 7505 - 10000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-H	SID800 Remed Renew No Ship 40Mo qty 10005 - 15000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-I	SID800 Remed Renew No Ship 40Mo qty 15005 - 25000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-J	SID800 Remed Renew No Ship 40Mo qty 25005 - 1000000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-A	SID800 Remed Renew No Ship 41Mo qty 5 - 250	$79.50	R-SW	26%	$58.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-B	SID800 Remed Renew No Ship 41Mo qty 255 - 750	$72.50	R-SW	26%	$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-C	SID800 Remed Renew No Ship 41Mo qty 755 - 1500	$69.50	R-SW	26%	$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-D	SID800 Remed Renew No Ship 41Mo qty 1505 - 2500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-41M-E	SID800 Remed Renew No Ship 41Mo qty 2505 - 5000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-F	SID800 Remed Renew No Ship 41Mo qty 5005 - 7500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-G	SID800 Remed Renew No Ship 41Mo qty 7505 - 10000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-H	SID800 Remed Renew No Ship 41Mo qty 10005 - 15000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-I	SID800 Remed Renew No Ship 41Mo qty 15005 - 25000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-J	SID800 Remed Renew No Ship 41Mo qty 25005 - 1000000	$45.00	R-SW	26%	$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-A	SID800 Remed Renew No Ship 42Mo qty 5 - 250	$80.50	R-SW	26%	$59.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-B	SID800 Remed Renew No Ship 42Mo qty 255 - 750	$73.50	R-SW	26%	$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-C	SID800 Remed Renew No Ship 42Mo qty 755 - 1500	$70.50	R-SW	26%	$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-D	SID800 Remed Renew No Ship 42Mo qty 1505 - 2500	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-E	SID800 Remed Renew No Ship 42Mo qty 2505 - 5000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-F	SID800 Remed Renew No Ship 42Mo qty 5005 - 7500	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-G	SID800 Remed Renew No Ship 42Mo qty 7505 - 10000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-H	SID800 Remed Renew No Ship 42Mo qty 10005 - 15000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-I	SID800 Remed Renew No Ship 42Mo qty 15005 - 25000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-J	SID800 Remed Renew No Ship 42Mo qty 25005 - 1000000	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-A	SID800 Remed Renew No Ship 43Mo qty 5 - 250	$81.50	R-SW	26%	$60.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-B	SID800 Remed Renew No Ship 43Mo qty 255 - 750	$74.50	R-SW	26%	$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-C	SID800 Remed Renew No Ship 43Mo qty 755 - 1500	$71.50	R-SW	26%	$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-D	SID800 Remed Renew No Ship 43Mo qty 1505 - 2500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-E	SID800 Remed Renew No Ship 43Mo qty 2505 - 5000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-F	SID800 Remed Renew No Ship 43Mo qty 5005 - 7500	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-G	SID800 Remed Renew No Ship 43Mo qty 7505 - 10000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-H	SID800 Remed Renew No Ship 43Mo qty 10005 - 15000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-I	SID800 Remed Renew No Ship 43Mo qty 15005 - 25000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-J	SID800 Remed Renew No Ship 43Mo qty 25005 - 1000000	$47.00	R-SW	26%	$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-A	SID800 Remed Renew No Ship 44Mo qty 5 - 250	$82.50	R-SW	26%	$61.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-B	SID800 Remed Renew No Ship 44Mo qty 255 - 750	$75.50	R-SW	26%	$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-C	SID800 Remed Renew No Ship 44Mo qty 755 - 1500	$72.50	R-SW	26%	$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-D	SID800 Remed Renew No Ship 44Mo qty 1505 - 2500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-E	SID800 Remed Renew No Ship 44Mo qty 2505 - 5000	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-F	SID800 Remed Renew No Ship 44Mo qty 5005 - 7500	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-G	SID800 Remed Renew No Ship 44Mo qty 7505 - 10000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-H	SID800 Remed Renew No Ship 44Mo qty 10005 - 15000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-I	SID800 Remed Renew No Ship 44Mo qty 15005 - 25000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-J	SID800 Remed Renew No Ship 44Mo qty 25005 - 1000000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-A	SID800 Remed Renew No Ship 45Mo qty 5 - 250	$83.50	R-SW	26%	$61.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-B	SID800 Remed Renew No Ship 45Mo qty 255 - 750	$76.50	R-SW	26%	$56.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-C	SID800 Remed Renew No Ship 45Mo qty 755 - 1500	$73.50	R-SW	26%	$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-D	SID800 Remed Renew No Ship 45Mo qty 1505 - 2500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-E	SID800 Remed Renew No Ship 45Mo qty 2505 - 5000	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-F	SID800 Remed Renew No Ship 45Mo qty 5005 - 7500	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-G	SID800 Remed Renew No Ship 45Mo qty 7505 - 10000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-H	SID800 Remed Renew No Ship 45Mo qty 10005 - 15000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-I	SID800 Remed Renew No Ship 45Mo qty 15005 - 25000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-J	SID800 Remed Renew No Ship 45Mo qty 25005 - 1000000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-A	SID800 Remed Renew No Ship 46Mo qty 5 - 250	$84.50	R-SW	26%	$62.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-B	SID800 Remed Renew No Ship 46Mo qty 255 - 750	$77.50	R-SW	26%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-C	SID800 Remed Renew No Ship 46Mo qty 755 - 1500	$74.50	R-SW	26%	$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-D	SID800 Remed Renew No Ship 46Mo qty 1505 - 2500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-E	SID800 Remed Renew No Ship 46Mo qty 2505 - 5000	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-F	SID800 Remed Renew No Ship 46Mo qty 5005 - 7500	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-G	SID800 Remed Renew No Ship 46Mo qty 7505 - 10000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-H	SID800 Remed Renew No Ship 46Mo qty 10005 - 15000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-I	SID800 Remed Renew No Ship 46Mo qty 15005 - 25000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-J	SID800 Remed Renew No Ship 46Mo qty 25005 - 1000000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-A	SID800 Remed Renew No Ship 47Mo qty 5 - 250	$85.50	R-SW	26%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-B	SID800 Remed Renew No Ship 47Mo qty 255 - 750	$78.50	R-SW	26%	$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-C	SID800 Remed Renew No Ship 47Mo qty 755 - 1500	$75.50	R-SW	26%	$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-D	SID800 Remed Renew No Ship 47Mo qty 1505 - 2500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-E	SID800 Remed Renew No Ship 47Mo qty 2505 - 5000	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-F	SID800 Remed Renew No Ship 47Mo qty 5005 - 7500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-G	SID800 Remed Renew No Ship 47Mo qty 7505 - 10000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-H	SID800 Remed Renew No Ship 47Mo qty 10005 - 15000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-I	SID800 Remed Renew No Ship 47Mo qty 15005 - 25000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-J	SID800 Remed Renew No Ship 47Mo qty 25005 - 1000000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-A	SID800 Remed Renew No Ship 48Mo qty 5 - 250	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-B	SID800 Remed Renew No Ship 48Mo qty 255 - 750	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-C	SID800 Remed Renew No Ship 48Mo qty 755 - 1500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-D	SID800 Remed Renew No Ship 48Mo qty 1505 - 2500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-E	SID800 Remed Renew No Ship 48Mo qty 2505 - 5000	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-F	SID800 Remed Renew No Ship 48Mo qty 5005 - 7500	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-G	SID800 Remed Renew No Ship 48Mo qty 7505 - 10000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-H	SID800 Remed Renew No Ship 48Mo qty 10005 - 15000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-I	SID800 Remed Renew No Ship 48Mo qty 15005 - 25000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-J	SID800 Remed Renew No Ship 48Mo qty 25005 - 1000000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-A	SID800 Remed Renew No Ship 49Mo qty 5 - 250	$90.00	R-SW	26%	$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-B	SID800 Remed Renew No Ship 49Mo qty 255 - 750	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-C	SID800 Remed Renew No Ship 49Mo qty 755 - 1500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-D	SID800 Remed Renew No Ship 49Mo qty 1505 - 2500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-49M-E	SID800 Remed Renew No Ship 49Mo qty 2505 - 5000	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-F	SID800 Remed Renew No Ship 49Mo qty 5005 - 7500	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-G	SID800 Remed Renew No Ship 49Mo qty 7505 - 10000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-H	SID800 Remed Renew No Ship 49Mo qty 10005 - 15000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-I	SID800 Remed Renew No Ship 49Mo qty 15005 - 25000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-J	SID800 Remed Renew No Ship 49Mo qty 25005 - 1000000	$49.00	R-SW	26%	$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-A	SID800 4M RemRen qtys 5-250	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-B	SID800 4M RemRen qtys 255-750	$9.08	R-SW	26%	$6.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-C	SID800 4M RemRen qtys 755-1500	$8.67	R-SW	26%	$6.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-D	SID800 4M RemRen qtys 1505-2500	$8.17	R-SW	26%	$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-E	SID800 4M RemRen qtys 2505-5000	$7.83	R-SW	26%	$5.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-F	SID800 4M RemRen qtys 5005-7500	$7.33	R-SW	26%	$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-G	SID800 4M RemRen qtys 7505-10000	$6.83	R-SW	26%	$5.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-H	SID800 4M RemRen qtys 10005-15000	$6.33	R-SW	26%	$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-I	SID800 4M RemRen qtys 15005-25000	$5.83	R-SW	26%	$4.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-J	SID800 4M RemRen qtys 25005-1000000	$5.33	R-SW	26%	$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-A	SID800 Remed Renew No Ship 50Mo qty 5 - 250	$91.00	R-SW	26%	$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-B	SID800 Remed Renew No Ship 50Mo qty 255 - 750	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-C	SID800 Remed Renew No Ship 50Mo qty 755 - 1500	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-D	SID800 Remed Renew No Ship 50Mo qty 1505 - 2500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-E	SID800 Remed Renew No Ship 50Mo qty 2505 - 5000	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-F	SID800 Remed Renew No Ship 50Mo qty 5005 - 7500	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-G	SID800 Remed Renew No Ship 50Mo qty 7505 - 10000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-H	SID800 Remed Renew No Ship 50Mo qty 10005 - 15000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-I	SID800 Remed Renew No Ship 50Mo qty 15005 - 25000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-J	SID800 Remed Renew No Ship 50Mo qty 25005 - 1000000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-A	SID800 Remed Renew No Ship 51Mo qty 5 - 250	$92.00	R-SW	26%	$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-B	SID800 Remed Renew No Ship 51Mo qty 255 - 750	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-C	SID800 Remed Renew No Ship 51Mo qty 755 - 1500	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-D	SID800 Remed Renew No Ship 51Mo qty 1505 - 2500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-E	SID800 Remed Renew No Ship 51Mo qty 2505 - 5000	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-F	SID800 Remed Renew No Ship 51Mo qty 5005 - 7500	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-G	SID800 Remed Renew No Ship 51Mo qty 7505 - 10000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-H	SID800 Remed Renew No Ship 51Mo qty 10005 - 15000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-I	SID800 Remed Renew No Ship 51Mo qty 15005 - 25000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-J	SID800 Remed Renew No Ship 51Mo qty 25005 - 1000000	$51.00	R-SW	26%	$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-A	SID800 Remed Renew No Ship 52Mo qty 5 - 250	$93.00	R-SW	26%	$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-B	SID800 Remed Renew No Ship 52Mo qty 255 - 750	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-C	SID800 Remed Renew No Ship 52Mo qty 755 - 1500	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-D	SID800 Remed Renew No Ship 52Mo qty 1505 - 2500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-E	SID800 Remed Renew No Ship 52Mo qty 2505 - 5000	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-F	SID800 Remed Renew No Ship 52Mo qty 5005 - 7500	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-G	SID800 Remed Renew No Ship 52Mo qty 7505 - 10000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-H	SID800 Remed Renew No Ship 52Mo qty 10005 - 15000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-I	SID800 Remed Renew No Ship 52Mo qty 15005 - 25000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-J	SID800 Remed Renew No Ship 52Mo qty 25005 - 1000000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-A	SID800 Remed Renew No Ship 53Mo qty 5 - 250	$94.00	R-SW	26%	$69.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-B	SID800 Remed Renew No Ship 53Mo qty 255 - 750	$86.00	R-SW	26%	$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-C	SID800 Remed Renew No Ship 53Mo qty 755 - 1500	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-D	SID800 Remed Renew No Ship 53Mo qty 1505 - 2500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-E	SID800 Remed Renew No Ship 53Mo qty 2505 - 5000	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-F	SID800 Remed Renew No Ship 53Mo qty 5005 - 7500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-G	SID800 Remed Renew No Ship 53Mo qty 7505 - 10000	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-H	SID800 Remed Renew No Ship 53Mo qty 10005 - 15000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-I	SID800 Remed Renew No Ship 53Mo qty 15005 - 25000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-J	SID800 Remed Renew No Ship 53Mo qty 25005 - 1000000	$53.00	R-SW	26%	$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-A	SID800 Remed Renew No Ship 54Mo qty 5 - 250	$95.00	R-SW	26%	$70.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-B	SID800 Remed Renew No Ship 54Mo qty 255 - 750	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-C	SID800 Remed Renew No Ship 54Mo qty 755 - 1500	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-D	SID800 Remed Renew No Ship 54Mo qty 1505 - 2500	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-E	SID800 Remed Renew No Ship 54Mo qty 2505 - 5000	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-F	SID800 Remed Renew No Ship 54Mo qty 5005 - 7500	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-G	SID800 Remed Renew No Ship 54Mo qty 7505 - 10000	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-H	SID800 Remed Renew No Ship 54Mo qty 10005 - 15000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-I	SID800 Remed Renew No Ship 54Mo qty 15005 - 25000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-J	SID800 Remed Renew No Ship 54Mo qty 25005 - 1000000	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-A	SID800 Remed Renew No Ship 55Mo qty 5 - 250	$96.00	R-SW	26%	$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-B	SID800 Remed Renew No Ship 55Mo qty 255 - 750	$88.00	R-SW	26%	$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-C	SID800 Remed Renew No Ship 55Mo qty 755 - 1500	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-D	SID800 Remed Renew No Ship 55Mo qty 1505 - 2500	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-E	SID800 Remed Renew No Ship 55Mo qty 2505 - 5000	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-F	SID800 Remed Renew No Ship 55Mo qty 5005 - 7500	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-G	SID800 Remed Renew No Ship 55Mo qty 7505 - 10000	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-H	SID800 Remed Renew No Ship 55Mo qty 10005 - 15000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-I	SID800 Remed Renew No Ship 55Mo qty 15005 - 25000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-J	SID800 Remed Renew No Ship 55Mo qty 25005 - 1000000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-A	SID800 Remed Renew No Ship 56Mo qty 5 - 250	$97.00	R-SW	26%	$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-B	SID800 Remed Renew No Ship 56Mo qty 255 - 750	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-C	SID800 Remed Renew No Ship 56Mo qty 755 - 1500	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-D	SID800 Remed Renew No Ship 56Mo qty 1505 - 2500	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-56M-E	SID800 Remed Renew No Ship 56Mo qty 2505 - 5000	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-F	SID800 Remed Renew No Ship 56Mo qty 5005 - 7500	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-G	SID800 Remed Renew No Ship 56Mo qty 7505 - 10000	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-H	SID800 Remed Renew No Ship 56Mo qty 10005 - 15000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-I	SID800 Remed Renew No Ship 56Mo qty 15005 - 25000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-J	SID800 Remed Renew No Ship 56Mo qty 25005 - 1000000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-A	SID800 Remed Renew No Ship 57Mo qty 5 - 250	$98.00	R-SW	26%	$72.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-B	SID800 Remed Renew No Ship 57Mo qty 255 - 750	$90.00	R-SW	26%	$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-C	SID800 Remed Renew No Ship 57Mo qty 755 - 1500	$86.00	R-SW	26%	$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-D	SID800 Remed Renew No Ship 57Mo qty 1505 - 2500	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-E	SID800 Remed Renew No Ship 57Mo qty 2505 - 5000	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-F	SID800 Remed Renew No Ship 57Mo qty 5005 - 7500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-G	SID800 Remed Renew No Ship 57Mo qty 7505 - 10000	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-H	SID800 Remed Renew No Ship 57Mo qty 10005 - 15000	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-I	SID800 Remed Renew No Ship 57Mo qty 15005 - 25000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-J	SID800 Remed Renew No Ship 57Mo qty 25005 - 1000000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-A	SID800 Remed Renew No Ship 58Mo qty 5 - 250	$99.00	R-SW	26%	$73.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-B	SID800 Remed Renew No Ship 58Mo qty 255 - 750	$91.00	R-SW	26%	$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-C	SID800 Remed Renew No Ship 58Mo qty 755 - 1500	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-D	SID800 Remed Renew No Ship 58Mo qty 1505 - 2500	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-E	SID800 Remed Renew No Ship 58Mo qty 2505 - 5000	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-F	SID800 Remed Renew No Ship 58Mo qty 5005 - 7500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-G	SID800 Remed Renew No Ship 58Mo qty 7505 - 10000	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-H	SID800 Remed Renew No Ship 58Mo qty 10005 - 15000	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-I	SID800 Remed Renew No Ship 58Mo qty 15005 - 25000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-J	SID800 Remed Renew No Ship 58Mo qty 25005 - 1000000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-A	SID800 Remed Renew No Ship 59Mo qty 5 - 250	$100.00	R-SW	26%	$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-B	SID800 Remed Renew No Ship 59Mo qty 255 - 750	$92.00	R-SW	26%	$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-C	SID800 Remed Renew No Ship 59Mo qty 755 - 1500	$88.00	R-SW	26%	$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-D	SID800 Remed Renew No Ship 59Mo qty 1505 - 2500	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-E	SID800 Remed Renew No Ship 59Mo qty 2505 - 5000	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-F	SID800 Remed Renew No Ship 59Mo qty 5005 - 7500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-G	SID800 Remed Renew No Ship 59Mo qty 7505 - 10000	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-H	SID800 Remed Renew No Ship 59Mo qty 10005 - 15000	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-I	SID800 Remed Renew No Ship 59Mo qty 15005 - 25000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-J	SID800 Remed Renew No Ship 59Mo qty 25005 - 1000000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-A	SID800 5M RemRen qtys 5-250	$12.50	R-SW	26%	$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-B	SID800 5M RemRen qtys 255-750	$11.35	R-SW	26%	$8.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-C	SID800 5M RemRen qtys 755-1500	$10.83	R-SW	26%	$8.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-D	SID800 5M RemRen qtys 1505-2500	$10.21	R-SW	26%	$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-E	SID800 5M RemRen qtys 2505-5000	$9.79	R-SW	26%	$7.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-F	SID800 5M RemRen qtys 5005-7500	$9.17	R-SW	26%	$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-G	SID800 5M RemRen qtys 7505-10000	$8.54	R-SW	26%	$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-H	SID800 5M RemRen qtys 10005-15000	$7.92	R-SW	26%	$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-I	SID800 5M RemRen qtys 15005-25000	$7.29	R-SW	26%	$5.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-J	SID800 5M RemRen qtys 25005-1000000	$6.67	R-SW	26%	$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-A	SID800 Remed Renew No Ship 60Mo qty 5 - 250	$103.00	R-SW	26%	$76.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-B	SID800 Remed Renew No Ship 60Mo qty 255 - 750	$93.00	R-SW	26%	$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-C	SID800 Remed Renew No Ship 60Mo qty 755 - 1500	$88.50	R-SW	26%	$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-D	SID800 Remed Renew No Ship 60Mo qty 1505 - 2500	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-E	SID800 Remed Renew No Ship 60Mo qty 2505 - 5000	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-F	SID800 Remed Renew No Ship 60Mo qty 5005 - 7500	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-G	SID800 Remed Renew No Ship 60Mo qty 7505 - 10000	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-H	SID800 Remed Renew No Ship 60Mo qty 10005 - 15000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-I	SID800 Remed Renew No Ship 60Mo qty 15005 - 25000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-J	SID800 Remed Renew No Ship 60Mo qty 25005 - 1000000	$55.00	R-SW	26%	$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-A	SID800 Remed Renew No Ship 61Mo qty 5 - 250	$104.00	R-SW	26%	$76.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-B	SID800 Remed Renew No Ship 61Mo qty 255 - 750	$94.00	R-SW	26%	$69.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-C	SID800 Remed Renew No Ship 61Mo qty 755 - 1500	$89.50	R-SW	26%	$66.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-D	SID800 Remed Renew No Ship 61Mo qty 1505 - 2500	$85.00	R-SW	26%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-E	SID800 Remed Renew No Ship 61Mo qty 2505 - 5000	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-F	SID800 Remed Renew No Ship 61Mo qty 5005 - 7500	$76.00	R-SW	26%	$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-G	SID800 Remed Renew No Ship 61Mo qty 7505 - 10000	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-H	SID800 Remed Renew No Ship 61Mo qty 10005 - 15000	$66.00	R-SW	26%	$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-I	SID800 Remed Renew No Ship 61Mo qty 15005 - 25000	$61.00	R-SW	26%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-J	SID800 Remed Renew No Ship 61Mo qty 25005 - 1000000	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-A	SID800 Remed Renew No Ship 62Mo qty 5 - 250	$105.00	R-SW	26%	$77.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-B	SID800 Remed Renew No Ship 62Mo qty 255 - 750	$95.00	R-SW	26%	$70.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-C	SID800 Remed Renew No Ship 62Mo qty 755 - 1500	$90.50	R-SW	26%	$66.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-D	SID800 Remed Renew No Ship 62Mo qty 1505 - 2500	$86.00	R-SW	26%	$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-E	SID800 Remed Renew No Ship 62Mo qty 2505 - 5000	$81.00	R-SW	26%	$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-F	SID800 Remed Renew No Ship 62Mo qty 5005 - 7500	$77.00	R-SW	26%	$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-G	SID800 Remed Renew No Ship 62Mo qty 7505 - 10000	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-H	SID800 Remed Renew No Ship 62Mo qty 10005 - 15000	$67.00	R-SW	26%	$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-I	SID800 Remed Renew No Ship 62Mo qty 15005 - 25000	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-J	SID800 Remed Renew No Ship 62Mo qty 25005 - 1000000	$57.00	R-SW	26%	$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-A	SID800 Remed Renew No Ship 63Mo qty 5 - 250	$106.00	R-SW	26%	$78.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-B	SID800 Remed Renew No Ship 63Mo qty 255 - 750	$96.00	R-SW	26%	$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-C	SID800 Remed Renew No Ship 63Mo qty 755 - 1500	$91.50	R-SW	26%	$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-D	SID800 Remed Renew No Ship 63Mo qty 1505 - 2500	$87.00	R-SW	26%	$64.38	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID800-RMREN-63M-E	SID800 Remed Renew No Ship 63Mo qty 2505 - 5000	$82.00	R-SW	26%	$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-F	SID800 Remed Renew No Ship 63Mo qty 5005 - 7500	$78.00	R-SW	26%	$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-G	SID800 Remed Renew No Ship 63Mo qty 7505 - 10000	$73.00	R-SW	26%	$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-H	SID800 Remed Renew No Ship 63Mo qty 10005 - 15000	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-I	SID800 Remed Renew No Ship 63Mo qty 15005 - 25000	$63.00	R-SW	26%	$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-J	SID800 Remed Renew No Ship 63Mo qty 25005 - 1000000	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-A	SID800 Remed Renew No Ship 64Mo qty 5 - 250	$107.00	R-SW	26%	$79.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-B	SID800 Remed Renew No Ship 64Mo qty 255 - 750	$97.00	R-SW	26%	$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-C	SID800 Remed Renew No Ship 64Mo qty 755 - 1500	$92.50	R-SW	26%	$68.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-D	SID800 Remed Renew No Ship 64Mo qty 1505 - 2500	$88.00	R-SW	26%	$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-E	SID800 Remed Renew No Ship 64Mo qty 2505 - 5000	$83.00	R-SW	26%	$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-F	SID800 Remed Renew No Ship 64Mo qty 5005 - 7500	$79.00	R-SW	26%	$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-G	SID800 Remed Renew No Ship 64Mo qty 7505 - 10000	$74.00	R-SW	26%	$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-H	SID800 Remed Renew No Ship 64Mo qty 10005 - 15000	$69.00	R-SW	26%	$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-I	SID800 Remed Renew No Ship 64Mo qty 15005 - 25000	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-J	SID800 Remed Renew No Ship 64Mo qty 25005 - 1000000	$59.00	R-SW	26%	$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-A	SID800 Remed Renew No Ship 65Mo qty 5 - 250	$108.00	R-SW	26%	$79.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-B	SID800 Remed Renew No Ship 65Mo qty 255 - 750	$98.00	R-SW	26%	$72.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-C	SID800 Remed Renew No Ship 65Mo qty 755 - 1500	$93.50	R-SW	26%	$69.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-D	SID800 Remed Renew No Ship 65Mo qty 1505 - 2500	$89.00	R-SW	26%	$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-E	SID800 Remed Renew No Ship 65Mo qty 2505 - 5000	$84.00	R-SW	26%	$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-F	SID800 Remed Renew No Ship 65Mo qty 5005 - 7500	$80.00	R-SW	26%	$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-G	SID800 Remed Renew No Ship 65Mo qty 7505 - 10000	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-H	SID800 Remed Renew No Ship 65Mo qty 10005 - 15000	$70.00	R-SW	26%	$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-I	SID800 Remed Renew No Ship 65Mo qty 15005 - 25000	$65.00	R-SW	26%	$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-J	SID800 Remed Renew No Ship 65Mo qty 25005 - 1000000	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-A	SID800 6M RemRen qtys 5-250	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-B	SID800 6M RemRen qtys 255-750	$13.63	R-SW	26%	$10.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-C	SID800 6M RemRen qtys 755-1500	$13.00	R-SW	26%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-D	SID800 6M RemRen qtys 1505-2500	$12.25	R-SW	26%	$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-E	SID800 6M RemRen qtys 2505-5000	$11.75	R-SW	26%	$8.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-F	SID800 6M RemRen qtys 5005-7500	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-G	SID800 6M RemRen qtys 7505-10000	$10.25	R-SW	26%	$7.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-H	SID800 6M RemRen qtys 10005-15000	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-I	SID800 6M RemRen qtys 15005-25000	$8.75	R-SW	26%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-J	SID800 6M RemRen qtys 25005-1000000	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-A	SID800 7M RemRen qtys 5-250	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-B	SID800 7M RemRen qtys 255-750	$15.90	R-SW	26%	$11.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-C	SID800 7M RemRen qtys 755-1500	$15.17	R-SW	26%	$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-D	SID800 7M RemRen qtys 1505-2500	$14.29	R-SW	26%	$10.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-E	SID800 7M RemRen qtys 2505-5000	$13.71	R-SW	26%	$10.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-F	SID800 7M RemRen qtys 5005-7500	$12.83	R-SW	26%	$9.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-G	SID800 7M RemRen qtys 7505-10000	$11.96	R-SW	26%	$8.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-H	SID800 7M RemRen qtys 10005-15000	$11.08	R-SW	26%	$8.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-I	SID800 7M RemRen qtys 15005-25000	$10.21	R-SW	26%	$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-J	SID800 7M RemRen qtys 25005-1000000	$9.33	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-A	SID800 8M RemRen qtys 5-250	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-B	SID800 8M RemRen qtys 255-750	$18.17	R-SW	26%	$13.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-C	SID800 8M RemRen qtys 755-1500	$17.33	R-SW	26%	$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-D	SID800 8M RemRen qtys 1505-2500	$16.33	R-SW	26%	$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-E	SID800 8M RemRen qtys 2505-5000	$15.67	R-SW	26%	$11.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-F	SID800 8M RemRen qtys 5005-7500	$14.67	R-SW	26%	$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-G	SID800 8M RemRen qtys 7505-10000	$13.67	R-SW	26%	$10.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-H	SID800 8M RemRen qtys 10005-15000	$12.67	R-SW	26%	$9.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-I	SID800 8M RemRen qtys 15005-25000	$11.67	R-SW	26%	$8.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-J	SID800 8M RemRen qtys 25005-1000000	$10.67	R-SW	26%	$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-A	SID800 9M RemRen qtys 5-250	$22.50	R-SW	26%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-B	SID800 9M RemRen qtys 255-750	$20.44	R-SW	26%	$15.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-C	SID800 9M RemRen qtys 755-1500	$19.50	R-SW	26%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-D	SID800 9M RemRen qtys 1505-2500	$18.38	R-SW	26%	$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-E	SID800 9M RemRen qtys 2505-5000	$17.63	R-SW	26%	$13.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-F	SID800 9M RemRen qtys 5005-7500	$16.50	R-SW	26%	$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-G	SID800 9M RemRen qtys 7505-10000	$15.38	R-SW	26%	$11.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-H	SID800 9M RemRen qtys 10005-15000	$14.25	R-SW	26%	$10.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-I	SID800 9M RemRen qtys 15005-25000	$13.13	R-SW	26%	$9.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-J	SID800 9M RemRen qtys 25005-1000000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800TRIAL2	2 User SID800 Promo Pack	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-A	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10 - 250	$82.50	R-SW	26%	$61.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-B	RSA SecurID Software Token Seeds (120 month) per User for qty's between 255 - 750	$75.00	R-SW	26%	$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-C	RSA SecurID Software Token Seeds (120 month) per User for qty's between 755 - 1,500	$71.00	R-SW	26%	$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-D	RSA SecurID Software Token Seeds (120 month) per User for qty's between 1,505 - 2,500	$65.50	R-SW	26%	$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-E	RSA SecurID Software Token Seeds (120 month) per User for qty's between 2,505 - 5,000	$58.25	R-SW	26%	$43.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-F	RSA SecurID Software Token Seeds (120 month) per User for qty's between 5,005 - 7,500	$51.25	R-SW	26%	$37.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-G	RSA SecurID Software Token Seeds (120 month) per User for qty's between 7,505 - 10,000	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-H	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10,005 - 15,000	$43.80	R-SW	26%	$32.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-I	RSA SecurID Software Token Seeds (120 month) per User for qty's between 15,005 - 25,000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-J	RSA SecurID Software Token Seeds (120 month) per User for qty's between 25,005 - 1,000,(	$37.00	R-SW	26%	$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-A	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10 - 250	$25.50	R-SW	26%	$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-B	RSA SecurID Software Token Seeds (12 month) per User for qty's between 255 - 750	$23.25	R-SW	26%	$17.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-C	RSA SecurID Software Token Seeds (12 month) per User for qty's between 755 - 1,500	$22.00	R-SW	26%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-8-60-12-D	RSA SecurID Software Token Seeds (12 month) per User for qty's between 1,505 - 2,500	$20.25	R-SW	26%	$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-E	RSA SecurID Software Token Seeds (12 month) per User for qty's between 2,505 - 5,000	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-F	RSA SecurID Software Token Seeds (12 month) per User for qty's between 5,005 - 7,500	$14.75	R-SW	26%	$10.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-G	RSA SecurID Software Token Seeds (12 month) per User for qty's between 7,505 - 10,000	$13.25	R-SW	26%	$9.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-H	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10,005 - 15,000	$12.00	R-SW	26%	$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-I	RSA SecurID Software Token Seeds (12 month) per User for qty's between 15,005 - 25,000	$10.50	R-SW	26%	$7.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-J	RSA SecurID Software Token Seeds (12 month) per User for qty's between 25,005 - 1,000,0(	$8.75	R-SW	26%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-A	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10 - 250	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-B	RSA SecurID Software Token Seeds (24 month) per User for qty's between 255 - 750	$31.00	R-SW	26%	$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-C	RSA SecurID Software Token Seeds (24 month) per User for qty's between 755 - 1,500	$29.50	R-SW	26%	$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-D	RSA SecurID Software Token Seeds (24 month) per User for qty's between 1,505 - 2,500	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-E	RSA SecurID Software Token Seeds (24 month) per User for qty's between 2,505 - 5,000	$23.50	R-SW	26%	$17.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-F	RSA SecurID Software Token Seeds (24 month) per User for qty's between 5,005 - 7,500	$19.50	R-SW	26%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-G	RSA SecurID Software Token Seeds (24 month) per User for qty's between 7,505 - 10,000	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-H	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10,005 - 15,000	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-I	RSA SecurID Software Token Seeds (24 month) per User for qty's between 15,005 - 25,000	$14.00	R-SW	26%	$10.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-J	RSA SecurID Software Token Seeds (24 month) per User for qty's between 25,005 - 1,000,0(	$11.50	R-SW	26%	$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-A	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10 - 250	$49.50	R-SW	26%	$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-B	RSA SecurID Software Token Seeds (36 month) per User for qty's between 255 - 750	$45.50	R-SW	26%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-C	RSA SecurID Software Token Seeds (36 month) per User for qty's between 755 - 1,500	$43.25	R-SW	26%	$32.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-D	RSA SecurID Software Token Seeds (36 month) per User for qty's between 1,505 - 2,500	$40.75	R-SW	26%	$30.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-E	RSA SecurID Software Token Seeds (36 month) per User for qty's between 2,505 - 5,000	$36.75	R-SW	26%	$27.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-F	RSA SecurID Software Token Seeds (36 month) per User for qty's between 5,005 - 7,500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-G	RSA SecurID Software Token Seeds (36 month) per User for qty's between 7,505 - 10,000	$28.75	R-SW	26%	$21.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-H	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10,005 - 15,000	$27.25	R-SW	26%	$20.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-I	RSA SecurID Software Token Seeds (36 month) per User for qty's between 15,005 - 25,000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-J	RSA SecurID Software Token Seeds (36 month) per User for qty's between 25,005 - 1,000,0(	$22.50	R-SW	26%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-A	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10 - 250	$59.25	R-SW	26%	$43.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-B	RSA SecurID Software Token Seeds (48 month) per User for qty's between 255 - 750	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-C	RSA SecurID Software Token Seeds (48 month) per User for qty's between 755 - 1,500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-D	RSA SecurID Software Token Seeds (48 month) per User for qty's between 1,505 - 2,500	$48.75	R-SW	26%	$36.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-E	RSA SecurID Software Token Seeds (48 month) per User for qty's between 2,505 - 5,000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-F	RSA SecurID Software Token Seeds (48 month) per User for qty's between 5,005 - 7,500	$38.50	R-SW	26%	$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-G	RSA SecurID Software Token Seeds (48 month) per User for qty's between 7,505 - 10,000	$34.50	R-SW	26%	$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-H	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10,005 - 15,000	$32.50	R-SW	26%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-I	RSA SecurID Software Token Seeds (48 month) per User for qty's between 15,005 - 25,000	$28.75	R-SW	26%	$21.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-J	RSA SecurID Software Token Seeds (48 month) per User for qty's between 25,005 - 1,000,0(	$26.50	R-SW	26%	$19.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-A	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10 - 250	$68.75	R-SW	26%	$50.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-B	RSA SecurID Software Token Seeds (60 month) per User for qty's between 255 - 750	$62.50	R-SW	26%	$46.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-C	RSA SecurID Software Token Seeds (60 month) per User for qty's between 755 - 1,500	$59.25	R-SW	26%	$43.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-D	RSA SecurID Software Token Seeds (60 month) per User for qty's between 1,505 - 2,500	$54.50	R-SW	26%	$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-E	RSA SecurID Software Token Seeds (60 month) per User for qty's between 2,505 - 5,000	$48.50	R-SW	26%	$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-F	RSA SecurID Software Token Seeds (60 month) per User for qty's between 5,005 - 7,500	$42.75	R-SW	26%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-G	RSA SecurID Software Token Seeds (60 month) per User for qty's between 7,505 - 10,000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-H	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10,005 - 15,000	$36.50	R-SW	26%	$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-I	RSA SecurID Software Token Seeds (60 month) per User for qty's between 15,005 - 25,000	$33.25	R-SW	26%	$24.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-J	RSA SecurID Software Token Seeds (60 month) per User for qty's between 25,005 - 1,000,0(	$30.75	R-SW	26%	$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-A	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10 - 250	$19.25	R-SW	26%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-B	RSA SecurID Software Token Seeds (6 month) per User for qty's between 255 - 750	$17.50	R-SW	26%	$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-C	RSA SecurID Software Token Seeds (6 month) per User for qty's between 755 - 1,500	$16.50	R-SW	26%	$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-D	RSA SecurID Software Token Seeds (6 month) per User for qty's between 1,505 - 2,500	$15.25	R-SW	26%	$11.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-E	RSA SecurID Software Token Seeds (6 month) per User for qty's between 2,505 - 5,000	$13.25	R-SW	26%	$9.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-F	RSA SecurID Software Token Seeds (6 month) per User for qty's between 5,005 - 7,500	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-G	RSA SecurID Software Token Seeds (6 month) per User for qty's between 7,505 - 10,000	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-H	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10,005 - 15,000	$9.00	R-SW	26%	$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-I	RSA SecurID Software Token Seeds (6 month) per User for qty's between 15,005 - 25,000	$8.00	R-SW	26%	$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-J	RSA SecurID Software Token Seeds (6 month) per User for qty's between 25,005 - 1,000,00(	$6.50	R-SW	26%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-A	SID820 Soft RemRen 10Mo qty 5 - 250	$16.67	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-B	SID820 Soft RemRen 10Mo qty 255 - 750	$15.17	R-SW	26%	$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-C	SID820 Soft RemRen 10Mo qty 755 - 1500	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-D	SID820 Soft RemRen 10Mo qty 1505 - 2500	$13.50	R-SW	26%	$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-E	SID820 Soft RemRen 10Mo qty 2505 - 5000	$12.17	R-SW	26%	$9.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-F	SID820 Soft RemRen 10Mo qty 5005 - 7500	$10.67	R-SW	26%	$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-G	SID820 Soft RemRen 10Mo qty 7505 - 10000	$9.67	R-SW	26%	$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-H	SID820 Soft RemRen 10Mo qty 10005 - 15000	$9.17	R-SW	26%	$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-I	SID820 Soft RemRen 10Mo qty 15005 - 25000	$8.17	R-SW	26%	$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-J	SID820 Soft RemRen 10Mo qty 25005 - 1000000	$7.67	R-SW	26%	$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-A	SID820 Soft RemRen 11Mo qty 5 - 250	$18.33	R-SW	26%	$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-B	SID820 Soft RemRen 11Mo qty 255 - 750	$16.68	R-SW	26%	$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-C	SID820 Soft RemRen 11Mo qty 755 - 1500	$15.95	R-SW	26%	$11.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-D	SID820 Soft RemRen 11Mo qty 1505 - 2500	$14.85	R-SW	26%	$10.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-E	SID820 Soft RemRen 11Mo qty 2505 - 5000	$13.38	R-SW	26%	$9.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-F	SID820 Soft RemRen 11Mo qty 5005 - 7500	$11.73	R-SW	26%	$8.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-G	SID820 Soft RemRen 11Mo qty 7505 - 10000	$10.63	R-SW	26%	$7.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-H	SID820 Soft RemRen 11Mo qty 10005 - 15000	$10.08	R-SW	26%	$7.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-I	SID820 Soft RemRen 11Mo qty 15005 - 25000	$8.98	R-SW	26%	$6.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-J	SID820 Soft RemRen 11Mo qty 25005 - 1000000	$8.43	R-SW	26%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-A	SID820 Soft RemRen 12Mo qty 5 - 250	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-B	SID820 Soft RemRen 12Mo qty 255 - 750	$18.20	R-SW	26%	$13.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-C	SID820 Soft RemRen 12Mo qty 755 - 1500	$17.40	R-SW	26%	$12.88	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-12M-D	SID820 Soft RemRen 12Mo qty 1505 - 2500	$16.20	R-SW	26%	$11.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-E	SID820 Soft RemRen 12Mo qty 2505 - 5000	$14.60	R-SW	26%	$10.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-F	SID820 Soft RemRen 12Mo qty 5005 - 7500	$12.80	R-SW	26%	$9.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-G	SID820 Soft RemRen 12Mo qty 7505 - 10000	$11.60	R-SW	26%	$8.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-H	SID820 Soft RemRen 12Mo qty 10005 - 15000	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-I	SID820 Soft RemRen 12Mo qty 15005 - 25000	$9.80	R-SW	26%	$7.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-J	SID820 Soft RemRen 12Mo qty 25005 - 1000000	$9.20	R-SW	26%	$6.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-A	SID820 Soft RemRen 13Mo qty 5 - 250	$21.67	R-SW	26%	$16.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-B	SID820 Soft RemRen 13Mo qty 255 - 750	$19.72	R-SW	26%	$14.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-C	SID820 Soft RemRen 13Mo qty 755 - 1500	$18.85	R-SW	26%	$13.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-D	SID820 Soft RemRen 13Mo qty 1505 - 2500	$17.55	R-SW	26%	$12.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-E	SID820 Soft RemRen 13Mo qty 2505 - 5000	$15.82	R-SW	26%	$11.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-F	SID820 Soft RemRen 13Mo qty 5005 - 7500	$13.87	R-SW	26%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-G	SID820 Soft RemRen 13Mo qty 7505 - 10000	$12.57	R-SW	26%	$9.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-H	SID820 Soft RemRen 13Mo qty 10005 - 15000	$11.92	R-SW	26%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-I	SID820 Soft RemRen 13Mo qty 15005 - 25000	$10.62	R-SW	26%	$7.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-J	SID820 Soft RemRen 13Mo qty 25005 - 1000000	$9.97	R-SW	26%	$7.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-A	SID820 Soft RemRen 14Mo qty 5 - 250	$23.33	R-SW	26%	$17.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-B	SID820 Soft RemRen 14Mo qty 255 - 750	$21.23	R-SW	26%	$15.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-C	SID820 Soft RemRen 14Mo qty 755 - 1500	$20.30	R-SW	26%	$15.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-D	SID820 Soft RemRen 14Mo qty 1505 - 2500	$18.90	R-SW	26%	$13.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-E	SID820 Soft RemRen 14Mo qty 2505 - 5000	$17.03	R-SW	26%	$12.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-F	SID820 Soft RemRen 14Mo qty 5005 - 7500	$14.93	R-SW	26%	$11.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-G	SID820 Soft RemRen 14Mo qty 7505 - 10000	$13.53	R-SW	26%	$10.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-H	SID820 Soft RemRen 14Mo qty 10005 - 15000	$12.83	R-SW	26%	$9.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-I	SID820 Soft RemRen 14Mo qty 15005 - 25000	$11.43	R-SW	26%	$8.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-J	SID820 Soft RemRen 14Mo qty 25005 - 1000000	$10.73	R-SW	26%	$7.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-A	SID820 Soft RemRen 15Mo qty 5 - 250	$25.00	R-SW	26%	$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-B	SID820 Soft RemRen 15Mo qty 255 - 750	$22.75	R-SW	26%	$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-C	SID820 Soft RemRen 15Mo qty 755 - 1500	$21.75	R-SW	26%	$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-D	SID820 Soft RemRen 15Mo qty 1505 - 2500	$20.25	R-SW	26%	$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-E	SID820 Soft RemRen 15Mo qty 2505 - 5000	$18.25	R-SW	26%	$13.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-F	SID820 Soft RemRen 15Mo qty 5005 - 7500	$16.00	R-SW	26%	$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-G	SID820 Soft RemRen 15Mo qty 7505 - 10000	$14.50	R-SW	26%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-H	SID820 Soft RemRen 15Mo qty 10005 - 15000	$13.75	R-SW	26%	$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-I	SID820 Soft RemRen 15Mo qty 15005 - 25000	$12.25	R-SW	26%	$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-J	SID820 Soft RemRen 15Mo qty 25005 - 1000000	$11.50	R-SW	26%	$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-A	SID820 Soft RemRen 16Mo qty 5 - 250	$26.67	R-SW	26%	$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-B	SID820 Soft RemRen 16Mo qty 255 - 750	$24.27	R-SW	26%	$17.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-C	SID820 Soft RemRen 16Mo qty 755 - 1500	$23.20	R-SW	26%	$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-D	SID820 Soft RemRen 16Mo qty 1505 - 2500	$21.60	R-SW	26%	$15.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-E	SID820 Soft RemRen 16Mo qty 2505 - 5000	$19.47	R-SW	26%	$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-F	SID820 Soft RemRen 16Mo qty 5005 - 7500	$17.07	R-SW	26%	$12.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-G	SID820 Soft RemRen 16Mo qty 7505 - 10000	$15.47	R-SW	26%	$11.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-H	SID820 Soft RemRen 16Mo qty 10005 - 15000	$14.67	R-SW	26%	$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-I	SID820 Soft RemRen 16Mo qty 15005 - 25000	$13.07	R-SW	26%	$9.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-J	SID820 Soft RemRen 16Mo qty 25005 - 1000000	$12.27	R-SW	26%	$9.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-A	SID820 Soft RemRen 17Mo qty 5 - 250	$28.33	R-SW	26%	$20.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-B	SID820 Soft RemRen 17Mo qty 255 - 750	$25.78	R-SW	26%	$19.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-C	SID820 Soft RemRen 17Mo qty 755 - 1500	$24.65	R-SW	26%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-D	SID820 Soft RemRen 17Mo qty 1505 - 2500	$22.95	R-SW	26%	$16.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-E	SID820 Soft RemRen 17Mo qty 2505 - 5000	$20.68	R-SW	26%	$15.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-F	SID820 Soft RemRen 17Mo qty 5005 - 7500	$18.13	R-SW	26%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-G	SID820 Soft RemRen 17Mo qty 7505 - 10000	$16.43	R-SW	26%	$12.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-H	SID820 Soft RemRen 17Mo qty 10005 - 15000	$15.58	R-SW	26%	$11.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-I	SID820 Soft RemRen 17Mo qty 15005 - 25000	$13.88	R-SW	26%	$10.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-J	SID820 Soft RemRen 17Mo qty 25005 - 1000000	$13.03	R-SW	26%	$9.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-A	SID820 Soft RemRen 18Mo qty 5 - 250	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-B	SID820 Soft RemRen 18Mo qty 255 - 750	$27.30	R-SW	26%	$20.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-C	SID820 Soft RemRen 18Mo qty 755 - 1500	$26.10	R-SW	26%	$19.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-D	SID820 Soft RemRen 18Mo qty 1505 - 2500	$24.30	R-SW	26%	$17.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-E	SID820 Soft RemRen 18Mo qty 2505 - 5000	$21.90	R-SW	26%	$16.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-F	SID820 Soft RemRen 18Mo qty 5005 - 7500	$19.20	R-SW	26%	$14.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-G	SID820 Soft RemRen 18Mo qty 7505 - 10000	$17.40	R-SW	26%	$12.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-H	SID820 Soft RemRen 18Mo qty 10005 - 15000	$16.50	R-SW	26%	$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-I	SID820 Soft RemRen 18Mo qty 15005 - 25000	$14.70	R-SW	26%	$10.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-J	SID820 Soft RemRen 18Mo qty 25005 - 1000000	$13.80	R-SW	26%	$10.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-A	SID820 Soft RemRen 19Mo qty 5 - 250	$31.67	R-SW	26%	$23.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-B	SID820 Soft RemRen 19Mo qty 255 - 750	$28.82	R-SW	26%	$21.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-C	SID820 Soft RemRen 19Mo qty 755 - 1500	$27.55	R-SW	26%	$20.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-D	SID820 Soft RemRen 19Mo qty 1505 - 2500	$25.65	R-SW	26%	$18.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-E	SID820 Soft RemRen 19Mo qty 2505 - 5000	$23.12	R-SW	26%	$17.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-F	SID820 Soft RemRen 19Mo qty 5005 - 7500	$20.27	R-SW	26%	$15.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-G	SID820 Soft RemRen 19Mo qty 7505 - 10000	$18.37	R-SW	26%	$13.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-H	SID820 Soft RemRen 19Mo qty 10005 - 15000	$17.42	R-SW	26%	$12.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-I	SID820 Soft RemRen 19Mo qty 15005 - 25000	$15.52	R-SW	26%	$11.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-J	SID820 Soft RemRen 19Mo qty 25005 - 1000000	$14.57	R-SW	26%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-A	SID820 Soft RemRen 1Mo qty 5 - 250	$1.67	R-SW	26%	$1.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-B	SID820 Soft RemRen 1Mo qty 255 - 750	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-C	SID820 Soft RemRen 1Mo qty 755 - 1500	$1.45	R-SW	26%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-1M-D	SID820 Soft RemRen 1Mo qty 1505 - 2500	$1.35	R-SW	26%	$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-E	SID820 Soft RemRen 1Mo qty 2505 - 5000	$1.22	R-SW	26%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-F	SID820 Soft RemRen 1Mo qty 5005 - 7500	$1.07	R-SW	26%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-G	SID820 Soft RemRen 1Mo qty 7505 - 10000	$0.97	R-SW	26%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-H	SID820 Soft RemRen 1Mo qty 10005 - 15000	$0.92	R-SW	26%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-I	SID820 Soft RemRen 1Mo qty 15005 - 25000	$0.82	R-SW	26%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-J	SID820 Soft RemRen 1Mo qty 25005 - 1000000	$0.77	R-SW	26%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-A	SID820 Soft RemRen 20Mo qty 5 - 250	$33.33	R-SW	26%	$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-B	SID820 Soft RemRen 20Mo qty 255 - 750	$30.33	R-SW	26%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-C	SID820 Soft RemRen 20Mo qty 755 - 1500	$29.00	R-SW	26%	$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-D	SID820 Soft RemRen 20Mo qty 1505 - 2500	$27.00	R-SW	26%	$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-E	SID820 Soft RemRen 20Mo qty 2505 - 5000	$24.33	R-SW	26%	$18.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-F	SID820 Soft RemRen 20Mo qty 5005 - 7500	$21.33	R-SW	26%	$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-G	SID820 Soft RemRen 20Mo qty 7505 - 10000	$19.33	R-SW	26%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-H	SID820 Soft RemRen 20Mo qty 10005 - 15000	$18.33	R-SW	26%	$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-I	SID820 Soft RemRen 20Mo qty 15005 - 25000	$16.33	R-SW	26%	$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-J	SID820 Soft RemRen 20Mo qty 25005 - 1000000	$15.33	R-SW	26%	$11.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-A	SID820 Soft RemRen 21Mo qty 5 - 250	$35.00	R-SW	26%	$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-B	SID820 Soft RemRen 21Mo qty 255 - 750	$31.85	R-SW	26%	$23.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-C	SID820 Soft RemRen 21Mo qty 755 - 1500	$30.45	R-SW	26%	$22.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-D	SID820 Soft RemRen 21Mo qty 1505 - 2500	$28.35	R-SW	26%	$20.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-E	SID820 Soft RemRen 21Mo qty 2505 - 5000	$25.55	R-SW	26%	$18.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-F	SID820 Soft RemRen 21Mo qty 5005 - 7500	$22.40	R-SW	26%	$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-G	SID820 Soft RemRen 21Mo qty 7505 - 10000	$20.30	R-SW	26%	$15.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-H	SID820 Soft RemRen 21Mo qty 10005 - 15000	$19.25	R-SW	26%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-I	SID820 Soft RemRen 21Mo qty 15005 - 25000	$17.15	R-SW	26%	$12.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-J	SID820 Soft RemRen 21Mo qty 25005 - 1000000	$16.10	R-SW	26%	$11.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-A	SID820 Soft RemRen 22Mo qty 5 - 250	$36.67	R-SW	26%	$27.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-B	SID820 Soft RemRen 22Mo qty 255 - 750	$33.37	R-SW	26%	$24.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-C	SID820 Soft RemRen 22Mo qty 755 - 1500	$31.90	R-SW	26%	$23.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-D	SID820 Soft RemRen 22Mo qty 1505 - 2500	$29.70	R-SW	26%	$21.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-E	SID820 Soft RemRen 22Mo qty 2505 - 5000	$26.77	R-SW	26%	$19.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-F	SID820 Soft RemRen 22Mo qty 5005 - 7500	$23.47	R-SW	26%	$17.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-G	SID820 Soft RemRen 22Mo qty 7505 - 10000	$21.27	R-SW	26%	$15.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-H	SID820 Soft RemRen 22Mo qty 10005 - 15000	$20.17	R-SW	26%	$14.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-I	SID820 Soft RemRen 22Mo qty 15005 - 25000	$17.97	R-SW	26%	$13.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-J	SID820 Soft RemRen 22Mo qty 25005 - 1000000	$16.87	R-SW	26%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-A	SID820 Soft RemRen 23Mo qty 5 - 250	$38.33	R-SW	26%	$28.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-B	SID820 Soft RemRen 23Mo qty 255 - 750	$34.88	R-SW	26%	$25.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-C	SID820 Soft RemRen 23Mo qty 755 - 1500	$33.35	R-SW	26%	$24.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-D	SID820 Soft RemRen 23Mo qty 1505 - 2500	$31.05	R-SW	26%	$22.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-E	SID820 Soft RemRen 23Mo qty 2505 - 5000	$27.98	R-SW	26%	$20.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-F	SID820 Soft RemRen 23Mo qty 5005 - 7500	$24.53	R-SW	26%	$18.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-G	SID820 Soft RemRen 23Mo qty 7505 - 10000	$22.23	R-SW	26%	$16.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-H	SID820 Soft RemRen 23Mo qty 10005 - 15000	$21.08	R-SW	26%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-I	SID820 Soft RemRen 23Mo qty 15005 - 25000	$18.78	R-SW	26%	$13.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-J	SID820 Soft RemRen 23Mo qty 25005 - 1000000	$17.63	R-SW	26%	$13.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-A	SID820 Soft RemRen 24Mo qty 5 - 250	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-B	SID820 Soft RemRen 24Mo qty 255 - 750	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-C	SID820 Soft RemRen 24Mo qty 755 - 1500	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-D	SID820 Soft RemRen 24Mo qty 1505 - 2500	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-E	SID820 Soft RemRen 24Mo qty 2505 - 5000	$29.20	R-SW	26%	$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-F	SID820 Soft RemRen 24Mo qty 5005 - 7500	$25.60	R-SW	26%	$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-G	SID820 Soft RemRen 24Mo qty 7505 - 10000	$23.20	R-SW	26%	$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-H	SID820 Soft RemRen 24Mo qty 10005 - 15000	$22.00	R-SW	26%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-I	SID820 Soft RemRen 24Mo qty 15005 - 25000	$19.60	R-SW	26%	$14.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-J	SID820 Soft RemRen 24Mo qty 25005 - 1000000	$18.40	R-SW	26%	$13.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-A	SID820 Soft RemRen 25Mo qty 5 - 250	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-B	SID820 Soft RemRen 25Mo qty 255 - 750	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-C	SID820 Soft RemRen 25Mo qty 755 - 1500	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-D	SID820 Soft RemRen 25Mo qty 1505 - 2500	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-E	SID820 Soft RemRen 25Mo qty 2505 - 5000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-F	SID820 Soft RemRen 25Mo qty 5005 - 7500	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-G	SID820 Soft RemRen 25Mo qty 7505 - 10000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-H	SID820 Soft RemRen 25Mo qty 10005 - 15000	$22.80	R-SW	26%	$16.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-I	SID820 Soft RemRen 25Mo qty 15005 - 25000	$20.40	R-SW	26%	$15.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-J	SID820 Soft RemRen 25Mo qty 25005 - 1000000	$19.20	R-SW	26%	$14.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-A	SID820 Soft RemRen 26Mo qty 5 - 250	$41.60	R-SW	26%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-B	SID820 Soft RemRen 26Mo qty 255 - 750	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-C	SID820 Soft RemRen 26Mo qty 755 - 1500	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-D	SID820 Soft RemRen 26Mo qty 1505 - 2500	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-E	SID820 Soft RemRen 26Mo qty 2505 - 5000	$30.80	R-SW	26%	$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-F	SID820 Soft RemRen 26Mo qty 5005 - 7500	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-G	SID820 Soft RemRen 26Mo qty 7505 - 10000	$24.80	R-SW	26%	$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-H	SID820 Soft RemRen 26Mo qty 10005 - 15000	$23.60	R-SW	26%	$17.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-I	SID820 Soft RemRen 26Mo qty 15005 - 25000	$21.20	R-SW	26%	$15.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-J	SID820 Soft RemRen 26Mo qty 25005 - 1000000	$20.00	R-SW	26%	$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-A	SID820 Soft RemRen 27Mo qty 5 - 250	$42.40	R-SW	26%	$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-B	SID820 Soft RemRen 27Mo qty 255 - 750	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-C	SID820 Soft RemRen 27Mo qty 755 - 1500	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-27M-D	SID820 Soft RemRen 27Mo qty 1505 - 2500	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-E	SID820 Soft RemRen 27Mo qty 2505 - 5000	$31.60	R-SW	26%	$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-F	SID820 Soft RemRen 27Mo qty 5005 - 7500	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-G	SID820 Soft RemRen 27Mo qty 7505 - 10000	$25.60	R-SW	26%	$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-H	SID820 Soft RemRen 27Mo qty 10005 - 15000	$24.40	R-SW	26%	$18.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-I	SID820 Soft RemRen 27Mo qty 15005 - 25000	$22.00	R-SW	26%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-J	SID820 Soft RemRen 27Mo qty 25005 - 1000000	$20.80	R-SW	26%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-A	SID820 Soft RemRen 28Mo qty 5 - 250	$43.20	R-SW	26%	$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-B	SID820 Soft RemRen 28Mo qty 255 - 750	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-C	SID820 Soft RemRen 28Mo qty 755 - 1500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-D	SID820 Soft RemRen 28Mo qty 1505 - 2500	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-E	SID820 Soft RemRen 28Mo qty 2505 - 5000	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-F	SID820 Soft RemRen 28Mo qty 5005 - 7500	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-G	SID820 Soft RemRen 28Mo qty 7505 - 10000	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-H	SID820 Soft RemRen 28Mo qty 10005 - 15000	$25.20	R-SW	26%	$18.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-I	SID820 Soft RemRen 28Mo qty 15005 - 25000	$22.80	R-SW	26%	$16.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-J	SID820 Soft RemRen 28Mo qty 25005 - 1000000	$21.60	R-SW	26%	$15.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-A	SID820 Soft RemRen 29Mo qty 5 - 250	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-B	SID820 Soft RemRen 29Mo qty 255 - 750	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-C	SID820 Soft RemRen 29Mo qty 755 - 1500	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-D	SID820 Soft RemRen 29Mo qty 1505 - 2500	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-E	SID820 Soft RemRen 29Mo qty 2505 - 5000	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-F	SID820 Soft RemRen 29Mo qty 5005 - 7500	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-G	SID820 Soft RemRen 29Mo qty 7505 - 10000	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-H	SID820 Soft RemRen 29Mo qty 10005 - 15000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-I	SID820 Soft RemRen 29Mo qty 15005 - 25000	$23.60	R-SW	26%	$17.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-J	SID820 Soft RemRen 29Mo qty 25005 - 1000000	$22.40	R-SW	26%	$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-A	SID820 Soft RemRen 2Mo qty 5 - 250	$3.33	R-SW	26%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-B	SID820 Soft RemRen 2Mo qty 255 - 750	$3.03	R-SW	26%	$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-C	SID820 Soft RemRen 2Mo qty 755 - 1500	$2.90	R-SW	26%	$2.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-D	SID820 Soft RemRen 2Mo qty 1505 - 2500	$2.70	R-SW	26%	$2.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-E	SID820 Soft RemRen 2Mo qty 2505 - 5000	$2.43	R-SW	26%	$1.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-F	SID820 Soft RemRen 2Mo qty 5005 - 7500	$2.13	R-SW	26%	$1.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-G	SID820 Soft RemRen 2Mo qty 7505 - 10000	$1.93	R-SW	26%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-H	SID820 Soft RemRen 2Mo qty 10005 - 15000	$1.83	R-SW	26%	$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-I	SID820 Soft RemRen 2Mo qty 15005 - 25000	$1.63	R-SW	26%	$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-J	SID820 Soft RemRen 2Mo qty 25005 - 1000000	$1.53	R-SW	26%	$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-A	SID820 Soft RemRen 30Mo qty 5 - 250	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-B	SID820 Soft RemRen 30Mo qty 255 - 750	$41.20	R-SW	26%	$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-C	SID820 Soft RemRen 30Mo qty 755 - 1500	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-D	SID820 Soft RemRen 30Mo qty 1505 - 2500	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-E	SID820 Soft RemRen 30Mo qty 2505 - 5000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-F	SID820 Soft RemRen 30Mo qty 5005 - 7500	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-G	SID820 Soft RemRen 30Mo qty 7505 - 10000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-H	SID820 Soft RemRen 30Mo qty 10005 - 15000	$26.80	R-SW	26%	$19.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-I	SID820 Soft RemRen 30Mo qty 15005 - 25000	$24.40	R-SW	26%	$18.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-J	SID820 Soft RemRen 30Mo qty 25005 - 1000000	$23.20	R-SW	26%	$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-A	SID820 Soft RemRen 31Mo qty 5 - 250	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-B	SID820 Soft RemRen 31Mo qty 255 - 750	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-C	SID820 Soft RemRen 31Mo qty 755 - 1500	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-D	SID820 Soft RemRen 31Mo qty 1505 - 2500	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-E	SID820 Soft RemRen 31Mo qty 2505 - 5000	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-F	SID820 Soft RemRen 31Mo qty 5005 - 7500	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-G	SID820 Soft RemRen 31Mo qty 7505 - 10000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-H	SID820 Soft RemRen 31Mo qty 10005 - 15000	$27.60	R-SW	26%	$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-I	SID820 Soft RemRen 31Mo qty 15005 - 25000	$25.20	R-SW	26%	$18.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-J	SID820 Soft RemRen 31Mo qty 25005 - 1000000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-A	SID820 Soft RemRen 32Mo qty 5 - 250	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-B	SID820 Soft RemRen 32Mo qty 255 - 750	$42.80	R-SW	26%	$31.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-C	SID820 Soft RemRen 32Mo qty 755 - 1500	$41.20	R-SW	26%	$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-D	SID820 Soft RemRen 32Mo qty 1505 - 2500	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-E	SID820 Soft RemRen 32Mo qty 2505 - 5000	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-F	SID820 Soft RemRen 32Mo qty 5005 - 7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-G	SID820 Soft RemRen 32Mo qty 7505 - 10000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-H	SID820 Soft RemRen 32Mo qty 10005 - 15000	$28.40	R-SW	26%	$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-I	SID820 Soft RemRen 32Mo qty 15005 - 25000	$26.00	R-SW	26%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-J	SID820 Soft RemRen 32Mo qty 25005 - 1000000	$24.80	R-SW	26%	$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-A	SID820 Soft RemRen 33Mo qty 5 - 250	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-B	SID820 Soft RemRen 33Mo qty 255 - 750	$43.60	R-SW	26%	$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-C	SID820 Soft RemRen 33Mo qty 755 - 1500	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-D	SID820 Soft RemRen 33Mo qty 1505 - 2500	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-E	SID820 Soft RemRen 33Mo qty 2505 - 5000	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-F	SID820 Soft RemRen 33Mo qty 5005 - 7500	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-G	SID820 Soft RemRen 33Mo qty 7505 - 10000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-H	SID820 Soft RemRen 33Mo qty 10005 - 15000	$29.20	R-SW	26%	$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-I	SID820 Soft RemRen 33Mo qty 15005 - 25000	$26.80	R-SW	26%	$19.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-J	SID820 Soft RemRen 33Mo qty 25005 - 1000000	$25.60	R-SW	26%	$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-A	SID820 Soft RemRen 34Mo qty 5 - 250	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-B	SID820 Soft RemRen 34Mo qty 255 - 750	$44.40	R-SW	26%	$32.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-C	SID820 Soft RemRen 34Mo qty 755 - 1500	$42.80	R-SW	26%	$31.67	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-34M-D	SID820 Soft RemRen 34Mo qty 1505 - 2500	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-E	SID820 Soft RemRen 34Mo qty 2505 - 5000	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-F	SID820 Soft RemRen 34Mo qty 5005 - 7500	$33.60	R-SW	26%	$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-G	SID820 Soft RemRen 34Mo qty 7505 - 10000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-H	SID820 Soft RemRen 34Mo qty 10005 - 15000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-I	SID820 Soft RemRen 34Mo qty 15005 - 25000	$27.60	R-SW	26%	$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-J	SID820 Soft RemRen 34Mo qty 25005 - 1000000	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-A	SID820 Soft RemRen 35Mo qty 5 - 250	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-B	SID820 Soft RemRen 35Mo qty 255 - 750	$45.20	R-SW	26%	$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-C	SID820 Soft RemRen 35Mo qty 755 - 1500	$43.60	R-SW	26%	$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-D	SID820 Soft RemRen 35Mo qty 1505 - 2500	$41.20	R-SW	26%	$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-E	SID820 Soft RemRen 35Mo qty 2505 - 5000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-F	SID820 Soft RemRen 35Mo qty 5005 - 7500	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-G	SID820 Soft RemRen 35Mo qty 7505 - 10000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-H	SID820 Soft RemRen 35Mo qty 10005 - 15000	$30.80	R-SW	26%	$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-I	SID820 Soft RemRen 35Mo qty 15005 - 25000	$28.40	R-SW	26%	$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-J	SID820 Soft RemRen 35Mo qty 25005 - 1000000	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-A	SID820 Soft RemRen 36Mo qty 5 - 250	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-B	SID820 Soft RemRen 36Mo qty 255 - 750	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-C	SID820 Soft RemRen 36Mo qty 755 - 1500	$43.20	R-SW	26%	$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-D	SID820 Soft RemRen 36Mo qty 1505 - 2500	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-E	SID820 Soft RemRen 36Mo qty 2505 - 5000	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-F	SID820 Soft RemRen 36Mo qty 5005 - 7500	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-G	SID820 Soft RemRen 36Mo qty 7505 - 10000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-H	SID820 Soft RemRen 36Mo qty 10005 - 15000	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-I	SID820 Soft RemRen 36Mo qty 15005 - 25000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-J	SID820 Soft RemRen 36Mo qty 25005 - 1000000	$22.40	R-SW	26%	$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-A	SID820 Soft RemRen 37Mo qty 5 - 250	$50.40	R-SW	26%	$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-B	SID820 Soft RemRen 37Mo qty 255 - 750	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-C	SID820 Soft RemRen 37Mo qty 755 - 1500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-D	SID820 Soft RemRen 37Mo qty 1505 - 2500	$41.60	R-SW	26%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-E	SID820 Soft RemRen 37Mo qty 2505 - 5000	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-F	SID820 Soft RemRen 37Mo qty 5005 - 7500	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-G	SID820 Soft RemRen 37Mo qty 7505 - 10000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-H	SID820 Soft RemRen 37Mo qty 10005 - 15000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-I	SID820 Soft RemRen 37Mo qty 15005 - 25000	$24.80	R-SW	26%	$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-J	SID820 Soft RemRen 37Mo qty 25005 - 1000000	$23.20	R-SW	26%	$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-A	SID820 Soft RemRen 38Mo qty 5 - 250	$51.20	R-SW	26%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-B	SID820 Soft RemRen 38Mo qty 255 - 750	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-C	SID820 Soft RemRen 38Mo qty 755 - 1500	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-D	SID820 Soft RemRen 38Mo qty 1505 - 2500	$42.40	R-SW	26%	$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-E	SID820 Soft RemRen 38Mo qty 2505 - 5000	$38.40	R-SW	26%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-F	SID820 Soft RemRen 38Mo qty 5005 - 7500	$33.60	R-SW	26%	$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-G	SID820 Soft RemRen 38Mo qty 7505 - 10000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-H	SID820 Soft RemRen 38Mo qty 10005 - 15000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-I	SID820 Soft RemRen 38Mo qty 15005 - 25000	$25.60	R-SW	26%	$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-J	SID820 Soft RemRen 38Mo qty 25005 - 1000000	$24.00	R-SW	26%	$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-A	SID820 Soft RemRen 39Mo qty 5 - 250	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-B	SID820 Soft RemRen 39Mo qty 255 - 750	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-C	SID820 Soft RemRen 39Mo qty 755 - 1500	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-D	SID820 Soft RemRen 39Mo qty 1505 - 2500	$43.20	R-SW	26%	$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-E	SID820 Soft RemRen 39Mo qty 2505 - 5000	$39.20	R-SW	26%	$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-F	SID820 Soft RemRen 39Mo qty 5005 - 7500	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-G	SID820 Soft RemRen 39Mo qty 7505 - 10000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-H	SID820 Soft RemRen 39Mo qty 10005 - 15000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-I	SID820 Soft RemRen 39Mo qty 15005 - 25000	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-J	SID820 Soft RemRen 39Mo qty 25005 - 1000000	$24.80	R-SW	26%	$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-A	SID820 Soft RemRen 3Mo qty 5 - 250	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-B	SID820 Soft RemRen 3Mo qty 255 - 750	$4.55	R-SW	26%	$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-C	SID820 Soft RemRen 3Mo qty 755 - 1500	$4.35	R-SW	26%	$3.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-D	SID820 Soft RemRen 3Mo qty 1505 - 2500	$4.05	R-SW	26%	$3.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-E	SID820 Soft RemRen 3Mo qty 2505 - 5000	$3.65	R-SW	26%	$2.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-F	SID820 Soft RemRen 3Mo qty 5005 - 7500	$3.20	R-SW	26%	$2.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-G	SID820 Soft RemRen 3Mo qty 7505 - 10000	$2.90	R-SW	26%	$2.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-H	SID820 Soft RemRen 3Mo qty 10005 - 15000	$2.75	R-SW	26%	$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-I	SID820 Soft RemRen 3Mo qty 15005 - 25000	$2.45	R-SW	26%	$1.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-J	SID820 Soft RemRen 3Mo qty 25005 - 1000000	$2.30	R-SW	26%	$1.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-A	SID820 Soft RemRen 40Mo qty 5 - 250	$52.80	R-SW	26%	$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-B	SID820 Soft RemRen 40Mo qty 255 - 750	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-C	SID820 Soft RemRen 40Mo qty 755 - 1500	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-D	SID820 Soft RemRen 40Mo qty 1505 - 2500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-E	SID820 Soft RemRen 40Mo qty 2505 - 5000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-F	SID820 Soft RemRen 40Mo qty 5005 - 7500	$35.20	R-SW	26%	$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-G	SID820 Soft RemRen 40Mo qty 7505 - 10000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-H	SID820 Soft RemRen 40Mo qty 10005 - 15000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-I	SID820 Soft RemRen 40Mo qty 15005 - 25000	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-J	SID820 Soft RemRen 40Mo qty 25005 - 1000000	$25.60	R-SW	26%	$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-A	SID820 Soft RemRen 41Mo qty 5 - 250	$53.60	R-SW	26%	$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-B	SID820 Soft RemRen 41Mo qty 255 - 750	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-C	SID820 Soft RemRen 41Mo qty 755 - 1500	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-41M-D	SID820 Soft RemRen 41Mo qty 1505 - 2500	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-E	SID820 Soft RemRen 41Mo qty 2505 - 5000	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-F	SID820 Soft RemRen 41Mo qty 5005 - 7500	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-G	SID820 Soft RemRen 41Mo qty 7505 - 10000	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-H	SID820 Soft RemRen 41Mo qty 10005 - 15000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-I	SID820 Soft RemRen 41Mo qty 15005 - 25000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-J	SID820 Soft RemRen 41Mo qty 25005 - 1000000	$26.40	R-SW	26%	$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-A	SID820 Soft RemRen 42Mo qty 5 - 250	$54.40	R-SW	26%	$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-B	SID820 Soft RemRen 42Mo qty 255 - 750	$50.40	R-SW	26%	$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-C	SID820 Soft RemRen 42Mo qty 755 - 1500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-D	SID820 Soft RemRen 42Mo qty 1505 - 2500	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-E	SID820 Soft RemRen 42Mo qty 2505 - 5000	$41.60	R-SW	26%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-F	SID820 Soft RemRen 42Mo qty 5005 - 7500	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-G	SID820 Soft RemRen 42Mo qty 7505 - 10000	$33.60	R-SW	26%	$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-H	SID820 Soft RemRen 42Mo qty 10005 - 15000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-I	SID820 Soft RemRen 42Mo qty 15005 - 25000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-J	SID820 Soft RemRen 42Mo qty 25005 - 1000000	$27.20	R-SW	26%	$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-A	SID820 Soft RemRen 43Mo qty 5 - 250	$55.20	R-SW	26%	$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-B	SID820 Soft RemRen 43Mo qty 255 - 750	$51.20	R-SW	26%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-C	SID820 Soft RemRen 43Mo qty 755 - 1500	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-D	SID820 Soft RemRen 43Mo qty 1505 - 2500	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-E	SID820 Soft RemRen 43Mo qty 2505 - 5000	$42.40	R-SW	26%	$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-F	SID820 Soft RemRen 43Mo qty 5005 - 7500	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-G	SID820 Soft RemRen 43Mo qty 7505 - 10000	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-H	SID820 Soft RemRen 43Mo qty 10005 - 15000	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-I	SID820 Soft RemRen 43Mo qty 15005 - 25000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-J	SID820 Soft RemRen 43Mo qty 25005 - 1000000	$28.00	R-SW	26%	$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-A	SID820 Soft RemRen 44Mo qty 5 - 250	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-B	SID820 Soft RemRen 44Mo qty 255 - 750	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-C	SID820 Soft RemRen 44Mo qty 755 - 1500	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-D	SID820 Soft RemRen 44Mo qty 1505 - 2500	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-E	SID820 Soft RemRen 44Mo qty 2505 - 5000	$43.20	R-SW	26%	$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-F	SID820 Soft RemRen 44Mo qty 5005 - 7500	$38.40	R-SW	26%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-G	SID820 Soft RemRen 44Mo qty 7505 - 10000	$35.20	R-SW	26%	$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-H	SID820 Soft RemRen 44Mo qty 10005 - 15000	$33.60	R-SW	26%	$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-I	SID820 Soft RemRen 44Mo qty 15005 - 25000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-J	SID820 Soft RemRen 44Mo qty 25005 - 1000000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-A	SID820 Soft RemRen 45Mo qty 5 - 250	$56.80	R-SW	26%	$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-B	SID820 Soft RemRen 45Mo qty 255 - 750	$52.80	R-SW	26%	$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-C	SID820 Soft RemRen 45Mo qty 755 - 1500	$50.40	R-SW	26%	$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-D	SID820 Soft RemRen 45Mo qty 1505 - 2500	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-E	SID820 Soft RemRen 45Mo qty 2505 - 5000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-F	SID820 Soft RemRen 45Mo qty 5005 - 7500	$39.20	R-SW	26%	$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-G	SID820 Soft RemRen 45Mo qty 7505 - 10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-H	SID820 Soft RemRen 45Mo qty 10005 - 15000	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-I	SID820 Soft RemRen 45Mo qty 15005 - 25000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-J	SID820 Soft RemRen 45Mo qty 25005 - 1000000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-A	SID820 Soft RemRen 46Mo qty 5 - 250	$57.60	R-SW	26%	$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-B	SID820 Soft RemRen 46Mo qty 255 - 750	$53.60	R-SW	26%	$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-C	SID820 Soft RemRen 46Mo qty 755 - 1500	$51.20	R-SW	26%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-D	SID820 Soft RemRen 46Mo qty 1505 - 2500	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-E	SID820 Soft RemRen 46Mo qty 2505 - 5000	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-F	SID820 Soft RemRen 46Mo qty 5005 - 7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-G	SID820 Soft RemRen 46Mo qty 7505 - 10000	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-H	SID820 Soft RemRen 46Mo qty 10005 - 15000	$35.20	R-SW	26%	$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-I	SID820 Soft RemRen 46Mo qty 15005 - 25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-J	SID820 Soft RemRen 46Mo qty 25005 - 1000000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-A	SID820 Soft RemRen 47Mo qty 5 - 250	$58.40	R-SW	26%	$43.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-B	SID820 Soft RemRen 47Mo qty 255 - 750	$54.40	R-SW	26%	$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-C	SID820 Soft RemRen 47Mo qty 755 - 1500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-D	SID820 Soft RemRen 47Mo qty 1505 - 2500	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-E	SID820 Soft RemRen 47Mo qty 2505 - 5000	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-F	SID820 Soft RemRen 47Mo qty 5005 - 7500	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-G	SID820 Soft RemRen 47Mo qty 7505 - 10000	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-H	SID820 Soft RemRen 47Mo qty 10005 - 15000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-I	SID820 Soft RemRen 47Mo qty 15005 - 25000	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-J	SID820 Soft RemRen 47Mo qty 25005 - 1000000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-A	SID820 Soft RemRen 48Mo qty 5 - 250	$59.20	R-SW	26%	$43.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-B	SID820 Soft RemRen 48Mo qty 255 - 750	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-C	SID820 Soft RemRen 48Mo qty 755 - 1500	$51.60	R-SW	26%	$38.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-D	SID820 Soft RemRen 48Mo qty 1505 - 2500	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-E	SID820 Soft RemRen 48Mo qty 2505 - 5000	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-F	SID820 Soft RemRen 48Mo qty 5005 - 7500	$38.40	R-SW	26%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-G	SID820 Soft RemRen 48Mo qty 7505 - 10000	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-H	SID820 Soft RemRen 48Mo qty 10005 - 15000	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-I	SID820 Soft RemRen 48Mo qty 15005 - 25000	$28.80	R-SW	26%	$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-J	SID820 Soft RemRen 48Mo qty 25005 - 1000000	$26.80	R-SW	26%	$19.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-A	SID820 Soft RemRen 49Mo qty 5 - 250	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-B	SID820 Soft RemRen 49Mo qty 255 - 750	$54.80	R-SW	26%	$40.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-C	SID820 Soft RemRen 49Mo qty 755 - 1500	$52.40	R-SW	26%	$38.78	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-49M-D	SID820 Soft RemRen 49Mo qty 1505 - 2500	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-E	SID820 Soft RemRen 49Mo qty 2505 - 5000	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-F	SID820 Soft RemRen 49Mo qty 5005 - 7500	$39.20	R-SW	26%	$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-G	SID820 Soft RemRen 49Mo qty 7505 - 10000	$35.20	R-SW	26%	$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-H	SID820 Soft RemRen 49Mo qty 10005 - 15000	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-I	SID820 Soft RemRen 49Mo qty 15005 - 25000	$29.60	R-SW	26%	$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-J	SID820 Soft RemRen 49Mo qty 25005 - 1000000	$27.60	R-SW	26%	$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-A	SID820 Soft RemRen 4Mo qty 5 - 250	$6.67	R-SW	26%	$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-B	SID820 Soft RemRen 4Mo qty 255 - 750	$6.07	R-SW	26%	$4.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-C	SID820 Soft RemRen 4Mo qty 755 - 1500	$5.80	R-SW	26%	$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-D	SID820 Soft RemRen 4Mo qty 1505 - 2500	$5.40	R-SW	26%	$4.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-E	SID820 Soft RemRen 4Mo qty 2505 - 5000	$4.87	R-SW	26%	$3.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-F	SID820 Soft RemRen 4Mo qty 5005 - 7500	$4.27	R-SW	26%	$3.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-G	SID820 Soft RemRen 4Mo qty 7505 - 10000	$3.87	R-SW	26%	$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-H	SID820 Soft RemRen 4Mo qty 10005 - 15000	$3.67	R-SW	26%	$2.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-I	SID820 Soft RemRen 4Mo qty 15005 - 25000	$3.27	R-SW	26%	$2.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-J	SID820 Soft RemRen 4Mo qty 25005 - 1000000	$3.07	R-SW	26%	$2.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-A	SID820 Soft RemRen 50Mo qty 5 - 250	$60.80	R-SW	26%	$44.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-B	SID820 Soft RemRen 50Mo qty 255 - 750	$55.60	R-SW	26%	$41.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-C	SID820 Soft RemRen 50Mo qty 755 - 1500	$53.20	R-SW	26%	$39.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-D	SID820 Soft RemRen 50Mo qty 1505 - 2500	$50.40	R-SW	26%	$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-E	SID820 Soft RemRen 50Mo qty 2505 - 5000	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-F	SID820 Soft RemRen 50Mo qty 5005 - 7500	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-G	SID820 Soft RemRen 50Mo qty 7505 - 10000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-H	SID820 Soft RemRen 50Mo qty 10005 - 15000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-I	SID820 Soft RemRen 50Mo qty 15005 - 25000	$30.40	R-SW	26%	$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-J	SID820 Soft RemRen 50Mo qty 25005 - 1000000	$28.40	R-SW	26%	$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-A	SID820 Soft RemRen 51Mo qty 5 - 250	$61.60	R-SW	26%	$45.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-B	SID820 Soft RemRen 51Mo qty 255 - 750	$56.40	R-SW	26%	$41.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-C	SID820 Soft RemRen 51Mo qty 755 - 1500	$54.00	R-SW	26%	$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-D	SID820 Soft RemRen 51Mo qty 1505 - 2500	$51.20	R-SW	26%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-E	SID820 Soft RemRen 51Mo qty 2505 - 5000	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-F	SID820 Soft RemRen 51Mo qty 5005 - 7500	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-G	SID820 Soft RemRen 51Mo qty 7505 - 10000	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-H	SID820 Soft RemRen 51Mo qty 10005 - 15000	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-I	SID820 Soft RemRen 51Mo qty 15005 - 25000	$31.20	R-SW	26%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-J	SID820 Soft RemRen 51Mo qty 25005 - 1000000	$29.20	R-SW	26%	$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-A	SID820 Soft RemRen 52Mo qty 5 - 250	$62.40	R-SW	26%	$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-B	SID820 Soft RemRen 52Mo qty 255 - 750	$57.20	R-SW	26%	$42.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-C	SID820 Soft RemRen 52Mo qty 755 - 1500	$54.80	R-SW	26%	$40.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-D	SID820 Soft RemRen 52Mo qty 1505 - 2500	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-E	SID820 Soft RemRen 52Mo qty 2505 - 5000	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-F	SID820 Soft RemRen 52Mo qty 5005 - 7500	$41.60	R-SW	26%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-G	SID820 Soft RemRen 52Mo qty 7505 - 10000	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-H	SID820 Soft RemRen 52Mo qty 10005 - 15000	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-I	SID820 Soft RemRen 52Mo qty 15005 - 25000	$32.00	R-SW	26%	$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-J	SID820 Soft RemRen 52Mo qty 25005 - 1000000	$30.00	R-SW	26%	$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-A	SID820 Soft RemRen 53Mo qty 5 - 250	$63.20	R-SW	26%	$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-B	SID820 Soft RemRen 53Mo qty 255 - 750	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-C	SID820 Soft RemRen 53Mo qty 755 - 1500	$55.60	R-SW	26%	$41.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-D	SID820 Soft RemRen 53Mo qty 1505 - 2500	$52.80	R-SW	26%	$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-E	SID820 Soft RemRen 53Mo qty 2505 - 5000	$48.00	R-SW	26%	$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-F	SID820 Soft RemRen 53Mo qty 5005 - 7500	$42.40	R-SW	26%	$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-G	SID820 Soft RemRen 53Mo qty 7505 - 10000	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-H	SID820 Soft RemRen 53Mo qty 10005 - 15000	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-I	SID820 Soft RemRen 53Mo qty 15005 - 25000	$32.80	R-SW	26%	$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-J	SID820 Soft RemRen 53Mo qty 25005 - 1000000	$30.80	R-SW	26%	$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-A	SID820 Soft RemRen 54Mo qty 5 - 250	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-B	SID820 Soft RemRen 54Mo qty 255 - 750	$58.80	R-SW	26%	$43.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-C	SID820 Soft RemRen 54Mo qty 755 - 1500	$56.40	R-SW	26%	$41.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-D	SID820 Soft RemRen 54Mo qty 1505 - 2500	$53.60	R-SW	26%	$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-E	SID820 Soft RemRen 54Mo qty 2505 - 5000	$48.80	R-SW	26%	$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-F	SID820 Soft RemRen 54Mo qty 5005 - 7500	$43.20	R-SW	26%	$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-G	SID820 Soft RemRen 54Mo qty 7505 - 10000	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-H	SID820 Soft RemRen 54Mo qty 10005 - 15000	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-I	SID820 Soft RemRen 54Mo qty 15005 - 25000	$33.60	R-SW	26%	$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-J	SID820 Soft RemRen 54Mo qty 25005 - 1000000	$31.60	R-SW	26%	$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-A	SID820 Soft RemRen 55Mo qty 5 - 250	$64.80	R-SW	26%	$47.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-B	SID820 Soft RemRen 55Mo qty 255 - 750	$59.60	R-SW	26%	$44.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-C	SID820 Soft RemRen 55Mo qty 755 - 1500	$57.20	R-SW	26%	$42.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-D	SID820 Soft RemRen 55Mo qty 1505 - 2500	$54.40	R-SW	26%	$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-E	SID820 Soft RemRen 55Mo qty 2505 - 5000	$49.60	R-SW	26%	$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-F	SID820 Soft RemRen 55Mo qty 5005 - 7500	$44.00	R-SW	26%	$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-G	SID820 Soft RemRen 55Mo qty 7505 - 10000	$38.40	R-SW	26%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-H	SID820 Soft RemRen 55Mo qty 10005 - 15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-I	SID820 Soft RemRen 55Mo qty 15005 - 25000	$34.40	R-SW	26%	$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-J	SID820 Soft RemRen 55Mo qty 25005 - 1000000	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-A	SID820 Soft RemRen 56Mo qty 5 - 250	$65.60	R-SW	26%	$48.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-B	SID820 Soft RemRen 56Mo qty 255 - 750	$60.40	R-SW	26%	$44.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-C	SID820 Soft RemRen 56Mo qty 755 - 1500	$58.00	R-SW	26%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-56M-D	SID820 Soft RemRen 56Mo qty 1505 - 2500	$55.20	R-SW	26%	$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-E	SID820 Soft RemRen 56Mo qty 2505 - 5000	$50.40	R-SW	26%	$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-F	SID820 Soft RemRen 56Mo qty 5005 - 7500	$44.80	R-SW	26%	$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-G	SID820 Soft RemRen 56Mo qty 7505 - 10000	$39.20	R-SW	26%	$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-H	SID820 Soft RemRen 56Mo qty 10005 - 15000	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-I	SID820 Soft RemRen 56Mo qty 15005 - 25000	$35.20	R-SW	26%	$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-J	SID820 Soft RemRen 56Mo qty 25005 - 1000000	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-A	SID820 Soft RemRen 57Mo qty 5 - 250	$66.40	R-SW	26%	$49.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-B	SID820 Soft RemRen 57Mo qty 255 - 750	$61.20	R-SW	26%	$45.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-C	SID820 Soft RemRen 57Mo qty 755 - 1500	$58.80	R-SW	26%	$43.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-D	SID820 Soft RemRen 57Mo qty 1505 - 2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-E	SID820 Soft RemRen 57Mo qty 2505 - 5000	$51.20	R-SW	26%	$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-F	SID820 Soft RemRen 57Mo qty 5005 - 7500	$45.60	R-SW	26%	$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-G	SID820 Soft RemRen 57Mo qty 7505 - 10000	$40.00	R-SW	26%	$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-H	SID820 Soft RemRen 57Mo qty 10005 - 15000	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-I	SID820 Soft RemRen 57Mo qty 15005 - 25000	$36.00	R-SW	26%	$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-J	SID820 Soft RemRen 57Mo qty 25005 - 1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-A	SID820 Soft RemRen 58Mo qty 5 - 250	$67.20	R-SW	26%	$49.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-B	SID820 Soft RemRen 58Mo qty 255 - 750	$62.00	R-SW	26%	$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-C	SID820 Soft RemRen 58Mo qty 755 - 1500	$59.60	R-SW	26%	$44.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-D	SID820 Soft RemRen 58Mo qty 1505 - 2500	$56.80	R-SW	26%	$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-E	SID820 Soft RemRen 58Mo qty 2505 - 5000	$52.00	R-SW	26%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-F	SID820 Soft RemRen 58Mo qty 5005 - 7500	$46.40	R-SW	26%	$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-G	SID820 Soft RemRen 58Mo qty 7505 - 10000	$40.80	R-SW	26%	$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-H	SID820 Soft RemRen 58Mo qty 10005 - 15000	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-I	SID820 Soft RemRen 58Mo qty 15005 - 25000	$36.80	R-SW	26%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-J	SID820 Soft RemRen 58Mo qty 25005 - 1000000	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-A	SID820 Soft RemRen 59Mo qty 5 - 250	$68.00	R-SW	26%	$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-B	SID820 Soft RemRen 59Mo qty 255 - 750	$62.80	R-SW	26%	$46.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-C	SID820 Soft RemRen 59Mo qty 755 - 1500	$60.40	R-SW	26%	$44.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-D	SID820 Soft RemRen 59Mo qty 1505 - 2500	$57.60	R-SW	26%	$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-E	SID820 Soft RemRen 59Mo qty 2505 - 5000	$52.80	R-SW	26%	$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-F	SID820 Soft RemRen 59Mo qty 5005 - 7500	$47.20	R-SW	26%	$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-G	SID820 Soft RemRen 59Mo qty 7505 - 10000	$41.60	R-SW	26%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-H	SID820 Soft RemRen 59Mo qty 10005 - 15000	$41.20	R-SW	26%	$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-I	SID820 Soft RemRen 59Mo qty 15005 - 25000	$37.60	R-SW	26%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-J	SID820 Soft RemRen 59Mo qty 25005 - 1000000	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-A	SID820 Soft RemRen 5Mo qty 5 - 250	$8.33	R-SW	26%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-B	SID820 Soft RemRen 5Mo qty 255 - 750	$7.58	R-SW	26%	$5.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-C	SID820 Soft RemRen 5Mo qty 755 - 1500	$7.25	R-SW	26%	$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-D	SID820 Soft RemRen 5Mo qty 1505 - 2500	$6.75	R-SW	26%	$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-E	SID820 Soft RemRen 5Mo qty 2505 - 5000	$6.08	R-SW	26%	$4.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-F	SID820 Soft RemRen 5Mo qty 5005 - 7500	$5.33	R-SW	26%	$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-G	SID820 Soft RemRen 5Mo qty 7505 - 10000	$4.83	R-SW	26%	$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-H	SID820 Soft RemRen 5Mo qty 10005 - 15000	$4.58	R-SW	26%	$3.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-I	SID820 Soft RemRen 5Mo qty 15005 - 25000	$4.08	R-SW	26%	$3.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-J	SID820 Soft RemRen 5Mo qty 25005 - 1000000	$3.83	R-SW	26%	$2.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-A	SID820 Soft RemRen 60Mo qty 5 - 250	$68.80	R-SW	26%	$50.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-B	SID820 Soft RemRen 60Mo qty 255 - 750	$62.40	R-SW	26%	$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-C	SID820 Soft RemRen 60Mo qty 755 - 1500	$59.20	R-SW	26%	$43.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-D	SID820 Soft RemRen 60Mo qty 1505 - 2500	$54.40	R-SW	26%	$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-E	SID820 Soft RemRen 60Mo qty 2505 - 5000	$48.40	R-SW	26%	$35.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-F	SID820 Soft RemRen 60Mo qty 5005 - 7500	$42.80	R-SW	26%	$31.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-G	SID820 Soft RemRen 60Mo qty 7505 - 10000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-H	SID820 Soft RemRen 60Mo qty 10005 - 15000	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-I	SID820 Soft RemRen 60Mo qty 15005 - 25000	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-J	SID820 Soft RemRen 60Mo qty 25005 - 1000000	$30.80	R-SW	26%	$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-A	SID820 Soft RemRen 61Mo qty 5 - 250	$69.60	R-SW	26%	$51.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-B	SID820 Soft RemRen 61Mo qty 255 - 750	$63.20	R-SW	26%	$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-C	SID820 Soft RemRen 61Mo qty 755 - 1500	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-D	SID820 Soft RemRen 61Mo qty 1505 - 2500	$55.20	R-SW	26%	$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-E	SID820 Soft RemRen 61Mo qty 2505 - 5000	$49.20	R-SW	26%	$36.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-F	SID820 Soft RemRen 61Mo qty 5005 - 7500	$43.60	R-SW	26%	$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-G	SID820 Soft RemRen 61Mo qty 7505 - 10000	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-H	SID820 Soft RemRen 61Mo qty 10005 - 15000	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-I	SID820 Soft RemRen 61Mo qty 15005 - 25000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-J	SID820 Soft RemRen 61Mo qty 25005 - 1000000	$31.60	R-SW	26%	$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-A	SID820 Soft RemRen 62Mo qty 5 - 250	$70.40	R-SW	26%	$52.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-B	SID820 Soft RemRen 62Mo qty 255 - 750	$64.00	R-SW	26%	$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-C	SID820 Soft RemRen 62Mo qty 755 - 1500	$60.80	R-SW	26%	$44.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-D	SID820 Soft RemRen 62Mo qty 1505 - 2500	$56.00	R-SW	26%	$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-E	SID820 Soft RemRen 62Mo qty 2505 - 5000	$50.00	R-SW	26%	$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-F	SID820 Soft RemRen 62Mo qty 5005 - 7500	$44.40	R-SW	26%	$32.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-G	SID820 Soft RemRen 62Mo qty 7505 - 10000	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-H	SID820 Soft RemRen 62Mo qty 10005 - 15000	$38.00	R-SW	26%	$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-I	SID820 Soft RemRen 62Mo qty 15005 - 25000	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-J	SID820 Soft RemRen 62Mo qty 25005 - 1000000	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-A	SID820 Soft RemRen 63Mo qty 5 - 250	$71.20	R-SW	26%	$52.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-B	SID820 Soft RemRen 63Mo qty 255 - 750	$64.80	R-SW	26%	$47.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-C	SID820 Soft RemRen 63Mo qty 755 - 1500	$61.60	R-SW	26%	$45.58	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-RMREN-63M-D	SID820 Soft RemRen 63Mo qty 1505 - 2500	$56.80	R-SW	26%	$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-E	SID820 Soft RemRen 63Mo qty 2505 - 5000	$50.80	R-SW	26%	$37.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-F	SID820 Soft RemRen 63Mo qty 5005 - 7500	$45.20	R-SW	26%	$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-G	SID820 Soft RemRen 63Mo qty 7505 - 10000	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-H	SID820 Soft RemRen 63Mo qty 10005 - 15000	$38.80	R-SW	26%	$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-I	SID820 Soft RemRen 63Mo qty 15005 - 25000	$35.60	R-SW	26%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-J	SID820 Soft RemRen 63Mo qty 25005 - 1000000	$33.20	R-SW	26%	$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-A	SID820 Soft RemRen 64Mo qty 5 - 250	$72.00	R-SW	26%	$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-B	SID820 Soft RemRen 64Mo qty 255 - 750	$65.60	R-SW	26%	$48.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-C	SID820 Soft RemRen 64Mo qty 755 - 1500	$62.40	R-SW	26%	$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-D	SID820 Soft RemRen 64Mo qty 1505 - 2500	$57.60	R-SW	26%	$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-E	SID820 Soft RemRen 64Mo qty 2505 - 5000	$51.60	R-SW	26%	$38.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-F	SID820 Soft RemRen 64Mo qty 5005 - 7500	$45.20	R-SW	26%	$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-G	SID820 Soft RemRen 64Mo qty 7505 - 10000	$41.20	R-SW	26%	$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-H	SID820 Soft RemRen 64Mo qty 10005 - 15000	$39.60	R-SW	26%	$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-I	SID820 Soft RemRen 64Mo qty 15005 - 25000	$36.40	R-SW	26%	$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-J	SID820 Soft RemRen 64Mo qty 25005 - 1000000	$34.00	R-SW	26%	$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-A	SID820 Soft RemRen 65Mo qty 5 - 250	$72.80	R-SW	26%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-B	SID820 Soft RemRen 65Mo qty 255 - 750	$66.40	R-SW	26%	$49.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-C	SID820 Soft RemRen 65Mo qty 755 - 1500	$63.20	R-SW	26%	$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-D	SID820 Soft RemRen 65Mo qty 1505 - 2500	$58.40	R-SW	26%	$43.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-E	SID820 Soft RemRen 65Mo qty 2505 - 5000	$52.40	R-SW	26%	$38.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-F	SID820 Soft RemRen 65Mo qty 5005 - 7500	$46.00	R-SW	26%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-G	SID820 Soft RemRen 65Mo qty 7505 - 10000	$42.00	R-SW	26%	$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-H	SID820 Soft RemRen 65Mo qty 10005 - 15000	$40.40	R-SW	26%	$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-I	SID820 Soft RemRen 65Mo qty 15005 - 25000	$37.20	R-SW	26%	$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-J	SID820 Soft RemRen 65Mo qty 25005 - 1000000	$34.80	R-SW	26%	$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-A	SID820 Soft RemRen 6Mo qty 5 - 250	$10.00	R-SW	26%	$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-B	SID820 Soft RemRen 6Mo qty 255 - 750	$9.10	R-SW	26%	$6.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-C	SID820 Soft RemRen 6Mo qty 755 - 1500	$8.70	R-SW	26%	$6.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-D	SID820 Soft RemRen 6Mo qty 1505 - 2500	$8.10	R-SW	26%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-E	SID820 Soft RemRen 6Mo qty 2505 - 5000	$7.30	R-SW	26%	$5.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-F	SID820 Soft RemRen 6Mo qty 5005 - 7500	$6.40	R-SW	26%	$4.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-G	SID820 Soft RemRen 6Mo qty 7505 - 10000	$5.80	R-SW	26%	$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-H	SID820 Soft RemRen 6Mo qty 10005 - 15000	$5.50	R-SW	26%	$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-I	SID820 Soft RemRen 6Mo qty 15005 - 25000	$4.90	R-SW	26%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-J	SID820 Soft RemRen 6Mo qty 25005 - 1000000	$4.60	R-SW	26%	$3.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-A	SID820 Soft RemRen 7Mo qty 5 - 250	$11.67	R-SW	26%	$8.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-B	SID820 Soft RemRen 7Mo qty 255 - 750	$10.62	R-SW	26%	$7.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-C	SID820 Soft RemRen 7Mo qty 755 - 1500	$10.15	R-SW	26%	$7.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-D	SID820 Soft RemRen 7Mo qty 1505 - 2500	$9.45	R-SW	26%	$6.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-E	SID820 Soft RemRen 7Mo qty 2505 - 5000	$8.52	R-SW	26%	$6.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-F	SID820 Soft RemRen 7Mo qty 5005 - 7500	$7.47	R-SW	26%	$5.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-G	SID820 Soft RemRen 7Mo qty 7505 - 10000	$6.77	R-SW	26%	$5.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-H	SID820 Soft RemRen 7Mo qty 10005 - 15000	$6.42	R-SW	26%	$4.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-I	SID820 Soft RemRen 7Mo qty 15005 - 25000	$5.72	R-SW	26%	$4.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-J	SID820 Soft RemRen 7Mo qty 25005 - 1000000	$5.37	R-SW	26%	$3.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-A	SID820 Soft RemRen 8Mo qty 5 - 250	$13.33	R-SW	26%	$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-B	SID820 Soft RemRen 8Mo qty 255 - 750	$12.13	R-SW	26%	$8.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-C	SID820 Soft RemRen 8Mo qty 755 - 1500	$11.60	R-SW	26%	$8.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-D	SID820 Soft RemRen 8Mo qty 1505 - 2500	$10.80	R-SW	26%	$7.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-E	SID820 Soft RemRen 8Mo qty 2505 - 5000	$9.73	R-SW	26%	$7.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-F	SID820 Soft RemRen 8Mo qty 5005 - 7500	$8.53	R-SW	26%	$6.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-G	SID820 Soft RemRen 8Mo qty 7505 - 10000	$7.73	R-SW	26%	$5.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-H	SID820 Soft RemRen 8Mo qty 10005 - 15000	$7.33	R-SW	26%	$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-I	SID820 Soft RemRen 8Mo qty 15005 - 25000	$6.53	R-SW	26%	$4.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-J	SID820 Soft RemRen 8Mo qty 25005 - 1000000	$6.13	R-SW	26%	$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-A	SID820 Soft RemRen 9Mo qty 5 - 250	$15.00	R-SW	26%	$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-B	SID820 Soft RemRen 9Mo qty 255 - 750	$13.65	R-SW	26%	$10.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-C	SID820 Soft RemRen 9Mo qty 755 - 1500	$13.05	R-SW	26%	$9.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-D	SID820 Soft RemRen 9Mo qty 1505 - 2500	$12.15	R-SW	26%	$8.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-E	SID820 Soft RemRen 9Mo qty 2505 - 5000	$10.95	R-SW	26%	$8.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-F	SID820 Soft RemRen 9Mo qty 5005 - 7500	$9.60	R-SW	26%	$7.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-G	SID820 Soft RemRen 9Mo qty 7505 - 10000	$8.70	R-SW	26%	$6.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-H	SID820 Soft RemRen 9Mo qty 10005 - 15000	$8.25	R-SW	26%	$6.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-I	SID820 Soft RemRen 9Mo qty 15005 - 25000	$7.35	R-SW	26%	$5.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-J	SID820 Soft RemRen 9Mo qty 25005 - 1000000	$6.90	R-SW	26%	$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBL	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96GE	$55,000.00	R-SW	26%	$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBP	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1	$55,000.00	R-SW	26%	$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SOFT TOKEN TRIAL	3 Month Trial for Software Token - 10 User	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STPLFM	WTD FM Base License Fee (Perpetual)	$125,000.00	R-SW	26%	$92,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000000R	WTD FM OP 7.5m-10m Reg Users (per 1000)	$211.52	R-SW	26%	$156.52	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000000V	WTD FM OP 7.5m-10m Visitors (per 1000)	$52.88	R-SW	26%	$39.13	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP1000000R	WTD FM OP 800k-1m Reg Users (per 1000)	$936.83	R-SW	26%	$693.25	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP1000000V	WTD FM OP 800k-1m Visitors (per 1000)	$234.21	R-SW	26%	$173.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP100000R	WTD FM OP 50k-100k Reg Users (per 1000)	$1,721.25	R-SW	26%	$1,273.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP100000V	WTD FM OP 50k-100k Visitors (per 1000)	$430.31	R-SW	26%	$318.43	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000R	WTD FM OP 5-10k Reg Users (per 1000)	$3,227.34	R-SW	26%	$2,388.23	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP10000V	WTD FM OP 5-10k Visitors (per 1000)	$806.84	R-SW	26%	$597.06	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP15000000R	WTD FM OP 10m-15m Reg Users (per 1000)	$166.99	R-SW	26%	$123.57	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STSFMOPP15000000V	WTD FM OP 10m-15m Visitors (per 1000)	$41.75	R-SW	26%	$30.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP1500000R	WTD FM OP 1m-1.5m Reg Users (per 1000)	$766.49	R-SW	26%	$567.20	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP1500000V	WTD FM OP 1m-1.5m Visitors (per 1000)	$191.62	R-SW	26%	$141.80	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP20000000R	WTD FM OP 15m-20m Reg Users (per 1000)	$111.33	R-SW	26%	$82.38	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP20000000V	WTD FM OP 15m-20m Visitors (per 1000)	$27.83	R-SW	26%	$20.59	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP2000000R	WTD FM OP 1.5m-2m Reg Users (per 1000)	$596.16	R-SW	26%	$441.16	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP2000000V	WTD FM OP 1.5m-2m Visitors (per 1000)	$149.04	R-SW	26%	$110.29	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP200000R	WTD FM OP 100k-200k Reg Users (per 1000)	$1,377.00	R-SW	26%	$1,018.98	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP200000V	WTD FM OP 100k-200k Visitors (per 1000)	$344.25	R-SW	26%	$254.75	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP20000R	WTD FM OP 10-20k Reg Users (per 1000)	$2,689.45	R-SW	26%	$1,990.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP20000V	WTD FM OP 10-20k Visitors (per 1000)	$672.36	R-SW	26%	$497.55	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP25000000R	WTD FM OP 20m-25m Reg Users (per 1000)	$89.06	R-SW	26%	$65.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP25000000V	WTD FM OP 20m-25m Visitors (per 1000)	$22.27	R-SW	26%	$16.48	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP3000000R	WTD FM OP 2m-3m Reg Users (per 1000)	$425.83	R-SW	26%	$315.11	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP3000000V	WTD FM OP 2m-3m Visitors (per 1000)	$106.46	R-SW	26%	$78.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP4000000R	WTD FM OP 3m-4m Reg Users (per 1000)	$374.73	R-SW	26%	$277.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP4000000V	WTD FM OP 3m-4m Visitors (per 1000)	$93.68	R-SW	26%	$69.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP400000R	WTD FM OP 200k-400k Reg Users (per 1000)	$1,362.66	R-SW	26%	$1,008.37	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP400000V	WTD FM OP 200k-400k Visitors (per 1000)	$340.66	R-SW	26%	$252.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000000R	WTD FM OP 4m-5m Reg Users (per 1000)	$340.66	R-SW	26%	$252.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000000V	WTD FM OP 4m-5m Visitors (per 1000)	$85.17	R-SW	26%	$63.03	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP50000R	WTD FM OP 20k-50k Reg Users (per 1000)	$2,151.56	R-SW	26%	$1,592.15	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP50000V	WTD FM OP 20k-50k Visitors (per 1000)	$537.89	R-SW	26%	$398.04	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000R	WTD FM OP 1-5000 Reg Users (per 1000)	$3,872.81	R-SW	26%	$2,865.88	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP5000V	WTD FM OP 1-5000 Visitors (per 1000)	$968.20	R-SW	26%	$716.47	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP600000R	WTD FM OP 400k-600k Reg Users (per 1000)	$1,192.32	R-SW	26%	$882.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP600000V	WTD FM OP 400k-600k Visitors (per 1000)	$298.08	R-SW	26%	$220.58	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP7500000R	WTD FM OP 5m-7.5m Reg Users (per 1000)	$255.50	R-SW	26%	$189.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP7500000V	WTD FM OP 5m-7.5m Visitors (per 1000)	$63.87	R-SW	26%	$47.26	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP800000R	WTD FM OP 600k-800k Reg Users (per 1000)	$1,021.99	R-SW	26%	$756.27	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPP800000V	WTD FM OP 600k-800k Visitors (per 1000)	$255.50	R-SW	26%	$189.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT10000000R	WTD FM OP 7.5m-10m RU [per mo/1000]	$7.71	R-SW	26%	$5.71	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT10000000V	WTD FM OP TM 7.5m-10m Visitors[mo/1000]	$1.93	R-SW	26%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT1000000R	WTD FM OP 800k-1m RU [per mo/1000]	$34.16	R-SW	26%	$25.28	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT1000000V	WTD FM OP TM 800k-1m Visitors[mo/1000]	$8.54	R-SW	26%	$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT100000R	WTD FM OP 50k-100k RU [per mo/1000]	$62.75	R-SW	26%	$46.44	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT100000V	WTD FM OP TM 50k-100k Visitors[mo/1000]	$15.69	R-SW	26%	$11.61	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT10000R	WTD FM OP Term 5-10k RU [per mo/1000]	$117.66	R-SW	26%	$87.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT10000V	WTD FM OP TM 5-10k Visitors[mo/1000]	$29.42	R-SW	26%	$21.77	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT15000000R	WTD FM OP 10m-15m RU [per mo/1000]	$6.09	R-SW	26%	$4.51	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT15000000V	WTD FM OP TM 10m-15m Visitors[mo/1000]	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT1500000R	WTD FM OP 1m-1.5m RU [per mo/1000]	$27.95	R-SW	26%	$20.68	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT1500000V	WTD FM OP TM 1m-1.5m Visitors[mo/1000]	$6.99	R-SW	26%	$5.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT20000000R	WTD FM OP 15m-20m RU [per mo/1000]	$4.06	R-SW	26%	$3.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT20000000V	WTD FM OP TM 15m-20m Visitors[mo/1000]	$1.01	R-SW	26%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT2000000R	WTD FM OP 1.5m-2m RU [per mo/1000]	$21.74	R-SW	26%	$16.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT2000000V	WTD FM OP TM 1.5m-2m Visitors[mo/1000]	$5.43	R-SW	26%	$4.02	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT200000R	WTD FM OP 100k-200k RU [per mo/1000]	$50.20	R-SW	26%	$37.15	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT200000V	WTD FM OP TM 100k-200k Visitors[mo/1000]	$12.55	R-SW	26%	$9.29	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT20000R	WTD FM OP Term 10-20k RU [per mo/1000]	$98.05	R-SW	26%	$72.56	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT20000V	WTD FM OP TM 10-20k Visitors[mo/1000]	$24.51	R-SW	26%	$18.14	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT25000000R	WTD FM OP 20m-25m RU [per mo/1000]	$3.25	R-SW	26%	$2.41	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT25000000V	WTD FM OP TM 20m-25m Visitors[mo/1000]	$0.81	R-SW	26%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT3000000R	WTD FM OP 2m-3m RU [per mo/1000]	$15.53	R-SW	26%	$11.49	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT3000000V	WTD FM OP TM 2m-3m Visitors[mo/1000]	$3.88	R-SW	26%	$2.87	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT4000000R	WTD FM OP 3m-4m RU [per mo/1000]	$13.66	R-SW	26%	$10.11	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT4000000V	WTD FM OP TM 3m-4m Visitors[mo/1000]	$3.42	R-SW	26%	$2.53	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT400000R	WTD FM OP 200k-400k RU [per mo/1000]	$49.68	R-SW	26%	$36.76	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT400000V	WTD FM OP TM 200k-400k Visitors[mo/1000]	$12.42	R-SW	26%	$9.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT5000000R	WTD FM OP 4m-5m RU [per mo/1000]	$12.42	R-SW	26%	$9.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT5000000V	WTD FM OP TM 4m-5m Visitors[mo/1000]	$3.11	R-SW	26%	$2.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT50000R	WTD FM OP 20k-50k RU [per mo/1000]	$78.44	R-SW	26%	$58.05	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT50000V	WTD FM OP TM 20k-50k Visitors[mo/1000]	$19.61	R-SW	26%	$14.51	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT5000R	WTD FM OP Term 1-5000 RU [per mo/1000]	$141.20	R-SW	26%	$104.49	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT5000V	WTD FM OP TM 1-5000 Visitors[mo/1000]	$35.30	R-SW	26%	$26.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT600000R	WTD FM OP 400k-600k RU [per mo/1000]	$43.47	R-SW	26%	$32.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT600000V	WTD FM OP TM 400k-600k Visitors[mo/1000]	$10.87	R-SW	26%	$8.04	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT7500000R	WTD FM OP 5m-7.5m RU [per mo/1000]	$9.32	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT7500000V	WTD FM OP TM 5m-7.5m Visitors[mo/1000]	$2.33	R-SW	26%	$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT800000R	WTD FM OP 600k-800k RU [per mo/1000]	$37.26	R-SW	26%	$27.57	N/A	N/A	N/A	N/A	N/A	N/A
5	STSFMOPT800000V	WTD FM OP TM 600k-800k Visitors[mo/1000]	$9.32	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STTLFM	WTD FM Base License Fee Term [per month]	$4,557.29	R-SW	26%	$3,372.39	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P	Threat 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T	Threat 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P	Threat 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T	Threat 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P	Threat 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T	Threat 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P	Threat 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T	Threat 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	THR-G100K-P	Threat G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T	Threat G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P	THR>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T	THR>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T-B1	THR>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P	Threat User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T	Threat User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0020000	RSA TM ONPREM per1K users btw 10-20K	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0020000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	$280.71	R-SW	26%	$207.73	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0050000	RSA TM ONPREM per1K users btw 20,005-50K	$2,600.00	R-SW	26%	$1,924.00	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0050000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	$158.93	R-SW	26%	$117.61	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0100000	RSA TM ONPREM per1K users btw 50,005-100K	$1,530.00	R-SW	26%	$1,132.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0100000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	$93.29	R-SW	26%	$69.03	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0200000	RSA TM ONPREM per1K users btw 100,005-200K	$1,380.00	R-SW	26%	$1,021.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0200000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	$83.80	R-SW	26%	$62.01	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0400000	RSA TM ONPREM per1K users btw 200,005-400K	$1,220.00	R-SW	26%	$902.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0400000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	$75.13	R-SW	26%	$55.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0600000	RSA TM ONPREM per1K users btw 400,005-600K	$1,070.00	R-SW	26%	$791.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0600000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	$65.64	R-SW	26%	$48.57	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0800000	RSA TM ONPREM per1K users btw 600,005-800K	$920.00	R-SW	26%	$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0800000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	$56.14	R-SW	26%	$41.54	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1000000	RSA TM ONPREM per1K users btw 800,005-1,M	$840.00	R-SW	26%	$621.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	$51.39	R-SW	26%	$38.03	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1500000	RSA TM ONPREM per1Kusers btw 1,000,005-1,.5M	$690.00	R-SW	26%	$510.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	$41.90	R-SW	26%	$31.01	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP2000000	RSA TM ONPREM per1K users btw 1,500,005-2M	$540.00	R-SW	26%	$399.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP2000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	$32.40	R-SW	26%	$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP3000000	RSA TM ONPREM per1K users btw 2,000,005-3M	$380.00	R-SW	26%	$281.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP3000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	$23.74	R-SW	26%	$17.57	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP4000000	RSA TM ONPREM per1K users btw 3,000,005-4M	$340.00	R-SW	26%	$251.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP4000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	$20.22	R-SW	26%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP5000000	RSA TM ONPREM per1K users btw 4,000,005-5M	$310.00	R-SW	26%	$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP5000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	$18.99	R-SW	26%	$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP7500000	RSA TM ONPREM per1K users btw 5,000,005-7.5M	$230.00	R-SW	26%	$170.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP7500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	$14.24	R-SW	26%	$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P	Vendor 40001-100000 Perp Lic w/ 1ODA	$280,140.00	R-SW	26%	$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T	Vendor 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	R-SW	26%	$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P	Vendor 0-1500 Perp Lic w/ 1ODA	$49,140.00	R-SW	26%	$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T	Vendor 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	R-SW	26%	$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P	Vendor 5001-40000 Perp Lic w/ 1ODA	$192,780.00	R-SW	26%	$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T	Vendor 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	R-SW	26%	$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P	Vendor 1501-5000 Perp Lic w/ 1ODA	$140,280.00	R-SW	26%	$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T	Vendor 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	R-SW	26%	$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P	Vendor G100000 Perp Lic w/ 1ODA	$385,140.00	R-SW	26%	$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T	Vendor G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	R-SW	26%	$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P	VEN>100KPerp w/1ODA cost /1Kemp	$2,801.40	R-SW	26%	$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T	VEN>100KTerm w/1ODA cost /1Kemp /mo	$66.70	R-SW	26%	$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T-B1	VEN>100KTermBas w/1ODA cost /1Kemp /mo	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P	Vendor User Perp Lic w/ 1ODA	$2,520.00	R-SW	26%	$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T	Vendor User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	R-SW	26%	$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-APJ	VIA Access hosted in APJ	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-EMEA	VIA Access hosted in EMEA	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-POC	VIA Access POC Trial	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T1	VIA Acc SaaS 1-1000 u	$7.47	R-SW	26%	$5.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T2	VIA Acc SaaS 1001-2500 u	$6.71	R-SW	26%	$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T3	VIA Acc SaaS 2501-5k u	$6.31	R-SW	26%	$4.67	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T4	VIA Acc SaaS 5001-10k u	$5.99	R-SW	26%	$4.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T5	VIA Acc SaaS 10001-25k u	$5.69	R-SW	26%	$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T6	VIA Acc SaaS 25001-50k u	$5.35	R-SW	26%	$3.96	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T7	VIA Acc SaaS 50001-100k u	$5.08	R-SW	26%	$3.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T8	VIA Acc SaaS 100001-250k u	$4.83	R-SW	26%	$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T9	VIA Acc SaaS >250k u	$4.54	R-SW	26%	$3.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-USA	VIA Access hosted in USA	$0.00	R-SW	26%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T1	VIA BRMLT PERP 1-1,000 u	$2.79	R-SW	26%	$2.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T2	VIA BRMLT PERP 1,001-2,500 u	$2.51	R-SW	26%	$1.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T3	VIA BRMLT PERP 2,501-5k u	$2.36	R-SW	26%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T4	VIA BRMLT PERP 5,001-10k u	$1.72	R-SW	26%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T5	VIA BRMLT PERP 10,001-25k u	$1.10	R-SW	26%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T6	VIA BRMLT PERP 25,001-50k u	$1.03	R-SW	26%	$0.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T7	VIA BRMLT PERP 50,001-100k u	$0.98	R-SW	26%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T8	VIA BRMLT PERP 100,001-250k u	$0.93	R-SW	26%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-P-T9	VIA BRMLT PERP >250k u	$0.88	R-SW	26%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T1	VIA BRMLT SAAS 1-1,000 u	$0.26	R-SW	26%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T2	VIA BRMLT SAAS 1,001-2,500 u	$0.23	R-SW	26%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T3	VIA BRMLT SAAS 2,501-5k u	$0.22	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T4	VIA BRMLT SAAS 5,001-10k u	$0.21	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T5	VIA BRMLT SAAS 10,001-25k u	$0.20	R-SW	26%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T6	VIA BRMLT SAAS 25,001-50k u	$0.19	R-SW	26%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T7	VIA BRMLT SAAS 50,001-100k u	$0.18	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-S-T8	VIA BRMLT SAAS 100,001-250k u	$0.17	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-BRMLT-S-T9	VIA BRMLT SAAS >250k u	$0.16	R-SW	26%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T1	VIA BRMLT SUB 1-1,000 u	$0.12	R-SW	26%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T2	VIA BRMLT SUB 1,001-2,500 u	$0.11	R-SW	26%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T3	VIA BRMLT SUB 2,501-5k u	$0.11	R-SW	26%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T4	VIA BRMLT SUB 5,001-10k u	$0.08	R-SW	26%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T5	VIA BRMLT SUB 10,001-25k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T6	VIA BRMLT SUB 25,001-50k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T7	VIA BRMLT SUB 50,001-100k u	$0.04	R-SW	26%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T8	VIA BRMLT SUB 100,001-250k u	$0.04	R-SW	26%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRMLT-T-T9	VIA BRMLT SUB >250k u	$0.04	R-SW	26%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T1	VIA BRM PERP 1-1,000 u	$19.54	R-SW	26%	$14.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T2	VIA BRM PERP 1,001-2,500 u	$17.56	R-SW	26%	$12.99	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T3	VIA BRM PERP 2,501-5k u	$16.51	R-SW	26%	$12.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T4	VIA BRM PERP 5,001-10k u	$12.03	R-SW	26%	$8.90	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T5	VIA BRM PERP 10,001-25k u	$7.70	R-SW	26%	$5.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T6	VIA BRM PERP 25,001-50k u	$7.24	R-SW	26%	$5.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T7	VIA BRM PERP 50,001-100k u	$6.87	R-SW	26%	$5.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T8	VIA BRM PERP 100,001-250k u	$6.53	R-SW	26%	$4.83	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-P-T9	VIA BRM PERP >250k u	$6.14	R-SW	26%	$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T1	VIA BRM SAAS 1-1,000 u	$1.81	R-SW	26%	$1.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T2	VIA BRM SAAS 1,001-2,500 u	$1.62	R-SW	26%	$1.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T3	VIA BRM SAAS 2,501-5k u	$1.53	R-SW	26%	$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T4	VIA BRM SAAS 5,001-10k u	$1.45	R-SW	26%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T5	VIA BRM SAAS 10,001-25k u	$1.38	R-SW	26%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T6	VIA BRM SAAS 25,001-50k u	$1.30	R-SW	26%	$0.96	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T7	VIA BRM SAAS 50,001-100k u	$1.23	R-SW	26%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T8	VIA BRM SAAS 100,001-250k u	$1.17	R-SW	26%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-S-T9	VIA BRM SAAS >250k u	$1.10	R-SW	26%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T1	VIA BRM SUB 1-1,000 u	$0.87	R-SW	26%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T2	VIA BRM SUB 1,001-2,500 u	$0.78	R-SW	26%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T3	VIA BRM SUB 2,501-5k u	$0.74	R-SW	26%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T4	VIA BRM SUB 5,001-10k u	$0.54	R-SW	26%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T5	VIA BRM SUB 10,001-25k u	$0.34	R-SW	26%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T6	VIA BRM SUB 25,001-50k u	$0.32	R-SW	26%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T7	VIA BRM SUB 50,001-100k u	$0.31	R-SW	26%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T8	VIA BRM SUB 100,001-250k u	$0.29	R-SW	26%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BRM-T-T9	VIA BRM SUB >250k u	$0.27	R-SW	26%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T1	VIA Bdl AccLif&Gov SAAS 1-1000 u	$13.02	R-SW	26%	$9.63	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T2	VIA Bdl AccLif&Gov SAAS 1001-2500 u	$11.70	R-SW	26%	$8.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T3	VIA Bdl AccLif&Gov SAAS 2051-5k u	$11.00	R-SW	26%	$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T4	VIA Bdl AccLif&Gov SAAS 5001-10k u	$10.44	R-SW	26%	$7.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T5	VIA Bdl AccLif&Gov SAAS 10001-25k u	$9.92	R-SW	26%	$7.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T6	VIA Bdl AccLif&Gov SAAS 25001-50k u	$9.33	R-SW	26%	$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T7	VIA Bdl AccLif&Gov SAAS 50001-100k u	$8.86	R-SW	26%	$6.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T8	VIA Bdl AccLif&Gov SAAS 100001-250k u	$8.42	R-SW	26%	$6.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T9	VIA Bdl AccLif&Gov SAAS >250k u	$7.92	R-SW	26%	$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T1	VIA Bdl Acc&Lif SAAS 1-1000 u	$12.10	R-SW	26%	$8.95	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T2	VIA Bdl Acc&Lif SAAS 1001-2500 u	$10.88	R-SW	26%	$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T3	VIA Bdl Acc&Lif SAAS 2051-5k u	$10.23	R-SW	26%	$7.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T4	VIA Bdl Acc&Lif SAAS 5001-10k u	$9.71	R-SW	26%	$7.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T5	VIA Bdl Acc&Lif SAAS 10001-25k u	$9.22	R-SW	26%	$6.82	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T6	VIA Bdl Acc&Lif SAAS 25001-50k u	$8.67	R-SW	26%	$6.42	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T7	VIA Bdl Acc&Lif SAAS 50001-100k u	$8.23	R-SW	26%	$6.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T8	VIA Bdl Acc&Lif SAAS 100001-250k u	$7.82	R-SW	26%	$5.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T9	VIA Bdl Acc&Lif SAAS >250k u	$7.36	R-SW	26%	$5.45	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T1	VIA Bd Gov&LifLT PERP 1-1,000 u	$12.83	R-SW	26%	$9.49	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T2	VIA Bd Gov&LifLT PERP 1,001-2,500 u	$11.54	R-SW	26%	$8.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T3	VIA Bd Gov&LifLT PERP 2,501-5k u	$10.84	R-SW	26%	$8.02	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T4	VIA Bd Gov&LifLT PERP 5,001-10k u	$7.90	R-SW	26%	$5.85	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T5	VIA Bd Gov&LifLT PERP 10,001-25k u	$5.06	R-SW	26%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T6	VIA Bd Gov&LifLT PERP 25,001-50k u	$4.75	R-SW	26%	$3.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T7	VIA Bd Gov&LifLT PERP 50,001-100k u	$4.52	R-SW	26%	$3.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T8	VIA Bd Gov&LifLT PERP 100,001-250k u	$4.29	R-SW	26%	$3.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-P-T9	VIA Bd Gov&LifLT PERP >250k u	$4.03	R-SW	26%	$2.98	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T1	VIA Bdl Gov&LifLT SAAS 1-1,000 u	$1.20	R-SW	26%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T2	VIA Bdl Gov&LifLT SAAS 1,001-2,500 u	$1.07	R-SW	26%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T3	VIA Bdl Gov&LifLT SAAS 2,501-5k u	$1.01	R-SW	26%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T4	VIA Bdl Gov&LifLT SAAS 5,001-10k u	$0.96	R-SW	26%	$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T5	VIA Bdl Gov&LifLT SAAS 10,001-25k u	$0.91	R-SW	26%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T6	VIA Bdl Gov&LifLT SAAS 25,001-50k u	$0.86	R-SW	26%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T7	VIA Bdl Gov&LifLT SAAS 50,001-100k u	$0.81	R-SW	26%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T8	VIA Bdl Gov&LifLT SAAS 100,001-250k u	$0.77	R-SW	26%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-S-T9	VIA Bdl Gov&LifLT SAAS >250k u	$0.73	R-SW	26%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T1	VIA Bd Gov&lifLT SUB 1-1,000 u	$0.57	R-SW	26%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T2	VIA Bd Gov&lifLT SUB 1,001-2,500 u	$0.51	R-SW	26%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T3	VIA Bd Gov&lifLT SUB 2,501-5k u	$0.48	R-SW	26%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T4	VIA Bd Gov&lifLT SUB 5,001-10k u	$0.35	R-SW	26%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T5	VIA Bd Gov&lifLT SUB 10,001-25k u	$0.23	R-SW	26%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T6	VIA Bd Gov&lifLT SUB 25,001-50k u	$0.21	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T7	VIA Bd Gov&lifLT SUB 50,001-100k u	$0.20	R-SW	26%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-BUGLLT-T-T8	VIA Bd Gov&lifLT SUB 100,001-250k u	$0.19	R-SW	26%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGLLT-T-T9	VIA Bd Gov&lifLT SUB >250k u	$0.18	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T1	VIA Bd Gov&Lif PERP 1-1,000 u	$89.81	R-SW	26%	$66.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T2	VIA Bd Gov&Lif PERP 1,001-2,500 u	$80.75	R-SW	26%	$59.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T3	VIA Bd Gov&Lif PERP 2,501-5k u	$75.88	R-SW	26%	$56.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T4	VIA Bd Gov&Lif PERP 5,001-10k u	$55.33	R-SW	26%	$40.94	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T5	VIA Bd Gov&Lif PERP 10,001-25k u	$35.41	R-SW	26%	$26.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T6	VIA Bd Gov&Lif PERP 25,001-50k u	$33.28	R-SW	26%	$24.63	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T7	VIA Bd Gov&Lif PERP 50,001-100k u	$31.62	R-SW	26%	$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T8	VIA Bd Gov&Lif PERP 100,001-250k u	$30.04	R-SW	26%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-P-T9	VIA Bd Gov&Lif PERP >250k u	$28.24	R-SW	26%	$20.90	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T1	VIA Bdl Gov&Lif SAAS 1-1,000 u	$8.37	R-SW	26%	$6.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T2	VIA Bdl Gov&Lif SAAS 1,001-2,500 u	$7.52	R-SW	26%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T3	VIA Bdl Gov&Lif SAAS 2,501-5k u	$7.07	R-SW	26%	$5.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T4	VIA Bdl Gov&Lif SAAS 5,001-10k u	$6.71	R-SW	26%	$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T5	VIA Bdl Gov&Lif SAAS 10,001-25k u	$6.38	R-SW	26%	$4.72	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T6	VIA Bdl Gov&Lif SAAS 25,001-50k u	$6.00	R-SW	26%	$4.44	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T7	VIA Bdl Gov&Lif SAAS 50,001-100k u	$5.69	R-SW	26%	$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T8	VIA Bdl Gov&Lif SAAS 100,001-250k u	$5.41	R-SW	26%	$4.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-S-T9	VIA Bdl Gov&Lif SAAS >250k u	$5.09	R-SW	26%	$3.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T1	VIA Bd Gov&lif SUB 1-1,000 u	$4.01	R-SW	26%	$2.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T2	VIA Bd Gov&lif SUB 1,001-2,500 u	$3.60	R-SW	26%	$2.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T3	VIA Bd Gov&lif SUB 2,501-5k u	$3.39	R-SW	26%	$2.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T4	VIA Bd Gov&lif SUB 5,001-10k u	$2.47	R-SW	26%	$1.83	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T5	VIA Bd Gov&lif SUB 10,001-25k u	$1.58	R-SW	26%	$1.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T6	VIA Bd Gov&lif SUB 25,001-50k u	$1.49	R-SW	26%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T7	VIA Bd Gov&lif SUB 50,001-100k u	$1.41	R-SW	26%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T8	VIA Bd Gov&lif SUB 100,001-250k u	$1.34	R-SW	26%	$0.99	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUGL-T-T9	VIA Bd Gov&lif SUB >250k u	$1.26	R-SW	26%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T1	VIA DAG ActM PERP 1-1,000 u	$10.56	R-SW	26%	$7.81	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T2	VIA DAG ActM PERP 1,001-2,500 u	$9.50	R-SW	26%	$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T3	VIA DAG ActM PERP 2,501-5k u	$8.93	R-SW	26%	$6.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T4	VIA DAG ActM PERP 5,001-10k u	$6.51	R-SW	26%	$4.82	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T5	VIA DAG ActM PERP 10,001-25k u	$4.17	R-SW	26%	$3.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T6	VIA DAG ActM PERP 25,001-50k u	$3.91	R-SW	26%	$2.89	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T7	VIA DAG ActM PERP 50,001-100k u	$3.72	R-SW	26%	$2.75	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T8	VIA DAG ActM PERP 100,001-250k u	$3.53	R-SW	26%	$2.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-P-T9	VIA DAG ActM PERP >250k u	$3.32	R-SW	26%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T1	VIA DAG ActM SUBS 1-1000 u	$0.47	R-SW	26%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T2	VIA DAG ActM SUBS 1001-2500 u	$0.42	R-SW	26%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T3	VIA DAG ActM SUBS 2501-5k u	$0.40	R-SW	26%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T4	VIA DAG ActM SUBS 5001-10k u	$0.29	R-SW	26%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T5	VIA DAG ActM SUBS 10001-25k u	$0.19	R-SW	26%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T6	VIA DAG ActM SUBS 25001-50k u	$0.17	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T7	VIA DAG ActM SUBS 50001-100k u	$0.17	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T8	VIA DAG ActM SUBS 100001-250k u	$0.16	R-SW	26%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGA-T-T9	VIA DAG ActM SUBS >250k u	$0.15	R-SW	26%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T1	VIA DAGLT PERP 1-1,000 u	$3.32	R-SW	26%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T2	VIA DAGLT PERP 1,001-2,500 u	$2.99	R-SW	26%	$2.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T3	VIA DAGLT PERP 2,501-5k u	$2.81	R-SW	26%	$2.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T4	VIA DAGLT PERP 5,001-10k u	$2.05	R-SW	26%	$1.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T5	VIA DAGLT PERP 10,001-25k u	$1.31	R-SW	26%	$0.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T6	VIA DAGLT PERP 25,001-50k u	$1.23	R-SW	26%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T7	VIA DAGLT PERP 50,001-100k u	$1.17	R-SW	26%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T8	VIA DAGLT PERP 100,001-250k u	$1.11	R-SW	26%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-P-T9	VIA DAGLT PERP >250k u	$1.05	R-SW	26%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T1	VIA DAGLT SAAS 1-1,000 u	$0.30	R-SW	26%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T2	VIA DAGLT SAAS 1,001-2,500 u	$0.27	R-SW	26%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T3	VIA DAGLT SAAS 2,501-5k u	$0.26	R-SW	26%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T4	VIA DAGLT SAAS 5,001-10k u	$0.24	R-SW	26%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T5	VIA DAGLT SAAS 10,001-25k u	$0.23	R-SW	26%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T6	VIA DAGLT SAAS 25,001-50k u	$0.22	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T7	VIA DAGLT SAAS 50,001-100k u	$0.21	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T8	VIA DAGLT SAAS 100,001-250k u	$0.20	R-SW	26%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-S-T9	VIA DAGLT SAAS >250k u	$0.18	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T1	VIA DAGLT SUB 1-1,000 u	$0.15	R-SW	26%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T2	VIA DAGLT SUB 1,001-2,500 u	$0.13	R-SW	26%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T3	VIA DAGLT SUB 2,501-5k u	$0.13	R-SW	26%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T4	VIA DAGLT SUB 5,001-10k u	$0.09	R-SW	26%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T5	VIA DAGLT SUB 10,001-25k u	$0.06	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T6	VIA DAGLT SUB 25,001-50k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T7	VIA DAGLT SUB 50,001-100k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T8	VIA DAGLT SUB 100,001-250k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAGLT-T-T9	VIA DAGLT SUB >250k u	$0.05	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T1	VIA DAG PERP 1-1,000 u	$23.26	R-SW	26%	$17.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T2	VIA DAG PERP 1,001-2,500 u	$20.92	R-SW	26%	$15.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T3	VIA DAG PERP 2,501-5k u	$19.66	R-SW	26%	$14.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T4	VIA DAG PERP 5,001-10k u	$14.34	R-SW	26%	$10.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T5	VIA DAG PERP 10,001-25k u	$9.17	R-SW	26%	$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T6	VIA DAG PERP 25,001-50k u	$8.62	R-SW	26%	$6.38	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-DAG-P-T7	VIA DAG PERP 50,001-100k u	$8.19	R-SW	26%	$6.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T8	VIA DAG PERP 100,001-250k u	$7.78	R-SW	26%	$5.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-P-T9	VIA DAG PERP >250k u	$7.32	R-SW	26%	$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T1	VIA DAG SAAS 1-1,000 u	$2.12	R-SW	26%	$1.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T2	VIA DAG SAAS 1,001-2,500 u	$1.91	R-SW	26%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T3	VIA DAG SAAS 2,501-5k u	$1.79	R-SW	26%	$1.32	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T4	VIA DAG SAAS 5,001-10k u	$1.70	R-SW	26%	$1.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T5	VIA DAG SAAS 10,001-25k u	$1.62	R-SW	26%	$1.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T6	VIA DAG SAAS 25,001-50k u	$1.52	R-SW	26%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T7	VIA DAG SAAS 50,001-100k u	$1.44	R-SW	26%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T8	VIA DAG SAAS 100,001-250k u	$1.37	R-SW	26%	$1.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-S-T9	VIA DAG SAAS >250k u	$1.29	R-SW	26%	$0.95	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T1	VIA DAG SUB 1-1,000 u	$1.04	R-SW	26%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T2	VIA DAG SUB 1,001-2,500 u	$0.93	R-SW	26%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T3	VIA DAG SUB 2,501-5k u	$0.88	R-SW	26%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T4	VIA DAG SUB 5,001-10k u	$0.64	R-SW	26%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T5	VIA DAG SUB 10,001-25k u	$0.41	R-SW	26%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T6	VIA DAG SUB 25,001-50k u	$0.38	R-SW	26%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T7	VIA DAG SUB 50,001-100k u	$0.37	R-SW	26%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T8	VIA DAG SUB 100,001-250k u	$0.35	R-SW	26%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-DAG-T-T9	VIA DAG SUB >250k u	$0.33	R-SW	26%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T1	VIA GovLT PERP 1-1,000 u	$4.44	R-SW	26%	$3.29	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T2	VIA GovLT PERP 1,001-2,500 u	$3.99	R-SW	26%	$2.95	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T3	VIA GovLT PERP 2,501-5k u	$3.75	R-SW	26%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T4	VIA GovLT PERP 5,001-10k u	$2.74	R-SW	26%	$2.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T5	VIA GovLT PERP 10,001-25k u	$1.75	R-SW	26%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T6	VIA GovLT PERP 25,001-50k u	$1.65	R-SW	26%	$1.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T7	VIA GovLT PERP 50,001-100k u	$1.56	R-SW	26%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T8	VIA GovLT PERP 100,001-250k u	$1.49	R-SW	26%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-P-T9	VIA GovLT PERP >250k u	$1.40	R-SW	26%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T1	VIA GovLT SAAS 1-1,000 u	$0.40	R-SW	26%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T2	VIA GovLT SAAS 1,001-2,500 u	$0.36	R-SW	26%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T3	VIA GovLT SAAS 2,501-5k u	$0.34	R-SW	26%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T4	VIA GovLT SAAS 5,001-10k u	$0.32	R-SW	26%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T5	VIA GovLT SAAS 10,001-25k u	$0.31	R-SW	26%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T6	VIA GovLT SAAS 25,001-50k u	$0.29	R-SW	26%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T7	VIA GovLT SAAS 50,001-100k u	$0.28	R-SW	26%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T8	VIA GovLT SAAS 100,001-250k u	$0.26	R-SW	26%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-S-T9	VIA GovLT SAAS >250k u	$0.25	R-SW	26%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T1	VIA GovLT SUB 1-1,000 u	$0.20	R-SW	26%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T2	VIA GovLT SUB 1,001-2,500 u	$0.18	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T3	VIA GovLT SUB 2,501-5k u	$0.17	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T4	VIA GovLT SUB 5,001-10k u	$0.12	R-SW	26%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T5	VIA GovLT SUB 10,001-25k u	$0.08	R-SW	26%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T6	VIA GovLT SUB 25,001-50k u	$0.07	R-SW	26%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T7	VIA GovLT SUB 50,001-100k u	$0.07	R-SW	26%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T8	VIA GovLT SUB 100,001-250k u	$0.07	R-SW	26%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GOLT-T-T9	VIA GovLT SUB >250k u	$0.06	R-SW	26%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T1	VIA Gov PERP 1-1,000 u	$31.07	R-SW	26%	$22.99	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T2	VIA Gov PERP 1,001-2,500 u	$27.94	R-SW	26%	$20.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T3	VIA Gov PERP 2,501-5k u	$26.25	R-SW	26%	$19.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T4	VIA Gov PERP 5,001-10k u	$19.15	R-SW	26%	$14.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T5	VIA Gov PERP 10,001-25k u	$12.25	R-SW	26%	$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T6	VIA Gov PERP 25,001-50k u	$11.52	R-SW	26%	$8.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T7	VIA Gov PERP 50,001-100k u	$10.94	R-SW	26%	$8.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T8	VIA Gov PERP 100,001-250k u	$10.40	R-SW	26%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-P-T9	VIA Gov PERP >250k u	$9.77	R-SW	26%	$7.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T1	VIA Gov SAAS 1-1,000 u	$2.83	R-SW	26%	$2.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T2	VIA Gov SAAS 1,001-2,500 u	$2.54	R-SW	26%	$1.88	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T3	VIA Gov SAAS 2,501-5k u	$2.39	R-SW	26%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T4	VIA Gov SAAS 5,001-10k u	$2.27	R-SW	26%	$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T5	VIA Gov SAAS 10,001-25k u	$2.16	R-SW	26%	$1.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T6	VIA Gov SAAS 25,001-50k u	$2.03	R-SW	26%	$1.50	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T7	VIA Gov SAAS 50,001-100k u	$1.93	R-SW	26%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T8	VIA Gov SAAS 100,001-250k u	$1.83	R-SW	26%	$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-S-T9	VIA Gov SAAS >250k u	$1.72	R-SW	26%	$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T1	VIA Gov SUB 1-1,000 u	$1.39	R-SW	26%	$1.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T2	VIA Gov SUB 1,001-2,500 u	$1.25	R-SW	26%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T3	VIA Gov SUB 2,501-5k u	$1.17	R-SW	26%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T4	VIA Gov SUB 5,001-10k u	$0.85	R-SW	26%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T5	VIA Gov SUB 10,001-25k u	$0.55	R-SW	26%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T6	VIA Gov SUB 25,001-50k u	$0.51	R-SW	26%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T7	VIA Gov SUB 50,001-100k u	$0.49	R-SW	26%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T8	VIA Gov SUB 100,001-250k u	$0.46	R-SW	26%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-GO-T-T9	VIA Gov SUB >250k u	$0.44	R-SW	26%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T1	VIA InactiveID PERP 1-1,000 u	$12.68	R-SW	26%	$9.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T2	VIA InactiveID PERP 1,001-2,500 u	$11.40	R-SW	26%	$8.44	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T3	VIA InactiveID PERP 2,501-5k u	$10.71	R-SW	26%	$7.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T4	VIA InactiveID PERP 5,001-10k u	$7.81	R-SW	26%	$5.78	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T5	VIA InactiveID PERP 10,001-25k u	$5.00	R-SW	26%	$3.70	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VIA-IID-P-T6	VIA InactiveID PERP 25,001-50k u	$4.70	R-SW	26%	$3.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T7	VIA InactiveID PERP 50,001-100k u	$4.47	R-SW	26%	$3.31	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T8	VIA InactiveID PERP 100,001-250k u	$4.24	R-SW	26%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-P-T9	VIA InactiveID PERP >250k u	$3.99	R-SW	26%	$2.95	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T1	VIA InactiveID SAAS 1-1,000 u	$1.15	R-SW	26%	$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T2	VIA InactiveID SAAS 1,001-2,500 u	$1.04	R-SW	26%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T3	VIA InactiveID SAAS 2,501-5k u	$0.97	R-SW	26%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T4	VIA InactiveID SAAS 5,001-10k u	$0.93	R-SW	26%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T5	VIA InactiveID SAAS 10,001-25k u	$0.88	R-SW	26%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T6	VIA InactiveID SAAS 25,001-50k u	$0.83	R-SW	26%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T7	VIA InactiveID SAAS 50,001-100k u	$0.79	R-SW	26%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T8	VIA InactiveID SAAS 100,001-250k u	$0.75	R-SW	26%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-S-T9	VIA InactiveID SAAS >250k u	$0.70	R-SW	26%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T1	VIA InactiveID SUB 1-1,000 u	$0.57	R-SW	26%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T2	VIA InactiveID SUB 1,001-2,500 u	$0.51	R-SW	26%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T3	VIA InactiveID SUB 2,501-5k u	$0.48	R-SW	26%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T4	VIA InactiveID SUB 5,001-10k u	$0.35	R-SW	26%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T5	VIA InactiveID SUB 10,001-25k u	$0.22	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T6	VIA InactiveID SUB 25,001-50k u	$0.21	R-SW	26%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T7	VIA InactiveID SUB 50,001-100k u	$0.20	R-SW	26%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T8	VIA InactiveID SUB 100,001-250k u	$0.19	R-SW	26%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-IID-T-T9	VIA InactiveID SUB >250k u	$0.18	R-SW	26%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T1	VIA LifLT PERP 1-1,000 u	$9.07	R-SW	26%	$6.71	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T2	VIA LifLT PERP 1,001-2,500 u	$8.15	R-SW	26%	$6.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T3	VIA LifLT PERP 2,501-5k u	$7.66	R-SW	26%	$5.67	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T4	VIA LifLT PERP 5,001-10k u	$5.59	R-SW	26%	$4.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T5	VIA LifLT PERP 10,001-25k u	$3.58	R-SW	26%	$2.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T6	VIA LifLT PERP 25,001-50k u	$3.36	R-SW	26%	$2.49	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T7	VIA LifLT PERP 50,001-100k u	$3.19	R-SW	26%	$2.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T8	VIA LifLT PERP 100,001-250k u	$3.03	R-SW	26%	$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-P-T9	VIA LifLT PERP >250k u	$2.85	R-SW	26%	$2.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T1	VIA LifLT SAAS 1-1,000 u	$0.85	R-SW	26%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T2	VIA LifLT SAAS 1,001-2,500 u	$0.77	R-SW	26%	$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T3	VIA LifLT SAAS 2,501-5k u	$0.72	R-SW	26%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T4	VIA LifLT SAAS 5,001-10k u	$0.69	R-SW	26%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T5	VIA LifLT SAAS 10,001-25k u	$0.65	R-SW	26%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T6	VIA LifLT SAAS 25,001-50k u	$0.61	R-SW	26%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T7	VIA LifLT SAAS 50,001-100k u	$0.58	R-SW	26%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T8	VIA LifLT SAAS 100,001-250k u	$0.55	R-SW	26%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-S-T9	VIA LifLT SAAS >250k u	$0.52	R-SW	26%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T1	VIA LifLT SUB 1-1,000 u	$0.40	R-SW	26%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T2	VIA LifLT SUB 1,001-2,500 u	$0.36	R-SW	26%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T3	VIA LifLT SUB 2,501-5k u	$0.34	R-SW	26%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T4	VIA LifLT SUB 5,001-10k u	$0.25	R-SW	26%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T5	VIA LifLT SUB 10,001-25k u	$0.16	R-SW	26%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T6	VIA LifLT SUB 25,001-50k u	$0.15	R-SW	26%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T7	VIA LifLT SUB 50,001-100k u	$0.14	R-SW	26%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T8	VIA LifLT SUB 100,001-250k u	$0.14	R-SW	26%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LILT-T-T9	VIA LifLT SUB >250k u	$0.13	R-SW	26%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T1	VIA Lif PERP 1-1,000 u	$63.47	R-SW	26%	$46.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T2	VIA Lif PERP 1,001-2,500 u	$57.06	R-SW	26%	$42.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T3	VIA Lif PERP 2,501-5k u	$53.62	R-SW	26%	$39.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T4	VIA Lif PERP 5,001-10k u	$39.10	R-SW	26%	$28.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T5	VIA Lif PERP 10,001-25k u	$25.03	R-SW	26%	$18.52	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T6	VIA Lif PERP 25,001-50k u	$23.52	R-SW	26%	$17.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T7	VIA Lif PERP 50,001-100k u	$22.34	R-SW	26%	$16.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T8	VIA Lif PERP 100,001-250k u	$21.23	R-SW	26%	$15.71	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-P-T9	VIA Lif PERP >250k u	$19.96	R-SW	26%	$14.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T1	VIA Lif SAAS 1-1,000 u	$5.98	R-SW	26%	$4.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T2	VIA Lif SAAS 1,001-2,500 u	$5.38	R-SW	26%	$3.98	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T3	VIA Lif SAAS 2,501-5k u	$5.05	R-SW	26%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T4	VIA Lif SAAS 5,001-10k u	$4.80	R-SW	26%	$3.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T5	VIA Lif SAAS 10,001-25k u	$4.56	R-SW	26%	$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T6	VIA Lif SAAS 25,001-50k u	$4.28	R-SW	26%	$3.17	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T7	VIA Lif SAAS 50,001-100k u	$4.07	R-SW	26%	$3.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T8	VIA Lif SAAS 100,001-250k u	$3.86	R-SW	26%	$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-S-T9	VIA Lif SAAS >250k u	$3.63	R-SW	26%	$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T1	VIA Lif SUB 1-1,000 u	$2.83	R-SW	26%	$2.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T2	VIA Lif SUB 1,001-2,500 u	$2.55	R-SW	26%	$1.89	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T3	VIA Lif SUB 2,501-5k u	$2.39	R-SW	26%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T4	VIA Lif SUB 5,001-10k u	$1.75	R-SW	26%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T5	VIA Lif SUB 10,001-25k u	$1.12	R-SW	26%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T6	VIA Lif SUB 25,001-50k u	$1.05	R-SW	26%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T7	VIA Lif SUB 50,001-100k u	$1.00	R-SW	26%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T8	VIA Lif SUB 100,001-250k u	$0.95	R-SW	26%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-LI-T-T9	VIA Lif SUB >250k u	$0.89	R-SW	26%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P	VRM 75001-100000 Perp	$785.39	R-SW	26%	$581.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-T	VRM 75001-100000 Term Per Month	$18.70	R-SW	26%	$13.84	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P	VRM 5001-10000 Perp	$1,750.00	R-SW	26%	$1,295.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T	VRM 5001-10000 Term Per Month	$41.67	R-SW	26%	$30.84	N/A	N/A	N/A	N/A	N/A	N/A

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VRM-IP-20K-P	VRM 10001-20000 Perp	$1,531.25	R-SW	26%	$1,133.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T	VRM 10001-20000 Term Per Month	$36.46	R-SW	26%	$26.98	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P	VRM 2000 Perp	$40,000.00	R-SW	26%	$29,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T	VRM 2000 Term Per Month	$952.38	R-SW	26%	$704.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P	VRM 20001-30000 Perp	$1,339.84	R-SW	26%	$991.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T	VRM 20001-30000 Term Per Month	$31.90	R-SW	26%	$23.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P	VRM 30001-40000 Perp	$1,172.36	R-SW	26%	$867.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T	VRM 30001-40000 Term Per Month	$27.91	R-SW	26%	$20.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P	VRM 40001-50000 Perp	$1,025.82	R-SW	26%	$759.11	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-T	VRM 40001-50000 Term Per Month	$24.42	R-SW	26%	$18.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P	VRM 2001-5000 Perp	$2,000.00	R-SW	26%	$1,480.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T	VRM 2001-5000 Term Per Month	$47.62	R-SW	26%	$35.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P	VRM 50001-75000 Perp	$897.59	R-SW	26%	$664.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-T	VRM 50001-75000 Term Per Month	$21.37	R-SW	26%	$15.81	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P	VRM 100,000+ Perp	$687.22	R-SW	26%	$508.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T	VRM 100,000+ Term Per Month	$16.36	R-SW	26%	$12.11	N/A	N/A	N/A	N/A	N/A	N/A
5	40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	$400.00	UE	21%	$316.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-000-068	VNXe3150 Total Value Pack=IC	$8,643.00	UE	21%	$6,827.97	$1,555.74	$1,382.88	$1,210.02	$0.00	$0.00	$1,555.74
5	450-000-069	VNXe3300 Total Protection Pack=IC	$15,971.00	UE	21%	$12,617.09	$2,874.78	$2,555.36	$0.00	$0.00	$0.00	$2,874.78
5	450-000-627	Application Protection VNX5100=IC	$7,832.00	UE	21%	$6,187.28	$1,409.76	$1,253.12	$0.00	$0.00	$0.00	$1,409.76
5	450-000-628	Application Protection VNX5300=IC	$12,531.00	UE	21%	$9,899.49	$2,255.58	$2,004.96	$0.00	$0.00	$0.00	$2,255.58
5	456-005-700	VNXE3100 APPLICATION PROTECTION SUITE=IC	$0.00	UE	21%	$0.00	$1,198.26	$1,065.12	$931.98	$0.00	$0.00	$1,198.26
5	456-005-701	VNXe3300 Replication Manager=IC	$0.00	UE	21%	$0.00	$1,917.18	$1,704.16	$0.00	$0.00	$0.00	$1,917.18
5	456-005-702	Replication Manager: VNX5100	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-005-705	Replication Manager: VNX5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-448	VNXE UNISPHERE INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-449	VNXE ISCSI INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-450	VNXe3300 Local Replication=IC	$0.00	UE	21%	$0.00	$463.68	$412.16	$0.00	$0.00	$0.00	$463.68
5	456-102-451	VNXE THIN PROVISIONING IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-452	VNXE NFS INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-453	VNXE3300 SECURITY AND COMPLIANCE SUITE	$0.00	UE	21%	$0.00	$244.98	$217.76	$0.00	$0.00	$0.00	$244.98
5	456-102-454	VNXE3300 FILE LEVEL RETENTION MGMT =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-455	VNXE CIFS INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-456	VNXE FILE DEDUPLICATION IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-457	VNXe3300 Remote Protection=IC	$0.00	UE	21%	$0.00	$1,195.38	$1,062.56	$0.00	$0.00	$0.00	$1,195.38
5	456-102-458	VNXE3100 UNISPHERE-INCLUDED IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-459	VNXE3100 ISCSI-INCLUDED IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-460	VNXE LOCAL PROTECT SUITE INCL IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-461	VNXE3100 THIN PROVISIONING-INCL IN OE=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-462	VNXE3100 NFS-INCLUDED IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-463	VNXE3100 SECURITY & COMPLIANCE SUITE =IC	$0.00	UE	21%	$0.00	$150.66	$133.92	$117.18	$0.00	$0.00	$150.66
5	456-102-464	VNXE FILE-LEVEL RETENTION	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-465	VNXe3100 CIFS INCLUDED IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-466	VNXe3100 FILE DEDUPE-INCL IN OE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-102-467	VNXE3100 REMOTE PROTECTION SUITE	$0.00	UE	21%	$0.00	$731.34	$650.08	$568.82	$0.00	$0.00	$731.34
5	456-103-615	VNXE TOTAL PROTECTION PACK	$0.00	UE	21%	$0.00	$2,874.78	$2,555.36	$0.00	$0.00	$0.00	$2,874.78
5	456-103-616	VNXe3100 TOTAL VALUE PACK =IC	$0.00	UE	21%	$0.00	$1,555.74	$1,382.88	$1,210.02	$0.00	$0.00	$1,555.74
5	456-103-617	DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-678	CC / PROSPHERE MGMT PKG VNX 5100	$0.00	UE	21%	$0.00	$464.40	$412.80	$0.00	$0.00	$0.00	$464.40
5	456-103-679	CC / PROSPHERE MGMT PKG VNX 5300	$0.00	UE	21%	$0.00	$1,297.80	$1,153.60	$0.00	$0.00	$0.00	$1,297.80
5	456-103-750	VNXe3100 SP SW UPG KIT =IC	$1,176.00	UE	21%	$929.04	$211.68	$188.16	$164.64	$0.00	$0.00	$211.68
5	456-103-911	VNXE3150 DATA-AT-REST ENCRYPTION	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-912	VNXE3300 DATA-AT-REST ENCRYPTION	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-060	SECURITY AND COMPLIANCE STE FOR VNXE3150	$0.00	UE	21%	$0.00	$150.66	$133.92	$117.18	$0.00	$0.00	$150.66
5	456-104-061	VNXE3150 FILE-LEVEL RETENTION=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	$0.00	UE	21%	$0.00	$731.34	$650.08	$568.82	$0.00	$0.00	$731.34
5	456-104-063	APPLICATION PROTECTION STE FOR VNXE3150	$0.00	UE	21%	$0.00	$1,198.26	$1,065.12	$931.98	$0.00	$0.00	$1,198.26
5	456-104-064	VNXe 3150 TOTAL VALUE PACK	$0.00	UE	21%	$0.00	$1,555.74	$1,382.88	$1,210.02	$0.00	$0.00	$1,555.74
5	456-104-065	VNXe3150 SP SW Upgrade Kit=IC	$0.00	UE	21%	$0.00	$211.68	$188.16	$164.64	$0.00	$0.00	$211.68
5	456-104-066	VNXE UNISPHERE INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-067	VNXE ISCSI INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-068	VNXE LOCAL PROTECTION INCL IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-069	VNXE THIN PROVISIONING IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-070	VNXE NFS INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-071	VNXE CIFS INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-072	VNXE FILE DEDUP INCLUDED IN BASE SW=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-236	APPSYNC: VNX5100 =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-237	APPSYNC: VNX5300 =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-614	RecoverPoint/SE LOC for VNX5200=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-615	RecoverPoint/SE LOC for VNX5400=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-619	RecoverPoint/SE REM for VNX5200=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-620	RecoverPoint/SE REM for VNX5400=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	$2,050.00	UE	21%	$1,619.50	$369.00	$328.00	$0.00	$0.00	$0.00	$369.00
5	456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	$3,030.00	UE	21%	$2,393.70	$545.40	$484.80	$0.00	$0.00	$0.00	$545.40
5	456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	$4,065.00	UE	21%	$3,211.35	$731.70	$650.40	$0.00	$0.00	$0.00	$731.70
5	456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	$7,815.00	UE	21%	$6,173.85	$1,406.70	$1,250.40	$0.00	$0.00	$0.00	$1,406.70
5	456-104-903	VNXE3200 BASE SW DUAL SP=IC	$0.00	UE	21%	$0.00	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-104-905	VNXE3200 BASE DUAL SP ECOSYS =IC	$0.00	UE	21%	$0.00	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-104-907	VNXE3200 STORAGE ANALYTICS SUITE =IC	$0.00	UE	21%	$0.00	$900.90	$800.80	$700.70	$0.00	$0.00	$900.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-909	VNXE3200 FAST SUITE =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-928	RP/EX LOC FRAME BASED V51 FOR VPLEX =IC	$4,115.00	UE	21%	$3,250.85	$740.70	$658.40	$0.00	$0.00	$0.00	$740.70
5	456-104-929	RP/EX LOC FRAME BASED V53 FOR VPLEX =IC	$6,060.00	UE	21%	$4,787.40	$1,090.80	$969.60	$0.00	$0.00	$0.00	$1,090.80
5	456-104-933	RP/EX REM FRAME BASED V51 FOR VPLEX =IC	$8,130.00	UE	21%	$6,422.70	$1,463.40	$1,300.80	$0.00	$0.00	$0.00	$1,463.40
5	456-104-934	RP/EX REM FRAME BASED V53 FOR VPLEX =IC	$15,630.00	UE	21%	$12,347.70	$2,813.40	$2,500.80	$0.00	$0.00	$0.00	$2,813.40
5	456-104-957	RP/EX LOC FOR V32 =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-960	RP/EX REM FOR V32=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-078	AppSync: VNXe 3200 = IC	$0.00	UE	21%	$0.00	$1,080.00	$960.00	$840.00	$0.00	$0.00	$1,080.00
5	456-105-282	VIPR SRM VNX TIER 1=IC	$0.00	UE	21%	$0.00	$464.40	$412.80	$0.00	$0.00	$0.00	$464.40
5	456-105-283	VIPR SRM VNX TIER 2=IC	$0.00	UE	21%	$0.00	$1,297.80	$1,153.60	$0.00	$0.00	$0.00	$1,297.80
5	456-105-383	VIPR SRM UPG VNX TIER 1=IC	$0.00	UE	21%	$0.00	$120.60	$107.20	$0.00	$0.00	$0.00	$120.60
5	456-105-384	VIPR SRM UPG VNX TIER 2=IC	$0.00	UE	21%	$0.00	$336.60	$299.20	$0.00	$0.00	$0.00	$336.60
5	456-106-025	SRMSUITE VNXE2 =IC	$0.00	UE	21%	$0.00	$657.90	$584.80	$511.70	$0.00	$0.00	$657.90
5	456-106-424	VPLEX VE STD PROTECTION PACK 25 VM =IB	$0.00	UE	21%	$0.00	$3,514.40	$0.00	$0.00	$0.00	$0.00	$3,514.40
5	456-106-557	AppSync for VNX5150 =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-558	Replication Manager for VNX5150 =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-712	VIRTUAL RPA FOR VNXe=IB	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-737	RP4VM for VNX2 STARTER PACK =IB	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-747	VNXE3200 Remote Protection=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-922	VPLEX VE STD PROTECTION PACK 25 VM =IB	$0.00	UE	21%	$0.00	$3,514.40	$0.00	$0.00	$0.00	$0.00	$3,514.40
5	456-107-334	VNXe3200 Software Express=IC	$0.00	UE	21%	$0.00	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	456-107-788	VNXe3200 Base Software Upgrade=IC	$0.00	UE	21%	$0.00	$176.40	$156.80	$137.20	$0.00	$0.00	$176.40
5	456-107-800	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	$528.00	UE	21%	$417.12	$95.04	$84.48	$73.92	$0.00	$0.00	$95.04
5	456-107-801	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	$1,320.00	UE	21%	$1,042.80	$237.60	$211.20	$184.80	$0.00	$0.00	$237.60
5	456-108-468	RP/EX ADV PROTECTION FOR VNXe3200=IC	$6,730.00	UE	21%	$5,316.70	$1,211.40	$1,076.80	$942.20	$0.00	$0.00	$1,211.40
5	456-109-279	VNXE EMC SUPPORT ECOSYSTEM=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-280	VNXE SNAP=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-281	VNXE BASE SW V2.0=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-282	VNXe3300 Local Replication=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-283	VNXe3300 Replication Manager=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-284	VNXe3300 Remote Protection=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-372	CLOUDARRAY SW SA APP 6TBU-12TBU UPG=IC	$6,370.00	UE	21%	$5,032.30	$1,146.60	$0.00	$891.80	$191.10	$127.40	$1,146.60
5	456-110-214	CLOUDARRAY VIRTUAL EDITN SW 3TB=IC	$6,735.00	UE	21%	$5,320.65	$1,549.05	$0.00	$1,212.30	$202.05	$134.70	$1,549.05
5	456-110-215	CLOUDARRAY VIRTUAL EDITN SW 6TB=IC	$13,475.00	UE	21%	$10,645.25	$3,099.25	$0.00	$2,425.50	$404.25	$269.50	$3,099.25
5	456-110-216	CLOUDARRAY VIRTUAL EDITN SW 12TB=IC	$20,565.00	UE	21%	$16,246.35	$4,729.95	$0.00	$3,701.70	$616.95	$411.30	$4,729.95
5	456-110-217	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	$3,780.00	UE	21%	$2,986.20	$869.40	$0.00	$680.40	$113.40	$75.60	$869.40
5	456-110-218	CLOUDARRAY VIRT EDITN 3TO12 SW UPG=IC	$5,675.00	UE	21%	$4,483.25	$1,305.25	$0.00	$1,021.50	$170.25	$113.50	$1,305.25
5	456-110-219	CLOUDARRAY VIRT EDITN 6TO12 SW UPG=IC	$10,095.00	UE	21%	$7,975.05	$2,321.85	$0.00	$1,817.10	$302.85	$201.90	$2,321.85
5	456-110-220	CLOUDARRAY SW FOR 12TBU=IC	$18,910.00	UE	21%	$14,938.90	$3,403.80	$0.00	$2,647.40	$567.30	$378.20	$3,403.80
5	456-110-221	CLOUDARRAY SW FOR 18TBU=IC	$28,365.00	UE	21%	$22,408.35	$5,105.70	$0.00	$3,971.10	$850.95	$567.30	$5,105.70
5	456-110-222	CLOUDARRAY SW FOR 40TBU=IC	$47,275.00	UE	21%	$37,347.25	$8,509.50	$0.00	$6,618.50	$1,418.25	$945.50	$8,509.50
5	456-110-223	CLOUDARRAY SW FOR 60TBU=IC	$66,180.00	UE	21%	$52,282.20	$11,912.40	$0.00	$9,265.20	$1,985.40	$1,323.60	$11,912.40
5	456-110-489	CLOUDARRAY VIRTL EDTN BULK SW 50TB=IC	$64,290.00	UE	21%	$50,789.10	$14,786.70	$0.00	$11,572.20	$1,928.70	$1,285.80	$14,786.70
5	456-110-490	CLOUDARRAY VIRTL EDTN BULK SW 100TB=IC	$101,635.00	UE	21%	$80,291.65	$23,376.05	$0.00	$18,294.30	$3,049.05	$2,032.70	$23,376.05
5	456-110-491	CLOUDARRAY VIRTL EDTN BULK SW 500TB=IC	$406,545.00	UE	21%	$321,170.55	$93,505.35	$0.00	$73,178.10	$12,196.35	$8,130.90	$93,505.35
5	456-110-681	VIPR SRM VNX TIER 1 =IC	$2,580.00	UE	21%	$2,038.20	$464.40	$412.80	$0.00	$0.00	$0.00	$464.40
5	456-110-783	VIPR SRM VNXE2 =IC	$3,655.00	UE	21%	$2,887.45	$657.90	$584.80	$511.70	$0.00	$0.00	$657.90
5	456-110-828	VIPR SRM VNX TIER 2 =IC	$7,210.00	UE	21%	$5,695.90	$1,297.80	$1,153.60	$0.00	$0.00	$0.00	$1,297.80
5	456-110-890	CLOUDARRAY SW FOR SA APPLIANCE 6TBU=IC	$10,400.00	UE	21%	$8,216.00	$1,872.00	$0.00	$1,456.00	$312.00	$208.00	$1,872.00
5	456-111-380	RP/EX REM FRAME V51 FOR VPLEX VS6=IC	$8,130.00	UE	21%	$6,422.70	$1,463.40	$1,300.80	$0.00	$0.00	$0.00	$1,463.40
5	456-111-385	RP/EX REM FRAME V52 FOR VPLEX VS6=IC	$15,630.00	UE	21%	$12,347.70	$2,813.40	$2,500.80	$0.00	$0.00	$0.00	$2,813.40
5	456-111-391	RP/EX LOC FRAME V51 FOR VPLEX VS6=IC	$4,115.00	UE	21%	$3,250.85	$740.70	$658.40	$0.00	$0.00	$0.00	$740.70
5	456-111-396	RP/EX LOC FRAME V52 FOR VPLEX VS6=IC	$6,060.00	UE	21%	$4,787.40	$1,090.80	$969.60	$0.00	$0.00	$0.00	$1,090.80
5	457-000-652	APPLICATION PROTECTION FOR VNX5100=IC	$0.00	UE	21%	$0.00	$1,409.76	$1,253.12	$0.00	$0.00	$0.00	$1,409.76
5	457-000-653	APPLICATION PROTECTION FOR VNX5300=IC	$0.00	UE	21%	$0.00	$2,255.58	$2,004.96	$0.00	$0.00	$0.00	$2,255.58
5	457-100-299	VNXE3300 BASE SW INCL OE v2.0 DUAL SP	$0.00	UE	21%	$0.00	$1,164.96	$1,035.52	$0.00	$0.00	$0.00	$1,164.96
5	457-100-347	VNXe330 BASE OE V2.0 (EMC ECOSYS)	$0.00	UE	21%	$0.00	$1,164.96	$1,035.52	$0.00	$0.00	$0.00	$1,164.96
5	457-100-348	VNXE3100 BASE OE V2.0,DUAL SP	$0.00	UE	21%	$0.00	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	457-100-349	VNXE3100 BASE OE v2.0 DUAL SP EMC ECOSYS	$0.00	UE	21%	$0.00	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	457-100-682	VNEX3100 BASE OE v2.0 SGL SP EMC ECOSYS	$0.00	UE	21%	$0.00	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	457-100-683	VNXE3100 BASE OE v2.0, SINGLE SP	$0.00	UE	21%	$0.00	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	457-100-980	VNXE3150 BASE OE v2.0, DUAL SP	$0.00	UE	21%	$0.00	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	457-100-981	VNXE3150 BASE OE v2.0 DUAL SP EMC ECOSYS	$0.00	UE	21%	$0.00	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	457-100-982	VNXE3150 BASE OE v2.0 SGL SP EMC ECOSYS	$0.00	UE	21%	$0.00	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	457-100-983	VNXE3150 BASE OE v2.0, SINGLE SP	$0.00	UE	21%	$0.00	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	457-101-843	RecoverPoint Adv. Protect - v32 =IC	$0.00	UE	21%	$0.00	$1,211.40	$1,076.80	$942.20	$0.00	$0.00	$1,211.40
5	458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	$3,723.00	UE	21%	$2,941.17	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	$3,723.00	UE	21%	$2,941.17	$670.14	$595.68	$521.22	$0.00	$0.00	$670.14
5	458-000-127	VNXe3150 Application Protection Suite=IC	$6,657.00	UE	21%	$5,259.03	$1,198.26	$1,065.12	$931.98	$0.00	$0.00	$1,198.26
5	458-000-128	VNXe3150 Remote Protection Suite=IC	$4,063.00	UE	21%	$3,209.77	$731.34	$650.08	$568.82	$0.00	$0.00	$731.34
5	458-000-129	VNXe3150 Security & Compliance Suite=IC	$837.00	UE	21%	$661.23	$150.66	$133.92	$117.18	$0.00	$0.00	$150.66

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-130	VNXe3150 SP SW Upgrade Kit=IC	$1,176.00	UE	21%	$929.04	$211.68	$188.16	$164.64	$0.00	$0.00	$211.68
5	458-000-177	VNXE BASE SW OE v2.0 SNGL SP EMC ECO=IC	$2,606.00	UE	21%	$2,058.74	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	458-000-178	VNXE BASE SW INCL OE v2.0, SNGL SP=IC	$2,606.00	UE	21%	$2,058.74	$469.08	$416.96	$364.84	$0.00	$0.00	$469.08
5	458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	$6,472.00	UE	21%	$5,112.88	$1,164.96	$1,035.52	$0.00	$0.00	$0.00	$1,164.96
5	458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	$6,472.00	UE	21%	$5,112.88	$1,164.96	$1,035.52	$0.00	$0.00	$0.00	$1,164.96
5	458-000-181	VNXe3300 Local Protection Suite-IC	$2,576.00	UE	21%	$2,035.04	$463.68	$412.16	$0.00	$0.00	$0.00	$463.68
5	458-000-182	VNXe3300 Application Protection =IC	$10,651.00	UE	21%	$8,414.29	$1,917.18	$1,704.16	$0.00	$0.00	$0.00	$1,917.18
5	458-000-183	VNXe3300 Remote Protection Suite=IC	$6,641.00	UE	21%	$5,246.39	$1,195.38	$1,062.56	$0.00	$0.00	$0.00	$1,195.38
5	458-000-184	VNXe3300 Security & Compliance Suite=IC	$1,361.00	UE	21%	$1,075.19	$244.98	$217.76	$0.00	$0.00	$0.00	$244.98
5	458-000-191	VIPR SRM for VNX=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-204	VIPR SRM UPG for VNX =IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-216	RP/EX VPLEX FB VNX REMOTE PRODUCT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	$6,730.00	UE	21%	$5,316.70	$1,211.40	$1,076.80	$942.20	$0.00	$0.00	$1,211.40
5	458-000-227	VPLEX VE STD PROT PRODUCT 25 VM=IB	$0.00	UE	21%	$0.00	$3,514.40	$0.00	$0.00	$0.00	$0.00	$3,514.40
5	458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	458-000-402	VNXe3200 FAST Suite=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	$5,005.00	UE	21%	$3,953.95	$900.90	$800.80	$700.70	$0.00	$0.00	$900.90
5	458-000-657	VNXe3200 AppSync Copy Mgmt	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	$4,880.00	UE	21%	$3,855.20	$878.40	$780.80	$683.20	$0.00	$0.00	$878.40
5	458-000-775	VNXe3200 Base Software Upgrade=IC	$980.00	UE	21%	$774.20	$176.40	$156.80	$137.20	$0.00	$0.00	$176.40
5	458-000-868	VNXE3200 Remote Protection=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-873	ViPR SRM for VNX1	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	$3,500.00	UE	21%	$2,765.00	$630.00	$560.00	$490.00	$0.00	$0.00	$630.00
5	458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	$3,500.00	UE	21%	$2,765.00	$630.00	$560.00	$490.00	$0.00	$0.00	$630.00
5	458-000-975	VNXe3200 DP for Direct Availability=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-122	VNXE3200 RP/SE PRODUCT=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-186	VNXE3300 DATA-AT-REST ENCRYPTION=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-190	RP/EX UPG FROM SE FOR VNXe 3200 PRODUCT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-202	ViPR SRM VNXE	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-300	AppSync: VNXe 3200 = IC	$6,000.00	UE	21%	$4,740.00	$1,080.00	$960.00	$840.00	$0.00	$0.00	$1,080.00
5	458-001-360	VIRTUAL RPA for VNXe3200=IB	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-361	VNXe3200 RP4VMS=IB	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-714	RP/EX VPLEX VS6 FB VNX REMOTE PRODUCT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNRP5100	VNX MONITORING AND REPORTING-5100	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNRP5300	VNX MONITORING AND REPORTING-5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AFM-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CLA-CLDARRHW-12TBU	CLOUDARRAY HW APPLIANCE 12TBU	$7,565.00	UE	21%	$5,976.35	$756.50	$0.00	$378.25	$226.95	$151.30	$756.50
5	CLA-CLDARRHW-18TBU	CLOUDARRAY HW APPLIANCE 18TBU	$8,510.00	UE	21%	$6,722.90	$851.00	$0.00	$425.50	$255.30	$170.20	$851.00
5	CLA-CLDARRHW-40TBU	CLOUDARRAY HW APPLIANCE 40TBU	$11,345.00	UE	21%	$8,962.55	$1,134.50	$0.00	$567.25	$340.35	$226.90	$1,134.50
5	CLA-CLDARRHW-60TBU	CLOUDARRAY HW APPLIANCE 60TBU	$14,180.00	UE	21%	$11,202.20	$1,418.00	$0.00	$709.00	$425.40	$283.60	$1,418.00
5	CLA-SAHW6-12TBU	CLOUDARRAY SA HW APPLIANCE 6-12TBU	$7,565.00	UE	21%	$5,976.35	$756.50	$0.00	$378.25	$226.95	$151.30	$756.50
5	CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$34.00	UE	21%	$26.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	$120.00	UE	21%	$94.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	$226.00	UE	21%	$178.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	$4,750.00	UE	21%	$3,752.50	$855.00	$760.00	$0.00	$0.00	$0.00	$855.00
5	EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	$6,200.00	UE	21%	$4,898.00	$1,116.00	$992.00	$0.00	$0.00	$0.00	$1,116.00
5	EPAK-V53	TOTAL EFFICIENCY PACK FOR VNX5300	$0.00	UE	21%	$0.00	$3,851.82	$3,423.84	$0.00	$0.00	$0.00	$3,851.82
5	EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	$9,815.00	UE	21%	$7,753.85	$1,766.70	$1,570.40	$0.00	$0.00	$0.00	$1,766.70
5	FLN52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	$2,020.00	UE	21%	$1,595.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	$2,420.00	UE	21%	$1,911.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	$2,420.00	UE	21%	$1,911.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	$2,020.00	UE	21%	$1,595.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	$2,420.00	UE	21%	$1,911.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	$2,420.00	UE	21%	$1,911.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	$3,195.00	UE	21%	$2,524.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	$2,020.00	UE	21%	$1,595.80	$242.40	$169.68	$121.20	$109.08	$48.48	$242.40
5	FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	FLN62S6F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	$3,195.00	UE	21%	$2,524.05	$383.40	$268.38	$191.70	$172.53	$76.68	$383.40
5	FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	$2,020.00	UE	21%	$1,595.80	$242.40	$169.68	$121.20	$109.08	$48.48	$242.40
5	FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	$3,195.00	UE	21%	$2,524.05	$383.40	$268.38	$191.70	$172.53	$76.68	$383.40
5	FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	$1,985.00	UE	21%	$1,568.15	$238.20	$166.74	$0.00	$59.55	$0.00	$238.20
5	FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	$2,335.00	UE	21%	$1,844.65	$280.20	$196.14	$0.00	$70.05	$0.00	$280.20
5	FLV32S6F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	FLV32S6F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	$2,680.00	UE	21%	$2,117.20	$238.25	$166.16	$0.00	$59.41	$0.00	$238.25
5	FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	$3,755.00	UE	21%	$2,966.45	$450.60	$315.42	$0.00	$112.65	$0.00	$450.60
5	FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	$4,420.00	UE	21%	$3,491.80	$530.40	$371.28	$0.00	$132.60	$0.00	$530.40
5	FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	$5,075.00	UE	21%	$4,009.25	$451.17	$314.65	$0.00	$112.50	$0.00	$451.17

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	$1,995.00	UE	21%	$1,576.05	$239.40	$167.58	$0.00	$59.85	$0.00	$239.40
5	FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	$2,345.00	UE	21%	$1,852.55	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	$2,690.00	UE	21%	$2,125.10	$239.14	$166.78	$0.00	$59.63	$0.00	$239.14
5	FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	$3,780.00	UE	21%	$2,986.20	$453.60	$317.52	$0.00	$113.40	$0.00	$453.60
5	FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	$4,445.00	UE	21%	$3,511.55	$533.40	$373.38	$0.00	$133.35	$0.00	$533.40
5	FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	$5,100.00	UE	21%	$4,029.00	$453.39	$316.20	$0.00	$113.05	$0.00	$453.39
5	FLV52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	$1,835.00	UE	21%	$1,449.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	$2,200.00	UE	21%	$1,738.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	$2,200.00	UE	21%	$1,738.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV52S6F-200	VNXE1600 200GB FAST CACHE 25X2.5	$2,905.00	UE	21%	$2,294.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	$3,485.00	UE	21%	$2,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	$3,485.00	UE	21%	$2,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5	$1,835.00	UE	21%	$1,449.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	$2,200.00	UE	21%	$1,738.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	$2,200.00	UE	21%	$1,738.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5	$2,905.00	UE	21%	$2,294.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	$3,485.00	UE	21%	$2,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	$3,485.00	UE	21%	$2,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	$1,835.00	UE	21%	$1,449.65	$220.20	$154.14	$110.10	$99.09	$44.04	$220.20
5	FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	$2,475.00	UE	21%	$1,955.25	$220.03	$153.45	$106.43	$55.28	$47.03	$220.03
5	FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5	$2,905.00	UE	21%	$2,294.95	$348.60	$244.02	$174.30	$156.87	$69.72	$348.60
5	FLV62S6F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	$3,920.00	UE	21%	$3,096.80	$348.49	$243.04	$168.56	$87.55	$74.48	$348.49
5	FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5	$1,835.00	UE	21%	$1,449.65	$220.20	$154.14	$110.10	$99.09	$44.04	$220.20
5	FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	$2,475.00	UE	21%	$1,955.25	$220.03	$153.45	$106.43	$55.28	$47.03	$220.03
5	FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	$2,905.00	UE	21%	$2,294.95	$348.60	$244.02	$174.30	$156.87	$69.72	$348.60
5	FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	$3,920.00	UE	21%	$3,096.80	$348.49	$243.04	$168.56	$87.55	$74.48	$348.49
5	FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	$136.00	UE	21%	$107.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	$625.00	UE	21%	$493.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	$136.00	UE	21%	$107.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FSTC-V51	FAST CACHE FOR VNX5100	$1,856.00	UE	21%	$1,466.24	$334.08	$296.96	$0.00	$0.00	$0.00	$334.08
5	FSTC-V53	FAST CACHE FOR VNX5300	$2,813.00	UE	21%	$2,222.27	$506.34	$450.08	$0.00	$0.00	$0.00	$506.34
5	FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	$957.00	UE	21%	$756.03	$172.26	$153.12	$0.00	$0.00	$0.00	$172.26
5	FSTS-V51	FAST SUITE FOR VNX5100	$2,506.00	UE	21%	$1,979.74	$451.08	$400.96	$0.00	$0.00	$0.00	$451.08
5	FSTS-V53	FAST SUITE FOR VNX5300	$3,797.00	UE	21%	$2,999.63	$683.46	$607.52	$0.00	$0.00	$0.00	$683.46
5	FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	$1,291.00	UE	21%	$1,019.89	$232.38	$206.56	$0.00	$0.00	$0.00	$232.38
5	FSTVP-V53	FAST VP FOR VNX5300	$2,813.00	UE	21%	$2,222.27	$506.34	$450.08	$0.00	$0.00	$0.00	$506.34
5	FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	$2,063.00	UE	21%	$1,629.77	$371.34	$330.08	$0.00	$0.00	$0.00	$371.34
5	LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	$3,031.00	UE	21%	$2,394.49	$545.58	$484.96	$0.00	$0.00	$0.00	$545.58
5	LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	$0.00	UE	21%	$0.00	$371.34	$330.08	$0.00	$0.00	$0.00	$371.34
5	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	$0.00	UE	21%	$0.00	$545.58	$484.96	$0.00	$0.00	$0.00	$545.58
5	LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	$968.00	UE	21%	$764.72	$174.24	$154.88	$0.00	$0.00	$0.00	$174.24
5	M-PREHWE-002	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A
5	M-PRESWE-002	PREMIUM SW SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	UE	21%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	$485.00	UE	21%	$383.15	$58.20	$40.74	$0.00	$14.55	$0.00	$58.20
5	N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$58.20	$40.74	$0.00	$14.55	$0.00	$58.20
5	N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	$655.00	UE	21%	$517.45	$58.23	$40.61	$0.00	$14.52	$0.00	$58.23
5	N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	$655.00	UE	21%	$517.45	$58.23	$40.61	$0.00	$14.52	$0.00	$58.23
5	N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	$655.00	UE	21%	$517.45	$58.23	$40.61	$0.00	$14.52	$0.00	$58.23
5	N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	$705.00	UE	21%	$556.95	$84.60	$59.22	$0.00	$21.15	$0.00	$84.60
5	N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$86.40	$60.48	$0.00	$21.60	$0.00	$86.40
5	N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	$975.00	UE	21%	$770.25	$86.68	$60.45	$0.00	$21.61	$0.00	$86.68
5	N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	$990.00	UE	21%	$782.10	$118.80	$83.16	$0.00	$29.70	$0.00	$118.80
5	N3-2S10-900E	900GB 10K 6G SAS 2.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$116.40	$81.48	$0.00	$29.10	$0.00	$116.40
5	N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	$1,310.00	UE	21%	$1,034.90	$116.46	$81.22	$0.00	$29.04	$0.00	$116.46
5	N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$0.00	$29.70	$0.00	$119.13
5	N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$0.00	$29.70	$0.00	$119.13
5	N3-2S15-300	NEBS 2.5 300GB 15K 520 BPS 6GB SAS DRIVE	$0.00	UE	21%	$0.00	$73.80	$51.66	$0.00	$18.45	$0.00	$73.80
5	N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	$2,335.00	UE	21%	$1,844.65	$280.20	$196.14	$0.00	$70.05	$0.00	$280.20
5	N3-2S6F-100E	100GB EFD 6G SAS 2.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$280.20	$196.14	$0.00	$70.05	$0.00	$280.20
5	N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	$4,420.00	UE	21%	$3,491.80	$530.40	$371.28	$0.00	$132.60	$0.00	$530.40
5	N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$530.40	$371.28	$0.00	$132.60	$0.00	$530.40
5	N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	N3-2S6F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$735.00	UE	21%	$580.65	$88.20	$61.74	$0.00	$22.05	$0.00	$88.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$990.00	UE	21%	$782.10	$88.01	$61.38	$0.00	$21.95	$0.00	$88.01
5	N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,045.00	UE	21%	$825.55	$125.40	$87.78	$0.00	$31.35	$0.00	$125.40
5	N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,410.00	UE	21%	$1,113.90	$125.35	$87.42	$0.00	$31.26	$0.00	$125.35
5	N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,275.00	UE	21%	$1,007.25	$153.00	$107.10	$0.00	$38.25	$0.00	$153.00
5	N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,720.00	UE	21%	$1,358.80	$152.91	$106.64	$0.00	$38.13	$0.00	$152.91
5	N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,720.00	UE	21%	$1,358.80	$152.91	$106.64	$0.00	$38.13	$0.00	$152.91
5	N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	$515.00	UE	21%	$406.85	$61.80	$43.26	$0.00	$15.45	$0.00	$61.80
5	N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	$695.00	UE	21%	$549.05	$61.79	$43.09	$0.00	$15.41	$0.00	$61.79
5	N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	$695.00	UE	21%	$549.05	$61.79	$43.09	$0.00	$15.41	$0.00	$61.79
5	N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	$705.00	UE	21%	$556.95	$84.60	$59.22	$0.00	$21.15	$0.00	$84.60
5	N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	$1,050.00	UE	21%	$829.50	$126.00	$88.20	$0.00	$31.50	$0.00	$126.00
5	N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	$0.00	UE	21%	$0.00	$126.00	$88.20	$0.00	$31.50	$0.00	$126.00
5	N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	$1,420.00	UE	21%	$1,121.80	$126.24	$88.04	$0.00	$31.48	$0.00	$126.24
5	N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	$1,420.00	UE	21%	$1,121.80	$126.24	$88.04	$0.00	$31.48	$0.00	$126.24
5	N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	$1,420.00	UE	21%	$1,121.80	$126.24	$88.04	$0.00	$31.48	$0.00	$126.24
5	N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	$660.00	UE	21%	$521.40	$79.20	$55.44	$0.00	$19.80	$0.00	$79.20
5	N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	$4,605.00	UE	21%	$3,637.95	$552.60	$386.82	$0.00	$138.15	$0.00	$552.60
5	N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	$6,215.00	UE	21%	$4,909.85	$552.51	$385.33	$0.00	$137.77	$0.00	$552.51
5	N3-VS15-300E	300GB 15K SAS DRIVE NEBS	$0.00	UE	21%	$0.00	$79.20	$55.44	$0.00	$19.80	$0.00	$79.20
5	N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	$1,040.00	UE	21%	$821.60	$124.80	$87.36	$0.00	$31.20	$0.00	$124.80
5	N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	$7,310.00	UE	21%	$5,774.90	$877.20	$614.04	$0.00	$219.30	$0.00	$877.20
5	N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	$9,870.00	UE	21%	$7,797.30	$877.44	$611.94	$0.00	$218.79	$0.00	$877.44
5	N3-VS15-600E	600GB 15K SAS DRIVE NEBS	$0.00	UE	21%	$0.00	$124.80	$87.36	$0.00	$31.20	$0.00	$124.80
5	N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	$1,405.00	UE	21%	$1,109.95	$124.90	$87.11	$0.00	$31.14	$0.00	$124.90
5	N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	$1,415.00	UE	21%	$1,117.85	$125.79	$87.73	$0.00	$31.37	$0.00	$125.79
5	N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	$1,415.00	UE	21%	$1,117.85	$125.79	$87.73	$0.00	$31.37	$0.00	$125.79
5	N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	$1,405.00	UE	21%	$1,109.95	$124.90	$87.11	$0.00	$31.14	$0.00	$124.90
5	N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	$2,345.00	UE	21%	$1,852.55	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	$11,725.00	UE	21%	$9,262.75	$1,407.00	$984.90	$0.00	$351.75	$0.00	$1,407.00
5	N3-VS6F-1005U	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	$15,835.00	UE	21%	$12,509.65	$1,407.73	$981.77	$0.00	$351.01	$0.00	$1,407.73
5	N3-VS6F-100E	100GB FLASH SAS 3.5" DRIVE NEBS	$0.00	UE	21%	$0.00	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	$4,445.00	UE	21%	$3,511.55	$533.40	$373.38	$0.00	$133.35	$0.00	$533.40
5	N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	N5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS	$935.00	UE	21%	$738.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	$1,265.00	UE	21%	$999.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	$1,265.00	UE	21%	$999.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	$675.00	UE	21%	$533.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	$675.00	UE	21%	$533.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5 NEBS	$720.00	UE	21%	$568.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	$775.00	UE	21%	$612.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	$1,045.00	UE	21%	$825.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	$1,045.00	UE	21%	$825.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	$800.00	UE	21%	$632.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	$1,075.00	UE	21%	$849.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	$1,075.00	UE	21%	$849.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6F-200	VNXE1600 200GB SSD 25X2.5 NEBS	$3,195.00	UE	21%	$2,524.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	$1,595.00	UE	21%	$1,260.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	$1,915.00	UE	21%	$1,512.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	$1,915.00	UE	21%	$1,512.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-800	VNXE1600 800GB SSD 25X2.5 NEBS	$5,705.00	UE	21%	$4,506.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBSUG	$6,850.00	UE	21%	$5,411.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	$6,850.00	UE	21%	$5,411.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	$675.00	UE	21%	$533.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	$910.00	UE	21%	$718.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	$910.00	UE	21%	$718.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	$995.00	UE	21%	$786.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	$1,345.00	UE	21%	$1,062.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	$1,345.00	UE	21%	$1,062.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS	$935.00	UE	21%	$738.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	$1,265.00	UE	21%	$999.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	$1,265.00	UE	21%	$999.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5 NEBS	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	$675.00	UE	21%	$533.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	$675.00	UE	21%	$533.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5 NEBS	$720.00	UE	21%	$568.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5 NEBS	$775.00	UE	21%	$612.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	$1,045.00	UE	21%	$825.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	$1,045.00	UE	21%	$825.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	$800.00	UE	21%	$632.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	$1,075.00	UE	21%	$849.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	$1,075.00	UE	21%	$849.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	$3,195.00	UE	21%	$2,524.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	$3,830.00	UE	21%	$3,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	$1,595.00	UE	21%	$1,260.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBSUG	$1,915.00	UE	21%	$1,512.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBSUG	$1,915.00	UE	21%	$1,512.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-800	VNXE1600 800GB SSD 12X3.5 NEBS	$5,705.00	UE	21%	$4,506.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 NEBSUG	$6,850.00	UE	21%	$5,411.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 NEBSUG	$6,850.00	UE	21%	$5,411.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X1200-10K	VNXe1600 3.5 NEBS Systempack 6x1.2TB 10K	$5,610.00	UE	21%	$4,431.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X200-SSD	VNXe1600 3.5 NEBS Systempack 6x200GB SSD	$9,565.00	UE	21%	$7,556.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X300-15K	VNXe1600 3.5 NEBS Systempack 6x300GB 15K	$3,255.00	UE	21%	$2,571.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X600-10K	VNXe1600 3.5 NEBS Systempack 6x600GB 10K	$2,405.00	UE	21%	$1,899.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X600-15K	VNXe1600 3.5 NEBS Systempack 6x600GB 15K	$3,345.00	UE	21%	$2,642.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X800-SSD	VNXe1600 3.5 NEBS Systempack 6x800GB SSD	$34,230.00	UE	21%	$27,041.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L6X900-10K	VNXe1600 3.5 NEBS Systempack 6x900GB 10K	$3,465.00	UE	21%	$2,737.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L9X2TB-NL	VNXe1600 3.5 NEBS Systempack 9x2TB NLSAS	$4,990.00	UE	21%	$3,942.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-L9X4TB-NL	VNXe1600 3.5 NEBS Systempack 9x4TB NLSAS	$8,960.00	UE	21%	$7,078.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X1200-10K	VNXe1600 2.5 NEBS Systempack 6x1.2TB 10K	$5,610.00	UE	21%	$4,431.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X200-SSD	VNXe1600 2.5 NEBS Systempack 6x200GB SSD	$9,565.00	UE	21%	$7,556.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X300-15K	VNXe1600 2.5 NEBS Systempack 6x300GB 15K	$3,255.00	UE	21%	$2,571.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X600-10K	VNXe1600 2.5 NEBS Systempack 6x600GB 10K	$2,405.00	UE	21%	$1,899.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X600-15K	VNXe1600 2.5 NEBS Systempack 6x600GB 15K	$3,345.00	UE	21%	$2,642.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X800-SSD	VNXe1600 2.5 NEBS Systempack 6x800GB SSD	$34,230.00	UE	21%	$27,041.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N5-SP-S6X900-10K	VNXe1600 2.5 NEBS Systempack 6x900GB 10K	$3,465.00	UE	21%	$2,737.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	N6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	$1,095.00	UE	21%	$865.05	$131.40	$91.98	$65.70	$59.13	$26.28	$131.40
5	N6-2S10-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	$1,475.00	UE	21%	$1,165.25	$131.13	$91.45	$63.43	$32.94	$28.03	$131.13
5	N6-2S10-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	$1,475.00	UE	21%	$1,165.25	$131.13	$91.45	$63.43	$32.94	$28.03	$131.13
5	N6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	$645.00	UE	21%	$509.55	$77.40	$54.18	$38.70	$34.83	$15.48	$77.40
5	N6-2S10-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	$875.00	UE	21%	$691.25	$77.79	$54.25	$37.63	$19.54	$16.63	$77.79
5	N6-2S10-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	$875.00	UE	21%	$691.25	$77.79	$54.25	$37.63	$19.54	$16.63	$77.79
5	N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	$870.00	UE	21%	$687.30	$104.40	$73.08	$52.20	$46.98	$20.88	$104.40
5	N6-2S10-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	$1,150.00	UE	21%	$908.50	$102.24	$71.30	$49.45	$25.68	$21.85	$102.24
5	N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	$1,170.00	UE	21%	$924.30	$104.01	$72.54	$50.31	$26.13	$22.23	$104.01
5	N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	$930.00	UE	21%	$734.70	$111.60	$78.12	$55.80	$50.22	$22.32	$111.60
5	N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	$1,255.00	UE	21%	$991.45	$111.57	$77.81	$53.97	$28.03	$23.85	$111.57
5	N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	$1,255.00	UE	21%	$991.45	$111.57	$77.81	$53.97	$28.03	$23.85	$111.57
5	N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	$2,020.00	UE	21%	$1,595.80	$242.40	$169.68	$121.20	$109.08	$48.48	$242.40
5	N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	$3,195.00	UE	21%	$2,524.05	$383.40	$268.38	$191.70	$172.53	$76.68	$383.40
5	N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	N6-2S6FX-100	VNXe 3200 100GB FASTVP EFD 25X2.5 NEBS	$0.00	UE	21%	$0.00	$184.80	$129.36	$92.40	$83.16	$36.96	$184.80
5	N6-2S6FX-100TU	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	$0.00	UE	21%	$0.00	$164.47	$114.70	$79.55	$41.32	$35.15	$164.47
5	N6-2S6FX-100U	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	$0.00	UE	21%	$0.00	$164.47	$114.70	$79.55	$41.32	$35.15	$164.47
5	N6-2S6FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	$1,770.00	UE	21%	$1,398.30	$212.40	$148.68	$106.20	$95.58	$42.48	$212.40
5	N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	$2,130.00	UE	21%	$1,682.70	$189.36	$132.06	$91.59	$47.57	$40.47	$189.36
5	N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	$2,130.00	UE	21%	$1,682.70	$189.36	$132.06	$91.59	$47.57	$40.47	$189.36
5	N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	$725.00	UE	21%	$572.75	$87.00	$60.90	$43.50	$39.15	$17.40	$87.00
5	N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	$980.00	UE	21%	$774.20	$87.12	$60.76	$42.14	$21.89	$18.62	$87.12
5	N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	$980.00	UE	21%	$774.20	$87.12	$60.76	$42.14	$21.89	$18.62	$87.12
5	N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	$995.00	UE	21%	$786.05	$119.40	$83.58	$59.70	$53.73	$23.88	$119.40
5	N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	$1,345.00	UE	21%	$1,062.55	$119.57	$83.39	$57.84	$30.04	$25.56	$119.57
5	N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	$1,345.00	UE	21%	$1,062.55	$119.57	$83.39	$57.84	$30.04	$25.56	$119.57
5	N6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	$1,095.00	UE	21%	$865.05	$131.40	$91.98	$65.70	$59.13	$26.28	$131.40
5	N6-PS10-012TU	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	$1,475.00	UE	21%	$1,165.25	$131.13	$91.45	$63.43	$32.94	$28.03	$131.13
5	N6-PS10-012U	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	$1,475.00	UE	21%	$1,165.25	$131.13	$91.45	$63.43	$32.94	$28.03	$131.13
5	N6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	$645.00	UE	21%	$509.55	$77.40	$54.18	$38.70	$34.83	$15.48	$77.40
5	N6-PS10-600TU	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	$875.00	UE	21%	$691.25	$77.79	$54.25	$37.63	$19.54	$16.63	$77.79
5	N6-PS10-600U	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	$875.00	UE	21%	$691.25	$77.79	$54.25	$37.63	$19.54	$16.63	$77.79
5	N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	$860.00	UE	21%	$679.40	$103.20	$72.24	$51.60	$46.44	$20.64	$103.20
5	N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	$1,150.00	UE	21%	$908.50	$102.24	$71.30	$49.45	$25.68	$21.85	$102.24
5	N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	$1,150.00	UE	21%	$908.50	$102.24	$71.30	$49.45	$25.68	$21.85	$102.24
5	N6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5 NEBS	$655.00	UE	21%	$517.45	$78.60	$55.02	$39.30	$35.37	$15.72	$78.60
5	N6-PS15-300TU	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	$880.00	UE	21%	$695.20	$78.23	$54.56	$37.84	$19.65	$16.72	$78.23
5	N6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	$880.00	UE	21%	$695.20	$78.23	$54.56	$37.84	$19.65	$16.72	$78.23
5	N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	$1,070.00	UE	21%	$845.30	$128.40	$89.88	$64.20	$57.78	$25.68	$128.40
5	N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	$1,445.00	UE	21%	$1,141.55	$128.46	$89.59	$62.14	$32.27	$27.46	$128.46
5	N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	$1,445.00	UE	21%	$1,141.55	$128.46	$89.59	$62.14	$32.27	$27.46	$128.46
5	N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	$2,020.00	UE	21%	$1,595.80	$242.40	$169.68	$121.20	$109.08	$48.48	$242.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	$2,725.00	UE	21%	$2,152.75	$242.25	$168.95	$117.18	$60.86	$51.78	$242.25
5	N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	$3,195.00	UE	21%	$2,524.05	$383.40	$268.38	$191.70	$172.53	$76.68	$383.40
5	N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5' NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	$4,315.00	UE	21%	$3,408.85	$383.60	$267.53	$185.55	$96.37	$81.99	$383.60
5	N6-PS6FX-100	VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	$0.00	UE	21%	$0.00	$184.80	$129.36	$92.40	$83.16	$36.96	$184.80
5	N6-PS6FX-100TU	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	$0.00	UE	21%	$0.00	$164.47	$114.70	$79.55	$41.32	$35.15	$164.47
5	N6-PS6FX-100U	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	$0.00	UE	21%	$0.00	$164.47	$114.70	$79.55	$41.32	$35.15	$164.47
5	N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	$1,770.00	UE	21%	$1,398.30	$212.40	$148.68	$106.20	$95.58	$42.48	$212.40
5	N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	$2,130.00	UE	21%	$1,682.70	$189.36	$132.06	$91.59	$47.57	$40.47	$189.36
5	N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	$2,130.00	UE	21%	$1,682.70	$189.36	$132.06	$91.59	$47.57	$40.47	$189.36
5	PPAK-V51	TOTAL PROTECTION PACK for VNX5100	$0.00	UE	21%	$0.00	$2,009.88	$1,786.56	$0.00	$0.00	$0.00	$2,009.88
5	PPAK-V53	TOTAL PROTECTION PACK for VNX5300	$0.00	UE	21%	$0.00	$3,366.00	$2,992.00	$0.00	$0.00	$0.00	$3,366.00
5	PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	$7,534.00	UE	21%	$5,951.86	$1,356.12	$1,205.44	$0.00	$0.00	$0.00	$1,356.12
5	PW40U60-ASTLS	RACK-40U-60 PWR CORD ASTL	$880.00	UE	21%	$695.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U60-IEC3S	RACK-40U-60 PWR CORD IEC 309	$460.00	UE	21%	$363.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U60-RSS	RACK-40U-60 PWR CORD R&S	$880.00	UE	21%	$695.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U60-USS	RACK-40U-60 PWR CORD US	$460.00	UE	21%	$363.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	RPS-V51	REMOTE PROTECTION SUITE FOR VNX5100	$0.00	UE	21%	$0.00	$731.34	$650.08	$0.00	$0.00	$0.00	$731.34
5	RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	$0.00	UE	21%	$0.00	$1,406.34	$1,250.08	$0.00	$0.00	$0.00	$1,406.34
5	RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	$3,750.00	UE	21%	$2,962.50	$675.00	$600.00	$0.00	$0.00	$0.00	$675.00
5	SCS-V51	Events & Retention Suite for VNX5100=IC	$837.00	UE	21%	$661.23	$150.66	$133.92	$0.00	$0.00	$0.00	$150.66
5	SCS-V53	Events & Retention Suite for VNX5300=IC	$1,361.00	UE	21%	$1,075.19	$244.98	$217.76	$0.00	$0.00	$0.00	$244.98
5	SCS-V53-GOOGL	VNX5300 CONNECTOR FOR GOOGLE	$1,361.00	UE	21%	$1,075.19	$244.98	$217.76	$0.00	$0.00	$0.00	$244.98
5	SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	$524.00	UE	21%	$413.96	$94.32	$83.84	$0.00	$0.00	$0.00	$94.32
5	SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE	$300.00	UE	21%	$237.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	$360.00	UE	21%	$284.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	$440.00	UE	21%	$347.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	$300.00	UE	21%	$237.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	$300.00	UE	21%	$237.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STKVNX16K-B12	VNXe1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	$5,500.00	UE	21%	$4,345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STKVNX16K-B25	VNXe1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	$5,500.00	UE	21%	$4,345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STKVNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	$1,890.00	UE	21%	$1,493.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	STKVNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	$1,890.00	UE	21%	$1,493.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TP-V51	THIN PROVISIONING FOR VNX5100	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	$1,670.00	UE	21%	$1,319.30	$300.60	$267.20	$0.00	$0.00	$0.00	$300.60
5	UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	$2,532.00	UE	21%	$2,000.28	$455.76	$405.12	$0.00	$0.00	$0.00	$455.76
5	UNIB-V51	Unisphere Block & VNX OE VNX5100	$2,369.00	UE	21%	$1,871.51	$426.42	$379.04	$0.00	$0.00	$0.00	$426.42
5	UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	$6,413.00	UE	21%	$5,066.27	$1,154.34	$1,026.08	$0.00	$0.00	$0.00	$1,154.34
5	UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	$5,130.00	UE	21%	$4,052.70	$923.40	$820.80	$0.00	$0.00	$0.00	$923.40
5	UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	$5,063.00	UE	21%	$3,999.77	$810.08	$810.08	$708.82	$0.00	$0.00	$810.08
5	UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	$4,988.00	UE	21%	$3,940.52	$897.84	$798.08	$0.00	$0.00	$0.00	$897.84
5	UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	$3,990.00	UE	21%	$3,152.10	$718.20	$638.40	$0.00	$0.00	$0.00	$718.20
5	UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	$8,194.00	UE	21%	$6,473.26	$1,474.92	$1,311.04	$0.00	$0.00	$0.00	$1,474.92
5	UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	$6,555.00	UE	21%	$5,178.45	$1,179.90	$1,048.80	$0.00	$0.00	$0.00	$1,179.90
5	V13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-1	2 C13 PWRCORDS W/NBR 14136 PLUG 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-11	2 C13 PWRCORDS W/ CNS690 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-12	2 C13 PWRCORDS W/NEMA 5-15 PLUG 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-15	2 C13 POWER CORDS W/IN6SA3 PLUG 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-2	2 C13 PWRCORDS W/JISC 8303 PLUG 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-4	2 C13 PWRCORDS W/IRAM 2073 PLUG 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-5	2 C13 PWRCORDS W/BSI 1363 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-8	2 C13 PWRCORDS W/CEI 23-16 PLUG 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V13-PWR-9	2 C13 PC W/AFSNIT 107-2-D1 PLG 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V16-SNAPR12	12 DRV SNAP IN Rails	$600.00	UE	21%	$474.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V16-SNAPR25	25 DRV SNAP In Rails	$600.00	UE	21%	$474.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	$2,900.00	UE	21%	$2,291.00	$290.00	$203.00	$145.00	$87.00	$58.00	$290.00
5	V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESLIC	$2,900.00	UE	21%	$2,291.00	$290.00	$203.00	$145.00	$87.00	$58.00	$290.00
5	V211D04A12CM	VNXE3100 2XSP DPE; 12X3.5 DS 6X2TB NLSAS	$0.00	UE	21%	$0.00	$709.30	$496.51	$354.65	$212.79	$141.86	$709.30
5	V211D04A12CS	VNXE3100 2XSP DPE; 12X3.5 DS 6X1TB NLSAS	$0.00	UE	21%	$0.00	$660.60	$462.42	$330.30	$198.18	$132.12	$660.60
5	V211D04A12PM	VNXE3100 2XSP DPE; 12X3.5 DS 6X600GB SAS	$0.00	UE	21%	$0.00	$695.80	$487.06	$347.90	$208.74	$139.16	$695.80
5	V211D04A12PS	VNXE3100 2XSP DPE; 12X3.5 DS 6X300GB SAS	$0.00	UE	21%	$0.00	$627.90	$439.53	$313.95	$188.37	$125.58	$627.90
5	V211D08A12	VNXE3100; 2XSP DPE; 12X3.5 DS; AC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V211D08A12CM	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	$0.00	UE	21%	$0.00	$709.30	$496.51	$354.65	$212.79	$141.86	$709.30
5	V211D08A12CS	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	$0.00	UE	21%	$0.00	$660.60	$462.42	$330.30	$198.18	$132.12	$660.60
5	V211D08A12PM	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	$0.00	UE	21%	$0.00	$695.80	$487.06	$347.90	$208.74	$139.16	$695.80
5	V211D08A12PM8	VNXE3100; 2XSP; 8GB; 12X3.5 DS; 8X600 GB	$0.00	UE	21%	$0.00	$837.00	$585.90	$418.50	$251.10	$167.40	$837.00
5	V211D08A12PS	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS	$0.00	UE	21%	$0.00	$627.90	$439.53	$313.95	$188.37	$125.58	$627.90
5	V211D08A12PS8	VNXE3100; 2XSP;8GB;12X3.5 DS;8X300 GB	$0.00	UE	21%	$0.00	$716.80	$501.76	$358.40	$215.04	$143.36	$716.80
5	V211S04A12CM	VNXE3100 1XSP DPE; 12X3.5 DS 6X2TB NLSAS	$0.00	UE	21%	$0.00	$592.50	$414.75	$296.25	$177.75	$118.50	$592.50
5	V211S04A12CS	VNXE3100 1XSP DPE; 12X3.5 DS 6X1TB NLSAS	$0.00	UE	21%	$0.00	$526.30	$368.41	$263.15	$157.89	$105.26	$526.30
5	V211S04A12PM	VNXE3100 1XSP DPE; 12X3.5 DS 6X600GB SAS	$0.00	UE	21%	$0.00	$596.40	$417.48	$298.20	$178.92	$119.28	$596.40
5	V211S04A12PM8	VNXE3100; 1XSP DPE; 12X3.5 DS; 8X600GB	$0.00	UE	21%	$0.00	$737.60	$516.32	$368.80	$221.28	$147.52	$737.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V211S04A12PS	VNXE3100 1XSP DPE; 12X3.5 DS 6X300GB SAS	$0.00	UE	21%	$0.00	$516.00	$361.20	$258.00	$154.80	$103.20	$516.00
5	V211S04A12PS8	VNXE3100; 1XSP;12X3.5 DS; 8X300GB SAS	$0.00	UE	21%	$0.00	$604.80	$423.36	$302.40	$181.44	$120.96	$604.80
5	V211S08A12	VNXE3100; 1XSP DPE; 8GB; 12X3.5 DS; AC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V212D08A12CL	VNXE3150;2XSP DPE;8GB;12X3.5;6X3TB NLSAS	$0.00	UE	21%	$0.00	$837.10	$585.97	$418.55	$251.13	$167.42	$837.10
5	V212D08A12CLE	VNXE3150;2SP;12X3.5 DS;6X3TB NLSAS Enct	$0.00	UE	21%	$0.00	$1,175.00	$822.50	$587.50	$352.50	$235.00	$1,175.00
5	V212D08A12CM	VNXE3150;2XSP DPE;8GB;12X3.5;6X2TB NLSAS	$0.00	UE	21%	$0.00	$673.80	$471.66	$336.90	$202.14	$134.76	$673.80
5	V212D08A12CS	VNXE3150;2XSP DPE;8GB;12X3.5;6X1TB NLSAS	$0.00	UE	21%	$0.00	$627.60	$439.32	$313.80	$188.28	$125.52	$627.60
5	V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	$14,000.00	UE	21%	$11,060.00	$1,400.00	$980.00	$700.00	$420.00	$280.00	$1,400.00
5	V212D08A12PL	VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB	$0.00	UE	21%	$0.00	$693.90	$485.73	$346.95	$208.17	$138.78	$693.90
5	V212D08A12PL8	VNXE3150;2XSPDPE;8GB;12X3.5DS;8X900GBSAS	$0.00	UE	21%	$0.00	$839.30	$587.51	$419.65	$251.79	$167.86	$839.30
5	V212D08A12PLE	VNXE3150;2XSP;8GB;12X3.5 DS;6X900GB Enct	$0.00	UE	21%	$0.00	$1,005.60	$703.92	$502.80	$301.68	$201.12	$1,005.60
5	V212D08A12PM	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X600GBSAS	$0.00	UE	21%	$0.00	$628.00	$439.60	$314.00	$188.40	$125.60	$628.00
5	V212D08A12PM8	VNXE3150 2XSP DPE; 8GB;12X3.5 DS;8X600GB	$0.00	UE	21%	$0.00	$755.40	$528.78	$377.70	$226.62	$151.08	$755.40
5	V212D08A12PS	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X300GBSAS	$0.00	UE	21%	$0.00	$596.50	$417.55	$298.25	$178.95	$119.30	$596.50
5	V212D08A12PS8	VNXE3150;2XSP DPE;8GB;12X3.5 DS; 8X300GB	$0.00	UE	21%	$0.00	$681.00	$476.70	$340.50	$204.30	$136.20	$681.00
5	V212D08A25FM	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x200 EFD	$0.00	UE	21%	$0.00	$2,685.70	$1,879.99	$1,342.85	$805.71	$537.14	$2,685.70
5	V212D08A25FS	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x100 EFD	$0.00	UE	21%	$0.00	$1,496.30	$1,047.41	$748.15	$448.89	$299.26	$1,496.30
5	V212D08A25PL	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x900GB	$0.00	UE	21%	$0.00	$625.50	$437.85	$312.75	$187.65	$125.10	$625.50
5	V212D08A25PL8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS	$0.00	UE	21%	$0.00	$761.20	$532.84	$380.60	$228.36	$152.24	$761.20
5	V212D08A25PLE	VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Enct	$0.00	UE	21%	$0.00	$916.70	$641.69	$458.35	$275.01	$183.34	$916.70
5	V212D08A25PM	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB	$0.00	UE	21%	$0.00	$561.90	$393.33	$280.95	$168.57	$112.38	$561.90
5	V212D08A25PM8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS	$0.00	UE	21%	$0.00	$676.30	$473.41	$338.15	$202.89	$135.26	$676.30
5	V212D08A25PS	VNXE3150; 2xSP DPE;8GB;25x2.5 DS;6x300GB	$0.00	UE	21%	$0.00	$519.30	$363.51	$259.65	$155.79	$103.86	$519.30
5	V212D08A25PS8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X300GBSAS	$0.00	UE	21%	$0.00	$591.00	$413.70	$295.50	$177.30	$118.20	$591.00
5	V212D8A12CL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	$0.00	UE	21%	$0.00	$1,518.70	$1,063.09	$759.35	$455.61	$303.74	$1,518.70
5	V212D8A12CM12	VNXE3150;2SPDPE;8GB;12X3.5;12X2TB NLS	$0.00	UE	21%	$0.00	$1,140.90	$798.63	$570.45	$342.27	$228.18	$1,140.90
5	V212D8A12CS12	VNXE3150;2SPDPE;8GB;12X3.5;12X1TB NLS	$0.00	UE	21%	$0.00	$887.70	$621.39	$443.85	$266.31	$177.54	$887.70
5	V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	$23,000.00	UE	21%	$18,170.00	$2,300.00	$1,610.00	$1,150.00	$690.00	$460.00	$2,300.00
5	V212D8A12PL12	VNXE3150;2XSP DPE; 8GB;12X3.5;12X900GB	$0.00	UE	21%	$0.00	$1,276.60	$893.62	$638.30	$382.98	$255.32	$1,276.60
5	V212D8A12PL8E	VNXE3150;2SPDPE;8GB;12X3.5;8X900GB;SED	$0.00	UE	21%	$0.00	$1,187.80	$831.46	$593.90	$356.34	$237.56	$1,187.80
5	V212D8A12PM12	VNXE3150;2SPDPE;8GB;12X3.5;12x600GB	$0.00	UE	21%	$0.00	$1,114.00	$779.80	$557.00	$334.20	$222.80	$1,114.00
5	V212D8A12PS12	VNXE3150;2SPDPE;8GB;12X3.5;12x300GB	$0.00	UE	21%	$0.00	$920.50	$644.35	$460.25	$276.15	$184.10	$920.50
5	V212D8A25PL12	VNXE3150; 2XSP DPE; 8GB; 25X2.5;12X900GB	$0.00	UE	21%	$0.00	$1,171.90	$820.33	$585.95	$351.57	$234.38	$1,171.90
5	V212D8A25PL8E	VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED	$0.00	UE	21%	$0.00	$1,088.30	$761.81	$544.15	$326.49	$217.66	$1,088.30
5	V212D8A25PM12	VNXE3150;2SPDPE;8GB;25X2.5;12X600GB	$0.00	UE	21%	$0.00	$966.10	$676.27	$483.05	$289.83	$193.22	$966.10
5	V212D8A25PS12	VNXE3150;2SPDPE;8GB;25X2.5;12X300GB	$0.00	UE	21%	$0.00	$774.10	$541.87	$387.05	$232.23	$154.82	$774.10
5	V212S04A12CL	VNXE3150;1XSP DPE;12X3.5 DS;6X3TB NLSAS	$0.00	UE	21%	$0.00	$726.20	$508.34	$363.10	$217.86	$145.24	$726.20
5	V212S04A12CM	VNXE3150;1XSP DPE;12X3.5 DS;6X2TB NLSAS	$0.00	UE	21%	$0.00	$562.90	$394.03	$281.45	$168.87	$112.58	$562.90
5	V212S04A12CS	VNXE3150; 1XSP DPE;12X3.5 DS;6X1TB NLSAS	$0.00	UE	21%	$0.00	$500.00	$350.00	$250.00	$150.00	$100.00	$500.00
5	V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	$11,200.00	UE	21%	$8,848.00	$1,120.00	$784.00	$560.00	$336.00	$224.00	$1,120.00
5	V212S04A12PL	VNXE3150; 1xSP DPE; 12x3.5 DS; 6x900GB	$0.00	UE	21%	$0.00	$599.60	$419.72	$299.80	$179.88	$119.92	$599.60
5	V212S04A12PL8	VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS	$0.00	UE	21%	$0.00	$744.90	$521.43	$372.45	$223.47	$148.98	$744.90
5	V212S04A12PM	VNXE3150; 1XSP DPE;12X3.5 DS;6X600GB	$0.00	UE	21%	$0.00	$538.30	$376.81	$269.15	$161.49	$107.66	$538.30
5	V212S04A12PM8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X600GB	$0.00	UE	21%	$0.00	$665.70	$465.99	$332.85	$199.71	$133.14	$665.70
5	V212S04A12PS	VNXE3150;1XSP DPE;12X3.5 DS;6X300GB	$0.00	UE	21%	$0.00	$490.20	$343.14	$245.10	$147.06	$98.04	$490.20
5	V212S04A12PS8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X300GB	$0.00	UE	21%	$0.00	$574.60	$402.22	$287.30	$172.38	$114.92	$574.60
5	V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	$25,734.00	UE	21%	$20,329.86	$2,573.40	$1,801.38	$1,286.70	$772.02	$514.68	$2,573.40
5	V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	$13,840.00	UE	21%	$10,933.60	$1,384.00	$968.80	$692.00	$415.20	$276.80	$1,384.00
5	V212S04A25PL	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x900GB	$0.00	UE	21%	$0.00	$531.10	$371.77	$265.55	$159.33	$106.22	$531.10
5	V212S04A25PL8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X900GBSAS	$0.00	UE	21%	$0.00	$666.80	$466.76	$333.40	$200.04	$133.36	$666.80
5	V212S04A25PM	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x600GB	$0.00	UE	21%	$0.00	$467.50	$327.25	$233.75	$140.25	$93.50	$467.50
5	V212S04A25PM8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X600GBSAS	$0.00	UE	21%	$0.00	$582.00	$407.40	$291.00	$174.60	$116.40	$582.00
5	V212S04A25PS	VNXE3150; 1xSP DPE; 25x2.5 DS;6x300GB	$0.00	UE	21%	$0.00	$412.90	$289.03	$206.45	$123.87	$82.58	$412.90
5	V212S04A25PS8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X300GBSAS	$0.00	UE	21%	$0.00	$484.60	$339.22	$242.30	$145.38	$96.92	$484.60
5	V212S4A12CL12	VNXE3150;1SP DPE;12X3.5;12X3TB NLS	$0.00	UE	21%	$0.00	$1,402.90	$982.03	$701.45	$420.87	$280.58	$1,402.90
5	V212S4A12CM12	VNXE3150;1SP DPE;12X3.5;12X2TB NLS	$0.00	UE	21%	$0.00	$1,030.00	$721.00	$515.00	$309.00	$206.00	$1,030.00
5	V212S4A12CS12	VNXE3150;1SP DPE;12X3.5;12X1TB NLS	$0.00	UE	21%	$0.00	$760.10	$532.07	$380.05	$228.03	$152.02	$760.10
5	V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	$18,400.00	UE	21%	$14,536.00	$1,840.00	$1,288.00	$920.00	$552.00	$368.00	$1,840.00
5	V212S4A12PS12	VNXE3150;1SP DPE;4;12X3.5;12X300GB	$0.00	UE	21%	$0.00	$855.10	$598.57	$427.55	$256.53	$171.02	$855.10
5	V212S4A25PL12	VNXE3150;1SP DPE;4;25X2.5;12X900GB	$0.00	UE	21%	$0.00	$1,147.10	$802.97	$573.55	$344.13	$229.42	$1,147.10
5	V212S4A25PM12	VNXE3150;1SP DPE;4;25X2.5;12X600GB	$0.00	UE	21%	$0.00	$902.20	$631.54	$451.10	$270.66	$180.44	$902.20
5	V212S4A25PS12	VNXE3150;1SP DPE;4;25X2.5;12X300GB	$0.00	UE	21%	$0.00	$687.50	$481.25	$343.75	$206.25	$137.50	$687.50
5	V21-BBU	BATTERY BACKUP UNIT	$197.00	UE	21%	$155.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-CCARD	CACHE CARD	$1,119.00	UE	21%	$884.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-ESLIC	1 GB ETHERNET IO MODULE	$1,000.00	UE	21%	$790.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V2-1GB-IO	1 GB IO MODULE	$1,000.00	UE	21%	$790.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-LCC	LINK CONTROL CARD FOR 2U DAE	$1,774.00	UE	21%	$1,401.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	$1,774.00	UE	21%	$1,401.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-MEM-DUPG8	VNXe 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	$950.00	UE	21%	$750.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-PS	POWER SUPPLY	$484.00	UE	21%	$382.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V21-PS-DAE25	Power Supply for 25 DRIVE DAE	$484.00	UE	21%	$382.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V22D4825PL12E	VNXE3150;2SP DPE;8;25x2.5;12x900GB;SED	$0.00	UE	21%	$0.00	$1,662.60	$1,163.82	$831.30	$498.78	$332.52	$1,662.60
5	V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	$20,929.00	UE	21%	$16,533.91	$2,092.90	$1,465.03	$1,046.45	$627.87	$418.58	$2,092.90
5	V22D8A12PL12E	VNXE3150;2SP DPE;8;12X3.5;12X900GB;SED	$0.00	UE	21%	$0.00	$1,799.40	$1,259.58	$899.70	$539.82	$359.88	$1,799.40
5	V2-2S10-300	300GB 10K 6GB SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$43.65	$40.74	$29.10	$14.55	$9.70	$43.65
5	V2-2S10-300U	300 GB 10K 6GB SAS 2.5 SPARE UPG	$655.00	UE	21%	$517.45	$58.95	$39.30	$26.20	$12.45	$6.55	$58.95
5	V2-2S10-600	600GB 10K 6GB SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$63.45	$59.22	$42.30	$21.15	$14.10	$63.45
5	V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	$955.00	UE	21%	$754.45	$85.95	$57.30	$38.20	$18.15	$9.55	$85.95
5	V2-2S10-900	900GB 10K 6GB SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$86.85	$81.06	$57.90	$28.95	$19.30	$86.85
5	V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	$1,290.00	UE	21%	$1,019.10	$116.10	$77.40	$51.60	$24.51	$12.90	$116.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V2-2S10E-900	900GB 2.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$120.60	$112.56	$80.40	$40.20	$26.80	$120.60
5	V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	$1,810.00	UE	21%	$1,429.90	$162.90	$108.60	$72.40	$34.39	$18.10	$162.90
5	V2-2S6F-100	100GB 6GB SAS 2.5" EFD DRIVE	$0.00	UE	21%	$0.00	$210.15	$196.14	$140.10	$70.05	$46.70	$210.15
5	V2-2S6F-100U	100GB 6GB SAS 2.5 EFD SPARE UPG	$3,155.00	UE	21%	$2,492.45	$283.95	$189.30	$126.20	$59.95	$31.55	$283.95
5	V2-2S6F-200	200GB 6GB SAS 2.5" EFD DRIVE	$0.00	UE	21%	$0.00	$397.80	$371.28	$265.20	$132.60	$88.40	$397.80
5	V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	$5,970.00	UE	21%	$4,716.30	$537.30	$358.20	$238.80	$113.43	$59.70	$537.30
5	V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	$7,015.00	UE	21%	$5,541.85	$701.50	$491.05	$350.75	$210.45	$140.30	$701.50
5	V22-SWFEATURE	VNXE3150 SOFTWARE FEATURES	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	$1,888.00	UE	21%	$1,491.52	$188.80	$132.16	$94.40	$56.64	$37.76	$188.80
5	V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	$3,343.00	UE	21%	$2,640.97	$334.30	$234.01	$167.15	$100.29	$66.86	$334.30
5	V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	$3,343.00	UE	21%	$2,640.97	$334.30	$234.01	$0.00	$100.29	$0.00	$334.30
5	V2-DAE-N-25-D	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL	$3,510.00	UE	21%	$2,772.90	$351.00	$245.70	$0.00	$105.30	$0.00	$351.00
5	V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	$3,343.00	UE	21%	$2,640.97	$334.30	$234.01	$0.00	$100.29	$0.00	$334.30
5	V2-PS07-010	1TB 7200RPM NL-SAS 3.5 DRIVE	$0.00	UE	21%	$0.00	$42.30	$39.48	$28.20	$14.10	$9.40	$42.30
5	V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	$2,830.00	UE	21%	$2,235.70	$254.70	$237.72	$169.80	$84.90	$56.60	$254.70
5	V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	$0.00	UE	21%	$0.00	$344.70	$229.80	$153.20	$72.77	$38.30	$344.70
5	V2-PS07-010U	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	$0.00	UE	21%	$0.00	$57.60	$38.40	$25.60	$12.16	$6.40	$57.60
5	V2-PS07-020	2TB 7200RPM NL-SAS 3.5 DRIVE	$0.00	UE	21%	$0.00	$64.80	$60.48	$43.20	$21.60	$14.40	$64.80
5	V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	$4,320.00	UE	21%	$3,412.80	$388.80	$362.88	$259.20	$129.60	$86.40	$388.80
5	V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	$5,850.00	UE	21%	$4,621.50	$526.50	$351.00	$234.00	$111.15	$58.50	$526.50
5	V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	$975.00	UE	21%	$770.25	$87.75	$58.50	$39.00	$18.53	$9.75	$87.75
5	V2-PS07-030	3TB 7.2K NL-SAS 3.5" DRIVE	$0.00	UE	21%	$0.00	$91.35	$85.26	$60.90	$30.45	$20.30	$91.35
5	V2-PS07-030U	3TB 7.2K NL SAS 3.5 SPARE UPG	$1,370.00	UE	21%	$1,082.30	$123.30	$82.20	$54.80	$26.03	$13.70	$123.30
5	V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	$1,240.00	UE	21%	$979.60	$111.60	$104.16	$74.40	$37.20	$24.80	$111.60
5	V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	$1,670.00	UE	21%	$1,319.30	$150.30	$100.20	$66.80	$31.73	$16.70	$150.30
5	V2-PS07E-030	3TB 3.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$129.60	$120.96	$86.40	$43.20	$28.80	$129.60
5	V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	$1,945.00	UE	21%	$1,536.55	$175.05	$116.70	$77.80	$36.96	$19.45	$175.05
5	V2-PS10-900	900GB 10K 6GB SAS 3.5" DRIVE	$0.00	UE	21%	$0.00	$86.85	$81.06	$57.90	$28.95	$19.30	$86.85
5	V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	$1,290.00	UE	21%	$1,019.10	$116.10	$77.40	$51.60	$24.51	$12.90	$116.10
5	V2-PS10E-900	900GB 3.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$130.50	$121.80	$87.00	$43.50	$29.00	$130.50
5	V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	$1,960.00	UE	21%	$1,548.40	$176.40	$117.60	$78.40	$37.24	$19.60	$176.40
5	V2-PS15-300	300GB 15K 6GB SAS 3.5 DRIVE	$0.00	UE	21%	$0.00	$59.40	$55.44	$39.60	$19.80	$13.20	$59.40
5	V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	$3,290.00	UE	21%	$2,599.10	$296.10	$276.36	$197.40	$98.70	$65.80	$296.10
5	V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	$4,440.00	UE	21%	$3,507.60	$399.60	$266.40	$177.60	$84.36	$44.40	$399.60
5	V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	$3,945.00	UE	21%	$3,116.55	$355.05	$331.38	$236.70	$118.35	$78.90	$355.05
5	V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	$5,330.00	UE	21%	$4,210.70	$479.70	$319.80	$213.20	$101.27	$53.30	$479.70
5	V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	$4,605.00	UE	21%	$3,637.95	$414.45	$386.82	$276.30	$138.15	$92.10	$414.45
5	V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	$5,255.00	UE	21%	$4,151.45	$472.95	$315.30	$210.20	$99.85	$52.55	$472.95
5	V2-PS15-300U	300GB 15K 6GB SAS 3.5" DRIVE UPG	$890.00	UE	21%	$703.10	$80.10	$53.40	$35.60	$16.91	$8.90	$80.10
5	V2-PS15-600	600GB 15K 6GB SAS 3.5 DRIVE	$0.00	UE	21%	$0.00	$93.60	$87.36	$62.40	$31.20	$20.80	$93.60
5	V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	$5,220.00	UE	21%	$4,123.80	$469.80	$438.48	$313.20	$156.60	$104.40	$469.80
5	V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	$7,050.00	UE	21%	$5,569.50	$634.50	$423.00	$282.00	$133.95	$70.50	$634.50
5	V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	$6,270.00	UE	21%	$4,953.30	$564.30	$526.68	$376.20	$188.10	$125.40	$564.30
5	V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	$8,460.00	UE	21%	$6,683.40	$761.40	$507.60	$338.40	$160.74	$84.60	$761.40
5	V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	$7,310.00	UE	21%	$5,774.90	$657.90	$614.04	$438.60	$219.30	$146.20	$657.90
5	V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	$9,870.00	UE	21%	$7,797.30	$888.30	$592.20	$394.80	$187.53	$98.70	$888.30
5	V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	$1,405.00	UE	21%	$1,109.95	$126.45	$84.30	$56.20	$26.70	$14.05	$126.45
5	V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	$2,900.00	UE	21%	$2,291.00	$290.00	$203.00	$0.00	$87.00	$0.00	$290.00
5	V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	$3,000.00	UE	21%	$2,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	$2,900.00	UE	21%	$2,291.00	$290.00	$203.00	$0.00	$87.00	$0.00	$290.00
5	V31-10GB-ETHO	2 port x 10 GbE OPTICAL IO (2 Modules)	$3,600.00	UE	21%	$2,844.00	$360.00	$252.00	$0.00	$108.00	$0.00	$360.00
5	V311D12AN15CE	VNXE3300;2SP DPE;15X3.5;6X3TB NLS;SED	$0.00	UE	21%	$0.00	$1,242.20	$869.54	$0.00	$372.66	$0.00	$1,242.20
5	V311D12AN15CL	VNXE3300;2XSPDPE;15X3.5DS;6X3TBSAS;AC	$0.00	UE	21%	$0.00	$948.40	$663.88	$0.00	$284.52	$0.00	$948.40
5	V311D12AN15CM	VNXE3300;2XSP DPE;15X3.5 6X2TB;AC;NORACK	$0.00	UE	21%	$0.00	$776.50	$543.55	$0.00	$232.95	$0.00	$776.50
5	V311D12AN15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;NORACK	$0.00	UE	21%	$0.00	$753.00	$527.10	$0.00	$225.90	$0.00	$753.00
5	V311D12AN15CXL	VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	$16,800.00	UE	21%	$13,272.00	$1,680.00	$1,176.00	$0.00	$504.00	$0.00	$1,680.00
5	V311D12AN15EL	VNXE3300;2SP DPE;15X3.5;8X900GB;SED	$0.00	UE	21%	$0.00	$1,622.10	$1,135.47	$0.00	$486.63	$0.00	$1,622.10
5	V311D12AN15FS	VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	$20,730.00	UE	21%	$16,376.70	$2,073.00	$1,451.10	$0.00	$621.90	$0.00	$2,073.00
5	V311D12AN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	$0.00	UE	21%	$0.00	$1,255.30	$878.71	$0.00	$376.59	$0.00	$1,255.30
5	V311D12AN15PM	VNXE3300;DPE;15X3.5DS;8X600GSAS;AC;NO RK	$0.00	UE	21%	$0.00	$1,211.10	$847.77	$0.00	$363.33	$0.00	$1,211.10
5	V311D12AN15PS	VNXE3300;DPE;15X3.5DS;8X300GSAS;AC;NO RK	$0.00	UE	21%	$0.00	$847.30	$593.11	$0.00	$254.19	$0.00	$847.30
5	V311D12AN25	VNXE3300;2XSP DPE;25X2.5 DS;;AC;NR	$12,063.00	UE	21%	$9,529.77	$1,206.30	$844.41	$0.00	$361.89	$0.00	$1,206.30
5	V311D12AN25EL	VNXE3300;2SP DPE;25X2.5;8x900GB;SED	$0.00	UE	21%	$0.00	$1,518.30	$1,062.81	$0.00	$455.49	$0.00	$1,518.30
5	V311D12AN25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	$0.00	UE	21%	$0.00	$3,275.00	$2,292.50	$0.00	$982.50	$0.00	$3,275.00
5	V311D12AN25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;	$0.00	UE	21%	$0.00	$2,023.00	$1,416.10	$0.00	$606.90	$0.00	$2,023.00
5	V311D12AN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	$0.00	UE	21%	$0.00	$1,174.00	$821.80	$0.00	$352.20	$0.00	$1,174.00
5	V311D12AN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	$0.00	UE	21%	$0.00	$1,087.50	$761.25	$0.00	$326.25	$0.00	$1,087.50
5	V311D12AN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	$0.00	UE	21%	$0.00	$753.90	$527.73	$0.00	$226.17	$0.00	$753.90
5	V311D12AR15CE	VNXE3300;2XSP DPE;15X3.5 DS;6X3TBSAS;SED	$0.00	UE	21%	$0.00	$1,242.20	$869.54	$0.00	$372.66	$0.00	$1,242.20
5	V311D12AR15CL	VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC	$0.00	UE	21%	$0.00	$948.40	$663.88	$0.00	$284.52	$0.00	$948.40
5	V311D12AR15CM	VNXe3300;DPE;15X3.5DS;6x2TBNLSAS;AC;W/RK	$0.00	UE	21%	$0.00	$776.50	$543.55	$0.00	$232.95	$0.00	$776.50
5	V311D12AR15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;W/RACK	$0.00	UE	21%	$0.00	$753.00	$527.10	$0.00	$225.90	$0.00	$753.00
5	V311D12AR15CXL	VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	$16,800.00	UE	21%	$13,272.00	$1,680.00	$1,176.00	$0.00	$504.00	$0.00	$1,680.00
5	V311D12AR15EL	VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED	$0.00	UE	21%	$0.00	$1,622.10	$1,135.47	$0.00	$486.63	$0.00	$1,622.10
5	V311D12AR15FS	VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	$20,730.00	UE	21%	$16,376.70	$2,073.00	$1,451.10	$0.00	$621.90	$0.00	$2,073.00
5	V311D12AR15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	$0.00	UE	21%	$0.00	$1,255.30	$878.71	$0.00	$376.59	$0.00	$1,255.30
5	V311D12AR15PM	VNXe3300;DPE;15X3.5DS;8x600GBSAS;AC;W/RK	$0.00	UE	21%	$0.00	$1,211.10	$847.77	$0.00	$363.33	$0.00	$1,211.10
5	V311D12AR15PS	VNXe3300;DPE;15X3.5DS;8x300GBSAS;AC;W/RK	$0.00	UE	21%	$0.00	$847.30	$593.11	$0.00	$254.19	$0.00	$847.30
5	V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	$12,063.00	UE	21%	$9,529.77	$1,206.30	$844.41	$0.00	$361.89	$0.00	$1,206.30
5	V311D12AR25EL	VNXE3300;2xSP DPE;25X2.5 DS;8x900GB;SED	$0.00	UE	21%	$0.00	$1,518.30	$1,062.81	$0.00	$455.49	$0.00	$1,518.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V311D12AR25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	$0.00	UE	21%	$0.00	$3,275.00	$2,292.50	$0.00	$982.50	$0.00	$3,275.00
5	V311D12AR25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC	$0.00	UE	21%	$0.00	$2,023.00	$1,416.10	$0.00	$606.90	$0.00	$2,023.00
5	V311D12AR25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	$0.00	UE	21%	$0.00	$1,174.00	$821.80	$0.00	$352.20	$0.00	$1,174.00
5	V311D12AR25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	$0.00	UE	21%	$0.00	$1,087.50	$761.25	$0.00	$326.25	$0.00	$1,087.50
5	V311D12AR25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	$0.00	UE	21%	$0.00	$753.90	$527.73	$0.00	$226.17	$0.00	$753.90
5	V311D12DN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;DC	$0.00	UE	21%	$0.00	$1,465.30	$1,025.71	$0.00	$439.59	$0.00	$1,465.30
5	V311D12DN15PM	VNXE3300;DPE;15X3.5DS;8X600GSAS;DC;NO RK	$0.00	UE	21%	$0.00	$1,421.10	$994.77	$0.00	$426.33	$0.00	$1,421.10
5	V311D12DN15PS	VNXE3300;DPE;15X3.5DS;8X300GSAS;DC;NO RK	$0.00	UE	21%	$0.00	$993.60	$695.52	$0.00	$298.08	$0.00	$993.60
5	V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	$13,872.00	UE	21%	$10,958.88	$1,387.20	$971.04	$0.00	$416.16	$0.00	$1,387.20
5	V311D12DN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;DC	$0.00	UE	21%	$0.00	$1,384.00	$968.80	$0.00	$415.20	$0.00	$1,384.00
5	V311D12DN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;DC	$0.00	UE	21%	$0.00	$1,297.50	$908.25	$0.00	$389.25	$0.00	$1,297.50
5	V311D12DN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;DC	$0.00	UE	21%	$0.00	$900.30	$630.21	$0.00	$270.09	$0.00	$900.30
5	V31-1GB	1 GB ETHERNET IO (Two Modules)	$1,000.00	UE	21%	$790.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-1GB-ETH	4 port x 1 GbE IO (2 Modules)	$2,000.00	UE	21%	$1,580.00	$200.00	$140.00	$0.00	$60.00	$0.00	$200.00
5	V31-BBU	BATTERY BACKUP UNIT FRU	$440.00	UE	21%	$347.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-DAE-DPS	DC POWER SUPPLY (DAE)	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	$2,360.00	UE	21%	$1,864.40	$236.00	$165.20	$0.00	$70.80	$0.00	$236.00
5	V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	$2,478.00	UE	21%	$1,957.62	$247.80	$173.46	$0.00	$74.34	$0.00	$247.80
5	V31-DAE-N15DC	VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	$2,478.00	UE	21%	$1,957.62	$247.80	$173.46	$0.00	$74.34	$0.00	$247.80
5	V31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	$2,360.00	UE	21%	$1,864.40	$236.00	$165.20	$0.00	$70.80	$0.00	$236.00
5	V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	$3,343.00	UE	21%	$2,640.97	$334.30	$234.01	$0.00	$100.29	$0.00	$334.30
5	V31-DAE-N-25D	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	$3,510.00	UE	21%	$2,772.90	$351.00	$245.70	$0.00	$105.30	$0.00	$351.00
5	V31-DAE-PS	POWER SUPPLY DAE FRU	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	$2,360.00	UE	21%	$1,864.40	$236.00	$165.20	$0.00	$70.80	$0.00	$236.00
5	V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	$2,360.00	UE	21%	$1,864.40	$236.00	$165.20	$0.00	$70.80	$0.00	$236.00
5	V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	$3,343.00	UE	21%	$2,640.97	$334.30	$234.01	$0.00	$100.29	$0.00	$334.30
5	V31-DPE-DPS	DC POWER SUPPLY (DPE)	$715.00	UE	21%	$564.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-DPE-PS	POWER SUPPLY DPE FRU	$715.00	UE	21%	$564.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	$715.00	UE	21%	$564.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-SP	STORAGE PROCESSOR FRU	$6,929.00	UE	21%	$5,473.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-SP-DIMM	SP MEMORY FRU	$425.00	UE	21%	$335.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-SSD	STORAGE PROCESSOR SSD FRU	$1,024.00	UE	21%	$808.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V31-SWFEATURE	VNXE3300 SOFTWARE FEATURES	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-10GOPT	10GbE4port Optical IO module without SFP	$2,010.00	UE	21%	$1,587.90	$201.00	$140.70	$100.50	$100.50	$40.20	$201.00
5	V32-10GOPTSFP	10GbE 4 port Optical IO module with SFP	$2,520.00	UE	21%	$1,990.80	$252.00	$176.40	$126.00	$126.00	$50.40	$252.00
5	V32-10GOPTSFPU	10GbE Optical IO Module with SFP Upgrade	$3,405.00	UE	21%	$2,689.95	$340.50	$238.35	$170.25	$170.25	$68.10	$340.50
5	V32-10GOPTU	10GbE Optical IO Module without SFP Upg	$2,715.00	UE	21%	$2,144.85	$271.50	$190.05	$135.75	$135.75	$54.30	$271.50
5	V3212TB200GBHW	VNXe3200 DPE 12TB Cap w/ 200GB Flash	$36,785.00	UE	21%	$29,060.15	$3,678.50	$2,574.95	$1,839.25	$1,839.25	$735.70	$3,678.50
5	V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 400GB Flash	$43,025.00	UE	21%	$33,989.75	$4,302.50	$3,011.75	$2,151.25	$2,151.25	$860.50	$4,302.50
5	V32-1G-IO	4 Port 1GbE iSCSI/IP	$1,000.00	UE	21%	$790.00	$100.00	$70.00	$50.00	$50.00	$20.00	$100.00
5	V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	$770.00	UE	21%	$608.30	$77.00	$53.90	$38.50	$38.50	$15.40	$77.00
5	V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	$41,375.00	UE	21%	$32,686.25	$4,137.50	$2,896.25	$2,068.75	$2,068.75	$827.50	$4,137.50
5	V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	$39,580.00	UE	21%	$31,268.20	$3,958.00	$2,770.60	$1,979.00	$1,979.00	$791.60	$3,958.00
5	V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	$71,830.00	UE	21%	$56,745.70	$7,183.00	$5,028.10	$3,591.50	$3,591.50	$1,436.60	$7,183.00
5	V322TB600GB	VNXe3200 DAE w/22TB Cap-600GB10K HS	$14,870.00	UE	21%	$11,747.30	$1,487.00	$1,040.90	$743.50	$743.50	$297.40	$1,487.00
5	V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	$15,095.00	UE	21%	$11,925.05	$1,509.50	$1,056.65	$754.75	$754.75	$301.90	$1,509.50
5	V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	$41,375.00	UE	21%	$32,686.25	$4,137.50	$2,896.25	$2,068.75	$2,068.75	$827.50	$4,137.50
5	V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	$39,580.00	UE	21%	$31,268.20	$3,958.00	$2,770.60	$1,979.00	$1,979.00	$791.60	$3,958.00
5	V3240TB3600GBHW	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	$71,830.00	UE	21%	$56,745.70	$7,183.00	$5,028.10	$3,591.50	$3,591.50	$1,436.60	$7,183.00
5	V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	$22,730.00	UE	21%	$17,956.70	$2,273.00	$1,591.10	$1,136.50	$1,136.50	$454.60	$2,273.00
5	V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	$22,955.00	UE	21%	$18,134.45	$2,295.50	$1,606.85	$1,147.75	$1,147.75	$459.10	$2,295.50
5	V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	$150.00	UE	21%	$118.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	$30,225.00	UE	21%	$23,877.75	$3,022.50	$2,115.75	$1,511.25	$1,511.25	$604.50	$3,022.50
5	V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	$1,400.00	UE	21%	$1,106.00	$140.00	$98.00	$70.00	$70.00	$28.00	$140.00
5	V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	$1,890.00	UE	21%	$1,493.10	$189.00	$132.30	$94.50	$94.50	$37.80	$189.00
5	V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	$27,645.00	UE	21%	$21,839.55	$2,764.50	$1,935.15	$1,382.25	$1,382.25	$552.90	$2,764.50
5	V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	$36,685.00	UE	21%	$28,981.15	$3,668.50	$2,567.95	$1,834.25	$1,834.25	$733.70	$3,668.50
5	V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	$34,080.00	UE	21%	$26,923.20	$3,408.00	$2,385.60	$1,704.00	$1,704.00	$681.60	$3,408.00
5	V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	$78,840.00	UE	21%	$62,283.60	$7,884.00	$5,518.80	$3,942.00	$3,942.00	$1,576.80	$7,884.00
5	V32-BBU	BATTERY BACKUP UNIT	$200.00	UE	21%	$158.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	$240.00	UE	21%	$189.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	$240.00	UE	21%	$189.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-BC-FM	FAN MODULE BC	$300.00	UE	21%	$237.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-CCARD	CACHE CARD	$1,120.00	UE	21%	$884.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	$12,825.00	UE	21%	$10,131.75	$1,282.50	$897.75	$641.25	$641.25	$256.50	$1,282.50
5	V32D12AN2CM9	VNXe3200;2xSP DPE:12x3.5 DS:9x2TB 7200K	$10,925.00	UE	21%	$8,630.75	$1,092.50	$764.75	$546.25	$546.25	$218.50	$1,092.50
5	V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	$21,850.00	UE	21%	$17,261.50	$2,185.00	$1,529.50	$1,092.50	$1,092.50	$437.00	$2,185.00
5	V32D12AN2CX9	VNXE3200;2XSP DPE;12X3.5 DS;9X4TB 7200K	$16,625.00	UE	21%	$13,133.75	$1,662.50	$1,163.75	$831.25	$831.25	$332.50	$1,662.50
5	V32D12AN2F80	VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	$39,700.00	UE	21%	$31,363.00	$3,970.00	$2,779.00	$1,985.00	$1,985.00	$794.00	$3,970.00
5	V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	$13,538.00	UE	21%	$10,695.02	$1,353.80	$947.66	$676.90	$676.90	$270.76	$1,353.80
5	V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	$8,400.00	UE	21%	$6,636.00	$840.00	$588.00	$420.00	$420.00	$168.00	$840.00
5	V32D12AN2QM12	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K	$15,936.00	UE	21%	$12,589.44	$1,593.60	$1,115.52	$796.80	$796.80	$318.72	$1,593.60
5	V32D12AN2QM6	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	$9,546.00	UE	21%	$7,541.34	$954.60	$668.22	$477.30	$477.30	$190.92	$954.60
5	V32D12AN2QN12	VNXe3200;2xSP DPE;12x3.5DS;12x1200GB 10K	$19,115.00	UE	21%	$15,100.85	$1,911.50	$1,338.05	$955.75	$955.75	$382.30	$1,911.50
5	V32D12AN2QN6	VNXe3200;2xSP DPE;12x3.5 DS;6x1200GB 10K	$11,450.00	UE	21%	$9,045.50	$1,145.00	$801.50	$572.50	$572.50	$229.00	$1,145.00
5	V32D12AN5F211	VNXe32;2xSP DPE;25x2.5DS;11x200GB FASTVP	$24,745.00	UE	21%	$19,548.55	$2,474.50	$1,732.15	$1,237.25	$1,237.25	$494.90	$2,474.50
5	V32D12AN5F216	VNXe32:2xSP DPE:25x2.5DS:16x200GB FASTVP	$33,330.00	UE	21%	$26,330.70	$3,333.00	$2,333.10	$1,666.50	$1,666.50	$666.60	$3,333.00
5	V32D12AN5F221	VNXe32;2xSP DPE;25x2.5DS;21x200GB FASTVP	$41,915.00	UE	21%	$33,112.85	$4,191.50	$2,934.05	$2,095.75	$2,095.75	$838.30	$4,191.50
5	V32D12AN5F28	VNXe32:2xSP DPE:25x2.5DS:8x200GB FAST VP	$19,380.00	UE	21%	$15,310.20	$1,938.00	$1,356.60	$969.00	$969.00	$387.60	$1,938.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V32D12AN5F80	VNXe32;2xSP DPE;25x2.5DS;8x800GB FAST VP	$39,700.00	UE	21%	$31,363.00	$3,970.00	$2,779.00	$1,985.00	$1,985.00	$794.00	$3,970.00
5	V32D12AN5F810	VNXe32;2xSP DPE;25x2.5DS;10x800GB FASTVP	$49,070.00	UE	21%	$38,765.30	$4,907.00	$3,434.90	$2,453.50	$2,453.50	$981.40	$4,907.00
5	V32D12AN5PS12	VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	$12,540.00	UE	21%	$9,906.60	$1,254.00	$877.80	$627.00	$627.00	$250.80	$1,254.00
5	V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	$18,100.00	UE	21%	$14,299.00	$1,810.00	$1,267.00	$905.00	$905.00	$362.00	$1,810.00
5	V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	$8,920.00	UE	21%	$7,046.80	$892.00	$624.40	$446.00	$446.00	$178.40	$892.00
5	V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	$14,488.00	UE	21%	$11,445.52	$1,448.80	$1,014.16	$724.40	$724.40	$289.76	$1,448.80
5	V32D12AN5QM25	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K	$20,000.00	UE	21%	$15,800.00	$2,000.00	$1,400.00	$1,000.00	$1,000.00	$400.00	$2,000.00
5	V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	$8,600.00	UE	21%	$6,794.00	$860.00	$602.00	$430.00	$430.00	$172.00	$860.00
5	V32D12AN5QN12	VNXe3200;2xSP DPE;25x2.5DS;12x1200GB 10K	$17,385.00	UE	21%	$13,734.15	$1,738.50	$1,216.95	$869.25	$869.25	$347.70	$1,738.50
5	V32D12AN5QN25	VNXe3200;2xSP DPE;25x2.5DS;25x1200GB 10K	$24,300.00	UE	21%	$19,197.00	$2,430.00	$1,701.00	$1,215.00	$1,215.00	$486.00	$2,430.00
5	V32D12AN5QN6	VNXe3200;2xSP DPE;25x2.5 DS;6x1200GB 10K	$10,320.00	UE	21%	$8,152.80	$1,032.00	$722.40	$516.00	$516.00	$206.40	$1,032.00
5	V32D12AN5QS12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K	$11,780.00	UE	21%	$9,306.20	$1,178.00	$824.60	$589.00	$589.00	$235.60	$1,178.00
5	V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	$15,600.00	UE	21%	$12,324.00	$1,560.00	$1,092.00	$780.00	$780.00	$312.00	$1,560.00
5	V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	$7,600.00	UE	21%	$6,004.00	$760.00	$532.00	$380.00	$380.00	$152.00	$760.00
5	V32D12AN5QT12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 15K	$13,540.00	UE	21%	$10,696.60	$1,354.00	$947.80	$677.00	$677.00	$270.80	$1,354.00
5	V32D12AN5QT25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 15K	$18,520.00	UE	21%	$14,630.80	$1,852.00	$1,296.40	$926.00	$926.00	$370.40	$1,852.00
5	V32D12AN5QT6	VNXe3200;2xSP DPE;25x2.5 DS;6x600GB 15K	$8,400.00	UE	21%	$6,636.00	$840.00	$588.00	$420.00	$420.00	$168.00	$840.00
5	V32D12DN2	VNXe32;2xSP DPE;DC;12X3.5DS; DISKLESS	$9,390.00	UE	21%	$7,418.10	$939.00	$657.30	$469.50	$469.50	$187.80	$939.00
5	V32D12DN2CM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x2TB 7200K	$16,030.00	UE	21%	$12,663.70	$1,603.00	$1,122.10	$801.50	$801.50	$320.60	$1,603.00
5	V32D12DN2CM9	VNXe32:2xSP DPE:DC:12x3.5DS:9x2TB 7200K	$13,655.00	UE	21%	$10,787.45	$1,365.50	$955.85	$682.75	$682.75	$273.10	$1,365.50
5	V32D12DN2CX12	VNXe32;2xSP DPE;DC;12x3.5DS;12x4TB 7200K	$27,315.00	UE	21%	$21,578.85	$2,731.50	$1,912.05	$1,365.75	$1,365.75	$546.30	$2,731.50
5	V32D12DN2CX9	VNXe32;2xSP DPE;DC;12x3.5DS;9x4TB 7200K	$20,780.00	UE	21%	$16,416.20	$2,078.00	$1,454.60	$1,039.00	$1,039.00	$415.60	$2,078.00
5	V32D12DN2PM12	VNXe32;2xSP DPE;DC;12x3.5DS;12x600GB 15K	$16,925.00	UE	21%	$13,370.75	$1,692.50	$1,184.75	$846.25	$846.25	$338.50	$1,692.50
5	V32D12DN2PM6	VNXe32;2xSP DPE;DC;12x3.5DS;6x600GB 15K	$10,500.00	UE	21%	$8,295.00	$1,050.00	$735.00	$525.00	$525.00	$210.00	$1,050.00
5	V32D12DN2QM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x900GB 10K	$19,920.00	UE	21%	$15,736.80	$1,992.00	$1,394.40	$996.00	$996.00	$398.40	$1,992.00
5	V32D12DN2QM6	VNXe32:2xSP DPE:DC:12x3.5DS:6x900GB 10K	$11,935.00	UE	21%	$9,428.65	$1,193.50	$835.45	$596.75	$596.75	$238.70	$1,193.50
5	V32D12DN2QN12	VNXe32;2xSP DPE;DC;12x3.5DS;12x1200GB10K	$21,025.00	UE	21%	$16,609.75	$2,102.50	$1,471.75	$1,051.25	$1,051.25	$420.50	$2,102.50
5	V32D12DN2QN6	VNXe32;2xSP DPE;DC;12x3.5DS;6x1200GB10K	$12,595.00	UE	21%	$9,950.05	$1,259.50	$881.65	$629.75	$629.75	$251.90	$1,259.50
5	V32D12DN5	VNXe32;2xSP DPE;DC;25X2.5DS; DISKLESS	$7,270.00	UE	21%	$5,743.30	$727.00	$508.90	$363.50	$363.50	$145.40	$727.00
5	V32D12DN5F28	VNXe32:2xSP DPE:DC:25x2.5:8x200GB FAST	$36,815.00	UE	21%	$29,083.85	$3,681.50	$2,577.05	$1,840.75	$1,840.75	$736.30	$3,681.50
5	V32D12DN5PS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x300GB 15K	$15,675.00	UE	21%	$12,383.25	$1,567.50	$1,097.25	$783.75	$783.75	$313.50	$1,567.50
5	V32D12DN5PS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x300GB 15K	$22,658.00	UE	21%	$17,899.82	$2,265.80	$1,586.06	$1,132.90	$1,132.90	$453.16	$2,265.80
5	V32D12DN5PS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x300GB 15K	$11,150.00	UE	21%	$8,808.50	$1,115.00	$780.50	$557.50	$557.50	$223.00	$1,115.00
5	V32D12DN5QM12	VNXe32:2xSP DPE:DC:25x2.5DS:12x900GB 10K	$18,110.00	UE	21%	$14,306.90	$1,811.00	$1,267.70	$905.50	$905.50	$362.20	$1,811.00
5	V32D12DN5QM25	VNXe32:2xSP DPE:DC:25x2.5DS:25x900GB 10K	$24,938.00	UE	21%	$19,701.02	$2,493.80	$1,745.66	$1,246.90	$1,246.90	$498.76	$2,493.80
5	V32D12DN5QM6	VNXe32:2xSP DPE:DC:25x2.5DS:6x900GB 10K	$10,750.00	UE	21%	$8,492.50	$1,075.00	$752.50	$537.50	$537.50	$215.00	$1,075.00
5	V32D12DN5QN12	VNXe32;2xSP DPE;DC;25x2.5DS;12x1200GB10K	$19,125.00	UE	21%	$15,108.75	$1,912.50	$1,338.75	$956.25	$956.25	$382.50	$1,912.50
5	V32D12DN5QN25	VNXe32;2xSP DPE;DC;25x2.5DS;25x1200GB10K	$26,836.00	UE	21%	$21,200.44	$2,683.60	$1,878.52	$1,341.80	$1,341.80	$536.72	$2,683.60
5	V32D12DN5QN6	VNXe32;2xSP DPE;DC;25x2.5DS;6x1200GB10K	$11,350.00	UE	21%	$8,966.50	$1,135.00	$794.50	$567.50	$567.50	$227.00	$1,135.00
5	V32D12DN5QS12	VNXe32;2xSP DPE;DC;25x2.5DS;12x600GB 10K	$14,725.00	UE	21%	$11,632.75	$1,472.50	$1,030.75	$736.25	$736.25	$294.50	$1,472.50
5	V32D12DN5QS25	VNXe32;2xSP DPE;DC;25x2.5DS;25x600GB 10K	$19,570.00	UE	21%	$15,460.30	$1,957.00	$1,369.90	$978.50	$978.50	$391.40	$1,957.00
5	V32D12DN5QS6	VNXe32;2xSP DPE;DC;25x2.5DS;6x600GB 10K	$9,500.00	UE	21%	$7,505.00	$950.00	$665.00	$475.00	$475.00	$190.00	$950.00
5	V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	$1,890.00	UE	21%	$1,493.10	$189.00	$132.30	$94.50	$94.50	$37.80	$189.00
5	V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	$2,550.00	UE	21%	$2,014.50	$255.00	$178.50	$127.50	$127.50	$51.00	$255.00
5	V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	$3,345.00	UE	21%	$2,642.55	$334.50	$234.15	$167.25	$167.25	$66.90	$334.50
5	V32-DAE-25D	VNXe3200 DC DAE-25x2.5	$4,350.00	UE	21%	$3,436.50	$435.00	$304.50	$217.50	$217.50	$87.00	$435.00
5	V32-DAE-25DU	VNXe3200 DC DAE-25x2.5"" Upgrade	$5,870.00	UE	21%	$4,637.30	$587.00	$410.90	$293.50	$293.50	$117.40	$587.00
5	V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	$4,515.00	UE	21%	$3,566.85	$451.50	$316.05	$225.75	$225.75	$90.30	$451.50
5	V32-DC-PS	DC PSU for the 25 drive DAE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-DC-PSU	DC PSU For VNXe3200 DC DPE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	$1,775.00	UE	21%	$1,402.25	$177.50	$124.25	$88.75	$88.75	$35.50	$177.50
5	V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	$1,775.00	UE	21%	$1,402.25	$177.50	$124.25	$88.75	$88.75	$35.50	$177.50
5	V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	$360.00	UE	21%	$284.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	$900.00	UE	21%	$711.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	$540.00	UE	21%	$426.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	$1,350.00	UE	21%	$1,066.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-PWR-9	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V3-2S10-300	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	$410.00	UE	21%	$323.90	$49.20	$34.44	$0.00	$12.30	$0.00	$49.20
5	V3-2S10-300E	300GB 10K 6G SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$58.20	$40.74	$0.00	$14.55	$0.00	$58.20
5	V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	$655.00	UE	21%	$517.45	$58.23	$40.61	$0.00	$14.52	$0.00	$58.23
5	V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	$655.00	UE	21%	$517.45	$58.23	$40.61	$0.00	$14.52	$0.00	$58.23
5	V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	$555.00	UE	21%	$438.45	$49.34	$34.41	$0.00	$12.30	$0.00	$49.34

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	$600.00	UE	21%	$474.00	$72.00	$50.40	$0.00	$18.00	$0.00	$72.00
5	V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$84.60	$59.22	$0.00	$21.15	$0.00	$84.60
5	V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	$810.00	UE	21%	$639.90	$72.01	$50.22	$0.00	$17.96	$0.00	$72.01
5	V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	$820.00	UE	21%	$647.80	$98.40	$68.88	$0.00	$24.60	$0.00	$98.40
5	V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$115.80	$81.06	$0.00	$28.95	$0.00	$115.80
5	V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	$1,290.00	UE	21%	$1,019.10	$114.68	$79.98	$0.00	$28.60	$0.00	$114.68
5	V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	$1,290.00	UE	21%	$1,019.10	$114.68	$79.98	$0.00	$28.60	$0.00	$114.68
5	V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	$1,095.00	UE	21%	$865.05	$97.35	$67.89	$0.00	$24.27	$0.00	$97.35
5	V3-2S10E-900E	900GB 2.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$160.80	$112.56	$0.00	$40.20	$0.00	$160.80
5	V32S10E900ETU	900GB 10K 6G SAS 2.5 SPARE	$1,300.00	UE	21%	$1,027.00	$156.00	$109.20	$0.00	$39.00	$0.00	$156.00
5	V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	$1,810.00	UE	21%	$1,429.90	$160.91	$112.22	$0.00	$40.12	$0.00	$160.91
5	V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	$1,985.00	UE	21%	$1,568.15	$238.20	$166.74	$0.00	$59.55	$0.00	$238.20
5	V3-2S6F-100E	100GB EFD 6G SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$280.20	$196.14	$0.00	$70.05	$0.00	$280.20
5	V32S6F100ETU	100GB 2.5 EFD SPARE	$3,150.00	UE	21%	$2,488.50	$378.00	$264.60	$0.00	$94.50	$0.00	$378.00
5	V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	$3,155.00	UE	21%	$2,492.45	$280.48	$195.61	$0.00	$69.94	$0.00	$280.48
5	V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	$2,680.00	UE	21%	$2,117.20	$238.25	$166.16	$0.00	$59.41	$0.00	$238.25
5	V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	$3,755.00	UE	21%	$2,966.45	$450.60	$315.42	$0.00	$112.65	$0.00	$450.60
5	V3-2S6F-200E	200GB EFD 6G SAS 2.5" DRIVE	$0.00	UE	21%	$0.00	$530.40	$371.28	$0.00	$132.60	$0.00	$530.40
5	V32S6F200ETU	200GB 2.5 EFD SPARE	$5,965.00	UE	21%	$4,712.35	$715.80	$501.06	$0.00	$178.95	$0.00	$715.80
5	V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	$5,970.00	UE	21%	$4,716.30	$530.73	$370.14	$0.00	$132.34	$0.00	$530.73
5	V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	$5,075.00	UE	21%	$4,009.25	$451.17	$314.65	$0.00	$112.50	$0.00	$451.17
5	V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	$980.00	UE	21%	$774.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	$1,175.00	UE	21%	$928.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	$1,440.00	UE	21%	$1,137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	$7,015.00	UE	21%	$5,541.85	$701.50	$491.05	$350.75	$350.75	$140.30	$701.50
5	V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	$305.00	UE	21%	$240.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V32-SSD	STORAGE PROCESSOR SSD MSATA	$1,024.00	UE	21%	$808.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V3D12AN15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBS NLS;SED	$0.00	UE	21%	$0.00	$2,270.30	$1,589.21	$0.00	$681.09	$0.00	$2,270.30
5	V3D12AN15CL12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS	$0.00	UE	21%	$0.00	$1,682.80	$1,177.96	$0.00	$504.84	$0.00	$1,682.80
5	V3D12AN15CM12	VNXE3300;2SP DPE;15X3.5;12x2TB NLS	$0.00	UE	21%	$0.00	$1,283.40	$898.38	$0.00	$385.02	$0.00	$1,283.40
5	V3D12AN15CS12	VNXE3300;2SP DPE;15X3.5;12x1TB NLS	$0.00	UE	21%	$0.00	$1,035.30	$724.71	$0.00	$310.59	$0.00	$1,035.30
5	V3D12AN15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	$27,600.00	UE	21%	$21,804.00	$2,760.00	$1,932.00	$0.00	$828.00	$0.00	$2,760.00
5	V3D12AN15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;SED	$0.00	UE	21%	$0.00	$2,265.90	$1,586.13	$0.00	$679.77	$0.00	$2,265.90
5	V3D12AN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB	$0.00	UE	21%	$0.00	$1,715.60	$1,200.92	$0.00	$514.68	$0.00	$1,715.60
5	V3D12AN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB	$0.00	UE	21%	$0.00	$1,627.10	$1,138.97	$0.00	$488.13	$0.00	$1,627.10
5	V3D12AN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB	$0.00	UE	21%	$0.00	$1,111.30	$777.91	$0.00	$333.39	$0.00	$1,111.30
5	V3D12AN25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;SED	$0.00	UE	21%	$0.00	$2,122.80	$1,485.96	$0.00	$636.84	$0.00	$2,122.80
5	V3D12AN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB	$0.00	UE	21%	$0.00	$1,606.30	$1,124.41	$0.00	$481.89	$0.00	$1,606.30
5	V3D12AN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB	$0.00	UE	21%	$0.00	$1,392.60	$974.82	$0.00	$417.78	$0.00	$1,392.60
5	V3D12AN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB	$0.00	UE	21%	$0.00	$946.70	$662.69	$0.00	$284.01	$0.00	$946.70
5	V3D12AR15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK;SED	$0.00	UE	21%	$0.00	$2,390.80	$1,673.56	$0.00	$717.24	$0.00	$2,390.80
5	V3D12AR15CL12	VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK	$0.00	UE	21%	$0.00	$1,682.80	$1,177.96	$0.00	$504.84	$0.00	$1,682.80
5	V3D12AR15CM12	VNXE3300;2SP DPE;15X3.5;12x2TBNLS;RK	$0.00	UE	21%	$0.00	$1,283.40	$898.38	$0.00	$385.02	$0.00	$1,283.40
5	V3D12AR15CS12	VNXE3300;2SP DPE;15x3.5;12x1TBNLS;RK	$0.00	UE	21%	$0.00	$1,035.30	$724.71	$0.00	$310.59	$0.00	$1,035.30
5	V3D12AR15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TBNLS;RK	$27,600.00	UE	21%	$21,804.00	$2,760.00	$1,932.00	$0.00	$828.00	$0.00	$2,760.00
5	V3D12AR15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK;SED	$0.00	UE	21%	$0.00	$2,265.90	$1,586.13	$0.00	$679.77	$0.00	$2,265.90
5	V3D12AR15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK	$0.00	UE	21%	$0.00	$1,715.60	$1,200.92	$0.00	$514.68	$0.00	$1,715.60
5	V3D12AR15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;RK	$0.00	UE	21%	$0.00	$1,627.10	$1,138.97	$0.00	$488.13	$0.00	$1,627.10
5	V3D12AR15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;RK	$0.00	UE	21%	$0.00	$1,111.30	$777.91	$0.00	$333.39	$0.00	$1,111.30
5	V3D12AR25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK;SED	$0.00	UE	21%	$0.00	$2,122.80	$1,485.96	$0.00	$636.84	$0.00	$2,122.80
5	V3D12AR25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK	$0.00	UE	21%	$0.00	$1,606.30	$1,124.41	$0.00	$481.89	$0.00	$1,606.30
5	V3D12AR25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;RK	$0.00	UE	21%	$0.00	$1,392.60	$974.82	$0.00	$417.78	$0.00	$1,392.60
5	V3D12AR25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;RK	$0.00	UE	21%	$0.00	$946.70	$662.69	$0.00	$284.01	$0.00	$946.70
5	V3D12DN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;DC	$0.00	UE	21%	$0.00	$1,925.60	$1,347.92	$0.00	$577.68	$0.00	$1,925.60
5	V3D12DN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;DC	$0.00	UE	21%	$0.00	$1,837.10	$1,285.97	$0.00	$551.13	$0.00	$1,837.10
5	V3D12DN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;DC	$0.00	UE	21%	$0.00	$1,257.60	$880.32	$0.00	$377.28	$0.00	$1,257.60
5	V3D12DN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;DC	$0.00	UE	21%	$0.00	$1,816.30	$1,271.41	$0.00	$544.89	$0.00	$1,816.30
5	V3D12DN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;DC	$0.00	UE	21%	$0.00	$1,602.60	$1,121.82	$0.00	$480.78	$0.00	$1,602.60
5	V3D12DN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;DC	$0.00	UE	21%	$0.00	$1,093.10	$765.17	$0.00	$327.93	$0.00	$1,093.10
5	V3-RACK-40U	VNXE3300 RACK	$1,680.00	UE	21%	$1,327.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	$400.00	UE	21%	$316.00	$48.00	$33.60	$0.00	$12.00	$0.00	$48.00
5	V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	$2,830.00	UE	21%	$2,235.70	$339.60	$237.72	$0.00	$84.90	$0.00	$339.60
5	V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	$3,830.00	UE	21%	$3,025.70	$340.49	$237.46	$0.00	$84.90	$0.00	$340.49
5	V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	$0.00	UE	21%	$0.00	$56.40	$39.48	$0.00	$14.10	$0.00	$56.40
5	V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	$640.00	UE	21%	$505.60	$56.90	$39.68	$0.00	$14.19	$0.00	$56.90
5	V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	$640.00	UE	21%	$505.60	$56.90	$39.68	$0.00	$14.19	$0.00	$56.90
5	V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	$545.00	UE	21%	$430.55	$48.45	$33.79	$0.00	$12.08	$0.00	$48.45
5	V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	$640.00	UE	21%	$505.60	$56.90	$39.68	$0.00	$14.19	$0.00	$56.90
5	V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	$625.00	UE	21%	$493.75	$75.00	$52.50	$0.00	$18.75	$0.00	$75.00
5	V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	$4,320.00	UE	21%	$3,412.80	$518.40	$362.88	$0.00	$129.60	$0.00	$518.40
5	V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	$5,850.00	UE	21%	$4,621.50	$520.07	$362.70	$0.00	$129.68	$0.00	$520.07
5	V3-VS07-020E	2TB 7200RPM NL-SAS DRIVE	$0.00	UE	21%	$0.00	$86.40	$60.48	$0.00	$21.60	$0.00	$86.40
5	V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	$975.00	UE	21%	$770.25	$86.68	$60.45	$0.00	$21.61	$0.00	$86.68
5	V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	$990.00	UE	21%	$782.10	$88.01	$61.38	$0.00	$21.95	$0.00	$88.01
5	V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	$840.00	UE	21%	$663.60	$74.68	$52.08	$0.00	$18.62	$0.00	$74.68
5	V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	$975.00	UE	21%	$770.25	$86.68	$60.45	$0.00	$21.61	$0.00	$86.68

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	$890.00	UE	21%	$703.10	$106.80	$74.76	$0.00	$26.70	$0.00	$106.80
5	V3-VS07-030E	3TB 7200RPM NL-SAS DRIVE	$0.00	UE	21%	$0.00	$123.00	$86.10	$0.00	$30.75	$0.00	$123.00
5	V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	$1,385.00	UE	21%	$1,094.15	$123.13	$85.87	$0.00	$30.70	$0.00	$123.13
5	V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,410.00	UE	21%	$1,113.90	$125.35	$87.42	$0.00	$31.26	$0.00	$125.35
5	V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,200.00	UE	21%	$948.00	$106.68	$74.40	$0.00	$26.60	$0.00	$106.68
5	V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	$1,085.00	UE	21%	$857.15	$130.20	$91.14	$0.00	$32.55	$0.00	$130.20
5	V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	$1,250.00	UE	21%	$987.50	$150.00	$105.00	$0.00	$37.50	$0.00	$150.00
5	V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	$1,670.00	UE	21%	$1,319.30	$148.46	$103.54	$0.00	$37.02	$0.00	$148.46
5	V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,670.00	UE	21%	$1,319.30	$148.46	$103.54	$0.00	$37.02	$0.00	$148.46
5	V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	$1,420.00	UE	21%	$1,121.80	$126.24	$88.04	$0.00	$31.48	$0.00	$126.24
5	V3-VS07E-030E	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$172.80	$120.96	$0.00	$43.20	$0.00	$172.80
5	V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	$1,945.00	UE	21%	$1,536.55	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	$440.00	UE	21%	$347.60	$52.80	$36.96	$0.00	$13.20	$0.00	$52.80
5	V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	$695.00	UE	21%	$549.05	$61.79	$43.09	$0.00	$15.41	$0.00	$61.79
5	V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	$590.00	UE	21%	$466.10	$52.45	$36.58	$0.00	$13.08	$0.00	$52.45
5	V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	$600.00	UE	21%	$474.00	$72.00	$50.40	$0.00	$18.00	$0.00	$72.00
5	V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	$955.00	UE	21%	$754.45	$84.90	$59.21	$0.00	$21.17	$0.00	$84.90
5	V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	$810.00	UE	21%	$639.90	$72.01	$50.22	$0.00	$17.96	$0.00	$72.01
5	V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	$820.00	UE	21%	$647.80	$98.40	$68.88	$0.00	$24.60	$0.00	$98.40
5	V3-VS10-900E	900GB 10K 6G SAS 3.5" DRIVE	$0.00	UE	21%	$0.00	$115.80	$81.06	$0.00	$28.95	$0.00	$115.80
5	V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	$1,290.00	UE	21%	$1,019.10	$114.68	$79.98	$0.00	$28.60	$0.00	$114.68
5	V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	$1,420.00	UE	21%	$1,121.80	$126.24	$88.04	$0.00	$31.48	$0.00	$126.24
5	V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	$1,205.00	UE	21%	$951.95	$107.12	$74.71	$0.00	$26.71	$0.00	$107.12
5	V3-VS10E-900E	900GB 3.5" SELF ENCRYPT DRIVE	$0.00	UE	21%	$0.00	$174.00	$121.80	$0.00	$43.50	$0.00	$174.00
5	V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	$1,960.00	UE	21%	$1,548.40	$174.24	$121.52	$0.00	$43.45	$0.00	$174.24
5	V3-VS15-300	300GB 15K SAS DISK DRIVE	$560.00	UE	21%	$442.40	$67.20	$47.04	$0.00	$16.80	$0.00	$67.20
5	V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	$3,945.00	UE	21%	$3,116.55	$473.40	$331.38	$0.00	$118.35	$0.00	$473.40
5	V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	$5,330.00	UE	21%	$4,210.70	$473.84	$330.46	$0.00	$118.15	$0.00	$473.84
5	V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	$4,605.00	UE	21%	$3,637.95	$552.60	$386.82	$0.00	$138.15	$0.00	$552.60
5	V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	$6,215.00	UE	21%	$4,909.85	$552.51	$385.33	$0.00	$137.77	$0.00	$552.51
5	V3-VS15-300E	300GB 15K SAS DRIVE	$0.00	UE	21%	$0.00	$79.20	$55.44	$0.00	$19.80	$0.00	$79.20
5	V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	$755.00	UE	21%	$596.45	$67.12	$46.81	$0.00	$16.74	$0.00	$67.12
5	V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	$890.00	UE	21%	$703.10	$79.12	$55.18	$0.00	$19.73	$0.00	$79.12
5	V3-VS15-600	600GB 15K SAS DISK DRIVE	$885.00	UE	21%	$699.15	$106.20	$74.34	$0.00	$26.55	$0.00	$106.20
5	V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	$6,270.00	UE	21%	$4,953.30	$752.40	$526.68	$0.00	$188.10	$0.00	$752.40
5	V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	$8,460.00	UE	21%	$6,683.40	$752.09	$524.52	$0.00	$187.53	$0.00	$752.09
5	V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	$7,310.00	UE	21%	$5,774.90	$877.20	$614.04	$0.00	$219.30	$0.00	$877.20
5	V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	$9,870.00	UE	21%	$7,797.30	$877.44	$611.94	$0.00	$218.79	$0.00	$877.44
5	V3-VS15-600E	600GB 15K SAS DRIVE	$0.00	UE	21%	$0.00	$124.80	$87.36	$0.00	$31.20	$0.00	$124.80
5	V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	$1,405.00	UE	21%	$1,109.95	$124.90	$87.11	$0.00	$31.14	$0.00	$124.90
5	V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	$1,415.00	UE	21%	$1,117.85	$125.79	$87.73	$0.00	$31.37	$0.00	$125.79
5	V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	$1,205.00	UE	21%	$951.95	$107.12	$74.71	$0.00	$26.71	$0.00	$107.12
5	V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	$1,405.00	UE	21%	$1,109.95	$124.90	$87.11	$0.00	$31.14	$0.00	$124.90
5	V3-VS6F-100	100GB FLASH DRIVE	$1,995.00	UE	21%	$1,576.05	$239.40	$167.58	$0.00	$59.85	$0.00	$239.40
5	V3-VS6F-100-5	500GB FLASH DISK PACK	$11,725.00	UE	21%	$9,262.75	$1,407.00	$984.90	$0.00	$351.75	$0.00	$1,407.00
5	V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	$15,835.00	UE	21%	$12,509.65	$1,407.73	$981.77	$0.00	$351.01	$0.00	$1,407.73
5	V3-VS6F-100E	100GB 3.5" EFD DRIVE	$0.00	UE	21%	$0.00	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	V3-VS6F-100EU	100GB 3.5 EFD SPARE	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	$2,690.00	UE	21%	$2,125.10	$239.14	$166.78	$0.00	$59.63	$0.00	$239.14
5	V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	$3,165.00	UE	21%	$2,500.35	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	$3,780.00	UE	21%	$2,986.20	$453.60	$317.52	$0.00	$113.40	$0.00	$453.60
5	V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	$6,000.00	UE	21%	$4,740.00	$533.40	$372.00	$0.00	$133.00	$0.00	$533.40
5	V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	$5,100.00	UE	21%	$4,029.00	$453.39	$316.20	$0.00	$113.05	$0.00	$453.39
5	V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	$2,063.00	UE	21%	$1,629.77	$371.34	$330.08	$0.00	$0.00	$0.00	$371.34
5	V51-PPAK	Total Protection Pack for VNX5100=IC	$11,166.00	UE	21%	$8,821.14	$2,009.88	$1,786.56	$0.00	$0.00	$0.00	$2,009.88
5	V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	$4,063.00	UE	21%	$3,209.77	$731.34	$650.08	$0.00	$0.00	$0.00	$731.34
5	V51-VPAK	TOTAL VALUE PACK for VNX5100=IC	$6,835.00	UE	21%	$5,399.65	$1,230.30	$1,093.60	$0.00	$0.00	$0.00	$1,230.30
5	V5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5	$850.00	UE	21%	$671.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	$1,150.00	UE	21%	$908.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	$1,150.00	UE	21%	$908.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5	$455.00	UE	21%	$359.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	$615.00	UE	21%	$485.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	$615.00	UE	21%	$485.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	$655.00	UE	21%	$517.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	$885.00	UE	21%	$699.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	$885.00	UE	21%	$699.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5	$705.00	UE	21%	$556.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	$950.00	UE	21%	$750.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	$950.00	UE	21%	$750.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5	$725.00	UE	21%	$572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S6FX-200	VNXE1600 200GB SSD 25X2.5	$1,450.00	UE	21%	$1,145.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	$1,735.00	UE	21%	$1,370.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	$1,735.00	UE	21%	$1,370.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S6FX-800	VNXE1600 800GB SSD 25X2.5	$4,150.00	UE	21%	$3,278.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	$4,985.00	UE	21%	$3,938.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	$4,985.00	UE	21%	$3,938.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V53-EPAK	TOTAL EFFICENCY PACK for VNX5300=IC	$21,399.00	UE	21%	$16,905.21	$3,851.82	$3,423.84	$0.00	$0.00	$0.00	$3,851.82
5	V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	$3,031.00	UE	21%	$2,394.49	$545.58	$484.96	$0.00	$0.00	$0.00	$545.58
5	V53-PPAK	Total Protection Pack for VNX5300=IC	$18,700.00	UE	21%	$14,773.00	$3,366.00	$2,992.00	$0.00	$0.00	$0.00	$3,366.00
5	V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	$7,813.00	UE	21%	$6,172.27	$1,406.34	$1,250.08	$0.00	$0.00	$0.00	$1,406.34
5	V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	$610.00	UE	21%	$481.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	$825.00	UE	21%	$651.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	$825.00	UE	21%	$651.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	$905.00	UE	21%	$714.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	$1,220.00	UE	21%	$963.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	$1,220.00	UE	21%	$963.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5	$850.00	UE	21%	$671.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	$1,150.00	UE	21%	$908.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	$1,150.00	UE	21%	$908.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5	$455.00	UE	21%	$359.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 U/G	$615.00	UE	21%	$485.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 U/G	$615.00	UE	21%	$485.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	$655.00	UE	21%	$517.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	$885.00	UE	21%	$699.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	$885.00	UE	21%	$699.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5	$705.00	UE	21%	$556.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 U/G	$950.00	UE	21%	$750.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 U/G	$950.00	UE	21%	$750.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	$725.00	UE	21%	$572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	$975.00	UE	21%	$770.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-200	VNXE1600 200GB SSD 12X3.5	$1,450.00	UE	21%	$1,145.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	$1,735.00	UE	21%	$1,370.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	$1,735.00	UE	21%	$1,370.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-800	VNXE1600 800GB SSD 12X3.5	$4,150.00	UE	21%	$3,278.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 U/G	$4,985.00	UE	21%	$3,938.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 U/G	$4,985.00	UE	21%	$3,938.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X1200-10K	VNXe1600 3.5 System Pack 6X 1.2TB 10K	$5,100.00	UE	21%	$4,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X200-SSD	VNXe1600 3.5 System Pack 6X 200GB SSD	$8,695.00	UE	21%	$6,869.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X300-15K	VNXe1600 3.5 System Pack 6X 300GB 15K	$2,960.00	UE	21%	$2,338.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X600-10K	VNXe1600 3.5 System Pack 6X 600GB 10K	$2,185.00	UE	21%	$1,726.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X600-15K	VNXe1600 3.5 System Pack 6X 600GB 15K	$3,040.00	UE	21%	$2,401.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X800-SSD	VNXe1600 3.5 System Pack 6X 800GB SSD	$24,900.00	UE	21%	$19,671.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L6X900-10K	VNXe1600 3.5 System Pack 6X 900GB 10K	$3,150.00	UE	21%	$2,488.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L9X2TB-NL	VNXe1600 3.5 System Pack 9X 2TB NLSAS	$4,535.00	UE	21%	$3,582.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-L9X4TB-NL	VNXe1600 3.5 System Pack 9X 4TB NLSAS	$8,145.00	UE	21%	$6,434.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X1200-10K	VNXe1600 2.5 System Pack 6X 1.2TB 10K	$5,100.00	UE	21%	$4,029.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X200-SSD	VNXe1600 2.5 System Pack 6X 200GB SSD	$8,695.00	UE	21%	$6,869.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X300-15K	VNXe1600 2.5 System Pack 6X 300GB 15K	$2,960.00	UE	21%	$2,338.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X600-10K	VNXe1600 2.5 System Pack 6X 600GB 10K	$2,185.00	UE	21%	$1,726.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X600-15K	VNXe1600 2.5 System Pack 6X 600GB 15K	$3,040.00	UE	21%	$2,401.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X800-SSD	VNXe1600 2.5 System Pack 6X 800GB SSD	$24,900.00	UE	21%	$19,671.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V5-SP-S6X900-10K	VNXe1600 2.5 System Pack 6X 900GB 10K	$3,150.00	UE	21%	$2,488.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5	$995.00	UE	21%	$786.05	$119.40	$83.58	$59.70	$53.73	$23.88	$119.40
5	V6-2S10-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$57.62	$29.93	$25.46	$119.13
5	V6-2S10-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$57.62	$29.93	$25.46	$119.13
5	V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	$585.00	UE	21%	$462.15	$70.20	$49.14	$35.10	$31.59	$14.04	$70.20
5	V6-2S10-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	$790.00	UE	21%	$624.10	$70.23	$48.98	$33.97	$17.64	$15.01	$70.23
5	V6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5	$790.00	UE	21%	$624.10	$94.80	$66.36	$47.40	$42.66	$18.96	$94.80
5	V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	$1,060.00	UE	21%	$837.40	$94.23	$65.72	$45.58	$23.67	$20.14	$94.23
5	V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	$845.00	UE	21%	$667.55	$101.40	$70.98	$50.70	$45.63	$20.28	$101.40
5	V6-2S15-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	$1,145.00	UE	21%	$904.55	$101.79	$70.99	$49.24	$25.57	$21.76	$101.79
5	V6-2S15-600	VNXe3200 600GB 15K SAS 25X2.5	$870.00	UE	21%	$687.30	$104.40	$73.08	$52.20	$46.98	$20.88	$104.40
5	V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	$1,175.00	UE	21%	$928.25	$104.46	$72.85	$50.53	$26.24	$22.33	$104.46
5	V6-2S15-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	$1,175.00	UE	21%	$928.25	$104.46	$72.85	$50.53	$26.24	$22.33	$104.46
5	V6-2S6F-100	VNXe 3200 100GB EFD 25X2.5	$1,835.00	UE	21%	$1,449.65	$220.20	$154.14	$110.10	$99.09	$44.04	$220.20
5	V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	$2,475.00	UE	21%	$1,955.25	$220.03	$153.45	$106.43	$55.28	$47.03	$220.03
5	V6-2S6F-200	VNXe 3200 200GB EFD 25X2.5	$2,905.00	UE	21%	$2,294.95	$348.60	$244.02	$174.30	$156.87	$69.72	$348.60
5	V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	$3,920.00	UE	21%	$3,096.80	$348.49	$243.04	$168.56	$87.55	$74.48	$348.49
5	V6-2S6FX-100	VNXe 3200 100GB FAST VP EFD 25X2.5	$0.00	UE	21%	$0.00	$168.00	$117.60	$84.00	$75.60	$33.60	$168.00
5	V6-2S6FX-100U	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	$0.00	UE	21%	$0.00	$149.35	$104.16	$72.24	$37.52	$31.92	$149.35
5	V6-2S6FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	$6,780.00	UE	21%	$5,356.20	$813.60	$569.52	$406.80	$366.12	$162.72	$813.60
5	V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	$8,130.00	UE	21%	$6,422.70	$722.76	$504.06	$349.59	$181.57	$154.47	$722.76
5	V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	$8,130.00	UE	21%	$6,422.70	$722.76	$504.06	$349.59	$181.57	$154.47	$722.76
5	V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	$1,610.00	UE	21%	$1,271.90	$193.20	$135.24	$96.60	$86.94	$38.64	$193.20
5	V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	$16,100.00	UE	21%	$12,719.00	$1,932.00	$1,352.40	$966.00	$869.40	$386.40	$1,932.00
5	V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	$30,590.00	UE	21%	$24,166.10	$3,670.80	$2,569.56	$1,835.40	$1,651.86	$734.16	$3,670.80
5	V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	$40,250.00	UE	21%	$31,797.50	$4,830.00	$3,381.00	$2,415.00	$2,173.50	$966.00	$4,830.00
5	V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	$75,725.00	UE	21%	$59,822.75	$9,087.00	$6,360.90	$4,543.50	$4,089.15	$1,817.40	$9,087.00
5	V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	$90,870.00	UE	21%	$71,787.30	$8,078.34	$5,633.94	$3,907.41	$2,029.43	$1,726.53	$8,078.34
5	V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	$1,935.00	UE	21%	$1,528.65	$172.02	$119.97	$83.21	$43.22	$36.77	$172.02
5	V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	$19,350.00	UE	21%	$15,286.50	$1,720.22	$1,199.70	$832.05	$432.15	$367.65	$1,720.22
5	V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	$36,765.00	UE	21%	$29,044.35	$3,268.41	$2,279.43	$1,580.90	$821.09	$698.54	$3,268.41
5	V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	$48,375.00	UE	21%	$38,216.25	$4,300.54	$2,999.25	$2,080.13	$1,080.38	$919.13	$4,300.54
5	V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	$90,870.00	UE	21%	$71,787.30	$8,078.34	$5,633.94	$3,907.41	$2,029.43	$1,726.53	$8,078.34

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V6-2S6FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	$4,150.00	UE	21%	$3,278.50	$498.00	$348.60	$249.00	$224.10	$99.60	$498.00
5	V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	$57,650.00	UE	21%	$45,543.50	$6,918.00	$4,842.60	$3,459.00	$3,113.10	$1,383.60	$6,918.00
5	V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	$109,535.00	UE	21%	$86,532.65	$13,144.20	$9,200.94	$6,572.10	$5,914.89	$2,628.84	$13,144.20
5	V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	$144,125.00	UE	21%	$113,858.75	$17,295.00	$12,106.50	$8,647.50	$7,782.75	$3,459.00	$17,295.00
5	V6-2S6FX-800-50	Flash Power Pack VNXe 800GB 50X2.5	$278,050.00	UE	21%	$219,659.50	$33,366.00	$23,356.20	$16,683.00	$15,014.70	$6,673.20	$33,366.00
5	V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	$4,985.00	UE	21%	$3,938.15	$443.17	$309.07	$214.36	$111.33	$94.72	$443.17
5	V6-2S6FX-800TU-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	$333,645.00	UE	21%	$263,579.55	$29,661.04	$20,685.99	$14,346.74	$7,451.41	$6,339.26	$29,661.04
5	V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	$4,985.00	UE	21%	$3,938.15	$443.17	$309.07	$214.36	$111.33	$94.72	$443.17
5	V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	$69,250.00	UE	21%	$54,707.50	$6,156.33	$4,293.50	$2,977.75	$1,546.58	$1,315.75	$6,156.33
5	V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	$131,575.00	UE	21%	$103,944.25	$11,697.02	$8,157.65	$5,657.73	$2,938.51	$2,499.93	$11,697.02
5	V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	$173,125.00	UE	21%	$136,768.75	$15,390.81	$10,733.75	$7,444.38	$3,866.46	$3,289.38	$15,390.81
5	V6-2S6FX-800U-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	$333,645.00	UE	21%	$263,579.55	$29,661.04	$20,685.99	$14,346.74	$7,451.41	$6,339.26	$29,661.04
5	V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	$660.00	UE	21%	$521.40	$79.20	$55.44	$39.60	$35.64	$15.84	$79.20
5	V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	$890.00	UE	21%	$703.10	$79.12	$55.18	$38.27	$19.88	$16.91	$79.12
5	V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	$905.00	UE	21%	$714.95	$108.60	$76.02	$54.30	$48.87	$21.72	$108.60
5	V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	$1,225.00	UE	21%	$967.75	$108.90	$75.95	$52.68	$27.36	$23.28	$108.90
5	V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	$995.00	UE	21%	$786.05	$119.40	$83.58	$59.70	$53.73	$23.88	$119.40
5	V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$57.62	$29.93	$25.46	$119.13
5	V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	$1,340.00	UE	21%	$1,058.60	$119.13	$83.08	$57.62	$29.93	$25.46	$119.13
5	V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	$585.00	UE	21%	$462.15	$70.20	$49.14	$35.10	$31.59	$14.04	$70.20
5	V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	$790.00	UE	21%	$624.10	$70.23	$48.98	$33.97	$17.64	$15.01	$70.23
5	V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	$785.00	UE	21%	$620.15	$94.20	$65.94	$47.10	$42.39	$18.84	$94.20
5	V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	$1,050.00	UE	21%	$829.50	$93.35	$65.10	$45.15	$23.45	$19.95	$93.35
5	V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	$595.00	UE	21%	$470.05	$71.40	$49.98	$35.70	$32.13	$14.28	$71.40
5	V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	$800.00	UE	21%	$632.00	$71.12	$49.60	$34.40	$17.87	$15.20	$71.12
5	V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	$970.00	UE	21%	$766.30	$116.40	$81.48	$58.20	$52.38	$23.28	$116.40
5	V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	$1,315.00	UE	21%	$1,038.85	$116.90	$81.53	$56.55	$29.37	$24.99	$116.90
5	V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	$1,835.00	UE	21%	$1,449.65	$220.20	$154.14	$110.10	$99.09	$44.04	$220.20
5	V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	$2,475.00	UE	21%	$1,955.25	$220.03	$153.45	$106.43	$55.28	$47.03	$220.03
5	V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	$2,905.00	UE	21%	$2,294.95	$348.60	$244.02	$174.30	$156.87	$69.72	$348.60
5	V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	$3,920.00	UE	21%	$3,096.80	$348.49	$243.04	$168.56	$87.55	$74.48	$348.49
5	V6-PS6FX-100	VNXe 3200 100GB FAST VP EFD 12X3.5	$0.00	UE	21%	$0.00	$168.00	$117.60	$84.00	$75.60	$33.60	$168.00
5	V6-PS6FX-100U	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	$0.00	UE	21%	$0.00	$149.35	$104.16	$72.24	$37.52	$31.92	$149.35
5	V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	$1,610.00	UE	21%	$1,271.90	$193.20	$135.24	$96.60	$86.94	$38.64	$193.20
5	V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	$16,100.00	UE	21%	$12,719.00	$1,932.00	$1,352.40	$966.00	$869.40	$386.40	$1,932.00
5	V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	$30,590.00	UE	21%	$24,166.10	$3,670.80	$2,569.56	$1,835.40	$1,651.86	$734.16	$3,670.80
5	V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	$40,250.00	UE	21%	$31,797.50	$4,830.00	$3,381.00	$2,415.00	$2,173.50	$966.00	$4,830.00
5	V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	$75,725.00	UE	21%	$59,822.75	$9,087.00	$6,360.90	$4,543.50	$4,089.15	$1,817.40	$9,087.00
5	V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	$90,870.00	UE	21%	$71,787.30	$8,078.34	$5,633.94	$3,907.41	$2,029.43	$1,726.53	$8,078.34
5	V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	$1,935.00	UE	21%	$1,528.65	$172.02	$119.97	$83.21	$43.22	$36.77	$172.02
5	V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	$19,350.00	UE	21%	$15,286.50	$1,720.22	$1,199.70	$832.05	$432.15	$367.65	$1,720.22
5	V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	$36,765.00	UE	21%	$29,044.35	$3,268.41	$2,279.43	$1,580.90	$821.09	$698.54	$3,268.41
5	V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	$48,375.00	UE	21%	$38,216.25	$4,300.54	$2,999.25	$2,080.13	$1,080.38	$919.13	$4,300.54
5	V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	$90,870.00	UE	21%	$71,787.30	$8,078.34	$5,633.94	$3,907.41	$2,029.43	$1,726.53	$8,078.34
5	V6-PS6FX-800	VNXe 3200 800GB FASTVP EFD 12X3.5	$4,150.00	UE	21%	$3,278.50	$498.00	$348.60	$249.00	$224.10	$99.60	$498.00
5	V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	$57,650.00	UE	21%	$45,543.50	$6,918.00	$4,842.60	$3,459.00	$3,113.10	$1,383.60	$6,918.00
5	V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	$109,535.00	UE	21%	$86,532.65	$13,144.20	$9,200.94	$6,572.10	$5,914.89	$2,628.84	$13,144.20
5	V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	$144,125.00	UE	21%	$113,858.75	$17,295.00	$12,106.50	$8,647.50	$7,782.75	$3,459.00	$17,295.00
5	V6-PS6FX-800-50	Flash Power Pack VNXe 800GB 50X3.5	$278,050.00	UE	21%	$219,659.50	$33,366.00	$23,356.20	$16,683.00	$15,014.70	$6,673.20	$33,366.00
5	V6-PS6FX-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	$4,985.00	UE	21%	$3,938.15	$443.17	$309.07	$214.36	$111.33	$94.72	$443.17
5	V6-PS6FX-800TU-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	$333,645.00	UE	21%	$263,579.55	$29,661.04	$20,685.99	$14,346.74	$7,451.41	$6,339.26	$29,661.04
5	V6-PS6FX-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	$4,985.00	UE	21%	$3,938.15	$443.17	$309.07	$214.36	$111.33	$94.72	$443.17
5	V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	$69,250.00	UE	21%	$54,707.50	$6,156.33	$4,293.50	$2,977.75	$1,546.58	$1,315.75	$6,156.33
5	V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	$131,575.00	UE	21%	$103,944.25	$11,697.02	$8,157.65	$5,657.73	$2,938.51	$2,499.93	$11,697.02
5	V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	$173,125.00	UE	21%	$136,768.75	$15,390.81	$10,733.75	$7,444.38	$3,866.46	$3,289.38	$15,390.81
5	V6-PS6FX-800U-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	$333,645.00	UE	21%	$263,579.55	$29,661.04	$20,685.99	$14,346.74	$7,451.41	$6,339.26	$29,661.04
5	VDMM1GCUAS	1GBE DM MODULE 4 PORT FOR VNX5300	$0.00	UE	21%	$0.00	$100.00	$70.00	$0.00	$30.00	$0.00	$100.00
5	VDMM1GCUOPAS	1GBE DM MODULE 2 CU 2 OP PORTS - VNX5300	$0.00	UE	21%	$0.00	$140.00	$98.00	$0.00	$42.00	$0.00	$140.00
5	VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	$1,960.00	UE	21%	$1,548.40	$196.00	$137.20	$0.00	$58.80	$0.00	$196.00
5	VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	$1,400.00	UE	21%	$1,106.00	$140.00	$98.00	$0.00	$42.00	$0.00	$140.00
5	VDMMXG20PAS	10GBE 2 OP MODULE (2 SFP+) - VNX5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDMMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT	$0.00	UE	21%	$0.00	$300.00	$210.00	$0.00	$90.00	$0.00	$300.00
5	VDMMXG2OPBAS	VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY	$0.00	UE	21%	$0.00	$300.00	$210.00	$0.00	$90.00	$0.00	$300.00
5	VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	$4,200.00	UE	21%	$3,318.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	$0.00	UE	21%	$0.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	VDMMXG2TWAS	10GBE 2 OP MODULE (TWINAX) FOR VNX5300	$0.00	UE	21%	$0.00	$200.00	$140.00	$0.00	$60.00	$0.00	$200.00
5	VDMMXG2TWBAS	VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY	$0.00	UE	21%	$0.00	$200.00	$140.00	$0.00	$60.00	$0.00	$200.00
5	VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	$2,800.00	UE	21%	$2,212.00	$280.00	$196.00	$0.00	$84.00	$0.00	$280.00
5	VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	$0.00	UE	21%	$0.00	$280.00	$196.00	$0.00	$84.00	$0.00	$280.00
5	VDMMXGTAS	VNX5300 10GBASE-T DM MODULE 2 PORT	$0.00	UE	21%	$0.00	$300.00	$210.00	$0.00	$90.00	$0.00	$300.00
5	VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	$3,640.00	UE	21%	$2,875.60	$364.00	$254.80	$0.00	$109.20	$0.00	$364.00
5	VJ-DS07-030	3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE	$1,175.00	UE	21%	$928.25	$141.00	$98.70	$0.00	$35.25	$0.00	$141.00
5	VJ-VS07-020	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	$735.00	UE	21%	$580.65	$88.20	$61.74	$0.00	$22.05	$0.00	$88.20
5	VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	$1,175.00	UE	21%	$928.25	$141.00	$98.70	$0.00	$35.25	$0.00	$141.00
5	VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	$630.00	UE	21%	$497.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-10GSFPCRU	10Gb SFP qty 1 for iSCSI connection	$630.00	UE	21%	$497.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-10OPTSFP	4 port 10GbE Optical IO module	$2,400.00	UE	21%	$1,896.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-10OPTTWN	4 port 10GbE TwinAx IO module	$2,640.00	UE	21%	$2,085.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	$1,200.00	UE	21%	$948.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-16GSFPCRU	16Gb SFP qty 1 for FC connection	$1,200.00	UE	21%	$948.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX16K-1GB-IO	4 port 1GbE IO Module	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	$150.00	UE	21%	$118.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	$500.00	UE	21%	$395.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-8GFC	4 Port 8GB Fibre Channel IO Module	$1,260.00	UE	21%	$995.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-8GSFP	8Gb SFP qty 4 for FC connection	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-8GSFPCRU	8Gb SFP qty 1 for FC connection	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-B12	VNXe1600 ;2xSP DPE;12x3.5, no SFP, Twin	$5,500.00	UE	21%	$4,345.00	$1,000.00	$770.00	$615.00	$333.33	$76.66	$1,000.00
5	VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXEnet	$6,875.00	UE	21%	$5,431.25	$1,000.00	$770.00	$615.00	$333.33	$76.66	$1,000.00
5	VNX16K-B25	VNXe1600 ;2xSP DPE;25x2.5, no SFP, Twin	$5,500.00	UE	21%	$4,345.00	$1,000.00	$770.00	$615.00	$333.33	$76.66	$1,000.00
5	VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5;noSFP;TWAXEnet	$6,875.00	UE	21%	$5,431.25	$1,000.00	$770.00	$615.00	$333.33	$76.66	$1,000.00
5	VNX16K-BBU	BATTERY BACKUP UNIT	$200.00	UE	21%	$158.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	$240.00	UE	21%	$189.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	$240.00	UE	21%	$189.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-BC-FM	Fan Module BC	$300.00	UE	21%	$237.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	$1,890.00	UE	21%	$1,493.10	$625.00	$400.00	$300.00	$341.66	$133.33	$625.00
5	VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	$2,550.00	UE	21%	$2,014.50	$625.00	$400.00	$300.00	$341.66	$133.33	$625.00
5	VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	$1,890.00	UE	21%	$1,493.10	$1,250.00	$800.00	$600.00	$416.66	$266.66	$1,250.00
5	VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	$2,550.00	UE	21%	$2,014.50	$1,250.00	$800.00	$600.00	$416.66	$266.66	$1,250.00
5	VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	$1,985.00	UE	21%	$1,568.15	$1,250.00	$800.00	$600.00	$416.66	$266.66	$1,250.00
5	VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	$2,678.00	UE	21%	$2,115.62	$1,250.00	$800.00	$600.00	$416.66	$266.66	$1,250.00
5	VNX16K-EMCKIT12	VNXe1600 Install Kit for 12 Drive DPE	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-EMCKIT25	VNXe1600 Install Kit for 25 Drive DPE	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	$1,775.00	UE	21%	$1,402.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	$1,775.00	UE	21%	$1,402.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	$360.00	UE	21%	$284.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	$900.00	UE	21%	$711.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	$540.00	UE	21%	$426.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	$1,350.00	UE	21%	$1,066.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	$270.00	UE	21%	$213.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	$125.00	UE	21%	$98.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	$140.00	UE	21%	$110.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	$180.00	UE	21%	$142.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	$115.00	UE	21%	$90.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	$125.00	UE	21%	$98.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	$145.00	UE	21%	$114.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	$485.00	UE	21%	$383.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-PWR-9	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	$980.00	UE	21%	$774.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	$1,175.00	UE	21%	$928.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	$1,440.00	UE	21%	$1,137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	$7,015.00	UE	21%	$5,541.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	$305.00	UE	21%	$240.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	$1,024.00	UE	21%	$808.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX16K-UNI	Bundled FAST Cache AND Replication=IC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX1SPSISOKIT	1.2KW SPS; MUSTANG&SPITFIRE; ISO INST KT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	$20.00	UE	21%	$15.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX2SPSISOKIT	2KW SPS; MUSTANG&SPITFIRE; ISO INST KIT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	$24.00	UE	21%	$18.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	$28.00	UE	21%	$22.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	$4,880.00	UE	21%	$3,855.20	$488.00	$341.60	$0.00	$146.40	$0.00	$488.00
5	VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	$4,880.00	UE	21%	$3,855.20	$488.00	$341.60	$0.00	$146.40	$0.00	$488.00
5	VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	$4,880.00	UE	21%	$3,855.20	$488.00	$341.60	$0.00	$146.40	$0.00	$488.00
5	VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	$5,863.00	UE	21%	$4,631.77	$586.30	$410.41	$0.00	$175.89	$0.00	$586.30
5	VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	$5,863.00	UE	21%	$4,631.77	$586.30	$410.41	$0.00	$175.89	$0.00	$586.30
5	VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	$5,863.00	UE	21%	$4,631.77	$586.30	$410.41	$0.00	$175.89	$0.00	$586.30
5	VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	$5,993.00	UE	21%	$4,734.47	$599.30	$419.51	$0.00	$179.79	$0.00	$599.30
5	VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	$6,477.00	UE	21%	$5,116.83	$647.70	$453.39	$0.00	$194.31	$0.00	$647.70
5	VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	$6,354.00	UE	21%	$5,019.66	$635.40	$444.78	$0.00	$190.62	$0.00	$635.40
5	VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	$7,573.00	UE	21%	$5,982.67	$757.30	$530.11	$0.00	$227.19	$0.00	$757.30
5	VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	$6,373.00	UE	21%	$5,034.67	$637.30	$446.11	$0.00	$191.19	$0.00	$637.30
5	VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	$6,373.00	UE	21%	$5,034.67	$637.30	$446.11	$0.00	$191.19	$0.00	$637.30
5	VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	$6,708.00	UE	21%	$5,299.32	$670.80	$469.56	$0.00	$201.24	$0.00	$670.80
5	VNX51259010FN	VNX5100 DPE 25X2.5" DRV-F I 6x900G 10K	$8,538.00	UE	21%	$6,745.02	$853.80	$597.66	$0.00	$256.14	$0.00	$853.80
5	VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	$10,500.00	UE	21%	$8,295.00	$1,050.00	$735.00	$0.00	$315.00	$0.00	$1,050.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5153ISOKIT	SENTRY 15 BLOCK; VNX; ISO KIT	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	$6,353.00	UE	21%	$5,018.87	$635.30	$444.71	$0.00	$190.59	$0.00	$635.30
5	VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	$6,353.00	UE	21%	$5,018.87	$635.30	$444.71	$0.00	$190.59	$0.00	$635.30
5	VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	$7,843.00	UE	21%	$6,195.97	$784.30	$549.01	$0.00	$235.29	$0.00	$784.30
5	VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	$7,843.00	UE	21%	$6,195.97	$784.30	$549.01	$0.00	$235.29	$0.00	$784.30
5	VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	$9,674.00	UE	21%	$7,642.46	$967.40	$677.18	$0.00	$290.22	$0.00	$967.40
5	VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	$5,993.00	UE	21%	$4,734.47	$599.30	$419.51	$0.00	$179.79	$0.00	$599.30
5	VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	$6,321.00	UE	21%	$4,993.59	$632.10	$442.47	$0.00	$189.63	$0.00	$632.10
5	VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	$5,993.00	UE	21%	$4,734.47	$599.30	$419.51	$0.00	$179.79	$0.00	$599.30
5	VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	$5,993.00	UE	21%	$4,734.47	$599.30	$419.51	$0.00	$179.79	$0.00	$599.30
5	VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	$6,477.00	UE	21%	$5,116.83	$647.70	$453.39	$0.00	$194.31	$0.00	$647.70
5	VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	$6,812.00	UE	21%	$5,381.48	$681.20	$476.84	$0.00	$204.36	$0.00	$681.20
5	VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	$6,477.00	UE	21%	$5,116.83	$647.70	$453.39	$0.00	$194.31	$0.00	$647.70
5	VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	$6,477.00	UE	21%	$5,116.83	$647.70	$453.39	$0.00	$194.31	$0.00	$647.70
5	VNX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	$9,517.00	UE	21%	$7,518.43	$951.70	$666.19	$0.00	$285.51	$0.00	$951.70
5	VNX51D153T72F	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	$9,517.00	UE	21%	$7,518.43	$951.70	$666.19	$0.00	$285.51	$0.00	$951.70
5	VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	$12,076.00	UE	21%	$9,540.04	$1,207.60	$845.32	$0.00	$362.28	$0.00	$1,207.60
5	VNX51D154T72	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	$11,420.00	UE	21%	$9,021.80	$1,142.00	$799.40	$0.00	$342.60	$0.00	$1,142.00
5	VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	$11,420.00	UE	21%	$9,021.80	$1,142.00	$799.40	$0.00	$342.60	$0.00	$1,142.00
5	VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	$14,491.00	UE	21%	$11,447.89	$1,449.10	$1,014.37	$0.00	$434.73	$0.00	$1,449.10
5	VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	$6,354.00	UE	21%	$5,019.66	$635.40	$444.78	$0.00	$190.62	$0.00	$635.40
5	VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	$6,710.00	UE	21%	$5,300.90	$671.00	$469.70	$0.00	$201.30	$0.00	$671.00
5	VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	$6,354.00	UE	21%	$5,019.66	$635.40	$444.78	$0.00	$190.62	$0.00	$635.40
5	VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	$6,354.00	UE	21%	$5,019.66	$635.40	$444.78	$0.00	$190.62	$0.00	$635.40
5	VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	$7,573.00	UE	21%	$5,982.67	$757.30	$530.11	$0.00	$227.19	$0.00	$757.30
5	VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	$7,970.00	UE	21%	$6,296.30	$797.00	$557.90	$0.00	$239.10	$0.00	$797.00
5	VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	$7,573.00	UE	21%	$5,982.67	$757.30	$530.11	$0.00	$227.19	$0.00	$757.30
5	VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	$7,573.00	UE	21%	$5,982.67	$757.30	$530.11	$0.00	$227.19	$0.00	$757.30
5	VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	$7,903.00	UE	21%	$6,243.37	$790.30	$553.21	$0.00	$237.09	$0.00	$790.30
5	VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	$8,822.00	UE	21%	$6,969.38	$882.20	$617.54	$0.00	$264.66	$0.00	$882.20
5	VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	$7,903.00	UE	21%	$6,243.37	$790.30	$553.21	$0.00	$237.09	$0.00	$790.30
5	VNX51D159010FN	VNX5100 DPE 15X3.5" DRV-F I 6x900G 10K	$8,377.00	UE	21%	$6,617.83	$837.70	$586.39	$0.00	$251.31	$0.00	$837.70
5	VNX51D159010N	VNX5100 DPE 15X3.5" DRV-E R 6x900G 10K	$8,377.00	UE	21%	$6,617.83	$837.70	$586.39	$0.00	$251.31	$0.00	$837.70
5	VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	$6,373.00	UE	21%	$5,034.67	$637.30	$446.11	$0.00	$191.19	$0.00	$637.30
5	VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	$6,722.00	UE	21%	$5,310.38	$672.20	$470.54	$0.00	$201.66	$0.00	$672.20
5	VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	$6,373.00	UE	21%	$5,034.67	$637.30	$446.11	$0.00	$191.19	$0.00	$637.30
5	VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	$6,373.00	UE	21%	$5,034.67	$637.30	$446.11	$0.00	$191.19	$0.00	$637.30
5	VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMCRK 6X600G 10K	$6,708.00	UE	21%	$5,299.32	$670.80	$469.56	$0.00	$201.24	$0.00	$670.80
5	VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	$7,092.00	UE	21%	$5,602.68	$709.20	$496.44	$0.00	$212.76	$0.00	$709.20
5	VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	$6,708.00	UE	21%	$5,299.32	$670.80	$469.56	$0.00	$201.24	$0.00	$670.80
5	VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	$6,708.00	UE	21%	$5,299.32	$670.80	$469.56	$0.00	$201.24	$0.00	$670.80
5	VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	$8,093.00	UE	21%	$6,393.47	$809.30	$566.51	$0.00	$242.79	$0.00	$809.30
5	VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	$8,991.00	UE	21%	$7,102.89	$899.10	$629.37	$0.00	$269.73	$0.00	$899.10
5	VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	$8,093.00	UE	21%	$6,393.47	$809.30	$566.51	$0.00	$242.79	$0.00	$809.30
5	VNX51D259010N	VNX5100 DPE 25X2.5" DRV-E R 6x900G 10K	$8,538.00	UE	21%	$6,745.02	$853.80	$597.66	$0.00	$256.14	$0.00	$853.80
5	VNX51-KIT	DOCUMENTATION KIT FOR VNX5100	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5300CS	VNX5300 CONTROL STATION - EMC RACK	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	$0.00	UE	21%	$0.00	$130.90	$91.63	$0.00	$39.27	$0.00	$130.90
5	VNX5300CS2M	VNX5300 2ND CONTROL STATION - Mini RACK	$0.00	UE	21%	$0.00	$130.90	$91.63	$0.00	$39.27	$0.00	$130.90
5	VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	$1,833.00	UE	21%	$1,448.07	$183.30	$128.31	$0.00	$54.99	$0.00	$183.30
5	VNX5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	$1,440.00	UE	21%	$1,137.60	$144.00	$100.80	$0.00	$43.20	$0.00	$144.00
5	VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	$2,016.00	UE	21%	$1,592.64	$201.60	$141.12	$0.00	$60.48	$0.00	$201.60
5	VNX5300CSU	VNX5300 CONTROL STATION FOR FIELD UPG	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	$0.00	UE	21%	$0.00	$149.90	$104.93	$0.00	$44.97	$0.00	$149.90
5	VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	$2,226.00	UE	21%	$1,758.54	$222.60	$155.82	$0.00	$66.78	$0.00	$222.60
5	VNX5300DMEMD	VNX5300 DME SINGLE DM FC SLIC MR DC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5300DMEU	VNX5300 DME: 1 DATA MOVER+FC SLIC-UPG	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK	$0.00	UE	21%	$0.00	$149.90	$104.93	$0.00	$44.97	$0.00	$149.90
5	VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	$1,649.00	UE	21%	$1,302.71	$164.90	$115.43	$0.00	$49.47	$0.00	$164.90
5	VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	$2,024.00	UE	21%	$1,598.96	$202.40	$141.68	$0.00	$60.72	$0.00	$202.40
5	VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	$9,385.00	UE	21%	$7,414.15	$938.50	$656.95	$0.00	$281.55	$0.00	$938.50
5	VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	$9,385.00	UE	21%	$7,414.15	$938.50	$656.95	$0.00	$281.55	$0.00	$938.50
5	VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	$9,385.00	UE	21%	$7,414.15	$938.50	$656.95	$0.00	$281.55	$0.00	$938.50
5	VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	$9,385.00	UE	21%	$7,414.15	$938.50	$656.95	$0.00	$281.55	$0.00	$938.50
5	VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	$10,370.00	UE	21%	$8,192.30	$1,037.00	$725.90	$0.00	$311.10	$0.00	$1,037.00
5	VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	$10,370.00	UE	21%	$8,192.30	$1,037.00	$725.90	$0.00	$311.10	$0.00	$1,037.00
5	VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	$10,370.00	UE	21%	$8,192.30	$1,037.00	$725.90	$0.00	$311.10	$0.00	$1,037.00
5	VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	$10,059.00	UE	21%	$7,946.61	$1,005.90	$704.13	$0.00	$301.77	$0.00	$1,005.90
5	VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	$4,988.00	UE	21%	$3,940.52	$897.84	$798.08	$0.00	$0.00	$0.00	$897.84
5	VNX53D151T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X1T	$0.00	UE	21%	$0.00	$1,360.60	$952.42	$0.00	$408.18	$0.00	$1,360.60
5	VNX53D151T72F	VNX5300 DPE; 15X3.5 DRV-FLD IN 6X1T	$0.00	UE	21%	$0.00	$1,360.60	$952.42	$0.00	$408.18	$0.00	$1,360.60
5	VNX53D151T72M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 6X1T	$0.00	UE	21%	$0.00	$1,360.60	$952.42	$0.00	$408.18	$0.00	$1,360.60
5	VNX53D152T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X2TB	$0.00	UE	21%	$0.00	$1,487.10	$1,040.97	$0.00	$446.13	$0.00	$1,487.10
5	VNX53D152T72F	VNX5300 DPE; 15X3.5 DRV-FLD INST 6 X 2T	$0.00	UE	21%	$0.00	$1,487.10	$1,040.97	$0.00	$446.13	$0.00	$1,487.10
5	VNX53D152T72M	VNX5300 DPE; 15X3.5 DRVS - 6X2TB 7200	$0.00	UE	21%	$0.00	$1,487.10	$1,040.97	$0.00	$446.13	$0.00	$1,487.10
5	VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	$17,054.00	UE	21%	$13,472.66	$1,705.40	$1,193.78	$0.00	$511.62	$0.00	$1,705.40
5	VNX53D153010	VNX5300 DPE; 15X3.5 DRV; ER 8X300G 10K	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40
5	VNX53D153010D	VNX5300 DPE; 15X3.5 DRV-DC 8X300G 10K	$0.00	UE	21%	$0.00	$1,460.40	$1,022.28	$0.00	$438.12	$0.00	$1,460.40
5	VNX53D153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 10K	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40
5	VNX53D153010M	VNX5300 DPE; 15X3.5 DRIVES - 8X300G 10K	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53D153015D	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	$0.00	UE	21%	$0.00	$1,646.00	$1,152.20	$0.00	$493.80	$0.00	$1,646.00
5	VNX53D153015F	VNX5300 DPE; 15X3.5 DRIVES-FLD IN 8X300	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53D153015M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 8X300G	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	$15,334.00	UE	21%	$12,113.86	$1,533.40	$1,073.38	$0.00	$460.02	$0.00	$1,533.40
5	VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	$17,257.00	UE	21%	$13,633.03	$1,725.70	$1,207.99	$0.00	$517.71	$0.00	$1,725.70
5	VNX53D153T72	VNX5300 DPE; 15X3.5; 6X3TB DRV EMC RACK	$0.00	UE	21%	$0.00	$1,775.90	$1,243.13	$0.00	$532.77	$0.00	$1,775.90
5	VNX53D153T72F	VNX5300 DPE;15X3.5 6X3TB DRV - FIELD INS	$0.00	UE	21%	$0.00	$1,775.90	$1,243.13	$0.00	$532.77	$0.00	$1,775.90
5	VNX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	$0.00	UE	21%	$0.00	$1,775.90	$1,243.13	$0.00	$532.77	$0.00	$1,775.90
5	VNX53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	$20,736.00	UE	21%	$16,381.44	$2,073.60	$1,451.52	$0.00	$622.08	$0.00	$2,073.60
5	VNX53D154T72	VNX5300 DPE; 15X3.5; 6X4TB DRV EMC RACK	$0.00	UE	21%	$0.00	$2,131.10	$1,491.77	$0.00	$639.33	$0.00	$2,131.10
5	VNX53D154T72F	VNX5300 DPE;15X3.5 6X4TB DRV - FIELD INS	$0.00	UE	21%	$0.00	$2,131.10	$1,491.77	$0.00	$639.33	$0.00	$2,131.10
5	VNX53D154T72M	VNX5300 DPE 15X3.5 4TBX6 DRV- MINI RACK	$0.00	UE	21%	$0.00	$2,131.10	$1,491.77	$0.00	$639.33	$0.00	$2,131.10
5	VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	$24,883.00	UE	21%	$19,657.57	$2,488.30	$1,741.81	$0.00	$746.49	$0.00	$2,488.30
5	VNX53D156010	VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53D156010D	VNX5300 DPE; 15X3.5 DRV-DC 8X600GB 10K	$0.00	UE	21%	$0.00	$1,702.90	$1,192.03	$0.00	$510.87	$0.00	$1,702.90
5	VNX53D156010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X600 10K	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53D156010M	VNX5300 DPE;15X3.5 DRIVES - 8X600G 10K	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53D156015	VNX5300 DPE; 15X3.5 DRV E R 8X600G 15K	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53D156015D	VNX5300 DPE; 15X3.5 DRV-DC 8X600G 15K	$0.00	UE	21%	$0.00	$2,226.00	$1,558.20	$0.00	$667.80	$0.00	$2,226.00
5	VNX53D156015F	VNX5300 DPE; 15X3.5 DRV FD IN 8X600 15K	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53D156015M	VNX5300 DPE, 15X3.5 DRIVES - 8X600G, 15K	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	$17,895.00	UE	21%	$14,137.05	$1,789.50	$1,252.65	$0.00	$536.85	$0.00	$1,789.50
5	VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	$23,347.00	UE	21%	$18,444.13	$2,334.70	$1,634.29	$0.00	$700.41	$0.00	$2,334.70
5	VNX53D159010	VNX5300 DPE; 15X 3.5 DRV 8 X 900 10K EMC	$0.00	UE	21%	$0.00	$2,172.30	$1,520.61	$0.00	$651.69	$0.00	$2,172.30
5	VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	$23,473.00	UE	21%	$18,543.67	$2,347.30	$1,643.11	$0.00	$704.19	$0.00	$2,347.30
5	VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	$0.00	UE	21%	$0.00	$2,172.30	$1,520.61	$0.00	$651.69	$0.00	$2,172.30
5	VNX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	$0.00	UE	21%	$0.00	$2,172.30	$1,520.61	$0.00	$651.69	$0.00	$2,172.30
5	VNX53D253010	VNX5300 DPE; 25X2.5 DRV-E R 8X300G 10K	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53D253010D	VNX5300 DPE; 25X2.5 DRV-DC 8 X 300G 10K	$0.00	UE	21%	$0.00	$1,530.40	$1,071.28	$0.00	$459.12	$0.00	$1,530.40
5	VNX53D253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 10K	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53D253010M	VNX5300 DPE; 25X2.5 DRIVE - 8X300G 10K	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	$16,076.00	UE	21%	$12,700.04	$1,607.60	$1,125.32	$0.00	$482.28	$0.00	$1,607.60
5	VNX53D256010	VNX5300 DPE; 25X2.5 DRV-E R 8X600G 10K	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53D256010D	VNX5300 DPE; 25X2.5 DRV-DC 8X600GB 10K	$0.00	UE	21%	$0.00	$1,750.60	$1,225.42	$0.00	$525.18	$0.00	$1,750.60
5	VNX53D256010F	VNX5300 DPE; 25X2.5 DRV-FD IN 8X600 10K	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53D256010M	VNX5300 DPE; 25X2.5 DRIVE - 8X600G 10K	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	$18,408.00	UE	21%	$14,542.32	$1,840.80	$1,288.56	$0.00	$552.24	$0.00	$1,840.80
5	VNX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRCK	$0.00	UE	21%	$0.00	$1,892.70	$1,324.89	$0.00	$567.81	$0.00	$1,892.70
5	VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	$20,496.00	UE	21%	$16,191.84	$2,049.60	$1,434.72	$0.00	$614.88	$0.00	$2,049.60
5	VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	$0.00	UE	21%	$0.00	$1,892.70	$1,324.89	$0.00	$567.81	$0.00	$1,892.70
5	VNX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	$0.00	UE	21%	$0.00	$1,892.70	$1,324.89	$0.00	$567.81	$0.00	$1,892.70
5	VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	$21,023.00	UE	21%	$16,608.17	$2,102.30	$1,471.61	$0.00	$630.69	$0.00	$2,102.30
5	VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	$6,413.00	UE	21%	$5,066.27	$0.00	$1,026.08	$0.00	$0.00	$0.00	$0.00
5	VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX53N153010	VNX5300 DPE; 15X3.5 DRV-EMC RCK 8X300G N	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40
5	VNX53N153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40
5	VNX53N153010M	VNX5300 DPE; 15X3.5 DRV-8X300G 10K N	$0.00	UE	21%	$0.00	$1,387.40	$971.18	$0.00	$416.22	$0.00	$1,387.40
5	VNX53N153015	VNX5300 DPE; 15X3.5 DRV-E R 8X300G 15K N	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53N153015F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53N153015M	VNX5300 DPE; 15X3.5 DRV-8X300G 15K NEBS	$0.00	UE	21%	$0.00	$1,558.30	$1,090.81	$0.00	$467.49	$0.00	$1,558.30
5	VNX53N156010	VNX5300 DPE; 15X3.5 DRV E R 8X600G 10K N	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53N156010F	VNX5300 DPE; 15X3.5 DRV F I 8X600 10K N	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53N156010M	VNX5300 DPE; 15X3.5 DRV-8X600G 10K N	$0.00	UE	21%	$0.00	$1,616.30	$1,131.41	$0.00	$484.89	$0.00	$1,616.30
5	VNX53N156015	VNX5300 DPE; 15X3.5 DRV E R 8X600 15K N	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53N156015F	VNX5300 DPE;15X3.5 DRV-FLD IN 8X600 N	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53N156015M	VNX5300 DPE; 15X3.5 DRV-8X600G 15K NEBS	$0.00	UE	21%	$0.00	$2,117.30	$1,482.11	$0.00	$635.19	$0.00	$2,117.30
5	VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	$22,355.00	UE	21%	$17,660.45	$2,235.50	$1,564.85	$0.00	$670.65	$0.00	$2,235.50
5	VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	$22,355.00	UE	21%	$17,660.45	$2,235.50	$1,564.85	$0.00	$670.65	$0.00	$2,235.50
5	VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	$22,355.00	UE	21%	$17,660.45	$2,235.50	$1,564.85	$0.00	$670.65	$0.00	$2,235.50
5	VNX53N253010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X300G N	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53N253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 N	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53N253010M	VNX5300 DPE; 25X2.5 DRV-8X300G 10K N	$0.00	UE	21%	$0.00	$1,453.20	$1,017.24	$0.00	$435.96	$0.00	$1,453.20
5	VNX53N256010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X600G N	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53N256010F	VNX5300 DPE; 25X2.5 DRV-FLD INST 8X600 N	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53N256010M	VNX5300 DPE; 25X2.5 DRV-8X600G 10K NEBS	$0.00	UE	21%	$0.00	$1,660.40	$1,162.28	$0.00	$498.12	$0.00	$1,660.40
5	VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	$19,520.00	UE	21%	$15,420.80	$1,952.00	$1,366.40	$0.00	$585.60	$0.00	$1,952.00
5	VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	$19,520.00	UE	21%	$15,420.80	$1,952.00	$1,366.40	$0.00	$585.60	$0.00	$1,952.00
5	VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	$19,520.00	UE	21%	$15,420.80	$1,952.00	$1,366.40	$0.00	$585.60	$0.00	$1,952.00
5	VNXC51D151T72F	VNX5100 DPE;15X3.5"" DS;4X1TB 7200K;FLD	$5,977.00	UE	21%	$4,721.83	$597.70	$418.39	$0.00	$179.31	$0.00	$597.70
5	VNXC51D152T72F	VNX5100 DPE;15X3.5"" DS;4X2TB 7200K;FLD	$7,167.00	UE	21%	$5,661.93	$716.70	$501.69	$0.00	$215.01	$0.00	$716.70
5	VNXC51D153T72F	VNX5100 DPE;15X3.5"" DS;4X3TB 7200K;FLD	$8,537.00	UE	21%	$6,744.23	$853.70	$597.59	$0.00	$256.11	$0.00	$853.70
5	VNXC51D154T72F	VNX5100 DPE;15X3.5"" DS;4X4TB 7200K;FLD	$10,204.00	UE	21%	$8,061.16	$1,020.40	$714.28	$0.00	$306.12	$0.00	$1,020.40
5	VNXC51D156010F	VNX5100 DPE;15X3.5" DS;4x600GB 10K;FLD	$5,698.00	UE	21%	$4,501.42	$569.80	$398.86	$0.00	$170.94	$0.00	$569.80
5	VNXC51D156015F	VNX5100 DPE;15X3.5"" DS;4x600GB 15K;FLD	$6,741.00	UE	21%	$5,325.39	$674.10	$471.87	$0.00	$202.23	$0.00	$674.10
5	VNXC51D159010F	VNX5100 DPE;15X3.5" DS;4x900GB 10K;FLD	$6,975.00	UE	21%	$5,510.25	$697.50	$488.25	$0.00	$209.25	$0.00	$697.50
5	VNXC51D256010F	VNX5100 DPE;25X2.5"" DS;4X600GB 10K;FLD	$6,092.00	UE	21%	$4,812.68	$609.20	$426.44	$0.00	$182.76	$0.00	$609.20
5	VNXC51D259010F	VNX5100 DPE;25X2.5" DS;4X900GB 10K;FLD	$7,225.00	UE	21%	$5,707.75	$722.50	$505.75	$0.00	$216.75	$0.00	$722.50
5	VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	$136.00	UE	21%	$107.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	$60.00	UE	21%	$47.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	$60.00	UE	21%	$47.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$59.00	UE	21%	$46.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	$60.00	UE	21%	$47.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	$120.00	UE	21%	$94.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	$120.00	UE	21%	$94.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDPERESS	VNX5300 SPACE Res DME+CS IN EMC RACK	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXECAPTB	VNXE OE PER TB HI CAP FOR VNXe3200	$195.00	UE	21%	$154.05	$14.00	$14.00	$14.00	$0.00	$0.00	$14.00
5	VNXECAPTBU	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	$195.00	UE	21%	$154.05	$35.10	$31.20	$27.30	$0.00	$0.00	$35.10
5	VNXE-LS-SN	VNXe LICENSE SOLUTION PSNT AS LAC	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXE-LS-UPG	VNXe LICENSE SOLUTION UPGRADE	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	$270.00	UE	21%	$213.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	$140.00	UE	21%	$110.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	$115.00	UE	21%	$90.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	$145.00	UE	21%	$114.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	$125.00	UE	21%	$98.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	$180.00	UE	21%	$142.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	$125.00	UE	21%	$98.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXEPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	$428.00	UE	21%	$338.12	$37.00	$37.00	$37.00	$0.00	$0.00	$37.00
5	VNXEPERFTBU	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	$428.00	UE	21%	$338.12	$37.00	$37.00	$37.00	$0.00	$0.00	$37.00
5	VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	$400.00	UE	21%	$316.00	$40.00	$28.00	$0.00	$12.00	$0.00	$40.00
5	VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	$228.00	UE	21%	$180.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	$116.00	UE	21%	$91.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC	$92.00	UE	21%	$72.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	$124.00	UE	21%	$97.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	$100.00	UE	21%	$79.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	$156.00	UE	21%	$123.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	$104.00	UE	21%	$82.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	$1,680.00	UE	21%	$1,327.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-RPHW3-G4U	GEN4 RPA FOR VNX5100; VNX5300 ADD ONLY	$0.00	UE	21%	$0.00	$754.00	$527.80	$0.00	$226.20	$0.00	$754.00
5	VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	$13,170.00	UE	21%	$10,404.30	$1,317.00	$921.90	$0.00	$395.10	$0.00	$1,317.00
5	VNX-RPHW3-G6T	RPA FOR VNX v51, v53	$19,250.00	UE	21%	$15,207.50	$1,925.00	$1,347.50	$0.00	$577.50	$0.00	$1,925.00
5	VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	$120.00	UE	21%	$94.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	$492.00	UE	21%	$388.68	$49.20	$34.44	$0.00	$14.76	$0.00	$49.20
5	VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	$664.00	UE	21%	$524.56	$66.40	$46.48	$0.00	$19.92	$0.00	$66.40
5	VPAK-V51	TOTAL VALUE PACK for VNX5100	$0.00	UE	21%	$0.00	$2,085.12	$1,853.44	$0.00	$0.00	$0.00	$2,085.12
5	VSPEX_CONSOLE	Front panel console for VSPEX rack	$350.00	UE	21%	$276.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSPM1GI4CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	$2,000.00	UE	21%	$1,580.00	$200.00	$140.00	$0.00	$60.00	$0.00	$200.00
5	VSPM1GI4CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	$2,800.00	UE	21%	$2,212.00	$280.00	$196.00	$0.00	$84.00	$0.00	$280.00
5	VSPM6GS4AS	VNX5300 4 PT 6G SAS FE IO MODULE PAIR	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	$2,500.00	UE	21%	$1,975.00	$250.00	$175.00	$0.00	$75.00	$0.00	$250.00
5	VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	$3,500.00	UE	21%	$2,765.00	$350.00	$245.00	$0.00	$105.00	$0.00	$350.00
5	VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	$1,920.00	UE	21%	$1,516.80	$192.00	$134.40	$0.00	$57.60	$0.00	$192.00
5	VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	$2,688.00	UE	21%	$2,123.52	$268.80	$188.16	$0.00	$80.64	$0.00	$268.80
5	VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	$1,680.00	UE	21%	$1,327.20	$168.00	$117.60	$0.00	$50.40	$0.00	$168.00
5	VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	$2,352.00	UE	21%	$1,858.08	$235.20	$164.64	$0.00	$70.56	$0.00	$235.20
5	VSPMXGI2AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	$4,800.00	UE	21%	$3,792.00	$480.00	$336.00	$0.00	$144.00	$0.00	$480.00
5	VSPMXGI2CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	$3,000.00	UE	21%	$2,370.00	$300.00	$210.00	$0.00	$90.00	$0.00	$300.00
5	VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	$4,200.00	UE	21%	$3,318.00	$420.00	$294.00	$0.00	$126.00	$0.00	$420.00
5	VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	$4,000.00	UE	21%	$3,160.00	$400.00	$280.00	$0.00	$120.00	$0.00	$400.00
5	VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U	$5,600.00	UE	21%	$4,424.00	$560.00	$392.00	$0.00	$168.00	$0.00	$560.00
5	VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	$6,720.00	UE	21%	$5,308.80	$672.00	$470.40	$0.00	$201.60	$0.00	$672.00
5	VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	$11,815.00	UE	21%	$9,333.85	$992.46	$992.46	$708.90	$0.00	$0.00	$992.46
5	VSS16K-EMCKIT12	VSS1600 Install Kit for 12 Drive DPE	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	$17,125.00	UE	21%	$13,528.75	$1,198.75	$1,198.75	$856.25	$0.00	$0.00	$1,198.75
5	VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	$17,125.00	UE	21%	$13,528.75	$1,198.75	$1,198.75	$856.25	$0.00	$0.00	$1,198.75
5	VSS2-ERK	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	$23,383.00	UE	21%	$18,472.57	$1,636.81	$1,636.81	$1,169.15	$0.00	$0.00	$1,636.81
5	VSS2-FLD	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	$23,383.00	UE	21%	$18,472.57	$1,636.81	$1,636.81	$1,169.15	$0.00	$0.00	$1,636.81
5	VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	$1,410.00	UE	21%	$1,113.90	$98.70	$98.70	$70.50	$0.00	$0.00	$98.70
5	VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	$7,090.00	UE	21%	$5,601.10	$595.56	$595.56	$425.40	$0.00	$0.00	$595.56
5	VSS-DAE-15	VSS 15x3.5"" 6G SAS EXP DAE-EMC RACK	$1,664.00	UE	21%	$1,314.56	$116.48	$116.48	$83.20	$0.00	$0.00	$116.48
5	VSS-DAE-15F	VSS 15x3.5"" 6G SAS EXP DAE-FLD INST	$1,664.00	UE	21%	$1,314.56	$116.48	$116.48	$83.20	$0.00	$0.00	$116.48
5	VSS-KIT	Documentation Kit for VSS	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSS-RACK-40	VSS 40U RACK WITH FRONT PANEL	$1,680.00	UE	21%	$1,327.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSS-VS07-4TB	VSS 4TB NL SAS DRV-15x3.5 DRV DPE/DAE	$1,375.00	UE	21%	$1,086.25	$115.50	$115.50	$82.50	$0.00	$0.00	$115.50
5	WU-PREHWE-02	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	UE	21%	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	N/A
5	0SASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	$812.00	UM	27%	$592.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	0SASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	$1,217.00	UM	27%	$888.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	450-001-521	ViPR SUITE VNX2 Tier 1=IC	$17,880.00	UM	27%	$13,052.40	$3,218.40	$2,860.80	$0.00	$0.00	$0.00	$3,218.40
5	450-001-522	ViPR SUITE VNX2 Tier 2=IC	$27,100.00	UM	27%	$19,783.00	$4,878.00	$4,336.00	$0.00	$0.00	$0.00	$4,878.00
5	450-001-523	ViPR SUITE VNX2 Tier 3=IC	$49,540.00	UM	27%	$36,164.20	$8,917.20	$7,926.40	$0.00	$0.00	$0.00	$8,917.20
5	450-001-524	ViPR SUITE VNX2 Tier 4=IC	$93,270.00	UM	27%	$68,087.10	$16,788.60	$14,923.20	$0.00	$0.00	$0.00	$16,788.60
5	450-001-525	ViPR SUITE VNX2 Tier 5=IC	$130,790.00	UM	27%	$95,476.70	$23,542.20	$20,926.40	$0.00	$0.00	$0.00	$23,542.20
5	450-001-526	ViPR SUITE VNX2 Tier 6=IC	$202,730.00	UM	27%	$147,992.90	$36,491.40	$32,436.80	$0.00	$0.00	$0.00	$36,491.40
5	456-104-626	RecoverPoint/SE LOC for VNX8000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-627	RecoverPoint/SE REM for VNX8000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-628	RP/SE TO RP/EX LOC UG V80=IC	$23,560.00	UM	27%	$17,198.80	$4,240.80	$3,769.60	$0.00	$0.00	$0.00	$4,240.80
5	456-104-629	RP/SE TO RP/EX REM UG V80=IC	$101,310.00	UM	27%	$73,956.30	$18,235.80	$16,209.60	$0.00	$0.00	$0.00	$18,235.80
5	456-104-851	CC / PROSPHERE MGMT PKG VNX 5200 =IC	$0.00	UM	27%	$0.00	$2,340.00	$2,080.00	$0.00	$0.00	$0.00	$2,340.00
5	456-104-852	CC / PROSPHERE MGMT PKG VNX 5400 =IC	$0.00	UM	27%	$0.00	$3,726.00	$3,312.00	$0.00	$0.00	$0.00	$3,726.00
5	456-104-853	CC / PROSPHERE MGMT PKG VNX 5600 =IC	$0.00	UM	27%	$0.00	$6,156.00	$5,472.00	$0.00	$0.00	$0.00	$6,156.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-854	CC / PROSPHERE MGMT PKG VNX 5800 =IC	$0.00	UM	27%	$0.00	$11,592.00	$10,304.00	$0.00	$0.00	$0.00	$11,592.00
5	456-104-855	CC / PROSPHERE MGMT PKG VNX 7600 =IC	$0.00	UM	27%	$0.00	$18,630.00	$16,560.00	$0.00	$0.00	$0.00	$18,630.00
5	456-104-856	CC / PROSPHERE MGMT PKG VNX 8000 =IC	$0.00	UM	27%	$0.00	$27,936.00	$24,832.00	$0.00	$0.00	$0.00	$27,936.00
5	456-104-874	AppSync: VNX8000 = IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-900	Replication Manager: VNX8000 = IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-938	RP/EX LOC FRAME BASED V52 FOR VPLEX =IC	$6,670.00	UM	27%	$4,869.10	$1,200.60	$1,067.20	$0.00	$0.00	$0.00	$1,200.60
5	456-104-939	RP/EX LOC FRAME BASED V54 FOR VPLEX =IC	$11,880.00	UM	27%	$8,672.40	$2,138.40	$1,900.80	$0.00	$0.00	$0.00	$2,138.40
5	456-104-940	RP/EX LOC FRAME BASED V56 FOR VPLEX =IC	$19,730.00	UM	27%	$14,402.90	$3,551.40	$3,156.80	$0.00	$0.00	$0.00	$3,551.40
5	456-104-941	RP/EX LOC FRAME BASED V58 FOR VPLEX =IC	$27,120.00	UM	27%	$19,797.60	$4,881.60	$4,339.20	$0.00	$0.00	$0.00	$4,881.60
5	456-104-942	RP/EX LOC FRAME BASED V76 FOR VPLEX =IC	$31,190.00	UM	27%	$22,768.70	$5,614.20	$4,990.40	$0.00	$0.00	$0.00	$5,614.20
5	456-104-943	RP/EX LOC FRAME BASED V80 FOR VPLEX =IC	$47,120.00	UM	27%	$34,397.60	$8,481.60	$7,539.20	$0.00	$0.00	$0.00	$8,481.60
5	456-104-944	RP/EX REM FRAME BASED V52 FOR VPLEX =IC	$17,190.00	UM	27%	$12,548.70	$3,094.20	$2,750.40	$0.00	$0.00	$0.00	$3,094.20
5	456-104-945	RP/EX REM FRAME BASED V54 FOR VPLEX =IC	$30,630.00	UM	27%	$22,359.90	$5,513.40	$4,900.80	$0.00	$0.00	$0.00	$5,513.40
5	456-104-946	RP/EX REM FRAME BASED V56 FOR VPLEX =IC	$44,050.00	UM	27%	$32,156.50	$7,929.00	$7,048.00	$0.00	$0.00	$0.00	$7,929.00
5	456-104-947	RP/EX REM FRAME BASED V58 FOR VPLEX =IC	$67,800.00	UM	27%	$49,494.00	$12,204.00	$10,848.00	$0.00	$0.00	$0.00	$12,204.00
5	456-104-948	RP/EX REM FRAME BASED V76 FOR VPLEX =IC	$134,100.00	UM	27%	$97,893.00	$24,138.00	$21,456.00	$0.00	$0.00	$0.00	$24,138.00
5	456-104-949	RP/EX REM FRAME BASED V80 FOR VPLEX =IC	$202,610.00	UM	27%	$147,905.30	$36,469.80	$32,417.60	$0.00	$0.00	$0.00	$36,469.80
5	456-104-951	RP/EX LOC for VNX-F5000 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-952	RP/EX REM for VNX-F5000 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-954	RP/EX LOC for VNX-F7000 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-955	RP/EX REM for VNX-F7000 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-958	RP4VM REM1 for VNX STARTER PACK =IB	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-961	RP4VM REM2 for VNX STARTER PACK =IB	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	$3,335.00	UM	27%	$2,434.55	$600.30	$533.60	$0.00	$0.00	$0.00	$600.30
5	456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	$5,940.00	UM	27%	$4,336.20	$1,069.20	$950.40	$0.00	$0.00	$0.00	$1,069.20
5	456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	$9,860.00	UM	27%	$7,197.80	$1,774.80	$1,577.60	$0.00	$0.00	$0.00	$1,774.80
5	456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	$13,560.00	UM	27%	$9,898.80	$2,440.80	$2,169.60	$0.00	$0.00	$0.00	$2,440.80
5	456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	$15,590.00	UM	27%	$11,380.70	$2,806.20	$2,494.40	$0.00	$0.00	$0.00	$2,806.20
5	456-105-073	RP/SE TO RP/EX REM UG V52 = IC	$8,600.00	UM	27%	$6,278.00	$1,548.00	$1,376.00	$0.00	$0.00	$0.00	$1,548.00
5	456-105-074	RP/SE TO RP/EX REM UG V54 =IC	$15,310.00	UM	27%	$11,176.30	$2,755.80	$2,449.60	$0.00	$0.00	$0.00	$2,755.80
5	456-105-075	RP/SE TO RP/EX REM UG V56 = IC	$22,030.00	UM	27%	$16,081.90	$3,965.40	$3,524.80	$0.00	$0.00	$0.00	$3,965.40
5	456-105-076	RP/SE TO RP/EX REM UG V58 = IC	$33,900.00	UM	27%	$24,747.00	$6,102.00	$5,424.00	$0.00	$0.00	$0.00	$6,102.00
5	456-105-077	RP/SE TO RP/EX REM UG V76 = IC	$67,050.00	UM	27%	$48,946.50	$12,069.00	$10,728.00	$0.00	$0.00	$0.00	$12,069.00
5	456-105-136	AppSync for VNX5200 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-137	AppSync for VNX5400 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-138	AppSync for VNX5600 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-139	AppSync for VNX5800 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-140	AppSync for VNX7600 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-141	Replication Manager for VNX5200 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-142	Replication Manager for VNX5400 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-143	Replication Manager for VNX5600 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-144	Replication Manager for VNX5800 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-145	Replication Manager for VNX7600 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-292	SRMSUITE VNX2 TIER 1 =IC	$0.00	UM	27%	$0.00	$2,221.74	$1,974.88	$0.00	$0.00	$0.00	$2,221.74
5	456-105-293	SRMSUITE VNX2 TIER 2 =IC	$0.00	UM	27%	$0.00	$3,366.90	$2,992.80	$0.00	$0.00	$0.00	$3,366.90
5	456-105-294	SRMSUITE VNX2 TIER 3 =IC	$0.00	UM	27%	$0.00	$6,156.00	$5,472.00	$0.00	$0.00	$0.00	$6,156.00
5	456-105-295	SRMSUITE VNX2 TIER 4 =IC	$0.00	UM	27%	$0.00	$11,592.00	$10,304.00	$0.00	$0.00	$0.00	$11,592.00
5	456-105-296	SRMSUITE VNX2 TIER 5 =IC	$0.00	UM	27%	$0.00	$16,254.90	$14,448.80	$0.00	$0.00	$0.00	$16,254.90
5	456-105-297	SRMSUITE VNX2 TIER 6 =IC	$0.00	UM	27%	$0.00	$25,196.40	$22,396.80	$0.00	$0.00	$0.00	$25,196.40
5	456-105-393	SRMSUITE UPG VNX2 TIER 1 =IC	$0.00	UM	27%	$0.00	$612.00	$544.00	$0.00	$0.00	$0.00	$612.00
5	456-105-394	SRMSUITE UPG VNX2 TIER 2 =IC	$0.00	UM	27%	$0.00	$954.00	$848.00	$0.00	$0.00	$0.00	$954.00
5	456-105-395	SRMSUITE UPG VNX2 TIER 3 =IC	$0.00	UM	27%	$0.00	$1,602.00	$1,424.00	$0.00	$0.00	$0.00	$1,602.00
5	456-105-396	SRMSUITE UPG VNX2 TIER 4 =IC	$0.00	UM	27%	$0.00	$3,006.00	$2,672.00	$0.00	$0.00	$0.00	$3,006.00
5	456-105-397	SRMSUITE UPG VNX2 TIER 5 =IC	$0.00	UM	27%	$0.00	$4,842.00	$4,304.00	$0.00	$0.00	$0.00	$4,842.00
5	456-105-398	SRMSUITE UPG VNX2 TIER 6 =IC	$0.00	UM	27%	$0.00	$7,254.00	$6,448.00	$0.00	$0.00	$0.00	$7,254.00
5	456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	$0.00	UM	27%	$0.00	$1,069.20	$950.40	$0.00	$0.00	$0.00	$1,069.20
5	456-105-940	RP/EX REM FRAME BASED VNX CA=IC	$0.00	UM	27%	$0.00	$2,755.80	$2,449.60	$0.00	$0.00	$0.00	$2,755.80
5	456-106-945	VIPR SRM VNX-F5000=IC	$0.00	UM	27%	$0.00	$3,726.00	$3,312.00	$0.00	$0.00	$0.00	$3,726.00
5	456-106-946	VIPR SRM VNX-F7000=IC	$0.00	UM	27%	$0.00	$18,630.00	$16,560.00	$0.00	$0.00	$0.00	$18,630.00
5	456-107-373	VPLEX VE STD STARTER PACK 5 VM =IB	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-781	EMC Storage Analytics VNX5200 Suite=IC	$0.00	UM	27%	$0.00	$859.50	$764.00	$0.00	$0.00	$0.00	$859.50
5	456-107-782	EMC Storage Analytics VNX5400 Suite=IC	$0.00	UM	27%	$0.00	$1,367.10	$1,215.20	$0.00	$0.00	$0.00	$1,367.10
5	456-107-783	EMC Storage Analytics VNX5600 Suite=IC	$0.00	UM	27%	$0.00	$2,392.20	$2,126.40	$0.00	$0.00	$0.00	$2,392.20
5	456-107-784	EMC Storage Analytics VNX5800 Suite=IC	$0.00	UM	27%	$0.00	$3,402.00	$3,024.00	$0.00	$0.00	$0.00	$3,402.00
5	456-107-785	EMC Storage Analytics VNX7600 Suite=IC	$0.00	UM	27%	$0.00	$4,173.30	$3,709.60	$0.00	$0.00	$0.00	$4,173.30
5	456-107-786	EMC Storage Analytics VNX8000 Suite=IC	$0.00	UM	27%	$0.00	$6,305.40	$5,604.80	$0.00	$0.00	$0.00	$6,305.40
5	456-107-811	EMC Storage Analytics VNX54 Suite UPG=IC	$0.00	UM	27%	$0.00	$1,093.50	$972.00	$0.00	$0.00	$0.00	$1,093.50
5	456-107-812	EMC Storage Analytics VNX56 Suite UPG=IC	$0.00	UM	27%	$0.00	$1,913.40	$1,700.80	$0.00	$0.00	$0.00	$1,913.40
5	456-107-813	EMC Storage Analytics VNX58 Suite UPG=IC	$0.00	UM	27%	$0.00	$2,721.60	$2,419.20	$0.00	$0.00	$0.00	$2,721.60
5	456-107-814	EMC Storage Analytics VNX76 Suite UPG=IC	$0.00	UM	27%	$0.00	$3,339.00	$2,968.00	$0.00	$0.00	$0.00	$3,339.00
5	456-107-975	RP/EX LOC FRAME BASED VNX-F5000-VPLEX=IC	$6,675.00	UM	27%	$4,872.75	$1,201.50	$1,068.00	$0.00	$0.00	$0.00	$1,201.50
5	456-107-976	RP/EX REM FRAME BASED VNX-F5000-VPLEX=IC	$15,575.00	UM	27%	$11,369.75	$2,803.50	$2,492.00	$0.00	$0.00	$0.00	$2,803.50
5	456-107-977	RP/EX LOC FRAME BASED VNX-F7000-VPLEX=IC	$22,745.00	UM	27%	$16,603.85	$4,094.10	$3,639.20	$0.00	$0.00	$0.00	$4,094.10
5	456-107-978	RP/EX REM FRAME BASED VNX-F7000-VPLEX=IC	$53,065.00	UM	27%	$38,737.45	$9,551.70	$8,490.40	$0.00	$0.00	$0.00	$9,551.70
5	456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	$22,250.00	UM	27%	$16,242.50	$4,005.00	$3,560.00	$0.00	$0.00	$0.00	$4,005.00
5	456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	$75,810.00	UM	27%	$55,341.30	$13,645.80	$12,129.60	$0.00	$0.00	$0.00	$13,645.80
5	456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	$3,723.00	UM	27%	$2,717.79	$670.14	$595.68	$0.00	$0.00	$0.00	$670.14
5	456-110-531	VS SRM VNX2 TIER 1=IC	$17,880.00	UM	27%	$13,052.40	$3,218.40	$2,860.80	$0.00	$0.00	$0.00	$3,218.40
5	456-110-532	VS SRM VNX2 TIER 2=IC	$27,100.00	UM	27%	$19,783.00	$4,878.00	$4,336.00	$0.00	$0.00	$0.00	$4,878.00
5	456-110-533	VS SRM VNX2 TIER 3=IC	$49,540.00	UM	27%	$36,164.20	$8,917.20	$7,926.40	$0.00	$0.00	$0.00	$8,917.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-534	VS SRM VNX2 TIER 4=IC	$93,270.00	UM	27%	$68,087.10	$16,788.60	$14,923.20	$0.00	$0.00	$0.00	$16,788.60
5	456-110-535	VS SRM VNX2 TIER 5=IC	$130,790.00	UM	27%	$95,476.70	$23,542.20	$20,926.40	$0.00	$0.00	$0.00	$23,542.20
5	456-110-536	VS SRM VNX2 TIER 6=IC	$202,730.00	UM	27%	$147,992.90	$36,491.40	$32,436.80	$0.00	$0.00	$0.00	$36,491.40
5	456-110-537	VS VIPRC VNX2 LIC=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-691	VIPR SRM VNX2 TIER 1 =IC	$12,343.00	UM	27%	$9,010.39	$2,221.74	$1,974.88	$0.00	$0.00	$0.00	$2,221.74
5	456-110-692	VIPR SRM VNX2 TIER 2 =IC	$18,705.00	UM	27%	$13,654.65	$3,366.90	$2,992.80	$0.00	$0.00	$0.00	$3,366.90
5	456-110-693	VIPR SRM VNX2 TIER 3 =IC	$34,200.00	UM	27%	$24,966.00	$6,156.00	$5,472.00	$0.00	$0.00	$0.00	$6,156.00
5	456-110-694	VIPR SRM VNX2 TIER 4 =IC	$64,400.00	UM	27%	$47,012.00	$11,592.00	$10,304.00	$0.00	$0.00	$0.00	$11,592.00
5	456-110-695	VIPR SRM VNX2 TIER 5 =IC	$90,305.00	UM	27%	$65,922.65	$16,254.90	$14,448.80	$0.00	$0.00	$0.00	$16,254.90
5	456-110-696	VIPR SRM VNX2 TIER 6 =IC	$139,980.00	UM	27%	$102,185.40	$25,196.40	$22,396.80	$0.00	$0.00	$0.00	$25,196.40
5	456-110-815	VIPR SRM VNX-F5000=IC	$20,700.00	UM	27%	$15,111.00	$3,726.00	$3,312.00	$0.00	$0.00	$0.00	$3,726.00
5	456-110-816	VIPR SRM VNX-F7000=IC	$103,500.00	UM	27%	$75,555.00	$18,630.00	$16,560.00	$0.00	$0.00	$0.00	$18,630.00
5	456-111-274	VIPR SRM Essentials VNX2 TIER 6 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-383	RP/EX REM FRAME V57 FOR VPLEX VS6=IC	$30,630.00	UM	27%	$22,359.90	$5,513.40	$4,900.80	$0.00	$0.00	$0.00	$5,513.40
5	456-111-384	RP/EX REM FRAME V75 FOR VPLEX VS6=IC	$67,800.00	UM	27%	$49,494.00	$12,204.00	$10,848.00	$0.00	$0.00	$0.00	$12,204.00
5	456-111-387	RP/EX REM FRAME V56 FOR VPLEX VS6=IC	$17,190.00	UM	27%	$12,548.70	$3,094.20	$2,750.40	$0.00	$0.00	$0.00	$3,094.20
5	456-111-388	RP/EX REM FRAME V58 FOR VPLEX VS6=IC	$44,050.00	UM	27%	$32,156.50	$7,929.00	$7,048.00	$0.00	$0.00	$0.00	$7,929.00
5	456-111-389	RP/EX REM FRAME V76 FOR VPLEX VS6=IC	$134,100.00	UM	27%	$97,893.00	$24,138.00	$21,456.00	$0.00	$0.00	$0.00	$24,138.00
5	456-111-390	RP/EX REM FRAME V80 FOR VPLEX VS6=IC	$202,610.00	UM	27%	$147,905.30	$36,469.80	$32,417.60	$0.00	$0.00	$0.00	$36,469.80
5	456-111-394	RP/EX LOC FRAME V57 FOR VPLEX VS6=IC	$11,880.00	UM	27%	$8,672.40	$2,138.40	$1,900.80	$0.00	$0.00	$0.00	$2,138.40
5	456-111-395	RP/EX LOC FRAME V75 FOR VPLEX VS6=IC	$27,120.00	UM	27%	$19,797.60	$4,881.60	$4,339.20	$0.00	$0.00	$0.00	$4,881.60
5	456-111-398	RP/EX LOC FRAME V56 FOR VPLEX VS6=IC	$6,670.00	UM	27%	$4,869.10	$1,200.60	$1,067.20	$0.00	$0.00	$0.00	$1,200.60
5	456-111-399	RP/EX LOC FRAME V58 FOR VPLEX VS6=IC	$19,730.00	UM	27%	$14,402.90	$3,551.40	$3,156.80	$0.00	$0.00	$0.00	$3,551.40
5	456-111-400	RP/EX LOC FRAME V76 FOR VPLEX VS6=IC	$31,190.00	UM	27%	$22,768.70	$5,614.20	$4,990.40	$0.00	$0.00	$0.00	$5,614.20
5	456-111-401	RP/EX LOC FRAME V80 FOR VPLEX VS6=IC	$47,120.00	UM	27%	$34,397.60	$8,481.60	$7,539.20	$0.00	$0.00	$0.00	$8,481.60
5	456-111-464	RP/EX LOC for VNX-F5000 =IC	$6,675.00	UM	27%	$4,872.75	$1,201.50	$1,068.00	$0.00	$0.00	$0.00	$1,201.50
5	456-111-465	RP/EX REM for VNX-F5000 =IC	$15,575.00	UM	27%	$11,369.75	$2,803.50	$2,492.00	$0.00	$0.00	$0.00	$2,803.50
5	456-111-466	RP/EX LOC for VNX-F7000 =IC	$22,745.00	UM	27%	$16,603.85	$4,094.10	$3,639.20	$0.00	$0.00	$0.00	$4,094.10
5	456-111-467	RP/EX REM for VNX-F7000 =IC	$53,065.00	UM	27%	$38,737.45	$9,551.70	$8,490.40	$0.00	$0.00	$0.00	$9,551.70
5	457-101-184	APPLICATION PROTECTION FOR VNX5200=IC	$0.00	UM	27%	$0.00	$2,481.12	$2,205.44	$0.00	$0.00	$0.00	$2,481.12
5	457-101-185	APPLICATION PROTECTION FOR VNX5400=IC	$0.00	UM	27%	$0.00	$4,420.98	$3,929.76	$0.00	$0.00	$0.00	$4,420.98
5	457-101-186	APPLICATION PROTECTION FOR VNX5600=IC	$0.00	UM	27%	$0.00	$6,814.26	$6,057.12	$0.00	$0.00	$0.00	$6,814.26
5	457-101-187	APPLICATION PROTECTION FOR VNX5800=IC	$0.00	UM	27%	$0.00	$7,993.80	$7,105.60	$0.00	$0.00	$0.00	$7,993.80
5	457-101-188	APPLICATION PROTECTION FOR VNX7600=IC	$0.00	UM	27%	$0.00	$8,932.32	$7,939.84	$0.00	$0.00	$0.00	$8,932.32
5	457-101-189	APPLICATION PROTECTION FOR VNX8000=IC	$0.00	UM	27%	$0.00	$13,495.50	$11,996.00	$0.00	$0.00	$0.00	$13,495.50
5	457-101-844	RecoverPoint Adv. Protect - VNXF5000 =IC	$0.00	UM	27%	$0.00	$4,005.00	$3,560.00	$0.00	$0.00	$0.00	$4,005.00
5	457-101-845	RecoverPoint Adv. Protect - VNXF7000 =IC	$0.00	UM	27%	$0.00	$13,645.80	$12,129.60	$0.00	$0.00	$0.00	$13,645.80
5	457-102-008	VNX5400 APPLICATION PROT UPG=IC	$0.00	UM	27%	$0.00	$3,537.00	$3,144.00	$0.00	$0.00	$0.00	$3,537.00
5	457-102-009	VNX5600 APPLICATION PROT UPG=IC	$0.00	UM	27%	$0.00	$5,451.30	$4,845.60	$0.00	$0.00	$0.00	$5,451.30
5	457-102-010	VNX5800 APPLICATION PROT UPG=IC	$0.00	UM	27%	$0.00	$6,395.40	$5,684.80	$0.00	$0.00	$0.00	$6,395.40
5	457-102-011	VNX7600 APPLICATION PROT UPG=IC	$0.00	UM	27%	$0.00	$7,146.00	$6,352.00	$0.00	$0.00	$0.00	$7,146.00
5	458-000-112	VNX5200 Application Protection=IC	$13,784.00	UM	27%	$10,062.32	$2,481.12	$2,205.44	$0.00	$0.00	$0.00	$2,481.12
5	458-000-113	VNX5400 Application Protection=IC	$24,561.00	UM	27%	$17,929.53	$4,420.98	$3,929.76	$0.00	$0.00	$0.00	$4,420.98
5	458-000-114	VNX5600 Application Protection=IC	$37,857.00	UM	27%	$27,635.61	$6,814.26	$6,057.12	$0.00	$0.00	$0.00	$6,814.26
5	458-000-115	VNX5800 Application Protection=IC	$44,410.00	UM	27%	$32,419.30	$7,993.80	$7,105.60	$0.00	$0.00	$0.00	$7,993.80
5	458-000-116	VNX7600 Application Protection=IC	$49,624.00	UM	27%	$36,225.52	$8,932.32	$7,939.84	$0.00	$0.00	$0.00	$8,932.32
5	458-000-117	VNX8000 Application Protection=IC	$74,975.00	UM	27%	$54,731.75	$13,495.50	$11,996.00	$0.00	$0.00	$0.00	$13,495.50
5	458-000-165	RP/SE TO RP/EX LOCAL PRODUCT	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	$22,250.00	UM	27%	$16,242.50	$4,005.00	$3,560.00	$0.00	$0.00	$0.00	$4,005.00
5	458-000-463	EMC Storage Analytics VNX5200 Suite=IC	$4,775.00	UM	27%	$3,485.75	$859.50	$764.00	$0.00	$0.00	$0.00	$859.50
5	458-000-466	EMC Storage Analytics VNX5400 Suite=IC	$7,595.00	UM	27%	$5,544.35	$1,367.10	$1,215.20	$0.00	$0.00	$0.00	$1,367.10
5	458-000-539	EMC Storage Analytics VNX5600 Suite=IC	$13,290.00	UM	27%	$9,701.70	$2,392.20	$2,126.40	$0.00	$0.00	$0.00	$2,392.20
5	458-000-561	EMC Storage Analytics VNX5800 Suite=IC	$18,900.00	UM	27%	$13,797.00	$3,402.00	$3,024.00	$0.00	$0.00	$0.00	$3,402.00
5	458-000-562	EMC Storage Analytics VNX7600 Suite=IC	$23,185.00	UM	27%	$16,925.05	$4,173.30	$3,709.60	$0.00	$0.00	$0.00	$4,173.30
5	458-000-565	EMC Storage Analytics VNX8000 Suite=IC	$35,030.00	UM	27%	$25,571.90	$6,305.40	$5,604.80	$0.00	$0.00	$0.00	$6,305.40
5	458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	$6,075.00	UM	27%	$4,434.75	$1,093.50	$972.00	$0.00	$0.00	$0.00	$1,093.50
5	458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	$10,630.00	UM	27%	$7,759.90	$1,913.40	$1,700.80	$0.00	$0.00	$0.00	$1,913.40
5	458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	$15,120.00	UM	27%	$11,037.60	$2,721.60	$2,419.20	$0.00	$0.00	$0.00	$2,721.60
5	458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	$18,550.00	UM	27%	$13,541.50	$3,339.00	$2,968.00	$0.00	$0.00	$0.00	$3,339.00
5	458-000-958	RP/EX FOR VPLEX FRAME BASE VNXF PROD	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-158	ViPR SUITE VNX2	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-182	VNX5400 Application Prot UPG=IC	$19,650.00	UM	27%	$14,344.50	$3,537.00	$3,144.00	$0.00	$0.00	$0.00	$3,537.00
5	458-001-183	VNX5600 Application Prot UPG=IC	$30,285.00	UM	27%	$22,108.05	$5,451.30	$4,845.60	$0.00	$0.00	$0.00	$5,451.30
5	458-001-184	VNX5800 Application Prot UPG=IC	$35,530.00	UM	27%	$25,936.90	$6,395.40	$5,684.80	$0.00	$0.00	$0.00	$6,395.40
5	458-001-185	VNX7600 Application Prot UPG=IC	$39,700.00	UM	27%	$28,981.00	$7,146.00	$6,352.00	$0.00	$0.00	$0.00	$7,146.00
5	458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	$75,810.00	UM	27%	$55,341.30	$13,645.80	$12,129.60	$0.00	$0.00	$0.00	$13,645.80
5	458-001-641	VS SRM VNX2=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-642	VS VIPRC VNX2=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-727	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-728	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-795	VS SRM VNX2 T2=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-796	VS SRM VNX2 T3=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-797	VS SRM VNX2 T4=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-798	VS SRM VNX2 T5=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-799	VS SRM VNX2 T6=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-250V-PSE	250V PWR CRD C13 TO 6-15P PSE	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P UL/CSA	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	$2,500.00	UM	27%	$1,825.00	$450.00	$400.00	$0.00	$0.00	$0.00	$450.00
5	DARE-VNX5200	VNX5200 Controller Based Encryp Suite=IC	$0.00	UM	27%	$0.00	$421.20	$374.40	$0.00	$0.00	$0.00	$421.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DARE-VNX5400	Data at Rest Encryption for VNX5400=IC	$0.00	UM	27%	$0.00	$670.50	$596.00	$0.00	$0.00	$0.00	$670.50
5	DARE-VNX5400-UPG	Data at Rest Encryption for VNX5400=IC	$0.00	UM	27%	$0.00	$536.40	$476.80	$0.00	$0.00	$0.00	$536.40
5	DARE-VNX5600	Data at Rest Encryption for VNX5600=IC	$0.00	UM	27%	$0.00	$1,172.70	$1,042.40	$0.00	$0.00	$0.00	$1,172.70
5	DARE-VNX5600-UPG	Data at Rest Encryption for VNX5600=IC	$0.00	UM	27%	$0.00	$937.80	$833.60	$0.00	$0.00	$0.00	$937.80
5	DARE-VNX5800	Data at Rest Encryption for VNX5800=IC	$0.00	UM	27%	$0.00	$1,667.70	$1,482.40	$0.00	$0.00	$0.00	$1,667.70
5	DARE-VNX5800-UPG	Data at Rest Encryption for VNX5800=IC	$0.00	UM	27%	$0.00	$1,333.80	$1,185.60	$0.00	$0.00	$0.00	$1,333.80
5	DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	$0.00	UM	27%	$0.00	$2,045.70	$1,818.40	$0.00	$0.00	$0.00	$2,045.70
5	DARE-VNX7600-UPG	Data at Rest Encryption for VNX7600=IC	$0.00	UM	27%	$0.00	$1,636.20	$1,454.40	$0.00	$0.00	$0.00	$1,636.20
5	DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	$0.00	UM	27%	$0.00	$3,090.60	$2,747.20	$0.00	$0.00	$0.00	$3,090.60
5	DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	$0.00	UM	27%	$0.00	$670.50	$596.00	$0.00	$0.00	$0.00	$670.50
5	DARE-VNX-F7000	Data at Rest Encryption VNX-F7000=IC	$0.00	UM	27%	$0.00	$2,045.70	$1,818.40	$0.00	$0.00	$0.00	$2,045.70
5	DP-VNX-F5000	VNX-F5000 Data Protection=IC	$0.00	UM	27%	$0.00	$2,894.22	$2,572.64	$0.00	$0.00	$0.00	$2,894.22
5	DP-VNX-F7000	VNX-F7000 Data Protection=IC	$0.00	UM	27%	$0.00	$12,672.72	$11,264.64	$0.00	$0.00	$0.00	$12,672.72
5	EPAK-VNX5200	VNX5200 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$3,994.38	$3,550.56	$0.00	$0.00	$0.00	$3,994.38
5	EPAK-VNX5400	VNX5400 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$6,548.04	$5,820.48	$0.00	$0.00	$0.00	$6,548.04
5	EPAK-VNX5400-UPG	VNX5400 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$5,238.00	$4,656.00	$0.00	$0.00	$0.00	$5,238.00
5	EPAK-VNX5600	VNX5600 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$10,508.04	$9,340.48	$0.00	$0.00	$0.00	$10,508.04
5	EPAK-VNX5600-UPG	VNX5600 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$8,406.00	$7,472.00	$0.00	$0.00	$0.00	$8,406.00
5	EPAK-VNX5800	VNX5800 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$18,836.28	$16,743.36	$0.00	$0.00	$0.00	$18,836.28
5	EPAK-VNX5800-UPG	VNX5800 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$15,068.70	$13,394.40	$0.00	$0.00	$0.00	$15,068.70
5	EPAK-VNX7600	VNX7600 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$28,229.04	$25,092.48	$0.00	$0.00	$0.00	$28,229.04
5	EPAK-VNX7600-UPG	VNX7600 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$22,582.80	$20,073.60	$0.00	$0.00	$0.00	$22,582.80
5	EPAK-VNX8000	VNX8000 Total Efficiency Pack=IC	$0.00	UM	27%	$0.00	$42,650.46	$37,911.52	$0.00	$0.00	$0.00	$42,650.46
5	ESA-VNX5200	EMC Storage Analytics VNX5200 Suite=IC	$0.00	UM	27%	$0.00	$1,227.60	$1,091.20	$0.00	$0.00	$0.00	$1,227.60
5	ESA-VNX5400	EMC Storage Analytics VNX5400 Suite=IC	$0.00	UM	27%	$0.00	$1,953.00	$1,736.00	$0.00	$0.00	$0.00	$1,953.00
5	ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	$0.00	UM	27%	$0.00	$3,417.12	$3,037.44	$0.00	$0.00	$0.00	$3,417.12
5	ESA-VNX5800	EMC Storage Analytics VNX5800 Suite=IC	$0.00	UM	27%	$0.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	ESA-VNX7600	EMC Storage Analytics VNX7600 Suite=IC	$0.00	UM	27%	$0.00	$5,961.60	$5,299.20	$0.00	$0.00	$0.00	$5,961.60
5	ESA-VNX8000	EMC Storage Analytics VNX8000 Suite=IC	$0.00	UM	27%	$0.00	$9,007.20	$8,006.40	$0.00	$0.00	$0.00	$9,007.20
5	ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	$0.00	UM	27%	$0.00	$1,953.00	$1,736.00	$0.00	$0.00	$0.00	$1,953.00
5	ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	$0.00	UM	27%	$0.00	$5,961.60	$5,299.20	$0.00	$0.00	$0.00	$5,961.60
5	EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	$1,530.00	UM	27%	$1,116.90	$275.40	$244.80	$0.00	$0.00	$0.00	$275.40
5	EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	$11,225.00	UM	27%	$8,194.25	$2,020.50	$1,796.00	$0.00	$0.00	$0.00	$2,020.50
5	EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	$23,220.00	UM	27%	$16,950.60	$4,179.60	$3,715.20	$0.00	$0.00	$0.00	$4,179.60
5	EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	$35,225.00	UM	27%	$25,714.25	$6,340.50	$5,636.00	$0.00	$0.00	$0.00	$6,340.50
5	FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60
5	FLN42S6F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN42S6FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	$2,345.00	UM	27%	$1,711.85	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	FLN42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	$3,165.00	UM	27%	$2,310.45	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FLN42S6FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	$3,165.00	UM	27%	$2,310.45	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FLN42S6FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	$3,730.00	UM	27%	$2,722.90	$447.60	$313.32	$0.00	$111.90	$0.00	$447.60
5	FLN42S6FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	$5,035.00	UM	27%	$3,675.55	$447.61	$312.17	$0.00	$111.61	$0.00	$447.61
5	FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	$5,035.00	UM	27%	$3,675.55	$447.61	$312.17	$0.00	$111.61	$0.00	$447.61
5	FLN4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60
5	FLN4DS6F-100TU	VNX 100GB FASTCACHE 60X3.5DPE/DAE NEB UG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN4DS6F-100U	VNX 100GB FASTCACHE 60X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	FLN4DS6F-200TU	VNX 200GB FASTCACHE 60X3.5DPE/DAE NEB UG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN4DS6F-200U	VNX 200GB FASTCACHE 60X3.5 DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60
5	FLN4VS6F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	FLN4VS6F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	FLN4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	$2,345.00	UM	27%	$1,711.85	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	FLN4VS6FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	$3,165.00	UM	27%	$2,310.45	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FLN4VS6FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	$3,165.00	UM	27%	$2,310.45	$281.37	$196.23	$0.00	$70.16	$0.00	$281.37
5	FLN4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	$3,730.00	UM	27%	$2,722.90	$447.60	$313.32	$0.00	$111.90	$0.00	$447.60
5	FLN4VS6FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	$5,035.00	UM	27%	$3,675.55	$447.61	$312.17	$0.00	$111.61	$0.00	$447.61
5	FLN4VS6FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	$5,035.00	UM	27%	$3,675.55	$447.61	$312.17	$0.00	$111.61	$0.00	$447.61
5	FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	FLV42S6F-200-FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV42S6FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE120X2.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	FLV4DS6FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4DS6FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4DS6FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	FLV4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	$2,875.00	UM	27%	$2,098.75	$255.59	$178.25	$0.00	$63.73	$0.00	$255.59
5	FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	$4,575.00	UM	27%	$3,339.75	$406.72	$283.65	$0.00	$101.41	$0.00	$406.72
5	FSTS-VNX5200	VNX5200 FAST Suite=IC	$0.00	UM	27%	$0.00	$751.86	$668.32	$0.00	$0.00	$0.00	$751.86
5	FSTS-VNX5400	VNX5400 FAST Suite=IC	$0.00	UM	27%	$0.00	$1,537.74	$1,366.88	$0.00	$0.00	$0.00	$1,537.74
5	FSTS-VNX5400-UPG	VNX5400 FAST Suite=IC	$0.00	UM	27%	$0.00	$1,230.30	$1,093.60	$0.00	$0.00	$0.00	$1,230.30
5	FSTS-VNX5600	VNX5600 FAST Suite=IC	$0.00	UM	27%	$0.00	$4,969.44	$4,417.28	$0.00	$0.00	$0.00	$4,969.44
5	FSTS-VNX5600-UPG	VNX5600 FAST Suite=IC	$0.00	UM	27%	$0.00	$3,975.30	$3,533.60	$0.00	$0.00	$0.00	$3,975.30
5	FSTS-VNX5800	VNX5800 FAST Suite=IC	$0.00	UM	27%	$0.00	$12,704.76	$11,293.12	$0.00	$0.00	$0.00	$12,704.76
5	FSTS-VNX5800-UPG	VNX5800 FAST Suite=IC	$0.00	UM	27%	$0.00	$10,163.70	$9,034.40	$0.00	$0.00	$0.00	$10,163.70
5	FSTS-VNX7600	VNX7600 FAST Suite=IC	$0.00	UM	27%	$0.00	$17,225.10	$15,311.20	$0.00	$0.00	$0.00	$17,225.10
5	FSTS-VNX7600-UPG	VNX7600 FAST Suite=IC	$0.00	UM	27%	$0.00	$13,779.90	$12,248.80	$0.00	$0.00	$0.00	$13,779.90
5	FSTS-VNX8000	VNX8000 FAST Suite=IC	$0.00	UM	27%	$0.00	$26,024.76	$23,133.12	$0.00	$0.00	$0.00	$26,024.76
5	FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	$0.00	UM	27%	$0.00	$1,537.74	$1,366.88	$0.00	$0.00	$0.00	$1,537.74
5	FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	$0.00	UM	27%	$0.00	$1,153.26	$1,025.12	$0.00	$0.00	$0.00	$1,153.26
5	LPS-VNX5200	VNX5200 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$600.12	$533.44	$0.00	$0.00	$0.00	$600.12
5	LPS-VNX5400	VNX5400 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$1,069.38	$950.56	$0.00	$0.00	$0.00	$1,069.38
5	LPS-VNX5400-UPG	VNX5400 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$855.90	$760.80	$0.00	$0.00	$0.00	$855.90
5	LPS-VNX5600	VNX5600 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$1,775.52	$1,578.24	$0.00	$0.00	$0.00	$1,775.52
5	LPS-VNX5600-UPG	VNX5600 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$1,420.20	$1,262.40	$0.00	$0.00	$0.00	$1,420.20
5	LPS-VNX5800	VNX5800 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$2,440.62	$2,169.44	$0.00	$0.00	$0.00	$2,440.62
5	LPS-VNX5800-UPG	VNX5800 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$1,952.10	$1,735.20	$0.00	$0.00	$0.00	$1,952.10
5	LPS-VNX7600	VNX7600 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$2,806.74	$2,494.88	$0.00	$0.00	$0.00	$2,806.74
5	LPS-VNX7600-UPG	VNX7600 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$2,245.50	$1,996.00	$0.00	$0.00	$0.00	$2,245.50
5	LPS-VNX8000	VNX8000 Local Protection Suite=IC	$0.00	UM	27%	$0.00	$4,240.62	$3,769.44	$0.00	$0.00	$0.00	$4,240.62
5	LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	$0.00	UM	27%	$0.00	$1,069.38	$950.56	$0.00	$0.00	$0.00	$1,069.38
5	LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	$0.00	UM	27%	$0.00	$802.08	$712.96	$0.00	$0.00	$0.00	$802.08
5	M-PREHWE-001	PREMIUM HW SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	UM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWE-001	PREMIUM SW SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	UM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	$985.00	UM	27%	$719.05	$118.20	$82.74	$0.00	$29.55	$0.00	$118.20
5	N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	$1,325.00	UM	27%	$967.25	$117.79	$82.15	$0.00	$29.37	$0.00	$117.79
5	N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	$1,325.00	UM	27%	$967.25	$117.79	$82.15	$0.00	$29.37	$0.00	$117.79
5	N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	$1,580.00	UM	27%	$1,153.40	$189.60	$132.72	$0.00	$47.40	$0.00	$189.60
5	N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	$2,080.00	UM	27%	$1,518.40	$184.91	$128.96	$0.00	$46.11	$0.00	$184.91
5	N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	$2,130.00	UM	27%	$1,554.90	$189.36	$132.06	$0.00	$47.22	$0.00	$189.36
5	N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	$950.00	UM	27%	$693.50	$114.00	$79.80	$0.00	$28.50	$0.00	$114.00
5	N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	$1,250.00	UM	27%	$912.50	$150.00	$105.00	$0.00	$37.50	$0.00	$150.00
5	N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	$1,370.00	UM	27%	$1,000.10	$164.40	$115.08	$0.00	$41.10	$0.00	$164.40
5	N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	$1,850.00	UM	27%	$1,350.50	$164.47	$114.70	$0.00	$41.01	$0.00	$164.47
5	N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	$1,850.00	UM	27%	$1,350.50	$164.47	$114.70	$0.00	$41.01	$0.00	$164.47

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60
5	N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-2S6FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$0.00	UM	27%	$0.00	$244.80	$171.36	$0.00	$61.20	$0.00	$244.80
5	N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	$0.00	UM	27%	$0.00	$217.81	$151.90	$0.00	$54.31	$0.00	$217.81
5	N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	$10,770.00	UM	27%	$7,862.10	$1,292.40	$904.68	$0.00	$323.10	$0.00	$1,292.40
5	N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	$14,540.00	UM	27%	$10,614.20	$1,292.61	$901.48	$0.00	$322.30	$0.00	$1,292.61
5	N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	$14,540.00	UM	27%	$10,614.20	$1,292.61	$901.48	$0.00	$322.30	$0.00	$1,292.61
5	N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$2,345.00	UM	27%	$1,711.85	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	N4-2S6FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$4,390.00	UM	27%	$3,204.70	$526.80	$368.76	$0.00	$131.70	$0.00	$526.80
5	N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	$6,595.00	UM	27%	$4,814.35	$791.40	$553.98	$0.00	$197.85	$0.00	$791.40
5	N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	$8,905.00	UM	27%	$6,500.65	$791.65	$552.11	$0.00	$197.39	$0.00	$791.65
5	N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	$8,905.00	UM	27%	$6,500.65	$791.65	$552.11	$0.00	$197.39	$0.00	$791.65
5	N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	$990.00	UM	27%	$722.70	$118.80	$83.16	$0.00	$29.70	$0.00	$118.80
5	N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	$1,335.00	UM	27%	$974.55	$118.68	$82.77	$0.00	$29.59	$0.00	$118.68
5	N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	$1,335.00	UM	27%	$974.55	$118.68	$82.77	$0.00	$29.59	$0.00	$118.68
5	N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	$1,335.00	UM	27%	$974.55	$160.20	$112.14	$0.00	$40.05	$0.00	$160.20
5	N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	$1,800.00	UM	27%	$1,314.00	$160.02	$111.60	$0.00	$39.90	$0.00	$160.02
5	N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	$1,800.00	UM	27%	$1,314.00	$160.02	$111.60	$0.00	$39.90	$0.00	$160.02
5	N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	$1,505.00	UM	27%	$1,098.65	$180.60	$126.42	$0.00	$45.15	$0.00	$180.60
5	N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	$2,020.00	UM	27%	$1,474.60	$179.58	$125.24	$0.00	$44.78	$0.00	$179.58
5	N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	$2,020.00	UM	27%	$1,474.60	$179.58	$125.24	$0.00	$44.78	$0.00	$179.58
5	N4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS	$1,570.00	UM	27%	$1,146.10	$188.40	$131.88	$0.00	$47.10	$0.00	$188.40
5	N4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS UPG	$2,130.00	UM	27%	$1,554.90	$189.36	$132.06	$0.00	$47.22	$0.00	$189.36
5	N4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS UPG	$2,130.00	UM	27%	$1,554.90	$189.36	$132.06	$0.00	$47.22	$0.00	$189.36
5	N4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE NEBS	$950.00	UM	27%	$693.50	$114.00	$79.80	$0.00	$28.50	$0.00	$114.00
5	N4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE NEBS UPG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE NEBS UPG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE NEBS	$1,245.00	UM	27%	$908.85	$149.40	$104.58	$0.00	$37.35	$0.00	$149.40
5	N4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE NEBS UPG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE NEBS UPG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	$0.00	UM	27%	$0.00	$120.00	$84.00	$0.00	$30.00	$0.00	$120.00
5	N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	$0.00	UM	27%	$0.00	$120.46	$84.01	$0.00	$30.04	$0.00	$120.46
5	N4-DS6F-100	VNX 100GB SSD 60X3.5 DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60
5	N4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-DS6F-200	VNX 200GB SSD 60X3.5 DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	N4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS	$2,040.00	UM	27%	$1,489.20	$244.80	$171.36	$0.00	$61.20	$0.00	$244.80
5	N4-DS6FX-100TU	VNX 100GB FAST VP EFD 60X3.5 DAE NEBS UG	$2,450.00	UM	27%	$1,788.50	$217.81	$151.90	$0.00	$54.31	$0.00	$217.81
5	N4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS UG	$2,450.00	UM	27%	$1,788.50	$217.81	$151.90	$0.00	$54.31	$0.00	$217.81
5	N4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS	$2,345.00	UM	27%	$1,711.85	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	N4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE NEBS UG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS UG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS	$4,390.00	UM	27%	$3,204.70	$526.80	$368.76	$0.00	$131.70	$0.00	$526.80
5	N4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE NEBS UG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS UG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	$990.00	UM	27%	$722.70	$118.80	$83.16	$0.00	$29.70	$0.00	$118.80
5	N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	$1,335.00	UM	27%	$974.55	$118.68	$82.77	$0.00	$29.59	$0.00	$118.68
5	N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	$1,335.00	UM	27%	$974.55	$118.68	$82.77	$0.00	$29.59	$0.00	$118.68
5	N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	$1,335.00	UM	27%	$974.55	$160.20	$112.14	$0.00	$40.05	$0.00	$160.20
5	N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	$1,800.00	UM	27%	$1,314.00	$160.02	$111.60	$0.00	$39.90	$0.00	$160.02
5	N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	$1,800.00	UM	27%	$1,314.00	$160.02	$111.60	$0.00	$39.90	$0.00	$160.02
5	N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	$1,505.00	UM	27%	$1,098.65	$180.60	$126.42	$0.00	$45.15	$0.00	$180.60
5	N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	$2,020.00	UM	27%	$1,474.60	$179.58	$125.24	$0.00	$44.78	$0.00	$179.58
5	N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	$2,020.00	UM	27%	$1,474.60	$179.58	$125.24	$0.00	$44.78	$0.00	$179.58
5	N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	$1,580.00	UM	27%	$1,153.40	$189.60	$132.72	$0.00	$47.40	$0.00	$189.60
5	N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	$2,130.00	UM	27%	$1,554.90	$189.36	$132.06	$0.00	$47.22	$0.00	$189.36
5	N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	$2,130.00	UM	27%	$1,554.90	$189.36	$132.06	$0.00	$47.22	$0.00	$189.36
5	N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	$950.00	UM	27%	$693.50	$114.00	$79.80	$0.00	$28.50	$0.00	$114.00
5	N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	$1,285.00	UM	27%	$938.05	$114.24	$79.67	$0.00	$28.48	$0.00	$114.24
5	N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	$1,245.00	UM	27%	$908.85	$149.40	$104.58	$0.00	$37.35	$0.00	$149.40
5	N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	$1,685.00	UM	27%	$1,230.05	$149.80	$104.47	$0.00	$37.35	$0.00	$149.80
5	N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	$1,000.00	UM	27%	$730.00	$120.00	$84.00	$0.00	$30.00	$0.00	$120.00
5	N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	$1,355.00	UM	27%	$989.15	$120.46	$84.01	$0.00	$30.04	$0.00	$120.46
5	N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	$1,355.00	UM	27%	$989.15	$120.46	$84.01	$0.00	$30.04	$0.00	$120.46
5	N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	$1,535.00	UM	27%	$1,120.55	$184.20	$128.94	$0.00	$46.05	$0.00	$184.20
5	N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	$2,075.00	UM	27%	$1,514.75	$184.47	$128.65	$0.00	$46.00	$0.00	$184.47
5	N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	$2,075.00	UM	27%	$1,514.75	$184.47	$128.65	$0.00	$46.00	$0.00	$184.47
5	N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	$2,680.00	UM	27%	$1,956.40	$321.60	$225.12	$0.00	$80.40	$0.00	$321.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	$3,620.00	UM	27%	$2,642.60	$321.82	$224.44	$0.00	$80.24	$0.00	$321.82
5	N4-VS6F-200	VNX 200GB SSD 15X3.5' DAE NEBS	$4,230.00	UM	27%	$3,087.90	$507.60	$355.32	$0.00	$126.90	$0.00	$507.60
5	N4-VS6F-200TU	VNX 200GB EFD 15X3.5' DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-VS6F-200U	VNX 200GB SSD 15X3.5' DAE NEBS UPG	$5,710.00	UM	27%	$4,168.30	$507.62	$354.02	$0.00	$126.57	$0.00	$507.62
5	N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	$0.00	UM	27%	$0.00	$244.80	$171.36	$0.00	$61.20	$0.00	$244.80
5	N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	$0.00	UM	27%	$0.00	$217.81	$151.90	$0.00	$54.31	$0.00	$217.81
5	N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	$10,770.00	UM	27%	$7,862.10	$1,292.40	$904.68	$0.00	$323.10	$0.00	$1,292.40
5	N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	$14,540.00	UM	27%	$10,614.20	$1,292.61	$901.48	$0.00	$322.30	$0.00	$1,292.61
5	N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	$14,540.00	UM	27%	$10,614.20	$1,292.61	$901.48	$0.00	$322.30	$0.00	$1,292.61
5	N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	$2,345.00	UM	27%	$1,711.85	$281.40	$196.98	$0.00	$70.35	$0.00	$281.40
5	N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	$2,815.00	UM	27%	$2,054.95	$250.25	$174.53	$0.00	$62.40	$0.00	$250.25
5	N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	$4,390.00	UM	27%	$3,204.70	$526.80	$368.76	$0.00	$131.70	$0.00	$526.80
5	N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	$5,265.00	UM	27%	$3,843.45	$468.06	$326.43	$0.00	$116.71	$0.00	$468.06
5	N4-VS6FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	$6,595.00	UM	27%	$4,814.35	$791.40	$553.98	$0.00	$197.85	$0.00	$791.40
5	N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	$8,905.00	UM	27%	$6,500.65	$791.65	$552.11	$0.00	$197.39	$0.00	$791.65
5	N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	$8,905.00	UM	27%	$6,500.65	$791.65	$552.11	$0.00	$197.39	$0.00	$791.65
5	ONX5400-UNISB	VNX5400 Unisphere Block Suite=IC	$4,365.00	UM	27%	$3,186.45	$785.70	$698.40	$0.00	$0.00	$0.00	$785.70
5	ONXB54DP25F	OEM VNXB54 DPE, 25X2.5" DR- BLOCK FIELD	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	ONXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR- MINI RACK	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	ONXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	ONXB56DP25M	OEM VNXB56 DPE 25X2.5" DR- MINI RACK	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	ONXB58DP25	OEM VNXB58 DPE 25X2.5" DR- EMC RACK	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	ONXB58DP25F	OEM VNXB58 DPE 25X2.5" DR- FIELD INST	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	ONXB6GSDAE15	VNXB 15X3.5" 6G SAS EXP DAE-EMC RACK	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	ONXB6GSDAE15F	VNXB 15X3.5" 6G SAS EXP DAE-FIELD INST	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	ONXB6GSDAE25	VNXB 25X2.5" 6G SAS EXP DAE-EMC RACK	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	ONXB6GSDAE25F	VNXB 25X2.5" 6G SAS EXP DAE-FIELD INST	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	ONXB6GSDAE25P	VNXB 25X2.5" 6G SAS PRI DAE-EMC RACK	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	ONXB6GSDAE25W	VNXB 25X2.5" 6G SAS PRI DAE-FIELD INST	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	ONXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	$1,935.00	UM	27%	$1,412.55	$290.25	$212.85	$0.00	$58.05	$0.00	$290.25
5	ONXBCS2M	VNXB 2ND CONTROL ST FIELD MINI-RACK	$1,935.00	UM	27%	$1,412.55	$290.25	$212.85	$0.00	$58.05	$0.00	$290.25
5	ONXBCS2U	VNXB 2ND CTR STAT-FIELD UPGRADE	$2,612.00	UM	27%	$1,906.76	$391.80	$287.32	$0.00	$78.36	$0.00	$391.80
5	ONXBOECAPTB-CF	OEM VNX OE CAP LIMITED EDITION LIC=IC	$133.00	UM	27%	$97.09	$9.31	$9.31	$0.00	$0.00	$0.00	$9.31
5	ONXBOEPERFTB-CF	OEM VNX OE PERF LIMITED EDITION LIC=IC	$291.00	UM	27%	$212.43	$20.37	$20.37	$0.00	$0.00	$0.00	$20.37
5	PPAK-VNX5200	VNX5200 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$3,594.96	$3,195.52	$0.00	$0.00	$0.00	$3,594.96
5	PPAK-VNX5400	VNX5400 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$5,893.20	$5,238.40	$0.00	$0.00	$0.00	$5,893.20
5	PPAK-VNX5400-UPG	VNX5400 Total Protection Pack=IC	$26,190.00	UM	27%	$19,118.70	$4,714.20	$4,190.40	$0.00	$0.00	$0.00	$4,714.20
5	PPAK-VNX5600	VNX5600 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$9,457.20	$8,406.40	$0.00	$0.00	$0.00	$9,457.20
5	PPAK-VNX5600-UPG	VNX5600 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$7,565.40	$6,724.80	$0.00	$0.00	$0.00	$7,565.40
5	PPAK-VNX5800	VNX5800 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$13,228.92	$11,759.04	$0.00	$0.00	$0.00	$13,228.92
5	PPAK-VNX5800-UPG	VNX5800 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$10,583.10	$9,407.20	$0.00	$0.00	$0.00	$10,583.10
5	PPAK-VNX7600	VNX7600 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$19,046.70	$16,930.40	$0.00	$0.00	$0.00	$19,046.70
5	PPAK-VNX7600-UPG	VNX7600 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$15,237.00	$13,544.00	$0.00	$0.00	$0.00	$15,237.00
5	PPAK-VNX8000	VNX8000 Total Protection Pack=IC	$0.00	UM	27%	$0.00	$28,776.96	$25,579.52	$0.00	$0.00	$0.00	$28,776.96
5	RPS-VNX5200	VNX5200 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$1,546.92	$1,375.04	$0.00	$0.00	$0.00	$1,546.92
5	RPS-VNX5400	VNX5400 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$2,756.34	$2,450.08	$0.00	$0.00	$0.00	$2,756.34
5	RPS-VNX5400-UPG	VNX5400 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$2,205.00	$1,960.00	$0.00	$0.00	$0.00	$2,205.00
5	RPS-VNX5600	VNX5600 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$3,964.68	$3,524.16	$0.00	$0.00	$0.00	$3,964.68
5	RPS-VNX5600-UPG	VNX5600 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$3,171.60	$2,819.20	$0.00	$0.00	$0.00	$3,171.60
5	RPS-VNX5800	VNX5800 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$6,101.64	$5,423.68	$0.00	$0.00	$0.00	$6,101.64
5	RPS-VNX5800-UPG	VNX5800 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$4,881.60	$4,339.20	$0.00	$0.00	$0.00	$4,881.60
5	RPS-VNX7600	VNX7600 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$12,069.18	$10,728.16	$0.00	$0.00	$0.00	$12,069.18
5	RPS-VNX7600-UPG	VNX7600 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$9,655.20	$8,582.40	$0.00	$0.00	$0.00	$9,655.20
5	RPS-VNX8000	VNX8000 Remote Protection Suite=IC	$0.00	UM	27%	$0.00	$18,234.90	$16,208.80	$0.00	$0.00	$0.00	$18,234.90
5	RPS-VNXCA2	VNXCA2 REMOTE PROTECTION SUITE=IC	$0.00	UM	27%	$0.00	$2,756.34	$2,450.08	$0.00	$0.00	$0.00	$2,756.34
5	RPS-VNXCA4	VNXCA4 REMOTE PROTECTION SUITE=IC	$0.00	UM	27%	$0.00	$2,067.30	$1,837.60	$0.00	$0.00	$0.00	$2,067.30
5	SCS-VNX5200	VNX5200 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$269.46	$239.52	$0.00	$0.00	$0.00	$269.46
5	SCS-VNX5400	VNX5400 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$428.76	$381.12	$0.00	$0.00	$0.00	$428.76
5	SCS-VNX5400-UPG	VNX5400 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$342.90	$304.80	$0.00	$0.00	$0.00	$342.90
5	SCS-VNX5600	VNX5600 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$722.52	$642.24	$0.00	$0.00	$0.00	$722.52
5	SCS-VNX5600-UPG	VNX5600 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$577.80	$513.60	$0.00	$0.00	$0.00	$577.80
5	SCS-VNX5800	VNX5800 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$767.16	$681.92	$0.00	$0.00	$0.00	$767.16
5	SCS-VNX5800-UPG	VNX5800 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$613.80	$545.60	$0.00	$0.00	$0.00	$613.80
5	SCS-VNX7600	VNX7600 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$823.32	$731.84	$0.00	$0.00	$0.00	$823.32
5	SCS-VNX7600-UPG	VNX7600 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$658.80	$585.60	$0.00	$0.00	$0.00	$658.80
5	SCS-VNX8000	VNX8000 Events and Retention Suite=IC	$0.00	UM	27%	$0.00	$1,243.98	$1,105.76	$0.00	$0.00	$0.00	$1,243.98
5	SRSTC-VNX2-1	SRM SUITE C VNX2 TIER 1 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTC-VNX2-2	SRM SUITE C VNX2 TIER 2 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTC-VNX2-3	SRM SUITE C VNX2 TIER 3 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTC-VNX2-4	SRM SUITE C VNX2 TIER 4 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTC-VNX2-5	SRM SUITE C VNX2 TIER 5 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTC-VNX2-6	SRM SUITE C VNX2 TIER 6 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VNX2-1	SRM SUITE W VNX2 TIER 1 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VNX2-2	SRM SUITE W VNX2 TIER 2 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VNX2-3	SRM SUITE W VNX2 TIER 3 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VNX2-4	SRM SUITE W VNX2 TIER 4 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SRSTW-VNX2-5	SRM SUITE W VNX2 TIER 5 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRSTW-VNX2-6	SRM SUITE W VNX2 TIER 6 =IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	TMEPAK-VNXCA2	VNXCA2 TOTAL EFFICIENCY PACK=IC	$0.00	UM	27%	$0.00	$7,703.64	$6,847.68	$0.00	$0.00	$0.00	$7,703.64
5	TMEPAK-VNXCA4	VNXCA4 TOTAL EFFICIENCY PACK=IC	$0.00	UM	27%	$0.00	$5,777.82	$5,135.84	$0.00	$0.00	$0.00	$5,777.82
5	UNIB-V54UPG	VNX5400 Unisphere Block Suite UPG=IC	$0.00	UM	27%	$0.00	$1,257.30	$1,117.60	$0.00	$0.00	$0.00	$1,257.30
5	UNIB-V56UPG	VNX5600 Unisphere Block Suite UPG=IC	$0.00	UM	27%	$0.00	$2,277.00	$2,024.00	$0.00	$0.00	$0.00	$2,277.00
5	UNIB-V58UPG	VNX5800 Unisphere Block Suite UPG=IC	$0.00	UM	27%	$0.00	$4,654.80	$4,137.60	$0.00	$0.00	$0.00	$4,654.80
5	UNIB-V76UPG	VNX7600 Unisphere Block Suite UPG=IC	$0.00	UM	27%	$0.00	$6,246.90	$5,552.80	$0.00	$0.00	$0.00	$6,246.90
5	UNIF-V54UPG	VNX5400 Unisphere File Suite UPG=IC	$0.00	UM	27%	$0.00	$935.10	$831.20	$0.00	$0.00	$0.00	$935.10
5	UNIF-V56UPG	VNX5600 Unisphere File Suite UPG=IC	$0.00	UM	27%	$0.00	$1,692.90	$1,504.80	$0.00	$0.00	$0.00	$1,692.90
5	UNIF-V58UPG	VNX5800 Unisphere File Suite UPG=IC	$0.00	UM	27%	$0.00	$4,654.80	$4,137.60	$0.00	$0.00	$0.00	$4,654.80
5	UNIF-V76UPG	VNX7600 Unisphere File Suite UPG=IC	$0.00	UM	27%	$0.00	$6,246.90	$5,552.80	$0.00	$0.00	$0.00	$6,246.90
5	UNISB-VNX5200	VNX5200 Unisphere Block Suite =IC	$0.00	UM	27%	$0.00	$1,269.72	$1,128.64	$0.00	$0.00	$0.00	$1,269.72
5	UNISB-VNX5400	VNX5400 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$1,571.40	$1,396.80	$0.00	$0.00	$0.00	$1,571.40
5	UNISB-VNX5600	VNX5600 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$2,845.80	$2,529.60	$0.00	$0.00	$0.00	$2,845.80
5	UNISB-VNX5800	VNX5800 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$5,818.14	$5,171.68	$0.00	$0.00	$0.00	$5,818.14
5	UNISB-VNX7600	VNX7600 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	UNISB-VNX8000	VNX8000 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$11,712.60	$10,411.20	$0.00	$0.00	$0.00	$11,712.60
5	UNISB-VNXCA2	VNXCA2 UNISPHERE BLOCK SUITE=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UNISB-VNXCA4	VNXCA4 UNISPHERE BLOCK SUITE=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$1,571.40	$1,396.80	$0.00	$0.00	$0.00	$1,571.40
5	UNISB-VNX-F7000	VNX-F7000 Unisphere Block Suite=IC	$0.00	UM	27%	$0.00	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$987.48	$877.76	$0.00	$0.00	$0.00	$987.48
5	UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$1,168.38	$1,038.56	$0.00	$0.00	$0.00	$1,168.38
5	UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$2,116.08	$1,880.96	$0.00	$0.00	$0.00	$2,116.08
5	UNISF-VNX5800	VNX5800 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$5,818.14	$5,171.68	$0.00	$0.00	$0.00	$5,818.14
5	UNISF-VNX7600	VNX7600 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	$0.00	UM	27%	$0.00	$11,712.60	$10,411.20	$0.00	$0.00	$0.00	$11,712.60
5	UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$1,622.52	$1,442.24	$0.00	$0.00	$0.00	$1,622.52
5	UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$1,933.92	$1,719.04	$0.00	$0.00	$0.00	$1,933.92
5	UNISU-VNX5600	VNX5600 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$3,502.44	$3,113.28	$0.00	$0.00	$0.00	$3,502.44
5	UNISU-VNX5800	VNX5800 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$7,814.52	$6,946.24	$0.00	$0.00	$0.00	$7,814.52
5	UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$11,942.46	$10,615.52	$0.00	$0.00	$0.00	$11,942.46
5	UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	$0.00	UM	27%	$0.00	$17,913.78	$15,923.36	$0.00	$0.00	$0.00	$17,913.78
5	UNIS-VNXCA4-U	VNXCA4 Unisphere Block w VPLEX Local	$0.00	UM	27%	$0.00	$5,230.80	$4,649.60	$0.00	$0.00	$0.00	$5,230.80
5	UNIU-V54UPG	VNX5400 Unisphere Unified Suite UPG=IC	$0.00	UM	27%	$0.00	$1,547.10	$1,375.20	$0.00	$0.00	$0.00	$1,547.10
5	UNIU-V56UPG	VNX5600 Unisphere Unified Suite UPG=IC	$0.00	UM	27%	$0.00	$2,801.70	$2,490.40	$0.00	$0.00	$0.00	$2,801.70
5	UNIU-V58UPG	VNX5800 Unisphere Unified Suite UPG=IC	$0.00	UM	27%	$0.00	$6,251.40	$5,556.80	$0.00	$0.00	$0.00	$6,251.40
5	UNIU-V76UPG	VNX7600 Unisphere Unified Suite UPG=IC	$0.00	UM	27%	$0.00	$9,554.40	$8,492.80	$0.00	$0.00	$0.00	$9,554.40
5	V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	$21.00	UM	27%	$15.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	$895.00	UM	27%	$653.35	$107.40	$75.18	$0.00	$26.85	$0.00	$107.40
5	V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	$1,205.00	UM	27%	$879.65	$107.12	$74.71	$0.00	$26.71	$0.00	$107.12
5	V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	$1,205.00	UM	27%	$879.65	$107.12	$74.71	$0.00	$26.71	$0.00	$107.12
5	V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	$1,435.00	UM	27%	$1,047.55	$172.20	$120.54	$0.00	$43.05	$0.00	$172.20
5	V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	$1,890.00	UM	27%	$1,379.70	$168.02	$117.18	$0.00	$41.90	$0.00	$168.02
5	V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	$860.00	UM	27%	$627.80	$103.20	$72.24	$0.00	$25.80	$0.00	$103.20
5	V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	$1,135.00	UM	27%	$828.55	$136.20	$95.34	$0.00	$34.05	$0.00	$136.20
5	V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	$1,245.00	UM	27%	$908.85	$149.40	$104.58	$0.00	$37.35	$0.00	$149.40
5	V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	$1,680.00	UM	27%	$1,226.40	$149.35	$104.16	$0.00	$37.24	$0.00	$149.35
5	V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	$1,680.00	UM	27%	$1,226.40	$149.35	$104.16	$0.00	$37.24	$0.00	$149.35
5	V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	$1,395.00	UM	27%	$1,018.35	$167.40	$117.18	$0.00	$41.85	$0.00	$167.40
5	V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	V4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-2S6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	$97,900.00	UM	27%	$71,467.00	$11,748.00	$8,223.60	$0.00	$2,937.00	$0.00	$11,748.00
5	V4-2S6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X2.5	$979,000.00	UM	27%	$714,670.00	$117,480.00	$82,236.00	$0.00	$29,370.00	$0.00	$117,480.00
5	V4-2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	$244,750.00	UM	27%	$178,667.50	$29,370.00	$20,559.00	$0.00	$7,342.50	$0.00	$29,370.00
5	V4-2S6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5	$489,500.00	UM	27%	$357,335.00	$58,740.00	$41,118.00	$0.00	$14,685.00	$0.00	$58,740.00
5	V4-2S6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	$117,450.00	UM	27%	$85,738.50	$10,441.31	$7,281.90	$0.00	$2,603.48	$0.00	$10,441.31
5	V4-2S6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-2S6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5 UPG	$293,625.00	UM	27%	$214,346.25	$26,103.26	$18,204.75	$0.00	$6,508.69	$0.00	$26,103.26
5	V4-2S6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-2S6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-2S6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	$0.00	UM	27%	$0.00	$197.80	$137.95	$0.00	$49.32	$0.00	$197.80
5	V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	$9,790.00	UM	27%	$7,146.70	$1,174.80	$822.36	$0.00	$293.70	$0.00	$1,174.80
5	V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	$21,300.00	UM	27%	$15,549.00	$2,556.00	$1,789.20	$0.00	$639.00	$0.00	$2,556.00
5	V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	$185,400.00	UM	27%	$135,342.00	$22,248.00	$15,573.60	$0.00	$5,562.00	$0.00	$22,248.00
5	V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	$44,730.00	UM	27%	$32,652.90	$5,367.60	$3,757.32	$0.00	$1,341.90	$0.00	$5,367.60
5	V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	$53,250.00	UM	27%	$38,872.50	$6,390.00	$4,473.00	$0.00	$1,597.50	$0.00	$6,390.00
5	V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	$100,425.00	UM	27%	$73,310.25	$12,051.00	$8,435.70	$0.00	$3,012.75	$0.00	$12,051.00
5	V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$402.60	$281.82	$0.00	$100.65	$0.00	$402.60
5	V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	$25,550.00	UM	27%	$18,651.50	$2,271.40	$1,584.10	$0.00	$566.36	$0.00	$2,271.40
5	V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	$53,655.00	UM	27%	$39,168.15	$4,769.93	$3,326.61	$0.00	$1,189.35	$0.00	$4,769.93
5	V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	$63,875.00	UM	27%	$46,628.75	$5,678.49	$3,960.25	$0.00	$1,415.90	$0.00	$5,678.49
5	V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	$33,900.00	UM	27%	$24,747.00	$4,068.00	$2,847.60	$0.00	$1,017.00	$0.00	$4,068.00
5	V4-2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5	$339,000.00	UM	27%	$247,470.00	$40,680.00	$28,476.00	$0.00	$10,170.00	$0.00	$40,680.00
5	V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	$71,190.00	UM	27%	$51,968.70	$8,542.80	$5,979.96	$0.00	$2,135.70	$0.00	$8,542.80
5	V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	$84,750.00	UM	27%	$61,867.50	$10,170.00	$7,119.00	$0.00	$2,542.50	$0.00	$10,170.00
5	V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	$169,500.00	UM	27%	$123,735.00	$20,340.00	$14,238.00	$0.00	$5,085.00	$0.00	$20,340.00
5	V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	$0.00	UM	27%	$0.00	$649.80	$454.86	$0.00	$162.45	$0.00	$649.80
5	V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-2S6FX-400TU-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	$40,700.00	UM	27%	$29,711.00	$3,618.23	$2,523.40	$0.00	$902.18	$0.00	$3,618.23
5	V4-2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	$85,470.00	UM	27%	$62,393.10	$7,598.28	$5,299.14	$0.00	$1,894.59	$0.00	$7,598.28
5	V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	$101,750.00	UM	27%	$74,277.50	$9,045.58	$6,308.50	$0.00	$2,255.46	$0.00	$9,045.58
5	V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	$5,995.00	UM	27%	$4,376.35	$719.40	$503.58	$0.00	$179.85	$0.00	$719.40
5	V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	$59,950.00	UM	27%	$43,763.50	$7,194.00	$5,035.80	$0.00	$1,798.50	$0.00	$7,194.00
5	V4-2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5	$599,500.00	UM	27%	$437,635.00	$71,940.00	$50,358.00	$0.00	$17,985.00	$0.00	$71,940.00
5	V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	$149,875.00	UM	27%	$109,408.75	$17,985.00	$12,589.50	$0.00	$4,496.25	$0.00	$17,985.00
5	V4-2S6FX-800-50	Flash Power Pack VNX2 800GB 50X2.5	$299,750.00	UM	27%	$218,817.50	$35,970.00	$25,179.00	$0.00	$8,992.50	$0.00	$35,970.00
5	V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-2S6FX-800TU-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5 UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	$71,950.00	UM	27%	$52,523.50	$6,396.36	$4,460.90	$0.00	$1,594.89	$0.00	$6,396.36
5	V4-2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	$179,875.00	UM	27%	$131,308.75	$15,990.89	$11,152.25	$0.00	$3,987.23	$0.00	$15,990.89
5	V4-2S6FX-800U-50	Flash Power Pack VNX2 800GB 50X2.5 UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-2S6FXL-1600	VNX 1600GB AFP SSD 25X2.5 DAE	$7,750.00	UM	27%	$5,657.50	$930.00	$651.00	$0.00	$232.50	$0.00	$930.00
5	V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	$10,465.00	UM	27%	$7,639.45	$930.34	$648.83	$0.00	$231.97	$0.00	$930.34
5	V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	$10,465.00	UM	27%	$7,639.45	$930.34	$648.83	$0.00	$231.97	$0.00	$930.34
5	V4-2S6FXL-3200	VNX 3200GB AFP SSD 25X2.5 DAE	$15,780.00	UM	27%	$11,519.40	$1,893.60	$1,325.52	$0.00	$473.40	$0.00	$1,893.60
5	V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE UPG	$21,305.00	UM	27%	$15,552.65	$1,894.01	$1,320.91	$0.00	$472.26	$0.00	$1,894.01
5	V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	$21,305.00	UM	27%	$15,552.65	$1,894.01	$1,320.91	$0.00	$472.26	$0.00	$1,894.01
5	V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	$2,985.00	UM	27%	$2,179.05	$358.20	$250.74	$0.00	$89.55	$0.00	$358.20
5	V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	$4,030.00	UM	27%	$2,941.90	$358.27	$249.86	$0.00	$89.33	$0.00	$358.27
5	V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	$4,030.00	UM	27%	$2,941.90	$358.27	$249.86	$0.00	$89.33	$0.00	$358.27
5	V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	$5,095.00	UM	27%	$3,719.35	$611.40	$427.98	$0.00	$152.85	$0.00	$611.40
5	V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	$6,880.00	UM	27%	$5,022.40	$611.63	$426.56	$0.00	$152.51	$0.00	$611.63
5	V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	$6,880.00	UM	27%	$5,022.40	$611.63	$426.56	$0.00	$152.51	$0.00	$611.63
5	V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	$1,435.00	UM	27%	$1,047.55	$172.20	$120.54	$0.00	$43.05	$0.00	$172.20
5	V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	$1,890.00	UM	27%	$1,379.70	$168.02	$117.18	$0.00	$41.90	$0.00	$168.02
5	V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	$860.00	UM	27%	$627.80	$103.20	$72.24	$0.00	$25.80	$0.00	$103.20
5	V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	$1,135.00	UM	27%	$828.55	$136.20	$95.34	$0.00	$34.05	$0.00	$136.20
5	V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	$1,245.00	UM	27%	$908.85	$149.40	$104.58	$0.00	$37.35	$0.00	$149.40
5	V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	$1,680.00	UM	27%	$1,226.40	$149.35	$104.16	$0.00	$37.24	$0.00	$149.35
5	V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	$1,680.00	UM	27%	$1,226.40	$149.35	$104.16	$0.00	$37.24	$0.00	$149.35
5	V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	$1,395.00	UM	27%	$1,018.35	$167.40	$117.18	$0.00	$41.85	$0.00	$167.40
5	V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-D2S6FX1.6TB-100	Flash PowerPack VNX2 1.6TB 100X2.5D	$979,000.00	UM	27%	$714,670.00	$117,480.00	$82,236.00	$0.00	$29,370.00	$0.00	$117,480.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-D2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5D	$244,750.00	UM	27%	$178,667.50	$29,370.00	$20,559.00	$0.00	$7,342.50	$0.00	$29,370.00
5	V4-D2S6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5D	$489,500.00	UM	27%	$357,335.00	$58,740.00	$41,118.00	$0.00	$14,685.00	$0.00	$58,740.00
5	V4-D2S6FX1.6TBU100	Flash PowerPack VNX2 1.6TB 100X2.5D UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-D2S6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5D UPG	$293,625.00	UM	27%	$214,346.25	$26,103.26	$18,204.75	$0.00	$6,508.69	$0.00	$26,103.26
5	V4-D2S6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-D2S6FX1.6TU100	Flash Power Pack VNX2 1.6TB 100X2.5D UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-D2S6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-D2S6FX-100	VNX 100GB FAST VP EFD 120X2.5 DAE	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	$0.00	UM	27%	$0.00	$197.80	$137.95	$0.00	$49.32	$0.00	$197.80
5	V4-D2S6FX-100U	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	$0.00	UM	27%	$0.00	$197.80	$137.95	$0.00	$49.32	$0.00	$197.80
5	V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	$9,790.00	UM	27%	$7,146.70	$1,174.80	$822.36	$0.00	$293.70	$0.00	$1,174.80
5	V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-D2S6FX-200	VNX 200GB FAST VP EFD 120X2.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	V4-D2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5D	$21,300.00	UM	27%	$15,549.00	$2,556.00	$1,789.20	$0.00	$639.00	$0.00	$2,556.00
5	V4-D2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5D	$185,400.00	UM	27%	$135,342.00	$22,248.00	$15,573.60	$0.00	$5,562.00	$0.00	$22,248.00
5	V4-D2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5D	$53,250.00	UM	27%	$38,872.50	$6,390.00	$4,473.00	$0.00	$1,597.50	$0.00	$6,390.00
5	V4-D2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5D	$100,425.00	UM	27%	$73,310.25	$12,051.00	$8,435.70	$0.00	$3,012.75	$0.00	$12,051.00
5	V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-D2S6FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	$25,550.00	UM	27%	$18,651.50	$2,271.40	$1,584.10	$0.00	$566.36	$0.00	$2,271.40
5	V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	$63,875.00	UM	27%	$46,628.75	$5,678.49	$3,960.25	$0.00	$1,415.90	$0.00	$5,678.49
5	V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	$33,900.00	UM	27%	$24,747.00	$4,068.00	$2,847.60	$0.00	$1,017.00	$0.00	$4,068.00
5	V4-D2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5D	$339,000.00	UM	27%	$247,470.00	$40,680.00	$28,476.00	$0.00	$10,170.00	$0.00	$40,680.00
5	V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	$84,750.00	UM	27%	$61,867.50	$10,170.00	$7,119.00	$0.00	$2,542.50	$0.00	$10,170.00
5	V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D	$169,500.00	UM	27%	$123,735.00	$20,340.00	$14,238.00	$0.00	$5,085.00	$0.00	$20,340.00
5	V4-D2S6FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-D2S6FX-400TU100	Flash Power Pack VNX2 400GB 100X2.5D UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-D2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	$40,700.00	UM	27%	$29,711.00	$3,618.23	$2,523.40	$0.00	$902.18	$0.00	$3,618.23
5	V4-D2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5D UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	$101,750.00	UM	27%	$74,277.50	$9,045.58	$6,308.50	$0.00	$2,255.46	$0.00	$9,045.58
5	V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	$5,995.00	UM	27%	$4,376.35	$719.40	$503.58	$0.00	$179.85	$0.00	$719.40
5	V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	$59,950.00	UM	27%	$43,763.50	$7,194.00	$5,035.80	$0.00	$1,798.50	$0.00	$7,194.00
5	V4-D2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5D	$599,500.00	UM	27%	$437,635.00	$71,940.00	$50,358.00	$0.00	$17,985.00	$0.00	$71,940.00
5	V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	$149,875.00	UM	27%	$109,408.75	$17,985.00	$12,589.50	$0.00	$4,496.25	$0.00	$17,985.00
5	V4-D2S6FX-800-50	Flash Power Pack VNX2 800GB 50X2.5D	$299,750.00	UM	27%	$218,817.50	$35,970.00	$25,179.00	$0.00	$8,992.50	$0.00	$35,970.00
5	V4-D2S6FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-D2S6FX-800TU100	Flash Power Pack VNX2 800GB 100X2.5D UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-D2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	$71,950.00	UM	27%	$52,523.50	$6,396.36	$4,460.90	$0.00	$1,594.89	$0.00	$6,396.36
5	V4-D2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5D UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	$179,875.00	UM	27%	$131,308.75	$15,990.89	$11,152.25	$0.00	$3,987.23	$0.00	$15,990.89
5	V4-D2S6FX-800U-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-D2S6FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	$7,750.00	UM	27%	$5,657.50	$930.00	$651.00	$0.00	$232.50	$0.00	$930.00
5	V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	$10,465.00	UM	27%	$7,639.45	$930.34	$648.83	$0.00	$231.97	$0.00	$930.34
5	V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	$10,465.00	UM	27%	$7,639.45	$930.34	$648.83	$0.00	$231.97	$0.00	$930.34
5	V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	$15,780.00	UM	27%	$11,519.40	$1,893.60	$1,325.52	$0.00	$473.40	$0.00	$1,893.60
5	V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	$21,305.00	UM	27%	$15,552.65	$1,894.01	$1,320.91	$0.00	$472.26	$0.00	$1,894.01
5	V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	$21,305.00	UM	27%	$15,552.65	$1,894.01	$1,320.91	$0.00	$472.26	$0.00	$1,894.01
5	V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	$2,985.00	UM	27%	$2,179.05	$358.20	$250.74	$0.00	$89.55	$0.00	$358.20
5	V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	$4,030.00	UM	27%	$2,941.90	$358.27	$249.86	$0.00	$89.33	$0.00	$358.27
5	V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	$4,030.00	UM	27%	$2,941.90	$358.27	$249.86	$0.00	$89.33	$0.00	$358.27
5	V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	$5,095.00	UM	27%	$3,719.35	$611.40	$427.98	$0.00	$152.85	$0.00	$611.40
5	V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	$6,880.00	UM	27%	$5,022.40	$611.63	$426.56	$0.00	$152.51	$0.00	$611.63
5	V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	$6,880.00	UM	27%	$5,022.40	$611.63	$426.56	$0.00	$152.51	$0.00	$611.63
5	V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	$895.00	UM	27%	$653.35	$107.40	$75.18	$0.00	$26.85	$0.00	$107.40
5	V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	$1,215.00	UM	27%	$886.95	$108.01	$75.33	$0.00	$26.93	$0.00	$108.01
5	V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	$1,215.00	UM	27%	$886.95	$108.01	$75.33	$0.00	$26.93	$0.00	$108.01
5	V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	$1,215.00	UM	27%	$886.95	$145.80	$102.06	$0.00	$36.45	$0.00	$145.80
5	V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	$1,640.00	UM	27%	$1,197.20	$145.80	$101.68	$0.00	$36.35	$0.00	$145.80
5	V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	$1,640.00	UM	27%	$1,197.20	$145.80	$101.68	$0.00	$36.35	$0.00	$145.80
5	V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	$1,365.00	UM	27%	$996.45	$163.80	$114.66	$0.00	$40.95	$0.00	$163.80
5	V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	$1,835.00	UM	27%	$1,339.55	$163.13	$113.77	$0.00	$40.68	$0.00	$163.13
5	V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	$1,835.00	UM	27%	$1,339.55	$163.13	$113.77	$0.00	$40.68	$0.00	$163.13
5	V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	$1,435.00	UM	27%	$1,047.55	$172.20	$120.54	$0.00	$43.05	$0.00	$172.20
5	V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	$860.00	UM	27%	$627.80	$103.20	$72.24	$0.00	$25.80	$0.00	$103.20
5	V4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	$1,135.00	UM	27%	$828.55	$136.20	$95.34	$0.00	$34.05	$0.00	$136.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	$0.00	UM	27%	$0.00	$109.20	$76.44	$0.00	$27.30	$0.00	$109.20
5	V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	$0.00	UM	27%	$0.00	$109.35	$76.26	$0.00	$27.27	$0.00	$109.35
5	V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	$1,395.00	UM	27%	$1,018.35	$167.40	$117.18	$0.00	$41.85	$0.00	$167.40
5	V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 TAA UPG	$0.00	UM	27%	$0.00	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	$0.00	UM	27%	$0.00	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	V4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-DS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5D	$979,000.00	UM	27%	$714,670.00	$117,480.00	$82,236.00	$0.00	$29,370.00	$0.00	$117,480.00
5	V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	$244,750.00	UM	27%	$178,667.50	$29,370.00	$20,559.00	$0.00	$7,342.50	$0.00	$29,370.00
5	V4-DS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5D	$489,500.00	UM	27%	$357,335.00	$58,740.00	$41,118.00	$0.00	$14,685.00	$0.00	$58,740.00
5	V4-DS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-DS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5D UPG	$293,625.00	UM	27%	$214,346.25	$26,103.26	$18,204.75	$0.00	$6,508.69	$0.00	$26,103.26
5	V4-DS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-DS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-DS6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	$0.00	UM	27%	$0.00	$197.80	$137.95	$0.00	$49.32	$0.00	$197.80
5	V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	$9,790.00	UM	27%	$7,146.70	$1,174.80	$822.36	$0.00	$293.70	$0.00	$1,174.80
5	V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	$21,300.00	UM	27%	$15,549.00	$2,556.00	$1,789.20	$0.00	$639.00	$0.00	$2,556.00
5	V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	$185,400.00	UM	27%	$135,342.00	$22,248.00	$15,573.60	$0.00	$5,562.00	$0.00	$22,248.00
5	V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	$53,250.00	UM	27%	$38,872.50	$6,390.00	$4,473.00	$0.00	$1,597.50	$0.00	$6,390.00
5	V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	$100,425.00	UM	27%	$73,310.25	$12,051.00	$8,435.70	$0.00	$3,012.75	$0.00	$12,051.00
5	V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$402.60	$281.82	$0.00	$100.65	$0.00	$402.60
5	V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	$25,550.00	UM	27%	$18,651.50	$2,271.40	$1,584.10	$0.00	$566.36	$0.00	$2,271.40
5	V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	$63,875.00	UM	27%	$46,628.75	$5,678.49	$3,960.25	$0.00	$1,415.90	$0.00	$5,678.49
5	V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	$33,900.00	UM	27%	$24,747.00	$4,068.00	$2,847.60	$0.00	$1,017.00	$0.00	$4,068.00
5	V4-DS6FX-400-100	Flash Power Pack VNX2 400GB 100X3.5D	$339,000.00	UM	27%	$247,470.00	$40,680.00	$28,476.00	$0.00	$10,170.00	$0.00	$40,680.00
5	V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	$84,750.00	UM	27%	$61,867.50	$10,170.00	$7,119.00	$0.00	$2,542.50	$0.00	$10,170.00
5	V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	$169,500.00	UM	27%	$123,735.00	$20,340.00	$14,238.00	$0.00	$5,085.00	$0.00	$20,340.00
5	V4-DS6FX-400-FP	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	$0.00	UM	27%	$0.00	$649.80	$454.86	$0.00	$162.45	$0.00	$649.80
5	V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-DS6FX-400TU-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	$40,700.00	UM	27%	$29,711.00	$3,618.23	$2,523.40	$0.00	$902.18	$0.00	$3,618.23
5	V4-DS6FX-400U-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	$101,750.00	UM	27%	$74,277.50	$9,045.58	$6,308.50	$0.00	$2,255.46	$0.00	$9,045.58
5	V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-DS6FX-800	VNX 800GB MLC SSD 60X3.5 DAE	$5,995.00	UM	27%	$4,376.35	$719.40	$503.58	$0.00	$179.85	$0.00	$719.40
5	V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	$59,950.00	UM	27%	$43,763.50	$7,194.00	$5,035.80	$0.00	$1,798.50	$0.00	$7,194.00
5	V4-DS6FX-800-100	Flash Power Pack VNX2 800GB 100X3.5D	$599,500.00	UM	27%	$437,635.00	$71,940.00	$50,358.00	$0.00	$17,985.00	$0.00	$71,940.00
5	V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	$149,875.00	UM	27%	$109,408.75	$17,985.00	$12,589.50	$0.00	$4,496.25	$0.00	$17,985.00
5	V4-DS6FX-800-50	Flash Power Pack VNX2 800GB 50X3.5D	$299,750.00	UM	27%	$218,817.50	$35,970.00	$25,179.00	$0.00	$8,992.50	$0.00	$35,970.00
5	V4-DS6FX-800TU	VNX 800GB MLC SSD 60X3.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-DS6FX-800TU-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-DS6FX-800TU-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	$71,950.00	UM	27%	$52,523.50	$6,396.36	$4,460.90	$0.00	$1,594.89	$0.00	$6,396.36
5	V4-DS6FX-800U-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	$179,875.00	UM	27%	$131,308.75	$15,990.89	$11,152.25	$0.00	$3,987.23	$0.00	$15,990.89
5	V4-DS6FX-800U-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	$895.00	UM	27%	$653.35	$107.40	$75.18	$0.00	$26.85	$0.00	$107.40
5	V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	$1,215.00	UM	27%	$886.95	$108.01	$75.33	$0.00	$26.93	$0.00	$108.01
5	V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	$1,215.00	UM	27%	$886.95	$108.01	$75.33	$0.00	$26.93	$0.00	$108.01
5	V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	$1,215.00	UM	27%	$886.95	$145.80	$102.06	$0.00	$36.45	$0.00	$145.80
5	V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	$1,640.00	UM	27%	$1,197.20	$145.80	$101.68	$0.00	$36.35	$0.00	$145.80
5	V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	$1,640.00	UM	27%	$1,197.20	$145.80	$101.68	$0.00	$36.35	$0.00	$145.80
5	V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	$1,365.00	UM	27%	$996.45	$163.80	$114.66	$0.00	$40.95	$0.00	$163.80
5	V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	$1,835.00	UM	27%	$1,339.55	$163.13	$113.77	$0.00	$40.68	$0.00	$163.13
5	V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	$1,835.00	UM	27%	$1,339.55	$163.13	$113.77	$0.00	$40.68	$0.00	$163.13
5	V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	$1,435.00	UM	27%	$1,047.55	$172.20	$120.54	$0.00	$43.05	$0.00	$172.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	$1,945.00	UM	27%	$1,419.85	$172.91	$120.59	$0.00	$43.11	$0.00	$172.91
5	V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	$860.00	UM	27%	$627.80	$103.20	$72.24	$0.00	$25.80	$0.00	$103.20
5	V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	$1,165.00	UM	27%	$850.45	$103.57	$72.23	$0.00	$25.82	$0.00	$103.57
5	V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	$1,135.00	UM	27%	$828.55	$136.20	$95.34	$0.00	$34.05	$0.00	$136.20
5	V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	$1,530.00	UM	27%	$1,116.90	$136.02	$94.86	$0.00	$33.92	$0.00	$136.02
5	V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	$910.00	UM	27%	$664.30	$109.20	$76.44	$0.00	$27.30	$0.00	$109.20
5	V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	$1,230.00	UM	27%	$897.90	$109.35	$76.26	$0.00	$27.27	$0.00	$109.35
5	V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	$1,230.00	UM	27%	$897.90	$109.35	$76.26	$0.00	$27.27	$0.00	$109.35
5	V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	$1,395.00	UM	27%	$1,018.35	$167.40	$117.18	$0.00	$41.85	$0.00	$167.40
5	V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	$1,885.00	UM	27%	$1,376.05	$167.58	$116.87	$0.00	$41.78	$0.00	$167.58
5	V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	$2,435.00	UM	27%	$1,777.55	$292.20	$204.54	$0.00	$73.05	$0.00	$292.20
5	V4-VS6F-100-FP	VNX 100GB SSD 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$584.00	$409.00	$0.00	$73.05	$0.00	$584.00
5	V4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	$3,290.00	UM	27%	$2,401.70	$292.48	$203.98	$0.00	$72.93	$0.00	$292.48
5	V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	$3,845.00	UM	27%	$2,806.85	$461.40	$322.98	$0.00	$115.35	$0.00	$461.40
5	V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$1,112.00	$779.00	$0.00	$132.15	$0.00	$1,112.00
5	V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	$5,190.00	UM	27%	$3,788.70	$461.39	$321.78	$0.00	$115.05	$0.00	$461.39
5	V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	$97,900.00	UM	27%	$71,467.00	$11,748.00	$8,223.60	$0.00	$2,937.00	$0.00	$11,748.00
5	V4-VS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5	$979,000.00	UM	27%	$714,670.00	$117,480.00	$82,236.00	$0.00	$29,370.00	$0.00	$117,480.00
5	V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	$244,750.00	UM	27%	$178,667.50	$29,370.00	$20,559.00	$0.00	$7,342.50	$0.00	$29,370.00
5	V4-VS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5	$489,500.00	UM	27%	$357,335.00	$58,740.00	$41,118.00	$0.00	$14,685.00	$0.00	$58,740.00
5	V4-VS6FX1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	$117,450.00	UM	27%	$85,738.50	$10,441.31	$7,281.90	$0.00	$2,603.48	$0.00	$10,441.31
5	V4-VS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-VS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5 UPG	$293,625.00	UM	27%	$214,346.25	$26,103.26	$18,204.75	$0.00	$6,508.69	$0.00	$26,103.26
5	V4-VS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-VS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	$1,174,500.00	UM	27%	$857,385.00	$104,413.05	$72,819.00	$0.00	$26,034.75	$0.00	$104,413.05
5	V4-VS6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	$587,250.00	UM	27%	$428,692.50	$52,206.53	$36,409.50	$0.00	$13,017.38	$0.00	$52,206.53
5	V4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$222.60	$155.82	$0.00	$55.65	$0.00	$222.60
5	V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	$0.00	UM	27%	$0.00	$197.80	$137.95	$0.00	$49.32	$0.00	$197.80
5	V4-VS6FX-1600	VNX 1600GB MLC SSD 15X3.5 DAE	$9,790.00	UM	27%	$7,146.70	$1,174.80	$822.36	$0.00	$293.70	$0.00	$1,174.80
5	V4-VS6FX-1600TU	VNX 1600GB MLC SSD 15X3.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-VS6FX-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G	$11,745.00	UM	27%	$8,573.85	$1,044.13	$728.19	$0.00	$260.35	$0.00	$1,044.13
5	V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	$2,130.00	UM	27%	$1,554.90	$255.60	$178.92	$0.00	$63.90	$0.00	$255.60
5	V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	$21,300.00	UM	27%	$15,549.00	$2,556.00	$1,789.20	$0.00	$639.00	$0.00	$2,556.00
5	V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100x3.5	$185,400.00	UM	27%	$135,342.00	$22,248.00	$15,573.60	$0.00	$5,562.00	$0.00	$22,248.00
5	V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	$44,730.00	UM	27%	$32,652.90	$5,367.60	$3,757.32	$0.00	$1,341.90	$0.00	$5,367.60
5	V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	$53,250.00	UM	27%	$38,872.50	$6,390.00	$4,473.00	$0.00	$1,597.50	$0.00	$6,390.00
5	V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	$100,425.00	UM	27%	$73,310.25	$12,051.00	$8,435.70	$0.00	$3,012.75	$0.00	$12,051.00
5	V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$402.60	$281.82	$0.00	$100.65	$0.00	$402.60
5	V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-VS6FX-200TU-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	$2,555.00	UM	27%	$1,865.15	$227.14	$158.41	$0.00	$56.64	$0.00	$227.14
5	V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	$25,550.00	UM	27%	$18,651.50	$2,271.40	$1,584.10	$0.00	$566.36	$0.00	$2,271.40
5	V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100x3.5 UPG	$222,480.00	UM	27%	$162,410.40	$19,778.47	$13,793.76	$0.00	$4,931.64	$0.00	$19,778.47
5	V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	$53,655.00	UM	27%	$39,168.15	$4,769.93	$3,326.61	$0.00	$1,189.35	$0.00	$4,769.93
5	V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	$63,875.00	UM	27%	$46,628.75	$5,678.49	$3,960.25	$0.00	$1,415.90	$0.00	$5,678.49
5	V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	$120,510.00	UM	27%	$87,972.30	$10,713.34	$7,471.62	$0.00	$2,671.31	$0.00	$10,713.34
5	V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	$3,390.00	UM	27%	$2,474.70	$406.80	$284.76	$0.00	$101.70	$0.00	$406.80
5	V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	$33,900.00	UM	27%	$24,747.00	$4,068.00	$2,847.60	$0.00	$1,017.00	$0.00	$4,068.00
5	V4-VS6FX-400-100	Flash Power Pack VNX2 400GB 100x3.5	$339,000.00	UM	27%	$247,470.00	$40,680.00	$28,476.00	$0.00	$10,170.00	$0.00	$40,680.00
5	V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	$71,190.00	UM	27%	$51,968.70	$8,542.80	$5,979.96	$0.00	$2,135.70	$0.00	$8,542.80
5	V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	$84,750.00	UM	27%	$61,867.50	$10,170.00	$7,119.00	$0.00	$2,542.50	$0.00	$10,170.00
5	V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	$169,500.00	UM	27%	$123,735.00	$20,340.00	$14,238.00	$0.00	$5,085.00	$0.00	$20,340.00
5	V4-VS6FX-400-FP	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	$0.00	UM	27%	$0.00	$649.80	$454.86	$0.00	$162.45	$0.00	$649.80
5	V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-VS6FX-400TU-100	Flash Power Pack VNX2 400GB 100x3.5 UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	$4,070.00	UM	27%	$2,971.10	$361.82	$252.34	$0.00	$90.22	$0.00	$361.82
5	V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	$40,700.00	UM	27%	$29,711.00	$3,618.23	$2,523.40	$0.00	$902.18	$0.00	$3,618.23
5	V4-VS6FX-400U-100	Flash Power Pack VNX2 400GB 100x3.5 UPG	$407,000.00	UM	27%	$297,110.00	$36,182.30	$25,234.00	$0.00	$9,021.83	$0.00	$36,182.30
5	V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	$85,470.00	UM	27%	$62,393.10	$7,598.28	$5,299.14	$0.00	$1,894.59	$0.00	$7,598.28
5	V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	$101,750.00	UM	27%	$74,277.50	$9,045.58	$6,308.50	$0.00	$2,255.46	$0.00	$9,045.58
5	V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	$203,500.00	UM	27%	$148,555.00	$18,091.15	$12,617.00	$0.00	$4,510.92	$0.00	$18,091.15
5	V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	$5,995.00	UM	27%	$4,376.35	$719.40	$503.58	$0.00	$179.85	$0.00	$719.40
5	V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	$59,950.00	UM	27%	$43,763.50	$7,194.00	$5,035.80	$0.00	$1,798.50	$0.00	$7,194.00
5	V4-VS6FX-800-100	Flash Power Pack VNX2 800GB 100x3.5	$599,500.00	UM	27%	$437,635.00	$71,940.00	$50,358.00	$0.00	$17,985.00	$0.00	$71,940.00
5	V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	$125,895.00	UM	27%	$91,903.35	$15,107.40	$10,575.18	$0.00	$3,776.85	$0.00	$15,107.40
5	V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	$149,875.00	UM	27%	$109,408.75	$17,985.00	$12,589.50	$0.00	$4,496.25	$0.00	$17,985.00
5	V4-VS6FX-800-50	Flash Power Pack VNX2 800GB 50x3.5	$299,750.00	UM	27%	$218,817.50	$35,970.00	$25,179.00	$0.00	$8,992.50	$0.00	$35,970.00
5	V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64
5	V4-VS6FX-800TU-100	Flash Power Pack VNX2 800GB 100x3.5 UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-VS6FX-800TU-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	$7,195.00	UM	27%	$5,252.35	$639.64	$446.09	$0.00	$159.49	$0.00	$639.64

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	$71,950.00	UM	27%	$52,523.50	$6,396.36	$4,460.90	$0.00	$1,594.89	$0.00	$6,396.36
5	V4-VS6FX-800U-100	Flash Power Pack VNX2 800GB 100x3.5 UPG	$719,500.00	UM	27%	$525,235.00	$63,963.55	$44,609.00	$0.00	$15,948.92	$0.00	$63,963.55
5	V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	$151,095.00	UM	27%	$110,299.35	$13,432.35	$9,367.89	$0.00	$3,349.27	$0.00	$13,432.35
5	V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	$179,875.00	UM	27%	$131,308.75	$15,990.89	$11,152.25	$0.00	$3,987.23	$0.00	$15,990.89
5	V4-VS6FX-800U-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	$359,750.00	UM	27%	$262,617.50	$31,981.78	$22,304.50	$0.00	$7,974.46	$0.00	$31,981.78
5	VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBLS	$554.00	UM	27%	$404.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBLS	$1,386.00	UM	27%	$1,011.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBLS	$2,772.00	UM	27%	$2,023.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLS	$1,063.00	UM	27%	$775.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLS	$370.00	UM	27%	$270.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBLS	$924.00	UM	27%	$674.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40U-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	$1,301.00	UM	27%	$949.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40UD-ASTL	40U DEEP RACK PWR CORD PAIR ASTL LP-58	$2,661.00	UM	27%	$1,942.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40UD-IEC3	40U DEEP RACK PWR CORD PAIR IEC309	$1,127.00	UM	27%	$822.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	$3,850.00	UM	27%	$2,810.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	$680.00	UM	27%	$496.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40U-IEC3	CAB QUAD POWER CORD IEC309	$680.00	UM	27%	$496.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	$1,301.00	UM	27%	$949.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	$680.00	UM	27%	$496.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	$812.00	UM	27%	$592.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	$1,217.00	UM	27%	$888.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	$2,028.00	UM	27%	$1,480.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	$3,245.00	UM	27%	$2,368.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	$1,093.00	UM	27%	$797.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	$1,639.00	UM	27%	$1,196.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	$2,732.00	UM	27%	$1,994.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	$4,372.00	UM	27%	$3,191.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	$638.00	UM	27%	$465.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	$765.00	UM	27%	$558.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	$935.00	UM	27%	$682.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBTELCO1UCS	Telco Rail Kit for the 1U CS	$924.00	UM	27%	$674.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBTELCO2UDAE	Telco Rail kit for the 2U DAE	$201.00	UM	27%	$146.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBTELCO2UDME	Telco Rail Kit for the 2U DME	$201.00	UM	27%	$146.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBTELCO3UDAE	Telco Rail kit for the 3U DAE	$201.00	UM	27%	$146.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	$334.00	UM	27%	$243.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	$1,478.00	UM	27%	$1,078.94	$221.70	$162.58	$0.00	$44.34	$0.00	$221.70
5	VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	$2,074.00	UM	27%	$1,514.02	$311.10	$228.14	$0.00	$62.22	$0.00	$311.10
5	VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	$4,434.00	UM	27%	$3,236.82	$665.10	$487.74	$0.00	$133.02	$0.00	$665.10
5	VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	$6,226.00	UM	27%	$4,544.98	$933.90	$684.86	$0.00	$186.78	$0.00	$933.90
5	VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	$2,956.00	UM	27%	$2,157.88	$443.40	$325.16	$0.00	$88.68	$0.00	$443.40
5	VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	$4,144.00	UM	27%	$3,025.12	$621.60	$455.84	$0.00	$124.32	$0.00	$621.60
5	VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	$2,217.00	UM	27%	$1,618.41	$332.55	$243.87	$0.00	$66.51	$0.00	$332.55
5	VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	$3,104.00	UM	27%	$2,265.92	$465.60	$341.44	$0.00	$93.12	$0.00	$465.60
5	V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	$6,340.00	UM	27%	$4,628.20	$760.80	$532.56	$0.00	$190.20	$0.00	$760.80
5	V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	$5,465.00	UM	27%	$3,989.45	$655.80	$459.06	$0.00	$163.95	$0.00	$655.80
5	V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	$17,560.00	UM	27%	$12,818.80	$2,107.20	$1,475.04	$0.00	$526.80	$0.00	$2,107.20
5	V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	$3,785.00	UM	27%	$2,763.05	$454.20	$317.94	$0.00	$113.55	$0.00	$454.20
5	V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	$4,985.00	UM	27%	$3,639.05	$598.20	$418.74	$0.00	$149.55	$0.00	$598.20
5	V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	$3,940.00	UM	27%	$2,876.20	$472.80	$330.96	$0.00	$118.20	$0.00	$472.80
5	V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	$0.00	UM	27%	$0.00	$480.60	$336.42	$0.00	$120.15	$0.00	$480.60
5	V-N4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE NEBS	$17,560.00	UM	27%	$12,818.80	$2,107.20	$1,475.04	$0.00	$526.80	$0.00	$2,107.20
5	V-N4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE NEBS	$3,785.00	UM	27%	$2,763.05	$454.20	$317.94	$0.00	$113.55	$0.00	$454.20
5	V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	$4,985.00	UM	27%	$3,639.05	$598.20	$418.74	$0.00	$149.55	$0.00	$598.20
5	V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	$4,005.00	UM	27%	$2,923.65	$480.60	$336.42	$0.00	$120.15	$0.00	$480.60
5	V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	$17,560.00	UM	27%	$12,818.80	$2,107.20	$1,475.04	$0.00	$526.80	$0.00	$2,107.20
5	V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	$3,785.00	UM	27%	$2,763.05	$454.20	$317.94	$0.00	$113.55	$0.00	$454.20
5	V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	$6,140.00	UM	27%	$4,482.20	$736.80	$515.76	$0.00	$184.20	$0.00	$736.80
5	V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	$4,985.00	UM	27%	$3,639.05	$598.20	$418.74	$0.00	$149.55	$0.00	$598.20
5	VN52DP010NLFD	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	$13,700.00	UM	27%	$10,001.00	$2,055.00	$1,507.00	$0.00	$411.00	$0.00	$2,055.00
5	VN52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	$13,700.00	UM	27%	$10,001.00	$2,055.00	$1,507.00	$0.00	$411.00	$0.00	$2,055.00
5	VN52DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	$22,683.00	UM	27%	$16,558.59	$3,402.45	$2,495.13	$0.00	$680.49	$0.00	$3,402.45
5	VN52DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	$22,683.00	UM	27%	$16,558.59	$3,402.45	$2,495.13	$0.00	$680.49	$0.00	$3,402.45
5	VN52DP112NLFD	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	$16,644.00	UM	27%	$12,150.12	$2,496.60	$1,830.84	$0.00	$499.32	$0.00	$2,496.60
5	VN52DP112NLMD	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	$16,644.00	UM	27%	$12,150.12	$2,496.60	$1,830.84	$0.00	$499.32	$0.00	$2,496.60
5	VN52DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10k DC-FL	$27,219.00	UM	27%	$19,869.87	$4,082.85	$2,994.09	$0.00	$816.57	$0.00	$4,082.85
5	VN52DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	$27,219.00	UM	27%	$19,869.87	$4,082.85	$2,994.09	$0.00	$816.57	$0.00	$4,082.85
5	VN52DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10k DC-FL	$35,304.00	UM	27%	$25,771.92	$5,295.60	$3,883.44	$0.00	$1,059.12	$0.00	$5,295.60
5	VN52DP12510MD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK	$35,304.00	UM	27%	$25,771.92	$5,295.60	$3,883.44	$0.00	$1,059.12	$0.00	$5,295.60
5	VN52DP125NLFD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	$24,768.00	UM	27%	$18,080.64	$3,715.20	$2,724.48	$0.00	$743.04	$0.00	$3,715.20
5	VN52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	$24,768.00	UM	27%	$18,080.64	$3,715.20	$2,724.48	$0.00	$743.04	$0.00	$3,715.20
5	VN52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	$16,415.00	UM	27%	$11,982.95	$2,462.25	$1,805.65	$0.00	$492.45	$0.00	$2,462.25
5	VN52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	$16,415.00	UM	27%	$11,982.95	$2,462.25	$1,805.65	$0.00	$492.45	$0.00	$2,462.25
5	VN52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	$18,056.00	UM	27%	$13,180.88	$2,708.40	$1,986.16	$0.00	$541.68	$0.00	$2,708.40
5	VN52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	$18,056.00	UM	27%	$13,180.88	$2,708.40	$1,986.16	$0.00	$541.68	$0.00	$2,708.40
5	VN52DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	$24,768.00	UM	27%	$18,080.64	$3,715.20	$2,724.48	$0.00	$743.04	$0.00	$3,715.20
5	VN52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	$24,768.00	UM	27%	$18,080.64	$3,715.20	$2,724.48	$0.00	$743.04	$0.00	$3,715.20
5	VN52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	$47,765.00	UM	27%	$34,868.45	$7,164.75	$5,254.15	$0.00	$1,432.95	$0.00	$7,164.75
5	VN52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	$47,765.00	UM	27%	$34,868.45	$7,164.75	$5,254.15	$0.00	$1,432.95	$0.00	$7,164.75
5	VN52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	$17,524.00	UM	27%	$12,792.52	$2,628.60	$1,927.64	$0.00	$525.72	$0.00	$2,628.60
5	VN52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	$17,524.00	UM	27%	$12,792.52	$2,628.60	$1,927.64	$0.00	$525.72	$0.00	$2,628.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VN52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	$19,276.00	UM	27%	$14,071.48	$2,891.40	$2,120.36	$0.00	$578.28	$0.00	$2,891.40
5	VN52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	$19,276.00	UM	27%	$14,071.48	$2,891.40	$2,120.36	$0.00	$578.28	$0.00	$2,891.40
5	VN52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	$22,209.00	UM	27%	$16,212.57	$3,331.35	$2,442.99	$0.00	$666.27	$0.00	$3,331.35
5	VN52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	$22,209.00	UM	27%	$16,212.57	$3,331.35	$2,442.99	$0.00	$666.27	$0.00	$3,331.35
5	VN52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	$18,903.00	UM	27%	$13,799.19	$2,835.45	$2,079.33	$0.00	$567.09	$0.00	$2,835.45
5	VN52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	$18,903.00	UM	27%	$13,799.19	$2,835.45	$2,079.33	$0.00	$567.09	$0.00	$2,835.45
5	VN52DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	$22,683.00	UM	27%	$16,558.59	$3,402.45	$2,495.13	$0.00	$680.49	$0.00	$3,402.45
5	VN52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	$22,683.00	UM	27%	$16,558.59	$3,402.45	$2,495.13	$0.00	$680.49	$0.00	$3,402.45
5	VN52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	$29,420.00	UM	27%	$21,476.60	$4,413.00	$3,236.20	$0.00	$882.60	$0.00	$4,413.00
5	VN52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	$29,420.00	UM	27%	$21,476.60	$4,413.00	$3,236.20	$0.00	$882.60	$0.00	$4,413.00
5	VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	$2,940.00	UM	27%	$2,146.20	$529.20	$470.40	$0.00	$0.00	$0.00	$529.20
5	VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	$2,340.00	UM	27%	$1,708.20	$421.20	$374.40	$0.00	$0.00	$0.00	$421.20
5	VNX5200DMEXDU	VNXB52 DME: 1 DM+FC SLIC-BTU Fld Install	$9,460.00	UM	27%	$6,905.80	$1,419.00	$1,040.60	$0.00	$283.80	$0.00	$1,419.00
5	VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	$22,191.00	UM	27%	$16,199.43	$3,994.38	$3,550.56	$0.00	$0.00	$0.00	$3,994.38
5	VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	$6,015.00	UM	27%	$4,390.95	$1,082.70	$962.40	$0.00	$0.00	$0.00	$1,082.70
5	VNX5200-FSTS	VNX5200 FAST Suite=IC	$4,177.00	UM	27%	$3,049.21	$751.86	$668.32	$0.00	$0.00	$0.00	$751.86
5	VNX5200-LPS	VNX5200 Local Protection Suite=IC	$3,334.00	UM	27%	$2,433.82	$600.12	$533.44	$0.00	$0.00	$0.00	$600.12
5	VNX5200-OE	VNX OE License VNX5200=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5200-PPAK	VNX5200 Total Protection Pack=IC	$19,972.00	UM	27%	$14,579.56	$3,594.96	$3,195.52	$0.00	$0.00	$0.00	$3,594.96
5	VNX5200-RPS	VNX5200 Remote Protection Suite=IC	$8,594.00	UM	27%	$6,273.62	$1,546.92	$1,375.04	$0.00	$0.00	$0.00	$1,546.92
5	VNX5200-SCS	VNX5200 Events and Retention Suite=IC	$1,497.00	UM	27%	$1,092.81	$269.46	$239.52	$0.00	$0.00	$0.00	$269.46
5	VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	$7,054.00	UM	27%	$5,149.42	$1,269.72	$1,128.64	$0.00	$0.00	$0.00	$1,269.72
5	VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	$5,486.00	UM	27%	$4,004.78	$987.48	$877.76	$0.00	$0.00	$0.00	$987.48
5	VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	$9,014.00	UM	27%	$6,580.22	$1,622.52	$1,442.24	$0.00	$0.00	$0.00	$1,622.52
5	VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	$7,612.00	UM	27%	$5,556.76	$1,141.80	$837.32	$0.00	$228.36	$0.00	$1,141.80
5	VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	$23,476.00	UM	27%	$17,137.48	$3,521.40	$2,582.36	$0.00	$704.28	$0.00	$3,521.40
5	VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	$43,761.00	UM	27%	$31,945.53	$6,564.15	$4,813.71	$0.00	$1,312.83	$0.00	$6,564.15
5	VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	$51,106.00	UM	27%	$37,307.38	$7,665.90	$5,621.66	$0.00	$1,533.18	$0.00	$7,665.90
5	VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNX52BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200	$0.00	UM	27%	$0.00	$529.20	$470.40	$0.00	$0.00	$0.00	$529.20
5	VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RK	$10,960.00	UM	27%	$8,000.80	$1,644.00	$1,205.60	$0.00	$328.80	$0.00	$1,644.00
5	VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	$10,960.00	UM	27%	$8,000.80	$1,644.00	$1,205.60	$0.00	$328.80	$0.00	$1,644.00
5	VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	$10,960.00	UM	27%	$8,000.80	$1,644.00	$1,205.60	$0.00	$328.80	$0.00	$1,644.00
5	VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	$13,315.00	UM	27%	$9,719.95	$1,997.25	$1,464.65	$0.00	$399.45	$0.00	$1,997.25
5	VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	$13,315.00	UM	27%	$9,719.95	$1,997.25	$1,464.65	$0.00	$399.45	$0.00	$1,997.25
5	VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	$13,315.00	UM	27%	$9,719.95	$1,997.25	$1,464.65	$0.00	$399.45	$0.00	$1,997.25
5	VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	$21,775.00	UM	27%	$15,895.75	$3,266.25	$2,395.25	$0.00	$653.25	$0.00	$3,266.25
5	VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	$21,775.00	UM	27%	$15,895.75	$3,266.25	$2,395.25	$0.00	$653.25	$0.00	$3,266.25
5	VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	$21,775.00	UM	27%	$15,895.75	$3,266.25	$2,395.25	$0.00	$653.25	$0.00	$3,266.25
5	VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	$28,243.00	UM	27%	$20,617.39	$4,236.45	$3,106.73	$0.00	$847.29	$0.00	$4,236.45
5	VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	$28,243.00	UM	27%	$20,617.39	$4,236.45	$3,106.73	$0.00	$847.29	$0.00	$4,236.45
5	VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	$28,243.00	UM	27%	$20,617.39	$4,236.45	$3,106.73	$0.00	$847.29	$0.00	$4,236.45
5	VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	$13,132.00	UM	27%	$9,586.36	$1,969.80	$1,444.52	$0.00	$393.96	$0.00	$1,969.80
5	VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	$13,132.00	UM	27%	$9,586.36	$1,969.80	$1,444.52	$0.00	$393.96	$0.00	$1,969.80
5	VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	$13,132.00	UM	27%	$9,586.36	$1,969.80	$1,444.52	$0.00	$393.96	$0.00	$1,969.80
5	VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	$14,445.00	UM	27%	$10,544.85	$2,166.75	$1,588.95	$0.00	$433.35	$0.00	$2,166.75
5	VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	$14,445.00	UM	27%	$10,544.85	$2,166.75	$1,588.95	$0.00	$433.35	$0.00	$2,166.75
5	VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	$14,445.00	UM	27%	$10,544.85	$2,166.75	$1,588.95	$0.00	$433.35	$0.00	$2,166.75
5	VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	$38,210.00	UM	27%	$27,893.30	$5,731.50	$4,203.10	$0.00	$1,146.30	$0.00	$5,731.50
5	VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	$38,210.00	UM	27%	$27,893.30	$5,731.50	$4,203.10	$0.00	$1,146.30	$0.00	$5,731.50
5	VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	$38,210.00	UM	27%	$27,893.30	$5,731.50	$4,203.10	$0.00	$1,146.30	$0.00	$5,731.50
5	VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	$14,019.00	UM	27%	$10,233.87	$2,102.85	$1,542.09	$0.00	$420.57	$0.00	$2,102.85
5	VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	$14,019.00	UM	27%	$10,233.87	$2,102.85	$1,542.09	$0.00	$420.57	$0.00	$2,102.85
5	VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	$14,019.00	UM	27%	$10,233.87	$2,102.85	$1,542.09	$0.00	$420.57	$0.00	$2,102.85
5	VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	$21,900.00	UM	27%	$15,987.00	$3,285.00	$2,409.00	$0.00	$657.00	$0.00	$3,285.00
5	VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	$21,900.00	UM	27%	$15,987.00	$3,285.00	$2,409.00	$0.00	$657.00	$0.00	$3,285.00
5	VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	$21,900.00	UM	27%	$15,987.00	$3,285.00	$2,409.00	$0.00	$657.00	$0.00	$3,285.00
5	VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	$15,421.00	UM	27%	$11,257.33	$2,313.15	$1,696.31	$0.00	$462.63	$0.00	$2,313.15
5	VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	$15,421.00	UM	27%	$11,257.33	$2,313.15	$1,696.31	$0.00	$462.63	$0.00	$2,313.15
5	VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	$15,421.00	UM	27%	$11,257.33	$2,313.15	$1,696.31	$0.00	$462.63	$0.00	$2,313.15
5	VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	$17,767.00	UM	27%	$12,969.91	$2,665.05	$1,954.37	$0.00	$533.01	$0.00	$2,665.05
5	VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	$17,767.00	UM	27%	$12,969.91	$2,665.05	$1,954.37	$0.00	$533.01	$0.00	$2,665.05
5	VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	$17,767.00	UM	27%	$12,969.91	$2,665.05	$1,954.37	$0.00	$533.01	$0.00	$2,665.05
5	VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	$15,122.00	UM	27%	$11,039.06	$2,268.30	$1,663.42	$0.00	$453.66	$0.00	$2,268.30
5	VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	$15,122.00	UM	27%	$11,039.06	$2,268.30	$1,663.42	$0.00	$453.66	$0.00	$2,268.30
5	VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	$15,122.00	UM	27%	$11,039.06	$2,268.30	$1,663.42	$0.00	$453.66	$0.00	$2,268.30
5	VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	$23,536.00	UM	27%	$17,181.28	$3,530.40	$2,588.96	$0.00	$706.08	$0.00	$3,530.40
5	VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	$23,536.00	UM	27%	$17,181.28	$3,530.40	$2,588.96	$0.00	$706.08	$0.00	$3,530.40
5	VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	$23,536.00	UM	27%	$17,181.28	$3,530.40	$2,588.96	$0.00	$706.08	$0.00	$3,530.40
5	VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	$11,810.00	UM	27%	$8,621.30	$1,771.50	$1,299.10	$0.00	$354.30	$0.00	$1,771.50
5	VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	$11,810.00	UM	27%	$8,621.30	$1,771.50	$1,299.10	$0.00	$354.30	$0.00	$1,771.50
5	VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	$11,810.00	UM	27%	$8,621.30	$1,771.50	$1,299.10	$0.00	$354.30	$0.00	$1,771.50
5	VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$1,082.70	$962.40	$0.00	$0.00	$0.00	$1,082.70
5	VNX52-ESSPCK-PROMC	VNX5200 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$1,082.70	$962.40	$0.00	$0.00	$0.00	$1,082.70
5	VNX52-KIT	VNX5200 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	$10,960.00	UM	27%	$8,000.80	$1,644.00	$1,205.60	$0.00	$328.80	$0.00	$1,644.00
5	VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	$10,960.00	UM	27%	$8,000.80	$1,644.00	$1,205.60	$0.00	$328.80	$0.00	$1,644.00
5	VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	$13,315.00	UM	27%	$9,719.95	$1,997.25	$1,464.65	$0.00	$399.45	$0.00	$1,997.25
5	VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	$13,315.00	UM	27%	$9,719.95	$1,997.25	$1,464.65	$0.00	$399.45	$0.00	$1,997.25
5	VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	$21,775.00	UM	27%	$15,895.75	$3,266.25	$2,395.25	$0.00	$653.25	$0.00	$3,266.25
5	VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	$21,775.00	UM	27%	$15,895.75	$3,266.25	$2,395.25	$0.00	$653.25	$0.00	$3,266.25
5	VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	$28,243.00	UM	27%	$20,617.39	$4,236.45	$3,106.73	$0.00	$847.29	$0.00	$4,236.45
5	VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	$28,243.00	UM	27%	$20,617.39	$4,236.45	$3,106.73	$0.00	$847.29	$0.00	$4,236.45
5	VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	$13,132.00	UM	27%	$9,586.36	$1,969.80	$1,444.52	$0.00	$393.96	$0.00	$1,969.80
5	VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	$13,132.00	UM	27%	$9,586.36	$1,969.80	$1,444.52	$0.00	$393.96	$0.00	$1,969.80
5	VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD	$14,445.00	UM	27%	$10,544.85	$2,166.75	$1,588.95	$0.00	$433.35	$0.00	$2,166.75
5	VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	$14,445.00	UM	27%	$10,544.85	$2,166.75	$1,588.95	$0.00	$433.35	$0.00	$2,166.75
5	VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	$75,109.00	UM	27%	$54,829.57	$11,266.35	$8,261.99	$0.00	$2,253.27	$0.00	$11,266.35
5	VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	$75,109.00	UM	27%	$54,829.57	$11,266.35	$8,261.99	$0.00	$2,253.27	$0.00	$11,266.35
5	VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	$14,019.00	UM	27%	$10,233.87	$2,102.85	$1,542.09	$0.00	$420.57	$0.00	$2,102.85
5	VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	$14,019.00	UM	27%	$10,233.87	$2,102.85	$1,542.09	$0.00	$420.57	$0.00	$2,102.85
5	VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	$15,421.00	UM	27%	$11,257.33	$2,313.15	$1,696.31	$0.00	$462.63	$0.00	$2,313.15
5	VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	$15,421.00	UM	27%	$11,257.33	$2,313.15	$1,696.31	$0.00	$462.63	$0.00	$2,313.15
5	VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD	$17,767.00	UM	27%	$12,969.91	$2,665.05	$1,954.37	$0.00	$533.01	$0.00	$2,665.05
5	VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	$17,767.00	UM	27%	$12,969.91	$2,665.05	$1,954.37	$0.00	$533.01	$0.00	$2,665.05
5	VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	$15,122.00	UM	27%	$11,039.06	$2,268.30	$1,663.42	$0.00	$453.66	$0.00	$2,268.30
5	VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	$15,122.00	UM	27%	$11,039.06	$2,268.30	$1,663.42	$0.00	$453.66	$0.00	$2,268.30
5	VNX52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	$18,146.00	UM	27%	$13,246.58	$2,721.90	$1,996.06	$0.00	$544.38	$0.00	$2,721.90
5	VNX52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	$23,536.00	UM	27%	$17,181.28	$3,530.40	$2,588.96	$0.00	$706.08	$0.00	$3,530.40
5	VNX52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	$23,536.00	UM	27%	$17,181.28	$3,530.40	$2,588.96	$0.00	$706.08	$0.00	$3,530.40
5	VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	$11,810.00	UM	27%	$8,621.30	$1,771.50	$1,299.10	$0.00	$354.30	$0.00	$1,771.50
5	VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	$11,810.00	UM	27%	$8,621.30	$1,771.50	$1,299.10	$0.00	$354.30	$0.00	$1,771.50
5	VNX52VPM2410F	VNX5200 DPE 25X2.5" 4-600-20 1TNL-FLD	$0.00	UM	27%	$0.00	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VPM2410M	VNX5200 DPE 25X2.5" 4-600-20 1TNL-MIN	$0.00	UM	27%	$0.00	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	$19,814.00	UM	27%	$14,464.22	$2,972.10	$2,179.54	$0.00	$594.42	$0.00	$2,972.10
5	VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	$3,020.00	UM	27%	$2,204.60	$543.60	$483.20	$0.00	$0.00	$0.00	$543.60
5	VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	$3,725.00	UM	27%	$2,719.25	$670.50	$596.00	$0.00	$0.00	$0.00	$670.50
5	VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	$2,980.00	UM	27%	$2,175.40	$536.40	$476.80	$0.00	$0.00	$0.00	$536.40
5	VNX5400DMEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fld Install	$9,820.00	UM	27%	$7,168.60	$1,473.00	$1,080.20	$0.00	$294.60	$0.00	$1,473.00
5	VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	$36,378.00	UM	27%	$26,555.94	$6,548.04	$5,820.48	$0.00	$0.00	$0.00	$6,548.04
5	VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	$29,100.00	UM	27%	$21,243.00	$5,238.00	$4,656.00	$0.00	$0.00	$0.00	$5,238.00
5	VNX5400-ESSPCK	VNX5400 Software Essentials=IC	$11,535.00	UM	27%	$8,420.55	$2,076.30	$1,845.60	$0.00	$0.00	$0.00	$2,076.30
5	VNX5400-ESSPCK-UPG	VNX5400 Upg DIP SW Essentials=IC	$9,230.00	UM	27%	$6,737.90	$1,661.40	$1,476.80	$0.00	$0.00	$0.00	$1,661.40
5	VNX5400-FSTS	VNX5400 FAST Suite=IC	$8,543.00	UM	27%	$6,236.39	$1,537.74	$1,366.88	$0.00	$0.00	$0.00	$1,537.74
5	VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	$6,835.00	UM	27%	$4,989.55	$1,230.30	$1,093.60	$0.00	$0.00	$0.00	$1,230.30
5	VNX5400-LPS	VNX5400 Local Protection Suite=IC	$5,941.00	UM	27%	$4,336.93	$1,069.38	$950.56	$0.00	$0.00	$0.00	$1,069.38
5	VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	$4,755.00	UM	27%	$3,471.15	$855.90	$760.80	$0.00	$0.00	$0.00	$855.90
5	VNX5400-OE	VNX OE License VNX5400=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5400-PPAK	VNX5400 Total Protection Pack=IC	$32,740.00	UM	27%	$23,900.20	$5,893.20	$5,238.40	$0.00	$0.00	$0.00	$5,893.20
5	VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	$42,030.00	UM	27%	$30,681.90	$7,565.40	$6,724.80	$0.00	$0.00	$0.00	$7,565.40
5	VNX5400-RPS	VNX5400 Remote Protection Suite=IC	$15,313.00	UM	27%	$11,178.49	$2,756.34	$2,450.08	$0.00	$0.00	$0.00	$2,756.34
5	VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	$12,250.00	UM	27%	$8,942.50	$2,205.00	$1,960.00	$0.00	$0.00	$0.00	$2,205.00
5	VNX5400-SCS	VNX5400 Events and Retention Suite=IC	$2,382.00	UM	27%	$1,738.86	$428.76	$381.12	$0.00	$0.00	$0.00	$428.76
5	VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	$1,905.00	UM	27%	$1,390.65	$342.90	$304.80	$0.00	$0.00	$0.00	$342.90
5	VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	$8,730.00	UM	27%	$6,372.90	$1,571.40	$1,396.80	$0.00	$0.00	$0.00	$1,571.40
5	VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	$6,491.00	UM	27%	$4,738.43	$1,168.38	$1,038.56	$0.00	$0.00	$0.00	$1,168.38
5	VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	$10,744.00	UM	27%	$7,843.12	$1,933.92	$1,719.04	$0.00	$0.00	$0.00	$1,933.92
5	VNX54BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400	$0.00	UM	27%	$0.00	$543.60	$483.20	$0.00	$0.00	$0.00	$543.60
5	VNX54-ESSPCK	VNX5400 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$2,076.30	$1,845.60	$0.00	$0.00	$0.00	$2,076.30
5	VNX54-ESSPCK-PROMC	VNX5400 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$2,076.30	$1,845.60	$0.00	$0.00	$0.00	$2,076.30
5	VNX54-KIT	VNX5400 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	$6,985.00	UM	27%	$5,099.05	$1,257.30	$1,117.60	$0.00	$0.00	$0.00	$1,257.30
5	VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	$5,195.00	UM	27%	$3,792.35	$935.10	$831.20	$0.00	$0.00	$0.00	$935.10
5	VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	$8,595.00	UM	27%	$6,274.35	$1,547.10	$1,375.20	$0.00	$0.00	$0.00	$1,547.10
5	VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	$4,740.00	UM	27%	$3,460.20	$853.20	$758.40	$0.00	$0.00	$0.00	$853.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	$6,515.00	UM	27%	$4,755.95	$1,172.70	$1,042.40	$0.00	$0.00	$0.00	$1,172.70
5	VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	$5,210.00	UM	27%	$3,803.30	$937.80	$833.60	$0.00	$0.00	$0.00	$937.80
5	VNX5600DMEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fld Install	$11,800.00	UM	27%	$8,614.00	$1,770.00	$1,298.00	$0.00	$354.00	$0.00	$1,770.00
5	VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	$58,378.00	UM	27%	$42,615.94	$10,508.04	$9,340.48	$0.00	$0.00	$0.00	$10,508.04
5	VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	$46,700.00	UM	27%	$34,091.00	$8,406.00	$7,472.00	$0.00	$0.00	$0.00	$8,406.00
5	VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	$33,130.00	UM	27%	$24,184.90	$5,963.40	$5,300.80	$0.00	$0.00	$0.00	$5,963.40
5	VNX5600-ESSPCK-UPG	VNX5600 Upg DIP SW Essentials=IC	$26,505.00	UM	27%	$19,348.65	$4,770.90	$4,240.80	$0.00	$0.00	$0.00	$4,770.90
5	VNX5600-FSTS	VNX5600 FAST Suite=IC	$27,608.00	UM	27%	$20,153.84	$4,969.44	$4,417.28	$0.00	$0.00	$0.00	$4,969.44
5	VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	$22,085.00	UM	27%	$16,122.05	$3,975.30	$3,533.60	$0.00	$0.00	$0.00	$3,975.30
5	VNX5600-LPS	VNX5600 Local Protection Suite=IC	$9,864.00	UM	27%	$7,200.72	$1,775.52	$1,578.24	$0.00	$0.00	$0.00	$1,775.52
5	VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	$7,890.00	UM	27%	$5,759.70	$1,420.20	$1,262.40	$0.00	$0.00	$0.00	$1,420.20
5	VNX5600-OE	VNX OE License VNX5600=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5600-PPAK	VNX5600 Total Protection Pack=IC	$52,540.00	UM	27%	$38,354.20	$9,457.20	$8,406.40	$0.00	$0.00	$0.00	$9,457.20
5	VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	$42,030.00	UM	27%	$30,681.90	$7,565.40	$6,724.80	$0.00	$0.00	$0.00	$7,565.40
5	VNX5600-RPS	VNX5600 Remote Protection Suite=IC	$22,026.00	UM	27%	$16,078.98	$3,964.68	$3,524.16	$0.00	$0.00	$0.00	$3,964.68
5	VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	$17,620.00	UM	27%	$12,862.60	$3,171.60	$2,819.20	$0.00	$0.00	$0.00	$3,171.60
5	VNX5600-SCS	VNX5600 Events and Retention Suite=IC	$4,014.00	UM	27%	$2,930.22	$722.52	$642.24	$0.00	$0.00	$0.00	$722.52
5	VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	$3,210.00	UM	27%	$2,343.30	$577.80	$513.60	$0.00	$0.00	$0.00	$577.80
5	VNX5600-UNISB	VNX5600 Unisphere Block Suite=IC	$15,810.00	UM	27%	$11,541.30	$2,845.80	$2,529.60	$0.00	$0.00	$0.00	$2,845.80
5	VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	$11,756.00	UM	27%	$8,581.88	$2,116.08	$1,880.96	$0.00	$0.00	$0.00	$2,116.08
5	VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	$19,458.00	UM	27%	$14,204.34	$3,502.44	$3,113.28	$0.00	$0.00	$0.00	$3,502.44
5	VNX56BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600	$0.00	UM	27%	$0.00	$853.20	$758.40	$0.00	$0.00	$0.00	$853.20
5	VNX56-ESSPCK	VNX5600 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$5,963.40	$5,300.80	$0.00	$0.00	$0.00	$5,963.40
5	VNX56-ESSPCK-PROMC	VNX5600 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$5,963.40	$5,300.80	$0.00	$0.00	$0.00	$5,963.40
5	VNX56-KIT	VNX5600 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	$12,650.00	UM	27%	$9,234.50	$2,277.00	$2,024.00	$0.00	$0.00	$0.00	$2,277.00
5	VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	$9,405.00	UM	27%	$6,865.65	$1,692.90	$1,504.80	$0.00	$0.00	$0.00	$1,692.90
5	VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	$15,565.00	UM	27%	$11,362.45	$2,801.70	$2,490.40	$0.00	$0.00	$0.00	$2,801.70
5	VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	$13,310.00	UM	27%	$9,716.30	$2,395.80	$2,129.60	$0.00	$0.00	$0.00	$2,395.80
5	VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	$9,265.00	UM	27%	$6,763.45	$1,667.70	$1,482.40	$0.00	$0.00	$0.00	$1,667.70
5	VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	$7,410.00	UM	27%	$5,409.30	$1,333.80	$1,185.60	$0.00	$0.00	$0.00	$1,333.80
5	VNX5800DMEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fld install	$19,730.00	UM	27%	$14,402.90	$2,959.50	$2,170.30	$0.00	$591.90	$0.00	$2,959.50
5	VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	$104,646.00	UM	27%	$76,391.58	$18,836.28	$16,743.36	$0.00	$0.00	$0.00	$18,836.28
5	VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	$83,715.00	UM	27%	$61,111.95	$15,068.70	$13,394.40	$0.00	$0.00	$0.00	$15,068.70
5	VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	$73,690.00	UM	27%	$53,793.70	$13,264.20	$11,790.40	$0.00	$0.00	$0.00	$13,264.20
5	VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	$58,950.00	UM	27%	$43,033.50	$10,611.00	$9,432.00	$0.00	$0.00	$0.00	$10,611.00
5	VNX5800-FSTS	VNX5800 FAST Suite=IC	$70,582.00	UM	27%	$51,524.86	$12,704.76	$11,293.12	$0.00	$0.00	$0.00	$12,704.76
5	VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	$56,465.00	UM	27%	$41,219.45	$10,163.70	$9,034.40	$0.00	$0.00	$0.00	$10,163.70
5	VNX5800-LPS	VNX5800 Local Protection Suite=IC	$13,559.00	UM	27%	$9,898.07	$2,440.62	$2,169.44	$0.00	$0.00	$0.00	$2,440.62
5	VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	$10,845.00	UM	27%	$7,916.85	$1,952.10	$1,735.20	$0.00	$0.00	$0.00	$1,952.10
5	VNX5800-OE	VNX OE License VNX5800=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5800-PPAK	VNX5800 Total Protection Pack=IC	$73,494.00	UM	27%	$53,650.62	$13,228.92	$11,759.04	$0.00	$0.00	$0.00	$13,228.92
5	VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	$58,795.00	UM	27%	$42,920.35	$10,583.10	$9,407.20	$0.00	$0.00	$0.00	$10,583.10
5	VNX5800-RPS	VNX5800 Remote Protection Suite=IC	$33,898.00	UM	27%	$24,745.54	$6,101.64	$5,423.68	$0.00	$0.00	$0.00	$6,101.64
5	VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	$27,120.00	UM	27%	$19,797.60	$4,881.60	$4,339.20	$0.00	$0.00	$0.00	$4,881.60
5	VNX5800-SCS	VNX5800 Events and Retention Suite=IC	$4,262.00	UM	27%	$3,111.26	$767.16	$681.92	$0.00	$0.00	$0.00	$767.16
5	VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	$3,410.00	UM	27%	$2,489.30	$613.80	$545.60	$0.00	$0.00	$0.00	$613.80
5	VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	$32,323.00	UM	27%	$23,595.79	$5,818.14	$5,171.68	$0.00	$0.00	$0.00	$5,818.14
5	VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	$32,323.00	UM	27%	$23,595.79	$5,818.14	$5,171.68	$0.00	$0.00	$0.00	$5,818.14
5	VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	$43,414.00	UM	27%	$31,692.22	$7,814.52	$6,946.24	$0.00	$0.00	$0.00	$7,814.52
5	VNX58BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800	$0.00	UM	27%	$0.00	$2,395.80	$2,129.60	$0.00	$0.00	$0.00	$2,395.80
5	VNX58-ESSPCK	VNX5800 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$13,264.20	$11,790.40	$0.00	$0.00	$0.00	$13,264.20
5	VNX58-ESSPCK-PROMC	VNX5800 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$13,264.20	$11,790.40	$0.00	$0.00	$0.00	$13,264.20
5	VNX58-KIT	VNX5800 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	$25,860.00	UM	27%	$18,877.80	$4,654.80	$4,137.60	$0.00	$0.00	$0.00	$4,654.80
5	VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	$25,860.00	UM	27%	$18,877.80	$4,654.80	$4,137.60	$0.00	$0.00	$0.00	$4,654.80
5	VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	$34,730.00	UM	27%	$25,352.90	$6,251.40	$5,556.80	$0.00	$0.00	$0.00	$6,251.40
5	VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	$25,265.00	UM	27%	$18,443.45	$4,547.70	$4,042.40	$0.00	$0.00	$0.00	$4,547.70
5	VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	$11,365.00	UM	27%	$8,296.45	$2,045.70	$1,818.40	$0.00	$0.00	$0.00	$2,045.70
5	VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	$9,090.00	UM	27%	$6,635.70	$1,636.20	$1,454.40	$0.00	$0.00	$0.00	$1,636.20
5	VNX7600DMEXDU	VNXB76 DME: 2 DM+FC SLIC-BTU Fld Install	$33,545.00	UM	27%	$24,487.85	$5,031.75	$3,689.95	$0.00	$1,006.35	$0.00	$5,031.75
5	VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	$156,828.00	UM	27%	$114,484.44	$28,229.04	$25,092.48	$0.00	$0.00	$0.00	$28,229.04
5	VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	$125,460.00	UM	27%	$91,585.80	$22,582.80	$20,073.60	$0.00	$0.00	$0.00	$22,582.80
5	VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	$109,095.00	UM	27%	$79,639.35	$19,637.10	$17,455.20	$0.00	$0.00	$0.00	$19,637.10
5	VNX7600-ESSPCK-UPG	VNX7600 Upg DIP SW Essentials=IC	$87,275.00	UM	27%	$63,710.75	$15,709.50	$13,964.00	$0.00	$0.00	$0.00	$15,709.50
5	VNX7600-FSTS	VNX7600 FAST Suite=IC	$95,695.00	UM	27%	$69,857.35	$17,225.10	$15,311.20	$0.00	$0.00	$0.00	$17,225.10
5	VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	$76,555.00	UM	27%	$55,885.15	$13,779.90	$12,248.80	$0.00	$0.00	$0.00	$13,779.90
5	VNX7600-LPS	VNX7600 Local Protection Suite=IC	$15,593.00	UM	27%	$11,382.89	$2,806.74	$2,494.88	$0.00	$0.00	$0.00	$2,806.74
5	VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	$12,475.00	UM	27%	$9,106.75	$2,245.50	$1,996.00	$0.00	$0.00	$0.00	$2,245.50
5	VNX7600-OE	VNX OE License VNX7600=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX7600-PPAK	VNX7600 Total Protection Pack=IC	$105,815.00	UM	27%	$77,244.95	$19,046.70	$16,930.40	$0.00	$0.00	$0.00	$19,046.70
5	VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	$84,650.00	UM	27%	$61,794.50	$15,237.00	$13,544.00	$0.00	$0.00	$0.00	$15,237.00
5	VNX7600-RPS	VNX7600 Remote Protection Suite=IC	$67,051.00	UM	27%	$48,947.23	$12,069.18	$10,728.16	$0.00	$0.00	$0.00	$12,069.18
5	VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	$53,640.00	UM	27%	$39,157.20	$9,655.20	$8,582.40	$0.00	$0.00	$0.00	$9,655.20
5	VNX7600-SCS	VNX7600 Events and Retention Suite=IC	$4,574.00	UM	27%	$3,339.02	$823.32	$731.84	$0.00	$0.00	$0.00	$823.32
5	VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	$3,660.00	UM	27%	$2,671.80	$658.80	$585.60	$0.00	$0.00	$0.00	$658.80
5	VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	$43,380.00	UM	27%	$31,667.40	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	$43,380.00	UM	27%	$31,667.40	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	$66,347.00	UM	27%	$48,433.31	$11,942.46	$10,615.52	$0.00	$0.00	$0.00	$11,942.46
5	VNX76BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600	$0.00	UM	27%	$0.00	$4,547.70	$4,042.40	$0.00	$0.00	$0.00	$4,547.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX76-ESSPCK	VNX7600 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$19,637.10	$17,455.20	$0.00	$0.00	$0.00	$19,637.10
5	VNX76-ESSPCK-PROMC	VNX7600 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$19,637.10	$17,455.20	$0.00	$0.00	$0.00	$19,637.10
5	VNX76-KIT	VNX7600 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	$34,705.00	UM	27%	$25,334.65	$6,246.90	$5,552.80	$0.00	$0.00	$0.00	$6,246.90
5	VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	$34,705.00	UM	27%	$25,334.65	$6,246.90	$5,552.80	$0.00	$0.00	$0.00	$6,246.90
5	VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	$53,080.00	UM	27%	$38,748.40	$9,554.40	$8,492.80	$0.00	$0.00	$0.00	$9,554.40
5	VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	$37,895.00	UM	27%	$27,663.35	$6,821.10	$6,063.20	$0.00	$0.00	$0.00	$6,821.10
5	VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	$17,170.00	UM	27%	$12,534.10	$3,090.60	$2,747.20	$0.00	$0.00	$0.00	$3,090.60
5	VNX8000DMEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fld Install	$48,145.00	UM	27%	$35,145.85	$7,221.75	$5,295.95	$0.00	$1,444.35	$0.00	$7,221.75
5	VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	$236,947.00	UM	27%	$172,971.31	$42,650.46	$37,911.52	$0.00	$0.00	$0.00	$42,650.46
5	VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	$166,270.00	UM	27%	$121,377.10	$29,928.60	$26,603.20	$0.00	$0.00	$0.00	$29,928.60
5	VNX8000-FSTS	VNX8000 FAST Suite=IC	$144,582.00	UM	27%	$105,544.86	$26,024.76	$23,133.12	$0.00	$0.00	$0.00	$26,024.76
5	VNX8000-LPS	VNX8000 Local Protection Suite=IC	$23,559.00	UM	27%	$17,198.07	$4,240.62	$3,769.44	$0.00	$0.00	$0.00	$4,240.62
5	VNX8000-OE	VNX OE License VNX8000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX8000-PPAK	VNX8000 Total Protection Pack=IC	$159,872.00	UM	27%	$116,706.56	$28,776.96	$25,579.52	$0.00	$0.00	$0.00	$28,776.96
5	VNX8000-RPS	VNX8000 Remote Protection Suite=IC	$101,305.00	UM	27%	$73,952.65	$18,234.90	$16,208.80	$0.00	$0.00	$0.00	$18,234.90
5	VNX8000-SCS	VNX8000 Events and Retention Suite=IC	$6,911.00	UM	27%	$5,045.03	$1,243.98	$1,105.76	$0.00	$0.00	$0.00	$1,243.98
5	VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	$65,070.00	UM	27%	$47,501.10	$11,712.60	$10,411.20	$0.00	$0.00	$0.00	$11,712.60
5	VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	$65,070.00	UM	27%	$47,501.10	$11,712.60	$10,411.20	$0.00	$0.00	$0.00	$11,712.60
5	VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	$99,521.00	UM	27%	$72,650.33	$17,913.78	$15,923.36	$0.00	$0.00	$0.00	$17,913.78
5	VNX80BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000	$0.00	UM	27%	$0.00	$6,821.10	$6,063.20	$0.00	$0.00	$0.00	$6,821.10
5	VNX80-ESSPCK	VNX8000 Software Essentials Pack=IC	$0.00	UM	27%	$0.00	$29,928.60	$26,603.20	$0.00	$0.00	$0.00	$29,928.60
5	VNX80-ESSPCK-PROMC	VNX8000 SoftwareEssentials Promo Pack=IC	$0.00	UM	27%	$0.00	$29,928.60	$26,603.20	$0.00	$0.00	$0.00	$29,928.60
5	VNX80-KIT	VNX8000 Documentation Kit=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXAFADAE1	VNX 25x2.5" SSD EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE1F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE1U	VNXF 25x2.5"" DAE 19x400GB-EMC-FLD	$108,000.00	UM	27%	$78,840.00	$11,880.00	$9,720.00	$0.00	$0.00	$0.00	$11,880.00
5	VNXAFADAE2	VNX 25x2.5" SSD EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE2F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE2U	VNXF 25x2.5"" DAE 20x400GB-EMC-FLD	$112,000.00	UM	27%	$81,760.00	$12,320.00	$10,080.00	$0.00	$0.00	$0.00	$12,320.00
5	VNXAFADAE3	VNX 25x2.5" SSD EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE3F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE3U	VNXF 25x2.5"" DAE 23x400GB-EMC-FLD	$120,000.00	UM	27%	$87,600.00	$13,200.00	$10,800.00	$0.00	$0.00	$0.00	$13,200.00
5	VNXAFADAE4	VNX 25x2.5" SSD EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE4F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE5	VNX 25x2.5" SSD EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXAFADAE5F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	$34.00	UM	27%	$24.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	$38.00	UM	27%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	$43.00	UM	27%	$31.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	$1,469.00	UM	27%	$1,072.37	$220.35	$161.59	$0.00	$44.07	$0.00	$220.35
5	VNXB52DME	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB52DMEMD	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	$14,565.00	UM	27%	$10,632.45	$2,184.75	$1,602.15	$0.00	$436.95	$0.00	$2,184.75
5	VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	$1,469.00	UM	27%	$1,072.37	$220.35	$161.59	$0.00	$44.07	$0.00	$220.35
5	VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	$1,983.00	UM	27%	$1,447.59	$297.45	$218.13	$0.00	$59.49	$0.00	$297.45
5	VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	$1,984.00	UM	27%	$1,448.32	$297.60	$218.24	$0.00	$59.52	$0.00	$297.60
5	VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	$2,678.00	UM	27%	$1,954.94	$401.70	$294.58	$0.00	$80.34	$0.00	$401.70
5	VNXB52DP25F	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	$7,770.00	UM	27%	$5,672.10	$1,165.50	$854.70	$0.00	$233.10	$0.00	$1,165.50
5	VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	$9,713.00	UM	27%	$7,090.49	$1,456.95	$1,068.43	$0.00	$291.39	$0.00	$1,456.95
5	VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	$9,713.00	UM	27%	$7,090.49	$1,456.95	$1,068.43	$0.00	$291.39	$0.00	$1,456.95
5	VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	$1,829.00	UM	27%	$1,335.17	$274.35	$201.19	$0.00	$54.87	$0.00	$274.35
5	VNXB54DME	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB54DMEM	VNX5400 DME: 1 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB54DMEMD	VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	$14,565.00	UM	27%	$10,632.45	$2,184.75	$1,602.15	$0.00	$436.95	$0.00	$2,184.75
5	VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	$1,829.00	UM	27%	$1,335.17	$274.35	$201.19	$0.00	$54.87	$0.00	$274.35
5	VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	$2,469.00	UM	27%	$1,802.37	$370.35	$271.59	$0.00	$74.07	$0.00	$370.35
5	VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	$2,469.00	UM	27%	$1,802.37	$370.35	$271.59	$0.00	$74.07	$0.00	$370.35
5	VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	$3,333.00	UM	27%	$2,433.09	$499.95	$366.63	$0.00	$99.99	$0.00	$499.95
5	VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	$10,338.00	UM	27%	$7,546.74	$1,550.70	$1,137.18	$0.00	$310.14	$0.00	$1,550.70
5	VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	$10,338.00	UM	27%	$7,546.74	$1,550.70	$1,137.18	$0.00	$310.14	$0.00	$1,550.70
5	VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	$8,270.00	UM	27%	$6,037.10	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	$3,806.00	UM	27%	$2,778.38	$570.90	$418.66	$0.00	$114.18	$0.00	$570.90
5	VNXB56DME	VNX5600 DME: 1 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB56DMEM	VNX5600 DME: 1 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB56DMEMD	VNX5600 DME: 1 DM+FC SLIC-MINI RACK-DC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	$14,565.00	UM	27%	$10,632.45	$2,184.75	$1,602.15	$0.00	$436.95	$0.00	$2,184.75
5	VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	$3,806.00	UM	27%	$2,778.38	$570.90	$418.66	$0.00	$114.18	$0.00	$570.90
5	VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	$5,234.00	UM	27%	$3,820.82	$785.10	$575.74	$0.00	$157.02	$0.00	$785.10
5	VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	$5,139.00	UM	27%	$3,751.47	$770.85	$565.29	$0.00	$154.17	$0.00	$770.85
5	VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	$6,938.00	UM	27%	$5,064.74	$1,040.70	$763.18	$0.00	$208.14	$0.00	$1,040.70
5	VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	VNXB56DP25F	VNX5600 DPE 25X2.5"" DRIVE SLOTS-FLD IN	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	$17,071.00	UM	27%	$12,461.83	$2,560.65	$1,877.81	$0.00	$512.13	$0.00	$2,560.65
5	VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	$13,657.00	UM	27%	$9,969.61	$2,048.55	$1,502.27	$0.00	$409.71	$0.00	$2,048.55
5	VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	$17,071.00	UM	27%	$12,461.83	$2,560.65	$1,877.81	$0.00	$512.13	$0.00	$2,560.65
5	VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	$11,738.00	UM	27%	$8,568.74	$1,760.70	$1,291.18	$0.00	$352.14	$0.00	$1,760.70
5	VNXB58DME	VNX5800 DME: 1 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB58DMEM	VNX5800 DME: 1 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	$11,738.00	UM	27%	$8,568.74	$1,760.70	$1,291.18	$0.00	$352.14	$0.00	$1,760.70
5	VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	$15,846.00	UM	27%	$11,567.58	$2,376.90	$1,743.06	$0.00	$475.38	$0.00	$2,376.90
5	VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	$23,120.00	UM	27%	$16,877.60	$3,468.00	$2,543.20	$0.00	$693.60	$0.00	$3,468.00
5	VNXB5XPS	TWO AC Power Supplies for VNX52-VNX76	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	$18,000.00	UM	27%	$13,140.00	$2,700.00	$1,980.00	$0.00	$540.00	$0.00	$2,700.00
5	VNXB6GS3UDAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	$18,000.00	UM	27%	$13,140.00	$2,700.00	$1,980.00	$0.00	$540.00	$0.00	$2,700.00
5	VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	$18,000.00	UM	27%	$13,140.00	$2,700.00	$1,980.00	$0.00	$540.00	$0.00	$2,700.00
5	VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	$3,663.00	UM	27%	$2,673.99	$549.45	$402.93	$0.00	$109.89	$0.00	$549.45
5	VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	$5,189.00	UM	27%	$3,787.97	$778.35	$570.79	$0.00	$155.67	$0.00	$778.35
5	VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	$6,425.00	UM	27%	$4,690.25	$963.75	$706.75	$0.00	$192.75	$0.00	$963.75
5	VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	$4,942.00	UM	27%	$3,607.66	$741.30	$543.62	$0.00	$148.26	$0.00	$741.30
5	VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	$13,954.00	UM	27%	$10,186.42	$2,093.10	$1,534.94	$0.00	$418.62	$0.00	$2,093.10
5	VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	$13,954.00	UM	27%	$10,186.42	$2,093.10	$1,534.94	$0.00	$418.62	$0.00	$2,093.10
5	VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	$13,954.00	UM	27%	$10,186.42	$2,093.10	$1,534.94	$0.00	$418.62	$0.00	$2,093.10
5	VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	$13,954.00	UM	27%	$10,186.42	$2,093.10	$1,534.94	$0.00	$418.62	$0.00	$2,093.10
5	VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	$13,954.00	UM	27%	$10,186.42	$2,093.10	$1,534.94	$0.00	$418.62	$0.00	$2,093.10
5	VNXB6GSDAED15	VNXB 15x3.5" 6G SAS PRI DAE-DENSE RACK	$3,488.00	UM	27%	$2,546.24	$523.20	$383.68	$0.00	$104.64	$0.00	$523.20
5	VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	$25,553.00	UM	27%	$18,653.69	$3,832.95	$2,810.83	$0.00	$766.59	$0.00	$3,832.95
5	VNXB76DME	VNX7600 DME: 2 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB76DMEM	VNX7600 DME: 2 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	$10,789.00	UM	27%	$7,875.97	$1,618.35	$1,186.79	$0.00	$323.67	$0.00	$1,618.35
5	VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	$25,553.00	UM	27%	$18,653.69	$3,832.95	$2,810.83	$0.00	$766.59	$0.00	$3,832.95
5	VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	$25,553.00	UM	27%	$18,653.69	$3,832.95	$2,810.83	$0.00	$766.59	$0.00	$3,832.95
5	VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	$34,496.00	UM	27%	$25,182.08	$5,174.40	$3,794.56	$0.00	$1,034.88	$0.00	$5,174.40
5	VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	$43,761.00	UM	27%	$31,945.53	$6,564.15	$4,813.71	$0.00	$1,312.83	$0.00	$6,564.15
5	VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	$43,761.00	UM	27%	$31,945.53	$6,564.15	$4,813.71	$0.00	$1,312.83	$0.00	$6,564.15
5	VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	$43,761.00	UM	27%	$31,945.53	$6,564.15	$4,813.71	$0.00	$1,312.83	$0.00	$6,564.15
5	VNXB76DPFE2	VNX7600F DPE 8.8TB EV-EMC RACK	$0.00	UM	27%	$0.00	$15,292.20	$12,511.80	$0.00	$0.00	$0.00	$15,292.20
5	VNXB76DPFE2F	VNX7600F DPE 8.8TB EV-FLD INST	$0.00	UM	27%	$0.00	$15,292.20	$12,511.80	$0.00	$0.00	$0.00	$15,292.20
5	VNXB76DPFE4	VNX7600F DPE 14.7TB EV-EMC RACK	$0.00	UM	27%	$0.00	$22,851.95	$18,697.05	$0.00	$0.00	$0.00	$22,851.95
5	VNXB76DPFE4F	VNX7600F DPE 14.7TB EV-FLD INST	$0.00	UM	27%	$0.00	$22,851.95	$18,697.05	$0.00	$0.00	$0.00	$22,851.95
5	VNXB76DPFE6	VNX7600F DPE 20.5TB EV-EMC RACK	$0.00	UM	27%	$0.00	$26,926.35	$22,030.65	$0.00	$0.00	$0.00	$26,926.35
5	VNXB76DPFE6F	VNX7600F DPE 20.5TB EV-FLD INST	$0.00	UM	27%	$0.00	$26,926.35	$22,030.65	$0.00	$0.00	$0.00	$26,926.35
5	VNXB76DPFE8	VNX7600F DPE 41.0TB EV-EMC RACK	$0.00	UM	27%	$0.00	$45,698.40	$37,389.60	$0.00	$0.00	$0.00	$45,698.40
5	VNXB76DPFE8F	VNX7600F DPE 41.0TB EV-FLD INST	$0.00	UM	27%	$0.00	$45,698.40	$37,389.60	$0.00	$0.00	$0.00	$45,698.40
5	VNXB76DPFH2	VNX7600F DPE 8.8TB HV-EMC RACK	$0.00	UM	27%	$0.00	$19,677.13	$16,099.47	$0.00	$0.00	$0.00	$19,677.13
5	VNXB76DPFH2F	VNX7600F DPE 8.8TB HV-FLD INST	$0.00	UM	27%	$0.00	$19,677.13	$16,099.47	$0.00	$0.00	$0.00	$19,677.13
5	VNXB76DPFH4	VNX7600F DPE 14.7TB HV-EMC RACK	$0.00	UM	27%	$0.00	$30,301.81	$24,792.39	$0.00	$0.00	$0.00	$30,301.81
5	VNXB76DPFH4F	VNX7600F DPE 14.7TB HV-FLD INST	$0.00	UM	27%	$0.00	$30,301.81	$24,792.39	$0.00	$0.00	$0.00	$30,301.81
5	VNXB76DPFH6	VNX7600F DPE 20.5TB HV-EMC RACK	$0.00	UM	27%	$0.00	$36,528.80	$29,887.20	$0.00	$0.00	$0.00	$36,528.80
5	VNXB76DPFH6F	VNX7600F DPE 20.5TB HV-FLD INST	$0.00	UM	27%	$0.00	$36,528.80	$29,887.20	$0.00	$0.00	$0.00	$36,528.80
5	VNXB76DPFH8	VNX7600F DPE 41.0TB HV-EMC RACK	$0.00	UM	27%	$0.00	$61,164.40	$50,043.60	$0.00	$0.00	$0.00	$61,164.40
5	VNXB76DPFH8F	VNX7600F DPE 41.0TB HV-FLD INST	$0.00	UM	27%	$0.00	$61,164.40	$50,043.60	$0.00	$0.00	$0.00	$61,164.40
5	VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	$36,676.00	UM	27%	$26,773.48	$5,501.40	$4,034.36	$0.00	$1,100.28	$0.00	$5,501.40
5	VNXB80DME	VNX8000 DME: 2 DM+FC SLIC-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB80DMEM	VNX8000 DME: 2 DM+FC SLIC-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	$11,470.00	UM	27%	$8,373.10	$1,720.50	$1,261.70	$0.00	$344.10	$0.00	$1,720.50

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	$11,470.00	UM	27%	$8,373.10	$1,720.50	$1,261.70	$0.00	$344.10	$0.00	$1,720.50
5	VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	$11,470.00	UM	27%	$8,373.10	$1,720.50	$1,261.70	$0.00	$344.10	$0.00	$1,720.50
5	VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	$15,485.00	UM	27%	$11,304.05	$2,322.75	$1,703.35	$0.00	$464.55	$0.00	$2,322.75
5	VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	$36,676.00	UM	27%	$26,773.48	$5,501.40	$4,034.36	$0.00	$1,100.28	$0.00	$5,501.40
5	VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	$49,512.00	UM	27%	$36,143.76	$7,426.80	$5,446.32	$0.00	$1,485.36	$0.00	$7,426.80
5	VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	$64,277.00	UM	27%	$46,922.21	$9,641.55	$7,070.47	$0.00	$1,928.31	$0.00	$9,641.55
5	VNXB80SPE	VNX8000 SPE-EMC RACK	$64,277.00	UM	27%	$46,922.21	$9,641.55	$7,070.47	$0.00	$1,928.31	$0.00	$9,641.55
5	VNXB80SPEF	VNX8000 SPE-FIELD INST	$64,277.00	UM	27%	$46,922.21	$9,641.55	$7,070.47	$0.00	$1,928.31	$0.00	$9,641.55
5	VNXB80SPEM	VNX8000 SPE-MINI RACK	$64,277.00	UM	27%	$46,922.21	$9,641.55	$7,070.47	$0.00	$1,928.31	$0.00	$9,641.55
5	VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	$950.00	UM	27%	$693.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBCS	VNXB CONTROL STATION-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	$201.00	UM	27%	$146.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	$1,935.00	UM	27%	$1,412.55	$290.25	$212.85	$0.00	$58.05	$0.00	$290.25
5	VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	$1,935.00	UM	27%	$1,412.55	$290.25	$212.85	$0.00	$58.05	$0.00	$290.25
5	VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	$2,612.00	UM	27%	$1,906.76	$391.80	$287.32	$0.00	$78.36	$0.00	$391.80
5	VNXBCSM	VNXB CONTROL STATION-MINI RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	$2,612.00	UM	27%	$1,906.76	$391.80	$287.32	$0.00	$78.36	$0.00	$391.80
5	VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	$50.00	UM	27%	$36.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	$88.00	UM	27%	$64.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD1	VNXB CABLE KIT FOR DPE + 1 DM+1CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD3	VNXB CABLE KIT FOR DPE + 3 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD4	VNXB CABLE KIT FOR DPE + 4 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD5	Mini Rack Cable Kit for DPE +5 DM + 1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD6	Mini Rack Cable Kit for DPE +6 DM + 1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD7	Mini Rack Cable Kit for DPE +7 DM + 1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLD8	Mini Rack Cable Kit for DPE +8 DM + 1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS2	VNXB MINI RACK CBL KIT FOR SPE+2 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS3	VNXB MINI RACK CBL KIT FOR SPE+3 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS4	VNXB MINI RACK CBL KIT FOR SPE+4 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS5	VNXB MINI RACK CBL KIT FOR SPE+5 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS6	VNXB MINI RACK CBL KIT FOR SPE+6 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS7	VNXB MINI RACK CBL KIT FOR SPE+7 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMCBLS8	VNXB MINI RACK CBL KIT FOR SPE+8 DM+1 CS	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	$88.00	UM	27%	$64.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	$7,992.00	UM	27%	$5,834.16	$1,198.80	$879.12	$0.00	$239.76	$0.00	$1,198.80
5	VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	$177.00	UM	27%	$129.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDPERES	VNXB 4U SPACE RES FOR FILE UPG-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	$3,726.00	UM	27%	$2,719.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	$3,726.00	UM	27%	$2,719.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBOECAPTB	VNX OE CAPACITY TIER PER TB for VNX=IC	$266.00	UM	27%	$194.18	$19.00	$19.00	$0.00	$0.00	$0.00	$19.00
5	VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	$266.00	UM	27%	$194.18	$19.00	$19.00	$0.00	$0.00	$0.00	$19.00
5	VNXBOEPERFTB	VNX OE PERF TIER PER TB for VNX=IC	$583.00	UM	27%	$425.59	$51.00	$51.00	$0.00	$0.00	$0.00	$51.00
5	VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	$583.00	UM	27%	$425.59	$51.00	$51.00	$0.00	$0.00	$0.00	$51.00
5	VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	$400.00	UM	27%	$292.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	$204.00	UM	27%	$148.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	$170.00	UM	27%	$124.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	$213.00	UM	27%	$155.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	$187.00	UM	27%	$136.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	$264.00	UM	27%	$192.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	$187.00	UM	27%	$136.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBPWSP1	Two 100-240V PS for VNX5200-5400	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBPWSP2	Two 100-240V PS for VNX5200-7600	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBPWSPV	Trigger for Adding BLK Enabler to Vault	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	$2,484.00	UM	27%	$1,813.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	$592.00	UM	27%	$432.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBSPE4UADJ	Adjustable VNXB 4U SPE RAIL KIT	$50.00	UM	27%	$36.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXBSPERES	VNXB 6U SPACE RES FOR FILE UPG-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA2BDP25	VNXCA2 DPE 25X2.5" DRIVE SLOTS-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA2BDP25F	VNXCA2 DPE 25X2.5" DRIVE SLOTS-FLD INST	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA2OECAPTB	VNXCA2 OE PER TB CAPACITY=CB	$0.00	UM	27%	$0.00	$19.00	$19.00	$0.00	$0.00	$0.00	$19.00
5	VNXCA2OEPERTB	VNXCA2 OE PER TB PERFORMANCE=CB	$0.00	UM	27%	$0.00	$51.00	$51.00	$0.00	$0.00	$0.00	$51.00
5	VNXCA4BDP25	VNXCA4 DPE 25X2.5" DRIVE SLOTS-EMC RACK	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA4BDP25F	VNXCA4 DPE 25X2.5" DRIVE SLOTS-FLD INST	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA4BDP25FU	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	$0.00	UM	27%	$0.00	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXCA4BDP25-U	VNXCA2 TO VNXCA4 DPE UPGRADE	$0.00	UM	27%	$0.00	$1,240.50	$909.70	$0.00	$248.10	$0.00	$1,240.50
5	VNXCA4OECAPTB	VNXCA4 OE PER TB CAPACITY=CB	$0.00	UM	27%	$0.00	$19.00	$19.00	$0.00	$0.00	$0.00	$19.00
5	VNXCA4OEPERTB	VNXCA4 OE PER TB PERFORMANCE=CB	$0.00	UM	27%	$0.00	$51.00	$51.00	$0.00	$0.00	$0.00	$51.00
5	VNXCSD2M	VNX DC CONVERTR FOR CS-MINI RACK	$2,612.00	UM	27%	$1,906.76	$391.80	$287.32	$0.00	$78.36	$0.00	$391.80
5	VNXCSD2U	VNX 2ND DC CONVERTR FOR 2ND CS UPG	$3,527.00	UM	27%	$2,574.71	$529.05	$387.97	$0.00	$105.81	$0.00	$529.05
5	VNXF-2S6FX-1600HS	VNX-F FLASH Pack HS SSD 2.5"-1600GB	$0.00	UM	27%	$0.00	$1,047.20	$856.80	$0.00	$0.00	$0.00	$1,047.20
5	VNXF-2S6FX-1600HSU	VNX-F FLASH Pack HS SSD 2.5"-1600GB UPG	$0.00	UM	27%	$0.00	$1,361.25	$1,113.75	$0.00	$0.00	$0.00	$1,361.25
5	VNXF-2S6FX-16HSTU	VNX-F FLASH Pack HS SSD 2.5"-1.6TB U T	$0.00	UM	27%	$0.00	$1,512.50	$1,237.50	$0.00	$0.00	$0.00	$1,512.50
5	VNXF-2S6FX-400HS	VNX-F FLASH Pack HS SSD 2.5"-400GB	$0.00	UM	27%	$0.00	$345.95	$283.05	$0.00	$0.00	$0.00	$345.95
5	VNXF-2S6FX-400HSTU	VNX-F FLASH Pack HS SSD 2.5"-400GB U T	$0.00	UM	27%	$0.00	$439.45	$359.55	$0.00	$0.00	$0.00	$439.45
5	VNXF-2S6FX-400HSU	VNX-F FLASH Pack HS SSD 2.5"-400GB UPG	$0.00	UM	27%	$0.00	$439.45	$359.55	$0.00	$0.00	$0.00	$439.45
5	VNXF-2S6FX-800HS	VNX-F FLASH Pack HS SSD 2.5"-800GB	$0.00	UM	27%	$0.00	$651.75	$533.25	$0.00	$0.00	$0.00	$651.75
5	VNXF-2S6FX-800HSTU	VNX-F FLASH Pack HS SSD 2.5"-800GB U T	$0.00	UM	27%	$0.00	$827.64	$677.16	$0.00	$0.00	$0.00	$827.64
5	VNXF-2S6FX-800HSU	VNX-F FLASH Pack HS SSD 2.5"-800GB UPG	$0.00	UM	27%	$0.00	$827.75	$677.25	$0.00	$0.00	$0.00	$827.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXF-2S6FX-9X1600	VNX-F FLASH Pack SSD 2.5"-9x1600GB	$0.00	UM	27%	$0.00	$9,425.90	$7,712.10	$0.00	$0.00	$0.00	$9,425.90
5	VNXF-2S6FX-9X1600U	VNX-F FLASH Pack SSD 2.5"-9x1600GB UPG	$0.00	UM	27%	$0.00	$12,253.45	$10,025.55	$0.00	$0.00	$0.00	$12,253.45
5	VNXF-2S6FX-9X16TU	VNX-F FLASH Pack SSD 2.5"-9x1.6TB U TAA	$0.00	UM	27%	$0.00	$13,614.70	$11,139.30	$0.00	$0.00	$0.00	$13,614.70
5	VNXF-2S6FX-9X400	VNX-F FLASH Pack SSD 2.5"-9x400GB	$0.00	UM	27%	$0.00	$3,115.20	$2,548.80	$0.00	$0.00	$0.00	$3,115.20
5	VNXF-2S6FX-9X400TU	VNX-F FLASH Pack SSD 2.5"-9x400GB U TAA	$0.00	UM	27%	$0.00	$3,956.15	$3,236.85	$0.00	$0.00	$0.00	$3,956.15
5	VNXF-2S6FX-9X400U	VNX-F FLASH Pack SSD 2.5"-9x400GB UPG	$0.00	UM	27%	$0.00	$3,956.15	$3,236.85	$0.00	$0.00	$0.00	$3,956.15
5	VNXF-2S6FX-9X800	VNX-F FLASH Pack SSD 2.5"-9x800GB	$0.00	UM	27%	$0.00	$5,864.65	$4,798.35	$0.00	$0.00	$0.00	$5,864.65
5	VNXF-2S6FX-9X800TU	VNX-F FLASH Pack SSD 2.5"-9x800GB U TAA	$0.00	UM	27%	$0.00	$7,448.65	$6,094.35	$0.00	$0.00	$0.00	$7,448.65
5	VNXF-2S6FX-9X800U	VNX-F FLASH Pack SSD 2.5"-9x800GB UPG	$0.00	UM	27%	$0.00	$7,448.65	$6,094.35	$0.00	$0.00	$0.00	$7,448.65
5	VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	$3,725.00	UM	27%	$2,719.25	$670.50	$596.00	$0.00	$0.00	$0.00	$670.50
5	VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	$16,079.00	UM	27%	$11,737.67	$2,894.22	$2,572.64	$0.00	$0.00	$0.00	$2,894.22
5	VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	$10,850.00	UM	27%	$7,920.50	$1,953.00	$1,736.00	$0.00	$0.00	$0.00	$1,953.00
5	VNX-F5000-INSGUIDE	VNX-F5000 Installation Guide	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-F5000-OE	VNX-F5000 Operating Environment=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	$8,730.00	UM	27%	$6,372.90	$1,571.40	$1,396.80	$0.00	$0.00	$0.00	$1,571.40
5	VNXF50DP25	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-EMC	$0.00	UM	27%	$0.00	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85
5	VNXF50DP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	$0.00	UM	27%	$0.00	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85
5	VNXF50VP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	$0.00	UM	27%	$0.00	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85
5	VNXF6GSDAE120	VNX-F 120x2.5" 6G SAS EXP DAE-EMC RACK	$0.00	UM	27%	$0.00	$1,980.00	$1,620.00	$0.00	$0.00	$0.00	$1,980.00
5	VNXF6GSDAE120F	VNX-F 120x2.5" 6G SAS EXP DAE-FIELD IN	$0.00	UM	27%	$0.00	$1,980.00	$1,620.00	$0.00	$0.00	$0.00	$1,980.00
5	VNXF6GSDAE25	VNX-F 25x2.5" 6G SAS EXP DAE-EMC RK	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNXF6GSDAE25F	VNX-F 25x2.5" 6G SAS EXP DAE-FIELD IN	$0.00	UM	27%	$0.00	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76
5	VNX-F7000-CWOE	VNX-F7000 OE=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	$11,365.00	UM	27%	$8,296.45	$2,045.70	$1,818.40	$0.00	$0.00	$0.00	$2,045.70
5	VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	$70,404.00	UM	27%	$51,394.92	$12,672.72	$11,264.64	$0.00	$0.00	$0.00	$12,672.72
5	VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	$33,120.00	UM	27%	$24,177.60	$5,961.60	$5,299.20	$0.00	$0.00	$0.00	$5,961.60
5	VNX-F7000-INSGUIDE	VNX-F7000 Installation Guide	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-F7000-OE	VNX-F7000 Operating Environment=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	$43,380.00	UM	27%	$31,667.40	$7,808.40	$6,940.80	$0.00	$0.00	$0.00	$7,808.40
5	VNXF70DP25	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-EMC	$0.00	UM	27%	$0.00	$4,846.27	$3,965.13	$0.00	$0.00	$0.00	$4,846.27
5	VNXF70DP25F	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-FLD	$0.00	UM	27%	$0.00	$4,846.27	$3,965.13	$0.00	$0.00	$0.00	$4,846.27
5	VNXF8LNBE	VNXF BACK END EXP 8 BUSES	$13,008.00	UM	27%	$9,495.84	$1,951.20	$1,430.88	$0.00	$390.24	$0.00	$1,951.20
5	VNXFBEAU	VNXF BACK END EXP 4 BUSES	$9,780.00	UM	27%	$7,139.40	$1,467.00	$1,075.80	$0.00	$293.40	$0.00	$1,467.00
5	VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	$9,900.00	UM	27%	$7,227.00	$1,485.00	$1,089.00	$0.00	$297.00	$0.00	$1,485.00
5	VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	$13,860.00	UM	27%	$10,117.80	$2,079.00	$1,524.60	$0.00	$415.80	$0.00	$2,079.00
5	VNXOE31	Elias VNX Block R31 and VNX File OE 7.0	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-5200	VNX5200 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-5400	VNX5400 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-5600	VNX5600 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-5800	VNX5800 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-7600	VNX7600 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-8000	VNX8000 Operating Environment	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-CA	VNXCA OPERATING ENVIRONMENT=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-F5000	VNX OE License VNX-F5000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-F7000	VNX OE License VNX-F7000=IC	$0.00	UM	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	$4,950.00	UM	27%	$3,613.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	$4,650.00	UM	27%	$3,394.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	$13,008.00	UM	27%	$9,495.84	$1,951.20	$1,430.88	$0.00	$390.24	$0.00	$1,951.20
5	VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	$13,008.00	UM	27%	$9,495.84	$1,951.20	$1,430.88	$0.00	$390.24	$0.00	$1,951.20
5	VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	$18,275.00	UM	27%	$13,340.75	$2,741.25	$2,010.25	$0.00	$548.25	$0.00	$2,741.25
5	VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	$13,008.00	UM	27%	$9,495.84	$1,951.20	$1,430.88	$0.00	$390.24	$0.00	$1,951.20
5	VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	$18,275.00	UM	27%	$13,340.75	$2,741.25	$2,010.25	$0.00	$548.25	$0.00	$2,741.25
5	VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	$13,008.00	UM	27%	$9,495.84	$1,951.20	$1,430.88	$0.00	$390.24	$0.00	$1,951.20
5	VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	$18,275.00	UM	27%	$13,340.75	$2,741.25	$2,010.25	$0.00	$548.25	$0.00	$2,741.25
5	VSPBF1GI4CUA	4 PORT 1GBASE-T ISCSI IO MODULE PAIR	$0.00	UM	27%	$0.00	$244.53	$200.07	$0.00	$0.00	$0.00	$244.53
5	VSPBF1GI4CUAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG	$2,956.00	UM	27%	$2,157.88	$443.40	$325.16	$0.00	$88.68	$0.00	$443.40
5	VSPBF8GFFEA	4 PORT 8G FC IO MODULE PAIR	$0.00	UM	27%	$0.00	$305.69	$250.11	$0.00	$0.00	$0.00	$305.69
5	VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	$3,696.00	UM	27%	$2,698.08	$554.40	$406.56	$0.00	$110.88	$0.00	$554.40
5	VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	$0.00	UM	27%	$0.00	$293.48	$240.12	$0.00	$0.00	$0.00	$293.48
5	VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	$3,548.00	UM	27%	$2,590.04	$532.20	$390.28	$0.00	$106.44	$0.00	$532.20
5	VSPBFXGFCOTWA	2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	$0.00	UM	27%	$0.00	$205.48	$168.12	$0.00	$0.00	$0.00	$205.48
5	VSPBFXGI2A	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	$0.00	UM	27%	$0.00	$733.59	$600.21	$0.00	$0.00	$0.00	$733.59
5	VSPBFXGI2AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	$8,870.00	UM	27%	$6,475.10	$1,330.50	$975.70	$0.00	$266.10	$0.00	$1,330.50
5	VSPBFXGI2CUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	$0.00	UM	27%	$0.00	$366.74	$300.06	$0.00	$0.00	$0.00	$366.74
5	VSPBFXGI2CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	$4,434.00	UM	27%	$3,236.82	$665.10	$487.74	$0.00	$133.02	$0.00	$665.10
5	VSPBFXGI2TWA	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA	$0.00	UM	27%	$0.00	$489.06	$400.14	$0.00	$0.00	$0.00	$489.06
5	VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	$9,900.00	UM	27%	$7,227.00	$1,485.00	$1,089.00	$0.00	$297.00	$0.00	$1,485.00
5	VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	$13,860.00	UM	27%	$10,117.80	$2,079.00	$1,524.60	$0.00	$415.80	$0.00	$2,079.00
5	VSPBM1GI4CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	$2,956.00	UM	27%	$2,157.88	$443.40	$325.16	$0.00	$88.68	$0.00	$443.40
5	VSPBM1GI4CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	$4,139.00	UM	27%	$3,021.47	$620.85	$455.29	$0.00	$124.17	$0.00	$620.85
5	VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	$3,696.00	UM	27%	$2,698.08	$554.40	$406.56	$0.00	$110.88	$0.00	$554.40
5	VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	$5,174.00	UM	27%	$3,777.02	$776.10	$569.14	$0.00	$155.22	$0.00	$776.10
5	VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	$3,548.00	UM	27%	$2,590.04	$532.20	$390.28	$0.00	$106.44	$0.00	$532.20
5	VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	$4,967.00	UM	27%	$3,625.91	$745.05	$546.37	$0.00	$149.01	$0.00	$745.05
5	VSPBMXGFCOTWA	VNBX 2 PT FCOE IO MOD PAIR-TWAX	$2,484.00	UM	27%	$1,813.32	$372.60	$273.24	$0.00	$74.52	$0.00	$372.60
5	VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG	$3,477.00	UM	27%	$2,538.21	$521.55	$382.47	$0.00	$104.31	$0.00	$521.55
5	VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	$8,870.00	UM	27%	$6,475.10	$1,330.50	$975.70	$0.00	$266.10	$0.00	$1,330.50
5	VSPBMXGI2CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	$4,434.00	UM	27%	$3,236.82	$665.10	$487.74	$0.00	$133.02	$0.00	$665.10
5	VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	$6,226.00	UM	27%	$4,544.98	$933.90	$684.86	$0.00	$186.78	$0.00	$933.90
5	VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	$5,913.00	UM	27%	$4,316.49	$886.95	$650.43	$0.00	$177.39	$0.00	$886.95

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG	$8,279.00	UM	27%	$6,043.67	$1,241.85	$910.69	$0.00	$248.37	$0.00	$1,241.85
5	VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	$12,418.00	UM	27%	$9,065.14	$1,862.70	$1,365.98	$0.00	$372.54	$0.00	$1,862.70
5	VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	$350.00	UM	27%	$255.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	$5,745.00	UM	27%	$4,193.85	$689.40	$482.58	$0.00	$172.35	$0.00	$689.40
5	V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	$4,970.00	UM	27%	$3,628.10	$596.40	$417.48	$0.00	$149.10	$0.00	$596.40
5	V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	$13,560.00	UM	27%	$9,898.80	$1,627.20	$1,139.04	$0.00	$406.80	$0.00	$1,627.20
5	V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	$3,450.00	UM	27%	$2,518.50	$414.00	$289.80	$0.00	$103.50	$0.00	$414.00
5	V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	$5,585.00	UM	27%	$4,077.05	$670.20	$469.14	$0.00	$167.55	$0.00	$670.20
5	V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	$29,985.00	UM	27%	$21,889.05	$3,598.20	$2,518.74	$0.00	$899.55	$0.00	$3,598.20
5	V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	$4,530.00	UM	27%	$3,306.90	$543.60	$380.52	$0.00	$135.90	$0.00	$543.60
5	V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	$3,580.00	UM	27%	$2,613.40	$429.60	$300.72	$0.00	$107.40	$0.00	$429.60
5	V-V4-2S1600FX	VNX 1600GB VAULT 25X2.5 DAE	$39,160.00	UM	27%	$28,586.80	$4,699.20	$3,289.44	$0.00	$1,174.80	$0.00	$4,699.20
5	V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	$3,640.00	UM	27%	$2,657.20	$436.80	$305.76	$0.00	$109.20	$0.00	$436.80
5	V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	$13,560.00	UM	27%	$9,898.80	$1,627.20	$1,139.04	$0.00	$406.80	$0.00	$1,627.20
5	V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	$5,585.00	UM	27%	$4,077.05	$670.20	$469.14	$0.00	$167.55	$0.00	$670.20
5	V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	$29,980.00	UM	27%	$21,885.40	$3,597.60	$2,518.32	$0.00	$899.40	$0.00	$3,597.60
5	V-V4-D2S1600FX	VNX 1600GB VAULT 120X2.5 DAE	$39,160.00	UM	27%	$28,586.80	$4,699.20	$3,289.44	$0.00	$1,174.80	$0.00	$4,699.20
5	V-V4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE	$0.00	UM	27%	$0.00	$436.80	$305.76	$0.00	$109.20	$0.00	$436.80
5	V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	$13,560.00	UM	27%	$9,898.80	$1,627.20	$1,139.04	$0.00	$406.80	$0.00	$1,627.20
5	V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	$3,450.00	UM	27%	$2,518.50	$414.00	$289.80	$0.00	$103.50	$0.00	$414.00
5	V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	$5,585.00	UM	27%	$4,077.05	$670.20	$469.14	$0.00	$167.55	$0.00	$670.20
5	V-V4-D800FX	VNX 800GB EFD VAULT 60X3.5 DAE	$29,985.00	UM	27%	$21,889.05	$3,598.20	$2,518.74	$0.00	$899.55	$0.00	$3,598.20
5	V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	$4,530.00	UM	27%	$3,306.90	$543.60	$380.52	$0.00	$135.90	$0.00	$543.60
5	V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	$39,160.00	UM	27%	$28,586.80	$4,699.20	$3,289.44	$0.00	$1,174.80	$0.00	$4,699.20
5	V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	$3,640.00	UM	27%	$2,657.20	$436.80	$305.76	$0.00	$109.20	$0.00	$436.80
5	V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	$13,560.00	UM	27%	$9,898.80	$1,627.20	$1,139.04	$0.00	$406.80	$0.00	$1,627.20
5	V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	$3,450.00	UM	27%	$2,518.50	$414.00	$289.80	$0.00	$103.50	$0.00	$414.00
5	V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	$5,580.00	UM	27%	$4,073.40	$669.60	$468.72	$0.00	$167.40	$0.00	$669.60
5	V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	$29,985.00	UM	27%	$21,889.05	$3,598.20	$2,518.74	$0.00	$899.55	$0.00	$3,598.20
5	V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	$4,530.00	UM	27%	$3,306.90	$543.60	$380.52	$0.00	$135.90	$0.00	$543.60
5	V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	$39,160.00	UM	27%	$28,586.80	$4,699.20	$3,289.44	$0.00	$1,174.80	$0.00	$4,699.20
5	WU-PREHWE-01	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	UM	27%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	1U-FILLER	Unity 1U Solid Filler 40U EMC Rck	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	2U-FILLER	Unity 2U Solid Filler 40U EMC Rck	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	3U-FILLER	Unity 3U Solid Filler 40U EMC Rck	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	$705.00	UM-1	14%	$606.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-IEC	CAB QUAD POWER CORD IEC309	$370.00	UM-1	14%	$318.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-RS	CAB QUAD POWER CORD US R&S CONNECTOR	$705.00	UM-1	14%	$606.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-US	CAB QUAD POWER CORD US TWISTLOCK	$370.00	UM-1	14%	$318.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-RACK-DOOR	40U RACK W/Door	$1,350.00	UM-1	14%	$1,161.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-RK-DOORLCK	EMC 40U Rack with Door lock	$1,350.00	UM-1	14%	$1,161.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-SECURE	40U Rack Stabilizing Kit	$325.00	UM-1	14%	$279.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-985	Unity 300 Monitoring and Reporting=IC	$1,100.00	UM-1	14%	$946.00	$198.00	$176.00	$0.00	$0.00	$0.00	$198.00
5	456-109-986	Unity 400 Monitoring and Reporting=IC	$2,620.00	UM-1	14%	$2,253.20	$471.60	$419.20	$0.00	$0.00	$0.00	$471.60
5	456-109-987	Unity 500 Monitoring and Reporting=IC	$5,240.00	UM-1	14%	$4,506.40	$943.20	$838.40	$0.00	$0.00	$0.00	$943.20
5	456-109-988	Unity 600 Monitoring and Reporting=IC	$7,640.00	UM-1	14%	$6,570.40	$1,375.20	$1,222.40	$0.00	$0.00	$0.00	$1,375.20
5	456-110-674	vUnity CE 4TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-675	vUnity SE 10TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-676	vUnity SE 25TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-677	vUnity SE 50TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-678	vUnity SE 10TB-25TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-679	vUnity SE 10TB-50TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-680	vUnity SE 25TB-50TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-951	RP VRTL APPLIANCE FOR UNITY =IB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-048	VIPR SRM UPG Unity 300 =IC	$4,360.00	UM-1	14%	$3,749.60	$784.80	$697.60	$0.00	$0.00	$0.00	$784.80
5	456-111-049	VIPR SRM UPG Unity 400=IC	$10,480.00	UM-1	14%	$9,012.80	$1,886.40	$1,676.80	$0.00	$0.00	$0.00	$1,886.40
5	456-111-050	VIPR SRM UPG Unity 500 =IC	$20,950.00	UM-1	14%	$18,017.00	$3,771.00	$3,352.00	$0.00	$0.00	$0.00	$3,771.00
5	456-111-051	VIPR SRM UPG Unity 600 =IC	$30,550.00	UM-1	14%	$26,273.00	$5,499.00	$4,888.00	$0.00	$0.00	$0.00	$5,499.00
5	456-111-144	RP/EX LOC FRAME UNITY 300 FOR VPLEX =IC	$3,560.00	UM-1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	456-111-145	RP/EX LOC FRAME UNITY 400 FOR VPLEX =IC	$7,820.00	UM-1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	456-111-146	RP/EX LOC FRAME UNITY 500 FOR VPLEX =IC	$13,320.00	UM-1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	456-111-147	RP/EX LOC FRAME UNITY 600 FOR VPLEX =IC	$19,000.00	UM-1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-111-148	RP/EX REM FRAME UNITY 300 FOR VPLEX =IC	$9,170.00	UM-1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	456-111-149	RP/EX REM FRAME UNITY 400 FOR VPLEX =IC	$20,140.00	UM-1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	456-111-150	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	$29,730.00	UM-1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	456-111-151	RP/EX REM FRAME UNITY 600 FOR VPLEX =IC	$47,490.00	UM-1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	456-111-364	RP/EX LOC FRAME UNITY300 VPLEX VS6=IC	$3,560.00	UM-1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	456-111-365	RP/EX LOC FRAME UNITY400 VPLEX VS6=IC	$7,820.00	UM-1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	456-111-366	RP/EX LOC FRAME UNITY500 VPLEX VS6=IC	$13,320.00	UM-1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	456-111-367	RP/EX LOC FRAME UNITY600 VPLEX VS6=IC	$19,000.00	UM-1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-111-372	RP/EX REM FRAME UNITY300 VPLEX VS6=IC	$9,170.00	UM-1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	456-111-373	RP/EX REM FRAME UNITY400 VPLEX VS6=IC	$20,140.00	UM-1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	456-111-374	RP/EX REM FRAME UNITY500 VPLEX VS6=IC	$29,730.00	UM-1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	456-111-375	RP/EX REM FRAME UNITY600 VPLEX VS6=IC	$47,490.00	UM-1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	458-001-288	Unity 300 Base Software + D@RE=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-289	Unity 400 Base Software + D@RE=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-290	Unity 500 Base Software + D@RE=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-291	Unity 600 Base Software + D@RE=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-292	Unity 300 Base Software =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-293	Unity 400 Base Software =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-294	Unity 500 Base Software =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-295	Unity 600 Base Software =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-362	RP ADV LOC FOR UNITY 300 =IC	$3,560.00	UM-1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	458-001-363	RP ADV LOC FOR UNITY 400 =IC	$7,820.00	UM-1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	458-001-364	RP ADV LOC FOR UNITY 500 =IC	$13,320.00	UM-1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	458-001-365	RP ADV LOC FOR UNITY 600 =IC	$19,000.00	UM-1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	458-001-366	RP VRTL APPLIANCE FOR UNITY 300/300F =IB	$860.00	UM-1	14%	$739.60	$154.80	$137.60	$0.00	$0.00	$0.00	$154.80
5	458-001-370	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC	$9,550.00	UM-1	14%	$8,213.00	$1,719.00	$1,528.00	$0.00	$0.00	$0.00	$1,719.00
5	458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	$20,960.00	UM-1	14%	$18,025.60	$3,772.80	$3,353.60	$0.00	$0.00	$0.00	$3,772.80
5	458-001-372	RP BASIC TO ADV LOC UG FOR UNITY 500 =IC	$32,290.00	UM-1	14%	$27,769.40	$5,812.20	$5,166.40	$0.00	$0.00	$0.00	$5,812.20
5	458-001-373	RP BASIC TO ADV LOC UG FOR UNITY 600 =IC	$49,860.00	UM-1	14%	$42,879.60	$8,974.80	$7,977.60	$0.00	$0.00	$0.00	$8,974.80
5	458-001-374	RP BASIC FOR UNITY 300/300F =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-375	RP BASIC FOR UNITY 400/400F =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-376	RP BASIC FOR UNITY 500/500F =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-377	RP BASIC FOR UNITY 600/600F =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-425	APPSYNC BASIC FOR UNITY 300 =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-426	APPSYNC BASIC FOR UNITY 400 =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-427	APPSYNC BASIC FOR UNITY 500 =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-428	APPSYNC BASIC FOR UNITY 600 =IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-449	RP ADV REM FOR UNITY 300 =IC	$9,170.00	UM-1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	458-001-450	RP ADV REM FOR UNITY 400 =IC	$20,140.00	UM-1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	458-001-451	RP ADV REM FOR UNITY 500 =IC	$29,730.00	UM-1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	458-001-452	RP ADV REM FOR UNITY 600 =IC	$47,490.00	UM-1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	458-001-453	RP VRTL APPLIANCE FOR UNITY 400/400F =IB	$8,570.00	UM-1	14%	$7,370.20	$1,542.60	$1,371.20	$0.00	$0.00	$0.00	$1,542.60
5	458-001-454	RP VRTL APPLIANCE FOR UNITY 500/500F =IB	$8,570.00	UM-1	14%	$7,370.20	$1,542.60	$1,371.20	$0.00	$0.00	$0.00	$1,542.60
5	458-001-455	RP VRTL APPLIANCE FOR UNITY 600/600F =IB	$8,570.00	UM-1	14%	$7,370.20	$1,542.60	$1,371.20	$0.00	$0.00	$0.00	$1,542.60
5	458-001-456	RP BASIC TO ADV REM UG FOR UNITY 300 =IC	$9,550.00	UM-1	14%	$8,213.00	$1,719.00	$1,528.00	$0.00	$0.00	$0.00	$1,719.00
5	458-001-457	RP BASIC TO ADV REM UG FOR UNITY 400 =IC	$20,960.00	UM-1	14%	$18,025.60	$3,772.80	$3,353.60	$0.00	$0.00	$0.00	$3,772.80
5	458-001-458	RP BASIC TO ADV REM UG FOR UNITY 500 =IC	$32,290.00	UM-1	14%	$27,769.40	$5,812.20	$5,166.40	$0.00	$0.00	$0.00	$5,812.20
5	458-001-459	RP BASIC TO ADV REM UG FOR UNITY 600 =IC	$49,860.00	UM-1	14%	$42,879.60	$8,974.80	$7,977.60	$0.00	$0.00	$0.00	$8,974.80
5	458-001-464	Unity Monitoring and Reporting	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-472	ViPR SRM UPG for Unity	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-482	RP/EX VPLEX FB UNITY LOCAL PRODUCT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-483	RP/EX VPLEX FB UNITY REMOTE PRODUCT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-489	UnityVSA CE 4TB=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-490	UnityVSA VVols Edition=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-529	UnityVSA VVOLS STORAGE CAPACITY=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-588	APPSYNC ADVANCED FOR UNITY 300 =IC	$10,930.00	UM-1	14%	$9,399.80	$1,967.40	$1,748.80	$0.00	$0.00	$0.00	$1,967.40
5	458-001-590	APPSYNC ADVANCED FOR UNITY 400 =IC	$24,000.00	UM-1	14%	$20,640.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	458-001-592	APPSYNC ADVANCED FOR UNITY 500 =IC	$37,980.00	UM-1	14%	$32,662.80	$6,836.40	$6,076.80	$0.00	$0.00	$0.00	$6,836.40
5	458-001-594	APPSYNC ADVANCED FOR UNITY 600 =IC	$46,240.00	UM-1	14%	$39,766.40	$8,323.20	$7,398.40	$0.00	$0.00	$0.00	$8,323.20
5	458-001-712	RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-713	RP/EX VPLEX VS6 FB UNITY REMOTE PRODUCT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	$2,685.00	UM-1	14%	$2,309.10	$295.35	$241.65	$0.00	$0.00	$0.00	$295.35
5	D3122DPF25	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC	$2,685.00	UM-1	14%	$2,309.10	$295.35	$241.65	$0.00	$0.00	$0.00	$295.35
5	D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3123AD	Unity 3U 15x3.5 Drive DAE EMC Rck	$2,170.00	UM-1	14%	$1,866.20	$238.70	$195.30	$0.00	$0.00	$0.00	$238.70
5	D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	$2,170.00	UM-1	14%	$1,866.20	$238.70	$195.30	$0.00	$0.00	$0.00	$238.70
5	D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3123PF	3U 15x3.5 12G EXPDAE PRM-FLD Ins	$2,170.00	UM-1	14%	$1,866.20	$238.70	$195.30	$0.00	$0.00	$0.00	$238.70
5	D31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	$9,865.00	UM-1	14%	$8,483.90	$1,085.15	$887.85	$0.00	$0.00	$0.00	$1,085.15
5	D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	$9,865.00	UM-1	14%	$8,483.90	$1,085.15	$887.85	$0.00	$0.00	$0.00	$1,085.15
5	D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	$9,865.00	UM-1	14%	$8,483.90	$1,085.15	$887.85	$0.00	$0.00	$0.00	$1,085.15
5	D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	$9,865.00	UM-1	14%	$8,483.90	$1,085.15	$887.85	$0.00	$0.00	$0.00	$1,085.15
5	D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	$10,850.00	UM-1	14%	$9,331.00	$1,193.50	$976.50	$0.00	$0.00	$0.00	$1,193.50
5	D31D24DF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	$10,850.00	UM-1	14%	$9,331.00	$1,193.50	$976.50	$0.00	$0.00	$0.00	$1,193.50
5	D31DEMCCK12KIT	Unity 12 Drive DPE FLD INSTALL KIT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D31DEMCCK25KIT	Unity 25 Drive DPE FLD INSTALL KIT	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	$22,340.00	UM-1	14%	$19,212.40	$2,457.40	$2,010.60	$0.00	$0.00	$0.00	$2,457.40
5	D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	$22,340.00	UM-1	14%	$19,212.40	$2,457.40	$2,010.60	$0.00	$0.00	$0.00	$2,457.40
5	D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	$22,340.00	UM-1	14%	$19,212.40	$2,457.40	$2,010.60	$0.00	$0.00	$0.00	$2,457.40
5	D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	$22,340.00	UM-1	14%	$19,212.40	$2,457.40	$2,010.60	$0.00	$0.00	$0.00	$2,457.40
5	D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	$24,575.00	UM-1	14%	$21,134.50	$2,703.25	$2,211.75	$0.00	$0.00	$0.00	$2,703.25
5	D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	$24,575.00	UM-1	14%	$21,134.50	$2,703.25	$2,211.75	$0.00	$0.00	$0.00	$2,703.25
5	D3-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	$1,120.00	UM-1	14%	$963.20	$123.20	$100.80	$0.00	$0.00	$0.00	$123.20
5	D3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	$1,390.00	UM-1	14%	$1,195.40	$152.90	$125.10	$0.00	$0.00	$0.00	$152.90
5	D3-2S10-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	$655.00	UM-1	14%	$563.30	$72.05	$58.95	$0.00	$0.00	$0.00	$72.05
5	D3-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE	$6,225.00	UM-1	14%	$5,353.50	$684.75	$560.25	$0.00	$0.00	$0.00	$684.75
5	D3-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	$865.00	UM-1	14%	$743.90	$95.15	$77.85	$0.00	$0.00	$0.00	$95.15
5	D33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	$46,625.00	UM-1	14%	$40,097.50	$5,128.75	$4,196.25	$0.00	$0.00	$0.00	$5,128.75
5	D33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	$46,625.00	UM-1	14%	$40,097.50	$5,128.75	$4,196.25	$0.00	$0.00	$0.00	$5,128.75
5	D33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	$46,625.00	UM-1	14%	$40,097.50	$5,128.75	$4,196.25	$0.00	$0.00	$0.00	$5,128.75
5	D33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	$46,625.00	UM-1	14%	$40,097.50	$5,128.75	$4,196.25	$0.00	$0.00	$0.00	$5,128.75
5	D33D48DF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC	$51,290.00	UM-1	14%	$44,109.40	$5,641.90	$4,616.10	$0.00	$0.00	$0.00	$5,641.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D33D48DF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	$51,290.00	UM-1	14%	$44,109.40	$5,641.90	$4,616.10	$0.00	$0.00	$0.00	$5,641.90
5	D34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	$98,485.00	UM-1	14%	$84,697.10	$10,833.35	$8,863.65	$0.00	$0.00	$0.00	$10,833.35
5	D34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	$98,485.00	UM-1	14%	$84,697.10	$10,833.35	$8,863.65	$0.00	$0.00	$0.00	$10,833.35
5	D34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck	$98,485.00	UM-1	14%	$84,697.10	$10,833.35	$8,863.65	$0.00	$0.00	$0.00	$10,833.35
5	D34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck	$98,485.00	UM-1	14%	$84,697.10	$10,833.35	$8,863.65	$0.00	$0.00	$0.00	$10,833.35
5	D34D64DF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	$108,335.00	UM-1	14%	$93,168.10	$11,916.85	$9,750.15	$0.00	$0.00	$0.00	$11,916.85
5	D34D64DF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	$108,335.00	UM-1	14%	$93,168.10	$11,916.85	$9,750.15	$0.00	$0.00	$0.00	$11,916.85
5	D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	$135.00	UM-1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	$135.00	UM-1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3DPE2URK12	Unity Snap In RAIL Kit 2U 12 Drive DPE	$135.00	UM-1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	$135.00	UM-1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	$220.00	UM-1	14%	$189.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	$135.00	UM-1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	$100.00	UM-1	14%	$86.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	$160.00	UM-1	14%	$137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	$110.00	UM-1	14%	$94.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-50M	50M MM FIBRE CABLE LC-LC	$190.00	UM-1	14%	$163.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-5M	5M MM FIBRE CABLE LC-LC	$120.00	UM-1	14%	$103.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3MSHDMSSHD2	Unity 2x2M MINI SAS HD Cables	$270.00	UM-1	14%	$232.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3MSHDMSSHD5	Unity 2x5M MINI SAS HD Cables	$545.00	UM-1	14%	$468.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	$815.00	UM-1	14%	$700.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	$1,230.00	UM-1	14%	$1,057.80	$135.30	$110.70	$0.00	$0.00	$0.00	$135.30
5	D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	$1,530.00	UM-1	14%	$1,315.80	$168.30	$137.70	$0.00	$0.00	$0.00	$168.30
5	D3N-2S10-600	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	$720.00	UM-1	14%	$619.20	$79.20	$64.80	$0.00	$0.00	$0.00	$79.20
5	D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	$6,850.00	UM-1	14%	$5,891.00	$753.50	$616.50	$0.00	$0.00	$0.00	$753.50
5	D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	$1,470.00	UM-1	14%	$1,264.20	$161.70	$132.30	$0.00	$0.00	$0.00	$161.70
5	D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	$2,350.00	UM-1	14%	$2,021.00	$258.50	$211.50	$0.00	$0.00	$0.00	$258.50
5	D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	$4,170.00	UM-1	14%	$3,586.20	$458.70	$375.30	$0.00	$0.00	$0.00	$458.70
5	D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	$950.00	UM-1	14%	$817.00	$104.50	$85.50	$0.00	$0.00	$0.00	$104.50
5	D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	$1,470.00	UM-1	14%	$1,264.20	$161.70	$132.30	$0.00	$0.00	$0.00	$161.70
5	D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	$2,350.00	UM-1	14%	$2,021.00	$258.50	$211.50	$0.00	$0.00	$0.00	$258.50
5	D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	$4,170.00	UM-1	14%	$3,586.20	$458.70	$375.30	$0.00	$0.00	$0.00	$458.70
5	D3NFC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 NEBS DRV	$1,470.00	UM-1	14%	$1,264.20	$161.70	$132.30	$0.00	$0.00	$0.00	$161.70
5	D3NFC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 NEBS DRV	$2,350.00	UM-1	14%	$2,021.00	$258.50	$211.50	$0.00	$0.00	$0.00	$258.50
5	D3NFC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 NEBS DRV	$4,170.00	UM-1	14%	$3,586.20	$458.70	$375.30	$0.00	$0.00	$0.00	$458.70
5	D3N-PS07-2000	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE	$820.00	UM-1	14%	$705.20	$90.20	$73.80	$0.00	$0.00	$0.00	$90.20
5	D3N-PS07-4000	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE	$1,410.00	UM-1	14%	$1,212.60	$155.10	$126.90	$0.00	$0.00	$0.00	$155.10
5	D3N-PS07-6000	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE	$2,000.00	UM-1	14%	$1,720.00	$220.00	$180.00	$0.00	$0.00	$0.00	$220.00
5	D3N-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRIVE	$1,230.00	UM-1	14%	$1,057.80	$135.30	$110.70	$0.00	$0.00	$0.00	$135.30
5	D3N-PS10-1800	UNITY 1.8TGB 10K SAS 12X3.5 NEBS DRIVE	$1,530.00	UM-1	14%	$1,315.80	$168.30	$137.70	$0.00	$0.00	$0.00	$168.30
5	D3N-PS10-600	UNITY 600GB 10K SAS 12X3.5 NEBS DRIVE	$720.00	UM-1	14%	$619.20	$79.20	$64.80	$0.00	$0.00	$0.00	$79.20
5	D3N-PS12FX-1600	UNITY 1.6TB FAST VP SSD 12X3.5 NEBS DRV	$6,850.00	UM-1	14%	$5,891.00	$753.50	$616.50	$0.00	$0.00	$0.00	$753.50
5	D3N-PS12FX-200	UNITY 200GB FAST VP SSD 12X3.5 NEBS DRV	$1,470.00	UM-1	14%	$1,264.20	$161.70	$132.30	$0.00	$0.00	$0.00	$161.70
5	D3N-PS12FX-400	UNITY 400GB FAST VP SSD 12X3.5 NEBS DRV	$2,350.00	UM-1	14%	$2,021.00	$258.50	$211.50	$0.00	$0.00	$0.00	$258.50
5	D3N-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	$4,170.00	UM-1	14%	$3,586.20	$458.70	$375.30	$0.00	$0.00	$0.00	$458.70
5	D3N-PS15-600	UNITY 600GB 15K SAS 12X3.5 NEBS DRIVE	$950.00	UM-1	14%	$817.00	$104.50	$85.50	$0.00	$0.00	$0.00	$104.50
5	D3NSP-L4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10KSAS 12X3.5	$4,930.00	UM-1	14%	$4,239.80	$542.30	$443.70	$0.00	$0.00	$0.00	$542.30
5	D3NSP-L4X1600X-SSD	UNITY NBS SYSPK 4x1.6TB FASTVPSSD 12X3.5	$27,390.00	UM-1	14%	$23,555.40	$3,012.90	$2,465.10	$0.00	$0.00	$0.00	$3,012.90
5	D3NSP-L4X1800-10K	UNITY NBS SYSPACK 4x1.8TGB 10KSAS 12X3.5	$6,115.00	UM-1	14%	$5,258.90	$672.65	$550.35	$0.00	$0.00	$0.00	$672.65
5	D3NSP-L4X2000-NL	UNITY NEBS SYSPACK 4x2TB NLSAS 12X3.5	$3,280.00	UM-1	14%	$2,820.80	$360.80	$295.20	$0.00	$0.00	$0.00	$360.80
5	D3NSP-L4X4000-NL	UNITY NEBS SYSPACK 4x4TB NLSAS 12X3.5	$5,630.00	UM-1	14%	$4,841.80	$619.30	$506.70	$0.00	$0.00	$0.00	$619.30
5	D3NSP-L4X400X-SSD	UNITYNBS SYSPCK 4x400GB FASTVPSSD 12X3.5	$9,395.00	UM-1	14%	$8,079.70	$1,033.45	$845.55	$0.00	$0.00	$0.00	$1,033.45
5	D3NSP-L4X6000-NL	UNITY NEBS SYSPACK 4x6TB NLSAS 12X3.5	$8,010.00	UM-1	14%	$6,888.60	$881.10	$720.90	$0.00	$0.00	$0.00	$881.10
5	D3NSP-L4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 12X3.5	$2,880.00	UM-1	14%	$2,476.80	$316.80	$259.20	$0.00	$0.00	$0.00	$316.80
5	D3NSP-L4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 12X3.5	$3,805.00	UM-1	14%	$3,272.30	$418.55	$342.45	$0.00	$0.00	$0.00	$418.55
5	D3NSP-L4X800X-SSD	UNITY NBS SYSPK 4x800GB FASTVPSSD 12X3.5	$16,675.00	UM-1	14%	$14,340.50	$1,834.25	$1,500.75	$0.00	$0.00	$0.00	$1,834.25
5	D3NSP-L6X1200-10K	UNITY NBS SYSPACK 6X1.2TB 10KSAS 12X3.5	$7,495.00	UM-1	14%	$6,445.70	$824.45	$674.55	$0.00	$0.00	$0.00	$824.45
5	D3NSP-L6X1600X-SSD	UNITY NBS SYSPK 6X1.6TB FASTVPSSD 12X3.5	$41,090.00	UM-1	14%	$35,337.40	$4,519.90	$3,698.10	$0.00	$0.00	$0.00	$4,519.90
5	D3NSP-L6X1800-10K	UNITY NBS SYSPACK 6X1.8TGB 10KSAS 12X3.5	$9,280.00	UM-1	14%	$7,980.80	$1,020.80	$835.20	$0.00	$0.00	$0.00	$1,020.80
5	D3NSP-L6X400X-SSD	UNITY NBS SYSPK 6X400GB FASTVPSSD 12X3.5	$14,090.00	UM-1	14%	$12,117.40	$1,549.90	$1,268.10	$0.00	$0.00	$0.00	$1,549.90
5	D3NSP-L6X600-10K	UNITY NBS SYSPACK 6X600GB 10K SAS 12X3.5	$4,375.00	UM-1	14%	$3,762.50	$481.25	$393.75	$0.00	$0.00	$0.00	$481.25
5	D3NSP-L6X600-15K	UNITY NBS SYSPACK 6X600GB 15K SAS 12X3.5	$5,715.00	UM-1	14%	$4,914.90	$628.65	$514.35	$0.00	$0.00	$0.00	$628.65
5	D3NSP-L6X800X-SSD	UNITY NBS SYSPK 6X800GB FASTVPSSD 12X3.5	$25,000.00	UM-1	14%	$21,500.00	$2,750.00	$2,250.00	$0.00	$0.00	$0.00	$2,750.00
5	D3NSP-L9X2000-NL	UNITY NEBS SYSPACK 9X2TB NLSAS 12X3.5	$7,390.00	UM-1	14%	$6,355.40	$812.90	$665.10	$0.00	$0.00	$0.00	$812.90
5	D3NSP-L9X4000-NL	UNITY NEBS SYSPACK 9X4TB NLSAS 12X3.5	$12,690.00	UM-1	14%	$10,913.40	$1,395.90	$1,142.10	$0.00	$0.00	$0.00	$1,395.90
5	D3NSP-L9X6000-NL	UNITY NEBS SYSPACK 9X6TB NLSAS 12X3.5	$18,015.00	UM-1	14%	$15,492.90	$1,981.65	$1,621.35	$0.00	$0.00	$0.00	$1,981.65
5	D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	$4,930.00	UM-1	14%	$4,239.80	$542.30	$443.70	$0.00	$0.00	$0.00	$542.30
5	D3NSP-S4X1600X-SSD	UNITYNBS SYSPCK 4x1.6TB FASTVPSSD 25X2.5	$27,390.00	UM-1	14%	$23,555.40	$3,012.90	$2,465.10	$0.00	$0.00	$0.00	$3,012.90
5	D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4x1.8TGB 10KSAS 25X2.5	$6,115.00	UM-1	14%	$5,258.90	$672.65	$550.35	$0.00	$0.00	$0.00	$672.65
5	D3NSP-S4X400X-SSD	UNITY NBS SYSPK 4x400GB FASTVPSSD 25X2.5	$9,395.00	UM-1	14%	$8,079.70	$1,033.45	$845.55	$0.00	$0.00	$0.00	$1,033.45
5	D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	$2,880.00	UM-1	14%	$2,476.80	$316.80	$259.20	$0.00	$0.00	$0.00	$316.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3NSP-S4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	$3,805.00	UM-1	14%	$3,272.30	$418.55	$342.45	$0.00	$0.00	$0.00	$418.55
5	D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FASTVPSSD 25X2.5	$16,675.00	UM-1	14%	$14,340.50	$1,834.25	$1,500.75	$0.00	$0.00	$0.00	$1,834.25
5	D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6X1.2TB 10K SAS 25X2.5	$7,495.00	UM-1	14%	$6,445.70	$824.45	$674.55	$0.00	$0.00	$0.00	$824.45
5	D3NSP-S6X1600X-SSD	UNITY NBS SYSPK 6X1.6TB FASTVPSSD 25X2.5	$41,090.00	UM-1	14%	$35,337.40	$4,519.90	$3,698.10	$0.00	$0.00	$0.00	$4,519.90
5	D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6X1.8TGB 10KSAS 25X2.5	$9,280.00	UM-1	14%	$7,980.80	$1,020.80	$835.20	$0.00	$0.00	$0.00	$1,020.80
5	D3NSP-S6X400X-SSD	UNITY NBS SYSPK 6X400GB FASTVPSSD 25X2.5	$14,090.00	UM-1	14%	$12,117.40	$1,549.90	$1,268.10	$0.00	$0.00	$0.00	$1,549.90
5	D3NSP-S6X600-10K	UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5	$4,375.00	UM-1	14%	$3,762.50	$481.25	$393.75	$0.00	$0.00	$0.00	$481.25
5	D3NSP-S6X600-15K	UNITY NBS SYSPACK 6X600GB 15K SAS 25X2.5	$5,715.00	UM-1	14%	$4,914.90	$628.65	$514.35	$0.00	$0.00	$0.00	$628.65
5	D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6X800GB FASTVPSSD 25X2.5	$25,000.00	UM-1	14%	$21,500.00	$2,750.00	$2,250.00	$0.00	$0.00	$0.00	$2,750.00
5	D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	$745.00	UM-1	14%	$640.70	$81.95	$67.05	$0.00	$0.00	$0.00	$81.95
5	D3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	$1,280.00	UM-1	14%	$1,100.80	$140.80	$115.20	$0.00	$0.00	$0.00	$140.80
5	D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	$1,820.00	UM-1	14%	$1,565.20	$200.20	$163.80	$0.00	$0.00	$0.00	$200.20
5	D3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	$1,120.00	UM-1	14%	$963.20	$123.20	$100.80	$0.00	$0.00	$0.00	$123.20
5	D3-PS10-1800	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE	$1,390.00	UM-1	14%	$1,195.40	$152.90	$125.10	$0.00	$0.00	$0.00	$152.90
5	D3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	$655.00	UM-1	14%	$563.30	$72.05	$58.95	$0.00	$0.00	$0.00	$72.05
5	D3-PS12FX-1600	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE	$6,225.00	UM-1	14%	$5,353.50	$684.75	$560.25	$0.00	$0.00	$0.00	$684.75
5	D3-PS12FX-200	UNITY 200GB FAST VP SSD 12X3.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3-PS12FX-400	UNITY 400GB FAST VP SSD 12X3.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	$865.00	UM-1	14%	$743.90	$95.15	$77.85	$0.00	$0.00	$0.00	$95.15
5	D3SFP10I	Unity 4x10Gb SFP iSCSI/Eth connection	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SFP16F	Unity 4x16Gb SFP FC connection	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SFP8F	Unity 4x8Gb SFP FC connection	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SL10ICU	Unity 2x4 Port 10GBASE-T ISCSI IO	$2,305.00	UM-1	14%	$1,982.30	$253.55	$207.45	$0.00	$0.00	$0.00	$253.55
5	D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	$1,630.00	UM-1	14%	$1,401.80	$179.30	$146.70	$0.00	$0.00	$0.00	$179.30
5	D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	$1,630.00	UM-1	14%	$1,401.80	$179.30	$146.70	$0.00	$0.00	$0.00	$179.30
5	D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	$2,440.00	UM-1	14%	$2,098.40	$268.40	$219.60	$0.00	$0.00	$0.00	$268.40
5	D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	$7,055.00	UM-1	14%	$6,067.30	$776.05	$634.95	$0.00	$0.00	$0.00	$776.05
5	D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	$7,055.00	UM-1	14%	$6,067.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SL16F	Unity 2x4 Port 16G FC IO	$3,530.00	UM-1	14%	$3,035.80	$388.30	$317.70	$0.00	$0.00	$0.00	$388.30
5	D3SL1G	Unity 2x4 Port 1Gb iSCSI/Eth IO	$1,355.00	UM-1	14%	$1,165.30	$149.05	$121.95	$0.00	$0.00	$0.00	$149.05
5	D3SP-L4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	$4,480.00	UM-1	14%	$3,852.80	$492.80	$403.20	$0.00	$0.00	$0.00	$492.80
5	D3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.6TB FASTVP SSD 12X3.5	$24,900.00	UM-1	14%	$21,414.00	$2,739.00	$2,241.00	$0.00	$0.00	$0.00	$2,739.00
5	D3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TGB 10K SAS 12X3.5	$5,560.00	UM-1	14%	$4,781.60	$611.60	$500.40	$0.00	$0.00	$0.00	$611.60
5	D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	$2,980.00	UM-1	14%	$2,562.80	$327.80	$268.20	$0.00	$0.00	$0.00	$327.80
5	D3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	$5,120.00	UM-1	14%	$4,403.20	$563.20	$460.80	$0.00	$0.00	$0.00	$563.20
5	D3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FASTVP SSD 12X3.5	$8,540.00	UM-1	14%	$7,344.40	$939.40	$768.60	$0.00	$0.00	$0.00	$939.40
5	D3SP-L4X6000-NL	UNITY SYSPACK 4X6TB NLSAS 12X3.5	$7,280.00	UM-1	14%	$6,260.80	$800.80	$655.20	$0.00	$0.00	$0.00	$800.80
5	D3SP-L4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	$2,620.00	UM-1	14%	$2,253.20	$288.20	$235.80	$0.00	$0.00	$0.00	$288.20
5	D3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	$3,460.00	UM-1	14%	$2,975.60	$380.60	$311.40	$0.00	$0.00	$0.00	$380.60
5	D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FASTVP SSD 12X3.5	$15,160.00	UM-1	14%	$13,037.60	$1,667.60	$1,364.40	$0.00	$0.00	$0.00	$1,667.60
5	D3SP-L6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	$6,720.00	UM-1	14%	$5,779.20	$739.20	$604.80	$0.00	$0.00	$0.00	$739.20
5	D3SP-L6X1600X-SSD	UNITY SYSPACK 6X1.6TB FASTVP SSD 12X3.5	$37,350.00	UM-1	14%	$32,121.00	$4,108.50	$3,361.50	$0.00	$0.00	$0.00	$4,108.50
5	D3SP-L6X1800-10K	UNITY SYSPACK 6X1.8TGB 10K SAS 12X3.5	$8,340.00	UM-1	14%	$7,172.40	$917.40	$750.60	$0.00	$0.00	$0.00	$917.40
5	D3SP-L6X400X-SSD	UNITY SYSPACK 6X400GB FASTVP SSD 12X3.5	$12,810.00	UM-1	14%	$11,016.60	$1,409.10	$1,152.90	$0.00	$0.00	$0.00	$1,409.10
5	D3SP-L6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	$3,930.00	UM-1	14%	$3,379.80	$432.30	$353.70	$0.00	$0.00	$0.00	$432.30
5	D3SP-L6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	$5,190.00	UM-1	14%	$4,463.40	$570.90	$467.10	$0.00	$0.00	$0.00	$570.90
5	D3SP-L6X800X-SSD	UNITY SYSPACK 6X800GB FASTVP SSD 12X3.5	$22,725.00	UM-1	14%	$19,543.50	$2,499.75	$2,045.25	$0.00	$0.00	$0.00	$2,499.75
5	D3SP-L9X2000-NL	UNITY SYSPACK 9X2TB NLSAS 12X3.5	$6,705.00	UM-1	14%	$5,766.30	$737.55	$603.45	$0.00	$0.00	$0.00	$737.55
5	D3SP-L9X4000-NL	UNITY SYSPACK 9X4TB NLSAS 12X3.5	$11,520.00	UM-1	14%	$9,907.20	$1,267.20	$1,036.80	$0.00	$0.00	$0.00	$1,267.20
5	D3SP-L9X6000-NL	UNITY SYSPACK 9X6TB NLSAS 12X3.5	$16,375.00	UM-1	14%	$14,082.50	$1,801.25	$1,473.75	$0.00	$0.00	$0.00	$1,801.25
5	D3SP-S4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	$4,480.00	UM-1	14%	$3,852.80	$492.80	$403.20	$0.00	$0.00	$0.00	$492.80
5	D3SP-S4X1600XL-SSD	UNITY SYSPACK 4X1.6TB AFP SSD 25X2.5	$23,320.00	UM-1	14%	$20,055.20	$2,565.20	$2,098.80	$0.00	$0.00	$0.00	$2,565.20
5	D3SP-S4X1600X-SSD	UNITY SYSPACK 4X1.6TB FASTVP SSD 25X2.5	$24,900.00	UM-1	14%	$21,414.00	$2,739.00	$2,241.00	$0.00	$0.00	$0.00	$2,739.00
5	D3SP-S4X1800-10K	UNITY SYSPACK 4X1.8TGB 10K SAS 25X2.5	$5,560.00	UM-1	14%	$4,781.60	$611.60	$500.40	$0.00	$0.00	$0.00	$611.60
5	D3SP-S4X3200XL-SSD	UNITY SYSPACK 4X3.2TB AFP SSD 25X2.5	$45,200.00	UM-1	14%	$38,872.00	$4,972.00	$4,068.00	$0.00	$0.00	$0.00	$4,972.00
5	D3SP-S4X400XL-SSD	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	$8,540.00	UM-1	14%	$7,344.40	$939.40	$768.60	$0.00	$0.00	$0.00	$939.40
5	D3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB FASTVP SSD 25X2.5	$8,540.00	UM-1	14%	$7,344.40	$939.40	$768.60	$0.00	$0.00	$0.00	$939.40
5	D3SP-S4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	$2,620.00	UM-1	14%	$2,253.20	$288.20	$235.80	$0.00	$0.00	$0.00	$288.20
5	D3SP-S4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	$3,460.00	UM-1	14%	$2,975.60	$380.60	$311.40	$0.00	$0.00	$0.00	$380.60
5	D3SP-S4X800XL-SSD	UNITY SYSPACK 4X800GB AFP SSD 25X2.5	$14,500.00	UM-1	14%	$12,470.00	$1,595.00	$1,305.00	$0.00	$0.00	$0.00	$1,595.00
5	D3SP-S4X800X-SSD	UNITY SYSPACK 4X800GB FASTVP SSD 25X2.5	$15,160.00	UM-1	14%	$13,037.60	$1,667.60	$1,364.40	$0.00	$0.00	$0.00	$1,667.60
5	D3SP-S6X1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	$6,720.00	UM-1	14%	$5,779.20	$739.20	$604.80	$0.00	$0.00	$0.00	$739.20
5	D3SP-S6X1600XL-SSD	UNITY SYSPACK 6X1.6TB AFP SSD 25X2.5	$34,980.00	UM-1	14%	$30,082.80	$3,847.80	$3,148.20	$0.00	$0.00	$0.00	$3,847.80
5	D3SP-S6X1600X-SSD	UNITY SYSPACK 6X1.6TB FASTVP SSD 25X2.5	$37,350.00	UM-1	14%	$32,121.00	$4,108.50	$3,361.50	$0.00	$0.00	$0.00	$4,108.50
5	D3SP-S6X1800-10K	UNITY SYSPACK 6X1.8TGB 10K SAS 25X2.5	$8,340.00	UM-1	14%	$7,172.40	$917.40	$750.60	$0.00	$0.00	$0.00	$917.40
5	D3SP-S6X3200XL-SSD	UNITY SYSPACK 6X3.2TB AFP SSD 25X2.5	$67,800.00	UM-1	14%	$58,308.00	$7,458.00	$6,102.00	$0.00	$0.00	$0.00	$7,458.00
5	D3SP-S6X400XL-SSD	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	$12,810.00	UM-1	14%	$11,016.60	$1,409.10	$1,152.90	$0.00	$0.00	$0.00	$1,409.10
5	D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FASTVP SSD 25X2.5	$12,810.00	UM-1	14%	$11,016.60	$1,409.10	$1,152.90	$0.00	$0.00	$0.00	$1,409.10
5	D3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	$3,930.00	UM-1	14%	$3,379.80	$432.30	$353.70	$0.00	$0.00	$0.00	$432.30
5	D3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	$5,190.00	UM-1	14%	$4,463.40	$570.90	$467.10	$0.00	$0.00	$0.00	$570.90
5	D3SP-S6X800XL-SSD	UNITY SYSPACK 6X800GB AFP SSD 25X2.5	$21,750.00	UM-1	14%	$18,705.00	$2,392.50	$1,957.50	$0.00	$0.00	$0.00	$2,392.50
5	D3SP-S6X800X-SSD	UNITY SYSPACK 6X800GB FASTVP SSD 25X2.5	$22,725.00	UM-1	14%	$19,543.50	$2,499.75	$2,045.25	$0.00	$0.00	$0.00	$2,499.75
5	D3TX-TWAX-1M	1M Active TwinAX Cable QTY 4	$695.00	UM-1	14%	$597.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3TX-TWAX-3M	3M Active TwinAX Cable QTY 4	$830.00	UM-1	14%	$713.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	$1,015.00	UM-1	14%	$872.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	$745.00	UM-1	14%	$640.70	$81.95	$67.05	$0.00	$0.00	$0.00	$81.95
5	D3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	$1,280.00	UM-1	14%	$1,100.80	$140.80	$115.20	$0.00	$0.00	$0.00	$140.80
5	D3-VS07-6000	UNITY 6TB NLSAS 15X3.5 DRIVE	$1,820.00	UM-1	14%	$1,565.20	$200.20	$163.80	$0.00	$0.00	$0.00	$200.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	$1,120.00	UM-1	14%	$963.20	$123.20	$100.80	$0.00	$0.00	$0.00	$123.20
5	D3-VS10-1800	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE	$1,390.00	UM-1	14%	$1,195.40	$152.90	$125.10	$0.00	$0.00	$0.00	$152.90
5	D3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	$655.00	UM-1	14%	$563.30	$72.05	$58.95	$0.00	$0.00	$0.00	$72.05
5	D3-VS12FX-1600	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE	$6,225.00	UM-1	14%	$5,353.50	$684.75	$560.25	$0.00	$0.00	$0.00	$684.75
5	D3-VS12FX-200	UNITY 200GB FAST VP SSD 15X3.5 DRIVE	$1,335.00	UM-1	14%	$1,148.10	$146.85	$120.15	$0.00	$0.00	$0.00	$146.85
5	D3-VS12FX-400	UNITY 400GB FAST VP SSD 15X3.5 DRIVE	$2,135.00	UM-1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 DRIVE	$3,790.00	UM-1	14%	$3,259.40	$416.90	$341.10	$0.00	$0.00	$0.00	$416.90
5	D3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	$865.00	UM-1	14%	$743.90	$95.15	$77.85	$0.00	$0.00	$0.00	$95.15
5	M-ENHHWE-004	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-ENHSWE-004	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-PREHWE-004	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-PRESWE-004	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	SU-456-000-334	UnityVSA 10TB STORAGE CAP EXPANSION=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-335	UnityVSA 25TB STORAGE CAP EXPANSION=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-336	UnityVSA 50TB STORAGE CAP EXPANSION=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-337	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-338	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-456-000-339	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-200	UnityVSA PE Base SW=IC	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-201	UnityVSA PE 10TB=CB	$555.00	UM-1	14%	$477.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-202	UnityVSA PE 25TB=CB	$740.00	UM-1	14%	$636.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-203	UnityVSA PE 50TB=CB	$925.00	UM-1	14%	$795.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-204	UnityVSA PE 10TB-25TB=CB	$215.00	UM-1	14%	$184.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-205	UnityVSA PE 10TB-50TB=CB	$425.00	UM-1	14%	$365.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SU-458-000-206	UnityVSA PE 25TB-50TB=CB	$215.00	UM-1	14%	$184.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCBTELCO3UDPE	Telco Rail KT for the 2U DPE	$160.00	UM-1	14%	$137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCTELCO2UDAE	Telco Rail KT for the 2U DAE	$160.00	UM-1	14%	$137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VCTELCO3UDAE	Telco Rail KT for the 3U DAE	$160.00	UM-1	14%	$137.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	W-ENHHWE-004	ENHANCED HARDWARE WARRANTY SUPPORT - REFER TO HW/SW MODEL FOR MAIN	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	WU-PREHWE-04	Premium Hardware Warranty Upg Support - REFER TO HW/SW MODEL FOR MAINT/WARF	$0.00	UM-1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	1U-FILLERAF	Unity 1U Solid Filler 40U EMC Rck	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	2U-FILLERAF	Unity 2U Solid Filler 40U EMC Rck	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	3U-FILLERAF	Unity 3U Solid Filler 40U EMC Rck	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-ASTLAF	CAB QUAD POWER CORD AUSTRALIA	$860.00	UM-F1	14%	$739.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-IECAF	CAB QUAD POWER CORD IEC309	$450.00	UM-F1	14%	$387.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-RSAF	CAB QUAD POWER CORD US R&S	$860.00	UM-F1	14%	$739.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-PWR-USAF	CAB QUAD POWER CORD US	$450.00	UM-F1	14%	$387.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-RK-DOORAF	Unity AFA Rack W/Door	$1,645.00	UM-F1	14%	$1,414.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-RK-DRLKAF	Unity AFA Rack W/Door Lock	$1,645.00	UM-F1	14%	$1,414.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40U-SECUREAF	40U Rack Stabilizing Kit	$395.00	UM-F1	14%	$339.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-265	RP/EX LOC FRAME UNITY 300F FOR VPLEX =IC	$3,560.00	UM-F1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	456-111-266	RP/EX LOC FRAME UNITY 400F FOR VPLEX=IC	$7,820.00	UM-F1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	456-111-267	RP/EX LOC FRAME UNITY 500F FOR VPLEX =IC	$13,320.00	UM-F1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	456-111-268	RP/EX LOC FRAME UNITY 600F FOR VPLEX =IC	$19,000.00	UM-F1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-111-269	RP/EX REM FRAME UNITY 300F FOR VPLEX =IC	$9,170.00	UM-F1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	456-111-270	RP/EX REM FRAME UNITY 400F FOR VPLEX =IC	$20,140.00	UM-F1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	456-111-271	RP/EX REM FRAME UNITY 500F FOR VPLEX =IC	$29,730.00	UM-F1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	456-111-272	RP/EX REM FRAME UNITY 600F FOR VPLEX =IC	$47,490.00	UM-F1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	456-111-368	RP/EX LOC FRAME UNITY300F VPLEX VS6=IC	$3,560.00	UM-F1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	456-111-369	RP/EX LOC FRAME UNITY400F VPLEX VS6=IC	$7,820.00	UM-F1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	456-111-370	RP/EX LOC FRAME UNITY500F VPLEX VS6=IC	$13,320.00	UM-F1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	456-111-371	RP/EX LOC FRAME UNITY600F VPLEX VS6=IC	$19,000.00	UM-F1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	456-111-376	RP/EX REM FRAME UNITY300F VPLEX VS6=IC	$9,170.00	UM-F1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	456-111-377	RP/EX REM FRAME UNITY400F VPLEX VS6=IC	$20,140.00	UM-F1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	456-111-378	RP/EX REM FRAME UNITY500F VPLEX VS6=IC	$29,730.00	UM-F1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	456-111-379	RP/EX REM FRAME UNITY600F VPLEX VS6=IC	$47,490.00	UM-F1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	456-111-505	Unity 300F Monitoring and Reporting=IC	$1,100.00	UM-F1	14%	$946.00	$198.00	$176.00	$0.00	$0.00	$0.00	$198.00
5	456-111-506	Unity 400F Monitoring and Reporting=IC	$2,620.00	UM-F1	14%	$2,253.20	$471.60	$419.20	$0.00	$0.00	$0.00	$471.60
5	456-111-507	Unity 500F Monitoring and Reporting=IC	$5,240.00	UM-F1	14%	$4,506.40	$943.20	$838.40	$0.00	$0.00	$0.00	$943.20
5	456-111-508	Unity 600F Monitoring and Reporting=IC	$7,640.00	UM-F1	14%	$6,570.40	$1,375.20	$1,222.40	$0.00	$0.00	$0.00	$1,375.20
5	456-111-583	VS SRM Unity 300F LIC=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-584	VS VIPRC Unity F LIC=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-585	VS SRM Unity 400F LIC=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-586	VS SRM Unity 500F LIC=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-587	VS SRM Unity 600F LIC=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-486	Unity AFA Base Software=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-487	Unity AFA Base Software + D@RE=IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-569	RP/EX VPLEX FB UNITY/F LOCAL PRODUCT	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-570	RP/EX VPLEX FB UNITY/F REMOTE PRODUCT	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-571	RP ADV LOC FOR UNITY 300F =IC	$3,560.00	UM-F1	14%	$3,061.60	$640.80	$569.60	$0.00	$0.00	$0.00	$640.80
5	458-001-572	RP ADV REM FOR UNITY 300F =IC	$9,170.00	UM-F1	14%	$7,886.20	$1,650.60	$1,467.20	$0.00	$0.00	$0.00	$1,650.60
5	458-001-573	RP ADV LOC FOR UNITY 400F =IC	$7,820.00	UM-F1	14%	$6,725.20	$1,407.60	$1,251.20	$0.00	$0.00	$0.00	$1,407.60
5	458-001-574	RP ADV REM FOR UNITY 400F =IC	$20,140.00	UM-F1	14%	$17,320.40	$3,625.20	$3,222.40	$0.00	$0.00	$0.00	$3,625.20
5	458-001-575	RP ADV LOC FOR UNITY 500F =IC	$13,320.00	UM-F1	14%	$11,455.20	$2,397.60	$2,131.20	$0.00	$0.00	$0.00	$2,397.60
5	458-001-576	RP ADV REM FOR UNITY 500F =IC	$29,730.00	UM-F1	14%	$25,567.80	$5,351.40	$4,756.80	$0.00	$0.00	$0.00	$5,351.40
5	458-001-577	RP ADV LOC FOR UNITY 600F =IC	$19,000.00	UM-F1	14%	$16,340.00	$3,420.00	$3,040.00	$0.00	$0.00	$0.00	$3,420.00
5	458-001-578	RP ADV REM FOR UNITY 600F =IC	$47,490.00	UM-F1	14%	$40,841.40	$8,548.20	$7,598.40	$0.00	$0.00	$0.00	$8,548.20
5	458-001-589	APPSYNC ADV FOR UNITY 300F =IC	$10,930.00	UM-F1	14%	$9,399.80	$1,967.40	$1,748.80	$0.00	$0.00	$0.00	$1,967.40
5	458-001-591	APPSYNC ADV FOR UNITY 400F =IC	$24,000.00	UM-F1	14%	$20,640.00	$4,320.00	$3,840.00	$0.00	$0.00	$0.00	$4,320.00
5	458-001-593	APPSYNC ADV FOR UNITY 500F =IC	$37,980.00	UM-F1	14%	$32,662.80	$6,836.40	$6,076.80	$0.00	$0.00	$0.00	$6,836.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-595	APPSYNC ADV FOR UNITY 600F =IC	$46,240.00	UM-F1	14%	$39,766.40	$8,323.20	$7,398.40	$0.00	$0.00	$0.00	$8,323.20
5	458-001-734	APPSYNC BASIC FOR UNITY 300F =IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-735	APPSYNC BASIC FOR UNITY 400F =IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-736	APPSYNC BASIC FOR UNITY 500F =IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-737	APPSYNC BASIC FOR UNITY 600F =IC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-743	RP BASIC TO ADV LOC UG FOR UNITY 300F=IC	$9,550.00	UM-F1	14%	$8,213.00	$1,719.00	$1,528.00	$0.00	$0.00	$0.00	$1,719.00
5	458-001-744	RP BASIC TO ADV REM UG FOR UNITY 300F=IC	$9,550.00	UM-F1	14%	$8,213.00	$1,719.00	$1,528.00	$0.00	$0.00	$0.00	$1,719.00
5	458-001-745	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	$20,960.00	UM-F1	14%	$18,025.60	$3,772.80	$3,353.60	$0.00	$0.00	$0.00	$3,772.80
5	458-001-746	RP BASIC TO ADV REM UG FOR UNITY 400F=IC	$20,960.00	UM-F1	14%	$18,025.60	$3,772.80	$3,353.60	$0.00	$0.00	$0.00	$3,772.80
5	458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	$32,290.00	UM-F1	14%	$27,769.40	$5,812.20	$5,166.40	$0.00	$0.00	$0.00	$5,812.20
5	458-001-748	RP BASIC TO ADV REM UG FOR UNITY 500F=IC	$32,290.00	UM-F1	14%	$27,769.40	$5,812.20	$5,166.40	$0.00	$0.00	$0.00	$5,812.20
5	458-001-749	RP BASIC TO ADV LOC UG FOR UNITY 600F=IC	$49,860.00	UM-F1	14%	$42,879.60	$8,974.80	$7,977.60	$0.00	$0.00	$0.00	$8,974.80
5	458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	$49,860.00	UM-F1	14%	$42,879.60	$8,974.80	$7,977.60	$0.00	$0.00	$0.00	$8,974.80
5	458-001-752	Unity F Monitoring and Reporting	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	$2,975.00	UM-F1	14%	$2,558.50	$327.25	$267.75	$0.00	$0.00	$0.00	$327.25
5	D3122FAF	Unity 2U 25x2.5 12G EXPDAE -FLD INS	$2,975.00	UM-F1	14%	$2,558.50	$327.25	$267.75	$0.00	$0.00	$0.00	$327.25
5	D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	$12,070.00	UM-F1	14%	$10,380.20	$1,327.70	$1,086.30	$0.00	$0.00	$0.00	$1,327.70
5	D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	$12,070.00	UM-F1	14%	$10,380.20	$1,327.70	$1,086.30	$0.00	$0.00	$0.00	$1,327.70
5	D31DEMCCK25KITAF	Unity 25 Drive DPE AF FLD INSTALL KIT	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	$27,730.00	UM-F1	14%	$23,847.80	$3,050.30	$2,495.70	$0.00	$0.00	$0.00	$3,050.30
5	D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	$27,730.00	UM-F1	14%	$23,847.80	$3,050.30	$2,495.70	$0.00	$0.00	$0.00	$3,050.30
5	D3-2S12FXL-1600	UNITY 1.6TB AFP SSD 25X2.5 DRIVE	$5,830.00	UM-F1	14%	$5,013.80	$641.30	$524.70	$0.00	$0.00	$0.00	$641.30
5	D3-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 DRIVE	$11,300.00	UM-F1	14%	$9,718.00	$1,243.00	$1,017.00	$0.00	$0.00	$0.00	$1,243.00
5	D3-2S12FXL-400	UNITY 400GB AFP SSD 25X2.5 DRIVE	$2,135.00	UM-F1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3-2S12FXL-800	UNITY 800GB AFP SSD 25X2.5 DRIVE	$3,625.00	UM-F1	14%	$3,117.50	$398.75	$326.25	$0.00	$0.00	$0.00	$398.75
5	D33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC Rck D	$57,445.00	UM-F1	14%	$49,402.70	$6,318.95	$5,170.05	$0.00	$0.00	$0.00	$6,318.95
5	D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	$57,445.00	UM-F1	14%	$49,402.70	$6,318.95	$5,170.05	$0.00	$0.00	$0.00	$6,318.95
5	D34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D	$99,445.00	UM-F1	14%	$85,522.70	$10,938.95	$8,950.05	$0.00	$0.00	$0.00	$10,938.95
5	D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	$99,445.00	UM-F1	14%	$85,522.70	$10,938.95	$8,950.05	$0.00	$0.00	$0.00	$10,938.95
5	D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	$165.00	UM-F1	14%	$141.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	$165.00	UM-F1	14%	$141.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	$5,830.00	UM-F1	14%	$5,013.80	$641.30	$524.70	$0.00	$0.00	$0.00	$641.30
5	D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	$11,300.00	UM-F1	14%	$9,718.00	$1,243.00	$1,017.00	$0.00	$0.00	$0.00	$1,243.00
5	D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	$2,135.00	UM-F1	14%	$1,836.10	$234.85	$192.15	$0.00	$0.00	$0.00	$234.85
5	D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	$3,625.00	UM-F1	14%	$3,117.50	$398.75	$326.25	$0.00	$0.00	$0.00	$398.75
5	D3FC-OM3-100MAF	100M MM FIBRE CABLE LC-LC	$270.00	UM-F1	14%	$232.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	$165.00	UM-F1	14%	$141.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-1MAF	1M MM FIBRE CABLE LC-LC	$120.00	UM-F1	14%	$103.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-30MAF	30M MM FIBRE CABLE LC-LC	$195.00	UM-F1	14%	$167.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-3MAF	3M MM FIBRE CABLE LC-LC	$135.00	UM-F1	14%	$116.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	$230.00	UM-F1	14%	$197.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	$145.00	UM-F1	14%	$124.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3MSHDMSSHD2AF	Unity 2x2M MINI SAS HD Cables	$330.00	UM-F1	14%	$283.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3MSSHDMSSHD5AF	Unity 2x5M MINI SAS HD Cables	$665.00	UM-F1	14%	$571.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3MSSHDMSSHD8AF	Unity 2x8M MINI SAS HD Cables	$995.00	UM-F1	14%	$855.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SFP10IAF	Unity 4x10Gb SFP iSCSI/Eth connection	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SFP16FAF	Unity 4x16Gb SFP FC connection	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SFP8FAF	Unity 4x8Gb SFP FC connection	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3SL10ICUAF	Unity 2x4 Port 10GBASE-T ISCSI IO	$2,810.00	UM-F1	14%	$2,416.60	$309.10	$252.90	$0.00	$0.00	$0.00	$309.10
5	D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	$1,990.00	UM-F1	14%	$1,711.40	$218.90	$179.10	$0.00	$0.00	$0.00	$218.90
5	D3SL10IO2PTAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	$2,975.00	UM-F1	14%	$2,558.50	$327.25	$267.75	$0.00	$0.00	$0.00	$327.25
5	D3SL10IO2PTTWAF	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	$1,990.00	UM-F1	14%	$1,711.40	$218.90	$179.10	$0.00	$0.00	$0.00	$218.90
5	D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	$2,975.00	UM-F1	14%	$2,558.50	$327.25	$267.75	$0.00	$0.00	$0.00	$327.25
5	D3SL16FAF	Unity 2x4 Port 16G FC IO	$4,305.00	UM-F1	14%	$3,702.30	$473.55	$387.45	$0.00	$0.00	$0.00	$473.55
5	D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO	$1,650.00	UM-F1	14%	$1,419.00	$181.50	$148.50	$0.00	$0.00	$0.00	$181.50
5	D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4	$850.00	UM-F1	14%	$731.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3TX-TWAX-3MAF	3M Active TwinAX Cable QTY 4	$1,010.00	UM-F1	14%	$868.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	$1,240.00	UM-F1	14%	$1,066.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-ENHHWE-005	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-ENHSWE-005	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-PREHWE-005	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	M-PRESWE-005	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	UM-F1	14%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A
5	0CBLKIT-57-75	5700 7500 UNIFIED VOYAGER CBL KIT	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	40UC-SECURE2V	40UC RACK STABILIZING KIT	$696.00	UM-H	27%	$508.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	$393.00	UM-H	27%	$286.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FLVX2S6F-100	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE	$0.00	UM-H	27%	$0.00	$527.25	$386.65	$0.00	$140.60	$0.00	$527.25
5	FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	$3,515.00	UM-H	27%	$2,565.95	$527.25	$386.65	$0.00	$140.60	$0.00	$527.25
5	FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	FLVX2S6F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	FLVX2S6F-200	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE	$0.00	UM-H	27%	$0.00	$1,001.25	$734.25	$0.00	$267.00	$0.00	$1,001.25
5	FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	$6,675.00	UM-H	27%	$4,872.75	$1,001.25	$734.25	$0.00	$267.00	$0.00	$1,001.25
5	FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FLVXVS6F-100	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	$0.00	UM-H	27%	$0.00	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FLVXVS6F-200	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	$0.00	UM-H	27%	$0.00	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	$237.00	UM-H	27%	$173.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	$1,087.00	UM-H	27%	$793.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	$237.00	UM-H	27%	$173.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	$3,261.00	UM-H	27%	$2,380.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	$652.00	UM-H	27%	$475.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	$1,630.00	UM-H	27%	$1,189.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	$3,260.00	UM-H	27%	$2,379.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	$1,250.00	UM-H	27%	$912.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	$435.00	UM-H	27%	$317.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	$1,087.00	UM-H	27%	$793.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	NB-2S10-300	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	$705.00	UM-H	27%	$514.65	$105.75	$77.55	$0.00	$28.20	$0.00	$105.75
5	NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	$970.00	UM-H	27%	$708.10	$107.77	$78.57	$0.00	$28.74	$0.00	$107.77
5	NB-2S10-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	$955.00	UM-H	27%	$697.15	$106.10	$77.36	$0.00	$28.30	$0.00	$106.10
5	NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	$1,135.00	UM-H	27%	$828.55	$170.25	$124.85	$0.00	$45.40	$0.00	$170.25
5	NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	$1,500.00	UM-H	27%	$1,095.00	$166.65	$121.50	$0.00	$44.45	$0.00	$166.65
5	NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	$1,530.00	UM-H	27%	$1,116.90	$169.98	$123.93	$0.00	$45.34	$0.00	$169.98
5	NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	$1,595.00	UM-H	27%	$1,164.35	$239.25	$175.45	$0.00	$63.80	$0.00	$239.25
5	NB-2S10-900TU	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	$2,155.00	UM-H	27%	$1,573.15	$239.42	$174.56	$0.00	$63.86	$0.00	$239.42
5	NB-2S10-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	$2,155.00	UM-H	27%	$1,573.15	$239.42	$174.56	$0.00	$63.86	$0.00	$239.42
5	NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	$3,515.00	UM-H	27%	$2,565.95	$527.25	$386.65	$0.00	$140.60	$0.00	$527.25
5	NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	$6,675.00	UM-H	27%	$4,872.75	$1,001.25	$734.25	$0.00	$267.00	$0.00	$1,001.25
5	NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	$1,230.00	UM-H	27%	$897.90	$184.50	$135.30	$0.00	$49.20	$0.00	$184.50
5	NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	NB-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	$1,745.00	UM-H	27%	$1,273.85	$261.75	$191.95	$0.00	$69.80	$0.00	$261.75
5	NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,245.00	UM-H	27%	$908.85	$186.75	$136.95	$0.00	$49.80	$0.00	$186.75
5	NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,685.00	UM-H	27%	$1,230.05	$187.20	$136.49	$0.00	$49.93	$0.00	$187.20
5	NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,805.00	UM-H	27%	$1,317.65	$270.75	$198.55	$0.00	$72.20	$0.00	$270.75
5	NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$2,435.00	UM-H	27%	$1,777.55	$270.53	$197.24	$0.00	$72.16	$0.00	$270.53
5	NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$2,245.00	UM-H	27%	$1,638.85	$336.75	$246.95	$0.00	$89.80	$0.00	$336.75
5	NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	$770.00	UM-H	27%	$562.10	$115.50	$84.70	$0.00	$30.80	$0.00	$115.50
5	NB-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	$0.00	UM-H	27%	$0.00	$115.54	$84.24	$0.00	$30.82	$0.00	$115.54
5	NB-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	$0.00	UM-H	27%	$0.00	$115.54	$84.24	$0.00	$30.82	$0.00	$115.54
5	NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	$1,205.00	UM-H	27%	$879.65	$180.75	$132.55	$0.00	$48.20	$0.00	$180.75
5	NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	$1,710.00	UM-H	27%	$1,248.30	$256.50	$188.10	$0.00	$68.40	$0.00	$256.50
5	NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	NB-VS10-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	NB-VS15-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	$1,015.00	UM-H	27%	$740.95	$152.25	$111.65	$0.00	$40.60	$0.00	$152.25
5	NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	$1,370.00	UM-H	27%	$1,000.10	$152.21	$110.97	$0.00	$40.60	$0.00	$152.21
5	NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	$1,370.00	UM-H	27%	$1,000.10	$152.21	$110.97	$0.00	$40.60	$0.00	$152.21
5	NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	$1,615.00	UM-H	27%	$1,178.95	$242.25	$177.65	$0.00	$64.60	$0.00	$242.25
5	NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	$2,180.00	UM-H	27%	$1,591.40	$242.20	$176.58	$0.00	$64.60	$0.00	$242.20
5	NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	$2,180.00	UM-H	27%	$1,591.40	$242.20	$176.58	$0.00	$64.60	$0.00	$242.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	N-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	$0.00	UM-H	27%	$0.00	$1,347.00	$987.80	$0.00	$359.20	$0.00	$1,347.00
5	PW40U60-ASTLV	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	$1,530.00	UM-H	27%	$1,116.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U60-IEC3V	CAB QUAD POWER CORD IEC309	$800.00	UM-H	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	$1,530.00	UM-H	27%	$1,116.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	$800.00	UM-H	27%	$584.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASCONN-T90	Storage Analytics Connector	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLS	$955.00	UM-H	27%	$697.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLS	$1,432.00	UM-H	27%	$1,045.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	$2,386.00	UM-H	27%	$1,741.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLS	$3,818.00	UM-H	27%	$2,787.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	$1,286.00	UM-H	27%	$938.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	$1,928.00	UM-H	27%	$1,407.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	$3,214.00	UM-H	27%	$2,346.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	$5,143.00	UM-H	27%	$3,754.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SFP10G-4	FOUR 10G SFP+ CONNECTORS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	$522.00	UM-H	27%	$381.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	$522.00	UM-H	27%	$381.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VDMM1GCUA	VNX 1GBASE-T DM MODULE 4 PORT	$0.00	UM-H	27%	$0.00	$260.85	$191.29	$0.00	$69.56	$0.00	$260.85
5	VDMM1GCUOPA	VNX 1GBE DM MODULE 2 CU 2 OP PORTS	$0.00	UM-H	27%	$0.00	$365.25	$267.85	$0.00	$97.40	$0.00	$365.25
5	VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	$3,415.00	UM-H	27%	$2,492.95	$512.25	$375.65	$0.00	$136.60	$0.00	$512.25
5	VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	$2,440.00	UM-H	27%	$1,781.20	$366.00	$268.40	$0.00	$97.60	$0.00	$366.00
5	VDMMXG2OPA	VNX 10GBE 2 OP MODULE (2 SFP+)	$0.00	UM-H	27%	$0.00	$782.55	$573.87	$0.00	$208.68	$0.00	$782.55
5	VDMMXG2OPBA	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	$0.00	UM-H	27%	$0.00	$782.55	$573.87	$0.00	$208.68	$0.00	$782.55
5	VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	$7,325.00	UM-H	27%	$5,347.25	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	VDMMXG2OPU	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	$0.00	UM-H	27%	$0.00	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	VDMMXG2TWA	VNX 10GBE 2 OP MODULE (TWINAX)	$0.00	UM-H	27%	$0.00	$521.70	$382.58	$0.00	$139.12	$0.00	$521.70
5	VDMMXG2TWBA	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	$0.00	UM-H	27%	$0.00	$521.70	$382.58	$0.00	$139.12	$0.00	$521.70
5	VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	$4,875.00	UM-H	27%	$3,558.75	$731.25	$536.25	$0.00	$195.00	$0.00	$731.25
5	VDMMXG2TWU	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	$0.00	UM-H	27%	$0.00	$731.25	$536.25	$0.00	$195.00	$0.00	$731.25
5	VDMMXGTA	VNX 10GBASE-T DM MODULE 2 PORT	$0.00	UM-H	27%	$0.00	$782.55	$573.87	$0.00	$208.68	$0.00	$782.55
5	VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	$7,325.00	UM-H	27%	$5,347.25	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	VDPEXPSASBEA	4 SAS BE BUS EXPANSION DPE OPTION	$0.00	UM-H	27%	$0.00	$2,295.60	$1,683.44	$0.00	$612.16	$0.00	$2,295.60
5	VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	$21,500.00	UM-H	27%	$15,695.00	$3,225.00	$2,365.00	$0.00	$860.00	$0.00	$3,225.00
5	V-NB-230010	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC	$0.00	UM-H	27%	$0.00	$423.75	$310.75	$0.00	$113.00	$0.00	$423.75
5	V-NB-260010	NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	$0.00	UM-H	27%	$0.00	$679.50	$498.30	$0.00	$181.20	$0.00	$679.50
5	V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	$6,395.00	UM-H	27%	$4,668.35	$959.25	$703.45	$0.00	$255.80	$0.00	$959.25
5	V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	$4,915.00	UM-H	27%	$3,587.95	$737.25	$540.65	$0.00	$196.60	$0.00	$737.25
5	V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	$6,980.00	UM-H	27%	$5,095.40	$1,047.00	$767.80	$0.00	$279.20	$0.00	$1,047.00
5	V-NB-V30010	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC	$0.00	UM-H	27%	$0.00	$461.25	$338.25	$0.00	$123.00	$0.00	$461.25
5	V-NB-V60010	NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	$0.00	UM-H	27%	$0.00	$737.25	$540.65	$0.00	$196.60	$0.00	$737.25
5	V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	$6,980.00	UM-H	27%	$5,095.40	$1,047.00	$767.80	$0.00	$279.20	$0.00	$1,047.00
5	V-NB-VS1530	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	$0.00	UM-H	27%	$0.00	$609.00	$446.60	$0.00	$162.40	$0.00	$609.00
5	V-NB-VS1560	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	$0.00	UM-H	27%	$0.00	$969.75	$711.15	$0.00	$258.60	$0.00	$969.75
5	VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	$35.00	UM-H	27%	$25.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	$42.00	UM-H	27%	$30.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	$49.00	UM-H	27%	$35.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	$54,856.00	UM-H	27%	$40,044.88	$8,228.40	$6,034.16	$0.00	$2,194.24	$0.00	$8,228.40
5	VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	$79,396.00	UM-H	27%	$57,959.08	$11,909.40	$8,733.56	$0.00	$3,175.84	$0.00	$11,909.40
5	VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	$16,097.00	UM-H	27%	$11,750.81	$2,414.55	$1,770.67	$0.00	$643.88	$0.00	$2,414.55
5	VNX535-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	$4,340.00	UM-H	27%	$3,168.20	$651.00	$477.40	$0.00	$173.60	$0.00	$651.00
5	VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	$5,819.00	UM-H	27%	$4,247.87	$872.85	$640.09	$0.00	$232.76	$0.00	$872.85
5	VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	$4,340.00	UM-H	27%	$3,168.20	$651.00	$477.40	$0.00	$173.60	$0.00	$651.00
5	VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	$2,504.00	UM-H	27%	$1,827.92	$375.60	$275.44	$0.00	$100.16	$0.00	$375.60
5	VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	$3,380.00	UM-H	27%	$2,467.40	$507.00	$371.80	$0.00	$135.20	$0.00	$507.00
5	VNX5500DM	VNX5500 ADD ON DATA MOVER+FC SLIC-E R	$0.00	UM-H	27%	$0.00	$671.70	$492.58	$0.00	$179.12	$0.00	$671.70
5	VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	$8,313.00	UM-H	27%	$6,068.49	$1,246.95	$914.43	$0.00	$332.52	$0.00	$1,246.95
5	VNX5500DMEMD	VNX5500DME W/SINGLE DM DC	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5500DMEU	VNX5500 DME: 1 DATA MOVER+FC IO-UPGRADE	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5500DMM	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	$0.00	UM-H	27%	$0.00	$671.70	$492.58	$0.00	$179.12	$0.00	$671.70
5	VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	$6,158.00	UM-H	27%	$4,495.34	$923.70	$677.38	$0.00	$246.32	$0.00	$923.70
5	VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	$6,046.00	UM-H	27%	$4,413.58	$906.90	$665.06	$0.00	$241.84	$0.00	$906.90
5	VNX5500DP15	VNX5500 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP15D	VNX5500 DPE; 15X3.5 DRIVE SLOTS-DC	$0.00	UM-H	27%	$0.00	$1,907.70	$1,398.98	$0.00	$508.72	$0.00	$1,907.70
5	VNX5500DP15F	VNX5500 DPE; 15X3.5 DRV SLOTS-FLD INST	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP15M	VNX5500 DPE; 15X3.5 DRV SLOTS-MINI RACK	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP15MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	$13,324.00	UM-H	27%	$9,726.52	$1,998.60	$1,465.64	$0.00	$532.96	$0.00	$1,998.60
5	VNX5500DP25	VNX5500 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP25D	VNX5500 DPE; 25X2.5 DRIVE SLOTS-DC	$0.00	UM-H	27%	$0.00	$1,907.70	$1,398.98	$0.00	$508.72	$0.00	$1,907.70
5	VNX5500DP25F	VNX5500 DPE; 25X2.5 DRV SLOTS-FLD INST	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP25M	VNX5500 DPE; 25X2.5 DRV SLOTS-MINI RACK	$0.00	UM-H	27%	$0.00	$1,816.95	$1,332.43	$0.00	$484.52	$0.00	$1,816.95
5	VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	$13,324.00	UM-H	27%	$9,726.52	$1,998.60	$1,465.64	$0.00	$532.96	$0.00	$1,998.60
5	VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	$76,635.00	UM-H	27%	$55,943.55	$11,495.25	$8,429.85	$0.00	$3,065.40	$0.00	$11,495.25
5	VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	$76,635.00	UM-H	27%	$55,943.55	$11,495.25	$8,429.85	$0.00	$3,065.40	$0.00	$11,495.25
5	VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	$76,635.00	UM-H	27%	$55,943.55	$11,495.25	$8,429.85	$0.00	$3,065.40	$0.00	$11,495.25

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	$142,995.00	UM-H	27%	$104,386.35	$21,449.25	$15,729.45	$0.00	$5,719.80	$0.00	$21,449.25
5	VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	$142,995.00	UM-H	27%	$104,386.35	$21,449.25	$15,729.45	$0.00	$5,719.80	$0.00	$21,449.25
5	VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	$142,995.00	UM-H	27%	$104,386.35	$21,449.25	$15,729.45	$0.00	$5,719.80	$0.00	$21,449.25
5	VNX5500ISOKIT	LIGHTNING 15&25; ISO KIT	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX55DMEX	EMPTY VNX55 DM ENCLOSURE - EMC RACK	$0.00	UM-H	27%	$0.00	$1,128.30	$827.42	$0.00	$300.88	$0.00	$1,128.30
5	VNX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	$13,962.00	UM-H	27%	$10,192.26	$2,094.30	$1,535.82	$0.00	$558.48	$0.00	$2,094.30
5	VNX55DMEXM	EMPTY VNX55 DM ENCLOSURE - MINI RACK	$0.00	UM-H	27%	$0.00	$1,128.30	$827.42	$0.00	$300.88	$0.00	$1,128.30
5	VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	$10,342.00	UM-H	27%	$7,549.66	$1,551.30	$1,137.62	$0.00	$413.68	$0.00	$1,551.30
5	VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	$10,154.00	UM-H	27%	$7,412.42	$1,523.10	$1,116.94	$0.00	$406.16	$0.00	$1,523.10
5	VNX55-KIT	DOCUMENTATION KIT FOR VNX5500	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5700DM	VNX5700 ADD ON DATA MOVER+FC SLIC-E R	$0.00	UM-H	27%	$0.00	$2,071.35	$1,518.99	$0.00	$552.36	$0.00	$2,071.35
5	VNX5700DMEM	VNX5700 DME: 2 DATA MOVER+FC SLIC-M R	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5700DMEU	VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5700DMM	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	$0.00	UM-H	27%	$0.00	$2,071.35	$1,518.99	$0.00	$552.36	$0.00	$2,071.35
5	VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	$18,642.00	UM-H	27%	$13,608.66	$2,796.30	$2,050.62	$0.00	$745.68	$0.00	$2,796.30
5	VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	$34,000.00	UM-H	27%	$24,820.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00
5	VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	$37,778.00	UM-H	27%	$27,577.94	$5,666.70	$4,155.58	$0.00	$1,511.12	$0.00	$5,666.70
5	VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	$37,778.00	UM-H	27%	$27,577.94	$5,666.70	$4,155.58	$0.00	$1,511.12	$0.00	$5,666.70
5	VNX5700ISOKIT	ARGONAUT; SPITFIRE; ISO KIT	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	$0.00	UM-H	27%	$0.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00
5	VNX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	$0.00	UM-H	27%	$0.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00
5	VNX5700SPEM	VNX5700 SPE 4X6G SAS BE-MINI RACK	$0.00	UM-H	27%	$0.00	$5,100.00	$3,740.00	$0.00	$1,360.00	$0.00	$5,100.00
5	VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	$58,540.00	UM-H	27%	$42,734.20	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	$0.00	UM-H	27%	$0.00	$1,410.30	$1,034.22	$0.00	$376.08	$0.00	$1,410.30
5	VNX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	$0.00	UM-H	27%	$0.00	$1,410.30	$1,034.22	$0.00	$376.08	$0.00	$1,410.30
5	VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	$12,693.00	UM-H	27%	$9,265.89	$1,903.95	$1,396.23	$0.00	$507.72	$0.00	$1,903.95
5	VNX57-KIT	DOCUMENTATION KIT FOR VNX5700	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX6GSDAE15	VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	$0.00	UM-H	27%	$0.00	$615.60	$451.44	$0.00	$164.16	$0.00	$615.60
5	VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	$4,104.00	UM-H	27%	$2,995.92	$615.60	$451.44	$0.00	$164.16	$0.00	$615.60
5	VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	$4,309.00	UM-H	27%	$3,145.57	$646.35	$473.99	$0.00	$172.36	$0.00	$646.35
5	VNX6GSDAE15P	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	$0.00	UM-H	27%	$0.00	$615.60	$451.44	$0.00	$164.16	$0.00	$615.60
5	VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	$4,104.00	UM-H	27%	$2,995.92	$615.60	$451.44	$0.00	$164.16	$0.00	$615.60
5	VNX6GSDAE25	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	$0.00	UM-H	27%	$0.00	$872.10	$639.54	$0.00	$232.56	$0.00	$872.10
5	VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	$5,814.00	UM-H	27%	$4,244.22	$872.10	$639.54	$0.00	$232.56	$0.00	$872.10
5	VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	$6,105.00	UM-H	27%	$4,456.65	$915.75	$671.55	$0.00	$244.20	$0.00	$915.75
5	VNX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	$0.00	UM-H	27%	$0.00	$872.10	$639.54	$0.00	$232.56	$0.00	$872.10
5	VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	$5,814.00	UM-H	27%	$4,244.22	$872.10	$639.54	$0.00	$232.56	$0.00	$872.10
5	VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	$16,416.00	UM-H	27%	$11,983.68	$2,462.40	$1,805.76	$0.00	$656.64	$0.00	$2,462.40
5	VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	$16,416.00	UM-H	27%	$11,983.68	$2,462.40	$1,805.76	$0.00	$656.64	$0.00	$2,462.40
5	VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	$16,416.00	UM-H	27%	$11,983.68	$2,462.40	$1,805.76	$0.00	$656.64	$0.00	$2,462.40
5	VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	$16,416.00	UM-H	27%	$11,983.68	$2,462.40	$1,805.76	$0.00	$656.64	$0.00	$2,462.40
5	VNX6GSDAED15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	$4,104.00	UM-H	27%	$2,995.92	$615.60	$451.44	$0.00	$164.16	$0.00	$615.60
5	VNX7500DM	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	$0.00	UM-H	27%	$0.00	$4,509.30	$3,306.82	$0.00	$1,202.48	$0.00	$4,509.30
5	VNX7500DMEU	VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX7500DMM	VNX7500 ADD ON DATA MOVER+FC SLIC-M R	$0.00	UM-H	27%	$0.00	$4,509.30	$3,306.82	$0.00	$1,202.48	$0.00	$4,509.30
5	VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	$40,584.00	UM-H	27%	$29,626.32	$6,087.60	$4,464.24	$0.00	$1,623.36	$0.00	$6,087.60
5	VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	$58,540.00	UM-H	27%	$42,734.20	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	$65,043.00	UM-H	27%	$47,481.39	$9,756.45	$7,154.73	$0.00	$2,601.72	$0.00	$9,756.45
5	VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	$65,043.00	UM-H	27%	$47,481.39	$9,756.45	$7,154.73	$0.00	$2,601.72	$0.00	$9,756.45
5	VNX7500SPE	VNX7500 SPE 4X6G SAS BE-EMC RACK	$0.00	UM-H	27%	$0.00	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7500SPEF	VNX7500 SPE 4X6G SAS BE-FIELD INST	$0.00	UM-H	27%	$0.00	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7500SPEM	VNX7500 SPE 4X6G SAS BE-MINI RACK	$0.00	UM-H	27%	$0.00	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	$65,043.00	UM-H	27%	$47,481.39	$9,756.45	$7,154.73	$0.00	$2,601.72	$0.00	$9,756.45
5	VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	$65,043.00	UM-H	27%	$47,481.39	$9,756.45	$7,154.73	$0.00	$2,601.72	$0.00	$9,756.45
5	VNX7501DSPEM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	$65,043.00	UM-H	27%	$47,481.39	$9,756.45	$7,154.73	$0.00	$2,601.72	$0.00	$9,756.45
5	VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	$58,540.00	UM-H	27%	$42,734.20	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	$58,540.00	UM-H	27%	$42,734.20	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	$58,540.00	UM-H	27%	$42,734.20	$8,781.00	$6,439.40	$0.00	$2,341.60	$0.00	$8,781.00
5	VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	$9,000.00	UM-H	27%	$6,570.00	$1,350.00	$990.00	$0.00	$360.00	$0.00	$1,350.00
5	VNX75DMEX	EMPTY VNX75 DM ENCLOSURE - EMC RACK	$0.00	UM-H	27%	$0.00	$1,410.30	$1,034.22	$0.00	$376.08	$0.00	$1,410.30
5	VNX75DMEXF	EMPTY VNX75 DM ENCLOSURE - FIELD INST	$0.00	UM-H	27%	$0.00	$1,410.30	$1,034.22	$0.00	$376.08	$0.00	$1,410.30
5	VNX75DMEXM	EMPTY VNX75 DM ENCLOSURE - MINI RACK	$0.00	UM-H	27%	$0.00	$1,410.30	$1,034.22	$0.00	$376.08	$0.00	$1,410.30
5	VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	$12,693.00	UM-H	27%	$9,265.89	$1,903.95	$1,396.23	$0.00	$507.72	$0.00	$1,903.95
5	VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCS2	VNX 2ND CONTROL STATION-EMC RACK	$0.00	UM-H	27%	$0.00	$341.40	$250.36	$0.00	$91.04	$0.00	$341.40
5	VNXCS2M	VNX 2ND CONTROL STATION-MINI RACK	$0.00	UM-H	27%	$0.00	$341.40	$250.36	$0.00	$91.04	$0.00	$341.40
5	VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	$3,073.00	UM-H	27%	$2,243.29	$460.95	$338.03	$0.00	$122.92	$0.00	$460.95
5	VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	$237.00	UM-H	27%	$173.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCSU	VNX 1ST CONTROL STATION - UPGRADE	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	$104.00	UM-H	27%	$75.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	$104.00	UM-H	27%	$75.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$59.00	UM-H	27%	$43.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLD1S2	VNX CABLE KIT FOR DPE;+ 1 DM; 1CS; 2 SPS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLD2S2	VNX CABLE KIT FOR DPE+2 DM; 1 CS; 2 SPS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLD3S2	VNX CABLE KIT FOR DPE+3 DM; 1 CS; 2 SPS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS2	VNX MINI RCK CBL KIT FOR SPE+2 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS3	VNX MINI RCK CBL KIT FOR SPE+3 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS4	VNX MINI RCK CBL KIT FOR SPE+4 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS5	VNX MINI RCK CBL KIT FOR SPE+5 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS6	VNX MINI RCK CBL KIT FOR SPE+6 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXDMCBLS7	VNX MINI RCK CBL KIT FOR SPE+7 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDMCBLS8	VNX MINI RCK CBL KIT FOR SPE+8 DM&1 CS	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	$104.00	UM-H	27%	$75.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	$208.00	UM-H	27%	$151.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	$208.00	UM-H	27%	$151.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	$4,383.00	UM-H	27%	$3,199.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	$4,383.00	UM-H	27%	$3,199.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXFCSFP	ADDITIONAL 8 G SFP FOR VNX5500	$0.00	UM-H	27%	$0.00	$104.40	$76.56	$0.00	$27.84	$0.00	$104.40
5	VNXOE32	VNX BLK & FILE OE INYO=IC	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	$397.00	UM-H	27%	$289.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	$202.00	UM-H	27%	$147.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	$160.00	UM-H	27%	$116.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	$216.00	UM-H	27%	$157.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	$174.00	UM-H	27%	$127.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	$271.00	UM-H	27%	$197.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	$181.00	UM-H	27%	$132.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	$2,922.00	UM-H	27%	$2,133.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNX-RPHW5-G4	GEN4 RPA FOR VNX5500; VNX5700; VNX7500	$0.00	UM-H	27%	$0.00	$1,524.00	$1,117.60	$0.00	$406.40	$0.00	$1,524.00
5	VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	$0.00	UM-H	27%	$0.00	$1,524.00	$1,117.60	$0.00	$406.40	$0.00	$1,524.00
5	VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	$17,880.00	UM-H	27%	$13,052.40	$2,682.00	$1,966.80	$0.00	$715.20	$0.00	$2,682.00
5	VNX-RPHW5-G6T	RPA FOR v55 - v75	$19,250.00	UM-H	27%	$14,052.50	$2,887.50	$2,117.50	$0.00	$770.00	$0.00	$2,887.50
5	VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	$59.00	UM-H	27%	$43.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXSPS1KW	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	$0.00	UM-H	27%	$0.00	$128.40	$94.16	$0.00	$34.24	$0.00	$128.40
5	VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	$856.00	UM-H	27%	$624.88	$128.40	$94.16	$0.00	$34.24	$0.00	$128.40
5	VNXSPS1KWM	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-M R	$0.00	UM-H	27%	$0.00	$128.40	$94.16	$0.00	$34.24	$0.00	$128.40
5	VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	$1,900.00	UM-H	27%	$1,387.00	$285.00	$209.00	$0.00	$76.00	$0.00	$285.00
5	VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	$1,900.00	UM-H	27%	$1,387.00	$285.00	$209.00	$0.00	$76.00	$0.00	$285.00
5	VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	$209.00	UM-H	27%	$152.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	$15,304.00	UM-H	27%	$11,171.92	$2,295.60	$1,683.44	$0.00	$612.16	$0.00	$2,295.60
5	VSPEXPDSASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	$21,500.00	UM-H	27%	$15,695.00	$3,225.00	$2,365.00	$0.00	$860.00	$0.00	$3,225.00
5	VSPEXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	$15,304.00	UM-H	27%	$11,171.92	$2,295.60	$1,683.44	$0.00	$612.16	$0.00	$2,295.60
5	VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	$21,500.00	UM-H	27%	$15,695.00	$3,225.00	$2,365.00	$0.00	$860.00	$0.00	$3,225.00
5	VSPM1GI4CUA	VNX 4 PT 1GBASE-T ISCSI IO MOD PR	$0.00	UM-H	27%	$0.00	$521.70	$382.58	$0.00	$139.12	$0.00	$521.70
5	VSPM1GI4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	$4,869.00	UM-H	27%	$3,554.37	$730.35	$535.59	$0.00	$194.76	$0.00	$730.35
5	VSPM6GS4A	VNX 4 PT 6G SAS FE IO MODULE PAIR	$0.00	UM-H	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSPM8GFFEA	VNX 4 PORT 8G FC IO MODULE PAIR	$0.00	UM-H	27%	$0.00	$652.20	$478.28	$0.00	$173.92	$0.00	$652.20
5	VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	$6,087.00	UM-H	27%	$4,443.51	$913.05	$669.57	$0.00	$243.48	$0.00	$913.05
5	VSPMXGFCOEOPA	2 PORT FCOE IO MODULE OPTICAL	$0.00	UM-H	27%	$0.00	$626.10	$459.14	$0.00	$166.96	$0.00	$626.10
5	VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	$4,675.00	UM-H	27%	$3,412.75	$701.25	$514.25	$0.00	$187.00	$0.00	$701.25
5	VSPMXGFCOETWA	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR	$0.00	UM-H	27%	$0.00	$438.30	$321.42	$0.00	$116.88	$0.00	$438.30
5	VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	$4,091.00	UM-H	27%	$2,986.43	$613.65	$450.01	$0.00	$163.64	$0.00	$613.65
5	VSPMXGI2A	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP	$0.00	UM-H	27%	$0.00	$1,252.20	$918.28	$0.00	$333.92	$0.00	$1,252.20
5	VSPMXGI2CUA	VNX 2 PT 10GBASE-T ISCSI IO MOD PR	$0.00	UM-H	27%	$0.00	$782.55	$573.87	$0.00	$208.68	$0.00	$782.55
5	VSPMXGI2CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	$7,325.00	UM-H	27%	$5,347.25	$1,098.75	$805.75	$0.00	$293.00	$0.00	$1,098.75
5	VSPMXGI2TWA	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX	$0.00	UM-H	27%	$0.00	$1,043.55	$765.27	$0.00	$278.28	$0.00	$1,043.55
5	VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	$9,740.00	UM-H	27%	$7,110.20	$1,461.00	$1,071.40	$0.00	$389.60	$0.00	$1,461.00
5	VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	$11,687.00	UM-H	27%	$8,531.51	$1,753.05	$1,285.57	$0.00	$467.48	$0.00	$1,753.05
5	V-VX-230010	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	$0.00	UM-H	27%	$0.00	$423.75	$310.75	$0.00	$113.00	$0.00	$423.75
5	V-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	$0.00	UM-H	27%	$0.00	$679.50	$498.30	$0.00	$181.20	$0.00	$679.50
5	V-VX-290010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	$0.00	UM-H	27%	$0.00	$959.25	$703.45	$0.00	$255.80	$0.00	$959.25
5	V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	$4,915.00	UM-H	27%	$3,587.95	$737.25	$540.65	$0.00	$196.60	$0.00	$737.25
5	V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	$6,980.00	UM-H	27%	$5,095.40	$1,047.00	$767.80	$0.00	$279.20	$0.00	$1,047.00
5	V-VX-V30010	3.5 300G 10K VAULT PCK 6GSDAE/DPE	$0.00	UM-H	27%	$0.00	$461.25	$338.25	$0.00	$123.00	$0.00	$461.25
5	V-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	$0.00	UM-H	27%	$0.00	$737.25	$540.65	$0.00	$196.60	$0.00	$737.25
5	V-VX-V90010	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	$0.00	UM-H	27%	$0.00	$1,047.00	$767.80	$0.00	$279.20	$0.00	$1,047.00
5	V-VX-VS0701	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK	$0.00	UM-H	27%	$0.00	$415.50	$304.70	$0.00	$110.80	$0.00	$415.50
5	V-VX-VS0702	3.5 IN 2T SAS DISK DRIVE VAULT PACK	$0.00	UM-H	27%	$0.00	$747.00	$547.80	$0.00	$199.20	$0.00	$747.00
5	V-VX-VS0703	3.5 IN 3T SAS DISK DRIVE VAULT PACK	$0.00	UM-H	27%	$0.00	$1,083.75	$794.75	$0.00	$289.00	$0.00	$1,083.75
5	V-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	$0.00	UM-H	27%	$0.00	$1,347.00	$987.80	$0.00	$359.20	$0.00	$1,347.00
5	V-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	$0.00	UM-H	27%	$0.00	$609.00	$446.60	$0.00	$162.40	$0.00	$609.00
5	V-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	$0.00	UM-H	27%	$0.00	$969.75	$711.15	$0.00	$258.60	$0.00	$969.75
5	VX-2S10-300	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25	$0.00	UM-H	27%	$0.00	$105.75	$77.55	$0.00	$28.20	$0.00	$105.75
5	VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	$955.00	UM-H	27%	$697.15	$106.10	$77.36	$0.00	$28.30	$0.00	$106.10
5	VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	$955.00	UM-H	27%	$697.15	$106.10	$77.36	$0.00	$28.30	$0.00	$106.10
5	VX-2S10-600	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	$0.00	UM-H	27%	$0.00	$170.25	$124.85	$0.00	$45.40	$0.00	$170.25
5	VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	$1,530.00	UM-H	27%	$1,116.90	$169.98	$123.93	$0.00	$45.34	$0.00	$169.98
5	VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	$1,530.00	UM-H	27%	$1,116.90	$169.98	$123.93	$0.00	$45.34	$0.00	$169.98
5	VX-2S10-900	2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	$0.00	UM-H	27%	$0.00	$239.25	$175.45	$0.00	$63.80	$0.00	$239.25
5	VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	$2,155.00	UM-H	27%	$1,573.15	$239.42	$174.56	$0.00	$63.86	$0.00	$239.42
5	VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	$2,155.00	UM-H	27%	$1,573.15	$239.42	$174.56	$0.00	$63.86	$0.00	$239.42
5	VX-2S6F-100	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	$0.00	UM-H	27%	$0.00	$527.25	$386.65	$0.00	$140.60	$0.00	$527.25
5	VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	$4,745.00	UM-H	27%	$3,463.85	$527.17	$384.35	$0.00	$140.61	$0.00	$527.17
5	VX-2S6F-200	2.5 IN 200GB FLASH FOR 6GSDAE-25	$0.00	UM-H	27%	$0.00	$1,001.25	$734.25	$0.00	$267.00	$0.00	$1,001.25
5	VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	$9,010.00	UM-H	27%	$6,577.30	$1,001.01	$729.81	$0.00	$267.00	$0.00	$1,001.01
5	VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	$690.00	UM-H	27%	$503.70	$103.50	$75.90	$0.00	$27.60	$0.00	$103.50
5	VX-DS07-010TU	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	$0.00	UM-H	27%	$0.00	$103.88	$75.74	$0.00	$27.71	$0.00	$103.88
5	VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	$0.00	UM-H	27%	$0.00	$103.88	$75.74	$0.00	$27.71	$0.00	$103.88
5	VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	$1,245.00	UM-H	27%	$908.85	$186.75	$136.95	$0.00	$49.80	$0.00	$186.75

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	$1,685.00	UM-H	27%	$1,230.05	$187.20	$136.49	$0.00	$49.93	$0.00	$187.20
5	VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	$1,685.00	UM-H	27%	$1,230.05	$187.20	$136.49	$0.00	$49.93	$0.00	$187.20
5	VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	$1,805.00	UM-H	27%	$1,317.65	$270.75	$198.55	$0.00	$72.20	$0.00	$270.75
5	VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	$2,435.00	UM-H	27%	$1,777.55	$270.53	$197.24	$0.00	$72.16	$0.00	$270.53
5	VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	$2,435.00	UM-H	27%	$1,777.55	$270.53	$197.24	$0.00	$72.16	$0.00	$270.53
5	VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	$2,245.00	UM-H	27%	$1,638.85	$336.75	$246.95	$0.00	$89.80	$0.00	$336.75
5	VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	$1,230.00	UM-H	27%	$897.90	$184.50	$135.30	$0.00	$49.20	$0.00	$184.50
5	VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	$1,745.00	UM-H	27%	$1,273.85	$261.75	$191.95	$0.00	$69.80	$0.00	$261.75
5	VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	$3,535.00	UM-H	27%	$2,580.55	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	$6,720.00	UM-H	27%	$4,905.60	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	VX-VS07-010	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE	$0.00	UM-H	27%	$0.00	$103.50	$75.90	$0.00	$27.60	$0.00	$103.50
5	VX-VS07-010TU	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$935.00	UM-H	27%	$682.55	$103.88	$75.74	$0.00	$27.71	$0.00	$103.88
5	VX-VS07-010U	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$935.00	UM-H	27%	$682.55	$103.88	$75.74	$0.00	$27.71	$0.00	$103.88
5	VX-VS07-020	2TB 7200RPM 6GB SAS 3.5 CARRIER	$0.00	UM-H	27%	$0.00	$186.75	$136.95	$0.00	$49.80	$0.00	$186.75
5	VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$1,685.00	UM-H	27%	$1,230.05	$187.20	$136.49	$0.00	$49.93	$0.00	$187.20
5	VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	$1,685.00	UM-H	27%	$1,230.05	$187.20	$136.49	$0.00	$49.93	$0.00	$187.20
5	VX-VS07-030	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15	$0.00	UM-H	27%	$0.00	$270.75	$198.55	$0.00	$72.20	$0.00	$270.75
5	VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$2,435.00	UM-H	27%	$1,777.55	$270.53	$197.24	$0.00	$72.16	$0.00	$270.53
5	VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	$2,435.00	UM-H	27%	$1,777.55	$270.53	$197.24	$0.00	$72.16	$0.00	$270.53
5	VX-VS07-040	VNX 4TB NL-SAS 15X3.5IN DAE / DPE	$0.00	UM-H	27%	$0.00	$336.75	$246.95	$0.00	$89.80	$0.00	$336.75
5	VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	$3,030.00	UM-H	27%	$2,211.90	$336.63	$245.43	$0.00	$89.79	$0.00	$336.63
5	VX-VS10-300	300GB 10K 520BPS 6GB SAS 3.5 CARRIER	$0.00	UM-H	27%	$0.00	$115.50	$84.70	$0.00	$30.80	$0.00	$115.50
5	VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	$0.00	UM-H	27%	$0.00	$115.54	$84.24	$0.00	$30.82	$0.00	$115.54
5	VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	$0.00	UM-H	27%	$0.00	$115.54	$84.24	$0.00	$30.82	$0.00	$115.54
5	VX-VS10-600	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	$0.00	UM-H	27%	$0.00	$184.50	$135.30	$0.00	$49.20	$0.00	$184.50
5	VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	$1,660.00	UM-H	27%	$1,211.80	$184.43	$134.46	$0.00	$49.19	$0.00	$184.43
5	VX-VS10-900	3.5 IN 900G 10K DISK DRV FOR 6GSDAE-15	$0.00	UM-H	27%	$0.00	$261.75	$191.95	$0.00	$69.80	$0.00	$261.75
5	VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	$2,360.00	UM-H	27%	$1,722.80	$262.20	$191.16	$0.00	$69.93	$0.00	$262.20
5	VX-VS15-300	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	$0.00	UM-H	27%	$0.00	$152.25	$111.65	$0.00	$40.60	$0.00	$152.25
5	VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	$1,370.00	UM-H	27%	$1,000.10	$152.21	$110.97	$0.00	$40.60	$0.00	$152.21
5	VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	$1,370.00	UM-H	27%	$1,000.10	$152.21	$110.97	$0.00	$40.60	$0.00	$152.21
5	VX-VS15-600	600GB 15K 520BPS 6GB SAS 3.5 CARRIER	$0.00	UM-H	27%	$0.00	$242.25	$177.65	$0.00	$64.60	$0.00	$242.25
5	VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	$2,180.00	UM-H	27%	$1,591.40	$242.20	$176.58	$0.00	$64.60	$0.00	$242.20
5	VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	$2,180.00	UM-H	27%	$1,591.40	$242.20	$176.58	$0.00	$64.60	$0.00	$242.20
5	VX-VS6F-100	100GB 6GB SAS FLASH DRIVE	$0.00	UM-H	27%	$0.00	$530.25	$388.85	$0.00	$141.40	$0.00	$530.25
5	VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	$4,775.00	UM-H	27%	$3,485.75	$530.50	$386.78	$0.00	$141.50	$0.00	$530.50
5	VX-VS6F-200	200GB 6GB SAS FLASH DRIVE	$0.00	UM-H	27%	$0.00	$1,008.00	$739.20	$0.00	$268.80	$0.00	$1,008.00
5	VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	$9,070.00	UM-H	27%	$6,621.10	$1,007.68	$734.67	$0.00	$268.77	$0.00	$1,007.68
5	450-000-629	Application Protection VNX5500=IC	$33,502.00	UM-S	27%	$24,456.46	$6,030.36	$5,360.32	$0.00	$0.00	$0.00	$6,030.36
5	450-000-630	Application Protection VNX5700=IC	$44,410.00	UM-S	27%	$32,419.30	$7,993.80	$7,105.60	$0.00	$0.00	$0.00	$7,993.80
5	450-000-631	Application Protection VNX7500=IC	$53,939.00	UM-S	27%	$39,375.47	$9,709.02	$8,630.24	$0.00	$0.00	$0.00	$9,709.02
5	456-005-708	Replication Manager: VNX5500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-005-711	Replication Manager: VNX5700	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-005-714	Replication Manager: VNX7500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-623	DPA REPLICATION ANALYSIS: VNX5700(BLOCK)	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-625	DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-103-680	CC / PROSPHERE MGMT PKG VNX 5500	$0.00	UM-S	27%	$0.00	$6,193.80	$5,505.60	$0.00	$0.00	$0.00	$6,193.80
5	456-103-681	CC / PROSPHERE MGMT PKG VNX 5700	$0.00	UM-S	27%	$0.00	$11,523.60	$10,243.20	$0.00	$0.00	$0.00	$11,523.60
5	456-103-682	CC / PROSPHERE MGMT PKG VNX 7500	$0.00	UM-S	27%	$0.00	$19,872.00	$17,664.00	$0.00	$0.00	$0.00	$19,872.00
5	456-104-238	APPSYNC: VNX5500 =IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-239	APPSYNC: VNX5700 =IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-240	APPSYNC: VNX7500 =IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-241	APPSYNC UPG FOR APP PROTECTION=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-616	RecoverPoint/SE LOC for VNX5600=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-617	RecoverPoint/SE LOC for VNX5800=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-618	RecoverPoint/SE LOC for VNX7600=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-621	RecoverPoint/SE REM for VNX5600=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-622	RecoverPoint/SE REM for VNX5800=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-623	RecoverPoint/SE REM for VNX7600=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	$8,730.00	UM-S	27%	$6,372.90	$1,571.40	$1,396.80	$0.00	$0.00	$0.00	$1,571.40
5	456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	$13,600.00	UM-S	27%	$9,928.00	$2,448.00	$2,176.00	$0.00	$0.00	$0.00	$2,448.00
5	456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	$16,950.00	UM-S	27%	$12,373.50	$3,051.00	$2,712.00	$0.00	$0.00	$0.00	$3,051.00
5	456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	$19,495.00	UM-S	27%	$14,231.35	$3,509.10	$3,119.20	$0.00	$0.00	$0.00	$3,509.10
5	456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	$33,900.00	UM-S	27%	$24,747.00	$6,102.00	$5,424.00	$0.00	$0.00	$0.00	$6,102.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	$72,880.00	UM-S	27%	$53,202.40	$13,118.40	$11,660.80	$0.00	$0.00	$0.00	$13,118.40
5	456-104-930	RP/EX LOC FRAME BASED V55 FOR VPLEX =IC	$17,460.00	UM-S	27%	$12,745.80	$3,142.80	$2,793.60	$0.00	$0.00	$0.00	$3,142.80
5	456-104-931	RP/EX LOC FRAME BASED V57 FOR VPLEX =IC	$27,160.00	UM-S	27%	$19,826.80	$4,888.80	$4,345.60	$0.00	$0.00	$0.00	$4,888.80
5	456-104-932	RP/EX LOC FRAME BASED V75 FOR VPLEX =IC	$33,900.00	UM-S	27%	$24,747.00	$6,102.00	$5,424.00	$0.00	$0.00	$0.00	$6,102.00
5	456-104-935	RP/EX REM FRAME BASED V55 FOR VPLEX =IC	$38,985.00	UM-S	27%	$28,459.05	$7,017.30	$6,237.60	$0.00	$0.00	$0.00	$7,017.30
5	456-104-936	RP/EX REM FRAME BASED V57 FOR VPLEX =IC	$67,800.00	UM-S	27%	$49,494.00	$12,204.00	$10,848.00	$0.00	$0.00	$0.00	$12,204.00
5	456-104-937	RP/EX REM FRAME BASED V75 FOR VPLEX =IC	$145,760.00	UM-S	27%	$106,404.80	$26,236.80	$23,321.60	$0.00	$0.00	$0.00	$26,236.80
5	456-105-284	VIPR SRM VNX TIER 3=IC	$0.00	UM-S	27%	$0.00	$6,193.80	$5,505.60	$0.00	$0.00	$0.00	$6,193.80
5	456-105-285	VIPR SRM VNX TIER 4=IC	$0.00	UM-S	27%	$0.00	$11,523.60	$10,243.20	$0.00	$0.00	$0.00	$11,523.60
5	456-105-286	VIPR SRM VNX TIER 5=IC	$0.00	UM-S	27%	$0.00	$19,872.00	$17,664.00	$0.00	$0.00	$0.00	$19,872.00
5	456-105-385	VIPR SRM UPG VNX TIER 3=IC	$0.00	UM-S	27%	$0.00	$1,605.60	$1,427.20	$0.00	$0.00	$0.00	$1,605.60
5	456-105-386	VIPR SRM UPG VNX TIER 4=IC	$0.00	UM-S	27%	$0.00	$2,988.00	$2,656.00	$0.00	$0.00	$0.00	$2,988.00
5	456-105-387	VIPR SRM UPG VNX TIER 5=IC	$0.00	UM-S	27%	$0.00	$5,166.00	$4,592.00	$0.00	$0.00	$0.00	$5,166.00
5	456-110-507	vVNX Community Edition=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-508	vVNX Community Edition-20TB=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-509	vVNX Community Edition-50TB=IC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-683	VIPR SRM VNX TIER 3 =IC	$34,410.00	UM-S	27%	$25,119.30	$6,193.80	$5,505.60	$0.00	$0.00	$0.00	$6,193.80
5	456-110-685	VIPR SRM VNX TIER 5 =IC	$110,400.00	UM-S	27%	$80,592.00	$19,872.00	$17,664.00	$0.00	$0.00	$0.00	$19,872.00
5	456-110-829	VIPR SRM VNX TIER 4 =IC	$64,020.00	UM-S	27%	$46,734.60	$11,523.60	$10,243.20	$0.00	$0.00	$0.00	$11,523.60
5	456-111-381	RP/EX REM FRAME V53 FOR VPLEX VS6 =IC	$38,985.00	UM-S	27%	$28,459.05	$7,017.30	$6,237.60	$0.00	$0.00	$0.00	$7,017.30
5	456-111-382	RP/EX REM FRAME V55 FOR VPLEX VS6=IC	$145,760.00	UM-S	27%	$106,404.80	$26,236.80	$23,321.60	$0.00	$0.00	$0.00	$26,236.80
5	456-111-386	RP/EX REM FRAME V54 FOR VPLEX VS6=IC	$67,800.00	UM-S	27%	$49,494.00	$12,204.00	$10,848.00	$0.00	$0.00	$0.00	$12,204.00
5	456-111-392	RP/EX LOC FRAME V53 FOR VPLEX VS6 =IC	$17,460.00	UM-S	27%	$12,745.80	$3,142.80	$2,793.60	$0.00	$0.00	$0.00	$3,142.80
5	456-111-393	RP/EX LOC FRAME V55 FOR VPLEX VS6=IC	$33,900.00	UM-S	27%	$24,747.00	$6,102.00	$5,424.00	$0.00	$0.00	$0.00	$6,102.00
5	456-111-397	RP/EX LOC FRAME V54 FOR VPLEX VS6=IC	$27,160.00	UM-S	27%	$19,826.80	$4,888.80	$4,345.60	$0.00	$0.00	$0.00	$4,888.80
5	457-000-654	APPLICATION PROTECTION FOR VNX5500=IC	$0.00	UM-S	27%	$0.00	$6,030.36	$5,360.32	$0.00	$0.00	$0.00	$6,030.36
5	457-000-655	APPLICATION PROTECTION FOR VNX5700=IC	$0.00	UM-S	27%	$0.00	$7,993.80	$7,105.60	$0.00	$0.00	$0.00	$7,993.80
5	457-000-656	APPLICATION PROTECTION FOR VNX7500=IC	$0.00	UM-S	27%	$0.00	$9,709.02	$8,630.24	$0.00	$0.00	$0.00	$9,709.02
5	458-000-215	RP/EX VPLEX FB VNX LOCAL PRODUCT	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-219	RP/SE TO RP/EX REMOTE PRODUCT	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-304	APPSYNC UPG FOR APP PROTECTION SUITE	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-715	RP/EX VPLEX VS6 FB VNX LOCAL PRODUCT	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNRP5500	VNX MONITORING AND REPORTING-5500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNRP5700	VNX MONITORING AND REPORTING-5700	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADMNRP7500	VNX MONITORING AND REPORTING-7500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADVP-V55	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADVP-V57	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5700	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ADVP-V75	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX7500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AFM-V57	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	AFM-V75	VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APPSYNC-KIT	APPSYNC MEDIA KIT	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	APS-1-LS	LS FOR VNX APPLICATION PROTECTION	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BASEP-V55	BASE FILE LICENSE (CIFS&FTP) FOR VNX5500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BASEP-V57	BASE FILE LICENSE (CIFS&FTP) FOR VNX5700	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	BASEP-V75	BASE FILE LICENSE (CIFS&FTP) FOR VNX7500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CC-VNX-5500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5500	$0.00	UM-S	27%	$0.00	$6,192.90	$5,504.80	$0.00	$0.00	$0.00	$6,192.90
5	CC-VNX-5700	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5700	$0.00	UM-S	27%	$0.00	$11,523.60	$10,243.20	$0.00	$0.00	$0.00	$11,523.60
5	CC-VNX-7500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-7500	$0.00	UM-S	27%	$0.00	$19,872.00	$17,664.00	$0.00	$0.00	$0.00	$19,872.00
5	EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	$16,800.00	UM-S	27%	$12,264.00	$3,024.00	$2,688.00	$0.00	$0.00	$0.00	$3,024.00
5	EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	$27,000.00	UM-S	27%	$19,710.00	$4,860.00	$4,320.00	$0.00	$0.00	$0.00	$4,860.00
5	EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	$36,000.00	UM-S	27%	$26,280.00	$6,480.00	$5,760.00	$0.00	$0.00	$0.00	$6,480.00
5	EPAK-V55	TOTAL EFFICIENCY PACK FOR VNX5500	$0.00	UM-S	27%	$0.00	$10,114.56	$8,990.72	$0.00	$0.00	$0.00	$10,114.56
5	EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	$39,919.00	UM-S	27%	$29,140.87	$7,185.42	$6,387.04	$0.00	$0.00	$0.00	$7,185.42
5	EPAK-V57	TOTAL EFFICIENCY PACK FOR VNX5700	$0.00	UM-S	27%	$0.00	$23,545.44	$20,929.28	$0.00	$0.00	$0.00	$23,545.44
5	EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	$114,535.00	UM-S	27%	$83,610.55	$20,616.30	$18,325.60	$0.00	$0.00	$0.00	$20,616.30
5	EPAK-V75	TOTAL EFFICIENCY PACK FOR VNX7500	$0.00	UM-S	27%	$0.00	$38,354.76	$34,093.12	$0.00	$0.00	$0.00	$38,354.76
5	EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	$196,809.00	UM-S	27%	$143,670.57	$35,425.62	$31,489.44	$0.00	$0.00	$0.00	$35,425.62
5	EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	$26,543.00	UM-S	27%	$19,376.39	$4,777.74	$4,246.88	$0.00	$0.00	$0.00	$4,777.74
5	FSTC-V55	FAST CACHE FOR VNX5500	$20,109.00	UM-S	27%	$14,679.57	$3,619.62	$3,217.44	$0.00	$0.00	$0.00	$3,619.62
5	FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	$17,502.00	UM-S	27%	$12,776.46	$3,150.36	$2,800.32	$0.00	$0.00	$0.00	$3,150.36
5	FSTC-V57	FAST CACHE FOR VNX5700	$52,283.00	UM-S	27%	$38,166.59	$9,410.94	$8,365.28	$0.00	$0.00	$0.00	$9,410.94
5	FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	$49,676.00	UM-S	27%	$36,263.48	$8,941.68	$7,948.16	$0.00	$0.00	$0.00	$8,941.68
5	FSTC-V75	FAST CACHE FOR VNX7500	$64,457.00	UM-S	27%	$47,053.61	$11,602.26	$10,313.12	$0.00	$0.00	$0.00	$11,602.26
5	FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	$61,850.00	UM-S	27%	$45,150.50	$11,133.00	$9,896.00	$0.00	$0.00	$0.00	$11,133.00
5	FSTS-V55	FAST SUITE FOR VNX5500	$24,432.00	UM-S	27%	$17,835.36	$4,397.76	$3,909.12	$0.00	$0.00	$0.00	$4,397.76
5	FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	$20,912.00	UM-S	27%	$15,265.76	$3,764.16	$3,345.92	$0.00	$0.00	$0.00	$3,764.16
5	FSTS-V57	FAST SUITE FOR VNX5700	$70,582.00	UM-S	27%	$51,524.86	$12,704.76	$11,293.12	$0.00	$0.00	$0.00	$12,704.76
5	FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	$67,062.00	UM-S	27%	$48,955.26	$12,071.16	$10,729.92	$0.00	$0.00	$0.00	$12,071.16
5	FSTS-V75	FAST SUITE FOR VNX7500	$104,016.00	UM-S	27%	$75,931.68	$18,722.88	$16,642.56	$0.00	$0.00	$0.00	$18,722.88
5	FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	$100,496.00	UM-S	27%	$73,362.08	$18,089.28	$16,079.36	$0.00	$0.00	$0.00	$18,089.28
5	FSTVP-V55	FAST VP FOR VNX5500	$18,098.00	UM-S	27%	$13,211.54	$3,257.64	$2,895.68	$0.00	$0.00	$0.00	$3,257.64
5	FSTVP-V57	FAST VP FOR VNX5700	$52,283.00	UM-S	27%	$38,166.59	$9,410.94	$8,365.28	$0.00	$0.00	$0.00	$9,410.94
5	FSTVP-V75	FAST VP FOR VNX7500	$84,457.00	UM-S	27%	$61,653.61	$15,202.26	$13,513.12	$0.00	$0.00	$0.00	$15,202.26
5	LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	$8,729.00	UM-S	27%	$6,372.17	$1,571.22	$1,396.64	$0.00	$0.00	$0.00	$1,571.22
5	LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	$13,559.00	UM-S	27%	$9,898.07	$2,440.62	$2,169.44	$0.00	$0.00	$0.00	$2,440.62
5	LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	$16,949.00	UM-S	27%	$12,372.77	$3,050.82	$2,711.84	$0.00	$0.00	$0.00	$3,050.82
5	LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	$0.00	UM-S	27%	$0.00	$1,571.22	$1,396.64	$0.00	$0.00	$0.00	$1,571.22
5	LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	$5,831.00	UM-S	27%	$4,256.63	$1,049.58	$932.96	$0.00	$0.00	$0.00	$1,049.58
5	LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	$0.00	UM-S	27%	$0.00	$2,440.62	$2,169.44	$0.00	$0.00	$0.00	$2,440.62

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	$10,661.00	UM-S	27%	$7,782.53	$1,918.98	$1,705.76	$0.00	$0.00	$0.00	$1,918.98
5	LPS-V75	LOCAL PROTECTION SUITE FOR VNX7500	$0.00	UM-S	27%	$0.00	$3,050.82	$2,711.84	$0.00	$0.00	$0.00	$3,050.82
5	LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	$14,051.00	UM-S	27%	$10,257.23	$2,529.18	$2,248.16	$0.00	$0.00	$0.00	$2,529.18
5	PPAK-V55	TOTAL PROTECTION PACK for VNX5500	$0.00	UM-S	27%	$0.00	$8,888.04	$7,900.48	$0.00	$0.00	$0.00	$8,888.04
5	PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	$33,692.00	UM-S	27%	$24,595.16	$6,064.56	$5,390.72	$0.00	$0.00	$0.00	$6,064.56
5	PPAK-V57	TOTAL PROTECTION PACK for VNX5700	$0.00	UM-S	27%	$0.00	$13,228.92	$11,759.04	$0.00	$0.00	$0.00	$13,228.92
5	PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	$57,808.00	UM-S	27%	$42,199.84	$10,405.44	$9,249.28	$0.00	$0.00	$0.00	$10,405.44
5	PPAK-V75	TOTAL PROTECTION PACK for VNX7500	$0.00	UM-S	27%	$0.00	$20,702.88	$18,402.56	$0.00	$0.00	$0.00	$20,702.88
5	PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	$99,330.00	UM-S	27%	$72,510.90	$17,879.40	$15,892.80	$0.00	$0.00	$0.00	$17,879.40
5	RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	$2,050.00	UM-S	27%	$1,496.50	$369.00	$328.00	$0.00	$0.00	$0.00	$369.00
5	RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	$4,065.00	UM-S	27%	$2,967.45	$731.70	$650.40	$0.00	$0.00	$0.00	$731.70
5	RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	$0.00	UM-S	27%	$0.00	$3,508.56	$3,118.72	$0.00	$0.00	$0.00	$3,508.56
5	RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	$13,784.00	UM-S	27%	$10,062.32	$2,481.12	$2,205.44	$0.00	$0.00	$0.00	$2,481.12
5	RPS-V57	REMOTE PROTECTION SUITE FOR VNX5700	$0.00	UM-S	27%	$0.00	$6,101.64	$5,423.68	$0.00	$0.00	$0.00	$6,101.64
5	RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	$28,190.00	UM-S	27%	$20,578.70	$5,074.20	$4,510.40	$0.00	$0.00	$0.00	$5,074.20
5	RPS-V75	REMOTE PROTECTION SUITE FOR VNX7500	$0.00	UM-S	27%	$0.00	$13,118.58	$11,660.96	$0.00	$0.00	$0.00	$13,118.58
5	RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	$67,173.00	UM-S	27%	$49,036.29	$12,091.14	$10,747.68	$0.00	$0.00	$0.00	$12,091.14
5	SCS-V55	Events & Retention Suite for VNX5500=IC	$3,552.00	UM-S	27%	$2,592.96	$639.36	$568.32	$0.00	$0.00	$0.00	$639.36
5	SCS-V55-GOOGL	VNX5500 CONNECTOR FOR GOOGLE	$3,552.00	UM-S	27%	$2,592.96	$639.36	$568.32	$0.00	$0.00	$0.00	$639.36
5	SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	$2,376.00	UM-S	27%	$1,734.48	$427.68	$380.16	$0.00	$0.00	$0.00	$427.68
5	SCS-V57	Events & Retention Suite for VNX5700=IC	$4,262.00	UM-S	27%	$3,111.26	$767.16	$681.92	$0.00	$0.00	$0.00	$767.16
5	SCS-V57-GOOGL	VNV5700 CONNECTOR FOR GOOGLE	$4,262.00	UM-S	27%	$3,111.26	$767.16	$681.92	$0.00	$0.00	$0.00	$767.16
5	SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	$3,086.00	UM-S	27%	$2,252.78	$555.48	$493.76	$0.00	$0.00	$0.00	$555.48
5	SCS-V75	Events & Retention Suite for VNX7500=IC	$4,972.00	UM-S	27%	$3,629.56	$894.96	$795.52	$0.00	$0.00	$0.00	$894.96
5	SCS-V75-GOOGL	VNX7500 CONNECTOR FOR GOOGLE	$4,972.00	UM-S	27%	$3,629.56	$894.96	$795.52	$0.00	$0.00	$0.00	$894.96
5	SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	$3,796.00	UM-S	27%	$2,771.08	$683.28	$607.36	$0.00	$0.00	$0.00	$683.28
5	UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	$18,098.00	UM-S	27%	$13,211.54	$3,257.64	$2,895.68	$0.00	$0.00	$0.00	$3,257.64
5	UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	$47,055.00	UM-S	27%	$34,350.15	$8,469.90	$7,528.80	$0.00	$0.00	$0.00	$8,469.90
5	UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	$76,011.00	UM-S	27%	$55,488.03	$13,681.98	$12,161.76	$0.00	$0.00	$0.00	$13,681.98
5	UNIB-V55	Unisphere for Block for VNX5500	$12,548.00	UM-S	27%	$9,160.04	$2,258.64	$2,007.68	$0.00	$0.00	$0.00	$2,258.64
5	UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	$10,038.00	UM-S	27%	$7,327.74	$1,806.84	$1,606.08	$0.00	$0.00	$0.00	$1,806.84
5	UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	$34,386.00	UM-S	27%	$25,101.78	$6,189.48	$5,501.76	$0.00	$0.00	$0.00	$6,189.48
5	UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	$27,509.00	UM-S	27%	$20,081.57	$4,951.62	$4,401.44	$0.00	$0.00	$0.00	$4,951.62
5	UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	$46,149.00	UM-S	27%	$33,688.77	$8,306.82	$7,383.84	$0.00	$0.00	$0.00	$8,306.82
5	UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	$36,919.00	UM-S	27%	$26,950.87	$6,645.42	$5,907.04	$0.00	$0.00	$0.00	$6,645.42
5	UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	$9,330.00	UM-S	27%	$6,810.90	$1,679.40	$1,492.80	$0.00	$0.00	$0.00	$1,679.40
5	UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	$7,464.00	UM-S	27%	$5,448.72	$1,343.52	$1,194.24	$0.00	$0.00	$0.00	$1,343.52
5	UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	$34,386.00	UM-S	27%	$25,101.78	$6,189.48	$5,501.76	$0.00	$0.00	$0.00	$6,189.48
5	UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	$27,509.00	UM-S	27%	$20,081.57	$4,951.62	$4,401.44	$0.00	$0.00	$0.00	$4,951.62
5	UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	$46,149.00	UM-S	27%	$33,688.77	$8,306.82	$7,383.84	$0.00	$0.00	$0.00	$8,306.82
5	UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	$36,919.00	UM-S	27%	$26,950.87	$6,645.42	$5,907.04	$0.00	$0.00	$0.00	$6,645.42
5	UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	$15,443.00	UM-S	27%	$11,273.39	$2,779.74	$2,470.88	$0.00	$0.00	$0.00	$2,779.74
5	UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	$12,354.00	UM-S	27%	$9,018.42	$2,223.72	$1,976.64	$0.00	$0.00	$0.00	$2,223.72
5	UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	$54,293.00	UM-S	27%	$39,633.89	$9,772.74	$8,686.88	$0.00	$0.00	$0.00	$9,772.74
5	UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	$43,434.00	UM-S	27%	$31,706.82	$7,818.12	$6,949.44	$0.00	$0.00	$0.00	$7,818.12
5	UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	$70,582.00	UM-S	27%	$51,524.86	$12,704.76	$11,293.12	$0.00	$0.00	$0.00	$12,704.76
5	UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	$56,466.00	UM-S	27%	$41,220.18	$10,163.88	$9,034.56	$0.00	$0.00	$0.00	$10,163.88
5	UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	V55-EPAK	TOTAL EFFICENCY PACK for VNX5500=IC	$56,192.00	UM-S	27%	$41,020.16	$10,114.56	$8,990.72	$0.00	$0.00	$0.00	$10,114.56
5	V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	$8,729.00	UM-S	27%	$6,372.17	$1,571.22	$1,396.64	$0.00	$0.00	$0.00	$1,571.22
5	V55-PPAK	Total Protection Pack for VNX5500=IC	$49,378.00	UM-S	27%	$36,045.94	$8,888.04	$7,900.48	$0.00	$0.00	$0.00	$8,888.04
5	V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	$19,492.00	UM-S	27%	$14,229.16	$3,508.56	$3,118.72	$0.00	$0.00	$0.00	$3,508.56
5	V57-EPAK	TOTAL EFFICENCY PACK for VNX5700=IC	$130,808.00	UM-S	27%	$95,489.84	$23,545.44	$20,929.28	$0.00	$0.00	$0.00	$23,545.44
5	V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	$13,559.00	UM-S	27%	$9,898.07	$2,440.62	$2,169.44	$0.00	$0.00	$0.00	$2,440.62
5	V57-PPAK	Total Protection Pack for VNX5700=IC	$73,494.00	UM-S	27%	$53,650.62	$13,228.92	$11,759.04	$0.00	$0.00	$0.00	$13,228.92
5	V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	$33,898.00	UM-S	27%	$24,745.54	$6,101.64	$5,423.68	$0.00	$0.00	$0.00	$6,101.64
5	V75-EPAK	TOTAL EFFICENCY PACK for VNX7500=IC	$213,082.00	UM-S	27%	$155,549.86	$38,354.76	$34,093.12	$0.00	$0.00	$0.00	$38,354.76
5	V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	$16,949.00	UM-S	27%	$12,372.77	$3,050.82	$2,711.84	$0.00	$0.00	$0.00	$3,050.82
5	V75-PPAK	Total Protection Pack for VNX7500=IC	$115,016.00	UM-S	27%	$83,961.68	$20,702.88	$18,402.56	$0.00	$0.00	$0.00	$20,702.88
5	V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	$72,881.00	UM-S	27%	$53,203.13	$13,118.58	$11,660.96	$0.00	$0.00	$0.00	$13,118.58
5	VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	$11,663.00	UM-S	27%	$8,513.99	$2,099.34	$1,866.08	$0.00	$0.00	$0.00	$2,099.34
5	VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	$15,685.00	UM-S	27%	$11,450.05	$0.00	$2,509.60	$0.00	$0.00	$0.00	$0.00
5	VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	$34,386.00	UM-S	27%	$25,101.78	$6,189.48	$5,501.76	$0.00	$0.00	$0.00	$6,189.48
5	VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	$34,386.00	UM-S	27%	$25,101.78	$0.00	$5,501.76	$0.00	$0.00	$0.00	$0.00
5	VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	$46,149.00	UM-S	27%	$33,688.77	$8,306.82	$7,383.84	$0.00	$0.00	$0.00	$8,306.82
5	VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	$46,149.00	UM-S	27%	$33,688.77	$0.00	$7,383.84	$0.00	$0.00	$0.00	$0.00
5	VNX-LS	VNX LICENSE SOLUTION	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-55	VNX OE LICENSE MODEL FOR VNX5500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-57	VNX OE LICENSE MODEL FOR VNX5700	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	$0.00	UM-S	27%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXOECAPTB	VNX OE PER TB HI CAP-VNX5500;5700;7500	$400.00	UM-S	27%	$292.00	$28.00	$28.00	$0.00	$0.00	$0.00	$28.00
5	VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	$400.00	UM-S	27%	$292.00	$28.00	$28.00	$0.00	$0.00	$0.00	$28.00
5	VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	$320.00	UM-S	27%	$233.60	$22.00	$22.00	$0.00	$0.00	$0.00	$22.00
5	VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	$1,091.00	UM-S	27%	$796.43	$76.00	$76.00	$0.00	$0.00	$0.00	$76.00
5	VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	$1,091.00	UM-S	27%	$796.43	$76.00	$76.00	$0.00	$0.00	$0.00	$76.00
5	VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	$873.00	UM-S	27%	$637.29	$61.00	$61.00	$0.00	$0.00	$0.00	$61.00
5	450-001-527	ViPR SUITE ECS 1-100TB=CB	$130.00	V	16%	$109.20	$23.40	$20.80	$0.00	$0.00	$0.00	$23.40
5	450-001-528	ViPR SUITE ECS 101-250TB=CB	$98.00	V	16%	$82.32	$17.64	$15.68	$0.00	$0.00	$0.00	$17.64
5	450-001-529	ViPR SUITE ECS 251-500TB=CB	$78.00	V	16%	$65.52	$14.04	$12.48	$0.00	$0.00	$0.00	$14.04
5	450-001-530	ViPR SUITE ECS 501-1000TB=CB	$70.00	V	16%	$58.80	$12.60	$11.20	$0.00	$0.00	$0.00	$12.60

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-531	ViPR SUITE ECS 1001-5000TB=CB	$48.00	V	16%	$40.32	$8.64	$7.68	$0.00	$0.00	$0.00	$8.64
5	450-001-532	ViPR SUITE ECS 5001-10000TB=CB	$38.00	V	16%	$31.92	$6.84	$6.08	$0.00	$0.00	$0.00	$6.84
5	450-001-533	ViPR SUITE ECS 10001TB+=CB	$34.00	V	16%	$28.56	$6.12	$5.44	$0.00	$0.00	$0.00	$6.12
5	456-104-784	ViPR Controller 50-100TB=CA	$270.00	V	16%	$226.80	$62.10	$0.00	$0.00	$0.00	$0.00	$62.10
5	456-104-785	ViPR Controller 101-250TB=CA	$220.00	V	16%	$184.80	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-104-786	ViPR Controller 251-500TB=CA	$200.00	V	16%	$168.00	$46.00	$0.00	$0.00	$0.00	$0.00	$46.00
5	456-104-787	ViPR Controller 501-1000TB=CA	$180.00	V	16%	$151.20	$41.40	$0.00	$0.00	$0.00	$0.00	$41.40
5	456-104-788	ViPR CONTROLLER 1001-5000TB=CA	$170.00	V	16%	$142.80	$39.10	$0.00	$0.00	$0.00	$0.00	$39.10
5	456-104-789	ViPR CONTROLLER 5001TB+=CA	$150.00	V	16%	$126.00	$34.50	$0.00	$0.00	$0.00	$0.00	$34.50
5	456-104-790	ViPR Object 50-100TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	456-104-791	ViPR Object 101-250TB=CA	$0.00	V	16%	$0.00	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	456-104-792	ViPR Object 251-500TB=CA	$0.00	V	16%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	456-104-793	ViPR OBJECT 501-1000TB=CA	$0.00	V	16%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	456-104-794	ViPR OBJECT 1001-5000TB=CA	$0.00	V	16%	$0.00	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-104-795	ViPR OBJECT 5001TB+=CA	$0.00	V	16%	$0.00	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-104-796	ViPR HDFS 50-100TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	456-104-797	ViPR HDFS 101-250TB=CA	$0.00	V	16%	$0.00	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	456-104-798	ViPR HDFS 251-500TB=CA	$0.00	V	16%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	456-104-799	ViPR HDFS 501-1000TB=CA	$0.00	V	16%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	456-104-876	ViPR HDFS 1001-5000TB=CA	$0.00	V	16%	$0.00	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-104-877	ViPR HDFS 5001TB+=CA	$0.00	V	16%	$0.00	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-105-621	ViPR Controller Pack 50-100TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-625	ViPR Controller Pack 251-500TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-626	ViPR Object Pack 251-500TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-105-959	ViPR Obj+HDFS 50-100TB=CA	$0.00	V	16%	$0.00	$97.75	$0.00	$0.00	$0.00	$0.00	$97.75
5	456-105-960	ViPR Obj+HDFS 101-250TB=CA	$0.00	V	16%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	456-105-961	ViPR Obj+HDFS 251-500TB=CA	$0.00	V	16%	$0.00	$74.75	$0.00	$0.00	$0.00	$0.00	$74.75
5	456-105-962	ViPR Obj+HDFS 501-1000TB=CA	$0.00	V	16%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	456-105-963	ViPR Obj+HDFS 1001-5000TB=CA	$0.00	V	16%	$0.00	$63.94	$0.00	$0.00	$0.00	$0.00	$63.94
5	456-105-964	ViPR Obj+HDFS 5000+TB=CA	$0.00	V	16%	$0.00	$58.65	$0.00	$0.00	$0.00	$0.00	$58.65
5	456-106-502	VIPR Controller Com=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-503	VIPR Com SP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-504	VIPR Object Com Tier 1=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-505	VIPR Object Com Tier 2=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-506	VIPR Object Com Tier 3=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-507	VIPR Object Com Tier 4=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-508	VIPR Object Com Tier 5=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-509	VIPR Object Com Tier 6=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-510	VIPR HDFS Com Tier 1=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-511	VIPR HDFS Com Tier 2=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-512	VIPR HDFS Com Tier 3=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-513	VIPR HDFS Com Tier 4=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-514	VIPR HDFS Com Tier 5=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-515	VIPR HDFS Com Tier 6=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-516	VIPR Object+HDFS Com Tier 1=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-517	VIPR Object+HDFS Com Tier 2=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-518	VIPR Object+HDFS Com Tier 3=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-519	VIPR Object+HDFS Com Tier 4=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-520	VIPR Object+HDFS Com Tier 5=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-521	VIPR Object+HDFS Com Tier 6=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-522	VIPR Block Com Tier 1=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-523	VIPR Block Com Tier 2=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-524	VIPR Block Com Tier 3=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-525	VIPR Block Com Tier 4=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-526	VIPR Block Com Tier 5=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-527	VIPR Block Com Tier 6=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-528	VIPR CAS Com Tier 1=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-529	VIPR CAS Com Tier 2=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-530	VIPR CAS Com Tier 3=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-531	VIPR CAS Com Tier 4=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-532	VIPR CAS Com Tier 5=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-533	VIPR CAS Com Tier 6=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-534	VIPR Controller ECS=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-535	ECS SP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-544	VIPR CAS 50-100TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	456-106-545	VIPR CAS 101-250TB=CA	$0.00	V	16%	$0.00	$71.30	$0.00	$0.00	$0.00	$0.00	$71.30
5	456-106-546	VIPR CAS 251-500TB=CA	$0.00	V	16%	$0.00	$64.40	$0.00	$0.00	$0.00	$0.00	$64.40
5	456-106-547	VIPR CAS 501-1000TB=CA	$0.00	V	16%	$0.00	$57.50	$0.00	$0.00	$0.00	$0.00	$57.50
5	456-106-548	VIPR CAS 1001-5000TB=CA	$0.00	V	16%	$0.00	$55.20	$0.00	$0.00	$0.00	$0.00	$55.20
5	456-106-549	VIPR CAS 5000+TB=CA	$0.00	V	16%	$0.00	$50.60	$0.00	$0.00	$0.00	$0.00	$50.60
5	456-106-550	VIPR CAS Pack 50-100TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-551	VIPR CAS Pack 101-250TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-552	VIPR CAS Pack 251-500TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-553	VIPR CAS Pack 501-1000TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-554	VIPR CAS Pack 1001-5000TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-555	VIPR CAS Pack 5001+TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-560	ECS Upg Cst SW 101-250TB=CB	$210.00	V	16%	$176.40	$23.10	$18.90	$0.00	$0.00	$0.00	$23.10
5	456-106-561	ECS Upg Cst SW 251-500TB=CB	$175.00	V	16%	$147.00	$19.25	$15.75	$0.00	$0.00	$0.00	$19.25
5	456-106-562	ECS Upg Cst SW 501-1000TB=CB	$160.00	V	16%	$134.40	$17.60	$14.40	$0.00	$0.00	$0.00	$17.60
5	456-106-563	ECS Upg Cst SW 1001-5000TB=CB	$140.00	V	16%	$117.60	$15.40	$12.60	$0.00	$0.00	$0.00	$15.40

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-564	ECS Upg Cst SW 5001-10000TB=CB	$135.00	V	16%	$113.40	$14.85	$12.15	$0.00	$0.00	$0.00	$14.85
5	456-106-565	ECS Upg Cst SW 10001+TB=CB	$125.00	V	16%	$105.00	$13.75	$11.25	$0.00	$0.00	$0.00	$13.75
5	456-106-649	VIPR Controller Starter 50 TB Lic Pck=CA	$0.00	V	16%	$0.00	$2,166.00	$0.00	$0.00	$0.00	$0.00	$2,166.00
5	456-106-779	VIPR SRM ECS Tier 0=CB	$0.00	V	16%	$0.00	$30.60	$27.20	$0.00	$0.00	$0.00	$30.60
5	456-106-780	VIPR SRM ECS Tier 1=CB	$0.00	V	16%	$0.00	$23.40	$20.80	$0.00	$0.00	$0.00	$23.40
5	456-106-781	VIPR SRM ECS Tier 2=CB	$0.00	V	16%	$0.00	$18.00	$16.00	$0.00	$0.00	$0.00	$18.00
5	456-106-782	VIPR SRM ECS Tier 3=CB	$0.00	V	16%	$0.00	$16.20	$14.40	$0.00	$0.00	$0.00	$16.20
5	456-106-783	VIPR SRM ECS Tier 4=CB	$0.00	V	16%	$0.00	$12.60	$11.20	$0.00	$0.00	$0.00	$12.60
5	456-106-784	VIPR SRM ECS Tier 5=CB	$0.00	V	16%	$0.00	$10.80	$9.60	$0.00	$0.00	$0.00	$10.80
5	456-106-785	VIPR SRM ECS Tier 6=CB	$0.00	V	16%	$0.00	$9.90	$8.80	$0.00	$0.00	$0.00	$9.90
5	456-106-786	VIPR SRM Comm Tier 0=CB	$0.00	V	16%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-106-787	VIPR SRM Comm Tier 1=CB	$0.00	V	16%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	456-106-788	VIPR SRM Comm Tier 2=CB	$0.00	V	16%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-106-789	VIPR SRM Comm Tier 3=CB	$0.00	V	16%	$0.00	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	456-106-790	VIPR SRM Comm Tier 4=CB	$0.00	V	16%	$0.00	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	456-106-791	VIPR SRM Comm Tier 5=CB	$0.00	V	16%	$0.00	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	456-106-792	VIPR SRM Comm Tier 6=CB	$0.00	V	16%	$0.00	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90
5	456-106-793	VIPR SRM SIO Tier 0=CB	$0.00	V	16%	$0.00	$55.80	$0.00	$0.00	$0.00	$0.00	$55.80
5	456-106-794	VIPR SRM SIO Tier 1=CB	$0.00	V	16%	$0.00	$43.20	$0.00	$0.00	$0.00	$0.00	$43.20
5	456-106-795	VIPR SRM SIO Tier 2=CB	$0.00	V	16%	$0.00	$32.40	$0.00	$0.00	$0.00	$0.00	$32.40
5	456-106-796	VIPR SRM SIO Tier 3=CB	$0.00	V	16%	$0.00	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-106-797	VIPR SRM SIO Tier 4=CB	$0.00	V	16%	$0.00	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	456-106-798	VIPR SRM SIO Tier 5=CB	$0.00	V	16%	$0.00	$19.80	$0.00	$0.00	$0.00	$0.00	$19.80
5	456-106-799	VIPR SRM SIO Tier 6=CB	$0.00	V	16%	$0.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-106-927	ECS Object Bundle Unstrct SW 1TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-928	VIPR Controller Object Pack 100TB=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-135	VIPR Object Com 1-100TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-136	VIPR HDFS Com 1-100TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-137	VIPR Object+HDFS Com 1-100TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-138	VIPR Block Com 1-100TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-139	VIPR CAS Com 1-100TB=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-140	ECS Upg Cst SW 1-100TB=CB	$235.00	V	16%	$197.40	$25.85	$21.15	$0.00	$0.00	$0.00	$25.85
5	456-107-141	ECS DIY SW 1-100TB=CB	$235.00	V	16%	$197.40	$54.05	$0.00	$0.00	$0.00	$0.00	$54.05
5	456-107-142	ECS DIY SW 101-250TB=CB	$210.00	V	16%	$176.40	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	456-107-143	ECS DIY SW 251-500TB=CB	$175.00	V	16%	$147.00	$40.25	$0.00	$0.00	$0.00	$0.00	$40.25
5	456-107-144	ECS DIY SW 501-1000TB=CB	$160.00	V	16%	$134.40	$36.80	$0.00	$0.00	$0.00	$0.00	$36.80
5	456-107-145	ECS DIY SW 1001-5000TB=CB	$140.00	V	16%	$117.60	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	456-107-146	ECS DIY SW 5001-10000TB=CB	$135.00	V	16%	$113.40	$31.05	$0.00	$0.00	$0.00	$0.00	$31.05
5	456-107-147	ECS DIY SW 10001+TB=CB	$125.00	V	16%	$105.00	$28.75	$0.00	$0.00	$0.00	$0.00	$28.75
5	456-107-331	VIPR Ctrl Starter 2 - 50 TB Lic Pck=CA	$0.00	V	16%	$0.00	$1,215.55	$0.00	$0.00	$0.00	$0.00	$1,215.55
5	456-107-815	EMC VIPR SP=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-108-437	ECS Appliance SW 101-250TB=CB	$210.00	V	16%	$176.40	$23.10	$18.90	$0.00	$0.00	$0.00	$23.10
5	456-108-438	ECS Appliance SW 251-500TB=CB	$175.00	V	16%	$147.00	$19.25	$15.75	$0.00	$0.00	$0.00	$19.25
5	456-108-439	ECS Appliance SW 501-1000TB=CB	$160.00	V	16%	$134.40	$17.60	$14.40	$0.00	$0.00	$0.00	$17.60
5	456-108-440	ECS Appliance SW 1001-5000TB=CB	$140.00	V	16%	$117.60	$15.40	$12.60	$0.00	$0.00	$0.00	$15.40
5	456-108-441	ECS Appliance SW 5001-10000TB=CB	$135.00	V	16%	$113.40	$14.85	$12.15	$0.00	$0.00	$0.00	$14.85
5	456-108-442	ECS Appliance SW 10001+TB=CB	$125.00	V	16%	$105.00	$13.75	$11.25	$0.00	$0.00	$0.00	$13.75
5	456-109-004	ECS Appliance SW 1-100TB=CB	$235.00	V	16%	$197.40	$25.85	$21.15	$0.00	$0.00	$0.00	$25.85
5	456-110-347	ECS Promotion SW=CB	$82.00	V	16%	$68.88	$9.02	$7.38	$0.00	$0.00	$0.00	$9.02
5	456-110-402	OBJ BUNDL ATM CAP 1-100TB=CB	$235.00	V	16%	$197.40	$25.85	$0.00	$0.00	$0.00	$0.00	$25.85
5	456-110-403	OBJ BUNDL ATM CAP 101-250TB=CB	$210.00	V	16%	$176.40	$23.10	$0.00	$0.00	$0.00	$0.00	$23.10
5	456-110-404	OBJ BUNDL ATM CAP 251-500TB=CB	$175.00	V	16%	$147.00	$19.25	$0.00	$0.00	$0.00	$0.00	$19.25
5	456-110-405	OBJ BUNDL ATM CAP 501-1000TB=CB	$160.00	V	16%	$134.40	$17.60	$0.00	$0.00	$0.00	$0.00	$17.60
5	456-110-406	OBJ BUNDL ATM CAP 1001-5000TB=CB	$140.00	V	16%	$117.60	$15.40	$0.00	$0.00	$0.00	$0.00	$15.40
5	456-110-407	OBJ BUNDL ATM CAP 5001-10000TB=CB	$135.00	V	16%	$113.40	$14.85	$0.00	$0.00	$0.00	$0.00	$14.85
5	456-110-408	OBJ BUNDL ATM CAP 10001TB+=CB	$125.00	V	16%	$105.00	$13.75	$0.00	$0.00	$0.00	$0.00	$13.75
5	456-110-409	OBJ BUNDL CENT CAP 1-100TB=CB	$420.00	V	16%	$352.80	$46.20	$0.00	$0.00	$0.00	$0.00	$46.20
5	456-110-410	OBJ BUNDL CENT CAP 101-250TB=CB	$399.00	V	16%	$335.16	$43.89	$0.00	$0.00	$0.00	$0.00	$43.89
5	456-110-411	OBJ BUNDL CENT CAP 251-500TB=CB	$287.00	V	16%	$241.08	$31.57	$0.00	$0.00	$0.00	$0.00	$31.57
5	456-110-412	OBJ BUNDL CENT CAP 501-1000TB=CB	$273.00	V	16%	$229.32	$30.03	$0.00	$0.00	$0.00	$0.00	$30.03
5	456-110-413	OBJ BUNDL CENT CAP 1001-5000TB=CB	$261.80	V	16%	$219.91	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	456-110-414	OBJ BUNDL CENT CAP 5001-10000TB=CB	$256.20	V	16%	$215.21	$28.18	$0.00	$0.00	$0.00	$0.00	$28.18
5	456-110-415	OBJ BUNDL CENT CAP 10001TB+=CB	$249.90	V	16%	$209.92	$27.49	$0.00	$0.00	$0.00	$0.00	$27.49
5	456-110-546	VS SRM ECS 1-100 TB=CB	$130.00	V	16%	$109.20	$23.40	$20.80	$0.00	$0.00	$0.00	$23.40
5	456-110-570	NEUTRINO CC SW SUB UPG LICENSE CORES=ZC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-572	NEUTRINO CC SW SUB UPG LICENSE CAP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-794	VIPR SRM ECS 1-100 TB=CB	$88.00	V	16%	$73.92	$15.84	$14.08	$0.00	$0.00	$0.00	$15.84
5	456-110-795	VIPR SRM ECS 101-250 TB=CB	$67.00	V	16%	$56.28	$12.06	$10.72	$0.00	$0.00	$0.00	$12.06
5	456-110-796	VIPR SRM ECS 251-500 TB=CB	$52.00	V	16%	$43.68	$9.36	$8.32	$0.00	$0.00	$0.00	$9.36
5	456-110-797	VIPR SRM ECS 501-1000 TB=CB	$45.00	V	16%	$37.80	$8.10	$7.20	$0.00	$0.00	$0.00	$8.10
5	456-110-798	VIPR SRM ECS 1001-5000 TB=CB	$30.00	V	16%	$25.20	$5.40	$4.80	$0.00	$0.00	$0.00	$5.40
5	456-110-799	VIPR SRM ECS 5001-10000 TB=CB	$25.00	V	16%	$21.00	$4.50	$4.00	$0.00	$0.00	$0.00	$4.50
5	456-110-800	VIPR SRM ECS 10000+ TB=CB	$23.00	V	16%	$19.32	$4.14	$3.68	$0.00	$0.00	$0.00	$4.14
5	456-110-801	VIPR SRM Comm 1-100 TB=CB	$170.00	V	16%	$142.80	$30.60	$0.00	$0.00	$0.00	$0.00	$30.60
5	456-110-802	VIPR SRM Comm 101-250 TB=CB	$130.00	V	16%	$109.20	$23.40	$0.00	$0.00	$0.00	$0.00	$23.40
5	456-110-803	VIPR SRM Comm 251-500 TB=CB	$100.00	V	16%	$84.00	$18.00	$0.00	$0.00	$0.00	$0.00	$18.00
5	456-110-804	VIPR SRM Comm 501-1000 TB=CB	$90.00	V	16%	$75.60	$16.20	$0.00	$0.00	$0.00	$0.00	$16.20
5	456-110-805	VIPR SRM Comm 1001-5000 TB=CB	$70.00	V	16%	$58.80	$12.60	$0.00	$0.00	$0.00	$0.00	$12.60
5	456-110-806	VIPR SRM Comm 5001-10000 TB=CB	$60.00	V	16%	$50.40	$10.80	$0.00	$0.00	$0.00	$0.00	$10.80
5	456-110-807	VIPR SRM Comm 10000+ TB=CB	$55.00	V	16%	$46.20	$9.90	$0.00	$0.00	$0.00	$0.00	$9.90

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-836	NEUTRINO CC HW SW SUB LICENSE CORES=ZC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-837	NEUTRINO SCALEIO PERP LIC=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-838	NEUTRINO CC HW SW SUB LICENSE CAP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-839	NEUTRINO SCALEIO SUB LIC=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-852	NEUTRINO CC PERP UPG LICENSE CORES=ZC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-854	NEUTRINO CC PERP UPG LICENSE CAP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-868	NEUTRINO CC HW SW PERP LICENSE CORES=ZC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-870	NEUTRINO CC HW SW PERP LICENSE CAP=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-942	EMC ECS DARE= CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-417	ViPR Data Services Pack 50-100TB=CA	$0.00	V	16%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	457-101-418	ViPR Data Services Pack 101-250TB=CA	$0.00	V	16%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	457-101-419	ViPR Data Services Pack 251-500TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	457-101-420	ViPR Data Services Pack 501-1000TB=CA	$0.00	V	16%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	457-101-421	ViPR Data Services Pack 1001-5000TB=CA	$0.00	V	16%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	457-101-422	ViPR Data Services Pack 5001TB+=CA	$0.00	V	16%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	457-101-548	ViPR Data Service HDFS Pack 50-100TB=CA	$0.00	V	16%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	457-101-549	ViPR Data Srv HDFS Pack 101-250TB=CA	$0.00	V	16%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	457-101-550	ViPR Data Srv HDFS Pack 251-500TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	457-101-551	ViPR Data Srv HDFS Pack 501-1000TB=CA	$0.00	V	16%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	457-101-552	ViPR Data Srv HDFS Pack 1001-5000TB=CA	$0.00	V	16%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	457-101-553	ViPR Data Srv HDFS Pack 5001+TB=CA	$0.00	V	16%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	457-101-554	ViPR Analytics Pack 50-100TB=CA	$0.00	V	16%	$0.00	$128.80	$0.00	$0.00	$0.00	$0.00	$128.80
5	457-101-555	ViPR Analytics Pack 101-250TB=CA	$0.00	V	16%	$0.00	$106.95	$0.00	$0.00	$0.00	$0.00	$106.95
5	457-101-556	ViPR Analytics Pack 251-500TB=CA	$0.00	V	16%	$0.00	$96.60	$0.00	$0.00	$0.00	$0.00	$96.60
5	457-101-557	ViPR Analytics Pack 501-1000TB=CA	$0.00	V	16%	$0.00	$86.25	$0.00	$0.00	$0.00	$0.00	$86.25
5	457-101-558	ViPR Analytics Pack 1001-5000TB=CA	$0.00	V	16%	$0.00	$82.80	$0.00	$0.00	$0.00	$0.00	$82.80
5	457-101-559	ViPR Analytics Pack 5001+TB=CA	$0.00	V	16%	$0.00	$74.75	$0.00	$0.00	$0.00	$0.00	$74.75
5	457-101-705	VIPR Object Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	457-101-706	VIPR Object Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$40.25	$0.00	$0.00	$0.00	$0.00	$40.25
5	457-101-707	VIPR Object Pack Tier 3=CB	$0.00	V	16%	$0.00	$36.80	$0.00	$0.00	$0.00	$0.00	$36.80
5	457-101-708	VIPR Object Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	457-101-709	VIPR Object Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$31.05	$0.00	$0.00	$0.00	$0.00	$31.05
5	457-101-710	VIPR Object Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$28.75	$0.00	$0.00	$0.00	$0.00	$28.75
5	457-101-711	VIPR HDFS Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	457-101-712	VIPR HDFS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	457-101-713	VIPR HDFS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	457-101-714	VIPR HDFS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	457-101-715	VIPR HDFS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	457-101-716	VIPR HDFS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	457-101-717	VIPR Object+HDFS Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$48.30	$0.00	$0.00	$0.00	$0.00	$48.30
5	457-101-718	VIPR Object+HDFS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$40.25	$0.00	$0.00	$0.00	$0.00	$40.25
5	457-101-719	VIPR Object+HDFS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$36.80	$0.00	$0.00	$0.00	$0.00	$36.80
5	457-101-720	VIPR Object+HDFS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$32.20	$0.00	$0.00	$0.00	$0.00	$32.20
5	457-101-721	VIPR Object+HDFS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$31.05	$0.00	$0.00	$0.00	$0.00	$31.05
5	457-101-722	VIPR Object+HDFS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$28.75	$0.00	$0.00	$0.00	$0.00	$28.75
5	457-101-723	VIPR Block Com Pack Tier 1=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-724	VIPR Block Com Pack Tier 2=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-725	VIPR Block Com Pack Tier 3=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-726	VIPR Block Com Pack Tier 4=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-727	VIPR Block Com Pack Tier 5=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-728	VIPR Block Com Pack Tier 6=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-729	VIPR CAS Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	457-101-730	VIPR CAS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	457-101-731	VIPR CAS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	457-101-732	VIPR CAS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	457-101-733	VIPR CAS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	457-101-734	VIPR CAS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	457-101-735	ECS Appliance SW 101-250TB=CB	$0.00	V	16%	$0.00	$23.10	$18.90	$0.00	$0.00	$0.00	$23.10
5	457-101-736	ECS Appliance SW 251-500TB=CB	$0.00	V	16%	$0.00	$19.25	$15.75	$0.00	$0.00	$0.00	$19.25
5	457-101-737	ECS Appliance SW 501-1000TB=CB	$0.00	V	16%	$0.00	$17.60	$14.40	$0.00	$0.00	$0.00	$17.60
5	457-101-738	ECS Appliance SW 1001-5000TB=CB	$0.00	V	16%	$0.00	$15.40	$12.60	$0.00	$0.00	$0.00	$15.40
5	457-101-739	ECS Appliance SW 5001-10000TB=CB	$0.00	V	16%	$0.00	$14.85	$12.15	$0.00	$0.00	$0.00	$14.85
5	457-101-740	ECS Appliance SW 10001+TB=CB	$0.00	V	16%	$0.00	$13.75	$11.25	$0.00	$0.00	$0.00	$13.75
5	457-101-745	VIPR Data Srv CAS Pack 50-100TB=CA	$0.00	V	16%	$0.00	$117.30	$0.00	$0.00	$0.00	$0.00	$117.30
5	457-101-746	VIPR Data Srv CAS Pack 101-250TB=CA	$0.00	V	16%	$0.00	$98.90	$0.00	$0.00	$0.00	$0.00	$98.90
5	457-101-747	VIPR Data Srv CAS Pack 251-500TB=CA	$0.00	V	16%	$0.00	$85.10	$0.00	$0.00	$0.00	$0.00	$85.10
5	457-101-748	VIPR Data Srv CAS Pack 501-1000TB=CA	$0.00	V	16%	$0.00	$78.20	$0.00	$0.00	$0.00	$0.00	$78.20
5	457-101-749	VIPR Data Srv CAS Pack 1001-5000TB=CA	$0.00	V	16%	$0.00	$73.60	$0.00	$0.00	$0.00	$0.00	$73.60
5	457-101-750	VIPR Data Srv CAS Pack 5001+TB=CA	$0.00	V	16%	$0.00	$66.70	$0.00	$0.00	$0.00	$0.00	$66.70
5	457-101-854	VIPR Object Com Pack 1-100TB=CB	$235.00	V	16%	$197.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	457-101-855	VIPR HDFS Com Pack 1-100TB=CB	$235.00	V	16%	$197.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	457-101-856	VIPR Object+HDFS Com Pack 1-100TB=CB	$235.00	V	16%	$197.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	457-101-857	VIPR Block Com Pack 1-100TB=CB	$565.00	V	16%	$474.60	$101.70	$0.00	$0.00	$0.00	$0.00	$101.70
5	457-101-858	VIPR CAS Com Pack 1-100TB=CB	$235.00	V	16%	$197.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	457-101-859	ECS Appliance SW 1-100TB=CB	$0.00	V	16%	$0.00	$25.85	$21.15	$0.00	$0.00	$0.00	$25.85
5	457-101-862	VIPR ECS DC=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-863	VIPR Unstrct Com Pack 1-100TB=CB	$235.00	V	16%	$197.40	$42.30	$0.00	$0.00	$0.00	$0.00	$42.30
5	457-101-864	VIPR Unstrct Com Pack 101-250TB=CB	$210.00	V	16%	$176.40	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	457-101-865	VIPR Unstrct Com Pack 251-500TB=CB	$175.00	V	16%	$147.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	457-101-866	VIPR Unstrct Com Pack 501-1000TB=CB	$160.00	V	16%	$134.40	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-867	VIPR Unstrct Com Pack 1001-5000TB=CB	$140.00	V	16%	$117.60	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	457-101-868	VIPR Unstrct Com Pack 5001-10000TB=CB	$135.00	V	16%	$113.40	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	457-101-869	VIPR Unstrct Com Pack 10001+TB=CB	$125.00	V	16%	$105.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-000-001	ViPR Controller=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-587	VIPR Controller Starter 50 TB Lic Pck	$0.00	V	16%	$0.00	$2,166.00	$0.00	$0.00	$0.00	$0.00	$2,166.00
5	458-000-648	VIPR SRM for ECS	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-649	VIPR SRM for SIO	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-842	ViPR CONTROLLER	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-872	Elastic Cloud Strg	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-877	VIPR SRM Comm	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-989	AppSync for ViPR	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-995	ECS Promotion	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-160	ViPR SRM Open	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-198	Object Bundle Atmos	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-199	Object Bundle Centera	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-200	ECS DARE	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-214	VIPR Object Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	458-001-215	VIPR Object Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-216	VIPR Object Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	458-001-217	VIPR Object Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	458-001-218	VIPR Object Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	458-001-219	Elastic Cloud Storage DIY (ECS)	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-220	VIPR HDFS Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	458-001-221	VIPR HDFS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-222	VIPR HDFS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	458-001-223	VIPR HDFS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	458-001-224	VIPR HDFS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	458-001-225	VIPR HDFS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-226	VIPR Object+HDFS Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	458-001-227	VIPR Object+HDFS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-228	VIPR Object+HDFS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	458-001-229	VIPR Object+HDFS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	458-001-230	VIPR Object+HDFS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	458-001-231	VIPR Object+HDFS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-232	VIPR CAS Com Pack Tier 1=CB	$0.00	V	16%	$0.00	$37.80	$0.00	$0.00	$0.00	$0.00	$37.80
5	458-001-233	VIPR CAS Com Pack Tier 2=CB	$0.00	V	16%	$0.00	$31.50	$0.00	$0.00	$0.00	$0.00	$31.50
5	458-001-234	VIPR CAS Com Pack Tier 3=CB	$0.00	V	16%	$0.00	$28.80	$0.00	$0.00	$0.00	$0.00	$28.80
5	458-001-235	VIPR CAS Com Pack Tier 4=CB	$0.00	V	16%	$0.00	$25.20	$0.00	$0.00	$0.00	$0.00	$25.20
5	458-001-236	VIPR CAS Com Pack Tier 5=CB	$0.00	V	16%	$0.00	$24.30	$0.00	$0.00	$0.00	$0.00	$24.30
5	458-001-237	VIPR CAS Com Pack Tier 6=CB	$0.00	V	16%	$0.00	$22.50	$0.00	$0.00	$0.00	$0.00	$22.50
5	458-001-238	VIPR Com SP	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-239	VIPR Unstrct Com	$0.00	V	16%	$0.00	$42.30	$37.60	$0.00	$0.00	$0.00	$42.30
5	458-001-240	NEUTRINO CC SERVICE CORES=ZC	$1,310.00	V	16%	$1,100.40	$301.30	$275.10	$0.00	$0.00	$0.00	$301.30
5	458-001-241	NEUTRINO CC SERVICE CAPACITY=CB	$670.00	V	16%	$562.80	$154.10	$140.70	$0.00	$0.00	$0.00	$154.10
5	458-001-242	NEUTRINO CC SERVICE CORES UPGRADE=ZC	$1,310.00	V	16%	$1,100.40	$301.30	$275.10	$0.00	$0.00	$0.00	$301.30
5	458-001-243	NEUTRINO CC SERVICE CAPACITY UPGRADE=CB	$670.00	V	16%	$562.80	$154.10	$140.70	$0.00	$0.00	$0.00	$154.10
5	458-001-461	Object Bundle Atmos	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-643	VS SRM ECS=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-684	ECS Upg Cst SW	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMCEOB3-CF	ATMOS BUNDLE3 CE SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMCERTUOB3-CF	ATMOS BUNDLE3 CE RTU SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSCEOBJ2	ATMOS BUNDLE CE SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSCEOBJ3	ATMOS BUNDLE3 CE SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSCERTUOBJ2	ATMOS BUNDLE CE RTU SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSCERTUOBJ3	ATMOS BUNDLE3 CE RTU SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSLEOBJ2	ATMOS BUNDLE LE SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSLERTUOBJ2	ATMOS BUNDLE LE RTU SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSOB3-CF	ATMOS BUNDLE3 OS SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSOSOBJ2	ATMOS BUNDLE OS SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ATMOSOSOBJ3	ATMOS BUNDLE3 OS SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CENCEPLSOBJ2	CENTERA BUNDLE CE PLS SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CENTGOVEDOBJ2	CENTERA BUNDLE GOV ED SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CENTREPLICOBJ2	CENTERA BUNDLE REP SW=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PD-RINT	NEUTRINO CBLE CABPWR 3 PHS INT RSLSTS	$925.00	V	16%	$777.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PD-RS	NEUTRINO CBLE CABPWR 3 PHS RUSSELL	$1,160.00	V	16%	$974.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PD-US	NEUTRINO CBLE CABPWR 3 PHS HUBELL	$640.00	V	16%	$537.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PW-INTFL	NEUTRINO CBLE CABPWR 3 PHS WYE INL FLY	$554.00	V	16%	$465.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PW-INTG	NEUTRINO CBLE CABPWR 3 PHS WYE INTL GARO	$450.00	V	16%	$378.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PW-US	NEUTRINO CBLE CABPWR 3 PHS WYE US FLY	$675.00	V	16%	$567.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-3PW-USL22	NEUTRINO CBLE CABPWR 3 PHS WYE US L22	$652.00	V	16%	$547.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-ANTI-MOV	NEUTRINO BRACKET ANTI MOVE	$833.00	V	16%	$699.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-ASWGB	NEUTRINO SWCH 1GB 48P AGG MFG	$10,916.00	V	16%	$9,169.44	$545.80	$382.06	$0.00	$0.00	$0.00	$545.80
5	CI1-ASWGB-U	NEUTRINO SWCH 1GB 48P AGG FLD U	$12,109.00	V	16%	$10,171.56	$605.45	$423.82	$0.00	$0.00	$0.00	$605.45
5	CI1-CR-ASWGB	NEUTRINO SWCH 1GB 48P AGG FLD	$12,172.00	V	16%	$10,224.48	$608.60	$426.02	$0.00	$0.00	$0.00	$608.60
5	CI1-CR-SVR-LGR-400	NEUTRINO P420 LARGE 400GB CUS RACK	$117,936.00	V	16%	$99,066.24	$12,972.96	$10,614.24	$0.00	$0.00	$0.00	$12,972.96
5	CI1-CR-SVR-LGR-800	NEUTRINO P820 LARGE 800GB CUS RACK	$134,284.00	V	16%	$112,798.56	$14,771.24	$12,085.56	$0.00	$0.00	$0.00	$14,771.24
5	CI1-CR-SVR-MDR-400	NEUTRINO P416 MEDIUM 400GB CUS RACK	$79,041.00	V	16%	$66,394.44	$8,694.51	$7,113.69	$0.00	$0.00	$0.00	$8,694.51
5	CI1-CR-SVR-MDR-800	NEUTRINO P816 MEDIUM 800GB CUS RACK	$95,389.00	V	16%	$80,126.76	$10,492.79	$8,585.01	$0.00	$0.00	$0.00	$10,492.79
5	CI1-CR-SVR-SMR-400	NEUTRINO P412 SMALL 400GB CUS RACK	$55,943.00	V	16%	$46,992.12	$6,153.73	$5,034.87	$0.00	$0.00	$0.00	$6,153.73
5	CI1-CR-SVR-SMR-800	NEUTRINO P812 SMALL 800GB CUS RACK	$72,291.00	V	16%	$60,724.44	$7,952.01	$6,506.19	$0.00	$0.00	$0.00	$7,952.01

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CI1-CR-SW10GB	NEUTRINO SWCH 10GB 48P TOR FLD	$31,487.00	V	16%	$26,449.08	$1,574.35	$1,102.05	$0.00	$0.00	$0.00	$1,574.35
5	CI1-CR-SW40GB-X	NEUTRINO SWCH 40GB 48P AGG FLD	$34,320.00	V	16%	$28,828.80	$1,716.00	$1,201.20	$0.00	$0.00	$0.00	$1,716.00
5	CI1-CR-SWGB	NEUTRINO SWCH 1GB 48P TOR FLD	$12,156.00	V	16%	$10,211.04	$607.80	$425.46	$0.00	$0.00	$0.00	$607.80
5	CI1-CUSSCON10-LR	NEUTRINO CUSS CONN 10GB KIT MGMT LR	$19,581.00	V	16%	$16,448.04	$2,153.91	$1,762.29	$0.00	$0.00	$0.00	$2,153.91
5	CI1-CUSSCON10P3-L	NEUTRINO CUSS CONN GB MGMT PT3 L	$58.00	V	16%	$48.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P3-M	NEUTRINO CUSS CONN GB MGMT PT3 M	$68.00	V	16%	$57.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P3-S	NEUTRINO CUSS CONN GB MGMT PT3 S	$35.00	V	16%	$29.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P4-L	NEUTRINO CUSS CONN GB MGMT PT4 L	$161.00	V	16%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P4-M	NEUTRINO CUSS CONN GB MGMT PT4 M	$102.00	V	16%	$85.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P4-S	NEUTRINO CUSS CONN GB MGMT PT4 S	$48.00	V	16%	$40.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P-L	NEUTRINO CUSS CONN GB MGMT PT L	$114.00	V	16%	$95.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P-LR	NEUTRINO CUSS CONN 10GB PT MGMT LR	$4,396.00	V	16%	$3,692.64	$483.56	$395.64	$0.00	$0.00	$0.00	$483.56
5	CI1-CUSSCON10P-M	NEUTRINO CUSS CONN GB MGMT PT M	$76.00	V	16%	$63.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P-S	NEUTRINO CUSS CONN GB MGMT PT S	$42.00	V	16%	$35.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON10P-SR	NEUTRINO CUSS CONN 10GB PT MGMT SR	$1,559.00	V	16%	$1,309.56	$171.49	$140.31	$0.00	$0.00	$0.00	$171.49
5	CI1-CUSSCON10-SR	NEUTRINO CUSS CONN 10GB KIT MGMT SR	$6,837.00	V	16%	$5,743.08	$752.07	$615.33	$0.00	$0.00	$0.00	$752.07
5	CI1-CUSSCON40-LRL	NEUTRINO CUSS CONN 40GB LRL	$114.00	V	16%	$95.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON40-LRM	NEUTRINO CUSS CONN 40GB LRM	$76.00	V	16%	$63.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON40-LROP	NEUTRINO CUSS CONN 40GB LROP	$15,259.00	V	16%	$12,817.56	$1,678.49	$1,373.31	$0.00	$0.00	$0.00	$1,678.49
5	CI1-CUSSCON40-LRS	NEUTRINO CUSS CONN 40GB LRS	$42.00	V	16%	$35.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON40-SRL	NEUTRINO CUSS CONN 40GB SRL	$1,616.00	V	16%	$1,357.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON40-SRM	NEUTRINO CUSS CONN 40GB SRM	$963.00	V	16%	$808.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCON40-SROP	NEUTRINO CUSS CONN 40GB SROP	$6,321.00	V	16%	$5,309.64	$695.31	$568.89	$0.00	$0.00	$0.00	$695.31
5	CI1-CUSSCON40-SRS	NEUTRINO CUSS CONN 40GB SRS	$457.00	V	16%	$383.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCONG-L	NEUTRINO CUSS CONN GB MGMT L	$288.00	V	16%	$241.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCONG-M	NEUTRINO CUSS CONN GB MGMT M	$119.00	V	16%	$99.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-CUSSCONG-S	NEUTRINO CUSS CONN GB MGMT S	$57.00	V	16%	$47.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-DC-PSNT	NEUTRINO PRODUCT SERIAL NUMBER TAG	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-DC-RACK	NEUTRINO RACK DC 40UD 4DROP HAPW MFG	$5,892.00	V	16%	$4,949.28	$648.12	$530.28	$0.00	$0.00	$0.00	$648.12
5	CI1-DC-RACK-P3D	NEUTRINO RACK DC 40UD 2DROP D3PH MFG	$9,546.00	V	16%	$8,018.64	$1,050.06	$859.14	$0.00	$0.00	$0.00	$1,050.06
5	CI1-DC-RACK-P3W	NEUTRINO RACK DC 40UD 3 PHS WYE MFG	$9,528.00	V	16%	$8,003.52	$1,048.08	$857.52	$0.00	$0.00	$0.00	$1,048.08
5	CI1-DC-TRAY-X	NEUTRINO RACK TRAY DC	$360.00	V	16%	$302.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-DOOR-BRND	NEUTRINO DOOR BRANDED	$1,638.00	V	16%	$1,375.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-EX-PDU	NEUTRINO EXPND PDU SNGL PHS	$2,084.00	V	16%	$1,750.56	$229.24	$187.56	$0.00	$0.00	$0.00	$229.24
5	CI1-EX-PDU-P3D	NEUTRINO EXPND PDU 3 PHS DELT	$2,054.00	V	16%	$1,725.36	$225.94	$184.86	$0.00	$0.00	$0.00	$225.94
5	CI1-EX-PDU-P3D-X	NEUTRINO EXPND PDU 3 PHS DELT X	$2,107.00	V	16%	$1,769.88	$231.77	$189.63	$0.00	$0.00	$0.00	$231.77
5	CI1-EX-PDU-PW3	NEUTRINO EXPND PDU 3 PHS WYE	$2,039.00	V	16%	$1,712.76	$224.29	$183.51	$0.00	$0.00	$0.00	$224.29
5	CI1-EX-PDU-PW3-X	NEUTRINO EXPND PDU 3 PHS WYE X	$2,091.00	V	16%	$1,756.44	$230.01	$188.19	$0.00	$0.00	$0.00	$230.01
5	CI1-EX-PDU-X	NEUTRINO EXPND PDU SNGL PHS X	$2,141.00	V	16%	$1,798.44	$235.51	$192.69	$0.00	$0.00	$0.00	$235.51
5	CI1-P40U-ASTL	NEUTRINO CBLE CABPWR AUST	$909.00	V	16%	$763.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-P40U-IEC3	NEUTRINO CBLE CABPWR INTERNTL	$559.00	V	16%	$469.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-P40U-RS	NEUTRINO CBLE CABPWR RS	$801.00	V	16%	$672.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-P40U-US	NEUTRINO CBLE CABPWR L6-30A US	$195.00	V	16%	$163.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-R2RAGG-L	NEUTRINO RACK2 AGG LARGE	$29,090.00	V	16%	$24,435.60	$3,199.90	$2,618.10	$0.00	$0.00	$0.00	$3,199.90
5	CI1-R2RAGG-M	NEUTRINO RACK2 AGG MEDIUM	$27,446.00	V	16%	$23,054.64	$3,019.06	$2,470.14	$0.00	$0.00	$0.00	$3,019.06
5	CI1-R2RAGG-S	NEUTRINO RACK2 AGG SMALL	$26,309.00	V	16%	$22,099.56	$2,893.99	$2,367.81	$0.00	$0.00	$0.00	$2,893.99
5	CI1-SLES	SUSE LINUX ENTERPRISE SERVER OS TRACKING	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CI1-SVR-LGR-400	NEUTRINO P420 LARGE 400GB	$118,762.00	V	16%	$99,760.08	$13,063.82	$10,688.58	$0.00	$0.00	$0.00	$13,063.82
5	CI1-SVR-LGR-400-U	NEUTRINO P420 LARGE 400GB UPG	$118,859.00	V	16%	$99,841.56	$13,074.49	$10,697.31	$0.00	$0.00	$0.00	$13,074.49
5	CI1-SVR-LGR-800	NEUTRINO P820 LARGE 800GB	$135,110.00	V	16%	$113,492.40	$14,862.10	$12,159.90	$0.00	$0.00	$0.00	$14,862.10
5	CI1-SVR-LGR-800-U	NEUTRINO P820 LARGE 800GB UPG	$135,207.00	V	16%	$113,573.88	$14,872.77	$12,168.63	$0.00	$0.00	$0.00	$14,872.77
5	CI1-SVR-MDR-400	NEUTRINO P416 MEDIUM 400GB	$79,866.00	V	16%	$67,087.44	$8,785.26	$7,187.94	$0.00	$0.00	$0.00	$8,785.26
5	CI1-SVR-MDR-400-U	NEUTRINO P416 MEDIUM 400GB UPG	$79,963.00	V	16%	$67,168.92	$8,795.93	$7,196.67	$0.00	$0.00	$0.00	$8,795.93
5	CI1-SVR-MDR-800	NEUTRINO P816 MEDIUM 800GB	$96,214.00	V	16%	$80,819.76	$10,583.54	$8,659.26	$0.00	$0.00	$0.00	$10,583.54
5	CI1-SVR-MDR-800-U	NEUTRINO P816 MEDIUM 800GB UPG	$96,311.00	V	16%	$80,901.24	$10,594.21	$8,667.99	$0.00	$0.00	$0.00	$10,594.21
5	CI1-SVR-SMR-400	NEUTRINO P412 SMALL 400GB	$56,769.00	V	16%	$47,685.96	$6,244.59	$5,109.21	$0.00	$0.00	$0.00	$6,244.59
5	CI1-SVR-SMR-400-U	NEUTRINO P412 SMALL 400GB UPG	$56,866.00	V	16%	$47,767.44	$6,255.26	$5,117.94	$0.00	$0.00	$0.00	$6,255.26
5	CI1-SVR-SMR-800	NEUTRINO P812 SMALL 800GB	$73,117.00	V	16%	$61,418.28	$8,042.87	$6,580.53	$0.00	$0.00	$0.00	$8,042.87
5	CI1-SVR-SMR-800-U	NEUTRINO P812 SMALL 800GB UPG	$73,214.00	V	16%	$61,499.76	$8,053.54	$6,589.26	$0.00	$0.00	$0.00	$8,053.54
5	CI1-SW10GB	NEUTRINO SWCH 10GB 48P TOR MFG	$30,888.00	V	16%	$25,945.92	$1,544.40	$1,081.08	$0.00	$0.00	$0.00	$1,544.40
5	CI1-SW10GB-U	NEUTRINO SWCH 10GB 48P TOR FLD U	$31,751.00	V	16%	$26,670.84	$1,587.55	$1,111.29	$0.00	$0.00	$0.00	$1,587.55
5	CI1-SW40GB	NEUTRINO SWCH 40GB 48P AGG MFG	$32,947.00	V	16%	$27,675.48	$1,647.35	$1,153.15	$0.00	$0.00	$0.00	$1,647.35
5	CI1-SW40GB-U	NEUTRINO SWCH 40GB 48P AGG FLD U	$34,257.00	V	16%	$28,775.88	$1,712.85	$1,199.00	$0.00	$0.00	$0.00	$1,712.85
5	CI1-SWGB	NEUTRINO SWCH 1GB 48P TOR MFG	$10,916.00	V	16%	$9,169.44	$545.80	$382.06	$0.00	$0.00	$0.00	$545.80
5	CI1-SWGB-U	NEUTRINO SWCH 1GB 48P TOR FLD U	$12,092.00	V	16%	$10,157.28	$604.60	$423.22	$0.00	$0.00	$0.00	$604.60
5	CNR2NADVRMLICOBJ2	CENTERA BUNDLE ADVANCED RETENTION MNGMT	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR2NMSWOBJ2	CENTERA BUNDLE MIRROR SW (2 NODE)=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR2NPSWOBJ2	CENTERA BUNDLE PARITY SW (2 NODE)=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNR2NPUPG4OBJ2	CENTERA BUNDLE PARITY UPGRADE=ID	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCNSLSWKITOBJ2	CENTERA BUNDLE CONSOLE SOFTWARE=IC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRCUAISWOBJ2	CENTERA BUNDLE CNR INT BOX CUA SW=IC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRSWRK2RKOBJ2	CENTERA BUNDLE RACK TO RACK ENT SW=IC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	CNRTOOLSSWOBJ2	CENTERA BUNDLE CUS TOOLS & DOCS=IC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECS4-SLES	ECS4 SUSE LINUX ENTPRSE SERVER OS TRCK	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECS5-SLES	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECS-DARE-KIT	EMC ECS Dare 2.2 SW Media Kit=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECS-LS-UPG	ECS UPGRADE LICENSE SOLUTION=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ECS-SW-KIT	EMC ECS SW MEDIA KIT=CB	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-10G-SFP	10GBE OPTICAL SFP	$670.00	V	16%	$562.80	$73.70	$60.30	$0.00	$0.00	$0.00	$73.70
5	ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	$17,510.00	V	16%	$14,708.40	$1,926.10	$1,575.90	$0.00	$0.00	$0.00	$1,926.10

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	$17,510.00	V	16%	$14,708.40	$1,926.10	$1,575.90	$0.00	$0.00	$0.00	$1,926.10
5	ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	$17,510.00	V	16%	$14,708.40	$1,926.10	$1,575.90	$0.00	$0.00	$0.00	$1,926.10
5	ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	$16,940.00	V	16%	$14,229.60	$1,863.40	$1,524.60	$0.00	$0.00	$0.00	$1,863.40
5	ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	$20,320.00	V	16%	$17,068.80	$2,235.20	$1,828.80	$0.00	$0.00	$0.00	$2,235.20
5	ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	$16,940.00	V	16%	$14,229.60	$1,863.40	$1,524.60	$0.00	$0.00	$0.00	$1,863.40
5	ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	$25,900.00	V	16%	$21,756.00	$2,849.00	$2,331.00	$0.00	$0.00	$0.00	$2,849.00
5	ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	$25,900.00	V	16%	$21,756.00	$2,849.00	$2,331.00	$0.00	$0.00	$0.00	$2,849.00
5	ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	$25,900.00	V	16%	$21,756.00	$2,849.00	$2,331.00	$0.00	$0.00	$0.00	$2,849.00
5	ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PD-RS	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	$34,350.00	V	16%	$28,854.00	$3,778.50	$3,091.50	$0.00	$0.00	$0.00	$3,778.50
5	ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	$34,350.00	V	16%	$28,854.00	$3,778.50	$3,091.50	$0.00	$0.00	$0.00	$3,778.50
5	ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	$34,350.00	V	16%	$28,854.00	$3,778.50	$3,091.50	$0.00	$0.00	$0.00	$3,778.50
5	ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	$42,980.00	V	16%	$36,103.20	$4,727.80	$3,868.20	$0.00	$0.00	$0.00	$4,727.80
5	ES4-60-T6T	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4 TAA	$44,730.00	V	16%	$37,573.20	$4,920.30	$4,025.70	$0.00	$0.00	$0.00	$4,920.30
5	ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	$42,980.00	V	16%	$36,103.20	$4,727.80	$3,868.20	$0.00	$0.00	$0.00	$4,727.80
5	ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	$42,980.00	V	16%	$36,103.20	$4,727.80	$3,868.20	$0.00	$0.00	$0.00	$4,727.80
5	ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	$109,880.00	V	16%	$92,299.20	$12,086.80	$9,889.20	$0.00	$0.00	$0.00	$12,086.80
5	ES4-CR-SVR-OB-B4X	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	$35,250.00	V	16%	$29,610.00	$3,877.50	$3,172.50	$0.00	$0.00	$0.00	$3,877.50
5	ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	$22,890.00	V	16%	$19,227.60	$2,517.90	$2,060.10	$0.00	$0.00	$0.00	$2,517.90
5	ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	$27,470.00	V	16%	$23,074.80	$3,021.70	$2,472.30	$0.00	$0.00	$0.00	$3,021.70
5	ES4-DC-PSNT	ECS DC Product Serial Number Tag	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	$8,340.00	V	16%	$7,005.60	$917.40	$750.60	$0.00	$0.00	$0.00	$917.40
5	ES4-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4	$8,340.00	V	16%	$7,005.60	$917.40	$750.60	$0.00	$0.00	$0.00	$917.40
5	ES4-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	$8,340.00	V	16%	$7,005.60	$917.40	$750.60	$0.00	$0.00	$0.00	$917.40
5	ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	$31,640.00	V	16%	$26,577.60	$3,480.40	$2,847.60	$0.00	$0.00	$0.00	$3,480.40
5	ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	$35,250.00	V	16%	$29,610.00	$3,877.50	$3,172.50	$0.00	$0.00	$0.00	$3,877.50
5	ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	$12,370.00	V	16%	$10,390.80	$1,360.70	$1,113.30	$0.00	$0.00	$0.00	$1,360.70
5	ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	$14,840.00	V	16%	$12,465.60	$1,632.40	$1,335.60	$0.00	$0.00	$0.00	$1,632.40
5	ES4-DOOR-BRND	DOOR BRANDED QTY1 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G4U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-PSNT	ECS Product Serial Number Tag	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES4-RACK-TRAY	RACK TRAY QTY1 ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	$109,880.00	V	16%	$92,299.20	$12,086.80	$9,889.20	$0.00	$0.00	$0.00	$12,086.80
5	ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	$109,880.00	V	16%	$92,299.20	$12,086.80	$9,889.20	$0.00	$0.00	$0.00	$12,086.80
5	ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	$35,250.00	V	16%	$29,610.00	$3,877.50	$3,172.50	$0.00	$0.00	$0.00	$3,877.50
5	ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	$35,250.00	V	16%	$29,610.00	$3,877.50	$3,172.50	$0.00	$0.00	$0.00	$3,877.50
5	ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	$18,400.00	V	16%	$15,456.00	$2,024.00	$1,656.00	$0.00	$0.00	$0.00	$2,024.00
5	ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	$18,400.00	V	16%	$15,456.00	$2,024.00	$1,656.00	$0.00	$0.00	$0.00	$2,024.00
5	ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	$11,510.00	V	16%	$9,668.40	$1,266.10	$1,035.90	$0.00	$0.00	$0.00	$1,266.10
5	ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	$11,500.00	V	16%	$9,660.00	$1,265.00	$1,035.00	$0.00	$0.00	$0.00	$1,265.00
5	ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	$22,890.00	V	16%	$19,227.60	$2,517.90	$2,060.10	$0.00	$0.00	$0.00	$2,517.90
5	ES4-V1-DC1-SW10GBX	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	$27,470.00	V	16%	$23,074.80	$3,021.70	$2,472.30	$0.00	$0.00	$0.00	$3,021.70
5	ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	$12,370.00	V	16%	$10,390.80	$1,360.70	$1,113.30	$0.00	$0.00	$0.00	$1,360.70
5	ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	$14,840.00	V	16%	$12,465.60	$1,632.40	$1,335.60	$0.00	$0.00	$0.00	$1,632.40
5	ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	$11,510.00	V	16%	$9,668.40	$1,266.10	$1,035.90	$0.00	$0.00	$0.00	$1,266.10
5	ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	$11,500.00	V	16%	$9,660.00	$1,265.00	$1,035.00	$0.00	$0.00	$0.00	$1,265.00
5	ES5-10G-SFP	10GBE OPTICAL SFP	$670.00	V	16%	$562.80	$73.70	$60.30	$0.00	$0.00	$0.00	$73.70
5	ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	$20,470.00	V	16%	$17,194.80	$2,251.70	$1,842.30	$0.00	$0.00	$0.00	$2,251.70
5	ES5-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	$20,470.00	V	16%	$17,194.80	$2,251.70	$1,842.30	$0.00	$0.00	$0.00	$2,251.70
5	ES5-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	$20,470.00	V	16%	$17,194.80	$2,251.70	$1,842.30	$0.00	$0.00	$0.00	$2,251.70
5	ES5-12-SSD-U	DAE 12 SSD MFG ECS G5 UPG	$24,600.00	V	16%	$20,664.00	$2,706.00	$2,214.00	$0.00	$0.00	$0.00	$2,706.00
5	ES5-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	$24,600.00	V	16%	$20,664.00	$2,706.00	$2,214.00	$0.00	$0.00	$0.00	$2,706.00
5	ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	$24,600.00	V	16%	$20,664.00	$2,706.00	$2,214.00	$0.00	$0.00	$0.00	$2,706.00
5	ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	$24,600.00	V	16%	$20,664.00	$2,706.00	$2,214.00	$0.00	$0.00	$0.00	$2,706.00
5	ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	$28,730.00	V	16%	$24,133.20	$3,160.30	$2,585.70	$0.00	$0.00	$0.00	$3,160.30
5	ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	$28,730.00	V	16%	$24,133.20	$3,160.30	$2,585.70	$0.00	$0.00	$0.00	$3,160.30
5	ES5-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	$28,730.00	V	16%	$24,133.20	$3,160.30	$2,585.70	$0.00	$0.00	$0.00	$3,160.30

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES5-30-T8	DAE 60 8TB SATA 7.2K HAPW MFG ECS G5	$37,000.00	V	16%	$31,080.00	$4,070.00	$3,330.00	$0.00	$0.00	$0.00	$4,070.00
5	ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	$37,000.00	V	16%	$31,080.00	$4,070.00	$3,330.00	$0.00	$0.00	$0.00	$4,070.00
5	ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	$37,000.00	V	16%	$31,080.00	$4,070.00	$3,330.00	$0.00	$0.00	$0.00	$4,070.00
5	ES5-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PD-RS	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-40-T8T	DAE 40 8TB SATA 7.2K HAPW MFG ECS G5 TAA	$55,240.00	V	16%	$46,401.60	$6,076.40	$4,971.60	$0.00	$0.00	$0.00	$6,076.40
5	ES5-40-T8T-UF	DAE 40 8TB SATA 7.2K HAP FLD ECS G5 TAA	$33,060.00	V	16%	$27,770.40	$3,636.60	$2,975.40	$0.00	$0.00	$0.00	$3,636.60
5	ES5-42-T8-X	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	$45,050.00	V	16%	$37,842.00	$4,955.50	$4,054.50	$0.00	$0.00	$0.00	$4,955.50
5	ES5-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	$45,050.00	V	16%	$37,842.00	$4,955.50	$4,054.50	$0.00	$0.00	$0.00	$4,955.50
5	ES5-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	$45,050.00	V	16%	$37,842.00	$4,955.50	$4,054.50	$0.00	$0.00	$0.00	$4,955.50
5	ES5-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 X	$45,050.00	V	16%	$37,842.00	$4,955.50	$4,054.50	$0.00	$0.00	$0.00	$4,955.50
5	ES5-60-T8	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	$61,790.00	V	16%	$51,903.60	$6,796.90	$5,561.10	$0.00	$0.00	$0.00	$6,796.90
5	ES5-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	$61,790.00	V	16%	$51,903.60	$6,796.90	$5,561.10	$0.00	$0.00	$0.00	$6,796.90
5	ES5-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	$61,790.00	V	16%	$51,903.60	$6,796.90	$5,561.10	$0.00	$0.00	$0.00	$6,796.90
5	ES5-7048-10T-E	V2 INTL SWCH LIC 7048T-A 7010T-48 E	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-7050-SX-E	V2 INTL SWCH LIC 7050S-52 7050SX-64 E	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-7050-SX-Z	V2 INTL SWCH LIC 7050S-52 7050SX-64 Z	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-7150S-E	V2 INTL SWCH LIC 7150S-24 E	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-7150S-Z	V2 INTL SWCH LIC 7150S-24 Z	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-98-T8-U	DAE 98 8TB SAS 7.2K HAPW CST ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-98-T8-X	DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-CR-SVR-OB-B4X	SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-DC-PSNT	ECS PODUCT SERIAL NUMBER TAG DC	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	$10,190.00	V	16%	$8,559.60	$1,120.90	$917.10	$0.00	$0.00	$0.00	$1,120.90
5	ES5-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	$10,190.00	V	16%	$8,559.60	$1,120.90	$917.10	$0.00	$0.00	$0.00	$1,120.90
5	ES5-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	$10,190.00	V	16%	$8,559.60	$1,120.90	$917.10	$0.00	$0.00	$0.00	$1,120.90
5	ES5-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-DC-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	$14,330.00	V	16%	$12,037.20	$1,576.30	$1,289.70	$0.00	$0.00	$0.00	$1,576.30
5	ES5-DC-SW10GB-X	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	$14,330.00	V	16%	$12,037.20	$1,576.30	$1,289.70	$0.00	$0.00	$0.00	$1,576.30
5	ES5-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	$12,830.00	V	16%	$10,777.20	$1,411.30	$1,154.70	$0.00	$0.00	$0.00	$1,411.30
5	ES5-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	$12,830.00	V	16%	$10,777.20	$1,411.30	$1,154.70	$0.00	$0.00	$0.00	$1,411.30
5	ES5-DC-TRAY-X	RACK TRAY DC QTY1 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-DOOR-BRND	DOOR BRANDED QTY1 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G5U	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-PP-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-PP-TRAY-X	RACK TRAY PP QTY1 ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-PSNT	ECS PRODUCT SERIAL NUMBER TAG	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES5-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	$9,980.00	V	16%	$8,383.20	$1,097.80	$898.20	$0.00	$0.00	$0.00	$1,097.80
5	ES5-RUBICON	V2 ECS RUBICON MODEL	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	$37,780.00	V	16%	$31,735.20	$4,155.80	$3,400.20	$0.00	$0.00	$0.00	$4,155.80
5	ES5-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ES5-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	$15,790.00	V	16%	$13,263.60	$1,736.90	$1,421.10	$0.00	$0.00	$0.00	$1,736.90
5	ES5-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	$15,790.00	V	16%	$13,263.60	$1,736.90	$1,421.10	$0.00	$0.00	$0.00	$1,736.90
5	ES5-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	$14,140.00	V	16%	$11,877.60	$1,555.40	$1,272.60	$0.00	$0.00	$0.00	$1,555.40
5	ES5-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	$14,140.00	V	16%	$11,877.60	$1,555.40	$1,272.60	$0.00	$0.00	$0.00	$1,555.40
5	ES5-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	$14,330.00	V	16%	$12,037.20	$1,576.30	$1,289.70	$0.00	$0.00	$0.00	$1,576.30
5	ES5-V2-DC-SW10GB-X	10 GBE switch Field Install, Compute Ra	$14,330.00	V	16%	$12,037.20	$1,576.30	$1,289.70	$0.00	$0.00	$0.00	$1,576.30
5	ES5-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	$12,830.00	V	16%	$10,777.20	$1,411.30	$1,154.70	$0.00	$0.00	$0.00	$1,411.30
5	ES5-V2-DC-SWGB-X	1 GBE switch, Field install, Compute Ra	$12,830.00	V	16%	$10,777.20	$1,411.30	$1,154.70	$0.00	$0.00	$0.00	$1,411.30
5	ES5-V2-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	$15,790.00	V	16%	$13,263.60	$1,736.90	$1,421.10	$0.00	$0.00	$0.00	$1,736.90
5	ES5-V2-SW10GB-X	10 GBE switch, Field Install, Storage o	$15,790.00	V	16%	$13,263.60	$1,736.90	$1,421.10	$0.00	$0.00	$0.00	$1,736.90
5	ES5-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	$14,140.00	V	16%	$11,877.60	$1,555.40	$1,272.60	$0.00	$0.00	$0.00	$1,555.40
5	ES5-V2-SWGB-X	1 GBE switch, Field install, Storage or	$14,140.00	V	16%	$11,877.60	$1,555.40	$1,272.60	$0.00	$0.00	$0.00	$1,555.40
5	M-PREHWV-003	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	V	16%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWV-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	V	16%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OBJ-BUNDL	EMC Object Bundle=CB	$235.00	V	16%	$197.40	$54.05	$0.00	$0.00	$0.00	$0.00	$54.05
5	SH-458-000-002	NEUTRINO CC 1YR SUBSCRIPTION PRM=ZC	$677.00	V	16%	$568.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-003	NEUTRINO CC 2YR SUBSCRIPTION PRM=ZC	$1,350.00	V	16%	$1,134.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SH-458-000-004	NEUTRINO CC 3YR SUBSCRPTN AnPy PRM=ZC	$2,030.00	V	16%	$1,705.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-018	NEUTRINO CC 1YR SUBSCRIPTION PRM=CB	$345.00	V	16%	$289.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-019	NEUTRINO CC 2YR SUBSCRIPTION PRM=CB	$690.00	V	16%	$579.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-020	NEUTRINO CC 3YR SUBSCRIPTION PRM=CB	$1,040.00	V	16%	$873.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-034	NEUTRINO CC 1YR SUBSCRIPTION ENH=ZC	$665.00	V	16%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-035	NEUTRINO CC 2YR SUBSCRIPTION ENH=ZC	$1,330.00	V	16%	$1,117.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-036	NEUTRINO CC 3YR SUBSCRPTN AnPy ENH=ZC	$2,000.00	V	16%	$1,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-050	NEUTRINO CC 1YR SUBSCRIPTION ENH=CB	$339.00	V	16%	$284.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-051	NEUTRINO CC 2YR SUBSCRIPTION ENH=CB	$680.00	V	16%	$571.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-052	NEUTRINO CC 3YR SUBSCRIPTION ENH=CB	$1,020.00	V	16%	$856.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-066	NEUTRINO CC 1YR SUBSCRIPTION UPGPRM=ZC	$677.00	V	16%	$568.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-067	NEUTRINO CC 2YR SUBSCRIPTION UPGPRM=ZC	$1,350.00	V	16%	$1,134.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-068	NEUTRINO CC 3YR SUBSCRIPTION UPGPRM=ZC	$2,030.00	V	16%	$1,705.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-071	NEUTRINO CC 1MTH SUBSCRIPTION UPGPRM=ZC	$56.00	V	16%	$47.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-072	NEUTRINO CC 2MTH SUBSCRIPTION UPGPRM=ZC	$113.00	V	16%	$94.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-073	NEUTRINO CC 3MTH SUBSCRIPTION UPGPRM=ZC	$169.00	V	16%	$141.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-074	NEUTRINO CC 4MTH SUBSCRIPTION UPGPRM=ZC	$226.00	V	16%	$189.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-075	NEUTRINO CC 5MTH SUBSCRIPTION UPGPRM=ZC	$282.00	V	16%	$236.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-076	NEUTRINO CC 6MTH SUBSCRIPTION UPGPRM=ZC	$339.00	V	16%	$284.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-077	NEUTRINO CC 7MTH SUBSCRIPTION UPGPRM=ZC	$395.00	V	16%	$331.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-078	NEUTRINO CC 8MTH SUBSCRIPTION UPGPRM=ZC	$451.00	V	16%	$378.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-079	NEUTRINO CC 9MTH SUBSCRIPTION UPGPRM=ZC	$508.00	V	16%	$426.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-080	NEUTRINO CC 10MTH SUBSCRIPTION UPGPRM=ZC	$564.00	V	16%	$473.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-081	NEUTRINO CC 11MTH SUBSCRIPTION UPGPRM=ZC	$621.00	V	16%	$521.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-082	NEUTRINO CC 1YR SUBSCRIPTION UPGPRM=CB	$345.00	V	16%	$289.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-083	NEUTRINO CC 2YR SUBSCRIPTION UPGPRM=CB	$690.00	V	16%	$579.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-084	NEUTRINO CC 3YR SUBSCRIPTION UPGPRM=CB	$1,040.00	V	16%	$873.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-087	NEUTRINO CC 1MTH SUBSCRIPTION UPGPRM=CB	$29.00	V	16%	$24.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-088	NEUTRINO CC 2MTH SUBSCRIPTION UPGPRM=CB	$58.00	V	16%	$48.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-089	NEUTRINO CC 3MTH SUBSCRIPTION UPGPRM=CB	$86.00	V	16%	$72.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-090	NEUTRINO CC 4MTH SUBSCRIPTION UPGPRM=CB	$115.00	V	16%	$96.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-091	NEUTRINO CC 5MTH SUBSCRIPTION UPGPRM=CB	$144.00	V	16%	$120.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-092	NEUTRINO CC 6MTH SUBSCRIPTION UPGPRM=CB	$173.00	V	16%	$145.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-093	NEUTRINO CC 7MTH SUBSCRIPTION UPGPRM=CB	$201.00	V	16%	$168.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-094	NEUTRINO CC 8MTH SUBSCRIPTION UPGPRM=CB	$230.00	V	16%	$193.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-095	NEUTRINO CC 9MTH SUBSCRIPTION UPGPRM=CB	$259.00	V	16%	$217.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-096	NEUTRINO CC 10MTH SUBSCRIPTION UPGPRM=CB	$288.00	V	16%	$241.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-097	NEUTRINO CC 11MTH SUBSCRIPTION UPGPRM=CB	$316.00	V	16%	$265.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-098	NEUTRINO CC 1YR SUBSCRIPTION UPGENH=ZC	$665.00	V	16%	$558.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-099	NEUTRINO CC 2YR SUBSCRIPTION UPGENH=ZC	$1,330.00	V	16%	$1,117.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-100	NEUTRINO CC 3YR SUBSCRIPTION UPGENH=ZC	$2,000.00	V	16%	$1,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-103	NEUTRINO CC 1MTH SUBSCRIPTION UPGENH=ZC	$55.00	V	16%	$46.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-104	NEUTRINO CC 2MTH SUBSCRIPTION UPGENH=ZC	$110.83	V	16%	$93.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-105	NEUTRINO CC 3MTH SUBSCRIPTION UPGENH=ZC	$166.25	V	16%	$139.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-106	NEUTRINO CC 4MTH SUBSCRIPTION UPGENH=ZC	$221.67	V	16%	$186.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-107	NEUTRINO CC 5MTH SUBSCRIPTION UPGENH=ZC	$277.08	V	16%	$232.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-108	NEUTRINO CC 6MTH SUBSCRIPTION UPGENH=ZC	$332.50	V	16%	$279.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-109	NEUTRINO CC 7MTH SUBSCRIPTION UPGENH=ZC	$387.92	V	16%	$325.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-110	NEUTRINO CC 8MTH SUBSCRIPTION UPGENH=ZC	$443.33	V	16%	$372.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-111	NEUTRINO CC 9MTH SUBSCRIPTION UPGENH=ZC	$498.75	V	16%	$418.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-112	NEUTRINO CC 10MTH SUBSCRIPTION UPGENH=ZC	$554.17	V	16%	$465.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-113	NEUTRINO CC 11MTH SUBSCRIPTION UPGENH=ZC	$609.58	V	16%	$512.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-114	NEUTRINO CC 1YR SUBSCRIPTION UPGENH=CB	$339.00	V	16%	$284.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-115	NEUTRINO CC 2YR SUBSCRIPTION UPGENH=CB	$680.00	V	16%	$571.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-116	NEUTRINO CC 3YR SUBSCRIPTION UPGENH=CB	$1,020.00	V	16%	$856.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-119	NEUTRINO CC 1MTH SUBSCRIPTION UPGENH=CB	$28.00	V	16%	$23.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-120	NEUTRINO CC 2MTH SUBSCRIPTION UPGENH=CB	$57.00	V	16%	$47.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-121	NEUTRINO CC 3MTH SUBSCRIPTION UPGENH=CB	$85.00	V	16%	$71.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-122	NEUTRINO CC 4MTH SUBSCRIPTION UPGENH=CB	$113.00	V	16%	$94.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-123	NEUTRINO CC 5MTH SUBSCRIPTION UPGENH=CB	$141.00	V	16%	$118.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-124	NEUTRINO CC 6MTH SUBSCRIPTION UPGENH=CB	$170.00	V	16%	$142.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-125	NEUTRINO CC 7MTH SUBSCRIPTION UPGENH=CB	$198.00	V	16%	$166.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-126	NEUTRINO CC 8MTH SUBSCRIPTION UPGENH=CB	$226.00	V	16%	$189.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-127	NEUTRINO CC 9MTH SUBSCRIPTION UPGENH=CB	$254.00	V	16%	$213.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-128	NEUTRINO CC 10MTH SUBSCRIPTION UPGENH=CB	$283.00	V	16%	$237.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	SH-458-000-129	NEUTRINO CC 11MTH SUBSCRIPTION UPGENH=CB	$311.00	V	16%	$261.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VIPR-SITE-SP	EMC VIPR SP=CA	$0.00	V	16%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-104-592	RP/EX LOC REG CAP VPLEX (0-14TB) =CA	$1,850.00	VPLEX	34%	$1,221.00	$333.00	$0.00	$0.00	$0.00	$0.00	$333.00
5	456-104-593	RP/EX LOC REG CAP VPLEX (15-25TB) =CA	$1,795.00	VPLEX	34%	$1,184.70	$323.10	$0.00	$0.00	$0.00	$0.00	$323.10
5	456-104-594	RP/EX LOC REG CAP VPLEX (26-40TB) =CA	$1,740.00	VPLEX	34%	$1,148.40	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-104-595	RP/EX LOC REG CAP VPLEX (41-60TB) =CA	$1,690.00	VPLEX	34%	$1,115.40	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-104-596	RP/EX LOC REG CAP VPLEX (61-100TB)=CA	$1,640.00	VPLEX	34%	$1,082.40	$295.20	$0.00	$0.00	$0.00	$0.00	$295.20
5	456-104-597	RP/EX LOC REG CAP VPLEX (101-150TB) =CA	$1,590.00	VPLEX	34%	$1,049.40	$286.20	$0.00	$0.00	$0.00	$0.00	$286.20
5	456-104-598	RP/EX LOC REG CAP VPLEX (151-250TB) =CA	$1,540.00	VPLEX	34%	$1,016.40	$277.20	$0.00	$0.00	$0.00	$0.00	$277.20
5	456-104-599	RP/EX LOC REG CAP - VPLEX (251-400TB)=CA	$1,500.00	VPLEX	34%	$990.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-104-600	RP/EX LOC REG CAP VPLEX (401-600TB) =CA	$1,410.00	VPLEX	34%	$930.60	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-104-601	RP/EX LOC REG CAP VPLEX (601-1000TB) =CA	$1,185.00	VPLEX	34%	$782.10	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-104-602	RP/EX LOC REG CAP T11 VPLEX (1001TB+)=CA	$870.00	VPLEX	34%	$574.20	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-104-603	RP/EX REM REG CAP VPLEX (0-14TB) =CA	$3,010.00	VPLEX	34%	$1,986.60	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	456-104-604	RP/EX REM REG CAP VPLEX (15-25TB) =CA	$2,750.00	VPLEX	34%	$1,815.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-605	RP/EX REM REG CAP VPLEX (26-40TB) =CA	$2,515.00	VPLEX	34%	$1,659.90	$452.70	$0.00	$0.00	$0.00	$0.00	$452.70
5	456-104-606	RP/EX REM REG CAP VPLEX (41-60TB) =CA	$2,315.00	VPLEX	34%	$1,527.90	$416.70	$0.00	$0.00	$0.00	$0.00	$416.70
5	456-104-607	RP/EX REM REG CAP VPLEX (61-100TB) =CA	$2,080.00	VPLEX	34%	$1,372.80	$374.40	$0.00	$0.00	$0.00	$0.00	$374.40
5	456-104-608	RP/EX REM REG CAP VPLEX (101-150TB) =CA	$1,950.00	VPLEX	34%	$1,287.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00
5	456-104-609	RP/EX REM REG CAP VPLEX (151-250TB) =CA	$1,925.00	VPLEX	34%	$1,270.50	$346.50	$0.00	$0.00	$0.00	$0.00	$346.50
5	456-104-610	RP/EX REM REG CAP VPLEX (251-400TB) =CA	$1,800.00	VPLEX	34%	$1,188.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-104-611	RP/EX REM REG CAP VPLEX (401-600TB) =CA	$1,700.00	VPLEX	34%	$1,122.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-104-612	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	$1,428.00	VPLEX	34%	$942.48	$257.04	$0.00	$0.00	$0.00	$0.00	$257.04
5	456-104-613	RP/EX REM REG CAP VPLEX (1001TB+) =CA	$1,050.00	VPLEX	34%	$693.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-104-953	RP-EX Local for VPLEX Large Capacity =IC	$709,300.00	VPLEX	34%	$468,138.00	$127,674.00	$0.00	$0.00	$0.00	$0.00	$127,674.00
5	456-104-956	RP-EX Remote for VPLEX Large Capacity=IC	$1,296,070.00	VPLEX	34%	$855,406.20	$233,292.60	$0.00	$0.00	$0.00	$0.00	$233,292.60
5	456-106-490	EMC Storage Analytics for VPLEX =IC	$0.00	VPLEX	34%	$0.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	456-106-583	VPLEX GEOSYNCHRONY for Large Capacity=IC	$401,390.00	VPLEX	34%	$264,917.40	$28,097.30	$0.00	$0.00	$0.00	$0.00	$28,097.30
5	456-106-584	VPLEX LOCAL for Large Capacity =IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-585	VPLEX METRO for Large Capacity=IC	$1,207,530.00	VPLEX	34%	$796,969.80	$217,355.40	$0.00	$0.00	$0.00	$0.00	$217,355.40
5	456-106-611	VPLEX GeoSynchrony Base (incl. 10TB)=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-613	VPLEX Local Base (incl. 10TB) =CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-106-615	VPLEX Metro Base New License =CA	$0.00	VPLEX	34%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-106-617	VPLEX Geo Base New License =CA	$0.00	VPLEX	34%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-106-619	VPLEX BASE VNX5100 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-106-620	VPLEX METRO VNX5100 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-106-621	VPLEX BASE VNX5300 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-106-622	VPLEX METRO VNX5300 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-106-623	VPLEX BASE VNX5500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$7,563.60	$0.00	$0.00	$0.00	$0.00	$7,563.60
5	456-106-624	VPLEX METRO VNX5500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$18,219.60	$0.00	$0.00	$0.00	$0.00	$18,219.60
5	456-106-625	VPLEX BASE VNX5700 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$11,001.60	$0.00	$0.00	$0.00	$0.00	$11,001.60
5	456-106-626	VPLEX METRO VNX5700 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$25,095.60	$0.00	$0.00	$0.00	$0.00	$25,095.60
5	456-106-627	VPLEX BASE VNX7500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$17,188.20	$0.00	$0.00	$0.00	$0.00	$17,188.20
5	456-106-628	VPLEX METRO VNX7500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$34,378.20	$0.00	$0.00	$0.00	$0.00	$34,378.20
5	456-106-629	VPLEX BASE VNX5200 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,259.60	$0.00	$0.00	$0.00	$0.00	$5,259.60
5	456-106-630	VPLEX METRO VNX5200 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,778.80	$0.00	$0.00	$0.00	$0.00	$15,778.80
5	456-106-631	VPLEX BASE VNX5400 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$6,498.00	$0.00	$0.00	$0.00	$0.00	$6,498.00
5	456-106-632	VPLEX METRO VNX5400 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$19,490.40	$0.00	$0.00	$0.00	$0.00	$19,490.40
5	456-106-633	VPLEX BASE VNX5600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$10,816.20	$0.00	$0.00	$0.00	$0.00	$10,816.20
5	456-106-634	VPLEX METRO VNX5600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-106-635	VPLEX BASE VNX5800 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$13,642.20	$0.00	$0.00	$0.00	$0.00	$13,642.20
5	456-106-636	VPLEX METRO VNX5800 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-106-637	VPLEX BASE VNX7600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$19,594.80	$0.00	$0.00	$0.00	$0.00	$19,594.80
5	456-106-638	VPLEX METRO VNX7600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$39,191.40	$0.00	$0.00	$0.00	$0.00	$39,191.40
5	456-106-639	VPLEX BASE VNX8000 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$29,736.00	$0.00	$0.00	$0.00	$0.00	$29,736.00
5	456-106-640	VPLEX METRO VNX8000 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$59,473.80	$0.00	$0.00	$0.00	$0.00	$59,473.80
5	456-106-641	VPLEX Local License for 20TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$4,339.30	$0.00	$0.00	$0.00	$0.00	$4,339.30
5	456-106-642	VPLEX Metro License for 20TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$30,203.10	$0.00	$0.00	$0.00	$0.00	$30,203.10
5	456-106-643	VPLEX Local License for 10TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$2,546.25	$0.00	$0.00	$0.00	$0.00	$2,546.25
5	456-106-644	VPLEX Metro License for 10TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$17,716.50	$0.00	$0.00	$0.00	$0.00	$17,716.50
5	456-107-822	VPLEX Base VNX5100 Frame Based LIC=IC	$28,650.00	VPLEX	34%	$18,909.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-107-823	VPLEX Base VNX5300 Frame Based LIC=IC	$28,650.00	VPLEX	34%	$18,909.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-107-824	VPLEX Base VNX5500 Frame Based LIC=IC	$42,020.00	VPLEX	34%	$27,733.20	$7,563.60	$0.00	$0.00	$0.00	$0.00	$7,563.60
5	456-107-825	VPLEX Base VNX5700 Frame Based LIC=IC	$61,120.00	VPLEX	34%	$40,339.20	$11,001.60	$0.00	$0.00	$0.00	$0.00	$11,001.60
5	456-107-826	VPLEX Base VNX7500 Frame Based LIC=IC	$95,490.00	VPLEX	34%	$63,023.40	$17,188.20	$0.00	$0.00	$0.00	$0.00	$17,188.20
5	456-107-827	VPLEX Base VNX5200 Frame Based LIC=IC	$16,070.00	VPLEX	34%	$10,606.20	$2,892.60	$0.00	$0.00	$0.00	$0.00	$2,892.60
5	456-107-828	VPLEX Base VNX5400 Frame Based LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-107-829	VPLEX Base VNX5600 Frame Based LIC=IC	$30,290.00	VPLEX	34%	$19,991.40	$5,452.20	$0.00	$0.00	$0.00	$0.00	$5,452.20
5	456-107-830	VPLEX Base VNX5800 Frame Based LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-107-831	VPLEX Base VNX7600 Frame Based LIC=IC	$59,980.00	VPLEX	34%	$39,586.80	$10,796.40	$0.00	$0.00	$0.00	$0.00	$10,796.40
5	456-107-832	VPLEX Base VNX8000 Frame Based LIC=IC	$107,710.00	VPLEX	34%	$71,088.60	$19,387.80	$0.00	$0.00	$0.00	$0.00	$19,387.80
5	456-107-833	VPLEX Base VNX-F5000 Frame Base Lisc=IC	$33,660.00	VPLEX	34%	$22,215.60	$6,058.80	$0.00	$0.00	$0.00	$0.00	$6,058.80
5	456-107-834	VPLEX Base VNX-F7000 Frame Base Lisc=IC	$112,205.00	VPLEX	34%	$74,055.30	$20,196.90	$0.00	$0.00	$0.00	$0.00	$20,196.90
5	456-107-835	VPLEX Metro VNX5100 Frame Based LIC=IC	$85,940.00	VPLEX	34%	$56,720.40	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-107-836	VPLEX Metro VNX5300 Frame Based LIC=IC	$85,940.00	VPLEX	34%	$56,720.40	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-107-837	VPLEX Metro VNX5500 Frame Based LIC=IC	$101,220.00	VPLEX	34%	$66,805.20	$18,219.60	$0.00	$0.00	$0.00	$0.00	$18,219.60
5	456-107-838	VPLEX Metro VNX5700 Frame Based LIC=IC	$139,420.00	VPLEX	34%	$92,017.20	$25,095.60	$0.00	$0.00	$0.00	$0.00	$25,095.60
5	456-107-839	VPLEX Metro VNX7500 Frame Based LIC=IC	$190,990.00	VPLEX	34%	$126,053.40	$34,378.20	$0.00	$0.00	$0.00	$0.00	$34,378.20
5	456-107-840	VPLEX Metro VNX5200 Frame Based LIC=IC	$43,830.00	VPLEX	34%	$28,927.80	$7,889.40	$0.00	$0.00	$0.00	$0.00	$7,889.40
5	456-107-841	VPLEX Metro VNX5400 Frame Based LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-107-842	VPLEX Metro VNX5600 Frame Based LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-107-843	VPLEX Metro VNX5800 Frame Based LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-107-844	VPLEX Metro VNX7600 Frame Based LIC=IC	$217,730.00	VPLEX	34%	$143,701.80	$39,191.40	$0.00	$0.00	$0.00	$0.00	$39,191.40
5	456-107-845	VPLEX Metro VNX8000 Frame Based LIC=IC	$330,410.00	VPLEX	34%	$218,070.60	$59,473.80	$0.00	$0.00	$0.00	$0.00	$59,473.80
5	456-107-846	VPLEX Metro VNX-F5000 Frame Base LIC=IC	$99,020.00	VPLEX	34%	$65,353.20	$17,823.60	$0.00	$0.00	$0.00	$0.00	$17,823.60
5	456-107-847	VPLEX Metro VNX-F7000 Frame Base LIC=IC	$272,825.00	VPLEX	34%	$180,064.50	$49,108.50	$0.00	$0.00	$0.00	$0.00	$49,108.50
5	456-107-848	VPLEX 180 Day Migration LIC=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-849	VPLEX GEOSYNCHRONY BASE INCL 10TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-850	VPLEX GEOSYNCHRONY 1TB 11-14TB=CA	$2,235.00	VPLEX	34%	$1,475.10	$156.45	$0.00	$0.00	$0.00	$0.00	$156.45
5	456-107-851	VPLEX GEOSYNCHRONY 1TB 15-25TB=CA	$2,010.00	VPLEX	34%	$1,326.60	$140.70	$0.00	$0.00	$0.00	$0.00	$140.70
5	456-107-852	VPLEX GEOSYNCHRONY 1TB 26-40TB=CA	$1,710.00	VPLEX	34%	$1,128.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-107-853	VPLEX GEOSYNCHRONY 1TB 41-60TB=CA	$1,450.00	VPLEX	34%	$957.00	$101.50	$0.00	$0.00	$0.00	$0.00	$101.50
5	456-107-854	VPLEX GEOSYNCHRONY 1TB 61-100TB=CA	$1,305.00	VPLEX	34%	$861.30	$91.35	$0.00	$0.00	$0.00	$0.00	$91.35
5	456-107-855	VPLEX GEOSYNCHRONY 1TB 101-150TB=CA	$1,110.00	VPLEX	34%	$732.60	$77.70	$0.00	$0.00	$0.00	$0.00	$77.70
5	456-107-856	VPLEX GEOSYNCHRONY 1TB 151-250TB=CA	$910.00	VPLEX	34%	$600.60	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-857	VPLEX GEOSYNCHRONY 1TB 251-400TB=CA	$760.00	VPLEX	34%	$501.60	$53.20	$0.00	$0.00	$0.00	$0.00	$53.20
5	456-107-858	VPLEX GEOSYNCHRONY 1TB 401-600TB=CA	$645.00	VPLEX	34%	$425.70	$45.15	$0.00	$0.00	$0.00	$0.00	$45.15
5	456-107-859	VPLEX GEOSYNCHRONY 1TB 601-1000 TB=CA	$550.00	VPLEX	34%	$363.00	$38.50	$0.00	$0.00	$0.00	$0.00	$38.50
5	456-107-860	VPLEX GEOSYNCHRONY 1TB 1001+ TB=CA	$505.00	VPLEX	34%	$333.30	$35.35	$0.00	$0.00	$0.00	$0.00	$35.35
5	456-107-861	VPLEX LOCAL BASE INCL 10 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-862	VPLEX LOCAL 1TB 11-14 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-863	VPLEX LOCAL 1TB 15-25 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-864	VPLEX LOCAL 1TB 26-40 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-865	VPLEX LOCAL 1TB 41-60 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-866	VPLEX LOCAL 1TB 61-100 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-867	VPLEX LOCAL 1TB 101-150 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-868	VPLEX LOCAL 1TB 151-250 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-869	VPLEX LOCAL 1TB 251-400 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-870	VPLEX LOCAL 1TB 401-600 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-871	VPLEX LOCAL 1TB 601-1000 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-872	VPLEX LOCAL 1TB 1001+ TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-873	VPLEX METRO BASE NEW LICENSE=CA	$9,000.00	VPLEX	34%	$5,940.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-107-874	VPLEX METRO 0-14 TB=CA	$5,850.00	VPLEX	34%	$3,861.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	456-107-875	VPLEX METRO 15-25 TB=CA	$5,468.00	VPLEX	34%	$3,608.88	$984.24	$0.00	$0.00	$0.00	$0.00	$984.24
5	456-107-876	VPLEX METRO 26-40 TB=CA	$5,085.00	VPLEX	34%	$3,356.10	$915.30	$0.00	$0.00	$0.00	$0.00	$915.30
5	456-107-877	VPLEX METRO 41-60 TB=CA	$4,729.00	VPLEX	34%	$3,121.14	$851.22	$0.00	$0.00	$0.00	$0.00	$851.22
5	456-107-878	VPLEX METRO 61-100 TB=CA	$4,256.00	VPLEX	34%	$2,808.96	$766.08	$0.00	$0.00	$0.00	$0.00	$766.08
5	456-107-879	VPLEX METRO 101-150 TB=CA	$2,880.00	VPLEX	34%	$1,900.80	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	456-107-880	VPLEX METRO 151-250 TB=CA	$2,300.00	VPLEX	34%	$1,518.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	456-107-881	VPLEX METRO 251-400 TB=CA	$2,070.00	VPLEX	34%	$1,366.20	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-107-882	VPLEX METRO 401-600 TB=CA	$1,865.00	VPLEX	34%	$1,230.90	$335.70	$0.00	$0.00	$0.00	$0.00	$335.70
5	456-107-883	VPLEX METRO 601-1000 TB=CA	$1,680.00	VPLEX	34%	$1,108.80	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-884	VPLEX METRO 1001+ TB=CA	$1,595.00	VPLEX	34%	$1,052.70	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	456-107-885	VPLEX GEO BASE NEW LICENSE=CA	$9,000.00	VPLEX	34%	$5,940.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-107-886	VPLEX GEO 0-14 TB=CA	$5,850.00	VPLEX	34%	$3,861.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	456-107-887	VPLEX GEO 15-25 TB=CA	$5,468.00	VPLEX	34%	$3,608.88	$984.24	$0.00	$0.00	$0.00	$0.00	$984.24
5	456-107-888	VPLEX GEO 26-40 TB=CA	$5,085.00	VPLEX	34%	$3,356.10	$915.30	$0.00	$0.00	$0.00	$0.00	$915.30
5	456-107-889	VPLEX GEO 41-60 TB=CA	$4,729.00	VPLEX	34%	$3,121.14	$851.22	$0.00	$0.00	$0.00	$0.00	$851.22
5	456-107-890	VPLEX GEO 61-100 TB=CA	$4,256.00	VPLEX	34%	$2,808.96	$766.08	$0.00	$0.00	$0.00	$0.00	$766.08
5	456-107-891	VPLEX GEO 101-150 TB=CA	$2,880.00	VPLEX	34%	$1,900.80	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	456-107-892	VPLEX GEO 151-250 TB=CA	$2,300.00	VPLEX	34%	$1,518.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	456-107-893	VPLEX GEO 251-400 TB=CA	$2,070.00	VPLEX	34%	$1,366.20	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-107-894	VPLEX GEO 401-600 TB=CA	$1,865.00	VPLEX	34%	$1,230.90	$335.70	$0.00	$0.00	$0.00	$0.00	$335.70
5	456-107-895	VPLEX GEO 601-1000 TB=CA	$1,680.00	VPLEX	34%	$1,108.80	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-107-896	VPLEX GEO 1001+ TB=CA	$1,595.00	VPLEX	34%	$1,052.70	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	456-107-897	VPLEX GEOSYNCHRONY CAPACITY UPGRADE=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-898	VPLEX LOCAL CAPACITY UPGRADE=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-899	VPLEX METRO UPG LICENSE=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-900	VPLEX GEO UPG LICENSE=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-901	VPLEX GEOSYNCHRONY BASE 1YR INCL 10TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-902	VPLEX GEOSYNCHRONY 1TB 1YR 11-14TB=CA	$0.00	VPLEX	34%	$0.00	$68.95	$0.00	$0.00	$0.00	$0.00	$68.95
5	456-107-903	VPLEX GEOSYNCHRONY 1TB 1YR 15-25TB=CA	$0.00	VPLEX	34%	$0.00	$61.95	$0.00	$0.00	$0.00	$0.00	$61.95
5	456-107-904	VPLEX GEOSYNCHRONY 1TB 1YR 26-40TB=CA	$0.00	VPLEX	34%	$0.00	$52.50	$0.00	$0.00	$0.00	$0.00	$52.50
5	456-107-905	VPLEX GEOSYNCHRONY 1TB 1YR 41-60TB=CA	$0.00	VPLEX	34%	$0.00	$44.80	$0.00	$0.00	$0.00	$0.00	$44.80
5	456-107-906	VPLEX GEOSYNCHRONY 1TB 1YR 61-100TB=CA	$0.00	VPLEX	34%	$0.00	$40.25	$0.00	$0.00	$0.00	$0.00	$40.25
5	456-107-907	VPLEX GEOSYNCHRONY 1TB 1YR 101-150TB=CA	$0.00	VPLEX	34%	$0.00	$34.30	$0.00	$0.00	$0.00	$0.00	$34.30
5	456-107-908	VPLEX GEOSYNCHRONY 1TB 1YR 151-250TB=CA	$0.00	VPLEX	34%	$0.00	$28.00	$0.00	$0.00	$0.00	$0.00	$28.00
5	456-107-909	VPLEX GEOSYNCHRONY 1TB 1YR 251-400TB=CA	$0.00	VPLEX	34%	$0.00	$23.45	$0.00	$0.00	$0.00	$0.00	$23.45
5	456-107-910	VPLEX GEOSYNCHRONY 1TB 1YR 401-600TB=CA	$0.00	VPLEX	34%	$0.00	$19.95	$0.00	$0.00	$0.00	$0.00	$19.95
5	456-107-911	VPLEX GEOSYNCHRONY 1TB 1YR 601-1000TB=CA	$0.00	VPLEX	34%	$0.00	$16.80	$0.00	$0.00	$0.00	$0.00	$16.80
5	456-107-912	VPLEX GEOSYNCHRONY 1TB 1YR 1001+ TB=CA	$0.00	VPLEX	34%	$0.00	$15.75	$0.00	$0.00	$0.00	$0.00	$15.75
5	456-107-913	VPLEX LOCAL BASE 1YR INCL 10 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-914	VPLEX LOCAL 1TB 1YR 11-14 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-915	VPLEX LOCAL 1TB 1YR 15-25 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-916	VPLEX LOCAL 1TB 1YR 26-40 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-917	VPLEX LOCAL 1TB 1YR 41-60 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-918	VPLEX LOCAL 1TB 1YR 61-100 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-919	VPLEX LOCAL 1TB 1YR 101-150 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-920	VPLEX LOCAL 1TB 1YR 151-250 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-921	VPLEX LOCAL 1TB 1YR 251-400 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-922	VPLEX LOCAL 1TB 1YR 401-600 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-923	VPLEX LOCAL 1TB 1YR 601-1000 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-924	VPLEX LOCAL 1TB 1YR 1001+ TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-925	VPLEX METRO 1 YR. BASE NEW LICENSE=CA	$0.00	VPLEX	34%	$0.00	$712.80	$0.00	$0.00	$0.00	$0.00	$712.80
5	456-107-926	VPLEX METRO 1 YR. 0-14 TB=CA	$0.00	VPLEX	34%	$0.00	$463.32	$0.00	$0.00	$0.00	$0.00	$463.32
5	456-107-927	VPLEX METRO 1 YR. 15-25 TB=CA	$0.00	VPLEX	34%	$0.00	$433.08	$0.00	$0.00	$0.00	$0.00	$433.08
5	456-107-928	VPLEX METRO 1 YR. 26-40 TB=CA	$0.00	VPLEX	34%	$0.00	$402.66	$0.00	$0.00	$0.00	$0.00	$402.66
5	456-107-929	VPLEX METRO 1 YR. 41-60 TB=CA	$0.00	VPLEX	34%	$0.00	$374.58	$0.00	$0.00	$0.00	$0.00	$374.58
5	456-107-930	VPLEX METRO 1 YR. 61-100 TB=CA	$0.00	VPLEX	34%	$0.00	$337.14	$0.00	$0.00	$0.00	$0.00	$337.14
5	456-107-931	VPLEX METRO 1 YR. 101-150 TB=CA	$0.00	VPLEX	34%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-932	VPLEX METRO 1 YR. 151-250 TB=CA	$0.00	VPLEX	34%	$0.00	$182.70	$0.00	$0.00	$0.00	$0.00	$182.70
5	456-107-933	VPLEX METRO 1 YR. 251-400 TB=CA	$0.00	VPLEX	34%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	456-107-934	VPLEX METRO 1 YR. 401-600 TB=CA	$0.00	VPLEX	34%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	456-107-935	VPLEX METRO 1 YR. 601-1000 TB=CA	$0.00	VPLEX	34%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-107-936	VPLEX METRO 1 YR. 1001+ TB=CA	$0.00	VPLEX	34%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-937	VPLEX GEO 1 YR. BASE NEW LICENSE=CA	$3,960.00	VPLEX	34%	$2,613.60	$712.80	$0.00	$0.00	$0.00	$0.00	$712.80
5	456-107-938	VPLEX GEO 1 YR. 0-14 TB=CA	$2,574.00	VPLEX	34%	$1,698.84	$463.32	$0.00	$0.00	$0.00	$0.00	$463.32
5	456-107-939	VPLEX GEO 1 YR. 15-25 TB=CA	$2,406.00	VPLEX	34%	$1,587.96	$433.08	$0.00	$0.00	$0.00	$0.00	$433.08
5	456-107-940	VPLEX GEO 1 YR. 26-40 TB=CA	$2,237.00	VPLEX	34%	$1,476.42	$402.66	$0.00	$0.00	$0.00	$0.00	$402.66
5	456-107-941	VPLEX GEO 1 YR. 41-60 TB=CA	$2,081.00	VPLEX	34%	$1,373.46	$374.58	$0.00	$0.00	$0.00	$0.00	$374.58
5	456-107-942	VPLEX GEO 1 YR. 61-100 TB=CA	$1,873.00	VPLEX	34%	$1,236.18	$337.14	$0.00	$0.00	$0.00	$0.00	$337.14
5	456-107-943	VPLEX GEO 1 YR. 101-150 TB=CA	$1,265.00	VPLEX	34%	$834.90	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	456-107-944	VPLEX GEO 1 YR. 151-250 TB=CA	$1,015.00	VPLEX	34%	$669.90	$182.70	$0.00	$0.00	$0.00	$0.00	$182.70
5	456-107-945	VPLEX GEO 1 YR. 251-400 TB=CA	$910.00	VPLEX	34%	$600.60	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	456-107-946	VPLEX GEO 1 YR. 401-600 TB=CA	$820.00	VPLEX	34%	$541.20	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	456-107-947	VPLEX GEO 1 YR. 601-1000 TB=CA	$740.00	VPLEX	34%	$488.40	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	456-107-948	VPLEX GEO 1 YR. 1001+ TB=CA	$876.00	VPLEX	34%	$578.16	$157.68	$0.00	$0.00	$0.00	$0.00	$157.68
5	456-107-949	VPLEX Local License for 10TB X-Brick=ID	$36,375.00	VPLEX	34%	$24,007.50	$2,546.25	$0.00	$0.00	$0.00	$0.00	$2,546.25
5	456-107-950	VPLEX Local License for 20TB X-Brick=ID	$61,990.00	VPLEX	34%	$40,913.40	$4,339.30	$0.00	$0.00	$0.00	$0.00	$4,339.30
5	456-107-951	VPLEX Local License for 5TB X-Brick=ID	$24,500.00	VPLEX	34%	$16,170.00	$1,715.00	$0.00	$0.00	$0.00	$0.00	$1,715.00
5	456-107-952	VPLEX Metro License for 10TB X-Brick=ID	$98,425.00	VPLEX	34%	$64,960.50	$17,716.50	$0.00	$0.00	$0.00	$0.00	$17,716.50
5	456-107-953	VPLEX Metro License for 20TB X-Brick=ID	$167,795.00	VPLEX	34%	$110,744.70	$30,203.10	$0.00	$0.00	$0.00	$0.00	$30,203.10
5	456-107-954	VPLEX Metro License for 5TB X-Brick=ID	$66,295.00	VPLEX	34%	$43,754.70	$11,933.10	$0.00	$0.00	$0.00	$0.00	$11,933.10
5	456-107-955	VPLEX Local 5TB X-Brick Upgrade=ID	$15,750.00	VPLEX	34%	$10,395.00	$1,102.50	$0.00	$0.00	$0.00	$0.00	$1,102.50
5	456-107-956	VPLEX Metro 5TB X-Brick Upgrade=ID	$42,620.00	VPLEX	34%	$28,129.20	$7,671.60	$0.00	$0.00	$0.00	$0.00	$7,671.60
5	456-107-957	VPLEX Local License for 40TB X-Brick=ID	$98,515.00	VPLEX	34%	$65,019.90	$6,896.05	$0.00	$0.00	$0.00	$0.00	$6,896.05
5	456-107-958	VPLEX Metro License for 40TB X-Brick=ID	$266,670.00	VPLEX	34%	$176,002.20	$48,000.60	$0.00	$0.00	$0.00	$0.00	$48,000.60
5	456-107-959	VPLEX Splitter for VMAX3 = IC	$26,500.00	VPLEX	34%	$17,490.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	456-107-960	VPLEX 1-1 CA VNX5200 Frame TF LIC=IC	$35,000.00	VPLEX	34%	$23,100.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-107-961	VPLEX 1-1 CA VNX5400 Frame TF LIC=IC	$50,500.00	VPLEX	34%	$33,330.00	$9,090.00	$0.00	$0.00	$0.00	$0.00	$9,090.00
5	456-107-962	VPLEX 1-1 CA VNX5600 Frame TF LIC=IC	$112,600.00	VPLEX	34%	$74,316.00	$20,268.00	$0.00	$0.00	$0.00	$0.00	$20,268.00
5	456-107-963	VPLEX 1-1 CA VNX5800 Frame TF LIC=IC	$161,600.00	VPLEX	34%	$106,656.00	$29,088.00	$0.00	$0.00	$0.00	$0.00	$29,088.00
5	456-108-135	RP/EX LOC BASE FOR VPLEX LIC=IC	$27,000.00	VPLEX	34%	$17,820.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-108-136	RP/EX REM BASE FOR VPLEX LIC=IC	$27,000.00	VPLEX	34%	$17,820.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-109-470	VPLEX V6 Base VNX5100 Frame Base LIC=IC	$28,650.00	VPLEX	34%	$18,909.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-109-471	VPLEX V6 Base VNX5300 Frame Base LIC=IC	$28,650.00	VPLEX	34%	$18,909.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	456-109-472	VPLEX V6 Base VNX5500 Frame Base LIC=IC	$42,020.00	VPLEX	34%	$27,733.20	$7,563.60	$0.00	$0.00	$0.00	$0.00	$7,563.60
5	456-109-473	VPLEX V6 Base VNX5700 Frame Base LIC=IC	$61,120.00	VPLEX	34%	$40,339.20	$11,001.60	$0.00	$0.00	$0.00	$0.00	$11,001.60
5	456-109-474	VPLEX V6 Base VNX7500 Frame Base LIC=IC	$95,490.00	VPLEX	34%	$63,023.40	$17,188.20	$0.00	$0.00	$0.00	$0.00	$17,188.20
5	456-109-475	VPLEX V6 Base VNX5200 Frame Base LIC=IC	$16,070.00	VPLEX	34%	$10,606.20	$2,892.60	$0.00	$0.00	$0.00	$0.00	$2,892.60
5	456-109-476	VPLEX V6 Base VNX5400 Frame Base LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-109-477	VPLEX V6 Base VNX5600 Frame Base LIC=IC	$30,290.00	VPLEX	34%	$19,991.40	$5,452.20	$0.00	$0.00	$0.00	$0.00	$5,452.20
5	456-109-478	VPLEX V6 Base VNX5800 Frame Base LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-109-479	VPLEX V6 Base VNX7600 Frame Base LIC=IC	$59,980.00	VPLEX	34%	$39,586.80	$10,796.40	$0.00	$0.00	$0.00	$0.00	$10,796.40
5	456-109-480	VPLEX V6 Base VNX8000 Frame Base LIC=IC	$107,710.00	VPLEX	34%	$71,088.60	$19,387.80	$0.00	$0.00	$0.00	$0.00	$19,387.80
5	456-109-481	VPLEX V6 Base VNXF5000 Frame Base LIC=IC	$33,660.00	VPLEX	34%	$22,215.60	$6,058.80	$0.00	$0.00	$0.00	$0.00	$6,058.80
5	456-109-482	VPLEX V6 Base VNXF7000 Frame Base LIC=IC	$112,205.00	VPLEX	34%	$74,055.30	$20,196.90	$0.00	$0.00	$0.00	$0.00	$20,196.90
5	456-109-483	VPLEX V6 Metro VNX5100 Frame Base LIC=IC	$85,940.00	VPLEX	34%	$56,720.40	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-109-484	VPLEX V6 Metro VNX5300 Frame Base LIC=IC	$85,940.00	VPLEX	34%	$56,720.40	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	456-109-485	VPLEX V6 Metro VNX5500 Frame Base LIC=IC	$101,220.00	VPLEX	34%	$66,805.20	$18,219.60	$0.00	$0.00	$0.00	$0.00	$18,219.60
5	456-109-486	VPLEX V6 Metro VNX5700 Frame Base LIC=IC	$139,420.00	VPLEX	34%	$92,017.20	$25,095.60	$0.00	$0.00	$0.00	$0.00	$25,095.60
5	456-109-487	VPLEX V6 Metro VNX7500 Frame Base LIC=IC	$190,990.00	VPLEX	34%	$126,053.40	$34,378.20	$0.00	$0.00	$0.00	$0.00	$34,378.20
5	456-109-488	VPLEX V6 Metro VNX5200 Frame Base LIC=IC	$43,830.00	VPLEX	34%	$28,927.80	$7,889.40	$0.00	$0.00	$0.00	$0.00	$7,889.40
5	456-109-489	VPLEX V6 Metro VNX5400 Frame Base LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-109-490	VPLEX V6 Metro VNX5600 Frame Base LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-109-491	VPLEX V6 Metro VNX5800 Frame Base LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-109-492	VPLEX V6 Metro VNX7600 Frame Base LIC=IC	$217,730.00	VPLEX	34%	$143,701.80	$39,191.40	$0.00	$0.00	$0.00	$0.00	$39,191.40
5	456-109-493	VPLEX V6 Metro VNX8000 Frame Base LIC=IC	$330,410.00	VPLEX	34%	$218,070.60	$59,473.80	$0.00	$0.00	$0.00	$0.00	$59,473.80
5	456-109-494	VPLEX V6 Metro VNXF5000 Frame LIC=IC	$99,020.00	VPLEX	34%	$65,353.20	$17,823.60	$0.00	$0.00	$0.00	$0.00	$17,823.60
5	456-109-495	VPLEX V6 Metro VNXF7000 Frame LIC=IC	$272,825.00	VPLEX	34%	$180,064.50	$49,108.50	$0.00	$0.00	$0.00	$0.00	$49,108.50
5	456-109-496	VPLEX V6 180 Day Migration LIC=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-497	VPLEX V6 GEOSYNCHRONY BASE INCL 10TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-498	VPLEX V6 GEOSYNCHRONY 1TB 11-14TB=CA	$2,235.00	VPLEX	34%	$1,475.10	$156.45	$0.00	$0.00	$0.00	$0.00	$156.45
5	456-109-499	VPLEX V6 GEOSYNCHRONY 1TB 15-25TB=CA	$2,010.00	VPLEX	34%	$1,326.60	$140.70	$0.00	$0.00	$0.00	$0.00	$140.70
5	456-109-500	VPLEX V6 GEOSYNCHRONY 1TB 26-40TB=CA	$1,710.00	VPLEX	34%	$1,128.60	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	456-109-501	VPLEX V6 GEOSYNCHRONY 1TB 41-60TB=CA	$1,450.00	VPLEX	34%	$957.00	$101.50	$0.00	$0.00	$0.00	$0.00	$101.50
5	456-109-502	VPLEX V6 GEOSYNCHRONY 1TB 61-100TB=CA	$1,305.00	VPLEX	34%	$861.30	$91.35	$0.00	$0.00	$0.00	$0.00	$91.35
5	456-109-503	VPLEX V6 GEOSYNCHRONY 1TB 101-150TB=CA	$1,110.00	VPLEX	34%	$732.60	$77.70	$0.00	$0.00	$0.00	$0.00	$77.70
5	456-109-504	VPLEX V6 GEOSYNCHRONY 1TB 151-250TB=CA	$910.00	VPLEX	34%	$600.60	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	456-109-505	VPLEX V6 GEOSYNCHRONY 1TB 251-400TB=CA	$760.00	VPLEX	34%	$501.60	$53.20	$0.00	$0.00	$0.00	$0.00	$53.20
5	456-109-506	VPLEX V6 GEOSYNCHRONY 1TB 401-600TB=CA	$645.00	VPLEX	34%	$425.70	$45.15	$0.00	$0.00	$0.00	$0.00	$45.15
5	456-109-507	VPLEX V6 GEOSYNCHRONY 1TB 601-1000 TB=CA	$550.00	VPLEX	34%	$363.00	$38.50	$0.00	$0.00	$0.00	$0.00	$38.50
5	456-109-508	VPLEX V6 GEOSYNCHRONY 1TB 1001+ TB=CA	$505.00	VPLEX	34%	$333.30	$35.35	$0.00	$0.00	$0.00	$0.00	$35.35
5	456-109-509	VPLEX V6 LOCAL BASE INCL 10 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-510	VPLEX V6 LOCAL 1TB 11-14 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-511	VPLEX V6 LOCAL 1TB 15-25 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-512	VPLEX V6 LOCAL 1TB 26-40 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-513	VPLEX V6 LOCAL 1TB 41-60 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-514	VPLEX V6 LOCAL 1TB 61-100 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-515	VPLEX V6 LOCAL 1TB 101-150 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-516	VPLEX V6 LOCAL 1TB 151-250 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-517	VPLEX V6 LOCAL 1TB 251-400 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-518	VPLEX V6 LOCAL 1TB 401-600 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-519	VPLEX V6 LOCAL 1TB 601-1000 TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-520	VPLEX V6 LOCAL 1TB 1001+ TB=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-521	VPLEX V6 METRO BASE NEW LICENSE=CA	$9,000.00	VPLEX	34%	$5,940.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	456-109-522	VPLEX V6 METRO 0-14 TB=CA	$5,850.00	VPLEX	34%	$3,861.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	456-109-523	VPLEX V6 METRO 15-25 TB=CA	$5,468.00	VPLEX	34%	$3,608.88	$984.24	$0.00	$0.00	$0.00	$0.00	$984.24
5	456-109-524	VPLEX V6 METRO 26-40 TB=CA	$5,085.00	VPLEX	34%	$3,356.10	$915.30	$0.00	$0.00	$0.00	$0.00	$915.30
5	456-109-525	VPLEX V6 METRO 41-60 TB=CA	$4,729.00	VPLEX	34%	$3,121.14	$851.22	$0.00	$0.00	$0.00	$0.00	$851.22
5	456-109-526	VPLEX V6 METRO 61-100 TB=CA	$4,256.00	VPLEX	34%	$2,808.96	$766.08	$0.00	$0.00	$0.00	$0.00	$766.08
5	456-109-527	VPLEX V6 METRO 101-150 TB=CA	$2,880.00	VPLEX	34%	$1,900.80	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	456-109-528	VPLEX V6 METRO 151-250 TB=CA	$2,300.00	VPLEX	34%	$1,518.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	456-109-529	VPLEX V6 METRO 251-400 TB=CA	$2,070.00	VPLEX	34%	$1,366.20	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	456-109-530	VPLEX V6 METRO 401-600 TB=CA	$1,865.00	VPLEX	34%	$1,230.90	$335.70	$0.00	$0.00	$0.00	$0.00	$335.70
5	456-109-531	VPLEX V6 METRO 601-1000 TB=CA	$1,680.00	VPLEX	34%	$1,108.80	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	456-109-532	VPLEX V6 METRO 1001+ TB=CA	$1,595.00	VPLEX	34%	$1,052.70	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	456-109-533	VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-534	VPLEX V6 LOCAL CAPACITY UPG=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-535	VPLEX V6 METRO UPG LICENSE=CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-536	VPLEX V6 Local License 10TB X-Brick=ID	$36,375.00	VPLEX	34%	$24,007.50	$2,546.25	$0.00	$0.00	$0.00	$0.00	$2,546.25
5	456-109-537	VPLEX V6 Local License 20TB X-Brick=ID	$61,990.00	VPLEX	34%	$40,913.40	$4,339.30	$0.00	$0.00	$0.00	$0.00	$4,339.30
5	456-109-538	VPLEX V6 Local License 5TB X-Brick=ID	$24,500.00	VPLEX	34%	$16,170.00	$1,715.00	$0.00	$0.00	$0.00	$0.00	$1,715.00
5	456-109-540	VPLEX V6 Local License 40TB X-Brick=ID	$98,515.00	VPLEX	34%	$65,019.90	$6,896.05	$0.00	$0.00	$0.00	$0.00	$6,896.05
5	456-109-541	VPLEX V6 Metro License 10TB X-Brick=ID	$98,425.00	VPLEX	34%	$64,960.50	$17,716.50	$0.00	$0.00	$0.00	$0.00	$17,716.50
5	456-109-542	VPLEX V6 Metro License 20TB X-Brick=ID	$167,795.00	VPLEX	34%	$110,744.70	$30,203.10	$0.00	$0.00	$0.00	$0.00	$30,203.10
5	456-109-543	VPLEX V6 Metro License 5TB X-Brick=ID	$66,295.00	VPLEX	34%	$43,754.70	$11,933.10	$0.00	$0.00	$0.00	$0.00	$11,933.10
5	456-109-545	VPLEX V6 Metro License 40TB X-Brick=ID	$266,670.00	VPLEX	34%	$176,002.20	$48,000.60	$0.00	$0.00	$0.00	$0.00	$48,000.60
5	456-109-547	ESA Mgmt Pack Only for V6 VPLEX=IC	$12,000.00	VPLEX	34%	$7,920.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	456-109-549	VPLEX V6 LOCAL for Large Capacity =IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-550	VPLEX V6 METRO for Large Capacity=IC	$1,207,530.00	VPLEX	34%	$796,969.80	$217,355.40	$0.00	$0.00	$0.00	$0.00	$217,355.40
5	456-109-551	VPLEX V6 GEOSYN for Large Capacity=IC	$401,390.00	VPLEX	34%	$264,917.40	$28,097.30	$0.00	$0.00	$0.00	$0.00	$28,097.30
5	456-109-552	VPLEX V6 1-1 CA VNX5200 Frame TF LIC=IC	$35,000.00	VPLEX	34%	$23,100.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-109-553	VPLEX V6 1-1 CA VNX5400 Frame TF LIC=IC	$50,500.00	VPLEX	34%	$33,330.00	$9,090.00	$0.00	$0.00	$0.00	$0.00	$9,090.00
5	456-109-554	VPLEX V6 1-1 CA VNX5600 Frame TF LIC=IC	$112,600.00	VPLEX	34%	$74,316.00	$20,268.00	$0.00	$0.00	$0.00	$0.00	$20,268.00
5	456-109-555	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC	$161,600.00	VPLEX	34%	$106,656.00	$29,088.00	$0.00	$0.00	$0.00	$0.00	$29,088.00
5	456-110-101	VPLEX Metro VNX5200 Frame UPG LIC=IC	$52,660.00	VPLEX	34%	$34,755.60	$9,478.80	$0.00	$0.00	$0.00	$0.00	$9,478.80
5	456-110-102	VPLEX Metro VNX5400 Frame UPG LIC=IC	$57,780.00	VPLEX	34%	$38,134.80	$10,400.40	$0.00	$0.00	$0.00	$0.00	$10,400.40
5	456-110-103	VPLEX Metro VNX5600 Frame UPG LIC=IC	$32,140.00	VPLEX	34%	$21,212.40	$5,785.20	$0.00	$0.00	$0.00	$0.00	$5,785.20
5	456-110-104	VPLEX Metro VNX5800 Frame UPG LIC=IC	$11,280.00	VPLEX	34%	$7,444.80	$2,030.40	$0.00	$0.00	$0.00	$0.00	$2,030.40
5	456-110-117	VPLEX Migration Only for VMAX LIC=IC	$250.00	VPLEX	34%	$165.00	$45.00	$0.00	$0.00	$0.00	$0.00	$45.00
5	456-110-118	VPLEX Base VNXe3200 Frame Based LIC=IC	$8,200.00	VPLEX	34%	$5,412.00	$1,476.00	$0.00	$0.00	$0.00	$0.00	$1,476.00
5	456-110-119	ESA Management Pack only for VPLEX=IC	$12,000.00	VPLEX	34%	$7,920.00	$2,160.00	$0.00	$0.00	$0.00	$0.00	$2,160.00
5	456-110-120	VPLEX Metro VNXe3200 Frame Based LIC=IC	$22,400.00	VPLEX	34%	$14,784.00	$4,032.00	$0.00	$0.00	$0.00	$0.00	$4,032.00
5	456-110-896	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	$41,820.00	VPLEX	34%	$27,601.20	$2,927.40	$0.00	$0.00	$0.00	$0.00	$2,927.40
5	456-110-897	VPLEX METRO CLOUDARRAY FC 40TBU LIC=IC	$73,185.00	VPLEX	34%	$48,302.10	$13,173.30	$0.00	$0.00	$0.00	$0.00	$13,173.30
5	456-110-898	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	$29,340.00	VPLEX	34%	$19,364.40	$2,053.80	$0.00	$0.00	$0.00	$0.00	$2,053.80
5	456-110-899	VPLEX METRO CLOUDARRAY FC 20TBU LIC=IC	$51,340.00	VPLEX	34%	$33,884.40	$9,241.20	$0.00	$0.00	$0.00	$0.00	$9,241.20
5	456-110-900	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	$12,480.00	VPLEX	34%	$8,236.80	$873.60	$0.00	$0.00	$0.00	$0.00	$873.60
5	456-110-901	VPLEX METRO CLOUDARRAY UPG 40TBU LIC=IC	$21,845.00	VPLEX	34%	$14,417.70	$3,932.10	$0.00	$0.00	$0.00	$0.00	$3,932.10
5	456-110-902	VPLEX BASE UNITY 300 FRAME LIC=IC	$12,140.00	VPLEX	34%	$8,012.40	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	456-110-903	VPLEX METRO UNITY 300 FRAME LIC=IC	$33,120.00	VPLEX	34%	$21,859.20	$5,961.60	$0.00	$0.00	$0.00	$0.00	$5,961.60
5	456-110-904	VPLEX BASE UNITY 400 FRAME LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-110-905	VPLEX METRO UNITY 400 FRAME LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-110-906	VPLEX BASE UNITY 500 FRAME LIC=IC	$30,260.00	VPLEX	34%	$19,971.60	$5,446.80	$0.00	$0.00	$0.00	$0.00	$5,446.80
5	456-110-907	VPLEX METRO UNITY 500 FRAME LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-110-908	VPLEX BASE UNITY 600 FRAME LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-110-909	VPLEX METRO UNITY 600 FRAME LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-111-194	VPLEX 1-1 CA UNITY 300 TF LIC=IC	$35,000.00	VPLEX	34%	$23,100.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-111-195	VPLEX 1-1 CA UNITY 400 TF LIC=IC	$50,500.00	VPLEX	34%	$33,330.00	$9,090.00	$0.00	$0.00	$0.00	$0.00	$9,090.00
5	456-111-196	VPLEX 1-1 CA UNITY 500 TF LIC=IC	$112,600.00	VPLEX	34%	$74,316.00	$20,268.00	$0.00	$0.00	$0.00	$0.00	$20,268.00
5	456-111-197	VPLEX 1-1 CA UNITY 600 TF LIC=IC	$161,600.00	VPLEX	34%	$106,656.00	$29,088.00	$0.00	$0.00	$0.00	$0.00	$29,088.00
5	456-111-198	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-111-199	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	$25,300.00	VPLEX	34%	$16,698.00	$4,554.00	$0.00	$0.00	$0.00	$0.00	$4,554.00
5	456-111-200	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	$32,140.00	VPLEX	34%	$21,212.40	$5,785.20	$0.00	$0.00	$0.00	$0.00	$5,785.20
5	456-111-201	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	$11,280.00	VPLEX	34%	$7,444.80	$2,030.40	$0.00	$0.00	$0.00	$0.00	$2,030.40
5	456-111-232	VPLEX VS2 Single M and R=IC	$5,270.00	VPLEX	34%	$3,478.20	$948.60	$0.00	$0.00	$0.00	$0.00	$948.60
5	456-111-233	VPLEX VS2 Dual M and R=IC	$11,950.00	VPLEX	34%	$7,887.00	$2,151.00	$0.00	$0.00	$0.00	$0.00	$2,151.00
5	456-111-234	VPLEX VS2 Quad M and R=IC	$17,920.00	VPLEX	34%	$11,827.20	$3,225.60	$0.00	$0.00	$0.00	$0.00	$3,225.60
5	456-111-245	VPLEX Base UNITY 300F Frame LIC=IC	$12,140.00	VPLEX	34%	$8,012.40	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	456-111-246	VPLEX Base UNITY 400F Frame LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-111-247	VPLEX Base UNITY 500F Frame LIC=IC	$30,260.00	VPLEX	34%	$19,971.60	$5,446.80	$0.00	$0.00	$0.00	$0.00	$5,446.80
5	456-111-248	VPLEX Base UNITY 600F Frame LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-111-249	VPLEX Metro Unity300F Frame LIC=IC	$33,120.00	VPLEX	34%	$21,859.20	$5,961.60	$0.00	$0.00	$0.00	$0.00	$5,961.60
5	456-111-250	VPLEX Metro Unity400F Frame LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-111-251	VPLEX Metro Unity500F Frame LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-111-252	VPLEX Metro Unity600F Frame LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-111-410	RP/EX LOC BASE FOR VPLEX LIC=IC	$27,000.00	VPLEX	34%	$17,820.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-111-411	RP/EX LOC REG CAP VPLX (0-14TB)=CA	$1,850.00	VPLEX	34%	$1,221.00	$333.00	$0.00	$0.00	$0.00	$0.00	$333.00
5	456-111-412	RP/EX LOC REG CAP VPLX (15-25TB)=CA	$1,795.00	VPLEX	34%	$1,184.70	$323.10	$0.00	$0.00	$0.00	$0.00	$323.10
5	456-111-413	RP/EX LOC REG CAP VPLX (26-40TB)=CA	$1,740.00	VPLEX	34%	$1,148.40	$313.20	$0.00	$0.00	$0.00	$0.00	$313.20
5	456-111-414	RP/EX LOC REG CAP VPLX (41-60TB)=CA	$1,690.00	VPLEX	34%	$1,115.40	$304.20	$0.00	$0.00	$0.00	$0.00	$304.20
5	456-111-415	RP/EX LOC REG CAP VPLX (61-100TB)=CA	$1,640.00	VPLEX	34%	$1,082.40	$295.20	$0.00	$0.00	$0.00	$0.00	$295.20
5	456-111-416	RP/EX LOC REG CAP VPLX (101-150TB)=CA	$1,590.00	VPLEX	34%	$1,049.40	$286.20	$0.00	$0.00	$0.00	$0.00	$286.20
5	456-111-417	RP/EX LOC REG CAP VPLX (151-250TB)=CA	$1,540.00	VPLEX	34%	$1,016.40	$277.20	$0.00	$0.00	$0.00	$0.00	$277.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-418	RP/EX LOC REG CAP VPLX (251-400TB)=CA	$1,500.00	VPLEX	34%	$990.00	$270.00	$0.00	$0.00	$0.00	$0.00	$270.00
5	456-111-419	RP/EX LOC REG CAP VPLX (401-600TB)=CA	$1,410.00	VPLEX	34%	$930.60	$253.80	$0.00	$0.00	$0.00	$0.00	$253.80
5	456-111-420	RP/EX LOC REG CAP VPLX (601-1000TB)=CA	$1,185.00	VPLEX	34%	$782.10	$213.30	$0.00	$0.00	$0.00	$0.00	$213.30
5	456-111-421	RP/EX LOC REG CAP VPLX (1001TB+)=CA	$870.00	VPLEX	34%	$574.20	$156.60	$0.00	$0.00	$0.00	$0.00	$156.60
5	456-111-422	RP/EX REM BASE FOR VPLEX LIC=IC	$27,000.00	VPLEX	34%	$17,820.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	456-111-423	RP/EX REM REG CAP VPLEX (0-14TB) =CA	$3,010.00	VPLEX	34%	$1,986.60	$541.80	$0.00	$0.00	$0.00	$0.00	$541.80
5	456-111-424	RP/EX REM REG CAP VPLEX (15-25TB) =CA	$2,750.00	VPLEX	34%	$1,815.00	$495.00	$0.00	$0.00	$0.00	$0.00	$495.00
5	456-111-425	RP/EX REM REG CAP VPLEX (26-40TB) =CA	$2,515.00	VPLEX	34%	$1,659.90	$452.70	$0.00	$0.00	$0.00	$0.00	$452.70
5	456-111-426	RP/EX REM REG CAP VPLEX (41-60TB) =CA	$2,315.00	VPLEX	34%	$1,527.90	$416.70	$0.00	$0.00	$0.00	$0.00	$416.70
5	456-111-427	RP/EX REM REG CAP VPLEX (61-100TB) =CA	$2,080.00	VPLEX	34%	$1,372.80	$374.40	$0.00	$0.00	$0.00	$0.00	$374.40
5	456-111-428	RP/EX REM REG CAP VPLEX (101-150TB) =CA	$1,950.00	VPLEX	34%	$1,287.00	$351.00	$0.00	$0.00	$0.00	$0.00	$351.00
5	456-111-429	RP/EX REM REG CAP VPLEX (151-250TB) =CA	$1,925.00	VPLEX	34%	$1,270.50	$346.50	$0.00	$0.00	$0.00	$0.00	$346.50
5	456-111-430	RP/EX REM REG CAP VPLEX (251-400TB) =CA	$1,800.00	VPLEX	34%	$1,188.00	$324.00	$0.00	$0.00	$0.00	$0.00	$324.00
5	456-111-431	RP/EX REM REG CAP VPLEX (401-600TB) =CA	$1,700.00	VPLEX	34%	$1,122.00	$306.00	$0.00	$0.00	$0.00	$0.00	$306.00
5	456-111-432	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	$1,428.00	VPLEX	34%	$942.48	$257.04	$0.00	$0.00	$0.00	$0.00	$257.04
5	456-111-433	RP/EX REM REG CAP VPLEX (1001TB+) =CA	$1,050.00	VPLEX	34%	$693.00	$189.00	$0.00	$0.00	$0.00	$0.00	$189.00
5	456-111-434	RP-EX Loc for VPLEX Large Capacity = IC	$709,300.00	VPLEX	34%	$468,138.00	$127,674.00	$0.00	$0.00	$0.00	$0.00	$127,674.00
5	456-111-435	RP-EX Rem for VPLEX Large Capacity = IC	$1,296,070.00	VPLEX	34%	$855,406.20	$233,292.60	$0.00	$0.00	$0.00	$0.00	$233,292.60
5	456-111-436	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	$29,340.00	VPLEX	34%	$19,364.40	$2,053.80	$0.00	$0.00	$0.00	$0.00	$2,053.80
5	456-111-437	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	$41,820.00	VPLEX	34%	$27,601.20	$2,927.40	$0.00	$0.00	$0.00	$0.00	$2,927.40
5	456-111-444	VPLEX V6 Base Unity300 Frame LIC=IC	$12,140.00	VPLEX	34%	$8,012.40	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	456-111-445	VPLEX V6 Base Unity400 Frame LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-111-446	VPLEX V6 Base Unity500 Frame LIC=IC	$30,260.00	VPLEX	34%	$19,971.60	$5,446.80	$0.00	$0.00	$0.00	$0.00	$5,446.80
5	456-111-447	VPLEX V6 Base Unity600 Frame LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-111-448	VPLEX V6 Base Unity300F Frame LIC=IC	$12,140.00	VPLEX	34%	$8,012.40	$2,185.20	$0.00	$0.00	$0.00	$0.00	$2,185.20
5	456-111-449	VPLEX V6 Base Unity400F Frame LIC=IC	$28,880.00	VPLEX	34%	$19,060.80	$5,198.40	$0.00	$0.00	$0.00	$0.00	$5,198.40
5	456-111-450	VPLEX V6 Base Unity500F Frame LIC=IC	$30,260.00	VPLEX	34%	$19,971.60	$5,446.80	$0.00	$0.00	$0.00	$0.00	$5,446.80
5	456-111-451	VPLEX V6 Base Unity600F Frame LIC=IC	$39,490.00	VPLEX	34%	$26,063.40	$7,108.20	$0.00	$0.00	$0.00	$0.00	$7,108.20
5	456-111-452	VPLEX V6 Metro Unity300 Frame LIC=IC	$33,120.00	VPLEX	34%	$21,859.20	$5,961.60	$0.00	$0.00	$0.00	$0.00	$5,961.60
5	456-111-453	VPLEX V6 Metro Unity400 Base LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-111-454	VPLEX V6 Metro Unity500 Base LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-111-455	VPLEX V6 Metro Unity600 Base LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-111-456	VPLEX V6 Metro Unity300F Base LIC=IC	$33,120.00	VPLEX	34%	$21,859.20	$5,961.60	$0.00	$0.00	$0.00	$0.00	$5,961.60
5	456-111-457	VPLEX V6 Metro Unity400F Base LIC=IC	$75,800.00	VPLEX	34%	$50,028.00	$13,644.00	$0.00	$0.00	$0.00	$0.00	$13,644.00
5	456-111-458	VPLEX V6 Metro Unity500F Base LIC=IC	$144,740.00	VPLEX	34%	$95,528.40	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20
5	456-111-459	VPLEX V6 Metro Unity600F Base LIC=IC	$172,880.00	VPLEX	34%	$114,100.80	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	456-111-460	VPLEX V6 1-1 CA Unity300 Frame TF LIC=IC	$35,000.00	VPLEX	34%	$23,100.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	456-111-461	VPLEX V6 1-1 CA Unity400 Frame TF LIC=IC	$50,500.00	VPLEX	34%	$33,330.00	$9,090.00	$0.00	$0.00	$0.00	$0.00	$9,090.00
5	456-111-462	VPLEX V6 1-1 CA Unity500 Frame TF LIC=IC	$112,600.00	VPLEX	34%	$74,316.00	$20,268.00	$0.00	$0.00	$0.00	$0.00	$20,268.00
5	456-111-463	VPLEX V6 1-1 CA Unity600 Frame TF LIC=IC	$161,600.00	VPLEX	34%	$106,656.00	$29,088.00	$0.00	$0.00	$0.00	$0.00	$29,088.00
5	456-111-468	VPLEX V6 Base VNXE3200 Frame Base LIC=IC	$8,200.00	VPLEX	34%	$5,412.00	$1,476.00	$0.00	$0.00	$0.00	$0.00	$1,476.00
5	456-111-469	VPLEX V6 Metro VNXE3200 Frame LIC=IC	$22,400.00	VPLEX	34%	$14,784.00	$4,032.00	$0.00	$0.00	$0.00	$0.00	$4,032.00
5	457-101-160	RP/EX LOC BASE FOR VPLEX =CA	$0.00	VPLEX	34%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	457-101-161	RP/EX LOC REG CAP UG VPLEX =CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	457-101-162	RP/EX REM BASE FOR VPLEX =CA	$0.00	VPLEX	34%	$0.00	$4,860.00	$0.00	$0.00	$0.00	$0.00	$4,860.00
5	457-101-163	RP/EX REM REG CAP UG VPLEX =CA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-066	VPLEX MIGRATION PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-067	VPLEX VS2 LOCAL FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-090	VPLEX GEOSYN PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-091	VPLEX GEO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-092	VPLEX LOCAL PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-110	VPLEX LOCAL XTREMIO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-161	RP/EX LOCAL VPLEX PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-162	RP/EX REMOTE VPLEX PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-261	VPLEX SPLITTER FOR VMAX3 PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-399	RP-EX VPLEX Large Capacity Promo	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-513	VPLEX METRO XTREMIO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-516	ESA FOR VPLEX PRODUCT=IC	$0.00	VPLEX	34%	$0.00	$7,200.00	$0.00	$0.00	$0.00	$0.00	$7,200.00
5	458-000-535	VPLEX METRO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-118	VPLEX GEOSYNCHRONY CAPACITY	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-120	ESA MANAGEMENT PACK FOR VPLEX PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-125	VPLEX LARGE CAPACITY LICENSES	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-126	VPLEX 1-1 CA VNX FRAME TF PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-128	VPLEX GEOSYNCHRONY LARGE CAP LICENSE	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-131	VPLEX MIGRATION FOR VMAX PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-166	VPLEX VS2 METRO FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-318	VPLEX CLOUDARRAY METRO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-319	VPLEX CLOUDARRAY LOCAL PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-346	VPLEX V6 VNX LOCAL FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-347	VPLEX V6 VNX METRO FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-348	VPLEX V6 MIGRATION PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-349	VPLEX V6 GEOSYN PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-350	VPLEX V6 LOCAL PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-351	VPLEX V6 METRO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-352	VPLEX V6 LOCAL XTREMIO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-353	VPLEX V6 METRO XTREMIO PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-355	ESA MANAGEMENT PACK FOR VPLEX V6 PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-356	VPLEX V6 SPLITTER FOR VMAX3 PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-358	VPLEX V6 GEOSYN LARGE CAP LICENSE	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-359	VPLEX V6 1-1 CA VNX FRAME TF PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-493	VPLEX 1-1 CA UNITY FRAME TF PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-528	VPLEX Monitoring and Reporting	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-718	RP/EX LOCAL VPLEX VS6 PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-719	RP/EX REMOTE VPLEX VS6 PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-720	RP-EX VPLEX for Large Capacity Promo	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-721	VPLEX LOCAL CLOUDARRAY FC 20TBU=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-722	VPLEX LOCAL CLOUDARRAY FC 40TBU=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-724	VPLEX V6 UNITY LOCAL FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-725	VPLEX V6 UNITY METRO FRAME PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-726	VPLEX V6 1-1 CA UNITY FRAME TF PRODUCT	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-754	VPLEX V6 LOCAL LARGE CAPACITY LICENSES	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-755	VPLEX V6 METRO LARGE CAPACITY LICENSES	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PRESW-015	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	VPLEX	34%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RPD1-10FS	RAPIDPATH 10GBE FIBER SR - GEN 1	$0.00	VPLEX	34%	$0.00	$2,379.00	$0.00	$0.00	$0.00	$0.00	$2,379.00
5	RPD1-1CR	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	$0.00	VPLEX	34%	$0.00	$1,333.50	$0.00	$0.00	$0.00	$0.00	$1,333.50
5	RPDS-MH-VP	RAPIDPATH FOR VPLEX MULTIHOMED SOFTWARE	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA2BASE	BL for VNX CA-2	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA2METR	METRO LICENSE FOR VNX CA-2 =IC	$0.00	VPLEX	34%	$0.00	$20,644.20	$0.00	$0.00	$0.00	$0.00	$20,644.20
5	VNXCA4BASE	BL for VNX CA-4	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA4BAUP	BU for VNX CA-2 to CA-4	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCA4METR	METRO LICENSE FOR VNX CA-4 =IC	$0.00	VPLEX	34%	$0.00	$41,290.20	$0.00	$0.00	$0.00	$0.00	$41,290.20
5	VNXCA4MEUP	METRO UPGR VNX CA-2 TO CA-4 =IC	$0.00	VPLEX	34%	$0.00	$20,644.20	$0.00	$0.00	$0.00	$0.00	$20,644.20
5	VNXCAENGFA	BE For VNX CA Factory	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VNXCAENGIN	BE For VNX CA Field	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-0204-U-FACT-F	VPLEX VPL SING TO DUAL FCT UPG KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-0204-U-FIELD-F	VPLEX VPL SING TO DUAL FLD UPG KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-KIT-FD	VPLEX VPL SMALL CONFIG KIT (FIELD DEPL)	$2,370.00	VPLEX	34%	$1,564.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-KIT-FD-F	VPLEX VPL SMALL CONFIG KIT (FD) VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-RACK	REDWOOD SINGLE-ENG CONFIG RACK (TITAN)	$11,060.00	VPLEX	34%	$7,299.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-RACK-F	REDWOOD SING-ENG CONF RACK (TITAN) VAFA	$11,060.00	VPLEX	34%	$7,299.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-UPG-KIT	VPLEX SINGLE-ENG UPGRADE KIT	$4,890.00	VPLEX	34%	$3,227.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-02-UPG-KIT-F	VPLEX SINGLE-ENG UPGRADE KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-0408-U-FACT-F	VPLEX VPL DUAL TO QUAD FCT UPG KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-0408-U-FIELD-F	VPLEX VPL DUAL TO QUAD FLD UPG KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-KIT-FD	VPLEX VPL MEDIUM CONFIG KIT (FIELD DEPL)	$6,950.00	VPLEX	34%	$4,587.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-KIT-FD-F	VPLEX VPL MEDIUM CONFIG KIT (FD) VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-RACK	REDWOOD DUAL-ENG CONFIG RACK (TITAN)	$11,340.00	VPLEX	34%	$7,484.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-RACK-F	REDWOOD DUAL-ENG CONF RACK (TITAN) VAFA	$11,340.00	VPLEX	34%	$7,484.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-UPG-KIT	VPLEX DUAL-ENG UPGRADE KIT	$9,790.00	VPLEX	34%	$6,461.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-04-UPG-KIT-F	VPLEX DUAL-ENG UPGRADE KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-KIT-FD	VPLEX VPL LARGE CONFIG KIT (FIELD DEPL)	$9,500.00	VPLEX	34%	$6,270.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-KIT-FD-F	VPLEX VPL LARGE CONFIG KIT (FD) VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-RACK	REDWOOD QUAD-ENG CONFIG RACK (TITAN)	$13,010.00	VPLEX	34%	$8,586.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-RACK-F	REDWOOD QUAD-ENG CONF RACK (TITAN) VAFA	$13,010.00	VPLEX	34%	$8,586.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-UPG-KIT	VPLEX QUAD-ENG UPGRADE KIT	$26,900.00	VPLEX	34%	$17,754.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-08-UPG-KIT-F	VPLEX QUAD-ENG UPGRADE KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	$6,180.00	VPLEX	34%	$4,078.80	$927.00	$0.00	$0.00	$0.00	$0.00	$927.00
5	VPL-BM16GFC-F	REDWOOD BACK END I/O OPTION 16GFC VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-CM10GE-F	REDWOOD COM MODULE OPTION 10GE VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-CM10GEUFD-F	10GB ETHERENET COM MODULES UPGRADE VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	$6,095.00	VPLEX	34%	$4,022.70	$914.25	$0.00	$0.00	$0.00	$0.00	$914.25
5	VPL-CM16GFC-F	REDWOOD COM MODULE OPTION 16GFC VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-CM16GFCUFD	16GFC COM MODULES UPGRADE	$7,925.00	VPLEX	34%	$5,230.50	$914.39	$0.00	$0.00	$0.00	$0.00	$914.39
5	VPL-CM16GFCUFD-F	16GFC COM MODULES UPGRADE VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-ENG-ADD	REDWOOD ENGINE ADD	$51,820.00	VPLEX	34%	$34,201.20	$7,773.00	$0.00	$0.00	$0.00	$0.00	$7,773.00
5	VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	$51,820.00	VPLEX	34%	$34,201.20	$7,773.00	$0.00	$0.00	$0.00	$0.00	$7,773.00
5	VPL-ENG-ADD-FD-F-L	VPLEX VPL ENGINE ADD VAFA LOCAL	$161,895.00	VPLEX	34%	$106,850.70	$17,808.45	$0.00	$0.00	$0.00	$0.00	$17,808.45
5	VPL-ENG-ADD-FD-F-M	VPLEX VPL ENGINE ADD VAFA METRO	$352,275.00	VPLEX	34%	$232,501.50	$38,750.25	$0.00	$0.00	$0.00	$0.00	$38,750.25
5	VPL-ENG-ADD-F-L	REDWOOD ENGINE ADD VAFA LOCAL	$161,895.00	VPLEX	34%	$106,850.70	$17,808.45	$0.00	$0.00	$0.00	$0.00	$17,808.45
5	VPL-ENG-ADD-F-M	REDWOOD ENGINE ADD VAFA METRO	$352,275.00	VPLEX	34%	$232,501.50	$38,750.25	$0.00	$0.00	$0.00	$0.00	$38,750.25
5	VPL-ENG-ADD-QD-FD	REDWOOD ENGINE ADD QUAD	$51,820.00	VPLEX	34%	$34,201.20	$7,773.00	$0.00	$0.00	$0.00	$0.00	$7,773.00
5	VPL-ENG-ADD-QUAD	REDWOOD ENGINE ADD QUAD	$51,820.00	VPLEX	34%	$34,201.20	$7,773.00	$0.00	$0.00	$0.00	$0.00	$7,773.00
5	VPL-ENG-ADD-U1	VPL ENGINE UPG	$66,665.00	VPLEX	34%	$43,998.90	$7,691.81	$0.00	$0.00	$0.00	$0.00	$7,691.81
5	VPL-ENG-ADD-U1-F	VPL ENGINE UPG VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-ENG-ADD-U2	VPL ENGINE UPG	$66,665.00	VPLEX	34%	$43,998.90	$7,691.81	$0.00	$0.00	$0.00	$0.00	$7,691.81
5	VPL-ENG-ADD-U2-F	VPL ENGINE UPG VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-ENG-BASE	REDWOOD BASE ENGINE	$61,040.00	VPLEX	34%	$40,286.40	$9,156.00	$0.00	$0.00	$0.00	$0.00	$9,156.00
5	VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	$61,040.00	VPLEX	34%	$40,286.40	$9,156.00	$0.00	$0.00	$0.00	$0.00	$9,156.00
5	VPL-ENG-BASE-F-L	REDWOOD BASE ENGINE VAFA LOCAL	$161,895.00	VPLEX	34%	$106,850.70	$17,808.45	$0.00	$0.00	$0.00	$0.00	$17,808.45
5	VPL-ENG-BASE-F-M	REDWOOD BASE ENGINE VAFA METRO	$352,275.00	VPLEX	34%	$232,501.50	$38,750.25	$0.00	$0.00	$0.00	$0.00	$38,750.25
5	VPL-ENG-BAS-FD-F-L	VPLEX VPL BASE ENGINE VAFA LOCAL	$161,895.00	VPLEX	34%	$106,850.70	$17,808.45	$0.00	$0.00	$0.00	$0.00	$17,808.45
5	VPL-ENG-BAS-FD-F-M	VPLEX VPL BASE ENGINE VAFA METRO	$352,275.00	VPLEX	34%	$232,501.50	$38,750.25	$0.00	$0.00	$0.00	$0.00	$38,750.25
5	VPLEX-LS-SN	LICENSE SOLUTION FOR VPLEX=IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	$6,180.00	VPLEX	34%	$4,078.80	$927.00	$0.00	$0.00	$0.00	$0.00	$927.00
5	VPL-FM16GFC-F	REDWOOD FRONT END I/O OPTION 16GFC VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40 L7-30	L7-30 Single Phase	$675.00	VPLEX	34%	$445.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40 L7-30-F	L7-30 Single Phase VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	VPLEX	34%	$930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40UASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	VPLEX	34%	$178.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VPL-PW40UIEC3-F	30A 1PH IEC309-332P6 INTL VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	VPLEX	34%	$1,102.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40URUS-F	30A 1PH RUSSELLSTOLL 3750DP VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$270.00	VPLEX	34%	$178.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-PW40U-US-F	30A 1PH L6-30P N.AMER; JAPAN VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-SWITCH	REDWOOD IB COM SWITCH	$4,500.00	VPLEX	34%	$2,970.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	VPL-SWITCH-F	REDWOOD IB COM SWITCH VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	$4,500.00	VPLEX	34%	$2,970.00	$675.00	$0.00	$0.00	$0.00	$0.00	$675.00
5	VPL-SWITCH-FD-F	VPLEX VPL IB COM SWITCH VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-SWITCH-U	VPL IB COM SWITCH UPG	$5,850.00	VPLEX	34%	$3,861.00	$674.97	$0.00	$0.00	$0.00	$0.00	$674.97
5	VPL-SWITCH-U-F	VPL IB COM SWITCH UPG VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-UPS	350VA UPS ROHS COMPLIANT UPS	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VPL-UPS-F	350VA UPS ROHS COMPLIANT UPS VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VPL-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VPL-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VPL-VCE-KIT	VPLEX VCE LAPTOP TRAY KIT	$125.00	VPLEX	34%	$82.50	$18.75	$0.00	$0.00	$0.00	$0.00	$18.75
5	VPL-VCE-KIT-F	VPLEX VCE LAPTOP TRAY KIT VAFA	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS1-AA-PBASE	VPLEX Metro Base (incl. 10TB)	$0.00	VPLEX	34%	$0.00	$11,880.00	$0.00	$0.00	$0.00	$0.00	$11,880.00
5	VS1-AA-S1BASE	VPLEX Metro Base 1 yr. (incl. 10TB)	$0.00	VPLEX	34%	$0.00	$5,940.00	$0.00	$0.00	$0.00	$0.00	$5,940.00
5	VS1-AA-T10LIC	VPLEX Metro 1TB (up to 1000TB)	$0.00	VPLEX	34%	$0.00	$515.70	$0.00	$0.00	$0.00	$0.00	$515.70
5	VS1-AA-T10SB1	VPLEX Metro 1TB 1 yr. (up to 1000TB)	$0.00	VPLEX	34%	$0.00	$258.30	$0.00	$0.00	$0.00	$0.00	$258.30
5	VS1-AA-T11LIC	VPLEX Metro 1TB (1001TB+)	$0.00	VPLEX	34%	$0.00	$734.40	$0.00	$0.00	$0.00	$0.00	$734.40
5	VS1-AA-T11SB1	VPLEX Metro 1TB 1 yr. (1001TB+)	$0.00	VPLEX	34%	$0.00	$367.20	$0.00	$0.00	$0.00	$0.00	$367.20
5	VS1-AA-T1LIC	VPLEX Metro 1TB (up to 25TB)	$0.00	VPLEX	34%	$0.00	$1,093.50	$0.00	$0.00	$0.00	$0.00	$1,093.50
5	VS1-AA-T1SUB1	VPLEX Metro 1TB 1 yr. (up to 25TB)	$0.00	VPLEX	34%	$0.00	$546.30	$0.00	$0.00	$0.00	$0.00	$546.30
5	VS1-AA-T2LIC	VPLEX Metro 1TB (up to 50TB)	$0.00	VPLEX	34%	$0.00	$1,005.30	$0.00	$0.00	$0.00	$0.00	$1,005.30
5	VS1-AA-T2SUB1	VPLEX Metro 1TB 1 yr. (up to 50TB)	$0.00	VPLEX	34%	$0.00	$502.20	$0.00	$0.00	$0.00	$0.00	$502.20
5	VS1-AA-T3LIC	VPLEX Metro 1TB (up to 75TB)	$0.00	VPLEX	34%	$0.00	$925.20	$0.00	$0.00	$0.00	$0.00	$925.20
5	VS1-AA-T3SUB1	VPLEX Metro 1TB 1 yr. (up to 75TB)	$0.00	VPLEX	34%	$0.00	$462.60	$0.00	$0.00	$0.00	$0.00	$462.60
5	VS1-AA-T4LIC	VPLEX Metro 1TB (up to 100TB)	$0.00	VPLEX	34%	$0.00	$851.40	$0.00	$0.00	$0.00	$0.00	$851.40
5	VS1-AA-T4SUB1	VPLEX Metro 1TB 1 yr. (up to 100TB)	$0.00	VPLEX	34%	$0.00	$425.70	$0.00	$0.00	$0.00	$0.00	$425.70
5	VS1-AA-T5LIC	VPLEX Metro 1TB (up to 125TB)	$0.00	VPLEX	34%	$0.00	$783.00	$0.00	$0.00	$0.00	$0.00	$783.00
5	VS1-AA-T5SUB1	VPLEX Metro 1TB 1 yr. (up to 125TB)	$0.00	VPLEX	34%	$0.00	$391.50	$0.00	$0.00	$0.00	$0.00	$391.50
5	VS1-AA-T6LIC	VPLEX Metro 1TB (up to 150TB)	$0.00	VPLEX	34%	$0.00	$720.00	$0.00	$0.00	$0.00	$0.00	$720.00
5	VS1-AA-T6SUB1	VPLEX Metro 1TB 1 yr. (up to 150TB)	$0.00	VPLEX	34%	$0.00	$360.00	$0.00	$0.00	$0.00	$0.00	$360.00
5	VS1-AA-T7LIC	VPLEX Metro 1TB (up to 200TB)	$0.00	VPLEX	34%	$0.00	$662.40	$0.00	$0.00	$0.00	$0.00	$662.40
5	VS1-AA-T7SUB1	VPLEX Metro 1TB 1 yr. (up to 200TB)	$0.00	VPLEX	34%	$0.00	$331.20	$0.00	$0.00	$0.00	$0.00	$331.20
5	VS1-AA-T8LIC	VPLEX Metro 1TB (up to 250TB)	$0.00	VPLEX	34%	$0.00	$609.30	$0.00	$0.00	$0.00	$0.00	$609.30
5	VS1-AA-T8SUB1	VPLEX Metro 1TB 1 yr. (up to 250TB)	$0.00	VPLEX	34%	$0.00	$305.10	$0.00	$0.00	$0.00	$0.00	$305.10
5	VS1-AA-T9LIC	VPLEX Metro 1TB (up to 500TB)	$0.00	VPLEX	34%	$0.00	$560.70	$0.00	$0.00	$0.00	$0.00	$560.70
5	VS1-AA-T9SUB1	VPLEX Metro 1TB 1 yr. (up to 500TB)	$0.00	VPLEX	34%	$0.00	$280.80	$0.00	$0.00	$0.00	$0.00	$280.80
5	VS1-DM-T10LIC	VPLEX Local 1TB (up to 1000TB)	$0.00	VPLEX	34%	$0.00	$92.05	$0.00	$0.00	$0.00	$0.00	$92.05
5	VS1-DM-T10SB1	VPLEX Local 1TB 1 yr. (up to 1000TB)	$0.00	VPLEX	34%	$0.00	$40.60	$0.00	$0.00	$0.00	$0.00	$40.60
5	VS1-DM-T11LIC	VPLEX Local 1TB (1001TB+)	$0.00	VPLEX	34%	$0.00	$131.25	$0.00	$0.00	$0.00	$0.00	$131.25
5	VS1-DM-T11SB1	VPLEX Local 1TB 1 yr. (1001TB+)	$0.00	VPLEX	34%	$0.00	$57.75	$0.00	$0.00	$0.00	$0.00	$57.75
5	VS1-DM-T1LIC	VPLEX Local 1TB (up to 25TB)	$0.00	VPLEX	34%	$0.00	$295.05	$0.00	$0.00	$0.00	$0.00	$295.05
5	VS1-DM-T1SUB1	VPLEX Local 1TB 1 yr. (up to 25TB)	$0.00	VPLEX	34%	$0.00	$129.85	$0.00	$0.00	$0.00	$0.00	$129.85
5	VS1-DM-T2LIC	VPLEX Local 1TB (up to 50TB)	$0.00	VPLEX	34%	$0.00	$205.80	$0.00	$0.00	$0.00	$0.00	$205.80
5	VS1-DM-T2SUB1	VPLEX Local 1TB 1 yr. (up to 50TB)	$0.00	VPLEX	34%	$0.00	$90.65	$0.00	$0.00	$0.00	$0.00	$90.65
5	VS1-DM-T3LIC	VPLEX Local 1TB (up to 75TB)	$0.00	VPLEX	34%	$0.00	$193.20	$0.00	$0.00	$0.00	$0.00	$193.20
5	VS1-DM-T3SUB1	VPLEX Local 1TB 1 yr. (up to 75TB)	$0.00	VPLEX	34%	$0.00	$85.05	$0.00	$0.00	$0.00	$0.00	$85.05
5	VS1-DM-T4LIC	VPLEX Local 1TB (up to 100TB)	$0.00	VPLEX	34%	$0.00	$192.50	$0.00	$0.00	$0.00	$0.00	$192.50
5	VS1-DM-T4SUB1	VPLEX Local 1TB 1 yr. (up to 100TB)	$0.00	VPLEX	34%	$0.00	$84.70	$0.00	$0.00	$0.00	$0.00	$84.70
5	VS1-DM-T5LIC	VPLEX Local 1TB (up to 125TB)	$0.00	VPLEX	34%	$0.00	$179.55	$0.00	$0.00	$0.00	$0.00	$179.55
5	VS1-DM-T5SUB1	VPLEX Local 1TB 1 yr. (up to 125TB)	$0.00	VPLEX	34%	$0.00	$79.10	$0.00	$0.00	$0.00	$0.00	$79.10
5	VS1-DM-T6LIC	VPLEX Local 1TB (up to 150TB)	$0.00	VPLEX	34%	$0.00	$163.10	$0.00	$0.00	$0.00	$0.00	$163.10
5	VS1-DM-T6SUB1	VPLEX Local 1TB 1 yr. (up to 150TB)	$0.00	VPLEX	34%	$0.00	$71.75	$0.00	$0.00	$0.00	$0.00	$71.75
5	VS1-DM-T7LIC	VPLEX Local 1TB (up to 200TB)	$0.00	VPLEX	34%	$0.00	$145.95	$0.00	$0.00	$0.00	$0.00	$145.95
5	VS1-DM-T7SUB1	VPLEX Local 1TB 1 yr. (up to 200TB)	$0.00	VPLEX	34%	$0.00	$64.05	$0.00	$0.00	$0.00	$0.00	$64.05
5	VS1-DM-T8LIC	VPLEX Local 1TB (up to 250TB)	$0.00	VPLEX	34%	$0.00	$133.70	$0.00	$0.00	$0.00	$0.00	$133.70
5	VS1-DM-T8SUB1	VPLEX Local 1TB 1 yr. (up to 250TB)	$0.00	VPLEX	34%	$0.00	$58.80	$0.00	$0.00	$0.00	$0.00	$58.80
5	VS1-DM-T9LIC	VPLEX Local 1TB (up to 500TB)	$0.00	VPLEX	34%	$0.00	$97.30	$0.00	$0.00	$0.00	$0.00	$97.30
5	VS1-DM-T9SUB1	VPLEX Local 1TB 1 yr. (up to 500TB)	$0.00	VPLEX	34%	$0.00	$42.70	$0.00	$0.00	$0.00	$0.00	$42.70
5	VS1-ENG-ADD	VPLEX ENGINE ADD	$0.00	VPLEX	34%	$0.00	$5,188.50	$0.00	$0.00	$0.00	$0.00	$5,188.50
5	VS1-ENG-ADD-U	VPLEX ADD ENGINE UPGRADE	$0.00	VPLEX	34%	$0.00	$5,187.48	$0.00	$0.00	$0.00	$0.00	$5,187.48
5	VS1-ENG-BASE	VPLEX BASE ENGINE	$0.00	VPLEX	34%	$0.00	$5,188.50	$0.00	$0.00	$0.00	$0.00	$5,188.50
5	VS1-SERVER	VPLEX MANAGEMENT SERVER	$0.00	VPLEX	34%	$0.00	$510.00	$0.00	$0.00	$0.00	$0.00	$510.00
5	VS1-SWITCH	VPLEX FC COM SWITCH	$0.00	VPLEX	34%	$0.00	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	VS1-SWITCH-U	VPLEX FC LOCAL COM SWITCH UPGRADE	$0.00	VPLEX	34%	$0.00	$462.67	$0.00	$0.00	$0.00	$0.00	$462.67
5	VS1-UPS	350VA UPS ROHS COMPLIANT UPS	$0.00	VPLEX	34%	$0.00	$231.00	$0.00	$0.00	$0.00	$0.00	$231.00
5	VS1-UPS-U	350VA UPS ROHS COMPLIANT UPS UPGRADE	$0.00	VPLEX	34%	$0.00	$231.00	$0.00	$0.00	$0.00	$0.00	$231.00
5	VS2-0204-FA-U	VPLEX VS2 SING TO DUAL UPG KT (PRE-RACK)	$5,250.00	VPLEX	34%	$3,465.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-0204-FD-U	VPLEX VS2 SING TO DUAL UPG KT (RACKABLE)	$5,250.00	VPLEX	34%	$3,465.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-02-KIT-FD	VPLEX VS2 SMALL CONFIG KIT (RACKABLE)	$2,470.00	VPLEX	34%	$1,630.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-02-RACK	VPLEX VS2 SINGLE CONFIG RACK (TITAN)	$10,810.00	VPLEX	34%	$7,134.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-02-RACK-UFD	VPLEX VS2 SINGLE-ENG CONFIG RACK (TITAN)	$10,810.00	VPLEX	34%	$7,134.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-0408-FA-U	VPLEX VS2 DUAL TO QUAD UPG KT (PRE-RACK)	$9,970.00	VPLEX	34%	$6,580.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-04-KIT-FD	VPLEX VS2 MEDIUM CONFIG KIT (RACKABLE)	$5,250.00	VPLEX	34%	$3,465.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS2-04-RACK	VPLEX VS2 DUAL CONFIG RACK (TITAN)	$13,900.00	VPLEX	34%	$9,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-04-RACK-UFD	VPLEX VS2 DUAL-ENG CONFIG RACK (TITAN)	$13,900.00	VPLEX	34%	$9,174.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-08-RACK	VPLEX VS2 QUAD CONFIG RACK (TITAN)	$16,060.00	VPLEX	34%	$10,599.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-08-RACK-UFD	VPLEX VS2 QUAD-ENG CONFIG RACK (TITAN)	$16,060.00	VPLEX	34%	$10,599.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-CM10GE	VPLEX VS2 10GB ETHERNET COM MODULES	$3,090.00	VPLEX	34%	$2,039.40	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	VS2-CM10GEUFD	VPLEX VS2 10GB ETHERNET COM MODULES	$4,010.00	VPLEX	34%	$2,646.60	$462.67	$0.00	$0.00	$0.00	$0.00	$462.67
5	VS2-CM8GFC	8 GBIT FC COM MODULES	$3,090.00	VPLEX	34%	$2,039.40	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	VS2-CM8GFCUFD	8 GBIT FC COM MODULES UPGRADE	$4,010.00	VPLEX	34%	$2,646.60	$462.67	$0.00	$0.00	$0.00	$0.00	$462.67
5	VS2-ENG-ADD	VPLEX VS2 ENGINE ADD	$29,340.00	VPLEX	34%	$19,364.40	$4,401.00	$0.00	$0.00	$0.00	$0.00	$4,401.00
5	VS2-ENG-ADD-U	VS2 ENGINE UPG	$38,140.00	VPLEX	34%	$25,172.40	$4,400.59	$0.00	$0.00	$0.00	$0.00	$4,400.59
5	VS2-ENG-ADD-U1	VS2 ENGINE UPG	$38,140.00	VPLEX	34%	$25,172.40	$4,400.59	$0.00	$0.00	$0.00	$0.00	$4,400.59
5	VS2-ENG-AD-FD	VPLEX VS2 ENGINE ADD (RACKABLE)	$29,340.00	VPLEX	34%	$19,364.40	$4,401.00	$0.00	$0.00	$0.00	$0.00	$4,401.00
5	VS2-ENG-BASE	VPLEX VS2 BASE ENGINE	$29,340.00	VPLEX	34%	$19,364.40	$4,401.00	$0.00	$0.00	$0.00	$0.00	$4,401.00
5	VS2-ENG-BS-FD	VPLEX VS2 BASE ENGINE (RACKABLE)	$29,340.00	VPLEX	34%	$19,364.40	$4,401.00	$0.00	$0.00	$0.00	$0.00	$4,401.00
5	VS2-FM8GFC	8GBIT FC FRONT END I/O MODULES	$3,090.00	VPLEX	34%	$2,039.40	$463.50	$0.00	$0.00	$0.00	$0.00	$463.50
5	VS2-PLTF-UPGR	VPLEX VS1 TO VS2 UPGRADE	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	VPLEX	34%	$930.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	VPLEX	34%	$178.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	VPLEX	34%	$1,102.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$270.00	VPLEX	34%	$178.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS2-SERVER	VPLEX VS2 MANAGEMENT SERVER	$4,010.00	VPLEX	34%	$2,646.60	$601.50	$0.00	$0.00	$0.00	$0.00	$601.50
5	VS2-SERVER-FD	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	$4,010.00	VPLEX	34%	$2,646.60	$601.50	$0.00	$0.00	$0.00	$0.00	$601.50
5	VS2-SWITCH	VPLEX VS2 FC COM SWITCH	$4,630.00	VPLEX	34%	$3,055.80	$694.50	$0.00	$0.00	$0.00	$0.00	$694.50
5	VS2-SWITCH-FD	VPLEX VS2 FC COM SWITCH (RACKABLE)	$4,630.00	VPLEX	34%	$3,055.80	$694.50	$0.00	$0.00	$0.00	$0.00	$694.50
5	VS2-SWITCH-U	VPLEX VS2 FC COM G	$6,020.00	VPLEX	34%	$3,973.20	$694.59	$0.00	$0.00	$0.00	$0.00	$694.59
5	VS2-UPS	350VA UPS ROHS COMPLIANT UPS	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VS2-UPS-FD	VPLEX VS2 350VA ROHS UPS (RACKABLE)	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VS2-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	$770.00	VPLEX	34%	$508.20	$115.50	$0.00	$0.00	$0.00	$0.00	$115.50
5	VS-40TB	VPLEX GEOSYNCHRONY METRO 40TB LICENSE	$0.00	VPLEX	34%	$0.00	$24,204.60	$0.00	$0.00	$0.00	$0.00	$24,204.60
5	VS-CUSTINST	VPLEX LOCAL CUSTOMER INSTALL	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-GEO-PBASE	VPLEX GEO BASE NEW LICENSE	$0.00	VPLEX	34%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	VS-GEO-S1BASE	VPLEX GEO 1 YR. BASE NEW LICENSE	$0.00	VPLEX	34%	$0.00	$712.80	$0.00	$0.00	$0.00	$0.00	$712.80
5	VS-GEO-T10LIC	VPLEX GEO 601-1000 TB	$0.00	VPLEX	34%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	VS-GEO-T10SB1	VPLEX GEO 1 YR. 601-1000 TB	$0.00	VPLEX	34%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	VS-GEO-T11LIC	VPLEX GEO 1001+ TB	$0.00	VPLEX	34%	$0.00	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	VS-GEO-T11SB1	VPLEX GEO 1 YR. 1001+ TB	$0.00	VPLEX	34%	$0.00	$157.68	$0.00	$0.00	$0.00	$0.00	$157.68
5	VS-GEO-T1LIC	VPLEX GEO 0-14 TB	$0.00	VPLEX	34%	$0.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	VS-GEO-T1SUB1	VPLEX GEO 1 YR. 0-14 TB	$0.00	VPLEX	34%	$0.00	$463.32	$0.00	$0.00	$0.00	$0.00	$463.32
5	VS-GEO-T2LIC	VPLEX GEO 15-25 TB	$0.00	VPLEX	34%	$0.00	$984.24	$0.00	$0.00	$0.00	$0.00	$984.24
5	VS-GEO-T2SUB1	VPLEX GEO 1 YR. 15-25 TB	$0.00	VPLEX	34%	$0.00	$433.08	$0.00	$0.00	$0.00	$0.00	$433.08
5	VS-GEO-T3LIC	VPLEX GEO 26-40 TB	$0.00	VPLEX	34%	$0.00	$915.30	$0.00	$0.00	$0.00	$0.00	$915.30
5	VS-GEO-T3SUB1	VPLEX GEO 1 YR. 26-40 TB	$0.00	VPLEX	34%	$0.00	$402.66	$0.00	$0.00	$0.00	$0.00	$402.66
5	VS-GEO-T4LIC	VPLEX GEO 41-60 TB	$0.00	VPLEX	34%	$0.00	$851.22	$0.00	$0.00	$0.00	$0.00	$851.22
5	VS-GEO-T4SUB1	VPLEX GEO 1 YR. 41-60 TB	$0.00	VPLEX	34%	$0.00	$374.58	$0.00	$0.00	$0.00	$0.00	$374.58
5	VS-GEO-T5LIC	VPLEX GEO 61-100 TB	$0.00	VPLEX	34%	$0.00	$766.08	$0.00	$0.00	$0.00	$0.00	$766.08
5	VS-GEO-T5SUB1	VPLEX GEO 1 YR. 61-100 TB	$0.00	VPLEX	34%	$0.00	$337.14	$0.00	$0.00	$0.00	$0.00	$337.14
5	VS-GEO-T6LIC	VPLEX GEO 101-150 TB	$0.00	VPLEX	34%	$0.00	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	VS-GEO-T6SUB1	VPLEX GEO 1 YR. 101-150 TB	$0.00	VPLEX	34%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	VS-GEO-T7LIC	VPLEX GEO 151-250 TB	$0.00	VPLEX	34%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	VS-GEO-T7SUB1	VPLEX GEO 1 YR. 151-250 TB	$0.00	VPLEX	34%	$0.00	$182.70	$0.00	$0.00	$0.00	$0.00	$182.70
5	VS-GEO-T8LIC	VPLEX GEO 251-400 TB	$0.00	VPLEX	34%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	VS-GEO-T8SUB1	VPLEX GEO 1 YR. 251-400 TB	$0.00	VPLEX	34%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	VS-GEO-T9LIC	VPLEX GEO 401-600 TB	$0.00	VPLEX	34%	$0.00	$335.70	$0.00	$0.00	$0.00	$0.00	$335.70
5	VS-GEO-T9SUB1	VPLEX GEO 1 YR. 401-600 TB	$0.00	VPLEX	34%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	VS-GSN-PBASE	VPLEX GEOSYNCHRONY BASE (INCL 10TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-GSN-S1BASE	VPLEX GEOSYNCHRONY BASE 1YR (INCL 10TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-GSN-T10LIC	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	$0.00	VPLEX	34%	$0.00	$38.50	$0.00	$0.00	$0.00	$0.00	$38.50
5	VS-GSN-T10SB1	VPLEX GEOSYNCHRONY 1TB 1YR (601-1000TB)	$0.00	VPLEX	34%	$0.00	$16.80	$0.00	$0.00	$0.00	$0.00	$16.80
5	VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	$0.00	VPLEX	34%	$0.00	$35.35	$0.00	$0.00	$0.00	$0.00	$35.35
5	VS-GSN-T11SB1	VPLEX GEOSYNCHRONY 1TB 1YR (1001+ TB)	$0.00	VPLEX	34%	$0.00	$15.75	$0.00	$0.00	$0.00	$0.00	$15.75
5	VS-GSN-T1LIC	VPLEX GEOSYNCHRONY 1TB (11-14TB)	$0.00	VPLEX	34%	$0.00	$156.45	$0.00	$0.00	$0.00	$0.00	$156.45
5	VS-GSN-T1SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1	$0.00	VPLEX	34%	$0.00	$156.45	$0.00	$0.00	$0.00	$0.00	$156.45
5	VS-GSN-T1SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (11-14TB)	$0.00	VPLEX	34%	$0.00	$68.95	$0.00	$0.00	$0.00	$0.00	$68.95
5	VS-GSN-T2LIC	VPLEX GEOSYNCHRONY 1TB (15-25TB)	$0.00	VPLEX	34%	$0.00	$140.70	$0.00	$0.00	$0.00	$0.00	$140.70
5	VS-GSN-T2SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	$0.00	VPLEX	34%	$0.00	$50.75	$0.00	$0.00	$0.00	$0.00	$50.75
5	VS-GSN-T2SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (15-25TB)	$0.00	VPLEX	34%	$0.00	$61.95	$0.00	$0.00	$0.00	$0.00	$61.95
5	VS-GSN-T3LIC	VPLEX GEOSYNCHRONY 1TB (26-40TB)	$0.00	VPLEX	34%	$0.00	$119.70	$0.00	$0.00	$0.00	$0.00	$119.70
5	VS-GSN-T3SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	$0.00	VPLEX	34%	$0.00	$43.75	$0.00	$0.00	$0.00	$0.00	$43.75
5	VS-GSN-T3SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (26-40TB)	$0.00	VPLEX	34%	$0.00	$52.50	$0.00	$0.00	$0.00	$0.00	$52.50
5	VS-GSN-T4LIC	VPLEX GEOSYNCHRONY 1TB (41-60TB)	$0.00	VPLEX	34%	$0.00	$101.50	$0.00	$0.00	$0.00	$0.00	$101.50
5	VS-GSN-T4SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	$0.00	VPLEX	34%	$0.00	$36.75	$0.00	$0.00	$0.00	$0.00	$36.75
5	VS-GSN-T4SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (41-60TB)	$0.00	VPLEX	34%	$0.00	$44.80	$0.00	$0.00	$0.00	$0.00	$44.80
5	VS-GSN-T5LIC	VPLEX GEOSYNCHRONY 1TB (61-100TB)	$0.00	VPLEX	34%	$0.00	$91.35	$0.00	$0.00	$0.00	$0.00	$91.35
5	VS-GSN-T5SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (61-100TB)	$0.00	VPLEX	34%	$0.00	$40.25	$0.00	$0.00	$0.00	$0.00	$40.25
5	VS-GSN-T6LIC	VPLEX GEOSYNCHRONY 1TB (101-150TB)	$0.00	VPLEX	34%	$0.00	$77.70	$0.00	$0.00	$0.00	$0.00	$77.70
5	VS-GSN-T6SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (101-150TB)	$0.00	VPLEX	34%	$0.00	$34.30	$0.00	$0.00	$0.00	$0.00	$34.30
5	VS-GSN-T7LIC	VPLEX GEOSYNCHRONY 1TB (151-250TB)	$0.00	VPLEX	34%	$0.00	$63.70	$0.00	$0.00	$0.00	$0.00	$63.70
5	VS-GSN-T7SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (151-250TB)	$0.00	VPLEX	34%	$0.00	$28.00	$0.00	$0.00	$0.00	$0.00	$28.00
5	VS-GSN-T8LIC	VPLEX GEOSYNCHRONY 1TB (251-400TB)	$0.00	VPLEX	34%	$0.00	$53.20	$0.00	$0.00	$0.00	$0.00	$53.20
5	VS-GSN-T8SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (251-400TB)	$0.00	VPLEX	34%	$0.00	$23.45	$0.00	$0.00	$0.00	$0.00	$23.45

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS-GSN-T9LIC	VPLEX GEOSYNCHRONY 1TB (401-600TB)	$0.00	VPLEX	34%	$0.00	$45.15	$0.00	$0.00	$0.00	$0.00	$45.15
5	VS-GSN-T9SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (401-600TB)	$0.00	VPLEX	34%	$0.00	$19.95	$0.00	$0.00	$0.00	$0.00	$19.95
5	VS-LOC-PBASE	VPLEX LOCAL BASE (INCL 10 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-PUPG	VPLEX LOCAL CAPACITY UPGRADE	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-S1BASE	VPLEX LOCAL BASE 1YR (INCL 10 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T10LIC	VPLEX LOCAL 1TB (601-1000 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T10SB1	VPLEX LOCAL 1TB 1YR (601-1000 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T11LIC	VPLEX LOCAL 1TB (1001+ TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T11SB1	VPLEX LOCAL 1TB 1YR (1001+ TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T1LIC	VPLEX LOCAL 1TB (11-14 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T1SCL	VPLEX LOCAL LARGE SCALE - TIER 1	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T1SUB1	VPLEX LOCAL 1TB 1YR (11-14 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T2LIC	VPLEX LOCAL 1TB (15-25 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T2SCL	VPLEX LOCAL LARGE SCALE - TIER 2	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T2SUB1	VPLEX LOCAL 1TB 1YR (15-25 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T3LIC	VPLEX LOCAL 1TB (26-40 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T3SCL	VPLEX LOCAL LARGE SCALE - TIER 3	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T3SUB1	VPLEX LOCAL 1TB 1YR (26-40 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T4LIC	VPLEX LOCAL 1TB (41-60 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T4SCL	VPLEX LOCAL LARGE SCALE - TIER 4	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T4SUB1	VPLEX LOCAL 1TB 1YR (41-60 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T5LIC	VPLEX LOCAL 1TB (61-100 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T5SUB1	VPLEX LOCAL 1TB 1YR (61-100 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T6LIC	VPLEX LOCAL 1TB (101-150 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T6SUB1	VPLEX LOCAL 1TB 1YR (101-150 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T7LIC	VPLEX LOCAL 1TB (151-250 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T7SUB1	VPLEX LOCAL 1TB 1YR (151-250 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T8LIC	VPLEX LOCAL 1TB (251-400 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T8SUB1	VPLEX LOCAL 1TB 1YR (251-400 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T9LIC	VPLEX LOCAL 1TB (401-600 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-T9SUB1	VPLEX LOCAL 1TB 1YR (401-600 TB)	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-LOC-V51	VPLEX Base VNX5100 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	VS-LOC-V52	VPLEX Base VNX5200 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,259.60	$0.00	$0.00	$0.00	$0.00	$5,259.60
5	VS-LOC-V53	VPLEX Base VNX5300 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$5,157.00	$0.00	$0.00	$0.00	$0.00	$5,157.00
5	VS-LOC-V54	VPLEX Base VNX5400 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$6,498.00	$0.00	$0.00	$0.00	$0.00	$6,498.00
5	VS-LOC-V55	VPLEX Base VNX5500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$7,563.60	$0.00	$0.00	$0.00	$0.00	$7,563.60
5	VS-LOC-V56	VPLEX Base VNX5600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$10,816.20	$0.00	$0.00	$0.00	$0.00	$10,816.20
5	VS-LOC-V57	VPLEX Base VNX5700 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$11,001.60	$0.00	$0.00	$0.00	$0.00	$11,001.60
5	VS-LOC-V58	VPLEX Base VNX5800 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$13,642.20	$0.00	$0.00	$0.00	$0.00	$13,642.20
5	VS-LOC-V75	VPLEX Base VNX7500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$17,188.20	$0.00	$0.00	$0.00	$0.00	$17,188.20
5	VS-LOC-V76	VPLEX Base VNX7600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$19,594.80	$0.00	$0.00	$0.00	$0.00	$19,594.80
5	VS-LOC-V80	VPLEX Base VNX8000 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$29,736.00	$0.00	$0.00	$0.00	$0.00	$29,736.00
5	VS-LOC-VF5	VPLEX Base VNX-F5000 Frame Base Lisc=IC	$0.00	VPLEX	34%	$0.00	$6,058.80	$0.00	$0.00	$0.00	$0.00	$6,058.80
5	VS-LOC-VF7	VPLEX Base VNX-F7000 Frame Base Lisc=IC	$0.00	VPLEX	34%	$0.00	$20,196.90	$0.00	$0.00	$0.00	$0.00	$20,196.90
5	VS-MEE-TBLIC	VPLEX GEOSYNCHRONY METRO 1TB UPGRADE	$0.00	VPLEX	34%	$0.00	$1,588.50	$0.00	$0.00	$0.00	$0.00	$1,588.50
5	VS-MEE-UNLOCK	VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK	$0.00	VPLEX	34%	$0.00	$24,255.00	$0.00	$0.00	$0.00	$0.00	$24,255.00
5	VS-METCA-V52	VPLEX 1-1 CA VNX5200 Frame TF Lisc=IC	$35,000.00	VPLEX	34%	$23,100.00	$6,300.00	$0.00	$0.00	$0.00	$0.00	$6,300.00
5	VS-METCA-V54	VPLEX 1-1 CA VNX5400 Frame TF Lisc=IC	$50,500.00	VPLEX	34%	$33,330.00	$9,090.00	$0.00	$0.00	$0.00	$0.00	$9,090.00
5	VS-METCA-V56	VPLEX 1-1 CA VNX5600 Frame TF Lisc=IC	$112,600.00	VPLEX	34%	$74,316.00	$20,268.00	$0.00	$0.00	$0.00	$0.00	$20,268.00
5	VS-METCA-V58	VPLEX 1-1 CA VNX5800 Frame TF Lisc=IC	$161,600.00	VPLEX	34%	$106,656.00	$29,088.00	$0.00	$0.00	$0.00	$0.00	$29,088.00
5	VS-MET-PBASE	VPLEX METRO BASE NEW LICENSE	$0.00	VPLEX	34%	$0.00	$1,620.00	$0.00	$0.00	$0.00	$0.00	$1,620.00
5	VS-MET-S1BASE	VPLEX METRO 1 YR. BASE NEW LICENSE	$0.00	VPLEX	34%	$0.00	$712.80	$0.00	$0.00	$0.00	$0.00	$712.80
5	VS-MET-T10LIC	VPLEX METRO 601-1000 TB	$0.00	VPLEX	34%	$0.00	$302.40	$0.00	$0.00	$0.00	$0.00	$302.40
5	VS-MET-T10SB1	VPLEX METRO 1 YR. 601-1000 TB	$0.00	VPLEX	34%	$0.00	$133.20	$0.00	$0.00	$0.00	$0.00	$133.20
5	VS-MET-T11LIC	VPLEX METRO 1001+ TB	$0.00	VPLEX	34%	$0.00	$287.10	$0.00	$0.00	$0.00	$0.00	$287.10
5	VS-MET-T11SB1	VPLEX METRO 1 YR. 1001+ TB	$0.00	VPLEX	34%	$0.00	$126.00	$0.00	$0.00	$0.00	$0.00	$126.00
5	VS-MET-T1LIC	VPLEX METRO 0-14 TB	$0.00	VPLEX	34%	$0.00	$1,053.00	$0.00	$0.00	$0.00	$0.00	$1,053.00
5	VS-MET-T1SUB1	VPLEX METRO 1 YR. 0-14 TB	$0.00	VPLEX	34%	$0.00	$463.32	$0.00	$0.00	$0.00	$0.00	$463.32
5	VS-MET-T2LIC	VPLEX METRO 15-25 TB	$0.00	VPLEX	34%	$0.00	$984.24	$0.00	$0.00	$0.00	$0.00	$984.24
5	VS-MET-T2SUB1	VPLEX METRO 1 YR. 15-25 TB	$0.00	VPLEX	34%	$0.00	$433.08	$0.00	$0.00	$0.00	$0.00	$433.08
5	VS-MET-T3LIC	VPLEX METRO 26-40 TB	$0.00	VPLEX	34%	$0.00	$915.30	$0.00	$0.00	$0.00	$0.00	$915.30
5	VS-MET-T3SUB1	VPLEX METRO 1 YR. 26-40 TB	$0.00	VPLEX	34%	$0.00	$402.66	$0.00	$0.00	$0.00	$0.00	$402.66
5	VS-MET-T4LIC	VPLEX METRO 41-60 TB	$0.00	VPLEX	34%	$0.00	$851.22	$0.00	$0.00	$0.00	$0.00	$851.22
5	VS-MET-T4SUB1	VPLEX METRO 1 YR. 41-60 TB	$0.00	VPLEX	34%	$0.00	$374.58	$0.00	$0.00	$0.00	$0.00	$374.58
5	VS-MET-T5LIC	VPLEX METRO 61-100 TB	$0.00	VPLEX	34%	$0.00	$766.08	$0.00	$0.00	$0.00	$0.00	$766.08
5	VS-MET-T5SUB1	VPLEX METRO 1 YR. 61-100 TB	$0.00	VPLEX	34%	$0.00	$337.14	$0.00	$0.00	$0.00	$0.00	$337.14
5	VS-MET-T6LIC	VPLEX METRO 101-150 TB	$0.00	VPLEX	34%	$0.00	$518.40	$0.00	$0.00	$0.00	$0.00	$518.40
5	VS-MET-T6SUB1	VPLEX METRO 1 YR. 101-150 TB	$0.00	VPLEX	34%	$0.00	$227.70	$0.00	$0.00	$0.00	$0.00	$227.70
5	VS-MET-T7LIC	VPLEX METRO 151-250 TB	$0.00	VPLEX	34%	$0.00	$414.00	$0.00	$0.00	$0.00	$0.00	$414.00
5	VS-MET-T7SUB1	VPLEX METRO 1 YR. 151-250 TB	$0.00	VPLEX	34%	$0.00	$182.70	$0.00	$0.00	$0.00	$0.00	$182.70
5	VS-MET-T8LIC	VPLEX METRO 251-400 TB	$0.00	VPLEX	34%	$0.00	$372.60	$0.00	$0.00	$0.00	$0.00	$372.60
5	VS-MET-T8SUB1	VPLEX METRO 1 YR. 251-400 TB	$0.00	VPLEX	34%	$0.00	$163.80	$0.00	$0.00	$0.00	$0.00	$163.80
5	VS-MET-T9LIC	VPLEX METRO 401-600 TB	$0.00	VPLEX	34%	$0.00	$335.70	$0.00	$0.00	$0.00	$0.00	$335.70
5	VS-MET-T9SUB1	VPLEX METRO 1 YR. 401-600 TB	$0.00	VPLEX	34%	$0.00	$147.60	$0.00	$0.00	$0.00	$0.00	$147.60
5	VS-MET-V51	VPLEX Metro VNX5100 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	VS-MET-V52	VPLEX Metro VNX5200 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,778.80	$0.00	$0.00	$0.00	$0.00	$15,778.80
5	VS-MET-V53	VPLEX Metro VNX5300 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$15,469.20	$0.00	$0.00	$0.00	$0.00	$15,469.20
5	VS-MET-V54	VPLEX Metro VNX5400 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$19,490.40	$0.00	$0.00	$0.00	$0.00	$19,490.40
5	VS-MET-V55	VPLEX Metro VNX5500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$18,219.60	$0.00	$0.00	$0.00	$0.00	$18,219.60
5	VS-MET-V56	VPLEX Metro VNX5600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$26,053.20	$0.00	$0.00	$0.00	$0.00	$26,053.20

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS-MET-V57	VPLEX Metro VNX5700 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$25,095.60	$0.00	$0.00	$0.00	$0.00	$25,095.60
5	VS-MET-V58	VPLEX Metro VNX5800 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$31,118.40	$0.00	$0.00	$0.00	$0.00	$31,118.40
5	VS-MET-V75	VPLEX Metro VNX7500 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$34,378.20	$0.00	$0.00	$0.00	$0.00	$34,378.20
5	VS-MET-V76	VPLEX Metro VNX7600 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$39,191.40	$0.00	$0.00	$0.00	$0.00	$39,191.40
5	VS-MET-V80	VPLEX Metro VNX8000 Frame Based Lisc =IC	$0.00	VPLEX	34%	$0.00	$59,473.80	$0.00	$0.00	$0.00	$0.00	$59,473.80
5	VS-MET-VF5	VPLEX Metro VNX-F5000 Frame Base Lisc=IC	$0.00	VPLEX	34%	$0.00	$17,823.60	$0.00	$0.00	$0.00	$0.00	$17,823.60
5	VS-MET-VF7	VPLEX Metro VNX-F7000 Frame Base Lisc=IC	$0.00	VPLEX	34%	$0.00	$49,108.50	$0.00	$0.00	$0.00	$0.00	$49,108.50
5	VS-MET-VNX	VPLEX 1-1 Cont Avail SW Frame TF Lisc=IC	$0.00	VPLEX	34%	$0.00	$5,009.40	$0.00	$0.00	$0.00	$0.00	$5,009.40
5	VS-MIGRATION	VPLEX 180 Day Migration License =IC	$0.00	VPLEX	34%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VS-SPLIT-V3	VPLEX Splitter for VMAX3 = IC	$0.00	VPLEX	34%	$0.00	$4,770.00	$0.00	$0.00	$0.00	$0.00	$4,770.00
5	VS-UPG-V52	VPLEX Metro VNX5200 Frame UPG Lisc =IC	$52,660.00	VPLEX	34%	$34,755.60	$9,478.80	$0.00	$0.00	$0.00	$0.00	$9,478.80
5	VS-UPG-V54	VPLEX Metro VNX5400 Frame UPG Lisc =IC	$57,780.00	VPLEX	34%	$38,134.80	$10,400.40	$0.00	$0.00	$0.00	$0.00	$10,400.40
5	VS-UPG-V56	VPLEX Metro VNX5600 Frame UPG Lisc =IC	$32,140.00	VPLEX	34%	$21,212.40	$5,785.20	$0.00	$0.00	$0.00	$0.00	$5,785.20
5	VS-UPG-V58	VPLEX Metro VNX5800 Frame UPG Lisc =IC	$11,280.00	VPLEX	34%	$7,444.80	$2,030.40	$0.00	$0.00	$0.00	$0.00	$2,030.40
5	VS-XIO10TBLOC	VPLEX Local License for 10TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$2,546.60	$0.00	$0.00	$0.00	$0.00	$2,546.60
5	VS-XIO10TBMET	VPLEX Metro License for 10TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$17,717.40	$0.00	$0.00	$0.00	$0.00	$17,717.40
5	VS-XIO20TBLOC	VPLEX Local License for 20TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$4,339.30	$0.00	$0.00	$0.00	$0.00	$4,339.30
5	VS-XIO20TBMET	VPLEX Metro License for 20TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$30,202.20	$0.00	$0.00	$0.00	$0.00	$30,202.20
5	VS-XIO5LOCUP	VPLEX Local 5TB X-Brick Upgrade =ID	$0.00	VPLEX	34%	$0.00	$1,102.50	$0.00	$0.00	$0.00	$0.00	$1,102.50
5	VS-XIO5METUP	VPLEX Metro 5TB X-Brick Upgrade =ID	$0.00	VPLEX	34%	$0.00	$7,671.60	$0.00	$0.00	$0.00	$0.00	$7,671.60
5	VS-XIO5TBLOC	VPLEX Local License for 5TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$1,715.00	$0.00	$0.00	$0.00	$0.00	$1,715.00
5	VS-XIO5TBMET	VPLEX Metro License for 5TB X-Brick =ID	$0.00	VPLEX	34%	$0.00	$11,932.20	$0.00	$0.00	$0.00	$0.00	$11,932.20
5	450-001-509	ViPR Suite XIO 5TB=ID	$6,310.00	XT	22%	$4,921.80	$1,135.80	$0.00	$0.00	$0.00	$0.00	$1,135.80
5	450-001-510	ViPR Suite XIO 5TB UPG=ID	$4,170.00	XT	22%	$3,252.60	$750.60	$0.00	$0.00	$0.00	$0.00	$750.60
5	450-001-511	ViPR Suite XIO 10TB=ID	$12,620.00	XT	22%	$9,843.60	$2,271.60	$0.00	$0.00	$0.00	$0.00	$2,271.60
5	450-001-512	ViPR Suite XIO 20TB=ID	$25,240.00	XT	22%	$19,687.20	$4,543.20	$0.00	$0.00	$0.00	$0.00	$4,543.20
5	450-001-513	ViPR Suite XIO 40TB=ID	$50,470.00	XT	22%	$39,366.60	$9,084.60	$0.00	$0.00	$0.00	$0.00	$9,084.60
5	456-105-744	RP/EX LOC 10TB XtremIO X-BRICK=ID	$34,645.00	XT	22%	$27,023.10	$6,236.10	$0.00	$0.00	$0.00	$0.00	$6,236.10
5	456-105-745	RP/EX LOC 20TB XtremIO X-BRICK=ID	$51,610.00	XT	22%	$40,255.80	$9,289.80	$0.00	$0.00	$0.00	$0.00	$9,289.80
5	456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	$25,000.00	XT	22%	$19,500.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	$16,070.00	XT	22%	$12,534.60	$2,892.60	$0.00	$0.00	$0.00	$0.00	$2,892.60
5	456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	$41,570.00	XT	22%	$32,424.60	$7,482.60	$0.00	$0.00	$0.00	$0.00	$7,482.60
5	456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	$61,925.00	XT	22%	$48,301.50	$11,146.50	$0.00	$0.00	$0.00	$0.00	$11,146.50
5	456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	$30,000.00	XT	22%	$23,400.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	$19,285.00	XT	22%	$15,042.30	$3,471.30	$0.00	$0.00	$0.00	$0.00	$3,471.30
5	456-106-135	SRMSUITE XIO 10TB NODE =ID	$0.00	XT	22%	$0.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	456-106-136	SRMSUITE XIO 20TB NODE =ID	$0.00	XT	22%	$0.00	$3,562.20	$0.00	$0.00	$0.00	$0.00	$3,562.20
5	456-106-156	RP/EX LOC VPLEX 10TB XtremIO X-BRICK=ID	$34,645.00	XT	22%	$27,023.10	$6,236.10	$0.00	$0.00	$0.00	$0.00	$6,236.10
5	456-106-157	RP/EX LOC VPLEX 20TB XtremIO X-BRICK=ID	$51,610.00	XT	22%	$40,255.80	$9,289.80	$0.00	$0.00	$0.00	$0.00	$9,289.80
5	456-106-158	RP/EX REM VPLEX 10TB XtremIO X-BRICK=ID	$41,570.00	XT	22%	$32,424.60	$7,482.60	$0.00	$0.00	$0.00	$0.00	$7,482.60
5	456-106-159	RP/EX REM VPLEX 20TB XtremIO X-BRICK=ID	$61,925.00	XT	22%	$48,301.50	$11,146.50	$0.00	$0.00	$0.00	$0.00	$11,146.50
5	456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	$25,000.00	XT	22%	$19,500.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	$16,070.00	XT	22%	$12,534.60	$2,892.60	$0.00	$0.00	$0.00	$0.00	$2,892.60
5	456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	$30,000.00	XT	22%	$23,400.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	$19,285.00	XT	22%	$15,042.30	$3,471.30	$0.00	$0.00	$0.00	$0.00	$3,471.30
5	456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	$100,185.00	XT	22%	$78,144.30	$18,033.30	$0.00	$0.00	$0.00	$0.00	$18,033.30
5	456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	$120,205.00	XT	22%	$93,759.90	$21,636.90	$0.00	$0.00	$0.00	$0.00	$21,636.90
5	456-106-718	RP/EX LOC VPLEX 40TB XtremIO X-BRICK=ID	$100,185.00	XT	22%	$78,144.30	$18,033.30	$0.00	$0.00	$0.00	$0.00	$18,033.30
5	456-106-719	RP/EX REM VPLEX 40TB XtremIO X-BRICK=ID	$120,205.00	XT	22%	$93,759.90	$21,636.90	$0.00	$0.00	$0.00	$0.00	$21,636.90
5	456-106-905	APPSYNC 5 TB X-Brick=ID	$21,150.00	XT	22%	$16,497.00	$3,807.00	$0.00	$0.00	$0.00	$0.00	$3,807.00
5	456-106-906	APPSYNC 5 TB X-Brick UPG=ID	$13,950.00	XT	22%	$10,881.00	$2,511.00	$0.00	$0.00	$0.00	$0.00	$2,511.00
5	456-106-907	APPSYNC 10 TB X-Brick=ID	$30,600.00	XT	22%	$23,868.00	$5,508.00	$0.00	$0.00	$0.00	$0.00	$5,508.00
5	456-106-908	APPSYNC 20 TB X-Brick=ID	$45,900.00	XT	22%	$35,802.00	$8,262.00	$0.00	$0.00	$0.00	$0.00	$8,262.00
5	456-106-926	RPVM Replication for XIO =IB	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	$1,300.00	XT	22%	$1,014.00	$234.00	$0.00	$0.00	$0.00	$0.00	$234.00
5	456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	$1,200.00	XT	22%	$936.00	$216.00	$0.00	$0.00	$0.00	$0.00	$216.00
5	456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	$2,500.00	XT	22%	$1,950.00	$450.00	$0.00	$0.00	$0.00	$0.00	$450.00
5	456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	$8,500.00	XT	22%	$6,630.00	$1,530.00	$0.00	$0.00	$0.00	$0.00	$1,530.00
5	456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	$20,000.00	XT	22%	$15,600.00	$3,600.00	$0.00	$0.00	$0.00	$0.00	$3,600.00
5	456-107-743	XtremIO EMC Storage Analytics Suite=IC	$0.00	XT	22%	$0.00	$3,417.12	$0.00	$0.00	$0.00	$0.00	$3,417.12
5	456-107-789	SRMSUITE 40 TB X-Brick=ID	$0.00	XT	22%	$0.00	$7,122.60	$0.00	$0.00	$0.00	$0.00	$7,122.60
5	456-107-790	SRMSUITE 5 TB X-Brick=ID	$0.00	XT	22%	$0.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00
5	456-107-791	SRMSUITE 5 TB X-Brick UPG=ID	$0.00	XT	22%	$0.00	$588.60	$0.00	$0.00	$0.00	$0.00	$588.60
5	456-107-806	APPSYNC 40 TB X-Brick=ID	$89,100.00	XT	22%	$69,498.00	$16,038.00	$0.00	$0.00	$0.00	$0.00	$16,038.00
5	456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	$28,800.00	XT	22%	$22,464.00	$5,184.00	$0.00	$0.00	$0.00	$0.00	$5,184.00
5	456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	$39,070.00	XT	22%	$30,474.60	$7,032.60	$0.00	$0.00	$0.00	$0.00	$7,032.60
5	456-107-981	RP REM for 20TB XtremIO X-BRICK UPG =ID	$53,425.00	XT	22%	$41,671.50	$9,616.50	$0.00	$0.00	$0.00	$0.00	$9,616.50
5	456-107-982	RP REM for 40TB XtremIO X-Brick UPG=ID	$100,205.00	XT	22%	$78,159.90	$18,036.90	$0.00	$0.00	$0.00	$0.00	$18,036.90
5	456-109-465	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-466	APPSYNC 5TB LTD XTREMIO X-BRICK=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-467	APPSYNC 10TB LTD XTREMIO X-BRICK=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-468	APPSYNC 20TB LTD XTREMIO X-BRICK=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-469	APPSYNC 40TB LTD XTREMIO X-BRICK=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-109-561	RP4VM STARTER PACK FOR XTREMIO =IB	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-416	VS SRM XIO 5TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-417	VS SRM XIO 5TB UPG LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-418	VS SRM XIO 10TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-419	VS SRM XIO 20TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-420	VS SRM XIO 40TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-427	VS VIPRC XIO 5TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-428	VS VIPRC XIO 5TB UPG LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-429	VS VIPRC XIO 10TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-430	VS VIPRC XIO 20TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-431	VS VIPRC XIO 40TB LIC=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-492	RP4VM for XtremIO – 256 VMs =IB	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	456-110-791	VIPR SRM XIO 10TB NODE =ID	$9,900.00	XT	22%	$7,722.00	$1,782.00	$0.00	$0.00	$0.00	$0.00	$1,782.00
5	456-110-792	VIPR SRM XIO 20TB NODE =ID	$19,790.00	XT	22%	$15,436.20	$3,562.20	$0.00	$0.00	$0.00	$0.00	$3,562.20
5	456-110-825	VIPR SRM XIO 40TB NODE=ID	$39,570.00	XT	22%	$30,864.60	$7,122.60	$0.00	$0.00	$0.00	$0.00	$7,122.60
5	456-110-826	VIPR SRM XIO 5TB NODE=ID	$4,950.00	XT	22%	$3,861.00	$891.00	$0.00	$0.00	$0.00	$0.00	$891.00
5	456-110-827	VIPR SRM XIO 5TB UPG NODE=ID	$3,270.00	XT	22%	$2,550.60	$588.60	$0.00	$0.00	$0.00	$0.00	$588.60
5	456-111-402	RP/EX REM VPLEX VS6 10TB XIO X-BRICK=ID	$30,000.00	XT	22%	$23,400.00	$5,400.00	$0.00	$0.00	$0.00	$0.00	$5,400.00
5	456-111-403	RP/EX REM VPLEX VS6 20TB XIO X-BRICK=ID	$41,570.00	XT	22%	$32,424.60	$7,482.60	$0.00	$0.00	$0.00	$0.00	$7,482.60
5	456-111-404	RP/EX REM VPLEX VS6 5TB XIO X-BRICK=ID	$61,925.00	XT	22%	$48,301.50	$11,146.50	$0.00	$0.00	$0.00	$0.00	$11,146.50
5	456-111-405	RP/EX REM VPLEX VS6 40TB XIO X-BRICK=ID	$120,205.00	XT	22%	$93,759.90	$21,636.90	$0.00	$0.00	$0.00	$0.00	$21,636.90
5	456-111-406	RP/EX LOC VPLEX VS6 10TB XIO X-BRICK=ID	$25,000.00	XT	22%	$19,500.00	$4,500.00	$0.00	$0.00	$0.00	$0.00	$4,500.00
5	456-111-407	RP/EX LOC VPLEX VS6 20TB XIO X-BRICK=ID	$34,645.00	XT	22%	$27,023.10	$6,236.10	$0.00	$0.00	$0.00	$0.00	$6,236.10
5	456-111-408	RP/EX LOC VPLEX VS6 5TB XIO X-Brick=ID	$51,610.00	XT	22%	$40,255.80	$9,289.80	$0.00	$0.00	$0.00	$0.00	$9,289.80
5	456-111-409	RP/EX LOC VPLEX VS6 40TB XIO X-BRICK=ID	$100,185.00	XT	22%	$78,144.30	$18,033.30	$0.00	$0.00	$0.00	$0.00	$18,033.30
5	457-102-119	VS XIO 5TB=ID	$0.00	XT	22%	$0.00	$1,135.80	$0.00	$0.00	$0.00	$0.00	$1,135.80
5	457-102-120	VS XIO 5TB UPG=ID	$0.00	XT	22%	$0.00	$750.60	$0.00	$0.00	$0.00	$0.00	$750.60
5	457-102-121	VS XIO 10TB=ID	$0.00	XT	22%	$0.00	$2,271.60	$0.00	$0.00	$0.00	$0.00	$2,271.60
5	457-102-122	VS XIO 20TB=ID	$0.00	XT	22%	$0.00	$4,543.20	$0.00	$0.00	$0.00	$0.00	$4,543.20
5	457-102-123	VS XIO 40TB=ID	$0.00	XT	22%	$0.00	$9,084.60	$0.00	$0.00	$0.00	$0.00	$9,084.60
5	458-000-166	VIPR SRM for XIO	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-173	RP FOR XtremIO LOCAL PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-174	RP FOR XtremIO REMOTE PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-222	RP/EX VPLEX BB XIO LOCAL PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-223	RP/EX VPLEX BB XIO REMOTE PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-655	APPSYNC FOR XTREMIO	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-938	RECOVERPOINT FOR XIO BASIC OPTION	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-957	RP FOR XtremIO REM UPG FROM BAS TO FULL	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-000-969	XtremIO EMC Storage Analytics Suite=IC	$18,984.00	XT	22%	$14,807.52	$3,417.12	$0.00	$0.00	$0.00	$0.00	$3,417.12
5	458-001-447	ESA Management for XtremIO =ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-637	VS SRM XIO=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-638	VS VIPRC XIO=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-716	RP/EX VPLEX VS6 BB XIO REMOTE PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-717	RP/EX VPLEX VS6 BB XIO LOCAL PRODUCT	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-781	VS SRM XIO 5TBU=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-782	VS VIPRC XIO 5TBU=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-783	VS SRM XIO 10TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-784	VS VIPRC XIO 10TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-785	VS SRM XIO 20TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-786	VS VIPRC XIO 20TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-787	VS SRM XIO 40TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	458-001-788	VS VIPRC XIO 40TB=ID	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESA-XTREMIO	XtremIO EMC Storage Analytics Suite=IC	$0.00	XT	22%	$0.00	$3,417.12	$0.00	$0.00	$0.00	$0.00	$3,417.12
5	ESI-ORC-XTREMIO-CF	XtremIO RTU - ESI Plugin for OracleVM=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	ESI-WIN-XTREMIO-CF	XtremIO RTU - ESI Plugin for Windows=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	M-PREHWX-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	XT	22%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWX-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	XT	22%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ORCL-EM-XTREMIO-CF	XtremIO RTU-Oracle Ent. Mgr Plugin=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	VSI-XTREMIO-CF	XtremIO RTU - VSI Plugin=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-CTRL-F	XtremIO - Storage Controller - FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-CTRL-TAGF	XtremIO - Storage Controller/w tag -FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-D25-400F	X-brick 25x400GB Flash Drives OE SW-FLD	$345,000.00	XT	22%	$269,100.00	$37,950.00	$0.00	$0.00	$0.00	$0.00	$37,950.00
5	X01-MNGT-01	XtremIO - MGMT LICENSE QTY 1	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-MNGT-02	XtremIO - MGMT LICENSE QTY 2	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-MNGT-03	XtremIO - MGMT LICENSE QTY 3	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-MNGT-04	XtremIO - MGMT LICENSE QTY 4	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE-FLD	$15,480.00	XT	22%	$12,074.40	$1,702.80	$0.00	$0.00	$0.00	$0.00	$1,702.80
5	X01-PW-IEC3S	XtremIO - Cab Quad Power Cord IEC309	$800.00	XT	22%	$624.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-PW-RSS	XtremIO - Cab Quad Power Cord US R&S	$1,530.00	XT	22%	$1,193.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-PW-USS	XtremIO - Cab Power Cord US Twistlock	$800.00	XT	22%	$624.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-RACK-40U	XtremIO - 40U Cabinet	$2,925.00	XT	22%	$2,281.50	$321.75	$0.00	$0.00	$0.00	$0.00	$321.75
5	X01-RTU	XtremIO Right to Use - OE	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-UPS-220F	XtremIO - UPS 220V - FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	$7,145.00	XT	22%	$5,573.10	$785.95	$0.00	$0.00	$0.00	$0.00	$785.95
5	X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	$155,000.00	XT	22%	$120,900.00	$17,050.00	$0.00	$0.00	$0.00	$0.00	$17,050.00
5	X02-3-6-BEZ-KIT	XtremIO Std 3 to 6 Bezel Kit	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-6U-FILLER	XtremIO Beast Six filler Kit	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-BEAST-BEZ-KIT	XtremIO Beast Bezel Kit	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRL	XtremIO - Storage Controller	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE	XtremIO - STORAGE CONTROLLER enc	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-400	XTREMIO - STORAGE CTRL ENC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-400-F	XTREMIO - STORAGE CTRL ENC FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-400-T	XTREMIO - STORAGE CTRL 400GB ENC TAG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-400-T-F	XTREMIO - STORAGE CTRL 400GB ENC TAG FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-400-U	XTREMIO - STORAGE CTRL 400GB ENC UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-EXP-TAG	XtremIO - STORAGE CTRL Exp tag	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-EXP-T-F	XtremIO - STORAGE CTRL Exp tag fld	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X02-CTRLE-F	XtremIO - STORAGE CONTROLLER enc fld	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-T	XtremIO - STORAGE CTRL 800GB enc tag	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-T-F	XtremIO - STORAGE CTRL 800GB enc tag fld	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRLE-U	XTREMIO - STORAGE CTRL 800GB UPGRADE	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRL-F	XtremIO - STORAGE CONTROLLER - FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRL-TAG	XtremIO - STORAGE CONTROLLER /W TAG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRL-TAGF	XtremIO - STORAGE CONTROLLER/W TAG - FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	$225,000.00	XT	22%	$175,500.00	$24,750.00	$0.00	$0.00	$0.00	$0.00	$24,750.00
5	X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	$225,000.00	XT	22%	$175,500.00	$24,750.00	$0.00	$0.00	$0.00	$0.00	$24,750.00
5	X02-D25-400	XtremIO -25x400GB Flash Drives OE SW	$0.00	XT	22%	$0.00	$36,850.00	$0.00	$0.00	$0.00	$0.00	$36,850.00
5	X02-D25-400-E	XTREMIO -25X400GB FLASH DRV ENC OE SW	$345,000.00	XT	22%	$269,100.00	$37,950.00	$0.00	$0.00	$0.00	$0.00	$37,950.00
5	X02-D25-400-E-F	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	$345,000.00	XT	22%	$269,100.00	$37,950.00	$0.00	$0.00	$0.00	$0.00	$37,950.00
5	X02-D25-400-E-U	XTREMIO -25X400GB E FLASH DRV OE SW UPG	$345,000.00	XT	22%	$269,100.00	$37,950.00	$0.00	$0.00	$0.00	$0.00	$37,950.00
5	X02-D25-400F	XtremIO -25x400GB Flash Drives OE SW-FLD	$0.00	XT	22%	$0.00	$36,850.00	$0.00	$0.00	$0.00	$0.00	$36,850.00
5	X02-D25-400-U	XTREMIO -25X400GB FLASH DR. OE SW UPG	$335,000.00	XT	22%	$261,300.00	$36,850.00	$0.00	$0.00	$0.00	$0.00	$36,850.00
5	X02-D25-800	XtremIO -25x800GB Flash Drives OE SW	$510,000.00	XT	22%	$397,800.00	$56,100.00	$0.00	$0.00	$0.00	$0.00	$56,100.00
5	X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	$255,000.00	XT	22%	$198,900.00	$28,050.00	$0.00	$0.00	$0.00	$0.00	$28,050.00
5	X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	$255,000.00	XT	22%	$198,900.00	$28,050.00	$0.00	$0.00	$0.00	$0.00	$28,050.00
5	X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW	$127,500.00	XT	22%	$99,450.00	$14,025.00	$0.00	$0.00	$0.00	$0.00	$14,025.00
5	X02-D25-800-5T-F	XtremIO 25x800GB-5T FDrv enc OE SW fld	$127,500.00	XT	22%	$99,450.00	$14,025.00	$0.00	$0.00	$0.00	$0.00	$14,025.00
5	X02-D25-800F	XtremIO -25x800GB Flash Drives OE SW-FLD	$510,000.00	XT	22%	$397,800.00	$56,100.00	$0.00	$0.00	$0.00	$0.00	$56,100.00
5	X02-D25-800-U	XTREMIO -25X800GB FLASH DRV OE SW UPGD	$510,000.00	XT	22%	$397,800.00	$56,100.00	$0.00	$0.00	$0.00	$0.00	$56,100.00
5	X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	$660.00	XT	22%	$514.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	$1,300.00	XT	22%	$1,014.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-DUAL-BEZ-KIT	XtremIO Std Dual Bezel Kit	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-01	XtremIO BRICK 1 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	$4,500.00	XT	22%	$3,510.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT01-FD	XtremIO BRICK 1 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-02	XtremIO BRICK 2 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	$10,500.00	XT	22%	$8,190.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT02-FD	XtremIO BRICK 2 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-03	XtremIO BRICK 3 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT03-FD	XtremIO BRICK 3 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-04	XtremIO BRICK 4 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quad	$18,500.00	XT	22%	$14,430.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT04-FD	XtremIO BRICK 4 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT04-R-U	XtremIO BRICK 4 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-05	XtremIO BRICK 5 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT05-FD	XtremIO BRICK 5 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT05-U	XtremIO BRICK 5 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-06	XtremIO BRICK 6 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	$24,500.00	XT	22%	$19,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT06-FD	XtremIO BRICK 6 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT06-U	XtremIO BRICK 6 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-07	XtremIO BRICK 7 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT07-FD	XtremIO BRICK 7 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT07-R-U	XtremIO BRICK 7 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT07-U	XtremIO BRICK 7 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-08	XtremIO BRICK 8 CONFIG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	$28,500.00	XT	22%	$22,230.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT08-FD	XtremIO BRICK 8 CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT08-R-U	XtremIO BRICK 8 CONFIG KIT RACK UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT08-U	XtremIO BRICK 8 CONFIG KIT UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KIT-S	XtremIO SINGLE BRICK CFG KIT (FACTORY)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-KITS-FD	XtremIO SINGLE BRICK CONFIG KIT (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	$15,480.00	XT	22%	$12,074.40	$1,702.80	$0.00	$0.00	$0.00	$0.00	$1,702.80
5	X02-MNGT-01	XtremIO-MGMT LICENSE QTY 1	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-01-CF	XtremIO-MGMT LICENSE QTY 1=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-02	XtremIO-MGMT LICENSE QTY 2	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-02-CF	XtremIO-MGMT LICENSE QTY 2=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-02-U	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-02-U-CF	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-04	XtremIO-MGMT LICENSE QTY 4	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-04-CF	XtremIO-MGMT LICENSE QTY 4=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-04-U	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-04-U-CF	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-05	XtremIO-MGMT LICENSE QTY 5	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-06	XtremIO-MGMT LICENSE QTY 6	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-06-CF	XtremIO-MGMT LICENSE QTY 6=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-06-U	XtremIO-MGMT LICENSE QTY 6 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-06-U-CF	XtremIO-MGMT LICENSE QTY 6 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-07	XtremIO-MGMT LICENSE QTY 7	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X02-MNGT-08	XtremIO-MGMT LICENSE QTY 8	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-08-CF	XtremIO-MGMT LICENSE QTY 8=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-08-U	XtremIO-MGMT LICENSE QTY 8 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-08-U-CF	XtremIO-MGMT LICENSE QTY 8 UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	$15,480.00	XT	22%	$12,074.40	$1,702.80	$0.00	$0.00	$0.00	$0.00	$1,702.80
5	X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	$15,480.00	XT	22%	$12,074.40	$1,702.80	$0.00	$0.00	$0.00	$0.00	$1,702.80
5	X02-MNGT-UFD	XMS Field Upgrade	$15,480.00	XT	22%	$12,074.40	$1,702.80	$0.00	$0.00	$0.00	$0.00	$1,702.80
5	X02-PW-ASTL	Power cord for Australia and New Zealand	$1,530.00	XT	22%	$1,193.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PWD-ASTL-44U	Power cord for Australia and New Zealand	$2,400.00	XT	22%	$1,872.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PWD-IEC3S-44U	Power cord for International (not Aus.)	$1,640.00	XT	22%	$1,279.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PWD-RSS-44U	Power cord for North America & Japan	$1,800.00	XT	22%	$1,404.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PWD-USS-44U	Power cord for North America & Japan	$830.00	XT	22%	$647.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PW-IEC3S	International (except Australia)	$800.00	XT	22%	$624.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PW-RSS	For North America & Japan	$1,530.00	XT	22%	$1,193.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-PW-USS	For North America & Japan	$800.00	XT	22%	$624.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RACK-40U	XtremIO - 40U Cabinet	$3,915.00	XT	22%	$3,053.70	$430.65	$0.00	$0.00	$0.00	$0.00	$430.65
5	X02-RACK-40U-BEAST	XtremIO - 40U Cabinet Beast fillers	$6,500.00	XT	22%	$5,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RACK-44U	XtremIO - 44U Cabinet std fillers	$7,350.00	XT	22%	$5,733.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RTU	XtremIO Right to Use- OE	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RTU-CF	XtremIO Right to Use- OE=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RTU-U	XTREMIO RIGHT TO USE- OE UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-RTU-U-CF	XTREMIO RIGHT TO USE- OE UPG=IC	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	$255,000.00	XT	22%	$198,900.00	$28,050.00	$0.00	$0.00	$0.00	$0.00	$28,050.00
5	X02-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SCALE-60T-RTU	XtremIO Right to Use 60TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SCALE-90T-RTU	XtremIO Right to Use 90TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-SINGLE-BEZ-KIT	XtremIO Std single Bezel Kit	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	$9,950.00	XT	22%	$7,761.00	$1,094.50	$0.00	$0.00	$0.00	$0.00	$1,094.50
5	X02-UPS-220	XtremIO - UPS 220V	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-UPS-220F	XtremIO - UPS 220V - FLD	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	$3,573.00	XT	22%	$2,786.94	$393.03	$0.00	$0.00	$0.00	$0.00	$393.03
5	X02-UPS-220P	XtremIO - UPS 220V - Secondary	$3,573.00	XT	22%	$2,786.94	$393.03	$0.00	$0.00	$0.00	$0.00	$393.03
5	X02-UPS-220-U	XTREMIO - UPS 220V UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-VRACK-FD	XtremIO VIRTUAL RACK (FIELD)	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-CTRLE-1600	XtremIO - STORAGE CTRL enc	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-CTRLE-1600-F	XtremIO - STORAGE CTRL 1.6TB enc fld	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-CTRLE-1600-T	XtremIO - STORAGE CTRL 1.6TB enc tag	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-CTRLE-1600-T-F	XtremIO - STORAGE CTRL 1.6TB enc tag fld	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-CTRLE-1600-U	XtremIO - STORAGE CTRL enc UPG	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	$241,250.00	XT	22%	$188,175.00	$26,537.50	$0.00	$0.00	$0.00	$0.00	$26,537.50
5	X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	$241,250.00	XT	22%	$188,175.00	$26,537.50	$0.00	$0.00	$0.00	$0.00	$26,537.50
5	X03-D25-1.6T-30T	XtremIO 25x1.6TB-30T FDrv enc OE SW	$723,750.00	XT	22%	$564,525.00	$79,612.50	$0.00	$0.00	$0.00	$0.00	$79,612.50
5	X03-D25-1.6T-30T-F	XtremIO 25x1.6TB-30T FDrv enc OE SW fld	$723,750.00	XT	22%	$564,525.00	$79,612.50	$0.00	$0.00	$0.00	$0.00	$79,612.50
5	X03-D25-1600-E	XtremIO 25x1.6TB Flash Drv enc OE SW	$965,000.00	XT	22%	$752,700.00	$106,150.00	$0.00	$0.00	$0.00	$0.00	$106,150.00
5	X03-D25-1600-E-F	XtremIO 25x1.6TB Flash Drv enc fld OE SW	$965,000.00	XT	22%	$752,700.00	$106,150.00	$0.00	$0.00	$0.00	$0.00	$106,150.00
5	X03-D25-1600-E-U	XtremIO 25x1.6TB Flash Drv enc UPG OE SW	$965,000.00	XT	22%	$752,700.00	$106,150.00	$0.00	$0.00	$0.00	$0.00	$106,150.00
5	X03-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	$241,250.00	XT	22%	$188,175.00	$26,537.50	$0.00	$0.00	$0.00	$0.00	$26,537.50
5	X03-SCALE-180T-RTU	XtremIO Right to Use 180TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	$0.00	XT	22%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
5	X03-SW-40TB-ENC	XTREMIO Software 40TB ENC Xbrick=IC	$0.00	XT	22%	$0.00	$54,667.25	$0.00	$0.00	$0.00	$0.00	$54,667.25
5	X03-SW-40TB-ENC-CF	XTREMIO Software 40TB ENC Xbrick=IC	$496,975.00	XT	22%	$387,640.50	$54,667.25	$0.00	$0.00	$0.00	$0.00	$54,667.25
5	XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	$0.00	XT	22%	$0.00	$1,966.80	$0.00	$0.00	$0.00	$0.00	$1,966.80
5	XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	$19,250.00	XT	22%	$15,015.00	$2,117.50	$0.00	$0.00	$0.00	$0.00	$2,117.50